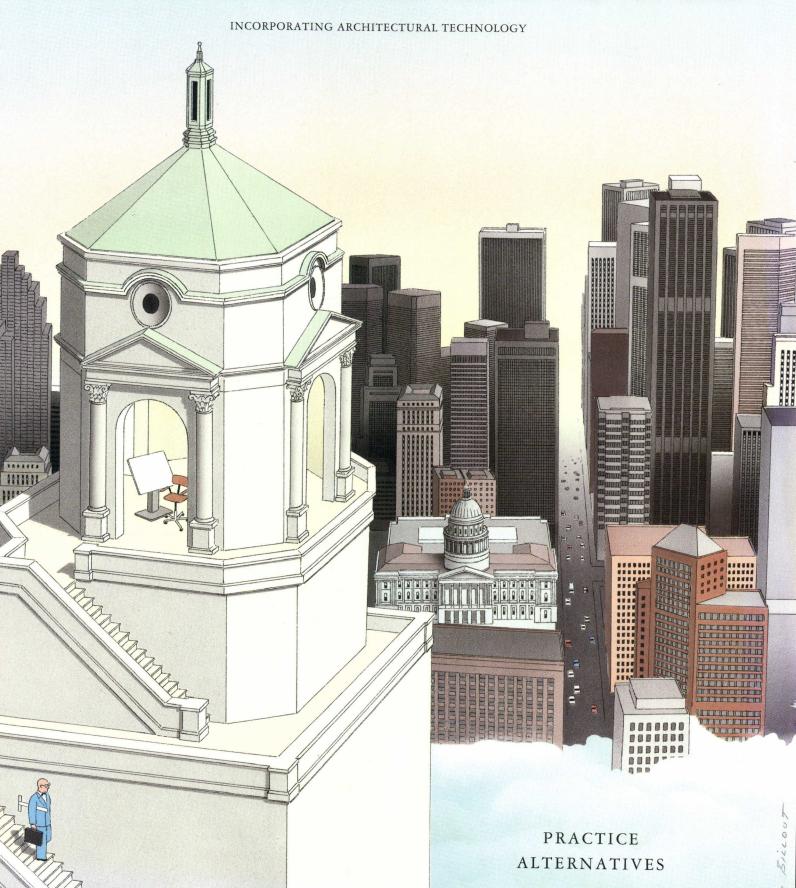
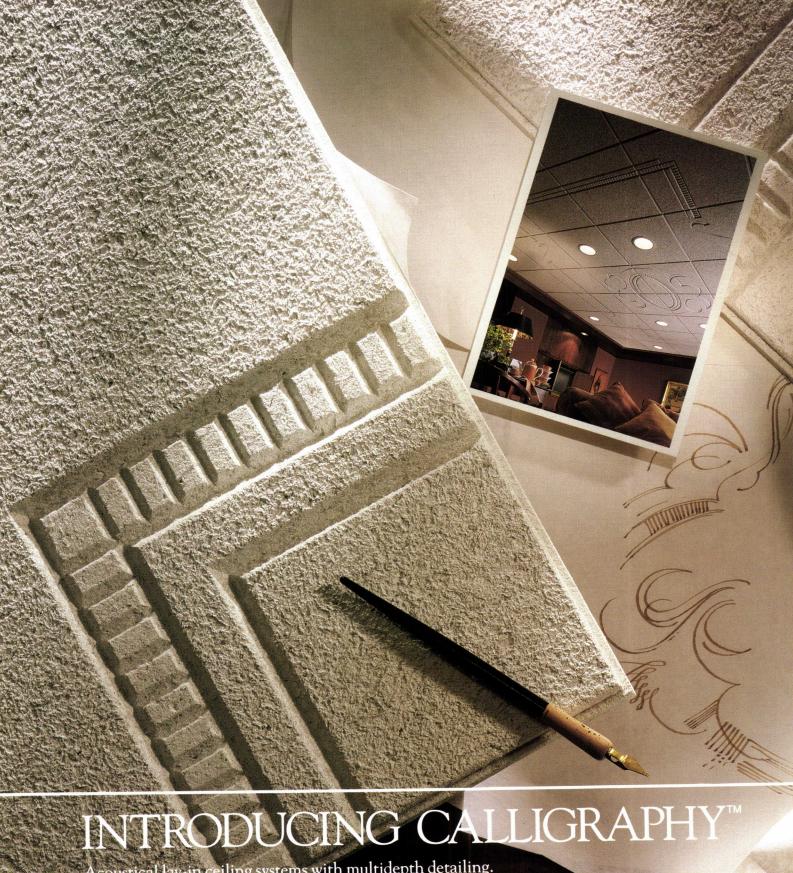
# ARCHITECTURE





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### Silent Architects

N THIS ISSUE, WE EXAMINE ARCHITECTS WHOSE QUIET PRESENCE IN the profession has gone largely unnoticed—practitioners who work within corporations, institutions, and government. While architects have long worked outside the mainstream of private firms, those who do so have been grudgingly accepted, more as client representatives than as lobbyists for good design. But as more private firms seek government and university commissions during the recession, the stature of such "silent" architects is growing. It is these professionals who are increasingly influencing what gets built—and how—in the 1990s.

To broaden professional and public awareness of alternatives to traditional practice, last year the AIA formed the Careers Task Force, an advisory group of university, state, and other architects familiar with jobs that break the conventional architecture-firm mold. The group's first meeting, held last November, not only addressed the need to educate would-be and practicing architects about conventional careers in design, but also about jobs outside the profession that involve no designing whatsoever. The task force members are now developing educational programs and ways of publicizing career alternatives for architects, and their suggestions will be taken up by the AIA Board of Directors this December. A seminar planned for the AIA's national convention in June, "The New Profession: Careers in Architecture," will promote jobs "beyond traditional limits."

The AIA admits that its initiative has been spurred by the recession-induced need to keep architects working. But a more comprehensive view of architects' responsibilities is long overdue. Not only are more architects working outside the broadly defined practice of architecture (about 8 percent of AIA members), but those in private practice are increasingly involved in activities beyond design. Drawing attention to these alternative ways of practicing underscores the message that architecture is more than the creation of isolated buildings by a lone designer; it requires a collaborative process harnessing many talents outside the drafting room.

Those architects working outside private firms are just as valuable to this process as their conventional counterparts. Their increasing numbers will result in better clients and greater opportunities for all architects. As practice continues to change over the decade, these "silent" architects will have a stronger voice in determining the quality of our environment.

—Deborah K. Dietsch



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### EXPLORATION 92 Engaging Society in Vital Ways

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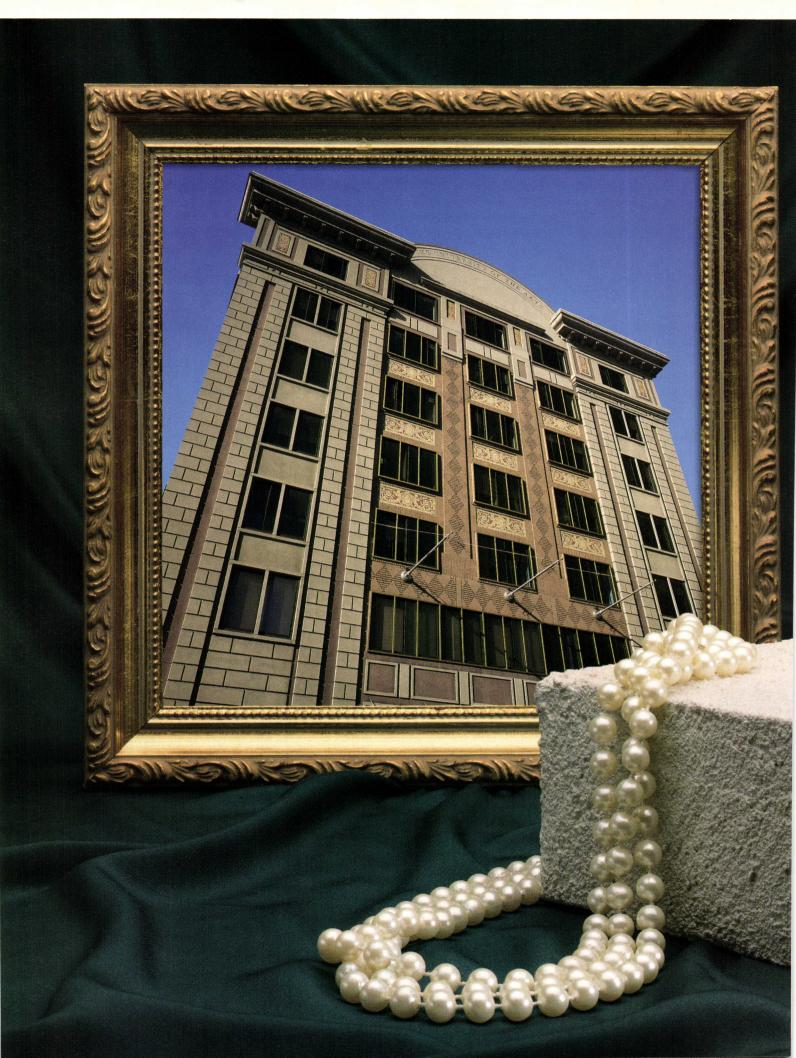
**Hear vital ideas.** AIAS President Lynn Simon on the potential of architecture's newest generation, and AIA Gold Medalist Ben Thompson, "architect of joy," renowned for his music halls and festival marketplaces.

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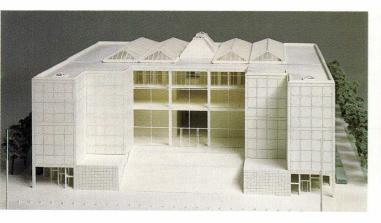


The American Institute of Architects
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## NEWS

Rethinking the 1960s • Honoring Pittsburgh's Renaissance • AIA Lobbies Congress





### Chicago Museum Design Unveiled

CHICAGO'S ARCHITECTURE COMMUNITY WAS in an uproar last year when the city's Museum of Contemporary Art (MCA) picked six finalists to design its new \$55 million building and sculpture garden. Not one of the six firms was from Chicago, a blow to designers in the first city of American architecture. But when the museum revealed models of its new

nome on March 19, there was hardly a whimper of protest. The architect who was awarded the prized commission, losef Paul Kleihues of Berlin, fashioned scheme with the pragmatism and understated elegance that have long represented the best of Chicago design.

That a foreigner seized upon the essence of Chicago architecture, and blended it with his own theory of "potic rationalism," might seem surprisng. Although Kleihues has designed everal museums, including the Mueum for Prehistory and Early History n Frankfurt, the MCA is his first major ommission in the United States.

His MCA design is well-suited to its highrofile site, a 2-acre plot occupied by a Naional Guard Armory scheduled to be demolhed in 1993. Located between the historic Vater Tower and Lake Michigan, the site ts on a stretch of public land that offers a wath of green amid the high-rise canyons of Jorth Michigan Avenue. In its massing, maerials, and configuration, Kleihues's scheme esponds sensitively to its surroundings. The 25,000-square-foot project also will provide ne 25-year-old MCA with a well-conceived

MCA's monumental staircase and 56-foot-high curtain wall (top left) face west toward historic Water Tower (far right in model above) and North Michigan Avenue (site plan). Skylit, barrelvaulted spaces will occupy upper level (top right) with temporary exhibition spaces below.

interior that boasts four times the museum's current exhibition space.

In true Miesian fashion, Kleihues split the MCA site into a pair of identical 1-acre squares: one for the 72-foot-tall building, the other for the sculpture garden, which will be raised 16 feet above street level. But the real roots of his design can be traced much further back than Mies. In plan and elevation, the grid of the new museum refers to the modular architecture of William LeBaron Jenney's Leiter buildings, as well as Louis

Sullivan's Carson Pirie Scott store. A monumental staircase, which will beckon harried pedestrians to stop and sit in the summer sun, was inspired by Karl Friedrich Schinkel's Altes Museum in Berlin. Once inside, visitors will gaze straight through an atrium, 56 feet tall at its apex, to Lake Michigan. "It would be difficult to find a location in Chicago better suited to that dialogue between transparency and containment that is so characteristic of an art museum," Kleihues explains.

The museum's interior promises to fulfill its mission to support the cutting edge of contemporary culture. Two artificially illuminated temporary exhibition galleries with movable ceilings are designed to respond to the changing scales and media of today's art. But the most poetic spaces may turn out to be second-floor galleries housing the museum's permanent collection; their skylit, barrel-vaulted rooms recall the serenity of Louis Kahn's Kimbell Art Museum.

While there is much to look forward to in the completed museum, scheduled to open in 1995, questions remain over the exterior materials: Indiana limestone for the first story and cast aluminum for the upper stories. How the two materials will be joined together visually, and how the cast aluminum will appear from the street, remain unclear. But the Berliner's overall design shows every sign of living up to Chicago's vaunted architectural tradition. Kleihues's next mission is to prove that God is in his details. —BLAIR KAMIN

Blair Kamin writes for the Chicago Tribune.

ARCHITECTURE / MAY 1992 23



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### AIA Lobbies for Jobs, Infrastructure, and Preservation

WITH MORE ARCHITECTS AIA UPDATE out of work, the AIA is pushing Congress to authorize funds that would create jobs, spark the economy, and rebuild communities. In March, New Jersey architect Ronald Bertone testified before the U.S. House of Representatives's Public Works and Transportation Committee on the Anti-Recession Infrastructure Jobs Act—a bill that would provide \$10 billion to jump-start public works projects ready for construction within 90 days of approval. The legislation would create 500,000 jobs, according to its author, Representative Robert A. Roe (D-NJ), who modeled the bill after 1976 and 1977 public works programs that provided 334,000 jobs. Unless Congress knocks down the "fire walls" in the 1990 budget agreement that block transfer of defense dollars to domestic programs, the bill's passage is doubtful.

According to a recent AIA report, 90 percent of the structures to receive architects' attention in the 21st century already exist to-

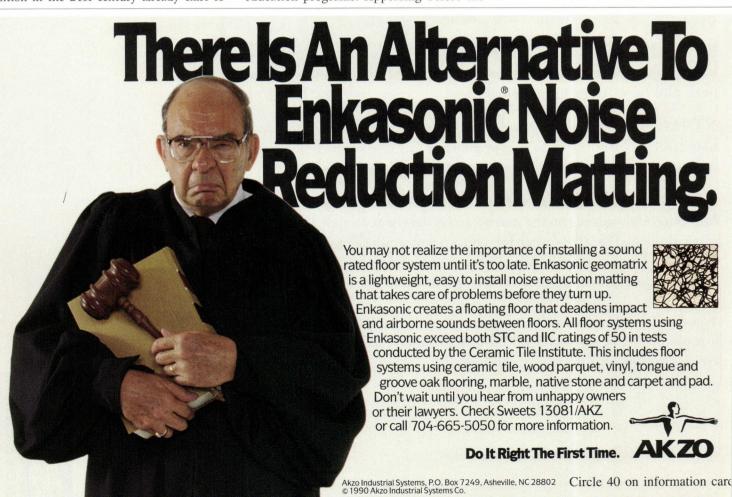


Testifying before the U.S. Senate, AIA President W. Cecil Steward recommended that the clearinghouse for preservation technology be based at architecture schools.

day. The AIA is therefore urging Congress to amend the National Historic Preservation Act to strengthen preservation laws, delegate more responsibility to states and localities for the protection of landmarks, and expand federal education programs. Appearing before the Senate Subcommittee on Public Lands, Na tional Parks, and Forests last March, AIA President W. Cecil Steward emphasized the need for more technical training, stating that ou nation was ill-prepared to repair historic buildings damaged during Charleston's Hurricand Hugo and San Francisco's 1989 earthquake.

The amendments, introduced by Senato Wyche Fowler, Jr., (D-GA) last year, call for the creation of a National Center for Preservation Technology as a clearinghouse for conservation information. To stretch the center' projected \$5 million yearly budget, Steward recommends establishing the facility within school of architecture and linking it to othe schools through computers. "Having consistent information," Steward argued, "would strengthen the preservation curriculum of these schools, ensuring that our future professionals are properly trained." The legislation is awaiting action by the House Subcommittee on National Parks and Public Lands.

—К.



### HE ENI

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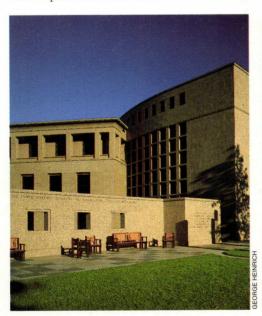
WEATHER

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### AWARDS

### Minnesota Society **Honors Local Projects**

THE AIA MINNESOTA 1991 HONOR AWARDS jury recognized projects that express a sophisticated conservatism and environmental responsibility, according to juror Barton Myers of Los Angeles. Myers was joined by Laurence Booth of Chicago and Richard Fernau of Berkeley, California, in selecting 12 projects from 104 entries. The winners included two civic building additions: the Minnesota Judicial Center by The Leonard Parker Associates (ARCHITECTURE, November 1991, pages 80-87), which experiments with historic context; and the United States Post Office General Mail Facility by Hammel Green and Abrahamson, which respects an original 1928 Art Deco building and waterfront location. Two structures by Ellerbe Becket-the First Avenue Cooling Plant, which hides rooftop mechanical systems behind painted chain link fencing, and the Wildlife Interpretive Center (ARCHITECTURE, January 1992, pages 44-49)—were recognized as dynamic assemblages of disparate forms. The jury also commended LHB Engineers & Architects for transforming a dilapidated St. Paul city block into a neighborhood of 21 affordable homes, and Salmela Fosdick's Pruitt Residence overlooking Lake Superior, which inventively draws upon vernacular forms.



Minnesota Judicial Center St. Paul, Minnesota The Leonard Parker Associates, Architects



United States Post Office—General Mail Facility Minneapolis, Minnesota Hammel Green and Abrahamson, Architects



**Fourth Avenue Parking Ramp** Minneapolis, Minnesota **Opus Architects & Engineers** 



**United Children's Hospital** St. Paul, Minnesota Hammel Green and Abrahamson, Architects



School Bus Maintenance and Storage Facility West St. Paul, Minnesota **Ellerbe Becket, Architects** 



**General Mills Recognition Court** Golden Valley, Minnesota Meyer, Scherer & Rockcastle, Architects



**Sacred Heart Church Restoration** lotre Dame, Indiana llerbe Becket, Architects



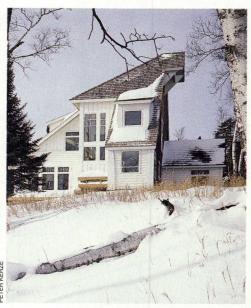
**Lake Harriet Refectory** Minneapolis, Minnesota Frederick Bentz/Milo Thompson/Robert Rietow, Architects



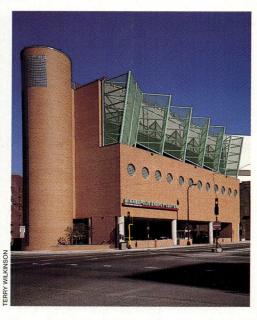
**Wildlife Education and Interpretive Center** Minneapolis, Minnesota **Ellerbe Becket, Architects** 



ton Park Place . Paul, Minnesota **HB Engineers & Architects** 



**Pruitt Residence** Castle Danger, Minnesota Salmela Fosdick, Ltd., Architects



**First Avenue Cooling Plant** Minneapolis, Minnesota **Ellerbe Becket, Architects** 

# OUR STEEL JOISTS A AT THE WORL



### **ARCHITECTURE**

### **Practice Alternatives**

◀ HIS MONTH, WE DEPART FROM OUR USUAL FOCUS ON buildings to feature architects who have taken the road less travelled, choosing careers in government, civic organizations, corporations, and universities rather than working for private firms. Contrary to the common stereotype, these men and women are not working behind the scenes, but hold prominent positions that greatly influence the way buildings are programmed, designed, and constructed. They are not only helping their organizations to be better clients, but are educating the public about the value of architecture.

For architects in private practice, the typical path from design to construction is becoming more circuitous, requiring firms to blaze new trails. An essay by Dana Cuff, author of Architecture: The Story of Practice, dis-

cusses the reasons for this growing complexity, and

a roundtable on project delivery reveals how architects and educators are responding to new ways of providing services. For most firms, the reces-

sion is an inescapable catalyst for change. Some firms are successfully coping with the sluggish economy by concentrating on specialized building types and services, as discussed in an article on niche markets. And a few enterprising architects are testing a new management philosophy to better serve their clients

and ensure their own survival.

Throughout this issue, we encourage architects to venture out of design's ivory tower and take advantage of the growing opportunities that lie beyond the limits of traditional practice.

# City Catalyst

IRMINGHAM, ALABAMA, IS NOT A TYPICAL SOUTHERN CITY. Founded six years after the Civil War, the city's economy was originally based on heavy manufacturing, not agriculture, and its urban development responded to the Industrial Revolution rather than antebellum traditions. Likewise, the most influential architect in the city's government, Michael A. Dobbins, FAIA, is not a

MICHAEL A. DOBBINS

typical Southern bureaucrat. A native of tecture advocate like Dobbins. In 1976, the Denver, Colorado, Dobbins graduated from Phillips Exeter Academy and Yale University. He worked for an architect in Sweden

for a year before earning a master's degree in 1965 from the Yale School of Architecture, chaired at the time by Paul Rudolph. Despite his Ivy League education, Dobbins is the antithesis of the elitist architect. "I have always been interested in aspects of design that affect ordinary people," he contends. "My opinions got me into a lot of trouble at Yale in the 1960s." Dobbins's views might have been

countercultural, but he managed to land a job in Rudolph's office after graduation.

In 1967, Dobbins first tasted public service under Mayor John V. Lindsay in New York City's formidable Urban Design Group of the city's planning department (his colleagues included Jaquelin Robertson and Jonathan Barnett). During his five-year stint in New York, Dobbins was immersed in the zoning, financing, and politics of construction—"all the things you don't learn in architecture school." Rather than becoming averse to these processes, Dobbins recalls, "I was intrigued when I realized how much government regulations shape architecture." After three years in New Orleans as a transportation planner and instructor at Tulane University, Dobbins joined Birmingham's Department of Urban Planning in 1979. He was named director of the department in 1986.

Birmingham was ripe for a public archi-

local AIA chapter sponsored a Regional Urban Design Assistance Team, a charette that targeted three working-class neighborhoods in

the city for redevelopment. In addition, Operation New Birmingham, a nonprofit organization founded in the late 1960s to encourage development, was becoming a more influential proponent of urban design, and a strong grass-roots commitment to preservation had emerged.

To his credit, Dobbins didn't come to town with grand notions, but with the patience to work within the system as he

gradually reshaped Birmingham's urban fabric. During his 13 years at city hall, he has established a design review process that encourages citizen participation. In addition, Birmingham's municipal government now formally recognizes 100 neighborhoods. Each district receives capital funding and has an elected board of representatives with a voice in city planning commission and city council deliberations. A citywide design review committee appointed by the city council (four of its 11 members must be architects or landscape architects) has the authority to approve permits for new construction, demolition, and renovation. "The policymakers had to be convinced that design should be a factor in their deliberations," Dobbins recalls, "while the designers had to be convinced of the value of the deliberative processes that characterize civic decision-making."

Dobbins's technique has been to target



DESIGN REVIEW DISTRICTS

CITY CENTER MASTER PLAN

- 1 CIVIC CENTER
- 2 CULTURAL DISTRICT
- CIVIL RIGHTS DISTRICT
- 5 FOURTH AVENUE NORTH HISTORIC DISTRICT
- 6 MORRIS AVENUE HISTORIC DISTRICT
- 7 MIDTOWN DISTRICT
- 8 FIVE POINTS

A recently adopted master plan (above) recognizes the diversity of Birmingham's downtown. Linn Park is bordered by the civic center complex to the north (top right in photo) and Birmingham Museum of Art (facing page, bottom left). The Birming ham Civil Rights Institute (facing page, bottom right) is now under construction.







districts of the city for revitalization, rather than to sponsor individual buildings; he is as interested in the spaces between buildings as the buildings themselves. In the mid-1980s, Dobbins directed the renovation of Linn Park, the city's first public park in the heart of Birmingham, and revitalized a six-block stretch of the downtown's principal artery, 20th Street. In conjunction with a major expansion by Emery Kirkwood & Associates to the Birmingham/Jefferson County Civic Center (a 1968 design by Geddes Brecher Qualls Cunningham), Dobbins rerouted and upgraded a street to create new vehicular access and renovated the pedestrian approach from Linn Park. But he has not forgotten less prosperous areas: virtually every neighborhood has received some public streetscape investment.

Projects around the city in various stages of design and construction reflect a growing appreciation of quality architecture on the part of the municipal government and the private sector. A \$17 million expansion of the Birmingham Museum of Art by Edward Larrabee Barnes, in association with KPS Group, is scheduled for completion next year and will be the linchpin in the city's cultural arts district along the western edge of Linn Park. A new campus for the Alabama School of Fine Arts by Renneker, Tichansky & Associates, now starting construction, will anchor the western boundary of the cultural district.

As the city's demographics and political leadership have shifted from a white to a black majority, Dobbins has stressed an inclusive approach to urban planning and an awareness of social concerns. Accordingly, the Birmingham Civil Rights Institute will open later this year as the centerpiece of the city's Civil Rights District, which encompasses sites of civil rights demonstrations in the 1960s. Although the Civil Rights Institute is a quasi-public foundation, Dobbins worked closely with the Institute's board throughout the planning of the complex, which was designed by R.L. Brown & Associates with design consultant J. Max Bond, Jr., of Davis, Brody & Associates.

"It is the mind of the architect that is best suited to bring . . . a city into a symphonic character," Louis Kahn asserted in a lecture at the Pratt Institute in 1973. As Dobbins orchestrates Birmingham's commitment to enriching its urban fabric, he demonstrates Kahn's belief in civic-minded design. "We must emphasize the common ground that holds a city together," Dobbins maintains. "It must reflect the public will, not the expression of an individual." —LYNN NESMITH



Phase one (left in model above) incorporates a stepped configuration (facing page, top), granite cladding (below), and entrance canopy (bottom) to engage the street (facing page, bottom).





**Kirklin Clinic** Pei Cobb Freed & Partners with TRO Architects

WHEN MAJOR NEW PROJECTS ARE PROPOSE in Birmingham, Michael A. Dobbins insist on "snatching good urban design from th jaws of good architecture." Pei Cobb Freed Partners's new Kirklin Clinic is a prime ex ample of the city architect's emphasis on the urban ensemble and the role of the commu nity design-review process. The latest compo nent in the University of Alabama at Birm ingham's (UAB) expanding medical complex the \$125 million clinic is located on the city principal north-south spine, approximatel halfway between downtown and the revita ized Five Points neighborhood. Kirklin Clin is UAB's first facility east of 20th Street, and major concern was the five-story building relationship to the street, according to Dol bins. Although the clinic resisted placin street-level retail along 20th Street, the arch tects articulated the ground floor with series of recessed windows and landscape plazas. They also included 18,000 square fee of retail along the ground level of the faci ity's adjacent 1,450-car parking deck. Th first phase of the clinic, scheduled to ope this month, is clad in a gridded Italian whi granite. The five-story, 430,000-square-for facility will consolidate the medical center outpatient services, housing approximate 660 staff physicians, surgeons, and dentist The second phase calls for another 430,000 square-foot structure to the south (right preliminary model, top photo).





## State Asset

N 1986, REPUBLICAN GOVERNOR NORMAN H. BANGERTER OF Utah crossed party lines to appoint a Democrat, Neal Stowe, AIA, as state architect. Stowe, a committed public servant, has made the governor's defection worthwhile. Because he believes that careful planning produces "smarter" buildings, Stowe demands that each state-sponsored project be fully programmed, including a detailed cost

NEAL P. STOWE

estimate, before funds are requested from the state legislature. Since the 48-year-old Stowe took office, no additional funds have been requested for such projects, and Utah, an

economically thriving state, has saved dramatic amounts on design and construction.

Fiscal management isn't the only skill that serves Stowe in the public sector. As an architecture student at the University of Utah during the early 1970s, Stowe was active in Salt Lake City's community design center, called Assist, a local planning consortium devoted to encouraging partnerships with

business to address the city's problems. After graduating in 1971, Stowe spent 15 years working for two architectural firms in the state capital. Named a partner in the firm of Richardson Associates in 1983, he also presided over Assist's board from 1980 to 1984. Three years later, he led the Utah Society of the AIA as president.

As director of Utah's Division of Facilities Construction and Management, Stowe oversees an inventory of some 4,000 state build-

> ings that constitute a range of building types: corrections facilities, higher education campuses, applied technology campuses, courthouses, and state agency offices in Salt Lake City. The capitol, a turn-of-the-century granite landmark, recently underwent an office renovation under Stowe's assurance to the legislature that it would meet its 10-month construction schedule and \$4 million budget.

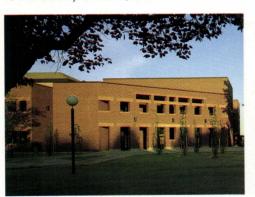
Below the state capitol spreads Brigham Young's urban handiwork, Salt Lake City, currently being reshaped under Stowe's guidance. An art museum, to be located in a revitalized Union Pacific depot, and a new consolidated courts complex are under way. The \$62 million courts project involves a partnership with the city and has already spawned a local alliance with businessmen, similar to Stowe's earlier work with Assist.

To encourage more Utah firms to interview for state work, Stowe added a local twist to the selection process. He invites one architectural firm per week to present its credentials at a brown-bag lunch with his staff, free from the pressures of a specific job interview. As a result of Stowe's aggressive open-door policy, 33 percent of state construction and planning projects are awarded to firms that have never worked with state government.

While Stowe never aspired to be a bureaucrat, he clearly relishes his job, attacking 18hour workdays and tough legislative questioning with energetic confidence. Aware that the majority of the state's largest projects involve public funding, he feels both responsibility and opportunity. "Working with agencies and users," Stowe explains, "architects create purpose and direction for the future of Utah."

