



SEPTEMBER 1973

AMERICAN INSTITUTE
OF
ARCHITECTS

OCT 25 1973

LIBRARY

**FALL
TRAVEL
IN
VIRGINIA**

MR. GEO. E. PETTENHILL, LIB.
THE AM. INST. OF ARCH.
1735 NEW YORK AVE., NW
WASHINGTON, DC 20006 R

**THE VIRGINIA
BRANCH**



SOLID STATE BANKING?

We Fidelity American bankers just don't buy the idea that far out banking is mainly a matter of electronics. To us, "far out" means how far out of our way, how far off the worn path we gladly go to make our full, modern banking services do the job you need done. Here are a couple of for instances.

Suppose your company does some of its business abroad. You'll find Fidelity American bankers go all out to help you avoid loss from today's currency acrobatics.

Or suppose you're the head of a family who's just moved here from across the continent. And you need a quick home loan to get settled. By the book, it could take quite a while. But you'll find Fidelity American bankers can move fast.

Whatever your banking needs, Fidelity American asks first "will it help you grow"? Then we go to work. Because helping you grow helps us grow.

FIDELITY AMERICAN BANKSHARES

Fidelity American Bankshares Member Banks



Fidelity National Bank, Lynchburg
American National Bank, Portsmouth
Citizens Bank & Trust Company, Charlottesville
Citizens National Bank of Herndon, Herndon
Culpeper National Bank, Culpeper
Bank of Hampton Roads, Newport News
The Fairfield National Bank of Highland Springs, Highland Springs
Fidelity National Bank, Buchanan
Bank of Natural Bridge, Natural Bridge
Metompink Bank and Trust Company, Parksley
Peoples Bank of Virginia Beach, Virginia Beach

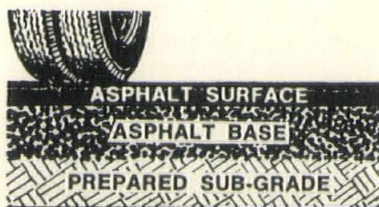
Member FDIC

"DEEP STRENGTH"

ASPHALT PAVING

TOTAL ASPHALT BASE and TOP

- **Lower Maintenance Costs**
- **Higher Load Bearing Capacity**
- **Protects Against Water, Frost and Salt Better Than Any Other Pavement.**



The use of a "Total Asphalt Pavement" requires less maintenance and costs less to construct. This full-depth deep-strength Asphalt pavement lasts longer than any other type of pavement of equivalent strength. Design and construction of "Total Asphalt" gives positively satisfactory results.

Specify Total Asphalt



For additional information
and
engineering assistance call:

VIRGINIA ASPHALT ASSOCIATION, INC.

300 West Franklin Street, Richmond, Virginia 23220
Phone: 804-648-6561

How to cash a check just about anywhere in the State.

If you've ever been, say, 50 or 100 miles from home and in need of immediate cash, only to suffer the frustration of having the local bank refuse to honor your check, it's because you were carrying the wrong checkbook.

Had you been carrying a United Virginia checkbook, things could have been handled a bit differently. You see, any United Virginia bank can honor your United Virginia check. And since we have 125 offices located about the State, you can see that this really is a meaningful convenience.

Now obviously, it's going to take a little longer to cash your check than it would in your own bank, where everybody knows you. You may have to see the manager, and he may also call your own branch to see if you've the funds to cover the check.

(We doubt if you'd want us to be less prudent — after all, it's your money we're handing out.) But if your check is good, we promise to be as good as our

word, and you'll be sure to get your money.

Even if you never budge from home, there are quite a few other good reasons to have a checking account with United Virginia. As we said earlier, we have 125 offices,

and many of them are open at times other than the usual banking hours.

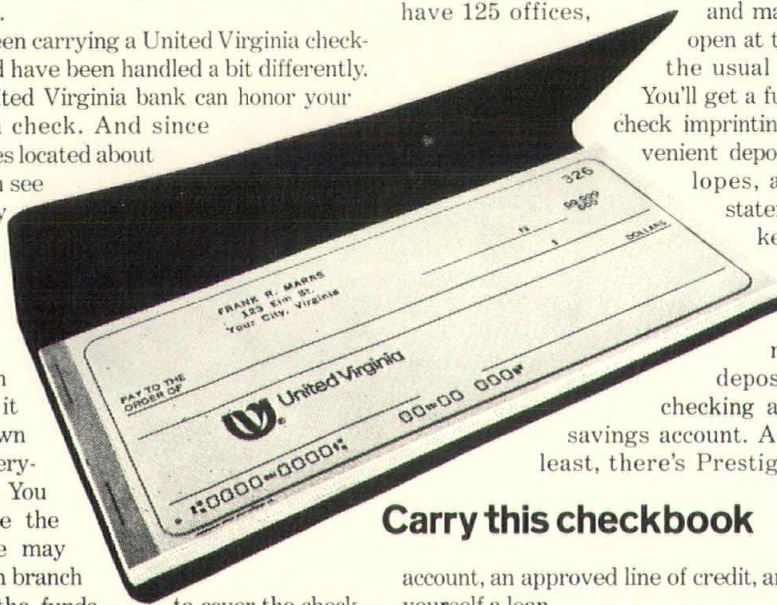
You'll get a fully personalized check imprinting selection, convenient deposit-by-mail envelopes, and a monthly statement to help you keep your account balanced.

If you want us to, we'll make automatic deposits from your checking account to your savings account. And last but not least, there's Prestige Checking — a United Virginia BankAmericard and checking

Carry this checkbook

account, an approved line of credit, and you can write yourself a loan.

All of which adds up, we think, to a lot of reasons why you should have a checking account with us. No matter where you write your checks.



United Virginia

We want to make banking easier.

United Virginia Bank/Citizens & Marine • United Virginia Bank of Fairfax • United Virginia Bank/First & Citizens National • United Virginia Bank/First National • United Virginia Bank/National Valley • United Virginia Bank/Rockbridge • United Virginia Bank/Seaboard National • United Virginia Bank/Security National • United Virginia Bank/Spotswood • United Virginia Bank • United Virginia Bank of Williamsburg • Peoples National Bank of Manassas • Members F.D.I.C.



Published Monthly at the State Capital
By Virginia Publishers Wing, Inc.

EDITORIAL OFFICES: 301 EAST FRANKLIN STREET
Phones: 644-2722 or 644-6717

Vol. 95—No. 9

SEPTEMBER 1973

CLIFFORD DOWDEY, *Editor*

JOE H. YOUNG
Executive Editor

ANITA R. BRENNAN
Associate Editor

Architectural Content Edited by

FREDERICK E. BAUKHAGES IV

J. EVERETTE FAUBER III

M. JACK RINEHART, JR.
of the

PUBLIC RELATIONS COMMITTEE
VIRGINIA CHAPTER, AIA

FREDERIC H. COX, JR., *AIA Chairman*

W. T. MILLIS
Advertising Director

JAMES M. McELROY
Staff Photographer

VIRGINIA RECORD is an independent publication cooperating with all organizations to have for their objectives the welfare and development of Virginia. While this publication carries authoritative articles and features on statewide and local industries, business, governmental and civic organizations, it is in no other respect responsible for contents hereof.

1 Year \$3—2 Years \$5

Per Copy 50¢

Address All Mail to:

VIRGINIA RECORD

O. Drawer 2-Y, Richmond, Va. 23205

Second-class postage paid at Richmond, Va."

VIRGINIA RECORD

IN THIS ISSUE

From the Desk of Clifford Dowdey 7

FALL TRAVEL SECTION

Rediscover Virginia in the Fall—by Greg Light 9

Fall in Virginia—a list of events from the Virginia State Chamber of Commerce 15

VIRGINIA BRANCH AGC REVIEW 21

Mid-Year Board Meeting 22

Eugene T. Jensen Speaks to Members 24

Dunn is Named Honorary Member 25

Legislative Platform 27

IACP Training School 28

Municipal-Utilities Division Formed 31

Construction Industry Conference 33

National Construction Photography Contest 35

Bermuda Seminar 37

FRANK B. McALLISTER, INC.
Office Building for Frank B. McAllister, Inc. 39

EUGENE SIMPSON AND BROTHER, INC.
Quality Inn—Pentagon City 41

S. LEWIS LIONBERGER CO.
Va. Synod Lutheran Home 43
Stephenson & Aldridge Wayside 47

RICHARD E. PHILLIPPI, INC.
First National Exchange Bank, Marion 45

Virginia Branch AGC News Notes 49

Travelers' Guide 8-19

For The Record 53

Index to Advertisers 68

PARTITIONS

MOVABLE • SOUNDPROOF • DECORATIVE

"Any Height, Color or Finish"



VAUGHAN WALLS®

MOVABLE WALL FLEXIBILITY/PERMANENT WALL APPEARANCE

ULTRA WALLS

MOVABLE PARTITION

COMPLETE INTERIOR SYSTEMS

CEILINGS—FLOORS—PARTITIONS—PAINTING—WALL

COVERINGS—VINYLs—WOOD WRAPS

ARCHITECTURAL WOOD VENEERS

FINE STONE AGGREGATE SURFACING

PANELING—DOOR FRAMES

DOORS—HARDWARE

SOUND CONTROL

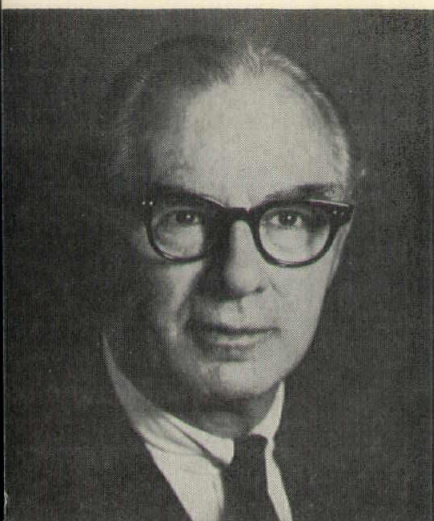
VISIT OUR MODERN PARTITION DISPLAY ROOM

FOR INSTALLATION TOMORROW—CALL US TODAY—262-6595

F. RICHARD WILTON, JR., INC.

3015 Dumbarton Road • Richmond, Virginia

INTERIOR SYSTEMS



Clifford Dowdley

The Man From Chuckatuck

SOME while after Governor Godwin was out of office, my wife and I were visiting her grandmother in Chuckatuck. Since I'd not been in the little town before, I asked, "Whereabouts around here did the Governor live?"

Mrs. Willoughby, the grandmother, said, "You mean 'Bud'?"

"No, I mean Governor Godwin."

"He's 'Bud.' That's what he was called when he was growing up—in that house right across the street—and we still call him Bud. After he was married, they built a house on our side of the street, a few doors up, but that house over there is where his family lived."

It is a large, substantial late Victorian house, with the curved corner bays like a modified tower, and carries from its era an unpretentiously imposing quality into ours. Years ago most of the small towns of Virginia boasted a similar house, or houses, and the present surroundings of the Godwin house—the quiet street of half-sidewalks flanked by grass plots leading on one side into lawns and on the other side sloping into the road-like center—suggest a comfortable perpetuity across time. Visualizing a friendly young man named Bud growing up in that environment, speaking courteously to the older neighbors (with whom he maintains a warm association), suddenly humanized for me a person I had known only in his office of governor.

The few occasions on which I had had any contact with Governor Godwin had been formal and in the exercise of his official capacity. In those contacts what had impressed me chiefly about the governor was the sense that he was primarily a man of convictions, that his political principles reflected his privately held principles. He was more careful in expressing himself than other state officials with whom I'd talked, as though careful not to have his basic position misrepresented by even the smallest nuance. Fundamental in this position was a strong belief in the perpetuation of the *character* of Virginia's government, combined with a progressiveness which had not exactly been a feature of Virginia's government.

Outsider that I was (am) to politics, it was easy to see that such a position lent itself to distortion by supporters as well as by opponents. Since most people unconsciously practice a highly sensitive perception, selecting what they wish to believe, some would see in Governor Godwin's position *only* that he wished to preserve Virginia's government and others *only* that he was committed to progress—i.e., change. Those do-it-now no-matter-how advocates of change, regardless of consequences, would translate the perpetuation of character theme into meaning perpetuation of past policies and view him as a stand-pat ultra-conservative, even reactionary. Those politically to the right of Hoover would, by removing progressive policies from the whole context, be alarmed at the prospects of reckless, unprecedented change, and view him as a dangerous liberal.

In these days of handy labels—Right and Left, far right and new old left, etc.—it seemed that Governor Godwin was going against the grain of expedient politics by taking a position which defied

(Continued on page 61)



Skyline Driving? The nicest thing about going is staying.

So stay awhile.

At the highest point on the Drive, smack in the middle of Shenandoah National Park, you'll find Skyland Lodge. And at Skyland Lodge you'll find great rooms overlooking the valley, delicious food, and the great outdoors to hike and ride and fish in.

Next time you're headed for Skyline Drive, remember that. And stop at the top.

ARA VIRGINIA SKY-LINE CO., INC.
P.O. Box 191-VR, Luray, Virginia 22835, Telephone (703) 743-5108



**We Give More Steak
For Less Money
And Maintain Top Quality**

BUCKAROO steak ranch

"BRING THE WHOLE FAMILY"

FOR QUALITY & PRICE

2710 S. Glebe Rd.
Arlington, Va.
920-6610

5878 Leesburg Pike
Bailey's Crossroads, Va.
481-7344

Ravensworth Shopping Center
Braddock Rd./Exit 5 Beltway
Springfield, Va.
321-7800

Lee Highway — Harrison Center
Arlington, Va.
536-4600

CARRY OUT AVAILABLE

**Open 7 Days
Draft Beer**

Come share the HISTORY of OLD ALEXANDRIA

FOUNDED 1749

Discover the Hometown of George Washington and Robert E. Lee. See some of the finest 18th century houses extant in America, authentically restored to their original splendor.



836-8900
5 LOCATIONS

**FIRST FEDERAL
SAVINGS AND LOAN ASSOCIATION
OF ALEXANDRIA**

MAIN OFFICE
119 - 121 N. WASHINGTON STREET

REDISCOVER VIRGINIA IN THE FALL

By GREG LIGHT

Following are but a few of many, many things happening this Fall in the Commonwealth. Should you like more detail on Virginia's leisure resources, contact The Virginia State Travel Service at 911 East Broad Street, Richmond, Virginia 23219 or call 802-770-2051.

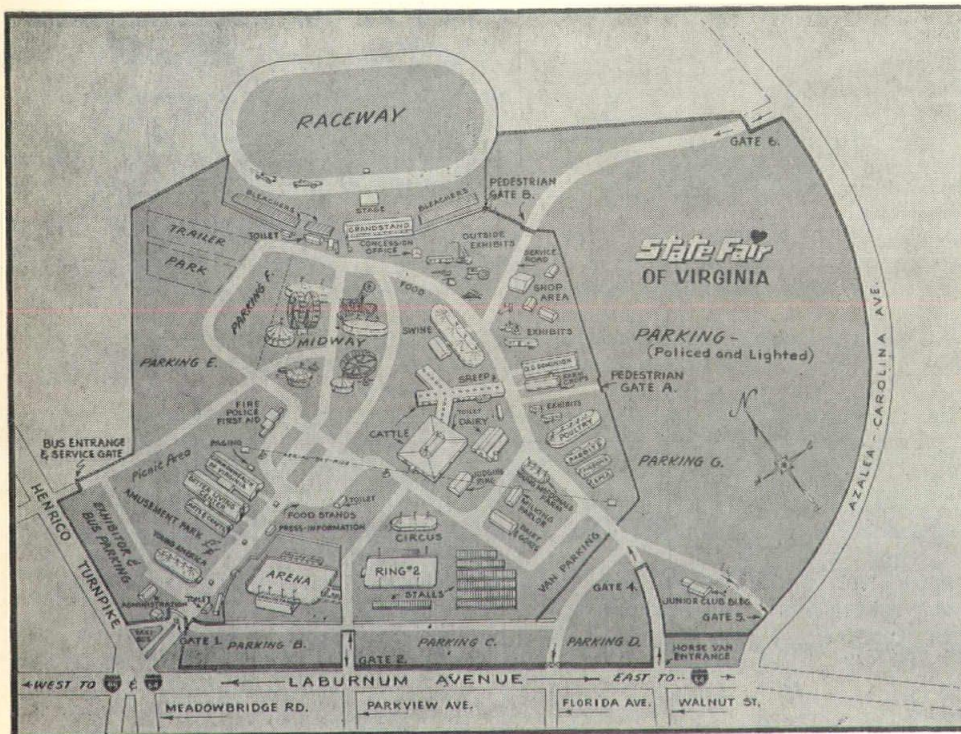
WHILE EACH SEASON has its own beauty, somehow Fall's aesthetics take greater hold on us than the others. Maybe it's the warm tones of late afternoon touching the countryside more intimately each day as the sun's rays shorten—or perhaps it's that brisk, alive feeling sparked by the progressively cooler weather. Just whatever it is, though, is not all that crucial. Rather to some of us what is important is just where can we find this experience.

The Commonwealth of Virginia is that place. Should you find yourself, or your family, giving in to the idea that television is where it's at on a Fall weekend in Virginia, think again.

Realize that Fall is a time of festivals here when the air turns crisp indeed and in turn moves people to celebrate life in practically every realm. There are fox hunts, horse shows, carnivals, open home tours, antique shows, special football games and attending excitement of the International Tobacco Festival.

Make this Fall the time you re-discover Virginia . . . and you'll remember it as a time when the early morning air knew a slight chill—and in some places, was intermingled with the scent of woodsmoke, pine and cider, and finally, the Fall you came home. . . .

CONSIDER the State Fair, which begins in late September. Such a classic American happening deserves notice and besides, nearly everyone in your family can identify with it in some manner—whether it's the country singing of Tommy Cash & The Blackwood Singers, the Stebbings Circus, the fascinating Dancing Waters, or the fireworks shot off every night. For those who like popular rock, groups such as Lobo and The Mike Curb Congregation are on hand, along with many exciting regular and special attractions.

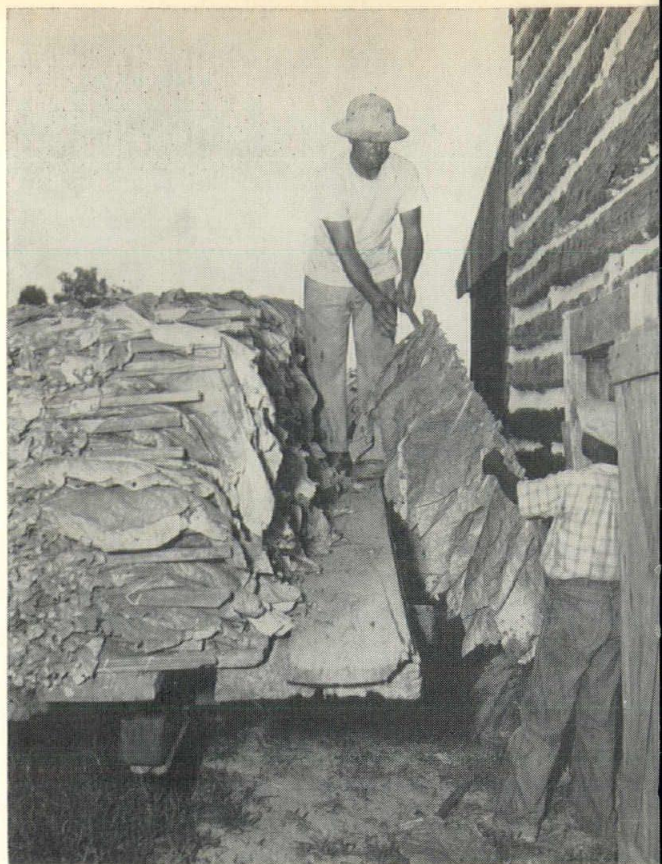




IN NORTHERN VIRGINIA you can experience Waterford, an 18th century town. There townspeople conduct the Waterford Homes Tour and Crafts Exhibit the 1st, 2nd and 3rd of October, with artisans from Loudoun and adjacent counties offering their products for sale, and opening their gracious homes for public view.

The village became Waterford by way of an enterprising young shoemaker, Thomas Moore, who persuaded the town to take on the name of his birthplace, Waterford, Ireland. Given its distinctive history and restored charm, Waterford could not be overlooked.

THIS FALL tobacco receives recognition for its role in Virginia in the form of the 25th National Tobacco Festival. Staged in Richmond with a grand ball and an illuminated parade, the festival will select a "Queen of Tobaccoland, and feature the Tobacco Bowl—Univ. of Richmond vs. Southern Mississippi.



FOR THOSE who have forgotten, the American Revolution ended on October 19th, 1781 in a little place called Yorktown with the surrender of Lord Cornwallis. And today you can walk this very site with its ramparts, breastworks and brass cannon still in place.

Add to these, the many happenings found in the accompanying material in this issue and even the most critical traveler will have to agree that the Commonwealth of Virginia *is* the place.

Bob's

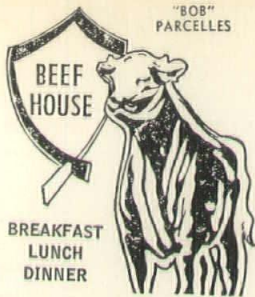
THE ORIGINAL
HOME OF PRIME BEEF
... IN FAIRFAX CITY
ESTABLISHED 1954

NEW BANQUET ROOMS
FACILITIES UP TO 225 PERSONS

273-0221

CREDIT CARDS
HONORED

PRIME RIBS • CHARCOAL BROILED STEAKS
ITALIAN SPECIALTIES • SEAFOOD
AIR CONDITIONED DINING ROOM
SPECIAL CHILDREN'S MENU
ABC LICENSE ON & OFF SALE • COCKTAILS



BREAKFAST
LUNCH
DINNER

OPEN 24 HOURS

FREE PARKING—9715 LEE HWY. FAIRFAX, VA. (½ BL. W. OF FAIRFAX CIRCLE)

BIRCHWOOD MOTEL

27 Units

Turn Right When You Enter Town—Located near the Pony Corral & Carnival Grounds near Assateague Island—Fine Beaches Minutes Away. Heated and Air Conditioned with Color TV — Pool — Good Fishing

Call 336-6133

573 S. Main St.

Chincoteague, Va.

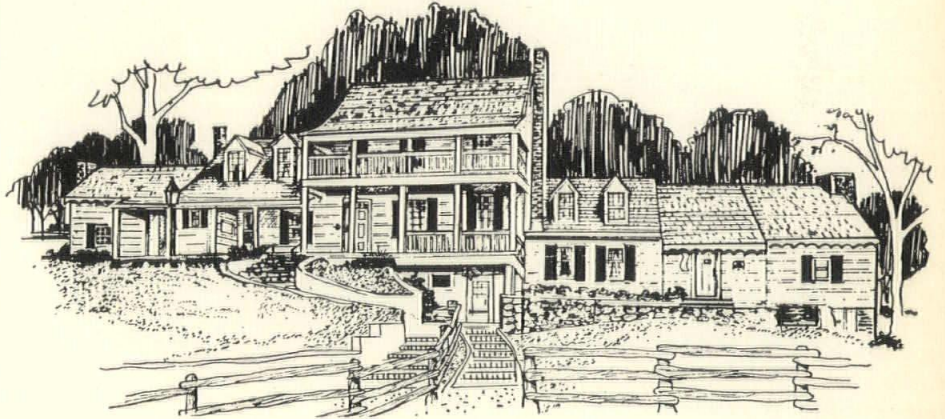
Boxwood House Motel

Restaurant—TV—Telephones
Air Conditioning—17 Units

MADISON ROAD
CULPEPER, VIRGINIA

Phone 703/825-1221
If no answer, call
703/825-9103

HISTORIC MICHIE TAVERN MUSEUM A FAMOUS TAVERN OF THE 1700'S



A wealth of traditional charm clings to early American taverns. The very words create an atmosphere of candlelight, graciousness and hospitality. At Historic Michie Tavern, near Thomas Jefferson's Monticello, Charlottesville, Va. the pages of history are turned back over 200 years, where a striking portrayal of pre-Revolutionary life may still be observed. **AFTER YOUR VISIT** through the museum, **DINE** in "THE ORDINARY," a converted log house where people meet and enjoy the food of yesteryear.

Bill of Fare

Blackeye Peas Stewed Tomatoes
Curd Cheese Green Bean Salad
Cole Slaw Home Made Corn Bread
Home Made Biscuits Potato Salad
Colonial Fried Chicken

A TOUR OF HISTORIC MICHIE TAVERN MUSEUM & LUNCH IN "THE ORDINARY" IS AN EXPERIENCE THAT WILL BE REMEMBERED FOR MANY YEARS TO COME.

MUSEUM OPEN
9 A.M. to 5 P.M.
Seven days a week

"THE ORDINARY"
11:30 A.M. to 3:00 P.M.
Seven days a week

Peerless.

Meet at Virginia's
vacation spot. The
largest oceanfront resort
and convention complex
in the state.

It's without equal.
For details: Mrs. Julia Nelms
Sales Director

The Cavalier Oceanfront

42nd & Atlantic Ave.
Va. Beach, Va. 23451
(703) 428-6611

KENMORE



1201 Washington Avenue
Historic Fredericksburg, Virginia

Built in 1752, home of Colonel Fielding Lewis and his wife, Betty Washington Lewis, only sister of George Washington.

