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Here's your opportunity to get national recognition for your building work.
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Turn right now to page 38.
Read the Announcement of our big Prize Competition for Architect-Builders.

Don't delay. Competition closes April 5, 1916.
Remember, we want some of YOUR work represented in this big display to be published in the May "American Carpenter and Builder".

Preparing for Emergencies—

We know that many of our readers will be interested in this month's letter of The Man From the Lumber Yard on "Preparedness."
Many contractors and builders are seriously considering the addition of a motor truck to their equipment. We are in an especially good position to submit data on the subject of motor trucks suitable for contractors' use.

If you are interested in a motor truck, drop us a postal card with your name and address, and the words "gasoline wagon." It will be a pleasure for us to serve you.

Editor "American Carpenter and Builder."

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The publishers of the American Carpenter and Builder will not knowingly accept advertising from any individual, firm or corporation that is misleading in any way. They also reserve the right to edit advertising copy and to change or eliminate any statements that reflect or cast discredit upon any other building products.

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Get a loose leaf. Once tried it is never abandoned. Expensive? Well, yes, it does cost quite a little to get a good one—about two or two and a quarter for one the proper size (about four by six is the best). Get it indexed. Charge each customer with material or work under his proper letter. And if there are twenty customers beginning their names with M, then you can take leaves from Q, X, Y, and so forth, to make enough M's.

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Charge all items to the customers, on their own pages, and enter them also in the Cash account, and you have a system of bookkeeping that will be very serviceable and adequate for small contractors.

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If you blot or spoil a page—remove it—and put another in its place. Then you can keep all the old pages or accounts or notes in very convenient form by just fastening them together with a paper fastener thru the holes already in the pages. Keeps them tidy, neat, just as handy to look at as though still in the book—and sometimes these old accounts or notes are a mighty handy or necessary thing.

You will never know how convenient it is to use up a page of your note book and then be able to REPLACE it—with a clean, new sheet—until you have used a looseleaf. Yes, it costs quite a bit to "install," but so do nearly all modern improvements. And like a whole lot of other modern improvements, IT PAYS.

—H. J. Blackledge, San Rafael, Calif.
ANNOUNCEMENT

COMPETITION FOR ARCHITECT-BUILDERS

TWELVE PRIZES—$140.00 IN PRIZES

PROOF OF AUTHORSHIP.

This competition is on structures that are both planned and also built by the same individual or organization. That there may be no doubt as to the honesty of this competition, a letter in substantially the following form must accompany every design entered:

“I (or we) affirm that the structure illustrated in the accompanying photographs and drawings was actually designed by me (or us), and then constructed by me (or by our firm) in accordance with my plans and specifications.

“I am a reader of the ‘American Carpenter and Builder.’

‘Signed’.

NO LIMIT IS SET ON THE NUMBER of buildings any one individual may enter in this Competition.

CLOSING DATE, APRIL 5, 1916. PRIZE WINNERS WILL BE PUBLISHED IN THE MAY "AMERICAN CARPENTER AND BUILDER.'

Get busy at once. You have just two months to get photographs taken and plans drawn. Do your work justice by working up this material carefully.

Payment will be made immediately following publication, by means of our popular "Advertised Merchandise Vouchers," which are good for full face value in either whole or part payment for any goods advertised in the "American Carpenter and Builder.'

HONORABLE MENTION DESIGNS will be published; More structures of real merit and interest will, no doubt, be submitted than the twelve prize winners. These will be given Honorable Mention, and will be published from time to time in the "American Carpenter and Builder' at the discretion of the Editor.

IN CASE OF A TIE for any prize, an extra prize of like amount will be awarded.

In case none of the designs submitted is up to the "American Carpenter and Builder' standard for publication, the Editor reserves the right to return all entries and declare the event off.

POINTS THAT WILL COUNT.

This competition will be judged not on the size or costliness of the building, but on its architectural suitability to serve the purpose it was intended for; its general appearance, convenience of arrangement, completeness of modern equipment, choice of building materials, and thoroughness of construction—all will be considered in making the awards. Also, apart from the building itself, the character of the material submitted—the photographs, drawings, description, etc.—will have great weight with the judges.

DON'T delay about getting started; begin right now. Don’t wait till closing date to mail your package. Send it just as soon as you have it ready. Do not roll photographs, drawings or manuscripts. Pack them flat.

Address Prize Competition Editor, American Carpenter and Builder, 1827 Prairie Ave., Chicago, Ill.

AMERICAN CARPENTER AND BUILDER [March, 1916
On the Trail of the Home Design

WHEN WE FINISH LOOKING OVER THESE BOOKS, WE'LL GO OUT & LOOK AT SOME HOUSES.

LETS LOOK AT THIS BUNGALOW.

HOW'S THIS ONE?

LEAVE IT TO ME. I'LL GET UP SOME PLANS THAT WILL MAKE PEOPLE SIT UP AND TAKE NOTICE!

SOME INTERIOR!

AREN'T THOSE THE NEATEST PLANS YOU EVER SAW DEAR?

OH! OH!!! THEY ARE A FRIGHT!
The Modern Home Architecture is Characterized by Simple Elegance. Quiet Efficiency. Interiors are Open, Roomy. Woodwork Runs to Flat Panels and Straight Line Molding. Fussy, Ornate or Dust Catching is Tolerated. This Library-Living Room in Glencoe, Ill., Deserves Close Study.
Artistic Four-Room Bungalow

Four rooms are called for in the floor plan of the attractive little bungalow shown here. Two bedrooms are, however, provided by combining the living room and the dining room into one room. In the summer the amount of space that will be available will be increased because of the usefulness of the large porch that extends around one corner of the house.

The porch is one of the most attractive features of the exterior. The groups of white square pillars, mounted on rough stone bases are not connected by any railing, which gives an unusual appearance. The distinctive character of the porch is carried out further by the pergola roof. The porch foundation is also of rough stone to harmonize with the columns.

The combination living room and dining room occupies the entire front part of the house. It is quite a large room, being 17 feet 6 inches by 13 feet. The fireplace is located across one of the back corners of the room, which is a pleasant way of handling this most important feature of a living room.

The two bedrooms occupy one side of the house back of the combination living room and dining room. Both are attractive, well lighted rooms of fair size. Each has a closet.

The opposite side of the house is occupied by the kitchen, the pantry, and the back porch. The bathroom is located in the central back part of house.

The pantry is small and compact and is arranged as a time and labor saver. It is equipped with a table, a row of shelves, and a refrigerator that is iced from the back porch. The arrangement of the pantry is such that most of the walking around to get things is eliminated.

Well-arranged bungalow of four rooms. Size, 27 feet 6 inches by 36 feet. We can furnish complete set of blue-printed working plans and typewritten specifications for only $6.00 per set. Blueprints consist of basement plan; roof plan; main floor plan; front, rear, two side elevations; wall sections; and all necessary interior details. Specifications consist of twenty-two pages of typewritten matter. When ordering, ask for Design No. 6769.
Attractive Bungalow Design in Two Sizes

The accompanying perspective shows a typical bungalow design for which two different floor plans have been developed. Both the size and arrangement of the rooms are different in the two plans.

Plan "A" shows a little four-room design with many attractive features. Perhaps the most striking of these is the living room, which is built directly back of the dining room. It is connected to the dining room by double glass doors.

The dining room and the living room are almost the same size, and are connected by a cased opening. The fireplace is located in the front wall of the living room.

The bedroom and bath occupy one side of the plan.

The other floor arrangement, plan "B," is larger and contains five rooms. The living room is one of the most attractive rooms included in this arrangement. The impression it creates is one of coziness and this idea is helped out very largely by the large brick fireplace with the seats placed on each side of it under the small windows.

Back of the living room is the dining room and also the kitchen and rear porch. Two bedrooms occupy the opposite side of the house and have a bathroom placed between.

The exterior of either plan is of typical bungalow construction. The tapering brick chimney for the fireplace is built across the front of the house instead of on the side, as it generally is.

The roof projects out on one side to cover the front porch and all the structural members are left exposed. The sides of the bungalow are finished in shakes, which give a rustic appearance to the exterior.

Rustic bungalow with a choice of two floor plans. Plan "A" is 24 by 36 feet, and Plan "B" is 28 by 40 feet. We can furnish complete set of blueprinted working plans and typewritten specifications for either Plan "A" or Plan "B" for only $6.00. Blueprints consist of basement plan; roof plan; main floor plan; front, rear, two side elevations; wall sections; and all necessary interior details. Specifications consist of twenty-two pages of typewritten matter. When ordering, ask for Design No. 6770 Plan "A," or for No. 6770 Plan "B."
Six-room shingle-sided house. Size 28 by 29 feet 6 inches. We can furnish complete set of blueprinted working plans and typewritten specifications for only $8.00 per set. Blueprints consist of basement plan; roof plan; first and second floor plan; front, rear, two side elevations; wall sections; and all necessary interior details. Specifications consist of twenty-two pages of typewritten matter. When ordering, ask for Design No. 6766.

Six-Room Story-and-a-Half House

Both the exterior and the interior arrangement of this house present a distinctive and attractive design. The exterior is finished in shingles that are laid in alternate wide and narrow strips up to the gable. The gables are shingled in uniform courses. The chimney and front corner foundation columns are of brick. All the exterior trim is white. All these features combine to give a very pleasing impression.

The floor plans call for two bedrooms on the second floor and also a bath, while on the first floor there are four rooms, including a living room, dining room, kitchen, and a bedroom. Sleeping porches are being demanded more all the time by people who are building their homes, and this plan has one included in the second floor arrangement. It is located in the broad dormer facing the front of the house. It is arranged so that it can be reached by two doors—one a double door leading to one of the bedrooms and the other leading to the central hall on the second floor.

The bedrooms occupy the two gables and the bathroom is built alongside the sleeping porch. A large amount of closet space is available under the eaves.

The living room and the dining room are connected by a wide cased opening so that there is quite a large unobstructed floor space along one side of the house. The lighting in both these rooms is taken care of in good style. The living room has a triple window facing out on the front porch and also has a smaller window on each side of the fireplace. The dining room has a curved bay of three windows and also has a smaller window on each side of the fireplace. The dining room is reached thru the stairs to the second floor.

Arrangement of House. Size, 28 by 29 Feet 6 Inches.
Story-and-a-Half House of Attractive Design

The accompanying floor plans and perspective show a pleasant and convenient house for the family. On the first floor there are four rooms, while on the second floor there are three bedrooms and a bathroom.

An unusual feature of the plan is the window arrangement along the front of the house facing out to the broad porch that extends across the entire front of the house. Considerable ingenuity has been used in arranging the front of the house in order to make it distinctive and artistic.

The house can be entered from three different doors opening to the porch. Directly in front of the steps is the main front door which leads into a hall. On each side of this are French doors to the living room and the dining room. On each side of all three doors are narrow panels that extend from the porch roof to the floor. Each of these contains small panes of glass for its entire length. The arrangement makes the entire front of the house into one large window and adds to the value of the porch in the summer time, as it really seems to be a part of the house.

The hall thru the central part of the first floor makes the room arrangement convenient and the rooms readily accessible. The stairs to the second floor are also reached thru this hall. The living room is of good size and has a large fireplace built along one of the walls. On each side of the fireplace is a wide window. These two windows together with the ones along the front make the room very cheerful and bright. The dining room is of the same width as the living room, but it slightly shorter. It is also made very bright by the use of plenty of windows.

One of the most desirable features of the kitchen is the back porch, which will be useful as a kitchen annex during the warm months. On the second floor three bedrooms are included in the plan. Two of the bedrooms are built into dormers, and the other into the gable. The bathroom is built into the other gable.

![First Floor Plan](image1)

Seven-room story-and-a-half house of comfortable design. Size, 31 by 32 feet. We can furnish complete set of blueprinted working plans and typewritten specifications for only $10.00 per set. Blueprints consist of basement plan; roof plan; first and second floor plans; front, rear, two side elevations; wall sections; and all necessary interior details. Specifications consist of twenty-two pages of typewritten matter. When ordering, ask for Design No. 6768.
Five-room bungalow with distinctive roof construction. Size, 31 by 44 feet. We can furnish complete set of blueprinted working plans and typewritten specifications for only $7.00 per set. Blueprints consist of basement plan; roof plan; main floor plan; front, rear, two side elevations; wall sections; and all necessary interior details. Specifications consist of twenty-two pages of typewritten matter. When ordering, ask for Design No. 6759.

Bungalow with Distinctive Roof Construction

The accompanying floor plan and perspective show a little bungalow with several very attractive features. It contains five rooms that are arranged in a pleasing and attractive way. There is also a reception hall equipped with a closet for wraps.

The exterior of the bungalow attracts attention because of the distinctive way in which the gable roofs are arranged. There are two of these gables projecting toward the front of the house. The edges of these gables are not finished off in any way, but the timber construction is allowed to show—one of the favorite features of many types of bungalow building. Attention to various details such as these will make a home that will be different from the average house and will be mighty attractive and pleasant. The porch is built under the main roof of the house which has a wide enough eave, supported by brackets, to cover it. The construction of the brick and concrete porch pillars is decidedly unusual.

The walls are constructed of siding that is laid in alternate wide and narrow courses. Plain rough siding is used, which gives a rustic appearance to the bungalow. This siding can be stained dark, which adds still further to the rustic idea. The window casings are made in the same color and the sash are white, which provides a pleasant contrast that is worth money.

The entrance is into a reception hall that opens thru cased openings into the living room and also into the back hall that connects up the bedrooms and the bathroom with the rest of the house. This floor plan with the reception hall and the back hall provides an arrangement that makes all the rooms readily accessible from all the others. Halls of this kind are a convenience that is not often provided in flats and apartment houses. It makes it possible to cut off parts of the house from others so that strict privacy is insured and still all the rooms can be easily reached.

The bedrooms are placed at the front and back corners of the house. This enables these rooms to have windows facing in two directions and insures a plentiful supply of air in the sleeping rooms. Such an arrangement makes these rooms almost as healthful for sleeping purposes as a sleeping porch. It also makes it possible to have cheerful, well-lighted rooms. Each bedroom is furnished with ample closet space which is always a good feature to incorporate in a house. Most housewives will tell you that it is impossible to get too much closet space.

The living room is a bright, cheerful room, due to the lighting arrangement. There are three wide windows facing the porch and also two more on the side—one on each side of the fireplace. The living room can either be reached thru the reception hall or thru a small door that leads to the side entrance. It is connected to the dining room by a wide cased opening.

In back of the dining room is a large kitchen equipped with all the latest improvements for making a kitchen convenient and useful.
Seven-room House with attractive porch. Size 28 by 42 feet. We can furnish complete set of blueprinted plans and typewritten specifications for only $8.00 per set. Blueprints consist of basement plan; roof plan; first and second floor plans; front, rear, two side elevations; wall sections; and all necessary interior details. Specifications consist of twenty-two pages of typewritten matter. When ordering, ask for Design No. 6751.

Artistic Story-and-a-Half Bungalow

The floor plans of this house call for five rooms on the first floor and two on the second, thus providing plenty of room for a fair-sized family. One of the features of the second floor is the provision for closets. These are built out under the eaves and there are two large ones in each of the two bedrooms. A pleasant little alcove is also built off one of these bedrooms into a dormer window and can be used for a sewing room if desired.

The most attractive and unusual room on the first floor is perhaps the living room. Both the back corners are angled off to the cased opening leading to the dining room. The fireplace fills one corner and the other is occupied by a closet which opens into the back hall. The tapering effect of the end of this room makes the dining room seem more than ever to be a part of it, and increases the idea that these two rooms are merely one large room. This idea is very much liked by many people. The triangular bay with the small seat built into it is another feature of this room that is out of the ordinary.

The terrace built off the dining room is an artistic touch and also provides a side entrance to the house which is often considered a good feature. On each side of the door from the dining room to the terrace is a window, and next to these windows are built-in china cases.

A large serving pantry is provided directly back of the dining room and is equipped with a large cupboard, a table and a refrigerator that is iced from a small icing platform built on the outside.

The opposite side of the house is occupied by the kitchen and two bedrooms with a bath between. The stairs to the second floor are reached thru the back hall, while the basement stairs open into the kitchen.
A Private Garage for Every Need

SIX MODERN DESIGNS, EACH WITH DIMENSIONED FLOOR PLAN AND DETAILS OF CONSTRUCTION—MODERN TYPES OF GARAGE DOORS SHOWN.

Six Clever Little Garages; To the Left No. G161 and No. G163 are One-Car Garages of Cement Plaster and Brick Respectively; In the Middle Above is No. G164, a Two-Car Garage, while Below is No. G166, Planned for Three Cars; At the Right No. G162 and No. G163, the One of Stucco the Other of Concrete Blocks or Structural Tile, are Each for One Car Only. Compare with Accompanying Plans and Detail Drawings for Further Particulars.

The private garage is one of the coming types of building. A few years ago they were almost unknown but today there either is or should be one in every back yard. Both the city and the small town have their share.

Garages are built now so that they are an attractive part of the general plan of a lot. Many different varieties of buildings to suit all types of cars and all ranges of prices are shown here. Architects and builders may include a garage in the arrangement of a residence so that it is built to harmonize with the style of the house.

The advent of the flat and apartment building has brought out the multiple type of which two examples are shown in the accompanying perspective and floor plans. As the double house, apartment, and flat building move to the smaller towns, the double and triple garage will become more common.
To acquaint our readers with some of the various styles that are being built we are showing here six different garages of various styles and finishes. In the details we are showing the construction and various other features and also some of the types of doors that have been developed particularly for garages. Many different kinds of doors have been brought out with the necessary attachments for handling them easily. The garage owner can find a type that appeals particularly to him.

The floors of garages are nearly always made of cement.

It is very easily laid and presents a surface that can be kept clean and will not become oil soaked. The concrete can be placed with a slope toward the center from all directions so that a drain can be placed there.

A cement approach should be placed in front of the door with a slight slope so that the car can go in without any severe jar. This can be very easily made and is shown in several of the details.

Many different materials are used with success in the construction of the walls. Three different materials are shown in these plans. Stucco on metal lath, brick, and concrete block or structural tile are suggested for the garages illustrated here. These materials are particularly useful for garage building because they are fire resisting.

Get posted on modern garage building because there is going to be a big call in all parts of the country for the man who knows how to handle this type of work.
THE real attractiveness of a house depends on the grounds that surround it. The yard makes the home.

Those building homes on speculation, for sale, have learned that foundation planting, smoothly sodded lawn, and a shade tree or two are the best investment of anything put into the building. We are all creatures of sentiment, and home building or home buying is essentially a sentimental matter.

Every real estate dealer knows what it is that makes some houses sell quickly and at a good profit, while others stand vacant.

F. A. Vanneman, a real estate dealer of Urbana, Ill., was recently commenting on this fact in connection with two groups of property. Referring to one photograph he said, "I defy any one to sell these houses at a profit. This block of 'stickers' is the despair of every real estate dealer—not a tree or shrub, telephone poles in the parking instead of in the back yards. You cannot expect to sell bare property without serious loss." Then turning to another photograph—a well shaded, homey-looking street, he said, "All of the houses on this street are readily salable. People are eager to live under these elms. I have sold these four properties a total of thirteen times. Each sale was at an increased price. It pays to plant permanent trees and shrubs according to a well-considered plan."

You may think that landscape gardening is out of the builder's line—doesn't concern you especially; but builders are in a position of special influence in this matter, and they can be public spirited very easily, at the same time helping along their own business.

Advise your clients how to overcome that raw look when the new house is done. Grading, sodding and planting should be the builder's concern, no matter whether it is an actual part of his contract, or whether he is merely the

This Much Can be Accomplished the First Year. Foundation Planting, Sod and the Beginning of Shade Trees Are the Safe Start.
friendliness advisor on the job.

Good taste in landscape gardening is largely a matter of fitness. Starting with no knowledge of horticulture, and with whatever leisure the gardening members of the family may have, it is recommended by the Department of Horticulture of the University of Illinois, that the average lot owner can accomplish eventually about half a dozen things.

1. **Foundation planting.** He can restore something of the native vegetation, as for instance, in the North Central States, viburnum, fragrant sumac, or prairie rose.

2. **Screens.** He can hide some of the unsightly surroundings, such as high fence or outhouse, by wild grape, trumpet creeper, common sumac, elder, or other native plants that are sometimes considered rather coarse for the front of the house.

3. **Views.** He can frame the view of his home, for example, by a pair of elms, haws, or prairie crab apples. Or if he considers his house ugly, he can transform it by hiding much of it with vines.

4. **Boundaries.** He can enclose the back yard with an irregular border of native shrubs in variety, instead of with an artificial and monotonous privet hedge.

5. **Front yard.** He can help tie the whole street into a park by persuading the neighbors to plant "connecting shrubbery" from the front of one house to another.

6. **Parking.** He can restore old trees to good health thru tree surgeons; he can combine with his neighbors to get a uniform street tree at uniform distances, or to plant low shrubbery.
Disappearing Beds Make Five Rooms of Three

Efficiency Bedroom Idea That Has Come Into Popular Use for Homes, Hotels and Apartments—Other Modern Home Efficiency Ideas Noted

With the purchasing power of the dollar smaller, and no more dollars in sight with which to build the home, architects and builders now have to put every square inch of space to its utmost use.

All those who want real economy combined with downright home comfort take note of the little bungalow on these two pages and see its accommodations. Here we have both living room and dining room "contrived a double debt to pay"; and no one is the loser by it.

To the unprejudiced observer our usual habit of building houses just about twice the size we really need them, so as to have one set of rooms to occupy in the day time and another set at night, seems illogical, unnecessary and extravagant.

Old notions and prejudices don't have the force now of former years and so the modern home builder sees no reason for permanently cluttering up good floor space with beds that are only used a few hours out of every twenty-four. This feeling had been growing for some time, the public only waiting for a practical, satisfactory means of getting the bed out of the way when not wanted, when the "In-a-Dor" bed came forward to meet this demand. Builders, architects and owners are all enthusiastic about it wherever these beds have been introduced.

This efficiency bed is a real standard bed that is easily attached to any closet door jamb; and, when raised, swings around into the closet and the door is closed behind it. The head board of the bed is supported by two pivots, one at the floor and the other half way up the door jamb. One of the photographs shows the bed swung out into the room, and the other view shows it entirely put away. Coil springs counterbalance the weight of the bed so that it is very easily raised or lowered.

Out on the Pacific Coast, where these beds first sprang into popular use, it would be hard to find an architect or builder who would today seriously consider putting up a modern apartment, flat, residence or hotel without equipping it with concealed beds.

This bed must not be confused with the old-fashioned folding beds with their clumsy attempts to disguise themselves as sideboards, bookcases, and even pianos. These were never the articles of furniture they pretended to be nor were they standard beds. In fact, before a practical disappearing bed could be evolved the mechanical principles of these old-style "folding beds" had to be ignored altogether.

We have seen these "In-a-Dor" beds being installed and used in hundreds of the best modern apartments in Chicago and in the classy little bungalows up the North Shore and in other suburbs. The same is true of New York City. Architects and builders have tested the proposition and have stamped it with their O. K. We have designed this little economy bungalow to make use of two such beds. The size of the cottage is only 20' 6" wide by 35' long, yet it gives all the accommodations of a five-room bungalow, and that too of extra large rooms.
Here is a Beautiful Modern Living Room by Day Converted Into a Comfortable Bed Room at Night by Simply Opening the Dressing Closet Door and Swinging the Bed Around and Down Into Position. Closet Accommodates Dressing Table and Wardrobe.

The front room bed swings back into a commodious, well-lighted dressing closet. This is large enough to contain a dresser and gives plenty of wall space for hanging clothes. A door opens directly into the bath.

The dining room bed is arranged to show one of the best features of this proposition. The bed can be let down either out onto the sleeping porch or swung round into the dining room. In the day time it is perfectly concealed, and is kept dry and warm inside its double-door cabinet. A sleeping porch bed that will put away when not in use and that will keep dry and warm, is a blessing that only those who have experienced the other kind can properly appreciate.

Sliding doors separate living room and dining room at night. The dining room has a compact little wardrobe built in connection with the sideboard. A high closet of generous dimensions over the cellar stairway accommodates linen and extra bed clothes.

The kitchen is conveniently arranged with a door onto the porch where meals can be served in warm weather.

The artist has illustrated the exterior of this bungalow as it appears when finished with rough cast cement plaster. It is a house that can be built very cheaply and yet will give all the modern home comforts.

**“Pantryette” Saves Steps**

To save 20 per cent in the size of a kitchen and still have it more convenient and usable than it otherwise would have been, was the delightful experience of the
man who planned and built this pretty Western bungalow.

He obtained an extra large sized kitchen cabinet (which it appears has been created for exactly this purpose) and planned his house so as to build it into the kitchen. The single piece of furniture takes the place of a kitchen table, dish cupboard and ordinary kitchen cabinet—all consolidated into one. The space saved was more than enough to pay for the small cost of the "pantryette," as this special built-in cabinet is called.

The owner's wife has been delighted with the arrangement from the first. She finds that in this kitchen the only walking necessary is to the stove and sink, only a few steps away. Compare this with the ordinary kitchen, even the well arranged kitchen. There is constant walking between storage cupboard, work table, spice cupboard, stove, and sink. Housewives know that this means literally miles of travel in doing their day's work in the kitchen. About four years ago a noted architect conceived the idea of combining all the kitchen equipment (except sink and stove) in one place, and the idea was at once taken up by a leading concern manufacturing kitchen cabinets. Since then, hundreds of these "pantryettes" have been installed in new homes and apartments. It saves valuable space in planning a home—an extremely important consideration these days. Architects and builders agree that it meets perfectly the demand for better kitchen equipment. Owners say it systematizes their kitchen work, saving them labor and time and absolutely solving the help problem.

It is astonishing when we come to think of it, how much of both present and future expense can be saved by planning and building a house right. It is said that there are 250,000 people buying kitchen cabinets every year to correct the inconveniences of their kitchens. Now just see what a little planning ahead to provide for a "pantryette" in the original building plans would save: First, the cost of an ordinary kitchen cabinet, plus the extra cost of building the kitchen larger than necessary, plus the cost of the usual kitchen dish cupboard already built in. This shows economy right at the time of building—to say nothing of the labor and time saved every day the kitchen is used.

The biggest expense of any household, both in daily labor and supplies, goes
Photograph of "Pantryette" Fully Equipped and in Working Order.

A pantryette combines in one spot not only the conveniences of a fine kitchen cabinet, but a much bigger table and far greater cupboard space. A kitchen equipped with a pantryette needs no other table or cupboard space at all.

The builder of this little bungalow ascertained the general dimensions of the pantryette (4 feet 4 inches long, maximum depth 2 feet 4 inches, height 7 feet 3/4 inch) and allowed exactly the right space for it to be set in after the kitchen was otherwise practically finished. All plastering was done and the flooring laid; but the base board and shoe mould were not put down until the cabinet was in place. The regular finish of the pantryette is light oak, a serviceable and popular finish matching up well with Georgia pine. It also comes in white enamel finish, and if desired can be furnished primed only, to be finished up with the rest of the kitchen woodwork.

In other respects also this Western bungalow is very interesting. For a story and a half cottage of low cost it is hard to beat. The size on the ground is only 26 by 35 feet. There are four well arranged rooms besides bath and reception hall on the main floor, and upstairs there are two splendid rooms and a quantity of storage closet space. The back room upstairs is in the nature of a large stair hall, which makes an excellent sewing room. The front half upstairs is a large, well lighted bedroom, nearly 18 feet wide, flanked by generous closets in the low spaces under the roof.

A glance at the first floor plan will show how conveniently the principal rooms are arranged. The reception hall and living room are at the front, then comes the dining room to one side, and balancing it on the other side is the group comprising stair hall, bedroom and bath. The convenient kitchen has already been referred to. A little back vestibule off the kitchen is very serviceable space, containing ice-box and broom closet. The cellar stairs go down from here.

The exterior of the house is handled in true bungalow style —dark stained shingles and trim painted white.

Safety Milk and Package Box

A milk and package receiver has recently been placed on the market that is unique and remarkably convenient and practical. It is placed in the wall of the house as shown in the illustration.

It consists of two cast iron frames and doors that are joined together with a body of varying length to suit the thickness of the walls. Both the doors lock when shut and can be opened only from the inside. The inside door can thus be locked and the outside door left open, so that packages can be placed in the body of the receiver. When the outside door is shut the packages can be only reached from the inside and are thus protected from possible loss.

Built-In Garbage Receiver

Another new thing for modern, efficient and sanitary kitchens is the built-in garbage receiver. It can be easily installed in any house in course of construction, or with very little trouble can be built into any completed house.

It consists of an iron cabinet or case that serves as a container for the regulation galvanized garbage can and is built into and thru the kitchen wall. Note the illustration which shows the inside kitchen view. Here you see the woman emptying the garbage without leaving the kitchen, yet the can is out of sight. Every time the receiving door is opened a quantity of disinfectant is sprinkled over the contents, keeping everything sanitary. The case from the outside has the regulation door from which the garbage man takes out the can for emptying. The receiver is fly, insect and dog proof and answers in every way the long felt want of a practical and convenient method of caring for garbage. It is best to include one in the plans and arrange for its installation while the building is being erected. But it can very easily be installed in any ready built home with very little trouble or work.
“The Time to Prepare for an Emergency is Before it Happens.”

THE MAN FROM THE LUMBER YARD

We doubt if we have a single reader who did not regret at some time last year the handicap of not having the TOOL or VEHICLE that would have well paid for the investment. Avoid a repetition of that regret by providing it NOW. —EDITOR.

NEXT to having money yourself it is a mighty fine thing to have friends who have money. Such a friend entertained me last January at the Hardware Club of New York.

I appreciated the entertainment, I appreciated the menu, but I especially appreciated the opportunity of meeting some of the very largest manufacturers in the U. S.

Knowing that his confidence would not be betrayed, one of them spoke at considerable length relative to the manufacturing conditions.

I am not going to give his name, or the name of his plant, nor any detail that could in any way re-act to his hurt, but I do want to give out the lesson on “Preparedness” that I learned from him.

The Bonus is to the Prepared

He was paying an immense bonus to a contractor for having a certain new plant ready to be occupied by January 1st.

Doing his best, the contractor could not turn it over to the heating people until the latter part of November.

It seems that this manufacturer was discussing matters with the contractor about the first of November, and made inquiry relative to the letting of the heating contract. The contractor had been unable to get anyone that would undertake the heating work in the length of time that could be allowed to it.

The manufacturer requested that the contractor get in touch with a steam heating concern that he mentioned. These people had pushed thru a job for the manufacturer at his residence some time before and had done it in most excellent good time and in a most satisfactory manner.

The contractor got in touch with this concern and told them what was wanted. They requested a day to look the matter over and then stated that if the contract was placed with them at once they would undertake to do what was ordinarily a 60-day job in 20 days in consideration of a heavy bonus. The contract was at once placed with them.

