



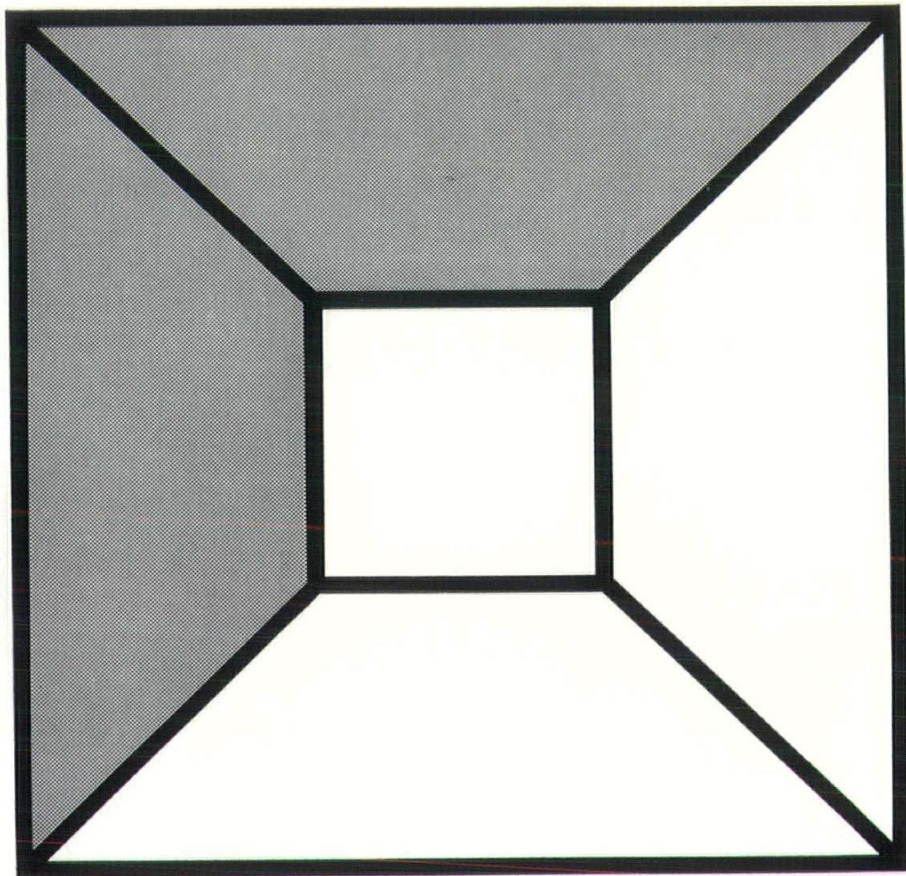
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FEB 15 1973

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**TOMORROW...  
EVERYTHING  
WILL BE CLEAN  
AND ELECTRIC**





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## 1973 ISA OFFICERS



L. to r.: Henry G. Meier, Indianapolis, Secretary; Donald E. Sporleder, South Bend, Vice-President/President-Elect; and Carlton C. Wilson, Richmond, President. (Missing from photo: Keith L. Reinert, Valparaiso, Treasurer).

(See associated article on page 12).

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## Design & Safety Seminar, OSHA Plus 2

A statewide Closed Circuit Television Safety Series in 3 parts will be presented for contractors, engineers, and architects during February and March, 1973.

The program is being sponsored by the Construction Advancement Foundation, Construction Advancement Program of Indianapolis and Central Indiana, Consulting Engineers of Indiana, Inc., Construction Industry Advancement Program of Indiana, Indiana Society of Architects, Lower Ohio Valley Construction Industry Fund, Michigan Area Construction Industry Advancement Fund, and the Northeastern Indiana Construction Advancement Foundation.

### PROGRAM I

#### **Safety Beyond OSHA, February 20, 1973**

A film and discussion session on Construction Safety and Accident Prevention. The emphasis is on the economics of managing for results including the role of architects, designers, engineers and the contractor's organization.

The elements of successful management performance and failures will be considered. Methods for developing an aggressive climate of sincerity which motivates will be presented by leading executives in the industry and other authorities. In addition, the real cost of accidents will be explored.

Finally, an up-date of developments in the program of the Indiana Division of Labor including relationships with the Federal OSHA program will be discussed. Pertinent information on the plans of the State Administration under our new Governor will be presented.

Ample opportunity will be provided for your questions and answers through the use of telephone communication (Talk-back) with the Indiana University T.V. Studio at Bloomington.

### PROGRAM II

#### **The Role of the Architect and Engineer under OSHA, March 6, 1973**

An authoritative presentation and workshop of OSHA considerations including professional liability penalties. Development of a working familiarity with OSHA and its relation to other laws, building codes and contract documents will alleviate professional uncertainties as actual experience with the Act builds.

Three main areas of concern to Design Professionals will be discussed as follows:

1. How the Act affects the employees of the design professionals.

2. How the Act affects personnel directly involved in the construction of the project.
3. How the Act effects the design of the project (safety for the eventual occupants and users of the project after construction).

A telephone panel Talk-back discussion period will be provided. Robert N. Kennedy, AIA, will serve as moderator. Arthur T. Kornblut, AIA, Attorney, of the Department of Professional Practice, AIA; Bruce E. Vogelsinger, Consulting Engineers Council; and Harvey A. Greene, Attorney and Registered Professional Engineer, will serve as panel members.

