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Volume 12, Number 2 Special Issue, April 1976

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The year 1976, in a sense, will be a tough one for AIA, just as 1975 has been a poor business year for many of our members. In 1975 and again in 1976, AIA nationally has been and is responding to two major membership concerns. First, AIA has recognized and reacted to the impact of the economic slowdown. We are concerned that national individual and supplemental dues have increased at a rate which has inhibited state and local components from increasing their dues income. As a result of these concerns, the 1976 program and budget will be 21% below that authorized at the 1974 convention. Individual AIA dues will be substantially reduced in 1976.

To accommodate this reduced income, the Planning Committee which I chair has recommended a reduction of both staff and programs. A budget reduction of this magnitude requires that special care be given to the evaluation of both existing and proposed programs. To this end, during the planning process this year, specific measurable goals were established for each program. For evaluation purposes, we realigned everything the Institute does into three areas of activity — Institute effectiveness, public influence and professional development. A survey of component officers early in the year helped in setting priorities.

In spite of the fact that we are temporarily tightening our belts, I firmly believe that, in the current economic downturn, we must have an even more active visible Institute. At the same time, I believe we are at a turning point. Institute growth at national has leveled off — and rightly so. Special emphasis has now been placed on strengthening components such as the Connecticut Society. While staff has been decreased in other areas, it has been increased in the Department of Institute and Component Affairs, that department which is responsible for program delivery through components.

As far as the programs of the Institute are concerned, the accent is heavily on the professional development area. Of major importance this year is the development of a formalized internship program. A few states are being selected for a pilot effort.

Energy conservation and how the architect can deal with the problem is a continuing interest. Look for and subscribe to the "Energy Notebook". It will be a design resource, updated quarterly, which will help the architect cope with the new demands of the energy crisis.

Probably the most important practice tool developed in recent years is the cost-based compensation system. Now that percentage fees are out of vogue, the "Cost-Based Compensation Guidelines" manual is a must for all offices. It is a systematic guide to developing adequate fees.

Increasing the market for architects will have a special emphasis in 1976 with the publication of guidelines to competing with the package dealer. And, somewhat related to this subject, a special task force will take a fresh look at some of the ethical restraints of practice — conflict of interest in construction, design-build and development work. Even the restrictions on advertising will be re-evaluated.

Still related to practice, but in the legislative area, the AIA nationally is taking a much more forceful role in state legislation. We have for many years had a strong federal lobbying arm. But a new effort, with increased staff in this area, is being made to assist the states, like the Connecticut Society, to strengthen their legislative efforts. On such issues as architectural selection procedures, statutes of limitation and registration laws, guidelines and a legislative clearinghouse are available at national.

Finally, in the practice area, professional liability is a primary concern. We are not willing to sit back and do nothing as insurance rates continue to escalate. In addition to seeking out other carriers, a new task force is looking at the basic causes of liability suits, perhaps with the doctors and other professionals, to determine whether, through legislative pressure, the trend can be reversed.

Anyone who has persevered this far in this brief account of national activities can tell that I am a practice-oriented architect. I firmly believe that the Institute exists solely for the purpose of serving its members. For the most part, these members are in practice and my primary interest is in seeing that these practices survive and flourish. To serve that purpose, AIA locally as well as nationally, must provide useful tools for practice — all of those things which we cannot do individually.

Louis de Moll, AIA
President, American Institute of Architects
Once upon a time, the role of the Architect was well defined. The Architect’s self-image as a professional and the public’s concept of his role were simple, and harmonious. He was a designer of buildings, and he performed his work in a time-established, orderly pattern. Numerous diverse skills were required and the task was not easy, but it was focused and, in that sense, simple.

We have moved far from such a simple practice. Changes were wrought by many factors. Some were the result of an expanded concern for our total environment, and the interrelationship of influences on complex planning and building programs. As a result, Architects became programmers, planners, financial consultants, ecologists, energy consultants, and construction managers. Some changes were also the result of challenges from other disciplines, or sub-disciplines, to the Architect’s leadership role in the total planning process. In response to those challenges, Architects expanded their capabilities as coordinators and managers of the total process. And finally, competition from design-build organizations, as well as the need for economic survival, drew Architects into new roles as developers and new business organizers.

I have always believed in the concept of the Architect as a “Renaissance Man” who had tremendously broad capabilities, and was knowledgeable and highly skilled in many areas. The contemporary Architect is called to be that kind of man; yet, can he fulfill all the requirements of the expanded architectural practice? Architects are challenged today in an unprecedented way. I believe that the most vital function of The Connecticut Society of Architects at this time is to respond to that challenge by maintaining high standards of professionalism in the midst of a complex and competitive environment.

There is a great temptation to proclaim, “I can do anything,” especially when challenged by economic recession and competition from other professionals and from non-professionals. Expanded services should be provided to meet new needs, yet we must be honest with ourselves and with the public. We need to know what we can do, and what we cannot do. We must not compromise our reputation by “overselling.” Our greatest asset is our professional integrity and competence. We should not fear competition from those outside our profession. If we are competent and honest, our future is secure. If we are inferior, we should be out of work. As we maintain high standards of performance, we assert our particular advantage in these competitive times.

With the support and participation of all members, I look forward to our continuing CSA programs to accomplish many objectives. In addition, a newly formed Council of Presidents, composed of past Presidents of the CSA, will develop guidelines for the future of our profession and, in particular, will deal with the currently expanding new forms of architectural practice and their competitive aspects.

Architects have always been at the forefront of change, exercising their imagination, initiative and professional skills. Our environment is still stimulating, and filled with opportunities to serve. 1976 can be a very good year!

Richard E. Schoenhardt, AIA
President, Connecticut Society of Architects
AIA Standards of Ethical Practice

THE AMERICAN INSTITUTE OF ARCHITECTS

AIA Document J330 — Revised June 20, 1975

INTRODUCTION

These Standards are statements of ethical principles having broad applicability to professional persons. Accordingly, the enumeration of particular duties and the proscription of certain conduct does not negate the existence of other obligations logically flowing from such principles. Conduct proscribed as unethical must be construed to include lesser offenses, such as attempts and aiding-and-abetting. Deviation from these Standards shall be subject to discipline in proportion to the seriousness of the violation.