Kenmore portrays the restored elegance of a working plantation-house where resided a Revolutionary patriot. Colonel Lewis was a provisioner to the Continental Army.

Visitors enjoy tea and gingerbread in the old restored kitchen. Open Daily, 9-5. Admission: \$1.25; children under 18, 60¢; under five free. Special group rates on request to Director, 1201 Washington Avenue, Fredericksburg, Virginia.

GIFT SHOP

THE TAN-A-RAMA

EFFICIENCY APARTMENTS

"OCEAN FRONT NAGS HEAD"

• 20 Units Overlooking the Atlantic

- Large Fresh Water Pool
- T.V.—Air-conditioning—Ceramic Baths
- Wall to Wall Carpet

- Shopping Center, Boat Marina
- 750 Ft. Ocean Fishing Pier
- Also 100 Housekeeping Cottages

Golf Privileges extended to our guests

P. O. Box 285

KILL DEVIL HILLS, N. C. 27948

Phone 919-441-3661

Horne's Motor Lodge & Restaurant

FRIENDLY PEOPLE AND SENSIBLE RATES

U. S. Route 1 at Interstate 95

Phone 371-2800

FREDERICKSBURG, VIRGINIA

HOLIDAY INN OF LYNCHBURG

offers for your convenience 270 Rooms at 2 Locations

Complete Restaurant and Banquet Facilities

Route 29, North.....Dial 846-6506

Route 29, Expressway and Odd Fellows Road.....Dial 847-4424

St. Lawrence Catholic Church

REV. AUSTIN RYDER, *Pastor*

Phone 971-4378

6222 Franconia Road

FRANCONIA, VIRGINIA

ENJOY Beautiful Virginia Beach—REAL OFTEN, YEAR ROUND!

SWITCH TO THE CHOICE LOCATION ☆ *Refill Your Well of Energy*

GET-A-WAY PLAN every year OCT. 1st to GOOD FRIDAY, CONTINUOUS. 3 DAYS 2 NIGHTS MINIMUM STAY. \$14 PER DAY EACH DOUBLE OCCUPANCY

—WITH Gourmet breakfasts & dinners from regular MENU.

"Personalized CATERING—GROUPS, CLUBS, BANQUETS or just a good MEAL"

A Change will Refill your WELL of energy!

Switch to the best Beach location as you journey through Life.

THUNDERBIRD MOTOR LODGE

VIRGINIA BEACH, VA. 23451 ☆ PHONE 428-3024 ☆ 35th ST. & OCEAN FRONT

SOUTHERN KITCHEN, INC.



"Featuring Some of the Finest"
Southern Style Cooking

WE CATER TO
• PARTIES • BANQUETS

Restaurant Seating 120
Banquet Room Facilities for 200

ON U.S. 11 NEW MARKET, VA.

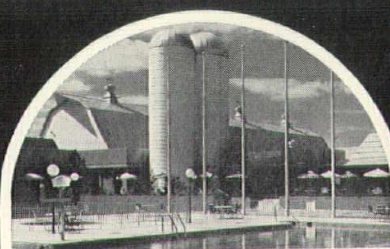
For Reservations Dial
740-3514

NEW MARKET VIRGINIA

also

Lloyd's Steak House

U. S. 11 South
HARRISONBURG, VA.
Phone 434-9843



Enjoy Our Country Estate

A unique resort motor inn situated in beautiful rolling meadowland. Two fine restaurants, over-sized guest rooms, private balconies, picnic pavilion, olympic pool, dancing in The Angus Room.



SHANNON GREEN
18-hole Championship
golf course. Clubhouse.
Par 72. Resident Pro.



TENNIS
Three Championship
composition courts.
Children's playground

SHANNON AIRPORT
5 minutes by courtesy car.
3,000' runway. Unicom 122.8

Sheraton-Fredericksburg Motor Inn

Interstate 95 and Route 3
FREDERICKSBURG, VA. 22401
For Reservations Call
Toll free 800-325-3535
or 703-786-8321

FALL IN VIRGINIA

(Information from "Virginia Annual Events—1973" Courtesy of Travel Development Department,
Virginia State Chamber of Commerce)

SEPTEMBER

INTERNATIONAL CHILDREN'S DAY, Wolf Trap Farm Park for the Performing Arts, Vienna
International Children's Day co-sponsored by Fairfax County Council on the Arts, Wolf Trap Foundation and National Park Service with participation of numerous embassy groups. Ground events free, show twice daily on stage at Filene Center. Second or third weekend in September. For information contact (202) 938-3804.

BAND CONCERT, Wolf Trap Farm Park for the Performing Arts, Vienna,
Labor Day Band Concert, 2 p.m. Free, no tickets. Filene Center.

CANDLELIGHT CONCERTS IN THE GOVERNOR'S PALACE, Williamsburg, 8:45 p.m.

SECOND ANNUAL ROTARY CLUB HORSE SHOW, Kilmarnock

Twenty-two events in the English Division and 23 in the Western division, with equestrians from the local area and distant points. A Jousting Tournament will also be a part of the full scale horse show, giving an exhibition of the ancient art of jousting. Contact: George Noblett, Kilmarnock, Virginia 22482.

ANNUAL VIRGINIA FOLK MUSIC FESTIVAL, Chase City-Crewe

Division # 1—Bluegrass bands in Chase City. Singing, playing, pretty girls, state championship contests, a beauty pageant, parades and participation by more than 1,000 musicians marks this annual event to perpetuate the folk music of Virginia. Division # 2—Regular Bands—Crewe. Al Mull c/o WMEK, Chase City, Virginia 23924.

TOBACCO AUCTIONS, Danville

See tobacco sold, hear the chant of the auctioneer. Mr. Charles Waddell, Danville Tobacco Association, 2321 Riverside Drive, Danville, Virginia. (804) 793-6145.

7TH ANNUAL GUNSTON HALL CAR SHOW, Gunston Hall Plantation, Lorton

Cars in all their glory will be on display for the car show. Show includes antiques, classics, modern classics and sports cars. Picnic on the grounds. Gunston Hall is a registered National Historic Landmark. Contact Gunston Hall Car Show, Gunston Hall Plantation, Lorton, Virginia 22079. (703) 768-3933.

20-30 THE STATE FAIR OF VIRGINIA, Richmond
The climax of Virginia's many local fairs. The State Fair of Virginia ranks among the nation's Top Ten Fairs and draws over 700,000 people. (*) C. L. Teachworth, Manager, P. O. Box 1757, Richmond, Virginia 23214 (804) 329-4437.

22-30 "PICK YOUR OWN" APPLE ORCHARDS, Roanoke-Lynchburg-Charlottesville-Winchester
Enjoy a family outing in the picturesque orchards of Virginia. The tastiest and freshest apples are those you pick right off the tree yourself. Charles C. Mayes, Fruit Marketing Agent, Virginia Dept. of Agriculture & Commerce, 203 N. Governor St., Richmond, Virginia 23219. (804) 770-3951.

11TH ANNUAL PEANUT FESTIVAL, Emporia
Parade, beauty pageant and coronation of the Queen, all make for a salute to the peanut, a staple crop for this southside Virginia area. Emporia-Greenville Chamber of Commerce, 312 South Main St., Emporia, Virginia 23847. (804) 634-2636.

100 LAP NATIONAL CHAMPIONSHIP RACE, Martinsville
Race starts at 1 p.m. Adults \$3, Children under 12 free. Martinsville Speedway, Inc., P. O. Box 3311, Martinsville, Virginia 24112. (703) 956-3151.

29-30 11TH ANNUAL NEW MARKET ARTS AND CRAFTS SHOW, New Market

The Arts and Crafts show will be held in the historic Henkel House in New Market. Exhibits may be for display only or for sale. Artists and artisans will demonstrate their skills. Admission for Adults 50¢, Children 25¢. Visitors are encouraged to visit the local attractions while in New Market. Endless Caverns, Shenandoah Caverns and the New Market Battlefield Memorial Park are all only a few minutes drive from the show. For information contact: New Market Area Chamber of Commerce, New Market, Virginia 22844. (703) 740-3212.

30 100 MILE BICYCLE RIDE, Mechanicsville-Tappahannock

In cooperation with the League of American Wheelmen's National "Century Run"; ride is round trip from Mechanicsville to Tappahannock, DeWitt P. Whittington, 491 Westover Hills Blvd., # 105, Richmond, Virginia 23225. Sponsored by the Richmond Area Bicycling Association.

30 OLD DOMINION 500 GRAND NATIONAL STOCK CAR RACE, Martinsville

Race starts at 1 p.m. Adults, \$8 & \$7; Children 6-12, \$3. Martinsville Speedway, Inc., P. O. Box 3311, Martinsville, Virginia 24112. (703) 956-3151

1 **AN OCCASION FOR THE ARTS**, Williamsburg
Williamsburg's annual celebration in honor of fine arts, theatre, music, and performing arts. For information, write P. O. Box 363, Williamsburg, Virginia 23185.

1-3 **ANNUAL WATERFORD HOMES TOUR & CRAFTS EXHIBIT**, Waterford

Tours of 18th and 19th century homes in this Northern Virginia community that has been kept much in its original state. Artisans and craftsmen demonstrate and offer their products for sale. Area artists exhibit. (*) The Waterford Foundation, Waterford, Virginia 22190.

1-31 **"PICK YOUR OWN" APPLE ORCHARDS**, Roanoke-Lynchburg-Charlottesville-Winchester
(SEE September 22-30)

4, 11, 18, 25, **CANDLELIGHT CONCERTS IN THE GOVERNOR'S PALACE**, Williamsburg, 8:45 p.m.

Nov. 22

6 **23RD ANNUAL SOUTHEASTERN BAND FESTIVAL**, Bristol

From eight states 70 high school bands gather to parade and to be judged against a standard. An educational event with nationally known adjudicators well recognized in their field. Southeastern Band Festival, P. O. Box 1039, Bristol, Virginia 24201. (703) 669-2141.

6 **ANNUAL FREDERICKSBURG DOG MART**, Fredericksburg

A parade, dog show, dog auction, hog calling, fox horn blowing, old fiddlers and archery contests and demonstrations along with Indian dances and dog trick acts which began in 1698 when early colonists traded their dogs for the Indians' furs and gold nuggets. Colorful and unique. (*) First Saturday in October. Mr. Kenneth D. Sisk, Massaponax, Virginia. (703) 371-3349.

6-7 13-14 **ANNUAL HIGHLAND COUNTY FALL FOLIAGE FESTIVAL**, Monterey

Highland County's claim to special fall scenery is based on an abundance of beautiful hardwoods plus the beauty of the Maple Sugar Orchards. Scenic drives, homemade mountain foods, displays — all make for a picturesque weekend. Bruce R. Richardson, Jr., Executive Secretary, Highland County Chamber of Commerce, Monterey, Virginia 24465. (703) 468-2980.

6-7 **LARGE MOUTH BASS FISHING CONTEST**, Gasburg

A contest for all licensed fishermen. Prize money and fun in this large mouth bass fishing contest on beautiful Lake Gaston. Complete marine and camping facilities. Howard Moss, Delbridge Marina, P. O. Box 365, Gasburg, Virginia 23857. (804) 577-2114.

25TH ANNUAL NATIONAL TOBACCO FESTIVAL, Richmond—The Silver Anniversary

A grand ball, illuminated parade (October 12) talented princesses and tobacco queens from other states, vying for "Queen of Tobaccoland" a football game (Tobacco Bowl) between University of Richmond and Southern Mississippi (Oct. 13), all mark a tribute to the broadleaf plant by the "Tobacco Capital of the World Richmond." (*) Carlton Duffus, 13 East Franklin Street, Richmond, Virginia 23219. (804) 643-3459.

20TH ANNUAL HARVEST FESTIVAL, South Hill

With the end of summer, this Southside Virginia Area heralds Fall and the end of the Harvest with a country music show, float parade and harvest dance. President of South Hill Jaycees P. O. Box 613, South Hill, Virginia 23970.

12-13 **10TH ANNUAL FALL CRAFT FAIR**, Richmond

Held second weekend in October the Hand Work Shop, a non-profit organization, opens restored gardens to Virginia and Maryland craftsmen to sell and demonstrate their work. Demonstrations in weaving, pottery, raku firing, metal sculpture, enameling, stained glass, and jewelry are offered. Approximately forty craftsmen participate. Admission, Adults 75¢, children under 12 with adult, free. Proceeds go into the free children's craft classes. Mrs. Ruth T. Summers, Hand Work-Shop, 316 North 24th Street, Richmond, Virginia 23223 (804) 649-0674.

14 **FAIRFAX HUNT**, Gunston Hall Plantation, Lorton

The Hunt of George Mason and George Washington returns to Gunston Hall with the traditional blessing of the hounds by the rector of Pohick Church, the stirrup cup and the color chase. Gunston Hall Plantation is the colonial home of patriot George Mason. Contact Fairfax Hunt, Gunston Hall Plantation, Lorton, Virginia 22079. (703) 768-3933.

14 **CARDINAL 500 CLASSIC MODIFIED AND LATE SPORTSMEN CARS**, Martinsville

Race starts at 1 p.m. Adults \$6, Children 6-\$3. Martinsville Speedway, Inc., P. O. Box 33 Martinsville, Virginia 24112. (703) 956-315

14 **ART AND CRAFT SHOW ON OLD COURTHOUSE GREEN**, Accomac

Sponsored by the Chamber of Commerce and the Art & Craft Guild of the Eastern Shore. Local artists working and displaying their work. Almost a lost art will be the duck carvers, as well as wood sculpture, paintings in acrylic, and water colors, macrame, leather crafts and numerous articles. No admission. From 1 p.m. to 5 p.m. For information contact Eastern Shore of Virginia Chamber of Commerce, Accomac, Virginia 23301. (804) 782-2460.

19 **YORKTOWN DAY**, Yorktown

Observance of the day the American War of Independence ended with the surrender by Lord Cornwallis to General Washington on the battlefield at Yorktown, October 19, 1781. (*) Superintendent, Colonial National Historical Park, Yorktown, Virginia 23440. (804) 887-2241.

NOVEMBER

16TH ANNUAL OYSTER FESTIVAL, Urbanna

A parade, antique car show, beauty pageant, grand ball, all mark another season for the harvest of the Virginia Oyster by this town by the Rappahannock River, just miles from the Chesapeake Bay. Secretary, Urbanna Chamber of Commerce, Urbanna, Virginia 23175.

ANNUAL MONTPELIER RACES, Montpelier Station

See flat race and steeplechase races on the estate of Mrs. Marion duPont Scott. Feature race is the Noel Laing Handicap. Located near Orange, Virginia. Chester C. Hazard, Montpelier Station, Virginia 22957. (804) 672-2217 or 672-1162.

SOROPTIMIST HOUSE TOUR, Accomac

A tour of Eastern Shore homes with interesting architecture and interior furnishings. Public and private buildings. Tea will be served. Block tickets available. Sponsored by the Accomack County Soroptimist Club to be used for their scholarship fund. Hours 2 p.m.-5 p.m. Mrs. Grace Ross, Box 336, Accomac, Virginia 23301. (804) 787-3899.

VIRGINIA AMATEUR FIELD TRIAL ASSOCIATION MEET, South Hill

From East of the Mississippi River come bird dog owners with dogs of all ages to compete over special courses for coveted trophies. Located over the Elm Hill Wildlife Management Area of the Virginia Commission of Game and Inland Fisheries near South Hill. Parke C. Brinkley, 1131 Litton Lane, McLean, Virginia 22101. (703) 356-2273.

AMERICA'S FIRST THANKSGIVING, Richmond

Ceremonies and pageantry, parades and other events commemorate the observance of the First Official Thanksgiving in America, December 4, 1619, at Berkeley Plantation, on the banks of the James River, near Richmond. (*) W. M. Gaunt, Jr., President, Virginia Thanksgiving Festival, Inc., Berkeley Plantation, P. O. Box 1090, Richmond, Virginia 23219. (804) 648-6583.

WATER FOWL WEEK AT CHINCOTEAGUE NATIONAL WILDLIFE REFUGE, Chincoteague

Every day from 9 a.m. to 5 p.m. the refuge will be open for visitors to view the fowl arriving at their winter headquarters. Winter home for thousands of snow geese. No admission. Contact the Chincoteague National Wildlife Refuge, Chincoteague, Virginia 23336.

25-29

A THANKSGIVING HUNT WEEKEND, Charlottesville

In the heart of Virginia's hunt country attend a "blessing of the hounds," special evening entertainment, traditional Thanksgiving Dinner, fine dining and special activities. (*) David E. Plymire, The Boar's Head Inn, Ednam Forest, Charlottesville, Virginia 22901. (804) 296-2181.

29-30
Dec. 1

YWCA CHRISTMAS WALK IN HISTORIC ALEXANDRIA, Alexandria

Special activities of Christmastide in "Washington's Home Town" relive in part Christmas as it was in the days of George Washington and our founding fathers. (*) Alexandria Board of Trade, 400 South Washington Street, Alexandria, Virginia 22314. (703) 549-1000—YWCA, 602 Cameron Street, Alexandria, Virginia 22314. (703) 549-0111. Or Ramsay House Visitors Center, 221 King Street, Alexandria, Virginia 22314. (703) 549-0206.

30-
Dec. 2

COLONIAL WEEKENDS in Williamsburg

(*) Richard Tate, Reservations Manager, P. O. Box B, Williamsburg, Virginia 23185. (804) 229-1700 | (ALSO in January and February)

WATKINS PLANTS are the rugged outdoors type...



with a Genteel Background
Since 1876

Landscaping Personalized To Suit Your Home



WATKINS NURSERIES
U. S. ROUTE 60, WEST
648-3306 • 794-5016

We honor BankAmericard and Master Charge.

DECEMBER

2 "AM AHL AND THE NIGHT VISITORS," Richmond

"Amahl and the Night Visitors" will be presented on Sunday, December 2, 1973 at 4 p.m. in the Mosque. This is the Richmond Department of Recreation and Parks' annual Christmas gift to the City of Richmond. Admission is free. Department of Recreation and Parks, The Mosque, Richmond, Virginia.

7-9 COLONIAL WEEKENDS in Williamsburg

14-16 Enjoy life and times of Virginians 200 years ago,
18-20 with special music, tours and foods—all from America's colorful past. This year, programs focus on crafts. (*) Richard Tate, Reservations Manager, P. O. Box B, Williamsburg, Virginia 23185. (804) 229-1600.

8-9 11TH CHRISTMAS HOUSE, Big Stone Gap

June Tolliver House aglow with candlelight and Christmas decorations of the 1800's celebrate Christmas with carol singing and the customs of the era, a flower show, music and a Nativity scene tells the Christmas story on the stage of the "Trail of the Lonesome Pine" drama. The June Tolliver Craft Shop offers unusual Christmas gifts and decorations of native materials. The John Fox, Jr. house serves as both a museum and a memorial to the Fox family, where the famous author lived and wrote the "Trail of the Lonesome Pine" and many other novels and short stories. The house was built in 1888, and is filled with beautiful furnishings and mementoes of the family. Guided tours are conducted through the house each day except Monday. Tuesday thru Friday—10 a.m. to 5 p.m.; Saturday—1 p.m. to 5 p.m.; and Sunday—2 p.m. to 6 p.m. Admission charges, Adults \$1; Children 50¢. A tea is offered at the Yule season in the mansion. June Tolliver House, Jerome & Clinton Streets, Big Stone Gap, Virginia 24219. (703) 523-1235.

9 and
16

CAROLS BY CANDLELIGHT, Gunston Hall Plantation, Lorton

Eighteen century carols sung by choirs in the candlelit mansion decorated for Christmas the Traditional manner. Gunston Hall Plantation is the home of George Mason, author of the Virginia Declaration of Rights. Contact: Carols by Candlelight, Gunston Hall Plantation, Lorton, Virginia 22079. (703) 768-3933.

15-
Jan. 1

CHRISTMAS WITH THE ELKS, Bedford

The Elks National Home turn on their famous lighting display that attracts upwards of 100,000 persons who come to enjoy the intricate design. Doral E. Irvin, Elks National Home, Bedford, Virginia 24523. (703) 586-8232.

19-
Jan. 2

HOLIDAY SEASON IN WILLIAMSBURG Williamsburg

A two-week observance of colorful customs and contemporary events that capture the gaiety and tradition of Virginia's colonial capital of Christmas. Many special events scheduled including tours and colonial dining. (*) Richard Tate, Reservations Manager, P. O. Box B, Williamsburg, Virginia 23185. (804) 229-1700.

23

ANNUAL CHRISTMAS PROGRAM, Wakefield Trap Farm Park for the Performing Arts, Vienna

Christmas Carols with the U.S. Marine Band. Sunday prior to Christmas, 4 p.m. Free. File Center. Call: (202) 938-3810.

24

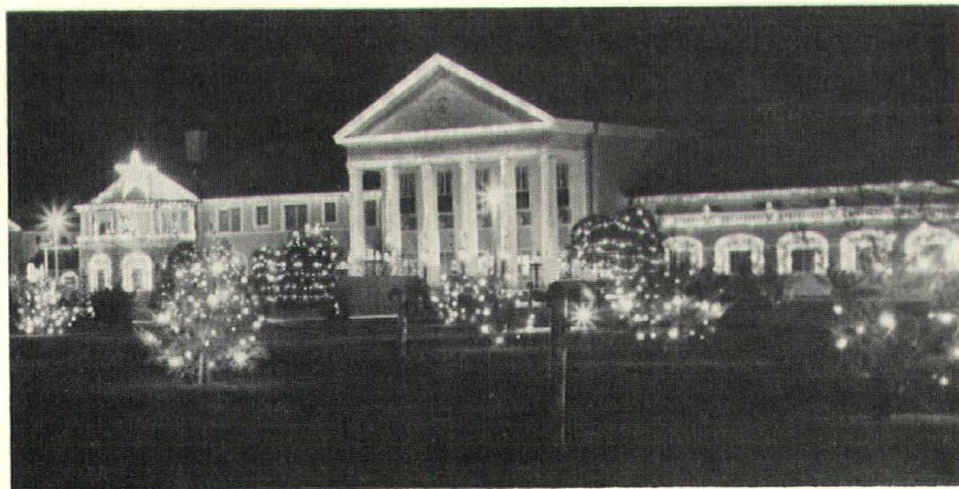
"THE NATIVITY," Richmond

Richmond's Annual Christmas Pageant, 6 p.m. Carillon-Byrd Park. The cast of Richmond citizens depict six scenes of the Nativity. Told in tableau form. No charge. Xenophon Morris, Department of Recreation and Parks, The Mosque, Laurel and Main Streets, Richmond, Virginia 23220. (804) 649-5668.

24-27

CHRISTMAS IN CHARLOTTESVILLE, Charlottesville

In an old English setting enjoy Christmas with wassailing, the traditional Yule Log, bringing in the ceremonial Boar's Head, caroling, and door bonfires—all at this special time of the year. (*) David E. Plymire, The Boar's Head Inn, Ednam Forest, Charlottesville, Virginia 22904. (804) 296-2181.



Christmas With the Elks, Bedford

St. Ambrose Catholic Church

MASS HOURS

Saturday 5:30 P.M.

Sunday 8:00 A.M.-9:15 A.M.

10:30 A.M. and 12:00 Noon

Phone 560-4246

3901 Woodburn Road

Annandale, Virginia

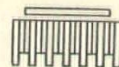


Virginia is for lovers

History lovers. This is where it happened. And in places like Jamestown and Williamsburg you can see the way it was. Bring the children and visit America's past. You can live in the present any old time.

Visit, write or call
VIRGINIA STATE TRAVEL SERVICE
9th & Grace Streets
Richmond 23219
phone (703) 770-4484

THIS IS OUR LOGO



The press says it looks like Grants Tomb.

Others say it looks like The Lincoln Memorial.

The head of our advisory Commission says that it is an architectural facsimile of our building.

May we suggest . . .

"A SYMBOL OF EXCELLENCE"

PROMISES MADE,
PROMISES KEPT

ROANOKE CIVIC CENTER

710 WILLIAMSON ROAD
ROANOKE, VIRGINIA

PHONE (703) 981-2241

TO BE AT HOME AWAY FROM HOME — Visit
Motel • THE WARM SPRINGS INN • Restaurant

WARM SPRINGS, VIRGINIA 24484

Telephone 839-5351



One of Virginia's exceptional Inns for a relaxing vacation on a mountain setting. Located opposite the Warm Springs mineral pools. All sports available nearby. 25 rooms with modern facilities. Distinguished for fine food and courteous service. TV and Telephone. Fully Air Conditioned. Private meeting room for business groups, up to 35 guests.



HOTEL-MOTEL WACHAPREAGUE

Catering to Sport Fishermen Since 1902

AMERICAN PLAN—Featuring Fine Old Virginia Foods Unsurpassed for Quality and Flavor

Equipped With All Facilities for Your Convenience and Pleasure

22 Sport Fishing Cruisers—100 Square Miles of Inland Fishing and Limitless Ocean Fishing With All Salt-Water Varieties

Under the Personal Direction of D. H. SANDIDGE

For Reservations — Phone 787-2105

WACHAPREAGUE, VA.