### PROGRAM III

#### **OSHA After Two Years, March 20, 1973**

This program will give you an opportunity to explore and comment on "What's Bugging You About OSHA?"

Mr. J. Fred Keppler, Area OSHA Administrator for Indiana, will offer an up-date discussion of developments in the Federal OSHA Program. Mr. Keppler is recognized as an authority on Occupational Safety and Health. Attention will be given to both the application of OSHA standards and occupational health requirements.

A role-playing film will be presented describing the events which are likely to occur during the visit of an OSHA inspector, the examination of hazards and safeguards required by law and the events to be expected in the closing conference with Management Representatives. This provides a useful summary of do's and don't's.

Finally, Mr. Robert N. Farrell will narrate a film which graphically analyzes many mobile vehicle and crane casualties which he personally photographed over a period of years. You will find it both startling and informative. Farrell is respected as an authority on construction safety. In addition to serving as Safety Director of Local #150 of the Operating Engineers, he is President of the Construction Safety Association, a member of the D.O.L. OSHA Construction Safety Advisory Committee and a long time member of the AIO Committee of A.N.S.I.

We expect a most informative OSHA discussion period using the statewide telephone facilities for communication.

A charge of \$25.00 will be made for members of Sponsor's Firms and \$40.00 for non-members. Make checks payable to Indiana University Conference No. 514 and mail to: Conference Bureau, Indiana University, IMU, Bloomington, IN 47401.

(Cont. on page 13)



## Profile Of An Architect

A "Hip Pocket" Address by Whitson W. Cox, FAIA  
Past President, California Council, AIA

I'd like you to meet two young architect friends of mine: They are approximately the same age, in their early thirties; they have good professional educations, spent some five years in various offices before becoming licensed and seem equally competent. Each spent a period of time in the service and saw combat. I suppose that if we probe a little deeper, we would find that each considers himself to be a liberal or a moderate, philosophically and politically.

Beyond this, there are few similarities, for they even differ in physical appearance. One has hair to his shoulders and a beard while the other has short-cropped hair and is clean shaven. A business suit and tie is standard apparel for one, while the other doesn't even own a tie and abhors suits. They are both married, but the one you have probably by now labeled "the square," has three children while the other couple plans only one who is yet to arrive.

The most significant difference between the two lies in their respective attitudes toward employment. Square John spent his three years of apprenticeship attempting to prepare himself for the small private practice which he now conducts. He moved frequently to gain diversity of experience and familiarity with the manner in which offices operated. When he passed the licensing exam he sat down with his employer who counseled him, shook his hand and wished him well in his new venture. He cared little about pension plans, sabbaticals and most employee benefits; his relationship with his employer was basically one of benign tolerance for he was convinced that as soon as he was permitted by law, he could run a much better office. He considered AIA membership as the next logical step after receipt of his license and was probably an associate or student member already.

Now young hip Harry would probably describe himself as a practical idealist. Although he apprenticed in several offices, he carefully selected the firm where he is now employed not only for the quality of its work but for the attitudes of its principals, advancement possibilities and benefits. He frankly intends to stay as long as possible with this firm and become a working part of the organization. He is both loyal and enthusiastic. In contrast to Square John, he is not only very interested in employee benefits, but concerned with recognition of his efforts within the firm, future prospects and his role in a team effort to produce quality architecture. He has a low regard for AIA, con-

siders it monolithic, employer oriented and not at all relevant to his life style or needs.

Perhaps you are beginning to realize that rather than two actual individuals or philosophies, I am really illustrating two points in time, the past and the present. I have, in the first case, described a young man apprenticing after World War II, although he certainly still exists today. Most of his efforts were directed toward "hanging out his own shingle." This was right and proper and expected of him at the time. Architects didn't employ architects; they employed draftsmen. It well describes my own experience. When I was congratulated by my boss upon receiving my certificate, he asked **when** I would be leaving—not "if" I would be leaving.

Look at your own firm, how many registered, long-term employees you have. As long as they are satisfied with their position, will they ever leave? It sometimes frightens me to think of myself as principal of a firm responsible for the professional lives of these people who have in a way committed themselves to our ability to sustain a practice and them in the process. AIA membership, particularly among young practitioners and employees, is down; they feel that the programs and concerns of AIA are not their concerns. As offices expand their services and become larger to serve increasingly larger and more sophisticated clients, there seems to be a growing breach between employer and employee. The outward manifestations of this gap are an increasing militancy and a demand that wages and benefits be upgraded and that the role of a valued employee be recognized and dignified. Many of the problems facing AIA today have their roots in these changing attitudes.

We are naive if we really think that given time, youth will return to "normalcy" and the old ways. Tom Lawrence in a recent personnel practice seminar touched upon a few of these philosophic differences, or as he termed them, "value shifts":

1) There is a shift away from respect for imposed authority toward a "rights" concept. "I am the boss; it is my prerogative to set standards, conditions and processes," versus "Who is he to tell me how I must conduct my professional life? I have a **right** to freedom of expression, and adequate wage, and recognition of my personal worth."

2) A shift away from "results" orientation to "process" orientation. "The goal, the objective, the completed building, are worth any effort" contrasted with "Experiencing the cre-

(Cont. on page 11)



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# NEWS & COMMENT

## **CHARLES J. BETTS, FAIA, REAPPOINTED AS STATE BUILDING COMMISSIONER**

Governor Otis R. Bowen has announced that incumbent Building Commissioner of the State of Indiana, Charles J. Betts, FAIA, has been reappointed to that position for the next four years. The Society extends its sincere appreciation and congratulations.