The Board of Directors of The American Institute of Architects, or its delegating authority, shall have sole power of interpreting these Standards of Ethical Practice, and its decisions shall be final, subject to the provisions of the Bylaws.

The following provisions of the Bylaws of The Institute form the basis for all disciplinary actions taken under the Standards of Ethical Practice.

IMPLEMENTATION

Bylaws: Chapter 14, Article 1, Section 1(c):

Any deviation by a corporate or associate member from any of the Standards of Ethical Practice of The Institute or from any of the Rules of The Board supplemental thereto, or any action by the member that is detrimental to the best interests of the profession and The Institute shall be deemed to be unprofessional conduct on the member’s part, and ipso facto such member shall be subject to discipline by The Institute.

CHARGES PRIVILEGED

Bylaws: Chapter 14, Article 5, Section 1:

Every formal charge of unprofessional conduct shall be privileged. Except as noted in this Article, all charges, proceedings, evidence, data, notices, transcripts and any other matters relating to the charges shall be confidential. The same qualifications shall apply to any material coming before a chapter governing body or committee in any matter, formal or informal, of alleged unprofessional conduct. In unusual situations when the President of The Institute (or the Secretary in the President’s absence) determines, after consideration of all the circumstances, that the best interests of the profession, or The Institute, or one of its component bodies so require, the President (or, the Secretary in the President’s absence) may authorize the release of sufficient information concerning a case to meet the situation.

Bylaws: Chapter 1, Article 1, Section 2:

The objects of The American Institute of Architects shall be to organize and unite in fellowship the members of the architectural profession; to promote the aesthetic, scientific, and practical efficiency of the profession; to advance the science and art of planning and building by advancing the standards of architectural education, training, and practice; to coordinate the building industry and the profession of architecture to insure the advancement of the living standards of our people through their improved environment; and to make the profession of ever-increasing service to society.

OBLIGATIONS TO THE PUBLIC

1. An architect shall above all serve and promote the public interest in the effort to improve human environment, and shall act in a manner to bring honor and dignity to the profession of architecture. An architect shall conform to the registration laws governing the practice of architecture in any jurisdiction in which the architect practices.

2. An architect shall practice in a manner that will support the human rights of all mankind and shall not discriminate against any employee or applicant because of sex, race, creed, or national origin.

3. An architect shall not use paid advertising; indulge in self-laudatory, exaggerated, misleading, or false publicity; or solicit, or permit others to solicit in the architect’s name, advertisements for any publication presenting the architect’s work.

Interpretation by The Board of Directors, December 1972:
The above prohibition against paid advertising does not prohibit architects or architectural firms from being included in lists which are compiled and distributed by a client group, and for which a nominal fee is charged to offset the cost of compilation and distribution; provided that such lists and the conditions of their preparation and use are specifically approved by The Board of Directors. Nor does this prohibition apply to architectural exhibitions sponsored, co-sponsored or specifically approved by The Institute, for which a nominal charge is made to offset wholly or partially the cost of processing and arranging such an exhibition and/or subsequent publication.

4. An architect shall not publicly endorse a product, system, or service, or permit the use of the architect’s name or photograph to imply such endorsement. However, an architect may be identified with any product, system, or service designed or developed by the architect.

OBLIGATIONS TO THE CLIENT OR EMPLOYER

5. An architect shall preserve the confidences of the architect’s client or employer.

6. An architect shall represent truthfully and clearly to the prospective client or employer the architect’s qualifications and capabilities to perform services.
Statement in compliance with Consent Judgment entered June 19, 1972:

"Under the Standards of Ethical Practice of The American Institute of Architects the submission of price quotations for architectural services is not unethical. An architect is free to state a fee in offering his services. In so doing, however, he must be careful not to violate any law, ordinance, rule, or regulation of any government or agency, official or instrumentality thereof. He must never subordinate the quality and adequacy of his services to any consideration which would tend to impugn the integrity of his professional practice or to jeopardize the professional standards which should at all times guide the practice of his profession."

7. An architect shall not undertake any activity or employment, have any significant financial or other interest, or accept any contribution, if it would reasonably appear that such activity, employment, interest or contribution could compromise the architect's professional judgment or prevent the architect from serving the best interest of the client or employer.

Interpretation by The Board of Directors, June 1971:

This Standard provides that the architect must avoid any activity which would put, or which could reasonably be construed to put, the architect's financial interest in competition with that of the client; activities during the construction phase are particularly sensitive to such conflicts.

An architect may not engage in building contracting where compensation, direct or indirect, is derived from profit on labor and materials furnished in the building process.

An architect may engage in construction management as a professional for professional compensation only.

As a participating owner of a project, an architect may perform in any role legally consistent with the position of ownership. A real or apparent conflict of interest must be resolved in the best interest of the client.

The Institute holds that the Standards of Ethical Practice are compromised when a member is employed by individuals or organizations offering to the public architectural services which are in any manner inconsistent with these Standards.

8. An architect may take contributions of service or anything of value to those endeavors which the architect deems worthy. An architect has the right to participate in the political process and to contribute time and money to political campaigns.

An architect shall not, however, contribute, or promise to contribute, either directly or indirectly, any gift, compensation, or other consideration of value in order to retain present work or employment, to obtain future work or employment, or to reward anyone for the award of past work or employment. An architect shall not exert improper influence in obtaining professional work or employment or with respect to activities in the construction industry.

The term "improper influence" means influence, direct or indirect, which induces or tends to induce consideration or action with respect to any prospective work on any basis other than the merits of the matter.

An architect, in making a political contribution, shall do so publicly, in the architect's own name and as an individual citizen.

An architect shall not engage an agent or representative to solicit work on the architect's behalf whose compensation is either (a) unreasonable or (b) contingent, in whole or in part, upon the obtaining of professional work for the architect.

Interpretation by The Board of Directors, May 18, 1974:

Nothing herein shall prohibit an architect seeking regular employment from utilizing the services of an employment agency on customary terms.

