THE WORLD'S GREATEST BUILDING PAPER

Vol. 45.

CONTENTS FOR APRIL, 1928

No. 1.

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Page	Page
AMERICAN BUILDER Service Department115	A Fire Resistant Residence154
Around the Family Table	Most Efficient Garage Design
Editorial Page119	Outline of the St. Lawrence Seaway Project161
Everybody's Business—By Floyd W. Parsons121 Unexpected Discoveries Remould Industries.	Details of Home Building
Many Old Homes in Decatur, Illinois, Modern- ized During General Remodeling Campaign. 123	Furnace Heating
What the Public Wants126	Chips and Quips
West Coast Woods Prize Winning Home Is Completed	How Dan Does It
Free Information Service for Home Planners and Home Builders132	Removing Old Putty. Another Door Jack. Handy Saw Horse and Tool Box. Settling Floor Nails. When Making Storm Sash.
KOLORKEED HOME PLANS	Matching Floor Finish.
The Ravenswood	For Garage Doors. To Straighten a Warped Board.
The RichwoodColorplate II	Instructions in Roof Framing170
The RangerColorplate III	Rafter Details for a Hip Roof.
Two Low Cost CottagesColorplate IV The Prosperity; the Princeton.	What's New?172, 176, 178, 180, 182, 184, 186. 188, 191, 194, 196, 198, 200, 202, 204, 209, 212, 244 News of the Field214, 216, 218, 234
The Richards	Catalogs
The RamonaColorplate VI	CONTRACTORS' EQUIPMENT SECTION—
The Ravinia	Concrete Mixed in Transit225
The RidgewayColorplate VIII	How a Power Crane Reduces Material Han-
Our Front Cover Home	dling Expense
Photographs and Complete Set of Working Drawings to Eighth Inch Scale of the Charming Norman Design. Cottage Illustrated in Full Colors on Our Front Cover.	Casting Concrete Chimney Caps and Coping. 230 New Electric Hammer versus Man Power231
The Park Central Hotel, New York City146	Motor Trucks and Trailers239
Set-Backs Used for Terraces Surrounding Apart-	Points on Truck Maintenance.
ment Suites148	CLASSIFIED DIRECTORY AND BUYERS' GUIDE319 to 350
Real Estate and Subdivision Work149 How Good Homes Are Built in Ninety Days.	TRADE NAMES
Insulation's Part in Modern Construction153	ADVERTISERS' INDEX371-373

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PROTECTION FOR OUR READERS—The publishers of the American Builder reserve the right to decline any advertising they believe is detrimental to the interest of its readers; to edit advertising copy and to change or eliminate any statements that reflect injuriously or cast discredit upon other building products, machinery, equipment, supplies or tools.

Be sure in writing to advertisers to say: "I saw your advertisement in the American Builder." ADVERTISING RATES—Furnished on application. Advertising forms close on the 10th of the month preceding date of publication.

MEMBER OF THE AUDIT BUREAU OF CIRCULATIONS

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Building Products



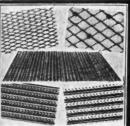
STEEL WINDOWS for Commercial Industrial, Residential and Institutional Buildings. Quality windows, conforming with the most exacting specifications at low cost.



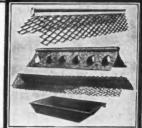


STEEL DOORS in Swing or Slide types. Also Vertical Folding, Vertical Lift, Vertical Lift-Swing, Airplane Hangar and Fire Department types, hand or power operated.





METAL LATH for plaster, concrete or stucco construction. Plastering accessories including Corner Beads, Cornerite, Strip-Ite, Furring Channels, Steel Mortar Boxes.





STEEL JOISTS, all types for economical, speedily erected fireproof floor construction. Come to the job ready for placing, eliminating all form-work and centering.



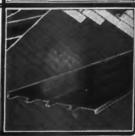


REINFORCING STEEL. Permanent or Removable Floretyles and Floreforms for all reinforced concrete floor systems. Bars, Inserts, Curb Bars, Welded Steel Fabric.





STEELDECK ROOFS. I-Plates construction, insulated to prevent heat loss and water-proofed with any standard roofing. Weighs not more than five pounds per square foot.



TRUSCON WAREHOUSES AND SALES OFFICES LOCATED IN ALL PRINCIPAL CITIES TRUSCON

COMMODITY PRODUCTS

HANDLED BY BUILDING
SUPPLY DEALERS
EVERYWHERE

TRUSCON STEEL COMPANY, YOUNGSTOWN, OHIO

SLIDE THE L

Think of having garage doors that work as easily as the front door of your home!

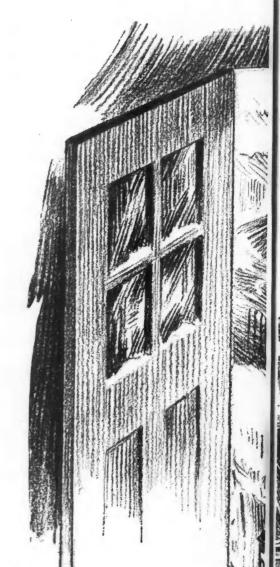
This you are sure of when you install Slidetite garage door hardware.

Because the doors slide *inside* the garage, they are forever free from the elements.

They can't blow shut. They are troublefree the year 'round. They won't stick. They won't sag, swell or shrink.

And because all the hardware is inside, Slidetite will not rust. Remember, too, that dangerous center posts are done away with, thus giving you an unobstructed, full-width opening.

Slidetite, with lock-joint brackets, is packed in complete sets for 3, 4, 5, 6 and 8 doors. To insure satisfaction, buy complete sets *only*.



Richards-Wilcox Mfg. Co.

New York . . . AURORA, ILLINOIS, U.S.A. Chicago

Boston Philadelphia Cleveland Cincinnati Indianapolis St. Louis New Orleans Des Moines
Minneapolis Kansas City Los Angeles San Francisco Omaha Seattle Detroit

Montreal · RICHARDS-WILCOX GANADIAN CO., LTD., LONDON, ONT. · Winnipeg

DOORS INSIDE



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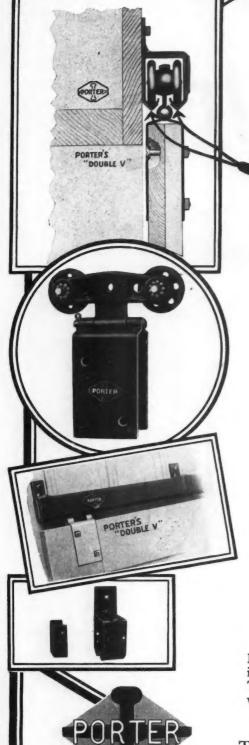
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PORTER'S

"Double V" DOOR TRACK and HANGER

See This "Double V" Tread

The tread of this Superior Porter Door Track forms a double V. This novel shape gives four important features.

- 1—The shape of the tread insures maximum strength.
- 2—It permits the least contact or friction with the hanger wheel.
- 3—The hanger is kept in perfect alignment at all times.
- 4—It is self-cleaning.

The Most Practical Track Ever Designed

This tread has the same shape as the famous Porter "Hummer Track"—popular with the trade everywhere and **proved by use** to be the most practical tread ever designed.

Durably Made-Bird and Storm Proof

Porter "Double V" track is formed on a huge press to insure uniformity. The track is made of 14-gauge special steel and is furnished in 6, 8 and 10 foot lengths.

It is bird and storm proof, brackets closing the ends.

Two end brackets and one center bracket with lag screws are packed with each pair of hangers.

The hanger is made with double tandem trucks and the axles turn on roller bearings. Note the illustration.

NOTE: The back of the strap next the building has no projecting bolt heads to interfere with the free rolling of the door. This means a close fit which is a big feature for cold or stormy weather.

Free Rolling Wheels

The "Double V" hanger wheels can never stick or bind. They are shaped to conform somewhat with the "V" tread of the track.

Specify the door tracks having the distinctive "V" tread—"Hummer" and "Double V"—and assure complete satisfaction for owner and operator.

If unable to secure locally, write us direct.

J. E. Porter Corporation, Ottawa, III. COMPLETE BARN EQUIPMENT

HOUSEWIRING DATA FOR BUILDERS

To sell a house you build into it those things which appeal to the buyer—and feature them.

For example: hardwood floors, tile bath, breakfast nook; nationally advertised plumbing fixtures and heating systems; nationally advertised wiring.



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This is merchandising houses—the plan now followed by practically every successful builder.

This is a *logical* plan for several reasons, prominent among which are two.

First, because of the spot light cast upon them by publicity, nationally advertised products must of necessity be good products.

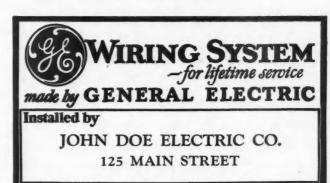
Second, the greatest advantage a builder can hold in his community is a reputation for sound building. Nothing carries to the skeptical buyer more assurance of quality than the fact that the house offered for sale is equipped with material which he knows and considers good.

Consider for a moment the countless millions of pages of advertising and magazine articles through which the public is being educated to the advantages of complete electric service. The backbone of electric service is the wiring installation. Without complete, permanent wiring, complete service is impossible. Your customers know it.

More than two million copies of General Electric advertisements appear each day.

To be specific there are three essentials in housewiring:

(1) A sufficient number of outlets to provide



The nationally advertised sign on your houses is an assurance to home seekers of quality within.

for every lamp or appliance any buyer of a home might have or desire. The tastes of different prospects vary. For this reason it is essential that wiring be complete—that it suit the taste of every prospect.

- (2) Convenient control is one of the greatest advantages of electric service. No wiring can be said to be complete unless there is a switch accessible to each doorway for control of light.
- (3) Permanence is essential, for wiring is buried behind lath, plaster and floor boards. It must be of the highest quality to last for the life of the house.

Your buyer wants these things and the distinction, prestige and resale value that goes with them. This is just as true for the buyer of a co-operative apartment as for the buyer of an individual home.

There is only one nationally advertised wiring installation—it is the G-E Wiring System.



G-E Wiring System advertisements to the Public, as now appearing in The Saturday Evening Post and Woman's Home Companion.



HOW TO PLAN WIRING

The G-E Wiring System has been developed in order that you and your customers may be assured of quality materials properly arranged and assembled without the necessity of writing detailed specifications covering a wide variety of products.

The G-E Wiring System is a system of housewiring embodying adequate outlets, conveniently controlled and using G-E materials throughout.

It consists of the following elements:

A G-E Safety Meter Service Switch.

A G-E Safety Panelboard.

A G-E Bell Ringer.

G-E Code Wire.

G-E Metal-covered Conductors (BX or Rigid Conduit).

G-E Metal Boxes for Switches, Convenience Outlets and Lighting Outlets.

G-E Tumbler Switches.

G-E Convenience Outlets.

The following standards of adequacy are based on an analysis of a large number of adequately wired homes. If they seem to exceed present practice it should be remembered that—

- (1) Even those who have long been users of electricity are increasing their consumption at an average of nearly ten per cent each year.
- (2) A house is purchased for use over a long period of years. Houses built five years ago are

totally inadequate in the matter of wiring today.

(3) A complete nationally advertised wiring installation is one of your greatest sales points. Some six million people have shown the truth of this statement by their attendance at Electrical Homes in various parts of the country. To the best of our knowledge, every one of these homes has been sold at or before the conclusion of the showing for a price well in advance of the normal price plus the cost of the additional wiring which they featured.

The standards of adequacy are:

A Tumbler Switch accessible to each doorway for control of lights.

A minimum of one convenience outlet for every 50 square feet of floor space.

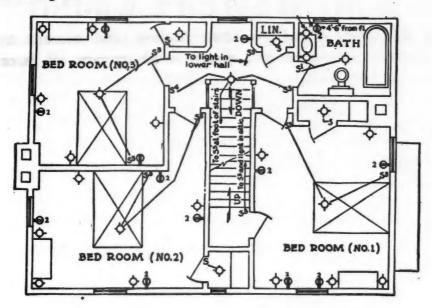
A minimum of one lighting outlet for every 50 square feet of floor space.

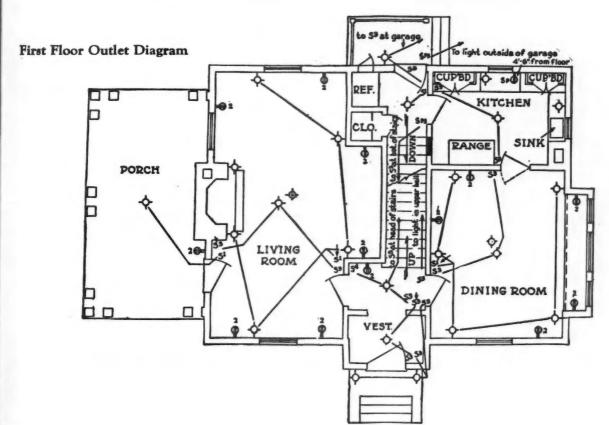
To plan the wiring it is simply necessary to indicate on the room plans of your house the necessary switches and outlets, following the above standards as a guide.

The following typical layouts will aid you in arrangement. The symbols used have been standardized and should be followed in order that the electrical contractor may easily interpret your instructions.



Second Floor Outlet Diagram





KEY

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♦ = Ceiling Outlet

- Wall Outlet

Switch, Pilot and Convenience Outlet 51 = Single-pole Tumbler Switch

Double Convenience Outlet

• = Floor Outlet

= Panelboard

S4 = Four-way Tumbler Switch

 $S^{P3} = \frac{\text{Three-way Tumbler Switch}}{\text{and Pilot}}$

S³ = Three-pole Tumbler Switch SP = Tumbler Switch and Pilot

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HOW TO SPECIFY WIRING

Make a copy of the specifications shown below and submit to your electrical contractor, or contractors, along with copies of floor plans marked in conformity with instructions given under

"HOW TO PLAN WIRING"

This is all the information necessary for the electrical contractor to have in order to submit his proposal on the installation of a G-E Wiring System.

ELECTRICAL SPECIFICATIONS FOR WIRING SYSTEM

The electrical contractor shall furnish and install the G-E Wiring System (Group 1—1926) complete from the lighting company's service to all outlets; locating all outlets as indicated on the drawings.

The electrical contractor shall do all necessary cutting for the installation of his work.

The electrical contractor shall leave his work ready for the lighting company to connect to, doing all work required by their rules.

The work shall conform to the rules of the "National Electrical Code" and the local regulations governing electrical installations.

All necessary certificates shall be obtained by the electrical contractor at his expense and delivered to the builder before work is accepted.

The electrical contractor shall guarantee to make good any defects in his work which shall develop within one year of date of acceptance.

The electrical contractor shall furnish and in-

stall a complete bell system locating bells and buzzers as indicated on the drawings. The bell system shall be operated by a bell-ringing transformer feeding from a separate circuit on the lighting distribution panel. All bells, buzzers, and push buttons shall be of high grade as approved.

Outlets shall be located as follows:

Wall light outlets: 5 feet 6 inches above finished floor to center of outlet.

Wall switches: 4 feet above finished floor to center of outlet.

Convenience outlets in kitchen, laundry, basement and garage, and in combinations: 4 feet above finished floor to center of outlet.

Convenience outlets in all other locations: In baseboard, mounted horizontally.

Bids shall be submitted in duplicate on G-E Wiring System proposal forms.

EXCEPTIONS AND ADDITIONS

In the G-E Wiring System, all material is made and guaranteed by one manufacturer

—the General Electric Company. In place of an assembled assortment of nondescript material, you specify a system, each part of which is designed and made to fit the other.

Anyelectrical contractor who installs the G-E Wiring System can obtain a copy of this book from the G-E Merchandise Distributor from whom he buys his wiring materials.

When the G-E Wiring System is specified your customer is assured of a complete service which will last as long as the house endures. You are assured of getting

the quality material for which you pay. Your specifications are simplified. You are relieved of the trouble of examining, classifying and specifying the diversified products of a number of manufacturers, yet enabled to tell bidding contractors exactly what you want.



This G-E Wiring System Proposal Form is furnished to electrical contractors through G-E Merchandise Distributors, so they cansubmit their bids in the form most acceptable to you.



HOW TO SELECT YOUR ELECTRICAL CONTRACTOR

The contractor who is to do the job must be able to interpret and follow your specifications. He must be able to make an installation worthy of the material he is using—to install a job which will help sell a house or make it a more desirable place in which to live.

1928

The selection of the electrical contractor is obviously not a matter to be decided on price alone—there are other considerations. However, when the plans and specifications have been drawn and submitted to contractors, and the proposals start to come in, the question of price does arise.

The amount to be invested in wiring naturally varies with the size and quality of the house. A careful analysis of a large number of adequately wired homes indicates 3 per cent of the total cost of the building, exclusive of ground, as a reasonable amount to be budgeted for wiring.

So you have an index of cost on which to base your judgment and if bids are in the neighborhood of this 3 per cent figure, they may be considered satisfactory from the price standpoint.

In the great majority of cases, bids which are substantially lower than this figure will be found to be lower at the sacrifice of workmanship, material or adequacy. These are the factors which require your closest attention—for these mean sales value. Your spec-

ifications have covered these points—and these are the things which you must be sure the contractor covers in his proposal.

For your convenience we have furnished contractors who install the G-E Wiring System, a Proposal Form which covers your specifications and which enables you to quickly compare bids and see that they are on a real competitive basis. Proposals submitted on this form may be compared and checked in a few minutes time. On it the contractor specifically indicates exactly what he intends to furnish and where it is to go. You know what you are getting for your money and it is only logical that you should have confidence in the contractor who gives you such a straightforward statement of what he proposes to do.

Choose your contractor from those whose prices are found to be fair in accordance with the above index, but select the contractor to do the job on the basis of the confidence you have in him to give you the adequacy, quality and sales value your specifications call for.

Any builder who fails to take advantage of the prestige of nationally advertised products is overlooking one of his greatest opportunities for profit.

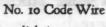
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MATERIALS COMPRISING

ENTRANCE

34 in. Spragueduct Rigid Conduit with suitable Weatherdrip Fittings. Black Enamel Finish (From lighting companies' lines to panelboard)



(From lighting companies' lines to panelboard)

No. 8 Code Wire with Suitable Clamps, etc. (For all grounding)



METER SERVICE **SWITCH**

Cat. No. GE2351 Safety Meter Service Switch Complete with Fuses (For two-wire service

Cat. No. GE2354 is used) Note.-In Communities where the local lighting company has standardized on a meter service switch of a type other than that illustrated above, the contractor will substitute an approved

BELL RINGER



Cat. No. GE2488

Bell-ringing Transformer (Feed from a separate circuit on the panel-board)

PANELBOARD

The location of the panelboard on the main floor is recommended.

Cat. No. GE2363 Safety Panelboard Complete with Fuses (For two-wire service Cat. No. GE2368 is used)



BRANCH CONDUCTORS



Cat. No. 14BXSS

"BX" Armored Conductors. Galvanized Finish -Two Conductors



Cat. No. 14BX3SS "BX" Armored Conductors, Galvanized Finish. Three Conductors

(For three-way switches)

Armored conductors provide protection against mechanical injury both during and after installation. Furthermore, their use minimizes the fire hazard which may result from short circuits, overheated wires, etc. Therefore, a metal installation is always preferable to a knob and tube installation.

However, where knob and tube wiring is the prevailing custom and local regulations permit, G-E No. 14 Code Wire with suitable loom, knobs, tubes and cleats may be specified for branch conductors.

In transcribing the specifications, it will be necessary to indicate whether "BX" or "Knoband Tube" wiring is desired.

No. 18 Code Wire (For bell wiring)

No. 14 Code Wire (For overhead wiring to detached garage)

SWITCH AND OUTLET BOXES



Cat. No. SP6972 Sectional Switch Box, Black Enamel Finish (For switches and convenience outlets)



Cat. No. SP24151 31/4 in. Octagon Outlet Box with Fixture Stud, Black Enamel Finish (For wall light outlets)



Cat. No. SP26625 Ceiling Outlet Box with Fixture Stud Black Enamel Finish (For ceiling light outlets)

THE G-E WIRING SYSTEM

CONVENIENCE OUTLETS



1928

Cat. No. GE2258
Twin Convenience
Outlet
(For baseboard
mounting)



Cat. No. GE2257 Single Convenience Outlet (For combination mounting)

PILOT LAMP RECEPTACLE



Cat. No. GE853 Pilot Lamp Receptacle

FLUSH SWITCH PLATES



Cat. No. GE1701 Single Flush Switch Plate 0.040-in. Metal



Cat. No. GE1702 Two-gang Flush Switch Plate 0.040-in, Metal

FLUSH SWITCHES

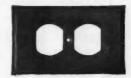


Cat. No. GE1688 Single-Pole Tumbler Switch. Porcelain Box



Cat. No. GE1690
Three-Way Tumbler Switch.
Porcelain Box

CONVENIENCE OUTLET PLATE



Cat. No. GE695 Twin Convenience Outlet Plate 0.040-in Metal

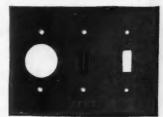
The combination of switch and pilot lamp receptacle is recommended for the control of all remotely located

The combination of switch, pilot lamp and convenience outlet is recommended for the connection and control of heating appliances.

COMBINATION PLATES



Cat. No. GE1702
Two-gang Plate
with GE2331 Removable Bull's
Eye, for Switch
and Pilot
Lamp Receptacle
0.040 in Metal



Cat. No. GE2456
Combination Plate
with GE2331 RemovableBull'sEye,
for Switch, Pilot
Lamp Receptacle
and Single Convenience Outlet.
0.040-in. Metal

CEILING LAMP RECEPTACLES



Cat. No. GE721
Pull Socket Receptacle
(For closets, pantry, etc.)



Cat. No. GE1245
Porcelain Pull Socket
Receptacle
(For independently controlled ceiling lights in cellar, garage, etc.)



Cat. No. GEo88
Porcelain Keyless Socket
Receptacle
(For switch controlled ceiling lights in cellar, attic, garage, etc.)

LIGHTING EQUIPMENT

An allowance of approximately 3 per cent of the cost of the house is recommended to cover the lighting equipment. The use of lighting fixtures equipped with G-E sockets is recommended.

NOTE

Where local ordinances, the rules of the lighting company or the requirements of the connected load conflict with any item of material covered by this specification, the electrical contractor will substitute material having local approval making the selection where possible from the G-E Wiring System Data Book for Electrical Contractors.

SEE WHAT ETERNITS AND

Lion of beauty, permanence, fire-safety, and economy not duplicated in any other roofing made. Colors? For the first time in the history of asbestos shingles, Eternit has made colors absolutely fast! They can't fade. Can't bloom. They are more beautiful than ever before—just because of the exclusive Eternit colorfast process. The Autumn Bronze, Indian Red, Quarry Blue, Emerald Green, and Colonial Gray, will fit into any color scheme you may have in mind. Eternits are permanent. They are fire-proof. They are stronger, harder to break, and much

Eternits are permanent. They are fire-proof. They are stronger, harder to break, and much easier to lay. Acting as a binder, evenly distributed asbestos fiber reinforces the Portland cement just as steel bars reinforce concrete.

There are three styles—the familiar hexagonal, the American, and an exclusive Eternit method—the Horizontal. This last is particularly handsome. It gives the shadow effects that builders and architects have so much admired in slate. It costs no more than the hexagonal method.









ETERNIT ADVERTISING WILL DO FOR YOU





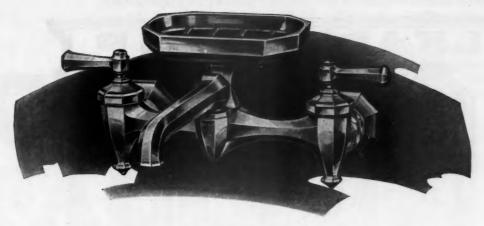
This modern sink stimulates sales

FEW women today will be satisfied with a kitchen sink that does not include any one of the many revolutionary features that are combined only in the "Standard" "Three 8's" Sink. Homes and apartments that have this advanced sink are easiest to rent and sell.

The "Standard" "Three 8's" Sink has an eight-inch back that permits its installation under even the lowest windows. Over-rim splashing is now prevented because the sink compartment is eight inches deep. The extra two inches also makes the working space beneath the faucet thirteen inches. The 8-inch deep front adds to the cheerfulness and beauty of this modern sink. Only the "Standard" "Three 8's"

Sink is finished in hard, glass-like Acid-Resisting Enamel. It is impervious to the action of cleansers and acids in foods. It will never become roughened or discolored. The gleaming enamel repels dirt — this is easiest of all sinks to clean and keep clean.

The "Standard" "Three 8's" Sink is made in many styles and seven sizes and several beautiful colors as well as white. It may be seen at "Standard" Showrooms in principal cities. A copy of the book "Standard" Plumbing Fixtures for the Home, describing this sink and the other new and striking "Standard" fixtures that make homes easier to rent and sell, will be sent you upon request. Write for it. The trademark "Standard" is impressed in every fixture.



This distinctive fitting design is finished in CHROMARD

Here, at last, is a kitchen faucet assembly that is designed on pleasing, graceful, original lines. It will not tarnish, corrode or lose its original beauty because it is finished in Chromard—an exclusive "Standard" development.

Chromard is a new metal that is many times harder than nickel. It has a distinctive, platinum-like sheen that requires little attention. Just an occasional wiping is all that is needed to restore its newness—no polish, no scrubbing or scouring required.

The spout swings back out of the way when not in use. The "Three 8's" Sink permits its installation with a full 13-inch clearance between spout and drain opening.

Never before has such beauty of design been available in a kitchen sink fitting. Prospective tenants and buyers who see this fixture installed in the home they are inspecting will have assurance and confidence in the builder's integrity.

A complete showing of the new kitchen sinks, fittings, garbage containers, is on display at the "Standard" Showrooms. They are fully described in the book "Standard" Plumbing Fixtures for the Home, which will be sent upon request. Identify the products of "Standard" by the trademark "Standard" impressed on every fixture.



For those homes built in hard water territory, the beautiful new "Standard" octagonal design faucet may be secured with three water supplies. This fixture provides a convenient mixing outlet for cistern or softened water. "Standard" valves permit easy replacement of parts most subject to wear.



The directly attached garbage container is another convenience that helps to sell and rent homes. It is of vitreous china with removable aluminum receptacle and may be pushed back out of the way on a folding bracket. This container is also made in heavy aluminum.

Standard Sanitary Mfg. Co. PITTSBURGH

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HEN a man or a company by originality of designby quality of material and workmanship, manufac-tures a machine that better serves mankind, the petty souls of less successful rivals burn with envy at the achievement. The markets the leader has captured and sold, they yearn to win for themselves through trickery. attempt to destroy Leadership and its resultant prestige, popularity and prosperity by malicious lies, misrepresentations, imitations and vicious attacks. They stop at nothing in their attempts to discredit.

However, there are worthy competitors who seek progress through renewed constructive efforts by honorable methods. All honor to those who seek to displace the Leader by building a better product, and by selling that product on its merit. That's the kind of competition which inspires inventive genius, and the resourcefulness that makes for progress. But shame to the man or company, which because it will not, or cannot, earn Leadership on merit, seeks to attain it by imitation or destructive attacks-by trying through misstatements to destroy Public confidence in the achievement of the Leader.

With Leadership goes the penalty of being misrepresented, lied about, maliciously attacked and imitated by the envious; an indirect admission, by the envious ones, of their incompetence and inferiority.

The Public benefits through fair honest competition. loses when competition descends to seeking customers by misrepresentation, or outward imitation. For then the Public sometimes buys and pays for something it does not GET.

Fortunately for the Leader-fortunately for the honest competitor—and fortunately for the Public, too, such tactics are soon recognized and discredited.

Those few who are misled, by the false, soon discover their mistake, and henceforth find protection in the true. For from actual expensive experience they have found:

- (1) That superficial imitation is a poor substitute for real quality and performance.
- (2) That those who attempt to discredit others, are trying to distract attention from their own shortcomings.

Always beware of buying anything from the man or company, which failing to sell you on the merits of its product, starts knocking the competitor.

CLARKE SANDING MACHINE CO.

Facts the Buyer of a Sanding Machine Should Face

- (1) The CLARKE SANDING MACHINE CO., originators and pioneer builders of light-weight Portable Sanding Machines, is the recognized Leader in its field.
- (2) That others may imitate, but no one can duplicate the light, powerful, fast-cutting CLARKE VACUUM PORTABLE SANDER, or the work it will do. For it is fundamentally different, and is fully protected by
- (3) That by originality in design, quality of material, and skill of workmanship, the CLARKE SANDING MA-CHINE CO. attained, and continues to maintain leadership. CLARKE leads in improvement.
- (4) That the growth of this business is due not only to the outstanding all around performance of the CLARKE, but also to its sturdiness—dependability, and long life under heavy duty.

CLARKE SANDING MACHINE COMPANY Dept. AA-24. 3815 Cortland St., Chicago, Ill.

For 11 Years Originators and Manufacturers of Portable Sanding Machines

-----COUPON

CLARKE SANDING MACHINE CO. Dept. AA-24, 3815 Cortland St., CHICAGO, ILL.

Please send me the actual facts on the Clarke Vacuum Portable Sander. No obligations to me. Address.....



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COLD

backed by Guaranteed Performance

Claims are easy to make. Anybody can make them—on anything. But just how much are "claims" in themselves worth? Not a cent!

There has never been a Clarke Vacuum Portable Sander sold on unsupported "claims". For eleven years—since the first one was built—every CLARKE sander has been sold on facts. Plain, uncolored, cold facts that have shown themselves in performance. And these facts have been sufficient to sell every CLARKE ever made.

With so worthy a product, the Clarke Sanding Machine Company can back it to the limit. It can—and does—offer the most definite, most inclusive, and strongest guarantee ever made on any sanding machine!

A guarantee that is put on what you look for in any purchase — performance. And a Guarantee of Performance that is put in actual figures!

FACTS made this possible. FACTS consistently proved by Clarke performance. And because they are facts, the Clarke Sanding Machine Company can afford to make a money-back guarantee completely covering them.

Such an absolute guarantee is complete assurance to you, and every other purchaser that the CLARKE is the safest buy in its field.

Do not be misled by claims and representations. Demand facts! Facts on performance and a money-back guarantee of performance.





The Clarke Vacuum Portable Sander finishes 800 to

1600 square feet of new floors in eight hours.

—resurfaces 300 to 800 square feet of old, varnished floors in eight hours—without the aid of Varnish Removers or Neutralizers, and without clogging or filling the page.

—finishes floors to unequalled smoothness and beauty.
—operates without special power wiring. The Clarke runs off any light socket, either direct or alternating current.

—works so close to the base-board that the base-board and quarter-round cover what's left.

—is carried with one hand—no truck, and two or three men to move it from place to place.

—is absolutely dustless in operation, with a genuine in-built vacuum for taking care of the dust.

-is almost as easy to run as a vacuum cleaner.

—does the work of the larger sanding machines much more economically.

If you want to realize the most profit on sanding new and old floors, shop-work and bench work—if you want the utmost in sanding machine performance—write us for the actual facts on the Clarks Vacuum Portable Sander. Now is the time to act. Get the facts today!

Mail the coupon—right now!

CLARKE SANDING MACHINE CO.

DEPT. A-24

3815 CORTLAND ST. CHICAGO, ILL.

For 11 years, Originators, and Manufacturers of

Portable Sanding Machines

-------Clarke Sanding Machine Co. Dept. A-24 3815 Cortland St. Chicago. Ill. Do not buy any sander, at any time, at any Please send me the actual facts on the Clarke Vacuum Portable Sander. No obligation to me. price, at any place, until you see what CLARKE will do for Name..... you. Address..... answers all calls.

Be First to Build Stone Houses

Get the jump on your competitor in the new profit field now opened up by dollar-saving methods of preparing, handling and setting Indiana Limestone



Randolph Owsley residence, Lake Forest, Ill. Anderson & Cicknor, Architects. Illustrating the application of Random Ashlar construction to a residence of the better type.

GREAT changes have taken place in the stone industry in recent years. New ways of preparing, handling and setting Indiana Limestone now make the use of this beautiful, natural stone just as practicable for residences as brick, stucco or wood.

Many attractive houses and bungalows of Indiana Limestone have already been built. Above is shown one of the better types of Indiana Limestone residences. These houses are moderate in cost. Yet they give the owner the satisfaction of having the best there is in home construction. We will send

you illustrations and descriptive matter featuring houses of this type, also others costing less.

As you know, Indiana Limestone remains beautiful year after year without expensive exterior upkeep. Resale value increases steadily. These are features which make the sale of such houses very easy for you.

How this stone is used

In this type of residence construction an Indiana Limestone Random Ashlar facing is used. The Indiana Limestone for this purpose is supplied in

INDIANA LIMESTONE COMPANY . GENERAL OFFICES: BEDFORD,

FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE

sawed strips. The stone is sawed on four sides—face, back, top and bottom.

1928

We do all this work right at the quarry and ship the stone direct to the job. There these strips are broken, jointed and laid up. A stone mason or a bricklayer can do the work. No expensive stonecutting is required. The only cut stone used is for trim. Carefully prepared drawings for jointing and laying up are not necessary.

These strips of Indiana Limestone are jointed to required lengths by the use of an electric carborundum saw. This takes the place of the old-fashioned mallet and chisel. With the saw, a groove is cut in the face of the stone. Then the strip is turned over and a slight tap with the mallet breaks it cleanly along the line of the groove. One man with one of these saws can break enough stone to keep six stone masons busy. Your stone mason's time by this new method is spent on the wall setting stone instead of jointing it.

Applied as veneer

Indiana Limestone prepared in this way is applied as a veneer, much as any other veneer is used. Sometimes it is applied to stud-frame walls. Or it may be used as a structural facing over hollow tile or brick. It is secured to the wall with galvanized metal ties, the same as a veneer of face brick work. This method is quick, simple and effective. Construction goes ahead with maximum speed.

We will help you

We will gladly supply you with plan books and all information needed to thoroughly inform yourself on this wonderful building stone.

There is an opportunity for a live contractor in each community to get ahead of his competitors by building stone houses. Stone construction takes you



Electric carborundum saw displaces old-time mallet and chisel for breaking. One man with this tool keeps six stone-setters busy.



This detail view shows one of the common schemes for laying up the Random Ashlar class of Indiana Limestone.

out of the class of ordinary competition. One of these houses will advertise you as no work you've ever engaged in before has ever done.

Let us send you at once all the facts about Indiana Limestone facing. You will be under no obligation. We simply want to tell you of this tremendous opportunity. We show you how easy it is to do something different from the other fellow.

Fill in your name and address on the coupon and mail at once. Booklets and other information will be sent you immediately.

_	Fill in, Clip and Mail
	Box 757, Service Department
	Indiana Limestone Company, Bedford, Indiana Send me full information on Indiana Limestone for Random Ashlar facing for residences.
	Name
	Address
	CityState

INDIANA • EXECUTIVE OFFICES: TRIBUNE TOWER, CHICAGO

This is the stairway

that is revolutionizing house construction!

The modern way of reaching the attic



Extra Bedroom



Children's Play Room



Dad's Office and Des



Storage Room

Slides up into the ceiling when not in use.

Can be operated from above or from below.

Hand rail may be placed on either side.

A BESSLER makes the attic a regular floor of the home

ASK YOUR DEALER

or write to

THE BESSLER
DISAPPEARING STAIRWAY CO.
AKRON, OHIO

BESSLE PLANS STAIR WAYS

FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE

BESSLER DISAPPEARING STAIRWAYS

Add \$1000 to the Value of a Home!

Cost only 5% of that amount

The day of the empty attic has gone, forever. Think of the waste, -\$1,000 worth of good space, all unused. No reason for it whatever, now that a Bessler Disappearing Stairway costs so little, and is so easy to install. It takes up no space on the floor below when not in use. The Bessler fully meets the demand of builders for more space at less cost. It is practical,-proved so by 20 years

of use. Tens of thousands are in use the country over, all giving unlimited satisfaction.

You can include a Bessler Disappearing Stairway to the greatest advantage in every home you build. It enables you to deliver more space for the same money, or the same space for less money. Both you and the house-owner win either way.



This shows how the Bess-ler is easily drawn into position by giving a slight pull on the chain suspended from the ceiling panel. If ventilation is needed, the panel may be left in position here shown, for the Bessler is perfectly bal-

When flush with the ceiling,

the panel of the stairway makes a pleasing appearance.

It may be finished to match the other woodwork in the

20,000 Dealers Can Supply the Bessler

Mr. Contractor and Builder.—Every dealer in the United States can sell you Bessler Disappearing Stairways. Go to your dealer and get the facts. He has all the details, specifications and prices. He can show you how the Bessler will make the attic a regular part of any house, old or new. Any carpenter can make the installation in a few hour's time.

Showing the stairway half way up or down. So perfectly balanced and

constructed is the Bessler that anyone can operate it with ease. Is as strong as any station-

ary stairway.

The Bessler Guarantee

CEXX33

You can have the use of the Bessler for one month, and if it does not prove satisfactory, return it to us at our expense. The Bessler Disappearing Stairway is warranted to last as long as the life of the building.

F. E. BESSLER, President

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

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For Every Door and Window





Insures Highest Quality—Saves Time and Money

THE ultimate solution to your interior door and window trim requirements is TrimPak. Thousands of builders now use it exclusively. and they are so enthusiastic about it that nothing could induce them to return to oldstyle bulk trim.

Builders tell us that in addition to giving them a better job and saving them time and money, TrimPak enables them to schedule their construction operations much more smoothly. They do not have to spend hours figuring the amount of each piece of trim needed; they do not have to plan far ahead for the time they will need it nor fear that too early delivery may result in damage. They merely tell the lumber dealer the size and number of openings they want to trim, and orders are filled and delivered in less than a day. Thus TrimPak may be ordered in advance of its need and will be safe around the job where many men are working, or it may be ordered at the last minute with assurance that the order can be filled at once.

No sorting is necessary with TrimPak. Carpenters take the pieces from the cartons as they are used. No sanding or cleaning is necessary before paint is applied.

TrimPak is sold by retail lumber dealers everywhere in all woods and patterns desired by good builders.

CAN YOU DO THIS?

With TrimPak, three carpenters can completely trim a 6-room house in one day. Send coupon below for full complete information about TrimPak

TRIMPAK CORPORATION, 44 Whitehall St., N. Y. C. Please send complete information on TrimPak.
Name
Address
Please check the square that identifies you, so we may
reply most intelligently: Architect Builder
☐ Contractor ☐ Retail Lumber Dealer ☐ Home Builder



TRIMPAK CORPORATION 44 Whitehall Street, New York, N.Y. 624 S. Michigan Avenue, Chicago, Ill.

For Every Home and Apartment IN WALL BREAKFAST NOOKS

Sturdy...Simply Constructed... Attractive...Smoothly, Silently Operated...Complete

INWALL Breakfast Nooks are designed on a new principle, table and seats being pivoted at one end into the frame. They open and close silently with a single motion of the hand. Made and assembled by skilled artisans like a piece of fine handmade furniture, and are as solidly

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built as the finest house. The pinioned position of the table when open establishes a strainless, rigid support which will sustain a weight exceeding 200 pounds at the free end.

Inwall Nooks are quickly installed at small labor cost, fitting into a 4-inch partition so that the frame is flush with the wall, leaving ample space for plaster key on reverse side. Can be trimmed to match doors and windows. Now giving satisfactory service in hundreds of homes and apartments. Made in various woods, sizes and styles.



nook Model Inwall. Note that there are no obstructive supports beneath table. Table and seats are attached at rear on sliding pivots, and are balanced by gravity, making opening and closing silent and effortless.

Three Different Models





At left: Inwall Cabinetnook, fits againts surface of any wall. Table and benches are same size as Handinook. Ideal for installation in existing houses and apartments that are to be remodeled or improved. At right: As Inwall Nooks appear when closed, illustrated by the Cabinetnook Model.





At left: Breakfast on the Prestonook. All Inwall Nooks are absolutely sanitary and fool-proof. Table may be set while benches are closed out of the way. Model seats six persons comfortably. Table top in two sections which fold back to reveal ironing board. At right: The Prestonook ironing board in use. Electrical outlet may be placed in frame below.

A Permanent Home Accessory, Instantly Popular with Women

INWALL Breakfast Nooks make attractive kitchen and dining room installations to help you sell your houses sooner and rent your apartments faster. They fit into the most compact of floor plans. No need to allow space and expense for an elaborate set of breakfast room furniture when you use Inwall.

Inwall appeals to housewives because it can be instantly closed out of the way and quickly opened for use. There is nothing to get out of order, no catches, fasteners or springs of any kind. Table and bench tops are paneled to add strength and prevent warping. All surfaces are sanded. Shipped complete, ready for instant installation in any convenient wall space, set into the wall or on the wall, as the models shown at left demonstrate.

Every Inwall Nook is guaranteed as to quality and workmanship. Sold by leading lumber and building specialty dealers throughout the United States. For complete information, send coupon below to TrimPak Corporation, 44 Whitehall St., New York, N. Y.

INWALL

Dealers! Write Us For Special Proposition!

TRIMPAK CORPORATION,44 Whitehall St., N.Y.C. Please send complete information on Inwall.
Name
AddressAB-4
Please check the square that identifies you, so we may

reply most intelligently:

Architect

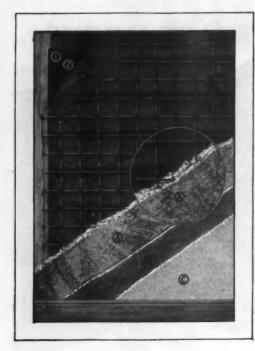
Builder

Contractor

Retail Lumber Dealer

Home Builder

Now plaster is reinforced



Section showing STEELTEX and how it is used

- ① Waterproof backing
- (2) Waterproof compound
- Second tough backing
- Furring device
- ® Rust-proofed steel reinforcing fabric
- A Scratch coat of plaster
- B Straightening coat
- C Finishing coat

YEARS of experience in the manufacture of welded steel reinforcing for concrete enables us to offer you a new product, STEELTEX, that brings to plaster walls and ceilings the same time-tested reinforcing principle. STEELTEX reinforces plaster—with steel—exactly as concrete is reinforced.

This modern plaster base builds a network of fabricated steel right into the plaster slab—completely embedded. Cold-drawn steel is wrapped around each room, guarding against strains from every direction.

At the same time, the specially processed STEELTEX backing locked to the reinforcing fabric throws around the whole home an insulating barrier against cold and heat, against all dampness, and against noise from within and without. And the backing automatically "back-plasters" the job—without additional operations!

STEELTEX for Plaster is an improvement on the widely accepted National Reinforcing P-214. Thoroughly tested in over 110,000 installations since 1921. Send the coupon for a detailed description of this practical building material.

STEELTEX for Stucco

For new houses or "overcoating" old ones, STEELTEX for Stucco combines the reinforcing and insulating advantages of STEELTEX for Plaster. Similar in design, its heavier steel fabric and backing give ample strength for all exterior work. Can be nailed direct to the studs where desirable, saving the time and expense of sheathing. The special STEELTEX furring nail separates fabric and backing, insuring thoroughly embedded reinforcing throughout. STEELTEX for Stucco provides a permanently satisfactory exterior job. The coupon brings you full information.

STEELTEX



Roads, Pavements, Driveways, Etc.

All engineers recognize the necessity for steel reinforcing for concrete roads or the concrete bases froads, streets, alleys, and driveways. The effective area of steel reinforcing required depends upon local conditions. National Reinforcing is ideal for these purposes.



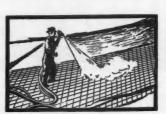
Fireproofing, Beam and Column Wrapping

Principal load-bearing members—beams, girders, and columns—should be enveloped with an efficient fire-resisting material—concrete, reinforced with welded steel fabric. National Reinforcing in the proper styles is adaptable to thin layers of concrete and to the shapes and extensive areas of such work.



Concrete Pipe

The use of National Reinforcing in the manufacture of reinforced concrete pipe has grown rapidly, chiefly because the rigidity of the welded intersections keeps the wires in their proper places and prevents slipping of the transverse wires. Considering the comparatively thin pipe shell, these two points are of great importance.



Cement Gun Work

Wherever "gunite" is suitable, welded steel fabric is invariably specified as the reinforcing material. National Reinforcing gives the equal reinforcing value in all directions required for the lining of reservoirs, canals, swimming pools, or the protection of exposed steel bridge members.

FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE

-exactly like concrete

Reinforcing for every purpose

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STEELTEX is made by the world's largest manufacturers of welded steel fabric for reinforcing plastic material of all kinds. On these pages are shown a few of these products, designed for various types of construction in which the use of steel reinforcing is indicated. Check the coupon for the information desired.

A practical development - STEELTEX for floors

This entirely new application of the STBELTEX principle is the most rapid, efficient, and economical concrete slab construction ever devised. A method has been perfected for applying it to any type of wood or metal joist, truss or beam.

It entirely eliminates the use of forms, because of its waterproof backing which is an integral part of the material. Permits a wetter and more uniform mix without dropping or waste, retains all moisture needed for perfect curing, and allows work to proceed on floors below while concrete is being poured.

Other superiorities include a sound-deadening factor, elimination of roof condensation, continuous centered reinforcing throughout the floor slab, "back-plastered" finish and cleancut open joist ceiling.

National Steel Fabric Company

404 Union Trust Bldg. (Pittsburgh Steel Co.) Pittsburgh, Penna.

The World's largest manufacturers of welded steel fabric

Branch Offices: Atlanta, Ga.; Chicago, Ill.; Cincinnati, O., Cleveland, O.; Detroit, Mich.; Los Angeles, Cal.; New York, N.Y.; Philadelphia, Pa.; Pittsburgh, Pa.; Portland, Ore.; San Antonio, Tex.; San Francisco, Cal.; Seattle, Wash.; St. Louis, Mo.; Syracuse, N. Y.

Three types—same principle—same protection for plaster . . . for stucco and "overcoating" . . . for floors and roofs (concrete and gypsum)



National Corner and Joint Reinforcing

is a network or fabric of galvanized steel wires, electrically welded on 2" centers, with an automatic furring feature (crimps). Each leg of each angle of corner reinforcing is 3" wide; joint reinforcing, flat strips, are 4"; both come in 50" lengths. For use over wood lath, insulating lumber or wall board.



Sidewalks, Driveways, and Cellar Floors

The use of a comparatively light style of National Reinforcing for sidewalks, driveways, garage and cellar floors, is the best insurance against cracks and spalling. It strengthens the slab and gives many added years of trouble-free service at an additional cost of only a few cents a square yard.

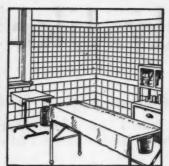


specially-processed backing locked to an electrically-welded steel fabric similar to National Reinforcing. The latter has been used for many years for all concrete, terrazzo, or gypsum floor work wherever wood forms are desirable. Send the coupon for complete details.

404 Union Trust Bldg.,	Pittsburgh, Pa.
Gentlemen: Send with formation covering the proper type of STEELT forcing for the purposes	selection and use of the ex and National Rein
☐ For all interior plaster	 For sidewalks, driveways, and cel lar floors
☐ For stucco exteriors ☐ For "overcoating" with stucco	 For fireproofing, beam and column wrapping
☐ For floor construc-	☐ For temperature re inforcement
tion without forms ☐ For floor construc-	□ For roads, pave- ments, and drive ways
ion with forms For concrete and	□ For cement gun work
gypsum roofs	☐ For concrete pipe
☐ For corner and joint reinforcing	☐ For dams, bridges canals
Name	
Company	
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Street	
	W-X & D















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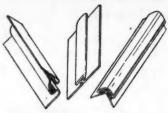
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Better and More Economical Wherever Tile Has Been Found Desirable

In Bathrooms, Kitchens, Doctors' and Dentists' Offices, Nurseries, Chapels, Churches, Barber Shops, Halls, Laundries, wherever anything of durability or beauty is desired, Boardtile has proven



These division strips are furnished for convenience in installing.

A Boon to Builders With A Score of Advantages for Building Owners

Looks Better, Lasts Longer, will not crack, chip or craze.

Furnished in a variety of colors and designs.

Standard size wall board sheets.

May be nailed or glued over old walls or direct to new studding.

Easy to install—any carpenter can do the work perfectly.

No muss or fuss.

Costs only one-third to one-half as much as tile. Attractive proposition for building material dealers.

Manufactured Only By

GIBBS BOARDTILE CORPORATION

344-350 North Ogden Avenue CHICAGO, ILL.

Mail Coupon to Secure FREE SAMPLE and Full Information





GIBBS	BOARDTILE	CORP.
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344-350 N. Ogden Ave., Chicago, Ill.

Please send sample and complete information regarding Gibbs Boardtile.

- I am'a Contractor and Builder
 - ☐ Building Material Dealer

City and State.....



You Need Bondex

Waterproof Cement Paint to put the finishing touches on every job



BUILDERS, contractors and home owners are becoming more enthusiastic about Bondex every day as thousands of homes, apartments and factory buildings are beautified with this remarkable paint.

Now, as never before, the builder who puts color into his homes reaps the added profits of quick sales. For everybody wants color today. Warm shades of tan, beautiful creams, yellows and the modernistic greens, blues, reds, pinks and lavenders

a riot of color for you to choose from. A tint or shade to harmonize with every style of architecture or setting.

Wherever you have stucco work, brick, stone, concrete or hollow tile, Bondex will produce a very pleasing and practical finish at a remarkably low cost. Bondex is not only waterproof, but it is permanent. It won't



Beautiful Bondex colors make houses sell quickly~ Walls, basements, foundations, all can be made attractive at very low cost

> crack, chip or peel. It can be washed with soap and water or ammonia.

Try Bondex on one job

See what a big difference this cement paint will make. See how quickly the Bondex

colors appeal to women - the real home buyers!

Bondex the basement as well as the stucco. Instead of leaving the basement walls a dirty gray, Bondex them a spotless white.

Light, airy, dry basements are a big selling point. Bondex waterproofs as it beautifies, so it is ideal for basement walls, whether they are made of stone, brick, hollow tile or concrete. Any damp places will be dried up by the Bondex and sealed against further moisture.

If you would like to buy one of these specially constructed Bondex Spray Pumps, write for the prices.



On the exposed portions of the foundations outside Bondex will give a neat finished appearance. Use the color which harmonizes with the outside finish.

Apply Bondex with a spray or brush

Bondex is ideal for use in any type of spray outfit from the simple hand pump spray (which may be purchased di-rect from us) to the elaborate pressure tank outfits. It sprays smoothly and gives an even colored effect.

For small jobs Bondex works perfectly when applied with a wide brush.

Send for the Bondex Booklet and sample

We want you to try Bondex and see for yourself the remarkable beautifying and waterproofing qualities of this paint. Send for the booklet, color card and a sample. They will be sent absolutely free.



FREE SAMPLE

THE REARDON COMPANY 103 Clinton St., St. Louis, Mo.

Please send me your FREE booklet and a sample of BONDEX.

Street..... City.....State.....

THE REARDON COMPANY

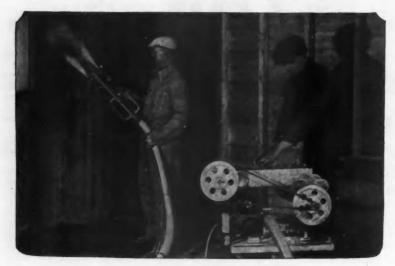
St. Louis - Chicago - Los Angeles

Solarite, Cresto, Lumnite, Alfresco, Wall Size Other Reardon Products

Investigate Now-the Exclusive Franchise on



— an entirely new and more efficient insulation that pays REAL PROFITS!



Important Facts about SPRAYO-FLAKE

Non-competitive — license is issued to representatives on exclusive basis.

Patented process. Applied by patented equipment.

Sprayo-Flake has highest insulating value per inch of thickness of any insulation on the market. It is sprayed — making a tight sealing insulation blanket, even around pipes, window jambs, and in every nook and crevice.

Two men can apply 2000 square feet of Sprayo · Flake one inch thick per eight-hour day, per machine.

Any thickness of Sprayo-Flake may be applied—from $\frac{1}{2}$ inch to full depth of studding.

Low cost of Sprayo-Flake enables you to meet all competition, with a larger margin of profit.

The thickness of Sprayo-Flake is not restricted in any way. Illustration below shows the structure of Sprayo-Flake as it appears when sprayed between wood studding. Sprayo-Flake can be applied to metal, or masonry surfaces as easily as to wood. Ideal for homes, apartments, warehouses, garages, factories, etc.

Sprayo-Flake is an amazing advancement in insulation—the big step ahead that contractors and home builders have long waited for. It is capturing the interest of the building trade everywhere.

An exclusive product, Sprayo-Flake eliminates all the difficulties usually encountered with bulk, sheet, or roll type of insulating material. The Sprayo-Flake process, also method of application, are protected by patents. The Sprayo-Flake franchise enables licensed contractors or representatives to meet all competition, and realize a substantial profit on every job.

Sprayo-Flake insulation is manufactured and applied on the job in one operation. It is fire-resisting, vermin-proof, and sound deadening. Can be applied more efficiently than any other insulation. It is sprayed—making a tight-sealing insulation blanket; covers around pipes, window jambs, and in every nook and crevice.

Sprayo-Flake licensed representatives operate on an exclusive franchise. Representatives in principal cities can devote their entire energy to Sprayo-Flake and build up a big, highly profitable, specialized business. Building con-



tractors, or material dealers in smaller cities can handle Sprayo-Flake in conjunction with their established business — greatly increasing their annual profits. Many licensed Sprayo-Flake representatives in larger cities are now handling this superior insulation and are making a phenomenal success with it. Many choice territories still open, particularly in medium size cities.

We are interested in hearing from responsible parties who are established in, or affiliated with the building industry, and are in a position to take advantage of this unusual opportunity. Write us on your letterhead for complete details.

SPRAYO-FLAKE CO.

Administrative Offices

56 So. Bay Street

Milwaukee, Wisconsin

Dependable Hardware -ALWAYS

For 30 years the name "Garcy" has signified substantially—built hardware at moderate cost. The items listed here represent a very small part of our entire line. It will be worth your time to investigate "Garcy" Hardware—"Garcy" Prices and "Garcy" Service.

1928

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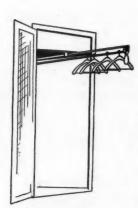
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REMEMBER THE NAME-



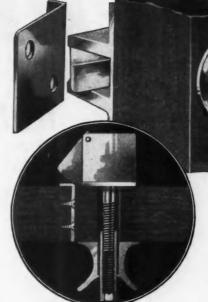


EXTENSION GARMENT CARRIERS



The Clothes Closet Fixture that saves Closet Space and cuts Building Costs. These fixtures are economical and pay big dividends by materially increasing the value of the house. They are genuine Roller Bearing, made in all sizes from 15-inch and up.

Write for Special Garment Carrier Folder NOW.



The "Garcy" Adjustable Push Button Catch (for Swinging Doors). A neat, attractive catch that guarantees a closed door when it should be closed. All exposed parts are

Brass. Stocked in three finishes: Brush Brass, Statuary Bronze and Nickel Plated. Made in two sizes:

No. A-502—For doors 5%" to 11%" thick. No. B-502—For doors 114" to 2" thick.

SPECIAL QUOTATION IN ANY QUANTITY

(Other finishes supplied if desired)



No. K-73 Pilaster Strip and A-73 Brackets for Construction of economical Adjustable Shelving. Ideal for the home, in Butlers' Pantries, Linen Closets, and Built-In Wardrobes. Shelves may be placed just where you want them for the slots in the

pilaster are one-half inch apart. Always in stock in nickel plated finish, in lengths of 3, 4, 6 and 12 feet. Other sizes and finishes can be furnished.

Free Sample and Special Folder on Request

GARDEN CITY PLATING & MFG. Co.

1430 South Talman Ave.. Chicago

We also make LIGHTING REFLECTORS for Show Cases, Wall Cases, Banks, etc.

Vari-uni-cab

BUILD THE CABINET TO THE KITCHEN

not



A pleasing Vari-Uni-Cab combination demonstrating possibilities of unusually convenient arrangement, permitting adaptability to any kitchen and apartment limitations. Every.cab-



Here is a cabinet combination opened up showing the spactous and extremely accessible interior. By alterations in arrangement of units any desired combination can be obtained . . . fer any space or condition!

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In this beautiful, richly appointed Cincinnati apartment home 68 Vari-Uni-Cab combinations, including refrigerators, were installed. These Vari-Uni-Cab units, simple in design yet rich enough for the most pretentious apartment, have a tremendous appeal to the Home Owner and Tenant.

Architects, Builders, Contractors, Lumbermen, and Home Owners are quick to visualize the wide adaptability of the Vari-Uni-Cab units. The cost is astoundingly low!

The Vari-Uni-Cab is available in combinations with refrigerators. Also with arrangements for sinks and gas stoves. Ideal for apartments. Grooved parts fitted together securely, insuring rigid assembly.

Conveniently Packed

The illustration below shows a complete 11-foot Vari-Uni-Cab base section packed for shipment and deliver. Each unit in natural wood, complete with all hardware, is packed in separate corrugated fiber box containing full directions for assembling, with the back, sides and front plainly marked.

Highly Adjustable

The flexible panel feature of the Variable Unit Cabinet makes it capable of wide adaptability. The panel is furnished in 6-inch widths but can be cut down to any suitable width to permit necessary spread in unit assembly to fill desired space. This is one of the patented features found only in Vari-Uni-Cab construction.



A hammer and screwdriver is all that is needed to completely assemble a unit. Perfect fitting parts make the assembly so easy that only a few minutes are required to assemble the most difficult unit. Nickle plated, rust resisting hardware is included and easily applied.

Write for complete information and details about the Vari-Uni-Cab. No obligations.

VARIABLE UNIT CABINET CO.

Factory and General Office
KOKOMO, INDIANA

FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE





Here are the inside facts

DAMPNESS makes ordinary doors buckle, split and blister, because it is the nature of wood to swell when wet. Because of the scientific construction and Laminex water-proof cement, dampness cannot possibly damage Laminex panels, stiles or rails. Even though a Laminex door is installed before the plaster is dry, the panels will not buckle or blister, and the door will never warp or stick.

You can obtain popular designs of Laminex doors from progressive lumber and millwork dealers at reasonable prices. If you are unable to get Laminex doors from your local dealer, write us and we will give you the name of a dealer who will supply you. The success of Laminex has tempted others to offer ordinary veneered doors, outwardly resem-

bling Laminex doors, but lacking the moistureresistance of genuine Laminex waterproof cement. Such doors cannot stand the famous Laminex soaking test. For your own protection, insist on doors that bear the yellow replacement guarantee label and the name "LAMINEX."

LAMINEX DOORS



Fill in and mail the coupon today for our new book that explains the advantages of Laminex construction, and for a sample of Laminex wood to test.

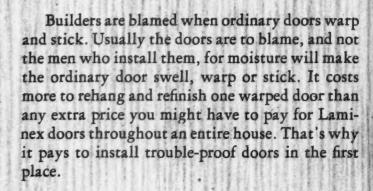
THE WHEELER, OSGOOD CO. Tacoma, Washington. Gentlemen:

Please send me your new book about Laminex doors and a sample of Laminex wood to test.

Address State

I buy.....doors per year.

This substantial door will never have to be rehung and refinished



You never have trouble with a Laminex door, because no amount of moisture can damage it. You'll never have to refit one—it must make good, or we will. Laminex doors are guaranteed trouble-proof.



The famous Laminex door soaking test, that retail dealers make publicly in all parts of the country, proves that no amount of dampness can make a Laminex door warp, split or come apart.

The stiles and cross-rails of Laminex doors are built on cores of clear, vertical grain blocks. Any tendency of one core block to shrink, swell or warp is immediately neutralized by opposing forces in adjoining core blocks. Laminex waterproof cement, made by a secret formula, holds all parts of a Laminex door together, even after days of soaking in water.

LAMINEX DOORS
WILL NOT SHRINK, SWELL OR WARP

NATIO



Provide for Outside Icing

Homes and Apartments Should be Planned to Include this Convenience

THE importance of providing for outside icing should not be overlooked in drawing up plans for houses and apartment buildings.

Outside icing, which permits the iceman to deliver ice without entering the house at all, can be arranged for, at very slight extra cost, when the building is under construction.

Many refrigerator manufacturers build special models designed for outside icing. These cost very little more than the regular models and are becoming very popular. The modern housewife appreciates the advantage of outside icing. Ice refrigeration is so economical and satisfactory that a great many prefer it. They realize that ice safeguards the purity of food because it provides constant circulation of air, which carries the impurities and odors to the melting ice and thence down the drain.

Some of the leading refrigerator manufacturers furnish blue prints which are very helpful to architects and builders in providing proper outside icing facilities.

NATIONAL ASSOCIATION OF ICE INDUSTRIES



163 WEST WASHINGTON STREET, CHICAGO, ILL.

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Protection

The Lind Construction Co., Chicago, used 10,000 bags of mortar cement in Bates Muiti-Wail Paper Bags on this apartment hotel job.

Bates Multi-Wall Paper Bags, made in 8 modern plants throughout the country by the Bates Valve Bag Corporation, are the Contractor's insurance against loss on cement and plaster. Bates Bags empty out clean. They do not have

Bates Bags empty out clean. They do not have to be returned. And their five strong separate walls are the surest protection against moisture and rough handling.

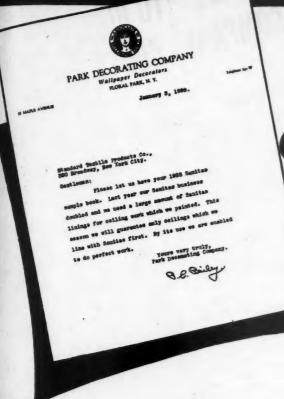
Buy your Cement and Plaster in Bates Multi-Wall Paper Bags and avoid loss.

BATES VALVE BAG CORPORATION 35 E. Wacker Drive, Chicago, Ill.



SANITAS M O D E R N WALL COVERING





for Ceilings also

OW to finish a ceiling, may be answered in many ways, but one thing is certain, if you want ceiling decorations to be durable, use Sanitas as a base, and satisfaction will be assured.

The tensile strength of Sanitas adds longer life to a ceiling, cracks will not show through. No flaking or peeling.

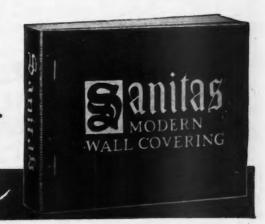
Sanitas is the cloth wall and ceiling covering that has been on the market for twenty-five years, giving good service in all parts of the world, in all kinds of climate.

There are Sanitas styles for every room in the house, from the simplest plain dull finished tints to the ornate Metalline Brocades for the richest effects.

The complete line of 140 styles is shown in the Sanitas Sample Book. This book is issued only to the trade. If you haven't received a copy, write us on your business letterhead and mention wholesaler's name.

THE STANDARD TEXTILE PRODUCTS CO. 320 BROADWAY, NEW YORK DEPT. 51

Send for this Sample Book





Shades that can be kept as clean as the windows

Save their cost in years of service



Terrace Court Apartments Pittsburgh, Pa.

THE distinction and attractiveness which you are endeavoring to secure for your buildings can be secured by a careful attention to the details of equipment.

Du Pont Tontine, the washable window shade, can be kept as clean as the windows, and through

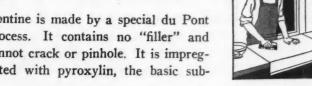
years of service without replacement they more than save their original

Tontine is made by a special du Pont process. It contains no "filler" and cannot crack or pinhole. It is impregnated with pyroxylin, the basic substance of that other famous du Pont product-Duco-which has brought enduring beauty to the American highway and the American home. Always clean and attractive, new and spotless, du Pont Tontine shades will dress up your windows for many years. Investigate the Tontine

story now.

E. I. DU PONT DE NEMOURS & CO., Inc. NEWBURGH, N.Y.

> Canadian Distributors: CANADIAN PABRIKOID Limited New Toronto, Ontario, Canada





TONTINE

THE WASHABLE WINDOW SHADE

E. I. DU PONT DE NEMOURS & CO., Inc. Newburgh, N. Y. Desk AB-15

Please send me complete and full information about Tontine, the washable window shade.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER





THE LEE PLAZA APARTMENTS DETROIT with 2500 HOH Tumbler Switches.



LIGHTING makes a building livable; we help you make it dependable. Whatever your plan of day-lighting a job, you know it will not fail. Whatever your plan of electric lighting, you know that will not fail if controlled by $H \otimes H$ Switches.

No. 8601 Tumbler-with Brown Handle - Exclusive in looks and in works

THE HART & HEGEMAN MFG. CO. HARTFORD, CONN. MAKERS OF ELECTRIC SWITCHES SINCE 1890



With Trane Concealed Heaters

MORE SPACE—GREATER BEAUTY— INSTANTLY CONTROLLED HEAT

THE present-day demand for clear, unobstructed space is fast crowding radiators out of modern rooms. Instead, Trane Concealed Heaters, "Successors to the Radiator," are installed between the walls.

Trane Concealed Heaters are not hidden or recessed radiators, radiator shields or screens. This up-to-date equipment is far more than a modified radiator. It operates on an entirely different heating principle, with a copper-fin heating element. The inconspicuous damper grille—the only visible evidence that the room is heated—provides instantaneous control.

You can install this advanced equipment in any building originally designed for radiators. It connects with the same pipes, fits between standard walls. Thousands in use. Capacities guaranteed. Mail the coupon for practical bulletin, "How to Select and Install Trane Concealed Heaters".

CABINETS TRANE CONCEALED HEATERS

" PUMPS AND HEATING SPECIALTIES "

Type of Building.



The complete Trane Concealed Heater. Installed with stacks of various heights (note use under windows in photographs above.)

THE TRANE CO., (Est. 1885) 276 Cameron Avenue, La Crosse, Wis.

Send along your Bulletin 24, "How to Select and Install Trane Concealed Heaters."

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Hundreds of Contractors every week ask this question:

"Can I insulate my houses with Balsam-Wool and still sell them in competition?"

Balsam-Wool

— the *flexible* insulating and sound deadening blanket.

It tucks in

SOLD THROUGH RETAIL LUMBER DEALERS



The answer is YES—and here are the reasons—

THIS flexible insulating blanket is such an efficient insulator that it costs almost nothing to use it in your houses. You can almost save its first cost by reducing the size of the heating system.

As an insulator Balsam-Wool is the practical equivalent of sheep's wool. And it's flexible—tucks into the cracks, crevices and open joints. Caulks those places where the most heat escapes.

Put Balsam-Wool between the studs, roof rafters and floor joists. Tuck it in around the window frames and door frames. Then you'll have a *perfectly insulated* house. And the total cost of the house will be but little, *if any*, more than a house that's not insulated at all.

That will give you an advantage over competition.

Special Correspondence Invited. Write us for anything you want to know about Balsam-Wool. Our Technical Department will gladly tell you about specifications covering various methods of application, its use for sound deadening purposes, etc. Balsam-Wool is made in both full inch and halfinch thicknesses. If your lumber dealer doesn't handle it, let us know. We will direct you to a reliable dealer who does.

WOOD CONVERSION COMPANY

Makers of both flexible and rigid insulations
Mills at CLOQUET, MINNESOTA

Sales Offices:

MINNEAPOLIS, Baker Bldg. CHICAGO, 360 N. Michigan Ave. NEW YORK, 101 Park Ave. DETROIT, 503 Stephenson Bldg. KANSAS CITY, 3525 Broadway



The Weyerhaeuser Guarantee is behind Balsam-Wool. It assures highest quality and lasting satisfaction to users.



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Which?

QUT yourself in the position of the prospective purchasers of your houses, Mr. Contractor.

Suppose you were buying the house in which, very likely, you will spend the rest of your days—

Wouldn't you vote for the laundry equipped with the Porceliron Laundry Tray?

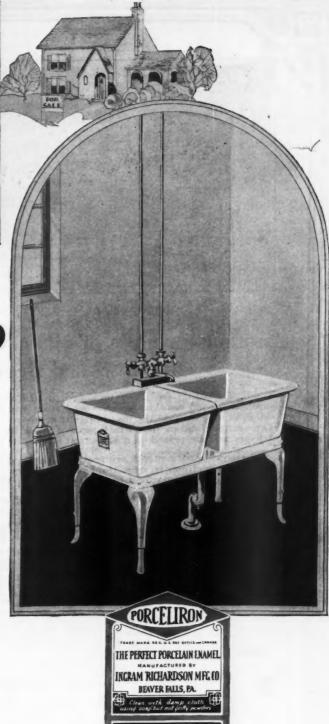
Wouldn't you choose this glistening, sanitary, snow-white unit installed if desired in the center of the floor; made to meet modern methods of housekeeping—

In preference to the inconvenient, old-fashioned affairs—relics of the back-breaking days of the wash board and hand wringer—

Particularly when such a unit costs very little more than cement or slate—Wouldn't you?

Mr. Contractor, The Porceliron Laundry Tray—embodying everything a modern housewife could ask in such a unit—adds to the sales value of a house many times the slight difference between its cost and the cost of the cheapest unit you can buy.

Investigate it, now. Full details and several suggestions for efficient laundry arrangements prepared by nationally known authorities will be sent you on request.

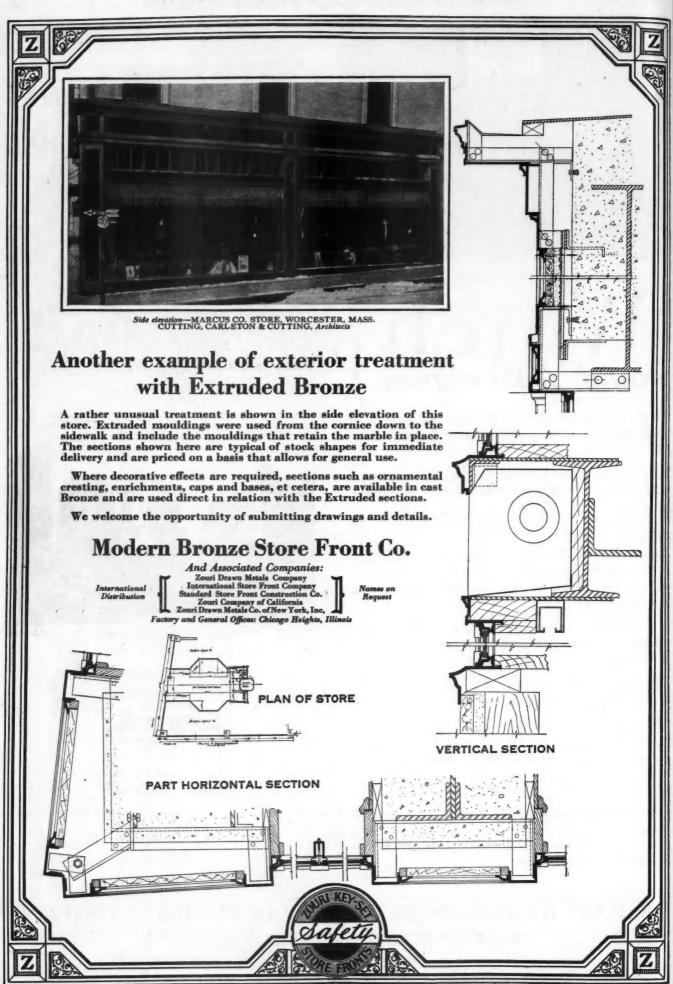


INGRAM-RICHARDSON MANUFACTURING COMPANY 410 THIRTY-SECOND STREET, BEAVER FALLS, PA.

Porceliron Factories at

BEAVER FALLS, PA. FRANKFORT, IND. BAYONNE, N. J.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER





This thermostatic wood also gives you a beautiful job of plastering!

Masonite Insulating Lath pioneered the small plaster board. Ask your lumber dealer to show you a sample, and send for a copy of free book



Residence of John A. Sauerman, 9927 S. Robey St., Chicago. This also has Masonite li-lating Lath as a plaster base. Architect, Bert Hubbard. Contractor, Goa, A. Nord,

O WONDER leading architects and builders, as well as owners, are so enthusiastic about these small plaster boards pioneered by Masonite!

Many tests have proved that Masonite Insulating Lath practically eliminates shrinking and swelling, a truly remarkable fact. Walls and ceilings plastered on Masonite Insulating Lath remain smooth and even.

No headers are necessary when Masonite Insulating Lath is used; no tape joint except at corners. Instead of two or three men on the scaffold, one man can readily apply it-because it is a small board. And as a general rule the job can be done in about threefourths of the time it ordinarily takes.

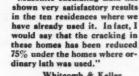
Further, Masonite Insulating Lath offers great resistance to moisture. And there is no need to wet the board before applying the plaster.

Masonite Insulating Lath holds plaster with a sure and enduring grip; a grip so tenacious that it will not break under a pull of one thousand pounds per square foot!

No matter what type of home or apartment building you plan to erect -no matter whether you use wood or stucco, stone or brick-you can get a beautiful, enduring job of plastering with Masonite Insulating Lath. And at the same time you are assured permanent insulation, plus the advantages of sound deadening.

Ask your lumber dealer to show you samples of Masonite and of Masonite Insulating Lath. Then send coupon for free book telling the detailed story of these two wonderful products.

MASON FIBRE COMPANY Sales Offices: 111 West Washington Street, Chicago, Illinois Mills: Laurel, Mississippi



"Masonite Insulating Lath has

Whitcomb & Keller Per H. Russell Stapp Architect



ON FIBRE CO. 111 W. Washington St., Chicago, Ill. Please send me you Masonite booklet, Value," and sample



Masonite advertising is now appearing regularly in leading metropolitan newspapers, and in half a dozen magazines of national circulation, including the "Architectural Forum." A campaign on Masonite Presdwood is also running month by month in "Nation's Business" and other publications. Remember, too, that we provide job signs, yard signs and direct mail

campaigns. Take advantage of Masonite advertising and sales helps, and you will make more money. There's no doubt about that! Write for sample, and for book of Specifications and Details.

MASON FIBRE COMPANY Dept. 148, 111 W. Washington Street, Chicago, Ill.

Mills: Laurel, Mississippi

@ M. F. Co.



The Most Important Room in the Home!

WHAT IS the most important room in the home? The kitchen, no doubt, for that is where the meals for the entire family are prepared, and—one must eat to live! What is the most important piece of equipment in the kitchen? The gas range. And what is the ideal kind of gas range? A gas range with the Lorain Red Wheel.

With a gas range equipped with this device all oven cooking and baking is done by means of accurate oven temperatures, measured and automatically controlled by the Lorain Red Wheel. It creates economy in food for there is no waste due to burned foods—every dish is cooked or baked "just right" by means of Time and Temperature methods made possible by Lorain.

Lorain-equipped Gas Ranges are well-known nationally since they have been advertised in leading national publications for nine years. Over 2400 schools, colleges and universities use Red Wheel Gas Ranges to teach their students the art of scientific cookery.

Unless the Gas Range has a RED WHEEL it is NOT a LORAIN

Each line of stoves equipped with a Red Wheel (there are but six: Clark Jewel, Direct Action, Dangler, New Process, Quick Meal and Reliable) offers a wide selection of sizes, styles and finishes suitable for kitchens in houses, apartments, schools, churches—in fact, any building where cooking is done. For.data, see Sweet's Catalog, 22nd Edition, Pages C3245-C3254, incl.

AMERICAN STOVE COMPANY

233 Chouteau Ave. : St. Louis, Mo.

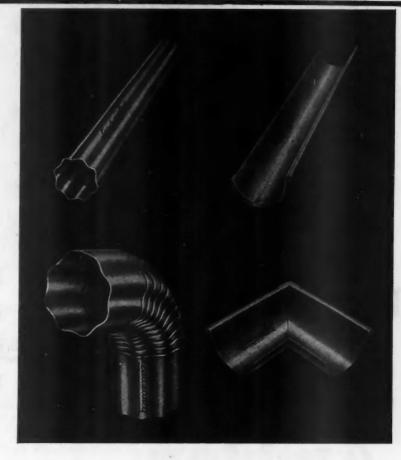
Largest Makers of Gas Ranges in the World

Representative kitchen in apartments at 817-23 Forest Ave. Evanston, Ill., showing the Reliable Red Wheel Gas Range as installed.

HEAT State of the Red Wheel S

LORAIN

PURE LEAD - most beautiful and enduring of materials - is now available for Metalwork in Inexpensive and Workable form



This Metalwork is a Selling Feature on \$50,000 Homes - yet \$6,000 Houses Can Afford It!

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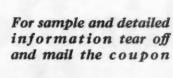
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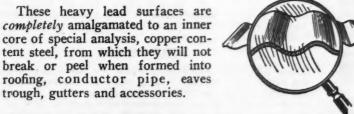
N additional investment of perhaps ten dol-A N additional investment of personal Alars will equip a house with Superior Lead-Sealed metalwork-surfaced inside and out with pure lead.

completely amalgamated to an inner core of special analysis, copper content steel, from which they will not break or peel when formed into roofing, conductor pipe, eaves

The steel base remains sealed against moisture and smoke acid, and gives strength and easy workability to the metal sheet. Any competent sheet metal worker can install Superior Lead-Sealed in place of galvanized, where

it adds a known value in beauty and longer life.





Lead 2	Bealed
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THE SUPERIOR SHEET STEEL CO., Canton, O., Division of Continental Steel Corp.—Makers of Super-Metal Salvannealed, Galvanized and Long Terne Sheets						
Please Sealed.	send	sample	and de	tailed	information on	Superior Lead-
Name						

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"As Good As Good Looking"



The Realization of Anticipation



Ambler Asbestos Shindles

The above photograph of a suburban home shows the definite charm and distinctive effect produced by this sturdy ashestos fire-proof shingle, known as—

English Thatch

The shingles come in random widths and when applied in irregular courses the heavy ragged butts and rough surface produce a texture roof that cannot be duplicated with any other material, they completely fulfill the owners' and architects' desires for a serviceable, fireproof and artistic roof.

They are made in a variety of non-fading colors: Green, Red. Brown, Gray, etc.

First of all, Tapered Ambler Asbestos Shingles have the taper of the old wooden shingles. They are ½ in. thick at the upper end, ½ in. at butt and 20 in. long. They are strong, rigid shingles, not paper or rag felt, never curl or warp, not affected by zero blasts of winter, the heavy rains of spring and the blazing heat of summer year in and year out, for they are made of Asbestos and Hydraulic Cement—Nature's imperishable materials.

FIRE-PROOF

Tapered Ambler Asbestos Shingles are absolutely fire-proof, not merely "fire resistant." Ask your fire insurance agent what the difference is, he will tell you and show you the saving in rates—a matter of serious consideration over a term of years and years. It will pay you to write us now for complete information covering these superior shingles.

Made by the AMBLER ASBESTOS COMPANY, at Asbestos, Penna., and sold by the

ASBESTOS SHINGLE, SLATE & SHEATHING CO.

Pittsburgh, Penna. Omaha, Nebraska Washington, D. C. Wilkes-Barre, Penna. Boston, Mass. Buffalo, N. Y. Chicago, Ill. Havana New York, N. Y. Philadelphia, Penna. Cleveland, Ohio Milwaukee, Wis. Detroit, Mich. Minneapolis, Minn.



Insurance Company building was somewhat of an experiment.

But the use of CEL-O-GLASS by the same contractors on another of their important contracts was based on one thing only—satisfaction.

CEL-O-GLASS has many advantages over tarpaulins (muslin or paper) for this type of It is highly transwork. It is unbreakable. lucent-lets in plenty of daylight. It is weatherproof-keeps heat in and keeps cold out. It is light in weight-easy to handle. It is flexiblecan be rolled up when not in use. It is durable, practical and economical.

There are many uses for CEL-O-GLASS in the building industry. It makes a highly satisfactory substitute for glass in most places where glass is ordinarily used. It lets through the healing Ultra-Violet rays of the sun, making it ideal for sun and sleeping porch enclosures. Use it for barns, garages, field offices and tool houses -wherever you need daylight and want to eliminate glass breakage.

If your supply dealer does not carry genuine CEL-O-GLASS, write us for samples, prices and descriptive folder No. 60.

ACETOL PRODUCTS, INC.

21 Spruce Street

© 1928, Acetol Products, Inc.

New York, N. Y.





RANSPLANTED from an estancia in old Seville to a distinguished residence in town, this bathroom is as Spanish as the sharp click of castanets. Though the shutters dull the direct stare of the sunlight, the room is bright with the gleam of tile and porcelain; rich with an old world beauty, replete with sanitary convenience that is truly American. A good idea? You will find many

more, equally good, in the special 47-page edition of New Ideas for Bathrooms, a book liberally illustrated, with floor plans, wall elevations, and many helpful decorating suggestions. It will gladly be sent on request. . . . It is a pleasant surprise for your clients when they discover that a complete Crane installation rarely costs more than any other of comparable quality.

INSTALLATION ANYWHERE EVERYTHING FOR PLUMBING

Address all inquiries to Crane Co., Chicago

GENERAL OFFICES: CRANE BUILDING, 836 S. MICHIGAN AVENUE, CHICAGO

Branches and Sales Offices in One Hundred and Sixty-two Cities
National Exhibit Rooms: Chicago, New York, Atlantic City, San Francisco, and Montreal
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INTERNATIONAL CASEMENTS



Residence Scarsdale, N. Y.

Karl W. Bradley Architect

COTSWOLD-A Metal Casement of Moderate Cost

OFTENTIMES one appealing feature is the deciding factor in creating the quick sale or rental of a house. A particularly effective argument is that it is equipped with International Cotswold Casements—a window built of the same sections as the International Custom-Made Casement, but in standard shapes and sizes to permit quantity production and keep down cost. When installed by International erectors, the Cotswold is guaranteed weathertight.

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JAMESTOWN, NEW YORK

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INVESTMENT BUILDERS

Plaster with LIME

-they know the value of better plastering



PLASTER with LIME

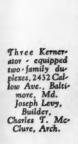
Plaster is a word too often used in a broad sense. There are many kinds of plaster. Specify LIME plaster for this very important building item.

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Finishing Lime

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928



Twice as Necessary for Duplexes

EVER talk with a housewife who's used the Kernerator? Multiply her enthusiasm by two and you'll wonder how anyone could overlook the Kernerator in building a duplex—it aids selling and renting so much! Considered indispensable for single family residences, the Kernerator is twice as necessary for duplexes.

Twice as necessary, because it eliminates two sets of garbage cans — saves twice as many trips in all sorts of weather — banishes twice as many odors and twice as much garbage, that attracts dogs and flies and doubles the dangers of the unhealthful play-yard for children.

Twice as necessary, because it removes the trash piles of two families from the basement, attic and closets — a hazard accountable for three out of every four fires in residences and apartments.

Duplex Models as Low as \$150

— and the masonry costs but little more when regular chimney is used. Dividing this low cost between two families — what device could offer so many permanent advantages for so small a cost! All garbage and waste is dropped through handy hopper doors in the kitchens of both flats and falls to the combustion chamber in the basement. An occasional match burns the accumulation without odor and sterilizes metallic and glass objects for removal with the ashes. No fuel used or necessary, and the Kernerator lasts as long as the building.

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KERNERATOR THE CHIMNEY-FED INCINERATOR

Garbage and Waste Disposal without Leaving the Kitchen





Two duplexes at 1501-1509 Summit Ave., St. Paul, Minn., both Kernerator-equipped. Realty Service Co., St. Paul, Architect-Builders.



Kernerator-equipped duplex, 1241 Burlingame Ave., Detroit, Mich. Joseph Alexander, owner. J. H. Gustave Steffens, Architect.

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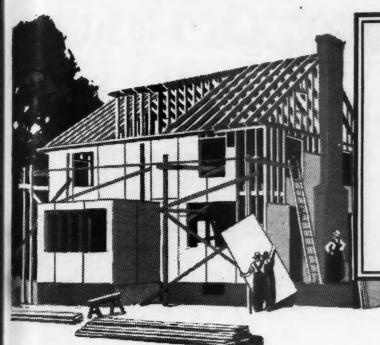


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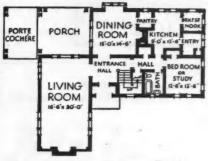
WEST COAST WOODS ARCHITECTURAL COMPETITION

DESIGN No.



John J. Landon, Architect, Los Angeles

Second floor plan



First floor plan

An all-timbered home —in half-timbered style

This unusually attractive all-timbered home in half-timbered style won first mention in the West Coast Woods Architectural Competition and is advertised this month in The Saturday Evening Post, House and Garden, House Beautiful, Better Homes and Gardens, and a number of leading architectural publications.

Construction of vertical grain Douglas Fir or Western Red Cedar plank set into grooved timbers, or of vertical grain plank with joints covered by heavy battens.

Framing to be of Douglas Fir or West Coast Hemlock. The roof is

of vertical grain Western Red Cedar shingles or shakes with doubled ridges and eaves . . . fastened with zinc coated or copper nails to insure a permanent roof.

The four woods of the West Coast offer ideal material for the contractor and builder who wants to build, at a moderate cost, a home that is unique, attractive and easy to sell. No woods offer such a variety of attractive uses and finishes, nor complement each other so ably as Douglas Fir, West Coast Hemlock, Western Red Cedar and Sitka Spruce.

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Douglas Fir

Important West Coast Woods -

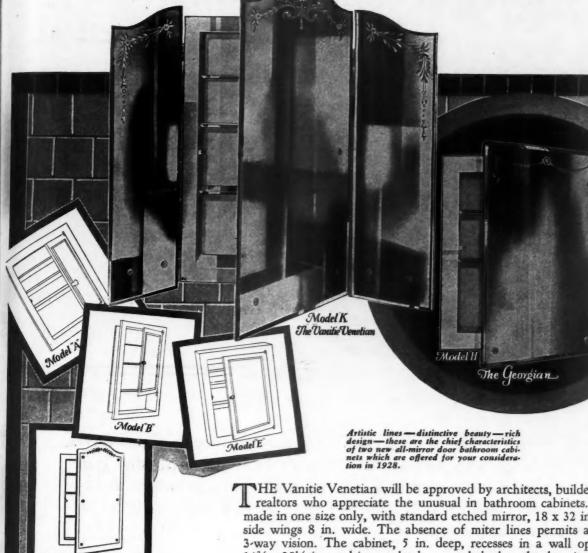
Douglas Fir -

West Coast Hemlock

Western Red Cedar

Sitka Spruce

the new Morton Georgian and Vanitie Venetian



A Complete Line

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11 models in the MORTON Line of Bathroom Cabinets, to recess or hang on the wall. Built of steel, electrically welded; finished in a beauti-ful white enamel, perma-nently baked on. Many distinctive features of construc-tion. Installed instantly — "Out of the carton into the wall."

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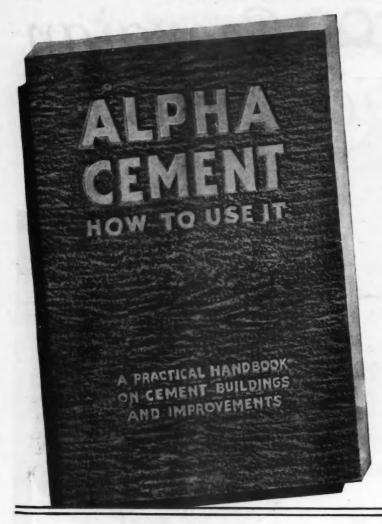
HE Vanitie Venetian will be approved by architects, builders and realtors who appreciate the unusual in bathroom cabinets. It is made in one size only, with standard etched mirror, 18 x 32 in., and side wings 8 in. wide. The absence of miter lines permits a clear 3-way vision. The cabinet, 5 in. deep, recesses in a wall opening 14¾ x 25½ in., and is completely concealed when the door is closed. There is no cabinet space behind the wings.

The Georgian was designed to meet the demand for an attractive cabinet between Models A and B and the Venetian type. It is made in one size only, a 16 x 20 in. beveled, etched mirror, having slightly rounded corners, decorative rosettes and clear vision. It requires a wall opening 1234 x 1634 in.—recessing a full 5 in. if desired.

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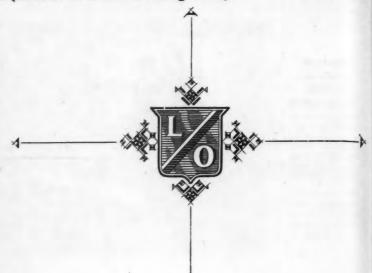
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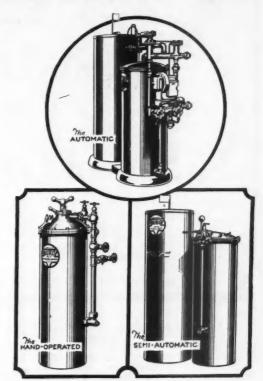
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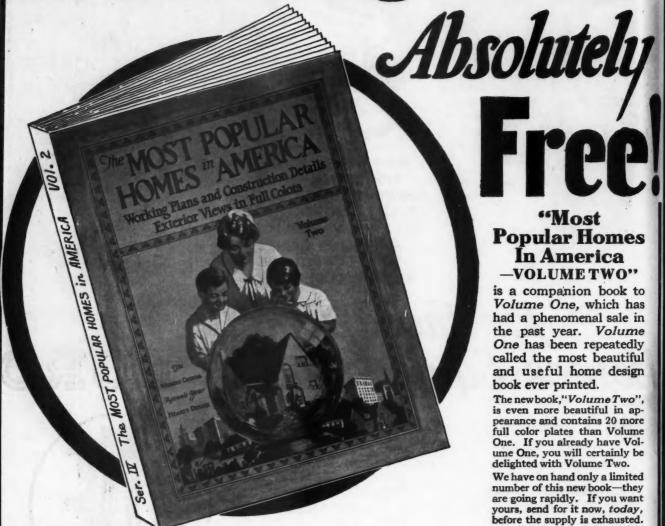
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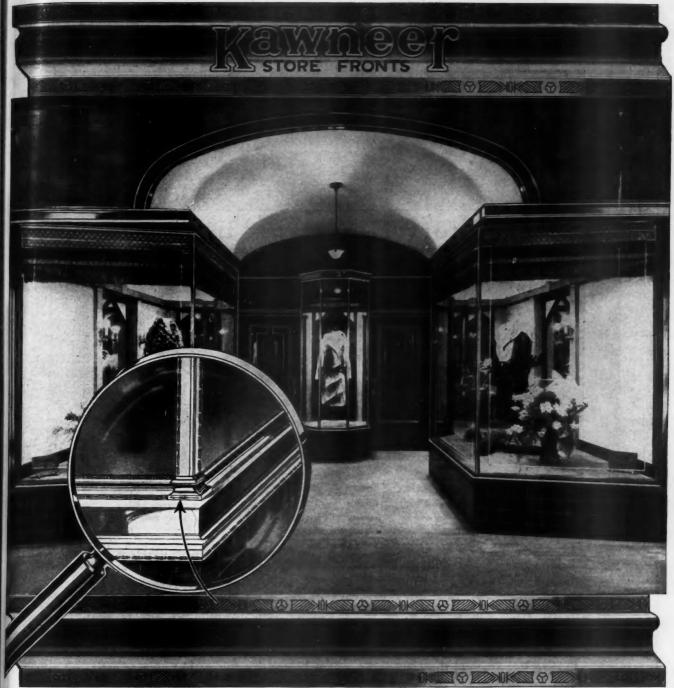
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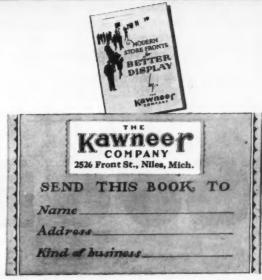


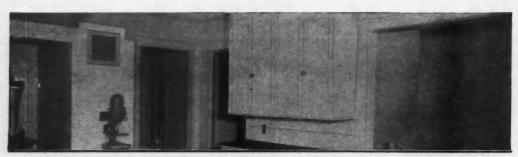
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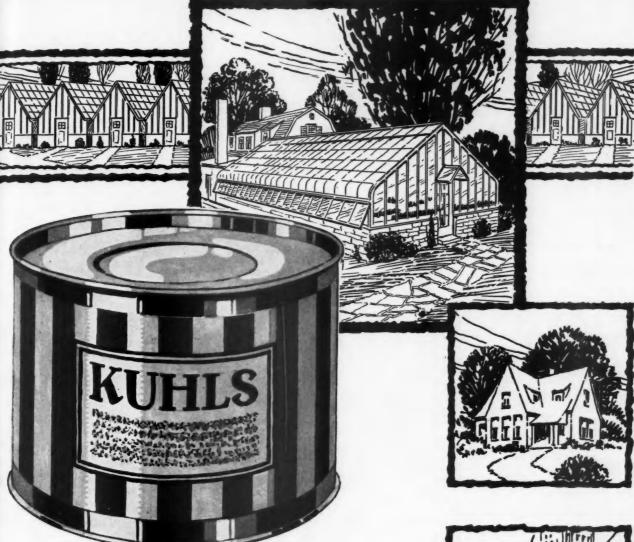
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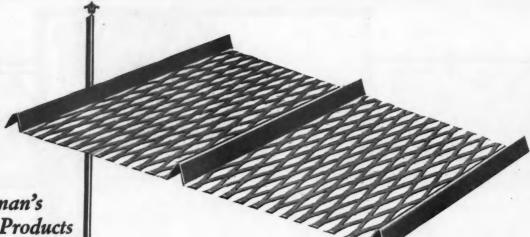
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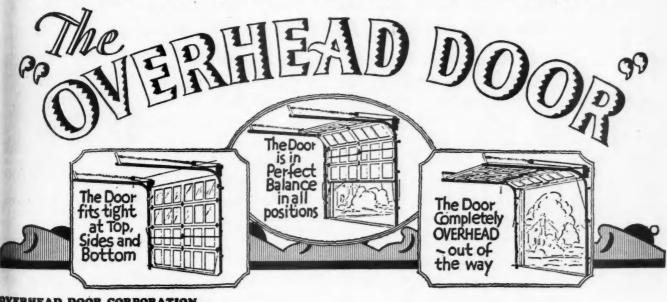
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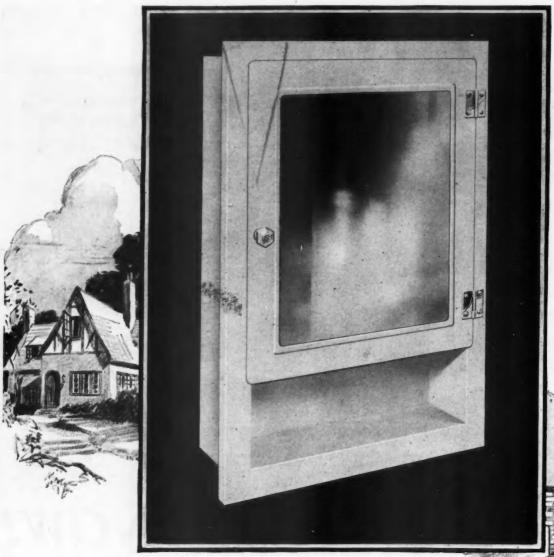
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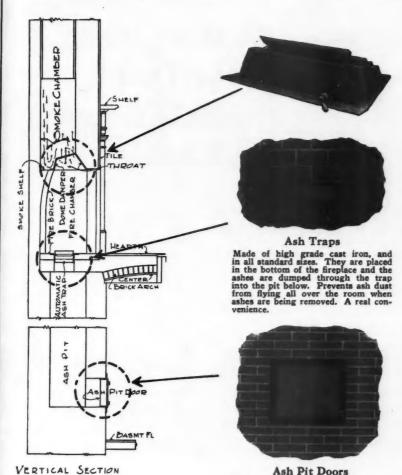
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PEERLESS Home Conveniences



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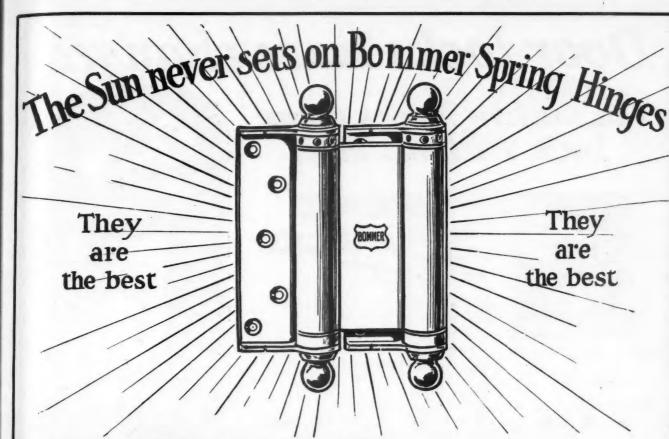


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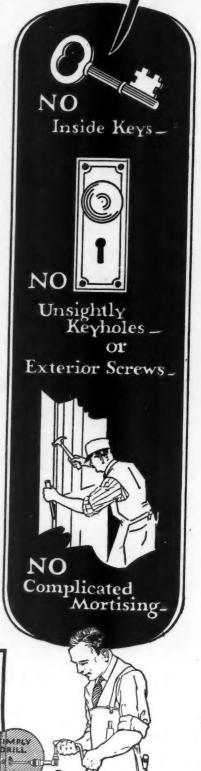
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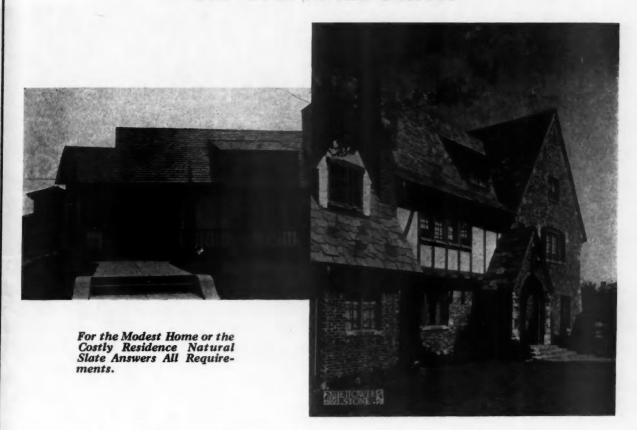
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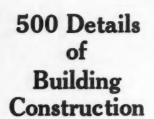


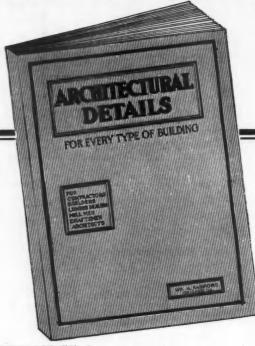




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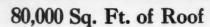
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When one quart of "Tox Mix" is added to the bag of cement, or one gallon added to the cubic yard of concrete, the tensile and compressive strength have almost reached their ultimate in seven days, as compared with no addition in 28 days.

The concrete is rendered hard, impermeable and dense by the use of this material.

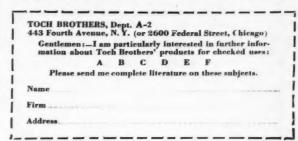
Cement floors are rendered permanently hard and dust-proof, also the setting action is accelerated permitting quick finishing.

In brick mortar work this material is invaluable. It speeds up the laying of brick and the mortar joint can be finished immediately. "R.I.W." Tox Mix accelerates the initial and final set of Portland Cement construction and increases the tensile as well as compressive

Specifications on request.

strength.

Send the coupon below for full and complete information on your particular waterproofing and damp-proofing requirements. Use the list of special "R. I. W." products at the left for a convenient check.





- A-Waterproofing com-pounds
- B-Damp-proof coatings
- C-Steel preservative paints
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1928

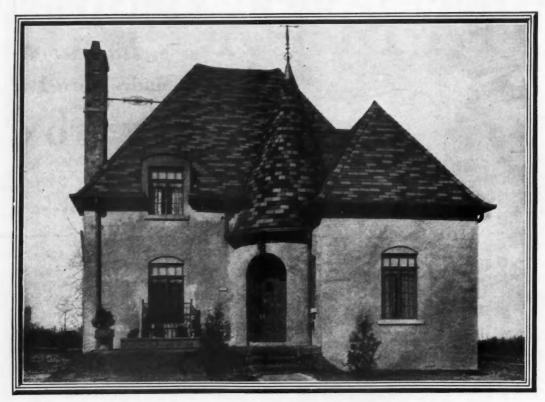
OVER 80 YEARS ACHIEVEMENT

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division of STANDARD VARNISH WORKS



Again DETROIT'S IDEAL HOME IS roofed with Winthrops

This French Normandy house was designed by J. H. Gustave Steffens, built by Charles J. Probst, and given away at the Detroit Builders, Realtors and Better Homes Exhibition, to stimulate in-

terest in home building.

For the architecturally important roof, the architect, without being solicited, selected the Greenfield Blend of Winthrop Tapered Asphalt Shingles. This is a four toned blend -in natural slate-of sea green, mist green, silverblue and mist blue. Greenfield, blended

at the factory, comes ready to lay.

Of the roof, The Detroit News said: "The Winthrop individual-tapered shingle roof with its long sweeping lines is one of the outstanding features of the home.

This could be written of any house roofed with intelligently selected Winthrops. There is no other tapered asphalt shingle, with

thick butt to hug the roof, double the wearing thickness and cast attractive shadow lines.

A score of Winthrop blends and solid colors makes it possible to

select a roof that harmonizes with any exterior and that fits the house into any surroundings. Winthrops reduce insurance costs – they bear the Class C label of Underwriters' Laboratories. Winthrops reduce up-keep-they do not rot, rust, crack, split nor saw through their nails.

Samples—Free

See the Greenfield Blend. Write for free samples of this cool color harmony in blues and greens. We will send you literature also on the other blends and solid colors. Also suggestions on distinctive ways of laying Winthrops. Use them on new or re-roofing jobs. Any good lumber dealer can supply you.

BECKMAN-DAWSON ROOFING COMPANY 1032 Brooks Building, 223 W. Jackson Boulevard, Chicago, Illinois Factories at Chicago, Detroit and Lockport, N. Y.





The Miracle Door

A Miracle of Strength and Beauty

AINE LUMBER COMPANY, Ltd.

OSHKOSH, WISCONSIN.

aid and used the same day!

CROMAR Factory Finished OAK FLOORING-Its Ten Points of Prime Importance

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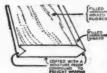


2.-Finish Stands Hardest Wear



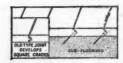
CROMAR patented machines apply filler, varnish and wax at the Cromar plant. Not only is every pore of the wood filled, but the filler is actually driven into the oak, under pressure. This prevents the oil of the varnish from becoming absorbed by the wood. And thus the varnish retains its elasticity and does not flake or scratch white.

-"Warping" and "Drying Out" are Prevented



The oak lumber is kiln dried to 4% moisture content. This is practical only because Cromar receives a moisture-resisting coating on back and edges in addition to its several finishing coats on face. Because Cromar is 96% dry at the start—and then coated to keep it dry—complaints about "warping" and "drying out" are almost never heard of.

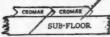
4.-V-Type Tongue and Groove Easy to Lay



The improved V-joint type of tongue and groove fits quickly and snugly without "blocking. Each nail-hole is punched. The off-centre cut gives a flexible joint and equalizes unevenness in sub-floors. CROMAR lays satisfactorily over a rougher cod floreing.

sub-floor than ordinary hardwood flooring

5.—Beveled Tongue Prevents Damage in Nailing



The flat, beveled edge of the tongue permits rapid nailing with no necessity whatever for "setting" the heads and with no sharp edges to show hammer the different shape of the CROMAR tongue prevents are all tries. Specially trained floor.

damage from breaking or layers are not needed. splitting. Specially trained floor-

6.-Cleanable Surface Seam

The shallow rounded seam, in conjunction with the Cromar tongue and groove, prevents the opening up of square cracks between the strips. Square cracks pack with dirt, making unsightly dark streaks that cannot be removed. The Cromar patented seam is only 1/40" deep, and is easily cleaned with a brush or dry mop.



7 .- "Lip" on Groove Side of CROMAR Strip Remains Unweakened Even at Time of Refinishing

CROMAR is made %" thick only. The usual objections to thin flooring are entirely overcome in Cromar by the different shape of the Cromar "lip" on the groove side. The ordinary "lip" in the groove side.

THE "LIP" OF AN -5 THE "LIP" OF A -> EROMAN STRIP

the groove side. The ordinary price is weakened and often broken during installation by the necessary scraping and sanding of unfinished flooring. Of course, there is no scraping or sanding to be done with Cromar. But even at the time of refinishing, the different shape of the Cromar "lip" permits cutting down without weakening. And Cromar's superior finish makes early refinishing unnecessary.

8.—Convenient and Damage-Proof Bundle

MAR Strips are packed face to face, 18 or 24 pieces to a bundle. Bundles are clamped in a press, edges protected with crating, and bound with strap iron to pre-vent rubbing. Fastened so tightly together, it is impossible for strips to work loose. Thus they are made light-proof, dirt- and dust-proof. Each bundle is stenciled with grade and quantity, so that the material can be stored, without uncrating, until ready for use. Loss from broken tongues and grooves, split ends and damaged faces is completely eliminated.



9.-Laying Contracts Need Not Be Sub-let

Because the use of CROMAR eliminates the need of any finishing operation whatever, after it is nailed down; and because it is so easily laid that no specially trained floor-layers are needed, the contractor or builder is enabled to handle the complete job of laying a Cro-MAR floor himself, instead of sub-letting it.



10.-Promotes Extra Sales for Occupied Houses

Because CROMAR is laid right over the old floors, and without the usual two weeks' mess and confusion, contractors can sell a Cromar floor where no sale was possible before. And because of the *speed* with which Cromar is laid, contractors can handle a greater number of jobs with the same number of men.



THE CROMAR COMPANY, WILLIAMSPORT, PA.

OORING

AND USED THE SAME DAY

Write for free samples and complete literature concerning the manufacture, the selling and laying of the only factory finished hardwood flooring in the world.

Big Money For You



Knowledge Brings
SUCCESS and PROSPERITY

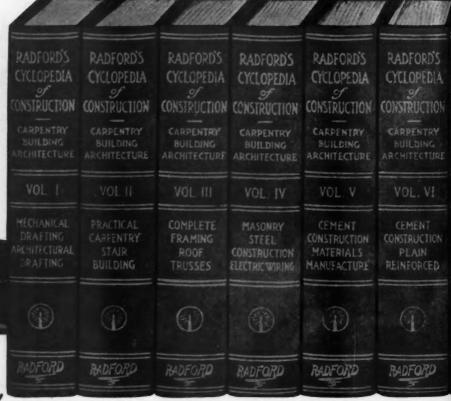
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If you do not find the Radford Cyclopedia of Construction just as advertised and entirely satisfactory, or if for any reason whatsoever you do not wish to keep it after having had the free use of it for five days, I personally guarantee to refund your deposit immediately upon receipt of such information from you. I guarantee to prepay all carrying, charges. I guarantee you will get this low price if ordered now. I guarantee to send you Three Plan Books of 300 Plans. I guarantee to furnish you with a complete set of blue printed working plans and type-written specifications, as per terms of this offer. I further guarantee you will receive one full year's subscription, twelve numbers, to the American Builder, conceded the world's greatest and best known Building Paper.

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Don't hesitate a moment to hold me to this guarantee and notify me within the five-day limit, as we want every set of books we put out to remain only in the hands of appreciative and enterprising purchasers, as this price is made with the sole purpose of placing a set in your town to which we may refer later, and with the understanding that you write us your opinion of it to help secure other business at our regular price.

President and Editor-in-Chief.

Partial Table of Contents—Radford's C

PERSPECTIVE DRAWING
Pen and Ink Rendering.
HOUSE FRAMING
Good and Faulty Construction.
Construction of Sills and Joists.
Studding.
Cornice.

Construction of Sils and Joists.
Studding.
Cornice.
Porch Construction.
Window and Door Openings.
How to Attach Woodwork to
Masonry Walls.
ROOFS AND ROOF
CONSTRUCTION
Lean-to and Saddle Roofs.
Forms of Roof Trusses.
Stresses on Roofs.
Strength of Beams.
Dimensioning, Struts, TieBeams, etc.
Roof Braces.
Rafters and Purlins.
Hips and Valleys.
Wall Plates.
Jack Rafters.
Dormers.
Use of Queen Rafter
To Support a Gambrel Roof.
Construction of Circular Porch.
CONSTRUCTION OF
STAIRS
Pitchboard.
Treads and Risers.

Pitchboard.
Treads and Risers.
Housed and Open Strings.
Wall Strings.
Straight and Curved Stairs. THE ELEVATION
Intersections and Developm

Lettering.
Blue-Printing.
Working Drawings.
Architectural Drawings BUILDING CON-STRUCTION Foundations.

Girders. Cellar Windows.

TEMPERATURE
REGULATION
Practical House Plumbing.
The Sewer and Connections.
Sizes of House Drains.

THE PIPING SYSTEM
Layout of Plumbing.
HOW TO USE THE
HANDBOOKS
Rivets and Riveting.
Factor of Safety.

CLASSES OF STRUC-TURAL MEMBERS Design of Girders.

MANUFACTURE OF STRUCTURAL MEMBERS Forge Shop. Painting Structural Steel. Cost of Steel Structures. Erection of Steel Buildings. Bridge and Viaduct Construction. Bridge and Viaduct Construction.

USES OF THE STEEL

SQUARE
Uses of the Figures, Lines and
Scales.

Testing the Square.

Brief List_Section

OT

TI

Diagonal and Octagonal Scales.
Adjustable Fence.
Describing Curves with Square.
To Find Length of Braces and
Other Timbers.
Steel Square in Roof Framing.
Pitches.
Rafter Cutting.
Common and Jack Rafters.
Hips and Valleys.
Projecting Cornice.
Finding Bevels.
Framing a Circular Porch.
Framing a Gambrel Roof.
Miter Cutting.
Hip Roof Framing.
Pinding Length of Rafters.
Bevels for Cuts.
Hoppers and Hopper Bevels.
THE SOUARE IN STAIR

Hoppers and Hopper Bevels.

THE SQUARE IN STAIR
BUILDING
Strings and Finishes at Top
and Bottom.
Treads and Risers.
Square of the Newel.
Combination Squares.
Topp's Framing Tool.
KEY TO THE STEEL
SQUARE
Rafter Table.
The Revolving Disc.
Side Cuts.
Table of Tangents.

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FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE







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Work.
Laying Off Degrees with Compasses.
Possibilities of the Steel Square.

HOUSE SANITATION
Heating and Ventilation.
Modern Heating Apparatus.
HOT-AIR HEATING
Size of Furnace Required.
Location and Size of Flues and
Registers.
Heat Pipes.
Cold-air Supply.
Air Cleansing.
Furnace Ventilation.

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MANUFACTURE OF CAST
IRON
The Blast Furnace.
Sand and Machine Casting.
Grades of Cast Iron.
Wrought Iron.

ELEMENTS OF STEEL
CONSTRUCTION
The Raw Material—Iron Ore.
Properties of Ore.
COVERING OF ROOFS
Method of Shingling.
Covering of Circular Dome.

MASONRY CONSTRUCTION
Kinds of Stone Work.
Rubble Masonry.
Cut Stone.
Bonds and Joints.
Mortar for Stonework.
Stone Cutting.
Stonecutters' and Masons' Tools.
Dictionary of Masonry Terms.
Foundations.
Walls.
Abutments.
Culverts.
Piers, Arches.

Culverts.
Piers, Arches.
BRICK AND BRICKWORK
Brick Making Machinery.
Strength of Brick.
Porosity, Density, etc.
How to Test Brick.
Mortar for Brickwork.
Bricklayers' Tools.
REINFORCED CONCRETE
Durability

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Durability.
Fire-resisting Properties.
Cost of Reinforced Concrete.
REINFORCED CONCRETE
BRIDGES

Abutments. Viaducts. Viautets.
Reservoirs.
Water Tanks.
Irrigation Canals.
Headgates and Flumes.
Sea Walls.
Concrette Telegraph Poles. Concrete Railroad Ties.
Electric Light Standards.
Concrete Garage.
Concrete Sinks.
Mausoleums.
Burial Vaults.
Useful Tables.
Useful Rules.
MANUEACTURE OF

Useful Rules.
Useful Rules.
MANUFACTURE OF CONCRETE
Proportion for Mixing.
Hand Mixing.
Machine Mixing.
Continuous Mixing.
Batch Mixing.
Wetness of Mixture.
Mixing Tools.
Time of Setting.
How to Regulate Setting.
Difference Between Setting
and Hardening.
Cost of Concrete.
Strength.
Durability.
Fireproofing.
PLAIN CONCRETE CON-

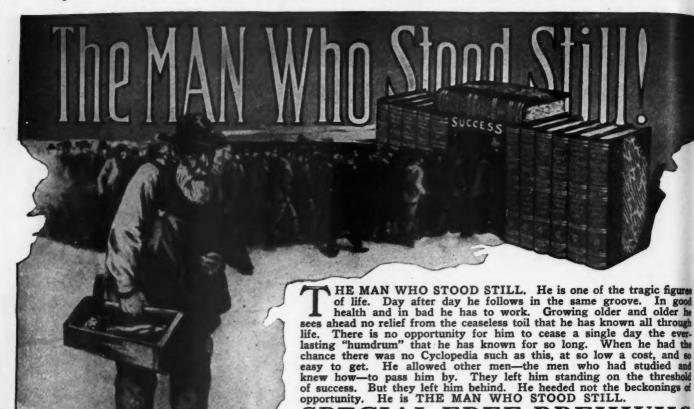
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All you have to do is to write your name and address plainly on the coupon at the bottom of the next page, pin a dollar bill to it and mail it to us. We trust you as a member of the building trade and send you the entire set of books immediately. We prepay all express charges and thus it does not cost you one penny for examination. When you get the books they are yours for five days to examine them just as leisurely and as carefully as you please. You have the privilege of calling in your family, your friends, your associates to look them over and help you to make a decision. After you have had the chance to go through them page by page, if you should decide that you do not want to keep the books, all that you have to do is drop us a postal telling us We will immediately send back to you the payment of \$1.00 which you sent us with the order blank. We do this without any argument, without any red tape and without any haggling whatever. Furthermore, we will remove the set of books without cost to you at once. Therefore, you are nothing out on the deal, you have not spent a cent, you have lost nothing whatever.

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MAKES WARM FRIENDS

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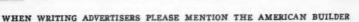
Holland, Michigan

Without ohligation on my part please
Send me your Free Book-let, "How To Heat Your Home" Have a Holland Man Call.

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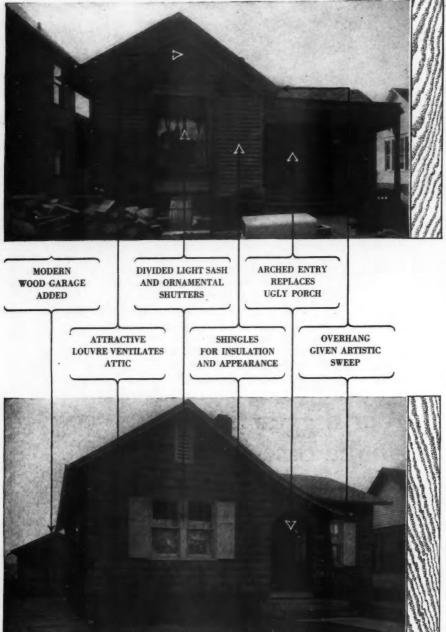
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A GOLDEN OPPORTUNITY

for the Home Building Contractor





TWENTY-FOUR million dwellings in the United States and comparative ly few of them built in the last decade or even the last two decades! Near you are many now obsolete or nearly so. Every one offers a golden opportunity for you—in profitable remodeling!

Lumber best lends itself as a moneymaking material for remodeling.

Your prospects will be interested in the graphic illustrations of a typical alteration job, on the left. They afford three excellent appeals to the home owner: to the sentimental side—his practical sense—his pride. Point out to him how economically the old house can be modernized, and the grateful rise in value that will result.

Watch this series of advertisements. There will be more illustrations such as the accompanying, each set offering helpful suggestions of how real money-making alterations can be made through the use of lumber.

Use properly seasoned lumber, manufactured to American Lumber Standards; endorsed by the United States Departments of Agriculture and Commerce. Made by America's best mills Your retailer has it or can get it for you

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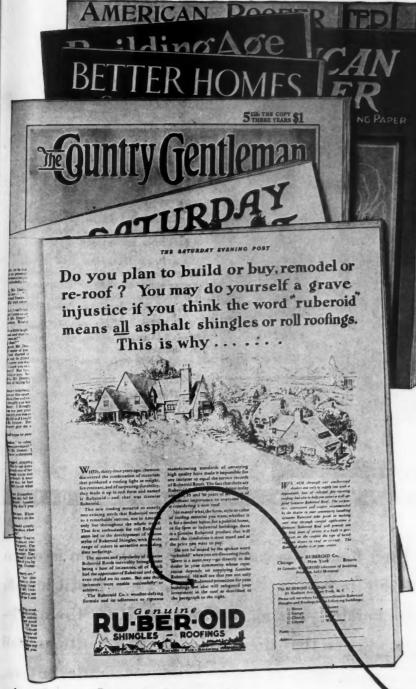
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AMERICAN STANDARD LUMBER FROM AMERICA'S BEST MILLS



BASED on the average number of readers per magazine, 1928 Ruberoid advertising will reach over 31,000,000 persons—not once, but—month after month.

