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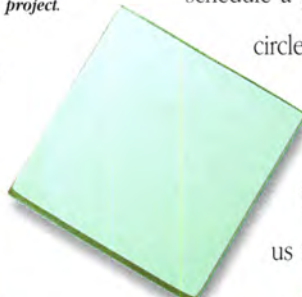
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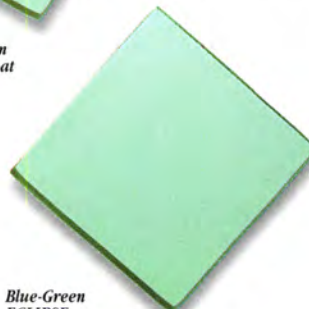
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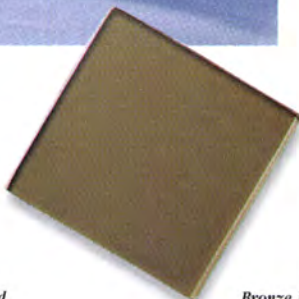
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Bold Stroke at Glenwood Canyon

The creative role of design in resolving great controversies is one of the more inspiring aspects of our calling. The Glenwood Canyon interstate highway project, described in the June 1994 issue of RECORD ("Take the High Road," pages 112-115), is a superb illustration of this role. However, the article does not acknowledge the full impact of the architect, who not only led the design team, but (well before the formal design process started) forged the very concept that made this solution possible.

Though the RECORD article begins the story in 1976, when Edgardo Contini (of Gruen Associates) and Joseph Passonneau (representing DMJM) were selected to lead the team that was to design this segment of the interstate system, the true origins of this innovative design go back to 1973, when the Colorado DOT held a competition among four engineering firms to break a long impasse between the state engineers and the environmentalist lobby.

I remember sitting in the crowded Glenwood Springs high school gymnasium, watching the first public presentation of the four schemes. Three were fairly conventional—separating the east and west roadways, for example, or a double-deck scheme that solved an acoustical problem by creating a massive visual one. On the other hand, the fourth concept, presented by Edgardo Contini, was bold and new. Indeed, it took our breath away. It was Contini who proposed the lifting up of selected portions of the highway onto (and into) the canyon walls, thereby preserving the valley floor where it was most threatened.

The combination of viaducts and tunnels, a hundred feet in the air, was inherently exciting. He showed us examples of such highways already built in Austria and Italy. I was reminded of an image from my childhood—the mountain highway in the Futurama by Norman Bel Geddes at the 1939 World's Fair in New York.

Contini recognized the heavy cost of this approach. In what he referred to as the "diplomacy of design," he developed criteria to designate those areas (mostly at the center of the canyon) where the steep walls and narrow valley justified this greater investment.

The impact of Contini's presentation on the crowd in that gymnasium was immediate and electric—at last here was an idea that met the challenge in a decisive and even beautiful way. His superb drawings, models, and sketches were examined and pored over, and he was besieged by questions and expressions of support.

It was instantly clear that, if DOT was to get Interstate 70 through the Glenwood Canyon, Contini's scheme, in some form, would have to be followed. Contini was asked to join forces with an engineering firm with DOT experience—first with HNTB and later with a broader coalition including DMJM/Passonneau as co-architects.

That evening 21 years ago was one of those wonderful moments in the history of the design profession when one of its practitioners had, by a bold, simple stroke, broke through a long impasse, providing an exciting new opening where previously all doors were shut.

*Paul Willen, Architect
Chappaqua, New York*

January 13-15

Art Deco Weekend in Miami Beach includes a lecture series and walking, trolley, and bicycle tours of Tropical Art Deco architecture. Call George Neary, 305/672-2014 for details.

Through January 29

Exhibition on architect Richard Henriquez and his work, including his "Memory Theater" pavilion of objects he has collected and created. Canadian Center for Architecture, 514/939-7000.

Competitions

- National Institute for Architectural Education is accepting entries for the following student design competitions: Dinkelloo/AAR Traveling Fellowship—\$7,000 for four months of travel, of which \$3,500 is applied to two months at the American Academy in Rome. Entry deadline: March 1, 1995. Paris Prize: "Engaging the Edge"—Supplemental proposals for Manhattan's Hudson River Waterfront. Entry deadline: May 12, 1995. Universal Design Competition: "Challenged Ground"—Urban Housing and Community Outdoor Space on the Lower East Side of Manhattan. Entry deadline: June 8, 1995. Write NIAE, 30 West 22nd Street, New York, NY 10010 for entry forms and details, or call 212/924-7000; fax 212/366-5836.
- Entry forms for the Benedictus Awards for outstanding architectural projects with laminated glass are available from AIA (202/393-5247), ACSA (212/785-2324), UIA (011/331-4524-3688). Deadline: April 4, 1995.
- Design competition entries for the development of the Korean American Museum of Art and Cultural Center, Los Angeles, are due February 22, 1995. Fax 213/933-4766 for information.
- Gypsum Association "Drywall Construction Awards" entries are due December 31, 1994. Call 202/289-5540 for details. ■



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Subscription rates are as follows: U. S. Possessions \$54.00, Canada \$65.00 (payment in U. S. currency, GST included); all other Foreign (including Air): \$160.00, add \$60.00 annually for air freight delivery. Single copy price \$7.00; For Foreign: \$10.00. For Subscriber Services: 609/426-7070.

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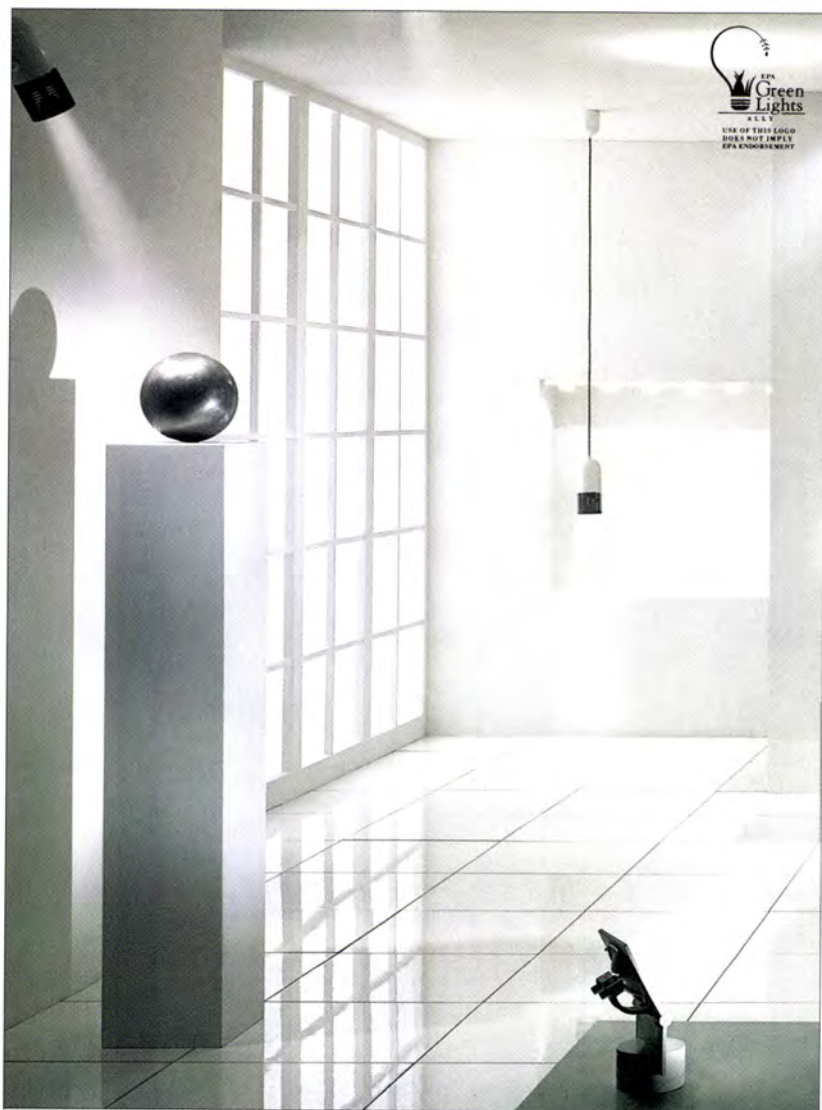
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ARCHITECTURAL RECORD (ISSN0003-858X) is published monthly by McGraw-Hill, Inc. Second class postage paid at New York NY and additional mailing offices. Postage paid at Montreal, Quebec, Canada. Canada Post International Publications Mail Product Sales Agreement No. 246565. Registered for GST as McGraw-Hill, Inc. GST Number R123075673.

Postmaster: Please send address changes to: ARCHITECTURAL RECORD, Attn: Fulfillment Manager, P. O. Box 566, Hightstown, NJ 08520. This issue is published in national and separate editions numbered or allowed for as follows: Regional sections: 75E and 75W



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Next month

Building features include work by Norman Foster, Patkau Architects, Arquitectonica, and Richard Raugh.

Building Types Study topic is Multi-family housing.

Also in January:**In The Profession**

- Indicators
- Agenda: Justifying Green Architecture
- Fundamentals: Cast-in-Place Concrete
- Assisted Housing: Coping with the Process

How to Use This Directory Issue 79

Sources of architectural building materials are listed following Sweet's Data Filing Format classification system

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Thermal & Moisture Protection 152****Division 8
Doors & Windows 182****Division 9 Finishes 217****Division 10 Specialties 236****Division 11 Equipment 252****Division 12 Furnishings 260****Division 13 Special Construction 271****Division 14 Conveying Systems 280****Division 15 Mechanical 284****Division 16 Electrical 290****THE PROFESSION****Indicators 25
The Office Library 26**

Offices; Recession and Recovery
The Architect's Bible

Editorial 9

Product Industry at Crossroads

**Letters/Calendar 4
Design News 13
Editorial Index 46
Classified Advertising 350****Manufacturer Index 351
Advertising Index 362
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Charles D. Linn, RECORD LIGHTING

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RECORD readers receive a special bonus this month with the first-time publication of this desktop directory/guide issue to building product manufacturers. It's designed to serve you for the whole of 1995 as a comprehensive reference to building product manufacturers and their products. Organized on the Sweet's 16-category product classification system, each of over two thousand manufacturers is identified by name, address, contact, and telephone and fax numbers, along with indexes that also allow you to enter the directory by product type or by name of manufacturer. You'll find its greatest value at the stage in product selection when you need a first cut at a listing of manufacturers in a specific product category (see "How to Use This Directory" on page 79). [The Directory takes up most of this issue but not all; you'll find design news, a six-page feature on useful information sources, the monthly market Indicators page, RECORD's annual editorial index—as well as this column—in the front part of the volume.]

Total immersion in preparing this directory prompted the editors to reflect on the changing state of the building product manufacturing industry. Here are some items:

- Consolidations have reduced the numbers of companies serving the industry, reducing the level of marketing dollars.
- To cut costs in a tight economy, companies are cutting back on direct sales representation, and relying instead on other conventional and non-traditional routes to reach the specifier—trade shows, business advertising, direct mail, catalog services, and a range of electronic media.
- For their part, architects and other design professionals, their staffs depleted by the recession and depressed fees, no longer able to rely on a sales rep at their beck and call as before, and lacking time to keep track of new product brochures and samples, are looking to consultants who organize product information either within each firm, or at regional product information resource libraries linked to offices by fax or modem.
- The building-product market is becoming more global, albeit not at a break-neck rate. Domestic manufacturers are stepping up the tempo of overseas marketing, and products made overseas are entering the country at a rising rate, especially in the categories of people-moving devices, curtain wall, as well as many types of interior furnishings and finishes.
- The recycled-products market may at long last be turning viable. The prices of used, saved and packed corrugated cardboard, newspapers, metal cans, and so-called 'post-consumer' plastics have risen 75% and more this year, a clear indicator of growing interest in these 'raw' materials as a basis for building (and other) recycled products.
- Performance of products in place has become a top priority among manufacturers, in line with the sweeping national focus on quality that ranges across all industries, from cars to appliances to the service and information sectors. This trend coincides with a litigious climate that aims a bright spotlight on product liability.
- Through their architects, owners are insisting on the specification of alternate brands to increase bid competition and reduce price.
- Last but not least, word-of-mouth evaluation of products continues as an important but underestimated factor in product selection.

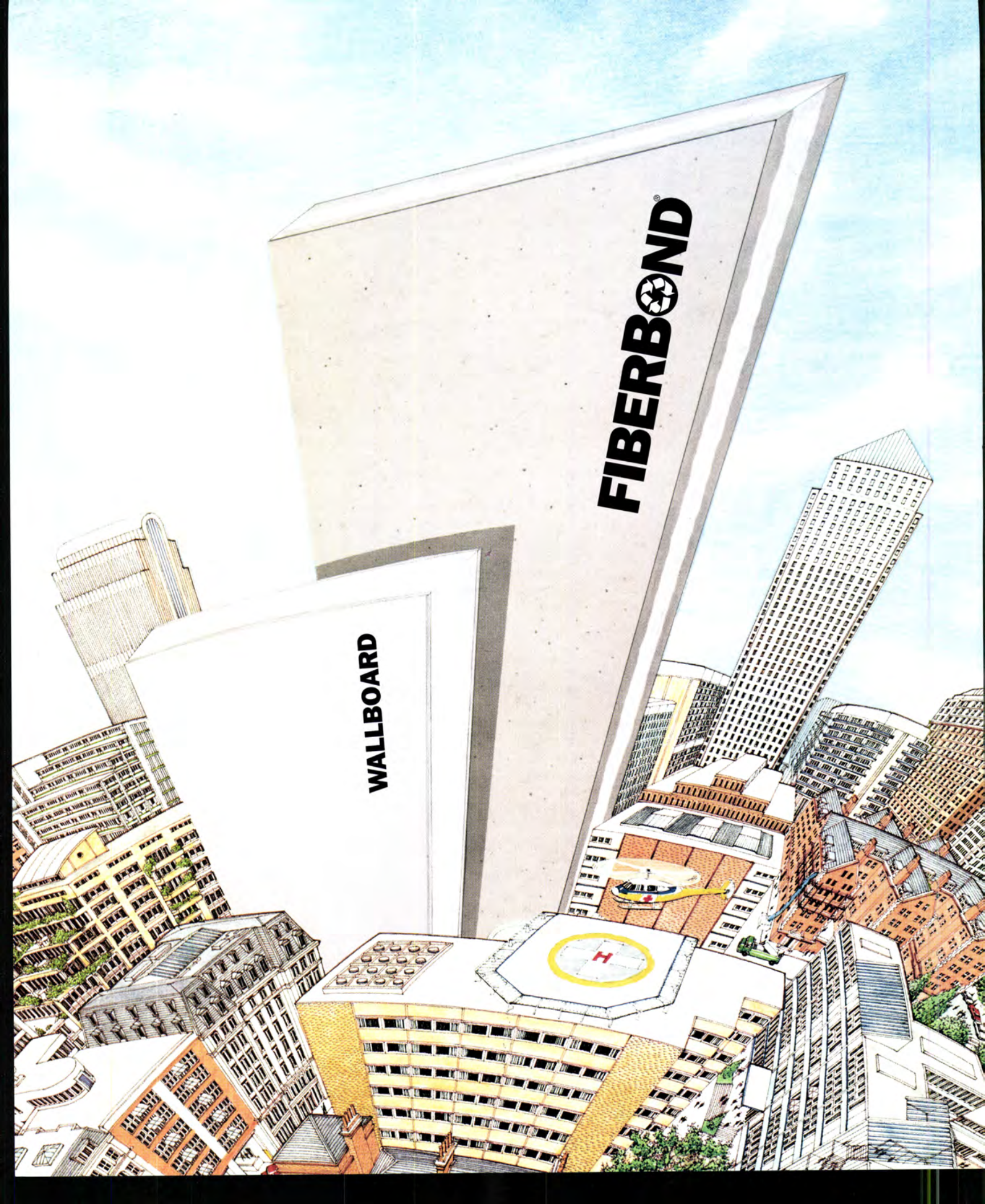
Bottom line is that the times call for increased quality of product performance, marketing linked less to personal selling and more and more toward print and automated means of communicating benefits, and spreading globalization of the building product market.

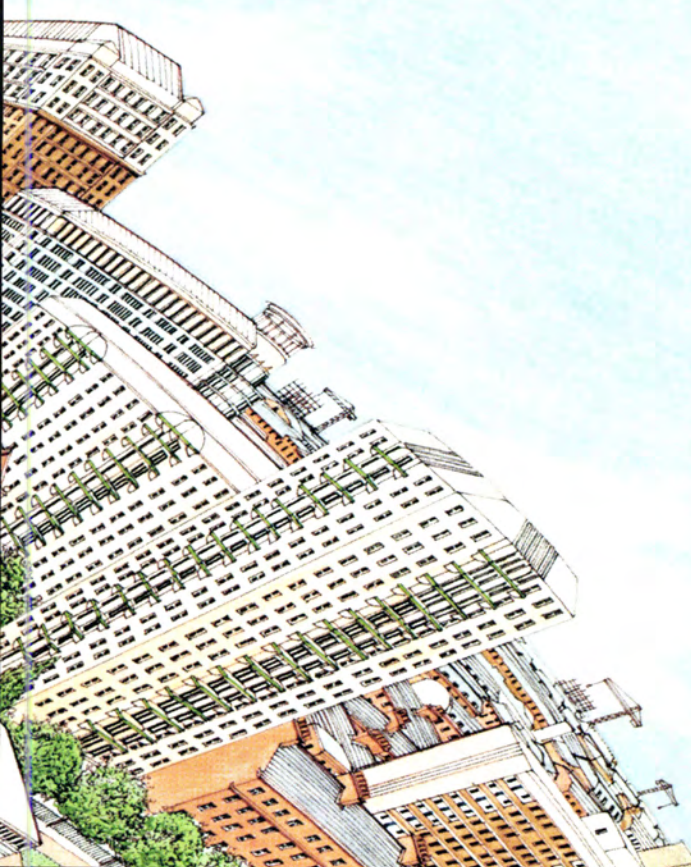
The editors firmly believe this directory issue will make the task of product selection easier, simpler, and faster. Send us your comments. *Stephen A. Kliment*

Special credit goes to associate editor Joan Blatterman and design director Anna Egger-Schlesinger for their dominant roles in developing this directory.

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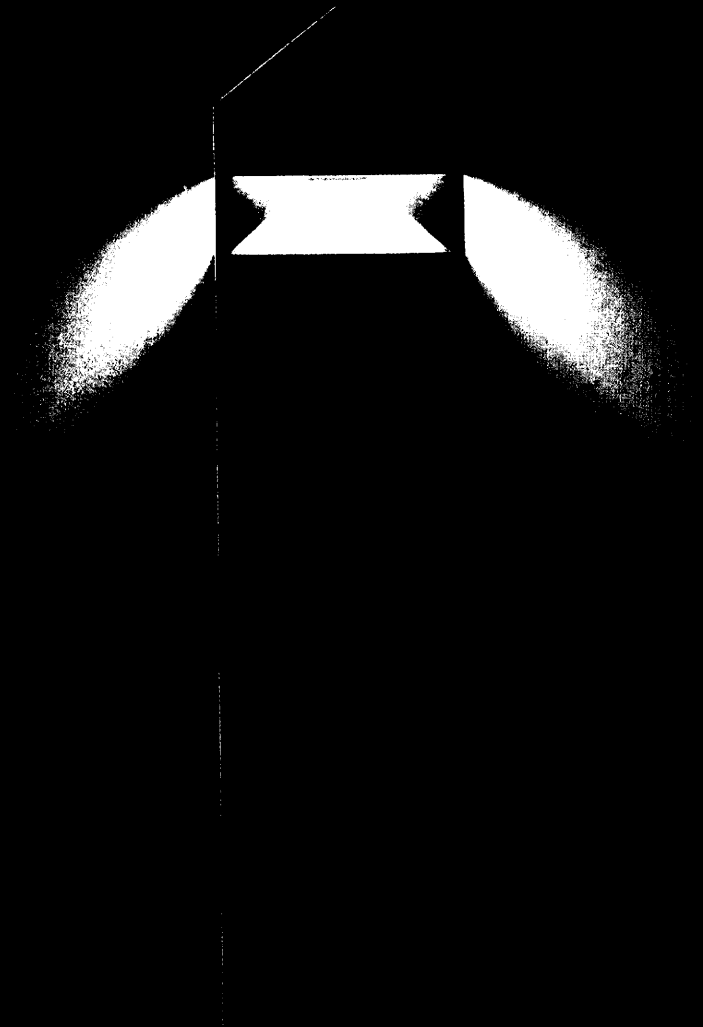
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Paris

A Lighting Facelift at the Louvre Adds Sparkle To the City of Lights



© Claude Pauquet

Unveiled in October, the Louvre's two main courtyards have undergone a lighting facelift as part of the museum's continuing renovation. The most spectacular improvement is in the smaller Cour Carrée. Refused the possibility of adding lampposts, which historically never existed, the lighting engineers of Electricité de France discreetly applied 6,500 linear feet of halogen and xenon lights directly to the facades, leaving the center of the court unlit. Searching for a sundown effect, light levels allow just enough visibility to cross the courtyard in comfortable safety. Instead, lighting accentuates the Renaissance sculptures, focusing on the highest, most ornate detailing, while keeping the four sides homogeneous. The Cour Napoléon scheme is safer, less dramatic, intentionally remaining a backdrop to I. M. Pei's pyramid.

Claire Downey

France

Hollein's Volcano Museum Fires Up



France's Auvergne region is an area known for its mineral waters, yet their source, the area's 80 dormant volcanoes, were largely unexplored until the recent creation of a national volcano park. In 1995, construction begins on the park's European Volcanism Center, a 116,000-sq-ft science museum designed by Hans Hollein. Hollein's submerged design, chosen out of 86 entries, obscures divisions between construction and landscape, preserving the natural beauty of the region. Entering across a crater, over a ravine, down winding ramps through the glass vaulted "sleeping garden" to a theater at level minus 21, it is, says Hollein, "like traveling to the center of the earth." By bringing the visitor face to face with volcanic rock, fire, and steam, it is as much an architecture of sensations as an education in volcanoes. *Claire Downey*

Lisbon

How to Harness An Ocean



© Steve Rosenthal

A \$62.4-million aquarium designed for Expo '98 by International Design for the Environment Associates (IDEA) will rest at the end of a dock in Lisbon. The aquarium—surrounded by six other pavilions in a horseshoe arrangement—will be anchored by a central "open ocean tank." Four other natural shoreline "habitats" will define the four corners of the structure. The aquarium will also have six high-tech, mixed-media exhibits. ■

Houston

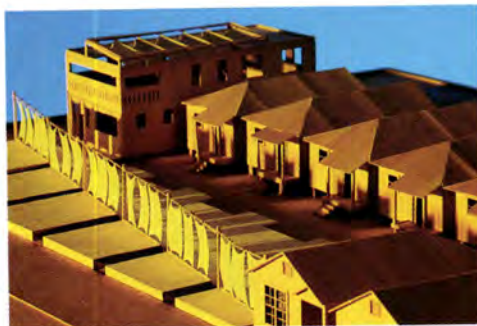
Low-Income Housing and Art Center to Rise from Shotgun Shacks

Sheryl Tucker, an architect, and Rick Lowe, an artist, are creating a new cultural base for a poverty-stricken community in Houston. Twenty-two dilapidated shotgun houses in an inner city neighborhood will be transformed into low-income housing, art galleries, and community centers. The goal is to weave together African American artists, their culture, and the local community. Each of the diminutive 600-square-foot buildings will maintain its original form, while a two-story house which once belonged to the property's landlord will become a performance space and writer workshop where poets will read aloud their work. The complex will also

© Mark Lacy, University of Houston

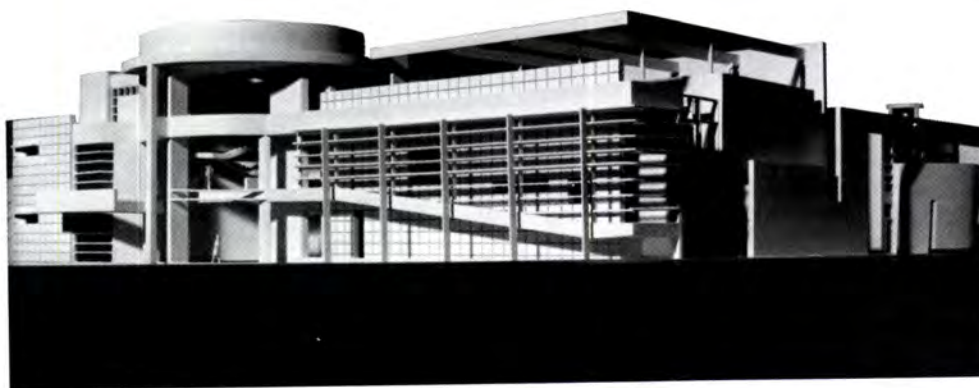


include a daycare center and workshops for children. The various buildings are bound together by a row of narrow back porches that front an internal courtyard. A sculptural fence envelops the courtyard and provides more benches for people to sit and talk. The model project is part of a broader mission by the architect to revive an African American architectural heritage and to tie it into the present: the shotgun house is a building type that originated with freed Haitian slaves in the 17th century. Now under construction, the project has garnered support from the NEA, Chevron, Amoco, and many local groups. ■



Los Angeles

Richard Meier's Newest White House: A Radio and TV Museum



Richard Meier is building another white, Modernist museum in Los Angeles, this time for the Museum of Television and Radio. Set on a 23,000-sq-ft site on North Beverly Drive in downtown LA, the museum is organized around a two-story skylit rotunda lobby. A

narrow reflecting pool and a glass-walled promenade visually open the building to the street. The facility will include a 150-seat theater, a radio studio and study rooms, but in a Modernist setting. Construction is scheduled to finish by yearend. ■

California

A Getty Satellite For the '90s

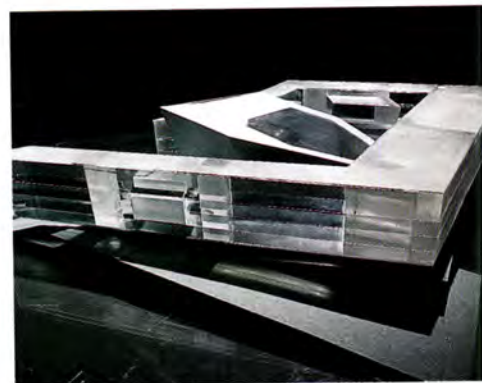


© Courtesy of the J. Paul Getty Museum

The Argentinian duo Rodolfo Machado and Jorge Silvetti has won a competition to revamp the Getty Villa in Malibu, using loose vignettes to show how to adopt the site to its new role as a satellite of the main Getty, housing Roman and Greek antiquities. ■

Wales

Zaha's Dynamic Design a Winner



© E. Woodman; A. Volic, J. Wink

Zaha Hadid has won the international competition to design the Cardiff Opera House. She twists a bar of services around a gently sloping plaza, with an 1,800-seat theater perched dramatically in the center. A plaza will be used for outdoor performances. ■

Briefs

Winners

• Architecture's biggest stars donated their drawings to raise money for a scholarship fund at the University of Texas–Austin which honors Charles Moore's legacy. The sale of drawings by Philip Johnson, Robert Venturi, Frank Gehry, and others raised \$26,000. Johnson sent a 1947 sketch of his famed Glass House.

• With bowed buildings that are meant to evoke the imagery of billowing sails, Ellerbe Becket and Quadrangle Architects have won a competition in Toronto for a lakefront development that includes 316 condominiums and 120,000 sq ft of office space. Construction will begin in 1996.

• Robert Wade Franks III is the first recipient of a University of Tennessee college of architecture fellowship for African American students. The award was established by Hnedak Bobo Group, Inc. of Memphis.

• After 62 years, Taliesin West, founded in Arizona by Frank Lloyd Wright as a hands-on school of architecture, has been granted candidacy for national accreditation.

Hot spots

• Architect-designed bus stops are popping up in Hanover, Germany in anticipation of the World's Fair 2000. The signature structures are being designed by Frank Gehry, Ettore Sottsass, Alessandro Mendini, and other architects from six countries.

Underway

• Ehrenkrantz and Eckstut Architects have designed a 75-ft domed-glass atrium for Indiana that will be suspended over one of the city's major intersections. The domed Wintergarden, which will open in October 1995 and was engineered by Weiskopf & Pickworth, is part of a \$750-million mixed-use complex and will be used as a public hall.

• A landmarked H.H. Richardson masterpiece designed in 1875, and located in Boston's infamous "Combat Zone," will be renovated. Bruner Cott & Associates began exterior renovations this fall. Shawmut Design & Construction will finish interior renovations and restructuring.

• Pratt Institute has plans underway to rejuvenate its 25-acre campus with an extensive landscaping plan designed by Signe Nelson, Pratt professor of architecture. Nelson's design includes the renovation of Cannon Court, the primary welcoming campus plaza in Brooklyn's historic Clinton Hill section. ■

Minority Architects Define Problems; Six Win Design Awards



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1



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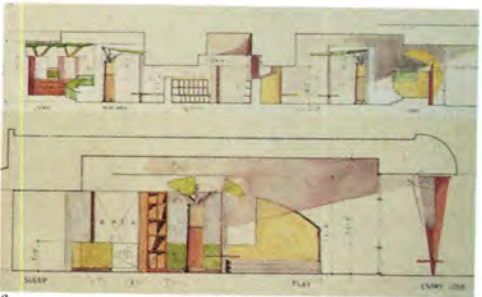
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6

Theme of this fall's Chicago convention of the National Organization of Minority Architects was *Defining Solutions*, but that didn't stop the formal agenda and hallway dialog from focusing more on defining the problems of minority architects practicing in a business and professional environment that is belatedly accepting them as worthy colleagues and competitors. For example, a marketing session (that few attended) assessed the special challenges of minority-business participation mandated under federal law, which has often led to minority firms invited on the team but given only modest responsibility.

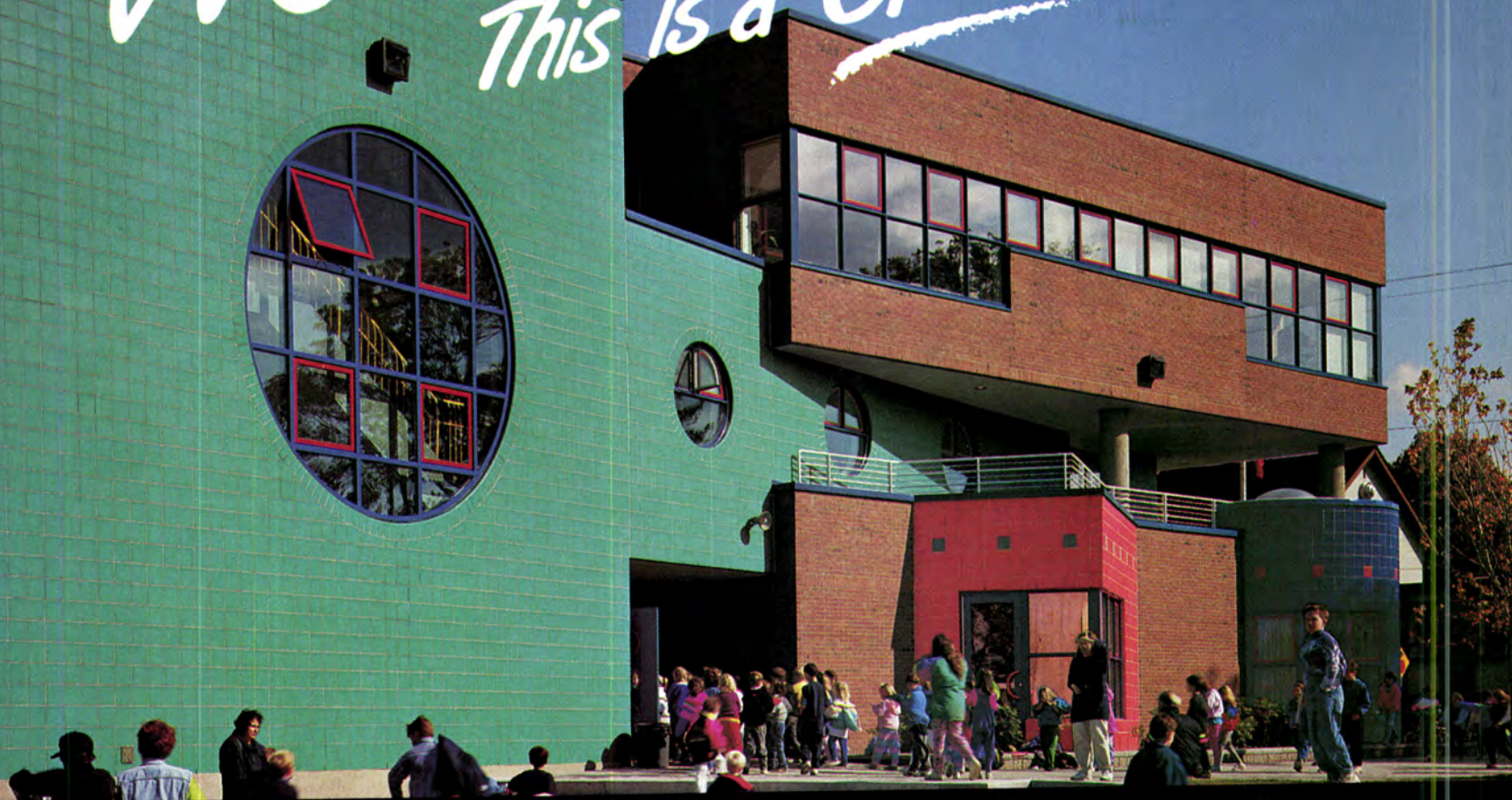
Another issue concerned the controversial theme of Africa's impact on American architecture. David Hughes, a leading scholar who sees a considerable impact and would like to see it reflected in current histories of architecture, told the conference: "...the huge void left in the history of architecture in America

by the absence of African contributions offers a significant opportunity...to pursue and develop the rich body of knowledge that needs to be uncovered...We will find that not just slave shacks were built by Africans in America but Monticello as well..."

Winners of the 1994 design awards are shown above: Main Street Station, Queens, N.Y., by Stull and Lee (1); Crunch Gym, New York City, by Frank Denner Architect (2); Birmingham Civil Rights Institute, Birmingham, Ala., by R.L. Brown & Associates, Bond Ryder Architects, P.C., design consultant (3); St. Paul's Episcopal Church, Atlanta, by Stanley, Love-Stanley, P.C. (4); Southwest Branch, YMCA, Atlanta, by Stanley, Love-Stanley, P.C. (5); Child Care Center, Hawthorne Federal Building, Hawthorne, Calif., by RAW Architecture (6a&b). Michael Rogers of Chicago took over as NOMA president from outgoing Robert Easter. S.A.K.

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Roofing Contractor: Vohnoutka Roofing & Sheet
Metal Co., Inc.
Color: Sandstone

Circle 9 on inquiry card

The Light Gallery



PH Artichoke



Airport Pendant



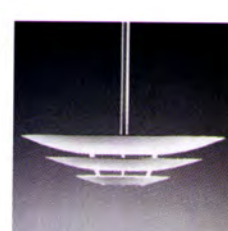
LP Centrum



PH 4 Glass Pendant



Nyhavn Pendant



Oslo Pendant



Orbiter Maxi Pendant



Pulsar 135



Saturn Ceiling



AJ Cirkul



AH Exakta



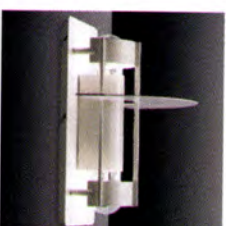
Saturn Maxi Ceiling



Pulsar 172



PH Hat



Saturn Wall



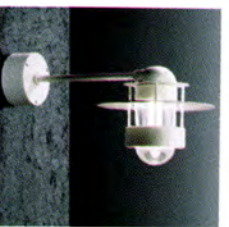
Saturn Wall Micro



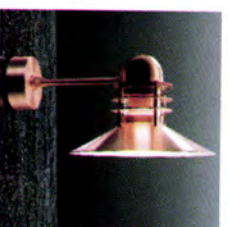
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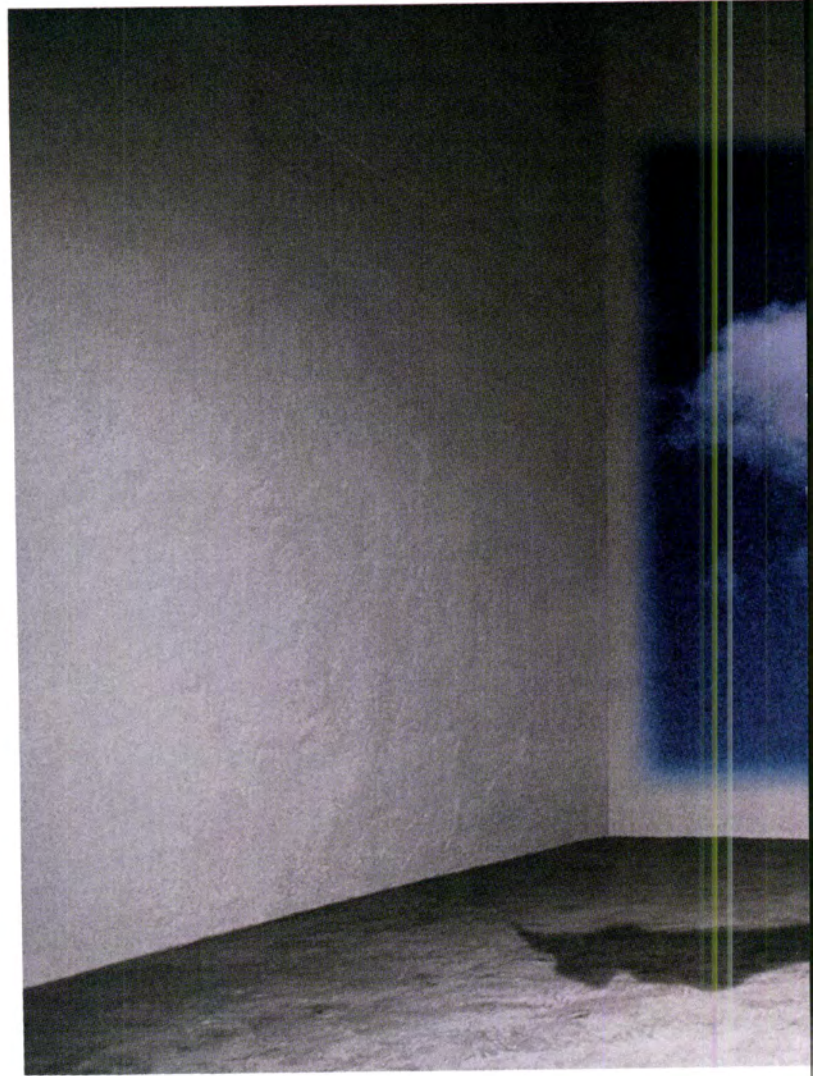
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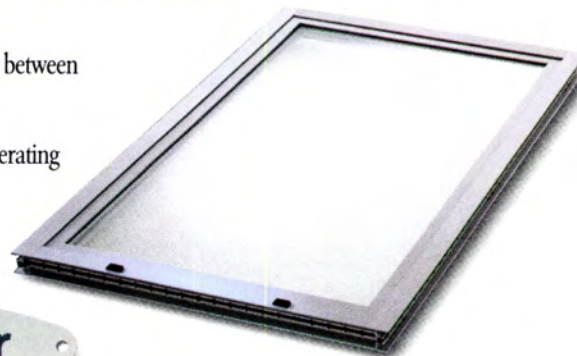
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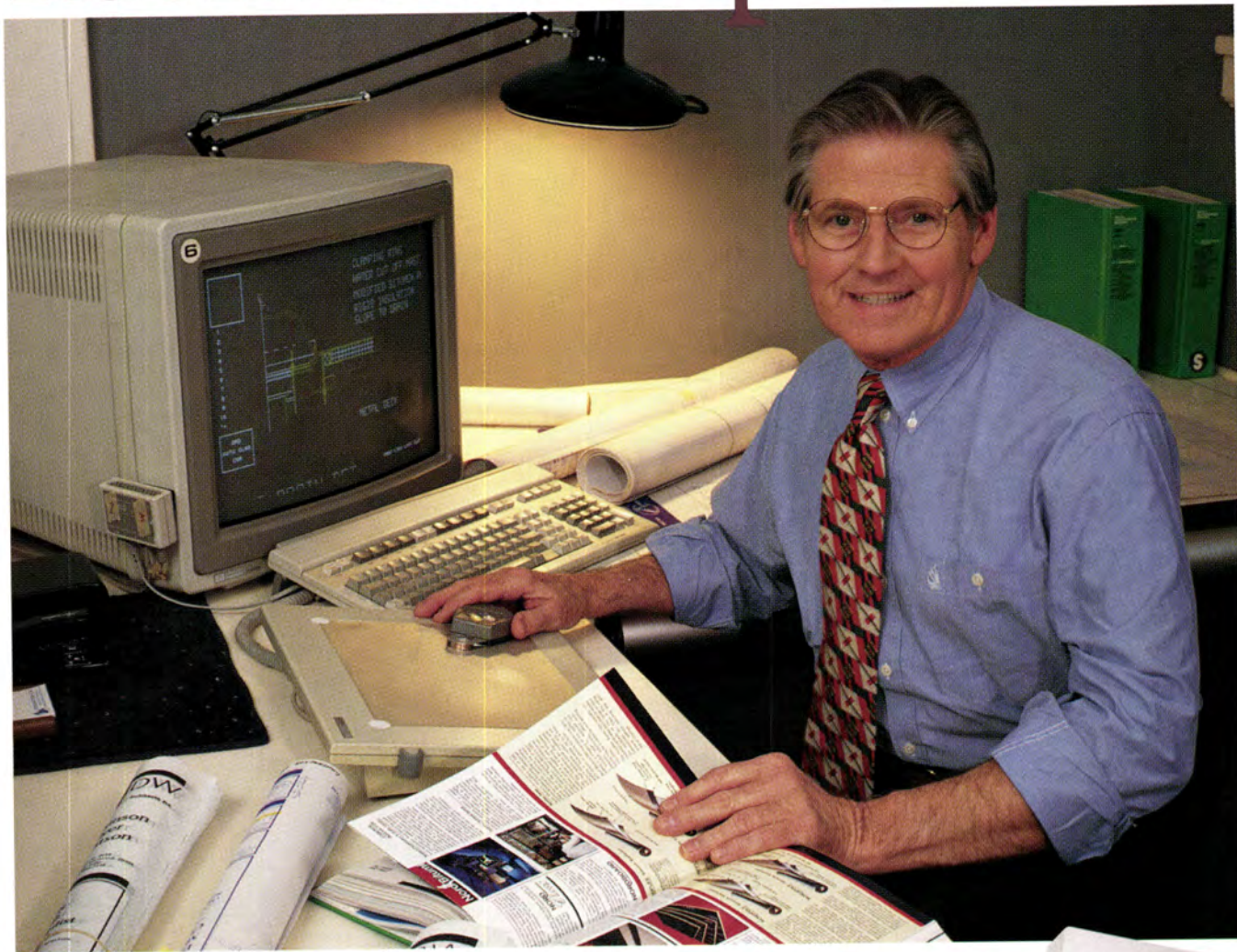
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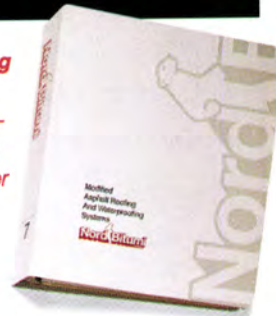
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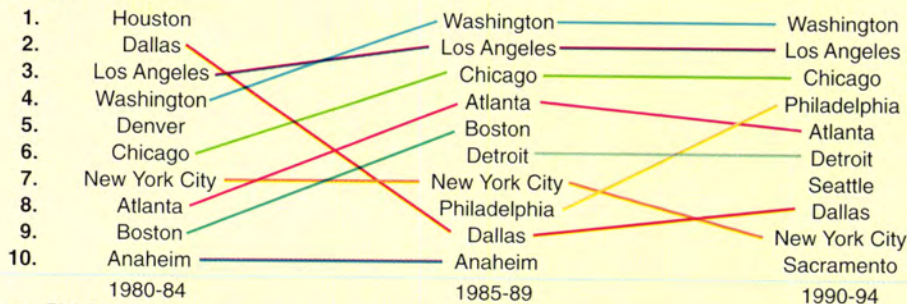
Boom to bust to boomlet

For all the tumult in commercial markets, there is surprising consistency among metro areas that have added the greatest amount of space. (The figures measure Metropolitan Statistical Areas, which typically include cities and their suburbs.) As the oil boom turned to bust in the mid-'80s, Houston and Denver dropped off the list. (Dallas hangs in there, though.) The 1990-94 list adds two smaller markets, Seattle and Sacramento. The latest figures reflect activity some 70 percent lower than peak. ■

Top 10 Office-Building Metro Areas

in sq ft constructed over 5-year intervals

Ranking



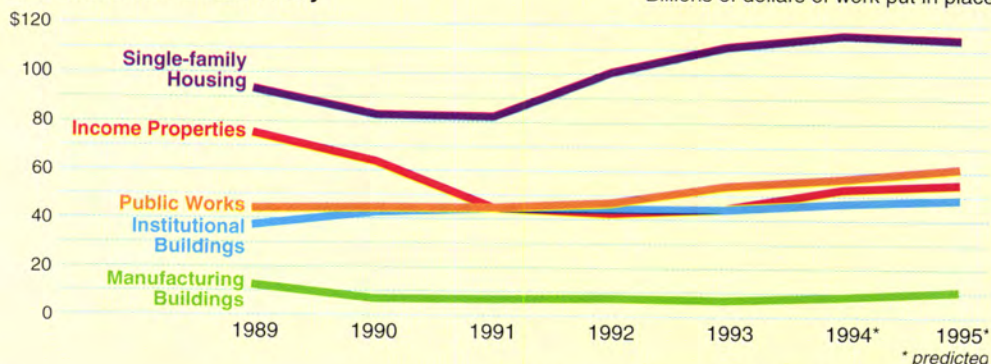
Source: F.W. Dodge

Two ways to look at construction cycles

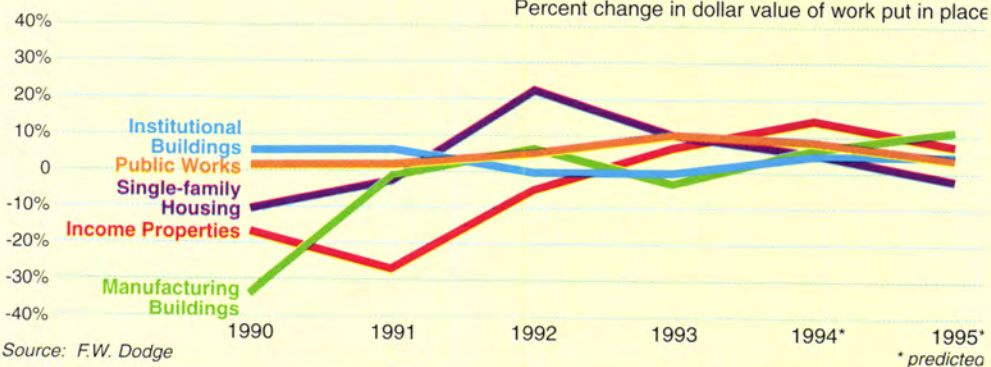
Aggregate growth numbers may give a distorted view of volume changes for a given building type. The charts below show the diverse effects recession and recovery have had. In the most extreme year, 1990, single-family housing and commercial buildings plunged in real dollars and by percent, yet construction volume in total dropped only 9 percent. (Public works—mostly highways—and institutional buildings held steady or increased.) On a dollar basis, the recession in manufacturing buildings doesn't look so bad. That is only because it's low compared to other types. In percent, activity plunged 34 percent in the worst year. Looking only at percentages suggests that the recession ended quickly. By comparing the percent chart with the dollar-volume chart in 1992, however, it is clear that for most types things just didn't get worse. Both charts show how single-family housing led other building types out of the recession. According to F.W. Dodge's 1995 construction outlook (RECORD November 1994, pages 26-29), expect continued softening in housing, and mild strengthening in other areas. ■

Recession and Recovery

Billions of dollars of work put in place



Percent change in dollar value of work put in place



Source: F.W. Dodge

Short Takes

Some near-instant predictions on how the November elections will affect what architects do and how they work:

• **Tax cuts:** Most are supposed to benefit individuals, so advantages will be diffuse, but may benefit high-end single-family housing and retail. If capital gains cuts and investment incentives pass, companies may boost plant capacity and R&D spending.

• **Balanced budget:** Since some big-ticket entitlements are off limits, *housing* programs will be further cut, likely endangering gains in multi-family housing, much of which has

come from combining the low-income tax credit with Section 8 rent subsidies. *School* aid and *mass transit* will also be hit. Republicans want more Pentagon spending, but budget realities are daunting.