Interpretation by The Board of Directors, March 5, 1975:

The prohibitions against contingency compensation does not apply to full-time, bona fide employees of the architect.

OBLIGATIONS TO THE PROFESSION AND THE BUILDING INDUSTRY

9. An architect shall not attempt to obtain, offer to undertake or accept a commission for which the architect knows another legally qualified individual or firm has been selected or employed, until the architect has evidence that the selection, employment or agreement of the latter has been terminated and the architect gives the latter written or other equivalent notice that the architect is so doing.

Interpretation by The Board of Directors, March 5, 1975:

Termination, as used here, does not necessarily mean that all conditions of the agreement between the original architect and owner or employer must have been fulfilled to the satisfaction of both.

10. An architect shall recognize the contribution of others engaged in the design and construction of the physical environment and shall not knowingly make false statements about the professional work, or maliciously injure or attempt to injure the prospects, practice, or employment position of those so engaged.

11. An architect shall encourage education and research, and the development and dissemination of useful technical information relating to the design and construction of the physical environment.

12. An architect shall not offer services in a design competition except as provided in the competition code of The American Institute of Architects.
Oak Lane Country Club, Woodbridge, Connecticut
Honour Award, 1974
Architects: Roth and Moore
Photographer: Robert Perron

Service Center, Connecticut Light & Power Co.
Easthampton, Connecticut
Architect: David E. Woodard, AIA
Photographer: Charles N. Pratt

Yerwood Community Center, Stamford, Connecticut
Architect: Robert L. Wilson, AIA
Photographer: Martin Tornallyay
Branch Bank, American Savings & Loan Association
Middlebury, Connecticut; Honor Award, 1974
Architects: Stein, Sapack & Ames
Photographer: Barry Rabinowitz

Kent Memorial Library, Suffield, Connecticut
Honor Award, 1974
Architects: Warren Platner Associates
Photographer: ESTO/Ezra Stoller

New Hope Towers, Stamford, Connecticut
Honor Award, 1973
Architects: Robert L. Wilson, AIA, and
James A. Evans, AIA
Photographer: Martin Tornallyay
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Box 424, Highland Rd., E. Dennis, MA 02641
Albie Booth Memorial Boys Club
Architects: Davis Cochran Miller Noyes
Photographer: John Hill

Little Red Schoolhouse, New London, Connecticut
Architects: Richard Sharpe Associates
Photographer: Charles N. Pratt
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Residence, Greenwich, Connecticut
Architect: H. Lawrence Googins, AIA
Photographer: Town & Country Studio

Staff Housing, Ausable Club, St. Huberts, New York
Architects: Roth and Moore
Photographer: Robert Perron

Lyon Farm Condominium, Greenwich, Connecticut
Honor Award, 1974
Architects: SMS Architects
Photographer: Martin Tornallyay
Solar Residence, Westbrook, Connecticut
Special Citation by CSA, 1974
Architect: Donald Watson, AIA
Solar Engineering: Everett M. Barber, Jr.
Photographer: Robert Perron

Residence, Wilton, Connecticut,
Honor Award, 1974
Architect: Alan Resnick, AIA
Photographer: Martin Tornallyay

Home for the Elderly, New Britain, Conn.
Architects: Jeter, Cook & Jepson, P.C.
Photographer: Charles N. Pratt
New London Federal Savings & Loan Association
Architects: Lindsay Liebig Roche
Photographer: O.E. Liebig, AIA

The American National Red Cross Building
Farmington, Connecticut; 1973 Honor Award
Architects: Kaestle Boos Associates
Photographer: Richard Wurts
The Connecticut Society of Architects, a chapter of the American Institute of Architects, derives its organizational structure from the Institute which divides its activities into commissions, headed by commissioners.

The chapter's commissioners are given freedom to choose activities that they feel are important and that they feel they can accomplish during their one-year terms. There are, however, certain activities that take place every year. By enumerating these, this article will illustrate the commissions' areas of concern and the functions of the chapter.

The Commission of Chapter Affairs handles matters that come within the chapter itself. Programs for meetings and the production of chapter communications, such as the Bulletin, are under it. The chapter office's job clearing house, membership solicitation, group insurance and document service are also handled by this commission.

The chapter's annual Honor Awards Program, which gives recognition to architecture performed within this state that is deemed to be exemplary by an Award Jury, is administered by the Commission on Environment and Design. The annual Lay Person Award Program, honoring people who are not architects for their contributions to an improved physical environment, is administered here. Recently, this commission's activities have included designing for energy conservation and the use of alternate sources of energy.

The Connecticut Society of Architects' relations with Federal and State government are managed by the Commission of Government Affairs. Specific legislation is often proposed by the chapter to the General Assembly. Bills relating to architecture and the construction industry are monitored, and the chapter's reactions to them are communicated to the appropriate legislators. Architects are provided to make statements before legislative committees. The chapter, working closely with AIA headquarters in Washington, reacts to legislative proposals in the Congress.

An important concern of the Commission on Professional Practice is professional liability insurance. A task force under this commission has developed a series of seminars on the reduction of exposure to potential claims. It is also researching the various sources of professional liability insurance and, when through, will disseminate this information to architects. Practice aids developed by the Institute and elsewhere are reviewed by this commission.

This chapter's comprehensive continuing education program is administered by the Commission on Education. Programs, ranging from evening seminars on technical matters to full day workshops on management topics will be developed by this commission either by itself or in cooperation with universities within the state or the American Institute of Architects. The Connecticut State Architectural Registration Board and the chapter co-sponsor clinics for candidates for the architectural licensing examinations.

Architects' activities that focus directly on a city or town, as opposed to the state, are administered by the Commission on Community Services. The role of this commission is to develop programs, beneficial to the community, that will help the public understand the profession of architecture. Through this commission, speakers are furnished to civic groups and to the community's schools. Guidance in the procurement of architectural services is also given to the communities.

An article on the chapter's activities would not be complete without mention of the inauguration of a new service to its members and the entire construction industry in the state—the sales of AIA documents. The chapter office has a complete stock of AIA documents in the A,B,C,D,E and G series and intends to give prompt service on orders taken. Documents will be mailed First Class.