## **OPERATION EDUCATION UPGRADE**

According to a national survey of school business officials, an average of 46.5% of all school systems will upgrade their educational facilities through renovation, redesign and modernization of existing buildings this year. The report was prepared by **School Product News** for Operation Education Upgrade, a new national project to foster and recognize school modernization programs that involve significant structural changes to an existing building with the purpose of meeting a specified educational demand. Operation Education Upgrade is sponsored by the American Institute of Architects, the Association of School Business Officials (ASBO), Council of Educational Facility Planners International (CEFP) and **School Product News**.

Outstanding design achievements that meet educational requirements will be recognized annually at the ASBO conference. These awards will be presented to either the designing architect or to the individual school. All entries, which will be judged by a panel of architects, educators and school officials, must be submitted under the auspices of a CEFP or ASBO member.

The program is open to all school systems and not limited to the modernization of structures originally designed for education.

## **1972 ECONOMIC CENSUS ANNOUNCED**

Architectural, engineering, and surveying services are among the business firms which will help provide an overall picture of the Nation's economy by taking part in the 1972 Census of Selected Services. Questionnaires were mailed by the Census Bureau in early January 1973. Completion of these questionnaires is required under Federal law (Title 13, U.S. Code).

While the due date for the return of the questionnaires is February 15, Census Bureau officials request that forms be returned earlier, if possible, in order to reduce the peak processing load and to speed publication of results.

## **NPS SEEKS DESIGN EXPERTISE**

The National Park Service is seeking firms for design and development of entire parks and groups

of parks. The Service stresses its interest in design quality, production and construction management. The work will include site planning, building design, special and innovative programming, landscape architecture, sanitary engineering, highway engineering, and perhaps regional planning. Ability to manage interdisciplinary teams, either in a single firm or a group of firms, is a major requirement.

Those interested should address their submissions to Earnest A. Connally, Associate Director, Professional Services, U. S. Department of the Interior, National Park Service, Washington, D.C. 20240.

## **FIRM REORGANIZED**

John D. Martindale, architect in practice in Ft. Wayne since 1945, has announced the incorporation of the office with the name **MARTINDALE, TOURNEY, GIBSON, INC., ARCHITECTS-ENGINEERS-PLANNERS**, located in the Landmark Building, 519 Tennessee Ave. and Spy Run Ave., Ft. Wayne, IN.

**JOHN D. MARTINDALE, AIA**, is a graduate of the University of Michigan, a registered architect in Indiana and the National Council of Architectural Registration Boards, and a registered professional engineer. He is a past director of the Indiana Society of Architects.

**EDWARD J. TOURNEY**, a graduate of Purdue University, is a registered professional engineer and a member of the Fort Wayne Engineers Club. He has had over twenty years experience in structural engineering, design and construction contract supervision.

**DICK L. GIBSON, AIA**, is a graduate of Chicago Technical College, a registered architect, and a member of the Guild for Religious Architecture. He has had twelve years experience in architectural design in Ft. Wayne.

## **KINGSCOTT ASSOCIATES, INC., FORMED**

A new architectural engineering firm, to be known as **Kingscott Associates, Inc.**, has been organized to continue the professional services of **Louis C. Kingscott & Associates, Inc. Gordon Gibbs, AIA**, of Indianapolis, will head the Indiana operation at 401 E. Hanna Avenue. The firm will have its resource center in Kalamazoo, Michigan, and offices in Davenport, Iowa, and Washington, D. C.

**Kingscott Associates** will supplant the large A/E firm ranked 70th in size in the U.S., and will continue the existing practice including projects at Logansport, Knox, Goshen and Elkhart and other parts of the state.



## Registration Exam Program Announced

The following is a summary of a recent statement by the Indiana Architectural Registration Board.

1. Qualifications for examination remain the same.
  - a. 21 years or older
  - b. High school graduate or equivalent
  - c. Graduate of accredited Architectural school (B.S. in Architecture) and (3) three years experience in practicing registered architect's office —or—  
Ten (10) years experience in practicing architect's office. (This qualification void after July 1, 1979)
2. The old exam will be given again in its entirety in June 1973.
3. Applicants who have taken the exam before are governed by the following:
  - A. Those who have passed parts D (Site Planning), E (Architectural Design) and G (Structural Design) and at least one other part of the old exam may:
    - 1) Retake the parts of the old exam they have failed in June 1973 and again in June 1974 if necessary. This is the last time parts C (History), F (Building Construction), H (Professional Administration) and I (Building Equipment) of the old exam will be given. If these parts are not passed by June of 1974 the applicant must take the entire new Professional Exam in December 1974. —or—
    - 2) If they have graduated from an Architectural school they may take the missed parts of the old exam in June 1973, and if they fail, they may take the new Professional Exam in December 1973, thus waiving their rights to complete the failed parts of the exam in June 1974.
  - B. Those who have not passed parts D, E, and G after June 1973, the last time they will be given, and have graduated from an accredited architectural school, may take the new Professional Exam in December 1973 or later. (The Equivalency Exam will be waived.)
  - C. Those who have not passed parts D, E, and G of the old exam after June 1973, and who have not graduated from an accredited architectural school, must take the corresponding parts of the new Equivalency Exam in June 1974 or after. Upon successful completion of those parts, the applicant must then take the full professional exam, regardless of what old exam parts were passed.
4. The new Equivalency Examination, for those who have not graduated from an accredited architectural school and have not taken the old exam in June 1973, will be given for the first time in June 1974. Failed **parts** may be taken an unlimited number of times.
5. The new Professional Exam, for those who have graduated from an accredited architectural school or successfully completed the new Equivalency Exam will be given for the first time in December of 1973. Passing or failure will be based on the **entire** exam. Unlimited retakes are permitted. (In other words, if you miss one part, you miss the whole exam and must retake it in its entirety.)
6. For those who have failed the old exam 4 times as of June 1972, there is no word as to whether the entire exam must be retaken. Please consult the Board if you fall in this category.

