PRESIDENT'S MESSAGE

Stephen Vogel, AIA
President, AIA Michigan

In my overview of 1993 reported in the last Bulletin, I suggested that there were going to be some "tough decisions in '93." Well, the first tough decision is upon us. We need to debate and decide at the AIA Michigan Business Meeting at Expo 93 whether to allow AIA Michigan to make a special, one-time assessment of the membership for $100. This assessment will support the efforts of the Government Affairs Committee to combat the attacks against our profession. The money raised with this assessment, in addition to contributions from AIA National and shared contributions from CEC, MSRLS, and MSPE, will fund an effort which is scheduled to take approximately 18 months to conclusion. The desired result is to once again have control over the profession and for the State of Michigan to fulfill its obligation to the health, safety and welfare of the public. The strategies to control unlicensed practice, defeat the "homebuilders' bill," and defeat interior design licensing are being refined by our task forces and the expert government affairs, legal and communications counsel we have hired. The particulars of the various strategies will be discussed at the Business Meeting.

The proposed assessment has been criticized because the special issue it addresses does not affect the majority of the membership. For the past two years, I have visited each Chapter a minimum of twice. Unlicensed practice is the first and foremost concern that is voiced, overwhelmingly. Eighty-five (85) percent of our membership is in private practice, with firms of three people or less. However, this issue is not just for the small practitioner. There is large scale, design build work, for example, that is not meeting the requirements of the law and involves multi-million dollar projects. We are being cut out of the building process and the health, safety and welfare of the people of Michigan is at stake. The collapse of a residential deck with a singular death may not cause people to sit up and take notice, but we should not wait for a major catastrophe to act.

It is unfortunate that we cannot do a mail-in ballot for this issue. Our bylaws do not allow it. It is, therefore, important that if you cannot make the meeting, your viewpoint be made through a Chapter spokesperson who will be in attendance or that you attend the meetings that are now occurring throughout the State to inform and debate the issues. Please make your viewpoint known!

Finally, on a more positive note, I would be remiss not to invite you to attend the all-new Expo 93 and participate in both the continuing education seminars and the giant exhibit floor. This is the first exposition with CAM, and we are excited that a building industry-wide coalition has been formed to put the show on. It is the beginning of making the largest building and design exposition in the Midwest. Plan to attend and participate!

AIA NEWS

The AIA formally entered the Information Age with its new computer network, AIA Online. The system's features include more than 850 searchable data bases, electronic communications, and electronic bulletin boards. Subscribers can order products, publications and services instantly; and information, ideas and views with colleagues can be exchanged through an interactive, electronic "forum." For more information, phone Ben Silverstein at AIA National at 202/626-7300. Or you can fax your inquiry to him at 202/626-7420 and receive a one-page, information-filled fax in return.

EXPO '93

The AIA Michigan Convention, now known as Design and Construction Expo '93, will continue on the same course as 1992 with the addition of (CAM) Construction Association of Michigan. Design and Construction Expo '93 has been created through combining three shows - AIA Michigan, CAM and the Construction Specifications Institute, Detroit Chapter. The bigger Expo will be held February 3 and 4 at Cobo Center Detroit. Additional Sponsors are, the Society for Marketing Professional Services (SMPS), the American Arbitration Association (AAA), Building Official & Code Administration (BOCA), the American Society of Interior Designers (ASID) and the Consulting Engineers Council (CEC). Combining the shows will be a win-win situation for the exhibitors, attendees and sponsoring groups.
KEYNOTE SPEAKER

The Secrets of Power Negotiating with Roger Dawson

"You can't make money faster than when you are negotiating." - Roger Dawson

Not only does Roger Dawson say this, he proves it in this hard-hitting presentation on "The Secrets of Power Negotiating." In this fast-paced and content-filled seminar you'll learn that negotiating is the highest and best use of your time. You'll learn never to argue or jump at the first offer, how and when to "flinch," how to use a "higher authority" as a negotiating edge, how to avoid getting stuck with the client's "hot potato," and how to split the difference to your firm's advantage.

This seminar, based on international and corporate negotiations, is custom designed for the architectural/engineering contracting industry. You'll learn 20 key negotiating gambits you can directly apply to your business. Using these tactics you'll be able to get anything you want from the other person and have them thank you for it.

Roger Dawson is respected as a problem solver by business leaders throughout the world. He has studied negotiating for half a lifetime, analyzed its techniques and simplified them for every use. Since 1982 he has trained thousands of managers and sales people throughout the U.S., Canada and Australia, and is considered to be "the expert" on negotiating. He is the recipient of the highly coveted CPAE Award from the National Speakers Association (NSA), and is one of only 24 speakers in the world to hold both of the top professional designation from the NSA. His cassette program, "The Secrets of Power Negotiating" is the best selling program in the history of business cassette publishing, and his book, "You Can Get Anything You Want," is cited by many as "the best book ever written on negotiating."

These quotes say it all:
"I didn't believe it could be so easy to create a win/win situation in negotiating. After experiencing first-hand several wins using Mr. Dawson's tips I've changed my mind."

-President, 20-person contracting firm
"The first time I applied the Techniques I learned from Roger, I saved my company almost $60,000 in up front costs we never thought the owner would agree to cover."
-Principal, mid-sized A/E firm
"Not only have I used these methods successfully in contract negotiations with clients, recently I was able to help my daughter make a great deal on a new car purchase."
-V.P., 10-person consulting engineering firm

In this economy ... you and your company can't afford to miss this seminar! Hear Roger Dawson Thursday, February 4, 1993 Times: 9-10:30 a.m. (K-01), session repeated 2-3:30 p.m. (K-02)
Registration Fee: $99 per person by January 25.
Add $10 after January 25.