Beacon MOTOR LODGE



OPEN YEAR 'ROUND

Ocean Front Apartments



- AIR CONDITIONED
- SWIMMING POOL
- WALL-TO-WALL CARPET
- COLOR TELEVISION
- GOLF PRIVILEGES

American Express—BankAmericard—Master Charge Honored

Phone 441-5501

Fully Equipped Laundry Room for Our Guests
P. O. Box 695, Nags Head, North Carolina

Heat. Don't add extra heat. Cut down on heat-producing uses inside the home, such as unnecessary cooking, ironing, lights, television sets, and radios that are on but not being used or watched.

Cooling. Don't overcool. A five degree change in your thermostat setting can mean a substantial decrease in your operating costs. Raise your setting to 76 degrees or 78 degrees as recommended by most air conditioning specialists. For maximum comfort, don't try to keep the inside

temperature more than 15 degrees cooler than the outside temperature. Walking into a 75-degree house on a 95-degree day feels like walking into a refrigerator.

Don't try to cool the great outdoors. When air conditioners are on, keep windows closed. Check for cracks around window units. Keep outside door openings and closings to a minimum.

Temperature. If you are a working family or plan to be away all day, raise the thermostat setting on your air conditioner by five degrees when you leave. It should only take a few minutes to bring the temperature back down when you return, and you will save on operating costs. Turning the unit off completely will probably not save money because the unit will have to work extra hard to remove the heat built up during the day and



10

thus require a much longer cool-down period when you come home. If you plan to be away until later in the evening when cooler outside air will begin to cool your house down naturally—or if you are planning to be away several days—then shut your air conditioning off when you leave.

Location. Put window unit in best location. A window that is in the middle of the area to be cooled is the best place. If possible, avoid corners and hallways as locations for the unit. Make sure large pieces of furniture are not blocking the circulation of air both into and away from the unit.

Cleaning. Keep filters clean. Dirty filters will run up your cooling costs by restricting air flow and thus make your unit work harder and longer.

Care. Have your central cooling unit serviced each year. An air conditioner that is out of adjustment can increase your operating costs while giving you very little cooling. Don't let shrubbery, grass, or grass clippings reduce the flow of air over the outside condensing coils of your central unit or the outside-the-house portion of your window unit. The heat removed from your house will not be able to escape from the condenser.



These suggestions should help you enjoy the summer even more. The savings you get from the proper use of electricity are bound to make you happy.

11

IN OUR BOOK, THE CONSUMER COMES FIRST.

And because one of the consumer's main objectives these days is saving money, we're making this new booklet available free at Vepco offices everywhere.

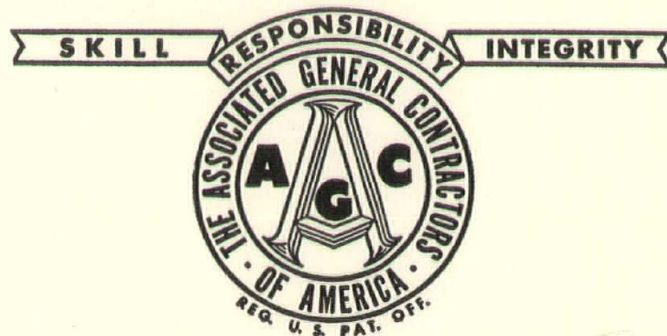
Electricity that's used is still one of the biggest bargains around. But electricity that's *wasted* is expensive. And that's what our booklet is all about: electric waste and how to stop it, with money-saving suggestions anyone can use, all over the house.

"How to Save on Your Electric Bill" is dedicated to the consumer—and so are we. And this is just the beginning of a major Vepco campaign to make buying-power better than ever in the area we serve. Because at Virginia Electric and Power, you come first. Always.

Vepco

VIRGINIA A.G.C. REVIEW

OFFICIAL SECTION VIRGINIA BRANCH A.G.C.



FEATURING NEWS FROM VIRGINIA BRANCH A. G. C.

- MID-YEAR BOARD MEETING
- EUGENE T. JENSEN SPEAKS
- DUNN NAMED HONORARY MEMBER
- VA. BRANCH LEGISLATIVE PLATFORM
- IACP TRAINING SCHOOL
- MUNICIPAL-UTILITIES DIVISION FORMED
- CONSTRUCTION INDUSTRY CONFERENCE
- NATIONAL PHOTOGRAPHY CONTEST
- BERMUDA SEMINAR
- AGC NEWS NOTES

ALSO PRESENTING PROJECTS OF NOTE

- | | |
|-------------------------------|---|
| FRANK B. McALLISTER, INC. | Office Building for Frank B. McAllister |
| EUGENE SIMPSON & BROTHER, INC | Quality Inn—Pentagon City |
| S. LEWIS LIONBERGER CO. | Va. Synod Lutheran Home and Stephenson & Aldridge Wayside |
| RICHARD E. PHILLIPPI, INC. | First National Exchange Bank, Marion |

VIRGINIA BRANCH AGC MID-YEAR BOARD MEETING

SHERATON-FREDERICKSBURG MOTOR INN

JULY 22-24, 1973

THE Virginia Branch AGC held its Mid-Year Board Meeting at the Sheraton-Fredericksburg Motor Inn on July 22-24. Over 60 members and their wives participated in the two-day meeting and Leadership Conference.

On Monday morning, there was a meeting of the Board of Directors and concurrently a meeting of the District Presidents and Committee Chairmen. This was followed by a joint meeting of the two groups at which time they discussed membership development and other areas of concern of the Districts. At this meeting, the Legislative Platform was also presented.

Monday afternoon was devoted to the AGC Golf Tournament and other sports and social activities. Monday evening the scheduled Western Cook-out turned out to be a Western Cook-in due to weather conditions. A record turnout enjoyed the fine fellowship and delicious food. A trophy and prizes were presented to the winners of the Golf Tournament. A present was also presented to Mr. William E. Dunn, retiring Executive Vice President of the National AGC.

The Tuesday morning meeting consisted of the following committee reports:

Long Range Planning

—A. S. Bass, Jr. (Bass Construction Co., Inc.—Richmond)

National Manpower Training

—R. E. Lee (R. E. Lee & Son, Inc.—Charlottesville)

Joint Commonwealth of Va./AGC Committee

—J. F. Duckhardt (Executive Director—Virginia Branch AGC)

AIA-VSPE-CEC-AGC

—S. L. Lionberger, Jr. (S. Lewis Lionberger Co.—Roanoke)

Out of Country Management

—P. R. Brooks (Lone Star Industries, Inc.—Richmond)

In addition, William E. Dunn addressed the group concerning various National AGC activities. A report on the Municipal-Utilities Division Committee was submitted to the Board by Executive Director Duckhardt. This committee, co-chaired by Aaron J. Conner (Aaron J. Conner General Contractor, Inc.—Roanoke) and H.

Arnold Prillaman (Prillaman & Pa Inc.—Martinsville) requested the formation of a Municipal-Utilities which was approved by the Board of Directors. In addition, Joseph P. Ashooh, Director of Municipal-Utilities Division National AGC, discussed the National AGC services to the Municipal-Utilities Contractors. The keynote speaker for the day was Eugene T. Jensen, Executive Secretary of the Virginia Water Control Board, who spoke "Contractors' Role in Environmental Good News and Bad News."

While the men attended the meeting, the ladies enjoyed the facilities of the hotel and visited the historical areas around Fredericksburg. They also had a coffee on Monday morning in the AGC suite. Mrs. James Duckhardt, wife of the Executive Director, stated that the participation was greater at this affair than in a previous year.

Incoming President Alexander Anderson announced at this meeting that the Mid-Year Board Meeting for 1974 would be held at The Tides Inn, Virginia Beach, Virginia, pending final arrangements.

PERSONALITIES

On the facing page are scenes of both business and pleasure:

1. (Left to Right) H. Arnold Prillaman (Prillaman and Pace, Inc.—Martinsville), Joseph P. Ashooh (National AGC), Virginia Branch President J. W. Creech (J. W. Creech, Inc.—Norfolk), William G. Bryson (Tidewater Construction Corp.—Norfolk), and F. W. Martin (Edward van Laer, Inc.—Charlottesville).
2. Alexander Alexander (Alexander Building Construction, Inc.—Richmond) receives congratulations from A. Eugene Thomas (Eugene Thomas Construction Co., Inc.—Alexandria) on his victory in the first AGC Alexander Invitational Tennis Tournament.
3. Larry Conner (Aaron J. Conner General Contractors, Inc.—Roanoke) exchanges tales with Tom Tisdale (R. E. Lee and Son, Inc.—Charlottesville).
4. Group of AGC Wranglers. (Left to Right) Phil Brooks (Lone Star Industries, Inc.—Richmond), Mrs. John Poindexter, Mrs. H. Lee, Mrs. Jack Turlington, Harry Lee (Kjellstrom and Lee, Inc.—Richmond), John Poindexter (Basic Construction Co.—New News), Mrs. Rex Smith
5. (Left to Right) Aubrey S. Bass, Jr. (Bass Construction Co., Inc.—Richmond), William E. Dunn (Retiring Executive Vice President of the National AGC), Robert M. Dunville (Robert M. Dunville and Bros., Inc.—Richmond), and Philip R. Brooks (Lone Star Industries, Inc.—Richmond).
6. Sid Galloway (Virginia Branch AGC Honorary Member) talks with Mr. and Mrs. Gordon Maynard, Jr. (Massey Concrete Co.—Richmond).



2.



4.



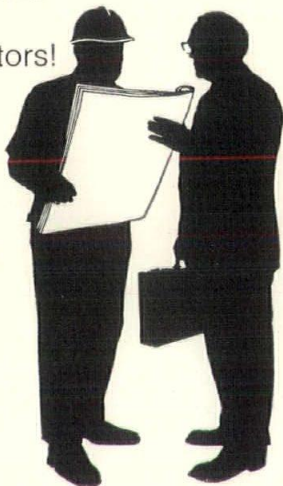
6.

THANK YOU, VIRGINIA!

Thank you for making
us the largest Virginia
agency writing
Contractor's Insurance.

And thank you, also,
for calling upon the
Rutherford organization
to provide more
Contractor's Bonds than
any other agency in
Virginia.

"Virginia Is For Lovers"—
and we love
Virginia
Contractors!



Thomas Rutherford Bonding & Insurance

Roanoke, Virginia
P.O. Box 481 • 24003/Tel. 342-8937

Norfolk, Virginia
P.O. Box 10040 • 23513/Tel. 857-0691

Alexandria, Virginia
P.O. Box 9201 • 22304/Tel. 751-3020

Bluefield, West Virginia
P.O. Box 1542 • 24701/Tel. 325-9645



Specializing in
Bonding and Insurance
for Contractors

EUGENE T. JENSEN SPEAKS TO MEMBERS



Virginia Branch AGC President, J. W. Creech (left) (J. W. Creech, Inc., Norfolk) and Eugene T. Jensen (Executive Secretary, State Water Control Board, Commonwealth of Virginia).

■ Eugene T. Jensen spoke at our Leadership Conference in Fredericksburg on July 23, 1973. He is the Executive Secretary of the Virginia Water Control Board. He is the Board's chief executive and responsible for planning, directing and coordinating the water quality and water resources Management Program of the Water Control Board. He spoke on "Contractors Role in Environment—Good News and Bad News."

The good news was the fact a tremendous amount of construction will be necessary in the next five years to meet the requirements of the Water Control Board. This will generate a considerable amount of work for the Contractors, especially the Municipal-Utility Contractors.

The so-called bad news was the fact the contractor would have to abide by certain rules and regulations in future construction to prevent sedimentation and excessive run-off. He offered the AGC an opportunity to meet with him and members of the state agencies to devise methods acceptable to all parties. Mr. Jensen said they know what must be done and feel we know how best to do what is necessary to obtain the desired results.

DUNN IS NAMED HONORARY MEMBER



William E. Dunn, retiring Executive Vice President of the National AGC, receives gift from Virginia Branch AGC President, J. W. Creech.

■ Mr. William E. Dunn was made an honorary member in the Virginia Branch AGC, at the Mid-Year Board meeting held in Fredericksburg, on July 23rd. He retired as Executive Vice-President of the National AGC and now serves as special counsel to President Nello Teer. He served the AGC for 27 years.

Virginia Branch President, J. W. Creech, presented Mr. Dunn with a desk set—a marble base with a clock and thermometer and two pens mounted on it and engraved:

William E. Dunn
Honorary Member
Virginia Branch—AGC
1973

Bill Dunn has been a friend of our Association for many years and we hope the friendship will continue for many more.

The Extra Golden Passbook Touch



5.65% Yield on 5-1/2% Annual Interest

Now our Golden Passbook pays more: a full 5-½%. And, thanks to continuous compounding, the effective yield is 5.65%!

Initial deposit, \$500; additional deposits \$50 or more; withdrawals quarterly.

NEW HIGHER RATES ON SAVINGS CERTIFICATES, TOO!

7-½% on 4-year Savings Certificates,
\$1,000 minimum. Interest rates up to
6-½% for short term Savings Certificates.

The Golden Passbook; all it takes to start earning more in a passbook account at:

**Southern Bank
Bank of Powhatan
Bank of Goochland
Williamsburg
National Bank**

Members of F.D.I.C.

Affiliates of:

SB Southern
Bankshares, INC.

CALL



Custom
Mailers &
Consultants, Inc.

"CREATIVE PRINTING AND
MAILING"

Westwood & Tomlynn
Richmond, Va. 23230
PHONE 353-4453

ANITA TOWLE INC.

Where the Poto-
mac and Rappa-
hannock meet the
Bay.

TOWN
COUNTRY
WATERFRONT

\$1,500-\$1,500,000

Realtor

Lancaster, Va.
22503
804-462-3333

TRIANGLE ELECTRIC

CORPORATION

MRS. NANCY K. BRADSHAW

St. Reg. #11791

Electric Heat • Electric Wiring

CEIL HEAT



REDDY-KILOWATT DEALER

Specialists In Conversion

Phone 957-2281

Route 2

RIDGEWAY, VIRGINIA



... BEFORE THE TOP EVEN GETS THERE.

Increase productivity with our pre-erected stairs that can be delivered to job site and dropped into place like dominoes. Want to know more about us? Send for your copy of our brochure, "new directions for fabricated metals."



FABRICATED METALS
INDUSTRIES, INC.

P. O. BOX 8336 / ROANOKE, VIRGINIA 24014



Virginia Branch AGC Legislative Platform

At its Mid-Year Board of Directors Meeting on July 23rd in Fredericksburg, legislative Chairman R. M. Dunville (Robert M. Dunville & Bros., Inc.—Richmond) discussed the aims and goals of the Legislative Committee. He first had William H. King, Jr. of McGuire, Woods & Battle discuss the legislation the Virginia Branch intends to propose in the 1974 General Assembly. He stated that each member of the Legislative Committee would be asked to lend their full support and cooperation in informing the Legislators the meaning of the proposed bills. He felt that it was through lack of understanding that most bills fail.

In addition, the Virginia Branch AGC will hold a Legislative Meeting in each District. All of the Legislators in the district will be invited and the legislative Platform will be presented by Mr. Dunville, Mr. King, or James F. Duckhardt, Executive Director of the Virginia Branch AGC.

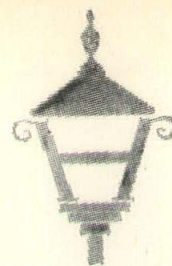
The Legislative Committee, under Mr. Dunville's leadership, has developed the following Statement of purpose:



ROBERT M. DUNVILLE

PROPOSED STATEMENT OF PURPOSE FOR VIRGINIA BRANCH AGC LEGISLATIVE COMMITTEE

1. Develop a constructive and effective relationship with our particular legislature, its leaders, staff, committee chairmen and individual lawmakers.
2. Establish and maintain cordial relations with the Governor and his staff, department directors and their staffs, other elected and appointed state officials.
3. Become closely acquainted with the political leaders in both parties, at the national, state and local levels.
4. Encourage association officers, directors, staffs and individual members to actively participate in the legislative process.
5. Find better ways to maximize our influence in the formulation of public policies. This requires continuous contact with state legislators; preparing and presenting testimony to committee, and discussing proposed legislation with the Governor and his staff.
6. Continually strive to interpret our industry to the legislators, so they will understand its special problems and needs and be able to weigh the consequences—good or bad—of measures and imposts before they vote.
7. Explain the economics of our industry, including the tax revenues it generates; our civic and political role in the community; our substantial capital investments, and jobs and wages we provide.
8. Develop cordial relationships with state regulatory agencies and commissions that deal continuously with our business. Their decisions can affect us as much as new legislation, sometimes even more.
9. Write letters supporting our case to legislators, commissioners and administrators, and also to newspaper editors, other employer groups and community organizations.
10. Encourage employees to work for better government and participate in election campaigns, voter registration drives, fund raising and getting out the vote.



*Accents of Charm
from*

Honeyshuck Farms

GARDEN CENTER
&
GIFT SHOP

4 MILES N. ALTAVISTA
RT. 29

A DIVISION OF
**Roadside
Nurseries, Inc.**

COMMERCIAL — INDUSTRIAL

Hydro-seeding & Sodding
Throughout the State of Virginia

Phone 369-4260
Altavista, Virginia

Southside Bank

Member F.D.I.C. and F.R.S.

TAPPAHANNOCK, VA.
AYLETT, VA.

ESTABLISHED 1910

IACP TRAINING SCHOOL

By PROFESSOR RAYFORD L. HARRIS
Virginia State College

■ Thirty four in-service teachers and undergraduate majors in industrial arts education have completed a three-week workshop in the World of Construction. The course was offered by Virginia State College at Petersburg, in the Industrial Arts and Vocational-Industrial Education Department with support from the State Department of Education. Content learned in the course will help industrial arts teachers in Virginia to become familiar with this new curriculum approach recommended by the State Department of Education, Richmond. Faculty of the Industrial Arts & Vocational Industrial Education Department at Virginia State College under the direction of Associate Professors Rayford L. Harris and Arvid VanDyke, as co-directors, organized the summer workshop.

According to Mr. Harris and Dr. VanDyke the program is an outgrowth of the Industrial Arts Curriculum Project (IACP), a research program developed in 1965 jointly by the University of Illinois and Ohio State University. Advisory assistance and over \$2 million was supplied by industry and the United States Office of Education. The Associated General Contractors of America, the AFL-CIO, Building and Construction Trades Department and experienced professionals in the construction industry have provided materials and cooperative

leadership for successful operation of this program in various school districts throughout the country.

IACP deals with the study of construction and manufacturing on the eighth and ninth grade levels. It stresses the relationship between man, society, and technology rather than just craft-oriented skills. Instead of just learning how to drive a nail or use a hammer, students will be able to see industry as it really is. The World of Construction course studies the methods required to build any structure. Laboratory activities reinforce the students understanding of how man plans, organizes, and controls all available resources to produce construction as varying as skyscrapers and superhighways.

In the workshop, the teachers were taught how to introduce and teach construction in their classroom and laboratory settings in the public schools of Virginia. The teachers met for 80 hours of instruction in sessions to do the studies, experiments, and projects that the students will have to do when the program is begun next fall.

The teachers were divided into team "companies" of about five members each for the construction phase of the workshop. Each was given certain job responsibilities — one might be the foreman, another safety inspector, and so on, each carrying out all the duties of the position. They were concerned

with what goes into the making of project rather than the final creation which has been the emphasis in most industrial arts education classes.

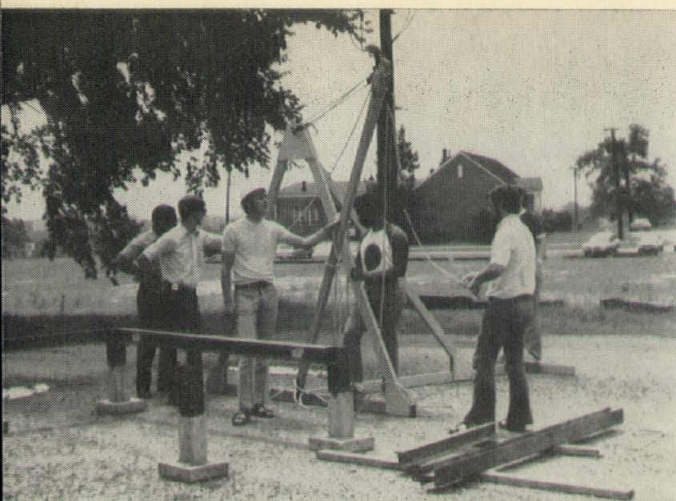
A building built to scale was the first project for the teachers. After sampling soil, surveying land, considering location and the type of architecture, sites were selected. Each group began by building foundation forms, making concrete footings, and carrying out other basic foundation steps. They continued the building process by including flooring, plumbing, electrical wiring, heating ducts, and other phases of building. Their result had to adhere to building codes and safety standards.

The teachers are as excited about this new program as the students. Some of them first approached the unique course with apprehension. After all, how many industrial arts teachers would feel competent to teach a course which covers such a wide range of activities in the World of Construction?

STUDENTS MAKE BETTER CAREER CHOICES

Professors Harris and VanDyke further explained that students who take this course at the eighth and ninth grade levels are not expected to have acquired sufficient skill to be carpenters, civil engineers, architects or other specialists in the industry.





at they will be familiar with the problems and methods of these and any other workers and the interdependent roles of men in the construction industry. They will have experiences in the laboratory which will purify and reinforce the concepts they have studied. They should be able to evaluate the opportunities and requirements for a career in the industry and make better judgments concerning the courses they should take in school

to prepare them for any particular career.

VIRGINIA CONTRACTORS MAKE WORKSHOP A SUCCESS

Through the cooperation and assistance of the Associated General Contractors of America, (Virginia Branch) building contractors in the Richmond, Hopewell, and Petersburg areas donated materials and supplies used in the construction of models

depicting the various phases in building a house. Several persons from the contracting firms served as consultants to the workshop and were able to explain to the teachers individually and in groups valuable information on job training and career opportunities in the building field.

The Associated General Contractors sponsored the closing luncheon and presented certificates to the workshop participants.

Quality Landscaping, Inc.

Landscaping

Phone 615/453-8672

P. O. Box 1003

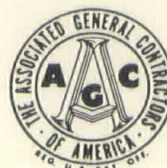
Pigeon Forge, Tenn.

R. E.

LEE

& SON, INC.

OFFICE ON HYDRAULIC ROAD
CHARLOTTESVILLE, VA. 22903
PHONE 703-973-4393



BUILDING CONSTRUCTION

You are looking at a man in the middle of a life-or-death decision:



whether or not to pull the trigger.

And if someone doesn't help him make the right decision, he's going to be dead wrong.

Suicide is the tenth leading cause of death in America. And contrary to popular opinion, its victims are usually neither insane nor mentally ill. But they *are* sick. Because suicide is a disease—and a disease that might be reduced by 80% if everyone knew more about the problem and about suicide itself.

To help you help, Blue Cross and Blue Shield of Virginia have prepared "The Will to Die." This new free booklet contains an actual case history, a discussion of the causes of suicide, warning signals, and advice about what you should—and should *not*—do when someone you know begins to exhibit suicidal symptoms.

We're making this booklet available, not only because of the heartbreak and suffering and pain suicide causes millions of people every year; but because it is one of our responsibilities as a partner in Virginia's health care system.

Of course, our major role is providing high quality health care coverage at the lowest possible cost; and to do so, we return about 92¢ out of every subscriber dollar directly to hospitals and physicians for health care. But we also have a responsibility to control the cost of the care itself—and the best, most inexpensive care has always been prevention.

We hope you'll join us in the fight for life, and write for your copy of "The Will to Die." Because when a man is his own worst enemy, he needs all the friends he can get.



**Blue Cross®
Blue Shield®**
of Virginia

For your free copy of "The Will to Die" or information on individual or group health care plans, write Blue Cross and Blue Shield of Virginia, 2015 Staples Mill Road, Richmond, Virginia 23279.

© Registered Mark Blue Cross Association

© Registered Service Mark of the National Association of Blue Shield Plans

MUNICIPAL-UTILITIES DIVISION FORMED

The Board of Directors voted on July 23, 1973 at its meeting in Fredricksburg, to form a Municipal-Utilities Division.

The National AGC has four divisions, Building, Municipal-Utility, Highway and Heavy. The Virginia Branch has been active in only the Building Division. There is no statewide association for the Municipal-Utility Contractors at the present time other than the AGC. Their need for an association is increasing. The Virginia Branch felt the AGC could fill this need and provide the needed services for this type of contractor.

National AGC President Nello L. Deer has approved an intensive program to provide immediate increased support for utilities contractors. This support is especially needed because of the complexities and uncertainties which surround the huge EPA programs.

A committee headed by National Director Aaron Connor and Director Arnold Prillaman met on May 30th with a number of our members who do utility work. This committee submitted the request to form the new division to the Board. The request includes a prospective member list of 10 names which will be reviewed in each district.

Contacts were made with several engineering groups, various state agencies and the American Public Works Associations. All groups endorsed the idea and offered full cooperation.

The Virginia Branch—Municipal-Utilities Division will receive all the services being offered the present members. In addition, they will receive some designed for their particular needs.