In this vast audience are the future home builders of your community. Here you will also find the biggest property owners—your market for remodeling and re-roofing work.

By cooperating with your local dealer handling Genuine Ruberoid Shingles and Roofings, you can jointly cash in on this publicity.

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No matter what form, style or color of roofing material you want, whether it is for a modest house, or a palatial home, or for farm or industrial buildings, there is a Genuine Ruberoid product that will meet the conditions it must stand and at the price you want to pay.

A Complete Line of Genuine Ruberoid Shingles

You can obtain Genuine Ruberoid in shingle form in a wide variety of designs and colors. Style is built into these shingles. New methods of application provide increased massiveness, beauty and durability.

In fact, the attractiveness of these shingles and their qualities for service are unsurpassed.

If you haven't seen samples of the entire line, address Department 2, and they will be furnished without obligation.

The RUBEROID Co.

New York

Boston

The RUBEROID Co., (Dept. 2),
95 Madison Avenue
New York, N. Y.

Please send me samples and descriptive literature
of the following Ruberoid products:

Ruberoid Strip-shingles

Octagonal Square Hex-agonal

Ruberoid Unit-shingles

Massive Standard Lock-down

Ruberoid Roll-roofing
Slate-surfaced Smooth-surfaced

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"A New House for the Old," an interesting book on remodeling. Sent free.

"The Story of Brick," a beautifully illustrated booklet for the home buyer and home builder. Sent free.

"A Manual of Face Brick Construction," 116 pages, a text book on all types of Face Brick construction. \$1.00.

"Face Brick Bungalow and Small House Plans"—Four booklets showing designs and floor plans for inexpensive 3 to 4-room, 5-room, 6-room and 7 to 8room houses. Each 25 cents, the set \$1.00.

"Two Apartment and Double House P. ans," 14 attractive designs of duplex an I double houses, showing 28 plans of 5 and 6 rooms each. Sent for 25 cents.

AMERICAN FACE BRICK ASSOCIATION 2163 City State Bank Building Chicago, Illinois

This is Face Brick House No. 631

THE DISTINGUISHED HOUSE · · · IS BUILT OF FACE BRICK

"How do those people sell their houses so easily?" That question is often asked about successful, large-scale builders. In the answer is a profit lesson for even the smallest speculative builder—and all contractors. Study the methods of the big operators and you will see that they are good merchants as well as good builders—that they use materials of known value to home buyers. Their houses are colorful and beautiful, of course. But they are more. Prospects are convinced that here are houses that will endure. And these are the reasons so many successful builders use Face Brick. Face Brick gives the home lasting beauty. It gives it endurance. It saves money in maintenance. It lowers depreciation. And it helps to sell. Send for the Face Brick booklets listed above. They may give you, as they have others, money-making ideas.

FACE BRICK

-requires no paint or whitewash



Making Model Homes models of Safety with

ARCH LATH

THE introduction of Wheeling Arch

That has created new interest in metal

of lath.

Wheeling Arch Lath is fabricated from a solid sheet of steel. The arches are so formed as to permit only the correct amount of plaster to squeeze through for perfect "key." There is no waste due to

lath. The reason is that Wheeling Arch Lath insures fire-safe construction at a cost

Immediately after application, the first coat of plaster can be scratched and made ready for the second coat—no waiting for plaster to dry. This saves time and labor.

plaster piling up between walls.

Wheeling Arch Lath combines time, labor and plaster-saving advantages with low cost of erection. The rigidity of the sheet makes it practical for one man to handle; the extra 3" width (27" width instead of the usual 24" width) enables one man to cover more surface in less time.

Wheeling Arch Lath advertising in National Magazines is creating demand for Fire-Safe homes. Arch Lath helps to supply this demand. Let us send you additional information, prices and sample.

WHEELING CORRUGATING COMPANY Wheeling, West Virginia

Branches: New York, Philadelphia, Chicago, Minneapolis St. Louis, Kansas City, Chattanooga, Richmond, Des Moint



CORRUGATING COMPANY

Wheeling Spanish Metal Tile

For a roof of enduring beauty at low cost, use Wheeling Spanish Metal Tile. It is proof against rust, leaks and lightning. Permanent and highly practical as well as artistic and attractive. Write for full information.





Attachment for
one or
two hole
sash
Simply drop chain through the

Simply drop chain through the bore, slip coil spring into end link, give the coil a turn and insert in sash with thumb.

For two hole sash, insert coil in upper hole

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It will pay you to use ACCO No. 8 Sash Chain. Your men will like the way it hooks to weights and fastens to windows. And when the job is in, ACCO Sash Chain looks neater—and if desired, it can be painted to harmonize with the interior color schemes.

ACCO Sash Chain is made of Copper-Bearing Steel—a corrosion-resisting alloy—galvanized or coppered. Will last as long as the window.

No change is necessary in the win-

dow casing construction. ACCO No. 8 Sash Chain operates perfectly over ordinary cord pulleys. It is packed 100 feet in a bag, with necessary attachments, which makes it handy for use on the job.

Fill out the coupon below and we will send you a sample length of ACCO No. 8 Sash Chain for testing. If your lumber yard or hardware specialty dealer cannot supply you with ACCO Sash Chain, give us his name and we will see that you have a convenient source of supply.

ACCO No. 8 Sash Chain

AMERICAN CHAIN COMPANY, Inc., Dept. A-4, Bridgeport, Connecticut

Gentlemen: Please send me a sample length of ACCO No. 8 Sash Chain for testing.

Name Address

I would buy sash chain through (Name of Dealer)

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Here is winter-warmth...here is summer-comfort...here is weather-protection...here is beauty, too, and quicker salability



-all in one artistic roof of

CORKEINSULATED

DOOKING for a fresher, more compelling story to tell home-buyers and home-builders?

Carey Cork-Insulated Shingles—there's the answer! Talk thermometer-comfort—and see how quickly those prospects prick up their ears!

They know, of course, that there's insulation in cork—show them the season-proofing under-layer of cork in these thicker, more artistic shingles. Explain how it saves fuel in winter, by stopping the leakage of heat through the roof—how it keeps the house cooler in summer, by corking out the heat of the sun. Tell them, too, about that outer-layer of weather-protecting slate, in its range of warm color-tones. When your story is told—the roof is sold.

Carey Cork-Insulated Shingles—a double roof, at so little extra cost!

They sell themselves, these uniquely-artistic shingles, and they sell the houses they go on. Think of all the people of moderate means who will be instantly attracted by the extra advantages offered by Carey Cork-Insulated Shingles. Better get your samples at once. Write.

THE PHILIP CAREY COMPANY Lockland, Cincinnati, Ohio

Also a 420 gal. per hour system at \$100. Both sizes for use where source of water is not more than 22 feet below the pump.

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of ra er have you a water pumping problem? Our engineers will advise you free of charge.







Let running water be a sales feature

No longer need any home—new or old-forego the convenience of running water. Here is a complete, automatic water system that is easily within the reach of every pocketbook and the most modest home. A water system built by the builders of equipment for the larg-

est city pumping stations. Builders who have utilized the engineering resources and vast manufacturing and sales facilities to bring running water to the home situated beyond the city mains at a price within the reach of all.

A complete modern home water system that sums up the best features

developed during Fairbanks-Morse's long experience in water plant building. Compact. Clean-cut in design. Automatic. Capacity of 210 gallons per hour Finished in delft blue automobile lacquer-reflecting the quality-

building found in every detail. Quickly installed by simply making two pipe connections.

The contractor can easily include this water system in his specifications at slight extra cost —or if your home is already built, you can add this important convenience very eco-

enough water for the whole family's

Here are unmatched F-M features

- Completely enclosed. All parts fully protected.
- Compact—19" in diameter, 21" high.
- Big capacity-210 gallons per hour.
- Entirely automatic-starts itself-stops itself.
- Easy to install—only two pipe connections.
- Completely equipped, in-cluding electric motor, au-tomatic switch, pump and tank.
- Quickly accessible—simply lift hood. The removal of one stud bolt exposes
- Quiet and exceptionally smooth running.
- Self-oiling.
- 10 Supplies steady, full stream without pulsation.
- Fresh water connection with every pump at no extra charge.
- Can be used with large storage tank when desired.
- Genuine F-M unit through-out. Fully guaranteed— the biggest home water system value ever offered.

Easy Purchase Plan

Only \$20 down with easy monthly payments if you desire. Any Fairbanks-Morse dealer will be glad to explain these convenient terms. Just use the coupon to secure full description and complete informa-

FAIRBANKS-MORSE **Home Water Systems**

Manufacturers: FAIRBANKS, MORSE & CO., Chicago, U.S.A. Branches and Service Stations Covering Every State in the Union

Fairbanks-Morse Products



"Every Line a Leader"



No Wonder—No building is better than its doors. The door is the only part of a building that works and no door is better than its hangers.

Any closed track protects hangers from weather, dust and birds but from there on Cannon Ball wins in a walk. The track is 13-gauge hard steel. Won't bend. Can't twist out of line at joints. Self cleaning—no flat or grooved surface at the bottom of the track to gather condensed moisture, dust and rust to block the wheels or make them run hard. Hangers under-slung. Ball wheels of hollow pressed steel stay at the bottom of the round track. Never have to

DOORS RUN LIGHT

ACTUAL SIZE

be guided-never rub the sides of the track.

> CANNON BALL HANGERS

Bring doors close up to the bottom of the track. Three adjustments: One for thickness of doors; one to set doors in or out; and one up or down.

TRACK IN ANY LENGTHS

Holes to oil hangers. All Styles of Brackets for single or parallel tracks fastened to side wall or ceiling. Storm cover if wanted.

Builders who know say it is the easiest to put up.

Special hangers and fittings for garage doors. Insist on Cannon Ball for your next door installation.

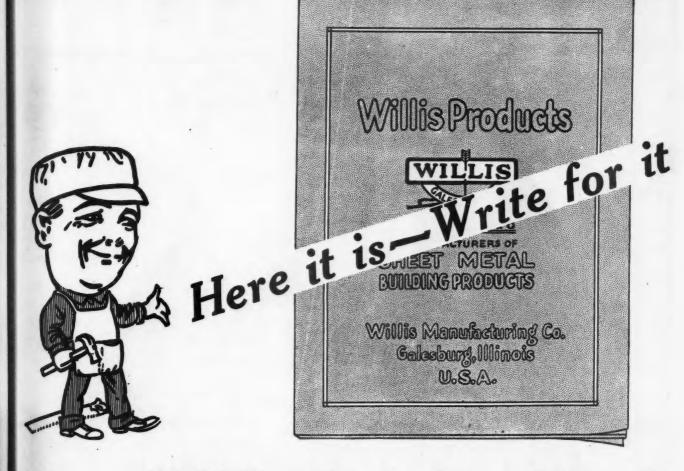
Send for 228-page catalog with complete description of this and other building equipment.

Hunt-Helm-Ferris & Co., Inc. Albany, N. Y. Harvard, Ill. San Francisco, Calif.

Manufacturers of

Equipmen

wheel
be a r s
even, wears
even, runs even
in round track no
matter how building
sags or settles. Runs on
10 cold rolled steel bearings. 1½ long—too long to
pile up, twist or bind. Thousands
and thousands used daily for
years and not a single complaint.



New Willis Catalog No. 9

"My boss has been 36 years in getting this catalog ready for you. That's a long time to work on one book, so it must be good. I claim it's the best book anybody ever wrote on sheet metal building products. Crowded full, from cover to cover, with valuable reference data, illustrated with 200 pictures. It's the authoritative reference guide on architectural sheet metal goods and the best part of it is—it's free—absolutely free—but you have to write for it. Too good to mail out promiscuously. Send me a postal and I will mail you one. Then keep it handy. You will use it so often you will wear it out and want another one soon."

Your BEST GUIDE for

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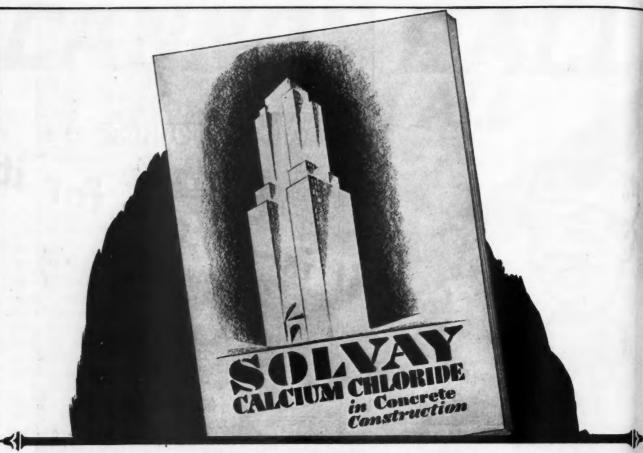
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SHEET METAL SKYLIGHTS, VENTILATORS, CUPOLAS, MARQUISE, GUTTERS both PLAIN and MOLDED, CONDUCTORS, FITTINGS, METAL

LATH, CORNER BEAD, ROOFINGS, SIDINGS, STEEL BASEMENT WINDOWS, COAL CHUTES, CLEAN OUT DOORS, ASH DUMPS, FIREPLACE DAMPERS AND UNDERGROUND GARBAGE RECEIVERS.

Willis Manufacturing Co., Dept. Galesburg, Ill.



HAVE YOU THIS BOOK?

This new book has proved a revelation to every one interested in concrete construction. They are finding it invaluable as a reference for this type of work. Copies of this book are still available and we would suggest that you write us at once. Sent to Architects, Engineers and Contractors without charge.

Write today for Booklet, 1753
"Solvay Calcium Chloride in Concrete Construction"

SOLVAY Calcium Chloride

Flake 77% - 80%

SOLVAY SALES CORPORATION

Alkalies and Chemical Products Manufactured by The Solvay Process Company

40 Rector Street



New York City



Get Your Money's Worth

APANEE Dutch Kitchenets are tested and approved by Good Housekeeping Institute. They are scientifically designed by people who devote their lives to kitchen procedure. They organize work as no kitchen cupboard can. Yet they cost practically the same as old fashioned cupboards. You are cheating yourself when you don't secure the extra advantages offered by such equipment. Write for catalog on cabinets, broom closets, dish cupboards, divider cupboards as shown above, etc.

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NAPANEE DUTCH @ KITCHENET

Built Like Fine Furniture

MAIL THIS COUPON

COPPES BROS. & ZOOK, Nappanee, Ind. Gentlemen: Please send me further information regarding styles, sizes and arrangements of Napanee Kitchen Equipment. I am. [] Architect. [] Contractor, [] Owner. [Please check square].

Name______Address_______City_____State_____

WATERS

THAT CORRODE PLUMBING PIPES

Many people do not realize that "corrosive" water may also be excellent drinking water.

The water of New York City, for instance, is excellent to drink and bathe in. But it is such extremely pure water that it is also very corrosive and will rust and ruin any iron pipe that it runs through. For there is such a thing as water being "too pure"—at least from a pipe-maker's point of view.

And as people go on insisting that city water supplies be kept pure, usually by chemicals, more and more places will be found where pure but corrosive water is ruining the plumbing pipes.

That is why plumbing pipes should be installed today that will stand up under a possible purifying change in a city water supply tomorrow.

That is why pipe may be good enough today and yet not good enough to stand the changed conditions of tomorrow.

This was the problem that confronted the Chase research department some years ago. We knew that all steel, iron and wrought iron water pipes would rust out sooner or later. We believed that "Ordinary Brass Pipe" made with 60% copper and 40% zinc was good, but not good enough. We wanted a brass pipe that was better, and we were prepared to make it even if it cost more to manufacture, because we knew it was needed.

That was the reason Alpha Brass Pipe was made with 10% more copper—a pipe to stand up under present water conditions and those of the future, too.

ALPHA BRASS PIPE

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made from a special kind of

CHASE BRASS

CHASE BRASS & COPPER CO.

Incorporated . . . Waterbury, Connectical



profitable addition to your business!

Now that spring is here home-owners are ready to have reroofing started, and new building construction is also getting under way requiring new shingle roofs-all of which means additional business and profits for every builder and contractor who wants to take advantage of the opportunity. And starting a roofing department with Genasco Latite Shingles enables you to make the most of it.

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Genasco Latite Shingles make a roof that is weather-tight, waterproof, and durable. Particularly adapted for laying over old worn-out shingles—put on without the dirt and trouble of ripping off the old shingles—and because of the patented "key" lock each Genasco Latite Shingle is held tightly to those underneath.

Genasco is the only roofing which contains Trinidad Lake Asphalt. The tough, long-fibred asphalt-saturated rag felt used in Genasco Latite Shingles is coated on both sides with Trinidad Lake Asphalt Cement. The undercoating is the famous "Sealbac" feature exclusive with Genasco which protects against the attacks of condensation and tends to make the shingles adhere to each other.

And Genasco Latite Shingles are as attractive as they are durable. Their surfacing in four unfading colors-red, green, blue-black, Mix-Tone gives them lasting beauty and makes them fire-retardant besides.

Other builders and contractors are now making the double profit on Genasco Latite Shingles that comes from both selling them and laying them—and you can do the same. There's good business all around you, and the inquiries stirred up by our national magazine advertisements-full pages in color appearing in such publications as Better Homes and Gardens, American, and Collier's-are also referred to our dealers.

Why not get the complete information about this roofing and re-roofing business? Send us the coupon today and we will tell you how to lay Genasco Latite Shingles, and get you started toward the extra profits. Fill in the coupon now.

The Barber Asphalt Company

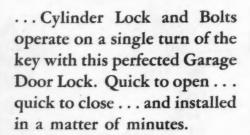
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Lati	ite Shing	les
16.5	9	

THE BARBER ASPHALT COMPANY Philadelphia	AB-4
Please have your representative call and tell a roofing department.	us how we can start
Name	
Address	



A twist of the wrist



The entire mechanism of the Quicklock is operated merely by turning a key in the lock. This instantly releases the upper and lower gripper jaws and the doors open.

Locks automatically and securely—When the key is removed the Quicklock is in locking position—thus when the doors are closed again the garage is automatically locked. The Quicklock is placed on the active door which closes against two steel plates fastened to the inactive door and which acts as an astragal. Quicklock is operated by a five-pin-tumbler cylinder with a paracentric key. The lock can be furnished without the cylinder and is arranged so that any standard cylinder can be used.

With Quicklock the doors can be unlocked from the inside without the use of a key —merely lift the inside handle. The top and bottom gripper pawls are protected so that the lock cannot be released by any instrument from the outside.

Easy to install—Complete installation of the Quicklock can be made in less time than is needed to install the various pieces of hardware ordinarily required for garage doors—such as top and bottom bolts, handles and locks. The rods are readily adjustable for various heights of doors and the top and bottom strikes for the gripper jaws can be adjusted to take care of all conditions. Due to the plates furnished it is not necessary to rabbet doors or apply an astragal.

No springs. Nothing to get out of order— The construction is strong and rugged. There is no weak spot.

No service door necessary—The opening and closing of the main door is as easy as the operation of a service door. For this reason the expense of a service door can be saved.

Send for literature on the Quicklock. It is the solution to the complete locking of a garage—all in one compact unit. Write

McKINNEY MFG. COMPANY Pittsburgh, Pa. Offices in Principal Cities

> Makers of McKinney Hinges and Forged Iron Hardware

M° KINNEY QUICKLOCK

... and the QUICKLATCH

Primarily for service doors. It combines the convenience of a key-operated cylinder lock with the security and flexibility of a large latch bar. The latch bar will still engage the strike even if the door warps or sags. A sturdy door pull makes other hardware unnecessary.





If there is some article which you want and lack the proper information regarding it, fill

in the coupon below and we will gladly get it for you and co-operate in every way possible. Print or write your name plainly in the coupon below, list the articles and check your occupation.

AMERICAN BUILDER, 1827 Prairie Ave., Chicago, Ill.

Gentlemen: Please put me in touch with manufacturers whom you know to be reliable and can furnish goods promptly. I am in the market for the following items:

Name

28

Address.

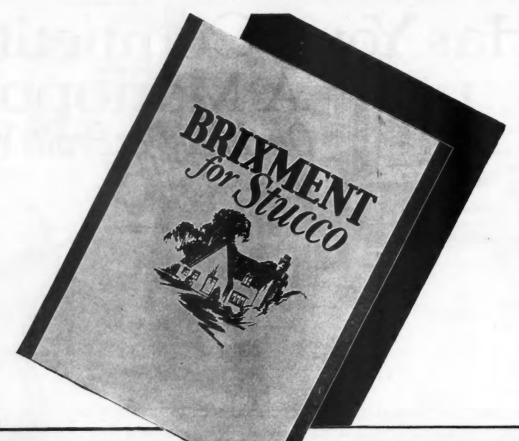
Please check your occupation:

Building Contractor

Dealer in Building Materials [

Prospective Home Builder

Architect |



BRIXMENT

CONTRACTORS know by experience that the only stuccos that have successfully withstood the test of time are true-cement stuccos—that is, stuccos made with either portland cement or BRIXMENT.

It has been definitely proved, however, that the same characteristics that make BRIX-MENT preferable to portland cement and lime for masonry make it equally preferable to these two materials when used for stucco.

Unusual Advantages Described in This New Handbook

All the unusual advantages of BRIXMENT for stucco have been clearly presented in this new, compact, conveniently-arranged book—strength, permanence, economy, water-resistance, uniformity, color, estimating data, specifications etc. "BRIXMENT for Stucco" will make a valuable and helpful addition to your data file.

BRIXMENT for Perfect Mortar

for Stucco

Send for Your Copy Today

Size, 8½ by 11 inches with A.I.A. file number for ready reference. Your copy will be promptly mailed you on request. The coupon below is for your convenience.

LOUISVILLE CEMENT CO., Incorporated General Offices: Louisville, Ky. Mills: Brixment, N. Y. and Speed, Ind.

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Send, without obligating me, copy of the new handbook, "BRIXMENT for Stucco".

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FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE

FAMILY TABLE

BUILDING MAGIC

GOOD Treasure Chest of Expert Knowledge and Skill the Good Fairy of the Building Industry produces the wealth of Modern Homes, Schools, Office Buildings and other Modern Structures which dot our broad land.

This Annual Reference Number of the American Builder, if rightly used, is and will continue to be such a Treasure Chest for our readers—just as Mr. Quigley, our famous Front Cover

artist, has pictured and suggested so strikingly in four colors and gold on the Special Front Cover of this magazine.

This Annual Issue with its useful and unique GREEN PAPER DIRECTORY of all building materials, specialties, equipment, tools and supplies is indeed a Treasure Chest of valuable information.

Building has become very complex. The old information is out of date. The old methods will no longer serve. The old styles and ideas are dead—they

will not sell today.

The successful man today in the building industry—whether journeyman, foreman, contractor or architect; whether dealer, realtor or manufacturer—is the man who keeps his eyes open and his ear to the ground, receptive to the New Things. He is the man who keeps posted, who has the latest information; in fact, the man who knows his stuff.

American Builder readers are of the up and coming sort. They are full of enterprise. They have a keenness to know and to find out. They keep abreast of the times by studying the advertising announcements and by writing for catalogs and samples. They know that profits and success come from keep-

ing up with the times.

Great strides have been made by the manufacturers, serving the building industry. We are all indebted to the manufacturers for the perfected materials and equipment that they have produced and put into our hands through convenient local stocks. No industry is served any more efficiently as far as the manufacture and distribution of its commodities is concerned. Large production for a ready market has brought down costs, while rigid standards and official tests guarantee the quality.

A good workman must have good tools—frequently replenished.

A good contractor must have plenty of labor-saving equipment—and the list is growing.

A good architect knows materials and fittings, and plans his buildings in

harmony with what is commercially available.

A good dealer not only stocks and handles the standard lines but also is receptive to new things, and is willing to help build up a local market for them.

All of the above considerations point to one thing—the value to **every one** of our readers of studying every page, both editorial and advertising, in this great Reference Number.

You will find this book a true Treasure Chest for you if you will use it

now and all through the year.

EDITOR AMERICAN BUILDER.

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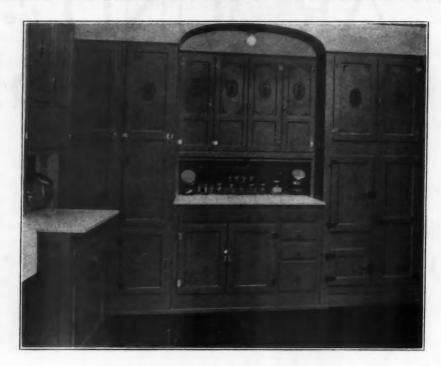
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"SELLERS" means the Best to millions of women



Sellers Sectional Installations Offer Builders Many Advantages

WOMEN today are asking for colorful beauty throughout their homes and particularly in their kitchens. In Sellers Sectional Kitchen Equipment they find a choice of four lovely colors. With these are still the distinction of line, fine workmanship, and specialized time- and labor-saving conveniences that first established Sellers as the preference of women.



The whole story in detail to fit your file

This file-size, red book contains complete assortment of Sellers Sectional Units with illustrations, combinations, specifications, etc. A copy will be sent free upon request. It is sized to fit your file for ready reference.

That is why Sellers Kitchen Cabinets are known and used by millions of women—why the name "Sellers" helps to sell the homes you build. Forty different units are available in the Sellers "Sectional" line. From these the most simple or the most elaborate kitchen may be "built in," simply and without extra millwork.

Installing Sellers equipment takes very little time—just enough to set a few bolts in the holes provided. Only a quarter round is necessary for the finishing. Completes a sound, durable construction that insures permanent, troubleless service to home owners.

And the cost is not high, often less, than the "average" built in equipment.

Send for our special book described to the left.

G. I. SELLERS & SONS CO., Dept. 804, Elwood, Ind.

SELLERS

Sectional
Kitchen Equipment

Formerly AMERICAN CARPENTER AND BUILDER

1827 Prairie Ave., Chicago-250 Park Ave., New York City

Grounds Increase Rental Value of Apartments

THAT the increase in the rental value of the building will more than offset any additional cost incurred in leaving more land for garden and recreation space around the apartment house is the opinion of John Taylor Boyd, Jr., who is consulting architect to the New York State Board of Housing and also to the New York Commission for the Revision of the Tenement House Law. Comparative figures of land costs per room and per family prove that the apartment house on low-value land is so economical of land that it can support, with but very slight extra financial charge as compared with the existing custom of high acreage, a larger proportion of unbuilt-on area of site than can either the single family or row house, Mr. Boyd holds.

Merchandising Short Lengths

"M ERCHANDISING of short lengths of lumber as 'shorts' is more than a theory. It is a practical sales practice, developed from day to day, successful experience," says Big Trees, the official publication of the West Coast Lumber Trade Extension Bureau. Many retail dealers are now paying particular attention to these less preferred items and are working up a profitable business in them.

"One firm in the Middle West has made a specialty of short lengths. A record of its purchases shows that it has ordered and sold as many if not more feet of lumber in short lengths, in some items, as in long lengths. Recent purchasers run about as follows:

"Douglas fir ceiling, 4 to 8 feet, 30,000 feet; longer lengths, 15,000 feet.

"West Coast hemlock siding, 4 to 9 feet, 30,000 feet; longer lengths, 30,000.

"Douglas fir drop siding, assorted short lengths, 60,000; longer lengths, 60,000.

"Western red cedar siding, 3 to 7 feet, 50,000; longer lengths, 65,000.

"Douglas fir flooring, 1 by 3, 4 to 9 feet, 40,000; longer lengths, 15,000.

"Seventy-five per cent of the mouldings the firm sells are short lengths.

"From its experience with short lengths, this firm is convinced that too much importance has been attached to the so-called increased carpenter cost of using short length material.

"This firm did not find the builders in its community ready to use the short lengths in quantity as soon as they were offered in large lots. It was necessary for them to do considerable educational work. They had to prove to carpenters that there were distinct advantages in handling short lengths, not only as a matter of economy in cost, but also because the short lengths are lighter and easier to handle. They succeeded, though, and notably. Con-

tractors and carpenters in the community they serve are glad now to make use of short lengths. The large per cent of short lengths the firm handles is indicative of the builders' attitude."

City Planning Pays

MODERN city planning pays, it makes better living conditions, better business and a more attractive and agreeable city in which to live and do business, according to a committee of nine nationally known business and professional men who have made a study of the subject in cooperation with the United States Department of Commerce. Their conclusions are based on personal observation and analysis of the experiences of hundreds of American communities with the object of finding out how city planning actually works out in practice.

A city or town, the committee points out, in a recently published special report, is a place in which to live, to work and to play and should be planned systematically with these ends in mind, just as the location of buildings on a factory site is carefully determined. One of thobjects of the report is to show how wise city planning can make home surroundings more attractive and improved dwellings available to more families. Adequate parks and playgrounds are two of the main objectives of planning.

"In any community", says the report, "the local government, which means the organized citizenship, controls so much land in streets and public places, usually from 25 to 40 per cent of the total area, that it holds the key to the situation. Many communities double their population every 20 or 30 years and the local authorities, through their control or lack of control of new developments, can largely determine for good or bad the conditions that affect not only the present but coming generations."

+

To Make Wood Utilization Survey

A PPOINTMENT of 10 representatives of the principal forest products industries, to comprise a special committee, to undertake a survey, in North Carolina, of available, non-utilized wood which is suitable for manufacture of by-products, has been announced by the National Committee on Wood Utilization. The survey will be undertaken in cooperation with the Department of Conservation and Development of North Carolina and will be started immediately.

The survey will be the second of a series designed to ascertain the quantity and quality of usable wood, now often wasted but which may be diverted to by-product manufacture instead of to the waste pile or waste burner as at present. A similar survey, undertaken in Virginia and now almost completed, has produced very satisfactory results and the resultant data are expected to promote the establishment of by-products plants at strategic points, thus utilizing the greater portion of the felled tree.



.... 1 Minute Spent in Reading this Now May Save 25 Days in the Height of Your Busy Season



It will take you sixty seconds to read this and fill in the accompanying coupon. You will receive in return information on a method of saving days and even weeks on your next rush concrete job.

High-Early-Strength Universal Concrete is being used on hundreds of jobs of all sizes and types. It is not only as strong at 3 days as ordinary concrete at 28 days but it is permanently stronger than ordinary concrete, as shown by the diagram. Strong concrete in 3 days, better concrete forever after!

High-Early-Strength Universal Concrete is made by approved methods with the usual materials, usual equipment, usual labor and usual Universal cement. By having full details at hand you will be prepared for emergencies as they arise. These details will be sent promptly on receipt of the coupon.

Universal Portland Cement Co.

Chicago Pittsburgh Minneapolis Duluth Cleveland Columbus New York

Concrete for Permanence

Universal Portland Cement Co., 208 South La Salle Street, Chicago

Without obligation, send me detailed information on methods of securing strong concrete in 3 days with the usual materials, usual equipment, usual labor and usual Universal cement.

Name

Addres

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EVERYBODY'S BUSINESS

Unexpected Discoveries Remold Industries

By FLOYD W. PARSONS

Life has become so complex that one must be very wise in order to draw a correct balance between the many opposing forces. It was the aim of our fore-fathers to make machines that would do the required work in satisfactory fashion. They did not consider it necessary

to make their devices pleasing to the eye. As a result art was something for museums. Serviceability was the only goal.

The first Ford car was built on these specifications. Art was kept alive largely by charity, and the genius having the ability to create beauty was expected to exist half fed in an attic with none of the security of livelihood enjoyed by members of the more practical professions.

on

This has all changed. Machine methods quickly created an excess of productive capacity. Consumption was outrun. Super-salesmanship became necessary, and the more alert leaders of industry immediately grasped the opportunity to draft the artist and capitalize beauty.

As a result the world is being painted with color and everyone has joined in the assault on drab and ugly things. Goods and packages have been re-designed. Chain restaurants that resembled hospitals have added gay tints to their furnishings. A railroad has gone so far as to have its locomotives decorated in green and gold. Plumbing fixtures are produced in every hue, and manufacturers generally have joined the procession headed toward style and beauty.

The old-fashioned store has given way to the smart shop where tables take the place of counters, walls are tinted and the furnishings throughout suggest the atmosphere of an artistic home. Mere utility is not enough. We insist

on living and working in a more pleasant environment. In the meantime the artist who loathed the idea of commercialism is not only eating more regularly, but finding that he is exercising his talent in a worthy cause.

But there is a limit to the number of colors we can employ.

We are proceeding at a pace that will soon exhaust the larger possibilities of the element of style and the appeal of beauty. In hundreds of directions we are coming close to the peak of consumption. Folks can eat, wear and use only so much. High-intensity advertising and salesmanship are not sufficient. The problem is rapidly resolving itself into a matter of cost.

The same science that made our new life possible now becomes more vital than ever in the struggle to maintain commercial supremacy. Still greater changes are coming, especially in the field of new materials. Perhaps the best way to get a good line on approaching developments is to give a hasty glance at what is going on around us.

A few years ago it would have appeared to be a far cry from house insulation to the manufacture of sugar. But not so



Ewing Galloway

Ditching Machines Reclaim the Everglades.



House Insulation Starts Sugar Growing in Florida. today. It seems only yesterday when a little company was formed for the purpose of making our buildings more nearly heat-proof and sound-proof. After an expenditure of considerable time, money and effort, this concern employing one hundred and fifty men, started in producing thirty thousand feet of insulation a day. Now the same corporation employes six thousand people and its output totals nearly 1,500,000 feet daily.

But the source of supply for this insulation was outside our own country, so it was only natural that the management of the company should try to get its raw material nearer home.

An investigation disclosed that Florida is particularly well suited to grow sugar cane, and this discovery disclosed a great opportunity which the insulation folks hastened to grasp. Already they have nine thousand acres of cane in the Florida Everglades ready for grinding. It cost them one million dollars to drain a fifty-thousand acre tract of rich soil, but they are harvesting fifty tons to the acre, which is three times the average yield of cane in Cuba. Therefore, as a result of the development of an insulation industry, we have unexpectedly opened the way for the building of a big sugar business of our own.

The outcome will be cheaper insulation. This and other insulating materials are making it no longer common to build homes that represent hardly more than over-sized radiators engaged in melting tons of snow on their roofs, and in dissipating high-priced energy to the outside atmosphere. Insulation makes it possible for the householder to heat with gas at a cost very little greater than is entailed in warming a leaky house with coal. It is developments of this kind that plainly indicate the difficulty of visualizing the ultimate end of any industrial innovation.

Less than four years ago a chemist finally succeeded in producing a glass that would transmit a considerable part of the vital rays of the sun. Soon put into commercial production, this glass has proved of such biological value that it has created a stir throughout the world. Seeds under the new glass germinate 24 hours in advance of those under ordinary glass. Lettuce has a deeper green

and shows sturdier growth. Getting the ultra-violet rays to cattle and poultry that are kept under shelter in the winter months is producing material benefits in many places. Patients in hospitals and children in homes and schools also continue to show positive evidence of benefit from exposure under the new health glass.

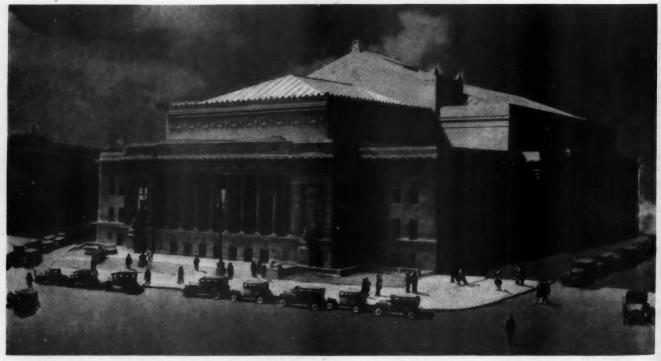
The public has come to understand what it means to live in sun-starved bodies as a result of spending ninety per cent of its daylight hours behind glass that shuts out the life rays of the sun. The outcome will be a revolution in glass making and a clearing up of moot questions respecting the utilization of unskimmed sunlight. The sun sends us three octaves of ultra-violet rays, and it now appears that we need only the first half of the first octave. These are the essential waves we must get into our homes and working places, and they are the very ones that ordinary glass shuts out.

Careful tests of the U. S. Bureau of Standards show that some of the so-called health glasses are practically worthless. But that the idea is sound and practicable is evidenced by the fact that at least one type of glass produced under careful supervision continues to transmit from thirty to forty per cent of the ultra-violet rays of the sun after the photochemical action, called solarization, has finished.

Who would have believed a short time ago that a radical departure in glass manufacture would do more than all else to bring about a nation-wide movement to eliminate the evils of smoke? Health glass is of no value if the ultra-violet rays cannot get through the outside atmosphere to reach the window. It is the short vital rays that are cut off first by solid matter in the air.

That we are not slowing up in the great fields of invention and discovery is shown by current developments on every side. The Krupps in Germany are demonstrating a steel that will wear off the edges of hard files. This alloy is six times as hard as any steel of American manufacture.

Another metal, "neonaleum," probably represents the most important discovery since duralumin. A piano made of (Continued to page 166)



A Model of the \$5,000,000 St. Louis Municipal Auditorium Which Will Be One of a Group of Buildings in the Municipal Plaza and on Which Work Will Start Soon. It will occupy an entire city block in one direction and nearly two blocks in the other direction and will contain a large arena seating 13,500 persons, while a smaller theater will seat 3,500. These will be on opposite sides of a large stage. There will also be smaller auditoriums, each seating 600 to 1,200 persons, committee rooms, storage rooms and an exhibition room. No columns will be used in supporting the roof of the arena or theater.

Many Old Homes in Decatur, Ill. Modernized During General Remodeling Campaign

UT of an idea of Jay M. Allen, president of the Peoples Savings & Loan Company of Decatur. Illinois, a new light has been thrown on the whole problem of the old home. Mr. Allen asked W. F. Hardy, editor of the Decatur Herald to drive through the old section of the city with him, early in the spring of 1927. He pointed out the homes that had been, a few years ago, the show places of the city and that had depreciated in value to a point where they were no longer suitable quarters for the original owners. The owners, if they had large incomes, had moved to the new sections of the city and had rented their old homes for rooming houses. They could not sell the old properties to advantage so they were holding on till such time as the development of the city would make the locations suitable for business buildings or downtown apartments.

was met with the same interest by the building people of the city and the two campaigns started into the big task of selling the new idea to the city.

After the advertising had run a few months photographs of before and after views of modernized homes were used in the advertisements in the Herald. Families began to visit the jobs in progress-to talk about doing something about their own homes. Calls came into offices of the lumber companies that offered free planning service on remodeling. The idea began taking hold.

In the old days, remodeling was accomplished by calling in a carpenter, giving him instructions about the addition of a new room, a sleeping porch, moving partitions or whatever. was wanted. The carpenter worked along, one thing led to another until finally, after dozens of unconsidered things

"There is a piece of money that is tied up for years," Mr. Allen remarked pointing to one of the old houses. "If that owner has other income he can hold on and still build a new home in the suburbs-if not, and few people are able to own two homes, he will be forced to raise his children in that house in a neighborhood of the same kind of old houses."

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Most of the older homes were found to be clear of indebtedness. "We are willing to make loans on these houses that will enable the owners to make modern and beautiful homes out of old run-down houses," Mr. Allen continued. "There are literally hundreds of thousands of dollars of depreciated value that can be built back into the old homes of Decatur."

With this sound economic background established, remodeling became a topic of interest among the material dealers of Decatur. All were quick to see that old homes that were made profitably rentable, or profitably salable, would release capital for the new homes in the new sections of the city. Loan companies taking an interest in the financing of jobs of this sort meant that two investments could be started at once for the benefit of the material dealers-the old house job and the new house job that could be reasonably expected to follow rehabilitation of the old investment.

The Decatur Herald prepared a series of display advertisements showing the possibilities of the new idea of modernizing old houses. Lumber dealers, furniture dealers, department stores, building supply dealers, contractors, plumbers, painters, wall paper dealers, oil burner dealers, and others paid their proportionate share of the space cost.

A few weeks later the Decatur Review followed the lead with a similar plan that

Six Ways To Modernize This STORY and a HALF HOUSE

Hundreds of old homes like one pictured at left in Decatur offer endless opportunity to enhance beauty, convenience, comfort.















PEOPLES FURNITURE CO

1 Blocks Both of Transfer Billion

BACHMAN'S FURNITURE CO.

LINN & SCRUCGS FURNITURE DEPT

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LOAN COMPANIES

INANCIAL, NODERSIDATION
EOPLES SAVING AND LOAN
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SMITH 4 M MDANEL
159 N. Franklin BI
FRED W SCHLIE CO.
151 N. BILL SCHLIE CO.
152 N. BILL SCH.
CONTRACTORS J. J. SWARTZ

Co-operative Advertising by Contractors and Dealers in Lumber and Building Materials, Roofing, Electrical Fixtures, Oil Burners and Refrigerators, Plumbing Fixtures, Paint, Hardware, Furniture and Draperies, Furnaces, and Other Interested Lines, in the Local Papers, Was Effective in Putting Over at Decatur, Ill., Remodeling Campaign.



A Very Attractive and Valuable Home, Produced from the Old House Shown Below, as a Result of the Remarkable Remodeling Campaign Which Is Being Conducted in Decatur, Ill., to the Profit of Every Branch of the Building Industry and Allied Businesses as Well as the Owners of the Homes.



One of the Old Homes Toward Which the Modernizing Campaign at Decatur, Ill., Was Directed with the Happy Result Shown in the "After Taking" View Above.

had been done, the owner was presented with a bill that made his head swim. The result in most cases was an old home still.

These experiences have been much talked about, of course, and are one of the big obstacles to be overcome in the selling of the new kind of remodeling jobs.

Now the owners are urged to consider several plans for the complete beautifying of the old house. They are urged to get complete costs and to discuss the value of the improvements from the standpoint of the finance organizations, all this before a cent is actually spent.

In making this satisfactory method of handling jobs possible the Lyon Lumber Company has made a splendid contribution to the modernizing campaign in Decatur by offering all who ask for the service a detailed perspective drawing showing the proposed beautification from the same

elevation from which they have made a photograph of the old house. This in addition to floor plans and elevation drawings which are made by the plan men. This wealth of service enables the owner to see just what he will get for his contemplated investment. Every one of the families who have remodeled on this basis has become an enthusiastic supporter of the remodeling idea. It is significant that houses that have been beautified from complete and well considered plans have brought other jobs in the immediate neighborhood. The greatest single virtue of the "new" remodeling idea is that it is work definitely planned and carried out to a predetermined cost.

The Lyon Lumber Company has kept an accurate record of the source of its business. A study of the past two years will enable other lumber dealers to place the remodeling in its right place in the picture of the year's business.

Figures for the actual jobs sold as a result of the remodeling propaganda in Decatur understate the interest and potential business that has been developed. At the present time each of the lumber company plan departments in Decatur has dozens of jobs in prospect that have not yet become sales. The plan men are making ready as many remodel plans as new home plans now, so the proportion of business on remodeling for 1928 will undoubtedly be far ahead of 1927. A study of remodeling by months shows a steady build up from the early months of the campaign through the fall and winter season.

The Lyon Lumber Company reports a 74 per cent increase in sales for remodeling in 1927 over 1926. Remodeling represented 8 per cent of the total sales of 1927 against 4.6 per cent of the total sales in 1926. Remodeling has become an increasingly important part of the total business of this company. The year 1928 will see an even greater increase if the activity of the plan department can be regarded as a fair yard stick.

EDWARD LINDSAY.



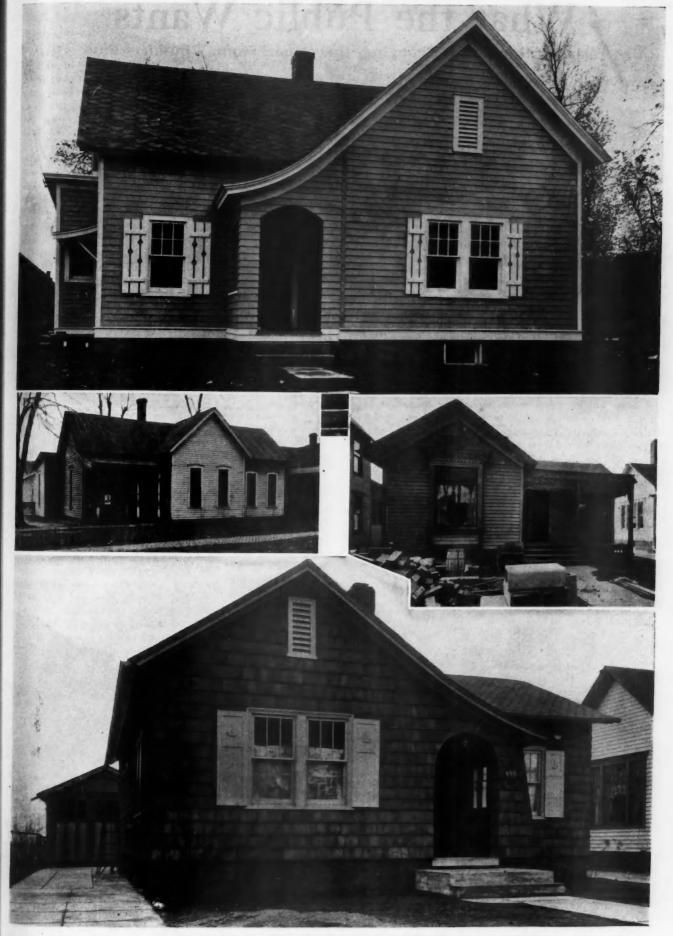
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Two Examples of the Sort of Modernizing That Has Been Going on in Detcatur, Ill. The old house at the left center was rehabilitated with the splendid result shown at the top of the page, while that at the right center was made into the attractive cottage shown at the bottom of the page.

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What the Public Wants

Tastes in Homes Are Changing, the "Model Home" Builders Find

EWER shell pink bungalows of Spanish design are being built on our snow swept prairies, along the eastern seaboard and in the New England states. There is an increased demand for homes of combination stucco and brick construction, and of all brick construction, either solid masonry walls or brick veneer on frame, everywhere. The seven room house is becoming more popular among builders because husbands and wives, on the best of terms, now want separate bedrooms. The demand for the house with two bathrooms, even though it may have only six primary rooms, likewise is on the increase among the home buying public. Two car garages of the built-in or attached type are coming increasingly into favor in connection with new homes. These findings are reported by L. Porter Moore, president of the Home Owners' Institute, in its survey of the institute's national work for 1926-1927, written especially for AMERICAN BUILDER.

The institute, as described in previous articles, is engaged in a national demonstration Model Homes campaign, with the active support of many associations and manufacturers in the building materials and equipment field and newspapers in various cities—a campaign far more comprehensive and elaborate than anything ever before attempted co-operatively. This survey of what the home building and home buying public wants in its new houses, is based on the experience of institute representatives who have actively conducted this campaign during the past year in twenty-eight metropolitan key cities throughout the United States, and who have talked with more than a million and a half people, visitors at the seventy-four demonstration Model Homes built in these cities in connection with the co-operative campaign.

All but four of the seventy-four Institute Model Homes were sold at a time when the real estate market was at rather low ebb throughout the country, but two houses that were not sold immediately were unfurnished, demonstrating, points out Mr. Moore, the fact that furniture does

not detract from the value of good construction,, but is an aid to the realtor or builder in selling it. Moreover, the success of the institute enterprises in every center conclusively answers the question asked up and down the country recently: "Is the Model Home worth while; is it a sales promotion, or is it worn out?"

"In our work of providing Model Homes in every part of the country, so attractive that thousands of people will be led to home ownership through an inspection of them, it is essential that we know what the public wants in the way of homes," states Mr. Moore, in the survey. "It is possible, and has been demonstrated to be possible to influence the public to a certain extent as to what kind of homes they should have, and what kind of materials and equipment should go into these homes, but other factors, over which advertising and education have no control, also affect and change the public mind on this important question.

"While it cannot be said that the flair for Spanish and Italian architecture in the east and middle west has totally died out under the snowstorms of the past few winters, it is true that the home building public now largely feels that tile roofs, patios, and semi-tropical architecture are not quite suitable for harsh climates. About three years ago, hard on the heels of a leaning toward California bungalows, the ramifications of the Florida real estate and building boom spread through the country. Many people who could not live south, or on the southern Pacific coast, but who took pleasure jaunts there, and enjoyed the charming prevalent architecture, began building Spanish and Italian types of dwellings against the gray skies of Chicago-homes that properly belong under the palm trees. Now we find expressions in stucco construction tending decidedly toward the English and various French schools of architecture in all parts of the east, and middle west particularly. There appears to be a somewhat decreased demand for stucco construction, except in combinations with other materials,



Attached Two-Car Garage Is Very Much in Evidence in This Seven-Room and Two-Bath New York Herald-Tribune Demonstration Model Home with Crowds Waiting to Enter at Freeport, Long Island, N. Y.



This Brick and Half-Timber Model Home Sponsored by the Portland Oregonian Contained Seven Rooms, Two Baths and an Attached Two-Car Garage.

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"The average family of the middle class is calling for more and more bedrooms, which means that the size of the average home may not much longer be of six, but seven rooms instead. This is a fact for the builder to consider. The extra bedroom may be the result of the automobile. People travel more, visit more, with easy transportation. The added guest room, therefore, has come back. Better times have made it possible for more people to have a servant, and even though home builders do not contemplate a servant at once, many of them are including the extra bedroom with an eye to the day when the servant can be annexed. And all these plans are entirely aside from the usual plans for bedroom and nursery space for children.

"But the reason for the extra bedroom in the minds of most of the home buying and building public, and I do not say this in any spirit of levity, is in order to provide

husband and wife with seperate bedrooms. First came the double bed, then twin beds, and now, with the pressure of modern life, with husband and wife occupied with many more outside interests than the old fashionable couple, with the coming and going of each more matters of individual concern, the separate bedroom appears to have come to stay in many families.

"The desire for more conveniences, and what possibly can be termed semiluxury, plus the more frequent housing of guests, may largely account for the demand for homes with two bathrooms. Of course, the plumbing industry has been back of a campaign to make the home seeking public conscious of the need for two bathrooms in new homes, and this has also had its effect.

"The majority of home owning families today drive at least one automobile, and thousands who are becoming home owners have owned cars before they invested in a house. As real estate developments and new homes move further and further out into the suburbs, many more families find that not only the husband needs an automobile for his business use, but the wife and

family now need the use of a second car. This has created the demand for the two car garage. It also provides a place to house a guest's car, or the space can be rented at a profit before the family comes to the point of owning two cars.

"Answering the question, 'Is the Modern Home Worth While?' all but four of our Model Homes were sold either during, or shortly after the close of the four week demonstation period. One of our realtor-builders, Charles S. Reis, Inc., of New York City, sold the Model House and ten others during the first day of the demonstration and, during the five weeks' period following, sold 137 homes as a result of the Model Home. He is now building two hundred more.

"In this connection, it is interesting to note that the furnished home is more effective than the unfurnished Model Home. The question as to whether or not furniture detracts from the possible sales value of a Model Home has been



Interesting Use of Common Brick Work Is Shown Here in the Interior of the Seattle Times Model Home Where Good Construction Plus Proper Furnishings During the Public Demonstration Also Helped the Builder to Sell This Home and Others.

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and



At Louisville, Ky., Local Stone, Stucco and Brick Were Combined in Pleasing English Adaptation to Produce the Louisville Courier-Journal Model Home Which Had a Built-In Garage at the Rear of Two Bathrooms.

hotly debated pro and con by hundreds of builders and real estate men. Many of these men have stated that furnishings make the Model Home look like a furniture display and take away from the value of careful construction and the use of trade marked materials and equipment.

"It was much more difficult to sell two of our Model Homes that were not furnished than to sell the others that were fully furnished, decorated and equipped. Even if the family furniture does not resemble the furniture used in the Model Home, even if the visitors do not approve of the furnishings

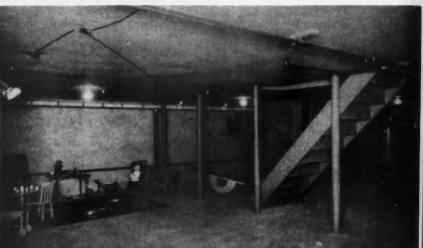
in the Model Home and would rearrange it, if they could, the presence of furniture in the home gives their imaginations something to work on. Furniture, as such, is about the same size, whether it is of one period style or another, and the relation of certain pieces to the wall space in a house assists the prospective home buyer or builder—the



Typical of the Trend Toward the French Influence in Architecture Is This Model Home Built Under the Auspices of the Rochester Democrat and Chronicle.

woman in particular—in visualizing her furniture, or the kind of furniture she would buy, as she would arrange it in the house were it her own.

"Another proof of the fact that the Model Home is worth while, is the survey of the attendance records over the past three years at the New York Herald-Tribune Model Homes, which show that entire families have been following these demonstration homes, regularly going from one to another until they found the house they wanted. then buying. Nor can anyone suggest that such people are curiosity seekers with nothing else to do. With the Sunday moving pictures, resorts, and other amusements, families are not going to travel twenty, fifty, seventy miles on their one day off, take trains



Fitting Up a Corner of the Basement as a Rainy Day Playroom in the New York Herald-Tribune Model Home at Summit, N. J., Convinced Thousands of Visitors That the House Was Well Built with a Damp-Proof, Livable, Model Cellar.

and encounter bad weather, to put in time inspecting Model Houses. It is interesting to note that the largest weekly attendance in 1926 at the New York Herald-Tribune houses was the week between Xmas and New Years, under regular Xmas weather, at a time when everyone was occupied with holiday activities.

"The failure of so many homes bought or built by relatives or friends is in part responsible for the great increase in advertising and circulation of building trade publications and magazines, such as AMERICAN BUILDER 'House and Garden,' 'House Beautiful,' etc. The public is buying these magazines, not only to secure ideas along home owning lines, but in order to study the advertising of national organizations engaged in manufacturing materials and equipment used in home building. Thousands of people have heard their friends acknowledge the fact that they did not study the relative merits of certain materials and equipment before letting the contracts for their homes that turned out badly, or before buying houses already built, and these people, resolving that they will not be caught in similar predicaments, are looking into magazines before they leap."

The Home Owners' Institute, organized in 1921, primarily to publish expert small house plans, became an authority on publicizing good construction, and at the invitation of the New York Herald-Tribune, began its work in the mode demonstration house field by editing the now famous Herald-

(Continued to page 230)

West Coast Woods Prize Home is Completed

House Built from Plans Awarded First Prize in Architectural Competition Features the Use of West Coast Woods

HE first of the West Coast Lumber Bureau's demonstration prize homes has just been completed in Portland, Oregon. It was erected in Mock Crest residential addition by Henderson-Bankus Co., Inc., local realtors and builders, in co-operation with the Portland lumber and woodworking industries and The Oregonian, Portland's leading newspaper. Ormand R. Bean, Portland architect, supervised the building. Others, in a national program of education in the better use of Douglas fir, West Coast hemlock, Sitka spruce and Western red cedar, are to follow in various cities.

Local architects and builders who viewed the house a few days before it was thrown open to the public pronounced it a high achievement in home architecture. New use of the four West Coast woods, unique and arresting methods of ornamentation, coupled with novel adaptations in treatment, brought expressions of surprise and approval.

The West Coast woods prize home is after the design of Otho McCrackin, architect of Hutchinson, Kansas. Mr. McCrackin won first prize, \$2,000, for his plan, in a nation-wide competition sponsored by the West Coast Lumber Bureau of Longview, Washington, and the Washington chapter of the American Institute of Architects. Nationally prominent architects sat on the jury of awards. Several hundred designs were submitted and \$3,500 altogether was given in prizes for the twelve best. The contest was held primarily to bring out original and beautiful uses of Douglas fir, West Coast hemlock, Sitka spruce and Western red cedar.

The jury was unanimous in awarding Mr. McCrackin's design first prize. It was outstanding in its attractive combinations of West Coast woods for exterior covering and its many expressive and delightful innovations for

interior finishing. His plan was followed to the smallest detail in the erection of the prize home, the first dwelling to be built from it.

Most of the appealing and interesting effects the architect achieved are by grace of properties inherent in these West Coast woods alone and could have been obtained by the use of no other materials. They are based on research information provided the builder by technical wood experts and rest on characteristics brought out by proper selection, treatment and use of lumber. The durability of the prize house has a like foundation. It is testimony to the fact that a wood home can be built to last as long as a home of any other building material commonly employed.

In the main, Douglas fir was used for all framing purposes; for sheathing, sub-floors and lath. This, because of its excellent qualities—strength, stiffness and durability—insuring the prize home a life of several generations. It was also used for finishing in several rooms and for window sash and trim.

West Coast hemlock was the medium in main hall and stairway, and as flooring in bedrooms. Hard, vertical grain hemlock wears extremely well, takes a wonderful polish and is of dense, uniform texture. It was also used for finish in one of the bedrooms.

Sitka spruce, a clean, odorless and pitchfree wood, light and easy to work, was utilized for exterior siding and for cabinet, shelving, drawers and other built-in work in the kitchen. It likewise came in for finish, doors, and window trim in both kitchen and bathrooms, because it takes enamel perfectly and so well withstands extremes of temperature.

The visitor's first view from the street—Fowler, near Willamette Boulevard—is striking. The style is English Country Cottage. The handsomely paneled door has a



This Charming Home Was Built in Portland, Ore., from the Plans of Otho McCrackin, Hutchinson, Kansas, Which Were Awarded the First Prize of \$2,000 in the West Coast Woods Architectural Competition. Four of the major commercial woods of the West Coast were used in its construction; Douglas fir, West Coast hemlock, Western red cedar and Sitka spruce.

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The Living Room of the West Coast Woods Prize Home Has a Floor and Ceiling of Wide, Random Width, Douglas Fir Boards. The ceiling beams are sand etched all over. The end wall of the room, where the fireplant and bookcase are built in, is also paneled.

setting of wide vertical grain Western red cedar boards running up and down, V-grooved in genuine old country effect, with battens to match. Vertical grain Sitka spruce siding, harmonizing with the door setting and gable above it, covers the rest of the front. The ornamented cornice above the windows is Douglas fir, while the water-table is Western red cedar.

The dignified roof lends grace to the whole. It is of Western red cedar also, Royal Grade shingles surmounted by Grade A shakes, secured by galvanized nails. This roof is an inch thick as to butts and half an inch thick as to tips, and still will be sound and weather-proof two generations or more hence. The framing was planned to prevent all possible sag. The usual practice is 2 by 4 rafters on 24-inch centers; the prize house has 2 by 6 rafters on 16-inch centers. Wherever possible, bracing took the form of



This Balustrade Is of Vertical Grain, West Coast Hemlock with Sand Etched Decorations. Port Orford cedar was used for the carved posts and the floor is of Douglas fir made from finished boards rounded on the edge.

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From the standpoint of livableness and comfort the prize home is ideal. A line drawn through the left hand side of the front hallway at one enters will divide the working part of the house from the living part, and all moving about is made most simple. Space everywhere is used intelligently and to the utmost advantage of future occupants.

The hallway itself, wide and roomy, is handsomely finished in West Coast hemlock, a dense, uniform wood taking a high polish. The stairway is also hemlock baluster, risers and treads splendidly carved and sandetched by a new process of wood ornamentation.

Entering the living room one is impressed by the plentiful light, in the absence of windows as we modern know them. There is only one window, very small and deeply recessed, to the right

above the spacious sandstone fireplace. Light enters through two pairs of wide French doors, many-glassed and level with the floor. Opening on the grounds to the rear, these doors assure the occupants that quiet seclusion so prized by the home-owner of a generation or two ago in the old country.

The cheerful light displays the beauty of the living room floor in full. Of odd width vertical grain Douglas fir, it is V-grooved and woodpegged in true English style. Scarcely a single visitor to the house fails to render it due praise, since it resembles o strikingly the floors of olden times, made and laid laboriously by hand and intended to last indefinitely. It harmonizes restfully with the wide, odd-width Douglas fir paneling surmounting the fireplace, sand-etched and ornamented, and with the oddwidth Douglas fir ceiling, V-grooved like the floor and borne up by great Douglas

fir beams sand-etched to a weathered effect and stained a driftwood gray.

The stone of the fireplace, the mellow brown of floor and ceiling, the tone of the walls, the charm of the filtered light, blend into a cozy, homelike atmosphere that brings a pleased smile to the visitor's face. Furnishings and draperies are in keeping, early American, chosen with taste. An up-to-date radio set gives out subdued music. The soft rug on the floor deadens footfalls. Modern comfort, with the English country cottage still maintained, is observed throughout the well-furnished house. Though there is installed every time-saving device to gladden the heart of a housekeeper, these do not obtrude to mar the air of repose and beauty that characterize so attractively this prize home.

Through glassed, disappearing, sliding doors the visitor passes into the library. Here is inviting restfulness. Recessed windows afford ample window-seats. On the built-in bookshelves are beckoning volumes; easy chairs with softly shaded lamps at the elbow inviting to browse and muse. The entire wall is paneled in Douglas fir to surpassing loveliness of grain, sand-etched to bring out its charm. The walls are further enhanced by four, appropriately placed, sand-etched, artistically tinted landscapes, depicting the four eras of Oregon's development: the Indian, the pioneer, the lumberman and the modern industrial. The floor is hemlock, with a dark, mirror-like polish. The overhead of the recessed windows is paneled like the walls.

The dining room, like the living room, has French doors. It is wainscoted to a man's height in Douglas fir panels. The entrance is from the main hall and the door leading to it has two finishes, one to match the hemlock of the outside, the other the fir of the room. This prevails in many doors in the prize home; they are the built-up, made-to-order kind, finished to match the room they face. The door leading from the hall to the library, for example, is six paneled, Colonial style, sand-etched to harmonize with the room, while the outside is V-grooved vertical running hemlock planks, to match the finish of the hall.

An appealing feature of the prize home is the generous closet space in both hallways and bedrooms, of which the



The Vertical Siding in the West Coast Woods Prize Home Is of Western Red Cedar, the Horizontal Siding of Sitka Spruce, the Door of Western Red Cedar Outside and Douglas Fir Inside.

outstanding example is a magnificent linen closet, seven feet long and as wide, and eight feet high, with many shelves; in effect, a huge cedar chest, moth and insect-proof through cedar's well-known preserving quality.

The novelty in interior finish that makes the visitor to the prize home exclaim in greatest admiration is the sand-etched designs. process by which these are arrived at has been brought to great perfection. A power propelled stream of sand is used, through perforated stencils, allowing it to etch out the lines that form the design. Remarkably fascinating hand-carved and antique effects are secured. Sand-etching without stencils brings out the natural beauty of Douglas fir grain and gives to the wood a mellow, time-softened appearance of rare distinction. Wood so treated lends character and individuality to any

interior where it may be used appropriately.

Since the prize home is a pioneer undertaking there was much virgin ground to be broken that will not have to be covered with other prize homes to be erected. The way is now clear also for individuals to build homes like it. Full sets of working drawings, made by J. Lister Holmes, Seattle architect, from the prize-winning design, may be had from the West Coast Lumber Bureau, Longview, Washington. Many have already been ordered and no doubt building along this line will be extensive, marking an educational era in the use of West Coast woods.

In preparing and offering these plans to the building public, the bureau is not attempting to set up competition with architects, but is supplying detailed plans of the prize designs with the recommendation that builders use the services of a local architect in the construction. This, the bureau believes, is necessary because of the size of the structures and for the further reason that each plan carries detailed specifications covering novel uses of lumber that will necessitate careful supervision if the builder is to get complete satisfaction from the project. Competent architectural supervision will, the bureau believes, assure this.

Charles Oluf Olsen.

Appoint New Committeemen

THE appointment of four new members to the National Committee on Wood Utilization of the Department of Commerce by Secretary Hoover, the committee's chairman, was recently announced. The new members are: Ned G. Begle, President, Berst-Forster-Dixfield Company, New York City; J. C. Carlin, Chief Chemist, Tennessee Products Company, Nashville, Tenn.; Henry A. Gardner, Director, Institute of Paint and Varnish Research, Washington, D. C.; F. E. Schmitt, Managing Editor, Engineering News-Record, New York City.

The work of the National Committee on Wood Utilization is steadily expanding, according to Axel H. Oxholm, the Committee's Director, and new members were needed to keep in step with this growth.

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OLORKEED HOMES FOR STYLE AND VALUE

With Many These Homes Are Best Sellers— How is it with You?

-Wm. A. Radford

Styles change and tastes change.

Designs that sold freely ten years ago
—even five years ago—now go begging.
The home builder, developing properties

for sale, has to watch his step, or he will find that his money and labor have gone into homes of a style that few today will buy.

Of course different states and sections of the country favor certain styles more than others: and what is most popular right now in California may not go at all in New England. Every builder must study his own locality and know his own market.

In selecting the home designs presented in our Color-Keed Homes section which follows, we have been guided by actual sales records. These homes sell. They are popular. They are the wanted styles in many localities we have investigated.

FREE INFORMATION SERVICE

Home Planners

Home Builders

HE ColorKeed Home Plans presented in this magazine have many special points of excellence which are of particular importance and timeliness to those of our readers who right now are facing the home building question—with its joys and its problems.

We illustrate these home designs and show the room arrangements, but our space for description is so limited that we are not able to cover all points. We know there is much additional information desired by subscribers about to build, which would be very valuable to them. Since, we have all data pertaining to these ColorKeed Homes, both in this current issue and in previous issues of the American Builder, we are glad to offer our readers a free service of information, whether questions pertain to the estimated cost, the method of construction, suitable materials to use, special equipment or features, or any other information whatsoever.

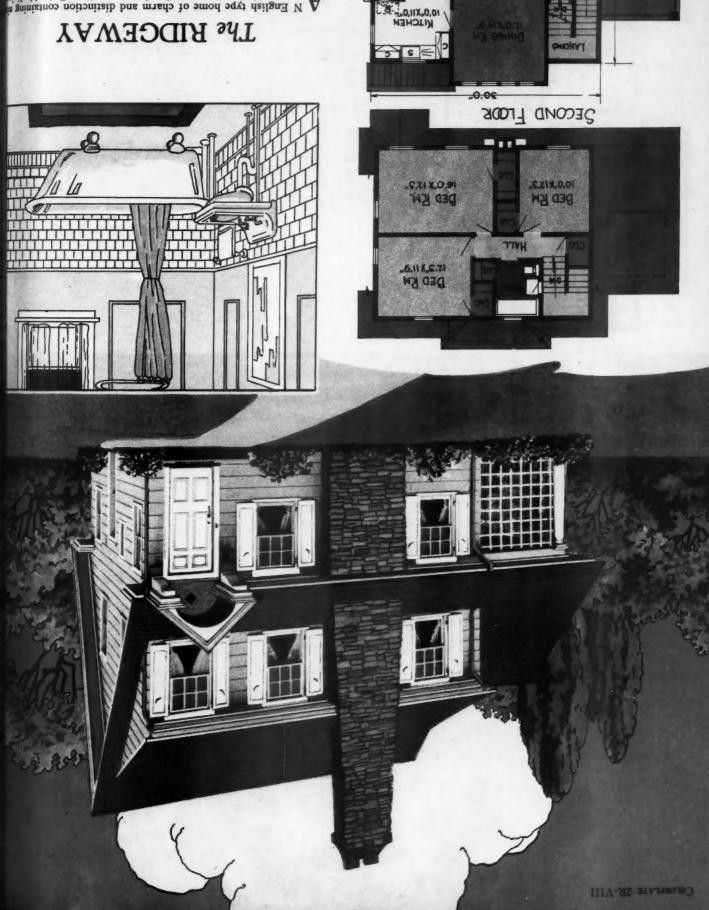
Limited space in the magazine prevents publishing all this information; but if you will write American Builder Home Planning Service, 1827 Prairie Ave., Chicago, we will be very glad to give you direct by mail any information desired.

How is it with your community? Are these designs right for you and your needs? We would like to know.

Here are nine home designs in colors—with the Front Cover home, ten. That's quite an assortment; gives you a good choice each month.

Which of these ten designs do you like best? Which will be the most salable in your town?

May we hear from you on this? We would like to be guided by your ideas and your needs.



The color sketch above illustrates the bathroom in this designiful combined tub and curtain shower. A English type home of charm and distinction containing a rooms. Notice the unusual stairway opening off the big living room with a semi-enclosure or balustrade grille separating the living troom the stairs. The size on the ground is Mai living toom the big open porch at the end opening out of the living room adding 10%x18% feet more to the first floor plan living room adding 10%x18% feet more to the first floor plan

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OLORKEE HOME PLANS

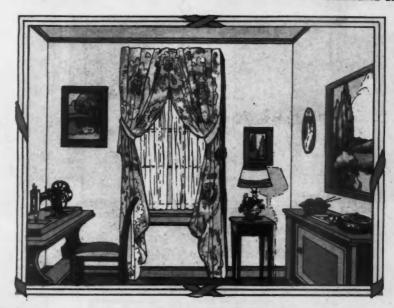
IVING ROOM DINING ROOM MICHEN ANTRY HALLS

CLOSET BED ROOM BATH AND LAV. PORCH ROOF

Key to Equipment

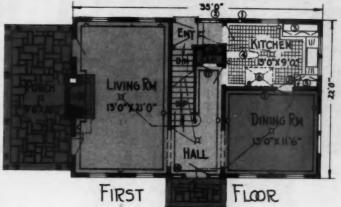
Key to Equipment Mail Box diene Cabinets Cabinets Storm Sak Storm

Radiator Covers
or Furniture
Heating Plant
Oil Burner
Water S u p p l y
System
Hot Water Supply
Water Softener
Radiant Gas
Heaters
Electric Wall Type
Heaters
Casement Windows
Dishwashing Sink
Automatic
Drainer
Garbage Incinerator

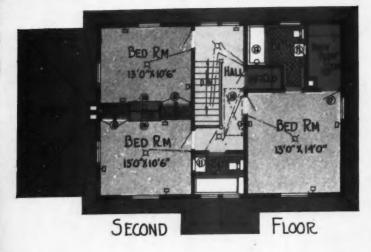


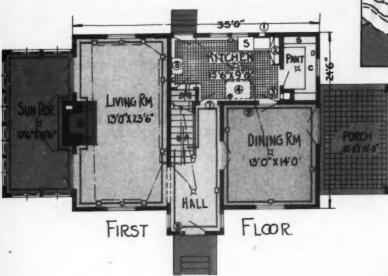


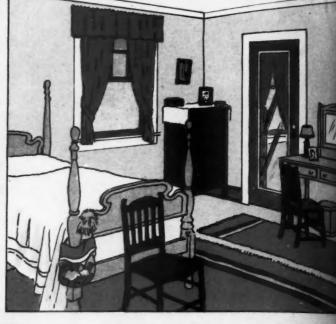












The RICHWOOD

A MODERNIZED Colonial with sun parlor as shingled belt course. House is 24½x35, feet co taining six rooms and two baths.

Key to Equipment

- Ventilating Fan
 Kitchen Cabinets
 Built-in Garbage
 Incinerator
 Gas or Electric
 Range
 Mechanical Refrigerator

- Mechanical Refrig-erator
 Fireplace Throat and Damper
 Mirrored Door
 Built-in Mail Box
 Thermostat
 Disappearing Stairs
 Medicine Case
- ® Tub Shower

 ® Moth-proof Closet

 © Linen Closet

 © Linen Closet

 © Efficiency Wardrobes

 ® Built-in Dressing
 Tables

 © Mirrored Door
 Weatherstrips
 Storm Sash
 Screems
 Lighting Fixtures
 Convenience Outlets
 Electric Panel
 Washing Machine
 Radiator Covers
 or Furniture

 - Ironing Machine
 Clothes Dryer
 Coal Chute
 Heating Plant
 Oil Burner
 Water Supply Syste.
 Hot Water Supply
 Water Softener
 Radiant Gas Heate
 Electric Wall Typ
 Heaters
 Casement Windows
 Dishwashing Sink
 Automatic Cella
 Drainer







The RANGER

CLEVER shingled home in the popular English style, size 26x28 feet containing five rooms and bath.

Key to Equipment

lating Fan en Cases anical Refrigerator or Electric Range disst Nook nostat lace Throat and Mail Box

lor

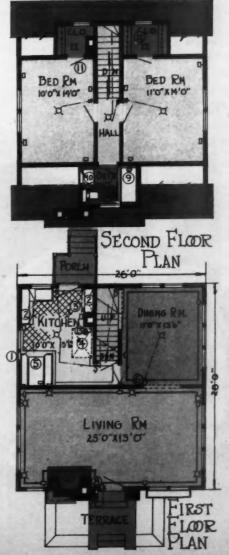
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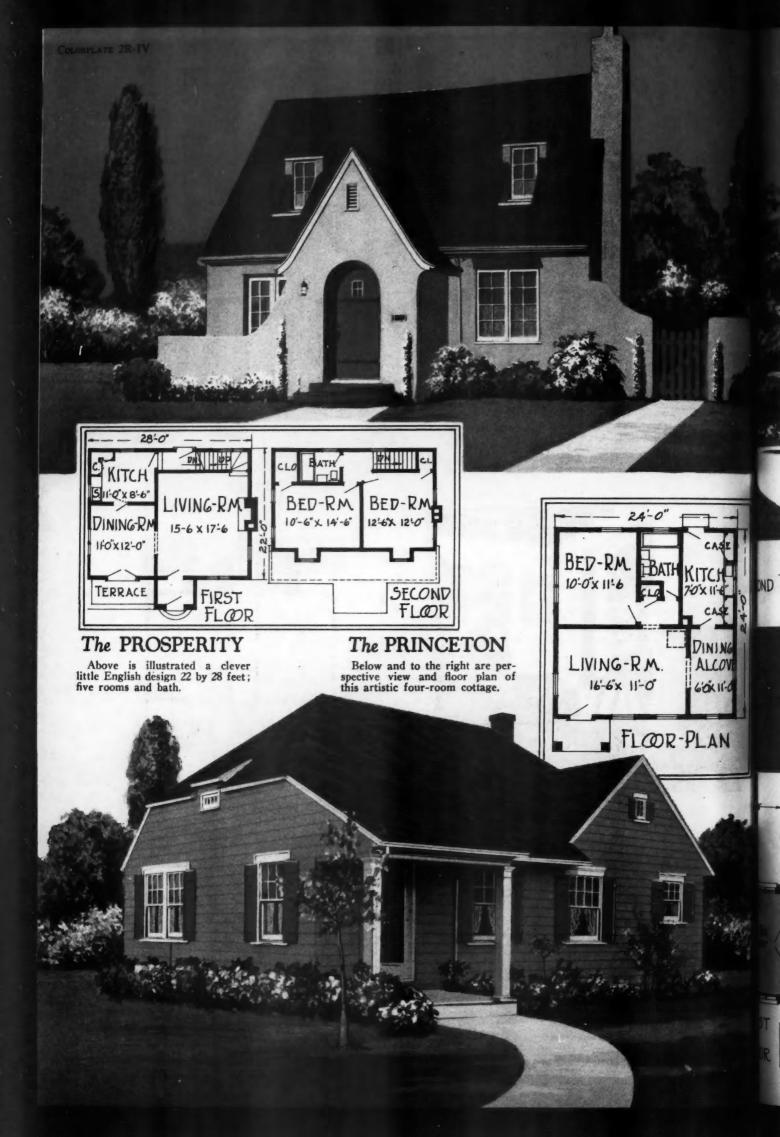
Windows Sink Cella

lower le Case ed Door roof Closet

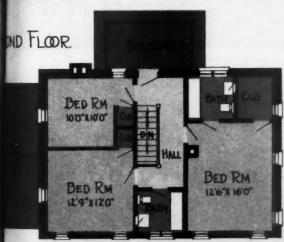
Built-in Garbage Incinerator
Weatherstrips
Storm Sash
Screens
Lighting Fixtures
Convenience Outlets
Electric Panel
Washing Machine
Ironing Machine
Clothes Dryer
Coal Chute
Heating Plant

Oil Burner
Water Supply System
Hot Water Supply System
Hot

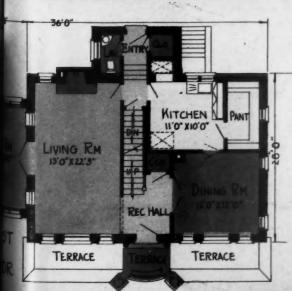












The RICHARDS

A SUBSTANTIAL home of brick construction containing six rooms and two baths besides the big octagonal sun porch. The main structure is 25x36 feet with a projection at the back for the service entry; and this gives opportunity for a second floor balcony. The room arrangement works out very successfully, as a study of the ColorKeeD floor plans to left will show. Color sketch above suggests a paneled wall treatment and suitable furnishings for the dining room.



The RAMONA

A STRONG French influence is seen in this deful stucco home with its rough walls and in ing groups of casement windows. Five room bath are contained in the very practical interigillustrated below. Size on the ground is 30x32

FLOOR PLAN

LIVING RM 15'0'X11'8" DINING RM 13'6"X11'0

The Ramona makes room for the following very desirable and important items of present-day home equipment. Most of these will be provided in the original building contract and paid for in the original financing. Other items may be added later.

Key to Equipment

- Ventilating Fan Kitchen Cabinet Mechanical Refrig-
- erator

 Built-in Ironing
 Board

 Gas or Electric
 Range
- Range

 Built-in Garbage Incinerator

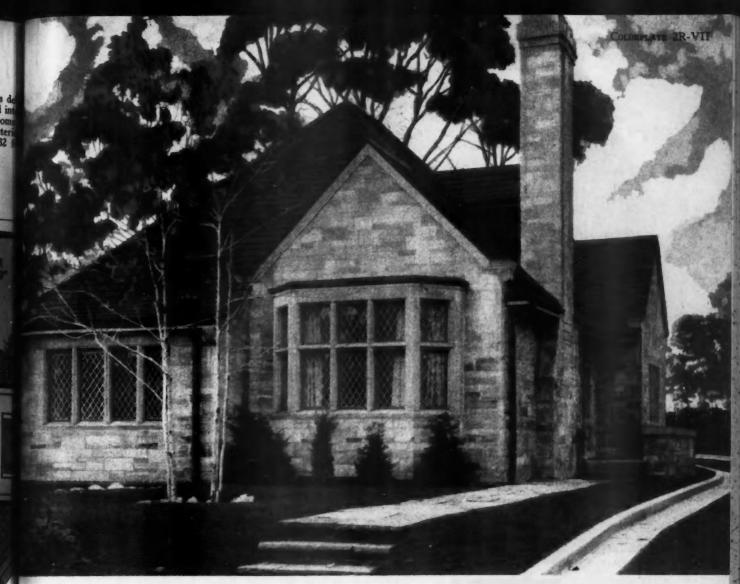
 Thermostat

 Built-in Mail Box
 Fireplace Throat and
 Damper

 Efficiency Wardrobe

- Mirrored Door
 Clothes Chute
 Clothes Chute
 Disappearing Stairs
 to Attic
 Linen Closet
 Medicine Case
 Weatherstrips
 Storm Sash
 Screens
 Lighting Fixtures
 Convenience Outlets
 Electric Panel
 Washing Machine
 Ironing Machine
- Clothes Dryer
 Coal Chute
 Heating Plant
 Oil Burner
 Water Supply System
 Hot Water Supply
 Water Softener
 Radiant Gas Heaters
 Electric Wall Type
 Heaters
 Casement Windows
 Dishwashing Sink
 Automatic Cellar
 Drainer
 Radiator Covers
 or Furniture





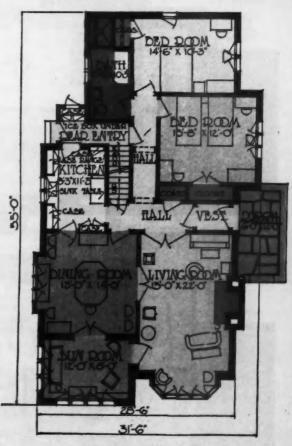
The RAVINIA

TERE we have a very distinctive and charming home of Indiana limestone as built for Mr. J. J. Skelley, Toronto, Ontario; D. E. ardand, architect. It is a house 31½ feet wide by 55 feet deep, contains five rooms besides the bathroom, hall and sunroom. The floor to right shows how conveniently and with what delightful home-temporary this house is arranged.

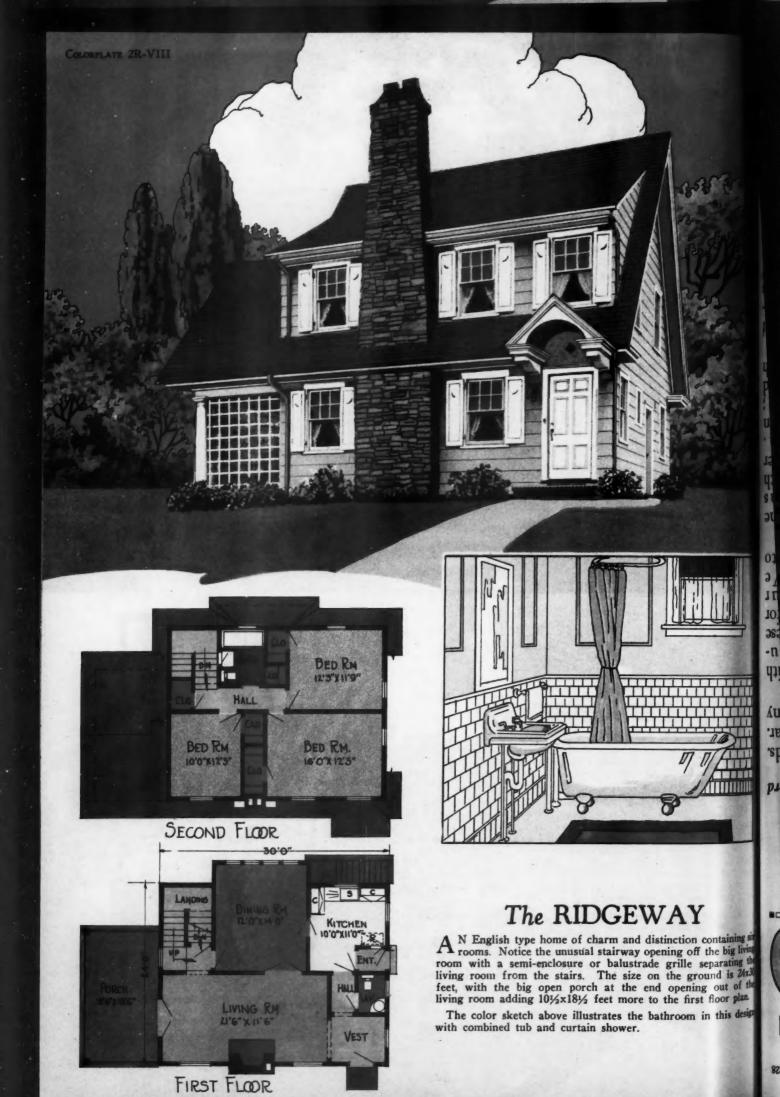
This dwelling is an example of the use of quarry-run Indiana limetes, laid random ashler. The colors run in charming shades of buff blue, high lighted here and there with iron oxide red. The stone hid as a veneer four inches thick over the backing of common is, backup clay tile, or concrete tile. The blocks are sawed at the my to the four inch thickness and come to the job quarry-run as color and texture, making a comparatively inexpensive building main for homes of medium cost.

This material calls for mason-work, not cut-stone work,—which quite a difference in the cost of lay.

chitects and builders are realizing the possibilities of quarry-run tione for residential work and the infinite variety of beautiful and effects that can be created, also that the cost is very little more for homes of less distinguished materials.



FLOOD PLAN



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OUR FRONT COVER HOME

The Modern American Home in Norman Style is a Favorite Among Those Who Demand Both Beauty and Distinction

Back in the days when Norman architecture had its origin the feudal castle was, in reality, a fortress in which the lord of the manor, with his stout retainers, defended himself against the raids of his enemies, the gentlemen from the neighboring manors. Under such conditions there naturally developed a simple and sturdy type of building, with solid walls whose very appearance spoke of their strength and permanence, and with towers and turrets for purposes of defense.

Today the feudal castle has passed, along with the armored knight and the battleax. The small home is the present order of things and the need for defensive towers and turrets is gone. We find, however, that the simple Norman style lends itself most pleasingly to the smaller dwelling and that the tower adds much to its exterior charm besides

serving admirably as a housing for stairway, entrance or sun room.

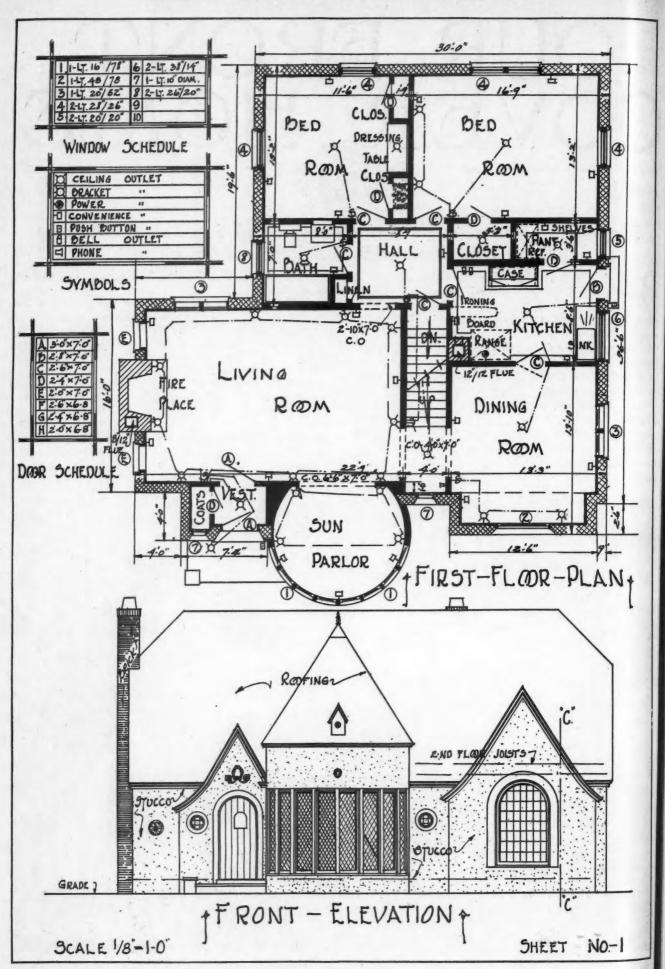
It is the Norman style of house that we have taken for Our Front Cover Home this month and the tower, which here serves as a sun parlor, is the outstanding feature in the design. Throughout this house, however, in roof lines, plain stuccoed walls, windows and doorways, at every turn, we find the characteristics of the Norman style. Nor is the idea carried out in appearance only, for the stucco is applied over sturdy walls of masonry, and the construction throughout is of the most permanent sort.

Here, then, is a home of which the owner might well be proud and as for assurance as to its commodious and convenient interior arrangement one need only turn to the plans, reproduced to scale on the four pages following this, to see that here is an ideal home.

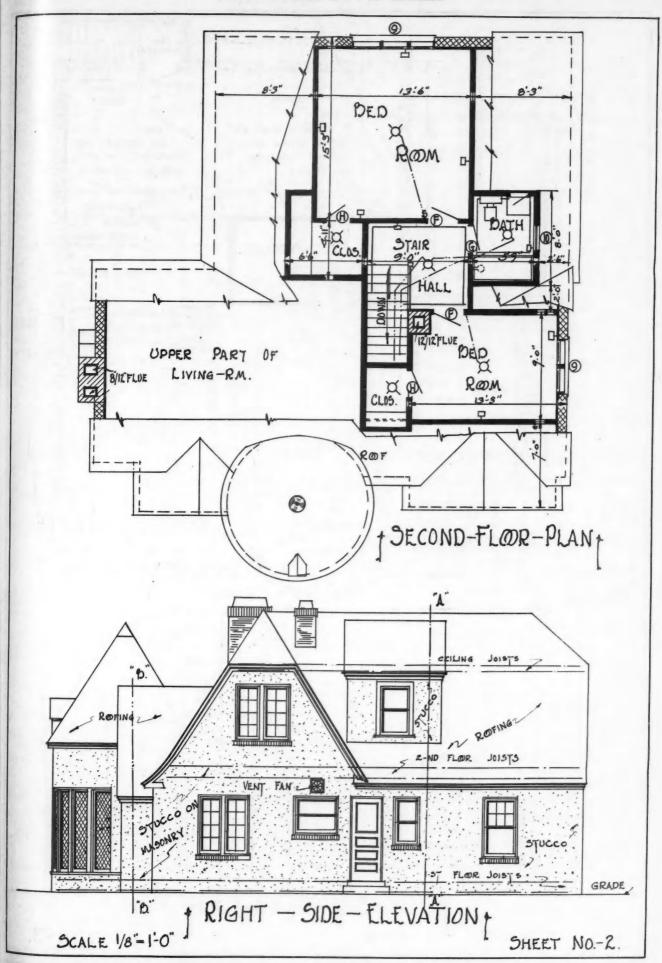


The Distinctive Characteristics of Norman Architecture Have Been Faithfully Observed in the Design of Our Front Cover Home and Adapted to the Modern Plans Which are Reproduced on the Pages Which Follow.

Above S

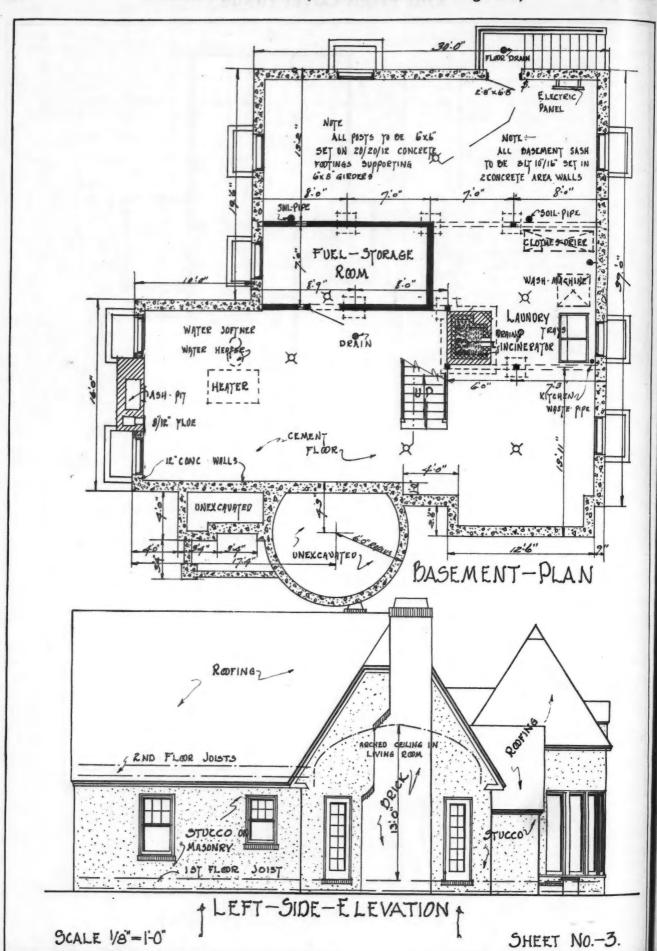


The First Floor of Our Front Cover Home Is Almost a Complete Dwelling by Itself, but the Other Space, as Shown on Other Pages, Is Not Wasted.



Above Stairs There Are Two Additional Bedrooms and Another Bathroom. On the following page will be found a plan of the basement space.

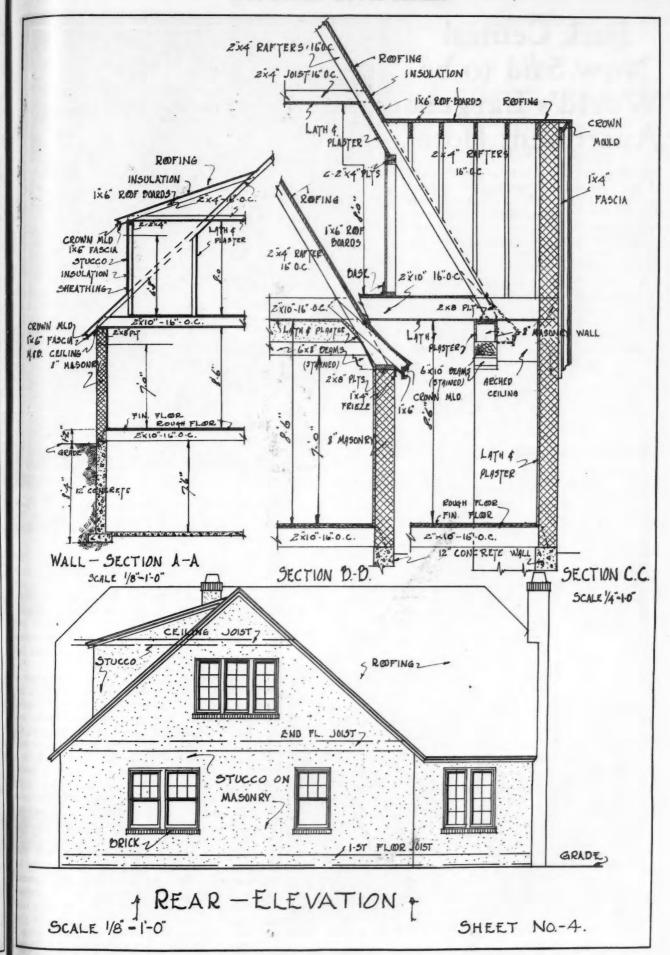
The Sect



The Well Arranged Basement Is an Important Part of the Modern Home and One That Receives More Attention That the Dark and Dirty Cellar of Other Days.

928

Than



The Sections Shown Here Give a Clear and Definite Idea of the Substantial Construction Which Makes Our Front Cover Home Truly Norman in Its Style.

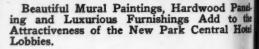
Park Central Now Said to be World's Largest Apartment Hotel

TOWERING 31 stories above the street level and occupying the entire block frontage between 55th and 56th streets on Seventh Avenue, New York City, the New Park Central Hotel is said to be the world's largest apartment hotel. With its two wings and light court, it has a frontage of 200 feet and extends three stories below street level.

The first half of the building had scarcely been completed before the demand for apartments and dining space made it necessary to add the Annex, which has just been completed. This important building project has been successfully financed by a bond issue of the American Bond & Mortgage Company.

Rooms of period design, enriched by mural paintings, decorations and furnishings are features of the hotel, as shown by the accompanying illustrations.





Among the attractive features of the Part Central are a swimming pool, one of the citys largest indoor pools, fed by artesian water pipel from a depth of 550 feet; a roof garden which since its opening, has been doing a capacity business nightly for dinner and supper; a grill room; a main restaurant, individual period rooms for private social functions; a large ball room, lounges, writing rooms, etc.

Noted artists have executed the paintings in the public rooms, lobbies and period salons, and they have been declared by experts to be among the finest of their type assembled under our roof. Nothing has been omitted to make the beauty of the hotel the equal of its massive size.

The bond issue which the American Bond & Mortgage Company floated on the first section was for \$4,000,000 and the bond issue on the second section is for \$4,500,000, while the American Appraisal Company has appraised the value of the entire property at \$13,830,950.

The American Concrete Institute, 2970 West Grand Boulevard, Detroit, Mich., offers the following booklets: Specifications for Concrete Stone and Concrete Roads and Payments-Report of Committee S-6, price 10 cents each Experience with a Strength Specification Contact, Crazing in Concrete and the Growth of Hair Cracks Into Structural Cracks; A Methof or Predicting Concrete Strengths with Increased Precision, price 25 cents each.



Exterior View of the New Park Central Hotel, New York City. This is said to be the world's largest apartment hotel. Groenenberg and Leuchtag, architects.



Panel-to the Hotel

apacity

Pury Detail of the Design, Decorations, Mural Paintings and Furnishings in These Park Central Hotel Rooms Is Correct for the Period Represented. These period salons are used for social functions.

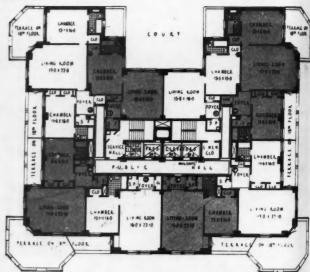
Set-Backs Used for Terraces Surrounding Apartment Suites

HELMLE & CORBETT-SUGARMAN & BERGER, Architects

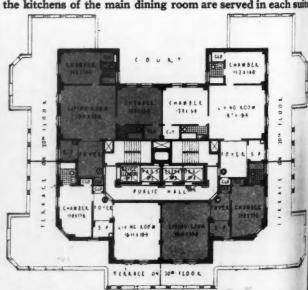
ESIGNERS are taking advantage of the set-back requirements of the New York building ordinance to provide gardened terraces or roof gardens surrounding the upper floors of apartment hotels. As apartment hotels are being built in increasing number throughout other American cities and set-back architecture is also

becoming prevalent, the accompanying perspective and floor plans will have interest for many readers.

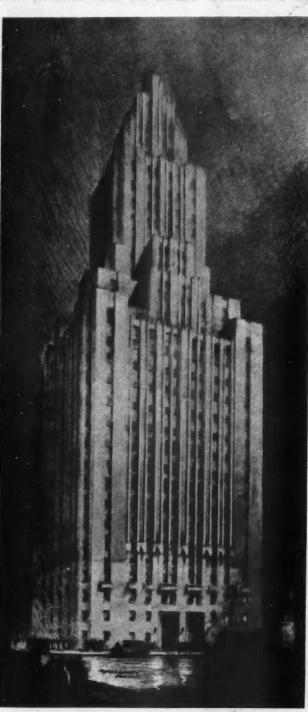
Number One Fifth Avenue, as this building is to be known, will rise to a height of 27 stories and there will be terraces at the 16th, 18th, 20th and 23rd floors. This is probably the most extensive use yet made of the terrace feature and will add to these apartments a delightfully cool, pleasant place in which to spend warm summer evenings. Here, in the cooler, purer air some 200 feet above the city pavements, guests may look over the myriad lights of Manhattan with a view which extends, in the day time, out over the Atlantic Ocean. Suites are of two, three or more rooms. Living rooms—some of them 18 by 26 feet—have casement windows and French doors opening out onto the terraces.



Floor Plan Showing Terrace at the 20th Floor and Room Arrangement on the 20th, 21st and 22nd Floors. The terrace allows an extensive promenade or roof garden for each of the floor suites of apartments on this floor. Meals from the kitchens of the main dining room are served in each suite.



Floor Plan of 18th and 19th Floors, Showing the Terrace at the 18th Floor. There are also terraces at three other floors. Most of the suites in this building consist of foye, serving pantry, bedroom and bath. Meals are served in the apartments from the serving pantries.



Architects' Perspective Drawing of Apartment Hotel at No. 1 Fifth Avenue, New York City, Now Being Built on the Former Site of Martin's Cafe, an Old-Time Favorite Eating Place on Washington Square. The architects have taken advantage of the set-back design to provide gardened terraces around four of the upper floors.

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REAL ESTATE and SUBDIVISION WORK

How Good Homes Are Built in Ninety Days

Michigan Builders Erect Distinctive Homes That Pass Rigid Tests as to Quality of Materials, Grade of Workmanship, Speedy Construction and Low Cost

H OW Roth Brothers, Inc., realtors and builders of Detroit, Pontiac and Flint, Michigan, have built their "Homes of Character" on a production basis, is a story of an efficient organization and a thorough planning of the details of construction. Builders will enjoy studying the progress chart of a Roth Home and learning how this firm has lowered its costs, speeded construction and maintained its high standards of distinctive designs.

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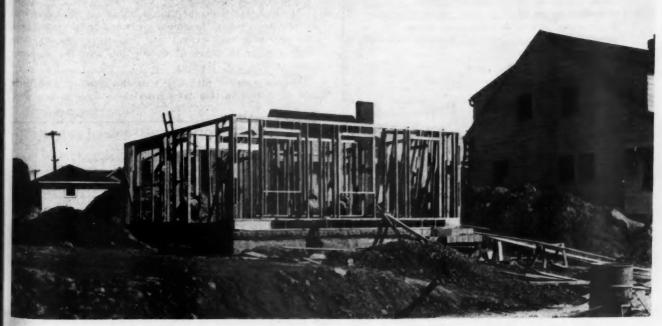
The Modern Housing Corporation, a subsidiary of the General Motors, in Flint and Pontiac, Michigan, selected Roth Bros., Inc., as one of its builders because of their ability to







Three Executives Who Direct the Building Operations of Roth Brothers, Inc. They are, from left to right, William F. Roth, Jr., president; John E. Roth, treasurer; P. C. Thompson, in charge of production.



Speedy Construction by Roth Brothers, Inc., Is Based on Organization, Preliminary Planning and Avoidance of Lost Time at the Start. With this system the fifth day after the contract is closed on a house sees the framing well under way, as in the job illustrated here.

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The Tenth Day of Construction with the House Fully Enclosed and the Work Progressing According to Schedule Laid Down by Roth Brothers, Inc.

furnish attractive designs and quality construction at low cost. That these builders have made good is evidenced by contracts signed for over 225 homes in Flint and Pontiac in the 1927 season.

"Our ability to offer the Modern Housing Corporation our 'Homes of Character' for an extremely low price and on a ninety-day basis," says Wm. F. Roth, Jr., president of Roth Bros., Inc., "is due to a capable and loyal staff of executives and to a lot of preliminary work in planning every

SUPT. DESIGN # 2700 Nov. 1st, 1927 DATE: LOT NO. 15 Blk. S OUR ORDER NO. 1986 Benson Lumber and Supply Co., Pontiac, Mich. SEIP TO: BOTH BROTHERS, INC. ORDERED BY: Dessert JOB ADDRESS: 614 Perry Ave Pontiac Ave. BUSINESS ADDRESS: 18706 Woodward Avenue, Detroit, Michigan. TERMS: To be charged and delivered by WHEN: as agreed ROUGH LUMBER 8 - 20, 2 x 6 - 14 ft. 25 - " 8 x 8 - 12 " 26 - 70, 2 x 6 - 14 ft. 120 Lin. ft. 1 x 2 000 ft. % 5 bhiplap 42 - 20, 2 x 4 - 14 ft. 206 - " 2 x 4 - 0 " 25 - " 2 x 6 - 16 " 25 - " 2 x 6 - 16 " 27 - " 2 x 6 - 16 " 28 - " 2 x 6 - 16 " 28 - " 2 x 6 - 16 " Y. P. Bond Timbers.

First Floor Joists. Bridging first floor. Sub Floor " Plates and Sills let. Floor. Stude 2nd. Floor Joists. ft. 1 x 2 ft Shiplap 8 x 4 - 14 ft. 2 x 4 - 0 " 2 x 8 - 12 " 2 x 5 - 14 " 2 x 6 - 10 " 8" Partition Stude. Rafters.
Stude and Gable ends.
Sub Floor End. Floor.
Plates & Sills End. Floor.
Stude Ceiling Joists " Rafters Rear Doyme Frame entwer W. P. Y. P.

Fig. 1—A Mimeographed Sheet, Prepared in Advance for Each Style of House, Takes Care of the Rough Lumber Order, Only the Heading Need Be Filled in.

detail of construction in advance.

"When building a home in ninety days' time," he continues, "time lost at the start inevitably means confusion, conflict of operation, hasty work and unsatisfactory results when the home nears completion. We have developed a plan of work that licks the job in the first few days of construction and the rest is easy."

Mr. Roth offers his experience to other builders with the following description of procedure and illustrations of the simple records that are used to guard against delay. When a contract for a new home is received at the Roth office, fifteen things are done immediately. These are the fifteen:

- 1. Give the home a job number.
- 2. Take out building permit and get house
- 3. Make out inspection card and location sheet.
 - 4. Give order to excavator.
 - 5. Give order to sewer man.
 - 6. Give order to masonry department.
 - 7. Order delivery of steel I-beams.
- 8. Order out steel cellar sash from stock,
- 9. Order rough lumber.
- 10. Order frames, doors and sash (mark "Hold").
- 11. Order out rough hardware from stock.
- 12. Order gas service line run.
- 13. Order water tap and line to house.
- 14. Make out cards for Cardex file.
- 15. Make out specification card from contract.

With these fifteen items taken care of immediately on receipt of the contract, the way is cleared for actual work. On the first day, a power shovel makes the excavation following stakes and grades set out by the inspector. The shovel digs the sewer trench at the same time.

On the second day, the sewer man and the mason hold the center of the stage. The sewer man lays his sewer line and after his work receives the inspector's O. K. he backfills the trench. At the same time, the mason gets his footings in and lays drain tile outside the footings.

The third day finds the mason laying up his cellar wall, setting steel I-beams, basement posts and cellar sash frames. This operation may extend into the fourth day when the rough lumber is delivered to the job and the carpenter starts cutting and framing.

The start of the fifth day sees the framing well under way, an operation that lasts from three days to one week.

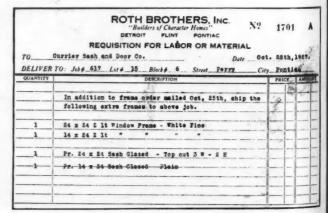


Fig. 2—Here Is the Requisition Form for Ordering Labor and Material. Like all forms, it carries the job number, lot and block number and street address.

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Fig. 3—Inspector's Report Card. Each operation listed on this card must be O. K.'d by the inspector before additional work can be done.

As Mr. Roth says, the rest is easy. It should be with such a favorable start. Every man in the Roth organization and everyone who deals with these men knows that an order is an order—that materials ordered for today means delivery today and not tomorrow.

With all operations dovetailing closely to another, an automatic check must be provided to guard against omissions and oversights. Here is where the records come in. Illustrations are here given of some of the forms used which help to make these operations run smoothly.

Orders for materials when large quantities are involved

MEMORANDUM TO:

Job # 617

Lot # 15

Block # 3

THIS TAG IS A REPLECTION AGAINST YOUR ABILITY AND OUR REPUTATION

Bath room window is

6" too close to Kitchen partition

Consult plan and make change immediately

ROTH BROTHERS, INC

By Ivan Royal

A COPY OF THIS TAG (MAS)

BEEN POSTED ON THE JOB

Fig. 4—The Inspector's Ticket Is Made in Triplicate and the Red Tag Copy Attached to Any Work That Is Faulty. It cannot be removed or work proceed until the fault is corrected.

are prepared in advance. Rough lumber, for example, is detailed on mimeograhed sheets. Specifications are printed for each design which Roth Bros., Inc., build. When ordering this material no checking is required—the checking has been done long before. So with the plumbing and electrical supplies, the doors, frames and sash and the interior trim.

Fig. 1 shows one of the mimeographed forms used for this type of order. On items not running into quantity or with varying specifications, an ordinary requisition blank is used (Fig. 2). All cards and forms carry the job number, lot number, block number and street address so that the job is identified for buyer, seller, delivery man or bookkeeper.

Fig. 3 shows the front and back of an inspector's report card, of which there is one made out for every job. The operations listed on this card are the operations which must be O. K.'d by the inspector before any additional work can be done. They follow very closely the order of procedure used in actual construction.

The operation of framing includes subflooring, sheathing, putting on the roof boards and cornices, setting window and door frames and building porches.

During the framing operation, the rough wiring is installed and tested out with battery and bell. The rough plumber is also busy at this time and the bathtub is now set. The basement floor is put in immediately after the rough plumbing is finished and after the roof is shin-

gled. In fact, this is the busiest time in the construction of the house, for the plumber, the carpenter, the shingler, the sider and the electrician may all be at work at the same time.

Winter construction changes the summer program slightly. While the shingler is working on the roof, the plumber gets all of his basement work completed. Immediately on completion of the roof, the cement floor is poured. Three days later, the heating stacks are cut in and the furnace

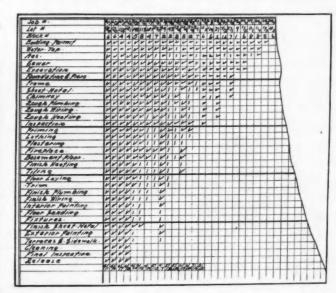


Fig. 5—The Progress Chart Shows the Progress on Each Separate Job. As various items of construction are completed they are checked.

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This View Shows a Group of Roth Homes Under Construction. It is a part of the construction undertaken for the Modern Housing Corporation and must measure up to the standards of that organization as well as to the high standards set by Roth Brothers, Inc.

set up for operation. When the sash is set, storm doors are hung and the job is completely enclosed and heated.

When the framing is done, the lather begins his work, but he is not allowed to cover any wiring or plumbing until this work has received the inspector's approval. At this time, the shingler is at work on roof and sides and the sheet metal man is working along with the shingler. As soon as possible, the outside painter gets on a prime coat for protection against inclement weather.

The plasterer follows the lather naturally enough and a full week is allowed for the finish plaster work to dry out. No one is allowed in or about the house at this time. The trim is now ordered out and delivery made. In the installation of the trim, the floors are left until last in order to keep them clean. Coincident with the trim work, the electrician and the plumber do their finishing work.

The decorator and the electrician will usually be found working together. The floor sander comes in at this time and when he is done, the floor is filled and one coat of varnish applied. The final coat of varnish is left for the last inside



Here Is One of the Small House Series of Designs Which Roth Brothers, Inc., Is Prepared to Build on Short Notice. It is listed as design No. 2804.

operation when "Keep Out" signs are posted.

Every Roth home is under daily supervision by the inspector. Should the inspector find work not up to the Roth standards, he places a red ticket on the work and

this ticket cannot be removed or other work proceed until the faulty work has been remedied. This red ticket is a form such as illustrated in Fig. 4, which is furnished in triplicate—one copy held by the inspector, one sent to the office and one put on the job. This system of inspection not only insures the high grade of work that Roth Bros. demand in all their construction, but it saves that trouble and added cost which results when defects are not reported until the home is near completion.

The illustrations which have so far been given describe the control which is provided to keep construction moving smoothly and swiftly. A simple but complete system of costs is also maintained which allows this firm to know exactly where they stand at any time in relation to activities that affect profit and loss. Cost sheets are kept posted to the minute and are a part of the regular bookkeeping system. These sheets tell at a glance the actual costs on every job and show at a glance any variations from the original estimates.



Design No. 2700, One of the Most Popular Roth Designs, Is Built with Varying Exterior Finishes. Material lists for these designs are all figured in advance and can be ordered immediately.

(Continued to page 166)

Insulation's Part in Modern Construction

An Interview with D. Knickerbacker Boyd, F. A. I. A. By Leicester K. Davis

I NSULATION is one of the latest and most important of the newer structural adjuncts, and it is still new enough to provoke a lot of really desirable inquiry on the part of men who are called upon to specify and apply it. The theory of insulation is probably as old as the hills. The basic necessity for a material that should heat-seal structures designed and erected for a wide variety of uses and occupancy has long been appreciated by architects and builders. But the difficulties of adaptation to economical structural requirements have been, as they are today, somewhat of a retardant to universal acceptance—a drawback that apparently is being overcome by the efforts of manufacturers to produce an insulating material that shall be architecturally correct and structurally sound.

Insulation needs no brief to support its use. The properly insulated building, with relative factors of doors and windows cared for as regards weather-tightness, has, to my mind, become a positive essential. The value of its effectiveness in preventing the passage of heat units, both winter and summer, is an obvious fact that needs no elaboration to men whose business is the practical side of building construction. Insulation is here, and it has come to stay.

What puzzles the architect, builder, owner, real estate developer, and even those organizations which lend financial support to building enterprises, is how to secure the benefits of good insulation and yet keep its first costs out of what might be construed by some to be the "luxury columns." And that, also, is the problem of the maker of insulating material—to produce a heat barrier that can go on and up with the job, without adding an unjustifiable additional item to material and labor costs.

With true American resourcefulness, the makers of insulating products have gone at their problem. Theis quest has led them to utilization of varied sources of raw supply. In the quilts, fills and boards, seaweed, wood pulp, wheat straw, sugar cane fibre, corn stalks, cork, gypsum, flax, asbestos, mineral wool, cattle hair and other animal, vegetable, and mineral materials have been incorporated in various ways to form flexible, rigid, semi-rigid, and granular types. Some of these materials also serve as sheathing on outside studs and rafters, and as plaster base for interior walls and ceilings. These in general are sturdy structural insulating boards, pressed from the fibers of vegetable growths possessing the all-important cellular structure that forms the dead-air cells which so effectively check the entrance and exit of the elusive B.t.u.

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Structurally, of course, an insulating board must provide much more than insulating value. Eliminating as it does the use of sheathing and lathing, it must approximate their



Caravan Transportation of Bales of Licorice Root Ready for Shipment Overseas, at a Rail-Head in Asia Minor.



A Donkey Train Loaded with Licorice Roots Used for Insulating Boards, Passing Through the Picturesque Streets of Toledo, Spain, on the Way to a Baling Station.

strength, endurance, and resistance to construction strains and effects of moisture, climatic changes and time.

The material used in the insulating board, as well as the method of its manufacture, must be developed with these structural requirements borne in mind. The search for it has brought to light the surprising values of by-products never before dreamed of.

One of the latest effective additions to the insulation field is licorice root. Licorice grows in a state of semicultivation in a geographical belt that traverses wide and easily accessible areas of Spain, Italy, Turkey, Syria and other parts of southern Europe, Asia Minor, and the Far East. The roots are dug in an enormous supply by picturesque armies of native labor, working under carefully systematized control that insures an unbroken flow of tonnage from the digging fields to stations where the seasoned root is cured and baled for shipment to this country.

The roots of this hardy perennial plant—toughened and with dense, wiry, resilient, cellular structure given by four or more years' undersoil growth—seem to be remarkably endowed by nature with those inherent properties essential to material for boards that must perform structurally for insulation purposes.

Subdividers Prepare Code

A RIGOROUS code of proper business practice in the development and sale of subdivisions has been adopted by the Subdividers Division of the National Association of Real Estate Boards. This code will be brought before the board of directors of the Association for its endorsement at the coming quarterly meeting, to be held in Chicago in April. If approved by the board of directors it will come for approval before the full membership of the association at the annual convention to be held in Louisville, Ky., the week of June 18.

A Fire Resistant Residence

Toledo Contractor Uses Metal Lumber, Concrete and Hollow Concrete Tile in **Economical Home Construction**

IRE insurance is a wonderful thing. It has saved many a man from financial loss and even from financial ruin. It has saved many a family from disaster and poverty. But the money it supplies can never buy back lives or personal treasures which have been lost in the destruction of a home. The only sure protection for those is a house that cannot burn. In Toledo, Ohio, there has recently been built a house which shows some really practical progress along this line.

C. H. Dexheimer, a well-known contractor there, erected this house to demonstrate that fire-resistant construction need cost no more than any other. Other builders have dreamed of fire-resistant homes and thousands of people have desired them, but the high cost has always been a stumbling block. Mr. Dexheimer believed that by using the right materials he could overcome that obstacle and set out to prove his beliefs.

The home he built would meet the requirements of the most rigid fire-preventionist, yet it cost no more than it would have cost had it been built of less fire-resistant materials. It may be considered a real achievement in modern home construction. Ever since it was completed it has attracted the attention of contractors, architects and home builders.

The general approval of all these people is indicated by the fact that Mr. Dexheimer is now busy taking care of new orders which it has brought him and is also planning an extensive program of similar buildings. This promises to be a popular type of construction because its fire safety, simplicity and economy have an almost universal appeal.

Absolutely no wood was used for structural purposes.

The so-called metal lumber replaced it with all joists, studs, and rafters of steel. These were purchased cut to length and punched on the job with a small hand punch. Connections were securely bolted, assuring strength and rigidity.

The steelwork is supported by exterior walls of duntile hollow concrete masonry units. These units, which have a single horizontal opening and so afford a full mortar contact face, extend up to the ridge of the building. There is nothing in them that can burn or deteriorate, so they form a permanent

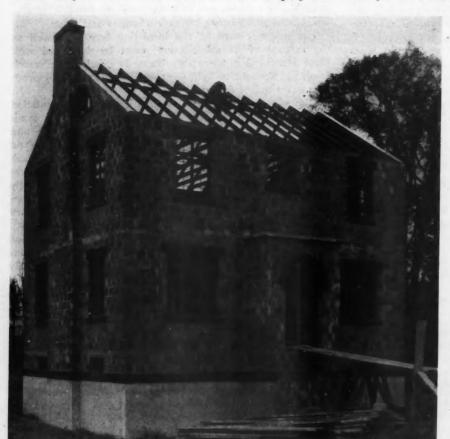
trated on These Pages. base for the steel joists and rafters. The partitions are of steel studs covered with metal lath and plastered, making a simple and effective inside wall.

both the first and second floor and a

Metal lath was laid over the steel joists and semi-wet concrete spread over it and tamped to a thickness of two inches. Sleepers were imbedded at intervals as a nailing base for oak floors. The sub-roof was installed in much the same manner. It not only seals and makes the top of the house firesafe, but acts effectively as insulation. The multi-colored clay tiles are laid directly on top of this roof.

