2003 President's Report

At the Mackinac Annual Convention in 2002, I proposed that 2003 would begin our focus on Livable Communities for the next four years. Generated as a topic which members were deeply concerned about at the Leadership Retreats from 2001 and 2002, this topic parallels the political issues in Michigan today as well as aligns our state with the National AIA agenda. From the Governor's Land Use Task Force, to daily articles reflecting difficult planning decisions in every Michigan community from the UP to the Ohio border, this issue affects the way we build as architects and contribute to our communities.

Your responses included:
- Meeting with the City of Detroit to review future collaborations and assistance with developing a new permit process.
- Responding to the survey by the Land Use Policy Stakeholders to the Governor's Land Use Task Force and participating in discussions with engineers and planners on our response to the report.
- Our Livable Communities Task Force is currently developing a Guideline for Livable Communities and a new "green" Web page for AIA Michigan.

At the leadership retreat in January, I challenged AIA Michigan to seize opportunities, to make meaningful contributions, to use available resources and to have fun. We focused on a different topic developed at the Leadership Retreat at each board meeting throughout the year. This report is a brief summary of some of our activities.

1. Membership and organization
- A membership drive directed to past members and new registrants.
- A review of associate and new member dues structures.
- Continued restructuring of the MAF agreements.
- Continued revenue sharing with chapters.

2. Public Awareness
- Support for public awareness articles on Livable Communities, and a template to be used by each chapter.
- Support for the Detroit and Flint guides to architecture.

3. Government Affairs
- Active participation in the Howling, Grassroots and APAC fundraisers, and the creation of "white papers" to take to Lansing next April.

4. National AIA
- Representation at Grassroots, the Convention and the Sister State Chapters built new networks of information for our committees.
- Guidance from Gene Hopkins and Tom Mathison provided us with a framework for alignment with National AIA and visions of great possibilities for our members.

With your help, 2003 was a great success. I enjoyed working with so many of you and collaborating on new and old projects. I look forward to 2004 and AIA Michigan's continued focus on communities and sustainability.

Celeste Novak, AIA
2003 AIA Michigan President
2003 Secretary’s Report

A review of the Board meeting minutes from the past year indicates much of the real work of our organization is done in committees and at the chapter level. The main function of the board is to set the strategic direction for the organization and provide guidance and support on the means and methods to achieve the organization’s goals. Much of our time at the board meetings is spent hearing reports on the activities and progress within committees such as Government Affairs and Public Affairs and from the chapters.

In January, the Board met in Traverse City, along with chapter presidents, vice presidents, representatives from Michigan architectural schools, the Michigan Architectural Foundation and committee chairs. For the first time all Executive Committee members of the local chapters were invited; and several attended the two-day session.

The purpose of this Retreat is Leadership Orientation and planning for the coming year. It provides an opportunity for everyone to learn more about the issues important to AIA Michigan members so we can develop goals reflecting these priorities. This is an important beginning for chapter leaders to understand AIA Michigan goals and how they can be a part of making our organization successful. The major issues discussed during the session were:

- Public Awareness
- Education – Practice
- Organization
- Livable Communities
- Government Affairs

The main goal for 2003 was to develop a focus on Livable Communities and how architects make a difference in making communities more livable.

The commitment to start sharing revenue with the chapters was achieved this year by providing chapter grants totaling $500 per chapter to support attendance at Grassroots the National AIA leadership forum held every year in Washington, D.C.

At the April Board meeting in Lansing, Associate Director David Fisher resigned from the Board due to being called to active duty in the armed forces. It has been important to keep David in our thoughts and prayers. The meeting focused on livable communities and how to get a handle on the issue. Two groups generated several ideas:

- Generating Position papers for discussion
  - Development rights
  - Urban growth boundaries
  - Look for other groups with similar focuses
  - Ordinances for communities
  - Green design
  - Certification of planning commissioners

Other issues
- Define livable communities within the AIA so that we are on the same page
- Look at other groups working with livable communities for synergies
- Design Retreat – Saturday night discussion to help define livable communities
- Host a summit in fall of 2004 with wide range of groups interested in livable communities
- Try to tie into the land use leadership council
- Focus on a community that can show some success with – possibly Albion

In June, the Board met at the Brook Lodge in Augusta, Michigan. A CPI increase to the dues was approved. The board also authorized Celeste Novak and the Finance Committee to approach MAF about restructuring the mortgage to reduce costs based on lower interest rates.

Significant public awareness about architecture has been achieved through the publication of the Flint Guide to Architecture published by the Flint Chapter. Also, the Detroit Chapter successful spring issue of Destination Detroit magazine focused on regional planning and urban sprawl. Five Detroit AIA members provided articles for the publication.