AARON J. CONNER

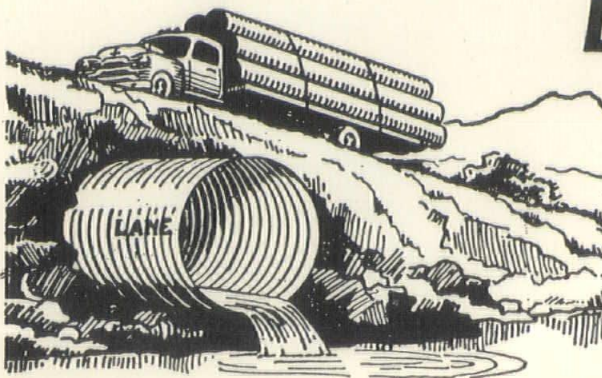
- A. Construction report on jobs to bid and results.
- B. Legislative reporting and representation with the new State and Federal Agencies affecting the Utilities Contractors; i.e., EPA (Environmental Protection Agency) and State Water Control Board.

- C. News Bulletins on information pertaining to Utilities Contractors.
- D. Schools and Seminars on subject of interest to Municipal-Utilities Contractors.
- E. The development of standardized methods, forms, and bidding procedures.

Mr. Arnold Prillaman was elected chairman of the new Municipal-Utilities Division until the annual convention of the Virginia Branch which will be held in January. Mr. Prillaman currently serves as chairman of the AGC side of the APWA-AGC Joint Committee.



H. ARNOLD PRILLAMAN



LANE-PENNCARVA INC.

CORRUGATED METAL
PIPE and PIPE ARCH

BEALETON, VA. 22712 PHONE 439-3201
BRANCH: DUBLIN, VA. 24084 PHONE 674-2741



THE CITIZENS BANK

INCORPORATED
SOUTH HILL, VIRGINIA

MECKLENBURG'S LARGEST INDEPENDENT BANK

Member Federal Deposit Insurance Corporation Member Federal Reserve System

Hesse & Hurt

INCORPORATED

PAINTING

WALL COVERINGS

GLAZED COATINGS

Commercial — Industrial

TELEPHONE 342-4645

P. O. BOX 231 • ROANOKE, VIRGINIA 24011

City Lumber Co., Inc.

Architectural Millwork

Phone (615) 522-1121

2714 Central Avenue, NE
KNOXVILLE, TENNESSEE

Boschen Masonry, Inc.

Masonry Contractor

St. Reg. #9454

Phone 798-6551

P. O. Box 45

ASHLAND, VA. 23005



AUTHORIZED DEALER
Armco Building Systems

PHONE 885-0886

J. B. WINE & SON, INC.

GENERAL CONTRACTORS

P. O. BOX 1000
VERONA, VIRGINIA



SCHMIDT & WILSON, INC.

REALTORS

Since 1912



SALES — LOANS — RENTALS
INSURANCE — WATERFRONT PROPERTIES

1214 Westover Hills Boulevard Phone 703/231-0201
RICHMOND, VA. 23225

Froehling & Robertson, Inc.

Inspection Engineers & Chemists

SINCE 1881

COMPLETE TESTING & INSPECTION FACILITIES

Serving

ARCHITECTS — ENGINEERS — CONTRACTORS

MAIN OFFICE & LABORATORIES

814 West Cary Street Richmond, Va.

BRANCH LABORATORIES

Baltimore, Md. Roanoke, Va. Norfolk, Va. Raleigh, N. C.
Charlotte, N. C. Fayetteville, N. C. Greenville, S. C. Washington, D. C.

Peoples National Bank of Warrenton

WARRENTON

VIRGINIA

Established 1909

Offers Complete Banking Services

Designed for the use of the individual and the betterment of the community, which is the result of management policies based on faith in Fauquier County's future progress.

Branch Offices

Northern Virginia Shopping Center, Warrenton, Va.
Marshall Office, Marshall, Va.

Member Federal Deposit Insurance Corporation



KESSLER INITIATES CONSTRUCTION INDUSTRY CONFERENCE

While serving as Chairman of the Virginia Branch AGC Long-Range Planning Committee, J. A. Kessler, Jr. (R. E. Lee & Son, Inc.—Charlottesville) suggested a conference of construction industry related associations. Mr. Kessler felt that there was duplication of efforts in many areas and that much could be accomplished through mutual efforts for the good of the construction industry in general.

His proposal was approved by the Virginia Branch AGC and efforts were then made to contact other trade associations in the construction industry. The following associations were contacted and have agreed to participate:

Virginia Road Builders Association (Richmond)
Richmond Builders Exchange (Richmond)
Builders & Contractors Exchange (Norfolk)
Peninsula Builders Exchange (Hampton)

Virginia Association of Contractors (Norfolk)

Associated Builders & Contractors, Inc. (Alexandria)

Each association will send approximately five of their leaders for a two-day conference at Big Meadows Lodge, Skyline Drive, Virginia. It was felt that the two-day meeting would give sufficient time, and the relaxed conditions would provide the proper atmosphere for such a meeting.

The group will first discuss the type of organization they would like to form, and if other associations should be invited to participate. Some of the areas that will be included in the agenda and which it was felt that benefits could be derived through mutual action are Legislation, OSHA and other safety aspects, Public Relations, Environmental and Pollution problems, Educational programs, and Manpower Development. Other items will be submitted by the participating organizations prior to the meeting.

Mr. Kessler has been asked to serve as temporary chairman for the organizational meeting of this group.

HARRISONBURG MOTOR EXPRESS

MILK TRANSPORTERS



P. O. Box 249

Phone 434-4485

HARRISONBURG, VIRGINIA

BELMONT Trap Rock Company, Inc.

PRODUCERS OF
CRUSHED STONE

Phone 886-2633

Staunton, Va. 24401

THE BANK OF SOUTHSIDE VIRGINIA

L. S. TEMPLE, *President*

Serving Southside Virginia from

Five Convenient Locations

PRINCE GEORGE

STONY CREEK

CARSON

JARRATT

ROHOIC, DINWIDDIE
COUNTY

SOUTH CRATER RD.,
PETERSBURG

Member: Federal Deposit Insurance Corporation

Charles Lunsford Sons & Izard, Inc. Insurance •

Colonial-American National Bank Building, Roanoke, Va. 24010 Phone 703/345-1515
1501 South Main Street, Blacksburg, Va. 24060 Phone 703/552-0268

**Serving Southeast and Middle
Atlantic Business Concerns
Since 1870...with Fire, Casualty
and Life Insurance, as well
as Surety Bonds.**

C. L. & I. Corporation
Life and Group Benefits
Affiliate
Patrick D. Sarsfield

Charles P. Lunsford, Chairman
W. Bolling Izard, President
Harold N. Hoback, Vice-President
Charles I. Lunsford, II, Vice-President
James I. Slaydon, Jr., Secretary & Treasurer

Thomas W. Jamison
Don S. Hayes, Blacksburg, Va.
W. Edward Riley, III
Robert T. Smith, Jr.
George Del. Hanger, Consultant

JACK LUTTRELL CO.

Roofing Contractors

COMMERCIAL — INDUSTRIAL

22 14th St.

Phone 615-968-1542

BRISTOL, TENNESSEE

ROBERT R. MARQUIS, INC.

General Contractor

St. REG. #4936

COMMERCIAL—INDUSTRIAL

INSTITUTIONAL



2229-31 COUNTY STREET

PHONE (804) 393-2519

PORTSMOUTH, VIRGINIA

JOHNSON & HIGGINS

OF VIRGINIA, INC.

Business Established in New York 1845

BUSINESS INSURANCE

EMPLOYEE BENEFIT PLAN CONSULTANTS

Suite 1408 W. United Virginia Bank Building
900 East Main Street

P.O. Box 1137

Richmond, Va. 23208

Telephone:

643-2741

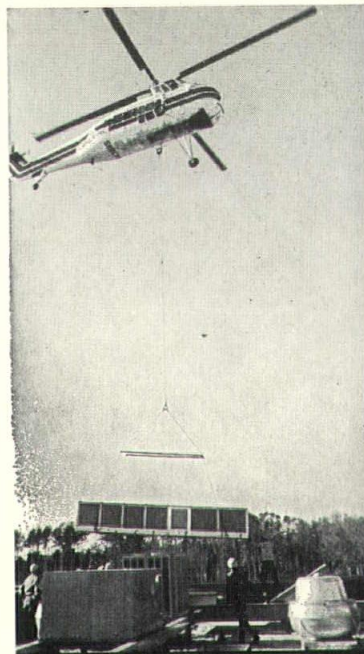
National Applicators, Inc.

Drywall & Painting Contractors Plastering

Phone 301-350-3200

8540 Ashwood Dr.

Capitol Heights, Md.



CHOPPER POWER OVER MAN POWER

ANY JOB!

- POURING CONCRETE
- SETTING STEEL AND BUILDING MATERIALS
- REMOVAL OF TOWERCRANES
- PLACEMENT OF ROOFTOP HEATING AND COOLING UNITS
- ERECTION OF TRANSMISSION TOWERS, POLES



LONE PINE HELICOPTERS, Inc.

P.O. Box 25421/Charlotte, N. C. 28212
704-545-6106

AGC NATIONAL CONSTRUCTION PHOTOGRAPHY CONTEST

We invite you to participate in the Third National Construction Photography Contest sponsored by the Associated General Contractors of America.

This competition is designed to increase public awareness of the dynamic role the construction industry is playing in the growth of this nation. The contest is open to all amateur and professional photographers. Photographs should depict construction *in progress* which is dynamic, interesting or aesthetically appealing.

The first prize winner will receive \$1000, second prize \$750, third prize \$500. The prize for each winner will be doubled if the entry, *prior to the judging*, was published in a "recognized" newspaper or magazine.

All entries must be postmarked not later than January 11, 1974. The awards will be announced at the AGC Annual Convention in San Diego, in March.

All entries must be in black-and-white, must be of a positive nature, and must be mounted on 16" x 20" finished board (although the photo may be of any size and printed using any technique).

On the back of the mount, list name, address, telephone number, location of job, name of general contractor, date of photograph, and title of photograph, if any.

Photographs must have been taken after January 15, 1973.

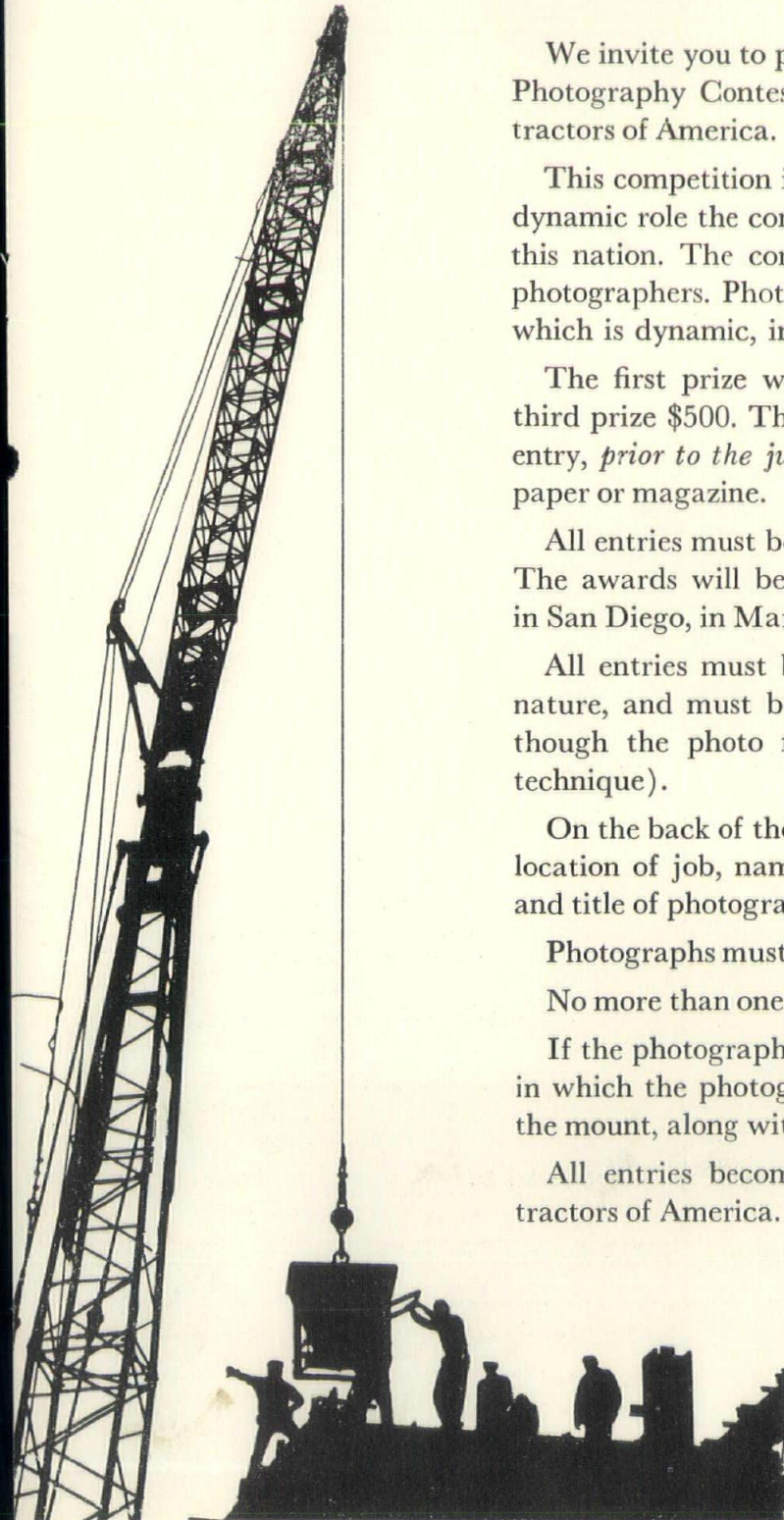
No more than one prize will be awarded to a photographer.

If the photograph was published, a tear sheet of the publication in which the photograph appeared must be taped to the back of the mount, along with the date of publication.

All entries become property of the Associated General Contractors of America.

All entrants will be notified of the winners.

Please address all entries and inquiries to the National Construction Photography Contest, Associated General Contractors of America, 1957 E Street, N.W., Washington, D.C. 20006.



Michie . . .
on
"BANKS and BANKING"

Ten Volumes, Supplemented \$150.00

★ ★ ★

Michie City Publications Co. . . .
for City - County Codes

★ ★ ★

 **THE MICHIE COMPANY**
LAW PUBLISHERS • CHARLOTTESVILLE, VA.

AUTHORIZED MANUFACTURER OF

Formica Clad LIFESEAL Interior Doors

Prefit and Premachined to your Specifications

Sold Only Thru Recognized Dealers By

E. B. Endres Lumber Co.

P. O. Box 396

Huntingdon, Pa. 16652

Phone (814) 643-1860

Scruggs Masonry Corp.

General Contractor

COMMERCIAL — INDUSTRIAL

Dial 746-7873

1019 Elm Drive

Mechanicsville, Va. 23111

The Bank of Middlesex
URBANNA - SALUDA - DELTAVILLE



Serving the Middle Peninsula
Since 1900

Member:
Federal Deposit Insurance Corp.

McDevitt & Street Co.



COMMERCIAL—INDUSTRIAL—INSTITUTIONAL

Va. State Reg. #188

CHARLOTTE, NORTH CAROLINA

145 Remount Road

Phone 377-6921

GENERAL CONTRACTORS FOR

HAMPTON ROADS COLISEUM

**The
Walter E. Campbell Company,
Incorporated**

Distributors For

OWENS CORNING FIBERGLAS
ACOUSTICAL AND ROOFING INSULATION

AND

JOHNS-MANVILLE ACOUSTICAL PRODUCTS

AND

OWENS CORNING CHEMBEST DIVISION
POLYURETHANE
the thin insulation

10721 Tucker St.

Phone (301) 937-5700

BELTSVILLE, MD. 20705

STANLEY W. BOWLES CORP.

GENERAL CONTRACTOR AND BUILDER

P. O. Box 1348

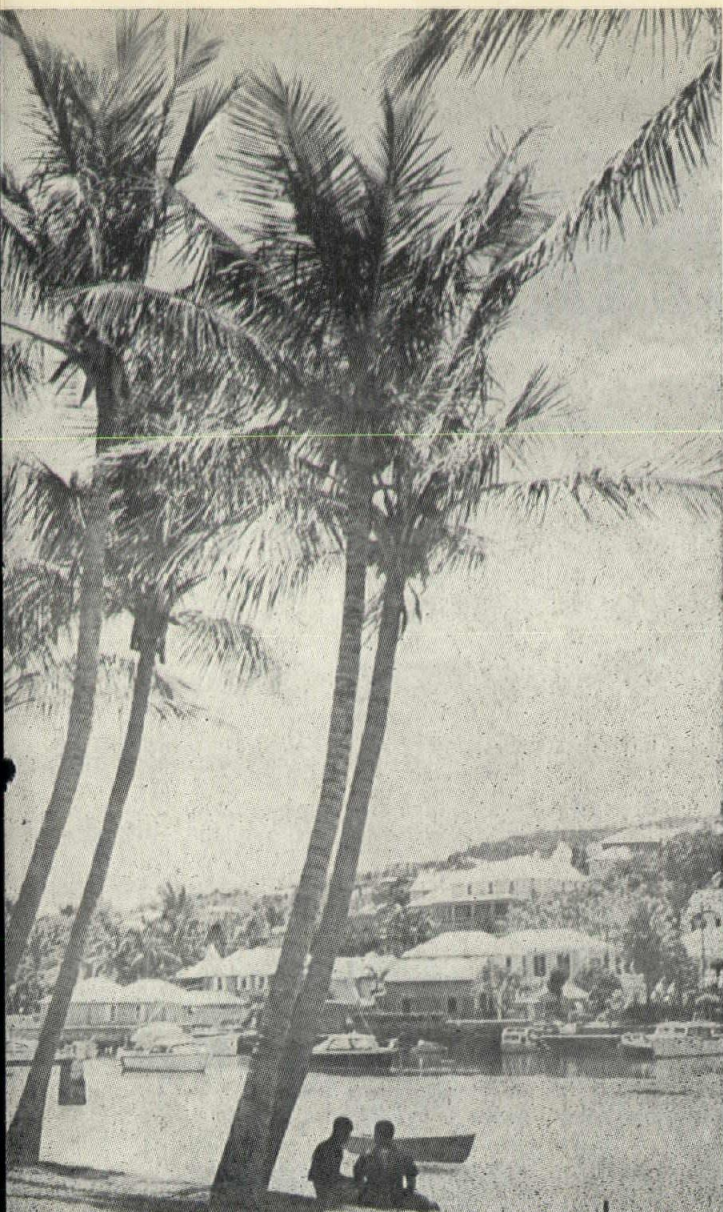
Phone 632-3446

MARTINSVILLE, VIRGINIA

Virginia State
Registration No. 7194



North Carolina State
Registration No. 2924



BERMUDA SEMINAR

SEPTEMBER 27th -

OCTOBER 2nd

James F. Duckhardt, Executive Director of the Virginia Branch AGC, has announced plans for a Bermuda Seminar to be held September 27th to October 2nd at the Castle Harbour Hotel.

This seminar was arranged by the Virginia Branch Out-of-the-Country Committee, chaired by Philip R. Brooks and is a continuation of a yearly program begun in 1970 with a meeting in Nassau and since then seminars have been held in Madrid 1971 and London 1972. Arrangements for transportation, hotel and other plans have been handled by Virginia Travel Services, an affiliate of the C. O. Alley Travel Agency in Richmond. To ensure that all details are perfect, the Madrid and London trips were personally accompanied by Mr. and Mrs. C. Willard Alley, assisted by their sons David and John. They will also conduct the Bermuda trip.

While these seminars are attractive in offering opportunities for travel, the basic objective is more serious. In Madrid, representatives of local construction companies and government officials provided information as to Spanish construction methods and arranged for the group to visit a modern shopping center under construction in the suburbs. Side trips were also provided to other areas with ancient and modern buildings. In London a seminar was held with a talk by a representative of a leading construction company and he also accompanied the group on excursions to explain the various methods and materials used in Britain at present and in the past. In Bermuda a view of very different construction methods will be possible including the use of native wood and stone. The opportunity will be available to visit one of the quarries providing material for much of the Bermuda building. The combination of these native materials with more contemporary architecture should prove most interesting.

Bermuda will provide a change from the big city meetings. Outstanding golf, tennis and beaches are available at the hotel. Bermuda is noted for its beauty, and sightseeing along the winding roads as well as shopping for fine British imports may be enjoyed by seminar members.

Since this program has proven so successful, an even more ambitious meeting has been arranged for 1974, leaving in early October for eight days in Greece. Highlights will be a three day island cruise by specially chartered ship and sightseeing in Athens, Delphi, Corinth and Epidaurus.

John J. Wilson, Inc.

Mechanical Contractors

PLUMBING — HEATING

AIR CONDITIONING

VENTILATION

Phone (301) 568-4800

7905 Fernham Lane

FORESTVILLE, MD.

FRANK B. McALLISTER

INCORPORATED
General Contractor

St. Reg. # 7434



COMMERCIAL

INDUSTRIAL

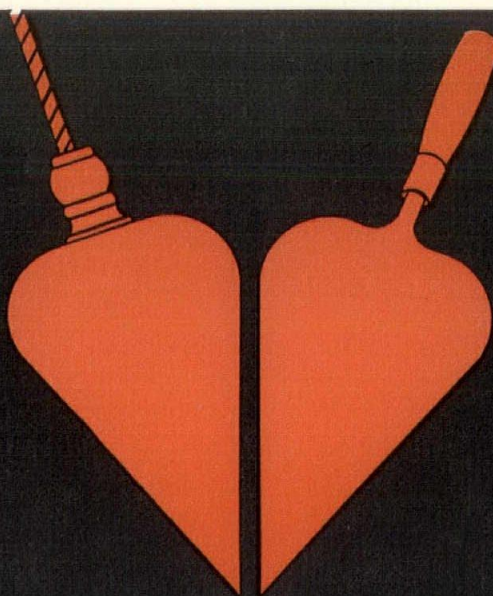
OFFICE

122 Agency Avenue

P. O. Box 9041

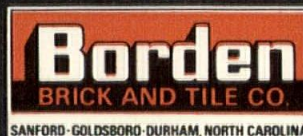
Richmond, Virginia 23225

Phone 233-9228

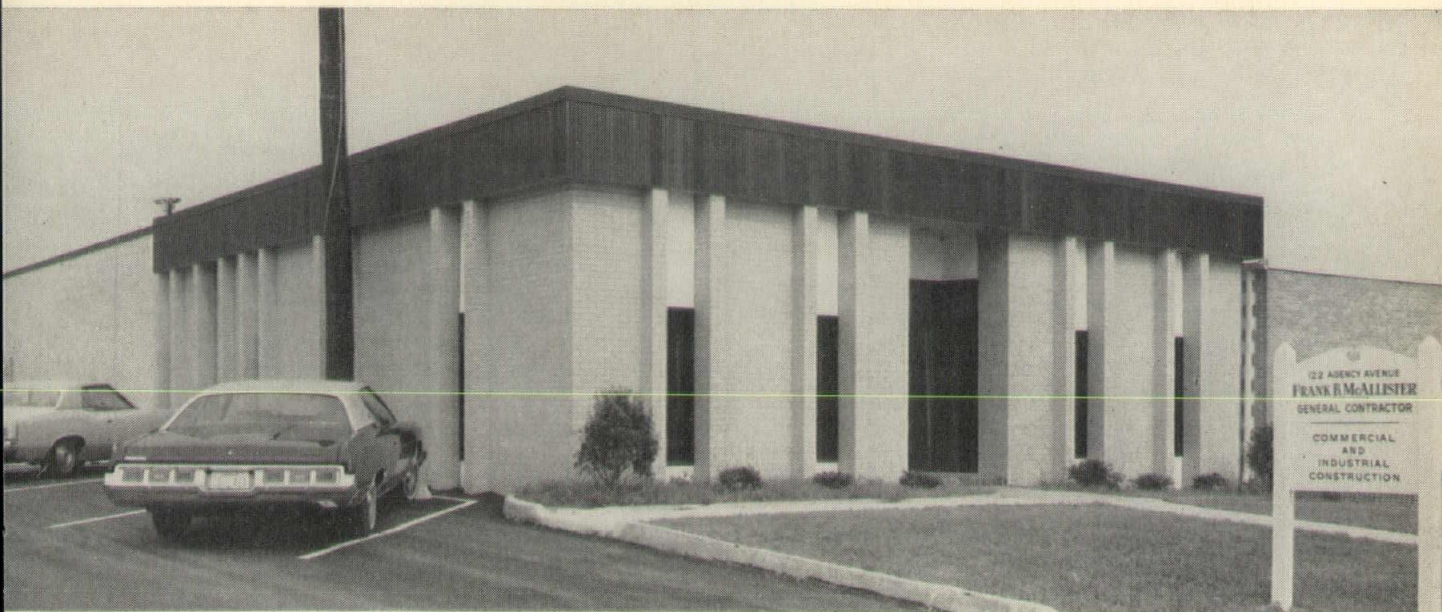


THE SUPERIOR EXTERIOR

As listed in Sweet's Catalog
4.5/Bo



P.O. Box 11558, Durham, N.C. 27703, Phone (919) 596-8241



OFFICE BUILDING FOR FRANK B. McALLISTER, INC.