Thus the main parts of the house, floors, walls, partitions and roof are incombustible. In addition the stairs are of concrete and even the baseboards and mouldings are attractively worked out in metal lath and plaster. The steel casement windows fit into special grooves in the wall of concrete duntile and are sealed in with mortar, avoiding any use of wood and making a weather tight joint.

Although the use of steel and concrete in this manner is not as expensive as is generally believed, Mr. Dexheimer says he could not have offered this house at the low price which he did had it not been for the saving he was able to make in the wall construc-



The Fire-Resistant House Under Construction. This view was taken just before the concrete sub-roof was put on over the steel rafters, completely enclosing the house in incombustible material.



C. H. Dexheimer, of Toledo, Ohio,

Well-Known Contractor and Builder

of the Fire-Resistant House Illus-

One of the most important protective features of this house is the floor and roof construction. Solid concrete on concrete sub-roof eliminate the possibility of fire spreading from one level to another. These were easily put in.

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Looking Up at the Steel Construction of the Second Floor. Note how the steel beams are fitted into the bearing walls of hollow concrete tile.

a simple design, but this fire-resistant form of construction is in no way limited to simple designs. It is perfectly flexible and may be used for any type of residence. In the long run it should prove inexpensive. Insurance premiums are reduced to a minimum, as are also the bills for depreciation and upkeep. There is nothing about the construction to wear out or deteriorate. The rigid walls, floors and partitions permit no warping or cracking of stucco and plaster. The occupants of the house have unusual assurance of their safety from fire.

E. H. HUNTING

The American Airports Corporation, 527 Fifth Ave., New York City, has published a booklet announcing its organization for the purpose of the "Location of Sites, Planning and Designing, Supervision and Management of Airports."



The Steel Casement Windows Were Fitted Into Grooved Tile and Sealed with Mortar.

tion. The hollow concrete units which he used have full mortar beds, making laying easier and reducing the amount and cost of labor.

Plaster and waterproofed stucco were applied directly to the wall, eliminating furring and lathing. Insulating material was considered unnecessary because of the dead air spaces in the concrete blocks. These features, Mr. Dexheimer, says, saved approximately \$1,000. The walls of this house have been reported as being perfectly satisfactory. They are strong and rigid to the very top and have always been dry and warm. The house is said to be unusually easy to heat.

For this first trial Mr. Dexheimer used



Here May Be Seen the Steel Construction of the Second Floor Ceiling and the Roof. A two-inch sub-roof of concrete was placed on the steel rafters.



This Shows How the Concrete Floors Were Laid Over the Metal Lath with Sleepers Imbedded for Nailing Down the Hardwood Floors.

Most Efficient Garage Design

LESTER MERRITT DAVIS, Architect

DISTINGUISHED architects who have traveled abroad are credited with the statement that the Casey Garage, at Scranton, Pennsylvania, is the finest, most modern and best equipped they have seen anywhere.

The building is of the reinforced concrete beam and girder type of construction, with rectangular columns going down 58 feet to bedrock. It is of the patented ramp type and its dimensions are 120 feet front by 157 feet in depth. It is four stories and basement in height, or, altogether, nine levels. All of the building except a 50-foot depth in the front is used for garage purposes. The 50-foot space is divided into commercial stores, and rented. The building is faced with architectural terra cotta and textured face brick. It is designed for the addition of future stories, the present roof being constructed on a dead level. When future stories are added, the present roof will become a floor, as it is finished ready for that use. It is now insulated with three plies of insulating lumber, over which is applied a 20-year-bond built-up roof.

When the building is finally completed it will have a capacity of 1,000 cars. At no time is any car parked in front of another car, which allows immediate access to any one of the 1,000 cars.

There is only one entrance and one exit to the building, making it necessary for all cars to pass a given point. The entrance is 22 feet wide, and permits cars to pass each other going in and out. The ramp leading up is directly in front of the entrance. The entrance is divided by traffic mounds, which are always lighted, and is equipped with In and Out signs which are also lighted. The doors are heavy

and are electrically operated. They contain as much glass as is possible consistent with strength.

All cars are checked in and out by electric time clocks. There is a button at the desk, and when a car is assigned to a certain floor a bell is rung on that floor to notify the attendant there that a car is coming.

Telephone communication is provided all over the building.

A hydraulic gasoline and oil system provides gas and oil on every floor. A pneumatic tube cash carrying system connects all stations with the main office, thus exchanging slips and money without the necessity of walking.

There is a passenger elevator of push button type to take passengers up and down, also a stair tower, and facilities for ladies as well as men. There is a large waiting room which is furnished and equipped as a living room, where people may wait for their friends or their cars.

The building is patrolled by 20 watchmen's stations, all of which register on a central tape in the main office. The gasoline system is underneath the basement floor, and the meters giving the number of gallons in the tanks and what is drawn off are at the manager's desk in his office. The electric master clock, also, is in this office.

A modern fire alarm system is installed. When the first alarm is given, it rings in the building. If it is discovered that the blaze is beyond control, a second alarm on the same system brings out the fire department.

A large ventilating fan is placed on the roof, and a central shaft with ventilating louvers takes out the smoke and gases from all floors. An auxiliary fan ventilates the stores, offices, and toilet rooms independently of the large



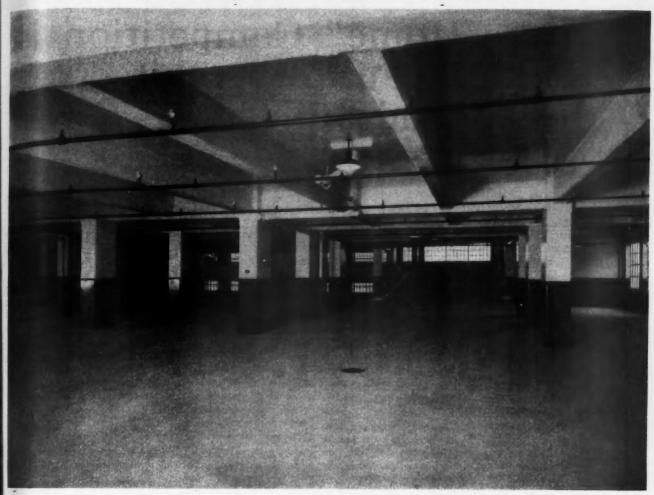
Built for Extension by Additional Floors, This Most Completely Equipped Garage at Scranton, Pennsylvania, Will Ultimately Have Capacity for 1,000 Cars. Columns go down 58 feet to bed rock and considerable coal was taken out of the excavations.

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There Is Room for the Parking of Over 100 Cars on Each of the Upper Floors of This Carefully Planned Garage. While the building is fireproof, elaborate precautions are provided against destruction of stored cars by fire.

an. The heat is vapor, and the system is arranged so that heat may be supplied the stores and offices when it is not required in the garage proper. Thermostatic regulation is provided for all radiators.

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There is a steam-equipped washrack on the fourth floor where 15 cars can be washed at one time. The chassis is first cleaned by a steam-and-oil process, and the car is then turned over to the finishers, who sponge the body and the chassis again. This makes the finest automobile cleaning outfit that is known. The boiler supplying steam and water for this purpose is automatic and is equipped with an alarm so that when the low-water mark is reached it automatically sounds a gong and the attendant takes care of it. This gong is placed on the fire alarm system, so

STORE OH STORE STORE STORE STORE OH STO

Ground Floor Plan of Casey Garage Showing Stores, Parking Space, Office and Ramps.

that when the electricity is off, it does not interfere with the gong operating.

The only woodwork that is used in the building is the door and window framing in connection with the store fronts. Everything else is either steel, concrete, brick, or some other non-combustible material. All the glass partition work surrounding the offices and all glass in the main driveway and throughout the building, is of wire-glass construction, thus minimizing the spreading of flames in the event of fire. The building is equipped throughout with an automatic sprinkler; and there are eight 2½-inch hose connections, making two pipe standards to each floor. Each floor is equipped with a fire cabinet which contains chemical, axe, bars, hose, etc. There are approximately 150 fire-foam chemical tanks provided at convenient places.

The ramps in the garage are scored so as to afford a grip to the wheels as they climb the inclines.

All columns are so situated that they do not interfere with the placing of cars, and are protected with sheet iron casings about 4 feet high.

The water for washing cars is provided by a steamheated boiler in the basement with an auxiliary gas heater in connection with same. If the steam fails to keep the water at the desired temperature, the gas will automatically bring it to that temperature and shut off, leaving the steam to keep it at that point. Water is supplied throughout the building by copper pipes and air for pumping tires on every floor.

The entire building is electrically lighted, and emergency lighting equipment is installed.

There is also an auto-call system in the office for the calling of employes if they are wanted on the telephone or in the office. This system has proved to be one of the most valuable mechanical features of the building.

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"Future Home" Competition is Training Future Architects and Builders

URING the past two months the 19,780 pupils taking drafting in the twenty-four senior high schools of Chicago, have been engaged in a competition under the intriguing slogan, "Plan Your Future Home." eighty-nine teachers of mechanical drawing and the principals in the various high schools, under the leadership of Albert G. Bauersfeld, director, have taken hold of this project with a great deal of enthusiasm. The weekly school papers in the high schools have carried announcements of the progress of this competitive architectural drawing exhibit. Each high school will have its preliminary exhibition either the last week of March or the first week in April. Prominent architects, living in the community of each high school, are serving as judges for making the awards of first, second and third places in each of the four distinct classes of the competition. The final exhibition will be held in the Board of Education School Administration Building, 460 South State Street, during the first week of April, where the winning drawings of each high school will be judged by prominent architects for the final competition.

All of the pupils taking architectural drawing in the Chicago high schools will all not necessarily become architects or builders. Some of them, however, do, and the foundation work laid in the high schools can be continued

with four years of advanced study in colleges offering training for architects. However, most students in the high schools are potential home owners, therefore, an elementary training in house planning is a valuable experience which the boys and girls taking architectural drawing in the Chicago high schools are receiving.

It is assumed that all high school pupils are potential home owners, and that they should know how to read and be able to make working drawings of house plans.

It often happens that adults set out to build homes without any knowledge of the preliminary steps required to plan a home intelligently. These adults consult architets and contractors, and have plans and specifications prepared according to rather hazy verbal descriptions of what they require. They are unable to read plans of houses drawn to scale, and consequently when building operations are under way, many changes are requested, which pile up extras on the original building cost estimate. When architects and contractors have customers that can read the working drawings, and are able to visualize sizes and proportions of the rooms, halls and so forth, much more satisfactory business dealings can be carried on.

The picture in the mind's eye of a customer, who has no training in reading architectural plans, is often entirely



Architectural Drawing Class at Crane Technical High School, Chicago.

different from that which he is able to describe in words to a designer of a building. When the foundations of a building are laid, the customer feels that he is going to have a tremendously large home. Just as soon as the frame work has been raised, and the partitions placed, this building seems to shrink in size, and he begins to want to make changes in shifting partitions, doors and windows. The work of the architect and contractor now becomes difficult because all such changes require additional material and labor, which must be paid for as extras. If a home builder knows exactly what he wants, most architects and contractors are anxious to give satisfaction.

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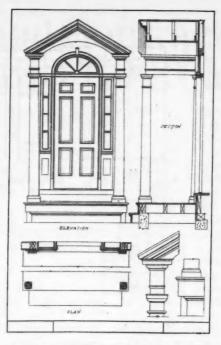
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The idea of planning a future home, and working through all the details necessary to make a complete working picture is making a strong appeal to the boys and girls who are taking architectural drawing in the senior high schools of Chicago. Here is a project problem which is real, and Detail Plate Prepared by a Chicago which stirs the imagination of these young draftsmen to attempt something

that is worth while. Fathers and mothers at home are being drawn into conferences, and much discussion is being developed in the family council around the dinner table.

This city-wide program for the Chicago Senior High Schools is being offered in four groups or classifications: Class A-A complete set of competitive drawings for a



High School Lad.

six-room house, to be prepared by senior students taking architectural drawing.

Class B-Complete set of competitive drawings for a five-room bungalow, to be prepared by junior students taking architectural drawing.

Class C-Competitive drawings of building details to be prepared by sophomore and freshmen students taking architectural drawing.

Class D-Competitive drawings on the rendering of the Classical Architectural Orders by junior students who are specializing in this particular field.

A central committee of teachers has written up specifications for each of these four classes of architectural draw-Copies of these specifications have been placed in the hands of all drawing teachers, requesting them to invite their pupils to enter this competition, which will be in the nature of a project problem, carried on in the classes in addition to the regular course of study.

In order that each high school may receive the benefit of increasing empha-

sis on architectural drawing, a preliminary competitive exhibition will be developed, which will be mounted in the corridors of the school, and given publicity through the school paper. Prominent architects of the city will be asked to judge the relative merits of these drawings, and awards will be given for first, second and third places by appropriate



ifully Colored Perspective Sketch Prepared as a Regular Class Exercise by One of the Pupils of Arthur A. Woerner, Instructor in Architectural Drawing, Nicholas Senn High School, Chicago.

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A great deal of interest and enthusiasm is being developed in the Chicago Senior High Schools as a result of this program of planning future homes. In order to simplify the problem for these neophite architects, suggestive sketches have been sent out for a typical six-room Colonial residence. These sketches need not be followed in toto. The doors, windows, and so forth, of these sketches have been purposely omitted in order that each pupil may have the problem of placing these details according to the way they propose to arrange the furniture in each room. In order to plan a room intelligently, each designer must visualize where the bed in a bedroom should be placed; where the gas range and cupboards in the kitchen should be placed. If such details are neglected, one cannot intelligently plan the openings of a building. It often occurs that an adult will plan an attractive living room on paper,

but when the building is finished, the doors and windows have been so poorly located that there is no proper location for the piano or the davenport. The instructors of architectural drawing are requiring their students to think

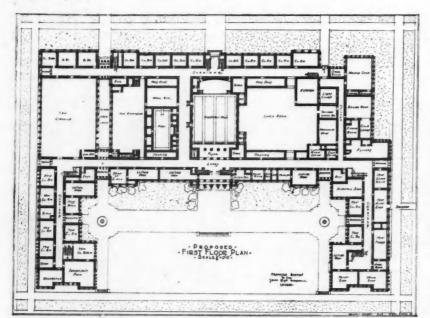
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Colonial residence as suggested in the accompanying sketches. However, many combinations may be made by changing the location of the rooms, the hall, the vestibule the stairs, the doors and the windows.

All pupils entering this competition will be required to make a complete set of plans using a scale of 1/4 inch to the foot. They will be required to make one side and one rear elevation, and also a section of the building, showing all ceiling and roof heights. Large size details of the entrance to the building, or some other particular exterior feature, will be required; also the fireplace, and other important interior details may be shown. To make the plan complete, a plot of the building lot will be drawn showing the location of the house and the garage on the lot, and suggesting other developments of the property, such as trees, shrubs, lawn, garden, walks, and driveway, which will add to the completeness and attractiveness of the residence, and which will be in accord with the require ment of a person of modest circumstances.

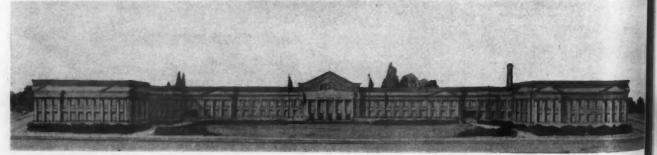
Members of the American Institute of Architecture are co-operating in this program of planning future homes by high school students. They are looking fiften years ahead to the time when these inter-

ested boys and girls will become intelligent customers, who will wish to build homes that are carefully thought out, and which will adequately serve the needs of a typical American family.



of these important details in planning their future homes.

A suggestive sketch of a five-room bungalow has also been prepared, which may be accommodated on a standard city lot. This problem is somewhat easier than the two-story



One of the Problems Tackled by the Architectural Drawing Class at Senn High School Was the Making of Drawings to Show How to Relieve the Present Over-crowded Conditions at That School. The three floor plans well drawn at a small scale, and the perspective of the elevations rendered in color. The students also made a clay most of the old as well as the new building. These were submitted to the Board of Education's Architect as suggestions.

Engineers and Contractors to Bring Ocean Traffic 2,000 Miles Inland

A Sone of the great construction projects of the century now actually in prospect, the St. Lawrence Deep Waterway improvement is of vital interest to the building industry, although much of the work will fall outside the scope usually covered by this publication.

The negotiations between the governments of United States and Canada have reached the stage where the actual starting of this great enterprise can be seen for the near future. The newspapers are full of references to the engineering problems to be solved and to the economic benefits to be derived from this proposed bringing of ocean traffic into the heart of the continent.

Believing that AMERICAN BUILDER readers will want to have before them a clear analysis of what this great engineering enterprise really involves we present below a general and index map of the Great Lakes-St. Lawrence River system divided into sections, as prepared by the Great Lakes-St. Lawrence Tidewater Association.

This map gives a general history: (a) Of the Great Lakes-St. Lawrence River navigation system. (b) The portions that have rather automatically been developed and financed by two countries. Also there is attached brief, but historically correct information concerning each section.

Section 1—Head of Great Lakes—Duluth, Superior and Chicago—to Lake Erie entrance of Welland Canal—about 1,000 miles.

In this section are found the rivers—St. Marys, St. Clair and Detroit—connecting the several lakes.

The improved channels in these rivers cross and recross the International Boundary Line at several points.

In the improvement of these connecting channels, irrespective of the International Boundary Line, and the construction of four parallel locks at Sault Ste. Marie, the United States has spent approximately \$45,000,000.

Canada's investment in this section—\$5,560,000—is represented by one lock at Sault Ste. Marie.

Should the United States continue its policy of progressive deepening in these channels, the cost to deepen to 27 feet, including a new lock at Sault Ste. Marie and compensating works in the St. Clair and Niagara Rivers, is estimated to be \$65,100,000.

Section 2-Welland Canal-253/4 miles long-connecting

Lake Erie and Ontario, being constructed entirely by Canada, with 7 lift locks and 27 feet deep, when completed in 1930, Canada will have expended \$115,600,000 in its construction.

The Welland Ship Canal represents the fourth construction of the link across the Niagara peninsula. All of which have been built with solely Canadian money.

Section 3—Eastern end of Lake Ontario to Ogdensburg, New York, and Prescott, Ontario—64 miles.

In this section, which is designated as the Thousand Islands Section, the United States has recently requested Canada's permission to make navigation improvements.

The contemplated improvements will, when the Welland Ship Canal is completed in 1930, permit the highly economical lake carrier to proceed to within 120 miles of the ocean before unloading.

If deepened to 27 feet, which it is estimated will cost \$1,500,000, this section becomes an integral part of the St. Lawrence Seaway.

Section 4—International Rapids Section—Ogdensburg to Cornwall—51 miles.

At present navigation is carried around a series of rapids in this section by four canals, 14 feet deep—Galops, Rapide Plat, Farrans Point and Cornwall Canals.

The plans of the Joint Board of Engineers on the St. Lawrence Waterway, recommend the construction of a dam or dams, from shore to shore, with locks, flooding out the rapids and forming deep, slack water navigation.

The cost of this method of improvement, providing channels 27 feet deep, is about \$125,000,000.

Section 5—From the end of the International Boundary Line to Montreal harbor—68 miles.

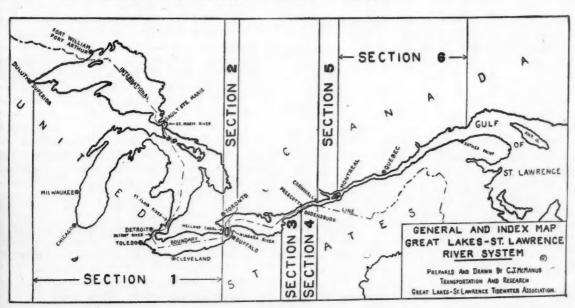
This section lies entirely within Canada.

A series of rapids are now overcome by two 14-foot lateral canals—Soulanges and Lachine Canals.

In the report of the joint board of engineers, three plans for improvements are presented.

The cost to provide navigation, 27 feet deep, ranges between \$92,000,000 and \$125,000,000 according to plan.

Section 6—Montreal Harbor to Father Point—340 miles. In providing a ship channel with a minimum depth of 30 feet throughout this section, Canada has spent approximately \$30,000,000.



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DETAILS & HOME BUILDING

Modified Bungalow Types

By V. L. SHERMAN, Lewis Institute of Technology

If the western bungalow appeared too rugged for town adoption in the eyes of many people, its extensive use and gradual adaption to surroundings has finally led to a freer use of American ideas than would have been at all possible through more expensive types. It would be needless to point to each of the developments to show that the bungalow as a purely one-story house has led the way to the greatest development of the American type of home.

Being a modest home, generally the owner or builder has felt no great inclination to turn the entire responsibility of design to an expert. He is probably putting in more capital proportionately than a very wealthy owner would put into a much larger place. Unlike the rich man, he is more inclined to suit his personal taste and less inclined to value that of the outside world. And, too, he is taking less risk in pretentions. We find then that the moderate owner prepares for a comfortable home, avoiding any meannesses and superfluities, and arrives at a house that is one of a thousand in variety, but consistent and pleasing. The wealthier owner is less likely to leave the paths of the old-world.

If you go back 35 years it is very easy to note, by the contrast to modern design, just what effect the bungalow has had. First, it will be noted that height was a great point with the old-timer's of the "Queen Anne" period. Then the number of corners, undercuts, cupolas, turrets, was astonishing. There was a great distinction between the "house" and the "cottage," before the bungalow and the automobile.

The bungalow seems to have cleared the air so far as American homes are concerned. They are not cottages, they are not houses of story-and-a-half or two-story height. They are single-story, comfortable, tasteful homes of people who like to live as individuals, in comfort, but independent of help to run the house, and with enough available first-floor space to prevent congestion. It is a fact that of two homes of equal floor area, one a bungalow and the other a two-story house, the former is far more comfortable in point of individual privacy. Bed rooms are not so remote and are very often used much as was the old-fashioned sitting room. They are often more pleasant, opening into the yard or garden, and being more inhabited are more habitable.

In Fig. 1 is shown a bungalow based on the Georgian designs, but while fairly evenly divided it relaxes enough to accommodate any reasonable plan. The roof is low with small dormers for ventilation of attic storage space. The sketch, Fig. 1, shows quite a contrast to that in Fig. 2. The latter is not so elastic in arrangement, has a steeper pitched roof and a heavy chimney. The chimney

and the snubbed gables are two particulars which overemphasize the symmetrical entrance side of the house. In the New England cottage of olden times five or six flues from the two sides of the entrance hall might be led through an arch to one large chimney which was almost invariably placed at the center of the house. And snubbed gables emphasize perspective enough apparently to increase the roof size. This is not especially desirable.

Figure 4 shows a type which is not only popular but possibly the best of all in bungalows. The outline is very simple but graceful. The height comes much nearer the standard of the Greek than would a two-story house, hence the small porch, pillars and porch roof have no need of extra wall embellishments. The windows rise from the floor level which greatly increases the charm of the room within if that is reasonably large. Compare the appearance of porch depth in this to the one in Fig. 3.

In Fig. 5 is shown what is to me the best of all the bungalow's virtues. Surely no one could accuse the architect in this case of leaning toward any particular style or mode. The place is primarily for certain features of accommodation. The roof is nothing in particular. The chimney goes to the fireplace. But withal it is a bungalow type with character and soundness, and so much better than its two-story cousin. Of stucco or brick and with a slate or tile roof this bungalow would present a far more natural appearance in an American town than would some homes of foreign models of equal cost.

Figures 5 and 6 may show what is meant by liberality of design. Fig. 6 has really nothing in common with Fig. 5. While less expensive to build, the ideas presented are much less conservative. Still there are many who prefer this type in their desire to get away from bungalows of the stock type with the hip roof. Perhaps the style shown is a trifle exaggerated, but not so very much. It is however, something of a relief from the monotonous. It is hoped that these summaries of the cottage-type, western, and modified bungalows will serve to show that domestic architecture in America has its own gait to go and is going it to better purpose than many suppose. Comparing these types with the European home of comparative continues its small doubt but what this country is far ahead in real and apparent values.

The Norman W. Henley Publishing Co., 2 W. 45th St. New York City, has published "Ship Model Making, Vol. III, How to Make a Model of the U. S. Frigate Constitution." This is the third of a series by Captain E. Armitage McCann, all published by this company and containing complete working drawings. Price \$2.50.

il, 1928

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Some of the Modified Bungalow Types Which Are to Be Seen Today Show a Freer Use of American Ideas Than Would Have Been Possible with More Expensive Types.

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FURNACE HEATING



Comments on Pipeless Furnaces

Cardinal Features of this Type of Warm-Air Heater and How Successful Systems Can Be Installed

This Department by R. C. Nason, Heating Expert, appears every month in American Builder.

EW phases of warm-air heating have occasioned more widely varying opinions than that relating to piped and pipeless heaters. Followers of both camps are enthusiastic in their praise or denunciation. Among conservative installers, however, it is held that both types have their field of usefulness. Many manufacturers make both and most installers will put in either which the problem at hand appears to require.

True, the pipeless furnace has come in for criticism but,

like any other piece of equipment, this has arisen in cases where it has failed. In its defense, it might be said that this kind of heater is one of the most efficient heating plants in use today, but is often installed incorrectly and in buildings where it is poorly adapted.

As in a piped plant, circulation of heat to the rooms and return of cool air to the heater are the basic considerations. If this cannot be effected, warm air heaters of any design are bound to be inefficient as a heating method.

When we say that the pipeless heater is an efficient plant it is meant that it will deliver the most heat energy per pound of fuel consumed and at the lowest cost. The

flow of air through the furnace is rapid, due to the fact that the cold-air supply drops vertically and with almost no friction loss. The insulated, inner casing maintains the air supply at a comparatively low temperature, so that it retains its velocity. Thus, the warm air is forced up through the center of the register rapidly.

The expansion of the heated air gives high discharge velocity, as compared with the return-air flow, so that in a good installation, when the furnace is of ample size and properly located, there is no perceptible draft over the floor. The heat rises at once to the ceiling where it is quickly diffused to all parts of the room.

Another feature of the pipeless plant is that as the cold air descends on all sides to the bottom of the furnace casing there are no dead, or unfilled, spaces within the casing. Every inch of the circumferential area performs actual duty. In a piped heater, by contrast, the air supply is introduced at one, two or three points and passes over the warming surfaces in the same manner.

As the top of the inner casing is reached tests probably would reveal that complete diffusion had been completed. Yet it is not improbable that certain parts of the warming surfaces perform greater duty than others. It must be admitted that in the absence of test data the foregoing is theoretical. Although not of major importance, each point in design contributes to the high efficiency of the pipeless plant as a heating unit.

A substantial portion of the heat generated by any style

of heater is lost before performing the duty intended. In steam and hot-water plants, for example, this is dissipated along the pipes by radiation and it is for this reason that wise owners have them insulated.

In a piped warm-air plant, especially where there are sheet metal stacks to upper floors, considerable heat is lost through radiation, as is proven by the drop in temperature from the heater to the registers. Some of this lost heat, and this is likewise true of steam and hot-water systems, performs actual warming, hence cannot be considered in the same light as steam or heat exhausted into the atmosphere.

Basically, the efficiency of a heating plant depends on

the amount of heat which reaches the spaces to be warmed, in relation to that generated. The greater the loss in transmission the less efficient the system. The radiation loss in a pipeless heater is said to be approximately six per cent of the total heat developed and this is divided about as follows: 50 per cent from the front, 25 per cent from the casing and 25 per cent through the floor. As the heater and warm air register are integral much of the lost heat finds its way to the area it is desired to make comfortable. No other heater can show as low radiation loss.

One of the great fields of usefulness of the pipeless furnace is in old buildings. In about 75 per cent of such installations they replace stoves. A good pipeless plant costs only about as much as two good stoves and will do the work of six at lower operating cost. In old houses, too, were a boiler or piped furnace plant to be installed much cutting through floors and walls would be needed. Often there is insufficient room for warm-air stacks within partitions, in which case they would have to extend through the

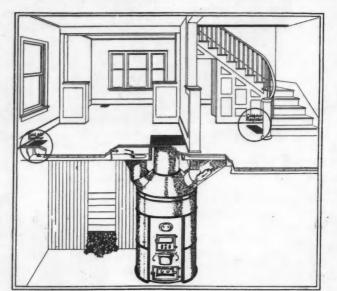


Fig. 1. A Pipeless Heater Installation Employing Separate Return Air Ducts to Prevent Floor Draft.

ficulty in securing circula-

tion of heat to the second

floor, however, often is

caused by the construction

level of the second floor is

cooler and heavier than the

air at the ceiling line of the

first floor the velocity may

be spent by the time it

reaches the stairway so that

it will not penetrate the

blanket of cold air coming

down. This may be overcome by closing off the

spindle railing at the head

of the open, or half-open, stairway so that a channel

is formed for the descent of

the cold air. This accom-

plished, the warm air will

ascend above it.

As the air at the floor

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Second floor

Register

The general appearance of a pipeless warm-air heater and its average method of installation are familiar to most readers. They are often installed with variations, however, which are not so well known. One of these is the use of two separate return air ducts and a single heat register without a return section, as shown in Fig. 1. Strictly speaking, this is not a true pipeless system, but what might be termed a semi-piped installation.

An installation of this kind usually is made to correct excessive cold air currents along the floors to the return division of the duplex register. The return-air ducts

may be rectangular or round. In Fig. 1 the space between the cellar joists has been boxed in with the advantage of unobstructed head room. Joist spaces would best be lined with sheet metal to prevent leakage and reduce friction loss.

It is noted that the cold-air ducts terminate at the top of the furnace casing. Heating efficiency would be improved if the return ducts were extended to the bottom of the casing, because the cold air thus would drop more readily. This might be accomplished somewhat as shown in Fig. 2. Still another popular arrangement of piping is that shown in Fig. 3, wherein a duct has been led to the second floor and there a duplex register of the same kind as that on the first floor installed. This arrangement should be used with

caution, however, because usually where such an installation is deemed necessary a piped plant with separate warm and return-air ducts will afford better re-

The arrangement shown in Fig. 3 obviously is installed to carry the heat to the upper floors because sufficient quantity does not pass up the stairway. The volume of cold air which comes down the stairway is so great that warm air cannot ascend. This condition has often proved a serious impediment to the successful installation of the pipeless plant.

One of the remedies commonly resorted to is what is known as a circulator, installed somewhat as shown in Fig. 4. This is simply a plain lattice grille placed in the second floor above the larger, duplex register on the first

The

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circulator

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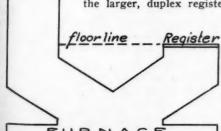
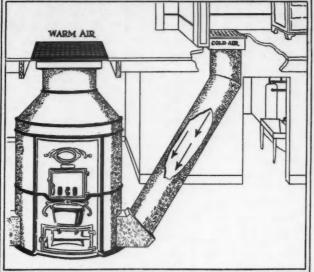


Fig. 3. Explaining the Use of Two Registers in a Pipeless Furnace Installation. When a separate duct to the second floor is necessary a piped plant usually is preferable.



How Heating with a Pipeless Furnace Can Be Improved by Extending the Cold Air Duct to the Bottom of the Casing.

effective.

In some cases, say, where a register is some distance from the stairway, closing off the spindle railing will have no effect. It is here that the circulator comes to the rescue. But precaution must be used in its location or it may act as a cold-air return instead of delivering warm air to the second floor. This is not likely to occur if the circulator is placed directly over the first floor register. Circulators also are used to relieve the cold air pressure at the outside walls and to cut down the length of cold air

Another artifice used to get warmth upstairs when the volume of cold air coming down the stairway proves excessize is the installation of a grille near the first floor ceiling not far from the warm-air register line and in the side of the stairway. It is suggested that for a two-story residence the duplex, or warm air, register be located near the

travel. Sizes smaller than 14 by 20 inches seldom are

bottom of the stairway.

For single story homes the register customarily is located between the living and dining rooms. Rather than

BATH BED ROOM CLO. CIRCULATOR ABOVE HEAT FACE BED ROOM. BED ROOM CLO.

Fig. 4. Second Floor Plan to Show the Proper Location Second Floor Register, or Circulator, in a Pipeless Heating System.

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have to walk across the register when placed in this location many owners prefer to place the heater beneath the partition between the two major rooms and install what it known as a deflector. This consists of a pair of combined baseboard and floor registers. A baseboard and floor register are installed in each room as a single unit.

These are directly connected to the heater. The warmair is delivered in desired quantities to both rooms at the same time through the baseboard registers and the cold air exhausted from each room through floor registers. The baseboard registers are off the floor and thus out of the way of travel and the floor registers, placed as they are adjacent to the partition, remove the objection referred to.

In attempting to decide on whether a piped or pipeless plant is preferable, it might be recalled that the pipeless plant belongs in compact, small structures of not over two floors, whereas almost any moderate sized building may be satisfactorily warmed with a piped plant.

Avoid buildings having lengths greater than 40 feet and those over 8 rooms. To these might be added duplex, or two-family houses, stores with residence above, school rooms and public halls where occupancy is likely to be crowded. The last two often present ventilation problems and heating is a secondary consideration.

It is likely that the originator of the pipeless furnace, back in 1914, intended it as a room heater, rather than a central plant to heat an entire house. As an improved stove, out of the way, near the coal bin, so that it eliminated carrying fuel through the house, is was not entirely satisfactory because no means were provided for the removal of the cold air.

It was not until furnace casings came to be insulated that they proved successful as central systems. Engineering tests at the University of Illinois and other experiments have encouraged great improvement in proportioning casings and other features of design which have brought pipeless heaters to the high standard of excellence they enjoy today if installed in buildings within their capacity.

Everybody's Business (Continued from page 122)

this alloy would be so light that it could be picked up and carried away by a small boy.

A rust-proof steel is being produced in England in a "rotary furnace" that subjects the ore to a treatment with gases at a low temperature. Since the indicated cost of production even in the early stages is only \$17 per ton, some British metallurgists think it possible that present blast-furnace methods of production may be rendered obsolete. World rust destroys forty million tons of iron each year. What a boon it would be to humanity if we could produce a rustless steel at low cost.

There is a new metal called "kuprox" which has the property of conducting electricity in one direction only. This permits charging batteries at twice the rate of the ordinary method. In fact, the field of new alloys is practically endless, for it would take a chemist a lifetime to exhaust the possibilities that lie in the mixing of even three or four metals. A few years ago the metal beryllium seemed to have no value whatever. Now we find that alloys made with it are far more resistive to corrosion than carbon steel.

A German priest has produced a powerful explosive by saturating finely divided organic bodies with liquid air. A Finnish inventor has produced a liquid that makes wood fireproof. A new protective paint has been designed for use in sealing joints against oil leakage. A clever German found that by treating pine needles in such a way as to get rid of their resin content, he had remaining a strong "pine wool" made up of strong fibers resembling hemp. The resin can be made into fuel briquets, while the wool may be woven into heavy fabrics.

Few things have interested folks more in recent months than the new varieties of so-called "dry ice" that are merchandised under different trade names. One of these is made by mechanically freezing carbon dioxide, the same gas which imparts "fizz" to soda water. By means of this heat-absorbing solid gas, it becomes possible to transport ice cream from New York to the Tropics, or ship frozen fish across the continent in perfect condition.

What a really amazing thing it is to think that the ordinary flue gas from our chimneys may one day be caught and reduced to a product that will become immediately a direct competitor of ordinary ice. Even in the present early stages of this remarkable process, it has been found that one pound of solid carbon dioxide will do the refrigerating work of 15 pounds of water ice. The user of the "dry ice" does not have to take care of any disagreeable liquid, for the new refrigerant gives off only a harmless gas that preserves rather than injures foodstuffs.

The temperature of this strange substance is about 110 degrees below zero. It is so cold that if grasped too firmly it will destroy cell tissue just like a burn. In several instances ice cream shipped hundreds of miles under the preservation of dry ice reached its destination in such a cold condition that it had to be warmed before being eaten. If this had not been done, the lips would have been burned when the cream touched the mouth. Who can say what the ultimate effect of this development will be on the future of our present ice industry?

Nor is all of our attention being given to things purely mechanical. Health preservation is coming in for increasing attention. Dr. Ernst Unruh, of Berlin, has given us a new anaesthetic known as "107." It permits operations on the face, nose and throat because no inhalation mask is required. Under its influence the pulse and blood pressure of the patient are said to remain practically normal, thus doing away to some extent with the disagreeable after-effects and danger to heart, lungs and nerves.

I might go on for pages talking of new materials, any one of which may suddenly necessitate radical changes in current practices. Suffice it to say there is no safety in business today for any executive who does not recognize the potential importance of unexpected discoveries.

Good Homes in 90 Days

(Continued from page 152)

Results tell the story. Roth Bros. have not only lived up to the specific and rigid requirements of Modern Housing specifications in building their distinctive homes on a production basis, but they have done this work with satisfaction to the buyer and profit to themselves. "Our plans are laid for 400 homes in 1928," says Wm. F. Roth, Jr., and that answers the question as to whether the present experience of this firm has been profitable.

This story has covered a single phase of the activities of this energetic organization. The bulk of their business still remains in the field of distinctive homes for individual buyers. A complete building and financing service with the use of escrow for the protection and satisfaction of the buyer is the keynote of their work. Their entrance into the field of industrial housing has opened up another department of their business which bids fair to bring even more credit to this concern. This is a service which Roth Bros. give to realtors who are opening new sub-divisions.

Realtors are realizing more and more that there is no more effective way of establishing the tone of their new developments than to adopt a building program of their own. Roth Bros. have recently been selected to build from 10 to 50 homes in new developments for just that purpose. Their experience in large production allows them to give to realtors the type of distinctive home that they wish at a price that makes the selling of such houses a simple matter.

H. L. Russell.

CHIPS & QUIPS



Trouble Both Ways

A Georgia lawyer tells of a darky charged in a town in that state with theft. His lawyer decided to put him in the box in his own behalf. The magistrate, being doubtful if the darky understood the nature of an oath, undertook to examine him on the point.

"Henry," he said, "you know what will happen to you if you tell a lie?"

"Yes, suh," said Henry.
"I'll go to hell and burn a long time."

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"Quite right," replied the judge. "And now you know what will happen if you tell the truth?"

"Yes, suh," said Henry. "We lose the case" — Oklahoma Whirlwind.

Break the Bottle

An old countryman, who had been to London for the first time on business, returned in a bad temper.

"At the hotel," he complained, "they kept the light in my bedroom burning all night. I couldn't get a wink of sleep."

"Why didn't you blow it out?" asked his wife.

"Blow it out?" said the old man. "I couldn't. It was in a bottle!"—Pearson's.

"You may be interested to know that Mr. Edison and Mr. Firestone are out in my car, and I am Henry Ford."

As the merchant was putting on the tire, Mr. Burroughs, who had a large crop of white whiskers, leaned out of the car; and the merchant, looking up at him with a grin, said:

"If you tell me you're Santa Claus I'll crown you with this wrench."



(Reprinted by permission of the Chicago "Tribune.")

Yes, Certainly

Newly—What is this lump in the pudding?

Wed—Dearest, it's cottage pudding, and that must be part of the concrete foundation.—Exchange.

The Customer's Advice

"I see you have a sign in your store, 'We aim to please,'" remarked the irritated customer.

"Certainly, sir, that is our motto," replied the dealer.

"Well, you ought to take a little time off for target practice."

Demonstrated

Employer — Yes, I advertised for a strong boy. Do you think you would suit?

Applicant—Well, I've just finished licking 19 other applicants out in the hall.



A Different Tune

"We 'ave Vespers at our church," says Bill to Jim, according to the Stanford Chaparral, of Leland University. "That's nothing. We have linoleum up the aisle at ours!"



Definitions

The Pessimist spends all his time worrying about how he can keep the wolf from the door.

The Optimist refuses to see the wolf until he seizes the seat of his pants.

The Opportunist invites the wolf in and appears next day in a fur coat.—M. S. Gooding, Rutland, Vt., in Yellow Strand.

Crippled Industry

"Jedge," a very large and determined colored woman announced as she ushered a frightened ex-husband into His Honor's chamber, "dis nigger ain't paid me one cent ob alimony for sebben months."

"What's the matter, Sam?" sternly inquired the judge.
"Haven't you been working lately?"

"No, suh," was the response. "Ah ain't bin able to find mah dice."—Country Gentleman.

Can't Kid Him

While Firestone, Edison, Ford and Burroughs were touring, a light and tire on the car went bad. Mr. Ford went into a store and said to the merchant:

"What kind of lights do you have?"

"Edison," replied the merchant.

"And tires?"

"Firestone."

HOW DAN DOES IT



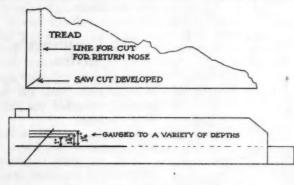
A Department for Passing "Life Savers" along to other Builders

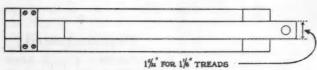
- \$2 for an Idea -

Dan is an ingenious cuss. Nothing ever stumps him. He always knows the way out when he runs into a tough problem out on the job or in the office. Dan is editor of this Department and will pay \$2.00 each for every good idea he can use here to show and tell other builders "how to do it." Send him a rough sketch and a short description of what the tough job was and how you handled it. Address Dan-Do-It, care of American Builder, 1827 Prairie Avenue, Chicago, Ill.

Mitering Stair Treads

THE sketch shows a very convenient and effective way of mitering the tread of a staircase where return nosings are used. It is of much greater precision than laying them off by the square, if the box is properly laid off, and





Where Return Nosing Is Used This Method of Mitering Stair Treads Will Be Found Convenient.

it is also quicker. It gives a true miter and makes it perfectly square, which is one of the greatest difficulties in laying it off with the square and sawing it.

CHAS. H. WERT, Port Royal, Pa.

Removing Old Putty

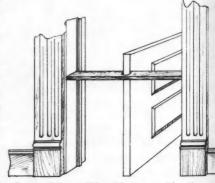
WHEN necessary to reglaze old sash it is often difficult to remove the old putty. This can be done easily, however, by drawing a hot iron along the putty, pressing down well on the iron. When the putty is heated in this way it will come off easily.

LESTER A. GIBSON, Granton, Wis.

Another Door Jack

IN reading the October issue of AMERICAN BUILDER I noticed the sketch of a door jack, sent in by Joseph McGrath, and it occurred to me that readers of this department might be interested in a jack which I use and which I consider handier and easier to take from place to place.

Cut a piece of soft pine about 3/8 of an inch longer than the width of the opening. Cut a notch in this at a point about 8 inches from one end. Place this between the door jambs and press down. This will wedge the jack into the opening and the notch cut into the board



Once More We Have a Simple and Effective Door Jack Suggested.

receives the door. On finished work, where the finish would be marred if the jack was used this way, a piece of leather or card board may be placed on the ends of the jack to prevent marring.

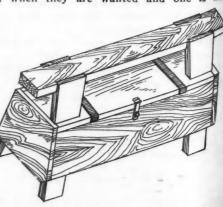
Ernest Wilson, R. D. 1, Sussex, N. J.

Handy Saw Horse and Tool Box

THE accompanying sketch shows my combination saw horse and tool box and is plain enough that it does not really need much explanation. I simply build a box around the legs of the saw horse, hinge a lid onto it and provide it with a latch so that I can lock it up if I care to. I have found this a very handy arrangement, for the tools are always at hand when they are wanted and one is not

likely to neglect putting them away, which so often results in loss, if the tool box is right there. It is just as easy to put them away immediately as to let it go till later.

A. McDonald, 7 First Ave., Toronto 8, Ontario, Canada.



A Tool Box Built Onto a Horse as Shown Here Will Be Found Very Handy.

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Setting Floor Nails

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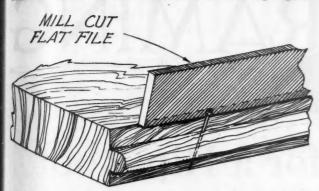
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I HAVE read the recent article relative to setting floor nails with a piece of steel rod. I have a method for doing the same thing which I like much better so am passing it along. I save an old 10-inch flat file with mill cut edge and break it into pieces of a length convenient to handle. I place one of these pieces with the edge against



Using a Piece of Milled Edge File for Setting Floor Nails Keeps the Set from Slipping Off the Nail,

the head of the nail and parallel with the groove in the board and hammer against the other edge of the file. This allows me to leave the head of the nail well up when driving, as the milling prevents the file from slipping, and so eliminate any danger of injuring the edges of the flooring. It works surprisingly well on hardened steel nails.

A. P. Norris, Tewksbury, Mass.

When Making Storm Sash

WANTED to make some storm sash recently and the only sash stock I could get was 11/8-inch stock. My windows measured only 13/16 inch in the case, so I had to figure out a way to use this heavier stock with the light casing. I put a rabbet in the edge of the storm sash, as shown in the sketch. This not only made it possible to use the material at hand but also made a most effective type of storm sash. Joseph Kmetzer, 88 Waldorf Ave., Bridgeport, Conn. OUTSIDE CASING BLIND PULLEY -STILE STOP STORM SASH When Just the Right Lumber Stock Is Not Available a Little Ingenuity Can Be Used, as in This Case, to Meet the Difficulty.

Matching Floor Finish

A NEIGHBOR of mine was recently stumped by a floor finishing job but finally hit upon the following idea which worked out with complete success. In a large hall,

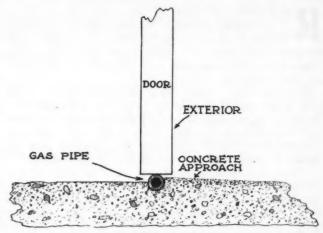
about 200 square feet of the floor had been painted with what seemed to be a combination of walnut stain and varnish. A bare spot in the center of this hall of about 130 feet was newly stained and varnished. The old floor finish was quite worn in spots and had been painted for at least two years so did not match up at all with the new.

My neighbor finally poured some stain in a can, added about twice the amount of turpentine and quickly went over the old floor paint. This application of a little stain and turpentine restored the old color and gloss and, where the old finish bordered the newly painted section lengthwise of the floor boards, no line of demarcation could be seen. Crosswise of the boards there was only a slight evidence of where the newly painted area stopped and the old began.

MARION E. LOVE, 1505 Race St., Philadelphia, Pa.

For Garage Doors

THE average garage door does not fit well enough to keep rain and snow from blowing in beneath it but there is a simple means of preventing their entrance which



A Piece of Gas Pipe Set Into the Garage Door Threshold Keeps Out Rain, Snow and Wind.

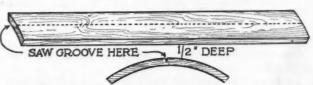
will also exclude much unwanted cold air during the winter season. A piece of 2-inch iron pipe can be set into the concrete floor at the door line. It should be allowed to project about ½ to ¾ of an inch above the surface of the concrete. It should not project more than half its diameter. The door is fitted to just touch this pipe when closed.

FRANK REZABEK, 5525 W. 24th Place, Cicero, Ill.

To Straighten a Warped Board

HERE is an idea which sometimes saves a valuable piece of board which has become warped and is needed for such a job as the face of a drawer. To nail it down forcing it straight might split the face, but if you will mark the center line of the back of the board then take a rip saw and saw a groove about half an inch deep along this line you will be able to nail it in place without splitting.

E. H. KITZEROW, Box 41, Northrup, Minn.



A Warped Board Can Be Nailed Flat Without Splitting if a Groove Is First Sawed as Shown.

INSTRUCTIONS ROOF FRAMING

Rafter Details for a Hip Roof

By JOHN T. NEUFELD

R ECENTLY I received a letter from a reader asking for an explanation of a hip roof. The building was L-shaped, as shown in the drawing. Evidently the greatest trouble was in connecting the two parts of the roof. The writer stated that he had wasted enough lumber to frame six roofs.

For a building of this kind where the space in the roof is not needed it is best to build the main part first as though it was a plain roof without the addition. Then nail the sheathing over the rafters, and in place of using a blind valley nail a board over the sheathing as indicated. (Note sheathing is not shown on the drawing.)

When framing a roof of this kind a table of roof framing details is very helpful. As a table would take too much room, we will give only a portion of one—that is, we will give only the figures for a 1/4 pitch roof.

Data for 1/4 Pitch Roof

Rise per foot run, 6 inches.

Pitch in degrees, 26 degrees 34 seconds.

Length per foot run, 13.42 inches.

Deduct for 15% ridge, 5% inch.

Cut by square, 12-6.

Length first jack, 16 inches on centers, 17% inches.

Length first jack, 24 inches on centers, 26% inches.

Side cut for jack 12, 131/2.

Side cut by degrees, 41 degrees 50 seconds.

Length per foot run for hip, 18 inches.

Subtract for 15% ridge or other rafter, 13/16 inches.

Top and bottom cut by square, 17-6.

Top and bottom cut by degrees, 70 degrees 34 seconds, bottom, 19 degrees 26 seconds, top.

Side cut by square, 18-17.

Side cut by degrees, 43 degrees 22 seconds.

With the above information we may figure the length and cuts for each rafter.

Common Rafter "A"

Length per foot run, 13.42 inches.

Run, 7 feet 0 inch.

Length, $13.27 \times 7 = 73.94$ inches = 7 feet 9 15/16 inches. Top and bottom cuts, 12 and 6 on square.

Common Rafter "B"

Same as above, but deduct 1/8 inch for thickness of rafter to which it frames.

Length, 7 feet 9 15/16 inches less $\frac{7}{8}$ inch = 7 feet 9 1/16 inches.

Cuts same as above.

Common Rafter "C"

Length per foot run, 13.42 inches.

Run, 6 feet 0 inch.

Length, 13.42 inches \times 6 = 80.52 inches or 6 feet 10½ inches.

Cuts same as above.

Common Rafter "D"

Same as above less 7/8 inch.

Length, 6 feet 10½ inches less % inch = 6 feet 9% inches. Cuts same as above.

Hip Rafter "E"

Length per foot run, 18 inches.

Length, $18 \times 7 = 126$ inches, or 10 feet 6 inches.

Less 13/16 (see table) = 10 feet 413/16 inches.

Top and bottom cuts, 17 and 6.

Side cut, 18-17.

Hip Rafter "F"

Length, $18 \times 6 = 108$ inches, or 9 feet 0 inch.

Less 13/16 inch = 8 feet 1013/16 inches.

Cuts same as above.

Jack Rafters "G" and "H"

Length per foot run, 13.42 inches.

Run is 5 feet 0 inch. Length is $13.42 \times 5 = 67.10$

inches = 5 feet 71/8 inches.

Side cut at upper end, 131/2 and 12.

Jack Rafters "I" and "J"

Run, 3 feet 0 inch.

Length, $13.42 \times 3 = 40.26$ inches, or 3 feet $6\frac{1}{4}$ inches. Side cut same for all jack rafters.

Jack Rafters "K" and "L"

Run, 1 foot 0 inch.

Length, $13.42 \times 1 = 13.42$ inches, or 1 foot 15% inches

Jack Rafters "M" and "N"

Run, 4 feet 0 inch.

Length, $13.42 \times 4 = 53.68$ inches, or 4 feet 511/16 inches.

Jack Rafters "O" and "P"

Run, 2 feet 0 inch.

Length, $13.42 \times 2 = 26.84$ inches, or 2 feet 2 13/16 inches.

Jack Rafters "R" and "S"

Run for "R" is 4 feet 0 inch.

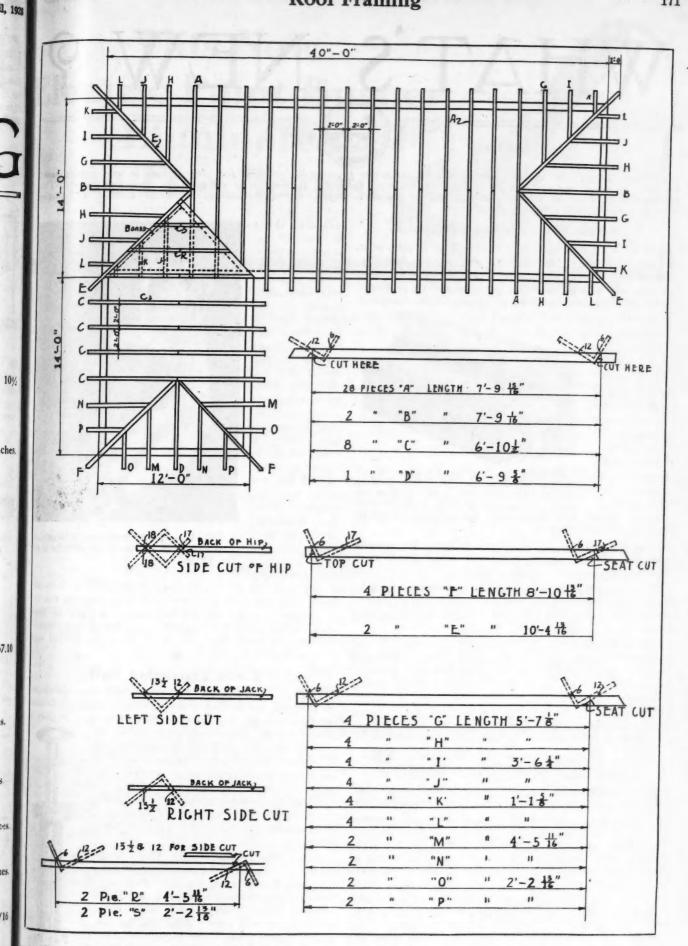
Length is $13.42 \times 4 = 53.68$ inches, or 4 feet 511/16

Run for "S" is 2 feet 0 inch.

Length is $13.42 \times 2 = 26.84$ inches, or 2 feet 2.13/16 inches.

Side or bevel cut at lower end is 13½ and 12.

Top and bottom cut same as for common rafter.



7.10

Details of Framing of a 1/4 Pitch Hip Roof, Data for Which Are Shown on the Opposite Page.

WHAT'S NEW ?



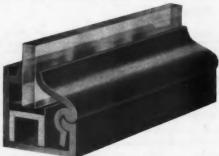
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A New Era in Store Fronts

HERE is an architectural refinement long sought, now brought within the range of any modern business, hotel and apartment building, department store or finer shop. In harmony with the towering grace of today's buildings has come a new need for permanent beauty in the treatment

of its store windows.

There is no more fitting touch to the grandeur of modern architecture than the framing of its store windows in magnificent bronze—for no material can match the enduring richness and charm of



Showing the Patented Fulcrum Principle for Holding the Plate with Utmost Safety. This principle is also used in the bars. All glazing is done from the outside, without the use of putty or plastic cement.

solid bronze for holding the glistening plate. Its richness adds immeasurably to the distinction of the entire store frontage and the merchandise on display.

There is now offered a complete construction of solid architectural bronze sash, bars, sills, jambs and transoms, of uniform design and with patented features of unusual value.

All architects and contractors will be interested in this distinctive method of holding the plate firmly, uniformly and safely. The heavy solid bronze assures unusual strength. All glass is set from the outside—no putty or plastic cement necessary.

These features, of interest to everyone, are clearly shown in full-sized details and samples, freely available.

Light Heavy-Duty Floor Surfacer

THIS machine is described as an exceptionally light, heavy-duty floor surfacer. Despite the light weight, great pressure is applied to the drum to insure intensive cutting. This is accomplished in two ways. First the arms that support the drum are very long and are pivoted at the extreme ends and not at the center. Thus the weight of the drum is added to the pressure. Secondly, the three degree forward tilt given to the machine throws the weight of the motor, the 36-pound added weight and the outside frame upon the drum. The ordinary pressure is 82 pounds. However, an extra 60-pound pressure can be applied at the handle. Over 100 pounds of weight has been eliminated and yet there is as much or more pressure on the drum than most machines, it is claimed.

By using a smaller drum at high speed there is less abrasive cost as the friction surface between drum and floor

is reduced. After its first cut the abrasive material is filled and is of no use as a cutting agent until expelled on the upward turn of the drum. Tension or shock absorbing springs directly behind the drum eliminate chatter marks and insure an even cutting surface. A wavy surface is caused by vibration of the machine and unevenness of the floor. If the drum of this machine hits a high spot on one side it will merely give



This New Floor Surfacer, Though of Light Weight, Gives High Pressure on the Drum.

on that side and will not lift the rest of the drum from the floor. Also due to the high speed and extra pressure exerted by the spring it will cut the high spot and level the floor at this point. This "floating drum" principle gives a chatterless, smooth finish that will please the most critical eye.

A New Expansion Nail

THIS new, patented, expansion nail was developed primarily for holding wooden strips in place for fastering carpets in the new Stevens Hotel, Chicago. A hole is

drilled through the new Stevens Hotel, Chica drilled through the wooden carpet strip and into the concrete base, in one operation, in 30 seconds, by an electric hammer drill. The assembled unit, consisting of a lead alloy sleeve and hardened nail, is inserted and the nail is driven, expanding the sleeve into every crevice of the hole, securing the wood strip permanently. No vibration can loosen this fastening.

In addition to the Stevens Hotel, these nails have been used in the Palmer House, Chicago; Davis Hotel, Chicago; Edgewater Gulf Hotel, Gulfport, Miss.; Lake Shore Athletic Club, Chicago, and many other buildings of this type. They can be furnished with a drive screw instead of a nail where more holding power is required. The regular size is ½ by 1½ inches, but other lengths and diameters are supplied when required.



For Fastening Wooden Carpet Nailing Strips Into Concrete

This New
Electric Paint Burner
Eliminates
the Fire Hazard



Light and efficient—easy to carry and thorough in its work, the Johnson Electric Paint Burner keeps workmen contented. They welcome the relief it gives them on a job that has always been tedious and dangerous.

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THE new Johnson Electric Paint Burner enables you to remove twice as much paint in a day—easily, safely and economically.

Electric current applied through a patented heating element softens the paint so it may be removed in strips with a scraper, leaving the surface clean, free from burns and charred spots. It is impossible to start a fire on wood with this new burner in ordinary usage, yet the paint leaves the surface instantly.

You Can Get One FREE

The Johnson Paint Burner was developed solely for users of Johnson's Finishes, and can be obtained WITHOUT CHARGE.

Master craftsmen the world over recognize Johnson Finishes as the finest money can buy. To your customers no further endorsement than the Johnson label is needed. Johnson's Finishes are sold to the contractor through convenient factory branches at Wholesale Prices.

Take advantage of this opportunity to secure a New Johnson Electric Paint Burner Free with your Spring supply of materials. Mail the coupon with your letterhead or business card today.



This wholesale price book is the key to greater profits for every contractor. Mail the coupon now.

Johnson's Electric Paint Burner

CLIP TO YOUR LETTERHEAD OR BUSINESS CARD

S. C. JOHNSON & SON, DEPT. A. B. 4 RACINE, WISCONSIN "The Wood Finishing Authorities"

Please tell me how I can get a Johnson Paint Burner Free. Also mail me your wholesale price list.

Name.....

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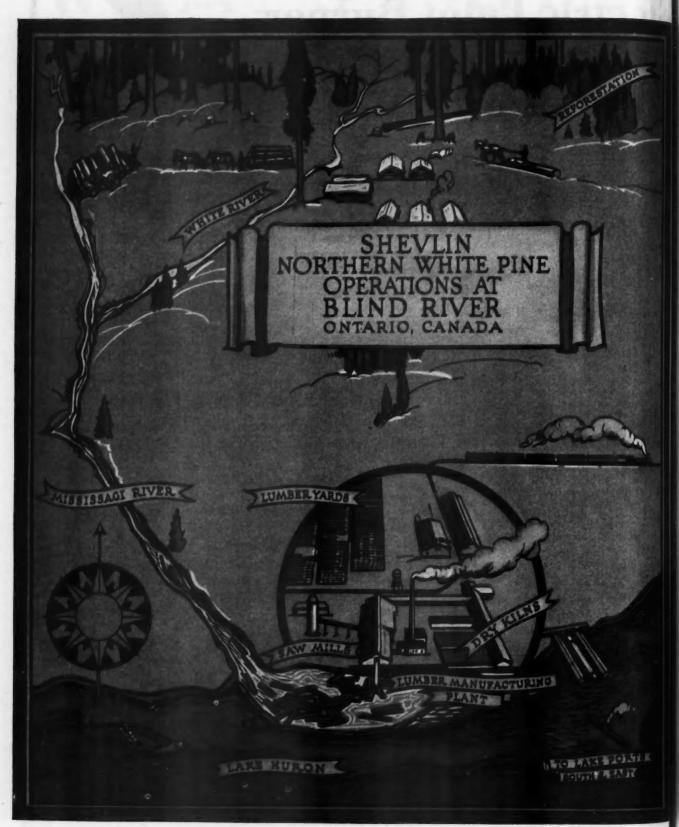
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A New Supply of the





Pine of Grandfather's Day

THE new Shevlin Northern White Pine mill at Blind River, Ontario, starts full production this month. It gives you a new source of Genuine White Pine.

Each year this plant will produce 100,000,000 feet of lumber to serve the nation and approximately 90% will be Northern White Pine. This is identically the same species used for the nation's oldest homes, the real "old fashioned" White Pine.

Largest Virgin White Pine Stand

The stand is said to be the largest virgin tract of Northern White Pine on the continent. It will last for decades, probably forever. Only the mature trees ready to serve mankind will be cut. And scientific reforestation promises an indefinite supply.

Efficient modern manufacturing methods will retain and improve the natural qualities of the carefully selected

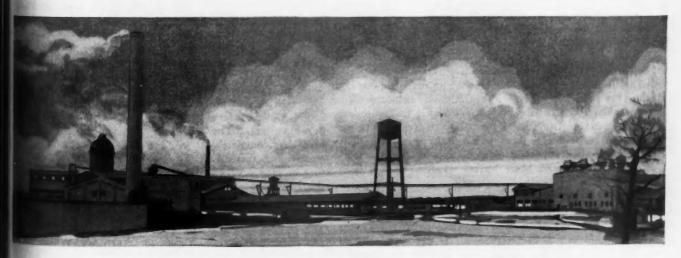
timber. Proper seasoning is assured by a battery of the newest type of dry kilns.

The Ideal Building Material

This news is of particular significance to architects and builders of eastern United States where Northern White Pine is regarded as the ideal building material and where numerous examples of its workability and almost unbelievable endurance are close at hand.

You can secure Shevlin Pine at leading lumber dealers. You will find it smoothly milled, thoroughly seasoned and rigidly graded. There are five varieties: Shevlin Northern White Pine, Shevlin Pondosa Pine, Shevlin California White Pine, Shevlin Norway Pine and Shevlin California Sugar Pine.

Shevlin, Carpenter & Clarke Company 903 First National-Soo Line Bldg., Minneapolis, Minn. Chicago Sales Office: 1866 Continental & Commercial Bank Bldg. San Francisco Sales Office: 1028 Monadnock Building. Toronto, Ontario Sales Office: 606 Royal Bank Building Sold in New York by N. H. Morgan, 1205 Graybar Bldg.



A view of the lumber manufacturing plant at Blind River, Ontario



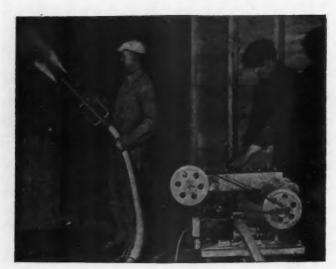
Insulation Applied By Air

A NEW and more efficient type of building insulation, together with a unique and revolutionary method of application, is rapidly being introduced to the building trade in many sections of the country. The illustration shows the simple and effective method by which this new insulation is applied. The picture affords a striking example, as well, of the effectiveness with which the novel application process eliminates costly labor charges on the job.

This new insulation is applied by the speedy, efficient, "air gun" process. This method not only increases the effectiveness of the material itself, but greatly lowers the cost and time of application.

Applied under steady air pressure, the flakes effectually penetrate all nooks and crevices of the building being insulated, making a tight-sealing blanket that is impervious to drafts. Corners, crevices and angles around pipes, window jambs, joists and under eaves are thus thoroughly covered as perfectly as open and easily accessible surfaces.

The material itself, made through a patented formula that combines various high quality ingredients and manufactured on the job, is totally unlike most insulation. Manu-



This Simple Air Gun Equipment Shoots the Insulation Into Place.

facture and application of this new insulation take place as one operation. It is sound deadening, fire resistant and vermin proof. An example of its appearance after being installed is given in the small illustration on this page.

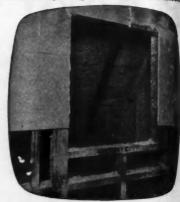
The insulating value of this blow-on insulation as determined in laboratory tests by recognized authorities, is remarkably high. In fact, comparison shows that no other well known insulation is lower in heat conductivity or higher in resistance to heat flow. Its marvelously light weight is another important factor in its widespread acceptance by builders and home buyers wherever it has been introduced.

This new blown-on insulation may be applied in any thickness, from ½ inch up. There is no restriction as to surfaces where it can be installed, since nails, strips, etc., are not employed in its installation. It can be applied as easily to metal surfaces as to wood. On a large factory job, the following comment was received in a letter after the completion of the insulation:

"It was necessary to convert 13,000 square feet of warehouse into factory use. The building was steel, with sheet metal sides and roof. Our problem of insulating not only seemed expensive, but left a doubt as to whether results would warrant a large expenditure. Then insulation applied by the gun method solved everything. It was installed

direct to the metal without interrupting factory work. We now easily heat the space with one-third the coal previously consumed."

The cost of this insulation is unusually low, including both material and labor. When it is realized that two men can apply around 2,000 square feet per day per machine, the possibilities of this unique insulation are readily apparent.



Above Illustration Shows How Thoroughly This Blown-On Insulation Gets Into Even the Remotest Corners.

The company responsible for this new insulating material and method seeks representatives in principal cities, and contractors or building supply dealers in smaller communities to handle on an exclusive franchise basis. Although territory rights are being snapped up quickly since the first announcement, many choice localities are still available. Responsible parties, who are established in or affiliated with the building industry and are in a position to take advantage of the unusual opportunity offered, should write for full particulars.

All-Purpose Electric Hand Saw

EXPERIENCE of many years in the design and manufacture of portable sawing machinery has convinced the manufacturers of this electric hand saw that one model of saw, properly designed and built, is all that is necessary to cover the portable electric hand saw field and they, therefore, are marketing this saw as a machine capable of handling all work for which any such saw is adapted.

With this saw a beveling device is provided which permits bevel cuts from zero to 50 degrees and a depth gauge with a range from zero to 3½ inches square cut. The front handle is of the new swivel floating type conforming to the natural position of the operator's hand. A top safety guard affords complete coverage with any style of blade used, while a fan mounted on the shaft in front of the motor develops air pressure which is piped ahead of the saw blade and permits clear vision of the line when cutting.

The ball bearings used throughout are seated in hardened and ground tool steel rings cast integral with the aluminum housing, assuring a perfect alignment at all times and a minimum loss of power in transmission. The new guard

insures perfect safety in all cutting. The blade is completely enclosed whether cutting or idling. When the blade enters the materials to be cut, the guard automatically recedes into the top guard and when the cut is completed



This Electric Hand Saw Is Designed to Meet All Requirements, in a Single Tool, for the Entire Range of Work for Which Such a Tool Is Suitable.

the guard automatically returns to its original position.

The universal motor, operating on D.C. or A.C. current, 60 cycles or less, from any light socket is furnished in either 110, 220 or 250 volts, with special voltages to order. It has plenty of power for difficult cuts in lumber, brick, tile, concrete, marble, stone, slate, and other materials.

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The Reid-Way Vacuum Convertible SANDER



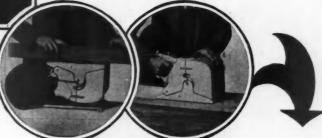
The revolving field motor, exclusive Reid-Way feature, hasone moving parti No belts, chains, gears. No friction. No lost power!



As a floor surfacer, the Reid-Way has many distinct advantages. Strong and sturdy, it is built for continuous, hard service—dependable

THE popular Reid-Way Convertible Sander, now made DUSTLESS by exclusive new vacuum principle, is meeting with tremendous enthusiasm everywhere. Contractors acclaim it as the ideal light sanding machine. Light in weight—easily transported from job to job. Plugs in any light socket—needs no special wiring. Convertible—used as bench sander, jointer, or floor surfacer. Economical—low first cost and negligible operating expense. The Reid-Way is a time and money-saving machine at a price everyone can afford. Write for new circular.

The Reid-Way is precisionbuilt of the finest materials throughout. Its low price is due entirely to its remarkable SIMPLICITY



The REID-WAY Co.

708 North 16th Street

Cedar Rapids, Iowa

REID-WAY CO., 708 No. 16th St., CEDAR RAPIDS, IOWA

With no obligation on my part you may send circular describing the new Reid-Way Vacuum Sander.

Name___

Address

Just clip this to your letterhead if more convenient.

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Now Comes the Roof of Glass and Iron

A GLASS coated iron shingle is the invention of a Detroit roofing expert and has been used for several years on homes and other buildings in that city.

The base is Armco Ingot Iron, 22-gauge, and the surface is two coats of glass enamel fused on separately at a temperature of 1,600 degrees F. Thus the surface becomes an actual part of the iron. Even the blow of a hammer will not damage it.



Close Up View of Glass Coated Iron Shingles, Showing Recommended Method of Overlapping the Roofing Felt Onto the Shingles.

The tile is made in three finishes, glazed, dull and sand, and in an unlimited variety of colors, thus making it possible to produce practically any decorative effect demanded by design or environment.

The glazed finish affords unusual brilliancy of color, while the dull, or matt finish is more subdued and delicate in its tones approximating the effect of fine slate, but with a much wider range of color. The sand finish gives the roof a very unusual and unique effect and like the others unlimited opportunity for color variation. In fact each of the three finishes can be supplied in practically any color or combination of colors that may be desired.

The permanency of the coloring makes it possible for the architect to produce exactly the effect desired as it is not necessary to allow for the ravages of sun or weather. Experience has proved that neither time, nor heat, nor cold can dim the color.

One of the strong claims that is made for this new roofing



Home on Balfour Road, Detroit, Three Years Old, Showing the Adaptability of Glass Coated Armco Iron Shingles to the Various Angles of Hips, Ridges and Valleys.

is that it will retain all its original beauty and freshness as long as the building stands.

Iron gives it great strength and lightness. The glass surface gives it its imperviousness to time and weather.

One of the important installations of this new roofing tile was accomplished something over three years ago on a fine home on Balfour Road, Detroit; illustration herewith.

The tile on this particular house is a delicate shade of blue. Its appearance today after three years of summer sun and winter storm is that of a newly applied roof. The color is as fresh and bright as the day is was put on.

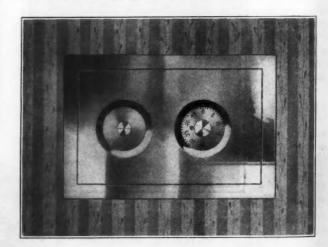
Many other homes and apartment houses in and about Detroit have since been roofed and at present a number of important jobs are under way in Cincinnati and one or two other cities.

The producing company, whose offices are in Detroit, is planning a wide extension of its business this year and hopes to make its product quickly available to builders in any part of the country.

Wall Safe Protection

THE design and construction of this wall safe insure an unusually high degree of protection for a safe of this type, not only protection against burglary and theft but also protection against fire. The double walls are of 16-gauge steel, electrically welded. Between these walls, on all sides, is a thick shield of asbestos insulation. The door is snugly fitted and strongly hinged.

The special, four tumbler, combination lock is countersunk, flush with the suface of the door. The dial and knob are heavily nickeled and brightly polished. The outside dimensions are 12 by 8 by 5 inches, the inside dimensions 9½ by 5½ by 4 inches. The net weight is approximately 14 pounds. Each safe comes equipped with steel bar arms for use as anchors behind studding in frame construction and behind brick or block in masonry walls or imbedded in solid concrete construction.



This Wall Safe Insures a High Degree of Protection, Both Against Burglary and Theft and Against Fire.

The steel arms extend four inches on both sides of the safe so as to reach the studs regardless of their spacing. This makes it impossible for anyone to remove the safe without knowing the combination. In new buildings the steel bars are fastened to the backs of the studs. In old buildings the arms should be removed and bent at right angles so that they may be bolted to the inside of the studs instead of the backs of the studs, as in new buildings. The arms are secured to the safe by bolts from the rear so that the bolting is on the inside of the safe.

Special combination locks, said to be impossible to pick or "jimmy," are used. Over 100,000 different combinations are possible. These safes have been tested in fire without harm to their contents. A plate signifying the protection of the William J. Burns' International Detective Agency, Inc., is permanently fastened to the front of each safe, and this protection is provided without extra cost to the buyer.

It Pays Other Builders and it will

This advertisement is written for the conscientious builder who is seeking to gain a reputation with every job.

If you want to build confidence and make satisfied customers we have a story for you—the Andersen Window Frame* story. After you have read the following statement from a brother builder and have studied Andersen points of superiority, we would like to hear from you. At least, fill out and mail the coupon on this page.



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"Andersen Lumber Company
Bayport, Minnesota.

"With the accuracy of manufacture, the genuine white pine, the soiseless pulley and the many other features, you have a frame to be groud of..... I could not make as good a frame as you do, and if Icould the cost would be prohibitive. In building homes I have always tried to handle material of the highest quality and best workmanship, and feel the Andersen Frame answers every requirement of what a frame should be.

C. C. Cotter Swissvale, Penn."

*Look for the Andersen Trade Mark on every frame.



Andersen

A Frame for Every Kind of Building

State.

Andersen Distinctive Features

1 Patented, noiseless, long wearing Andersen pulleys used exclusively.

5 A Frame up in 10 minutes.

6 Standardized styles and aircs convert.

2 Genuine soft White Pine sills and cas-ings—last a lifetime.

3 Patented, exclusive weather-tight fea-tures including groove for wide blind stop.

Absolute accuracy of milling.

- and sizes, convertible for all architectural needs.
- 7 Nationally known and distributed.
- 8 Dependable because guaranteed by a reliable manufac-

Sold by Leading Building Material Dealers

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Please send me without cost or obligation the material checked in squares on this

coupon.

Set of folders describing construction and uses of Andersen Frames. "How to Make Your New Home More Comfortable"—an illustrated booklet of interest to all home builders.

Name_

City_

Street Address_

Name Lumber Dealer

Simple, Efficient Ironing Board

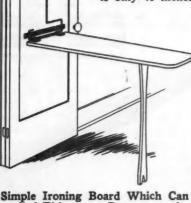
THE ironing board shown here is a piece of equipment which was originally designed for installation in hotels and apartment hotels, but which is finding favor in all type of apartments and homes as well. It was devised to do away with the spoiling of furniture in hotel rooms

due to the guests using fine table tops as ironing boards. With this simple and convenient ironing board installed in each room it is easier to use the board than a table top and the cost of the boards is soon saved in saving the refinishing of furniture.

This board is a simple one. It is a regulation ironing board, made of

a regulation ironing board, made of light basswood, but, for convenience, is only 41 inches long, 1134 inches

wide at the end and 81/4 inches at the narrow end. A hinged leg is provided at the narrow end and the wide end is attached to the inside of a closet door by means of a single metal strip, only six screws being required to keep it in place. It is held up against the door by a latch at the top

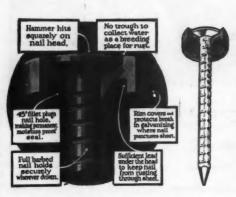


A Simple Ironing Board Which Can Be Installed Either on a Door or on the Springs of a Disappearing Bed.

which is released at a touch and automatically fastens the board in place when it is raised after using. When lowered the leg drops naturally into position. It may also be attached to the springs of a disappearing bed by means of two metal strips.

Effective Lead Headed Nails

HERE is a lead headed nail of new design which possesses a number of features recommending it for various roofing purposes. It was originally designed for laying corrugating sheet steel roofing, but is also being used successfully for flat sheets, slate, crushed slate roll roofing and shingles. It is made in three sizes, 1½ inch, 1¾ inches and 2 inch, No. 10 gauge, either bright wire or galvanized or pure copper.



A Nail for Use with Sheet Steel and Other Types of Roofing, with a Lead Head That Will Not Come Off.

As can be seen from the illustration, in driving this nail the hammer hits squarely on the nail head, not on the lead, and there is no chance of knocking the lead off the top of the nail or of knocking it loose or out of shape.

Also it is possible to drive this nail through sheet steel roofing without first punching a hole. The lead is pressed on under the nail head and just enough is used to make a perfect seal without any waste.

The seal effected by this nail is a double one. The fillet plug underneath the nail head plugs up the hole and the harder the nail is driven the tighter the hole is plugged. The rim on the under side of the head conforms to the shape of the roofing and seals the break in the galvanizing or enamel of the roofing. This forms an absolute and permanent assurance against leakage or rust.

On the upper side of the nail head there is no trough to collect water and start rusting of the nail head. The shank of the nail is full barbed and will hold securely wherever driven. The manufacturers estimate that 100 nails will be required for a square of sheet steel roofing, 100 square feet, and that a 100 pound keg will lay 80 squares.

Clamps for Concrete Forms

THE illustration shows a concrete construction job which is going forward rapidly and economically because of the use of a line of form clamps that greatly simplify the tying and hanging of forms and that can be used under any conditions, being adaptable to any design of form for walls and columns. They are stocked in five sizes to take



Reinforced Concrete Construction Work of All Kinds Is Greatly Simplified by the Use of Form Clamps Such as Are Being Employed on This Job.

rods of 1/4 inch to 3/4 inch in size. Their use assures accurate forms on all types of work and prevents all spreading of forms.

With these clamps, plain, round, mild steel rods take the place of threaded rods with nuts and washers, or of twisted wire. To apply, the clamp is slipped over the rod, brought to bear against the form and the set screw tightened. The form is moved into line with a special tightening wrench which is furnished. All of the material and equipment for the installation of the forms is furnished by this company which also manufactures a line of simple and efficient, adjustable shores of the "T" head and "L" head types, sleeper anchors, reinforcing steel and similar products.

The Alpha Portland Cement Company, Easton, Pa., has published a new edition of its handbook under the title, "Alpha Cement—How to Use It—A Practical Handbook on Cement Buildings and Improvements."



THE trade marks shown above identify products that have won universal recognition as the standard for uniformity of quality and protection. Years of experience in the manufacture of building glass and constant laboratory tests are the reason for Mississippi supremacy.

In 1899 the underwriters based their standard for wire glass on the product of the Mississippi Glass Company. Since then Mississippi has perfected many processes for the manufacture of polished and figured wire-glass and figured sheet glass.

By a new process of manufacture, Mississippi products have a plate-glass finish and a uniformity of quality not found in any sub-standard product on the market.

For strength and beauty—for quality and efficiency—specify "MISSISSIPPI".

The Standard is based on

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MISSISSIPPI GLASS COMPANY
MISSISSIPPI WIRE GLASS COMPANY

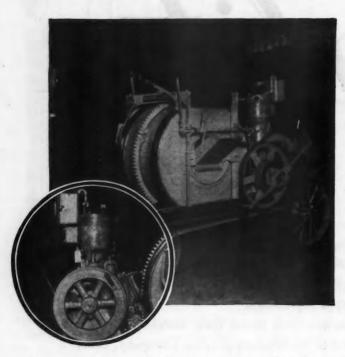
220 Fifth Avenue New York

Chicago St. Louis

ISSISSIPPI

Mixers With Diesel Engines

H OW to prevent employees and others from filling the gas tanks of their private automobiles from the company fuel supply and the gas tank of the concrete mixer is a problem that has puzzled many contractors. An unexpected solution of the difficulty was recently obtained by engineers of the City of Chicago during some experimental work in which Diesel engine power was tried out on small mixers. Since the Diesel engine operates on fuel oil or kerosene the problem of stolen gasoline does not exist. In addition, what appears to be decided advantages of simplicity of operation have been obtained.



This Concrete Mixer Was Equipped with a Diesel Engine, Preventing Gasoline Thefts and Gaining in Efficiency.

About 18 months ago the idea of using Diesel engines on small mixers was tried on a test job. A well known type of 7-S mixer was purchased without power plant and fitted in the city shops with a six horsepower, one cylinder, Diesel engine. During the past year and a half this piece of equipment has been in continuous use on sidewalk,

foundation and other general work and has given such satisfactory results that similar engines are being installed on several pieces of equipment including a 10-S mixer.

Outside of the economy from stopping gasoline thefts, the engineers have become converted that, due to its reliability, simplicity and ease of operation, the one cylinder Diesel engine is a preferable power plant. It has run without repairs or adjustments of any consequence during the entire period and there has been no ignition trouble and no carburetion trouble since this type of engine has neither carburetor or spark plugs. No difficulty in starting has been experienced even in cold weather. The engine has been handled in the usual way without any special attention.

A New Insulating Board

A NEW insulating material was placed on the market recently which is interesting not only because of the raw material from which it is made and the process of manufacture, but also because of its high insulating qualities and its possibilities for economical insulation. This new material is made from straw, a farm waste which has for many years been used in buildings, chiefly in the form of thatch for roofs, but which never before has been fabricated for building purposes.

The process by which straw is now fabricated converts it into a form that is easily handled and is free from the disadvantages of unfabricated straw from the standpoint of fire hazard and deterioration. In addition the new product possesses the structural strength needed for walls and roofs and provides an excellent plaster base. It also can be used for sound deadening in buildings and for structural and decorative purposes.

The process of manufacture consists of first softening the straw by digestion in rotary, globe shaped vessels, under steam pressure, with a solution of suitable chemical. This loosens the bonds between the individual fibres and cells and converts the glutinous and siliceous compounds into an excellent adhesive which later in the process serves to bind the fibers together and renders the finished board waterproof.

The cooked straw is dumped into the rotaries and shredded and beaten by suitable machinery to separate it into elementary fibres and cells. In this operation it is partly washed and thoroughly sterilized, but care is taken to preserve the binding and waterproofing material in the mass. This material is then set upon the fibers by the use of a reagent and the mass is run over a special board machine in which it is formed into a continuous board and the excess of water is squeezed out. The board is then passed through a tunnel drier 1,000 feet long, by means of live rolls, and is subjected to a heat of 500 degrees Fahrenheit. It emerges at the other end a continuous board 12 feet wide and 7/16 inch thick, which is then cut to four-foot widths and any desired length, ready for shipment.

Tests of this board, made at Armour Institute of Technology, show that it possesses very high plaster bonding qualities and nail holding strength and that its heat conductivity is unusually low. Because of the practically unlimited supply of raw material for its manufacture, and comparatively simple process of manufacture, it can be produced at a low price which will make it widely available for insulation of all kinds.



Here Are Some of the Machines Used in Producing the New Insulation Board Which Is Manufactured from Wheat Straw.



YES there IS money for you in recommending and installing Sun-Red Edge Wire Cloth for screening doors, windows and porches.

Sun-Red Edge AluminA answers your demand for "something different—and better in screen wire cloth." It is perfectly woven of heaviest standard wire, with square mesh insuring 100% insect protection. It gives double service because it will last twice as long as ordinary galvanized screen cloth. It lays perfectly flat, and will stretch on your

frames like a sheet of paper. It is flexible and handles better than other wire cloth.

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When you use **Sun-Red Edge** Screen Cloth you have the *only* Self-Measured and trademarked

screening made (measure marks every six inches), bearing the manufacturer's guarantee of quality—the **Sun-Red Edge**. This **Red** enamel **Edge** gives double protection against moisture which collects under nailing strips.

Sun-Red Edge is made up to a standard and not down to a price—furnished in AluminA, Black Painted and Copper-Bronze.

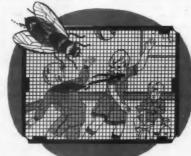
There is money for you in recommending the kind of screen cloth that makes satisfied customers and saves time and

labor costs in installation.

Sun-Red Edge will do
this for you.

Look for the **Sun-Red** ends on every roll.

Distributed by Leading Hardware Jobbers.



REYNOLDS WIRE CO., Dixon, III.

SUNREDEDGE

Screen Wire Cloth

Enameled Heating Plants

HE day of the dirty-dingy cellar, which was largely THE day of the dirty-dingy cenar, which waste space, seems to be very rapidly passing. Today the basement is being cleaned up, well lighted, attractively decorated, equipped with basement equipment that appeals



In View of the Present Interest in Usable Basements, This Enam-eled Heating Plant Should Be Popular.

to the eye and used for many purposes ranging all the way from billiard rooms, and radio rooms to music rooms, libraries and living rooms. The warm air furnace shown here is one of the pieces of equipment which have been adapted to this new idea.

This new furnace is not an experiment, but is based on time tested, proven heating principles worked out by one of the leading manufacturers in this field. It has been dressed up, however, with the

square casing finished in blue enamel which is easily kept clean by wiping with a damp cloth. This enamel is really a porcelain finish fused on the iron at a very high heat so that it becomes part of the casting itself and will not chip or break under hard usage.

Aside from this feature this new warm air heater incorporates all of the features of design and quality for which this high grade line of heating equipment is known and on which its reputation has been built. It is built in three sizes, 20-inch, 22-inch and 24-inch firepot.

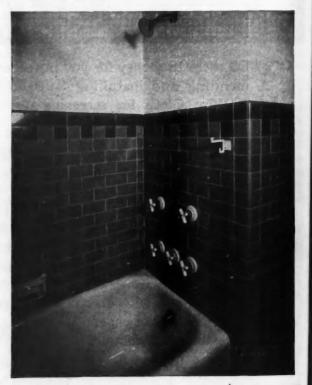
children's play rooms

anywhere regardless of climate and conditions and, according to the manufacturers, costs only a little more than half as much as ceramic tile.

This tile is pressed from sheet steel to form oblong, pan-like units of the same frontal dimensions as the conventional ceramic tile. The flange of each tile is about 3/16 of an inch wide so that, viewed from the back side, the tile is three inches wide, six inches long and 3/16 of an inch deep. There are other frontal sizes to conform to standard requirements, such as half tiles, and there are also such units as cove base and cap moulding. All units, however, are based on the same principle of manufacture.

Each tile is a separate unit and is set individually in a cement covered insulating slab of composition material, grooved out in three-inch squares to receive the flanges of the tile. Thus, the tile are self-locating and when pressed into the grooves, squeeze up enough cement that, when it is rubbed smooth in the joints, serves to give all the pointing-up necessary for the completed wall.

It is stated that this tile does not require the service of a skilled tile setter for installation, but can be applied by any contractor. For this reason it brings tile wall for bath rooms, kitchens, laundries, hospitals, bakeries, meat markets, filling stations and many other types of building, within the possibilities of the communities located away



A Tile Which Is Not a Tile, Made of Sheet Steel, Porcelain Enameled, Makes Tile Work Available at Low Cost.

from the larger centers, where skilled tile setters are not available. Its low cost also makes it available for many installations where ceramic tile would be too expensive.

This tile is available in a variety of colors to satisfy the present desire for color in bath rooms, kitchen, and other rooms. The colors available include green, ivory, gray, black, white and many other popular shades. Another interesting feature of this product is that it may be applied directly over existing walls. This makes it available not only for new construction but also for the rehabilitation of old bath rooms and kitchens and it should find a ready market in the remodeling and rehabilitation work which is at present attracting so much attention throughout the country.

A Handy Scraper



This Little Tool Is Useful for Removing Paint and Plaster Spots.

HIS illustrates a little tool which will THIS illustrates a little test uses and which utilizes old safety razor blades, of the Gillette type. It consists of an aluminum handle with an arrangement for securely holding the razor blade either at right angles to the handle or with the edge parallel with the handle.

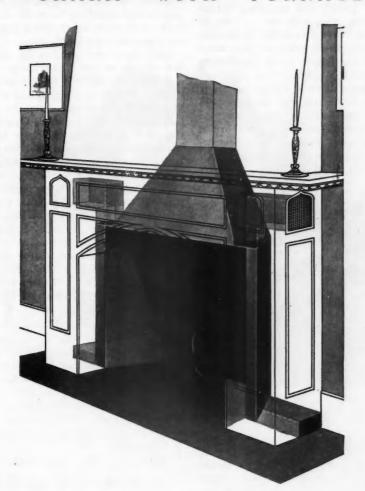
Among the many uses for this tool are the removal of paint and plaster spots from windows, tiling, cement, etc., and the contractor should find it very handy when it comes to cleaning up the new house after the construction and decoration is finished. There is a safety guard provided so that it may be carried in the pocket or tool box without cutting oneself or damaging the blade.

There are, of course, innumerable household uses for such a tool, and one might well find its place in every home.

Porcelain Enameled Steel Tile

THE accompanying illustration shows a tile walled bath room in which, strictly speaking, no tile has been used. That is, no tile of the ceramic type has been used, for the walls are covered with a new product, a tile of porcelain finished, sheet steel. This sort of tile is available for use

FIREPLACE CHARM WITH FURNACE-LIKE HEAT



NATIONAL ADVERTISING

Full page or full column advertising of the Heatilator appears in all principal publications that are especially edited for home builders and home buyers. People are looking for Heatilators as assurance of successful fireplace operation.

Illustration at left shows the Heatilator as installed. The warm-air outlets and cold-air intakes may become an interesting part of the design of the mantel or breast, or may be concealed in the sides. Openings may be covered with grilles or with openwork masonry. The sc. pe for architectural variation is unlimited.

Below: Heatilator ready to install. It is a complete unit up to chimney flue, including damper and smoke chamber. No assembling is necessary.



FIREPLACE SUCCESS with double heat GUARANTEED

FIREPLACES built or remodeled with a HEATILATOR are guaranteed to give perfect, smokeless operation—and double heat from the same fuel. The Heatilator is a scientifically designed metal form with double walls, forming a heating chamber over and around the fire. Cold air comes into this chamber, is heated and delivered into the room. . . Thus heat that is ordinarily wasted in brick or chimney—equal to that of a furnace register—floods the room with cheer and comfort.

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At the new low price the Heatilator virtually costs nothing because it saves enough in material, labor and fuel to cover all expense.

The guarantee complete satisfaction or the purchase price back with an extra allowance to cover the cost of removal and return in case of dissatisfaction.

Write for new Plan Book giving full particulars with many illustrations and plans for Modern Fireplaces.

HEATILATOR COMPANY
631 GLEN AVENUE, SYRACUSE, NEW YORK

Heatilator Fireplace Unit DEALERS & AGENTS
We have a most attractive proposition
open in many territories. Write us for it!

:	Heatilator Co., 631 Glen Avenue, Colvin Station, Syracuse, N. Y.
	Please send a free copy of the new Heatilator "Plan Book of Modern Fireplaces."
	Name
:	Address
:	Architect, Builder, Dealer?

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

Malleable Asphalt

A REAL opportunity for dealers and installing agents is offered by a firm long recognized as a leader in asphalts and roofings. They have developed a fibrated or reinforced asphalt of special merit both for new work and for repairing old roofs; and their plan of distributing and merchandising this product is worthy of close attention.

In roofing, for example, this malleable asphalt in mastic form is shipped to the job in barrels and easily spread over either an old or new roof with a handy patented spreader—a trowel or in thinner consistency with a brush. It hardens in the air to a one-piece rubbery sheet, cementing itself tight over the whole roof without a seam or nail head exposed.



Malleable Asphalt Being Applied on Roof and as Side Wall Flashing on Union Station, Joliet, Ill., Fall of 1925.

For a built-up flat roof, a heavy layer of mastic floated over a light roofing felt foundation, is equivalent to four or five alternate layers of felt and asphalt—with the danger of leaks from laps, wrinkles and buckles eliminated, as well as the dirt and labor connected with the hot tar kettle, and old-fashioned mopping and graveling operations. In addition to the improved method of construction, such a roof is more easily repaired—and maintenance costs are reduced.

The surface may be sprinkled before it hardens, with granulated particles of colored slate or gravel—producing many attractive finishes, if desired.

Treated Lumber With Qualities of Untreated Wood

LUMBER manufacturers and lumber yards are now joining in practical steps to make readily available for use in general construction a type of treated lumber which possesses outstanding qualities not ordinarily associated with treated lumber. Some of the retail yards already have



The New Plant of the Seaboard Refrigerating Co., Jersey City, N. J., in Which Treated Lumber Was Used.

stocks of this material on hand in the dimensions ordinarily required for porch construction, fencing, sidewalks, sign boards, roof planking especially for mill buildings, for subfloors, and other applications where lumber is exposed to early destruction from decay.

This treatment involves an impregnation with certain salts which remain permanently in the wood but do not discolor it or affect it in any other way which will limit its use. This is specially selected material and is subjected in vacuum and pressure retorts to treatment with either of two forms of chemical. One of these is the basic salt the other a variation which is used in districts where it is necessary to guard against the danger of insect attacks, such as termites or so-called white ants, as well as from the fungus infection that causes rotting of lumber.

The lumber is absolutely clean, free from odor, can be painted, varnished or dressed, exactly as untreated; does not under any circumstances have any exudation or cause discoloration even of delicate shades of white paint, it is stated. It adds only 21 pounds to the weight of dry lumber per 1,000 board feet and, instead of increasing the fire hazard, contributes at least a slight fire retardation, while maintaining undisturbed and preserving for a long time the original valuable characteristics of wood, resilience, elasticity and grip on fastenings.

Because of these qualities this treated lumber is taking an important place in engineering and architectural design, it is stated. Certain specifications as to heart content and density, that in the past have been insisted upon in an effort to secure some degree of permanence, can for many purposes be discontinued and types of lumber be called for that supply the required strength with maximum facility for impregnation. The resulting saving in cost of lumber should, to some degree, offset the cost of the preservative treatment.

A New Electric Refrigerator

ONE of the leading manufacturers of oil burners has recently brought out an electric refrigeration unit which is being marketed as a high grade machine and not in competition with the large production, low price, units. This unit is the result of experiments running back over a period of several years. The company has not gone into the manufacture of boxes, but is jobbing standard make cabinets carefully selected to be used with its unit.

The compressor is placed in a box base, in the basement or any other convenient place and connected with the cool-

ing unit in the ice compartment of the refrigerator. The installation can be made very quickly. When completed and the current switched on the action is then completely automatic, controlled by a thermostat. The refrigerating effect is equivalent to 10 pounds of melting ice per hour continuous operation.



A New Electric Refrigerating Unit Placed on the Market by a Leading Make of Oil Burners.

1928

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MINERAL WOOL

The Perfect Insulator REDUCES UPKEEP

The proper insulation of any building is a real economy and an added comfort. Mineral Wool has conclusively proven to builders and home owners that its effective insulating qualities are exceptional and the cost insignificant for the advantages it supplies.

It keeps out both summer heat and winter cold and the saving it effects in winter fuel will pay for installation cost within a short period.

It is indestructible, vermin-proof and sound-proof and reduces the hazard of fire.

Sample and illustrated booklet on request

THIS COUPON

U.S. Mineral Wool Company

280 Madison Avenue, New York

Western Connection:

INSULATING PRODUCTS COMPANY
1553 West Madison Street, - Chicago, Illinois

U. S. Mineral Wool Co. 280 Madison Avenue, New York

Gentlemen:

You may forward sample of MINERAL WOOL and illustrated poklet to

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Automatic Paver Control

O NE of the outstanding developments on pavers this year is a simple device which performs the whole cycle of mixing operations automatically by one lever control. The company manufacturing these pavers has spent thousands of dollars and three years in experimental work in supplying this automatic, high speed principle to its paver.

As stated, the mechanism is simple. Three cams and



This Paver Is Now Equipped with an Automatic Control Which Relieves the Operator of Over 2,000 Hand Operations Daily.

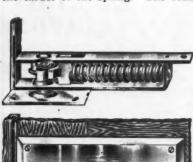
three levers connected to the skip hoist, the water valve and the discharge chute, perform all operations with sureness and accuracy. It works on the simple principle used in all automatic machinery which performs thousands of operations daily without attention and without delay. In a day's run this mechanism relieves the operator of over 2,000 manual operations but, if desired, any or all of the present operations can be performed independently of the mechanism. This means that, if for any reason the entire mechanism failed, the operator could go ahead without a stop and operate the paver manually. By the simple adjustment of three cams the automatic timing of all operations can be varied.

Although perfected and ready for the market in 1926, another year was taken to try the new mechanism under actual working conditions before placing it on the market. As a result, the advantages of this new development can be definitely stated in seconds saved on every batch, in increased yardage per hour and in dollars and cents per day.

Inexpensive Spring Pivot Hinge

THIS spring pivot hinge has been developed to meet the demand for a less expensive hinge than was previously included in this line of pivot hinges. It is of substantial construction with features built into it which should make it of special interest.

The ball bearings, which are located at the top of the hinge away from moisture and dust, carry the weight of the door and also protect the bearings in the frame from the thrust of the spring. The compression spring is made



A New Spring Pivot Hinge Developed to Meet the Demand for a High Grade but Inexpensive Hinge.

of the best, tempered steel wire. An alignment feature is provided by means of slotted screw holes in the floor plate, so that the position of the door may be adjusted to align with the door casing.

The top pivot and socket supplied with this hinge are made of iron which has proven the most satisfactory material for the conditions. Re-

versible beveled side plates are supplied and may be applied to either side of the door. This is convenient when different finishes are required to match other hardware in the rooms on either side of the door. In many instances this feature permits using stock goods where a combination finish is required.

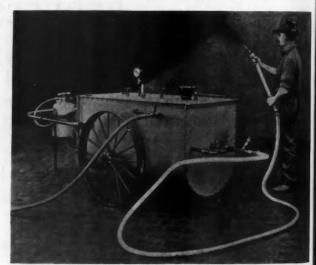
When the door is opened to 90 degrees this hinge holds it in that position. At an open position of approximately 95 degrees the hold-open feature is most rigid. It is furnished in the following finishes: dead black, bright brass, dull brass, bright bronze, bright oxidized copper, bright nickel and sanded oxidized brass.



Spray Gun for Asphalt and Other Heavy Fluids

THE mop-and-pail method of applying hot tar, asphalt, pitches, enamels, heavy fluids, waxes, parafines and similar materials, as a protective coating, has always been slow, expensive and unsatisfactory. The work required a large number of men to carry the heated material, by the slow and dangerous pail method, from the melting pot to the job, where it was smeared on with mops or brushes or poured. Complete and uniform coverage was impossible, the application, penetration and coverage depending on the rapidity and skill of the operator and the temperature of the material.

Now there has been perfected a gun, as shown in the illustration, which sprays these liquids of practically any consistency or temperature, through special insulated



This Gun, Which Has Recently Been Perfected, Will Apply Asphalt and Other Heavy Fluids in an Economical and Satisfactory Manner.

metallic hose, any distance up to several hundred feet from the gun. The volume and pressure are under control, assuring uniform coverage regardless of atmospheric conditions. Compressed air is never in contact with the material in the gun nor is it used to form the spray. Atomization is obtained by a purely mechanical process. Air is not entrapped in the material, which retains all its original and valuable properties, required for penetration and adhesion to the surface.

Fifteen cubic feet of air at 60 pounds pressure is sufficient to operate this gun. A small, portable, garage compressor, operated either by gasoline or electricity, will answer when no air supply is available. This gun is an adaptation of the patented refractory gun made by this company which has been highly successful in other fields. It consists of a cast iron cylinder from which the material is forced by a piston capable of high pressure. It is enclosed in a stee housing, mounted on wheels. Its capacity is 15 gallous enough to cover approximately 400 square feet of surface.

Side and end matched to perfection—Maple makes a one-piece floor of lasting beauty.

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Choose any color



A delight to the eye—this Maple floor in Pastel Green!



Picture an Orchid floor in on

Standard finishes shown, made only by the Marietta Paint & Color Co., Marietta, Ohio.

N the newest homes you see them . . . Northern Hard Maple floors in cool green—warm, mellow brown—restful blue—rich, rare ebony. It is the new vogue in flooring.

Choose any colors you wish. With fadeless, transparent penetrating stains recently developed, which you or anyone can easily apply, it is now possible to produce permanent colors of your choice in Northern Hard Maple Flooring.

By this staining process, Maple, long known to be the smoothest, most resilient and most enduring of all the better flooring materials, develops a distinctive type of beauty never before seen in any floors. And completes color harmony.

Our book, "The New Color Enchantment in Hard Maple Floors," shows page after page of interiors pictured in full colors. Let us send you a complimentary copy.

MAPLE FLOORING MANUFACTURERS ASSN.
1798 McCormick Building
Chicago

Guaranteed Floorings

The letters MFMA on Maple, Beech or Birch flooring signify that the flooring is standardized and guaranteed by the Maple Flooring Manufacturers Association, whose members must attain and maintain the highest standards of manufacture and adhere to manufacturing and grading rules which economically conserve these remarkable woods. This trademark is for your protection. Look for it on the flooring you use.



Floor with Maple

Bru-CELL-ized flooring is insect proof. It is easier tolay, scrape and sand. It will not change in size, is more durable; and takes a superior finish.



XTRA sales—extra profits are yours, in this opportunity to supply distinctive Colonial floors, at reasonable cost. People want plank floors, because they are different, but the expense has been too great for any but the most pretentious homes. This is due to

costly methods of manufacture, such as laminating or veneering, and other precautions needed to prevent shrinking or swelling.

Bru-CELL-izing, a remarkable chemical process perfected in the Bruce laboratories, now makes possible the use of solid oak planks, because it stablizes the wood and absolutely prevents cupping, buckling, or shrinking. Laminating or veneering is unnecessary.

As a result, Bru-CELL-ized planks may be laid without extra precautions. They may

now furnish real plank floors of Solid Oak at a cost no longer Prohibitive for Average Homes

> strip flooring, and need no screws, plugs, or butterfly keys to hold them in place. Solid oak planks are the most profit-

able flooring item a dealer can handle. Write today for full details and illustrated literature.



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Write for this book HowBru CELL-izing solves the plank floor problem is fully explained in this book "Colonial Distinction is Plank Floors." It is free.

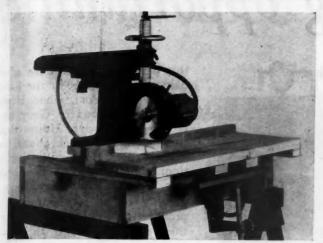
be blind-nailed like Largest manufacturers of oak flooring in the world

FABRICATED BLOCK

Portable Universal Saw

HERE is an exceptionally handy, universal cut-off saw which is particularly adapted to the uses of the contractor. The machine is compact, self-contained convenient to operate and readily portable. Two men can move it anywhere and one man may dismantle and move it with no more exertion than is required to handle his tool chest. It is adapted to cutting rafters, jack rafters, ceiling, siding, flooring, paneling and does the work more quickly, accurately and economically than it can be done by hand.

This machine will do straight cutting off, cut right and left hand miters, cut right and left hand bevels, straight



This Portable, Universal, Cut-Off Saw Has Been so Designed as to Be Particularly Adapted to the Requirements of the Contractor.

ripping, bevel ripping, dadoing, tenoning, stair routing and will make mouldings. An instantaneously operated locking device makes it possible to make adjustments quickly from straight cutting to miter cutting, insuring constant rigidity and reliable accuracy at all times, while conveniently located, graduated scales facilitate the rapid cutting of any intermediate angles.

Such a machine will aid the contractor in meeting the demand for lower building costs and at the same time turn out better work with greater satisfaction to his customers, and at a greater profit to the contractor.

The machine is practically universal in its application to the work of the building contractor. It is sturdily built, simple to operate and thoroughly efficient on all work for which it is adapted. It has ample capacity and abundant power for doing the work for which it is intended. It will cut off, rip, miter and rip miter lumber up to two inches thick. A board 18 inches wide may be cut off straight and a 45 degree angle may be cut on a piece 12 inches wide. Dado heads up to 1½ inches may be used.

Mineral Wool in a New Form

M INERAL wool is familiar to most of those associated with building and its qualities as a fireproof insulation are well known. This material is now being made in a form which is particularly adapted to simple and economical application. The material used is a light weight, fleecy, pure white fibrous material which consists entirely of fiberized free silica formed by the melting and blowing of a calcium silicate rock in which the silica is free and readily separated from its other elements.

This material is never affected by disintegration, corrosion and calcining or by most chemicals and the ordinary solvents. It is physically stable and so not affected to any noticeable extent by expansion or shrinkage. In the new form it is prepared in sheets about 2 inches thick with any combination of wire and metal lath, screen and metal lath, or metal lath on both sides. A practical form con-



Here Is a Mineral Wool Insulation in an Entirely New Form Which Makes for Easy and Economical Application.

sists of metal lath on one side and small meshed woven wire on the other with the sheet held together by wires passing through.

The sheets are spaced in size for standard studding but other sizes and spacing are available on special order. The metal lath is placed with an overhang along the edges for nailing to the studs and there is sufficient yielding of the mineral wool beneath so that plaster applied to the lath will key effectively.

This material has proved to be not only an effective temperature and fireproofing but also of a sound proofing value. It is shipped in wooden crates and all sizes and kinds of lath are carried in stock to facilitate prompt shipment.

New Combination Door Lock

SINCE there were no radical changes in the design and principle of door lock construction for years, a recent development in this field has attracted particular interest. It is the application of the tumbler type combination lock, as used on bank vault doors and safes, to all kinds of doors. It has been developed by a company which has for seven years been making keyless padlocks and has

placed about four million in use.

Heretofore the chief obstacle to this use of the combination lock has been that it operated by sight, a pointer or dial indicating the numbers. Therefore, while the added convenience and security of combination locks have long been appreciated, they have not been used for purposes that require operation in the dark. This



A Tumbler Type, Combination Door Lock Which Can Be Operated in the Dark by Sound or Touch as Well as by Sight.

new lock permits a combination to be worked by sight, sound or touch. It does away with the necessity of carrying a different key for every door as one household may have the same combination throughout, and it does away with the necessity of carrying any key whatever.

This new lock can be opened in four seconds by anyone knowing the combination, but there is no case on record, it is stated, of the picking of the lock under conditions of actual use by a burglar or unauthorized person. The simple numerals are easily remembered. Thousands of combinations are possible so there is no chance of duplication, and any number of locks with the same combination can be had or varied according to requirements.

The locks are supplied in three colors, antique bronze, sanded green and Colonial black.

THESE / EN AMERICAN

... afford big opportunities

HERE is the newest and finest line of heating equipment in the world.

These perfected products of the American Radiator Company are the results of forty years of designing and manufacturing experience in the largest heating laboratories in the world. Built to meet the new demands of our day, they embody every refinement and improvement in efficiency, beauty and economy known to modern heating engineers. Yet they cost no more than ordinary equipment.

Heating Products That Help Sell the House

When you install these products in the houses you build you are endowing your property with a greater permanent asset value than it otherwise would possess. For due to the universal recognition and acceptance by the public of American Radiator Products your clients will react more favorably to the house that is so equipped. Sales will be greaterand they will be easier. And the lifelong satisfactory service which these products will give the buyer will win greater good will for you.

Advertising That is Reaching Over 27,000,000 Readers!

An extensive national advertising campaign is acquainting prospective home owners everywhere with the outstanding features of



for Excelso Heater.

- Perfected design long double flue gallery highly efficient.
- 2. Thoroughly and indestructibly insulated.
- Equipped with mechanical regulation and all accessories.
- 4. Clean and permanently beautiful—all doors porcelain enamel finish.

Ratings:

Steam . . . 350 to 17,900 Water . . . 600 to 29,400

Fuel:

Hard or Soft Coal, Coke, Oil or Gas, this new equipment. This advertising is appearing in the Saturday Evening Post, Good Housekeeping, Country Gentleman, House and Garden, House Beautiful, Arts and Decorations, Delineator, Red Book and other national magazines of big circulation. Also in local newspapers.

As a result of this publicity, prospective buyers will look for these new products in the house they inspect. When you can show them an American Radiator Heating Plant you are assured of their confidence—not only as regards the heating system, but a regards the construction of the house throughout.

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The New Ideal Redflash Boiler

This new Boiler is made in sec tional design with long double flue gallery which retains the ho gases of combustion within th boiler for the longest period of time to insure the extraction an utilization of their heat in the highest degree. Its quick pick-u capacity insures ready heat of cold mornings. Inside the beat tiful and indestructible meta jacket is a one-inch, corrugate air-cell asbestos lining to preven radiation heat loss. The Boile is completely equipped with me chanical regulation and all acce sories-and it is so clean and per manently beautiful that it allow the cellar to be converted into more useful, livable place.

AMERICAN RADIATOR

RADIATOR PRODUCTS

increased sales in 1928

The NEW Ideal "Hotcoil" Gas Water Heater with Porcelain Enamel Top and Base

THE new Ideal "Hotcoil" Gas I Water Heater unites the advantages of all other types of water heaters on the market.

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It gives abundant hot water, day or night, on the turn of a faucet, and operates with the highest degree of economy attainable for practical service. The Heater is completely equipped with automatic regulation and all accessories.

And it is as beautiful as it is efficient. Top and base are finished in deep green porcelain enamel—the jacket in French grey baked enamel. The beauty of the Heater is virtually everlasting.

Yet with all its efficiency and with all its beauty, this is the lowest priced completely equipped automatic storage heater on the market.

Send for Literature

You will find it profitable to tie up with our advertising by equipping buildings with these new productsproducts which your clients will recognize at once as the finest heating equipment in the world. Full descriptive literature sent free upon





American "Precision" Accessories

The "American" Corto, the first slender tube radiator manufactured in this country, is well established as the

standard for heating effi-ciency and beauty.

With "American" Corto
Radiators (equipped with Radiators (equipped with Arco Packless Valves and Arid Air Valves) upstairs, and an Ideal Redflash Boiler in the cellar-the house owner is assured of a lifetime of perfect heating comfort at lowest fuel cost.

THREE SIZES 20-30-40 gal.



and up according to size as advertised

Amer. Bldr. 4-28.

F.O.B. Buffalo N.Y.

* Approved by Good Housekeeping Institute and American Gas Asso-

sond the literature describing your new Ideal Roller AMERICAN RADIATOR COMPANY M. Y. CIN Address

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

Two New Lighting Units

TWO new lighting units have been added to one well known line. One of these is a wall unit with porcelain bracket and receptacle. The hexagonal shape of the base is a feature which makes it possible to install this bracket in places where brackets with circular bases would be awkward. For example, the flat side of the base can be set flush with the edge of a medicine cabinet in the bathroom, whereas the round edge on a bracket with a circular base would prevent a close fit. This unit assures plenty of light at the place where it is really needed.

The bracket fits all types of outlet boxes, flush or other-



while the wiring is being done. An inconspicuous, high quality convenience outlet is another advantage. Color combinations consisting of stripes and all-over shades, together with the smooth lines of the screwless shade holder, combine to make it a most pleasing and attractive bracket with a wide range of uses.

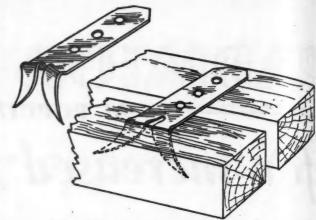
The other new unit is a ceiling unit which is expected to prove popular for kitchens, hospitals, clubs, stores, restaurants, beauty parlors and, in fact, wherever an attractive porcelain fixture is required. It, too, is made in a variety of striped and all-over shades and can be supplied with 2½, 3½ or 4 inch fitter for glassware or a porcelain ring when the lamp itself is exposed. It is neat and durable and is weatherproof. The wiring is also simple.

This unit can be had with suitable provision for a threeconductor cord for use with a combined pendant switch and convenience outlet which is very useful in kitchens to control the light above and at the same time allow independent operation of the appliance below. It is very handy for use in office buildings to control the light and operate adding machines and other electrical office devices, and in beauty parlors for operating separately controlled machines at the same time. These units are also furnished plain to be decorated to meet the needs of any situation.

Handy Jamb Fastener

EVERY builder should find the little device shown in the accompanying illustration an aid to better, quicker and more economical work, hence more profitable work. The device is clearly shown at the left, while at the right is a phantom view showing how, when it is driven into wood, it spreads in such a manner that it cannot work loose.

This device is used for jambs in doors and windows and also for fastening shelving and in similar tight places. According to the manufacturers, it sets the frame squarely and accurately, drives in without cracking the wood, requires less fitting on doors, saves puttying up of nail holes by



A Special Jamb Nail Which Is Highly Effective Is Setting Jambs Firmly and Permanently in Place.

painters, holds better than nails and is more quickly put in and enables the carpenter to do more work in a day and do it faster and more easily.

The fastener is made in three sizes, 134 inches long, 24 inches long, and 3 inches long. The manufacturers offer to ship a box on approval, to be returned without charge if an actual trial does not prove their claims.

Serviceable Bench Band Saw

I NSTANTANEOUS service is featured as the chief ment of this recently announced, bench, band saw. It is a sturdily built machine and, though it measures only 36 inches in height, will perform 90 per cent of the work of a large machine, it is claimed. All the latest safety devices have been incorporated in its design. The locking, hinged, wheel guards make for the greatest safety of operation and, at the same time, provide an easy method for replacement of saws.

Difficult work is made easy by the large tilting table and the smaller, stationary table behind it. Undesirable twisting of the blade is avoided by the adjustable lower guide and the upper roller guide which is mounted on a strong, hexagonal guide post. Six inches of clearance between the guide

and the table provide ample room for large stock.

The highest standard of quality is maintained in the electrical apparatus supplied with the machine. Either an alternating or direct current motor is supplied, either direct connected or connected by a belt. A circuit breaker is furnished as an additional safety feature and as a protection against damage to the whole machine due to overloading. A long cord enables the operator to plug in on any ordinary light socket.



This Small, Bench, Band Saw Wil Perform 90 Per Cent of the Word of a Large Machine, It Is Claims

Every small home needs a roof which protects and beautifies

To enhance its value, to reduce upkeep costs, the small home should have a roof which is permanent, fireproof and beautiful

Your home is probably the most important investment of your lifetime. If, as is the case with most of us, yours is a place of modest proportions, it is particularly necessary that you do everything possible to keep it attractive, to enhance its value and to prevent useless expense and annoyance.

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One of the first points by which your house is judged is its roof. A trim, neatlooking house may be spoiled by a cheap, flimsy roof. A house of rather commonplace appearance can almost be made over by a new roof constructed of Johns-Manville Asbestos Shingles.

In the pictures we print here we cannot show you the warm, harmonious colors, the pleasant blending of shades. You may see these by looking at our colored advertisements appearing in Liberty or Collier's and many monthly publications. Our free color guide also shows the beauty of these everlasting, fireproof shingles. Send for it today.

Johns-Manville Asbestos Shingles are Not Expensive

You can roof your house with cheaper materials than Johns-Manville Asbestos Shingles. But if you do you will have to re-roof in a few years. Other types of shingles will expose you to continuous fire risk.

The wise plan is to end roofing expense forever. Whether you are building a new home, or re-roofing your present home,

Johns-Manville Asbestos Shingles will give you a permanent roof. Their slightly higher cost will be saved several times over because they will never have to be replaced.

Besides this, the beautiful, smart, blended colors, and the substantial appearance of these sturdy Johns-Manville Shingles will make your house more valuable and improve its entire appearance.

Johns-Manville Asbestos Shingles on your home are an investment in beauty, in pride of ownership and in actual cash value. You cannot afford to use any other roofing.

Built-up Asbestos Roofing by Johns-Manville is preferred by the Careful Buyers in Industry

For every type of flat roofed building you will find the ideal covering to be Johns-Manville Built-up Asbestos Roofing. World renowned engineering organizations such as General Electric Company use this roofing for their buildings. It also protects theatres and baseball grand-stands, as well as ware-houses, railroad stations, office buildings and factories all over the country. If you have anything to do with the construction or maintenance of any flat roofed building, write to, us. We will be glad to tell you in detail about Johns-Manville Built-up Asbestos Roofing and put you in touch with our approved roofer.







FREE—Booklet of Calor Combinations for Roofs.

JOHNS-MANVILLE CORP., Dept. R—

New York, Chicago, Cleveland, San Francisco
For Canada: Canadian Johns-Manville Co. Ltd. Toronto

(Mail this assper to branch marret yea)

Send me your free booklet showing how to choose the roof
most suitable for my house.