-ROBERT A. IVY, JR.

Stowe oversees buildings such as a dance center (below left) and biological research facility (below center) at the University of Utah, and the health sciences building (below) at Weber State University. The Dixie Center complex (facing page), at Dixie College in St. George, also serves as the city's convention and community center.



ALICE SHEETS MARRIOTT CENTER FOR DANCE FEKR ARCHITECTS



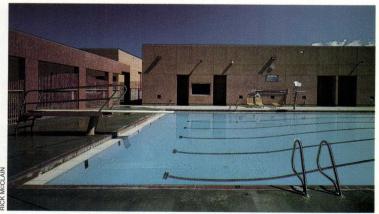
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ALLIED HEALTH SCIENCES BUILDING ASTLE/ERICSON & ASSOCIATES, ARCHITECTS







# Guardian of Justice

ROWDING IS A FACT OF LIFE IN AMERICAN PRISONS. INdeed, a recent U.S. Supreme Court ruling makes it easier for state and local officials to challenge court settlements that require them to improve prison conditions. Yet despite the high court's ruling—and despite a hardening of public attitudes toward criminals and stricter sentencing guidelines for convicted offenders—

the Justice Department's Federal Bureau of Prisons prides itself on maintaining humane environments for both inmates and staff. Likewise, the bureau is moving as swiftly as

possible to keep up with demand as the federal prison population burgeons.

Architect Scott Higgins, who heads the Bureau of Prisons's Office of Design and Construction, has spent his entire professional life working to meet these goals. After graduating from the University of Oklahoma with a bachelor of architecture degree in 1967, Higgins joined the bureau; seven years later, he was

named administrator of its regional facility management office in Dallas. In 1983, he returned to Washington, D.C., to head the bureau's design division.

Higgins's tenure has paralleled sweeping philosophical changes in prison design and an

increase in the federal prison population—from 20,000 in 1967 to more than 66,000 in 1992. The year that Higgins joined the bureau, President Lyndon B. Johnson appointed

a commission to study prison reform, resulting in a Department of Justice pilot program to upgrade correctional facilities. A revolutionary new management approach was introduced: direct supervision, an open prison environment in which inmates and staff freely intermingle. This approach to incarceration required new architecture, which resulted in a wave of building for the federal prison system. The num-

ber of new facilities has grown from 28 to 68 during Higgins's nine years with the office of design and construction.

"When the bureau embarked on a major building program 25 years ago," recalls Higgins, "there was an understanding that quality design was an important component. Three prototypical urban prisons, which opened between 1974 and 1975, reflected the bureau's new architectural standards: facility in Chicago designed by Harry Wees & Associates; another in New York City by Gruzen & Partners; and a third in San Dieg by Tucker Sadler & Bennett. "The Chicago facility is a milestone in the federal prison system," Higgins asserts. "Weese's triangular plan for the housing unit remains the mode for all prison housing."

Despite the success of these facilities, in creasing crime and mandatory federal sentencing laws have led to an explosion in the prison population over the past decade. As result, the bureau has had to build more prisons than ever before in its history; in 1990 for example, the federal prison population grew by 10.7 percent. Currently, \$2 billion worth of federal prison projects are being designed and constructed, and Congress has appropriated another \$269 million for 1992.

This boom in prison population has le Higgins and his staff to develop a campu model for new medium- and minimum-secu

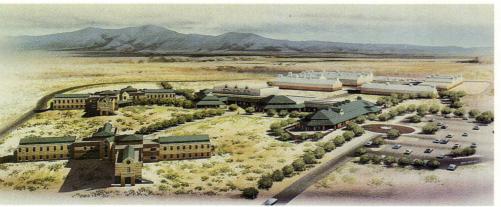
Scheduled to open in 1993, the bureau's Cumberland complex, designed by RTKL, incorporates a campus plan comprising a medium-security facility (below) and an adjacent minimum-security prison camp.



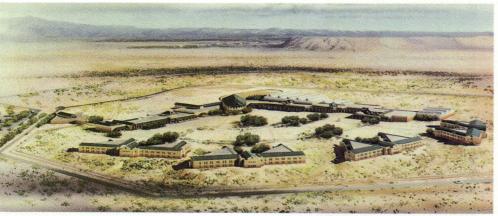
WILLIAM SCOTT HIGGINS



FEDERAL CORRECTIONAL INSTITUTION, CUMBERLAND, MARYLAND



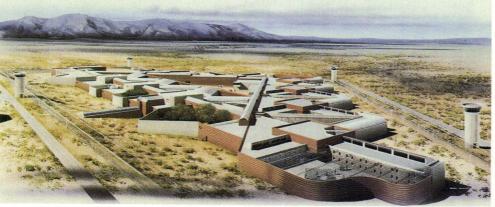
MINIMUM SECURITY



MEDIUM SECURITY



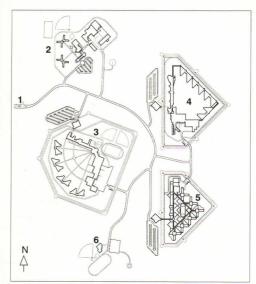
IIGH SECURITY



AXIMUM SECURITY

### **Federal Correctional Complex** Florence, Colorado LKA Partners/Lescher and Mahoney/ **DLR Group, Architects**

THE FLORENCE COMPLEX REPRESENTS THE first time the U.S. Federal Bureau of Prisons has located four facilities of varying degrees of security on one site (master plan, below). Scheduled to open in phases later this year and next year, the 600-acre complex houses a minimum-security camp (top left), a medium-security institution (second from top), a high-security penitentiary (second from bottom), and a maximum-security penitentiary (bottom). Although Lescher and Mahoney had designed a medium-security facility in Phoenix in the early 1980s, the firm worked closely with bureau architects in programming and designing the bureau's first facility constructed specifically to serve as a maximum-security facility for confining the federal system's most dangerous inmates. Located in a sparsely populated, environmentally sensitive area 40 miles southwest of Colorado Springs, the Florence complex reflects Higgins's commitment to site-specific solutions that also function as models for future facilities. The architects, working in joint venture, utilized complementary materials and developed an architectural vocabulary to create a unified compound that differentiates the four levels of security through density and massing.



FLORENCE MASTER PLAN

- MAIN ENTRANCE
- MINIMUM SECURITY
  - MEDIUM SECURITY
- HIGH SECURITY
- MAXIMUM SECURITY
- TRAINING CENTER

rity federal prisons. This campus plan, which originated in Otisville, New York, with a 1980 design by Davis, Brody & Associates, clusters triangular housing modules and communal structures around a courtvard. "Otisville set the standard," explains Higgins, "but the bureau's medium-security facilities have constantly evolved during the last decade." The campus model has continued to develop under the federal architect, with 14 new facilities opening within the past 10 years. The next important prison model was the 1989 Sheridan, Oregon, facility by Zimmer Gunsul Frasca Partnership, which in turn served as a forerunner to the Three Rivers. Texas, facility (facing page). Both prisons encompass a medium-security compound and an adjacent minimum-security prison camp.

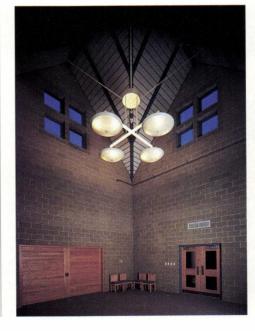
Higgins is very sensitive to the fact that his office oversees an enormous public expenditure. The less institutional look of the recently completed medium-security prisons can be credited to the bureau's search for the most cost-effective structures. "Our new facilities are as much a reaction to the expense of utilizing super-security prison hardware as trying to create a 'normal' atmosphere for the inmate," explains Higgins. His commitment to fiscal responsibility encourages architects to incorporate local building materials and construction techniques.

Although a few large and specialized firms design many new federal correctional facilities, the bureau is willing to consider firms that are not "prison architects," using the federal government's standard qualificationsbased selection process. Architecture firms submit an SF-255 qualifications statement; the final decision is made from a short list of four to six firms. Once selected, the design firm works with one of the bureau's 13 staff architects, who serve under Higgins and manage a project from programming through construction. Firms currently working on federal prisons include the Kling-Lindquist Partnership, DMJM, Dworsky Associates, Odell Associates, and Middleton McMillan Architects. Keyes Condon Florance Eichbaum Esocoff King was recently selected to design a 1,200-bed facility in Washington, D.C.

As head of the bureau's Office of Design and Construction, Higgins has directed the largest federal prison-building program in the country's history. Although the 1993 appropriation for new construction is only \$118 million—less than 10 percent of Higgins's budget three years before—prison construction promises to remain strong throughout the decade. -LYNN NESMITH

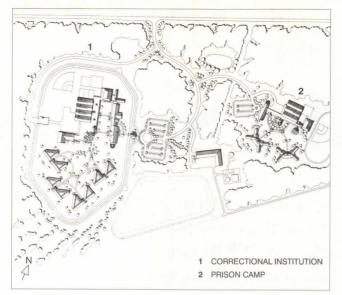




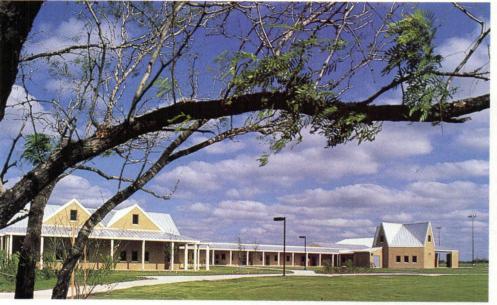




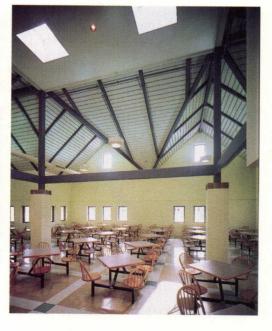
Three Rivers's mediumsecurity facility wraps around central courtyard (facing page, top) anchored by dministrative wing to the east facing page, center), gymnasium to the north, and chapel facing page, bottom left). The rchitects exposed the structure's roof gables within he dining room (facing page, ottom right). The satellite amp (below) also links dministrative buildings with rcades and features a sunny afeteria (bottom right). The amp's gym is crowned with a netal roof and exposed russes (bottom left).



THREE RIVERS SITE PLAN







### Federal Correctional Center Three Rivers, Texas Hellmuth, Obata & Kassabaum, Architects

LIKE MANY PRISON PROJECTS DESIGNED UNder the auspices of the Federal Bureau of Prisons, the Three Rivers complex comprises a medium-security facility and a satellite camp. The site of the new prison is a 302acre tract approximately 70 miles south of San Antonio near the Choke Canyon Reservoir. Unlike many government agencies that strive for uniformity, the U.S. Bureau of Prisons strongly encourages architects to incorporate regional materials and building techniques. In recalling his experiences at the Three Rivers facility, HOK project architect Gordon Gilmore credited the bureau with "appreciating good design and being open to our ideas." Accordingly, HOK incorporated split-faced concrete masonry blocks and stucco with standing-seam metal roofs to recall the scale and massing of South Texas vernacular architecture. Further responding to the bureau's goal of blending with the rural context, HOK developed a master plan with approximately 30 percent of the site left as a landscaped buffer of indigenous vegetation.

The main component of the complex (facing page) is a medium-security facility with buildings arranged in a campuslike setting-albeit within a double-perimeter security fence. The 30 acres within the fence contain the workings of a small city, including administrative offices, clinic, dining facilities, commissary, laundry and clothing exchange, library, classrooms, nondenominational chapel, gymnasium, and recreational facilities. The architects organized administrative and inmate services buildings around a 450-foot-long central courtyard and connected the structures with covered arcades. The prison's 958 inmates are housed in four two-story buildings, each divided into two triangular wings with two floors of cells surrounding a multipurpose room.

For the adjacent minimum-security prison camp, the architects kept the buildings' profiles deliberately low and fragmented and repeated the rooflines, window proportions, color, and materials of the main prison facility to the west. Administrative/inmate services and dormitories are also grouped around a central landscaped courtyard. To house the camp's 289 inmates, the architects designed a pair of one-story residential structures that define the southern edge of the camp's facility. Each building contains four open dormitory wings.

# Public Servant

ORE THAN 30 YEARS AGO, FOLLOWING THE DREAM OF most young architects, Arthur Rosenblatt quit his drafting job and opened an office in New York City. It was an audacious move that Rosenblatt, married with two young children, would soon regret: lacking enough commissions, he was forced to close his practice within the year. The architect was soon to improve

ARTHUR ROSENBLATT

his lot, however, by inventing an alternative career that has made him a force behind New York's most powerful cultural institutions.

Self-reinventors can always do with some

help, and Rosenblatt's came in the form of his next boss, the late architect Irwin S. Chanin, who allowed Rosenblatt to participate in the civic life of New York during working hours. The young architect joined a community planning board and helped neighborhood groups to fight for better park design and maintenance. As a result of these volunteer activities, in 1966, the newly appointed parks commis-

sioner, Thomas P.F. Hoving, named Rosenblatt first deputy commissioner of New York City's Department of Parks, Recreation and Cultural Affairs—a job that was to lead to a lifetime of public service.

In his two years as deputy commissioner, Rosenblatt initiated the first major construction program for New York's parks and cultural facilities since the Robert Moses era. In 1968, once again summoned by Hoving, now director of the Metropolitan Museum of Art, Rosenblatt became the Met's vice president for architecture and planning, a position he held for 18 years. In that capacity, he was responsible for the museum's more than \$1 billion renovation and expansion, designed by Kevin Roche John Dinkeloo & Associates. (During the last four years, he also served as director of capital projects for the New York Public Library restoration by Davis, Brody & Associates and restoration architect Giorgio Cavaglieri.)

In 1986, Rosenblatt became the director of the U.S. Holocaust Memorial Museum in Washington, D.C. Responsible for program development, as well as securing approvals from the federal Fine Arts Commission, National Capital Plan-

from the federal Fine Arts Commission, National Capital Planning Commission, and D.C. Historic Preservation Review Board, he was instrumental in the selection of Pei Cobb Freed & Partners to design the building.

Today, Arthur Rosenblatt, FAIA, is back in New York serving as vice president of the Grand Central Partnership (GCP), a private, nonprofit group consisting of property owners, commercial

tenants, and city officials dedicated to the restoration and rebuilding of the 53-block area surrounding Grand Central Terminal. This high-density district includes nearly 53 million square feet of commercial space within an irregular boundary that stretches from 38th to 48th streets between Second and



UNITED STATES HOLOCAUST MEMORIAL MUSEUM, WASHINGTON, D.C. ARCHITECT: PEI COBB FREED & PARTNERS

Fifth avenues. Dilapidated, seedy, and a magnet for the homeless, it has long been outclassed by adjoining business districts; capital improvements, funded by property owners through a self-imposed tax assessment, are expected to cost \$28 million. Architect of the GCP is Benjamin Thompson & Associates, which has drawn up a five-year master plan. BTA's proposals include the recently completed lighting of the terminal, the restoration of the 1919 viaduct, storefront and street design criteria, and a new system of lighting signage, and traffic signals (facing page).

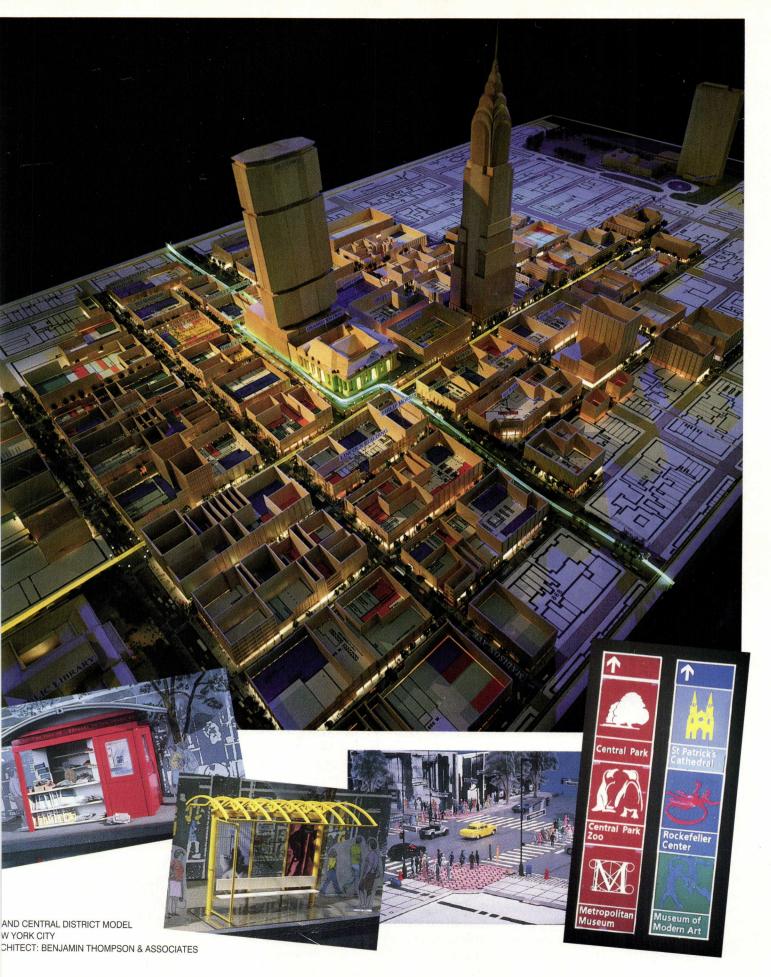
Meanwhile, Rosenblatt is currently steering the project through New York City's Art Commission, Landmarks Preservation Commission, Department of Consumer Affairs Department of Transportation, Department of Parks and Recreation, Fire Department and Community Planning Boards 5 and 6, a task that will test his well-earned politica skills. "Too many architects," he asserts, "pre sent their projects in a manner that reveal total innocence of the political realities. The need to function as effectively in the publi sector as they do in the private."

—MILDRED F. SCHMERT:

Rosenblatt supervised improvement of Grand Central Terminal, directed development of the U.S. Holocaust Memorial Museum (below left), and served as vice president for the Metropolitan Museum of Art (below).



METROPOLITAN MUSEUM OF ART, NEW YORK CITY ARCHITECT FOR EXPANSION AND RENOVATION: KEVIN ROCHE JOHN DINKELOO & ASSOCIATES



# Disney Developer

N 1953, AS HE CONTEMPLATED THE DESIGN OF A NEW KIND OF amusement park in Anaheim, California, Walt Disney consulted Los Angeles architect Welton Becket. Legend has it that after Becket toured Disney's animation and motion picture studios, he told the famous film producer to forget about commissioning an architect. With its set designers, art directors, and animators, the company had

all the talent Disney needed; Disney then formed the original "Imagineers," a group of about 20 people culled from the studio, to design Disneyland. The company has relied

on in-house design talent ever since to create its theme parks around the world, and today the Imagineers number 3,000, of which 70 are architects.

But Disney's most celebrated design is now cultivated by the Disney Development Company, the entertainment conglomerare's real estate arm. It was established in 1984 with the arrival of Walt Disney Company Chairman and CEO Michael Eisner, a

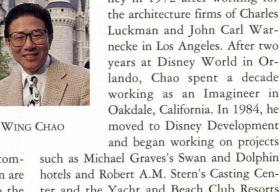
self-described architecture buff. "In a company such as ours, architecture and design are part of our very fabric, interwoven into the environments we create," explains Eisner. "Architects are smart, well-educated, and recognize good ideas. I'll trade a good investment banker for an architect any day."

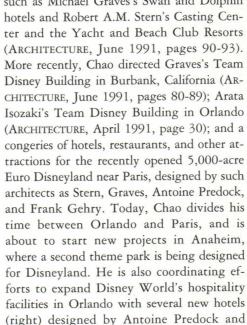
The chairman's appreciation of architects is reflected in the Disney Development Company, which is responsible for everything Disnev builds except the theme parks, which are handled by the Imagineers. The development company master-plans the company's vast real estate holdings in California, Florida, Japan, and France; it determines land use, interviews outside architects for new building commissions, and invites architects to compete for the design of guest facilities. Disney Development's in-house architects manage projects throughout design and construction.

The senior vice president for master plan-

ning, architecture, and design at Disney Development Company, Wing Chao, FAIA, is such an architect. Born in Chungking, China, Chao holds degrees in architecture and urban

> planning from the University of California, Berkeley and Harvard University. He joined Disnev in 1972 after working for the architecture firms of Charles Luckman and John Carl Warnecke in Los Angeles. After two years at Disney World in Orlando, Chao spent a decade working as an Imagineer in Oakdale, California. In 1984, he moved to Disney Development and began working on projects







MEDITERRANEAN RESORT ANTOINE PREDOCK, ARCHITECT



WILDERNESS LODGE DOMINICK ASSOCIATES, ARCHITECTS

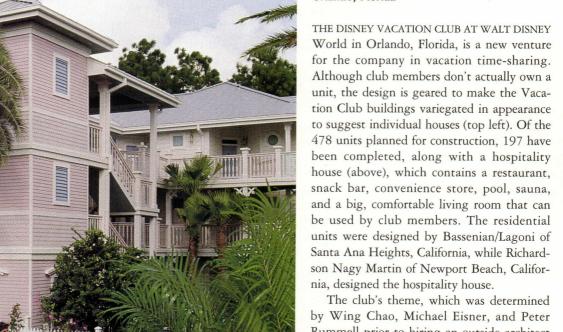


DISNEY'S BOARDWALK ROBERT A.M. STERN ARCHITECTS

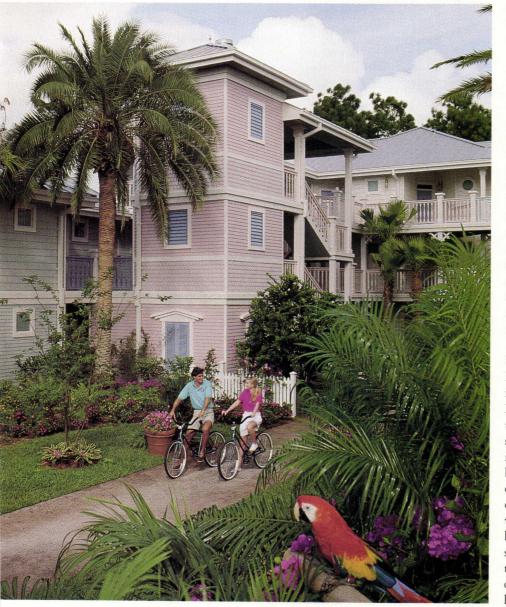








Rummell prior to hiring an outside architect for design, is the colorful architecture of Florida's Key West. The design architects for the residential units consulted with Chao and studied Key West architecture before starting design work. The two- and three-story buildings (left), which are sited diagonally to one another to create vistas of the nearby golf course and other recreational areas, contain a variety of studios and one-, two-, and threebedroom units that range in size from 410 square feet to 2,360 square feet. Different types of decorative exterior siding, pastel colors, and metal roofs with varying slopes and heights suggest separate houses.



Robert A.M. Stern, among other architects.

Rather than rely on in-house talent for its resorts and vacation centers, Disney seeks outside architects for their freshness and creativity. "I could hire 50 creative people to be inhouse architects and do these projects," says Chao, "but it would be a Disney product. When Stern or Rossi designs buildings for us, we're making the public aware of architecture."

Typically, a project will start with a brainstorming session among Chao, Eisner, and Disney Development President Peter Rummell to determine the project's theme. For the recently completed Disney Vacation Club in Orlando, for example, the theme evolved from discussions about popular vacation spots. "We get a lot of our ideas from the New York Times's Travel section," explains Chao. When they decided to model the club on the Victorian and Caribbean styles of Key West, Chao and Rummell spent a day walking around the Florida island, noting the different pastel shades, wood siding, ornament, and metal roofs of its buildings.

After determining a project's theme, Chao may invite three or four architects to submit design schemes. Invited architects are selected based on past work for Disney, or through magazines, books, exhibits, or word of mouth. More ideas are discussed, more architects may be consulted, and, finally, one architect, or, more commonly, a team of architects (one firm responsible for design, the other for production of construction documents) is chosen. As designs develop, they are critiqued by Disney's finance, operations, resort management, marketing, and Imagineering staff, according to Chao, who is constantly in contact with the architects himself, faxing ideas back and forth and guiding development. Robert Stern, now a member of Disney's corporate board of directors, has been through a number of these presentations and likens the experience to an audition. "They're made on a soundstage, with rows of chairs occupied by people from the company," notes Stern. "Decisions about a building's design are made with the same level of involvement as those made about a movie, by watching the rushes."

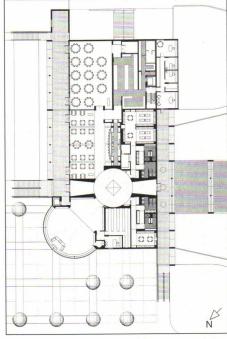
Chao maintains that in cultivating the work of outside architects, the "wow factor," as he calls it, is always a guiding design principle. "The first time you see Disneyland's Magic Kingdom castle, you say, 'Wow,'" explains Chao. "We want to make sure that every time you turn a corner, you have that experience, even when you go back to your hotel room."

-MICHAEL J. CROSBIE





SECTION THROUGH ARCADE



SITE PLAN

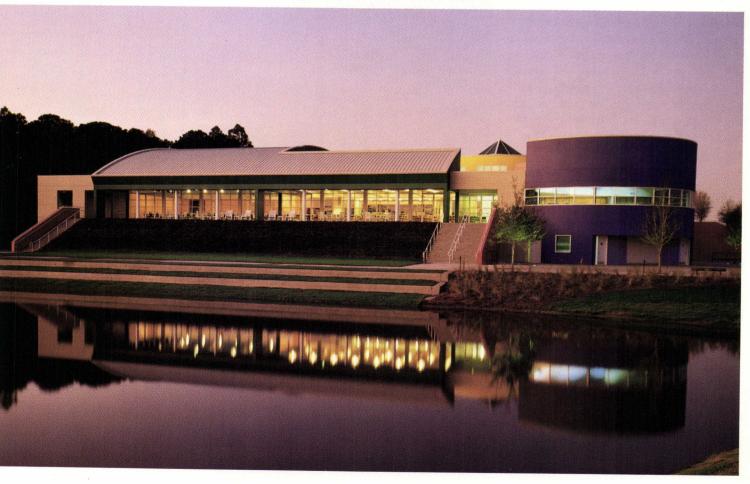
Golf club bridges sloped site with pro shop, locker rooms, grill and banquet facilities (facing page, top). Steel and fiberglass porte cochere (above) defines southeast elevation, while two-story northeast elevation (facing page, bottom) overlooks lake.

**Bonnet Creek Golf Club Walt Disney World Gwathmey Siegel & Associates** 

DISNEY CONSIDERED FOUR ARCHITECTUR firms before selecting Gwathmey Siegel & Associates to design the golf club's clean Modern structure. "We first considered tradi tional country-club architecture," explain Wing Chao, "so we had a couple of Georgian schemes, but they didn't seem right." Given the context of natural landforms, the idea of creating a contrasting, sculptural object in the landscape seemed promising. "We looke at Philip Johnson's Glass House in New Canaan, Connecticut, which is surrounded b trees, as inspiration," says Chao.

Sunk into a hill, the two-story building appears as one story when approached from the southwest. A crisply detailed porte cocher of thin steel frame and translucent fiberglas arcs over the entry. The splayed walls of th foyer lead to a round skylit core, from whic the building's functions are visible: a pr shop to the north, whose ribbon window frame sliver views of the golf course; a gri and banquet room to the east, overlooking lake on the building's northeast side; an locker rooms to the northwest and south. The building also acts as a gateway to the go course, with a long flight of stairs extending to the building's lakeside. Bold, deep color each applied to a separate element, are no the typical muted colors of Disney World but serve to distinguish the building amon the rolling, green hills. Chao praises the go club as a "jewel in the landscape." -M.J.C





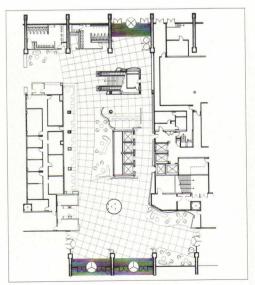
### Contemporary Resort Hotel Lobby Walt Disney World Daroff Design

DISNEY WORLD'S CONTEMPORARY HOTEL, designed by Welton Becket in 1971, is an icon of "futuristic" architecture, with a 15-story atrium through which a monorail glides. But the future is not what it used to be, and 20 years later, the Contemporary's interior appeared frayed, if not downright depressing. Philadelphia-based Daroff Design introduced bright new colors, materials, and dynamic geometries that would make even the Jetsons feel at home.

"We had to live up to the name 'Contemporary,'" says Wing Chao in describing the renovation. "An initial scheme showed a clean, Modern design, but we thought it was too commercial and would soon look outdated. Then we started looking at the work of contemporary artists Andy Warhol, Frank Stella, Jasper Johns. How could their esthetic be applied to three-dimensional space?"

Daroff Design met the requirements by skewing and radiating grids on walls and floors to give the illusion that the lobby is in constant motion, shifting within its container. The 18,000-square-foot space was expanded by glazing three structural bays on the exterior to capture needed daylight. Ceilings were dropped around core elements such as elevators and the reception desk to make ceilings appear higher elsewhere. Curved walls in synthetic stone and perforated metal act as sculptural objects, playing off carpet patterns and furnishings. Colors throughout were chosen to coordinate with Gwathmey Siegel's new convention center next door.

-M.J.C.



**HOTEL LOBBY** 







Curved, radiating floor grids (plan) suggest motion, as curved ceiling planes (above and left) raise perceived lobby height. Lacquer-finished fiberglass columns, furniture, and perforated metal screens (facing page) animate the low, rectilinear lobby.



## Urban Advocate

RCHITECT DOUGLAS GARDNER ADMITS THAT HE TOOK on the role of architect with Maguire Thomas Partners, the Los Angeles-based real estate giant, with some trepidation. After 13 years with I.M. Pei & Partners, where he had begun practice fresh out of Yale Architecture School in 1975, Gardner feared he "might be disenfranchised from the design process." But the 41-year-

DOUGLAS GARDNER

old architect explains, "I was surprised to discover that my influence on architecture is more potent working here than it might be in conventional practice."