Any questions should be directed to the Registration Board in writing to Room 1021, State Office Bldg., Indpls., 46204

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But demands for gas have grown faster than new reserves have been developed.

In some areas we have tripled the amount of gas provided to our customers in the last 12 years. And customers keep increasing their demands.

Right now, it is becoming difficult to meet these additional needs. We've even had to ask some customers to cut back during severe weather.

We are slowly reversing this imbalance between supply and demand. To do it, we need realistic field pricing by regulatory authorities. This would return incentive and stimulate exploration on and off America's shores. We need huge investments by producers and pipeline companies to bring gas from as far away as Alaska. We need new deeper drills, and advanced technology to reach deep underground and underwater gas reserves.

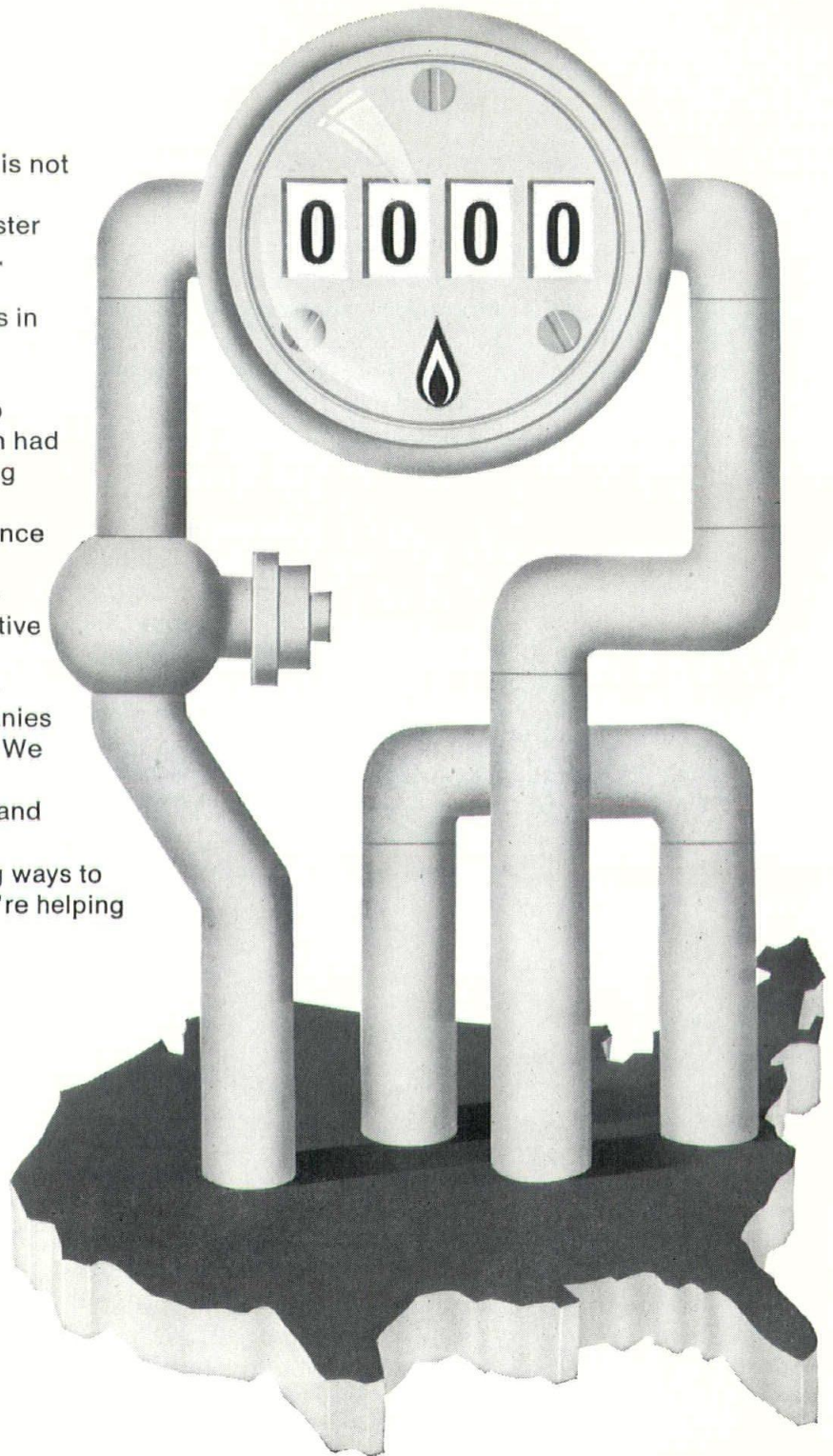
In the meantime, we're busy finding ways to supplement our present gas supply. We're helping industry use gas more efficiently.

And we're keeping you informed.