Name

Address

JOHNS-MANVILLE ASBESTOS SHINGLES

BRAKE LINING AND INSULATIONS OF ENDURING FIREPROOF ASBESTOR

These shingles make homes easier to sell

Above is an advertisement from the big national advertising campaign on Johns-Manville Asbestos Shingles. Other pages in full colors, and black and white, are going to nearly 25 million

magazine subscribers. Such national advertising adds to the merit and value of Johns-Manville Asbestos Shingles the further advantage that their presence on a home makes it easier to sell.

JOHNS-MANVILLE

CORPORATION

NEW YORK · CHICAGO . CLEVELAND · SAN FRANCISCO

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

Ready-Built Tile Fireplace Made in One Unit

A MANUFACTURER of ready built fireplaces has completed their casting forms and is now marketing a one unit tile fireplace, which can safely be shipped to any distant point and installed by the buyer. The tile facing, back lining and hearth are actually shipped intact, and can be had in an assortment of colors, in either faience, or hand made reproductions of old Spanish tile.

The decorative features, so necessary to break the monotony and exactness of tile work, is very splendidly taken care of with vari-colored picture panels, brackets, moulds



Fireplaces of Tile Shipped Complete Ready to Set Up with Only a Small Amount of Installation Labor.

and hooded effects. These facings can be used for gas. electric or open-hearth fireplaces. The shelf may also be of tile, the same as the face, or of wood finished in a buff Bedford stone finish. The tile joints are of a uniform depth and width, and are finished with a cement paint in any desired color effect, to match tile facing.

Every square inch of this fireplace is reinforced with metal lath and channel iron to insure strength and safety in shipping. Such a fireplace weighs considerable less than one set piece by piece at building, and it is not even necessary to build any foundation, when used for gas or electricity. The shipping weight of the average fireplace is 700 pounds crated, and they can be shipped second class.

A New Line of Electric Drills

TO supplement a well-known line of tools a leading manufacturer has brought out a new line of electric drills. Years of experiment, development work and exacting tests have gone into the production of this line of drills,



This Electric Drill Has Been Added to a Line of Electric Tools Which Is Already Widely Known.

it is stated, and they combine a number of new features in electric tool construction. Exceptionally powerful motors which give the drills plenty of reserve power for any kind of work are used. Every effort has been made to achieve simplicity of design together with strength and rigidity, graceful lines and absence of projections which insures good balance and easy holding

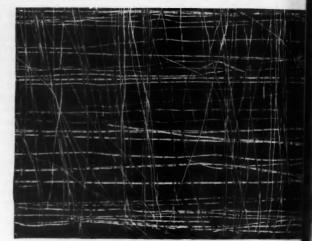
Special attention has been given to obtaining a commable handle with a convenient make and break type switch the switch is so placed that it can be operated to mand stop the motor without releasing the firm grip on thandle. A scientifically designed ventilating system where designed ventilating system where designed ventilating system where designed and lost, but with this new drill a convenient by holder, in the drill housing, keeps the key always at has

Special cable clamps inside of the drill and a full armonattachment plug prevents trouble with the cable when it suddenly jerked. All strain is removed from the calconnections.

•

Reinforced Waterproof Paper

CONCRETE reinforced with steel and glass reinforced with wire are everyday products, the advantages which are familiar to all. Now the same reinforcing in has been applied to paper and the resulting product adapted to a wide variety of uses. This material is made



Sisal Fibers, Embedded in Asphaltum Between Sheets of Heavy Kraft Paper, Make a Remarkably Tow Water-Proof Paper Valuable for Many Purposes.

up of two pieces of heavy kraft paper reinforced with a layers of strong sisal fibers, running crosswise in a directions between the two pieces. The fibers are imbedient two layers of heavy asphaltum which serve to make paper waterproof and increase its toughness. All the marials are pressed together, while hot, under heavy pressulting in a thoroughly unified product which is strong, flexible and extremely easy and pleasant to had

At first this reinforced paper was used simply as ordinary building paper, but its great strength and abit to withstand moisture soon showed its value for duses. Because it could be handled by one man it rebuilabor costs. One carpenter can nail one end of a strunt unroll the length desired and then nail the other without the first end tearing loose even in a strong is

This material has been used with great success to profinished floors and costly rugs in model homes, where 10,000 visitors inspected the house, without damaging paper. It is also used for protecting exposed built supplies, for temporarily enclosing portions of new ings, to cover concrete during curing and in many of ways connected with building and other work.

David Lupton's Sons Company, 2203 E. Allegheny !! Philadelphia, Pa., has prepared a pamphlet on steel case windows as "A modern convenience that all may est

or everylation the versasting can list such sli You can lios.00 in ling and it at is smo

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HUMPHREY Radiantfire Mantel



\$98.00 to \$105.00 Complete

Satisfied Home-Owners

or everybody who plans a home there is a magic thrill the very word, "Fireplace." Your clients will be etlastingly grateful to you when you show them that by can have such an attractive one as this installed such slight cost.

inforcages

You can assure them that this low price of \$98.00 (or 105.00 in mahogany) includes complete mantel, panling and the genuine Humphrey Radiantfire. The heat at is smokeless, clean, odorless and healthful. Easy to

install; requires no skilled labor; no ashpit or chimney work. Almost as easy to put in as a piece of furniture.

In any room, in any home (where gas is available) this mantel piece can be placed—an ever-satisfying "thing of beauty." Genuine stainless steel of paneling and hood shines like polished silver and the wood mantle shows fine cabinet work.

This remarkable value makes a big hit with home builders. May we send further information?

No smoke-No odor. No ashes-No dust

GENERAL GAS LIGHT COMPANY, KALAMAZOO, MICH.

New York · 44 West Broadway

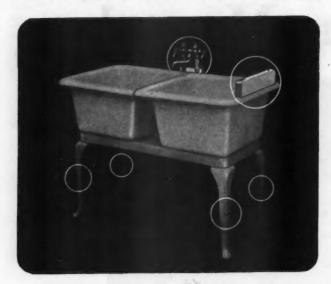
San Francisco · 135 Bluxome Street

IT ISN'T A HUMPHREY IT ISN'T A RADIANTFIRE

A Sheet Metal Laundry Tray

A N announcement from one manufacturer states that, for the first time, stamped sheet metal has been used, successfully, in the manufacture of domestic equipment of sizeable dimensions, with the placing on the market of this company's new porcelain laundry tray. This company manufactures a brand of porcelain enamel which has for more than two decades been used in the white parts of a number of well-known makes of kitchen ranges, work tops of kitchen cabinets and tables and linings of refrigerators.

After two years of research and experiment, 13-gauge



Laundry Trays Have for the First Time Been Stamped Successfully from Sheet Metal and Produce a Much Improved Fixture.

metal was successfully stamped to a depth of 14 inches, 25 inches wide and 26 inches long at the top, with a 2½-inch rolled rim all around. These dimensions are the standard dimensions for laundry tubs and constitute a complete unit which can be used either independently as a one-compartment laundry tray for small homes or combined with a similar unit for a two-compartment tray.

The importance of the development of this tray is expressed primarily in the fact that for the first time so-called "wet" enamel has been used for large household units. There are, of course, plenty of castings coated with dry enamel on the market, such as bath tubs, lavatories, etc. The successful development of this tray, however, is the first instance whereby the toughness of "wet" enamel has been combined with the lightness and ease of handling of a sheet metal stamping.

Water Softener of New Type

A WATER softener of a new type, sold at a price which makes it readily available for all homes, has been placed on the market. This softener does not use the zeolite mineral of the more familiar types, but employs a chemical applied directly and automatically to the water. The renewing of mineral is, therefore, unnecessary, and the only attention required is that, about once a week, more of the chemical must be put into the supply tank and a small amount of water drawn off from the bottom of the settling tank.

Hydraulic power, as safe, sure and certain as the water supply, operates a breather which draws an accurately measured amount of softening chemical from the supply tank and mixes it uniformly and regularly with the water to be used, as it flows from the supply pipe to the settlement tank. The mixture of the softening compound with the water is completely and rigidly controlled. The only way compound can get out of the reservoir is by the

operation of the mechanism. Softening takes place coming ously at exactly the same rate that the water is used glance at the gauge on the end of the tank indicates the

exact amount of compound in the tank at all times.

This softener can be installed easily and quickly in any home by simply connecting it with the city water line according to illustrated printed instructions. It requires no expensive plumbing. An hour from the time installation begins the softener is in operation.

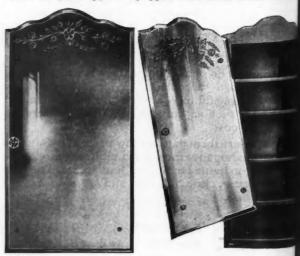
A New Type Medicine Cabinet

This Water Softener Is Priced Be Available for All Homes a Does Not Require Renewing Mineral.

THE accompanying illustration shows a new type medicine cabinet which incorporates an interesting a valuable departure from the old types. The feature these cabinets is that the mirror which serves as the do of the cabinet can be abjusted to, or tilted to any desire position so that the entire figure can be seen and a deriving the full benefit of the lighting facilities.

This mirror is not hung on hinges, it can not be slamm shut and, therefore there is no danger of breaking or caing through carelessness. The style of cabinet shown away with the unsightly trim that appears around the of older style cabinets as only about one inch of cabinets can be seen after the Venetian model is set in a none with the full Venetian model.

These cabinets are furnished in three models, the Vatian, the full Venetian and the plain model. The first weach come in four sizes while the plain model comes three sizes. All of the sizes have a depth of 4½ inch. The mirrors of the Venetian and full Venetian models handsomely etched and have the appearance, when close of simply fine wall mirrors. All models are furnished with or without an open shelf recess below the mirrors that two Venetian models come with three glass shell while the plain type is equipped with three wood shelves



When Closed, the Door of This Medicine Cabinet In Like Simply a Fine Wall Mirror, but It May Be Open or Tilted to Any Desired Position.



New! A Saw File designed by experts especially for carpenters' use

AFILE that adds skill to your hands, speeds your work, and gives you a better filed saw.

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Developed by saw-filing experts in the Disston Factory, where thousands of hand saws are filed every day.

The new Disston Special Extraslim Blunt Saw File embodies many features, which aid the man who is not expert, to do a good saw-filing job.

New features!

A special cut with plenty of bite; yet it cuts smoothly and lasts for a long time.

Extra-slim so that the user can see just where and how the file is cutting at all times.

Blunt so that, even if unskilled, he can file with a level, uniform stroke; there is no taper and the file "finds its bearing" against the teeth more quickly. Less effort required to use.

Made of Disston Steel—hard, tough and strong. It outlasts two ordinary files.

Here is a file made especially for you!

Your hardware man is now showing it.

HENRY DISSTON & SONS, Inc.

Makers of "The Saw Most Carpenters Use"
Philadelphia, U.S.A.

DISSTON

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

Radiator Furniture to Order

R ADIATOR furniture is a term of comparatively recent origin which is highly descriptive of a certain type of household equipment. Since it was first introduced the cast iron radiator has been an awkward and unsightly thing taking up space in the room while adding nothing but its practical heating value. Even the more recent designs of radiator, though an improvement over the earlier ones, leaves much to be desired. Radiator furniture was developed to correct this condition.

By radiator furniture is meant radiator covers of sheet steel designed and finished to harmonize with the room decorations and to serve other purposes in addition to the heating function. These covers are made, to order, of heavy gauge sheet steel. The front and side panels are metal grilles in cane or square rod. The finish is many coats of enamel, baked on at a very high temperature. The finishes include perfect reproductions of natural wood and those available are mahogany, dark red, dark brown and light brown; dark, medium and light walnut; birch; French gray; cream, ivory, and white.

The design of the radiator cover shown here is such that the air enters under the radiator, is warmed and drawn up inside the backshield and passes over the vapor of a humidifying pan. The dust in the air is caught by the vapor and dropped into the pan while the clean, humidified air passes into the room. The pan covers the entire top of the radiator, giving a maximum evaporating surface. It also insulates the top of the cover so that a low radiator may be used for a seat or a high one for a bookshelf, table or stand, doubling the usefulness of this piece of furnishing. The humidifying action makes the room more comfortable at lower temperatures which are more healthful

than higher temperatures and, it is said, actually reduces the cost of heating while at the same time eliminating the cause of much sickness, hot, dry air. Besides all these advantages the removal of dust from the heated air prevents the smudging of walls and curtains. Draperies need not be cleaned so often and redecorating need be done at less frequent intervals.

Indianapolis Home Complete Show

THE central position on the floor of the annual Indianapolis Home Complete Show, which will be held in Indianapolis, Ind., April 7-14, and sponsored by the Indianapolis Real Estate Board, will be a complete demonstration house erected by the Southern Pine Association with the cooperation of J. F. Cantwell, chairman of the show. This house will be another unit in the association's campaign for better home building, and the seventh to be erected, by the association.

The house was designed by Merritt Harrison, of Harrison and Turnock, architects, of Indianapolis. It will demonstrate various late developments in the use of Southern pine in home building as well as how safe and permanent frame construction may be accomplished at nominal conforming and sheathing will be used throughout the structure. Grade-marked Southern pine is to be given a prominent part in the house and in the exhibits surrounding it, in show how the home builder may use each particular grade according to the purpose for which it is intended.

The Solvay Sales Corporation, 40 Rector St., New York City, offers a new booklet on the subject of "Solvay Calcius Chloride in Concrete Construction."



Radiator Furniture Is a Term of Rather Recent Origin Which Denotes Not Merely an Ornamental Sheet of Cover to Improve the Appearance of the Radiator, But a Handsome Piece of Furniture Designed to Harmonize the Decorations of the Room in Which It Is Installed and to Add New Usefulness to the Space Occupied by the Radiator.

YOU Will Appreciate this New Thatcher "Elite" Boiler

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In every home you construct you can be sure of perfect heating equipment if you specify the Thatcher "Elite" red enameled boiler. And not alone that, but your possibilities of unusual cellar design are greatly enhanced through the charm and beauty of the new scarlet covered boiler. It is a powerful heating plant—and a saver of fuel through its utmost use of the flames and hot gases under our "staggered fire travel" system.

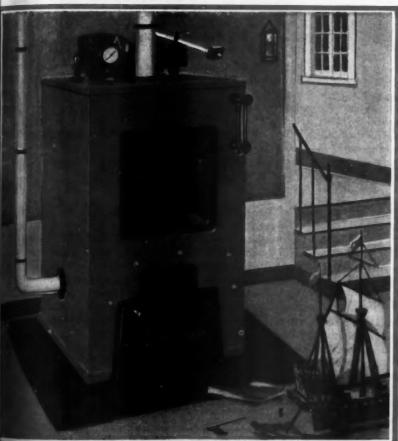


The Thatcher "staggered fire travel" principle means the more economical use of fuel through greater utilization of the flames and hot gases.

The New Thatcher "Elite" Boiler and "Gothic" Radiator

These "Gothic" radiators are gracefully and beautifully proportioned—a vast improvement over the old, clumsy type and are far more efficient in heat distribution. They lend charm to any room, and women are quick to appreciate what this means when decorating a home.





Heavy local and national advertising in full color is featuring the new Thatcher "Elite" Boiler and "Gothic" Radiator. Ask us to send you full details and catalogues.

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39-41 St. Francis Street - - NEWARK, N. J. New York, 21 W. 44th St. Chicago, 341 N. Clark St.

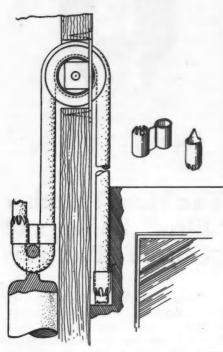
HATCHER Elite JACKETED Boilers

BOILERS - FURNACES - RANGES - RADIATORS

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

A Handy Sash Cord Fastener

NEWLY invented and very convenient little device, and its application, are illustrated in the accompanying sketch. This sash cord fastener eliminates the tying of any knots in the sash cord and makes possible a quick



These Two Simple Little Fasteners Eliminate the Tying of Sash Cords and Make a Quick, Easy Installation.

and satisfactory installation. device is really too simple to require much explanation. It is in two parts, one to fasten the cord in the sash and the other in the frame.

The smaller piece is slipped over the end of the sash cord and put into the sash as shown in the complete view. The single spike or tooth at the top holds it in place in the sash while the teeth around the bottom hold it firmly on the cord. The other piece is slipped over the. other end of the cord after it has been passed through the window weight and

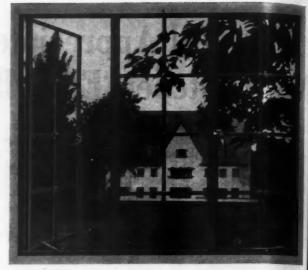
then passed through the window weight and then passed through the other side of the device, as shown. Here again the teeth hold the cord firmly without the necessity of tying.

New Improved Steel Casements

NEW make of steel casement window has been placed A on the market which is designed for the standard stock size of glass, eight by 12 inches, thus eliminating all cutting of glass. This, it is stated, constitutes a saving of almost 20 per cent in the cost of glass. A material saving in erection costs and the elimination of field connections is affected through the fact that these windows, up to two units high and three units wide, are made as composite windows and are not combinations of two or more parts. This eliminates the use of mullions between any twohinged sections, giving unobstructed ventilation, light and an improved architectural effect.

These casements are made in four types that differ only in the size and weight of sections used and in the hardware. The materials and workmanship are the same in all four types and the precisions and nicety of construction are identical in all. The four sections are manufactured to maximum dimensions as follows: standard section, 4 feet 6 inches high by 1 foot 8 inches wide; heavy section, 5 feet by 2 feet; extra heavy section, 6 feet by 2 feet 6 inches; super extra heavy section, 8 feet by 3 feet.

All steel used is rolled from new billets of rust-resisting quality into solid sections designed to meet the requirements of rigid construction and perfect contact. Each section is hydraulically straightened and the corners of both frame and leaf are machine mitered, ground and solidly welded, forming a continuous member. The muntins are of "T" section, joined at intersections by passing the horizontal member through a slit under the flange of the vertical member and the joints are hydraulically closed. Where a "T"



These New Steel Casements Are Designed for the Standard, Stock Sizes of Glass, Eliminating All Cutting of Glass.

joins the sash flange is cut back and the webb passel through the sash and welded on the other side. This gives a perfect plane on all four sides, offering an absolutely flat surface for glazing.

All sash are sanded by air pressure till not a trace of mill scale, rust or grease remains and all corners and contacts are polished smooth. The window is then given a coat of anti-corrosive paint, which is baked on, then a coat of enamel paint, which is baked on.

Economical, Dependable Mortiser

FOR portable or stationary service the hollow dis mortiser shown here will be found highly economic and dependable at all times. It has a rigid steel frame combining strength with light weight. There is a simple direct drive from the powerful motor to the boring in with all gears, belts and idler pulleys eliminated. The machine is equipped with ball bearings so that it require little attention and is always ready for use, running smooth and quietly.

Being self-contained, this machine can be set in an

position for convenient operation and moved back out of the way when not in use. The vertical position of the mortiser brings the work directly under the eye of the operator and allows him to stand in a comfortable position.

The hollow chisel cuts clean and leaves the mortise free of chips. It travels to the work while the stock is held in a fixed position. Bits and chisels can be quickly adjusted or changed.

The tilting table is adjustable both vertically and horizontally to suit the dimensions of the stock and the hold-down fingers are clamped in any position, by hand wheels at the rear of the table. The length stop gauge

the Motor. can be used on either side of the table. This machine handles boring bits of from 1/4 inch to a inch and is suitable for doweling, boring for sash pulled locks and similar work. Mortises from 1/4 inch to 1/2 in wide and of any length are cut with great rapidity.

simple operation permits anyone to produce best res



Hollow Chisel Mortis with Direct Drive for

tor F



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These men--- and hundreds more like them--- have unmasked one secret of quickly making money. But there is nothing mysterious or uncanny about their unusual success. They are just ordinary men like yourself --- except for one thing. They sent for these income-raising Blue Prints! That was the turning point of their careers.

YES, without one penny of cost or obligation; you can now take the same easy step that has led others to the top in the lad work' side of the gigantic business of Building. At mee, a temendous new field will open to you. An uncrowded side where opportunities are unlimited—amazing. Where there is a constant call for trained men, and still more men, to fill the jobs now open. And these thousands of big-pay jobs are some only to men with practical Blue Print training—the very maining that is now offered you right here.

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Mastered in a Few Short Weeks

where else can you get training like this. Nowhere else many openings paying \$4,500 a year and up as with mactors, Builders, Real Estate Firms, Banks, etc., or in as for yourself. Nowhere else are so many big-pay jobs ag for trained men to fill them as in the "head work" side bedding. Yet see how easily you can master this training the practical Blue Print Method. See how quickly you han to run even the biggest building jobs, read plans, mate costs, and supervise the entire construction of a

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If the opportunities in your present occupation are limited—if you have ever wanted the good things of life that an income of \$4,500 to \$12,000 a year will bring—then choose a "head work" job in building. For now, like hundreds of others have done, you can get into the "head work" end of the building game quickly and easily. You, too, can master this Blue Print training that spells success, a big-pay job or a business of your own, if you act right now.

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Name	
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Wall Board Lath

R ECENTLY builders have been provided with a well known product in a new form which, the manufacturers state, was produced at the suggestion of lathers, plasterers and contractors who were using this product. The product referred to is a wall board having structural values and widely known as an insulating material. The new form which this material takes is in pieces 18 inches wide and 48 inches long, a size designed for easy handling by the lather, and weighing only 3½ pounds.

The edges of these pieces are beveled and provided with shiplap joints. This feature, because of the strong shiplap joints and the longer line of diagonal reinforcing through the plaster at the joint, made possible by the beveled edges, makes strong tight walls. The long edges fit snugly and securely together and do not require a nailing base. At the ends, five nails per stud, per board, are used. Blued

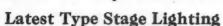


A Well-Known Insulating Wall Board Is Now Made in Lath Form for Easy Handling.

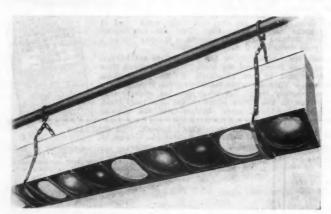
nails, 1¼ inches long with ¾-inch heads are recommended. When applied in this way, when the lath gives under the pressure of the trowel, the shiplap and bevel prevent the next lath from swiping the plaster off the trowel.

For arches and curves one end of the lath is nailed and the lath bent to the contour of

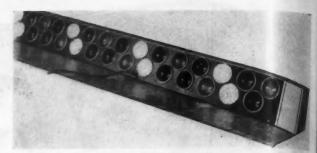
the framing with all nailing edges supported on the framing. All parts of the lath should be applied with the joints of the courses broken or staggered. Just as with the material of which this is a new form, this lath forms an excellent plaster base to which the plaster bonds both by suction and by mechanical bond with the fibres of the lath.



THE latest designs in a leading line of stage footlights and borderlights are shown in the accompanying illustration. They have been developed to meet new demands on stage lighting equipment. Colored glass diffusing roundels, individual aluminum reflectors, enclosed construction, exceptional strength, bettering lighting, true non-fading colors, attractive appearance, greater flexibility are features now combined with all the desirable characteristics of the



These New Border Lights Are Made in Three Sizes for Lamps from 200 to 1,000 Watts.



Semi-Flush Footlights Which Are Imperceptible to the Audience.

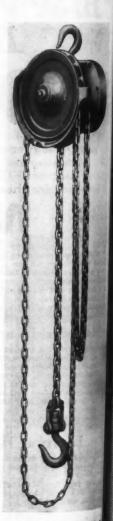
earlier models. The new models include single and double row semi-flush type footlights, single row disappearing footlights, borderlight in three sizes and proscenium lights.

The semi-flush footlights are furnished in two sections, the lighting unit and the trough. The lighting unit embodies the lamps, receptacles, reflectors, diffusing roundels, wiring, and hood as a complete unit. It is entirely encased in a housing of No. 20 gauge galvanized sheet iron with an exceptionally strong self-supporting hood and dirt and dust-proof front, an excellent protection for the lamps and reflectors. The footlight extends but three inches above the stage floor and its contour is straight so that it blends with the stage lines and is imperceptible to the audience.

The borderlights are made in three sizes for lamps from 200 to 1,000 watts. They comprise a single row of receptacles with an aluminum reflector for each lamp and with means for holding colored glass roundels as well as slight grooves for holding color frames with gelatine mediums or glass slides. receptacles, reflectors and wiring are entirely encased in a housing of galvanized sheet iron that is compact in design, light-tight, well ventilated and substantially constructed, suspended from a pipe baton by chains which permit adjustment in direction of light projection.

Tested Chain Hoists

THE principal factor in a chain hoist is the chain. It must have great strength, great ability to withstand wear and must not stretch under heavy loads. A leading chain manufacturer is now making a high carbon, electrically welded chain for the hoist illustrated here. Every link is proof tested with special instruments and when the chain is assembled it is again tested and must show an overload of 50 per cent above its rated capacity. These hoists are built in capacities of from 1/4 to 20 tons. It is stated by the manufacturers that this hoist represents their greatest development in durability, efficiency and value.



A Line of Charles Equipped with Chains of High Cabon Steel, Electrical Welded.

Holles Bid

HE MOST PRACTICAL METHOD IN THE BUILDING FIELD



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For Mr. _____ft.; Depth.____ft. and checked in details.

You Can Learn This Accurate of Practical Method In 8 Hours

HoltBid is easy to learn because it deals with the ordinary terms familiar to every one. There are no problems in mathematics. You can learn to HoltBid in eight hours or less—so that you can get the cost on the first plan outlined in Part Six at your own local prices. Thereafter it is only a matter of practice.

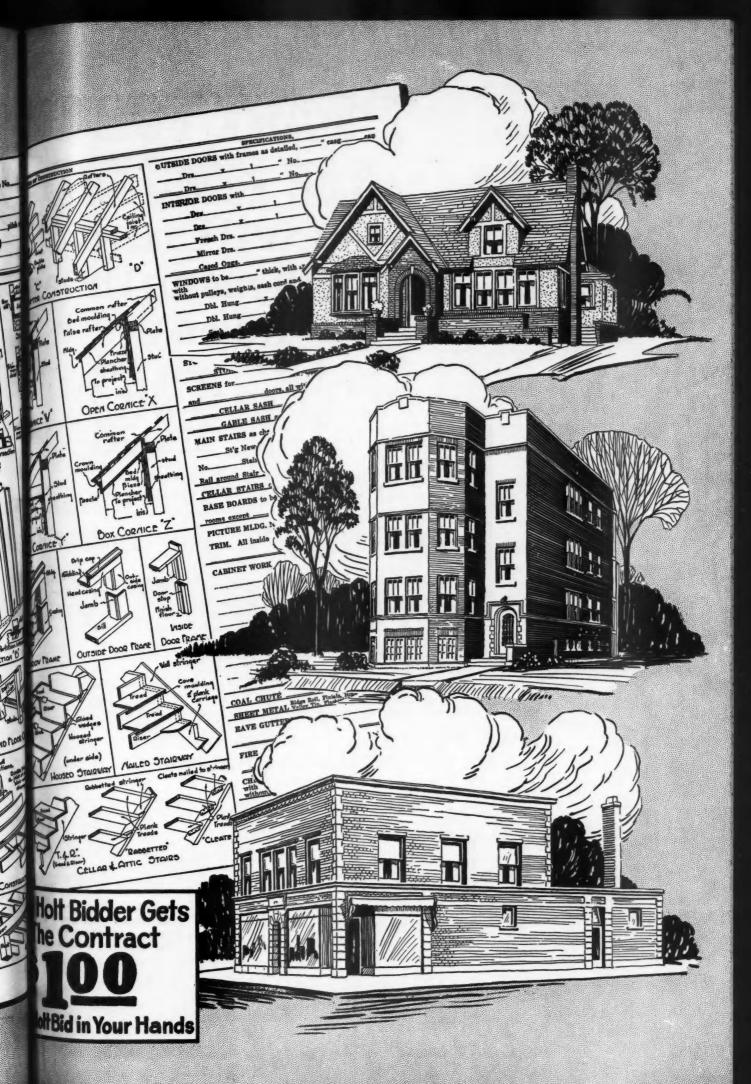
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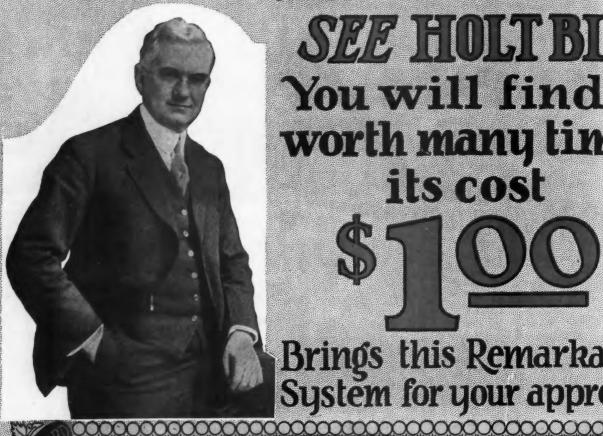
Besides Homes, HoltBidders can estimate Apartments, Stores, Factories, Garages, certain types of Schools and Churches, Barns, Granaries, Cribs, Machine Sheds, Chicken Houses and all other such buildings.

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Every unit cost table in HoltBid is based on actual figures. No guessing, approximating or averaging was done in making up these factors.

The HoltBidder's Key covers 864 different wall framing, each one based on actual material required.





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Brings this Remarkable System for your approval

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GUARANTEE that the Holbid Method of Estimate Building Costs will be satisfactory to you in every respect. All I ask is that you give it a fair trial, and that is the only condition. If at the end of thirty days you do not find the Holbid Method exactly as represented, I will refund the small down payment you have made. During the thirty days of free examination it is understood that our corps of expert Holbidders will hold themselves in readiness to answer any question, and to give you true appreciation of the great value of the HoldBid Method. In accepting your order I place my full confidence in your intentions to give the HolbBid Method a fair trial.

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WILLIAM A. RADFORD, President, HOLTBID SERVICE CO., 1827 to 1901 Prairie Ave., Chicago, Ill.

Please send at once HOLTBID SERVICE of accurately estimating building costs. Enclosed find \$1.00. I keep HOLTBID more than thirty days, it is understood that I wish to keep the service and I will pay \$5.00 per month until the balance of the SPECIAL INTRODUCTORY Price of \$85 has been paid. The HOLTBID SERVICE includes all units, as well as a year's subscription to American Builder, the World's Greatest Building Paper.

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Note:—The service must be entered in the name of the individual and not the firm.

(Without the American Builder, we shall deduct \$1.00 from the total purchase price. If you already are a subscriber, we can readily extend your subscription for a year.)

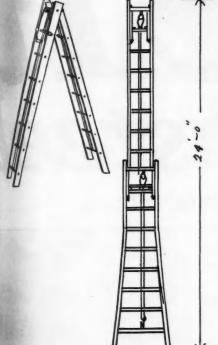
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A Ladder of Many Uses

HERE is a ladder designed with the idea of making one ladder take the place of several by being adaptable to six different purposes. It is manufactured from good materials with the best of workmanship and with nothing sacrificed to safety, weight or cost. It is composed of three sections each 12 feet long. In transportation or storage the short length and compactness save time, trouble and

storage space.

By putting the first and and second section together, as shown in the view at the left, you have, in 10 seconds, a truss or stepladder, which is very strong and substantial. Either side may be mounted without danger of spreading. Slipping section one over section two and snapping the rope in place forms a 24-foot extension ladder ready for either light or heavy work. By lowering the 24-foot ladder and adding section three you have a 36-foot



This Ladder Is Designed to Take Care Numerous Requirements with One ladder.

cttension ladder. This change also can be accomplished in a few seconds' time, without taking the ladder down. Thus you have, for low work, three 12-foot ladders, a truss or stepladder, a 24-foot extension ladder and a 36-foot extension ladder. The sides are made of 1½-inch basswood or West Coast spruce, and the rounds of ash or oak. By using the ladder jacks made by this company this ladder can be converted into a scaffold which is thoroughly steady and can be raised or lowered with no trouble.

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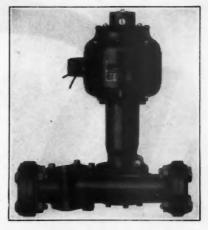
Device for Better Water Heating

THE new device illustrated here is said to bring hot water heating efficiency to a new high plane by circulating mater through a system much faster than it ordinarily flows under thermo-syphon action. The principle on which it operates is simple. Cool water possesses higher heat absorbing properties than hot water and it is the function of this device to keep cool water flowing over the fire box. The idea being that water which circulates on a thermotyphon system stands too long over the fire and loses much of its heat absorbing efficiency before it moves on. This device moves it when it is still at high absorbing efficiency that much heat ordinarily wasted is put to work.

This device also brings the water back to the boiler at higher temperature so that less heat is required to bring up to a good room warming temperature. In addition, more rapid circulation of water through the radiators aries more heat units to the rooms and, in effect, more after surface is exposed to radiation. It is stated that hot water system equipped with this device will bring absolutely cold house up to a comfortable temperature

is a small fraction of the time required with a system dependent upon the natural action of the hot water, and will be effective for rooms which are impossible to heat with the natural system.

The device is extremely simple. It consists of a motor set on a bracket and attached to a small water pump by means of a constantly engaged jaw clutch. The pump is encased in a frame case integral with a pipe sec-



This Device Increases Hot Water Heating Efficiency by Increasing the Rate of Circulation.

tion. The pump does not obstruct the pipe line. When the device starts operation a patented check valve closes the main pipe and diverts the water through the pump. When it stops, the water flows unobstructed through the pipe. The action is entirely automatic. It turns on when heat is needed. Continuous operation is not necessary as water once started on a rapid circulation continues to move swiftly for a considerable time. A fuel saving up to 30 per cent, it is claimed, has already been recorded with this device.

A Builder's Adding Machine

NEARLY every contractor and building material dealer will find a compact, portable adding machine a real convenience and time saver in his work. A new machine which is particularly well adapted to the purposes of the building trade is illustrated here. It is a machine which will both add and subtract, and has a standard full keyboard. It is so compact and light that it can be carried under the arm and requires only the space of a letterhead on the desk or counter.

Subtraction is controlled by a small lever on the keyboard. This lever can be shifted instantly to make the machine add or subtract. A minus sign is printed opposite all figures subtracted. In operation this feature differentiates figures added from those subtracted.

This new machine is built in both eight and 10-column capacities to total 999,999.99 and 99,999,999.99 or to subtract

any smaller amounts from those figures. Control keys, consisting of total key, sub-total key, error key, repeat key, and non-add key are located on the right side of the keyboard in such position that the machine is completely operated with one hand. This new machine was designed for the purpose of a low priced machine for retail and general office use.



Here Is a New Compact Adding Machine of a Type Especially Adapted to the Contractor's Office.

Fen Steel

for residences, schools, etc.

Base your window estimates on the



When Fenestra Casements add both extra beauty and extra conveniences without extra cost, why not use them?

finished installation—including hardware, glass and labor—and you'll find that Fenestra Steel Windows cost no more than ordinary windows—sometimes less.



Light and ventilation are vital factors in this school building—several Fenestra types are ideal for school use.



Builders everywhere are finding that is better steel windows help to sell the hou they build.

tories:



Because of their many advantages for the tenant, more and more apartments are being equipped with Fenestra Casements.



The builders of this terrace have added both exterior beauty and be atmosphere by the use of Fenestra Casements.

DETROIT STEEL PRODUCTS COMPANY , 2304 EAST GRAND BOULEVARD, DETROIT, MICHIG

SITUU windows

for commercial buildings

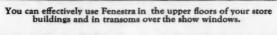
There is a Fenestra Steel Window exactly suited to every type of window opening - all quickly available through your local Fenestra Dealer. Modernize your buildings with Fenestra.



Even when Fenestra Windows face a narrow alley they provide the small shop with efficient lighting and ventilation.

windows add to the beauty as s the utility of the gasoline station.

CHIG





windows give an individual character to the exclusive shop, store or office.



The rear rooms of your buildings can be as light as the front rooms by using Fenestra.

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Bradley-Miller

Their Quality Will Increase Your Sales

The better known Bradley-Miller Frames become in your community the more frame sales you will make, for Bradley-Miller Frames deliver the kind of satisfaction that builds trade.

Contractors, carpenters and builders like their accurate manufacture. They always insure a perfect job. The home owner becomes a booster too, because they stay straight, true and tight year after year.

The remarkable service Bradley-Miller Frames deliver is due to the Genuine Michigan White Pine we

put into them and to Bradley-Miller standards of workmanship. Let Bradley-Miller Frames



help you increase your frame sales.

Write for our free booklet.

BRADLEY, MILLER & CO.

Marquette Street, BAY CITY, MICH.



Speedy, Powerful Jig Saw

A NEW type of jig saw which has been introduced recently is shown in the accompanying illustration. Its distinctive features are greater speed and power and operation directly

from the motor shaft instead of through belts or pulleys.

The saw blade is fastened only at the lower end, leaving the upper end free. This eliminates obstructions at the top of the saw table, permitting work of much larger dimensions to be handled, and at the same time simplifies the work, particularly inside scrool work. This because, by boring a small hole through which to insert the



Here Is a New Jig Saw Operated Direct from the Motor Shaft,

blade, the work can be simply put on or taken off at will.

This saw cuts straight lines or curves equally well, turns sharp corners and cuts smoothly and fast. It will cut soft woods up to two inches thick and hardwoods one inchethick. The machine is easily portable, weighing less than 50 pounds, and is fastened to the bench by means of a single bolt.

A Woodworker for Every Need

THE illustration shows a woodworker which is made in four sizes to meet all of the varying requirements which may be placed on a woodworker. The size shown is operated by a motor rated at two h. p., which, it is said, developes $4\frac{1}{2}$ h. p. on 220 volts. The total weight of the machine is 700 pounds and it can be taken down into four parts for easy moving. Its length is five feet and its width $2\frac{1}{2}$ feet. By folding the table it will pass through the ordinary doorway.

This machine has a capacity of four inches for either cross cutting or ripping. It has a six or eight inch jointer, 42 inches long, equipped with a jointer fence and full safety round jointer head. It will rip four inch stock at the rate of 100 lineal feet a minute on a 220 volt current. Like all the other sizes of this machine, it is a complete



A Woodworker Which Will Handle 12 Different Opentions and Which Is Made in Four Sizes to Meet An Requirement.

Don't Gamble

with "Cheap" Paint

It will beat you every time

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"When you sit in a game with 'cheap' paint you are beaten before you start." That is the straightforward story the powerful "SWP vs. 'Cheap' Paint" drive is putting before millions of people all over the nation. Simple, indisputable truths are convincing paint users of the high cost of "cheap" paint and the economy of SWP House Paint.

Architects, builders, and contractors have been recommending fine old SWP House Paint for years. Sherwin-Williams advertising is making it still easier for them. What is true of "cheap" house paint, is also true of all other "cheap" paint products, varnishes, enamels, lacquers. It takes expensive materials

to make economical paint

products. Only the finest quality goes into Sherwin-Williams paints.

SWP House Paint produces a finish that is richer looking and lasts longer. More than that—SWP is a strong sell-

ing point for the house. Its recognized superiority inspires the buyer's confidence that other materials were also selected on a "quality" basis.

Let our technical staff help plan your specifications. We will be glad to answer any inquiries.

THE SHERWIN-WILLIAMS CO. CLEVELAND, OHIO



Trade-mark Registered

SHERWIN-WILLIAMS SWP HOUSE PAINT

OPEN PAINTS . VARNISHES . ENAMELS . OPEX LACQUERS



Buildings Rent Faster sell easier—when radiators are equipped with Trico

Trico Radiator furniture transforms all unsightly radiators into beautiful and useful pieces of furniture—shelves, win-

dow seats, consoles. They are furnished in any desired color to harmonize with other room furniture.

They stop smudge. Cleaning and redecorating costs are greatly reduced, often as much as 75%.

The patent Trico humidifying waterpan concealed beneath the cover maintains proper moisture in the air, making the rooms far more comfortable and healthful. This moisture is absolutely essential in preventing furniture and woodwork from drying.

Ten years of development in radiator furniture have made Trico the leader in this field. A district manager in every principal city will be glad to consult with you and serve you. Let us estimate on Trico Radiator enclosures. No charge.

Contractors' and Builders' Franchise Plan

If you haven't received a copy of the New Trico Franchise plan, fill out the coupon now. It means money to you and there is no investment on your part.

A copy of the latest Trico book of ideas on interior decoration will also be sent you on request. Simply check attached coupon.

TRICO, INC.



	Inc., Subsidiary to Art Metal Radiator Cover Co., Kolmar Avenue, Chicago, U. S. A.
Gentlen	nen:
	- Send New Trico Franchise Plan.
_	 Send estimate and Trico book on interior decorating.
Name_	



Henry A. Guthrie Now with Western Brick

HENRY A. GUTHRIE, for many years identified with various phases of the building industry in a promotional way, has been appointed general sales manager of the

Western Brick Company, according to an announcement by Frank W. Butterworth, general manager of the company. Mr. Guthrie leaves the George L. Dyer Company, advertising agency, where he conducted many merchandising campaigns, to take charge of sales for the largest face brick plant in the United States.

Mr. Guthrie has his headquarters as gen-



Henry A. Guthrie.

eral sales manager of the Western Brick Company in Suite 1604, Builders' Building, Chicago. In addition to directing the sales of face brick, Mr. Guthrie will devote a portion of his time to the promotion of Haydite, the new light weight burned clay aggregate.

Publish Concrete Calculator

THE North American Cement Corporation, 285 Madison Ave., New York City, has published a really unique concrete calculator which is patented by the company. It is in the form of a small disc which will fit into the vest pocket, providing a convenient and quick method of computing the quantities of cement, sand and gravel required for various concrete mixers. It also makes it possible to compute quickly the number of board feet of lumber in various size boards.

Name Pacific Coast Distributor

A N announcement from the American Chain Company, Inc., Bridgeport, Conn., states that E. O. Johnstone, district sales manager for the company at 425 Second St. San Francisco, Cal., has been appointed Pacific Coast distributor for Ford chain hoists to the industrial trade.

A Bath of the Future he Combination Bath Tub

Regular Bath, Shower Bath, Seat Bath, Foot Bath, Child's Bath. All in one piece, Patented

Semi-Vitreous Porcelain and Enameled Iron Ware



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Coast

PLATE 10-E
Enameled Iron Ware, 44x30 inches
to tile in recess, only. Enameled
white front. Waste in foot section
either right or left hand end.



PLATE 11-E
Enameled Iron Ware, 44x30 inches to
tile in right or left hand corner. Enameled white all exposed parts. Same as
Plate 10-E except for corner installation.



PLATE 30-E Semi-Vitreous Porcelain Ware. 44x30 inches to tile in right or left hand corner, or in recess. Glazed white all sides.

The COMBINATION BATH is an entirely new departure in the development of modern sanitary comfort, comprising, as it does, a SEAT, FOOT, SHOWER and CHILD'S bath, all in one.

It possesses many essential common sense features not found in any other types. For instance, it is more comfortable and less wasteful of water; it is possible to bathe and treat the feet without the removal of all clothing, by having only a small amount of water, in the foot section. The ledges on the end and both sides of the foot section enable one to treat the feet conveniently, while the dimensions of the foot section allow ample space for the feet when standing or sitting. The mother or maid can bathe a child in comfort under ideal conditions. The child can be bathed on the seat section, and then, if desired, dipped in the water filled foot section.

Remember, when you are considering the length of the COM-BINATION BATH in comparison with other kinds of styles, that you do not assume a half reclining position when using the COMBINATION BATH, but instead a sitting position; so that your length from the knee down does not count in the length of the space required as it does when using the ordinary bath; also that the uncomfortable, cramped position assumed in the latter case is entirely removed and supplanted by a natural, comfortable posture, such as experienced when sitting in an easy, comfortable chair with just as much room in every direction as a person would have in using the ordinary bath of greater length.

Furthermore, when the COMBINA

using the ordinary bath of greater length. Furthermore, when the COMBINATION BATH is used as a shower bath it is equal to any standard type shower receptor. The arrangement of the seat and foot bath permits the taking of a head or body shower bath, the latter without wetting the hair. This commends it, and is a feature which should not be too lightly regarded; in fact, we strongly recommend installation of showers in connection with the COMBINATION BATH.

When one desires to get out of the COMBINATION BATH, he can do so without the aid of grip-rails or even the use of his hands, by merely standing up—just like arising from a chair.

Water can be turned on and off or discharged without changing from a sitting position, instead of being obliged to slide along the bottom of the tub, in order to reach the valves, as is necessary when using any other type bath.

In planning bath rooms, space saving is ofttimes a most important problem, which can be readily and satisfactorily solved by the adoption of the COMBINATION BATH. This is all accomplished without encroaching on the space required for persons weighing as much as 250 pounds to an extent that comfort is sacrificed in any degree.

Tone will be given the bath room wherein such a distinctly attractive and meritorious fixture as the COMBINATION BATH has been installed—an added attraction fully appreciated and not likely to be overlooked by your guests.

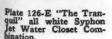
We furnish plans for installing the COMBINATION BATH, avoiding the necessity for having any part of the waste fittings extended through the ceiling below the bath room, requiring a suspended ceiling; which, in many cases, would prove undesirable.

These plans provide for raising the bath about four inches above the floor level, and filling in the open space with tile. This increases the extreme height of the tub from floor to top to about twenty-one inches, which is slightly less than the height of a staple bath on legs or base.

Many of the COMBINATION BATHS have been installed in this manner, and have proven entirely satisfactory. Write Us for Descriptive Booklet Giving Measurements and Other Details



Plate 100-E Lavatory on Pedestal. Two sizes— 24x20 inches and 26x22 inches.



WHEELING SANITARY MFG. CO. WHEELING, W. VA.

Manufacturers of High Grade Plumbing Fixtures

Trussless Arch Roof Covers Democratic Convention Hall

ONE of the most interesting problems in auditorium construction presented itself when it was decided to hold the National Democratic Convention in Houston.

It was necessary to have a building that would seat from eighteen to twenty thousand people. Quick and economical erection was absolutely necessary. A spacious auditorium that would be airy was paramount, due to the extreme heat in Houston during the summer months. Furthermore, the best acoustical conditions obtainable was desired.

The architectural design for this auditorium was made by Mr. Kenneth Franzheim, architect, New York City, and his associate, Mr. J. E. R. Carpenter. The engineering calculations as to stresses were made by Hurlbut & Van Vleck, engineers, New York City. The general contract has been let by the City of Houston to the Universal Con-

struction Company as general contractors for the sum of \$145,000, which includes a sub-contract to the Lamella Trussless Roof Company of Houston, Texas, for the auditorium roof construction, including columns and consisting of 85,000 square feet.

The Lamella roof conconstruction comprises three parts: one large span of 120 feet in the center and two smaller spans of 76 feet each along each side of the span. The length of the Lamella

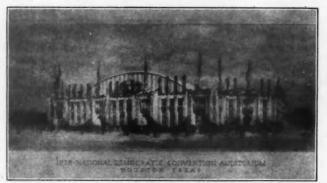
construction is 324 feet and the height in the center approximately 60 feet.

The springing line of the center arch is 38 feet high and the springing line of the side bays 30 feet. The space of 8 feet in between the two serves a double purpose; it provides for sufficient height to connect the sills of the Lamell roof at those points into a girder effect, so that the columns supporting the two spans are spaced at over 40 feet on center. By doing this it was possible to have the entire large roof area rest on only 12 center columns. All the lumber being used in this building is southern pine, fur. nished by the Kirby Lumber Co., the Lamella Trussless Roof Co. of Houston being one of John Henry Kirby's business enterprises.

The roof construction is made from specially designed pieces of lumber joined together in net-like fashion to cover large spaces in one clear span, thereby forming a uniform wooden arch. It is in effect a series of intersecting arches resulting in a design which requires a minimum

of decorative embellishment, The absence of obstructions aids materially in the distribution of light and the meshlike formation produces unusually good acoustical conditions. If desired, the underside of the roof may be easily covered with standard fireproof or insulation material or finished with lath and plaster. It can also be readily sprinkled.

This roof construction has been used extensively in all parts of the United States.



The Great Convention Hall Which Houston, Texas, Providing for the National Democratic Convention of 1928.

This New Wall Covering Applied to Plaster or Wall Board Makes a Permanent Wall

Inexpensive—Easily Applied—Washable—Decorative
Built Up in Linseed Oil—No Surface Cracks

writle fabric—imitation Italian Travertine e—made in any color, satisfying every Applied like wall paper. a-repeating pattern of blocks removes the mechanical effect. Duplication of line on



Nelson M. Ayres, Owner, West Englewood, N. J., 18 Stores with offices and corridors. Travrtile was used on all side walls, and Lincrusta-Walton pattern No. 290 for ceilings.

What Mr. Ayres says about Lincrusta-Walton:-"It is the most decorative, most economical and satisfactory decoration I have ever seen. The tenants are well pleased and have had many favorable comments. Have specified Lincrusta-Walton on several business blocks and a 300-family apartment house about to be started." Signed: Nelson M. Ayres.

Lincrusta-Walton was used in this building applied over she against heat and cold and also deadened sound. Lincrusta-Walton wall coverings are made in a greatery of patterns appropriate for private homes and public places.

LINCRUSTA-WALTON COMPANY Hackensack, New Jersey Division Tait Paper and Color Industries, Inc.



Ceiling Pattern No. 290

he END of the SEARCH

The Perfected BAZARK CHEMICAL WATER SOFTENER

OFT WATER should be used every day—365 days of the year. There are so many uses for it in every day home life that it has become a positive necessity. Bazark engineers have developed the first fool-proof all-automatic chemical water softener—the only logical way to secure an uninterrupted flow of chemically softened water that is clean and pure. The low price of the Bazark Auto Water Softener puts it within reach of all and will prove the end of the search for those who are now looking for the ideal water softening equipment.

No Home, Apartment or Public Building Need Be Without One — Now

Bazark softened water flows at full pressure without interruption the instant any soft water faucet is opened. Sizes for every need. First cost is low—lower than any other softener on the market today. Costs less than half a thousandth of a cent per gallon to keep the domestic size Bazark Softener in operation.

Easily INSTALLED

The Bazark Auto Water Softener is easily installed in less than an hour. Its design is so simple, its construction so sturdy that with ordinary usage no servicing is required. It requires no double plumbing. Full directions go with each machine so that any good plumber can install and get your Bazark in perfect operation in a very short time.



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TRVI-

No Backwashing or Reconditioning It Couldn't Be Simpler

The only attention required by the Bazark Softener is the filling of the reservoir, as illustrated below, with a gallon of Bazark softening compound about once every 6 or 8 weeks depending entirely upon the amount of soft water used during that period. When new compound is added, instead of having a lot of backwashing or reconditioning work to go through as you have in the case of the mineral type of softeners, you have only the small amount of effort necessary to draw off a few gallons of water from the settling tank or hot water tank depending on the type of installation in your home.

Guaranteed
for one
Year

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BAZARK CORPORATION
Rockford, Illinois

Gentlemen:—We are interested in knowing all the facts
about the NEW BAZARK AUTO WATER SOFTENER.
Send us your proposition by return mail today with the understanding that there is NO OBLIGATION attached.

Name

Firm

Address

City

State

PLUMBER | HOUSE OWNER | HOME BUILDER
ARCHITECT | CONTRACTOR

AZARK Corporation

ROCKFORD "ILLINOIS"

MANUFACTURERS and CHEMICAL BNGINEERS

For Quicker Sales



Residence of R. O. Smith, Kansas City, Mo., Edward Buehler Delk, Architect, Exterior Trim finished with Cabot's Double White and Green Collopakes, Exterior Walls finished with Cabot's Old Virginia White Collopakes, Roof of Cabot's Creosote Stained Shingles. Walls and 2nd floor insulated with Cabot's XX and XXX Quilts.

Insulated houses sell more easily today. The public knows that home insulation increases comfort both winter and summer and saves coal bills.

Some insulating materials increase costs and reduce profits. Government and other tests make us believe that Cabot's Quilt saves building expense and gives most insulation at lowest cost.

Cut the coupon below (Roll of Quilt) and send it in today for full Quilt Information and U. S. Bureau of Standards Home Insulation Tests.

For Effective—Economical House Insulation, USE

Cabot's Quilt

IN SUCCESSFUL USE FOR OVER 30 YEARS



Mott Reorganization Completed

R EORGANIZATION of the new J. L. Mott Company, Inc., the consolidated concern which has grown out of the recent merger of the former Mott Company and its subsidiaries with the Laib Company and the Columbia Sanitary Manufacturing Company, has been effected and the company incorporated under the laws of Delaware, according to an announcement from George H. Laib, president and chairman of the board of the new company and its various subsidiaries.

The J. L. Iron Works, sales subsidiary of the Mott Company, will remove its New York offices and show room, on May 1, from Fifth Ave. at 17th St. to a new building at 369 Lexington Ave., which will be known as the Mott Building. An elaborate show room is being fitted up on the first floor.

With the reorganization the name of the Columbia Sanitary Company has disappeared and it is now operating under the name of the J. L. Mott Company, Inc.

Tile Company Appoints Whitmer

THE Flint Faience & Tile Company, Flint, Mich., a General Motors concern, announces the appointment of J. D. Whitmer as production manager. He will also be in charge of development work for the company. He was formerly associated with the production department of the American Encaustic Tile Company, of Zanesville, Ohio.



J. D. Whitmer.

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Milcor Sales Force Increased

BECAUSE of the increased demand for its various products the Fireproof Material Division of the Milwaukee Corrugating Company, Milwaukee, Wis., has been growing so rapidly that it has been necessary to enlarge its production facilities and sales force, according to a recent announcement of the company. Julius A. Pfeiffer has been made director of sales of the division; H. B. Spackman, formerly of the Northwestern Expanded Metal Company, has been appointed special representative in the fireproofing line; C. C. Banholzer has been assigned to the Wisconsin and Northern Michigan territory; J. G. Decker will have his headquarters at Minneapolis and be in charge of the Northwestern territory, and G. C. Lendon has been assigned to the Detroit territory.

Change Size of Gyplap Board

THE width of Gyplap sheathing boards has been changed from 32 inches to 24 inches, according to an announcement from the United States Gypsum Company, Chicago. As now manufactured each board is 24 inches wide, eight feet long and ½ inch thick. The change was made because of a need for greater convenience in handling the boards before and during application. In the new size it is possible for the carpenter to carry two boards at one time, one under each arm, and application is also easier. The ½ inch gypsum core of Gyplap sheathing, the tongue and groove edges and the waterproof surfacing remain unchanged.

FRANCHISE AGENTS



START YOUR OWN BUSINESS

SELLING AND APPLYING

MALLEABLE ASPHALT (MASTIC) FLOORS and ROOFS

Easily Applied—No Heat—No Special Tools

AN unusual Mastic Composition that is different from other similar products in ingredients, method of manufacture and in results.

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This material has been successfully used in such buildings as Marshall Field (retail store), Field Museum, Butler Bros., warehouse, Crane Co., foundry, etc.

We appoint one Franchise Agent in each town and our specialty salesmen help our Franchise Agent sell. No large investment in stock required. An ideal line for

Contractors and Building Material Men. Two-way Profits—one on the material—one on the installation. Our Maco (Colloidal) asphalt, a composition easily mixed with Portland Cement and sand for building Malleable Asphalt (Mastic) Floors, and for permanent patching and repairing old concrete floors, loading platforms, sidewalks, driveways, etc.

A wonderful money maker that fits in with the Malleable Asphalt (Mastic) Roofing and Flooring. Nearly every building in your town is a prospect.

HERE IS A REAL OPPORTUNITY

We want responsible men to act as our Franchise Agents. Send in the coupon today for FREE samples, outline of advertising we do for you, helps we offer and full information. Write today, your territory won't be open long.

MALLEABLE ASPHALT CO. 6355 Broadway CHICAGO, ILLINOIS

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Books, Bulletins and Catalogs for You

THE literature and publications listed here are available to the readers of American Builder. They may be obtained from the firms mentioned and will be forwarded without cost except where a price is noted.

"Brass Pipe and Health" is the title of a booklet issued by the Copper & Brass Research Association, 25 Broadway, New York City. It sets forth how buyers and builders of homes can co-operate with municipal water departments in protecting the cleanliness of the water supply.

"The Zagelmeyer System" is the title of a booklet published by the Zagelmeyer Cast Stone Block Machinery Company, 1100 S. Henry St., Bay City, Mich., describing its machinery and methods of casting plain and granite faced concrete building blocks.

The Sarco Company, Inc., 183 Madison Ave., New York City, offers a catalog of Sarco products including industrial steam traps, temperature control strainers and heating systems, vapor, vacuum and low pressure, and also two pamphlets on its radiator traps.

The United States Gypsum Company, 300 W. Adams St., Chicago, has recently published a sheet of "Architectural Data on the U. S. G. System of Sound Insulation."

The Canton Clothes Dryer Co., Canton, Ohio, offers an illustrated catalog booklet on its dryers which are heated with gas, steam or electricity.

The Beardslee Chandelier Mfg. Company, 216-220 S. Jefferson St., Chicago, offers the following booklets on its products: Distinctive Lighting Fixtures, Catalog 43; Lighting Fixtures for Public Buildings, Catalog 40; Denzar, The Unit of Brightness, Catalog D-8.

The A. S. Aloe Company, 1819-23 Olive St., St. Louis, Mo., has published a 1928 edition of its Contractor's Labor Saving Equipment Bulletin covering the various machines and tools which it manufactures.

The Monarch Sales & Engineering Co., 2010 Locust St., St. Louis, Mo., has issued a pamphlet illustrating and describing its "Triple Heat" boilers which do not require fire brick.

The Artistic Lighting Equipment Association, 711 Graybar Bldg., New York City, has published a booklet covering complete information on its sales promotion and refixturing campaign.

The Evans Elevator Equalizer Co., Bedford, Ind., offers a booklet of information on its system of equalizers for passenger and freight elevators.

Charles J. Geiser, P. O. Box 1127, Chicago, Ill., has written and published a small handbook under the title, "Practical Information—Care and Repair of the Plumbing and Heating System in Your Home," which places this useful information in a convenient form for reference. Price, \$1.

"The Modern Foreman," by Robert Grimshaw, M. E., published by the Gregg Publishing Company, New York, N. Y., is a book of organized industrial knowledge for the foreman, factory worker, managing executive and all ambitious workers, laying down clearly and precisely the principles of successful foremanship. Price, \$2.50.

The American Chime Clock Company, 1643-D Ruffner St., Philadelphia, Pa., offers a booklet, "How to Build Your Own Grandfather's Clock," cataloging the various styles of clock for which they furnish working drawings and sell works. The working drawings are furnished at a nominal price.

"Color Schemes of Adam Ceilings" is the title of a very handsome portfolio of designs, lithographed from water color sketches by Gerald K. Geerlings and Betty F. Geerlings, reproducing the original studies by the Adam brothers, now in the Sir John Soane Museum, London. It is published by Charles Scribner's Sons, 597 Fifth Ave., New York City. Price, \$2.

Unusual Service for the Contractor

produ

Round and Square Deformed High Chair Bars

Lower Slab Bar Spacer

Bar Chair

Lower Beam Bar Spacer

Joist Beam Spacer Welded Solid Steel Sash

Portable Electric Hand Sat

Ryerson combined service on all steel products saves time, money and trouble

The Special Contractors and Builders Division of Ryerson Steel-Service is without parallel in the building fields.

This department has its own warehouses and provides complete service on all reinforcing for concrete, Steel Joist, Metal Lath, Steel Sash, and all the various steel building products are also included.

In addition, structurals, bars, plates, sheets, rivets, bolts, wire, etc., are furnished from the general steel departments. Trench braces, jacks, electric drills, and hundreds of other tools needed on every job are supplied by the machinery and small tool departments.

Contractors use the Ryerson Warehouses as if they were their own. Reinforcing steel, lath, sash and other miscellaneous materials are kept under cover until they are ready to use each item. Delivery is according to their schedule.

Large fleets of trucks and private switch tracks help provide service unequaled by any other source of supply.

All types of jobs are figured and lump sum or pound price quotations prepared.

Write for Complete Information.

JOSEPH T. RYERSON & SON INC.

CHICAGO CINCINNATI BUFFALO MILWAUKEE DETROIT JERSEY CITY ST. LOUIS CLEVELAND



Triangle Wire Mesh Reinforcing









Expanded Metal Reinforcement





RYPESON REINFORCING-SERVICE

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To thinking contractors, builders and others who are in the water system game to serve their customers satisfactorily and completely, and to make money consistently, this advertisement will be highly important.

Those who are selling and installing water systems are learning through experience that it requires more than one style or size to meet installation requirements as they exist in any community. Depth, volume, location and maintenance are all factors to be reckoned with in every water system sale. And we have yet to find a single style or a single size of water system that will meet all of these conditions satisfactorily.

Little doubt but that your experience has been the If you have not been same as ours. fortified with a complete line like the MYERS you have been out of luck -the other fellow has been get-

ting part of the business that belongs to you.

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Greater and greater demand from year to year for Myers Water Systems has brought about a remarkable development in the Myers Line—a development of such scope that it now permits of every dealer meeting every demand

of every prospective purchaser with a
Myers Water System of the right style and size to meet his individual requirements.

Think this over. It means a lot to both you and your customers. So much indeed that we urge you to study the illustrations of the five Myers Deep Well Water Systems appearing in this advertisement, keeping in mind that they are representative of the Myers Line with its superior features and numerous styles for both shallow and deep well service which will enable you to get more of the water system business in your vicinity.

It's time to act. Write or wire for catalog and information.

and, ohio.

Manufacturers for over Fifty Years of MYERS"HONOR-BILT"PUMPS for Every Purpose, WATER SYSTEMS-HAY and GRAIN UNLOADING TOOLS - BARN, FACTORY and GARAGE DOOR HANGERS-STORE LADDERS, Etc.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

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Consider these facts! Lyons, whose picture you see above, has a business now valued at more than twenty times his original investment. Lind of Altoona, who started with \$1,750 five years ago, recently refused an offer of \$100,000 for his plant. The Kansas City Duntile Company increased a \$3,000 investment more than thirty times. Frauenfelder of St. Louis has built a \$100,000 business.

What is the secret? Simply courage and determination plus what is probably the greatest manufacturing opportunity of this generation. Men like these men, from all walks of life, have found in Duntile manufacturing the way to rise from the futile, competitive ruts of life into independence and success. There are more than 400 Duntile manufacturers today, making Duntile that went into construction worth more than \$150,000,000 last year.

THE PERFECTED ALL-PURPOSE CONCRETE BUILDING IN

Working Specifications in "Sweets"

There is no other business opportunity today just like Duntile manufacturing. There won't be another in a blue moon.

Try to conceive of a business where the efforts of other men instead of competing with yours simply point out the right paths to follow! A manufacturing business where every tavail detail of plant design, manufacturing prov esses, exclusive machinery, selling and advertising is worked out for you in advance and proven sound and profitable by the records of hundreds of actual cases. A business you can own and operate in your community that has built a nationwide reputation for the product you make and sell locally. The field is wide to garre open in hundreds of localities. But your city may not be open long. Can you afford not to get all the facts? Send the coupon now for our book "Basic Facts."

> W. E. DUNN MFG. CO. 415 W. 23rd St., Holland, Michigan



STREET ADDRESS.....

Get this Book which Started Hundred

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W. E. DUNN MFG. CO., 4 415 W. 23rd St., Helland, Mich.	
DUNTILE in each commu	ok, "Basic Facts," how average ability acturing independence for those supply nity. Also show me how I can manufac- ay own at a profit of 30 to 60%.
Show me how I can build and make more money for	permanent masonry walls at cost of the myself.
NAME	
CITY	STATE

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Mr. C. H. Dexheimer, well-known Toledo contactor who startled the building world by constructing a fire-safe home of Duntile and steel at practically the cost of ordinary construction.

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Mr. Dexheimer's accomplishment in building a fire-safe home at the cost of an ordinary house is typical of hundreds of cases where Duntile brings fine permanent construction out of the luxury class and makes tavailable for all—cheaper in construction than brick—less than the cost of good frame! adver- Permanent, fire-safe, strong beyond all rquirements, full mortar bed . . . e and

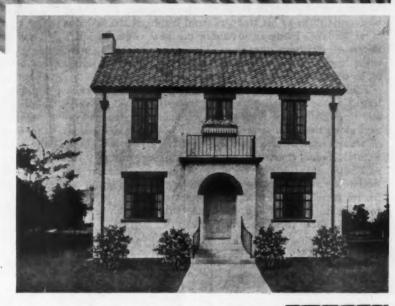
beauty, rich colorings and textures ... over forty color variations obtined by Mat Glazing.

versatile beyond any other material!
For every building need from cellar or garret. A material which has gone are city into the biggest garage in Canada, the most school in Brockton, Mass., the country home of a wealthy Virginia coal operator, the home of a famous coal operator, the home of a famous coal operator, and thousands of reign diplomat, and thousands of ther homes, churches, schools and very other type of building. Duntile sliterally sweeping the country.

am for yourself why so many builders are making the enviable reputations through their amazing complishments with Duntile and why as a result the lattice industry is rapidly becoming the nation's adding sensation. Use coupon at the left for a vitally densing summary of the facts.

Investigate for Yourself





The Dexheimer Duntile and steel house at Toledo, Ohio. In a letter to the Wm. B. Hillebrand Duntile Company of Toledo, Mr. Dexheimer says of the Duntile used: "It laid up quickly, required less mortar and made a perfect base for plaster and stucco, saving us over \$1,000 in labor and materials. This made it possible to put the house on sale at no greater cost than one of ordinary construction."

Cottage -

DUNTILE

meets every requirement



New Fixtures for Old

By ROGER A. LEA

HANGES are said to keep civilization in motion. Customs change, manners change, habits change, and styles change with astonishing rapidity. Man becomes so absorbed in these changes that in a short time he accepts them as his standards and laughs at the fashions of yesterday. In many instances the new vogue is but a means of satisfying the human desire for something new, while in many other instances the new has been designed to fit new conditions.

The woman who today walks down the street in ankle length dresses calls forth a smile from the crowd. Everyone turns to gaze at a horse and carriage carrying passengers along the main street. As styles in clothes and modes of transportation have changed, so have styles in lighting fixtures, home construction and interior decoration. Gas as an illuminant has given place to the more efficient and flexible electricity, yet how often does one find the old gas fixture merely wired to carry the electric current which is working to illuminate a modernly furnished home? In

these instances incandescent lamps are being dressed in a style of a past generation.

Not only are the gas fixtures out of style, but the source of illumination has outgrown this older dress just as a boy soon outgrows his first suit of long trousers. In the days when electric lighting was first installed in the home, it was highly advisable to have both gas and electricity in the same fixture for we were never quite sure when the current would be shut off. Generating machinery and methods of power distribution have been so improved in recent times that there is little need to fear the failure of the lighting system except under most exceptional conditions. The first incandescent lamps were of such low intensity that it was not particularly objectionable to have them visible through a clear or etched glass shade projecting at an

angle from the fixture. The new lamps, being so much brighter and giving so much more light, have outgrown the old fixture and are most annoying and glaring when they are visible under the shade. The lamp sockets, directed at all angles from the fixture, send shining light into the eyes of those seated in the room and thus are unpractical as well as unsightly. Curiously enough, the new lamps have a faculty for attracting one's attention to the old fixtures—the very piece of furnishing which the housekeeper is most desirous of concealing. Like other styles, fixture styles are progressive, the old giving place to the new, which are more artistic and efficient.

Harmony is the essence of success in many spheres, even in the achieving of a restful and attractive room. The rigid and often ornate gas and electric combination fixture can seldom, if ever, be said to be in harmony with the delightful simplicity of decoration in the furnishings of our homes today. Such a fixture, being so foreign to the remainder of the room, stands out in contrast, striking a discordant note while the lighting it provides is often concentrated in the center of the room, due to the low hanging light; and the attractive corners of the room remain in a shadow, appearing gloomy and repellant. A properly designed and properly hung ceiling fixture may be the hostess' best means of exhibiting the charm of her room and insuring the comfort of her guests, while the improperly designed fixture producing poor illumination in the room, creates an unpleasant atmosphere and often leaves the guests ill at ease.

Quite as bad as the gas and electric fixtures are many of the fixtures designed about fifteen years ago. These for the most part were hasty reproductions of the antiquated gas fixture and today present the same faults which detract from the lighting and appearance of the room. How easy it would be to have all the old fixtures removed and replaced by new ones. The cost of such a change is surprisingly low and may be considered almost negligible when measured by

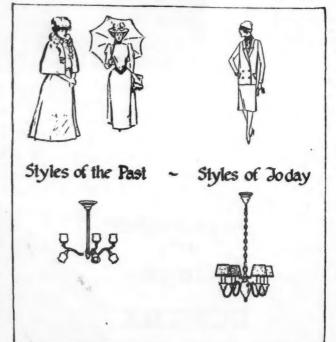
the joy, comfort, and beauty resulting from the modern lighting installation. Taking advantage of the relatively small cost of change from old to new, many thousands of people are today enjoying to a greater extent the benefits offered by electricity.

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And yet, in spite of all this, are your friends smiling at your new incandescent lamps dressed in the style of the past?



The Building Industry Has at Last Become Style Conscious and Is Stepping Right Along with the Procession.

Would Restrict Commercial Area

A WARNING against the danger of too muce "first-commercial" zoning was sounded in the 1927 report of the National Capita Park and planning Commission, of which J. C. Nichol of Kansas City, former chairman of the city planning committee of the National Association of Real Estate Boards, is a member.

According to this report, there would be four times large a commercial area as necessary for the anticipal population, if the tendency to zone for commercial proposes the property fronting on streets used as major the oughfares were to receive the definite approval of the zonic commission. This tendency is natural because the not of traffic makes such property less desirable for resident purposes, the commission finds.

The National Capital Park and Planning Commissions was instituted in 1924, for the purpose of regional plans and zoning for the territory in and around Washing D. C. Its findings as to proportion in commercial as were made following a study of the effects of the zon act which has been in force in the District of Columbra for over seven years.

Many Ci

CONTRACTORS EQUIPMENT

Concrete Mixed in Transit

A SPECIALLY designed body, in which concrete is continually agitated while in transit, makes it possible for the Ready Mixed Concrete Corporation, of Richmond, Virginia, to deliver concrete from its central plant to various parts of the city. Considerable economies are naturally obtained by concentrating the raw materials at a central plant in this way, mixing them there and delivering the concrete thoroughly mixed to various construction projects as needed.

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In the accompanying illustration is shown an International Harvester Model 54-C chain-drive motor truck, quipped with a 2-yard body of this type, delivering contrete to a hopper. This is one of the six Internationals of the same type and similarly equipped used by the Ready Mixed Concrete Corporation for making concrete deliveries from its central plant in Richmond.

The concrete is agitated while in transit by paddles geared to the transmission. It is claimed that this agitation prevents any segregation of the aggregate between the mixer and the job and makes possible a more favorable watercement ratio. At the delivery point, therefore, the concrete is said to be stronger and more workable.

The body may be hoisted to two positions. In the higher position, the outlet is 9 feet above the ground, as shown in the illustration. In this position, concrete may be delivered to storage hopper for removal by wheelbarrow, to hopper used with tower equipment or to chute for delivering concrete for sidewalks or foundation walls.



Many Cities Builders Are Now Buying Their Concrete Already Mixed, from a Central Mixing Plant. This motor truck mounted equipment delivers the mixed concrete to the job.

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B EI

March

Mr. W



A 3/4-Cubic Yard Clamshell Crane Charging Bins for Low-Cost Concrete Work.

The body is elevated to lower position when the concrete is directly dumped out for road or street work.

How a Power Crane Reduced Material Handling Expenses

M ODERN methods have again proven to be the most economical methods. In this instance a survey was conducted in the modern material storage yards of Baker & Holmes at Jacksonville, Florida. Carefully compiled figures indicate that this building supply dealer reduced the cost of handling aggregate from 35 cents per ton to 4 cents per ton by installing a Harnischfeger clamshell crane and steel bins.

Owing to the scarcity of day laborers in many sections of the country, and the gradual increase in such wages, many building supply dealers and contractors are rapidly installing labor saving machinery of various kinds such

as clamshell cranes, because substantial savings over slow hand methods have been proven.

When a car or aggregate is spotted for unloading by hand the first cost amounts to approximately 15 cents per ton. When the storage pile grows to unusual proportions another 10 cents per ton is required to get the aggregate on the pile and keep it from sliding onto the tracks.

This, however, is only the first source of waste when handling aggregate by hand. The material must next be loaded onto wagons or trucks to be hauled to the job, necessitating another handling cost of at least 10 cents per ton. A third source of waste results when the stock pile becomes spread over a large area. The space itself is valuable in many cases and all the aggregate cannot be scooped from the ground.

Baker & Holmes found that six steel bins and a gasoline powered clamshell

crane reduced their material handling expense 88.57 per cent per ton. The elevated bins have a capacity of 125 tons each, making their total capacity equal to approximately twelve carloads. The crane unloads a 60-ton car, dumping the aggregate into these bins, in approximately 40 minutes. The material can now be spouted into wagons or trucks at great speed. Trucks having a capacity of five tons can be loaded in twenty seconds.

A crane of this type is not strictly confined to storage yards. When the bins are filled and trucks are not hauling, the machine can readily be converted into shovel, trench hoe, skimmer scoop and can be used for tearing up old pavement, cutting trench, or preparing the grade for paving.

Mechanical Hoeman Saves in Mixing Mortar on Pittsfield Building

oncrete Work. THE efficiency and economy of machine mixing of mort for plaster,

brick and tile over hand methods was convincingly show in the construction of the nearly completed 46-story Pitt-field Building by T. G. Nicholson & Co., the contractors.

The mixer, a Marsh-Capron Mechanical Hoeman, was used to supply mortar for both bricklayers and tile sette. It was placed on the first floor, and a loading platfor was built on a level with the top of the mixer drum was a long runway leading up to it. The wheelbarrows, to of sand and "putty," were run up to this platform a dumped into the mixer. Three men kept the mixer goin one wheeling up the sand, another operating the mixer a water supply, and the third wheeling up the putty. It mortar was discharged into a large trough on the followed, from which men shoveled it into wheelbarrows, wheeled the mortar to the hoist, where it was elevated the floor desired.

When asked by his interviewer as to the cost of mix with the Mechanical Hoeman over the old hand min



Clamshell Crane in the Modern Material Storage Yards of Baker & Holington, Jacksonville, Fla.

methods, Mr. Smith, the construction superintendent, in a few concise statements told of the great savings effected by the machine. He said: "I have between 46 and 50 bricklayers working every day. I need over 100 tons of mortar to supply them. The same number of hand mixers could not begin to supply either the amount or the quality of the mortar turned out by this machine. At least one hand mixer is needed for every eight bricklayers or six hand mixers for forty-eight bricklayers. This one machine with three men working serves fifty bricklayers and turns out a far better mortar." Three hand mixers at 90c an hour, \$7.20 a day, a saving of \$21.60 a day, was made cutting the wages for mixers in half.

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Machine mixing is rapidly supplanting hand mixing of mort for plaster, brick and tile on the basis of the advantages of a superior mortar and savings in mixing costs reported here.

For use on smaller buildings, two and three stories high, where a construction elevator would be too costly, this mixer is supplied with a powerful hoist which brings about further construction savings.

G. E. Secretary Retires

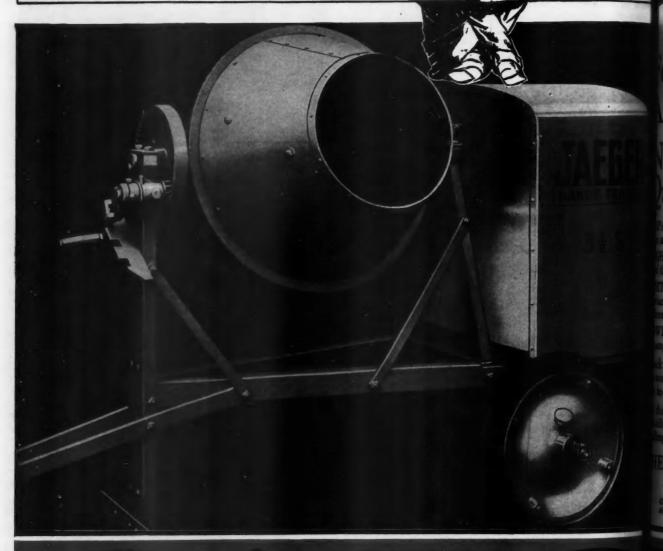
PYRON F. WESTOVER, secretary of the General Electric Company for the past 34 years, retired on March 1st and William W. Trench, assistant secretary, has been elected by the board of directors to succeed him. Wr. Westover has been actively identified with the electric industry for 40 years.

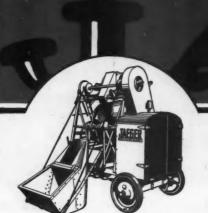


This View Shows the Charging and Discharging Opening of the Mixer Drum of the Mechanical Hoeman on the Pittsfield Building.



Platform Built to a Level with the Top of the Mixer Greatly Facilitated Loading on the Pittsfield Building Job.





LARCED MIVEDS ARE DUILT IN

JAEGER MIXERS ARE BUILT IN ALL TYPES TO FIT ANY JOB!

Timken Equipped Tilters power loader models from a popular priced 3½-S or light 7-S one bag up to four bag half yard size. Ask about our Hoist attachment.

Heavy Duty Non-Tilters from famous 7-8 Speed King illustrated (a one bag mixer for \$200 less) up to 28 ft. sizes for skyscraper work.



FOR ADVERTISERS' INDEX SEE NEXT TO LAST PAGE

No one will buy mixers

No one will only mixers until they've seen Jaeger's NEW Catalog Tilters, Non-Tilters and Plaster Mixers all sizes at prices

CIN

State

almost sensational.

Just off the press.

Write today!



or this Genuine Jaeger Il-Purpose Mixer... EVER BEFORE such uality at this Price!

CITY: A full half-bag size, 3½ cubic feet mixed concrete batch. Also mixes mortar.

SPEED: Famous Jaeger "Flat Spot" Drum - more batches no mixed concrete per day. Discharges clean in 5 seconds.

TABLE: Balanced - one man handles it. Trails anyone a Ford will go. Roller bearing disc wheels with rubber surnished at above low price - steel wheels at still lower price.

ERFUL: Husky 2 h.p. F. & J. engine with Wico magneto, upletely housed.

hese specifications! Look again at the price! Only Jaeger, ld leader in size and sales, can make you a mixer like this sell at this price. Convenient terms if you want them.

whole story about it and other genuine Jaegers, tilters, ers, and plaster mixers, up to 28 ft. sizes. Save time by the coupon - right today!

JAEGER MACHINE COMPANY 521 Dublin Avenue - COLUMBUS, OHIO

100 Jaeger service stations, distributors and branches are located in all prin-cities - no delays - Standardize on Jaeger and profit by our quick service.

Product Language Columbus

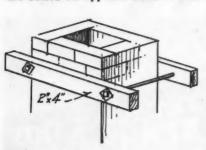
WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

Casting Concrete Chimney Caps and Wall Coping

A FTER a brick chimney or parapet wall has been built it is frequently desired to cast a concrete chimney cap or wall coping in place.

While this operation is simplicity itself when its requirements are thoroughly understood there are several little factors that have to be given consideration and the builder who has not handled an item of this kind before is frequently at a loss as to how to hold his forms in place.

Two simple methods may be used. The first method is shown in Sketch No. 1. This method is suitable for a chimney but not for a parapet wall. Two pieces of 2 by 4-inch lumber, each about a foot longer than the chimney, are bolted on opposite sides of the chimney with a pair of

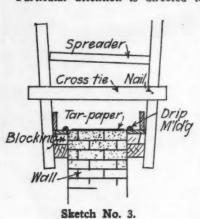


Sketch No. 1.

long bolts placed as close to the brick work as possible, thus forming a yoke around the chimney. On top of this yoke the form may be built, as shown in Sketch No. 2, which shows a section through the chimney and forms in place.

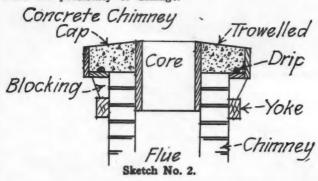
With a parapet wall the problem is not quite as simple. The usual method is shown in Sketch No. 3. A light yoke is made up as shown in the drawing and slipped over the forms. While one man hold the forms in place a second man drives the spreader down between the top legs of the yoke, thus spreading them apart. As the legs of the yoke are pivoted at the cross-tie, this forces the lower ends of the legs together and clamps the forms tightly to the wall. This same construction may be used for the chimney if desired.

Particular attention is directed to the small triangular



or half round strip marked "drip molding." This should be very lightly tacked in place so that when the form is taken down it will come loose from the form and remain imbedded in the concrete. If it is made fast to the form, it is likely to break off the thin edge of the green concrete when the form is taken down. By allowing it to re-

main in place it can be taken out at the end of the job, at which time the concrete will have set sufficiently hard to avoid the possibility of damage.



It is worth noting in this connection that the suction of the concrete will frequently lift the top course of brid if they are not protected in some way. The usual custon is to cut a strip of tar paper about one inch narrower that the thickness of the walls, as shown in the drawing, which placed in the forms before the concrete is poured. The prevents the concrete from coming into contact with all but a small area of the brick, on which the suction is not sufficient to cause trouble.

It goes without saying that such a form should be those oughly calked in the joint between the form and mason in order that the grout may not run down the wall of chimney from which it would be hard to remove it after particularly if a tapestry brick is used.

W. F. LOCKHAM

What the Public Wants

(Continued from page 128)

Tribune Sunday Small House Page, the first regular published full page newspaper editorial department on himportant subject. A year later the institute supervise the construction of its first Model Demonstration Home as the first official suburban New York home for the observance of the first annual "Better Homes" week under the national direction of Secretary of Commerce Herber Hoover, as president or chairman.

The institute created the first nationally syndicated new paper page of interest to home seekers and better building and this syndicate now has a circulation of nearly 5,0000 readers distributed from coast to coast. During this time the plan service of the institute grew to be one of the largest in the world, and the institute continued to build Model Houses, one after another, in New York suburless in the New York Herald-Tribune Small House pagerew to such proportions that other newspapers in other cities invited the institute to conduct similar demonstrations outside of New York, New Jersey and Connections

In the later half of 1926, and the year 1927, the instituter extended its program to 28 different cities, can fully selected as population centers where the greatest go could be accomplished along better building lines. It co-operating members of the institute, consisting of more competitive interests in the building and allied trade therefore, received the publicity of demonstrating the products and equipment in hundreds of homes, as it institute rules require each builder to construct an average of nine other houses of the same specifications as it Model House.

During 1926-1927 the Home Owners' Institute conducts a national magazine and newspaper advertising campaign connection with which \$128,271.12 was spent. In addition, thirty-two co-operating manufacturers and associations spent upwards of a million dollars for tie-in magazine and newspaper advertising. This all attracted favoral attention toward the Model Homes and additional home built by the co-operating realtors and builders who make the products of the co-operating manufacturers.

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Mr. Moore states that during 1928 the national demonstration Model Homes campaign will be continued with some slight changes in the list of supporting manufacture and associations, and that the advertising budget of institute has been increased to \$225,000.00 for magazine newspaper and direct mail work.

General Electric Makes Awards

DURING the year 1927, the General Electric Companies Schenectady, N. Y., awarded \$51,561 to 4,913 of employes for their suggestions to improve working contions or increase the efficiency of the company's open tions. During the year 15,059 suggestions were offer

Contractors' Equipment Section

New Electric Hammer Versus Man Power

pril, 1921

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THE average workman with a sledge hammer and bull THE average workman with a sledge hammer and bull point strikes 50 or 60 more or less effectual blows a ed. The minute. The ne inute. The new electric hammer strikes 2,300 sharp, hard

Actual records show it will cut a stairwell 3 by 10 feet in 12-inch reinforced concrete floor, in eight hours-1,300 tilting saw base which can be set and locked at any angle within this range by means of a slide and locknut, as shown in the illustration. Still another new feature is that of the width gauge for vertical sawing, which can be set for any width from zero to six inches. With it various widths of strips can be sawed without the necessity of marking and with greater accuracy and uniformity.

Contractors and builders will find these two new features great time savers in the cutting of rafters and in concrete



Workman Armed with Electric Hammer Cuts Out Chases for Pipes in About One-Tenth the Time Doing It the Old Way.

holes for theater seat expansion bolts 1/16 by 21/2 inches in 18 hours, hammering a 1-inch hole in concrete at the rate of 3 inches a minute, or in brick at the rate of 8 inches

The builder, electrician or plumber saves days on jobs of any size and cuts his labor costs in half over the old method of laboriously pounding away for hours, and incidentally never hits his thumb.

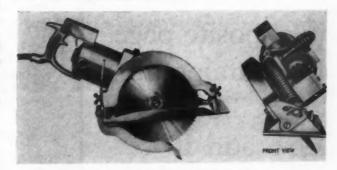
Just plug into any light socket, grab the pistol grip, pull the trigger switch and let her go. The hammer will do

The new and improved electric hammer weighs 151/2 pounds, and comes in a compact kit with compartments for chucks, turning wrenches and drills.

Electric Hand Saw Cuts Bevels

HERE is a new portable electric hand saw which, in addition to vertical sawing, provides for bevel sawing at any angle up to 60 degrees. This is accomplished by a

form work. The machine is equipped with a universal motor of special design which operates on both A. C. and D. C. and is furnished in 110 volt, 220 volt and 250 volt. Each saw is furnished complete with one 11 inch and one nine inch blade, ready for use.



A New Electric Hand Saw Which Does Bevel Cutting Well as Straight Cutting.

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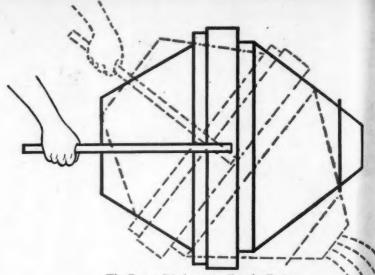
MORE BATCHES A DAY ME SHORT, QUICK TILT OF SMITH M

The Smith Name
has stood for
the best in
Concrete Mixing
Machinery since
1900



Smith 3½-S Tilter—another mixer of 8 seconds discharge—furnished with or without power loader. Can be had as two-wheel trailer or with 4 steel or cushion-tired wheels. Capacity 35 to 50 yds. a day.

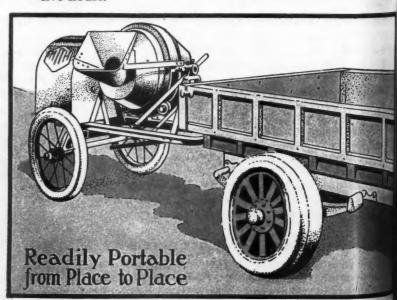
Clip and Mail the Coupon on opposite page for Catalog on 2½-S, 3½-S, 5-S 7-S and 10-S Smith Mixers



The Fastest Discharge is Also the Easiest

SMITH has applied the same general design to the Mascot (2½-S) Mixer as is used in the big Smiths of 1, 2 and 4-yard capacity—the Tilting Mixers that have for many years been the choice of contractors on the world's largest construction jobs. The smaller user of concrete gets the same proven smoothness of operation—the same speed—the same long life, in Smiths of 2½-S, 3½-S, 5-S and 7-S capacity.

Only in the intervals between actual mixing of batches can you save time — and no other drum approaches a Smith Double Cone Drum in eliminating non-productive hours.



YMEANS MORE PROFIT H MASCOT CUTS OUT WASTED TIME

The Smith Double Cone Drum is discharged in 8 seconds—then tilts back through a short arc ready for the next batch

Charge, mix, tilt — charge, mix, tilt! That's the program, hour after hour, with a Smith Mascot. No wasted seconds that add up into hours of non-productive time. More cubic yards of concrete per day—the job done quicker—more profits for the contractor.

il, 1928

of

Mascot [2½-S] is a fully developed machine that truly expresses Smith's 28 years of mixer building. As tough at every point as a mixer can be made—free from trouble—a profit maker for years.

And Now at New Low Price – Get the Mascot for Your 1928 Work

Increased production and improved manufacturing methods enable us to give you the Mascot — engineered like the big Smiths — at a price that will surprise you. You can have a rugged, well built, long-life concrete mixing machine at a lower price than has ever heretofore been possible.

The T. L. SMITH COMPANY

1026 32nd St., MILWAUKEE, WIS.
Sales Offices and Service Stations in All Principal Cities



The Smith Mascot (2½-S), all steel frame, full trussed rear axle—discharge operated from either side—electric welded steel drum of 5/64" plate—choice of steel wheels, demountable cushion tires, or wheels for Ford 30 x 3½ tires. Daily capacity 25 to 40 cu. yds.

Detailed specifications, our Catalog No. 528 and new price sheet should be in your hands now so you can get a Smith early. Use the coupon—clip and mail it NOW!

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Own Your Home Show Opens

ON March 31 the eighth annual Chicago "Own Your Home Building and Equipment" Exposition will open in the Coliseum and will continue through April 7 under the auspices of the Chicago Real Estate Board. The exhibits cover every phase of home building and home ownership from construction materials and methods to kitchen ranges and wall papers. The central feature is a street of homes facing on a village green, but with the rear portions cut away to show the details of construction. Prizes will be awarded for the best exhibits in each of seven classifications and a grand prize for the best exhibit on the floor. Lectures by various authorities are given each afternoon and are included in the admission price.

Inso Board Now in Production

THE new factory of the Stewart Inso Board Company, at St. Joseph, Mo., was completed last summer, but actual production of Inso board was not started until about



Dr. Sidney D. Wells.

the first of the year because of experimental work in the practical problems of manufacturing an entirely new product which had to be completed. The factory was placed in full production with a capacity of 100,000 square feet per day, with 24 hour operation. The factory was located at St. Joseph because of its central location, exceptional facilities for distribution and its proximity to the principal source of raw material. Inso board is manufactured from wheat straw by a process perfected by

Dr. Sidney D. Wells, formerly of the U. S. Department of Agriculture Laboratory at Madison, Wis.

Reports on Condensation and Weathertightness

I N connection with the work of its department of engineering research, the Detroit Steel Products Company has announced the publication of two bulletins for builders and home owners that deal with the problems of condensation and weather-tightness in residential windows.

The first, entitled "Condensation on Residence Windows," was written by W. C. Randall, chief engineer of the company, and contains a record of several laboratory tests showing the causes of condensation. The tests are written up so that the layman can readily comprehend their significance. Practical suggestions for removing condensation are included in the bulletin.

The second bulletin, entitled "Weather-tightness in Residence Windows," is a comparison of Fenestra steel casements with double hung wood windows in the matter of weathering qualities. Laboratory tests form the basis for the bulletin which can be readily comprehended by home owners. Architects and contractors will find the material presented in "Weather-tightness in Residential Windows" particularly interesting.

Distribute Southern Pine Manual

MORE than 500 sales representatives in all parts of the United States are now users of the Southern Pine Association Salesmen's Manual which was first published six months ago, according to a statement from the association headquarters. It is also stated that an even greater distribution of the publication is now in prospect.

The Salesmen's Manual was compiled to supply salesmen with information and data which they should have about Southern pine. It is kept up-to-date by the regular publication of insert sheets, setting forth the latest developments of value to salesmen. The Manual is published in a "brief and to the point" form but at the same time is all inclusive as regards reliable information concerning long leaf and short leaf Southern pine. It may be obtained, in its latest form from the offices of the Southern Pine Association, in New Orleans, La.

Sigwalt Joins Agency

NNOUNCEMENT has A been made that H. P. Sigwalt, who for the past five years has been advertising manager of the Milwaukee Corrugating 'Company, is entering the advertising agency field on April 1, with the Cramer-Krasselt Co., of Milwaukee, Wis., where he will take charge of the industrial advertising division. D. C. Smith has been appointed to succeed Mr. Sigwalt as advertising manager of the Milwaukee Corrugating Company.



H. P. Sigwalt.

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Kalman Co. Opens Houston Office

THE Kalman Steel Company has opened a branch office in Houston, Texas, under the charge of H. W. Goodman, who has been transferred from the company's Detroit office. The new office will cover the states of Texas and Louisians, with headquarters at 938 Bankers Mortgage Building in Houston.

Watson Heads Metal Lath Club

A N announcement from the Milwaukee Corrugating Company, Milwaukee, Wis., states that W. F. Watson, district manager of the company's fireproof material division at the Chicago branch, was recently elected president of The Metal Lath Club of Chicago, an organization of building material men organized for the purpose of bettering conditions in the Chicago district and working with the Chicago Code Committee in preparing the new building code and to assist metal lath manufacturers in their campaign for better plasering.

To Represent Chain Belt

THE O. B. Avery Company of St. Louis, Mo., nor represents the Chain Belt Company, Milwaukee, Wis. as distributors of its line of pavers, concrete mixers, mortal and plaster mixers and saw rigs. The O. B. Avery Company maintains large warehouse and yard space in St. Louis and has opened an office at Little Rock, Art. Mr. Avery, formerly district manager of the Western Wheeled Scraper Co., is president of the company and Mr. Jones, formerly district manager of the Northwest Engineering Company, is in charge of sales.

NEW—RADICALLY DIFFERENT!

Floor Surfacing Machine and Edge Sander

The American Edger

The Only Machine in the World that Surfaces Butt Ends, Edges, Door Openings, Hallways, Stair Landings, Closets and all Places Inaccessible to Drum Machines, WITH THE GRAIN OF THE WOOD! Eliminates all Hand Scraping and Light Borders!



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Sanding Door Openings

Fast, light, economical — the ideal machine for carpenters and small build. ers. Does the job complete with no hand scraping. Works in a space twenty-eight inches wide with the grain of the wood as easily as in open areas. Produces a perfect finish free from waves and imperfections of all kinds. A necessary machine for floor surfacing contractors.



Operates by means of abrasive belts driven by friction over surfacing shoes. Surfaces within one-quarter of an inch of the base board at front and on either side of the machine with quarter round (shoe strip) removed. Roughs and finishes faster than a man can rough scrape with hand tool. Very economical to operate. Belts changed

Sanding Corners

The "American Edger" is the machine the building industry has needed for years-it solves the last hand labor problem in floor surfacing—that of scraping edges, which left light borders when the finish was applied. Now, this is all eliminated. By use of the "American Edger," perfect results are certain at an actual saving of labor. Be the first in your town to own an "American Edger"! It will mean great demand for your services and big profits. Complete information sent free without obligation. Mail the coupon today.

A Complete Line of Floor Machines and Supplies

There is a style and size machine in the "American" line for every floor surfacing or maintenance requirementhve terrazzo floor surfacing models, one for dry grinding marble floors (exclusive principle found only on this machine), three models for floor maintenance which by means of special attachments can be used for waxing, polishing contributions and the second of the sec means of special attachments can be used for waxing, polishing, scrubbing, scouring and sanding—and the "American Edger" and "American Universal" for wood floor surfacing. Supplies which include all grits of abrasive materials for all types of machines, repair parts, floor wax and accessories are stocked in the twenty direct factory branches in addition to the machines, which means over-night service to practically every point in the country.

American Floor Surfacing Machine Co. 515 S. St. Clair St., Toledo, Ohio

The	An	neri	can F	loor	Surfacia	ng	Machine	Company,
515	So.	St.	Clair	St.,	Toledo,	O	hio	

Without obligation send free details at once on the "American Edger."

☐ I am a contractor.

I am interested in the floor surfacing business.

instantly.

Address

City..... State..... State....

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

Fine Lines of Store Building Emphasized by Indiana Limestone

GEORGE N. RAY, Architect

HE attractiveness of this Washington, D. C., store and office building is emphasized by the use of Indiana limestone having a rubbed finish. The structure is known as the Duryea Building and was designed by George N. Ray, architect.

A rather unusual and interesting feature of the building

elevator, as well as a stairway.

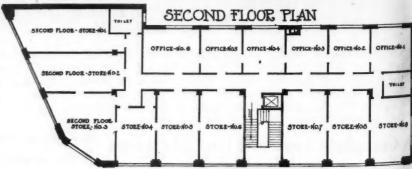
The streets at the corner do not intersect at a right angle but at an obtuse angle and advantage has been taken of the irregularity to have an impressive corner entrance to the largest store, which is occupied by an automobile sales agency. The long lines of the columns on each side of the columns on each side of the columns of the co

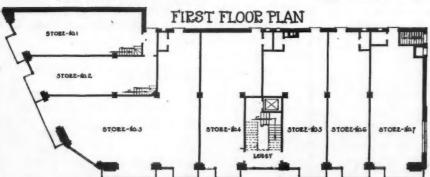


Exterior View of the Duryea Building, Washington, D. C., an Exceptionally Well Designed Store Building, the Fine Lines of Which Are Emphasized by the Use of Indiana Limestone Facing. It has display store windows on the second as well as the first floor.

is that it was designed for stores on the second floor as well as the first. The show windows on the second floor are as wide as those on the first floor and ornamental cast iron window spandrels have been used with good effect at the second floor level.

The entire first floor is devoted to store spaces and lobby, while, on the second floor, there are offices, as well as stores, with toilets at each end of the dividing corridor. There is a small





First and Second Floor Plans of the Duryea Building, Showing How the Store and Office Space in This Building Is Laid Out. Note the wide corner entrance for the automobile sales agency on the first floor.

this store entrance have been stressed by tooling the limestone in vertical lines extending to the coping at the roof level.

Wood Utilization Meeting

THE annual meeting of the National Committee on Wood Utilization of the Department of Commerce has been called for Friday and Saturday, May 4 and 5. The sessions will be opened Friday afternoon in the conference rooms of the Commerce Building Washington, D. C., and will follow a lumber conference called by Secretary Hoover, May 3 and 4.

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57-10-S WONDER Mixer With Power Loader

This illustration shows the Wonder Mixer with power loader made in the 5-7 and 10-S sizes, with-fast, thorough mixing action-simple pouring discharge-drum with guaranteed bearing-one man lever controldain drive to overhead shaft—dependable LeRoi power plant—Wonderof the mixer. No need to bang the skip with a

The Wonder loader skip is scientifically designed to discharge its contents at an angle of 55 degrees from the horizontal—not theoretically but actually 55 degrees. At this angle gravity is bound to work. The bottom of the skip is made of one continuous piece of sheet metal from back to nose. There are no seams or sharp corners to

In addition to this extreme angle and special construction of the skip, the Wonder Mixer has the additional feature of the Wonder Skip Bumper ready for use in the event that sometimes damp material tends to stick inside the skip. This feature is illustrated above and can be used to "bump when a bump is needed." It bumps the skip without jarring any other part of the mixer structure.

Simple to operate and most effective, the Wonder Loader Skip with its shape and the Wonder Skip Bumper give you a mixer with which you can do more jobs with more profit per job.

Learn How This Skip Bumper Works

k water tank—Alemite lubrication.	Construction Mchy. Co. 1 I'm certainly interested in bi send me catalog and prices of	103 Vinton St. Waterloo, Ia. igger profits this year. Please n machine checked below.
	Tilting Loader Models □ 3½-S □ 5-S □ 7-S □ 10-S □ 14-S □ Non-Tilt Mixers	Tilting Trailers □ 3-S □ 3½-S □ 5-S With Auxiliary Hoist for plaster.
ORIGINAL TILTING MIXER Construction Machinery Co.	Name	_ State

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ACCEPT NO SUBSTITUTE

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SPECIAL STERLING FEATURES

Self-lubricating bearings

10-spoke wheel

Malleable iron brackets
Smooth wheel face
Wrought steel hub
Riveted and cast to hub spokes
Fixed rolled steel axle
"V" front tray braces
All parts

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Handles of
Channel s
Riveted le
Extra leg
Wrought
All parts

Selected maple handles
Special tubular steel handles
Handles clamped — not bolted
Top of tray reinforced
Channel steel legs
Riveted leg braces
Extra leg shoes
Wrought iron handle tips

"self-lubricating" axle bearing—guaranteed for the life of the barrow—means longer life and easier wheeling.

No oil service ever neededpermanent lubrication supplied. Rolls as smoothly when it is old as when it is new.

The Sterling wheel and axle assemblies are scientifically made to reduce wheeling elfort and withstand hard service. Pre-lubricated fibre bearings in each end of the hub. The hub is wrought steel. Ark shaft is round, cold rolled steel, in place of the ordinary common bolt and is locked to malleable brackets by means of split pins—cannot turn or bind The spokes are riveted and shouldered to the tire and cast to the hub. The tread of the The Sterling tire is smooth. wheel has "10 spokes" instead of the usual 8, this shortens the distance between spoke and strengthens the tire. This unusual wheel and axle assenbly-on all Sterling barrows - means more capacity loads per man per day and results in more real profit.

Buy by Sterling name—leading hardware and equipment dealers havethen or they can get them quickly from our complete stock warehouses at Chicago, New York, Philadelephia, Pitteburgh, Cleveland, Detroit, St. Louis.

STERLING ON A WHEELBARROW MEANS MORE THAN STERLING ON SILVER PANY

Milwaukee

Wisconsin

TRUCKS TRAILERS

Points on Truck Maintenance

Part 1-Tires And Wheels

BUILDERS who are experienced in the mechanics of motor truck operation know that there are many little knacks to a maintenance policy which will help to reduce costs.

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bind and This article is devoted to describing briefly some of the major points, about which every builder should know.

Watch Care of Tires

An item of no small importance in the total cost of operating motor trucks is that of tires. The life of tires can be greatly prolonged and their part of the operating expense materially reduced if they are given proper treatment in every-day use. The following ten points are especially important:

1. Don't overload. Overloading stresses the tires beyond their elastic limit, destroying the life of the rubber and the durability and cushioning quality of the tires.

2 Don't overspeed. Excess speed magnifies the impact of the tire on road bumps and causes overheating.

3. Don't run in car tracks, as this cuts the tires by centering the pressure at one point instead of evenly over the tread. The edges of the rails, particularly the guard flanges of street car tracks, are very sharp and running rubber tires over them is much like running them over the edges of steel knives.

4. Don't spin the wheels or permit them to run out of line on account of a bent axle. Many drivers speed up their engines under the erroneous impression that this will increase traction. The slower a wheel turns, the better traction it has. The more gently it is turned the less liable it is to slip.

5. Avoid skidding. In applying the brakes, the wheels should not slide. Not only does sliding the wheels injure the tires, but it reduces the braking effect. Quicker action is secured when the wheels barely turn and the abrasion on the tires is least. Don't turn corners at such a speed that the wheels skid, and don't bring truck to a stop by sliding the wheels.



Attention to Truck Maintenance Spells the Difference Between Satisfactory and Economical Transportation and Transportation at Excessive Cost Which Cuts Into the Builder's Profit.



The Tires and Wheels of the Truck Must Take Up a Large Proportion of the Road Shock and Require Carell Attention, Especially Where Trucks Are Operated Under Rough Road Conditions, as Is so Often the Case with a Contractor's Equipment.

6. Slivers on solid tires should be promptly cut off as soon as they appear. If the sliver is left on, it will contribute nothing to the strength of the tire, but will continue to flap and the tear will extend until half the tread is torn loose.

7. Most anti-skid devices are very hard on tires. Don't use them unless it is absolutely necessary, and then be sure they are correctly applied.

8. Bad roads are obviously injurious to tires. On a road with a rough surface, the tire rests successively on irregularities, which have the effect of overloading that particular portion of the tire.

9. To avoid unnecessary strain on pneumatics or flat spots on solids, lift the truck weight from the tires by raising on jacks when the truck is to be idle any considerable length of time.

10. With pneumatic tires it is important to know your inflation presures. Proper inflation pressure is as important as proper loads and speeds.

Many concerns neglect to take care in loading to see that the load is evenly balanced on the body. It is often a matter of habit to place the load in one particular position every time, which, of course, causes premature wear on the chassis at that point. It is always best to place the greater part of the load toward the front of the body.

Perhaps you have noticed that most trouble with springs, axles, wheels, tires, etc., is on the right-hand side of the truck. This is because most roads slope on the sides, and, since it is necessary to keep to the right in driving, the right wheels are caused to ride on a lower plane than the left wheels. It is well, for this reason, to take advantage of the full road in open stretches where it can be done with just consideration for others, and to give particular attention to adjustments and general care of the right-hand side of the chassis.

Watch Truck Wheels

A cracking sound coming from the hub of a motor truck indicates something wrong in the wheel bearings. Unless this is promptly attended to, a burned-up wheel bearing may result and there is danger of what drivers call a "hot box," which is likely to lock the wheel on to the axle or burn the axle in half, permitting the wheel to roll off. Imagine what would happen if this should occur on a down grade with a heavily loaded car. When this cracking sound from the hub becomes audible the driver should put his hand on the hub, and if he finds it hot he should carefully examine the bearings. Probably he will find a couple of the rollers cracked or broken. If this is so he should drive slowly and carefully to the nearest place where they can be replaced.

Operators of vehicles that are equipped with wood wheels must not neglect to give them an occasional coat of paint to preserve the wood grain from the elements. The wheels on a truck are exposed to thousands of road jolts in every mile traveled. They are called upon to absorb shocks to a greater extent that most other parts of the truck. The current slogan fostered by paint manufacturers, "Save the surface and you will save all," has no better application than to wood wheels on a motor truck.

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Parts II and III of this article will appear in following issues of this department

Lumber Delivery Equipment

EVERY lumber company is faced with the problem of finding an adequate and efficient system of transporting its products. The Howard Lumber Company, of Ogdensburg, New York, besides serving the city trade, also sells and delivers lumber and building supplies within a radius of 30 miles, as this company's business has expanded motor trucks have been used increasingly.



Above: Ten Model 74C Heavy-Duty NTERNATIONAL Trucks used by the nsolidated Company of Chicago. The below shows the Model 74 and a Model 63 on the job.



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"Re-Orders on Performance"

About six months ago I purchased an International truck from you. I am more than pleased with the performance of this truck. Having used several other makes it gave me the opportunity to compare the cost of operation—which I have found to be very low. I have just placed an order for another one on the strength of this. I have found your 24-hour service unexcelled in my experience with dealers. Will gladly recommend your trucks to

Respectfully.

M. L. HALL (Signed)

When You Think of TRUCKS-remember INTERNATIONAL



ERE is a name easily memorized and well to remember. It stands for a mighty organization with a fine reputation. It is also the name of as fine a motor truck as you can buy.

Trucks that have INTERNATIONAL on their radiators are good trucks. They have to be good. They've got to be a credit to an institution that has inspired confidence and kept faith for nearly a century. They are trucks built to give service that will foster continuing faith in the future products of the International Harvester Company. They are trucks that are ALL truck-from accelerator to exhaust, from radiator to tail-light.

In the 23 years that they have been working in all lines of endeavor, they have kept faith and have added many thousands of names to our fast-growing roster of satisfied friends. You too will join this legion if you will investigate International when it's time to buy trucks.

Sizes and models for every type of load - the Special Delivery for 34-ton loads; Speed Trucks, 4 and 6-cylinder, 11/4, 11/2, and 2-ton; Heavy Duties, double-reduction and chain drive, to 5-ton. See the trucks at the nearest display room. We will send you folders on request.

INTERNATIONAL HARVESTER COMPANY

606 So. Michigan Ave.

OF AMERICA (Incorporated)

Chicago, Ill.

Myenient Service Everywhere through 142 Up-to-the-Minute Company-owned Branches



The Howard Lumber Company, of Ogdensburg, N. Y., Maintains an Efficient Lumber Delivery by Using a Thres-Ton Truck for Long Distance Trips and a 1½-Ton Truck for Emergency Trips When Speed Is Necessary and Loads Are Light.

The Howard company uses one heavy-duty truck of three-ton capacity; one 1½-ton truck adapted to light, fast hauling. The latter, with its long, low chassis, is much used for quick deliveries of lumber and builders' supplies.

The Howard Lumber people route their orders so that they can use the three-ton truck almost entirely on the long distance deliveries, except for emergency calls when speed is necessary and loads are light, when the light truck is employed. According to Mr. Howard, president, the

three-ton is especially well suited for use in loading and unloading of cars.

The company's yard is located on the Rutland Railroad, but it also hauls a distance of about two miles from the New York Central. Its trucks are greased and oiled by the driver regularly and are kept well washed and painted so that they always are attractive in appearance and add to the company's reputation in the locality.

There are three fair-sized lumber concerns in Ogdensburg and they are all using the same kind of trucks.



Your Profits Increased

painting the improved DeVilbiss way

Faster painting, more jobs done in present working time, less cleaning up—that's one way your profits are increased painting with the DeVilbiss Spray-painting System.

The greater satisfaction of your customers with the improved quality of painting, as well as with the short time required for the different jobs, brings increased profits through widespread endorsement of your work and methods.

DeVilbiss equipment is practical, complete and reliable. Its operation and upkeep costs are negligible items. Your men will like to paint with it and you'll like the DeVilbiss service.

We'll gladly mail you further FACTS regarding DeVilbiss equipment and how painting with it will increase your profits. Address—

THE DeVILBISS CO.

238 Phillips Ave.

TOLEDO, OHIO

New York Chicago Detroit Philadelphia Indianapolis San Francisco <u>DeVilbiss</u> Spray-painting System Pittsburgh Cleveland Cincinnati Milwaukee St. Louis Minneapolis

New DeVilbiss Spray Gun Type AV

One new and unparalleled feature of this Gun is the spray head with graduated adjustment controlling both character and width of spray. The graduated adjustment control makes possible a quick return to a previous setting for producing say desired spray. The air can also be cut off, producing a round spray. This adjustable spray head eliminates split sprays and "overspray."

Among the many other outstanding features of the AV Gun is the positive self-centering of the nozale parts—these parts are always in perfect alignment.

This new Spray Gun is a DeVilbine quality product throughout. Let us send you the complete story.





Proved Dependability and Economy for Builders

UTILITYTRUCK

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(Chassis only) f. o. b. Flint, Mich. This price now includes 30 x 5 balloon tires on all four wheels.

Light Delivery

(Chassis only) f. o. b. Flint, Mich.

The General Motors **Proving Ground**

Comprising a tract of 1245 acres, the General Motors Proving Ground at Mil-ford, Mich., is the greatest outdoor laboratory ever devised for testing and

The outstanding dependability and economy of Chevrolet trucks have been proved by millions of miles of testing on the roads of the General Motors Proving Ground-and by millions of miles of usage in the hands of owners in every line of business!

Fast, rugged and dependable ...and amazingly economical in their consumption of gasoline and oil - Chevrolet trucks have repeatedly demonstrated

their ability to provide the world's lowest ton-mile cost. Builders and Contractors all over the country have learned by actual experience that Chevrolet trucks meet their strenuous needs perfectly—and with outstanding economy.

Your Chevrolet dealer can provide a body type designed especially for your needs. See him today and arrange for a trial-load demonstration.

CHEVROLET MOTOR COMPANY, DETROIT, MICHIGAN Division of General Motors Corporation



when desired.

These towers

have a minimum

number of loose

pieces for each

61/2 foot section

of tower and re-

quire a minimum

of bolts, no nuts,

and have all in-

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height to 400 feet

by the addition

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extra heavy sec-

Standard tow-

Improved Steel Hoist Towers

R EALIZING the economy of steel design as applied to towers for the hoisting of miscellaneous materials on construction work, a well known manufacturer developed and placed on the market steel, material hoist towers. The 1928 model tower, shown in the illustration, introduces a method of eliminating nuts and completely protecting bolt threads from the weather, which marks a step forward in steel tower design.

Cages are built in two sizes, one for two wheelbarrows and one for three wheelbarrows. An elevator bucket can be used for handling concrete on the material elevator cages

A New and Decidedly Improved Model of a Steel Hoist Tower Already Well Known.

tion. Figures taken from actual jobs indicate that the single cage can be erected at the cost of one-half man hour per foot and the double towers at a cost of one man hour per foot, with fairly efficient labor.

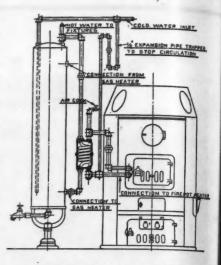
Economical Water Heater

WHETHER a heating system be steam, vapor or hot water this domestic water heater can be installed and will give a constant flow of hot water at all times. With a warm air furnace it may also be used as shown in the sketch. This heater consists of a cast iron shell with a copper coil inside and attached entirely outside of the heating boiler. Hot water from the boiler, passing up into the cast iron shell automatically heats the water for domestic use as it passes through the copper coil. The action is positive and efficient with any type of heating system. This heater costs no more than other heaters, it is stated, and can be installed at no more expense than a fire pot heater in ordinary cases.

This heater has a single, heavy gauge, copper coil of ample length. There are no brazed joints. The two ends of the coil are expanded and rolled into sleeves, locked in by an eccentric flange and jamb nut which also protects the joint against strain of installing. There is no chance of corrosion, the tube end butts against the pipe connection.

The cast iron shell is separated in the middle for accessibility and is bolted together permanently tight.

The heater can be used with any type of new or existing boiler. The latest types of boiler have tapped openings and other boilers can be drilled and tapped for it easily. After the water in the range is once heated the only operating cost is the cost of heat-



A Constant Flow Is Assured at All Times with This Domestic Water Heater on Any Heating System.

ing water to replace that drawn out so that the use of this heater is economical. It is built to serve indefinitely and there is nothing about it to burst or wear out.

A Noiseless Floor Machine

A MANUFACTURER of high grade floor machines has recently brought out a machine which is described as being noiseless. It is of 10-inch rotary design and equipped with a special vertical motor with wall bearings of well-known make. All gears are proportioned to give maximum power and smooth operation. The pinion meshes directly with the ring gear, making a direct drive.

The body is made of a strong, reinforced aluminum alloy casting and the handle is of steel tubing, nickeled, with bronze handle bars. The helical gears are encased in a grease filled chamber, assuring minimum wear. The machine is in perfect balance and very easy to operate. The total weight of the machine, 35 pounds, is on the brush.

The principal feature of this floor machine is that it is noiseless and simple to operate, it is stated. It has been brought out in response to the demand for a light weight, portable machine that can be used on any kind of a floor or floor covering for waxing, polishing, scrubbing, sanding or refinishing.

The various attachments are interchangeable and it takes but a few seconds to change from one operation to another, due to the special design of the spring clutch. It is of the same quality and finish as this company's heavier machines and has been

Here Is a Floor Machine De

Here Is a Floor Machine Designed to Eliminate All Noise is Operation.

designed for use in clubs, hospitals, schools, apartments and offices. It is said that the cost makes it applicable to moderately priced homes. Two heavier and larger models are carried in stock, the weight and sizes being 65 pounds for the 10-inch and 85 pounds for the 12 or 14-inch model All are equipped with extra heavy duty, rubber covered cable, complete with connector and can be operated from any convenience outlet or socket.

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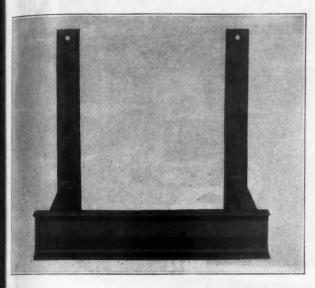
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CAN'T TWIST—TUBULAR CROSS-MEMBERS



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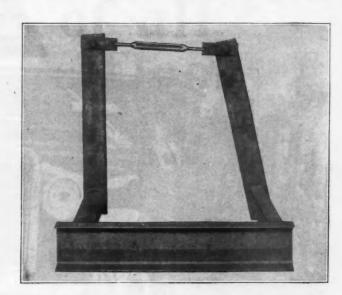
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Ordinary Construction Gives-Novo Remains Rigid

Novo NH and DH Hoists are the only hoists with welded tubular cross-members—the only hoists with the greater strength and rigidity which such construction provides. What this means on your job is convincingly illustrated in this simple test.

Achannel and a tubular member, of approximately

the same weight, were welded to a common base. An upright was then welded to the free end of each—so that the two were exactly parallel and perpendicular. A turnbuckle, fastened to the tops of the uprights, was then drawn up.

The illustration above shows the result. The tubular member shows no twist at all. But the channel bent many degrees under the same load.

It is the tubular cross-members

that make Novo Hoist frames stiffer and stronger.

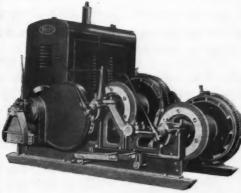
And this stiffer construction prevents out-of-alignment—reduces bearing wear—adds many years of service—and increases operating efficiency.

In addition, the Novo frame is welded through-

out, which makes it extremely solid—reduces the weight—and eliminates all rivets that are likely to become loose.

This rigid construction—plus many other features, such as double flywheels—keep Novo Hoists operating smoothly many, many years after the ordinary hoists have been discarded.

Novo Hoisting Handbookshows how these can be applied to your own jobs.



NOVO ENGINE COMPANY, 202 Porter Street, Lansing, Michigan C. E. BEMENT, Vice-Pres. and Gen. Mgr.

