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Better tile and better installation. That's the combination you get "packaged" with one specification in real clay Suntile.

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If you are associated with one of these...

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... then you have a **SOUND** problem that we can help you solve!

Today a sound distribution system is a **must** in most buildings. But simply “distributing” sound is not enough. In this era of sound, listeners have come to expect the **very highest quality** reproduction of music and speech.

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Western Electric Sound Distribution Systems are sold and installed by authorized dealers from coast to coast. For the name of the one nearest you, call Graybar Electric Company (distributor, with offices in 95 principal cities), or write Graybar at 420 Lexington Avenue, New York 17, N. Y.

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**SOUND SYSTEMS**

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1 **building insulation**—From cane fibre in 1921 came Celotex cane fibre board... combining low thermal conductivity with great structural strength. For the first time, architects could reduce more economically the flow of heat and cold in all types of buildings, with a single, mass-produced, low-cost structural material. Today, because of Celotex pioneering, heat-leaking buildings are obsolete.

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THE CELOTEX CORPORATION, CHICAGO 3, ILLINOIS
FEBRUARY 1948

NEWS

LETTERS

FORUM

ANNOUNCEMENTS

PACKAGING OFFICES

Container Corp. of America gives a persuasive demonstration of its pet theories in a de癖 office reconstruction. Morton L. Pereira & Associates, Architects and Engineers.

SLIDE-RULE HOMEBUILDING

Smith & Hill Inc., Chicago builders, have adapted mass production and new financing techniques to a comparatively small-scale operation.

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Architects' offices by Ketchum, Gina & Sharp. . . . pen company offices, showroom and service room in New York City by Robert Gruen Associates, Designers . . . San Francisco branch office for advertising agency by Francis J. McCarthy, Architect.

HOUSES


BUS TERMINAL

John B. Parkin Associates, Architects, design handsome shelters and terminal for Toronto Transportation Commission.

BRANCH DEPARTMENT STORE

R. H. Macy's-Jamaica store is designed around merchandising methods. Robert D. Kahn and John J. Knight, Architects.

PRODUCTS & PRACTICE

The rigid frames—a survey of their potentials for the building field.

REVIEWS


BUILDING REPORTER

Glass and plastic laminate . . . new aggregate . . . aluminum canopy . . . packaged air conditioner.

TECHNICAL LITERATURE

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Cover photo (Container Corporation): Hedrich-Blessing Studio
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is Different

THE SUPERIOR ELECTRIC COMPANY
LIGHTS THE WAY TO NEW LIGHTING CONTROL

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Yes, POWERSTAT Dimming IS different . . . offering simple, cool, economical operation; smooth, flickerless control; accurate dimming from blackout to full-on; and easy installation and maintenance.

The Superior Electric Company’s experienced lighting control engineers will solve your dimming problems . . . with the new POWERSTAT Dimmers. Bring to your theatre, nightclub, school or community group the finest in dependable, rugged and economical dimming control equipment.

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POWERSTAT VARIABLE TRANSFORMERS • VOLTBOX A-C POWER SUPPLY • STABILINE VOLTAGE REGULATORS

The Architectural FORUM February 1948
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It will pay you to write today for our illustrated technical booklet which shows how you can assure better construction at low cost with Pittsburgh Steeltex lath for plaster.

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"We use the service of the Adequate Wiring Bureau because the convenience and adequacy of electric outlets and service are . . . an absolute must. . . ." says Mr. N. V. Bussmann, builder.

Proof Adequate—
another home-building project featuring Certified Adequate Wiring—in Clayton, Missouri.

What It Means To You: Certified Adequate Wiring makes today's home buyers tomorrow's boosters. It helps you build houses that stay modern for years. It helps you sell houses easier and quicker because: (1) it overcomes today's buyer resistance; (2) it assures promotional support from your electrical industry.

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What "Adequate Wiring" Means: An adequate electric service entrance; enough circuits; enough convenience outlets; permanent lights and switches.

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Visit us in Booths 64 and 65 at NAHB Exposition, Stevens Hotel, Chicago, February 22nd through 26th.
They're here!

See! This amazing new kind of refrigerator! It's refrigerated from top to bottom! First time ever!

See! Kelvinator's "Space-Saver Package" Saves floor space in small kitchens!

See! Kelvinator's 6 cu. ft. "Space-Saver" Home Freezer... 210 lbs. storage capacity... in a cabinet no larger than a kitchen table!

See! The "Automatic Cook" Electric Range that cooks whole meals by itself!

These are the wonderful postwar appliances housewives and homemakers are greeting with open arms. Architects and builders, too! Kelvinator, of course, means smart, ultra-modern kitchens... with efficiency stepped-up as never before!

Kelvinator — of Course!
BUILDING MONTH. It was a month of looking ahead and looking backward. This began with the President's Economic Report and extended to the records for 1947 and the even greater hopes for 1948 that practically every factor in the Building industry snapped, like a handsome new pair of suspenders, for the benefit of the Congressmen inquiring about houses. It included some cheerful figures: Building looked back at a $12.5 billion year (560,000 houses started) and looked forward to at least $15 billion this year (900,000 houses). But the dollar volume recorded and anticipated had to be measured against a slightly less cheerful fact: according to the President's Report, the construction industry expanded less in physical volume in 1947 than most major sections of the economy. The Report further suggested that Building's relative lag may continue. "In the decade following the first World War the construction industry represented about 10 per cent of the economy. It now represents only half that percentage. Unless important changes are made in present methods and prices, its relative importance may continue to decline."

Suggestions as to how changes in methods and prices in the building area of the industry could be accelerated were rapidly accumulating in Congress, and the Gamble-McCarthy proposal on housing legislation was due in mid-March. This was not likely to include any endorsement of public housing, although President Truman had optimistically included first-year expenditures for a public housing program in his $40 billion national budget (which also included $348 million for military construction).

As FHA's authority to insure loans under Title VI approached its March 31 deadline, the expected flood of applications rolled in, totaling $250 million in the first week of January—or one-third of available insurance authority. About 30 per cent were for rental housing. The month's biggest rental housing job was announced in San Francisco: a $70 million development to be shared by Stoneson Corp. and others, with Metropolitan Life reported ready to add up to 3,500 units near its Park Merced project.

WASHINGTON

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WINDFALL

Congress beams at lumber price cut.

The Congressional Joint Committee on Housing had visited dozens of cities, heard hundreds of witnesses, and collected thousands of pages of opinions on just what or who is responsible for high housing prices. Last month many of the Committee men pointed happily to what they considered evidence of the effect of their prodigious labors: Weyerhaeuser's 10 per cent cut in lumber prices. But wise old Senator Flanders of Vermont merely observed: "It's no use shaking the tree until the apples are ready to fall."

Meanwhile, the Senator was showing up as one of the most vigorous tree-shakers the Committee has enrolled. His dryly factual report on the "High Cost of Housing," issued in mid-January, held a number of sharp raps. Samples: "No matter what arguments are presented to explain the larger profits admitted by contractors, almost all the authorities agree that any savings which can be made by the contractor are practically never passed on to the consumer . . . While the contractors' profits are higher than usual, occasionally exorbitantly so, the worst profiteering in the industry seems to take place, according to the experts, at the supplier and manufacturer level."

Like almost every other observer of the current housebuilding scene, Senator Flanders thinks that price reduction can only come through large-scale site construction and factory production of houses, and he urges Congress to "make every effort" to encourage these progressive directions. He specifically proposes that:

- The National Housing Act be amended to provide government aid for financing plant and equipment for large-scale projects (see pp. 12-15).
- Section 609 of the Act, providing insured loans to prefabers and expiring in March, "be extended in time, enlarged in scope, and administered more expeditiously."
- Federal loans to encourage builders to modernize their methods and to "facilitate the entrance into housebuilding of those who are able and willing to break new industrial paths."

TATTLE-TALE GRAY

No legal bleach can be found.

The Joint Congressional Committee on Housing had picked up his trail all over the U. S. Finally they found him, busy as only a gray marketer can be, in New York. Sure, he said, he'd be glad to come down to Washington and testify. He was doing nothing illegal.

By the month's end, after 301-pound Isadoro Ginsberg's picture had hit the U.S. press with all the effect of a John Bunyan figure labeled "Avarice," Congress reluctantly conceded his opinion: there is nothing illegal about a gray market. Reluctantly, Senator McCarthy abandoned the hope that the Federal Trade Commission might be able to lend a hand; the fair trade laws had not been written to apply to an individual speculator in a short commodity.

The real door to the gray market could not even be found, to say nothing of closed. Just how did gypsum building products get in the hands of gray marketer Ginsberg? Ginsberg had a straight story. He was, he said, really helping out practically everybody. He bought his stuff in slack building areas ("Name one!" cried producers) (Continued on page 10)
where dealers are allotted more than they can use, and he shipped it to places where it was needed. Builders were only too glad to pay a premium for such enterprise, he felt. Take, for instance, the 731 houses in Columbus that were stalled until he arrived with the gypsum lath. In this case, the "premium" was a sales price of $52.50 per 1,000 sq. ft.—as compared with a factory price of $19 to $24.

New York housebuilder Bill Levitt was on hand to point out cheerfully that if producers would sell direct to big housebuilders (see Forum, Dec. '47) such leaks in distribution could not happen. But gypsum producers denied that supplies were going to dubious middle-men. National builders (see FORUM, May '47) promised to submit a list of their suppliers. Gypsum vice-president John C. Best said that his firm's products were sold only to the retail lumber or building material dealers. "In serving 10,000 dealers, occasional shipments may get into the wrong hands. But anxious as we are to eliminate gray markets, we know of no method by which a manufacturer can legally prevent a practice that is not in itself illegal."

Best took advantage of the occasion to present his industry's record on prices and production. His own firm, he said, will produce over 2% times the amount of building materials it produced in the last war year. And it had absorbed cost increases ranging up to 244 per cent (starch) with an increase in the price of its own products amounting to not more than 29 per cent over 1939.

Threatening a contempt citation, the Committee finally persuaded Ginsberg to produce a list of his suppliers, Gypsum producers promised to submit a list of their dealers, But Committee men admitted that there is no way that they can bring federal legislation to bear on how an industry routes its goods from producer to consumer. When they have cross-checked their two lists of gypsum handlers, the Committee will probably have to rely on the power of publicity to shake out the gray marketers.

CENSUS

What's happened to housing?

Housing-conscious Senator Taft wants to make a housing census along with the next population count in 1950, and has introduced a bill to get things started. The check-up will show what's happened to the quality and quantity of the nation's housing since 1940 and also yield valuable marketing data. Example: Senator Taft suggests that census takers find out whether families are using mechanical refrigerators or ice boxes. Since the data will eventually be broken down on a metropolitan basis, manufacturers will be able to figure out how many live customers they can count on in the various cities.

PERMANENT SHIVER

FHA offices worry about what long-term oil shortage means in equipment.

As families shivered in fuelless homes last month, a cold prospect loomed: the oil shortage might not be cured for at least four years. Already FHA field offices were asking whether oil burners should be rejected for mortgage insurance in areas where fuel dealers are refusing to accept new customers.

Back of the big shortage is a big rise in consumption. Fuel oil use alone is up 68 per cent over last year, while per capita use of all oil products jumped to 608 gallons in 1947 as compared to 367 gallons in 1938. While the oil industry combined (under the new anti-inflation law which protects against anti-trust charges) to pool tank trucks, emergency reserves, and plans for meeting the shortage, Secretary of Interior Krug asked that no more oil-burning installations be made. So far, Washington FHA officials have tackled the question of how oil burners should be regarded for mortgage insurance. But builders considered the problem of the typical small house: once construction is completed, it doesn't all you old contractors retire?"

They heard Mayor O'Dwyer say that rising building costs were forcing the richest U. S. city to slash desperately needed public building. They heard UN architect Wallace Harrison tell how rising building costs were cutting down the size of the world's capitol.

LABOR

WAGE STABILIZATION

Key trades reported ready to sign New York no-raise agreement.

Last summer Mayor O'Dwyer hopefully summoned New York building contractors and building tradesmen to the City Hall. Back of closed doors, the big contractors and the big unions growled at each other (Sample growl: "If you think building tradesmen are too old to be efficient, why don't all you old contractors retire?!") They heard Mayor O'Dwyer say that rising building costs were forcing the richest U. S. city to slash desperately needed public building. They heard UN architect Wallace Harrison tell how rising building costs were cutting down the size of the world's capitol.
Then they angrily tramped downstairs again (see cut, left).

But the Mayor, mindful that the heavy construction trades had finally signed a wage stabilization agreement, patiently worked on. Last month, seven months and scores of negotiating sessions later, the Mayor could point to a plum that many another city envied. Of the city's 38 building unions, 27 had agreed to sign a 2 1/2-year wage stabilization agreement—and the rest seemed ready to do so. At month's end, even the stormy bricklayers, who have never before been a party to a master agreement, said they were ready to shake hands on wage stabilization, but still argued on just when the new agreement should become effective.

Aware that further cost increases promise nothing but unemployment, the New York unions have agreed to seek no more wage boosts before June 30, 1950—unless the cost of living rises more than 15 per cent on the BLS index by April, 1949. If it does, wage advances covering one-half of the excess over the 15 per cent rise will be granted.

In exchange for future stabilization, contractors agreed to 25 cent hourly increases for most trades. Most contractors thought the price was cheap: wage stabilization means the end of escalator clauses on labor in building contracts, more customers in the building market.

**TAFT-HARTLEY INJUNCTION**

Firing starts in Kansas City case.

Since last June, prefabbers and others have looked hopefully at the Taft-Hartley law as a way through building labor blockades. Meanwhile, the threat of the law has hung heavily over the council halls of the building trades unions—the most deeply entrenched sector of the labor front. But neither side has been anxious to set off the heavy charges with which this legislation is loaded: one false maneuver could lose the whole battle.

Last month the firing started. In Kansas City, Mo., Klassen & Hodgson, prefabricators, asked a Federal District Court to enjoin the carpenters' union from picketing a site where the firm planned to erect 15 prefabricated houses. This was not a prefab argument. The carpenters had no quarrel with Klassen & Hodgson. They were, however, involved in a wage dispute with the Wadsworth Building Co., which furnished the materials for the prefab houses.

The National Labor Relations Board took a look at the pickets pacing the housing site, and called the union's action a secondary boycott, illegal under the Taft-Hartley law. In the Federal District Court, Judge Eugene Rice agreed. He issued the first Taft-Hartley law injunction granted against a building trades union.

The carpenters obediently removed their pickets from the Klassen & Hodgson job. But this was only a preliminary skirmish. Four days later the carpenters served notice of appeal in the U. S. Circuit Court.

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**SOLAR HOUSE DEVELOPMENT planned for New York suburbs**

![Solar House Development Diagram](image)

Biggest lot of solar houses yet announced, this 200-unit development is planned by a housing cooperative group, Mark Twain Acres, Inc. The group will acquire land and build the houses on a cooperative basis, but transfer them to individual ownership after completion.

Architect Alexander Knowlton's plans call for a one-story 1,360 sq. ft. house, with six rooms, ample storage space, radiant heating, refrigerator and laundry equipment. The cooperators think they can build this for $11,200.

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**FLAT ROOFS are okay, Illinois judge rules**

When the village of Homewood, Ill., denied a building permit for 11 houses like the model shown left, Chicago architect John V. McPherson and his 11 customers went to court. The Homewood village board banned these houses under a recently passed section of its building code requiring that dwellings must conform architecturally to their environment. Neighboring property owners did not like McPherson's plans calling for flat roofs, glass walls, radiant heating. These plans were, however, approved for FHA insurance. Circuit Judge Harry M. Fisher upset the village ban. "Esthetic considerations cannot be the basis for issuing building regulations," he said.

![Flat Roofs Diagram](image)
CONSTRUCTION FINANCING: let’s take a good clear look at FHA’s Title VI and see how

If housebuilding is an industry that has scarcely been touched by the magic of Mass Production, it is also an industry signally untouched by the golden hand of Finance Capital. Of the some 30,000 “professional” housebuilders in the U.S., there are probably not more than 100 who can walk into a commercial bank and float $1 million worth of working capital. And even the handful who do command the polite attention of the bankers claim it with the aid of an extraordinarily appealing device: the promise of the federal government to bear the risk of their building venture.

The Federal Housing Administration’s elaborate system of mortgage insurance, conceived as a pump-primer in the depression, has had the unexpected result of assisting in the birth of the large-scale housebuilder. It did this by compensating for a number of inadequacies in our system of housebuilding finance. And it did it so successfully that the housebuilding industry is now pleading with Congress to extend the very maximum of FHA underwriting in a period when the nation as a whole is looking frantically for whatever is the reverse of a pump-primer.

The reasons why housebuilding was singled out for one of the first experiments in public risk-sharing are fairly obvious. Since housing is high on the list of essential commodities, it is always a favorite target for government intervention. Moreover, the ancient nature of the housing commodity has saddled this sector of modern enterprise with an ancient financing system, which occasionally shuts up with mollusk-like finality to precipitate a major shut-down in the whole giant structure of modern production.

The mortgage is not only the oldest financial instrument known to man (mortgage regulations were prescribed by the Hammurabi Code in 2,000 B.C.) it is also one of the least well-adapted to the needs of mass production. The picayune, localized nature of the housebuilding industry has been well underlined lately, and a variety of convincing reforms have been advocated. But, whatever else needs to be done, it is easy to see that the housebuilder cannot evolve into an efficient, large-scale manufacturer of houses so long as he is impaled on a financing system unchanged, in all essential respects, from what was a safe way to lend money in feudal times.

CONSUMER FINANCING

The dominance of the mortgage lender in housebuilding can be explained in a variety of ways. In the first place, the mortgage loan is financing for the consumer—and only indirectly for the producer. The fact that housebuilding is the only major industry where consumer financing precedes production financing (and where, indeed, the latter is usually conditional upon the former) is due to the special nature of the housing product. A house is the biggest expenditure the average family ever makes, and the only purchase that a well-to-do family cannot usually make in cash. Thus the supply of consumer credit, occupying a subsidiary place in manufacturing generally, has come to control completely the manufacture of houses.

When, therefore, the New Dealers of 1935 decided to revive housebuilding, they were obliged to adopt a device for unfreezing credit to the house customer. This they did by setting up a system of mortgage insurance, under which the federal government promised to take over any house in default and hand the lender 90 per cent of the loan value in federal debentures.

As everybody knows, the appearance of the federal government as security for a mortgage brings down the interest rates and thereby results in a chain of events which is pretty much a pump-primer. The second mortgage, standardized the moderate down-payment and the amortized mortgage—and so brought home ownership within the reach of thousands of additional families. At the same time, the federal government assumed a position of responsibility in the nation’s biggest industry of which neither Congress nor the voters nor the industry itself is fully aware.

UNPLUMBRED DIRECTION

Whether we like it or not, the FHA system of federal risk-bearing has a decisive influence on the character of the housebuilding operation. Those who criticize FHA’s conservative reluctance to accept new methods and materials, its failure to inspire urban redevelopment, its blessing of the continuing Exodus to raw land, etc., are indirectly saying that FHA should exercise its influence in a progressive direction. But, because so few concede the responsibility FHA has assumed in backing private enterprise with public credit, there has been very little thought as to what direction its influence should take. And FHA itself, once having set up its excellent construction and land-planning standards, has, in an ostrich-like fashion, assumed it had no more pressing assignment than protecting itself against losses in the business-like manner of a private lender. Its diligent effort of whatever is the reverse of a pump-primer.

The untried factor in the FHA formula is that everybody wants to build all at once—or wants to not-build all at once. But, unlike other commodities, housing is the poorest investment in times of the biggest production. Another way of saying this is that housing is the only industry where prices go up as production rises.

ROUGE UP THE OLD GIRL

When FHA was born, the government had taken over some $3 billion worth of home mortgages, millions of families were living doubled up, thousands of apartments were vacant. Everybody was wanting to not-build in a very solid way. FHA, as every Congressman remembers, was got up as a siren to coax mortgage money out of deposits in storm cellars. One of the early FHA administrators used to put this graphically: “When times were bad and more and more people were in need, the FHA came to the rescue and said: ‘All we can do is to rough up the old girl, shorten her skirts and send her back on the streets.’"

But with the emergence of the full-blown housing boom of 1947, FHA’s siren role was completely out of date. In fact, the old girl had been brought in from the streets and married to the housebuilding industry.

TITLE VI

FHA’s conversion from a depression rescue agency to a vehicle for riding the boom was accomplished by the financing instrument known as Title VI. This is the section of the National Housing Act providing for FHA mortgages, and Congress is now being hotly petitioned by the industry to renew it. It was set up in 1940 to absorb the extra risks of war housing, and has been extended (in a series of bumpy stops and starts) every year since because housebuilders are loath to part with its more liberal credit terms.

Congressional confusion on this renewal is easy to understand. Few Congressmen are masters of the intricate provisions of FHA’s various Titles and Sections. On the one hand, Congress had heard federal housing boss Raymond Foley (as well as a number of large-scale builders) predict that housebuilding production would:

— or about 15 per cent of the national residential real estate debt.

The untried factor in the FHA formula is a declining real estate market. The FHA system was conceived at the rock bottom of depression; throughout its short history both real estate values and housebuilding activity have been steadily increasing. Last month, as Federal Reserve Chairman Martin Eccles* accused FHA of pumping up the balloon of housing inflation, many an unpopular Cassandra wondered what would happen to FHA’s prudent balance sheets if real estate prices start another landslide.

One of the basic flaws in housebuilding is that everybody wants to build all at once—or wants to not-build all at once. But, unlike other commodities, housing is the poorest investment in times of the biggest production. Another way of saying this is that housing is the only industry where prices go up as production rises.

* Just made Vice-Chairman.
The value may be appraised at 90 per cent of $9,000 or on apartment developments with Title VI differs from the long-term Title II estate bankruptcy. As every housebuilder Title VI is toppling the nation into real Congress had heard Eccles and bankers Title VI were dropped. On the other hand.

at least 100 per cent of the builder's costs. Other hand, limits a 90 per cent loan to "reasonable current costs." rooms cost up to $1,800; 2) it says that loan per cent loans on houses costing up to $9,000 and important respects: 1) it provides for 90 per cent of the builder's costs of housebuilding finance since the appear­ ance, municipal and private plans—even substantial as sand-castles. To make an ac­ curate estimate of "long-term" value, an appraiser would have to predict population trends, general economic conditions, indus­ trial migration, neighborhood obsoles­ cence, municipal and private plans—even war or peace! It might clear up some of the confusion to focus our appraisal sights on a more realistic objective: making sure that the house buyer gets the maximum "value" possible under current construction costs and with the benefit of the most advanced construction methods. This is at

really get what we want

1935

= 50,000 new dwelling units

1936

= 50,000 FHA-insured units

1937

1938

1939

1940

1941

1942

1943

1944

1945

1946

1947

NUMBER OF NEW DWELLING UNITS covered by FHA insurance reached 100,000 for the first time in 1938. Generally speaking, the larger the volume of housebuilding activity, the larger the percentage assisted by FHA Insurance. An exception to this is the year 1946. Some say this is because nobody was worried about risks in the immediate postwar housing market. Others point out that FHA did not raise the Title VI loan limit to 90 per cent of a $9,000 house until the spring of 1946, or too late to show up much in this tabulation based on completions. Since most builders found it impossible to build decent family living accommodations for less than $9,000, FHA financing was not of much use to them before the boost in the Title VI loan limit. reduced at least one-third next year if Title VI were dropped. On the other hand, Congress had heard Eccles and bankers like Chicago's Edward E. Brown say that Title VI is toppling the nation into real estate bankruptcy. As every housebuilder (but not all Congressmen) knows, FHA's Title VI differs from the long-term Title II program of mortgage insurance in two important respects: 1) it provides for 90 per cent loans on houses costing up to $9,000 or on apartment developments with room cost up to $1,800; 2) it says that loan value may be appraised at 90 per cent of "reasonable current costs."

The long-term Title II program, on the other hand, limits a 90 per cent loan to houses selling for not more than $6,000 and further requires that loan values be ap­ praised on the basis of "long-term stabilized values."

To even the most casual student of building finance, it will be apparent that a Title VI loan amounting to 90 per cent of the current market value of a house or of a big rental development means a loan covering at least 100 per cent of the builder's costs. The 10 per cent difference between the amount of the loan and the selling price or "value" of the property is the builder's profit.

But Title VI had another and even more overwhelming advantage for the builder of the house-for-sale. This was its suggestion that the lenders make these 90 per cent loans directly to the housebuilder, instead of insisting that the builder secure a cus­ tomer before issuing the loan. New this is the most important change in the character of housebuilding finance since the appearance of the amortized mortgage, and the big housebuilders were not slow to recognize that it yielded what their industry has con­ spicuously lacked: the working capital for a large-scale operation.

Title VI opened the door to construction financing by making the builder a tem­ porary mortgagor on a large number of houses. Under the regular Title II pro­ gram, the builder had to strain his re­ sources to the utmost until he had com­ pleted his houses and could produce an eligible purchaser. Until a purchaser who met FHA's terms as to assured income, credit rating, equity-raising ability, age, health, education, etc. could be found to sign the mortgage, no financing could be advanced by the mortgage lender. This meant that the builder was obliged to raise construction financing by short-term bank loans. Since a banker's notion of a safe con­ struction loan rarely reached even two­ thirds of cost, the builder was forced to sell houses in small lots and get his money out before he could start any more.

TEMPORARY MORTGAGOR

Title VI financing, on the other hand, works like this: a builder goes to his local FHA office with plans and specifications for 200 houses. If it approves these plans, FHA gives the builder a firm commitment to in­ sure 200 mortgages. This commitment en­ ables the builder to sign up as mortgagor for 200 mortgage loans and to secure ad­ vances against these loans as construction proceeds. As the houses are sold, the buy­ ers gradually replace the builder as mortga­ gors. The importance of the builder's temporary position as mortgagor cannot be overestimated: it is the first step toward production financing ever taken in an indus­ try subservient to an obsolete method of consumer financing.

This aspect of Title VI has been pretty much overlooked in the current controversy about whether this part of FHA should be extended. Most of the discussion of Title VI focuses on its provision that loans may be valued on the basis of "reasonable cur­ rent costs." Since the current cost of house­ building seems vastly unreasonable to a large number of people, FHA is accused of supporting housing inflation by easy credit. As one big lender puts it: "Lending on inflated value embalms the evil." But to adopt the orthodox Title II appraisal base of "long-term stabilized value" would threaten—or so a large number of impres­ sive witnesses have assured Congress—to sharply reduce housebuilding activity.

VASTLY UNREASONABLE

This question—and it is obviously a crucial one—again touches on a basic un­ reality in the conventional approach to building finance. This is the concept of long-term value. Although real estate appraisers have tried hard to elevate property valuation to the status of an exact science, the great changes implicit in dynamic capitalism make their efforts about as sub­ stantial as sand-castles. To make an ac­ curate estimate of "long-term" value, an appraiser would have to predict population trends, general economic conditions, indus­ trial migration, neighborhood obsoles­ cence, municipal and private plans—even war or peace! It might clear up some of the confusion to focus our appraisal sights on a more realistic objective: making sure that the house buyer gets the maximum "value" possible under current construction costs and with the benefit of the most advanced construction methods. This is at
INITIAL OUTLAY—1,000 HOUSES

Efficient organization of a housebuilding job for site fabrication demands the heavy initial investment itemized above (not counting cost of land). All these expenditures must be made well in advance of actual building start. Moreover, to maintain a large-scale organization the builder must have several jobs of this size scheduled in sequence.

FINANCING GAP

The work sheet on p. 15, showing construction expenditures and construction advances on a monthly basis, is the record of an actual 1,000-house development. It shows how construction advances are customarily paid out at intervals as work proceeds. (The usual stages in which funds are advanced: 1) when the foundation is poured; 2) when the roof is on; 3) when the house is plastered; 4) completion.) This financial schedule also shows that even under the most favorable conditions a heavy initial investment is required for a period of at least eight months before the first construction advances are made and that another five months elapses before construction advances make much of a dent in monthly cash expenditures. Thus even under the most favorable conditions (Title VI, 90 per cent loans) construction advances
do not meet the builder's need for initial financing aid. Although almost all builders say 1,000 house jobs would be impossible without Title VI advances, these do not and cannot cover the initial period in which large-scale housebuilding requires a heavy cash outlay.

The schedule reproduced here shows the cost of material, equipment and labor allocated according to the month in which the material is actually incorporated into the structure. But the quantity builder who has set up an efficient system of site fabrication does not make his outlay on this month-to-month basis as work proceeds. A large part of it must be plunked down well in advance of the construction start. In addition to the sizable initial cost of land improvement (utilities, streets, sidewalks, grading, etc.), the large-scale builder must have the resources for setting up what is literally a factory at his building site: the equipment for pre-cutting structural parts. Operations on this scale demand that all materials be contracted for and delivered well before foundations start. One operative housebuilder figures that the minimum amount of cash required to organize a 1,000-house job is $1,600,000, not counting cost of land (see itemization in diagram on p. 14).