DESIGN: JAMES A. McALLISTER

INTERIOR DECORATOR: FRANK B. McALLISTER

PHOTOGRAPHY: COLONIAL STUDIO

THE new office building for the general contracting firm of Frank McAllister, Inc. was completed in April 1973.

Located, with its accompanying warehouse and yards, at 122 Agency Avenue in Richmond, the handsome one-story facility is truly a "family affair" from conception to completion. Mr. McAllister approached his son, James A. McAllister, a student in architecture at Virginia Polytechnic Institute and State University, and,

giving him the square footage and general needs for his new offices, asked him to submit a design. The plans which resulted from his request to his son were, according to a proud Frank McAllister, "followed to the letter." Adding to the family involvement, Mrs. McAllister assisted her husband with the interior decoration.

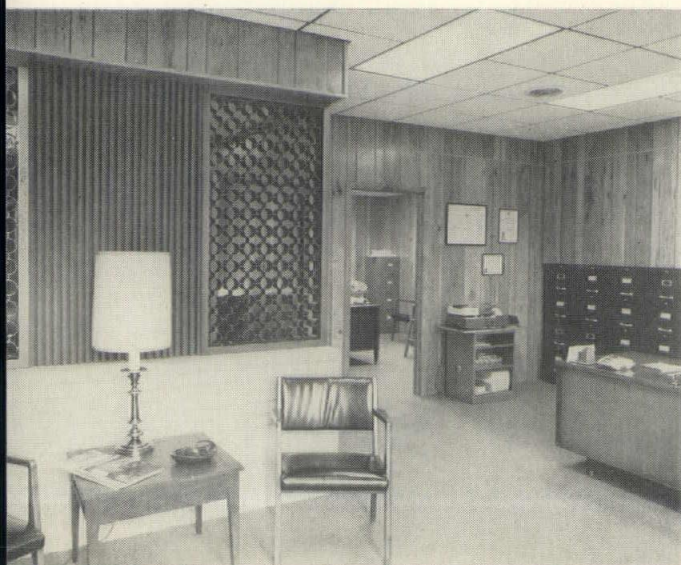
The 40' x 90' rectangular structure consists of brick and block exterior walls with paneled stud walls on the interior. The roof is built-up slag and

windows are of vertical bronze aluminum.

All offices are paneled and have revealed grid acoustical ceilings.

Hickory paneling, combined with a blue-green color scheme and buff brick are the features of the reception room. This attractive area is separated from others by a solid bronze, grille divider.

Mr. McAllister's office is of a brown and gold scheme, with rustic walnut walls and gold carpeting. The book-



SASH DOOR & GLASS CORP.

Phone 233-9841

6th & Stockton Streets

Richmond, Va.

Speed & Briscoe, Inc. Truck Terminal

Dial 798-6021

Interstate 95 & Lewiston Road
Ashland Virginia

THOMPSON MASONRY CONTRACTOR

Masonry Contractor

Va. St. Reg. #9593

COMMERCIAL — INDUSTRIAL

801 Union St.

SALEM, VA. 24153

Phone 389-4823

Dunnington-Beach Tobacco Co., Inc.

Buyers • Packers • Exporters

All Types Leaf Tobacco

FARMVILLE, VIRGINIA

APPOMATTOX, VA.
BROOKNEAL, VA.
ALTAVISTA, VA.
HALIFAX, VA.
GRETN, VA.
CREWE, VA.

KINGS

GENERAL OFFICE

P. O. Box 4313

Lynchburg, Va. 24502

IN LYNCHBURG, VA.
3011 MEMORIAL AVE.
1307 MAIN ST.
2480 RIVERMONT AVE.
7701 TIMBERLAKE RD.



Zip Code 22901 — Area Code 804

WRITE General Material & Brochures

EUGENE SIMPSON & BROTHER, INC.

General Contractors

St. Reg. #5411



300 North Lee Street

ALEXANDRIA, VIRGINIA 22313

Phone 703/548-4700

General Contractors for the Quality Inn Pentagon City featured in this issue.

keeper's office space has walnut paneling and red carpeting.

Indirect lighting and Colonial Trans air conditioning are employed throughout the facility.

Owner Frank B. McAllister's firm acted as its own general contractor and handled foundations, concrete and carpentry.

Subcontractors and Suppliers
(Richmond firms unless otherwise noted)

Boschen Masonry, Inc., Ashland masonry; Holmes Steel Co., Inc., steel & steel roof deck; Richmond Roofing Co., Inc., roofing; S.D.G., Inc., windows, entrances and glazing; A. Tate Lumber Co., Inc., structural wood; and, Marshall & Barnes, Sandton, painting.

Also, Miller Manufacturing Co. Inc., paneling & millwork; Consolidated Tile Co., Inc., carpets, insulation & acoustical and resilient tile; Bertozzi, Inc., stucco; E. S. Chappell Son, Inc., weatherstripping; Stoner Satterwhite, Inc., ceramic tile; Tron Sales Corp., steel doors & bucks; Job Bagley, toilet partitions; Noland Co. lighting fixtures & plumbing fixtures; Minter-Ingram Electrical Contractor Inc., electrical work; Westover Plumbing & Heating, Inc., plumbing; Colonial Trane Air Conditioning Co., air conditioning, heating & ventilating; Pleasants Hardware, hardware supplier; and, Lee-Hy Paving Corp., asphalt paving.



QUALITY INN - PENTAGON CITY

HARVEY GORDON & ASSOCIATES
ARCHITECTS

GOODWYN TAYLOR ASSOCIATES
MECHANICAL ENGINEERS

PHOTOGRAPHY BY STEWART BROTHERS, INC.

SCHEDULED for completion in early 1974, the Quality Inn—Pentagon City is located on Army-Navy Drive in Arlington. Among the outstanding features in the design by Harvey Gordon and Associates, architects for the project, is the Skydome Lounge with revolving platform. The lounge is the first of its kind in the Washington D.C./Northern Virginia area.

The facility which is owned by Charles Luria Associates consists of 400 rooms plus a manager's suite. Included are two restaurants and two additional lounges, 12,000 square feet of meeting space and two levels of underground parking.

Eugene Simpson & Brother, Inc., of Alexandria is the general contractor,

with the following subcontractors and suppliers:

From Washington, D. C.—Washington Plate Glass Co., glass, glazing & curtainwall; J. B. Kendall Co., finish hardware; The Schnabel Foundation Co., shoring; W. R. Lee, Inc., ceramic tile; Dwoskin, Inc., wall covering; Sanymetal Products Co., toilet partitions; Atlantic Builders Hardware Corp., toilet accessories; and D & J Swimming Pools, Inc., swimming pool.

From Alexandria were — United Masonry, Inc., brick & masonry work; Production II, registration desk; Walter C. Davis & Son, Inc., electrical; Dwyer Plumbing, Inc., plumbing, heating, ventilating & air conditioning; Asbeka Industries, window stools; and,

Arban Precast Stone, Inc., precast architectural concrete.

Others were—John Driggs Co., Inc., Hyattsville, Md., excavating & demolition; The Macton Corp., Danbury, Conn., revolving restaurant platform; Miller & Long Co., Inc., Bethesda, Md., concrete work; Midland Manufacturing Corp., Deer Park, Long Island, N. Y., shower doors; E. B. Endres Lumber, Huntindon, Pa., millwork & doors; Lundia, Myers Industries, Inc., Decatur, Ill., storage shelving; M Construction Co., Silver Spring, Md., carpentry; and, Roanoke Engineering Sales Co., Inc., skylite & fire extinguisher.

And—National Applicators, Capitol Heights, Md., drywall; Packaged Re-

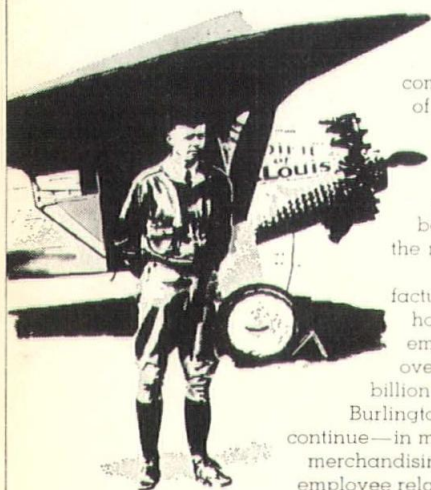
Old Dutch Super Markets, Inc.

Four Locations to Serve You

DANVILLE, VIRGINIA



'23 Skidoo, 50 Years of Burlington and You.



It was the flapper era, the day of the Tin Lizzie, the nickle cigar and bathtub gin.

And J. Spencer Love formed a new textile company in the little Alamance County community of Burlington, N. C.

A half century ago, there was a new fiber on the market called "artificial silk." Most textile men scoffed at it. Spencer Love thought otherwise and gave 200 people a job weaving it into bedspread fabric. Within five years, Burlington was the nation's leading rayon fabric producer.

Now, Burlington is the world's largest manufacturer of textiles and related products for apparel, home and industry. The 200 workers are now 84,000 employees. The one plant is now 169 plants all over the world. First year sales of \$60,000 are now \$1.8

billion and growing.

Burlington innovations continue—in manufacturing, merchandising, research, employee relations, community relations and corporate citizenship.

So '73 Skidoo! We're 50, and feeling great!



Burlington Industries, Inc.

Corporate Offices: Greensboro, N.C. 27420



fuse Corp., Falls Church, refuse compactor; Davenport Insulation, Inc., Springfield, thermal insulation; B & I Painters, Clinton, Md., painting; Anning-Johnson Co., Inc., light weight concrete roof deck; Prospect Industries, Inc., McLean, water & damp proofing; Max Greenwald, Tuxedo, Md., roofing & sheet metal; Southern Floors & Acoustics, Inc., Merrifield, resilient flooring; and, City Steel Door Corp., Bronx, N. Y., metal doors & frames.

Also—Colquitt Sprinkler Co., Inc., Lorton, sprinkler system; Elco Elevator Corp., Rockville, Md., elevators; Springer-Penguin, Inc., Mt. Vernon, N. Y., refrigerators; Hallmark Iron Works, Inc., Lorton, miscellaneous metals; Southern Iron Works, Inc., Springfield, structural steel; James A. Cassidy Co., Inc., Fairfax, walk-through door; Wilcox Caulking Corp., caulking precast stone; Inkeepers Supply Co., Inc., Memphis, Tenn., flagpoles; and Super Sky Products, Inc., pool domes.

Hempt Brothers, Inc.

Highway & Heavy Construction

GENERAL CONTRACTORS

205 Creek Road

Phone (717) 737-3411

Camp Hill, Pa. 17011

COLONIAL PLANTATIONS

Specializing in the sale of Colonial Homes and Plantations for over thirty-five years.

G. B. Lorraine

510-11-12 Richmond Federal Bldg.

Richmond, Virginia 23219

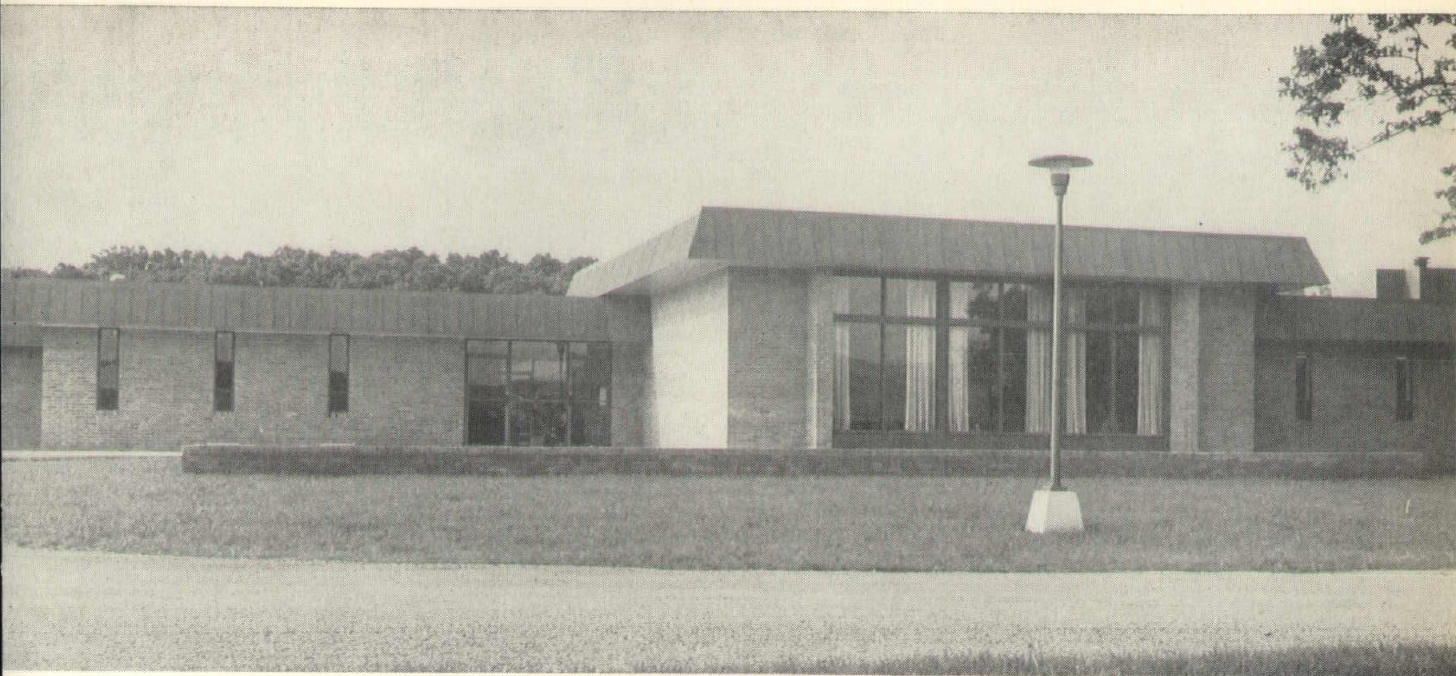
Phone 804-643-9053

HEATHVILLE OFFICE

Phone 804-580-3455

"Virginia Properties—Seashore to Mountains."

S. LEWIS LIONBERGER CO. PRESENTS . . .



VIRGINIA SYNOD LUTHERAN HOME

SMITHEY & BOYNTON — ARCHITECTS

OAKIE ASBURY—PHOTOGRAPHY

THE Virginia Synod of the Lutheran Church in America has recently opened the first of its Health Care facilities for the aging. This beautiful building designed by Smithey and Boynton, architects, is located on a lovely site just west of Roanoke on Lee Highway.

The building will house 64 residents and offers intermediate health care on a round the clock basis.

The construction is in accordance with the latest in fire safety regulations. The facility is fully air conditioned with great flexibility in environmental control.

Most rooms are for double occupancy, however, some single occupancy rooms are available. The building has convenient lounges and a beautiful

dining room with a glass endwall, permitting a panoramic view of the mountains. The architect coordinated the shape of the building to preserve the large oak trees on the site which provide a soft and serene atmosphere for the residents.

The interior decor is most unusual in that it is full of bold colors to enhance the joy of later life in one of the state's most beautiful health care facilities.

S. Lewis Lionberger Co. takes this opportunity to offer their congratulations to the Virginia Synod Lutheran Homes for their progressive approach to care for our elderly citizens.

The general contractor, S. Lewis Lionberger Co., of Roanoke, handled carpentry.

Subcontractors & Suppliers (Roanoke firms unless noted)

Joe Bandy & Son, Inc., excavating; Concrete Ready Mixed Corp., concrete; Al-Steel Fabricators, Inc., steel; Roanoke Engineering Sales Co., Inc., window walls; Hesse & Hurt, Inc., painting; Harman Ceiling & Partition Co., acoustical & resilient tile; Billy R. Ayers & Son, Inc., plaster; Byrd's Terrazzo & Tile Co., Inc., ceramic tile; Skyline Paint & Hardware, Inc., steel doors & bucks; Noland Co., plumbing fixtures; and, G. J. Hopkins, Inc., electrical work, plumbing, air conditioning & heating.

Others were: R. W. Thompson, Salem, masonry; Schlage Lock Co., San Francisco, Calif., hardware.

DWYER

PLUMBING, INC.

PLUMBING • HEATING • AIR CONDITIONING

3230 DUKE STREET • ALEXANDRIA, VIRGINIA 22314 • 549-8080

CLARKE COUNTY LOCKER PLANT

FROZEN FOOD LOCKER SERVICE
SLAUGHTERING AND MEAT CUTTING

WE PROCESS FOOD FOR YOUR HOME FREEZER

Phone 955-1269

BERRYVILLE, VIRGINIA

RICHARD E. PHILLIPPI, INC.

Contractors & Design Builders

St. Reg. #3228



Phone 228-2126

W. Lee Highway

WYTHEVILLE, VIRGINIA 24382




BRISTOL VIRGINIA-TENNESSEE DIVISION

P. O. Box 164

Bristol, Virginia 24201

Phone 466-2214



OUR STORY IS SIMPLE. DISTINCTIVE WOODWORKING,
IMAGINATIVE INTERIORS AND NEARLY SEVENTY YEARS OF
VALUED SERVICE TO OUR CUSTOMERS.  AMERICAN
FURNITURE & FIXTURE CO., RICHMOND, VIRGINIA 23223

Quality Apple Products

**Bowman
Apple Products
Co., Inc.**



MT. JACKSON, VIRGINIA

**HAMMOND
MASONRY
CORP.**

Masonry Contractors

St. Reg. No. 5348

Phone 737-6087

SANDSTON, VA. 23150

SINCE 1885

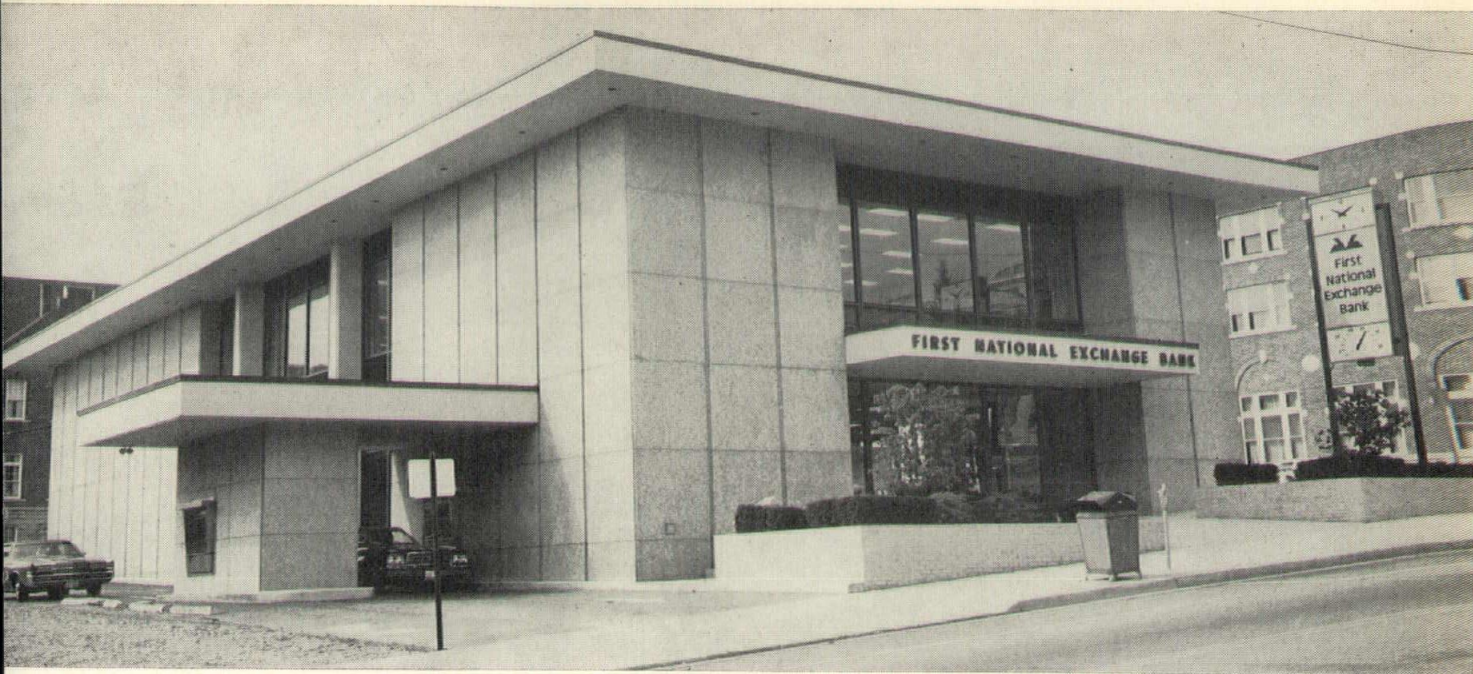


FAMOUS BRAND

FOOTWEAR

for all the Family

Norfolk Portsmouth
Virginia Beach Richmond
Roanoke Lynchburg



BANK BRANCH OFFICE - MARION, VA.

THOMPSON & PAYNE, AIA
ARCHITECTS

AMERICAN FURNITURE & FIXTURE CO.
INTERIOR DESIGN

THE newly constructed branch office of the First National Exchange Bank of Virginia, located in Marion, is a two-story structure containing approximately 13,000 square feet. The entire building is air conditioned and most areas are carpeted. Precast concrete panels, together with bronze glass window walls, lend an attractive outward appearance to the structure.

Functional design of the structure provides better service for the bank's customers through the two drive-up windows. Large vaults provide space for safe deposit boxes and valuable record storage. Booths are also provided for customers who wish to examine their safety deposit boxes in private. A conference room for customers is also provided on the ground floor. The second floor of the building

contains an executive conference room and the bookkeeping department. Other features of the structure include 24 hour depository, lounge areas, and a spacious lobby.

Richard E. Phillippi, Inc., Wytheville, was the general contractor with the following Subcontractors & Suppliers:

General Shale Products Corp., Marion, masonry; Pioneer Steel Co., Columbia, S. C., steel & steel roof deck; Jack Luttrell Co., Bristol, Tenn., roofing; Exposaic Industries, Inc., Winston-Salem, N. C., stone work; City Lumber Co., Inc., Knoxville, Tenn., carpentry & millwork; Holston Glass Co., Inc., Kingsport, Tenn., glazing; Coe & Sons, Inc., Wytheville, painting; Shankle-Boyle, Inc., Kingsport, Tenn., acoustical & resilient tile; W. D. Harless Co., Inc., Dryden, plaster; DeHart Tile Co., Inc., Christiansburg, ceramic tile & terrazzo; Rowland Electric Co., Inc., Marion, lighting fixtures & electrical work; D. W. Allen & Son, Inc., Hillsville, plumbing fixtures, plumbing, air conditioning, heating & ventilating; Trimble Co., Inc., Johnson City, Tenn., hardware supplier; and, Lancaster Associates, Johnson City, Tenn., correspondence lift.



The National Bank of Fredericksburg

FREDERICKSBURG, VIRGINIA

"WHERE PEOPLE MAKE THE DIFFERENCE"

Member FDIC

BANKING HOURS

MONDAY thru THURSDAY 9 a.m. to 2 p.m.
FRIDAY 9 a.m. to 2 p.m. and 4 p.m. to 7 p.m.
Drive-Ins Open Mon.-Fri. 4-7 P.M. Sat. 9-12 Noon

Four Locations

Main Bank 900 Princess Anne Street
Branch Bank Greenbrier Shopping Center
Branch Bank Fall Hill Avenue
Branch Bank Park & Shop Shopping Center

S. LEWIS LIONBERGER CO.

- General Contractor -

Commercial and Industrial

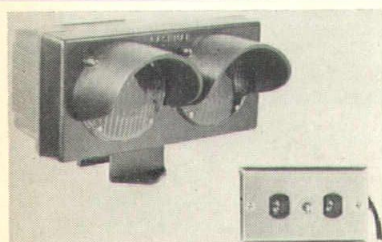


STEEL BUILDINGS

P. O. Box 1091
2714 Roanoke Ave., S.W.



Telephone 342-8984
ROANOKE, VA. 24005



CAST ALUMINUM DRIVE-IN
BANK SIGNALS

BANK LIGHTS CONTROL TRAFFIC

At Left: #BL4 Signal

- *RUSTPROOF—Rugged Aluminum
- *WEATHERPROOF COLORS
- *MANY STYLES TO SELECT
- *32,000 HOUR LIGHTING
- *REMOTE CONTROL SWITCH
- *OPTIONAL FLASHERS
- *CEILING, WALL OR POST MOUNTING

NEW! Professional Sign Illumination LETTER-LITES 5 TO 10 YEAR SERVICE

Letter-Lites will create a backlighted effect like this one for your client. Safe—no longer is it necessary to risk high voltage or costly maintenance. True—safe as your car lights, built ruggedly, sealed against weather, and guaranteed to give years of trouble-free service!

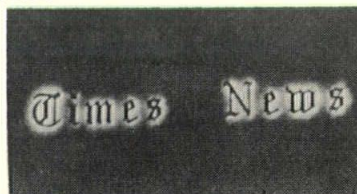
WRITE, WIRE OR PHONE FOR QUOTATION

LAKE SHORE MARKERS, INC.