PUMPS — ENGINES — HOISTS

Service, parts and sales in 65 cities

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN BUILDER

ECOROMY



ECONOMY gets right down to dollars and cents. When economy goes beyond initial price and makes itself felt in operating and maintenance costs throughout a long truck life, it points the sure road to profits.

Low operating costs, dependability, power and speed stand out boldly in the experiences

of the hundreds of thousands of operators of Graham Brothers Trucks and Commercial Cars.... And the economy becomes most complete and convincing when the extremely low initial prices are noted—and the fact that similarly priced repair parts and service are available from Dodge Brothers Dealers . . . always and everywhere.

Safety, driver comfort, ease of operation, fine appearance, complete trucks to fit any business all these add their weight

in influencing seasoned operators to purchase more than Sixty-five Million Dollars worth of Graham Brothers Trucks and Commercial Cars a year.

2-TON - - - \$1595

6-cylinder engine, 4-speed transmission,
4-wheel brakes (Lockheed Hydraulic.)

1½ TON - . \$1245

4-speed transmission,
4-wheel brakes (Lockheed
Hydraulic).

5-cylinder engine, 4-speed transmission,
4-TON (G-BOY) - \$895

7-TON (C-BOY) - \$670

Chassis Prices f.o.b. Detroit

%-TON PANEL DELIVERY CAR - \$770 (Complete with body f. o. b. Detroit)

GRAHAM BROTHERS

Sold and Serviced by Dodge Brothers Dealers Everywhere **TRUCKS**

Built by Truck Division of Dodge Brothers, Inc.



Hail the King of all Floor Sanders/



HERE is the latest type of floor sander. Highspeed—that means more square feet per day—and increased profits to you.

Even better work—because the stabilized drum means smoother floors due to absence of vibration. The Speedmatic has a new development of the floating drum principle. Neither held rigid in a solid frame nor on short arms but supported on two long arms, allowing the drum to "float" on the floor. These arms are pivoted at the ends instead of the center. Speedmatic weighs only 252 lbs., yet is gets more pressure on the drum and insures even cutting the full length of the drum.

The cutting efficiency is increased as the friction surface between the small diameter drum and floor is greatly reduced. This cuts down operating expense by using less abrasive paper but it gives you faster cutting and greater floor coverage every minute.

No chatter marks or wave marks, because there is no rocking motion. It's eliminated by tension springs directly in back of the drum. Sands up to the quarter-round.

Perfect results can be secured by the Speedmatic by inexperienced workmen as it is as nearly trouble-free as any moving mechanism can be made. The Porter-Cable Machine Company have been building Sanding Machines for years.

You Can Make Generous Profits With a Speedmatic

Thousands of floors in your town need a sanding machine. There is money under your feet.

Don't pass up these profits—quick and easy in this new field. Get in on the "ground floor"—and watch the dollars pile up in surfacing old and new floors. Experience is unnecessary. You can start immediately to re-create beautiful floors from

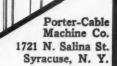
No other floor sander can touch the Speedmatic. It will outspeed and outfinish any other at less cost and at less operating expense.

Write today for interesting printed matter.

PORTER-CABLE MACHINE COMPANY

1721 N. Salina St.

SYRACUSE, N. Y.



I am interested in the Speedmatic. Send printed matter without obligation on my part.

Vame....

Address

Big Work Ahead?-

Perhaps Our Service Can Help You



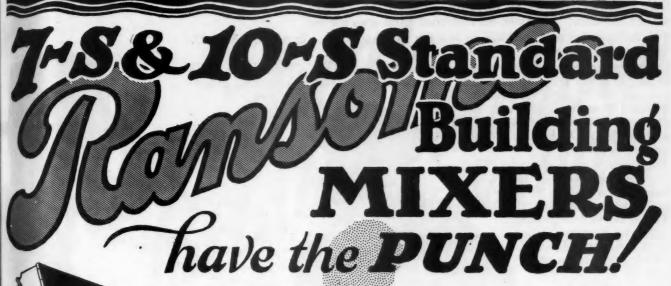
HAVE you heard about the latest American Builder service now offered to builders absolutely without charge?

It puts you in touch with leading manufacturers of building material, equipment and supplies whenever you want to know about the latest developments or any information as to products, prices or deliveries.

You may need a hoist, a derrick, a crane, pumps, trucks, tractors, concrete mixers, woodworkers, electric hand saws, unloaders, scaffolding or a steam shovel.

We have left a space below for you to describe any important jobs you have in prospect where you might use better equipment to reduce costs. Be sure and fill this in—it may be the most profitable thing you ever did.

Gentlem	se put me in touch with all interested manufacturers in regard to the following items th I am in the market or expect to be in the market shortly: (state exactly what you rices, literature, nearest point of distribution, etc., as well as the nature of the material
Describe tractors'	any important job you have in prospect or contracted for where labor-saving conequipment might reduce your costs—
*****************	Name
	Street and Number
	City
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Plea	se check your occupation: Building Contractor Dealer in Building Materials Prospective Home Builder Architect



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FRONT AXLE - built of two 4" Channels, width 11st cold splied stubs.

MAIN FRAMES - made of two 6" Channels. MAIN ROLLERS - 12" in diameter.

In This Corner We Have The Ransome 10-S

DRUM-51" in diameter by 39" wide:

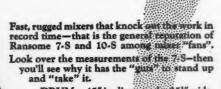
DRUM ROLLERS - 12" x 21" - car wheel iron, Timken Roller Bearings on Drum Rollers.

CONTROL - One set of levers located at drum end of mixer.

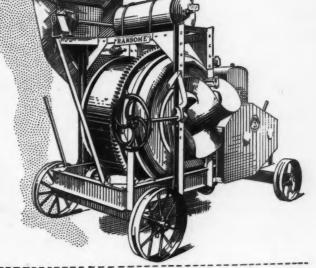
GASOLINE ENGINE-LeRoi or Novo-4 cylinder.

WATER MEASURING TANK -16"x 40" - capacity, 37 gallons.

-the first mixer in the ring -the last to enter the repair shop.



nd "take" it. DRUM—45" in diameter by 354" wide. DRUM ROLLER TRACKS - 2"
wide-1½" thick, forged rolled and
turned from solid billets of locomotive tire steel.





Ransome Concrete Machinery Company

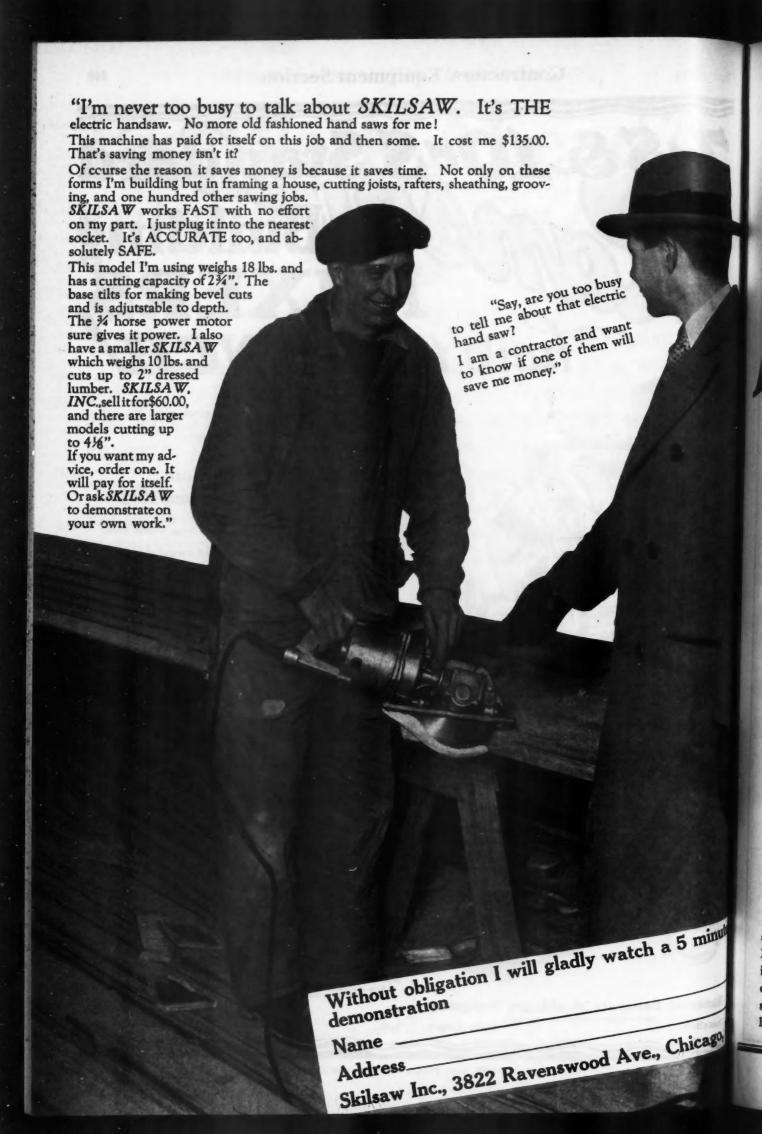
1850 - Service for 78 Tears - 1925

New Jersey

Get ALL of the facts about these fast, husky Ransome Mixers. Learn how they've performed—what they're made of!

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Without obligation, send me full information about the | 3%-9 Tilter: | 5-8 Builder; | 10-8 Builder.

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dividual Machines Pertable Machines Portable Woodworking for Woodworking

Wallace Machines save time and money

EACH one is especially designed to do a certain class of work. They can be carried wherever that kind of work is being done. They're always ready for instant use without endless adjusting and regulating.

Wallace Machines are small and light weight. They take up little room. They can be quickly and easily moved from place to place in the shop and out on the job. All you do is attach the plug to the nearest electric light socket. You take the machine to the work-never haul heavy, awkward, cumbersome materials to the machine.

Big jobs and little jobs—heavy jobs or jobs requiring the greatest neatness, accuracy and delicate handling—it's all the same to a Wallace band saw, universal circular saw, planer, jointer, or lathe. There is no belt to slip or cause annoyance. Nothing complicated. Set them up in a jiffy.

The results are amazing. Man power is saved and that means enormous savings of costly time. Materials are conserved and that also means saving money. The work is uniform and done much quicker than by hand. Thousands of contractors say that Wallace Individual Portable Machines have "spoiled" them for anything less efficient.

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C. B. Lynde, Jr., of Clinton, Mass., does his own mill work right on the job. Wallace Portable Machines double the amount of work done by his men and greatly increases his profits on each job.

FREE TRIAL!

Investigate the money-saving advantages of Wallace Machines. We will send one or more of them and you can find out for yourself how valuable they are, how they quickly pay for themselves. The trial costs you nothing. Send today for the Wallace Catalog and full details of the free trial offer.

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HERE are eight substantial reasons why the Improved Schlueter is a **better** Floor Surfacer: 1. Steel Roller which adjusts itself to floor irregularities by a patented suspension feature. 2. No weights to lift. 3. No levers to manipulate. 4. Surfaces right up to the quarter-round. 5. Long wearing link belt chain drive. 6. Baldwin motor. 7. Positive suction gathers all dust. 8. Five Year Guarantee. No other surfacer--not one---has all these desirable features.

COMPARE any other Floor Surfacer with the Improved Schlueter. Point for point list the good qualities of each. Ask of the other, "What features have you that can compare with the eight listed here". And when you have the answer

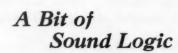
JUDGE which surfacer has a right to do your work. Inevitably, necessarily, it will be the Improved Schlueter.

ACT on your decision. Send for the Schlueter. Try it yourself. No salesman will bother you, and, of course, there is no obligation. The Improved Schlueter always sells itself. Write for full details of Free Trial Offer.

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HE Improved Schlueter is not an undersized "portable." As you can see, it is full size; yet there is not an ounce of unnecessary weight! We make a portable flexible shaft sander, for stairs and small jobs, but it takes the weight, power, and stamina found only in a full-sized machine to "eat" away the surface of hardwood floors hour after hour, all day long. Use the Improved Schlueter on your next job.





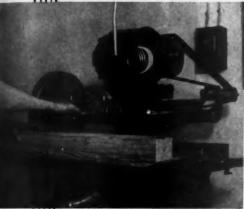
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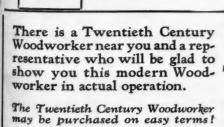


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"With the Pistol Grip and Trigger Switch"

The Electric Hammer is shown driving a flat chisel cutting a mortise, and the Electric Drill is shown driving a large diameter ship auger.

Mortising with the Electric Hammer is merely one of many operations for which it may be used. This Hammer will drive bushing tools, caulking tools, flat wood chisels, corner chisels and all types of special form tools. It strikes hard blows at the rate of 2,300 per minute and will drive a star drill through brick or concrete at an amazing speed—1" diameter holes at the rate of 8 inches per minute in brick—and

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The Portable Electric Drill has become one of the most important of small tools used in building operations for boring holes in metal or wood.

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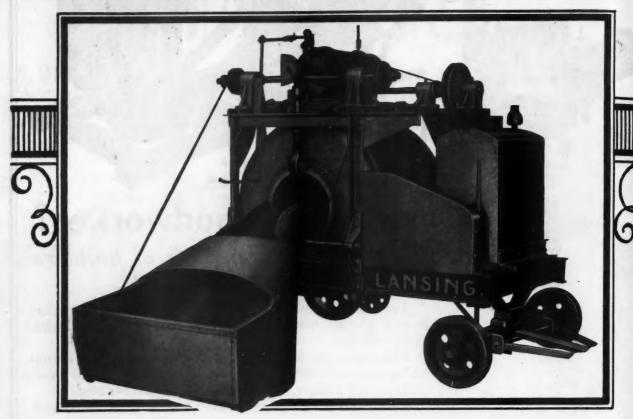
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The "Universal" Level-Transit is designed especially for heavy duty service in connection with all survey and check-up work on building and road operations.

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All of those parts that in the older types of combination instrument are exposed to damage and resulting inaccuracy are eliminated in the "Universal" through the use of a single solid bronze standard frame of sturdy shock-proof construction.

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Important New Features

Perfect optical and mechanical alignment of the telescope is always positive because of the three points of support, namely, at the center and at the two extremes of the standard bridge.

A lock and release lever system that cannot fail gives instantaneous action. Pressure on the release levers instantly disengages the telescope at both ends thus permitting a tilt of 45 degrees above and below the horizon line.

There is no horizontal turning of the telescope, no lifting it from its support, no danger of dropping it, no loosening or tightening of screws or bands, nothing to disturb its accurate adjustment.

Complete Equipment

Consists of polished solid oak case with heavy leather carrying strap and lock. Heavy split leg tripod of straight grained maple provided with strong iron shoes. Sun shade, dust cap, plumb bob and all other necessary accessories.

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Use Metaform—The Modern System for Handling Concrete Construction

The Metaform system consists of reinforced plates of various standard sizes which can be quickly locked together to form one smooth continuous mold of any size or shape. Adjustable to meet all conditions as they come and infinitely more speedy than wood construction. Metaforms enable one man to erect more square feet of form in a given time than by any other system. No spoilage of wood when metaforms are taken down. Good for all jobs, too, not for just one as is wood.

Metaforms will earn their first cost in less than a single season and may be used over and over again for years.

Metaform equipment is the sure sign of a progressive building contractor today—a contractor who can do more work in the same time, do it better and make bigger profits out of it than the man who still sticks to the out-dated system of wood construction.

There is a Metaform for every type of building construction, including road rails, curb and gutter rails, sidewalk forms and integral curb and base forms.

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AND YOU WIND UP BY GETTING OUT A LOT OF OTHER STUFF



AND YOU START IN BY CUTTING SOME JOISTS ~



IS IT ANY WONDER YOU DREAM OF SAWING, SAWING, SAWING, ALL NIGHT?



AND THEN YOU HAVE TO RIP A FEW 14 FT. BOARDS ~



BUT THE NEXT MORNING WHEN THE BOSS TELLS YOU HE'S DECIDED TO GET A DE WALT WONDER WORKER TO HANDLE ALL THE SAWING ON THE JOB~SAY, IT'S NOT SUCH A BAD WORLD AFTER ALL~ IS IT?



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If each carpenter comes on the job in the morning and exercises his back all day on hand sawing, there's not much chance for him to use his head—to do the work he can do, wants to do and ought to do for the wages you're paying him.

You can quickly put your men on more productive work when you have a DeWalt Wonder Worker on the job. It's fast and accurate on cutting rough framing, sub-flooring, sheathing, interior trim and any other work about a building. Two men can easily carry it anywhere on the job. Direct drive gives it plenty of power. And of course it's fully guaranteed.

If you're "from Missouri" we'll arrange for a demonstration on your job. Just fill out and send us the coupon.

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A Convenient Outfit that will Speed Up Your Building Operations

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READ THESE INTERESTING

Fig. 298—The Crescent Universal Wood Worker is a complete planing mill outfit for shop use including band saw, jointer, saw table, borer, reversible single spindle shaper. Various attachments may be added adapting it for a wide range of work.

Fig. 383—The Crescent Universal Cut Off Saw will do straight cutting off, angle cutting, ripping. An exceptionally convenient machine that will save a lot of money for the building contractor.

Fig. 345—The Crescent No. 12 Saw Table has capacity for cutting through stock 2 inches thick with a 7-inch saw. It has tilting top and is especially convenient for individual use on finishing jobs.

Fig. 386-The Crescent No. 14 Saw Table has self contained 2 h.p. motor, and capacity for cutting through 4-inch thick with a 12-inch saw. Has tilting top and ball bearing mandrel. Small machine with large capacity, adapted for accurate work,

Fig. 320—Ball Bearings and self contained motor drive add to the convenience and ease of operation of the Crescent 20-inch Band Saw. This machine is very substantially built and is of ample capacity for doing a lot of work.

Fig. 351—The Crescent 6-inch Jointer may be furnished for use on pedestal or bench. Has ball bearings, four-knife round safety head and automatic guard. Exceptionally well built and highly efficient.

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Fig. 351 Crescent 6" Jointer



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Nail Aattached
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Brackets

under a ton
weight. Held by
a nails. Braced
by 2 legs. Fold
for cartage or
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are truly cost cutters. The time and labor they save pays for them in a short while. The ease with which they can be operated and moved from job to job make them most desirable. A guard is provided assuring perfect safety.

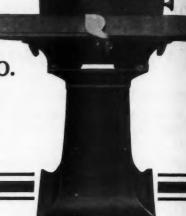
If you have been considering a light portable saw rig you need look no farther. We feel certain that this machine will meet your most exacting requirements. Built of the best materials; every part machined to a thousandth of an inch, built for accurate, continuous performance. State machines will last a lifetime.

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The top is raised easily and maintained at any height by clamps at the sides; the angle desired is obtained by releasing clamp screws and moving the curved arches until the required position is reached.

Top is made of selected pine wood, and the stand of well seasoned oak, shellac-finish. Comes in seven (7) sizes ranging from 23×31 inches to 48×72 inches top.

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Combination Lock Mortiser and Router

2 Tools in 1

Cuts both face plates and barrel in ONE OP-ERATION in an average time of less than one minute per door, counting time to put on and take off. Saves 50c on every door and does better work. ½ h.p. G.E. Universal Motor. Router attachments come com-

plete with mortiser. Just remove the motor for all grooving jobs, etc. Router or Mortiser sold separately if desired.

All Attach to Light Socket

For nine years Rogers & Co. have been selling time-saving tools to builders. We know your needs from the practical side. Two years' steady advertising in this paper shows, we believe, that we can save you real money with the best tools of their kind at present on the market. Re-orders seem to prove it.

F. L. Rogers and Company Chicago, III. 23 South Jefferson St.

Stock also carried at New York branch

Mail the Coupon Today F. L. Rogers & Co., 23 South Jefferson St., Chicago, Ill. □ Send me literature on the Wodack Saw, □ Wodack Combination Lock
Mortiser and Router and the name of nearest demonstrator.

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Build It With a Boice and Save!

No matter what you want to build, Boice can help you. men are finding it easier to do jobs on Boice-Crane Machines. You can do every job with amazing speed and accuracy, and save hours of time. The initial cost is so surprisingly low that Boice-Crane Machines will prove the best investment you can possibly make in your shop. They are most economical, practical and efficient and being portable you can keep them handy to your workmen.

Band Saw



4" Bench Jointer

Has extra long tables, smoothly ground. Length 36 inches.

Assures true, straight edge to all work even on boards up to 18 feet long. Cutting width of knives 4½ inches. Has 3-knife safety head, perfectly balanced. Same head also handles moulding knives. Ball-bearings. Fence tilts both ways 45 degrees. A ½ or 1/3 h.p. motor is directly connected to head. Operates from light socket. Also may be had with pulley for belt drive.

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It is amazing the work this machine will do. Table 15" x 17", tilts 45 degrees for beveling. Elevates for grooving. Swings 9" saw and cuts 2½" stock. Saw guard with splitter. Insert takes 6" x 1" dado head, cope heads and 8" sand disc. Also head, cope heads and service with some training opening for table. No other saw of equal cost has this feature. Machine as illustrated rips and joints boards 2" thick with head of the same training opening for table. No other saw of equal cost has this feature. Machine as illustrated rips and joints boards 2" thick with head of the same training opening for table. No other saw of equal cost has this feature. Machine as illustrated rips and joints boards 2" thick with head of the same training opening for table. No other saw of equal cost has this feature. Machine as illustrated rips and joints boards 2" thick with head of the same training opening for table. No other saw of equal cost has this feature. Machine as illustrated rips and joints boards 2" thick with head of the same training opening for the same training for the same training for the same training for the same training for the same training

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A rugged and unusually capable machine. Saws 7-inch thick stock. With ripping fence will rip stock 18 inches wide. Has 14-inch wheels dynamically balanced. Bronze bearings throughout. Takes blades 3/16 inch to ½ inch wide. Table tilts 45 degrees. Aluminum wheel guards. Driven by a 1/3 or ½ h.p. motor attached to light socket. Sold with or without motor.

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No fussing with four leveling head screws to make the bubble stay in the center when turning the telescope in any direction.

Simply point toward the leveling rod, bring the bubble to the center by the turning of a slow motion screw. The line of sight is thus easily and accurately leveled in any direction.

No. 385 Gurley Tilting Level

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Send me Bulletin No. 285, descriptive of the New Gurley Tilting Level.

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This hammer has been in constant operation
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Nore than 2500 % returned in the investment.

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An investment in one or more Syntron Electric Hammers will not only pay for itself in cutting labor costs, but will continue to pay such dividends year after year.

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TRY THIS LEACH LOW PRICED ALL STEEL TILTER



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All-steel construction—makes for longer life.

"Over-sized" drum-for greater capacity.

Rigid frame—Alemite lubrication—Greater portability—Disc wheels, rubber tired!

In no other tilting trailer of this size will you find more time and money saving advantages than the Leach. Remember it's low-priced and absolutely will outlast ordinary mixers of its kind. Get the details.

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Dept. 3

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usually are found on jobs where accuracy and speed mean dollars to the contractor.



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Nails are small items from the standpoint of size and cost, but when you consider how many roofs have to be reshingledhow many floors relaid because of certain fundamental defects

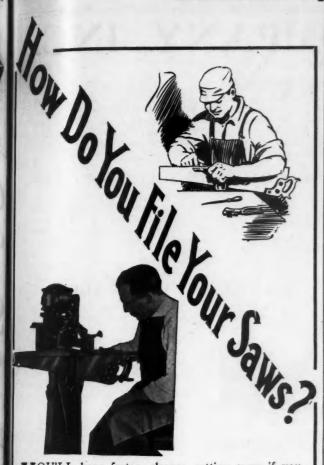
in the nails used-you will appreciate their importance.

Notice the rectangular, wedge shape of Reading Cut Nails. They drive straight and hold fast at every point in contrast to wire nails which hold only by surface friction. Reading Cut Nails do a neat job. They never split the board because they spread the wood with the grain and not across it; Government tests prove that this old-fashioned type cut nail has 72% greater holding power than the round wire nail.

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YOU'LL have faster, cleaner cutting saws if you file them on a Foley. You'll save time and eyestrain, too. Just clamp your saw in the Foley and turn on the motor-the Foley's steady mechanical arm brings all the teeth to exactly the same size,

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Files All Kinds of Saws-hand, back and rip-band, 1/8 to 41/2" wide—cross-cut circu-lar, 3" to 24" in diameter. Files and joints in one operation. Retooths old hand saws. Easy to operate. Only



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Mail the coupon and we'll send you our special offer. We'll also send you a FREE plan that will make it easy for you to own a Foley out of the extra cash you get filing saws for others. Don't miss this FREE offer. Here's the coupon—mail it now—

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5 Horse Power Century Type RS Repulsion Start Induction Single Phase Motor

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Proved Reliability

For more than 24 years Century Type RS Repulsion Start Induction Single Phase Motors have given daily proof of their reliability in all classes of service in all parts of the civilized world They are widely used in all installations requiring high starting torque and low starting current—such as electric refrigerators, oil burners, house pumps and similar apparatus . brushes last-they touch the commutator only during the starting period, about 1/900th part of the time the motor is operating . . Bearings are long lived—they are machined from phosphor bronze castings, the best bearing material obtainable . . . The windings are thoroughly insulated and are then saturated with insulating varnish. This preserves the insulation and protects the windings . . . Dampness does not affect them. . At least one year's continuous 24-hour-perday operation, without reoiling, is assured by the Century Wool-yarn System of Lubrication, standard on all 1 horse power and smaller frame sizes.

Built in standard sizes from 1/8 to 40 horse power.

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33 Stock Points in the United States And More Than 50 Outside Thereof

1/2 to 40 H. P.



1/8 to 40 H. P.



"They know how to make tools"



"See this 439 Combination Tool?—well, the fellows who designed that knew what carpentry work is!"

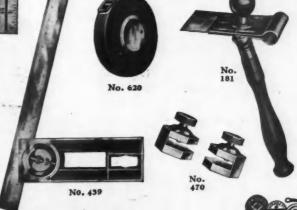
"It's got a rule, square, level, protractor, bevel, degree and pitch-tofoot indicator and plumb—all in one tool. And with these four levels set in the stock I can level either under or on top of the work!"

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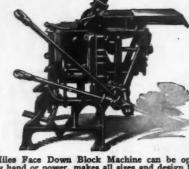
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Miles Face Down Block Machine can be operated by hand or power, makes all sizes and design blocks.

Miles concrete equipment is quality equipment which has proven its value in many thousands of concrete products plants in all parts of the world. Built for service and fully guaranteed.

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Money Saver as well as a Money Maker

Is your floor work wasting money for you? The Free-O-Dust sate your profits year in and year out by doing a faster and better job than can be done by any other known way of floor sanding and resurfacing. State the same resurrance of the same sate of the same sa saving this money now. Let us to you how without cost to you.

NEW IMPROVEMENTS

The Ermco V-belt for driving drum and fan is a great improvement over the old chain drive. The Erms V-belt runs smoother, lasts longs and is cheaper to replace. Also the Alemite greasing system is just of more addition to make the Free-Dust the Super Surfacer.

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HEALTH authorities demand sanitary methods of garbage handling. The Relco offers an underground concrete garbage container that is permanent, durable, efficient

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and neat. You make them easily with the Relco Concrete molds.

Home owners, builders, contractors and hardware dealers furnish quick outlets for your products.



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The Relco Molds are very simple to operate and any laborer without previous instruction can do perfect work. We also furnish castings necessary at very reasonable prices. Sales will be easy too, for we furnish advertising helps.

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R & L CONCRETE MACHINERY CO.

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In the Shop or at the Job— You Can Do It Quicker, Better, Cheaper, with

H & A Portable, Bench Wood-Working Machines

HE H & A Swing Saw for cutting to length and squaring long dimensions—the Rip Saw for cutting rafters, trimming sash, screens, doors, for fitting casings and flooring, for dadoing, grooving, tenoning or rabbetting—the Bench Jointer for planing, jointing, beveling, rabbetting. Any one of these machines will pay for itself on your next big job—by enabling one man to do the work of ten, and do it better.



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TRIM SEASON IS AT HAND—CARTER-IZE NOW

THE CARTER DOOR SET The Modern Door Equipment

The
Carter Lock
Mortiser
will mortise at
least ten times
as fast as by hand,
and every mortise
exact to size
length and depth,
and always in the
exact center of
the door.

One minute to set, then all you do is to pump the handle.

Machine stops Automatically when depth is reached. Simple—isn't it?



The Carter Lock Mortiser on Door-Weighs Only 23 Lbs.

With
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you can
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five times as
fast as by hand,
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smooth, regardless of grain—
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AND
with the Carter
Hinge Butt
Router
upwards of 90
doors and jambs
can be routed for
hinges in a day,
and every one
perfect.

THE R. L. CARTER CO., Inc., - Phoenix, New York
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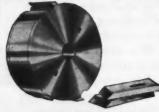
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Backed by fifty years experience in the making of highest grade saws, each Huther Saw has a quality built into it that insures maximum length of

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SCIENTIFICALLY DRYING When the drying racks are loaded with Speed-

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grits GARNET or DURUNDUM Floor Paper, they hold 6½ miles of material -- enough to finish quite a few floors. And it's no ordinary drying. Temperature and dampness are accurately and automatically controlled, so that your drum covers are as nearly perfect as it is possible to make

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AREALLY The HIGH GRADE BOSS 31/2S TILTER MIXER ATAN BOSS SOW CHARGING TYPE

Just the right size. Big enough for an average foundation a day, yet small enough to be easily handled about the job or towed behind touring car or truck. Makes small jobs pay big profits. Quickly pays for itself in saving over hand labor costs. New low prices will amaze you. Investigate! Mail coupon now for details.

Gear Driven—Gear Dump! The Boss 3½ S Tilter is a marvel of fast, easy operation. With it two men can turn out as much work as six men using old-fashioned, back-breaking methods. Equipped with 5 second "Easy Dump" arrangement. High speed mixing action. Batch mixed 60 times a minute—produces more uniform aggregate. Water gaps make blade and bowl self cleaning.

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based on crushed 1½ inch stone in aggregate, 5 cm.ft., wet 3½ cu.ft. Average daily 30 to 40 cu. yards, 18 inch bowl with 19 inch opening. Loading heighth 40 Frame 4 in, steel, 14 x 3 in, steel wheels or 24 x 3 rubber Alemite lubrication.

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Please send me complete details and prices on the BOSS 3½ S Tilter

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BEARCAT MORTISER and BORER

Complete your shop equipment with this fine, speedy, Power Mortiser. Ball-bearing electric motor runs from light socket. Uses standard Hollow Chisels and Machine Bits. Equipped with Tilting Table, Hold-down Fingers and Length Gauges. Everything ready to run. A MONEY-MAKER FOR CARPENTER AND CABINET SHOPS. IDEAL FOR MANUAL TRAINING SCHOOLS.

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SAW RIGS — SANDERS — MORTISERS





A Whole Shop in One Unit

Builders and Contractors are enabled by this Universal Woodworker to do practically all of their woodworking operations in a time-saving way, as many machines are combined in this one. It is not necessary to send work to the mill work shop as this combination of several machines enables you to do 30 different operations.

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The Sidney Machine Tool Co.

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winter business, too-Use Reliable Scaffold

Brackets on every job-

They are time and money savers-

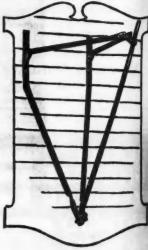
Used on frame, brick or stucco construc-

Known to the trade for years-

Try them before you pay a penny.

We ship on approval —C. O. D.

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Reliable Scaffold Brackets No holes to plug after they are removed

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They cut mixing costs, produce better mortar and plaster with less cement and lime or gypsum.

No. 1 Serves 12 to 15 plasterers 25 to 35 masons

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No. 2 Serves 6 to 10 plasterers 12 to 20 masons

Ask for catalog of mortar, plaster and concrete mixers and saw rigs

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ONE MAN WITH ALOE'S "JIFFY" SAW DOES THE WORK OF 10 MEN WITH HAND SAWS

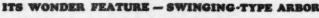
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The old, cumbersome method of pushing the lumber against the blade is done away with. On cutoff work, the saw is drawn through the lumber by a convenient handle, which also acts as a safety guard. In mitering, the blade slso moves through the lumber. For ripping, a full-length guide is clamped on the table, insuring accuracy, the arbor is locked at the center of the table and the lumber is moved against the saw in the regular way. Has powerful 1½-h.p. air-cooled, single-cylinder gasoline engine, mounted in vibrationless spring mounting with lever starter—runs as smooth as an electric motor. Portable—mounted on wheels—can be taken out on the job and moved anywhere you want it from basement to upper floors—gasoline power always with it.

What Users Say!
"I have used the Saw
Rig four weeks and it
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"Perfectly satisfac-tory from the stand-point of operation and has saved many times the cost of the ma-chine."



TODAY MAIL COUPON

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last indefinitely and pay for themselves on the first job. Use them to apply all sizes of slate, tile, asphalt, metal and wood shingles. Instantly adjustable to any pitch roof.

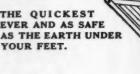
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cuts and punches slate or asbestos shingles without waste or breakage.

Send for all the particulars



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The Finest of Fine Mixers

Hyatt roller bearings throughout, roller-drive chain, Dot high-pressure lubrication, malleable wheels, divided type mixing blades, automatic return—everything provided to make it the fastest, easiest operated, most durable mixer built.



Republic Concrete Mixers are built in all sizes from half bag up, in both tilt-ing and non-tilting types.

Dealers carry complete stock for quick delivery.

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"Carpenter Shop Special." Six necessary units in one compact but convenient machine. 18-inch band s aw, 3-inch jointer, 16-inch lahe, 10-inch circular saw, mortiser, shaper. Ball bearings and independent drive on every unit. 2 h. p. motor. Built for real work in every detail.

WOODWORKING MACHINES

This Parks "Carpenter Shop Special" will save you the wages of 3 to 5 men on every house you build, and show you more profit on your work. Figure Parks-cost into your jobs instead of extralabor cost! That's the way to more work and biggst profits on lower bids that get you the contracts.

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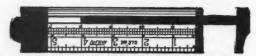
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Send for Catalog of the Parks 1928 line

The Parks Woodworking Machine (A Fergus & C. H. & D., Cincinnoti, Olin Can. Factory 206 Notre Dame East, Montrel

UFKIN Boxwood





Well built from the best of materials. Clearly marked. Preferred by good mechanics everywhere. Send for catalogue

> RULES THE JUFKIN RULE CO.

TOOLS

SAGINAW, MICH. **New York** Windsor, Ont.



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Carborundum Combination Stone

TARPENTERS like the "look" and the C"feel" of this sharpening stone. They like the way it takes hold.

They find this promise of perfection borne out in performance, when they use the Carborundum Combination Stone to make keen the edges of their tools.

Keeps tools keen and cutting cleanplane bits, chisels, scraper knives—all the straight edge tools in their kits.

You will appreciate this "double duty" feature that gives the Carborundum Stone its name of "Combination"there's a coarse grit side to start your edge, and the other side is fine grit for finishing off your edge razor-sharp.

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<Serves Both>

Stationary or Portable



UNSCREW TWO BOLTS AND YOU HAVE THIS Esskay Portable Saw



This shows the Esskay as a separate Portable Power Saw which can be carried around with ease and is a regular wonder worker in the way it eats up sawing jobs.

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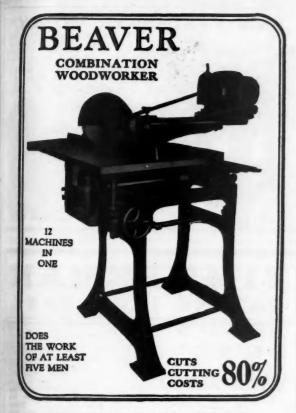
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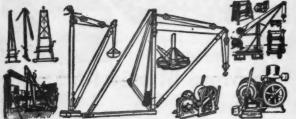
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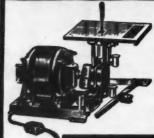
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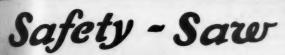
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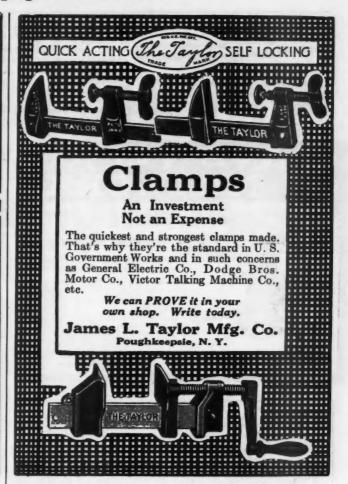
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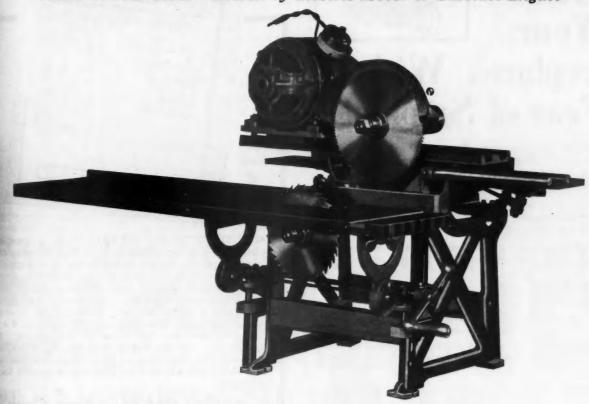
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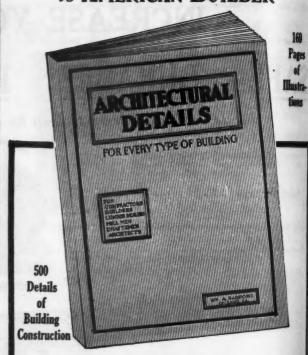
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is available to contractors and builders who can see the money making opportunity of this business under a liberal franchise that protets you against competition. We help you get started, show you how to get business, how and where to advertise, how to make estimates, in fact tell you all the details of how we started here and the substantial profit made every day on every machine in operation.

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They Sent 50¢ for a Sample pair of the
THE AUSTRAL
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Gentlemen: Please send me a sample pair of AUSTRAL SASH SUSTAINERS, for which I am enclosing fifty cents (this covers actual production cost, postage and handling).

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American Steel & Wire Company's

WIRE FABRIC

"The Steel Backbone for Concrete"

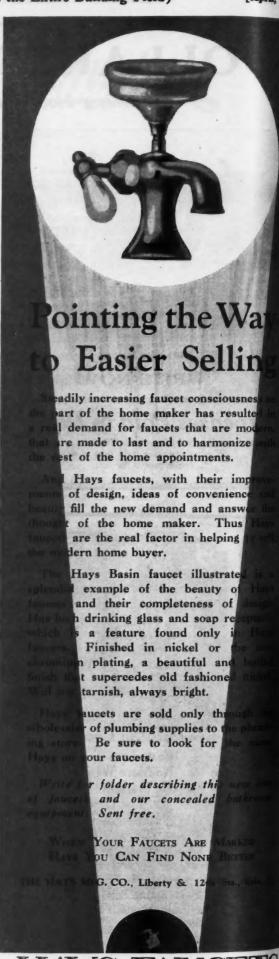


823,000 sq. ft. of Wire Fabric reinforces the Concrete floor slabs in the new Equitable Trust Building, New York City

THE Equitable Trust Building in the heart of New York's Financial District is built to endure for all time. Each construction feature represents the best available in the special field.

The short span concrete floor arch, WIRE FABRIC REINFORCED, is positive protection against fire, load and quake.

Wire Fabric is produced from high strength cold drawn steel which insures absolute safety. Being furnished in rolls it provides continuous reinforcement, properly distributed, and is easily and quickly installed. There is a style or weight for every floor load. WIRE FABRIC is also furnished in light weights for beam wrapping or temperature reinforcement. Write for complete information.





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Build your next small home with WEATHERBEST Stained Shingles. Have sidewalls in gray, white or brown with a harmonious Weatherbest roof, and you will realize that superior Weatherbest colors and quality make an instant appeal to prospective purchasers. Such quality of aterial creates confidence with prospects that the rest of the building and equipment is above the average.

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Let us send sample colors with Portfolio of color photo-ravures showing a wide range of WEATHERBEST Stained Shingles in combinations for sidewalls and roofs. Enclose 10 cents (stamps or coin) to cover mailing and handling. Ask for data and service on remodeling and reshingling.

WEATHERBEST STAINED Main St., North Tona-wanda, N. Y. Western Plant—St. Paul, Minn. Distributing warehouses in Leading Centers.

3rd Prize Winner

WEATHERBEST Old Home Remodeling Contest.

Modernized home of Mr. Madison Gilbert, Owosso, Mich. Shingles for sidewalls cost \$145.35. Other remodeling cost \$920. Entire labor \$155.05. Increased valuation—over \$2,000. One of 39 prize winners in the famous Weatherrers Remodeling Contest of 1927.



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Enclosed is 10c (stamps or coin). Please send
WEATHERBEST Color Chart, Portfolio of Photogravures showing WEATHERBEST Homes in color.
Also enclose book on Modernizing and Reshingling
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Premier Telephon Cabinet, No. 23. Revolving doors, opening at a touch, expose tele phone at right height Hinged drawer accom modatts directory and provides shelf for phon when sitting. Bell has and wires completely birden has readily accessible.



OVERY designer and builder should have a copy of the 1928 catalog of Premier Built-In Conveniences. Consider this telephone cabinet: It adds many dollars in value to the home, yet it costs

only a few dollars. It is convenient, practical, handsome, one of those tricky, appealing, clever little conveniences that make you think "why hadn't

Yet this is only one of the famous Premier family. Others are a folding breakfast nook, ironing boards, a seat that disappears into the wall, divider or buttress

cabinets, a flexible unit-built kitchen cabinet, and every one comes complete, in a carton, ready to install and finish. You should know more about Premier Built-In Conveniences. May we send you catalog and specifications.

PREMIER

Standardized WOODWORK

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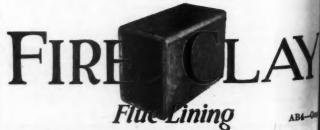
El Paso Texas

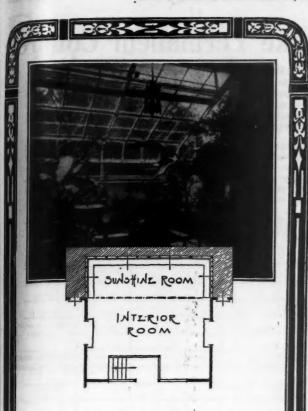
Premier Built-In Conveniences are stocked by jobbers in principal cities and sold by leading retail lumber dealers. There is probably a dealer near you.



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Or we will quote you on the job complete, including erection.

It is 7½ feet wide and 25 feet long.

As the plan shows, this Sunshine Room was set against the open side of an interior room. It gives more than double its own area of sundrenched indoor garden and living room space.

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Mass Concrete	1	2	4_	1:10 or 15	2/3 yards
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Stucco Undercoats	1	3		1:10	Both coats
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Brickwork Above Grade	1	8		1:15	1000 brick or 50 cu. ft.
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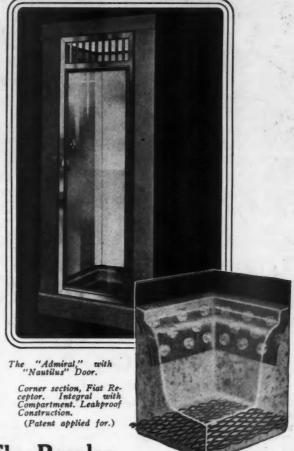
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How to Avoid Fireplace Troubles

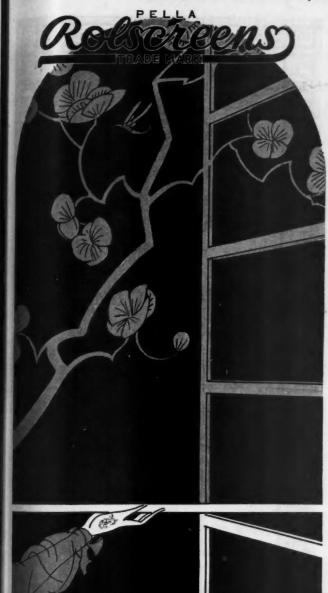
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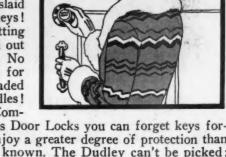
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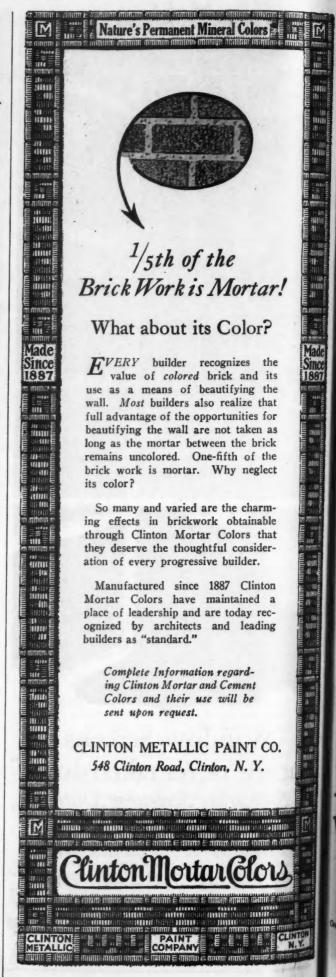
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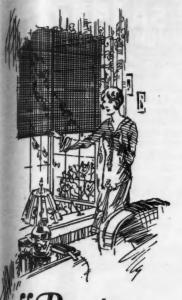


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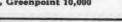


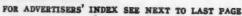
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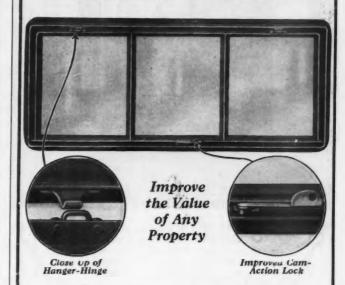




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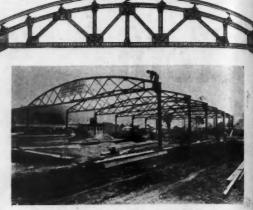
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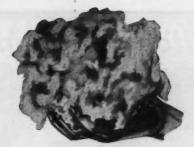
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Trussless **Arch Roofs**

Adopted for auditoriums, dance halls, garages, warehouses, factories, etc., in all parts of the country. Spans up to 150'.

Lamella roofs are thoroughly safe and are quickly and economically erected. Good distribution of light, excellent acoustical conditions and beautiful architectural appearance. Descriptive folder sent on request. See page 216 of this magazine for additional particulars.

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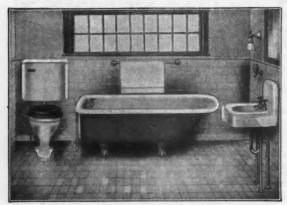
Lamella Trussless Roof Co. 801 Kirby Bldg., Houston, Tex.

Lamella Trussless Roof Co. 904 Bank of Commerce Bldg., St. Louis, Mo.

WATER

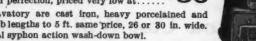
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Bath Tub and Lavatory are cast iron, heavy porcelained and fully equipped. Tub lengths to 5 ft. same price, 26 or 30 in. wide. Closet has deep seal syphon action wash-down bowl.



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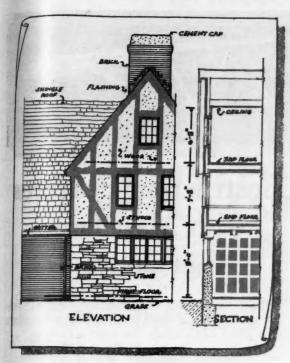
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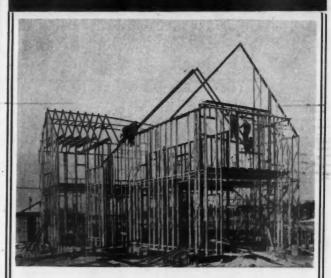
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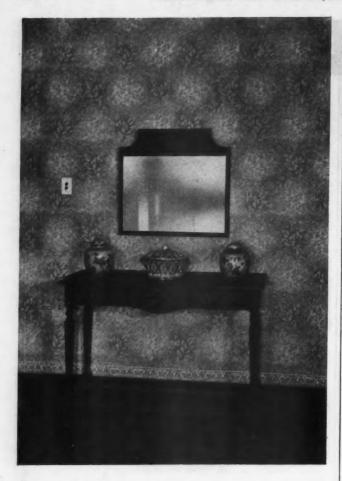
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some patterns for 1928. The hallway illustrated above, by a prominent interior decorator, is made permanently beautiful with Wall-Tex No. 3063. Its rich beauty will endure for years. It conceals a remarkably strong, flexible fabric.

Wall-Tex fabric wall-covering helps to prevent cracks in walls and ceilings by strengthening the plaster, or hides cracks should they occur. In

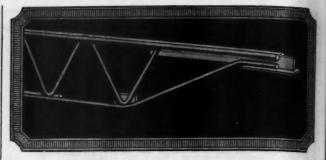
houses where the plaster is old, Wall-Tex conceals the imperfections. Nothing equals it for ceilings.

The 1928 Wall-Tex line includes designs to harmonize with the decoration of any room in a home. Glossy finishes as well as dull. Plain patterns for painting, frescoing, stenciling or roughcast plastering. Wall-Tex is hung just like wall-paper. It can be wiped clean with a damp cloth.

Architects, builders, decorators should write for full information on their particular requirements. The Columbus-Union Oilcloth Company, Columbus, Ohio.



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THESE steel joists designed for building fireproof floors and roofs in all types of buildings, have manifest advantages for contractors.

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Floor Lath: Self-centering rib floor lath is rapidly and securely fastened to the joists by driving a simple wood lath wedge through the lath between the top bars of the joists. Where wood floor finish is laid on the concrete sub-floor wood nailing strips are carried on simple screed clips.

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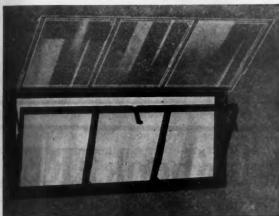
We solicit opportunities of quoting on work under your control. Where redesigns may be used to advantage our recommendations will be furnished without obligation. Pamphlets sent on request.

THE MACOMBER STEEL CO.

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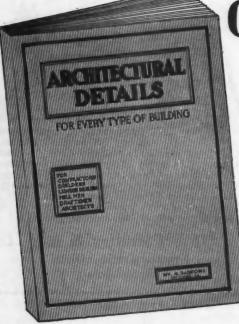
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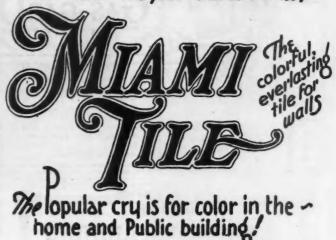
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to prevent crowding and slipping, holds 6 suit or dress hangers. The Dacor equipped closets present a feature every woman appreciates.

The set of three Dacor hooks fully equips the average clothes closet and accommodates 18 garments without crowding. Hooks fin-ished in nickel, brass or japan to match trim.

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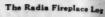
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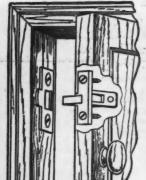


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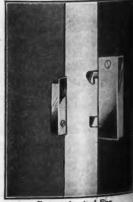
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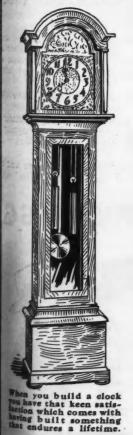
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CLOCK pleasing in appearance is a useful piece of furniture. It is a center of attraction about which revolve the movements of the household. With an open countenance, it invites attention, and with a musical voice it speaks a kindly reminder of the hour and minute for life's pleasures and duties. It soon holds a charm and finds a place in our sentiments and affections, becoming one of the "familiar faces" about the home. The building of such a clock is attended with loving thoughts and a certain pride in craftsmanship. To help you realize your ambition in building the clock of your dreams, is our desire; whether a stately Grandfather's Clock, a simple little Banjo Clock, or a desk clock. We furnish you blueprints on a plan so the prints are free of charge.

Ask for a free copy of "How to Build Your Own Grandfather's Clock," or send a quarter and receive sixteen attractive working drawings.

AMERICAN CHIME CLOCK COMPANY

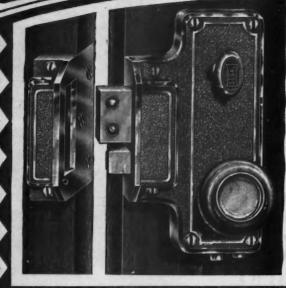
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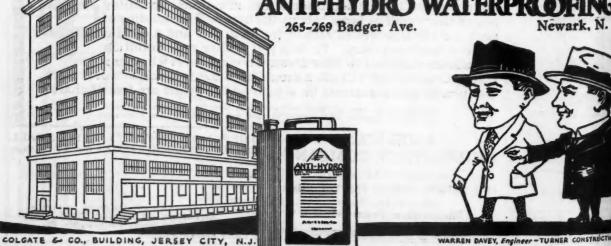
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For 24 years "ANTI-HYDRO" has been used by architects, engineers and to record is your assurance of satisfaction. Use "ANI HYDRO" on your next job.

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CLASSIFIED DIRECTORY AND BUYERS' GUIDE

Listing Reliable, Responsible Manufacturers of All Kinds of Materials, Equipment, Machinery, Fixtures, Home Conveniences and Furnishings, Hardware, Tools, Etc., Used in the Building and Related Fields

And the Page Numbers on Which Their Advertisements Appear

HIS Classified Index and Buyers' Guide is arranged from A to Z according to NOUN names; that is, all kinds of Roofing are in one action in the proper alphabetical place. In the section devoted to Doors you will find lists of over thirty different kinds. Do not look for Screen Doors, but for Doors—Screen; if you want to find metal lath, look lot Lath—Metal, etc.

Under each classification the names of manufacturers appear alphabetically, followed by page number on which their advertisement appears in this issue of the AMERICAN BUILDER.

The manufacturers listed below will be pleased to furnish complete information on any product that appears in connection with their names, although they may not be advertising those particular products in this April number. Do not hesitate to write them to forward catalogues, prices and the names and locations of their nearest dealers.

To find the manufacturer of an article under a special Trade Name or brand look for the Trade Name desired in the alphabetical list immediately following this Classified Index, which is also printed on this green paper.

ABRASIVES	
Beriesp Floor Surfacing Mach	ino Co. 925
herican Floor Surfacing Machine Sanding Machine Compa lettic Botary Machine Compa	nue Co200
Lette Potoret Machine Compa	uy 20"21
toniar Abary Machine Compa	LLY
funing Abrasive Co., Inc.,	
mer-Cable Machine Company	247
ACCRLERATORS—CEMENT	1.0076 (C.20)
ACCELERATORS—CEMENT	296-818
mire Steel Company	
holn-Schlenter Machinery Con	nnany 252
Berwin-Williams Company	213
kirdy Sales Corporation	110
or Brothers	01
Laboratories	70
Incon Street Commons	F 00
ACCORDION DOOR HAN	CHIEF 6-90
Hardware HAN	GERS-See
ACCO PERCENCE A SECOND OF SECOND	
ACID BESISTANTS See B	cerstants
ACOUSTICS—Architectural	TO SOUTH THE PARTY OF
hiesos Shingle Slate & Sheath	ing Co50
billio Capot, Inc.,	218
company	100
meral Insulating & Mfg. Co	307
anal Cabot, Inc. Mile Carey Company Insulating & Mfg. Co	307
insulating & Mfg. Co indico Company in-Manville Company, Inc	307 57 195
an Fibre Company, Inc	195 47
has Hanville Company, Inc., has Pibre Company, True Flake Insulating Co., had States Gypsum Co., la lineral Wool Co., working the superior Population	
Marville Company, Inc Pibra Company, Inc Pibra Company, Inc River Insulating Co Marville Rypsum Co Marville Wool Co Marville Porest Products Marville Rypsum Co Marville Rypsum C	
Marville Company, Inc Pibra Company, Inc Pibra Company, Inc River Insulating Co Marville Rypsum Co Marville Wool Co Marville Porest Products Marville Rypsum Co Marville Rypsum C	
Marville Company, Inc Pibra Company, Inc Pibra Company, Inc River Insulating Co Marville Rypsum Co Marville Wool Co Marville Porest Products Marville Rypsum Co Marville Rypsum C	
The Company, Inc In Pipe Company, Inc In Pipe Company, Inc In Inc. Insulating Co In Interal Wool Co Interal Wool Co In Interal Wool Co	
The Company, Inc In Pipe Company, Inc In Pipe Company, Inc In Inc. Insulating Co In Interal Wool Co Interal Wool Co In Interal Wool Co	
The Company, Inc In Pipe Company, Inc In Pipe Company, Inc In Inc. Insulating Co In Interal Wool Co Interal Wool Co In Interal Wool Co	
The Company, Inc In Pipe Company, Inc In Pipe Company, Inc In Inc. Insulating Co In Interal Wool Co Interal Wool Co In Interal Wool Co	
The Company, Inc In Pipe Company, Inc In Pipe Company, Inc In Inc. Insulating Co In Interal Wool Co Interal Wool Co In Interal Wool Co	
The Company, Inc In Pipe Company, Inc In Pipe Company, Inc In Inc. Insulating Co In Interal Wool Co Interal Wool Co In Interal Wool Co	
AMBORS—BUILDING AMBORS	195 47 32 67 187 44 WINDOW mpressors 208 208
Marville Company, Inc Pibra Company, Inc Pibra Company, Inc River Insulating Co Marville Rypsum Co Marville Wool Co Marville Porest Products Marville Rypsum Co Marville Rypsum C	195 47 32 67 187 44 WINDOW mpressors 208 208

ANCHORS-JOIST
Donley Bros. Company
International Steel & Iron Co30
Geo. L. Mesker & Co
Joseph T. Ryerson & Son22
Truscon Steel Company5-9
ANCHOES-SCREW (Expansive)
Ackerman-Johnson 20 Allmetal Weatherstrip 20 Bichards-Wilcox 86 Syntron 20 Syntron 26
Richards Wilson William Co
Syntron Co
SJALEUR CO
ANCHORS-WALL
Ackerman-Johnson Company29 Donley Bros. Co29 International Steel & Iron Co30
International Steel & Iron Co
Kalman Steel Company70
Geo. L. Mesker & Co31
Syntron Company
ANCHOR BOLTS—See Bolts
ANEMOMETERS
A. S. Aloe Company27
Keuffel & Esser Co
ANGLE IRON—See Irons
ANTI-FREEZE COMPOUNDS-See
Compounds
ARBORS—SASH
Huther Bros. Saw Mfg. Co274
ARBORS-SAW
American Sawmill Machinery Co255 Combination Woodworking Machine Co286
Combination Woodworking Machine Co 286
Heston & Anderson273
Heston & Anderson. 273 Hutchinson Mig. Co., Inc. 285 Jones Superior Machine Co. 284 Leach Company. 267
Leach Company
Oliver Machinery Co
Oliver Machinery Co

ABCHES-CORBUGATED
Edwards Mfg Co
Edwards Mfg. Co
Joseph T. Ryerson & Son
Wheeling Corrugating Co104
ARCHES DRIVEWAY
Cincinnati Iron Fence Co
Cincinnati Iron Fence Co
ARCHITECTURAL ACQUISTICS-See
Acoustics
ARCHITECTURAL IRON-See Iron
AREA GRATES—See Grates
AREA GRATES—See Grates ART GLASS—See Glass ASBESTOS CEMENT—See Coment
ASBESTOS CEMENT—See Coment
ASBESTOS CURTAINS—See Curtains
ASBESTOS DOORS—See Doors
ASBESTOS LUMBER—See Lumber
ASBESTOS PAPER—See Paper ASBESTOS SHINGLES—See Roofing ASBESTOS SHINGLE CUTTERS—See
ASBESTOS SHINGLES—See Rooming
Cutters Cutters
ASH DUMPS—See Dumps
ACH TIPTE Con Holete Ash
ASH LIFTS—See Holsts, Ash ASHPIT DOORS—See Doors
ASPHALT CEMENT—See Cement
A CONTRACTOR OF THE PROPERTY O
ASPHALT FELTS—See Felte
ASPHALT SHINGLES-See Roofing
AUGER BITS-See Bits
AUGERS-BORING MACHINE
S. Aloe Company277
Combination Woodworking Machine Co.286
orest City Bit & Tool Co286
ones Superior Machine Co284
Oth Century Sales Agency
AUGERS-HOLLOW
combination Woodworking Machine Co.286
orest City Bit & Tool Co286
AUTOMATIC WATER HEATERS-
See Heaters
Sen Alculers

320	Classified
AUTOMOBIL	LES-PASSENGER
AWLS-BRA	D AND SCRATCH
L. S. Starrett C	20271
Geo. L. Mesker	& Co
Wheeling Corru	gating Co
AWNINGS-	COTTON, DUCK, ETC.
AWNING C	LES—PASSENGEE Co
Awnings AWNING H	ARDWARE—See Hardware
TO A CITY SHEET TO	
Construction Ma	BOARDS—See Boards BTONE—See Stone
BACKING I	STONE-See Stone
John Boyle & C	L
Bates Valve B	ag Corp
BALANCES-	-SASH
DANDOAWA	-DOD DAWS
chinery BANK SCR	MACHINERY—See Ma- EENS—See Sereens EERS—See Cutters NFORCING
BAR BEND	ERS—See Benders
BARS-BEI	NFOBCING
International St Kalman Steel	eel & Iron Co304
Macomber Steel	Co
Joseph T. Ryer Truscon Steel C	son & Son
BARS-WE Henry Disston	ERS—See Cutters NFORCING
Stanley Works	IPMENT—See Equipment
BARN VE	NTILATOBS—See Ventila-
BARNDOO	B HANGERS—See Hard-
BARNDOOL	B RAILS—See Rails B ROLLERS—See Rollers
BASE—COV Genfire Steel C	E (Metal) ompany80
Kalman Steel	Co
Willis Mfg. Co. BASE—COV	/E (Rubber)
Goodyear Tire J. D. Strutsel	ROLLERS—See Rollers (E (Mets1) company
BASE—COV Knickerbocker	7E (Slate) Slate Corp312
Marietta Mfg. Slatington Slat	Co304 ce Co352
BASE-INS	ULATING
Mason Fibre C	57 5047
Weyerhaeuser l	Forest Product44
Genfire Steel	Forest Product
Kalman Steel	Co
Milwaukee Con	rugating Co374-375
Northwestern I	Expanded Metal Co372
Truscon Labor	ratories
U. S. Gypsum	Co
BASE—STI	7000
Hoosier Bldg. 7	File & Silo Co
Mason Fibre Co	047
National Steel	Fabric Co
Jos. T. Ryerso Truscon Steel	n & Son
U. S. Gypsum BASES—Co	Co67
S. Cheney & S. Donley Bros.	ons282 Co298
International & Majestic Co	Steel & Iron Co304
Paine Lumber	The & Silo Co
Donley Bros.	DECH Co298
National Steel	Fabric Co28-29
Cincinnati Iron	Fence Co
International &	iteel & Iron Co304
BASE BEA	AD—See Bead
Knickerbocker Slatington Slat	Slate Corp
Slatington-Ban Structural Sla	Fabric Co
BASEBOAL BASE MO	RD—STONE—See Stone ULDING—See Moulding
BASE SCE	REEDS—See Screeds

BATHS-BUILT	CONTRACTOR STATEMENT OF STREET, CANAL STREET
Andrews Heating C	Supply Co. 358 Mfg. Co. 18-19 t- Supply Co. 358 Mfg. Co. 215
Crane Co	297
Hardin-Lavin Co	
Johnson Plumbing	Supply Co
Stondard Sanitary	Mfg. Co
Stanley Plumbing &	gupply Co358
Wheeling Sanitary	Mfg. Co215
BATHS-FOOT	52
Standard Sanitary	Mfg. Co18-19
Wheeling Sanitary	Mfg. Co
BATHS-SHOW	EB
Figt Motel Mfg Co.	297
Hardin-Lavin Co	### 52 297
Hays Manufacturing	g Co292
R Karol & Sons C	Supply Co
Marietta Mfg. Co	
Standard Sanitary	Mfg. Co18-19
Wheeling Sanitary	Mfg Co215
BATHS-SITZ	
Crane Co	
Wheeling Senitary	Mfg Co
BATH TRAPS-	-See Traps
BATH TUBS	See Tubs
BATHROOM F	BRACKETS—See Brac-
BATHROOM CA	ABINETS-Mee Cadinets
BATHBOOM FI	ABINETS—See Cabinets KTURES—See Fixtures TAL uring Co
BATTENS—ME	TAL SEO
F. D. Kees Mfg. C	0
Milwaukee Corruga	ting Co374-375
Wheeling Corrugat:	ing Co104
BATTENS-WO	OD
Curtis Companies.	
Shevlin, Carpenter	& Clarke Co174-175
West Coast Lumbe	er Trade Extension
Bureau	
Weyerhaeuser Fore	est Products44
Kalman Steel Com	neny 70
Macomber Steel Co	mpany
Milwaukee Corruga	ting Co374-375
Truncon Steel Co.	10h
Willis Mfg. Co	
BEADS-CORN	ER (Metal)
Genfre Steel Co.	309
Othbe Boardtile C	
Ginna Dofferine C	orp80
International Steel	& Iron Co304
International Steel Kalman Steel Co	& Iron Co304
International Steel Kalman Steel Co Macomber Steel Co. Geo, L. Mesker &	orp
International Steel Co Macomber Steel Co Macomber Steel Co Geo. L. Mesker & Milwaukee Corrugs	orp. 30 & Iron Co. 304 . 70 . 310 Co. 315 iting Co. 374-375
International Steel Kalman Steel Co Macomber Steel Co. Macomber Steel Co. Milwaukee Corrugs North Western Ex	orp
International Steel Kalman Steel Co., Macomber Steel Co. Geo, L. Mesker & Milwaukee Corrugs North Western Ex Joseph T. Ryerson Truscon Steel Co.,	orp. 30 & Iron Co. 304 . 70 . 310 Co. 315 tting Co. 374-375 panded Metal Co. 372 & Son 220 . 5-90
International Steel Co. Macomber Steel Co. Geo. L. Mesker & Milwaukee Corrugat North Western Ex Joseph T. Ryerson Truscon Steel Co Wheeling Corrugat	orp
International Steel Kalman Steel Co. Macomber Steel Co. Geo. L. Mesker & Milwaukee Corrugs North Western Ex Joseph T. Ryerson Truscon Steel Co Wheeling Corrugal Willis Mfg. Co	orp. 30 & Iron Co. 304 . 304 . 304 . 305 . 310 . 310 . 315 . 315 . 374 . 375 . 374 . 372 . 48 . 590 . 104 . 109
International Steel Kalman Steel Co. Macomber Steel Co. Geo. L. Mesker & Milwaukee Corruga North Western Ex Joseph T. Ryerson Truscon Steel Co. Wheeling Corrugai Willis Mfg. Co. REAMS—PRES Walter Bates Steel	orp. 30 & Iron Co. 304
International Steel Kalman Steel Co. Macomber Steel Co. Geo. L. Mesker & Milwaukee Corrugs North Western Ex Joseph T. Ryerson Truscon Steel Co Wheeling Corrugat Willis Mfg. Co BEAMS—PRES Walter Bates Steel International Steel	pany
Geo. L. Mesker &	Co315
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co
Geo. L. Mesker & Jos. T. Ryerson & Truscon Steel Co. BEAMS—STEE Watter Bates Steel Hoosier Bidg Tile International Steel Macomber Steel Geo. L. Mesker & Bichards-Wilcox More House Macomber Steel Co. BEDS—DISAP Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BEDS—DOOR Concealed Bed Co. BENCHES—MA. S. Aloe Co Oliver Machinery (Frederick Post C. Richards-Wilcox J. D. Wallace & C. BENCHES—SA BENCH BRILL BENCH STOP)	Co315

BIN GATES—See Gates BIT BRACES—See Braces BITS—AUGER
A. S. Aloe Company
A. S. Aloe Company. Combination Woodworking Machine Composer City Bit & Tool Co. Jones Superior Machine Co. Progressive Mfg. Co. Joseph T. Ryerson & Son. 20th Century Sales Agency.
20th Century Sales Agency
20th Century Sales Agency. BITS—SCREWDRIVER Black & Decker Mfg. Co. Henry Disston & Sons, Inc. North Bros. Mfg. Co. Stanley Works.
Stanley Works. BLACKBOARDS—ASBESTOS Asbestos Shingle, Slate & Sheathing to a National Sheet Metal Roofing Co.
National Sheet Metal Roofing Co
BLACKBOARDS—COMPOSITION E. W. A. Rowles Co BLACKBOARDS—MANUFACTURED BLACKBOARDS—SLATE Knickerbocker Slate Corp Slatington Slate Co Slatington Slate Co Slatington Slate Co Slatington Slate Co
Knickerbocker Slate Corp
Statington-Bangor State Syndicate, Inc. Structural State Co
Heston & Anderson
BLADES—FLOOR SCRAPER A. S. Alos Company
A. S. Alos Company
BLINDS Curtis Companies, Inc
BLOCKS—HOLLOW BUILDING—Common Brick Mfrs. Ass'n
Hoosier Bldg, Tile & Silo Co
(Concrete Equipment Co. 281.20
Consolidated Concrete Machinery Corp. Miles Mfg. Co
U, S. Gypsum Co
Consolidated Concrete Machy, Corp
BLOCKS—SILO (Tile) Hoosier Bldg, Tile & Silo Co
BLUEPRINT PAPER—See Paper
BOARDS—BACKING Mason Fibre Company BOARDS—BULLETIN
Mason Fibre Company. BOARDS—BULLETIN Mason Fibre Company. E. W. A. Rowles Co. Slatington Slate Co.
BOARDS—DEADENING Curtis Companies. General Insulating & Mfg. Co
BOARDS—DRAIN Concealed Bed Corp
Johnson Plumbing Supply Co
Paine Lumber Co., Ltd
BOARDS—DBAWING A. S. Aloe Co
Keuffel & Esser Co
David White Co
Mason Fibre Company
Asbestos Shingle, Slate & Sheathing Caser Cabot, Inc
Eternit, Inc
Johns-Manville, Inc
Ruberold Co
Weyerhaeuser Forest Products
Slatington Slate Co. BOARDS—DEADENING Curtis Companies. General Insulating & Mfg. Co. Mason Fibre Company BOARDS—DEAIN Concealed Bed Corp. Hardin-Lavin Co. Johnson Plumbing Supply Co. B. Karol & Sons Co. Paine Lumber Co., Ltd. Stanley Plumbing & Supply Co. Wheeling Sanitary Mfg. Co. BOARDS—DEAWING A. S. Aloe Co. Wareling Sanitary Mfg. Co. BOARDS—DEAWING A. S. Aloe Co. Warren-Knight Co. David White Co. BOARDS—FIBRE Insulite Co. Mason Fibre Company Weyerhaeuker Forest Products. BOARDS—INSULATING Asbestos Shingle, Slate & Sheathing Ca. Samuel Cabot, Inc. Philip Carey Co. Eternit, Inc. General Insulating & Mfg. Co. Insulite Co. Johns-Manville, Inc. Mason Fibre Company National Sheet Metal Roofing Co. Ruberold Co. U. S. Gypsum Co. U. S. Gypsum Co. U. S. Mineral Wool Co. Weyerhaeuser Forest Products. BOARDS—IRONING (Attachable) Redybord, Inc. BOARDS—IRONING (Built-In) Hugo M. Carlson Co. Curtis Companies, Inc. Majestic Steel Cabinet Co. Majestic Steel Cabinet Co. Paine Lumber Co., Ltd.
Curtis Companies, Inc
Miami Cabinet Co

. 79 -282 . 74 .102 .102 . 74 -282 .103 .369

DARDS-MORTAR (Steel) Daley Bros. Co	BOOKS-BUILDING	BRACKETS—SCAFFOLD
Dealey Bros. Co	Frederick H Gowing 388	Donley Rros Co
Heisel Steel Co	Holt-Bid Co205-206-207-208-221	Elite Manufacturing Co27
BOAEDS - PLASTER	BOOKS—BUILDING A. S. Aloe Co	BRACKETS—SCAFFOLD A. S. Aloe Co
Mison Fibre Co47	BOOKS DY AN	Steel Scoffolding Co
generald Co	BOOKS—PLAN Frederick H. Gowing	BRACKETS-SHEATHING
	Radford Architectural Co95-96-97-98	Elite Mfg. Co
bestot Shingle, Slate & Sheathing Co. 50 met Mfrs		Insulite Co
Birch 10ff 1	Asbestos Shingle, Slate & Sheathing Co. 50 Edwards Mfg. Co. 359 Johns-Manville, Inc. 195	BRACKETS—Shelf
Philip Carey Co	Edwards Mfg. Co359	Knape & Vogt Mfg. Co28
Fibre Co47	Johns-Manville, Inc	Stanley Works
La Gypsum Co	BOOTHS-TELEPHONE	BRACKETS SHINGTING
	BOOTHS—TELEPHONE Edwards Mfg. Co	Elite Manufacturing Co
DOARDS	Paine Lumber Co., Ltd	Insulite Co
Pallin Carey Co	BORERS-VERTICAL	Steel Scaffolding Co
Edwards Mfg. Co	HORERS - VERTICAL American Sawmil Machinery Co. 282	BRACKETS-WALL
Gibbs Boardtile Corp	Gallmeyer & Livingston Co	American Radiator Co
Macon Pibre Co	Jones Superior Machine Co284	S. Cheney & Son28
U. S. Gypsum Co	Kornau Machine Co284	Crane Co
Weyerhaeuser Forest Products	J D Wallace & Co	Fairyland Co
BUILDER CEMENT I BOO COMER	BORING MACHINES—See Machines	McKinney Mfg. Co
BOILER COVERINGS—See Coverings	BOBING MACHINE AUGERS-See	Pass & Seymour. Inc
BOILERS—HEATING PLANT	Augers	Steel Scaffolding Co
andrews Heating Co	BOWLS-CLOSET	BRACKETS—WINDOW Perfection Co
Barnham Boiler Corp82	Hardin-Lavin Co	BRAD and SCRATCH AWLS-
Cane Company	B. Karol & Sons Co308	See Awis
Idinam Plumbing Supply Co352	Stanley Plumbing & Supply Co358	DRANDING IDANG Goo Years
8 Karol & Sons Co	BOXES—MAIL (Built-in)	BREAKFAST NOOKS or Rooms
National Radiator Corp86	Colonial Hardware Mfra	Hugo M. Carlson Co301
Supply Plumbing & Supply Co358	Donley Bros. Co	Curtis Companies, Inc
BOILERS - HEATING PLANT Ingrican Radiator Co	BOXES—MAIL (Bullt-in) A. S. Aloe Co	BREAKFAST NOOKS or Rooms Hugo M. Carlson Co
Calted States Radiator Corp 40	BOXES-METER	Premier Standardised Woodwork294
BOILERS-HOT WATER SUPPLY	DONEY DIOS. CO	BREAST DRILLS—See Drills
BOILERS—HOT WATER SUPPLY Indrews Heating Co	BOXES—MITER A. S. Aloe Co	BRICK—COMMON Common Brick Manufacturers Ass'n
Johnson Plumbing Supply Co352	Hutchinson Mfg. Co., Inc281	Common Brick Manufacturers Ass'n 79
R Karol & Sons Co	Milwaukee Corrugating Co374-375	Concrete Equipment Co281-282
National Radiator Corp	Safe Tool Mfg. Co. 285	National Fireprooning Co
That cher Co	BOXES—MIXING A. S. Aloe Co	American Face Brick Assn
I. S. Radiator Corp 40	A. S. Aloe Co277	BRICK-FACE
BOILERS-RANGE	Donley Bros Co298	American Face Brick Assn
Billing Corp. Section	BOXES WORTAR (Steel)	### BRICK—FACE American Face Brick Assn. 102 Common Brick Mfrs. Assn. 74 Concrete Equipment Co. 281-282 Finzer Bros. Clay Co. 103 Hoosier Bidg. Tile & Silo Co. 369 BRICK—FIRE
a Karol & Song Co	A. S. Aloe Co	Finzer Bros. Clay Co
P. W. Shepler Stove Co	Donley Bros. Co	Hoosier Bldg. Tile & Silo Co369
Standard Sanitary Mfg. Co18-19	Heltral Steel Form & Iron Co. 296	BRICK-FIRE Common Brick Mfrs. Assn
Thatcher Co	Lansing Co	BRICK-RUBBER
BOLTS—ANCHOE Leterman-Johnson Co	BOXES MORTAR (Steel) A. S. Aloe Co	BRICK—RUBBER Goodyear Tire & Rubber Co
Ackerman-Johnson Co	Truscon Steel Co5-99	Wright Rubber Products Co300
Cheinnati Iron Fence Co	General Electric Co9-10-11-12-13-14-15	BEICK CARRIERS—See Carriers BEICK CLAMPS—See Carriers, Brick BRICK COLORS—See Colors BRIOK WATERPROOFING—See
International Steel & Iron Co304	BOXES-SWITCH	BRICK COLORS—See Colors
Geo. L. Mesker & Co	BOXES—SWITCH Asbestos Shingle, Slate & Sheathing	BRICK WATERPROOFING-See
red J. Meyers Mfg. Co	Co	Waterproofing BRICKLAYERS CEMENT—See
States Company 267	Midwest Metal Products Co	Cement, Masons.
BOLTS-DOOR-See Hardware, Door	Paramount Electric Co	BRIDGING—FLOOR (Steel) Concrete Form Tie Corp
BOTTO PYDANTED METAT TATE	Segal Lock & Hdwe. Co., Inc318	Concrete Form Tie Corp
Consolidated Expanded Metal Co270	BOXES—TOOL Heltzel Steel Form & Iron Co286	Mid-West Metal Products Co
	Stanley Works	Jos. T. Kyerson & Son220
MARKET PAR TO PROPERTY OF THE PARTY OF THE P		BRONZE DOORS—See Doors
Chicago Expansion Bolt Co	BOXES-WALL	BBUSHES-AIB
nternational Steel & Iron Co304	Morton Mfg. Co	Binks Spray Equipment Co265
BOLTS—EXPANSION Letzman-Johnson Co. 290 Diego Expansion Bolt Co. 362 Letrational Steel & Iron Co. 304 Lichards-Wilcox Mfg. Co. 6-7 Station Co. 267 Letzman-Letzman & Son. 220 Letzman & Son. 2	BBACES-BIT	Devilbies Co20-21
M. T. Ryerson & Son	Forest City Bit & Tool Co286	Mellish-Hayward Co
TABAUE DUUR	### BOYES - WALL American Radiator Co	### BRONZE DOORS—See Doors REUSHES—AIB
BOLTS—GARAGE DOOR	BRACES-CORNER	Johnson Plumbing Supply Co352
	### BRACES—CORNER W. J. Dennis & Co	BRUSHES—POLISHING 173 S. C. Johnson & Son
Miles Miles Co	Pichards Wilson Wes Co	Kent Company270
Behards Wilcom 354	Stanley Works	BUBBLING FOUNTAINS—See
lanley Works	BEACES-PUSH	Fountains.
BOLTS-SURFACE	BEACES—PUSH North Bros. Mig. Co280	Chain Belt Co 2
Meago Spring Hinge Co370	BRACKETS-BATHROOM (Porce-	R. & L. Concrete Machinery Co273
Scharde Wilson Manufacturing Co	Paramount Electric Co359	BUCKETS-HOISTING & DUMPING
BOLTS-SURFACE leage Spring Hinge Co		BUCKETS—ELEVATOR 2
Stanley Works	BRACKETS-LADDER	Ransome Concrete Machinery Co263
BOLTS-TOGGLE	A. S. Aloe Co	Richards-Wilcox Mfg. Co6-7
BOLTS TOGGLE on Boyle & Co., Inc	Richards-Wilcox Mfg. Co	BUILDERS HARDWARE—See Hardware, Various Kinds.
	BRACKETS - LADDER	
	BRACKETS-OBNAMENTAL	Asbestos Shingle, Slate & Sheathing Co
BOND-BRICK	Curtis Companies	Edwards Mfg. Co
rascon Steel Co374-375	International Steel & Iron Co304	Hoosier Bldg. Tile & Silo Co369
DOND-CEMENT	Milwaukee Corrugating Co374-375	International Steel & Iron Co304
Waterproofing Co296-318	Velguth Metal Parts, Inc. 367	Truscon Steel Co
anire Steel Co	BRACKETS-BAIL OR TRACK	West Coast Lbr. Trade Extension Bur58
lving-Stone Co. 242	Cincinnati Iron Fence Co	BUILDINGS-STEEL
1808. 91	I El Porter Corp.	International Steel & Ivon Co 304
Tracon Steel Co	Richards-Wilcox Mfg. Co	Macomber Steel Co
Non-BRICK	BRACKETS-BOOFING	Geo. L. Mesker & Co315
Coat) (Damp-prooung	Ajax Building Bracket Co	Milwaukee Corrugating Co374-375
Dond-Plaster (Damp-proofing Cost) Dond-Plaster (Damp-proofing Cost) Dond-Plaster (Damp-proofing Dond-Plaster (Damp-proofing Dond-Plaster (Damp-proofing Dond-Plaster (Damp-proofing Dond-Stude (Damp-proofing Damp-proofing Dond-Stude (Damp-proofing Damp-proofing Dond-Plaster (Damp-proofing Damp-proofing Dond-Plaster (Damp-proofing Damp-proofing Damp	Cincinnati Iron Fence Co	BUILDINGS—STEEL Edwards Mfg. Co
Racon Laboratories	Knickerbocker Slate Corp312	BUILDING MATERIAL ELEVATORS
Steel Co	Milwaukee Corrugating Co374-375	-See Holsts.
Boypsum Co	Stanley Works	BURNERS GARBAGE—See Inciner-
BOND-STUCCO	Steel Scaffolding Co	ators.

HALT

BURNERS—RUBBISH	CARS—INDUSTRIAL	CEMENT-ASP
Majestic Company	CARS—INDUSTRIAL Concrete Equipment Co281-282 Ransome Concrete Machy. Co	Barber Asphalt Co. Beckman-Dawson R. Philip Carey Co Clinton Metallic Pa Johns-Manville, Inc.
BUTT HINGES—See Hinges. BUTTS—DOOR—See Hinges, Butt	CARTS-CONCRETE Concrete Machy Co. 284	Clinton Metallic Pa Johns-Manville, Inc. Ruberoid Co.
MEDICINE Carlson Co., Hugo M	Sterling Wheelbarrow Co238	CEMENT—BOIL Burnham Boller Co Philip Carey Co Clinton Metallic Pai
Concealed Bed Corp	Lansing Company	Philip Carey Co Clinton Metallic Pai
Edwards Mfg. Co	CARTS—HAND Lansing Company	General Insulating de Hardin-Lavin Co
Hess Warming & Ventilating Co296-314 Ingram-Richardson Mfg. Co	CARVINGS—WOOD Opposite Products Co. 364	Johnson Plumbing B. Karol & Sons Co
MEDICINE 201	CARVINGS—WOOD Ornamental Products Co	Crane Co
Paine Lumber Co	-See Hardware, Casement Window CASEMENT WINDOW FASTENERS	CEMENT-HIGH
Standard Sanitary Mfg. Co18-19 Stanley Plumbing & Supply Co258 Trico. Inc214	—See Hardware, Casement CASINGS—WINDOW (Metal) Edwards Mfg. Co	Asbestos Shingle, Si Philip Carey Co, Clinton Metallic Pai General Insulating
Trimpak Corporation	CASINGS—WINDOW (Metal) Edwards Mfg. Co	Johns-Manville, Inc.
Trimpak Corporation 26-27 CABINETS—DEESSING ROOM Curtis Companies Service Bureau. 61 Fiat Metal Mfg. Co. 227 Majestic Steel Cabinet Co. 369 Trimpak Corporation 26-27 R. M. Morriss & Co. 365 CABINETS—FILING Frederick Post Co. 264 Warren-Knight Co. 282 Weber-Busse Co. 352	Morton Mfg. Co	Louisville Cement C. U. S. Gypsum Co
Trimpak Corporation		U. S. Gypsum Co
Frederick Post Co	Marble)	Alpha Portland Cem
CABINETS—KITCHEN A. S. Alog. 277	CASINGS—WINDOW (WOOD) Curtis Cos	Alpha Portland Cem Louisville Cement C Universal Portland CEMENT—ROOI
Hugo M. Carlson Co	CASTINGS TO ORDER American Sawmill Machinery Co255	Asbestos Shingle, Sl. Beckman-Dawson Ro Philip Carey Co Clinton Metallic Pai
Curtis Coa	Chain Belt Co	Clinton Metallic Pai Johns-Manville, Inc.
Maxwell-Burke, Inc	Geo. L. Mesker & Co	Milwaukee Corrugat Ruberoid Co
G. I. Sellers & Sons Co	T. L. Smith Co	
Variable Unit Cabinet Co	ware, Cabinet CATCHES, DOOR—See Hardware CATCH BASIN FORMS—See Forms	Asbestos Shingle, Sl. Clinton Metallic Pai
Concealed Bed Corp297 Majestic Steel Cabinet Co369 Premier Standardized Woodwork 294	and Molds CATTLE STANCHIONS—See	Knickerbocker Slate
Weber-Busse Co. 352	Stanchions CAULKING MATERIALS—See Compounds, Caulking; also Oakum	Clinton Metallic Pai J. D. Strutzel Rubb
riardware	Ceder	Accelerators CEMENT BAGS-
Hardware CABINET HEATERS—See Heaters CABINET SCRAPERS—See Scrapers	CEILINGS—ASBESTOS WOOD Asbestos Shingle, Slate & Sheathing Co. 50 Philip Carey Co. 106 CEILINGS—MARBLE Lloyd Floor & Wall Tile Co. 364 Marietta Mfg. Co. 304	CEMENT BRICE Machines CEMENT COAT
American Steel & Wire Co292	CEILINGS—MABBLE Lloyd Floor & Wall Tile Co364	CEMENT COLOR
OABLES—ELEVATOR American Steel & Wire Co	Marietta Mig. Co	Forms and Mol
Sedgwick Machine Works289 CABLES HOISTING	CEILINGS—METAL Edwards Mfg. Co	CEMENT MARD erators, Cemen
CABLES—STEEL American Steel & Wire Co	Geo. L. Mesker & Co	CEMENT MIXEL
Hoosier Bldg. Tile & Silo Co360 CAFETERIA EQUIPMENT—See Equipment	Willia Mfg. Co	Reinforcing CEMENT STAIN CEMENT WATE
CALCIUM CHLORIDE Solvay Sales Corp	CEILINGS	Waterproefing CESSPOOL TRA
Truscon Laboratories	International Steel & Iron Co304 Kalman Steel Co	CHAINS—Door American Chain Co Segal Lock & Hardw
CALIPEES A. S. Aloe Co	Truscon Steel Co	CHAINS—HOIST American Chain Co., Joseph T. Ryerson &
Milwaukee Corrugating Co374-375	Gibbs Boardtile Corp	Joseph T. Ryerson & CHAINS—SASH
Ornamental Products Co	CEILINGS—WOOD Shevlin, Carpenter & Clarke Co174-175 West Coast Lumber Trade Extension	CHAINS—SASH American Chain Co., Chain Products Co., CHAINS—TRANS American Chain (
CAPSTANS HOUSE MOVING	Warran Parent Draducts 44	American Chain (CHAIN CLAMPS CHAIN DRILLS- CHAIN HOISTS-
Geo. L. Mesker & Co	CEILING CLIPS—See Clips CEILING HOOKS—See Hooks CEILING PLATES—See Plates CEILING PULLEYS—See Pulleys CELLAR DOORS—See Doors CELLAR BAINERS—See Drainers CELLAR SASH FRAMES—See	CONTRACTOR OF THE
CAPSTANS—HOUSE MOVING Stimmel Winch & Machine Works284 CARPENTERS SAWS—See Saws, Hand	CELLAR DOORS—See Doors	Genfire Steel Co International Steel & Kalman Steel Co
Hand CARRIERS—BBICK A. S. Aloe Co	CELLAR SASH FRAMES—See Frames	Geo. L. Mesker & Co Milwaukee Corrugation
CARRIERS—BUILDING TILE Donley Bros. Co	Frames CELLAR HOISTS—See Holsts CELLAR WALL GRATINGS—See Gratings	Genfire Steel Co International Steel & Kalman Steel Co Geo. L. Mesker & Co. Milwaukee Corrugati Morton Mfg. Co Jos. T. Ryerson & S. Truscon Steel Co Wheeling Corrugatin
CARRIERS—CLAMP Donley Bros. Co	Gratings CELLAB WINDOWS—See Frames, Cellar CELLAB WINDOW SETS—See Sets	CMANNELS—STI
CARRIERS—BUILDING TILE Donley Bros. Co	CELLAR WINDOW SETS—See Sets CEMENT—ASBESTOS Asbestos Shingle, Slate & Sheathing Co. 50 Philip Carey Co	CMANNELS—STI Bates Expanded Stee Cincinnati Iron Fene Heltzel Steel Form & International Steel & Kaiman Steel Co Macomber Steel Co. Geo. L. Mesker & Co Milwaukee Corrugati Northfield Iron Co North Western Expa
Hunt-Helm-Ferris & Co	Clinton Metallic Paint Co	Kalman Steel Co Macomber Steel Co.
J. E. Porter Corp. 8 Richards-Wilcox Mfg. Co. 8.7	General Insulating & Mfg. Co307 Hardin-Lavin Co	Milwaukee Corrugation Northfield Iron Co.
CARRIERS TILE Donley Bros. Co. 298	Johnson Plumbing Supply Co	North Western Expa Joseph T. Ryerson & Truscon Steel Co
CARS—ELEVATOR Fred J. Meyers Mig. Co	Ruberoid Co	CHECKS—DOOR Richards-Wilcox Mfg
Sedgwick Machine Works289	U. S. Radiator Corp40	Segal Lock & Hardwi

Roofing Co.... aint Co.... int Co. & Mig. Co... Supply Co... H TEMPERATURE aint Co..... & Mfg. Co. STEE RTLAND
ment Co.....
Co.....
Cement Co..... FING Slate & Sheathing Co. III Roofing Co..... int Co.... S—See Bags K MACHINES—See TINGS—See Coatings
DRS—See Colors
LEES—See Fillers
DK MOLDS—See
Olds
UTERS—See Grouters
DENERS—See Accelent ES-See Mixers FORCING-See NS—See Stains ERPROOFING—See APS—See Traps ware Co., Inc.... SOM
Co., Inc....
See Clamps
See Drills
See Hoists Iron Co..... ing Co.... PEEL
Sel Truss Co...
Lice Co....
Lice Iron Co....
Lice Iron Co.... anded Metal Co...

CHECKS—SCREEN DOOR		
2/4m Co 901	CLOCKS-FUBNACE	COLORS—MAGNESITE
Higgin Mig. Co	Majestic Company	Clinton Metallic Paint Co
GENERAL SORBEEN DOOR SOID	CLOCKS—FUENACE Hardin-Lavin Company	COLORS MAGNESITE Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91 C. K. Williams & Co. 360 COLORS 360
CHECKS-STORM DOOR	Tillery's Little Janitor Clock Co362	C. K. Williams & Co860
Richards-Wilcox Mig. Co	CLOSEES—DOOR Richards-Wileox Mfg. Co	COLORS
CHEMICAL CLOSETS—See Closets CHESTS—BURGLAB PROOF	AT OSTERO_CHEMICAT	Clinton Metallic Paint Co
Weber-Busse Co	Chemical Toilet Corp354-360	Genfire Steel Co
CHESTS-ICE-See Refrigerators	Hardin-Lavin Company 89	Took Brothers 01
CHESTS-TOOL-See Boxes, Teel	Johnson Plumbing Supply Co	Truscon Laboratories
CHIMNEY CAPS—See Caps, Chimney CHIMNEY TOPS—See Tops, Chimney	Trico. Inc	C. K. Williams & Co
CHIMNEY MODDS—See Forms and	CLOSETS—HANGING	COLORS—STUCCO
Molds	CLOSETS—HANGING 61 Curtis Cos. 61 Paine Lumber Co. 93 Johnson Plumbing Supply Co. 352	C. K. Williams & Co
CHIMNEY PIPE—See Pipe	Paine Lumber Co	Genfire Steel Co 80
CHIMNEY THIMBLES—See Thimbles	Johnson Plumbing Supply Co	Toch Brothers 91
CHESTS-CEDAR	Andrews Hesting Co	Truscon Steel Co. 5.00
Weber-Dusse Co	Crane Company	U. S. Gypsum Co 67
A S. Aloe Co	Hardin-Lavin Co	C. K. Williams & Co
Stanley Works 87	B. Karol & Sons Co308	COLUMN BASES—See Bases COLUMN COVERINGS—See Coverings
Weber-Busse Co	CLOSETS—WATER Andrews Heating Co	COLUMN FORMS—See Forms and
Stepley Works	Stanley Plumbing & Supply Co358	Molds
CHISELS-HOLLOW MOBTISING	CLOSET BOWLS—See Bowls	COLUMN STANCHIONS—See
A 8. Aloe Co	CLOSET LINING, CEDAR—See	Stanchions
American Sawmill Machinery Co255	Lining	Donley Bros. Co
Forest City Bit & Tool Co		Edwards Mfg. Co359
CHISELS—HOLLOW MOBTISING 8. Aloe Co	CLOSET SEATS—See Seate CLOSET TANKS—See Tanks	COLUMNS—METAI. Donley Bros. Co. .298 Edwards Mfg. Co .359 Kawneer Co. .65 Geo. L. Mesker & Co. .315 Truscon Steel Co. .590 Willis Mfg. Co. .109
20th Century Sales Agency		Truscon Steel Co
CHIPPES COAT.	Fittings	Willis Mfg. Co
Delicity Sales Centures Cen	### CLOTH - SCREEN CLOTH - SCREEN Clibert & Bennett Mfg. Co	COLUMNS—PIPE 298 Donley Bros. Co. 298 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315
Colonial Fireplace Co	Higgin Mfg. Co	International Steel & Iron Co
Edwards Mfg. Co	Reynolds Wire Co183	Geo. L. Mesker & Co
Holland Furnace Co 99	CLOTH-SHADE	COLUMNS—WOOD Curtis Cos. 61 Paine Lumber Co. 68 West Coast Lumber Trade Extension Bureau . 68
International Steel & Iron Co304	E. I. Du Pont De Nemours & Co., Inc. 41	Curtis Cos 61
Kawanee Mfg Co. 203	CLOTH-TRACING	West Coast Lumber Trade Extension
Majestie Company	CLOTH—TRACING 277 A. S. Aloe—Co. 278 Keuffel & Esser Co. 268 Fæderick Post Co. 264 Warren-Knight Co. 282	Bureau 58
Geo. L. Mesker & Co315	Frederick Post Co	COMBINATION SQUARES—See
Northfield Iron Co	Warren-Knight Co282	Squares Compassive Com
Peerless Mfg. Co	CLOTH-WIRE	COMPASSES—See Instruments, Drawing
Willis Mfg. Co109	CLOTH—WIRE Gilbert & Bennett Mfg. Co. 77 Higgin Mfg. Co. 301 Fred J. Meyers Mfg. Co. 367 Reynoids Wire Co. 183 Joseph T. Ryerson & Son. 220	COMPONING AND TOPING
CHUTES—CONCRETE	Fred J. Meyers Mfg. Co367	Anti-Hydro Waterproofing Co. 296-318 Genfire Steel Co. 80 H. B. Fred Kuhls. 34 Solvay Sales Corp. 110 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 5-90
Leach Company	Reynolds Wire Co183	H B Fred Kuhla
Ransome Concrete Machinery Co263	Joseph T. Kyerson & Son	Solvay Sales Corp
CHUTES-MAIL	CLOTHES CABBIERS—See Fix- tures, Wardrobe	Toch Brothers 91
Donley Bros. Co	CLOTHES DEVERS—See Dyers,	Truscon Steel Co
CIRCULAR KNIVES-See Knives	Laundry	COMPOUNDS—CAULKING
CIRCULAR SAWS—See Saws	CLOTHES POSTS—See Posts	Bique Weatherstripping and Caulking362
CISTERN COVERS—See Covers	CLOTHES CLOSET FIXTURES-	Diamond Metal Weatherstrip Co289
CLAMPS, BRICK—See Carriers,	See Fixtures, Wardrobe	Candra Starl Co
Brick CLAMPS—CABPENTERS'	CLUTCHES—FRICTION	Hardin-Layin Co
Jas. L. Taylor Mfg. Co	CLUTCHES—FRICTION Chain Belt Co. 2 O K Clutch & Machy Co. 283	Hardin-Lavin Co. 80 Kuhlman Metal Weatherstrip Co
Jas. L. Taylor Mfg. Co	CLUTCHES—FRICTION 2 Chain Belt Co. 2 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316	Hardin-Layin Co. 80 Kuhiman Metal Weatherstrip Co. 365 H. B. Fred Kuhis. 90 Stanley Plumbing & Supply Co. 358
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195	Hardin-Layin Co
CLAMPS—CARPENTERS' Ja. L. Taylor Mfg. Co	Chain Seit Co	COMPOUNDS—CAULKING Bique Weatherstripping and Caulking 362 Diamond Metal Weatherstrip Co. 289 Federal Metal Weatherstrip Co. 360 Genfire Steel Co. 80 Hardin-Layin Co. 80 Kuhiman Metal Weatherstrip Co. 365 H. B. Fred Kuhls. 69 Stanley Plumbing & Supply Co. 358 Toch Brothers 91 Truscon Laboratories 72
CLAMPS—CARPENTERS' Jaa. L. Taylor Mfg. Co. 285 CLAMPS—CHAIN 285 Jas. L. Taylor Mfg. Co. 285 CLAMPS—COLUMN 285 Jas. L. Taylor Mfg. Co. 285 CLAMPS—DOOR 285	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors	
CLAMPS—CARPENTERS' Jaa. L. Taylor Mfg. Co. 285 CLAMPS—CHAIN 285 Jas. L. Taylor Mfg. Co. 285 CLAMPS—COLUMN 285 Jas. L. Taylor Mfg. Co. 285 CLAMPS—DOOR 285	Chain Belt Co	
CLAMPS—CARPENTERS' Ja. L. Taylor Mfg. Co	Chain Belt Co	
CLAMPS—CARPENTERS'	Chain Belt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking. 362 Philip Carey Co
CLAMPS—CARPENTERS'	Chain Belt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking. 362 Philip Carey Co
CLAMPS—CARPENTERS'	Chain Belt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking. 362 Philip Carey Co
CLAMPS—CARPENTERS'	Chain Belt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking. 362 Philip Carey Co
CLAMPS—CARPENTERS'	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS-GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co. 106 Diamond Metal Weatherstrip Co. 289 W. E. Dunn Mfg. Co. 222-223 H. B. Fred Kuhls. 60 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 590 COMPOUNDS-SOLDERING General Electric Co. 9-10-11-12-13-14-15 Hardin-Lavin Company 89 Milwaukee Corrugating Co. 374-375 Stenley Plumbing 4 Supply Co. 288 585 Stenley Plumbing 4 58 585 58
CLAMPS—CARPENTERS'	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS-GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co. 106 Diamond Metal Weatherstrip Co. 289 W. E. Dunn Mfg. Co. 222-223 H. B. Fred Kuhls. 60 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 590 COMPOUNDS-SOLDERING General Electric Co. 9-10-11-12-13-14-15 Hardin-Lavin Company 89 Milwaukee Corrugating Co. 374-375 Stenley Plumbing 4 Supply Co. 288 585 Stenley Plumbing 4 58 585 58
CLAMPS—CARPENTERS'	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS-GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co. 106 Diamond Metal Weatherstrip Co. 289 W. E. Dunn Mfg. Co. 222-223 H. B. Fred Kuhls. 60 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 590 COMPOUNDS-SOLDERING General Electric Co. 9-10-11-12-13-14-15 Hardin-Lavin Company 89 Milwaukee Corrugating Co. 374-375 Stenley Plumbing 4 Supply Co. 288 585 Stenley Plumbing 4 58 585 58
CLAMPS—CARPENTERS'	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS-GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co. 106 Diamond Metal Weatherstrip Co. 289 W. E. Dunn Mfg. Co. 222-223 H. B. Fred Kuhls. 60 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 590 COMPOUNDS-SOLDERING General Electric Co. 9-10-11-12-13-14-15 Hardin-Lavin Company 89 Milwaukee Corrugating Co. 374-375 Stenley Plumbing 4 Supply Co. 288 585 Stenley Plumbing 4 58 585 58
CLAMPS—CARPENTERS'	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS-GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co. 106 Diamond Metal Weatherstrip Co. 289 W. E. Dunn Mfg. Co. 222-223 H. B. Fred Kuhls. 60 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 590 COMPOUNDS-SOLDERING General Electric Co. 9-10-11-12-13-14-15 Hardin-Lavin Company 89 Milwaukee Corrugating Co. 374-375 Stenley Plumbing 4 Supply Co. 288 585 Stenley Plumbing 4 58 585 58
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS-GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co. 106 Diamond Metal Weatherstrip Co. 289 W. E. Dunn Mfg. Co. 222-223 H. B. Fred Kuhls. 60 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Co. 590 COMPOUNDS-SOLDERING General Electric Co. 9-10-11-12-13-14-15 Hardin-Lavin Company 89 Milwaukee Corrugating Co. 374-375 Stenley Plumbing 4 Supply Co. 288 585 Stenley Plumbing 4 58 585 58
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking. 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Belt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL HOLE COVERS—See Covers COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 92 Clinton Metallic Paint Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking 362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Selt Co. 263 O. K. Clutch & Machy. Co. 263 Hagstrom Mfg. Co. 316 Johns-Manville, Inc. 195 COAL CHUTES—See Chutes COAL DOORS—See Doors COAL BOLE COVERS—See Covers COAL STOVES—See Ranges COATINGS—CEMENT Anti-Hydro Waterproofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 296-318 Beckman-Dawson Roofing Co. 300 Lloyd Floor & Wall Tile Co. 364 Reardon Co. 31 Ruberoid Co. 101 Standard Varnish Works. 91 Toch Brothers 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 COATINGS—BOOF Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Co. 166 Clinton Metallic Paint Co. 300 Johns-Manville, Inc. 195 Ruberoid Co. 101 Sherwin-Williams Co. 213 Toch Brothers 91 Truscon Steel Co. 5-90 COLONIAL HARDWARE—See Hardware COLONNADES Stephen Bilek Co. 362 CURTIS COS. 61 Edwards Mfg. Co. 359 Paine Lumber Co. 93 COLORS—BEICK Samuel Cabot, Inc. 218 Clinton Metallic Paint Co. 300 Toch Brothers 91	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co
CLAMPS—CARPENTERS' Jas. L. Taylor Mfg. Co	Chain Belt Co	COMPOUNDS—GLAZING Bique Weatherstripping and Caulking .362 Philip Carey Co

		CUTTERS—SASH
CONVEYING MACHINERY—See Machinery	COVERINGS-WATERPROOF Beckman-Dawson Roofing Co.	DeWalt Products Company20
CONVEYORS—BELT Chain Belt Co	John Boyle & Co., Inc	DeWalt Products Company 20 Hutchinson Mfg. Co. Inc. 261 Huther Bros. Saw Mfg. Co. 276 Safe Tool Company 28 20th Century Sales Agency 28
Goodyear Tire & Rubber Co 66	Gibbs Boardtle Corp	Safe Tool Company
CONVEYORS—GRAVITY SPIRAL	E. I. Du Pont De Nemours & Co., Inc. 41	CUTTERS STATE
Chain Belt Co	Signikraft Co306	Ajax Building Bracket Company
Northfield Iron Co364	COVERS—CISTERN	Ajax Building Bracket Company
CONVENIENCE OUTLETS—See Outlets, Electric	Colonial Fireplace Co. 288 Donley Bros. Company 288 Edwards Mfg. Company 859 Hardin-Lavia Company 89 International Steel & Iron Co. 304 The Majestic Company 56 Stanley Plumbing & Supply Co. 358	Slatington Slate Company
CONVERTIBLE LEVELS—See Levels	Edwards Mfg. Company	Safe Tool Mfg. Company
COPING—WALL 294 Clay Products Assn. 294 Hoosier Bidg. Tile & Sho Co. 369 Milwaukee Corrugating Co. 374-375 Zouri Drawn Metals Co. 46	Hardin-Lavin Company	DADO CUTTERS—See Cutters
Hoosier Bldg. Tile & Silo Co309	The Majestic Company	DADO MEADS—See Heads
Zouri Drawn Metals Co	THE RESIDENCE OF THE PARTY OF T	DAMPERS-FIREPLACEE
COPPER-COVERED DOORS—See	Donley Bros. Co. 298 Edwards Mfg. Company 359 Hardin-Lavin Company 80 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Oliver Machinery Company 282	Colonial Fireplace Company. 28 Donley Bros. Co. 28 Heatilator Company 18 International Steel & Iron Company 39 Kalman Steel Company 39 Majestic Company 39 Majestic Company 39 Ohio Foundry & Mfg. Company 31 Peerless Manufacturing Company 31 Readybuilt Pdts. Co. 37 Willis Mfg. Co. 10
COPPER MITERS—See Miters	Hardin-Lavin Company	Heatilator Company
COPPER SHINGLES—See Roofing	Geo. L. Mesker & Co	Kalman Steel Company
CORD—AWNING John Boyle & Co., Inc. .358 Samson Cordage Works .363 Silver Lake Co. .371 CORD—DUMBWAITEB International Steel & Liver Co. .904	COVERS_MANHOLE	Majestic Company
Samson Cordage Works	COVERS—MANHOLE S. Cheney & Son	Ohio Foundry & Mfg. Company
CORD-DUMBWAITEB	Edwards Mfg. Company	Readybuilt Pdts. Co
CORD	International Steel & Iron Co304 Fred J. Meyers Mfg. Co367	Willis Mrg. Co
Silver Lake Co	Oliver Machinery Company282	DAMPPROOFING Anti-Hydro Waterproofing Co296.318
CORD-SASE	Stanley Plumbing & Supply Co358	Beckman-Dawson Roofing Company
American Steel & Wire Co. 292 Samson Cordage Works. 358 Silver Lake Co. 371	American Radiator Company192-198	Philip Carey Co
CORD—SHADE	Standard Sanitary Mfg. Co18-19	Genfire Steel Company
Samson Cordage Works	CRANES—GASOLINE	Lincoln-Schleuter Machinery Company.
CORNCRIBS—HOLLOW TILE	Koehring Company	Reardon Company
CORNCRIBS—HOLLOW TILE Hoosier Bidg. Tile & Silo Co	CRANES—HAND	Anti-Hydro Waterproofing Co 206-38 Beckman-Dawson Roofing Company 28 Samuel Cabot, Inc. 218 Philip Carey Co. 104 Donley Brothers Co. 28 Genfire Steel Company 3 Johns-Manville, Inc. 16 Lincoln-Schleuter Machinery Company 22 Reardon Company 18 Ruberoid Company 18 Sherwin-Williams Company 20 Truscon Laboratories 17 Truscon Laboratories 72 Truscon Steel Company 56
CORNCRIBS—METAL Edwards Mfg. Co	Richards-Wilcox Mfg. Company. 6-7 Sasgen Derrick Company. 284 Sedgwick Machine Works. 289 ORAYONS—LUMBER	Truscon Laboratories
Edwards Mfg. Co	CRAYONS—LUMBER	DASH—PEBBLE
CORNER BEAD—See Bead	A. S. Aloe Company	C. K. Williams & Company30
CORNER BRACES—See Braces	Warren-Knight Company	DASH—STUCCO C. K. Williams & Company
CORNERS—METAL	CRUSHED GRANITE—See Granite	DEADENERS—SOUND
CORNER BRACES—See Braces COBNER GUARDS—See Guards COENERS—METAL Donley Broa. Co. 298 Edwards Mfg. Co. 359 Gibbs Boardfile Corp 30 Kawneer Co. 65 F. D. Kees Mfg. Co. 374-875 National Sheet Metal Roofing Co. 384-875 National Sheet Fabric Co. 28-29 Jos. T. Ryerson & Son. 220 Truscon Steel Co. 5-90 Wheeling Corrugating Co. 104 Willis Mfg. Co. 109 COENICES—METAL Edwards Mfg. Co. 359	CULVERT FORMS—See Forms and Molds.	General Insulating & Mfg. Co
Gibbs Boardtile Corp	CULVERT PIPE—See Pipe	Ruberold Company
F. D. Kees Mfg. Co	CUPOLAS—BARN (See Ventilators, Roof)	DEADENING BOARDS—See Boards
Milwaukee Corrugating Co374-375 National Sheet Metal Roofing Co364	CURB AND GUTTER FORMS—See	DEADENING FELTS—See Felts DECORATIONS—GARDEN AND
National Steel Fabric Co	Forms and Molds CUBTAINS—ASBESTOS	LAWN
Truscon Steel Co	Asbestos Shingle, Slate & Sheathing Co. 50	Concrete Equipment Company281-222 Fairyland Company
Willis Mfg. Co109	Philip Carey Company	DEBRICKS
Edwards Mfg. Co	CURTAINS—METAL	A. S. Aloe Company
Edwards Mfg. Co	Cornell Iron Works, Inc. 368 Edwards Mfg. Co. 359 Joseph T. Eyerson & Son. 220	Sasgen Derrick Company24
Milwaukee Corrugating Co374-375	OTTO OTTO ME BOMBIOS	DIMENSION STOCK—See Stock
Jos. T. Ryerson & Son	General Electric Co9-10-11-12-13-14-15 Hart & Hegeman Mfg. Company 42	DISAPPEARING BEDS-See Beds
Willis Mfg. Co	CUTTER MEADS—See Heads	DIAPPEARING STAIRS—See Stairs DISHWASHING MACHINES—See
CORRESPONDENCE SCHOOLS—	CUTTERS—ASBESTOS SHINGLE	Machines
CORBUGATED IRON ARCHES-	Ajax Building Bracket Co	DISK GRINDERS—See Grinders DIVIDERS—See Instruments,
COUNTER SCREENS—See Screens	Eternit, Incorporated	Drawing
COUNTERSINKS	CHIMPED C. DAD	DOME DAMPERS—See Dampers, Fireplace
North Broa. Mfg. Co	Koehring Company 255 Ransome Concrete Machinery Co. 263 Joseph T. Byerson & Son. 220 Safe Tool Mfg. Co. 285	DOORS—ASBESTOS Asbestos Shingle, Slate & Sheathing Co.
	Joseph T. Ryerson & Son220	
COVERINGS-BOILER AND PIPE	CUTTERS—DADO	Colonial Fireplace Co
Asbestos Shingle, Slate & Sheathing Co. 50 Burnham Boiler Corp	W. B. & J. E. Boice	International Steel & Iron Company
Philip Carey Co	Henry Disston & Sons, Inc	Majestic Company
Hardin-Lavin Co	Heston & Anderson278	Colonial Fireplace Co
Johnson Plumbing Supply Co	Hutchinson Mfg. Co., Inc	Peerless Mfg. Co
National Radiator Co	Jones Superior Machine Company284 Rainh M Kennedy282	
Stanley Plumbing & Supply Co358	Porter-Cable Machine Co	Edwards Mfg. Company
COVE BASE—See Base COVERINGS—BOILER AND PIPE Asbestos Shingle, Slate & Sheathing Co. 50 Burnham Boiler Corp	Safe Tool Mfg. Co. 285 CUTTERS—DADO 266 W. B. & J. E. Boice. 266 Crescent Machine Company 200 Henry Disston & Sons, Inc. 199 Esskay Manufacturing Company 270 Heston & Anderson 273 Hutchinson Mfg. Co. Inc. 281 Huther Bros. Saw Mfg. Co. 274 Jones Superior Machine Company 224 Ralph M. Kennedy. 282 Porter-Cable Machine Co. 227 Safe Tool Mfg. Co. 285 20th Century Sales Agency 253 CUTTERS.—MITTER	Leonard Sheet Metal Works DOORS—CELLAR (Metal)
GIRDER	CUTTERS—MITER Henry Disston & Sons, Inc	Cincinnati Iron Fence Company Edwards Mfg. Company International Steel & Iron Company Geo. L. Mesker & Company Truscon Steel Company
Consolidated Expanded Metal Co270 National Fireproofing Co	Heston & Anderson	International Steel & Iron Company
COVERINGS-FLOOR (RUBBER)	Safe Tool Mfg. Company285	Geo. L. Mesker & Company
Goodyear Tire & Rubber Co	20th Century Sales Agency253	DOORS-CLEANOUT
Wright Rudder Products Co	CUTTERS-MOULDING	Colonial Fireplace Company
COVERINGS—FLOOR (TILE) Marietta Mfg. Co	DeWalt Products Company259	International Steel & Iron Co
COVERINGS—WALL Asbestos Shingle, Slate & Sheathing Co. 50 Columbus Union Oil Cloth Company310	Heston & Anderson	Kalman Steel Company
Columbus Union Oil Cloth Company310 Edwards Mfg. Co	Hutchinson Mfg. Co., Inc	Geo. L. Mesker & Company
Gibbs Boardtile Corp	Ralph M. Kennedy	Peerless Manufacturing Company
Edwards Mfg. Co. 359 Gibbs Boardtile Corp. 30 Lincrasta-Walton Company 216 Marietta Mfg. Co. 304 Standard Textile Products Co. 39	Crescent Machine Co	Colonial Fireplace Company. Doniey Brothers Company. International Steel & Iron Co. Johnson Plumbing Supply Company Kalman Steel Company Majestic Company Geo. L. Mesker & Company. Ohio Foundry & Mfg. Company. Pioneer Fireplace & Supply Co. Willis Manufacturing Company. Willis Manufacturing Company.