Handling a 60-Day Job in 20

This heating concern had previously operated a motor truck and also two five-passenger machines. I will tell the rest of the story in the words of the manufacturer:

"Naturally | was very much interested in what was going on, because it meant a great deal to me to have the plant completed on schedule time, and I spent a greater part of the day about the plant. Two days after the contract was let to Williams & Johnson, I discovered some men making a small room out of wall board in one corner of the plant that the carpenters had finished.

"The next day | found that two cots with bed clothing were placed in this room, also a desk and chairs, a special telephone and a small gasoline stove.

"I asked Williams why he didn't use the telephone in the office of the contractor. He said: 'Not only would I not risk the loss of one moment in having to wait for that telephone, but I am going to place telephones in each different part of the building.' When I asked him what the cots and stove were for, he told me to wait and see if they didn't come into good use.

"I learned that the day after they secured the blue prints, they set a force of men to work to get out every piece of pipe and every fitting that they could count on in advance; also I learned that they hired from another company an additional truck and employed a young man that owned a side van motorcycle.
"I will state in passing that the plant is eight miles from the center of supply and about a mile off of any usual means of transportation.

"Knowing that the heating people would be the ones to come in on the last lap of the race for completion of plant, I watched them with especial interest.

"On the morning of the day on which the building was turned over to them, two automobiles drove up and unloaded Williams with eleven workmen. The two trucks had delivered material the night before.

"I learned that Williams had gone over every special detail with all of these men as to exactly what was to be done; and every man fitted in, in an exact way for his work. The lighting system had been put into the building while the carpenters were still working.

"I was just ready to leave at 4 o'clock in the afternoon, when the two machines came up to the building with Johnson and eleven other men. Williams went into detail with Johnson as to what was being done, and each man received data from one of the old men as to the job in hand. In thirty minutes Williams and the eleven men who had just finished their shift were on their way back to their homes in the machines.

"Day by day the trucks kept delivering material a little bit ahead of the men, so that when they were ready for any special piece it was always at hand. Occasionally an unexpected piece would be required and the motorcycle came into excellent good play at such a time.

"I learned from Williams on the twelfth day that they were keeping up to their schedule; but I could see that he was under considerable of a strain. On the fifteenth day I found that he had slept out in their improvised room and had been around with the men during the second shift. I also found that he had hired a cook who occupied the other cot and kept ready for the men at any time, hot coffee, meat, bread and potatoes.

"We read that 'the best-laid schemes o' mice and men gang a-gley'; and it was so with Williams and Johnson. On the seventeenth day, when they were testing out a certain section of completed work, a body crack developed in an 8-inch globe valve.

"Right here is where their special telephone came into play and paid them for all of the extra expense. They telephoned the supply house sixteen miles from the plant. The supply people were instructed to have it ready for their motorcycle man to get. Three minutes later I heard the chug-chug of the cycle as it left on the thirty-two mile run. I knew that with men of such system and such ginger, the job would be installed on schedule time. You can't beat people who have such thoro preparation."

Advertising You Can't Buy

I wish I could impress each reader with the satisfaction that this man had in the admirable way in which Williams & Johnson completed that job. They couldn't buy for any money the kind of advertising they were getting from him gratis.

I was impressed with the fact that the time to prepare for an emergency is before it happens.

The Preparedness of Carl Anderson

When I was keeping books in my father's lumberyard, I noticed that most of the contractors and carpenters had considerable idle time during March. But I never went into the shop of Carl Anderson that I didn't find him busy, either getting every tool into perfect working order or studying some book of methods. When work opened, as it usually did the latter part of March, Carl Anderson was ready. Anderson believed in preparedness. In his way he was a success, more of a success than many men worth double his resources. His opportunities in our town were small, but he kept growing. He would go against any job.

His idea was that the stiffer the proposition the more worth while to
tackle. He said it gave him confidence to attack bigger things.

Preparedness pays the man who controls only his own two hands or the corporation that controls a thousand men. Those who are prepared have the best places on this foot-stool, while the unprepared are shoved into the cold of outer darkness.

IT'S MIGHTY LUCKY FOR US THAT NOAH DIDN'T WAIT FOR THE EMERGENCY TO COME BEFORE HE PREPARED FOR IT!

Talking of luck, I want to say "there ain't no such animal," either good or bad.

I have just received a letter from one of our people in Ohio who makes a most interesting inquiry along this line. I will answer him in my April letter. If I am off my trolley in my answer I want some one to call me. I believe in preparedness and am working to that end as best I can.

Yours for the 100%,
THE MAN FROM THE LUMBER YARD.

Home Building by the Wholesale

ECONOMY BOTH FOR BUILDER AND OWNER IN CONSTRUCTION BY THE DOZEN — NARROW-LOT HOUSE DESIGNS FEATURED.

BUILDERS often have the opportunity to build up a certain section of a city or town. Such a proposition presents many possibilities to the up-to-date contractor. The best equipment will pay on such a job as it can be kept right on the job and will not have to be carried around. For instance, a power woodworker would pay for itself several times over because of the fact that its usefulness would be increased very largely by the fact that it would not have to be moved very much and could be kept working all the time.

Building up sections happens in different ways in different localities. In the smaller town, certain blocks may be finished up or one side of a block may be built up with two or three houses such as are shown in groups in the accompanying illustrations.

Probably the most common way in which sections build up is along improved streets. The sidewalks are laid and the owner of the frontage on the improved street decides to build up the entire frontage at one time.

In the city a builder will often have all the work to do in building up part of a sub-division and may have several different groups of houses to build which face on different streets. The amount of profit that the contractor or builder makes on this sort of work will depend entirely on the organization that he can develop and the use of all the labor saving devices that are available.

Such work as this makes it possible for a builder to buy
apparatus that he has wanted but has felt that he couldn't afford; because it will pay for itself on the work. The busier you can keep a machine and the less it has to be moved over long distances, the sooner the saving it effects will more than balance the cost.

There are two things to guard against in the design of groups of houses such as are shown here. They must not look so much alike as to become monotonous; on the other hand they should not contrast so sharply that some of the houses look insignificant or that the combination seems to lack harmony. All the designs must fit into the general scheme and each one must present an attractive appearance both by itself and in combination with the neighboring houses.

It's an entirely different problem to build one house for someone following his own and your suggestions than to build a group with the object of selling each house in the group.

In the first case the owner may have certain radical features that he wishes to incorporate in his house, and as long as he is the one to be pleased these ideas are considered. In the group houses the designs must all be more or less conservative as the taste of the prospective owner is absolutely unknown. The problem therefore is to provide a house that is distinctive and yet contains no freakish special features that are likely to impress prospects in the wrong way.

This idea applies equally well to both the exterior treatment and the room arrangement. The designs shown here are handled in this way, and each group is harmonious and contains no radical features that are likely to cause disapproval. Yet each house is distinctive and attractive.

The floor plans of each of the houses are somewhat similar because this particular arrangement has been found to be the most practical. The arrangements differ of course in various
Three Frame Cottages, Designs Nos. 6777, 6776, 6775. The First is Two Stories and Contains Seven Rooms. The Other Two are of the Bungalow Type, one story. The Room Arrangement in All These Houses Is Very Attractive and Economical. We Can Furnish Complete Details, Plans, and Specifications for Any One of These Designs for Only $5.00 per Set.

First Floor Plan. Room Arrangement in Design No. 6777, Size 23 Feet by 39 Feet.

Second Floor Plan. Design No. 6776, Size 23 Feet by 49 Feet.

Main Floor Plan. Design No. 6775, Size 23 Feet by 44 Feet 6 Inches.

little things, but in a general way they are much the same. The opportunity for harmonious contrast lies almost altogether in the exterior treatment, and this is where these houses differ from each other.

In arranging for the building of these group houses, the lots are generally made fairly narrow so all these designs are made narrow enough to go on a small lot. The widest is 25 feet and the narrowest is 21 feet, which is small enough to go on any lot; as they are seldom made narrower than 25 feet and are generally a little wider than this.

Several factors enter into the selection and arrangement of the rooms. The main object to be accomplished in the design of a small house is the utilization of all the room possible, consistent with convenience and accessibility and also cost. Very often the latter item can be affected by altering the sizes of the rooms a little so as to enable the use of stock lumber. This reduces the amount of cutting that is necessary and thus reduces the cost—often to a marked degree. It also enables the builder to do faster work, which may be an important factor at times.

The three different groups shown in the illustrations are finished in three different ways. The first two, Designs No. 6773 and No. 6774, are both two-story houses and are finished in stucco on metal lath. The exteriors and also the interiors are modeled along the same plan, though the first contains seven rooms and the other six. Both have an attractive side entrance with a loggia in the front. The loggia can be either left open or glazed-in.

Frame construction is used for Designs No. 6777, 6776, and 6775. The first is of two stories, while the other two are of the bungalow type. The foundations of these three and also of the other designs are made of concrete up to the grade.
Brick Constructed Cottages. Designs Nos. 6780, 6779, 6778. Rear and Side Walls are Constructed of Ordinary Brick. While the Front is Built of Face Brick. The Gambrel Roof House to the Extreme Left Has Six Rooms on the Main Floor and Two More Can be Balused Off Above. The Other Two Houses Have Six and Five Rooms Respectively. Complete Plans, Details and Specifications for Any of These Designs are Only $5.00 per Set.

Main Floor Plan, Design No. 6780, Size 21 Feet by 48 Feet.

Main Floor Plan, Design No. 6779, Size 24 Feet by 56 Feet.

Main Floor Plan, Design No. 6778, Size 24 Feet by 45 Feet.

The walls are of typical 2 by 4 stud construction which is covered with sheathing. The sheathing is then covered with rosin building paper and No. 1 four-inch beveled siding. Floor joists are usually made of 2 by 10's, which are spaced 16 inches on centers. The ceiling joists are also spaced 16 inches on centers and are made of 2 by 6 timbers.

Designs No. 6780, 6779, and 6778 are built of brick. The walls on the concrete foundations are nine inches thick on the side and rear, while the front is 13 inches thick, finished with face brick. Two of the houses in this group are of the bungalow type with the flat hip roof, and the other has a gambrel roof. This latter type is preferred by many people because of the space that is made available in the attic. Each house has a brick fireplace in the living room.

A study of these groups and their floor plans will give the builder many valuable ideas on group arrangement and will also provide much useful information on single houses of several different kinds. Each of the houses is of course separate and will look well if set off by itself away from the rest of the group.
Many of our readers have planned and built factories. They are being erected more and more in the smaller towns as far-seeing manufacturers are getting away from the cities. The type of work shown in the accompanying illustrations is what is wanted. The factory building shown here, 46 feet 6 inches by 114 feet, is of reinforced concrete trimmed with brick and terra cotta. The details show the type of construction and the floor plan shows the general arrangement. Steel sash is used which insures the maximum amount of light.

Ground Floor and Typical Floor Plan of Factory Building.
Factory Building Design

Details of Reinforced Concrete Factory Building Illustrated on Opposite Page. Reinforcing of Floors, Girders, and Columns are Shown and Also Arrangement of Exterior Finish.
A Church of Bungalow Design
By Charles Alma Byers

One ordinarily expects a church to be of rather imposing architecture, with some sort of steeple dominating the whole. In the new edifice of the North Congregational Church at Berkeley, Calif., however, a radical departure in church architecture has been made. This building is designed very much after the style of the California bungalow, and is particularly simple and pleasing in appearance. It has no steeple, or even belfry, of any kind, and its low, sweeping lines give it every resemblance to the popular bungalow residence. The majority of the homes in the section of the city where the church is located are of the bungalow type, and the aim was to harmonize the edifice with its surroundings as near as possible.

The structure is comparatively low and has a reasonably flat roof. The center portion of the roof is somewhat elevated, to effect the appearance of a very low second story, which admirably overcomes the possibility of too great severity. Small windows are inserted in the walls of this low projection, which help to light up the auditorium. The exterior of the building is of white cement plaster on metal lath, and the roof is shingled. Over the entrance is created a sort of pergola, with four plain concrete pillars, and with a covering of undressed timbers of true pergola arrangement. The broad steps leading up to the entrance are of white cement. The window casings, like all other outside timbers, are of California redwood, and all of the trimming is painted a soft brown color, except the window sashes, which are white.

The auditorium has a seating capacity of five hundred. The exposed rafters and the bracing timbers create a very attractive effect.

The walls inside are paneled to a height corresponding with the lower edge of the windows, and above this point they are plastered. All of the woodwork of the interior is of redwood, which has been sandpapered and waxed, leaving it possessed of nearly its natural color.
Complete with pews and furnishings, it represents a cost of $15,000. James W. Plachek of Berkeley was the architect.

**Concrete Base Between Porch Piers and Under Porch Steps**

Our sketches show a few uses to which concrete can be used to a very good purpose around porches. Every carpenter and builder knows that it is a fact that between porch piers at the bottom there is never anything provided to fasten the bottom of wood lattice to, and as a result it is stuck in any old way to fall out in a short time or to rot away at the bottom next to the ground line.

One of the best and most substantial ways to construct this work is to put in a concrete base between the porch piers as shown by Fig. 1. This base should be about 7 or 8 inches wide by about 6 inches thick and the top of it should come about 2 inches above the ground, then lattice sits on the concrete and is not next to the ground, consequently will last much longer. 1 by 3-inch strips can be bedded in the concrete next to the piers to fasten the bottom of the lattice to, and you then have a good, substantial job throughout. The 1 by 3 strips next to the piers can run from the porch sill all the way down into the concrete, which will be better yet, making a solid place to fasten the lattice panels to. This part of porch work is often of faulty construction. The method we have outlined is not expensive and is well worth the while to anyone wanting a good job.

Another place for concrete is under porch steps. This is often a badly neglected place. Usually there is grading to be done and the steps are propped up temporarily with wood blocks or a few loose brick and left in this way; then when the grading is done and the walk put in, the walk just comes to the steps and the steps still stay stuck up on the temporary props to settle all out of shape in a very short time. It is very little work to finish up to grade a place sufficient to set the porch steps on. Make a wood form and put in a concrete footing about 6 by 10 inches, bringing it up level and true to just the right height to set the steps on; see Fig. 2. Then when the side walk is laid you can join to the base footing smooth and level and have the very best kind of a job. A job that will last for about all time to come. The woodwork will last longer and the base is always there as good as ever when new steps may be needed. For something good these two uses for concrete are well worth their small cost.

I. P. Hicks.
A Big Little Barn

How to build a good looking, convenient small barn is answered by Plan A-295. It is 26 by 46 feet on the ground, but the peak reaches up higher than some barns with more ambitious foundations.

Like all good modern farm barns, this little fellow starts with a thoroughly well-laid foundation wall of stone or concrete, which includes, together with the foundation walls, the entire concrete floor. Above this foundation the barn is built of planks on the plank frame construction order, each pair of rafters forming an independent truss, which taken collectively, support the roof in a very substantial manner without the aid of intermediate uprights or crossbeams.

The corner posts are made by spiking the side of one plank against the edge of another in an L shaped manner. The sills are simply doubled and the plates planks doubled and the plates built up in the same way.

The haymow floor is placed 9 feet above the cow stable floor, which gives about 8 feet of head room in the cow stable. Eight feet is ample for the cow stall end of the barn for head room, and it is about right for ventilation.

The height of ceiling in the horse stable should be determined by the size and character of the horses. Eight feet is about as high as any man can reach to put a bridle on a high-headed horse, but farm horses are grown larger and many of them have high ambitions at times other than when taking the bit.

The floor over the barn is made level and smooth except the manger and standing floor in the cow stable part. Extra plank floors are used in the horse stalls, which give the necessary incline to the horse standing floors and keeps the horses off the hard concrete. The section of concrete through the driveway is made especially heavy and tough to withstand hard use.

The horse department cow stable are both partitioned off from the driveway so that the two stables are entirely separate and removed from each other. The driveway is open to the roof in the center, but it is floored over at the sides of the barn 14 feet up from the floor to continue the mow space to hold as much hay and other roughage as possible. This driveway is used for various purposes, according to the kind of farming and whether it is the main barn on a small farm or an auxiliary barn for a large farm.

A pleasant feature of this small barn for room ceiling in the horse stable is the roof opening and the breathing of the walls. With a gable roof form, a chimney is needed, but if a half gable and half side wall is built, a smoke pipe, or a stove can be used.
The abundance of light from the many windows. They look well and they are useful. Recent developments in farm barns have shown the advantage from a sanitary standpoint of an abundance of light.

Window frames and window sash are so cheap that the extra expense does not count up at such a rate as formerly. A light and sunny stable is more healthful, because of the sunlight, and it is easier to keep a light stable clean. Cleanliness is being recognized as one of the most important features in connection with the raising of well-bred live stock.

**A Clean Manure Pit**

Every barnyard should have a manure pit. The whole plan of handling manure from the stables on a good farm includes the preparation of the land in the fall to receive manure fresh from the stables all winter.

A manure spreader with wide tires is necessary equipment so that manure could be hauled out when the ground is soft, without sinking deep in the mud. The manure spreader is in constant attendance because of the great value placed on the stable manure in the rotation of crops. The manure pit, therefore, is simply a unit in the general system of handling farm manure.

A shed over the manure pit is a protection to the spreader, so that it can always be left in one place to receive the loads from the manure carriers as the stables are cleaned each day. This manure shed has a concrete floor with a depression to catch the liquids from the stables. It is so arranged that the manure spreader is driven in at one end and driven out the other end to save turning or backing. There is a small manure pit or cistern on one side that is fitted with a pump. Each time when the manure spreader is loaded the liquid in the well is pumped over the top of the load and is carried out with the solids at once to the fields. Once a day after the stables are cleaned the floor in the manure shed is washed with water from a hose.
Shed roof poultry house with three compartments. Size, 24 by 10 feet. Design No. A330. This is a practical complete Henery. Ventilation is supplied thru the two large squares of muslin which take the place of windows.

Shed Roof Poultry House

A small poultry house, costing very little money, may be made thoroughly practical as well as a larger house. Design A330 shows how the trick may be done.

This little house is 24 feet across the front, and it is 10 feet in depth.

The foundation is of concrete, according to the best practice, worked out by practical poultrymen during the last twenty years. It depends upon the climate how deep it is necessary to go with the foundation. This is a local matter that must be settled by the man doing the building.

But concrete or a stone wall is the only way to protect a poultry house against rats and mice. These rodents would rather burrow under the floor of a poultry house than to live anywhere else. Their liking for a variety of food such as good poultrymen furnish to their flocks is probably the main reason. Also rats are very fond of eggs, and they are experts at robbing the nests.

A shed roof is practical for a poultry house because it helps to supply inside conditions that are suitable to poultry comfort. A poultry house always fronts towards the south or southeast, so that the early sun shines in clear to the back of the house to brighten and clear the atmosphere.

Ventilation in this little house is secured by means of two curtained front windows of generous proportions. Air from such windows in a shed roof poultry house goes back along the floor and rises around the roosts and comes forward under the slope of the roof so that the air keeps constantly in motion.

The cross section shows how the foundation and the floor are built. The super-structure is of 2x4's, covered outside by drop siding, and the inside is covered with wallboard. Wallboard is a new material for poultry houses, manufactured to take the place of lath and plaster, and is made in sheets of different sizes, so it may be ordered to fit studding or rafters placed at the usual

projection all the way around. The projection adds a good deal to the looks of the building. Small buildings need some kind of embellishment of this kind to add to the appearance.

The cross section shows a couple of ladders for the poultry to reach the nests and roosts. This is a poultryman's idea. It is a prevention against bumble foot, which is an injury to the foot caused by the heavy birds jumping down from a high perch onto a solid floor.


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It seems that the text is a bit unclear in some parts, but it generally provides a detailed description of a shed roof poultry house, including its design, construction, and practical considerations.
Noon Hour Talks by the Boss Carpenter
Talk No. 44. Strength of Beams
New Series—No. 1

THE BOSS EXPLAINS THE FUNDAMENTAL FORMULAS USED IN THE DESIGN OF BEAMS

"YOU fellows who have been in the calculating squad during the last four years," said the Boss, "are familiar with all of the formulas which we have been using so much. But I find that there are a large number of the men who joined us later in the talks, and who need a little help on the earlier fundamentals. As a result of this need on their part, we have decided to bring out again these earlier principles and apply them to practical problems as we proceed in the work. This will give you new men a chance to learn, and will provide a kind of a review for the older members and possibly give them an opportunity to ask questions about points which they have not understood clearly.

"Today," said the Boss, "I am going to explain the detail of the formula used in figuring the size of a beam needed to carry a given load, or to find the load which a beam of a given size will carry with safety. It is assumed that the kind of material that the beam is to consist of is already chosen.

"The formula for figuring the strength of beams is as follows:

\[ \frac{I}{p} = M \] .......................... (1a)

In this formula, \( p \) is a working value of the unit bending strength of the material in the beam in pounds per square inch; \( I \) is the moment of inertia of the cross-section of the beam in inch quantities; \( e \) is the distance in inches from an axis through the center of gravity of the cross-section of the beam to the outside surface of the beam farthest away from that axis, and \( M \) is the value of the maximum bending moment in the beam in inch and pound units.

"The value of \( p \) will vary with the material and with the factor of safety used in the design. If a factor of safety of six is desired where timber is the material, then only one-sixth of the breaking strength of that particular timber should be taken. Table I will indicate the average breaking values for different materials used in beams.

<table>
<thead>
<tr>
<th>Material</th>
<th>Breaking Strengths in Pounds per Square Inch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pine, Long-leaf Yellow</td>
<td>7,000 lbs. sq. in.</td>
</tr>
<tr>
<td>Oak, White</td>
<td>7,000 lbs. sq. in.</td>
</tr>
<tr>
<td>Pine, Short-leaf Yellow</td>
<td>6,000 lbs. sq. in.</td>
</tr>
<tr>
<td>Fir, Douglas</td>
<td>5,000 lbs. sq. in.</td>
</tr>
<tr>
<td>Spruce</td>
<td>4,000 lbs. sq. in.</td>
</tr>
<tr>
<td>Hemlock</td>
<td>3,500 lbs. sq. in.</td>
</tr>
<tr>
<td>Structural Steel</td>
<td>60,000 lbs. sq. in.</td>
</tr>
</tbody>
</table>

"An average value of the factor of safety for wood construction is six, and for steel, four. This means that the value of \( p \) to be used in formula (1a) is \( \frac{7000}{6} \) if long-leaf yellow pine beams are to be designed. These values of the allowable working strength for various materials will vary somewhat in the building ordinances of different cities, and therefore should be determined for each city where there is a special ordinance relating to design. Where no values are specified, those given above may be used with a proper factor of safety.

"The value of \( I \) will vary with the shape and size of the cross-section of the beam. The average contractor or workman will be likely to meet but two general shapes of beams—the rectangular section and the I-shaped section. If the beam is of timber, as in Fig. 1a, the cross-section will be rectangular (or square, which is a special shape of the rectangular) and the value of \( I \) may be found by multiplying the horizontal breadth or thickness in inches by the cube of the vertical height in inches, and then dividing this answer by 12. The formula for this combination is as follows:

\[ I = \frac{b \times d \times d \times d}{12} \]

"If a steel I-beam is to be used, then the value of \( p \) will be 60,000, and the value of \( I \), the moment of inertia of the cross-section will have to be taken from the handbook of the manufacturer of the beam. These handbooks are easily obtained and contain a large amount of valuable information for the designer.

The value of \( I \) will vary in the same beam according to the manner in which the beam is placed. If the larger dimension of the cross-section is placed vertical on the end supports, then the value of \( I \) will be greater than if the beam is placed with the short side vertical. This is true with both rectangular timber beams and with steel I-beams. It is a point that must be examined carefully.
The value of $e$ also depends upon the shape of the section of the beam and is always determined by first locating the center of gravity of the section. A rule in mechanics tells us that there is a layer of fibers of the beam material located at the center of gravity of the beam section which are neither in tension nor compression as the beam bends. The line made by this layer of fibers where it cuts the cross-section is called the neutral axis of the section. The distance, $e$, as shown in Fig. 1a, is measured from this axis to the surface of the beam section which lies at the greatest distance away from this axis. In beams of rectangular section, $e$ is one-half of the vertical height of the beam when placed in position.

If it is not clear in regard to the material on one side of a beam section being in tension and the other in compression, bend a small stick and see how one side of the stick tries to lengthen and the other to shorten during bending. In a beam which is supported freely at each end and loaded along its length, the top part of the cross-section is in compression, while the bottom part is in tension.

The value of $M$ depends upon the length of the beam and the load on the beam. The principles of mechanics show us that in the case of a beam which is supported freely at each end and loaded with a uniformly distributed load, the value of $M$ is $\frac{1}{12}BW$. The letter $W$ represents the total load on the beam in pounds, while $l$ is the length of the beam between supports in inches.

If the beam has a single load at the middle and an uniformly distributed load, the value of $M$ is $\frac{1}{12}PL$, where $P$ is the load at the middle in pounds, and $l$ is as before. In both uniform load $W$ and single central load $P$ are present, $M = \frac{1}{12}BW + \frac{1}{12}PL$. In another talk, we will see how to find the value of $M$ for other combinations of loading.

Some of the fellows have had a little difficulty in knowing how to determine the amount of uniformly distributed load carried by a single beam when that beam is one of a number used to hold up a floor or similar structure. The rule is to assume that each beam supports the load on a section of floor over the beam. This section of floor is taken as equal to the length of the beam in feet, and as wide as the distance in feet from the center of the space on one side of the beam to the center of the space on the opposite side of the beam. This dimension is shown in Fig. 1a. If the area in square feet thus found is multiplied by the load on the floor in pounds per square foot, the result will be $W$, the total load on the beam in pounds.

"We will show the use of formula (1a) by applying it to the case shown in Fig. 1a. If the beams shown form a part of a floor which is to carry a uniformly distributed load of 50 pounds per square foot of floor, and the beams are spaced 16 inches (1.33 feet) on centers, the total load carried by one beam which is 16 feet long between the plate and center girder will be $16 \times 1.33 \times 50$, or 1,064 pounds. Assuming that we are to use long-lea yellow pine 2 inches thick (\(\frac{1}{4}\) feet), with a factor of safety of 6 in the beam, we find that the depth, or $d$, is the quantity that we will have to solve for.

(Continued to page 73.)
Possibilities of the Steel Square

ILLUSTRATING WITH THE USE OF TWO STEEL SQUARES THE FUNDAMENTAL PRINCIPAL FOR THE FRAMING OF RAFTERS FOR ANY ANGLE THE BUILDING MAY CONTAIN

By A. W. Woods

WE are going to play a square game this month and in order to make it interesting, we will use two squares to do it. The square in itself, to the unlearned or casual observer, does not in its rigid form appear to be of much use beyond the use of its angle for squaring the end of timbers, and otherwise as a measuring instrument. But coupled with a knowledge of its usefulness when applied to the timber to be worked, it becomes a wonderful calculating machine that is practically unlimited in its scope.

In the game we are going to play today, we will not illustrate by applying the square to the timbers to be framed; but by using two squares we are going to show how one can be made to help out the other. We will refer to them as No. 1 and No. 2.

So, in Fig. 1, we will begin by laying the foundation. Separately, they do not tell anything—just the common squares, that is all—but by placing them as shown, we have a complete plan for one-half of one side for a square-cornered building, and all that is necessary, regardless of the size of the building, as it is based on the full scale for a 1-foot run. Now, by letting 12 on the tongue of No. 1 be a fixed point and by sliding the heel of No. 2 along the blade of No. 1 and with its blade always touching at 12 on the tongue of No. 1 we will have a plan for any angle the building may have that is more than 90 degrees. On the other hand, if an angle is wanted for less than 90 degrees, then the heel of No. 2 would drop down below 12 on the blade of No. 2. But, of course, this is out of the ordinary, and may be looked upon by some as nonsensical, as cases of this kind may never come up in actual practice; but the point we wish to bring out is to illustrate the fundamental rule that applies to any condition that may arise.

Therefore, the space covered by the crossing of the two squares furnishes all of the plan that is necessary to develop the proportions for finding the lengths, cuts, and bevels contained in the roof.

The solid lines in Fig. 2 show the plan for a square corner per 1 foot run of the common rafter and for...
all obtuse angles (where the angle of the plates rest at more than 90 degrees to each other) would fall inside of the plan for the square corner and just where the heel of No. 2 should rest for some desired angle, will furnish a real puzzle to the inexperienced and especially so when the angle is not that of a regular polygon. In this case, it is better to work to a scale of 1 inch to the foot for the full run of the common rafter; then the other measurement would be per scale from the corner to where the center of the foot of the first common rafter would naturally rest. This, of course, would change the figures to use on the squares; but they would be in the same ratio and the final results would be the same. The proportions shown in Fig. 2 are for the full scale for 1 foot. The figures then to use for the regular polygonal angles are as follows:

- Pentagon, $\frac{8}{24}$
- Hexagon, $\frac{6}{12}$
- Heptagon, $\frac{5}{24}$
- Octagon, $\frac{4}{3}$
- Decagon, $\frac{3}{12}$

and so on down. The more sides the polygon contains, the smaller the dimensions will be on the blade. In Fig. 2 we have shown but for one, the octagon as indicated by the dotted lines. These angles are determined by circular measure, as noted in degrees.

Passing on to Fig. 3, shows the application of the square to the work line, which may be the upper edge of the rafter or at a line along its side.

In this illustration, we have chosen the $\frac{3}{2}$ pitch (12 and 9) for illustration purposes. Square No. 1 is placed for the seat and plumb cuts for the common rafter and the cuts will be on the square as shown. The length of the work line from 12 to 9 is 15, and this taken on the blade of square No. 2 and 12 on the tongue, will give the side cut of the jack and the face cut across the roof boards to fit over the hip. The reason 12 is used on the tongue is not because it represents the run of the common rafter, but because it represents one-half the width of the side or the distance from the corner along the edge of the plate to the center of the side. See the plan in Figs. 1 and 2. Now, then, if the framing was for an octagon, the procedure would be just the same as shown in Fig. 2, except in the second application 5 should be substituted instead of 12.

In Fig. 4 is shown the application of the squares for the corresponding cuts for the hip. It will be seen that the procedure is the same as for the common rafter, but of course using the respective parts in the plan as shown in Figs. 1 and 2 to obtain the cuts.

Of course there are other minor cuts that enter into the roof, but when the above principle is once mastered, these cuts naturally solve themselves.

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**Building a Shed for 176 Lumber Piles**

**Details of 8 by 12 Foot Double Shed**

By W. E. Frudden

With the high prices of real estate the retail lumber dealer has been forced to economize in space. To store his stock with the least possible deterioration he has been forced to keep everything under the shed roof and thereby increase greatly the efficiency of retail yard management.

Line yard owners, as well as the independent dealer, are often puzzled over the problem of economical lumber shed construction. Many have failed utterly in the building of these structures. Trying to economize in materials and labor has given hundreds of lumber yard owners unsatisfactory sheds. Many are improperly braced and soon sag out of shape, while others cannot be filled to capacity for fear that the whole shed will collapse. Other sheds are planned without regard to convenience in storing the lumber or waiting on the customers.