*GAS UTILITIES OF CENTRAL INDIANA:*

Central Indiana Gas Company  
Citizens Gas & Coke Utility  
Hoosier Gas Corporation  
Indiana Gas Company, Inc.  
Kokomo Gas and Fuel Co.  
Richmond Gas Corporation  
Terre Haute Gas Corporation





## Society To Join In New Services Center

On or about 15 February 1973, the Indiana Society of Architects and the Indianapolis Chapter will join with the Construction League of Indianapolis and the Construction Industry Advancement Program of Indiana in opening a new Construction Industry Services Center of Indiana at **1319 North Pennsylvania Street, Indianapolis 46204**, phone Area **317/632-6550** for all associations.

This move, under study and planning for two years, represents the first step toward providing a single roof for most of the significant construction industry related associations in Indiana where common facilities, equipment, programs and ideas can be shared readily. Expensive duplication of equipment and program can be avoided, services to all components and members enhanced and a focal point for the total industry's image developed.

The location is only two blocks from the intersection of I-65 and Meridian Street (U.S. 31) and affords ample free parking in the rear of the building. When I-65 and I-70 are completed, the facility will be as accessible to any one from any part of Indiana as a more expensive peripheral location would be. Further, development of this facility, being lead by Indianapolis member David L. Richardson, specialist in interior architecture, demonstrates the industry's support of revitalization of inner city areas.

One outgoing WATS line will be provided with toll free "in-dialing" being available to each member late in the year. A full plan room, library, document sales, legislative contact and OSHA consultation are among the first automatic services. As more associations affiliate, computer programs, an auto-typewriter, a remote data terminal and plan

reducing equipment will be added as demand justifies. Organization of a Federal Credit Union for members of associations in the Center is also being investigated.

Open houses for members, government and the public will be announced when facilities are completed.

### PROFILE OF AN ARCHITECT (Cont.)

ative process feels great."

3) A shift from logic and reason toward human spontaneity.

4) A shift away from order toward justice. A generation which fought to bring back order to a chaotic world should recognize that justice preceeds order and that order is meaningless without direction.

If these changes represent the movement of today's and tomorrow's thought, how then should we acknowledge the reality of a new set of conditions? I contend that once a problem is recognized it becomes familiar territory for the architect, who is at his very best when solving problems, not just problems of the present; for the future has always been the special concern of the architect. No building was ever designed for the present or the past. So let's give a long and searching look at own own people, listen to their goals and aspirations rather than our own.

And once we are certain that we have heard, let us conceptualize, design and formulate working plans to give all members of our profession the self respect, pride or worthy effort and sense of accomplishment that we deserve for ourselves. And in doing so, we will achieve the same.

(Reprinted by permission of the California Council, AIA)

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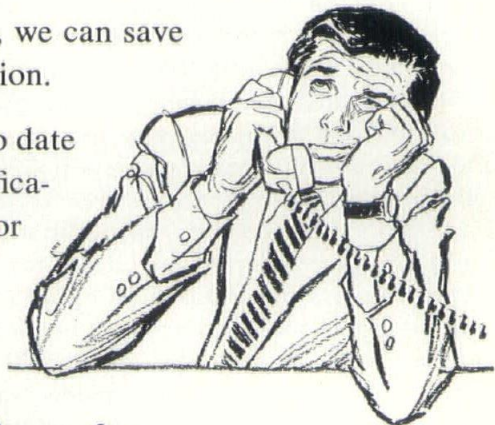
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## State/Chapter Officers Elected

1973 has dawned brightly with new officers and boards elected for the Indiana Society and the three component Chapters—Indianapolis, Central-Southern and Northern. All took their posts with enthusiasm and immediately set to work developing active programs of professional development and community involvement, along with supporting budgets.

Chapter officers and directors are:

### Indianapolis

David M. Bowen, Indianapolis, President  
Charles E. Parrott, Indianapolis, Vice-President  
Stanley Dziacko, Indianapolis, Secretary  
Donald F. Langebartels, Indianapolis, Treasurer  
Culver C. Godfrey, Indianapolis, Director  
Joseph Portish, Lebanon, Director  
Louis E. Penniston, Indianapolis, Director  
John G. Pecsok, Indianapolis, Director  
Robert N. Kennedy, Indianapolis, Director

James P. Lowry, Indianapolis, Director  
John P. Guyer, Indianapolis, Director

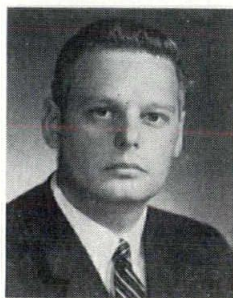
### Central-Southern Indiana

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Charles D. Gardner, Vincennes, Vice-President  
David B. Hill, Seymour, Secretary  
John E. Wyman, Muncie, Treasurer  
Charles M. Sappenfield, Muncie, Director  
Richard L. Hartung, Bloomington, Director

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Ingvar H. Lofgren, South Bend, Director  
Conrad C. Jankowski, Ft. Wayne, Director  
Raymond Komorkoski, Gary, Director

## TAX TIPS



by LAWRENCE A. JEGEN, III

Mr. Jegen is a professor of law at Indiana University Indianapolis Law School, specializing in taxation; business associations and estate planning. Professor Jegen urges the reader to consult the reader's attorney before applying the data in this article to a particular fact situation.