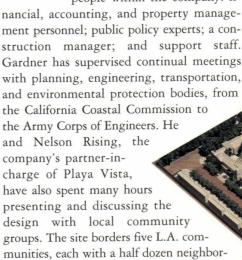
Maguire Thomas Partners, with a staff of about 225 and offices in Los Angeles, Dallas, and Philadelphia, specializes in mixed-use development in urban settings. Started in 1965, the development company has completed approximately 19 million square feet of projects, including the Solana office and commercial park in Dallas/Fort Worth by Legorreta Arquitectos and Leason Pomeroy Associ-

ates, and Plaza Las Fuentes in downtown Pasadena by Moore Ruble Yudell, Lawrence Halprin, Gruen Associates, and Barton Myers Associates. Gardner first associated with Maguire Thomas while he was working in Pei's office on Commerce Square in Philadelphia: approximately 2 million square feet of office space and a public plaza. The architect was impressed with the developer's philosophy, which is that responsible design contributes to the life of a city. Instead of constructing isolated office towers with little connection to their surroundings, the company has developed challenging, complex projects that incorporate pedestrian open space, parks, mixed uses, and sensitive scale.

Upon joining Maguire Thomas in 1989, Gardner became project manager of Playa Vista, a mixed-use development planned for a 1,000-acre site on the west side of Los Angeles, just southeast of Marina del Rey. The project will combine residential, office, retail, recreational, and educational uses with open space (facing page) and is being planned by a cast of designers noted for their urban work,

including Andres Duany and Elizabeth Plater-Zyberk; Moore Ruble Yudell Architects; Legorreta Arquitectos; Moule & Polyzoides Architects and Urbanists; and Hanna/Olin landscape architects.

Maguire Thomas develops its projects using a team approach, with an architect often serving as project manager. The Playa Vista team comprises about 15 people within the company: fi-



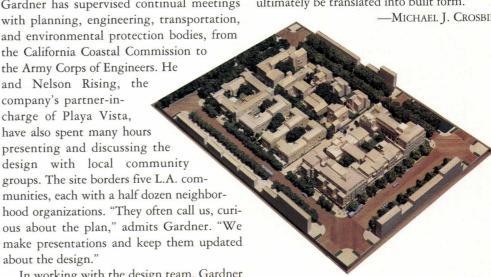
In working with the design team, Gardner

about the design."

finds that he most often wears the hat of a developer. He sets the agenda and conducts the team's quarterly meetings, guides the design, and clarifies development priorities. " also act as a critic," notes Gardner, "and sen ground rules for the work of the design team." Buzz Yudell of Moore Ruble Yudel explains that Gardner's guiding role has kep-Playa Vista grounded in the reality of complex urban design. "He can represent all side of a situation, knowing how architects work the development company's goals, and getting things built within existing political and financial restraints."

Gardner claims that his experiences as a corporate architect have made him more aware of how architects may significantly af fect design if they step out of their private practitioner role. As he points out, architect often become involved in the design of building only after important decisions abou program, site, and size have been decided.

"The conventional role of the architect i reactive: to respond to a given set of prob lems, rather than defining what those prob lems are," notes Gardner. "Working as an ar chitect within a development company, I can influence fundamental issues—transporta tion, land use, building program—that wil ultimately be translated into built form."









At Playa Vista (bottom), retail centers (top) are located adjacent to housing. Among multifamily housing schemes are luxury condominiums (above) and traditional California houses clustered around courtyards (left and facing page).

### **Playa Vista** Los Angeles, California

THE DESIGN OF PLAYA VISTA, A LARGE INdustrial tract southeast of Marina del Rev, attempts to reverse conventional planning: low density, restrictive zoning, and reliance on automobile transport. The 1,000-acre development will create seven distinct neighborhoods, each with its own mix of housing, offices, retail, hotels, schools, and recreational uses-all within a five-minute walk of any residence. An internal public transit system, bicycle paths, and pedestrian routes will link the neighborhoods. Fully 40 percent of the acreage will be left as open space, including a 260-acre wetland preserve, linear parks systems, playing fields, jogging paths, and waterfront areas.

Playa Vista will comprise approximately 13,000 multifamily residential units, many based on the courtyard housing common to Los Angeles. Streets will be heavily planted with trees and vegetation native to the region. The development will also incorporate its own "ecological infrastructure" to help relieve the strain on the region's present systems, with its own recycling facilities and wastewater and solid-waste treatment systems.

Douglas Gardner attests, "Securing entitlements for this project is a major undertaking, and the approval process is numbingly complex." Gardner has supervised planning, coordinated consultants, and negotiated with public agencies for approvals for the project. "Los Angeles has a reputation for 'anything goes' in terms of development," says Gardner, "and for not dealing with growth responsibly. Playa Vista will demonstrate that this needn't be the case." Construction is scheduled to begin in the spring of 1993, with completion in 1995.



### **Bass Pro Shops**

CORPORATE ARCHITECTS



# Backwoods Craft

DEEP IN THE OZARK MOUNTAINS, NOT FAR FROM MUTTON Hollow Craft Village, Baldknobbers Hillbilly Jamboree Show, and Haunted Hayrides, a rustic mountain retreat artfully blends 19th-century craftsmanship with late 20th-century technology. While many visitors may think it has been there forever, the 201-room backwoods getaway has taken shape over the past four years. That's a

tribute to owner John L. Morris and the inhouse staff he employs to design and build every structure on the 300-acre parcel.

Big Cedar Lodge is one of several subsidiaries of Bass Pro Shops, the 21-year-old sporting-goods retailer and manufacturer best known for Bass Pro Shops Outdoor World, a giant hunting and fishing emporium in Springfield, Missouri. Founded by 44-year-old Morris, an avid hunter, fisherman, and conservationist, the retail operation has grown into a 315,000-square-foot extravaganza that bills itself as "the world's largest sporting-goods store by reputation." A large part of its appeal is its hybrid nature—part fisherman's paradise, part department store, part aquatic museum. Drawing more than three million visitors a year, it rivals St. Louis's Gateway Arch as the number-one tourist attraction in the "Show Me" state.

Capitalizing on the phenomenal growth of his first business, Morris branched out into related areas over the past 15 years, launching Tracker Marine, a designer and manufacturer of power boats; Redhead, a sportswear maker; American Rod and Gun, a wholesale supplier; and Outdoor World Travel, a travel agency specializing in adventure trips. After years of commissioning architectural firms for specific



(Left to Right): Donald Briggs, Jan Burch, Guy Essary, Thomas Jowett, Rene Wade; Jeff Masters (seated in front)

projects, he decided nearly five years ago to form an in-house office to oversee the company's many building projects, and hired Thomas W. Jowett to serve as its director. Jowett, 39, a native of Independence, Missouri, who was educated at the University of Nebraska, first met Morris while he was director of design for a Kansas City firm commissioned by Bass Pro Shops; he went to work for Morris's company in November of 1987.

Jowett was joined eight months later by Donald Briggs, a 35-year-old Muskogee, Oklahoma, native who studied at the University of Arkansas. Before coming to Bass Pro

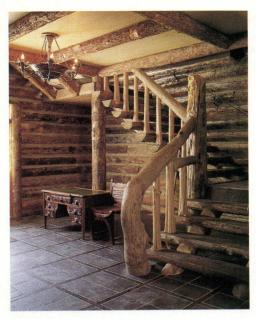
### Big Cedar Lodge Ridgedale, Missouri

FROM THE MINUTE VISITORS DRIV through the entrance gate and up th winding trail that leads to the registratio house for Big Cedar Lodge, they ar treated to an Ozark original. Constructe on land that was once the private getawa of railroad magnate Harry Worman an later used as a dude ranch, the lodge cor sists of more than three dozen building that overlook Table Rock Lake, a mar made body of water that has become a re gional center for hunting and fishing. rustic restaurant and community building (facing page, top) frame a pool that ove looks the lake below. The four-story Va ley View Lodge (facing page, bottom right), the largest single building on the property, is reminiscent of an Adirondac lodge, with starburst patterns in cedar un der the eaves. A site plan by Bass Pi Shops' architecture department (facir page, bottom left) shows how the build ings are clustered on the former Worma estate, whose original residence has been converted into a registration area and g shop. After four years, the community is mixture of recycled older buildings an new ones built nearby, with styles ranging from Tudoresque to Late Victorian th reinforce a symbiotic relationship to t surrounding landscape. "One of our p mary objectives has been to touch the h man emotions by creating a strong feeli of place," maintains in-house archite Donald Briggs.













Shops, Briggs recalls, he worked for five companies in five years, specializing in custom houses, commercial work, and ecclesiastical design. In 1989, Morris hired Rene Wade, a Springfield native and graduate of the town's recently accredited Hammons School of Architecture at Drury College. Rounding out the department are design coordinator Jeff Masters, who is pursuing an interior design degree; construction supervisor Guy Essary; and office manager Jan Burch.

The Bass Pro Shops team also manages a full-time staff of cabinetmakers, ironworkers, and other craftsmen, and hires additional consultants as needed. All demonstrate the kind of homegrown talent that is in touch with the region's traditions. "We're from Missouri and we're trying to capture Missouri," says Tim Burrows, a 45-year-old metal artisan who had his own welding shop before joining Morris. "We want to leave something for others when we're gone."

The staff works out of the corporate offices that Bass Pro Shops maintains in the shopping mall next to Outdoor World. The design studio is visible through a storefront window—a sign of its importance within the organization. Jowett is in charge of management and design, and Briggs is his chief designer. Wade works on construction documents and signage for the various properties, and Masters handles exhibit work, fixtures, and other store design. All spend time in the field, overseeing construction and working alongside contractors and craftsmen.

Although they recently completed a new manufacturing facility for Tracker Marine and are planning to expand Outdoor World, much of the staffers' attention these days is devoted to Big Cedar Lodge, 50 miles to the south of Springfield in Ridgedale, Missouri. There, Jowett, Briggs, and the design team are to Morris what Imagineers are to Disney's Michael Eisner. And what they have produced at Big Cedar Lodge is nothing less than a Disneyland of the Ozarks.

After four years of development, the camp-like resort is a mixture of recycled older buildings and new ones constructed nearby, all showcasing vernacular building traditions of the Ozark Mountains. Styles include Tudoresque, Late Victorian, and Adirondack Rustic. Guest accommodations range from simple log cabins to cozy cottages to spacious suites inside a four-story lodge that features panoramic views of Table Rock Lake. The owner originally wanted to make Big Cedar Lodge a campground for hunting and fishing, but later decided to create a more upscale re-

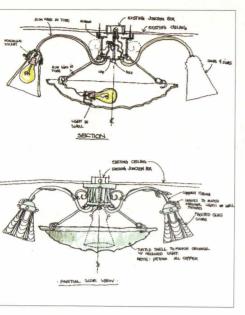
sort for couples or families, complete with a corporate meeting center. The grounds include stables, a marina, and other facilities for horseback riding, hunting, fishing, tennis and miniature golf. Because the lodge has been so successful, with occupancy rates or 80 percent or more even in winter, the owner has kept the architects busy making plans for its expansion, including a possible gold course, more cabins, and perhaps permanent residences. "We have a workload projected for the next 20 years," Briggs maintains. "There is no end in sight."

Briggs says the design process works well because the team members are comfortable working with one another and are "on the same wavelength" as Morris. At Big Cedar, the owner typically discusses a project with corporate architect Thomas Jowett, who then might ask Briggs to design it. Briggs, in turn, give the design to the carpenters or metalworkers to fabricate. The process is essentially the same whether the project is large or small.

Jowett stresses that the goal of the inhouse architects is to carry out Morris's vision, not their own. But he and Briggs sa Morris gives them enough latitude and er couragement to be creative. The reward, the say, comes from helping the owner realize his vision—and touching other people in the process. "People are really hungry for some thing that is not generic," Briggs maintain "I think there is a real desire for craftsmar ship." Adds Jowett, "You study in school about Gothic cathedrals and how the stone masons carved faces into the walls as an expression of themselves. That spirit is being revived here."

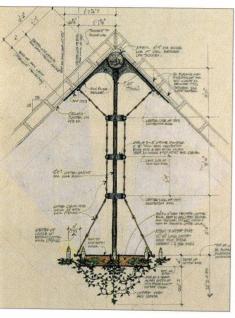
—EDWARD GUN

Collaboration between architects and craftsmen at Big Cedar Lodge is evident throughout the 38-building complex. A cedar ponderosa pine, and gnarled oak stairway in the community building (top left) leads to the "grand view" room (center left), with timber roof trusses. A large stained glass window provides views of the lake from one of the guest cottages (bottom left), which als features a taxidermic menagerie. To create lighting (facing page), in-house architect Donald Briggs drew rough sketches (facing page, left column) to give craftsmen Tim Burrows and Jay Wood an idea of the size an character of the fixtures, then allowed them to develop the designs on their own. Deer antlers, turtle shells, and other natural forms convey hunting and fishing themes. "I think of it as Ozark-itecture," says Briggs.



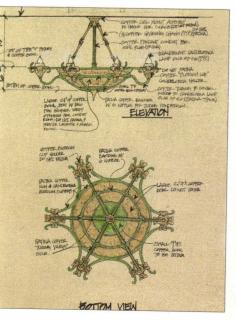


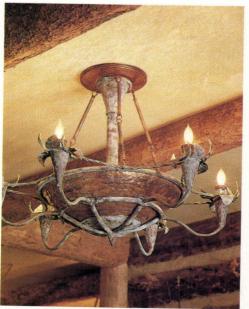














## Campus Steward

LTHOUGH THE STATE'S ECONOMY IS STRUGGLING LIKE the rest of the nation's, the nine campuses of the University of California (UC) system are engaged in their biggest building program since the 1960s. With \$3 billion worth of construction projects currently under way and plans on the boards for a 10th campus in the Merced-Modesto region, construction at UC, funded largely

FRANK ZWART

by state bond issues passed in the late 1980s, has turned the nine schools into modern-day WPA projects. According to Michael J. Bocchicchio, the architect who serves as assistant

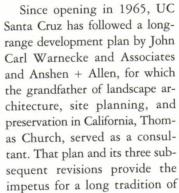
vice president-facilities administrator of the entire UC system, "Governor Wilson views building within our university system as one way to stimulate the state's economy. We have to grow to meet demand." The state guarantees a spot at the University of California to the top 12 percent of graduating seniors; the class of 2005 is expected to exceed the class of 1992 by as much as 23 percent.

That growth has pushed architects working within the UC system to new prominence, as both stewards of their respective campuses and as agents for commissioning leading architects from around the country. The campus architect whose university environment may be most affected by the need to accommodate more students is Frank Zwart of the University of California, Santa Cruz.

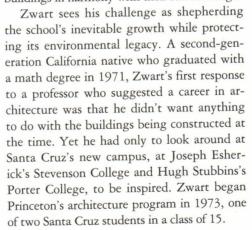
Set among 2,000 acres of Northern California coastal forest and grassland, the university now boasts 10,000 students and anticipates a 50 percent increase by 2005. The institution comprises eight distinct colleges, each with its own architectural as well as academic identity, surrounding a campus core of science and library buildings. UCSC is also a haven for social and environmental activists; both students and townspeople were arrested in a recent protest against cutting trees for new buildings. Zwart, a former UCSC student

with an abiding interest in preserving the campus's pristine environment, admits, "The best of our buildings extraordinarily respect the land. As the campus gets larger, that's

harder and harder to do."



buildings in harmony with their surroundings.



Housing studies of the UCSC campus (right) by the team of William Turnbull Associates, Community Development By Design, LSA Associates, and Lyndon/Buchanan Associates are designed to respect natural areas.



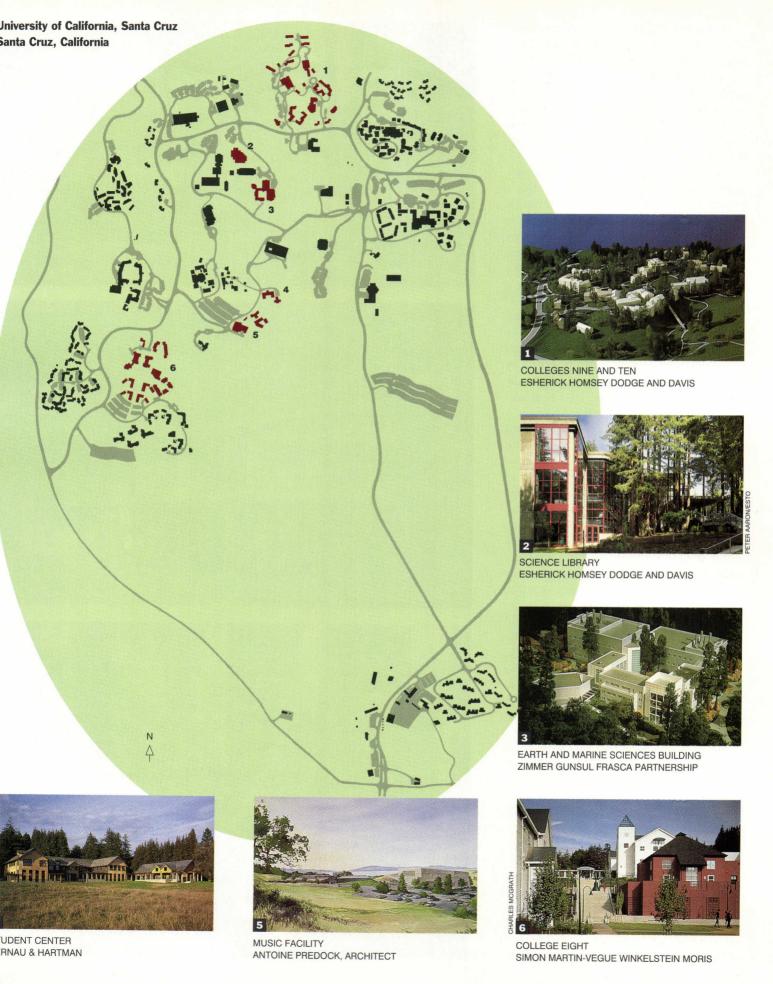
PROPOSED LANDSCAPE PATTERN



PROPOSED DEVELOPMENT AREAS



PRELIMINARY SITE PLAN



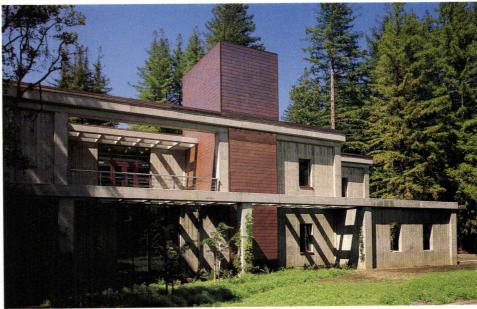
"It may sound corny," Zwart confesses, "but I feel that my choice of profession is in large part due to having studied here, and I feel very close to the campus. It's a chance to repay a kind of debt." Zwart joined the campus architecture staff in 1985 after working for several small firms on both coasts; he was hired to head the 28-person office after a nationwide search in 1988.

The current \$100 million building program under Zwart's stewardship includes a physical sciences building by Moore Ruble Yudell and McLellan Copenhagen; a music facility by Antoine Predock; Esherick Homsey Dodge and Davis's Colleges Nine and Ten, and Zimmer Gunsul Frasca Partnership's earth and marine sciences building. With only a third of its land presently developed, UC Santa Cruz clearly has room to accommodate future state-of-the-art facilities as well.

Zwart plays a hands-on role in all stages of the architect selection process, but his is by no means the final say. Once a project for the campus has been approved by the state's board of regents, Zwart's office advertises it in local newspapers, requesting that firms submit statements of interest. He and his staff screen 40 to 70 responses, narrowing the field to 20-25 firms which are sent questionnaires. These firms are asked for references from clients and contractors, and are required to prove prior experience on similar building projects. The responses are evaluated by Zwart and his staff, who cut the submissions down to 10, which are sent to a selection committee comprising the campus architect, another architect from Zwart's staff, members of the department-including students-requesting the building, and the university's director of capital planning. The group narrows the field to the four or five firms that will actually present their qualifications to the selection committee, which then chooses an architect by consensus. "People come to similar conclusions very quickly," Zwart notes. "A lot of proposals come across as being too corporate, and people will say, 'That's not right for Santa Cruz.' The campus is a real lesson in the power of good design."

Over the next decade, Zwart would like the campus's growth to appear seamless, preserving the natural beauty that the 42-year-old architect learned to respect as a student 25 years ago. "When you are a campus architect, you live with what you do," Zwart muses. "For projects that are great successes, that's terrific. For those that are less successful, you have painful reminders of what needs to be better next time." —Heidi Landecker











IN LEVEL PLAN

Plaza (facing page, top) connects library with Science Hill buildings. Library's lobby leads to circulation desk on the main floor (top). Corner reading areas (above) are achieved by a sawtooth footprint (plan). Board-formed concrete (facing page, bottom) is vertically oriented to repeat surrounding trees. Open waffle slab creates trellis at building's south side (facing page, center).

- 1 ENTRY
- 2 LOBBY
- 3 CIRCULATION
- 4 REFERENCE
- 5 CATALOG
- 6 LOADING DOCK

#### Science Library Esherick Homsey Dodge and Davis

ORIGINALLY SELECTED IN THE EARLY 1980s to build an addition to an existing science library, Esherick Homsey Dodge and Davis (EHDD) was on the job when Frank Zwart was hired as associate architect in the office he now heads. As funds came through for a new library, Zwart worked with the librarians to help convey their program needs to the architects, serving as a liaison between the users and the design team throughout the project. He credits the architects with making that an easy task, adding, "They broached creative solutions to fit the user's needs."

Situated on a ridge called Science Hill, the Science Library demonstrates one of Zwart's priorities: creating open spaces within the campus core. With landscape architects Nishita & Carter, who designed the landscape of earlier Santa Cruz colleges when they worked for Lawrence Halprin, EHDD included a tree-shaded plaza at the library's entrance. This public space links the library to an existing science laboratory and classroom building on the site and creates a gathering point for science students.

The architects solved the problem of building on a wooded slope without removing too many trees by arranging the library into a sawtooth footprint. The building steps down the hillside, its main entrance located on the second floor, which is level with the site's highest point. Special functions such as periodicals, reference services, and the card catalog are also organized on this level, which is sandwiched between the stacks on the first and third floors. The primary reading spaces are positioned along the northeast side of the building, where the sawtooth perimeter and steel-framed glass walls afford the best views of surrounding trees. "We developed these corner reading areas as open, treehouse-type spaces that thrust out into the woods," asserts EHDD project designer and manager Todd Sklar, who adds that he kept a picture of his childhood treehouse at his desk while working on the library.

The periodicals room, which is extremely important to students and faculty engaged in scientific research, is elevated on a concrete column (facing page, bottom). In the interest of retaining a simple, maintenance-free structure, the architects chose concrete bearing walls supporting waffle slabs. The architects clad stair towers and elevator shafts in copper to provide a visual accent and link the building with nearby copper-roofed buildings.

## College Unifier

HEN CAMPUS ARCHITECT MAXWELL BOONE HELLmann, AIA (known as Boone), arrived at the University of California at San Diego (UCSD) in 1985, he was planning to attend law school. Although he now is in charge of UCSD's \$638 million capital improvements program; directs a staff of 75 architects, engineers, accountants, and support people; oversees \$200

million worth of projects currently under construction; and recently received his AIA chapter's annual Corporate Architect award, Hellmann still seems somewhat astonished by his professional success. The 37-year-old architect clearly loves his work, but adds that he "fell into this job by accident. I never even knew this career existed."

An architect trained in both the theoretical program of the University of Oregon and the nuts-and-bolts program of the University of Idaho, Hellmann began working in 1977 for his father's 15-person Reno, Nevada, firm, Raymond Hellmann, Architect. The younger Hellmann says his father's practice designed "everything from doghouses to hospitals"-that is, from a kennel for the humane society to an addition to a local VA hospital. Hellmann passed the state licensing exam in 1980; that same year, his father was diagnosed with cancer, leaving 26-year-old Hellmann, the youngest registered architect in Nevada, responsible for running the firm. "It was trial by fire," says Hellmann. He survived, and even successfully administered a large commission for a western regional headquarters for the Gannett newspaper conglomerate. After his father recovered and returned 18 months later, Hellmann decided to start his own Reno firm with another architect; but his experience with large projects left him dissatisfied with the residential work his young firm was able to secure.

Always interested in construction litigation, Hellmann began thinking about law school, a goal he had pursued briefly as an undergraduate a decade earlier. He was considering Western State University's law pro-

gram in San Diego when, coincidentally, he heard about a job opportunity as a project manager on the UCSD campus. He applied, was hired as associate architect with the

school's Office of Facilities Design and Construction in 1985, and planned to begin law school the following year.

But as one of the first new architects hired by UCSD, Hellmann arrived just as California's strong economy facilitated much-needed development on the 23-year-old campus. The recession of the 1970s had precluded any new construction, and California demographers

had miscalculated the size of the student population for the 1980s. By the middle of the decade, the UC system was running out of room. When Hellmann was promoted in August 1986 to assistant director of design, he "put law school on the back burner."

As right-hand man to Assistant Vice Chancellor (the campus architect's official title) Charles Powers, Hellmann's responsibilities included hiring architects and engineers to support what was clearly going to be the biggest building program since UCSD moved to its present site, a former U.S. Marine Corps training camp, in 1962. Because the office lacked a sense of architecture as a service profession, Hellmann recruited design and engineering professionals with private-practice experience. In the mid-1980s, he was involved in commissioning buildings by Kaplan McLaughlin Diaz, Charles Moore, and the relatively unknown Antoine Predock.

The process of campus-building took of rapidly, but not without problems. UCSD' 1,600-acre site includes three components: the west, Scripps Institute of Oceanography which is positioned along Pacific coastal bluffs; West Campus, which straddles coastal ridge; and East Campus, a chappara marked by canyons and arroyos that fill wit water in the rainy season, supporting lus vegetation. A much-loved, 363-acre eucalyptus grove runs through the center of the campus, and vistas of the ocean to the west and the Cuyamaca foothills to the east are poss

ble from West Campus. As site for new buildings began to be cleared, UCSD's articulate an environmentally consciention academic community grew concerned about the lack of planning that seemed to surrounnew campus development.

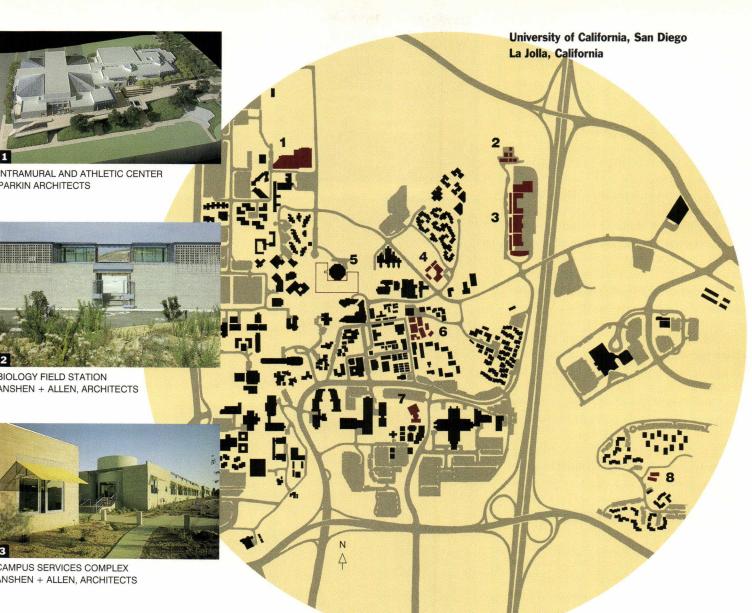
In the resulting turmoi Powers decided to return to pr vate consulting, and Boor Hellmann stepped easily int the office's top post in Noven

ber 1987. One of his first tasks was to assi in the preparation of a new master plan be Skidmore, Owings & Merrill, Richard Bende (dean of UC Berkeley's School of Archite ture), landscape architect Emmet Wempl and others. As a result of the detailed campuplan, completed in 1989, canyons, grove and arroyos are protected, and areas for futher development and preservation are delireated. Throughout, the goal of preserving the neighborhood identity of UCSD's five difference colleges is paramount.

Hellmann's mandate includes shepherdir huge building projects, such as the recent completed Molecular Biology Research Facity by Moore Ruble Yudell (ARCHITECTUR March 1991, pages 78-81) through the Usystem's Byzantine design review and a provals process. On campus, Hellmann is member of the Capital Outlay Space Advsory Committee, which reviews department



BOONE HELLMANN





NGINEERING BUILDING UNIT II IMMER GUNSUL FRASCA PARTNERSHIP



LINICAL SCIENCES BUILDING RTHUR ERICKSON, ARCHITECT



CENTRAL LIBRARY ADDITION **GUNNAR BIRKERTS, ARCHITECT** 



EARLY CHILDHOOD EDUCATION CENTER CHARLES AND ELIZABETH LEE, ARCHITECTS



VISUAL ARTS BUILDING R.L. BINDER, ARCHITECTURE & PLANNING



SCRIPPS AQUARIUM-MUSEUM (NOT SHOWN) WHEELER WIMER BLACKMAN, ARCHITECTS

requests and establishes priorities for new facilities. Based on the committee's recommendation, the university submits a funding request to David P. Gardner, president of the UC system, whose office establishes systemwide priorities. Once approved, building projects are sent to the legislature for funding, and then advertised in major regional newspapers, from which 50 to 70 responses are received.

Often, the respondents are a who's who of architectural firms: James Stewart Polshek and Partners, Richard Meier and Partners, and Frank O. Gehry & Associates have all applied. The UC system doesn't need to advertise heavily to attract this kind of competition. "There's a phenomenal grapevine," Hellmann explains. "The university constructs 100-year buildings and pays its bills on time."