Here are plans and details of a shed that has made good. It is being followed out by three different line yard lumber concerns operating throughout Iowa, Minnesota and the Dakotas. It has stood the test of time. Not a weak point can be found in the construction of the shed. This shed will house 176 lumber piles that are 4 feet wide and varying in height from 9 to 5 feet.

The cost records and the material list of this 8 by 112-foot double shed show that 17,370 feet of 2 by 4 and 16,100 feet of 2 by 6 dimension were needed for the framing of the building. Eleven thousand one hundred feet of sheathing and 3,200 feet of siding lumber, together with the roofing material make the material cost run up to the $1,600 mark. The cost of the labor for this size shed will amount to about $400, making the total cost of the building $2000. Not a heavy timber can be found in the structure, nothing larger than 2 by 6 being used. The owners favor this type of construction in that every scrap a foot long can be used to an advantage in the planking together of the 2-inch material. As for strength, this design is favored over the more expensive timber frame method.

The outside bins of this double lumber shed are 16½ feet and 18½ feet in length, so that 16 and 18-foot stuff can be stored in them. However, since the
Ideas for Lumber Shed

Floor Plan Layout of Efficiency Lumber Shed.

bins are practically continuous, 20 or 24-foot material can be stored in the 18-foot side, provided that 10 or 12-foot stuff were piled on the 16-foot side along the center driveway. This shed will house all the stock of the average retailer, with the possible exception of a few long timbers.

There are eighty 9-foot bins on the first floor, which are 4 feet wide. The outside bins are but one story in height, while the second deck is full 16 feet in depth, with the third deck used for only the light weight and short lumber. The platform on the second floor gives the yard man access to all the up-stairs lumber piles. The store rooms near the office house the supplies of roofing materials and moulding that are found in every yard.

In the planking together of the 2-inch material, a number of 16-inch spikes were used, so that they will not go thru. All the framework rests on the concrete piers, as is indicated by the cross section drawing; Four by six planked sills and end posts are used, while 4 by 4 inside posts are used, being braced in every direction.

This shed has ever remained plumb and no signs of weakness have appeared in the eight years of actual service it has rendered its owners.

Strength of Beams

(Continued from page 70.)

"Fill in the formula as follows:

\[ \frac{p l}{e} = M \text{, or} \]

\[ \frac{7000 \times 1}{6 \times 12} = \frac{d}{2} \times 2 \times d \times d \]

Solving, we find that one \( d \) will cancel, leaving \( d \times d = 66 \) (about).

The problem now is to find a number which when multiplied by itself will equal 66. This number will be 8.49. Since lumber comes in even inch sizes, it is readily seen that a 2 by 8-inch beam would not be large enough to carry the load, while the next market size, a 2 by 10-inch, would be stronger than needed. It is best to use the 2 by 10-inch beam both on account of safety and for the reason that the actual size of a 2 by 10-inch piece of lumber is about 1\( \frac{1}{2} \) by 9\( \frac{1}{2} \) inches.

"Next time," said the Boss, "we will take up another side of this same problem and find out something about the stiffness of this beam shown in Fig. 1a."

Drill Struck Wood at 1,900 Feet

One of the first deep wells drilled in the West was put down near Huxley, Nev., by the Central Pacific Railway in 1881, in a search for good water. The boring reached a depth of 2,750 feet, but the water obtained was of very unsatisfactory quality. At 1,700 feet the drill encountered a bed of "petrified clams" and the record states that at 1,900 feet well-preserved "redwood timber" was found.— (Overland Guidebook, U.S. Geological Survey.)
FARMERS are rapidly coming to a realization of the advantages of a stored water supply on the farm. Many silos built recently, especially during the past year, have been finished with water-storage tank at the top. This gives water under pressure which is desirable in case of fire and for regular house and barn supply. Nevertheless the capacity of such a tank is not always as great as may be desirable. Sometimes it may be found more economical to construct a tank separate from the silo, especially where greater capacity is desired, because many contractors estimate at least $100 as the cost of a tank floor when the tank is placed at the top of the silo, then add to this the regular per foot rate for the tank walls plus a variable amount to cover the increased cost of hoisting material to the added height. The commercial silo forms are, of course, perfect equipment for constructing round water tanks; but safety of such tanks, especially when of the size of an ordinary silo and intended to be used exclusively for water-storage, demands different design as regards quantity of reinforcing metal used.

An accompanying illustration shows one of several water-storage tanks which have been built during the past season by a well-known silo contractor. He says that he has found this work even more profitable in the community where he operates than silo construction, since the demand for such tanks is rapidly increasing.

The one shown is 12 feet in diameter and 30 feet high, having a capacity of approximately 27,000 gallons. The floor is about even with the ground line, the tank being located on the highest point of ground adjoining the farm buildings.

In the tank shown the floor was reinforced with two layers of 5/8-inch square twisted steel bars laid at right angles to each other and spaced every 6 inches at the center of the floor, being gradually increased to 12 inches toward the outer edge. Every other one of these reinforcing rods was bent up into the wall a distance of 2 feet.

In order to secure watertight construction at the planes where each day’s work ended and the following began, there were inserted in the concrete last placed for one day, strips of tin several inches wide, one-half of the width being placed in the concrete and the remaining portion allowed to extend above it so that it would be embedded in the concrete placed the following day; also the surface in the forms was left rough and when concreting was resumed this and the projecting tin were painted with a cement grout paint.

Under the tank floor there is a service pit, with concrete wall and floor making a “gallery” for inlet and outlet pipes where the valves controlling flow of water might be housed against exposure to freezing. Such an arrangement also permits passing the service pipes directly into the tank from the bottom. In extremely cold weather such a pit permits placing a heater to warm tank contents.

Poured Concrete Water Tank, Size 12 by 30 Ft., Capacity 27,000 Gals. Standing on Farm Just North of Chicago.
Canning Company Decides on Concrete Chimney

LAST Spring the Mayville Canning Company, of Mayville, Wisconsin, found it necessary to construct a smokestack, and after thoroughly investigating the merits of different materials decided to build of reinforced concrete. Contract for this was awarded to one of the well-known local contractors who has specialized for a number of years on concrete silos, hence, was familiar with the requirements of round structures.

Accompanying illustrations show the design which was used in this work and photo of the finished structure. This chimney is 84 feet high from the top of the footing to top of stack. It rests upon a footing 14 feet square and 4 feet deep, this being reinforced with a mat of 3/4-inch square twisted rods, as shown in the plan sketch. The chimney is 19 inches thick for the first 28 feet, 4 inches of this consisting of fire-brick lining. For the second 28 feet, the walls are 11 inches thick and for the last 28 feet, 9 inches thick. The chimney is 5 feet in diameter which at the lower portion is reduced to 4 feet 4 inches on account of the fire-brick lining mentioned.

Vertical reinforcing consists of 3/4-inch square twisted rods which start 2 feet below the top of the footing and extend to the top while horizontal reinforcing consists of triangular mesh fabric.

Throught this work a 1:2:4 concrete mixture of quick consistency was used, aggregates having been selected with a view to fire-resisting qualities. Probably it would not have been necessary to have extended the fire-brick lining up so far as was done in this case, yet there is, of course, no objection to it.
Shoring and Raising Buildings

HOW A FOUR STORY BRICK STORE BUILDING WAS SAVED FROM COLLAPSE AND BROUGHT BACK TO GRADE.

In this article I will deal with raising and shoring buildings and store fronts. I am giving an illustration, as it gives me an opportunity to show how to shore up a store front or an entire building.

Every carpenter and builder is called upon at times to shore up a store front, in order to put in a new steel column or to remodel the entire front. As this work is simple, the only thing necessary is the proper tools and the proper way of going at it. So many men make the mistake of putting in a few blocks and getting a timber on end, putting a jack underneath of it, and trying to do this type of work. This is mighty dangerous. Get a broad footing for your work, then put cribbing on it if necessary and jack and jack box under it. Use good needles at the top; and you will never have any trouble if you set these vertical, so that there is no tendency to push on the building.

House moving today is a science, and so much so that there is not a structure standing but what an estimate could be obtained to handle it in any way, whether it is shoring or alteration.

That house moving is past its experimental stage is well recognized by all movers. The work is but application of what years of work and study have taught to be the most practical and at the same time keeping abreast with the times and accepting new ideas.

No line of trade of all the different departments of building can be classed with that of moving or shoring, as no business encounters so much risk, and ingenuity in handling the work.

When an old building is to be removed, there are so many defects and weaknesses, due to faulty construction, that it means the closest attention, most accurate calculations and knowledge of strength of material, etc. It requires practical experience to know where and how to take hold. There has been very little written on this subject and that is the reason why I am going into full details on it, to give a clear understanding of the proper methods of shoring.

My illustration will be the shoring of a building, size 80 by 140 feet, full four stories and brick walls. This building started settling immediately after roof was completed and the engineer and architect thought it would quit settling in a few days; but instead it kept settling more and more and it got so bad that the street had to be roped in by the city, because there was danger that the building would collapse, if it kept settling at the rate it had been. At this point I was called in on the job and in going over the building carefully, found that it had settled from four to ten inches in various points.

I immediately advised the architect that it would be necessary to get a much broader footing in order...
to support the weight. I told him I would be able to hold up the weight and get it level again so that they could go at it and get the new footing in.

The first thing that I did was to put in bracing timbers at different points around the building to hold it. The illustration does not show this part, as photo was taken after work was practically completed.

Now, in order to carry the weight of walls and lower the footing to widen it, it was necessary to dig out pits down to the depth of new footing. In order to dig these pits for cribbing, we used 6 by 8-6 feet long for wall curbing, as shown in point (A), Fig. 2. This was done to prevent walls from settling and from caving in. As soon as we had our curbing in, we immediately placed cribbing inside of the trench and built up crib to level of sidewalk, for the front end of building.

We then used 8 and 10-inch drum, with jacks set underneath of cribbing; and placed these vertically and on top of these 8 by 12 oak beams. These were keyed up solid and placed in one at a time. Each jack was then wound until it showed a tension to hold the tube in place.

This is the way I handled the store front end of the building. But on the side walls it was necessary on the outside to dig down a 4-foot trench, 2½ feet from the foundation, and curb this in the same as was done on the front.

After I had this curbing in, we immediately set cribbing on the inside and outside of the wall, and cut in on the ground level and placed in my needles, composed of steel I-beams, putting these I-beams from 3 to 4 feet apart and putting them in in pairs. After these needles were all placed and jacks set under them, we took a tension on each one so that every one had received the right tension.

I assigned workmen to different sets of jacks, each man having certain jacks to wind.

At a given signal each man wound his set of jacks one quarter turn and stopped, waiting until the whistle was blown the second time, or second turn. At those points where the building had not settled as much as it had in front, the jacks were not wound as much, tapering the lift of this jack down to the proper height. This must all be gauged beforehand, so that when you start to raise a building, everything will come up in equal level and there will not be any need of jacking up and winding the jacks at different points a whole lot, after the work is raised to a certain height.

After getting my building up to the proper height I immediately placed in a post and let the building stand a few days to see if any point settled, and when the ground was a little soft in one place the building was brought up to the desired height and cribbing was so arranged that the mason could lay in the new footing for foundation. The way the outside walls were handled there was no loss of walls from the ground level down to the cellar floors, on account of needling clear down to the base and raising from this point.

The jack boxes which I mentioned several times in this article are made up of 2 by 4 and 2 by 8 and 2 by 10 nailed together in a form of a box or tube, and on the end we slip in one of our standard seamless crib jacks and put a plate on the top of the header block and you have the proper tube jack for raising.

This type of jack is in common use throughout the country. Most every reader of this article will thoroughly understand what is meant by a jack box.

You will note in the front view that I have tied both outside boxes together. This prevents the boxes from falling in getting them started and also holds every-

(Continued on page 78.)
Devise for Insuring Uniform Length of Saw Teeth

To the Editor: Wooster, Ohio.

A hand saw will give more efficient results with less labor if the teeth are of uniform length. To get the teeth even without some guide requires much practice and skill. By the under side of the sheathing in large drops, as the condensed by contact with the cold, outside air, which opinion was accentuated by the fact that this condition existed only during cold weather. Just before the cessation of the winter weather last spring, I removed the tin roof and applied one of two-ply rubber roofing, taking care to point up all flashings, and especially under the stone sill and wood threshold of the door. It was noticed that the only moisture evident was along the stone sill, and spreading out from that point following the directions as shown in the diagrams a device for this purpose can easily be made in your own workshop that will prove very satisfactory. The groove should be made to fit the sled. The groove thru which the saw moves should fit closely to prevent the saw from wandering.

W. F. Melloit.

What Causes the Leak?

To the Editor: Ft. Scott, Kan.

Am enclosing herewith a sketch of a pantry roof which has been the cause of much speculation among the building contractors in this vicinity. The building was erected some five or six years ago and has been giving trouble for two or three years in this way. The ceiling was first noticed to be wet, as if from a leak in the roof. This continued until the plaster on the ceiling finally fell off. Upon the removal of the lath, it was observed that the moisture gathered on toward the lower side of the roof. No moisture was observed along the wall at any other place, and the ceiling was not injured toward the opposite end of the room from the door shown on the drawing. I might also mention that this pantry is on the west side of the house, and that this trouble is at the north end of the room and the farthest from the kitchen.

I would be pleased to have an opinion as to the cause of this trouble and its remedy, especially if caused by condensation of moisture.

W. S. Huff,
Of W. S. Huff & Co., Architects and Builders.

Shoring and Raising Buildings

(Continued from page 77.)

thing in alinement until you have tension on all jacks.

In the end view the column end is removed and the new piers are placed in on front on account of the worst settling being on the front end of building.

In handling a store front a whole lot of this work is not necessary, simply getting a good foundation for the cribbing in the bottom in the basement and then building up cross headers and putting in your jack boxes and the header at the top to catch the steel beam of store front and you can hold up a very heavy front this way by taking and putting in the jacks and getting the proper tension on them.

(Correspondence Department Continued to page 82.)
300 Plans For Builders  
FREE!

Standard Homes—Ready-Cut Houses

Contractors! Write for These Two Big FREE Books

Get your copies of these books. Contain hundreds of ideas, new wrinkles, home suggestions that builders will appreciate, and all facts about our famous "factory-direct-to-you" selling plans. Over 300 plans shown in our two big $10,000 Plan Books. Full details—photographs—floor plans—color schemes—wholesale prices. Despite the cost, we will send these books Free to contractors. You take no risk in dealing with us; 100,000 customers vouch for us. Ask your bank about us. Each house built hundreds of times in every state. Let our Contractors' Department tell you about our quick shipments and special service bureau for builders. Highest quality. Wholesale prices. Guaranteed figures—no "extras"—no "come-backs."

Standard Homes  
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Buy your material from us on any method you prefer. All at wholesale. Standard material of highest quality, shipped promptly to you anywhere. You make savings of $200 to $800 a house on our "mill-direct-to-contractor" plan. Or buy our

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We saw them; you nail them. Shipped to you bundled, tagged and numbered. Numbers correspond to plans. Put up quickly and easily. Erection costs cut to finest point. Safe prompt delivery on either method guaranteed no matter where you live. Freight paid both ways if you are not satisfied. Send coupon now for 2 big books of 300 plans, photos, color schemes, exact prices! Houses $300 up. Also write for our free 180 page catalog of

5000 Building Bargains  
For Contractors! Get This Great Book

A veritable builders' encyclopedia. A price maker for over 10,000 contractors and carpenters. A money-saver for over 100,000 regular, satisfied customers throughout Americas. Packed from cover to cover with bargains which are shipped anywhere no matter where you live. A complete house or any part of a house at wholesale prices. Customers everywhere! Many near you, will give you local references if you wish. Three strong banks vouch for us. Everything sold subject to prompt, safe delivery and satisfaction or money back. Send the coupon now!

Gordon-Van Tine Co.  
Established Half a Century

SIO Federal St., Davenport, Iowa
NOTE: Mr. Plym desires this Department to be of greatest practical benefit to contractors and builders. He will gladly answer letters of inquiry, giving any special store front information desired. He has also prepared a very instructive illustrated booklet on modern store fronts which he will mail free of charge to any architect, contractor or builder desiring a copy. Under this heading is appearing a series of 17 typical store front designs, also a series of 17 plates of half size details of Kawneer store front construction.

THIS design is a typical elevation of an up-to-date Shoe Store Front.

The most important features in a Shoe Store Front are:

- Bulkheads from eighteen to twenty-four inches high, plate glass windows with a height of eighty-four to ninety inches and shallow display decks of about three to four feet in depth. A good arrangement for effective unit display is the most important feature in this design.

- The vestibule must be spacious and inviting. An attractive appearance can be achieved by the proper use of artistic floor tile, well designed ceiling panels and a few, but attractive lighting fixtures.

Kawneer Mfg. Co. will, from time to time, show different designs of "up-to-date" KAWNEER Store Front designs, featuring various types of store fronts such as jewelry, candy, clothing, millinery, and department stores, etc.

We shall also show various detail plates of our new construction. The details on the opposite page, drawn half full size, show the various constructions of KAWNEER Metal Bars. Interested readers are asked to cut these out, as they will prove to be a valuable reference asset to them in the future.
This chart of angles will assist our patrons to select proper degree when ordering Green Bars.

Plate No. 1
Manufacturers of Kawneer Patented Store Front Construction.
AMERICAN LEX-A-TILE Diamond Point Slabs allow you to lay four shingles at one operation. No time lost in spacing and chalk-lining—each slab fits naturally and accurately into the course below. They save 50% in labor cost alone.

Diamond Point Slabs
Genuine Flex-A-Tile quality all through—the same pure, wool felt, the same rich, thick asphalt impregnation, the same rubbery gilsonite coating, the same pressed in slate or granite surfacing—Diamond Point Slabs economize in weight and material; require fewer nails. They actually save 35% in freight—38% in nails.

Agency Appointments
Now Being Made
Get your application in at once. Remember this is the biggest roofing development in years—everyone, everywhere, will want to use Diamond Slabs. We have the exclusive patents and infringers will be prosecuted. Diamond Point Slabs come in both giant and standard weights. Get samples, prices and interesting descriptive literature now. Write today.

The Heppes Company
1010 Kilbourne Avenue, Chicago, Ill.

Delivering Materials to the Job
To the Editor: Fontanet, Ind.

Will you please give me some information on the following? If two parties make an agreement, one to do the work and the other to furnish material for same, should the party furnishing the material deliver and unload the same on the site, or should the party doing the work?

I always understood that the one to furnish material should put it on the job conveniently for use, unless specified differently. Also, who would be supposed to take care of material and protect same from weather, etc., until it is used? For instance, covering up bricks, sand, gravel, and other material so that rain, snow and frost will not make it unfit for use when needed.

W. H. Hamblett.

Answer—It is customary for the building material dealer in making deliveries of materials, to bring and place them as conveniently to the building site as conditions will permit. While we don't know that there is any definite ruling covering this point, the accepted custom is for the dealer to deliver as close to the site as he can drive with his load. He, of course, follows the directions of the builder as to when and where delivery is to be made, but ordinarily, he is not supposed to take the materials into the building or closer to the site than he can safely drive. Special conditions requiring anything else would naturally call for special agreement before the contract is let.

Ordinarily, the responsibility of the party furnishing the material ends with the delivery of the material to the building site. The protection of the material is then up to the man who is to put the material is place.

Corner Entrance for Bank
To the Editor: Willcox, Arizona

Enclosed you will find a sketch for a front or rather a corner entrance to a bank building which I am erecting. The plans are very incomplete, there being but one detail for the entire job.

Will you please help me out as to the proper construction and finish for this entrance? The doors are 2 ft. 6 in. by 7 ft. by 13½, with a transom overhead, the total height being 9 ft.

A small detail of this door jamb showing the construction of the jamb and the trim for it such as casing, etc., and the transom bar construction would be very welcome.

(Continued to page 84.)
YOU rarely find so much beauty and efficiency combined in a building material as in Asphalt Shingles. Especially at a moderate cost.

Asphalt Shingles give a distinctive touch to the outside appearance of any house on which you use them. They add $1000.00 to the looks at no extra expense. Their rich coloring stands out in pleasing contrast to the other building material used.

Cold weather cannot harm them—they do not crack or split, and as water cannot penetrate them, they never freeze. With all these advantages to the houseowner, they can be laid so much faster than common roofs that you save labor charges—which puts you in a strong position to get more business.

Big, National Advertising To Help You

We are starting the building season with big advertising space in Magazines and Farm Papers, featuring Asphalt Shingles. This helps you to help yourself and help your customers. It aids you in showing them better roofing value for their money. It assists you to use this efficient, economical, handsome roofing, and secure more business.

Our free booklet, "The Roof Distinctive" should be in the hands of every Contractor and Builder. Send for your free copy.

In all of our advertising we always refer the house owner to his Architect and Contractor about Asphalt Shingles.

Asphalt Shingle Publicity Bureau
855 Marquette Building CHICAGO
This is a new proposition to me as all of my previous experience has been on a different line of work. The balance of the work on the building is work that I am familiar with. I would under no circumstances be without the American Carpenter and Builder as long as I am in the building and contracting business, as I find many helpful articles and ideas in it.

Answer—The accompanying details show the construction of the door and transom for the corner entrance you mention. The blue prints show the vertical section thru the door and the transom head, and also show the plan section thru the door jamb. If the construction is not clear to you from the blue prints, we will be glad to furnish you any other information you desire.

Editor,

Details of Transom Head and Door Jamb for Corner Entrance to Bank. These Details Show Clearly the Type of Construction Needed for this Class of Work.

J-M Responsibility—the logical outgrowth of over half a century's progress, achievement and business integrity—stands as a stronger assurance for your satisfaction than even the most complete written guarantee.

Flying Sparks are no menace to a J-M Transite Asbestos Shingle Roof

Being fire-proof, J-M Transite Asbestos Shingles are a safe-guard to the home or building they cover. And not only are they fire-retardant, but because of their composition, sharp freezes or sudden thaws have no effect on them. They actually toughen under such conditions. The artistic possibilities of J-M Transite Asbestos Shingles are limitless, too, because they are made in nine shapes, nine sizes and two thicknesses; rough or smooth edges in gray, Indian red and mottled brown colors. Have all the information on these shingles in your files. Get the facts from any J-M Branch. J-M Transite Asbestos Shingles are tested, approved and labeled by the Underwriters' Laboratories under the direction of the National Board of Fire Underwriters. Laid American method they are given class B rating; laid French method they secure C rating.

H. W. JOHNS-MANVILLE CO.
The Owner Wins
So Does the Contractor Who Applies Them

Both win and they deserve to. The owner, because he no longer is willing to take a chance on everything. He wants facts—the permanence, the cost of upkeep, and the dependability of the roof. That is why Ambler Asbestos "Century" Shingles appeal to him. They are the kind that fill the requirements of property owners insisting on value.

These shingles do not split, crack or decay. There is no replacing, no painting, no repairing, no worry. They last a lifetime without repairs. To the owners who want the cheapest coverings for permanent buildings these shingles will appeal.

Ambler
Asbestos "Century" Shingles

The contractor wins because this roof covered with Ambler Asbestos "Century" Shingles will stand as a permanent booster of his business. It will outwear the building as a witness of his reliability. Whether you are specifying or laying roofs on churches, schools, hospitals, garages, houses or on any kind of a building, you will best serve the owner and yourself by using Ambler Asbestos "Century" Shingles. Contractors and builders catering to discriminating and intelligently buying clients should be able to supply these shingles. You can cash in on their worth.

We have samples for your inspection. We shall gladly send these and trade prices. A line from you will bring them.

KEASBEY & MATTISON COMPANY, Factors
The "Kno-Burn" Book
is Chuck Full of
"Reasons Why"

Every house you contract to
build—brick, frame or stucco,
calls for lath as a base for the
interior plaster work.
The "Kno-Burn" Book was writ-
ten to convince you that the best
all-around base for you to use is
metal lath and the most practical
all-around metal lath is

**Kno-Burn**
*Expanded Metal Lath*

You'll admit that metal lath is log-
ical because its lasting qualities
more than balance its slightly
higher cost.

We can convince you that "Kno-
Burn" is worthy of your choice in
every instance if you will let us lay
before you its exclusive features of
superiority.

Do us the favor of sending for booklet 33,
the "Kno-Burn" book that contains our
arguments for your business. Then, if
you'll read the book, we'll get your next
order.

North Western Expanded Metal
Company

*Manufacturers of all types of Expanded Metal*

903 Old Colony Bldg. Chicago, Ill.

---

From a Converted Stone Mason

To the Editor: Everest, Kansas

Here is a modern bungalow I have built this past season,
planned by myself. I have not been working at the carpenter
trade long; only about three years, having changed over from

stone mason, and I consider a great deal of my success due to
the "American Carpenter and Builder," which I have read for
about four years.

I also have your book of Details and two volumes on Steel
Square, and several other books pertaining to the trade. I
don't think a man can get too much information about the
trade.

C. H. Wheeler
Carpenter and Contractor

A Concrete Block Barn

To the Editor: Odebolt, Iowa

I have endeavored to give you an exact floor plan of my
barn. This is my own idea of a horse barn. Of course, I
use the box stalls for cows with calves when necessary. This
same plan could be nicely used for both horses and cattle,
using one end for horses and the other for cattle, by changing
the manger.

This barn has a litter carrier which makes a complete circle,
extending 32 ft. back of barn. The drain is a concrete box
8 inches wide and 10 inches deep. The cover, a 2 by 12-inch
plank, sits down into a 2-inch rabbet or shoulder on each side.
The drain is 30 ft. long and 12 ft. wide, and 12 ft. from the
front of the barn. Notches are cut on either side of 2 by 12-inch
which lets the water into the drain, and a hole is cut thru foundation
which lets water out.

In box stalls on the south, I have a box drain in each stall
which goes thru tile to outside of barn and empties into a
cement tile.

This barn has cement floor thruout. The blocks are laid
on a 14-inch foundation wall which goes down 5 feet under
ground to a 24-inch footing.

(Continued to page 88.)

---

Modern Bungalow Built at Everest, Kansas, by C. H. Wheeler, a
Former Stone Mason.
Keezon Cellular Lath

Saves approximately thirty per cent in Labor Cost and Material.

Keezon Lath holds the plaster so firmly that it cannot be soaked off with water, and cannot be damaged by any unusual shock, such as bumping or hammering, except at the immediate point of contact. And the plaster on Keezon Lath will not burn except at the extreme edges, making a flame impossible.

Two coats of plaster can be applied at the same time without moving the scaffold. Any plaster, and a much thinner coat can be used than with any other lath.

Send for our catalogs, and find out what you can do with this lath.

Cellular Lath Company
St. Louis, Missouri
Horse Barn Built at Odebolt, Iowa, by Harry W. Hanson. The Walls were Built of "Anchor" Blocks and the Floor is Cement Also.

I built this barn in 1912, and I am very well pleased with it. It is very cool in summer and warm in winter. If I was going to build another, it would be of the Anchor block. I can say nothing that would show my satisfaction better than this.

In regard to the partitions: they are built 4 feet high of 2-inch lumber with a metal guard rail above made of ½ rods 2 feet long and fastened into a frame of 2 by 4s. This permits a breeze to pass over the horses during resting hours.

This barn cost me $2,000, but it could not be built again for the same, as I bought the material right. Again, I will say I would never build a frame building. The stone cost more at first, but are cheaper in the long run.

Harry W. Hanson.

NOW You Can Get Great, Wide Panels of

Upson PROCESSED Board is made of specially selected, long, tough, pure wood fibers which are compressed into harder, stiffer and more woodlike, panels. It is free from cheap "chip" fibers with their tendency to curl, pull and twist, as well as short, punky "jack pine" fibers that make a weak, brittle, short-lived board.

Upson Board looks, feels and works like lumber. It cuts clean instead of crumbling, tearing or gumming the saw. Carpenters say that they can handle one-third more of it than other wall boards in the same time. And, of course, each Upson panel is scientifically processed: KILN CURED like interior trim, WATER-PROOFED and SURFACE FILLED. Write today and let us send you samples for your own test. Let us show you how you can easily build up a permanently, profitable all-year round business.

The Most Completely Equipped Wall Board Plant in America

The Upson Company, Fiber Board Authorities
12 Upson Point
Lockport, New York

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
"I Am the Neponset Man"

"They called me that at first to jolly me."

"They didn’t believe I had shingles that couldn’t crack, rot, rust or rattle loose.

"But now the name Neponset is my capital. The first job where I used Neponset Shingles broke the ice for me. That one job led to a second, and the two soon became four. And so my business grew.

"Every one of these red and gray roofs here in town are mine. And many of the others, too, for I got a reputation as a roofer on account of my success with Neponset Shingles."

The same materials are used in Neponset Shingles as in the well-known Paroid Roofing, also used in Neponset Proslate, the highest grade colored ready roofing ever made. Neponset Wall Board, Neponset Waterproof Building Paper and Neponset Floor Covering are other well-known Neponset products.

Why Not Make Every Room Habitable?

Almost every home builder economizes somewhere. Often a room is left unfinished. In such a case you can give that extra bit of service that is so well appreciated.

Recommend that it be finished with Neponset Wall Board.

There are three finishes to choose from, all are waterproofed to prevent warping.

If you do not know Neponset Wall Board you can not know the possibilities that lie in this substitute for lath and plaster. Let us send you a sample. Details are given in "Repairing and Building" but you should examine the board itself. Mail your request today.

We want a carpenter in your town to be known as the "Neponset Man." Will you be the one? Send coupon today for particulars.


Please send me information and samples of the Neponset Shingle and Neponset Wall Board. Also a copy of your book "Repairing and Building." This request, I understand, does not put me under any obligation whatsoever.

Name

Address
"My own office
the best sample
of my work."

Utility
Board
in grained wood finishes
PLAIN OAK—QUARTERED OAK—CIRCASSIAN WALNUT—MAHOGANY

"I've got something definite to show my customers when they want to know how grained wood Utility Board is going to look," writes an Illinois carpenter contractor. "I show them my own office. Most of them can hardly believe their eyes when they find that what they thought was genuine quartered oak panelling is really Utility Board."

For every kind of work
whether office or residence, public building, store, factory or garage—there's a Utility Board that will exactly suit the purpose; economical and always satisfactory.

If your stock of samples is diminishing or, if you haven't complete information on the entire Utility Board subject, by all means
write for additional samples and literature today

The lasting in-built durability of Utility Board, together with its artistic appearance, is winning new friends by the thousands. Be sure you are prepared to participate in the big increase in Utility Board business that the coming season will bring.

THE HEPPES COMPANY
4503 Fillmore Street
Chicago, Illinois

Flex-A-Tile Diamond Paint Slabs
Flex-A-Tile Roll Roofing
No-Tar Asphalt Paint
Other Guaranteed Heppes Products

Building News from Alaska

To the Editor:
Anchorage, Alaska.