By the end of 1974, the federal income tax advantages of doing business with multiple corporations will be eliminated for most corporations, as far as the surtax exemption and the unreasonable accumulated earnings tax exemption are concerned. However, the disadvantages of operating basically one business, through several corporations, will continue, e.g. the additional lawyer and accounting expenses for holding numerous separate corporate meetings and for preparing separate financial reports, the additional expense of filing various federal and state tax returns and annual reports, the additional expense for licenses, and the additional expense and headaches of keeping separate payroll documents. Therefore, you might ask your lawyer to review your corporate structure in order to determine whether your multiple corporation structure is "worth it."

\* \* \*

Recently, the Federal Government enacted the

State and Local Fiscal Assistance Act of 1972, and this act provides that states may make an agreement with the Secretary of the Treasury to have the Internal Revenue Service collect (including by withholding) the individual income taxes of the state. Presumably, with your nudging, Indiana representatives will carefully consider the advantages and disadvantages of this type of agreement—now.

\* \* \*

Another reason for not electioning (or for terminating) a Subchapter S election is in the mill. As you may know, I.R.C. Section 2039 allows a taxpayer to exclude from his gross estate, for federal estate tax purposes, certain proceeds that are paid under a qualified pension or profit sharing plan to the extent that such proceeds are attributable to employer contributions. However, the employee may not exclude proceeds from such plans to the extent that the proceeds are attributable to the employee's contributions. A similar exclusion (and denial of the exclusion) is allowable for gifts by the employee of the rights to such proceeds, under I.R.C. Section 2517. With this in mind, the I.R.S. has recently proposed Regulations (Section 20.2039-1(c) and 25.2517-1(c) which provide that contributions to such plans by a Subchapter S corporation, which contributions are includible in the over-5% shareholder-employee's gross income, due to I.R.C. Section 1379, are not to be considered as employer contributions. The result of these proposed Regulations would be that the benefits that are attributable to such excess employer contributions would not be eligible for the estate tax nor for the gift tax exclusions under I.R.C. Section 2039 and I.R.C. Section 2517, respectively.



## NEWS & COMMENT (CONT.)

### 1972 ANNUAL MEETING

The Society's Annual Meeting, an integral part of each state convention, was held for 1972 at the French Lick Sheraton and saw more than 70 Indiana architects in attendance as well as East Central Regional Director Carl L. Bradley and Institute Deputy Executive Vice President James Scheeler.

Annual reports were presented by each officer, each Chapter president and the Executive Director. After a discussion of the Society's organization, By-Law revisions were introduced and passed (a revised set will be sent each member shortly), elections for State offices were held and resolutions were:

**WHEREAS**, The Indiana Administrative Building Council has investigated, researched, and developed a new Indiana Building Code, and is now awaiting final legal approval and implementation;

**THEREFORE**, BE IT RESOLVED, That the Indiana Society of Architects support the rapid approval and implementation of the Indiana State Building codes now awaiting that action.

**WHEREAS**, The American Institute of Architects is in full support of the recently House approved "BROOKS BILL" advocating the Federal Government's commissioning of A/E projects by qualifications as opposed to commissions based on fees, and is presently before the U.S. Senate (S. 3156) for action;

**THEREFORE**, BE IT RESOLVED, That the Indiana Society of Architects supports the passage of the Senate Bill S-3156 and urges each architect to contact his representatives to the Senate requesting that these Senators support the passage of Senate Bill S-3156.

**WHEREAS**, The profession is facing a crisis in personnel relations;

**THEREFORE**, BE IT RESOLVED, That the Indiana Society of Architects through its Board of Directors assist the national staff of the American Institute of Architects in adopting new programs designed to improve personnel practices, and further that the Board of Directors take the initiative to develop programs at the state level which will improve the position of employees of Indiana Society members.

**WHEREAS**, The Membership acknowledges that the 1972 Convention has been one of the most significant conventions in the history of the Indiana Society of Architects, measured in terms of program content, membership participation, distinguished panelists and speakers; and

**WHEREAS**, The efforts and dedications of the Convention Committee and most notably its chair-

man, Dick Hartung, and the I.S.A. Executive Director, Harold Long, are most directly responsible for this significance,

**THEREFORE**, BE IT RESOLVED, The Indiana Society of Architects express its most sincere appreciation to the Chairmen and Executive Director, the Committee Members, Panelists, Speakers, Participants, Host, and Exhibitors, and that this expression of appreciation be conveyed to them both collectively and individually as members.

### COLE ASSOCIATES, INC.

Ownership of Chas. W. Cole & Son has been acquired by four key executives and became known as COLE ASSOCIATES INC. beginning 2 January, 1973.

JOSEPH S. FRAGOMENI, Associate AIA member with Northern Indiana Chapter, will serve as President. Fragomeni joined the firm in 1953, shortly after graduation from the University of Colorado with a degree in architectural engineering. For the past 11 years he has served as general manager for all operations.

ROWLAND A. HUMMEL, a 1949 graduate of Purdue with a degree in civil engineering, will be executive Vice President and General Manager.

LOUIS J. POLMAN, a 1952 graduate of the University of Notre Dame with a degree in civil engineering will serve as Vice President-Engineering.

WILLIAM C. MOE, AIA, Northern Indiana Chapter, will serve as Vice-President-Architecture. He received his degree in architecture from the University of Illinois in 1951 and joined the Cole organization in 1966 with responsibility for coordinating all architectural projects.

CHAS. W. Cole, SR. founded the firm in 1916 and CHAS. W. COLE, JR. became a partner in 1938.