Now while the commercial bank's willingness to make this kind of builder a short-term construction loan is considerably amplified by the builder's handful of FHA commitments, this still does not solve the builder's problems. The commercial bank can loan money only until the first advances under the mortgage are made. After this first payment, the principal lender holds the first lien on the property. Banking regulations do not permit a secondary position.

If, on the other hand, the banks were willing to make this kind of builder a short-term construction loan, the usual arrangement is for large lien on the property. Banking regulations do not permit a secondary position.

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MODERN FURNITURE: a glossary

Advocating more divisions in the trade vocabulary for modern furniture, design consultant Alfred Auerbach wryly honed the term before a buyers' meeting at the Chicago furniture show last month. His divisions:

UNRELENTING MODERN is intolerant and uncompromising, but also honest, straightforward, and logical. Auerbach's favorite.

NOSTALGIC MODERN is useful for other centuries, but streamlines the old. Elegance and suavity make it a very popular type.

UNPOPULAR MODERN is a dash, full blown species using distressed mirrors, Venetian sconces ... a darling of many decorators.

SMORGASBORD MODERN, a Scandinavian libel suit. Very den, but might he grounds for discussion.

LANE BRYANT MODERN, a sympathetic type. His divisions:

CHINESE MODERN, or Goodbye Mr. Wing Foo Chippen-dale. Some is good but the Chinese shouldn't be blamed for most of it.

KODAK MODERN is fine for photos and the profession, but maybe a little hard to sit in. He promised us to be on the job the first of next week...

HOTHOUSE MODERN blooms with curved plastic tops. This is a very hardy species and shows every sign of remaining so.

MONOTONOUS MODERN is perfect for dull living rooms, drab dining rooms. A cruder use of the Nostalgic Modern, for stoics.

JUKE BOX MODERN, a contemporary borax with sunburst veneering, lots of plastic. A torture of entirely innocent lumber, says Mr. Auerbach.

JOBS

BUILDER'S DIARY

University builders find no magic way around housebuilding roadblocks.

At the University of Illinois, the earnest researchers of the Small Homes Council are conducting a site fabrication study. Recording time, motion and dollars expended, these researchers are building three pairs of houses, all based on the modular plans offered to the industry last fall by the Producers' Council (see FORUM, Sept. '47). Of each pair, one house is assembled according to the contractor's own method; the other, according to a planned system devised by the researchers.

This laudable step toward rationalization of what seems to many a wildly irrational operation has also produced some incidental entertainment for housebuilders. According to the candid weekly bulletins issued by the University builders, not even the most scientific venture into housebuilding is immune to the thousand ills the industry is heir to. Excerpts from the bulletins:

July 3: After more than our usual share of rains, floods, cyclones and tangles of red tape, contracts have been awarded...

July 11: On Saturday, excavation was started on the first pair of houses. True to form, it rained almost immediately...

Footings for the No. 1 Masonry House have been poured. The 12 in. blocks for this house are expected sometime next week. There has been some delay in getting block of that size...

July 18: The 12 in. block have been delivered to the site but have not been laid as yet. They were very green...

July 25: We have had a week of excellent weather with practically no progress on any of the houses... A car of lumber is in transit...

August 1: Progress during the last week has been limited to work on the Frame No. 1 house. The masonry subcontractor lost several bricklayers to a job that was paying "incentive" wages, or 50 cents an hour over scale. He promised us to be on the job next week...

August 8: The masonry subcontractor has still been delayed this week...

August 15: Work on Frame No. 1 house proceeded slowly with roofing paper applied... No work was done on Friday due to lack of material, Masonry contractor expects to be at work definitely Monday morning...

August 22: Due to excessive heat this week, lack of materials, and lack of laborers, there was not much progress...

August 29: The masonry contractor should be on the job again about September 8. He might possibly make it before that...

September 5: Masonry subcontractor is still full of promises, but he has not as yet appeared on the job...
Although a Certified Ballast is usually placed out of sight, its importance can never be overlooked, because top fluorescent lamp performance is so dependent on proper ballast operation. Certified Ballasts assure maximum lamp performance...longer lamp life. They safeguard against overheating...eliminate disturbing noise. That's why Certified Ballasts are a "must" in good commercial and industrial fluorescent lighting installations.

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For two new basic handbooks featuring modular coordination, "Brick
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YOU can use the coupon below and get the complete story of Permaglas Water Heaters... and you can make this new discovery for yourself in Sweet's Catalog File. Either way you'll know all the reasons why this water heater with the tank of glass-fused-to-steel is a vital part of the completely satisfactory house.

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PHILADELPHIA STORY
Forum:
I would like to compliment you on the masterful presentation of the Philadelphia planning exhibit. You have killed two birds with one stone, not only in presenting an excellent exhibition technique, but you have also done a great deal to sell comprehensive city planning.

KENNETH C. WELCH
Grand Rapids, Mich.

FLORIDA CONVERSION
Forum:
I have just returned from a short first visit to Florida and while there I had the pleasure of visiting several houses designed in the modern manner by Ralph Twitchell and his associate Paul Rudolph. I have found myself very definitely converted to the appropriateness and the beauty of these houses to and in the Florida scene. Certainly, they do appear more real and native than the imitation Spanish or colonial houses built in years gone by.

...There is a possibility, it would seem to me, of overcoming the clear glass walls, and where the glare of the beach and the sea is not compensated by large-leaved planting close against part of the open wall, the glare found my eyes irritated by lack of shadow. In Mr. Twitchell’s own house at Sarasota and his most recent Miller house, I was greatly impressed by the skillful use of the overhead shadows made possible by the exposed trusses. . .

I am frank to say that amid the lush planting of tropical Florida, traditional architecture seems somewhat abhorrent, and the idea of what Mr. Twitchell and Rudolph have been doing is entirely blessed.

Of course, it seems to me there are problems of psychology yet to be explored. How comfortable is it to realize that the casual passer-by, unknown to you, may have you in complete surveillance; and will one always recognize the necessity for pulling the curtains or lowering the Venetian blinds when one starts to dispense—or have we reached a time of Eudenike frankness and simplicity when this is no longer necessary?

Again with all the beauty of the sea and the more intimate interest of the garden made part of the very furnishing of one’s room, it is possible to be surfeited with, or to become blind to, these beauties and to find life of less consuming interest because of having all of one’s good things at once. . .

I used the word “converted” in the first part of this letter, but perhaps that is too strong. I have designed many houses of a different character—appropriate, as I hoped to the surroundings in which they were built, but I have always tried to keep my mind, my ears and my eyes open to the lessons in domestic architecture being developed by the young and brilliant American architects of the day. I am ready to say that for Florida, at least, I think that they have achieved a style which is eminently native of our times and having great charm.

ELECTUS D. LITCHFIELD
New York, N. Y.

THE BASHLFUL BIDET
Forum:
It is interesting to see that the attractive designs for Brazilian houses in your November issue all include a bidet in the bathroom. It is unlikely that there is some physiological peculiarity of residents of the North American continent to account for the almost complete absence in buildings here of the bidet, which is regarded in most countries to be as essential to hygiene as a basin is for washing the hands and face.

Manufacturers of sanitary equipment show no marked modesty in advertising their other wares, and it would be good if they could run a campaign for the addition of this most useful item to the equipment of every bathroom, and to convince the public that its use is not restricted to washing babies.

DEEP RIVER, ONTARIO

PHILIP B. AITKEN

LETTERS LOVER
Forum:
I get a big kick out of “Letters.” Don’t know what I’d do if my subscription ran out. More power to that guy who writes them. I hope he gets a raise.

CHICAGO, ILL.

PETER J. WHEELE

HOW much do you want?—En.

FREEDOM OR FORMULA?
Forum:
Education—all education, starts at the very beginning of life and often the obstetrician is the first important teacher. Some infants arrive lusty, indignant and bawling to find themselves in a cold ugly world.

Such babies may decide to change things and they perhaps become reforming architects. But many babies refuse to take their first breath at all, and here enter our three schools of education. The old school beats the child on the back till he catches his breath and conforms; a small advanced school quietly lays the baby down until he makes up his own mind; but the third school fears both of these approaches and breathes into the baby.

The methods of subsequent education are the same. The curious, aggressive student gets along under most any set of disciplines and conditions, but for far too many other students, response is generated either by punishing or rewarding their conformity to accepted standards, or else the individual ambition, anxiety, personal belief and life of the teacher is breathed into the student second-hand. Only rarely is the student allowed to look around, take his time, get the facts, and develop himself.

This does not mean that discipline is not necessary—arithmetic, grammar are tools we must master, but acceptance of the existing tools does not create Einsteins nor make poets. Observation will confirm the fact that when it comes to the creative arts and sciences, all group education systems apparently fail unless the individual achieves his own inner freedom. Rewarding research and triumphant art occur when the individual dares to step into the unknown and try the untired. These strides must be made alone, even though the starting point is one’s teacher.

One cannot divorce architectural design teaching from our inherited and collective attitudes toward architecture as it lies in the framework of our culture. The overwhelming majority of teachers are the product of teaching which recognized a right answer, and the best right answer. (The right part puts a solution in the first medal class, the best of these gets a prize.) This search for the only way, the one God, the right, and the remaining wrong parallels the thinking of all societies, for society is a force trying to stabilize things, while the individual, when he can liberate his creative instinct, is a force for change and modification.

Because our institutions emphasize their unique rightness, the young architectural student becomes understandably anxious about going to the right school—at least, the right school for him. Usually his advanced education comes at the same time.

(Continued on page 22)
You pay for one but you get TWO . . . uses. Sheathing PLUS insulation. Your client gets more for his money and is better satisfied. Better construction, stronger bracing, plus insulation as a bonus. Specify double-duty INSULITE.

Refer to Sweet's File, Architectural Section 1344/8
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8. Same Coils Cool in Summer
9. Costs Are Competitive
10. Costs Are Competitive

as his first attempts at independence from his family, so that coupled with the anxieties to choose his course rightly, he is also seeking a substitute for the authority he found in his parents.

As his teachers unfold the past architectural glories and the infinite possibilities that lie ahead, a terrific doubt must inevitably creep into his subconscious, if not conscious mind. The facts in Sweets, Kutter-Parker and Graphic Standards and the fashions in the magazines are far too complex for all to be contained in any single "right" answer. As the magnitude of the problem grows, the desire for some leader through the chaos of all the things one should know becomes an acute need.

On the other side of the gulf of ignorance loom the great contemporary figures who have found their own way—such as Wright, Mies van der Rohe, Gropius, Warster, Aalto, Markelius. The forms these men have created take on a certain magic, and when they became recognized as "right" answers they achieved the authority of religion. It is unfair to think these men believe that they have found the right way to do architecture. They have found their own way; they have made forms different from their teachers. The power and the daring to be themselves, they found within themselves.

Now most students will be content to follow such leaders. As middle aged men they will still be defending the right choice of their youth. By then the public will have been educated to accept the new ideas of their student days—and the radical, live thing of one generation has become the conventional, correct mannerism of the next. A few, a pitifully few students will have found that authority can be a self-imposed cage or a small fire free inside themselves, and they will have dared to break with their teachers, or at least to surpass them guiltlessly. Both kinds of individuals, leaders and followers, will build buildings and achieve their own kinds of success.

For society, we must realize, is inconsistent. It bends its educational strength to make one conform, and then rewards those who successfully depart from normal, as well as those who successfully cater to convention.

The final purpose of education, then, is the discovery of one's self. The study of design as a technique, a discipline, a principle, corresponds to learning to swing a hammer; the elements of architectural form are different kinds of nails, just things. The satisfaction of achieving a clean intersection is no more right than creating a unit rental schedule that will be economic. It is the alignment of the purposes of a building with those of the individual who designs it and the joyful freedom such a designer can find in the area beyond the limits of his program which the student must understand, and for which he must strive.

The kind of design one learns in school will be a formula for those who conform, a sort of religion to follow and defend throughout their lives. But for those who become the great creative artists of the next generation, the methods and elements of design which they have been taught will be something they must destroy or modify into their own way—their way, right or wrong.

Richard M. Bennett
Chicago, III.

MISQUOTED HOUSE

Forum:

I should be gratified if THE ARCHITECTURAL FORUM could help me in bringing to the attention of fellow architects, the actual facts in a very serious misrepresentation of part of a talk I gave recently in New York on reconstruction and planning in Poland.

Unfortunately the inexcusable misquote appearing prominently on Thanksgiving day on Page 3 of the New York Times and quoting me as referring to the U. S. as "a cowed and servile country in the grip of dictatorship," was widely noticed in New York and elsewhere in the U. S. As usual in such cases, the following retraction which appeared in the New York Times on Page 16 the next day, seems to have gone unnoticed:

"MISQUOTED ON HOUSING

Architect Discussed Conditions in Poland
Not Those in U. S.

"In a news account and a headline in The New York Times yesterday of a meeting of the building industry division of the Progressive Citizens of America, Hermann H. Field, a member of the American Institute of Architects, was incorrectly quoted as having described the U. S., in its approach to housing, planning and rebuilding, as 'a cowed and servile country in the grip of dictatorship.'"

"Mr. Field was reporting on Poland's reconstruction and planning, on the basis of a recent survey he made in that country. He said that in contrast to the impression here of Poland 'as a cowed and servile country in the grip of dictatorship,' the Poles were showing a democratic vitality in their planning and national effort.'"

(Continued on page 26)
BENEKE CSC

Nothing Overlooked-

* Celluloid Sheet Covered: The Seat with the Satin Skin

BENEKE CORPORATION
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CHARTERED in 1845, Baylor University is now in its hundred and third year. The institution originated at Independence, Texas, in a two-story frame building with one teacher and twenty-four boys and girls. From that humble beginning, Baylor University today has units at Waco, Dallas and Houston. At Waco are the College of Arts and Sciences, and Schools of Education, Business, Law, Music; at Dallas, the Baylor Hospital, School of Nursing and College of Dentistry; at Houston the School of Medicine has just moved into its new $1,000,000 building. Two other structures — Bible Building and Browning Library — are to be erected at Waco in the near future, as most of the funds have been provided.

As in other outstanding institutions, Pratt & Lambert Paint and Varnish serve to protect and beautify both exterior and interior surfaces of the various units of Baylor University.

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1. Four-hour fire rating, tested and approved by: Bureau of Standards; Underwriters' Laboratories, Inc.; Mellon Institute of Industrial Research.
2. Structural properties verified in tests by: Bureau of Standards; Mellon Institute; University of Kentucky.
4. Over 6,000 installations—many millions of square feet and never a construction fire!

Consider Construction Time
Completion time, not starting time, is what your client wants. Steel Q-Floors arrive pre-cut. Two men can lay 32 sq. ft. in 30 seconds. Construction is dry, so the Q-Floor immediately becomes a working platform for other trades.

So when estimating time of steel delivery be sure to figure on time lapse for demolition and excavation and then realize that Q-Floors reduce over-all construction time 20 to 30%.

Consider the Electrical Feature
The steel cells of Q-Floor are crossed by raceways for carrying wires of every electrical service. An electrician drills a small hole and can install an outlet in a matter of minutes. This means that all outlets and partitions can be established after occupancy. The headaches this eliminates only an architect fully appreciates. All floor plans are flexible forever, which keeps buildings young and greatly increases the earning power of rental space.

See Q-Floor Fittings at any General Electric construction materials distributor’s. For details, please write.

H. H. ROBERTSON CO.
2403 Farmers Bank Building
Pittsburgh 22, Pennsylvania

Offices in 50 Principal Cities
World-Wide Building Service
In view of the shocking nature of the misquote and its reflection on the responsibility of our profession, I feel that it is something that goes beyond the personal damage it has done to me, in spite of the New York Times’ retraction.

HERMANN H. FIELD, A.I.A.,
Cleveland College,
Cleveland, Ohio

COSTS PREFERRED
Forum:
One thing every purchaser likes to know is something about the cost of advertised products... I think many customers will be lost to advertisers who fail to indicate something about costs. Department stores know that it pays to advertise prices.

As a prospective builder of an addition to our bank building we are concerned about cost and one reason we haven’t proceeded with our plans is because we had no gauge of prices... When construction bids vary 50 per cent—and this is not unusual when one reads the bids for private and public construction—there must be a need for a guide toward a fair price.

H. CLYDE HOLMES,
Executive Vice President
The Edgewater National Bank
Edgewater, N. J.

FOR THE RECORD
Forum:
We have found lately published books, publicity and propaganda that have been quite misleading in regard to the planning and building of Rockefeller Center. We thought it advisable not to fight publicity, but to establish the facts from the records in order to avoid continuous discussion which comes up with our fellow colleagues.

Here is a complete listing from the records for each building in Rockefeller Center.

On October 22, 1929, Reinhard & Hofmeister were selected as General Architects.
On July 1, 1930, a contract was signed for the services of—
Reinhard & Hofmeister
Corbett, Harrison & MacMurray
Hood, Godley & Foulhoux

This was the first contract signed for the group and in same we find the following clause:

“The primary inducement to the Owners for making of this agreement is the desire to secure the personal services of L. Andrew Reinhard, Henry Hofmeister, Harvey W. Corbett, Wallace K. Harrison and Raymond Hood...”

On June 1, 1935, the July 1, 1930 contract was signed.

(Continued on page 30)
Better Homes & Gardens Helps Sell Your Ideas

It's Better Homes & Gardens' job to keep over 3,000,000 families in the country intelligently informed about everything that makes homes better, easier to work in, more pleasant to live in, less trouble to keep up. We achieve our object by a month-in, month-out program of covering everything that's new and good in building, and by presenting ideas for houses that represent (for average families) the soundest and most usable of new trends in design and materials.

Drop around to see us—Normandie Lounge at the Stevens during the National Association of Home Builders Convention in Chicago, February 22 to 26. We'd like to talk with you about the business that you and BH&G are in together: getting better houses for more people.

These advertisers have found BH&G a top medium for sales:

CONSTRUCTION MATERIALS
• Aluminum Combination Windows
• Anderson Windows
• B & T Metal Trim
• Bell System
• Curtis Silicate Millwork
• Dow Magnesium
• Eagle-Picher Combination Windows
• Kaiser Cement Molds
• LSF Thermopane
• Master Steel Windows
• Pella Aluminum
• Portland Cement
• Stanley Garage Door Hardware
• Tile-Tex Ashhall Tile

HEATING (Cont'd)
• Nu-Way Oil Burners
• O.L-Magic Heating
• Petro Heating
• Southernaire Heating
• Trane Heating
• Waterman-Waterbury Heating

INSULATION
• Roham-Wool
• Chummite
• Poly-Paper
• Fiberglass
• Gold Bond
• Johns-Manville
• Kinsol

LUMBER
• Ponderosa Pine
• West Coast Woods
• Western Pines

MAJOR APPLIANCES (Cont'd)
• Admiral Refrigerator
• CP Gas Range
• Dexter Washer
• Eddy Washer
• GE Dishwasher
• GE Refrigerator
• Kaiser Dishwasher
• Mating Freeree
• Mating Range
• Mating Washer
• Masteric Home Incinerator
• Servel Refrigerator
• Tappan Range
• Tyler Hardtfeez
• Vass Washer

PAINT & WALLPAPER
• Alumine Paints
• Arm & Barnes
• Brite Brite
• Chicago Paint
• United Wallpaper

PLUMBING
• Buck's Water Systems

PLUMBING (Cont'd)
• Crane Kitchens
• Crane Plumbing
• Colonial Soft Water Service
• Deming Water Systems
• Follett Hot Water
• M-Q Sewer Cartridges
• Merfford Hot Water
• Rotso-Boots Sewer Cleaner
• St. Charles Kitchens
• Sherman Plumbing Fixtures
• Smithway Hot Water
• Youngtown Kitchens

MISCELLANEOUS
• Acme Venetian Blinds
• Boringo Batteries
• Coca Cola
• H. T. Hill & Timber Homes
• Knope & Vogt Closet
• Kre-Vestes
• Lord & Bureton Greenhouses
• Norl Homes
• Oscar Power Pool
• Smolich-Ott Cement
• Standard Homes Plans

CIRCULATION OVER 3,000,000

America's First Service Magazine
THERE'S A NEW
Corner
ON THE MARKET

Now you can free your doorways of BULKITIS in the "door closer corner!"

NEW YALE COMPACT DOOR CLOSER has been voted the world's most beautiful closer

You've always hated the door closer corner — for there has never been an attractive door closer. They've all had bulkitis — which means too big, too bulgy, too clumsy — ugly!

Now comes the Yale Compact Door Closer — the one that architects from coast to coast have voted the world's most beautiful door closer. A new operating structure — rotary piston checking — makes possible an equally powerful, yet 36% smaller door closer — without bulgy "hips". Closing is controlled over the full closing swing, two-speed adjustment at the latch.

It's a door closer to make any door proud. Brackets, too, are handsome. Priced no higher than ordinary closers with bulkitis — it is your answer to the door closer problem.

FREE: Data Sheets and 4-Page Folder illustrating simple operating method, leakproof feature, famous Yale workmanship, "hold-open" device, etc. "Quality Checking Chart" proves Yale Compact Door Closer leads all other makes on 17 quality points. Mail coupon now.

THE YALE & TOWNE MANUFACTURING COMPANY
Stamford, Connecticut
Please Send Me Free 4-Page Folder and Data Sheets on Yale Compact Door Closer.

Name..................................................

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What's the long-term story on insulation costs?

In the long run, insulation will cost your clients less, in both dollars and trouble, if you specify PC Foamglas insulation.

With Foamglas, first cost is last cost. No constantly recurring expenses for repair, replacement, maintenance. When installed according to our specifications for recommended applications, PC Foamglas retains its original insulating efficiency permanently.

Being glass, Foamglas is highly resistant to moisture, vapors and fumes which cause many insulating materials to deteriorate. Foamglas helps to maintain desired temperature levels, to minimize condensation. It is ideal for use in roofs, core walls, floors and ceilings.

Consult us about PC Foamglas insulation for your clients' special requirements. Meanwhile send the coupon for our free booklets of valuable information about this unique material.

Please send me without obligation, your free booklets on the use of PC Foamglas insulation for:

- Roofs
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FOR ADDITIONAL INFORMATION SEE OUR INSERTS IN SWEET'S CATALOGS.
Everything about the GULFSPRAY sliding tub enclosure is an innovation. The doors glide to either side, ELIMINATING all space problems. All mechanism is at the top where neither dirt, soap nor other grit can clog it. Adjustable jamb has a 3/8-inch tolerance to make it adaptable to most wall variations with ease. Comes in satin aluminum or brite aluminum.

Other GULFSPRAY shower doors and tub enclosures come in satin aluminum, brite aluminum, or chrome plated bronze, with your choice of obscure or clear glass. For complete, colorful catalog, specifications, installation details, and price list covering the entire GULFSPRAY line, write today to

BINSWANGER & CO.
OF TEXAS
GULFSPRAY DIVISION
P. O. Box 3051 Houston 1, Texas

tract was cancelled and a new contract was signed due to the death of Raymond Hood and the retirement of Godley some time before. This takes you through to the beginning of the International Building—1936. The RCA Building, RKO Building, Music Hall, Center Theater, French and British Buildings, and International Building, had the Architects of Record listed as follows:

Reinhard & Hofmeister
Corbett, Harrison & MacMurray
Hood & Fouilhoux

The Time and Life Building and the Associated Press Building—Architects of Record:

Reinhard & Hofmeister
Corbett & MacMurray
Wallace K. Harrison
J. Andrew Fouilhoux

The Eastern Airlines and Center Garage and the U. S. Rubber Building—Architects of Record:

Reinhard & Hofmeister
Wallace K. Harrison
J. Andrew Fouilhoux
L. Andrew Reinhard
New York, N. Y.

GOLDEN MEAN
Forum:

It seems to me that in many ways architecture is a junction of art and engineering. At any rate, such a definition may render less incongruous the comment of an electrical engineer on the article about M. Le Corbusier's Modulor scale (FORUM Jun '47).

Each series of Modulor dimensions was designed to make the ratio between consecutive terms approximate the ratio of the lengths of segments of a line divided in "mean and extreme ratio." Although I luckily remember enough plane geometry to know the meaning of that terminology, it does not seem to be very suitable, principally because it is not at all descriptive and is not familiar even to many technically informed persons. Perhaps it would be helpful to say that this quantity, sometimes called the "Golden Mean," is numerically very nearly equal to \( \frac{1}{2} + \sqrt{5} \) or \( 1.618 \). It may be derived very simply by solving the equation

\[ x^2 - x - 1 = 0, \]

which expresses algebraically the "mean and extreme ratio" relationship.

It is instructive to plot the two series on a logarithmic paper. Each series conforms fairly well over most of its range to the ideal of a geometric progression with interval ratio equal to 1.618. Moreover, the "stagger" factor between the two series is very nearly \( \sqrt{5} \cdot 1.618 \) or 1.272; hence, standard dimensions are provided in geometric

(Continued on page 34)
LOOK ON THE Bright Side

Kindle a gleam of pride and satisfaction in clients' eyes. Specify Flintkote Asbestos Cement Sidings . . . either for new construction or remodeling.

Pride comes with the spic and span appearance this modern siding material gives a home. Satisfaction . . . with the modest price, the durability, the fire safety that come with it.

Truly, Flintkote Asbestos Cement Siding is the bright side of the siding problem. (For, once these sidings are applied they require no periodic painting to maintain their long life. Flintkote Asbestos Cement Sidings keep their beauty for years and years and give long years of carefree service.)

You can get these popular sidings in either the Straight-Edge Tapertex, or the Waveline Woodgrain pattern. Standard colors are silver gray, white and super white.

Don't fail to get complete specifications and data on this beautiful, durable building material. Your nearest Flintkote Sales Office or Dealer can supply you with full details and samples. Or, write direct to us.

Then . . . either for new construction or remodeling . . . look on the bright side. Specify Flintkote Asbestos Cement Sidings.

THE FLINTKOTE COMPANY, Building Materials Division
30 ROCKEFELLER PLAZA • NEW YORK 20, N. Y.
For Flexibility and Economy

In the planning stage of any structure, look into the advantages of General Electric Fiberduct raceways—the adaptable underfloor system that permits the installation of new circuits and outlets at low cost, at any time, without ripping up floors. When new outlets are needed, the Fiberduct raceway can be tapped and a new outlet installed in a few minutes.

For advice on using Fiberduct, see your local General Electric underfloor specialist or merchandise distributor. For general information, write to Section C70.14, General Electric Company, Bridgeport 2, Connecticut.

General Electric Fiberduct underfloor raceways—nonmetallic, noncorrosive, underfloor ducts, designed for electrical flexibility—will keep circuits readily available for changes at any time in Princeton University’s Harvey S. Firestone Memorial Library, now under construction at Princeton, N. J.

Throughout the life of the building, this Fiberduct system will keep it electrically young, by making possible easy and fast changes in its electrical system.

Noncorrosive Fiberduct raceways laid in the concrete slab, are always available for quick circuit changes and relocation of outlets. In large and small buildings, they cut the expenses and time involved in electrical changes by eliminating the necessity of tearing up floors and laying new raceways.

A typical double-grid, preset G-E Fiberduct installation is shown above.

Two double runs of G-E Fiberduct supply the needs of four different wiring systems.
Under severest atmospheric conditions, for 20 years
this roof remains in perfect condition

The extreme and continuous high temperatures that prevail in the South are the hardest conditions roofing materials must meet... yet this roof has a perfect record.

It was put on in 1928. Today, it looks like new. This is only one of many similar records. This year, Koppers is celebrating the beginning of its roof bonding 20 years ago. Many Koppers roofs go back beyond the first bond.

Specify Koppers Old Style Pitch and Approved Tarred Felt on your next roof.

"We have never spent any money on repairs," says the Mayor of Hendersonville, North Carolina, about this roof on the City Hall. "It has given perfect satisfaction, and I personally am happy to recommend this type of roof to anyone in the market."

KOPPERS COMPANY, INC., Pittsburgh 19, Pa.

SPECIFY KOPPERS 1968 ROOF ON YOUR NEXT JOB
AWNING WINDOWS
by Gate City

First glances become second looks—when the eye-catcher is the Gate City Awning Window. And second looks develop into inspections—rentals—sales, because no other structural improvement has so many easily demonstrated advantages. For instance:

- Distinctive architectural design.
- Draft free, safe ventilation in any weather.
- No danger of rain damaging interior.
- Sash invite fresh air indoors.
- Indoor installation of screens and storm sash for safety and convenience. No rainstrokes under windows.
- Easy, safe cleaning of top sash without ladders or stools.
- Children can't fall out.
- Positive worm and gear operation by small handle. Nothing to lift or move aside.