Enclosed please find post card of a building just completed way out here. It is a small hotel, 16 rooms and 10 by 44-foot dormitory in attic; windows 46 by 52-inch, French; hot water heat. To this will be added in the coming spring an 80-foot extension. The house is lined through with three thicknesses of tarred felt, making it warm and comfortable.

There are about 3,000 people wintering here, Anchorage being the Temporary Terminal of the Alaska Government R. R. to the Matanuska anthracite coal field, 75 miles inland.

Anchorage is situated on the shore of Cook Inlet. The second highest tides in the world prevail here (27 feet); there is shallow water for one-half mile or more. A beautiful background: to the north, Mt. Faulkner, and a little further Mt. McKinley, 20,000 feet high, 150 miles away. A low range is to the east, with some live to eight thousand mountains, snow-capped the greater part of the time; west, the same scenery prevails. Lower down we have a timber belt of spruce, birch and cottonwood.

At present (Nov. 29, 1915) we have two feet of snow, and fine sleighing. At about zero, hundreds are living in tents, as the townsite was not thrown open early enough to permit homes being built comfortably; while to a certain extent a shortage of building material prevails.

A queer feature of this community is that some 800 Greeks, Austrians and Italians from British Columbia and Canadian territory are living on what is called Poverty Row on the outer edge of this government townsite, burrowed like rabbits, and every new member added goes down another tier, over which a tent is stretched.

The wage feature and finance of this Commission is dominated by a head engineer, who is trying to build up a reputation for economy at the expense of the workmen. The government is paying $1.25 per hour (8 hr. time); board $1.00 per day for muckers and station men; 50c per hour for bridge men and shop men. All employees are exempt from hospital fees. Living is high; pork and mutton at 25c per pound; beef, 25c; eggs, 87.00 per case; potatoes 5c per pound; sugar, 85.50 per 100 lbs. Common dimension, shiplap, and stock stuff, $35 per M at the yard. Lath charge, $2.50 per ton or thousand; team hire, $2.50 per ton or thousand. Verily, it's your death sentence unless you stay away from here.

Hotel built by Wilson Freeman at Anchorage, Alaska.

Enclosed you will find $2.00 for a starter subscription. For the first four months send as first-class mail, as otherwise it is impossible to have it come thru from Seward, as all we are allowed is only 800 pounds of first-class mail at a trip. This comes in by dog team 110 miles.

Is this a Canadian country or U. S.? For of the 1,300 men employed this past season, you would not have found 15 citizens, full fledged or otherwise. In the office force I know

(Continued to page 92.)
Specify Fiberlic from Basement to Garret

FROM basement to garret—in any kind of building—there isn't a single room for which you can't safely specify Fiberlic Wall Board. For instance, take the Fiberlic surfaced kitchen illustrated above.

A kitchen surfacing, to be worth its price, should be absolutely vermin-proof, odorless and fire-resisting. These three essentials stand out boldly in Fiberlic—the superior wall board. For that reason builders who spend their clients' money judiciously specify Fiberlic.

But Fiberlic possesses other marked advantages. It is a sound-deadener and has great strength and lasting qualities. It is more economical than lath and plaster and thoroughly sized throughout.

All these superiorities are due to the exclusive patented Fiberlic chemical process that treats every fiber in the board.

Send for a sample of Fiberlic and try this test: Take your sample and pull it apart. Then do the same with the ordinary wall boards. Compare them and you'll immediately detect the absence of odor in Fiberlic.

We manufacture special Fiberlic paints and stains that come in 24 different colors and shades. Ask about them.

THE FIBERLIC COMPANY, CAMDEN, N. J.

of only two who can claim that honor, cashier and time-keeper. The superintendent at the commencement was not even a naturalized product, but at the present time carries for effect his first papers.

Your correspondent, 16 years to his credit in Alaska, and by right not a native by adoption, but a full-fledged Yankee, and when he started to send you this order, it occurred that a little information would be appreciated by his fellow tradesmen.

I will answer anyone who wishes more information, personally.

WILSON FREEMAN.

**Makes Hand Craft Furniture**

To the Editor:

Long Beach, Calif.

Your magazine has been a great help to me. I used your plans for home-made furniture six years ago. I made a 7 ft. oak davenport, sold it for $30; one 6 ft. chestnut davenport for $20; one 4 ft. oak settle I own. I made and sold two talorets; one library table; one desk; one piano bench; one Morris chair; one leg rest, and some other pieces. I have with me now shipped from Ohio two large upholstered Morris rockers and one settle to match, bookcase, desk, two hall chairs and hall table, pedestal and princess dresser. I made these in California one extension dining table, one dressing table with octagonal mirror, one library table of combination armoire and reed-craft. I have the reed-craft-artcraft combination designs of different pieces: Porch swings, beds, bakers, chairs, etc. It is a swell combination.

Yours respectfully, B. H. CHARLES.

**Improved Step Ladder**

To the Editor: Bushnell, Ill.

Am sending you sketch of an improved step ladder I made during winter months when not much was doing. It is patent and a good seller. I call it the Robertson Top Shelf Step Ladder. It is the mechanic's and household friend and fills a long-felt want. Anyone who has ever used this ladder will have no trouble to decide that the top is the proper place to have the shelf, instead of a small one part way down on the opposite side.

In painting, cleaning, windows, or where tools are used, you have a large, strong shelf which is handy to get at and cannot be accidentally tripped. When not needed, raise the shelf edgeways, and let it drop down against the legs, as shown by the dotted lines. (See cut.)

Try this ladder and you will use no other.

I have a shop and find little time to loaf. When not working for others, I always find plenty to do for myself in the way of improving tools, etc.

Have been a subscriber to the "A. C. & B." for the past five years and devote much time to studying it, which nets me good returns.

J. B. Robertson, Contractor and Builder.

---

**Roberd's Ideal Wall Board**

Ideal in Cost, Service, and Appearance

It can be installed at just about one-half the cost of plaster and lath, and in comparison with other wall boards it is from ten to twenty per cent lower in prices, and fifty per cent more satisfactory.

And it is durable, sound-proof, sanitary, fire-resisting and weather-proof. Will not chip, crack or fall off, and the blow of a hammer will not hurt it. Easy to keep clean, and offers the greatest resistance to heat and cold.

But the grained appearance of the Ideal is what first catches your customer's eye. The most artistic and pleasing effects can be secured in interior decoration. The walls can be papered, painted, tinted or paneled to good advantage.

Write for our catalogs, describing the uses of Roberd's Ideal Wall Board.

THE ROBERDS MFG. CO.

100 Spencer Avenue

MARION, IND.
IF IT'S
BEAVER BOARD
—IT'S THE REAL THING

Right There!

Right there on the back of every panel of the real Beaver Board you'll find these two things:
One is the old original Beaver Board Trade Mark.
The other is "Instruction for Use."
You can't go wrong, for they're on every panel.
And if they're not there it isn't Beaver Board.
Don't go by the looks. Many a man has taken poison by mistake
because the bottles looked alike.
That's why we put the trade-mark on the back—so protect you
from the innocent-looking wall boards that imitate Beaver Board
in appearance but not in service.
You can't cover up a budge with paint.
The defects in a piece of lumber usually show when you buy it.
The defects in a poor grade of wall board show after it's on the wall.

Beaver Board is made from selected white spruce
Then and there alone. It's made from the log to the
finish panel in the Beaver Board mill. It's made
by experts under constant laboratory inspection.
It must be up to the Beaver Board standard before it leaves
the mill.
Surface coated by a patented process, it's and back,
it resists moisture better than any other wall material
and is matter to paint.

Every lumber, building material or hardware dealer doesn't
handle Beaver Board. Some sell other so-called wall boards which
they may honestly believe are just as good; we'll give them
the benefit of the doubt. But you can't get Beaver Board service
unless you get genuine trade-marked Beaver Board from a real
Beaver Board dealer.

The Beaver Board Companies
United States 611 Beaver Road, Buffalo, N. Y.
Canada 711, Wall St., New York, N. Y.
Great Britain 91 Southampton Row, London, W.C.
Branch offices in Boston, New York City, Philadelphia, Baltimore, Cleveland, Detroit,
Chicago, Milwaukee, Quebec, Kansas City, Mo., and Vancouver, B. C.

Ask about our free design and decoration service. Whether it's a new
home or remodeling, we'll be glad to help.

BEAVER BOARD
For Better Walls and Ceilings—supplanting lath, plaster, steel and wood

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Cuts at Knuckle Joint

To the Editor: Quincy, Mass.
I would like to know how to get the cut of a gambrel roof of any pitch where the two rafters come together forming the knuckle joint.

C. B. Thompson

Answer—This may be found by taking two squares and placing them with tongues together, as shown, forming the angles that the pieces are to join each other and intersecting at any desired figure that will cause the blades to intersect. Then the intersecting figures thus found will give the required angle for the cut as indicated by the square shown by the broken lines.

A. W. Woops

Questions on Stair Building

To the Editor: Woodstock, Ont., Can.
I have a stair to put in similar to enclosed plan and would like to tackle the job myself from start to finish; but as my knowledge has been largely limited to straight stair work, am a little uncertain how to go about this one. Have seen various questions asked and how to build my string, answered in the "A. C. & B." on stair work, but nothing that will help me now.

Would like some brother reader to give me simplified drawings of how to build my string, how to get radius of bottom treads, also best way to bend risers for same and how to lay out hand rail. Information that will help me in this matter will be greatly appreciated.

John Webb
Crown Your Buildings with

**VULCANITE**

Ornamental Roofing and Shingles

A Most Pleasing

Variety of Effects Obtainable in Colors and Designs

SAFETY AND BEAUTY

Herebefore, safety has been secured by the wealthy by using slate and tile roofs. The man of moderate means had to take chances and has repeatedly seen all he possessed destroyed by a flying spark or a fire brand.

Temporary color effects have only been possible by the use of stains and paints, but these did not withstand sun and rain for any length of time.

It has remained for the Patent Vulcanite Roofing Co. to give the public a roofing material that perfectly combines the qualities of safety, comfort and beauty at so low an initial cost, that no one now needs to put over his home such a flimsy, highly combustible and temporary covering as a wood shingle roof.

Vulcanite Roofings are an unfailing weather-proof and fire-resisting material. Twenty years' service is a reasonable expectancy. Vulcanite comes in rolls and shingles in several patterns that can be worked into a large variety of truly artistic effects.

We shall be very glad to send you our large illustrated catalogue which will show you some of our popular roofings and just what we do for Builders to help them lay more "Vulcanite." Sit down and write us now. Address main office, Chicago.

**PATENT VULCANITE ROOFING CO.**

Birmingham, Ala.; Cincinnati, Ohio;
San Francisco, Cal.; Kansas City, Mo.;
New York City, N. Y.

CHICAGO, ILLINOIS

*WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER*
A Guide for Shingling

To the Editor: Waldoboro, Me.

Am enclosing a shingle guide which I have found to be a very useful thing to have around. The guide is made from strap iron about an inch wide by an eighth inch thick. This screws on the under side of the straight edge with the end which is turned down about one-fourth of an inch, up against the butts of the shingles; and by driving a shingle nail in the slot at the upper end we are ready to proceed with the shingling. After the course is laid a tap or two on the upper edge of the straight edge will drive the guide out from under the shingles; proceed with the next course as before.

W. H. Bean.

Values Information Exchange

To the Editor: Freeport, Me.

I wish to thank Bro. Stivers, of Winchester, Ohio, for the sketch of the way he frames purlins. The one I sent in was the way a carpenter framed the purlins of a barn near home, and I wondered if that was the regular way to frame them. I like Mr. Stivers’ way the best, and appreciate his kindness in sending it in.

As I am young at the business, it seems good to get a helping hand, and I have learned more since I have taken the American Carpenter and Builder than thru all the men I have ever worked under. Most of the bosses consider it a bother when they are asked to answer questions. Talk about the boss carpenters! I worked with a man a short time ago who claimed he had educated two or three men who were now able to take charge on large jobs; but this same man framed a piazza roof and when he cut the jack rafters, instead of sawing them by rule, he hewed them off to match against the hip rafter, and the job was a disgrace to any man. When I saw it, I made the remark, “If that man can educate others to be boss carpenters, I am able to start a college.”

I wish we could have some of those fast shinglers here in the East; some of them here fairly kill the jobs. But sometimes I don’t wonder, for people here put off shingling jobs till it’s cold weather.

I worked on a repairing job last winter and I was about frozen. They think it’s cheaper, but if they only knew, it

(Continued to page 98.)

AHNAPEE VENEER & SEATING CO.

Main Office and Panel Plant: Algoma, Wisconsin
Veneer and Saw Mill: Birchwood, Wisconsin

ESTABLISHED 1892

We are pioneers in the handling of figured woods and manufacture of panels. Our work from log to finished product is backed by 30 years of actual experience.

The very best native woods are selected for house finish panels. We also make all kinds of bent work, in the white or finished; veneer seats for theatre chairs; shoe store, railway and hall settees; lodge furniture, etc.

SEND SPECIFICATIONS FOR PRICES

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Use this H-L-F Service

-show your customers just what they’re going to get
Say to prospective builders: “Give me an idea of how you want the rooms laid out, and I will have prepared for you a blue print showing a perspective blue print of your home just the way it will look, also floor plans drawn to scale, together with a price covering materials that I absolutely will guarantee to be enough for the building.” Do this and the other fellow won’t have a chance.

You will get the inside track and H-L-F will give you this service without charge, with the expectation, however, of getting the lumber order, if our price entitles us to it.

MATERIAL BILL NOT NEEDED—just do this
Simply send us a rough sketch, showing room arrangement, with dimensions, tell us the kind of roof you want, and we prepare the blue print, and figure the price by our unit system of pricing.

Send lumber bills quick—prices climbing fast
We’ll figure all bills sent now, at the low winter price. Soon as present stocks are gone, you’ll pay a lot more. Some grades are already $2 to $4 per thousand feet higher. Hardware, paint, windows—all materials are going up. You’ll pay war prices if you wait. Don’t do it.

SEND YOUR BILLS NOW.

New H-L-F Millwork Catalog a Winner
You never saw such millwork bargains as you’ll find in our new catalog. Send the coupon for it. It’s free. Also send for Barn Builder’s Guide, 4c.

Hewitt-Lea-Funck Co., 308 Funck St., Sumner, Wash.
CAPITAL $1,000,000 Not in any trust or combine

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Blue print like this and guaranteed quotation

$100 worth of building ideas, 10c
Send for new fifth edition of H-L-F Plan Book. Most practical book of plans ever put out at any price—100 homes—just the kind that are wanted in your part of the country.
WHEN specifying Interior Trim for semi-public buildings, the prime considerations, of course, are attractive appearance and durability. The chosen wood must be serviceable, yet afford a satisfactory base for the desired color treatment.

In these respects

Arkansas Soft Pine

will meet your every requirement and at the same time completely satisfy your client, whatever his taste.

This wood possesses well-balanced absorbing qualities, due to the absence of resin or sugar. It will take applied stains evenly, definitely avoiding any tendency towards a "blotchy" appearance so often experienced in stained work, at the same-time admitting of a rich-looking waxed or varnished surface, which will retain its lustre permanently.

Together with these advantages, Arkansas Soft Pine is readily obtainable, due to an abundant supply, and therefore at a comparatively

Moderate Cost

Believing you will gain a clearer idea of the wood by personal inspection, we will send a set of finished samples on request. Address Department D.

Arkansas Soft Pine Bureau
Little Rock, Ark.

Well Lighted Cheap School House

To the Editor:
Chester, Neb.

Am enclosing photo of a county school house I built last fall.

J. M. Howard

To Stretch Screen Wire

To the Editor Perry, Okla.
I saw in your most valuable magazine a year or so ago, where some one was giving a good way to stretch screen wire on the frame. He advocated using the hammer to stretch the screen wire on the frame, by pressing the wire down over the end of the frame with the head of the hammer. I believe I have a better way than that. Place the frame on the trestles, placing one trestle at each end of the frame.

Tack the screen at one end of the frame, then draw the wire over the other end; next, bend the frame down about 2 inches in the middle, tacking the wire at the other end and let the frame straighten out, which you will find stretches the wire nicely.

Ray Colburn.
Why White Pine?
A Reminder of a Few Facts
Every Experienced Carpenter Knows

It would be presumptuous for us to try to tell you men who are working with wood every day, anything about the superior qualities of White Pine. You know the facts enumerated below. We simply wish to remind you of them before the rush of another building season is upon you.

WHITE PINE

It Lasts Longer. Three centuries of building experience in America have proved that no other wood can withstand the attack of time and weather so successfully as White Pine.

It Holds Its Place Better. White Pine does not shrink, swell, twist, warp or rot. Once in place it “stays put,” even after years of exposure in the closest fitting mitres and in delicate mouldings and carvings.

It Works Easier. Because of its softness and smooth, close grain, it works more easily under your tools. It does what you want it to do—without waste of time and needless wear on your tools.

Could Any Wood Do More?

There is still plenty of White Pine. If the lumber dealers supplying the materials for those for whom you are building are at any time unable to furnish it, we would appreciate the opportunity of being helpful to you in securing it.

Address, WHITE PINE BUREAU,
1335 Merchants Bank Building, St. Paul, Minn.

Representing
The Northern Pine Manufacturers’ Association of Minnesota, Wisconsin and Michigan, and The Associated White Pine Manufacturers of Idaho
Building a Brick Smokehouse

To the Editor:

Montrose, Pa.

Last fall I was called upon in my capacity as a bricklayer to build a smokehouse for the proprietor of our local meat market. As I had never built or seen one that was built just right, nor had he, and could find no plan or description anywhere for one, we had to work it out as we went along with the result that we got a thoroughly satisfactory job in every way. Feeling how I should have appreciated a description for such a job, I am sending you this, hoping it may help someone else.

The building was 4 by 8 by about 12 feet inside, built of brick, two bricks thick, as it was too late in the fall, or I would have advocated concrete blocks. We excavated and put in a trench wall of rubble concrete below frost line. At ground line I put up a form 12 inches high, and filled with rubble concrete, and upon this started my brick work.

The building is close against the rear end of the meat market, the only openings into it being from this rear room. There are two doors, a small one about 12 by 18 inches, thru which the smoke fire is built, and a larger one just over three feet from dirt floor we put in a 34-inch water thrust upon which we laid heavy fence wire, also laid in walls at ends and sides to prevent possible harm from falling into the fire. At intervals of 30 inches, 24 inches and 20 inches, more pipes were laid into the wall the same as the others were, with shorter ones the narrow way, upon which the meat is suspended from suitable hooks.

The building was then covered with a concrete roof laid over expanded metal. A chimney 8 inches by 8 inches inside with a damper operated by a small chain allows smoke regulation and draft.

Who Knows about Rustic Oak Finish

To the Editor: Mount Vernon, N. Y.

I would like to get some information from one of the brothers about an interior finish which is new to me.

A friend of mine wants a bungalow built. The interior is to be finished in oak. Small oak trees about 3 in. in diameter are to be ripped in half, planed and smoothed; but one side is left rounded.

If one of the brothers could advise me how to work this out in a satisfactory manner, I would be very thankful.

W. H. Michaelsen.

PROTECTION

Against loss and damage from fire, storm and weather, demands roofs made from KEYSTONE Copper Steel Terne Plates

Prime Plates—carefully manufactured in every detail—accurately re-squared.

Soft, pliable, annealed to perfect working quality.

Coating uniform and properly applied.

Stamped "Keystone Copper Steel" in addition to brand and weight of coating as indicated on MF brand. Look for the stamp—it protects you against substitutes and plates of inferior value. Keystone Copper Steel Sheets and Roofing Tin insures lasting sheet metal work and tin roofs of quality and service. Send for booklet describing actual service tests.

American Sheet and Tin Plate Company

GENERAL OFFICES: Frick Building, PITTSBURGH, PA.

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WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Going to Build?
Remodel or Repair?

Save $5 to $500 on Every Order for Building Material

Buy your lumber and millwork direct. Every contractor, carpenter and builder should have our big free catalog of building material—the book of 8000 price bargains. A copy is ready and waiting for you and will be sent free, postage prepaid, at your request. The tremendous saving afforded by our method of supplying building material direct to the actual builder has proven a boon to thousands. Let us show you how to make more money by saving more money.

President

Everything in Building Material

is described in this big book. It quotes low, net, rock bottom prices for lumber, flooring, roofing, doors, windows, interior trimmings, cabinet work, columns, porch work, hardware, tile, paints, wallboard, metal work, plumbing and heating equipment, cement machines, water supply euttes and thousands of building specialties. It is a handy book of information and reference that no builder can afford to be without.

Free Architect’s Blue Prints

You do not need to have costly plans prepared by high-priced architects, thus adding to the cost of building, because we have had just such plans prepared for us by some of the oldest licensed architects in the country. These plans are complete in every detail and include a full set of specifications. Our FREE PLAN BOOK tells how to secure these plans without one cent of cost to you. A contractor will find this book of the utmost assistance in securing new trade because with it he can show his customers newer and better designs that may be built for less money.

Houses of Standard Construction

These buildings are of standard construction. They are built from high-grade guaranteed material with all cutting and fitting done by the carpenter on the job. They are not "ready-cuts," "factory built" or freak houses in any sense of the term, but are constructed as any house must be put up to secure best and most lasting results. Practical builders will readily appreciate the importance of this feature. It means more work for them and a better and less expensive building for their client.

Two Big Free Books

We want every carpenter, contractor and builder to have a copy of our big, free catalog, whether or not he is now in need of building material. It will keep him in touch with the very lowest prevailing prices and prove an invaluable guide to right buying. "Plan Book of Modern Homes" is filled from cover to cover with designs of convenient bungalows, handsome suburban residences, town houses, practical country homes and barns. Write for either or both these books today. Both are free. A postal request will bring them by return mail, or fill out the coupon below.

Chicago Millwork Supply Co.

1422 W. 37th St., Chicago

Write for Estimate

Send us your lumber and millwork bill for our free estimate. Let us quote prices including all freight charges direct to your railroad station, so that you can tell in actual dollars and cents what we can save for you on your present requirements. This service is FREE.

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Gentlemen: Please send your FREE Books listed below to:

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Catalog No. 43, Millwork Plans

Catalog No. 44, Building Material Plans

Catalog No. 45, House and Barn Plans

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
To the Editor, Uhrichsville, Ohio

I would like to know how to build a platform for a punching bag such as professional boxers use. The platform is to be set on four legs in the floor.

CARL JONES.

Answer—The illustrations shown here give the construction of a punching bag stand, as requested in your letter. We would suggest that you buy a wooden ring, however, such as is generally used, and which fastens to the wall. Unless you had the lumber on hand for the platform punching bag stand, the ring arrangement would be much cheaper. These rings can be obtained through most hardware stores.

Only Morgan Doors Have This

All White Pine Core

So far as we are able to learn, no other manufacturers use an All White Pine Core in their doors.

This thoroughly kiln-dried, Morgan-joined, All White Pine Core used exclusively in Morgan Doors means easy mortising—doors that fit and stay fit—absolute prevention of swelling and shrinking. No extra work for you. No time wasted retrimming, rehanging, tinkering.

MORGAN DOORS reflect the quality workmanship of the contractor who uses them. They are a credit to you because they bespeak your knowledge of correct construction and your faultless taste. Morgan designs "stand out" and assure distinctive effects.

Don't be satisfied with ordinary doors when Morgan doors are most satisfactory to you and your customers at practically the same price.

Morgan Mill Work Handbook FREE!

Learn more about Morgan All White Pine Core Doors and why live contractors prefer them.

Write a postal now for Morgan Mill Work Handbook—it's free.

MORGAN SASH & DOOR CO.,
Dept. A-23 CHICAGO

For Your Protection Every Morgan Door is stamped "MORGAN" on the top rail. Look for this distinguishing mark of door reliability and know you are giving full measure of value. If your dealer doesn't handle Morgan doors, write us.

When writing advertisers please mention the American Carpenter and Builder
It Costs $50 to Use
75 Cents’ Worth of Sandpaper

The time and labor cost of sanding a job cuts right into your profit. That’s simply one way of saying that Quality always is greater than Price.

**Curtis Woodwork**
"The Permanent Furniture for Your Home"

is sanded at the factory. You reap the benefit of this, and other extra precautions for quality, in labor and time saved.

"On-Time Service" is a further feature of Curtis Woodwork that appeals to dealers and contractors. Write for complete details of "On-Time Service" and what it means to you.

THE CURTIS COMPANIES, SERVICE BUREAU
1401-1501 South Second Street, Clinton, Iowa

Manufacturing and Distributing Plants at Clinton, Iowa; Sioux City, Iowa; Oklahoma City; Lincoln, Neb.; Minneapolis; Wausau, Wis.; Chicago; Detroit

Eastern Offices at Pittsburgh and Washington

The Makers of CURTIS Woodwork Guarantee Complete Satisfaction to its Users.
"We're not satisfied unless you are."
Trade Notes and Items of Interest

THRU this department the Editors aim to keep builders, contractors, carpenters and architects in touch with what their friends, the manufacturers, are doing for them in new or improved tools and machinery, methods and materials—pertaining to building. These items are offered here as interesting information for our readers; they are not advertising. Take full advantage of these Reading Months to write for catalogs and booklets, and become thoroughly familiar with these Improvements and New Goods.

Ney’s New No. 6 Monarch Barn Door Rail and Hangers

The Monarch barn door rail is made of one solid piece of heavy pressed steel, with flat tread, giving a wearing surface many times greater than is the case with hangers using curved tread. This gives a rail which will stand up under hard service. The tread is also doubly thick, which also greatly strengthens it.

The rail is bird-proof, and the projecting portion covers the track in such a way as to make it absolutely storm and rain-proof. It is made in 6, 8 and 10-foot lengths.

The coupling brackets are made so as to insure, at all times, a firm and close-fitting joint.

The hangers are made in two styles: No. 70, steel strap; No. 80, adjustable strap, giving both vertical and horizontal adjustments. They are packed one pair in pasteboard box with bolts and end brackets; one dozen pairs to the case.

The makers of the Monarch barn door rail and hangers are the Ney Manufacturing Company, Canton, Ohio. They will gladly send further information and catalogs on request.

GET ONTO THIS APPROVED SAFETY SCAFFOLD BRACKET

Take no chances of injury or as to damages

U. S. Patent issued June 8th, 1915, also patented in foreign countries

APPROVED BY STATE DEPARTMENTS OF LABOR AND INDUSTRY, for Your Safety

THE MINNESOTA DEPARTMENT OF LABOR AND INDUSTRIES SAYS:

"We do not hesitate to say to you in the interests of safety and practicability in the erection of scaffolds on buildings, that we consider the safety bracket manufactured by the Safety Bracket Company, Thief River Falls, Minn., the best of its kind that has been called to our attention, and we heartily approve of the same and recommend its use in building construction work.

Yours truly,

W. F. HOUK, Commissioner of Labor.

Per J. P. Gardiner, Assistant."

It saves accidents to workmen and damage suits against contractors, time, money, materials, and covers the least building surface (appreciated by stucco men). The safest, simplest, cheapest, strongest and most practical scaffold bracket ever invented. It brackets perfectly completely around the building. The ONLY one-piece, all metal, scaffold bracket made. A child can easily put it in place, and take it down.

If your hardware dealer does not have them, write us and we will give you discount prices on your first order. Order immediately, and protect your workmen and yourself.

Brackets are made in 4, 5 and 6 foot lengths as ordered. Standard 4-foot lengths, $12.00 per dozen.

For further information or particulars, write us.

Safety Bracket Co.

Thief River Falls, Minn., U. S. A.
"Yes, I Recommend King's Every Time"

Scene—Near the barn—just finished.

Barn Owner:—"Good job, Fred. I rather like these King Aerators you recommended, too."

Contractor:—"I knew you would. Beat the old style wooden cupolas forty ways from the jack. More beautiful; bird, snow and rain proof; lighter on the roof, and strongest wind can not blow them off."

Barn Owner:—"Finished the job quicker, too, didn't you?"

Contractor:—"Yes, I saved fully two days' time by putting on King Aerators."

Barn Owner:—"Should think you'd recommend them more."

Contractor:—"I do—I recommend King's on every barn job. You see, they are more than beautiful ornaments. They are the first part of the King System of Ventilation."

Barn Owner:—"Oh! That's so. That's the system I've been reading about."

Contractor:—"Exactly. Some farmers have me install the complete King System while I'm building the barn; others put in the system later. But whenever they install the system I at least start them right. And, that's another thing that I'd recommend to you, Jim. Look into the subject of King Ventilation. You now have the King Aerators—the most important part of the King System. Suppose you drop a card to the King people and get their proposition for completing the system."

Barn Owner:—"Good suggestion, I'll do that."

King Ventilating Co.

1120 Cedar Street

Owatonna, Minn.
No White Lead in England

In a recent address the editor of "The London Decorator" said: "One objection to white lead is that it is not really quite white, but something approaching a yellow."

The gentleman may be right about English lead, for they have no Carter over there, but no American who knows Carter would agree with him. In the Carter process of making white lead, perfect corrosion is attained and anything that might discolor it or impair its paint value is carefully excluded. There is not the slightest tinge of yellow, blue or gray in Carter White Lead.

Carter not only makes a white paint that is perfectly clear, pure white, but delicate tints come out with a new beauty when mixed with Carter as the base.

While every retailer of paints in the United States does not yet handle Carter White Lead, he can get it just as conveniently as any other brand. A comprehensive system of warehouses and wholesale stocks affords perfect facilities for quick shipments anywhere.

What one should know in order to supervise a job of painting intelligently is told in The Carter Paint Calculator. It is a vest pocket sized book, of which the price is 25 cents, but one copy will be sent to any contractor or architect with our compliments on request.

Carter White Lead Co.
West Pullman Station "B"
Chicago, Ill.

Elastic Glazing Composition

Skylights must be very carefully glazed as they are more likely to leak than any other part of a building. The glazing here, as well as in all other windows, must be carefully done with special precautions to prevent leaking.

For this class of work Kuhl's Elastic Glazing Composition has achieved fine results. This material has also been used with great success in all kinds of glass work, in placing tile, and in pointing up stone work, terra cotta, and brick work.

The material is very elastic and never becomes hard. By remaining flexible there is no danger that the glass will be broken. The makers say the composition adheres readily to nearly all materials, such as iron, steel, wood, glass, stone, concrete, brick, etc.

When used for stone, brick or artificial stone work, a special liquid is made to paint in between the pieces so that the oil that keeps the composition flexible will not be drawn out.

Kuhl's Elastic Glazing Composition is usually made a light gray in color, but it can be had in any color to match the work that is being done. It is made by H. B. Fred Kuhl, Third Avenue and Sixty-fifth Street, Brooklyn, New York.

A free sample and also a list of the agents in the United States will be sent on request.