Hellmann administers a screening and selection committee comprising architects from his office, the campus planning office, the university's budget office, user representatives, and a member of the design review board, a UCSD anomaly currently made up of outside architects Joseph Esherick, William Turnbull, Rob Quigley, and Ignacio Bunster-Ossa of Wallace Roberts & Todd. The selection committee creates a short list of architects, who present their ideas and credentials to the committee, which awards commissions by consensus.

As to why star architects are often chosen, Hellmann explains, "It's hard not to be impressed by the experience of renowned firms." He adds that since the university hires its faculty from among top academics all over the world, it is not surprising that it commissions prominent architects as well.

Although the campus was established on its present site at about the same time that the University of California began construction of its Santa Cruz campus, San Diego lacked the early, preservation-minded, long-range development plans that governed the northern campus (see pages 62-65). As a result, San Diego's different colleges, though academically similar to UCSC's, have never seemed part of a unified whole. Hellmann's goal for the future is to knit these disparate colleges into a cohesive fabric. He foresees creating walkways, rows of eucalyptus trees, and unifying elements that will link the various college "neighborhoods" with a central university core. "My vision," Hellmann muses, "is to get rid of the stigma that UCSD doesn't hold together. To do that, landscape is even more important than bricks and mortar."

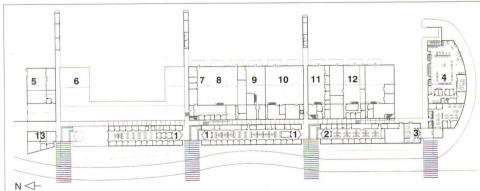
—HEIDI LANDECKER







Viewed from the UCSD campus, the Campus Services Complex (top) is a linear structure that contains a post office and graphics and communications offices. Curved southern elevation (above) directs visitors to parking on the west side of the building: a high steel trellis marks its most heavily traveled entrance. Cylindrical forms designate entrances (left), which are linked by walkways that also lead to overlooks facing the arroyo.



CAMPUS SERVICES COMPLEX-SITE PLAN

- PPS ADMINISTRATION
- TELECOMMUNICATIONS
- GRAPHICS
- MAIL SERVICES

- 5 GROUNDS MAINTENANCE
- GARAGE/TRANSPORTATION
- LOCK/KEY SHOP
- 8 PPS STORES

- PLUMBING SHOP
- 10 CARPENTRY SHOP
- 11 MECHANICAL SHOP
- 12 FLECTRICAL SHOP
- 13 GROUNDS ADMINISTRATION

#### Campus Services Complex Biology Field Station Anshen + Allen, Architects

HOW DO YOU GET SUPERIOR DESIGN FOR ome warehouses?" asked Boone Hellmann. n seeking architects for a campus services building and new biology field station on a 17-acre site near a major freeway. He reolved the problem by choosing Anshen + Allen, which seemed intrigued by the chalenge of designing an unglamorous project on highly visible site. Hellmann's mandate required designing two very diverse buildings: he Biology Field Station, which consists of abs, offices, and six greenhouses; and Camous Services, which houses the university's post office, telecommunications, and graphics and printing services. Anshen + Allen's soluion was to design esthetically complemenary buildings that create a cohesive unit on he site.

Hellmann collaborated with principal David Rinehart and senior designer Dennis McFadden to develop a three-phase scheme hat places the complex at the edge of a natural arroyo. The first, completed phase of the project includes the 140,000-square-foot campus Services building on the southern portion of the site, with an axial north-south mear footprint. To the north, the Biology field Station is oriented along an east-west pine, with a south-facing entrance.

The Campus Services Complex comprises we buildings linked by walkways and courtards. Cylindrical forms mark the main entrances to the one-story ensemble, and the oncrete block walls appear to rise from the troyo. Mail sorting is housed behind a treed facade at the southernmost end of the uilding, designed to direct visitors around to be entrances. Brightly colored awnings ong the western elevation shield office windows from summer sun and distinguish the cade with a man-made element.

The Biology Field Station includes a narow rectangle of offices and labs containing old rooms and growth rooms with special ghting for plant experiments. Like the Camus Services building, the structure features oncrete block walls and trellises.

When the second phase of the project is impleted in 1994, the one-story buildings ill be flanked on their eastern side by a row warehouses to accommodate university aintenance crews. The final phase will comise garages, creating a coherent enclave at meets Hellmann's goal of preserving ighborhoods within a unified campus.









**BIOLOGY FIELD STATION SITE PLAN** 

- 1 GREENHOUSE
- 2 STORAGE
- 3 OFFICE
- 4 COVERED WORK AREA
- 5 SHOP

- 6 BREEZEWAY
- 7 COLD ROOM
- 8 LABORATORY
- 9 GROWTH ROOM
- 10 SHADE HOUSE

The Biology Field Station comprises two concrete bearing walls that enclose a steel-framed volume (above center) containing laboratories and offices. Greenhouses are located to the north and are used for agricultural experimentation. Two openings in southern elevation (top) connect to breezeways (above) that lead to greenhouses. At the easternmost end of the building are shade houses, required by the university's population-control biologists for research with animals.

## Master Planner

OR CAMPUS ARCHITECT CHARLES WARNER "DUKE" OAKLEY, AIA, flexibility, patience, and an ability to steer through mountains of bureaucracy are all in a day's work. His job includes overseeing some \$1.1 billion worth of projects currently in programming, design, working drawings, or construction at the University of California, Los Angeles (UCLA), one of the nation's top research insti-

tutions. Under his surveillance is the largest building program of all the nine colleges in the UC system, on one of the smallest campuses, with the system's largest student population. Where UC San Diego (pages 66-69) supports 18,000 students on 1,600 acres and UC Santa Cruz (pages 62-65) houses 10,000 on 2,000 acres, UCLA maintains a steady population of 35,000 on 419 acres. Oakley likens the dense, urban campus to a small city. "But where else," asks the director of Capital Programs, Design & Construction, "does an architect get the chance to visualize a comprehensive environment and receive the tools to make it real?"

Established in 1929 on a group of northsouth-running ridges that reminded its earliest architects of Italian hills, UCLA's campus, with its Lombardian Romanesque central core, is also the second oldest in the system. Therefore, a portion of Oakley's budget goes to renovating and replacing older structures, many of which have their own architectural identity and emotional appeal. For instance, the site of Pei Cobb Freed & Partners's Anderson Graduate School of Management, now under construction, impinged upon 9 wooded acres that belonged to the Corinne A. Seeds University Elementary School (UES), a private school built on campus in 1946. A much-loved school for faculty children, the UES included several classrooms designed in the 1950s by Richard Neutra. Oakley commissioned a study of the Neutra buildings, revealing that the late Modern master had designed them in partnership with California architect Robert Alexander, as expansions to Alexander's original complex for the school.

Oakley's staff analyzed the site, and, in the end, came up with a scheme that meant razing three of the Neutra-Alexander buildings. "Not without regrets," Oakley admits. "It's

sort of like growing up." A new, state-of-the-art school building has been designed by Los Angeles architect Barton Phelps. As if completing a circle, Phelps included Alexander, now retired, on the design team.

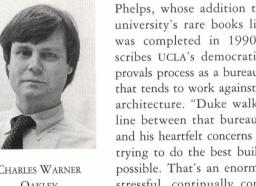
Such history and density necessitate sound planning and urban design for new buildings, so Oakley administers a thorough pre-RFQ process. His staff, which includes 40 architects, carries out a feasibility study and

develops a detailed master plan. They pick the site, determine circulation, underground utilities, landscape and parking, and they develop the program. "We then take our best shot at two or three conceptual designs for the project," explains Sarah Jensen, associate director of Capital Programs, Design & Construction, and they then estimate costs to see if the project matches its funds. "By the time the architect is selected," Jensen maintains, "we have a good set of master-planning guidelines, a good existing-conditions survey, a program, and a budget." The in-house design is abandoned, but commissioned architects are required to work within the master plan drawn up by Oakley and his staff.

"Getting a design on paper isn't the answer for me," says Oakley, who has used a wheelchair for mobility since a sports accident at Dartmouth College left him a paraplegic. "I want to get the project built." For the 47 year-old architect, getting a project buil means seeing it through the state funding cy cle, gaining approval from users, administra tion, academic senate, and California's Board of Regents, and then bringing together user and architects to get them talking the sam language. According to Oakley, that process is the challenge: "If you want to bring about your ideas of quality architecture and goo campus design, you have to get it built."

Architects whose buildings are now par of the UCLA campus attest that constructing

> them was no easy task. Barto Phelps, whose addition to th university's rare books librar was completed in 1990, de scribes UCLA's democratic ap provals process as a bureaucrac that tends to work against goo architecture. "Duke walks th line between that bureaucrac and his heartfelt concerns abou trying to do the best building possible. That's an enormous stressful, continually compre mised position that a lot of a

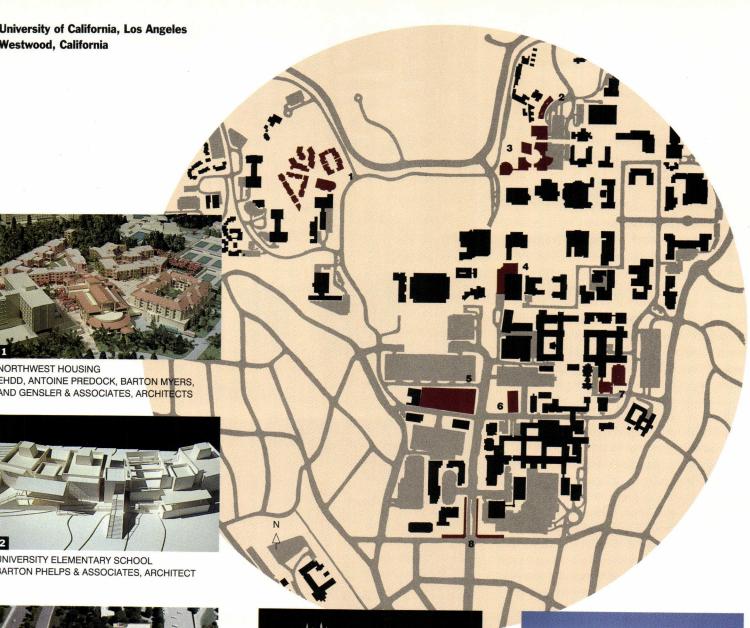


chitects wouldn't be able to tolerate. But h is fundamentally interested in the greater good for the most people." Part of the reason architects appreciate Oakley is that he unde stands their frustration with the university endless meetings and red tape. When Phely called to complain about a hang-up on the brary project, Oakley soothed him, con menting, "If it makes you feel any better, the week I've received calls like this from Har Cobb, Robert Venturi, and Craig Hodgetts.

However, as Los Angeles architect R becca Binder points out, Oakley also gives a chitects free rein, affording them the resposibility they require to do their best wor Binder's addition to the Ackerman Stude Union will incorporate much-needed spa into the 30-year-old Welton Becket-design building, as well as reconfigure both street scape and scale along Westwood Plaza, t



CHARLES WARNER OAKLEY





NDERSON SCHOOL OF MANAGEMENT EI COBB FREED & PARTNERS, ARCHITECT



ACKERMAN UNION ADDITION R.L. BINDER, ARCHITECT



CHILLER PLANT WITH COGENERATION HOLT HINSHAW PFAU JONES, ARCHITECT



ACDONALD RESEARCH LABORATORIES ENTURI, SCOTT BROWN AND ASSOCIATES ID PAYETTE ASSOCIATES, ARCHITECTS



BIOCHEMISTRY BUILDING ANSHEN + ALLEN, ARCHITECT



UCLA GATEWAY HODGETTS AND FUNG DESIGN ASSOCIATES

campus's most important pedestrian zone. "He gives us good directions and the latitude to get the work done," Binder asserts.

Oakley's experience uniquely positions him to appreciate the university's history as well as its present needs. Before joining UCLA, he studied architecture under Louis Kahn at the University of Pennsylvania, practiced for eight years with John Carl Warnecke & Associates, served as consultant to UCLA's campus architects, and took charge of the Campus Architects and Engineers office six years ago. Retaining the title of campus architect, he was promoted to director of Capital Programs, Design & Construction in 1990, bringing building construction under his purview. He first came to the campus in 1984 as project designer and director for Warnecke's renovation of Royce Hall, the 1929 Lombardian Romanesque building that, as the architect notes, "appears on all our trays and coffee mugs." Yet Oakley recognizes that UCLA, which began as a commuter college for teachers, now needs modern medical and scientific facilities to compete with the other top research institutions in the nation. "When I took sociology at Dartmouth 30 years ago," Oakley quips, "you didn't need a lab. Education has changed, and architects who want to compete have to change too."

A committed Modernist, Oakley nevertheless recognizes a need for blending new and old into a unified campus ensemble. "In the '50s and '60s, architects unwilling to go against the Modernist tide created a campus that lacked coherence and a sense of identity," he admits. He describes that last phase of campus-building, which ended in the early '60s, as a series of ad hoc choices that eroded the order established by the original architects of the Neo-Romanesque campus core. "Whatever we accomplish in the period of my tenure." Oakley muses, "I don't think we can err on the side of too much order."

To that end, Oakley perceives his current projects as a series of individual places that, together, will make a sum greater than the parts. "When I look for architects, I want people who have proved that they can design in such a way that the whole is strengthened." For instance, shortly after awarding the Mac-Donald Research Laboratories to Robert Venturi, the university commissioned Anshen + Allen to design another laboratory at the end of a nearby walkway. "Their approach is dialectically opposite," Oakley admits, "but the bones of what they do, how they feel the building functioning as a part of the campus, —HEIDI LANDECKER are the same."







**Antoine Predock's Northwest** Housing residences are arranged around a triangular courtyard (above), and include a convenience store/café area (top) and dormitory build ings (left). Esherick Homsey Dodge and Davis's new dormitories (facing page) are clustered around courtyards. The complex also includes Barton Myers's rectangular residence building over a parking garage and a common building with circular bay overlooking the campus.

#### **Northwest Housing Esherick Homsey Dodge and Davis,** Gensler Associates, Antoine Predock, and **Barton Myers, Architects**

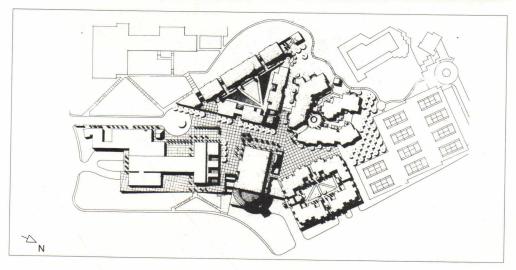
CHARLES OAKLEY LIKENS UCLA'S 1960s HIGHrise dormitories to Pruitt Igoe, the country's most infamous public housing complex. For a new, 1,260-bed residential complex, his department determined that new housing could be inserted among the existing dormitories by relocating tennis courts. Working with the housing administration, Oakley and his staff came up with the idea of a student village, with a central commons and cafeteria building, open spaces, snack bars, and cafés. To avoid uniformity in such a large complex, Oakley's office advertised for diversity of architectural expression and coordinated planning, best carried out by a team of architects. Los Angeles architect Barton Myers, who teaches at UCLA, created a team including his own firm, Antoine Predock, and Esherick Homsey Dodge and Davis (EHDD) as design architects, with Gensler & Associates designated "executive architect," or liaison with the university. The team was selected because of EHDD's housing experience, Predock's inventiveness, and Myers's familiarity with UCLA, is well as the solid reputation of Gensler & Associates, the firm that signed the contract vith the university and was responsible for he completion of all phases of the project.

"We wanted to respond to UCLA's comblex mosaic of cultures," Myers explains. The eam arranged the residences as three 400-unit omplexes, each organized into "houses" of 50 inits around a courtyard. The dorms will be erved by Myers's Commons Building (center f plan), to be completed, along with his recangular dormitory (right in plan), in summer 992. Completed buildings include Antoine redock's residences and café, configured round a sloping triangular courtyard (facing age, center). EHDD's complex includes eight regularly configured houses, each with its wn entrance, central stair, and living room.

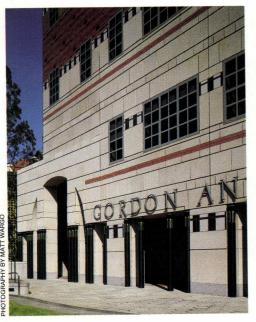
Oakley's challenge included arbitrating udgetary disputes between the housing office nd the design architects, several of whom reain dissatisfied with the resolution of their rojects. George Homsey laments the loss of ellises that would have softened his firm's sidences, while Antoine Predock regrets the niversity's color palette. Oakley admits that e project probably fails to meet its designs' expectations, but wishes "the architects ould understand how much better off we are ith their housing than we were before."

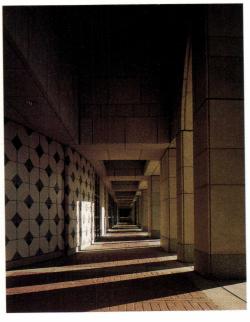


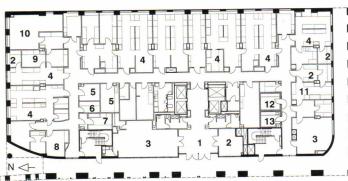












FIRST FLOOR PLAN

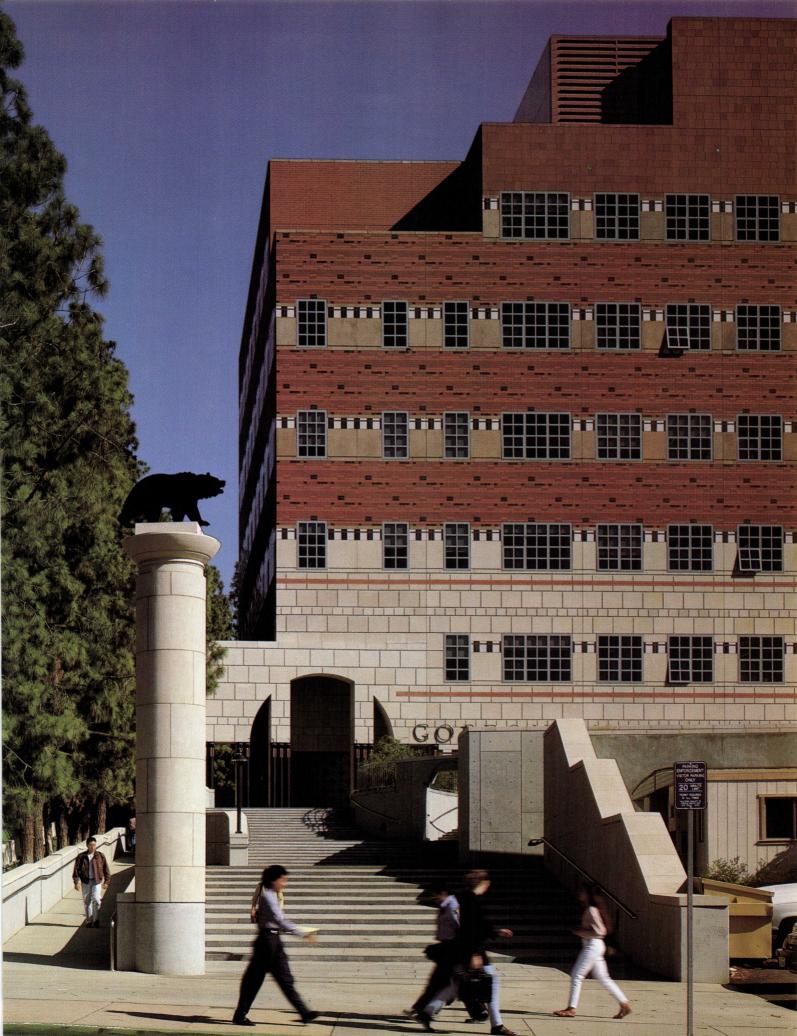
- 1 ENTRANCE
- 2 OFFICE
- 3 CONFERENCE
- 4 LABORATORY
- 5 EQUIPMENT
- 6 DIGITIZER
- 7 DARKROOM
- 9 COMPUTER
- 8 ELECTRON
- MICROSCOPE
- 10 MACHINE SHOP
- 11 TISSUE CULTURE
  12 FREEZER
- 13 COLD ROOM

#### Gordon and Virginia MacDonald Medical Research Laboratories Venturi, Scott Brown and Associates and Payette Associates, Architects

BEFORE ANY ARCHITECTS WERE COMMISsioned for the 155,000-square-foot research laboratory for UCLA's medical school, Duke Oakley and his staff conducted a detailed master plan of the southern edge of campus, an area located between the medical school complex and the main campus. A parking lot was designated a site for two science buildings enclosing a courtyard, with a walkway along their northern perimeter to connect UCLA's main thoroughfare to the Court of the Sciences on the ridge above. Before advertising for an architect, the office researched successful labs around the country and sent RFQs to several architects noted for their labs. "Forty bad labs wasn't as good a recommendation as one good one," notes Oakley. The team of Venturi, Scott Brown and Payette Associates had recently finished the Lewis Thomas Laboratory at Princeton, so they were asked to submit a proposal, and were ultimately se lected by a committee of users, administra tors, and Oakley himself.

Oakley describes the next phase of hi work as representing "the users of the walk ways and open spaces." Although funding was only secure for one structure, Ventur was asked to include a scheme for an even tual second building on the site, defining th plaza between them. Oakley administered series of meetings between users and design ers, including one between Venturi and UCL chancellor Charles E. Young. "Venturi explained his building as a loft space full of lab wrapped with a brick skin," Oakley recalls "and described how, in his mind, this way what a lab should be in the waning days of the 20th century."

Venturi's design accommodates Payette flexible interiors, and its patterned brick ex terior (facing page) recalls UCLA's Lombar dian Romanesque central core. Limeston was selected to clad the first three stories the building (top left) because the archite felt its light color would cheer the courtyare A staircase leads up through an arch, angle slightly away from the building, pointing th way to a new walkway that will create an in portant east-west axis for the campus. At the base of the stair, a two-dimensional UCI bruin surmounts a pedestal (facing page Glazed tiles and steel columns adorn the a cade (above left and center left) to create pedestrian scale at ground level.



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## **Technology & Practice** info

Information on building construction, professional development, and events

#### AIA Committees Focus on Career Alternatives

THE DEARTH OF JOBS IN AR-**AIA UPDATE** chitecture firms over the past five years is having at least one positive effect on the profession: nontraditional career opportunities are being explored by both the AIA's Young Architects Forum (YAF) and its Corporate Architects Committee. The two groups met this past February 28-29 in San Antonio, Texas, to exchange views from two

ends of the professional spectrum.

The YAF, which now boasts 28 groups in ocal AIA chapters around the country, was ounded in 1989 to address the concerns of architects in their first decade of practice. This rear's program, entitled "Highly Adaptive Strategies for New Professional Realities," inluded sessions with AIA Resident Fellow ames R. Franklin, who discussed nontradiional management methods. In his research nto design excellence, Franklin found that ncluding the client in the design team breeds rust and familiarity, which are often more aluable than an iron-clad contract.

A YAF panel, "Careers in the Corporate World," featured Robin Ellerthorpe of CRSS Architects, Shelby Pruett, Jr., of Sverdrup Corporation, and John Sicard, chair of the JA's Corporate Architects Committee. The ractitioners agreed that architects coming ut of school—and even the schools themelves—are too narrowly focused on design, nd ill-suited to meet the complex demands f practice. Sicard, who himself left tradiional practice in 1971, harnessed his talents o the growing field of project management

Led by Travis Nelson (above left), corporate architects met young architects to discuss teamwork. Sverdrup's Robert K. Tenere described the coordination necessary to design and construct the 47-mile-long supercollider (right) outside Dallas, Texas, which required the teamwork of 1,500 architects, engineers, and consultants.

and served as director of project management at UCLA for 20 years.

A Corporate Architects Committee session entitled "Implementation of Complex Projects: New Professional Directions" explored the technical and management skills needed to lead complex projects in the building industry. Joseph Scarano, western regional president of Lehrer, McGovern, Bovis, described the architect's nontraditional role in construction management of the Statue of Liberty restoration. Joseph R. Talentino and James A. Goggan of Melvin Simon and Asso-

ciates discussed the complexities of coordinating designers and contractors for Bloomington, Minnesota's 4.5 million-squarefoot Mall of America, now under construction.

On the final afternoon of the conference, YAF and Corporate Architects Committee members held a joint session to confirm the importance of team effort in design, addressing the

significance of interpersonal dynamics. Incorporating role-playing, young architects interviewed "clients" played by the corporate architects in a bid to win a hypothetical commission for a teleconference center. Franklin suggested that the client's personality type be considered when staffing the design team, especially for the initial interview: an aggressive architect's correct neckwear and slick portfolio may not impress a reserved client.

Another problem revealed during the session is architects' preference for persuasion over participation and collaboration. Trained as problem-solvers, architects tend to convince clients, contractors, or even fellow architects to accept their thoroughly reasoned conclusions. Instead, Franklin argued, the architect should involve the client by seeking participation and information. Finding common ground and overlapping aspirations will unite architects with their clients and allied professionals, involving those outside architecture in the process of design.

—JON THOMPSON

Jon Thompson is associate professor of architecture at the University of Texas at San Antonio.

#### **New Resource for Practitioners**

IN APRIL, THE UNIVERSITY OF CINCINNATI'S CENTER FOR the Study of the Practice of Architecture published the first issue of Practices, a biannual journal intended to bridge the gap between academic researchers and practicing architects. Editorial coverage, which includes profiles and interviews of leading practitioners, essays, book reviews, and reports on the center's symposiums and surveys, is designed to focus on business, intellectual, and ethical issues. The current issue includes a panel discussion on human resource development and retaining talent in the office. For information: (513) 556-6426. —M.S.H.

## Fragmented Dreams, Flexible Practices

New roles and new methods of practice are significantly changing the profession.

THE MOST OFTEN-HEARD LAMENT OF ARCHItects is that they must regain lost power and stake a larger claim over building and design services. But to reassert the profession's power, architects must first understand that while design—their most central task—has not changed significantly, the broader context in which buildings develop has been irrevocably altered. Architectural services are becoming increasingly divided among myriad specialists and consultants. The politics of building have vastly expanded into the public domain through liability, regulation, and citizen participation. And technical knowledge has advanced so rapidly that conception and execution are specializations themselves.

This fragmentation creates a heightened need for management of the design process, since single buildings are now created by geographically and ideologically separated firms. The transformation has been under way for decades and now significantly affects how architects go about their business. As a result, opposing responses have emerged from within the profession: firms try to be comprehensive in order to deliver all services, or develop associations with other firms in order to deliver services collaboratively. Robert Gutman observes these trends in his seminal book, Architectural Practice: A Critical View (Princeton Architectural Press, 1988), contending that firms are growing either large and comprehensive, or small and specialized.

#### The economy's effect

HOW LONG WILL THE CURRENT RECESSION last? The litany among developers, "Stay alive till '95," appears to have some basis in fact, according to Bill Fanning, director of research for the Newton, Massachusetts-based *Professional Services Management Journal* (PSMJ). Current quantities of building stock and likely absorption rates suggest that every market is overbuilt except low-end housing, where architects have been least likely to contribute. Fanning adds that architects rendering traditional services will be hardest hit, since the market for private clients has shrunk drastically, while infrastructure, transportation,

and environmental work has been growing at a steady pace.

For most architects, this is not their first nor their last recession. When sociologist Judith Blau of the University of North Carolina at Chapel Hill conducted her study of New York architectural firms during the recession of the 1970s (Architects and Firms, MIT Press. 1984), she found that half of all firms went out of business. All indications are that, in most areas, the 1990s will be even more difficult to survive. The same outcomes are likely: large firms survive by slowly winnowing their sheer bulk; some small entrepreneurial firms that respond flexibly will do well in times of economic hardship. Short-term effects include more competition for fewer jobs, lower fees, and higher unemployment.

# Today, an architectural commission is a constellation of coordinated pieces, with some projects so complex that they defy comprehension.

In the aftermath, architecture will become a leaner profession with more practitioners working in the public sector, in client organizations, and abroad. This trend will further increase public awareness of architects' value, benefiting the profession as a whole.

Nontraditional careers in architecture have been difficult to track, since data is typically gathered from private firms rather than alternative workplaces such as corporations or institutions. In a 1991 survey of AIA members, one out of six indicated that his or her primary professional activities were conducted outside of an architectural firm or private practice. Richard W. Hobbs, group vice president of AIA's Practice/Education group, estimates that half of all architects will be employed outside firms in the near future. The majority of these nontraditional practitioners will work directly for a public or private client organization.

#### Fragmentation in action

IN A PROFESSION BASED ON THE RENAISsance myth and the Bauhaus ideal of an architect designing everything from spoons to cities, fragmentation and specialization have been difficult to accept. The "architect" is scattered among many design and construction professionals who deliver the necessary complement of services. Consultants far outnumber architects on any project as specialization and the threat of liability encourage each trade to handle a narrowly tailored piece of the overall project services. One example of this specialization is the Monterey Bay Aquarium, designed by Esherick Homsey Dodge and Davis, with more than 200 consultants and 16 review panels, resulting in 200 pages of working drawings.

By contrast, when Henry Hobson Richard son built in the late 1800s, his office produced one set of construction drawings, ofter inked and colored on linen, that were sent to the job site. This one fact—and all that it implies—is almost inconceivable from today's perspective. Richardson faced few consultants, few review processes, few documented changes, and had little need for record keeping. He worked very closely with his builders so that details could be produced during construction. The load-bearing masonry of his buildings, which constituted both the structure and the finish, enabled design, technology, and construction to be unified.

Current forms of specialization reflect the demand for more sophisticated services from more sophisticated clients, the pressure of lia bility, and the expertise needed to perform services competently. The more technical and scientific knowledge demanded of contemporary architecture further fragments the profession. Rapidly developing materials and building systems, for example, require cooperation with networks of product representatives and a level of experimentation that ir creases liability exposure, elevating the stature of the specifications writer. Computers, which have greatly enhanced architects' information-management abilities, have also placed a stupefying amount of information

at their fingertips. Electronic mail and fax machines have taken both time and space out of verbal and graphic communication.