Thousands of Gate City Awning Windows are now serving in homes, hotels, apartments, commercial establishments, Government buildings, offices, etc. They are delivered complete to the job, with hardware and glazing installed and including screens. When their EXTRA advantages are considered, Gate City Awning Windows cost little if any more than conventional sash.

See Sweet's, or write for full information, sizes (including modular dimensions), specifications and blueprints. Gate City Sash & Door Co., Dept. F., Fort Lauderdale, Florida.

Booth 26 at the National Association of Home Builders Exposition, Hotel Stevens, Chicago.

progression of about 1.272. All very good so far, but what is disturbing to a neophyte like me is that certain dimensions such as 1 in., which seem of important significance, are far off the curve and therefore out of line with most of the other Modulor dimensions. The following two series of dimensions in inches provide what appears to be a closer fit to the ideal ratio of 1.618 over their entire range, and are mutually staggered in manner similar to M. Le Corbusier's.

1st series: 5/16, 1/2, 3/4, 3, 5/8, 7/16, 13/32, 11/16, 5/8, 3/4, 7/16, 5/16, 1/2

It is true that the above dimensions deviate from M. Le Corbusier's idealized dimensions of the human body, but the matter appears to have at best a precarious metaphysical significance of little practical importance.

Of far greater import is the analogy between the harmonies of spatial dimensions and of musical tones. It is interesting to note that the Golden Mean ratio of 1.618 is very close in per cent to the frequency ratio of musical notes g sharp to c, namely 5/4 in the chromatic scale and 2²/₃ = 1.589 in the equally tempered scale. Similarly, the square root of 1.618 = 1.272 closely approximates the ratio of e to c, namely 5/4 or 1.262. The history of music shows an increasing trend toward acceptance as harmonious of tone intervals originally frowned upon as very dissonant indeed. Accordingly, especially since the psychology of both eye and ear are alike in many ways, it does not seem illogical to forecast a similar development of our concepts of harmony in spatial design. Moreover, the proposed Modulor scales may conceivably play no small part in the construction of a theory of spatial harmony comparable to present theories of musical harmony.

COURTLAND C. FLEMING
New York, N. Y.

Oh!—En.

ARCHITECT BITES CLIENT
Forum:

Since September 1941 your magazine has published a great number of stores which we designed for Grayson-Robinson, Inc. I think, in fact, that no other chain can pride itself on a similar amount of publicity for the architectural features of their stores.

Having followed the development of this firm so closely, you will be interested to

(Continued on page 38)

Doors will stay open in any desired position

with McKinney Door Control Butt Hinges

These quality butt hinges are designed especially for hospitals, institutions, schools, and other buildings where dependable, quiet, positive-acting door service is required.

They assure the quiet and efficient door operation so essential to hospitals and other institutions. They control the swing of the door and prevent slamming by drafts or by persons.

The door may be opened to any desired position, where it will remain stationary, in spite of any air currents—yet it can be closed or opened with very little effort.

There are no springs to get out of order. Tension is readily adjustable on the door with the use of a small wrench.

McKinney Door Control Butt Hinges are made of wrought steel—highly polished—equipped with phosphor bronze bearings. Available in all standard sizes—with ball or button tip.

Constructed on the famous McKinney standard of quality.

See Sweet's Architectural File for details or write
For sixty (60) years, the name "Penberthy" has been associated with products of the highest quality.

Wherever seepage water accumulates, Penberthy Automatic Electric Sump Pumps have established an outstanding reputation for dependability and long life. Made of copper and bronze throughout, they are immune to the attacks of corrosion. Penberthy Sump Pumps are available in three types; the Model M shown here is made for five different sump depths. They are preferred wherever quality is appreciated.

**CONSTRUCTED OF COPPER AND BRONZE THROUGHOUT**

**PENBERTHY INJECTOR COMPANY**

Manufacturers of Quality Products Since 1886

DETOIT 2, MICHIGAN

Canadian Plant—Windsor, Ontario
In almost the entire outer enclosure—plus floors and partitions.
And you can do it without restricting the individuality of your building. The answer is found in standardized parts—windows, doors and metal building panels. Fenestra, America's oldest and largest steel window manufacturer, offers a group of steel building products designed and sized to co-ordinate with dimensions commonly used in modular construction. They help you meet today's problems of battling increased building costs.

Standardized sizes mean less trimming, less fitting, less wastage of both time and materials. You know beforehand that these elements will fit. Construction gets under cover faster—floors go down sooner—so other work can proceed.

The standardized products shown and explained below are typical of the large family of Fenestra Building Products. There are many types and sizes to choose from. When may we discuss them with you and study their application to your needs?

DOORS. These standardized doors are real timesavers. For one thing, they come complete with pre-fitted or attached hardware; some with pre-fitted frame—that cuts fitting time. All are standardized in size for maximum economy in first cost—as well as in installation time, labor and materials. Designed for easy operation. Swing, slide and overhead types available.

FLOORS. This incombustible floor panel is quickly laid by two men, without special skills or special tools. The box beam of Types D and AD Panels is formed by welding together two steel sections. Side laps interlock to form a continuous flat surface. Cover plates are available for open cells to provide two flat surfaces, where desired. Standardized in 16' width. Depth 1 1/2" to 9". Gages 18 to 12.

ROOFS. Holorib Roof Deck goes on fast, in any weather in which men can work. Steel sheets are reinforced by three integral ribs on 6" centers. Provide flat surface for mopped application of insulation and roofing. Sheets 18" wide, in lengths as required for purlin spacing. Gages 18 and 20 are standard.

WALLS. Laid up in jig time with Fenestra Type C Panels. Composed of two metal members pressed together, with felt at each side to prevent metal-to-metal contact. Filled with insulation at the factory. Standardized in 3' depth and 16' width, in 18 gage painted steel or 16 B & S gage aluminum.

STEEL WINDOWS. For schools, hospitals, offices, factories, homes—any type of building. Fine appearance, rugged construction, easy operation and economy explain the fame of this line of windows. Most are standardized in sizes to fit modular construction and thus speed installation. Wide choice of kinds, types, sizes and vent arrangements.

Detroit Steel Products Company • Dept. AF-2, 2251 East Grand Blvd., Detroit 11, Michigan
IF YOU’RE A BUILDER OF SMALL HOMES

Something entirely new in Sales Promotion is being created exclusively for you by Rheem ...

SOON TO BE ANNOUNCED IN THIS MAGAZINE

Rheem Home Comfort Appliances
570 Lexington Avenue, New York 22, N. Y.

WATER HEATERS  SOFT WATER APPLIANCES  HEATING APPLIANCES  COOLING APPLIANCES
Century-Old Doorways helped create these MODERN toxic standards

The standards which NDMA has developed for testing the effectiveness of toxic preservatives for millwork did not grow up overnight. Years of research and testing were necessary. Pathologists and non-commercial research technologists studied century-old doorways to learn the secret of the remarkable lasting qualities of wood. The results of extensive laboratory and field tests were carefully tabulated and analyzed.

Today, NDMA Standards for the toxic preservative treatment of woodwork such as doors, screens and windows are accepted as meeting the most rigid requirements of modern home construction. Here are the six steps which NDMA takes to make wood a better building material than ever:

1. An efficient test for measuring effectiveness of toxic preservatives.
2. Minimum standards governing the toxic preservative treating of woodwork products.
3. A seal identifying products treated in conformity with NDMA Toxic Preservative Standards.
5. Laboratory check-tests of preservative solutions.
6. Educational effort in the public interest.

hew that we had to make the decision to withdraw our services for the time being. A decision which was the more difficult to make as we have uninterruptedy designed all work for Grayson's since 1940.

The reason for our decision was a discrepancy of opinion between the management of the firm and ourselves concerning the basic design and architectural concept of two stores for which we had completed plans. The changes which Grayson's demanded on these plans were such that we felt we would render a disservice to them, if we would give in.

I think that the story of these changes will interest you because they deal with principles of modern store design for which your magazine has campaigned for so many years, and to which we have always adhered.

The differences mainly concerned a new store building in the suburban Crenshaw Boulevard development in Los Angeles. Our design was based on the fact that this street, although an important automobile highway, would never have an appreciable amount of foot traffic, and that the main access to the store has to be provided from the rear parking lot. Accordingly, we proposed a simple, striking treatment of the street front with a shallow vestibule, and show windows designed primarily to catch the attention of the automobile public. Further, we proposed an open front treat-
Demand is solid and growing, in a multiple market...farm, commercial, industrial and residential. The building industry and the public know the advantages of rust-proof, fire-proof, rot-proof aluminum. They have tested and proved its exceptional insulation value...how its 95% radiant heat reflectivity takes off the summer sun load, cuts winter fuel bills. And with growing sales, the easier handling of lightweight aluminum increases profits. Look into the complete line! See Sweets or write for literature.

Reynolds Metals Company, Building Products Div., Louisville 1, Ky.
Our old-fashioned slate also reminds us that anniversaries are good times to say "Thank You" to friends.

This year we're doing it in a substantial way. With production—our 1948 program calls for still further increases in output. With quality—we're working to make Case plumbing fixtures even finer than before. With service— wherever you need it, coast to coast, there's a carefully selected Case distributor ready to do his best. And for your convenience, Case distributors are listed in Classified Telephone Directories.

Here's Today's Lesson on Tomorrow's Unit Heaters!

1. Consider construction—Modine gives you a metallic bond which permanently seals the flanged collars of fins (A) to tubes (B) ... prevents corrosion ... assures you extra years of high heat transfer efficiency, lasting performance satisfaction.

2. Take a peek at performance—Modine scientifically planned heat distribution gives you heat where and when you want it. You get the exact temperatures you want because Modine air velocities and air volumes are carefully related to your needs.

3. Remember suspension—Patented center supply and return connections mean you can suspend Modine Horizontal Units directly from the supply line with savings up to $10 per unit. Complete safety. No expensive supports. No extra labor costs.

4. Measure the need—Modine's integrated unit heater line gives you 3 types with 47 basic capacities. 1) Horizontal Type for general applications. 2) Vertical Type for overhead use. 3) Power Throw Type for special high velocities.

MORAL: Move Ahead with Modine Quality!

When you buy Modine, you buy the quality unit heater that's years ahead in engineering and design. Built to meet almost all the space heating requirements of modern industrial and commercial buildings, Modines give you modern beauty, plus the finest in modern performance and construction. Get all the facts from Modine's representative listed in the "Where-to-Buy-it" section of your phone book. Or send in coupon at right.

Modine UNIT HEATERS
Gives new charm to walls overnight!

When clients want lustrous, colorful, lasting beauty for bathroom, powder room and kitchen walls, tell them about Prestile. This modern quality tileboard can be applied in one day—right over present walls, making it ideal for remodeling as well as for new construction. Prestile is perfect, too, for commercial and institutional walls and counters wherever eye appeal, economy, durability and maximum sanitation are required. Write for literature and free sample of Prestile today.

PRESTILE MANUFACTURING COMPANY
2860 Lincoln Avenue, Chicago 13, Illinois


**Beautiful Prestile**

washes Prestile

Cleans easily as china with a damp cloth.

**Economical Prestile**

Goes on in large, labor-saving panels.

The problem of removing unpleasing cooking odors and grease definitly is an architect's problem today. We expect it to be solved in the plan.

**The best solution is**

**ELECTRIC CEILING VENTILATOR**

Blo-Fan installs in the ceiling, directly over the range, where a fan belongs. It collects foul air before it can spread.

Blo-Fan's patented combination of fan and blower principles provides an efficiency unobtainable in any other fan. See Sweet's 29th/12, or write for complete information.

**Frying Fish**

**Architect Problem**

It is probably as amazing to you as it is to us that all our arguments, together with actual traffic figures, were to no avail.

You will understand that we had no other choice than to accept a heavy financial sacrifice and to resign from the project. This decision caused Grayson's to cancel all agreements for other projects which we had in work. Although these events result in the loss of an important client to us, we feel that we could not do otherwise, and we are hoping that Grayson-Robinson Stores Inc. will, at some later date, realize that we have acted with their interest at heart.

**Green & Krummack Associates**

Hollywood, Calif.

**LETTER FROM AUSTRALIA**

Forum:

In Australia, since the end of the war, half the total amount of housing is being built by the government and half by private enterprise. The government half is essentially rental housing for lower income groups, of which the veterans get a large proportion. In each state excepting Victoria there is an architects' panel, an elected group of architects who have been working since 1939 on this question of housing. They have done a great deal of research and gotten many good answers, etc.

We have a very interesting story that has no parallel in the U. S. In every state our government makes a provision for soldiers to be put on farm lands. After the last war the soldier had to pay back to the government whatever it cost the government to put him there. But this time the government is assuming the value of the property, taking particular care to purchase suitable lands for either sheep-growing, wheat-growing or fruit-growing, and putting the developments in before the farmer gets there —fences being located, farmhouse and (Continued on page 46)
What puts Decorative Micarta® out in front?
It's the only surfacing material that gives you all 10 of these important advantages.

1. WON'T SCRATCH OR MAR under ordinary service conditions. Finished surface is hard and durable.

2. STRONG, DENSE MATERIAL... guaranteed not to warp, chip or crack under ordinary service conditions.

3. GENUINE WOOD VENEERS AVAILABLE. Truwood Micarta combines the beauty of such woods as primavera, mahogany and walnut with all the practical features of Decorative Micarta.

4. QUICKLY, EASILY CLEANED because of its permanently smooth surface.

5. AVAILABLE IN "CIGARETTE-PROOF" GRADE at slight extra cost. Even when cigarettes burn out on it, "cigarette-proof" Decorative Micarta remains unmarred.

6. WILL NOT SPOT OR STAIN from spilled food, grease, alcohol, etc. Highly resistant to heat, moisture, mild acids and alkalies.

7. COLOR-FAST, PERMANENT FINISH. Unusually clear, lustrous colors and patterns won't fade or darken.

8. EXCLUSIVE "BEAUTY MASK" of tough Kraft paper protects the surface during shipping, machining and installation. Strips off easily when ready for use.

9. OPTIONAL FINISHES. Brilliant high-gloss or lustrous satin.

10. LARGE 4 FT. BY 8 FT. SHEETS of Decorative Micarta are available for covering large surfaces quickly, and with a minimum of joints. Smaller sizes also available for table tops and similar applications.

Just about adds up to perfection, doesn't it? Get all these advantages when you buy a surfacing material. Specify Decorative Micarta... and be sure.

Use it for table-tops, counters, bar-tops, built-in booths, walls... anywhere at all when you want beauty, convenience and durability combined in one practical material.

Get complete information on Decorative Micarta. A variety of desirable colors and patterns is available now. Write:

UNITED STATES PLYWOOD CORPORATION
55 West 44th Street, New York 18, N.Y.

What are your competitors doing about shortages?

A whale of a lot of them have converted to Kaiser Aluminum . . . and are staying converted.

But don’t take our word for it. Read a few of their quotes, as reported by our men in the field.

1. STOVE MANUFACTURERS SAID:
   “When we converted to sheet aluminum for our gas range griddles, we were afraid consumers would object to its lightness. Turned out they preferred it because it’s a better heat conductor and has a fine appearance. We’re sticking with Kaiser Aluminum.”

2. APPLIANCE MANUFACTURERS SAID:
   “Nobody had to sell us on aluminum having plenty of customer appeal, but we were afraid of the cost. However, we found that on a unit cost basis, aluminum is just as cheap or cheaper than any other metal. Besides, we saved money on handling and shipping. We’ve converted to Kaiser Aluminum for keeps.”

3. MANUFACTURERS OF HEATING AND VENTILATING EQUIPMENT SAID:
   “When we switched to Kaiser Aluminum, our workers were enthusiastic. They liked its lightness, its cleanliness, and above all, its workability. What’s more, our customers found aluminum does work far more efficient. We wouldn’t think of changing back.”

What about you?

Why wait when there’s a Kaiser Aluminum alloy to meet almost every type of manufacturing operation? Why not join the more than 1,000 manufacturers who today are making more than 600 different products out of Kaiser Aluminum?

Simply call in a Permanente Metals’ sales engineer and we’ll be on the job, for you!
Specify power that moves with the job

You do right by your clients when you specify BullDog Industrial Trol-E-Duct, the system to give power where it's wanted, when it's wanted.

Ball-bearing trolleys travel in a continuous slotted duct, collecting current anywhere along the line. You give clients power that travels right along with cranes, hoists, assembly or test lines and portable tools like a well-trained pup.

For architects and clients alike, BullDog Industrial Trol-E-Duct is convenient beyond all possibilities of old style wiring systems. Prefabrication makes designing and installing easy. Lengthy, entangling extension cords are eliminated. Conductors are enclosed inside the sturdy duct casing. You can actually blanket a plant with power.

Takes changes in stride

New outlets can be added to BullDog Industrial Trol-E-Duct without additional wiring. Your client simply inserts another trolley in the duct to supply each new "load."

If the electrical distribution system must be moved, Industrial Trol-E-Duct can be taken down, moved and reinstalled with no loss of parts.

It's a mechanically strong and electrically superior system. Durable steel duct casing encloses and supports rigid bus bars to provide maximum strength. Movable trolley outlets and insulating materials that do not deteriorate ensure electrical superiority.

There's a BullDog Field Engineer near you, ready with all the facts on this remarkable power system. Call him anytime.

BullDog's Field Engineers welcome the chance to sit in on planning stages of a building project. Their knowledge of electrical distribution layout can mean savings in installation and maintenance costs, as well as highest efficiency and reliability in actual operation. Why not take advantage of this pre-building service?

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WEIR-MEYER heating equipment is preferred for dependability and efficiency. Equipment for any fuel, from one manufacturer, simplifies estimates and specifications.

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WEIR-MEYER heating equipment typifies quality that assures quick, profitable turnover of houses built for sale. Simple, practical and economical installation.

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WEIR-MEYER's 80-year reputation for quality and long life is known from coast to coast; buyers want this dependable carefree heating comfort and fuel economy.

FOR ALL FUELS ... FOR EVERY INSTALLATION

There is modern, easily-installed WEIR-MEYER equipment designed and built for gas, oil, or coal... for homes with or without basements... for commercial applications. Write for descriptive literature and specifications.

WEIR-MEYER means modern heat

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Weir-Meyer Furnaces & Air Conditioners for GAS, OIL, COAL
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sheds built, fruit trees planted. The farmer walks on the property with everything ready. If the capital cost of putting him there is greater than the farm can produce to pay it off, the difference between annual productive value and cost is written off.

The enclosed model of a rural experimental farmhouse is for almost arid country not now being used, along the river Murray in the north of Victoria. The state is arranging the erection of such buildings through a statewide settlement commission. The first contract was let eight months ago.

Robert Puckley

MODEL FARM in Victoria

The one shown is on 30 acres for the growing of grapes, and the racks seen in the photograph are for drying grapes in the sun. It is a warm climate and Australian dried fruits are a big product. I believe that it is one of the most interesting experiments we have in Australia at the present time: an attempt to put war veterans into a sound business.

JOHN BUCHAN
Architect and Town Planner
Melbourne, Australia

FINNISH BOOK SHORTAGE

Forum:

During the war the library of Finland's excellent Institute of Technology was bombed by the Russians and totally destroyed.

On my recent trip to Finland for the American Friends Service Committee, I discussed the situation with Dr. Martti Levon, Director of the Institute. He said he would welcome gifts of scientific and technical books and periodicals from America to take the place of those destroyed. In the remarkable efforts for recovery which the Finns are making, the lack of technical library facilities is a very serious handicap.

It would be a practical act of friendship to a nation which holds America in high regard if Americans should contribute good technical books and periodicals to this library.

Any such gifts should be marked for the Institute of Technology, Helsinki, and sent to the Legation of Finland, 2144 Wyoming Ave., N. E., Washington, D. C.

ARTHUR E. MORGAN
Yellow Springs, Ohio

Send 25 cents for 28-page profusely illustrated booklet packed with Modern decorating ideas.

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FLAGG-FLOW Threadless Malleable Fittings make tough piping jobs easy. They can be positioned to face in any direction—precisely and accurately—then Capillary Action draws the Silver Brazing Alloy into the joint to make a perfect, permanent bond. You eliminate backing-off or taking-up to compensate for faulty threads or measurements; there is no distortion strain from manhandling a pipe wrench.

What is more, FLAGG-FLOW can be installed wherever pipe will go and a torch will reach—in tight spots around machinery, or in awkward corners that defy a wrench. Nor is special skill and experience required to make permanent, maintenance-free joints. Any competent pipefitter can make joints as strong as the pipe itself by observing the simple three-step rule: CLEAN—FLUX—HEAT.

Use FLAGG-FLOW Threadless Malleable Fittings wherever standard black steel or wrought iron pipe is applicable. Write today for Catalog giving full details.
Fleur-O-Lier fixtures are made to exacting specifications that cover performance, construction and safety. Then they are tested and certified by Electrical Testing Laboratories Inc., as meeting these specifications. A Fleur-O-Lier label on each fixture identifies them.

**What's the value of this?**

Fleur-O-Lier fixtures are insurance on your reputation. A Fleur-O-Lier installation assures customer satisfaction—freedom from complaints. With Fleur-O-Lier equipment you know the customer will get fine lighting performance—trouble-free operation.

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Fleur-O-Lier is not the name of an individual manufacturer, but of a group of fixtures made by leading manufacturers. Participation in the Fleur-O-Lier program is open to any manufacturer who complies with Fleur-O-Lier requirements.
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You'll find this Reference Manual most helpful and informative. A copy is yours for the asking!

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- When you compare the 600 to 11,500 cubic feet that are generally necessary to house a pipe organ to the 98 cubic feet required for a Wurlitzer Organ, it immediately becomes apparent that here is a saving of space that can be utilized for many additional facilities.

In churches, for instance...extra seating capacity, a Pastor's study, a Sunday school room, recreation center or kitchen are all desirable church features you can recommend, if you include the space-saving, money-saving Wurlitzer Organ in your plans.

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Remember, too, that the Wurlitzer provides true church tone and that it does so at a cost that is within the reach of all.

On every count...Tone, Space and Cost, specify with confidence the Wurlitzer Organ. Organ Division, The Rudolph Wurlitzer Co., North Tonawanda, New York.

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N. Tonawanda N. Y., Dept. FO 2

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Company

Address

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Compact, 4-circuit Thermal-Magnetic (Coilless) Multi-breaker units, equipped with positive-pressure contact jaws, grip cylindrical silvered bus bars.

"Plug-in" feature permits easy removal and insertion of units for future changes in circuit ratings or additional circuits if space for expansion is planned.

Low heating, permitting small size, is achieved by exceptionally high silver content in breaker unit contacts, and elimination of bolted current carrying connections.

Smaller size greatly improves utilization of wall and column space. Yet panel has more gutter space (5½" in 15" box) because of compact Multi-breaker unit. Narrow column type has twice number of circuits previously available in cabinets of similar height.

NMO panelboards are furnished with 100 and 200 ampere mains, 120/240 Volt A.C. with 15, 20 and 30 ampere single and double-pole branch circuits.

**THERMAL-MAGNETIC MULTI-BREAKER UNIT PROVIDES 2-WAY CIRCUIT PROTECTION**

1. Thermal trip element holds harmless momentary overloads but trips if overload continues.

2. Magnetic element functions instantly on both moderate and heavy "shorts."

ILLUSTRATED NMO Bulletin gives complete information on the new Panelboards.

Address Square D Company, 6060 Rivard St., Detroit 11, Michigan.

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15 million dollar project proves advantages of...

Kimpreg*+ Plywood Concrete Forms

KIMPREG* plastic surfacing is a tough, durable material fused to exterior grade plywood in manufacture. Carloads of KIMPREG+Plywood panels were supplied for the tremendous Jacob Riis construction job and here's why:

Lower Ultimate Cost. KIMPREG increases the strength—adds to the life of plywood. KIMPREG-surfaced plywood concrete forms—handled with reasonable care—can be re-used scores of times.

Smooth Concrete Finish. Plywood panels protected with KIMPREG produce a remarkably smooth, long-lasting surface. They were ideal for the giant Jacob Riis Project because ceilings were not plastered, but painted directly over the concrete. The exceptional smoothness of the slab kept rubbing and stoning labor at a minimum.

50% Less Maintenance Expense. Light in weight, KIMPREG+Plywood panels cut handling time. Highly resistant to water, they won't swell—require no separation while drying. And oiling is reduced to a minimum. They strip easily—clean quickly.

Full Information For You. Time-saving, money-saving KIMPREG-surfaced plywood concrete forms are available through your local plywood jobber. They are also sold by individual plywood manufacturers under the trade names Laminex, Inderon and Westboard Industrial Plastic. For complete details write:

KIMBERLY-CLARK CORPORATION
Plastics Division - Neenah, Wis.
On these stairs . . .
Never a slip, no sign of wear
because they're made of ALUNDUM
Terrazzo Aggregate

advantages:
• permanent freedom from the slipping hazard
• positive non-slip protection . . . unimpaired
  by water or other liquids
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Norton non-slip floors are made of hard,
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SEE OUR CATALOG IN SWEET'S (SA and SE)
NORTON COMPANY, WORCESTER 6, MASS.

The new Chicago offices of the Container Corporation of
America (p. 65) were a collaborative project worked out,
in general scheme, by the company's own Design Department,
directed by EBERHARD JACOBSON. As head of plant and office
design for Container Corp., Jacobson climaxizes a career
which began with study at the Art Students League, and
has included jobs as art director of N. W. Ayer in Philadel-
phia, J. Walter Thompson in New York and Lord & Thomas
in Chicago. From 1929 until 1935, he headed his own
Chicago studio of advertising, art and industrial
designs.

HERBERT BAYER, Austrian-born designer, shuttles between
Chicago where he is design consultant for Container Corp.
and Aspen, Colorado where he does the same job for the
Aspen Development Co. For Container's new offices he was
in charge of the color scheme of the general work area plus
the entire design of the reception room and office of Walter
Paepcke, Board Chairman. Bayer's career includes both
study and teaching at Germany's Bauhaus and, in America
since 1928, work as art director at John Wanamaker's,
J. Walter Thompson and Dorland International. Exhibitions
of his work, both painting and commercial art have been
shown at leading museums throughout Europe and America.

MARTHA BERGMAN, another consultant to Container Corp.,
is an up-and-coming young designer who arrived in this coun-
try from Vienna shortly before the war. She managed to clamber
into the competitive field of interior design by overhauling
the offices of Fortune Magazine where she had been working
as a secretary. For the Container job she worked out color
scheme and furniture for most of the executive offices.

MORTON L. PEREIRA ASSOCIATES, architects, designed the
air-conditioning system, collaborated on the lighting and
color schemes in both employe work space and executive
offices, and acted as supervisors for the entire job.

ROBERT GRIEVE ASSOCIATES, designers of the Parker Pen
showroom (p. 84), is another husband-wife firm whose
resemblance to the similar partnership of Gruen & Krum-
beck is purely coincidental. Robert Gruen, a graduate of
Carnegie Institute of Technology, began his career as a New
York theatrical designer, moved on to Hollywood for a
short period and returned to Manhattan in 1940 to set up
his own office of industrial and interior design. In 1944 he
formed a partnership with his wife, Miriam, like her husband
an industrial designer and member of the American
Designers' Institute. Together they have specialized in
product design (wood, metal, plastic and glass) plus pack-
aging, display, lighting, furniture and commercial interiors.
Glassware of Mr. Gruen's design has been produced in both
the U. S. and Sweden and ten of his pieces were shown in
the New York Metropolitan Museum exhibit of American
Industrial Art of 1940.

JOHN B. PARKIN ASSOCIATES, designers of the Toronto bus
shelters (p. 98), is a Canadian partnership whose work
ranges from schools to washing machines. John Creswell
Parkin (left) studied at the University of Manitoba and
the Harvard Graduate School of Design and worked in New
York with Walter Dorwin Teague and Lester Tichy before
becoming a partner in 1947. John Burnet Parkin (center)
founded the firm in 1937 after graduating from the Uni-
versity of Toronto and doing industrial building in England
and Europe. Edmund Thorston Parkin (right) is also a
graduate of Toronto and Harvard, now specializing in both
landscape architecture and construction specification.

(Continued on page 52)
She's light... she's bright... she's beautiful. She has a warm, honey-colored complexion, and a beautiful figure... both stripe and some cross-fire.

Her name is Korina... and she's the newest beauty in the famous family of Weldwood Hardwood Plywoods.

But don't get us wrong. Korina is not expensive, and she's far from flamboyant. This new decorative beauty is right at home any place... in the best shops, the finest homes.

And Korina is now being shipped to lumber dealers all over the country in a good range of sizes and thicknesses.

When it comes to price, there's another pleasant surprise. Korina closely resembles Prima Vera.

It finishes every bit as well... yet costs one-third less! In addition, Korina is cleaner, sounder and runs to wider flitches.

If you haven't yet seen Korina, make a date to meet this new beauty at your favorite lumber dealer. You'll find all the familiar features of Weldwood Plywood... so popular with clients and architects alike.