Wolverine Tool Company Succeeds Ideal Level Works

The Ideal Level Works has recently been consolidated with the Wolverine Tool Company, and the Wolverine Tool Company will now handle the line that was formerly handled by the two concerns.

The line will be known as the "Wolverine" aluminum and wood levels, and the name "Ideal" will no longer be used. All orders for "Ideal" levels will be filled by the Wolverine Company with the same promptness that has characterized the former concern.

Circulars describing their product can be secured by writing to them at 1517 E. Jefferson Ave., Detroit, Mich.

Dealers in Contractors' Equipment

A proposition to handle a line of contractors' equipment of all kinds should appeal to many of our readers. The Lansing Company, Lansing, Michigan, are making new contracts for 1916 with reliable dealers and agents in unoccupied territory, and have an attractive proposition for responsible men who are interested in a line of this kind.

The Lansing Company has been established for 35 years and have a most complete line of contractors' equipment, including five popular sized concrete mixers, paving mixers, mortar mixers, hoists, and wheelbarrows.

Further particulars of their plan can be secured by writing to them direct.

The Jaeger Spouting Plant for the Average Concrete Job

Spouting systems have become almost universal in concrete work where considerable concrete is placed over a rather large area. When chutes are used, it is not necessary to move the mixer around, but it can be placed in the most convenient place and the concrete chuted from a tower or elevation directly into the forms.

Here is an arrangement—and it was the big sensation of this year's Cement Show—that is particularly suited to the average concrete job, whether large or small. On the average small job most of the concrete is placed below grade and up to about 10 feet above grade. The Inclined track with the
WE ARE the oldest manufacturing concern in the United States. Founded in New York in 1754, we have continued without interruption for 162 years.

In most towns the best dealers sell DEVOE Pure Paints and Varnishes—the best painters use them—because painters and dealers everywhere have learned that the DEVOE Guarantee of Purity and Satisfaction protects them as well as their customers.

NEW YORK BUFFALO NEW ORLEANS HOUSTON
BOSTON SAVANNAH PITTSBURGH
CHICAGO KANSAS CITY
DENVER MINNEAPOLIS

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
The Jaeger Spouting Plant. Mixer and Material are Placed at Most Convenient Point and Inclined Track Laid from Mixer to Center of Form. Skip Car Discharges Concrete into Double Jointed Spouts to Reach all Points.

Skip car and the two chutes will make placing of concrete on these jobs very simple. The illustration shows the location and use of the equipment on the average job. The mixer can be placed in the most convenient position and the inclined track run to a position where as large an area of the work can be covered as possible.

The speed of the work is increased because the entire batch is dumped into the skip car and not into several wheelbarrows. This arrangement also increases the capacity of the mixer as a new charge can be mixed when the skip car is being dumped.

The power to operate the skip is furnished by an auxiliary hoist that is connected to the engine on the opposite side from the mixer. The whole plant for mixing and handling the concrete is therefore operated by one man.

This useful and efficient system of spouting is being placed on the market by the Jaeger Machine Co., 318 W. Rich St., Columbus, Ohio. They have an attractive little booklet entitled, "Nine Reasons Why You Should Decide on the Jaeger Spouting Outfit." Ask them to send you a copy.

BUILD for permanence and beauty—of concrete or stucco, finished with Bay State Brick and Cement Coating. This will give absolutely weatherproof walls—rain and snow can't seep thru.

Bay State Brick and Cement Coating

also beautifies—it makes possible a variety of rich, artistic effects in white or tints. Architects and builders in all parts of the country have proved it out for sixteen years.

Bay State Coating is for every type of building. It is made for interiors, too, being light-reflecting, fire-retarding and damp-checking.

Try it—free. Write for a sample of "Bay State," saying what tint you prefer. Ask for booklet 30.

WADSWORTH, HOWLAND & CO., Inc.
Paint and Varnish Makers
Boston, Mass.

New York Office, Architects' Building
CONTRACTORS—

Are you going to secure your share of the barn contracts to be awarded in the near future? You will agree with us that this work is of a profitable nature, and especially so in view of the assistance we offer.

Our Free Service Bureau is maintained for the benefit of all those interested in better barn construction and equipment. Floor plans are submitted without expense or obligation, and any additional information is promptly furnished upon application.

PORTER STEEL STALLS, COW STANCHIONS, LITTER CARRIERS, BARN DOOR HANGERS, HAY CARRIERS, FORKS, HAY SLINGS AND OTHER TOOLS ARE ACKNOWLEDGED LEADERS EVERYWHERE

Investigate and determine the prospective barn builders in the community; then call on us for any assistance relative to interior arrangement, construction, ventilation, etc., and see to what extent Porter Service serves.

New Barn Plan Booklet and Complete Catalog furnished upon receipt of your letter containing the names of parties who expect to build or remodel barns.

Write today and learn more about modern barns and equipment

J. E. PORTER COMPANY

620 Fremont Street

Ottawa, Illinois
The Answer to the Outside Painting Problem

ZINOLIN

Get this for your files

This LEAFLET is yours for the asking. Write for it. Inform yourself about Zinolin, the “Wonder Paint.”

Know why Zinolin saves you and your clients' money. Know why its brilliant luster lasts indefinitely making any building always look newly painted. Know why

ZINOLIN

the "Arnold-ized" zinc

protects better—why its dazzling whiteness cannot be duplicated in any other outside paint. Know why its colors never fade no matter how delicate the tint when colors are used. Know these things. It will take but one second—it will cost but one cent to write—and know the greatest achievement in all paint history. Then you will realize fully why you should specify and use Zinolin.

Write today, now, don't delay or you may forget.

Keystone Varnish Company
N. B. Arnold, President

2000 Keystone Building BROOKLYN, N. Y.

In-a-Dor Beds Eliminate Waste Space

The tendency in all branches of building at the present time is to secure the largest amount of useable space. This is true in bungalows, houses, flats, apartments, hotels, etc. Any arrangement that increases the amount of available space for a given area is sure of success.

Builders who have used the Murphy "In-a-Dor" beds in buildings of all kinds say that this modern device makes two rooms for the price of one. "In-a-Dor" beds have been proven to be a great convenience and space saver in the many installations that have been made of them. They are not a new and untried building improvement, but are in use and giving satisfaction in thousands of apartments, hotels and residences in all parts of the country.

They make available any room as a parlor, living room, or dining room during the day and as a bed room at night.

The bed itself is of solid metal construction and is arranged to fold back into a closet when not in use. The door of the closet can then be closed and the bed is concealed from view.

Every Murphy "In-a-Dor" bed that is installed makes an extra room at no additional cost. All our readers should be familiar with its construction and its space-saving features as its use in the average small house will be a source of great convenience and saving to the house owner with the resulting gain for the builder or contractor.

Write today to the Murphy Door Bed Co., 110 S. Dearborn St., Chicago, and get their booklets, blueprints and circulars. This is one of the most truly interesting propositions in the building field today. If you are not thoroughly familiar with it already, write to them now or call in at their nearest display room.

The Wood-Working Mill with the Solid Top

Strength and rigidity are probably the most important features of a combination woodworker. It is impossible to do good work with a table that is not solid, as the vibration will handicap the best workmen.

The strength of Berlin Portable Woodworking Mills is assured by the special table construction. The table top and the frame are made as one unit. The steel angle legs are securely bolted to the steel lower frame and also to the table top which is made of semi-steel. No wood is used in this construction. The entire frame and table thus form a solid steel box-like structure of great rigidity.

The table top is not raised or lowered but the saw is raised and lowered thru a slot in the main frame by means of a handle and clamp screw. This adjustment can be made without touching the belt-tightener, which is self adjusting.

The band saw is included as a regular part of this rig and is arranged so that all the space on the table can be used for any purpose if desired. The bracket supporting it is fastened rigidly to the table by one bolt. This can be swung out of the way when the table is to be used. The side table, that forms an integral part of the machine: Mortising attachment; boring attachment; making attachment; boring attachment with 5/4, 3/4 and 1/2-inch standard bits; and rip and cross-cut saw.

The table construction and also the arrangement of the band saw bracket make this machine of great value to the builder for all kinds of work. It is made by the Schaefer Manufacturing Company, Berlin, Wis. Full descriptions of this combination woodworker, which is made in several sizes, will be sent on request.

(Trade Notes Department Continued to page 114.)
FOR thirty years—as manufacturers of fine hardwood flooring—we have been searching for a good, reliable cleaner for floors. We wanted a cleaner that would do the work without ruinous acids—and we have only just found it. We hasten to bring it to you—our good friends—readers of "American Carpenter and Builder"—who have so loyally used and recommended our other products—Johnson's Prepared Wax, Wood Dye, etc. You will find our new product of the same high quality.

JOHNSON'S CLEANER

really cleans—it will remove spots and stains that other cleaners won't touch—we recommend it for floors, woodwork, furniture, automobiles, bath-tubs, sinks, and in fact all wood, metal and enamel surfaces.

Johnson's Cleaner contains absolutely no acid of any kind—it cannot scratch or injure the finest finish.

Don't you frequently have customers ask you what to do with old, hardwood floors that have been scrubbed with soap and water until they have lost all their beauty? Hasn't this always been a hard question to answer? It needn't trouble you any more—try Johnson's Cleaner on one of them and see how wonderfully it cleans and restores the natural color of the wood. A coat of Johnson's Paste Wood Filler and then wax or varnish will complete the transformation.

Use coupon for trial can—free and postpaid—or send 50c for a pound by Parcel Post.

NOTICE

We have not advanced the price of Johnson's Wood Dye—you can still purchase it at the same old price, notwithstanding the tremendous increase in the price of raw materials—colors, solvents, etc.

S. C. JOHNSON & SON, Racine, Wis.

Please send me a sample can of Johnson's Cleaner, free and postpaid.

Name

Address

City and State

My dealer is

S. C. JOHNSON & SON, Racine, Wis.
Look Before You Build

Here, under one roof, is the World's Greatest Building Shopping Center. Here the prospective home builder can see for himself just what his needs require. Here the contractor can get in direct touch with the people from whom he buys, and knowing them personally, he can better serve his client and himself. Here the architect can become better acquainted with materials that he is asked to specify. Here can be bought practically everything that enters into the construction of a building, whether it be a skyscraper or a Bungalow.

A Permanent Exposition For

Here, under one roof, is the World's Greatest Building Shopping Center. Here the prospective home builder can see for himself just what his needs require. Here the contractor can get in direct touch with the people from whom he buys, and knowing them personally, he can better serve his client and himself. Here the architect can become better acquainted with materials that he is asked to specify. Here can be bought practically everything that enters into the construction of a building, whether it be a skyscraper or a Bungalow.

When writing or visiting any of the above firms, please mention the American Carpenter and Builder.

BUILDING MATERIAL EXHIBIT,
Look Before You Build

On these two pages are the names of the most responsible and progressive Manufacturers in Building Materials. Use these pages—they will appear every month—as your Buyers' Guide. When in Chicago make this Exhibit your headquarters. A few hours on this one floor will save you days of time. Our location is central—Jackson Boulevard and Fifth Avenue and is right in the heart of things in Chicago. We are in business to save you time and money. Remember, “It’s Free to See” and you will be cordially welcomed.

For Better Building

LIGHTING FIXTURES. American 3-Way Prism Co.
S Mud & Aronson. Commonwealth Edison Co.

LIGHTING SYSTEMS. Leader Iron Works.

MAIL CHUTES. American Mailing Device Co.

MARBLE (FOREIGN & DOMESTIC). Algodon Marble Co.

Yankee Marble Co.

Yale Marble Co.

Yule Marble Co.

Yurmanite Marble Co.

Zallo Marble Co.

Zurich Drawn Metals Co.

Zurich Drawn Metal Mfg. Co.

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North Carolina Pine

"The Wood Universal"

With this wood you can furnish a floor that will look as well, finish as well and wear practically as well as hardwood at a much lower cost and a greater profit to you. Judged from any viewpoint—strength, durability, beauty of grain or susceptibility to finish—it cannot be equaled at the price.

Your customer will be more than pleased with its results and you will gain a prestige of permanent value through its recommendation.

Our New Reference Book is Yours for the Asking

Just write us today and we'll send you a most valuable Reference Book on North Carolina Pine. It shows the artistic effects possible for interiors and gives a description of its worth for every building purpose. Ask for Book A.

North Carolina Pine Association
Norfolk, Virginia

Well Pleased with Sayre Hatchets

The greatest test of a tool is service. If the man on the job is completely satisfied with a tool, the manufacturer deserves to be congratulated on the quality of his product.

Many favorable comments have been received by L. A. Sayre & Son on the quality of their hatchets when put to the test in actual work. The following two are examples:

Bayard, Neb.

"Received one of these hatchets from you some time ago and am well pleased with it. It is the best hatchet I ever used. I have three men working for me and they all want one.

J. F. Billiter, Contractor and Builder."

Prairie Du Chien, Wis.

"Never had a tool that I got so much good out of and wouldn't be without one for $10.00.

J. E. Coates."

Builders and carpenters should be familiar with tools that cause such favorable comment. Further particulars can be obtained from the makers located at 8 Oliver St., Newark, N. J.

Consolidation of the Northwestern Mfg. Co. and the Monarch Mfg. Corporation

The Northwestern Manufacturing Company, of Sioux City, Iowa, makers of the "Double Speed" block and brick machines, and the Monarch Manufacturing Corporation, of Boone, Iowa, makers of "Monarch" tile machines, have combined as one concern and will be known as the Monarch Manufacturing Corporation. The new concern will continue to make the machines that were formerly manufactured by the two companies. This arrangement will be of great value for the makers of concrete products, as a complete line of machines for all purposes can now be obtained from the one company. The tile machines, brick and block machines, and the power tamper will be known as the Monarch Double Speed hereafter.

The speed of the brick or block machines of this brand is due to the fact that the machine is double so that each operation makes twice as many blocks or bricks as would otherwise be made. The brick machine is designed to make 16 bricks. They are placed eight on each side and are made with one movement of the lever. The block machine is made double so that two blocks are made with one movement of the lever.

The tile machine is very strong and rigid so that it will stand up in fine shape under all possible conditions. The design is a decided departure from the methods usually employed in tile machine construction. It is built in one solid unit, eliminating all chances of the machine getting out of alignment. This saves time, worry, and trouble for the tile manufacturer in making his product. The machine is equipped with an automatic table that makes it possible to operate at high speed when making tile.

The complete particulars and details of their full line of machines can be obtained from the new concern, the Monarch Mfg. Corporation, Box 206, Boone, Iowa. Their catalogs contain much valuable information for the man engaged in making concrete products.
SHOPS TRIMMED WITH

STOCK TERRA

MIDLAND TERRA COTTA COMPANY
CHICAGO, ILLINOIS

\[ \text{White enamel stock terra cotta—similar to that used on these buildings, can be had for immediate delivery.} \]

\[ \text{Send in your plans for ideas and estimate.} \]

COTTA WILL ATTRACT CUSTOMERS
Fireproofing Colon, Panama

Municipal authorities in Colon, Republic of Panama, have established strictest supervision over the building materials used in re-building and repairing the areas devastated by fire in the early summer.

This is a revolutionary action for Central American authorities to take. Colon, since it was first founded, has been built almost exclusively of highly inflammable materials, and devastating fires have marked the years as it grew. Only four years ago one of these, more virulent than others, ate thru the heart of the city, and again last spring another conflagration reduced nearly the entire city to a black heap of ashes. At last the authorities have taken delayed but stringent measures to obviate the necessity for periodic re-building of the city. They are determined to "blanket" their city with materials that are positive fire retardants.

The products which meet the stringent requirements set up by the authorities are doing a maximum business.

As soon as the authorities approved the H. W. Johns-Manville Company's J-M Corrugated Asbestos roofing, J-M Asbestos Roofing and J-M Transite Asbestos Shingles, the company was deluged with orders for immediate delivery. Orders for four car load lots of the Corrugated Asbestos roofing alone, shipment from factory to be made within ten days' receipt of the order, were accepted by the company on the spot. Every boat from New York brings new consignments of such high grade fireproof materials for the rebuilding of the city by the Canal.

The "Jiffy" Way for Handling Screen Doors

Quick and easy methods of hanging screen doors should be of considerable interest to all our readers. The time that is wasted in trying to get the screen doors back into position can be very easily saved if advantage is taken of modern appliances.

The two illustrations show the contrast between the old-fashioned screen door hinge and a modern "Jiffy" detachable hinge.

The "Jiffy" hinge is made in two pieces. The main part of the hinge with the spring, etc., is fastened to the door so that it can be kept in good condition. The part left on the frame consists of a plate with the back edges bent over in two places. The hinge on the door has two projecting edges that fit under the bent plate. There is also a lever that locks the hinge firmly by merely pressing it down after the two parts are placed together.

This screen door hinge is made by the Rock City Mfg. Co., Walush, Ind. They will be glad to send full particulars of the various styles and prices of these hinges to all our readers that are interested.
For Isolated Homes

Give the protection their exposed location makes necessary. Circular YK88 explains. Sent upon request.

P. & F. CORBIN Division
The American Hardware Corporation
NEW BRITAIN, CONNECTICUT

P. & F. Corbin
of Chicago

P. & F. Corbin
of New York

P. & F. Corbin Division
Philadelphia
Specify Stock Sizes of "Fenestra" Steel Windows

Announcement is made by the Detroit Steel Products Company of Detroit, makers of "Fenestra" Solid Steel Windows, a short time ago, that they were going to sell standard sized steel windows "right off the shelf."

Henceforth it has been customary in building operations of any size for the architect to draw up the plans and specifications in accordance with the ideas of the owner, giving the width and height dimensions, and the contractors and supply people followed his specifications. Unfortunately, however, very few architects designed a building using the same size windows throughout.

Of course, it is evident that with every building demanding window variations peculiar to itself, every building operation had to be handled individually, and windows for each job had to be made up "special," the cost being considerably greater than it would have been had it been possible to use one or two standard types and sizes.

Then, too, "special windows" require weeks for manufacture, whereas a standard window can be made up in quantities and held in stock ready for immediate shipment.

It seemed, therefore, that if a market for standard sized windows could be sufficiently developed to warrant the manufacturer in making up these types in quantities, the cost would be greatly reduced. This would apply not only to the big building operation but also to the hundreds of little jobs in which, heretofore, it had been cheaper to use windows of some other construction than steel.

The Detroit Steel Products Company believed that such a demand could be established: first, by getting the architect to specify standard sized windows; second, by making the price of standard windows low enough to compare favorably with the price asked for wooden windows; and, thirdly, by offering a shipping date of ten days from receipt of orders for standard windows. To develop this demand the Fenestra Stock Sash Sales Department was organized with Mr. George P. Richardson manager.

The Republic Low-Charging Light-Ten

The two greatest advantages of a mixer for the average contractor are convenience and light weight. The lighter a machine is for a given capacity the more readily can it be moved from place to place. The convenience may be in the form of easy charging features or methods of handling material, and it is also well known that certain capacities that handle even sacks of cement in charging are more convenient than ones that require the splitting of bags.

The mixer shown here combines these good qualities in an

(Continued to page 120.)
ZINCLAD SHINGLE NAILS

The safest kind on the market—because they have a 10¢ covering of pure genuine zinc applied by the hot dip process. Made in 3d, 3½d and 4d sizes, both cut and wire styles, sold only in modern sanitary five pound cartons. Get them for every shingling job from your local lumber dealer when buying shingles. Price 10¢ per pound.

Sent prepaid on receipt of price if your dealer cannot furnish them.

W. H. MAZE COMPANY, Peru, Ill.
WHEELBARROWS
are not mere incidents, in a contractor's cost sheet

The cost of a wheelbarrow is a small matter.
The work it does is tremendously important.
Not merely the number of days it holds together, but the tonnage it carries each day!

Sterling Barrows

are scientifically designed and balanced to carry extra heavy loads. The wheels are self-oiling—thus wheel easier under a heavy load than is possible with the ordinary wheelbarrow.

It is a fact that laborers load more materials and make more trips with STERLING barrows simply because they are easier on the man.

The riveted channel leg and the keyed axle eliminates the constant necessity of tightening nuts on leg bolts and nuts on wheel axles.

And added to these big features of the larger daily earning power of STERLING Wheelbarrows is the incidental fact that, while they cost a little more, they last from two to three times as long as ordinary barrows.

This positive fact is due to the superior design, materials and workmanship employed in their construction.

Our Catalogue No. 10 explains why. Just ask for it.

STERLING WHEELBARROW COMPANY
6207 Shenners Ave. WEST ALLIS, WIS.

Makers of Painted Channel Steel Foundry Flasks, Soap Flasks, Skin Gates, Wedges, Foundry and Contractors' Wheelbarrows and Carts, Steel Fill and Wood Trucks.

Return Low-Charging Light-Ten Mixer.

attractive way. It is a one bag machine and for this capacity is unusually light. The charging platform is 24 inches high and can be folded back out of the way when the mixer is being moved from one job to another. The charging can be handled with a hoist also or a power loader if desired.

The intake opening is 26 inches wide, which makes the charging even more simple.
The engine is enclosed in a steel housing and is made dirt and frost proof with plenty of excess power.

Another feature claimed for this mixer by the manufacturers is the speed of discharge. They say that a batch can be completely discharged in 12 seconds.

The Republic Light-Ten is described in an attractive circular that is being sent out to all who are interested by the Republic Iron Works, Box 445, Tecumseh, Mich.

A New Product of Distinctive Merits

Kahn Portable Steel Buildings are completely illustrated and described in a new catalog just now being distributed. The whole idea of these portable buildings has been developed along new and original ideas. They are substantial buildings of exceptional quality not to be compared with the ordinary flimsy, light gauge materials that have often been sold for portable buildings.

The field of usefulness of Kahn Portable Steel Buildings is practically unlimited, covering the range from the smallest garage to large general shops for manufacturing purposes, and including contractors' houses, hospital buildings, school houses, factory buildings of all types, summer cottages, boat houses, election booths, etc.

Among our readers there are undoubtedly many that would be interested in some application of these houses. The catalog will be sent to interested parties if they will address the Trussed Concrete Steel Company, Dept. H-44, Youngstown, Ohio.

Roofs of Metal Shingles and Tiles

The value and usefulness of metal shingle and metal tile roofs are shown to the best advantage in the new booklet issued by the Berger Manufacturing Company, Canton, Ohio. The booklet is especially valuable to builders because complete instructions are given for handling all varieties of ornamental metal roofings. This information makes it possible for all builders to get the best results with this class of roofing material.

The booklet is attractively gotten up and contains illustrations of all kinds of roofs and roof trimmings. The directions for handling all this material are very complete. The

(Continued to page 122.)
Make Sure of Genuine G. & B. PEARL by
Looking for the Copper Wires and Round Tag

IF you want the one screen material that ends paint and repair expense—that really resists rust, look for—ask for—and insist on genuine G. & B. PEARL Wire Cloth. To make sure of the real article look for the two copper wires in the selvage and the Round Tag bearing the name Gilbert & Bennett—you'll find them on every roll of the genuine article.

The biggest selling branded wire cloth in America is G.&B. PEARL. Why? Simply because in addition to being the handsomest screen made, it is the best wearing one—as near rust-proof as metal can be.

For Permanently Screening Doors, Windows and Porches

G. & B. PEARL is beautiful, smooth surfaced and absolutely sanitary—easy on the eyes and the longer it's used the less visible it becomes. The one reason why imitations fall far short of the genuine lies in the fact that the metallic rust-proof coating of PEARL, which does away with painting and repairs, is a secret process, exclusive with the Gilbert & Bennett Co.

Made in Two Weights—Regular and Extra Heavy

While there is only one quality of PEARL—it is made in two weights—regular and Extra Heavy. Go to the best dealer in your town and judge PEARL for your self. It represents real screen economy.

Or—if you prefer—write our nearest office for samples and booklet.

The Best Hardware Dealer in Your City Sells "PEARL."

The Gilbert & Bennett Manufacturing Co.

Dept. A. 277 Broadway, New York
Georgetown, Conn.

Established 1818

Dept. A. 35 S. Dearborn Street, Chicago
Wireton, Ill.

Kansas City, Mo.
International Service

Money invested in an International Motor Truck pays a high rate of interest. An International truck keeps customers satisfied by giving them prompt, regular service. With an International, business is extended to its widest limit. But, more important than these, is the fact that—

The International Motor Truck is sold by a Company whose Success depends upon the Service it gives

This Company maintains a complete service station in 88 principal cities throughout the United States. Each station employs expert truck men and carries a full stock of repair parts, from a set of chains to complete power plant. Both men and repairs are at a customer's command instantly in case of accident. We make it our business to keep our customers satisfied, just as you do. We hope a buyer of an International will never have an accident, but if he should have, we do not allow it to interfere with his business for one minute longer than is absolutely necessary.

These are the newly announced rock-bottom prices:

- Model MA—1,000 lbs. capacity, air-cooled $600
- Model M—1,000 lbs. capacity, water-cooled 710
- Akron, Ohio
- Model E—1,500 lbs. cap., heavy duty motor 950
- Model F—2,000 lbs. capacity, chassis only 1,500

Write for complete information on International Motor Trucks.

INTERNATIONAL HARVESTER COMPANY OF AMERICA

70 Harvester Building CHICAGO U S A

Graduated Tile for Roofing Conical Tower.
Illustration Copyrighted by the Berger Mfg. Co.

Con-ser-tex for Roofs and Floors

A book of suggestions and interesting information for the carpenter and builder has just been issued for distribution by the William L. Barrell Company, 8 Thomas Street, New York City.

This book not only tells about the long life of "Con-ser-tex" Canvas Roofing, but also gives many valuable pointers for making larger profits on your repair jobs and new buildings.

Briefly, "Con-ser-tex" is a canvas roofing chemically treated to preserve the fibre from mildew and the detrimental action of the oil in paint. Unlike most roofing fabrics, it remains unaffected by any kind of weather. It is used with the greatest satisfaction to the owner and economy to the builder and contractor for porch and house roofs, piazza and other floors.

A postal will bring you a copy of our book entitled "Facts and Figures on Roofing" and full information.

Minneapolis Corneli Board Office Established

Recognizing the importance of St. Paul and Minneapolis as a great distributing center for the northwest, the Cornell Wood Products Company of Cornell, Wis., and Chicago, thru their President, Mr. C. O. Frisbie, have just opened offices of considerable proportion in the First National Soo Line Building, Minneapolis, Minn.

This office is in charge of Mr. W. N. Spire, who is the Assistant Sales Manager in charge of the northwest district for the Cornell Wood Products Company.

It has been the custom of the Cornell Wood Products Company to become thoroly established in their various districts and divisions throughout the United States, and in doing so they have spared no expense to serve the interest of their clients fully and completely.

(Continued to page 27.)
Inherited Merit

At Racine, in Wisconsin, is a city of uncommon workers. In the pioneer days of 1842, Jerome I. Case, as a youth, came "far" west. He started, then, a small workshop. From that modest beginning there has developed a great institution—known and respected the world over for the merit of its products.

The sincerity of purpose of the founder of this Company—his wisdom—is proved by the success of this Company. The merit that has made its own way through generations of tests, is again expressed in the new Case "40." This car, we know, will continue the good name of this Company because it combines those essentials of motor car value—fundamental thoroughness and dignified good taste.

Tomorrow's Car Today

The new Case "40" is introduced to the world—Case cars are found in Europe, South America—yes, in South Africa—as a car with an unusual pedigree. This fact means a whole lot in these days of adjustment in motordom.

The new Case "40" we say is Tomorrow's Car. You will be struck with its unusual lines—its blended, plastic modeling. You are bound to stop and admire it. You are bound to envy one's ownership.

Commanding Superiorities

Your first mile in this car will delight you with its unusual comfort. This is gained not alone by the use of cantilever springs, but by the Case way of suspending these springs from the rear axle so that they do only spring duty.

The divided front seats—the upholstery in real grain leather, which, by the way, is removable as a unit, for cleaning or changing to another color—together with the unusual room both in the front compartment and in the tonneau, will excite further praise.

Then when you come to test those parts beneath the hood in a hard pull or up a steep incline, or on the car's 100,000th mile, you will find the Case motor well deserving of the characterization—"the motor that makes extra cylinders unnecessary."

New Car—New Price

In announcing this car at the new price of $1090, with the statement that it contains all of the merit of our earlier "40" which sold for $2300, we give you proof of the progress which this Company has made in the automobile field. We have always stuck by those fundamentals instilled in the early workers of this Company by its founder.

In designing and building this car, we have thought of you who buy with an intelligent understanding of what makes value. Let us prove to you, if you will, what Case means by value. Preliminary data will be sent at your request. We welcome the opportunity of showing and explaining to you a car that we believe will appeal to your good judgment and good taste.

J. I. CASE T. M. COMPANY, Inc.

Founded 1842

751 Liberty Street
Racine, Wis.
This policy has been emphatically inaugurated in this district thru the Minneapolis office.

The company has arranged at considerable expense a demonstration and show room in connection with their office in the First National Soo Line Building.

Mr. Frisbie has sent out an announcement throughout this district, at the same time extending an invitation to all the dealers in the Northwest to call upon them at their Minneapolis office.

**Blocks for Broken Ashlar Masonry**

There is nothing that looks better than broken ashlar work. The lights and shadows on the rough surface of the stone moulded on real rock faces and which reproduces the sharp corners and rugged features of the natural rock.

The artistic effect that can be obtained with these blocks is shown in the gate posts in the illustration. This class of work is particularly adapted to porches, residence and business fronts, chimney work, churches, etc. Some fine work has been done in altering buildings by changing over the fronts and porches.

The contractor can handle this kind of work in several ways. A wall can be built up to consist of a four-inch veneer of rock-faced block, and the rest of the wall can be built of cheap brick or block. Masons can lay this type of block very easily though sometimes a rough detail is made showing

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**Gate Posts of "Hobbs" Real Broken Ashlar Concrete Blocks.**

Various methods have been developed for getting the true rock surface and the one used by the Hobbs Concrete Machinery Company has given remarkably good results. They use a special Ironstone composition face plate that is the location of the blocks to secure a complete wall.

This line of business presents many opportunities to the contractor for all classes of work. The Hobbs machine contains considerable extra equipment that enables it to do all classes of brick and block work. The details of this equipment together with prices can be obtained from the Hobbs Concrete Machinery Co., 1447 West Grand Boulevard, Detroit, Mich.

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**There is only One Safety Store Front Zouri**

*Zouri gives greatest satisfaction because it minimizes breakage of glass, and, thereby, saves the tenant the loss and annoyance of having his windows out of commission.*

Get together all the facts about store fronts and study them. And in investigating, remember that in no other way than by actually examining samples can you compare mechanical construction, safety features and weight of copper per lineal foot. Such an examination will show you the correct mechanical lines on which ZOURI Safety Store Fronts are built. They are not simply copper mouldings. Each ZOURI Store Front is a mechanism in itself.

Please note the sectional cut which enables you to understand the principles on which these store fronts operate.