EXPO '93

THE GREAT LAKES DESIGN & CONSTRUCTION EXPOSITION AND CONFERENCE
February 3-4, 1993

Wednesday, February 3, 1993

Risk and Reward: Your Own Design Practice
Sponsored by AIA Michigan

This comprehensive two-part program will address the major issues for a design practitioner with his/her own practice. Whether you have been in practice for a few years and wish to share knowledge with your peers, or are considering "hanging out your shingle" and would like to learn from the experience of others, this program is for you.

Part 1 - 9:00a.m. - 10:30a.m.

Four architects with diverse small practices will address issues such as:
What type of firm do I want to be? What type of office do I need to project this image? What up front expenditures must I anticipate? How to use contract employees. How to use in-kind services instead of collecting fees. How volunteer work can develop new business leads. The panelists include: Arthur Smith, AIA, 4 person corporation, corporate interiors, retail and high-end residential projects. Janet Burke, AIA, sole practitioner, retail, manufacturing and industrial architecture. Michael Gordon, AIA, 6 person corporation, new and remodeled commercial and residential design. Michael Miller, AIA, sole practitioner, new and remodeled residential, commercial and retail design,

Part 2 - 10:30a.m. - Noon

Most small practitioners can't afford high priced consultants. Here's your opportunity to learn from some of Michigan's highly regarded consultants who will present major legal, insurance and financial considerations.

Speakers: John Grylls, Grylls, Facca, Richter and Pregler will present the legal aspects of starting an architectural practice; Jeane Thomson, Professional Concepts, will present alternatives for protecting your assets through insurance, considering both short and long term needs; David Whaby, Whaby & Associates, will present basic accounting/bookkeeping practices, compensation programs, and other aspects of sound financial management.

The Psychology of Communication: Recipes for Results
10:00a.m. - Noon
Sponsored by AIA Michigan

Applied communication practitioners, Leland and Tina Bassett present an interactive workshop for direct applications, techniques and communication skills to get better results in an increasingly competitive and complex environment. Participants will learn basic principles and 'recipes' to improve their communication skills, examine case study examples and explore their own professional practice needs in an open and interactive format. The speakers' management consulting firm specializes in communication management, counseling, implementation and education. The firm provides a full range of strategically integrated communication services to achieve client objectives.. The firm has special architectural expertise and experience with AIA and leading Michigan architectural firms. Speakers: Leland and Tina Bassett, Bassett & Bassett, Incorporated.

Risks and Regulation of Job Site Safety
Sponsored by CAM/ICM
Preventing Leaks, Losses, Liabilities & Lawsuits in Industrial Plants
Through Corrosion Control
Sponsored by CAM/ICM

Making the Best of a MIOSHA Inspection
Sponsored by CAM/ICM

A Pack Rat or Neatnik? Finding a Balance for Record Retention
Sponsored by CAM/ICM

Speak Up: Designing and Delivering Powerful Sales Presentations
Sponsored by SMPS

Environmental Issues Affecting Construction, Renovation or Demolition
Sponsored by CAM/ICM

Meet the Press: A Panel Discussion with National and Local Editors
Sponsored by SMPS

Thursday, February 4, 1993

The BOCA Code
9:00a.m. - 11:00a.m.
Sponsored by AIA Michigan
The changes and interpretations of the code for an architect at the start of a project can be minimized by the proper application of the code sections. Starting with Section 501 (Use Group/Construction Type) of the 1990 BOCA Code, a member of the national BOCA staff will provide insight to the type of construction for a project, evaluating products, methods of construction for a project, evaluating products, methods of construction, design standards of new materials, and a look at the future for a national model building code format. Speaker: Ken Huckaby, BOCA

ADR & Partnering: Effective Tools for Preventing & Resolving Construction Disputes
Sponsored by CAM/ICM

Lien Law Workshop
Sponsored by CAM/ICM

The wonder of Words: How to Write Letters, Proposals and Marketing Materials
Sponsored by SMPS

Bonding Basics for Successful Public Projects
Sponsored by CAM/ICM

Translating TQM for Construction
Sponsored by CAM/ICM

Understanding Key Contract Clauses: Know What You Sign
Sponsored by CAM/ICM

Making the Connection: How to Scout the Horizon for New Work and “Connect”
Sponsored by SMPS

ENVIRONMENTAL RENOVATION

AIA Michigan and the Michigan Architectural Foundation, along with The University of Michigan and the Christman Company, are pleased to announce a one-day seminar, March 9th, "Building for an Environmental Future." One of the industry's hottest topics, the seminar will explore "enviro-renovation" of commercial office buildings, "green building" practices, sick building syndrome, resource conservation, and many other related issues. Focusing on state-of-the-art technology, the symposium will feature the National Audubon Society Headquarters as a case study example. The conference will be of special interest to architects, engineers, facility managers and their staffs.

Two nationally-known experts in the field, Randolph Croxton, AIA, and Susan Maxman, FAIA, will be featured speakers. Mr. Croxton, of Croxton Collaborative in New York City, has designed some of the most comprehensive, environmentally-sensitive building rehabilitations. Two of the firm's projects have set the standard for what can be accomplished using readily-available materials and techniques: the headquarters for the National Audubon Society and the headquarters for the Natural Resources Defense Council, both in New York City. Mr. Croxton has lectured widely on the subject, having addressed such forums as the Architectural Colleges on the subject, having addressed such forums as the Architectural Colleges of the University of California at Los Angeles, The University of California at Berkeley, North Carolina State University, Ball State University, the Canadian Association of Architects, and the recent Earth Summit in Rio de Janeiro.