• **Property Rights:** Conservatives will push a much broader definition of government "takings": Goodbye landmarks, zoning? (RECORD, October 1994, pages 50-53).

• **Health Insurance:** Republicans favor insurance portability and coverage for existing conditions. Whether incentives will cause more firms to offer coverage is speculative. ■

The Architect's Bibles

The cost and quantity of information architects might consider in developing designs or technical specifications can overwhelm. (From one to three technical titles arrive at the magazine's offices every week, for example.) Since many useful publications are relatively costly, we've honed our list to those sources likely to be used often or that provide information essentially unavailable elsewhere. Any practice will have many more titles in its library; this list is succinct rather than exhaustive. We've focused on technical requirements; topics that don't lend themselves to the 16-division CSI format are listed separately at the end. Stories in *RECORD* are often more up to date. (They are indexed by topic, title, and under Technology, Building Technology, or Architectural Engineering in the annual editorial index, published most years in December.)

1 GENERAL DATA

Standards-setting and testing agencies:

American Society for Testing and Materials

1916 Race Street
Philadelphia, PA 19103
215/299-5400

ASTM has developed over 1,300 tests and specifications, many of which are cited in specifications. Increasingly, the agency publishes books on related subjects. Standards and tests can be purchased individually.

• *ASTM Standards in Building Codes*, 31st edition, 1994, four volumes, 7,000 pages, \$410.

American National Standards Institute (ANSI)

11 West 42nd Street
New York, NY 10036
212/642-4900

Architects encounter this agency primarily in relationship to design for disabilities (see listing under Other Essential Topics). ANSI is now coordinating a wide variety of U.S. standards with the international ISO system.

Model Building Codes: Building Officials & Code Administrators International (BOCA)

4051 W. Flossmoor Road
Country Club Hills, IL
60478-5795; 708/799-2300

Council of American Building Officials (CABO)

5203 Leesburg Pike #708
Falls Church, VA 22041
703/931-4533

International Conference of Building Officials (ICBO)

5360 S. Workman Hill Road
Whittier, CA 90601; 213/699-0541

Southern Building Code Conference International (SBCCI)

900 Montclair Road
Birmingham, AL 35213
205/591-1853

Life-safety codes and guidance:

National Fire Protection Association (NFPA)

1 Batterymarch Park
Quincy, MA 02269-9101
800/735-0100.

Offers more than 50 publications covering specific fire-protection situations.

• *NFPA Life Safety Code Handbook*, August 1994, 900 pages, \$74.50. Section-by-section commentary and diagrams are unusually clear in explaining the code and the rationale behind it.

Disaster and loss prevention: Factory Mutual Engineering Corporation

P. O. Box 9102
Norwood, MA 02062
617/255-4681; fax 617/551-3552
(attn. Order Processing) A

catalog lists numerous useful publications.

Specification systems:

• *MASTERSPEC*, by subscription from AIA, Washington, D.C.; 800/424-5080. Comprehensive, yet cumbersome in the view of some users. Offered in broad and narrow form and simplified for smaller projects. Compatible with numerous word-processing programs.

• *SPECTEXT*, available by individual section or by subscription. The Construction Specifications Institute, 601 Madison Street, Alexandria, VA 22314-1791; 800/235-3515 (hard copy only); 800/689-2900 (disk-based versions).

• *The Construction Specifications Handbook*, fourth edition, by Hans W. Meier. Englewood Cliffs, N.J.: Prentice Hall, 1989, \$105. A specification guide that is simpler than the two listed above, suitable for smaller projects. Users must update reference standards.

Other publications:

• *Architectural Graphic Standards*, ninth edition, Ramsey/Sleeper. New York: John Wiley & Sons, 1994, 928 pages, \$190. Still the bible for materials, assemblies, and meticulously drawn details—all organized around the CSI Masterformat. This revision includes complete compliance information on the Americans with Disabilities Act.

• *The Architect's Studio Companion*, by Edward Allen and Joseph Iano. New York: John Wiley & Sons, 468 pages, \$57.95, 1989.

Guidance for setting criteria and making preliminary-design assumptions. Subjects covered range from structural systems to egress requirements to toilet-fixture needs.

• *Fundamentals of Building*

Construction: Materials and Methods, by Edward Allen and Joseph Iano. New York: John Wiley & Sons, 802 pages, \$59.95, 1990. Presented as a textbook, this is a useful companion to *Graphic Standards*, explaining construction techniques as well as showing design of detail assemblies.

• *Construction Index*, \$75.00 annually by subscription. Architect, 410 S. Michigan Ave., Suite 1008, Chicago, IL 60605; 312/939-3202, fax 312/939-1020. Annual index of articles on architecture, organized by CSI format.

Includes abstracts of articles in major trade publications. Also published on CD-ROM, included in ICONDA (an international bibliographical database), and AIA-OnLine (next year).

• *ENR Directory of Construction Information Resources*, New York: ENR Special Projects, 566 pages, 1993, \$65. 212/512-4635, fax 212/512-4178. Guide to professional and technical organizations, government agencies, and business and technical publications.

2 SITEWORK

Time-Saver Standards for Landscape Architecture, Charles W. Harris and Nicholas T. Dines, co-editors. New York: McGraw-Hill, 1989, \$119.50. (800/2-MCGRAW). The *Graphic Standards* for Landscape Architecture and site work.

3 CONCRETE

Associations and publications:
American Concrete Institute
P. O. Box 19150

22400 W. Seven Mile Road
Detroit, MI 48219-0150
313/532-2600, fax 313/533-4747

• *Formwork For Concrete*, 1989, fifth edition, 464 pages, \$113.50

• *Guide to Cast-in-Place Con-*

In an age when professionals are overwhelmed with information, RECORD offers a succinct guide to what every architect ought to have on her or his bookshelf. By Katherine Kai-Sun Chia

crete Practice, 1991, 30 pages, \$26.75.

• *Standard Tolerances for Concrete Construction and Materials*, 1990, 22 pages, \$16.50.

• *Troubleshooting Concrete Construction*, 1990, 348 pages, \$56.75.

Precast/Prestressed Concrete Institute

175 W. Jackson Blvd., Suite 1859
Chicago, IL 60604

312/786-0300, fax 312/786-0353
• *Architectural Precast Concrete*, second edition, 1989, 340 pages, \$70 (architect's price). Architect-oriented guide to applications, detailing, and erection methods.

Concrete Reinforcing Steel Institute

933 North Plum Grove Road
Schaumburg, IL 60173
708/517-1200, fax 708/517-1206
• *Manual of Standard Practice*, first printing, 1990, \$25.00+\$5.00 shipping. Industry practices for estimating, detailing, fabricating, and placing.

4 MASONRY

Associations and publications:

Brick Institute of America

11490 Commerce Park Drive
Reston, VA 22091-1525
703/620-0010, fax 703/620-3928
• *Technical Notes on Brick Construction*, \$60.00 for full set. Design, detailing, and construction information in bulletin form. Regularly updated at no additional cost.

National Concrete Masonry Association

2302 Horsepen Road
Herndon, VA 22071
703/713-1900, fax 703/713-1910
• *NCMA-TEK Manual for Concrete Masonry Design and Construction*, 1994.
\$75.00+\$8.00 shipping. Readable

and frequently updated technical and detailing information. Indexed.

Indiana Limestone Institute of America

Stone City Bank Building,
Suite 400
Bedford, IN 47421
812/275-4426

• *Indiana Limestone Institute Handbook*, 1985, 124 pages, free to architects and engineers. Standards, practices, and a great deal of detailing information.

Marble Institute of America

33505 State Street
Farmington, MI 48335
810/476-5558, fax 810/476-1630
• *Design Manual IV*. A one-stop reference for dimensional stone design, maintenance, specifications, and construction. Includes chapters on granite, limestone, marble, quartz-based stone (sandstone), and slate.
\$89.50+\$10.00 shipping.
• *Color Plate Books*, Volumes I & II. Includes 518 actual-size color plates for preliminary selection.
\$250.00+\$15.00 shipping.

Other publications:

• *New Stone Technology: Design and Construction for Exterior Wall Systems*. ASTM STP 996 American Society for Testing and Materials (address in Division 1) 215/299-5585

• *The Architect's Handbook of Marble, Granite, and Stone*, Enrico Corbella, Renato Zini, Lucio Calenzani, Angelica Morandini Frisa. New York: Van Nostrand Reinhold, 1990, \$199.50. The expense of this three-volume set is offset by the convenience it offers in putting color plates of virtually every stone offered by the Italian stone industry (which is the center of the world stone business) in one place. Detail guidance is clear but may need to be adapted to

American construction practice.

• *Reinforced Masonry Design*, third edition, Robert Schneider and Walter L. Dickey. Englewood, N.J.: Prentice Hall, 1994, 729 pages.

5 METALS

Associations and publications:

American Iron & Steel Institute

1133 15th Street, N.W.
Suite 300
Washington, DC 20005
202/452-7100, fax 202/463-6579
• *Cold-Formed Steel Design Manual*, 1987, 390 pages, \$60.

American Institute of Steel Construction

1 East Wacker Drive, Suite 3100
Chicago, IL 60601-2001
312/670-2400
• *Manual of Steel Construction*, ninth edition, 1989, \$75.

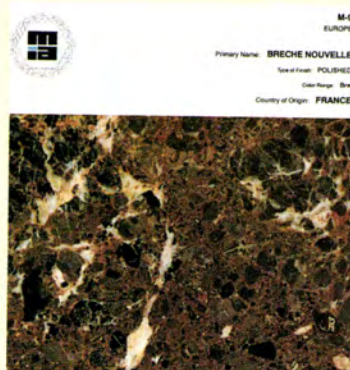
National Association of Architectural Metal Manufacturers

600 South Federal Street
Suite 400
Chicago, IL 60605
312/201-0101
• *Hollow Metal Manual*, 1987, \$35. A loose-leaf binder provides technical information on the manufacture, design, installation, and use of hollow metal doors and frames. Includes hardware preparation and location details, guidance on fire-rated doors and frames, and five guide specifications.

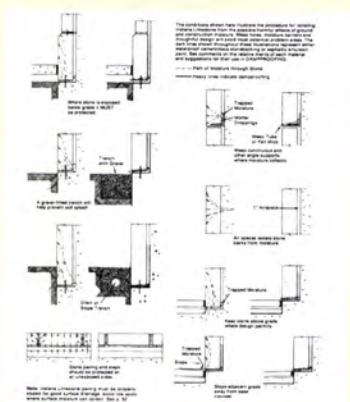
• *Metal Stairs Manual*, fifth edition, 1992, \$35. Photographs, details, and specifications.
• *Metal Finishes Manual*, 1988, \$35. Classification designations and recommended specifications for finishes applicable to architectural metals including aluminum, copper alloys, stainless steel, carbon steel, and iron.
• *Lightweight Steel Framing*



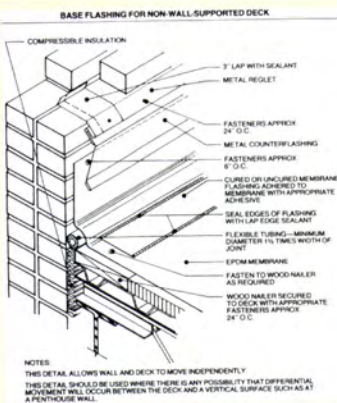
A roof ventilation detail from the Canadian Wood Council's Handbook.



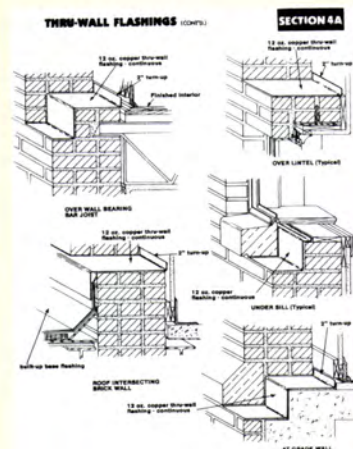
A plate from the Marble Institute's Design Manual IV.



Attachment methods from the Indiana Limestone Institute's Handbook.



A detail from the NRCA Roofing and Waterproofing Manual.



Flashing details from Copper and Common Sense.

Systems Manual, third edition, 1987, 24 pages, \$5. Includes a specification guide, and information on fabrication, framing connections, and erection.

Copper Development Association Inc.

260 Madison Avenue
New York, NY 10016
212/251-7200, fax 212/251-7234

• *Copper in Architecture Handbook*, 100 pages. Handbook: \$85, disks: \$40. Technical and detailing guidance as well as historical applications, maintenance procedures, product sources, and fabricator and installer lists.

Other publications:

Architecture and Construction in Steel, by Alan Blanc, Michael McEvoy, and Roger Planc.

London: E. & F. Spoon, 1993, 600 pages.

6 WOOD & PLASTICS

Associations and publications:

American Institute of Timber Construction

7012 South Revere Parkway,
Suite 140
Englewood, CO 80112
303/792-9559, fax 303/792-0669

• *Timber Construction Manual*, fourth edition, 1994, 800 pages, \$77.50. Industry standards for loads and physical and mechanical properties. Includes fasteners, connections, and structural design.

Western Wood Products Association

522 S.W. Fifth Avenue
Portland, OR 97204-2122
503/224-3930, fax 503/224-3934
Offers load, use, and span-table data. Write WWPA for a list of publications at Dept. AR.

Southern Forest Products Association

P. O. Box 52468
New Orleans, LA 70152
504/443-4464

Canadian Wood Council

1730 St. Laurent Boulevard
Suite 350
Ottawa, Canada K1G 5L1
• *Wood Reference Handbook*, New York: Van Nostrand Reinhold, 1989, \$75. Can be ordered from the council directly: 800/463-5091 Beautifully presented and comprehensive guide to wood including extensive detailing information.

American Plywood Association

P. O. Box 11700
Tacoma, WA 98411-0700
206/565-6600

Through its publications department, offers numerous publications for panel products and engineered-wood products.

Society of the Plastics Industry, Inc.

1275 K Street, N.W., #400
Washington, DC 20005-0742
202/371-0742, fax 202/371-1022
Literature orders: 800/541-0736.
An umbrella group that covers an enormous variety of plastic fabrications. See Division 7 for additional publications.

American Wood Preservers Association

P. O. Box 286
Woodstock, MD 21163-0286
410/465-3159

Other publications:

• *Timber Design and Construction Sourcebook*, by Karl-Heinz Goetz, Dieter Hoor, Karle Moehler, and Julius Natterer. New York: McGraw-Hill, 1989, \$74.50. A book by several German experts provides intriguing design ideas and

comprehensive detailing information, but must be converted to U.S. standards.

7 THERMAL & MOISTURE PROTECTION

Associations and publications: Sealant, Waterproofing & Restoration Institute

3101 Broadway
Suite 585
Kansas City, MO 64111
816/561-8230, fax 816/561-7765
• *Clear Water Repellent Handbook*, \$54.95
• *Building Restoration and Maintenance Manual*, \$54.95
Includes articles on masonry, stone, concrete, sealants, waterproofing, and cleaning.
• *Sealants: The Professionals Guide*, \$19.45

National Roofing Contractors Association

10255 West Higgins Road
Suite 600
Rosemont, IL 60018-5607
708/299-9070, fax 708/299-1183
• *NRCA Roofing and Waterproofing Manual*, third edition, July 1990, \$118. Widely accepted as the standard in the roofing industry, technical guidance and details are offered for low-slope and steep-slope conditions for all major types. Also covers waterproofing and dampproofing. Fourth edition is due Spring 1995.
• *Roofing Materials Guide Set*, 630 pages, 1994, \$155. Technical data on most proprietary roof systems currently in use. Updated frequently.

Asphalt Roofing Manufacturers Association

6000 Executive Boulevard,
Suite 201
Rockville, MD 20852-3803
301/231-9050, fax 301/881-6572
• *Built-Up Roofing Systems Design Guide*, 411-BUR-90,

\$15+\$4.50 shipping.

• **Residential Asphalt Roofing Manual**, 421-RR 84, 1993 edition, \$20.00+\$4.50 shipping.

Roofing Industry Educational Institute

14 Inverness Drive East,
Bldg. H, Suite 110
Englewood, CO 80112-5608
303/790-7200, fax 303/790-9006

• **Calculating Roof Insulation Requirements to Meet the Energy Policy Act of 1992**, \$30. Explains the complex ASHRAE requirements and simplifies the math needed to solve calculations.

• **Wind Design of Roof Systems**, \$10.

• **CM-1 Roofing Technology**, \$145. Comprehensive collection of articles on all aspects of roofing (construction, fastening, maintenance, energy).

Sheet Metal and Air Conditioning Contractors National Association

P. O. Box 221230
Chantilly, VA 22022-1230
703/803-2980, fax 703/803-3732
• **Architectural Sheet Metal Manual**, fifth edition, 1993, 380 pages, \$99. CADD Version 1.0 (for AutoCAD 12): \$300.

Other publications:

• **An Assessment of the Thermal Performance of Rigid Polyurethane and Polyisocyanurate Foam Insulations for Use in Building Construction**, Society of the Plastics Industries (Division 6 for address), Item AX-113, \$10.

• **Water in Exterior Building Walls**, Thomas A. Schwartz, editor. ASTM Special Technical Publication 1107, 1992, 240 pages, \$47. American Society for Testing and Materials (Division 1 for address).

• **Walls, Windows and Roofs for the Canadian Climate: A**

Summary of the Current Basis for Selection and Design, by J.K. Latta. 90 pages, \$5. National Research Council of Canada, Architecture Department, Institute of Research Construction, Montreal Road, Bldg. M58, Ottawa, ONT K1A M58, 613/993-2607. A thorough explanation of heat and water transfer through the building skin and construction methods used to solve common problems. Indexed by subject.

• **Copper & Common Sense**, 1982, 103 pages, \$18. Revere Copper Products, Inc., Rome, NY, 315/338-2022. It's showing its age, but this book is still the application and detailing source for sheet copper.

8 DOORS & WINDOWS

Associations and publications:
Steel Window Institute
C/O Thomas Associates, Inc.
1300 Sumner Avenue
Cleveland, OH 44115-2851
216/241-7333, fax 216/241-0106
• **The Specifier's Guide to Steel Windows**, \$5.

National Wood Window & Door Association

1400 East Touhy Avenue,
Suite G-54
Des Plaines, IL 60018
708/299-5200
• **Specifiers Guide to Wood Windows and Doors**, \$75+\$7.50 shipping. A compendium of NWWDA Standards with remarks for use in construction specifications. Free updates.

American Architectural Manufacturers Association

1540 East Dundee Road,
Suite 310
Palatine, IL 60067-8321
708/202-1350, fax 708/202-1480
Publications include voluntary specifications on aluminum and vinyl windows and doors, curtain

walls and storefronts, residential siding, skylights, coatings and finishes, hardware, weatherstripping, and sealants.

Glass Association of North America

3310 S.W. Harrison Street
Topeka, KS 66611-2279
913/266-7013

Association offers information on tempered and annealed glass.

• **Flat Glass Marketing Association Glazing Manual**, \$20+\$3 shipping.

Technical information and guidance for design and specification.

Sealed Insulating Glass Manufacturers Association

401 N. Michigan Avenue
Chicago, IL 60611
312/644-6610

Builders Hardware Manufacturers Association

355 Lexington Avenue, 17th Fl.
New York, NY 10017
212/661-4261

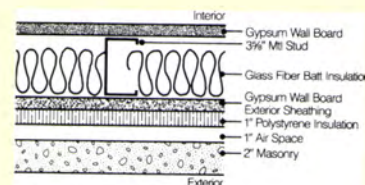
• **ANSI/BHMA Standards A156 Series**, with Binder, \$150.

Comprehensive catalog of requirements for hardware and door devices.

Other publications:

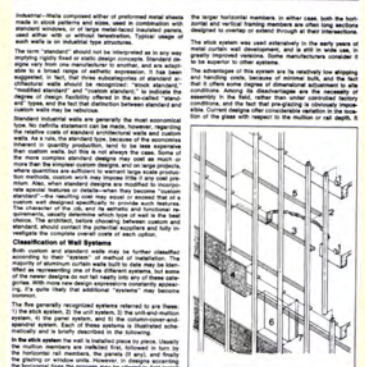
• **Cladding**, by the Council on Tall Buildings and Urban Habitat. New York: McGraw-Hill, 1992, 150 pages. Discusses cladding techniques, design issues, and testing procedures for masonry, glass, steel, and other metal systems.

• **Acoustical Glazing Design Guide**, free to architects. Monsanto Company, Resins Division, Department 204, 800 North Lindberg Boulevard, St. Louis, MO 63167. 314/694-1000. Though intended to promote specification of the company's line of laminated-glass interlayers, the information on designing glazing for noise reduction is hard to

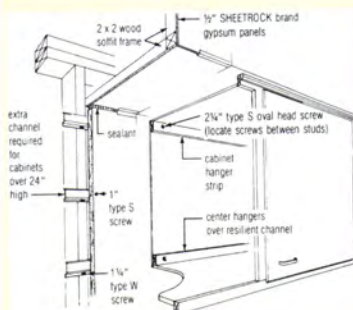


A-weighted Noise Reduction in dB			
Estimated STC	Aircraft	Traffic	Rail
52	45	49	51/43
Adjustments			
Add one layer GWB to interior side			+2 dB
Delete glass fiber batt			-5 dB
Double masonry thickness			+3 dB
Delete polystyrene insulation			0 dB

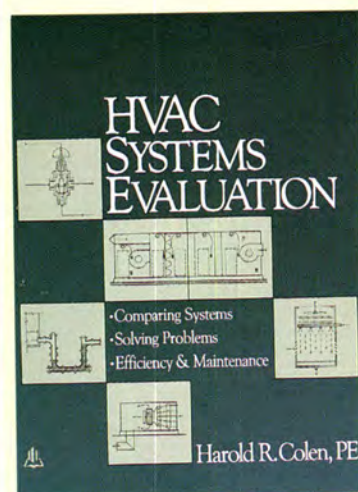
Sound attenuation detail from
The Acoustical Glazing Design
Guide.



Curtain-wall detailing from the
American Architectural Manufacturers Association.



Cabinet construction in the Gypsum Construction Handbook.



Guidance for designers in preliminary selection of systems and techniques.

come by anywhere else.

- *Glass in Building*, David Button and Brian Pye, editors. Woburn, MA: Butterworth Architecture, 1994, 384 pages, \$44.95. 800/366-2665
- Well-regarded source from Britain, as is below:
- *Standard Guide to Good Practice for Curtain Walling*, CWCT Standards Committee. Bath, England: Centre for Window Cladding Technology, 1993, 104 pages, £80 British plus shipping and handling.
- *NFPA 80: Fire Doors and Windows*, \$21.50 (see Division 1).

9 FINISHES

Associations and publications:

Architectural Woodwork Institute

- 13924 Braddock Road #100
Centreville, VA 22020
703/222-1100; fax 703/222-2499
- *AWI Quality Standards*, 6th edition, 1994, 320 pages, \$50. Defines three grades of architectural woodwork and offers a simple system of reference specifications and tables.
 - *Guide to Wood Species*, 28 pages, \$15.

Tile Council of America

- P. O. Box 326
Princeton, NJ 08542-0326
609/921-7050, fax 609/452-7255
- *Handbook for Ceramic Tile Installation*, 32nd edition, 1994, 35 pages, \$2. A succinct guide to installation methods, specification, and detailing of ceramic-tile.

Resilient Floor Covering Institute

- 966 Hungerford Drive
Suite 12B
Rockville, MD 20850
301/340-8580, fax 301/340-7283
- Offers a variety of free publications. Among them is useful

guidance on removing asbestos-containing material.

Gypsum Association

- 810 First Street N.E. #510
Washington, D.C. 20002
202/289-5440, fax 202/289-3707
- *Fire Resistance Design Manual*, 14th edition, 1145 pages, \$10.50.
 - *Recommended Specification: Levels of Gypsum Board Finish*, 4 pages, \$1.50.
 - *Recommended Specifications for the Application and Finish of Gypsum Board*, 16 pages, \$5.25.

Other publications:

- *Gypsum Construction Handbook*, fourth edition, 1992, 528 pages, \$16.50. Order from United States Gypsum Company, 125 South Franklin Street, Chicago, IL 60606. 312/606-4000. Though oriented to products of one manufacturer, this guide has a great deal of design and installation data applicable to many systems.
- *Plaster and Drywall Systems Manual*, By J.R. Goramn, Sam Jaffe, Walter F. Pruter, James J. Rose. New York: BNI Books/McGraw-Hill, 1989, \$49.95.

13 SPECIAL CONSTRUCTION

Associations and publications:

Building Systems Institute

- 1300 Sumner Avenue
Cleveland, OH 44115-2851
216/241-7333; fax 216/241-0105
- *Metal Building Systems Book*, second edition, 232 pages, \$25. Guidance for pre-engineered building construction.

15 MECHANICAL

Associations and publications:

- *American Society of Heating, Refrigeration & Air-Conditioning Engineers* (ASHRAE)
1791 Tullie Circle, N.E.

Atlanta, GA 30329-2305
800/527-4723, fax 404/321-5478

- *ASHRAE Handbook of Fundamentals*, 1993, \$119.
- *Energy Efficient Design of New Commercial Buildings*, on 5 1/2-in. disk or 3 1/2-in. disk, \$98.
- *Energy Efficient Design of New Low Rise Residential Buildings*, \$59.

American Society of Mechanical Engineers

- 22 Law Drive, Box 2900
Fairfield, NJ 07007-2900
800/THE-ASME,
fax 201/882-1717
- Offers a vast list of publications covering products, codes, and standards.

American Society of Plumbing Engineers

- 3617 Thousand Oaks Boulevard,
Suite 210
West Lake Village, CA 91362
805/495-7120, fax 805/495-4861
- Forty-one booklets describe technical applications for almost every plumbing situation.
- *American Society of Plumbing Engineers Data Book*, \$15 each chapter, with discounts for orders of five or more.

Other publications:

- *Mechanical and Electrical Equipment for Buildings*, Benjamin Stein and John S. Reynolds. Eighth edition. New York: John Wiley & Sons, 1992, 1,627 pages, \$75. This is a completely up-to-date revision of the classic work found on almost every architect's "most-used" bookshelf.
- *Environmental Control Systems: Heating Cooling, Lighting*, by Fuller Moore. New York: McGraw-Hill, 1993. Recommended for its focus on energy conservation.
- *1994 Sprinkler Systems Standard and Handbook Set*, NFPA (see Division 1), \$86.75. Explains

• *Indoor Air Bulletin*, Hal Levin
editor. By subscription, \$195
annually. P. O. Box 8446, Santa
Cruz, CA 95061-8446; 408/426-
6624, fax 408/426-6522. Though
costly and technically oriented,
this is probably the best source
for current information on
indoor-air quality.

• *Perception and Lighting as Formgivers for Architecture*, by William M.C. Lam. New York: Van Nostrand Reinhold, 1992, \$49.95. Recommended for its focus on daylighting.

- *The Sourcebook for Sustainable Design: A Guide to Environmentally Responsible Building Materials and Processes*, Andrew St. John, editor. New York: Architects for Social Responsibility, 1992, 139 pages, \$25. Includes extensive sources for environmental materials, products, and systems.

• *The Efficient House Sourcebook*, By Robert Sardinsky, \$25. An annotated bibliography for anyone building, designing, or retrofitting a house. Lists state, federal, and organizational sources and reviews related publications and books.

• *The Passive Solar Energy Book*, Expanded Professional Edition, by Edward Mazria. Emmaus, PA: Rodale Press, 1979, \$29.95.

1785 Massachusetts Ave. N.W.
Washington, D.C. 20036
202/673-4000.

P. O. Box 8178
Fredericksburg, VA 22404
703/373-1621, fax 703/373-6050
Offers technical publications and
conferences on preservation
technology issues.

Preservation Assistance Division
P. O. Box 37127
Washington, D.C. 20013-7127
Publishes case studies in its
Preservation Tech Notes.

• *Providing Accessibility and Usability for Physically Handicapped People*, 1993, 86 pages, \$32.50. Available from ANSI (see Division 1). This standard is an essential reference when working with any aspect of accessibility.

- *Metric Guide for Federal Construction*, 33 pages, \$15. Available from the Construction Metrication Council of the National Institute of Building Sciences, Publications Department, 1201 L St. N. W., Suite 400, Washington DC 20005, 202/289-7800.
- *Metrication in Construction*, a newsletter produced by the Construction Metrication Council. Subscriptions are free by written request to address above or by fax: 202/289-1092.

Earthquakes: An Architect's Guide to Nonstructural Hazards, by Henry J. Lagorio. New York: John Wiley & Sons, 1990, 312 pages, \$54.95. Less engineering oriented than most texts on this subject, this book is oriented specifically to architectural design issues.

[illegible]

EARTHQUAKES

An Architect's Guide to Nonstructural Seismic Hazards

Henry J. Lagorio

Site Planning
 Building Design
 Architectural Construction
 Safety Planning and Design
 International Building Standards
 Disaster Protection and Recovery

Architectural Record *December 1994* 31

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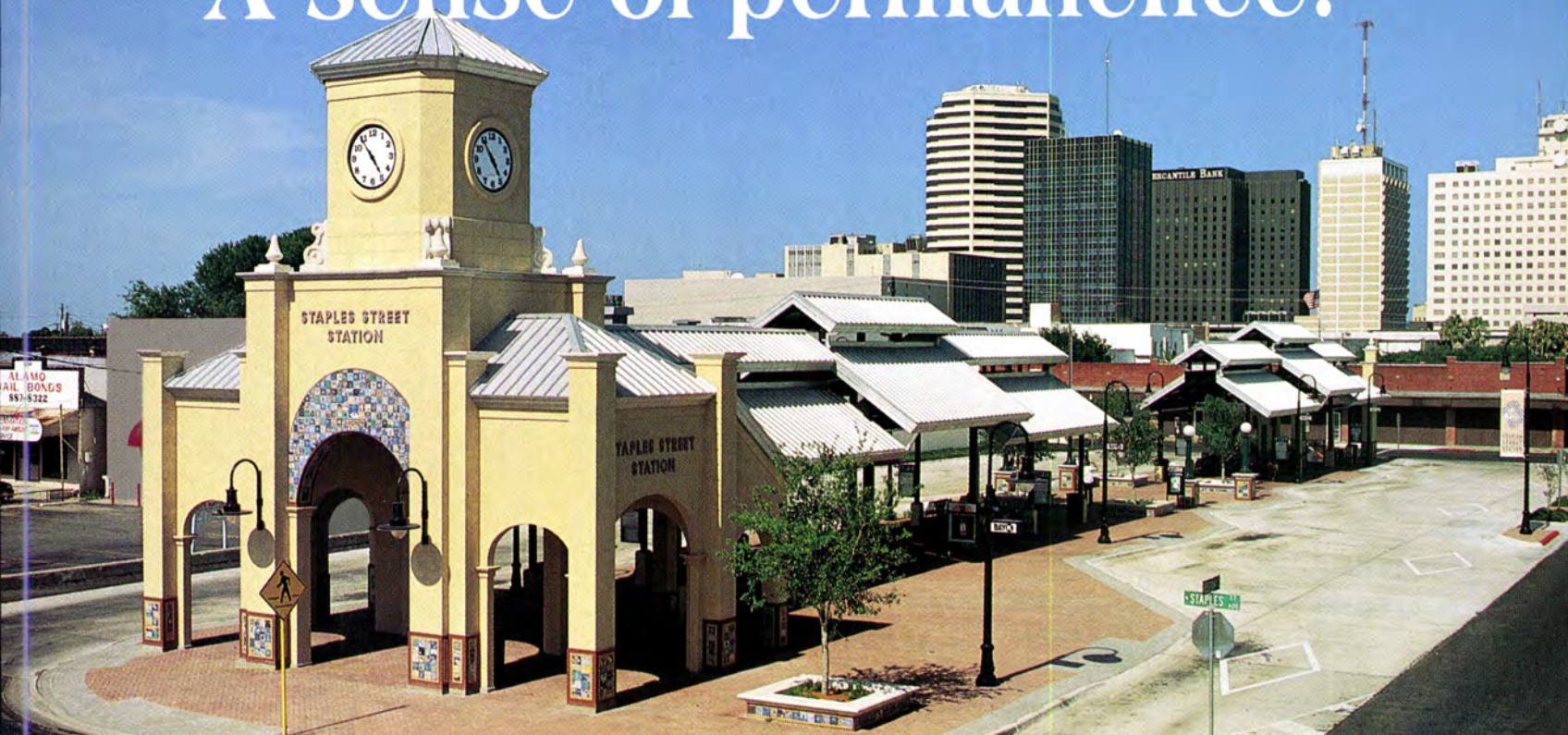
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Architectural Record December 1994 39

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Twenty-six story, 312 Elm Building, Cincinnati.

ES IN THIS BUILDING JOR OPENINGS.

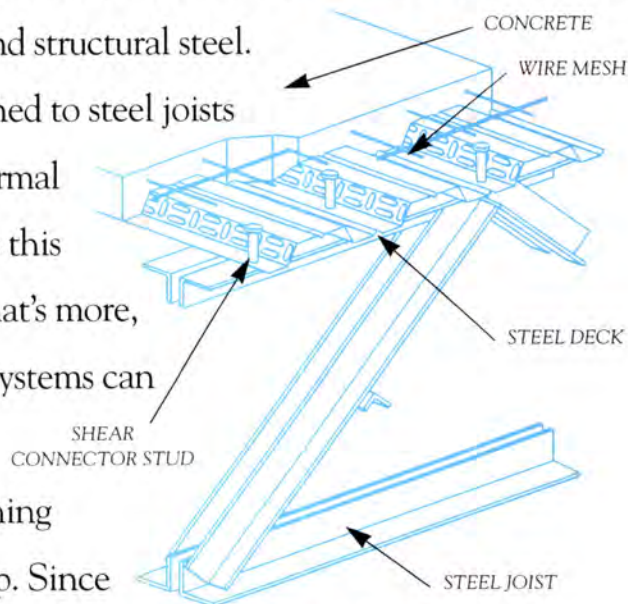
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Architectural Record December 1994 41

CALL FOR ENTRIES

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Rules

Projects delineated can be real, potential, or speculative, but they must not have been previously published in a design or computer journal as either editorial or advertising. Images prepared solely for promotional use by manufacturers are also ineligible. An entry may be prepared on any platform, using any hardware, software, or output device. There are no entry fees. Submit hard-copy only (except animations), maximum size 11 in. by 17 in.

Submit single images, except where a suite of images is essential to describe the imaging concept. Computer animations will be considered, but must be submitted on VHS cassette. Each entry must include the project and computer information requested on the form below. Entries must be received by Monday, March 6, 1995. Entries accompanied by a stamped, self-addressed envelope will be returned. Fax queries to 212/512-4256.

There is no entry fee, but information below is required for projects to be judged:

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Client

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City

State

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Fax Number

Name of any firms providing imaging or output services

Please tell us the hardware, software, and output devices you used. List by company and brand name (i.e., Autodesk AutoCAD 12, Apple Power Macintosh 6100)

Names of collaborators (firms or individuals) who should be credited

Software 1

Software 2

Software 3

Software 4

Hardware 1

Hardware 2

Hardware 3

Hardware 4

Output 1

Output 2

Output 3

Output 4

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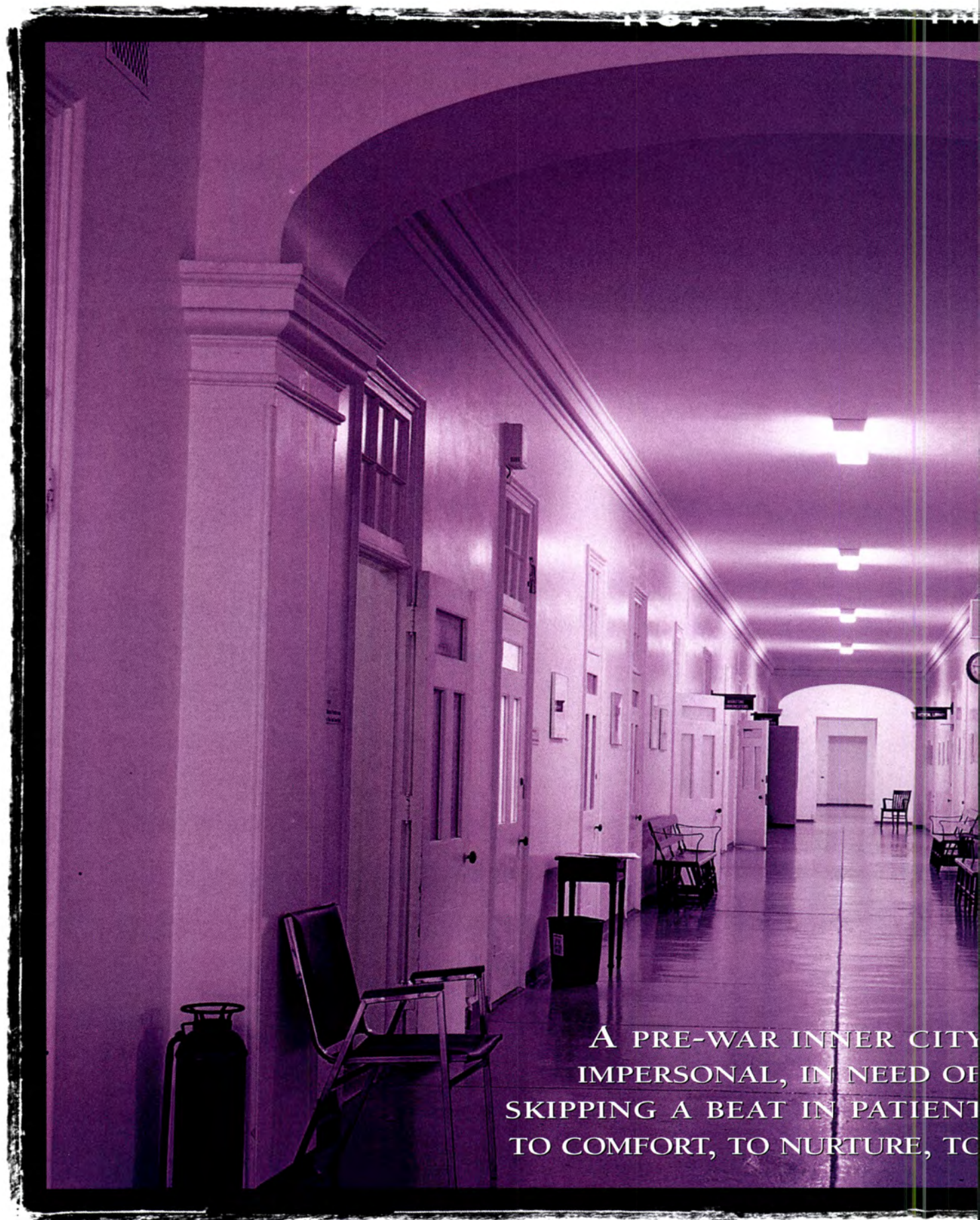
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Architectural Record, Vol. 182.
January - December 1994.
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Readers using this index will find buildings entered in two ways: by architect's name and by building type.

KEY
RL Record Lighting
BTS Buildings Type Study
PR Pacific Rim

A
Academic Buildings: Adelbert Hall Restoration, Case Western Reserve University, Cleveland — R. M. Kliment & Frances Halsband, archt — Feb., BTS, pp. 102-107 • Bechtel Lecture Hall, Massachusetts Institute of Technology, Cambridge, Mass. — Anslar Woodhouse MacLean, archt, Berg/Howland Assocs., lighting dsgnr — Aug., RL, p. 18 • Eskind Biomedical Library, Vanderbilt University, Nashville, Tenn. — Davis Brody & Assocs., archt, Thomas Miller & Partners, archt of record — Oct., pp. 82-87 • James S. McDonnell Hall, Washington University, St. Louis — Kallman McKinnell & Wood, Architects, archt, Berg/Howland Assocs., lighting dsgnr — Aug., RL, p. 19 • John J. Ross-William C. Blakely Law Library, Arizona State University, Tempe, Ariz. — Scogin Elam & Bray, design archt, Leo A. Daly Company, archt of record — Jan., pp. 78-85 • Shepard Hall Renovation, South Wing, City College of the City University of New York, New York — William A. Hall Partnership, archt, Fisher Marantz Renfro Stone, lighting dsgnr — "A Little Light Music" — by Gareth Fenley — Nov., RL, pp. 20-23 • Thomas S. Gates, Jr. Community Center, College of the Atlantic, Bar Harbor, Me. — Brooks & Carey, archt — Jan., pp. 66-71.
Acoustics: "Now Departing: Airport Noise" — by Wendy Talarico — pp. 32-35.
Additions: Los Angeles Convention Center, Expansion, Los Angeles — Pei Cobb Freed & Partners, archt, Gruen Assocs., exec. archt — Jan., pp. 56-65.
Agenda: "Coping With Natural Catastrophes" — by Beth Dunlop — June, pp. 33-41 • "Cracks in the Veneer of the Undesigned City" by Charles Lockwood, May, p. 32 • "Nurturing a Long-Term Vision for the City" — May, p. 33 • "The Place of 'Public' in Housing" — Jan., pp. 26-27, 43, 45 • "Preservation's Vast New Horizons" — by Nora Richter Greer — Feb., pp. 24-27 • "Should Architects Design Cities?" by Suzanne Stephens — May, pp. 28-31.
Airports: Bishop International Airport, Flint, Mich. — Reynolds, Smith & Hills, archt, Robert J. McLaughlin & Assocs., lighting dsgnr — "Prepare for Takeoff" — by Gareth Fenley, Nov., RL, pp. 26-27 • Denver International Airport, Denver — "Is This Any Way to Build an Airport?" — Nov., pp. 30-37, 97 • International Terminal, Chicago O'Hare International Airport, Chicago — Perkins & Will Group, archt, Heard & Assocs., Ltd., associate archt — June, BTS, pp. 116-123 • Jefferson County Airport, Bloomfield, Colo. — Gensler & Assocs.,

archt — June, BTS, pp. 126-127 • Kansai International Airport, Osaka, Japan — Renzo Piano Building Workshop Paris and Ove Arup & Partners, archt — "A Mile Long and Ready for Take-off" — by Naomi R. Pollock — July, PR, pp. 26-31 • "Now Departing: Airport Noise" — by Wendy Talarico — July, pp. 32-35.
Albor, Teresa — "Nation Gets Back on Track After Transition From Dictatorship" — July, PR, p. 19.
Aldersey-Williams, Hugh — "End of the Line" — Waterloo International Terminal, London — Nicholas Grimshaw & Partners, archt — June, BTS, pp. 90-97 • "New Leaf" — Tobacco Dock, London — Terry Farrell & Company, Ltd., archt — Feb., BTS, pp. 112-117.
Amsler Woodhouse MacLean, archt, Berg/Howland Assocs., lighting dsgnr — Bechtel Lecture Hall, Massachusetts Institute of Technology, Cambridge, Mass. — "Smart Lighting Systems Brighten Up Two University Lecture Halls" — by Douglas W. Cray — Aug., RL, p. 18.
Annahian Winton Architects, archt, Shea Architects, archt of record — Minneapolis Pathways, Minneapolis — July, pp. 78-81.
Appelbaum, Ralph, Assocs., archt — American Museum of Natural History Mammals Exhibit Renovation, New York — Sept., pp. 30-31.
Architectural Services: "It's Still a Design Firm — Or Is It?" — by Norman Kaderian — Mar., p. 28-31 • "Making Clients Happy Pays" — Aug., p. 19.
Arquitectonica, archt, HKS, Inc., archt of record — Disney's All-Star Resorts, Lake Buena Vista, Fla. — Aug., BTS, pp. 64-69.
Art Galleries: Center for the Arts, Yerba Buena Gardens Galleries and Forum, San Francisco — "Silver Palette" — by Naomi Pollock — Fumihiko Maki + Maki & Associates, archt, Robinson Mills + Williams, archt of record — Mar., pp. 72-79 • Photography Gallery, Mexico City — Isaac Broid with Abraham Zabludovsky, archt — Sept., BTS, pp. 98-101.
Arthur McKay & Co., Lighting Design Partnership, Jeremy Webber, Hawthorne Boyle, Stewart Tod & Partners, lighting designers — Lighting Design Partnership and Morris & Steedman, master plan — Edinburgh Lighting Vision, Edinburgh, Scotland — "Night Vision" — by Judith Davidsen — Feb., RL, pp. 22-27.
Ashe, Douglas, & Assocs. and Lewis Brown & Assocs., archts — M. R. I. Center, Alexandria, La. — May, BTS, pp. 104-105.
Astbury, Sid — "Healthy Economy Spurs Construction and Advances Among Architects" — July, PR, p. 15.
Audin, Lindsay — "Northern Lights: New Lighting Technology From Canada" — May, RL, p. 20 • "Poisonous Power and Light" — Nov., RL, pp. 10-11 • "Outlook for Fluorescent Dimming Brightens" — Aug., RL, pp. 14-15 • "UV From Electric Lights: Hazardous to Your Health?" — Feb., RL, pp. 16, 42.
Aviaries: Old Bird House Renovation and Rehabilitation, Bronx, N. Y. — Davis, Brody & Assocs., archt — Feb., BTS, pp. 88-93.
Ayers/Saint/Gross, archt — Maryland State Library for the Blind and Physically Handicapped, Baltimore — Oct., pp. 108-111.