Fragmentation is also decidedly apparent n the entitlement and approval processes, given the pressing issues of growth and envionmental management. Extensive negotiaions are required among myriad community groups, review boards, regulatory jurisdicions, and clients, each with constraints that he architect must weigh when shaping a ouilding. The burden of compliance has conequences for a project's timely progress, profitability, and design quality. Architect on Jerde, principal of The Jerde Partnership n Venice, California, and an effective player n the political design arena, argues that projcts heavily scrutinized by agencies and nterest groups must be designed like clay oots-with forethought about design elenents that may "burn off in the firing." Some rchitects estimate that present projects enail three times the administrative work that hey would have 10 years ago.

#### flexible response

S A RESULT OF SUCH COMPLICATIONS, THE spical architecture firm must construct and econstruct itself around the different projects undertakes. Architects themselves have ecome specialists, in part because the more ophisticated clients of the 1980s and 1990s ave demanded greater performance, dividing heir commissions to get it. Public and prinate client organizations, now with their own althouse architects and project managers, abcontract pieces of their projects, creating mans of specialized consultants. Differing

project-delivery systems have evolved to respond to client demand, and to related conditions such as liability, project complexity, and geographic separation of design firm and project site.

In theory, there is no limit to the ways projects can be organized. The most common segmentation assigns one firm the role of design architect with another firm acting as executive or associated architect. The first handles schematics and design development; the second completes construction documents and supervision. Other variations are possible: the very first steps of a commission, such as programming, master planning, or community participation programs, are completed by an independent firm that hands its results to the design architect; large Japanese development/construction companies subcontract their working drawings but maintain responsibility for the rest of the implementation phase. In a survey I conducted in 1991 of 66 widely varied recent buildings in the Los Angeles area, about 6 percent were designed by one office and produced by another. The phenomenon is most apparent in highprofile commissions; based on my survey of buildings published in professional magazines between 1987 and 1990, more than a third of the projects were structured as some kind of split commission.

The most interesting and effective reactions to such changes in project-delivery systems have not been from the firms that specialize in one phase or another, or even from those that take the opposite design-build strategy. Rather, firms that are prototypes for the future embrace the concept of flexible

production, echoing other service and manufacturing industries, from the film industry to retail clothing. At least three different types of practice—the elastic firm, the mosaic firm, and the nomadic architect—demonstrate appropriate responses to conditions architects confront today.

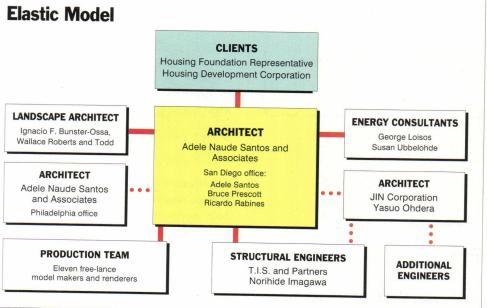
#### Elastic model

SOME SMALL FIRMS ACHIEVE AN EFFECTIVE elasticity by staffing on a project-by-project basis. An example of such a practice is the three-person San Diego firm headed by Adele Naude Santos. Expanding and associating as needed to compete for jobs, her West Coast office grew temporarily to 17 people to work on a recent competition for a massive, multiuse development on Rokko Island in Japan. When American architects work in distant cities or foreign countries, it is often advantageous to associate with local firms and consultants for political reasons as well as for their knowledge of local building practices. In Japan, Santos works with one architect, Yasuo Ohdera of JIN Corporation, who tailors a production team to fit each commission, with Tokyo-based engineers T.I.S. and Partners consistently involved in the structural design.

Both at home and abroad, Santos achieves a desired quality and reliability with a small core of collaborators. Her firm has been very successful in assembling talented people—including environmental artists, landscape architects, developers, and associated architectural firms—to win design competitions, so that a unique project team is tailored to each client. The crux of such an elastic model is a small, capable core team with a network of



Adele Santos's San Diego firm temporarily expanded from three to 17 (left) to compete for a mixed-use project on Rokko Island in Kobe, Japan (above). Had her firm been commissioned, Santos would have enlarged the team to include her Philadelphia office, a Japanese architect, and consulting engineers. This strategy is appropriate for small firms undertaking large projects.



reliable and talented collaborators, located where and when there is a ready supply of skilled, relatively inexpensive labor, such as in urban areas during a recession or in university towns. Some architects have found another way to achieve elasticity: they harness their computers to produce work at a scale equivalent to much larger firms.

#### Mosaic model

A DIFFERENT TYPE OF FLEXIBILITY IS POSSIBLE among larger firms that link varied pieces of their own organization with outside consultants for each commission to create a mosaic of interconnected services. The Hillier Group in Princeton, New Jersey, demonstrates how this model works. The firm operates internally as a constellation of independent studios, each loosely specialized by building type or market segment, and each with its own design, technical, administrative, and marketing leaders. The education studio, for example, with Alan Chimacoff as lead designer, has won a number of high-profile commissions on university campuses. The advantage of comprehensive specialization is apparent in Hillier's university laboratory buildings, where the education studio collaborates with the research and development studio on the interiors, rather than with an independent architectural specialist. In turn, the studios are served by a set of centralized departments for specifications writing, accounting, and so on. Depending on the job, the studios perform full services, act as design architects with an associated firm, or contract for only the construction documents. The office also has a division responsible for construction management of its own projects as well as those of other firms. While this structure sounds like a textbook matrix organization, it frequently subverts its own structure in order to respond to new projects. People are temporarily pulled from all studios into a new space to work on a big, fast-track project; Hillier's "corporate" studio, for example, designed the recently opened New Jersey Aquarium in Camden.

Only a large firm can be this comprehensive, but few large firms have so embraced flexibility. One difficulty confronting the mosaic firm is image and marketing, since it behaves as a wide range of offices rather than as one coherent and consistent entity. Another problem is managing the pieces within the firm. As Hillier's director of design technology, Bob Barnett is responsible for maintaining a project's integrity throughout the design and building processes, shepherding the cast of contributors across what has, in many firms, become a distressing chasm between conception and execution.

#### Nomadic model

A THIRD AND SEEMINGLY IDIOSYNCRATIC form of flexible practice is exemplified by AIA Gold Medalist Charles Moore's affiliations with various practices around the country, including Moore Ruble Yudell in Santa Monica; Centerbrook in Essex, Connecticut; Urban Innovations Group in Los Angeles; and Moore/Anderson Architects in Austin. While I argue that the office is where the project is, Moore and others like him maintain that the office is where the architect is. This model depends on the lead architect's name recognition and willingness to be a design nomad,

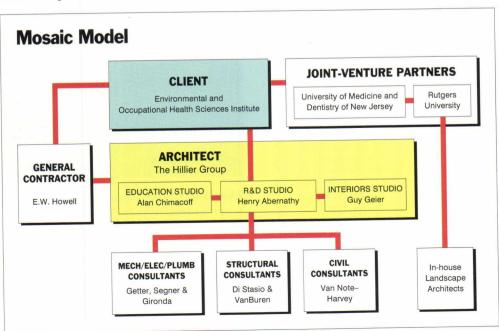
and the ability of each office to follow through.

The vagabond architect only functions in collaboration with a team of talented architects who can carry a project forward, maintaining the clarity of the proverbial napkin sketch. For example, the 45-person firm Moore Ruble Yudell (MRY) is surviving the recession with sizable projects on the West Coast, in Germany, and in Japan. The design process at MRY might begin on a retreat, when the three partners sequester themselves for intensive focus on several projects. The partners remain actively involved through design development, with Moore flying in for several days each month to review projects. MRY places high value on design collaboration, structuring all phases of every project around a high degree of overlap of partners, of design firm and production firm, of conceptual phases and detailing.

On a commission such as the Nishiokamoto housing development in Kobe, Japan, for Mitsui-Fudosan Company, Moore, Yudell, and consultant Tina Beebe met initially with the clients. The group, later joined by Ruble came up with a design concept that organized housing blocks around a sequence of gardens. The building and landscape design were carried out by MRY, working with Mitsui Construction Company's architectural and construction management divisions, as well as a Japanese landscape firm that delivered technical and production services. Periodic meetings of partners, project team, clients, and associates kept the concept alive as the building developed. For their projects abroad, MRY associates with a local firm that undertakes construction documents, while



hensive range of specialized services that ca be pieced together to suit each client and commission. For example, three distinct inhouse studios (left) collaborated on the **Environmental and Occupational Health** Sciences Institute (above) at Rutgers University. This mosaic model is applicable large and midsize firms.



simultaneously maintaining some construction-supervision responsibilities. This overlapbing interconnection, rather than a clear divition of labor, affords consistency within an otherwise fragmented process.

#### **Emerging roles**

WHAT THE ELASTIC, MOSAIC, AND NOMADIC forms of practice have in common is flexibility and delivery of services to other professionals rather than directly to clients. Thus, a design architect works with—and often conractually for—a production architect; a firm akes on construction management of another architect's project; an environmental artist and landscape architect work as consulants to the design team; a project team hires our recent graduates on a short-term basis.

The future will require even more skillful avigation through uncharted territory. firms will need to restructure project teams n response to the requirements of each comnission, and they must become integral parts f architectural and other networks to comete for work. This process will require havng something real to offer-either expertise r commissions—as well as demonstrated ollaborative skills. Marketing and managenent will become more difficult, and design uality will be harder to maintain under less andardized conditions. Office management ill take a back seat to project management. uccessful firms will find a way to integrate nanagement into their varied routines, so nat dramatically more unpredictable projects neet clients' ever-more exacting demands.

New types of contracts and procedures out develop to accommodate these projects.

At present, legal requirements are more likely to dominate the coordination of divided labor than are goals of design quality. The tendency is to keep each set of services as distinct as possible, even though the project would benefit from greater overlap among contributors. Moreover, the client, or constellation of clients, wields new power over those teams that operate as a fragmented association rather than as a collaborative venture. The best buildings will result from very messy interactions among team players.

This growing complication may be the most difficult transformation of all. My studies of projects and firms over the past 10 years, documented in Architecture: The Story of Practice (MIT Press, 1991), indicate that architects' in-house teams should remain small and loosely organized, and there should be a great deal of overlap among teams of contributors. For example, some of the architects responsible for working drawings should participate in the design phases, and members of the design team should move temporarily with the project when it goes to the production office. In divided projects, if design and management are separated, as has been the trend, design tends to lose out. For this reason, a firm's management goals must be better integrated with design goals.

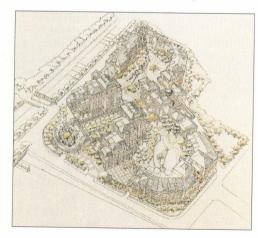
For individual architects, new roles, new services, and new arenas for practice are emerging. The "people work" of architecture—defined by Roger Montgomery, dean of the University of California, College of Environmental Design in Berkeley, as the social aspects of architecture, from management to programming to community facilitation—

will continue to grow. Architects will also be faced with expanding opportunities in client organizations such as real-estate development companies, public agencies, and private corporations. These architects typically perform some design services, manage projects, and hire outside architect-consultants. Within the building industry, architects will wear a variety of hats, from cost consulting and specifications writing to metalworking. As specialization continues, this group of renegade practitioners will expand.

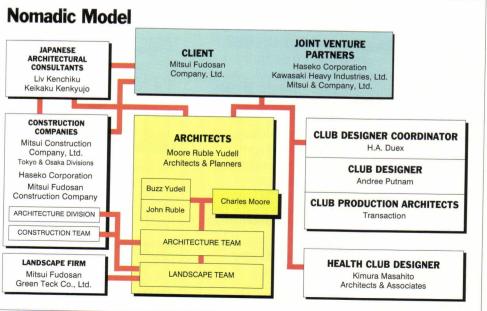
The coming decades will witness a great deal of confusion as the profession reels from the recession, the fragmentation of services, and the required flexibility of practice. The assistance of professional and educational institutions to sort out this process will become paramount. Schools of architecture must respond to the new mandates for education, redirecting the focus from design only, to design plus many other skills. Postprofessional training should become more prevalent and, as part of a general strategy to increase professional competence and ensure societal responsibility, architecture should develop a model closer to that of the medical profession, which requires continuing education. Training will also shift to address the demand for greater leadership and negotiation skills. Perhaps most urgent is new thinking about project management aimed at welding together the exigencies of contemporary practice with design quality.

—DANA CUFF

Dana Cuff is a founding faculty member of the new School of Architecture at UC San Diego.



Architect Charles Moore maintains nomadic ties to several firms. Moore Ruble Yudell Architects, of Santa Monica, designed the Nishiokamoto housing project (above) in Kobe, Japan, working with Japanese developers and their consultants (left).



## "Joe is very availa

T. Graham Bradley is a principal of Bradley Likins Dillow Drayton, AIA, a 60-year-old firm located in Decatur, Illinois. He is a Fellow of the AIA and a past director of the national AIA. He is also past president of both the Central Illinois Chapter of the AIA and the Illinois Council of the AIA.

T. July Sund

Joe Murphy is president of Insurance Designers, an independent insurance agency based in Petersburg, Illinois. He is a member of the Professional Liability Agents Network (PLAN), a nationwide group that specializes in serving the risk management needs of design professionals.

Jan Murphy

here's no typical day for Joe Murphy, but at least a couple of days a week you'll find him driving 250 or so miles in several different directions to: spend two hours discussing loss prevention with an architect and helping him fill out a DPIC application, two hours talking about a structural engineer's changing practice and completing a renewal application, another hour talking about project insurance with another architect, and more time with another renewal application. He met Graham on a trip like that about eight years ago. Graham had a problem on his professional liability policy and Joe helped straighten it out.

Joe says, "I don't think you have to come on strong—I think it's just being there when they need you. You finally get to the place where, when they think they have a problem, they call you—they just plain can't think of anyone else to call."

Joe's spent over 20 years in the insurance business, and nearly ten representing DPIC. Today he can hardly remember the days before he knew about professional liability for design professionals: almost 100% of his time is spent with architects and engineers. Because of his expertise and his proximity to the state capitol, he works with Graham and other design professionals to provide input to policymakers, working with government bodies like the state Capital Development Board, which handles all renovations and new buildings for the state. He's a "reference point" for them—their sounding board on what the insurance industry thinks about contractual clauses under discussion with the AIA, ACEC and others. If you're a design professional in central Illinois, you'll see Joe Murphy.

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## **New Directions in Project Delivery**

Architects and educators debate the changing process of building.

AS THE DESIGN, MANAGEMENT, AND EXECUtion of buildings becomes increasingly comolicated, the architect has been drawn into a caleidoscope of arrangements with other practitioners, contractors, project managers, and allied professionals to provide client services. These many permutations, each with its own set of contractual relationships, form complex array of project-delivery systems.

In design-bid-build, the most familiar project-delivery system, a client first commisions an architect to design a building and produce a set of construction documents. Based on these documents, contractors bid or the project, and the client selects a builder vith the architect's help. In constructionnanagement, an owner hires a construction onsultant early in the project, in addition o the architect, to better integrate the design nd construction phases. In design-build, rchitect and contractor work together as a ingle entity. And in split commissions, the esign is developed by one firm and the contruction documents and administration are andled by another.

To discuss these project-delivery alternaves and their implications for the profession, RCHITECTURE invited prominent educators, IA officers, and architects representing differnt types of practices. The panel, moderated y Architecture Senior Editors Nancy B. olomon and Michael J. Crosbie, consisted of Max Bond, Jr., partner of Davis, Brody & ssociates and dean of the architecture school City University of New York; Robert Gutan, visiting professor of architecture at rinceton and distinguished professor of sociogy at Rutgers; George T. Heery, presient of Satulah Group, Atlanta; Herbert Mcughlin, principal of Kaplan McLaughlin iaz, San Francisco; AIA President-Elect Sun A. Maxman, principal of Susan Maxman rchitects, Philadelphia; James S. Polshek, incipal of James Stewart Polshek and Partrs, New York City; AIA President W. Cecil eward, dean of the College of Architecture, niversity of Nebraska-Lincoln; and Jane H. einzapfel, principal of Leers, Weinzapfel sociates, Boston.



Gathered in New York City, panelists (above) discussed project-delivery systems here and abroad, client needs and expectations in today's competitive market, and the growing gap between education and practice.

Architecture: Is the traditional delivery system, often referred to as design-bid-build, sufficient for creating architecture today? Robert Gutman: I feel the design-bid-build system is a myth that has been perpetrated by the architectural profession over the last century and a half. But if you go back into the history of building and architectural practice, the client often assumed major responsibility, as did the contractor. I don't understand why one should now assume that design-bid-build is the only way to get good architecture. Clearly, from the point of view of many architects, it's the preferred way. But if you look at what's happening out there, there's an enormous range of project-delivery systems, and architects have been very skillful in finding a place for themselves in other methods of delivery.

W. Cecil Steward: The bid-package process seems to have become most prevalent in public work, and is in fact instituted by law in many states and jurisdictions. But to save money, there appears to be a growing desire in the public sector to shift away from the bid package to design-build. In some cases, design-build is being used to circumvent the legalities of what some people see as a lengthy prebuild process.

Herbert McLaughlin: I'd say the major reason design-build is emerging in the public sector

is the rise of the delay claim, which occurs when the contractor claims that the drawings are technically correct but he can't interpret them—either because the information is not there or it is not well organized—and so his time of construction runs beyond what was anticipated. To build a case, the contractor will typically deluge the architect with requests for information. The contractor's lawyer or claims adviser will then go before the owner or judge and say, "Obviously, the drawings are inadequate. My poor client had a schedule of 10 weeks to do this \$70 million building, which he could have accomplished if only the drawings had been better." Susan A. Maxman: They often claim delays when materials aren't available. Then you're

in a position where you have to sacrifice what you selected and make substitutions.

Architecture: Can the use of a project manager mitigate these problems?

McLaughlin: They give public clients a sense of comfort that a "professional" is looking out for their interests and advising them as to what the standards should be.

George T. Heery: A good project manager can do a lot to steer his client away from the claims assault.

Architecture: Are project managers coming from a particular sector of the industry? McLaughlin: Construction, I'd say.

Heery: Some of the best project managers I've ever seen have been architects.

**Steward:** I believe some architects are even specializing in it.

J. Max Bond, Jr.: I really question the whole business of project management. I've had three experiences with outside project managers, and in each case, they really did not help the process. The real problem is that architects ought to be able to convince clients that we can manage the project ourselves. Many project managers know less about building than we do, yet they've got the client convinced that they are needed as outside overseers. Project management puts another person between the architect and the client. Clear communication between architect and client is difficult enough to establish. Instead

#### "I always thought the architect's role was to be a mediator between the builder and the owner. Now we are seen as an adversary by one or both."

of easing the situation, adding a supposedly neutral intermediary just makes communication that much more difficult.

**Heery:** You're right, assuming the architect serves his client in the way that was traditionally envisioned, and does it well. Unfortunately, the architectural profession has

failed to protect the client's best interests. Architects have ceased to represent the cutting edge of construction technology and the most practical way of building buildings. That knowledge is not even found among contractors anymore. Construction technology today lies among specialty subcontractors and product manufacturers.

**McLaughlin:** Where the relationship between the architect

and the client tends to disintegrate is during construction. Even though we may allocate 25 percent of our budgeted fee to construction, it's not enough to have a real presence on the job. So the client sees the contractor every day—rather than the architect—and the contractor says the architect is screwing up. The owner then trusts the contractor or brings in a manager from outside. I don't know what we can do about it, but the erosion is steady.

James Stewart Polshek: We've given up our birthright in some way. No one is to blame; it has more to do with a general breakdown of trust in this country. Those of us who have practiced in Japan or Europe know that the element of trust between the various parties is extremely high. Here, that trust simply does not exist. Not only are there contractor delay claims; the client is also aiming at the architect. That reinforces my fears about the continued existence of our profession. The architect's reputation for sustaining a leadership role in the entire process has so significantly eroded that clients and contractors are taking advantage of us. And this economy is accelerating that enormously.

**Maxman:** You can see the strength waning all the time, but I feel it's due to the choices architects have made in terms of their training. The "star" system has really shifted attention away from an overview of all the abilities required to produce architecture. But I'm much more hopeful about the future of the profession, because I see a whole shift in

our value systems among everyone in this country. Americans are not going to value only expediency and economy: they're going to value other things that have been lost in the past 20 years. If architects can start to demonstrate these values, we will see a change in the stature of the profession over the next decade.

Bond: I agree with you in some ways, but I think that the problem is that architects' value systems are not changing. The star system is absolutely destroying the profession, because it invalidates the work of most architects. We have good architects, but they're not stars. Therefore, the client does not value their work. As a result, the good architects want to become stars, so they ignore the

realities of doing things well in favor of some myth of form. And the students think that the best solution is not to build at all, but to produce wonderful drawings.

Polshek: The bifurcation of the profession into the boutique on one hand and the big, corporate design-build firm on the other leaves the middle empty. The small firms say, "You big guys are Philistines, and we little guys are the artists." Then the big firms respond, "We're successful in business and

therefore respected in America, and you little guys are out to lunch and destroying the profession." If the middle doesn't take hold and begin to assert the value of design along with these other values, we're going to continue our downward spiral.

**Steward:** I see some positive signs of change in the industry as a whole. The Associated General Contractors of America has adopted a partnering concept

that grew out of work by the Army Corps of Engineers. The client's representative, architect, contractor, and materials suppliers come together at the beginning of a project to determine responsibilities. The approach attempts to get rid of the adversarial attitude among the players and move toward an interdependent attitude. Another positive sign is the Forum on the Construction Industry, a series of conferences and seminars put together by the American Bar Association on

alternative dispute-resolution methods. It's a legitimate, honest search for better cooperation within the industry.

Polshek: I believe that construction everywhere, and in this country in particular, continues to be asystematic overall. As a result, the profitability for the people who are build ing is marginal. As long as it remains marginal, and the issues of unpredictable profitability are not addressed, I'm not sure that these well-intentioned and very intelligent efforts at solving problems in advance are go ing to be very helpful. I always thought the architect's role was to be the owner's agent until a contract was signed, at which point the architect became a mediator between the builder and the owner. That position is really lost—we are now seen as an adversary by one or both. These questions regarding the appropriate emphasis on design are terribly important. But frankly, if we lose that tool o design, I'm not sure what we have left. Then we're not going to be designing buildings; we're all going to be project managers.

**Heery:** When you are detailing expansion joints and writing specifications, you're designing the building. But a lot of architects don't think like that.

**McLaughlin:** On a positive note, I think my firm is creating a better set of contract documents than it has ever done in the past, be-

cause of the computer and out of necessity. We are turning ou much better documents in the U.S. than you see anywhere else in the world.

**Polshek:** I agree, but I question whether these better document result in better buildings.



buildings than most European architects do **Gutman:** What you are talking about are ve large building projects—often with commercial clients who are very shrewd about how they go about minimizing risk. The majorit of firms in the profession, however, are very small, the average firm is five or fewer. And most of them work on very small projects, and they work in a situation that is not far r moved from the traditional image of the de

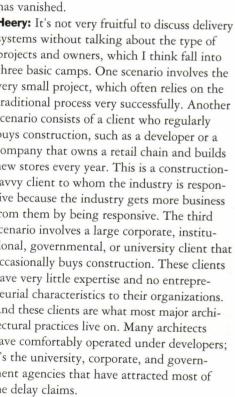


J. Max Bond, Jr.

#### "Design-build is like going to the doctor and the undertaker at the same time. A hybrid between traditional design-bid-build and design-build is best."

sign-bid-build system. For architects who design interiors or small projects, or handle facility management, the old system works reasonably well. But for large projects, clients have learned that the way to get the best product is to exert maximum executive control over the total project. And if they can't

find the architectural firm that will give them that kind of service, they set up alternative methods: construction management, project management, more in-house control, and so on. If you take the newly built and renovated total square footage added each year in the U.S., the traditional system still dominates. But on the big projects—the projects with the piggest budgets—this system

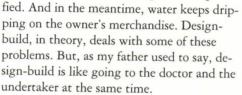


chitecture: How would you try to solve ose problems?

eery: There are several problems with the aditional system: for one, it assumes that e can prepare a perfect set of drawings and ecifications, which is not humanly possible. or another, the owner believes it takes too ng and too much money to get to the point nere he has an enforceable price. In addion, architects have driven up the cost of

construction because we no longer represent new technology. We inherently build unnecessary costs into the construction of the building because construction technology lies with subcontractors and building product manufacturers, who are left out of the design process. Furthermore, the owner is increas-

> ingly exposed to claims, most of which result from errors and omissions in the drawings or specifications, or the fact that the architect was not responsive or gave a poor ruling. Finally, and maybe worst, is if the roof leaks when the building is finished, the owner can't find out who's at fault. The architect says he designed it right. The contractor says he put it in the way it was designed and speci-



I believe it's best for clients to have someone who has their interests at heart, so I prefer a hybrid between the traditional system and design-build. In the hybrid, a client retains an architect to lead the owner through

the planning process and to develop the design through the design development phase. This architect then helps the client enter into a design-build contract, on a two-step award basis. The second step, construction, is not awarded until the second architect—the architect of record who works for the design-build contractor—completes the construction documents to the owner's satisfaction. The owner

has two architects looking at details and a contractor who has a vested interest in making the details right. A lot of people in this country are beginning to look into such a hybrid. It's essentially the way Japan's construction industry is organized.

Bond: Isn't it similar to France's system? Heery: Yes, but there are also French firms that do the working drawings but are not part of a construction company. In this hybrid approach, it's important that the architect of

record be a subcontractor to the contractor. Jane H. Weinzapfel: In the U.S., we have a litigious capitalistic culture that values independence and individuality, which creates a particular climate for construction and design. I think the particular conditions of design-bid-build, however, can successfully work for the client, contractor, and architect—perhaps not in every project to the same degree, because client motivations are very different. Clients expect to have their goals understood and verbalized by a compatible individual who produces good documents and brings in a reliable cost estimator early in the process. It is not a perfect system, but I believe it's a good one.

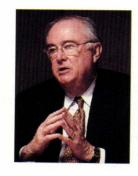
Contractors, even with their lawyers in their back pockets, want to do good work because they want more jobs in that area. Even contractors with a tough reputation want to get in and out of a job quickly, and are receptive to cooperative attitudes. I think the old role of the architect as a mediator during construction can still be effective, even in those kinds of situations.

McLaughlin: What does the typical architect, who doesn't have access to this hybrid system, do? The first thing he or she could do is hire a third party, such as a project manager, who would come in for four hours before the architect is hired and spend some

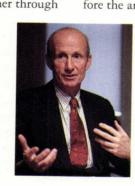
time with the potential client to establish realistic expectations of the process. Frequently, the owner's expectations are unrealistic. In addition, clients sense that the architect has an ax to grind. I'm saying you don't need a project manager's full services as they are being sold today. I think the architect can do as good a job on the site as most project managers. But it's so critical to get those client expec-

tations to a realistic level. It's terribly important, for instance, that the client understand that the architect should establish the baseline construction schedule. Don't let the contractor set the schedule, because he may establish a short one to set himself up for a delay claim.

Maxman: The architect often has the first chance of establishing a relationship with a client. The architect must do it in a very substantial way that can be carried through the



GEORGE T. HEERY



HERBERT McLaughlin

### "Social involvement extends beyond project delivery. The question then becomes, 'Is architecture a single building artifact, or is it a part of the social fabric?"

whole process, and then must continue to be very responsible during construction administration. This includes representing both owner and contractor fairly, and encouraging a team approach to problem-solving. What's happened in the past is that the system has broken down in our litigious society through

lack of trust, cost overruns, and so on. But I think there is an opportunity to make the traditional system work.

**McLaughlin:** I think the AIA could play a real role in this area of educating architects to educate clients. We have formed a group of large firms in the Bay Area, for instance, that meets once a month. We talk about a variety of problems related to insurance, financial forms, and

how to handle delay claims. I think all of us would agree that it's been very helpful.

SUSAN A. MAXMAN

**Gutman:** It's very effective. A similar support group in Boston and another in New York City also meet on a regular basis.

**Steward:** But to move toward taking more responsibility for the technology of construction, we're going to have to develop a more structured method of education than we currently have. The schools have moved away from teaching technology; the internship program and the mentoring relationship are weak because so many practices have given up technology and moved primarily to design. We have no continuing professional development process other than these ad hoc support groups that tend to come and go. Becoming educated in technology and practice currently depends on the interest of the individual, rather than on the system.

**Gutman:** The schools are a major obstacle here in terms of how the student's perception of the architect's role is shaped.

**Bond:** But doesn't the architect eventually get over school?

**Maxman:** I don't know if they ever do! I know so many successful architects who still feel inadequate because they are not stars. That's the kind of culture that is spread in our architecture schools.

Architecture: One of the issues we want to address today is the joining of the two camps in a split commission: a star firm doing design and another firm doing production.

Polshek: It's bad business. Most of our work

right now comes from architects in other parts of the country who have been set aside by members of their own communities. The client tells them, "You guys are great and we enjoy playing golf together, but this is a really important commission. We need a signature architect for this job." For the sake of

survival, we have to play along, but I don't like it. I don't like to give away production. There are some very famous architects in this country who split their practices, and the built results reflect it in measurable ways.

Architecture: Who puts the

team together when design and production are split?

**McLaughlin:** Sometimes the client will tell us, "We want a local presence, so pick who you

would like to work with in that area." There are many times when we could do the construction documents ourselves, but we don't because we think it would be more efficient and effective to have the documents done locally. If you believe in as much construction administration interchange as we do, you're going to want somebody 20 minutes from the job site rather than hundreds of miles away.

**Gutman:** I think we've reached the stage now in American architectural practice where it

tends to be very fractured. More and more projects are done by what we used to consider odd combinations of firms, contractors, and clients. Without a doubt, this is the direction in which the profession is moving.

McLaughlin: Local firms that resent outside firms coming into their hometowns should initiate programs that establish firm credibility. For example, our firm has a pro bono program

called Giving Something Back. It focuses on two areas: one is urban planning and design for communities, the other is building research through such methods as post-occupancy evaluations. We went to six hospitals, for example, and analyzed all the changes that have taken place in five key departments over a 21-year period. We were able to establish different patterns of change that demanded rationally different types of construction. From this came a theory called "The

Hospital as Village." It was a fabulous sales tool, valuable both to the profession and to the quality of our firm.