Ms. Maxman is Principal of Susan Maxman Architects in Philadelphia. Her 15-person firm has won numerous design awards. Ms. Maxman was inaugurated last month in Washington, DC, as the first woman President of the American Institute of Architects. A tireless advocate of the architect's role in the environment, she believes the key to the future of architecture is to transcend the mastery of building single buildings and share in the design of whole environments.

AIA Michigan members can expect a mailing soon announcing further details.
Michigan Department of Public Health
AIA Michigan
Michigan Architectural Foundation

26TH ANNUAL HEALTH FACILITIES PLANNING SEMINAR
March 18-19, 1993
Amway Grand Plaza Hotel
Pearl Street at Monroe
Grand Rapids, MI 49503-2666

THURSDAY
7:30a.m. 
Registration
8:00a.m. - 8:45a.m. 
Breakfast and Program
Michigan State Hospital Finance Authority
James D. Morrow, AIA

Morning Session 
Chairperson
Steve Whitney, AIA
9:00a.m. 
Strategic Master Plan
Polly Piepenbrink
Programs and Services
Consolidation and Affiliations
Cost Containment
10:30a.m. 
Refreshments
10:50a.m. 
Facilities Master Plan
Richard F. Hansen, FAIA
Why a Master Plan?
What is a Master Plan?
Planning Principles
Planning Process
12:20a.m. - 1:30p.m. 
Lunch

Afternoon Session 
Chairperson
Douglas C. Hanna, RA
1:30p.m. 
Total Quality
Ellen Gaucher
Philosophy of T.Q.M.

Old Way - New Way Paradigm
Developing A Customer Focus
Empowerment and Involvement
3:00p.m. 
Refreshments
3:20p.m. 
Functional & Space Programming
Martin Fiset, AIA, MRAIC
Pre-design Considerations
Controlling Capital Cost
4:45p.m. 
Session Ends
5:30p.m. - 7:00p.m. 
Reception/Social Hour

FRIDAY
7:30a.m. - 
Registration
Morning Session 
Chairperson
Ronald A. Drake, PE
8:15a.m. 
Design for Women
Susan Wilson Brooks
Special Needs
Space/Decor
9:15a.m. 
Design for Children
Anita Rui Olds, PhD.
Space Needs
Visual Identifiers
Emotional Needs
10:45a.m. 
Refreshments
11:00a.m. 
Design for Elderly
Victor A. Regnier, AIA
Centers
Patient Needs
International Approaches
12:30p.m. - 1:30p.m. 
Lunch

Afternoon Session 
Chairperson
Robert M. Salkeld
1:30p.m. 
State Fire marshal
David Guillaume
Plan Review Pitfalls
Policy Statements
2:00p.m. 
Michigan Department of Labor
Irvin J. Poke, AIA
Barrier-Free Design
Americans With Disabilities Act (ADA)
2:30p.m. 
Michigan Department of Public Health
Construction Standards
Consultation Surveys
3:00p.m. 
Session Ends

SPEAKERS
Susan Willson Brooks
Manager of Education and Administration
Elizabeth Blackwell Center
Riverside Hospital
Columbus, Ohio

Martin Fiset, AIA MRAIC
Zeidler, Roberts Partnership Inc.
Architects Planners
Baltimore Maryland

Ellen Gaucher
Senior Associate Director
University of Michigan Hospitals
Ann Arbor, Michigan

David Guillaume
Building Construction Specialist
Michigan Department of State Police
Fire Marshall Division
Lansing, Michigan

Richard F. Hansen, FAIA
Hansen Lind Meyer
Iowa City, Iowa

James D. Morrow, AIA
Michigan State Hospital Finance Authority
Lansing, Michigan
BOCA

The Building and Mechanical Code Rules, adopting the 1990 edition of the BOCA National Building Code and the National Mechanical Code, with amendments, were approved by the Joint Committee on Administrative Rules and certified by the Construction Code Commission. The rules were filed with the Secretary of State on October 22, 1992 and became effective on November 6, 1992.

All projects received by the Dept. of Labor, Bureau of Construction Codes, before the effective date of the amended edition of the code will be reviewed in accordance with the rules in effect. These projects must have applications for permits filed within six months of the effective date of the updated code.

Projects for plan review filed after November 6, 1992 shall have six months from the date of approval to make application for the building permit under the 1990 edition of the codes.

REGISTRATION AND HOTEL INFORMATION

For further registration information contact the AIA Michigan office at 313-965-4100. Hotel reservations may be made through the Amway Grand Plaza Hotel at 800-253-3590 out of state and 800-632-6120 in state. Rates are per person per stay as follows: One bed (1 person) $84.00; One bed (2 persons) $94.00; Two beds (2 persons) $94.00, $104.00, $114.00. Please refer to Group Code MSA393 when making your reservations. Reservations must be received by 2/26/93.

MIDWEST PRESERVATION CONFERENCE

The National Trust for Historic Preservation will hold its eighth Midwest Preservation Conference from April 15-17 in Kalamazoo. "Neighborhood Conservation: Building Blocks for the Future" will examine issues in neighborhood development and conservation.

Conference highlights include sessions on community-initiated development for non-profit organizations, collaboration and partnership in neighborhood development efforts, and workshops and tours of Kalamazoo neighborhood projects.

"As we all saw and heard during the recent presidential campaign, the preservation of our cities is an issue of concern for all Americans," said Tim Turner, Director of the Midwest Regional Office of the National Trust for Historic Preservation.