B
Baltierra, Miguel — "Looking to the Mainland for Future Growth" — July, PR, p. 9.
Barton Phelps & Assocs., associated archt for design — North Hollywood Pump Station, Los Angeles — June, BTS, pp. 124-125.
Baumschlager, Eberle, Grassman, archt, Zumtobel Licht, lighting dsgnr — Zumtobel Offices, Dornbirn, Austria — Aug., RL, pp. 30-31.
Beha, Ann, Assocs., archt — Church of the Covenant, Boston — Feb., BTS, pp. 127-128.
Benya, James R. — "Lighting Systems for the Electronic Office" — Feb., RL, pp. 14-15 • "Lumen Tuning: Using Ballast Factor as a Design Tool" — May, RL, pp. 14-15.
Berg/Howland Assocs., lighting dsgnr, Amsler Woodhouse MacLean, Architects, archt — Bechtel Lecture Hall, Massachusetts Institute of Technology, Cambridge, Mass. — Aug., RL, p. 18 • Berg/Howland Assocs., lighting dsgnr, Kallmann McKinnell & Wood, Architects, archt — James S. McDonnell Hall, Washington University, St. Louis — "Smart Lighting Systems Brighten Up Two University Lecture Halls" — by Douglas W. Cray — Aug., RL, p. 19.
Berke, Deborah & James McWhorter Architects, archt — Industria Superstudio, New York City — Feb., BTS, pp. 108-111.
Betsky, Aaron — "Monument to Art" — San Francisco Museum of Modern Art, San Francisco — Mario Botta Architect, archt, Hellmuth, Obata & Kassabaum, archt of record — Nov., pp. 74-83 • "Post-Industrial Encounter" — 3520 Hayden Avenue and The Box, Culver City, Calif. — Eric Owen Moss, archt — Sept., BTS, pp. 68-73 • "Urbane Renewal" — S.P.A.R. City, Hercules Theatre and Offices, Samitaur Complex Office Building, Los Angeles — Eric Owen Moss, archt — July, pp. 62-69.
Beyond Space Group, archt — 868 Towers, Hainan Island, China — July, PR, p. 32.
Black & Veatch, engineers, Linnea Glatt & Michael Singer, archt — 27th Avenue Solid Waste Management Facility, Phoenix — June, BTS, pp. 98-103.
Bobrow/Thomas & Assoc., archt — St. Luke's Medical Center, Milwaukee, Wis. — May, BTS, pp. 100-103.
Bohlin Cywinski Jackson/James Cutler Architects, A Joint Venture — Guest House, Gates Residence, Medina, Wash. — Nov., pp. 84-87.
Botta, Mario, Architect, archt, Hellmuth, Obata & Kassabaum, archt of record — San Francisco Museum of Modern Art, San Francisco — "Monument to Art" — by Aaron Betsky — Nov., pp. 74-83.
Brandston, H. M., & Partners, lighting dsgnr, John Portman & Assocs., archt — One Peachtree Center, Atlanta — Feb., RL, pp. 32-35.
Broid, Isaac, with Abraham Zabludovsky, archt — Photography Gallery, Mexico City — Sept., BTS, pp. 98-101.
Brooks & Carey, archt — Thomas S. Gates, Jr. Community Center, College of the Atlantic, Bar Harbor, Me. — Jan., pp. 66-71.
Brown, Karen M., and Curtis B. Charles — "Is 3D Imaging the Way CAD Is Going?" — Oct., pp. 54-55.
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- Building Technology: "Deterioration and Failures of Exterior Plazas" — by Louis F. Esterssoro and Wm. F. Perenchio Aug., pp. 28-29 • "Doing Windows" — Apr., pp. 28-33 • "Now Departing: Airport Noise" — by Wendy Talarico — July, pp. 32-35 • "Understanding Thermal Insulation's Transformation" — by Alex Wilson — Apr., pp. 34-35.
- Building Types Studies: "Building Types Study 712/Builder Houses" — Jan., pp. 86-94 • "Building Types Study 713/Adaptive Reuse" — Feb., pp. 85-127 • "Building Types Study 714/Laboratories" — Mar., pp. 90-97 • "Building Types Study 715/Record Houses 1994" — Apr., pp. 63-111 • "Building Types Study 716/Healthcare Facilities" — May, pp. 98-109 • "Building Types Study 717/Infrastructure" — June, pp. 85-127 • "Building Types Study 718/Recreation" — Aug., pp. 51-81 • "Building Types Study 719/Retail" — Aug., pp. 82-89 • "Building Types Study 720/Record Interiors 1994" — Sept., pp. 61-107 • "Building Types Study 721/Campus Residences" — Nov., pp. 88-95.
- Burdick Group, The, exhibit design, Pei Cobb Freed & Partners, archt — Rock and Roll Hall of Fame and Museum, Cleveland — Sept., pp. 32-33.
- Burnstudio, archt — Burnstudio Building and Offices, Raleigh, N. C. — Feb., BTS, pp. 126-127.
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- Calatrava Valls, archt — Lyon Airport Railway Station, Lyon, France — "Return to the Heroic" — by Tracy Metz — Oct., pp. 88-94 • Archt — Orient Station, Lisbon, Portugal — Oct., pp. 94-95.
- Callison Partnership, archt, Wheel Gersztzoff Friedman Shankar Lighting Design, lighting dsgr — ANA Hotel, San Francisco — Feb., RL, pp. 28-31.
- Campbell, Robert — "Housing From the '70s: What We Did Right, What We Did Wrong" — Apr., pp. 22-25.
- Campillo, Manuel Ayllon, and Jaime Ferrer Sarroca, associated archts, Hans Hollein Architect, archt — Bank of Santander, Central Atrium and Executive Offices, Madrid — "The Enchanted Circle" — by David Cohn — Sept., BTS, pp. 82-87.
- Campus Residences: Bates College Residence Halls and Social/Study Center, Lewiston, Me. — William Rawn Assocs., Inc., archt — Nov. BTS, pp. 90-93 • Kravis House, Middlesex School, Concord, Mass. — Schwartz/Silver, archt — Nov., BTS, pp. 94-96 • The Woodland Dormitories, Kenyon College, Gambier, Ohio — Thompson and Rose Architects, archt — Nov., BTS, pp. 88-89.
- Carmen Nordsten Igonda, archt of record, Nike Image Design Group, archt — Nike Town, Orange County, Calif. — "Shoe Style" — by Donald Shillingburg — Aug., BTS, p. 89.
- Centerbrook Architects & Planners, archt, William Grover, arch of record — Discovery Research Center, Stonington, Conn. — Mar., BTS, pp. 92-95.
- Charles, Curtis B., and Karen M. Brown — "Is 3D Imaging the Way CAD Is Going?" — Oct., pp. 54-55.
- Chia, Katherine Kai-sun — "A Slim Tower Packages Multiple Functions" — Skirball Institute of Biomolecular Medicine, New York University Medical Center, New York — July, pp. 36-41 • "The Architect's Bibles" — Dec., pp. 26-31 • "What's an Architect Worth?" — Mar., pp. 32-33.
- City Planning: "Should Architects Design Cities?" — by Suzanne Stephens — May, pp. 28-31 • S.P.A.R. City, Los Angeles — Frederick Norton Moss, archt — "Urbane Renewal" — by Aaron Betsky — July, pp. 61-65.
- Coenen, J. M. J., archt — Netherlands Architecture Institute, Rotterdam, The Netherlands — "Rotterdam Redux" — by Tracy Metz — Mar., pp. 84-89.
- Cohn, David — "The Enchanted Circle" — Bank of Santander, Central Atrium and Executive Offices, Madrid — Hans Hollein Architect, archt, Manuel Ayllon Campillo and Jaime Ferrer Sarroca, associated archts — Sept., BTS, pp. 82-87 • "Formal Gymnastics" — National Gymnastics Center, Alicante, Spain — Enric Miralles, archt — Aug., BTS, pp. 52-57 • "Pilgrimage to Santiago" — Galician Center of Contemporary Art, Santiago de Compostela, Spain — Alvaro Siza, archt — Oct., pp. 102-107.
- Computer Hardware: "Revolution in Color Output" — by Steven S. Ross — May pp. 36-39.
- Computer Practice: "The Computer As Presentation Tool (Computer Delineation Awards)" — June, pp. 42-49 • "A Firm Evolves With Technology" — by Kristine K. Fallon — Nov., pp. 38-39 • "Freeing the Information Logjam" — Mar., pp. 36-37 • "Is 3D Imaging the Way CAD Is Going?" — by Curtis B. Charles and Karen M. Brown — Oct., pp. 54-55 • "Revolution in Color Output" — by Steven S. Ross — May, pp. 36-39 • "Virtual Office" Is Set to Lure Architects Into 21st Century" — by Steven S. Ross — Oct., pp. 56-59 • "Will Amateur CAD Put Residential Architects Out of Practice?" — by Steven S. Ross — Apr., p. 36.
- Conklin Rossant Architects, archt — Congregation Sons of Israel, Briarcliff Manor, N. Y. — Jan., pp. 71-77.
- Construction Costs: New Building Cost Indexes — July, pp. 29 •
- Construction Finance: "End of Interest Rate Volatility?" — by Phillip E. Kidd — July, pp. 28-29 • "94 Cheer: Low Rates and Low Inflation" — by Phillip E. Kidd — Jan., p. 25.
- Construction Management: "Irreconcilable Differences" — Jan., pp. 30-33.
- Construction Outlook: "Broad, but Minimal Growth in Volume" — Nov., p. 23 • "Commodities Still Pushing Prices Up" — Nov., p. 23 • "Do You Doubt That Housing's Cyclical?" — Sept., p. 27 • "Housing Dampens Contract Value" — Sept., p. 27 • "Immigration Balances Aging Boomers" — Sept., p. 27 • "Low-Rise Non-Residential Building Heads Up" — Aug., p. 19 • "1995 Outlook: Construction's Balancing Act" — by Robert Murray — Nov., pp. 26-29 • "Recovery: Gradual, Extended, but Still on Track" — by Robert Murray — July, pp. 30-31, 91, 99.
- Convention Centers: Los Angeles Convention Center, Expansion, Los Angeles — Pei, Cobb, Freed & Partners, archts, Gruen Associates, exec archt — Jan., pp. 56-65.
- Cray, Douglas W. — "Smart Lighting Systems Brighten Up Two University Lecture Halls" — Aug., RL, pp. 18-19.
- CRSS Houston, archt, Illuminart, lighting dsgr — Chrysler Technology Center, Concourses and Atria, Auburn Hills, Mich. — May, RL, pp. 40-41.
- Cultural Centers: American Center, Paris — "An American in Paris" — by Claire Downey — Frank O. Gehry & Assocs., archt, Saubot & Julien, associate archt — May, pp. 86-93.
- Cutler, James, Architects/Bohlin Cywinski Jackson, A Joint Venture, archt — Guest House, Gates Residence, Medina, Wash. — Nov., pp. 84-87.
- D**
- Daly, Leo A., Company, archt of record, Scogin, Elam & Bray, design archt — John J. Ross-William Blakeley Law Library, University of Arizona, Tempe, Ariz. — Jan., pp. 78-85.
- Daniel, Mann, Johnson & Mendenhall, archt west portion — I-70 Glenwood Canyon, Western Colorado — June, BTS, pp. 112-115 • Daniel Mann Johnson & Mendenhall, exec archt, The Jerde Partnership, Inc., design archt — Universal CityWalk, Los Angeles — "Sense of Place, Hollywood Style" — by Donald Shillingburg — Aug., BTS, pp. 86-87.
- Davidson, Judith — "Night Vision" — Edinburgh Lighting Vision, Edinburgh, Scotland — Lighting Design Partnership and Morris & Steedman, master plan — Lighting Design Partnership, Jeremy Webber, Hawthorne Boyle, Stewart Tod & Partners, Arthur McKay & Co., lighting designers — Feb., RL, pp. 22-27.
- Davis Brody & Assocs., archt — Brooke Russell Astor Rare Books and Manuscripts Reading Room, New York Public Library, New York — Feb., BTS, pp. 98-101 • Archt — Eskin Biomedical Library, Vanderbilt University, Nashville, Tenn. — Thomas Miller & Partners, archt of record — Oct., pp. 82-87 • Old Bird House Renovation and Rehabilitation, Bronx, N. Y. — Feb., BTS, pp. 88-93.
- De Alessi, Ross, lighting dsgr, Richard Zlatunich, archt — St. Patrick's Seminary Chapel, Menlo Park, Calif. — Aug., RL, pp. 26-29.
- Delon Hampton & Assocs., archt & engr — North Hollywood Pump Station, Los Angeles — June, BTS, pp. 124-125.
- Demetriou, Angelos, & Assocs., associate archt, Heikkinen-Komonen Architects, archt — Embassy of Finland, Washington, D. C. — Nov., pp. 59-67.
- DeYoung, Holly, and Jung Gon Kim — "Global Pressure Touches Architects" — July, PR, p. 19.
- Disasters: "Coping With Natural Catastrophes" — by Beth Dunlop — June, pp. 38-41.
- Dittmar, Hank, and Lisa Wurmser — "Destinations" — June, BTS, pp. 86-89.
- Dorius Architects, archt — Cameo Place, Sacramento, Calif. — Jan., BTS, p. 90.
- Dougall Design Associates, Inc., archt — The Forum Shops, Las Vegas, Nev. — "Roman Carnival" — by Donald Shillingburg — Aug., BTS, p. 88.
- Downey, Claire — "An American in Paris" — American Center, Paris — Frank O. Gehry & Assocs., archt, Saubot & Julien, associate archt — May, pp. 86-93.
- Dunlop, Beth — "A Harmony of Opposites" — private residence, Golden Beach, Fla. — Carlos Zapata Design Studio with Una Idea, archt — Apr., BTS, pp. 64-71 • "Coping With Natural Catastrophes" — June, pp. 38-41 • "Fire Cracker" — Reedy Creek Emergency Services Headquarters, Orlando, Fla. — Venturi, Scott Brown & Assocs., archt,

Shenkelshultz, associate archt — May, pp. 94-97.
 Dyne Architects, associate archt — Kyu Sung Woo, archt — Ilkun Architects & Engineers, associate archt — Whanki Museum, Seoul — "Mountain Museum" — by Naomi R. Pollock — May, pp. 68-75.

E
 Editorials (by Stephen A. Kliment) — "Architect Bashing: Enough Already!" — June, p. 7 • "Awards Without Meaning" — May, p. 9 • "Building Products Industry at Crossroads" — Dec., p. 9 • "Caudill Rowlett Scott (1946-1994)" — p. 9 • "Elitism Has No Place in Licensing" — Aug., p. 9 • "End Product" — Nov., p. 9 • "It's No Time to Scuttle the Brooks Law" — Mar., p. 9 • "On the Urban Front: A Look at the Bright Side" — Feb., p. 9 • "Paradox" — Oct., p. 9 • "Process versus Product: The Issue that Won't Die" — Apr., p. 9 • "Pruitt-Igoe, Act II" — May, p. 9 • "RECORD Welcomes 1994 With New Department: *The Profession*" — Jan., p. 9 • "Virtuous Reality" — July, p. 9 • "What's an Architect Worth?" — Mar., p. 9.
 Estenssoro, Louis F., and W. F. Perenchio — "Deterioration and Failures of Exterior Plazas" — Aug., pp. 28-29, 40.

F
 Fallon, Kristine K. — "A Firm Evolves With Technology" — Nov., pp. 38-39.
 Farrell, Terry & Company, Ltd., archt — Tobacco Dock, London — "New Leaf" — by Hugh Aldersey-Williams — Feb., BTS, pp. 112-117.
 Fenley, Gareth — "Dance of Healing" — Le Bonheur Children's Medical Center, West Patient Tower, Memphis — J. Wise Smith Assocs., project archt, HKS Architects, schematic dsgnr, Craig A. Roeder Assocs., lighting dsgnr — May, RL, pp. 30-35 • "A Little Light Music" — Shepard Hall Renovation, South Wing, City College of the City University of New York, New York — William A. Hall Partnership, archt, Fisher Marantz Renfro Stone, lighting dsgnr — Nov., RL, pp. 20-23 • "Prepare for Takeoff" — Bishop International Airport, Flint, Mich. — Reynolds, Smith & Hills, archt, Robert J. Laughlin & Assocs., lighting dsgnr — Nov., RL, pp. 26-27.
 Fentress, C. W., J. H. Bradburn & Associates, archt — Ronstadt Transportation Center, Tucson, Ariz. — June, BTS, pp. 124-125.
 Fernau & Hartman, archt — Von Stein House, Sonoma County, Calif. — Apr., BTS, pp. 84-89.
 Ferris, archt — National Hall, Westport, Conn. — Feb., BTS, pp. 126-127.
 Financial Outlook: " '94 Cheer: Low Rates and Low Inflation — by Phillip E. Kidd — Jan., p. 25. • "End of Interest Rate Volatility?" — by Phillip E. Kidd — July, pp. 28-29 • "Why the Fed Won't Speed Growth" — by Phillip E. Kidd — Nov., p. 24.
 Fisher Friedman Assocs., archt — Green Valley Pecos, Henderson, Nev. — Jan., BTS, pp. 94-95 • 333 Bryant St., San Francisco — Feb., BTS, pp. 122-123.
 Fisher Marantz Renfro Stone, lighting dsgnr, William A. Hall Partnership, archt — Shepard Hall Renovation, South Wing, City College of the City University of New York, New York — "A Little

Light Music" — by Gareth Fenley — Nov., RL, pp. 20-23.
 Forrest, Wayne — "Architects Search for Identity in the Face of Rapid Changes" — July, PR, p. 17.
 Fraser, Andrea, and Graham Jahn — "Down Under Turns the Corner" — July, PR, p. 17.
 Freeman & Pizer Architects, archt, Ann Kale Assocs., lighting dsgnr — Grand Central Optical, New York — Nov., RL, pp. 24-25.
 Friedlein, Ken — "Lost Opportunity in Atlanta?" — Aug., BTS, pp. 70-72.

G
 Gehry, Frank O., & Assocs., archt, Saubot & Julien, associate archt — American Center, Paris — "An American in Paris" — by Claire Downey — May, pp. 86-93.
 Gensler & Assocs., archt — Jefferson County Airport, Bloomfield, Colo. — June, BTS, pp. 126-127.
 Glatt, Linnea, and Michael Singer, archt, Black & Veatch, engineers — 27th Avenue Solid Waste Management Facility, Phoenix — June, BTS, pp. 98-103.
 Gluckman, Richard, Architects, archt, U. D. A. Architects, associate archt — The Andy Warhol Museum, Pittsburgh — Sept., BTS, pp. 74-79.
 Government Buildings: Embassy of Finland, Washington, D. C. — Heikkinen-Komonen Architects, archt, Angelos Demetriou & Assocs., associate archt — Nov., pp. 59-67 • Department of Ecology Headquarters, Lacey, Wash. — Keating Mann Jernigan Rottet, archt, McGranahan Partnership, managing archt — Oct., pp. 96-101 • Federal Reserve Bank of New York, East Rutherford Operations Center, East Rutherford, N. J. — Haines Lundberg Waehler, archt — May, pp. 80-85 • 107th Precinct Station House, Queens, N. Y. — Perkins Eastman & Partners, archt — Mar., pp. 80-83 • Reedy Creek Emergency Services Headquarters, Orlando, Fla. — "Fire Cracker" — by Beth Dunlop — Venturi, Scott Brown & Assocs., archt, Shenkelshultz, associate archt — May, pp. 94-97.
 Gran Sultan Assocs., archt — Valley Medical Associates Offices, Hudson, N. Y. — Feb., BTS, pp. 124-125.
 Greer, Nora Richter — "Preservation's Vast New Horizons" — Feb., pp. 24-27.
 Grimshaw, Nicholas & Partners, archt — Waterloo International Terminal, London — "End of the Line" — by Hugh Aldersey-Williams — June, BTS, pp. 90-97.
 Grover, William, archt of record, Centerbrook Architects & Planners, archt — Discovery Research Center, Stonington, Conn. — Mar., BTS, pp. 92-95.
 Gruen Associates, exec archt, Pei Cobb Freed & Partners, archt — Los Angeles Convention Center, Expansion, Los Angeles — Jan., pp. 56-65 • I-70 Glenwood Canyon, Western Colorado, east portion — June, BTS, pp. 112-115.

H
 Haines Lundberg, Waehler, archt — Federal Reserve Bank of New York, East Rutherford Operations Center, East Rutherford, N. J. — May, pp. 80-85.
 Hall, William A., Partnership, archt, Fisher Marantz Renfro Stone, lighting dsgnr — Shepard Hall Ren-

ovation, South Wing, City College of the City, University of New York, New York — "A Little Light Music" — by Gareth Fenley — Nov., RL, pp. 20-23.
 Hallberg, Joan, archt — private residence, Stewart's Point, Calif. — Apr., BTS, pp. 100-105.
 T. R. Hamzah & Yeang, archt — China Tower #1, Hainan Island, China — July, PR, p. 32.
 Halsband, Frances, & R. M. Kliment, archt — Adelbert Hall Restoration, Case Western Reserve University, Cleveland — Feb., BTS, pp. 102-107.
 Hawthorne Boyle, Lighting Design Partnership, Jeremy Webber, Stewart Tod & Partners, Arthur McKay & Co., lighting designers — Lighting Design Partnership and Morris & Steedman, master plan — Edinburgh Lighting Vision, Edinburgh, Scotland — "Night Vision" — by Judith Davidsen — Feb., RL, pp. 22-27.
 Health Care Facilities: Le Bonheur Children's Medical Center, West Patient Tower, Memphis — J. Wise Smith Assocs., project archt, HKS Architects, schematic dsgnr, Craig A. Roeder Assocs., lighting dsgnr — "Dance of Healing" — by Gareth Fenley — May, RL, pp. 30-35 • "How Reform Is Shaping Up" — by Sara O. Marberry — May, BTS, pp. 98-99 • Minneapolis Pathways, Minneapolis — Anmahian Winton, archt, Shea Architects, archt of record — July, pp. 78-81 • M. R. I. Centr, Alexandria, La. — Douglas Ashe & Assocs. and Lewis Brown & Assocs., archts — May, BTS, pp. 104-105 • Primary Care Clinic, Oakland Children's Hospital, Oakland, Calif. — The Ratcliff Architects, archt — Feb., BTS, pp. 118-121 • St. Francis Hospital and Medical Center, Hartford, Conn. — TRO/The Ritchie Organization, archt — May, BTS, pp. 108-109 • St. Luke's Medical Center, Milwaukee, Wis. — Bobrow/Thomas & Assocs., archt — May, BTS, pp. 100-103 • St. Thomas - Elgin General Hospital, St. Thomas, Ont. — NORR Partnership, Ltd., archt — May, BTS, pp. 106-107 • Skirball Institute of Biomolecular Medicine, New York University Medical Center, New York — James Stewart Polshek & Partners, archt, Payette Assocs., consulting archt — "A Slim Tower Packages Multiple Functions" — by Katherine Kai-sun Chia — July, pp. 36-41 • Valley Medical Associates Offices, Hudson, N. Y. — Gran Sultan Assocs., archt — Feb., BTS, pp. 124-124.
 Heard & Assocs., Ltd., associate archt — International Terminal, Chicago O'Hare International Airport, Chicago — June, BTS, pp. 116-123.
 Heikkinen-Komonen Architects, archt, Angelos Demetriou & Assocs., associate archt — Embassy of Finland, Washington, D. C. — Nov., pp. 59-67.
 Hellmuth, Obata & Kassabaum, archt of record, Mario Botta Architect, archt — San Francisco Museum of Modern Art, San Francisco — "Monument to Art" — by Aaron Betsky — Nov., pp. 74-83.
 Hillier Group, The, interior dsgnr, Sylvan R. Shemitz Assocs., lighting dsgnr — Bell Atlantic Corporate Headquarters, Philadelphia — Aug., RL, pp. 34-35.
 Hiroshi Hara + Atelier, archt, Interspace Time, lighting dsgnr — Stardust-Sangu Restaurant, Osaka, Japan — Feb., RL, pp. 36-41.
 Hirsch, Roger, archt, and Drew Souza, consultant — Flatiron Residence, New York — Sept., BTS, pp. 102-107.
 HKS, Inc., archt of record, Arquitectonica, archt —

- Disney's All-Star Resorts, Lake Buena Vista, Fla. — Aug., BTS, pp. 64-69 • HKS Architects, schematic dsgr, J. Wise Smith Assocs., project architect, Craig A. Roeder Assocs., lighting dsgr — Le Bonheur Children's Medical Center, West Patient Tower, Memphis — "Dance of Healing" — by Gareth Fenley — May, RL, pp. 30-35.
- HNTB, archt, engr & planner — Boulevard Bridge Toll Facility, Richmond, Va. — June, BTS, pp. 126-127.
- Hollein, Hans, Architect, archt, Manuel Ayllon Campillo and Jaime Ferrer Sarroca, associated archts — Bank of Santander, central atrium and Executive Offices, Madrid — "The Enchanted Circle" — by David Cohn — Sept., BTS, pp. 82-87.
- Holt Hinshaw Pfau Jones Architecture, architectural design consultant, Parsons Main, Inc., archt and engr — UCLA Energy Services Facility, Los Angeles — June, BTS, pp. 104-111.
- Hotels & Motels: ANA Hotel, San Francisco — Callison Partnership, archt, Wheel Gersztoff Friedman Shankar Lighting Design, lighting dsgr — Feb. RL, pp. 28-31 • Disney's All-Star Resorts, Lake Buena Vista, Fla. — Arquitectonica, archt, HKS, Inc., archt of record — Aug., BTS, pp. 64-69 • National Hall, Westport, Conn. — Ferris, archt — Feb., BTS, pp. 126-127.
- Houses: • Guest House, Gates Residence, Medina, Wash. — "Gateway to Heaven" — Bohlin Cywinski Jackson/James Cutler Architects, A Joint Venture, archt — Nov., pp. 84-87 • House on Turtle Creek, Dallas — "For the Birds" — Antoine Predock, archt — Apr., BTS, pp. 76-83 • Private residence, Golden Beach, Fla. — "A Harmony of Opposites" — by Beth Dunlop — Carlos Zapata Design Studio & Una Idea, archt — Apr., BTS, pp. 64-71 • Private residence, Stewart's Point, Calif. — "Castle Cloud" — Joan Hallberg, archt — Apr., BTS, pp. 100-105 • Private residence, Concord, Mass. — "New House on the Block" — Machado & Silvetti Assocs., archt — Apr., BTS, pp. 106-111 • Saito House, Houston, Tex. — "Urbane Modesty" — by Gerald Moorhead — Carlos Jimenez Architectural Design Studio, archt — Apr., BTS, pp. 96-99 • Stringfellow residence, Los Angeles — "Garden Rooms" — Lubowicki/Lanier Architects, archt — Apr., BTS, pp. 72-75 • T-House, Wilton, N. Y. — "Suit to a T" — Simon Ungers & Tom Kinslow, archt — Apr., BTS, pp. 90-95 • Von Stein House, Sonoma County, Calif. — "Climbing the Hill" — Fernau & Hartman, archt — Apr., BTS, pp. 84-89.
- Housing & Apartments: Benson Glen, Renton, Wash., Mithun Partners, archt — Jan., BTS, pp. 92-93 • "Beyond Levittown" — Jan., BTS, pp. 86-87 • Bridge Harbor Condominium Apartments, Brooklyn, N. Y. — Kweiler, Dubin, Baumgarten, archt, Platt & Byard, consulting archt for design and historic architecture — Feb., BTS, pp. 122-123 • Cameo Place, Sacramento, Calif. — Dorius Architects, archt — Jan., BTS, p. 90 • Flatiron Residence, New York City — Roger Hirsch, archt, and Drew Souza, consultant — Sept., BTS, pp. 102-107 • Grasse Road Housing, Hanover, N. H. — William Rawn Assocs., archt — Jan., BTS, pp. 88-89 • Green Valley Pecos, Henderson, Nev. — Fisher Friedman Assocs., archt — Jan., BTS, pp. 94-95 • Plunge Landing, Telluride, Colo., — Smith-Miller + Hawkinson Architects, archt — May, pp. 76-79 • Shotguns at Harbor Town, Memphis, Tenn. — Looney Ricks Kiss Architects, archt — Jan., BTS, p. 91 • Stuyvesant Hotel Conversion, Kingston, N. Y. — David Smotrich & Partners, archt — Feb., BTS, pp. 94-97.
- Housing: "Housing From the '70s: What We did Right, What We Did Wrong" — by Robert Campbell — Apr., pp. 22-25 • "The Place of 'Public' in Housing" — Jan., pp. 26-27, 43-45.
- How, Joanna — "Rate of Growth Slackens After Building Boom" — July, PR, p. 13.
- HVAC: "Time to Look Again at Desktop Control" — by Philip C. Weiner — May, pp. 34-35, 45.
- Idea, Una, with Carlos Zapata Design Studio, archt — private residence, Golden Beach, Fla. — "A Harmony of Opposites" — by Beth Dunlop — Apr., BTS, pp. 64-71.
- Ilkun Architects & Engineers, associate archt — Kyu Sung Woo, archt — Dyne Architects, associate archt — Whanki Museum, Seoul — "Mountain Museum" — by Naomi R. Pollock — May, pp. 68-75.
- Illuminart, lighting dsgr, CRSS Houston, archt — Chrysler Technology Center, Concourses and Atria, Auburn Hills, Mich. — May, RL, pp. 40-41.
- Industrial Buildings: Chrysler Technology Center, Concourses and Atria, Auburn Hills, Mich. — CRSS Houston, archt, Illuminart, lighting dsgr — May, RL, pp. 40-41.
- Infrastructure: Boulevard Bridge Toll Facility, Richmond, Va. — HNTB, archt, engr & planner — June, BTS, pp. 126-127 • "Destinations" — by Lisa Wurmser and Hank Dittmar — June, BTS, pp. 86-89 • Dudley Station Rehabilitation, Boston — Domenech Hicks & Krockmalnic, archt — June, BTS, pp. 126-127 • International Terminal, Chicago — O'Hare International Airport, Chicago — Perkins & Will Group, archt, Heard & Assocs., Ltd., associate archt — June, BTS, pp. 116-123 • I-70 Glenwood Canyon, Western Colorado — Daniel, Mann, Johnson & Mendenhall, archt west portion, Gruen Associates, archt east portion — June, BTS, pp. 112-115 • Jefferson County Airport, Bloomfield, Colo. — Gensler & Assocs., archt — June, BTS, pp. 126-127 • North Hollywood Pump Station, Los Angeles — Delon Hampton Assocs., archt & engr, Barton Phelps & Assocs., associated archt for design — June, BTS, pp. 124-125 • Ronstadt Transportation Center, Tucson, Ariz. — C. W. Fentress J. H. Bradburn & Assocs., archt — June, BTS, pp. 124-125 • 27th Avenue Solid Waste Management Facility, Phoenix — Linnea Glatt & Michael Singer, archt, Black & Veatch, engr — June, BTS, pp. 98-103 • UCLA Energy Services Facility, Los Angeles — Parsons Main, Inc, archt and engr, Holt Hinshaw Pfau Jones Architecture, architectural design consultants — June, BTS, pp. 104-111 • Waterloo International Terminal, London — Nicholas Grimshaw & Partners, archt — "End of the Line" — by Hugh Aldersey-Williams — June, BTS, pp. 90-97.
- Insulation: "Understanding Thermal Insulation's Transformation" — by Alex Wilson — Apr., pp. 34-35.
- Interiors: The Andy Warhol Museum, Pittsburgh — "Home Again" — Richard Gluckman Architects, archt, U. D. A. Architects, associate archt — Sept., BTS, pp. 74-79 • Bank of Santander, Central Atrium and Executive Offices, Madrid — "The Enchanted Circle" — by David Cohn — Hans Hollein Architect, archt, Manuel Ayllon Campillo, Jaime Ferrer Sarroca, associate archt — Sept., BTS, pp. 82-87 • The Box, Culver City, Calif. — "Post-Industrial Encounter" — by Aaron Betsky — Eric Owen Moss Architects, archt — Sept., BTS, pp. 68-73 • Chiat/Day Advertising Office, New York — Pesce Ltd., archt — Sept., BTS, pp. 92-93 • Chiat/Day Advertising Office, Venice, Calif. — Lubowicki/Lanier archt, Langdon/Wilson exec archt — Sept., BTS, pp. 94-97 • Corning Museum of Glass, Libensky/Brychtova Exhibition, Corning, N. Y. — "Jewel Box" — Smith-Miller + Hawkinson Architects, archt — Sept., BTS, pp. 62-67 • Flatiron Residence, New York — All in the Family" — Roger Hirsch, archt, Drew Souza, consultant — Sept., BTS, pp. 102-107 • Harriet Dorn Women's Clothing Store, Santa Monica, Calif. — "Suspended Animation" — O'Herlihy + Warner Architects, archt — Sept., BTS, pp. 80-81 • Photography Gallery, Mexico City — "Old, New, and Reproductions" — Isaac Broid with Abraham Zabludovsky, archt — Sept., BTS, pp. 98-101 • 3520 Hayden Avenue, Culver City, Calif. — "Post-Industrial Encounter" — by Aaron Betsky — Eric Owen Moss Architects, archt — Sept., BTS, pp. 68-71 • "Virtually Brave New World" — by Karin Tetlow — Sept., BTS, pp. 88-91.
- Interspace Time, lighting dsgr, Hiroshi Hara + Atelier, archt — Stardust-Sangu Restaurant, Osaka, Japan — Feb., RL, pp. 36-41.
- Jahn, Graham, and Andrea Fraser "Down Under Turns the Corner" — July, PR, p. 17.
- The Jerde Partnership, design archt, Daniel Mann Johnson & Mendenhall, exec archt — Universal CityWalk, Los Angeles, Calif. — "Sense of Place, Hollywood Style" by Donald Shillingburg — Aug., BTS, pp. 86-87.
- Jeremy Webber, Lighting Design Partnership, Hawthorne Boyle, Stewart Tod & Partners, Arthur McKay & Co., lighting designers — Lighting Design Partnership and Morris & Steedman, master plan — Edinburgh Lighting Vision, Edinburgh, Scotland — "Night Vision" — by Judith Davidsen — Feb., RL, pp. 22-27.
- Jimenez, Carlos, Architectural Design Studio, archt — Saito House, Houston, Tex. — "Urbane Modesty" — by Gerald Moorhead — Apr., BTS, pp. 96-99.
- Kaderlan, Norman — "It's Still a Design Firm — Or Is It?" — Mar., pp. 28-31.
- Kale, Ann, Assocs., lighting dsgr, Freeman & Pizer, archt — Grand Central Optical, New York — Nov., RL, pp. 24-45.
- Kallmann McKinnell & Wood, Architects, archt, Berg/Howland Assocs., lighting dsgr — James S. McDonnell Hall, Washington University, St. Louis — "Smart Lighting Systems Brighten Up Two University Lecture Halls" — by Douglas W. Cray — Aug., RL, p. 19.

- Karr, Tim, and Irene Lee — "Rapid Growth Predicted as Doors Open to Foreign Investment" — July, PR, p. 11.
- Keating Mann Jernigan Rottet, archt, McGranahan Partnership, managing archt — Department of Ecology Headquarters, Lacey, Wash. — Oct., pp. 96-101.
- Kidd, Phillip E. — "End of Interest Rate Volatility?" — July, pp. 28-29 • "94 Cheer: Low Rates and Low Inflation" — Jan., p. 25 • "Why the Fed Won't Speed Growth" — Nov., p. 24.
- Kim, Jung Gon, and Holly DeYoung — "Global Pressure Touches Architects" — July, PR, p. 19.
- Kinslow, Tom, and Simon Ungers, archt — T-House, Wilton, N. Y. — Apr., BTS, pp. 90-95.
- Kliment, R. M., & Frances Halsband, archt — Adelbert Hall Restoration, Case Western Reserve University, Cleveland — Feb., BTS, pp. 102-107.
- Kohn Pedersen Fox Assocs., archt, Wiratmen & Assocs., associate archt and engineer — Bank Niaga Headquarters, Jakarta, Indonesia — July, PR, pp. 34-37.
- Kweller, Dubin, Baumgarten, archt, Platt & Byard, consulting architects for design and historic architecture — Bridge Harbor Heights Condominium Apartments, Brooklyn, N. Y. — Feb., BTS, pp. 122-123.
- L**
- Laboratories: Discovery Research Center, Stonington, Conn. — Centerbrook Architects & Planners, archt, William Grover, archt of record — Mar., BTS, pp. 92-95 • Founder's Research Center, South San Francisco, Calif. — SRG Partnership, Inc., archt — Mar., BTS, pp. 96-97 • Marine Biological Laboratory, Woods Hole, Mass. — Tsoi/Kobus & Assocs., Inc., archt — Mar., BTS, pp. 90-91.
- Lam Partners, Inc., lighting dsgnr, Woollen, Molzan & Partners, archt — Church of Our Lady of Loretto, Notre Dame, South Bend, Ind. — "Integrated Approach Solves Acoustics and Lighting Problem" — by William M. C. Lam — Nov., RL, pp. 12-13.
- Langdon/Wilson, exec archt, Lubowicki/Lanier, archt — Chiat/Day Advertising Office, Venice, Calif., Sept., BTS, pp. 94-97.
- Larsson, Tomas — "Construction Rebounds as Architects Seek More Ecological Designs" — July, PR, p. 13.
- Laughlin, Robert J., & Assocs., lighting dsgnr, Reynolds, Smith & Hills, archt — Bishop International Airport, Flint, Mich. — "Prepare for Takeoff" — by Gareth Fenley — Nov., RL, pp. 26-27.
- Lee, Irene, and Tim Karr — "Rapid Growth Predicted as Doors Open to Foreign Investment" — July, PR, p. 11.
- Legorreta Arquitectos, archt — Managua Cathedral, Managua, Nicaragua — July, pp. 70-77.
- Levinson, Nancy — "Give and Takings: When Do Land-Use Rules Trample Property Rights?" — Oct., pp. 50-53.
- Libraries: Brooke Russell Astor Rare Books and Manuscripts Reading Room, New York Public Library, New York — Davis Brody & Assocs., archt — Feb., BTS, pp. 98-101 • Eskin Biomedical Library, Vanderbilt University, Nashville, Tenn. — Davis Brody & Assocs., archt, Thomas Miller & Partners, archt of record — Oct., pp. 82-87 • John J. Ross-William C. Blakeley Law Library, University of Arizona, Tempe, Ariz. — Scogin Elam & Bray, archt, Leo A. Daly Company, archt of record — Jan., pp. 78-85 • Maryland State Library for the Blind and Physically Handicapped, Baltimore — Ayers/Saint/Gross, archt — Oct., pp. 108-111.
- Lighting: • ANA Hotel, San Francisco — Callison Partnership, archt, Wheel Gersztoff Friedman Shankar Lighting Design, lighting dsgnr — Feb., RL, pp. 28-31 • Babcock & Brown Offices, San Francisco — Studios Architecture, archt, Lumenworks, lighting dsgnr — Aug., RL, pp. 32-33 • Bell Atlantic Corporate Headquarters, Philadelphia — The Hillier Group, interior dsgnr, Sylvan R. Shemitz Assocs., lighting dsgnr — Aug., RL, pp. 34-35 • Bishop International Airport, Flint, Mich. — Reynolds, Smith & Hills, archt, Robert J. Laughlin & Assocs., lighting dsgnr — "Prepare for Takeoff" — by Gareth Fenley — Nov., RL, pp. 26-27 • Chrysler Technology Center, Concourses and Atria, Auburn Hills, Mich. — CRSS Houston, archt, Illuminart, lighting dsgnr — May, RL, pp. 40-41 • Cinedom at Media Park, Cologne, Germany — Zeidler Roberts Partnership, archt, Schmidt Reuter Partner, electrical engr — May, RL, pp. 36-39 • "Daylighting by Two Modernists and an Old Master" — by Alison Snyder — Nov., RL, pp. 28-31 • Edinburgh Lighting Vision, Edinburgh, Scotland — Lighting Design Partnership and Morris & Steedman, master plan — Lighting Design Partnership, Jeremy Webber, Hawthorne Boyle, Stewart Tod & Partners, Arthur McKay & Co., lighting dsgnr — "Night Vision" — by Judith Davidsen — Feb., RL, pp. 22-27.
- Lighting Editorials [by Charles Linn] — "Breaking the HPS Habit" — Aug., RL, p. 25 • "From Showman to Medicine Man" — May, RL, p. 29 • "If You Had Some Artificial Light, Would It Help Illuminate This Article?" — Feb., RL, p. 21 • "Magnifico! Demand-Side Management, European Style" — Nov., RL, p. 19.
- Lighting Technology: "Integrated Approach Solves Complex Acoustics and Lighting Problem" — by William M. C. Lam — Church of Our Lady of Loretto, Notre Dame, South Bend, Ind. — Woollen, Molzan & Partners, archt, Lam Partners, Inc., lighting dsgnr — Nov., RL, pp. 12-13 • "Lighting Systems for the Electronic Office" — by James R. Benya — Feb., RL, pp. 14-15 • "Lumen Tuning: Using Ballast Factor as a Design Tool" — by James R. Benya — May, RL, pp. 14-15 • "Northern Lights: New Lighting Technology From Canada" — by Lindsay Audin — May, RL, p. 20 • "Outlook for Fluorescent Dimming Brightens" — by Lindsay Audin — Aug., RL, pp. 14-15 • "Smart Lighting Systems Brighten Up Two University Lecture Halls" — by Douglas W. Cray — Aug., RL, pp. 18-19 • "UV from Electric Lights Hazardous to Your Health?" — by Lindsay Audin — Feb., RL, pp. 16, 42.
- Lindorff, David — "China Work to Keep Architects Busy for Years" — July, PR, p. 9.
- Lockwood, Charles — "Cracks in the Veneer of the Undesigned City" — May, p. 32.
- Loebl Schlossman and Hackl and Shenzen University Institute of Architectural Design, archt — Shekou Harbor Complex, Shenzhen, China — July, PR, p. 33.
- Looney Ricks Kiss Architects, archt — Shotguns at Harbor Town, Memphis, Tenn. — Jan., BTS, p. 91.
- Lubowicki/Lanier Architects, archt — Stringfellow residence, Los Angeles — Apr., BTS, pp. 72-75 • Lubowicki/Lanier, archt, Langdon/Wilson, exec archt — Chiat/Day Advertising Office, Venice, Calif. — Sept., BTS, pp. 94-97.
- Lumenworks, lighting dsgnr, Studios Architecture, archt — Babcock & Brown Offices, San Francisco — Aug., RL, pp. 32-33.
- M**
- Machado & Silveti Assocs., archt — private residence, Concord, Mass., Apr., BTS, pp. 106-111.
- Maki, Fumihiko, + Maki & Associates, archt, Robinson, Mills + Williams, archt of record — Center for the Arts, Yerba Buena Gardens Galleries and Forum, San Francisco — "Silver Palette" — by Naomi Pollock — Mar., pp. 70-79.
- Marberry, Sara O. — "How Reform Is Shaping Up" — May, BTS, pp. 98-99.
- McGranahan Partnership, managing archt, Keating Mann Jernigan Rottet, archt — Department of Ecology Headquarters, Lacey, Wash. — Oct., pp. 96-101.
- McWhorter, Carey & Deborah Berke Architects,

- archt — Industria Superstudio, New York City — Feb., BTS, pp. 108-111.
- Metz, Tracy — "Return to the Heroic" — Lyons Airport Railway Station — Calatrava Valls, archt — Oct., pp. 88-94 • "Rotterdam Redux" — Netherlands Architecture Institute, Rotterdam, The Netherlands — J. M. J. Coenen, archt — Mar., pp. 84-89.
- Miller, Thomas, & Partners, archt of record, Davis Brody & Assocs., archt — Eskin Biomedical Library, Vanderbilt University, Nashville, Tenn. — Oct., pp. 82-87.
- Miralles, Enric, archt — National Gymnastics Center, Alicante, Spain — "Formal Gymnastics" — by David Cohn — Aug., BTS, pp. 52-57.
- Mithun Partners, archt — Benson Glen, Renton, Wash. — Jan., BTS, pp. 92-93.
- Moore/Andersson Architects, archt, Yeater Hennings Ruff Shultz Rokke Welch Architects & Planners, associate archt — Gethsemane Cathedral, Fargo, N. D. — Mar., pp. 60-65.
- Moore, Charles W., & Arbonies Vlock King, archt — Palmer Museum of Art, Pennsylvania State University, University Park, Pa. — Mar. 66-71.
- Moorhead, Gerald — "Under Cabled Arches" — TV Studio Cafeteria, Mexico City — TEN Arquitectos, archt — Nov., pp. 68-73 • "Urbane Modesty" — Saito House, Houston — Carlos Jimenez Architectural Design Studio, archt — Apr., BTS, pp. 96-99.
- Morris & Steedman and Lighting Design Partnership, master plan — Lighting Design Partnership, Jeremy Webber, Hawthorne Boyle, Stewart Tod & Partners, Arthur McKay & Co., lighting designers — Edinburgh Lighting Vision, Edinburgh, Scotland — "Night Vision" — by Judith Davidsen — Feb., RL, pp. 22-27.
- Moss, Eric Owen, archt — The Box, Culver City, Calif. — "Post-Industrial Encounter" — by Aaron Betsky — Sept., BTS, pp. 68-73 • Moss, Eric Owen, archt — S.P.A.R. City, Hercules Theatre and Offices, Samitaur Complex Office Building, Los Angeles — "Urbane Renewal" — by Aaron Betsky — July, pp. 62-69 • Moss, Eric Owen, archt — 3520 Hayden Avenue, Culver City — "Post-Industrial Encounter" — by Aaron Betsky — Sept., BTS, pp. 68-71.
- Murray, Robert — "1995 Outlook: Construction's Balancing Act" — Nov., pp. 26-29 • "Recovery: Gradual, Extended, but Still on Track" — July, pp. 30-31, 91, 99.
- Museums: The Andy Warhol Museum, Pittsburgh — Richard Gluckman Architects, archt, U. D. A. Architects, associate archt — Sept., BTS, pp. 74-79 • American Museum of Natural History, Mammals Exhibit Renovation, New York — Ralph Appelbaum Assocs., archt — Sept., pp. 30-31 • "Breaking Out of the Display Case, Exhibits Reach Out and Touch" — Sept., pp. 28-33 • Corning Museum of Glass, Libensky/Brychtova Exhibition, Corning, N. Y. — Smith-Miller + Hawkinson Architects, archt — Sept., BTS, pp. 62-67 • Galician Center of Contemporary Art, Santiago de Compostela, Spain — Alvaro Siza, archt — "Pilgrimage to Santiago" — by David Cohn — Oct., pp. 102-107 • Morris-Jumel Mansion, New York — Jan Hird Pokorny Architects & Planners, archt — "Where Washington Slept, a City Restores and Restores" — by Sheri Olson — Oct., pp. 44-49 • Netherlands Architecture Institute, Rotterdam, The Netherlands — "Rotterdam Redux" — by Tracy Metz — J. M. J. Coenen, archt — Mar., pp. 84-89 • Palmer Museum of Art, Pennsylvania State University, University Park, Pa. — Charles W. Moore & Arbonies King Vlock, archt — Mar., pp. 66-71 • Rock and Roll Hall of Fame and Museum, Cleveland — Pei Cobb Freed & Partners, archt, The Burdick Group, exhibit design — Sept., pp. 32-33 • San Francisco Museum of Modern Art, San Francisco — Mario Botta Architect, archt, Hellmuth, Obata & Kassabaum, archt of record — "Monument to Art" — by Aaron Betsky — Nov., pp. 74-83 • Whanki Museum, Seoul, Korea — "Mountain Museum" — by Naomi R. Pollock — Kyu Sung Woo, archt — Ilkun Architects & Engineers, associate archt, Dyne Architects, associate archt — May, pp. 68-76 • United States Holocaust Memorial Museum, Washington, D. C. — Pei Cobb Freed & Partners, archt, Notter Finegold & Alexander, assoc. archt — Sept., pp. 28-29.
- N**
- Nesmith, Lynn — "The Federal Client: Good News and Bad News" — Aug., pp. 24-27.
- Nike Image Design Group, archt, Carmen Nordsten Igonda, archt of record — Nike Town, Orange County, Calif. — "Shoe Style" — by Donald Shillingburg — Aug., BTS, p. 89.
- NORR Partnership, Ltd., archt — St. Thomas - Elgin General Hospital, St. Thomas, Ont. — May, BTS, pp. 106-107.
- Notter Finegold & Alexander, assoc. archt, Pei Cobb Freed & Partners, archt — United States Holocaust Memorial Museum, Washington, D. C. — Sept., pp. 28-29.
- O**
- Office Buildings, High-Rise: Bank Niaga Headquarters, Jakarta, Indonesia — Kohn Pedersen Fox Associates, archt, Wiratman & Assocs., associate archt and engineer — July, PR, pp. 34-37 • China Tower #1, Hainan Island, China — T. R. Hamzah & Yeang, archt — July, PR, p. 32 • 868 Towers, Hainan Island, China — Beyond Space Group, archt — July, PR, p. 32 • Jin Mao Building, Shanghai, China — Skidmore, Owings & Merrill/Chicago and Shanghai Institute of Architectural Design, archt — July, PR, p. 33 • One Peachtree Center, Atlanta — John Portman & Assocs., archt, H. M. Brandston & Partners, lighting dsgr — Feb., RL, pp. 32-35 • Shekou Harbor Complex, Shenzhen, China — Loeb Schlossman and Hackl and Shenzhen University Institute of Architectural Design, archt — July, PR, p. 33.
- Office Buildings, Low-Rise: Bank of Santander, Central Atrium, Executive offices, Madrid — "The Enchanted Circle" — by David Cohn — Hans Hollein Architect, archt, Manuel Ayllon Campillo, Jaime Ferrer Sarroca, associated archts — Sept., BTS, pp. 82-87 • The Box, Culver City, Calif. — "Post-Industrial Encounter" — by Aaron Betsky — Eric Owen Moss, archt — Sept., BTS, pp. 68-73 • Federal Reserve Bank of New York, East Rutherford Operations Center, East Rutherford, N. J. — Haines Lundberg Waehler, archt — May, pp. 80-85 • Hercules Theatre and Offices, Los Angeles — Eric Owen Moss, archt — "Urbane Renewal" — by Aaron Betsky — July, pp. 62-69 • Plunge Landing, Telluride, Colo. — Smith-Miller + Hawkinson Architects, archt — May, pp. 76-79 • Samitaur Complex, Los Angeles — Eric Owen Moss, archt — "Urbane Renewal" — by Aaron Betsky — July, pp. 62-69 • 3520 Hayden Avenue, Culver City, Calif. — "Post-Industrial Encounter" — by Aaron Betsky — Eric Owen Moss, archt — Sept., BTS, pp. 68-71 • 333 Bryant St., San Francisco — Fisher-Friedman Assocs., archt — Feb., BTS, p. 122-123 • United Services Automobile Association Southeast Regional Office, Tampa, Fla. — Spillies Candela & Partners, archt — July, pp. 56-61 • Valley Medical Associates Offices, Hudson, N. Y. — Gran Sultan Assocs., archt — Feb., BTS, pp. 124-125.
- Office Buildings, Mid-Rise: Fashion Center Building Lobby, New York City — George Ranalli, archt — Feb., BTS, pp. 124-125.
- Office Practice: "Architecture Doesn't Look Much Like America" — by Sheri Olson — Nov., p. 25 • Compensation — Oct., p. 43 • "Design Futures" — Oct., pp. 74-81 • "The Federal Client: Good News and Bad News" — by Lynn Nesmith — Aug., pp. 24-27 • "It's Still a Design Firm — Or Is It?" — by Norman Kaderlan — Mar., pp. 28-31 • "Knowing When You've Made It" — by Karen Haas Smith — Aug., pp. 20-23 • "Making Clients Happy Pays" — Aug., p. 19 • "What's an Architect Worth?" — by Katherine Kai-sun Chia — Mar., pp. 32-33.
- Offices: Babcock & Brown Offices, San Francisco — Studios Architecture, archt, Lumenworks, lighting dsgr — Aug., RL, pp. 32-33 • Bell Atlantic Corporate Headquarters, Philadelphia — The Hillier Group, interior dsgr, Sylvan R. Shemitz Assocs., lighting dsgr — Aug., RL, pp. 34-35 • Chiat/Day Advertising, New York City — Pesce Ltd., archt — Sept., pp. 92-93 • Chiat/Day Advertising, Venice, Calif. — Lubowicki/Lanier, archt — Sept., pp. 94-97 • "Virtually Brave New World" — by Karin Tetlow — Sept., pp. 88-91 • Zumtobel Offices, Dornbirn, Austria — Baumschlager, Eberle, Grassman, archt, Zumtobel Licht, lighting dsgr — Aug., RL, pp. 30-31.
- Offices, Architect Offices: Burnstudio Building and Offices, Raleigh, N. C. — Burnstudio, archt — Feb., BTS, pp. 126-127 • 333 Bryant St., San Francisco — Fisher Friedman Assocs., archt — Feb., BTS, pp. 122-123.
- O'Herlihy + Warner Architects, archt — Harriet Dorn Women's Clothing Store, Santa Monica, Calif. — Sept., BTS, pp. 80-81.
- Olson, Sheri — "Architecture Doesn't Look Much Like America" — Nov., p. 25 • "Where Washington Slept, a City Restores and Restores and Restores" — Morris-Jumel Mansion, New York — Jan Hird Pokorny Architects & Planners, archt — Oct., pp. 44-49.
- Ove Arup & Partners and Renzo Piano Building Workshop Paris, archt — Kansai International Airport, Osaka, Japan — "A Mile Long and Ready for Take-off" — by Naomi R. Pollock — July, PR, pp. 26-31.