Orders received by the chapter office before 11:00 AM will be put in the mail at noon and should arrive at most locations within the state the next day.

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How to Select an Architect or Architect Services

When you embark on a major construction program, you are in fact committing your organization to what may be a multi-million dollar investment in an unknown quantity. While it is possible to define the proposed facility in terms of size, function, and certain other requirements, which together make up the "functional program" for the project, there are many imponderables.

How well and how long will the facility serve its intended purpose? Will it be responsive to the needs of its users and the community? What will it say about your image?

The architect you select to design the facility will be a major determinant in answering these questions. Investing in a construction project is unlike purchasing a commodity. Only a known need and a few ideas exist at the outset to define the scope of the project. These ideas and requirements become the basis for the architectural program, the conceptual design, and ultimately, the working drawings and specifications from which the facility will be constructed.

The individual primarily responsible for this process is the architect. The architect will determine the functional, aesthetic, and financial success of the project. During the process of design and construction, he or she serves as adviser, coordinator, and synthesizer, as well as creative artist. For a period of months or years, your architect effectively becomes a partner in your organization.

Obviously, selecting the right architect is not and cannot be a casual or offhand process.

What selection process works best?

Federal, state, and local governments throughout the country, and many independent commissions, school boards, developers, and others in private industry currently rely upon architect-selection procedures that have been formulated and systematized in the crucible of actual practice. This general procedure has been formally adopted and enacted into law by the federal government and a number of state governments for selection of professionals for the design of public projects. While the details may vary, the process includes these basic steps:

Invitations to a number of firms to submit information concerning their experience, qualifications, specialized abilities, personnel, and similar data. This invitation includes such pertinent data as the scope of the work, budget, and time limitations, together with some indication of the professional services to be rendered. It does not include a request for sketches, cost estimates, or the suggested compensation which the architect would receive.

Evaluation of these submissions to determine which firms appear best able to handle the proposed project. Evaluation criteria should include performance on previous projects, professional standing of the firm's principals, etc., as well as such performance factors as management, coordination, accuracy, completeness, and cooperation.

Discussions with representatives of the firms you have ranked highest, to narrow the field to those most qualified for the project at hand.

Ranking of the top firms (usually three to five) in order of competence, understanding of the project, and ability to meet your budgetary and schedule requirements. This last consideration will to a great extent be based on the firm's personnel and its current and projected workload.

Discussions with the top-ranked firm to determine its ability to perform the required services within a stated time-frame and in accordance with budget requirements.

Negotiation of the architect's compensation. If a fair and equitable agreement on the cost of architect's services cannot be reached with the first-ranked firm, negotiations are officially terminated, and the second-ranked firm is invited to enter into negotiations concerning schedule, project budget, and compensation.

What should you know about the architectural firms which are under consideration?

In addition to such information as name, address, and telephone number, each firm should be asked to state the year in which it was established, the names of principals and the states in which they are registered to practice, the names of other key personnel with a resume of their experience, and the types of facilities for which the firm is particularly well qualified.

Besides this basic information, the prospective client should attempt to determine the firm's current and projected workload, number and type of support personnel, and some index of past professional accomplishments (for example, a list of previous clients during the preceding several years).
Visits to current and recent projects and discussions with their owners are also useful, as is information on the standing of the architect within the profession.

The federal government has developed a questionnaire (General Services Administration Standard Form 251) which its agencies use to solicit information from architectural and engineering firms about their experience, personnel, and general professional accomplishments. Many firms maintain completed copies of this form in their files. Such a document can serve as a valuable tool in screening a number of firms to help you determine which ones should be investigated further.

The actual selection is normally made by a committee or by an individual familiar with the procedures involved. It may be helpful to obtain the advice of a registered architect familiar with the type of project envisioned. Sometimes, for large complex facilities, an open pre-interview meeting is held, with all interested architects invited, to discuss the general scope of the project.

How do you determine the architect's compensation?

Once a firm has been selected on the basis of its qualifications and its ability to perform the work required, fee negotiations begin.

Compensation for architectural services is established in several ways, including the following:

1. Lump sum—commonly used when the scope of services required is known or can be realistically determined in discussions with the selected architect.
2. Direct cost times a multiplier to compensate for overhead and profit—used by many clients for commercial facilities.
3. Percentage of construction cost—often used by state and local governments (although other methods are being used with more frequency in recent years). Under the percentage method, compensation is generally determined on a declining basis; i.e., the larger the construction cost, the lower the percentage. However, the relative complexity of the facility must also be considered in determining an appropriate percentage.
4. Cost plus fixed fee—The architect is paid a fixed fee for his personal professional contributions to the project and other office and consultant expenses are paid for on a basis similar to that in (2) above. This type of arrangement is sometimes used when the client desires the substantial personal attention of a particular architect, because of unusual project requirements and because of that individual's special expertise in dealing with such requirements.
5. Per diem rates—sometimes used for unusual consultant services.

Architects and clients may also agree on a basis for compensation for other professional services which are not included in their contract, but which may conceivably be required at a later time. In addition, certain items such as long-distance travel and the reproduction of documents are paid for as direct reimbursables.

At the negotiating session, your preference as to method of compensation and the method the architectural firm considers appropriate should be discussed and a conclusion reached.

The General Services Administration (GSA) has had a wealth of experience in negotiating contracts for architectural and engineering services. One top-ranking GSA official has stressed the importance of positive attitudes during the negotiating process, saying, "A willingness to bargain and a flexibility to adjust during the negotiating process will lead to a successful conclusion. Rigidity and failure to recognize that negotiation is a two-way street will result in an impasse and termination of negotiation. In a truly successful negotiation, both parties at the conclusion should feel that they have obtained their essential objectives, and unreservedly stand ready to carry out their contractual obligations."

Most architects have a copy of the AIA publication, "Architect's Handbook of Professional Practice," which includes further details on architect selection and methods of determining compensation. AIA also publishes many useful contract forms which reflect years of experience in the construction industry and which can be used in drawing up contracts for professional design services and for construction.