Co-sponsors of the event include AIA Michigan, the Michigan Chapter of the American Society of Landscape Architects, and the Michigan Society of Planning Officials, among many others. A leader of the national preservation movement, the National Trust is committed to saving America's diverse historic environments and to preserving and revitalizing the livability of communities nationwide.

Conference registration fee is $135, with discounts offered to organizations sending more than one attendee. Student registration is $50. For detailed information, contact the Midwest Regional Office at 312/939-5547. To receive a brochure, contact AIA Michigan.
OBITUARIES

Richard Anderson, Intern AIA, 67, a member of AIA Detroit since 1971, died at home on October 4, 1992. Mr. Anderson spent the majority of his career, from 1948-1980, practicing at Giffels & Rossetti. In the late 1980s, he served the Masonic Temple for a brief period of time as their in-house architect, where his responsibilities included overseeing renovations and repair work to the historic facility.

Hideo H. Fugii, AIA, 67, a member of AIA Detroit since 1959, died November 24, 1992. Mr. Fugii graduated from The University of Michigan in 1953. He began his career at Giffels and Rossetti. In 1962, he joined Ralph Calder and Associates where he practiced for 30 years. Mr. Fugii served the AIA Detroit Board of Directors as President, Secretary and Director, and was a member of the Urban Design Committee. He was AIA Michigan Convention Chairman, and served on the AIA National Convention Planning Committee as well. Mr. Fugii was also a member of the American Arbitration Board, the Engineering Society of Detroit, the Birmingham-Bloomfield Art Association, and served as Planning Commissioner for the Village of Beverly Hills. He is survived by his wife, Kay, and sons Jim, Bob, and Mark.

Ralph N. Holzhauer, AIA-E, 70, a member of AIA Detroit since 1953, died on June 20, 1992. Mr. Holzhauer graduated from The University of Michigan in 1944. During his career, he was employed by Giffels & Rossettii, Eberle M. Smith, and was Principal of his own firm, Kissinger & Holzhauer, for 16 years. He spent the 1980s at Albert Kahn Associates as Senior Staff Architect and retired from the firm in 1987. Mr. Holzhauer is survived by his wife, Phyllis, two sons, James and Mark Holzhauer, three daughters, Christine Mallon, Kathryn Maxwell, and Ann Spy, and seven grandchildren.

Carole Morris, 53, wife of AIA Detroit member Larry Morris, passed away on December 13, 1992. Larry is a Principal and Vice President at TMP Associates in Bloomfield Hills. Mrs. Morris is survived by five children: Alan, Pamela, Lynn, David and Pauline. Donations can be made to the Michigan Cancer Foundation.

Eberle Minard Smith, FAIA-E, 87, a member of AIA Detroit since 1938, passed away in Bradenton, Florida on September 26, 1992. Mr. Smith graduated from The University of Michigan in 1927. In 1935 he founded the firm of Lyndon and Smith, which subsequently became Eberle M. Smith Associates. Mr. Smith served on the Committee for the Michigan Planning Guide, the Committee to Advise the Detroit Board of Education, the Committee to the Detroit City Plan Commission, and the Board of Directors of Providence Hospital. He was awarded the Gold Medal from AIA Detroit in 1960 and was elected to the College of Fellows in 1961. Mr. Smith is survived by his wife, Helen, a grandson, Charles, and two brothers, Wendell and Robert.

Paul L. van der Leek, AIA, 57, a member of AIA Grand Valley since 1969, died on December 17, 1992. Mr. van der Leek was President of Progressive Architecture Engineering Planning in Grand Rapids. Prior to joining that firm, he was President of KSV Architects in Holland. Mr. van der Leek served the AIA on its Board of Directors and was also a Board member of the Interfaith Forum on Religious Art and Architecture. He is survived by his wife, Joyce, of Holland, three daughters and three sons-in-law, Judy and Randy Johnson, Brenda and Scott Visser, and Susan and Mark LaFontaine, four grandchildren, a mother and mother-in-law, and brother and sister.

Charles A. Blessing, FAIA-E, 80, a member of AIA Detroit since 1953, died on December 17, 1992, of respiratory failure in Henry Ford Hospital. Mr. Blessing was suffering from Parkinson's Disease, and his health had been deteriorating since suffering a stroke in 1991.

Mr. Blessing graduated from the University of Colorado with a B.S. in Architectural Engineering, and from Massachusetts Institute of Technology with a Bachelor of Architecture and a Masters in City Planning. He was one of the first American urban planners to have been trained as such. Mr. Blessing worked as a planner in New Hampshire, Chicago, Boston and Chicago again before coming to Detroit. After World War II, he worked as an urban planner in Tokyo to help rebuild Japan. He served as Director of the City Plan Commission in Detroit from 1953 to 1977, where he guided just about every building project in the City until his retirement a quarter century later. Mr. Blessing was the Chief Architect of such notable projects as Lafayette Park, Elmwood Park, the Civic Center, the Medical Center, expansion of the Cultural Center, the revitalization of Corktown, and laying plans for parks along the riverfront. From 1957 until the late 1970s, he taught city planning at Wayne State University in a program he helped found. In 1978, he was appointed Professor of Architecture at the University of Detroit. He retired in 1985. Mr. Blessing's honors, professional accomplishments and affiliations, and civic activities are endless. For the AIA, he was honored for his contributions with the Charles A. Blessing Award for Lifetime Achievement in 1992, the first Robert F. Hastings Award in 1978, a College of Fellows Special Citation in 1977, a National AIA Medal in 1976, the AIA Detroit Gold Medal in 1972, an AIA Citation for Excellence in Community Architecture in 1965, and Fellowship in 1963.