- P**
Pacific Rim Section: July, PR, pp. 1-40 (between pp. 84-85). "East Meets West When Architects Collaborate" — by Elizabeth Padjen — pp. 21-25 • Kansai International Airport, Osaka, Japan — Renzo Piano Building Workshop Paris and Ove Arup & Partners, archt — "A Mile Long and Ready for Take-off" — by Naomi R. Pollock — pp. 26-31.
Australia/New Zealand: "Down Under Turns the Corner" — by Graham Jahn and Andrea Fraser — p. 17.
China: "China Market Beckons and Architects Hear the Call" — by Grant W. K. Sung — pp. 3-5 • China Tower #1, Hainan Island, China — T. R. Hamzan & Yeang, archt — p. 32 • 868 Towers, Hainan Island, China — Beyond Space Group, archt — p. 32 • "Inside the China Architectural Design Institute" — p. 7 • Jin Mao Building, Shanghai, China — Skidmore, Owings & Merrill/Chicago and Shanghai Institute of Architectural Design, archt — p. 33 • Shekou Harbor Complex, Shenzhen, China — Loebl Schlossman and Hackl and Shenzhen University Institute of Architectural Design, archt — p. 33.
Hong Kong: "China Work to Keep Architects Busy for Years" — by David Lindorff — p. 9.
Indonesia: "Architects Search for Identity in the Face of Rapid Change" — by Graham Jahn and Andrea Fraser • Bank Niaga Headquarters, Jakarta — Kohn Pedersen Fox Assocs., archt, Wiratman & Assocs., associate archt and engr — pp. 34-37.
Japan: "Big Questions Still Unanswered About Nation's Direction" — by Naomi R. Pollock — p. 20 • Kansai International Airport, Osaka — Renzo Piano Building Workshop Paris and Ove Arup & Partners, archt — "A Mile Long and Ready for Take-off" — by Naomi R. Pollock — pp. 26-31.
Malaysia: "Healthy Economy Spurs Construction and Advances Among Architects" — by Sid Astbury — p. 15.
Philippines: "Nation Gets Back on Track After Transition From Dictatorship" — by Teresa Albor — p. 19.
Singapore: "Rate of Growth Slackens After Building Boom" — by Joanna How — p. 13.
South Korea: "Global Pressures Touch Architects" — by Holly DeYoung and Jung Gon Kim — p. 19.
Taiwan: "Looking to the Mainland for Future Growth" — by Miguel Baltierra — p. 9.
Thailand: "Construction Rebounds as Architects Seek More Ecological Designs" — by Tomas Larsson — p. 13.
Vietnam: "Rapid Growth Predicted as Doors Open to Foreign Investment" — by Tim Karr and Irene Lee — p. 11.
Padjen, Elizabeth — "East Meets West: When Architects Collaborate" — July, PR, pp. 21-25.
Parking Structures: Exposed to the Elements — Jan., pp. 34-35.
Parsons Main, Inc., archt and engr; Holt, Hinshaw, Pfau Jones Architecture, architectural design consultant — UCLA Energy Services Facility, Los Angeles — June, BTS, pp. 104-111.
Payette Assocs., consulting archt, James Stewart Polshek & Partners, archt — Skirball Institute of Biomolecular Medicine, New York University Medical Center, New York — "A Slim Tower Packages Multiple Functions" — by Katherine Kai-sun Chia — July, pp. 36-41.
Pei Cobb Freed & Partners, archt, Gruen Associates, exec. archt — Los Angeles Convention Center, Expansion, Los Angeles, Jan., pp. 56-65 • Pei Cobb Freed & Partners, archt, The Burdick Group, exhibit design — Rock and Roll Hall of Fame and Museum, Cleveland — pp. 32-33 • Pei Cobb Freed & Partners, archt, Nottter Finegold & Alexander, associate archt — United States Holocaust Memorial Museum, Washington, D. C. — Sept., pp. 28-29.
Perkins Eastman & Partners, archt — 107th Precinct Station House, Queens, N. Y. — Mar., pp. 80-83.
Perenchio, W. F., and Louis F. Estenssoro — "Deterioration and Failures of Exterior Plazas" — Aug., pp. 28-29, 40.
Perkins & Will Group, archt, Heard & Assocs., Ltd., associate archt — International Terminal, Chicago O'Hare International Terminal, Chicago — June, BTS, pp. 116-123.
Pesce Ltd., archt — Chiat/Day Advertising Office, New York — Sept., BTS, pp. 92-93.
Platt & Byard, consulting archt for design and historic architecture, Kweller, Dubin, Baumgarten, archt — Bridge Harbor Heights Condominium Apartments, Brooklyn, N. Y. — Feb., BTS, pp. 122-123.
Pollock, Naomi R. — "Big Questions Still Unanswered About Nation's Direction" — July, PR, p. 20 • "A Mile Long and Ready for Take-off" — Kansai International Airport, Osaka, Japan — Renzo Piano Building Workshop Paris and Ove Arup & Partners, archt — July, PR, pp. 26-31 • "Mountain Museum — Whanki Museum, Seoul, Korea — Kyu Sung Woo, archt — Ilkin Architects & Engineers, associate archt, Dyne Architects, associate archt — May, pp. 68-75 • "Silver Palette" — Center for the Arts, Yerba Buena Gardens Galleries and Forum, San Francisco — Fumihiko Maki + Maki & Associates, archt, Robinson Mills + Williams, archt of record — Mar., pp. 70-79.
Polshek, James Stewart & Partners, archt — Skirball Institute of Biomolecular Medicine, New York University Medical Center, New York — Payette Assocs., consulting archt — "A Slim Tower Packages Multiple Functions" — by Katherine Kai-sun Chia — July, pp. 36-41.
Portman, John, & Assocs., archt, H. M. Brandston & Partners, lighting dsgnr — One Peachtree Center, Atlanta — Feb., RL, pp. 32-35.
Predock, Antoine, archt — House on Turtle Creek, Dallas — Apr., BTS, pp. 76-83.
Preservation: Building Types Study — Feb., pp. 85-127 • "Landmark Dilemma: How Much Upgrading Is Enough?" — by David B. Rosenbaum — Feb., pp. 28-29 • "More Than Preservation" — Feb., pp. 86-87 • Morris-Jumel Mansion, New York — Jan Hird Pokorny Architects & Planners, archt — "Where Washington Slept, a City Restores and Restores" — by Sheri Olson — Oct., pp. 44-49 • "Preservation's Vast New Horizons" — by Nora Richter Greer — Feb., pp. 24-27.
Products: "The Best of the CSI Show — Aug., p. 38 • "Entry Options: Glazing of Doors, Windows and Sidelights" — Oct., pp. 60 • Furniture — "Some Boats, an Architect, and New Furniture" — by Angelica D. Semler — Sept., pp. 36-37 • "Instant Gratification: Pre-Weathering Gives New Metal an Aged Patina" — July, p. 44 • "Locksets: Hardware and Software" — Nov., p. 42 • "Sinks, Basin, and Vanities" — Apr., pp. 38-39 • "Stone Materials" — Jan., pp. 38-39 • "Tile and Stone Mosaics" — June, pp. 52-53.
R
Ranalli, George, archt — Fashion Center Building Lobby, New York — Feb., BTS, pp. 124-125.
Ratcliff Architects, The — Primary Care Clinic, Oakland Children's Hospital, Oakland, Calif. — Feb., BTS, pp. 118-121.
Rawn, William, Assocs., archt — Bates College Residence Halls and Social/Study Center, Lewiston, Me. — Nov., BTS, pp. 90-93 • archt — Grasse Road Housing, Hanover, N. H. — Jan., BTS, pp. 88-89.
Recreational Buildings: The Apex — Herbert H. Lehman Physical Education Facility, Lehman College, Bronx, N. Y. — Rafael Viñoly Architects, archt — Aug., BTS, pp. 74-81 • CineMania Theatre, City Walk, Universal City, Calif. — Ellerbe Becket, Inc., archt — Aug., BTS, pp. 62-63 • Disney's All-Star Resorts, Lake Buena Vista, Fla. — Arquitectonica, archt, HKS, Inc., archt of record — Aug., BTS, pp. 64-69 • Hercules Theatre and Offices, Los Angeles — Eric Owen Moss, archt — "Urbane Renewal" — by Aaron Betsky — July, pp. 62-67 • "Lost Opportunity in Atlanta?" — by Ken Friedlein — Aug., BTS, pp. 70-72 • Maryville Aquatic Center, Maryville, Mo. — Shaughnessy Finkle & Scott Architects, archt — Aug., BTS, pp. 58-61 • National Gymnastics Center, Alicante, Spain — Enric Miralles, archt — "Formal Gymnastics" — by David Cohn — Aug., BTS, pp. 52-57.
Regulations: "Givings and Takings: When Do Land-Use Rules Trample Property Rights?" — by Nancy Levinson, Oct., pp. 50-53.
Religious Buildings: "Daylighting by Two Modernists and an Old Master" — by Alison Snyder — Nov., RL, pp. 28-31 • Church of Our Lady of Loretto, Notre Dame, South Bend, Ind. — Woollen, Molzan & Partners, archt, Lam Partners, Inc., lighting dsgnr — "Integrated Approach Solves Complex Acoustics and Lighting Problem" — by William M. C. Lam — Nov., RL, pp. 12-13 • Congregation Sons of Israel, Briarcliff Manor, N. Y. — Conklin Rossant Architects, archt — Jan., pp. 71-77 • Church of the Covenant, Boston — Ann Beha Assocs., archt — Feb., BTS, pp. 126-127 • Gethsemane Episcopal Cathedral, Fargo, N. D. — Moore/Andersson Architects, archt, Yeater Hennings Ruff Schultz Rokke Welch Architects & Planners, associate archt — Mar., pp. 60-65 • Managua Cathedral, Managua, Nicaragua — Legorreta Arquitectos, archt — July, pp. 70-77 • St. Patrick's Seminary Chapel, Menlo Park, Calif. — Richard Zlatunich, archt, Ross De Alessi, lighting dsgnr — Aug., RL, pp. 26-29.
Renovations & Restorations: Adelbert Hall Restoration, Case Western Reserve University, Cleveland — R. M. Klimont & Frances Halsband, archt — Feb., BTS, pp. 102-107 • American Museum of Natural History, Mammals Exhibit Renovation, New York — Ralph Appelbaum Assocs., archt, Sept. pp. 30-31 • Bank of Santander, Central Atrium and Executive Offices, Madrid — "The Enchanted Circle" — by David Cohn — Hans Hollein Archi-

- tect, archt, Manuel Ayllon Campillo and Jaime Ferrer Sarroca, associated archts — Sept., BTS, pp. 82-87 • Bridge Harbor Heights Condominium Apartments, Brooklyn, N. Y. — Kweller, Dubin, Baumgarten, archt, Platt & Byard, consulting archt for design and historic architecture — Feb., BTS, pp. 122-123 • Brooke Russell Astor Rare Books and Manuscripts Reading Room, New York Public Library, New York — Davis, Brody & Assocs., archt — Feb., BTS, pp. 98-101 • Building Types Study 713/Adaptive Reuse — Feb., pp. 85-127 • Burnstudio Building and Offices, Raleigh, N. C. — Burnstudio, archt — Feb., BTS, pp. 126-127 • The Church of the Covenant, Boston — Ann Beha Assocs., archt — Feb., BTS, pp. 126-127 • Dudley Station Rehabilitation, Boston — Domenech Hicks & Krockmalnic, archt — June, BTS, pp. 126-127 • Fashion Center Building Lobby, New York City — George Ranalli, archt — Feb., BTS, pp. 124-125 • Galleria Frau, New York City — Vignelli Assocs., archt — Feb., BTS, pp. 124-125 • Industria Superstudio, New York City — Deborah Berke & Carey McWhorter Architects, archt — Feb., BTS, pp. 108-111 • "More than Preservation" — Feb., pp. 86-87 • Morris-Jumel Mansion, New York — Jan Hird Pokorny Architects & Planners, archt — "Where Washington Slept, a City Restores and Restores" — by Sheri Olson — Oct., pp. 44-49 • National Hall, Westport, Conn. — Ferris, archt — Feb., BTS, pp. 126-127 • Old Bird House Renovation and Rehabilitation, International Wildlife Conservation Park, Bronx, N. Y. — Davis, Brody & Assocs., archt — Feb., BTS, pp. 88-93 • Photography Gallery, Mexico City — Isaac Broid with Abraham Zabudovzky, archt — Sept., BTS, pp. 98-101 • Primary Care Clinic, Oakland Children's Hospital, Oakland, Calif. — The Ratcliff Architects, archt — Feb., BTS, pp. 118-121 • Shepard Hall Renovation, South Wing, City College of the City, University of New York, New York — William A. Hall Partnership, archt, Fisher Marrantz Renfro Stone, lighting dsgr — "A Little Light Music" — by Gareth Fenley — Nov., RL, pp. 20-23 • Stuyvesant Hotel Conversion, Kingston, N.Y. — David Smotrich & Partners, archt — Feb., BTS, pp. 94-97 • 333 Bryant St., San Francisco — Fisher-Friedman Assocs., archt — Feb., BTS, pp. 122-123 • Tobacco Dock, London — Terry Farrell & Company, Ltd., archt — "New Leaf" by Hugh Aldersey-Williams — Feb., BTS, pp. 112-117 • Valley Medical Associates Offices, Hudson, N. Y. — Gran Sultan Assocs., archt — Feb., BTS, pp. 124-125.
- Renzo Piano Building Workshop Paris and Ove Arup & Partners, archt — Kansai International Airport, Osaka, Japan — "A Mile Long and Ready for Takeoff" — by Naomi R. Pollock — July, PR, pp. 26-31.
- Restaurants: Stardust-Sangu Restaurant, Osaka, Japan — Hiroshi Hara + Atelier, archt, Interspace Time, lighting dsgr — Feb., RL, pp. 36-41 • TV Studio Cafeteria, Mexico City — TEN Arquitectos, archt — "Under Cabled Arches" — by Gerald Moorhead — Nov., pp. 65-73.
- Retail Facilities: "Entertainment Drives Retail" — by Donald Shillingburg — Aug., BTS, pp. 82-85 • The Forum Shops, Los Angeles, Calif. — Dougall Design Assocs., Inc., archt — "Roman Carnival" — by Donald Shillingburg — Aug., BTS, p. 88 • Grand Central Optical, New York — Freeman & Pizer Architects, archt, Ann Kale Assocs., lighting dsgr — Nov., RL, pp. 24-25 • Harriet Dorn Women's Clothing Store, Santa Monica, Calif. — O'Herlihy + Warner Architects, archt — Sept., BTS, pp. 80-81 • Nike Town, Orange County, Calif. — Nike Image Design Group, archt, Carmen Nordsten Igonda, archt of record — "Shoe Style" — by Donald Shillingburg — Aug., BTS, p. 89 • Universal CityWalk, Los Angeles, Calif. — The Jerde Partnership, design archt, Daniel Mann Johnson & Mendenhall, exec archt — "Sense of Place, Hollywood Style" — by Donald Shillingburg — Aug., BTS, pp. 86-87.
- Reynolds, Smith & Hills, archt, Robert J. Laughlin & Assocs., lighting dsgr — Bishop International Airport, Flint, Mich. — "Prepare for Takeoff" — by Gareth Fenley — Nov., RL, pp. 26-27.
- Robinson, Mills + Williams, archt of record, Fumihiko Maki + Maki & Associates, archt — Center for the Arts, Yerba Buena Gardens Galleries and Forum, San Francisco — "Silver Palette" — by Naomi Pollock — Mar., pp. 70-79.
- Roeder, Craig A., Assocs., lighting dsgr, J. Wise Smith Assocs., project archt, HKS Architects, schematic dsgr — Le Bonheur Children's Medical Center, West Patient Tower, Memphis — "Dance of Healing" — by Gareth Fenley — May, RL, pp. 30-35.
- Roofing: "Skylights and Scuttles" — Feb., pp. 34-35.
- Rosenbaum, David B. — "Landmark Dilemma: How Much Upgrading Is Enough?" — Feb., pp. 28-29.
- Ross, Steven S. — "Advanced Architecture for Auto CAD 12" — Sept., p. 34 • "An Architecture-Specific Modeler: DesignWorkShop 1.1" — July, pp. 42-43 • "Data CAD 5.02" — Sept., pp. 34-35 • "Design Your Own Home" — Apr., pp. 36-37 • "A Handy Mac-PC Converter: Conversion Plus 2.0" — July, p. 43 • "Loose Ends Left at A/E/C Systems '94" — Aug., pp. 30-37 • "Low-Priced and Full-Featured CAD Packages With Long Lineages: MiniCad 5.0, Visual CADD 1.0, ADAHelp 2.0" — Nov., pp. 40-41 • "A Macintosh Modeler: form-z 2.3" — Jan., p. 36 • "Microstation 5" — Feb., pp. 32-33 • "Planix Home Design Kit" — Apr., p. 37 • "Primavera P3 for Windows" — June, pp. 50-51 • "Project Scheduler 6 for Windows V1.5" — Sept., p. 35 • "Revolution in Color Output" — May, pp. 36-39 • "Rx 4 RFPs" — Mar., p. 38 • "Virtual Office' Is Set to Lure Architects Into 21st Century" — Oct., pp. 56-59 • "Will Amateur CAD Put Residential Architects Out of Business?" — Apr., p. 36 • (See also "Software Reviews")
- S**
- Sarroca, Jaime Ferrer, and Manuel Ayllon Campillo, associated archts, Hans Hollein Architect, archt — Bank of Santander, Central Atrium and Executive Offices, Madrid — "The Enchanted Circle" — by David Cohn — Sept., BTS, pp. 82-87.
- Saubot & Julien, associate archt, Frank O. Gehry & Associates, archt — American Center, Paris — "An American in Paris" — by Claire Downey — May, pp. 86-93.
- Schmidt Reuter Partner, electrical engr, Zeidler Roberts Partnership, archt — Cinedom at Media Park, Cologne, Germany — May, RL, pp. 36-39.
- Schwartz/Silver, archt — Kravis House, Middlesex School, Concord, Mass. — Nov., BTS, pp. 94-95.
- Scogin, Elam & Bray, design archt, Leo A. Daly Company, archt of record — John J. Ross-William C. Blakeley Law Library, University of Arizona, Tempe, Ariz. — Jan., pp. 78-85.
- Seismic: "Landmark Dilemma: How Much Upgrading Is Enough?" — by David B. Rosenbaum — Feb., pp. 28-29.
- Semler, Angelica D. — "Some Boats, an Architect, and New Furniture" — Sept., pp. 36-37.
- Shaughnessy Fickle & Scott Architects, archt — Maryville Aquatic Center, Maryville, Mo. — Aug., BTS, pp. 58-61.
- Shea Architects, archt of record, Anmahian Winton Architects, design archt — Minneapolis Pathways, Minneapolis — July, pp. 78-81.
- Shemitz, Sylvan R., Assocs., lighting dsgr, The Hillier Group, interior designer — Bell Atlantic Corporate Headquarters, Philadelphia — Aug., RL, pp. 34-35.
- Shenkelshultz, associate archt, Venturi, Scott Brown & Assocs., archt — Reedy Creek Emergency Services Headquarters, Orlando, Fla. — "Fire Cracker" — by Beth Dunlop — May, pp. 94-97.
- Shillingburg, Donald — "Entertainment Drives Retail" — Aug., BTS, pp. 82-85 • "Roman Carnival" — The Forum Shops, Las Vegas, Nev. — Dougall Design Assocs., Inc., archt — Aug., BTS, p. 88 • "Sense of Place, Hollywood Style" — Universal CityWalk, Los Angeles — The Jerde Partnership, Inc., design archt, Daniel Mann Johnson & Mendenhall, exec archt — Aug., BTS, pp. 86-87 • "Shoe Style" — Nike Town, Orange County, Calif. — Nike Image Design Group, archt, Carmen Nordsten Igonda, archt of record — Aug., BTS, p. 89.
- Shopping Centers: Tobacco Dock, London — Terry Farrell & Company, Ltd., archt — Feb., BTS, pp. 112-117.
- Showrooms: Galleria Frau, New York City — Vignelli Assocs., archt — Feb., BTS, pp. 124-125.
- Siza, Alvaro, archt — Galician Center of Contemporary Art, Santiago de Compostela, Spain — "Pilgrimage to Santiago" — by David Cohn — Oct., pp. 102-107.
- Singer, Michael, and Linnea Glatt, archt, Black & Veatch, engr — 27th Avenue Solid Waste Management Facility, Phoenix — June, BTS, pp. 98-103.
- Shanghai Institute of Architectural Design and Skidmore, Owings & Merrill/Chicago, archt — Jin Mao Building, Shanghai, China — July, PR, p. 33.
- Shenzhen University Institute of Architectural Design and Loeb Schlossman and Hackl, archt — Shekou Harbor Complex, Shenzhen, China — July, PR, p. 33.
- Skidmore, Owings & Merrill/Chicago and Shanghai Institute of Architectural Design, archt — Jin Mao Building, Shanghai, China — July, PR, p. 33.
- Smith, J. Wise, Assocs., project archt, HKS Architects, schematic dsgr, Craig A. Roeder Assocs., lighting dsgr — Le Bonheur Children's Medical Center, West Patient Tower, Memphis, Tenn. — "Dance of Healing" — by Gareth Fenley — May, RL, pp. 30-35.
- Smith, Karen Haas — "Knowing When You've Made It" — Aug., pp. 20-23.

- Smith-Miller + Hawkinson Architects, archt — Corning Museum of Glass, Libensky/Brychtova Exhibition, Corning, N. Y. — Sept., BTS, pp. 62-67 • Smith-Miller + Hawkinson Architects, archt — Plunge Landing, Telluride, Colo. — May, pp. 76-79.
- Smotrich, David & Partners, archt — Stuyvesant Hotel Conversion, Kingston, N. Y. — Feb., BTS, pp. 94-97.
- Snyder, Alison — "Daylighting by Two Modernists and an Old Master" — Nov., RL, pp. 28-31.
- Software Reviews: [by Steven S. Ross] "Advanced Architecture for Auto CAD 12" — Sept., p. 34 • "An Architecture-Specific Modeler: DesignWorkShop 1.1" — July, pp. 42-43 • "Data CAD 5.02" — Sept., pp. 34-35 • "Design Your Own Home" — Apr., pp. 36-37 • "A Handy Mac-PC Converter: Conversion Plus 2.0" — July, p. 43 • "Loose Ends Left at A/E/C Systems '94" — Aug., pp. 30-37, 97 • "Low-Priced and Full-Featured CAD Packages With Long Lineages: MiniCad 5.0, Visual CADD 1.0, ADAHelp 2.0" — Nov., pp. 440-41 • "A Macintosh Modeler: form-Z 2.3" — Jan., p. 36 • "Microstation 5" — Feb., pp. 32-33 • "Planix Home Design Kit" — Apr., p. 37 • "Primavera P3 for Windows" — June, pp. 50-51 • "Project Scheduler 6 for Windows V1.5" — Sept., p. 35 • "Rx 4 RFPs" — Mar., p. 38 • "Virtual Office" Is Set to Lure Architects Into 21st Century" — Oct., pp. 56-59.
- Souza, Drew, consultant, and Roger Hirsch, archt — Flatiron Residence, New York — Sept., BTS, pp. 102-107.
- Spillis Candelas & Partners, archt — United Services Automobile Association Southeast Regional Office, Tampa, Fla. — July, pp. 56-61.
- SRG Partnership, Inc., archt. — Founder's Research Center, South San Francisco, Calif. — Mar., BTS, pp. 96-97.
- Stephens, Suzanne — "Should Architects Design Cities?" — May, pp. 28-31.
- Stewart Tod & Partners, Lighting Design Partnership, Jeremy Webber, Hawthorne Boyle, Arthur McKay & Co., lighting dsgrs — Lighting Design Partnership and Morris & Steedman, master plan — Edinburgh Lighting Vision, Edinburgh, Scotland — "Night Vision" — by Judith Davidsen — Feb., RL, pp. 22-27.
- Studios: Industria Superstudio, New York City — Deborah Berke & Carey McWhorter Architects, archt — Feb., BTS, pp. 108-111. Studios Architecture, archt, Lumenworks, lighting dsgr — Babcock & Brown Offices, San Francisco — Aug., RL, pp. 32-33.
- Suburban Downtowns: "Cracks in the Veneer of the Undesigned City" — by Charles Lockwood — May, p. 32 • Sung, Grant W. K. — "China Market Beckons and Architects Hear the Call" — July, PR, pp. 3-5.
- Talarico, Wendy — "Now Departing: Airport Noise" — July, pp. 32-35.
- TEN Arquitectos, archt — TV Studio Cafeteria, Mexico City — "Under Cabled Arches" — by Gerald Moorhead — Nov., pp. 68-73.
- Tetlow, Karin — "Virtually Brave New World" — Sept., BTS, pp. 88-91.
- Theaters: Cinedom at Media Park, Cologne, Germany — Zeidler Roberts Partnership, archt, Schmidt Reuter Partner, electrical engr — May, RL, pp. 36-39 • CineMania Theatre, City Walk, Universal City, Calif. — Ellerbe Becket, Inc., archt — Aug., BTS, pp. 62-63 • Hercules Theatre and Offices, Los Angeles — Eric Owen Moss, archt — "Urbane Renewal" — by Aaron Betsky — July, pp. 62-67.
- Thompson and Rose Architects, archt — The Woodland Dormitories, Kenyon College, Gambier, Ohio — Nov., BTS, pp. 88-89.
- Transportation: Boulevard Bridge Toll Facility, Richmond, Va. — HNTB, archt, engr & planner — June, BTS, pp. 126-127 • "Destinations" — by Lisa Wurmser and Hank Dittmar — June, BTS, pp. 86-89 • Dudley Station Rehabilitation, Boston — Domenech Hicks & Krockmalnic, archt — June, BTS, pp. 126-127 • International Terminal, Chicago O'Hare International Airport, Chicago — Perkins & Will Group, archt, Heard & Assocs., Ltd., associate archt — June, BTS, pp. 116-123 • 1-70 Glenwood Canyon, Western Colorado — Daniel, Mann, Johnson & Mendenhall, archt western portion, Gruen Associates, archt eastern portion — June, BTS, pp. 112-115 • Jefferson County Airport, Bloomfield, Colo. — Gensler & Assocs., archt — June, BTS, pp. 126-127 • Lyon Airport Railway Station, Lyon, France — Calatrava Valls, archt — "Return to the Heroic" — by Tracy Metz — Oct., pp. 88-94 • Orient Station, Lisbon, Portugal — Calatrava Valls, archt — Oct., pp. 94-95 • Ronstadt Transportation Center, Tucson, Ariz. — C. W. Fentress J. H. Bradburn & Assocs., archt — June, BTS, pp. 124-125 • Waterloo International Terminal, London — Nicholas Grimshaw & Partners, archt — "End of the Line" — by Hugh Aldersey-Williams — June, BTS, pp. 90-97.
- T. R. Hamzah & Yeang, archt — China Tower #1, Hainan Island, China — July, PR, p. 32.
- TRO/The Ritchie Organization, archt — St. Francis Hospital and Medical Center, Hartford, Conn. — May, BTS, pp. 108-109.
- Tsoi/Kobus & Assocs., Inc., archt — Marine Biological Laboratory, Woods Hole, Mass. — Mar., BTS, pp. 90-91.
- U. D. A. Architects, associate archt, Richard Gluckman Architects, archt — The Andy Warhol Museum, Pittsburgh — Sept., BTS, pp. 74-79.
- Ungers, Simon, and Tom Kinslow, archt — T-House, Wilton, N. Y. — Apr., BTS, pp. 90-95.
- Urban Design: "Should Architects Design Cities?" — by Suzanne Stephens — May, pp. 28-31 • "Nurturing a Long-Term Vision for the City" — May, p. 33.
- Venturi, Scott Brown & Associates, archt, Shenkelshults, associate archt — Reedy Creek Emergency Services Headquarters, Orlando, Fla. — "Fire Cracker" — by Beth Dunlop — May, pp. 94-97.
- Vignelli Assocs., archt — Galleria Frau, New York City — Feb., BTS, pp. 124-125.
- Viñoly, Rafael, Architects, archt — The Apex, Herbert H. Lehman Physical Education Facility, Lehman College, Bronx, N. Y. — Aug., BTS, pp. 74-81.
- Weiner, Philip C. — "Time to Look Again at Desktop Control" — May, pp. 34-35, 45.
- Wheel Gersztloff Friedman Shankar Lighting Design, lighting dsgr, Callison Partnership, archt — ANA Hotel, San Francisco — Feb., RL, pp. 28-31.
- Wilson, Alex — "Understanding Thermal Insulation's Transformation" — Apr., pp. 34-35.
- Windows: "Doing Windows" — Apr., pp. 28-33.
- Wiratman & Assocs., associate archt and engr; Kohn Pedersen Fox Assocs., archt — Bank Niaga Headquarters, Jakarta, Indonesia — July, PR, pp. 34-37.
- Woo, Kim Sung, archt — Whanki Museum, Seoul, Korea — "Mountain Museum" — by Naomi R. Pollock — Ilkun Architects & Engineers, associate archt, Dyne Architects, associate archt — May, pp. 68-75.
- Woolen, Molzan & Partners, archt, Lam Partners, Inc., lighting dsgr — Church of Our Lady of Loretto, Notre Dame, South Bend, Ind. — "Integrated Approach Solves Complex Acoustics and Lighting Problem" — by William M. C. Lam, Nov., RL, pp. 12-13.
- Wurmser, Lisa, and Hank Dittmar — "Destinations" — June, BTS, pp. 86-89.
- X-Y-Z**
- Yeater Hennings Ruff Shultz Rokke Welch Architects & Planners, associate archt, Moore/Andersson Architects, archt — Gethsemane Cathedral, Fargo, N. D. — Mar., pp. 60-65.
- Zabludovsky, Abraham, with Isaac Broid, archt — Photography Gallery, Mexico City — Sept., BTS, pp. 98-101.
- Zapata, Carlos, Design Studio with Una Idea, archt — private residence, Golden Beach, Fla. "A Harmony of Opposites" — by Beth Dunlop — Apr., BTS, pp. 64-71.
- Zeidler Roberts Partnership, archt, Schmidt Reuter Partner, electrical engr — Cinedom at Media Park, Cologne, Germany — May, RL, pp. 36-39.
- Zlatunich, Richard, archt, Ross De Alessi, lighting dsgr — St. Patrick's Seminary Chapel, Menlo Park, Calif. — Aug., RL, pp. 26-29.
- Zumtobel Licht, lighting dsgr; Baumschlager, Eberle, Grassman, archt — Zumtobel Offices, Dornbirn, Austria — Aug., RL, pp. 30-31.



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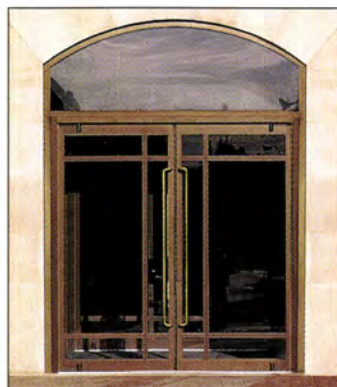
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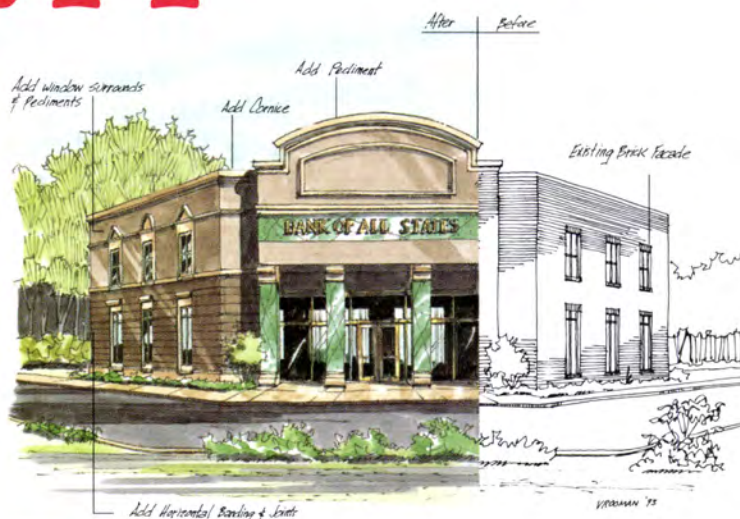
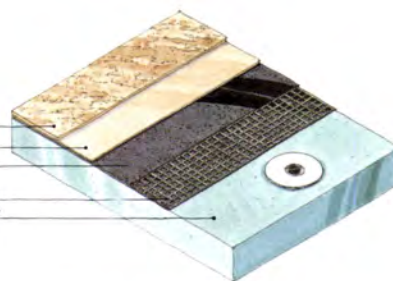
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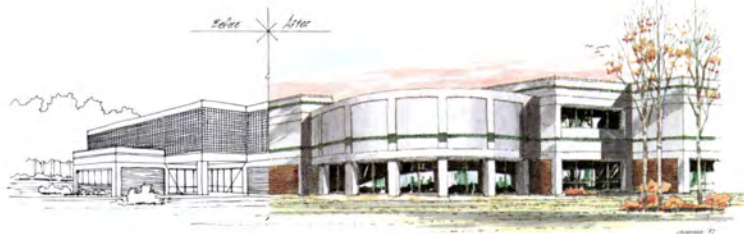
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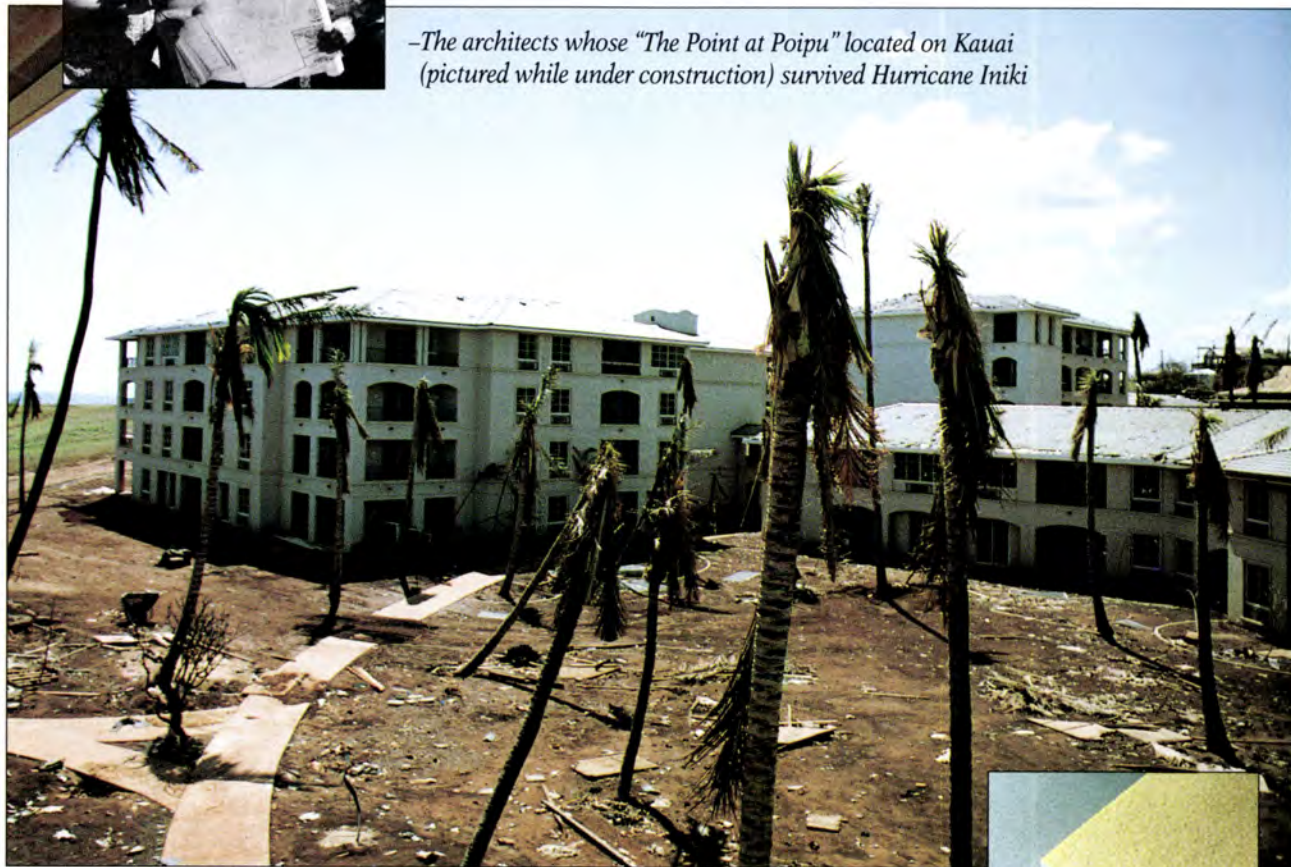
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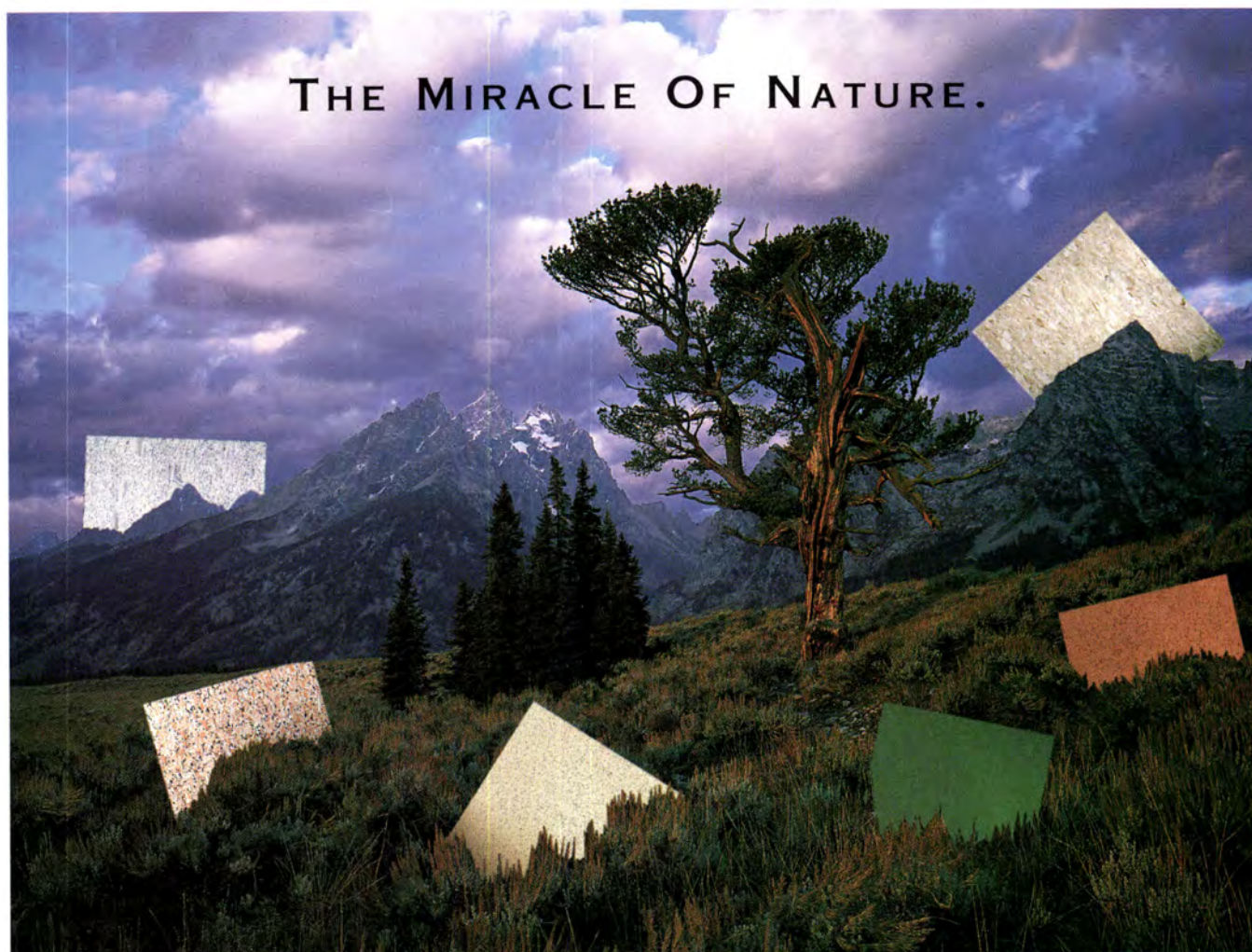
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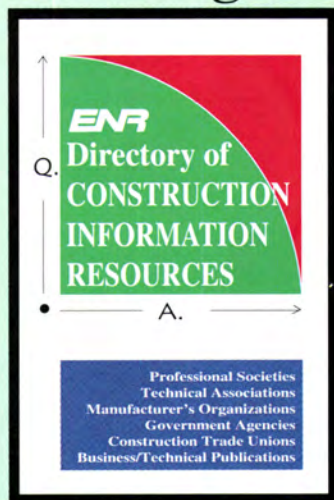
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07.00 INSULATION

07.10 Thermal	274
07.20 Moisture	278
07.30 Acoustical	280
07.40 Vibration & Shock	284
07.50 Radiation	286
07.60 Roofing/Siding	288
07.70 Sealants	292
07.90 Publications	294

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Index of Products

Building products are listed in alphabetical order by Sweet's Data Filing Format Classification headings. Manufacturers of each product category are listed on the page cited.