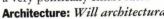
Steward: Social involvement is a very key

point. While it doesn't directly relate to project delivery, it reflects an attitude about the meaning of architecture. It begs the question "Is architecture the single building artifact, or is it a part of the social fabric, the contributor to the culture in which we live and work?" I suspect that such a broad attitude provides your firm with an opportunity to evaluate a culture more quickly and more accurately than a firm without this perspective. Bond: We need to make a distinction here. We're talking about two different reasons why outsiders are brought in. One is the star system, where a signature designer is brough in to give form. The other is where architects are brought in from the outside because of a particular expertise or experience. That may also be a form of stardom, but I think it is fine. These are two different situations that

**Steward:** Do you think that in the '60s, '70s, and '80s the architectural professional has shirked responsibility? I think we've institutionalized a stepping back from responsibility. An example is when the AIA changed the contract document on construction administration from "supervision" to "observation."

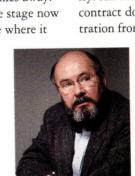
have very different outcomes.

Heery: I don't see it so much as shirking responsibility; I see it as failing to take advantage of opportunity. Most architects want to be in charge, they wan to be the one who has the closest relationship with the client, controls the end product, and pleases the client. But more an more architects have decided that being in charge is not real a very politically smart idea.



education evolve in a way that makes it more responsive to the problems that practitioners are now confronting?

Bond: There are a lot of schools that prepare people for practice, but they are not considered the elite schools. The schools associated with the major universities have abandoned the idea of teaching people how to practice. That has to do with the class structure of the profession, and of this country. "Signature" may be another word for "class" or "elite." I



W. CECIL STEWARD

### "We're at a point where there are interesting new challenges that are going to be resolved by practitioners, many of whom are far ahead of academia."

chink in education, the division between schools is absolutely clear. The elite schools have decided that the way to be intellectually respectable is to abandon the more practical aspects of architecture. I think a lot of schools do a good job educating as well as training architects, but they are not recognized.

Gutman: But there must be something else operating here. We all experience this terrible split in the schools and in the profession between design and construction, fabrication, or echnology—whatever you want to call it. But the question keep asking myself is, "How lid this come about?" It's not a esult of some conspiracy. It's not really the result of the me-

lia, even though they play a major role. It must have something to do with the nature of construction. There's been change somehow in the complexity of buildings, and in their construction, that makes it possible for some people to be skilled" in design, whatever that means, so that they are still considered architects depite their lack of skill in putting buildings together. Meanwhile, others focus on fabrication. Only if we examine how the process of building has changed can we begin to think bout how to bring design and construction together again.

teward: If architectural education begins to ake on the role of teaching specialists, then be we've missed the boat. Not long ago, I heard ob Stern make a very articulate comment bout the state of architectural education. He wid, "To play a symphony, first you need be know the scales. Schools of architecture are not teaching the scales." We are taking too to to an attitude toward what architecture and to become without understanding what eps are needed to get us there.

utman: I don't think we can assume that ar only problem is that the schools don't now how to transmit this knowledge. There main certain unanswered questions. I know me firms that are looking for design techologists—people who are skillful in putting sign and construction together. I know ople who make a career as independent insultants specializing in how to put a skin a building or how to develop certain kinds wall sections. This suggests that it's more

than just an organizational or curriculum problem; we're at a point in the development of architecture where there are interesting new challenges, many of which are going to be resolved by practitioners. One thing that is impressive is that the practitioners are far ahead of academia in addressing some of

these questions. If we could only get some of this know-how into the curriculum, I think the schools would be better off. **Architecture:** What can offices do on their own to educate interns and architects about the issues addressed here? **Steward:** After formal education, but before accepting full.

tion, but before accepting full professional responsibilities, a candidate must have the opportunity to gain technical knowl-

edge. The internship development program was set up to try to accomplish this goal while recognizing that it is very difficult for the small practitioner to carve out special training time. Mentorship is something every professional owes to the profession, regardless of his or her views about practice. The AIA and the profession have not done a good job of instilling this attitude among us.

JANE H. WEINZAPFEL

**Gutman:** The new trend in professional education is to speak of lifelong learning, that

education does not end with the degree. I just finished a survey of 10 large firms in the U.S. to find out what they do in this area of continuing professional development. A formal structure is developing in larger firms. It turns out that each firm spends about 2 percent of its gross income on professional education: sending staff to AIA meetings or specialized seminars, for example, or running inhouse seminars on technical topics.

In smaller firms, there is typically a wider range of experience through which the young intern learns a larger number of technical skills than he or she would in a large firm. But there are many large, production-oriented firms in the U.S. in which architects are never rotated out of their jobs. And when you talk to their supervisors and point out that this person really should have some other kind of experience if they're going to be valuable to

the firm in the long run, these managers say they can't afford to shift their people now, because they're in the middle of a project and their skills are needed. You go back three months later, and they say the same thing. Somehow, one has to convince managers of large firms that the younger employees need a variety of experiences.

Weinzapfel: In the last year and a half, we have seen students get more involved with what's happening in the profession. Twenty students from MIT took the initiative to set up their own office visits. Sixty Harvard students toured a steel-framed building under construction for a structures course. A class from MIT toured 10 offices with a specific agenda: one firm talked about the design process, another discussed construction documents, and a third reviewed contracts.

**Bond:** Most schools operate on the myth of the architect. The great project is the single-family house for a rich client that you can design down to the last detail. The whole thing is full of assumptions that have nothing to do with the way most architects practice. At City University, we say there should be much more teamwork because when students get out of school, they are going to be working with other people—engineers, clients, and other architects. One of the things that has really changed in the past few years is

how you get work. It shapes the project-delivery systems. That's part of the reason for the recent boom in joint ventures, associations, and competition among practitioners.

**Gutman:** One of the strengths of American architecture is that it has always maintained a strong business strain. In the 19th century, you couldn't practice architecture unless you were willing to think of yourself as a

businessman—that is, not be embarrassed by those things that the schools often encourage students to be embarrassed by. Because it is very entrepreneurial and responsive, I have great confidence in the future of the profession in this country. That architects will go out and put something together to get a job is exactly what is required in today's setting. Out of this comes the skill and confidence that enables American architects to do a better job than architects in other countries.



ROBERT GUTMAN

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## Carving a Niche for the '90s

To fight the recession, architects are creating specialty markets.

Already you've reorganized the catalogs in your office library a dozen times. So why do the architects across town seem as busy as ever? What are they doing?

Many of the healthiest firms in the country are cashing in on specialties developed in response to an increasingly sophisticated lientele, the growing complexity of buildings, and stiff competition for jobs due to an overcrowded profession. Other firms, backed into a corner by the dearth of architectural commissions, are developing such niche martets just to stay afloat.

Lawrence Jackson, Kevin Ary, and Steven Hamilton of Burbank, California, for examle, moved into their niche four years ago when they set up shop as L.A. Architects—pecialists in automated teller machines. "Not lot of architects go looking to knock a hole in the wall and put a machine through it," ackson says. "But when you design 300 of nem, they start to add up."

L.A. Architects is among a growing numer of firms nationwide that are packaging neir "products" in ways that were never disassed in Professional Practice 101. Some are ecoming experts in a specific building type, cusing their marketing efforts on a narrow ase of similar clients. Others are creating pecial services that cut across myriad buildg types, targeting only a narrow segment the tasks required to guide any building om preprogramming to post-occupancy raluation. Even large corporate firms are arching for ways to acquire new specialties at will differentiate them from their counrparts—sometimes by raiding competitors' affs, collaborating with niche firms, or buyg specialty firms outright.

In fact, according to some experts, the days the generalist practice may already be hisry. "Six years ago, people were horrified at e idea of becoming a niche firm," says Ellen ynn-Heapes, president of Flynn-Heapes insulting in Washington, D.C., and a freent speaker at marketing seminars around e country. "It really was not until the econtry stopped in its tracks that niche markets

became viable strategies for all firms."

Marketing and management consultants and firm principals all suggest that survival in the 1990s requires a narrower focus and a more analytical approach to doing business than most architects have been accustomed to. "Typical architects have done a little bit of everything," explains Frederick White of Mark Zweig & Associates, a management consulting firm based in Natick, Massachusetts. "But as clients are getting more sophisticated, they are asking architects, 'What have you done for clients like me?' " Specialization is what clients are after, and if your firm doesn't offer it, another firm will.

But becoming a niche firm doesn't necessarily mean throwing your hard-earned credentials out the window. Gray Plosser, presidentials

# According to some experts, the days of the generalist practice are history. Survival in the 1990s requires a narrower focus.

dent of KPS Group in Birmingham, Alabama, says his 65-person firm has expanded its range of services in recent years while seeking to develop specialties that will give it competitive advantages. "The two coexist in the philosophies of many large organizations," Plosser notes. One of many specialties KPS is pursuing today is federal courthouses, well funded in the federal budget. The firm's track record in the field includes an award-winning judicial facility in Birmingham and a new commission in Shreveport, Louisiana.

Other firms have capitalized on their expertise in a specific building type to spin off entirely new businesses. Cambridge Seven Associates, for example, which will complete its fifth aquarium this year in Genoa, Italy, formed a sister corporation in 1990 to provide construction management and consulting services for such projects as aquariums and animal exhibition facilities.

For those on the lookout for specialties to develop in the '90s, consultant Flynn-Heapes advises that architects look to the baby boom for clues. Swells in construction activity have accompanied the postwar generation's passage through primary and secondary schools in the '50s and '60s, colleges through the '70s, and white-collar offices in the '80s. Now the baby boom generation has reached what Flynn-Heapes calls the "cruising years" of midlife leisure and material comfort, and a high percentage has young children.

For architects, these developments offer niche opportunities in recreation, religion, cultural and entertainment facilities, and vacation houses. Other growing niches include commercial renovations, healthcare, judicial facilities, and airports, according to *Design Firm Management & Administration Report*, a New York-based newsletter.

But enterprising firms needn't stop at these markets. Continued growth in the entertainment/theme park industry offers new opportunities to explore the boundaries of architectural design (see following pages). A sustained source of funds for scientific inquiry has raised the demand for new research laboratories. And moving beyond strict notions of design, architects are adding to their menus a range of services in predesign, facilities management, and building diagnostics.

It remains to be seen whether this growing specialization signals a fracturing of architectural practice—or simply a pluralism that more closely resembles segmented professions such as law and medicine. But there are those who watch from the sidelines as architects scramble to find new modes of practice and, like Darwin, see a process of natural selection taking place.

Maintains Santa Monica architect Craig Hodgetts, whose professional activities include TV production, entertainment design, and architecture, "Alternative destinies are valid. They will reinvigorate the profession."

—VERNON MAYS

Vernon Mays is editor of Inform, the architecture magazine of the Virginia Society AIA.

#### **Entertainment Design: Experience over Form**

FROM CAMP SNOOPY AT MALL OF AMERICA IN Bloomington, Minnesota, to Dollywood in Pigeon Forge, Tennessee, popular culture is setting the standard for projects that architects are executing for the entertainment industry. How much of this work exists? In 1992 alone, more than \$330 million worth of construction in amusement parks nationwide will open, according to the trade publication *Amusement Business*. Such projects as restaurants, retail-entertainment complexes, and casinos with "themed" environments are adding to this lucrative niche market.

Many architects have broken into the entertainment market by taking up set design, teaming with specialists in lighting or product design, or cultivating relationships over many years with entertainment companies. But Craig Hodgetts of Hodgetts and Fung Design Associates in Santa Monica, California, was led to the industry through an invitation to conceptualize TV commercials. That led to commissions for themed buildings, where Hodgetts quickly learned that, in the entertainment world, God is not in the details but in devices to elicit emotional response. In working for industry giants such as Disnev and MCA, he draws upon film techniques such as framing, jump-cutting, lighting, and surprise. The first step in designing an entertainment district for Tokyo Disneyland, for

Hodgetts and Fung Design Associates's entertainment projects include Rockplex, a nightclub at Universal Studios (bottom left). At Japan Sealife Park, an ecological theme is explored by ITEC Productions through underwater environments (bottom right).

example, was not developing a program but a "script."

Others who work in this niche agree that accessibility to popular culture is the key to entertainment design. Explains architect Gregory Beck of Orlando-based ITEC, a firm that develops audio, lighting, special effects, and control systems for animated shows and amusement rides, "Whatever the theme is, it's the excitement of the guest that is top priority, not a nice elevation. It's experience over form." As Beck points out, designing theme parks and other entertainment-related buildings requires multidisciplinary teams of architects, lighting designers, acousticians, and industrial designers, who combine a wide variety of expertise in theme projects.

William Castle, vice president of design at Peckham, Guyton, Albers & Viets (PGAV) of St. Louis, likens the major theme parks to "cities without bedrooms." Everything that happens in a city goes on during a typical day in a theme park, Castle says, and the design has to accommodate similar ranges of activities and "rush hours." As the primary architectural consultant to Busch Entertainment Corporation in St. Louis since the early 1970s, PGAV has developed a menu of services from master planning to theming roller coasters.

While some attractions are designed to generate crowds, others (like the Universal CityWalk in Los Angeles) are built to serve a preexisting audience. Five to 7 million tourists pass through Universal Studios each year, a statistic that prompted the owners to build a mixed-use office, retail, and entertainment complex that would connect the disparate studio facilities and provide a destination for the

local clientele. They brought in The Jerde Partnership of Venice, California, to develop a master plan, and the architects "themed" the complex as a prototypical L.A. street. The firm photographed Sunset Boulevard, Westwood Boulevard, Melrose Avenue, and Larchmont Village to catalog the collage of styles that make up the streets.

After nearly 33 years designing entertainment enterprises, the Duell Corporation of Los Angeles may well be the mother of all theme designers. Six Flags Over Texas, the first theme park designed by the 20-person firm, opened in 1961. Since then, Duell has become a specialist in mass entertainment attractions in the United States, Europe, and Asia.

Currently, Duell is providing construction management services for the MGM Grand theme park in Las Vegas, where 12 shows and rides designed by the firm convey the experience of moviemaking. Over the years, Duell has been involved with every aspect of the project, from finding the site to managing the park. According to Duell Vice President Ira West, requirements for theme parks are so broad that architects may be called upon to design sophisticated theaters, restaurants, and rides. Duell has even been asked to include casinos, water fountains, and thoroughbred racetracks.

Such theme design seems almost as much social science as it is architecture. "It goes into the psychology of what people expect to see and do," notes West. "It starts on the highway. People have to know where to park where to get tickets. And they come in all ages, with different interests. You have to meet the needs of them all." —V.M



ROCKPLEX, UNIVERSAL STUDIOS HODGETTS AND FUNG DESIGN ASSOCIATES



JAPAN SEALIFE PARK ITEC PRODUCTIONS



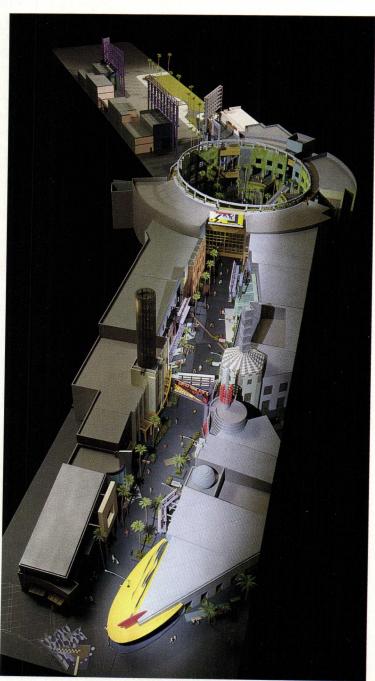
#### CityWalk Jniversal Studios, California

THE GLAMOUR AND GLITZ OF LOS ANGELES provide the grist for Universal CityWalk, n ambitious 4-acre infill project that vill connect the existing amphitheter, studios, and 18-screen cinema omplex at Universal Studios. Deigned by The Jerde Partnership f Venice, California, restaurants, lubs, sidewalk cafés, retail bouques, an art gallery, and UCLA xtension classrooms will be spread long the four-block street, which divided into two districts. The first, Vest Walk, is an intimately scaled "people reet," with shops at street level and offices on ne second and third floors. On East Walk, ne entertainment district, buildings will take a ack seat to signs, billboards, and animated ghting systems. The project is scheduled to be impleted this fall.



**Universal Studios's** CityWalk (top) simulates the architecture and street life of Los Angeles (left and right), and includes film imagery (above).

NIVERSALSTUDIO



#### **Predesign: Starting at Square One**

TO GET A FOOT IN THE DOOR WITH NEW clients, architects are increasingly offering "predesign" services ranging from feasibility and site acquisition to rezoning assistance and project scheduling. Just as most medium to large projects require extensive programming before design begins, they also demand that someone perform the phases of a project prior to schematics. Why not an architect?

Entering this niche market can be as simple as selling the expertise. Sherertz Franklin Crawford Shaffner of Roanoke, Virginia, markets predesign services that include scheduling, agency consulting, surveys of existing facilities, marketing materials, site analyses, and utility studies—all areas of development and construction that benefit from the architect's perspective. Other predesign skills may require additional training. Acquiring the ability to perform credible market analyses or financial feasibility studies, for example, might call for business or real estate courses.

Benjamin Rook, chairman and CEO of Odell Associates in Charlotte, North Carolina, focused his mid-career sabbatical at Harvard on the financial, legal, and regulatory dimensions of predesign. When Rook returned to the firm, Odell began offering a new service package that starts with the fundamental question of whether to build at all.

Odell Associates's diagram (below left) indicates the relationship of predesign services to design and construction. Architects such as HLW that offer strategic planning as a predesign service often generate alternatives to building configuration, massing, and scale (bottom right).

If a city wants a new athletic facility, Odell's predesign services include setting up the land deal. Likewise, if a West Coast computer company wants to move East, Odell generates cost scenarios to help select the city, neighborhood, and even the specific parcel of land. The firm's predesign services encompass five project types: public stadiums, corporate headquarters, airports, healthcare facilities, and government buildings. "Sometimes we do the architectural work, and sometimes we don't," says Rook.

HTB of Oklahoma City provides a similar range of predesign services to the U.S. Department of Labor's Job Corps program. In joint venture with Los Angeles-based DMJM, HTB has a three-year contract to manage the renovation and expansion of 107 job-training centers around the country. The HTB/DMJM team has developed expertise in real estate, project planning and budgeting, and design and construction management. The firms determine the need for improvements, and they plan renovations and new construction. In addition, the team solicits proposals, forms selection panels, determines scope of services, writes A/E contracts, evaluates construction bids, and recommends which architects and contractors get hired.

Other national firms such as Gensler & Associates are touting their ability to help companies make long-range building plans, develop databases of existing facilities, and evaluate potential building sites and configurations before initiating new projects.

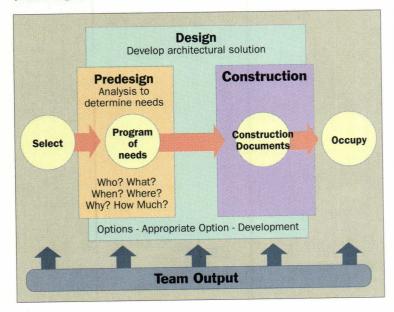
But predesign services are not solely the bailiwick of corporate megafirms. Bruce Finkelstein, owner of HBF+ Architects, a

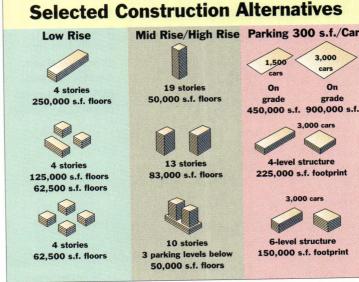
cessful consulting service for people who want to build additions to their houses. "What we found out is that people love talking to architects," explains Finkelstein. "They just think architects don't want to talk to them if their projects are too small." He has overcome that barrier and generated good public relations for the profession, while creating a service that is helping him ride out the slack economy. From the start, Finkelstein makes it clear to his clients that his service is not a cheap way to get a full set of drawings. The first, and sometimes only, meeting is a two-hour session to which the clients must bring a simple measured plan of their house. At the end of the appointment, the client is likely to end up with a diagrammatic floor plan of the addition covered with

explanatory notes.

two-person office in Baltimore, runs a suc-

Focusing on predesign is a tested alternative for Walter Moleski, owner of ERG/Environmental Resource Group in Philadelphia. Moleski decided to specialize when, as a young architect, he realized that he got bigger and more interesting projects from the programming side of his practice. Today, he promotes ERG's expertise in environmental psychology and organizational development to win contracts that have included housing proposals for Seattle University, programming a training campus for the U.S. Fish an Wildlife Service, and conducting community surveys for public housing projects in Philadelphia. "We act as the advocate of the owner," he says. "Although we may be hired by the architect, we are still making sure the owner's needs are being met."





#### Facilities Management: Recession-proof Market

N AN ERA OF MERGERS, ACQUISITIONS, CONsolidations, and employee turnover, businesses and institutions are recognizing that offices and equipment are assets to be modfied in response to changing personnel and pace needs. As a result, the field of facilities nanagement has grown more sophisticated, rom operation and maintenance schedules to complex strategies for assessing the best use of a company's resources. Because the requirenents for such services is constant, whether potential client is building or not, facilities nanagement is a virtually recession-proof narket. And more potential clients are now ooking for outside help. In the current reession, more businesses are inclined to conract out facilities management services in order to minimize permanent staff, opening a vider door of opportunity for architects to rovide consulting services and refine the reltively new discipline.

Because facilities management is a new nd rapidly changing market, few firms can ffer the edge of experience over those archiects hoping to enter the specialty. Gensler Associates, HOK, SOM, and CRSS have been isibly marketing facilities management as distinct service since the early 1980s, but irge firm size is not a requirement. For exmple, architect Michael Irvine formed Irvine rchitects Associates, a one-person corporateiteriors planning and design firm in 1983. ecognizing the potential of facilities mangement, the Houston-based practice grew a staff of 30, largely by serving corporate ients within the region's notoriously deessed real estate market.

Facilities management is highly dependent in the computer. CADD, however, is only the ackbone for attaching interactive databases at make up a complete computer-aided cilities management system (ARCHITECTURE, interactive Bruce Forbes, creator of Jung/Brann's Archibus CAFM system. Forbes also recommends that architects considering facilities anagement services undertake the certificion programs now offered by the Houston-sed International Facilities Management sociation (IFMA) before attempting to "hang their shingles."

Facilities management typically begins ce the architect's traditional involvement is impleted: after a building is finished and cupied. Working drawings and construction cuments can then be expanded into a facility database, and workplace standards for

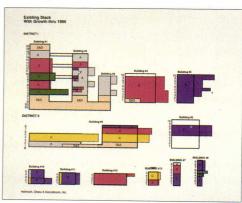
equipment, furnishings, and programming can evolve into a forecasting tool for future space requirements. By nature, this service is a logical outgrowth of the training and experience architects have developed as building designers. And as architect Michael Schley, president of the consulting firm FM:Systems, indicates, the information generated as a byproduct of design is also a valuable management asset. "If it is packaged correctly, facilities management can be provided as an additional service," Schley maintains.

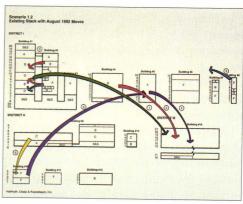
But trying to supply a client with a comprehensive package of services, from schematics to management of the finished building, has its stumbling blocks. Once a company occupies its new headquarters, its operations staff may become involved with correcting deficiencies that they attribute to the initial design. The architect must then convince the client that future facilities management services will promote the company's best interest in the long run.

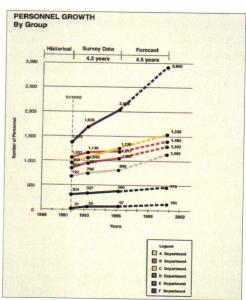
In addition to providing expertise that extends previous design work, architects are also offering completely separate, standalone facilities management on a continuing retainer basis or as a one-time service. The Memphis-based architecture firm Askew Nixon Ferguson & Wolfe, for example, has taken the idea one step further. This year it formed On-Line, a separate facilities management company, after having provided such services within the firm for several years. Principal Lee Askew explains that creating a separate facilities group overcame client suspicions that architects were angling for future building commissions. The formation of On-Line also provided confidence that facilities management was not "another tacked-on service" beyond the architecture firm's genuine interests, Askew says. And if IFMA's growth from eight founding members in 1980 to more than 11,000 today is any indicator of the increased market demand for facilities management services, many architects would be wise to expand their interests in the field, rather than limit their focus to new construction projects. -M.S.H.

Facilities management efficiently organizes space and equipment, often through open-plan workstations (top right). For example, HOK's interactive computer databases allocate departments (second from top) to their best locations (third from top) in response to forecast changes in personnel (right).









#### **Building Diagnostics: Success From Failure**

"THERE ARE PLENTY OF ARCHITECTS WHO can figure out why the roof is leaking," says George Heery, founder of Heery International. But how can a firm turn that knowledge into a marketable specialty? Architects' experience in studying, designing, and specifying building systems is increasingly being applied to building diagnostics—a service based on examining and determining the cause of construction deficiencies.

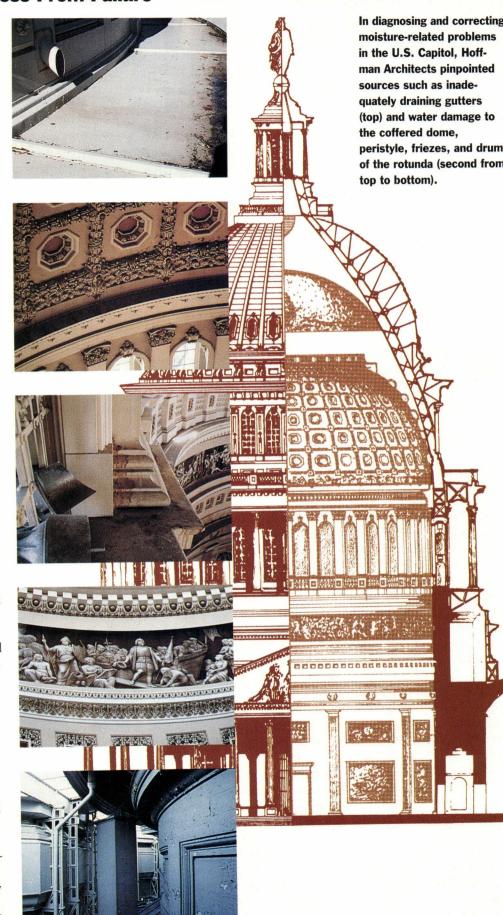
According to Heery, there is plenty of room for architects in the business of construction investigation, but they must first overcome the profession's loss of credibility as technical experts. In 1989, Heery gained clients' confidence by forming an architectled company called American Construction Investigations, a building-diagnostics service firm that is independent of his design practice, and is now part of the Satulah Group, the multiservice organization he heads.

Architecture firms vying for such work are competing less with one another than with other consultants, according to John Hoffman, a principal of North Haven, Connecticut-based Hoffman Architects. The firm was founded principally as a design office in 1977, but in 1984, Hoffman decided to specialize exclusively in investigating and correcting building deficiencies. The firm now devotes its entire practice to the investigation and rehabilitation of existing facilities, primarily those damaged by water infiltration.

Hoffman discovered many corporate clients had no plans to build, but frequently required diagnostic services to determine the appropriate treatment for commonly failed systems, including roofs, plazas, curtain walls, and parking garages. As leaders of a construction-related profession with an added sensitivity to design, architects are the logical choice for determining design deficiencies and suggesting cures, Hoffman maintains.

Architects have also successfully demonstrated their inherent skills in analyzing building systems for the federal government. Paramus, New Jersey-based DiGeronimo Architects, for example, is now securing fees from the multibillion-dollar federal bailout of failed property loans. The architects seized on the Resolution Trust Corporation's need for "engineering" reports to appraise the existing conditions of their vast property holdings for prospective buyers. Such a niche demonstrates the range of opportunities now available to architects willing to correct others' apparent failures.

—M.S.H.



#### **Research Labs: Promising Future**

FOR THE AVERAGE FIRM, ENTERING THE highly specialized market for lab facilities requires weaving intricate building systems with complex programming requirements. A proven track record of projects akin to labs, even if completed on time and within budget, is rarely enough to convince potential clients of a firm's technical skills.

But for architects who manage to enter the lab market, the future is promising. According to F.W. Dodge, 390 new laboratory buildings were on the boards during the first half of 1991; the lion's share of those commissions are being handled by a few experienced specialty firms. San Francisco-based Anshen + Allen boasts 27 current lab projects in progress on 15 university campuses. And New York-based Haines Lundberg Waehler (HLW), with a 50-year history in lab design, has 11 such projects on the boards or under construction—approximately 75 percent of the firm's work.

However, firms with a history in the alied disciplines of medical facilities and other academic buildings may also be positioned to enter the lab market. For example, Arizonapased Anderson DeBartelo Pan, specialists n healthcare since the 1970s, has now devoted one of its three offices entirely to the acadenic lab market in the Southwest. Previous vork at Harvard helped Boston-based Payette Associates, now considered a premier lablesign firm, secure its first such commission. New York-based Mitchell/Giurgola comleted several projects for Columbia Univerity before it was awarded its first lab on the ampus in the mid-1970s. Baltimore-based yers Saint Gross's first academic research faility, a building type that constitutes 80 perent of its current work, followed previous ampus projects at Johns Hopkins University.

A well-designed facility housing statef-the-art laboratories is seen as a means of tracting the best and brightest researchers. herefore, universities and private industry ten commission a signature firm to inject an herwise technically competent project with high design profile. Local firms vying for project in their region also offer outside actices that specialize in laboratory design e opportunity to enter a new geographic arket. By working with specialists on the chnical requirements of labs, an inexpericed firm can get its foot in the door and orten the lengthy learning curve for these chnically sophisticated buildings.