Surviving are his wife of 52 years, Elizabeth Curtis Long Blessing, two sons, Bayard and Curtis, a daughter-in-law, Amanda Van Dusen, two grandchildren and a sister.

The Bell Chapel of Wm. R. Hamilton Co. of Birmingham has arranged to have a young tree planted on Michigan's public lands in memory of Mr. Blessing. The living memorial is part of a large endeavor, in support of the State of Michigan's Conservation and Reforestation Programs, to restore the landscape and the environment with the eternal beauty of living trees.

Memorial Services for Mr. Blessing will be held at the Detroit Institute of Arts on Thursday, February 11th at 3:00 p.m. For further information, please contact the AIA Detroit offices.
GRAPEVINE

For the first time in its 135-year history, The American Institute of Architects has installed a woman as its president. Philadelphia architect Susan A. Maxman, FAIA, was inaugurated as the 69th President. Other 1993 officers include: L. William Chapin II, FAIA, Rochester, NY; First Vice President/President Elect; Francis A. Guffey II, AIA, Charleston, WV; Cynthia Weese, FAIA, Chicago; and Chester A. Widom, FAIA, Santa Monica; Vice Presidents; Betsey Olenick Dougherty, FAIA, Newport Beach, CA; Secretary; and Michael E. Bolinger, FAIA, Baltimore, Treasurer...Kevin Roche, FAIA, will receive the prestigious 1993 American Institute of Architects Gold Medal on January 26th at the 1993 Accent on Architecture celebration in Washington, DC...Kent Hubbell, AIA, and Cynthia Enzer Radicki, Intern AIA, participated as jury members for the AIA 1993 Honor Awards, to be announced at Accent on Architecture this month and presented at the National Convention in Chicago in June...Robert M. Beckley, FAIA, Dean of the University of Michigan College of Architecture and Urban Planning, was elected Secretary of the National Architectural Accrediting Board (NAAB) for 1993...Seymour Remen, AIA, named a '92-'93 Fulbright Fellow in Architecture, will be based at SINTEF, The Norwegian Institute for Hospital Research, from March to July 1993. He will coordinate work there and on the continent in the area of semiotics and design of settings for the treatment of mental illness for different societies...Norman W. Schleif, Jr., AIA, University Architect at Michigan State University, was promoted to Commander, Civil Engineer Corps, United States Naval Reserve. He will soon join the staff of the Commander, Theater Wartime Construction Manager, Atlantic Fleet, headquartered at Naval Base, Norfolk, Virginia...For the third consecutive year, The Society for Marketing Professional Services national headquarters has presented the President's Award to SMPS Michigan. The award recognizes the 1991/92 chapter board of directors for exemplary management and chapter leadership. They include Craig Rutherford of Ellis/Naeyaert/Gengerheimer Associates, Diann Ohman of SH&G, Kevin Martin of NTH Consultants, Gerald Belian of Testing Engineers and Consultants, Kathleen Hudson of Albert Kahn Associates, Joe Melnick, formerly of Luckenbach/Ziegelman and now of Butzel Long, Trude Noble of Wade-Trim, Betty Cobb of JRJ, Pat Sullivan of R.E. Dailey, and John Williams of Peterson, Williams and Bizer...Denis Schmiedeke, AIA/SAH, has won his fourth National AIA photo award in the annual 35mm Slide Photography Competition conducted by the St. Louis Chapter. Accorded a Merit Award for an image of Marcel Breuer's St. Francis de Sales Roman Catholic Church in Muskogon, the photograph will be published in the annual AIA appointment desk calendar. In addition, Schmiedeke's image of a stained glass rose window of the centennial First Methodist Church of Ypsilanti will be published. Balthazar Korab, Hon. AIA, was a member of the jury...The CNA Insurance Companies and Victor O. Schinnerer & Company, Inc. are distributing $43.6 million in profit-sharing returns to their professional liability insureds in more than 10,000 architecture and engineering firms across the U.S. The returns, covering the policy years 1985 to 1989, will begin immediately and are the result of the unanticipated 38% decrease in claims during those policy years...The Michigan Dept. of Treasury has expanded its Electronic Funds Transfer (EFT) program to include all businesses in Michigan. If you would like to begin submitting your sales, use, withholding and/or single business taxes by EFT, contact the Sales, Use and Withholding Taxes Division, Technical Section at 517/337-3190...Return your Azon Corporation postcard! It was not made really clear, but AIA Michigan is the "local beneficiary" of Azon's commitment to pay $1 for each returned postcard--and every bit helps. If you did not receive a postcard, lost it or tossed it, please call 800/847-9374. Thanks!