P. O. Box 59—Erie, Pa. 16512—Phone (814) 456-4277

LETTER-LITES, Copyrighted trademark. U.S. Patent Nos. 2,853,595, 2,965,750, 3,008,039, 3,049,613, 3,067,974, 3,089,951 and other Patents Pending. Canadian Patent No. 569,073. Additional Patents Applied For.

FREE CATALOG!



BRYANT ELECTRIC COMPANY, INC.

ELECTRICAL CONSTRUCTION
PUBLIC UTILITIES
WATER & SEWER

Va. State Reg. No. 443

P. O. Box 1430

HIGH POINT, N. C. 27260

GOLLADAY Building Supply Inc.

MILLWORK
BUILDING MATERIALS
LUMBER

HARDWARE—PAINTS—ROOFING

Phone 869-1136
STEPHENS CITY, VA.

A. M. TUCK, INC.

Highway
Contractors

Bridges
Culverts

Phone (803) 223-5624

P. O. Box 408

Greenwood, S. C. 29646

STEPHENSON AND ALDRIDGE WAYSIDE

SMITHEY & BOYNTON
ARCHITECTS, ENGINEERS & INTERIOR DESIGN

PHOTOGRAPHY BY OAKIE ASBURY



STEPHENSON and Aldridge, Inc., one of the Roanoke area's oldest and finest furniture dealers, has recently completed a major expansion and renovation of its Wayside Store located on Lee Highway between Roanoke and Salem. This new store features one of the largest and most beautiful furniture displays to be found in western Virginia.

This building of contemporary design is highlighted by a massive copper, standing seam roof, which is pierced by brick pylons.

As one enters the building at mid-level, the eye is drawn to the dramatic balcony and then scans a panoramic view of the main display floor. One of the chief advantages of this effective floor plan by Smithey and Boynton, architects is the ability to display the firm's high quality furniture in a spacious atmosphere. One does not get the "jammed-up" feeling so prevalent in most retail furniture stores.

The ceiling slopes upward to conform to the roof line and the lighting is accomplished in a relatively low level approach with various pieces of furniture being highlighted in soft pools of light.

The general contractor, S. Lewis Lionberger Co., takes this opportunity to congratulate Stephenson and Aldridge Wayside, Inc., on their new building and wishes them continued success as they serve the people of Southwest Virginia.

S. Lewis Lionberger Co. Roanoke, was general contractor, and handled carpentry.

Subcontractors & Suppliers

Roanoke firms were: Joe Bandy & Son, Inc., excavating; A1-Steel Fabricators, Inc., steel & steel roof deck; John H. Hampshire, Inc., acoustical; Skyline Paint & Hardware, Inc., steel door & bucks; and, J. M. Blair Co., electrical work.

From Salem were: Salem Ready Mix Concrete, Inc., concrete; R. W. Thompson, masonry; Leonard Smith Sheet Metal & Roofing, Inc., roofing; and, Oscar W. Smith Mechanical Contractor, Inc., plumbing, air conditioning & heating.

Others were: W. E. Donald, Vinton, painting; Day-Brite Lighting, Inc., St. Louis, Mo., lighting fixtures; and, Lockwood Hardware Manufacturing Co., Fitchburg, Mass., hardware.

Andrews Large & Whidden Inc.

St. Reg. #5433

INDUSTRIAL—COMMERCIAL—INSTITUTIONAL

P. O. Box 527



Phone 392-3119

FARMVILLE, VIRGINIA 23901

J. R. Orgain, Jr.

Realtor

Sales & Appraisals

ALBERTA, VA. 23821

Hill's Stone Yard, Inc.

Stone Masonry

COMMERCIAL — INDUSTRIAL

503 Liberty Rd., NE

Phone 366-0651

ROANOKE, VIRGINIA

Suffolk Lumber Co., Inc.

Building Materials of All Kinds

Phone 539-3581

Mulberry & Jefferson St.

SUFFOLK, VIRGINIA

PAMPLIN CABINET SHOP

KITCHEN — CABINETS

Custom Styled From:
Birch — Cherry — Oak — Walnut — Fir

Nylon Drawer Glides

Bathroom Vanities — Book Cases

Custom Shelves — Counter Tops

Remodeling — Repairing

R. M. PRICE, Owner

Phone 248-6321

Hwy. 460 — Pamplin, Va.

FIRST AND CITIZENS BANK

Resources of \$5,000,000.00

Member of FDIC

MONTEREY, VIRGINIA

Home of Allegheny Mountain Trout

Fabrics

SEW & SAVE

MILL END SALES ROOM



BORN FREE TRAVIRA KNIT POLYESTER OUR SPECIALTY

SCHWARZENBACH - HUBER CO.

Silk Mill Sales Room

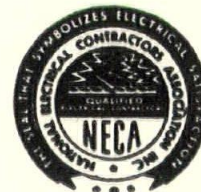
Phone 635-3128

213 E. 6th St.

Front Royal, Va.

ROWLAND ELECTRIC CO., INC.

*Electrical
Contractors*



COMMERCIAL
INDUSTRIAL

St. Reg. # 8366

Phone 783-2211

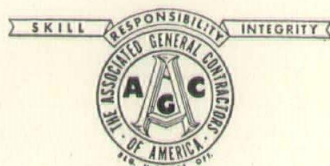
MARION, VA. 24354

325 Broad St.

ALEXANDER BUILDING CONSTRUCTION, INC.

GENERAL
CONTRACTORS

COMMERCIAL



INDUSTRIAL

PHONE 358-7145
P. O. BOX 6978 RICHMOND, VA. 23230

Norfolk Shipbuilding & Drydock Corporation

NORFOLK, VIRGINIA

*Three Completely Equipped Yards for Repair and Conversion
Of All Types of Vessels*

FOR BRICK WITH LASTING BEAUTY
SELECT

GENERAL SHALE BRICK

AVAILABLE IN A VAST VARIETY OF
COLORS, TEXTURES & SIZES

General Shale Products Corp., 2203 Lumkin Avenue, Richmond, Virginia
Telephone 232-4531

HANKINS & JOHANN, Inc.

MANUFACTURERS OF ARCHITECTURAL METAL PRODUCTS

P. O. Box 7147 RICHMOND, VIRGINIA 23221 PHONE 266-2421



SINCE 1919

- ALUMINUM ENTRANCES
- EXTRUDED SHAPES
- DISPLAY CASES
- CURTAIN WALL
- FORMED SHEET
- SOLAR GRILLES
- GRAVEL STOPS
- RAILINGS
- COPING
- FASCIA

St. Reg. 4087



Big John is about to cut in on 2000 phone calls.

We found one great disadvantage
in putting telephone cables underground,
where people can't see them.

People can't see them.

And so they keep running
into them.

And every time they run into one
of our cables, they interrupt phone
service for hundreds and even thousands
of their neighbors.

They also have to stop whatever
they're doing until we repair the cable.

There's an easy way to avoid all
the delays and interruptions.

Before you start digging, give us
a call. So we can tell you if there are
any cables in your path.

It can save a lot of phone calls.

Before you dig, call us.

Northern Virginia . . . 703 528-9911

Newport News . . . 838-5136

Norfolk . . . 625-9971

Other areas in Virginia . . .

call local Repair Service

 **C&P Telephone**

1773—"The First to Care"—1973

IN 1770 the Virginia General Assembly passed a "Bill to make provision for the Support and Maintenance of Ideots, Lunatics, and other persons of unsound Minds . . ." and authorizing the construction of a public hospital in Williamsburg. The hospital admitted its first patient on October 12, 1773.

In October 1973 Virginia will celebrate the 200th anniversary of the opening of that first public mental hospital in what is now the United States. Now known as Eastern State Hospital, not only was the first hospital devoted exclusively to the care of the mentally ill, but also the first in the country to be publicly supported.

One of the events commemorating Eastern State's Bicentennial will be a Southeastern Divisional Meeting of the American Psychiatric Association at Colonial Williamsburg. Psychiatrists from throughout the Southeast will meet October 7-10 to consider "American Psychiatry—Past, Present and Future." Among the speakers will be

medical historian Dr. Norman Dain, author of a history of Eastern State Hospital entitled "Disordered Minds," and the nationally syndicated columnist Art Buchwald.

The Virginia Eastern State Hospital Bicentennial Anniversary Commission will mark the occasion with a luncheon and program on October 10.

Eastern State Hospital will celebrate its 200th birthday with an open house October 12, 13, and 14, to which the public is invited. Visitors will be able to see the type of care being given to mental patients today and also some of the means used for their care during the hospital's first 100 years. An exhibit of artifacts used in early American psychiatry will be displayed during the American Psychiatric Association meeting and the open house. In the display are such things as a "Utica Bed"—a cage-like bed for restraining violent patients; a "tranquilizing chair;" and drugs and surgical instruments of the 18th and 19th century.

Dempster Joins Crane Firm In Richmond Office

• John W. Dempster has joined Moore-Williams Crane Service, Inc. of Richmond and Lynchburg, Virginia with responsibilities for the Sales and Promotion Programs. Formerly with several national construction firms, Mr. Dempster has 30 years of experience in the equipment management and rental business.

Moore-Williams Crane Service, Inc. and an affiliated organization, Williams Rigging Company, offer the mid-Atlantic region a large crane rental service; heavy, specialized rigging and hauling; precast concrete and steel erection; and maintenance and millwright services.

Mr. Dempster will be based out of the Richmond, Virginia office.

Letter-Lites

Success in eliminating maintenance costs of backlighted, silhouetted letters, buildings, interior and exterior surfaces, has been accomplished by LAKE SHORE MARKERS, INC.

A new invention in the testing period from 1964 to date has proven the true value of this invention which eliminates neon tubing and high tension transformers.

Architects will welcome this innovation in low voltage backlighting by miniature incandescent lamps in an airtight, sealed lamp, approximately 1" x 2", which is placed within the letter and requires no transformer and operates on standard house current.

A variety of colors are available in red, green, blue, amber and clear. Letter-Lites are offered in complete pre-wired letter units ready to install, or may be furnished separately to relieve sign manufacturers for use in their products. See our advertisement in this issue.

Write, wire or phone:

Lake Shore Markers, Inc.
P. O. Box 59
Erie, Pennsylvania 16512
Area Code 814-456-4277

DRAPER BUILDING SUPPLY CO., INC.

Phone 654-3311

BOYKINS

VIRGINIA 23827

Personna DOUBLE II \$2.95
DOUBLE EDGE TWIN BLADE
CARTRIDGE SHAVING SYSTEM
TWIN BLADE
4 EDGES
TWIN BLADE
Personna DOUBLE II
5 CARTRIDGES
TWIN BLADES
ON
TWO SIDES
\$1.50 CASH REFUND
Return back card and
manufacturer's coupon
enclosed.
OFFER EXPIRES APRIL 21
1974
Personna DOUBLE II
5 CARTRIDGES
TWIN BLADES
ON
TWO SIDES
TWO BLADES, TWO SIDES
AMERICAN SAFETY RAZOR CO.
DIVISION OF PHILIP MORRIS, INC.
STAUNTON, VIRGINIA

Canning Land Company, Inc., Realtors

WE SPECIALIZE IN FARMS AND ESTATES THROUGHOUT
THE SHENANDOAH VALLEY & ALL OF THE VIRGINIAS



MAIN OFFICE 507 Greenville Ave.
Box 1236, Staunton, Va. 24401 Dial (703) 885-0321

Endebrock-White Co., Inc.

General Contractors

St. Reg. #3676

Dial 247-6365

9296 Warwick Boulevard
NEWPORT NEWS, VA. 23601

RICHMOND AD AGENCY HONORED

• Lin Lockhart, Inc., a Richmond advertising agency, was honored in the recent Southern Creativity show in Ashland, Kentucky. The award was for the 100th anniversary booklet they created for Dibrell Brothers, Inc. of Danville, Virginia, world-wide tobacco wholesalers.

The Lockhart firm has recently purchased an office building in Richmond's financial district. Located at 505 E. Main Street, the building has 4,000 square feet of useable space and will undergo complete interior and exterior remodeling. Lin Lockhart, Inc. is a 25 year old agency which services 250 accounts on the eastern seaboard as well as Southeast Asia.

Architectural Firm Appoints Business Manager

• Hardwicke Associates, Inc., Architects, Richmond, Virginia, announce the appointment of Robert T. Farmer as Business Manager. Previously Chief Accounting Manager for Titmus Chemical Company in Petersburg, Mr. Farmer will direct all aspects of the financial management for the Richmond firm. A graduate of the University of Richmond, Mr. Farmer has also served as Assistant Financial Director for Blue Cross-Blue Shield and as Financial Analyst for Reynolds Metals Company.

SEAMLESS FLOORS

INTERIOR

EXTERIOR

- Durable
- Low Maintenance
- No Waxing
- Non Slip



- Beautiful
- Comfortable
- Resilient
- Custom Colors

FLOORS AND WALLS

Proven By Many Successful Installations In Hospitals,
Commercial And Government Buildings And Homes.

General Builders Company of Lynchburg, Inc.

310 Oakley Avenue

P.O. Box 2116

Call 846-1711

LYNCHBURG, VIRGINIA 24501

SPRINKLE MASONRY INCORPORATED

Masonry Contractors

COMMERCIAL — INDUSTRIAL

Phone 545-8435

803 Industrial Ave.

CHESAPEAKE, VA.

Ground Broken For 20-Story Office Building

The ground-breaking ceremony for new 20-story office building at 14th & Main Streets, in Richmond, was held at 12:00 noon on Wednesday, September 5, 1973. This property is being jointly developed by Cabot, Cabot & Forbes Co. of Boston and First Securities, Inc., also a major tenant.

Among the dignitaries participating in the ceremony were Gordon E. Peterson, Jr., Executive Vice President of Cabot, Cabot & Forbes Co.; Mayor Thomas J. Bliley, Jr.; Deleware Edward E. Lane and F. Carlyle Miller, President of Wheat, First Securities, Inc.

CSI 17th Annual Convention Held

The 17th Annual Convention and Exhibit of The Construction Specifications Institute was held June 25-27, 1973 at the Sheraton Park Hotel, Washington, D. C. The convention theme "A Dynamic Force in Construction," commemorated the 25th anniversary of The Institute and served for defining the role of CSI in construction industry communications. A Silver Anniversary Banquet was held on June 24, 1973 to honor the founding of the Institute in March 1948. Herbert F. Pendleton, FCSI, acted as Master of Ceremonies.

A "Welcome to Washington" was held on June 25, 1973 at the first day opening ceremonies by The Honorable John A. Nevius, Chairman, District of Columbia City Council. Prior to the convention overview by John C. Fleck, FCSI, President, CSI, there was a multi-media presentation. Producer, James Wengler, Minneapolis, Minnesota, presented the convention audience with a magnificently beautiful aerial tour through the international world of man and architecture accompanied by a sound track of music composed and directed by Herb Philhoffer. The Convention, "CSI—A Dynamic Force in Construction," offered a three day opportunity for participation, education, and the exchange of information. The major programs which extended CSI's force, influence, and contributions to the construction industry were: CSI—Dynamic Action, CSI—Dynamic Direction, CSI—Dynamic Wellspring, CSI—Dynamic Dance, CSI—Dynamic Exploration,

Merrifield GARDEN CENTER

COMMERCIAL — INDUSTRIAL — RESIDENTIAL
LANDSCAPE PLANNING SERVICE

Complete Line of Nursery Stock—
Including Many Unusual Varieties
Top Soil, Mulch & Sawdust delivered by the Load

Phone 703-560-9842 or 8165
(Conveniently Located at Lee Highway & Gallows Road, one mile from Fairfax Hospital)
8132 Lee Highway Merrifield, Virginia

Tidewater Brik Corp.

MANUFACTURERS OF **Rus-tique Brik**

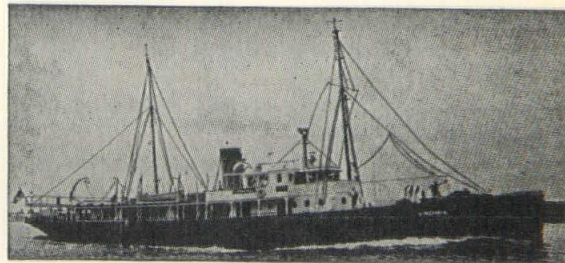
BRICKS* FOR PRIVATE AND
COMMERCIAL WORK

Phone 693-4810
Box 520
Gloucester, Va. 23061

*A dense aggregate concrete
NO CLAY USED

Serving the Shipping of the World

Since its organization in 1865 the Virginia Pilot Association has been responsible for the safe passage of billions of dollars worth of commerce through the territorial waters of the Commonwealth.



PILOT BOAT "VIRGINIA"

**** CITATIONS ****
FOR OUTSTANDING SERVICE
U. S. NAVY
HEADQUARTERS FIFTH NAVAL DISTRICT
DISTRICT INTELLIGENCE OFFICE,
FIFTH NAVAL DISTRICT
U. S. ARMY
ARMY SERVICE FORCES
ROYAL BRITISH NAVY
WAR SHIPPING ADMINISTRATION
UNITED STATES COAST GUARD

**VIRGINIA PILOT
ASSOCIATION**

NORFOLK — NEWPORT NEWS

R. L. COUNSELMAN JR., *President*

Visit the
CARY COURT SHOPPING CENTER

Phone 353-1849
3100 West Cary Street
RICHMOND, VIRGINIA

GARRETT, MOON & POOL, INC.

Blackstone, Virginia
GENERAL CONTRACTORS
Member: Virginia Road Builders Association
Phone 292-7718

Leonard Smith Sheet Metal & Roofing, Inc.

Roofing & Sheet Metal Contractors

RESIDENTIAL — COMMERCIAL — INDUSTRIAL

1020 College Ave.

SALEM, VIRGINIA 24153

Phone 389-8614

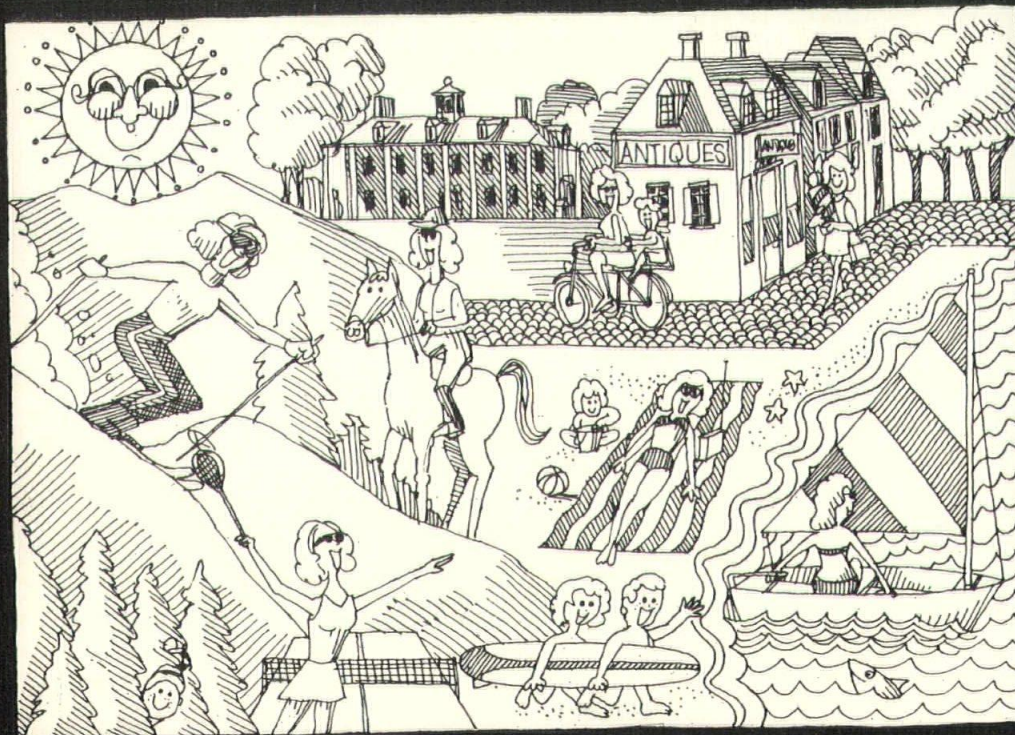
and CSI—Beyond "The Domain." These programs were accompanied by workshops on using the Manual Practice Documents; Division 1 Documents, Civil Engineering Projects and for Mechanical and Electrical Work.

There was an exhibit viewing of outstanding panorama of construction products, with more than 170 exhibitors participating and over 240 booths on display.

The District of Columbia Metropolitan Chapter, CSI, was the host for the 1978 convention with Edwin T. Palfrey, FCSI, serving as Chairman. This was the second annual meeting to be held in Washington. A complete social program was planned for CSI wives and children. There were sightseeing tours with visits to historic monuments and a time for shopping. The teenagers visited Annapolis and the United States Naval Academy.

The famed Army/Navy Country Club was the scene for a "Jazzti Party," on Monday evening, June 19.

The President's Banquet was the final closing social event on Wednesday, June 27, at the Sheraton Hotel. Honors and Awards were presented before an evening of dancing.



Virginia is for lovers:

History lovers,
sports lovers,
antique lovers,
garden lovers,
food lovers,
mountain lovers,
beach lovers.
Whatever it is you fancy, you can tickle your fancy here.

Visit, write or call Virginia State Travel Service, 9th & Grace Streets, Richmond 23219, phone (703)770-4484.

Frank Howard Retires From Road Builders

Construction

Specifier

July 1973



FRANK A. HOWARD

Frank A. Howard, engineer-director of the Virginia Road Builders Association since 1959, and well-known throughout the highway construction industry, retired on August 31. He is being succeeded by William H. Craigie, Jr., a native of Lynchburg, assistant to Howard for the past 12 years. Both are graduates of Virginia Polytechnic Institute and State University.

The Virginia Road Builders Association was founded in 1943 by a group of 19 highway contractors. Recognized nationally, the association today has contractor and associate members who are the latter suppliers of materials, equipment and services. Since 1963, over 90 percent of Virginia's contract highway work has been performed on low-bid contracts by members of the association.

Howard was district engineer of the highway department's 21-county Salem district before joining the contractor's organization. He was first employed by the highway department in 1938, as a

construction inspector. He had worked four years before that with the U. S. Bureau of Public Roads constructing the Skyline Drive and Blue Ridge Parkway.

During World War II, from 1944 to 1946, he served with the U. S. Marine Corps, earning battle stars at Okinawa and Guam. He then rejoined the highway department and rose steadily through the ranks: he became assistant resident engineer at Fairfax in 1948; resident engineer at Martinsville in 1950; and in 1954, one of the department's eight district engineers—at Salem.



WILLIAM H. CRAIGIE, JR.

Frank Howard was born in Montgomery county, Childress, Virginia. His wife is the former Lucille Virginia Richardson, of Pulaski. They have one daughter, Mr. R. G. Milton, of Roanoke, and two granddaughters, Beth 13, and Robin, 9.

The Howards will continue to reside in Richmond.

• The beauty of green growing things is illustrated on the July 1973 SPECIFIER cover. A close-up photograph of a common garden variety hydrangea focuses on the importance of plant material in the lives of men. Robert F. Lederer, Executive Vice President, the American Association of Nurserymen proposes in Part II of his article. "Landscape Design for the Constructed Environment," the creation of "Operation Interlock" to serve as a united effort of the building team and horticulturist. He suggests that it be a three-phase attack on communication weaknesses.

The second of the three major features is by William G. Kirkland, Vice President of Construction, The American Iron and Steel Institute. "The Occupational Safety and Health Act—Its Relationship to Building Codes and the Design Profession," discusses safety and health regulations for construction and the interface between OSHA '70 and the provisions and standards for safety of life and property contained in various building codes. Mr. Kirkland speaks primarily of the design professions and their role under provisions of the Act.

The third feature by Charles W. Nixon, Project Manager of Caudill Rowlett Scott, Houston, Texas, describes a one-step procurement package using industrialized building systems for the new Fort Knox Bachelor Officers' Quarters in "New 'One-step' Building Procurement Method Helps Improve the Quality of Life in Today's Volunteer Army."

Legal Editor, Glen H. Abplanalp, FCSI, presents "Consolidation of Claims in Arbitration," in his monthly column, Legal Points; Russell W. Cornell, FSWA, discusses the energy crisis in "Slowdown for Tomorrow," in Double Take; and Hans W. Meier, CSI continues his Spec Talk discussion, "Improving the Front-End Documents—III."

Richard E. Adasiak, CSI, presents in Readers' Forum a CSI chapter program from Pittsburgh, Pa., "The Urgent Need to Conserve Energy." The July CSI Publications are: MP-6C, Using a Master Specification; and a CSI Monograph — Temporary Facilities.