At the Mid-Summer Conference on Mackinac Island in August, the Board approved the slate of officers for 2004 as follows:

- President
  Randy Case, AIA (Southwest)
- Vice-President
  Harry Terpstra, AIA (Grand Valley)
- Treasurer
  Jeff Hausman, AIA (Detroit)
- Secretary
  Dennis King, FAIA (Detroit)
- Regional Director
  Tom Mathison AIA (Grand Valley)
- Past President
  Celeste Novak, AIA (Huron Valley)

Forty-seven members and guests attended the Annual Meeting at the Conference. This is traditionally a time to remember fellow architects who have passed during the previous year. The necrology is as follows:

- William Kessler, FAIA
- Mark Krauskopf, AIA
- Frederick Wigen, AIA-E
- Philip Meathe, FAIA
- Philip Nicholas, AIA
- Paul Reehil, AIA
- Robert Mengel – former member
- Curt Hacias – president of CAM.
2003 Secretary's Report
(Continued from page 2)

A special moment of silence was requested for the recent passing of Bob Raisch's grandson and Harry Terpstra's great aunt, aunt, uncle and father-in-law.

In October, the Board met at the Skyline Club in Southfield. The board approved the renegotiated mortgage rate of 6 percent with MAF. The mortgage must be re-written but this action will save the Society approximately $38,000 and pay off the mortgage in seven years versus nine years.

The final Board meeting was held on December 11 at the Beaubien House in Detroit as a joint meeting with the 2003 and 2004 Boards. This meeting also includes representatives from the MAF, which helps make a smoother transition from one Board to the next.

– Jeff Hausman, AIA
AIA Michigan Secretary

2003 Regional Director's Report

The most recent meeting of the National AIA Board of Directors was held on December 4-5, 2003, at the Institute headquarters in Washington, D.C.

Following is a summary of reports and actions taken by the Board during this three-day meeting, presided by Thompson Penney, FAIA, President.

Treasurer’s Report
Treasurer Doug Steidl, FAIA, reported the budget is $500,000 ahead of expectations and that 2003 will be a year in which the AIA did not have to use its line of credit anytime during the year. This has not happened in some time. The projected budget for 2004 will be approximately $42,000,000.

The Board reviewed new investment policies for the Institute and urged alignment between investment strategies and AIA’s strategic plan for the future.

Awards & Recognitions
The Board of Directors selected Samuel Mockbee, AIA, as the 2004 AIA Gold Medal recipient. Mockbee founded the Rural Design Studio 12 years ago in the rural South, and he inspired a movement of design rich in culture, context and humanity.

The Board of Directors selected Lake/Flato of San Antonio, Texas as the 2004 AIA Firm of the Year. Their work is highlighted by its variety, sustainability, adaptive reuse, collaboration and diversity.

The Board learned the AIA/ACSA 2004 Topaz Medallion for Excellence in Architectural Education recipient is Stanford Anderson from MIT, who founded an advanced program to bridge history with education and design.

The AIA 2004 Whitney M. Young, Jr. Award recipient is Terrance J. Brown, FAIA, from New Mexico. Terry improved the quality of life for thousands of Native American and Central American people and underserved communities throughout the Western Hemisphere. In doing so, he carried on the humanitarian vision and goals of Whitney Young, Jr.

The Board selected Robert A. Odermatt, FAIA, from the San Francisco area of California as the recipient of the 2004 Edward C. Kemper Award. This award recognizes his contributions to his local chapter, the California Council, service on the National Board and the College of Fellows.

In 2003, eight presidents of foreign national, regional and international architects’ associations were selected to receive the AIA Presidential Medal and Honorary Membership in the AIA. They include Katarina Nilsson, Architects’ Council of Europe; Barry Will, Architects Regional Council of Asia; Fernando Mora, Federation of Colleges of Architects of the Mexican Republic; Jaime Lerner, International Union of Architects; Hiroshi Ohune, Japan Institute of Architects; Ki Soo Oh, Korean Institute of Architects; Bonnie Maples, FRAIC, Royal Architectural Institute of Canada; David Parken, FRAIA, Royal Australian Institute of Architects.

Guest Speaker

He the book was inspired by his economic development experiences in Pittsburgh, noting it was “the Silicon Valley of 100 years ago.”

Florida draws three conclusions in his book:

• Human creativity drives economic growth – 33 percent of people work in “creative” professions today, including science, technology, design, engineering, etc.
• Knowledge, intelligence and creativity of people are the most important part of companies. As a result, companies go to where highly creative people are,
2003 Regional Director's Report
(Continued from page 3)

not the reverse.

• Cities have replaced the corporation as the principal organizing entity determining where people go. What do people want in a place to live and move to? Energy, excitement at the street level. Outdoor recreation. Diverse city. Authenticity and credibility. A good relationship of built environment and the natural environment. A mix of people and creative use of public spaces.

Union of International Architects
Ron Altoon, FAIA, reported on the UIA, specifically on the Evaluation Committee of the UIA, which was established to respond to the AIA’s concerns about the UIA election process, meeting planning and operational protocol.