Mail the coupon for complete information.
ECONOMICAL, QUICK HEAT!

Recommend WATERFILM BOILERS, the fastest-steam heating units on the market, for 3-way heating satisfaction: 1 — quicker heat, 2 — even temperature in every room, 3 — plenty of domestic hot water at all times.

WATERFILM's patented construction, not duplicated by any other boiler, incorporates the remarkable improvements that save fuel because they allow rapid-steamng action. And WATERFILM's streamlined design is an added selling point that wins over the many consumers who demand a boiler that blends with basement room furnishings.

Efficient WATERFILM Boilers, made for automatic firing with oil, stoker or gas, are available in various sizes and models to meet the requirements of small homes, apartment houses or industrial plants. Write for a free booklet giving additional information.

FRANCIS McGARTHY. West Coast architect for the San Francisco offices of J. Walter Thompson (p. 86), is a graduate of Stanford University and has worked in various firms including that of William Wurster. He set up his own practice in 1938, specializing in residential design and war housing; reopened it in 1945 after a year of government work in Brazil. Current jobs include commercial and industrial assignments as well as residential.

GRACE EVELYN MORIN and THOMAS JEFFERSON BAIRD are co-designers of Cornell’s experimental farm tenant house shown in model form (p. 93). Miss Morin, since 1944 in charge of Rural Housing Research for N. Y. State, was formerly head of the Household Art Department in Cornell’s College of Home Economics, a position she acquired in 1929. Before coming to Cornell she received her B.A. from the University of California, her M.A. from Columbia; worked as a draftsman in naval architecture, U. S. N, and for private office in California; taught at Columbia Teachers’ College. Mr. Baird, at present an assistant professor of architecture at Cornell, took his M.A. in regional planning at the same college, supplemented it with a 1940 fellowship at Cranbrook Academy of Art. He has worked in the office of Bryant Fleming and as landscape planner and architect for the Finger Lakes Park Commission.

THOMAS S. TWERDAHL and ELMER L. ANDERSON are, respectively, the architect and builder for the new row housing in suburban Chicago (p. 96). Twerdahl, a 1938 graduate of the University of Illinois, opened his own office of Barr & Twerdahl in 1942, but was interrupted by a 2½ year sojourn in the Corps of Engineers, stationed mainly at a drafting board in Persia. After discharge from the army in 1946, he reopened his own office and has since been retained as architect for Anderson's apartment projects. Anderson, an engineer by training at Northwestern University, found his first job as supervisor of the Chicago Daily News Building. For 15 years he acted as General Manager of Construction for the Kraft Cheese Co., designing and building plants in every State of the union. Since 1944 he has headed his own general contracting business in Chicago.

Macy's new branch store in Jamaica, Long Island (p. 100), is largely a company affair, based on the organization's merchandising experience plus suggestions from buyers, floor-walkers, janitors etc. ROBERT D. KOHN, consulting architect on Macy's main store additions since 1914, was called in again for this job. His particular assignment was the structural engineering and he is proud of the 60 ft. interior spans which allow a clear view through the entire floor area. Kohn's New York practice, established in 1897 after Beaux Arts training in Paris, has included the design and supervision of over 600 buildings. DANIEL SCHWARTZMAN was responsible for the counter arrangement and much of the interior design of the Jamaica shop. Also a Beaux Arts student, Schwartzman took graduate work at the Paris Ecole in 1933 after graduation from the University of Pennsylvania. He opened his New York office in 1935 following a year with Buckler & Fenhagen in Baltimore. Extra office activities: Lecturer at Pratt Institute; Vice President of the N. Y. Chapter, A.I.A. RICHARD BELCHER, chief of staff in Macy's Architectural Department, acted as liaison architect utilizing his practical knowledge of store operation. Prior to concentrating all his energies on department store work, he maintained a general practice composed of school, church and residential design. He is a graduate of Cornell University.
WANT dependable, economical roof insulation?

An imposing list of some of the nation's leading industrial manufacturers—in New York, Chicago, Philadelphia—and in Kankakee and Kalamazoo, too (write for latest list of major installations)—have found the answer in Fiberglas Roof Insulation. It's highly efficient, easy to apply, durable and long lived.

Fiberglas PF Insulating Board is the core material of this fine roof insulation, having a strong paper adhered to one face and both ends of the board to provide an efficient mopping surface.

For complete details, write for Fiberglas Standards D4.5.2. Owens-Corning Fiberglas Corporation, Dept. 830, Toledo 1, Ohio. Branches in principal cities.

In Canada: Fiberglas Canada Ltd., Toronto 1, Ontario.

5 GOOD REASONS WHY IT PAYS TO USE FIBERGLAS ROOF INSULATION

IT'S HIGHLY EFFICIENT—With a thermal conductance of only .27 Btu (at 75 F. mean temperature) for the 1-inch thickness, Fiberglas Roof Insulation has better insulating value than any other commonly used roof insulating material. It serves effectively in keeping heat in or out—permanently.

DURABLE—IT WON'T WARP OR DECAY—Varying temperature or humidity will not cause this roof insulation to warp, swell or shrink. Its insulating core of inorganic, glass fibers won't rot or decay.

IT HAS AMPLE STRENGTH—The compressive strength and tough surface of Fiberglas Roof Insulation are ample to withstand normal handling and traffic conditions on the job.

IT'S LIGHT IN WEIGHT—A square foot of Fiberglas Roof Insulation, 1" thick, weighs only 1.2 pounds. This adds no significant load on the roof structure ... permits easy handling during application.

IT'S EASY TO APPLY—Standard roofing practice is followed in applying Fiberglas Roof Insulation—no special technique is required.
IF YOU'RE A

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BENDIX automatic Home Laundry Equipment is installed in this Home LOOK-AHEAD BUILDER
You'll make Bendix Home Laundry equipment part of the blueprint now!

What's it worth to your customers?
Certainly it's worth a great deal to a home-buyer to know that the house is planned for better, easier living—and that it includes a planned laundry!

A Bendix automatic Washer already installed is a powerful urge to rent or buy. This is particularly true when the customer discovers that any or all Bendix equipment installed in the home can be bought on a package mortgage plan with only a small increase in monthly payments!

And what's it worth to you?
Whether you build to rent or to sell—units are more desirable when Bendix-equipped. Any home that's planned for easier living makes a housewife's eyes light up! And Bendix takes the curse off the toughest home-making job of all—the weekly wash!

Bendix Home Laundry equipment is equally practical—equally desirable—whether you are building horizontal, vertical, or garden units.

And a look through a list of the progressive builders who install a Bendix now—even in a seller's market—proves that the "big guns" of building look ahead. They know that anything sells or rents today that keeps the rain off the customer's head.

But tomorrow is the time when a reputation for giving more for the money—in quality, in design, and in work-saving features—will keep them—and you—building and selling when the advantage-seekers of today are just a memory!

At the Home Builders Show come to BOOTH 15 for the Bendix profit story!
See the Bendix exhibit—hear the Bendix story—see how Bendix boosts builders' sales and profits! Come to Booth 15 at the National Home Builders Show—Chicago's Hotel Stevens—Feb. 22 to 26!

Get your Architect's Handbook!
Get your copy at Booth 15—or write to Bendix. Because here's a little book that does a big, big job! Gives complete layouts of labor-saving, sales-making home laundries. It's invaluable to builders!

DISPLAY THE SIGN OF A "LOOK-AHEAD BUILDER"
It means profit today and tomorrow!

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Leave room for the new Dryer, too!
Fit companion to the Bendix automatic Washer—the amazing Bendix automatic Dryer! No more unsightly drying yards—no dependence on favorable weather conditions for drying! An essential part of modern home laundry planning!
In the homes you plan or build make the kitchens warm and friendly by specifying these new Kitchen Maid CABINETS of wood. Cozy, comfortable, convenient, they are in pleasant contrast to the cold, laboratory-like kitchens of recent years.

Moreover, these cabinets are smartly styled with gently sweeping contours. They harmonize with any modern appliance, and permit the purchaser to choose the range or refrigerator he prefers without regard to make.

In Kitchen Maid too, you have all the advantages of Composite Construction—the warmth and flexibility of hardwood—the stability and durability of new compositions—the quiet, easy action of sanitary aluminum drawers—the beauty and permanence of factory-applied finishes. Finest furniture construction throughout. Send coupon for new planning booklet.

Lord & Taylor's SUBURBAN DEPARTMENT STORE in Millburn, N. J. will be ready for opening in the fall of this year. Starrett & Van Vleck are architects; George Fuller & Co., builders. The design for this 2-story brick and fieldstone building takes advantage of a sloping site to provide entrances and parking areas on both levels. The plan includes modern features which have become almost standard equipment for new structures of this type: complete air conditioning; an open front instead of conventional show windows; a "flow" layout for aisles and showcases to replace the earlier grid plan. Office space is provided on the penthouse floor.

A GARDEN APARTMENT DEVELOPMENT in Washington, D. C. will provide 318 living units on a 33-acre wooded plot. Special study has been given by Architect Charles Goodman and Landscape Architect L. B. Voight to preserving as much as possible of the woodland area (there is only 19 per cent coverage), as well as to using it most effectively for adult and children's recreational space. Each of the 3-story buildings contains four 5-room and two 6-room units, which will rent for $17.50 per room under the provisions of its FHA financing.

A rather unusual building layout provides for two apartments on the first floor and four duplex apartments to share second and third floors. Each building is provided with its own laundry room. Construction is of concrete slab with brick and terra cotta facing; radiant heat is carried by copper tubing set in the plaster ceilings. All doors and frames as well as special storage space will be of factory fabricated metal products. Samuel Rodman and Harry Pollack are owners and builders of the project whose first units are scheduled for July completion.

FURNITURE DESIGN CONTEST

A $50,000 international competition, sponsored by the Museum of Modern Art, New York, and the Museum Design Project, Inc., is designed to stimulate interest in good design for low-cost, multi-use furniture. Two general categories are cited: seating units for one or more persons, and storage units for household or personal belongings. There is no restriction on the number of designs submitted. Three cash prizes ($5,000, $2,500 and $1,250) will be awarded for the three best designs in each group. The Simmons Co., has contributed a special prize of $5,000. (Continued on page 58)
Now it's possible to plan ideal indoor weather for every room in any multi-story building regardless of its location, variable occupancy, or alternate exposure to sun and shade. It may be exposed longer to the sun than others... may get the full blast of icy winter winds. Yet the Carrier Conduit Weathermaster System permits complete control of temperature and humidity in individual rooms at any season of the year. A turn of the individual knob gives the occupants exactly the kind of weather they want.

This revolutionary year-round system supplies outside air continuously. Use of small-diameter conduit instead of bulky supply and return ducts saves rentable floor space... and often a story height in new buildings.

The Carrier Conduit Weathermaster System is the latest product of the engineering skill that created air conditioning... and has led the way to every important advance.

For years, Carrier engineers have teamed up with architects and their consulting engineers to provide the utmost in efficient and dependable air conditioning. Write for the booklet "Air Conditioning for Multi-Room Buildings." Carrier Corporation, Syracuse, New York.
ANNOUNCEMENTS

**DOLPHIN**

Dolphin Door installed on Fiat Admiral Cabinet faced with structural glass.

**Construction Features**

**STANDARD SIZE**

24 x 72 INCHES

Solid brass one piece frame heavily chromium plated. One piece heavy extruded brass hinge jamb and specially constructed leak-proof continuous brass piano hinge make a smooth working, rigid door. Double friction catch, offset handles, and water deflector to prevent dripping on floor are features that mark the finest in shower door construction.

Essentially the same high grade shower door as the former Fiat Senior, but redesigned along modern lines with improved construction features. Made of solid brass, heavily chromium plated, the Dolphin represents the best in a shower door; can be furnished on Fiat Shower Cabinets and for built-up showers of tile, marble, or structural glass walls. This Dolphin Door is now in production for prompt delivery.

In Canada—Fiat showers are made in Canada by The Porcelain and Metal Products, Ltd., Orillia, Ontario.

**Metal Manufacturing Company**

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LONG ISLAND CITY 1, N. Y.  
LOS ANGELES 32, CALIF.

for a dual-purpose upholstered furniture unit adaptable for sleeping use. Also a part of the competition, is the research work done by six teams of designers who have been granted $5,000 each for collaborating on a project with technological laboratories. The team submitting the best report of its project will be awarded a special prize of $2,500.

The jury of eminent architect and design experts who will judge all entries includes Alfred Auerbach, Catherine Bauer, Luis de Florez, Rene d'Harnoncourt, Hugh Lawson, Ludwig Mies van der Rohe and Gordon Russell. The contest closes October 31, 1948. Winning entries will be exhibited by the Museum of Modern Art.

The Museum Design Project, co-sponsor of the contest, whose membership represents retail furniture stores in more than 160 cities throughout the country, will estimate possibilities of manufacture and sale of prize-winning designs, granting royalties to the designers.

**EXHIBIT**

The Art and Technique of Modern Glass—from machine-made tumblers to finely engraved crystal—is being illustrated at Cooper Union Museum in New York City (Jan. 12-Mar. 20). The show presents examples of glasswork produced during the last 25 years in the U. S., France, Sweden, Finland, Holland, England, Austria, Italy, Belgium, Czechoslovakia and Mexico. A special section is devoted to demonstration of glass-making techniques and the uses of glass in modern decoration. These latter include glass block, glass fiber draperies, mirrors and tables, of which the most striking is that designed by sculptor Osamu Noguchi (photo above).

**FELLOWSHIPS**

The Lowell Palmer Fellowship in Architecture provides a year of advanced architectural study at Princeton (tuition, residence and $700 stipend) to college graduates under 27 years old on October 1, 1948. Application and scholastic records must be filed with the School of Architecture, Princeton University, Princeton, N. J. not later than March 1.

The John Stewardson Memorial Scholarship offers $1,000 towards a year's study of architecture in the U. S. or abroad for Pennsylvania residents between the ages of 22 and 32 who have four years of architectural training either in school or office. Application blanks should be returned to the Secretary, Henry Mirick, 12 S. 12th St., Philadelphia 7, Pa., before February 28.

**NEW OFFICES**

Robert Hoyt, AIA, announces the opening of his office of architecture and planning consultation at 231 LaArcada Bldg., Santa Barbara, Calif.

(Continued on page 60)
Today the kitchen is the yardstick of value among home builders and buyers. That's because the tremendous impact of powerful advertising has made Americans thoroughly kitchen conscious. In fact, the kitchen is now the most talked about room in the modern home!

Within the past three years more than 2,000,000 persons have written to Hotpoint about All-Electric Kitchens. Pioneer of the electric kitchen, Hotpoint is recognized as the leader in modern kitchen planning.

Alert architects and builders are finding good reason to invest enough extra in the kitchen to make it a real showplace. Also, they're learning that Hotpoint All-Electric Kitchens create confidence in the quality of the whole house and make today's building costs a little easier for prospective owners to take in their stride.


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Couch Fire Alarm Equipment is always ready for action . . . ready to warn personnel of impending danger . . . to summon help for saving lives and property . . . to avert disaster.

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ANNOUNCEMENTS

M. DE WITT GROW, RA, is now in private practice at 4125 Monroe St., Toledo 6, Ohio.

Dan Palmer has opened an office of commercial and residential architecture at 3633 Carnation Ave., Los Angeles 26, Calif.

Morgan Stedman, Furber Libby and Dorothy Gray, registered architects, have formed a partnership with offices at 180 University Ave., Palo Alto, Calif.

Laitala & Neuchterlein, registered architects, announce the opening of offices at 620½ W. Saginaw St., Lansing, Mich.

Leslie Greenwald and Jules Mirot, architects, are now in practice at 127 N. Dearborn St., Chicago 2, Ill.

CHANGES OF ADDRESS

Neil Convery, AIA, announces the removal of his office to 1060 Broad St., Newark 2, N. J.

Carl Clark, AIA, announces that his new address is 625 James St., Syracuse 3, N. Y.

Raymond Sizemore, AIA, is now located at 16 South Hull St., Montgomery, Ala.

Fred Safrian, RA, has moved his office of interior design and architecture to 350 Broadway, New York, N. Y.

George Dress, RA, is now located at the Manufacturers' Trust Co. Bldg., 205 E. 85th St., New York 28, N. Y.

Theodore Dominick, architect, is now at his new address in the Edmonds Bldg., 917—15th St., NW, Washington 5, D. C.

Cooper & Perry, architects and engineers, have moved to 211 W. Hill Ave., Knoxville, Tenn.

OMISSION

We regret that our story on the Bab-O plant in the December issue (pp. 89-92) did not give credit to the George Sollitt Construction Co., General Contractor for the building.
ANDERSEN

Windowalls

transparent mirrors of outdoor beauty

In the clear, even glass of these Windowalls can be seen the reflection of the lovely trees outside this Wisconsin home. You can be certain the vista opened up by this wide expanse of windows is a stirring one, indeed.

And remember, too, that Andersen Windowalls can be opened in fine weather—to bring in an adequate amount of fresh air.

This Windowall shows two standard Andersen Gilding Window units with horizontal bars—also available in one-light glazing. Consult Sweet's Architectural File for complete details. For additional information, write direct to Andersen.

* Trademark of Andersen Corporation

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Bayport, Minnesota
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"Ideal for efficient work" in medical offices," says Dr. Fred. L. Scott, of Huntington Park, Calif., about the temperature and humidity conditions maintained the year round in his offices by Servel.

"Very satisfactory in all respects," agrees W. D. Owen, Vice President and Cashier of the Bank of Beaumont California, which is kept cool in summer, comfortably warm when needed, by the Servel unit.
praise all-year gas air conditioner

THEY SAY SERVEL All-Year GAS AIR CONDITIONER
PROMOTES HEALTH, EFFICIENCY, BUILDS PROFITS

Typical of hundreds of letters in our files from business
and professional men all over the country are the testi¬
monials on these two pages. Practically everyone who has a
Servel All-Year Gas Air Conditioner is more than pleased
with the results. In fact, as you’ll see on the right, one en¬
thusiastic user has installed three units—one in his home,
one in his automobile agency, and one in a store he owns!

Everywhere, users agree that this wonderfully efficient
year-round conditioner is worth every penny it costs. Some
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few years! So you can recommend Servel All-Year Gas Air
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Complete in one unit, the Servel conditioner refrigerates
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Check your list of clients today. Determine which are
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Then ask your local gas company for more detailed infor-
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Servel, Inc., for application data and names and addresses
of satisfied users with comparable installations. Address
Servel, Inc., 2802 Morton Ave., Evansville 20, Indiana.

“IF I COULD FIND another place to install Servel
All-Year Gas Air Conditioning, I would do
it,” says Frank M. Bowman, Alice, Texas,
businessman. He already has three Servel
units, one in his automobile agency (above),
and one each in his store and home (below).
What good is a house without heat?

This winter is proving many modern houses to be obsolete, due to conditions no one thought possible one year ago.

They cannot be adequately heated because of shortages of certain fuels.

It is predicted that shortages in those fuels will exist for several years.

Investments and loans on houses that may become "fuel orphans" are imperilled by inadequate provisions for heating just as the health and comfort of their occupants are endangered.

Now is the time that houses are being designed, loans on projects being discussed, investments in developments being considered.

To maintain the value of all new construction, provision should be made for the storage and use of anthracite (hard coal), the clean, smokeless, abundant, domestic fuel.

In following issues of this magazine, we shall bring you news of modern developments in heating with anthracite—information that you can use to give modern buildings modern heating.

Anthracite Institute
101 Park Avenue - New York 17, New York
PACKAGING COMPANY USES OWN OFFICES TO SHOW VALUE OF GOOD DESIGN
Having long ago proved to its own satisfaction that topflight design is always a sound business investment, Container Corporation of America was merely using standard operating procedure when it put a group of topflight designers and colorists to work on its new Chicago offices. And once again the formula is successful—not only for the public who will see it but, even more importantly, for the people who work there. The entire project was conceived and supervised by the company's own Department of Design. And what it had to begin with was anything but glamorous: one entire floor of a highly respectable but elderly office building—a hollow rectangle of some 33,000 sq. ft., wrapped around a light well and served by an embarrassingly large number of elevators. The principal drawbacks to the floor were environmental. Located only five floors above some of Chicago's busiest intersections, it was noisy. In summertime, it was hot. The initial decision, therefore, was to seal all windows with secondary sash and completely air condition the entire area. (See p. 731. This necessitated a suspended ceiling which has been cannily used as an acoustical blanket, a light source and an important decorative feature. Basically, this was the heart of CCA's renovation program; the rest was a problem of relocating partitions, refinishing wall and floor surfaces, designing and installing appropriate furniture. That these latter details loomed so large in the finished job is a tribute to the skill and plain good sense of the team of designers—both staff and free lance—which CCA turned loose on the job.

EGBERT JACOBSON, Design Department, Coordinator
HERBERT BAYER, Color
MARIA BERGSON, Furniture
MORTON L. PEREIRA & ASSOCIATES, Architects and Engineers
The light-hearted yet unobtrusive color scheme on the facing page is typical of Container Corporation's new Chicago offices. Its success is based on a straightforward, rational analysis of color—a subject about which, incidentally, CCA makes a point of being well-informed.* Herbert Bayer had several definite things in mind when he worked out this color scheme. He wanted all the offices to be cheerful, offering a pleasant transition as one moved from one area to the next. He wanted a colorful appearance without a disturbing overemphasis on the wall areas; and he wanted clear colors which, while light, would not be pastel. To accomplish this he followed several simple principles. Window walls and ceilings are always either white or light gray. Color areas are confined to one or two of the other walls. The main color is a shade of medium weight—if a second color is used it is usually the same weight of a complementary hue. Color for floor and upholstery fabrics are drawn from this same palette.

Since both fluorescent and incandescent light sources were used, each color was tested in the light under which it would actually be seen. Some 40 variations of 14 basic hues were employed—the walls being painted in calcimine because the plaster was not yet dry. Ultimately, the entire area will be repainted in oil.

* To be able "to talk color without high-style names and without misinterpretation," CCA's Color Laboratories, headed by Walter C. Graville, have developed one of the definitive color systems. This "dictionary of color," based on the Ostwald system, is called the Color Harmony Manual; the 1948 edition will carry 905 colors.
MASTERFUL USE OF CLEAR COLORS—NOT TOO DARK
YET NEVER A PALLID PASTEL—MARKS BOTH THE OFFICE
OF THE DESIGN DIRECTOR (ABOVE) AND HIS DEPARTMENT (LEFT, ABOVE)
Suspended ceilings of cork-aggregate plaster have everywhere been converted into an important decorative feature. Made necessary by a new air conditioning system, the ceilings were one of the largest structural items in the entire project. In this executive office Herbert Bayer has used them to carry coves and down lights and to reflect shielded wall floods. Here as elsewhere there is a mixture of fluorescent and incandescent lamps. Double-sash windows have plastic curtains.
Bergson's office furniture consists of ten basic units. These combine in wide variety to meet most needs.

The furniture for most of the offices in Container Corporation's new Chicago home was designed by Maria Bergson. A comparative newcomer to this field, Miss Bergson's designs have the most pragmatic of origins—she herself was once a secretary. From this vantage point, she learned the great disparity between what office furniture should do and what it does. The flexible groups shown on this and the following pages are her contribution to narrowing this gap.

While it cannot be said that she has invented a new system (the concept of sectional furniture is very popular just now), Miss Bergson's sharp scrutiny has dissolved the old golden oak desk into a series of quite sensible component parts. And with equal skill she has reassembled them into some handsome and business like "work areas" for a lot of CCA's white collars. In line with current practice, her new furniture provides not mere drawer-and-shelf space but all sorts of specialized storage facilities. There is a place for everything—letterhead, pencils, files, even cigars—and if Miss Bergson has her way, everything will be in its place. Thus she has narrowed the depth of the desk top to 30 in. on the very plausible grounds that the back of most desks is used for clutter anyhow.

In the case of the CCA offices, Miss Bergson did not stop with the desk. She also designed several chairs—but only, as she puts it, "because I was forced to it. I scouted the market and found there was nothing but living room furniture—'flopposture' design, too low, too relaxing." So she set about producing her own, remembering to keep them lightweight (as a secretary she had suffered from moving heavy chairs about) and equally comfortable for a 6 ft. 2 in. man or a 5 ft. 1 in. secretary. She is reasonably well pleased with the upholstered model pictured below, but her favorite is the webbed model shown, on the following pages.

Miss Bergson also handled the decoration of most of the private offices.
Even in jobs which the payroll department classifies as identical, there may be a very wide range in office work. One person needs more filing space, another more drawers while a third will need desk-top surface only. Since no single piece of furniture can more than approximate these widely varying needs, the end result is that the stock desk meets none of them well. By breaking the desk down into its component elements and then devising a method for easily connecting and disconnecting them, Miss Bergson has introduced sufficient flexibility to meet most office requirements—up to 95 per cent, she feels.

But to hold this business of flexibility within economical limits, she has held the total number of basic elements to ten. Naturally, no one assembly is apt to use all ten components and only the eight most popular are shown below.) Four of the cabinets have countersunk fittings at each end to receive a typewriter board at proper height from floor.

Miss Bergson relies upon the weight of the units to hold them in a stable group with only two exceptions—the paired legs are screwed to under side of desk top; and typewriter board uses a simple connector. Fabricated of oak and walnut-veneered plywood on a solid wood frame, the unit’s main drawback is cost—about $450 for the typical office assembly at Container Corp. Quantity production, Miss Bergson hopes, will get the price of a standard clerical desk down to around $150.

In this combination, a standard cellular desk-top is supported by a pair of legs at one end and end-opening cabinet at the other ...
... while in this assembly requiring more storage space, top rests on two cabinets. Access may be from either or both sides...

Desk here consists of standard top (with pigeon holes opening only toward user) supported by a cabinet and a veneered vertical fin.

AIR CONDITIONING illustrates new approach to summer comfort.

OUTSIDE AIR

COLD WATER COIL
AIR COOLED TO 50°F
MOISTURE REMOVED BY CONDENSATION

HOT WATER COIL
AIR WARMED TO TEMPERATURE SET BY THERMOSTAT IN OFFICE AREA

CONDITIONED AIR - 80°F 50% RH

UNEVEN COOLING AND HEATING LOADS

on a floor with four exposures and a court led designers to split the air conditioning system into four independent zones. (See diagram below). Each has a set of controls designed to maintain summer conditions at 80° air temperature, 50 per cent relative humidity. While somewhat above the "comfort zone" recommended by A.S.H.V.E., the criterion taken here is a valid one—i.e., that summertime reduction of humidity is at least as important to human comfort as is cooler air. Increasingly, engineers are beginning to appreciate this fact.

Equipment necessary to supply this conditioned air has been compressed into a neat package only 42 in. deep. Hung from the ceiling of the rear (west) bay, this package leaves 7 ft. headroom for filing and dead storage. In simplified form, the diagram above demonstrates the cooling side of the cycle. Electronically-filtered air is passed through coils filled with 50° F. water. Here its temperature is reduced to 58°F and its moisture content greatly reduced. Then the air is passed over heating coils to bring it up to that temperature needed by the various zone thermostats for them to maintain the desired 80° F. and 50 per cent relative humidity in the office spaces. The system, according to its designers, is effective within plus or minus one degree.

Schematic Layout of Duct Work
SLIDE-RULE HOMEBUILDING

Smith & Hill Inc., Chicago builders, have adapted mass production and new financing techniques to a comparatively small-scale operation.

The success of Smith & Hill, Inc., one of Chicago's newest and fastest-growing home-building outfits, is based on an old-fashioned fact of business life: giving the customer something for his money. However, accomplishing this startling feat in the present bullish home market involves an approach to building which is scarcely reminiscent of the good old days.

Much criticism has been directed at the complex and archaic production methods which keep houses short in a shortage and prices out of reach even in a boom period. But the small operative builder, competing for lumber, labor and financing knows that he is caught between construction and the customer, very likely to go broke in the squeeze play.

The three associates of Smith & Hill have managed to beat the building game simply by removing, to a large extent, the speculative factor.

During the ten years they spent doing standard construction in the real estate mortgage field they had come to the conclusion that building as practiced made little sense. To bring order out of chaos, they believed that a minor revolution was called for in:

1) Modular design and standardization of homes.
2) Labor relations and the use of cost-saving, labor-saving machinery.
3) Procurement of materials.
4) Construction financing.
5) Mortgage financing.
6) Development of raw land.
7) Marketing.
8) Management.

Putting these ideas into practice has enabled the new company to cash in on a house-hungry market at a time when many of its established competitors are striking snags with the conventional credit formula, the inefficient subcontracting system and wasteful methods of construction and procurement. The Smith & Hill trade name, “Lockweld Engineering” describes the carefully integrated procedures of construction, management and finance by which they have produced a quality home at a substantially lower price than competitors of the hit-and-miss building tradition.