J. M. BLAIR & CO.

Electrical Contractors

St. Reg. #4541

COMMERCIAL — INDUSTRIAL — RESIDENTIAL

2120 Winston Ave., S.W.

ROANOKE, VA. 24014

Dial 344-7578

PLANTS AT SIX LOCATIONS

McClure
CONCRETE

DIVISION OF MCCLURE LUMBER CO.
MCCLURE, VIRGINIA



RICHLANDS
964-6780

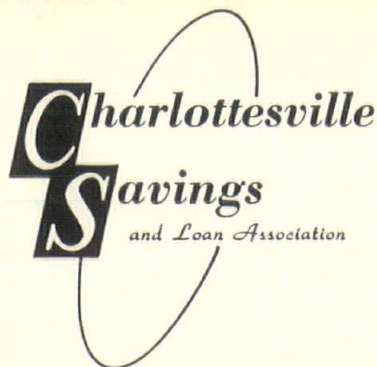
TAZEWELL

McCLURE
835-2261

LEBANON
889-3496

COEBURN
395-6404

GRUNDY
935-4687



308 E. MARKET STREET
P. O. BOX 1525
CHARLOTTESVILLE,
VIRGINIA 22902
293-5104

SAM ENGLISH, INC.

Boiler Erections & Repair

Phone 746-5214 or 266-7089

or call

JAMES R. GARNER, JR., *Vice President*

266-9117

P. O. Box 9521

Richmond, Virginia

WILMAR

CONTRACTORS, INC.

Painting Contractors

COMMERCIAL — INDUSTRIAL

Phone 281-4010

P. O. Box 303

VIENNA, VIRGINIA

BOXLEY QUARRIES

CRUSHED LIMESTONE and CRUSHED GRANITE

for

ROAD BUILDING • CONCRETE • RAILROAD BALLAST • FURNACE FLUX
FILTER STONE • AGSTONE • LIMESTONE SAND



W. W. BOXLEY & COMPANY

711 Boxley Building
ROANOKE, VIRGINIA 24010
Six Plants Located on N. & W., S. C. L.

Shenandoah's Pride

* DAIRY PRODUCTS *

Valley of Virginia Milk Producers Co-operative Association

Harrisonburg
Woodstock
Winchester
Front Royal
Luray
Springfield
Staunton
VIRGINIA
Martinsburg
WEST VIRGINIA

FARMERS BANK OF MATHEWS

MATHEWS, VIRGINIA

MEMBER
FEDERAL RESERVE SYSTEM
FEDERAL DEPOSIT INSURANCE
CORPORATION

Krick Plumbing & Heating

*Mechanical
Contractors*

COMMERCIAL — INDUSTRIAL

Phone 927-5284
5011 46th Avenue
Hyattsville, Maryland

FORMER U.S. POSTMASTER GENERAL JOINS UNION CAMP CORPORATION



HON. WINTON M. BLOUNT

Union Camp Corporation announced, on May 30, the election of former U. S. Postmaster General, the honorable Winton M. Blount, Jr., to its board of directors. He is chairman of the executive committee of Blount, Inc., a major Alabama-based construction and manufacturing firm.

Mr. Blount served as Postmaster General until 1971. Thereafter, in 1972, he ran for the United States Senate seat in Alabama. Immediately prior to entering the President's Cabinet in January 1969, Mr. Blount served as president of the Chamber of Commerce of the United States. For many years prior to that he had served as a director of the U.S. Chamber of Commerce. He also had served as a director of the National Association of Manufacturers for six years and as a regular member of The Conference Board. He was a director or

trustee of a number of business, educational and other organizations.

As Postmaster General, Mr. Blount was responsible for bringing about the most sweeping reform of this mammoth department since Benjamin Franklin became the first Postmaster General of the United States. He brought in senior executives from industry and introduced modern management to this 700,000 employee organization, removed patronage from the Post Office and initiated huge capital expenditures necessary to modernize this largest civilian department of the government.

A native of Alabama, Mr. Blount attended the University of Alabama and currently serves on its board of trustees. He holds honorary doctorate degrees from Judson College, Huntingdon College, Birmingham-Southern, Southwestern University, Seattle-Pacific College, Samford University and the University of Alabama. Mr. Blount is also a recipient of the National Brotherhood Award of the National Council of Christians and Jews.

He resides in Montgomery, Alabama, with his wife, the former Mary Katherine Archibald. They have five children: Winton Malcolm III, Thomas A. S. Roberts, Katherine, and Joseph W.

Blount, Inc. is a public company listed on the American Stock Exchange. Through subsidiaries, it is active in construction, construction materials, fabrication and installation of industrial piping; manufacture and sale of mobile homes, specialty trucks and agricultural processing equipment; and operation of storage elevators to service agriculture.

Its principal construction subsidiary

is Blount Brothers Corporation of Montgomery, Alabama, which Mr. Blount and his brother, W. Houston Blount, formed in 1946. Blount Brothers Corporation soon moved into the more challenging and diversified fields of construction. Today the firm has completed construction throughout this country and overseas covering a wide range of projects. Its contracts included the construction of aerospace facilities, missile defense installations, river lock and dam systems and a number of research centers and manufacturing facilities. Today it is ranked among the largest construction companies in the country.

Union Camp Corporation, a major forest products company, reported sales last year of \$601,611,000, the highest in the company's history.

Headquartered in Wayne, New Jersey, the company employs over 15,000 people and ranks in the top half of the country's 500 largest industrial corporations.

In addition to its pulp and paper operations, the company is one of the largest lumber producers east of the Mississippi and the largest manufacturer of wood-based chemicals in the forest products industry.

Other activities extend to commercial and residential land development, home building, mining and the development and manufacture of packaging and material handling systems. Through its wholly-owned subsidiary, Moore-Handley, Inc., of Birmingham, Alabama, Union Camp operates a chain of 37 building materials and home improvement retail centers in the Southeast and is a major wholesaler of hardware supplies and distributor of hardgoods.

GOODING, SIMPSON & MACKES, INC.

Roofing - Sheet Metal - Heating - Air Conditioning

CONTRACTORS

Dial 717-733-1241

or Write

345 S. Reading Rd., Ephrata, Pa. 17522

Motor Inn Wins Two Awards

• The Sheraton-Fredericksburg Motor Inn, Fredericksburg, Va. has won two First Prize Awards, for Advertising and Promotion and for Landscaping and Grounds, by a franchised property of ITT Sheraton Corporation of America. The awards were presented to Sidney L. Shannon, Jr., owner of the Motor Inn and Shannon Green golf course, at the recent annual meeting of over 100 Sheraton franchise holders in the U. S. and Canada. Ben Harrison Advertising, Richmond, Va. is the ad agency handling the account.

THE BATH COUNTY NATIONAL BANK

Phone 839-2621

Member: F.D.I.C. & F.R.S.

Hot Springs, Va. 24445

CUSTOMIZED FRICK SAWMILLS

Millard's Machinery, Inc.

All Types of Sawmill Supplies
and Equipment

Frick Sawmill on Wheels
Crawler Tractors (New and Used)
John Deere Fork Lifts and Skidders
New and Used Power Units

J. E. Pigg and M. G. Pigg

Phone Day—1-703-632-6431

Phone Night—1-703-957-2753

MARTINSVILLE, VA.

*Always fasten your
Safety Belt!*

HUNDLEY HEADS ENVIRONMENTAL QUALITY DIVISION

• Robert L. Hundley, assistant environmental quality engineer for the Virginia Department of Highways, was named to head the agency's Environmental Quality Division effective June 1.

Hundley, 42, filled a vacancy left by the resignation of H. Reese Smith, a retired National Park Service executive employed by the department to organize the environmental division two years ago. Smith gave up the position May 31 for health reasons.

Hundley is a native of Stokes County, North Carolina, was reared in Stuart, and was graduated from Virginia Polytechnic Institute & State University with a bachelor of science degree in civil engineering in 1953.

He joined the Highway Department's graduate engineer training program in 1955, served as assistant resident engineer at King George from 1957 to 1960, and as the department's construction specifications engineer from 1960 to 1965.

Hundley was an assistant construction engineer for the department from 1965 until his assignment as Smith's assistant in the new environmental division in March 1971.

He is married to the former Leah Raye Coburn of Bishop in McDowell County, West Virginia, and they have two children—Robert Lee Hundley, Jr., 10, and Lynn Gregory Hundley, 8.



ROBERT L. HUNDLEY

They live at 2709 Wanzer Hill Road at Mechanicsville in Hanover County.

Hundley is a member of Centenary Methodist Church in Richmond, is a Mason, and has served as president of the Atlee Ruritan Club in Hanover County.

The Environmental Quality Division which Hundley directs was established to provide greater coordination in environmental matters between the separate divisions responsible for conducting location and design, construction, landscaping and maintenance operations in Virginia's highway program.

It also has the responsibility for assuring full consideration of social, ecological and economic factors in highway planning.

J. Lawson Jones Construction Co., Inc.

Roads & Bridges

P.O. Box 696

CLARKSVILLE, VA. 23927

Phone 374-8342

"We Are An Equal Opportunity Employer"

P. O. Box 3527

Phone (804) 275-1463

C. W. WRIGHT CONSTRUCTION COMPANY, INC.

Contractors

SPECIAL HOT LINE WORK
SUBSTATIONS
SURVEYING

UTILITY IMPROVEMENTS
TRANSMISSION LINES
DISTRIBUTION LINES

5436 Jefferson Davis Highway

Richmond, Va. 23234

The Man From Chuckatuck

(Continued from page 7)

acement in a pigeon-hole. Even
ver seemed his eschewing of those
biguities practiced by master poli-
tians from Lincoln to F. D. Roose-
t and by more obvious, if not less
successful, politicians since. With such
biguous positions, which could
an everything to everybody, God-
n could have made his progressive
itudes mean instant change for the
erals while assuring the post-Hoover
servatives that nothing would be
anged. Instead of speaking to North-
Virginia as if the Southside did
exist, or vice versa, he spoke every-
ere in one voice: his own.

Well, during the four years of his
ernorship, Mills Godwin had pre-
ved the character of Virginia's gov-
ment while making significant prog-
s in Virginia's then lagging educa-
al system and, perhaps of even
ater significance in its implications,
ding the movement toward Vir-
ia's commitment to the sales tax
essary to the support of educational
rovement. This improvement in-
ded particularly the dramatic ex-
sion of the community colleges
h their special opportunities for the
ng people. Governor Godwin led
state to invest in Virginia's youth.
Governor Godwin has said, "I didn't
s the sales tax. The Governor
sn't pass any bills. He merely signs
m or vetoes them. The General As-
sly passes the bills."

True enough, but as high-ranking
e officials said privately, "It took
awful lot of courage and strength
get that sales tax, for *education*,
sed in Virginia's General Assem-

This indicated that the men who
w Governor Godwin best respected
convictions. Not at all confused by
political position which could be
d was) misinterpreted by those
ding the security of meaningless
els, those who had worked with him
government knew that by perform-
e his interests were the interests
Virginia. The existence of such
mony between a chief executive
legislators (as has not been evi-
t recently in Washington) tells
e about the chief executive than
words he can utter—or promises
can make. It tells that he was ef-
ive.

uch was the background of imper-

sonal impressions held by me, the po-
litical outsider, at the time of my visit
to Chuckatuck, where this political
figure became humanized for me by
visualizing the young man Bud in a
formative environment of charming
simplicity, evocative of enduring val-
ues. My impressions took on, as it
were, greater conviction and more
warmth, as I could *feel* the forces
which formed his own enduring prin-
ciples in government. That single voice
that spoke of his beliefs and aspira-
tions for the state grew from the roots
of Virginia's native character and was
directed toward no single group, class
or bloc but to all citizens who held the
interests of the whole Commonwealth
close to their hearts.

The roots ("as the twig is bent")
are significant in Governor Godwin's

non-particularized appeal because from
this historically placed small town,
nearby both to a Godwin farm and
to modern cities, he became a highly
successful urban lawyer and political
leader in the state capital without
renouncing any aspect of his own past
or aggrandizing any aspect of the
present. It was because he is a whole
person that his political position can
be free from fragmenting appeals.

This sense of the *person*, within the
political figure, came in the period of
convulsions in American cities and on
university campuses, when the whole
country seemed fragmented by clashes
between conflicting segments of the
population. It was the era of demon-
strations, when the young, seeking for
something to believe in, were led by
self-seeking older activists into mind-

ROCKINGHAM SAVINGS & LOAN ASSOCIATION

*Specializing in
Savings & Home Savings*

Mason & Gay Streets

Harrisonburg, Va.

KOROK[®] DIVISION

THE ENAMEL PRODUCTS COMPANY, CLEVELAND, OHIO

DESIGNERS • SUPPLIERS • CONTRACTORS

St. Reg. #7548

World's Largest Manufacturer of Porcelain Steel Chalk Board

"If it's KOROK, it's Forever"

Dial 751-5330, Area Code 703

ALEXANDRIA, VIRGINIA 22304

890 S. Pickett St.

AMERICAN BEAUTY PEANUT HULLS

EXCELLENT FOR MULCHING AND SOIL CONDITIONING

MULCHING

Protects plants from heat or cold
Helps control weeds
Saves moisture
Will not pack or blow away
Allows water and air to enter soil
Weather exposure develops pleasing color

SOIL CONDITIONING

Rots very slowly when mixed in soil
Low in price
Provides essential aeration in root area
Adds humus and plant food to soil
Easy to handle
Mixes smoothly and evenly

ASK YOUR GARDEN SUPPLY DEALER TO CONTACT US.

BIRDSONG STORAGE COMPANY, INC.

P. O. Box 776

Franklin, Virginia 23851

Telephone 804-562-3177

**Capital
Masonry
Corp.**

"BUILD WITH BRICK"

BRICK CONTRACTOR

P. O. Box 9541 • RICHMOND, VIRGINIA 23228 • PHONE: 262-7810

Bedford County Memorial Hospital

DEDICATED 1955

BEDFORD, VIRGINIA

F. G. GRIFFIN ASSOCIATES

Consulting Engineers

Phone 703-237-2144

7212 Timberlake Rd., Lynchburg, Va. 24502

HANOVER FABRICATORS

Structural Wood Trusses

COMMERCIAL — INDUSTRIAL

Phone 798-6036

Route 2, Box 461

Ashland, Va.

Excavation Construction, Inc.

General Contractors

SPECIALIZING IN ROAD WORK

Storm Drain & Dredging

Excavating & Grading

6611 Kenilworth Ave.

RIVERDALE, MARYLAND

Phone 301-770-4040

less assaults on authorities. It was time when thoughtful people of ages began to lose respect for politicians, particularly at the national level for it was obvious that much of the turmoil resulted from fragmentation of politics (favoring certain groups to the neglect and even exploitation of others) and from the disillusion of the unfillable promises that were part of the fragmentation. Perhaps the thoughtful, out of some vague sense of betrayal, turned even more violently into cynicism about politics.

This was essentially the cynicism of innocence: we had all believed much, too blindly. A clue to the generalized disenchantment, which has been growing since the end of World War II, was suggested in Joe McGinniss' *The Selling of the President* 1968.

This book was first-hand report by one of the group of advertising TV, newspapermen and political campaign advisers who quite unintentionally undertook the job of "packaging," chiefly through TV, the presidential candidate, much in the same way they would have packaged a new hair-wash or a new star in the domain of the motion-picture star system. A dozen written memoranda by members of the group, emphasis was placed on the technique of slurring over content (or issue), as well as subordinating the real person, in order to create an image of a person.

William Gavin, later a White House speech-writer, repeatedly stressed one point: "Voters are basically lazy, basically uninterested in making the effort to understand what we are talking about. Reason requires a high degree of discipline . . . The emotions are more easily aroused . . . We want to build an aura that is the stuff of legend. People are stirred by the end . . . not by the man himself. It is the aura that surrounds the charismatic figure more than it is the figure himself that draws the followers."

Raymond K. Price wrote: "The natural human use of reason is to support prejudice, not to arrive at opinions." His suggestions centered on the need to "get the people to make an emotional leap, or what the theologians call 'the leap of faith.' . . ." "Personal factors 'tend to more of a gut reaction, unarticulated, non-analytical, a product of the particular chemistry between the voter and the image of the candidate. [Original italics.] We have to be very clear at this point: that the response is to the image, not to the man . . . It's

at's there that counts, it's what's projected."

The tranquility of Chuckatuck, with evocation of enduring values, gave perspective to what this kind of cynicism, selling of an "image" indicated about what had happened to the electoral process in America. I believe the charismatic aura" came into vogue with President Kennedy. 1960 marked the end of Hollywood's star-making (the next stars were the Beatles), and Kennedy was the first president who gave the type of hero-worship formerly reserved for movie stars. Not only did he become the darling of the young but, with a glamorous wife, surrounding himself with intellectuals, Kennedy gave this charismatic aura to his administration.

However, this aura superceded substance and, after Kennedy, historian Daniel Boorstin wrote the book, *The Image*. "We suffer primarily not from our virtues or our weaknesses, but from our illusions. We are haunted, not by reality, but by those images we have in the place of reality."

The timeless rhythms of life in a small town like Chuckatuck seemed a good place in which to ponder on why Americans had turned to the worship of images and the avoidance of substance. A number of partial answers suggested themselves, such as the lulling effect of TV on mental activity, the disengagement of viewers from participation.

As pointed out by the 19-year-old Jane Maynard in her book on the generation that grew up entirely on television, the viewing addict is comforted by repeats, even the third, fourth repeats, just as children are comforted by having the same story read to them over and over again. That is, the more familiar the presentation, the less effort is required by the viewer. Thus, the political image, built on a catchy slogan or word-pleasing promise, gains a sort of synthetic reality by repetition unopposed by effort-demanding issues, just as the repetition of a story reassures the child who knows "what's next will happen next."

Although no conclusion could be reached, the partial answers did suggest a collusion between ambitious politicians and "lazy" voters. While the compound word, "campaign-promises" has become a grim joke in the republic, the collusion goes beyond that into the deliberate projection of an image designed to give the voters (or some of them) what they want with their prejudices they want

without the effort of thinking about it.

Of course, a politician's real motivations could only be estimated by another politician, but I suspect that some politicians who project a fuzzy and confused image are men who, fearing that a presentation of their honest convictions would not win the election, allowed themselves to be persuaded by "campaign-packagers" to project a manufactured aura. (I know of one actual example of very expensive campaign-packagers who produced a disastrous non-image which succeeded not only in obscuring the man but in burying him.) If this conclusion was correct, it indicates a loss of faith in voters among politicians, an acceptance of the principle of Nixon's speech writer that "voters are basically uninterested in making the effort to understand what we're talking about . . . it's not what's there that counts but what's projected."

Looking at the Victorian Godwin house, with this pattern of reflection, I realized that for Mills Godwin to lose faith in Virginia's voters would be for him tantamount to losing faith in Virginia—an unthinkable development. Aside from the factor of the courage of his convictions, the impression he had given of a man of principles could well be based upon the kind of love for and faith in his fellow-Virginians which would be incapable of obscuring the real person behind the facade of a contrived image.

At that time, I knew nothing of what he might have in the way of speech-writers, although I did know first-hand that he had never employed anything remotely like image-makers or campaign-packagers, and my written exchanges with the governor convinced me that all his statements represented the man, reflected his personal philosophy of government.

Now, a few years later—in September 1973—I received a confirmation of my conviction that Governor Godwin made his own presentations of himself, the person. One morning in the summer the governor had given his campaign-staff a verbal briefing, in which he laid down the basic reasons for his seeking re-election. In this informal, off-the-cuff talk his fundamental philosophy of government just came out naturally among his unorganized remarks. These spontaneous remarks in themselves — more than anyone else could describe—reveal that Governor Godwin, at the very opposite from being packaged by image-makers, guides his own staff in the presentation of his abiding principles—without slogans, without promises, without fragmenting appeals.

A member of the staff took down the remarks on tape from which rough copies were typed for use of the staff. A friend on the staff permitted me the use of one of these copies. Excerpts reveal a position which might well run against the grain of expedient politics but, seeing where expedient politics has gotten us nationally, we in Virginia are fortunate to have a man offer himself for governor who has demonstrated his effectiveness in bringing sound progress to the state's people and institutions within the framework of the state's best traditions. In the following excerpts, you will look in vain for a slogan, for a single "campaign promise" or fragmenting appeal.

"We don't want Virginia to be a state that will be debt ridden and given to policies that will incur problems for us in the years ahead. Now, in a nutshell, that's why I am running.

"I happen to think that this is the greatest state in the Union and I could talk to you for some time and

WILLIAMS PAVING CO.

Dial 838-2292

2972 North Armistead Avenue

HAMPTON

VIRGINIA 23366

CITIZENS NATIONAL BANK

"YOUR FINANCIAL FRIEND"

Member FDIC

Main Office: 401 S. Main Street

North Branch: 524 N. Main—South Branch: 642 S. Main

EMPORIA, VIRGINIA

tell you why I think so. I have a tremendous amount of pride in the Commonwealth of Virginia and her people, the quality of her government as well as the quality of the citizenry of our state. And when I look at what's happened in Virginia in the past decade, I know that much has taken place and that we have built a foundation upon which that progress can be continued.

"Now with the campaign pitched as it is—with the choice made so very clear as between my opponent and myself—I think we are going to have very little trouble in saying to the people of Virginia that if you want one kind of government, you vote one way, and if you want another kind of government, you vote another way.

"This choice is as clear as it has been in my recollection in any Virginia gubernatorial campaign. We don't have the situation where 'there's not a dime's worth of difference,' to

use the phrase that a politician of some note has used recently. There is more than a dime's worth of difference philosophically and as to the direction in which Virginia ought to move.

"Now I know that we are going to be put, and already are being put, as candidate of certain selected groups in Virginia. I don't happen to think that I am the candidate of any selected group. Not nearly as much as as my opponent is, and I think this is apparent on the face of things. But I don't want it to be said that I am not concerned with young people. I am very much concerned with what can happen in this state that can give to every one of you all and the thousands of other young people the same opportunities and even better opportunities than those of us who have come along in previous years.

"When you get into the battle that is to come, I want you to have a

positive, affirmative outlook about what this thing is all about. I think we have a record that can justify the positions we are going to take. I think that more was done for education during the period that I was governor and the four years since than has ever happened to education in this state in a long, long time. From being way down at the bottom of the states, so many ways ten years ago, we have made a dramatic surge ahead that has helped everyone in Virginia. This advance primarily helped the young people of the state, and I think that I have pointed the finger of condemnation and the finger of responsibility of education something to help the young people of Virginia.

"That is just one facet of the matter, but a tremendously important one. Well over one-half of Virginia's budget from the General Fund goes for the support of education and well over one-half of approximating three-fourths of money of our localities in Virginia goes for the support of education. Obviously this is the number one priority in state affairs to be given attention.

"Along with that, we can point out so many things that people complain about, such as taxes. Well, if I could I would like to take off some taxes too. There's nothing dramatically exciting about putting on a new tax. If it had to be done, and people give me credit or the blame as they are prone to do about the sales tax. The sales tax was put on for a purpose but there's more to it than the fact that the sales tax was imposed to help education in Virginia.

"When you analyze the thing, you can see that when we came into the governor's office in 1966, many localities in Virginia already had a sales tax. They had it on food and non-prescription drugs at that time. If the state had not moved then, in 1968 (and it couldn't wait until 1968), with the proliferation of local sales taxes that had in Virginia, we would have had a hodgepodge tax system all over Virginia where the municipalities had the right to put on the sales tax and counties didn't for the most part across the state. We just had the situation that we could not tolerate, and the state would have lost this last great source of new revenue that it had available to it.

"So it wasn't a question in anybody's mind in January 1966 whether we were going to have a sales tax. It was just a question of how we were going to put it on, how we were going

Gregory Construction Company, Inc.



GENERAL CONTRACTOR

RESIDENTIAL

COMMERCIAL

INDUSTRIAL

9410 Prince William Street

Phone 368-8181

MANASSAS, VIRGINIA 22110

W. D. HARLESS CO., INC.

Plastering Contractors

COMMERCIAL — INDUSTRIAL

Route #1

Phone 703-546-2353

DRYDEN, VIRGINIA

THE BANK OF PHENIX

PHENIX, VIRGINIA

Serving Charlotte County Since 1912

Member Federal Deposit Insurance Corporation

BRANCH AT CHARLOTTE COURT HOUSE, VA.

de the money, and how it was to be
d. I think the fact that the sales
revenue was earmarked for educa-
indicates the concern that we all
for the educational system of the
e.

I don't want to prolong this little
ting. I could talk to you about a
of personal things, but I am not
ning for governor again for the
y of the office or the honor and
stige of the office, as great as I
w that to be—and there is no
ater honor that any public servant
this country can have than to be
Governor of Virginia. It has a
ning all of its own, but I have
wn what it was and have known
t it is.

I am running for governor again
ause I think at this particular point
ime in Virginia's history that per-
s I have as good a chance to
h the tide of those who want to
e us over and lead us off into an-
er direction as perhaps any other
vidual in the State of Virginia.
ing that feeling, I believed I owed
the people of Virginia—who had
ored me when I had asked them
e elected eight years ago—that, if
ad four more years I could give to
state, to be a symbol and an in-
dual around which the people of
state could rally to build upon
t we have already done.

I am going to give up a reasonably
ative position that I have from
standpoint of compensation, and
m going to subject myself to all
he things that are connected with
olitical effort of this kind. We do
ith our eyes wide open but we do
ecause of our desire to be of a
inuing service to Virginia . . .

But having served before does
me the benefit of experience in
practical affairs of the state for
e times of economic uncertainty.
example, if we have an economic
down, and if the plants do not
inue to operate at capacity and
ones come in, we will have less
and our people will have jobs
less pay. This is all reflected in
revenue that is paid in by way of
s. If we don't have the money, we
t provide the educational services
mental health, public health, en-
nmental controls and all of the
gs that government does. How do
do this? How do we maintain this
rable business climate and eco-
ic progress that we enjoy?