### LINCOLN SQUARE ASSOCIATED ARCHITECTS

David M. Bowen, President of the Indianapolis Chapter, has announced that the Indianapolis firm of BROWNING, DAY, POLLAK, ASSOCIATES, INC., has been selected to associate with Joint Venture 3 of Houston in development of the recently unveiled \$50 million Lincoln Square project in Indianapolis.

### SAFETY SEMINAR (Cont.)

The series will be shown at the following locations: Indiana University, Bloomington; Indiana State University, Evansville; Indiana Univ.-Purdue Univ., Fort Wayne; Indiana University, Gary; Purdue University, Hammond; IUPUI E. 38th St., Indianapolis, IUPUI Medical Center, Indianapolis; Indiana University, Kokomo; Purdue University, Lafayette; Ball State University, Muncie; Indiana University, New Albany; Indiana University, South Bend; University of Notre Dame, South Bend; and Indiana State University, Terre Haute. Please indicate your first and second choice when registering. Exact addresses of the locations will be given you with confirmation of your registration.

All viewings start at 8:00 p.m. EST with the exception of Evansville, Gary and Hammond which will start at 7:00 p.m. CST.



## Indiana Version Of "Brooks Bill" Introduced

House Bill 1181, introduced on 11 January 1973 by Representative Donald Nelson and referred to the House Public Policy Committee of which Representative Nelson is Chairman, represents a combined effort on the part of Indiana's architects and engineers to codify Indiana's traditional system of procuring design services on the basis of demonstrated competence.

A summary of the bill and rationale back of it, developed by Wayne Campbell, Consulting Engineers of Indiana, follows.

"This bill simply puts in statutory form language to prohibit the selection of architects, engineers, and land surveyors on the basis of competitive bids for their professional services. Procurement of these professional services affect the following: state agencies, commissions and departments, countries, subdivisions, districts, state and local public authorities, publicly-owned utilities, and certain corporations.

The traditional manner of selecting architects and engineers applying a unique method of competitive negotiation, provides the public bodies with the best opportunity to receive the highest quality A/E services at fair and reasonable prices. Briefly, the selection process under this system is as follows:

1. Prepare as complete a description as possible of the proposed project including the purpose to be served, proposed budget, desired date for start of operation and other pertinent factors which will affect the professional services agreement.

2. Form a directory of firms or from pre-qualified lists of firms who have performed services for a public body in the past, select one or more (preferably three) firms whom you believe to be qualified for the specific services required.

3. Request the firm to furnish a resume of its experience and background on similar projects.

4. After one or more firms have been interviewed separately, a firm should be selected that has the proper qualifications and ability and which, in the opinion of the client, is the most qualified to perform the services in question. Certain selection considerations should be used in order to arrive at a logical choice: competence, current workload, financial responsibility, past record of professional accomplishments, and proximity.

5. The selected firm should be called in for negotiation of charges and agreement on essential details in connection with the project.

If the negotiations prove unsuccessful with the first preference, then the firm should be notified that negotiations are terminated. Negotiations

should then be commenced with the second preference and the negotiation process should be continued until a mutually satisfactory arrangement has been worked out between the governing body and the firm.

The system outlined above favors selection of the most skilled and responsible members of these professions. This obviously is in the public interest—in essence the taxpayers' dollar.

Selecting A/E firms on the basis of lowest price many times will result in construction that is more costly and more expensive to maintain and will discourage imaginative planning and design as well as the exploration of alternate solutions. So what might be saved on professional services will be lost to other increased costs."

Copies of House Bill 1181 may be obtained at the State House or by contacting the Society offices. Your **personal** support of this legislation is urged via letters or personal calls to your area representatives pointing out the potential damages inherent in bidding for professional services.

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## NECROLOGY

### CHARLES L. PALMER, AIA

Mr. Palmer, a member emeritus of the Indianapolis Chapter, passed away 19 November 1972 at the age of 82. Born in Philadelphia, he studied architectural design at the Pennsylvania Museum and School of Industrial Arts and the University of Pennsylvania.

Mr. Palmer was with the firm of Price and McLanahan when it moved from Philadelphia to Indianapolis and when it redesigned the tracks at Union Station shortly after WW I. He later became Chief Draftsman with Allen & Kelley of Indianapolis before going in to private practice and designed many fashionable Indianapolis homes.