- A**
 Access Doors, 187
 Access Floors, 238
 Acoustical Control Unit Masonry, 109
 Acoustical Treatment, 220
 Air & Watertight Doors, 188
 Air Cleaning, 287
 Air Conditioning Units, 286
 Air Curtain Units, 287
 Air Distribution Equipment, 287
 Air Handling Fans, 287
 Air Infiltration Barriers, 153
 Air Supported Structures, 271
 Architectural Metalwork, 118
 Architectural Woodwork, 137
 Arena, Stadium & Sports Lighting, 300
 Art Glass Work, 260
 Artwork, 260
 Asbestos Abatement, 93
 Associations & Professional Organizations, 85
 Athletic Rooms, 271
 Athletic Surfacing, 95
 Athletic Surfacing - Indoor, 225
 Athletic, Recreational & Therapeutic Equipment, 258
 Audio-Visual Equipment, 254
 Auditorium, Arena & Theater Seating, 268
 Automatic Banking Systems, 252
 Automatic Entrance Doors, 192
 Awnings, 244
- B**
 Balanced Door Assemblies, 192
 Ballasts, 295
 Bank Equipment, 252
 Bank Fixtures & Casework, 262
 Bathroom Modules, 272
 Bicycle Racks/Lockers, 98
 Blast Resistant Doors, 188
 Blinds, Shades & Shutters, 262
 Board Paneling, 137
 Boxes & Fittings, 290
 Bridges-Pedestrian, Vehicular, 100
 Building Security Equipment-Alarm, Detection, Access Control, 303
 Built-in Table/Seating, 268
 Built-up Bituminous Roofing, 162
 Bullet Resistant Protection, 273
- C**
 Cabinet & Drawer Hardware, 141, 200
 Cable Supported & Fabric Structures, 271
 Carpet Cushion & Accessories, 223
 Carpet Fibers, 223
 Carpet Tile, 224
 Cast Stone, 113
 Castings, 118
 Ceiling Suspension Systems, 217
 Cementitious Decks, 103
 Cementitious Underlayment, 103
 Ceramic Tile, 219
 Chain Closures, 190
 Chalkboards & Tackboards, 236
 Checkroom Equipment, 253
 Classroom/Library Furniture, 266
- Clay Tile Trim, 107
 Clock & Program Systems, 303
 Coffee Area Planning, 252
 Coiling Doors & Grilles, 189
 Column Covers, 124
 Communications, 302
 Compartments & Cubicles, 236
 Composite Wood-Metal Framing, 133
 Computer Software, 86
 Computer Systems, 86
 Concrete Accessories, 102
 Concrete Finishing Materials, 101
 Concrete Form Work, 102
 Concrete Materials, 101
 Concrete Paving, 95
 Concrete Restoration & Cleaning, 103
 Conference Room Equipment, 254
 Connectors & Supports, 131
 Control Instrumentation, 304
 Countertops, 258
 Custom Casework, 140
- D**
 Decorative Glazing, 201
 Decorative Stone Aggregates, 110, 112
 Demountable Partitions, 245
 Design Office Equipment & Materials, 84
 Detectable/Tactile Warning Surfaces, 225
 Detention Equipment, 255
 Detention/Security Doors, 188
 Detention/Security Windows & Screens, 196
 Directories & Bulletin Boards, 239
 Disappearing Stairs, 258
 Display & Showcase Lighting, 301
 Display Casework, 262
 Dome Structures, 275
 Door Louvers & Vision Lights, 187
 Door Opening Assemblies, 186
 Dormitory Furniture, 265
 Draperies & Curtains, 263
 Drapery & Curtain Hardware, 263
 Ductwork, 287
 Ductwork Accessories, 287
 Dumbwaiters, 280
- E**
 Earth Retainage, 93
 Ecclesiastical Equipment, 252
 Ecclesiastical Furniture, 267
 Electric Fan/Heater Units, 303
 Electric Traction Elevators, 281
 Elevators, 280
 Emergency Escapes & Protective Equipment, 258
 Emergency Evacuation Systems, 282
 Emergency Lighting, 300
 Entrances & Storefronts, 190
 Environmental Systems Control, 304
 Escalators, 281
 Exit Devices, 198
 Expansion Control, 126
 Exterior Folding, Sliding Shutters, 196
 Exterior Insulation & Finish Systems, 154
- Exterior Luminaires, 298
 Exterior Roll-up Window Shutters, 196
 Exterior Sun Control Devices, 245
 Exterior Wall Assemblies, 160
- F**
 Fabric Treatments, 260
 Fabrics, 260
 Fascias, Soffit Panels & Penthouse Enclosures, 164
 Fences & Gates, 97
 Fiber Optic Lighting, 302
 Fiber Reinforced Gypsum Plaster, 217
 Fiberboard Sheets & Decking, 133
 Finish Adhesives, 229
 Finish Hardware, 197
 Fire Protection Specialties, 242
 Fire Protection Sprinkler Systems, 284
 Fire-rated Glazed Wall/Door Assemblies, 191
 Fire-Resistant/Intumescent Paints, 226
 Fire-retardant & Intumescent Door Seals, 200
 Fireplaces & Stoves, 238
 Fireproofing, 155
 Firestopping, 156
 Fittings, Trim & Accessories, 286
 Flexible Flashing, 163
 Floor Mats & Frames, 267
 Flooring Underlayment, 225
 Folding Doors & Grilles, 190
 Folding Gates, 245
 Folding Wall Furniture, 267
 Food Preparation Appliances, 257
 Food Service Equipment, 255
 Formliners, 102
 Fountains & Pools, 96
 Free-Standing Acoustical Control Units, 220
 Fume Exhaust Equipment, 287
 Funiculars, 282
 Furnishing Accessories, 267
 Furniture & Accessories, 263
 Furniture Drawers, 262
 Furniture Hardware & Components, 267
- G**
 Glass, 200
 Glass Fiber & Resin Fabrications, 145
 Glass Unit Masonry, 109
 Glazed Curtain Walls, 202
 Glazed Patio Doors, 195
 Glazed Structures, 274
 Glazing Accessories, 202
 Glazing Film, 202
 Glued Laminated Timber, 134
 Graffiti-resistant Coatings, 226
 Grandstands & Bleachers, 275
 Granite, 111
 Gratings, Trench Covers, 118
 Grilles & Screens, 237
 Gypsum Board, 217
 Gypsum Concrete, 103
 Gypsum Fabrications, 218
- Gypsum Sheathing, 132
 Gypsum Unit Masonry, 109
- H**
 Handicapped/Therapeutic Safety Fittings, 246
 Hat & Coat Racks & Accessories, 247
 Hazardous Location Fixtures, 302
 Healthcare Furniture, 266
 Heat Pumps, 286
 Heating, Ventilating & Air Conditioning, 286
 Highway Noise Barriers, 98
 Hospital Cubicles, 237
 Hotel & Motel Furniture, 265
- I**
 I-Stud Cavity Shaftwall Systems, 217
 Ice Rinks, 277
 Incinerators, 255
 Indoor/Outdoor Carpet, 224
 Industrial & Hangar Doors, 190
 Insulation, 153
 Integrated Assemblies, 271
 Intercommunication Systems, 303
 Interior Framing Assemblies, 271
 Interior Landscape Accessories, 268
 Interior Luminaires, 295
 Interior Plants & Planters, 268
- J**
 Joint Fillers & Gaskets, 167
- K**
 Kennels & Animal Shelters, 277
 Kitchen & Bath Cabinets, 257
 Kitchen Hood & Ventilation Systems, 257
 Kitchen Modules, 273
- L**
 Laboratory Casework, 261
 Laboratory Equipment, 258
 Laboratory Furniture, 266
 Ladders, 142
 Ladders & Rungs, 117
 Laminated & Processed Sheets, 132
 Laminated Glass, 202
 Laminates, 135
 Lamps, 292
 Landscape Accessories, 100
 Lath & Plaster, 217
 Laundry & Dry Cleaning Equipment, 253
 Lead Paint Encapsulant, 228
 Lenses, Louvers, Reflectors & Accessories, 295
 Library Equipment, 252
 Lift-Slab/Tilt-up Construction, 102
 Lighting, 290
 Lighting Control Systems, 303
 Lighting Graphics, 302
 Lightning Protection, 302
 Limestone, 111
 Liquid & Gas Storage Tanks & Basins, 277
 Loading Dock Equipment, 254
 Lockers, 242
 Louvers & Vents, 237
 Lumber, 131

Luminaire Accessories, 293
Luminous Ceilings, 298

M

Manufactured Casework, 260
Marble, 110
Masonry Reinforcing & Accessories, 105
Masonry Restoration & Cleaning, 112
Masonry, Prefaced Concrete Unit Masonry, 108
Material Handling Lifts, 282
Mechanical Insulation, 284
Mechanical Sound, Vibration & Seismic Control, 284
Medical & Hospital Equipment, 258
Medical Casework, 261
Medical/Surgical Lighting, 301
Membrane Roofing, 160
Merchandising/Display Equipment, 253
Metal Building Systems, 273
Metal Coatings, 115
Metal Decking, 116
Metal Doors & Frames, 182
Metal Fastening, 115
Metal Joists, 115
Metal Materials, 115
Metal Moldings, 121
Metal Roofing, 162
Metal Tile, 219
Metal Windows, 192
Mezzanine Systems, 276
Mill-Framed Structures, 133
Mortar & Masonry Grout, 105
Motorized Hardware-Blinds, Shades, Draperies, 263
Motorized Operable Skylights, 166
Moving Walks, 281
Multiple Seating, 267
Multiple-use Fixed Seating, 268
Multiple-use Loose Seating, 268
Musical Equipment, 253

N

Non-Load Bearing Wall Framing, 217

O

Office Furniture, 264
Operable Partitions, 245
Operators, 199
Ornamental Ironwork, 125
Ornamental Metal Castings, 123
Outdoor Sculpture & Ornamental Works, 100

P

Paint Removal Products, 229
Painting Materials, 227
Parking Control Equipment, 254
Pass & Observation Windows, 196
Passenger Cabs, 281
Passive Solar Energy Components, 277
Pedestrian Control Devices, 242
People Lifts, 281
Perforated Metals, 124
Pest Control, 238
Plastic Fabrications, 143
Plastic Glazing, 202

Plastic Tile, 219
Plumbing, 284
Plumbing Fixtures, 285
Poles, Posts & Standards, 293
Porous Paving, 95
Portable & Mobile Buildings, 275
Postal Specialties, 244
Pre-Engineered Concrete Systems, 275
Pre-Engineered Parking Structures, 276
Pre-Engineered Wood Component Systems, 275
Preassembled Masonry Panels, 108
Precast Concrete, 102
Precast Terrazzo, 220
Precast Trench Drain System, 96
Prefabricated Roof Specialties, 163
Prefabricated Structural Wood, 134
Prefabricated Wood Joists & Trusses, 134
Prefinished Panels - Interior, 229
Prefinished Wood Paneling, 136
Preservation, Restoration & Rehabilitation, 82
Pressure Relief Panel Assemblies, 273
Professional Consulting Firms, 85
Projection Screens, 254
Protective Covers, 243
Public Address & Music Systems, 303

Q

Quarry Tile, 219

R

Raceway Deck Systems, 117
Raceways, Conduits & Trenches, 290
Radiant Heating Systems, 286
Radiation Protection, 273
Railings & Handrails, 123
Reconstructed Stone, 112
Recreational Facility & Playground Equipment, 98
Reference Books & Publications, 85
Registers, Grilles & Diffusers, 287
Regulatory Requirements, 82
Reinforced Unit Masonry, 108
Reprographic, 86
Residential Appliances, 257
Residential Elevators, 281
Residential Equipment, 257
Residential Television Units, 258
Resilient Base & Accessories, 223
Resilient Flooring, 222
Revolving Entrance Doors, 192
Roadway & Parking Area Luminaires, 299
Roof & Deck Insulation, 154
Roof & Wall Panels, 158, 162
Roof Accessories, 164
Roofing Tiles, 157
Roofing, Wood-Fiber Cement, 152
Rugs, 267

S

Safety Showers, 286
Sandstone, 111
Sanitary Wall & Ceiling Panels, 229
Saunas & Equipment, 272

Scoreboards, 303
Sealants, Caulking & Seals, 167
Security & Vault Equipment, 252
Seismic Control Specialties, 273
Service Wall Units, 238
Sheet Carpet, 223
Sheet Metal Flashing & Trim, 163
Shelters & Booths, 271
Shingles, 157
Siding, 159
Signage & Graphics, 239
Simulated Architectural Woodwork, 140
Simulated Masonry, 112
Simulated Plants & Rocks, 100
Simulated Stone, 112
Site & Street Shelters, 100
Site Improvements, 96
Site, Street & Mall Furnishings, 99
Skylight Structures, 165
Slate, 112
Sliding & Folding Door Hardware, 199
Sloped Glazing Systems, 203
Smoke Containment Devices, 157
Solar Collector Components, 277
Solar Collectors, 277
Solar Control Film, 263
Solar Energy Systems, 277
Solar Powered Lighting, 299
Solid Polymer Fabrications, 145
Solid Waste Handling Equipment, 254
Sound & Vibration Control, 273
Sound Conditioned Rooms, 271
Sound Control Doors, 190
Sound Control Windows, 195
Special Ceiling Surfaces, 221
Special Coatings, 225
Special Doors, 187
Special Flooring, 224
Special Wall Surfaces, 221
Special Windows, 195
Specialties, 236
Specialty Casework, 261
Spiral & Circular Stairs, 123
Spray/Foam-in-Place Insulation, 154
Stair & Walkway Lighting, 299
Stair Lifts, 282
Steam Baths & Equipment, 272
Stone, 109
Stone Flooring, 222
Stonework Anchors & Accessories, 105
Storage Shelving, 245
Straight Run Stairs, 121
Street, Mall Clocks Bells & Carillons, 99
Structural Framing Systems, 115
Structural Glass Curtain Walls, 203
Structural Metal Framing, 115
Structural Plastics, 143
Swimming Pools & Equipment, 276
Swimming Pools Enclosures, 276

T

Telephone Specialties, 246
Telescoping Stands, 268
Television Systems, 303
Terrazzo Accessories, 220

Terrazzo-Poured, Precast, 220
Theater & Entertainment Lighting, 301
Theater & Stage Equipment, 253
Therapeutic Pools, 277
Tile, 218
Tile Setting Materials & Access, 219
Toilet & Bath Accessories, 246
Toilet Compartments, 236
Traffic Topping, 162
Traffic/Impact Doors, 190
Transformers, 290
Translucent Wall Systems, 203
Treads & Nosings, 123
Treated Wood Foundations, 132
Tub & Shower Doors/Enclosures, 246

U

Underwater Lighting, 302
Unit Kitchens, 258
Unit Masonry, 105
Unit Pavers & Accessories, 93
Unit Skylights, 165
Upholstered Loose Seating, 267
Upward-acting Sectional Doors, 190

V

Vapor Retarders, 152
Vehicle Lifts, 282
Vehicle Security Barriers, 98
Veneer Masonry Systems, 108
Veneer Plaster Systems, 217
Vinyl Windows, 194

W

Walk, Road & Parking Appurtenances, 97
Wall & Corner Guards, 238
Wall Coverings, 228
Wall Panels, 159
Wardrobe & Closet Specialties, 247
Wash Fountains, 286
Waste Chutes & Collectors, 255
Water Coolers & Drinking Fountains, 286
Water Repellents, 152
Water Supply & Treatment, 255
Waterproofing & Dampproofing, 152
Weatherstripping & Thresholds, 199
Wheelchair Lifts, 281
Whirlpool Spas & Hot Tubs, 276
Wind Energy Systems, 277
Window Hardware & Specialties, 200
Wine Storage Rooms, 271
Wire Mesh Partitions, 244
Wires & Cables, 290
Wiring Devices, 290
Wood & Plastic Doors & Frames, 184
Wood Decking, 133
Wood Flooring, 221
Wood Panelwork, 142
Wood Species Information, 131
Wood Stairs & Handrails, 142
Wood Treatment, 137
Wood Veneers & Flitches, 143
Wood Windows, 193

01060 Regulatory Requirements
 01101 Preservation, Restoration & Rehabilitation
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 Peter D. Petrochuk, Pres 910/665-1125

Braun: J.G. Braun Co., Inc.
 7540 Mc Cormick Bldg.
 Skokie, IL 60076
 Steve Parks, President/CEO
 800/323-4072
 Fax: 708/674-1012

Bry Air, Inc.
 Route 37-W, P O Box 269
 Sunbury, OH 43074
 Jill H. Griesse, Adv Mgr 614/965-2974
 Fax: 614/965-5470

Cathedral Stone Products, Inc.
 8332 Bristol Court #107
 Jessup, MD 20794
 Keith Matney, Mktg Dir 301/317-4658
 Fax: 301/317-4670

Chance: A. B. Chance Co.
 210 N Allen St.
 Centralia, MO 65240
 Ken Carl, Adv. Supv. 314/682-8379
 Fax: 314/682-8714

Chemical Coatings & Engrg. Co. Inc.
 221 Brooke St.
 Media, PA 19063
 Scott A. Benning, Vice President
 610/566-7470
 Fax: 610/891-0834

Chemical Products Industries, Inc.
 7649 S.W. 34th St.
 Oklahoma City, OK 73179
 Clendon B. Thomas, President
 405/745-2070
 Fax: 405/745-2276

Conproco Coatings
 24 Industrial Park Drive; P. O. Box 16477
 Hookset, NH 03106
 Scott Freeman, Sales Service
 603/626-5100
 Fax: 603/626-4554

Crane Plastics Co. Vipco Div.
 1441 University Road
 Columbus, OH 43216
 John M. Manning, Vice President
 800/366-8472
 Fax: 800/733-8469

Custom Decorative Mouldings Div.
 Route 13, P.O. Box F
 Greenwood, DE 19950
 Jeffrey D. Kramer, Natl Sales Mgr
 302/349-4937
 Fax: 302/349-4816

Custom Metal Works, Inc.
 34691 Wilson Road
 Ingleside, IL 60041
 Cary L. Cybul, President 708/546-2200
 Fax: 708/546-0238

Custom Window Co.
 2770 S Vallejo; P. O. Box 118
 Englewood, CO 80110
 Richard Gann, President 303/761-2909
 Fax: 303/789-0111

D'Hanis Brick & Tile Co.
 11931 Radium
 San Antonio, TX 78216
 Kent Calgaard, Sales & Marketing
 800/299-9399
 Fax: 800/299-9398

Delaware Industries, Inc.
 895 Moe Drive., D-19
 Akron, OH 44310
 Douglas Fisher, Owner 216/630-9945
 Fax: 216/630-9968

Dura Art Stone
 11010 Live Oak.
 Fontana, CA 92337
 Thomas D. Seifert, Principal
 909/350-9000
 Fax: 909/350-9632

Edison Chemical Systems, Inc.
 25 Grant St.
 Waterbury, CT 06704
 Michael P. Edison, Pres 203/597-9727
 Fax: 203/597-8044

Edon Corp.
 1160 Easton Road
 Horsham, PA 19044
 Ed Axel, Pres 215/672-8050
 Fax: 215/672-9014

Elderhorst Bells, Inc.
 875 Gravel Pike; Route 29
 Palm, PA 18070
 A. J. Elderhorst, President
 215/679-3264
 Fax: 215/679-3692

Endura Rubber Flooring
 P.O. Box 9045
 Waltham, MA 02204
 George O. Jenkins, Vice Pres
 617/647-5375
 Fax: 617/647-4543

Felber Ornamental Plastering Corp.
 110 Ardmore Ave.
 Ardmore, PA 19003
 Thomas W. Major, VP Sls. & Estim.
 215/642-4710
 Fax: 215/642-4863

Fiberglass Masters Technologies
 1609-P Haemer St.
 Levittown, PA 19057
 Eugene G. Kennedy, President
 215/943-4567
 Fax: 215/943-4540

Fosroc, Inc. Construction Division
 150 Carley Court
 Georgetown, KY 40324
 Joanne Benedict, Ad Mgr
 800/645-3954
 Fax: 502/863-4010

Futura Compaines
 795 Glendale Road
 Scottdale, GA 30079
 Michael H. Lowe, Genl Manager
 404/296-8288
 Fax: 404/299-3420

Fypon, Inc.
 22 W. PA Ave.
 Stewartstown, PA 17363
 Poole K. Bonnie 800/537-5349
 Fax: 717/993-3782

Harris-Tarkett, Inc.
 2225 Eddie Williams Road; P.O. Box 300
 Johnson City, TN 37601
 Nicky Wootton, Arch Svcs Mgr.
 615/928-3122
 Fax: 615/928-9445

Herwig Lighting Co.
 P. O. Box 768
 Russellville, AR 72801
 Donald F. Wynn, President
 800/643-9523
 Fax: 501/968-6762

Historical Arts & Castings, Inc.
5580 W. Bagley Park Road
West Jordan, UT 84088
Fran Platt, Mktg sves 801/569-2400
Fax: 801/569-2493

Identitys, Inc.
716 Nims
Muskegon, MI 49442
Wm J. Gillhespy, Director
616/722-4207

Innovative Stone, Inc.
12822-A Hempstead Hwy
Houston, TX 77092
Susan M. Plouff, Vice President
713/690-8555
Fax: 713/460-5942

Insituform Technologies, Inc.
1770 Kirby Parkway, Suite 300
Memphis, TN 38138
Pam C. Pierce, Mktg Comm Mgr.
901/759-7473
Fax: 901/759-7500

Interior/Medart, Inc.
Medart Drive; P.O. Box 658
Greenwood, MS 38930
William T. Hummel, Exec. VP.
601/453-2506
Fax: 601/453-6844

International Chimney Corp.
55 S Long St.; P.O. Box 260
Williamsville, NY 14221
John D. Miller, Proj. Mgr.
716/634-3967
Fax: 716/634-3983

Keeler & Long, Inc.
856 Echo Lake Road
Watertown, CT 06795
Curtis L. Hickcox, Director/Sales &
Mgr 203/274-6701
Fax: 203/274-5857

KEL-EEZ
Div. The Die-Gem Co., Inc.
#2 The Die-Gem Way; P.O. Box 8114
(44320)
Akron, OH 44312
James R. Adams, Genl Mgr
216/784-7400
Fax: 216/784-7400

Kraftile Co.
800 Kraftile Road
Fremont, CA 94536
Joy L. Kraft, VP & Treas 510/793-4432
Fax: 510/791-2953

Loadmaster Systems, Inc.
P.O. Box 800007
Dallas, TX 75380
Joe W. Tomaselli, Dir/Tech. Activities
800/527-4035
Fax: 214/231-4156

Mameco International, Inc.
Div. RPM
4475 E. 175th St.
Cleveland, OH 44128
Tim Kenworthy, Sales-Mktg
216/752-4400
Fax: 216/752-5005

Maya Magstone, Inc.
P.O. Box 651062; 140 West 2100 South,
Ste 102
Salt Lake City, UT 84165
George Caine, President 801/486-8147
Fax: 801/484-2021

McMellon Wood Craft, Inc.
510 Cornwall Ave.
Cheshire, CT 06410
Art D. Mc Mellon, Pres 203/272-5859

Meadows: W.R. Meadows, Inc.
P.O. Box 543
Elgin, IL 60121
Robert A. Cameron, National Sales Mgr
800/342-5976
Fax: 708/683-4544

Miracle Sealants & Abrasives Co.
12806 Schabaram Ave. Bldg A
Irwindale, CA 91706
Joseph Salvo, Vice Pres 818/814-8988
Fax: 818/851-8932

**Monumental Construction &
Moulding Co.**
1512 14th St. N.W.
Washington, DC 20005
Michael J. Amrine, Pres 202/745-0658
Fax: 202/745-5802

MultiDrain Corp.
2160 F Hills Ave.
Atlanta, GA 30318
Kim Olsoni, President 404/355-9575
Fax: 404/609-9614

Museum Services, Inc.
1220 S.E. Veitch St.
Gainesville, FL 32601
Vincent J. Gabianelli, Dir Business Dev.
904/338-1800
Fax: 904/376-2809

Natural Marble Magic, Inc.
Savignac Industries Ltd
1621 Montana Ave.; P.O. Box 10475
El Paso, TX 79902
Manuel E. Savignac, Pres
915/542-4242

Nemiroff Corp.
Engineering Div.
166 Main St.
Lakeville, CT 06039
Alfred Lewis, Vice Pres. 203/435-9823
Fax: 203/435-0471

Nomaco, Inc.
501 NMC Drive
Zebulon, NC 27597
M J. Schroemer, Genl Mgr.
919/269-6500
Fax: 919/269-7936

Onmose Wood Preserving, Division
P.O. Drawer O
Griffin, GA 30224
Suzanne Pacitti, Mkt Comm Mgr
404/228-2434

Plan Hold International
17421 Von Karman Ave.
Irvine, CA 92714
John Franzese, Vice Pres 800/854-6868
Fax: 800/735-6869

Polymorphic Polymers Corp.
12250 N.E. 13 Court
North Miami, FL 33161
Ruth S. Polley, President 305/891-5578
Fax: 305/893-4309

Professional Products of Kansas, Inc.
4456 S. Clifton
Wichita, KS 67216
Shari Gaddy, Dir/Sales & Comm
316/522-9300
Fax: 316/522-9346

Protech Systems, Inc.
26 Gansevoort St.
Albany, NY 12202
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Fax: 518/463-5271

Raycraft Fiberglass Engrg, Inc.
1700 Clark Road
Havre De Grace, MD 21078
Jerry R. Davis, Jr., President
410/939-9339
Fax: 410/939-4898

Rocca Noto Studios, Inc.
10-06 38th Ave.
Long Island City, NY 11101
Alfredo Estebanez, Manager
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Fax: 718/937-7237

Schott Corp
Technical Glass Div.
3 Odell Plaza
Yonkers, NY 10701
Rose England, Mktg Co-Ordinator
914/968-8900
Fax: 914/968-8585

**Scranton's Thruway Builders
Supplies Corp.**
3360 Walden Ave.
Depew, NY 14043
Peter M. Militello, Const Products
Manag 716/684-5600
Fax: 716/684-1915

Seamco Laboratories, Inc.
119 S. Oregon Ave.
Tampa, FL 33606
Paul L. Payne, Technical Advisor
813/251-1881
Fax: 813/254-8546

Select Interior Door, Ltd.
2074 Perry Road
North Java, NY 14113
John H. Angelbeck, President
716/535-9900
Fax: 716/535-9923

Solid/Flue Chimney Systems, Inc
4937 Starr St. S.E.
Grand Rapids, MI 49546
Doug S. La Fleur, President
616/940-8809
Fax: 616/940-0921

St. Louis Antique Lighting Co.
801 N Skinner
St. Louis, MO 63130
Gary Behm, President 314/863-1414
Fax: 314/863-6702

The Steel Joist Institute
1205 48th Ave., North, Ste. A
Myrtle Beach, SC 29577
Donald Murphy 803/449-0487
Fax: 803/449-1343

**Sunbilt Solar Products by Sussman,
Inc.**
109-10 180th St.
Jamaica, NY 11433
Mel W. Wachsstock, Marketing Dir
718/297-6040
Fax: 718/297-3090

Surface Design & Technology *
3695 East 11th Ave.
Hialeah, FL 33013
Rainer Gocksch, President
305/696-1127
Fax: 305/696-4064

Tapecoat Co., The
Div. TC Mfg. Co., Inc.
P.O. Box 631
Evanston, IL 60204
Richard C. Dokmo, President
708/866-8500
Fax: 708/866-8596

Torrance Steel Window Co., Inc.
1819 Abalone Ave.
Torrance, CA 90501
Don K. Lim, President 310/328-9181
Fax: 310/328-7485

UltraGlas, Inc./Skeeter Studio, Inc.
9186 Independence Ave.
Chatsworth, CA 91311
Jane A. Skeeter, Pres 818/772-7744
Fax: 818/772-8231

Universal Bath Systems
165 Front St.
Chicopee, MA 01013
John N. Collecton, Installation Mgr.
413/592-4791
Fax: 413/592-6786

Vandal Stop Products
P.O. Box 55
Chico, CA 95927
Curtis C. Bailey, Owner 916/894-7867

Versailles Lighting Inc.
124 W. 30th St.
New York, NY 10001
Maurine Locke 212/564-0240
Fax: 212/268-7473 [Int'l.]

Vinyl Siding Institute
Div. The Society of Plastics
355 Lexington Ave., 11th Floor
New York, NY 10017
Juliette Lang. Cahn, Executive Director
212/351-5400
Fax: 212/697-0156

Vixen Hill Mfg. Co.
Main St.
Elverson, PA 19520
Christopher C. Peeples, President
215/286-0909
Fax: 215/862-2099

Watson Bowman Acme Corp.
95 Pineview Drive
Amherst, NY 14228
Madonna T. Courtney, Mktg
Coordinator 800/677-4922
Fax: 716/691-9239

Weatherguard Services, Inc.
P O Drawer 'F'
Marietta, GA 30061
Gartner Brian, CEO 404/422-4808
Fax: 404/422-0293

Woma Corp.
3332 Cedar St.
Everett, WA 98201
P.J. Rhodes, Mkt. Dir 206/258-1356
Fax: 206/258-3164

Wood & Stone Co.
10115 Residency Road
Manassas, VA 22111
Al Gregory, Sales Manager
703/369-1236
Fax: 703/369-9727

Wooster Products, Inc.
P.O. Box 896, 1000 Spruce St.
Wooster, OH 44691
Charles E. Hess, Sales Manager
216/264-2844
Fax: 216/262-4151

XLR Paints, Inc.
2415 Whitefield Industrial Way
Sarasota, FL 34243
Jim N. Gentile, Sales Mgr
813/756-4422
Fax: 813/756-3082

Zion Services Corp.
11300 N.W. South River Drive
Medley, FL 33178
Clifford E. Stutts, Manager
800/772-4165
Fax: 305/557-0249

01850 Design Office Equipment & Materials

Abracadata
P.O. Box 2440
Eugene, OR 97402
Dafna J. Kaplan, Public Relations Mgr
503/342-3030
Fax: 503/683-1925

Alusett USA Inc.
200 N. Water St.
Peekskill, NY 10566
Richard Pozzuoli 914/737-0120
Fax: 914/737-8697

Amscor Inc.
P.O. Box 220262, 188 DuPont St.
Brooklyn, NY 11222-0262
Rhoda Kiront 718/383-4900
Fax: 718/383-7787

Ancom Business Products
Div. Symatic, Inc.
2831 Center Road
Brunswick, OH 44212
James A. Sager, Manager Contract Fur
216/225-1510
Fax: 216/225-3434

Aquatic Research Technologies, Inc.
200 Peacock Drive
Fulton, MO 65251
Todd P. Beal, President 314/642-7277
Fax: 314/642-7966

CalComp
2411 W. La Palma Ave.
Anaheim, CA 92801
Telemarketing Dept. 800/932-1212
Fax: 714/821-2832 [Int'l.]

Capitol Partitions, Inc.
9630 Gerwig Lane
Columbia, MD 21046
James V. Arnaiz, Pres. 410/381-7060
Fax: 410/381-7072

Charette Corp. *
31 Olympia Ave.
Woburn, MA 01888
Jack Dean, N.E. Comm Sls Mgr.
617/935-6000
Fax: 800/626-7889

Dataprint Corporation *
700 S. Claremont, Ste. 205
San Mateo, CA 94402
Deborah Briant, VP, Mktg.
800/227-6191
Fax: 800/232-1295 [Int'l.]

Datum Filing Systems, Inc.
915 Borom Road
York, PA 17404
Paul Schmidt, Sales Mgr. 800/828-8018
Fax: 717/764-6656

Delco Associates, Inc.
55 Old Field Point
Greenwich, CT 06836
Ronald J. D'Elia, Pres 203/661-5101
Fax: 203/661-9829

Diazit Co. Inc.
U.S. Hwy. 1, Box 276
Youngsville, NC 27596
Vernon Janke 919/556-5188
Fax: 919/556-3757 [Int'l.]

Emeco Industries, Inc.
805 Elm Ave.
Hanover, PA 17331
Debra A. Bowers, design Engr Dept.
717/637-5951
Fax: 717/633-6018

Emerling & Co./Calhook
574 Weddell Drive #9
Sunnyvale, CA 94089
Marvin L. Emerling, Owner
408/734-4665
Fax: 408/734-3804

Empire Acoustical Systems
89 Park Ave West
Mansfield, OH 44902
Matt Simmons, Mktg Coord
419/522-0800
Fax: 419/522-7937

Endura Rubber Flooring
P.O. Box 9045
Waltham, MA 02204
George O. Jenkins, Vice Pres
617/647-5375
Fax: 617/647-4543

G.S. Direct Inc.
7444 W. 78th St.
Bloomington, MN 55439
Customer Svc. Dept. 800/234-3729
Fax: 612/942-0216 [Int'l.]

Hale Mfg. Co.
P.O. Box 751
Herkimer, NY 13350
Robert R. Cronk, National Sales Mgr
315/866-4250
Fax: 315/866-6417

Hettich American L. P.
1607 Anaconda Road
Harrisonville, MO 64701
J.G. Schaitberger, Dir of Marketing
816/887-3456
Fax: 816/887-2228

Industrial Structures, Inc.
250 W Stanley Ave, Suite B
Ventura, CA 93001
Joseph P. Noga, Chairman
805/641-1200
Fax: 805/641-9828

Jeter Systems Corp.
1560 Firestone Parkway
Akron, OH 44301
William S. Thomas, Vice President
Sales 800/321-8261
Fax: 800/336-3453

K.O.H. Design, Inc.
575 Broad St.
Bridgeport, CT 06604
Karl O. Hasselrot, President
203/336-1334
Fax: 203/335-9361

Lite Source, Inc.
4401 Eucalyptus Ave.
Chino, CA 91710
Ronald J. Sachs, Dir/Mktg
909/597-8892
Fax: 909/393-4161

MagnaPlan Corp.
1320 Route 9, P.O. Box 158
Champlain, NY 12919
Boris Palanski, Ad Manager
518/298-8404
Fax: 518/298-2368

Mayline Co., Inc.
619 N. Commerce; P.O. Box 728
Sheboygan, WI 53082
Mary M. Hauser, Marketing Svc Coord.
414/457-5537
Fax: 414/457-7388

Océ-Bruning *
1800 Bruning Dr. West
Itasca, IL 60143
Bill Manos, VP Mktg. 800/445-3526
Fax: 708/351-7549 [Int'l.]

Plan Hold International
17421 Von Karman Ave.
Irvine, CA 92714
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Fax: 800/735-6869

Porta-King Building Systems
Div. Jay Henges Enterprises
4133 Shoreline Drive
Earth City, MO 63045
Gregg A. Pearlstone, Vice Pres/Sales
314/291-4200
Fax: 314/291-2857

Rust Industries, Inc.
3510 South Pennsylvania St.
Englewood, CO 80110
Bruce M. Mc Donald, President
303/762-1999
Fax: 303/762-8684

Schreiber Instruments, Inc.
4800 Happy Canyon Rd., Ste. 250
Denver, CO 80237
Scot W. Susmann 303/759-1024
Fax: 303/759-0928 [Int'l.]

Systems 2/90, Inc.
5510 33rd St. SE
Grand Rapids, MI 49512
John T. Whichard, V.P. Sales
800/777-4310
Fax: 616/949-5959

Tibbet, Inc.
155 S. Superior St.
Toledo, OH 43602
Susan Kaplan, Dir. Customer Svcs
419/244-9558
Fax: 419/244-2654

United Marketing, Inc.
14th & Laurel Sts.; P.O. Box 870
Pottsville, PA 17901
John M. Knaut, Dir/Mktg & Sales
800/233-0314
Fax: 717/622-3817

01905 Professional Consulting Firms

American Concrete Institute
22400 W. 7 Mile Rd.
Detroit, MI 48219
Customer Service 313/532-2600
Fax: 313/533-4747 [Int'l.]

Badger USA
103 Water St., P.O. Box 138
Baraboo, WI 53913
Mike Ford, Mktg. Mgr. 800/844-3149
Fax: 608/356-8084

Design Data Systems Corp.
11701 S. Belcher Rd., Ste. 105
Largo, FL 34643
Marsha Brewer/Customer Service
813/539-1077
Fax: 813/539-8042 [Int'l.]

FMI
5151 Glenwood Ave.
Raleigh, NC 27612
Mike Branton 919/787-8400
Fax: 919/782-1139 [Int'l.]

Geriatric Research and Training Center (GRTC)
3501 Masons Mill Rd., Ste. 501B
Huntingdon Valley, PA 19006
Jane McDonnell/Publication Orders
215/657-9993
Fax: 215/657-9547 [Int'l.]

Parkhill and Company
2900 W. Maple, Ste. 107
Troy, MI 48084
Jackie Stavros/Marketing Dept.
810/649-1211
Fax: 810/649-5457 [Int'l.]

01910 Associations & Professional Organizations

Air Diffusion Council
Div. Flexible Duct
11 S LaSalle St. Suite 1400
Chicago, IL 60603
Jack Lagershausen, Exec. Sec.
312/201-0101
Fax: 312/201-0214

American Concrete Institute
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Detroit, MI 48219
Customer Service 313/532-2600
Fax: 313/533-4747 [Int'l.]

American Concrete Pipe Association
8300 Boone Blvd, Suite 400
Vienna, VA 22182
Melaine B. Arman, Mktg Comm Mgr.
703/821-1990

American Institute of Steel Construction, Inc., The
1 E. Wacker Drive, Suite 3100
Chicago, IL 60601
Alford B. Johnson, V.P. Marketing
312/670-5447
Fax: 312/670-5403

American Plywood Association
7011 S. 19th St.
Tacoma, WA 98466
Kathy A. Kendau, Sr. P.R. Writer
206/565-6600
Fax: 206/565-7265

APA The Engineered Wood Association
7011 S. 19th St.
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Bill Wachtler 206/565-6600
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Blouin Bachnab
710 Main St.
Rollinsford, NH 03869
Linda G. Guthrie, Vice President Mktg.
603/742-0104
Fax: 603/742-9539

Brick Institute of America Marketing
11490 Commerce Park Dr.
Reston, VA 22091
Literature Sls. 703/620-0010
Fax: 703/620-3928

California Redwood Association
405 Enfronte Dr.
Novato, CA 94949
Pamela Allsebrook, Publicity Mgr.
415/382-0662
Fax: 415/382-8531

Carpet & Rug Institute, The
310 S Holiday Drive
Dalton, GA 30722
Kathryn O. Wise, Dir/Public Relations
706/278-3176
Fax: 706/278-8835

Cibola Systems Corp.
1118 E#. 17th St.
Santa Ana, CA 92701
Lisa Perrine, President 714/480-0272
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Concrete Reinforcing Steel Institute
933 N. Plum Grove Rd.
Schaumburg, IL 60173
Marketing Dept. 708/517-1200
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Copper Development Assn. *
260 Madison Avenue
New York, NY 10016
Ken Geremia 215/251-7200

Copper Development Association, Inc.
260 Madison Ave.
New York, NY 10016
Kenneth P. Geremia, Manager Comm.
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Fax: 212/251-7234

Door & Hardware Institute
14170 Newsbrook Drive
Chantilly, VA 22021
Donna Munari, Dir Communications
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120 Wall St., 17th Fl.
New York, NY 10005
Beth Bay/Marketing Dept.
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Fax: 212/248-5017 [Int'l.]

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2101 L St N.W., Suite 300
Washington, DC 20037
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Kraftile Co.
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Lead Industries Association, Inc.
295 Madison Ave.
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Loadmaster Systems, Inc.
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National Wood Window & Door Association
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Portland Cement Association
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Fax: 708/966-9781

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Southern Pine Council
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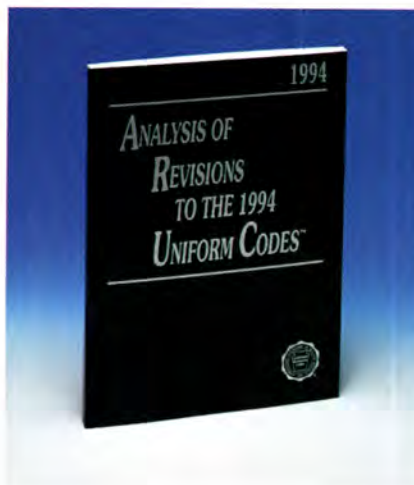
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Publications of the ICBO — 2

Here are additional information resources from ICBO, including electronic versions of publications for your use on personal computers as well as video training programs. (Note: Many ICBO publications are currently being updated to reflect the 1994 U.B.C.)

AUTOMATED PRODUCTS

1991/1994 Cross-Reference Directory to the U.B.C. and U.M.C. — Both the U.B.C. and U.M.C. have been reorganized and reformatted for the 1994 editions. This directory cross-references the provisions between the 1991 and 1994 editions.

Item No. 095S94 — Printed copy. Item No. 095T94 — 3-1/2" disk.

U.B.C. and Accessibility Checklists — Access, add to, or edit hundreds of requirements on your PC. The comments provided are ideal guides for code review during preliminary design and plan review.

1991 U.B.C. Checklist

Item No. 091C13 — 3-1/2" disk. Item No. 091C12 — 5-1/4" disk. Item No. 091M13 — Macintosh\TM version.

1994 Accessibility Checklist

Item No. 094C20 — 3-1/2" disk. Item No. 094C21 — 5-1/4" disk.

Handbook to the 1991 Uniform Building Code — This electronic version, designed to be used together with the printed Handbook, allows you to search the history, background, and rationale of code principles . . . and copy, edit or amend data as necessary. (In WordPerfect 5.1 format.)

Item No. 147T03 — 3-1/2" disk. Item No. 147F03 — 5-1/4" disk.

1991 Uniform Building Code on Disk — This product contains the complete text of the U.B.C.'s print version, and all software necessary to access it

immediately on a PC. With it you can search, edit, print and merge documents using word processor functions. (Designed to be loaded on a hard disk.)

Item No. 002T91 — 3-1/2" disk. Item No. 002F91 — 5-1/4" disk.

1991 U.B.C. Application/Interpretation Manual — Load on your hard drive and quickly access code interpretations. Use word processing functions to search, create updated documents, or print out information. Designed for companion use with the printed version. (In WordPerfect 5.1 format.)

Item No. 123T03 — 3-1/2" disk. Item No. 123F03 — 5-1/4" disk.

VIDEO TRAINING MATERIALS

1994 U.B.C. Update — This fast-paced 24-minute video acquaints the viewer with the 1994 U.B.C., addressing common code format, metrication, three-volume split, and book-size change. A valuable familiarization tool for architects, engineers, contractors and public officials.

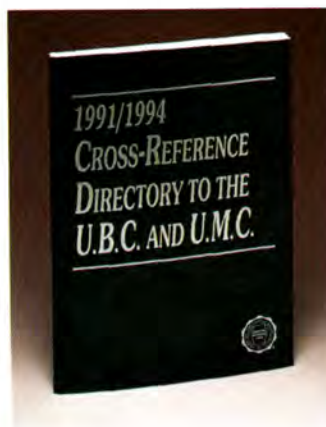
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Understanding ANSI A117.1-1992 — A 20-minute graphic presentation — referenced to CABO/ANSI A117.1-1992 — that takes you on an accessibility inspection . . . beginning at the site and moving progressively through the building. Provides a fast, clear understanding.

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 02515 Unit Pavers & Accessories
 02520 Concrete Paving
 02524 Porous Paving
 02535 Athletic Surfacing
 02725 Precast Trench Drain System
 02800 Site Improvements
 02820 Fountains & Pools
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 02842 Bicycle Racks/Lockers
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 Raritan, NJ 08869
 Donna A. Barone, Mktg Assist.
 908/526-1000
 Fax: 908/526-7886

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 Dick Christenson, Vice Pres./Gen. Mgr.
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 Paul L. Payne, Technical Advisor
 813/251-1881
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 Fax: 612/897-3858 [Int'l.]

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 Atlanta, GA 30350
 800/899-8455

Paver Systems, Inc.
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 West Palm Beach, FL 33407
 Bob Grimm 800/226-0004;
 407/844-5202
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PISA Retaining Wall Systems
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 Palm Beach Gardens, FL 33410
 John Futch 800/626-WALL

The Reinforced Earth Company
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 Vienna, VA 22182-2233
 Mike Cowell/Mktg. & Engrg. Dept.
 703/821-1175
 Fax: 703/821-1815 [Int'l.]

Rockwood Retaining Walls, Inc.
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 Ray or Gerald Price 800/535-2375
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 Customer Service 800-TENSAR-1
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 Jeffrey S. Dorsey, Pres 315/253-3261
 Fax: 315/255-1963

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Kim Olson, President 404/355-9575
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Jessie M. Guidry, Corp Comm.
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Presto Products Company
Geosystems
P.O. Box 2399
Appleton, WI 54913-2399
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7249
Asheville, NC 28802
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Minneapolis, MN 55407
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810/685-9590
Fax: 810/685-0066

Dodge-Regupol, Inc.
P.O. Box 989; 715 Fountain Ave.
Lancaster, PA 17608
Laura F. Dodge, Mktg Dir
717/295-3400
Fax: 717/295-3414

Har-Tru Corp.
P.O. Box 569
Hagerstown, MD 21741
R N. Funkhouser Jr, President
301/739-3077
Fax: 301/739-6104

Julicher Sports Facilities, Inc.
10 Balligomingo Road; P.O. Box 720
West Conshohocken, PA 19428
Joe Ferry, Sales Mng. 215/828-6500
Fax: 215/828-7925

Maintenance, Inc.
Div. Premier Industrial Corp.
P O Box 408
Wooster, OH 44691
William H. Neckerman, General
Manager 216/264-6262
Fax: 216/264-2578

Martin Surfacing, Inc.
Bldg E. Williamson Lane
Hunt Valley, MD 21030
Tom H. Mitchell, Sales Manager
800/673-2402
Fax: 410/584-9568

MEI (Midwest Elastomers, Inc.)
Sports Div.
700 Industrial Drive; P.O. Box 412
Wapakoneta, OH 45895
Karen Schreiber, Customer Svc Rep
419/738-8844
Fax: 419/738-4411

Mitchell Rubber Products
491 Wilson Way
Industry, CA 91744
Mark Mitchell, Vice Pres 818/961-9711
Fax: 818/968-2026

Muellermist Irrigation Co.
2612 S. 9th Ave.
Broadview, IL 60153
Andrew L. Wright, Pres. 708/344-8680

Neyra Industries, Inc.
10700 Evendale Drive
Cincinnati, OH 45241
John C. Pippin, Vice Pres/Sales-Mktg
513/733-1000
Fax: 513/733-3989

No Fault Industries, Inc.
11325 Pennywood Ave.
Baton Rouge, LA 70809
David Brantley, Vice President
504/293-7760
Fax: 504/927-9719

NovaGrass International, Inc.
2807 Walker Road; P.O. Box 21764
Chattanooga, TN 37421
Richard L. Burke, President
615/499-5546
Fax: 615/499-8882

Peckham Materials Corp.
20 Haarlem Ave.
White Plains, NY 10603
Joseph V. Kuch, Pres 914/949-2000
Fax: 914/949-2075

Playcon Enterprises
567 Vickers St.
Tonawanda, NY 14150
Gordon D.H. Anderson, President
716/695-6115
Fax: 716/694-2910

Polymer Plastics Corp.
Div. Vitricon, Inc.
65 Davids Drive
Hauppauge, NY 11788
Steven Noskin, Vice President
516/231-1300
Fax: 516/231-1329

R C M International, Inc.
P.O. Box 327
Elk River, MN 55330
K. Evenstad, Office Mgr 612/421-0129
Fax: 612/421-4501

Red Dog Track, Inc.
Div. Strawn Materials, Inc.
Rt A, Box 1
Strawn, TX 76475
Odies M. Curry, President
817/672-5242
Fax: 817/672-5505

Seal Master, Inc.
2520 S Campbell St.
Sandusky, OH 44870
Rick D. Noon, Dir/Mktg 419/626-4375
Fax: 419/626-5477

Snipes: Kenneth Snipes
Fabrication/Design, Inc.
6240-B Lake Worth Blvd
Ft. Worth, TX 76135
Serene West-Snipes, Business Manager
817/237-9390
Fax: 817/237-9407

Surfacing Specialists, Inc.
2906 N Old Rouse St.
Pittsburgh, KS 66762
Mary Jo Wisner, Secretary
316/231-5844
Fax: 316/232-2670

02725 Precast Trench Drain System

ACO Polymer Products, Inc.
12080 Ravenna Rd., P.O. Box 245
Chardon, OH 44024
Sherry Pouliot 800/543-4764
Fax: 216/285-7005 [Int'l.]

02800 Site Improvements

Tensar Earth Technologies, Inc.
5775-B Glenridge Dr.
Atlanta, GA 30328
Customer Service 800-TENSAR-1
Fax: 404/250-9185

David White, Inc.
11711 River Ln., P.O. Box 1007
Germantown, WI 53022-8207
Customer Service Dept. 800/732-5478;
414/251-8100
Fax: 414/251-5696 [Int'l.]

02820 Fountains & Pools

A & M Victorian Decorations, Inc.
2411 Chico Ave.
South El Monte, CA 91733
Marge Scomazzon, Secretary/Treas
818/575-0693
Fax: 818/575-1781

Abbott Industries, Inc.
225 William St.
Bensenville, IL 60106
Robert K. Abbott, Chairman
708/595-2320
Fax: 708/595-2335

Akzo Industrial Systems Co.
Suite 318, Ridgefield Bus. Ctr; P.O. Box
7249
Asheville, NC 28802
Palmer L. Skoglund, General Manager
704/665-5030
Fax: 704/665-5005

Alleco, Inc.
8747 Brandt, Suite #114
Dearborn, MI 48126
A. B. Benyo, President 313/846-0400
Fax: 313/846-0403

American Polysteel Forms
5150 F Edith N E
Albuquerque, NM 87107
J. Lance Berrenberg, President
505/345-8153
Fax: 505/345-8154

Aqua Master
16024 CTH X
Kiel, WI 53042
Jerry Goldberg, Vice Pres Sls & Mkt.
414/639-3121
Fax: 414/693-3245

Aquatic Development Group
1 Aquatic Center
Cohoes, NY 12047
Kenneth L. Ellis, Vice President
518/783-0038
Fax: 518/783-0474

Aquatic Renovation Systems, Inc.
3439 E 86th St, #218
Indianapolis, IN 46240
Jason Mart, President/CEO
317/251-0207
Fax: 317/251-0360

Aquatic Research Technologies, Inc.
200 Peacock Drive
Fulton, MO 65251
Todd P. Beal, President 314/642-7277
Fax: 314/642-7966

Barber-Webb Co., Inc., The
3833 E. Medford St.
Los Angeles, CA 90063
James C. barber, V.P. Marketing
213/644-4800
Fax: 213/260-7164

British-by-Nature
270 N. Cañon Dr., Ste. 1038
Beverly Hills, CA 90210
Lee-John Sobering 310/550-7792
Fax: 310/550-0317

Canterbury International
5632 W Washington Blvd.
Los Angeles, CA 90016
Larry Snyder, Gen Mgr 213/936-7111
Fax: 213/936-7115

Chester Pool Systems, Inc.
P.O. Box C; 4514 Bud Prather Road
Sellersburg, IN 47172
Calvin H. Shaw, Jr., Mgr. Sales/Mktg
812/246-5486
Fax: 812/246-4260

Cost of Wisconsin, Inc.
W172 N13050 Division Road.
Germantown, WI 53022
Jack C. Beatty, Project Administrator
414/255-4220
Fax: 414/255-0096

Diamond Water Systems, Inc.
530 Main St.
Holyoke, MA 01040
John C. Dalton, Engrg & Sales Mgr.
413/536-8186
Fax: 413/536-7267

Eden Stone Co., Inc.
W 4520 Lime Road
Eden, WI 53019
William Gesell, Vice Pres 414/477-2521
Fax: 414/477-7000

Fibermesh
Div. Synthetic Industries
4019 Industry Drive
Chattanooga, TN 37416
Ron L. Vermillion, Mgr/Mktg Svcs
615/892-7243
Fax: 615/499-0753

Fibre Tech, Inc.
2181 34th Way N
Largo, FL 34641
Hugh Lynch, Vice Pres of Sales
813/393-7283

Galaxy East Co.
153 Linden St.
Hamilton, MA 01982
Kim Noble/Sales 800/747-0168
Fax: 508/468-7092 [Int'l.]

Georgia Fountain Co., Inc.
4727-J North Royal Atlanta Dr.
Tucker, GA 30084
Steve A. Matonak Sr, Design Engineer
404/934-3297
Fax: 404/934-8771

Historical Arts & Castings, Inc.
5580 W. Bagley Park Road
West Jordan, UT 84088
Fran Platt, Mktg svcs 801/569-2400
Fax: 801/569-2493

Hydrel
Div. of GTY Industries
12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

Kohlhepp: J. A. Kohlhepp Sons, Inc.
640 Du Bois St.
Du Bois, PA 15801
Andrew J. Kohlhepp, Owner
814/374-5200
Fax: 814/371-4502

Lead Industries Association, Inc.
295 Madison Ave.
New York, NY 10017
Jerome F. Smith, Executive Director
212/578-4750
Fax: 212/684-7714

Little Giant Pump Co.
Sub. Tecumseh Products
3810 N Tulsa
Oklahoma City, OK 73112
Cyndi Kulscar, Literature Coord.
405/947-2511
Fax: 405/942-2285

Lynch: Kenneth Lynch & Sons
84 Danbury Road
Wilton, CT 06897
Timothy A. Lynch, President
203/762-8363
Fax: 203/762-2999

Magnalite Systems, Inc.
2900 Lockhead Way
Carson City, NV 89706
Robert Wieland, President
702/883-8300
Fax: 702/883-8306

Mameco International, Inc.
Div. RPM
4475 E. 175th St.
Cleveland, OH 44128
Tim Kenworthy, Sales-Mktg
216/752-4400
Fax: 216/752-5005

Museum Services, Inc.
1220 S.E. Veitch St.
Gainesville, FL 32601
Vincent J. Gabianelli, Dir Business Dev.
904/338-1800
Fax: 904/376-2809

Natural Marble Magic, Inc.
Savignac Industries Ltd
1621 Montana Ave.; P.O. Box 10475
El Paso, TX 79902
Manuel E. Savignac, Pres
915/542-4242

Otterbine/Barebo, Inc.
3840 Main Road E
Emmaus, PA 18049
Carla Barebo, Vice President
215/965-6018
Fax: 215/965-6050

Pineapple Grove Designs
P.O. Box 112
Delray Beach, FL 33444
Shelley L. Childers, Vice Pres
800/771-4595
Fax: 407/243-0577

Polaris Pool Systems, Inc.
1709 La Costa Meadows Drive
San Marcos, CA 92069
Lyndol L. Cook, President/CEO
619/471-0129
Fax: 619/471-1048

Recreonics, Inc.
4200 Schmitt Ave.
Louisville, KY 40213
Michael E. Garland, Nat'l Sales Mgr.
502/456-5706
Fax: 800/428-0133

Roman Fountains Corp.
P. O. Drawer 10190
Albuquerque, NM 87184
Jon Mitovich, President 505/828-1801
Fax: 505/828-1904

Southgate Materials
Div. JDP Enterprises, Inc.
3534 51th Ave.
Sacramento, CA 95823
Phillip E. Raymond, President
916/422-0474
Fax: 916/422-5013

Specrail
P.O. Box 6308; 129 Leeder Hill Drive
Hamden, CT 06517
Scott Goodman, Mktg Mgr
203/248-6346
Fax: 203/248-8489

Stromberg's Architectural Stone
P.O. Box 8083
Greenville, TX 75404
Laura A. Yosten, Sales 903/454-0904

Superior Swim Systems
1101-A Sun Centry Road
Naples, FL 33963
Bonnie Williamson, President
813/566-2060
Fax: 813/566-2069

Syndesis, Inc.
Div. Syndecrete
2908 Colorado Ave.
Santa Monica, CA 90404
David Hertz, President 310/829-9932
Fax: 310/829-5641

Union Mfg. Co.
Div. Union Industries, Inc.
4 South Idaho St.
Seattle, WA 98134
Judy A. Cooper, Office Manager
206/625-9000

W.A.M., Inc.
422 Pagosa St./P.O. Box 902
Pagosa Springs, CO 81147
Mark Wilsey, President 303/264-2882
Fax: 303/264-2275

02830 Fences & Gates

American Technocrete Corp.
3518 Cahuenga Blvd. W., #200
Los Angeles, CA 90068
Dennis Kleinman, VP, Sls.
213/874-2427
Fax: 213/874-4338 [Int'l.]