Although certainly not the first to streamline building operations, this company is almost unique in its application of mass production methods used by such large-scale builders as Levitt and Bohannon to an operation of much smaller scale. Rather than the 10,000 houses a year turned out by the big boys, they have set a goal of 200 houses as the minimum for an economic product and a profitable business. Even this is quite a jump from the 10 or less houses put up by the ordinary builder, but Smith & Hill have explored and overcome the very difficulties which keep the small operator from expanding his output.

At present they have two large developments underway and are turning out homes at the rate of 32 per month with a goal of 500 for the coming year. The first project, Oak Meadows, started in 1946 (Forum, Apr. ’47), is strictly for veterans and when finished will be a complete suburban community of 1,200 homes in the moderate ($10,500-$11,000) price bracket. The second, Park Ridge Manor, is a recently started 300 home subdivision catering to a slightly higher income group with homes at $15,500-$18,000. Comparable houses are now selling in the Chicago market at around $20,000 and those at Oak Meadows can be matched only in the $13,000 class.

Perhaps most important in the Smith-Hill formula is the construction system, a compromise between prefabrication and conventional building. Their product is an “engineered house,” most parts of which are pre-cut and prefabricated on the basis of a carefully worked out modular design. The firm maintains, however, that its house is not a true prefab, since it does not utilize sub-assembly of plumbing, electrical equipment, hardware and windows (the method used by Levitt, but which is outlawed by the Chicago building code and building trades unions).

The design was worked out by the Chicago architectural firm of Perkins & Will and is based on a dry-wall construction system using resorcinol plastic resins with stressed-skin plywood wall sections. All the parts for one house are fabricated at the same time from lumber of the same moisture content, thus minimizing the natural problems caused by swelling and contracting of wood. In practice the design has been constantly improved to eliminate cracking and warping of walls, opening of field joints and other drawbacks.

The basic unit is a 24 ft. x 40 ft. modular core, which allows great flexibility in construction. Rooms can be enlarged simply by adding 4 ft., 8 ft., or 12 ft., wall panels. An L-shaped combination of units can produce a luxury ranch house at $22,000 that would compete with a $30,000 standard home. In the Park Ridge Manor development they have used variations in garage-house combination and finish materials plus skillful site planning to provide a maximum contrast from one basic design. Smith & Hill feel that they have an
In dealing with subcontractors, planned construction also pays off. The company can give one subcontractor in plumbing, electrical work, etc., all the business he can efficiently handle. Thus assured of steady employment, the subcontractor can plan his buying, give suppliers definite schedules and make volume purchases where cost saving is involved. He wastes no time on competitive bidding for different contracts and needs add no allowance for risk and price or labor changes in his figuring.

Another cost-saver is the low management overhead achieved with planned production. Precutting for conventional construction often costs more for close supervision of work than is saved on standardization. By mass producing components, as Smith & Hill do, quality control is high, since the men become expert at their repetitive jobs. Finish carpenters, plumbers, etc. also repeat one operation, moving from house to house with relatively little supervision. Evidence of the economy under this system is the Smith & Hill payroll, consisting of 220 persons, with only 18 in the management or office force category. The rest are carpenters, laborers, cement gang workers, masons, plasterers and watchmen.

The third stumbling block for the speculative builder is financing. In this department Smith & Hill have made a particular contribution, since the three associates know the real estate mortgage business inside out and at first hand. Barton Smith, Marcus E. (Ed) Smith (no relation, but naturally known as the Smith brothers) and Kimball Hill all worked for the same Chicago mortgage company during the thirties. Their combined experience covers every job from that of title chaser on up. Thus, they are able to talk the language of lenders and devise practical schemes which attract the best building money.

For financing their own projects they have eschewed FHA mortgages, sticking instead to conventional financing and 10 per cent down payments—but with a twist. One angle is the packaged mortgage, which includes kitchen appliances and built-in furniture under the long-term loan. This plan is partly an added attraction to the home-buyer, partly investment insurance, since the elimination of high monthly appliance payments and the reduction of the amount of furniture which must be purchased automatically makes the home buyer a better risk. Large blanket construction mortgages for initial improvements have also been worked out with local home loan associations.

Even more important to over-all operation is the firm's practice of stowing up materials for future building at least one month in advance. Under the usual system of financing, with banks advancing money only as materials are incorporated in the job, this would be impossible. But Smith & Hill has obtained open-line credit from a local Chicago bank without mortgaging materials or land, an arrangement which makes advance purchases feasible. This in turn allows the company to sell at firm prices, knowing that rising costs of materials cannot affect the immediate future.

Which leads to a third practice: selling each house before construction is started, thus getting a down payment when it is needed for buying kitchen appliances under the packaged mortgage. This brings us full circle to the non-risk investment which persuades bankers to provide an open credit line. Smith & Hill have probably achieved the first practical advantage over national prefabricators in that one company sees the house through to its erection and sale. Their subdivisions are real communities, laid out as a whole, with each house planned to harmonize with its neighbors.

For the work thus far, which includes production scheduling and site planning as well as the house design, Perkins & Will have garnered fees in excess of $50,000 or approximately $420 per house. This is an unusually high take for the architects since they are actually designing only one house with variations. It indicates the extremely detailed preliminary planning necessary to efficient large-scale building. For the builders it averages out to a low fee per house, although paid as a combination of royalty and straight time for all service. Royalties range from a maximum of $100 per house on the first 200 units to as low as $10 on more than 1,000. The straight time charged has accounted for the major part of the fee thus far.

The planned construction method developed by Smith & Hill is an answer to the second building booby trap: labor. Trade unions have long turned a jaundiced eye on either the importation of finished homes or the use of labor-saving devices in local building. With scheduled production going forward at a fast clip, Smith & Hill is able to give building mechanics, who normally lose a considerable number of work days a year, steady employment on its own payroll. This scotches union objections to the use of power machinery—and eliminates the special premiums, bonus payments and forced overtime which occur in open bidding for the labor market—all factors normally contributing to the high cost of housing.
application of perpetual motion to the building-financing business.

In offering a safe risk to attract the wartime savings of real estate investors, Smith & Hill have not overlooked any angle. Thus, even their advertising policy is closely linked to the search for safety and predictability in building.

Hill, who concentrates on publicity and advertising, dodges market surveys, feeling that the so-called "opinion" of prospective customers is unimportant. He long since decided that the best way to find out if a market exists is whether it is in a specific location or price bracket is to try to sell it. The acid test is therefore a pre-construction news story placing all the facts—location, lot size, home size, prices, plans and renderings—before the public. If this brings a flood of applicants with cash on the line, Smith & Hill are convinced. The drawback to this type of publicity is that it often produces a volume of curiosity seekers rather than real buyers. Since the launching of the Park Ridge Manor project, therefore, Smith & Hill have also used display advertising to attract real buyers, weed out the curious. In addition, daily short classified ads are used to corral new prospects moving into the city and people who have just entered the market through marriage, etc.

Pressure is maintained on a project until sales reach a backlog of three or four months—long enough ahead to avoid waste in material commitments and not too far ahead to create inflationary risks. So far, advertising per home has been extremely modest, running less than $35. By bringing buyers direct to the project, fully informed, Smith & Hill can operate with a minimum number of trained salesmen.

However, even their combined know-how, recently approach and cautious planning could not prevent a few errors when the company was getting underway. They took a loss on the first 50 houses erected at Oak Meadows and although hoping to complete half of the project during the first year, succeeded in building only 190 homes. In addition, the tentative price of $8,500 had to be jacked up to $9,200 for the first sale and is currently hitting above the $10,000 mark. These slips and shifts were due to the constantly rising cost of materials plus the problems of an expanding company: improvement of production methods, refinement of design, tightening of management controls and a refusal to extend before they were financially able.

Currently the company is engaged in a thorough engineering and management study to gain the maximum simplicity in production methods. Time studies are constantly made on every operation. Monthly and weekly checks establish standards for every phase of work and permit more and more accurate estimates months in advance of completion. Overall average cost per home is worked out each month, and cost checks are carried out daily. Warehousing expenses have been held to a minimum since much of the material stockpile is housed in partly finished homes on the building sites. The company's plant, where pre-cutting and fabricating is done, was relatively inexpensive, consisting of four engineered home shells put together.

With operations so strikingly under control, Smith & Hill feel almost ready to tackle another problem—the over $20,000 home. They are also making plans to tap the low-cost market with a $7,500 minimum unit. Thus, they will exploit demand at every level with their same basic design. The higher priced homes, which provide a larger profit margin, also create acceptance for engineered construction at the luxury level. The low-cost houses will be a safeguard against the tapering off of an emergency market.

Nearest possibility is that the firm, together with architects Perkins & Will, may put the plan and certain trade secrets on the mass production of homes up for sale to other builders throughout the country. Standardization of specifications in a number of markets could reduce waste for all cooperating builders and open further economies through large-scale buying of housing components. Characteristically, however, Smith & Hill won't go ahead with this idea unless an overwhelming demand is demonstrated.

CONSTRUCTION OUTLINE

BASIC LOCKWELD STYLE AT PARK RIDGE MANOR FEATURES GARAGE ATTACHED TO HOUSE BY SCREENED BREEZEWAY ADJOINING TERRACE

TRIM CONSERVATIVE HOME borrows large windows and open planning from purist contemporary design. Brick finish (above) is one of many choices including lannon stone, horizontal siding, vertical siding with lannon stone trim. Views of living-dining area (right) show popular sales features: wood-burning fireplace, mahogany paneling, picture windows. Standard plan and alternate are at left, different combinations of basic garage-living units below.
Smith & Hill's expertly designed house offers a number of extras not found in the ordinary builder-home.

**LINEN CLOSET** with shallow shelves is part of the wall storage unit between main bedrooms. It opens into the hall, a central location convenient to all three bedrooms and bathroom.

**BUILT-IN FURNACE UNIT** is so small and compact that it is fitted into chimney of living room fireplace. It serves a combination radiant-coil floor and standard warm air circulating system.

**ELECTRICAL KITCHEN**. Laundry and heating equipment worth $1,000 is included in the firm price of the house, representing a current ultimate in packaged mortgages. View panel allows mother to keep an eye on children in adjoining room.

**STORAGEWALL IDEA** is utilized to provide planned storage throughout entire house, is also included in over-all price. Kitchen-dining arrangement opens on opposite sides to allow storage of cooking and dining equipment exactly where needed.

**BEDROOM STORAGE** includes large closets whose doors open to allow a complete view of clothes. Built-in "chifferobe" provides drawers and half-length closet for blouses, lingerie, shoes, etc., eliminating the necessity for a separate bureau.
ARCHITECTS' OFFICES

An eminent example of the clean contemporary design and deft detailing for which this firm of designers is famous.

KETCHUM, GINA & SHARP, Architects-Owners
RICHTER & RATNER CO., General Contractor

TOP FLOOR OF LOFT WAS PARTITIONED, RESURFACED, AND PAINTED WITH LITTLE PRETENSION, MUCH EFFECT

When architects meet the opportunity of designing their own offices, their initial delight is sometimes tempered by the feeling of uncertainty akin to the glee of a suddenly released prisoner. And often this uncontained feeling has produced nothing more thoughtful than fluorescent lamps in the drafting room. Here a simple conversion of an old space through minimum use of easily workable materials and lively colors gave the partners an excellent, economical design. Reception room, left, and manager's office opening off it, above, are a good introduction.
Morris Ketchum, Francis Gina, and Stanley Sharp each designed his own private office, with the screened window-wall the main plane of variance. Ketchum, whose office is also planned for use as a conference room, used a small sliding panel system in the curtain wall. Gina has large panels of etched glass except for one section at the wall end, which the building code forced into use as a fire door of wired glass. Sharp painted part of his wall, uses two window shades—one pulling up, the other down—for controlled light through the remainder.
TROUGH RACK FOR PAPERS, HUNG NICELY BEFORE GLASS WALL, PROVIDES FINE TOUCH

Esra Stoller, photos
Play of color planes is important in this design, with walls of yellow, green, and white—and in the reception room, one of black enamel—a terra cotta linoleum floor, birch veneer, and white plastic table tops. A new skylight was built for the north exposure, to replace one used by former tenants of the building, who were tapestry and carpet repairers. The well-lit drafting room has space for more than 30 draftsmen on the main floor with room for expansion on the mezzanine, where also are the dead files, a storage room for samples, and a model-making shop.
PEN COMPANY retains its product designers to execute complete division offices in New York.

REPAIR CUSTOMERS ARE LEAD INTO THE SERVICE DEPARTMENT WHERE PENS ARE REGISTERED AND PASSED BACK TO WORK COUNTER.
A basic policy of this company is postsales care and maintenance of its pens, an important element in the prestige-building, consumer-relations, and advertising programs. This new branch, in a convenient location on the mezzanine at 30 Rockefeller Plaza, is dedicated largely to that end. Here Parker pen owners may bring their ailing emblems of civilization to a handy repair depot for quick rejuvenation—to be charged only for new parts. As many as 500 a day do, so the service room had to be planned to hold comfortably 50 customers. Besides this obvious function, which claims most of the traffic entering the area, there are two other sections. One is a salesmen’s showroom, not open to the public, where sample displays are set up, new pens displayed to wholesaler buyers, and a one-week sales training course taught with the aid of a small moving picture projection set-up. The final division of the space is clerical and executive office room. To do the job, Parker tapped a design firm who previously had turned out pens, packages, ink bottles, and displays to their satisfaction.
AD AGENCY design creates a fitting atmosphere of calm resourcefulness and efficiency.

FRANCIS J. McCarthy, Architect
CHARLES A. Von BERGEN, Electrical Engineer
CAHILL BROTHERS, General Contractor

Uppermost in the architect's mind when he planned this loft floor layout for the busy San Francisco branch of J. Walter Thompson was the consciously complex nature of the advertising business. For no Adman is an Island—advertising agencies work largely by group operation with many members of the staff laboring together on each of the carefully nurtured accounts. Thus the entire space had to be subdivided deftly for easy logical flow among sections, rather than planned as a series of insulated offices pieced together on convenient corridors.

Lavish color is more important than structural decoration throughout the scheme, and is used neutrally on floor and ceiling to increase the overall unity of the entire office. Transoms run the length of partitions to spill light into the core of the almost square floor plan. In partitioning, structural columns were generally ignored until the most efficient layout had been reached, then those columns which had not been absorbed by partitions were used as causeways for vertical service ducts, furred out, and finished brilliantly with polished plaster in intense colors.
Model Farm - Tenant house shows close study of a neglected type

GRACE MORIN and T. J. BAIRD, Designers

A sizeable portion of American building—that of the farm population—lies completely outside the normal area of architectural operations. But if farm building goes unnoticed by the profession, it is the subject of close, continuous and sympathetic attention on the part of many agencies—especially of the state universities and agricultural colleges. Typical of these is Cornell's College of Home Economics: here a Rural Housing Research Staff headed by Dr. Grace Morin is hard at work on a program for helping New York farmers with their housing problems.

The model tenant house shown here is only one form of the Staff's activities. In addition to designing such prototypes, it maintains a consultant service for all sorts of rural building and remodeling problems. One of the farmer's biggest headaches is the problem of how to get and keep good agricultural labor. Since a married man with family is nowadays considered more satisfactory than the old-fashioned "hired hand," the problem of getting good tenant farmers often resolves itself into a question of good tenant housing. The house shown here is the Research Staff's answer.

It is a minimal house, built for economy in a two-story cube; but it nonetheless manages to include many features which larger and more expensive farm houses often omit. Actually, most farmers would probably jump at the chance to live in it. More than 73 per cent of New York's rural families live in houses built before the Twentieth Century—a third of them before the Civil War! Minimal or not, the design shows a down-to-earth insistence on comfort and convenience which makes it worth study. The main entrance is the back door, as it is in most farm houses, flanked by a wash-up room for damp clothes or muddy shoes. Refrigerator and washing machine are electrical but the cookstove is an old-fashioned wood-or-coal burner. The living room faces south across a nicely paved terrace; but the kitchen windows are placed to command a view of the barn. And a downstairs bedroom may serve for overnight guests but is also equipped with everything needed for ironing and sewing.

Designed for conventional wood framing, cinder block or plywood panel construction, the house was estimated to cost $6,200 in 1946. Dr. Morin thinks it would undoubtedly cost more now but points out that many farmers could supply much of their own lumber and labor. To make its erection as simple and economical as possible a bulletin has been prepared giving a complete bill of materials (including substitutes) to accompany plans and construction details. Equipped with this, the farmer can go to his local dealer and find out exactly what it would cost. Working drawings show him exactly how to build it, including the many ingenious features shown on the next two pages.
Special needs of farm families reflected in Cornell's tenant house design.

Many common sense proposals to compensate for scrimped space (26 1/4 x 30 1/4 ft., outside dimensions) mark Cornell's design for a tenant house. For instance, the carport gives cover to the back door in recognition of the fact that on most farms only "company" uses the front. Here, too, are stored fuel (for range and heater) and garden tools: in rainy weather, the children can play here or the washing be hung out. Just inside the door is a wash-up room, where muddy boots and sweaty work clothes can be parked. The central hall channels traffic around the kitchen so that its small area can be used with maximum effectiveness (see plan right). Laundry equipment is placed in corner of kitchen closest to door. The designers admit this is not ideal but feel that, even with a basement, laundry work should all be done on first floor level.

The house can be built with or without a basement. In the latter case, a cool room for vegetables and canned goods is provided under the stair landing, half a story below grade; and a hall coat closet is converted into an asbestos-lined niche for a space heater. The designers prefer a furnace, pointing out that, while cheaper, a heater could not be expected to heat the entire house effectively.

The plan shows many other ingenious features designed to make housekeeping easier: storage facilities in the downstairs bedroom (right above); baby-bathing facilities in the bathroom (right); an open deck for sunbathing or airing clothes and bedding; and a sort of rudimentary utility core around a low-cost chimney (facing page, bottom).

Some of the details of the Cornell house may strike professionals as a bit awkward. For example, it seems a pity that, while the upstairs bedrooms are good-sized, they have inadequate cross ventilation and no southern exposure. But in general the design incorporates many concepts which would help any designer with the knotty problems of low-cost rural housing.
DESIGNED TO LIGHTEN the work of a hard-pressed farm life, the room reflects the kitchen research of another pair of Cornell economists, Heiner and Cullough (FORUM, Feb., Mar., '46). The kitchen equipment is grouped in three main centers—sink, mixing and range. (Because of space limitations, laundry trays and washing machine, with window and cupboards above, are placed in corner kitchen nearest door.) Detailed provisions for use and storage of proper utensils are made at each center. Dimensions are all determined by easy visibility and access.

1. Mixing center.
2. Flour and sugar bins.
3. Storage for mixing equipment.
4. Roller shade.
5. Upper cabinets 13 in. deep and 18 in. high.
6. Storage for larger dishes.
7. Center for preparing lunches, etc.
8. Ventilated bread box.
9. Storage for large equipment.
10. Vertical files for baking pans.
11. Lap board.
12. Drawers for small equipment.
13. Storage for dish towels, aprons, etc.
14. Dish washing equipment, garbage container, washing powders, etc.
15. & 16. Storage for range and sink equipment.
17. & 18. Dish storage.
19. Storage related to laundry work.
20. These cabinets similar to No. 5.
22. Laundry tray (may have removable cover).
23. Inaccessible space open to outside for storage of hose, etc.
Sun, air and moderate rent go together in row house apartment plan

THOMAS S. TWERDAHL, Architect
ELMER L. ANDERSON, Builder

This modest yet handsome row housing in suburban Chicago makes use of the well-known building gambit of cutting costs by duplicating one design in several units. The plan is simple and compact, a repetitive in-line scheme featuring five identical apartments on the top floor and four plus a public laundry at ground level. Access to all apartments, including those on the second story, is from the exterior, a device responsible for the dramatic appearance of the facade. Outside stairways at either end are protected from weather by handsome screens of glass block. A balcony leading to top floor apartments connects these two entrance areas. This method of access was chosen in order to leave the south facade free for continuous solar windows, to simplify interior circulation and eliminate the usual corridor.

Apartments, which contain bedroom, living-dining room, kitchen and baths plus such amenities as garbage disposal units and individual temperature control, rent for S78 per month—a fair price in these days and a fair return on the investment of $56,000 per building.

COST CHART

<table>
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<th>Income (gross annually per building)</th>
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</thead>
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<tr>
<td>Expenses</td>
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<tr>
<td>Fuel (gas heat)</td>
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<tr>
<td>Water</td>
<td>30.00</td>
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<tr>
<td>Electricity</td>
<td>65.00</td>
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<tr>
<td>Painting and Decorating</td>
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<tr>
<td>Net Income per building</td>
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</table>

CONSTRUCTION OUTLINE

BUT STOCK WINDOWS FOR CONTINUOUS PANELS IS CLEVER COST-REDUCER

LALLY COLUMN IS TERMINAL OF NON-BEARING WALL

VIEW THROUGH LIVING ROOM TO KITCHEN ENTRANCE

WALL OF GLASS BLOCK DRAMATIZES ENTRANCE STAIR
NEW SHELTERS AND TERMINAL built by Toronto's municipally owned transport system, show public likes good design

CURVED TO FIT LOADING PLATFORMS.
ALL SHELTERS USE LOTS OF GLASS TO DISCOURAGE VANDALISM

SHELTER'S SINUOUS CURVE LINKS TROLLEY LOOP, BUS DRIVE

JOHN R. PARKIN ASSOCIATES, Architects
FRIED CONSTRUCTION CO., General Contractor

Most municipal authorities, in the so-called "temperate" climate of the U. S., apparently proceed on the assumption that bad weather is always an accident, an exception to the rule, something no one could have expected.

The further north one goes, of course, the less tenable such municipal fictions become. In Toronto, apparently, the city fathers acknowledge the probability of bad weather. That, at least, is one conclusion to be drawn from the Transportation Commission's current transport improvement program.

As a result of this program, increasing numbers of Toronto commuters are being cosily (and tastefully) protected from bad weather in TTC's new bus and trolley shelters. Four of them are shown here—a downtown terminal (facing page) for three express bus lines serving the west, north and northeast suburbs; and three end-of-the-line suburban shelters. In both architectural design and landscaping, the whole series is head and shoulders above the usual thing. And the public not only likes the new structures: to a surprising degree it takes care of them. It is often argued that the public would only abuse such accommodations. TTC's experience has been distinctly to the contrary. Although the fact that it is publicly-owned and brilliantly managed probably plays a part, the Commission believes that the design of the structures themselves is primarily responsible.

Built of durable materials—brick walls, concrete floor and roof slabs, steel columns—the shelters are notable for their free-form open planning, wide use of glass and brilliant lighting. This has had effect of discouraging vandalism. And when damage does occur, it is immediately repaired, on the theory that nothing breeds abuse like neglect.

The downtown terminal (right) is designed to handle the simultaneous loading of 200 to 300 passengers onto 10 or 12 motor coaches. Aside from the canopied loading platforms with their stainless-steel sheathed columns, the station consists of a large waiting room with ticket and newsstand concession and washrooms for men and women in the basement. Sealed double-glazed walls extend from a radiantly-heating terrazzo floor to an acoustically-treated ceiling. A plant-box at one end and a colorful mural by (Toronto's own Sigmund Serafin) at the other, good lighting and sturdy simple furniture—all these combine to give the room the air of a nice hotel lobby.

The site located in the shadow of some of the tallest buildings in the British Empire—was necessarily constricted, but with a circular pool, a spiral scrap of lawn and a line of hedge and Lombardy poplars, the architects have managed to give the terminal almost the air of an oasis.

CONSTRUCTION OUTLINE
WAITING LINES FOR EACH ROUTE ARE CHANNELED BY STEEL RAILINGS

BRIGHTLY-LIT, like all the TTC shelters, Toronto's downtown bus terminal is a handsome, inviting building, neatly set in a plot that provides for smooth flow of passengers and still manages a bit of garden (see below).
New York's R. H. Macy, the world's largest bazaar, has long played with the idea of branch department stores in key cities and suburban areas throughout the U. S. This new store in Jamaica, Long Island, is the first completed step in an extensive building program which was started to keep a firm grasp on decentralized customers. A Bronx branch, opened in 1941 for the famed Parkchester housing project, has been used as a proving ground for Macy's infiltration of the suburbs. Within the next two years other periphery stores will be opened in Brooklyn and White Plains.

The size and layout of Macy's-Jamaica were determined by an elaborate merchandising plan which makes the new store mainly a glorified retail sales room. Overhead expenses such as executive personnel and their offices, have been kept to a minimum, since all buying, advertising and policy operations are carried out at the New York headquarters. Of a total of 157,500 sq. ft., the selling area was set at 92,000, a much larger percentage than the 50-50 ratio of sales to management customary in a self-sufficient store.

Although preliminary surveys had indicated two floors as a good starting sales risk, the new shop had to include a representative selection of the merchandise shown in the main store's ten floors, a task which meant careful departmental planning. The architects have solved this problem by the use of free form islands and peripheral wall counters laid out in terms of maximum traffic flow. Of importance to all suburban stores where land is at a premium is the roof parking, reached by ramps enclosed in the building structure. Rooftop access to the store is treated as a main entrance with escalators leading down to the mezzanine balcony. Truck elevators which allow off-street sub-basement unloading, have been placed for the most efficient routing of merchandise.

As usual Macy's careful planning is already paying off. Since the new store's opening last September it has reportedly done business half again over the take estimated as necessary for a healthy profit.
SIDE STREET ENTRANCE FOR PEDESTRIANS IS NEAR AUTOMOBILE RAMPS TO ROOF

LONGITUDINAL SECTION scale 1/30 ft.

PARKING IS FREE FOR 1/2 HOURS. AIR CONDITIONING EQUIPMENT, ESCALATORS, UP RAMPS ARE AT REAR, DOWN RAMPS RIGHT
Macy's-Jamaica illustrates the architect's axiom that one can no longer build a box and fit a business inside. The freedom with which sales counters have been placed is due mainly to the 60 ft. spans between columns which allow full movement for seasonal and other changes in merchandising display. Each department was designed with special approaches to give customers the feeling of entering a different area when they move from one part of the selling floor to another, taking the place of the automatic process which occurs when customers go from floor to floor in a larger store. Flexibility of fixtures has been achieved by designing more than half of them on a module basis. Thus, a wall rack for women's coats can be seasonally converted into a sportswear section by fitting selling counters into the hanging wall fixtures. Fixtures designed to follow the curved areas of the building frame at the two north corners of the store were a special problem. In order to dimension them it was necessary to compute trigonometrically the building frame, plaster superstructure and fixtures themselves as compound curves (with the tangent point changing for each curve). A 6 ft. space in the ceiling provided by open-truss steelwork was utilized for air-conditioning ducts, water mains, electrical conduits and a sprinkler system.

CONSTRUCTION OUTLINE
Shop is near stair from balcony and roof. Basement shows free flow of aisles repeated in lighting.

Central stairwell railed in bronze is display window for basement merchandise, attracts customers to lower floor.
Macy's Jamaica Store

LOW COUNTERS ARE DESIGNED FOR CHILDREN TO SIT ON.

DESIGN OF FIXTURES IN THE YARD GOODS DEPARTMENT IS BASED ON SALES EXPERIENCE IN THE EASIEST WAY OF HANDLING BOLTS.
THE RIGID FRAMES and their close relatives, the arches—are handsome and efficient newcomers whose simple appearance belies their complicated engineering. A survey of their potentials for the building field.

If you bolt an I-beam to two upright steel columns, you have one of man's oldest structural forms—the post-and-lintel. But if, instead, you take the same I-beam and bend both ends down to form two legs you have one of our newest structural units, the rigid frame. The difference between these two assemblies is often more apparent to the slide rule than to the naked eye. But there is a world of difference between the way the two perform under similar loads; and the bigger the span the more striking this difference becomes. For the beam—as its span is widened—becomes a truss whose depth must steadily and rapidly increase. In the rigid frame, on the other hand, no comparable thickening in its horizontal member occurs as its span increases. For example, a machine shop 65 ft. wide is spanned by a series of trusses 7 ft. 6 in. deep at the crown: yet they could be replaced by frames only 2 ft. deep at the same point!

What accounts for this remarkable difference? What, in fact, makes a bent beam into a rigid frame? According to Martin P. Korn, Detroit engineer, merely "the change in direction of its neutral axis and the addition of sufficient strengthening material at the bend to preserve its hegemony of internal resistance." This tells us what a rigid frame is: but it takes a little engineering to explain why it acts the way it does. In the post-and-lintel set-up, the horizontal member takes all the load while the columns take only the thrust imposed on them by the load. In the frame, however, the rigid connection permits the sharing of the load between all three elements so that, combined, they do less work than the beam alone. In short, the highly efficient principle of continuity has been introduced; instead of a series of disparate members, bolted or nailed together, the load is evenly transferred through one continuous element.