-corg COAT	DOODS SOPERY	
DOORS-COAL	Curtie Companies 61	DEAINS—FLOOR
Cheinnati Iron Fence Company305	W. J. Dennia & Company 380	Hardin-Lavin Company
Bonley Brother Company	Higgin Mfg. Company301	Johnson Plumbing Supply Company 35
International Steel & Iron Company 304	Paine Lumber Co	B. Karol & Sons Company30
poors—COAL Oncinnati Iron Fence Company	DOORS—SCREEN Curtis Companies	DRAINS—FLOOR Donley Brothers Company 29 Hardin-Lavin Company 8 Johnson Plumbing Supply Company 35 B. Karol & Sons Company 30 Standard Santarry Mfg. Company 18-1 Stanley Plumbing & Supply Company 35
Kewanee Manufacturing Company303	DOORS—SHOW CASE	Stanley Flumbing & Supply Company39
J. Mesker & Company	Knane & Voet Mfc Company 908	DRAIN TILE-See Tile
Ohlo Foundry & Mfg. Company 311	Kawneer Company	DRAIN BOARDS—See Boards DRAIN TILE—See Tile DRAIN TILE MACHINES—See
Willis Manufacturing Company100	DOORS-SHOWER STALL	Machines
	Fist Metal Mfg. Co	DRAIN TILE MOLDS—See Forms
Edwards Manufacturing Company 359	Kawneer Company	and Molds
Levacer Company	Marietta Mfg. Co304	DRAIN PIPE—See Pipe DRAIN PUMPS—See Pumps DRAIN PUMPS—See Pumps
Leonard Sheet Metal Works	DOOPE SIDEWALK	DRAPERY AND SHADE HOLD-
DOORS-ELEVATOR	Cincinnati Iron Fence Co. 366 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367	ERS—See Holders
	International Steel & Iron Co304	DRAWING BOARDS—See Boards DRAWING BOARD PASTE—See
Cincinnati Iron Fence Co	Fred I Mayors Mfg Co 987	Paste Paste
Ornell Iron Works, Inc	DOORS—SILO	DRAWING INKS—See Inks
Overhead Door Corporation 75	Hoosier Bldg Tile & Sile Co 260	DRAWING INKS—See Inks DRAWING INSTRUMENTS—See
Truscon Steel Company	West Coast Lbr. Trade Extension	Instruments
		DRAWING PAPER—See Paper DRAWING PENCILS—See Instru-
1 Cheney & Son	DOORS-SLIDING	ments, Drawing
Cincinnati Iron Fence Co	DOORS	DREDGING BUCKETS—See Buckets
Cornell Iron Works, Inc	Cincinnati Iron Fence Company366	DRILLS—PUNCE 27 A. S. Aloe Company
dendre Steel Company	Overhead Door Corp	A. S. Aloe Company27
International Steel & Iron Co	Richards Wilcox Mfg Co 8.7	W. B. & J. B. Boice
David Lupton's Sons Co 76	Truscon Steel Company	National Sanding Machine Co28
Leonard Sheet Metal Works	Willis Mfg. Co109	Joseph T. Ryerson & Son
Geo. L. Mesker & Co	DOORS-SOFTWOOD	DRITT.C. RREACT
DOORS-FIRE 282 Cincinnati Iron Fence Co	DOORS—SOFTWOOD Curtis' Companies 61 Paine Lumber Company 98 Premier Standardized Woodwork 294 Wheeler-Osgood Company 35-36	DBILLS—BREAST North Bros. Mfg. Company
Truscon Steel Company	Paine Lumber Company	Stanley Works 8
Willis Manufacturing Co	Wheeler Organic Company	DRILLS-CHAIN
	TOOMS COMPANY	North Bros. Mfg. Company280
Company	DOORS-STEEL	DBILLS—ELECTRIC 277 A. S. Aloe Company 277 Black & Decker Mfg. Co. 254 Joseph T. Ryerson & Son 222 Stanley Works 85 Syntron Company 261
Idwards Mfg. Co	Edwards Mfg. Company	A. S. Aloe Company
international Steel & Iron Company304	Genfire Steel Company	Joseph T. Bressen & Son
learned Short Motel Works	International Steel & Iron Co304	Stepley Works
Geo. L. Mesker & Company 215	David Lupton's Sons Co	Syntron Company
Milwaukee Corrugating Company 374-375	Geo. L. Mesker & Co	DRILLSHAND
Peerless Manufacturing Co	Truscon Steel Company	North Bros. Mfg. Co280
Richards-Wilcox Manufacturing Co6-7		DRILLS—HAND North Bros. Mfg. Co
Doors Tolday	DOORS—STORM 61 Curtis Companies 61 Hoosier Bidg. Tile & Silo Co. 369 Paine Lumber Company. 93	DRILLS—STONE
DOURS-FOLDING	Hoosier Bldg. Tile & Silo Co	Ackerman-Johnson Company200
Wm. Bayley Company	Paine Lumber Company 93	North Bros. Mig. Company280
DOORS—FOLDING Wm. Bayley Company	DOORS-STORM AND SCREEN	Syntion Company
Paine Lumber Co., Inc., 93	COMBINED Curtis Companies, Inc	DRILLS—TWIST Jos. T. Ryerson & Son
Richards-Wilcox Mfg. Co6-7	Curtis Companies, Inc	20th Century Sales Agency
Truscon Steel Company5-90	Premier Standardized Woodwork 204	DRILLING MACHINERY—See
DOORS-GARAGE (Metal)	DOODS TINGE AD	Machinery
DOORS—GARAGE (Metal) Viliam Bayley Company. 314 Mwards Mfg. Company. 359 Genfre Steel Company. 90 International Steel & Iron Company. 304 David Lupton's Sons Company. 76 Geo. L. Mesker & Co. 315 Overhead Door Corporation. 75 Rehards-Wilcox Mfg. Co. 6-7 Truson Steel Company. 5-90 DOORS—GARAGE (Wood).	Edwards Manufacturing Co. 359 International Steel & Iron Co. 304 Leonard Sheet Metal Works. 356 Geo. L. Mesker & Co. 315 Milwaukee Corrugating Co. 374-375 Bichards-Wilcox Mfg. Company. 6-7 Willis Manufacturing Company. 109	Machinery DRIVEWAY ARCHES—See Arches
Edwards Mfg. Company	International Steel & Iron Co304	John Boyle & Co., Inc
International Steel Company	Leonard Sheet Metal Works	
Devid Lunton's Sons Company304	Geo. L. Mesker & Co	DUMBWAITERS
Geo. L. Mesker & Co	Milwaukee Corrugating Co374-375	International Steel & Iron Company. 304 Kimball Brothers Company. 302 D. A. Matot Company. 387 Sedgwick Machine Works. 220 Sidney Elevator Mfg. Company. 286
Overhead Door Corporation 75	Willia Manufecturing Company 100	D. A. Matet Company
menards-Wilcox Mfg. Co6-7	DOORS-VAULT	Sedgwick Machine Works289
Truscon Steel Company5-90	Weber-Busse Company352	Sidney Elevator Mfg. Company286
- Commission (wood)	DOORS-WIRE	DUMBWAITER CORD—See Cord DUMBWAITER ROPE—See Rope
Curtis Companies	International Steel & Iron Co304	DUMBWAITER ROPE—See Rope
Hoosier Bldg Tile & Sile Co	Fred J. Meyers Mfg. Co367	DUMPS—ASH
Curis Companies 61 Adwards Manufacturing Co. 350 Boosler Bidg. Tile & Silo Co. 360 International Steel & Iron Co. 304 Overhead Door Core.	DOOR BEDS-See Beds, Disappearing	DUMPS—ASH 288 Colonial Fireplace Co. 288 Donley Brothers Co. 298 International Steel & Iron Co. 394
Overhand Door Corp. 75 Paine Lumber Co. 93 Richards-Wilcox Mfg. Co. 6-7 Vest Coast Lumber Trade Extension Bureau Wheeler-Osgood Company 35-36	DOOR BOLTS—See Hardware, Door	International Steel & Iron Co
Paine Lumber Co 93	DOOR BUTTS-See Minges, Butt	Kalman Steel Co 70
West Coast Villey Mfg. Co6-7	DOOR CATCHES-See Hardware.	Majestic Company
Bureau	Door	Ohio Poundry & Mer Co
Wheeler-Osgood Company 35-36	DOOR CHAINS—See Chains	Pioneer Firenlace & Supply Co
DOORS-HARDWOOD AND	DOOR CHECKS—See Checks	International Steel & Iron Co. 304 Kalman Steel Co. 70 Majeatic Company 56 Geo. L. Mesker & Co. 315 Ohio Foundry & Mfg Co. 311 Ploneer Fireplace & Supply Co. 305 Sidney Elevator Mfg Co. 286 Willis Mfg Company 109
DOORS-HARDWOOD AND VENEERED	DOOR CHECK HOLDERS—See	Willis Mfg. Company109
Birch Mfrs. 353 Cartis Companies, Inc. 61 Paine Lumber Co. 93 Wheeler-Osgood Company 35-36 PROPER MOVED TO THE PROPERTY OF THE PROP	Molders	DUMP DUCKERS SEE DUCKERS
Paine Companies, Inc	DOOR CLAMPS—See Clamps	DUMP CARTS-See Carts
Wheeler-Orgond Common 93	DOOR CLOSERS—See Checks—Door	DUMP DOORS—See Doors
DOORS WOLLOW SERVICE STATE OF THE PARTY OF T	DOOR FRAMES—See Frames	EAVES THOUGH
DOORS-HOLLOW METAL	DOOR GUARDS—See Guards	International Steel & Iron Co. 304
International Steel & Iron Company	DOOR HARDWARE—See Hardware DOOR HOLDERS—See Holders	David Lupton's Sons Co
Idvards Manufacturing Co	DOOR JAMBS—See Jambs	EAVES TROUGH Edwards Mfg. Company
Bheet Metal Works	DOOR KNOCKERS—See Hardware.	Superior Sheet Steel Co49
Tracen Steel Company	Door	Wheeling Corrugating Company 102
Doors Troops	DOOR LOCKS—See Locks	Willis Manufacturing Co
DOORS—IRON	DOOR LOCK MORTISERS—See	EAVES TROUGH HANGERS-See
Cheinnati Iron Formany	Mortisers	Hangers
Edwards Mfg. Company	DOOR OPENERS (Electric)—See Openers	EAVES TROUGH OUTLETS-See
International Steel & Iron Co	DOOR PLATES—See Hardware,	Outlets
David Theet Metal Works	Door	EDGE PROTECTORS—See
Geo. I Works Sons Co	DOOR PULLS—See Hardware, Door	Protectors
DOORS—IRON Vm. Bayley Company	DOOR ROLLERS—See Rollers	EDGERS-GANGSAW American Saw Mill Machinery Co255
Torton Mfg. Co	DOOR SPRINGS—See Springs	Henry Disston & Sons, Inc
Steel Company5-90	DOOR STOPS—See Stops DOOR TRIM—See Trim	ELBOWS-COPPER
DOORS-KALAMEIN	DRAFTING ROOM FURNITURE—	Edwards Mfg. Company
Idwards Mfg. Company	See Furniture.	ELBOWS—COPPER Edwards Mfg. Company
Geo. L. Morker Metal Works	DBAFTING TABLES—See Furni-	Wheeling Motel L. W. Company374-375
Books Company315	ture, Drafting Room	Willia Manufacturing Company 109
	DRAFTSMEN'S SCALES-See In-	ETROWS_SHEET METAT.
Overhead Door Corp	struments, Drawing	Edwards Mfg. Co
DOORS BOX TOTAL	DRAG LINES—See Lines	International Steel & Iron Co304
DOORS BOLLING (Steel)	DHAG SAWS-See Saws	David Lupton's Sons Co
		Milwaukee Corrugating Co374-375
Sawards Manufacturing Company	DRAINERS—CELLAR	Ton M Property & Con
International Steel & Iron Company 309	Hardin-Lavin Company	Jos. T. Ryerson & Son
International Steel & Iron Company 359 Go. L. Mesker & Company 304 October 304	Hardin-Lavin Company	Jos. T. Ryerson & Son
James Manufacturing Company. 359 International Steel & Iron Company. 304 L. Mesker & Company. 315 Ocched Door Corp. 315	Hardin-Lavin Company	Jos. T. Ryerson & Son. 220 Superior Sheet Steel Co. 49 Wheeling Corrugating Co. 104 Wheeling Metal & Mfg. Co. 316
dwards Manufacturing Company	Hardin-Lavin Company	Jos. T. Ryerson & Son. 220 Superior. Sheet Steel Co. 49 Wheeling Corrugating Co. 104 Wheeling Metal & Mfg. Co. 316 Willis Manufacturing Company. 109
DOORS—ROLLING (Steel) Cornell Iron Works, Inc	Hardin-Lavin Company	### ELBOWS—SHEET METAL Edwards Mfg. Co

ELECTRIC CUTOUTS—See Cutouts ELECTRIC DRILLS—See Drills	Hoosier Bldg. Hunt-Helm-Fo
ELECTRIC GLUEPOTS—See Gluepots ELECTRIC GRATES—See Furnish- ings. Fireplace.	MALE AND A LABOR TO SERVICE AND A SERVICE AN
ELECTRIC GRATES—See Furnish- ings, Fireplace. ELECTRIC HAMMERS—See	F. E. Myers J. E. Porter Bichards-Wile
Hammers ELECTRIC MOISTS—See Moists ELECTRIC MOTORS—See Motors	Marietta Man
ELECTRIC MOTORS—See Motors ELECTRIC OUTLETS—See Outlets	EQUIPME Chas. Fischer
ELECTRIC PUMPS—See Pumps ELECTRIC REFRIGERATORS—	Gym Junior EQUIPME
See Refrigerators ELECTRIC SAWS—See Saws	Marietta Mig.
ELECTRIC SAWS—See Saws ELECTRIC SCREWDRIVERS— See Serewdrivers ELECTRIC SOCKETS—See Seekets ELEVATORS—BUILDING MATE-	Marietta Man
ELEVATORS—BUILDING MATE- BIAL—(See Hoists, Building Material)	Marietta Man EQUIPME A. S. Aloe Co
ELEVATORS—ELECTRIC International Steel & Iron Co304	Kliegel Bros.
ELEVATORS—ELECTRIC International Steel & Iron Co	Lighting Co Milwaukee Co Richards-Wile
ELEVATORS—FREIGHT AND	Milwaukee Co Richards-Wild Safe Tool Ma J. D. Wallace
International Steel & Iron Co	Warren-Knigh EQUIPME
	Binks Spray DeVilbiss Con Mellish-Haywa 20th Century
International Steel & Iron Co. 304 Kimball Brothers Company 302 Sedgwick Machine Works 289 Sidney Elevator Mfg. Co. 286	ESCALAT Chain Belt Co
Sidney Elevator Mfg. Co286 ELEVATORS—HAND	EXCAVAT Buckets
International Steel & Iron Co304 Kimball Brothers Company302	EXPANDI EXPANDI
D. A. Matot Company	-See B
ELEVATORS—PORTABLE Chain Belt Company	EXPANSI
RIEVATORS—PUSH BUTTON Kimball Brothers	EXPANSI EXPANSI
THE TOTAL OF STRUCTURE AT THE	EXTINGU
International Steel & Iron Co	Johns-Manvill FABRICA FACE BR
ELEVATOR BUCKETS—See Buckets	FACE BR FACTORY See Win
ELEVATOR CARS—See Cars ELEVATOR DOORS—See Doors	W. E. Dunn
TITUATOR DOOR WANCERS	
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE	FAIENCE Lloyd Floor of Pioneer Firep
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENGLOSURES—See	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See	FAIENCE Lloyd Floor of Pioneer Firep FANS—El Century Elect General Elect FANS—FI
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Euclosures ELEVATOR FIXTURES—See	FAIENCE Lloyd Floor Pioneer Firep FANS—EI Century Elect General Elect FANS—FI Ilg Electric The Majestic
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHINERY—See Machinery ELEXITS General Electric Company 9-10-11-12-	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect FANS—FI Ilg Electric The Majestic FANS—KI Kitchen)
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHINERY—See Machinery ELEXITS General Electric Company9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect The Majestic FANS—EI Ig Electric \ The Majestic FANS—EI Kitchen FARM LI FAUCE Crane Compa
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATOR GATES—See Gates ELEVATING MACHINERY—See Machinery ELEXITS General Electric Company9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect The Majestic FANS—EI Ig Electric \ The Majestic FANS—EI Kitchen FARM LI FAUCE Crane Compa
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATOR GATES—See Gates ELEVATING MACHINERY—See Machinery ELEXITS General Electric Company9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect General Elect The Majestic FANS—KI Kitcheni FARM LI FAUCET Crane Compa Hays Manufa Johnson Plun Standard Sani Stanley Plum
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATOR GATES—See Gates ELEVATING MACHINERY—See Machinery ELEXITS General Electric Company9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect FANS—FI Ilg Electric The Majestic FANS—KI Kitcheni FARM LI FAUCET Crane Compa Hays Manufa Johnson Plun Standard Sani Stanley Plum FEED CA Overhea
ELEVATOR DOOR HANGERS— See Hardware ELEVATOR DOOR HARDWARE —See Rardware ELEVATOR ENCLOSURES—See ELEVATOR ENCLOSURES—See Fixtures ELEVATOR FIXTURES—See Fixtures ELEVATING MACHINERY—See Machinery ELEXITS General Electric Company9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect General Elect The Majestic FANS—KI Kitcheni FAUCEI Crane Compa Hardin-Lavin Hays Manufa Johnson Plus Standard Sani Stanley Plum FEEED CA Overheae FELTS—A The Barber Beckman-Daw
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Rardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company. 9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect General Elect The Majestic FANS—KI Kitcheni FAUCEI Crane Compa Hardin-Lavin Hays Manufa Johnson Plun Standard Sani Stanley Plum FEEED CA The Barber A Beckman-Daw Philip Carey Johns-Manvill Ruberoid Cor
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Rardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company. 9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect FANS—FI Ilg Electric The Majestic FANS—KI Kitchen FARM LI FAUCEI Crane Compa Hardin-Lavin Hays Manufa Johnson Plun Standard Sani Standard Sani Standery Plum FELTS—A The Barber Beckman-Daw Philip Carey Johns-Manvill Ruberoid Cou FELTS—A The Barber Beckman-Daw Phelps Annum Ruberoid Cou FELTS—A The Barber Reckman-Daw Phelps Ruberoid Cou FELTS—A The Barber Reckman-Daw
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company. 9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ That Majestic FANS—EI Ig Electric \ The Tangent Compa Hardin-Lawin Hays Manufa Johnson Plum FELTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ruberoid Compa HellTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ig Carey John
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company. 9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ That Majestic FANS—EI Ig Electric \ The Tangent Compa Hardin-Lawin Hays Manufa Johnson Plum FELTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ruberoid Compa HellTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ig Carey John
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company. 9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ That Majestic FANS—EI Ig Electric \ The Tangent Compa Hardin-Lawin Hays Manufa Johnson Plum FELTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ruberoid Compa HellTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ig Carey John
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company. 9-10-11-12- Hart & Hegeman Mfg. Co	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ That Majestic FANS—EI Ig Electric \ That Majestic FANS—EI Ig Electric \ The Compa Ig August FELTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ruberoid Compa FELTS—A The Barber Beckman-Daw Philip Carey Johns-Manvilli Ig Carey Johns
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company 9-10-11-12- Hart & Hegeman Mfg. Co. 42- Pass & Seymour, Inc. 366 EMMERY PAPER—See Paper ENAMELS S. C. Johnson & Son. 173 Sherwin-Williams Co. 213 Standard Varnish Works 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 ENCLOSURES—ELEVATOR Asbestos Shingle, Slate & Sheathing Co. 367 ENCLOSURES—FORCH (Screen) Concealed Bed Corp. 367 ENCLOSURES—PORCH (Screen) Concealed Bed Corp. 297 Curtis Companies 61 W. J. Dennis & Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Majestic Company 192-193 Burnham Boiler Corporation 82 Edwards Mfg. Company 359 Hardin-Lavin Mfg. Co. 304 Mellish-Hayward Co. 283 Stanley Plumbing & Mfg. Co. 358 Trico, Inc. 214 U. S. Radiator Corporation 40	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ The Compa Hardin-Lavin Hays Manufa Ig Johnson Plum FELTS—A The Barber A Beckman-Daw Philip Carey Johns-Manvill Ruberoid Co. FELTS—I Barber Aspha Beckman-Daw Samuel Cabot Philip Carey General Insul Johns-Manvill Mason Fibre Ruberoid Com Ruberoid Company Ig General Insul Johns-Manvill Mason Fibre Ruberoid Company Ig General Ig Gener
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company 9-10-11-12- Hart & Hegeman Mfg. Co. 42- Pass & Seymour, Inc. 366 EMMERY PAPER—See Paper ENAMELS S. C. Johnson & Son. 173 Sherwin-Williams Co. 213 Standard Varnish Works 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 ENCLOSURES—ELEVATOR Asbestos Shingle, Slate & Sheathing Co. 367 ENCLOSURES—FORCH (Screen) Concealed Bed Corp. 367 ENCLOSURES—PORCH (Screen) Concealed Bed Corp. 297 Curtis Companies 61 W. J. Dennis & Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Majestic Company 192-193 Burnham Boiler Corporation 82 Edwards Mfg. Company 359 Hardin-Lavin Mfg. Co. 304 Mellish-Hayward Co. 283 Stanley Plumbing & Mfg. Co. 358 Trico, Inc. 214 U. S. Radiator Corporation 40	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ The Compa Hardin-Lavin Hays Manufa Ig Johnson Plum FELTS—A The Barber A Beckman-Daw Philip Carey Johns-Manvill Ruberoid Co. FELTS—I Barber Aspha Beckman-Daw Samuel Cabot Philip Carey General Insul Johns-Manvill Mason Fibre Ruberoid Com Ruberoid Company Ig General Insul Johns-Manvill Mason Fibre Ruberoid Company Ig General Ig Gener
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company 9-10-11-12- Hart & Hegeman Mfg. Co. 42- Pass & Seymour, Inc. 366 EMMERY PAPER—See Paper ENAMELS S. C. Johnson & Son. 173 Sherwin-Williams Co. 213 Standard Varnish Works 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 ENCLOSURES—ELEVATOR Asbestos Shingle, Slate & Sheathing Co. 367 ENCLOSURES—FORCH (Screen) Concealed Bed Corp. 367 ENCLOSURES—PORCH (Screen) Concealed Bed Corp. 297 Curtis Companies 61 W. J. Dennis & Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Majestic Company 192-193 Burnham Boiler Corporation 82 Edwards Mfg. Company 359 Hardin-Lavin Mfg. Co. 304 Mellish-Hayward Co. 283 Stanley Plumbing & Mfg. Co. 358 Trico, Inc. 214 U. S. Radiator Corporation 40	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ The Compa Hardin-Lavin Hays Manufa Ig Johnson Plum FELTS—A The Barber A Beckman-Daw Philip Carey Johns-Manvill Ruberoid Co. FELTS—I Barber Aspha Beckman-Daw Samuel Cabot Philip Carey General Insul Johns-Manvill Mason Fibre Ruberoid Com Ruberoid Company Ig General Insul Johns-Manvill Mason Fibre Ruberoid Company Ig General Ig Gener
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company 9-10-11-12- Hart & Hegeman Mfg. Co. 42- Pass & Seymour, Inc. 366 EMMERY PAPER—See Paper ENAMELS S. C. Johnson & Son. 173 Sherwin-Williams Co. 213 Standard Varnish Works 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 ENCLOSURES—ELEVATOR Asbestos Shingle, Slate & Sheathing Co. 367 ENCLOSURES—FORCH (Screen) Concealed Bed Corp. 367 ENCLOSURES—PORCH (Screen) Concealed Bed Corp. 297 Curtis Companies 61 W. J. Dennis & Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Majestic Company 192-193 Burnham Boiler Corporation 82 Edwards Mfg. Company 359 Hardin-Lavin Mfg. Co. 304 Mellish-Hayward Co. 283 Stanley Plumbing & Mfg. Co. 358 Trico, Inc. 214 U. S. Radiator Corporation 40	FAIENCE Lloyd Floor of Ploneer Firep FANS—EI Century Elect General Elect General Elect FANS—EI Ig Electric \ The Majestic FANS—EI Ig Electric \ The Compa Hardin-Lavin Hays Manufa Ig Johnson Plum FELTS—A The Barber A Beckman-Daw Philip Carey Johns-Manvill Ruberoid Co. FELTS—I Barber Aspha Beckman-Daw Samuel Cabot Philip Carey General Insul Johns-Manvill Mason Fibre Ruberoid Com Ruberoid Company Ig General Insul Johns-Manvill Mason Fibre Ruberoid Company Ig General Ig Gener
ELEVATOR DOOR HANGERS—See Hardware ELEVATOR DOOR HARDWARE —See Hardware ELEVATOR ENCLOSURES—See Enclosures ELEVATOR FIXTURES—See Fixtures ELEVATOR GATES—See Gates ELEVATING MACHENERY—See Machinery ELEXITS General Electric Company 9-10-11-12- Hart & Hegeman Mfg. Co. 42- Pass & Seymour, Inc. 366 EMMERY PAPER—See Paper ENAMELS S. C. Johnson & Son. 173 Sherwin-Williams Co. 213 Standard Varnish Works 91 Truscon Laboratories 72 Truscon Steel Company. 5-90 ENCLOSURES—ELEVATOR Asbestos Shingle, Slate & Sheathing Co. 367 ENCLOSURES—FORCH (Screen) Concealed Bed Corp. 367 ENCLOSURES—PORCH (Screen) Concealed Bed Corp. 297 Curtis Companies 61 W. J. Dennis & Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Gilbert & Bennett Mfg. Co. 369 Majestic Company 192-193 Burnham Boiler Corporation 82 Edwards Mfg. Company 359 Hardin-Lavin Mfg. Co. 304 Mellish-Hayward Co. 283 Stanley Plumbing & Mfg. Co. 358 Trico, Inc. 214 U. S. Radiator Corporation 40	FAIENCE Lloyd Floor of Pioneer Firep FANS—EI Century Elect General Elect General Elect FANS—FI Ilg Electric The Majestic FANS—KI Kitcheni FAUCEI Crane Compa Hardin-Lavin Hays Manufa Johnson Plun Standard Sani Stanley Plum FEED CA The Barber Abert Beckman-Daw Philip Carey Johns-Manvill Ruberoid Co. FELTS—I Barber Abert Beckman-Daw Philip Carey Johns-Manvill Ruberoid Co. FELTS—I Barber Aspha Beckman-Daw Samuel Cabot Philip Carey General Insul Johns-Manvill Mason Fibre Ruberoid Con

EQUIPMENT—BARN Hoosier Bidg, Tile & Silo Co260 Hunt-Helm-Ferris & Company
EQUIPMENT—BARN Hoosier Ridg, Tile & Silo Co
RQUIPMENT—CLOTHES CLOSET Chas. Fischer Spring Co
EQUIPMENT—HOME GYMNASIUM Gym Junior Company
EQUIPMENT—LUNCH BOOM Marietta Manufacturing Company304 EQUIPMENT—BESTAURANT Marietta Manufacturing Company304
TOTAL CONTROL
A S. Aloe Company
Safe Tool Manufacturing Co
Binks Spray Equipment Co
ESCALATORS Chain Belt Company
EXPANDED METAL—See Metal EXPANDED METAL LATH BOLTS —See Bolts
EXPANSION BOLTS—See Bolts EXPANSION SHIELDS—See Shields EXPANSION SHELLS—See Shields
EXPANSION SCREW ANCHORS -See ANCHORS
Johns-Manville, Inc
FACING CONCRETE W. E. Dunn Mfg. Company248-249
FAIENCE—TILE Lloyd Floor & Wall Tile Co364 Ploneer Fireplace & Supply Co305 FANS—ELECTRIC Century Electric Company
General Electric Company9-10-11-12- 13-14-15
FANS—KITCHEN (See Ventilators, Kitchen)
FARM LEVELS—See Levels FAUCETS 52 Crane Company 52 Hardin-Lavin Company 89 Hays Manufacuring Co 292 Johnson Plumbing Supply Co 352 Standard Sanitary Mfg. Co 18-19 Stanley Plumbing & Supply Co 358
FEED CARALERS—See Curriers.
Overhead FELTS—ASPHALT The Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Company 106 Johns-Manwille, Inc. 195 Ruberoid Company 101
Johns-Manville, Inc
FELTS—ASPHALT (Saturated) The Barber Asphalt Company
FELTS—DEADENING 113 Barber Asphalt Co
FELTS—DEADENING Barber Asphalt Co. 113 Beekman-Dawson Roofing Co. 92 Samuel Cabot, Inc. 218 Philip Carey Company 106 General Insulating & Mfg. Co. 307 Johns-Manville, Inc. 195 Mason Fibre Company 47 Ruberoid Company 101 Weyerhaeuser Forest Products 44 FELLES_INSULTATING 44
Ruberold Company
Weyerhaeuser Forest Products 44 FELTS—INSULATING Asserts Shingle, State & Sheathing Co. 50 Bashar Asshalte.
Weyerhaeuser Forest Products

FELTS-TARBED
The state of the s
Beckman-Dawson Roofing Co
Philip Carey Company
FENCES-IRON AND STEEL
American Chain Company
American Chain Company American Steel & Wire Co. Cincinnati Iron Fence Co. Edwards Manufacturing Co. International Steel & Iron Company Kwik-Mix Concrete Mixer Company Fred J. Meyers Mfg. Co. Wheeling Metal & Mfg. Co.
Cincinnati Iron Fence Co
Edwards Manufacturing Co
International Steel & Iron Company
Kwik-Mix Concrete Mixer Company
Wheeling Metal & Mfg Co
Wildeling Metal of Mile. Co
American Chain Co., Inc., American Steel & Wire Co., Cincinnati Iron Fence Co., Northfield Iron Company, Joseph T. Ryerson & Son., Superior Sheet Steel Company, Wheeling Corrugating Company, Wheeling Metal & Mig. Co., and Superior Steel Company, Superior Sheet Steel Company, Superior Sheet & Mig. Co., and Steel Co., and
Cincinneti Iron Fence Co
Northfield Iron Company
Joseph T. Ryerson & Son
Superior Sheet Steel Company
Wheeling Corrugating Company
Wheeling Metal & Mig. Co
PENUE PUBLISHED POOR POSTS
FENCE POST MACHINES-See
Machines
FENCE POST MOLDS—See Ferms
and Molds
FIBRE BOARDS—See Boards
FIBRE TILE—See Tile
WITTER AND RASPS
A S Aloe Co.
A. S. Aloe Co
Huther Bros. Saw Mfg. Co
Ralph M. Kennedy
Stanley Works
FILERS—SAW—See Machines, Saw
Filing
FILING CABINETS—See Cabinets
FILLERS—CEMENT
Clinton Metallic Paint CoLloyd Floor & Wall Tile Co
Lloyd Floor & Wall Tile Co
Ruberoid Company
Toch Brothers Truscon Laboratories C. K. Williams & Company
Truscon Laboratories
C. K. Wilmins & Company
FILLERS—JOINT
Kalman Steel Company
Ruberoid Company
FILLERS—PAINT
Clinton Metallic Paint Co
Sherwin-Williams Co
Toch Brothers Truscon Laboratories
Construction Machinery Co
FILLERS-WOOD
FILLERS—WOOD
FILLERS—WOOD
FILLERS—WOOD
FILLERS—WOOD
S. C. Johnson & Son
S. C. Johnson & Son
S. C. Johnson & Son
FILLERS—WOOD S. C. Johnson & Son
S. C. Johnson & Son
FILLERS—WOOD S. C. Johnson & Son
FILLERS—WOOD S. C. Johnson & Son
FILLERS—WOOD S. C. Johnson & Son
FILLERS—WOOD S. C. Johnson & Son
S. C. Johnson & Son
S. C. Johnson & Son
S. C. Johnson & Son
S. C. Johnson & Son
FILLERS—WOOD S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Steel Company Lincrusta-Walton Company
FILLERS—WOOD S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Steel Company Lincrusta-Walton Company
FILLERS—WOOD S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Steel Company Lincrusta-Walton Company
S. C. Johnson & Son. Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Millsherwin-Williams Co. Millsherwin-Williams Co. Millsherwin-Walter Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Millsherwin-Walter Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Millsherwin-Walter Company Mason Fibre Company Reardon Company Sherwin-Williams Co. Millsherwin-Williams Company
S. C. Johnson & Son
S. C. Johnson & Son
S. C. Johnson & Son. Sharwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Malinerusta-Walton Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Fibre Doors—See Boors Fibre Doors—See Boors Fibre Doors—See Boors Hardware
S. C. Johnson & Son. Sharwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Malinerusta-Walton Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Fibre Doors—See Boors Fibre Doors—See Boors Fibre Doors—See Boors Hardware
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIREDOOR STOCK—See Stock FIRE BOORE STOCK—See Stock
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIREDOOR STOCK—See Stock FIRE BOORE STOCK—See Stock
S. C. Johnson & Son
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Doors FIREDOOR HARDWARE—See Hardware FIRE ESCAPES International Steel & Iron Co. Geo. L. Meeker & Co. Fred J. Meeker & Co.
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Doors FIRE DOORS—See Doors FIRE BOAPES International Steel & Iron Co. Geo. L. Mesker & Co. Fire Extinguishers—See
S. C. Johnson & Son
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Troch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Sherwin-Williams Co. Truscon Steel Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Sherwin-Williams Co. Truscon Steel Company U. S. Gypsum Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIREDOOR STOCK—See Stock FIRE EXCAPES International Steel & Iron Co. Geo. L. Mesker & Co. FIRE EXTINGUISHERS—See Extinguishers FIREPIACES Chemical Tollet Corp. S44 Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hoosier Bidg, Tille & Silo Co. Lloyd Floor & Wall Tile Co.
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Troch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Sherwin-Williams Co. Truscon Steel Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Sherwin-Williams Co. Truscon Steel Company U. S. Gypsum Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIREDOOR STOCK—See Stock FIRE EXCAPES International Steel & Iron Co. Geo. L. Mesker & Co. FIRE EXTINGUISHERS—See Extinguishers FIREPIACES Chemical Tollet Corp. S44 Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hoosier Bidg, Tille & Silo Co. Lloyd Floor & Wall Tile Co.
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Troch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Sherwin-Williams Co. Truscon Steel Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Sherwin-Williams Co. Truscon Steel Company U. S. Gypsum Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIREDOOR STOCK—See Stock FIRE EXCAPES International Steel & Iron Co. Geo. L. Mesker & Co. FIRE EXTINGUISHERS—See Extinguishers FIREPIACES Chemical Tollet Corp. S44 Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hoosier Bidg, Tille & Silo Co. Lloyd Floor & Wall Tile Co.
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Doors FIREDOOR HARDWARE—See Hardware FIREDOOR STOCK—See Stock FIRE ESCAPES International Steel & Iron Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Fred J. Meyers Mfg. Co. FIRE EXTINGUISHERS—See Extinguishers FIREPLACES Chemical Tollet Corp. Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hoosier Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace Supply Co. Pioneer Fireplace & Supply Co. Pioneer Fireplace & Supply Co. Readybuilt Products Co.
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company U. S. Gypsum Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIRE BCAPES International Steel & Iron Co. Geo. L. Mesker & Co. FIRE EXTINGUISHERS—See Extinguishers FIREPLACES Chemical Tollet Corp. S44 Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hooster Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace & Supply Co. Pigeplace Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace & Supply Co. Pigeplace Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace & Supply Co. Pioneer Fireplace & Supply Co. Pioneer Fireplace & Supply Co. Readybuilt Products Co. FIREPLACE DAMPERS—See
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIRE ESCAPES International Steel & Iron Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. FIRE EXTINGUISHERS—See Extinguishers FIREPLACES Chemical Toilet Corp. Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hooster Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace & Supply Co. Ploneer Fireplace & Supply Co.
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIRE ESCAPES International Steel & Iron Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. FIRE EXTINGUISHERS—See Extinguishers FIREPLACES Chemical Toilet Corp. Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hooster Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace & Supply Co. Ploneer Fireplace & Supply Co.
S. C. Johnson & Son. Sharwin-Williams Co Standard Varnish Works Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Troch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Mason Fibre Company Mason Fibre Company Meardon Company Sherwin-Williams Co. Truscon Steel Company Mason Fibre Company Mason Fibre Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIREDOOR HARDWARE—See Hardware FIRE EXCAPES International Steel & Iron Co. Geo. L. Mesker & Co. FIRE EXTINGUISHERS—See Extinguishers FIREPLACES Chemical Tollet Corp. S4 Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hoosier Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace Supply Co. Pioneer Fireplace & Supply Co. Readybuilt Products Co FIREPLACE DAMPERS—See FirePlaCE Dampers FIREPLACE GRATES—See FirePlaCE Dampers FIREPLACE GRATES—See Fireplace Fireplace
S. C. Johnson & Son. Sherwin-Williams Co Standard Varnish Works. Truscon Laboratories FILLETS—STAIR RAIL—(See Millwork, Wholesale) FILTERS—WATER Duro Company FINISH—FLOOR S. C. Johnson & Son. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Company FINISH—WALL Gibbs Boardtile Corp. S. C. Johnson & Son. Lincrusta-Walton Company Reardon Company Sherwin-Williams Co. Truscon Steel Company FIRE DOORS—See Boors FIREDOOR HARDWARE—See Hardware FIRE ESCAPES International Steel & Iron Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. FIRE EXTINGUISHERS—See Extinguishers FIREPLACES Chemical Toilet Corp. Colonial Fireplace Co. Donley Bros. Co. General Gas Light Company Heatilator Company Hooster Bidg. Tile & Silo Co. Lloyd Floor & Wall Tile Co. National Fireplace & Supply Co. Ploneer Fireplace & Supply Co.

HEEPROOFING-HOLLOW TILE	FLAGPOLES	FORKS—HAY
	Banks Steel Post Co	### FORKS—HAY American Sawmill Machinery Co
Lesier Bids. The & Sid Co	Cincinnati Iron Fence Co	S. Cheney & Son
Truscon Steel Co	Geo. L. Mesker & Co	F. E. Myers & Bros. Co
	Fred J. Meyers Mfg. Co	Novo Engine Co245
Style="block" Style="block	FLOODLIGHTS	Sedgwick Machine Works
Genfire Steel Co	Kliegi Bros. Universal Electric Stage	Stimmel Winch & Machine Works284
Hearmber Steel Co	Lighting Co	Universal Hoist & Mrg. Co284
Miwankee Corrugating Co374-375	FLOORING—ASBESTOS Asbestos Shingle, Slate & Sheathing Co. 50 Johns-Manville, Inc	FUER CLAMPS—See Champs
T. Ryerson & Son	Johns-Manville, Inc	FORMS AND MOLDS—CATCHBASIN Concrete Equipment Co
Truscon Steel Company	National Sheet Metal Roofing Co364	Concrete Equipment Co
Alleging Correlations Course	PLOOBING-ASPHALT MASTIC	FORMS AND MOLDS—CEMENT
rittings—CLOSET TANK Case Company 52 Endis-Lavin Company 89 Ishason Plumbing Supply Co 352 Karol & Sons Co 308 Endard Sanitary Mfg. Co 18-19 Ender Plumbing & Supply Co 358	### FIGORING—ASPHALT MASTIC Barber Asphalt Co. 118 Philip Carey Co. 106 Johns-Manville, Inc. 195	TOTAL TOTAL
Bardin-Lavin Company	Johns-Manville, Inc195	Concrete Equipment Co
Johnson Plumbing Supply Co302	John Boyle & Co., Inc	Miles Mfg. Co
mendard Sanitary Mfg. Co18-19	Ruperold Co	Pioneer Fireplace & Supply Co305
maley Plumbing & Supply Co358	FLOORING-COMPOSITION	R. & L. Concrete Machinery Co278
	FLOORING—COMPOSITION 106 H. B. Fred Kuhls. 24 Ruberoid Co. 101	FORMS AND MOLDS—CHIMNEY Concrete Equipment Co281-282
Johns-Manville, Inc	Ruberoid Co	
General Electric Co	FLOOBING FIREPROOF Genfire Steel Co	FORMS AND MOLDS—COLUMN Heltzel Steel Form & Iron Co286
MITTINGS—PIPE	Genfire Steel Co	Kalman Steel Co
	National Fireproofing Co	
Crane Company	Jos. T. Ryerson & Son	BLOCK
Johnson Plumbing Supply Co352	U. S. Gypsum Co	Concrete Equipment Co281-282
B Karol & Sons Co	FLOORING-HARDWOOD	Consolidated Concrete Mchy. Corp270
Continuati Iron Fence Co. 390 Come Company 52 Bardia-Lavin Co. 89 Jamon Flumbing Supply Co. 382 E Karol & Sons Co. 308 Havakes Corrugating Co. 374-375 Hatonal Radiator Company 86 Jamph T. Ryerson & Son 220 Landard Sanitary Mfg. Company 18-19	Arkansas Oak Flooring Co298	### FORMS AND MOLDS—CONCRETE BLOCK A. S. Aloe Co
leeph T. Ryerson & Son	E. L. Bruce Co	R. & L. Concrete Machinery Co273
Bundard Sanitary Mfg. Company18-19 Bundey Plumbing & Supply Co358	Cromar Company 92	CONCERNORS AND MULLIS CONCERNS
PITTINGS-TANK	FLOOBING—HARDWOOD Arkansas Oak Flooring Co	CONSTRUCTION Concrete Form Tie Corp362
TITTINGS—TANK 52	FLOORING-HOLLOW TILE	Concrete Form Tie Corp
Hardin-Lavin Company	FLOORING—HOLLOW TILE National Fireproofing Co	Kalman Steel Co
B. Karol & Sons Co	U. S. Gypsum Co	Ruberoid Co
In T. Ryerson & Son220	FLOORING—MAGNESITE Lleyd Floor & Wall Tile Co364	Truscon Steel Co5-90
miley Plumbing & Supply Co	FLOOBING-OAK (Factory Finished)	Concrete Equipment Co
######################################	Cromar Co 92	FORMS AND MOLDS—CULVERT Concrete Equipment Co
Hardin-Lavin Company	FLOORING—BUBBERTILE	Metal Forms Corp
R Karol & Sons Co	Goodyear Tire & Rubber Co64 Wright Rubber Products Co360	R. & L. Concrete Machinery Co278
Standard Sanitary Mfg. Co18-19	THE CONTRACT OF A STREET	Truscon Steel Co5-90
Straley Plumbing & Supply Co358	Knickerbocker Slate Corp290	FORMS AND MOLDS—CURB AND GUTTER
VIXTURES—BATHBOOM	Marietta Mfg. Co304	Heltzel Steel Form & Iron Co286 Metal Forms Corp258
Cutral Specialty Mfg. Co	Statington State Co	
Crane Company	Structural Slate Co. 358	FORMS AND MOLDS-DRAIN
Hardin-Lavin Company	Knickerbocker Slate Corp. 290 Lloyd Floor & Wall Tile Co. 364 Marietta Mfg. Co. 304 Slatington Slate Co. 352 Slatington-Bangor Slate Syndicate, Inc. 368 Structural Slate Co. 358 Vendor Slate Co., Inc. 358	Concrete Equipment Co281-228 R. & L. Concrete Machinery Co273
TRATURES - BATHROOM 367		
R Karol & Sons Co	International Steel & Iron Co	FORMS AND MOLDS—FENCE POST
Lloyd Floor & Wall Tile Co364	Morton Mfg. Co	Concrete Equipment Co
Studend Senitary Wes Co	Joseph T. Ryerson & Son	Kwik-Mix Concrete Mixer Co269 B. & L. Concrete Machinery Co278
Stanley Plumbing & Supply Co358	FTAARING TERRATTA	FORMS AND MOLDS-ORNA-
Trimpak Corp	FLOORING—TERRAZZO C. K. Williams & Co360	MENTS
FIXTURES—ELEVATOR	FLOORING-TILE	Concrete Equipment Co281-282 Pioneer Fireplace & Supply Co305
Richards-Wilcox Mfg. Co6-7	FLOORING—TILE Colonial Fireplace Co	FORMS AND MOLDSSEPTIC
Elchards-Wilcox Mfg. Co	PLOOPING WAN THE CO	
PARTURES—LIGHTING	Arkansas Oak Flooring Co298	Heltzel Steel Form & Iron Co
hie Fixture Supply Co	Birch Manufacturers	B. & L. Concrete Machinery Co273
Bus Lighting Fixture Mfg. Co	### FILOOBING—WOOD	PIPE
Paramount Electric Co	Oak Flooring Bureau 73	Concrete Equipment Co
as & Seymour, Inc	West Coast Lumber Trade Ext. Rureau 58	Metal Forms Corp286
uned Lighting Fixture Co368		Metal Forms Corp
Pikyland Company	### FLOOBING—WOOD BLOCK Arkansas Oak Flooring Co	FORMS AND MOLDS—SIDEWALK Heltsel Steel Form & Iron Co286
	E. L. Bruce Co190	Metal Forms Corp
Andrews Heating Co	West Coast Lumber Trade Ext. Bureau. 58	FORMS AND MOLDS—SILO W. E. Dunn Mfg. Co
Crase Company	FLOOR BRIDGING—See Bridging	Metal Forms Corp
lat Metal Mfg. Co297	FLOOR CHISELS—See Chisels	Truscon Steel Co5-90
Hays Manufacturing Co	FLOOR COVERINGS—See Coverings	FORMS AND MOLDS—STEP Concrete Equipment Co281-282
Johnson Plumbing Supply Co	FLOOR DRAINS—See Drains	Metal Forms Corp
ANTURES - PLOMBING	FLOOR FINISH—See Finish	FORMS AND MULDS—STEP Concrete Equipment Co. 281-282 Metal Forms Corp. 258 FORMS AND MOLDS—WALL Greene's Steel Molds 286 Metal Forms Corp. 258 Ruberoid Co. 1001
Stanley Plumbing & Supply Co18-19	FLOOR GRINDERS—See Grinders	Metal Forms Corp
Sanitary Mfg. Co215	FLOOR HARDENERS—See Accelerators, Cement	200001010 001 1111111111111111111111111
MATURES-SCAFFOLD BRACKET	FLOOR HINGES—See Hinges	FOUNDATION WALL CHUTES— See Chutes, Coal
Mig. Co	FLOOR PLATES—See Plates	WATENE DEPOTENCE
Blee Service Mfg. Co6-7	FLOOR POLISHING MACHINES— See Machines	Johnson Plumbing Sanniv Co. 259
MXTHERA CO	FLOOR REGISTERS—See Registers	B. Karol & Sons Co
J. I. Porter Corn.	FLOOR SANDERS—See Machines, Floor Surfacing	Crane Company
TIXTURES STORE	FLOOR SCRAPERS—See Machines,	Mellish-Hayward Co
Webs Brazen's Sons Co 76	Floor Surfacing	Standard Sanitary Mfg. Co18-19
TATULES STORE brid Lupton's Sons Co	FLOOR SURFACING MACHINES —See Machines	FOUNTAINS—ELECTRIC
TXTURES—WARDROBE Dria Tool & Eng. Co	FLOOR TILE—See Tile	Kliegi Bros. Universal Electric Stage
Spring Co	FLOOR WAX-See Wax	FRAMES_BARN
Maggree Mfg. Co293	FLUE LINING—See Lining FLUE PIPE—See Pipe	Anderson Lumber Co179
MAGGING—SLATE	FLUE THIMBLES—See Thimbles	Curtis Cos
Satington & Wall Tile Co	FOLDING DOORS—See Doors	A. S. Aloe Co
Slatington-Bangor Slate Co	FOLDING GATES—See Gates FOLDING PARTITIONS—See	W. & L. E. Gurley
inikerboeker Slate Corp	Partitions	Wheeling Sanitary Mfg. Co. 218 FOUNTAINS—ELECTRIC Klieg! Bros. Universal Electric Stage Ltg. Co. 306 FEAMES—BARN 179 Curtis Cos. 61 FRAMES—BLUEPRINT 277 A. S. Aloe Co. 227 W. & L. E. Gurley 286 Keuffel & Esser Co. 268 Keuffel & Esser Co. 264 Warren-Knight Co. 282
Siate Co	FOOT BATHS—See Baths	Warren-Knight Co282

Chaspin Chaspin	ed Directory and Buyer	
FRAMES—CELLAR SASH (STEEL)	### FURNITURE—BUILT-IN Hugo M. Carison Co	GAUGES—SHINGLING F. D. Kees Mfg. Co Stanley Works GAUGES—STAIR L. S. Starrett Co
FRAMES—CELLAR SASH (STEEL) Wm. Bayley Co. 314 Cincinnati Iron Fence Co. 366 Detroit Steel Products Co. 210-211 Donley Bros. Co. 290 Edwards Mfg. Co. 359 Genfire Steel Co. 80 Hoosier Bidg. Tile & Silo Co. 369 International Steel & Iron Co. 304 Kalman Steel Co. 70 Kewanee Mfg. Co. 203 David Lupton's Sons Co. 76 Geo. L. Mesker & Co. 315 Milwaukee Corrugating Co. 374-375 Joseph T. Ryerson & Son. 220 Vento Steel Saah Co. 311 Willis Mfg. Co. 100	Concealed Bed Corp297	F. D. Kees Mrg. Co
Detroit Steel Products Co210-211	Coppes Bros, & Zook	GAUGES-STAIR
Edwards Mfg. Co359	Premier Standardized Woodwork294	GENERATORS—ELECTRIC Electric Rotary Machine Co
Hoosier Bldg. Tile & Silo Co369	FURNITURE-DRAFTING	General Wiestrie Co
International Steel & Iron Co304 Kalman Steel Co	ROOM 277	Fairbanks, Morse & Co
Kewanee Mfg. Co	W. & L. E. Gurley	GLASS—ART Perfection Company
Geo. L. Mesker & Co	Mellish-Hayward Co	GLASS—LEADED Perfection Company
Milwaukee Corrugating Co374-375 Joseph T. Ryerson & Son	Frederick Post Co	Perfection Company
Truscon Steel Co	David White & Co	GLASS—NON-SHATTERABLE Acetol Products, Inc. Gibbs Boardtile Corp
Willis Mfg. Co109	E. W. A. Rowles Co305	Mississippi Wire Glass Co
FRAMES-CELLAR SASH (WOOD)	Milwaukee Corrugating Co. 374-375 Morton Mfg. Co. 50 Truscon Steel Co. 5-90	GLASS—ORNAMENTAL PLATE Mississippi Wire Glass Co
Anderson Lumber Co	Morton Mfg. Co	GLASS—PLATE
Curtis Cos	WITH BUNG WATER - Goo Notice	GLASS—PLATE International Steel & Iron Co. Libbey-Owens Sheet Glass Co. Mississippi Wire Glass Company. Perfection Company
Paine Lumber Co 93	FUSE PLUGS—See Plugs	Mississippi Wire Glass Company181
FRAMES-DOOR (STEEL)	FUSE PLUGS—See Plugs GALVANIZED NAILS—See Nails GANG SAWS—See Saws GANG SAW EDGERS—See Edgers	GLASS—PRISM
William Bayley Co	GANG SAW EDGERS—See Edgers	GLASS—PRISM International Steel & Iron Company, 184 Geo. L. Mesker & Co. 185 Mississippi Wire Glass Co. 184 Warren-Knight Co. 22
Hoosier Bldg. Tile & Silo Co	PUBLIC PUBLIC	Mississippi Wire Glass Co
FRAMES—DOOR (STEEL) Wiliam Bayley Co. 314 Genfire Steel Co. 80 Hoosier Bldg. Tile & Silo Co. 369 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Morton Mfg. Co. 59 Richards-Wilcox Mfg. Co. 6-7 Truscon Steel Co. 5-90	GARAGES	Warren-Knight Co
Richards-Wilcox Mfg. Co6-7	Macomber Steel Co	GLASS—ROLLED SHEET Mississippi Wire Glass Co181
Truscon Steel Co5-90	Northfield Iron Co	GLASS SIDEWALK International Steel & Iron Co
FRAMES-TOORS /NICKEL	GARAGE DOORS—See Doors	Mississippi Wire Glass Co
SILVER) Kawneer Co	CARACE BOOR POTTS	GLASS—SKYLIGHT Mississippi Wire Glass Co
FRAMES-DOOR (WOOD)	Hardware, Garage GARAGE DOOR HANGERS—See	GLASS SUBSTITUTES Acetol Products, Inc
Andersen Lumber Co	Hardware, Garage	Acetol Products, Inc
Curtis Cos	GARAGE DOOR HOLDERS—See	GLASS—ULTRA-VIOLET RAY Actol Products, Inc
FRAMES—DOOB (WOOD) Andersen Lumber Co. 179 Bradley, Miller & Co. 212 Curtis Cos. 61 W. J. Dennis & Co. 369 Hoosier Bidg. Tile & Silo Co. 369 Paine Lumber Co. 98 West Coast Lumber Trade Extension Bureau Bureau 58	GARAGE DOOR OPENERS-See	GLASS—WINDOW Adamston Flat Glass Co
West Coast Lumber Trade Extension	Openers GARAGE ELEVATORS—See Eleva-	International Steel & Iron Co
Bureau 58	tors	Perfection Company
FRAMES—HOUSE (STEEL) Walter Bates Steel Corp309	GARAGE HARDWARE—See Hard-	GLASS-WIRE
FRAMES—SASH (NICKEL SILVER)	GARAGE HEATERS—See Heaters	Edwards Mfg. Co
Kawneer Co 65	GARAGE WINDOWS—See Windows	International Steel & Iron Co
FRANKS—SASH (STEEL)	GARBAGE BURNERS—See Incin- erators	Mississippi Wire Glass Co
RAWIES SASH (STEEL)	GARBAGE RECEIVERS—See	GLASS—WIRE American Steel & Wire Co
Edwards Mfg. Co	Receivers GARDEN AND LAWN FURNITURE	GLASSES—LEVEL Geier & Bluhm, Inc
Hoosier Bldg. Tile & Silo Co	-See Decorations, Garden	GLASSES—LEVEL Geler & Bluhm, Inc
Kewanee Mfg. Co	GARMENT HANGERS—See Fix- tures, Wardrobe	David White Co
Geo. L. Mesker & Co	GARNET PAPER—See Paper	GLAZING COMPOUNDS—See
Milwaukee Corrugating Co374-375 Morton Mfg. Co59	GAS ENGINES—See Engines GAS LOGS—See Furnishings, Fire-	GLUEPOTS-ELECTRIC
Richards-Wilcox Mfg. Co	place GAS BANGES—See Banges	General Electric Co9-10-11-12-13-14-15
Truscon Steel Co5-90	GAS STOVES—See Ranges, Gas	Oliver Machinery Co.
FRAMES—SASH (WOOD)	GASOLINE PUMPS—See Pumps	GLUEPOTS—ELECTRIC Black & Decker Mfg. Co
Andersen Lumber Co	UATES-DIN	GRAIN BINS—See Bins GRAIN TANKS—See Tanks
Curtis Cos	Heltzel Steel Form & Iron Co286 Ransome Concrete Machy Co249	GRATES—AIR
Hoosier Bldg. Tile & Silo Co	GATES-ELEVATOR	International Steel & Iron Co
Trimpak Corporation	Chain Belt Company 2	teo. L. Merker & Co
Bureau	Fred J. Meyers Mfg. Co367	Milwaukee Corrugating Co
	Fred J. Meyers Mfg. Co	Milwaukee Corrugating Co
FRICTION OLUTORES—See Clutches	GATES—ELEVATOR 2 Chain Belt Company 2 Fred J. Møyers Mfg. Co 367 Sedgwick Machine Works 289 Sidney Elevator Mfg. Co 286 GATES—FOLDING	Milwaukee Corrugating Co
FRONTS—STORE	Fred J. Meyers Mfg. Co. 367 Sedgwick Machine Works. 289 Sidney Elevator Mfg. Co. 286 GATES—FOLDING 286 Cincinnati Iron Fence Co. 366 Concealed Bed Corp. 297	Milwaukee Corrugating Co
FROTTON CLUTCHES—See Clutches FRONTS—STORE Hoosen Bldg. Tile & Silo Co369 Lyternettenel Steel & Fron Co369	Fred J. Mesters Mfg. Co. 367 Sedgwick Machine Works. 289 Sidney Elevator Mfg. Co. 286 GATES—FOLDING 286 Cincinnati Iron Fence Co. 366 Concealed Bed Corp. 297 International Iron & Steel Co. 304 Gao. J. Mesters & Co. 315	Milwaukee Corrugating Co
FROTTON CLUTCHES—See Clutches FRONTS—STORE Hoosen Bldg. Tile & Silo Co369 Lyternettenel Steel & Fron Co369	Fred J. Meyers Mfg. Co. 367 Sedgwick Machine Works. 289 Sidney Elevator Mfg. Co. 286 GATES—FOLDING 286 Cincinnati Iron Fence Co. 366 Concealed Bed Corp. 297 International Iron & Steel Co. 304 Geo. L. Mesker & Co. 315	Milwaukee Corrugating Co
FROTTON CLUTCHES—See Clutches FRONTS—STORE Hoosen Bldg. Tile & Silo Co369 Lyternettenel Steel & Fron Co369	Fred J. Meyers Mfg. Co. 367 Sedgwick Machine Works. 289 Sidney Elevator Mfg. Co. 286 GATES—FOLDING 286 Cincinnati Iron Fence Co. 366 Concealed Bed Corp. 297 International Iron & Steel Co. 304 Geo. I. Mesker & Co. 315 GATES—IRON American Chain Company. 105 Cincinnati Iron Fence Co. 366	GRAIN TANKS—See Tanks GRATES—AIR Donley Bros. Co
HONTS—STORE Hoosier Bidg. Tile & Silo Co	Fred J. Meyers Mfg. Co	Milwaukee Corrugating Co
FROTTON CLUTCHES—See Clutches FRONTS—STORE Hoosen Bldg. Tile & Silo Co369 Lyternettenel Steel & Fron Co369	Fred J. Megyers Mfg. Co	Milwaukee Corrugating Co
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts. Inc. 369	Milwaukee Corrugating Co
FRONTS—STORE Hoosier Bidg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts. Inc. 369	Milwaukee Corrugating Co
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts. Inc. 369	Milwaukee Corrugating Co
FRONTS—STORE Hoosier Bidg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts. Inc. 369	Milwaukee Corrugating Co
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Bdwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Bdwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Bdwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Bdwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367 Superior Sheet Steel Co. 49 Wheeling Metal & Mfg. Co. 316 GAUGES—BUTT Stanley Works 87 GAUGES—MORTISE A. S. Aloe Co. 277 Elenry Disston & Sons, Inc. 199	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Bdwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 262 Cincinnati Iron Fence Co. 366 Superior Sheet Steel Co. 40 Wheeling Metal & Mfg. Co. 316 GAUGES—MORTISE A. S. Aloe Co. 277 Henry Disston & Sons, Inc. 199 Stanley Works 87 GAUGES—SAW	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GEATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Edwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Velguth Metal Parts, Inc. GRATINGS—STEEL Cincinnati Iron Fence Co. International Steel & Iron Co. Macomber Steel Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Joseph T. Ryerson & Son. Velguth Metal Parts
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 262 Cincinnati Iron Fence Co. 366 Superior Sheet Steel Co. 40 Wheeling Metal & Mfg. Co. 316 GAUGES—MORTISE A. S. Aloe Co. 277 Henry Disston & Sons, Inc. 199 Stanley Works 87 GAUGES—SAW	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GEATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Edwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Velguth Metal Parts, Inc. GRATINGS—STEEL Cincinnati Iron Fence Co. International Steel & Iron Co. Macomber Steel Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Joseph T. Ryerson & Son. Velguth Metal Parts
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 304 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 262 Cincinnati Iron Fence Co. 366 Superior Sheet Steel Co. 40 Wheeling Metal & Mfg. Co. 316 GAUGES—MORTISE A. S. Aloe Co. 277 Henry Disston & Sons, Inc. 199 Stanley Works 87 GAUGES—SAW	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GEATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Edwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Velguth Metal Parts, Inc. GRATINGS—STEEL Cincinnati Iron Fence Co. International Steel & Iron Co. Macomber Steel Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Joseph T. Ryerson & Son. Velguth Metal Parts
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 359 International Steel & Iron Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367 Superior Sheet Steel Co. 49 Wheeling Metal & Mfg. Co. 316 GAUGES—BUTT Stanley Works 87 GAUGES—MORTISE A. S. Aloe Co. 277 Henry Disston & Sons, Inc. 199 Stanley Works 87 GAUGES—SAW Clarke Sanding Machine Co. 20-21 Henry Disston & Sons. 199 Huther Bros. Saw Mfg. Co. 274 Jones Superior Machine Co. 224 Ralph M. Kennedy 222	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Edwards Mfg. Co. International Steel & Iron Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Velguth Metal Parts, Inc. GRATINGS—STEEL Cincinnati Iron Fence Co. International Steel & Iron Co. Macomber Steel Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Joseph T. Ryerson & Son. Velguth Metal Parts, Inc. GRATINGS—WIBE Cincinnati Iron Fence Co. Chas. Fischer Spring Co. Kwik-Mix Concrete Mixer Co. GRATINGS—WIBE Cincinnati Iron Fence Co. Chas. Fischer Spring Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 359 International Steel & Iron Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367 Superior Sheet Steel Co. 49 Wheeling Metal & Mfg. Co. 316 GAUGES—BUTT Stanley Works 87 GAUGES—MORTISE A. S. Aloe Co. 277 Henry Disston & Sons, Inc. 199 Stanley Works 87 GAUGES—SAW Clarke Sanding Machine Co. 20-21 Henry Disston & Sons. 199 Huther Bros. Saw Mfg. Co. 274 Jones Superior Machine Co. 224 Ralph M. Kennedy 222	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GRATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Edwards Mfg. Co. International Steel & Iron Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Velguth Metal Parts, Inc. GRATINGS—STEEL Cincinnati Iron Fence Co. International Steel & Iron Co. Macomber Steel Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Joseph T. Ryerson & Son. Velguth Metal Parts, Inc. GRATINGS—WIBE Cincinnati Iron Fence Co. Chas. Fischer Spring Co. Kwik-Mix Concrete Mixer Co. GRATINGS—WIBE Cincinnati Iron Fence Co. Chas. Fischer Spring Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co.
FRONTS—STORE Hoosier Bldg. Tile & Silo Co	Cincinnati Iron Fence Co. 366 Edwards Mfg. Co. 359 International Steel & Iron Co. 359 International Steel & Iron Co. 367 Velguth Metal Parts, Inc. 369 GATES—WALK American Chain Co. 105 American Steel & Wire Co. 292 Cincinnati Iron Fence Co. 366 Fred J. Meyers Mfg. Co. 367 Superior Sheet Steel Co. 49 Wheeling Metal & Mfg. Co. 316 GAUGES—BUTT Stanley Works 87 GAUGES—MORTISE A. S. Aloe Co. 277 Henry Disston & Sons, Inc. 199 Stanley Works 87 GAUGES—SAW Clarke Sanding Machine Co. 20-21 Henry Disston & Sons. 199 Huther Bros. Saw Mfg. Co. 274 Jones Superior Machine Co. 224 Ralph M. Kennedy 222	Cincinnati Iron Fence Co. International Steel & Iron Co. Majestic Co. Geo. L. Mesker & Co. GEATINGS—IRON Cincinnati Iron Fence Co. Donley Bros. Co. Edwards Mfg. Co. International Steel & Iron Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Velguth Metal Parts, Inc. GRATINGS—STEEL Cincinnati Iron Fence Co. International Steel & Iron Co. Macomber Steel Co. Kwik-Mix Concrete Mixer Co. Geo. L. Mesker & Co. Fred J. Meyers Mfg. Co. Joseph T. Ryerson & Son. Velguth Metal Parts

GREENHOUSE HEATERS Sec	GUARDS—SNOW State Corp 359	HABDWARE-CASEMENT WINDO
Heaters Heaters	Knickerbocker Slate Corp312	HABDWARE—CASEMENT WINDO Wm. Bayley Co
Edwards Mfg. Co	GUARDS—WHEEL	Colonial Hardware Manufacturers3 Detroit Steel Products Co210-2
Fred J. Meyers Mfg. Co	American Chain Company	Frantz Mfg. Co
Velguth Metal Parts, Inc	Heltzel Steel Form & Iron Co286 International Steel & Iron Co304	Kawneer Co
GRILLES—STEEL AND WIKE	Kwik-Mix Concrete Mixer Co269	Mallory Mfg. Co
Edwards Mfg. Co	GUARDS—WINDOW	National Mfg, Co
Kwik-Mix Concrete Mixer Co269	American Chain Company	Richards-Wilcox Mfg. Co
Pred J. Meyers Mfg. Co367	Heltzel Steel Form & Iron Co286	Stanley Works
Volguth Metal Parts, Inc	International Steel & Iron Co304	Velguth Metal Parts, Inc
GRILLES VENTILATING AND	Geo. L. Mesker & Company	HARDWARE—COLONIAL Colonial Hardware Manufacturers3
GRILLES - VENTILATING AND HOT AIE	E. W. A. Rowles Co	Colonial Hardware Manufacturers 3 McKinney Mfg. Co
Kawneer Co	Superior Sheet Steel Co	Stanley Works
Fred J. Meyers Mfg. Co	GUIDES—LETTERING	HARDWARE-DOOR
GEILLES-WOOD	Keuffel & Esser Co	Bommer Spring Hinge Co
Stephen Bilek Co	Frederick Post Co	Chicago Spring Hinge Co
Paine Lumber Co 93	GUTTERS-FIR	Colonial Hardware Mfrs
Crescent Machine Co	West Coast Lumber Trade Extension Bureau 58 Weyerhaeuser Forest Products 44	Dudley Lock Corp2
Electric Rotary Machine Co272	Weyerhaeuser Forest Products 44 HAMMERS	Hunt-Helm-Ferris & Co1
Gallmeyer & Livingston Co280	HAMMERS Joseph T. Ryerson & Son. 220	F. D. Kees Mfg. Co
Jones Superior Machine Co284	Syntron Company267	F. E. Myers & Bro. Co
Oliver Machinery Co	HAMMERS—ELECTRIC A. S. Aloe Company	Overhead Door Corp
Porter-Cable Machine Company247	Black & Decker Mfg. Co	Schlage Lock Co
Syntron Company	Syntron Company	Segal Lock & Hardware Co., Inc3
J. D. Wallace & Co251-276	HAND CARTS—See Carts HANGERS—CLOTHES—See Fix-	HARDWARE-ELEVATOR DOOR
GEINDERS-FLOOR	tures, Wardrobe	
American Floor Surf. Mach. Co	tures, Wardrobe HANGERS—EAVES TROUGH Edwards Mfg. Co	HABDWARE—FIREDOOB Bommer Spring Hinge Co. Chicago Spring Hinge Co. Sego. L. Mesker & Co. Richards-Wilcox Mfg. Co. Segal Lock & Hdwe. Co., Inc. Stanley Works Willis Mfg. Co. HABDWARE—GARAGE Colonial Hardware Manufacturers
Electric Rotary Machine Co272	Milwaukee Corrugating Co374-375	Geo. L. Mesker & Co
National Sanding Machine Co252	Superior Sheet Steel Co 49 Wheeling Corrugating Co	Richards-Wilcox Mfg. Co
Porter-Cable Machine Co	Wheeling Metal & Mfg. Co	Stanley Works
20th Century Sales Agency253	HANGERS-GARMENT-See Fix-	HABDWARE—GARAGE
GRINDERS—TOOL A. S. Aloe Co	tures, Wardrobe WANGERS—PARTITION	Colonial Hardware Manufacturers. 3 Dudley Lock Corp. 2 Frantz Mfg. Co. 1 Hunt-Helm-Ferris & Co. 1 F. D. Kees Mfg. Co. 3 McKinney Mfg. Co. 1 F. R. Myers & Bro. Co. 2 National Mfg. Co. 3 Phenix Mfg. Co. 3 J. E. Porter Corp. 3
Black & Decker Mfg. Co	Overhead Door Corp	Frantz Mfg. Co
Esskay Mfg. Co	HANGERS-PIPE	F. D. Kees Mfg. Co
Heston & Anderson	F. D. Kees Mfg. Co	McKinney Mfg. Co1
National Sanding Machine Co., Inc., 283	Johnson Plumbing Supply Co352	National Mfg. Co
Oliver Machinery Co	B. Karol & Sons Co	Phenix Mfg. Co
Bichards-Wilcox Mfg. Co6-7	David Lupton's Sons Co	Richards-Wilcox Mfg. Co
Boott-Bansbach Machinery Co276	Pass & Seymour, Inc	Stanley Works
J. D. Wallace & Co	Standard Sanitary Mrg. Co18-19 Stanley Plumbing & Supply Co358	
GRINDSTONES	Truscon Steel Co5-90	Concealed Bed Corp
GROOVING SAWS—See Saws	Casement Hardware Co	Peerless Mfg. Co
GROUTERS—CEMENT Genfre Steel Co. 80 Ransome Concrete Machinery Co. 249 Randard Varnish Works. 91 Tech Rept Arnish Works. 91	Frants Mfg. Co	HARDWARE-LAVATORY
Ransome Concrete Machinery Co249	F. D. Kees Mfg. Co	Bommer Spring Hinge Co
Standard Varnish Works	McKinney Mfg. Co	Bommer Spring Hinge Co
GROUT MIXERS—See Mixers	Phenix Mfg. Co	Standard Sanitary Mfg. Co18-
GUARDS—DOOR Cincinneti Iron Rence Com	Stanley Works	Wm. Bayley Co3
GUARDS—DOOR Cneinnati Iron Bence Cov	Willis Mfg. Co	HABDWABE Santary Mrg. Co. 18-
V. D. Kees Mfg. Co	National Mfg. Co	McKinney Mfg. Co
Stanley Works	HANGERS-SPRINKLER-PIPE	Richards-Wilcox Mfg. Co
Buley Bree Camb AND CORNER	HANGERS—WALL	Stanley Works
GUARDS—JAMB AND CORNER Donley Bros. Co. 298 Geo. L. Mesker & Co. 315 Stanley Works 87	HANGERS	Velguth Metal Parts, Inc
	Geo. L. Mesker & Co	HARDWARE-SCREEN DOOR
GUARDS—LAMP Page & Seymour, Inc	MANGING CLOSETS—See Closets	Casement Hardware Co
GUARDS—RADIATOR—See Enclosures, Radiator	McKinney Mfg. Co	Chicago Spring Hinge Co
GUARDS SAFETY	National Mfg. Co	Frants Mfg. Co
Crescent Machine Co255	HARDWARE—AWNING	F. D. Kees Mfg. Co3
Ruther Bros Sam Mer Co	HARDWARE-BARN DOOR	National Mfg. Co
Jones Superior Machine Co284	Frants Mfg. Co	HARDWARE—SCREEN DOOB
Truscon Steel Co5-90	F. E. Myers & Bros. Co	HABDWARE—STORM SASH W. J. Dennis & Co
GUARDS—SAFETY American Sawmill Machinery Co	## Co	W. J. Dennis & Co
Creacent Machine Co	Stanley Works	W. J. Bennis & Co
Huther Bros. Saw Mfg. Co273	HARDWARE—CABINET Dudley Lock Corp	National Mfg. Co
Oliver Machinery Co	Frants Mfg. Co	J. E. Porter Corp
Guarde Sales Agency253	McKinney Mfg. Co	
Cuards 8KYLIGHT Cincinnati Iron Fence Co	National Mfg. Co	Hagstrom Mfg. Co31
L Mesker & Co	J. B. Porter Corp	Hagstrom Mfg. Co
Meyers Mfg. Company367	Segal Lock & Hdwe. Co., Inc318	McKinney Mfg. Co

HARDWOOD DOORS—See Doors HAY CARRIERS—See Carriers, Overhead
Overhead HAYFORKS—See Forks HAY HOISTS—See Hoists HAY TRACK—See Carriers, Overhead READS—CUTTER A. S. Aloe Company
HEADS—CUTTER A. S. Aloe Company
Combination Woodworking Machine Co. 286 Crescent Machine Co
Henry Disston & Sons, Inc
Huther Bros. Saw Mig. Co
Oliver Machinery Co
A. S. Aloe Co
Combination Woodworking Machine Co. 286 Crescent Machine Co
Heston & Anderson
Jones Superior Machine Co
Porter-Cable Machine Co
A. S. Aloe Co
Clarke Sanding Machine Co
Hutchinson Mfg. Co., Inc
Oliver Machinery Co
J. D. Wallace & Co
Creacent Machine Co
Oliver Machinery Co
Combination Woodworking Machine Co. 288 Creacent Machine Co. 260 Jones Superior Machine Co. 284 Ralph M Kennedy 282 Oliver Machinery Co. 282 20th Century Sales Agency 253 J. D. Wallace & Co. 251-276 HEATERS—CABINET American Radiator Co. 192-193 American Stove Co. 48 Automatic Electric Heater Co. 367 Hardin-Lavin Co. 89 Stanley Plumbing & Supply Co. 358 Thatcher Co. 201 Trane Company 43 Wheeling Corrugating Co. 104 HEATERS—CONCRETE
Hardin-Layin Co
Trane Company
Donley Bros. Co
Automatic Electrical Heater Co867 Burnham Boiler Corp82 Frants Mfg. Co
Johnson Plumbing Supply Co
Wheeling Corrugating Co. 104 HEATERS—CONCRETE 298 HEATERS—GARAGE
Thatcher Co. 201
Crane Company 52 General Gas Light Co. 197 Hardin-Lavin Co. 80
Johnson Plumbing Supply Co
Wheeling Corrugating Co
Andrews Heating Co
Johnson Plumbing Supply Co.
Wheeling Corrugating Co.
Automatic Electric Heater Co367 Hardin-Lavin Co89 Johnson Plumbing Supply Co352
Automatic Electric Heater Co
Thatcher Co. 201 HEATERS—SCHOOLROOM American Radiator Co. 192-193 Automatic Electric Heater Co. 387 Johnson Plumbing Supply Co. 352 Thatcher Company 201
Johnson Plumbing Supply Co367 Thatcher Company201

HEATERS—TANK American Radiator Co	19
American Stove Co	36
Automatic Electric Heater Co	36
HEATERS—TANK American Radiator Co	5
Hardin-Lavin Co.	8
Johnson Plumbing Supply Co	35
B. Karol & Sons Co	$\frac{300}{28}$
Northfield Iron Co	36 35
Thatcher Company	20
U. S. Radiator Corp. HEATERS—WATER American Radiator Co	
American Radiator Co192-	190
Andrews Heating Co	36′ 36′
Crane Company	52
Johnson Plumbing Supply Co	352
National Radiator Co	80
Stanley Plumbing & Supply Co	358
HEATERS—WATER (Automatic)	201
American Radiator Co	193 367
Crane Co	52
Johnson Plumbing Supply Co	352
Thateher Co. HEATERS—WATER (Automatic) American Radiator Co. 192- Automatic Electric Heater Co. Hardin-Lavin Co. Johnson Plumbing Supply Co. 18 Standard Sanitary Mfg. Co. 18 Stanley Plumbing & Supply Co. Thatcher Co.	358
Thatcher Co. HEATING PLANT BOILERS—See	
Boilers HEATING PLANTS—HOT WATER	
American Radiator Co192-1	193
Automatic Electric Heater Co	807
Crane Co	52
Johnson Plumbing & Supply Co	52
National Radiator Corp.	80
Standard Sanitary Mrg. Co	58
H. A. Thrush & Co	13
HEATING PLANTS-OIL BURNES	40 8.5
American Radiator Co192-1	193
American Stove Co	48
American Stove Co. Hardin-Lavin Co. Hesa Warming & Ventilating Co. 206-3	48 89
American Stove Co. Hardin-Lavin Co. Hess Warming & Ventilating Co296-3 Laco Gas Burner Co	48 89 14 60
American Stove Co. Hardin-Lavin Co. Hess Warming & Ventilating Co296-3 Laco Gas Burner Co	48 89 14 60 16 86
American Stove Co. Herst Warming & Ventilating Co. 296-3 Laco Gas Burner Co	48 89 14 80 16 86 58
American Stove Co. Hess Warming & Ventilating Co. 298-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co Milwaukee Air Power	48 89 14 80 16 86 58
	48 89 14 80 316 86 86 86 87
American Stove Co. Hardin-Lavin Co. Hess Warming & Ventilating Co 296-3 Laco Gas Burner Co	48 89 114 160 16 16 158 167 89 14
American Stove Co. Hardin-Lavin Co. Hess Warming & Ventilating Co 298-3 Laco Gas Burner Co 3 Milwaukee Air Power Pump Co 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co 3 Thatcher Co 2 HEATING PLANTS—PIPELESS FUENACE Andrews Heating Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 4 Hess Warming & Ventilating Co 296-3 Johnson Plumbing Supply Co 3 B. Karol & Sons Co 3	48 89 114 160 116 158 101 167 89 114 152 108
American Stove Co. Hess Warming & Ventilating Co. 296-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co. 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co. 3 Thatcher Co. 2 HEATING PLANTS—PIPELESS FUENACE Addrews Heating Co. 3 Hardin-Layin Co. 4 Hess Warming & Ventilating Co. 296-3 Johnson Plumbing Supply Co. 3 B. Karol & Sons Co. 3 Majestic Co. 3 Majestic Co. 3 Stanley Plumbing & Supply Co. 3 Stanley Plumbing & Supply Co. 3	48 89 14 160 16 16 16 16 16 16 16 16 16 16 16 16 16
American Stove Co. Hess Warming & Ventilating Co. 296-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co 3 Thatcher Co 2 HEATING PLANTS—PIPELESS FUENACE Addrews Heating Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 Stanley Plumbing & Supply Co 3 Majestic Co 3 Stanley Plumbing & Supply Co 3 Thatcher Co 2	48 89 114 160 116 158 101 167 89 14 152 168 168 169 169 169 169 169 169 169 169 169 169
American Stove Co. Hess Warming & Ventilating Co. 296-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co 3 Milwaukee Air Power Pump Co 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co 3 Thatcher Co 2 HEATING PLANTS—PIPELESS FUBNACE Andrews Heating Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 Majestic Co 3 Majestic Co 3 Stanley Plumbing & Supply Co 3 Thatcher Co 2 HEATING PLANTS—STEAM American Radiator Co 192-1	48 89 114 160 160 18 86 158 158 167 167 167 167 167 167 167 168 168 168 168 168 168 168 168 168 168
American Stove Co. Hess Warming & Ventilating Co. 298-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co. 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co. 3 Thatcher Co. 2 HEATING PLANTS—PIPELESS FUENACE Andrews Heating Co. 3 Hardin-Layin Co. 4 Hess Warming & Ventilating Co. 296-3 Johnson Plumbing Supply Co. 3 Majestic Co. 3 Majestic Co. 3 Stanley Plumbing & Supply Co. 3 Thatcher Co. 2 HEATING PLANTS—STEAM American Radiator Co. 192-1 Andrews Heating Co. 3 Burnham Boiler Corp.	48 89 14 160 160 167 86 158 167 167 167 167 167 167 167 167 168 168 168 168 168 168 168 168 168 168
American Stove Co. Hess Warming & Ventilating Co. 298-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co. 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co. 3 Thatcher Co. 2 HEATING PLANTS—PIPELESS FUENACE Andrews Heating Co. 3 Hardin-Lavin Co. 4 Hardin-Lavin Co. 3 Hardin-Lavin Co. 3 Hardin-Lavin Co. 3 Johnson Plumbing & Ventilating Co. 296-3 Johnson Plumbing Supply Co. 3 Majestic Co. 3 Stanley Plumbing & Supply Co. 3 Thatcher Co. 22 HEATING PLANTS—STEAM American Radiator Co. 192-1 Andrews Heating Co. 3 Burnham Boiler Corp. Crane Company Hardin-Lavin Co	48 89 14 60 16 16 16 16 16 16 16 16 16 16 16 16 16
American Stove Co. Hess Warming & Ventilating Co. 298-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co. 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co. 3 Thatcher Co. 2 HEATING PLANTS—PIPELESS FUBNACE Andrews Heating Co. 3 Hardin-Lavin Co. 3 Hardin-Lavin Co. 4 Hess Warming & Ventilating Co. 296-3 Johnson Plumbing Supply Co. 3 Majestic	48 89 314 300 316 358 301 367 82 52 89 52 89
American Stove Co. Hess Warming & Ventilating Co. 298-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co. 3 H. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co. 3 Thatcher Co. 2 HEATING PLANTS—PIPELESS FUENACE Andrews Heating Co. 3 Hardin-Layin Co. 4 Hess Warming & Ventilating Co. 296-3 Johnson Plumbing Supply Co. 3 B. Karol & Sons Co. 3 Majestic Co. 3 Stanley Plumbing & Supply Co. 3 Thatcher Co. 22 HEATING PLANTS—STEAM American Radiator Co. 192-1 Andrews Heating Co. 292-3 Burnham Boiler Corp. Crane Company Hardin-Layin Co. 3 National Radiator Corp. 3 National Radiator Corp. 3 Stanley Plumbing Supply Co. 3 National Radiator Corp. 3 Stanley Plumbing Supply Co. 3 National Radiator Corp. 3 Stanley Plumbing Supply Co. 3 National Radiator Corp. 3 Stanley Plumbing & Supply Co. 3 Stanley Plumbing & Supply Co. 3	48 89 114 160 116 116 116 116 116 116 116 116 116
American Stove Co. Hess Warming & Ventilating Co. 296-3 Laco Gas Burner Co. Milwaukee Air Power Pump Co 3 J. E. Porter Corp. National Radiator Corp. Stanley Plumbing & Supply Co 3 Thatcher Co 2 HEATING PLANTS—PIPELESS FUENACE Addrews Heating Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 Hardin-Lavin Co 3 B. Karol & Sons Co 3 Majestic Co 3 Stanley Plumbing & Supply Co 3 Thatcher Co 2 HEATING PLANTS—STEAM American Radiator Co 192-1 Andrews Heating Co 3 Burnham Boiler Corp. Crane Company 3 National Radiator Corp. Standard Sanitary Mfg. Co 18- Stanley Plumbing & Supply Co 3 National Radiator Corp. Standard Sanitary Mfg. Co 18- Standard Company 2 Thatcher Co 2 Trane Company 2	48 89 114 160 116 116 116 116 116 116 116 116 116
Andrews Heating Co	67 89 14 52 08 56 58 01 93 67 82 89 52 89 52 89 14 43 40
Andrews Heating Co	67 89 14 52 56 56 56 56 56 56 56 56 56 56 56 56 56

HIGH TEMPERATURE CEMENT
See Cement
HINGES—BLIND AND SHUTTER Frants Mfg. Co
McKinney Mfg. Co
HINGES-BUTT Wm. Bayley Co Bommer Spring Hinge Co R. L. Carter Co., Inc
R. L. Carter Co., Inc
W. J. Dennis & Co
F. D. Kees Mfg. Co.
McKinney Mfg. Co
Richards-Wileox Mfg. Co
HINGES-FLOOR Bommer Spring Hinge Co
Bommer Spring Hinge Co
National Mfg. Co
HINGES-GATE
American Chain Co
Bommer Spring Hinge Co
Cincinnati Iron Fence Co
Frants Mfg. Co
Richards-Wilcox Mfg. Co
Stanley Works
Bommer Spring Hinge Co
Treatment community to com
Bommer Spring Hinge Co
MINGES - SUREEN DOER Bommer Spring Hinge Co
Higgin Mig. Co
McKinney Mfg. Co
National Mfg. Co
HINGES—SPRING
HINGES—SPRING Bommer Spring Hinge Co
W. J. Dennis & Co
Chas, Fischer Spring Co
F. D. Kees Mfg. Co
Stanley Works
HINGES—STRAP Frants Mfg. Co
Hunt, Heim, Ferris & Co. In McKinney Mfg. Co. It Bichards-Wilcox Mfg. Co. It Stanley Works
Richards-Wilcox Mfg. Co
Stanley Works
HINGES—SURFACE Bommer Spring Hinge Co. SCHOOLS Chicago Spring Hinge Co. SCHOOLS MCKInney Mfg. Co. SCHOOLS CO. SCHOOLS CO. SCHOOLS CO. SCHOOLS CO. SCHOOLS WICK.
Frants Mig. Co
McKinney Mfg. Co
Richards-Wilcox Mfg. Co
Control of the Contro
International Steel & Iron Co
Sedewick Machine Works
Stimmel Winch & Machine Works24
HOISTS-BUILDING MATERIAL
American Cement Machine Co., Inc20
Construction Machinery Co
International Steel & Iron Co
Stimmel Winch & Machine Works. HOISTS BUILDING MATERIAL A. S. Aloe Co. American Cement Machine Co., Inc. American Sawmill Machinery Co. Example of Machinery Co. International Steel & Iron Co. Jaeger Machine Co. Miles Mfg. Co. Novo Engine Cos. J. E. Porter Corp. Ransome Concrete Machinery Co. Joseph T. Ryerson & Sen. Saagen Derrick Co. Stimmel Winch & Machine Works. Universal Hoist & Mfg. Co. HOISTS—CELLAR
J. E. Porter Corp.
Ransome Concrete Machinery Co
Sasgen Derrick Co
Stimmel Winch & Machine Works21
Universal Hoist & Mfg. Co
HOISTS—CELLAR International Steel & Iron Co
Bichards-Wilcox Mfg. Co
HOISTS-CHAIN
J. E. Porter Corp.
Richards-Wilcox Mfg. Co
HOISTS—CHAIN International Steel & Iron Co. J. E. Porter Corp. Richards-Wilcox Mfg. Co. Joseph T. Ryerson & Son. Scott-Bansbach Machinery Co. Sedgwick Machine Works.
Novo Engine Co. American Cement Machine Co. Construction Machinery Co. C. K. Clutch & Machy, Co. Richards-Wilcox Mfg. Co.
O. K. Clutch & Machy. Co
Joseph T. Ryerson & Son
Sasgen Derrick Co
Richards-Wilcox Mfg. Co
Universal Hoist & Mfg. Co.
HOISTS-FRICTION
HOISTS—FRICTION Novo Engine Co. J. E. Porter Corp.
Stimmel Winch & Machine Works.

HOISTS—FUEL increase Co., Inc275 Edgwick Machine Works289	INSTRUMENTS-DRAWING
Legican Cement Machine Co., Inc275	A. S. Aloe Company
Redgwick Machine Works289	Geier & Bluhm, Inc
	A. S. Aloe Company
A S. Aloe Co Machine Co. 275	Lufkin Rule Co.
merican Cement Machinery Co	Lufkin Rule Co
Baichanks, Morse & Co	L. S. Starrett Co
Beger Machine Co	Warren-Knight Co
HOISTS—GASOLINE 277 1. 1. 1. 1. 1. 1. 1.	INSTRUMENTS STRUEVING
Rove Engine Co	INSTRUMENTS—SURVEYING A. S. Aloe Co. L. Beckmann Co.
Derrick Co284	7 9
Sidney Elevator Mfg. Co	Geler & Bluhm, Inc
hagen Derrick Co. 284 sideey Elevator Mfg. Co. 286 stimmel Winch & Machine Works. 284 Internal Hoist & Mfg. Co. 284	Geier & Bluhm, Inc. W. & L. B. Gurley Keuffel & Esser Co. Frederick Post Co. L. S. Starrett Co. Warren-Knight Co. David White Co.
Conversal Many	Frederick Post Co
Aloe Co	L. S. Starrett Co
Hent Helm, Ferris & Co	Warren-Knight Co
### ##################################	David White Co
Joseph T. Ryerson & Son	
edgevice Machine Works. 286	INSULATING FELTS—See Felts
stimmel Winch & Machine Works284	INSULATING BOARDS—See Boards INSULATING FELTS—See Felts INSULATING LUMBER—See Lumber
HOISTS HAY—See Forks, Hay	INSULATING PAPER—See Paper INSULATION—COLD STORAGE—
HOISTS-INVALID	See Boards, Insulating; also Paper,
International Steel & Iron Co	also Feit, Insulating
Sedgwick Machine Works	INSULATION-MEAT-See Boards.
stimmel Winch & Machine Works 284	also Paper, also Felt, Insulating INSULATION—SPRAYED FILLER
WOYGES POPP	Sprayo-Flake Insulating Co
Bore Engine Co	INTERIOR TRIM-See Trim
ledgwick Machine Works289	INTERIOR TRIM—See Trim INVALID HOISTS—See Hoists
Signey Elevator MIS. Co	IBON-ARCHITECTURAL
HOISTING BUCKETS—See Buckets	IBON—AECHITECTURAL Cincinnati Iron Fence Co
HOISTING CABLES See Cables	International Steel & Iron Co
HOISTING CABLES—See Cables HOISTING CHAINS—See Chains	Geo. L. Mesker & Co
WAY DEBS - DOOP	Geo. L. Mesker & Co
Sommer Spring Hinge Co	veiguth Metal Parts, Inc
First Halm Farris & Co	Chein Belt Co
Name	Velguth Metal Parts, Inc. 3 IBONS—ANGLE 1BONS—ANGLE Chain Belt Co. 2 S. Cheney & Son 2 Donley Bros. Co. 2 International Steel & Iron Co. 3 Kalman Steel Co. 3 Kawney Co. 3
National Manufacturing Co276	Donley Bros. Co
Phenix Mfg. Co	Kalman Steel & Iron Co
Penix Mfg. Co	Kawneer Co.
Stanley Works	Kawneer Co
HOLDERS-DOOR CHECK	Macomber Steel Co
Richards-Wilcox Mfg. Co6-7	Richards-Wilcox Mfg. Co
	Jos. T. Ryerson & Son
HOLDERS—GARAGE DOOR	Richards-Wilcox Mfg. Co
I. D. Kees Mfg. Co	IRONS—BRANDING
McKinney Mfg. Co114	IRONS—BRANDING A. S. Aloe Co
National Mfg. Co	TRANG DIANE
Martin Derrick Co	Stanley Works
Traits Mfg. Co	IRONS-SOLDERING
ULDERS—SASH	A. S. Aloe Co
intral Window Co	Hardin-Lavin Co. Johnson Plumbing Supply Co
safe Tool Mfg. Co	Milwaukee Corrugating Co374-37
dualey Works 87	Stanley Plumbing & Supply Co3
MOLLOW BUILDING BLOCKS-	IRON DOORS—See Doors IRON GATES—See Gates IRON GRATINGS—See Gratings
See Blocks	IRON GRATINGS—See Gratings
HOLLOW METAL DOORS—See	IRONING BOARDS—(Built-In)—
BOLLOW MORTISING CHISELS-	See Boards, Ironing
See Chisels	JACKS—HOUSEMOVING
HOLLOW TILE MACHINES—See	Jos. T. Ryerson & Son
Machines	JACKS-LADDER
HORSES—MASONS'—See Trestles HOT AIR GRILLES—See Grilles HOT WATER HEATING SYS- TEMS—See Heating HOUSES—STEEL FRAME Water Bates Steel Corp	Huther Bros. Saw Mfg. Co., Inc
BOT WATER HEATING SYS-	Steel Scaffolding Co
TEKS—See Heating	JAMBS-DOOR (Steel)
Valter Bates Steel Charles	JAMBS-DOOR (Steel) International Steel & Iron Co80
HOUSE MOVING CAPSTANS—	Kawneer Co
See Capstans	Kawneer Co. Leonard Sheet Metal Works 35 Geo. L. Mesker & Co 31 Truscon Steel Co 5-9
See Capstans HOUSE MOVING JACKS—See Jacks HOUSE MOVING ROLLERS—See	Truscon Steel Co5-9
HOUSE MOVING ROLLERS—See	
Rollers TYDRATED LIME—See Lime	Curtis Cos. 6 Paine Lumber Co 9 Trimpak Corp. 28-2 West Coast Lbr. Trade Ext. Bureau. 5
IUE UMENTA See Refrigeratore	Trimpak Corp 28-2
INCINERATORS CHIMNEY	West Coast Lbr. Trade Ext. Bureau., 5
INCINERATORS—CHIMNEY Occaled Bed Corp. 297 Euromy Incinerator Co., Inc. 363 Euror Incinerator Co. 55	JAMB GUARDS—See Guards
forer Incinerator Co., Inc	JAMB NAILS—See Nails
Decimenator Co	JIG SAWS—See Saws
American Radietor Co	Philip Carey Co. 10
NGINERATORS—POBTABLE April April	JAMB GUARDS—See Guards JAMB NAILS—See Nails JIG SAWS—See Saws JOINTS—CONTRACTION Philip Carey Co. 10 Genfire Steel Co. 8 Kalman Steel Co. 7 Milwaukee Corrugating Co. 374-37 National Steel Fabric Co. 28-2 Truscon Steel Co. 5-9 JOINTS—EXPANSION
Boller Corp 82	Kalman Steel Co
Leonomy Inciparator Co. Tra	National Steel Fabric Co
Plumbing Supply Co	Truscon Steel Co
Kensel & Sons Co	JOINTS - EXPANSION Philip Carey Co
Majertie Co	Philip Carey Co10
Wheeling Corrugating Co	Kalman Steel Co
INKS-DRAWING	Truscon Steel Co
Alog Co277	JOINT FILLERS—See Fillers
Ges W B. Gurley	
Keuffel & Esser Co	A. S. Aloe Co
NKS-DEAWING 104	W R & J E Boice
David White Co	R. L. Carter Co., Inc., 274
Marpage Co	Clarke Sanding Machine Co20-21
MEETS - CONCRETE 290 200	Crescent Machine Co. 280
Bros. Co. 290	DeWalt Products Co
Kalman Steel Co	Easkay Mfg. Co
Joseph T. Ryerson & G 70	JOINTERS—WOODWORKING A. S. Aloe Co

Huther Bros. Saw Mfg. Co
Oliver Machinery Co
Huther Bros. Saw Mfg. Co
Scott-Bansbach Machy. Co
20th Century Sales Agency
JOINTEE HEADS—See Heads JOINTEE KNIVES—See Knives
JOISTS-EXPANDED STEEL
JOISTS—PRESSED STEEL International Steel & Iron Co
F. D. Kees Mfg. Co
Bates Expanded Steel Truss Co. 36 JOISTS—PRESSED STEEL International Steel & Iron Co. 36 F. D. Kees Mfg. Co. 32 Macomber Steel Co. 33 Geo. L. Mesker & Co. 31 Truscon Steel Co. 5-6 JOISTS—STEEL
Truscon Steel Co
Macomber Steel Co
Jos. T. Ryerson & Son
JOIST MANGERS See Anchore
Joist KALAMEIN DOORS—See Doors
Reardon Co
Reardon Co
—See Hardware KITCHEN FANS—See Ventilators,
KITCHEN PUMPS—See Pumps KITCHEN SINKS—See Sinks KITCHEN UNITS—See Cabinets, Kitchen
KITCHEN VENTILATORS—See Ventilators
Tr Total City The Avenue and the
Concealed Bed Corp. 29 Coppes Bros. & Zook. 11 Majestic Steel Cabinet Co. 36 G. I. Sellers & Sons Co. 11
G. I. Sellers & Sons Co11
Henry Dission & Sons, Inc
Ralph M. Kennedy Co
G. I. Sellers & Sons Co. 11' KNIVES—BAND Henry Dissbon & Sons, Inc. 19 Huther Bros. Saw Mfg. Co. 27' Jones Superior Machine Co. 28 Ralph M. Kennedy Co. 28' Coliver Machinery Co. 28' ENIVES—CURCULAB Henry Dissbon & Sons. 196 Huther Bros. Saw Mfg. Co., Inc. 27' Jones Superior Machine Co. 28' KNIVES—OUR COLLAB Huther Bros. Saw Mfg. Co., Inc. 27' Jones Superior Machine Co. 28' Ralph M. Kennedy 28' Control of Control o
Huther Bros. Saw Mfg. Co., Inc
Ralph M. Kennedy
KNIVES-JOINTER American Sawmill Machinery Co250
American Sawmill Machinery Co
Heston & Anderson
Oliver Machinery Co
KNIVES-MOULDING
R. L. Carter Co., Inc
Crescent Machine Co
Huther Bros. Saw Mfg. Co., Inc
Ralph M. Kennedy282 Oliver Machinery Co282
Safe Tool Mfg. Co
A. S. Aloe Co
Combination Woodworking Machine Co.286 Crescent Machine Co260
Henry Disston & Sons, Inc
Huther Bros. Saw Mfg. Co., Inc274 Lones Superior Machine Co
Sale Tool Mrg. Co. 255 KNIVES—MOULDING 256 American Saw Mill Machinery Co. 255 R. L. Carter Co., Inc. 274 Combination Woodworking Machine Co. 286 Crescent Machine Co. 260 Henry Disston & Sons, Inc. 199 Hutchinson Mrg. Co., Inc. 281 Huther Bros. Saw Mrg. Co., Inc. 274 Jones Superior Machine Co. 284 Ralph M. Kennedy. 282 Oliver Machinery Co. 282 Safe Tool Mrg. Co. 285 Combination Woodworking Machine Co. 286 Combination Woodworking Machine Co. 286 Crescent Machine Co. 286 Henry Disston & Sons, Inc. 199 Heston & Anderson. 273 Hutchinson Mrg. Co., Inc. 281 Huther Bros. Saw Mrg. Co., Inc. 284 Ralph M. Kennedy 282 LACQUERS Showwing Machinery Co. 286 Diver Machinery Co. 282 LACQUERS Showwing Machinery Co. 281 Showwing Millings Co. 281
LACQUERS 213 Sherwin-Williams Co. 213 Toch Bros. 91 Truscon Laboratories 72
Truscon Laboratories
Hoosier Bidg. Tile & Silo Co869
LADDERS—STORE Hoosier Bldg. Tile & Silo Co
LADDERS—SWIMMING POOL Fred J. Meyers Mfg. Co
LADDER BRACKETS—See Brackets LADDER JACKS—See Jacks
LAMP LOCKS—See Guards, Lamp LATCHES—See Hardware, Door

	eu Difecto
LATH—EXPANDED METAL Bates Expanded Steel Truss Co	Stanley Works L. S. Starrett Co Warren-Knight David White Co
Edwards Mfg. Co	Warren-Knight
Genfire Steel Co	LEVELS-MA
Kalman Steel Co	A. S. Aloe Co Geler & Bluhm, Stanley Works Warren-Knight (David White Co.,
Macomber Steel Co	Stanley Works Warren-Knight
Milwaukee Corrugating Co374-375 North Western Expanded Metal Co372	David White Co.,
Joseph T. Byerson & Son	LEVEL SIGN LIFTS—SASI LIFTS—SCRI
Wheeling Corrugating Co215 Willia Mrs. Co109	ware, Screen
LATH-FLOOR International Steel & Iron Co304	Transom) LIGHTING 1
Milwaukee Corrugating Co374-375	LIGHTING I
U. S. Gypsum Co	Fixtures LIGHTING S Delco-Light Co. Fairbanks, Morse Milwaukee Air P LIGHTS—PR. International Stee Geo. L. Mesker & Mississippi Wire
Edwards Mfg. Co	Fairbanks, Morse
International Steel & Iron Co304	LIGHTS-PR
Macomber Steel Co	Geo. L. Mesker &
Milwaukee Corrugating Co374-375	LIGHTS-SID
North Western Expanded Metal Co872	Bique Weatherstr International Stee Fred J. Meyers 1
Trascon Steel Co	LIME-FINIS
Willis Mfg. Co109	U. S. Gypsum Co.
Cincinnati Iron Fence Co	LIME—FINIS Gibsonburg Lime U. S. Gypsum Co LIME—HYDE Gibsonburg Lime U. S. Gypsum Co LIME—LUMF Louisville Cement U. S. Gypsum Co LIME—PREP
International Steel & Iron Co304	U. S. Gypsum Co
Milwaukee Corrugating Co374-375	Louisville Cement U. S. Gypsum Co
National Steel Fabric Co23-20 North Western Expanded Metal Co372	LIME—PREP Louisville Cemen
Truscon Steel Co	LIMESTONE Indiana Limeston
Milwaukee Corrugating Co. 374-375 IATH—GYPSUM U. S. Gypsum Co. 67 IATH—METAL Edwards Mfg. Co. 339 Genfire Steel Co. 30 International Steel & Iron Co. 304 Macomber Steel Co. 316 Milwaukee Corrugating Co. 374-375 Northfield Iron Co. 372 Joseph T. Ryerson & Son. 220 Millis Mfg. Co. 5-90 Wheeling Corrugating Co. 5-90 Wheeling Corrugating Co. 366 Genfire Steel Co. 90 International Steel & Iron Co. 304 Kalman Steel Co. 304 Kalman Steel Co. 304 Milwaukee Corrugating Co. 374-375 National Steel Fabric Co. 28-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 222 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 372 Joseph T. Ryerson & Son. 225-20 North Western Expanded Metal Co. 374-375 North Western Expanded	LIME WATE Waterproof:
United States Gypsum Co	LINE LEVEL
National Steel Fabric Co28-29	American Steel &
Birch Mfrs	Silver Lake Co
Shevlin, Carpenter & Clarke Co174-175 Trimpak Corporation	Koehring Co
National Steel Fabric Co	LINE LEVEI LINES—CLOT American Steel & Samson Cordage Silver Lake Co LINES—BRA Koehring Co LINES—MASC Silver Lake Co LINING—FLI Clay Products A Johns-Manville, I LINING—WA
LATHES-WOODWORKING	Clay Products A
W. B. & J. E. Bolee	Johns-Manville, I
Heston & Anderson	LINING—WA Barber Asphalt C Philip Carey Co. Columbus-Union (
Ralph M. Kennedy	Columbus-Union (General Insulating
J. D. Wallace & Co	Lincrusta-Walton
Crane Co	Standard Textue
Johnson Plumbing Supply Co352	LINTELS—ST
Stanley Plumbing & Supply Co358	International Stee
J. D. Wallace & Co	LINTELS—ST Donley Bros. Co International Stee David Lupton's S Macomber Steel Geo. L. Mesker & Fred J. Meyers M Truscon Steel Co. LOCKES—M Concealed Bed C.
Hardware LAUNDRY DRYERS—See Dryers	Fred J. Meyers M
LAUNDBY DRYERS—See Dryers LAUNDBY TRAYS—See Trays LEADED GLASS—See Glass	LOCKERS-M
LETTERING GUIDES—See Guides LETTERS AND NUMBERS—	LOCKS—DOO
Chain Products Co	A. S. Aloe Co Dudley Lock Cor Richards-Wilcox
Colonial Hardware Mfrs	Schlage Lock Co Segal Lock & Hd
Milwaukee Corrugating Co374-375 Northfield Iron Co364	LOCKS—SASI
Willia Mfg. Co	LOCKS-SASE Frantz Mfg. Cor Hagstrom Mfg. Hardware Sales McKinney Mfg. C National Manufac Segal Lock & Hd
A. S. Aloe Co	Hardware Sales McKinney Mfg. C
Stanley Works	National Manufac Segal Lock & Hd
Warren-Knight Co	Flint & Walling h
LEVELS—CONVERTIBLE	Hoosier Bldg. Til
L. Beckmann Co	Joseph T. Ryers
Geier & Bluhm, Inc	Asbestos Shingle, Philip Carey Com
Keuffel & Esser Co	Eternit, Inc
Warren-Knight Co	LUMBER-ME
A. S. Aloe Co	Segal Lock & Hd LUGS-SILO Fint & Walling h Hoosier Bldg. Til International Steel Joseph T. Ryera LUMBER—AS Asbestos Shingle, Philip Carey Com Eternit, Inc Johns-Manville, i LUMBER—ME Genfire Steel Com International Steel Macomber Steel Geo. L. Mesker Milwaukee Corru Joseph T. Ryerso. Truscon Steel Co. LUMBER—WI
Geler & Bluhm, Inc	Geo. L. Mesker
Keuffel & Esser Co	Joseph T. Ryerson
Stanley Works	LUMBER-WI
Warren-Knight Co	Birch Manufacurer Bradley, Miller & C E. L. Bruce Co Louisiana Red C
LEVELS LINE	Louisiana Red C
L. Beckmann Co	Paine Lumber Con Shevlin, Carpenter Trimpak Corpora
LETTERING GUIDES—See Guides LETTERS AND NUMBERS— METAL Chain Products Co	West Coast Lbr.
	TENNETHER PROPERTY

ed Directory and Buy	
Stanley Works L. S. Starrett Co. Warren-Knight Co. David White Co., Inc. LEVELS-MASONS A. S. Aloe Co. Geier & Bluhm, Inc. Stanley Works Warren-Knight Co. David White Co., Inc.	87
Warren-Knight Co	282
David White Co., Inc	57
A. S. Aloe Co	777
Stanley Works	87
David White Co., Inc	57
LIFTS—SASH (See Hardware, Sash LIFTS—SCREEN DOOR (See Hard- ware, Screen Door)	\$55
LIFTS-TRANSUM (See Mardware	50
Transom) LIGHTING FIXTURES—See Fixtures	300
LIGHTING SYSTEMS-ELECTRIC	100
Fairbanks, Morse & Co	07
LIGHTS—PRISM	120
Geo. L. Mesker & Co	15
LIGHTS—SIDEWALK	81
International Steel & Iron Co	04
Fred J. Meyers Mfg. Co	67
Gibsonburg Lime Products Co U. S. Gypsum Co	67
Gibsonburg Lime Products Co	54
U. S. Gypsum Co	67
Louisville Cement Co	16
LIME-PREPARED Louisville Cement Co	16
LIGHTING FIXTURES—See Fixtures LIGHTING SYSTEMS—ELECTRIC Delco-Light Co	23
LIME WATERPROOFING-See	
Waterproofing LINE LEVELS—See Levels	
American Steel & Wire Co2	92
Silver Lake Co	71
LINES—DRAG Koehring Co2	55
LINE LEVELS—See Levels LINES—CLOTHES American Steel & Wire Co	71
LINING—FLUE Clay Products Ass'n	94
4	OF
LINING—WALL Barber Asphalt Co	18
Columbus-Union Oil Cloth Co3	10
Lincrusta-Walton Co	16
Standard Textile Products Co	39
LINTELS—STEEL	99
International Steel & Iron Co3	04
Macomber Steel Co	10
Fred J. Meyers Mfg. Co	37
LINOLEUM—See Coverings, Floor LINTELS—STEEL Donley Bros. Co	07
LOCKS—DOOB	777
Dudley Lock Corp.	99
Schlage Lock Company	34
LOCKS—SASH	0
Hagstrom Mfg. Co	16
McKinney Mfg. Co	14
Concealed Bed Corp	18
Flint & Walling Mfg. Co	84
International Steel & Iron Co3	04
LUMBER—ASBESTOS	20
Philip Carey Company	06
Johns-Manville, Inc	17
Genfire Steel Company	90
Macomber Steel & Iron Co	10
Geo. L. Mesker & Co	15
Joseph T. Ryerson & Son	00
LUMBER—WHOLESALE Birch Manufacurers	53
Joseph T. Byerson & Son. 2 LUMBER—ASBESTOS Asbestos Shingie, Slate & Sheathing Co. Philip Carey Company. 16 Eternit, Inc. 16 Johns-Manville, Inc. 16 LUMBER—METAL Genfire Steel Company. 1 International Steel & Iron Co. 3 Macomber Steel Company. 3 Geo. L. Mesker & Co. 33 Milwaukee Corrugating Co. 374-3 Joseph T. Ryerson & Son. 22 Truscon Steel Co. 5-1 LUMBER—WHOLESALE Birch Manufacurers. 3 Bradley, Miller & Company. 22 L. Bruce Co. 11 Louisiana Red Cypress Bureau. 3 Paine Lumber Company. 3 Shevlin, Carpenter & Clarke Co. 174-17 Trimpak Corporation. 26-5 West Coast Libt, Trade Ex. Bureau.	20
Louisiana Red Cypress Bureau3 Paine Lumber Company	57
Shevlin, Carpenter & Clarke Co174-1' Trimpak Corporation	75
West Coast Lbr. Trade Ex. Bureau	18

s' Guide	[April, 192
是 [1] 医伊拉克克氏试验检尿病	
LUMBER CRAYONS— MACHINES—BLUEPR	***
MACHINES BLUEPE A. S. Aloe Co	200000000000000000000000000000000000000
Warren-Knight Company. MACHINES-BOBING	
American Saw Mill Machin	nery Co
Crescent Machine Co	Machine Co.28
Gallmeyer & Livingston C	ompany20
Combination Woodworking Crescent Machine Co Esskay Mfg. Co Gallmeyer & Livingston C Grand Rapids Hdwe. Co Hutchinson Mfg. Co., Inc. Jones Superior Machine C Oliver Machinery Co Jos. T. Ryerson & Son. 20th Century Sales Agency J. D. Wallace & Co MACHINES—BUILDIN	0
Oliver Machinery Co Jos. T. Ryerson & Son	• • • • • • • • • • • • • • • • • • • •
Safe Tool Mfg. Co	
MACHINES—BUILDIN Neilsen Industries, Inc.	G WASHING
MACHINES—CEMENT	BRICK
MACHINES—CEMENT Concrete Equipment Co. Jaeger Machine Co. Miles Manufacturing Co B. & L. Concrete Machiner Zagélmeyer Cast Stone Blo MACHINES—CLOTHE Standard Sanitary Mfg. Co MACHINES—CONCRE A. S. Aloe Co.	
R. & L. Concrete Machiner Zagelmeyer Cast Stone Bloo	ck Mehy. Co2
MACHINES—CLOTHE Standard Sanitary Mfg. Co	S WASHING
A. S. Aloe Co	TE BLOCK
A. S. Aloe Co	chinery Corp.27
Kwik-Mix Concrete Mixer Miles Manufacturing Comp	Co
R. & L. Concrete Machiner Zagelmeyer Cast Stone Blo	ck Mehy. Co.28
Standard Sanitary Mfg. Co.	SHIAG 10.8
MACHINES—DRAIN 7 Concrete Equipment Co Consolidated Concrete Mch W. E. Dunn Mfg. Co B. & L. Concrete Machiner	T. COTD 281-28
W. E. Dunn Mfg. Co	y Co22
MACHINES—FENCE	POST281-281
R. & L. Concrete Machiner MACHINES-FLOOR	y Co27 POLISHING
A. S. Aloe Company American Floor Surfacing	Machine Co.2
B. & L. Concrete Machiner MACHINES—FENCE Concrete Equipment Co R. & L. Concrete Machiner MACHINES—FLOOB A. S. Aloe Company American Floor Surfacing Clarke Sanding Machine C Electric Rotary Machine C S. C. Johnson & Son Kent Company	0
Kent Company Lincoln-Schleuter Machines Lloyd Floor & Wall Tile	y Co2
Mational Danding macurite	CO
20th Century Sales Agend MACHINES—FLOOR	BURFACING
A. S. Aloe Co	Machine Co.23
Wayveil Chappell & Co Clarke Sanding Machine C	0
Electric Rotary Machine C Kent Company	O
Mellish-Hayward Co	Co2
Porter-Cable Machine Co Reid-Way Co.	
Clarke Sanding Machine C Electric Rotary Machine C Kent Company. Lincoln-Schleuter Machiner Mellish-Hayward Co National Sanding Machiner Porter-Cable Machine Co. Beid-Way Co. F. L. Rogers & Co 20th Century Sales Agenc MACHINES—FLOOR S	y
MACHINES—FLOOR	URFAUN
A. S. Aloe Co	0
MACHINES—HOLLOW (Cement)	TILE
A. S. Aloe Co	
W. E. Dunn Mrg. Co Miles Mfg. Co	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Zagelmeyer Cast Stone Block	ck Mchy. 02
W. B. & J. E. Boice Combination Woodworking	Mch. Co
DeWalt Products Co Esskay Mfg. Co	
Hutchinson Mfg. Co., Inc.	Co
Milwaukee Corrugating Co	0
MACHINES—HOLLOW (Cessent) A. S. Aloe Co	
A. S. Aloe Co	NG
W. B. & J. E. Boice R. L. Carter Co., Inc.	
J. D. Wallace & Co. MACHINES—MORTISII A. S. Aloe Co. American Sawmill Michy. Co. W. B. & J. E. Bolce. R. L. Carter Co., Inc Combination Woodworking Crescent Machine Co DeWalt Products Co Gailmeyer & Livingston Co. Grand Rapids Hdwe. Co. Hutchinson Mfg. Co., Inc	Mch. Co
Esskay Mfg. Co	
Grand Rapids Hdwe. Co Hutchinson Mfg. Co Inc	
Warner Marketon Cla	

		10 P. S. 120 B. S.
MACHINES-PAINT SPRAYING	Porter-Cable Mch. Co	MANTELS—SLATE
Binks Spray Equipment Co250	Scott-Bansbach Mchy. Co276	Pioneer Fireplace & Sup. Co305
Mellish-Hayward Co	Sidney Machine Tool Co	Slatington Slate Co
Binks Spray Equipment Co. 265 p-Vilbias Co. 242 Mellish-Hayward Co. 283 P. E. Myers & Bros. Co. 221 oth Century Sales Agency. 253	Seott-Banabach Mchy. Co. 276 Sidney Machine Tool Co. 276 20th Century Sales Agency 253 J. D. Wallace & Co. 251-276	MANTELS—SLATE Lloyd Floor & Wall Tile Co. .364 Pioneer Fireplace & Sup. Co. .305 Slatington Slate Co. .352 Slatington Bangor Slate Synd, Inc. .368 Structural Slate Co. .358 Vendor Slate Co. .85
MACHINES—RESAW American Sawmill Mchy. Co	MACHINERY—COAL HANDLING Chain Belt Company	Vendor Slate Co85
newalt Products Co	MACHINEBY—CONVEYING	MANTELS—TILE 288 Colonial Fireplace Co. 288 Lloyd Floor & Wall Tile Co. 364 Pioneer Fireplace & Sup. Co. 305
Jones Superior Machine Co284	MACHINERY—CONVEYING Chain Belt Co. 2 Concrete Equipment Co. 281-282 Miles Mfg. Co. 272 Northfield Iron Co. 384 MACHINERY—DRILLING W. B. & J. E. Bolce. 266 Jones Superior Mch. Co. 284 National Sanding Mch. Co. 283 Jos. T. Ryerson & Son 220 Scott-Bansbach Mchy. Co. 276 Syntron Company 267 J. D. Wallace & Co. 251-276 MACHINERRY—ELEVATING	Lloyd Floor & Wall Tile Co
Oliver Machinery Co282	Concrete Equipment Co	
Concrete Equipment Co281-282	Northfield Iron Co364	Brecher Co
W. E. Dunn Mfg. Co	MACHINERY—DRILLING	Concealed Bed Corp
MACHINES—SANDPAPERING	Jones Superior Mch. Co284	Curtis Cos
American Floor Surfacing Machine Co. 235	National Sanding Mch. Co283	Brecher Co. 367 Colonial Fireplace Co. 288 Concealed Bed Corp. 297 Curtis Cos. 61 Paine Lumber Co. 93 Pioneer Fireplace & Supply Co. 305 Premier Standardized Woodwork 294
Clarke Sanding Machine Co20-21	Scott-Bansbach Mchy. Co276	Premier Standardized Woodwork294
Combination Woodworking Mch. Co286	J. D. Wallace & Co	MANUAL TRAINING BENCHES—See
Esskay Mfg. Co	MACHINEBY-ELEVATING	WARRIE
Jones Superior Machine Co	Chain Belt Co	International Steel & Iron Co304
Kent Company	Sedgwick Machine Works289	MARBLE—VITREOUS Marietta Mfg. Co304
National Sanding Machine Co283	Stimmel Winch & Mch. Works286	MARBLE CEILINGS—See Ceilings
Oliver Machinery Co	MACHINEBY - ELEVATING	MARQUEES
Safe Tool Mfg. Co285	A. S. Aloe Co	MARQUEES Edwards Mfg. Co. 369 International Steel & Iron Co. 304 Kawneer Company. 65 Geo. L. Mesker & Co. 315 Fred J. Meyers Mfg. Co. 367 Milwaukee Corrugating Co. 374-375 Wheeling Metal & Mfg. Co. 316 Willis Mfg. Co. 109
251-276 LD Welge & Co	Hutchingon Mfg. Co., Inc281	Kawneer Company
MACHINES-SASH PULLEY	Ralph M. Kennedy	Fred J. Meyers Mfg. Co367
WACHINES—SASH PULLEY Grand Rapids Hdwe. Co	Sidney Machine Tool Co	Wheeling Metal & Mfg. Co374-375
MACHINES—SAW FILING	MACHINERY—TRANSMISSION	Willis Mfg. Co
A. S. Aloe Co	Chain Balt Ca	MASONS CEMENT—See Cement
Heston & Anderson	MACHINERY WOODWORKING (Foot and Hand Power) A. S. Aloe Co	MASONS HORSES—See Trestles MASONS LEVELS—See Levels
Oliver Machinery Co	A. S. Aloe Co	MASONBY NAILS—See Nails
MACHINES—SCRUBBING	Crescent Machine Co	MAST HOISTS—See Derricks
American Floor Surfacing Mach. Co235 Electric Rotary Mach. Co	Heston & Anderson	MEASURING CLAMPS—See Clamps
Kent Company	Hutchinson Mfg. Co., Inc	MEDICINE CABINETS—See Cabinets, Bathroom
Kent Company	Parks Woodworking Mch. Co278	
MACHINES—SEWER PIPE (Cement)	MACHINERY-WOODWORKING-	Bates Expanded Steel Truss Co358 Edwards Mfg. Co359
MACHINES—SEWEB PIPE (Cement) Concrete Equipment Co. .281-282 W. E. Dunn Mfg. Co. .222-223 Kwik-Mix Concrete Mixer Co. .269	A. S. Aloe Co	Genfire Steel Co80
Kwik-Mix Concrete Mixer Co269	American Sawmill Mchy. Co255	Kalman Steel Co
B. & L. Concrete Mchy. Co273	R. L. Carter Co., Inc	Macomber Steel Co310
American Sawmill Mchy. Co	Clarke Sanding Machine Co20-21	Milwaukee Corrugating Co374-375
### L. Concrete Mcny. Co. 273 ###################################	MACHINERY - WOODWORKING - Power Driven	METAL—EXPANDED Bates Expanded Steel Truss Co 358 Edwards Mfg. Co 359 Genfire Steel Co 80 International Steel & Iron Co 304 Kalman Steel Co 70 Macomber Steel Co 315 Geo. L. Mesker & Co 315 Milwaukee Corrugating Co 374-375 North Western Expanded Metal Co 372 Jos. T. Ryerson & Son 220 Truscon Steel Co 5-90 Wheeling Metal & Mfg. Co 316 Willis Mfg. Co 316 METAL—FABRICATED 109
Crescent Machine Co260	DeWalt Products Co	Truscon Steel Co
DeWalt Products Co	Gallmeyer & Livingston Co280	Wheeling Metal & Mrg. Co
Jones Superior Machine Co284	Hutchinson Mfg. Co	METAL-FABRICATED
Jos. T. Ryerson & Son 220	International Stamping Co284	Fiat Metal Mfg. Co
20th Century Sales Agency253	Ralph M. Kennedy282	Macomber Steel Co310
MACHINES—SILO	Knickerbocker Co277	METAL—FABRICATED Fiat Metal Mfg. Co. 207 International Steel & Iron Co. 304 Macomber Steel Co. 310 Mellish-Hayward Co. 283 Geo. L. Mesker & Co. 315 Truscon Steel Co. 5-90
Hoosier Bldg. Tile & Silo Co369 Metal Forms Corporation258	Master Woodworker Mfg. Co287	Truscon Steel Co5-90
WACHINES STUCCO	D W. Onen & Sons	METAL CEILINGS—See Cellings
Jaeger Machine Co228-229	Parks Woodworking Mach. Co278	METAL COLUMNS—See Columns METAL CORNERS—See Corners
MACHINES—SURFACING (Desk and	Porter-Cable Mach. Co	METAL CURTAINS—See Curtains
4. S. Aloe Company	Safe Tool Mfg. Co	METAL LATH—See Lath
American Floor Surfacing Mch. Co235 American Sawmill Mchy Co255	Sidney Machine Tool Co276	METAL LUMBER—See Lumber
ACHINES—SURFACING (Desk and Table) A. B. Aloe Company	Safe Tool Mfg. Co	
Combination Woodworking Mch. Co286	J. D. Wallace & Co251-276	MILLWORK—STEEL Majestic Steel Cabinet Co
Jones Superior Machine Co	MACHINERY-WOODWORKING-	MILLWORK—WHOLESALE Curtis Cos
National Sanding Machine Co., Inc 285	Hutchinson Mfg. Co., Inc281	Curtis Cos
R Crefoot Co	Jones Superior Machine Co284 Oliver Machinery Co282	Premier Standardized Woodwork 294
MACHINES—TACKING B. Crofoot Co. 282 MACHINES—TAMPING Concrete Equipment Co. 281-282 Consolidated Conc. Mehy. Corp. 270 Wiles Mfg. Co. 272 Sphiron Company 267 MACHINES—TAMPING	MACHINEEY - WOODWORKING	Trimpak Corporation
Concrete Equipment Co281-282	J. D. Wallace & Co	West Coast Lumber Trade Extension
Miles Mfg. Co	MACHINERY-WOODWORKING-	MINERAL WOOL-See Wool
MACHINES CHARLES 287	Universal Clarke Sanding Mach. Co	MINERAL WOOL—See Wool MIBROB FIXTURES—See Fixtures MITEB BOXES—See Boxes MITEB CLAMPS—See Clamps MITER CUTTERS—See Cutters MITEBING MACHINES—See Machines
American Floor Surfacing Machine Co 235	Crescent Machine Co	MITER CLAMPS—See Clamps
MACHINE Machine Co272	Esskay Mfg. Co	MITER CUTTERS—See Cutters
MACHINES—TERRIAZZO RUBBING American Floor Surfacing Machine Co 235 Electric Rotary Machine Co 272 MACHINES—WALL (Cement) A R Aloc Co 277 American Floor Surfacing Meh. Co 235 Consolidated Conc. Mehy Corp 270 Electric Rotary Mach. Co 272 MACHINES—WAYNING	Hutchinson Mfg. Co	MITERS—Conner
Consolidated Cone Mehr Corn. 235	Leach Company	Edwards Mfg. Co
Bleetric Rotary Mach. Co	Master Woodworker Mfg. Co287	Wheeling Metal & Mfg. Co316
A & Aloe Co	Safe Tool Mfg. Co285	MIXERS—CONCRETE (Batch)
MACHINES - WAXING	MACHINEBY—WOODWOBKING—Universal Clarke Sanding Mach. Co. 20-21 Crescent Machine Co. 260 DeWalt Products Co. 259 Esskay Mfg. Co. 279 Hutchinson Mfg. Co. 281 Jones Superior Machine Co. 284 Leach Company. 267 Master Woodworker Mfg. Co. 287 Parks Woodworking Machine Co. 278 Safe Tool Mfg. Co. 285 Scott-Bansbach Mchy. Co. 276 State Mfg. & Eng. Co. 264 20th Century Sales Agency 253 J. D. Wallace & Co. 251-276 MAGNESITE COLORS—See Colors	A. S. Aloe Co
Riectric Rotary Machine Co	20th Century Sales Agency253	Chain Belt Co
Kent Co. Johnson & Son	MAGNESITE COLORS—See Colors	Consolidated Concrte Mchy. Corp270
Lincoln-Schleuter Mchy. Co	MAIL BOXES—Built-In—See Boxes	W. E. Dunn Mfg. Co
Machine Co283	MAIL CHUTES—See Chutes	Gray Iron Foundry Co284
American Sawmill Machinery Co. 285	MANHOLE COVERS—See Covers	Knickerbocker Co
Combination Woodward	MANTELS—BRICK Colonial Fireplace Company288 Pioneer Fireplace & Sup. Co305	Koehring Co
Crescent Machine Co286	Pioneer Fireplace & Sup. Co305	Lansing Company
ACHINERY - BANDSAW American Sawmill Machinery Co	MANTELS—CONCRETE Pioneer Fireplace & Sup. Co	Wheeling Metal & Mfg. Co
Huther Bros S. Co., Inc	Readybuilt Products Co	Northfield Iron Co
Ones Superior Machine Co	MANTELS—MARBLE Colonial Fireplace Company288 Lloyd Floor & Wall Tile Co364	Ransome Concrete Machy. Co249
Machinery Co	Lloyd Floor & Wall Tile Co	Republic Iron Works

	Classill
MIXERS-C	CONCRETE (Continuous)
Chain Belt Co	ny256
Leach Company	256 267 267 272 Co. 364
Northfield Iron	Co
Knickerbocker	Co277
Ransome Concre	te Machy. Co249
A. S. Aloe Co.	277
Chain Best Co	ment Co
W. E. Dunn Ma	chinery Co237
Jaeger Machine	Co228-229
Kwik-Mix Cond	rete Mixer Co209
Leach Company	
Northfield Iron Ransome Concr	ete Machy. Co249
T. L. Smith Co	XES—See Boxes
MOBTAR-	HOLLOW TILE Tile & Silo Co360 ent Co116 OAEDS—See Boards
Hoosier Bldg. '.	rile & Silo Co369 ent Co116
MORTAR B	OARDS—See Boards
MORTAR O	OXES (STEEL)—See Bexes OLORS—See Colors PLASTER MIXERS—See
MORTAR I	LASTER MIXERS—See
MORTISER	S-DOOR LOCK
William B. & J	ohn M. Boice266
Colgan Machy.	£ Supply Co288
Hutchinson Mfg. Co.	. Co
F. L. Rogers &	Co265 Idwe. Co Inc318
20th Century S	ales Agency253
MORTISING	MACHINES—See Ma-
MOTORS—E	B-DOOR LOCK 277 ohn E. Boice
William B. & Jo	hn E. Boice266
Century Electric	Co
Duro Co	e & Co
General Electric	Co9-10-11-12-13-14-15
Joseph T. Ryers	on & Son220
20th Century Sa	les Agency253
MOTOR TE	UCKS—See Trucks —BASE (Metal) Co
Edwards Mfg. Genfire Steel Co	Co
Kawneer Co Lloyd Floor &	Wall Tile Co
Milwaukee Corre	ngating Co374-875
Truscon Steel C	0
Willis Mig. Co.	
Bradley, Miller	& Co212
W. J. Dennis &	Co
Shevlin, Carpent	er & Clarke Co174-175
Trimpak Corp. West Coast Lbr	Co
Weyerhaeuser F	. Trade Extension Bu- 68 orest Products
MOULDING-	-METAL
Genfire Steel Co	
Kalman Steel (70
Milwaukee Corru	gating Co374-375
Truscon Steel	5.90
Zouri Drawn Me	tals Co
Curtis Companie	PICTURE S. Inc
Genfire Steel Co.	Corp
Milwaukee Corru	gating Co374-375
Joseph T. Ryers	on & Son
Truscon Steel Co	5-90
Willis Mfg. Co.	
Gibbs Boardtile	Corp
Arkansas Oak F	looring Co298
Bradley, Miller &	t Co212
Gibbs Boardtile	Corp
Paine Lumber C	98 A Clarke Co 174 175
Trimpak Corpor	ation
West Coast Lui Bureau Weyerhaeuser Fo	Corp. 30 Corp. 30 Corp. 30 Corp. 30 Corp. 30 Corp. 30 Sigating Co. 374-375 Corp. 30 Sigating Co. 104 tals Co. 46 E-PIOTURE S. Inc. 61 Corp. 30 Sigating Co. 374-375 Co. 464 Son & Son. 220 Sation Co. 104 E-TILE Corp. 30 C
MOULDING	orest Products
MOVABLE S	KNIVES—See Knives TAIRS—See Stairs
MOVING PI	TURE BOOTHS-See

NAILS—CLAMP American Steel & Wire Co. 22 Clamp Nail Co. 36 Superior Sheet Steel Co. 4 Wheeling Corrugating Co. 16	9/
Champ Nail Co	3
Reading Iron Co	ij
National Steel Fabric Co28-2	X
Truscon Steel Co	SI N
Wheeling Corrugating Co	í
Wheeling Corrugating Co. 18	4
Edwards Mfg. Co	7
Joseph T. Ryerson & Son	ĺ
Wheeling Corrugating Co	Ý
NAILS—JAMB	
NAILS	
Wheeling Corrugating Co10 NAILS—MASONRY	4
American Steel & Wire Co	2
Superior Sheet Steel Co 4 Wheeling Corrugating Co	
NAILS—LEAD WEADED	9
NAILS-BOOFING	9
Beckman-Dawson Roofing Co	220
Edwards Mfg. Co	9
Buberoid Co	1
Superior Sheet Steel Co	9
Weatherbest Stained Shingle Co., Inc. 29 Wheeling Corrugating Co	4
Wheeling Metal & Mfg. Co	6
NAILS	
American Steel & Wire Co	2
Superior Sheet Steel Co 4	j
Geo. L. Mesker & Co	5
NAILS SETS—See Sets NETTING—WIEE American Steel & Wire Co	1
OAKUM	
Hardin-Lavin Company 8 B. Karol & Sons Co	8
Standard Sanitary Mfg. Co	3
OIL BUBNERS—See Heating Systems OPENERS—DOOR (Electric)	
Overhead Door Corp	3
Segal Lock & Hdwe. Co., Inc	3
Overhead Door Corp	5
OPERATORS—SASH	
Casement Hardware Co	-
Hitchings & Co	5
Kawneer Co	
Macomber Steel Co	,
Joseph T. Ryerson & Son220	,
OBNAMENTS—ROOF (Metal)	
Stanley Flumbing & Supply Co	
ORNAMENTS—SHEET METAL Edwards Mfg. Co	
Milwaukee Corrugating Co374-375 Trico, Inc214	
Trico, Inc	
Edwards Mfg. Co	
Brackets	
OENAMENTAL BRACKETS—See Brackets OENAMENTAL MOLDS—See Forms and Molds OUTLETS—EAVES TROUGH	
Edwards Mfg. Co	i
Milwaukee Corrugating Co874-875	
Wheeling Corrugating Co	
And Molds OUTLETS—EAVES TROUGH Edwards Mfg. Co	
General Electric Co9-10-11-12-13-14-15	
General Blectric Co	
OUTLET BOXES—See Boxes	
OVERHEAT REGULATORS—See Regulators OVERHEAD CARRIERS—See Carriers OVERHEAD DOORS—See Doors PAOKAGE RECEIVERS—See Receivers DAINTS—ASDRALE	
OVERHEAD DOORS—See Doors	
PAINTS—ASPHALT	
PAINTS—ASPHALT 113 Barber Asphalt Co. 113 Beckman-Dawson Roofing Co. 92 Philip Carey Company. 106	
The same of the sa	

AND THE RESERVE AND THE PROPERTY OF THE PROPER
Standard Varnish Works
Truscon Steel Co
PAINTS—BAKN Samuel Cabot, Inc. Clinton Metallic Paint Co. Edwards Mfg. Co. Hoosier Bidg. Tile & Silo Co. Sherwin-Williams Co. Toch Brothers Truscon Laboratories Truscon Steel Co.
Hoosier Bldg. Tile & Silo Co
Truscon Laboratories
Truscon Steel Co
Beckman-Dawson Roofing Co
Clinton Metallie Paint Co
Reardon Co
Sherwin-Williams Co
Truscon Steel Co
Samuel Cabot, Inc. Edwards Mfg. Co. Hoosier Bidg. Tile & Silo Co. Sherwin, Williams Co.
Truscon Laboratories
PAINTS—METAL Barber Asphalt Co
Samul Cabot, Inc
Bubbasid Co
Sherwin-Williams Co
Toch Brothers
TO A TRAINING THAT A COUNTY
Reardon Co. Sherwin-Williams Co
Truscon Laboratories
PAINTS—WATERPROOFING Anti-Hydro Waterproofing Co2984 Barber Asphalt Co
Donley Bros. Co
Reardon Co. Ruberoid Co. Sherwin-Williams Co.
Truscon Laboratories Truscon Steel Co
PAINT BRUSHES—See Brushee PAINT FILLERS—See Fillers
PAINT BRUSHES—See Brushee PAINT FILLERS—See Fillers PAINT BEMOVERS—See Bemovers PAINT SPRAYING MACHINES—se
PANELS—PLYWOOD Gibbs Boardtile Corp
PANELS—PLYWOOD Gibbs Boardtile Corp. Paine Lumber Co. Wheeler-Osgood Co.
Frank Adam Electric Co
PANIC BOLTS—See Bolts PAPER—ALOXITE
PAPER—ASBESTOS Asbestos Shingle, Slate & Sheathing Co.
Asbestos Shingle, Slate & Sheathing Co. Philip Carey Co. Hardin-Lavin Co. Johns-Manville, Inc.
B. Karol & Sons Co
Johns-Manville, Inc. B. Karol & Sons Co. Milwaukee Corrugating Co
PAPER—BLUEPRINT A. S. Aloe Co
PAPER—BLUEPBINT A. S. Aloe Co
PAPER—BLUEPRINT A. S. Aloe Co. Charles Bruning Co., Inc. W. & L. E. Gurley. Keuffel & Esser Co. Frederick Post Co. Warren-Knight Co.
A. S. Aloe Co
A. S. Aloe Co
A. S. Aloe Co
A. S. Aloe Co. Charles Bruning Co., Inc. W. & L. E. Gurley Keuffel & Esser Co. Frederick Post Co. David White Co. PAPER—DBAWING A. S. Aloe Co. W. & L. R. Gurley Keuffel & Esser Co. Frederick Post Co. Warren-Knight Co. David White Co.
A. S. Aloe Co. Charles Bruning Co., Inc. W. & L. E. Gurley Keuffel & Esser Co. Frederick Post Co. David White Co. PAPER—DBAWING A. S. Aloe Co. W. & L. R. Gurley Keuffel & Esser Co. Frederick Post Co. Warren-Knight Co. David White Co.
A. S. Aloe Co. Charles Bruning Co., Inc. W. & L. E. Gurley. Keuffel & Esser Co. Frederick Post Co. Warren-Knight Co. PAPER—DEAWING A. S. Aloe Co. W. & L. E. Gurley. Keuffel & Esser Co. Frederick Post Co. Warren-Knight Co. David White Co. Frederick Post Co. Warren-Knight Co. David White Co. PAPER—EMEEY Carborundum Co. Manning Abrasive Co., Inc. National Sanding Machine Co. Safe Tool Mfg. Co.
A. S. Aloe Co. Charles Bruning Co., Inc. W. & L. E. Gurley. Keuffel & Esser Co. Frederick Post Co. David White Co. PAPER—DRAWING A. S. Aloe Co. W. & L. R. Gurley. Keuffel & Esser Co. Frederick Post Co. Warren-Knight Co. David White Co. Frederick Post Co. Frederick Post Co. Manning Abrasive Co., Inc. National Sanding Machine Co. Safe Tool Mfg. Co.