FIRM NEWS

Lots of new addresses for the new year. Please take note...Ghafari Associates, Inc. has moved from their main office in Livonia to a building of their own design in Dearborn. The new address is 17101 Michigan Ave., Dearborn, MI 48126-2736; telephone 313/441-3000; fax 313/441-3001...Progressive Architecture Engineering Planning has relocated to 1811 4 Mile Road, N.E., Grand Rapids, MI 49505; telephone 616/361-2664; fax 616/361-1493...Continuing their development and restoration work in the Harmony Park area, Schervish Vogel Merz, PC, has moved into the historic Tobin Building. They are now at 277 Gratiot Ave., Suite 700, Detroit, MI 48226; telephone 313/965-3101; fax 313/965-2377...And Victor Saroki & Associates relocated to 259 E. Frank, Birmingham, MI 48009; telephone 258-5707; fax 258-5515...Glenda Meads Architecture and Design announces her new practice, Pellegrina Studio, located at 862 West Lincoln, Birmingham, MI 48009; telephone 645-1364; fax 645-9137...Eight individuals have been appointed Associates at Smith, Hinchman & Grylls Associates, Inc. They are J. John Bohn, AIA, Chief Architect in the Washington, D.C. office; Harold A. Daniels, Estimator; Cynthia S. Garcia, PE, Civil Engineer; Satish Grover, Estimator; Nicholas Salowich, AIA, Architectural Designer; Bart F. Stasa, PE, Electrical Engineer; Michael J. Weingartz, PE, Electrical Engineer; and Mark A. Zimmeran, ASID, Senior Interior Designer...Luckenbach/Ziegelman and Partners Inc of Birmingham has elected Timothy J. Zawodny, AIA, as Associate of the firm...T. Rogovoy Associates, Inc. of Bloomfield reports the appointment of Mark B. Drane, AIA, as a member of the Board...MAS Associates Incorporated of Farmington Hills announces that Ronald Lincoln, AIA, has joined the firm as a project architect...the office of Toshach Sobczak Spence Forsythe, Inc. of Saginaw has appointed Fred A. Eurich, AIA as Vice President and Partner...BEI Associates, Inc. announces that James A. Fountain, AIA, has joined the firm as Vice President, Business Development...Progressive Architecture Engineering Planning...
has appointed Brian K. Craig, AIA, as Vice President of the firm and Facility Design Group Leader...Seymour Remen Associates, Healthcare and Technical Facilities Consultants reports that Emanuel Mikoh, Ph.D., Assoc. AIA has joined the firm, and Remen Mikho Consultants, Inc., Healthcare Architects and Planners is the firm's new name...Richard E. Fry, AIA, Ltd. of Ann Arbor makes two announcements—Michael Van-Goor, AIA, joins the firm as a partner, and the firm introduces its new name—Fry & Partners Architects, Inc....Resplendent after its $58 million restoration, the Michigan State Capitol Building received a 1992 National Preservation Honor Award from the National Trust for Historic Preservation. The project was selected from hundreds of exemplary historic preservation projects nationwide. Among the design team members credited for the meticulous rehabilitation were: Richard C. Frank, FAIA, Architects Four, Inc., Wigen Tinknell Meyer and Associates, and Quinn Evans/Architects...Professional Builder & Remodeler Magazine's annual "Best in American Remodeling Awards" honored CBI Inc. Architects and Planners of Bloomfield Hills with two Grand Awards. The first was in the Room Additions Category for a private residence in Huntington Woods; Keith A. Logsdon, AIA, and Debra K. Ureel, interior designer. The second award was in the Non-Residential Category for a flower and gift shop in Metamora; Robert G. Clarke, AIA,...Johnson Johnson & Royine of Ann Arbor has received the Texas Chapter of the American Planning Association's 1992 Award for Comprehensive Planning...Dorchen/Martin Associates, Inc. of Southfield and their work for McDonald's Corp. was the subject of a full-page feature article published in the Royal Oak Daily Tribune. From Sault Ste. Marie to Detroit, the firm has worked on more than 200 McDonald's restaurants focused on nostalgia and theme-based designs...Service & Design Group * Architects of Kalamazoo is celebrating the completion of its first year in business, reports Terry Eric Schley, AIA, President...Snyder Szantner & Peters of Farmington Hills has been awarded the Waterford Township Public Library Expansion project. In addition, the firm has recently completed a major Check Processing Facility for the 5th District Federal Reserve Bank of Richmond, Virginia...Culbertson Jacobs & Milling Architects, in association with Peter Basso Associates, has been selected to provide general architectural and engineering services for The University of Michigan Hospitals...Straub Associates/Architects of Troy is pleased to report that Julie Kosik and Kenneth Brower have successfully completed the State of Michigan requirements for licensure as Architects.

OPPORTUNITIES

Needed: Photographs and drawings of residential projects for three architectural design books on "Aspects of the Home." McGraw Hill will publish The Small House II (best seller on diminutive dwellings), Expressive Details (innovative and useful elements of small-scale design), and Inside/Outside (landscape and home) during the next five years. Projects suitable for publication are being solicited nationwide. Please contact Shirley Halstead, c/o Doo Dickinson, Architect, 94 Bradley Road, Madison, CT 06443, or telephone 203/245-0405 for more info...The AIA and the International Union of Architects (IUA) will sponsor an international competition to foster innovative solutions that use environmentally-conscious building design. In "A Call for Sustainable Community Solutions," competitors are challenged to propose ideas for sustainable built environments that will affect building design, architectural technologies, and community development over the course of the next 50-100 years. Awards include $50,000 in prizes. Registration deadline is April 1st; submission deadline is May 1st. For more information, write: Sustainable Community Solutions, The American Institute of Architects, 1735 New York Ave., N.W., Washington, DC 20006-5292...The Royal Oak Foundation, the American membership affiliate of the British National Trust, announces a design competition with a $15,000 award. Intended to encourage an exploration of the continued evolution of the classical tradition in the face of new technologies and old preoccupations, the competition is open to students or professionals practicing fewer than five years in architecture, landscape architecture, and interior design. Deadline for entries is May 1st. Contact: The Royal Oak Foundation, 285 West Broadway, New York, NY 10013; telephone (212) 966-6565...The City of San Rafael, California, announces St. Vincent's/Silveira Land Use Competition. Located across the Golden Gate from San Francisco, the City is looking for creative land use planning models that address both community development needs and environmental projection objectives. The winner will receive a $20,000 award; additional prize money and honors will also be awarded. Registration forms are available now. Interested individuals or teams should contact: William H. Liskamm, FAIA, Competition Advisor, City of San Rafael, St. Vincent's/Silveira Land Use Competition, City Hall, P.O. Box 151560, San Rafael, CA 94915-1560; telephone Competition Secretary at 415/485-3085 or fax 415/459-2242...Edison Electric Institute, GM, Hughes Power Control Systems, EDS, and the U.S. Dept. of Energy, together with Detroit Edison, announce "The Electric Vehicle and the American Community: A National Planning and Design Competition." The introduction of electric and hybrid electric vehicles to communities in very large numbers will shift the infrastructure which supports the automobile. Anticipating these changes and promoting creative solutions affords an unprecedented opportunity. Entrants are challenged to prepare a plan for a new electric vehicle infrastructure using as their subject either an existing or planned new community. $100,000 in prizes will be awarded. Registration is currently underway. Contact: Electric Vehicle Infrastructure Competition, 432 North Saginaw St., Suite 801, Flint, MI 48502...The American Planning Association (APA) issues a call for student/professional papers. The APA will present winners in Lans-