Anchor Fence Inc.
Monumental Iron Works
6500 Eastern Ave.
Baltimore, MD 21224
Jim Scheide/Spec. Dept. 410/633-6500
Fax: 410/633-6506 [Int'l.]

Bekaert Corporation
I&DS
1395 S. Marietta Pkwy.
Marietta, GA 30067
Andrea Williams 800/241-4126
Fax: 404/421-8521 [Int'l.]

California Redwood Association
405 Enfrente Dr.
Novato, CA 94949
Pamela Allsebrook, Publicity Mgr.
415/382-0662
Fax: 415/382-8531

Cyclone Fence / USX Corporation
13535 S. Torrence Ave.
Chicago, IL 60633
Jim DeSmith 312/646-6116
Fax: 312/646-6718

Electric Power Door
522 W. 27th St.
Hibbing, MN 55746
Jeffrey D. Jacobson, Sls. Mgr.
800/346-5760; 218/263-8366
Fax: 218/262-6478 [Int'l.]

Kroy Industries
522 W. 26th St.
York, NE 68467
John Keller/Fence Dept. 402/362-6651
Fax: 402/362-6566 [Int'l.]

Omega Fence Systems, Inc.
3000 Francis Hughes
Laval, PQ H7L 3J5
Canada
Customer Service 800/836-6342
Fax: 514/663-9049 [Int'l.]

Timber Holdings Ltd.
2400 Cornell St.
Milwaukee, WI 53209
Jackie Falbo/Sales Dept. 414/445-8989
Fax: 414/445-9155 [Int'l.]

02840 Walk, Road & Parking Appurtenances

3M Construction Markets Division
3M Center Bldg 225-4S-08
St. Paul, MN 55144
Dorothy Holden, Communications
612/733-1140
Fax: 612/736-0611

American Permahedge
87-11 Hillside Ave.
Jamaica, NY 11418
Francis M. Paradise, President
800/782-0815
Fax: 718/805-1005

Detroit Concrete Products Corp.
4900 Mc Carthy Drive
Milford, MI 48381
John R. Mac Innis, President
810/685-9590
Fax: 810/685-0066

Fence Factory
Div. Agoura
29414 Roadside Drive
Agoura, CA 91301
Richard A. Stull, Sales Mgr
818/889-2240
Fax: 805/497-3479

Identitys, Inc.
716 Nims
Muskegon, MI 49442
Wm J. Gillhespy, Director
616/722-4207

J W I, Inc.
2155 112th Ave.
Holland, MI 49424
Joseph L. Boland, Mktg Mgr/Comm
616/772-9011
Fax: 616/772-4516

Maintenance, Inc.
Div. Premier Industrial Corp.
P O Box 408
Wooster, OH 44691
William H. Neckerman, General
Manager 216/264-6262
Fax: 216/264-2578

Sanko Fastem USA, Inc.
8230 Industry Ave.
Pico Rivera, CA 90660
Hiro Tanaka, Assist Genl Mgr
310/927-6887
Fax: 800/772-3299

Solar Outdoor Lighting, Inc.
3131 SE Waaler St.
Stuart, FL 34997
A. Hurst, Pres 407/286-9461
Fax: 407/(MAL)286-9616

Standard Concrete Products Co.
700 N. Sherman St.
York, PA 17402
George F. Parthmer, President
717/843-8074
Fax: 717/854-2836

02842 Bicycle Racks/Lockers

A A A Ribbon Rack Co.
Div. of Brandir International, Inc.
521 Fifth Ave., 17th Fl.
New York, NY 10175
Ken Stevens 212/505-6500
Fax: 212/505-6813 [Int'l.]

Rally Racks
Secure Pal King Stands
Box 1675

Santa Rosa, CA 95402-1675
S. Turnipseed 707/528-8083
Fax: 707/528-8085 [Int'l.]

02844 Vehicle Security Barriers

True Barrier Systems, Inc.
45000 Underwood Lane, Unit M
Dulles, VA 20166-9513
R. Tim True 703/318-8214
Fax: 703/318-9341 [Int'l.]

02847 Highway Noise Barriers

Timber Holdings Ltd.
2400 Cornell St.
Milwaukee, WI 53209
Jackie Falbo/Sales Dept. 414/445-8989
Fax: 414/445-9155 [Int'l.]

02860 Recreational Facility & Playground Equipment

A.T.G Sports Industries, Inc.
1733 N. Gouvernor
Wichita, KS 67206
Paul F. Driver, President 316/682-3997
Fax: 316/688-0886

American Permahedge
87-11 Hillside Ave.
Jamaica, NY 11418
Francis M. Paradise, President
800/782-0815
Fax: 718/805-1005

Anchor Industries, Inc.
1100 Burch Drive, P.O. Box 3477
Evansville, IN 47711
Mary Ann Vaughn, Advertising & Mktg
812/867-2421
Fax: 812/867-0547

Aquatic Development Group
1 Aquatic Center
Cohoes, NY 12047
Kenneth L. Ellis, Vice President
518/783-0038
Fax: 518/783-0474

Architectural Precast, Inc.
P.O. Box 23110; 2021 Longwood Ave.
Columbus, OH 43223
David P. Foresta, Exec Vice Pres.
614/875-0963
Fax: 614/875-4195

Bike Security Racks Co.
RR#1, Box 476-B; North Dorchester
Road
Rumney, NH 03266
Tom. Sawyer, President 603/786-2757
Fax: 603/786-9652

Blue Valley Industries, Inc.
P. O. Box 205
Mexico, PA 17056
Wayne H. Haubert, President
717/436-8266
Fax: 717/527-2693

Chester Pool Systems, Inc.
P.O. Box C; 4514 Bud Prather Road
Sellersburg, IN 47172
Calvin H. Shaw, Jr., Mgr. Sales/Mktg
812/246-5486
Fax: 812/246-4260

Columbia Cascade Company *
1975 S.W. Fifth Ave.
Portland, OR 97201-5293
Jill Mullican 503/223-1157
Fax: 503/223-4530 [Int'l.]

Creative Pultrusions, Inc.
Div Headquarters
Pleasantville Industrial Park; P.O. Box 6
Alum Bank, PA 15521
Kimberly M. Bakale, Dir/Mktg
814/839-4186
Fax: 814/839-4276

Dagostino Building Blocks, Inc.
1111 Altamont Ave.
Schenectady, NY 12303
Ken Dagostino Jr, Administrative VP.
518/374-3116
Fax: 518/374-2185

Decor Concepts, Inc.
5611 N. Peck Road
Arcadia, CA 91006
Chris Smith, Institutional Sales
818/579-6560
Fax: 818/444-4536

Diamond Water Systems, Inc.
530 Main St.
Holyoke, MA 01040
John C. Dalton, Engrg & Sales Mgr.
413/536-8186
Fax: 413/536-7267

Doty & Sons Concrete Products, Inc.
1275 E. State St.
Sycamore, IL 60178
Calvin L. Doty 800/233-3907
Fax: 815/895-8035

Dunsen Sports Group, The
Sports Imports & Hydra-Rib
P O Box 21040
Columbus, OH 43221
Karl Kennedy Dunlap, Chairman of
Board 614/771-0246
Fax: 614/771-0750

ESCO
104 S. E. California Ave.
Topeka, KS 66607
Wayne H. Mc Cauley, Owner
913/234-5584
Fax: 913/234-5584

Galva Foam Marine Industries, Inc.
Rt. 67, P.O. Box 19
Camdenton, MO 65020
Roger E. Squires, Sales Manager
314/346-3323
Fax: 314/346-4025

GameTime Inc. *
P.O. Box 121, 150 GameTime Dr.
Fort Payne, AL 35967
Marketing 205/845-5610
Fax: 205/845-9361 [Int'l.]

Hindman Mfg. Co.
P. O. Box 1808
Centralia, IL 62801
Melaine P. Eller, Financial Supervisor
800/851-0865
Fax: 618/532-4763

Hollaender Mfg. Co., The
10285 Wayne Ave.; P.O. Box 156399
Cincinnati, OH 45215
Lori J. Combs, Sales/Mktg Adm Assis
800/772-8800
Fax: 800/772-8806

Howell Play Ground Equipment Co.
1720 E. Fairchild St.
Danville, IL 61832
Bill Payne, Gen Manager 217/442-0482
Fax: 217/442-8944

Interior/Medart, Inc.
Medart Drive; P.O. Box 658
Greenwood, MS 38930
William T. Hummel, Exec. VP.
601/453-2506
Fax: 601/453-6844

International Rides Management, Ltd.
4419 W. Hillsboro Blvd; Suite 282
Coconut Creek, FL 33073
Peter B. Zwickau, Chairman
407/392-9049
Fax: 407/392-9172

International Terra Cotta, Inc.
690 N. Robertson Blvd
Los Angeles, CA 90069
Angelo J. Inman, Vice President
310/657-3752
Fax: 310/659-0865

Jayfro Corp.
976 Hartford Turnpike
Waterford, CT 06385
Bob Ferrara, President 203/447-3001
Fax: 203/444-1779

Julicher Sports Facilities, Inc.
10 Balligomingo Road; P.O. Box 720
West Conshohocken, PA 19428
Joe Ferry, Sales Mng. 215/828-6500
Fax: 215/828-7925

Kings River Castings
1350 North Ave.
Sanger, CA 93657
Dale A. Monteleone, Vice Pres
209/875-8250
Fax: 209/875-1491

Kryptonite Corp.
320 Turnpike St.
Canton, MA 02021
Michael Zane, C.E.O. 617/828-6655
Fax: 617/821-4777

Madrax, Inc.
2210 Pinehurst Drive.
Middleton, WI 53562
Thomas L. Graber, President
608/831-9040
Fax: 608/831-7623

Miracle Recreation Equipment Co.
Highway 60 & Bridle Lane; P.O. Box 420
Monett, MO 65708
Jack Gonzenbach, Dir Engrg
417/235-6917
Fax: 417/235-3551

Mobil Chemical Co.
Composite Products Div.
800 Connecticut Ave.
Norwalk, CT 06856
Kevin P. Porter, Mktg Svcs Mgr
800/846-2739
Fax: 203/831-4222

Morton Buildings, Inc.
P.O. Box 399, 252 W. Adams
Morton, IL 61550
Steven J. Venden, Central Regional
Man 309/263-7474

National Gym Equipment
302 Erickson; Industrial Park
Roland, IA 50236
Alan Nacin, Vice Pres 515/388-4337
Fax: 515/388-4779

No Fault Industries, Inc.
11325 Pennywood Ave.
Baton Rouge, LA 70809
David Brantley, Vice President
504/293-7760
Fax: 504/927-9719

Outdoor Aluminum, Inc.
P O Box 118
Geneva, AL 36340
W. T. Kilpatrick, President
205/684-2296
Fax: 205/684-2231

Performance Sports Systems, Inc.
724 W 8th St.
Anderson, IN 46016
James B. Huxhold, Sports Facil Spectl
317/640-0805
Fax: 317/640-9607

Playground Environments
1480 Speonk Riverhead Road; P.O. Box
460
Speonk, NY 11972
Susan Lang, Dir Sales & Mktg
516/325-1020
Fax: 516/325-1050

Playworld Systems
315 Cherry St.
New Berlin, PA 17855
Ronald E. Derk, Dir of Mktg
717/966-1015
Fax: 717/966-3030

Porter Athletic Equipment Co.
2500 S 25th Ave
Broadview, IL 60153
Greer T. O'Brien, Adv/Sales Promo Mgr
708/338-2000
Fax: 708/338-2060

Progressive Athletics, Inc.
P O Box 956 Route 60 S
Beverly, OH 45715
Daryl J. Van Dyne, Head Engineer
614/984-2312
Fax: 614/984-2276

Promats, Inc.
P.O. Box 508
Ft. Collins, CO 80522
Ken T. John, President 303/484-2500
Fax: 303/482-7740

Quick Crete Products Corp.
P.O. Box 639
Norco, CA 91760
Cathy A. Crook, Vice Pres
714/737-6240
Fax: 714/737-7032

R C M International, Inc.
P.O. Box 327
Elk River, MN 55330
K. Evenstad, Office Mgr 612/421-0129
Fax: 612/421-4501

Rally Racks
Secure Pal King Stands
Box 1675
Santa Rosa, CA 95402-1675
Shirlee Turnipseed 707/528-8083
Fax: 707/528-8085 [Int'l.]

Recreonics, Inc.
4200 Schmitt Ave.
Louisville, KY 40213
Michael E. Garland, Nat'l Sales Mgr.
502/456-5706
Fax: 800/428-0133

Sanko Fastem USA, Inc.
8230 Industry Ave.
Pico Rivera, CA 90660
Hiro Tanaka, Assist Genl Mgr
310/927-6887
Fax: 800/772-3299

Smith; Jay R Smith Mfg.
Box 3237 Dept N.W.
Montgomery, AL 36109
Bruce Smith, Vice Pres. Mktg.
205/277-8520
Fax: 205/272-7396

Struck & Irwin Fence, Inc.
826 Williamson St.
Madison, WI 53703
Mark Herrling, President
608/255-1673
Fax: 608/255-1675

Valley Coast Fencing, Inc.
RR 1 Box 155-M
Sheridan, IL 60551
Kenneth R. Wisbrock, President
708/892-1222
Fax: 815/695-9597

Vandal Stop Products
P.O. Box 55
Chico, CA 95927
Curtis C. Bailey, Owner 916/894-7867

Woodform, Inc.
Parcourse
9705 N.E. Colfax St.
Portland, OR 97220
Don King 800/624-5091
Fax: 503/253-1210 [Int'l.]

02870 Site, Street & Mall Furnishings

Allibert USA
9800 W. Kinsey Ave., P.O. Box 1558
Huntersville, NC 28078
Customer Service 800/258-5619
Fax: 704/948-0190 [Int'l.]

American Site Furniture
56 Winthrop St.
Concord, MA 01742
Deborah FM Robinson, Dir. of Sl. &
Mktg. 508/371-3080
Fax: 508/369-4472 [Int'l.]

Beacon Products
6503 19th St. E., Unit E
Sarasota, FL 34243
Chuck Hurley, Sl. Coord.
813/755-6694 ext. 303
Fax: 813/751-5535 [Int'l.]

Boston Design Corporation
100 Magazine St.
Boston, MA 02119
617/442-6118; 800/225-5584 (outside MA)
Fax: 617/442-9633 [Int'l.]

British-by-Nature
270 N. Cañon Dr., Ste. 1038
Beverly Hills, CA 90210
Lee-John Sobering 310/550-7792
Fax: 310/550-0317

Canyon Pottery Co. Inc.
3621 Bandini St.
San Diego, CA 92110
Sales Dept. 619/298-5400
Fax: 619/298-5157

Cold Spring Granite Co.
Commercial Prod. Div.
202 - 3rd Ave. South
Cold Spring, MN 56320
Commercial Prod. 800/551-7502
Fax: 612/685-3158 [Int'l.]

Columbia Cascade Company *
1975 S.W. Fifth Ave.
Portland, OR 97201-5293
Jill Mullican 503/223-1157
Fax: 503/223-4530 [Int'l.]

Columbia Equipment Company, Inc.
180-10 93rd Ave.
Jamaica, NY 11433
Arthur M. Cohen, Pres. 718/658-5900
Fax: 718/526-4110 [Int'l.]

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

Country Casual
17317 Germantown Rd.
Germantown, MD 20874
Sales 800/284-8325
Fax: 301/540-7364

Doty & Sons Concrete Products, Inc.
1275 E. State St.
Sycamore, IL 60178
Calvin L. Doty 800/233-3907
Fax: 815/895-8035

Electric Time Company, Inc.
45 West St., P.O. Box 466
Medfield, MA 02052
Thomas Erb 508/359-4936
Fax: 508/359-4482 [Int'l.]

Forms & Surfaces
Box 5215
Santa Barbara, CA 93150
Customer Service 800/451-0410
Fax: 805/684-8620 [Int'l.]

GIATI
614 Santa Barbara St.
Santa Barbara, CA 93101
Jenifer Milligan, Sl. Mgr.
805/965-6535
Fax: 805/965-6295 [Int'l.]

Glassform
17129 Kingsview Ave.
Carson, CA 90746
Cyndi Gardner, Product Mgr.
800/842-1121
Fax: 310/527-7400 [Int'l.]

Ironsmith
P.O. Box 1141
Palm Desert, CA 92261
Arnold Hernandez 800/338-4766
Fax: 619/776-5080

Landscape Forms, Inc.
431 Lawndale Ave.
Kalamazoo, MI 49001
Sales/Service Dept. 800/521-2546
Fax: 616/381-3455 [Int'l.]

McKinnon and Harris, Inc.
P.O. Box 4885
Richmond, VA 23220
William McK. Massie 804/358-2385
Fax: 804/355-7022

Neenah Foundry Co.
2121 Brooks Ave.
Neenah, WI 54956
Don Schuh 414/725-7000
Fax: 414/729-3661 [Int'l.]

Planter Technology
999 Independence Ave. Bldg. E
Mountain View, CA 94043
415/962-8982
Fax: 415/962-8875 [Int'l.]

Richard Schultz Design
144 Hillcrest
Barto, PA 19504
Richard, Peter or Carolyn
610/845-2419
Fax: 610/845-3380 [Int'l.]

Ultrum
a div. of GameTime
150 GameTime Dr., P.O. Box 121
Fort Payne, AL 35967
Bruce Smith, Dir. of Sl. 205/845-5610
Fax: 205/845-9361 [Int'l.]

Wausau Tile, Inc.
P.O. Box 1520
Wausau, WI 54402-1520
Tammi Schildt 715/359-3121;
800/388-8728
Fax: 715/355-4627

Weatherend Estate Furniture
374 Main St.
Rockland, ME 04841
Barbara Simpson 207/596-6483
Fax: 207/594-4968 [Int'l.]

02872 Street, Mall Clocks Bells & Carillons

Canterbury International
5632 W Washington Blvd.
Los Angeles, CA 90016
Larry Snyder, Gen Mgr 213/936-7111
Fax: 213/936-7115

Elderhorst Bells, Inc.
875 Gravel Pike; Route 29
Palm, PA 18070
A. J. Elderhorst, President
215/679-3264
Fax: 215/679-3692

Electric Time Company, Inc.
45 West St., P.O. Box 466
Medfield, MA 02052
Thomas Erb 508/359-4936
Fax: 508/359-4482 [Int'l.]

Herwig Lighting Co.
P. O. Box 768
Russellville, AR 72801
Donald F. Wynn, President
800/643-9523
Fax: 501/968-6762

Integrated Systems Engrg., Inc.
1850 N 600 West
Logan, UT 84321
Clair F. Nilson, Vice Pres/Mktg-Sales
505/543-7904
Fax: 801/753-2975

National Time & Signal Corp.
21800 Wyoming Ave.
Oak Park, MI 48237
Richard W. Fulton, President
810/547-4555
Fax: 810/543-3250

Schulmerich Carillons, Inc.
Carillon Hill
Sellersville, PA 18960
Frederick Hofmeister, Exec. VP.
215/257-2771
Fax: 215/257-1910

Van Bergern Bellfoundries, Inc.
P.O. Box 12928
Charleston, SC 29422
Peter MAnsour, Vice Pres
803/559-4040
Fax: 803/559-0797

Verdin Co., The
444 Reading Road
Cincinnati, OH 45202
Suzanne Sizer, Mktg Mgr
513/241-4010
Fax: 513/241-1855

02875 Site & Street Shelters

Alu-Fab
Div. of Gordon Alum Ind., Inc.
660 Commerce Drive.
Reed City, MI 49677
Kit L. Bull, Operations Mgr
616/832-3221
Fax: 616/832-9063

Anchor Industries, Inc.
1100 Burch Drive, P.O. Box 3477
Evansville, IN 47711
Mary Ann Vaughn, Advertising & Mktg
812/867-2421
Fax: 812/867-0547

Associated Fiberglass Engrs.
Box 14335 (2417 Weaver St)
Ft. Worth, TX 76117
Joe C. Boston, President & Gen Mgr
817/838-6786
Fax: 817/838-6789

Custom Structures, Inc.
670 Merced Road, PO Box 1888
Butler, PA 16003
Joan Dunlap, Mktg Coord
412/282-2712
Fax: 412/283-4713

Dalton Pavilions, Inc.
20 Commerce Drive.
Telford, PA 18969
Dalton D. Glenn, Treas 215/721-1492
Fax: 215/721-1501

Easi-Set Industries
P O Box 130
Midland, VA 22728
John G. Dallain, Vice Pres/Gen Mgr
703/439-8911
Fax: 703/439-1232

Hindman Mfg. Co.
P O. Box 1808
Centralia, IL 62801
Melaine P. Eller, Financial Supervisor
800/851-0865
Fax: 618/532-4763

J W I, Inc.
2155 112th Ave.
Holland, MI 49424
Joseph L. Boland, Mktg Mgr/Comm
616/772-9011
Fax: 616/772-4516

Lacor/Streetscape
8611 N. Black Canyon Hwy; Suite 216
Phoenix, AZ 85021
J. Sherman, President 602/995-9272
Fax: 602/995-0928

Midwest American Shelter Systems
1515 Enterprise Way
Kent, OH 44240
William B. Ruhaak, General Manager
216/673-4505
Fax: 216/673-5227

Miracle Recreation Equipment Co.
Highway 60 & Bridle Lane; P.O. Box 420
Monett, MO 65708
Jack Gonzenbach, Dir Engrg
417/235-6917
Fax: 417/235-3551

Porta-King Building Systems
Div. Jay Henges Enterprises
4133 Shoreline Drive
Earth City, MO 63045
Gregg A. Pearlstone, Vice Pres/Sales
314/291-4200
Fax: 314/291-2857

Porter: W.H. Porter, Inc.
4240 136th Ave.
Holland, MI 49424
Richard Lubbers, Dir of Marketing
616/399-1963
Fax: 616/399-9123

Skylark Shelter Systems
4245 Fox St.
Denver, CO 80216
Thomas E. Dufficy, Secy/Treas
303/433-3180
Fax: 303/433-3002

Solar Outdoor Lighting, Inc.
3131 SE Waaler St.
Stuart, FL 34997
A. Hurst, Pres 407/286-9461
Fax: 407/(MAL)286-9616

Ultrum Div.
Div. of Gametime, Inc.
150 Gametime Road; P.O. Box 121
Ft. Payne, AL 35967
Tom Norquist, Dir Mktg & Sales
205/845-5610
Fax: 205/845-9361

Union Mfg. Co.
Div. Union Industries, Inc.
4 South Idaho St.
Seattle, WA 98134
Judy A. Cooper, Office Manager
206/625-9000

Vixen Hill Mfg. Co.
Main St.
Elverson, PA 19520
Christopher C. Peeples, President
215/286-0909
Fax: 215/862-2099

02880 Outdoor Sculpture & Ornamental Works

British-by-Nature
270 N. Cañon Dr., Ste. 1038
Beverly Hills, CA 90210
Lee-John Sobering 310/550-7792
Fax: 310/550-0317

Robinson Iron Corp.
Robinson Rd.
Alexander City, AL 35010
J. Scott Howell, VP/Gen. Mgr.
205/329-8486
Fax: 205/329-8960 [Int'l.]

Saxe-Patterson, Inc.
P.O. Box 15
Taos, NM 87571
Cynthia Patterson 505/758-9513
Fax: 505/758-4336 [Int'l.]

02890 Bridges-Pedestrian, Vehicular

Continental Bridge
8301 State Hwy. 29 North
Alexandria, MN 56308
Bruce Leland, VP, Slis. & Mktg.
800/328-2047
Fax: 612/852-7067 [Int'l.]

02960 Simulated Plants & Rocks

Custom Rock International
Custom Rock™ Formations
1156 Homer St.
St. Paul, MN 55116
Howard M. Merriam 612/699-1345
Fax: 612/699-1830 [Int'l.]

02980 Landscape Accessories

British-by-Nature
270 N. Cañon Dr., Ste. 1038
Beverly Hills, CA 90210
Lee-John Sobering 310/550-7792
Fax: 310/550-0317

California Redwood Association
405 Enfrente Dr.
Novato, CA 94949
Pamela Allsebrook, Publicity Mgr.
415/382-0662
Fax: 415/382-8531

Columbia Cascade Company *
1975 S.W. Fifth Ave.
Portland, OR 97201-5293
Jill Mullican 503/223-1157
Fax: 503/223-4530 [Int'l.]

Ironsmith
P.O. Box 1141
Palm Desert, CA 92261
Arnold Hernandez 800/338-4766
Fax: 619/776-5080

Kroy Industries
522 W. 26th St.
York, NE 68467
John Keller/Fence Dept. 402/362-6651
Fax: 402/362-6566 [Int'l.]

Neenah Foundry Co.
2121 Brooks Ave.
Neenah, WI 54956
Don Schuh 414/725-7000
Fax: 414/729-3661 [Int'l.]

Pineapple Grove Designs
P.O. Box 112
Delray Beach, FL 33447-0112
Customer Svc. Dept. 800/771-4595
Fax: 407/243-0577 [Int'l.]

Terracast
4700 Mitchell St.
North Las Vegas, NV 89031
Customer Service 800/423-8539
Fax: 702/643-2641 [Int'l.]

03010 Concrete Materials
 03030 Concrete Finishing Materials
 03100 Concrete Form Work
 03125 Formliners
 03250 Concrete Accessories
 03400 Precast Concrete
 03470 Lift-Slab/Tilt-up Construction
 03500 Cementitious Decks
 03510 Gypsum Concrete
 03650 Cementitious Underlayment
 03700 Concrete Restoration & Cleaning

03010 Concrete Materials

Bomanite Corporation
 232 S. Schnoor Ave.
 Madera, CA 93637
 Kellie Romero, Dir., Corp.
 Communications 209/673-2411
 Fax: 209/673-8246 [Int'l.]

Concrete Reinforcing Steel Institute
 933 N. Plum Grove Rd.
 Schaumburg, IL 60173
 Marketing Dept. 708/517-1200
 Fax: 708/517-1206

Cresset Chemical Company
 One Cresset Ctr.
 Weston, OH 43569
 C. B. (Skip) Schenck III, Sls. Mgr.
 419/669-2041; 800/367-2020
 Fax: 419/669-2200 [Int'l.]

Curecrete Distribution
 1201 W. Spring Creek Pl.
 Springville, UT 84665
 Mark Trunnell, Natl. Sls. Dir.
 801/489-5663
 Fax: 801/489-3307 [Int'l.]

Hi-Tech Fibers
 510 Augusta Rd.
 Edgefield, SC 29824
 Marion Cox 800/344-1572
 Fax: 803/637-7012 [Int'l.]

Inco Chemical Supply Co., Inc.
Increte Systems
 8509 Sunstate St.
 Tampa, FL 33634
 Jay Dye 813/886-8811
 Fax: 813/886-0188 [Int'l.]

Larsen Products Corp.
 8264 Preston Ct.
 Jessup, MD 20794
 Jeff Larsen 800/633-6668
 Fax: 301/776-2723 [Int'l.]

L.M. Scofield Company
 6533 Bandini Blvd.
 Los Angeles, CA 90040
 Customer Svc. Dept. 800/800-9900
 Fax: 404/920-6066; 213/720-3033
 [Int'l.]

Master Builders, Inc.
Admixture Div.
 23700 Chagrin Blvd.
 Cleveland, OH 44122
 Patricia Persico 216/831-5500
 Fax: 216/831-3470 [Int'l.]

Specco Industries Inc.
 13087 Main St.
 Lemont, IL 60439
 Thomas Hamilton, Sls. Dir.
 708/257-5060
 Fax: 708/257-9006 [Int'l.]

Sto Corp.
Finish Systems Div.
 6175 Riverside Dr., S.W.
 Atlanta, GA 30331
 Teri Joslyn 404/346-3666
 Fax: 404/346-3119 [Int'l.]

Thoro System Products
a Part of Harris Specialty Chemicals, Inc.
 8570 Phillips Hwy., Ste. 101
 Jacksonville, FL 32256
 Matt Stoops/Communications Dept.
 800/327-1570
 Fax: 904-828-4991/92

3M
Construction Markets Div.
 3M Ctr. 225-4S-08, P.O. Box 3225
 St. Paul, MN 55133-3225
 Barb Forrester 800/480-1704
 Fax: 612/736-0611 [Int'l.]

03030 Concrete Finishing Materials

A & I Co.
Div Multicoat Products
 P.O. Box 9275
 South Charleston, WV 25309
 Mark A. Hickman, Controller
 304/768-0017
 Fax: 304/768-0017

Advanced Coating Technology
Div. Conica Corp.
 P.O. Box 160; 109 Conica Lane
 Harmony, PA 16037
 Ronald Nemeth, Technical Sales
 412/452-1330
 Fax: 412/452-1703

Altamar Decorative Concrete, Inc.
 6810 S. Cedar #2B
 Lansing, MI 48911
 Raymond J. Damas, President
 517/694-0400
 Fax: 517/694-1377

Aucutt's, Inc.
 107 Spruce St.
 Aurora, IL 60506
 Tony Geib, Pres 708/897-7922
 Fax: 708/897-7923

Barker Steel-Lebanon Div.
 38 Spencer St.; P.O. Box 436
 Lebanon, NH 03766
 Fred P. Carleton, Consultant
 603/448-1565
 Fax: 603/448-1202

Beck Chemicals, Inc.
 3350 W. 137th St.
 Cleveland, OH 44111
 Harold L. Parks, Genl Mgr
 216/941-8355
 Fax: 216/252-4249

Boyd Ready Mix Concrete
 P.O. Box 786
 Center, TX 75935
 William R. Boyd, Pres 409/598-3319
 Fax: 409/598-2145

Brouk Co.
 1367 S Kingshighway Blvd.
 St. Louis, MO 63110
 Joseph J. Brouk, Jr, President
 314/533-9022
 Fax: 314/533-1683

Custom Building Products
 13001 Seal Beach Blvd.
 Seal Beach, CA 90740
 Paula C. Shipley, Mktg Manager
 310/598-8808
 Fax: 310/598-4008

Duron Paints & Wallcoverings
Div. Duron, Inc.
 10406 Tucker St.
 Beltsville, MD 20705
 David N. Ulrich, Mktg Manager
 301/937-4700
 Fax: 301/595-0427

E-Poxy Industries, Inc.
 14 West Shore St.
 Ravena, NY 12143
 J T. Lissandrello, Acct/Pres Mgr
 518/756-6193
 Fax: 518/756-3003

Edison Chemical Systems, Inc.
 25 Grant St.
 Waterbury, CT 06704
 Michael P. Edison, Pres 203/597-9727
 Fax: 203/597-8044

Fosroc, Inc.
Construction Division
 150 Carley Court
 Georgetown, KY 40324
 Joanne Benedict, Ad Mgr
 800/645-3954
 Fax: 502/863-4010

Godfrey: Homer C. Godfrey Co., The
 1360 Central Ave.
 Bridgeport, CT 06610
 Martha G. Mac Donald, Pres
 203/336-1823
 Fax: 203/368-9042

Harris: A.H. Harris & Sons, Inc.
 250 Stanley St.; P.O. Box 2
 New Britain, CT 06050
 Gregg A. Lanouette, Sales Manager
 203/225-7671
 Fax: 203/223-7220

Hausman Corp.
 1501 E. Jolly Road; P.O. Box 21009
 Lansing, MI 48910
 William O. Wear, Regional Manager
 517/393-2780
 Fax: 517/393-6917

Huston Clay Products Co., Inc.
Building Products & Svcs Div.
 P.O. Box 262; 2700 Terwood Road
 Willow Grove, PA 19090
 Thomas W. Huston, President
 215/659-1677
 Fax: 215/659-6965

Innovative Formulations, Inc.
 670 W 33rd St.
 Tucson, AZ 85713
 Ian N. Ornstein, Pres 602/628-1553
 Fax: 602/628-1580

Janel Concrete & Masonry
Equipment, Inc.
 6130 Cornell Road
 Cincinnati, OH 45242
 Dick Riehle, General Manager
 513/489-9111
 Fax: 513/530-9111

Janell Concrete & Masonry
Equipment, Inc.
 1004 New Circle Road
 Lexington, KY 40511
 John Colon, Branch Manager
 606/255-9111
 Fax: 606/255-9119

Kaufman Products, Inc.
 3811 Curtis Ave.
 Baltimore, MD 21226
 Irvin S. Kaufman, Pres 410/354-8600
 Fax: 410/354-1122

Lambert Corp.
 20 N. Coburn Ave.
 Orlando, FL 32805
 Steven J. Meyer, Vice President
 407/841-2940
 Fax: 407/839-1890

Main Line Concrete & Supply, Inc.
 1001 Boot Road
 Downingtown, PA 19335
 David W. Aurillo, President
 215/269-5476

Margia Floors, Inc.
 P.O. Box 57327
 New Orleans, LA 70157
 Pearson B. Potts, Vice President
 504/861-0887
 Fax: 504/861-0887

Marjam Supply Co.
639 Oakwood Ave.
West Hartford, CT 06110
Shannon A. Herbert, Dodge Mgr/Adm
Ass. 203/953-7333
Fax: 203/953-3523

Metalcrete Industries
10330 Brecksville Road
Cleveland, OH 44141
Ronald R. Stankie, V.P. Sales & Mktg
216/526-5600
Fax: 216/526-5601

Mineral Pigments
Rockwood Industries
12116 Conway Road
Beltsville, MD 20705
Dennis R. Turner, Vice Pres/Sales
301/210-3400
Fax: 301/210-4967

Monex Resources, Inc.
45 N.E. Loop 410, Suite 700
San Antonio, TX 78216
Misty R. Younger, Mktg Coordinator
210/349-4069
Fax: 210/349-8512

Permagile Industries, Inc.
101 Commercial St.
Plainview, NY 11803
Irwin Schumer, President
516/349-1100
Fax: 516/349-1156

Polymorphic Polymers Corp.
12250 N.E. 13 Court
North Miami, FL 33161
Ruth S. Polley, President 305/891-5578
Fax: 305/893-4309

Progress Unlimited, Inc.
381 Sunrise Highway
Lynbrook, NY 11563
Arthur Gallub, President 516/593-4142
Fax: 516/593-7616

RCP Block & Brick, Inc.
8246 Broadway
Lemon Grove, CA 91945
Marvin H. Finch, President
619/460-7250
Fax: 619/460-3926

Resist-A-Chem, Inc.
P.O. Box 2099
Carrollton, GA 30117
Kevin Davis, Sales & Marketing
404/834-3491
Fax: 404/834-8821

Rock-Tred Corp.
7440 N St. Louis Ave.
Skokie, IL 60076
Robert L. Zook, Marketing Manager
708/673-8200
Fax: 708/679-6665

Saco Brick Co.
195 North St.
Saco, ME 04072
Leonard C. Hurrell, V. Pres
207/284-4571
Fax: 207/284-4275

Sika Corp.
201 Polito Ave.
Lyndhurst, NJ 07071
Catherine A. Reilly, Mgr
PR/Communication 201/933-8800
Fax: 201/804-1020

Silikal Resin Systems
173 Interstate Lane
Waterbury, CT 06705
Wilfried Riesterer, President
800/477-4545
Fax: 203/754-8791

Sonoco Products Co.
Industrial Products Div.
1 N 2nd St.
Hartsville, SC 29550
Stacy A. Pierce, Acct Admin
803/383-7000
Fax: 803/383-7997

Southside Builders Supply Corp.
20 Westover Hills Blvd
Richmond, VA 23225
Thomas E. Griggs, Vice President/Mktg
804/233-4351
Fax: 804/233-4394

Standard Concrete Products Co.
700 N. Sherman St.
York, PA 17402
George F. Parthmer, President
717/843-8074
Fax: 717/854-2836

Texmastic International, Inc.
P.O. Box 210309
Dallas, TX 75211
James F. Palmer, President
214/330-4605
Fax: 214/331-5575

Western Concrete Products Co., Inc.
510 5th St.
Cadillac, MI 49601
Philip N. Potvin, President
616/775-3466
Fax: 616/775-1848

Wiest Rentals & Sales
3890 Pierce St.
Riverside, CA 92503
J F. Wiest, Pres 909/689-3400
Fax: 909/689-1630

XLR Paints, Inc.
2415 Whitefield Industrial Way
Sarasota, FL 34243
Jim N. Gentile, Sales Mgr
813/756-4422
Fax: 813/756-3082

03100 Concrete Form Work

Featherlite, Inc.
301 W. Hills Rd.
New Canaan, CT 06840
C. H. Stillman 203/966-2252
Fax: 203/966-0246 [Int'l.]

03125 Formliners

Custom Rock International
Custom Rock™ Formations
1156 Homer St.
St. Paul, MN 55116
Peter Kelsey/Sls. & Proj. Mgmt.
612/699-1345
Fax: 612/699-1830 [Int'l.]

L.M. Scofield Company
6533 Bandini Blvd.
Los Angeles, CA 90040
Customer Svc. Dept. 800/800-9900
Fax: 404/920-6066; 213/720-3033
[Int'l.]

Symons Corporation
200 E. Touhy Ave.
Des Plaines, IL 60018
Technical Svcs. 708/391-4984
Fax: 708/635-9287 [Int'l.]

03250 Concrete Accessories

Cobblecrete Int. Inc.
485 W. 2000 South
Orem, UT 84058
Sales Dept. 801/224-6662
Fax: 801/225-1690 [Int'l.]

Curecrete Distribution
1201 W. Spring Creek Pl.
Springville, UT 84665
Mark Trunnell, Natl. Sls. Dir.
801/489-5663
Fax: 801/489-3307 [Int'l.]

Guard-Nut Inc.
P.O. Box 1675
Santa Rosa, CA 95402-1675
David Kesselman 707/528-8083
Fax: 707/528-8085 [Int'l.]

Nycon Inc.
101 Cross St.
Westerly, RI 02891
Andrew Larimer, Sls. Coord.
800/456-9266
Fax: 401/596-4242 [Int'l.]

RJD Industries, Inc.
26945 Cabot Rd., Ste. 105
Laguna Hills, CA 92653
Randall Decker 714/582-0191;
800/344-4753
Fax: 714/582-0995 [Int'l.]

03400 Precast Concrete

Circle Redmont, Inc.
2760 Business Ctr. Blvd.
Melbourne, FL 32940
Frederick J. Sandor, Jr., VP
407/259-7374; 800/358-3888
Fax: 407/259-7237 [Int'l.]

Doty & Sons Concrete Products, Inc.
1275 E. State St.
Sycamore, IL 60178
Calvin L. Doty 800/233-3907
Fax: 815/895-8035

Faddis Concrete Products
3515 Kings Hwy.
Downingtown, PA 19335
Don Dunlap 800/777-7973
Fax: 610/873-8431

Hebel Southeast
3800 Camp Creek Pkwy., Bldg. 2600,
Ste. 120
Atlanta, GA 30202
Mat Bowen 800/994-3235
Fax: 404/691-2843 [Int'l.]

03470 Lift-Slab/Tilt-up Construction

Composite Technologies Corp.
525 E. 2nd St., P.O. Box 1888
Ames, IA 50010
James R. Baty 11, Arch Engrg Specialis
515/232-1748
Fax: 515/232-0800

Conspec Marketing & Mfg. Co., Inc.
636 S. 66th Terrace
Kansas City, KS 66111
Maday B. Elizabeth, President
800/348-7351
Fax: 913/287-2716

EFCO-Economy Forms Corp.
1800 N.E. Broadway Ave, Box D
Des Moines, IA 50316
Jean Ann Rodibaugh, Adv Manager
515/266-1141
Fax: 515/266-7970

Film Fibers Division
Ensign-Brickford Ind., Inc.
630 Hopmeadow St, Box 7
Simsbury, CT 06070
Peter I. Anderson, Mgr of Mkt & Sales
203/843-2644
Fax: 203/843-2290

Fletcher Coating Co.
2467 N. American Way
Orange, CA 92665
Ron D. Ramirez, Vice President & Mar
714/637-4763
Fax: 714/921-8557

Geller Ready-Mix Concrete Co.
13522 Hoover St.
Westminster, CA 92683
Warren G. Gelle, Owner 714/638-3503
Fax: 714/893-1032

Gesell Concrete Products, Inc.
Hwy 2 West
Bagley, MN 56621
Gary Gesell, Secy 218/694-6215
Fax: 218/694-3247

Gibbons Companies
1111 Brickyard Road; P.O. Box 30429
Salt Lake City, UT 84130
Fred J. Courrier, VP Marketing
801/486-2411
Fax: 801/487-1603

Greenstreak, Inc.
3400 Tree Court Industrial Blvd
St. Louis, MO 63122
Robert D. Dienstbach, Tech Sales Engr
314/225-9400
Fax: 314/225-9854

Liftplate International, Inc.
7020 SW 71st Ave.
Miami, FL 33143
Peter Vanderklaauw, President
305/665-3541
Fax: 305/667-1256

Meadow Steel Products Co.
MMI Products. Corp.
5110 Santa Fe Road
Tampa, FL 33619
Boyd H. Grayson, Dir/Corp
Development 813/248-1944
Fax: 813/248-0703

National Ready Mixed Concrete Association
900 Spring St.
Silver Spring, MD 20910
Jon I. Mullarky, Vice President
301/587-1400
Fax: 301/585-4219

Resist-A-Chem, Inc.
P.O. Box 2099
Carrollton, GA 30117
Kevin Davis, Sales & Marketing
404/834-3491
Fax: 404/834-8821

Richmond Screw Anchor Co.
7214 Burns St.
Ft. Worth, TX 76118
Owen Secoy, Adv. Mgr 817/284-4981
Fax: 817/284-4504

Scott Systems, Inc.
4575 Joliet St.
Denver, CO 80239
Buck C. Scott, President 303/871-9580
Fax: 303/371-8614

Smith Pre Cast
2410 W. Broadway
Phoenix, AZ 85041
Dale R. Smith, Vice Pres 602/268-0228
Fax: 602/243-5950

Sundek Products, Inc.
6320 Clara St.
Bell Gardens, CA 90201
Frank W. Lewis, Vice Pres.
310/927-1361
Fax: 310/927-4469

03500 Cementitious Decks

Barrett Co.
3422 Old Capitol Trail
Wilmington, DE 19808-6124
Tim Barrett, RCI, RRC/Tech. Services
800/647-0100
Fax: 908/647-0278 [Int'l.]

Crossfield Products Corp.
3000 E. Harcourt St.
Rancho Dominguez, CA 90221
Brad Watt 310/886-9100; 408/245-2800
Fax: 310-886-9119/2 [Int'l.]

Gyp-Crete Corporation
920 Hamel Rd.
Hamel, MN 55340
Julie R. Johnson/Mktg. Svcs. Dept.
612/478-6072; 800/356-7887
Fax: 612/478-2431 [Int'l.]

Martin Fire Proofing Corp.
2200 Military Rd.
Tonawanda, NY 14150
Roy Turner, VP, Sls. & Mktg.
716/692-3680
Fax: 716/693-3402

Master Builders, Inc.
Construction Products Div.
23700 Chagrin Blvd.
Cleveland, OH 44122
Monica Hangauer/Customer Service
800/227-3350
Fax: 216/831-6910 [Int'l.]

03510 Gypsum Concrete

California Pre-Cast Stone Works, Inc.
10324 Channel Road
Lakeside, CA 92040
John L. Mumford, Gen Mgr/Mktg Sales
619/443-3863

Dependable Chemical Co., Inc.
P.O. Box 16334
Rocky River, OH 44116
Howard Priest, President
216/333-1123
Fax: 216/333-0070

Gypsum Association
810 1st N.E. Room 510
Washington, DC 20002
Christopher J. Colley, Dir Gov/Regu
Affairs 202/289-5440
Fax: 202/289-3707

Hacker Industries, Inc.
P.O. Box 5918
Newport Beach, CA 92662
Kerry V. Hacker, Vice President
800/642-3455
Fax: 714/645-5144

Marjam Supply Co.
639 Oakwood Ave.
West Hartford, CT 06110
Shannon A. Herbert, Dodge Mgr/Adm
Ass. 203/953-7333
Fax: 203/953-3523

McLean Roof Deck Co., Inc.
313 Paris Ave, Box 5705
Lubbock, TX 79408
Jerry D. McLean, President
806/747-3423
Fax: 806/747-3722

Metalcrete Industries
10330 Brecksville Road
Cleveland, OH 44141
Ronald r. Stankie, VP Sales & Mktg
216/526-5600
Fax: 216/526-5601

Southside Builders Supply Corp.
20 Westover Hills Blvd
Richmond, VA 23225
Thomas E. Griggs, Vice President/Mktg
804/233-4351
Fax: 804/233-4394

Tamms Industries
Div. LaPorte Const Chemics
7405 Production Drive
Mentor, OH 44060
James M. Rossi, Mktg Manager
216/974-2399
Fax: 216/974-2395

03650 Cementitious Underlayment

W. R. Grace & Co.-Conn.
Grace Construction Products
62 Whittemore Ave.
Cambridge, MA 02140
Hugh Dudley/Product Mktg.
617/876-1400
Fax: 617/498-4419

Gyp-Crete Corporation
920 Hamel Rd.
Hamel, MN 55340
Julie R. Johnson/Mktg. Svcs. Dept.
612/478-6072; 800/356-7887
Fax: 612/478-2431 [Int'l.]

03700 Concrete Restoration & Cleaning

Concrete Solutions Products
6160 Fairmount Ave. #A, P.O. Box
600526
San Diego, CA 92160
Rod Sadleir/Product Sls. 619/528-9999
Fax: 619/521-3033 [Int'l.]

GoldenLook International, Inc.
3401 House Anderson Rd.
Eules, TX 76040
Bruce R. Bolzenthal 817/540-1900;
800/433-5397
Fax: 817/545-5600 [Int'l.]

HMK Stone Care System
2585 Third St.
San Francisco, CA 94107
Detlev Wolske, Pres. 415/647-3086
Fax: 415/647-3089 [Int'l.]

Master Builders, Inc.
Construction Products Div.
23700 Chagrin Blvd.
Cleveland, OH 44122
Monica Hangauer/Customer Service
800/227-3350
Fax: 216/831-6910 [Int'l.]

Specco Industries Inc.
13087 Main St.
Lemont, IL 60439
Thomas Hamilton, Sls. Dir.
708/257-5060
Fax: 708/257-9006 [Int'l.]

U.S. Anchor Info Log — a Comprehensive Showcase of Products

The U.S. Anchor Info Log is more than just a catalog. The Info Log is also an educational tool packed with news, application tips, and interesting ideas.

U.S. Anchor is totally committed to the support of our customers, and we feel that education is an important aspect of that concept. And there is no better example than Info Log ... with in-depth information on over 30 different mechanical anchoring devices, 16 chemical anchoring systems, accessories, chemical kits, and significant new products.

Filled with technical drawings, detailed tables, illustrations, and above all insightful ideas, Info Log is the most comprehensive resource of its

kind on these subjects. If you simply have a question ... or you want to become an expert on the subject, this is a reference tool you must have in your technical library.

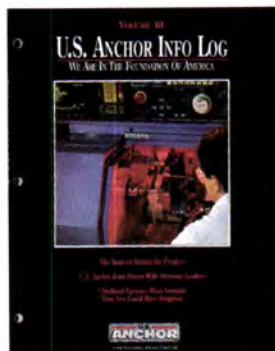
What's more, U.S. Anchor is continuously seeking out the newest and most effective innovations, technology developments and new products from around the world, as well as developing our own.