Update on Nat’l Associates Committee Internship & Career Survey
The NAC reported on its survey and key results. More analysis and feedback will be obtained from the wealth of data produced from this survey.

Presentation of the 2004-2005 Operating Plan
Executive Vice President/CEO Norm Koonce, FAIA, reviewed the Operating Plan for the Institute, organized into four primary areas: AIA Advocacy, AIA Community, AIA Knowledge and AIA Value/Resources.

Presentation of 2004 Operating Budget
Treasurer Doug Steidl, FAIA, and CFO Rich James presented the operating budget, which coincides with the 2004 Operating Plan.

Secretary’s Report
Secretary Larry Livergood presented revised Rules of the Board governing the selection process for the AIA Gold Medal and Firm of the Year.

AIA Scholarship Task Force Report
The Board approved the recommendation of the Scholarship Task Force authorizing management to proceed with a three-part strategy starting with collaboration with AIA components to enhance giving through a matching grants program.

Future Convention Sites Selection
The Board heard a report from Norm Koonce, and from our convention consultant about their recommendations for convention locations for the years 2009 to 2013. Final selection will be made at the March, 2004 Board meeting.

Board Strategic Issue Discussion Groups
The Board broke up into discussion groups to discuss priorities for 2004. I serve on the Education Discussion Group, which will focus on issues of mentorship, diversity, IDP, emerging professionals, licensure and metrics of success.

Advertising Campaign
The Board voted to recommend to the membership an increase of $50/member and $10/Associate member for the continuation of the advertising campaign, in lieu of an annual special assessment.

Report by McGraw Hill Construction
Robert Ivey, Editor of Architectural Record, provided an update on activities relevant to the AIA/McGraw Hill partnership agreement.

Blue Ribbon Panel on the 150th Anniversary Report
Sylvester Damianos, FAIA, chair of the Blue Ribbon Panel, reported to date, two national events are planned in New York City (location of the founding of the AIA) and in Washington, D.C. for the AIA sesquicentennial anniversary in 2007.

Farnsworth House Emergency
The Board voted to offer $100,000 for the National Trust for Historic Preservation to use as part of its bid to secure the Farnsworth House, which is in imminent danger of being moved or destroyed by its private owners. The property was slated for auction on December 12. If the National Trust bid is not accepted, the funds will be returned to AIA.

Reports from Collateral Organizations
The Board received reports from representatives of AIA’s collateral organizations including AIAS, NCARB, ACSA, NAAB, College of Fellows and NAC.

Report on 2004 Grassroots Leadership Conference
Doug Steidl, FAIA, First Vice President, gave a report on Grassroots, scheduled for March, 2004 in Washington, D.C. The Theme of this year’s conference will be Serving Members, Profession, Communities. Issues related to livable, sustainable communities will be stressed on visits to Capitol Hill. Information will be sent to all component leaders in January.

Announcements of Candidates for National Office in 2004
Secretary Livergood, AIA announced the following as candidates for office for 2005:

First Vice President
Kate Schwennson, FAIA (Iowa)
David Watkins, FAIA (Texas)

Vice President (three are elected)
John Baker, AIA (Oregon)
Michael Hricak, FAIA (California)
Shannon Kraus, AIA (Texas)
Tom Mathison, AIA (Michigan)
Scott Simpson, FAIA (Massachusetts)
R.K. Stewart (California)
Stephen Swicegood, FAIA (Georgia)

Secretary
Orlando Maione, AIA (New York)
Robert Middlebrooks, AIA (Virginia)
John Senhauser, FAIA (Ohio)
2003 Annual Report

2003 Regional Director's Report
(Continued from page 4)

Next Board of Directors Meeting
The next Board of Directors meeting is scheduled for March 1-2, in Washington, D.C., preceding the Grassroots Leadership Conference on March 4-6.

On a Personal Note
Gene Hopkins' inauguration was an event we will never forget, as everyone sensed the history and significance of this honor for our friend Gene and for AIA Michigan. In the days leading up to the inauguration, and during the Sunday brunch that followed, Gene, Jane and Brie were gracious with their time and warm words of welcome. To say we are all proud of them would be a huge understatement. 2004 promises to be a bright year for AIA!

I want to publicly thank Jan Casai (wife of Tim Casai, FAIA, 2002 President of AIA Michigan) for the privilege of joining her in song for a special musical message to Gene during his inauguration. It was truly a thrill.

Also, after receiving generous encouragement from those I respect and admire, I have entered the race for vice president of AIA. As you can see from the list above, the race is crowded with fine candidates from across the country. Your support will be important in the days ahead, and I hope to talk with you about AIA's agenda and how we can work together to make it better for members and for society.

Please give me a call if you have any questions or opinions about the Board Meeting. It is a privilege to serve AIA Michigan, and I look forward to hearing from you.