Write today for catalogue, transparent detail sheets and samples of ZOURI construction.

---

**Zouri Drawn Metals Co.**

Chicago Heights, Ill.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
On the job—

—They display that rare value of being always on the job.

The satisfactory operation of your mixer—hoist—pump; the hours of operation; the volume of work produced is all dependent upon the one factor of importance—POWER.

You will find in Ideal Power that live pulsing action which means constant service on the job.

Your equipment when Ideal Powered proves a better worker—a producer of greater results—a builder at larger profits.

We can’t tell in print the wonderful results you will obtain from equipping for 1916 with only

Ideal Engines

—Power plants of considerable value—

The elimination of engine vibration prolongs the life of all the workings part of any outfit.

As most powered contractor’s units are put into inexperienced hands—simplicity of the operation of the engine is essential.

The value of larger cooling surface and valves with smoother, quicker action is obvious.

The self oiling bearings and enclosed crank case are features of utmost importance.

These and many other advantages are to be had in Ideal Power.

When it comes to constant service use Ideal.

The Ideal Engine Co.

R. E. OLDS, Chairman

Formerly

The Original Gas Engine Co.

630 East Kalamazoo St.

LANSING, MICH.

A special booklet 516, of value on engines and their use will be gladly mailed to you.

What’s Your Address?
Lowering the Cost of Haulage

This new KisselKar Worm Drive Truck at $1250 is the net result of eight years of truck building experience. It will establish new low-cost haulage records.

It is a remarkably sturdy truck of liberal dimensions, and more substantially built than most trucks of the same rate capacity.

It is built to stand the grind and to hold down the up-keep charges. Its power plant is in excess of all requirements and equal to any emergency.

In addition to the new worm drive model there are five other sizes—ranging in capacities from 1000 lbs. to 6 tons. Chassis prices, $950 to $4350. All types of bodies.

Ask us for particulars.

Kissel Motor Car Co.
546 Kissel Ave., HARTFORD, WIS.

SOMETHING NEW

The David White Company, Inc., 419 E. Water St., Milwaukee, Wis., whose constant aim is to rank foremost in the manufacture of surveying instruments for architects, contractors and builders, has recently placed on the market a new and improved Tilting Level. General views of the instrument are shown by the accompanying illustrations: Fig. 1, showing the instrument when used as a level; and Fig. 2, showing the same used as a transit. The company points out that the chief advantages of this instrument are as follows:

The drop-center construction of the cross-bar with standard cast in one solid piece obviates the necessity of attaching and detaching the standards each time it is desired to use same as a transit. The level can be converted into a transit in ten seconds' time. The standards are so constructed as to not interfere in the least when the instrument is used as an ordinary level. The standards, which are cast solid onto the cross-bar, are constructed of a steel-like bronze and are ground true, requiring no further adjustments. But last and not least, the standards are permanently fixed on the bar ready for use any time, on ten seconds' notice, and are not in the instrument case, in the office, or misplaced somewhere so the busy contractor cannot lay his hands on same when he wants to use the instrument as a transit. Catalog which describes this new level in detail contains also illustrations, descriptions as well as prices of a big variety of up-to-date instruments for up-to-date contractors. Ask for it. It's free.

RENOVATING OF OFFICES OPENS NEW FIELD TO CONTRACTORS

Just because a man operates a coal yard does not mean that his office should be grimy and unattractive; in fact, an orderly, well kept, cleanly office has a certain sub-conscious influence on the casual visitor or finicky customer; it suggests that the customer will get similar business-like attention and courtesy in his dealings with that concern.

An interesting incident along this line occurred when a certain carpenter contractor was making some repairs in the flooring of an Indiana coal dealer's office. The contractor suggested that for just a little additional outlay he could make over the entire office in a most attractive way.

"Don't want to spend the money—lumber is too high. Besides, people are going to buy coal just the same no matter..."
—Bigger Profits
this year with a

**Sultan Saw Rig**

The perfect saw rig you builders have been waiting for; the one it took us three years to build.

The Sultan with one man will get out more material in one day than six men with hand saws can put out in two days. A saving of eleven men's wages. To say nothing of getting your work just as you want it, and when you want it.

That sliding cross-cut table saves you elbow grease and doubles the cross-cut output. A gauge is provided for any angle, octagon or hexagon, or mitre right or left. For cut-off work the lumber does not have to be marked. Any novice can do good straight work.

The frame is rigid, and substantial. The table-top is charcoal iron casting, accurately machined to size, the surface being true without waves; and is heavily ribbed underneath. The sanding wheels have a safety lapping device and means for quick adjustment. The jointer head is not exposed, eliminating the danger of cutting your hands. Every Sultan is equipped with non-adjustable safety saw guards that require no setting, and work automatically, regardless of the varying thicknesses of the lumber used. A simple device that does not interfere with either cross-cutting or rip-saw work.

And the real Power is behind the Sultan saw, not under it. Dirt and grit and cold weather have no terror for the Sultan Engine, and you get power to burn.

Why pay excessive prices to the mill man when the Sultan will pay for itself in thirty days. In winter you can get out stock, and in summer outside work, as one Sultan Saw Rig, man and upkeep costs but five dollars and fifteen cents per day. Figure up how much you can save and how much you can make. Let us send you our catalog. It explains in full the special money-making features of the Sultan.

**Whitman A. Co.**

7003 South Broadway    St. Louis, Mo.
what kind of an office I have," growled the coal dealer.

After the contractor had pointed out how he would use wall board, how little it would cost and how he could get the effect of a handsomely paneled quartered oak wall and ceiling by using grained wood Utility Board, the coal dealer grudgingly gave his consent. The result was really surprising.

The fact that that coal dealer’s business has increased considerably, that people are now glad to call on him at his office and that his own efficiency has improved 50 per cent, may not be due entirely to the Utility Board with which his walls are paneled—but it certainly is due to the fact that his office is a better place to work in and to transact business in.

In every locality there are lots of similar places, offices where a little up-to-date renovating will do a world of good. Any interested contractor who wants to find out how to get this class of business need only write to the Heppes Company, Fillmore Street and Kilbourne Avenue, Chicago. They will gladly send full details and liberal samples of their new grained wood Utility Board.

Directions for Finishing Southern Yellow Pine

The above title is given to a very interesting and instructive booklet that has been recently published by the Southern Pine Association describing the uses and methods of finishing Southern Yellow Pine for all classes of construction work. Exterior painting is taken up first and suggestions are given as to the best methods to follow in order to secure the most satisfactory finishes.

Painting interiors which are finished in this wood is then taken up and this is followed by suggestions for obtaining various effects in interiors with a natural finish. The different grains that can be obtained with Southern yellow pine make this type of interior finishing very popular and attractive.

Another method of finishing interiors is by staining and varnishing and this is treated in the next section of the booklet. A colored supplement shows the appearance of Southern yellow pine when finished in seven different ways. The accompanying illustration shows a veneered panel and gives an idea of the varied and beautiful grain that can be obtained.

The last part of the book deals with the construction and finishing of floors made of this material.

The book is handsomely illustrated with many pictures of interiors and exteriors that are made of Southern yellow pine.

Copies of this booklet can be obtained by writing to the Southern Pine Association, 676 Interstate Bldg., New Orleans, La. The information contained in this booklet will be of great value to all builders.
Four Novo Engines help build new, big addition to Continental Motor Works plant in record time. Read this letter from builder.

National Construction Co.
Contractors
Detroit, Michigan

The Novo Engine Co.:

You will be interested to know the record our four Novo Engines made on the new, big addition to the Continental Motor Works plant in Muskegon, Michigan.

This building was completed and elevators in operation 12 weeks after we started the foundations. The building is four stories in height and contains over 75,000 sq. ft. of floor space. Over 100,000 cu. ft. of concrete was used.

This building was erected with two concrete mixers and two hoists operated with Novo Engines. The equipment was kept in continuous operation 24 hours a day until the entire building was poured, and during this entire run we did not experience any trouble or delay with your gasoline engines. We operated the equipment with unskilled labor, which showed considerable saving over steam equipment which demands skilled labor.

National Construction Co.
Harry C. Spillman
President

Write on your letterhead for valuable booklet — “Reliable Power”
And More Business

When you specify or recommend a Williamson New-Feed UNDERFEED Furnace or Boiler you can guarantee to cut the customer's coal bill 1/2 to 1/3 and we back you. Every UNDERFEED you install in this way is a permanent advertisement for you and your business. Your starting guarantee and UNDERFEED performance will bring you more and more business.

The UNDERFEED "means business" in another way, too. It is smokeless, ashless; does not cause dust or clinkers, burns cheap or slack coal with as good results as highest grades. And a child can operate it. Specify the UNDERFEED, your prospect or client will be glad to install.

---For You Can Guarantee Your Customers 1/2 to 2/3 Fuel Saving with

Remember, a million dollar corporation stands back of that guarantee. The Williamson Heater Company, one of the world's largest manufacturers of heating apparatus, warrants the UNDERFEED to save coal and deliver clean, even heat all the time. The UNDERFEED saves coal and delivers clean, even heat all the time for the reason that it is built on the correct combustion principle—the principle that keeps an upright candle's flame burning clearly without smoke or waste.

The "Candle" Principle

The candle's fuel is fed from below. That means the flame is always clean and bright—no fuel waste. In the UNDERFEED the fire is likewise on top; coal is fed from below; soot and smoke are burned during combustion in the air above the fuel. This means high heat power and clean heat at lowest fuel cost. The UNDERFEED is adapted to warm air, steam, or hot water.

35,000 Users

Every UNDERFEED in use today is a year-round ad for the man who specified it. To recommend the UNDERFEED shows knowledge of the latest and best in heating apparatus.

Write Today

Mail the coupon below. It will bring you by return mail the full details of our special proposition for carpenters, builders, contractors and architects. This trade offer will surprise and please you. Don't miss it. Mail the coupon today—now.

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The Williamson Heater Company

97 West Fifth Avenue
Cincinnati, Ohio

Strong Construction in Barn Building

An eminently satisfactory way to fasten the studding to concrete floors or foundations in barns or other farm buildings, is found in the use of Ross studding sockets, low-cost post supports that have been thoroly tested out by the building trade.

Every builder knows that it pays to build barns "wisely and well" and that fastening studding to concrete has been a difficult problem. Ross studding sockets do away with wooden sills, and make a solid building, adding strength at the very place where strains are greatest.

These post supports are made by G. M. Ross & Co., 1324 Broad St., Grinnell, Iowa. They are available in sizes from 2 by 4, 2 by 6, on up to 6 by 6 and 6 by 8. Builders say they are convenient to use, and contractors can recommend them on the strength of service tests.

G. M. Ross & Co. will mail their interesting illustrated catalog free on request.

New Branch Office for Ceresit Waterproofing Company

Mr. Frank Adams Mitchell, Vice-President of the Ceresit Waterproofing Company, 910 Westminster Bldg., Chicago, just returned from an extensive southern trip, during which time he investigated the general industrial conditions in the south as thoroly as could possibly be done during ten days' time. His findings supplemented the belief previously gained by correspondence that the south, as a whole, is recovering from the depression of last year, and that conditions there are improving constantly in every line of endeavor.

The faith of the Ceresit Waterproofing Company in the immediate prosperity of the south is indicated by the fact that they opened a branch office at Atlanta on February 1 under the management of Mr. Straton Hard. A full stock of Ceresit Products will be carried, including Ceresit Waterproofing Compound, C. W. Co. Damp-proof Plaster Bond, C. W. Co. Damp-proof Coating, C. W. Co. Stone Backing, C. W. Co. Floor Hardener, Weather-Wear Roof Coat, and Ceresitol, so that they will be able to make deliveries to their southern customers without the delay necessitated by shipment from Chicago.

Mr. Hard, the manager of the Atlanta branch, is a graduate engineer of Columbia University, and during the past few years has been engaged in the Engineering, Construction and Waterproofing business in Atlanta. By education and experience he is well fitted to take charge of the Ceresit's Atlanta branch.

We understand a new book of complete waterproofing specifications is about to be issued by the Ceresit Waterproofing Company. The book will show many valuable drawings and it will be a practical guide to waterproofing work.

We have before us the January issue of "The Ceresit Waterproofer," a monthly house organ issued by this com-
A Pipeless Furnace You Can Sell

At last a pipeless furnace so efficient and so all round satisfactory that you can sell them and believe in them. It’s the Majestic One Register Duplex Heating System with the patented Projecting Register.

The Majestic gives all the features of ordinary pipeless systems minus the disadvantage of the floor level dirt catching type so common to ordinary pipeless furnaces. This projecting register is the big secret of the Majestic success. It wipes out the last objection to pipeless systems. It’s a big talking point. But only on the Majestic can it be secured. No other pipeless furnace gives you this big selling feature. It helps you close the sale.

Majestic

One Register Duplex Heating System

The projecting register does away with the danger of crawling children getting burned, as is common with the floor level register. The grill work on the Majestic Register never overheat because of greater surface for diffusing the heat.

This projecting register affords many varieties for placement. It can be set at the side of the wall and opening into two rooms, and the heat diffused evenly or otherwise. Or it can be placed between two rooms in the base of the colonnades. Built-in bookcases can be placed directly on top of the register.

Another big point in favor of the Majestic is its flexibility. An extra pipe or two can be run to any out-of-the-way, hard-to-heat rooms without interfering or affecting the direct central heat flow. Thus, a bathroom, kitchen, etc., may be heated by a separate register.

The Majestic may be installed in any size cellar and is as easy to erect as a stove. It does not matter if the entire basement is excavated or not. Just a small part of the cellar space is needed.

Do not compare the Majestic Duplex One-Register Heating System with the ordinary pipeless furnace. The Majestic is brand new and entirely different from any other type.

While it has just been announced, we have been years perfecting it and it is backed by a concern who have been making good furnaces since 1899. All our years’ furnace-building experience has been crystallized in this wonderful new pipeless furnace with the patented projecting register. We are furnace specialists and build one of the best lines of standard type in America. The popular Majestic Down Draft Furnace is famous the country over and is in use in thousands of homes. So when you sell the Majestic you are selling a furnace that gives universal satisfaction. Be the one in your community to show the Majestic and get all the “pipeless business.”

Send Coupon for Catalog and Offer

Investigate the Majestic pipeless furnace. It represents the first really practical furnace of its kind that you can profitably sell. Get the whole story in our very interesting catalog. Send coupon for it today.

THE MAJESTIC CO., 610 Erie St., Huntington, Ind.
Manufacturers of Coal Chutes, Garbage Receivers, Milk and Package Receivers, Metal Basement Windows, Rubbish Baskets, Street and Park Refuse Cans, Metal Plant Boxes, Pipe and Pipeless Warm Air Furnaces, Hose Reels, etc.

THE MAJESTIC CO.
610 Erie St., Huntington, Ind.
Please send me catalog of Majestic Duplex One Register Heating System and dealer offer.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Concrete must be thoroughly mixed in order to give the greatest amount of satisfaction. Studies of the mixing action of concrete mixers are therefore very useful to the man who is using concrete in building.

The illustration shows a Blystone mixer in which the mixing action is particularly arranged to get a thorough mix of the concrete. The mixing is done by the Blystone Patented Reverse Spiral Shovel System. There are six shovel blades—three of which shovel the material one way while the other three shovel it in the opposite direction. The blades are made of high-carbon steel and are mounted on malleable iron arms.

The three shovels at one end of the drum get under the batch, turn it over, and shovel it toward the other end. The three at this end then repeat the operation and shovel the material back to the opposite end. The mixing is thus taken care of in good style.

The blades are made adjustable so that the wear in them can be easily taken up. The drum is also made of high-carbon steel so that the wear will be cut down as much as possible.

This positive mixing action has proven very successful for all classes of concrete and mortar mixing. It is particularly suited for semi-dry concrete such as is used in many block, brick, or tile plants. It has also been used with success for hardwall plaster, lime and hair mortar, and bricklayers’ mortar, where very thorough mixing is most important and may mean the difference between success and failure.

The adaptability of the Blystone mixer makes it a valuable machine for any contractor. Full details can be secured from the Blystone Manufacturing Co., 316 Carpenter St., Cambridge Springs, Pa.

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**Topping's Folding Garage Door Hanger**

*Patent Pending*

Can be used in single or double sets and its simple design, combined with ease of operation and ability to withstand rough usage, make it a practical outfit.

You do not have to purchase a garage holder with this outfit, for its movable stop and lock permit of the doors being held full open, half open or any set position the operator desires without further attention on his part. There is an easily operated adjustment on the hanger to care for any sag which may come in the doors after years of use.

**Simple, Practical, Durable.** Write for trade prices now.

**SAFETY DOOR HANGER COMPANY, Ashland, Ohio**

"We make nothing else but Door Hangers"

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*WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER*
—two Tens
for a
Five

Not a joke, but an actual fact when you invest your money in

"Trouble-Saver" Scaffolds

Hundreds of satisfied contractors have testified that a "Trouble-Saver" has saved them four times and over its original cost.

It will cut out all the useless expense and wasted energy connected with the old-fashioned wooden scaffold. You can do a half-day's work in ten minutes—no nails to drive—no bother with screws or bolts. Simply hook the bracket around the studding.

And the "Trouble-Saver" stays where it is put without any wobbling or tearing loose. The two legs hold it absolutely rigid. When you take it down, simply unhook the "Trouble-Saver" from the studding, fold it up, and load about twice as many to the square yard as any other scaffold.

The "SNAPPING-TURTLE" Lightning Shingler, a small "Trouble-Saver," is just as efficient in its line. One man can nail on five hundred more shingles than he can with any other bracket.

And the Porch Builders' Trestle is a big "Trouble-Saver." Illustrations show how it can be adjusted for all kinds of trestle work, such as plastering, painting, decorating, porch-building, etc.

All three "Trouble-Savers" are sold on a 30-day Free Trial offer, just to prove that they are an investment.

Figure up how much lumber you waste on scaffolds; how long it takes your men to build them and tear them down; how cautiously and slowly your men have to work in dangerous places, with every once in a while an accident.

Write today for our proposition, and see how much you can save.
The Owners
Find No
Flaws in
UNION
METAL
COLUMNS
"The Ones That Last a Lifetime"

In spite of every care you take splitting, checking and rotting will occur in wood columns. It is the nature of wood, but nevertheless the owners often feel that you are responsible.

You can forever rid yourself of such troubles by using columns with shafts of galvanized pressed steel—UNION METAL COLUMNS—The ones that last a lifetime.

These columns are correct in every detail of design. They are made in all sizes up to 36 inches in diameter and 32 feet in height.

Ask for Column Book No. 13

The Union Metal Mfg. Co.
Manufacturers of
Lighting Standards and Architectural Columns
CANTON, OHIO

The Power and Durability of Knickerbocker Mixers

Power is probably the most important consideration in a mixer. No mixer will do its best work if it hasn't power enough to operate under all conditions. In the hands of an expert a machine that is low in power will often show fine results; but out on the job where the operator knows nothing about the machine plenty of power will mean satisfaction to the contractor. The last thing a contractor should skimp on is power. Always have enough and some to spare. After six months' service the man with plenty of power will not be having any operating troubles, while the man who had barely enough at the start will be having engine troubles due to the slight wearing of all the parts.

Plenty of power is a hobby with the Knickerbocker Company, and a special effort is made to have extra power on all their mixers. Their No. 8 is equipped with a 6 H. P. engine and their No. 7 with a 4 H. P. engine. The illustration shows the No. 7 fitted with a power loader. This model can also be had with a standard charging hopper.

The idea of durability is carried thru the entire machine. The frame is built very solidly and rigidly of steel to prevent vibration. The drum is made of heavy steel plate which is securely riveted to the drum heads of cast semi-steel. The drum heads and tracker bands are cast in one piece. The tracker bands and the trunnion rollers are specially chilled to make them hard and to give a lasting wearing surface.

The charging hopper is constructed on straight spout lines so that materials can be readily discharged. The hopper can be raised in seven seconds with the charge. The control of the hopper and all other parts of the machine is centralized at one side of the mixer.

Contractors who are considering mixers should investigate the four sizes made by the Knickerbocker Company, Jackson, Mich. They will gladly send particulars to any of our readers.

S1,000 Better Appearance on a House, at no Extra Cost

New advertising of the Asphalt Shingle Publicity Bureau is directly aimed at helping the contractor who wants to give the biggest possible value to his customers. It features the fact that the use of an asphalt shingle roof with its beautiful rich coloring makes the roofing add greatly to the handsome looks of the house without adding a penny to the cost. The soft colorings of asphalt shingles, which are given by the crushed rock surface, are absolutely changeless and will

(Continued to page 136.)
This ROOFING CATALOG
(The Largest and Most Complete Ever Printed)
Will Help You in Your Work

The Rex Products catalog contains 112 pages and more than 180 pictures and illustrations. Besides complete instructions for laying all styles of asphalt shingles and prepared roofings, you will find in it a full description of each one of the 27 different Rex Products which we manufacture. You will also find much helpful information about slate, tile, asbestos shingles, tin and corrugated steel roofings.

We will send you this splendid catalog and a set of samples without cost or obligation to you.

Write—

Flintkote Manufacturing Co.
90 Pearl St., Boston, Mass.
67 Beaver St., New York, N. Y.
659 Peoples Gas Bldg., Chicago, Ill.
Hennen Bldg., New Orleans, La.

REX STRIP SHINGLES
Will not blow up in the wind because the spaces between the shingles do not extend under the shingles in the course above, and so there is no opening for the wind to get under them and lift them. This is why Rex Strip Shingles make a tighter roof than any individual shingles.

REX STRIP SHINGLES ARE ONLY ONE OF THE REX PRODUCTS DESCRIBED IN THIS CATALOG
keep their handsome appearance indefinitely. This beautifying effect is a very desirable feature for the man building a moderate priced home. It means that he can get the utmost value for his money and that the house he builds will look as tho it cost a thousand dollars more than it really did. This is important also to the contractor who is anxious to give his customers the best possible value. It means that the house he builds, using asphalt shingles, will look so much more pleasing and the customer better satisfied, that an unusual amount of credit will be coming to him for suggesting their use.

This new advertising in mediums of large circulation, like the “Saturday Evening Post” and the “Farm Journal,” will also show the long life and freedom of repairs that characterize asphalt shingles. The advertisements will make plain that when a man invests once in asphalt shingles, he will be thru with repair expenses and will never need to use paint or stain of any kind, and yet his original cost for asphalt shingles will be no greater. In all of the advertising the bureau’s trade-mark will be featured and the buying public taught to insist that the shingles they buy bear this label on the package. This trade-mark shows an asphalt shingle roof over an outlined map of the United States, with the words, “Asphalt Shingles—Destined to Roof the Nation’s Homes” lettered on it. This slogan—“Destined to Roof the Nation’s Homes”—is very true, as proven by the remarkable growth in the sales of asphalt shingles to every class of home builders, both to those who can afford any roofing made and who buy it because they know it is more efficient, and to those who are building a moderate priced bungalow and who want the most roofing value for the least amount of money. This trade-mark and the slogan are so effective that they are already being imitated by others, which is perhaps the sincerest tribute to their truth and advertising value.

National Builders’ Hardware for 1916

The 1916 catalog of the National Manufacturing Company, Sterling, Ill., has recently been finished and is now ready for distribution. It is finished in the usual attractive style and is a useful reference book for all builders. Several new features have been added to the line and one of them, No. 240 ball-bearing floor hinge, is shown in the accompanying illustrations.

The makers say that this hinge differs from all others on the market in several different ways. The part that carries the

(Continued to page 138.)

Carpenters

Earn $10 to $25 daily. You are the men to profit most by introducing the greatest home necessity of the century in towns without sewerage—taking the country by storm—$25 a day if you will hustle.

No home is safe—no town is progressive that tolerates the danger and nuisance of unclean, unsightly, unsanitary garden privies. Every home in your town should be equipped with a one of these odorless, sanitary, germ-proof Comfort Indoor Closets.

In homes it is a boon for the sick and invalid—a convenience that promotes the health of women and children because it encourages regular habits and prevents exposure in bad weather—keeps the premises free from bad odors, flies and typhoid germs—offers a clean, decent and comfortable safe-guard to the entire family—avoids embarrassments to guests—is recommended by physicians and State Boards of Health—is a home necessity that every refined household, lacking sewerage, should install without delay. Contents emptied only once a month—just like throwing out coffee grounds. Chemicals in retort kills all germ life. Mail coupon quickly.

COMFORT CHEMICAL CLOSET CO.
303 Factories Building
TOLEDO, OHIO

YOU are home builders—you believe in attractive homes, in healthy homes, in comfortable homes. Therefore you are interested in new improvements which offer greater convenience, comfort and health to your family and your neighbors. Help rid your community of the unsightly, germ-infested outdoor privies. Every home in your town should be equipped with one of these odorless, sanitary, germ-proof Comfort Indoor Closets.
We want one builder in every town to handle the “Hypco” Aseptic Closet.

The closet with the low price. The closet which has no equal, which is the most sanitary and which possesses important patented features not found in any other chemical closet.

These are the talking points which make it the most easy to sell; and the number which can be sold plus the complete satisfaction which the closet will give, make it the most attractive selling proposition of its kind.

Suggest and install the “Hypco” Aseptic Closet in your buildings where sewerage is not available.

It will sell itself on your suggestion; and every sale means a nice profit for you, and will pave the way for many other sales in the future without any effort or loss of time on your part.

Write immediately for our proposition, and the exclusive rights to your territory.

THE HYGIENIC PROMOTION CO., Inc.
DETROIT, MICH.

This Pioneer Invention Is Revolutionizing Rural Sanitation

ARE YOU CASHING IN ON IT?

You can add hundreds of dollars to the selling value and desirability of every home you build—simply use the Kaustine Closet System.

Kaustine, the powerful germ-destroying disinfectant, is actually the only successful system that carries city comforts, convenience and sanitation to sewerless districts.

No sewer, water, or cesspool needed. There’s positively no odor whatsoever—no germ-laden atmosphere possible. Endorsed by health authorities all over the States during 5 years of successful installations.

Kaustine is accepted as standard sanitary equipment. Thousands of buildings—public and private—are now equipped. Add to your reputation as the most advanced local builder.

The use of Armco Iron in the construction of all metal parts of Kaustine Closets typifies our policy of using only the best materials obtainable.

We guarantee fully every Kaustine Closet installed.

Read this letter from Mr. Pharis, contractor agent of Saginaw, Mich.—one of hundreds in your line who are linking up with our sales technical staff and taking their liberal profits. He writes:

—I took the agency for Kaustine Closets six months ago. I have sold 41 outfits—30 to schools, balance to private parties. Am planning to spend my entire time next year. A $50 Kaustine Closet will add $100 to the selling price of your house.

Think over the immense possibilities of boosting your own business by the inclusion of the Kaustine System in your buildings—as pointed out in the above letter from Mr. Pharis—then send us the attached coupon for our Special Builders’ Offer. Clip the coupon now—fill in—all before you misplace this magazine.

KAUSTINE COMPANY, Inc. New York, N.Y.

KUASEITINO COMPANY, Inc. Also C. F. R. Building, Toronto, Ont.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER.
Planned With the Building

The Refrigerator should be a part of the plans and specifications. It is just as important as the heating and plumbing systems and means much to the comfort and satisfaction of the owner and occupants. If you want to install the most efficient refrigeration system specify a McCray Refrigerator.

There is a McCray—either in stock sizes, or made to order, for every type of building, from the finest hotel, public building or private residence, to the modest cottage or bungalow. An outside door for icing is an ideal arrangement.

The linings are opal glass or solid porcelain and are sanitary and easy to clean. All the foods are kept fresh, cool and free from spoiling by scientific refrigeration. All the odors and impurities are carried away through the water sealed drain pipe. McCray Refrigerators are used wherever perfect refrigeration is demanded.

Free Plan Service

Send us your floor plan and we will send you refrigerator suggestions Free. We maintain a complete draughting department and employ practical draughtsmen, thoroughly trained in the principles of scientific refrigeration.

Get These Catalogs for Your Files—

No. 92—Regular Sizes
No. 50—for Hotels, Clubs, Institutions
No. 70—for Restaurants
No. 61—for Meat Markets
No. 74—for Florists

McCray Refrigerator Co., 660 Lake St., Kendallville, Ind.


Agencies in all Principal Cities

weight of the door and the spring closing feature are independent of each other, tho they are of course combined.

The spring pressure is not against the hinge bearing but is absorbed by a 1-inch case-hardened roller. This arrangement prevents wear on the hinge, as it is only supporting the weight of the door the same as any ordinary hinge. The hinge will thus keep the door firmly supported in the center of the opening.

The pivot for the top is fastened by simply boring four 3/8-inch holes. No chiseling or mortising is required. The pivot plate for the head jamb is made so that the end can be placed against the jamb, and after three screws are inserted the bearing portion is in the correct position.

The illustrations show the details of all the parts of the hinge. All types of door equipment are shown in the catalog in addition to the new features. Copies of this will be sent to any of our readers that are interested. A card addressed to the National Mfg. Co., Sterling, Ill., will bring a copy.
The Glatfelter Residences at York, Pa.,
are proof of our claim that whenever Builders of standing have had an opportunity to test BAYONNE by comparison with other prepared materials, BAYONNE Roof and Deck Cloth has been given the preference.

For veranda and piazza roofs, especially roofs with flat pitch; on decks and sun parlors; and for use as sleeping porches—where it was used exclusively on the Glatfelter Residences at York, Pa., BAYONNE leads all metal and other prepared coverings. It is unequalled in wearing qualities, simplicity of handling, neatness of finish and economy.

![Image](https://example.com/image1)

**BAYONNE ROOF AND DECK CLOTH**

Write for Sample Book giving prices and laying instructions. See Sweets, Page 539

JOHN BOYLE & COMPANY, Inc.
New York City
112-114 Duane St.
70-72 Read St.
Branch House: 202-204 Market St., St. Louis

BAYONNE is highest quality duck, made practically indestructible by our special process. It is laid directly on the dry boards (no "wet" setting or painting of edges in laying) and one coat of paint is sufficient for ordinary purposes. Unlike any metal covering it does not expand or contract with heat or cold, nor does it peel, crack or buckle.

**Traditions Die Hard!**

—but the "good old things" must give way to the better things.
Lath and plaster must give way, and is giving way, for the more durable, stronger, stiffer, more economical and altogether more satisfactory wall lining in their buildings. Talk to us about some of the common false notions on the subject of wall boards, and let us make clear to you just what you're overlooking.

**The Compo-Board Company**

5777 Lyndale Ave. No.   Minneapolis, Minn.
Concerning That Roof

THE ease and rapidity with which Cortright Metal Shingles can be put on is of particular advantage to Contractors. No necessity for hiring special skilled labor—any good mechanic can make a perfect job by following carefully our illustrated Instruction Sheet.

Costs less per square to lay than wood shingles—a saving in labor which means more profit to you.

With Cortright Metal Shingles on the roof you are assured a pleased house owner, the best advertisement for you.