For example, in a move to enhance its efforts to bring leading edge technology and products to its customers, U.S. Anchor has entered a joint venture with two international fastener industry leaders. Mungo International, headquartered in Switzerland, and another in Australia.

The venture is just one more step in a process which U.S. Anchor has strongly emphasized over

the last several years. It has endeavored through extensive networking and worldwide travel to find breakthrough products and bring them to the market as quickly and efficiently as possible.

U.S. Anchor president, Hart McIntyre rightly concluded "ultimately, those who will benefit most from this cooperative effort are our customers — and that's the way we want it."



Free Literature:

For a copy of U.S. Anchor Info Log, simply call 305-782-2221.

For Additional Information Contact:

Tim Steward
U.S. Anchor
1317 S.W. 8th Street, Pompano Beach, FL 33301
305-782-2776

For product details, refer to Catalog 03250/USC in Sweet's
For a local U.S. Anchor rep or distributor ...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6879
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



04100 Mortar & Masonry Grout
04150 Masonry Reinforcing & Accessories
04170 Stonework Anchors & Accessories
04200 Unit Masonry
04214 Clay Tile Trim
04230 Reinforced Unit Masonry
04235 Preassembled Masonry Panels
04238 Masonry, Prefaced Concrete Unit Masonry
04245 Veneer Masonry Systems
04260 Acoustical Control Unit Masonry
04270 Glass Unit Masonry
04280 Gypsum Unit Masonry
04400 Stone
04415 Decorative Stone Aggregates
04455 Marble
04460 Limestone
04465 Granite
04470 Sandstone
04475 Slate
04480 Reconstructed Stone
04485 Decorative Stone Aggregates
04500 Masonry Restoration & Cleaning
04700 Simulated Masonry
04710 Simulated Stone
04720 Cast Stone

04100 Mortar & Masonry Grout

Chemical Lime Company
 P.O. Box 121874
 Fort Worth, TX 76121-1874
 Dir. of Sales, Type S 800/274-8977
 Fax: 909/273-0968

Thoro System Products
 a Part of Harris Specialty Chemicals, Inc.
 8570 Phillips Hwy., Ste. 101
 Jacksonville, FL 32256
 Matt Stoops/Communications Dept.
 800/327-1570
 Fax: 904-828-4991/92

04150 Masonry Reinforcing & Accessories

Concrete Reinforcing Steel Institute
 933 N. Plum Grove Rd.
 Schaumburg, IL 60173
 Marketing Dept. 708/517-1200
 Fax: 708/517-1206

Dur-O-Wal
 3115 N. Wilke Rd.
 Arlington Heights, IL 60004
 708/577-6400
 Fax: 708/577-6418

Guard-Nut Inc.
 P.O. Box 1675
 Santa Rosa, CA 95402-1675
 David Kesselman 707/528-8083
 Fax: 707/528-8085 [Int'l.]

04170 Stonework Anchors & Accessories

Auburn Cement Products Co., Inc.
 22-24 Perrine St.
 Auburn, NY 13021
 Jeffrey S. Dorsey, Pres 315/253-3261
 Fax: 315/255-1963

Aucutt's, Inc.
 107 Spruce St.
 Aurora, IL 60506
 Tony Geib, Pres 708/897-7922
 Fax: 708/897-7923

Barker Steel-Lebanon Div.
 38 Spencer St.; P.O. Box 436
 Lebanon, NH 03766
 Fred P. Carleton, Consultant
 603/448-1565
 Fax: 603/448-1202

Beavertown Block Co., Inc.
 P.O. Box 337
 Middleburg, PA 17842
 John Morgan, Marketing Mgr
 717/837-1744

Duro-O-Wal, Inc.
 3115A North Wilke Road
 Arlington Heights, IL 60004
 Larry Mongole, Vice President
 708/577-6400
 Fax: 708/577-6418

Featherlite Building Products Corp.
 P.O. Box 1029
 Austin, TX 78767
 H V. Moss, President 512/472-2424
 Fax: 512/472-2586

Fischer Fastenings
Div. Jack Moore Assocs, Inc.
 250 Barber Ave.
 Worcester, MA 01606
 Mark A. Wilson, Product Manager
 508/853-3991
 Fax: 508/793-9864

Gateway Building Products Div.
Gateway Construction Co., Inc.
 3233 W Grand Ave.
 Chicago, IL 60651
 Don R. Savage, Vice Pres/Bldg Prods
 800/621-7443
 Fax: 312/533-2728

Granite Importers, Inc.
 P.O. Box 712
 Barre, VT 05641
 Mary Tousignant, Chief Drafting/Estim
 802/476-5812
 Fax: 802/476-7349

Griffin: Theodore Griffin, Inc.
 P.O. Box 189; Old Peachland Road
 Marshville, NC 28103
 Frank L. Andrews, President
 704/624-5338
 Fax: 704/624-6904

Heckmann Building Products, Inc.
 4015 West Carroll Ave.
 Chicago, IL 60624
 Paul G. Curtis, President 312/826-8564
 Fax: 312/826-4919

Hepner Brothers, Inc.
 124 Center St.
 Mt. Jackson, VA 22842
 Jos M. Hepner, Pres 703/477-3155
 Fax: 703/477-9729

Innentory Sales Co.
 3140 Park Ave.
 St. Louis, MO 63104
 Laura A. Friedmann, Sales
 314/776-6200
 Fax: 314/776-0054

Kelliher Huber Brick & Supply Co.
 216 Brook St.
 Elgin, IL 60120
 Daniel Kelliher, Pres 708/742-0048
 Fax: 708/742-0840

Lehigh Valley Block
Div. Glen-Gery Corp.
 P.O. Box 20065; 1960 Weaversville Road
 Lehigh Valley, PA 18002
 Frank Mastrangelo, Plant Mgr
 215/264-5551
 Fax: 215/264-2860

Masonry Reinforcing Corp. of America
 400 Roundtree Road
 Charlotte, NC 28224
 Mike Ripley, Sales Manager
 704/525-5554
 Fax: 704/525-3761

Olympic Fasteners
Div Olympic Mfg. Group, Inc.
 153 Bowles Road; P.O. Box 508
 Agawam, MA 01001
 Anne M. Hassin, Sales/Mktg Coordinat
 413/789-0252
 Fax: 413/789-1069

Ramset/Red Head
Div. ITW Illinois Tool Works
 1300 N. Michael Drive.
 Wood Dale, IL 60191
 M R. Baldassano, Mktg Svcs Mgr.
 708/350-0370
 Fax: 708/350-7985

RCP Block & Brick, Inc.
 8246 Broadway
 Lemon Grove, CA 91945
 Marvin H. Finch, President
 619/460-7250
 Fax: 619/460-3926

Saco Brick Co.
 195 North St.
 Saco, ME 04072
 Leonard C. Hurrell, V. Pres
 207/284-4571
 Fax: 207/284-4275

Schulz Concrete Products, Inc.
 3019 W Prospect Ave.
 Appleton, WI 54915
 John w. Schulz, Pres 414/734-7733
 Fax: 414/734-0552

Solnhofen Natural Stone, Inc.
 2585 Third St.
 San Francisco, CA 94107
 Detlev Wolske, Pres. 415/647-3088
 Fax: 415/647-3089 [Int'l.]

Southgate Materials
Div. JDP Enterprises, Inc.
 3534 51th Ave.
 Sacramento, CA 95823
 Phillip E. Raymond, President
 916/422-0474
 Fax: 916/422-5013

Spaulding Brick Co., Inc.
 120 Middlesex Ave.
 Somerville, MA 02145
 Paul J. Farrington, President
 617/666-3200
 Fax: 617/625-8110

Toggler Anchor System
Div. Mechanical Plastics Corp.
 444 Saw Mill River Road
 Elmsford, NY 10523
 Michelle Jardin, Sls svc Mgr
 914/347-2727
 Fax: 914/347-3634

Virginia Dunbrik Co., Inc.
 P.O. Box 10126
 Lynchburg, VA 24506
 R. L. Hayes, Sales 804/846-2766
 Fax: 804/845-8026

Westbrook Concrete Block Co., Inc.
 PO Drawer J
 Westbrook, CT 06498
 John E. Maher, Gen Manager
 203/399-6201
 Fax: 203/399-5502

Wisconsin Brick & Block Corp.
 6399 Nesbit Road
 Madison, WI 53744
 David L. Koltz, Pres 608/845-8636
 Fax: 608/845-5704

04200 Unit Masonry

Acme Brick Company
 2821 W. 7th St.
 Ft. Worth, TX 76107
 Bill Seidel, Dir. of Mktg. 800/792-1234
 Fax: 817/390-2404

Adams Products Co.
 5701 Koppers Road; P.O. Box 189
 Morrisville, NC 27650
 Frank J. Werner, General Manager
 919/467-2218
 Fax: 919/469-0509

Alby Block Co.
Div. Wis Brick & Block Corp.
 P.O. Box 370; 34215 W Market St.
 Burlington, WI 53105
 Curt A. Bauer, Manager 414/763-9134
 Fax: 414/763-2840

Anchor Concrete, Inc.
 975 Burnt Tavern Road
 Brick, NJ 08724
 Patty Kocher, Technical Consultant
 908/458-9440
 Fax: 908/840-4283

Bauer Co., Inc., The
 1150 North Water St.
 Kittanning, PA 16201
 James A. Held, Sales Manager
 412/543-1062
 Fax: 412/543-6108

Beavertown Block Co., Inc.
 P.O. Box 337
 Middleburg, PA 17842
 John Morgan, Marketing Mgr
 717/837-1744

Beck Face Brick & Stone Co.
Div. of Beck Sunray, Inc.
 821 Seegers Road
 Des Plaines, IL 60016
 Cecil P. Reilly, Pres 708/635-6000
 Fax: 708/803-2068

The Belden Brick Company
 700 Tuscarawas St., West
 Canton, OH 44701-0910
 Robert F. Belden, VP, Mktg.
 216/456-0031
 Fax: 216/456-2694 [Int'l.]

Betco Block & Products, Inc.
 7920 Notes Drive
 Manassas, VA 22110
 Robert W. Carmody, Sales Mgr
 703/591-2770
 Fax: 703/361-6495

Blue Circle Cement
Div. Blue Circle America
 2 Pkwy Center, Suite 1200; 1800
 Parkway Center
 Marietta, GA 30067
 Harold Smith, Director Special Pro
 404/423-4700
 Fax: 404/423-4738

Brady Brick & Supply Co.
 1470 Abbott Drive
 Elgin, IL 60123
 James Gillstrom, General Manager
 708/741-8343
 Fax: 708/741-2262

Briar Hill Stone Co.
 12470 State Route 520; P.O. Box 457
 Glenmont, OH 44628
 Gary A. Westfall, Project Manager
 216/377-5100
 Fax: 216/377-5110

Brickyard, Inc., The
 3352 S. Clement Ave.
 Milwaukee, WI 53207
 Arthur R. Leinweber, President
 414/481-9600
 Fax: 414/481-2770

BrikcDeco
Div. Vortex International
 4280 Kellway Circle
 Dallas, TX 75244
 Steve P. Tennyson, Retail Account Exec
 214/248-9937
 Fax: 214/248-4949

Builders Block Co.
 4101 E. 12th Terrace
 Kansas City, MO 64127
 Chuck C. Cunningham, President
 816/241-5197
 Fax: 816/241-5197

The Burns & Russell Company
 P.O. Box 6063
 Baltimore, MD 21231
 John McDonald, VP 410/837-0720
 Fax: 410/837-9498 [Int'l.]

Carolina Ceramics, Inc.
 9931 Two Notch Rd.
 Columbia, SC 29223
 Denise H. Whittington/Marketing Dept.
 803/788-1916
 Fax: 803/736-5218 [Int'l.]

Cocreham Brick & Stone, Inc.
 2214 Beaumont Drive
 Baton Rouge, LA 70806
 R. Chris Cocreham, President
 504/927-1100
 Fax: 504/927-1106

Colorado Concrete Mfg. Co.
 P.O. Box 15587; 3155 Drennan Road
 Colorado Springs, CO 80935
 Karl O. Dolder, Sales Manager
 719/390-5477

Dickinson Ready Mix. Co.
 P. O. Box 726
 Dickinson, ND 58601
 Doug M. Braun, Manager
 701/225-9175
 Fax: 701/225-6825

Elgin-Butler Brick Company
 F.M. 696
 Elgin, TX 78621
 Russ Butler 512/453-7366
 Fax: 512/453-7473 [Int'l.]

Endicott Clay Products Company
 Country Lane
 Fairbury, NE 68352
 Gary Davis 402/729-3315
 Fax: 402/729-5804 [Int'l.]

Featherlite Building Products Corp.
 P.O. Box 1029
 Austin, TX 78767
 H V. Moss, President 512/472-2424
 Fax: 512/472-2586

General Shale Products Corp.
 3211 North Roan; P.O. Box 3547
 Johnson City, TN 37602
 Randy Smith, Dir/Mktg & Planning
 615/282-4661

Genest Concrete
 Wilson St.
 Sanford, ME 04073
 Raymond E. Petrarca, Sales Manager
 207/324-3250
 Fax: 207/490-5076

Glass Blocks Unlimited, Inc.
 126 E. 16th St.
 Costa Mesa, CA 92627
 John M. Morehart, Pres 714/548-8531
 Fax: 714/548-1502

Glen-Gery Corp.
 1166 Spring St.
 Wyomissing, PA 19610
 Bengamin Hoenich, Mgr Mktg Svcs
 215/374-4011

Henry: E. P. Henry Corp.
 P O Box 615
 Woodbury, NJ 08096
 Marianne W. Anzaldo, Dir/Mktg & Adv
 609/845-6200
 Fax: 609/845-0023

Hepner Brothers, Inc.
 124 Center St.
 Mt. Jackson, VA 22842
 Jos M. Hepner, Pres 703/477-3155
 Fax: 703/477-9729

Hoiss Kuhn Chuman Co.
 1950 W. 43rd St.
 Chicago, IL 60609
 Daniel Kelliher, Pres 312/527-6414
 Fax: 312/927-9582

Hokanson Building Block Co.
 4751 Power Inn Road
 Sacramento, CA 95826
 Frans Roodenburg, President
 916/452-5233
 Fax: 916/452-3821

Interstate Brick Co.
Div Pacific Coast Bldg Pds Co
 9780 S 5200 West
 West Jordan, UT 84084
 Jack E. Schons, Sales Mgr.
 801/565-5200
 Fax: 801/565-5220

Kansas Building Products/Salina
Concrete Products
 1600 S. Hoover, PO Box 9463
 Wichita, KS 67277
 Steve L. Morgan, Executive Vice Presi
 316/943-0241
 Fax: 316/943-8194

Kasten Masonry Sales
 P.O. Box 468
 Jackson, MO 63755
 Pete Strong, Sales Mgr 314/243-3591
 Fax: 314/243-1030

Keystone Flashing Co.
 2713 Lancaster Ave.
 Wilmington, DE 19805
 Thomas N. Spink, Jr, President
 302/671-9351

Kinyon Concrete Products, Inc.
 29531 Highway 61 Blvd.
 Red Wing, MN 55066
 Mike Kinyon, Pres 612/388-8887
 Fax: 612/388-8887

Lehigh Valley Block
Div. Glen-Gery Corp.
 P.O. Box 20065; 1960 Weaversville Road
 Lehigh Valley, PA 18002
 Frank Mastrangelo, Plant Mgr
 215/264-5551
 Fax: 215/264-2860

Louisiana Industries
Div. of Texas Industries, Inc.
 P O Box 5396
 Bossier City, LA 71171
 Robert H. Hable, General Manager
 318/742-3111
 Fax: 318/742-4047

Maier: Ernest Maier, Inc.
 4700 Annapolis Road
 Bladdensburg, MD 20710
 Alvin R. Maier, President 301/927-8300
 Fax: 301/927-6923

Maryland Clay Products
Div. Cherokee-Sanford Group
 7100 Muirkirk Road
 Beltsville, MD 20705
 Robert R. Loun, VP Sales
 301/419-2214
 Fax: 301/210-3811

McNear Brick & Block
 P.O. Box 1380
 San Rafael, CA 94915
 John E. McNear, President
 415/454-6811
 Fax: 415/453-3141

Mortar Net USA, Ltd.
 3646 Ridge Rd.
 Highland, IN 46322
 Art Fox 312/472-5411
 Fax: 312/472-5411 [Int'l.]

National Concrete Masonry
Association
 2302 Horse Pen Rd.
 Herndon, VA 22071
 Scott Ramminger/Marketing
 703/713-1900
 Fax: 703/713-1910

Nevil Masonry Supply, Inc.
 1700 E. Spring Creek
 Plano, TX 75074
 Brad A. Neyil, Vice President
 214/423-9773
 Fax: 214/423-6524

Nitterhouse Concrete Products, Inc.
P.O. Box N
Chambersburg, PA 17201
Larry N. Shoemaker, Sales Mgr
717/264-6154
Fax: 717/267-4518

Ochs Brick & Tile Co.
P.O. Box 106
Springfield, MN 56087
Peggy Van Hoomissen, Pres
507/723-4221
Fax: 507/723-4223

Oldcastle Inc.
Architectural Products Group
375 Northridge Rd., Ste. 220
Atlanta, GA 30350
800/899-8455

Overhead Door SW Okla/Ken Hau Brick
P.O. Box 228
Lawton, OK 73502
Charles P. Hall, Vice President
405/355-0860
Fax: 405/353-0861

P & M Brick & Block, Inc.
213 Arlington St.
Watertown, MA 02173
Frank K. Sheehan, General Manager
617/924-6020
Fax: 617/924-6889

Pacific Coast Building Products
Div. Pacific Coast Bldg Prodt
4290 Roseville Road
North Highlands, CA 95820
Ray Palmer, Dir of Coord Product
916/971-2370
Fax: 916/971-2397

Phoenix Brick Yard
1814 S. 7th Ave.
Phoenix, AZ 85007
Henry H. Slicer, Vice President
602/258-7158
Fax: 602/258-1751

Proudfoot Co., Inc., The
731 Main St. Suite C2; P.O. Box 276
Monroe, CT 06468
James E. Losey, General Manager
203/459-0031
Fax: 203/459-0033

Pyridiam® Block & Tile
Tile
181 Turn of River Rd.
Stamford, CT 06905
Stephanie Mark 203/329-7562
[Int'l.]

Quikrete Companies, The
1790 Century Circle
Atlanta, GA 30345
Chris Companik, Advertising Mgr.
404/634-9100
Fax: 404/634-9568

Redland Brick Inc.
Cushwa Plant
15718 Clear Spring Rd., P.O. Box 160
Williamsport, MD 21795
John A. Latimer, III, VP, Sls. & Mktg.
301/223-7700
Fax: 301/223-6675

Redland Brick Inc.
Harmar Plant
375 Rich Hill Rd.
Cheswick, PA 16024
David Mosovsky 412/828-6300
Fax: 412/828-6604 [Int'l.]

Robinson Brick Co.
1845 W. Dartmouth Ave.
Denver, CO 80110
Douglas K. Porter, Gen Sales Manager
303/783-3000
Fax: 303/781-1818

Schulz Concrete Products, Inc.
3019 W Prospect Ave.
Appleton, WI 54915
John W. Schulz, Pres 414/734-7733
Fax: 414/734-0552

Scott Systems, Inc.
4575 Joliet St.
Denver, CO 80239
Buck C. Scott, President 303/871-9580
Fax: 303/371-8614

Spaulding Brick Co., Inc.
120 Middlesex Ave.
Somerville, MA 02145
Paul J. Farrington, President
617/666-3200
Fax: 617/625-8110

Summitville Tile, Inc.
State Route 644; P.O. Box 73
Summitville, OH 43962
Peter Johnson, Vice Chairman
216/223-1511
Fax: 216/223-1414

Superior Block & Supply Co.
99 Stoddard Ave.; P.O. Box 513
North Haven, CT 06473
Michael D. Schultz, Gen Mgr
203/239-4216
Fax: 203/234-7882

Supreme Concrete Block, Inc.
P.O. Box 478
Hagerstown, MD 21741
Matt L. Tiches, Sales Manager
301/739-6080
Fax: 301/739-8215

Thermalock Products, Inc.
162 Sweeney St.
N. Tonawanda, NY 14120
Ken Blake, President 800/537-6363
Fax: 716/695-6685

Trenwyth Industries, Inc.
One Connelly Rd., P.O. Box 438
Emigsville, PA 17318
Customer Service 800/233-1924;
717/767-6868
Fax: 717/767-4023 [Int'l.]

Unilock New York, Inc.
3 International Blvd; Teravest
Corporate Park
Brewster, NY 10509
Skip Storer, Sales Manager
914/278-6700
Fax: 914/278-6788

Upchurch/Kimbrough Co.
7401 Westview
Houston, TX 77055
Willis M. Upchurch, President
713/957-1520
Fax: 713/957-1268

Vetter Stone Co.
P.O. Box 38
Kasota, MN 56050
Willard O. Vetter, Chairman/Treasurer
507/345-4568
Fax: 507/345-4777

Virginia Dunbrik Co., Inc.
P.O. Box 10126
Lynchburg, VA 24506
R. L. Hayes, Sales 804/846-2766
Fax: 804/845-8026

Waccamaw Clay Products
3000 Waccamaw Blvd
Myrtle Beach, SC 29577
Lamar E. Lewis, Sales Mgr
803/236-2121
Fax: 803/236-0227

Westbrook Concrete Block Co., Inc.
P.O. Drawer J
Westbrook, CT 06498
John E. Maher, Gen Manager
203/399-6201
Fax: 203/399-5502

Whitacre-Greer Fireproofing Co.
1400 S. Mahoning Ave.; P.O. Box 460
Alliance, OH 44601
Lynn A. Morrison, President
216/823-1610
Fax: 216/823-5502

Wiest Rentals & Sales
3890 Pierce St.
Riverside, CA 92503
J. F. Wiest, Pres 909/689-3400
Fax: 909/689-1630

Wisconsin Brick & Block Corp.
6399 Nesbit Road
Madison, WI 53744
David L. Kolitz, Pres 608/845-8636
Fax: 608/845-5704

04214 Clay Tile Trim

Acme Brick Co. Div.
Justin Industries
P.O. Box 425
Ft. Worth, TX 76101
William C. Seidel, Dir/Mktg.
800/433-5650

Boston Valley Terra Cotta, Inc.
6860 S Abbott Road
Orchard Park, NY 14127
Gretchen E. Krouse, Vice Pres
716/649-7490
Fax: 716/649-7688

Brann Clay Products Co.
12430 S Kedvale St.
Alsip, IL 60658
John E. Brann, President
708/422-1000
Fax: 708/385-1047

Brick & Tile Center
12024 N. Lamar
Austin, TX 78753
Al B. Barrera, Owner 512/834-8525
Fax: 512/725-5950

Brockway Clay Co.
P.O. Box C
Brockway, PA 15824
Edward L. Kilgus, President
814/268-3715

Castaic Brick Mfg. Co.
32300 Old Ridge Rte Road
Castaic, CA 91310
David L. Malow, VP Sales & Mktg.
805/259-3066

Dickinson Ready Mix. Co.
P.O. Box 726
Dickinson, ND 58601
Doug M. Braun, Manager
701/225-9175
Fax: 701/225-6825

Elgin-Butler Brick Corp.
P.O. Box 1947
Austin, TX 78767
Mike L. Butler, Vice Pres 512/453-7366
Fax: 512/453-7473

Florida Brick & Clay Co., Inc.
1708 Turkey Creek Road
Plant City, FL 33567
Roger L. Mitchell, Sales Svc Coord.
813/754-1521
Fax: 813/754-5489

Globe Marble & Tile
7348 Bellaire Ave.
North Hollywood, CA 91605
Vito G. Pace, Vice President
818/982-4040
Fax: 818/982-6881

Griffin: Theodore Griffin, Inc.
P.O. Box 189; Old Peachland Road
Marshville, NC 28103
Frank L. Andrews, President
704/624-5338
Fax: 704/624-6904

Inlays Mfg, Inc.
1215 N. Buchanan St.
Green Bay, WI 54303
Michael G. Kubiak, President
414/498-9556
Fax: 414/498-9553

Kohlhepp: J. A. Kohlhepp Sons, Inc.
640 Du Bois St.
Du Bois, PA 15801
Andrew J. Kohlhepp, Owner
814/374-5200
Fax: 814/371-4502

Overhead Door SW Okla/Ken Hau Brick
P O. Box 228
Lawton, OK 73502
Charles P. Hall, Vice President
405/355-0860
Fax: 405/353-0861

Pacific Coast Building Products
Div. Pacific Coast Bldg Prodt
4290 Roseville Road
North Highlands, CA 95820
Ray Palmer, Dir of Coord Product
916/971-2370
Fax: 916/971-2397

04230 Reinforced Unit Masonry

Bauer Co., Inc., The
1150 North Water St.
Kittanning, PA 16201
James A. Held, Sales Manager
412/543-1062
Fax: 412/543-6108

Brickyard, Inc., The
3352 S. Clement Ave.
Milwaukee, WI 53207
Arthur r. Leinweber, President
414/481-9600
Fax: 414/481-2770

Builders Block Co.
4101 E. 12th Terrace
Kansas City, MO 64127
Chuck C. Cunningham, President
816/241-5197
Fax: 816/241-5197

Macomb Concrete Products, Inc.
1700 W. Jackson
Macomb, IL 61455
Joseph L. Willson, President
309/833-2057

Phoenix Brick Yard
1814 S. 7th Ave.
Phoenix, AZ 85007
Henry H. Slicer, Vice President
602/258-7158
Fax: 602/258-1751

Proudfoot Co., Inc., The
731 Main St. Suite C2; P.O. Box 276
Monroe, CT 06468
James E. Loseth, General Manager
203/459-0031
Fax: 203/459-0033

Summit Brick & Tile Co.
P.O. Box 533
Pueblo, CO 81002
Thomas R. Welte, Vice President
719/542-8278
Fax: 719/542-5243

04235 Preassembled Masonry Panels

American Brick Co. (Ambrico)
Div. Williams Panel Brick, Inc
27303 W. 8 Mile Road
Detroit, MI 48240
Steven R. Francis, Pres 313/538-6633
Fax: 313/538-5323

Beck Face Brick & Stone Co.
Div. of Beck Sunray, Inc.
821 Seegers Road
Des Plaines, IL 60016
Cecil P. Reilly, Pres 708/635-6000
Fax: 708/803-2068

Continental Masonry Corporation
7201 N. Robinson
Oklahoma City, OK 73116
Mark or Ken Lippert 405/840-0800
Fax: 405/840-1458

Eastern Exterior Wall Systems
P.O. Box 20130
Lehigh Valley, PA 18002-0130
Joseph P. Anderson, Dir. of Sl. & Mktg.
800/355-EEWS
Fax: 610/868-1520 [Int'l.]

Glass Blocks Unlimited, Inc.
126 E. 16th St.
Costa Mesa, CA 92627
John M. Morehart, Pres 714/548-8531
Fax: 714/548-1502

Granart Surfacing, Inc.
26765 Fullerton
Redford, MI 48239
George Szegedy, President
313/537-8891
Fax: 313/537-8890

Isokern/Earthcore Fireplaces
8917 Western Way Suite 120
Jacksonville, FL 32256
Walter M. Stys, V.P. 800/642-2920
Fax: 904/363-3408

Milliken Industries, Inc.
4991 Old Clairton Road
Pittsburgh, PA 15236
Michael A. Milliken, Vice President
412/881-4444
Fax: 412/881-4479

Mod-Form, Inc.
33454 Groesbeck
Fraser, MI 48026
Frank Grassi, President 810/294-5200

Panel Brick Mfg, Inc.
1120 Ewing Road; P.O. Box 907
Owensboro, KY 42301
Michael O. Hayes, Gen Mgr
502/684-7268

Polytite Mfg. Corp.
324 Rindge Road
Cambridge, MA 02140
Steve Robinson, President
617/864-0930
Fax: 800/998-9105

Ramco Wall Systems
9741 E. 56th St N.
Tulsa, OK 74117
Roger J. Grigor, Vice Pres
918/272-1191

Smith-Midland Corp.
Route 28 P O Box 300
Midland, VA 22728
Ashley B Smith, Vice Pres/Sales-Mktg
703/439-3266
Fax: 703((MAL))439-1232

Vet-O-Vitz Masonry Systems, Inc.
2786 Center Road; P.O. Box 837
Brunswick, OH 44212
Michael J. Drop, Vice Pres/Genl Mgr.
216/225-9175
Fax: 216/225-8775

Victoria Concrete Corp. dba VICOR
121 Interpark #200
San Antonio, TX 78216
Starr R. Center, Vice Pres
512/490-2900
Fax: 512/490-5317

04238 Masonry, Prefaced Concrete Unit Masonry

Mod-Form, Inc.
33454 Groesbeck
Fraser, MI 48026
Frank Grassi, President 810/294-5200

Smith-Midland Corp.
Route 28 P O Box 300
Midland, VA 22728
Ashley B Smith, Vice Pres/Sales-Mktg
703/439-3266
Fax: 703((MAL))439-1232

04245 Veneer Masonry Systems

Acme Brick Co. Div.
Justin Industries
P O Box 425
Ft. Worth, TX 76101
William C. Seidel, Dir/Mktg.
800/433-5650

American Best Bldg Products
Black Hawk Stone Div.
5 Duffy Lane, Box 536
Sugar Grove, IL 60554
Jay Jacobson, Vice President
708/556-4295

Armorstone Industries
9215 Fremont St.
Omaha, NE 68122
Jay J. Schrage, Owner 402/571-5458

BrikcDeco
Div. Vortex International
4280 Kellway Circle
Dallas, TX 75244
Steve P. Tennyson, Retail Account Exec
214/248-9937
Fax: 214/248-4949

California Pre-Cast Stone Works, Inc.
10324 Channel Road
Lakeside, CA 92040
John L. Mumford, Gen Mgr/Mktg Sales
619/443-3863

Castaic Brick Mfg. Co.
32300 Old Ridge Rte Road
Castaic, CA 91310
David L. Malow, VP Sales & Mktg.
805/259-3066

Designer Blocks, Inc./I C D Corp.
3934 N. Ridgefield Circle
Milwaukee, WI 53211
Robert W. Dean, Jr, President
414/962-4065
Fax: 414/332-9678

Easi-Set Industries
P O Box 130
Midland, VA 22728
John G. Dallain, Vice Pres/Gen Mgr
703/439-8911
Fax: 703/439-1232

EZ-Wall, Inc.
450 32nd St. S.W.
Grand Rapids, MI 49548
Michael J. Cook, V.P. Sales & Marketi
616/452-5113
Fax: 616/452-3835

Fireside Corner, Inc.
2700 N. Fairview Ave.
Roseville, MN 55113
Kirk Sorensen, Pres 612/633-2561
Fax: 612/633-8884

Gannebo Fastening Corp.
P.O. Box 1589
York, PA 17405
Sara Gemmill, V.P. Sales & Mktg.
800/336-1640
Fax: 717/852-0809

Guy Heavener, Inc.
480 School Lane
Harleysville, PA 19438
Donald L. Good, Sales Mgr
215/256-8861
Fax: 215/256-9987

Heckmann Building Products, Inc.
4015 West Carroll Ave.
Chicago, IL 60624
Paul G. Curtis, President 312/826-8564
Fax: 312/826-4919

Hohmann & Barnard, Inc.
30 Rasons Court
Hauppauge, NY 11788
C. M. Hohmann, Vice Pres
516/234-0600
Fax: 516/234-0683

Hoiss Kuhn Chuman Co.
1950 W. 43rd St.
Chicago, IL 60609
Daniel Kelliher, Pres 312/527-6414
Fax: 312/927-9582

Kasko Industries, Inc.
301 West Hills Road
New Canaan, CT 06840
Charles H. Stillman, Sec/Treas
203/966-2252
Fax: 203/966-0246

Newstress International, Inc.
P.O. Box 330
Epsom, NH 03234
Nishan Nahikian, Gen Mgr
603/736-9348
Fax: 603/736-9349

Pacific Clay Brick Products
14741 Lake St.
Lake Elsinore, CA 92530
Cheryl L. Valencia, Sales/Mktg Coord
909/674-2131
Fax: 909/674-4909

Panel Brick Mfg, Inc.
1120 Ewing Road; P.O. Box 907
Owensboro, KY 42301
Michael O. Hayes, Gen Mgr
502/684-7268

Polytite Mfg. Corp.
324 Rindge Road
Cambridge, MA 02140
Steve Robinson, President
617/864-0930
Fax: 608/998-9105

Ramco Wall Systems
9741 E. 56th St N.
Tulsa, OK 74117
Roger J. Grigor, Vice Pres
918/272-1191

Sto Industries
Sto Corp. Div.
P.O. Box 44609; 6175 Riverside Drive
S.W.
Atlanta, GA 30336
Teri L. Joslyn, Marketing Mgr.
404/346-3666
Fax: 404/346-3119

Summit Brick & Tile Co.
P.O. Box 533
Pueblo, CO 81002
Thomas R. Welte, Vice President
719/542-8278
Fax: 719/542-5243

Sundek Products, Inc.
6320 Clara St.
Bell Gardens, CA 90201
Frank W. Lewis, Vice Pres.
310/927-1361
Fax: 310/927-4469

Superior Block & Supply Co.
99 Stoddard Ave.; P.O. Box 513
North Haven, CT 06473
Michael D. Schultz, Gen Mgr
203/239-4216
Fax: 203/234-7882

Supreme Concrete Block, Inc.
P.O. Box 478
Hagerstown, MD 21741
Matt L. Tiches, Sales Manager
301/739-6080
Fax: 301/739-8215

04260 Acoustical Control Unit Masonry

Enviro-Acoustics Co., Inc.
9806 10th Ave. N.
Minneapolis, MN 55441
Lawrence F. Hansen, President
612/542-8665
Fax: 612/542-9942

Spancrete Industries, Inc.
10919 W Bluemound Road
Milwaukee, WI 53226
Milo J. Nimmer, Corp Secretary
414/453-7980
Fax: 414/453-9074

Thermalock Products, Inc.
162 Sweeney St.
N. Tonawanda, NY 14120
Ken Blake, President 800/537-6363
Fax: 716/695-6685

Upchurch/Kimbrough Co.
7401 Westview
Houston, TX 77055
Willis M. Upchurch, President
713/957-1520
Fax: 713/957-1268

04270 Glass Unit Masonry

Acme Brick Company
2821 W. 7th St.
Ft. Worth, TX 76107
Steve Weddle 817/390-2454
Fax: 817/390-2404 [Int'l.]

Circle Redmont, Inc.
2760 Business Ctr. Blvd.
Melbourne, FL 32940
Frederick J. Sandor, Jr., VP
407/259-7374; 800/358-3888
Fax: 407/259-7237 [Int'l.]

Euroglass Corp.
One Barker Ave.
White Plains, NY 10601
Max Hals 914/683-6704

Glass Block Designs
381 11th St.
San Francisco, CA 94103
415/626-5770
Fax: 415/626-4352 [Int'l.]

Glass Blocks Ultd.
126 E. 16th
Costa Mesa, CA 92627
John Monehart 800/992-9938
Fax: 714/548-1502

Innovative Building Products
P.O. Box 425
Ft. Worth, TX 76101
Steve Weddle/Natl. Sales 800/932-2263
Fax: 817/390-2404

International Glass Block Co.
1316 E. Slauson Ave.
Los Angeles, CA 90011
213/585-6368
Fax: 213/587-4421 [Int'l.]

N.E.G. America Inc.
Architectural Products Div.
650 E. Devon, Ste. 110
Itasca, IL 60143
Technical Rep./Architectural Prod.
800/733-9559
Fax: 708/285-8510 [Int'l.]

New High Glass, Inc.
12713 S.W. 125 Ave.
Miami, FL 33186
Enrico Raccach, Pres. 305/232-0840
Fax: 305/251-7622 [Int'l.]

Pittsburgh Corning Corporation
PC Glass Block® Products
800 Presque Isle Dr.
Pittsburgh, PA 15239
Customer Svcs. for Literature/Tech.
Svcs. 800/992-5769
Fax: 412/327-5890 [Int'l.]

04280 Gypsum Unit Masonry

Gypsum Association
810 1st N.E. Room 510
Washington, DC 20002
Christopher J. Colley, Dir Gov/Regu
Affairs 202/289-5440
Fax: 202/289-3707

04400 Stone

Accents in Stone
3123 Lee Pl.
Bellmore, NY 11710
Russell Colton 516/781-2799
Fax: 516/781-0203 [Int'l.]

Ancor Granite Tile Inc. *
435 Port Royal, West
Montreal, PQ H1G 5M2
Canada
Maurizio Favretto 514/385-9366
Fax: 514/382-3533 [Int'l.]

Arizona Flagstone Corporation
1803 N. 40th St., Ste. #100
Phoenix, AZ 85008
Jim LePage 800/767-7775
Fax: 602/273-7847 [Int'l.]

Buechel Stone Corp.
W3639 Hwy. H
Chilton, WI 53014-9643
Timothy A. Buechel 800/236-4473
Fax: 414/849-7810 [Int'l.]

Burlington Natstone Inc.
2701-C W. 15th St., Ste. 505
Plano, TX 75075
Philip Harding 214/985-9182
Fax: 214/612-0847 [Int'l.]

Condor Architectural Stone
1136 Shady Lane
Austin, TX 78721
Harry Luna, Dir. of Sls. 512/385-3760
Fax: 512/385-3768 [Int'l.]

Continental Creative Sales, Inc.
100 Outwater Lane
Garfield, NJ 07026
Bryan Mitnick, VP 201/546-9660
Fax: 201/546-9698 [Int'l.]

Dakota Granite Co.
301 S. Main St.
Milbank, SD 57252
Susan Stengel/Tile Dept. 800/843-3333
Fax: 800/338-5346 [Int'l.]

Granicor (USA) Inc.
9724 Rosemary Ln., P.O. Box 895188
Leesburg, FL 34789-5188
E. J. "Ed" Zimmerman, Sls. Mgr.
904/326-8139
Fax: 904/326-5761 [Int'l.]

Granos International

314 N. Post Oak Ln.
Houston, TX 77024
Granite Slabs & Tiles 713/680-1972
Fax: 713/680-1971 [Int'l.]

Heldeberg Bluestone of Unadilla Inc.

P.O. Box 36
East Berne, NY 12059
Paul Giebitz 518/872-0242

Marble Institute of America, Inc.

33505 State St.
Farmington, MI 48335
Robert Hund, Mng. Dir. 810/476-5558
Fax: 810/476-1630 [Int'l.]

New High Glass, Inc.

12713 S.W. 125 Ave.
Miami, FL 33186
Enrico Raccach, Pres. 305/232-0840
Fax: 305/251-7622 [Int'l.]

The North Carolina Granite Corp.

Quarry Rd.
Mt. Airy, NC 27030
Eddie Corder, VP, Bldg. Stone/Sales
910/786-5141
Fax: 910/786-6984

Solnhofen Natural Stone, Inc.

2585 Third St.
San Francisco, CA 94107
Detlev Wolske, Pres. 415/647-3088
Fax: 415/647-3089 [Int'l.]

Walker & Zanger Inc.

31 Warren Pl.
Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/667-6244

Westchester Marble & Granite

31 Warren Pl.
Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/668-9474

04415 Decorative Stone Aggregates

Amiantite America, Inc.

124 East 40th St, Suite 404
New York, NY 10016
Isaac Ainetchi, Pres. 212/338-0577
Fax: 212/338-0073

Armorstone Industries

9215 Fremont St.
Omaha, NE 68122
Jay J. Schrage, Owner 402/571-5458

E-Poxy Industries, Inc.

14 West Shore St.
Ravena, NY 12143
J T. Lissandrello, Acct/Pres Mgr
518/756-6193
Fax: 518/756-3003

Futura Compaines

795 Glendale Road
Scottsdale, GA 30079
Michael H. Lowe, Genl Manager
404/296-8288
Fax: 404/299-3420

Globe Marble & Tile

7348 Bellaie Ave.
North Hollywood, CA 91605
Vito G. Pace, Vice President
818/982-4040
Fax: 818/982-6881

Granart Surfacing, Inc.

26765 Fullerton
Redford, MI 48239
George Szegedy, President
313/537-8891
Fax: 313/537-8890

Guy Heavener, Inc.

480 School Lane
Harleysville, PA 19438
Donald L. Good, Sales Mgr
215/256-8861
Fax: 215/256-9987

Hydraulic Press Brick Co.

705 Olive St.
St. Louis, MO 63101
Warren W. Allen, President
314/621-9306
Fax: 314/621-2795

Innovative Marble & Tile, Inc.

130 Motor Parkway
Hauppauge, NY 11788
David Allsopp, V.P. 516/273-4445

Levy Co., The

6600 U S 12
Portage, IN 46368
William J. Stanley, Vice Pres Mktg.
219/787-8666
Fax: 219/787-8986

Lime Crest Corp.

P O Box 217; Limecrest Road
Sparta, NJ 07871
Scott L. Singleton, Sales Manager
201/383-2000
Fax: 201/383-8021

Luck Stone Corp.

P O Box 29682
Richmond, VA 23242
Joseph M. Newton, Mgr/Sales & Mktg
800/898-5825
Fax: 804/784-6390

Main Line Concrete & Supply, Inc.

1001 Boot Road
Downingtown, PA 19335
David W. Aurillo, President
215/269-5476

Miracle Sealants & Abrasives Co.

12806 Schabarum Ave. Bldg A
Irwindale, CA 91706
Joseph Salvo, Vice Pres 818/814-8988
Fax: 818/851-8932

Sto Industries

Sto Corp. Div.
P.O. Box 44609; 6175 Riverside Drive
S.W.
Atlanta, GA 30336
Teri L. Joslyn, Marketing Mgr.
404/346-3666
Fax: 404/346-3119

Torginol, Inc.

710 Forest Ave.
Sheboygan Falls, WI 53085
Kristin B. Abell, President
414/467-2471
Fax: 414/467-8674

Valders Stone & Marble Co., Inc.

443 Quarry Road
Valders, WI 54245
Richard A. Merlau, Architect
414/775-4151
Fax: 414/775-4087

04455 Marble

Architectural Metal Glass & Stone, Inc.

113 8th St.
Brooklyn, NY 11215
Sam Tagen, Principal 718/369-1328
Fax: 718/369-1401

Brick & Tile Center

12024 N. Lamar
Austin, TX 78753
Al B. Barrera, Owner 512/834-8525
Fax: 512/725-5950

Chadsworth, Inc.

P.O. Box 53268
Atlanta, GA 30355
Barbara S. Grice, Adv Mgr
404/876-5410
Fax: 404/876-4492

Champion Block Co.

P.O. Box 9027
Monongah, WV 26554
John Mascaro, Owner 304/534-3387
Fax: 304/534-5307

Cocreham Brick & Stone, Inc.

2214 Beaumont Drive
Baton Rouge, LA 70806
R. Chris Cocreham, President
504/927-1100
Fax: 504/927-1106

Drama Marble, Inc.

2534-E Royal Place
Tucker, GA 30084
Sharon L. Dickens, Manager
404/496-5678
Fax: 404/939-5747

Fagan Marble & Granite, Inc. Eastern Div.

832 Sherwood Drive
Elberton, GA 30635
L. D. Young, VP/Sales 706/283-8657
Fax: 706/283-8657

Fireside Corner, Inc.

2700 N. Fairview Ave.
Roseville, MN 55113
Kirk Sorensen, Pres. 612/633-2561
Fax: 612/633-8884

Georgia Marble Co.

Blue Ridge Ave.
Nelson, GA 30151
James Hazelwood, Dir/Sales
404/735-2591
Fax: 404/735-4456

Granite & Marble World Trade Div. Granite Technologies, Inc.

2434 W. Fulton St.
Chicago, IL 60612
Ghassan Al-Nawakil, President
312/243-9007
Fax: 312/243-1670

Granite Importers, Inc.

P.O. Box 712
Barre, VT 05641
Mary Tousignant, Chief Drafting/Estim
802/476-5812
Fax: 802/476-7349

Innovative Marble & Tile, Inc.

130 Motor Parkway
Hauppauge, NY 11788
David Allsopp, V.P. 516/273-4445

Innovative Stone, Inc.

12822-A Hempstead Hwy
Houston, TX 77092
Susan M. Plouff, Vice President
713/690-8555
Fax: 713/460-5942

International Marble Distributors, Inc.

3104 South 52nd St.
Tempe, AZ 85282
Orla P. Larson, President 602/438-1449
Fax: 602/438-1550

Kerrs Building Materials

1528 Washington Ave.
Philadelphia, PA 19146
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215/735-9964
Fax: 215/735-3310

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Richmond, VA 23242
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Fax: 804/784-6390

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Fax: 214/245-3749

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Garland, TX 75041
Robert Harris, Sales Manager
214/278-4477
Fax: 214/840-6148

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443 Quarry Road
Valders, WI 54245
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414/775-4151
Fax: 414/775-4087

Walker & Zanger Inc.
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Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/667-6244

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Manassas, VA 22111
Al Gregory, Sales Manager
703/369-1236
Fax: 703/369-9727

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Brooklyn, NY 11215
Sam Tagen, Principal 718/369-1328
Fax: 718/369-1401

Bayer Stone, Inc.
120 N. 6th St.
St. Marys, KS 66536
Max M. Bayer, President 913/437-2781
Fax: 913/437-3780

Bybee Stone Co.
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Bloomington, IN 47402
George T. Bybee 812/876-2215
Fax: 812/876-6329

Condor Architectural Stone
1136 Shady Lane
Austin, TX 78721
Harry Luna, Dir. of Sls. 512/385-3760
Fax: 512/385-3768 [Int'l.]

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Elberton, GA 30635
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Fax: 706/283-8657

Folge Quarry Co., Inc.
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Ottawa, KS 66067
Kenneth D. Platt, Marketing Rep
913/242-3232
Fax: 913/242-2175

Georgia Marble Co.
Blue Ridge Ave.
Nelson, GA 30151
James Hazelwood, Dir/Sales
404/735-2591
Fax: 404/735-4456

Halquist Stone Co.
P.O. Box 308; N52 W23564 Lisbob Road
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Dave Johnson, Sales Rep 414/246-3561
Fax: 414/246-7148

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Fax: 812/275-2408

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Bedford, IN 47421
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812/275-4426
Fax: 812/279-8682

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Tempe, AZ 85282
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Fax: 602/438-1550

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Philadelphia, PA 19146
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Fax: 215/735-3310

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Brooklyn, NY 11211
John Puccio, Vice President
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Robert Harris, Sales Manager
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Big Spring, TX 79721-2431
Wilson C. (Connie) Edwards
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Fax: 915/398-5554

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Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/667-6244

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North Kingstown, RI 02852
Bill Lazar, Project Manager
401/294-1200
Fax: 401/294-1220

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Cold Spring, MN 56320
Commercial Prod. 800/551-7502
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Milbank, SD 57252
Susan Stengel/Tile Dept.
800/843-3333; 605/432-5580
Fax: 800/338-5346; 605/432-6155
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John f. Barretto, Sales Representative
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Fax: 508/251-8773

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Leesburg, FL 34789-5188
E. J. "Ed" Zimmerman, Sls. Mgr.
904/326-8139
Fax: 904/326-5761 [Int'l.]

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Chicago, IL 60612
Ghassan Al-Nawakil, President
312/243-9007
Fax: 312/243-1670

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314 N. Post Oak Lane
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Oscar E. Coscio, President
713/680-1972
Fax: 713/680-1971

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Hanover, PA 17331
John Repasky, President 717/637-0500
Fax: 717/637-7145

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Pearson B. Potts, Vice President
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Fax: 603/225-4861

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Denis Gaboriault, Director
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Fax: 803/236-0227

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Sales Dept. 415/206-9343
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Fax: 919/857-3180

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610/863-4141
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Oklahoma City, OK 73179
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Tulsa, OK 74146
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Fax: 918/254-0852

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708/257-5060
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Jessie M. Guidry, Corp Comm.
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Fax: 216/428-7091

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Michael Warren, Marble Technics Ltd.

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 Sabrina Burkhead 715/843-4100
 Fax: 715/843-4107; 800/236-2589
 [Int'l.]

Lorin Industries
 1960 S. Roberts St., P.O. Box 766
 Muskegon, MI 49443
 Doug Brown 616/722-1631
 Fax: 616/726-6186 [Int'l.]

PPG Industries, Inc.
Architectural Coil and Extrusion
Coatings
 125 Colfax St.
 Springdale, PA 15144
 Architectural Products Group
 412/274-7900
 Fax: 412/274-3837 [Int'l.]

Republic Powdered Metals, Inc.
 2628 Pearl Rd.
 Medina, OH 44256
 Vicki Kaczynski/Sls. Communications
 216/225-3192
 Fax: 216/273-5061 [Int'l.]