- Thomas R. Mathison, AIA
AIA Michigan Regional Director

2004 AIA National Board of Directors
Inauguration of Gene Hopkins as 80th President of AIA

The Jefferson Building of the Library of Congress was the setting December 5 for the inauguration of Michigan's own Gene Hopkins, FAIA, as the 80th President of the American Institute of Architects.

Almost 100 of Gene's colleagues, friends and family joined in for this formal event that included a formal reception, dinner and afterglow. AIA Michigan was well represented by members of the AIA Michigan Board of Directors, as well as representatives from the Michigan Architectural Foundation Board of Trustees, AIA Detroit, AIA Huron Valley, AIA Grand Valley and AIA Saginaw.

The next day, Gene presided over the first meeting of the 2004 Board. He opened the meeting with an overview of opportunities including a knowledge-based agenda, focus on sustainability, enhanced partnerships with related groups, earning the label "voice of the profession" for AIA, being a home for the entire profession and being a resource for emerging professionals. Specifically, Gene cited a goal for the Board of Directors to be more accessible and transparent to membership.

For 2004, the following EXCOM members will lead specific areas of the agenda for AIA: Advocacy - Paul Boney; Diversity - David Lancaster; Emerging Professionals - R.K. Stewart; Finance and Audit - Jim Gatsch; Knowledge - David Watkins; Secretary's Advisory Committee - Larry Livgood.

Q&A with Eugene Hopkins: Detroit Architect Gets National Role

A December 6, 2003 Detroit Free Press article featured Gene Hopkins, the first Michigan architect to take the helm of the National AIA in more than three decades. Visit www.freep.com/realestate/renews/arch6_20031206.htm to read the article.

Mathison Enters Race for AIA Vice President

Michigan architect Thomas R. Mathison has put in his bid for an AIA National Vice President post. Three of the seven candidates will be elected.

Mathison currently serves on the National Board of Directors as the AIA Michigan Regional Director.

Mathison is a principal at Tower Pinkster Titus Associates, headquartered in Kalamazoo, with additional offices in Grand Rapids and Bloomfield Hills. He works from the Grand Rapids office and serves on the firm's board of directors. He is a 1975 graduate of the University of Michigan and received his architectural registration in Michigan in 1978. He has served as president of AIA Grand Valley, and as president of AIA Michigan.

Phone: 616/456-9944
Fax: 616/456-5936
Email tmathison@tpta.com

AIA Michigan Bulletin

January 2004 • 5
Government Affairs Report

The following are the highlights for the AIAM Government Affairs Committee for the 2003.

Legislative priorities for 2003 were:
• Qualifications Based Selection
• Certificate of Merit
• Workers Compensation Amendment
• State Contract Reform
• Professional Service Taxes
• Net Metering.

White Papers – The Committee drafted three white papers covering "Certificate of Merit," "Qualification Based Selection" and "Interior Design" in preparation for 2004 Legislative Day and Howling Event. These were presented to the Board for approval.

Events – We had another successful Legislative Day and Howling Event in Lansing in March 2003. We continue to refine our plans for a similar function in 2004. This is an excellent opportunity make contact with our legislators and inform them of the issues that affect our profession.

The Government Affairs Committee organized a fundraiser of U.S. Senator Debbie Stabenow in September raising $3000.

SB 345 – A bill strongly opposed by the committee was successfully tabled through the efforts of Ben Tiseo, Fred Butters and Jim Cavanaugh and their relationship with Senator Bruce Patterson.

Public Awareness Update

Legislator of the Year Award – The committee has proposed this award be added to our list of annual awards in an effort to "Recognize a state elected official who has made a contribution to the profession as a result of their actions in state government by recognizing the value of architects/architecture in the built environment or community.

Initiatives – The Committee in conjunction with Kelley Cawthorne and the Architects and Engineers Legislative Committee (AELC) are pursuing the following legislation initiatives:

• To increase penalties for the unauthorized practice of Architecture and Engineering: Giving prosecutors the tools they need to protect the public.
• Creating an Article 20 Enforcement Fund - Help us help our professions and protect the public.
• Reforming the State Contract as matter of fairness and justice to our profession by eliminating uninsurable clauses.
• Certificate of Merit – tort reform to reduce frivolous lawsuits.

The Michigan Government Affairs Committee was represented at each of the State Government Network Meetings in 2003. The SGN serves as a tool for state components to facilitate identification of emerging and priority advocacy issues for architects.

Chapter Guides to Architecture

Based on the success of the AIA Flint chapter's guide to the architecture of their community, AIA Huron Valley has started developing a guide to their architecture. As it did for the Flint guide, the Public Awareness Committee will provide copywriting and public relations assistance for the Huron Valley guide. (Continued on next page)
Public Awareness Update

(Continued from previous page)

Other chapters are encouraged to develop a guide of their own as well. Please contact Angela Jeruzal at (248) 855-6777 or Suzan Pultorak at (313) 442-8319 for more information on beginning your own chapter's guide to architecture.