We do it by electing a man that
had a major role in seeing that
happens—or do we do it by elect-

ing a man whose entire political rec-
ord is one that has been slanted tow-
ard the other side of the picture.

"I want to give you one illustration
of what I am talking about. At the
Patrick Henry Airport in Newport
News, there is a new industrial plant.
That plant, or the antecedent to the
plant, was a plant that operated in
a nearby state and I can remember
quite well the day when the top man-
agement people of that company
came to see us and said, "we are hav-
ing to close down the plant at our
current location and we are going to
build a new plant and we can build a
plant somewhere else cheaper than we
can fight the unions that have en-
gulfed us where we are. We are think-
ing about coming to your state, we
like your business climate, we like
your community colleges, we like your
resident colleges, we like your fair
tax structure, we like the quality of
Virginia's people, we like the respon-

sibility and continuity that you have
in government, and we like your pro-
gressive outlook in this state."

"Now we were flattered by that kind
of comment but here was a plant that
today, I think, is employing something
in the neighborhood of a couple of
thousand people—people all over the
Peninsula and all over Tidewater Vir-
ginia who go there to work in an at-
mosphere that is attractive and has
good rates of pay. That plant came
here because of the business climate
that prevails in Virginia and because
they could not survive in a business
climate that surrounded the activities
in another state. This can be multi-
plied many times over, when you look
at what Virginia has done by way of
industrial development efforts that are
not reflected only in jobs but in jobs
that bring in revenue which is reflected
in everything we do in state govern-
ment . . .

"This is about all I had to say, I

K & M PLUMBING & HEATING CO.

St. Reg. #8730

HEATING, PLUMBING & AIR CONDITIONING CONTRACTORS

COMMERCIAL — INDUSTRIAL

315 Wythe St.

PETERSBURG, VA. 23803

Phone 732-1544

RICHMOND PAINT, INC.

Benjamin-Moore Paint

Grayco Spray Equipment

Wall Coverings

3610 Mechanicsville Turnpike, Richmond, Va. 23223

PERRY ENGINEERING CO., INC.

Paving — Excavating

EQUIPMENT RENTAL

Phone 703-667-4310

Winchester, Va.

Davenport Insulation, Inc.

Dial 703-550-9600

8420 Terminal Road

P. O. Box 706

SPRINGFIELD, VA. 22150

H. T. BOWLING

Excavating & Land Clearing

RESIDENTIAL — COMMERCIAL
INDUSTRIAL

RFD #2

Phone 639-5596

RADFORD, VIRGINIA



*Beware of Sudden Stops . . .
Always Fasten Your Seatbelt!*

Walthall Construction Corporation

GENERAL CONTRACTORS

P. O. Box 267

Colonial Heights, Virginia 23834



REGISTERED
VIRGINIA CONTRACTOR
NO. 7787



COLONIAL HEIGHTS 526-2430
RICHMOND - - - 748-4441

INTERSTATE BRIDGE COMPANY OF MARYLAND, INC.

Highway Bridges & Steel Erection

St. Reg. #9237

Phone (301) 865-5505

P. O. Box 18, New Market, Md. 21774

I want to get personal. I want you to feel that despite my age, and I am only some four or five years older than my opponent, I am not at all anti-youth. I am everything contrary to that. But despite what they may claim and some may try to pretend, we are not of the liberal McGovern school of philosophical or political thinking, not way over on the

On the other hand, we are not a rebound reactionary on the right either. Sometimes I try to explain my political philosophy by saying that I think I am somewhat of a moderate, between right and left, somewhere in there, but I know I am fundamentally a moderate when it comes to services that government ought to

provide for its people. And, I am conservative when it comes to how those services are to be paid for.

"I think we ought to stay out of debt to the point unless we are able to take care of it on a well-funded program that will repay any debt that is incurred. That's what our bond issues do in Virginia. We have set aside a sinking fund to see that they are repaid. That's responsibility in fiscal affairs. There's nothing wrong with borrowing money if you pay it back. The trouble with the Federal government is it keeps on printing money, keeps on spending and borrowing, and never pays it back. Virginia hasn't followed that policy and it's to our credit that it has not.

"I am proud of the kind of govern-

ment Virginia has enjoyed. I think it has been a government of tremendously high integrity. I think that our administrators, our leaders and our governmental employees have been people of quality and integrity. People tell me that they know when they submit a bid for a highway project in Virginia that they are going to get that contract if they are the low bidder. There is no 'man to see' over there. There has been no under-the-table dealings in Virginia politics. I was in the Legislature all these years and I never saw the first suspicion of any member of any party about any shady dealings in politics. I think that not too many other states can boast along these lines.

"There is something that all of us should be very pleased about; we haven't had any Watergates in Virginia and there's nothing that I know about anyone connected with this campaign similar to what went on at Watergate. Watergate is one of the most sordid chapters of American political history and I want you all to get the message across that I don't uphold it in any degree.

"Our record is one that is clean and open for everyone to see, and we are running on that record and the maintaining of the momentum of the record of the present administration. That's a record to go to the people. It is not a campaign of promises, it is a campaign based upon performance. It is easy to go out and say I am going to cut all the taxes and I am going to do this and that and the other. But the question is what you *can* do. It is a question of who can work with the General Assembly, who can have a rapport with them."

When viewed as impromptu directions to his staff, these words of Governor Godwin constitute a remarkable personal testament in an age when politicians from coast to coast seem concerned primarily with their *image*. We read of a presidential candidate publicly dramatizing his shift a few degrees from the left toward center—"a silly millimeter" closer. On television we see a potential presidential candidate trying to vie as a peoples' wit with a homespun philosopher, in building an issueless *image* before a national audience. Against this trend, Governor Godwin's testament is uniquely representative of the Virginia character in standing forthrightly on values of timeless verities in contrast with transient expediences

Winebarger Corporation

Manufacturers of

CHURCH AND COURTROOM FURNITURE

Route 2, Wards Road

Telephone 239-2671

LYNCHBURG, VIRGINIA 24502

WILLIAM E. BOOKHULTZ & SON, INC.

St. Reg. #2872

OVER 50 YEARS OF SERVICE

Plumbing — Heating — Air Conditioning — Ventilating

31 Grant Circle NW

Phone (202) 726-6287

WASHINGTON, D. C.

PHELPS BROS. LAND CLEARING, INC.

An Equal Opportunity Employer

CLEARING & GRUBBING

Demolition

Phones 301-569-9142 and 9143

P. O. Box 66

ODENTON, MD. 21113

SANDERS QUARRY, INC.

Telephone 347-3641

CRUSHED STONE FOR ROADWAYS, DRIVEWAYS,

CONCRETE AGGREGATE

READY-MIX CONCRETE

Telephone 347-3844

ASPHALT

Telephone 347-3035

DeHART TILE, INC.

St. Reg. #10216

Custom Tile Work

CERAMIC — MARBLE — STONE — TERRAZZO

QUARRY

COMMERCIAL — RESIDENTIAL — INDUSTRIAL

P. O. Box 2376

CHRISTIANSBURG, VA. 24073

Phone 382-3271

Index to Advertisers

— A —

H. R. Adkins Store	50
Alexander Building Construction, Inc.	51
American Furniture & Fixture Co.	44
American Safety Razor Co.	53
Andrews Large & Whidden, Inc.	48
ARA Virginia Skyline Co., Inc.	8

— B —

Bank of Buchanan	69
The Bank of Middlesex	36
The Bank of Phenix	64
The Bank of Southside Virginia	33
The Bath County National Bank	60
Beacon Motor Lodge	19
Bedford County Memorial Hospital ..	62
Belmont Trap Rock Co., Inc.	33

Birchwood Motel	13
Birdsong Storage Co., Inc.	61
J. M. Blair & Co.	57
Blue Cross & Blue Shield of Va.	30
Bob's Beef House	13
William E. Bookhultz & Son Inc.	67
Borden Brick & Tile Co.	38
Boschen Masonry, Inc.	32
Stanley W. Bowles Corp.	36
H. T. Bowling	66
Bowman Apple Products Co., Inc. ..	44
W. W. Boxley & Co.	58
Boxwood House Motel	13
Bryant Electric Co., Inc.	46
Buckaroo Steak Ranch	8
Burlington Industries, Inc.	42

— C —

C & P Telephone Co.	51
The Walter E. Campbell Co., Inc.	36
Canning Land Co., Inc., Realtors ..	54
Capital Masonry Corp.	62
Cary Court Shopping Center	56
The Cavalier Oceanfront	13
Central National Bank	71
Charlottesville Savings & Loan Assn.	58
Christian Book Shop	69
The Citizens Bank, Inc.	32
Citizens National Bank	63
City Lumber Co., Inc.	32
Clarke County Locker Plant	44
The Continental Motel	8
Custom Mailers & Consultants, Inc. ..	26

— D —

Davenport Insulation, Inc.	66
Walter C. Davis & Son, Inc.	49
M. C. Dean Electrical Contractor, Inc.	50
DeHart Tile, Inc.	67
Draper Building Supply Co., Inc. ..	53
Dunnington Beach Tobacco Co., Inc.	40

Dwyer Plumbing, Inc.	
---------------------------	--

— E —

Endebrook-White Co., Inc.	
E. B. Endres Lumber Co.	
Sam English, Inc.	
Excavation Construction, Inc.	

— F —

Fabricated Metals Industries, Inc.	
Farmers Bank of Mathews	
Farmers & Merchants State Bank ..	
Fidelity American Bankshares	
Fidelity Bankers Life	
First & Citizens Bank	
First Federal Savings & Loan Assn. of Alexandria	
Franklin Memorial Hospital	
Froehling & Robertson, Inc.	

— G —

Garrett. Moon & Pool, Inc.	
General Builders Co. of Lynchburg Inc.	
General Shale Products Corp.	
Golladay Building Supply, Inc.	
Gooding, Simpson & Mackes, Inc.	
Gregory Construction Co., Inc.	
F. G. Griffin Assoc.	

— H —

Hammond Masonry Corp.	
Hankins & Johann, Inc.	
Hanover Fabricators	
W. D. Harless Co., Inc.	
Harrisonburg Motor Express	
Hemph Brothers, Inc.	
Hesse & Hurt, Inc.	
Hill's Stone Yard Inc.	
Historic Michie Tavern Museum ..	
Hofheimer's	
Holiday Inn of Lynchburg	
Hugh L. Holland, Jr.	
Honeyshuck Farms, Div. of Road side Nurseries, Inc.	

**who's
handicapped?
not me!**



**THE PRESIDENT'S COMMITTEE
ON EMPLOYMENT OF THE
HANDICAPPED, WASHINGTON, D. C.**

HOWARD E. MARQUART & CO.

BUILDING SPECIALTIES

Call or Write

Phone 622-6914

NORFOLK, VA. 23510

304 E. Plume St.

rne's Motor Lodge & Restaurant 14	Peoples National Bank of	Valley of Virginia Milk Producers
tel-Motel Wachapreague 19	Warrenton 32	Co-op Assn. 58
— I —	Perry Engineering Co., Inc. 65	Virginia Asphalt Assn., Inc. 3
erstate Bridge Co. of Md., Inc. .. 66	Phelps Bros. Land Clearing, Inc. 67	Virginia Pilot Assn. 55
— J —	Richard E. Phillippi, Inc. 44	— W —
anson & Higgins of Va., Inc. 34	— Q —	Walthall Construction Corp. 66
Lawson Jones Construction Co.,	Quality Landscaping, Inc. 29	The Warm Springs Inn 19
nc. 60	— R —	Watkins Nurseries 17
— K —	Richmond Paint Inc. 65	Roy Wheeler Realty Co. 40
& M Plumbing & Heating Co. 65	Roanoke Civic Center 19	Williams Paving Co. 63
hmore Assoc., Inc. 14	Rockingham Savings & Loan Assn... 61	Williamsburg Real Estate Agency .. 50
gs of Lynchburg, Inc. 40	Rowland Electric Co., Inc. 48	Wilmar Contractors, Inc. 58
rok 61	Thomas Rutherford Bonding &	John J. Wilson Inc. 38
ck Plumbing & Heating 58	Ins. 24	F. Richard Wilton Jr., Inc. 6
— L —	— S —	J. B. Wine & Son, Inc. 32
le Shore Markers, Inc. 46	St. Ambrose Catholic Church 19	Winebarger Corp. 67
le-Penncarver Inc. 31	St. Lawrence Catholic Church 14	C. W. Wright Construction Co.,
E. Lee & Son, Inc. 29	Sash Door & Glass Corp. 40	Inc. 60
Lewis Lionberger Co. 46	Sanders Quarry Inc. 67	
le Pine Helicopters, Inc. 34	Schmidt & Wilson, Inc. 32	
B. Lorraine 42	Schwarzenbach-Huber Co. 48	
Charles Lunsford Sons & Izard, Inc. 33	Scruggs Masonry Corp. 36	
Luttrell Co. 34	Sheraton-Fredericksburg Motor Inn 14	
— M —	Eugene Simpson & Brother, Inc. 40	
ward E. Marquart & Co. 68	Leonard Smith Sheet Metal &	
ert R. Marquis, Inc. 34	Roofing, Inc. 56	
nk B. McAllister, Inc. 38	Southern Bankshares, Inc. 25	
y McClanahan & Co. 50	Southern Kitchen, Inc. 14	
Clure Concrete, Div. of McClure	Southside Bank 27	
umber Co. 57	Speed & Briscoe, Inc. 40	
Devitt & Street Co. 36	Sprinkle Masonry Inc. 54	
rifield Garden Center 55	Suffolk Lumber Co., Inc. 48	
Michie Co. 36	— T —	
ard's Machinery, Inc. 60	The Tan-A-Rama 14	
— N —	Thompson Masonry Contractor 40	
ional Applicators, Inc. 34	Thunderbird Motor Lodge 14	
National Bank of	Tidewater Brik Corp. 55	
redericksburg 46	Anita Towle, Inc. 26	
folk Shipbuilding & Drydock	Triangle Electric Corp. 26	
orp. 51	A. M. Tuck, Inc. 46	
— O —	— U —	
Dutch Super Markets, Inc. 42	United Virginia Bank 4	
. Orgain, Jr. 48	— V —	
— P —	V E P C O 20	
aplin Cabinet Shop 48		

BANK OF BUCHANAN

Buchanan, Va.

MEMBER FDIC

CHRISTIAN BOOK SHOP

*Complete Church
Furnishings*

Pews — Lecterns — Tables

Pulpit Lamps & Accessories
Books & Bibles
Church Supplies

17 Wadsworth Phone 846-6679
LYNCHBURG, VIRGINIA

FRANKLIN MEMORIAL HOSPITAL

62 BED CAPACITY

124 Floyd Ave., S.W.

Phone 483-5277

Rocky Mount, Va. 24151

You are in debt.

You're a successful businessman.

You have position, authority, and money. Whatever its weaknesses, you've prospered in America's free enterprise system.

Now America wants something in return:

Your personal support and your company's participation in a program that strengthens our economy and benefits all Americans—the U.S. Savings Bonds program.

Specifically, here's what we ask:

1. Install the Payroll Savings Plan. (That way, your employees can purchase Bonds in a systematic way through easy payday allotments.)

2. Conduct a vigorous sign-up drive. (Lead it, back it, make it successful.)

3. Tell every new employee, as he signs on, about the benefits of Payroll Savings. (If you don't know what they are, write Director of Marketing, The Department of the Treasury, Savings Bonds Division, Washington, D.C. 20226.)

What happens next?

America gets non-inflationary thrift dollars for use in managing the debt.

Your people get a safe, proven way to build up savings they wouldn't have had otherwise.

And you discharge an important obligation.

Maybe you'll even experience a flush of pride over the results of your quiet patriotism.



**Take stock in America.
U.S. Savings Bonds**



The U.S. Government does not pay for this advertisement. It is presented as a public service in cooperation with The Department of The Treasury and The Advertising Council.

The Bank that gives you more.

"The bank that gives you more" is more than an advertising slogan for Central National. Every day we work harder to serve you better.

With the pursuit of excellence as our constant goal, we have sought new ways to serve all of our customers better—such as free checking, continuing to pay the highest interest rates on savings, longer banking hours at all of our branches, and a Master Charge card that costs you less to use.

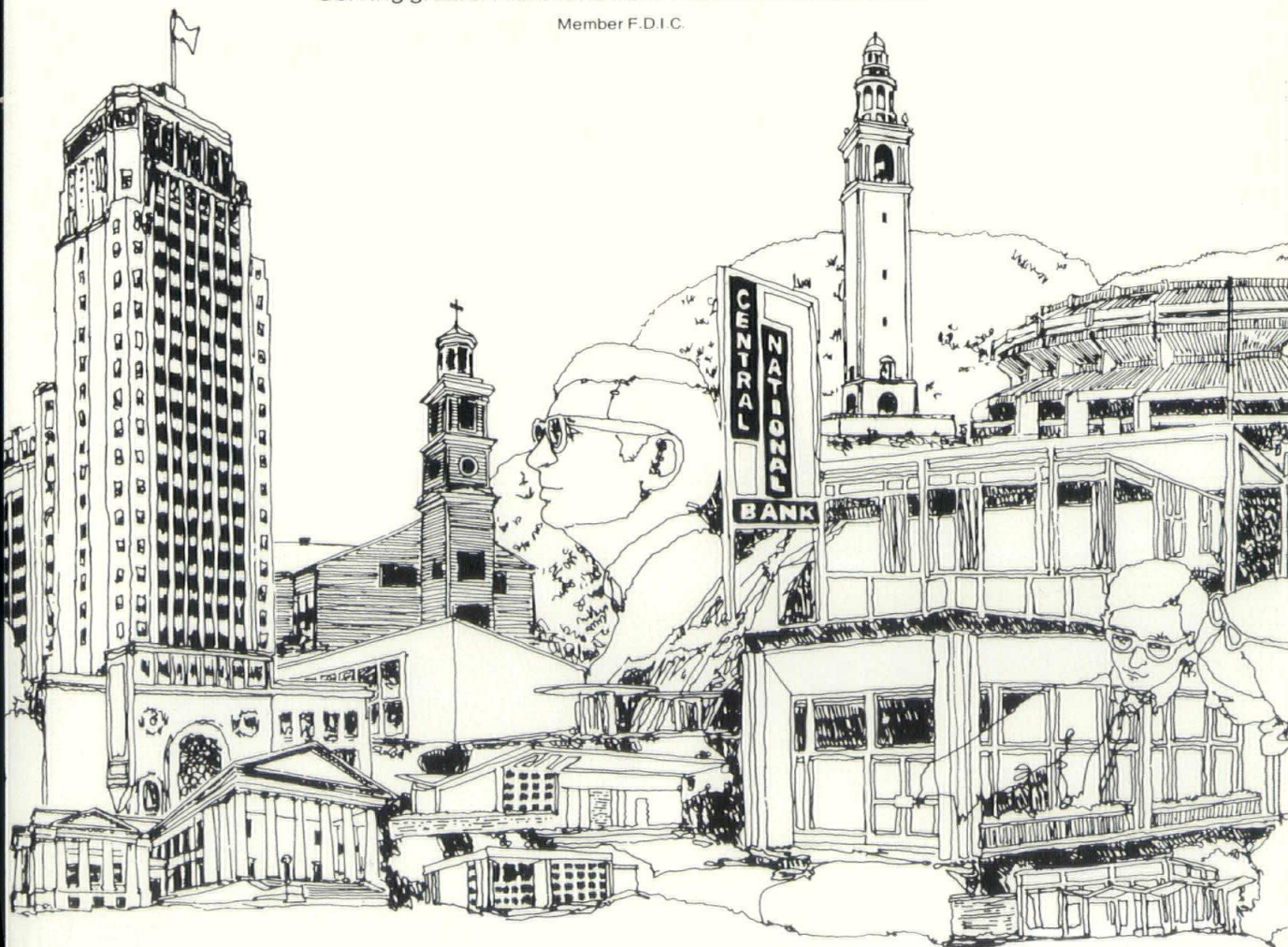
But it doesn't stop here. Our promise is to provide Richmond with the best banking services along with friendly, capable people to help you at anytime. That's what banking at Central National is really all about.

We always want to be the bank that gives you more . . . Always.

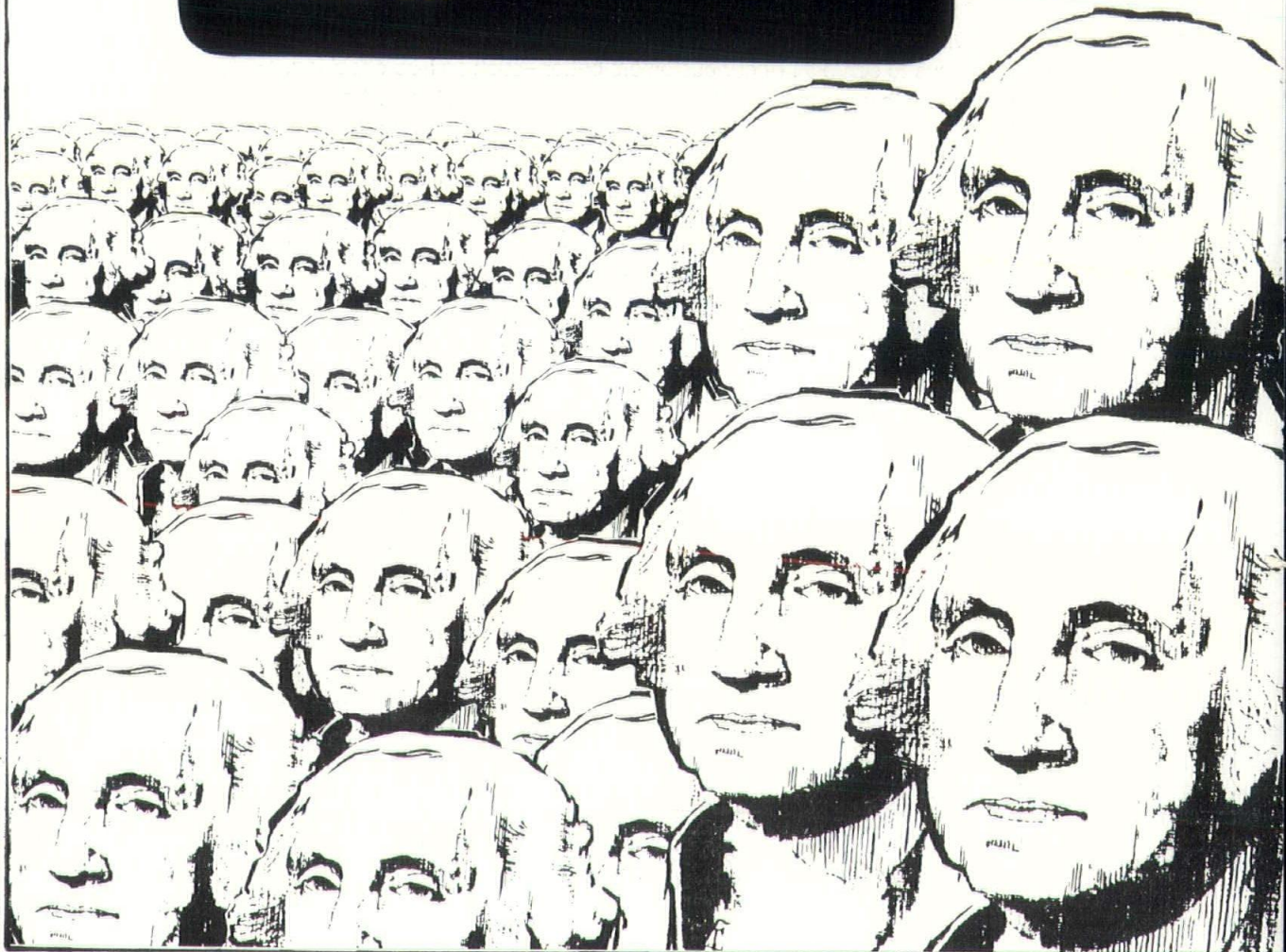
Central National Bank

Serving greater Richmond from 16 convenient locations.

Member F.D.I.C.



**We're in the American forefront
because we have
2½ billion George Washingtons
behind us.**



Since we first opened our doors in 1953 Fidelity Bankers Life has grown in leaps and bounds. Together with our affiliates, we have 2.5 billion dollars in life insurance in force today which puts us in the top five percent of all insurance companies in the United States plus Canada.

The reason things have gone so well for us is because of one belief: our clients deserve the best insurance available for the money and the best representatives servicing them, like W. C. Carter, CLU & Associates.

To prove this we've just installed a new Electronic Estate Evaluation System which can automatically help us analyze your insurance needs so we can tell how much and what kind of insurance is right for you and your family.

We can offer this free service to you because of what's behind us. Could you ask for someone better than George Washington?

Fidelity Bankers Life. If you're thinking about insurance remember us.



Fidelity Bankers Life

A Fidelity Corporation Company / Richmond, Va.

Call or Write: W. C. Carter, CLU & Associates / Fidelity Building / Ninth & Main / Richmond, Va. 23219 / (703) 649-8