Bibliography

The American Institute of Architects has published documents which may be of further interest. These are available at the Institute, 1735 New York Avenue, N.W., Washington, D.C. 20006, or from offices of the local AIA chapters in each state and major city:

Owner-Contractor Agreement Form—Stipulated Sum (A101)
Short Form for Small Construction Contracts—Stipulated Sum (A107)
Owner-Contractor Agreement Form—Cost plus Fee (A111)
General Conditions of the Contract for Construction (A201)
Contractor's Qualification Statement (A305)
Recommended Guide for Bidding Procedures and Contract Awards (A501)
Guide for Supplementary Conditions (A511)
Instructions to Bidders (A701)
Owner-Architect Agreement—Percentage of Construction Cost (B131)
Owner-Architect Agreement—Multiples of Personal Expense (B231)
Owner-Architect Agreement—Fee plus Expenses (B331)
Duties, Responsibilities, and Limitations of Authority of Full-Time Project Representative (B352)
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Only accredited first professional degree programs in architecture are listed. In some cases, as noted, the school is in the process of phasing out the Bachelor's program, while retaining or initiating a Master's program. Information about pre-professional, post-professional, or other degree programs which cannot be listed as accredited, may be obtained from the individual school.

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Bennett Construction Co., 48 Atlantic St, New Britain, CT 06050, 223-7781

Barnes Construction, Green Hill Road, Bethany, CT 06525, 393-0238

C. W. Blakeslee & Sons, Inc., 90 Sargent Drive, New Haven, CT 06506, 772-2500

Bloomfield Construction, Lordship Road, East Granby, CT 06026, 575-1270

Borgiuni & Meek, Inc., 57 Borgiuni Road, Wilton, CT 06897, 966-4058

Bonvicini Building Co., Inc., P.O. Box 807, 1500 S Main St, Torrington, CT 06790, 489-4117

Brachford Construction Co., 201 Water Street, Torrington, CT 06790, 482-7613

Brannford Home Building, Inc., 41 Alps Road, Branford, CT, 06405, 486-9470

Brantford Tile & Building Co., 20 Aceto Street, Branford, CT 06405, 488-1134

Brayall Construction Co., 1041 Capitol Avenue, Hartford, CT 06101, 523-0110

Broadway Builders, Inc., 65 Crest Avenue, East Haven, CT 06512, 467-7960

Brookside Construction Co., 490 Roberts Street, East Hartford, CT 06109, 289-9371

The F. W. Brown Co., Yantic Flats, Norwich, CT 06360, 889-8495

Browne Construction Co., 43 Greystone Road, West Hartford, CT 06107, 521-3480

Fred Brunoli & Sons, Inc., Old Farms Road, Avon, CT 06001, 673-2597

CSM Corporation, 90 Bartholomew Avenue, Hartford, CT 06116, 246-2676

C & T Builders, Inc., 758 Main Street, West Haven, CT 06516, 934-6589

Calabrese Construction Co., Inc., 3584 East Main Street, Waterbury, CT, 754-1911

Camera Construction Co., 274 Tunxis Road, West Hartford, CT 06107, 521-3303

A. A. Canzler, Inc., 450 Orange Street, New Haven, CT 06511, 777-4408

Carroll Construction Co., 495 Orange Street, New Haven, CT 06511, 777-4408

Casa Nova & Ruby Construction Co., Sea Hill Road, North Branford, CT 06471, 481-0969

The Cassella Co., 203 Second Avenue, West Haven, CT 06516, 934-3864

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6. CARPENTRY

6.1 Architectural Woodwork

BH & R Woodworking, Inc., South Grand Street, Suffield, CT 06078, 668-0621

Capitol City Woodworking Co., Inc., 73 Albany Avenue, Hartford, CT, 246-6504

Colonial Stair & Woodworking, Silvermine Road, Seymour, CT 06483, 888-5623

Cyr Woodworking Co., 75-B Goodwin Street, East Hartford, CT, 528-1852

Eastern Woodwork Co., Inc., 44 Railroad Avenue, West Haven, CT 06516, 933-5493

A. T. Foote Woodworking Co., 2117 Main Street, Hartford, CT, 528-1852

Fox Steel Products, Inc., 312 Boston Post Road, Orange, CT 06477, 799-2356

Gagne & Gagne, 714 N Mountain Road, Newington, CT 06111, 247-9424

General Woodwork Co., 529 Sherman Avenue, Hamden, CT 06514, 288-7131

The Hartford Builders' Finish Co., 34 Potter St., P.O. Box 23, Hartford, CT 06101, 522-3257

W. R. Hartigan & Son, Burlington Road, Hartford, CT 06105, 673-9203

Industrial Wood Dimensions, Main Street, Bantam, CT 06754, 567-5514

Jet Woodworking Co., 22 Lexington Avenue, New Haven, CT, 467-7686

Kidde Merchandising Equip. Group, Inc., 100 Bidwell Rd., S. Windsor, CT 06074, 289-8267

Kohn Display & Woodworking Co., Inc., 70 Walnut Street, Hartford, CT, 249-9606

Modern Woodcraft, Sacred Heart Drive, Groton, CT, 06340, 445-0671

J. Modugno & Sons Woodworking, 19 John Fitch Blvd., South Windsor, CT 06074, 528-0252

Nassetta Brothers, Inc., 141 Shaw Street, New London, CT 06320, 443-6375

The Newington Builders Finish Co., 35 Chapman Street, Newington, CT 06111, 232-4401

Peerless Woodworking Corp., 32 Roaring Brook Plaza, E. Glastonbury, CT 06025, 633-5211

Silas Deane Woodworking Co., 771 Silas Deane Highway, Rocky Hill, CT 06067, 563-4400

South End Woodworking & Supply Co., Inc., 48 Douglas St., Bloomfield, CT 06002, 424-8256

6.2 Finish Carpentry Materials

At's Roofing & Building Maintenance, 106 Fillmore Street, New Haven, CT, 777-0603

J & B Builders, 25 Ashburn Lane, Middletown, CT 06460, 874-6542

New Haven Carpenter & Cabinet Shop, Inc., 110 Webb Street, Hamden, CT 06514, 562-4195

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6.4 Rough Carpentry Materials