AIAM on Michigan Public Television

The AIAM Public Awareness Committee is working with Michigan Public Television (PBS) on a series highlighting Michigan architecture. The first segment will feature the Flint Cultural Center. Future segments will highlight architecture in all ten chapters of AIA Michigan. Details for the airing of the first segment and for future segments will be provided as the information becomes available.

- Suzan Pultorak, AIA
Chair, Public Affairs Committee

2004 Dates to Remember

AIA Michigan Leadership Retreat
Waterfront Inn, Traverse City
January 16-17, 2004

AIA Detroit Tour
Holocaust Memorial Center
January 21, 2004

go to the calendar section of aiami.com registration form on Website

AIA Detroit Seminar:
Architectural Applications of the
New 2003 Michigan Building Code
for Designers
January 29, 2004

Laurel Manor, Livonia - Visit the
calendar section of aiami.com to register

Design & Construction Expo
Come visit the new Architectural
Alley!
Pontiac Silverdome
February 4-5, 2004

33rd Gold Award Banquet
Engineering Society of Detroit Affiliate Council
February 23, 2004
www.esd.org

AIA Grassroots
Washington DC
March 3-6, 2004

Health Facilities Planning Seminar
Shanty Creek, Bellaire
March 11-12, 2004

AIA Michigan Honor Awards
Cranbrook, Bloomfield Hills
May 14, 2004

MAF Golf Outing
Eagle Crest, Ypsilanti
May 27, 2004

AIA National Convention
Gene Hopkins, FAIA, AIA National President
Chicago, IL
June 10-12, 2004

AIAM Mid Summer Conference
Grand Hotel, Mackinac Island
August 4-7, 2004

AIA Michigan Design Conference
Camp Hayo-Went-Ha, Torch Lake
September 17-18, 2004

MAF Educational Facilities Conference
Shanty Creek, MI
October 14-15, 2004

AIA Detroit Honor Awards
November 19

AIA Michigan and AIA Detroit Holiday Open House
December 9, 2004

Design & Construction Expo 2004

Pontiac Silverdome
February 4 & 5, 2004
10 a.m. - 6 p.m.

Visit Architectural Alley Exhibits for the Design Industry

Plus:
Trade Demonstrations
More than 100,000 sq. ft. of exhibit space
200+ exhibitors displaying thousands of product lines
Expanded seminar program

Pre-register online at www.cam-online.com
## AIA Michigan Financial Summary 2003

- Harry Terpsma, AIA  
AIAM Treasurer

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>2003 Budget Projected</th>
<th>2003 Projected</th>
<th>2003 Projected</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>PROGRAMATIC INCOME</td>
<td>PROGRAMATIC INCOME</td>
<td>PROGRAMATIC INCOME</td>
</tr>
<tr>
<td></td>
<td>EXPENSE</td>
<td>EXPENSE</td>
<td>EXPENSE</td>
</tr>
<tr>
<td>Membership</td>
<td>346,500.00</td>
<td>335,114.02</td>
<td>335,114.02</td>
</tr>
<tr>
<td>Related Organizations</td>
<td>145,000.00</td>
<td>145,000.00</td>
<td>145,000.00</td>
</tr>
<tr>
<td>Conferences &amp; Meetings</td>
<td>177,000.00</td>
<td>162,980.00</td>
<td>162,980.00</td>
</tr>
<tr>
<td>Documents/Books</td>
<td>75,000.00</td>
<td>93,500.00</td>
<td>93,500.00</td>
</tr>
<tr>
<td>Publications</td>
<td>20,500.00</td>
<td>13,500.00</td>
<td>13,500.00</td>
</tr>
<tr>
<td>Government Affairs</td>
<td>0.00</td>
<td>2,040.26</td>
<td>2,040.26</td>
</tr>
<tr>
<td>Public Affairs</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Programs &amp; Committees</td>
<td>5,000.00</td>
<td>12,579.87</td>
<td>12,579.87</td>
</tr>
<tr>
<td>Supplemental Revenue</td>
<td>3,000.00</td>
<td>1,800.00</td>
<td>1,800.00</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>772,000.00</strong></td>
<td><strong>766,514.15</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EXPENSES</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership</td>
<td>67,735.20</td>
<td>70,690.88</td>
<td>70,690.88</td>
</tr>
<tr>
<td>Related Organizations</td>
<td>124,425.72</td>
<td>133,781.76</td>
<td>133,781.76</td>
</tr>
<tr>
<td>Conferences &amp; Meetings</td>
<td>142,396.00</td>
<td>141,125.42</td>
<td>141,125.42</td>
</tr>
<tr>
<td>Documents/Books</td>
<td>66,101.12</td>
<td>72,601.12</td>
<td>72,601.12</td>
</tr>
<tr>
<td>Publications</td>
<td>50,189.76</td>
<td>49,677.93</td>
<td>49,677.93</td>
</tr>
<tr>
<td>Government Affairs</td>
<td>43,594.88</td>
<td>40,867.04</td>
<td>40,867.04</td>
</tr>
<tr>
<td>Public Affairs</td>
<td>34,911.36</td>
<td>31,183.52</td>
<td>31,183.52</td>
</tr>
<tr>
<td>Programs &amp; Committees</td>
<td>27,278.40</td>
<td>34,130.64</td>
<td>34,130.64</td>
</tr>
<tr>
<td>Supplemental Expense</td>
<td>37,532.00</td>
<td>27,232.00</td>
<td>27,232.00</td>
</tr>
<tr>
<td>Occupancy Expenses</td>
<td>53,889.00</td>
<td>59,300.00</td>
<td>59,300.00</td>
</tr>
<tr>
<td>General Office Expense</td>
<td>124,246.56</td>
<td>105,923.84</td>
<td>105,923.84</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL EXPENSE</strong></td>
<td><strong>772,000.00</strong></td>
<td><strong>766,514.15</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NET GAIN</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
</tbody>
</table>