FRAME INTO ARCH. Recent experimentation with the rigid frame is producing increasingly daring and handsome forms. They tend more and more to leave the primitive rectangularity of the early rigid frames and approach the soaring curves of their close relative—the arches. So closely, in fact, that engineers themselves are in some doubt* as to where the frame leaves off and the arch takes over. The dividing line is apparently more one of degree than of kind. Dr. Jacob Feld of New York points out that "in a true arch every member is in compression (a necessity in stone) while a rigid frame has a knee that is always partly in tension." Rigid frames have two distinguishing characteristics, according to

* This doubt does not apply to the three-hinged arch, of course, since it is not, like the frame, an indeterminant structure.
RIVETED RIGID FRAMES

1. COMPLETELY RECTILINEAR. The rigid frame, shown here in its most elementary form, still represents a more efficient and economical solution than an adjacent subway where through girders rest on masonry.

2. CURVED TOP CHORD AND ROUNDED KNEES in these frames bring them pretty close to typical. Note how closely frames meet requirements of track clearance, total span and total height. Neither steel truss nor masonry arch can match it.

3. APPROACHING THE ARCH in their soaring line, these riveted steel frames span a huge arena without fuss. Their top chords are only a fraction as deep as would be a truss; and they give a neat-appearing ceiling, easy to look at and easier to paint and keep clean.

WELDED RIGID FRAMES

4. THREE-DIRECTIONAL RIGID FRAMES make this railroad viaduct a handsome, stable structure. Maintenance and repair is lower than on most conventional framing.

5. 1921 WELDED FRAME already shows neatness and simplicity of method compared to a riveted assembly.

6. "TREE-FORM" WELDED FRAMES are readily adaptable to a wide range of span and clearance problems in single-story construction. This interior shows how neatly they master daylighting.
another engineer: "they tend to be very shallow and all reactions are at the base"; while Peter Lindstrom sees it more as a problem in mathematics: a rigid frame is "any two or three dimensional structure which cannot be analyzed by customary equilibrium equations."

Whatever the fine line between the arch and frame until 1929 it was the very devil to design mathematically. Prior to that time, an engineer might spend two or three weeks just figuring one out. Then Yale’s Prof. Hardy Cross came up with his now-famous shortcut, the Moment Distribution Method, and reduced the time to two or three hours.* This new method removed the engineers’ understandable coldness toward the rigid frame.

**HANDSOME IS NOT ALL.** As the pictures on these pages indicate, the rigid frame in all its forms is a very handsome object. Yet good looks alone can scarcely explain its growing popularity in a host of situations where looks are of the least importance. Actually, its popularity rests on several very practical considerations. It is, first of all, structurally very efficient. The great advantage of the rigid frame is, as Dr. Feld puts it, "that no surplus material need be used. At every section and point, each unit of material does the same work." Second merit is that the frame can span the same space as a conventional truss with a much narrower horizontal member. In the design of overpasses this factor is often of critical importance: clearances below and roadbed levels are often so tight that a truss or arch simply cannot be employed.

With architects, the rigid frame has another advantage: without reducing required headroom, it can perceptibly reduce the total volume of enclosed space (figs. 7 and 8). Moreover, the frame yields a much tidier ceiling surface. Where good looks are important conventional trusses—with their wilderness of braces, struts, purlins and bridging—must usually be concealed by suspended ceilings. Rigid frames, on the other hand, are usually an asset to the interior.

Obviously, the frame (and its cousins, the arches) is best adapted to single story buildings. There is no theoretical reason why simple rigid frames could not be used in multi-story construction. In fact, the principle of continuity implicit in the frame is already (timidly) used in multi-story structures with good results. But the frame shows to best advantage where long, high, unobstructed spans are a necessity. And where daylighting is a factor, the frame becomes an especially suitable structural element. (figs. 11, 17).

**WHEN TO USE RIGID FRAMES.** In such buildings as big gymnasiums or airplane hangars, where a large span is mandatory, the truss involves roof framing of really great depth. (To span the 200 ft. wide arena of Manhattan’s Madison Square Garden requires a truss 30 ft. deep.)

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* Long before this, Arthur Hayden had been using rigid frames in bridge design. Mr. Hayden now has over 2,000 frames in concrete and steel, as well as the definitive book on the subject, to his credit.
THE RIGID FRAMES ARE UNCHALLENGED WHERE BIG, CLEAR SPANS ARE DEMANDED

II. UNUSUAL USE OF RIGID FRAMES marks new plant of Cincinnati Milling Machine Co. In shops (above) Austin Co. designers have combined a parallel series of tree form frames to support transverse system of saw tooth bents and carrying trusses. Result: a continuously lighted aisle, 80 ft. wide, hundreds of feet long. Note that crane tracks are carried by separate line of rigid frames.

Here the rigid frame has obvious and striking advantages. In its ability to span great areas, without fuss or confusion, the frame is very elastic. The Indiana Livestock Exposition is enclosed by frames with a clear span of 250 ft.; there are several with spans of 200 ft., while those of over 100 ft. are already commonplace. However, the arches have exactly the same advantages. Hence, one of the controlling factors in deciding which to use will be the soil conditions at the site. If foundation bearings are in solid rock or hardpan, attachment of the superstructure will ordinarily be fixed.* In most other soil conditions hinged connections will ordinarily be used between foundation and structure—usually with horizontal ties between the feet of the arch.

Whether to use frame or arch is to some extent also a problem of material. In steel, either form is quite practical. The same is true of concrete (fig. 17, p. 114)—though if the designer leaves the rigid frame, he is apt to go into ribbed vault construction rather than stop with mere arches supporting a non-continuous roof of some other material. But in laminated wood, a hinged arch is almost mandatory due to the fabrication process itself. (Forest Products Laboratory has records of only one actual rigid frame in wood—that used at the Great Lakes Exposition in the Thirties. This had a hollow, box section formed of timber and plywood.) Some of these laminated wood arches are among the century's handsomest structural forms (p. 118).

STEEL MOST POPULAR. Thus the rigid frame is adaptable to either steel or concrete, and the hinged arch and true arch to all three—steel, concrete or laminated wood. But in actual practice, steel seems to be the most popular material, especially since the perfection of electric arc welding has simplified both the design and fabrication of metal structures.

Steel frames are often more economical than conventional trusses but not in the absolute fashion which many designers have come to assume. In a sense, any rigid steel frame is a custom-made element. It has to be specially designed and—by means of cutting, welding and/or riveting—fabricated out of standard rolled shapes. Of course, even this process can be rationalized where identical frames are used serially. Moreover, since fabrication is done in the shop, the only site labor required is in erection and field joints.

Individual rigid frames may actually be heavier than the columns-and-girder they replace. Thus, in one of the case histories shown here (fig. 8), a rigid frame structure used 6.9 per cent more steel than the conventional framing. However, when the increased headroom is considered, the steel per cu. ft. of usable volume is 9.2 per cent less than the

* Whether you know it or not, in the words of Mr. Korn, "you change the behavior of the steel frame (when) you unite it with the footings. You change, likewise, the behavior of the footings. Briefly, you make your foundation an integral part of the frame, independent of the soil, the stresses in the structure depending entirely upon the extent and manner of its union with the foundation." (Continued on page 118)
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RIGID FRAMES (Continued from page 108)

14. WELDING MAKES POSSIBLE all sorts of new variations in the detailing of rigid steel frames. Here, for instance, Fred Severud has welded standard rolled shapes into hollow box sections for both frames and purlins.

15. WITHIN BROAD LIMITS, the rigid frame can meet almost any desired profile. Here five bays of varying height are accomplished by a continuous series of five frames.

16. ECONOMY OF WELDING is documented by detailed analysis of New York subways. Here studies show that substitution of welded for riveted frames would reduce steel tonnage by 28.5%, reduce costs $103,500 per track mile. (Continued on page 114)
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Wherever there's news in building

**IDEA HOUSE #2**, built by the Walker Art Center in Minneapolis to demonstrate the latest advances in home planning and equipment. Featured in the January issue of McCall's Magazine, the house incorporates split-level planning, solar orientation. One of its main attractions is the "New Freedom Gas Kitchen."

**4-IN-1 LIVING AREA** gives family of 4 plenty of room for work and play. Note built-in storage units, all-purpose table, "conversation" groups. Automatic Gas air conditioner keeps indoor weather perfect 12 months of the year.

**"PACKAGED" BATHROOM.** Radically new, all-in-one prefabricated bathroom unit has swing-around washbowl, adjustable shower, handy cabinets. Trouble-free hot water service is supplied by an automatic Gas water heater.

**"NEW FREEDOM GAS KITCHEN** planned as part of the living features up-to-the-minute appliances in a casual, charming setting. Automatic Gas range built to "CP" standards makes light work of cool roomy Servel Gas refrigerator operates soundlessly, economically. Automatic Gas water heater and stairs supplies abundant hot water.

*Rort, Mark. Amer. Gas Assn.*
there's a

NEW FREEDOM GAS KITCHEN

How you—the architect, the builder—
can use this great new selling tool

Sweeping national advertising has sold all America on the “New Freedom Gas Kitchen.” Buyers know them, want them. All you have to do is give them these kitchens — and you cash in on a tremendous, ready-and-waiting market! It's simple as ABC. For your kitchen qualifies as a “New Freedom Gas Kitchen” if it meets these simple requirements:

1. It must have a Gas range built to “CP” standards. (Gas is America's favorite cooking fuel... it "feeds" 91,000,000 people daily)
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Hear what bankers... architects... builders... and buyers have to say about the “New Freedom Gas Kitchen” Program

THE BANKER SAYS: “The house with a completely equipped Gas kitchen is a better financing risk... results in fewer delinquencies.”

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Moleta The Truly Washable FLAT OIL PAINT

RIGID FRAMES (Continued from page 110)

17. & 18. Not only is concrete adaptable to both frames and arches but, with integral roof slabs, increased stability is achieved. Chicago Stockyards Hall (above); St. Bernadette Church, (below), Henry V. Murphy, architect.
A "Behind the Scenes" Story of DOUGLAS FIR PLYWOOD Advantages

Built in '39—Rigid and Tight Today!

Panels of 3/8" Plyscord sheathed the roof, were covered with hand-split cedar shingles.

Subflooring—5/8" Plyscord. "No squeak or noticeable deflection," say the owners.

Wall sheathing—5/16" Plyscord, the sheathing grade of Interior-type Douglas fir plywood.

“Plyscord... a wise investment in many ways...”

THIS attractive Portland, Oregon, home contains plenty of Douglas fir plywood, but it’s mostly "behind the scenes"—in wall sheathing, in roof sheathing, in subflooring. Built on a hill-top lot with sweeping view, the house is subjected to sweeping winds as well. Kenneth Striker, the original owner, says: "In spite of the wracking action of the wind, the Plyscord sheathing kept the structure so rigid that after four-and-a-half years there were only four small plaster cracks, due to atmospheric conditions rather than structure. When I build again, Plyscord will be a 'must' in the specifications." The present owners, Mr. and Mrs. John Dierdorff, who purchased the house in 1944, say the house is still rigid and tight, and has required an absolute minimum of maintenance. Architect for the house was Richard Sundeleaf; builder was Julius Zink.

PLYWOOD'S MANY ADVANTAGES KEEP DEMANDS GREATER THAN SUPPLY

Plywood production is greater today than pre-war. But demand is unprecedented. That's why Douglas fir plywood may not always be readily available. Check your regular source of supply for price and delivery information. For technical data, write the Douglas Fir Plywood Association, Tacoma 2, Washington.

Douglas Fir PLYWOOD

LARGE, LIGHT, STRONG Real Wood Panels
In planning the Fresh Meadows Residential Community, the New York Life Insurance Company gave first thought to supplying tenants with the very best of living accommodations. Lupton Metal Windows were selected to assure controlled, draft-free ventilation. Narrow frames and mullions allow maximum daylight, offering each dwelling unit all the benefits of a picturesque Long Island landscape. Metal frame screens are easily attached on the inside of the window. Economy, a vital feature of large-scale rental housing, is effected by the long life of Lupton Metal Windows. There is a Lupton Metal Window for every type of building. Write for our Catalog or see it in Sweet's.

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—and prove it's the most amazing wall covering ever known!

Varlar is so enduring it can be washed 25,000 times—and still look new! Incredible—but true! Tests by impartial laboratories...tests in actual usage...prove oil, ink, grease, mercuriochrome, jam, crayon, syrup, candy, vinegar, pencil, lipstick, hot kitchen grease, dirt accumulation—stains of all kinds—easily, quickly wash off Varlar with ordinary soap and water.

Varlar is the most beautiful Stainproof Wall Covering ever known, and to prove it, you can write on it, smear it, even walk on it. Watch it come clean with plain soap and water. 90 gorgeous styles...go up easily as wallpaper. Send coupon now.

Never Before Such Enduring Beauty

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Stainproof Wall Covering

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It took 9 years of scientific research to perfect Varlar. Now it's ready to revolutionize interior decorating. New use of plastics achieves full-dimensional designs...life-like colors never before possible.

Varlar resists water, fire, bacteria and vermin, too—begins a new era of luxurious wall beauty with low-cost maintenance for hotels, hospitals, schools, theaters, restaurants, buildings of all kinds.

But don't take our word for it. Make your own tests—see the proof. Send handy coupon for FREE Varlar sample. Write on it, smudge it, even walk on it. Watch it come clean with plain soap and water. 90 gorgeous styles...go up easily as wallpaper. Send coupon now.

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Merchandise Mart, Chicago 54, Illinois

Sounds good—but I've got to be shown. Send my free Varlar sample and I'll test it myself.

Name

Address

City Zone State

117
RIGID FRAMES (Continued from page 114)

and handsomer than riveting, it is cheaper too—saving metal, weight, and labor. Prowaic but impressive evidence along these lines comes from the New York City subway system: In a very detailed comparison between riveted and welded subway tunnels, N. D. Brodkin shows that the welded frame not only saves steel (1,660 tons per mile or 28.5 per cent) but also costs less to build ($103,500 per mile of track) than the riveted frames used hitherto.

Questions of cost and strength aside, however, welding is a liberating influence in the design of frames and arches. It permits all sorts of innovations which would be difficult or impossible in any other medium. Unusual shapes and profiles are easy, while stiffening diaphragms and hollow sections introduce new design possibilities. (fig. 14, 15).

Whatever the fine points of the controversy, welded steel frames more and more dominate the field. And this is due in no small part to a full decade of missionary work by two Cleveland, Ohio, firms—the Lincoln Arc Welding Co. and the Austin Co. The latter first designed their all-welded “tree-form” columns in 1937 which, when paired, automatically formed handsome frames (fig. 11, 12).

CONCRETE AND CONTINUITY. By its very nature, concrete is a “natural” for the frames and the arches. Indeed, when integrally designed with purlins and roof slabs, the concrete frame probably offers the maximum in structural continuity. In this country, the concrete frame has been largely confined to very heavy construction—highways, railroads, port facilities—where need for great strength and stability offsets any other considerations. Chief deterrent to its use in architecture proper has probably been the complicated formwork required. Nevertheless, we have many outstanding concrete frames in this country (figs. 17 & 18) and with canny engineering, will undoubtedly see more.

A Roof of

"PRE-TESTED" QUALITY

built with REVERE COPPER AND COMMON SENSE!

Of all the commonly used sheet metals, copper is the most enduring when exposed to the elements. But experience has shown that while correct installation details insure permanence and trouble-free service ... incorrect details can cause unnecessary failures.

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You have these recommendations in your copy of Revere’s 96-page manual* of sheet copper construction. Use this book as your guide wherever you are faced with a design or installation problem—for you can be sure that every suggestion in it has been “pre-tested” for long-lasting performance.

Revere materials are available from leading distributors throughout the United States. A Revere Technical Advisor, Architectural, will always be glad to consult with you, without obligation.

*“Research Solves Problems of Stress Failures in Sheet Copper Construction.”

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Reason number one—and a big one, too—is PROVED POPULARITY! Crane is the name your clients know best . . . as proved time and again in nation-wide surveys.

Reason number two is QUALITY . . . as reflected in the lasting brilliance and smart styling of every Crane fixture. And don't overlook such Crane extras as finger-tip Dial-ese controls—in all Crane bathrooms, kitchens, and laundries.

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Crane offers a style for every taste—a price for every budget. Crane quality extends not only to the fixtures, but also to the piping that makes them work. In heating, too, the Crane line is complete, providing for any system, any fuel.

You'll find a representative selection from the Crane line in your Sweet's Builders' File. Naturally, some fixtures are still coming through faster than others—it's well to check your requirements with your Crane Branch or Wholesaler.
for LASTING BEAUTY, specify
Adlake Aluminum Windows

- MINIMUM AIR INFILTRATION, because of nonmetallic weather stripping and serrated guides
- FINGERTIP CONTROL
- NO WARP, ROT, RATTLE, stick or swell, ever
- SOLID, LUSTROUS ALUMINUM construction, requires no painting
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- EASE OF INSTALLATION is a dominant feature

Expertly designed for a lifetime of service, Adlake Aluminum Windows bring lasting beauty to any building, modern or traditional. Built of lustrous aluminum, they do away with the cost of painting and maintenance. You install them, you forget them! They look lovely and operate smoothly for years and years.

Only Adlake Windows combine woven-pile weather stripping and serrated guides to assure a minimum air infiltration and absolute fingertip control. And because of their construction (see diagram), Adlake Windows never warp, rot, rattle, stick or swell. Installation is phenomenally easy—you can complete all exterior work first and then simply set the window in place!

TELL YOUR CLIENTS about the beauty and long, worry-free service they can expect from Adlake Aluminum Windows. And for complete data, drop us a post card today at 1101 N. Michigan, Elkhart, Ind. No obligation, of course.
Premiated upper-class problems dealt with such weighty subjects as parsonage gardens. . . .

... luxurious puppet theaters where hypothetical puppet troupes would practice between tours.

This hunting lodge perches operatively in a tree. Said one observer: "Think what it would cost to build the tree."

Few drawings displayed any concern with, or knowledge of, structural problems.

THE BEAUX ARTS INVIOLE

If the recent exhibition at the N. Y. Architectural League is any indication, European nations and governments are just so much tinder compared to the École des Beaux Arts and to the Empire for which it stands. Looking at 30 or 40 hand-picked examples of student work, it was virtually impossible to judge whether in subject matter, style or technique they were executed in 1927 or 1947. Introduced to a small group of American professionals by French architect Robert Louard, all but a few of the sketches flatly belied his rosy account of the School's postwar curriculum and goal. Perhaps the Beaux Arts' avowed belief in the essentialness of classic forms and elements to basic education accounts for its incredible imperviousness to present day political, social and economic conditions in France (not to mention Europe and the rest of the world). But equally preposterous is the idea that the faculty, or patrons, who are ostensibly adults and supposedly intelligent, can sponsor problems of such irrelevance with any idea of equipping their students for contemporary or future demands that must inevitably be made of architects—particularly the European ones. To date England and America have furnished the majority of supervising talent for European reconstruction. Were there more architectural schools in France, effete doodling of the type shown at the League might be permissible for a happy few but, as Mr. Louard pointed out, the Beaux Arts turns out only 100 native students a year and the only other school recognized by the State is the École Spéciale d'Architecture. Nor is it easy to understand how French students, traditionally hot-blooded and easily inflamed by social and political as well as artistic questions, can content themselves today with the design of an atrium, a garden in Morocco, a center for puppeteers, a parsonage garden or a shooting box perched in a tree. As one observer remarked of the latter: "Think what it would cost to build the tree!"

In his speech, which was delivered in French, Mr. Louard elected, perhaps unwisely, to pick a bone with Le Corbusier. The particular quotation which he lifted from the latter's (Continued on page 126)
WHY
BILT-WELL
DOORS
are preferred by so many

Because extra care goes into making doors better to serve longer . . . because precise machining and careful assembling is done . . . because hardwood (5/8" dia.) spiral glue cell dowels securely grip stiles and rails forming strong, sturdy corners.

These 4 points of extra fine craftsmanship are based on 82 years of door manufacturing experience—1866 to 1948.

A door can be no better than its panels. Bilt-Well is one of the few door manufacturers to adopt 9/16" raised panels. The moulding shown is the standard ovolo sticking used throughout Bilt-Well Doors.

Spliral-glua-cell Dowels . . . The glue on plain, round dowel is forced from the surface because it has no place to lodge; whereas, in the case of the Bilt-Well Dowel the glue remains in the spiral glue cells when inserted into the boring.

CORNER: The great strength of Bilt-Well Doors is revealed in this photograph. The Giant (5/4") Dowels have a firm grip on the stiles and on the rail, to which add the adhesion of water-resistant glue.

THE BILT-WELL LINE of outstanding wood products

Superior Unit Wood Windows
Bilt-Well Interior Doors
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Bilt-Well Corner Cabinets
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Bilt-Well Medicine Cabinets
Bilt-Well Ironing Board Cabinets
Bilt-Well Mantels
Bilt-Well Telephone Cabinets
Bilt-Well Stair Parts
Bilt-Well Unit Linen Cabinets
Bilt-Well Breakfast Nooks

CARR, ADAMS AND COLLIER COMPANY Dubuque, Iowa

123
The new Mutual-Don Lee Studio, occupying the entire block bounded by Vine, Fountain and Homewood Avenues in the heart of Hollywood’s Radio Center, combines the latest in television, FM and AM radio in what is said to be America’s most modern broadcasting station. Of all-concrete construction, the new studio features a contemporary design of horizontal motif. The first floor contains eight large studios. Four will accommodate audiences of 350 people each. Four will be non-audience studios. In addition, there will be five small studios for newscasting and FM. There will also be about 70 offices and recreation rooms.

This new structure was designed by Claude Beelman, architect, and Herman Spackler, associate. Construction by Wm. Simpson Construction Company.

The new $2,500,000 home of the Mutual-Don Lee Broadcasting System, now nearing completion in Hollywood, is a three-story-and-basement structure approximately 280 feet square with a floor area of about three acres. It is a building of beauty, strength and permanence because it is built with the modern, versatile structural material—architectural concrete.

This is another example of how the structural and ornamental parts of a building can be cast in one operation with architectural concrete—a valuable point to remember in planning public buildings, schools, hospitals, apartment houses and industrial buildings. Architectural concrete is adaptable to an unusually wide range of architectural styles and decorative treatments.

Moderate first cost, low maintenance expense, long life, fire-safety and low annual cost are just a few of the advantages of architectural concrete. Architects and engineers are invited to make full use of our services to secure the maximum advantages of architectural concrete for their projects. See our catalog in Sweet’s, section 4e/5.

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A national organization to improve and extend the uses of portland cement and concrete... through scientific research and engineering field work.
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THE "COMFORT CONTROLLER"
Automatically varies temperature of water in the heating system to compensate for outdoor temperature changes.

Constant comfort uniformly maintained by
CONTINUOUSLY CIRCULATED WATER

The Hoffman Series 90 Hot Water System with its automatic regulatory features, is the ultimate in precise control for any application of hot water heating—whether panels, radiators, convectors or radiant baseboards are employed. The Comfort Controller, or brain of the system, is activated by Outdoor and Water Temperature Bulbs which transmit temperature changes to its accurate balancing mechanism—automatically opening or closing the Hoffman Control Valve to maintain the desired temperature of continuously circulating water to meet the need for heat. Zoning of apartments or sections of large residences to suit personal preference or functional activities of the building may be obtained with Series 90 Systems. The diagram below shows the basic operating principle of this system. Thousands of installations now in operation acclaim its merits.

HOW THE HOFFMAN SERIES 90 CONTROLLER OPERATES
When the Control Valve is closed, continuously circulating water by-passes the boiler without withdrawing heat. When water has lost heat, as noted by the Water Temperature Bulb, the Comfort Controller slowly opens the Control Valve, permitting hot water from the boiler to enter the circulating stream. When sufficient hot water has been admitted to restore the proper temperature to the circulating water, the Valve is closed by the Controller. This cycle repeats automatically in anticipation of weather changes.

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FAMOUS FOR HOFFMAN VALVES, TRAPS, VACUUM AND CONDENSATION PUMPS, FORCED HOT WATER HEATING SYSTEMS
Stop Waste of Floor Space!

**SPECIFY VANISHING DOORS**

**HINGED DOORS**

- Closet
- Bath

**VANISHING (Sliding) DOORS**

- Closet
- Bath
- Hall
- Bedroom

**No “Dead” Space Here**

Floor plans above show the same bedroom, closet and bath arrangement with hinged doors and with vanishing doors. Note absence of “dead” areas in plan utilizing vanishing doors.

Whether it's a spacious mansion or the tightest kitchenette apartment, wasted floor space is wasted money! And every hinged door wastes the floor space covered by its swinging arc. With vanishing doors there's no floor area lost ... furniture, pictures and fixtures can be placed correctly and conveniently; rugs can be laid by its swinging arc. With vanishing doors there's no dead area in plan utilizing vanishing doors.

Specify R-W Vanishing Door Hangers and Wood Lined Track

For smooth, quiet vanishing doors, be sure to specify Richards-Wilcox Vanishing Door Hangers and Wood Lined Track. Compact and noiseless in operation, R-W Vanishing Door Hangers are equipped with Oilite self-lubricating bearings. Hanger wheel rolls in "V" shaped groove in wood lining of steel track to keep wheel centered at all times—no metal-to-metal contact to cause noise or friction. Get complete details from your nearest Richards-Wilcox office—free consultation available without obligation.

**BOOKS**

**FORM AND FUNCTION—Remarks on Art by Horatio Greenough.**

Edited by Harold A. Small. University of California Press, Berkeley and Los Angeles, Calif. 134 pp. 8 x 5½ in. $2.75.

On rereading these nine essays by Horatio Greenough it becomes more difficult than ever to understand the obscurity into which his writings fell a few years after his death in 1852. It may be that the succeeding generation could not appreciate the vivid contrast of the present day with the work specifically chosen to revivify the old Franco-American architectural relationship, indicates only that the sedate old Ecole will have to be answered to before Communism can override La Belle France.—M.S.
Seven percent more living space in this Jacob Riis project was achieved through modern construction methods. This huge group of apartments now under way in lower Manhattan is one more major project using Gold Bond solid partitions of fireproof gypsum plaster and metal lath.

Compared with old style walls, these streamlined partitions save approximately 4 inches per wall. Multiply that by the number of walls in each apartment and then multiply that by 1768 apartments and you have a quick appreciation of the overall saving.

The resulting Gold Bond walls are fireproof and effectively subdue noise transmission. As for durability, it would be hard to name a better combination for super strength than solid plaster and metal lath.

All products needed for this system are Gold Bond—ceiling runners, metal lath, plaster, lime and the famous flush type metal base. With these 100% Gold Bond walls the entire responsibility for the performance of all integral products is centered with one manufacturer—National Gypsum.

You'll find the Gold Bond Solid Partition System fully described in Sweet's. For a 15 minute demonstration by your local Gold Bond representative, just say the word. No obligation, of course.*
Only 6 moving parts, the simplest assembly of any flush valve and the quickest and easiest to repair.

The Secret

—of Low Cost Maintenance

is in the Utter Simplicity of DELANY VALVES

It is a known fact that DELANY FLUSH VALVES require less service, over longer periods, but do you know why? There is but one component part subject to maximum wear and tear—the tough leather diaphragm, made to take long and constant use. The other functional parts are loose-fitting and hence free from friction and all wear and tear. A New Diaphragm, when needed after 5 to 10 years, costs little. Its replacement is accomplished quickly and easily, and regains instantly the initial efficiency of the DELANY FLUSH VALVES.

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Yes, ARMCO Stainless Steel has a proud record of service in quality roof drainage. Stainless gutters and downspouts and flashing are as sound and attractive as when they were installed eleven years ago.

Corrosion is no problem when you use ARMCO Stainless because it is solid, rustless metal. Its hard, dense surface is highly abrasion-resistant too. Elbows are a good example of where this is important. The great strength of this metal practically eliminates danger of buckling under heavy loads of ice or snow. It will not crack under sharp changes in temperature nor "bleed" off and stain surrounding areas. Its pleasing neutral color blends well with other materials.

With all these advantages, ARMCO Stainless actually costs less over its long years of service than any other metal used for quality roof drainage. Job costs are no higher either because it works just as readily as 26-gage galvanized steel. Sheet-metal men can form it without special equipment.

ARMCO Stainless has many other applications in the architectural field... as interior and exterior trim, jam-proof window frames, weather-stripping, kick and push plates, elevator doors, kitchen sinks and other home and institutional equipment. Write for complete information about stainless steel roof drainage and other applications. The American Rolling Mill Company, 61 Curtis Street, Middletown, Ohio. Export: The Armco International Corporation.

SEE SWEET'S CATALOG for uses, advantages and specifications of these other Armco special-purpose sheets:

Galvanized ARMCO Ingot Iron
ARMCO Galvanized PAINTGRIP (also available with ARMCO Ingot Iron or Copper Steel base)
ARMCO Enameling Iron (for porcelain enamel)
The entire Greenough literary effort is contained in two volumes: The Travels, Observations and Experience of a Yankee Stonecutter and the posthumous Memorial of Horatio Greenough compiled by the Nineteenth Century art critic, Henry T. Tuckerman. Form and Function reintroduces nine essays from the latter which have been skillfully edited and amplified by footnotes.