Write us for any special information you wish. Our service is yours for the asking.

Cortright Metal Roofing Co.
Philadelphia and Chicago

"Noverm" For Farm Buildings

Farm animals of all kinds must be protected against vermin and disease germs. This is accomplished by the use of disinfectants and cleanliness. One of the reasons that wall board has been used so much for the interior of barns is because its smooth surface is so readily kept clean.

Now a wall board has been placed on the market that is designed particularly for use in farm buildings. In making it up, the fibre is treated with a disinfectant which makes "Noverm" repulsive to vermin of all kinds. It can be nailed directly to the studding on the walls or the joists or it can be furred to brick or concrete walls.

"Noverm" is a product of the Beaver Board Companies, 560 Beaver Road, Buffalo, N. Y. They say that no white-wash coat is needed for a wall finished in "Noverm" as it presents a fine appearance in its natural color. It is made in 24 and 36-inch widths and in lengths of 4, 5, 6, 7, 8, and 9 feet. The many different sizes make it possible to fit all conditions with very little cutting.

A sample of "Noverm" with a description attached will be sent to our readers on request. The name of the nearest Beaver Board dealer can also be secured from the company.

WALTER'S AND COOPER'S PAINTED TIN SHINGLES

This is the Roofer's Opportunity

We require an agent in your town; may we have the pleasure of sending you a selling proposition, the acceptance of which will put you in a way to unusual profits?

Why use high priced Galvanized Roofing? Walter's or Cooper's Painted Tin Shingles will make a roof just as lasting and cost you about one-half as much.

A painted tin shingle to be enduring must have as its base a heavily coated sheet of roofing tin, well covered with a lasting coat of paint. This paint must be flexible and dry, tough and hard. On exposure to the sun, it must not flake, chip or scale.

Walter's and Cooper's Interlocking Tin Shingles are stamped from the best grade of roofing tin, and are individually coated by the dipping process in a bath of paint to the above specifications. Walter's and Cooper's Painted Tin Shingles roofs put on over thirty years ago are in as good condition today as when first put on the roof. Not only are they long lasting, but they are fire, wind, snow, storm and lightning proof. and are sold under an iron-clad guarantee that they are right in every way.

NATIONAL SHEET METAL ROOFING CO.
339-345 Grand Street
JERSEY CITY, N. J.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Many examples of the use of "CREO-DIPT" Stained Shingles in various color combinations on roofs and side walls are furnished by architects, builders, contractors and realty companies, who have found satisfaction not only in quality of shingles, but permanency of stain in these shingles. Owners are pleased with distinctive color effects and the saving of painting and repair expense. Builders are pleased with economy of labor and material in laying, and the unfailling good results.

We are responsible both for exceptional shingle-quality and permanency of even colors.

"CREO-DIPT" STAINED SHINGLES
"They come in Bundles Ready-to-Lay Without Waste"

Your lumber dealer, if sincere, will tell you he cannot buy such shingles in the open market. He should carry "CREO-DIPT" Greens, Reds and Browns in stock for general work and reshingling. Give us his name.

Write today for Book of Homes, Sample Colors on Wood and Prices Special Colors, "Thatched Roof" Effect and "Dixie White" on order.

Standard Stained Shingle Co., 1028 Oliver St., N. Tonawanda, N.Y.

We have Factory in Chicago for Western trade
Enameled Plumbing Ware that is notable for its beauty and excellence

One of the characteristics of KOHLER Plumbing Ware is the beautiful whiteness of the enamel. Its attractiveness compels attention and is an added value to the purchaser.

KOHLER enameling is in keeping with the excellent construction and uniformly high quality of our products.

KOHLER designs are modern and hygienic

Our designs represent twentieth century ideas in bathtubs, lavatories and sinks. The one-piece construction and KOHLER enamel make cleaning easy.

The KOHLER trade-mark is our guarantee of excellence.

Builders throughout the country select KOHLER Enamed Plumbing Ware because it is always of one quality—the highest.

Write for our "Viceroy" Book, describing the "Viceroy" one-piece built-in tub. The "Viceroy," low-priced, due to manufacturing economies, is the most popular built-in bathtub made.

Boss High Speed Remixing Action

An extraordinary pamphlet has been issued recently by the American Cement Machinery Co., showing the construction and specifications of their light weight steel type Boss mixer. This booklet is very attractively made up and shows their various types and sizes of mixers in detail.

One of the pages is devoted to a description of the mixing action of the machine. Each deep scoop lifts the mass of concrete up high and then throws it down with a whirling motion, forcing the concrete away from the sides and into the center of the drum. The makers say that the discharge is very fast and a batch can be discharged in 10 to 15 seconds. This is due to the fact that the discharge spoon extends nearly two-thirds of the way thru the drum and all the scoops discharge into it.

The mixer has been very successfully used in mixing lime and cement mortar, stucco, wood fibre, etc.

Copies of this bulletin with the complete specifications and illustrations of their mixers can be obtained by writing to the American Cement Machinery Co., Inc., 1006 Johnson St., Keokuk, Iowa. A copy of these specifications should be on every contractor's desk.

New Parks Drum Sander

The Parks Ball Bearing Machine Co. are offering to our subscribers a line of sanding machines that are very reasonable in price and they are shown in the new catalog which will be sent to any one upon request.

The Sand Drum has proven to be a great labor-saving machine for smoothing up all kinds of hard and soft woods, either that have lain around and need to be freshened up or with new sharp sand paper you can smooth up material that has never been planed.

The Self Feed will be found to be of great value as it relieves the operator of the hard pressure to hold the board by hand and also danger of board being jerked from under the hand and getting cut by the sand paper. The roll is covered with a coarse grade of sand paper which serves to pull the board thru. The roll is covered with a coarse grade of sand paper which serves to pull the board thru. The feed works with a link belt from drive shaft and can be changed by using different sized sprocket wheels to feed fast or slow, is adjustable to take in different thicknesses by hand wheel screws, which are provided with a spring to allow a variation of thickness. It will take in 2½ in. between roll and sand drum. Feed is arranged to swing down below table surface to clear table surface for extra wide material or for sanding boards on the edge. The great advantage in using the Double Drum Sander is you can use coarse paper to cut fast on the one drum and fine paper on the other for finishing, so the board will come out with a fine finish.
San-a-Bestos Stucco—
Needs no Paint

TIME and weather will not mar the artistic finish of San-a-Bestos Stucco. It is the most durable stucco on the market—absolutely fire-proof, damp-proof and crack-proof.

We also manufacture San-a-Bestos Composition Flooring at a low cost—the equal of tile, terrazzo or marble.

Write us for information on San-a-Bestos Building Products.

Franklyn R. Muller and Co.
Waukegan, Ill.

Elastic Glazing Composition

For bedding and glazing skylights, conservatories and glass construction generally, setting tiles in floors, walls, etc., KUHL'S ELASTIC GLAZING COMPOSITION is unequalled.

FOR POINTING UP stone work, terra cotta, granite, etc., made specially to match any stone. A special liquid is made to paint in between stone, etc., before applying ELASTIC GLAZING COMPOSITION.

IT IS ELASTIC and as it never sets hard, retains its elasticity indefinitely, hence saves breaking of glass, as it yields slightly to atmospheric conditions and always makes a tight joint.

Sample on request. Send for booklet giving agents in U. S.

Manufactured by
H. B. FRED KUHLS
3d Ave. and 65th St.
Brooklyn, N. Y.

TRY THESE NOVEL TESTS YOURSELF

Whittle it | Bend it | Pour water on it | Paint it

PLASTERGON WALL BOARD CO.
101 Fillmore Street
Tonawanda, N. Y.

Mr. Reader—

Publishers of this paper claim that its subscribers are keener for manufacturing propositions of merit than any other paper on earth. If you are one of 'em, ask for our Catalog A—describing our Burial Vault Machine, one sold in a place, cheapest to make, wholesale profit 400%.

THE NORWALK MOLD CO.
Citizens Bank Bldg. — NORWALK, OHIO

Experts Want the Best

The old-fashioned Handmade Inlaid Bitt.

STEEL POLL

Hammered out, not machine made. For the steady and expert and severe user. SAFE and ECONOMICAL.

Has special welded and hardened head for severe hammering and driving spikes. Has thin, long-lived edge-holding bitt. Lasts long in blade and poll. HANDMADE, therefore STRONG, DEPENDABLE and LONG-LIVED.

$1.50 postpaid (specify weight). Handle 50c extra

The Well Known Willis Skylights

The popularity of Willis skylights is greater every year. Over 1,000 of these have been placed in use during the past year, which shows that builders as well as their clients realize the value of Willis quality.

These skylights are made of the best grade of sheet metal, strongly reinforced, and the Willis Mfg. Co. fully guarantee them not to sag. These skylights allow the largest possible glass area and are perfectly watertight. Other features of the Willis are that no putty is required, and no tools are needed but a hammer and screw-driver. Any carpenter can put these up.

Several different sizes and styles of skylights are manufactured by the Willis people. In addition to their well known ventilators they also have a complete line of sheet metal building materials. When in need of anything in this line write the Willis Mfg. Co., Galesburg, Ill., for their catalog, which fully describes their products.

Simplex Junior Cement and Mortar Mixer

Mixing is the most important feature of concrete work as concrete will only develop its full strength when it is properly mixed! To attain this result in a continuous mixer, the blades have to be specially designed.

In the Simplex Junior the makers say that the blades are built on an entirely new principle. The blades are of steel and split the material in the same manner as a hoe. Twenty-one blades move the material forward and seven move it in the opposite direction. This insures a most complete mix, which makes it possible to handle either mortar or concrete with good results.

The feed from the hoppers to the mixing trough is taken care of by means of a belt that feeds the material in an even and unbroken stream and prevents clogging. Either side of the hopper can be used for sand or cement as the proper portioning is taken care of by means of sliding gates in front of the hoppers.

The Simplex Junior Mixer is made by the Western Manufacturing Co., Oskaloosa, Iowa. A circular describing their machine and its construction can be had on request.

Steel, Skill and the "Know-How"

are what make a SIMONDS SAW the most satisfactory one to own

We make our own steel, and our exclusive tempering process gives the teeth a toughness and hardness which enable them to hold their quick-cutting edges under long, hard usage. You can't keep saw-teeth sharp if they are not tempered right, and a dull saw is almost worse than none.

And a Simonds has the right "hang" and the right "feel," so quickly detected by a master carpenter. You don't have to force a Simonds. All you do is guide it. It cuts fast and true, and will still be cutting years after the cheap saw has lost what little edge it had.

Simonds Manufacturing Co.
5 Factories Fitchburg, Mass. 11 Branches

You can't buy a better saw, and you don't want a cheaper one.

Send for our catalog, also "The Carpenter's Guide Book"—free, and full of interest for every carpenter.
Every Home You Build

is a prospect for GLOBE FENCING, either for front, rear or division purposes. Why not include fencing in your contract?

GLOBE FENCING harmonizes with any style of house, is strong and serviceable, easy to erect, on any style of post, on uneven ground—and no repairs. Encourages sanitary conditions. These are strong features that will enable you to secure orders.

GLOBE FENCING is cheaper and easier to erect than board fencing and is much more attractive. Our “complete” fence includes posts, rail, fittings, fabric, etc., and is made up at the factory according to exact measurements—all ready to erect. Saves time and waste of material. Working diagram and complete instructions sent with every shipment. No special tools required. Easy to erect.

Give us an opportunity to submit prices on your next job!

We have constructions suitable for every purpose—all A-1 goods.

You can readily develop a large and profitable fence construction business if you choose. Catalog and special discounts to contractors sent on request.

GLOBE FENCE COMPANY (Un-inc.) 20 22nd St., NORTH CHICAGO, ILLINOIS

The Stiffest, Strongest and Most Efficient Plate for Reinforcement

RIB-TRUS

PATENTED

This remarkable Berger plate has greater tensile strength than any other similar plate on the market. Especially adapted for reinforcing thin concrete slabs for roofs, floors, sidewalks and partitions. It serves both as a reinforcement and centering.

The vertically expanded meshes prevent, to a great extent, the soft concrete from dripping through upon materials, machinery and men on floor below.

Ribs, running throughout the length of each sheet on 6” centers, stiffen the plate and support it while the soft concrete is being poured. No supports are required for ordinary spans. Furnished 24” wide and standard lengths in multiples of 1 ft. to 12 ft.

Architect, Otis Goddard, Kansas City, Mo.

Metal Lumber Interior Construction

The Berger Mfg Co., Canton, O.

Branches:
Boston New York Philadelphia Chicago
St. Louis Minneapolis San Francisco

Architect, Otis Goddard, Kansas City, Mo.

Metal Lumber Interior Construction.

FILL IN AND MAIL COUPON NOW

A. C. & B.—3-16

GENTLEMEN—I am interested in your

for (kind of Building)

Please send literature (check which).

[] Berger’s Metal Lumber.
[ ] Berger’s Concrete Reinforcing Materials.

Name
Address
City State

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Tested by Chemists  
Every Hour—Day and Night

EsPITE standardization, the making of Portland Cement is—as an authority recently expressed it—an extremely scientific proposition requiring the exercise of the greatest care and long experience. It is a scientific and chemical procedure representing the antithesis of guess-work or slip-shod methods.

Is it not well, therefore, in selecting cement that is to become the very sinew of your construction, to choose the product of a manufacturer whose output represents 25 years of experience in cement-making—who has made the chemist a man of real authority in all plants—who has for years followed a strict system of hourly tests to insure exact proportioning, thorough burning and grinding that will more than meet standard requirements?

Under the ALPHA system of supervision it is impossible for cement that lacks binding power to be shipped out. ALPHA Cement costs no more than other good Portland Cements.

Six great plants on six trunk-line railroads—capacity 25,000 barrels daily—enable us to render ALPHA service that is on a par with ALPHA quality.

Let us send you our Art Envelope No. 10, containing illustrations of distinctive concrete constructions, and a copy of the 80-page book, "ALPHA Cement—How to Use It."

ALPHA PORTLAND CEMENT CO., EASTON, PA.

Sold Offices: New York, Philadelphia, Boston, Pittsburgh, Baltimore, Savannah

Tested Hourly and Guaranteed

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER

The Eureka 5-6 Batch Mixer

Concrete mixers have been designed in many different ways to prevent the concrete from slopping out during the mixing. The blades and buckets have been arranged to prevent this and the drums have been shaped in different styles for the same reason.

The makers of the Eureka 5-6 mixer say that they have accomplished very good results by the use of the double cone drum. They say that with this drum the mixing action is a constant pouring of the mass from ends to the center. This action is helped along by the steel buckets and blades. The makers say that fewer blades are needed because of the end to center action.

Two types of loading arrangements can be had with this mixer—either a power loader or a batch hopper. The power loader is equipped with an automatic release which frees the clutch as soon as the spout reaches the discharge position. This eliminates any possibility of breakage. The batch hopper is separated from the mixer by a slide so that a complete batch can be assembled while one is being mixed.

The discharge chute reaches past the center of the drum and is quite wide. The end to center mixing action helps to make the discharge very fast.

The power for this mixer is furnished by a 3½ H.P. New-Way engine which assures plenty of reserve power.

Complete descriptions and specifications for this mixer are contained in a circular that the Eureka Machine Co., 124-30 Handy St., Lansing, Mich., is sending out. A copy will be sent on request.

Valuable Free Book

Every builder who owns an engine or expects to buy one, ought to know about engines—how to judge them, how to apply simple tests, how to figure exactly what an engine is worth. This interesting and valuable information is given in the free illustrated book, which will be sent without any obligation to any reader. Simply send name today to E. H. Witte, 177 S. Oakland Ave., Kansas City, Mo.

Minister Batch Mixer Eliminates the Waste Time in Loading

Any piece of apparatus that cuts down the time wasted in doing work is of great interest to everyone in this age of (Continued to page 148.)
Low enough in cost for the cheapest garage—Classy enough in appearance for the most particular buyer.

Swinging doors for a garage are clumsy and inconvenient. A sliding door track that extends to a post in the yard takes up valuable room and does not present a neat appearance.

The Louden Special Garage Door overcomes these faults, and is far superior to any other type. Being hinged in three parts it follows a very short curve in the track and requires no extra space, either inside or outside the building.

The track is supported every 12 inches by a strong malleable bracket; cannot sag or get out of shape. The swiveled trolleys are roller bearing the track. One section of the Louden Garage Door swings like an ordinary hinged door.

Prices per set, including door, range from $3.70 to $4.15

Write for booklet No. 9.

The LOUDEN MACHINERY CO.
5502 Court Street, Fairfield, Iowa

Herringbone Rigid Metal Lath—Style, BB.

Success WITH Stucco!

BUILDERS tell us that the success of a stucco job depends largely upon the lath beneath it. That’s why they prefer metal lath to wood lath and Herringbone Rigid Metal Lath to any other style. Note the illustration of Herringbone above, and you, too, will recognize its practical value.

Herringbone has strong lengthwise ribs which stiffen each sheet and make it easy to erect and quickly plastered.

This same rigidity saves platter by eliminating the pockets that form in lath which sags between the studs.

And the flattened strands curl the plaster around into a sure and lasting key.

GF Cold Rolled Channels and GF Corner Beads are good products for the Builder to use with Herringbone.

If you are not getting our little magazine, “General Fireproofing”, send your name, and a copy will be mailed each month.

The General Fireproofing Company
6003 Logan Avenue - YOUNGSTOWN, OHIO

The LOUDEN MACHINERY CO.
5502 Court Street, Fairfield, Iowa

Sanitary Barn Equipment

Of vital importance to every Barn-Builder

OUR Carrier Systems, Steel Stalls, Stanchions, etc., are made to meet all modern requirements in the best possible way. We have equipped thousands of barns throughout the country; and each one is a real money-maker for its owner.

Get our catalog, “Modern Stable Equipment,” and find out how you can make your barns more sanitary and comfortable; how you can save money, and labor for your customers; and how you can get more barns to build.

Glor Bros. & Willis Mfg. Co.
East Main St., Attica, New York

Helpful Ideas On Dairy Barn Building FREE!

If you learn more about the newest, best, most economical and most sanitary methods of Dairy Barn Construction,—you will make more money. Our free book "Building the Dairy Barn," tells about proved principles that it will pay you to know about. It tells facts about plank frames; King system of ventilation; proper width and arrangement; lighting; stable floors; site; size; appearance; design; drainage; and sanitary barn equipment with floor plans. The valuable, interesting book will be mailed to you free if you tell us those facts: "For whom do you expect to build or remodel Dairy Barns? (Give names and addresses.) When? For How Many Cows?" Address—

Special Blue Print Offer

We have complete blue prints, specifications, floor plans and lumber bills for several different types and sizes of modern dairy barns. Ask about them. Also ask how to get the free help of our Architectural Dept.

James Mfg. Co.
8575 Cane St.
FT. ATKINSON, WIS.
Complete Minster Batch Mixer with Brown-Wall Engine.

Efficiency. Many new devices have been developed in connection with the concrete mixer to eliminate the wasting of time in charging. The power loader and low-charging arrangements are examples.

The machine illustrated here has shown remarkable capacity for a small mixer because of the arrangement of the charging and mixing devices. The charging hopper is "V" shaped and is filled with the material for one batch. A lever dumps this charge by releasing the catches holding the bottom plates together. The weight of the load spreads these and the mixing chamber.

The power is furnished by a 1½ to 3 H.P. engine. The engine is placed well away from the mixer under a steel housing so that all the moving parts will be well protected from the sand and dust.

The Minster batch mixer is made by the Cummings Machine Co., 209 Ohio St., Minster, Ohio. Their catalog, describing this machine more in detail, can be obtained on request.

Portable Berlin Woodworking Mills

Easily moved from job to job—but strong and rugged enough to withstand the hardest service building contractors may put it to. And a Berlin actually does the work of 20 men, on 20 to 50 cents worth of gasoline. The Berlin Portable Saw Rig, shown below, is a combination of rip saw, cross-cut saw, dado saw, grooving machine, jointer, jig saw, boring machine, sander and emery wheel, with its own power plant so conveniently arranged that it costs no more to move than a carpenter's tool box. Equipped with either a gasoline engine or electric motor mounted on its own base. Easily started, and always accessible.

Guaranteed for two years. All Berlin Saw Rigs are equipped with highest grade saws, knives and accessories; and are guaranteed against defective workmanship or material for a period of two years. During this time any broken or defective part will be replaced free of charge.

Write today for details and information about the machine that will keep you busy all the year round.

Schaefer Mfg. Co.
Berlin, Wisconsin
Crib plans, catalogs and large posters telling all about our outfits and their application. We leave that to you. Farmers are demanding the modern two-story cribs. Installation of our Elevators makes these possible and enables you to satisfy the demand. Asking for the information that we want to give you puts you under no obligation whatever. Write today.

THE MEADOWS MANUFACTURING CO., PONTIAC, ILL.

The Only
Hydraulic
Grain Dump
Made

"The
World's
Most
Durable
Elevator"

Camp Brothers & Company
Washington, Illinois

"Made
Right
to
Stay
Right"

When writing advertisers please mention the American Carpenter and Builder
Typewriter Sensation!

Greatest Typewriter Bargain → EVER OFFERED ←

Only $2.00 a month until the bargain price of $29.60 is paid and the machine yours. This startling offer has astounded the typewriter world. Absolutely the greatest typewriter bargain ever offered. For a short time only 1 offer of a limited number of these standard

Visible Writing MODEL No.3 typewriters at this exceptional price. Perfect machines, not damaged or shop worn. Complete outfit, cover, tools, instructions. Machine of standard size, but light weight and portable, keyboard of standard arrangement, writing the full 84 characters, two color ribbon, tabulator, back space, writes on ruled lines: in fact, every late style feature and modern operating convenience, at less than a third of the regular price, and each letter visible as printed and all previous writing completely visible at all times.

FREE Trial! You Take NO RISK

My brand new Model, No. 3 offer for but $29.60—and only $2.00 per month.

I won't let you buy this typewriter before you see it. I want you to be absolutely convinced that this is the greatest typewriter bargain ever offered. If you have the slightest use for a typewriter you should accept this amazing offer. You cannot equal this wonderful value anywhere. When the typewriter arrives deposit with the express agent $5.60 and take the machine for a five days' trial. If you are convinced that it is the best typewriter you ever saw, keep it and send me $2.00 a month until my bargain price is paid. If you don't want it, return the machine to me. I will pay the return express charges.

This machine is guaranteed just as if you paid $100.00 for it.

Only 100 Typewriters At This Price

There is no time to lose. Fill in the coupon and mail it today—sure. The typewriter will be shipped promptly. There is no red tape—no solicitors—no collectors—no chattel mortgage. It is simply understood that I retain title to the machine until the full $29.60 is paid. You cannot lose. It is the greatest typewriter opportunity you will ever have.

TEAR OUT—MAIL TODAY

H. A. SMITH, 721-231 N. Fifth Ave., Chicago, Ill.
Ship me your Model No 3, F. O. B. Chicago, as described in this advertisement. I will pay you the $24.00 balance of the SPECIAL $29.60 purchase price at the rate of $2.00 a month. The title to remain in you until fully paid for. It is understood that I have five days in which to examine and try the typewriter. If I choose to keep it I will carefully pack it and return it to the express agent. It is understood that you give the standard guarantee for one year.

Name
Address

W hen writing advertisers please mention THE AMERICAN CARPENTER AND BUILDER

New Buildings Authorized by Detroit Steel Products Company

Two new concrete buildings to be used for the manufacture of Fenestra Solid Steel Windows were authorized by the Board of Directors of the Detroit Steel Products Company following the annual meeting of the stockholders held at the company's office recently. These new buildings will be started immediately and rushed to completion and will increase the capacity of the factories approximately 100 per cent.

Prospects for 1916 all indicate that the next twelve months will show nice increase over 1915, and the management is therefore increasing its manufacturing facilities to meet the unprecedented demand.

At the meeting of the stockholders the following directors were elected: Walter S. Russel, Henry Russel, M. P. Rumney, C. H. O. Meyer, Robert S. Drummond, J. G. Rumney and Leo M. Butzel.

The directors re-elected officers as follows: President, Walter S. Russel; Vice-President, Robert S. Drummond; Sec.-Treas. and General Manager, J. G. Rumney.

No. 384 Lightning Hollow Chisel Mortiser and Relisher

Mortising sash stiles, rails and muntins and relishing on the tenon and cutting away that part of the tenon which is under the mould, while closely related operations have herefore always been done on separate machines.

The cost of three separate machines, together with space required, has been too much for the jobbing shops and smaller manufacturers of window sash; and they have, therefore, always had to do most of this work by hand.

Such people will eagerly welcome a new machine recently placed on the market as illustrated herewith.

It is in the first place a high grade general purpose hollow chisel mortiser, working material up to 6 inches by 6 inches, 3 inches deep or by reversing thru, 6 inches. It will carry chisels up to 3/4 inch square and any larger or irregular shaped mortise can be made quickly and easily by overlapping cuts.

It has a traveling relishing table, relishing head being car-ried on the same spindle with the bit for the hollow angular.

At right angles to the relishing head is a boring bit that cuts away that part of the tenon which is under the mould.

This machine is entirely self-contained, takes up small floor space, uses very little power and does clean cut and accurate work. It is so simple to adjust and easy to operate that a boy can run it. No pounding or jarring; mortises are perfect, square and sharp; no chips left to be picked out by hand.

The advantages and economy of this small combination machine, which is being made to sell at a very attractive price, can be learned and further information regarding it can be had upon application to the manufacturers, J. A. Fay & Egan Co., 545-565 W. Front St., Cincinnati, Ohio.
**FOLDING STEEL SAW VISE**
Made of steel, finished in Japan. Parts not japanned are nickel plated. Back jaw faced with rubber. This prevents vibration and makes the filing process practically noiseless. Length over all 12". Length of jaws 10½". Width, 2½". Weight, 2 lbs., 10½ oz.

**STEEL BAR CARPENTER’S CLAMP**
The “T” shaped bar is rolled from a special quality of stiff steel; it is notched on the lower side, giving great holding power. The screw is steel with a deep cut square thread. MEASURES: For ordinary work, 4½" bar, 4" screw. For extra heavy or large work, 6½" bar, 5½" screw.

**FIVE POINTS FOR BUILDERS**
Here are five “Specials” in the Stearns line of Builders’ needs, which show that the equipment we sell is really different, stands for good mechanical design and good values. Send for our Catalog today. Mention by number (see numbers which adjoin illustrations) which ones of the five specials you are most interested in.

**E. C. STEARNS & CO.**
500 Oneida St. SYRACUSE, N. Y.

---

**INCINERITE Floor Scraper**
Scrapes clean and smooth, in the corners, close up to the walls, and scrapes without those wavy lines so often caused by “chatter.”

**ECCENTRIC ANVIL**
Exceptionally easy to set. Indicator and dial showing number of teeth to the inch. Made with a revolving eccentric that has the necessary bed and length for all saw teeth ranging from 4 to 16 to the inch.

---

**THIS MACHINE WILL EARN Money to Loan**
We make loans in amounts of $150,000 and over, on properties in the larger cities of the United States. (Fee or long term leasehold.)

We specialize in loans on—
Office buildings,
Hotels,
Industrial plants with heavy land values, occupied by prosperous corporations,
High grade apartment buildings.

We make these loans in the form of First Mortgage Serial Bond issues. Ample equities required. Construction loans a specialty. Immediate action on all applications. No loans considered under $150,000.

**S.W. STRAUS & CO.**
MORTGAGE-BOND BANKERS
STRAUS BUILDING, 5th & Hennepin, ONE WALL STREET.
CHICAGO, MINNEAPOLIS, NEW YORK.

---

**WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER**
SAVE HALF
Your Paint Bills

By using GOOD PAINT which will give LASTING SERVICE and SAVE YOU cost of frequent repainting.

Ingersoll Paint

has proved itself the MOST DURABLE by 74 years' use and is the ONLY PAINT Endorsed by the "Grange" 42 years.

Made in all colors—for all purposes.

Get My FREE DELIVERY Offer

It is to your advantage to use the BEST PAINT. You can buy it "Direct from our Factory" at WHOLESALE PRICES, and

SAVE MIDDLEMEN'S PROFITS

This means a big saving to you, both in first cost and satisfactory results.

Tells all about Paint and Painting for Durability. How to avoid trouble and expense caused by Paints fading, chalking and peeling. Information WORTH MANY DOLLARS TO YOU—FREE with Sample Color Cards. Write me.

Do it Now—I will Save you Money

O. W. INGERSOLL
272 Plymouth Street
BROOKLYN, N. Y.

The Oldest Ready Mixed Paint House in America. Estab. 1842

Present Prosperity in Building Industry Shows Itself in Heating Field

The coming season promises to be the greatest in building activity for many years. From every source in the building field are reports of coming prosperity. The "good times" wave has struck not only the big city contractors, but the carpenters and builders of even the smallest villages. Many people who have put off building during the past year are now giving the word to the architects to "go ahead." And there is more than the normal amount of building for this year in addition.

The reasons for this condition are not far to seek. For the past year a peculiar business condition has existed as far as building operations were concerned. In many places building was almost at a standstill. Not considering local causes, such as strikes, etc., there still remained some unexplained reason for only desultory building. It could not be charged directly to the war, political conditions or rumors of panics. Perhaps it was a combination of all of these things. Whatever it was, it retarded business in the building field. And whatever the cause, it is now removed, for business in the building field, as in other fields, promises to be phenomenal this season.

However, the depression of the past year had one very important result. It taught people economy such as they had not practiced before. It led them to demand the very utmost for their money. It made men question values before they bought, made them fine comb the market for bargains. In a word, it brought about close buying, and a tendency to demand saving at every point. And this tendency has outlived the depression of the past year. It is seen plainly in the midst of the business prosperity of today. That prosperity is not reckless; the greatest spenders are demanding the greatest values for their money.

In no field is this seen more plainly than in the heating equipment business. After war-scares and panic-rumors had exhausted themselves, there was a mighty swing of the business pendulum, and this showed itself at once in the heater and boiler industry. Architects are specifying and contractors recommending the best heaters and boilers obtainable. And clients are agreeing with these specifications and recommendations. But clients are demanding value, too—they want to see a cash saving before they invest their money. They are demanding reduced coal bills, lower cost of operation.

An indication of this is the startling increase in business reported by The Williamson Heater Company, 97 West Fifth Avenue, Cincinnati. This long established firm is one of the world's oldest and largest manufacturers of heating equipment, so the experience of The Williamson Company is certainly representative. Williamson "New-Feed Underfeed" furnaces and boilers are selling at a hitherto unequaled rate, says one of the officials of The Williamson Company. And this remarkable sales increase is taken to be another indication of the demand for equipment that will show an actual saving to the user. Williamson "Underfeed" furnaces and boilers are guaranteed by the makers to cut coal bills one-half to two-thirds. The Williamson Heater Company offers to stand back of that guarantee when it is made by any one placing Williamson equipment. Thus, a furnace dealer or contractor can give his own personal pledge that Williamson "New-Feed Underfeed" furnaces or boilers will cut clients' coal bills one-half to two-thirds. This personal guarantee makes a great hit with the client, and, as the Williamson official says, "Underfeeds make good or we make good."