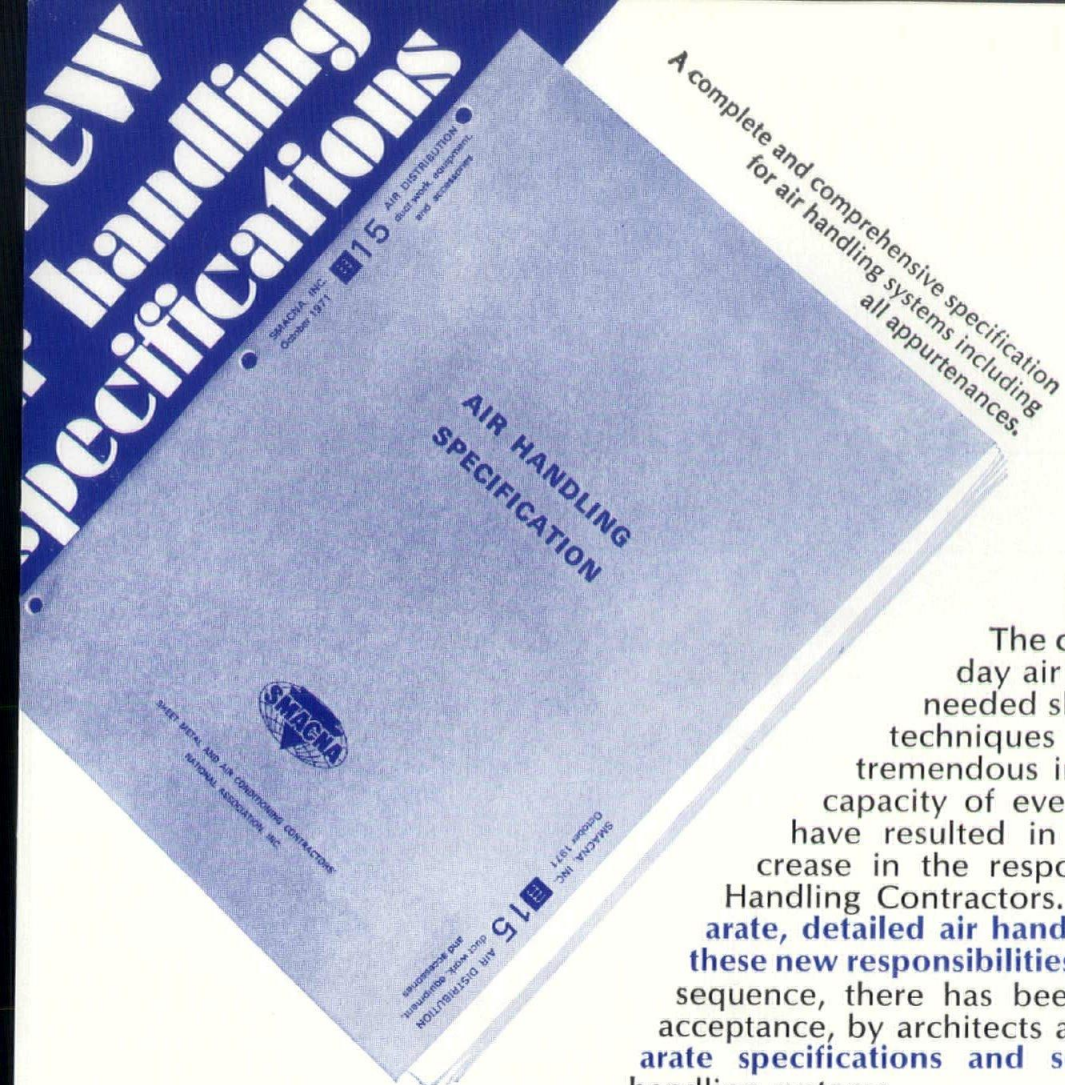
### PHILIP A. WEISENBURGH, AIA

Mr. Weisenburgh was 85 at the time of his death on 14 November 1972. Born in Frankfort, Kentucky, he had resided in Indianapolis the past 54 years. As a member of the firm of Rubush & Hunter, he helped design the Circle Tower Building and the interior of the Indiana Theatre. Mr. Weisenburgh took over the firm upon the deaths of his partners and continued its services until his retirement.

He was elected to emeritus status in 1962.

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The complexity of modern-day air handling systems, the needed skills of fabrication and techniques of installation plus a tremendous increase in the overall capacity of even an average system, have resulted in a corresponding increase in the responsibilities of the Air Handling Contractors. **Only through a separate, detailed air handling specification can these new responsibilities be defined.** As a consequence, there has been an ever increasing acceptance, by architects and engineers, **of separate specifications and separate bids** for air handling systems.

The above is a reproduction of the *second* edition of the Air Handling Specification, which is now available to architects and engineers throughout Indiana. **The first edition received a top CSI award** and the *second* edition updates all information as an aid to specification writers.

A major improvement: the *second* edition **now conforms to the CSI format for construction specifications** and is appropriately arranged for complete coverage of work that should be contracted by the sheet metal-air handling contractor under CSI Division 15, (entitled Mechanical) subdivision Air Distribution.



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Ralph Potesta (Hammond)	219-838-5480
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# "Why hire an architect if all I need is four walls and a roof?"

"It's not a big project," the argument goes. "So let's not make it any more complicated than it has to be..."

With these words, architects are shut out from the job they do best.

## **Architects are trained un-complicators.**

Architects are simplifiers, trained to help you separate what you truly need from what you think you need.

Together, you and your architect make discoveries you might never make by yourself.

You may discover (as a North Carolina bank did) that 4 walls are one wall too many.

You may discover (as a Kentucky company did) that those two buildings you're assuming you need should really be one building.

Or you might find that that steep (and cheap) site is actually better suited to your building's function than that flat (and costly) one.

**Architects are  
assumption-busters.**  
Walls, sites, materials, "inevitable"

costs and delays—all of your assumptions about traditional construction come under attack.

And as you collaborate, you may find your assumptions about architects (that they're slow, or spendthrifts, or impractical dreamers) being shattered, too.

In the meantime, it would be good if you could talk to some businessmen who've been through the experience.

## **Ask the man who's tried one.**

Send for the handsome new booklet, **10 BUSINESSMEN TALK ABOUT THEIR ARCHITECTS**. It's published by the American Institute of Architects. But it's written by businessmen: Presidents, Vice Presidents, General Managers.

And it's free. Just ask your secretary to mail us this coupon.

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free booklet, "10 Businessmen Talk About  
Their Architects."

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