-M.S.H.



WYE RESEARCH AND **EDUCATION CENTER** UNIVERSITY OF MARYI AND AYERS SAINT GROSS. **ARCHITECTS** 





LIFE SCIENCES RESEARCH LABORATORY UNIVERSITY OF ARIZONA ANDERSON DE BARTELO PAN, ARCHITECTS



NATIONAL CENTER FOR PHYSICAL ACOUSTICS UNIVERSITY OF **MISSISSIPPI** HAINES LUNDBERG WAEHLER, MOCKBEE-COKER-HOWORTH ASSOCIATE ARCHITECTS



CENTER FOR ADVANCED **BIOTECHNOLOGY AND** MEDICINE **RUTGERS UNIVERSITY** PAYETTE ASSOCIATES, **ARCHITECTS** 



WOODRUFF MEMORIAL RESEARCH BUILDING **EMORY UNIVERSITY** LORD AECK & SARGENT, **ARCHITECTS** 



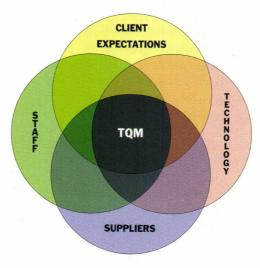
## **Total Quality Management**

Architects adopt business practices touted by Japanese manufacturers.

A NEW BUZZWORD HAS RECENTLY TAKEN hold in the architecture profession: Total Quality Management, or TQM. Borrowed from manufacturing and service industries, TQM is a management style that promotes communication, worker participation, and statistical analysis to improve production. For the past few years, seminars to explain the concept have been offered at the annual conventions of the Construction Specifier Institute and the National Association of Home Builders. An organization called the Design and Construction Quality Institute (DCOI) was founded in 1989 to promote TQM in the ouilding industry. Several professional societies, including the AIA, are members of the DCQI Quality Coalition. Government agencies, such as the Army Corps of Engineers, Naval Facilities Engineering Command, and United States Postal Service are implementng TQM in their building programs. Now a ew business-savvy architecture firms have dopted the management technique to remain competitive in the 1990s.

Quality is not new to architects. In recent rears, many firms have developed programs or quality control and quality assurance. One vay to implement quality control, for examble, is to review construction documents once ompleted; quality assurance may be achieved y following a project manual that details ll the steps required to take a project from rogramming to punch list. Total Quality Ianagement, however, takes a broader, holisc view. Explains Tom McCune, vice presient and director of quality assurance of HOK St. Louis, "Quality Management is how ou shape the firm's culture, how you treat eople, how you relate to clients." Taken in s entirety, TQM appears to radically subvert ne organizational structure of the typical merican business. The company is viewed ot as a hierarchy of positions and job titles at as an interconnected whole. Under TOM, ne processes that convert raw materials hether they be steel or concepts—into a finhed product are paramount to ensuring a ccessful project.

However, many elements of TQM sound



#### **Deming's 14 Points**

- **1.** Create constancy of purpose for improvement of product and service.
- 2. Adopt the new philosophy.
- **3.** Cease dependence on inspection to achieve quality.
- 4. End the practice of awarding business on the basis of price tag alone. Instead, minimize total cost by working with a single supplier.
- **5.** Constantly improve every process for planning, production, and service.
- **6.** Institute training on the job.
- 7. Adopt and institute leadership.
- 8. Drive out fear.
- 9. Break down barriers between staff areas.
- **10.** Eliminate slogans, exhortations, and targets for the work force.
- **11.** Eliminate numerical quotas for the work force and numerical goals for management.
- **12.** Remove barriers that rob people of pride of workmanship. Eliminate the annual rating or merit system.
- **13.** Institute a vigorous program of education and self-improvement for everyone.
- **14.** Put everybody in the company to work to accomplish the transformation.

like commonsense management advice, echoing such clichés as "The customer is always right," and "If a job is worth doing, it's worth doing well." McCune points out that TQM espouses some of the oldest principles of management, and that some American companies, such as L.L. Bean in Freeport, Maine, have been obsessed with quality since the turn of the century. In addition, McCune questions whether TQM is as significant to architects as it is to manufacturers. "Architecture is a service business, and therefore more inclined to respond to client needs than the car companies were," notes McCune.

The movement toward TQM began in earnest in this country in the early 1980s, when the automotive industry began losing a dramatic portion of its market to Japanese competition. Desperately searching for an answer to their problems, auto-industry leaders turned to the management style that had helped postwar Japan recover from the devastation of World War II. Ironically, Japanese manufacturers learned these methods from an American statistician, Washington, D.C.based W. Edwards Deming, who stressed the importance of statistical quality controls. Essentially, he demonstrated that any system-from a manufacturing process to the route taken to work each morning-can be mathematically analyzed to determine where most failures or slowdowns occur. With that insight, a manager can make adjustments to improve the process. Proponents argue that the methods can be applied to any process, industry, or profession.

Although critical to Deming's teachings, these statistical tools constitute only one aspect of his management philosophy. Less quantifiable elements, such as the importance of communication, education, and respect for

TQM encourages management to respect staff, develop long-term relationships with suppliers, and keep abreast of technology to meet client expectations (top left), as illustrated by Bob Bosshart of Construction Quality Management. W. Edwards Deming's 14 Points (left) sum up his prescription for quality.

workers at all levels, are included in his set of management principles, known as the "14 Points" (previous page). Unlike Americans, who rejected Deming's approach in the postwar heyday of American industry, the Japanese enthusiastically applied his concepts.

Other proponents of similar quality methodologies include Joseph M. Juran, who also lectured on the subject in postwar Japan and who founded the Juran Institute in Wilton, Connecticut, in 1979, and Philip B. Crosby, author of Quality is Free (McGraw-Hill, 1979). Crosby left his position as vice president of quality at International Telephone & Telegraph in 1979 to begin the Winter Park, Florida-based firm Philip Crosby Associates, which specializes in education and implementation of TQM.

According to a May 1991 report by the U.S. General Accounting Office entitled "Management Practices: U.S. Companies Improve Performance Through Quality Efforts," all successful TQM programs share certain common attributes: customer-driven quality; strong leadership; continuous improvement; action based on facts, data, and analysis; and employee participation. Each year, as many as six businesses that demonstrate these characteristics can receive the Malcolm Baldrige National Quality Award, established in 1987 by the U.S. Congress to recognize companies' successful implementation of Total Quality Management.

A conventional organizational structure (below), emphasizes a hierarchy of staff and authoritative control. TQM proposes a more holistic and dynamic model (below right), which focuses on every team member's relationship to the processes of production. Clients—from code officials to owners—figure prominently in this alternative paradigm.

## **Conventional Organization** PRINCIPAL/PARTNER SENIOR ASSOCIATE PROJECT MANAGER STAFF ARCHITECT, INTERN ARCHITECT DRAFTSPERSON, SUPPORT STAFF

#### Client-driven quality

**OUALITY, ACCORDING TO TOM, IS DEFINED** by the customer. For architects, developing a quality project means paying close attention to client services too often seen as secondary to design, such as proposals, contracts, finance, risk management, bidding, negotiation, building codes, and field management.

TQM proponents such as Dennis M. King, president of the 84-year-old, 150-person architecture firm Harley Ellington Pierce Yee Associates (HEPY) in Southfield, Michigan, argue that clients interested in quality are willing to pay for it. King believes that architects must resist the constant pressure, especially in this sluggish economic climate, to lower fees. Maintains King, "We want to be the type of firm that people seek out, rely on, and are willing to pay a little more for because of the consistent quality we offer."

But quality is not necessarily expensive. One basic tenet of TQM is that time and money are actually saved by doing a job correctly the first time, instead of having to make amends later. And if a mistake is made, the sooner it is corrected—in schematic design, for instance, rather than during construction—the less costly it becomes.

Often an architecture firm's motivation to begin a TQM program is triggered by working for companies such as Ford, Federal Express, and Xerox, which have implemented TQM themselves. Some clients include extensive quality-oriented questionnaires as part of their requests for proposals, while others require their consultants to participate in inhouse quality seminars. Askew Nixon Ferguson & Wolfe (ANFW), a 35-person architecture firm in Memphis, Tennessee, embraced TQM while designing a facility for Baldrige Award-winner Federal Express. "FedEx tells its consultants and suppliers that it cannot

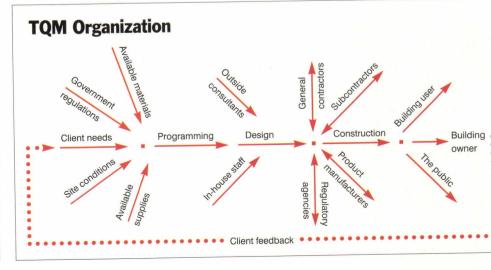
provide a quality service to clients unless those companies provide a quality product to FedEx," explains principal Lee Askew. "We then tell the same story to our suppliers. The news spreads like ripples on a pond."

Under TQM, the ripples of quality fan our in all directions. Explains Robert C. Workman, principal of BSW in Tulsa, Oklahoma "The way to ultimately serve your client is to serve all those clients in between." Those other "clients"—the ones not responsible for paying the bills-include public agencies building code officials, consultants, and other staff members whom the architect must satisfy in the course of getting the job done.

Many design and construction professiona are beginning to develop this cooperative, rather than adversarial, atmosphere through a team-building process called partnering. All project participants—owners, architects engineers, contractors, and consultantscome together before any work begins to di cuss anticipated problems and potential solutions, thereby promoting a better method of resolving conflicts before they escalate.

#### Strong leadership

SUCH A PERVASIVE PROGRAM AS TQM CANnot be implemented without the full commi ment of senior management: principals mus set an example for their staff. The firm mu also be prepared to allocate financial resources to develop the program over a long period of time before seeing measurable results. HEPY now spends much more time as money recruiting staff. The company has als increased its financial investment in training technology, employee awards, and communications. Implementing a quality program takes a minimum of three to five years, according to William M. Hayden, Jr., a design and construction quality consultant based



lacksonville, Florida. King, for example, estinates that it will take 10 years to know if his firm's program really works.

Senior management must also be able to accept another basic tenet of TQM: that most problems lie fundamentally with management, not staff. "Quality is a management unction, not a technical responsibility," warns Hayden. He points out that more than 85 percent of project failures can be traced to organizational problems, while 90 percent of he solutions come from the employees.

To improve a system, management must be able to look critically at the processes curently in place. "You have to be able to kill he sacred cows," asserts King. Many office procedures eventually outlive their usefulless. If monthly reports, standard memoranlums, or required approval processes are ot periodically reviewed, for example, they re often retained out of habit to the detrinent of larger goals. This critical review and nquiry must be continuous.

#### lanagement tools

NE MAJOR DIFFERENCE BETWEEN TOM AND ther management techniques is that TQM ooks at an entire process over time, rather nan trying to repair a particular product or olve an isolated problem as it appears. This valuation is accomplished by collecting data nd then analyzing it through flow charts, in charts, pareto charts, control charts, hisgrams, scatter diagrams, and cause-andfect diagrams. Some architects argue that ecause their firms tend to be small, their rojects long in duration, and each building nique to its location and program needs, the esign profession cannot apply these statiscal tools as easily as manufacturers can to petitive processes. But Craig M. Tickel of ompass Consulting Group in Dayton, Ohio,

disagrees, "We want to standardize processes, not buildings," he says. "Though each product may be different, you use the same process and the same people day after day."

Not every organization needs to use every measurement technique. Tickel finds that once practitioners see applications for specific tools, they have no difficulty implementing them. Bill Hayden agrees: "These are basic processes that help you prioritize. At least half the tools are familiar to design and construction professionals—they have always used programming and diagramming in their work. But few have applied them to the management process."

Most organizations that venture into TQM begin with the administrative procedures that support the particular business. Then they try to apply it to more specialized processes. Every week, for example, ANFW tracks both budgeted and actual hours spent on a project and develops a utilization ratio chart that compares billable to nonbillable hours for each staff member. Every Monday morning, this data is reviewed by all project managers so that they can determine whether their teams need to adjust their tasks to stay on schedule.

BSW monitors, among other project data, initial costs, construction time, and the number, costs, and causes of change orders. The firm also utilizes TQM diagrams to organize and schedule its work. For each project, a cause-and-effect diagram is developed so that all team members can see how their tasks relate to the entire project. Referred to as a "fishbone" because of its shape, this chart illustrates which person supplies information to whom in the course of getting a job done. Flow charts are also developed to clarify the steps necessary to accomplish a task.

Sequencing and time duration are super-

imposed on the flow chart to develop a schedule. "With that you have a real management tool," says Workman. "You can see overall direction, critical path, and manpower and other resources required. Once you get all of that in place, you add client feedback to continually improve the system." By monitoring the processes with statistical controls, an organization can, over time, generate an accurate picture of the system's performance range—the lowest and highest numbers that can be expected to result from a specific process—and the causes of these deviations. "That's where the real fun begins," exclaims Workman, "because the causes are not obvious at all. Common causes are, in fact, driven by policy." As he points out, management policy is often miscommunicated, misperceived, or generated by historical events that people have forgotten. "More than likely, it is management's own paradigms and actions that have caused the problems," notes Workman, "yet it's tough for them to admit it and make the commitment to improve."

#### **Employee participation**

WHILE SENIOR MANAGEMENT MUST BE COMmitted to implementing TQM, everyone on staff needs to get involved to improve the system. "It does no good to have people who don't do the task make decisions about it," notes Hayden. "Management must develop a strategy to help release workers' knowledge,

Committed to quality, architects at BSW in Tulsa, Oklahoma, utilize several analytic tools in their day-to-day work. The firm develops a network diagram, or flow chart, for every project, noting the number of days allotted to each activity. Wider lines and raised boxes indicate the critical path, as seen in a simplified segment of a BSW diagram (below).

#### **Network Diagram** 1 DAY 3 DAYS 14 DAYS 1 DAY 1 DAY 5 DAYS 3 DAYS Real estate Prepare preliminary merchandise plan manager's report Produce review Site visit preliminary civil base sheets 5 DAYS 21 DAYS 1 DAY Define scope of Feasibility Complete production work order study 1 DAY Perform 10 DAYS 1 DAY Draw specia elevations Finalize scope 1 DAY 1 DAY 1 DAY Receive soils Develop pad Receive final civils

rather than continue to follow a restricted system." Project managers at ANFW, for instance, now help set a project's schedule and fee. In doing so, Askew finds, "It's almost a sure bet that they will stick with the agreedupon timetable."

BSW is currently developing career descriptions for its professional staff, which will define responsibilities, compensation, continuing education programs, and opportunities for advancement. HEPY has instituted a mentoring program for new employees and formal recognition programs to reward staff for jobs well done. Angles, a monthly newsletter, keeps HEPY's staff up-to-date on clients, projects, colleagues, awards, and firm events.

#### Quality management, quality design

"TOM IS NOT INSTANT PUDDING," ADMONishes Hayden, who suggests firms must proceed cautiously and methodically to find the techniques that work best for them. But architecture firms that have implemented a quality program point to tangible results. Despite the recession, BSW has grown from 60 people in 1989 to 185 this year, and ANFW's profits have increased by 5 percent since 1990. Other promising signs, notes Askew, include better office morale, jobs completed under budget, and positive feedback from clients.

Listening to a TQM discussion on statistics and efficiency, the uninitiated architect can only wonder if it will hamper design. But those sold on the program disagree. "A quality approach breeds better architectural design," insists King. "We are given the opportunity to achieve a greater degree of quality because we are doing more work for clients who want to pay for quality." Lee Askew argues that designers perform better when they have a clear and realistic idea of how much time they have to complete a task. "We all need a framework to work within," says Askew. "What is important is that management understands the scope of the project to make a reasonable contract with a client."

Though leery of statistics when taken to the extreme, AIA Resident Fellow James R. Franklin views TQM as an opportunity for architects to convey to clients the value of good design. He finds that many of the critical issues facing architectural practice todaysuch as education, innovation, and teamwork—are also contained in Deming's 14 points. By redefining the architectural processes of research, planning, design, development, and implementation in terms of TQM, architects may be in a better position to com municate to TQM-savvy clients the importance of their services and the appropriatenes of their decisions. But Franklin fears a too literal interpretation of Deming and his statistical tools could result in standardized, mediocre buildings divorced from context an regionalism. Architects should develop their own definition and program for quality, he maintains. "If we do it right, TQM can have profound effect, improving not only profits but design," Franklin argues. "What we don want is a bunch of quantitative engineers applying their statistical processes to a creative endeavor-and stifling it."

The AIA is currently conducting a series roundtable discussions on the subject and preparing related programs for the fall. Fo more information on TQM, contact AIA's Information Delivery Specialists at (800) 36 ARCH, or the Design and Construction Qua ity Institute at (202) 347-7474.

—NANCY B. SOLOMO





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## **CADD** Consequences

Now that computers are widely accepted, how are they changing architectural practice?

N THE LAST FIVE TO 10 YEARS, EVERY ASPECT of practice has undergone a radical transfornation. Architects with computers now draw and evaluate more design options, present photorealistic images to clients, create contruction documents more efficiently, and treamline office and project management. During a decade of growing pains, the technology has increased in speed, power, and friendliness" while decreasing dramatically n size and cost (see charts below).

Two studies conducted in 1991 by the AIA nd the Professional Services Management Joural indicate that computer ownership in firms s high and growing. Eighty percent of AIAnember firms now own computers, and 80

he performance-per-price ratio of computers as doubled every two years for the last 0 to 30 years. This rapid improvement reflected in size of the central processor, rice, memory and disk capacity, and oftware sophistication of two Intergraph orkstations (below).

percent of those practices report that CADD is profitable. Nearly 60 percent plan to expand, even in a recessionary year, and more consider CADD experience an important criterion for hiring staff (see charts, following pages).

These statistics shed some light on a longstanding debate that has pitted vendors' glowing productivity claims against architects' complaints that computers actually hamper productivity. The surveys indicate that efficiency may be low during a firm's first year with a new system; it then steadily increases year after year as the firm becomes accustomed to the tool.

The professional surveys also indicate changes in how computers are applied. CADD ranks fourth in applications found in firms with computers, but plans for future purchases indicate this area will increase faster than others. The larger the firm, the more likely it is that its computers will be applied to CADD. But small firms are closing the gap and, notably, are more likely than large firms to use computers for conceptual design.

#### Machines for designing

UNTIL RECENTLY, IT WAS COMMON TO ISOlate computer operators from the rest of the firm, both physically and socially. Today, computers are more often distributed throughout the studio and given to designers and managers. This distribution consolidates a design team's resources, facilitates communication, demystifies the technology, and reduces apparent status differences between those with and without CADD experience.

John Forney, a project architect with Venturi, Scott Brown and Associates (VSBA) in Philadelphia, believes that locating the computers within a design team's area is essential because CADD is central to their iterative design processes. "With the computer," he explains, "we can change the window scale or pane pattern in subtle ways, and see that change across an elevation very rapidly." After establishing the design, those CADD elevations are developed into construction documents. However, VSBA still draws details manually, requiring proximity between ma-





YEAR MODEL 1981 (approximate)

CPU FOOTPRINT

**VAX** 780

30" x 120"

PRICE MEMORY \$250,000-\$300,000

1 megabyte

DISK CAPACITY

80-640 megabytes

YEAR 1990

MODEL

INTERPRO 2020

CPU FOOTPRINT

20" x 20"

PRICE MEMORY

\$15,000

DISK CAPACITY

16-48 megabyte 200 megabytes-8 gigabytes

#### **Computers in Practice**

#### Of all architectural firms:

Percent of firms with computers: 801 Percent of sole practitioners with computers: 631

Percent of firms with computers on a principal's desk: 432

#### Of architectural firms with computers: 3

Percent of firms that believe CADD has been profitable: 80

Percent of firms planning to expand their CADD hardware or software in the coming year: 59

Average estimated percent of productivity gain\*: 44

Percent of a firm's computers that are used for CADD: 51

Average percent of technical staff trained in CADD: 61

Average number of CADD training days: 15

Percent of firms that require CADD experience in new hires: 25

Percent of firms that prefer CADD experience in new hires: 61

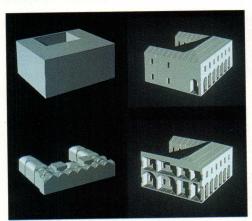
1. Source: 1991 AIA Firm Survey Report

Source: 1991 Mark Zweig & Associates' "Principal's Survey of A/E/P & Environmental Service Firms"

3. Source: 1991 PSMJ CADD Application and User Survey, Professional Services Management Journal

Productivity gain is the increase in revenue from the same amount of labor or the reduced time to perform a task with CADD assistance.

A solid model of Palladio's Palazzo Civena in Vicenza (below), completed by students at Harvard University, shows nontraditional views of space and structure. They subtracted interior volumes from a simple mass and then sectioned the resulting shell. Computers assisted Venturi, Scott Brown and Associates in creating an accurate cardboard model (below center) of the Clinical Research Building at the University of Pennsylvania (below, right).



chines and traditional drawing boards.

Over the past several years, William Mitchell, professor of architecture at Harvard's Graduate School of Design, has observed how putting computers in the hands of designers affects design quality. Now that CADD systems have improved, there is no need for an intermediary between the designer and the machine. "My students design directly and fluidly with 3D models," Mitchell claims. "It's an unconventional design process, without established cultural traditions, so designers take risks and come up with exciting, innovative work."

#### Making the transition

Many architects eager to take advantage of these capabilities were educated before CADD was commonplace in schools. Some may take courses on their own time, often with financial support from their firms. At VSBA, firmsupported training begins with outside courses and continues on real projects. As Forney points out, "No matter how much outside training you get, the only way to make it stick is to produce drawings in the office."

Employees who have learned CADD in school require less computer training. But, like any interns, they must learn about office practice. In a departure from tradition, however, friction may result when CADD-experienced apprentices disagree with lessexperienced managers about where and how to apply computers. According to Michael Fraser, an architect with Baxter Hodell Donnelly Preston in Cincinnati, "A firm may have people who are fast in drawing details, but if management doesn't give them time to create a detail library, those people will keep drawing details fast again and again."

Robert Johnson, professor of architecture at the University of Michigan, has examined such organizational effects of computers in design firms. He describes problems that arise because drafting software emphasizes logical,



well-defined processes and ignores the tacit, subtle design knowledge learned through experience. As a result, managers may limit the computer's role and ignore its potential for design. "This conflict," Johnson contends, "is an ongoing struggle between those who represent the emerging ideas of a new culture and those who currently hold authority."

The conflict will lessen as CADD literacy increases and as the younger, CADD-confident generation grows into management roles. In the meantime, observers of stateof-the-art technology are shifting their attention from drafting to electronic databases. Johnson believes the key to integrating technology is recognizing the growing importance of electronic information. Design not only creates a new building, but also generates new knowledge about the building, including data that can't be represented geometrically. He explains, "The architect becomes a manipulator and synthesizer of information in addition to a manipulator of physical objects. And the more information is recycled, the more efficient the next design process." Electronic databases improve productivity by supplementing the knowledge a designer carries to the next project, and by improving the transfer of information between team members.

#### Sharing with clients

WHEN THE TRANSFER OF ELECTRONIC INFORmation extends to clients, unexpected problems may emerge. For example, architects may manually draft on printed computer documents to make last-minute changes quickly. As a result, when the paper drawings are complete, the electronic ones are not For the recipients of the paper sets, such as contractors, this discrepancy makes no differ ence. But if clients request completed drawings on disk, additional work is required, and the client should expect to pay more for it. Other problems may arise when electroni



drawings are converted to the client's CADD ormat, because conversion procedures are not yet completely reliable.

Virginia Rocha, CADD administrator at Esherick Homsey Dodge and Davis in San Francisco, recommends that each firm set a policy about which service requests to accept and how to bill for them. The firm should nelp the client distinguish between normal and additional services and apply appropriate lisclaimers to electronic files. She also suggests that services to be performed at the end of a project, such as conversion to client stanlards, not be negotiated with the initial conract because of unforeseeable technology dvances during the project's life. "I advise aution on releasing CADD documents to lients without charge," she concludes. "They nay expect such free services from you and other design professionals in the future."

The AIA Task Force on Computerized Practice, chaired by Michael Schley, president of M:Systems in Raleigh, North Carolina, has been grappling with questions of data exhange. The AIA will hold a symposium on the opic at the A/E/C Systems Show in Dallas in June. "Owners will expect electronic data," ootes Schley, "and we want to make sure rechitects see this not as a burden, but as an apportunity to do more for their clients."

One leading opportunity is in computerided facility management (CAFM). With ectronic drawings and data, building mangers track changes in tenants, inventories, ersonnel, and interior design. Consultant Eric eicholz, president of Cambridge, Massachuetts-based Graphics Systems, cautions that AFM means more than simply giving clients ADD disks. Building owners do not need to ack the detailed data provided in construcon documents. "They mostly want eleconic databases for inventories," he asserts, nd as-built drawings that provide room imbers and department zones." According Teicholz, sophisticated clients may give chitects a 200-page specification for their ectronic facility databases. "Architects most lued," he predicts, "will be those who learn e skills their clients need."

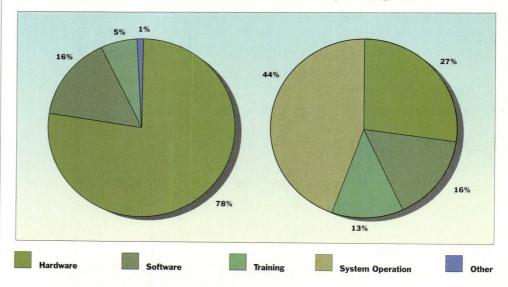
#### opting an automation strategy

ELPING ARCHITECTS ADJUST TO CHANGING les is David Jordani, president of the Minapolis-based Jordani Consulting Group. To observes that firms that originally deleted responsibility for computers to lowered staff are now reassessing this strategy. It is discover they need to shed the mysue around the technology," Jordani ex-

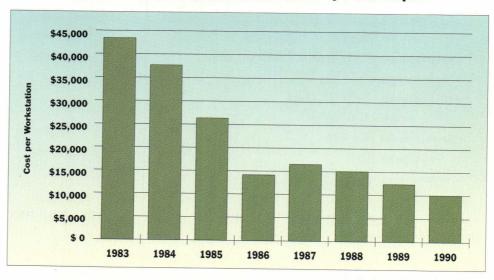
#### **Costs and Productivity of CADD**

#### **Initial Cost**

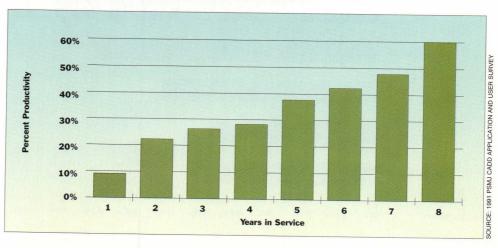
#### **Annual Operating Cost**



#### Hardware and Software Cost per Workstation by Year Acquired



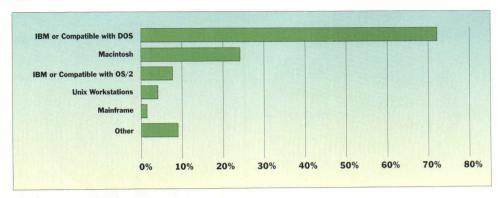
#### Productivity by System's Years in Service



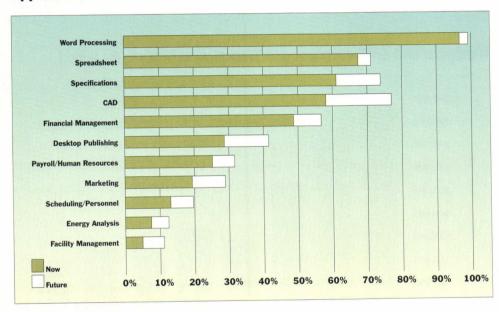
#### **Common Computer Systems and Applications**

(100 percent equals all architecture firms with computers)

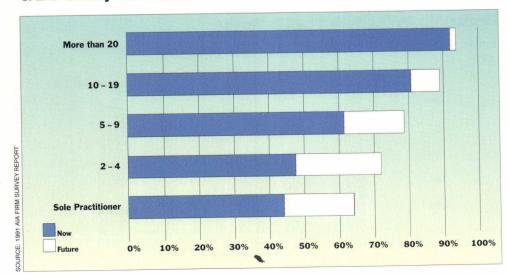
#### Type of Systems Owned



#### **Applications Used**



#### **CADD** Use by Firm Size



plains, "and manage it as they manage their other important resources." This process may mean shifting planning responsibility from a technician to a higher-level manager with a strategic vision of how the technology will benefit the firm. If a business goal is to improve design quality, for example, a firm should look for a system that supports design and analysis as well as drafting, and staff accordingly. "These firms have faith," claims Jordani, "that after the recession they'll be poised to be more productive and aggressive with help from computers. The successful ones recognize that they're in the business of information management."

#### Computers for the future

HARVARD'S MITCHELL SEES DRAMATIC changes ahead. "In the long term," he maintains, "as computing permeates practice more seriously, firms will change from a labor-intensive to a capital-intensive structure. There will be fewer people with higher skills and more technology."

Ronald Wooldridge, president of The Locke Group, publishers of CD-ROM discs for the design and construction industry, has already observed a new breed of young firms. With a balance of technical and design talents, their staffs are smaller, relative to the size of their projects, than they would be without the technology. "Sole practitioners," Wooldridge predicts, "will be able to do an astonishing amount of work without a support staff."

According to Eric Martin, director of the Macintosh Lab at the California Institute of the Arts in Valencia, one outcome of the profession's higher "information quotient" is that design will be more integrated with the building trades when all professions share a common electronic building database. "The computer enables us to interact creatively with all that information," he asserts. "Thind of the architect as a composer designing interactively with information, instead of delegating to consultants."

Experts may differ over how the architect's role will change in the next few years. Some emphasize knowledge management; others look forward to designing with walkthrough visualizations. Most experts foresee day when powerful, low-cost machines will sit on every architect's desk. Some believe that, as machines get smarter, the profession will grow smaller. But one thing is indisputable. For better or worse, the practice of architecture will never be the same again.