A large part of the extraordinary success of the Underfeed is due to this striking guarantee, the manufacturers say. But, of course, it would have to warrant such a guarantee by actual performance. "And this is just what the 'Underfeed'

(Continued to page 154.)
If You Build Buy Own

Be up to date and have the world's best

The Window Chute for your coal bin.

Thousands in Use

The Very Best

Write for Booklet C.

Holland Furnace Company
Holland, Mich.
World's Largest Direct Installers of Furnaces.

Be Prepared!! for the Coal Man

Protect the foundations of your buildings; prevent broken windows; and guard against dirty lawns by installing

CANTON COAL CHUTES

Popular with builders, because they are easy to install, make a hit with the owner, and the cost is small.

They come in three handy sizes, and open either on the inside or outside.

Write for our catalog “B-1” of Builders’ Iron Work.

Canton Foundry & Machine Co.
CANTON, OHIO

KEWANEET ALL STEEL COAL CHUTES
Pay You a Profit

Every building you erect needs a Kewanee All-Steel Coal Chute, and every one installed means a profit to you. Kewanee Chutes being constructed of boiler steel are indestructible. They are automatic in action, and give every possible protection to the building. Furthermore they are easy to install in any building, old or new.

Special Proposition to Contractors and Dealers

KEWANEET MANUFACTURING CO., Kewanee, Ill.

The Window Chute for Coal

It opens from inside which makes it burglar-proof. No catch, screw or bolt to make it possible to be opened from outside.

The door is fitted air and water tight.

The simplest design made. Sizes 15" x 20" and 18" x 20''.

Send for Catalog and Prices

The Ravenna Furnace and Heating Co.
RAVENNA, OHIO

"Best" Stud Sockets

in concrete construction are as much ahead of timber plates as concrete is ahead of lumber for the floors. Easily and quickly set.

Economize in labor and materials and prolong the life of your buildings.

Write for circular.

STERLING FOUNDRY COMPANY
8 Ave. A
Sterling, Ill.
Going up?

<table>
<thead>
<tr>
<th>Age 30-40</th>
<th>$1800</th>
<th>$3500</th>
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<td>Age 20-30</td>
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<tr>
<td>Age 40-50</td>
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-or down?

HERE is your future charted for you, based on the actual average earnings of trained and untrained men.

Which way will you go? You'll either go up, through training, to a position that means good money and more comforts as the years go by, or you'll go down, through lack of training, into the ranks of the poorly paid.

It rests entirely with you which way you go. You can make or break your own future. And now is the time to decide. Not next year, not next month, but now. You can go up if you want to. You can get the training that will command a trained man's salary. The International Correspondence Schools have helped hundreds of thousands of men to qualify for advancement. Let them show you how you can prepare yourself, in your own home, for the position you want in the work you like best.

At least, find out what the I.C.S. can do for you, by marking and mailing this coupon. It will be the first step upward. Choose your future from this list, then get this coupon into the mail today.

INTERNATIONAL CORRESPONDENCE SCHOOLS
Box 8128, Scranton, Pa.

Name ____________________________
Occupation _______________________
Address __________________________
City _____________________________
State ____________________________

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER

does,” says the Williamson official; “our 35,000 enthusiastic users are the best backing we have in making the ‘one-half to two-thirds saving’ guarantee. We have thousands of letters from users, telling of cleaner and better heat at less cost than the ‘Underfeed Way.’ The ‘Underfeed’ burns cheap slack, buckwheat, or ‘run of the mine’ coal with as good results as the most expensive grades, and users everywhere are saving money because of this. Our proposition for contractors and furnace or boiler dealers is making a sensation, too, because of our discounts, etc., and remarkable sales helps. But the greatest element of our success, we believe, is that we meet the present cry for economy with a concrete answer—a furnace or boiler that we guarantee cuts coal bills one-half to two-thirds.”

The Richards-Wilcox Door Closer and Check

Door closers and checks are coming into use more and more because of the fact that they effectively close the doors and also prevent them from slamming shut. A check to be of the most value must be of very simple construction and must be adaptable to many different conditions.

The illustration shows a new closer and check that has been recently put on the market by the Richards-Wilcox Manufacturing Company. It is a liquid check and the makers say that the construction is very simple so that it is easily kept in the best order.

The spring is protected from over-winding by the tooth-dog that is arranged so that the tension in the spring can be varied to suit conditions, but the limited number of teeth on the dog make it impossible to over-wind the spring.

The check is made completely reversible so that it can be used on either a right or a left-hand door. The arm can be swung to either side as the pawl is placed, so that it will engage the tooth-dog from either side. This makes a truly reversible check.

The makers say that the check is absolutely leak proof. The oil used is a non-freezing type and has high lubricating qualities as all the moving parts are immersed in it.

This check is one of the latest features added to the line of the Richards-Wilcox Company. It is a good indication of the progressive condition of a concern and the quality of their products when they are always improving their line and adding to it.

Details of this new feature and their many other hard-wage specialties can be obtained by writing to this concern at Aurora, Ill.

The Latest in "Sultan" Saw Rigs

Safety devices of different kinds are among the most important features of saw rigs. Men will be more willing to work and will do faster and better work when they know they are protected by safety devices.

(Continued to page 156.)
AMERICAN WEATHER-STRIP FOR DOORS AND WINDOWS
HAS EXCLUSIVE FEATURES OF ITS OWN — LARGEST MOST COMPLETE LINE IN U.S.A.
REDUCES FUEL BILLS 20 to 40%
K E E P S O U T W I N D , D I R T , & STORM
SEND FOR OUR NEW BOOKLET

DIAMOND WAY OF PRACTICAL WEATHER-STRIPPING
EXCLUSIVE MAKERS
DIAMOND METAL WEATHER STRIPS
THE DIAMOND METAL-STAMPING COMPANY
COLUMBUS, OHIO, U.S.A.

NEW! CHIEF VENTILATING SIDEWALL WINDOWS

Latest and best model of modern sidewall window for hog houses, barns, sheds, poultry houses, work shops, etc.
Admits fresh air freely with our direct draft. Chief Ventilating Windows open inward - open at top like a transom. Open to four positions (see cut) and are held by a strong latch.
Made of steel - can't rot, warp, split, or draw away from the building. Absolutely leak-proof, rust-proof and fire-proof, nothing to wear out. Nothing to paint or repairs. No sticky undue friction in upper frame. Fit into any building - old or new. Easy to install. Please A & L. write for full information and prices.
SHRAUGER & JOHNSON
430 Walnut St., Atlantic, Iowa

PULLMAN All-METAL Weather Strips

One man in your town will get exclusive territory in which to install them. If you want the easiest and most profitable side line ever offered to a contractor, write today for sample and terms of our agency offer.
PULLMAN METAL WEATHER STRIP CO.
York, Pa.

HIPPED TURRET SKYLIGHT

with swinging sash. Size 24" high; all windows on each side made to open at the same time. Operating device securely locks them open or closed.
The Skylight is of guaranteed quality. You can use it on any of your buildings with the assurance that it will stand the wear. Weatherproof. Can be set up in a moment by an inexperienced man.
Write for our Skylight Catalog and Prices
Galesburg Sheet Metal Works - Galesburg, Ill.

METALLIC BATTEN STRIPS
PRACTICAL—EVERLASTING—ECONOMICAL

These Batten Strips of Galvanized Metal will never warp, split, or draw away from the boards. Offer no obstruction to sliding doors. Allow for expansion and contraction of the siding. Made in 8-foot and 10-foot lengths with interlocking joint. Easily cut; no waste. Nailed directly to siding with small nails.

Write for Free Sample and see for Yourself
METALLIC BATTEN COMPANY
Owensville, Indiana

The Owner of this House—

saved $21.15 on his fuel bill during five months of severe winter weather, a saving of over 20%. And his wife wasn't bothered with dust, dirt or drafts. Every window was equipped with Pullman All-Metal Weather Strips

One man in your town will get exclusive territory in which to install them. If you want the easiest and most profitable side line ever offered to a contractor, write today for sample and terms of our agency offer.
PULLMAN METAL WEATHER STRIP CO.
York, Pa.

The Owner of this House—

saved $21.15 on his fuel bill during five months of severe winter weather, a saving of over 20%. And his wife wasn't bothered with dust, dirt or drafts. Every window was equipped with Pullman All-Metal Weather Strips

One man in your town will get exclusive territory in which to install them. If you want the easiest and most profitable side line ever offered to a contractor, write today for sample and terms of our agency offer.
PULLMAN METAL WEATHER STRIP CO.
York, Pa.

METALLIC BATTEN STRIPS
PRACTICAL—EVERLASTING—ECONOMICAL

These Batten Strips of Galvanized Metal will never warp, split, or draw away from the boards. Offer no obstruction to sliding doors. Allow for expansion and contraction of the siding. Made in 8-foot and 10-foot lengths with interlocking joint. Easily cut; no waste. Nailed directly to siding with small nails.

Write for Free Sample and see for Yourself
METALLIC BATTEN COMPANY
Owensville, Indiana

WHEN WRITING ADVERTISERS PLEASE MENTION THIS AMERICAN CARPENTER AND BUILDER
"Sultan" saw rigs are equipped with the well-known "Sultan" engine. This engine is powerful enough to carry any load that may be put upon it, yet light enough to be easily moved from place to place, and is very simply constructed so that the inexperienced person can operate it satisfactorily and with perfect safety.

The power plant is located so that it will not interfere with any of the work on the table. By placing it just outside the table, it is possible to put in extra power so that there will be no slowing up on hard work. This was not possible when the power was placed under the table, the makers say.

All the attachments for the table are standard equipment and are arranged for the greatest possible convenience and accessibility. The saw guard works automatically and adjusts itself to the varying thicknesses of the lumber used. A reliable gravity blower is provided with each saw rig, and ample provision is made for carrying away all the sawdust from the saw.

A boring table and attachment are provided for the opposite side of the table from the saw. Provision is also made for sanding wheels and emery wheels. A jointer is provided with a safety circular jointer head, which is machined from a solid billet of steel and has milled slots into which the knives are inserted.

The "Sultan" saw rigs and engines are made by the Whitmar Saw Company, 7003 South Broadway, St. Louis, Mo. An attractive catalog describing their products will be sent to builders and contractors on request. The information contained in this booklet will be of great value to any one interested in building.

LORENZEN—Tiles and Mosaics

For Bathrooms, Kitchens, Hall-rooms, etc. We carry a most complete line of Ceramic Mosaic Floor Tile and Sanitary Glazed Wall Tile for every purpose. Our designs are unusually artistic and correctly executed. The quality in Lorenzen—the best guarantee a builder can get. You can depend upon our prices being right.

Let us estimate on your next job or furnish you with an original design. Any sample write for our Catalog No. 51 on Tiles and Mosaics. A postal will bring it and it is invaluable for your files.

Our large Catalog, "Vogue in Fire Places," the most comprehensive and complete catalog ever issued on fireplaces, should also be in your files. Write for it when building.

Chas. F. Lorenzen & Co.
103 N. Clark St. CHICAGO

KEEP YOUR MEN BUSY

THIS WINTER AT A BIG PROFIT TO YOU

As you know, "SANTILITE COMPOSITION FLOORING" is laid just like plaster 1/4 inch thick on any sub-floor of wood or concrete slabs, and is absolutely sanitary throughout. A floor built of this product is strong, without cracks to collect dirt, germs and filth—absolutely non-slip to keep shoes—never gives dusty quick and a floor built of "SANTILITE" can be cleaned with a damp cloth. It stands water—dirt will not stick—will not wear—water will not soak in. It is permanent, pleasant appearance—never requires painting and will last the life of the building.

"SANTILITE" is the ideal floor in the home for the kitchen, pantry, bath or any room where a sanitary dustless floor is wanted. It is extensively used in the factory by offices, halls, lockers, floors and the store, restaurant, cafe, public, semi-public buildings, in areas subjected to heavy wear, where a pleasing appearance, durability and absolute sanitation are required.

There are manyasons, building and cement contractors who are making big profits in selling and laying "SANTILITE." It enlarges that branch of your business where there is an ever increasing demand—every home with a wooden bath room or kitchen floor needs it—every public place that has lots of wear must have it. You will find that there is little competition in your own locality, and it is especially attractive for it keeps your men profitably busy during the closed or Winter Season.

Write for samples, illustrated instructions for laying "SANTILITE" and our proposition to make your winter's work profitable.

SANITARY COMPOSITION FLOOR CO.
131 Plum St. SYRACUSE, N. Y.

WHEN WRITING ADVERTISERS PLEASE MENTION THE AMERICAN CARPENTER AND BUILDER
Erection Made Easy by the Fenestra External Adjustable Butt

One of the chief precautions in the proper erection of steel sash is to make all the ventilators shut evenly and tightly, so that they weather properly. Sometimes when sash are roughly handled in shipment extra work is required to get all the ventilators in adjustment.

This important detail is made easy where Fenestra Solid Steel Windows are used, because the external adjustable butt—an exclusive feature—allows ventilator adjustment after the sash are erected. A slot in one member of the butt allows the external adjustable butt to be moved up or down a few hundredths of an inch, which work with an ordinary wrench does it. The external adjustable butt supplied on all Fenestra windows also allows easy removal of the ventilator if desired.

This is only one of many reasons why Fenestra Solid Steel Windows appeal to builders of all types of construction. Another feature is low cost, which can often be purchased at the cost of good wood sash. Send for literature upon this subject.


Equip Those New Garages
With STANLEY’S No. 1776-J1 Set

Complete Hardware “Trim” in One Package, for Garage with Double Doors, Finished in Dead Black Japan—A Quality Set at Moderate Cost.

Write for Description Circular "A"

MADE BY THE

STANLEY SW. WORKS
NEW BRITAIN CONN
HINGE HEADQUARTERS

MAKE YOUR￡MISSING A BET
MR. CARPENTER
IF YOU ARE PASSING UP THE
METAL SHELTER GAME

IT’S THE BEST BET YET

The METAL SHELTER Agency gets you more business, more customers, more work for your men, more money for you, better and quicker results, and—get this—A REAL BUSINESS OF YOUR OWN

Don’t wait. Get the agency for Metal Shelter Garages, Cottages, Bungalows, Stores, etc., before the other fellow beats you to it. You can sell them, and it’s a cinch to set ‘em up—a building a day. THINK! Investigation costs you nothing. Write right now.

Metal Shelter Co., Inc.
Whitehall Bldg. -:- New York City

At Last! A Practical Home-Study Course for
CARPENTERS
FOREMEN—SUPERINTENDENTS—CONTRACTORS
and all other men in the Building Lines
Plan Reading, Estimating, Architectural Drawing, Contracting, etc.

This is a course for practical men. We send you actual blue print plans of buildings now, or a built or already completed. Practical training, not book learning. We give you every opportunity this training offers, you will take time—right now—to mail the coupon for full information.

To Succeed in any branch of the building business you must have a complete knowledge of plans and specifications. You must know what to do—what to order. This knowledge is what makes successful foremen, superin- tendents and general contractors. This knowledge means money—thousands of dollars—to any builder—to you!

Your spare time is enough. You can master these subjects in your own home by this new, easy, quick method.

Special Trial Offer!
For only $2 we will send you the complete set of working blue print plans for a large building, together with a complete working estimate. Also the complete specifications for this job. We will also include questions concerning the plans and a complete itemized estimate showing how to figure the cost of the buildings down to the last penny. This is information worth many times its cost to you. Supply a stamped business size card and we will not lose touch. Send for "A".

Metal Shelter Co., Inc.
Whitehall Bldg. -:- New York City

WHEN WRITING ADVERTISERS PLEASE MENT
MAKE THIS YOUR BUSINESS AT $3,000 PER YEAR

Repairing and Retreading Automobile Tires. There isn’t a business you could get into that offers such sure possibilities of success and fortune. One man and a Haywood Tire Repair Plant can make $250 a month and more. Scores already have done it and this year there is a greater demand than ever for tire repair work.

“15 Million Tires to Repair”

That’s not a myth nor some man’s dream. It’s an actual fact. Tire factories everywhere are building new buildings—enlarging their plants for the biggest period of prosperity in the automobile business. 15 million tires will be manufactured and every one will need repairing. Why not get in on this opportunity?

Start in the business while it is yet young. A business that’s growing and getting bigger and better. As it grows it will make big money for you.

No Experience Necessary

No previous training, no apprenticeship, is required to enter this business—not even the faintest knowledge of tires. If you have a little mechanical turn of mind, you can quickly become an expert. We teach everything. You learn in a week. Handle all kinds of jobs—giggle prices at big cash profits. Nothing is easier to master completely.

A Rich Opportunity for Carpenters

Awaits ambitious men everywhere. No city too large—no town too small—everywhere the same opportunity exists. A moderate investment starts you. Get one machine and build the business from there. Business comes easy. We show how to get it. You grow and grow. You’re soon a real manufacturer—a success—a mighty big factor in your community.

Write for the Facts

INVESTIGATE. Send the coupon below, a letter or postal. This brings full information—and a big interesting catalog. Tells all about tires and how to repair them. Shows how to make money—to become independent. Do this today—NOW—before you forget it.

The “Reliable” Burial Vault

The construction of burial vaults presents a good opportunity for contractors. The proposition has been handled with success in two different ways. Many men have taken it up as their entire business while others have handled it as a side line. In either case it has proved a good proposition.

Look Into This Concrete Burial Vault Proposition.

The “Reliable” burial vault presents a good opportunity for the contractor or builder.

This vault is cast in two pieces—the upper and the lower half. The joint between the two parts is of the tongue and groove type. The groove is on the lower half. This is filled with the sealing mixture and, when the upper half is placed in position, the mixture is forced out to fill the entire space between the two sections.

The “Reliable” burial vault is made by the Norwalk Mold Co., Norwalk, Ohio. They have a special offer to builders and contractors and will be very glad to send details on request.

Wonderful Business Born of the Automobile

“Two of the first three industries of the United States are largely dependent upon the automobile industry, which is officially fourth in rank,” says H. P. Branstetter of the Kissel Kar.

“I refer to the metal and lumber trades. Of the former hundreds of thousands of tons were used in 1915 motor cars, while an enormous quantity of hardwood was consumed in building car bodies. Then consider the relation of the grocery, leather, rubber, glass, paint and cloth trades to automobile building. Recent statistics show the following totals entering into the construction of last year’s motor car output: Seven hundred and sixty thousand tons of fabricated steel; 8,450,000 board feet of manufactured wood; 67,232 leather hides; 3,280,000 square yards of imitation leather; 11,405,250 yards of top material and linings; 489,356 yards of burlap and so on thru the long list of materials entering into the modern automobile.

“Just think for a moment of the vast number of people interested in the production of a Kissel Kar. Workers in steel and lumber, employing millions of men, are but examples. Men of the jungles, the forests, the highways, the mills, the foundries—all are favorably affected thru the wonderful sale of automobiles. Literally millions of men in 1915 participated, directly or indirectly, in the $691,778,950 which the automobile output brought in the retail market.

“To realize what all this means to business in general, it is but necessary to stop and ponder that this vast army of men to whom the rise of the motor car industry has meant so much, are in turn important consumers of every necessary, and many of the luxuries, of life. You occasionally meet a man who professes to believe that the demand for motor cars has hurt other lines of business. He is not a thinker.”

Majestic Duplex One-Register Heating System

The one-register furnace is becoming more and more popular among people all over the country, and the builder who understands their installation and operation will be able (Continued to page 160.)
about the refrigerator—

Before you figure on it, it will pay you to investigate

The Herrick Outside Icing Sanitary Refrigerator

It's a new and practical idea in building. Never more ice, gives more space in the kitchen, and does away with tracking the floor. The housewife can lock the doors with the assurance of the ice being delivered without the danger of anyone entering the house or getting into the refrigerator. In cool weather no ice is needed, and in summer the ice may be kept in a waterbox, to be used in the house. Herrick Refrigerators are made by the Herrick Refrigerator Co., Waterloo, Iowa.

THERE are two things that you should know about paint.

One is white lead. The other is linseed oil.

All that you need to know about white lead is that it is Dutch Boy White Lead.

All that you need to know about linseed oil is that it is Dutch Boy Linseed Oil. Paint made of Dutch Boy White Lead and Dutch Boy Linseed Oil wears long and looks well on exteriors. It produces a washable, durable, beautiful finish of any tint on interiors.

Folders

Our handy, general painting specifications and useful chart of color combinations should be in your catalog file.

FREE Write nearest branch for Folders "A."

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(John T. Lewis & Bros., Philadelphia) (National Lead & Oil Co., Pittsburgh)

Have You Ever Investigated This Stairway?

You have probably read our advertisements time and again. At the time you thought "Looks like a good thing. Guess I'll write them." But did you? The coming season from all indications is going to be a big one for contractors and architects. Prosperity rules the country over. Be prepared with information on all the latest appliances.

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Send Us a Postal Now

We will mail you our booklet and quote our booklet and quote

THE "STANDARD" DADO & STAIR ROUTING ATTACHMENT

Do your dadoing and grooving on top of your saw table, where you can see your work.

This attachment fits most any ordinary saw table, it is put on the saw table by two thumb screws and two U bolts.

With this attachment on your saw table you can cut a groove clear across a 12" board and any depth or any width.

The Gauge on this attachment can be set at any angle to cut the grooves for Stair Routings.

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The ATEN System meets the needs of the country home. Simple and inexpensive to install. Indestructible and "fool proof". Will last a lifetime. Cleaning out not necessary.

Universal Woodworkers of all sizes. Write for prices.

STANDARD MACHINE TOOL & SUPPLY CO., Kansas City, Mo.

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to get some nice business.

There are several reasons for the popularity of the one-register furnace. In case of a small cellar, there may not be enough room to install a large furnace with all the pipes. Also the larger furnace with its many pipes tends to keep the cellar warm, which may be a disadvantage in the farming districts, where the cellar is used for storing fruits and vegetables.

The one-register heater gives a large amount of heat for the coal consumed because none of the heat is wasted in warming the pipes. The heat goes directly upward and out thru the register into the middle room of the house.

The larger of the two illustrations shown here gives an idea of the simplicity of the installation. In this particular instance another smaller pipe is run up to the second floor to a wall register in addition to the large register on the first floor.

The construction of the main floor register is shown in the smaller illustration. This register discharges the warm air thru the face into the room. On each side is an opening that allows the cool air to go back to the furnace. The makers say that there is no danger of the register over-heating, when built in this way.

The Majestic Company, 610 Erie St., Huntington, Ind., are the makers of this furnace. More complete particulars can be obtained from this concern. Write for their book, "Majestic Modern Building Specialties."

**Keezon** Cellular Lath

The object of all lath is to provide a good key without wasting any more plaster than is necessary.

A new lath has accomplished this result to a remarkable degree and caused much favorable comment at the recent Chicago Cement Show. It attracted considerable attention due to its unique construction, and the key that was obtained was observed on the sample wall construction that was shown.

This "Keezon" lath is made in an entirely new and different way. It consists of narrow wood strips set on edge and fastened together with fiber board that weaves back and forth between the wood strips. This construction gives a lath that resembles a honey-comb in arrangement and is ¾ inches thick. There are six of the cells to each square inch. The standard size of each unit is 48 inches by 6¼ inches by ¾ inches.

The fiber board and the wood strips are covered with a creosote damp-proof preparation that prevents moisture from affecting them. As there is no metal in the construction of the lath, the effect of rusting is not considered.

No furring strips are necessary in using

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**Bauer Engines**

Gasoline, Kerosene, Distillate and Gas: Sizes, 2, 3, 5, 7, 9, 12 and 16 horse-power. Now sold only direct from my own factory at surprisingly low prices. All sizes, up-to-date, long stroke, valves-in-head, even speed type of engine. Over 20 years ago I made my first engine with my own hands. The thousands of my engines now at work prove that you take no risk when you get a Bauer Engine.

**Easy to own this good engine**

Send for my new money-saving offer, before you arrange to try any engine for any price. Compare my engine with any other; consider my low prices—easy terms if you wish), and you will see your advantage in having one of my Bauer Engines.

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The proposition does not ask you to risk your money on our goods. It is our business to help you sell and we do.
Ask for full description of plan.
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Illinois and Monmouth Pit Generators
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Simply send us the names of persons who might be interested and you act as our direct agent installing and selling them for the manufacturer. Learn more about Illinois and Monmouth Generators by reading over our Catalogue and Proposition—Write
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Dept. AB. MONMOUTH, ILL.

——your customer wants it——
Even though he doesn't know there is one on the market, he has always felt the need of such a lamp as the Wallace Portable Collapsible Lamp
It's so handy. Stands, hangs, clamps or sticks any place—
at any angle, and when not in use folds up into a compact ball. Made in Brass, Bronze or Nickel; and proreasonable in price.
Nine out of ten among your customers will buy the Wallace at sight, and every sale will mean a nice profit for you.
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Wallace Novelty Co.
19-25 E. 24th St. NEW YORK

Lightning Rods
Reduce the fire hazard from lightning
We guarantee our STAR SECTION GALVANIZED IRON LIGHTNING RODS as 100% efficient
Are your buildings rodded, or are they unprotected?
Star Section Galvanized Iron Lightning Rods
have stood a test of time that no other rods can boast. They are unequalled for practical application, durability, appearance and safety.
It is your work to install them, and we will make it profitable for you. Write today for our proposition.
Reyburn, Hunter & Co.
412-432 No. Sangamon St., CHICAGO
this lath for wall construction. The depth of the cells furnishes a strong key even when the lath is placed directly on sheathing. The lath is held on the walls by long wire staples that reach across the width of one strip (6½ inches).

The first illustration shows the back view of "Keezon" lath to which plaster has been applied. It shows the many keys that are obtained and the saving made in the amount of plaster. The makers say that very good results are obtained by covering the lath only to a depth of ¾ inch.

In testing this construction, they allowed 2 inches of water to soak thru a ceiling made with this lath. The key was so strong that the plaster did not fall anywhere.

Another illustration shows "Keezon" lath applied directly to sheathing without using furring strips.

The third illustration shows the lath in a special use for solid plaster partition walls that are made two or more inches thick. The strips of lath are woven back and forth around ¾-inch channel irons.

The flexibility of the lath also makes it valuable for curved surfaces and, as it is easily cut, it is very useful for all kinds of irregular work.

The Cellular Lath Company, St. Louis, Mo., are the makers of "Keezon." Our readers that wish to keep posted on the new things in the building field can secure further details from this concern.
"Well Sir, my advice as to the best kind of covering is CON-SER-TEX."

Your Opportunity
TO MAKE EXTRA PROFITS THIS SPRING

Use roofing material that gives service and satisfaction, that costs less than most others, is easy and inexpensive to lay, and that makes a neat, durable surface.

On repair jobs or new buildings
your estimates will be much lower, your profits bigger if you use CON-SER-TEX.

It is a canvas roofing chemically treated to protect the fibre from mildew, and the detrimental action of the oil in paint. It's water-proof—weather-proof—wear-proof.

Investigate—samples showing widths, weights, prices and complete details sent upon request.

Well Sir.

CON-SER-TEX

Your Opportunity
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Use roofing material that gives service and satisfaction, that costs less than most others, is easy and inexpensive to lay, and that makes a neat, durable surface.

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It is a canvas roofing chemically treated to protect the fibre from mildew, and the detrimental action of the oil in paint. It's water-proof—weather-proof—wear-proof.

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which would render greatest service to their clients. Not only every section of the country was represented, but representatives came from far distant countries, including Japan, Hawaii, South America and Porto Rico. Fully one hundred men were in attendance.

The general program of the convention included business sessions every morning and afternoon. Mr. Julius Kahn, President, gave the opening address, followed by an interesting talk and discussion on "Shop Practice" by T. H. Kane, Manager of Works. The noon recess was devoted to a thorough inspection of the manufacturing operations with a competent corps of guides to explain all the details.

The subject of "Steel Sash" was ably handled by P. M. Louwerse, Manager of the Sash Department. Many interesting points dealing with the manufacturers of the various types of sash were brought out, as well as information on Stock Sash, Semi-Stock Sash and To-Order Sash. The branch managers entered into the discussion vigorously and told of their experiences in various parts of the country.

On the subject of "Reinforced Concrete" many interesting points in regard to Design, Systems of Construction and Local Requirements were brought out. R. D. Snodgrass, Chief Engineer, talked on "Engineering Practice," and B. J. Sigmund, Philadelphia Manager, on "The Commercial Value of Engineering Service"; Hermann Fougner, New York Manager, on "Experiences with Reinforced Concrete."

The subject of Hy-Rib and Metal Lath brought out interesting papers and discussion. Among these were "Metal Lath," by J. Earle Heber, former Los Angeles Manager; "My Method with Distributors," by Louis Baum, Kansas City Manager; "Concrete Pavements" with Armor Plates for protecting the joints, and "Kahn Mesh Reinforcement" occupied one of the morning sessions under the leadership of John Bowditch, Manager of the Highway Department. O. W. Chaffee, Manager of the Credit Department, spoke on "Credits and Collections."

The business sessions were so active at all times that it was found entirely impracticable to cover the entire program which had been planned, so that a number of important discussions had to be postponed until another session. The Convention closed on Friday afternoon with a talk on general subjects by Gustave Kahn, General Manager of Sales.

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**The New-Way**

Series "F" Engine

Cuts Construction Costs

Because of

1. Light Weight. Engines can be moved quickly and economically from one job to another. The 6 H. P. engine complete, ready to mount on any machine, weighs 225 pounds. Other 6 H. P. engines weigh from 800 to 1500 pounds.

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3. High Grade Carburetion. Engines are throttled governed and are fitted with float feed automobile carburetor, which insure perfect carburation under all loads and conditions. Responds perfectly to sudden changes in load, giving closest regulation for the most exacting service.

The strong and compact design, light weight and reliability of the "New-Way" Series "F" Engine fits it splendidly to meet the demands of the contractor (either as a separate power unit or as a part of his mixer, hoist, pump or other equipment). Its compact design allows it to be mounted in the small cut space on any machine, and without sub-structure at center of gravity is low, so that weight of the entire outfit is kept down.

Contractors—write for full particulars about all sizes of the "NEW-WAY" Series "F"—ask for Catalog 11.

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Selling "One-Pipe" Heaters

Hammer, saw and screwdriver only tools needed to install this new furnace. Heats whole house effectively and economically. You can find many stove-warmed houses where you can sell an "INTERNATIONAL" "One-Pipe" Heater and make a profit. Guaranteed on 60-day trial basis. Made by concern over sixty years old and manufacturing largest line of heating apparatus in America.

Write for Special Proposition and Booklet. Opens up a new field for profits, without affecting your present business. Talking "heating" often gives opening for talking "house repairs."

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