Focusing on the theme of radical or innovative ways to restructure communities and community services to position them to respond to future opportunities, papers must be a joint effort between a student and practicing professional or faculty member. For more information, contact Melissa A. Kalo, Michigan State University, Urban Planning Program, 201 Urban Planning and Landscape Architecture Bldg., East Lansing, MI 48824-1221. Notice to all entrants of the recent Berlin/Spreebogen International Competition for Urban Design Ideas of the German Federal Capital. An exhibit/symposium of solutions which originated from Michigan, Ohio, Indiana and Kentucky will be coordinated. Contact: Lawrence C Davis, Beckwith Chapman Assoc, P.O. Box 246, 4358 Kebr Rd., Oxford, OH 45056; telephone 513/923-1103; fax 513/523-1385. The AIA is developing a set of Programs for Sole Practitioners to be offered at the national Chicago Convention in June. For advance announcements, please send name and address to: Aster Tessema, The American Institute of Architects, 1735 New York Ave., N.W., Washington, DC 20006; fax 202/626-7518. Lawrence Technological University is launching the nation's first Bachelor of Fine Arts (BFA) degree program in Architectural Illustration. Preparing students to enter the design and illustration professions as highly-skilled, creative, and technically-aware illustrators is the goal of the new program. An advisory council included the Dean of Arch at MIT and the former Dean of the Harvard Graduate School of Design. Faculty in the new program are all active or professional illustrators. Designs for Independent Living, a barrier-free design consulting service of the Ann Arbor Center for Independent Living, is offering memberships for Michigan architects. Members receive a monthly newsletter filled with the most current ADA information and other barrier-free design regulations that affect daily practice. For further information, write: AACIL, 2568 Packard Rd., Ann Arbor, MI 48104; telephone 313/971-0277; fax 313/971-0826. Michigan Consolidated Gas Company (michcon) is offering a "Commercial Conservation Technical Studies" program. Initiated to assist customers in funding professional consultation in the evaluation of complex energy conservation needs, the program will assist professional consultants and technical analysts, as well as school and hospital personnel, to submit acceptable studies. For more information, contact Jeremiah Hollis, Admin., Conservation Services, michcon, at 256-5984. A/E Business Review, The Management and Marketing Newsletter for Architects, Engineers and Planners, reports that the federal government is still the hot spot for new design projects. Despite the fact that the peace dividend has impacted military construction, according to the "1993 Federal Design Outlook" (FDO), billions of dollars in new projects from the military and other federal agencies are still available to interested A&E firms. The updated, 100-page FDO includes proposed projects for the Army, Navy, Air Force, Marines, Dept. of Defense, Coast Guard, General Services Admin., and the Veterans Admin., contact names and addresses, as well as selection tips. For more info, write to A/E Business Review, P.O. Box 4808, Cave Creek, AZ 85331; telephone 602/488-5440.

**WANT ADS**

Position Desired: Intern-Architect seeks entry-level position. Experience includes working drawings, AutoCad and CADkey Software Systems, architectural presentation drawings, and graphics for promotional pieces. B.S. in Architecture from Ohio State University. Active in AIA Cleveland. Please contact: Adrienne Dionne Bailey, 3065 Lincoln Blvd., Cleveland Heights, OH 44188; telephone 216/932-5917.

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**CONCRETE EXAMS AND TRAINING**

The Michigan Certification Board of Examiners will conduct Level I and Level II Concrete Technician Certification Examinations. Sponsored by the Michigan Concrete Association (MCA), the exams will be held on April 15 and 29 at Lansing Community College (LCC). New this year are the expanded requirements of MDOT. The city, county and village personnel performing acceptance sampling or testing on their concrete projects with federal funding are required to be a minimum Level I, Concrete Field Testing Technician. Also, the MDOT Trial Spec's for quality assurance and contractor control require certified personnel.

The MCA will offer training courses to prepare for the exams. Classes for Level I, Concrete Field Testing Technician, and Level II, Concrete Technician applicants (including current Level I's applying for Level II) will be held from March 22-26. Two-day Level I. Concrete Field Testing Technician training courses will also be given on April 21-22, and on April 21 and 23. Classes will be held at LCC. Registration is on a first-come/first-serve basis and is limited to 30 students per training course and 65 per exam. Call the MCA at 800/678-9622 or 517/487-1181 to order a registration packet. Deadlines for receiving applications and payment in full are February 15 for the March course and/or April 15 exam, and March 1 for the April courses and/or April 29 exam.