Collidad Astronomy of the Collidad Astronomy of the Constant of the Collidad Astronomy of the Co

PAPER—INSULATING Barber Asphalt Co. 113 Beckmin-Dawson Roofing Co. 92 Samuel Cabot, Inc. 218 Philip Carey Co. 103 Johns-Manville, Inc. 195 Mason Fibre Company 47 Ruberoid Co. 101 1attirest Co. 306	PIPE-CONDUCTOR (COPPER)
Barber Asphalt Co113	Chase Metal Works
Beckman Dawson Rooming Co	Edwards Mfg. Co
Philip Carey Co	David Lupton's Sons Co
Johns-Manville, Inc195	Milwaukee Corrugating Co374-3
Mason Fibre Company	Wheeling Metal & Mfg. Co
	Willis Mfg. Co10
PAPER-ROOFING AND SHEATH-	PIPE-CONDUCTOR (SHEET
ING Shingle Slate & Shesting Co 50	### CONDUCTOR (SHEET METAL) Ridwards Mfg. Co
Rather Asphalt Co	International Steel & Iron Co30
Beckman-Dawson Roofing Co92	David Lupton's Sons Co
Philip Carey Co	Milwaukee Corrugating Co
Ashestos Shingle, Slate & Sheating Co.50	Jos. T. Ryerson & Son
Ruberoid Co	Wheeling Corrugating Co
PAPER—SAND	Willis Mfg. Co
American Floor Surfacing Machine Co 235	PIPE-CONDUCTOR (ZINC)
Carborundum Co279	Edwards Mfg. Co
Carke Sanding Machine Co	Milwankee Corrugating Co374-37
Blectric Rotary Machine Co272	PIPE—CONDUCTOR (ZINC) Edwards Mfg. Co
American Floor Surfacing Machine Co239 Carborundum Co	PIPE-CULVERT
National Sanding Machine Co283	Clay Products Ass'n
Parks Woodworking Machine Co278	Hoosier Bldg. Tile & Silo Co36
Porter-Cable Machine Co247	Northfield Iron Co
PAPER-WALL	PIPE—FLUE
Columbia Union Oil Cloth Co310	Jos. T. Ryerson & Son22
Macrusta-Walton Co	PIPE—FURNACE American Badiator Co192-19
Ashestos Shingle, Slate & Sheating Co.50	American Radiator Co192-19
PAPER—WALL Columbia Union Oil Cloth Co	Hess Warming & Ventilating Co26-31
PARTITIONS—EXPANDED METAL	Hardin-Lavin Co
Kaiman Steel Co	Majestic Co
Milwaukee Corrugating Co374-375	Majestic Co
Tot. T. Ryerson & Son	Stanley Plumbing & Supply Co35
PARTITIONS-HOLLOW TILE	PIPE—PLUMBING—BRASS AND
Hoosier Bldg. Tile & Silo Co	COPPER
National Fireproofing Co	Chase Metal Works11
Cincinnati Iron Fence Co	Hardin-Lavin Co8
Plat Metal Mfg. Co	Crane Co
Milwaukee Corrugating Co374-375	B. Karol & Sons Co
Trico, Inc	
PARTITIONS METAT, TATH	Clay Products Ass'n
Edwards Mfg. Co	Clay Products Ass'n
Genfire Steel Co80	Hoosier Bldg. Tile & Silo Co36
Macomber Steel Co310	National Fireproofing Co
PARTITIONS—METAL Cincinnati Iron Fence Co. 366 Fist Metal Mfg. Co. 297 David Lupton's Sons Co. 76 Milwaukee Corrugating Co. 374-375 Trice, Inc. Sons Co. 5-90 FARTITIONS—METAL LATH Edwards Mfg. Co. 359 Genfre Steel Co. 80 Kalman Steel Co. 70 Micomber Steel Co. 310 Milwaukee Corrugating Co. 374-375 North Western Expanded Metal Co. 372 Truscon Steel Co. 5-90 FARTITIONS—ROLLING AND	Stanley Plumbing & Supply Co
North Western Expanded Metal Co372	American Stove Co4
PARTITIONS-ROLLING AND	American Stove Co
	Milwaukee Corrugating Co
Edwards Mfg. Co	Stanley Plumbing & Supply Co350
Richards-Wilcox Mfg. Co6-7	Hardin-Lavin Co
Richards-Wilcox Mfg. Co. 6-7	Clev Products Ass'n
Lloyd Floor & Wall Tile Co	Hooster Bldg. Tile & Silo Co366
Marietta Mfg. Co304	PIPE COLUMNS—See Columns
Slatington State Co	PIPE COVERINGS—See Coverings, Boiler and Pipe
Structural Slate Co	PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers
PARTITIONS—WIRE	PIPE HANGERS—See Hangers
Cincinnati Iron Fence Co	PIPE RAILINGS—See Railings PIPELESS FURNACES—See Meating
International Steel & Iron Co304	Systems
National Steel Fabric Co	PIVOT HINGES—See Hinges PLANE IRONS—See Irons
PARTITIONS-WOOD	PLANE IRUNS—See Irons PLANERS—WOOD (POWER)
West Coast Translan (Was do Tarten de Tarten d	American Sawmill Machinery Co250
Bureau	PLANERS—WOOD (POWEE) American Sawmill Machinery Co
Bureau	Crescent Machine Co260
PARTITION TILE CO. THE	Heston & Anderson
PASTE-DRAWING BOARD	Jones Superior Machine Co284
W. & L. B. Gurley	Ralph M. Kennedy282
PARTE ZING PAINS	Porter-Cable Machine Co
PASTE—DRAWING BOARD W. & L. E. Gurley. 206 Prederick Post Co. 264 PASTE—ZINC PAINT Sherwin-Williams Co. 213 Toch Brothers. 91	Scott-Bansbach Machinery Co276
	J. D. Wallace & Co
PAVERS—CONCRETE	PLASTER-ASBESTOS
A. S. Aloe Co	Asbestos Shingle, Slate & Sheathing Co. 50
Chain Belt Co	PLASTER—ASBESTOS Asbestos Shingle, Slate & Sheathing Co. 50 Philip Carey Co. 100 Johns-Manville, Inc. 195 PLASTER—GYPSUM
Construction Machinery Co237	PLASTER-GYPSUM
Keehring Co	U. S. Gypsum Co
Leach Company	PLASTER—GYPSUM U. S. Gypsum Co
T. L. Smith Co249	U. S. Gypsum Co
PAVERS—CONCRETE A. S. Aloe Co. 277 American Cament Machine Co., Inc. 275 Chain Belt Co. 228 Construction Machinery Co. 228 Lacer Machine Co. 228 Loop Machinery Co. 255 Leach Company. 267 Landome Concrete Machinery Co. 249 T. L. Smith Co. 232 Lioy Floor & Well Title Co. 264 Lioy Floor & Well Title Co. 264	PLASTER—WALL U. S. Gypsum Co
THE CO	
PEBBLE DASH MACHINES—See	PLASTER BOARDS—See Boards PLASTER CEMENT—See Cement
TENCH STORY OF CAR THEFT	PLATE GLASS—See Glass
ments, Drawing	PLATES—CEILING American Radiator Co192-193
Ments, Drawing PERGOLAS Mards Mg. Co	Crane Company
Property	Crane Company 52 Edwards Mig. Co 359 Johnson Plumbing Supply Co 352 Milwaukee Corrugating Co 374-375 Natival Pediatr Co 374-375
hare MOULDINGS—See Mould- hare PIPE—CHIMNEY (VITRIFIED CLAY)	Milwaukee Corrugating Co374-375
CLAY) (VITRIFIED	National Radiator Co
Clay Products Ass'n	National Radiator Co. 86 Jos. T. Ryerson & Son. 220 U. S. Radiator Corp. 40 Wheeling Metal & Mfg. Co. 316
Brick Manufacturers Ass'n79 Boosler Bidg. Tile & Silo Co369	Wheeling Metal & Mfg. Co316 PLATES—DOOR—See Hardware, Door
	TANKED DOOM DOO MAKUWATE, DOOF

DINE CONTROL CONTROL	
Chase Metal Works	į
Edwards Mfg. Co	K
PIPE—CONDUCTOR (COPPER) Chase Metal Works	į
Wheeling Corrugating Co	,
Wheeling Metal & Mrg. Co	į
PIPE-CONDUCTOR (SHEET	
Edwards Mig. Co	÷
David Lupton's Sons Co	
Milwaukee Corrugating Co374-87	į
Wheeling Corrugating Co	į
Willis Mfg. Co	į
PIPE—CONDUCTOR (ZINC)	iá
David Lupton's Sons Co	-
Wheeling Corrugating Co10	
Clay Products Ass'n	4
Hoosier Bldg. Tile & Silo Co36	9
Wheeling Corrugating Co10	þ
PIPE-FLUE Jos. T. Ryerson & Son	0
PIPE—FURNACE	9
Hardin-Lavin Co8	9
Johnson Plumbing Supply Co35	20
Majestic Co	g
Stanley Plumbing & Supply Co35	200
Jos. T. Ryerson & Son	0
COPPER Chase Metal Works11:	2
Crane Co	3
Johnson Plumbing Supply Co	
Stanley Plumbing & Supply Co356	š
PIPE—SEWER Clay Products Ass'n	
Clay Products Ass'n	9
Hoosier Bldg. Tile & Silo Co	į
Stanley Plumbing & Supply Co356	3
American Stove Co	3
Hardin-Lavin Co86	1
Stanley Plumbing & Supply Co358	
PIPE-WELL (VITBIFIED CLAY)	
Clay Products Ass B	,
Hoosier Bldg. Tile & Silo Co369	
Stanley Plumbing & Supply Co	
Hoosier Bidg, Tile & Silo Co368 PIPE COLUMNS—See Columns PIPE COVERINGS—See Coverings, Boiler and Pipe PIPE FITTINGS—See Fittings	
Hoosier Bidg. Tile & Silo Co369 PIPE COLUMNS—See Columns PIPE COVERINGS—See Coverings, Boiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers	
Boiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HALLINGS—See Bailings PIPELESS FURNACES—See Meating	
Boiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Meating Systems	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beller and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE RAILINGS—See Ballings PIPELESS FURNACES—See Meating Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Easting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 200 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Cones Superior Machine Co. 284 Raiph M. Kennedy 282 Corter-Cable Machinery Co. 282 Corter-Cable Machinery Co. 265 D. Wallace & Co. 276 Cott-Bansbach Machinery Co. 376 Cott-B	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Easting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 200 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Cones Superior Machine Co. 284 Raiph M. Kennedy 282 Corter-Cable Machinery Co. 282 Corter-Cable Machinery Co. 265 D. Wallace & Co. 276 Cott-Bansbach Machinery Co. 376 Cott-B	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Easting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 200 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Cones Superior Machine Co. 284 Raiph M. Kennedy 282 Corter-Cable Machinery Co. 282 Corter-Cable Machinery Co. 265 D. Wallace & Co. 276 Cott-Bansbach Machinery Co. 376 Cott-B	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Easting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 200 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Cones Superior Machine Co. 284 Raiph M. Kennedy 282 Corter-Cable Machinery Co. 282 Corter-Cable Machinery Co. 265 D. Wallace & Co. 276 Cott-Bansbach Machinery Co. 376 Cott-B	
Beiler and Pipe PIPE FITTINGS—See Fittings PIPE HANGERS—See Hangers PIPE HANGERS—See Hangers PIPE RAILINGS—See Railings PIPELESS FURNACES—See Mesting Systems PIVOT HINGES—See Minges PLANE IRONS—See Irons PLANERS—WOOD (POWER) American Sawmill Machinery Co. 255 W. B. & J. E. Boice. 266 Clarke Sanding Machine Co. 20-21 Crescent Machine Co. 20-21 Heston & Anderson. 273 Hutchinson Mfg. Co., Inc. 281 Gones Superior Machine Co. 284 Raiph M. Kennedy. 282 Dilver Machinery Co. 282 Corter-Cable Machine Co. 287 Cotter-Cable Machine Co. 287 Cotter-Cable Machine Co. 276 Leott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 276 Lott Bansbach Machinery Co. 251 Lott Bansbach Machinery Co. 251 Lott D. Wallace & Co. 251 Lott Co.	

66267
28
36
22
. 95
14-1
35
31
28
14-1 86 31 28
86
86
14.1
14-1
14-1
4
29 29 35
. 7
30
ure
8.9
.19: .28: .28: .8: .27: hes
.28
27
hes
ure
iolo
alld-
n-
n-
-
e-
.365 .366 .298 .105 .292 .366 .282 .49
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
. 368 . 368 . 298 . 298 . 386 . 298 . 386 . 298 . 386 . 298 . 49 . 58 . 58 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 298 . 366 . 3
.365 .366 .298 .105 .292 .366 .282 .49

Classif	ġ
PUMPS—ELECTRIC Delco-Light Company	3
Plint & Walling Mfg. Co	4
Mast, Foos & Co	7
Trane Co	8
Flint & Walling Mfg. Co36	4
Jaeger Machine Co	1
F. E. Myers & Bros. Co	L
Standard Sanitary Mfg. Co18-1	9
PUMPS—ELECTRIC Delco-Light Company 26 Duro Company 66 Filmt & Walling Mfg. Co. 36 Ft. Wayne Eng. & Mfg. Co. 35 Mast. Foos & Co. 36 F. E. Myers & Bros. Co. 36 F. E. Myers & Bros. Co. 36 Fort Wayne Eng. & Mfg. Co. 36 Fort Wayne Eng. & Mfg. Co. 36 Fort Wayne Eng. & Mfg. Co. 36 F. E. Myers & Bros. Co. 222 Mast. Foos & Co. 36 F. E. Myers & Bros. Co. 26 Standard Sanitary Mfg. Co. 18-11 PUMPS—GASOLINE Construction Machinery Co. 26 Frith & Walling Mfg. Co. 36 Frithanks. Morse & Co. 10 Filmt & Walling Mfg. Co. 36 Frithanks. Morse & Co. 10 Filmt & Walling Mfg. Co. 36 Fort Wayne Eng. & Mfg. Co. 36 Fort Wayne E	7
Flint & Walling Mfg. Co	
Johnson Plumbing Supply Co35: F. H. Myera & Bros. Co22	1
Novo Engine Co	5
Duro Company	
Ft. Wayne Eng. & Mfg. Co	-
Mast, Foos & Co	
PUMPS—STEAM	
Trane Company 48	-
PUTTY-METAL SASH	
Donley Bros. Co	-
Genfire Steel Co	į
H. B. Fred Kuhls	5
Sherwin-Williams Co	
Truscon Laboratories	,
Asbestos, Shingle, Slate & Sheathing Co. 50	
Philip Carey Co	
Johns-Manville, Inc	į
Ruberoid Co	í
Truscon Laboratories	
dows BADIATORS—ELECTRIC STEAM	
RADIATORS—ELECTRIC STEAM	C. Carlot
dows The Stram American Radiator Co	THE PERSON NAMED IN
dows RADIATORS—ELECTRIC STEAM American Radiator Co	TO THE PERSON AND ADDRESS OF THE PERSON AN
dows RADIATORS—ELECTRIC STRAM American Radiator Co	
American Radiator Co	
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American Radiator Co	TOTAL CONTROL OF THE PARTY OF T
American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
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RADIATORS—GAS American Radiator Co	
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RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	
RADIATORS—GAS American Radiator Co	

BAILS-PORCE	
	ice Co
Curtis Co	TS—See Brackets
BAIL BRACKE	TB—See Brackets
The American Stove	Co
F. W. Shepler Sto	70 Co
Thatcher Co	CONTRACT
Automatic Electric	Heater Co3
RANGES-GAS	
Concealed Bed Corp	2
Peerless Mfg. Co	
RANGE BOILE	RS—See Boilers
REAMERS	
Crane Company	
Joseph T. Ryerson	& Son2
Stanley Plumbing	& Supply Co
Donley Bros. Co	
Majestic Company	& 1ron Co
Geo. L. Mesker &	Co
Wheeling Corrugati	ng Co1
Willis Mig. Co	ACKACE
Donley Bros. Co	
Geo. L. Mesker &	Co
Willis Mfg. Co	OUTE PER POY
Hart & Hegeman	arg. Co
Pass & Seymour, I	Ce Co
General Electric Co	9-10-11-12-13-14-
RECEPTACIES	FLOOR
General Electric Co.	9-10-11-12-13-14-
RECEPTORS—	SHOWER
Crane Company	2
Standard Sanitary	Mfg. Co18-
Wheeling Sanitary	Mig. Co
Concealed Bed Corp	,
Mellish-Hayward Co	2
G. I. Sellers & Sons	Co1
Barber Asphalt Co.	2
Concealed Bed Corp	2
Sedgwick Machine	Works
REGISTERS-F	Works
Hardin-Lavin Comp	any
B. Karol & Sons C	03
Majestic Co	ing Co
Stanley Plumbing	supply Co3
Hess Warming & V	ent. Co296-31
B. Karol & Sons C	0
Milwaukee Corrugat	ing Co374-8
Stanley Plumbing &	k Supply Co
	-FUBNACE
Hardin-Lavin Co	-FUENACE
F. D. Kees Mfg. Co. Majestic Co.	-Furnace 3
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat	FUÉNACE
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS	-FUÉNACE 33 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Mijwaukee Corrugat Stanley Plumbing & BEGULATOES American Radiator American Stove Co.	-FUÉNACE 33 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS American Radiator American Stove Co. Burnham Boiler Cor	-FUÉÑACE 33 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat Stanley Plumbing & BEGULATOES American Radiator American Stove Co. Burnham Boiler Cor Majestic Co. U. S. Radiator Corp.	-FUÉNACE 38 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat Stanley Plumbing & REGULATORS— American Stove Co. Burnham Boiler Cor Majestic Co U. S. Radiator Corp. REGULATORS— American Rediator	-FUÉNACE 38 ing Co
Hardin-Lavin Co. F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS— American Radiator American Stove Co. Burnham Boiler Cor Majestic Co. U. S. Radiator Corp. REGULATORS— American Radiator Crane Company	-FUÉNACE 38 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Radiator Cournham Boiler Cor Majestic Co U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp	-FUÉNACE 38 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS— American Badiator American Stove Co. Burnham Boiler Cor Majestic Co U. S. Radiator Corp. REGULATORS— American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp REINFORCING—	-FUÉNACE 38 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS— American Badiator American Stove Co. Burnham Boiler Cor Majestic Co U. S. Radiator Corp. REGULATORS— American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp REINFORCING— Macomber Steel Co. REINFORCING—	-FUENACE 38 102 Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Majestic Co Milwaukee Corrugat Stanley Plumbing & REGULATORS American Badiator American Badiator Company L. S. Radiator Corp. REGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORTING Macomber Steel Co. REINFORTING	-FUÉNACE 38 10g Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co U. S. Radiator Corp. REGULATORS American Badiator Corp. REGULATORS American Radiator Corp. REGULATORS American Radiator Corp. BELINFORCUNG Macomber Steel Co BEINFORCUNG STUCCO American Steel & W. Genfire Steel Co	-FUÉNACE 38 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat Stanley Plumbing & REGULATORS American Badiator American Badiator Corne Corne Lorent Stanley Co U. S. Radiator Corp. REGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING Macomber Steel Co REINFORCING STUCCO American Steel & W Genfire Steel Co International Steel	-FUÉNACE 38 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugal Stanley Plumbing & BEGULATORS American Badiator American Badiator American Badiator Corne Company L. S. Radiator Corp. BEGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp BEINFORCING Macomber Steel Co BEINFORCING Marcican Steel & Genfire Steel Co International Steel & Kalman Steel Co. Milwaukee Corrugat	-FUÉNACE 33 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat Stanley Plumbing & BEGULATORS American Badiator American Badiator American Badiator Corne Company L. S. Radiator Corp. BEGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp BEINFORCING Macomber Steel Co BINFORCING STUCCO American Steel & Genfire Steel Co International Steel & Kalman Steel Co Milwaukee Corrugat National Steel Fabri	-FUÉNACE 33 ing Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat Stanley Plumbing & BEGULATORS American Badiator American Badiator American Badiator Corne Company H. A. Thrush & Co. U. S. Radiator Corp. BEGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp BEINFOECING Macomber Steel Co BEINFOECING Matomatican Steel & Genfire Steel Co International Steel Fabri Northwestern Expan Joseph T. Ryerson Tubeon Steel Co.	### TEMPERATURE Co
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat Stanley Plumbing & BEGULATORS American Badiator American Badiator American Badiator Corne Co U. S. Radiator Corp. BEGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. BEINFOECING Macomber Steel Co BEINFOECING Marcian Steel & Co Milwaukee Corrugat National Steel Fabri Northwestern Expan Joseph T. Ryerson Truscon Steel Co Wheeling Corrugat	### TENACE 192
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co Milwaukee Corrugat REGULATORS American Badiator American Stove Co. Burnham Boiler Cor Majestic Co U. S. Radiator Corp. REGULATORS American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp REINFORCING Macomber Steel Co REINFORCING Mational Steel Co Milwaukee Corrugat National Steel Co Milwaukee Corrugat National Steel Co Milwaukee Corrugat National Steel Co Wheeling Corrugati REINFORCING REINFORCING REINFORCING REINFORCING	### TET IN THE CO
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Radiator American Stove Co. Stanley Plumbing of the Company U. S. Radiator Corp. REGULATORS- American Radiator Corp. REGULATORS- American Radiator Corp. REGULATORS- American Radiator Corp. REINFORCING Macomber Steel Co REINFORCING STUCCO American Steel & W. Genfire Steel Co International Steel & W. Genfire Steel Co Milwaukee Corrugat National Steel Fabri Northwestern Expan Joseph T. Ryerson Truscon Steel Co Wheeling Corrugat REINFORCING REMOVERS-PA	### TET IN THE CO
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Radiator American Stove Co. Stanley Plumbing of the Company U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING Macomber Steel Co STUCCO American Steel & W. Genfre Steel Co International Steel & W. Genfre Steel Co Milwaukee Corrugat National Steel Fabrinorthwestern Expan Joseph T. Ryerson Truscon Steel Co Wheeling Corrugat REINFORCING REMOVERS—P. S. C. Johnson & S. Sherwin-Williams Co.	TUENACE
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Radiator Congrain Badiator J. S. Radiator Corp. REGULATORS- American Radiator U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING Macomber Steel Co STUCCO American Steel & W. Genfre Steel Co Milwaukee Corrugat National Steel Fabri Northwestern Expan Joseph T. Byerson Truscon Steel Co Wheeling Corrugati REINFORCING REINFORCING REINFORCING REINFORCING REINFORCING REINFORCING REINFORCING REINFORCING REINFORCING REMOVEES-P/S. C. Johnson & Scherwin-Williams C. Standard Varnish	TUENACE
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Badiator American Stove Co. Burnham Boiler Cor Majestic Co. U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING Macomber Steel Co. REINFORCING STUCCO American Steel & W. Genfre Steel Co International Steel & W. Genfre Steel Co Milwaukee Corrugat National Steel Fabr Northwestern Expan Joseph T. Byerson Truscon Steel Co Wheeling Corrugati REINFORCING REINFORCI	TUENACE
Hardin-Lavin Co F. D. Kees Mig. Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Badiator American Stove Co. Burnham Boiler Cor Majestic Co. U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING Macomber Steel Co REINFORCING STUCCO American Steel & W. Genfre Steel Co Milwaukee Corrugat Kaiman Steel Fabr Northwestern Expan Joseph T. Ryerson Truscon Steel Co Wheeling Corrugati REINFORCING RESAW MACHII RESSISTANTS—	TUENACE
Hardin-Lavin Co F. D. Kees Mig. Co. Majestic Co. Majestic Co. Majestic Co. Majestic Co. Majestic Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Radiator Co. U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING- Macomber Steel Co REINFORCING- Macomber Steel Co Milwaukee Corrugat National Steel & W. Genfre Steel Co Milwaukee Corrugat National Steel Fabr. Northwestern Expan Joseph T. Ryerson Truscon Steel Co Wheeling Corrugati REINFORCING REINFORCI	TUENACE
Hardin-Lavin Co F. D. Kees Mfg. Co. Majestic Co. Majestic Co. Majestic Co. Milwaukee Corrugat Stanley Plumbing & REGULATORS- American Badiator Company H. A. Thrush & Co. U. S. Radiator Corp. REGULATORS- American Radiator Crane Company H. A. Thrush & Co. U. S. Radiator Corp. REINFORCING- Macomber Steel Co REINFORCING- Macomber Steel & W. Genfre Steel & W. Genfre Steel & W. Genfre Steel Co Milwaukee Corrugat Kalman Steel & Kalman Steel & Kalman Steel Co Wheeling Corrugati REINFORCING REINFORC	Works 2 Works 2 B TBAPS—See Trap LOOB any 2 ent. Co 296-3 0 374-3 b Supply Co 374-3 b Supply Co 374-3 b Supply Co 374-3 c Supply Co 374-3 b Supply Co 374-3 b Supply Co 374-3 c Supply Co 374-3 b Supply Co 374-3 c Supply Co 374-

TOTAL A TRANSPORTED TO MANAGEMENT	WINDOWS-See
Windows	57000000000000000000000000000000000000
Ashestos Shingle S	late & Shoothing o-
Ruberoid Co	where the co.
BIDGING-8HI	BESTOS Late & Sheathing Co EET METAL Ating Co3743
Milwaukee Corrug	ating Co 374 2
Superior Sheet Stee	1 Co
BIVETS-COPI	EBMERKER
RIVETS STEE	EIL.
International Steel	& Iron Co
Progressive Mfg.	& Son
ROAD SCRAP	ERS-See Seraner
RODS-BRASS	
Chase Metal Work	III Can Windows 1
Wardrobe	L Co. PEE Co. L & Iron Co.
RODS-LEVEL	LING
Kenffel & Esser Co	
Warren-Knight Co	
David White Co	NTENCO
Geier & Bluhm, I	IC
BODS-SILO	
Hoosier Bldg. Tile	& Bilo Co
Frantz Mfg. Co	BNDOOR
Hunt-Helm-Ferris	& Co10
E E Meyers & Bro	os. Co.
National Mfg. Co.	
J. E. Porter Corp.	te Co
Stanley Works	
ROLLERS-HO	USE DOOR
McKinney Meg Co.	
National Mfg. Co	## Silo Co
Richards-Wilcox Mi	IGE MOVING
Stimmel Winch &	Machine Works2
BOLLING DOO	RS—See Doors
BOLLING PA	RTITIONS—See Part
STOWN	CONTRACTOR OF THE PARTY OF THE
	TTERS—See Shutter SESTOS
Asbestos Shingle, S. Philip Carey Co Eternit, Inc Johns-Manville, Inc. National Sheet Met Ruberoid Co BOOFING—ASI	late & Sheathing Co. 3
Eternit, Inc	
Johns-Manville, Inc.	al Poofing Co
Ruberoid Co	ar booming co
BOOFING-ASI	ESTOS SHINGLES
Philip Carey Co	ate & Sheathing Co. a
Eternit, Inc	16-1
Eternit, Inc Johns-Manville, Inc. National Sheet Meta	1 Roofing Co36
Eternit, Inc Johns-Manville, Inc. National Sheet Meta Ruberoid Company	16-1 I Roofing Co38
Eternit, Inc Johns-Manville, Inc. National Sheet Meta Ruberoid Company. BOOFING—ASI Repher Asybalt Co.	I Roofing Co
Eternit, Inc Johns-Manville, Inc. National Sheet Meta Ruberoid Company ROOFING—ASI Barber Asphalt Co. Beckmann-Dawson	I Boofing Co
Eternit, Inc Johns-Manville, Inc. National Sheet Mets Ruberold Company ROOFING—ASI Barber Asphalt Co Beckmann-Dawson Philip Carey Co	I Roofing Co
Eternit, Inc Johns-Manville, Inc. National Sheet Meta Ruberoid Company ROOFING—ASI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Johns-Manville, Inc. National Sheet Met	I Roofing Co
Eternit, Inc	I Boofing Co
Eternit, Inc	I Roofing Co
Eternit, Inc	I Roofing Co
Eternit, Inc., Inc., Johns-Manville, Inc., National Sheet Mets Ruberoid Company ROOFING—ASI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Johns-Manville, Inc. National Sheet Mets Ruberoid Co ROOFING—ASI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Johns-Manville Inc.	al Roofing Co. BESTOS SHINGLES ate & Sheathing Co. II Roofing Co. Roofing Co. II Roofing Co.
Johns-Manville, Inc	1 Poofing Co
Johns-Manville, Inc	1 Poofing Co
Johns-Manville, Inc	1 Poofing Co
National Sheet Meta Ruberoid Co BOOFING—BLI Barber Asphalt Co.	Roofing Co
National Sheet Meta Ruberoid Co BOOFING—BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co	l Roofing Co
National Sheet Meta Ruberoid Co BOOFING—BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co	l Roofing Co
Johns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING—BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe	i Roofing Co
Johns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING—BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe	i Roofing Co
Johns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING—BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Jonns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING-BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe Bureau ROOFING-BUI Barber Asphalt Co. Beckmann-Dawson	i Roofing Co
Johns-Manville, Inc. National Sheet Meta Ruberoid Co ROOFING—BLI Barber Asphalt Co. Beckmann-Dawson Philip Carey Co Ruberoid Co Weatherbest Stained West Coast Lumbe	i Roofing Co

## ROOFING—METAL (SHEETS) Edwards Mfg. Co	BOOFS-SILO	SANDERS-WOODWORKING
International Steel & Iron Co	Hoosier Bldg. Tile & Silo Co	A. S. Aloe Co
Northfield Iron Co	Truscon Steel Co	De Walt Products Co
Superior Sheet Steel Co	BOOF CONSTRUCTION	National Sanding Machine Co283
Wheeling Corrugating Co	ROOF CONSTRUCTION Lamella Roof Syndicate308 ROOF ORNAMENTS (METAL)—See	Parks Woodworking Machine Co278
Willis Mfg. Co	Ornaments	F. L. Rogers & Co
Edwards Mfg. Co	ROOF TRUSSES—See Trusses ROOF VENTILATORS—See Ventilators	20th Century Sales Agency
Milwaukee Corrugating Co374-375 National Sheet Metal Roofing Co364	BOOF WINDOWS—See Windows BOOM HEATERS—See Heaters	DANDEALEH—Goe Laber
Northfield Iron Co	BOPE—AWNING (COTTON)	SANDPAPERING MACHINES—
Wheeling Metal & Mfg. Co	ROPE—AWNING (COTTON) 358 John Boyle & Co., Inc. 358 Samson Cordage Works. 353 Silver Lake Co. 371	SAND SCEEENS—See Screens SANITABY CLOSETS—See Closets,
ROOFING ROLL Sarber Asphalt Co. 113	ROPE—DUMBWAITER	Chemical SASH—HOLLOW METAL
Philip Carey Co	International Steel & Iron Co	### SASH—HOLLOW METAL Edwards Mfg. Co.
National Sheet Metal Roofing Co364	Sidney Elevator Mfg. Co286 Silver Lake Co371	International Steel & Iron Co304 David Lupton's Sons Co
Jos. T. Ryerson & Son	ROPE—MANILA AND SISAL Sedgwick Machine Works	Milwaukee Corrugating Co874-875 Richards-Wilcox Mfg. Co6-7
Wheeling Corrugating Co	Sidney Blevator Mfg. Co286	Jos. T. Ryerson & Son
Willis Mfg. Co	American Chain Co., Inc	Zouri Drawn Metals Co
Willis Mfg. Co. 109 BOOFING—SLAB SHINGLES Barber Asphalt Co. 113 Beekman Dawson Roofing Co. 92 Philip Carey Co. 106 Ruberoid Co. 101 West Coast Lumber Trade Extension Bureau 58 ROOFING—SLATE Knickerbocker Slate Corp. 290 Ruberoid Co. 101 Blatington Slate Co. 352 Batington-Bangor Slate Syndicate, Inc. 368 Birnetural Slate Co. 358 Vendor Slate Co. 10c. 85	American Chain Co., Inc. 105 American Steel & Wire Co. 292 Northfield Iron Co. 364 Joseph T. Ryerson & Son. 220 Sedgwick Machine Works. 280 Sidney Elevator Mfg. Co. 286	SASE—STORM Wm. Bayley Co
Philip Carey Co	Joseph T. Ryerson & Son	Curtis Cos
West Coast Lumber Trade Extension Bureau		SASE_STORM Wm. Bayley Co. 314
ROOFING—SLATE Knickerbocker Slate Corp290	R. L. Carter Co., Inc	DASH ARBURS-See Arbors
Ruberoid Co	Combination Woodworking Machine Co.286 Gallmeyer & Livingston Co280	SASH BALANCES—See Balances SASH CHAINS—See Chains
Slatington-Bangor Slate Syndicate, Inc. 368 Structural Slate Co	F. L. Rogers & Co	SASH CORDS—See Cord SASH CUTTERS—See Cutters
ROOFING—SLATE SURFACED	R. L. Carter Co., Inc. 274 Clarke Sanding Machine Co. 20-21 Combination Woodworking Machine Co. 286 Gallmeyer & Livingston Co. 280 F. L. Bogers & Co. 265 Stanley Works 87 20th Century Sales Agency 253 J. D. Wallace & Co. 251-276	SASH FRAMES—See Frames
Barber Asphalt Co	R. L. Carter Co., Inc	SASH HANGERS—See Hardware, Sash SASH HARDWARE—See Hardware
Johns-Manville, Inc	R. L. Carter Co., Inc	SASH HOLDERS—See Molders SASH LIFTS—See Mardware, Sash
Slatington Slate Co	RUBBISH BURNERS—See Burners	SASH LOCKS—See Locks
ROOFING	Keuffel & Esser Co	SASH OPERATORS—See Operators SASH OPERATING MACHINERY—
BOOFING—STAINED SHINGLES Samuel Cabot, Inc. 218 Weatherbest Stained Shingle Co., Inc. 203 Weyerhaeuser Forest Products. 44	Keuffel & Esser Co. 268 Lufkin Rule Co. 278 Stanley Works 87 L. S. Starrett Co. 271 Warren Knight Co. 282	See Operators, Sash SASH PULLEYS—See Pulleys
Weyerhaeuser Forest Products 44 ROOFING—THATCHED		SASH SUPPORTERS—See Supporters
Slatington-Bangor Slate Syndicate, Inc. 368 Weatherbest Stained Shingle Co., Inc. 293	### Farrand Sales Corp. 280 Geler & Bluhm, Inc. 285 W. & L. E. Gurley. 266 Keuffel & Esser Co. 268 Lufkin Rule Co. 278 Master Rule Mfg. Co., Inc. 281 Stanley Works 87 L. S. Starrett Co. 271 Warren-Knight Co. 282	SASH WEIGHTS—See Weights SASH—BASEMENT—See Frames,
PAGETNO MITTE (ASDESMOS)	W. & L. E. Gurley	Cellar Sash, SASH—WINDOW—See Frames
Philip Carey Co	Lufkin Rule Co	SAWS—BAND
Asbestos, Shingle, Slate & Sheathing Co. 50 Philip Carey Co	Stanley Works	A. S. Aloe Co
Buberoid Co.	Warren-Knight Co282 BULES—INSIDE MEASURE	Combination Woodworking Mach. Co. 286 Crescent Machine Co. 260
L. Hansen Company	### BULES—INSIDE MEASURE Farrand Sales Corp.	Henry Disston & Sons. 199
U. S. Gypsum Co	Lufkin Rule Co	Heston & Anderson
Edwards Mig. Co	Stanley Works	Hutchinson Mfg. Co., Inc
National Sheet Metal Roofing Co364	RULES—LUMBERMEN'S	Ralph M. Kennedy
Wheeling Corrugating Co	Farrand Sales Corp	Leach Co
BOOFING—TIN		Parks Woodworking Machine Co278 Porter-Cable Machine Co247
Milwaukee Corrugating Co374-375 Wheeling Corrugating Co	Warren-Knight Co	Joseph T. Ryerson & Son
### BOOFING—WOOD SHINGLES ### BOOFING—WOOD SHINGLES #### BOOFING—WOOD SHINGLES #### BOOFING—WOOD SHINGLES ###################################	W. & L. E. Gurley	Scott-Bansbach Machy. Co276 20th Century Sales Agency253
Birch Manufacturers353	Frederick Post Co	J. D. Wallace & Co251-276 SAWS—CIRCULAR
BOOFING—WOOD SMINGLES Birch Manufacturers	Warren-Knight Co	A. S. Alos Co
West Coast Lbr. Trade Extension Bu-	W. & L. E. Gurley	W. B. & J. E. Boice
Weyerhaeuser Forest Products44	Lufkin Rule Co	DeWalt Products Co
BOOFING—ZINC Bdwards Mfg. Co	Stanley Works	Gallmeyer & Livingston Co280 Heston & Anderson273
National Sheet Metal Roofing Co364	RULES—STEEL A. S. Aloe Co	Hutchinson Mrg. Co., Inc281 Huther Bros. Saw Mrg. Co274
BOOFING BEACKETS—See Brackets BOOFING CEMENT—See Cement BOOFING NAILS—See Nails BOOFING PAPER—See Paper BOOFING PILLE—See Putty BOOFING TILLE—See Roofing BOOFING TILLE—MACHINES—See Machines	Warren-Knight Co. 282	Ralph M. Kennedy
BOOFING PAPER—See Paper BOOFING PUTTY—See Patty	Keuffel & Esser Co	Oliver Machinery Co
BOOFING TILE—See Boofing BOOFING TILE MACHINES—See Ma-	L. S. Starrett Co	Parks Woodworking Machine Co278 Porter-Cable Machine Co247
chines BOOFS—INSULATED	Weber-Busse Co	Joseph T. Ryerson & Son
Colors	SAFES—WALL Dudley Lock Corp. 299 Weber-Busse Co. 352	SAWS-CIRCULAR A. S. Aloe Co
Johns-Manville, Inc	Weber-Busse Co	20th Century Sales Agency253 J. D. Wallace & Co251-276
Truscon Steel Co	SALAMANDERS Donley Bros. Co	SAWS-DRAG
Weyerhapper Forest Products 67	SANDERS—FLOOR—See Machines, Floor Surfacing	American Sawmill Machinery Co

	級
SAWS-ELECTRIC A. S. Aloe Co	The state of
Black & Decker Mfg. Co254 W R & J R Raice	
Clarke Sanding Machine Co20-21 Combination Woodworking Machine Co.286	3
Crescent Machine Co	20
Esskay Mfg. Co279 Gallmeyer & Livingston Co280	A.
Hutchinson Mfg. Co., Inc	35
Jones Superior Machine Co284 Ralph M. Kennedy282	
D. W. Onan & Sons	
F. L. Rogers & Co	20
Safe Tool Mfg. Co	
Skilsaw, Inc	
20th Century Sales Agency	
SAWS-GANG	H
American Sawmill Machinery Co .255 Henry Dission & Sons .190 Huther Bros. Saw Mig. Co .274 Balph M. Kennedy .282	100
Balph M. Kennedy282	
SAWS—GROOVING	
American Sawmill Machinery Co255 W. B. & J. E. Boice266	
Combination Woodworking Machine Co.286 Crescent Machine Co260	
Henry Disston & Sons	
Heston & Anderson	
Huther Bros. Saw Mfg. Co274 Jones Superior Machine Co284	ğ
Parks Woodworking Machine Co278	
Safe Tool Mfg. Co	2 64
### SAWS—GROOVING A. S. Aloe Co	2
A. S. Aloe Co	E.
All A second to the control of the c	T.
## SAWS—JIG A. S. Aloe Co	1
Henry Disston & Sons, Inc	8
Huther Bros. Saw Mfg. Co274 International Stamping Co284	
Jones Superior Machine Co284 Raiph M. Kennedy282	
Scott-Bansbach Machinery Co276 20th Century Sales Agency 253	CI
SAWS-PORTABLE POWER	
A. S. Aloe Co	H
Clarke Sanding Machine Co20-21 Combination Woodworking Machine Co. 286	E
Crescent Machine Co	
Esskay Mfg. Co	L
Horn Device Mfg. Co	
International Stamping Co284 Jones Superior Machine Co284	B
Ralph M. Kennedy	G M M J T
Oliver Machinery Co	Y
Parks Woodworking Machine Co278 Paxson Co72	C
F. L. Rogers & Co	C
Scott-Bansbach Machinery Co285 Skilsaw. Inc.	H
State Mfg. & Eng. Co	R
SAWS—PORTABLE POWER A. S. Aloe Co	C
SAWS-SPECIAL A. S. Aloe Co	CCCWGH
American Sawmill Machinery Co255 DeWalt Products Co250	G
Henry Disston & Sons, Inc	HRV
A. S. Aloe Co	н
D. W. Onan & Sons	R
20th Century Sales Agency253	

ed Directory and	Buye
SAWS—SWING A. S. Aloe Co	27
American Sawmill Machinery Co Crescent Machine Co	25
Gallmeyer & Livingston Co	28 28
Hutchinson Mfg. Co., Inc Jones Superior Machine Co	28 28
Ralph M. Kennedy Kornau Machine Co	28
Oliver Machinery Co	28
Parks Woodworking Machine Paxson Co.	Co278
Safe Tool Mfg. Co	284
SAW ABBORS—See Arbora	201-276
SAWS—SWING A. S. Aloe Co	s, Saw
Filing SAW FILING MACHINES-	-500
Machines SAW GAUGES—See Gauges SAW GUARDS—See Guards	
SAWRIGS A. S. Aloe Co	277
American Sawmill Machinery C W. B. & J. E. Boice	o255
Chain Belt Co	20-21
Crescent Machine Co	260
Esskay Mfg. Co	279 280
Hutchinson Mfg. Co	273 281
Ralph M. Kennedy	282
Kornau Machine Co Leach Company	284 267
Master Woodworker Mfg. Co Oliver Machinery Co	287
Parks Woodworking Machine Co	278
Safe Tool Mfg. Co	285 276
20th Century Sales Agency	250
SAW SETS—See Sets	201-210
SAW SWAGES—See Swages SAW VISES—See Vises	
SAW GUARDS—See Guards SAWHIGS A. S. Aloe Co	
International Steel & Iron Co	304
Steel Scaffolding Co	Brackets
SCAFFOLD BRACKETS—See SCAFFOLD BRACKET FIX See Fixtures SCALES—DRAFTSMEN'S—Se	TURES-
SCALES—DRAFTSMEN'S—Se struments, Drawing	e In-
struments, Drawing SCHOOLS—CORRESPONDEN Chicago Technical College International Correspondence Sci	203 hools. 295
SCHOOLBOOM HEATERS—	800
Heaters SCHAPERS—CABINET Henry Disson & Sons Stanley Works L. 8. Starrett Co SCHAPERS—FLOOR—See M Floor Surfacing SCEAPERS—BOAD Lansing Company	199
L. S. Starrett Co	271
Floor Surfacing SCRAPERS—BOAD	meanines,
Novo Engine Co	948
SCEAPERS—ROAD Lansing Company Novo Engine Co. SCRATCH GAUGES—See Ga SCREEDS—BASE Genfire Steel Co.	uges
Kalman Steel Co	70
Milwaukee Corrugating Co Joseph T. Ryerson & Son	874-875 220
Truscon Steel Co	5-90
Cincinnati Iron Fence Co	N'EEE 366
SCREENS—PORCH Curtis Cos	61
Higgin Mfg. Co	93
SCREENS—SAND AND GRAV	VIEL 2
SCREENS-WINDOW AND I	DCOR 864
Cincinnati Iron Fence Co	366
W. J. Dennis & Co	369
Reynolds Wire Co	183
SCRATCH GAUGES—See Ga SCREEDS—BASE Genfire Steel Co Kalman Steel Co Macomber Steel Co Macomber Steel Co Milwaukee Corrugating Co Joseph T. Ryerson & Son. Truscon Steel Co Wheeling Corrugating Co SCREENS—BANK AND COU. Cincinnati Iron Fence Co SCREENS—BANK AND COU. Cincinnati Iron Fence Co SCREENS—PORCH Curtis Cos Higgin Mfg. Co Paine Lumber Co SCREENS—WINDOW AND I. Ceco Weatherstrip Co Cincinnati Iron Fence Co Curtis Cos W. J. Dennis & Co Gilbert & Bennett Mfg. Co Higgin Mfg. Co Lingin Mfg. Co SCREENS—WINDOW (Rellin Higgin Mfg. Co SCREEN DOORS—See Doors	g)301
Rolscreen Co	299
SUREEN DOORS-See Doors	may The year

SCREEN DOOR CHECKS—See Cheek SCREEN DOOR HARDWARE—See
SCREEN DOOR HINGES—See Hing SCREEN DOOR SETS—See Hardwa SCREEN HANGERS—See Hardwa SCREEN HARDWARE—See Hardwa SCREEN HARDWARE—See Hardwa SCREEN; also Cloth, Wire)
SCREEN HANGERS—See Hangers SCREEN HARDWARE—See Hardware SCREENING—WIRE (See Cloth
Screen; also Cloth, Wire) SCREWDRIVERS
Black & Decker Mfg. Co
North Bros. Mrg. Co
Syntron Co
SCREWDRIVERS—ELECTRIC Black & Decker Mfg. Co
SCREW PLUGS See Plugs
SCREWDRIVER BITS—See Bits SCREW PLUGS—See Plugs SCREW PULLEYS—See Pulleys SCRUBBING MACHINES—See Machines
GEATE-OF OFFI
Crane Company. Hardin-Lavin Co. Johnson Plumbing Supply Co. B. Karol & Sons Co.
B. Karol & Sons Co
Trico, Inc. Standard Sanitary Mfg. Co
SEPTIC TANKS—See Tanks SEPTIC TANK MOLDS—See Forms and Molds
SETS—CEILAR WINDOW Frantz Mfg. Co. 38 Hoosier Bidg. Tile & Silo Co. 38 F. D. Kees Mfg. Co. 38 National Mfg. Co. 37 Stanley Works. 37
F. D. Kees Mfg. Co
SETS-NAIL
A. S. Aloe Co
Henry Disston & Sons
SETS—SAW A S. Aloe Co
SEWAGE DISPOSAL PLANTS Andrews Heating Co
Duro Co
SEWER PIPE MACHINES—See
Machines SEWER PIPE MOLDS—See Forms and Molds
SEWER PIPE STRAINERS—See Strainers
SEWER TILE—See Tile, Drain SEWER TILE MACHINES—See Machines, Drain Tile
SHADES-WINDOW
E. I. DuPont DeNemours & Co., Inc4 E. W. A. Rowles Co
SHAPER HEADS—See Heads SHAPING MACHINES—See Machines
Asbestos Shingle, Slate & Sheathing Co. M Philip Carey Co. 104 Riternit, Inc. 16-17 Johns-Manville, Inc. 15-
Eternit, Inc. 16-17 Johns-Manville, Inc. 16-17
SHEATHING—GYPSUM U. S. Gypsum Co
SHEATHING BOARDS—See Boards SHEATHING BRACKETS—See
Brackets SHEATHING PAPER—See Paper SHEETS—ASBESTOS
Asbestos Shingle, Slate & Sheathing Co.
Johns-Manville, Inc
SHEETS-BOX ANNEALED
Edwards Mfg. Co
Jos. T. Byerson & Son. Superior Sheet Steel Co. Wheeling Corrugating Co.
SHEETS—BRASS AND COPPER Chase Metal Works
Milwaukee Corrugating Co374-75 Wheeling Metal & Mig. Co374-75
Chara Matal Washer
Edwards Mfg. Co. Bidwards Mfg. Co. Milwaukee Corrugating Co. Superior Sheet Steel Co. Wheeling Corrugating Co.
Jos. T. Ryerson & Son
Wheeling Metal & Mfg. Co

##ETTS—GALVANIZED Street Form & Iron Co	Standard Sa
Edwards Mfg. Co	Stanley Plun Structural Si
Heltzel Steel & Iron Co804	Wheeling Sa
Milwaukee Corrugating Co374-375	SITZ BA SKYLIG
Northfield Iron & Son	Edwards Mf International
Superior Sheet Steel Co	David Lupto
Wheeling Metal & Mrg. Co316	Milwaukee C
Willis Mfg. Co	National She
SHEETS—IBON AND STALL	Wheeling Me Willis Mfg.
Heltzel Steel Form & Iron Co286	SKYLIG
Milwankee Corrugating Co374-375	SLABS— International
Northfield Iron Co	Truscon Ste
Brieffs IRON AND STREL Bdwards Mfg. Co	Truscon Ste SLABS U. S. Gypsur
Wheeling Corrugating Co	SLATE- Knickerbock
Willia Mfg. Co109	Slatington S
SHEETS-LEADCLAD	Structural S
Milwankee Corrugating Co374-375	SLATE SLATE
Jos. T. Ryerson & Son	SLATE
SWELT BRACKETS—See Brackets	SLIDING
SHELLS—EXPANSION	SLIDING See Ha
Ackerman-Johnson Co	SNOW (
BHELVING SLATE Syndicate, Inc. 368 Structural Slate Co	General Elec
Structural Slate Co	Hart & Hege Pass & Sey
Heltzel Steel Form & Iron Co286	Pass & Sey:
David Lupton's Sons Co	American St
SHIELDS—EXPANSION	SOFTEN Bazark Corr
Ackerman-Johnson Co290	Bazark Corr Crane Comp Duro Comp Fort Wayne Hardin-Lavi
Joseph T. Ryerson & Son	Fort Wayne
### SHIELDS—EXPANSION Ackerman-Johnson Co	Hardin-Lavi
Enclosures, Radiator SHINGLES—See Boofing SHINGLE NAILS—See Nails, Boofing SHINGLE STAINS—See Stains SHINGLING BRACKETS—See	Johnson Plu
SHINGLES—See Roofing	Mellish-Hay Standard Sa
SHINGLE STAINS—See Stains	Stanley Plui SOLDER
Brackets BRACKETS—See	SOLDEE
SHINGLING GAUGES—See Gauges	Compo
SHOVELS—GASOLINE Keehring Co	SOUND
Keehring Co	Whole
SMOWER BATHS—See Baths SMOWER STALLS—See Stalls SHOWER STALL DOORS—See Doors SHOWER RECEPTORS—See	Jaeger Mach
SHOWER STALL DOORS—See Doors	Jaeger Mach Leach Comp Ransome Co
	SPRING
SHUTTERS—ROLLING (Steel) Cornell Iron Works, Inc	American St Bommer Spr Chicago Spr W. J. Denni
Edwards Mfg. Co359	Chicago Spr
Geo. L. Mesker & Co315	Chas. Fische
### SHUTTERS—STEEL Cincinnati Iron Fence Co	W. J. Denni Chas. Fische F. D. Kees National Mf
Cornell Iron Works, Inc	Overnead D
International Steel & Iron Co	SPRING
Geo. L. Mesker & Co315	See H
Richards-Wilcox Mfg. Co6-7	Henry Dissi
Willis Mfg. Co109	See Hi SQUARI Henry Disst Lufkin Rule Stanley Wor
	L. S. Starret
West Const Lbr. Trade Extension Bu-	SQUARE Polo
SHUTTER WORKERS	L. S. Starret SQUARI Lufkin Rule Stanley Wor L. S. Starret
Mallory Mfg. Co	L. S. Starret
SIDEWALK DOORS—See Doors SIDEWALK ELEVATORS—See	Jos. T. Ryer Stanley Wor
Elevators SIDEWALK FORMS—See Forms and	Stanley Wor L. S. Starret
Molds	Warren-Kni
SIDEWALK GLASS—See Glass SIDEWALK LIGHTS—See Lights	SQUARI
SIDEWALK LIGHTS—See Lights SIDEWALK VENTILATORS—See	SQUARE
Ventilators SIDING CLIPS—See Clips	Stanley Wor L. S. Starre
GIGHTED V TOTAL	SQUARE
Geler & Bluhm, Inc	Henry Disst Lufkin Rule
A. B. Aloe Co	L. S. Starre Stanley Wor STABLE
Warren Knight Co	STABLE
SILOS—CEMENT	STACK
Booker Bidg. Tile & Silo Co	STAINS
SILOS—HOLLOW TILE	Samuel Cabe Clinton Meta Standard Va
National Figure Co	Standard Va Toch Brothe
BILOS-WOOD	Truscon La
BILOS—WOOD Beosier Bldg. Tile & Silo Co	Samuel Cabo
SILO DOORS—See Doors	Samuel Cabo Clinton Meta Ruberoid C
SILO MACHINES—See Machines	Sherwin-Wil
SILO BLOCKS—See Blocks SILO DOORS—See Doors SILO LUGS—See Lugs SILO MACHINES—See Machines SILO MOLDS—See Forms and Molds SILO BOOFS—See Roofs SINKS—KITCHEN	Toch Brothe
SINKS-KITCHEN	Weatherbest
SINES—KITCHEN Concealed Bed Corp. 297 Crane Company 52 Bardin-Lavin Co. 89 Johnson Plumbing Supply Co. 352 Karol & Sons Co. 308 Belliah-Hayward Co. 228 Battaron State Co. 228	Weatherbest Weyerhauser STAINS Samuel Cabo
Johnson Diameter Co	Samuel Cabo
B. Karol & Sons Co	Sherwin-Wil
Blatington Slate Co	Standard V

Standard Southern Mfg Co 19-19
Stanley Plumbing & Supply Co358
Standard Sanitary Mfg. Co. 18-19 Stanley Plumbing & Supply Co. .358 Structural Slate Co. .358 Wheeling Sanitary Mfg. Co. .215 SITZ BATHS—See Baths
Edwards Mfg. Co
Milwaukee Corrugating Co374-375 National Sheet Metal Roofing Co364 Wheeling Metal & Mfg. Co316
Willis Mfg. Co
Truscon Steel Co
SITZ BATHS—See Baths SKYLIGHTS Edwards Mfg. Co
Slatington-Bangor Slate Syndicate, Inc. 368 Structural Slate Co
SLATE CUTTERS—See Cutters SLIDING DOORS—See Doors SLIDING DOOR TRACK—See Track
SEIDING PARTITION HANGERS— See Hangers SNOW GUARDS—See Guards
SOOKETS—ELECTBIO General Electric Co9-10-11-12-13-14-15 Hart & Hegeman Mfg. Co
SOCKETS-WIRE ROPE American Steel & Wire Co292 SOFTENERS-WATER
SOFTENERS-WATER 217 Crane Company 52 Duro Company 63 Fort Wayne Eng. & Mfg. Co 354 Hardin-Lavin Co 89 B. Karol & Sons Co 362 Mellish-Hayward Co 283 Standard Sanitary Mfg. Co 18-19 Stanley Plumbing & Supply Co 358 SOLDERING COMPOUNDS-See Compounds Compo
Fort Wayne Mng. & Mrg. Co
Mellish-Hayward Co. 283 Standard Sanitary Mfg. Co. 18-19 Stanley Plumbing & Supply Co. 358
SOLDEBING COMPOUNDS—See Compounds SOLDEBING IRONS—See Irons SOUND CONTROL—See Acoustics
SPINDLES—PORCH—See Millwork,
SPOUTING—CONCRETE Jaeger Machine Co
SPRINGS—DOOR American Steel & Wire Co292 Bommer Spring Hinge Co83
W. J. Dennis & Co
W. D. Rees Miss. Commence of the comment of the com
National Mfg. Co
Ransome Concrete Machine Co
See Hangers SQUARES—BRVEL
See Hangers SQUARES—BRVEL
See Hangers SQUARES—BRVEL
See Hangers SQUARES—BRVEL
See Hangers SQUARES BEVEL
See Hangers SQUARES BEVEL
See Hangers SQUARES BEVEL
See Hangers SQUARES-BEVEL
See Hangers SQUARES BEVEL

STAIRS—DISAPPEARING AND
MOVABLE
The Bessler Disappearing Stairway Co.24-25 Disappearing Stairway Co
Frazier Stair Co
STAIRS—DISAPPEARING AND MOVABLE The Bessler Disappearing Stairway Co. 24-25 Disappearing Stairway Co
STAIRS-STEEL
International Steel & Iron Co304
Fred J. Meyers Mfg. Co
Joseph T. Ryerson & Son
STAIRS—WOOD Bessler Disappearing Stairway Co
Curtis Cos
Paine Lumber Co
reau
STAIR GAUGES—See Gauges
STAIR RAIL FILLETS—See Millwork, Wholesale
STATE TREADS Good Treads
STAIRWAYS—METAL International Steel & Iron Co
Geo. L. Mesker & Co315
Oliver Machinery Co
STAIRWAYS—SLATE
Slatington Slate Co
Slatington-Bangor Slate Syndicate, Inc. 368
STAIRWAYS WOOD
STAIRWAYS—WOOD Bessler Movable Stairway Co
Paine Lumber Co
West Coast Lbr. Trade Extension Bu-
STALLS—SHOWER
Crane Company
Structural Slate Co
STALLS—TOILET
Fiat Metal Mfg. Co
Johnson Plumbing Supply Co352
Marietta Mfg. Co
Slatington Slate Co
STALLS—URINAL
Crane Company
Johnson Plumbing Supply Co
Knickerbocker Slate Corp290 Marietta Mfg. Co
Sistington Siste Co
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sentery Mfg Co. 18-10
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co 18-19 The Structural Slate Co
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co. 18-19 The Structural Slate Co. 358 Wheeling Sanitary Mfg. Co. 215 STALL GUARDS—See Equipment, Barn
STALLS-SHOWEB STALLS-SHOWEB
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co. 18-19 The Structural Slate Co. 35-8 Wheeling Sanitary Mfg. Co. 215 STALL GUARDS—See Equipment, Barn STANCHIONS—CATTLE Hunt-Heim-Ferris & Co. 108 J. E. Porter Corp. 8
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co. 18-19 The Structural Slate Co. 35-8 Wheeling Sanitary Mfg. Co. 215 STALL GUARDS—See Equipment, Barn STANCHIONS—CATTLE Hunt-Heim-Ferris & Co. 108 J. E. Porter Corp. 8 STANCHIONS—COLUMN Donley Bros. Co. 298
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co. 18-19 The Structural Slate Co. 35-8 Wheeling Sanitary Mfg. Co. 215 STALL GUARDS—See Equipment, Barn STANCHIONS—CATTLE Hunt-Heim-Ferris & Co. 108 J. E. Porter Corp. 8 STANCHIONS—COLUMN Donley Bros. Co. 298 STANDS—BOILEB
Slatington-Bangor Slate Syndicate, Inc. 368 Standard Sanitary Mfg. Co. 18-19 The Structural Slate Co. 358 Wheeling Sanitary Mfg. Co. 215 STALL GUARDS—See Equipment, Barn STANCHIONS—CATTLE Hunt-Heim-Ferris & Co. 108 J. E. Porter Corp. 8 STANCHIONS—COLUMN Donley Bros. Co. 298 STANDS—BOILER Donley Bros. Co. 298 National Radiator Co. 86 Standard
J. E. Porter Corp

	Class	27 37 71 50
STONE	S-SHARPENING IM Co DRILLS-See Drills -BENCH Tileox Mfg. Co orksDOOR ey Co tils & Co Co	-
Carborundu	DRILLS—See Drills	219
STOPS- Richards-W	-BENCH filcox Mfg. Co	6-7
Stanley W	orks	87
Wm. Bayle	ey Co	314
W. J. Denn	is & Co	369
Frants Mfg Richards-W	ils & Co. Co. Co. Co. Co. Co. Co. Co. Corp. Corp	6-7
Sasgen Der	A Hardware Co. Inc.	284
Stanley W	orks	87
Trimpak (GE BINS—See Bins	20-21
STORA	GE CABINETS—See Cabi	nots
STORE	FRONTS—See Fronts	900
Ventil	lators	-500
STORE	IADDERS—See Ladders DOORS—See Doors DOOR CHECKS—See Ch AND SCREEN DOORS, C D—See Doors 6A8H—See Sash 8A8H FA8TENERS—See Ware, Steppe Sash	
STORM	DOOR CHECKS—See Ch	ecks OM-
BINE	D—See Doors	
STORM	SASH FASTENERS—Se	
STORM	ware, Storm Sash SASH HANGERS—See H	lard-
Ware,	Storm Sach Banges, Con	Talle?
STOVE	S, GAS—See Banges, Gas	
STRAIG	HT EDGES	
Keuffel & 1	Esser Co	268
Clay Produ	NERS-SEWER PIPE	.204
Crane Comp	any	52
Johnson Pl	umbing Supply Co	352
STRAP	SASH HANGERS—See E Storm Such S.—COAL—See Banges, Gas S. GAS—See Banges, Gas PIPE—See Pipe BHT EDGES Storm & Sons Esser Co. NERS—SEWER FIPE ucts Assu. Se. Co. numbing Supply Co. HINGES—See Kinges TURAL STREL—See State TURAL STREL—See Steel	
STUCCO	TURAL STEEL—See Steel	55504
Johns-Many	ille, Inc	. 195
STUCCO	-WATERPROOFED	. 01
Anti-Hydro Samuel Cat	waterproofing Co29	6-318 218
Ruberoid (Co Works	101
Toch Broth	hers	. 91
Truscon St	cel Co	5-90
U. S. Gyps	Um Co D COLORS—See Colors	67
STROOM	DAGW Hee Wook	
STUCCO	MACHINES See Machine	
STUCCO	MACHINES—See Machine PAINTS—See Paints	98 of m
STUCCO STUCCO STUCCO forcin	oot, Inc	ein-
STUCCO STUCCO STUCCO forcin STUDS- Jos. T. Rye	D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R- STEEL PROOF & SOR	ein-
STUCCO STUCCO STUCCO forcin STUDS- Jos. T. Ry Truscon Ry	D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R STEEL PSON & SON	ein- 220 5-90
STUCCE STUCCE STUCCE forein STUDS- Jos. T. Rye Truscon St Truscon St STUMP SUN DI	D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R. STEEL PSOR & Son	ein- 220 .5-90
STUCCE STUCCE STUCCE forein STUB- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete B	D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R. STEEL PRON & Son	
STUCCE STUCCE STUCCE FOR STUCCE STUDE Jos. T. Rye Truscon STUMP SUN DIA S. Aloe Concrete E Geier & B	D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R. STEEL Pron & Son PULLERS—See Pullers LALS Co Quipment Co28 uhm, Inc lght Co	ein- 220 .5-90 277 1-282 285 282
STUCCE STUCCE STUCCE forcin STUDS Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & Bi Warren-Kall SUPPOI Austral Wit	D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R. STEEL Pron & Son Leel Co Quipment Co Leght Co Leght Co Letters—Sash L	
STUCCE STUCCE STUCCE FOR STUDS JOS. T. Rye Truscon STUMP SUN DI A. S. Aloe Concrete E Geier & Bi Warren-Kall SUPPOI Austral Wi SURFA	D MACHINES—See Machine D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R- STEEL Pron & Son	
STUCCE STUCCE STUCCE FOR STUDS JOS. T. Rye Truscon STUMP SUN DI A. S. Aloe Concrete E Geier & Bi Warren-Kal SUPPOI Austral Wi SURFAL SURFAL SURFAL SURFAL	D MACHINES—See Machine D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R STEEL PROOF & Son	
STUCCE STUCCE STUCCE STUCCE forcin STUDS Jos. T. Rye Truscon SE STUMP SUN DI A. S. Aloe Concrete B Geier & Bl Warren-Kni SUPPOI Austral Wi SURFA SURFA SURFA SURFA SURFE SUSPRE	D MACHINES—See Machine D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See E- STEEL PROOF & Son	
STUCOG STUCOG STUCOG forein STUDB- Jos. T. Rye Truscon SE STUMP SUN DI A. S. Aloe Concrete E Geier & Bl Warren-Kni SUPPOI Austral Wi SURFA SURFA SURFA SURFA SURFE SURFE SURFE SURFE Henry Diss	D MACHINES—See Machine D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See E- STEEL Proon & Son	
STUCOG STUCOG STUCOG forein STUDB- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & BI Warren-Kni SUPPOJ Austral Wi SURFA SURFA SURFA SURFA SURFA SURFE Henry Diss Huther Bro Ralph M. E	D MACHINES—See Machine D MACHINES—See Machine D REINFORCING—See E- STEEL PROOF & SON	. 220 . 5-90 . 277 1-282 . 285 . 282 291 lings 199 274 282
STUCOG STUCOG STUCOG forein SUDS- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & BI Warren-Kni SUPPO Austral Wi SURFAA SURFA SURFE SWAGE Henry Diss Huther Bro Oliver Maci	D MACHINES—See Machine D MACHINES—See Paints D REINFORCING—See R. STEEL STEEL STEEL STEEL CO. COLLERS—See Pullers LIST CO. COLLERS—See Pullers LIST CO. CE BOLTS—See Bolts CE HINGES—See Hinges VING INSTRUMENTS—See SIMMENTS STEEL STEEL SEE SASH STEEL SEE SASH SEE SA	.220 .5-90 .277 1-282 .285 .282 .291 .291
STUCOG STUCOG STUCOG forein STUDB- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & BI Warren-Kni SURFAA SURF	D MACHINES—See Machine D MACHINES—See Paints D REINFORCING—See R. STEEL STEEL STEEL CO. COLLERS—See Pullers LIST CO. COLLERS—See Pullers LIST CO. CE BOLTS—See Bolts CE HINGES—See Hinges VING INSTRUMENTS—See SIMMENTS SEE SAW LIST LIST LIST LIST LIST LIST LIST LIST	. 220 .5-90 .277 1-282 .285 .282 .291
STUCOG STUCOG STUCOG STUCOG forein STUDB- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & BI Warren-Kni SUPPO Austral Wi SURFA SURFA SURFE Instru SWAGE Henry Diss Huther Bro Oliver Maci SWIMM Ladde SWITO	D MACHINES—See Machine D MACHINES—See Paints D REINFORCING—See R. STEEL STEEL STEEL Co. PULLERS—See Pullers LALS Co. LOUITERS—See Pullers LIPERS—SASH LIPERS—SASH LIPERS—SASH LIPERS—SASH LIPERS—SASH LIPERS—SEE BOITS CE BOLTS—See Boits CE HINGES—See Hinges YING INSTRUMENTS—SE LIPERS—SAW LOUITERS—SEE CEILINGS—SEE SAWS—SEE SAWS—SEE SAWS—SEE SAWS—SEE SAWS—SEE ELECTRIC	.220 .5-90 .277 1-282 .285 .282 .291 .199 .274 .282 .282 .282
STUCOG STUCOG STUCOG STUCOG forein STUDB- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & BI Warren-Kni SUPPO Austral Wi SURFA SURFA SURFE Instru SURFA SWAGE Henry Diss Huther Bro Oliver Maci SWING Frank Adar Frank Adar Filnt & Wa	D MACHINES—See Machine D MACHINES—See Paints D REINFORCING—See R. STEEL STEEL STEEL STEEL CO. ST	
STUCOG STUCOG STUCOG STUCOG forein STUDB- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & Bi Warren-Kni SUPPO Austral Wi SURFA SURFA SURFE Instru SURFA SURFE SWAGE Henry Diss Huther Bro Chipp M. E Oliver Maci SWING SWING SWING Frank Adar Filnt & Wa General Ele Hart & He STUCOG S	D MACHINES—See Machine D MACHINES—See Paints D REINFORCING—See R. STEEL STEEL SEEL CO. PULLERS—See Pullers LALS CO. RETERS—SASH RES—SASH RES—ELECTRIC RES—SAWS—See Rolts SAWS—See Saws HES—ELECTRIC RES—ELECTRIC RES—	
STUCCE STUCCE STUCCE STUCCE STUCCE FOR STUDS JOS. T. Rye Truscon St SUN DI A. S. Aloe Concrete E Geler & BI Warren-Kni SUPPO Austral Wi SURFAI	D MACHINES—See Machine D MAINTS—See Paints D REINFORCING—See R. STEEL STEEL STEEL SEEL CO. SEEL CO. SEEL CO. SEEL CO. SEEL CO. SEER SASH SEEL SEE BOILS CE HOLES—SEE BOILS CE HOLES—SEE BOILS CE HINGES—SEE HINGES VING INSTRUMENTS—SEELINGS—SEE CEILS SEEL CO.	.220 .5-90 .277 1-282 .285 .285 .282 .291 .199 .274 .282 .282 .282 .282 .282 .282 .282
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STUCCO STUCCO STUCCO STUCCO forein SUDS- Jos. T. Rye Truscon S. SUN DI A. S. Aloe Concrete E Geler & BI Warren-Kni SUPPO Austral Wi SURFA SWAGE Henry Diss Huther Bro Ralph M. F. Oliver Macl SWIMM Ladda SWIMG SWIMG Frank Adar Filnt & Wa General Ele Hart & He Paramount Pase & Se Syntron Co SWITCI Stairway S'	D MACHINES—See Machine D MACHINES—See Machine D REINFORCING—See R STEEL TSON & SON	.220 .5-90 .277 1-282 .285 .285 .282 .291 .199 .274 .282 .282 .282 .282 .282 .282 .282 .28
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STUCOG STUCOG STUCOG STUCOG GOTCIA STUDS JOS. T. Rye Truscon ST SUN DI A. S. Aloe Concrete E Geler & BI Warren-Kal SUPPOJ Austral Wi SURFA SWITCH STARRA SURFA SUR	O MACHINES—See Machine O MACHINES—See Machine O REINFORCING—See R STEEL FISOR & SON CO Quipment CO Quipment CO Quipment CO Quipment CO CE BOLTS—See Bolts CE HINGES—See Hinges YING INSTRUMENTS—See MOED CEILINGS—See Cell S—SAW MISTRUMENTS—See Rolts CE HINGES—See Cell S—SAW MISTRUMENTS—See SAWS—See Saws HES—ELECTRIC IN Electric CO Illing Mig. CO CEICH CO MISTRUMENTS—See SAWS—See Saws HES—ELECTRIC MELECTRIC MEL	.220 .5-90 .277 1-282 .285 .285 .282 .291 .199 .274 .282 .282 .282 .361 14-15 .42 .366 .267
STUCOG STUCOG STUCOG STUCOG GOTCIA STUDS Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & Ell SUPPOJ Austral Wi SURFA SWITCH SWITCH SWITCH SWITCH SWITCH SWITCH SWITCH SWITCH STABLE	D MACHINES—See Machine D MACHINES—See Machine D REINFORCING—See R. STEEL PRON & SON Cel Co PULLERS—See Pullers LALS Co	.220 .5-90 .277 1-282 .285 .285 .282 .291 .199 .274 .282 .282 .282 .361 14-15 .42 .366 .267
STUCOG STUCOG STUCOG STUCOG GOTCIA STUDS Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & Bi Warren-Kal SUPPOI Austral Wi SURFA SWITCI Frank Adar Filint & Wa General Ele Hart & He, Paramount Pase & Se, Syntron Co SWITCI STAILE SURTCI TABLE TACKE J. B. Crofo	D MACHINES—See Machine D MACHINES—See Machine D REINFORCING—See R. STEEL PRON & SON Cel Co PULLERS—See Pullers LALS Co	.220 .5-90 .2277 1-282 .285 .285 .282 .291 .199 .274 .282 .282 .282 .282 .282 .282 .282 .28
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STUCOG STUCOG STUCOG STUCOG STUCOG Gordin SUDS- Jos. T. Rye Truscon St STUMP SUN DI A. S. Aloe Concrete E Geier & Bi Warren-Kal SUPPOI Austral Wi SURFA' SWAGE Henry Diss Huther Bro Ralph M E Oliver Maci SWITOI Frank Adar Filnt & War General Ele Hart & He, Paramount Pass & Se, Syntron Co SWITOI STAIRWAY SWITOI SWITOI SWITOI TABLE TACKE J. B. Crofoo TAKED TAMPE TAOIE, TAMPE See M TANES Crane Com Hardin-Lav Johnson Pi	D MACHINES—See Machine D MACHINES—See Machine D PAINTS—See Paints D REINFORCING—See R STEEL PROOF SEED TO THE SEED	. 220 .5-90 .277 .282 .285 .285 .282 .291 .291 .274 .282 .282 .282 .282 .282 .282 .282 .28
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TANKS-GRAIN (Vitrified Clay)	
Coana Company	52
TANKS—GRAIN (Vitrified Clay) Crane Company 2	50
TANKS SEPTIC	00
Andrews Heating Co	67
Crane Company	52
Edwards Mfg. Co	50 59
Hardin-Lavin Co	89 50
B. Karol & Sons Mfg. Co	08
Stanley Plumbing & Supply Co3	
TANKS-SLATE	00
Slatington Slate Co	52
Structural Slate Co	
TANKS-STEEL & IBON	97
Duro Co	63
Edwards Mfg. Co	59 64
Heltzel Steel Form & Iron Co2	86
Milwaukee Corrugating Co374-3	75
Morton Mfg. Co	59 84
Northfield Iron Co	84
American Stove Co	48
Structural Slate Co	67
Duro Co.	83
Hardin-Lavin Co	39
Johnson Plumbing Supply Co3	52 08
Mast, Foos & Co	87
Milwaukee Corrugating Co374-3	83 70
Ransome Concrete Machinery Co2	40
TANKS-WOOD	~
Flint & Walling Mfg. Co	64 60
TANK FITTINGS—See Fittings	8
TANK HEATERS—See Heaters TANK LUGS—See Lugs	
TANK PLATES—See Plates	
TAPES—MEASURING	
A. S. Aloe Co	77 88
Keuffel & Esser Co2	38
T - 41 1 - 12 - 12 - 12 - 12 - 12 - 12 -	
Lufkin Rule Co	64
Lufkin Rule Co. 2 Frederick Post Co. 2 L. S. Starrett Co. 2 Warren-Knight Co. 2	64 71 82
TANK BTULE—See Stock TAPES—MEASURING A. S. Aloe Co	64 71 82
Lufkin Rule Co	64 71 82
TARRED FELTS—See Felts TELEPHONE BOOTHS—See Booths TEMPERATURE REGULATORS— See Thermostate	
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TARRED FELTS—See Felts TELEPHONE BOOTHS—See Booths TEMPERATURE REGULATORS— See Thermostate	
TARRED FELTS—See Feits TELEPHONE BOOTHS—See Booths TEMPERATURE REGULATORS— See Thermostate TENONERS American Sawmill Machinery Co	55 74 86 60 59 81
TARRED FELTS—See Feits TELEPHONE BOOTHS—See Booths TEMPERATURE REGULATORS— See Thermostate TENONERS American Sawmill Machinery Co	55 74 86 60 59 81
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TARRED FELTS—See Feits TELEPHONE BOOTHS—See Booths TEMPERATURE REGULATORS— See Thermostate TENONERS American Sawmill Machinery Co	55 74 86 60 59 81
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TARRED FELTS—See Feite TELEPHONE BOOTHS—See Booths TEMPERATURE BEGULATORS— See Thermostate TENONERS American Sawmill Machinery Co	55744 866 600 982 555 566 400 948 956 968 968 968 968 968 968 968 968 968 96
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TARRED FELTS—See Feits TELEPHONE BOOTHS—See Booths TEMPERATURE REGULATORS— See Thermostate TENONERS American Sawmill Machinery Co	55744 866 600 982 555 566 400 948 956 968 968 968 968 968 968 968 968 968 96

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Geo. L. Mesker & Co
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TILE—DRAIN (Clay) Clay Products Assn
Common Brick Mfrs. Assn
Willis Mfg. Co. TILE—DRAIN (Clay) Clay Products Assn. Common Brick Mfrs. Assn. Hoosier Bidg. Tile & Silo Co. TILE—DRAIN (Cement) Consolidated Concrete Mchy. Corp. W. E. Dunn Mfg. Co. TILE—HBBE Gibbs Boardtile Corp. Mason Fibre Company. TILE—FIBEPROOF Asbestos Shingle, Slate & Sheathing Co. National Fireproofing Co. U. S. Gypsum Co. TILE—FLOOR AND WALL Colonial Fireplace Co. Consolidated Concrete Mchy. Corp. Gibbs Boardtile Co. Hoosier Bidg., Tile & Silo Co. Lloyd Floor & Wall Tils Co. Marletta Mfg. Co. Miami Cabinet Co. National Fireproofing Co. J. D. Strutzel Rubber Co. Wright Rubber Products. TILE—GYPSUM U. S. Gypsum Company
Gibbs Boardtile Corp
Mason Fibre Company
National Fireproofing Co
Connai Fireplace Co.
Gibbs Boardtile Co
Lloyd Floor & Wall Tile Co
National Firproofing Co
Truscon Steel Co
U. S. Gypsum Company
U. S. Gypsum Company TILE—HOLLOW (Clay) Common Brick Mfrs. Assn. 3 Hoosier Bldg. Tile & Silo Co. 3 National Fireproofing Co. 3 TILE—BULLOW (Congreta)
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TILE-INTERLOCKING
TILE—INTERLOCKING Edwards Mig. Co
National Fireproofing Co
TILE—ROOFING—See Roofing TILE—RUBBER
Goodyear Tile & Rubber Co
TILE—SEWER Clay Products Assn
Hoosier Bldg. Tile & Silo Co
W. E. Dunn Mfg. Co
National Fireproofing Co
Milwaukee Corrugating Co
Slatington-Bangor Slate Syn., Inc
Edwards Mfg. Co
Milwaukee Corrugating Co374-35 Truscon Steel Co
Wheeling Corrugating Co
TILE PLANTS Concrete Equipment Co
TILE CEILINGS—See Ceilings TILE—FAIENCE—See Falence
TILE SETTING CEMENT—See
Cement TIMBERS—See Lumber, Wholesele TINCLAD DOORS—See Doors
TIMBERS—See Lumber, Wholesele TINTS—WALL Clinton Metallic Paint Company Gibbs Boardtile Corp. Lincrusta-Walton Co. Reardon Company Sherwin-Williams Co. Standard Varnish Works U. S. Gypsum Company TIERS—AUTO AND TRUCK Goodyear Tire & Rubber Co. TOGGLE BOLTS—See Boits TOILET STALLS—See Stalls TOOLS—CARPENTERS R. L. Carter Co., inc. Clarke Sanding Machine Co. Stanley Works L. S. Starrett Co. Stanley Works L. S. Starrett Co. TOOLS—CEMENT WORKERS A. S. Aloe Company. Consolidated Concrete Mehy. Corp. Henry Disston & Sons. TOOLS—MASONS Henry Disston & Sons, Inc.
Lincrusta-Walton Co. Reardon Company
Standard Varnish Works U. S. Gypsum Company
Goodyear Tire & Rubber Co
TOGGLE BOLTS—See Bolts TOILET STALLS—See Stalls
R. L. Carter Co., Inc
Lufkin Rule Co. North Bros. Mfg. Co.
L. S. Starrett Co
A. S. Aloe Company
TOOLS—MASONS
Stanley Works TOOLS—WEATHERSTRIP
Henry Disston & Sons. TOOLS—MASONS Heary Disston & Sons, Inc
Federal Metal Weatherstrip Co
L. S. Starrett Co. TOOL BAGS—See Bags
TOUL BUXES-See Boxes

THE CARRES See Borne Man
TOOL CASES—See Boxes, Tool
TOOL SHARPENERS—See
TOOL CASES—See Boxes, Tool TOOL GRINDERS—See Grinders TOOL SHARPENERS—See Grinders, Tool
Grinders, Tool TOPS—CHIMNEY Clay Products Assu
Colonial Fireplace Co
Hoosier Bldg. Tile & Silo Co369
International Steel & Iron Co304
Milwaukee Corrugating Co314-319
TOWERS-CONCRETE PLACING
Leach Company
Ransome Concrete Machy. Co249
Towers Machy. Co
International Steel & Iron Co304
Ransome Concrete Mchy, Co249
Truscon Steel Co5-90
TRACING CLOTH—See Cloth
TRACK-SLIDING DOOR
Frants Mig. Co
Kawneer Company
Knape & Vogt Mfg. Co293
National Mfg. Co
Overhead Door Corp 75
J. E. Porter Corp
Stanley Works 87
Willis Mfg. Co
TRACK—SLIDING DOOR Frants Mfg. Co
Stanlow Works
L. S. Starrett Co
A S Aloe Company
L. Beckmann Co
Charles Brunning Co., Inc
W. & L. E. Gurley
Keuffel & Esser Co
I 8 Starrett Co
Warren-Knight Co
David White Co
L. S. Starrett Co
See Machinery TRANSOM CHAINS—See Chains TRANSOM HARDWARE—See
TRANSOM HARDWARE—See
Hardware TRANSOM LIFTS—See Hardware,
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SDANGON STRAINTY ABANG C.
TRANSOM VENTILATORS—See
TRANSOM VENTILATORS—See Ventilators TRAPS—BATH Crane Co
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TRANSOM VENTILATORS—See Ventilators TRAPS—BATH Cane Co
TEANSOM VENTILATORS—See Ventilators TEAPS—BATH Crane Co

Paine Lumber Co	8
Trimpak Corporation	.26-2
TRIM-INTERIOR (Hardwood)	
Paine Lumber Co. Segai Lock & Hdwe. Co. Trimpak Corporation Vitrolite Co. TRIM—INTERIOR (Hardwood) Arkansas Oak Flooring Co. Birch Manufacturers E. L. Bruce Company. Curtis Companies Paine Lumber Company. Trimpak Corporation TRIM—INTERIOR (Metal) Edwards Mfg. Co. Genfire Steel Co. Kalman Steel Co. Kawneer Company Milwaukee Corrugating Co. 3 Truscon Steel Co. Wheeling Corrugating Co. TRIM—INTERIOR (Pine) Curtis Companies Paine Lumber Co. Shevlin, Carpenter & Clarke Co. I Trimpak Corporation Weyerhaeuser Forest Products. TRIM—INTERIOR (Slate) Knickerbocker Slate Corp. Structural Siste Co. TRIM—INTERIOR (Tile) Asbestos Shingle, Slate & Sheathing Co. Gibbs Boardtile Corp. Hoosier Bidg. Tile & Silo Co. Marietta Mfg. Co. J. D. Strutsel Rubber Co. TRIM—WINDOW Curtis Companies, Inc. Georfire Steel Corpany	35
Curtis Companies	6
Trimpak Corporation	.26-2
TRIM—INTERIOR (Metal) Edwards Mfg. Co.	35
Genfire Steel Co	7
Milwaukee Corrugating Co3	74-37
Wheeling Corrugating Co	5-9
Curtis Companies	6
Shevlin, Carpenter & Clarke Co1	74-17
Weyerhaeuser Forest Products	.26-2
TRIM—INTERIOR (Slate) Knickerbocker Slate Corp	29
Structural Slate Co	35
TRIM—INTERIOR (Tile) Asbestos Shingle, Slate & Sheathing	
Gibbs Boardtile Corp.	3
Marietta Mfg. Co	30
J. D. Strutzel Rubber Co TRIM—WINDOW	31
J. D. Strutsel Rubber Co. TRIM—WINDOW Curtis Companies, Inc Gendre Steel Company Kalman Steel Company Marletta Mfg. Co. Milwaukse Corrugating Co. 3 Paine Lumber Co. Ltd Trimpak Corporation Truscon Steel Co. TROLLEYS AND TRAMWAYS American Steel & Wire Co. Hunt-Heim-Ferris & Co. Richards-Wilcox Mfg. Co. TRUCKS—RAG	8
Marietta Mfg. Co.	30
Milwaukee Corrugating Co3' Paine Lumber Co., Ltd	74-37
Trimpak Corporation	.5-9
American Steel & Wire Co	29
Hunt-Helm-Ferris & Co	6-
TRUCKS—BAG Bates Valve Bag Corp. TRUCKS—HAND Lansing Company McKinney Manufacturing Co. TRUCKS—MOTOR	3
TRUCKS—HAND Lansing Company	25
McKinney Manufacturing Co TRUCKS—MOTOR	114
Chevrolet Motor Co	24
TRUCKS—MOTOE Chevrolet Motor Co. Federal Motor Truck Co. Graham Brothers International Harvester Co. of Americ	a.241
International Harvester Co. of America TRUSSES—ROOF (Steel) Hooster Bidg. Tile & Silo Co	369
International Steel & Iron Co Macomber Steel Co	304
Geo. L. Mesker & Co	318
TRUSSES—ROOF (Wood) West Coast Lbr. Tr. Ext. Bureau	58
TRY AND MITER SQUARES—Se Squares	•
TUBS—BATH	367
Crane Co. Hardin-Lavin Co. Johnson Piumbing Supply Co. Karol & Sons Co. Roberts Metallic Bathtub Co. Standard Sanitary Mfg. Co. Stanley Plumbing & Supply Co. TUBS—LAUNDBY	52
Johnson Plumbing Supply Co Karol & Sons Co	308
Roberts Metallic Bathtub Co Standard Sanitary Mfg. Co	359 18-19
Stanley Plumbing & Supply Co	358
Wheeling Sanitary Mfg. Co	
Wheeling Sanitary Mfg. Co TUBS—LAUNDRY Crane Company	52
Wheeling Sanitary Mfg. Co TUBS—LAUNDBY Crane Company Statington Slate Company Standard Sanitary Mfg. Co	52 352 18-19
Wheeling Sanitary Mfg. Co	52 352 18-19 358 215
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Crane Company Standard Salate Company. Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUBNTABLES—AUTO Northfield Iron Co.	
Wheeling Sanitary Mfg. Co. TUBS—LAUNDBY Crane Company Statington Slate Company Statington Slate Company Standard Sanitary Mfg. Co. Structural Slate Co. Wheeling Sanitary Mfg. Co. TUENTABLES—AUTO Northfield Iron Co. TWIST DRILLS—See Drills UNBREAKABLE GLASS—See Glat URINALS Crane Company Johnson Plumbing Supply Co. Statington Slate Company Standard Sanitary Mfg. Co. URINALS Structural Slate Co. URINAL STALLS—See Stalls VAPOE SYSTEM HEATING PLAN' —See Heating Systems VALVES—RADIATOB American Chain Co. American Radiator Co. Sunham Boiler Corp. Crane Company Hardin-Lavin Co. Ohnson Plumbing Supply Co. Stanley Plumbing & Supply Co. Trane Company Jaited States Radiator Corp. VALVES—WATER MIXING Trane Company Jardin-Lavin Company Jardi	

VARNISHES S. C. Johnson & Son	178
VARNISHES S. C. Johnson & Son Sherwin-Williams Co. Standard Varnish Works. Toch Brothers, Inc Truscon Laboratories	213
Toch Brothers, Inc	91
VAULTS-SEPTIC CLOSET-See	
VAULTS—SEPTIC CLOSET—Sec Tanks, Septic VENEERS—WOOD Birch Manufacturers	
VENERBS—WOOD Birch Manufacturers Mason Fibre Company Paine Lumber Co	353
Paine Lumber Co	98
VENTILATING GRILLES—See Grilles.	W. It
VENTILATION LOCKS—See Lock	83
Ilg Electric Ventilating Co	71
VENTILATORS—BOOF	283
Wm. Bayley Co Edwards Mfg. Co	359
Globe Ventilator Co	355
Hunt, Helm, Ferris & Co	71
International Steel & Iron Co Johns-Manville, Inc.	304
David Lupton's Sons Co	76
Geo. L. Mesker & Co	315
J. E. Porter Corp	816
Willis Mfg. Co	109
Edwards Mfg. Co	359
VENTILATING GRILLES—See Grilles. VENTILATORS—KITCHEN Ilg Electric Ventilating Co. Mellish-Hayward Company VENTILATORS—BOOF Wm. Bayley Co. Edwards Mfg. Co. Globe Ventilator Co. Hoosier Bidg. Tile & Silo Co. Hunt, Helm, Ferris & Co. Ilg Electric Ventilating Co. International Steel & Iron Co. Johns-Manville, Inc. David Lupton's Sons Co. Mellish-Hayward Co. Geo. L. Mesker & Co. Milwaukee Corrugating Co. 3 J. E. Porter Corp. Wheeling Metal & Mfg. Co. Willis Mfg. Co. VENTILATORS—SIDEWALK Edwards Mfg. Co. International Steel & Iron Co. VENTILATORS—STEEL SASH Wm. Bayley Co. Detroit Steel Pdts. Co. 2	002
Detroit Steel Pdts. Co2	0-211
Genfire Steel Co.	809
David Lupton's Sons Co	76
Truscon Steel Co	.5-90
VENTILATORS—STORE FRONT	311
Edwards Mfg. Co	359
Kawneer Company	65
Zouri Drawn Metals Co	46
Hitchings & Company	295
International Steel & Iron Co. VENTILATORS—STEEL SASH WM. Bayley Co. Detroit Steel Pdts. Co	914
Donley Brothers Co	298
VENTILATORS—WINDOW	9.07
Wm. Bayley Co	314
International Steel & Iron Co	. 804
Perfection Co	. 363
VISES—BENCH	
Oliver Mchy. Co.	. 282
Jos. T. Ryerson & Son	.220
VISES—BENCH North Bros. Mfg. Co. Oliver Mehy. Co. Richards-Wilcox Mfg. Co. Jos. T. Ryerson & Son. Stanley Works L. S. Starrett Company.	.271
Henry Disston & Sons, Inc	.199
VISES—SAW Henry Disston & Sons, Inc. Huther Bros. Saw Mfg. Co. Ralph M. Kennedy. Oliver Machinery Co. WALNSCOTING—SLATE	.274
WAINSCOTING—SLATE	.282
WAINSCOTING—SLATE Knickerbocker Slate Corp. Lloyd Floor & Wall Tile Co. Slatington Slate Co. Slatington-Bangor Slate Syn. Inc. Structural Slate Co. WAINSCOTING—TILE Acherton Shingle Slate & Sheething Co.	.364
Slatington Slate Co	.368
Structural Slate Co	.358
Asbestos Shingle, Slate & Sheathing Co Gibbs Boardtile Corp	. 50
Hoosier Bldg. Tile & Silo Co Lloyd Floor & Wall Tile Co	.369
J. D. Strutzel Rubber Co	.312
MARBLE Marietta Manufacturing Co	.304
WALK GATES—See Gates WALL ANCHORS—See Anchors	137
WALL BOARD—See Boards, Wall WALL BOXES—See Boxes	1
WATT, DPACKPTS	
WALL COPING-See Coping	
WALL COVERINGS—See Covering	
WALL COVERINGS—See Covering WALL FINISH—See Finish WALL FORMS—See Forms and Mol	de
WALL COVERINGS—See Coverings WALL FINISH—See Finish WALL FORMS—See Forms and Mol- WALL FURBING—See Furring WALL WANGERS—See Hunger	ds
WALL COPING—See Coping WALL COVEBINGS—See Covering WALL FINISH—See Finish WALL FURBING—See Forms and Mole WALL FURBING—See Forms and Mole WALL MALE WALL LINING—See Lining WALL LINING—See Lining WALL WACHINES CONCRETE—	ds
WALL MACHINES, CONCRETE—	ds
WALL MACHINES, CONCRETE— See Machines WALL ORNAMENTS—See Orna- ments	da
WALL MACHINES, CONCRETE— See Machines WALL ORNAMENTS—See Orna-	ds

Classifie	
WALL PLUGS—See Plugs	
WALL PLUGS—See Plugs WALL REGISTERS—See Registers WALL SAFES—See Safes WALL TIES—See Ties	
WALL TIES—See Tile, Floor and	ŝ
WALL TINTS—See Tints	
WALL VENTILATORS—See Ventilators	
WALL WINDOWS—See Windows WARDROBES—BUILT-IN	j
B. M. Morriss & Co	
Wischman	
WARM AIR FURNACES—See Heating Systems	
WARW-STANDS	
Hardin-Levin Co	
Wheeling Sanitary Mfg. Co215	
WATER CLOSETS—See Closets WALTER FILTERS—See Filters WATER HEATERS—See Heaters	į
WATER HEATERS—See Heaters WATER-MIXING VALVES—See	
Valves	
intopa de la companya del companya del la companya del companya de la companya del companya de la companya del la companya de la companya del la companya del la companya de la companya de la companya de la companya de la companya del la	
WATER SOFTENERS—See Softeners WATER TANKS—See Tanks WATERPROOF COVERINGS—See	
Coverings WATERPROOFED STUCCO—See	
Stueco	
WATERPROOFING—BRICK	
WATERPROOFING—BRICK Anti-Hydro Waterproofing Co. 296-318 Barber Asphalt Co. 113 Samuel Cabot, Inc. 218 Philip Carey Company 106 Donley Brothers Co. 298 Genfire Steel Co. 80 Sherwin-Williams Co. 218 Toch Brothers, Inc. 91 Truscon Laboratories 72	
Philip Carey Company	ķ
Genfre Steel Co80	
Toch Brothers, Inc	
Truscon Laboratories	
Anti-Hydro Waterproofing Co296-818	
Samuel Cabot, Inc218	
Genfire Steel Co	
H, B. Fred Kuhls	
Lincoln-Schleuter Mchy. Co	8
Reardon Company	
Sherwin-Williams Co	
Standard Varnish Works	
Truscon Laboratories	
WATERPROOFING—LIME Genfire Steel Co	
Genfire Steel Co	
TO A TOP STIDDEN SVOTENIS	Š
Andrews Heating Co	
Delco-Light Co	ŝ
Delco-Light Co	
Hardin-Lavin Co	
B. Karol & Sons Co308	
Mast, Foos & Co	Š
F. E. Myers & Bros. Co	Š
Stanley Plumbing & Supply Co358	
WAX—FLOOE A. S. Aloe Company	
S. C. Johnson & Son	1
Kent Company	-
WAXING MACHINES—See Machines	
WEATHERSTEIPS Allmetal Weatherstrip Co	-
Atlas Weatherstrip Co	
Bique Weatherstripping & Caulking Co.362 Ceco Weatherstrip Co.364	K
W. J. Dennis & Co	ì
Federal Metal W. S. Co	
Kuhlmann Metal Weather Strip Co365	-
Tools	1
WELL PIPE—See Pipe	1
A. S. Aloe Co	1
Sterling Wheelbarrow Co238	1
WHEELS—GRINDING Carborundum Company	1
	1
Chain Belt Company 2 Elite Manufacturing Co. 276	1
Sasgen Derrick Co	1
Stimmell Winch & Machine Wks284	- Second
WINDLASSES Stimmell Winch & Machine Works284	1

ed Directory and	Buye
WINDMILLS Flint & Walling Mfg. Co WINDOWS—CASEMENT	
Silver) Kawneer Company WINDOWS—CASEMENT	65 (Steel)
William Bayley Co Detroit Steel Pdts. Co Edwards Mfg. Co	210-211 359
Genfire Steel Co	
International Steel & Iron Co Kawneer Co	
Geo. L. Mesker & Co Richards-Wilcox Mfg. Co	
Truscon Steel Co	(Wood)
WINDOWS—CASEMENT Silver) Kawneer Company WINDOWS—CASEMENT William Bayley Co. Detroit Steel Pdts. Co. Edwards Mfg. Co. Genfire Steel Co. Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co Kawneer Co. David Lupton's Sons Co. Macomber Steel Co. Geo, L. Mesker & Co. Geo, L. Mesker & Co. Truscon Steel Co. WINDOWS—CASEMENT Curtis Companies Hoosier Bidg. Tile & Silo Co. Paine Lbr. Company Premier Standardized Woodw West Coast Lbr. Tr. Ex. Bures Wheeler-Osgood Co. WINDOWS—CELLAR—See Cellar WINDOWS—COTTAGE (8)	
West Coast Lbr. Tr. Ex. Bures Wheeler-Osgood Co	1u58 35-36 Frames,
Cellar WINDOWS—COTTAGE (8 Wm. Bayley Co	iteel)
Detroit Steel Pdts. Co Edwards Mfg. Co Genfire Steel Co	210-211 359 80
Kawneer Co. David Library & Co.	65
Truscon Steel Co	5-90 811
Curtis Companies	61 93 u 56
Wheeler Osgood Co	35-36 ING314
Curtis Companies, Inc Kawneer Company David Lupton's Sons Co	61 65 76
Premier Standardized Woodwo Truscon Steel Company.	rk294 5-90
Win Bayley Co	210-211
Genfire Steel Co	80 369 304
David Lupton's Sons Co Macomber Steel Co Geo. L. Mesker & Co	
Milwaukee Corrugating Co Truscon Steel Co Vento Steel Sash Co	374-375 5-90 311
Wm. Bayley Co	210-211
Genfire Steel Company Hoosier Bldg. Tile & Silo Co International Steel & Iron Co	80 369
David Lupton's Sons Co International Steel & Iron Co	
Geo. L. Mesker & Co	310
Vento Steel Sash Co	od)
Hoosier Bldg. Tile & Silo Co International Steel & Iron Co Paine Lumber Co	369 304 93
West Coast Lbr. Tr. Ex. Bure Wheeler, Osgood & Co WINDOWS—HOGHOUSE	85-36 (Steel)
Detroit Steel Products Co Hoosier Bldg. Tile & Silo Co.	210-211
David Lupton's Sons Co Milwaukee Corrugating Co J. E. Porter Corp.	374-875
Truscon Steel Co	5-90 311 109
WINDOWS—HOLLOW ME Edwards Mfg. Co. International Steel & Iron Co.	TAL359304
Leonard Sheet Metal Works David Lupton's Sons Co	
Milwaukee Corrugating Co Truscon Steel Co Willis Manufacturing Company	374-875 5-90
WINDOWS—COTTAGE (8 Wm. Bayley Co. Detroit Steel Pdts. Co. Edwards Mfg. Co. Genfire Steel Co. International Steel & Iron Co. Kawneer Co. David Luptons Sons Co. Geo. L. Mesker & Co. Truscon Steel Co. Vento Steel Sash Co. WINDOWS—COTTAGE (V. Curtis Companies Paine Lumber Company. West Coast Lbr. Tr. Ex. Burea Wheeler Osgood Co. WINDOWS—DOUBLE-ACT Wm. Bayley Co. Curtis Companies, Inc. Kawneer Company. David Lupton's Sons Co. Paine Lbr. Co. Ltd. Premier Standardized Woodwo Truscon Steel Company. WINDOWS—FACTOBY (8 Wm. Bayley Co. Detroit Steel Pdts. Co. Edwards Mfg. Co. Genfire Steel Co. David Lupton's Sons Co. Macomber Steel Co. Macomber Steel Co. Macomber Steel Co. Milwaukee Corrugating Co. Truscon Steel Co. WINDOWS—GARAGE (Ste Wm. Bayley Co. Detroit Steel Products Co. Edwards Mfg. Co. Geo. L. Mesker & Co. Milwaukee Corrugating Co. Truscon Steel Company. Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co. Bayley Co. David Lupton's Sons Co. International Steel & Iron Co. Macomber Steel Company. Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co. Kawneer Co. David Lupton's Sons Co. International Steel & Iron Co. Macomber Steel Company. Geo. L. Mesker & Co. Jos. T. Ryerson & Son. Truscon Steel Co. WINDOWS—GARAGE (Wo Curtis Companies Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co. Macomber Steel Company. Geo. L. Mesker & Co. WINDOWS—GARAGE (Wo Curtis Companies Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co. Macomber Steel Company. Geo. L. Mesker & Co. WINDOWS—GARAGE (Wo Curtis Companies Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co. Paine Lumber Co. Windows—Garage (Wo Curtis Companies Hoosier Bidg. Tile & Silo Co. International Steel & Iron Co. Milwaukee Corrugating Co. J. E. Porter Corp. Truscon Steel Co. Windows—Hollow ME Edwards Mfg. Co. International Steel & Iron Co. Housier Bidg. Tile & Silo Co. Housier Bidg	
Vento Steel Sash Co	(Metal) 314
International Steel & Iron Co	210-211

Milwaukee Corrugating Co374-375 Truscon Steel Co
Milwaukee Corrugating Co
Wm. Bayley Co
Genfire Steel Co
Milwaukee Corrugating Co374-376 J. B. Porter Corp
Truscon Steel Company
WINDOWS—BOOF. (Wood) Curtis Companies
WINDOWS—WALL (Steel) Wm. Bayley Company
International Steel & Iron Co
Jos. T. Ryerson & Son
Vento Steel Bash Co
Wm. Bayley Co
Mississippi Wire Glass Co
West Coast Lbr. Tr. Ex. Bureau. 58 WINDOWS—WALL (Steel) Wm. Bayley Company. 344 International Steel & Iron Co 304 David Lupton's Sons Co 78 Macomber Steel Co 310 Jos. T. Ryerson & Son 220 Truscon Steel Co 5-96 Vento Steel Sash Co 311 Willis Mfg. Co 314 Willis Mfg. Co 314 David Lupton's Sons Co 76 Mississippi Wire Glass Co 374-375 Mississippi Wire Glass Co 181 Truscon Steel Co 5-96 Willis Mfg. Co 100 Wilndow CASINGS—See Frames, Sash
ware, Sash
WINDOW FRAMES-See Frames.
Sach WINDOW GLASS—See Glass WINDOW GUARDS—See Guards WINDOW SCREENS—See Screens
WINDOW SCREEN FASTENERS— See Hangers, Screen WINDOW SHADES—See Shades WINDOW TRIM—See Trim
WINDOW VENTILATORS—See
Ventilators WIBE—Insulated American Chain Co., Inc
American Steel & Wire Co
National Steel Fabric Co28-29 Paramount Electric Co
WIRE—Insulated American Chain Co., Inc
WIRE CLOTH—See Cleth WIRE DOORS—See Doors WIRE GLASS—See Glass WIRE GRATINGS—See Gratings WIRE RETTING—See Notting WIRE ROPE—See Rope WIRE ROPE—CLIPS—See Clips WIRE SCREENING—See Cloth, Screen, Also Cloth, Wire WOOD CELLINGS—See Cellings WOOD COLUMNS—See Columns WOOD FILLERS—See Filners WOOD PLANERS—See Planers WOOD PRESERVATIVES—See Proservatives
WIRE GLASS—See Gratings WIRE NETTING—See Notting
WIRE ROPE—See Rope WIRE ROPE CLIPS—See Clips WIRE SCREENING—See Clath.
Screen, Also Cloth, Wire WOOD CEILINGS—See Ceilings
WOOD FILLERS—See Fillers WOOD PLANERS—See Planers
WOOD PRESERVATIVES—See Preservatives WOOD SHINGLES—See Roofing
WOOD SHINGLES—See Roofing WOOD STAINS—See Stains WOODWORK
WOODWORK Birch Mfrs
Premier Standardized Woodwork294 West Coast Lbr. Tr. Ex. Bureau
A. S. Aloe Company
W. B. & J. E. Boice
Beskay Mfg. Co
Jones Superior Machine Co. 224 Ralph M. Kennedy. 226 Kornau Machine Co. 234 Leach Company 237 D. W. Onan & Sons. 238 Parks Woodworking Mch. Co. 238 Safe Tool Mfg. Co. 24 Scott-Bansbach Mchy. Co. 24 Sidney Machine Tool Co. 25 20th Century Sales Agency 25 J. D. Wallace & Co. 251-27 WOODWORKING JOINTERS—See Jointers
D. W. Onan & Sons
Sate Tool Mrg. Co
20th Century Sales Agency
See Machinery WOOL—MINERAL Standard Sanitary Mfg. Company
WILLIAM BARS-See AMI'S
Crane Company Hart & Hegeman Mfg. Company Joseph T. Ryerson & Son
ZINC NAILS—See Nails, Boofing

INDEX OF

American Builder's Quick Reference List of Leading Trade Names and Special Brands of Manufacturers of Building Materials, Contractors' Equipment and Machinery, Home Conveniences, Tools, etc., Represented in This Annual Reference Number

See Advertisers' Index, Pages 371 and 373, for Advertisements of These Concerns in This Issue

ABESTONE Felt Roofing, H. W. Johns-Manville Co., New York,

i, Y. II.O Anti-Freeze Solution, Anti-Hydro Waterproofing Co., New-

ACCO Sash Chain, American Chain Co., Inc., Bridgeport, Conn. ACKERMAN-JOHNSON Expansion Screw Anchors, Ackerman-John-

son Co., Chicago.
ADAMANT Plaster Board, U. S. Gypsum Co., Chicago, Ill.
ADAMSTON Flat Glass, Adamston Flat Glass Co., Clarksburg,

ADAMANT Plaster Board, U. S. Gypsum Co., Clarksburg, MAMSTON Flat Glase, Adamston Flat Glase Co., Clarksburg, W. V2.