The timeliness of Greenough’s essays lies in the fact that almost a century ago, during the infancy of the new industrialization, he was able to grasp the significance of social, political and technical changes on design and realized earlier than anyone that a new esthetic standard would inevitably result. In his forthcoming book, American Building, the Forces that Shape It, James M. Fitch has drawn an interesting contrast between the Toryism of Ruskin and Greenough’s unhampered and strong Democratic thinking. Dealing with the basis for a new architecture (and this in the middle of the Nineteenth Century) Greenough says: “Instead of forcing the functions of every sort of building into one general form, adopting an outward shape for the sake of the eye of association, without reference to the inner distribution, let us begin from the heart as the nucleus, and work outward. The most convenient size and arrangement of the rooms that are to constitute the building being fixed, the access of the light that may, of the air that must be wanted, being provided for, we have the skeleton of our building. Nay, we have all excepting the dress. The connection and order of parts, juxtaposed for convenience, cannot fail to speak of their relation and use.”

As a group of idlers on the quay, if they grasp a rope to have a vessel to the pier, are united in harmonious action by the cord they seize, as the slowly yielding mass forms a thorough base to their livelier movement, so the unfinishing adaptation of a building to its position and use gives, as a sure product of that adaptation, character and expression.”

As Erie Loran points out in his introduction, “Greenough is always aware of the distinction between purely monumental structures ‘addressed to the sympathies, the faith, or the taste of the people’ and those more practical structures that ‘may have been classed as organic, formed to meet the wants of their occupants.’ In building of the latter group ‘the laws of structure and proportion, depending on definite wants, obey a demonstrable rule. They may be called machines.’” And this was not Le Corbusier talking in 1930, but Greenough before 1850!” What more is there to say? — M.S.


A wealth of literature has been published on the historical and esthetic facets of sculpture but, except for a few isolated essays its technical aspect has been completely ignored. For these reasons The Materials and Methods of Sculpture assumes unusual importance but no more than it merits in its own right. Mr. Rich, who is himself a sculptor, believes that a thorough “knowledge of materials is the foundation upon which achievement is based.” In the preparation of his book he kept constantly in mind the needs of the student sculptor and attempted to set forth a comprehensive picture of the anatomy of sculpture with specific reference to appropriate materials, their properties and the methods to be employed in their use. The text also includes pertinent historical notes and observations on contemporary trends.

From the technical side one finds that the author had to be an engineer, mathematician, chemist and ‘archaeologist of sorts as well as an artist in order to turn out this opus. The content is thoroughly readable and well organized, and for those who know, presents certain new terminology for the sake of clarity. For example, the subject of clay has been subdivided into two sections: Plastic Earths and Plastic Waxes. The first covers water-base earth-clays, the second embraces artificially compounded wax or oil-base modelling clays. If it is possible for a single volume to cover a field as vast as the technics of the sculptor’s art, Mr. Rich has achieved it. He deserves the gratitude and congratulations of student and professional artists alike. — M.S.


Artist Kautzky’s second book, more or less of a sequel to Pencil Broadsides, is directed at readers who have already

(Continued on page 134)
In Memphis, for example, 510 Otis elevators have helped create one of America's great skylines. Among the city's finest are the newly modernized elevators in the famed Peabody Hotel (left).

FRESH THING!

We hasten to add that the lady refers to the elevator's air, not its attendant. It's all due to ultraviolet lamps that purify the air and keep the bacterial count low (don't worry about the attendant—rays are indirect so passengers can't get "sunburned"). Manhattan's Lane Bryant Store and the new Tishman office building at 445 Park Avenue have them; so do leading hospitals.

GOODBYE TO BUTTERFLIES.

That sinking feeling you sometimes experience in an elevator, strangely enough, isn't due to its speed. It's because of excessive or uneven acceleration. To assure smooth, accurately controlled acceleration, Otis pioneered the first elevator application of a unique electrical principle—Unit Multi-Voltage. Now, with UMV, you're scarcely aware you're starting or stopping.

HOW TO RAISE A FORK

(truck, that is). The extra strain and wear that power trucks put on freight elevators call for something extra tough in elevator construction. Otis makes the only standardized line of elevators built specifically to withstand continuous, slambang punishment of heavy, quick-stopping fork and lift trucks. If you'd like to know more about these extra-rugged elevators, the coupon below will bring you an interesting bulletin.

PLEASE SEND ME Pow-R-Truck Elevator Bulletin 705U

Name: ____________________________
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City: ___________________ Zone: ______ State: ______
Clip and mail to Otis Elevator Company, 260 Eleventh Avenue, New York 1, N.Y.
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No extra hardware to buy, installation costs cut 80% • Planing and fitting eliminated.

Factory finished, no painting necessary • Precision made, ready to install without fitting.

Standard sizes, ready to install, eliminating work of fitting, trimming and painting.

Have you ever asked yourself “How can home building costs be reduced?” Now, that’s a practical question—and here at Ceco we have an answer. Certain Ceco products will reduce home building costs. Take steel windows for example: They cost less installed, because there are no hidden costs to overlook, such as hardware, prime coat, accessories, additional labor costs. Then, too, steel windows last, and last, and last. There is no need for repair—they cannot rot...they are Bonderized and painted for protection against rust. And that goes for steel basement windows, too. Another way to save is provided by Ceco metal frame screens. Installed, they actually cost less than old-style screens, are factory finished—need no on-the-job painting, trimming, or fitting. So, to reduce building costs, recommend Ceco metal casements, basement windows, and metal frame screens.

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Ceco does more than design and manufacture fine construction products. Besides their wealth of technical engineering skill, there is available construction knowledge gained by 35 years of experience on the job. In 23 offices strategically located from coast to coast, Ceco stands ready to help you reduce home building costs. Call on Ceco today!

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Other Ceco products include—Combination All-Aluminum Storm Panel and Screen for Wood Windows, Steel Joints, Meyer Steelframes, Reinforcing Steel, Roof Deck, Metal Loft and Accessories, Highway Products, Corrugated Roofing

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P RINCIPAL CITIES

MARSHFIELD, WISCONSIN
attained a certain amount of skill in wielding a pencil. Instead of merely trying to teach them how to draw he tackles the very common difficulty encountered by would-be artists who, confronted with a blank piece of paper, attempt to conjure up a picture that really "satisfies their inherent sense of what is right." It is the author’s desire to “free them from the limitations of reproductive art, to give them command over the arrangement of pattern of line and light and shadows so that they will know what to do with the subject matter nature provides . . .” Though in some circles Kautzky’s technique is regarded as definitely old hat his drawing is based on a sound and useful working knowledge that is very easily taught and this book will certainly have something of value to offer to students as well as initiates who merely want to brush up on their sketching. The author, who is one of the most widely known and employed architectural illustrators, has yet to be eclipsed by the newer, more simplified and abstract techniques of younger competitors.—M.S.


Twenty years ago a man in England was in an interesting mental knot. He was disturbed by the increased perversion of historic styles of architecture, particularly by the fraudulently monumental character of new commercial buildings in his native country. The phenomenon of the skyscraper also disturbed him, for sound economic and sometimes sound aesthetic reasons. He felt that the ingredient of good taste in building was slowly sifting away, that architecture was being vulgarized, somewhat as the pureness of his beloved Regency Street in London had been raped by Norman Shaw in the rebuilding. This man, Trystan Edwards, saw foolishness in using details of past architectural styles awkwardly in contemporary houses.

He opposed this disintegration of taste, the smudging of the standards of the past, the making of department stores in the image of cathedrals and railroad stations to the likeness of Roman baths. So he wrote a book called “Good and Bad Manners in Architecture” dedicated to preventing the spirit of vulgarity from manifesting itself in the design of buildings.

Despite his circular writing style (“In order that a building may become urban it must have urbanity”) Edwards did find a good many faults well worth finding. He was usually on the right side in negative arguments. He never got very far into anything except Regency Street, however—his embryonic discussion of city planning goes no further than references to “the most mature of all architectural forms, namely the street.” And he wastes many pages in breathing a strange Shetland pony-personality into buildings: “. . . the selfish building, the pre-emptious building, and the rude building (as contrasted) with the POLITE and SOCIA BLE building.” Whenever he reaches a point in the book where he might look for something new in place of something he does not like, he pulls up and lets the Shetland ponies romp across a few pages of print, then changes the subject. Also confounding are some of his excursions into more general philosophy: “. . . I arranged the visual arts in what appeared to me to be their logical order of precedence. The first place was assigned to the art of the cultivation of human beauty, the second to the art of manners, the third to the art of dress and the fourth to architecture. At the end of the list came the ‘secondary’ arts of painting and sculpture.”

Now, after 20 years, another edition of the book has been published, without change. “The major portion of the book,” Mr. Edwards says in his preface, “is an exposition of principles of design which if they were valid 20 years ago are still valid today. . . .” Valid or not, they are not principles of design, and never were. His book was an attempted defense of an indefensible position, a fight to keep an eclectic architectural style pure. Twenty years ago he and many other men could see no further than that position, could see no development of a new architecture to meet those new standards which were corrupting the old set of orders. They did not see that good taste will never restrain the vulgarization of a static architecture. It’s too bad that after these 20 years, Mr. Edwards and so many of the others are still engaged principally in regretting the deterioration of the Old.—W. McQ.
From basement to attic...

Curtis SILENTITE means

More Value!

The new Curtis Silentite double-hung window unit is 20% more weather-tight than the famous original Silentite introduced in 1932. New construction includes floating weather-strips that press snugly against moving parts of window, yet permit easy operation. And, of course, Silentite has no weights or pulleys. Photo shows Silentite double-hung units flanking a Curtis picture window.

Silentite casements combine better appearance, easier and more dependable operation and greater weather-tightness than ordinary casements. They were developed after years of research and testing. The Silentite casement is a complete unit with all parts machined and pre-fitted. It is wood, of course, for lasting satisfaction. This is an exterior view of the large illustration above.

Silentite basement unit consists of frame, sash installed with all operating hardware and weather-strips applied, and pre-fit screen. No hardware visible on outside. Window operates from inside only with full control of sash without disturbing screen—opens to any degree up to entire opening area. No rattling or vibration. Made in commonly used sizes for any wall construction.

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The popularity of the picture window is growing rapidly for both new work and remodeling. There are many possible combinations with Silentite windows flanking the stationary sash, or these sash are often used alone, as pictured above. This is Curtis Design C-2735 and is made in two sizes — 5-0x4-6 and 6-0x4-6. This sash is shown on far left with double-hung Silentites on either side.

The new Curtis bow window is a complete unit made up of horizontal light casement sash, and may be used in any wall construction. Rough opening size — width 8', height 5' 8". Two of sash may be arranged to open. Different style casement sash may be used, if desired. The Curtis dealer in your area will give you full information on this and other Curtis Woodwork. See him soon!

This full circle Curtis window may be opened for ventilation to half its area. It is fully weather-stripped. Fits any architectural style. Unit consists of frame, pre-fit circle window, screen and operating hardware. Sash opens from inside without disturbing screen. Special combined lock and fastener holds sash securely in a closed, half open or fully opened position. Over-all diameter is 2'-0".

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* Silentite WOOD windows are made by the manufacturers of Curtis Woodwork. Curtis has made windows and fine woodwork since 1866. When you specify or recommend "Curtis Silentite," you guarantee your clients and customers honest and lasting window satisfaction.

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135
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GLASS AND PLASTIC LAMINATE in colorful, corrugated panel form has structural and decorative advantages.

Rigid in one dimension yet flexible in the other, Prest-Glass is a light, strong, fireproof, plastic-impregnated glass fiber panel for building, decorating and display purposes. A textured material that can be had in translucent or opaque, dull or glossy finish, light or heavy weight and in a choice of 15 colors, it comes in corrugated panels 24 in. and 30 in. wide, in lengths up to 8 ft. Prest-Glass is entirely non-combustible.

With high dimensional stability, it will not rot, mildew or fade, crack, split or splinter. It weighs only 5 oz. per sq. ft. (less than 7 lbs. per 20 sq. ft. panel), is extremely strong and can be cut with ordinary shears, nailed, stapled, punched, trimmed or cemented. While rigid in one direction, it can be readily formed or shaped to curved surfaces in the other. It will also, according to the manufacturer, snap back virtually 100 per cent to its original form after being struck, bent or distorted. Many uses are envisioned for the new material.

These include: walls, ceilings, sliding and divider partitions trimmed or cemented. While rigid in one direction, it can be cut with ordinary shears, nailed, stapled, punched, trimmed or cemented. While rigid in one direction, it can be readily formed or shaped to curved surfaces in the other. It will also, according to the manufacturer, snap back virtually 100 per cent to its original form after being struck, bent or distorted. Many uses are envisioned for the new material. These include: walls, ceilings, sliding and divider partitions trimmed or cemented.

NEW AGGREGATE yields lightweight, flexible plaster with insulating properties.

Dantore is a new material, composed of small glass globules, which is said to be exceptionally suitable for use as a lightweight plaster aggregate. Produced from raw perlite ore which has been popped by extreme heat, the small glass globules weigh only 12 lbs. per cu. ft. as compared with sand's weight of 85 lbs. per cu. ft. Thus when used in plaster to replace sand, Dantore achieves a great reduction in weight.

Plaster containing the new aggregate is also reported to resist the checking and cracking of plaster common in houses which have settled even slightly. The glass globules and the gyspum, according to the manufacturer, are more flexible in adjustment to the stresses of settling. The fireproof, termiteproof building material is also said to offer a considerable degree of insulation against heat, cold and noise. At present the manufacturer is marketing three products using Dantore: lightweight plaster aggregate, acoustical plaster and ready-to-use hardwall plaster. Research is underway, however, to develop other uses for the material.

Manufacturer: Dant & Russell, 309 S.W. 6th Ave., Portland, Ore.

ALUMINUM CANOPY protects against rain, snow, sleet or sun, is strong and low cost.

Designed to protect doorways and windows from rain, snow, sleet and sun, the Hollywood Canopy features sturdy, durable, all-aluminum construction at low cost. Its hardened aluminum brackets and spot-welded seams, which give a clampboard effect, are reported to support a dead weight of 235 lbs. The construction is also said to eliminate sagging, warping, rattling and flapping. Hollywood canopies come complete with stainless steel hardware for hanging, can be easily assembled and quickly installed. Rustproofed, they require no painting, measure 42 in. wide by 32 in. deep, weigh 10 lbs., retail for $13.95.

Manufacturer: Colgate Manufacturing Corp., Amityville, Long Island, N. Y.

FORMED STEEL SURROUNDS for use with residential steel casements provide molded trim appearance.

Truscon Formed Steel Surrounds for Residential Casements are designed for use where a wider and molded frame appearance is desired. Made of 20 gauge electro-galvanized steel, bond-erized and shop-primered, surround members are formed to contour which are said to lend depth and character to the appearance of the window opening and, at the same time, facilitate installation and anchorage. The individual members—head, jambs and sill—are easily and quicklv attached to the casements before the assembled unit is set in the wall. Corners are accurately coped to present neat joints and surround members are conveniently secured to the casement by self-tapping screws. Joints between the window frame and surround are sealed with mastic. An integrally rolled fin affords firm anchorage in the window opening whether of wood frame, brick veneer or solid masonry construction. Surround jambs and sills are formed to contours of standard Residence Casement heights. Head and sill members are provided for single unit openings in the four standard casement widths and, in addition, in widths permitting combinations of units up to a total of six lights wide.

Manufacturer: Truscon Steel Co., Youngstown, Ohio.

MASONRY WATER REPELLENT protects against moisture and water.

Raincheck is a colorless water repellent that penetrates into cement block, concrete, brick, tile and stucco and remains to give permanent protection against moisture and water. It guards against moisture working through basement walls and floors and prevents masonry disintegration from moisture accumulating and freezing below the surface. Raincheck also controls efflorescence and dusting of cement floors by binding together the tiny loose particles. Recommended as a base for subsequent painting of masonry, one or two coats of Raincheck brushed on the surface before painting is said to insure a clean, long-lasting paint job. Raincheck is available in quantities from 1 gal. to 55 gal. and in tank cars for large users.


PACKAGED AIR CONDITIONER for stores and business establishments features low cost installation, portability.

This new 5 ton capacity air conditioner, occupying only 7½ sq. ft. of floor space, is a self-contained, packaged unit designed especially for cooling stores, restaurants and business establishments. (For winter operation, a heating coil can be added.) Used singly it is said to serve several office rooms of smaller sections of a floor. When installed in multiple, however, it can be used to air condition an entire building, or any large area. By employing a simple duct system it can be used from a remote position. Principal advantages claimed for the new unit are flexibility, low cost installation and portability. Installation can be made quickly and economically without major building alterations. All electrical, water and drain connections are grouped together near the floor for easy assembly, dismantling or repair. Operation of the unit, automatically controlled by a thermostat actuated by temperature of room air entering the conditioner, is also reported to be simple. A fan draws room air in through a (Continued on page 142)
SCOPE OF RAYMOND'S ACTIVITIES

includes every recognized type of pile foundation—concrete, composite, precast, steel, pipe and wood. Also caissons, construction involving shore protection, ship building facilities, harbor and river improvements, borings for soil investigation.

DRIVING 150 FOOT PIPE PILE to rock on 5 to 12 batter was a challenge that the Raymond organization met and solved. The experience and technical knowledge gained in this achievement, combined with Raymond’s improvements and special types of land and water equipment, provide a background of great value to anyone confronted with an unusual foundation problem.

Today approximately 70 of our complete pile driving rigs are located in different parts of the country and are available at a saving in time and shipping charges for jobs in these sections. Raymond engineers will gladly welcome an opportunity of assisting you in any way.
grille at the lower part of the air conditioning chamber. This air passes through two, 1 in. thick filters, then on and over the Multipath cooling unit. Conditioned air is discharged from four removable outlets at the top of the cabinet. According to the manufacturer, effective use of the entire cooling coil is made possible by the countercurrent principle: air and refrigerant flowing in opposite directions. A staggered tube system sets up turbulence and affords better heat transfer. The blower discharge is created by a sound insulated 12 in. fan, powered by a 31⁄2 h.p. motor. Fan speed has a 10-phase control. The refrigerating unit is powered by a 5 h.p., 3-phase, 220 v. motor, mounted on vibration-absorbing rubber pads in an insulated, virtually soundproof compartment.

Manufacturer: Frigidaire Div., General Motors Corp., Dayton, Ohio.

BATHROOM FIXTURE is adjustable to aid seeing in mirror.

Direct-O-Lite No. 100 is a simple, adjustable lighting fixture 20 in. long by 5 in. wide, for mounting horizontally or vertically at each side of the bathroom mirror. It provides both glareless general illumination and directional lighting at the mirror, is attractive as well as functional. The fixture consists primarily of a chrome-plated holder and an adjustable, slightly curved, Temprex, shock-resistant glass shield. A special ball and socket mounting permits movement of the shade. Direct-O-Lite extends 31⁄2 in. from the wall, takes two 60-w. bulbs, comes with switch and convenience outlet.

Manufacturer: Appleman Art Glass Works, North Hackensack, N. J.

FLUORESCENT TROFFER RECESSED LIGHTING SYSTEM features flexibility and easy installation.

Mitchell's new Fluorescent Troffer is engineered for maximum illumination, appearance, easy installation and flexibility for a wide range of applications. The heart of the system is a basic troffer unit, 45 in. long, 12 in. wide, 71⁄2 in. deep: available in 2-40 w., 2-40 w. with Instant Start and 40 w. fluorescent lamps. Consisting of reflector and wireway channel, wired with latest standard ballasts and starters, the unit can be used as an open type or, by the addition of ingenious hinged frames, can be readily converted to either glass shielded or louvered type. In ceilings of tee-bar snap-in block construction, formed edges of the basic unit simply snap in place on the tee-bar. In other ceilings a minimum number of accessory fittings are provided for easy installation. Unit operates on 110/120 v., 60 cycle, AC, is U/L approved.

Manufacturer: Mitchell Manufacturing Co., 2525 Clybourn Ave., Chicago, III.

BATHROOM ACCESSORY LINE provides appearance and durability.

Die-cast from non-rusting metal, finished in chrome, and featuring a standard octagonal design, Marsh's complete new line of bathroom accessories combines appearance and utility. The line includes: glass shelves and brackets; towel bars; tumbler, tooth-brush and soap holders; robe hooks; paper holders and a combination soap holder and grab rail. The fixtures are available for both flush or recessed mounting, installation is said to be simple.

Manufacturer: Marsh Wall Products, Inc., Dover, Ohio.

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This cabinet is now being installed in Kentile Dealer Showrooms—and it is actually a new and useful tool for architects and builders. On it a Kentile dealer—or you—can assemble a Kentile floor and see in miniature just how your pattern will look.

Kentile, you know, is one of the original modular forms in the building field. However, this fact is seldom realized because Kentile is taken for granted now. But for fifteen years keen designers have taken full advantage of its infinite adaptability. Kentile makes confining, off-the-roll patterns unnecessary.

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Ingersoll Utility Unit
Established with Successful
in 211 Cities from Coast

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Includes tub, combination shower, lavatory, water closet, medicine cabinet, all necessary fixtures and connections.

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Electric refrigerator, porcelain-enamel sink, gas range, steel wall cabinets and drawers, fluorescent light, and all fixtures.
INCREASED FACILITIES IN 1948 WILL MAKE UNIT MORE ADAPTABLE TO INDIVIDUAL PLANS AND REQUIREMENTS

Expansion and consolidation of facilities now make it possible to produce the Ingersoll Utility Unit more efficiently and to furnish it so that it is more adaptable to individual plans and needs. The improvements in manufacture allow the architect or builder to furnish expanded kitchens, to offer a choice of heating units and to better meet local building requirements.

Only a little over a year ago the Ingersoll unit was new and untried. Proved practical and economical in 211 cities during 1947, it has demonstrated its value in housing projects of every description. It is adaptable to a wide variety of plans in single home and multiple dwelling projects.

The Ingersoll Utility Unit is compact, requires less than 80 square feet of floor space and provides more living space for less money. Complete, it eliminates time-consuming specifications—everything comes with one purchase, from one source, right when it's needed. It cuts building time from three to four weeks and can be installed before, during or after construction of building framework.

It will pay you to check the many time and money saving features of the Ingersoll Utility Unit. Send for illustrated brochure and see for yourself how the Ingersoll Utility Unit can fit into your plans for better homes in housing projects, large or small.

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That ROLL UP AND DOWN Are
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Once in place... always in place. That's Rolscreens! No putting up! No taking down! No storing! No painting! No seasonal repairs! Installed and operated on the inside, Inconspicuous. They preserve the beauty of clear, sparkling glass. For all types of windows — both old and new construction.

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ROLSCREEN Co., Dept. 39, Pella, Iowa
Please send Free Book on ROLSCREENs, for all types of windows. Also price data.

Name__________________________
Address________________________
City__________________________State__________________________

300 lbs., non-shock, oil, water or gas lines at 150° F. Connections are made with silver brazing alloys and an oxyacetylene torch. The silver alloy flows by capillary action to form seamless, permanently bonded joint that is stronger than either the pipe or fitting. According to the manufacturer, the interior design of Flagg-Flow malleable fittings, which have the same internal diameter as the pipe, tends to reduce turbulence. Flagg-Flow also permits the utilization of the full wall thickness, or the full strength of the pipe, since no metal is lost by threading. Another feature of the fitting is that it allows piping to be installed in confined spaces where it is difficult, or even impossible, to use a pipe wrench, or in wall partitions and concrete floors where permanent security is essential. Flagg-Flow fittings have also proven under test the ability of the joint to withstand much higher rates of vibration than threaded joints.


AUTOMATIC ELECTRIC WATER HEATER guarantee against rust.
Because of an exclusive, patented process of applying inside protective "rocklining," the makers of this new Hot-Rock completely automatic electric water heater guarantee it against rust for a minimum of 20 years. This internal coating, 1/8 in. thick, is permanently bonded to the inside of the steel tank shell. Thus, there are actually two tanks, rock inside and steel outside. According to the manufacturer, ordinary tanks rust and corrode because of chemical action between the active molecules of water which contact the metal shell. In the new unit the rocklining material is said to trap these active molecules, its microscopic pores and deactivate them, making them impervious to chemical action. Known as bound water, this condition remains in the rocklining for the life of the tank to prevent rusts, leaks or discoloration. Hot-Rock heaters fit into the kitchen, utility room or the basement, provide a constant supply of hot water. They are completely automatic, are UL-approved.

Manufacturer: Ford Steel Products Corp., Tarrytown, N.Y.

GAS AND ELECTRIC RANGE LINES incorporate new performance and styling features.
Designed to make cooking easier and cleaner, the 1948 Qualitets gas and electric ranges include automatic controls, styling and maintenance features. The gas range line includes seven models: automatic ranges built to CP standards, all-gas kitchen-heating ranges (B.R. 10/47) and combination kitchen-heating ranges which use coal, wood or oil for heating. To provide faster cooking these new models incorporate two large and two standard size burners. Most ranges have Uniflex simmer burners and all have easily removable, individual porcelain enamel burner bowls. The models built to CP standards are provided with automatic oven and broil lighting and Model A-4 has a Timer-Cook to automatically control the oven. A newly
It's Brand New!

GREATEST Magic Chef YET!

Here's the BUILDERS' LINE that offers the widest possible selection and the greatest return on your investment. For details write American Stove Company, Advertising Dept., 1641 S. Kingshighway Blvd., St. Louis 10, Mo.
Window Insulation
FOR AIR CONDITIONED BUILDINGS

420 Thermopane units of Aklo heat absorbing glass were used in glazing this plant. The manager reports: "These units were installed in our steel sash wherever it was necessary to maintain a uniform year-round temperature to permit satisfactory baking conditions and processing. It has resulted in a saving in reduced operation cost of our air conditioning system and elimination of condensation on the room side." Architects: M. C. Haley and C. W. Watkins.

When manufacturing processes or employee operating efficiency depend on air conditioning, there's no need to restrict the use of larger window areas.

Thermopane, consisting of two panes of one-eighth inch glass separated by one-half inch air space, has a coefficient of heat transfer of .58 as compared with 1.16 for a single one-eighth inch pane. Thus, you can double glass area without increasing heat loss... without throwing excessive load on air conditioning equipment. Likewise, Thermopane permits greater use of glass in any building where heat loss, sound transmission and comfort are factors.

To make Thermopane more readily available and to effect important economies, Thermopane is made in more than 60 standard sizes—providing sizes for any building need. For insulation data, sizes and other pertinent information, see Sweet's Architectural File. Or write us for complete information, including Data Sheets by Don Graf. Libbey-Owens-Ford Glass Company, 2128 Nicholas Building, Toledo 3, Ohio.
DO NOT DELAY construction of industrial buildings . . . Sharon Stainless Steel for your roof drainage specifications is available for immediate delivery. Architects and builders agree that stainless steel is the finest, most durable material known for gutter, downspout, conductor pipe and flashing.

SHARON STAINLESS STEEL'S extra strength prevents sagging, buckling or cracking caused by heavy accumulations of ice and snow or by widely varying temperatures. A solid metal, Sharon Stainless has a tough, flake-proof, peel-proof surface that is virtually immune to wear from roof gravel, soot or other air-borne abrasives.

SHARON STAINLESS STEEL banishes costs of maintenance, painting and replacement even on structures under constant attack by corrosive industrial atmospheres. Since there is no surface reaction, Sharon Stainless cannot "bleed" . . . there is neither patina nor corrosion to discolor adjoining areas. Its permanent, neutral finish is appropriate for any type of construction. And 28-gage Sharon Stainless can be soldered and worked as easily as 26-gage galvanized sheet.

Remember, Sharon Stainless Steel lives up to its name—forever. Full details upon request to

SHARON STEEL CORPORATION
Sharon, Pennsylvania
The simplest and softest closing valve known is now featured in the new Salter Prestige Feather Touch fixture line.

Salter advanced design and engineering is again "out-in-front" with today's simplest and most foolproof plumbing fixture valve. Just remove the streamlined cap—and there's the works! Two patented "O" rings replace conventional metal seats, washers, and packing. These wear-resisting rings slide on a precision-machined, polished and chrome-plated one-piece stem. A minimum of friction makes possible fingertip, soft Feather-Touch closing which cannot be found in any other valve. The stem wipes clean as it closes to provide unprecedented dripproof service. Laboratory tests have opened and closed faucets equal to 20 years' service and they're still operating perfectly. Start specifying Salter Masterpiece Fixtures today and learn for yourself, how your clients appreciate the extra service and appearance obtained at costs comparable with most regular fixtures. Our new catalog is yours for the asking.

Manufacturer: Roberts & Mander Corp., Hatboro, Pa.

"WHIRLPOOL BROILER" PAN in new range line drains grease, eases cleaning.