The best foundation for all your projects.  
Original AIA Documents.  
Order today.  
Call AIA Michigan 313/965-4100
Firm News

New Positions...
A.M.D.G. Architects Inc.: Lon Morrison as senior architect

New Firms, Mergers, etc. ...
David Milling & Associates merges with Ralph Calder & Associates Inc. to be continued as DMA, 208 W. Liberty, Ann Arbor, MI 48104; ph: (734) 913-1010

New Address ...
Gazali, Lewis & Associates, Inc. to Mott Foundation Building, 503 S. Saginaw St., Ste. 100, Flint, MI 48502; ph: (810) 239-4691; www.gazall-lewis.com

Don't Forget: ARE Changes in February

The National Council of Architectural Registration Boards will begin to implement improvements to the Architect Registration Examination, better known as the ARE, in February 2004. From consolidated content areas to revised testing times, ARE Version 3.0 incorporates a number of evolutionary improvements that were first identified in the Architectural Practice Analysis Study conducted during the year 2000. While ARE Version 3.0 is not a major overhauling of the exam, it is an effort to include more recent topics while adjusting the emphasis of focus in other areas.

In order to eliminate redundancy, some ARE content areas are shifting; a few others are being strengthened; and a few new content areas are being introduced. What does this mean for ARE candidates? The most obvious changes are fewer questions in each multiple-choice division and the elimination of two graphic vignettes.

For details on ARE changes, visit the NCARB Website at www.ncarb.org.

In Memoriam

We sincerely regret the loss of our fellow members and extend deepest sympathies to their families and friends.

JAMES R. GRAHAM, AIA-E

Architect James Graham died on Nov. 24, 2003. He retired in 1993 from his position as both head of the architectural department and senior vice president of Giffel's Inc. in Southfield. Active in national, state and local AIA groups, he served on the boards of both AIA Detroit and Michigan. Mr. Graham is survived by his wife, Joanne, children and three grandchildren.

AARON SCHREIER, AIA-E

Aaron Schreier died on Dec. 3 at age 72. In addition to serving as project director of design of New York's World Trade Center, Mr. Schreier's notable work included the Federal Reserve Bank of Richmond, VA; Michigan Consolidated Gas Building in Detroit; the interior of the Chrysler Technology Center in Auburn Hills; and the VA Medical Center in Ann Arbor. Mr. Schreier is survived by his wife, Geraldine, four children and seven grandchildren.

JACK HALLETT, AIA-E

President of AIA Michigan in 1969, architect Jack Hallett passed away in December after a long illness. Mr. Hallett practiced architecture in Midland for many years. He is survived by his wife, Bee, and their children and grandchildren.

ACEC Names New Executive Director

The American Council of Engineering Companies of Michigan (ACEC MI) has named Ronald W. Brenke, PE, as their new executive director, following a national search. He replaces retiring Executive Director Steve Wagner, who leaves after 34 years.

Entrants Sought for IDP Outstanding Firm Award

The Internship Development Program Coordinating Committee (IDPCC) invites entrants for the 2004 IDP Outstanding Firm Award. This annual award, now celebrating its 14th year, recognizes outstanding programs in support of interns, including training opportunities, mentoring, continuing education programs and commitment to the Intern Development Program.

Submission deadline is January 30, 2004. A finalist will be selected from each category of small-, medium- and large-size firms. An overall winner will be selected from the three finalists.