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9.1 Acoustical Treatment

ACMAT Corporation, 141 Prestige Park Road, East Hartford, CT 06108, 289-6493

Acutech Systems, 55 Collier Road, Wethersfield, CT 06109, 563-9659

Armstrong Ceiling Systems, 60 Holmes Road, Newington, CT 06111, 666-5631

Better Commercial Interiors, 100 Gold Spring Road, Rocky Hill, CT 06067, 563-5149

Central Connecticut Acoustics, Inc., 105 North Cherry St. Wallingford, CT 06492, 269-1421

Commercial Partitions, Inc., 3100 Cross Road, Wallingford, CT 06494, 269-1075

Connecticut Acoustics, 60 Holmes Road, P.O. Box 126, Newington, CT 06111, 666-5631

Convex Ceilings, 46 Harding Street, Kensington, CT 06037, 828-6508

D & H Acoustics, Route 289, Lebanon, CT 06249, 642-7912

Davis Acoustical Co., Inc., 41 Walnut Street, Hartford, CT 06120, 289-8240

Geneseo & Didonno, Inc., 46 Harding Street, Kensington, CT 06137, 828-6508

Hackett Co., 987 New Britain Avenue, West Hartford, CT 06110, 522-6413

ICC, Inc., 1 Gold Street, Hartford, CT 06107, 527-4929

Jayco Acoustical, Inc., 26 Village Street, East Hartford, CT 06107, 529-8804

Lamar Construction, Inc., 105 North Cherry Street, South Windsor, CT 06074, 528-9661

Midland Industries, Inc., 135 North Cherry Street, South Windsor, CT 06074, 528-9211

Harold R. Muth & Bell Associates, 80 Danbury Road, Wilton, CT 06897, 629-8932

Oliva, Inc., 105 South British Avenue, East Hartford, CT 06109, 528-6975

Partitions, Inc., 21 North British Avenue, Newington, CT 06111, 246-8441

R. E. A. Acoustics, Inc., 135 North British Avenue, East Hartford, CT 06109, 528-1804

Frank A. Sorano, 106 Fernwood Drive, Rocky Hill, CT 06067, 528-1800

Sound Reduction Corporation, 522 Cottage Grove Road, Bloomfield, CT 06002, 289-1517

Thermal Acoustics, Inc., 81 Fairfield Street, West Hartford, CT 06116, 633-1637

United Acoustic, Inc., P.O. Box 463, Glen Road, South Windsor, CT 06074, 522-7711

V & A Acoustical Insulating Co., Inc., 1160 Wolcott Street, Waterbury, CT 06704, 528-4543

Wellette Associates, 26 Fourth Avenue, Old Saybrook, CT 06475, 388-2232

9.2 Drywall

Acy Drywall Construction Co., Ash Drive, Northford, CT 06472, 844-0174

Acmat Corporation, 141 Prestige Park Road, East Hartford, CT 06108, 289-4943

B & B Drywall Co., 40 Hawley Street, Watertown, CT 06795, 242-3974

Best Drywall Co., 20 Columbus Circle, East Hartford, CT 06108, 528-9429

Center Drywall Construction, 527 Danbury Road, New Milford, CT 06776, 528-5951

Central Drywall, Inc., 215 Newfield Avenue, Hartford, CT 06101, 232-1451

Temple Glass & Screen Works, 1084 Road Street, Hartford, CT 06107, 242-2891

Alfred Tremblay Remodeling, 41 Westridge Drive, Avon, CT 06001, 678-1469

Veen-Kleen Venetian Blind Corporation, 1262 North Main Avenue, East Hartford, CT 06107, 529-8018

Weatherstar Building Supply Co., Inc., 56 Echo Lake Rd., Watertown, CT 06795, 242-2555

Weathermaster Industries, 22 Rumsey Road, East Hartford, CT 06109, 528-9581

At Yost Home Improvements, 8 Monroe Street, Waterford, CT 06385, 442-8032

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ACMAT Corporation, 141 Prestige Park Road, East Hartford, CT 06108, 289-6493

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D & H Acoustics, Route 289, Lebanon, CT 06249, 642-7912

Davis Acoustical Co., Inc., 41 Walnut Street, Hartford, CT 06120, 289-8240

Geneseo & Didonno, Inc., 46 Harding Street, Kensington, CT 06137, 828-6508

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Midland Industries, Inc., 135 North Cherry Street, South Windsor, CT 06074, 528-9211

Harold R. Muth & Bell Associates, 80 Danbury Road, Wilton, CT 06897, 629-8932

Oliva, Inc., 105 South British Avenue, East Hartford, CT 06109, 528-6975

Partitions, Inc., 21 North British Avenue, Newington, CT 06111, 246-8441

R. E. A. Acoustics, Inc., 135 North British Avenue, East Hartford, CT 06109, 528-1804

Frank A. Sorano, 106 Fernwood Drive, Rocky Hill, CT 06067, 528-1800

Sound Reduction Corporation, 522 Cottage Grove Road, Bloomfield, CT 06002, 289-1517

Thermal Acoustics, Inc., 81 Fairfield Street, West Hartford, CT 06116, 633-1637

United Acoustic, Inc., P.O. Box 463, Glen Road, South Windsor, CT 06074, 242-7711

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Wellette Associates, 26 Fourth Avenue, Old Saybrook, CT 06475, 388-2232

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Acy Drywall Construction Co., Ash Drive, Northford, CT 06472, 844-0174