—B.J. Novits

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. Kalwall Corporaon manufactures sulated fiberglass ofing panels that ansmit diffuse light. rcle 401 on inrmation card. **Bristolite Sky-**

hts are designed cording to three ructural systems. rcle 402 on inforation card.

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information card. 4. Classic 2000, a pool and leisure pavilion designed by Clear Plastics International, features Danpalon interlocking panels. Circle 404 on information card. 5. Sun-Tek offers a range of skylights and accessories for residential applications. Circle 405 on information card. 6. Lin-El fabricates custom polycarbonate roof forms. Circle 406 on

halls, industrial

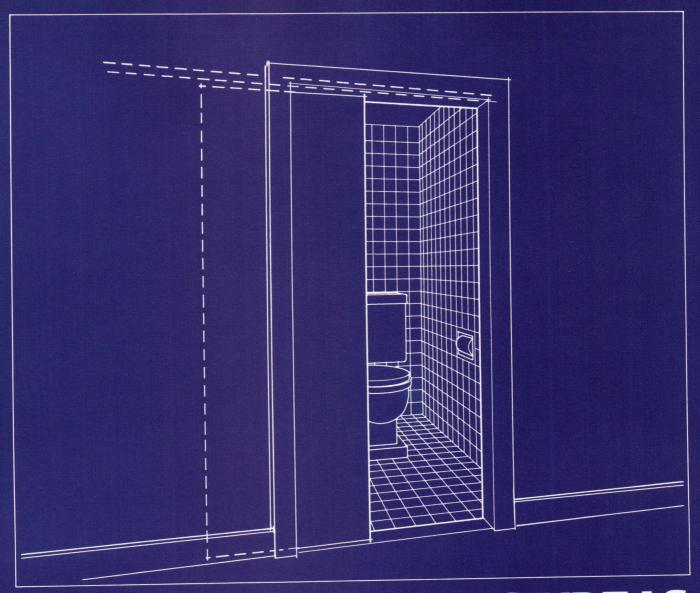
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plants, pool enclo-

sures, and atriums.



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Circle 407 on information card.

#### iberglass doors

PECIAL-LITE HAS INTRODUCED THE SL-18 colonial-style door designed for universities and other institutional buildings. SL-18 is constructed from molded fiberglass and manfactured in standard or custom colors. Because the color is not applied to the surface at actually penetrates the material, SL-18 equires less maintenance than painted wood cors. Special-Lite, Inc.

Circle 408 on information card.

#### eel roofing "tile"

HE METAL SALES MANUFACTURING CORPOtion produces Stile, a prepainted steel roofg system intended to emulate clay roofing e. Available in 3- to 10-foot-long panels and six colors, the system offers a Class A e-rating and is suitable for residential, ansard, and storefront applications. The department of the product of

Circle 409 on information card.

#### Cool air

TITUS HAS INTRODUCED A LINE OF LOW-temperature air diffusers, which provide air between 38 and 44 degrees Fahrenheit to occupied spaces. The design is intended to improve cooling-system efficiency by maximizing induction and providing a thermal barrier to prevent condensation. The company has produced an air-distribution products catalog that includes energy and acoustical considerations, application information, and research results.

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#### Solic surfaces

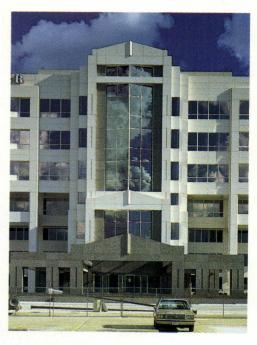
GIBR ALTAR SOLID SURFACING, PRODUCED BY the Ralph Wilson Plastics Company, is a solic, nonporous material fabricated from acrylic and polyester resins for use in building interiors. Available in sheets or vanity bowls, Gibraltar is appropriate for countertops, tabletops, shower walls, vanities, window sills, and tub surrounds. Commercial uses include restroom partitions, bars, and work surfaces. The surfacing resists heat, stains, and scratches, and is available in matte or gloss finishes and a variety of colors with matching adhesives and sealants. Because color penetrates the material, Gibraltar offers custom capabilities. The Ralph Wilson Plastics Company. Circle 411 on information card.



#### **Graphics software**

INTERGRAPH'S MICROSTATION SPARC IS CAD software for the generation, display, manipulation, and output of graphic information. The system, which runs on Sun Microsystems' SPARC line of RISC-based personal graphics workstations and compatible systems, has the capability to support multiple windows (above) that are simultaneously active. Users can manipulate views and menu palettes to create individualized work environments. Intergraph.

Circle 412 on information card.



#### **Metal-clad exteriors**

IN ADDITION TO WALL-PANEL SYSTEMS FABricated from stainless steel, copper, and insulated aluminum, Alply manufactures Tech Wall (above), an uninsulated aluminum-wall-panel system with track mounting. The panels are made of solid, ½-inch-thick aluminum. Alply, Incorporated.

Circle 413 on information card.

#### **Tough tile**

AMERICAN OLEAN HAS INTRODUCED TRIAD, a glazed commercial tile for high-traffic floors, available in a variety of geometric designs and solid colors. Produced in 8- or 12-inch-square sizes, the tiles feature two types of surfaces: a textured, granitelike glaze and a veined, marblelike finish. In addition to shopping malls, office buildings, and hotel lobbies, the product is suitable for residential foyers, kitchens, patios, walls, and countertops. American Olean.

Circle 414 on information card.

#### **Brass faucets**

THE ILLUSIONS COLLECTION OF BATHROOM fixtures, manufactured by Chicago Faucets, is constructed of solid brass available in three finishes: nonlacquered brass, polished chrome, and white enamel. The line is offered in two distinct styles. The company also produces faucets and fittings for kitchens and bars. The Chicago Faucet Company.

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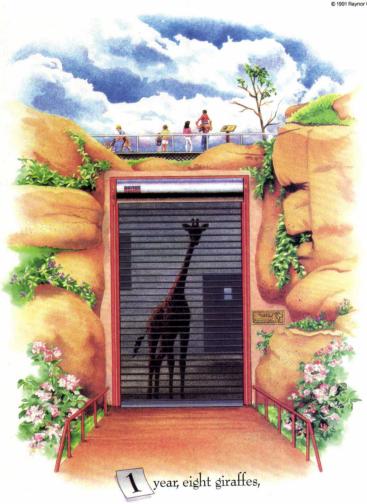
#### PRODUCTS



#### Cement cladding

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#### **Fiberglass ornament**

MOLDED FIBER GLASS/UNION CITY, A DIVI sion of the Molded Fiber Glass Companies produces custom plastic and composite archi tectural elements such as fascias, arches cupolas, cornices, rails, balusters, moldings column covers, roof panels, simulated brick planters, and beam enclosures. According

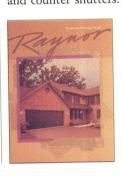


to the manufacture molded fiberglass of fers a corrosion-re sistant alternative t wood, aluminum, an wrought iron. Molde Fiber Glass/Union City

> Circle 419 a information care

#### **Automated security**

RAYNOR GARAGE DOORS MANUFACTURES range of electrically operated rolling ste doors that include perforated slat and second rity doors, fire doors, service doors, grille and counter shutters. Decade III is a reside



tial garage door wir a polystyrene insula ing core and option vinyl seal. The cor pany's product li also includes gara doors for commerc and industrial buil Circle 420 ings.

information can

#### **Cellular flooring**

THE H.H. ROBERTSON COMPANY'S CELLCAST floors provide an accessible wire and cable distribution system for cast-in-place concrete structures, eliminating core drilling to reach electrical services. The system features a built-in wire raceway system while eliminating concrete slab forming, shoring, and form removal. The system also provides steel floor units that carry all dead and live loads. In



addition to cellular floors, The H.H. Robertson Company also manufactures wall and roof systems for a variety of commercial, industrial, and institutional buildings.

> Circle 421 on information card.

#### Plastic raceways

CARLON PRODUCES THE EGALINE SURFACE Raceway System, a nonmetallic raceway that manages power, data, and communications vires. Manufactured from PVC, the system is ightweight and does not require bonding or grounding. Available in 5- and 10-foot engths, the raceway includes a variety of profiles, boxes, fittings, and accessories. A over prevents wire contact with live conducors. The 16-page brochure includes informa-



tion on channel styles and system features. Carlon is a division of the Lamson & Sessions Company, which also fabricates utility ducts, drain pipes, and lighting controls.

> Circle 422 on information card.

#### nergency lighting

ELEDYNE BIG BEAM MANUFACTURES EMERency lighting equipment for commercial



and industrial facilities. The 64-page catalog includes excerpts from the National Electric Code and Life Safety Code, battery information, and technical data. Circle 423

on information card.

**Durable tile** 

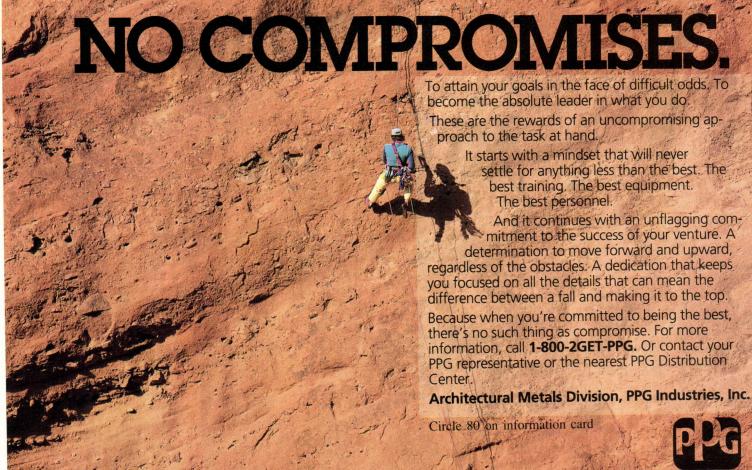
BUCHTAL MANUFACTURES GLAZED AND unglazed ceramic tiles, including the Aurum Metalloid series featuring a silver or gold reflective surface; the Marathon series with a thick glaze for heavy traffic areas; and Quantum II, an unglazed tile for indoor and outdoor applications. The 20page brochure includes detail drawings and information on building facade and pool applications.

Circle 424 on information card.





Circle 78 on information card



FEDERAL CORRECTIOAL COMPLEX FLORENCE, COLORADO (pages 44-45)

CLIENT: Department of Justice, Federal Bureau of Prisons ARCHITECTS: LKA Partners/Lescher and Mahoney/DLR Group, Colorado Springs, Colorado—Bryce Pearsall (principal-in-charge); John Quest (project manager); Pat Ziuchovski (associate project manager) LANDSCAPE ARCHITECTS: Lescher and Mahoney/DLR Group ENGINEERS: Lescher and Mahoney/DLR Group and Martin/Martin Consulting Engineers (structural); Lescher and Mahoney/DLR Group and RMH Group (mechancial/ electrical); Martin/Martin Consulting Engineers (civil) GENERAL CONTRACTORS: Hensel Phelps Construction Com-

cost: \$182 million—\$133/square foot

(principal-in-charge) Carl W. Lagoni (consulting principal); Jeffrey A. Lake, James Lind, John W. Lazootin (design team)

DESIGN ARCHITECT, MASTER PLAN, SALES CENTER & CLUBHOUSE: Richardson Nagy Martin, Newport Beach, California-Walter Richardson (partner-in-charge); Allen Hill (senior project director); Steve McCormick, Ravi Varma, Paul Anderson (design team)

ARCHITECT OF RECORD: Fugleberg Koch Architects, Winter Park, Florida—Lyle P. Fugleberg (partner-in-charge); Bob Koch (design partner); Joe Davis (senior architect);

INTERIOR DESIGNER: Design 1 Interiors LANDSCAPE ARCHITECT: EDSA

ENGINEERS: O.E. Olsen & Associates (structural); Kaiser-Taulbee Associates (mechanical/electrical) Boyle Engi-

CONSULTANTS: Cox Associates (roofing); Robert J. Laughline & Associates (lighting); Ricca Associates (kitchen)

CONTRACTOR: MW Builders

KIRKLIN CLINIC BIRMINGHAM, ALABAMA (pages 38-41)

CLIENT: University of Alabama Health Services Foundation, Birmingham

DEVELOPER: Johnson-Rast & Hays Company ARCHITECTS: Pei Cobb Freed & Partners, New York City; TRO/The Richie Organization, Birmingham, Alabama; Garikes Wilson Atkinson, Birmingham, Alabama

LANDSCAPE ARCHITECT: Nimrod Long & Associates ENGINEERS: Lane Bishop York Delahay (structural); Newcomb & Boyd (mechanical/electrical)

INTERIOR DESIGN: Mitchell International CONSULTANTS: Earl Meyer Associates (equipment planners)

GENERAL CONTRACTOR: Brasfield & Gorrie General Contractor/BRIC, Inc.

cost: \$125 million—\$290/square foot

FEDERAL CORRECTION INSTITUTION THREE RIVERS, TEXAS (pages 46-47)

CLIENT: U.S. Department of Justice, Federal Bureau of

ARCHITECT: Hellmuth, Obata & Kassabaum, Dallas, Texas—Daniel Jeakins (principal-in-charge); Jess Williams (project manager); Gordon Gilmore (project designer); Jamie Smith (project architect); Joe Scolaro (MEP engineering principal); Don Elliott, Roberta Swatek (electrical engineers); Bob Nachtrieb, Chandler Woods (mechanical engineers); Terry Kingston (plumbing); Mike Preston, Mark Bowers (landscape architecture); Brigitte Preston, David Botello (interior design); Dan Rothe (construction administration)

ENGINEERS: Walter P. Moore & Associates (structural, civil); HOK (mechanical/electrical)

**CONSULTANTS:** Hanscomb Associates (cost estimating); H.G. Rice & Company (food service/laundry); Rolf Jensen & Associates (life safety); Carl J. Erickson (communication/security); Fluor Daniel (construction administration); INSPEC (specifications)

GENERAL CONTRACTOR: H.B. Zachry Company cost: \$49 million—\$102/square foot

BONNET CREEK GOLF CLUBHOUSE
WALT DISNEY WORLD, ORLANDO, FLORIDA (pages 52-53)

The best personnel.

And it continues with an unflagging com-

**CLIENT:** Disney Development Company ARCHITECT: Gwathmey Siegel & Associates, New York City—Charles Gwathmey, Robert Siegel (principals); Joseph Ruocco (associate-in-charge); Edward Arcari (project architect); Joseph Baker (site architect); Peter Guggenheimer, Loretta Leung, Rob Luntz (project team)

LANDSCAPE ARCHITECT: HOH Associates ENGINEERS: Tilden, Lobnitz & Cooper (structural); Grant

Engineering (mechanical/electrical); Post, Buckley Schuh & Jernigan (civil)

CONSUTLANTS: Hilliker Associates (food service); Richardson & Richardson (graphics/signage); Carl Hillmann As sociates (lighting)

CONTRACTOR: Jack Jennings & Sons cost: Withheld at owner's request

DISNEY'S CONTEMPORARY RESORT HOTEL LOBBY WALT DISNEY WORLD, ORLANDO, FLORIDA (pages 54-55)

**CLIENT:** Disney Development Company ARCHITECT: DDI Architects, Philadelphia, Pennsylvania-Karen Daroff (principal-in-charge of design); Mai tin Komitzky (design director); John Borne (project manager); Robert Hilton (project architect); Richard Marencic (project designer)

INTERIOR DESIGNERS: Daroff Design INTERIOR SIGNAGE: DDI Graphics

ENGINEER: Mattern Engineering/H.C. Yu Associates consultants: Walt Disney World Co. (audio-visual); C.M. Kling & Associates (lighting); Cerami & Associates (acoustics)

cost: Withheld at owner's request

PLAYA VISTA LOS ANGELES, CALIFORNIA (pages 56-57)

**CLIENT:** Maguire Thomas & Partners MASTER PLANNING TEAM: Moule & Polyzoides Architects and Urbanists, Los Angeles, California; Duany & Plate Zyberk Architects, Miami, Florida; Hanna/Olin Land-

DISNEY VACATION CLUB RESORT
WALT DISNEY WORLD, ORLANDO, FLORIDA (pages 50-51)

**CLIENT:** Disney Development Company DESIGN ARCHITECT, GUEST VILLAS: Bassenian/Lagoni Architects, Santa Ana Heights, California—Aram Bassenian

Diana Ibarra (project architect)

cost: Withheld at owner's request

scape Architects, Philadelphia, Pennsylvania; Legoretta Arquitectos, Mexico City, Mexico; Moore Ruble Yudell Architects, Santa Monica, California

CIVIL ENGINEER: Psomas & Associates

consultants: Bill Jordan, June Kailes (disability design); Camp Dresser & McKee (environmental); Barton-Aschman Associates, White Mountain Survey Co. (transportation)

BIG CEDAR LODGE RIDGEDALE, MISSOURI (pages 58-61)

CLIENT: Bass Pro Shops

ARCHITECT: Bass Pro Shops Corporate Architects, Spring-field, Missouri—Thomas W. Jewett, Donald G. Briggs architectural designers); Rene Wade, Jeff T. Masters architectural staff); Jan Burch, Maggie Throgmorton support staff)

consultants: Bruce Downing, Mark Viets (master plan); Guy Essary (construction manager); Russ Halley (interiors); Bill Eddie, Malone Finkle & Associates (mechanical); Bill Bergman, Albert Kerr (structural); Craig Roeder & Associates (lighting); Gary Gillum (public address) CONTRACTORS: Waters & France; Meco Systems cost: Withheld at owner's request

CIENCE LIBRARY
INIVERSITY OF CALIFORNIA, SANTA CRUZ (pages 62-65)

RCHITECT: Esherick Homsey Dodge and Davis, San rancisco, California—Charles Davis (principal-inharge); Todd Sklar (project designer and manager); lierre Zetterberg (job captain); Kenneth Hammons construction administration)

ANDSCAPE ARCHITECT: Nishita & Carter

NGINEERS: Rutherford & Chekene (structural); Guttman MacRitchie (mechanical); Cammisa & Wipf (electrical); Bestor Engineers (civil) **CONSULTANTS:** Wilson Ihrig (acoustics); IDP (interiors); Architectural Lighting Design (lighting) GENERAL CONTRACTOR: S.J. Amoroso Construction cost: \$11.8 million—\$151/square foot

CAMPUS SERVICES COMPLEX/BIOLOGY FIELD STATION UNIVERSITY OF CALIFORNIA, SAN DIEGO (pages 66-69)

ARCHITECT: Anshen + Allen, Los Angeles, California— Peter Stazicker (managing principal); David Rinehart (design principal); Dennis McFadden (project architect/senior designer); Kelly Locke (project architect); Alek Zarifian, Dave McCarroll, Martha Tardencilla, Geoffrey Siebens (project team)

LANDSCAPE ARCHITECT: Wimmer Yamada Associates ENGINEERS: Blaylock-Willis (structural); Sweven Associates (mechanical); Randall Lamb (electrical); Barrett Consulting Group (civil)

CONSULTANTS: Stuart Hemstreet (greenhouse); Paul Moore (agriculatural fields); Hanscomb Associates (cost estimating)

**CONTRACTORS:** Kvaas Construction Company (campus services complex); Frank Stahl Construction (biology

COST: \$3.4 million—\$104/square foot (campus services complex); \$1.5 million—\$128/square foot (biology field station)

NORTHWEST HOUSING UNIVERSITY OF CALIFORNIA, LOS ANGELES (pages 72-73)

ARCHITECTS: Barton Myers Associates, Los Angeles, California; Antoine Predock Architects, Los Angeles, California; Esherick, Homsey, Dodge and Davis, San Francisco, California; Gensler and Associates, Los Angeles, California (executive architect)

LANDSCAPE ARCHITECT: Burton & Spitz

ENGINEERS: Syska and Hennessy (mechanical/electrical); John A. Martin (structural); Paller-Roberts Engineering

**CONSULTANTS:** Smith Fause and Associates (acoustical): Hanscomb Associates (cost estimating); Marshall Associates (food services)

cost: Withheld at owner's request

GORDON AND VIRGINIA MACDONALD MEDICAL RESEARCH LABORATORIES
UNIVERSITY OF CALIFORNIA, LOS ANGELES (pages 74-75)

ARCHITECT: Venturi, Scott Brown and Associates. Philadelphia, Pennsylvania—Robert Venturi (partnerin-charge); Ronald Evitts, James F. Williamson (project managers); Denise Scott Brown, Jeffrey F. Krieger, Steven Wiesenthal, Kairos Chen, Catherine M. Cosentino, Susan N. Hoadley, Steve Izenour, Don M. Jones, Joan Pierpoline, John Rauch, Charles Renfro, Scott Osbourne, Miles Ritter, Garreth Schuh, Eric Thompson, Matt Wargo (design team)

ASSOCIATE ARCHITECT: Payette Associates, Boston, Massachusetts—Thomas M. Payette (partner-in-charge); Giles Carter, Vance Hosford (project manager); Victor DeSantis, Doran Abel, Janet Baum, Paula Byers, Ed Fowler, Jon Romig, Terry Shininger (design team) ASSOCIATE ARCHITECT: Ronald McCoy Architect, Los Angeles, California

LANDSCAPE ARCHITECT: Emmet L. Wemple and Associates ENGINEERS: Hayakawa Associates (mechanical/electrical); John A. Martin and Associates (structural); Rogoway/Borkovetz Associates (civil) CONSULTANTS: Grenald Associates (lighting); Heitmann

and Associates (curtain wall)

GENERAL CONTRACTOR: Robert E. McKee cost: \$38 million—\$226/square foot

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#### ADVERTISERS INDEX

Circle nu	umber Page Number	Circle n	umber Page Number
46	ACI Glass Products36	54	Louisiana-Pacific (East Reg.)92
	AIA Accent126	60	Louisiana-Pacific102
_	AIA Bookfair126	26	N.E.G. America14
_	AIA Convention17	2	Newman Tonks/
40	AKZO28		Falcon Lock26-27,29
1	Andersen Windows76-77	4	Newman Tonks/
_	Apple Computer/Domestic .12-13	_	Quality Hardware26-27
14	Armstrong World	6	Newman Tonks/Harloc26-27
	IndustriesC2, p.1	8	Newman Tonks/ Monarch Hardware26-27
70	Belden Brick Co.	18	Nixalite of America6
	(East, Midwest Regs.)113		Osram Corporation4-5
22	Bethlehem Steel Corp8-9	34	Plan Hold Corp19
24	Bradley Corp10	72	Pozzi Window Co.
_	Brick Institute of America17A-H	14	(West Reg.)113
32	CAD Warehouse18	80	PPG Glass120-121
74	Calcomp, Inc114	62	Raynor Garage Doors106
20	Carlisle SynTec Systems7	64	Raynor Garage Doors118
28	CNA Insurance	36	Rohm and Haas20-21
38	CYRO Industries22	68	Sloan Valve Co108
50	DPIC Companies84-85	10	Summitville Tiles, IncC3
56	Follansbee Steel93	44	Vulcraft34-35
12	Georgia-Pacific	42	Weather Shield Mfg., Inc30-31
84	Graphisoft125		
52	Grohe America, Inc86		
76	Hafele116		
66	Haws Drinking Faucet107		
58	HEWI, Inc94		
82	Hurd Millwork Co123		
30	Kalwall18		
16	Kawneer Company, Inc2-3		

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Koch Materials Co. .....119

LCN Closers......78

78

48

## **Problem:**

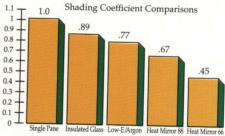
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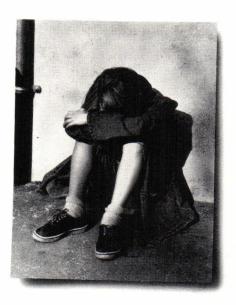
The people at Xerox are experts at enlarging and reducing things.

Just look what they've done for the child abuse problem in Kansas City.

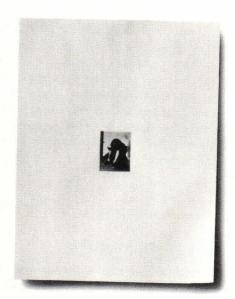
Every hug, each bit of praise, every minute of one-to-one attention Xerox employees give the children at the Niles Home helps lessen the pain these abused children must suffer. But, more impor-

The Foundation is a non-profit, non-partisan organization founded in 1990 in hopes of encouraging community service. And like Xerox we are committed to solving serious social problems on a local level — with innovative solutions.

And although employees often donate time to these social programs during business hours, companies have reported only positive effects on their businesses, such as enhanced employee self-esteem and morale, and improved leadership and teamwork. Of course, without the support and par-







tant perhaps, is the impact their time and effort has on the battered children problem as a whole.

That's what Xerox Chief Executive Officer and President Paul Allaire had in mind when he helped pioneer Xerox's Community Involvement Program (XCIP) in 1974. XCIP provides a means to channel funds to employees for community projects.

Some of the social problems on which Xerox employees have already had meaningful impact are youth at risk, environmental problems, illiteracy, AIDS, and the disabled.

This is the kind of corporate activism that the Points of Light Foundation is hoping to promote.

ticipation of people such as Xerox's President and CEO, Paul Allaire, programs like these would never be possible. It takes the power only our nation's business leaders can provide to solve their communities' problems.

For more information on corporate involvement in community service, contact the Points of Light Foundation at 1-800-888-7700.

But please call us soon. Because although a program like Xerox's may be very difficult to duplicate, we would really like to help you try.



## **Neat** file

ARCHITECTURE'S "No Excuses After This" information exchange

#### Vapor Barriers and Retarders CSI Division 07190

#### **Barrier Location**

Vapor barriers limit the passage of water vapor through walls, roofs, and floors. Without the barriers, water vapor will migrate from areas of higher moisture to those with lower moisture. When the vapor hits an area with a temperature lower than the air's dew point, it condenses into liquid. If this process takes place within a wall, floor, or roof, serious damage to the building can occur. "The vapor barrier goes on the warm side of the wall" is a rule of thumb that is not applicable everywhere. In air-conditioned buildings located in southern regions, humid air from the outside may condense when it hits the cool, inner surface of an air-conditioned wall. ASHRAE recommends installing vapor barriers on the interior side of the wall, roof, or floor except in Florida, Hawaii, Puerto Rico, most of Louisiana, south and east Texas, southern Alabama, southern Mississippi, southern Georgia, and the coastal areas of North and South Carolina. These regions require vapor barriers be placed on the exterior side of walls, roofs, or floors.

Greg Van Deusen **BVH** Engineers Bloomfield, Connecticut

rier should be ex-

tended to the rough

opening and taped

to the duct or the

flange of the fan

housing with vapor-

resistant sheathing

tape (left). All per-

be taped on the outside of the housing.

Kenneth Kruger, AIA

Albenberg, Architects

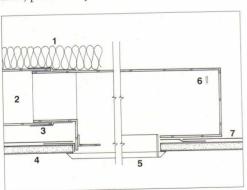
Cambridge, Mass.

Kruger Kruger

forations of the housing should also

#### Convective Vapor Penetration

Convective penetration of water vapor can negate the goal of the vapor retarder: to keep moisture out of exterior wall, floor, and roof construction. Vapor retarders are often inadequately installed in the field, particularly in such building locations as through-wall exhaust fans. The vapor bar-



VERTICAL SECTION THROUGH COMPOSITE EXHAUST FAN

- 1 INSULATION
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- 5 GRILL
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#### **Practice Standards** CSI Division 01150

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Albert W. Rubeling, Jr., AL Rubeling & Associates, Architect Towson, Marylan

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In a soft economy, many architects may find greater opportunity for pro bono work. "Pro bono" means "for the public good," so architects should carefully select organizations such as charitable agencies and health facilities that deserve their service. Pro bono projects might include making a church accessible to the handicapped, bringing a local adoption society's converted residence into code compliance, or designing an exterior stair as a second means of egress from a nursing home. Our office recently converted a hous into a treatment facility for babies with AIDS. In addition to providing a public service, architects can gain professionally through such projects. Presentations to a charity's building committee are often seen by local business leaders and company executives who sit on such committees. Good work generates good contacts, while providing a needed service.

Susanne DiGeronimo, A Architects DiGeroni Paramus, New Jer

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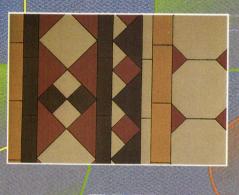
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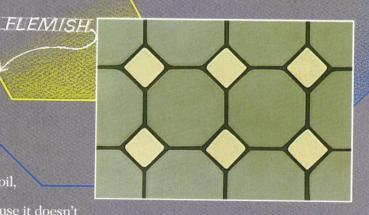


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OCT. WITH DOT





Summitville Tiles Inc. • Summitville, Ohio 43962

"If you can convince me that Summit" shingles will increase curb appeal at an affordable cost-sure I'll spec them."



G-P: You like the way wood shakes look on a house?

YOU: If money was no object, I'd use them all the time.

**G-P:** Well, G-P Summit shingles are designed with a built in shadow line, and when they're installed they have the same great dimensional look as wood shakes. They come in several different colors, too.

**YOU:** Terrific. But what are they going to cost me?

**G-P:** Not a lot more than plain 3-tabs. You figure how much better the house is going to look, and the money really isn't a lot.

**YOU:** I admit I'm surprised. What kind of warranty do they carry?

**G-P:** Up to 35 years, transferable, and backed up by Georgia-Pacific.\*

**YOU:** Better curb appeal, not much more cost, and

a great warranty. You're pretty convincing.

**G-P:** No more questions? Come on, I'm just getting warmed up.

For more information on G-P Summit Series shingles, call 1-800-BUILD G-P (284-5347), Operator 731. Or check Sweets, Section 07310/GEO.

### Solve it with G-P.<sup>sm</sup>



\*Ask your dealer or call G-P for a copy of the warranty containing terms and conditions of coverage.

Solve it with G-P is a service mark and Summit is a registered trademark of Georgia-Pacific Corporation.

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