Cribben & Sexton's new line of Universal Gas Ranges features a broiler pan designed to be smokeproof and fireproof through use of a patented grease drainage system. The pan in three pieces, and presents 100 in. of circular drainage track, to allow the grease to retreat from the hot radiating surface down to a cool zone for storage. The cleaning operation is relatively simple, since the broiler pan may be lifted out, separated into its three parts, and sink-washed. The broiler draws its heat from a Monel wire mesh screen; other features of the new ranges include new insulation, thermostats, burner grates, instrument panel, and optional oven windows.

Manufacturer: Cribben & Sexton Co., 700 N. Sacramento Blvd., Chicago 12, Ill.

COMBINATION 8 CU. FT. REFRIGERATOR has frozen food and regular storage compartments. A combination refrigerator and home freezer, this new 8 cu. ft. unit has two separately refrigerated, completely insulated compartments, each with its own door and control. The upper compartment of 1.5 cu. ft. maintains 0° F. for freezing foods and storage of frozen foods. It is refrigerated by a sealed-in-steel primary system and is insulated with 4 in. of glass wool. Ice is made in this compartment in four trays placed directly on the refrigerated shelves, and is removed by means of a butter conditioner, two 6 in. deep glass covered drawers, 3 in. of insulation in walls, NH-8 Combination Refrigerator is powered by the recently developed small refrigerating unit, thus it provides 8.2 cu. ft. of food storage space, 14.4 sq. ft. of shelf area, in a cabinet that occupies no more floor space than the usual 6 cu. ft. box. NH-8 is 30 in. wide by 63 in. high, retails for about $399.75.

Manufacturer: General Electric Co., Bridgeport, Conn.

(Continued on page 154)
OPEN-END FLUORESCENT LUMINAIRE

For Factories WESTINGHOUSE PLANNED LIGHTING PAYS

...WITH INCREASED PRODUCTION...LESS SPOILAGE AND REJECTS

HERE'S WHY. You get the right quality and quantity of light for every industrial task. The result: more production per worker ... greater accuracy ... better inspection ... less spoilage and rejects ... a safer plant and better labor conditions. No wonder Westinghouse Planned Lighting Pays.

THE RIGHT EQUIPMENT. Take a close look at the new Westinghouse Industrial Fluorescent: Built for long life ... easy to install ... easy to maintain ... 9 mounting methods ... enclosed hood protects ballast; improves appearance and rigidity ... starters are easily, quickly accessible; readily identified ...

there is a complete line with open or closed ends; for individual or continuous strip mounting.

No matter what your lighting problem, you will find the answer in the wide range of Westinghouse fluorescent, incandescent and mercury-vapor equipment. A Lighting Sales Engineer will be glad to study your problems and help with a plan. For information call your nearest Westinghouse distributor, or send for a copy of B-3955. Westinghouse Electric Corporation, P. O. Box 868, Pittsburgh 30, Penna.

Your local power company and electrical contractor will be glad to help with your planning

Westinghouse Electric Corporation • Lighting Division • Cleveland, Ohio
COMMERCIAL • INDUSTRIAL • FLOODLIGHTING • STREET • AVIATION

Services of a Lighting Sales Engineer are available through your near-by Westinghouse distributor
Owners, architects, and builders of new buildings are using all the latest building techniques at their command. That's why the brass and copper pipe runs of truly modern buildings are specified Silbraz—the modern way of joining brass or copper pipe or Type B copper tubing. Silbraz joints are silver brazed—not soldered or threaded—and form a joint that is stronger than the pipe itself. They are leakproof, permanent, and will not creep or pull apart under any condition which the pipe or tubing can withstand.

Silbraz joints actually make the brass or copper pipe or tubing into "one-piece pipelines" that save you money by eliminating leaky connections, costly maintenance, and repairs.

Walseal® Valves and Fittings for Making Silbraz Joints

The Walworth Company produces a complete line of Walseal Valves, Fittings and Flanges for making Silbraz joints—the modern method of joining brass or copper piping. For further information, see your nearest Walworth distributor, or write for Circular 84B.
FIRST in heating and plumbing
any way you judge them!

How do you judge heating equipment and plumbing fixtures? By good looks? Sound engineering? Sturdy construction? Any way you judge them, American-Standard products are first! Proof of their dependability and public acceptance is found in the fact that more American homes have heating and plumbing by American-Standard than by any other single company.

For details of the complete line, contact your Heating and Plumbing Contractor. American Radiator & Standard Sanitary Corporation, P. O. Box 1226, Pittsburgh 30, Pennsylvania.

Look for the Mark of Merit—it identifies the world's largest line of Heating and Plumbing Products for every use... including Boilers, Warm Air Furnaces, Winter Air Conditioners, for all fuels—Water Heaters—Radiators, Convector, Enclosures—Gas and Oil Burners—Heating Accessories—Bathtubs, Water Closets, Lavatories, Kitchen Sinks, Laundry Trays, Brass Trim—and specialized products for Hospitals, Hotels, Schools, Ships and Railroads.
It's a bare fact!

Yes! The naked truth is: Home buyers prefer automatic Electric Water Heaters. To have them be completely satisfied with the homes you build—both now and in years to come—install the kind of water heating equipment your customers want.

How to reduce construction costs and add customer features

Construction costs can be reduced with Electric Water Heaters because there's no flue or vent, so installation can be made anywhere—in a closet, in the kitchen, in the bathroom, in the utility room. Hot water lines can be short, cutting piping cost.

Customers like Electric Water Heaters because they are: (1) AUTOMATIC (continuous hot water, no attention); (2) CLEAN (smokeless, sootless); (3) DEPENDABLE (short hot water lines; no flue or vent); (4) TROUBLE-FREE (as electric light); (5) ECONOMICAL (plenty of hot water, fully insulated storage at low cost); (6) SAFE (all-electric); (7) FLEXIBLE INSTALLATION (can be located in living quarters; does not consume oxygen).

Electric Water Heater Section NATIONAL ELECTRICAL MANUFACTURERS ASSOCIATION

It's Easy to install an Electric Water Heater

...in a house wired for an Electric Range!

ROTATING COMBINATION STORAGE UNIT provides drawers, shelves and hanging space in compact package. Rotakist is a new space-saving, rotating, combination clothes storage unit which can be installed in existing closets or placed in the corner of a room. Actually a combination of drawers, shelves and hanging space which rotates for easy use, it is available in a portable or room model for hotel use and in a built-in model for apartments, hotels and homes. The built-in model consists of a cylindrical container in which the combination chest of drawers, dressing shelf, hanging-space and shelves for hats and shoes, rotate. It fits into a clothes closet 7 ft. high, 42 in. wide and 36½ in. deep. The unit is available in wood or metal in numerous finishes, comes with container knocked down, rotating unit assembled. The portable model, an assembled unit, incorporates a self contained turn-table base. Retail prices are: built-in model $164.50, portable model $94.50.

Manufacturer: Zibell Industries, 1734 Chandler Bldg., Atlanta, Ga.

HOME BURGLAR ALARM with spring mechanism requires no wiring or costly installation, is low cost.

Burg-Larm is a simple, dependable, low cost, non-electrical burglar alarm that can be easily installed with two screws on any door or window. Featuring a spring mechanism to sound the alarm, it winds like a clock, gives a loud, 60 second ring when tripped. The unit measures about 4½ in. long, has a protruding arm at one end. It is attached to the door jamb or cross piece of a double hung window so that the bumper arm can register any movement. When the door or window is opened, the bumper arm trips the alarm which sounds a penetrating ring for 60 seconds. A feature of the all metal unit is that it may be set to operate on a window in any position, closed or partially opened from the bottom or top. When protection is not needed, free use of the door or window can be had by swinging the bumper arm to the opposite side. Burg-Larm is finished in ivory enamel, retails for $2.25.

Manufacturer: R. E. Robertson & Co., 228 N. La Salle St., Chicago, Ill.

AUTOMATIC EARTHQUAKE VALVE shuts off gas supply in case of earthquake to eliminate danger of explosion.

Said to be the only automatic valve manufactured for this specific purpose, the 4 in. Sentinel earthquake valve completely shuts off the flow of gas to a building if a damaging earthquake occurs. It is set to operate automatically only when the earth vibrations reach the middle range on the International Modified Mercalli Scale of Earthquake Intensities, then closes the gas line in ½ of a second. The basic mechanism of the valve is a Tri-Filar pendulum. As this type of pendulum does not tilt or rock, thus cannot be activated by any vibration except the horizontal earthquake motion, the valve setting is simple.

Manufacturer: Security Valve Co., 410 Fernando Road, Los Angeles, Calif.

Technical Literature, page 158)
Wide-awake home builders recognize home-buyer trends.

Today the trend is to Electric Ranges. Another million American families switched to Electric cooking last year. Estimates indicate that this year over a million more Electric Ranges will be installed.

This is a definite trend that cannot be ignored. Progressive builders recognize this trend. Electricity is a “must” in any house, and it’s simple and economical to include wiring for an Electric Range leading to a range outlet in the kitchen at the time of construction. This is assurance that the houses you build are not only modern today, but will stay modern for years to come!

Electric Range Section
NATIONAL ELECTRICAL
MANUFACTURERS ASSOCIATION
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New York 17, N. Y.

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GENERAL ELECTRIC • GIBSON • HOTPOINT • KELVINATOR • LEDO • MONARCH
NORGE • QUALITY • UNIVERSAL • WESTINGHOUSE

Follow the trend...
WIRE YOUR HOUSES
FOR ELECTRIC RANGES

Another 1,000,000 American families switched to Electric Cooking last year.
For finer school interiors specify **Facing Tile**

Check these advantages of Structural Clay Facing Tile... undoubtedly, you'll say they belong in every school you design or build.

- Bright, cheerful, colorful interiors
- Cleaner, more sanitary surroundings
- Freedom from costly maintenance and repair
- Strong structural walls and durable finishes
- Little or no periodic redecorating
- Maximum protection from fire

Facing Tile is available in a variety of light-reflecting colors—builds the wall and finish at the same time—will not crack, scratch or decay—does not harbor germs or dirt—cleans easily with soap and water—and now offers the economies and efficiencies of modular sizes.

**NEW MODULAR FACING TILE HANDBOOK.** Write to Desk AF-2 of the Institute for a copy of our new 90-page Modular Facing Tile Handbook showing methods of determining modular procedure. It's FREE to registered architects and engineers who write on their own letterheads. 50 cents to all others. See Sweet's or call on any Institute Member for more information.

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- Stark Brick Company, Canton, Ohio
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The New DOLE THERMO-MATIC

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REGISTER

for Forced Warm Air Heating Systems

- Operates thermostatically from room air.
- Very sensitive: Modulating effect: Output is regulated to meet heat losses.
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- Simple setting of the thermo-dial assures room temperature control — as desired — corrects many unsatisfactory heating installations; materially improves any forced warm air system.
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Please send me facts about the New Dole Thermo-Matic REGISTER for forced warm air heating systems.

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Put an end to decay in factory buildings

...use modern treated lumber

Now there's a clean preservative for wood that stops decay and termites. It's Pentachlorophenol. Even under severe exposure conditions this great advance in wood preservation gives lasting, tested protection. You build for permanence indoors or out with clean "Penta" treated lumber, yet enjoy all the economy, convenience, and salvage value of wood construction.

Pentachlorophenol is applied at low concentrations in petroleum oils by established pressure and non-pressure treating methods. It's effectiveness assures quick return of its low cost.

GET THE FACTS TODAY! Send for free booklet that tells how Pentachlorophenol cuts maintenance costs in wood construction.

Ask for Booklet PE 40.

THE DOW CHEMICAL COMPANY • MIDLAND, MICHIGAN


The IES Lighting Handbook is well subtitled The Standard Lighting Guide. It would be difficult—and ungrateful to the Illuminating Engineering Society—to attempt to picture a more complete volume on tried-and-true standard lighting. The reference division of this new book covers working theory from the excited mercury atom to heterochromatic visual photometry to the lumen method for calculating illumination. The application division has specific data and recommended illumination levels on installations from waterfall lighting to ultraviolet irradiation of poultry. Builders and architects can learn most from sections on Interior, Exterior, Sports, and Transportation Lighting, though many will be saddened by the examples of lighting fixtures the handbook editors have chosen as illustrations. This new reference is a clean, legible presentation, with that feature so weak in many other handbooks, a good index.

LIGHTING. Over-All Lighting by Wakefield, Catalog No. 48. The F. W. Wakefield Brass Co., Vermilion, Ohio. 32 pp. 8 1/2 x 11 in.

Catalog No. 48 illustrates and describes Wakefield's fluorescent and incandescent lighting equipment for schools, offices, drafting rooms and stores. Among the new items included are luminous indirect equipment utilizing slimline lamps, the improved Grenadier fixture, the Grenadier IV and spotlight equipment for accenting in merchandising areas. Photometric data and layout information are given in complete form.


Similar in purpose to the technical series issued during the war by the National Housing Agency, the HHFA Technical Bulletin is devoted to developments in the field of housing research. Major articles in the initial issue include: Lower Costs Through Better Codes, Housing Research. Insulation of Concrete Floors in Dwellings and Earth Constructions. The issue also carries a bibliography of recent books, bulletins and other materials available on housing experiments and techniques. Subsequent issues will be published at intervals.


Plastering, in England or America, is still plastering, and while this British book may contain a few product names and paragraphs that are not entirely clear to U. S. readers, it does give a sound coverage of the trade.

CEILINGS. Nailock Method of Suspended Ceiling Construction. Nailock Steel Div., The Sanymetal Products Co., Inc., 7050 Urbana Road, Cleveland 12, Ohio. 12 pp. 8 1/2 x 11 in. Price $7.50.

This catalog describes the Nailock Method of suspended ceiling construction which provides a means of mechanical fastening for acoustical ceiling materials, and for fastening other nailable materials to steel, concrete or masonry. Illustrating and explaining the four methods by which Nailock Nailing Channels may be attached to carrying members (by saddle wire tie, spring lock clip, lath welded or imbedded in concrete), it shows how a variety of finishing materials may be attached to the channels. Specifications, load tests and other features of the system are included. (Continued on page 162)
1,000,000 SQ. FEET

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IN ONE OF THE WONDERS OF POSTWAR HOUSING

WHY today it's MA-TI-CO

Laboratory and precision-tested to conform with rigid Federal specifications! Enduring, resilient underfoot. 22 beautiful, pigment-impregnated colors and patterns. Try MA-TI-CO next time you order or specify asphalt tile flooring.

MA-TI-CO makes the headlines again! MA-TI-CO is the choice in "Houses at Harundale" (NEAR BALTIMORE, MD.)

Our hat's off to the Byrne Organization for the magnificent job they are doing in putting a house under roof every hour for Baltimore veterans. 1200 steel-framed houses - with radiant heating and dependable MA-TI-CO asphalt tile in every room. We're proud indeed of the company we're keeping!

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YOU CAN DEPEND ON

Depend on Frigidaire products for usefulness and quality, as a matter of course. But also—depend on Frigidaire's full line of commercial refrigeration and air conditioning equipment to meet your needs. Make Frigidaire your first source because it's your dependable source!

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Wherever you are, there's an experienced Frigidaire dealer nearby to consult and cooperate with you... trained installation and service men kept up-to-date on Frigidaire factory methods.

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COMMERCIAL REFRIGERATION AND AIR CONDITIONING EQUIPMENT... ELECTRIC APPLIANCES FOR HOMES
Proved! By actual laboratory tests!

STEELCRAFT STEEL CASEMENTS
ARE LIGHTER! . . . STRONGER! . . . BETTER!

Graphic Experiments by Independent Testing Laboratories Prove STEELCRAFT STEEL CASEMENTS Lead the Field in Structural Strength and Precision Construction!

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1 Lighter, Yet Stronger Casements... by Actual Laboratory Tests!
2 Electropolishing... for More Protection, Longer Lasting Finish!
3 Machined Parts for Perfect Fit, Easier Installation!
4 Prompt Delivery... Your Order Shipped Without Delay!

CHECK THESE CONCLUSIVE RESULTS:

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Permanent Set  .011  .010  .010  .006

Here it is... vivid, indisputable proof of the superiority of STEELCRAFT Steel Casements! When analyzed with the steel casements of three other leading manufacturers, STEELCRAFT showed 15% less pressure-induced deflection than the next strongest window, 34% less deflection than the weakest window tested. Results testify that STEELCRAFT is built to withstand from six to eight times the normal masonry load on openings of the width tested. To these advantages of engineered construction and durability add STEELCRAFT'S factor of prompt delivery... and you have the reasons why you should insist on STEELCRAFT Steel Casements—test-proved to satisfy you and the home owner.

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Position: ___________________________

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- Fireproof
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- Never wears out

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- CROSBY CHEMICALS

ASBESTONE production has been concentrated on Corrugated to assure prompt delivery for industrial construction. Free Engineering Service, available on request: shows how Asbestone can be adapted to your needs.

GRANITE. Color in Granite. H. E. Fletcher Co., West Chelsea, Mass. 16 pp. 8½ x 11 in.

An interesting volume on the subject of color in granite, this bulletin illustrates many types of domestic and import granites with accurate color reproductions. A brief paragraph accompanying each illustration outlines the predominant color characteristics of the stone, sources, outstanding installations, etc. Other features of the bulletin include a discussion of the advantages of both sand-rubbed and polished finishes, a chart of physical characteristics of Chelmsford Granite, a brief background of the Fletcher Co., and its services and supplementary notes on the general subject of color.


This booklet recommends—as a useful standard of practice in production, distribution and use—a simplified schedule of colors and dimensions for asphalt tile, and type, color and dimensions for curb base.

FIREPLACES. 100 Fireplace Ideas. Price Fireplace Heater Tank Corp., 11 Austin St., Buffalo, N. Y. 32 pp. 4 11/16 x 5 7/8 in.

This work presents pictorially 100 fireplace designs in a variety of materials. Planned to promote the use of the Fireplace unit, a steel warm air circulating form for fireplace, closing pages offer a discussion of its advantages, installation, available sizes, etc.

HEATING CONTROLS. Indoor-Outdoor Controls. Level Temp Temperature Regulation System. White-Rogers Electric Co., 1209 Cass Ave., St. Louis, Mo. 4 pp. each. 8½ x 11 in.

Indoor-Outdoor Controls presents the outstanding features of White-Rogers' hydraulic-action, indoor-outdoor heating control. The booklet discusses its applications, operation and installation, describes the two available types and procedures for adjusting. Dimensional and wiring diagrams illustrate installation. Level Temp Temperature Regulation System gives information on the company's control system composed of a specially designed, sensitive room thermostat and a primary Level Temp control, for forced warm air and hot water heating systems. Non-technical in style, it briefly tells what Level Temp is, how it works and lists its advantages. Schematic and wiring diagrams illustrate installation.

TERMITES. Low-Cost Housing Research, Engineering Experiment Station, Louisiana State University, Baton Rouge 3, La. 8 pp. 8¼ x 11 in.

An informative treatise on Termites, this bulletin cites the damage done by the insects, advises how to find them, to get rid of them, and to keep them out of the new house.

REQUESTS FOR LITERATURE

J. E. DOUGLASS, Jr., architectural student, 710 West 24th St., Austin, Tex.

EDWARDS BUILDERS, Naseby Road, Bournemouth, England.

BERNARD J. FREIDMAN, architect, 1506 East Seneca, Tucson, Arizona.

A. H. GABBRIELLI, architect, Calle Montevideo 1884, Rosario, Argentina.

ROBERT A. KENNARD, architectural student, 533 East Walnut Ave., Monrovia, Calif.

JOHN NAPIER, architectural student, 2 Plasturton Gardens, Cardiff, Wales, England.

EDMOND L. ROYER, contractor, 401 Cumberland Hill Road, Woonsocket, R. I.
TIME will follow readers Mr. and Mrs. J. Y. Elliott when they move into this new home soon to be completed in Cleveland, Tennessee.

Presenting
THE SHOW-ROOM HOMES of the Nation

All across the country, your best customers—and the best "salesmen" for your products outside your industry—are the kind of high-income people who use your products and show them off in "show-room" homes like this one.

They are people like the more than 3,000,000 readers of TIME—For TIME's circulation masses among people with higher standards of living—is unusually high in high-rental areas, low in low-rental areas. (The graph at the right, for example, is the result of a recent study of the New York City trading area.*)

When you talk building materials and equipment in TIME you are reaching families who can afford to buy—who do buy—and who can spread your name among other prospects like themselves concentrated in the communities which mean most to your sales.

If you would like a copy of the complete study, "The Selectivity of TIME's Circulation", write David Wallace, Research Director, TIME INC., 9 Rockefeller Plaza, New York, N. Y.
A triumph of engineering

THE F-L-O-A-T-I-N-G SENTINEL
that holds shower temperature steady!

Speakman
SENTINEL BALANCE
SHOWER MIXING VALVE

For a long time everyone has wanted a shower that didn’t change to scalding hot or freezing cold every time someone turned on the water "down the line."

Now Speakman brings it to you . . . with the Sentinel Balance Mixing Valve that positively maintains the water temperature set by the bather.

The patented valve with the removable f-l-o-a-t-i-n-g piston, readily accessible, automatically maintains original temperature by compensating for "down the line" water stealing. And the bather never knows anything is happening! In case of a severe drain upon the supply of either hot or cold water, the f-l-o-a-t-i-n-g Sentinel immediately cuts down the high pressure side flow port and opens up the low pressure port—thus maintaining the original temperature as set by bather. Thus, sudden chilling or scalding is impossible. When pressure returns, the Sentinel automatically restores the flow to the head . . . at the same temperature as before!

The f-l-o-a-t-i-n-g Sentinel has no thermostats, rockers, springs, or other gadgets likely to get out of order. It works on water pressure alone! If excessive alkali ever coats the f-l-o-a-t-i-n-g Sentinel, it can be cleaned readily by merely shutting off the Sentinel valve. . . . it is not necessary to shut off the Hot and Cold supply to the Sentinel Shower Valve. This is a great help where shut-off valves may be located at some distant point and perhaps control the whole bathroom.

We’d be pleased to send you complete detailed information on this new safety Sentinel Balance Mixing Valve. Write to Department BV.

Speakman
SHOWERS AND FIXTURES
Speakman Company, Wilmington 99, Delaware

"Established in 1869"
Integrity of design means the same to the engineers who manufacture Norge appliances and to the architects who build America's most modern apartments... Utilizing all available space efficiently, designing a unit having all the beauty that symmetry demands, compactly arranging all functional parts for greatest convenience—these attributes are shared in common. NORGE DIVISION, Borg-Warner Corporation, Detroit 26, Mich. In Canada: Addison Industries, Ltd., Toronto, Ontario.
Highlights for Halls

More beauty for halls—more scope for your planning—and more economy for the owner! You get these three advantages when you specify stock design paneled doors of Ponderosa Pine. With their delicate shadow lines and correct proportions, Ponderosa Pine doors add a note of warmth and friendliness to any interior. A wide variety of designs enables you to choose doors which are architecturally appropriate. And the well-known durability of Ponderosa Pine—its ability to sand smoothly, to take paint or other finishes easily and to hold nails or screws firmly—assures economy through long years of use.

"Today's Idea House," 32-page Ponderosa Pine Woodwork booklet, contains illustrations of Ponderosa Pine stock design doors and windows, as well as many photographs. A copy will prove a valuable addition to your files—mail the coupon for it.
What's your score?
(A three-minute test on the effective use of wiring materials)

1. Existing service entrance consists of 3/4-inch conduit, containing two No. 8 Type R wires. How can this installation be made suitable for an electric range, without tearing out the conduit?
   - A. Install a second service entrance.
   - B. Run two No. 6 Type T wires and one bare No. 8 conductor in existing conduit.
   - C. Tap into the next door neighbor's circuits.

2. An electric device that can be seen but not heard helps any builder or architect to sell good wiring to clients. What is it?
   - A. Electronic toaster.
   - B. Mercury switch.
   - C. Piped light.

3. Many new buildings going up today will need provision for future FM and television wiring. What is an easy way to plan for this wiring?
   - A. Ask someone who has wired buildings for television.
   - B. Double the capacity of all circuits.
   - C. Provide flexible conduit raceways for lead-in wires.

4. Even "cool" fluorescent lighting sometimes must withstand fairly high ambient temperatures. What would you choose to safeguard such installations?
   - A. Air conditioning.
   - B. Cold cathode.
   - C. Deltabeston fixture wire.

Answers

1. Okay, if you chose B. And you'll be wise to make it General Electric thermoplastic every time you choose a building wire, because General Electric has always been a leader in the production and sale of thermoplastic insulated wire.

2. General Electric's silent mercury switch makes B the only correct answer for modern planners. It is now T-rated at 10 amperes, 125 volts, and is a beauty to look at in any installation. Lasts a whale of a long time, too.

3. Pick C for this one. Flexible conduit provides an economical and easily installed, permanent raceway. Wires can be fished through at any time that new circuits are needed.

   If you picked A, you were on the right track, too, but you can do better by asking your supplier about G-E Flex.

4. If you picked C, and specify it for your "hot" jobs, you won't go wrong. In fact, always say Deltabeston when heat is a problem in wiring installations.

We hope this little quiz was fun. And maybe it will give you a better picture of General Electric Construction Materials—the full line for all wiring needs. Each part of the line is made ready use with other G-E wiring materials. It's a line that has been designed for convenience—in specifying—in installation—and in maintenance. And it is backed up by experienced men who are always ready to help you with engineering and application counsel on your every project. It's the kind of one source, one complete line service that makes it easy for you and your clients to do a top-notch wiring job. If you want information on any of our products, please write to Section K4-24, General Electric Company, Bridgeport 2, Connecticut.

### Specification and Buying Index

The advertising pages of *Forum* are the recognized market place for those engaged in building. A house or any building could be built, completely of products advertised in *Forum*. While it is not possible to certify building products, it is possible to open these pages only to those manufacturers whose reputation merits confidence. This *Forum* does.

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IT'S NO SECRET...

Here's our formula for making Bruce Hardwood Floors the finest

GOOD LUMBER
The quality of hardwood flooring starts with the selection of the lumber. Certain species of oak, for example, are far better than others for flooring. Through long experience Bruce inspectors know just about all there is to know about the species and grades of lumber for flooring. They can look at a board and judge the kind of flooring it will produce. There's no guesswork here.

PAINSTAKING DRYING
This is a hidden quality in flooring that is often overlooked, but so very important. The lumber for Bruce Flooring is first air dried for several months. It is then placed in dry kilns where moisture is further reduced to exactly the right content, neither too much nor too little. Every step in this process is carefully and scientifically checked by kiln drying experts.

PRECISION MACHINING
It takes both modern machines and skilled workmen to produce high quality flooring. The many different operations involved (ripping, surfacing, sidematching, end-matching, grading) all must be accurate within very fine limits. At the Bruce Plants a constant check is maintained on machine alignment, dimensions of flooring, fit of tongue and groove, and other details.

"SCRATCH-TEST" FINISHING
Even the finest flooring requires the right kind of finish to look and wear its best. Whether the flooring is finished at the factory or on the job, the Bruce penetrating seal method gives best results. This famous finish does not scratch, chip or peel like a surface coating—and will remain in perfect condition for years with little maintenance. It makes floors more beautiful, too.

E. L. BRUCE CO., MEMPHIS, TENN.
World's Largest Maker of Hardwood Floors

BRUCE HARDWOOD FLOORS

Eljer’s advertising in consumer magazines like The Saturday Evening Post will reach 75,000,000 people this year. Everywhere, people know Eljer. You can be sure that your clients appreciate the styling, superb quality and long life of Eljer’s Fine Plumbing Fixtures.
A fine bathroom is Luxury without Extravagance. When you buy Eljer Plumbing Fixtures, you invest in dependable, quality fixtures that are a joy to the entire family.

Eljer has been making plumbing fixtures exclusively for nearly half a century. In its complete line are bathroom, kitchen and laundry fixtures—suitable for every purse and purpose.

Eljer bathtubs are made of rugged, rigid enameled cast iron in a variety of related styles and colors. The thick, glass-like surface is easy to clean and keep clean.

Vitreous china lavatories and closets by Eljer have the same velvet surface as your finest table dishes—yet with toughness to give trouble-free service for many years. They resist stains and the effect of all ordinary acids.


During many years of constant use, Eljer Fixtures have made remarkable records for durability and low maintenance costs in such buildings as the Netherlands-Plaza Hotel in Cincinnati and the Mayo Clinic in Rochester, Minn.
The "OVERHEAD DOOR" with the Miracle Wedge leads in selection where instant, uninterrupted service is essential. Millions of users have found this quality door dependable year in and year out in all weathers. Expert engineering and finest materials assure faultless operation. The "OVERHEAD DOOR" is built as a complete unit for industrial, commercial and residential structures and blends with any style of architecture.

TRACKS AND HARDWARE OF SALT SPRAY STEEL