Acmat Corporation, 141 Prestige Park Road, East Hartford, CT 06108, 289-4943

B & B Drywall Co., 40 Hawley Street, Watertown, CT 06795, 242-3974

Best Drywall Co., 20 Columbus Circle, East Hartford, CT 06108, 568-9429

Center Drywall Construction, 527 Danbury Road, New Milford, CT 06776, 528-5951

Central Drywall, Inc., 215 Newfield Avenue, Hartford, CT 06101, 232-1451
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<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone Number</th>
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<tr>
<td>National Paint Co.</td>
<td>654 Tolland St. E. Hartford, CT 06108</td>
<td>289-3331</td>
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<td>9-4 Painting and Special Coatings</td>
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<td>Herman T Zieger</td>
<td>525 Main Street, Hartford, CT, 522-5470</td>
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<td>St Laurent Lathing &amp; Plastering</td>
<td>246 Lovely St., Avon, CT 06001, 673-3707</td>
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<td>Novak &amp; Warden Co.</td>
<td>92 Avon Street, New Haven, CT, 624-1457 or 248-9715</td>
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<td>Montano Brothers, Inc.</td>
<td>25 Edgewood Street, Hartford, CT. 247-8863</td>
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<td>Lifetime Dry Wall Co.</td>
<td>38 Spencer Plain Road, Old Saybrook, CT 06475, 398-2077</td>
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<td>Lozer, Bernard A., Inc.</td>
<td>22 Regent Street, Manchester, CT, 06040, 646-4448</td>
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<td>Robert H. Morrison Dry Wall Co.</td>
<td>205 Bel-Aire Drive, Mystic, CT 06355, 536-1603</td>
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<td>New Haven Dry Wall Co., Inc.</td>
<td>315 Front Street, New Haven, CT, 777-5481</td>
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<td>Ouellette Brothers Dry Wall Co.</td>
<td>.883 Meriden Road, Waterbury, CT, 756-7015</td>
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<td>Wilmer Ouellette, 91 Lounsbury Street, Waterbury, CT. 756-7019</td>
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<td>Pare Drywall, 44 John Street, Windsor, CT 06095, 688-5755</td>
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<td>Partitions, Inc., 825 North Mountain Road, Newington, CT 06111, 246-7441</td>
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<td>Permanent Dry Wall Co., 11 Cedarwood Lane, Old Saybrook, CT 06475, 388-4703</td>
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<td>Rene Drywall Co., Inc., 40 Chelton Avenue, West Hartford, CT 06107, 249-3617</td>
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<td>Robert Drywall Co., Inc., 43 Thomas Street, East Hartford, CT 06108, 528-9253</td>
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<td>Tardif &amp; Murphy Dry Wall Co., 17A Lawrence Street, Hartford, CT 62010, 247-7887</td>
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<td>Tri-County Drywall, Inc., Commerce Road, Sandy Hook, CT 06482, 426-4487</td>
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<td>V &amp; B Masaro, 375 Wintergreen Avenue, New Haven, CT, 281-3270</td>
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<td>Walcraft, Inc., 30 Overlook Terrace, Rocky Hill, CT 06067, 529-0845</td>
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<td>Westbrook Dry Wall Co., 81 LeLand Drive, Manchester, CT 06040, 643-0237</td>
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<td>Zens Partitions, 35 Euclid Avenue, Stamford, CT 06904, 232-2781</td>
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<td>9-3 Lathing and Plastering</td>
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<td>Zeiss Partitions, Inc.</td>
<td>825 North Mountain Road, Newington, CT 06111, 246-7441</td>
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The S. Barry Jennings Co., 136 Chapel Street, New Haven, CT, 777-3648
Interiors By Marilyn, 14 Bayside Avenue, Waterford, CT 06385, 442-6052
Decor 1, 734 Poquonnock Road, Groton, CT 06340, 445-4400
The Halsey Thumper, 266 Morse Street, Hamden, CT 06514, 772-1720
Interior By Marilyn, 14 Bayside Avenue, Waterford, CT 06385, 442-6052
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13.5 Prefabricated Buildings
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The Crista Co., Inc., Sodom Lane, Derby, CT 06418, 734-2211
Crow, Inc., 179 Cross Street, P.O. Box 196, Bristol, CT 06010, 584-0931
Housing Systems Corp., School Ground Road, Branford, CT 06405, 488-4558
N. E. Homes, Inc., 169 Niles Hill Road, New London, CT 06320, 442-4013
N. E. Log Homes, Inc., 2301 State Street, New Haven, CT 06514, 362-9981
The Pacific Western Corp., Cemetery Road, Plainfield, CT 06374, 564-3338
Pre-Designed Structures, Inc., 105 Old Windsor Road, Bloomfield, CT 06002, 242-8586
West Haven Modular, 1059 Campbell Avenue, West Haven, CT 06516, 934-5746

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13.7 Swimming Pools
Alco Aluminum Pool & SIDing Co., 14 Havens Street, Hartford, CT, 525-5938
All-Season Pool & Sauna, Inc., Route 44A, Bolton, CT 06040, 649-6962
American SPA-Pools, Inc., Route 44A, Bolton, CT 06040, 649-6962
Amity Pools, Northrop Road, Bethany, CT 06525, 393-0410
Apollo Pools, 150 Terryville Road, Bristol, CT 06010, 583-9672
Aquaclear Swimming Pools, 1730 Derby-Milford Road, Derby, CT 06418, 735-9308
Aqua Pool & Patio, 14 Newberry Road, Warehouse Point, CT 06084, 638-1588
Aqua Sales of Connecticut, Inc., 820 Boston Post Road, Millford, CT 06460, 878-8885
Attenello Pool & Construction Co., 210 Woodland Avenue, Bloomfield, CT 06002, 242-5494
Barnes Construction, Inc., 2 Freemont Road, Enfield, CT 06082, 745-0307
Brennan Swimming Pool Co., 651 West Street, Southington, CT 06479, 368-6669
Buckley’s Swimming Pools, 1853 Main Street, East Hartford, CT, 528-7512

Casson Mata, Inc., 1400 Blue Hills Avenue, Bloomfield, CT 06002, 242-7743
Century Pool Corporation, 43 Chapman Street, Newington, CT 06111, 523-7016
Chapman Construction Co., Boston Post Road, Lyme, CT 06371, 643-2070
Clearwater Pools, Inc., 400 Watertown Road, Thomaston, CT 06787, 283-2841
Coleco Industries, Inc., 945 Asylum Avenue, Hartford, CT, 228-0280
Conn. Swimming Pool Supply & Co., Inc., 1897 Wilbur Cross Hwy., Newington, CT 06113, 527-7701
Country Pool Barn, 385 New Haven Avenue, New Haven, CT 06002, 243-2761