To enter, download an IDP Outstanding Firm Award submission packet at the AIA Web site www.aia.org/idp/associates. To order by telephone, call 202-626-7456. Awards will be presented on Thursday, June 10, 2004 at the AIA 2004 Convention and Design Expo in Chicago, IL during the National Associates Committee Reception.
The Expanding Universe of Architectural Services

A Guide to the Galaxy of New Documents

By Laurie Petersen

The AIA has served on the committee since 1997, the modular format was designed to accommodate future expansion. Soon-to-be released documents will realize the potential of this format.

For the first time, there will be standard AIA scope of service documents for areas of practice such as commissioning, historic preservation and security evaluation and planning — services that architects have been performing for years and for which they have had to write their own contract documents. These standardized yet flexible forms should streamline the process of contract preparation and negotiation.

The Evolution of B141-1997

Document B141-1997 was created in response to the changing nature of architectural practice. It was designed to clarify client expectations and responsibilities as well as to provide flexibility for expanded services through the life of the project. Its two-part structure was created to allow substitution and addition of services and to foster better linkage between services and compensation. Part 1 contains the boilerplate terms and conditions for the contract, and Part 2 describes the scope of services for design and contract administration.

As soon as B141-1997 was issued, the national AIA Documents Committee began working on the additional components that could be plugged into its modular format.

The committee worked closely with the organization's other national committees as well as outside experts, leading A/E firms and other professional associations. Local architect James Jankowski, AIA has served on the committee since 1999, and gave a presentation on the new documents at the 2003 convention in San Diego.

Mastering the Universe of Documents

There are 15 new scope and reference documents that can now be plugged into B141 to create a full kit of parts (see illustration). They fall into three basic categories. The B200 series of scope documents consists of five "prix fixe" and five "a la carte" documents, and the B300 series offers five reference documents (see page 12 for a complete list and capsule descriptions).

"Prix fixe" documents each describe a sequential set of basic services that are performed from project to project, such as contract administration, as a standalone service. Following the format of Part 2 of B141, the documents provide a schedule of services with blanks to be completed and, at the end, a matrix that enumerates possible additional services.

"A la carte" documents, in contrast, emphasize a menu of services from which to choose. At the top of the page is a matrix that lists possible services, followed by a brief description for each one. Basic services must be selected and identified in the matrix. These documents cover areas such as historic preservation and facility support services. Walker Johnson, FAIA provided input on B204 Historic Preservation when he served on the Historic Resources Committee. He points out that the document's list of services will provide a helpful reminder to both architects and clients of what historic preservation entails.

Reference documents are for very specific services, such as LEED certification and value analysis, and are primarily used to describe an architect's duties and responsibilities. They have neither a matrix nor any blanks to fill in, and, unlike the two types of scope documents, do not require a signature.

The key to mastery of the new system is to know the new documents can either supplement or replace B141-Part 2.

The basic B141 services contract will, as always, consist of two parts: terms and conditions in Part I and scope of services in Part 2. The new twist is that now there are additional documents that can be used with Part 1. For instance, if the job consists only of programming, you would continue to use B141-Part 1 as the boilerplate for terms and conditions but would substitute the new B211 Programming scope of services for the old Part 2 Design and Contract Administration.

A complex services contract might consist of four parts: B141-Part 1 Terms and Conditions; two Part 2 Scope of Services (that may or may not include B141-Part 2 along with any other of the new 200 series); and Part 3 Reference Documents.

If an owner decides to add a service to an existing contract, for example commissioning services, B291 Commissioning could be appended utilizing an existing AIA document, G606, Amendment to Professional Services Agreement.

A Down-to-Earth Summary

The new documents significantly enhance the modular, kit-of-parts approach to creating a contract. Architects can now access standard, AIA-approved language for services that they have thus far had to describe themselves. The documents establish a benchmark level of services, promoting clear dialogue with clients. The use of standard documents also provides significant legal and insurance benefits. Contract negotiations may never be anyone's idea of heaven, but the new documents should move them a bit closer.

Laurie Petersen is editor of Focus, the monthly newsletter of AIA Chicago. This article is reprinted from the November 2003 issue of Focus with permission.
AIA DOCUMENTS

Full Kit of Parts

Prix Fixe Scope Documents

B225 - Interior Design - Programming, prelease and feasibility services are included before addressing SD, DD, CD, Bidding & Quotation services and CA for interior architectural design. Follows the structure of the new interiors documents, but is designed to be used with B141.

B227 - FF&FE Design - Describes design of furniture, furnishings and equipment and parallels the new interiors documents, but is designed to be used with B141.

B241 CM for Design and Contract Administration with Construction Manager as Advisor - Replaces B141 - Part 2 by defining the Standard Form of Architect’s Services for Design and CA when the Owner uses a CM as advisor.

B271 - Contract Administration - Takes the standard bid and CA services from B141 and packages them for the situation where you are providing only CA services and are not the design architect.

B291 - Commissioning - Defines the services required for commissioning, from development of the commissioning plan and the design intent document through design review, preparation of commissioning specs, shop drawing reviews, to functional performance testing, deficiency correction and the final commissioning report.