ADMIRALTY Tubing, Chase Companies, Inc., Waterbury, Conn. ADVANCE Concrete Machines, Lansing Co., Lansing, Mich. ADVANCE Pumps, F. E. Myers & Bro. Co., The, Ashland, Ohio. AERO Radiators, National Radiator Co., Johnstown, Pa. AETNA Sash Cord, Samson Cordage Works, Boston, Mass. AGATEX Chemical Cement Floor Hardener, The Truscon Laboratories, Detroit, Mich.

AGILIS Quick Compression Faucets, Crane Co., Chicago, Ill. AGILIS Quick Compression Faucets, Crane Co., Chicago, Ill. AGILIS Quick Compression Faucets, Crane Co., Chicago, Ill. AIKEN Saw Sets, Sargent & Co., New Haven, Conn.

AIKEN Saw Sets, Sargent & Co., New Haven, Conn.

AIR-WAY Casement Window Hardware, Richards-Wilcox Mfg. Co., Ceveland Heights, O.

AIX High Grade Coil, Log and Dredge Chains, American Chain Co., Inc., Bridgeport, Conn.

AIAX Insulating Compounds, Sherwin-Williams Co., Cleveland, Ohio. AIAX Saw Mill Dogs, American Saw Mill Machinery Co., Hacketts-town, N. J.

AIAX Spring Hinges, Chicago Spring Hinge Co., Chicago, Ill.

ALABASTER Wall Plasters, U. S. Gypsum Co., Chicago, Ill.

ALABAX Lighting Fixtures, Pass & Seymour, Inc., Syracuse, N. Y. AIBA Tracing Paper, Keuffel & Esser Co., Hoboken, N. J.

AIBANESE Transparent Pencil Tracing Cloth, Keuffel & Esser Co., Hoboken, N. J.

ALCOVE Drinking Fountains, Crane Co., Chicago, Ill.

ALEXANDRIA Batha, Crane Co., Chicago, Ill.

ALKABAR No-Lime-Burn Primer, Truscon Laboratories, The, De-

troit, Mich.

ALL-NITE-LITE Transformers, General Electric Co., Schenectady,

ALL-NITE-LITE Transformers, General Electric Co., Schenectady, N. Y.

ALL-STEEL Locks and Sash, National Mfg. Co., Sterling, Ill.

ALL-STEEL Portable Garages, Edwards Mfg. Co., Cincinnati, Ohio.

ALL-STEEL Portable Garages, Edwards Mfg. Co., St. Louis, Mo.

ALOXIVE Cloth Grinding Wheels, Discs, Tool Sharpening Stones, etc., Carborundum Company, Niagara Falis, N. Y.

ALPHA Brass Pipe, Condenser Tubes, Chase Companies, Inc., Waterbury, Conn.

ALPHA Brass Pipe, Condenser Tubes, Chase Companies, Inc., Waterbury, Conn.

ALPHA Brass Pipe, Condenser Tubes, Chase Companies, Inc., Waterbury, Conn.

ALPHA Brass Alpha Portland Cement Co., Chicago, Ill.

ALPHA Brass Asbestos Building Fountains, Crane Co., Chicago, Ill.

ALBLER Asbestos Building Products, Asbestos Shingle, Slate & Sheathing Co., Ambler, Pa.

ALBROTEX Varnish, Truscon Laboratories, The, Detroit, Mich.

ALERICAN Base and Wall Polisher, American Floor Surfacing Machine Co., Toledo, Ohio.

ALERICAN Blue Print Paper, Eugene Dietzgen Co., Inc., Chicago, Ill.

ALERICAN Chains. American Chain Co., Bridgeport, Conn.

III.

MERICAN Chains, American Chain Co., Bridgeport, Conn. Merican Cuckoo Clocks, Alarm and Hall Clocks, American Chime Clock Co., Philadelphia, Pa.

MERICAN Motal Tile, Milwaukee Corrugating Co., Milwaukee, Wis. MERICAN Motal Tile, Milwaukee Corrugating Co., Milwaukee, Wis. MERICAN Radiators, American Radiator Co., New York, N. Y. MERICAN Saw Mill Machinery, American Saw Mill Machinery Co., Hackettstown, N. J.

MERICAN Wire Rope Tramways, Steel Fence Posts, Wire Fences, Bale Ties, Wire Hoops, Wire Springs, Poultry and Fox Netting, Carpet Tacks, Duplex Head Nails, Gates, Barbed Wire, Fur Netting, etc., American Steel & Wire Co., Chicago, Ill.

MERICAN HANDY Grinder, American Floor Surfacing Machine Co., Toledo, Ohio

MERICAN RAPID GRINDER Tile, Marble and Terraszo Floor Surface, American Floor Surfacing Machine Co., Toledo, Ohio.

MERICAN SPECIAL Plaster Board Nail, American Steel & Wire Co., Chicago, Ill.

Co., Chicago, Iii.

RICAN UNIVERSAL Wood Floor Surfacing Machine, American Ploor Surfacing Machine Co., Toledo, Ohio.

RICAN UNIVERSAL Wood Floor Surfacing Machine, American Floor Surfacing Machine Co., Toledo, Ohio.

RICAN UNIVERSAL Wood Floor Co., Toledo, Ohio.

RICAN Wall Plaster, American Gypsum Co., Cleveland, Ohio.

RICAN Wall Plaster, American Gypsum Co., Cleveland, Ohio.

RICAN Wall Plaster, American Fillers, C. K. Williams & Co.,

RICAN WALL PLANTED TO COLORS AND FILLERS, C. K. Williams & Co., ston, Pa. REEN White Pine Frames, Anderson Lumber Co., Bayport,

ANDREWS Heaters, Furnaces, Water Supply Systems, etc., Andrews Heating Co., Minneapolis, Minn.

ANGLO Levatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa. ANHYDROSOL Transparent Damp-proofing Paints, Toch Bros., Inc., New York, N. Y.

ANSBOR Levatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa. ANTHONY Wire Fence (Zinc Insulated), American Steel & Wire Co., Chicago, Ill.

ANTI-HYDRO Waterproofing, Anti-Hydro Waterproofing Co., Newark, N. J.

ANTI-HYDRO Waterproung, Anti-Land Anti-Hydro ark, N. J.
ANVIL Drawing Paper, Keuffel & Esser Co., Hoboken, N. J.
APARTO Lavatory, Crane Co., Chicago, Ill.
AQUA SILK Waterproof Shower Curtains, Crane Co., Chicago, Ill.
ARCO Thermostats and Regulators, American Radiator Co., New

ARCO Thermostats and Regulators, American Radiator Co., New York, N. Y.

ARCOLA Hot Water Radiator Outfit and Boiler, American Radiator Co., New York, N. Y.

ARCUO Drinking Fountains, Crane Co., Chicago, Ill.

ARCUS Lavatories, Crane Co., Chicago, Ill.

ARDEN Wall and Gauging Plasters, U. S. Gypsum Co., Chicago, Ill.

ARDMORE Lavatories, Crane Co., Chicago, Ill.

ARGOTILE Strip Shingles, Beckman-Dawson Roofing Co., Chicago, Ill.

ARGOTILE Strip Shingles, Beckman-Dawson Roofing Co., Chicago, Ill.

ARISTO Basin Faucets, Hays Mfg. Co., Erie, Pa.

ARKONA Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

ARMOR Tapes, Keuffel & Esser Co., Hoboken, N. J.

ARMORTOP Concrete Floor Hardener, Anti-Hydro Waterproofing Co., Newark, N. J.

ARMPLEX Cooler Door Closers, Chicago Spring Hinge Co., Chicago, Ill.

III.
ARROW TRADE MARK Red Cypress, Louisiana Red Cypress Co.,
New Orleans, La.
ART ROC Coloring and Hardener for Cement, The Truscon Laboratories, Detroit, Mich.
ASEPTICOTE Flat Wall Paint, The Truscon Laboratories, Detroit,
Mich.

ASEPTICOTE Flat Wall Paint, The Truscon Laboratories, Detroit, Mich.

ASFALSLATE Shingles, Philip Carey Mfg. Co., Lockland, Ohio. ASHALAND Pumps, Jacks and Swings, F. E. Myers & Bro. Co., Ashland, Ohio.

ASYLUM Bath Tubs, Crane Co., Chicago, Ill.

ATHA Tools, Stanley Rule & Level Co., New Britain, Conn. ATHEY Weather Strips, Athey Co., Chicago, Ill.

ATLAS Cooler Door Fasteners, Garden City Plating & Mfg. Co., Chicago, Ill.

ATLAS Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa. ATLAS Waterclosets, Crane Co., Chicago, Ill.

ATLO Water Closets, Crane Co., Chicago, Ill.

AUSTRAL Windows, Austral Window Co., New York City.

AUT-O-DOR Electric Operator, Richards-Wilcox Mfg. Co., Aurora, Ill.

Waukagan, 111.

AVOLYN Drinking Fountains, Crane Co., Chicago, Ill.

AVON Semi-Vitreous Porcelain, Wheeling Sanitary Mfg. Co., Wheeling, W. Va. AUTOMATIC Floor Surfacing Machine, Wayvell Chappell & Co.,

BABY Bath Tubs and Closets, Crane Co., Chicago, Ill.
BAILEY Planes, Stanley Rule & Level Co., New Britain, Conn.
BAKER Eave Trough Hangers, W. C. Hopson Co., Grand Rapids,

BALSAM-WOOL Insulating and Sound Deadener, Wood Conversion Co., Cloquet, Minn.
BANKNOTE Tracing Paper, Keuffel & Esser Co., Hoboken, N. J.
BANNER Measuring Tapes, The Lufkin Rule Company, Saginaw,

Mich.

BANTAM JUNIOR Concrete Mixers, Ransome Concrete Machinery Co., Dunellen, N. J.

BARACIDE Acid & Alkali Proof Coating, The Truscon Laboratories, Detroit, Mich.

BARNERT Washup Sink, Crane Co., Chicago, Ill.

BARSH-PAYZANT Lettering Pens, Keuffel & Esser Co., Hoboken,

N. J. BATES Steel Poles, Bates Expanded Steel Truss Co., East Chicago,

Ind.

BATES MULTI-WALL Paper Bags, Bates Valve Bag Corp., Chicage, BAYLEY-SPRINGFIELD Steel Windows and Doors, Wm. Bayley Co., Springfield, Ohio.

BAYONNE Duck and Waterproof Cloth and Roof and Deck Cloth, John Boyle & Co., Inc., New York, City.

BEARCAT Mortiser and Borer, The Parson Co., Dowagiac, Mich.

BEAVER Saws, Henry Disston & Sons, Philadelphia, Pa.

BEAVER Woodworking Machinery, Hutchinson Mfg. Co., Norriston, Pa.

town, Pa.

BED-ROCK Planes, Stanley Rule & Level Co., New Britain, Conn.
BEE Clothes Lines, Samson Cordage Works, Boston 9, Mass.
BEE HIVE Pitch and Roofing Feit, Samuel Cabot, Inc., Boston,

Mass.

BERRIMAN Built-in Wardrobes, R. M. Morriss & Co., Chicago.

BERRIMAN Tape, Keuffel & Esser Co., Hoboken, N. J.

BESSLER Disappearing Stairways, Bessler Disappearing Stairway
Co., Akron. Ohio.

BEVERLY Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
BIG AMERICAN Wood Floor Surfacers, American Floor Surfacing
Machine Co., Toledo, Ohio.
BIG BILL Padiocks, Sargent & Co., New Haven, Conn.
BIG FOUR Gauging and Wall Plasters, U. S. Gypsum Co., Chicago,
III.

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BIG FOUR Door Hangers and Track, National Mfg. Co., Sterling, III.
BINKS Paint and White Washing Machines, Painting and Finishing
Butipment, Blow Guns for Machine Shop, Foundry, etc., Binks
Spray Butipment Co., Chicago, III.
BISHOPRIC Stucce and Plaster Base, The Bishopric Mfg. Co., Cincinnat, Ohio.
BITUBAR Pitch Proof Coating, Truscon Laboratories, Detroit, Mich.
BIACK JACK Tank Heaters, Hunt, Helm & Ferris Co., Harvard, III.
BLACK DECKER Portable Electric Tools, Black & Decker Mfg.
Co., Towson, Md.
BLACKFORD Levatories, Standard Sanitary Mfg. Co., Pittsburgh,
Pa.

Particle Wall Tile, Gibbs Boardtile Corp., Chicago, Ill.
BOGALUSA Logs, Great Southern Lumber Co., Bogalusa, Iowa.
BOICE-CRAND Jointers, Woodsawing, Woodworking Machy., etc.,
W. B. & J. E. Boice, Toledo, Ohio.
BOMMER Spring Hinges, Floor Surface Spring Hinges, Door Pivots,
Lavatory Stall Hardware, Screen Door Hinges and Door Springs,
Bommer Spring Hinge Co., Brooklyn, N. Y.
BONDCRETE Concrete Plaster, U. S. Gypsum Co., Chicago, Ill.
BONDEK Waterproofing Coment Paint, Reardon Co., St. Louis, Mo.
BOSS Mixing Machinery for Concrete and Holsts, American Coment
Machine Co., Inc., Keokuk, Iowa.
BOSTON Fauceta, Crane Co., Chicago, Ill.
BOVEE Furnaces, Bovee Furnace Works, Waterloo, Iowa.
BOYLSTON Lavatories, Crane Co., Chicago, Ill.
BRADLEY-MILLER White Pine Frames, Bradley-Miller Co., Bay
City, Mich.

BRADLEY-MILLER White Pine Frames, Bradley-Miller Co., Bay City, Mich.
BRASCO Metal Store Fronts, Brasco Mfg. Co., Chicago, Ill.
BRILLIANT Radiant Heaters, Ohio Foundry & Mfg. Co., Steubenville, Ohio.
BRIKMENT (for Brick and Stone Masonry), Louisville Cement Co., Louisville, Ky.
BRONCHO Concrete Mixers, Lansing Co., Lansing, Mich.
BROOKS Ready Roofing, Johns-Manville, Inc., New York, N. Y.
BRUCE Oak Flooring, E. L. Bruce Co., Memphis, Tenn.
BRUCELLIZED Flooring Blocks, E. L. Bruce Co., Memphis, Tenn.
BRUCETON Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
BUCKEYE Pumps, Hydrants, etc., Mast, Poos & Co., Springfield, O.
BUCKHORN Wall Plaster, U. S. Gypsum Co., Chicago, Ill.
BUENA Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
BULL DOG Adjusters, Casement Hardware Co., Chicago, Ill.
BULL DOG Chains, Chain Products Co., Cleveland, Ohio.
BULL DOG Concrete Mixers, R. & L. Mfg. Co., Kendaliville, Ind.
BULL DOG Lock Stove Pipe, Wheeling Corrugating Co., Milwaukee,
BULL NOSE Corner Bead, Milwaukee Corrugating Co., Milwaukee,

BULL NOSE Corner Bead, Milwaukee Corrugating Co., Milwaukee,

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BULLDOZER Power Pumps and Working Heads, F. E. Myers & Bro. Co., The, Ashland, Ohio.

BULLY BOY Saw Sets, Henry Disston & Sons, Philadelphia, Pa. BURNHAM Heating Boilers, Burnham Boller Co., Irvington, N. Y. BUTLER Self-Adjusting Window Ventilators, Butler Laboratories, Inc., Brooklyn, N. Y.

CABOT Paints, Paper, Wood Preservatives, Shirigle Stains, etc., Samuel Cabot, Inc., Boston, Mass. CANNON BALL Door Hangers, Hunt, Helm & Ferris Co., Harvard,

III.
CANTGETOFF Door Hangers, J. E. Porter Corp., Ottawa, Iil.
CAPITAL Barrows, Lansing Co., Lansing, Mich.
CAPITOL Boilers, U. S. Radiator Corp., Detroit, Mich.
CARBORUNDUM Grinding Wheels, Tool Sharpening Stones, Scythes,
Rasor Strops and Hones and Oil Stones, Discs, etc., Carborundum
Co., Niegarn Falls, N. Y.
CARDINAL Toggery Racks, Chas. Fischer Spring Co., Brooklyn,
N. Y.

CARDINAL Toggery Racks, Chas. Plants Cycling N. Y.

CARTER Woodworking Machy., R. L. Carter Co., Inc., Phoenix, N. Y.

CECO Column Forms, Reinforcing Bars, etc., Concrete Engineering Co., Omaha, Neb.

CEL-O-GLASS, Substitute Glass, Acetol Products, Inc., New York, N. Y.

CEMENTICO Wall Finish, U. S. Gypsum Co., Chicago, Ill.

CENTURY Motors, Century Electric Co., St. Louis, Mo.

CENTURY Air and Hand Pumps, Paint and Whitewash Spraying Machines, The F. E. Myers & Bro. Co., Ashland, Ohio.

CEPECO Chains, Chain Products Co., Cleveland, Ohio.

CHABELCO Chains, Chain Belt Co., Milwaukee, Wis.

CHALLENGE Finished and Gauging Plasters, U. S. Gypsum Co., Chicago, Ill.

CHALLENGE Finished and Gauging Plasters, U. S. Gypsum Co., Chicago, Ill.

CHALLENGE Measuring Tapes, Lufkin Rule Co., Saginaw, Mich. CHAMET Bronze, Chase Companies, Inc., Waterbury, Conn. CHAMPION Band Chains, Keuffel & Esser Co., Hoboken, N. J. CHAMPION Door Lock Mortiser, Colgan Machy, & Supply Co., Columbus, Ohlo.

CHAMPION Door Springs, Sargent & Co., New Haven, Conn. CHAMPION Dorag Saws and Saw Mill Drags, American Saw Mill Machinery Co., Hackettstown, N. J.

CHAMPION Finishing and Gauging Plasters, U. S. Gypsum Co., Chicago, Ill.

CHAMPION Saw Sets, Henry Disston & Sons, Philadelphia, Pa. CHAMPION Pipe and Boller Covering, Johns-Manville, Inc., New York, N. Y.

CHAMPION Windmill Regulators, Hunt, Helm & Ferris Co., Harvard, Ill.

vard, Ill. CHANNELDRAIN Roofing, Wheeling Corrugating Co., Wheeling,

CHASE Brass, Chase Companies, Inc., Waterbury, Conn. CHEVROLET Automobiles and Trucks, Chevrolet Motor Co., Detroit,

CHICAGO Cabinet Spring Hinges, Chicago Spring Hinge Co., Chi-

cago, Ill.
CHICAGO Door Springs, Chicago Spring Butt Co, Chicago, Ill.
CHICAGO Expansion Nail, Chicago Expansion Bolt Co, Chicago, Ill.
CHICAGO Stevedore Truck, Lansing Co., Lansing, Mich.
CHICAGO Uniona, Crane Co., Chicago, Ill.
CHICAGO Uniona, Crane Co., Chicago, Ill.
CHACAGO UNIVERSAL Portable Saw, Clarke Sanding Machine Co.,
Chicago, Ill.

Chicago, Ill. CLARKE VAC-ALL Cleaner, Clarke Sanding Machine Co., Chicago,

CLARKE VACUUM Portable Sander, Clarke Sanding Machine Co.,

Chicago, Ill. CLEARWAY Valves, Crane Co., Chicago, Ill.

CLERMONT Lavatories, Crane Co., Chicago, Iil.
CLEVELAND Chains, Chain Products Co., Cleveland, Ohio.
CLIFTON Lavatories, Crane Co., Chicago, Iil.
CLIMAX Barrows, Lansing Co., Lansing, Mich.
CLIMAX Wire Netting, Gilbert & Bennett Mfg. Co., Chicago, Iil.
CLINTON Face Brick, Finzer Bros. Clay Co., Sugar Creek, Ohio.
CLINTON Metallic Paint, Mortar Colors and Coment Colors, Clinton Metallic Paint Co., Clinton, N. T.
CLIPPER Wood and Pole Saws, American Saw Mill Machinery Co.,
Hackettatown, N. J.
CLOSIN Lavatories, Crane Co., Chicago, Iil.
CLOVER LEAF Hay Carriers, The F. E. Myers & Bro. Co., Ashland
Ohio.

Ohio.

COG GEAR Well House, Tank Spray and Cistern Pump, The F. R. Myers & Bro. Co., Ashland, Ohio.

COLLOPARES Colloidal Paints and Stains, Samuel Cabot, Inc., Boston, Mass.

COLON Barrows, Lansing Company, Lansing, Mich., COLONIAL Dampers, Colonial Fireplace Co., Chicago, Ill., COLONIAL Lavatories, Crane Co., Chicago, Ill., COLUMBIA Baths, Crane Co., Chicago, Ill., COLUMBIA Biue Print Paper, Cloth, Indelible Ink and Tapa Keuffel & Esser Co., Hoboken, N. J., COLUMBIAN Hay Tracks, J. E. Porter Corp., Ottawa, Ill., COLUMBUS Leather Cloth and Table Covers, Columbus Union Off Cloth Co., Columbus, Ohio.

COMBINATION, Hay Unloaders, F. E. Myers & Bro. Co., Ashland, Ohio.

Ohio.

COMBINO Drawing Instruments, Frederick Post Co., Chicago, III.

COMMERCIAL Blue Print Paper, Frederick Post Co., Chicago, III.

COMMERCIAL Blue Print Paper, Eugene Dietzgen Co., Inc., Chi-

cago, III.
CONCAVE Moulding Cutters, S. R. M. Orum, Inc., Philadelphia, Pa CONCRETE Water Closets, Crane Co., Chicago, III. CONDUO BASE Conduit Base, Dahlstrom Metallic Door Co., James

CONDUO BASE Conduit Base, Dahlstrom Metallic Door Co., Jamestown, N. Y.

CONRED Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

CONSERVO Wood Preservatives, Samuel Cabot, Inc., Boston, Mas.

COPER'S Metallic Shingles, National Sheet Metal Roofing Co., Jersey City, N. J.

COPLEY Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pt.

COPPEREDD Metal, Milwaukee Corrugating Co., Milwaukee, Wis.

COPPIC Lavatories, Crane Co., Chicago, Ill.

CORINTH Baths, Crane Co., Chicago, Ill.

CORNA-LATH, A Cornerite, North Western Expanded Metsi Co., Chicago, Ill.

CORNELL Tapes, Keuffel & Esser Co., Hoboken, N. J.

CORNELL Tapes, Keuffel & Esser Co., Hoboken, N. J.

CORNER-WISE Garage Door Hardware, Richards-Wilcox Mfg. Co., Aurora, Ill.

CORNER-WISE Garage Door Hardware, Richards-Wilcox Mfg. Ca, Aurora, Ill.
CORONA Drawing Instruments and Blue Print Paper, Frederick Per Co., Chicago, Ill.
CORONET Baths, Crane Co., Chicago, Ill.
CORRECTO URINALS, Crane Co., Chicago, Ill.
CORRUGATED KNO-BURN Self-Furring Metal Lath, North Western Expanded Metal Co., Chicago, Ill.
CORSYN Water Closets and Tanks, Crane Co., Chicago, Ill.
CORSYN Water Closets and Tanks, Crane Co., Chicago, Ill.
CORTOR Radiators, American Radiator Co., New York, N. Y.
CORWITH Baths, Crane Co., Chicago, Ill.
COTIGAE Saws, Henry Disston & Sons, Philadelphia, Pa.
CRACO Closet Tanks, Crane Co., Chicago, Ill.
CRANE Steam Specialties and Plumbing Supplies, Crane Co., Chicago, Ill.

TII. CRANE HARD METAL Valves and Valve Trimmings, Crane Ca.

Chicago, Ill.
CRANE LAP Flanged Pipe Joints, Crane Co., Chicago, Ill.
CRANETILT Steam Traps, Crane Co., Chicago, Ill.
CREOLEUM Dampproofing for Wood, Truscon Laboratories, Ta.

CREOLEUM Dampproofing for Wood, Truscon Laboratories, The Detroit, Mich.

CRESCENT Band Saws and Woodworking Machinery and Swist Saws, Crescent Machine Co., Leetonie, Ohio, CRESCENT Brick and Sewer Pipe, Machines, Concrete Minm Moulds, Tampers, R. & L. Concrete Machy. Co., Kendaliville, Interescent Lavatories, Crane Co., Chicago, Ill.

CRESCENT Lavatories, Crane Co., Chicago, Ill.

CRESTON Wall Finish, Reardon Co., St. Louis, Mo. CRESTON Wall Finish, Reardon Co., Chicago, Ill.

CRIMPEDGE Bave Troughs, Milwaukee Corrugating Co., Milssele, Wis.

kee, Wis,
CRITTALL Casement Windows, Crittali Casement Window Cs., De
troit, Mich.
CROFOOT Tackers and Staples, J. B. Crofoot Co., Chicago, Ill.
CROMAR Finished Oak Flooring, Cromar Co., Williamsport, FaCROWN Shingle Machine, American Saw Mill Machy. Co., Hackstown, N. J.
CURTIS Woodwork, Curtis Cos., Clinton, Iowa.

D. C. Mail Receptacles, American Device Mfg. Co., St. Louis Managery Racks, Davis Tool & Eng. Co., Detroit, Mich. DANDIE Concrete Mixers, Koehring Co., Miwaukee, Wis. DANDY Bag Truck, Lansing Co., Lansing, Mich. DANDY Bag Truck, Lansing Co., Lansing, Mich. DAYLIGHT Hog House Window, Milwaukee Corrugating Co., Lansing, Mich. DAYLIGHT Hog House Window, Milwaukee Corrugating Co., Walland, Chio. DEFIANCE Pumps, Stands and Spray Pumps and Working Heat. The F. E. Myers & Bro. Co., Ashland, Ohio. DEFIANCE Wood Working Machinery, Sidney Tool Co., Sidney, Ch. DEFIANCE Wood Working Machinery, Sidney Tool Co., Sidney, Ch. DEFIANCE Wood Working Machinery, Sidney Tool Co., Sidney, Ch. Light Co., Dayton, Ohio. DENTAL Lavatories, Crane Co., Chicago, Ill. DENTUS Lavatories, Crane Co., Chicago, Ill. DENTUS Lavatories, Crane Co., Chicago, Ill. DETROIT FENESTRA Steel Factory Windows, Detroit Steel Price Utiliss Portable Painting Equipment, The Devilbies Co., Paledo, Ohio.

ledo, Ohio. DE VILBISS Spray-Painting Systems, The DeVilbias Co., T Ohio

Ohlo.

DEVORO Closet, Standard Sanitary Mfg. Co., Pittsburgh, Pa
DE WALT Woodworker, Dewalt Mfg. Co., Leola, Pa.
DIAMOND Lawn Fence, American Steel & Wire Co., Chicaga, B
DIAMOND Metal Lath, Truscon Steel Co., Toungstown, Ohlo.
DIAMOND Mills, Fairbanks, Morse & Co., Chicago, Ill.
DIAMOND POINT Saws, Henry Disston & Sons, Philadelphia, B
DIAMOND WAY Metal Weather Strips, Diamond Metal West
Strip Co., Columbus, Ohlo.
DISSTON Crucible Steel Saws, Files, Rasps, Gummers and ProHenry Disston & Sons, Inc., Philadelphia, Pa.
DIXIE Metallic Shingles, Wheeling Corrugating Co., Washington, Wa.

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Fireplace Equipment, Donley Bros. Co., Cleveland, Ohio. LE-MESH Herringbone Metal Lath, Genfire Steel Co., Youngs-Onio. ight Tubs, Crane Co., Chicago, Ill. JACK Wire Stretchers, American Steel & Wire Co., Chie, Ill. V Door and Track Hangers, J. E. Porter Corp., Ottawa, WHITE Paints, Samuel Cabot, Inc., Boston, Mass. UL Sand Screens, Gilbert & Bennett Mfg. Co., Georgetown, Jan.

Dev. Door Hangers, Richards-Wilcox Co., Aurora, Ill.

VAR-TEX Varnish, Truscon Laboratories, The, Detroit, Mich.

Py Sawa, Henry Dission & Sons, Philadelphis, Pa.

HLE Machinery, W. E., Dunn Mfg. Co., Holland, Mich.

2 DUO JR. Lavatory Faucets, Crane Co., Chicago, Ill.

EX Drawing Papers and Slide Rules, Keuffel & Esser Co.,

Johoken, N. J.

EX Fiush Valve, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

EX Fumps, F. E. Myers & Bro., Ashland, Ohio.

EX Steel Bridging, Genfre Steel Co., Youngstown, Ohio.

ONT TONTINE Window Shade Material, E. I., du Pont de

smours & Co., Inc., Fabrikoid Div., Newburgh, N. Y.

TE Abrasive Cloth, Paper, etc., Mauning Abrasive Co., Inc.,

Toy, N. Y.

Broushold Water Supply Systems, Pumps, etc., The Duro Co.,

avion, O. gton, O.
BAR Chains, Chain Beit Co., Milwaukee, Wis.
PLATE Blackboards, E. W. A. Rowles, Chicago, Ill.
RDUM Abrasive Cloth, Paper, etc., Manning Abrasive Co., Inc.,
107, N. Y.
18 Drinking Fountains, Crane Co., Chicago, Ill.
H KITCHENET Kitchen Cabinets, Coppes Bros. & Zook, Nap-WARF Tapes, Keuffel & Esser Co., Hoboken, N. J. E 7. Paper, Keuffel & Esser Co.; Hoboken, N. J.

2. Garage Fixtures, Frants Mfg. Co., Sterling, Ill.

3. Shingle Bunchers, American Saw Mill Machinery Co., Hackettstown, N. J.

2. KLEEN Garage Trap, A. L. Swett Iron Works, Medina, N. Y.

3. E T. Blue Print Paper, Keuffel & Esser Co., Hoboken, N. J.

3. Ed Erimping and Fluting Machines, North Bros. Mfg. Co.,

Philadelphia, Pa.

3. GGE Sash Pulley, Grand Rapids Hardware Co., Grand Rapids,

Mich. Mich.

1487 LAKE Metallic Shingle, Crane Co., Chicage, Ili.

1487 LAKE Metallic Shingle, Crane Co., Chicage, Ili.

1457 LAKE Metallic Shingle, Crane Co., Lansing Co., Lansing, Mich.

1470 Lavatories, Crane Co., Chicage, Ili.

1802 Combination Drinking Fountains and Lavatories, Crane Co., Chicage, Ili.

1802 CENTRIC Swages, Henry Disston & Sons, Philadelphia, Pa., CENTRIC Swages, Henry Disston & Sons, Philadelphia, Pa., CENTRIC SWILL DOCK With Stratchers, American Steel 6, With NTRIC Swages, Henry Disston & Sons, Philadelphia, Pa.
NTRIC BULL DOG Wire Stretchers, American Steel & Wire Co., Chicago, Ill.

Co., Chicago, Ill.

Co. Transparent Sketching Paper, Keuffel & Esser Co., Hoboken, N. J. E Door Springs and Door Checks, Sargent & Co., New Haven, Conn.

JPSE Windmills, Fairbanks, Morse & Co., Chicago, Ill.

NO Expanded Metal for Concrete Reinforcement and Machine Guards, North Western Expanded Metal Co., Chicago, Ill.

NOMY Compasses, Eugene Dietzgen Co., Chicago, Ill.

NOMY Incinerators, Economy Incinerator Co., Milwaukee, Wis.

NOMY Pumps, Stands and Door Hangers, The F. E. Myers & Bro. Co., Ashland, Ohio.

NOMY Excitabing and Drawing Paper, Keuffel & Esser Co., NONDY Pumps, Stands and Door Hangers, The F. E. Myers & Bro. Co., Ashland, Ohio.

NONDY Sketching and Drawing Paper, Keuffel & Esser Co., Hoboken, N. J.

RICO Compression Faucets, Hays Mfg. Co., Erle, Pa., DISTRONE Sash Cord, Silver Lake Co., Newtonville, Mass.

ELWEISS White Enamel (Exterior), Truscon Laboratories, Detroit, Mich.

GELY Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa., MRBURGH Colors for Mortar, Toch Bros., Inc., New York, N. Y., MANCO Metal Cellings, Shingles, Rolling Doors, Shutters, etc., Edwards Mfg. Co., Cincinnati, Ohio.

WARDS Cellings and Shingles, Edwards Mfg. Co., Cincinnati, O., WARDS Cellings and Shingles, Roofing Tiles, Rolling Doors, Shutters, etc., Edwards Mfg. Co., Cincinnati, Ohio.

SHELL Mill White, Sherwin-Williams Co., Cieveland, Ohio.

ECTO Closet, Standard Sanitary Mfg. Co., Pittsburgh, Pa., ASTIC Glasing Composition, H. B. Fred Kuhis, Brooklyn, N. Y., ASTITTE Expansion Joints, Philip Carey Co., Chicago, Ill.

DORADO Wall Plaster, U. S. Gypsum Co., Chicago, Ill.

ECTROBESTOS Insulating Material, Inc., Johns-Manville, Inc., New York, N. Y., Edia Lavatories, Crane Co., Chicago, Ill. IA Lavatories, Crane Co., Chicago, Ill. TOOD Wire Stretchers, Hunt, Helm, Ferris & Co., Harvard, WOOD IRE Boiting Machines, American Saw Mill Machinery Co., Inckettstown, N. J.

BRANCC Blackboards, E. W. A. Rowles, Chicago, Ill.

K Batha, Standard Sanitary Mfg. Co., Pittsburgh, Pa., Richard Sanitary Mfg. Co., Pittsburgh, Pa., Philadelphia, Pa.

EKA Barrows, Lansing Co., Lansing, Mich.

EKA Chains, American Chain Co., Bridgeport, Conn.

EKA Chains, American Chain Co., Bridgeport, Conn.

EKA Expanded Metal Lath, North Western Expanded Metal

A., Chicago, Ill.

BRAFT Chimney Caps, Milwaukee Corrugating Co., Milwau
186, Wis.

ENTT Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

RLABTING Chisels, Standey Rule & Level Co., New Britain, Con. ELITE KOATING Wall Paint, Toch Bros., Inc., New York, N. Y.

Paneiboards, Switchboards, Cabinets, etc., Frank Adam Elec. St. Louis, Mo. Consultation of Dumbwaiters, Sedgwick Machine Works, New York, N. Y. BANKS Scales, Fairbanks, Morse & Co.; Chicago, Ill.

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FAIRBANKS-MORSE Gasoline, Kerosene and Diesel Engines, Air Compressors, Centrifugal, Circulating, Deep Well, Power, Railroad and Steam Pumps, Motors and Generators, Motor Cars, Motor Generator Sets, Central Station Power Plants, Railway Appliances, Farm Machinery, Lighting Plants and Water Systems, Fairbanks, Morse & Co., Chicago, Ill. FAIRDAY Washing Machines, Fairbanks, Morse & Co., Chicago, Ill. FAIRFAX Levatories, Crane Co., Chicago, Ill. FAIRFAX Levatories, Crane Co., Chicago, Ill. FALCON Saws, Henry Dieston & Sons, Philadelphia, Pa. FAMOUS UNIVERSAL Woodworking Machines, Sidney Machine Tool Co., Sidney, Ohio. Co., Sidney, Ohio.

FAULTLESS Spray Pumps, Carriers, Hay Fork Pulleys, Door Hangers and Pumping Jacks, The F. E. Myers & Bro. Co., Ashland, FAVORITE Measuring Tapes, Keuffel & Esser Co., Hoboken, N. J. FAYS Saws, Henry Disaton & Sons, Philadelphia, Pa. FEDERAL Blue Printing Machines, Keuffel & Esser Co., Hoboken, FEDERAL Blue Printing Machines, Keuffel & Beser Co., Hoboken, N. J.
FENESTRA Steel Casements and Windows, Detroit Steel Products
Co., Detroit, Mich.
FENNICK Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
FERRIS Hay Tracks, Hunt, Helm, Ferris & Co., Harvard, Ill.
FERRITEX Roof Cement, Truscon Laboratories, Detroit, Mich.
FERRO Iron and Steel Filler, Cement, Johns-Manville, Inc., New
York, N. Y.
FIAT Shower Bath Compartments, Flat Metal Mfg. Co., Chicago, Ill.
FIBREWOVE Insulating Paper, Philip Carey Mfg. Co., Lockland,
Ohio. FIBROTEX Roof Cement, Truscon Laboratories, Detroit, Mich. FIBROTEX TOPPING Roof Paint, Truscon Laboratories, Detroit, FIFTH AVE. Closets and Lavatory, Crane Co., Chicago, III, FIRE FELT Pipe and Boiler Covering, Johns-Manville, Inc., New York, N. Y. FIREFRAX Refractory Cement, Carborundum Co., Niagara Falls, FIREITE Furnace Cement, Johns-Manville, Inc., New York, N. Y. FIRMTREAD Steel Floor Plates, Jos. T. Ryerson & Son, Inc., Chicago, Ill.
FITSTITE Barn Door Hardware, Richards-Wilcox Mfg. Co., Aurora, III.

FLAT TONE Flat Wall Finish, Sherwin-Williams Co., Cleveland, O. FLAKLINUM Insulation, Flaxlinum Insulating Co., St. Faul, Minu. FLEXOTL-YAC Insulating Varnish, Standard Varnish Works, New York, N. Y.

FLEX SICCO Ready Mixed Paints, Toch Bros., Inc., New York, N. Y.

FLEXIBLE Door Hangers, F. E. Myers & Bro. Co., Ashland, Ohio. FLEXO Barn Door Hangers, Hunt, Helm & Ferris Co., Harvard, IN. FLEXISTONE Asbestos Roofing, Johns-Manville, Inc., New York, N. Y. N. T.
FLINT Coment Plaster, U. S. Gypsum Co., Chicago, Ill.
FLINTOX Concrete Floor Hardener, Toch Bros., Inc., New York, FLINTOX Concrete Floor Hardener, 1003 2005, 2005, N. Y.

FLORIAN Drinking Fountains, Crane Co., Chicago, Ill.

FLUTED-CATCH Sockets and Receptacles, General Electric Co.,

Schenectady, N. Y.

FLYING DUTCHMAN Wood Carving Machinery, Gallmeyer & Livingston Co., Grand Rapids, Mich.

FOLEY Clamps, Cleanouts, Hays Mfg. Co., Erie, Pa.

FOLEY Automatic Saw Filer, Foley Saw Tool Co., Minneapolis, Minn.

FORESTBLEND Face Brick, Finzer Bros. Clay Co., Sugar Creek,

Ohio. Ohio.

FOREST CITY Tools, Forest City Bit & Tool Co., Rockford, Ill.
FORMOCLOR QUALITY House Paint, Truscon Laboratories, The,
Detroit, Mich.
FORSTNER Auger Bits, The Progressive Mfg. Co., Torrington, Conn.
FOUNTAIN Spray Pumps, The F. E. Myers & Bro. Co., Ashland, O.
FRANTZ Builders Hardware, Frants Mfg. Co., Sterling Ill.
FREE-O-DUST Floor Sander, Electric Rotary Machine Co., Chicago,
Ill. FRAZIER Self-Balanced Stairs, Frazier Stair Co., Pittsburgh, Pa. FRIGIDAIRE Iceless Refrigerators and Ice Cream Cabinets, Delco-Light Co., Dayton, Ohio.
FUME-SAF WHITE Enamel, The Truscon Laboratories, Detroit, FYER-WAL Fire Doors, Richards-Wilcox Mfg. Co., Aurora, Ill. G-F Metal Lath, Bridging, Steel Lumber, Sash, Tile Corner Beads, Trussit Channels, Casements, Wire Mesh, Lintels, Doors, Basement Windows, etc., Genfire Steel Co., Youngstown, Ohio.
G. & B. Levels, Geier & Bluhm, Inc., Troy, N. Y.
G. & B Poultry Netting and Wire Cloth, Gilbert & Bennett Mfg. Co., Chicago, Ill.
GALVABOND Galvanized Iron Primer, Truscon Laboratories, Detroit, Mich. Mich.
GARCY Clothes Closet Fixtures, Garden City Plating & Mfg. Co.,
Chicago, Ill.
GAS-GARD Water Heater Control, Gas-Gard Co., Rochester, N. Y.
GEM UNION Drawing Instruments, Eugene Dietzgen Co., Inc.,
Chicago, Ill.
GENASCO Protective Products, The Barber Asphalt Co., Philadelphia, Pa. GENASCO LATITE Shingles, The Barber Asphalt Co., Philadelphia, GENASCO SEALBAC Shingles, The Barber Asphalt Co., Philadel-GENASCO SEALBAC Shingles, The Barber Asphalt Co., Philadelphia, Pa.
GENASCO STANDARD TRINIDAD Built Up Roofs, The Barber Asphalt Co., Philadelphia, Pa.
GENESEE Wheelbarrows, Lansing Co., Lansing, Mich.
GENFIRE Sheet Lath, Genfire Steel Co., Youngstown, Ohio.
GENUINE FRANKLIN TUNNEL Roofing Slate, Slatington Slate Co., Slatington, Pa.
GEYSER Pumps, F. E. Myers & Bro. Co., Ashland, Ohio.
GIANT Door Hangers, Tracks and Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.
GIANT Door Hangers and Steel Adjustable Stanchion, Hunt, Helm, Ferris & Co., Harvard, Ill.
GIANT Saw Mill Dogs, American Saw Mill Machy. Co., Hackettstown, N. J.
GIANT Steel Adjustable Stanchions, Hunt, Helm, Ferris & Co., Harvard, Ill. town, N. J.
GIANT Steel Adjustable Stanchions, Hunt, Helm, Ferris & Co.,
Harvard, Ill.
GIANT METAL Sash Chains, Smith & Egge Mfg. Co., Bridgeport, GIBSONBURG Finishing Lime, Gibsonburg Lime Products Co., Gibsonburg, Ohio.
GLIDE Door Hangers and Tracks, Frants Mfg. Ca., Sterling, Ill.
GLIMALAC Insulating Varnish, Standard Varnish Works, New York, N. Y.
GLOBE Chimney Caps, Globe Ventilator Co., Troy, N. Y.
GLOBE Ventilators, Globe Ventilator Co., Troy, N. Y.
GLOBE Wheelbarrows, Lansing Company, Lansing, Mich.

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GLO-HOT Electric Fireplaces, Colonial Fireplace Co., Chicago, Ill. GLYCO Babbitt Metal, Jos. T. Ryerson & Son, Inc., Chicago, Ill. GLYCO STAR Electric Switches, Hart & Hegeman Mfg. Co., Hart Hart-

ford, Conn. GLYCO TASSEL Electric Sockets, Hart & Hegeman Mfg. Co., Hart-

GLICO TASSEL Electric Sockets, Hart & Hegeman Mfg. Co., Hartford, Conn.
GOOD ROADS Paver, Ransome Concrete Machinery Co., Dunellen, N. J.
GOODYEAR Rubber Tiling, Goodyear Tire & Rubber Co., Akron, O.
GOSSETT Fasteners, Hinges, F. D. Kees, Mfg. Co., Beatrice, Neb.
GOULDING Saws, Henry Disston & Sons, Philadelphia, Pa.
GRAHAM Motor Trucks, Graham Bros. Co., Detroit, Mich.
GRAND Garage Door Holder, Sasgen Derrick Co., Chicago, Ill.
GRAND PRIZE Hydrated Lime, U. S. Gypsum Co., Chicago, Ill.
GRAND RAPIDS Grinders, Gallmeyer & Livingston Co., Grand
Rapids, Mich.
GRAND RAPIDS Bash Pulleys, Grand Rapids Hardware Co., Grand
Rapids, Mich.
GRANTEM Transparent Coating for Cement Floors (Non-Staining
and Dustless), Truscon Laboratorics, Detroit, Mich.
GRANTE Wall Plaster, United States Gypsum Co., Chicago.
GREAT SOUTHERN Saws, Henry Disston & Sons, Philadelphia,
Pa.

H. & A. Portable Electric Bench Machines, Heston & Anderson, Fairfield, Iowa.

H. & H. Electric Switches and Radio Products, Hart & Hegeman Mig. Co., Hartford, Conn.

HAGSTROM Friction Clutches, Hagstrom Mig. Co., Glen Cove, N. Y. HAIRINSUL Hair Insulation, Johns-Manville, Inc., New York, N. Y. HAMLET Dimension Garges, E. C., Atkins & Co., Indianapolis, Ind. HANDIE-BARO Wheelbarrows, Sterling Wheelbarrow Co., Milwau-Wis.

fee, Wis.

HANDY Door Pulls, Hunt, Helm, Ferris & Co., Harvard, Ill.

HANDY Spray Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.

HANDY HUTCH Woodworking Machine, Hutchinson Mfg. Co., Nor-

HANDY Spray Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio. HANDY HUTCH Woodworking Machine, Hutchinson Mfg. Co., Norristown, Pa.

HANDY MAN Hay Hoists, American Saw Mill Machinery Co., Hackettstown, N. J.

HANDY SWIVEL ATTACHMENT Malleable Clevices, Hunt, Heim, Ferris & Co., Harvard, Ill.

HART Electric Ewitches, Hart & Hegeman Mfg. Co., Hartford, Conn. HARTFORD Lavatories, Crane Co., Chicago, Ill.

HARVARD Carriers, Hangers, Hinges, Heaters, Latches, Rails, Slings, Hunt, Heim, Ferris & Co., Harvard, Ill.

HARVARD Tapes, Keuffel & Esser Co., Hoboken, N. J.

HARVESTER Hay Carriers, Hunt, Heim, Ferris & Co., Harvard, Ill.

HAYMAKER Carriers, The F. E. Myers & Bro. Co., Ashland, Ohio.

HAYSMITE Cocks and Bibbs, Hays Mfg. Co., Erie, Pa.

HEACOCK Saw Mill Machinery, American Saw Mill Machinery Co., Hartford, Conn.

HEBATILATOR Fireplace Units, Heatilator Co., Syracuse, N. Y.

HEGEMITE Moided Electric Switch Plates, Hart & Hegeman Mfg.

Co., Hartford, Conn.

HELIOS Blue Print Paper, Keuffel & Esser Co., Hoboken, N. J.

HELTZEL Steel Forms for Concrete, Heltzel Steel Form & Iron Works, Warren, Ohio.

HERCULES Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.

HERCULES Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.

HERMITAGE Lavatories, Crane Co., Chicago, Ill.

HIBBEN Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

HIGGINS AMERICAN Drawing Inks, Chas. M. Higgins & Co., Elicago, Ill.

HIBBEN Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

HIGGINS AMERICAN Drawing Inks, Chas. M. Higgins & Co., Clinton, N. Y.

HILLSBORO Wall Plaster, U. S. Gypsum Co., Chicago, Ill.

HI-LO Door Hangers and Track, Frantz Mfg. Co., Sterling, Ill.

HI-LO Incandescent Lamp Dimmers, General Electric Co., Schenectady, N. Y.

HITCHINGS Sash Operating Devices, Hitchings & Co., Elizabeth,

HITCHINGS Sash Operating Devices, Hitchings & Co., Elizabeth, N. J.

HITCHINGS Sash Operating Devices, Hitchings & Co., Elizabeth, N. J.

HODELL Chains, etc., Chain Products Co., Cleveland, Ohio.

HOFFMAN Fuel Oil Burners, J. E. Porter Corp., Ottawa, Iil.

HOLDEN Boiler Stands, Crane Co., Chicago, Iil.

HOLLAND Furnaces, Holland Furnace Co., Holland, Mich.

HOLTON Tapes, Keuffel & Esser Co., Hoboken, N. J.

HOOSIER Pumps, Water Systems, Jacks, Rams, Regulators, Towers,

Tanks, Flint & Walling Mfg. Co., Kendaliville, Ind.

HOOSIER GIANT HOLO BRIX, Hoosier Bullding Tile & Sile Co.,

Albany, Ind.

HORSESHOE Tools, Stanley Rule & Level Co., New Britain, Conn.

HOSPITAL Lavatories and Baths, Standard Sanitary Mfg. Co., Pitts-burgh, Pa.

burgh, Pa.

HOSPITAL Water Closets, Crane Co., Chicago, Ill.

HUEBER Track Scraper, American Sawmill Machinery Co., Hackettstown, N. J.

HUMMER Barn Door Hangers, J. E. Porter Corp., Ottawa, Ill.

HUSHADOOR Door Bumpers, Velguth Metal Parts, Inc., Milwau-

HUSHADOOR Door Bumpers, Velguth Metal Parts, Inc., Milwaukee, Wis.

HUTHER Dado Heads and Saws, Huther Bros. Saw Mfg. Co.,
Rochester, N. Y.

HY-PO-RIB Reinforcement Steel Lath, Truscon Steel Co., Youngstown, Ohio.

HY-RIB Metal Lath, Truscon Steel Co., Youngstown, Ohio.

HYPERION Blue Print Paper, Eugene Dietzgen Co., Inc., Chicago,
Ill.

I. H. C. Com'l Autos, International Harvester Co., Chicago, Ill.
IDALIA Lavatories, Crane Co., Chicago, Ill.
IDEAL Boilers, Brackets, Cements, Water Heaters, Valves, Shields,
Packless Valves, etc., American Radiator Co., New York, N. Y.
IDEAL Elevator Door Hangers, Door Closet and Check and Locking
Devices, Richards-Wilcox Mfg. Co., Aurora, Ill.
IDEAL End and Corner Posts, Roofing Nails, "U" Shape Steel Fence
Posts, American Steel & Wire Co., Chicago, Ill.
IDEAL Hoists, Universal Hoist & Mfg. Co., Cedar Falls, Iowa.
IDEAL Pocket Tape, Eugene Dietzgen Co., Chicago, Ill.
IDEAL Steam and Hot Water Heaters, American Radiator Co.,
Pittsburgh, Pa.

ILG Self-Cooled Motor Fans, Blowers, Shutters, etc., Ilg Electric Ventilating Co., Chicago, Ill.

LIGAIR Air Washing Unit and Humidifier, Ilg Electric Ventilating Co., Chicago, Ill.

ILGAIR Heating System (Unit), Ilg Electric Ventilating Co., Chicago, Ill.

ILLINI Water Closets, Crane Company, Chicago, Ill.

ILLINI Water Closets, Crane Company, Chicago, Ill.

ILLINIOIS Tapes, Keuffel & Esser Co., Hoboken, N. J.

IMPERIAL Cement Plaster and Prepared Finish, U. S. Gypsum C., Chicago, Ill.

IMPERIAL Pumps and Carriers, F. E. Myers & Bro., Ashland, Ohn

IMPERIAL Tracing Papers, Frederick Post Co., Chicago, Ill.

IMPERIAL Wall Plasters, U. S. Gypsum Co., Chicago, Ill.

IMPERIAL Wall Plasters, U. S. Gypsum Co., Chicago, Ill.

IMPERIAL White Plasters, U. S. Gypsum Co., Chicago, Ill.

INPERIAL White Enamel (Mill White), Truscon Laboratoria, The, Detroit, Mich.

INGHAM DRAG Road Scrapers, Lansing Co., Lansing, Mich.

INKULTE Plaster Base and Wall Board, Insulite Co., Minnespein, Minn.

INTERLOCK Casement Window Adjuster, The Lyone Min. Co., Minnespein, Minn.

INTERLOCK Casement Window Adjuster, The Lyons Mig. Co., New Haven, Conn.

INTERLOCK Conductor Pipe, Milwaukee Corrugating Co., Milwa.

kee, Wis. INTERLOX Master Slide Rules, Master Rule Mig. Co., New York N. T.
INTERNATIONAL Casements, International Casement Co., James Lawn, N. Y.

town, N. I. INTERNATIONAL Motor Trucks, International Harvester Co., Ca. cago, Ill.
INTERNATIONAL Store Front Construction, Zouri Drawn Head

Co., Chicago, Ill. INVINCIBLE Chisel Tooth Saw, Henry Disston & Sons, Inc., F

delphia, Pa.

INVISIBLE JOINT Steel Cellings, Milwaukee Corrugating Co., Milwaukee, Wis.

INVISIBOWL, a Concealed Lavatory, Murphy Door Bed Co., Ch.

cago, Ill.

IONIC Tracing Paper, Keuffel & Esser Co., Hoboken, N. J.
IRON KING Tank Heaters, Hunt, Helm, Ferris & Co., Harvard, III
IROQUOIS Road Building Machinery, Barber Asphalt Paving C.
Philadelphia, Pa.
IVORY Wall Plaster, Keene's Cement Pottery Plaster and Hydraud
Lime, U. S. Gypsum Co., Chicago, Ill.

J. C. M. Floor Machines, The Kent Company, Inc., Rome, N. Y. JACK JUNIOR Engines, Fairbanks, Morse & Co., Chicago, Il. JACKSON Auto Trailers, The Miles Co., Jackson, Mich. JACKSON Hay Forks, The F. E. Myers & Bro. Co., Ashland, Ohi JACKSON Saws, Henry Disston & Sons, Philadelphia, Pa. JAEGER Concrete Mixers, Jaeger Machine Co., Columbus, Ohia. JERSEY Vises, Stanley Rule & Level Co., New Britain, Com. JESTER-SACKETT SYSTEM Plaster Boards on Metal Studs, U. I. Gypsum Co., Chicago, Ill. JEWELL Planer, American Saw Mill Machinery Co., Hackettsow, N. J.

JIFFY Saw Rig, A. S. Aloe Co., St. Louis, Mo. JOHNSON'S PATTERN Gate Latches, Sargent & Co., New Have.

Conn.
JOHNSON'S PERFECTONE Undercoat and Enamel, S. C. Johnson & Son, Racine, Wis.
JOHNSON'S SANI-SPAR Varnish Stain, S. C. Johnson & Son, Rada.

Wis.

JOHNSON'S Wood Dye, Floor Finish and Varnish, S. C. Johnson's Son, Racine, Wis.

JOSEPH Barrows, Lansing Co., Lansing, Mich.

JUNIOR Spray Pumps and Pumping Jacks, The F. E. Myes's Bro. Co., Ashland, Ohio.

K-V Clothes Closet Fixtures, Knape & Vogt Mfg. Co., Grand Rapids

K-V Clothes Closet Fixtures, Knape & Vogt Mfg. Co., Grand Rapid Mich.

K. & E. Calculators, Transits, Levels, Compasses, etc., Ksuffel & Esser Co., Hoboken, N. J.

K. & M. Magnesia Boiler and Pipe Coverings, Keasby & Matter Co., Ambler, Pa.

KAB-RANGE Combined Range with Kitchen Cabinet Base, Olis State Stove & Mfg. Co., Columbus, Ohio.

KAHN Trussed Bar, Truscon Steel Co., Youngstown, Ohio. KALMANLATH for Building, Kalman Steel Co., Chicago, Ilk KAWNEER Nickel Silver Windows, Kawneer Co., Niles, Mich. KAWNEER Store Fronts, Copper and Bronze Covered Windows, Kawneer Mfg. Co., Niles, Mich.

KECO Measuring Tapes, Keuffel & Esser Co., Hoboken, N. J. KEES Building Corners, F. D. Kees Mfg. Co., Beatrice, Neb. KEES-GOSSETT Screen and Storm Sash Hangers, F. D. Kees Mg. Co., Beatrice, Neb. KENNEBAGO Saws, Henry/Disston & Sons, Philadelphia, Pa. KENNEBAGO Saws, Henry/Disston & Sons, Philadelphia, Pa. KENT Floor Machines, Kent Co., Inc., Rome, N. Y. KENT Stationary Vacuum Cleaners, Bench Type Sanding, Screening and Polishing Machines, The Kent Company, Inc., Bossing and Polishing Machines, The Kent Company, Inc., Bossing and Polishing Machines, The Kent Company, Inc., Bossing Acceptable Acc

Cago, Ill.

KEYSTONE Farm Trucks, International Harvester Co., Chicago, Ill.

KEYSTONE Farm Trucks, International Harvester Co., Chicago, Ill.

KEYSTONE Files and Raspa, Saws, Henry Disston & Sons, Palled Color, Chicago, Ill.

KEYSTONE Hair Felt, Johns-Manville, Inc., New York, N. Y.

KEYSTONE Hand-Barrel, etc., Carts, Lansing Co., Lansing, Med.

KEYSTONE Screen Door Sets, McKinney Mfg. Co., Pittsburgh, Pa.

KIMBALL Divinking Fountains, Crane Co., Council Bluffs, Iowa.

KIMBALL Elevators, Kimball Broa. Co., Council Bluffs, Iowa.

KIMBALL Elevators, Kimball Broa. Co., Council Bluffs, Iowa.

KING Block Machines, The Miles Mfg. Co., Jackson, Mich.

KING'S CHARM Door Hangers and Track, McKinney Mfg. Co., Pittsburgh, Pa.

Pittsburgh, Pa.

KING'S WINDSOR Wall Plaster, U. S. Gypsum Co., Chicago, Ill.

KING'S WOOD FIBRE Wall Plaster, U. S. Gypsum Co., Chicago,

KLEEN GLASS Window and Skylight Cleaner, Truscon Laborator

The, Detroit, Mich.

KLONDYKE Barrows, Lansing Co., Lansing, Mich.

KNICKERBOCKER Baths, Standard Sanitary Mfg. Co., Pitts S.

KNICKERBOCKER Carts, Lansing Co., Lansing, Mich.

CHICKERBOCKER Concrete Mixers and Woodworkers, Knickerbocker Co., Jackson, Mich.

INO-BURN Expanded Metal Lath, North Western Expanded Metal
Co., Chicago, Ill.

INOXALL Door Hangers, Tank Heaters, Wire Stretchers, Hunt,
Helm, Ferris & Co., Harvard, Ill.

KOHHRING Heavy Duty Concrete Mixers, Shovel and Crane Excavators, Koehring Co., Milwaukee, Wis.

IONKERIT Paints, Toch Bros., New York, N. Y.

IOVERFLOR Concrete and Cement Paints, Standard Varnish Works,
New York, N. Y.

INOMICK Structural Steel Primer, Sherwin-Williams Co., Cleveland,
Ohio. KUHLMANN Weatherstrips, Kuhlmann Metal Weatherstrip Co., St. Louis, Mo.

L.V Clothes Closet Fixtures, Knape & Vogt Mfg. Co., Grand Rapids, MICH.
MICH.SAW Power Hand Saw, Porter-Cable Machine Co., Inc.,
Syracuse, N. Y.
KWIK-MIX Concrete Mixers, Kwik-Mix Concrete Mixer Co., Port
Washington, Wis. L. O. Sheet Glass, Libbey-Owens Sheet Glass Co., Toledo, Ohio.

LABRUM Bath Tubs, Crane Co., Chicago, Ill.

LIMELLA Trussless Arch Roofs, Lamella Roof Syndicate, Inc., New York, N. Y.

LAMINEX Wooden Doors, Wheeler, Osgood Co., Tacoma, Wash.

LANCET Saws, Henry Dission & Sons, Philadelphia, Pa.

LANSING Mixers, Trucks, Scrapers and Carts, Lansing Co., Lansing, Mich.

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LANSING COLONIAL Hand Cart, Lansing Co., Lansing, Mich.

LASTILE Composition Roofing, Philip Carey Mfg. Co., Lockland, O.

LAVA Drawing Paper, Keuffel & Esser Co., Hoboken, N. J.

LEACH-OSHKOSH Concrete Mixers, Leach Co., Oshkosh, Wis.

LEADCLAD Sheets, Roofing, Wheeling Metal & Mfg. Co., Wheeling, W. Va.
LEAD-SEALED Sheets, Superior Sheet Steel Co., Canton, Ohio.
LECTROFLATER Electric Air Compressors, The Black & Decker
Mfg. Co., Towson, Md.
LEVER BUCKET Spray Pumps, F. E. Myers & Bro. Co., Ashland, O.
LEBEY-OWENS Clear Sheet Glass, Libbey-Owens Sheet Glass Co.,
Tokson, Ohio.

Toledo, Ohio.

Gotta State Co., Toledo, Ohio.

Gotta State Co., Ashland, Ohio.

Gotta State Co., Ashland, Ohio.

LICHTNING Sprayers, F. E. Myers & Bro. Co., Ashland, Ohio.

LICHTUT Tapes, Keuffel & Esser Co., Hoboken, N. J.

LINCOLN Twin Disc Waxing, Polishing and Scrubbing Machine,

Lincoln-Schleuter Machinery Co., Inc., Chicago, Ill.

LINCOLN STABLE-ARC Welders, Joseph T. Ryerson & Son, Inc.,

Chicago, Ill.

LINCOLN STABLE-ARC Welders, Joseph T. Ryerson & Son, Inc., Chicago, Ill.
LINCRUSTA Wall Paper, Lincrusta-Walton Co., Hackensack, N. J.
LINCYA Bath Tubs, Crane Co., Chicago, Ill.
LINCYUS Bath Tubs, Crane Co., Chicago, Ill.
LIQUID KONDERIT Cement Paints for Dampproofing, Toch Bros.,
Inc., New York, N. Y.
LISPENARD Trucks, Lansing Company, Lansing, Mich.
LITERA Dental Lavatories, Crane Co., Chicago, Ill.
LITHOTEX Concrete Floor Hardeners, Living-Stone Co., Baltimore,
Md.

LITTLE GENERAL Drill, Joseph T. Ryerson & Son, Inc., Chicago,

LITTLE GIANT Spray Pumps, The F. E. Myers & Bro. Co., Ashland,

LITLE GIANT Spray Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.

LITLE JANITOR Furnace, Electric Poultry and Blower, System Clocks, Tillery's Little Janitor Clock Co., Newark, N. J.

LITLE WONDER Brick Molds, R. & L. Mfg. Co., Kendaliville, Ind. LITLE WONDER PAVER Combined Concrete Mixer and Paver, Construction Machinery Corporation, Waterloo, Iows.

LIVING STONE Concrete Bond, Living-Stone Co., Baltimore, Md.

LOADOMETER Truck Weighing Machinery, The Black & Decker Mfg. Co., Towson, Md.

LOG LOG DUPLEX Slide Rules, Keuffel & Esser Co., Hoboken, N. J.

LONE STAR METAL SHINGLE, Edwards Mfg. Co., Cincinnati, O.

LONGSPAN Expanded Metal Lath, North Western Expanded Metal Co., Chicago, Ill.

LOTT Wire Stretchers, American Steel & Wire Co., Chicago, Ill.

LOW DOWN Tank Pumps, F. E. Myers & Bro. Co., Ashland, Ohio.

LUCERNE Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

LUMNITE Cold Water Factory White, Reardon Co., St. Louis, Mo.

LUPKIN Rules and Tapes, Lufkin Rule Co., Sasinaw, Mich.

LUMNITE Cold Water Factory White, Reardon Co., St. Louis, Mo.

LUPTON Window Sash. Elbows, Conductor Pipes, etc., David Luptor's Sons Co., Piliadelphia, Pa.

LUXTON Drinking Fountains, Crane Co., Chicago, Ill.

LUXURIA Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

LITON Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

McHENRY Track Levels and Drills, Fairbanks, Morse & Co., Chicago, Ill.

McKINNEY Hardware Specialties, etc., Hinges and Butts, Anti-Priction Butts, One Man Trucks and Steel Door Mats, McKinney Mfs. Co., Pittsburgh, Pa.

ADDISON Tapes, Keuffel & Esser Co., Hoboken, N. J.

ADURO Erasing Fluid, Keuffel & Esser Co., Hoboken, N. J.

Magic Concrete Mixers, A. S. Aloe Co., St. Louis, Mo.

Mallo-BOX Built-in Mail Boxes, Penn-Greg Mfg. Co., St. Paul, Min.

Minn.

AINE Tapes, Keuffel & Esser Co., Hoboken, N. J.

MAJESTIC Chutes, Dumps, Furnaces, Receivers, Windows, etc.,

Majestic Co., Huntington, Ind.

MAJESTIC Lavatories, Crane Co., Chicago, Iil.

MAJOR REMOTE Control System for Stage Lighting, Frank Adam

Electric Co., St. Louis, Mo.

MALIORY Standard Shutter Workers, Mallory Mfg. Co., Flemington,

M. J.

MANCO Asphalt Cement, Philip Carey Mfg. Co., Lockland, Ohio.
MANCO Asphalt Cement, Philip Carey Mfg. Co., Lockland, Ohio.
MANCATTAN Lavatories and Urinals, Crane Co., Chicago, Ili.
MANING SPEEDGRITS Abrasives on Paper, Cloth and Combination Sand Paper, Manning Abrasive Co., Inc., Troy, N. Y.
MARCO Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
MARCOSA Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
MARINE CEMENT for Damp-proofing Foundations, Toch Bros., Inc.,
New York, N. Y.
MARNOR Lavatories, Crane Co., Chicago, Ili.
MARNOR Lavatories, Crane Co., Chicago, Ili.
MARVIM, Terrasso Grinding Machine, Lincoln-Schleuter Machinery
Co., Inc., Chicago, Ili.
MARVIM, Terrasso Grinding Machine, Lincoln-Schleuter Machinery
Co., Inc., Chicago, Ili.
MARDESTIC Pipe Joint Compound, Truscon Laboratories, The,
Detroit, Mich.

MASCOT Ship Range, The Thatcher Co., Newark, N. J.

MASON Safety Tread, Jos. T. Ryerson & Son, Inc., Chicago, Ili.

MASONITE Structural Insulation, Mason Fibre Co., Chicago, Ili.

MASSILLON Steel Building Products, The Macomber Steel Co.,

Canton, Chio.

MASTER Pumping Jacks, The F. E. Myers & Bro. Co., Ashland, O.

MASTER Slide and Folding Rules and Stucco Machines, Master Rule

Mig. Co., Inc., New York, N. Y.

MASTER Woodworking Machinery, The Master Woodworker Mig.

Co., Detroit, Mich.

MATCHER Bits, Henry Disston & Sons, Philadelphia, Pa.

MATOT Dumbweiters, D. A. Matot Co., Chicago, Ill.

MEADOW KING Carriers, J. E. Porter Corp., Ottawa, Ill.

MEADOW KING Carriers, J. E. Porter Corp., Ottawa, Ill.

MEADOW LARK Carriers, J. E. Porter Corp., Ottawa, Ill.

MEDIA Drinking Fountain, Crane Co., Chicago, Ill.

MEDICUS Lavatory, Crane Co., Chicago, Ill.

MEDICUS Lavatory, Crane Co., Chicago, Ill.

MEDIO Bath Tubs, Crane Co., Chicago, Ill.

MEDIOCUS Lavatory, Crane Co., Chicago, Ill.

MERCHANT Lavatories, Standard Sanitary Mig. Co., Pittsburgh, Pa.

MERITUS Fuller Faucets, Crane Co., Chicago, Ill.

MERCHANT Lavatories, Standard Sanitary Mig. Co., Pittsburgh, Pa.

MERITUS Drinking Fountains, Crane Co., Chicago, Ill.

METALORM Concrete Forms and Molds, Metal Forms Corp., Milwaukes, Wis.

METALLISTIC Paints and Colors, Sherwin-Williams Co., Cleveland, O.

METALLITE Abrasive Cloth, Manning Abrasive Co., Inc., Troy, N. Y.

METALLIC Measuring Tapes, The Latkin Rule Co., Saginaw, Mich.

METALLIC Closet Valves, Standard Sanitary Mig. Co., Pittsburgh, Pa.

MEYER Removable Steel Forms, Concrete Engineering Co., Omaha,

Neb.

MIAMI Pure White Steel Bathroom Cabinets, Miami Cabinet Co.,

Neb.

MIAMI Pure White Steel Bathroom Cabinets, Miami Cabinet Co.,
Middletown, Ohio.

MIAMI Cement and Asbestos Wall Tile, Miami Cabinet Co., Middletown, Ohio.

MICA KOTE Composition Roofing, Philip Carey Mfg. Co., Lockland,

Ohlo.

MICHIGAN Gauging Plasters, U. S. Gypsum Co., Chicago, Ill.

MICRO Adjustable Boring Heads, Porter Cable Machine Co., Syracuse, N. Y.

MIDGET Punches, Henry Disston & Sons, Philadelphia, Ps.

MILCOR Cupolas, Metal Corner Beads, Stock Tanks, Hog Troughs and Ventilating Systems, Milwaukee Corrugating Co., Milwaukee, Wis.

MILCOR Cupolas, Metal Corner Beads, Stock Tanks, Hog Troughs and Ventilating Systems, Milwaukee Corrugating Co., Milwaukee, Wia.

MILES Cement Block Machines, Concrete Mixing Machines, Miles Mfg. Co., Jackson, Mich.

MILLER DRIP EDGE Edging for Prepared Roofing, Miller & Gleason, Olean, N. Y.

MINIER Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

MINUSA Drawing Instrument, Keuffel & Esser Co., Hoboken, N. J.

MIRACLE Doors, Paine Lumber Co., Oahkosh, Wis.

MISSISSIPPI Wire Glass, Mississippi Wire Glass Co., New York, N. Y.

MODENTO Lavatories, Crane Co., Chicago, Ill.

MONARCH Measuring Tapes, Eugene Dietsgen Co., Inc., Chicago, Ill.

MONARCH Planer, Matcher & Moulder, American Sawmill Machinery Co., Hackettstown, N. J.

MONARCH Badators, National Radiator Co., Johnstown, Pa.

MONARCH Badators, National Radiator Co., Johnstown, Pa.

MONARCH BRONZE Sash and Transom Chains, Bridgeport Chain Co., Bridgeport, Conn.

MONITOR Wire Rope, Woven Wire Fence, American Steel & Wire Co., Chicago, Ill.

MONROE Lavatories, Crane Co., Chicago, Ill.

MONROE Lavatories, Crane Co., Chicago, Ill.

MONROE Lavatories, Crane Co., Chicago, Ill.

MONROE Dust Collectors, Knickerbocker Co., Jackson, Mich.

MOVA Bath Faucets, Hays Mfg. Co., Erie, Pa.

MULLTI-CATCH Sockets, General Electric Co., Schenectady, N. Y.

MYERS DUPLLEX Painting and Spraying Machines, The F. E. Myers & Bro. Co., Ashland, Ohio.

MYERS JMPROVED Spray Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.

MYERS SURE LOCK Sling Unloaders and Door Hangers, Tracks, The F. E. Myers & Bro. Co., Ashland, Ohio.

MYERS SURE LOCK Sling Unloaders and Door Hangers, The F. E.

Ashland, Ohio.

MYERS SURE LOCK Sling Unloaders and Door Hangers, The F. E. Myers & Bro. Co., Ashland, Ohio.

MYERS UNIVERSAL Hay Fork Pulley, The F. E. Myers & Bro. Co., Ashland, Ohio.

NAPPANEE DUTCH KITCHENET Kitchen Cabinets, Coppes Bros.

& Zook, Nappanes, Ind.
& Zook, Nappanes, Ind.

& Zook, Nappanes, Ind.

NATCO Double Shell Tile, National Fire Proofing Co., Pittsburgh, Pa.

NATCO Silo, National Fire Proofing Co., Pittsburgh, Pa.

NATCO Tex Tile, National Fire Proofing Co., Pittsburgh, Pa.

NATCO XXX Load Bearing Tile, National Fire Proofing Co., Pitts-

burgh, Pa.

NATIONAL Fences, American Steel & Wire Co., Chicago, Ill.

NATIONAL Wire Fence, American Steel & Wire Co., Chicago, Ill.

NATIONAL AERO Radiators, National Radiator Corp., Johnstown,

NATIONAL AERO Radiators, National Radiator Corp., Johnstown, Pa., NATIONAL ELECTRIC Floor Surfacing Machine, National Sanding Machine Co., Chicago, Ill.
NATIONAL NOVUS Boilers, National Radiator Corp., Johnstown, Pa., NATIONAL SMOKELESS Water and Steam Boilers, National Radiator Corp., Johnstown, Pa., NATWIRE Wire Goods and Bathroom Fixtures, Wickwire Spencer Steel Co., New York, N. Y.
NEAPOL Water Closets, Crane Co., Chicago, Ill.
NEDUS Drinking Fountains, Crane Co., Chicago, Ill.
NETWALL Water Closets, Crane Co., Chicago, Ill.
NETWALL Water Closets, Crane Co., Chicago, Ill.
NETWASH Expanded Diamond Metal Lath, Milwaukee Corrugating Co., Milwaukee, Wis.
NEUMAR Lavatories, Crane Co., Chicago, Ill.
NEVADA Saws, Henry Disston & Sons, Philadelphia, Pa.
NEVER BREAK Corner Beads, Milwaukee Corrugating Co., Milwaukee, Wis.
NEW CENTURY Power Pumps, The F. E. Myers & Bro Co., Ashland, Ohio.
NEW CRESCENT Wheelbarrows, Lansing Co., Lansing, Mich.
NEW CYCLONE Dust Collectors, Knickerbocker Co., Jackson, Mich.
NEW HARVARD Hangers, Hunt, Helm & Ferris Co., Harvard, Ill.
NEW MODEL Force Pumps, The F. E. Myers & Bro, Co., Ashland, Ohio.

Ohio.

NEW STAR Hangers, Hunt, Helm, Ferris & Co., Harvard, Iil.

NEW WAY Door Hangers and Tracks, The F. E. Myers & Bro. Co.,

Ashiand, Ohio.

NEW YORK Brick Trowels, Henry Disston & Sons, Philadelphia, Pa.

NEW YORK Tapes, Keuffel & Esser Co., Hoboken, N. J.

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NEW YORK CITY MILLS Moulding Plaster, U. S. Gypsum Co., Chicago, Ill. NIAGARA Insulating Materials, Inc., Johns-Manville, Inc., New

York, N. T. NIAGARA Pattern Chains, American Chain Co., Inc., Bridgeport,

Conn.
NICALLOY Vaive Trimmings, Crane Co., Chicago, Ili.
NICHOLSONS Hydrometers, W. & L. E. Gurley, Troy, N. Y.
NIKROME Heat Treated Alloy Steel, Jos. T. Ryerson & Son, Inc.,

NIKROME Heat Treated Alloy Steel, Jos. T. Ryerson & Son, Inc., Chicago, Ill.

NOAHS PITCH Roof Repair Cement, Philip Carey Mfg. Co., Lockland. Ohio.

NORFOLK Lavatories, Crans Co., Chicago, Ill.

NO RINKLE Tracing Cloth Color, Keuffel & Esser Co., Hoboken, N. J.

NORMAL Drawing Paper, Keuffel & Esser Co., Hoboken, N. J.

NORMHITELD Concrete Mixers, Graders, etc., Northfield Iron Co., Northfield, Minn.

NORWEST Metal Lath, North Western Expanded Metal Co., Chicago. III.

NORWOOD Drawing Paper, Frederick Post Co., Chicago, Ill.
NO-SLAM Screen Door Checks, Sargent & Co., New Haven, Conn.
NOVA Lavatories, Crane Co., Chicago, Ili.
NOVO Kerosene and Gasoline Engines, etc., Novo Engine Co., Lan-

NOVO Kerosene and Gasoline Engines, etc., storesing, Mich.
NOVUS Water and Steam Heaters, National Radiator Corp., Johns-

town, Pa.

NOWELD Chains, Chain Products Co., Cleveland, Ohio.

NO WELD Chains, Chain Products Co., Cleveland, Ohio.

NU AIR Ventilators, Milwaukee Corrugating Co., Milwaukee, Wis.

NUTMEG Switches, Hart & Hegeman Mfg. Co., Hartford, Conn.

NUMETAL Westherstrips, N. J. Bique & Son, Chicago, Ill.

O. B. Insulating Compounds, Standard Varnish Works, New York,

N. Y.
O. D. P. White Lead, Sherwin-Williams Co., Cleveland, Ohio.
O. K. Carriers, Door Hangers and Tracks, The F. E. Myers & Bro.
Co., Ashland, Ohio.
O. K. Pulleys and Slings, Hunt, Heim, Perris & Co., Harvard, Ill.
OHIO Fireplace Equipment, Ohio Foundry & Mfg. Co., Steubenville,

OHIO Fireplace Equipment, Ohio Foundry & Mfg. Co., Steubenville, Ohio.
Ohio Tapes, Keuffel & Esser Co., Hoboken, N. J.
OKOLONA Water Closets, Crane Co., Chicago, Ill.
OLD ENGLISH Paint Oil, E. I. du Pont de Nemours & Co., Inc.,
Paint and Varnish Division, Wilmington, Del.
OLD VIRGINIA WHITE Paints, Samuel Cabot, Inc., Boston, Mass.
OLIVER Lavatories and Water Closets, Crane Co., Chicago, Ill.
OLIVER Woodworking Machinery, Engine Lathes, etc., Oliver
Machinery Co., Grand Rapids, Mich.
OLYMPIC Baths, Crane Co., Chicago, Ill.
ONAN Power Saws, D. W. Onan & Sons, Minneapolis, Minn.
OPEX Lacquers, Sherwin-Williams Co., Cleveland, Ohio.
OPHIR Lavatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
ORIGE Fountains, Crane Co., Chicago, Ill.
OREGON Saws, Henry Disston & Sons, Philadelphia, Pa.
ORIGINAL MCNAMARA Hydrants, Hays Mfg. Co., Erie, Pa.
ORIOLE Saws, Henry Disston & Sons, Philadelphia, Pa.
ORNATUS Lavatories, Crane Co., Chicago, Ill.
OSBORNE Closet Valves, Standard Sanitary Mfg. Co., Pittsburgh,
Pa.

Pa.

OTHELLO Lavatoriea, Standard Sanitary Mfg. Co., Pittsburgh, Pa.

OTT'S Pumps, J. E. Porter Co., Ottawa, Ill.

OVATUS Lavatories and Tables, Crane Co., Chicago, Ill.

OVERHEAD Doors, Overhead Door Corp., Hartford City, Ind.

OVER-WAY Conveying Systems, Richards-Wilcox Mfg. Co., Aurora,

III.
OXFORD Drinking Fountains, Crane Co., Chicago, Ill.
OZALID Direct Red Line Development and Print Paper, Eugene
Dietsgen Co., Inc., Chicago, Ill.

P C. Lathes, Porter-Cable Machine Co., Syracuse, N. Y.
P. & B. Acid Resisting Paint, Ruberoid Co., New York, N. Y.
P. & S. Receptacies, Sockets, Pass & Seymour, Inc., Solvay, N. Y.
PAINTAIR Painting Machines, Mellish-Hayward Co., Chicago, Ill.
PAISTE Electric Products, Hart & Hegeman Mfg. Co., Hartford,

Conn.

PANAMA Spray Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.

PARAGON Drawing Paper Instrument and Scales, Keuffel & Esser

Co., Hoboken, N. J.

PARAHEX Strip Shingles, Beckman-Dawson Roofing Co., Chicago,

Ill.

PARAMOUNT Pressed Steel Clamps, L. S. Starrett Co., Athol, Mass.

PARCHMENT Tracing Paper, Keuffel & Esser Co., Hoboken, N. J.

PARKS Woodworking Machinery, Parks Woodworking Machine Co.,

Cincinnati, Ohio.

PARKWAY Drinking Fountains, Crane Co., Chicago, Ill.

PASSMOUR Sockets, Pass & Ssymour, Inc., Solvay, N. Y.

PAUL Pumps and Water Systems, Fort Wayne Engineering & Mfg.

Co., Ft. Wayne, Ind.

PAYZANT Lettering Pens, Keuffel & Esser Co., Hoboken, N. J.

PEARL Wire Cloth for Doors and Windows, Gilbert & Bennett Mfg.

Co., Chicago, Ill.

PEARSON Cement Coated Nails, American Steel & Wire Co., Chicago, Ill.

Co., Chicago. II.

PEARSON Cement Coated Nails, American Steel & Wire Co., Chicago, Ill.

PECOPROOF Waterproofing, Philip Carey Mfg. Co., Lockland, Ohio. PEERLESS Carriers, Hay Fork Pulleys, Hunt, Helm, Ferris & Co., Harvard, Ill.

PEERLESS Fireplace Furnishings and Ranges, Peerless Mfg. Co., Louisville, Ky.

PEERLESS Hay Carriers, Hunt, Helm, Ferris & Co., Harvard, Ill. PEERLESS Roofing, Edwards Mfg. Co., Cincinnati, Ohio.

PEERLESS Roofing, Edwards Mfg. Co., Cincinnati, Ohio.

PEERLESS Bpray Funns, The F. E. Myers & Bro. Co., Ashland, O. PEERLESS HEARTHFYRE Heater, Peerless Mfg. Co., Louisville, Ky.

PELHAM Sash Cord, Silver Lake Co., Newtonville, Mass.

PERFECT Punns, The F. E. Myers & Bro. Co., Ashland, Ohio.

PERFECT PATTERN Door Springs, National Mfg. Co., Sterling, Ill.

PERFECTION Brand Oak Flooring, Arkansas Oak Flooring Co., Pine Bluff, Ark.

PERFECTION Brand Oak Flooring, National Mig. Co., Stering, III.
PERFECTION Brand Oak Flooring, Arkansas Oak Flooring Co., Pine Bluff, Ark.
PERFECTION Door Springs and Gate Springs, American Steel & Wire Co., Chicago, III.
PERFECTION Glass Boards, Lufkin Rule Co., Saginaw, Mich.
PERFECTION Heaters, Hunt, Helm, Ferris & Co., Harvard, III.
PERFECTION Indirect Radiators, American Radiator Co., New York, N. Y.
PERFECTION Sanitary Closet, Chemical Toilet Mig. Co., Syracuse, N. Y.
PERFECTION Saw Tables, American Saw Mill Machinery Co., Hackettstown, N. J.

N. Y.

PERFECTION Saw Tables, American Saw Mill Machinery Co., Hackettstown, N. J.

PERFECTION Window Ventilators, Perfection Co., Chicago, Ill.

PERMAROC Blackboard, E. W. A. Rowles, Chicago, Ill.

PHAETON Auxiliary Heaters, Excelse Specialty Works, Inc., Buf-

falo, N. Y.
PHILADELPHIA Carts, Lansing Co., Lansing, Mich.
PHILCO Composition Roofing, Philip Carey Mfg. Co., Lockland, O.
PHILLIPS Slide Rule, Eugene Dietzgen Co., Inc., Chicago, Ill.
PHOENIX Sash Cord Awning Line, Samson Cordage Works, Bos-

PHILLIPS Slide Rule, Eugene Dietzgen Co., Inc., Chicago, Ill.
PHOENIX Sash Cord Awning Line, Samson Cordage Works, Beaton, Mass.
PICCOLO Tapes, Keuffel & Esser Co., Hoboken, N. J.
PIERSON Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
PILOT Drawing Instruments, Keuffel & Esser Co., Hoboken, N. J.
PIONEER Fireplaces, Pioneer Fireplace & Supply Co., Chicago, Ill.
PIONEER Sand Papering Machines, The Black Broa. Machinery Co., Inc., Mondots, Ill.
PITMAN Power and Spray Pumps, The F. E. Myers & Bro. Co., Ashland, Ohio.
PLASTA-SAVER Expanded Metal Lath, North Western Expanded Metal Co., Chicago, Ill.
PLASTERTOX Trowel Application for Damp-proofing, Toch Bros., Inc., New York, N. Y.
PLASTIC MARINE TOCKOLITH Marine Priming Coat Paints, Toch Bros., Inc., New York, N. Y.
PLASTINE Colored Finish Plaster, U. S. Gypsum Co., Chicago, Ill.
PLUG-A-LEAK Roof Paint and Compounds, Toch Bros., Inc., New York, N. Y.
POLYPHASE Slide Rules, Keuffel & Esser Co., Hoboken, N. J.
POND Continuous Steel Sash and Sash Operators, David Luptor's Sons Co., Philadelphia, Pa.
POPULAR Tapes, Keuffel & Esser Co., Hoboken, N. J.
PORCELIRON Tables, Table Tops, Refrigerator Linings, Laundy Trays and Stove Parts, Ingram-Richardson Mfg. Co., Beaver Falls, Pa.
PORTER Forks, Hangers, Pulleys, J. E. Porter Co., Ottawa, Ill.
PORTER CABLE Machinery and Tools, Portér-Cable Machine Co., Inc., Syracuse, N. Y.
PORTERS COLUMBIAN Carriers, J. E. Porter Corp., Ottawa, Ill.
PORTER Drawing Papers, Frederick Post Co., Chicago, Ill.
PRAIRIE Zinc Insulated Woven Wire Fence, American Steel & Wire Co., Chicago, Ill.
PRAIRIE QUEEN Carriers, J. E. Porter Corp., Ottawa, Ill.
PRAIRIE QUEEN Carriers, J. E. Porter Corp., Ottawa, Ill.

Co., Chicago, Ill.
PRAIRIE QUEEN Carriers, J. E. Porter Corp., Ottawa, Ill.
PREMIER Automatic Storage Gas Water Heater, Crane

PRAIRIE QUEEN Carriers, J. E. Porter Corp., Ottawa, III.
PREMIER Automatic Storage Gas Water Heater, Crane Co., Ch.
cago, III.
PREMIER Sawa, Henry Disston & Sona, Philadelphia, Pa.
PREMIER Spring Hinges, Chicago Spring Hinge Co., Chicago, III.
PREMIER Standardized Woodwork, Premier Standardized Woodwork
Co., El Paso, Tex.
PREMO Lavatories, Crane Co., Chicago, III.
PRENTICE Drill Presses, Jos. T. Ryerson & Son, Chicago, III.
PRENTICE Lathes, Jos. T. Ryerson & Son, Chicago, III.
PRENTRILL Lavatories, Standard Sanitary Mfg. Co., Bessens
Bidg., Pittsburgh, Pa.
PRIMO Brown and Blue Print Paper and Drawing Instruments and
Tables, Frederick Post Co., Chicago, III.
PRINCETON Tapes, Keuffel & Esser Mfg. Co., Hoboken, N. J.
PROGRESS House Boiler, The Thatcher Co., Newark, N. J.
PULLIMAN Sash Balances, etc., Pullman Mfg. Co., Rochester, N. I.
PURDIW Tapes, Keuffel & Esser Co., Hoboken, N. J.
PURDIW Tapes, Keuffel & Esser Co., Hoboken, Pa.
PURNUS Water Closets, Crane Co., Chicago, III.
PYLAC Colored Lacquer, Truscon Laboratories, Detroit, Mich.
PYLACMID Wall Plasters, U. S. Gypsum Co., Chicago, III.
PYRAMID BRAND Structural Slate, The Structural Slate Co., Esst
Pen Argyl, Pa.

Pen Argyl, Pa.
PYRO-TEX Fireproof Paint, Truscon Laboratories, The, Detreit, MICH.

PYROBAR Roof Tile, Floor Tile, Partition, etc., U. S. Gypsum Cs., Chicago, Ill.

PYROCELL Insulation and Floor Fill, U. S. Gypsum Co., Chicago,

PYROFILL Gypsum Poured Roof and Floor System, U. S. Gypsum Co., Chicago, Ill.

QUALITY Finishing and Gauging Plasters, U. S. Gypsum Co., Chicage, Ill.
QUICKLOCK Door Locks, McKinney Mfg. Co., Pittsburgh, Pa.
QUILT Sheathing and Insulating, Samuel Cabot, Inc., Boston, Mass.

R. I. W. Paints for Damp-proofing, Protecting Cut Stone, Resist Acid Alkalis, Electrolysis and Water, Toch Bros., Inc., New York, N. Y.

RADIANT Blue Print Paper, Eugene Dietzgen Co., Inc., Chicage, IR RADIANT Blue Print Paper, Eugene Dietzgen Co., Inc., Chicage, IR RADIANT Blue Print Paper, Eugene Dietzgen Co., Inc., Chicage, IR RADIANT Blue Print Paper, Eugene Dietzgen Co., Fittsburgh, Pa. RANSOME STANDARD Building Mixer, Ransome Concrete Machisery Co., Dunellen, N. J.

RAPID Wood and Stone Surfacing Machines, Lincoln-Schlester Machinery Co., Inc., Chicago, Ill.

READING Wrought Iron Pipe and Cut Nails, Reading Iron Ca. Receipts Levatories, Standard Sanitary Mfg. Co., Pittsburgh, Pa. RECONA Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa. RED HOOP GALVANIZED Shingle Nails, American Steel & Win Co., Chicago, Ill.

RECONA Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa. RED HOOP GALVANIZED Shingle Nails, American Steel & Wire Co., Chicago, Ill.

RED METAL Chains, Smith & Egge Mfg. Co., Bridgeport, Cons. RED SEAL Tires, Goodyear Tire & Rubber Co., Akron, Ohio. RED TOP Wall Plaster, U. S. Gypum Co., Chicago, Ill. REED Hay Ferks, Pullers, The F. E. Myers & Bro. Co., Ashiand, G. REGAL Reofing, Johns-Manville, Inc., New York, N. Y. REICHERT Metal Moulds for Concrete Construction, Metal Ferst Corp., Milwaukee, Wis.

REID-WAY Convertible Sander, Reid-Way Co., Cedar Rapids, Ia. RELAX Spring Hinges, Chicago Spring Hinge Co., Chicago, Ill. RELCO Concrete Molds, R. & L. Concrete Machinery Co., Kendalville, Ind.

RELIABLE Measuring Tapes, Lufkin Rule Co., Saginaw, Mich. RELIABLE Scaffold Brackets, Ellite Mfg. Co., Ashiand, Ohio. RELIABLE Squares, L. S. Starrett Co., Athol, Mass. RELIANCE Door Springs, Chicago Spring Hinge Co., Chicago, Ill. REMINDO Combined Switch and Buzser, General Electric Co., Schonectady, N. Y.

RENNSELAER Tapes, Keuffel & Esser Co., Hoboken, N. J. RENO-BESTOS Packing, Keasbey & Mattison Co., Ambler, Pa. RE-PEL-LO Waterproofed Duck, John Boyle & Co., New Tork, M. REPUBLIC Cement Mixers, Republic Iron Works, Tecumseh, Mich. REVERE Lavatories, Crane Co., Chicago, Ill. REX Chains, Chain Belt Co., Milwaukee, Wis. REX Chains, Chain Belt Co., Milwaukee, Wis. REX Chains, Chain Belt Co., Milwaukee, Wis. REX CHABBLECO Chains, Chain Belt Co., Milwaukee, Wis. REX CHABBLECO Chains, Chain Belt Co., Milwaukee, Wis.

REI UNICAST Chains, Chain Belt Co., Milwaukee, Wisterpar Varnishes, Sherwin-Williams Co., Cleveland, Ohio. 1160 Drinking Fountains, Crane Co., Chicago, Ill. 1160 CKPORD Shapers, Joa. T. Ryerson & Son, Chicago, Ill. 1160 CKLATH Plasterboard, U. S. Gypsum Co., Chicago, Ill. 1160 CKLATH Plasterboard, T. Ryerson & Son, Chicago, Ill. 1160 CKLATH Plasterboard, T. Ryerson & Son, Chicago, Ill. 1160 CKLATH Plasterboard, The Truscon Laboratories, Detroit, Mich. 1160 CKLATH Plasterboard, The Truscon Laboratories, Detroit, Mich. 1160 CKLATH Metal Shingles, W. C. Hopson Co., Grand Rapids, Mich. 1160 CKLATH Metal Shingles, W. C. Hopson Co., Grand Rapids, Mich. 1160 CKLATH Metal Shingles, W. C. Hopson Co., Grand Rapids, Mich. 1160 CKLATH Metal Shingles, Crane Co., Chicago, Ill. 1160 CKLATH Metal Shingles, American Saw Mill Machy. Co., Chicago, Ill. 1160 CKLATH Wood Working Machinery, American Saw Mill Machy. Co., Chicago, Ill. 1160 CKLATH Metal Shingles, Ruberoid Co., New York, N. Y. 1160 CKLATH Co., Chicago, Ill. 1160 CKLATH Metal Shingles, Ruberoid Co., New York, N. Y. 1160 CKLATH Metal Shingles, Chicago, Ill. 1160 CKLATH Metal Shingles, Chicago, Ill. 1160 CKLATH Metal Sheel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH Tool Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH TOOL Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH TOOL Steel, Joseph T. Ryerson & Son, Inc., Chicago, Ill. 1160 CKLATH TOOL Steel, Joseph T. Ryerson & Son, Inc., Chica

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W. P. Prepared Paint, Sherwin-Williams Co., Cleveland, Ohio.

INCREM Sash Cord, Samson Cordage Works, Boston 9, Mass.

INCREM Plaster Board Slabs, etc., U. S. Gypsum Co., Chicago, Ill.

INFERT Panel Boards and Switchboards, Frank Adam Elec. Co.,

St. Louis, Mo.

Et Louis, Mo.

MGLESS Gate Spring, Pivvot Hinges, Chicago Spring Hinge Co.,
Chicago, III.

MMS Wire Stretchers, Hunt, Helm, Ferris & Co., Harvard, III.

AMSON Chains, Chain Products Co., Cleveland, Ohio.

MMSON Diggers, Saw Sets, Henry Disston & Sons, Inc., Philadel-

AMBON Diggers, Saw Sets, Henry Disston & Sons, Inc., Philadelphia, Pa.

SAMSON Sash Cord, Shade Cord, Masons' Lines, Solid Braided Rope, Signal Cord, Bell and Register Cord, Samson Cordage Works, Boston, Mass.

ANDER PLANE Hand Sander, American Floor Surfacing Machine Co., Toledo, Ohlo.

INDO Cement (for gluing sandpaper to Metal Discs), Oliver Machinery Co., Grand Rapids, Mich.

SAN-EQUIP Septic Tanks, Chemical Toilet Corp., Syracuse, N. Y.

ANNETO Water Closets, Crane Co., Chicago, Ill.

SANFORD Loggings, Tools, Leach Co., Oshkosh, Wis.

ANICOTE Wall Finish, Reardon Co., St. Louis, Mo.

SANI-ONYX Restaurant, Cafeteria and Soda Fountain Equipt., Marietta Mfg. Co., Indianapolis, Ind.

SANI-ONYX Opal Glass, Marietta Mfg. Co., Indianapolis, Ind.

SANI-ONYX Wall Material, Marietta Mfg. Co., Indianapolis, Ind.

SANITARY School Indirect Radiators, American Radiator Co., New York, N. Y.

SANITARS Wall Covering, Standard Textile Products Co., New York, N. Y.

N. I.

ANITEX Sanitary Closet Seat Spring Hinges, Chicago Spring Hinge Co., Chicago, Ill.

ANTO Urinals, Crane Co., Chicago, Ill.

ANTO Urinals, Crane Co., Chicago, Ill.

ANWALL Water Closets, Crane Co., Chicago, Ill.

ARGEND State Squares, Latches, Padiocks, Door Checks, etc., Sarsent & Co., New Haven, Conn.

ARGEND Derricks, Sasgen Derrick Co., Chicago, Ill.

ATINETTE Enamels, Standard Varnish Works, New York, N. Y.

AWYER'S FAVORITE Mill Board, American Saw Mill Machinery Co., Hackettstown. N. J.

BAR-NOT Varnish, Sherwin-Williams Co., Cleveland, Ohio.

BCHLUETER Rapid Floor Surfacers, Lincoln-Schlueter Machy. Co., Inc., Chicago, Ill.

BCOLL Drawing Paper, Keuffel & Esser Co., Hoboken, N. J.

BCHROLED Drawing Paper, Keuffel & Esser Co., Hoboken, N. J.

BCHRODER Eaves Trough Hanger, F. D. Kees Mfg. Co., Beatrice, Nob.

BOVILLETS Pulleys, S. Cheney & Son, Manlius, N. Y.

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OVILLE'S Pulleys, S. Cheney & Son, Manilus, N. Y.

ACTO Water Closets, Crane Co., Chicago, Ill.

DGWICK Elevators, Sedgwick Machine Works, New York, N. Y.

ILF-SENTERING Metal Lath, Genfire Steel Co., Youngstown, Ohio.

ILF-LOCKING Pulleys, J. E. Porter Corp., Ottawa, Ill.

ILLERS Ritchen Cabinets, G. I. Sellers & Sons Co., Elwood, Ind.

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ILLERS Ritchen Cabinets, G. I. Sellers & Sons Co., Elwood, Ind.

ILLERS Ritchen Cabinets, G. I. Sellers & Sons Co., Rochester, N. Y.

RIOR Spray Pumps and Pumping Jacks, The F. E. Myers & Bro.

Co., Ashland, Ohio.

IRLEN Company Pumps Co., Chicago, Ill.

ILLER Lavatories, Crane Co., Chicago, Ill.

ILLER Lavatories, Crane Co., Chicago, Ill.

ILLER Lavatories, Crane Co., Chicago, Ill.

HEBTROCK Wall Beard and Graca Pinter, Cago, Ill.
HELBAS Lavatories, Crane Co., Chicago, Ill.
HELBAS Lavatories, Crane To., Chicago, Ill.
HELBAS Lavatories, Crane Co., Chicago, Ill.
HELBAS Lavatories

Ohio.

GNALOID Lamp Coloring, Kleigi Bros. Universal Electric Stage Lighting Co., Inc., New York, N. Y.

SIGNET Stop and Drains, Hays Mfg. Co., Eric, Pa.

SILLIO Wall Finish, United States Gypsum Co., Chicago, Ill.

SILVER Lake Awning, Dumbwaiter, Sash, Shade, Ball, Trolley and Ventilator Cords, Silver Lake, Newtonville, Mass.

SILVER STAR Electric Switches, Hart & Hegeman Mfg. Co., Hartferd, Conn.

ford, Conn.

INPLEX Concrete Mixer, The Miles Mfg. Co., Jackson, Mich.

INPLEX Concrete Mixer, The Miles Mfg. Co., Jackson, Mich.

INPLEX Door Hangers, Richards-Wilcox Mfg. Co., Aurora, Ill.

INPLEX Drawing Paper, Reuffel & Esser Co., Hoboken, N. J.

INPLEX Levels, Chas. Bruning Co., Chicago, Ill.

INPLEX Single and Double Acting Spring Hinges, Chicago Spring

INPLEX Pumps, Standards, Pumps, Jacks and Door Hangers, The

J. H. Myers & Bro Co., Ashland, Ohio.

Inge Co., Chicago, Ill.

INPLEX Saw Mill Dogs, American Saw Mill Machinery Co., Hackstiatown, N. J.

Woodworker, Combination Woodworking Machine Co.,

SINGER Block Machines, The Miles Mfg. Co., Jackson, Mich. SINGLE Forks, Hunt, Helm, Ferris & Co., Harvard, Ill. SINGLE LEVER Friction Hoists, J. E. Perter Corp., Ottawa, Ill. SINTON Baths, Crane Co., Chicago, Ill. SISALKRAFT Sheathing and Insulating Paper, Sisalkraft Co., Chicago, Ill. SITZ Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa. SIXLEVER, Padlocks, Sangant A. Co., Van. Hunt, Co.

cago, Ill.
SITZ Baths, Standard Sanitary Mfg. Co., Pittsburgh, Pa.
SIX-LEVER Padlocks, Sargent & Co., New Haven, Conn.
SKILSAW Electric Saws, Skilsaw, Inc., Chicago, Ill.
SLATILER,Roofing, Beckman-Dawson Roofing Co., Chicago, Ill.
SLYPHON Regulators, Air Brakes, Radiator Valves, American Radiator Co., Chicago, Ill.
SMITH Concrete Mixers, T. L. Smith Co., Milwaukee, Wis.
SMITH Solar Attachment, W. & L. E. Gurley, Troy, N. Y.
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Builders in Many Countries Adopt Modern American Method of Estimating Building Costs

By JOSEPH D. EDDY

MEMBERS of the building industry in foreign countries are keen to adopt American methods. Builders in this country are noted for their ability to erect good buildings at a minimum of cost in money and time. Whenever a new method that saves time, labor and expense becomes generally used in the building industry in the United States, builders in other countries are quick to adopt it.

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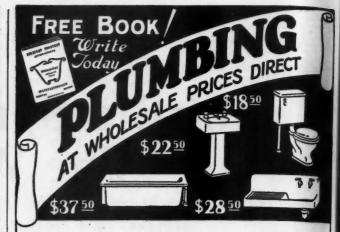
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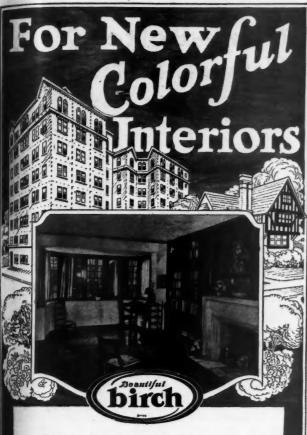
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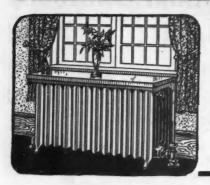
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You Can't Go Down the Cellar in the Dark And You Can't Forget to Put Lights Out

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Winchester Radiator Cabinets and Covers installed make the Home, Apartment, Public Building or Office more livable. Properly humidifies the air, prevents wall smudge and ruined drapery. Makes a useful window seat or table. Helps to sell or rent the building. Furnished in baked enamel colors or wood grains to match any decorative scheme.

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Where "Good Fellows Get Together"

"In Cleveland it's the Hollenden" is more than a slogan. It is a terse description

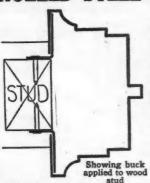


Make the Hotel Hollenden your headquarters when in Cleveland. Rates, \$3 and upwards.



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ROLLED STEEL DOOR FRAMES WILL INCREASE YOUR PROFITS



The combination buck jamb and trim eliminates separate wood or steel bucks jambs and trim and thereby reduces erection cost two-thirds as the entire unit is installed at one time. Cold rolled of 16 gauge steel—it withstands and absorbs the shock of the heaviest door.

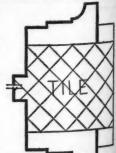
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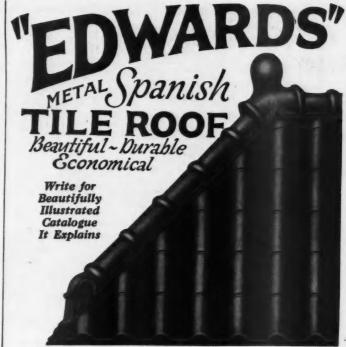
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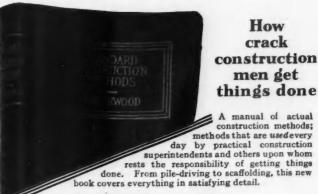
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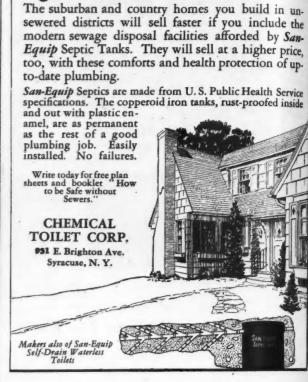
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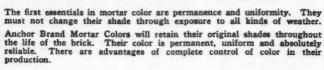


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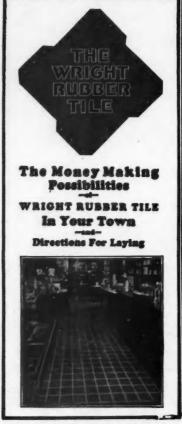


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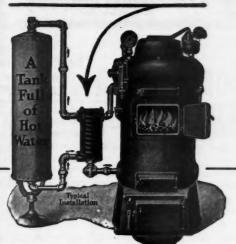
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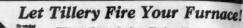
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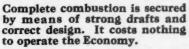
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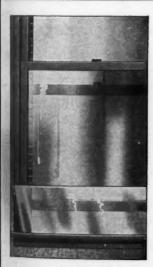
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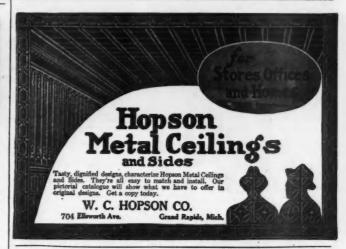
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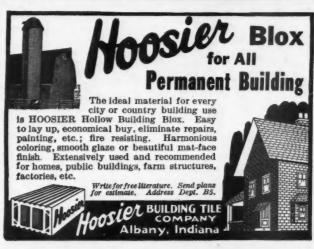
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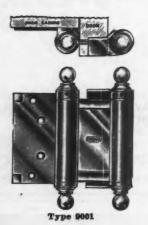
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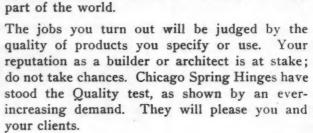
















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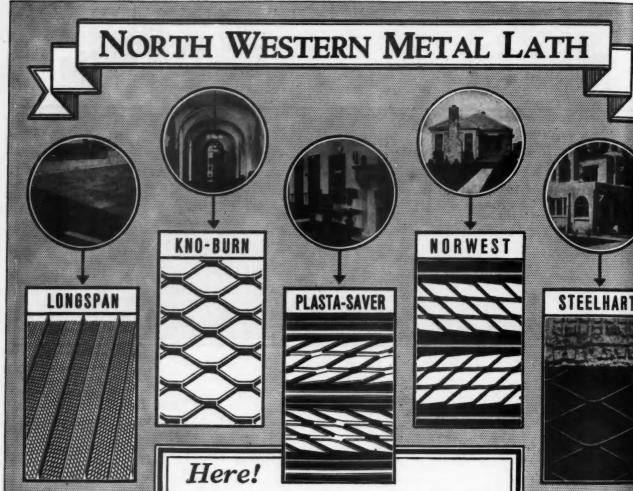
April, 1928

	**
Acotol Design	Page
Acetol Products, Inc	51
ACARTHIAN-JOHNSON CO	200
-augu Electric Co Frant	261
AMERICAN N'INT CLINCO CO	254
Allmetal Wash	
Allmotel Washing Bracket Co	278
Almetal Weatherstrip Co	367
American Chime Clock Co	100
American Chime Clock Co	317
American Face Brick Assn	102
American Stove Co	202
Anderson Turke Co	48
Andersen Lumber Co	179
Anti-Hydro Waterproofing Co29	6-318
Art Metal Radiator Co	014
Asbestos Shingle, Slate & Sheathin	214
Co. Shingle, State & Sheathir	1g
Ather Co.	50
Athey Company.	368
Atlas Weatherstrip Co	366
Austral Window Co	201
Automatic Electric Heater Co	207
Heater Co	001
Bahs Lighting Fixture Co	0.00
Banks Steel Post Co.	369
preel Lost Co	368

	,	Pag
Barber_Asphalt Co		11
Bates Expanded Steel Truss Co		25
Dates Expanded Steel II ass Co		90
Bates Steel Corp., Walter		
Bates valve Bag Corp		0
Bayley Co., The Wm		31
Bazark Corp Beckman-Dawson Roofing Co Beckman Co., The L		21
Beckman-Dawson Roofing Co		9
Beckman Co., The L		28
Bessler Disappearing Stairway Co		24-2
Bilek Co., Stephen		36
Binks Spray Equipment Co		26
Bique Metal Weatherstripping & Car		b .
Bique Metal Weatherstripping & Car	.4.2.	90
lng Co.		30
Birch Mfrs. Assn.		000
Black & Decker Mfg. Co		25
Boice, W. B. & J. E		260
Bommer Spring Hinge Co Boyle & Co., Inc., John		8
Boyle & Co., Inc., John		358
Bradley-Miller & Co		212
Brecher Co., The		36
Bruce Co E L		190
Brunning Co., Inc., Charles		386
Duff & Duff		286
Buff & Buff		000
Burnham Boiler Corp		82
Cabot, Inc., Samuel		219
Canadian Deside Pin		200
Canadian Pacific R'y		070
Carborundum Co., The		218
Carey Co., The Philip		100
Carlson Co., Hugo M		301
Carter Co., Inc., R. L		274

	Page
Casement Hardware Co	300
Ceco Weatherstrip Co	264
Central Specialties Mfg. Co	317
Century Electric Co	271
Chain Belt Co	. 2
Chain Products Co	365
Chappell & Co., Wayvell	. 285
Chase Companies, Inc	.112
Chemical Toilet Corp35	4-360
Cheney & Son, S	282
Chevrolet Motor Co	243
Chicago Expansion Bolt Co	362
Chicago Spring Hinge Co	370
Chicago Tochnical College 26	3.388
Chicago Technical College20 Church Appliance Mfg. Co	366
Cincinnati Iron Fence Co	388
Clamp Nail Co	366
Clarke Sanding Machine Co	20.21
Clay Products Assn	904
Clinton Metallic Paint Co	300
Coleman, Watson E	388
Colgan Machinery & Supply Co	983
Colonial Fireplace Co	999
Colonial Hardware Mfrs	264
Columbus Union Oil Cloth Co	310
Combination Woodworking Machine Co	2000
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Cansolidated Conc. Machinery Corp. 270 Construction Machinery Co. 237 Coppes Bros. & Zook. 111 Cornell Iron Works, Inc. 368 Crase Company 52 Crescent Machine Co. 260 Crescent Co., J. B. 282 Cromar Co., The. 94 Curtis Companies, Inc. 61	Page Page Page	Radford Architectural Co
Davis Tool & Engineering Co	Kerner Incinerator Co. 55 Keuffel & Esser Co. 268 Kewanee Mfg. Co. 303 Kimball Brothers Co. 302 Kimmel George P. 368	Roiserseen Co. 299 Roiserseen Co. 299 Rowles Co., E. W. A. 305 Ruberoid Co., The 101 Ryerson & Son, Joseph T. 220
Detroit Steel Products Co	Silegi Brothers 306 Single Brothers 298 Single Brothers 298 Single Brother Co. 277 Single Brother Co. 260 Single Brother Co. 262 Single Brother Co. 262 Single Brother Co. 264 Single Brother Co. 264 Single Brother Co. 269 Single Brother Co. 260 Single Brother Co. 360 S	Safe Tool Mfg. Co
Remomy Incinerator Co., Inc. 363	Lamella Roof Syndicate 308 Lansing Co. 256 Leach Company 267 Leonard Sheet Metal Works, Inc 356 Libbey-Owens Sheet Glass Co. 62 Lincoln-Schlueter Machinery Co 252 Lincrusta-Walton Co. 216 Living Stone Co. 362 Lloyd Floor & Wall Tile Co. 264 Louisiana Red Cypress Bureau 357	Shepler Stove Co., F. W
Pairbanks, Morse & Co	Louisville Cement Co.	Specialty Tool Mfrs. 282
Practice Market Market	Marietta Manufacturing Co. 304 Marschke Co. The 367 Mason Fibre Co. 47 Master Rule Mfg. Co., Inc. 221 Master Woodworker Co. 287 Mast, Foos & Co. 367 Match 367	
Gas-Gard Co. 314	Maxwell-Burke, Inc. 315 Mellish-Hayward Co. 283 Mesker & Co., George L. 315 Metal Forms Corp. 258 Meyers Mfg. Co., Fred J. 367 Miami Cabinet Co., The. 313 Mid-West Metal Products Co. 224 Miles Mfg. Co. 272 Miller & Gleason. 368 Milwaukee Air Power Pump Co. 316 Milwaukee Corrugating Co. 374-375 Mississippi Wire Glass Co. 181 Morton Mfg. Co. 59 Morriss & Co., R. M. 365 Myers & Bro. Co., The F. E. 221	Taylor Mfg. Co., James L
Gray Iron Foundry Co. 284 Greene's Steel Molds 286 Gurley, W. & L. E. 296 Gym Junior Company 357	National Assn. of Ice Industries. 37 National Fireplace Supply Co. .366 National Fireproofing Co. .74 National Lumber Mfrs. Assn. .100 National Mfg. Co. .376 National Radiator Corp. .86 National Sanding Machine Co. .283 National Sheet Metal Roofing Co. .284 National Steel Fabric Co. .28-29	United Lighting Fixture Co. .368 U. S. Gypsum Co. .67 U. S. Mineral Wool Co. .187 United States Radiator Corp. .40 Universal Hoist & Mfg. Co. .284 Universal Portland Cement Co. .118
Bart & Hegeman Mfg. Co. 42 Hays Mfg. Co. 292 Beatllator Co. 185 Beltzel Steel Form & Iron Co. 286 Hess Warming & Ventilating Co. 296-314	Nielsen Industries, Inc. 291 North Brothers Mfg. Co. 280 North Western Expanded Metal Co. 372 Northfield Iron Co. 264 Novo Engine Co. 245	Variable Unit Cabinet Co. 34 Velguth Metal Parts, Inc. 369 Vendor Slate Co. 85 Vento Steel Sash Co. 311
Hagstrom Mfg. Co. 316	Oak Flooring Bureau 73 O'Brien, Clarence A 368 Ohlo Foundry & Mfg. Co 311 O. K. Clutch & Machinery Co 263 Oliver Machinery Co 282 Onan & Sons, D. W 280 Ornamental Products Co 264 Overhead Door Corp 75	Wallace & Co., J. D.
Satisfies Saw Mfg. Co	Paine Lumber Co. 93 Paramount Electric Co. 359 Parks Woodworking Machine Co. 278 Pass & Seymour. 366 Pazson Co. 276 Peerless Mfg. Co. 81 Penn-Greg Mfg. Co. 361 Penfection Co. 363 Phenix Mfg. Co. 354 Pioneer Fireplace Co. 305 Porter Corp., J. E. 8 Porter-Cable Machine Co. 247	Wheeler, Osgood Co
Ingram Richardson Mfg. Co. 45 Insuite Co., The International Casement Co., Inc. 53 International Correspondence Schools. 295 International Harvester Co. 241 International Stamping Co. 284 International Steel & Iron Co. 304	Porter Corp., J. E. 8 Porter-Cable Machine Co. 247 Post Co., The Frederick. 264 Premier Standardized Woodwork. 294 Progressive Mfg. Co. 284 Pullman Mfg. Co., Inc. 365	Zagelmeyer Cast Stone Block Machinery Co

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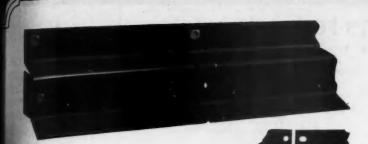
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Showing Dimensions

the time the first installation was made. It has been made smaller and lighter than "Glide" to adapt it for use on medium or light weight doors. All types of "Runwel" Hangers operate easily and smoothly in "Shedwel" Track.

Write Dept. A-5 for a copy of the "How to Select the Correct Hanger and Track for any Door" Chart. It tells you how to quickly diagnose the needs of and prescribe the right equipment for any particular size or weight door at a minimum cost. It is sent FREE on request.

FRANTZ MANUFACTURING CO. Sterling, Illinois





"No Hardware Is Genuine FRANTZ QUALITY Without the Red Label"