**Heartburn.**

For fast, fast relief of the heartburn from being cut out of AIA Documents, call us today.
JANUARY

4-29  The Architectural Fantasies of Iakov G. Chernikhov 1889-1951 - Rackham Galleries - UofM
19  AIA Grand Valley Chapter - Architectural Design
21  MAF Trustees meeting 1:30-4:30 p.m. - Lansing
23-26  AIA National GrassRoots/Wash. DC Grand Hyatt

24  Place Magazine deadline: "Renovation and Restoration"
26  William M. Worden - An American Mansion as Architectural Meting Pot - Edel & Eleanor Ford House - 7:30p.m. $7.00 includes refreshments & tour

FEBRUARY

2  AIA Michigan EnCom and Board of Directors Meeting - Detroit
3-4  Expo '93 Design & Construction - Cobo Hall - Detroit
4  AIA Michigan Business Meeting - Cobo Hall 10:30 to Noon
4  Board of Architects Meeting - 611 W. Ottawa, Conf. Center Room 4, 10:00a.m.
4  Robert Simon, New York, Founder, Reaton, and Design Auditorium (A-200)
4  Wolfgang Karg, German Architect - Andrews University 8:00p.m.
5  MAF Finance Committee Meeting 2:30-4:30 p.m. - Detroit
9-14  Architecture Program Student Exhibit - Shauer Gallery, A&A Bldg. - UofM
10  BOCa Reception - Beaubien House - Detroit - 5:30p.m.
11  Memorial Service - Charles Blessing, FAIA - DIA
19  Ray Shapardson - Theater Restoration Consultant - Saving America's Beautiful Theatres - Edel & Eleanor Ford House - 7:30p.m. $7.00 includes refreshments & tour
18  James Ingo Freed, FAIA, Pei Cobb Freed & Partners - The Raoul Wallenberg Lecture - Rackham Amphitheatre 8:00p.m.

18  AIA Huron Valley Chapter Event: Marketing/Business Seminar with consultant David Walaby
18  Jim Franklin, AIA - Andrews University 8:00p.m.
23  AIA Detroit Board of Directors Meeting - Beaubien House 8:00a.m.

MARCH

9  Susan A. Masmun, FAIA, President, AIA - The Leonard B. Wilke Lecture - UofM
9  MAF/UofM Seminar - Environmental Renovation - UofM/Michigan League
11  MAF Trustees Meeting 1:30-4:30 p.m. - Lansing
16  AIA Grand Valley Design Awards - The Eberhard Center
18-19  Health Facilities Conference - Amway Grand Plaza Hotel - Grand Rapids
18  John Jerde, Venice, CA, Principal, The Jerde Partnership - LTU 7:30p.m. - College of Architecture and Design Auditorium (A-200)
19  Dr. Geoffrey Beard - Noted Architectural Historian - The English Country House interior - Edel & Eleanor Ford House - 7:30p.m. $7.00 includes refreshments & tour
19-21  Monterey Design Conference - California Council/AIA - for more info - 800-886-7714
20-21  The 30th Annual Photographic Symposium, sponsored by the Photographic Guild of Detroit, will feature Dennis Schmidleke, AIA/SAH, conducting two seminars, "Architectural Photography in 35mm Format" and "Creating Title Slides: From Low to High Tech." More info contact Cal Davis 313-842-4831
23-24  Roofing Industry Promotion Fund trade show - Hyatt Regency Dearborn - more info call 313-759-2140
24  AIA Detroit Board of Directors Meeting - Beaubien House 8:00a.m.
25  AIA Michigan Executive Committee Meeting - Flint

APRIL

1  Board of Architects Meeting - 611 W. Ottawa Conf. Center Room 4, 10:00a.m.
8  Stephen Habash - Seminar on ADA - Andrews University 8:00p.m.
14  MAF Finance Committee Meeting 2:30-4:30 p.m. - Detroit
15  William Turnbull, San Francisco, Principal, William Turnbull Associates - LTU 7:30p.m. - College of Architecture and Design Auditorium (A-200)
15-17  National Trust for Historic Preservation - Midwest Preservation Conference - Radisson Plaza Hotel - Kalamazoo - for more info call 312-856-5467
18  Smith Punk, AIA, PE - Roofing Seminar - Andrews University 8:00p.m.
18-20  Construction Code Meeting - MAF - Shanty Creek
20  AIA Grand Valley Chapter - E. Werner Johnson, AIA features his design for the Public Museum project under construction
22  AIA Detroit Board of Directors Meeting - Beaubien House 8:00a.m.
29  AIA Michigan Executive Committee Meeting - Park Place
30-31  AIA Michigan Board & Leadership Retreat - Chapter Presidents & Vice Presidents

MAY

5  MAF Trustees Meeting 1:30-4:30 - Lansing
12  AIA Detroit Board of Directors Meeting - Beaubien House 8:00a.m.
12-14  Herszel Shepard, FAIA - Historic Preservation Conference - Andrews University 8:00p.m.
15  AIA Detroit Design & Recognitions Program - Kingswood/Grand Rapids
20  AIA Michigan Executive Committee - Kalamazoo
31  Memorial Day

JUNE

3  Board of Architects Meeting - 611 W. Ottawa Conf. Center Room 4, 10:00a.m.
10  AIA Executive Committee & Board - Lansing
15  AIA Detroit Board of Directors Meeting - Beaubien House 8:00a.m.
18  24 AIA National Convention - Chicago

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