A la Carte Scope Documents

B204 - Historic Preservation - Covers a range of possible services involved in historic buildings, from various investigations, such as paint and mortar analysis, to historic structure reports and HABS/HAER documentation, Historic Register nominations, Section 106 reviews, and assisting with grant proposals.

B205 - Security Evaluation and Planning - Describes services related to security assessment, such as vulnerability and threat analysis, provides for risk assessment and the development of security design requirements.

B211 - Programming - Outlines programming services such as value and goal identification, provides for defining the level of information gathering, such as interviews, surveys, group work sessions, and identifying the project requirements.

B221 - Site Evaluation and Planning - Defines the particular tasks to be provided, in this pre-design service, from site analysis and selection and site development planning through zoning assistance.

B281 - Facility Support Services - Describes a range of services provided to the owners of a facility that assist with making their operations more efficient, such as energy operations cost evaluation, building automation systems evaluation, organizational structure evaluation, and includes inventorying building assets and code compliance reviews. The goal is to maintain a continuing relationship with the owner and be in position to help determine when and how to build or remodel.

Reference Documents

B301 - Architect as Construction Manager - Describes services of the architect when acting as CM in an advisory capacity.

B302 - Value Analysis - Outlines the services of the architect when the owner employs a value analysis consultant. B302 describes the architect’s role in the workshops and implementation of the various VA proposals.

B303 - LEED Certification - Defines the services involved in LEED certification, especially the establishing of base lines and the development of documentation required for certification.

B352 - Architect’s Project Representative - Is a document we are all familiar with...Duties, Responsibilities and Limitations of Authority of Architect’s Project Representative.

B371 - Expanded On-site Contract Administration - Describes duties and responsibilities of full time on-site representative of the architect.

New Software Platform for AIA Contract Documents

This fall the AIA is releasing completely redesigned Contract Documents Software. In a departure from all previous versions, the new software is based on the Microsoft® Word Platform and includes the capability to generate PDF files. The changes are designed to increase efficiency, flexibility and ease of collaboration, thereby saving time and streamlining the contract negotiation process.

Special dialog boxes speed up the creation of documents because the project information is automatically incorporated into related documents and forms. Editing a document is now just like editing a Word document, and it can be emailed in either Word or PDF formats.

Team members collaborating on a document can choose the version they’d like to share: an unlocked version; a track-changes version that captures every change made by others; an annotations-only version that allows other team members to add comments, and a variance-checked version in PDF format that is locked to prevent further editing.

There are several options for generating final documents. Users can create “clean copy” final documents, without strikethroughs and underlining, but including a vertical line in the left margin to signal an addition or deletion. The Additions and Deletions Report at the end spells out all the changes made to standard AIA contract text. It is still possible to produce documents with the traditional strike-through and underline format.

The new software makes it possible to customize AIA Contract Document templates. It also includes a spreadsheet capability that is similar to Microsoft Excel. Documents can be stored and shared on a network.

The new software can be ordered from AIA Michigan at (313) 965-4100.
Creativity Emerges in Bat House Design Competition

Thanks to everyone who joined in on the “night life” at the Cranbrook Institute of Science on October 30. The Step in to the Night bat house design competition event was magnificent due to the unbelievable participation and talent on display.

Fifty-three entries were submitted and more than 300 attendees took part, raising over $6,100 to benefit bat conservation and design education. Proceeds will be split equally between Design Michigan, the Michigan Architectural Foundation and the Organization for Bat Conservation.

Special thanks to entrants; organizers at Steelcase in Southfield; partners Lincoln Office Solutions, NBS and Workplace Integrators; our friends at OBC, Rob Mies and Kim Williams; the creative genius of Art Smith and the successful bidders.

Competition jury included Tony Foust, AIA, Omni Architectural Group; Carole Harris, ASID, Harris Design Group; Mike Marshburn, AIA, MAF and TMP; Rob Mies, Organization for Bat Conservation; Virginia North, Arch.D., ASID, IIDA, AIA Assoc., LTU; and Jack Williamson, Design Michigan.

For more on the competition, including photos of winning entries, visit the AIAM Website at www.aiami.com.

Bat House Design Competition Winners

1st Place —
“Little Wing” by Albert Kahn: Victor Navarro, Mike Giovanni, and Andrew Hettletvedt

2nd Place —
“Bat Manor” by Nudell Architects: Andrew Qittrell

3rd Place —
“Sweet Dream” by Marilyn Miller Interiors: Marilyn Miller Smith

Honorable Mention —
“Sleepy Hollow” by Harley Ellis: Art Smith & Scott Withers; “The Sarawak Chamber” by Gensler: Joy McElroy & Jerry Chiapparo; and “Slender Living” by Ford & Earl: Tim Gawel

Congratulations to all participants!