Dansbury Pool Co., Inc., Route 7, Brookfield, CT 06804, 775-0777
Dawson Pools Div. of Ice City, Prospect Hill Terrace, East Windsor, CT, 623-4481
Dolphin Pool, Inc., 1 Factory Street, Middletown, CT 06457, 344-0336
Eastern Construction Co., 38 Kenyon Street, Hartford, CT, 223-7926
Everlast Pool, Inc., 408 Boston Post Road, Milford, CT 06460, 878-9170
Fairfield Pools of Brookfield, Inc., Route 7, Brookfield, CT 06804, 775-2100
Galvin Pool & Sauna, Inc., Boston Post Road, Orange, CT 06776, 795-5288
Carl Geary & Son, Inc., 172 Prospect Road, Waterbury, CT, 753-3756
Hartford Pool Center, 2530 Berlin Turnpike, Newington, CT 06111, 666-5824
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Hendron Pools, 889 Bridgeport Avenue, Milford, CT 06460, 878-8685
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Imperial Pools, 234 Prospect Street, East Hartford, CT, 569-0240
Keith Pools, 935 Meriden-Waterbury Turnpike, Plantsville, CT 06479, 628-7881
Litchfield Hills Fence & Pool Co., Inc., Birge Park Road, Harwinton, CT 06790, 482-8805
Lupkes Recreation Co., 117 New Haven Avenue, Derby, CT 06418, 735-9993

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Merrim Pools, 119 Griswold Street, Glastonbury, CT 06033, 633-1314
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Olson Pools, 510 Mullberry Street, Windsor Locks, CT 06096, 623-5967
Pacific Pools, 2530 Berlin Turnpike, Newington, CT 06111, 666-5824
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Ocean Surgical Supply, 464 Ocean Avenue, New London, CT 06320, 443-5331

Otis Elevator Co., 862 Silas Deane Highway, Wethersfield, CT 06109, 529-7754

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Ed Mor Electric, P.O. Box 314, New Haven, CT 06512
Electrical Contractors, 515 Washington Rd., Windsor Locks, CT 06095, 623-8675
Ennerchem Electric, Inc., 147 Rosewood Rd., Middlebury, CT 06762, 758-1511
Famularo Electric, 19 Vignoni Dr., Naugatuck, CT 06770, 729-5177
Leon J. Farr, Inc., East Aurora, Waterbury, CT, 757-8333 or 879-0404
Feltz’s Inc., 44 Grove St., Waterbury, CT, 754-1051
Fields & Sons, Inc., 76 Griswold Rd., Wethersfield, CT 06109, 829-4687
C. N. Flagg Co., Inc., 147 Kissewaug Rd., Middlebury, CT 06762, 758-1511
Fleming Electric, Inc., 245 West St., Hartford, CT, 522-1277
Gagner, Perley L., Inc., 3287 Berlin Tnpk, Newington, CT 06111, 666-2966
Gatto Electric Co., 1221 Windsor Ave., Waterbury, CT 06705, 688-2246
Gartner Electric Co., 623 Old Tavern Rd., Orange, CT 06477, 795-6839
Gatto Electric Co., 82 Fitchburg St., New Haven, CT 06516, 856-5431
Arrow Electric Service Co., 17 Mountain Ave., Bloomfield, CT 06002, 242-0778
Art Lapp Electric, 57 Hillside Ave., Hartford, CT, 247-2507
Art’s Electric, 203 Old Tavern Rd., Orange, CT 06477, 795-6839
Asscione Electric, Inc., 497 South Leonard St., Waterbury, CT, 754-4131
Asic Inc., 975 Silver Lane, East Hartford, CT, 568-2852
Asthro Electric, 204 Alder St., Waterbury, CT, 754-0741

Mc Phee, Ltd.
ELECTRICAL CONTRACTORS

509 MAIN STREET FARMINGTON, CT. 06032 203/677-9797
NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION
SOUTHERN CONNECTICUT CHAPTER
1700 HERITAGE SQUARE
FAIRFIELD, CT. 06430
255-3459

John W. Ellis, Chapter Manager

NORWALK DIVISION

Bartoli Electric Co. Inc.
22 Knight St.
Norwalk, Conn. 06852

Colonial Electric Contracting Inc.
Box 274 Saugatuck Station
Westport 06880

Neary's Westport Electric
730 E. State Street
Westport 06880

Norwalk Electric Co.
25 Elizabeth St.
South Norwalk 06854

Nyconn Electric Co. Inc.
Box 2144 Oakwood Ave.
Norwalk 06851

Standard Electric Co. Inc.
Box 674 - Seir Hill & Oakwood Ave.
Norwalk 60852

Billings Electrical Co. Inc.
134 Osborne St.
Danbury 06810

Ducci Electric Co.
148 Deer Hill Ave.
Danbury 06810

Peacock Fixture & Electric
Danbury Shopping Center
Danbury 06810

BRIDGEPORT DIVISION

Boston Lightning Protection Engineers, Inc.
P.O. Box 185 Huntington Station
Shelton, Conn. 06484

Eastern Electric Construction Co.
P.O. Box 5127 Hillside Station
Bridgeport 06610
445 Grant St.

Gratchian Electric Inc.
655 Plains Road
Milford 06460

Holzner Electric Inc.
332 Hanover St.
Bridgeport 06605

Ives Electric Co. Inc.
1513 Fairfield Beach Road
Fairfield 06430

Johnson Electric Co. Inc.
591 Washington Ave.
Bridgeport 06604

New England Electric Construction Co. Inc.
31 Miles St.
Bridgeport 06607

Silverstone Electric Co. Inc.
762 Garfield Ave.
Bridgeport 06606

Superior Electric Construction Co. Inc.
431 Cherry St.
Bridgeport 06605

Southern Conn. Electric Inc.
P.O. Box 401
Milford 06460

NEW HAVEN DIVISION

A.C.P. Electrical Service Inc.
744 Foxon Road
East Haven, Conn. 06513

Baldwin - Stewart Electric Co. Inc.
336 State Street
North Haven 06473

Cybernetics, Inc.
450 Murdock Avenue
Meriden 06450
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but we are here to furnish yours.