RJD Industries, Inc.
 26945 Cabot Rd., Ste. 105
 Laguna Hills, CA 92653
 Randall Decker 714/582-0191
 Fax: 714/582-0995 [Int'l.]

ZRC® Products Company
 21 Newport Ave.
 Quincy, MA 02171
 Steven P. Collins, CCPR, CSI
 800/831-3275
 Fax: 617/328-5304 [Int'l.]

05050 Metal Fastening

Elco Industries, Inc.
Construction Products Div.
 5110 Falcon Rd., P.O. Box 7009
 Rockford, IL 61125-7009
 Patrick Monahan 800/435-7213
 Fax: 815/397-8986 [Int'l.]

05100 Structural Metal Framing

Copper Sales Inc.
 1405 N. Hwy. 169
 Minneapolis, MN 55441
 David Rassmussen 800/426-7737
 Fax: 612/545-2762 [Int'l.]

Dean Lally L.P.
Fire-Tool Div.
 10700 W. 159th St., P.O. Box 708
 Orland Park, IL 60462
 Richard Lasky 708/349-2700
 Fax: 708/349-9381

Mero Systems Group
 N112 W18810 Mequon Rd.
 Germantown, WI 53022
 Rosanne McDonald 414/255-5561;
 800/323-0072
 Fax: 414/255-6932 [Int'l.]

Unistrut Corporation
 35660 Clinton St.
 Wayne, MI 48184
 Tom Wright, Natl. Sls. Mgr.
 800/521-7730
 Fax: 313/721-4106

05160 Structural Framing Systems

MERO Structures, Inc.
 P.O. Box 610, N112 W18810 Mequon Rd.
 Germantown, WI 53022
 Terry C. Peterson, Natl. Sls. & Mktg.
 Mgr. 414/255-5561
 Fax: 414/255-6932 [Int'l.]

05200 Metal Joists

A & T Iron Works, Inc.
 25 Cliff St.
 New Rochelle, NY 10801
 Gessie Tassone, President
 914/632-8992
 Fax: 914/632-2645

American Building Co.
 P.O. Box 800, State Docks Road
 Eufaula, AL 36027
 Jay Wagner, Group Supervisor
 205/687-2032
 Fax: 205/687-8315

American Modern Metals Corp.
 25 Belgrove Drive.
 Kearny, NJ 07032
 Theodore Malinowski, Vice President
 201/991-2100
 Fax: 201/991-6981

American Steel Building Co., Inc.
 P.O. Box 14244
 Houston, TX 77221
 M. B. Tankersley, President
 713/433-5661
 Fax: 713/433-0847

Arlington Sheet Metal, Inc.
 13424 Imperial Highway
 Santa Fe Springs, CA 90670
 Susie Merrill, Ops Mgr. 310/921-2693
 Fax: 310/926-0699

Baab Steel, Inc.
 P.O. Box 9427
 Colorado Springs, CO 80932
 Arnold R. Simon, President
 719/634-5511
 Fax: 719/634-2414

Barkhurst Construction, Inc.
 3203 Penna Ave, P.O. Box 2424
 Weirton, WV 26062
 Valer A. DeE Fallo, Vice President
 304/723-2120
 Fax: 304/723-0397

Bloomsburg Metal Co.
 610 N. Penna Ave.
 Wilkes Barre, PA 18705
 Stephen L. Buchinski, Est/Engr
 717/822-8131
 Fax: 717/823-3768

Busch Industries, Inc.
 900 East Paris Ave.
 Grand Rapids, MI 49546
 John H. Busch, President
 616/957-3737
 Fax: 616/957-9951

Dale Industries, Inc.
 6455 Kingsley
 Dearborn, MI 48126
 Jay H. Tate, President 313/846-9400

Lincoln Fabricating Co., Inc.
 1920 Lincoln Road
 Pittsburgh, PA 15235
 David J. Nocera, Comptroller
 412/361-2400
 Fax: 412/361-8902

Metro Mfg, Inc.
 3145 N 14th St.
 St. Louis, MO 63107
 Frank J. Perkins, Office Mgr
 314/421-2443
 Fax: 314/421-5904

Modular Panel Co., Inc.
 63 David St.
 New Bedford, MA 02744
 Jim Chadwick, President 508/993-9955
 Fax: 508/993-9957

Northern States Metals
 P.O. Box 666
 West Hartford, CT 06127
 Christine 203/521-6001

Nucor Corp.
Div. Corporate Office *
 2100 Rexford Road
 Charlotte, NC 28211
 Robert S. Rothkopf, Mgr/Planning
 704/366-7000
 Fax: 704/362-4208

Platnick Steel & Engrg, Inc.
 P.O. Box 627
 BLuefield, VA 24605
 Brad J. Ayers, Marketing
 703/322-5477
 Fax: 703/326-1244

Ramark Industries, Inc.
 375 State St.
 Dexter, IA 50070
 Mark Roth, President 515/789-4411
 Fax: 515/789-4487

Reserve Steel Corp.
 303 S Route 53, P.O. Box 812
 Addison, IL 60101
 Raymond M. Friedkin, Pres
 708/629-6450
 Fax: 708/629-6455

Segre's Iron Works, Inc.
P.O. Box 2585; 55 Folkerson Drive
Waterbury, CT 06723
Anna Segre, Secretary 203/753-2707
Fax: 203/596-7594

Shenango Steel Buildings, Inc.
307 Carbaugh St.; P.O. Box 268
West Middlesex, PA 16159
Campbell M. James, President
412/528-9925
Fax: 412/528-2452

Structural Resources
29 Walter Hammond Place.
Waldwick, NJ 07463
Kenneth A. Iannaccone, President
201/445-1453
Fax: 201/445-8683

Super Stud Building Products, Inc.
4-57 26th Ave.
Astoria, NY 11102
Hugh P. Harold, Vp Mktg.
718/545-5700
Fax: 718/726-0293

Tate Fabricating Co., Inc.
Ornamental Div.
411 Industrial Drive
White House, TN 37188
Ronald J. Tate, Sales/Adv.
615/672-4909
Fax: 615/672-2437

Teco/Lumberlok
Colliers Way; P.O. Box 203
Colliers, WV 26035
Mary Ann Poole, Customer Svcs Mgr
304/748-1600
Fax: 304/797-7302

Williams Steel Co., Inc.
P.O. Box 18607
Greensboro, NC 27419
Carl R. Williams, President
919/299-0451
Fax: 919/299-9877

05300 Metal Decking

A & T Iron Works, Inc.
25 Cliff St.
New Rochelle, NY 10801
Gessie Tassone, President
914/632-8992
Fax: 914/632-2645

Al-Steel Fabricators
P.O. Box 4380
Roanoke, VA 24015
O Hume Powers, Gen Mgr
703/344-6111
Fax: 703/344-2476

Alma Warehousing Co., Inc.
Steel-Fab/Machine of Michigan
130 Woodworth Ave.; P.O. Box 36
Alma, MI 48801
David A. Simon, Secretary/Treasurer
517/463-8388
Fax: 517/463-8590

American Building Co.
P.O. Box 800, State Docks Road
Eufaula, AL 36027
JAY Wagner, Group Supervisor
205/687-2032
Fax: 205/687-8315

American Modern Metals Corp.
25 Belgrove Drive.
Kearny, NJ 07032
Theodore Malinowski, Vice President
201/991-2100
Fax: 201/991-6981

American Steel Building Co., Inc.
P.O. Box 14244
Houston, TX 77221
M. B. Tankersley, President
713/433-5661
Fax: 713/433-0847

Arlington Sheet Metal, Inc.
13424 Imperial Highway
Santa Fe Springs, CA 90670
Susie Merrill, Ops Mgr 310/921-2693
Fax: 310/926-0699

ATAS Aluminum Corp.
6612 Snowdrift Road
Allentown, PA 18106
Petronella J. Bus, Adv Mgr
610/395-8445
Fax: 610/395-9342

Baab Steel, Inc.
P.O. Box 9427
Colorado Springs, CO 80932
Arnold R. Simon, President
719/634-5511
Fax: 719/634-2414

Barkhurst Construction, Inc.
3203 Penna Ave, P.O. Box 2424
Weirton, WV 26062
Valer A. DeE Fallo, Vice President
304/723-2120
Fax: 304/723-0397

BHP Steel Products USA, Inc.
2110 Enterprise Blvd.
West Sacramento, CA 95691
Sandra Heintz, Mktg Mgr
916/372-6851
Fax: 916/372-5442

Bil-Jax, Inc.
595 E. Lugbill Road
Archbold, OH 43502
Susan K. Grieser, Adv. Mgr.
419/445-8915
Fax: 419/445-0367

Bloomsburg Metal Co.
610 N. Penna Ave.
Wilkes Barre, PA 18705
Stephen L. Buchinski, Est/Engr
717/822-8131
Fax: 717/823-3768

Bowman Metal Deck
Div. Armco, Inc.
600 Mayer St.
Bridgeville, PA 15017
Michael W. Benson, Sales Engineer.
419/755-3258
Fax: 419/755-3430

Builders Steel Co.
601 E 12th St.
North Kansas City, MO 64116
Ronald T. Bruce, President
816/471-1626
Fax: 816/471-3792

Burns: E.L. Burns Co., Inc.
5840 Greenwood Road; P.O. Box 19160
Shreveport, LA 71149
James T. Faust, President.
318/636-2722
Fax: 318/636-5052

Busch Industries, Inc.
900 East Paris Ave.
Grand Rapids, MI 49546
John H. Busch, President
616/957-3737
Fax: 616/957-9951

Consolidated Systems, Inc.
650 Rosewood Drive
Columbia, SC 29202
Harry J. Collins, Director of Engr
803/771-7920
Fax: 803/799-6811

Crescent Iron Works
4901 Grays Ave.
Philadelphia, PA 19143
Albert M. Milani, Vice Pres/Sales
215/729-1204
Fax: 215/729-4413

Curveline, Inc.
P.O. Box 4268
Ontario, CA 91761
Dennis Klocek/Tech. Svcs. Dept.
800/899-0311; 909/947-6022
Fax: 909/947-1510

Federal Pipe & Supply Co.
6464 E. Mc Nichols
Detroit, MI 48212
Leon Saperstein, Treas 313/663-3006
Fax: 313/666-6466

Goldline International
P.O. Box 266062
Houston, TX 77207
Debbie A. Baggett, Purchasing
713/475-1201
Fax: 713/475-2057

GS Metals Corp.
Rural Route 4, Box 7
Pinckneyville, IL 62274
Teresa Craig, Mktg Asst. 800/472-8007
Fax: 618/357-3605

Hercules Steel Co., Inc.
950 Country Club Drive; P.O. Drawer
35208
Fayetteville, NC 28301
Claude W. Scott, III, Sales Manager
910/488-5110
Fax: 910/488-5110

Hilti, Inc.
5400 S. 122nd E. Ave.; P.O. Box 21148
Tulsa, OK 74146
Kenneth Walsh, Mgr of Mktg Comm.
918/252-6000
Fax: 918/254-0852

Industrial Structures, Inc.
250 W Stanley Ave, Suite B
Ventura, CA 93001
Joseph P. Noga, Chairman
805/641-1200
Fax: 805/641-9828

Instant Marine
Div. Meliss Co., Inc.
2222 Hilton Road
Ferndale, MI 48220
John L. Hambrick, President
313/398-1011
Fax: 313/398-0568

Iron Shopwork Corp.
P.O. Box 27
Mt. Ephraim, NJ 08059
Mario Rapanaro, Pres 609/456-5880
Fax: 609/456-5020

J & J Drainage Products Co.
P.O. Box 829
Hutchinson, KS 67504
Dale J. Smith, President 316/663-1575
Fax: 316/663-1701

Klein Steel Service
961 Lyell Ave.
Rochester, NY 14606
David B. Hart, Mktg Manager
716/458-1040
Fax: 716/458-0678

Kuno Steel Product Corp.
132 Duffy Ave.
Hicksville, NY 11801
Walter Weckenmann, Vice President
516/938-8500
Fax: 516/938-8516

Lincoln Fabricating Co., Inc.
1920 Lincoln Road
Pittsburgh, PA 15235
David J. Nocera, Comptroller
412/361-2400
Fax: 412/361-8902

McNichols Co.
P.O. Box 30300
Tampa, FL 33630
Sharon L. Robertson, Advertising
Director 813/289-4100
Fax: 813/289-7884

Modular Panel Co., Inc.

63 David St.
New Bedford, MA 02744
Jim Chadwick, President 508/993-9955
Fax: 508/993-9957

**Molnar: W. S. Molnar Co.
Slipnot Safety Products Div.**

2545 Beaufait St.
Detroit, MI 48207
William S. Molnar, President
313/923-0400
Fax: 313/923-4555

Monitor, Inc.

Highway 56 West, P.O. Box 1315
Sherman, TX 75091
Harry R. Reynolds, President
903/893-6336
Fax: 903/892-4812

N.A.T. Industries, Inc.

14213 Whittram Ave.
Fontana, CA 92335
Steven Tetreault/Sales Dept.
909/355-1919
Fax: 909/823-8532

Nucor Corp.

Div. Corporate Office *
2100 Rexford Road
Charlotte, NC 28211
Robert S. Rothkopf, Mgr/Planning
704/366-7000
Fax: 704/362-4208

Penco Products

Sub. of Vesper Corp
Brower Ave, P.O. Box 378
Oaks, PA 19456
Philip H. Krugler, Mgr. Mktg. Svcs
610/666-0500
Fax: 610/666-7561

Phillips Steel Co.

1368 West Anaheim St.
Long Beach, CA 90813
Daryl Phillips, Pres 310/435-7571
Fax: 310/437-1072

Platnick Steel & Engrg, Inc.

P.O. Box 627
Blufffield, VA 24605
Brad J. Ayers, Marketing
703/322-5477
Fax: 703/326-1244

Ramark Industries, Inc.

375 State St.
Dexter, IA 50070
Mark Roth, President 515/789-4411
Fax: 515/789-4487

Reserve Steel Corp.

303 S Route 53, P.O. Box 812
Addison, IL 60101
Raymond M. Friedkin, Pres
708/629-6450
Fax: 708/629-6455

Richards Industries

4 Fairfield Crescent
West Caldwell, NJ 07006
Andrew L. Kurylchek, Mktg Consult
201/575-7480
Fax: 201/575-6783

Rigidized Metals Corp.

658 Ohio St.
Buffalo, NY 14203
Louis Martin/Sales Dept. 800/836-2580
Fax: 716/849-0401 [Int'l.]

Safe Walk, Inc.

Div. Ross Technology Corp.
P.O. Box 646
Leola, PA 17540
Wayne M. Widders, Product Mgr
717/656-5600
Fax: 717/656-2041

Schmidt: W. A. Schmidt, Inc.

406 Caredean Drive
Horsham, PA 19044
Robert Schmidt, Vice President
215/443-7300
Fax: 215/443-0477

Segre's Iron Works, Inc.

P.O. Box 2585; 55 Folkerson Drive
Waterbury, CT 06723
Anna Segre, Secretary 203/753-2707
Fax: 203/596-7594

Seidelhuber Metal Products, Inc.

23679 Bernhardt St.; P.O. Box 56688
Hayward, CA 94545
Michael Seidelhuber, President
510/293-0733
Fax: 510/293-0787

Shenango Steel Buildings, Inc.

307 Carbaugh St.; P.O. Box 268
West Middlesex, PA 16159
Campbell M. James, President
412/528-9925
Fax: 412/528-2452

Sirco Metal Products

2828 Airport Hwy
Birmingham, AL 35201
M Keith Russell, Manager
205/731-7890
Fax: 205/731-7849

Steel Services, Inc.

5025 Starkey Road
Roanoke, VA 24014
William B. Hinchee, General Manager
703/774-4461
Fax: 703/774-1584

Super Stud Building Products, Inc.

4-57 26th Ave.
Astoria, NY 11102
Hugh P. Harold, Vp Mktg.
718/545-5700
Fax: 718/726-0293

Tate Fabricating Co., Inc.

Ornamental Div.
411 Industrial Drive
White House, TN 37188
Ronald J. Tate, Sales/Adv.
615/672-4909
Fax: 615/672-2437

United Steel Deck, Inc.

Div. Nicholas J. Bouras, Inc.
475 Springfield Ave.
Summit, NJ 07902
Richard B. Heagler, Dir of Engrg
908/277-1617
Fax: 908/277-1619

Ventaire

P.O. Box 471530
Tulsa, OK 74147
Jeff A. Weaver, V.P. Sales 918/622-1191
Fax: 918/664-0419

Vicwest Steel

US Operations Div.
9000 Wessex Place, Suite 201
Louisville, KY 40222
Mike J. Murphy, Nat Mkt Mgr
502/339-7222
Fax: 502/339-8980

Walker Systems, Inc.

620 Depot St., P.O. Box 1828
Parkersburg, WV 26101
Dan Settles, Dir of Marketing
304/485-1611
Fax: 304/422-6958

Washington Aluminum Co., Inc.

1330 Knecht Ave.
Baltimore, MD 21229
Stephanie C. Koleko, Sales Service Mgr.
410/242-1000
Fax: 410/247-4890

Wedgcor, Inc. Steel Buildings Systems

6800 E. Hampden Ave.
Denver, CO 80224
Robert A. Viles, ADV. 303/759-3200
Fax: 303/759-3025

Welding Work, Inc.

32 New Road
Madison, CT 06443
Walter P. Camp, Vice President
203/245-2731
Fax: 203/245-0823

Wheeling Corrugating Co.

1134 Market St.
Wheeling, WV 26003
Charlotte Palmer, Dir Corp
304/234-2223
Fax: 304/234-2442

Williams Steel Co., Inc.

P.O. Box 18607
Greensboro, NC 27419
Carl R. Williams, President
919/299-0451
Fax: 919/299-9877

Yeargin Miscellaneous Metals

P.O. Box 372
Piedmont, SC 29673
Larry L. Baldwin, Purchasing Manager
803/845-6968
Fax: 803/845-5354

**05320 Raceway Deck
Systems**
BHP Steel Products USA, Inc.

2110 Enterprise Blvd.
West Sacramento, CA 95691
Sandra Heintz, Mktg Mgr
916/372-6851
Fax: 916/372-5442

Bowman Metal Deck

Div. Armco, Inc.
600 Mayer St.
Bridgeville, PA 15017
Michael W. Benson, Sales Engineer.
419/755-3258
Fax: 419/755-3430

GS Metals Corp.

Rural Route 4, Box 7
Pinckneyville, IL 62274
Teresa Craig, Mktg Asst. 800/472-8007
Fax: 618/357-3605

Northern States Metals

P.O. Box 666
West Hartford, CT 06127
Christine 203/521-6001

United Steel Deck, Inc.

Div. Nicholas J. Bouras, Inc.
475 Springfield Ave.
Summit, NJ 07902
Richard B. Heagler, Dir of Engrg
908/277-1617
Fax: 908/277-1619

Walker Systems, Inc.

620 Depot St., P.O. Box 1828
Parkersburg, WV 26101
Dan Settles, Dir of Marketing
304/485-1611
Fax: 304/422-6958

05515 Ladders & Rungs
AIEX U.S.A., Ltd.

875 Cowan Rd.
Burlingame, CA 94010
Escape Hatch Dept. 800/421-9977
Fax: 415/692-3007 [Int'l.]

Alaco Ladder Company

5167 "G" St.
Chino, CA 91710-5143
Lisa Mellor, Mgr./Customer Svc. Dept.
909/591-7561
Fax: 909/591-7565 [Int'l.]

GS Metals Corp.

RR 4 Box 7
Pinckneyville, IL 62832
Teresa Craig/Marketing Svcs.
800/472-8007
Fax: 618/357-3605 [Int'l.]

Jomy Safety Ladder Co. *
1728 16th St., Ste. 201
Boulder, CO 80302
Paul F. Enright 800/255-2591
Fax: 303/440-9091 [Int'l.]

O'Keefes, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Mike Vizcarra 800/227-3305
Fax: 415/822-5222 [Int'l.]

05532 Gratings, Trench Covers

Architectural Art Mfg., Inc. Metals
3239 N. Hillside
Wichita, KS 67219
Bryon Jones/Sales 316/838-4291
Fax: 316/838-8502

Arden Architectural Specialties Inc.
1947 W. County Rd. C-2
St. Paul, MN 55113-1246
Marketing Dept. 800/521-1826
Fax: 612/631-0251 [Int'l.]

GS Metals Corp.
RR 4 Box 7
Pinckneyville, IL 62832
Teresa Craig/Marketing Svcs.
800/472-8007
Fax: 618/357-3605 [Int'l.]

05540 Castings

J.G. Braun Co.
7540 McCormick Blvd.
Skokie, IL 60076
Dan Sullivan, Sls. Rep. 800/323-4072;
312/761-4600
Fax: 708/674-2345 [Int'l.]

Mitsubishi Chemical America, Inc. Composite Material Div.
1214 Progressive Dr., Ste. 101
Chesapeake, VA 23320
W. Lee Fry 800/422-7270
Fax: 800/548-3551 [Int'l.]

Neenah Foundry Co.
2121 Brooks Ave.
Neenah, WI 54956
Don Schuh 414/725-7000
Fax: 414/729-3661 [Int'l.]

05600 Architectural Metalwork

Aeicor Metal Roofing Products, Inc.
450 W McNab Road
Ft. Lauderdale, FL 33309
Robert A. Stenstream, President
305/974-3300
Fax: 305/973-9328

Aluminum Exteriors Div. Universal Molding Co.
10807 Stanford Ave.; P O Box 292
Lynwood, CA 90262
Jack Courduff, Sales Manager
310/886-1750
Fax: 310/632-7775

Aluminum Fabricators, Inc.
3416 E 23rd St.
Kansas City, MO 64127
George W. Mansfield, President
816/231-8888
Fax: 816/483-8554

Alvarado Mfg. Co.
12660 Colony St.
Chino, CA 91710
Lori A. Thorp, Mktg Admin
909/591-8431
Fax: 909/628-1403

Architectural Bronze Studio, Inc.
2600 South 10th St.
St. Louis, MO 63118
M. H. Linenbroker, President
314/773-2888
Fax: 314/773-2890

Architectural Interiors by Salas & Co. Div of V.H. Salas & Associates
1350 E Southercross
San Antonio, TX 78223
Victor H. Salas, COO 210/533-1269
Fax: 512/733-1705

Architectural Metal Works
153 E Oakwood St.
Tarpon Springs, FL 34689
Conrad A. Shrader, President
813/942-1888
Fax: 813/937-3583

Architectural Speciality Products, Inc. Chicago Metallic Corp.
9901 S 76th Ave.
Oak Lawn, IL 60455
Bob Hicks, Sales Mgr 800/388-0111
Fax: 708/233-0799

Ardmore Textured Metals
2850 Woodbridge Ave.
Edison, NJ 08837
John Horbal, Vice Pres 908/549-3800
Fax: 908/549-6435

Astro Sheet Metal Co., Inc.
205 Sharon
Irving, TX 75061
Allan Paxton, President 214/438-1110
Fax: 214/721-0177

ATAS Aluminum Corp.
6612 Snowdrift Road
Allentown, PA 18106
Petronella J. Bus, Adv Mgr
610/395-8445
Fax: 610/395-9342

Bereza Iron Works, Inc.
87 Dewey Ave.
Rochester, NY 14608
Williams Goy, President 716/254-6311
Fax: 716/254-2533

Bergen Art Metal & Lighting, Inc.
36 Gilbert St.
Tinton Falls, NJ 07701
K. Heidelmeier, Sec/Treas.
908/842-8900
Fax: 908/842-0304

Julius Blum & Co., Inc. *
P.O. Box 816
Carlstadt, NJ 07072
Tony Leto 800/526-6293
Fax: 201/438-6003 [Int'l.]

Blum: Julius Blum & Co.
P.O. Box 816
Carlstadt, NJ 07072
Anthony Leto, Adv. Mgr 201/438-4600
Fax: 201/438-6003

Brass Smith, Inc.
2625 Walnut St.
Denver, CO 80205
Kimberly Ann Molden, Marketing Mgr
800/662-9595
Fax: 303/296-2320

J.G. Braun Co.
7540 McCormick Blvd.
Skokie, IL 60076
Dan Sullivan, Sls. Rep. 800/323-4072;
312/761-4600
Fax: 708/674-2345 [Int'l.]

Cambridge, Inc.
105 Goodwill Road
Cambridge, MD 21613
Brenda P. Hayward, Advertising Mgr.
410/228-3000
Fax: 410/228-6752

Campbellsville Industries, Inc.
Taylor Blvd
Campbellsville, KY 42718
Jerry Bennett, President 800/467-8135
Fax: 502/465-6839

Carlisle Engineered Metals Div. Carlisle SynTec
13410 Murphy Road
Stafford, TX 77477
Harry L. Laursen, Mgr Adv Mktg Serv
713/499-5611
Fax: 713/499-0809

Cascade Lumber & Mfg. Co.
P.O. Box 200, Hwy 151 E.
Cascade, IA 52033
Ray J. Noonan Jr, Pres 319/852-3231
Fax: 319/852-7391

Cassidy Brothers Forge, Inc.
U. S. Route 1
Rowley, MA 01969
Peter J. Cassidy, Vice Pres
508/948-7303
Fax: 508/948-7629

Cay Metal Products, Inc.
8960 Hwy 5
Douglasville, GA 30134
C A. Yancey, Sales Manager
404/949-2351
Fax: 404/949-4759

Chelsea Decorative Metal Co.
9603 Moonlight Drive.
Houston, TX 77096
Glenn A. Eldridge, Owner
713/721-9200
Fax: 713/776-8661

Chemetal Corp.
10 Research Drive
Stratford, CT 06497
John A. Nunnery, President
203/375-5300
Fax: 203/377-5298

Construction Services, Inc.
1111 Cedar Lake Road S.E.
Decatur, AL 35603
Chuck Reep, Sales Manager
205/355-7081
Fax: 205/351-9145

Copper Sales Inc.
1405 N. Hwy. 169
Minneapolis, MN 55441
Mike Wallace 800/426-7737
Fax: 612/545-2762 [Int'l.]

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

Crescent Designed Metals, Inc.
5013 Grays Ave.
Philadelphia, PA 19143
Richard Katz, Manager 215/724-8640
Fax: 215/729-6727

Crescent Iron Works
4901 Grays Ave.
Philadelphia, PA 19143
Albert M. Milani, Vice Pres/Sales
215/729-1204
Fax: 215/729-4413

Cullar/LaCuesta Hollow Form
495 Carolina St.
San Francisco, CA 94107
Karen LaCuesta 415/863-9344
Fax: 415/863-3937 [Int'l.]

Custom Enclosures, Inc.
11631 W. Grand Ave.
Northlake, IL 60164
John Lazar, Vice President
708/409-1111
Fax: 708/409-1153

Custom Iron, Inc.
201 1st St. E.
Zumbrota, MN 55992
Terry Driscoll, President 507/732-7696
Fax: 507/732-7837

Custom Metal Works, Inc.

34691 Wilson Road
Ingleside, IL 60041
Cary L. Cybul, President 708/546-2200
Fax: 708/546-0238

Custom-Bilt Metals

9845 Joe Vargas Way
South El Monte, CA 91733
Anthony R. Chiovare, President
818/454-4844
Fax: 818/454-4785

Daniel Industrial Metals, Inc.

6045 Southern Industrial Drive
Birmingham, AL 35235
David Shelton, Estimator
205/655-7869
Fax: 205/655-8731

Decorative Metal Services, Inc.

7500-A N.E. 16th Ave.
Vancouver, WA 98666
Margaret E. Kibbee, Exec Vice Pres
206/695-7052
Fax: 206/695-0929

Dome'L, Inc.

2 Brighton Ave.
Passaic, NJ 07055
Mel Cohen, CEO 201/471-7700

Ducts, Inc.

3525 N. 42nd Ave.
Phoenix, AZ 85019
Vincent P. Faraci, Vice Pres
602/233-2980
Fax: 602/233-2983

Duffy: A.B. Duffy, Inc.

P.O. Box I; Crown Point Road
Thorofare, NJ 08086
B. Duffy, President 609/845-4900
Fax: 609/845-3821

Englert, Inc.

1200 Amboy Ave.
Perth Amboy, NJ 07753
Yvonne T. Viscosi, Inside Sales Mgr.
908/826-8614
Fax: 908/826-8865

Eric Industries, Inc.

4530 Littlejohn St.
Baldwin Park, CA 91706
Jeff Thraen/Customer Service
818/814-2381
Fax: 818/962-6169 [Int'l.]

Fabricating & Welding Corp.

12246 South Haslited St.
Chicago, IL 60628
P G Del Cotto, President 312/928-2050
Fax: 312/928-4950

Fashion, Inc.

1019 North St.
Ottawa, KS 66067
Lon M. Thompson, Sales Mgr
913/242-2811
Fax: 913/242-2022

Fry Reglet Corp.

625 South Palm Ave.
Alhambra, CA 91775
Sally Crosby, Sales & Mktg/Support
818/289-4744
Fax: 818/289-0537

Gage Corporation, Int.

803 S. Black River St.
Sparta, WI 54656
Hans Schroeder/Customer Service
800/786-4243
Fax: 608/269-7622 [Int'l.]

Galaxy Organization, The

Glass & Mirror Div.
P.O. Box 10154; 277 Fairfield Road
Fairfield, NJ 07004
Eugene M. Negrin, President
201/575-3440
Fax: 201/575-5235

George Giocher, Inc.

148-71st St., P.O. Box 3027
Guttenberg, NJ 07093
George J. Giocher, President
201/861-3150
Fax: 201/861-0027

Hankins & Johann Co.

P.O. Box 7147
Richmond, VA 23221
William H. Johann III, Vice President
804/266-2421
Fax: 804/262-9898

Harrington & King Perforating Co.

5655 W. Fillmore St.
Chicago, IL 60644
Thomas S. Morley, VP Sales & Mktg.
312/626-1800
Fax: 312/261-1686

Historical Arts & Casting, Inc.

5580 W. Bagley Park Rd.
West Jordan, UT 84088
Fran Platt/Marketing Svcs.
801/280-2400
Fax: 801/280-2493 [Int'l.]

Industrial Louvers, Inc.

511 S. 7th St.
Delano, MN 55328
Jo Reinhardt, VP, PR 612/972-2981
Fax: 612/972-2911 [Int'l.]

Instant Marine

Div. Meliss Co., Inc.
2222 Hilton Road
Ferndale, MI 48220
John L. Hambrick, President
313/398-1011
Fax: 313/398-0568

Iron Craft Studio, Inc.

2663 Lombardy Lane
Dallas, TX 75220
David L. D'Avignon, Pres
214/352-3042
Fax: 214/352-1305

Iron Masters, Inc.

1512 S. Mac Arthur
Oklahoma City, OK 73128
George R. Shilling, Pres 405/946-9973
Fax: 405/946-9975

Iron Shop, The

400 Reed Road; P.O. Box 547
Broomall, PA 19008
Howard Cohen, Secy Treas
215/544-7100
Fax: 215/544-7297

Joyce Mfg. Co., Inc.

Wholesale Distribution Div.
5400 W. 161th St.
Cleveland, OH 44142
Kenith J. Dunbrook, Sales Mgr
216/433-4343
Fax: 216/433-0558

Kentucky Metal Products Co.

1144 Industrial Blvd; P O Box 36304
Louisville, KY 40219
David A. Beck, President 502/966-0555

Laubeck Corp.

Div. Cross/Laubenstein Mfg Co.
166 Dundaff St.
Carbondale, PA 18407
Davis Fleming, Sales/Mktg. Mgr.
717/282-4344
Fax: 717/282-4627

Lavi Industries

27810 Ave Hopkins
Valencia, CA 91355
Mary D. Glenn, Marketing Mgr.
805/257-7800
Fax: 805/257-4938

LEED/Himmel Industries, Inc.

75 Leeder Hill Drive
Hamden, CT 06514
John A. Durand, Jr., Dir/Mktg
203/288-8484
Fax: 203/248-4484

Livers Bronze Co., Inc.

1608 South Marsh Ave.; P.O. Box 266490
Kansas City, MO 64126
Roger Beard, Adv Mgr 816/833-2828
Fax: 816/833-0864

LMC Corp.

77 2nd Ave.
Paterson, NJ 07514
Jean Wiart, Exec. Vice Pres.
201/279-3573
Fax: 201/881-0235

McNichols Co.

P.O. Box 30300
Tampa, FL 33630
Sharon L. Robertson, Advertising
Director 813/289-4100
Fax: 813/289-7884

Metal Master

Div. RM/S Corp.
1440 S. Alvernon Way
Tucson, AZ 85711
John A. Richards, Vice President
602/325-3059
Fax: 602/325-6776

Metal-Era, Inc.

N4 W22450 Bluemound Road
Waukesha, WI 53186
Tim T. Tunney, National Sales Mgr.
414/549-6900
Fax: 414/549-6009

Metals Mfg. Co.

2395 South 2570 West
West Valley City, UT 84119
Stanley Tschaggeny, Sec Treas
801/972-0911
Fax: 801/972-0995

Michael Bondi Metal Design

2801 Giant Road
Richmond, CA 94806
Susan L. Bondi, Vice President
510/236-2607
Fax: 510/236-2615

MM Systems Corp.

4520 Elmdale Drive
Tucker, GA 30085
R. W. Driggers, Exec Vice President
404/938-7570
Fax: 404/939-3006

Mobile Cables System

648 W. Randolph
Chicago, IL 60661
Kathleen Pope 312/474-1100
Fax: 312/474-1789 [Int'l.]

National Perforating Corp.

89 Parker St.
Clinton, MA 01510
Jeffrey C. Hall, VP Sales 508/368-8761
Fax: 508/365-7365

New Hampshire Steel Fabricators, Inc.

17 Lamy Drive
Goffstown, NH 03045
Mark A. Ginnard, President
603/668-3464
Fax: 603/668-2703

Newport Fastener Co., Inc.

1300 Gene Autry Way
Anaheim, CA 92805
Mike Hickey, President 800/645-7811
Fax: 714/385-1312

Norman: W.F. Norman Corp.

214 N Cedar St.
Nevada, MO 64772
Mark S. Quitino, VP 417/667-5552
Fax: 417/667-2708

North Shore Steel Co., Inc.
16 Oakville St.; P.O. Box 330
Lynn, MA 01905
Subbush Kakkar, President
617/598-1645
Fax: 617/598-9700

Norton Industries Inc.
1366 W. 117th St.
Cleveland, OH 44107
Jack Norton, Pres. 216/228-6650
Fax: 216/228-9065 [Int'l.]

Nova Fabricating, Inc.
404 City Road 50; P.O. Box 231
Avon, MN 56310
Tim Allen, CEO 612/356-7358
Fax: 612/356-7594

O'Keeffe's, Inc.
75 Williams Ave.
San Francisco, CA 94124
Kristian McManus, Advertising Dir.
415/822-4222
Fax: 415/822-5222

The October Co., Inc.
51 Ferry St., Box 71
Easthampton, MA 01027
Paul Pickunka 800/628-9346
Fax: 413/527-0091 [Int'l.]

Offenhauser Co.
P.O. Box 230068
Houston, TX 77223
Robert H. Dillard, Pres 713/928-2981
Fax: 713/928-2465

Pearce Systems International, Inc.
9144 Deering Ave.
Chatsworth, CA 91311
Peter Pearce, President 818/998-2811
Fax: 818/998-2836

Pemko Mfg. Co.
4226 Transport St.
Ventura, CA 93003
Charlie G. Kops, Sales Manager
805/642-2600
Fax: 805/642-4109

Pettigrew's Custom Iron Metals
7301 Hines Place
Dallas, TX 75235
Betty Pettigrew, President
214/637-1494
Fax: 214/637-1507

**Pittcon Industries
of American Metal Forming Corp**
6409 Rhode Island Ave.
Riverdale, MD 20737
Frank Guy, General Manager
301/927-1000
Fax: 301/699-3898

**Prismatic Stainless Steel Div.
Div. B & M Finishers Inc.**
201 So. 31st St.
Kenilworth, NJ 07033
Robert S. Bramson, V.P. 908/214-5640
Fax: 908/241-5061

Quickway Metal Fabricators, Inc.
P.O. Box 1378; East Broadway
Monticello, NY 12701
Marc Lerner, President 914/794-1900
Fax: 914/794-1903

RedyRef-Pressed & Welded, Inc.
38-61 11th St.
Long Island City, NY 11101
Lawrence Torn, President
800/628-3603
Fax: 718/784-3696

Reno Iron Works
290 Keystone Ave.
Reno, NV 89503
Andrea G. Pelter, Pres/C.E.O.
702/329-1111
Fax: 702/329-3555

Rigidized Metals Corp.
658 Ohio St.
Buffalo, NY 14203
Louis J. Martin, Gen. Sls. Mgr.
716/849-4701
Fax: 716/849-0401 [Int'l.]

Robinson Iron Corp.
Robinson Rd.
Alexander City, AL 35010
J. Scott Howell, VP/Gen. Mgr.
205/329-8486
Fax: 205/329-8960 [Int'l.]

RTS Co.
1805 Newton Ave.
San Diego, CA 92113
Paul E. Robison, President
619/696-0102
Fax: 619/696-8774

Ruskin Mfg. Co.
3900 Dr. Greaves Road; P.O. Box 129
Kansas City, MO 64030
Thomas R. Edwards, V.P. Sales & Mktg.
816/761-7476
Fax: 816/765-8955

RWL Corp.
240 Sargent Dive E
New Haven, CT 06511
Ronald Lahner, Pres 203/789-1710
Fax: 203/776-9644

Safeguard Security Services, Inc.
4728 Goldfield, Bldg 8
San Antonio, TX 78218
Bill Fagan, Sales Mgr 210/661-8306
Fax: 210/661-8308

Scalise & Co., Inc.
118 South 1st St.; P.O. Box 2251
Mc Allen, TX 78501
Michael A. Scalise, President
512/686-7191
Fax: 512/686-4861

Schwartz's Forge & Metalworks, Inc.
P.O. Box 205, 2695 Rt. 315
Deansboro, NY 13328
Joel A. Schwartz, Vice Pres
315/841-4447
Fax: 315/841-4694

Scott Architectural Lighting
1960 Olivera Rd.
Concord, CA 94520
Paul R. Scott 510/689-6335
Fax: 510/825-8496 [Int'l.]

Sherron Division
38-61 11th St.
Long Island City, NY 11101
Lawrence Torn, Pres 800/628-3603
Fax: 718/784-3696

Shure Mfg. Corp.
1601 S Hanley Road
St. Louis, MO 63144
Sharon L. Toth, Corp. Comm/Mktg.
314/781-2505
Fax: 314/781-0180

Skylark Shelter Systems
4245 Fox St.
Denver, CO 80216
Thomas E. Dufficy, Secy/Treas
303/433-3180
Fax: 303/433-3002

Space Frames, Inc.
1200 W. Main St.
Melrose Park, IL 60165
Thomas C. Chambers, President
708/345-3400
Fax: 708/345-3464

Stairways, Inc.
4166 Pinemont
Houston, TX 77018
John M. Anderson, President
713/680-3110
Fax: 713/680-2571

Stockton Products
4415 McGuire St.
North Las Vegas, NV 89030
Ernest H. Giusso, Vice Pres
702/651-1721
Fax: 702/651-0948

Superform USA, Inc.
P.O. Box 5375
Riverside, CA 92517-5375
Michael J. Reynolds/Sales Dept.
909/351-4100
Fax: 909/351-1189 [Int'l.]

Surface Design & Technology *
3695 East 11th Ave.
Hialeah, FL 33013
Rainer Gocksch, President
305/696-1127
Fax: 305/696-4064

Tajima Corp.
4336 San Fernando Road
Glendaleles, CA 91204
Kevin Norcross, Vice Pres/Sales
818/547-4595

Trego Industries, Inc.
P.O. Box 85
Red Oak, TX 75154
Lindley R. Stoker, President
214/617-3541
Fax: 214/576-8725

Tri-State Glass
1616 James Rogers Drive; P.O. Box
2631
Valdosta, GA 31603
Charles Mc Leod, Controller
912/244-8992
Fax: 912/244-2234

Tubular Specialties Mfg., Inc.
13011 S Spring St.
Los Angeles, CA 90061
Pam Watts, Inside Sales Dir.
310/515-4801
Fax: 310/217-0653

Tuttle Aluminum & Bronze, Inc.
120 Shadow Lawn Drive
Fishers, IN 46038
William D. Waugh, Genl Manager
317/842-2420
Fax: 317/845-1328

**United Metal Fabricators of Texas,
Inc.**
161 Glass St.
Dallas, TX 75207
Richard D. Moore, President
214/748-7185
Fax: 214/263-9089

Van Dam Iron Works
1813 Chicago Drive S.W.
Grand Rapids, MI 49509
Neal A. Stickland, President
616/452-8627
Fax: 616/(MAL)452-9354

Wagner: R & B Wagner, Inc.
4480 N 124th St.
Milwaukee, WI 53225
Henry N. Bills, Vice President
414/461-2111
Fax: 414/461-5124

Waltek, Inc.
11733 Chesterdale Road
Cincinnati, OH 45246
Dennis J. McGonerle, Vice President
513/552-4040
Fax: 513/552-4049

Welding Engrg. & Assembly Co., Inc.
2138 Harford Road
Baltimore, MD 21218
Craig T. Van Cutsem, Sales Manager
410/467-5114
Fax: 410/235-8033

Welding Work, Inc.
32 New Road
Madison, CT 06443
Walter P. Camp, Vice President
203/245-2731
Fax: 203/245-0823

Wenig Corp.
230 Manida St.
Bronx, NY 10474
Raymond Zimmerman, Vice Pres
212/542-3600
Fax: 212/542-3979

West Edge Design
P.O. Box 882442; Shipyard
San Francisco, CA 94188
Tony J. Dominski, Owner 415/822-3055
Fax: 415/822-3056

Western Fabricating Co., Inc.
3740 Podlin Drive
Franklin Park, IL 60131
Kenneth J. Hlavin, President
708/766-5342
Fax: 708/766-5409

Wrisco Industries, Inc.
21 Executive Ave.
Edison, NJ 08817
Richard M. Young, Div Mgr
908/287-8500
Fax: 908/287-2120

Zephyr Architectural Metals, Inc.
P.O. Box 472207
Tulsa, OK 74147
Stuart W. Gibbs, President
918/425-2300
Fax: 918/425-4747

05602 Metal Moldings

Accurate Metal Weatherstrip Co., Inc.
725 S. Fulton Ave.
Mt. Vernon, NY 10550
Fred O. Kammerer, President
914/668-6042
Fax: 914/668-6062

Also Div.
Amerimark
3101 Poplarwood Court
Raleigh, NC 27604
J. R. Wearne, Vice Pres/Mktg
919/876-9333
Fax: 919/878-1659

Bay State Metal Products, Inc.
80 Myrtle St.
North Quincy, MA 02171
Thomas H. Youngworth, President
617/328-1432
Fax: 617/773-0725

Berger Building Products
805 Pennsylvania Blvd
Feasterville, PA 19053
Dennis M. McGeady, Nat Sls Mgr.
215/355-1200
Fax: 215/355-7738

Blum: Julius Blum & Co.
P.O. Box 816
Carlstadt, NJ 07072
Anthony Leto, Adv. Mgr 201/438-4600
Fax: 201/438-6003

Chelsea Decorative Metal Co.
9603 Moonlight Drive.
Houston, TX 77096
Glenn A. Eldridge, Owner
713/721-9200
Fax: 713/776-8661

CMF/Colonial Moulding
30 Cit Ave, Bldg 15
Hyannis, MA 02601
Barry Magaliff, President
508/778-6382
Fax: 508/778-6385

Crescent Designed Metals, Inc.
5013 Grays Ave.
Philadelphia, PA 19143
Richard Katz, Manager 215/724-8640
Fax: 215/729-6727

Ducts, Inc.
3525 N. 42nd Ave.
Phoenix, AZ 85019
Vincent P. Faraci, Vice Pres
602/233-2980
Fax: 602/233-2983

Fashion, Inc.
1019 North St.
Ottawa, KS 66067
Lon M. Thompson, Sales Mgr
913/242-2811
Fax: 913/242-2022

Futura Industries
Div. Futura Corp.
Building H-11 Freeport Center; P.O.
Box 1506
Clearfield, UT 84016
Jim L. Graham, Store Fixture Sales
801/773-6282
Fax: 801/774-3226

George Ciocher, Inc.
148-71st St., P.O. Box 3027
Guttenberg, NJ 07093
George J. Ciocher, President
201/861-3150
Fax: 201/861-0027

Johnson Bros. Metal Forming Co.
5500 Mc Dermott Drive
Berkeley, IL 60163
Edwin O. Johnson, President
708/449-7050
Fax: 708/449-0042

Klauer Mfg. Co.
Metal Products Div.
1185 Roosevelt Ext; P.O. Box 59
Dubuque, IA 52001
William R. Klauer, President
319/582-7201
Fax: 319/582-2022

Loxreen Co., Inc., The
P.O. Box 4004
West Columbia, SC 29171
Kay E. Mc Cord, Mgr Marketing
803/822-8200
Fax: 803/822-8547

Mac Metals, Inc.
CN-1040
Harrison, NJ 07029
Jack Kruse, Sales Manager
800/631-9510
Fax: 201/997-7457

Macklanburg-Duncan
2095 Memorial Park Road
Gainesville, GA 30504
Andy Morris, Mktg Mgr 404/536-3371
Fax: 404/535-8701

Murray Sheet Metal Co.
3112 7th St.
Parkersburg, WV 26101
Jack R. Murray, President
304/422-5431
Fax: 304/428-4623

Norman: W.F. Norman Corp.
214 N Cedar St.
Nevada, MO 64772
Mark S. Quitino, V.P. 417/667-5552
Fax: 417/667-2708

Paz Systems, Inc.
140 Florida St.
Farmingdale, NY 11735
Edward Owsinski, Dir/Engrg
516/420-5959
Fax: 516/420-6948

Pemko Mfg. Co.
4226 Transport St.
Ventura, CA 93003
Charlie G. Kops, Sales MAnager
805/642-2600
Fax: 805/642-4109

Prismatic Stainless Steel Div.
Div. B & M Finishers Inc.
201 So. 31st St.
Kenilworth, NJ 07033
Robert S. Bramson, V.P. 908/214-5640
Fax: 908/241-5061

Stockton Products
4415 McGuire St.
North Las Vegas, NV 89030
Ernest H. Giusso, Vice Pres
702/651-1721
Fax: 702/651-0948

Tamlyn: R. H. Tamlyn & Sons, Inc.
10406 Cash Road
Stafford, TX 77477
Tom Tamlyn, President 800/334-1676
Fax: 713/499-8948

Wrisco Industries, Inc.
21 Executive Ave.
Edison, NJ 08817
Richard M. Young, Div Mgr
908/287-8500
Fax: 908/287-2120

05712 Straight Run Stairs

Acra Machine & Grinding
Div. Lortz & Son Mfg. Co.
3397 Edison Hwy
Bakersfield, CA 93307
Charles W. Lortz Jr, President
805/366-5566
Fax: 805/366-4955

Al-Steel Fabricators
P.O. Box 4380
Roanoke, VA 24015
O Hume Powers, Gen Mgr
703/344-6111
Fax: 703/344-2476

American Stair Corp.
One American Stair Plaza
Willow Springs, IL 60480
H. G. Kip James, National Sales Mgr.
800/872-7824
Fax: 708/839-1213

Auburn Iron Work, Inc.
6640 W. 99th Place
Chicago, IL 60415
Anthony J. Pietro, President
708/422-7330
Fax: 708/422-7336

Badger Railing
Div. Kinner Industries, Inc.
1611 W Canal St.
Milwaukee, WI 53233
Bob Kinnier, Pres 414/672-6090
Fax: 414/672-8700

Bar-Co, Inc.
Div. Alfab, Inc.
220 Boll Weevil Circle; P.O. Box 1334
Enterprise, AL 36331
M Neal Brown, V P Sales
205/347-9451
Fax: 205/393-4864

Bereza Iron Works, Inc.
87 Dewey Ave.
Rochester, NY 14608
Williams Goy, President 716/254-6311
Fax: 716/254-2533

Bradley Iron Works, Inc.
2345 Kerper Blvd; P.O. Box 1249
Dubuque, IA 52004
Robert J. Thill, Purchasing Agent
319/588-0577
Fax: 319/588-0570

Builders Steel Co.
601 E 12th St.
North Kansas City, MO 64116
Ronald T. Bruce, President
816/471-1626
Fax: 816/471-3792

Bustin Industrial Products, Inc.
401 Oak St.
East Stroudsburg, PA 18301
Joan Hunter, Marketing Manager
717/424-6500
Fax: 717/424-6453

Commercial Fabrication, Inc.
50 Patmos Court
St. Peters, MO 63376
Nancy L. Cromer, President
314/928-1086
Fax: 314/447-8456

Couturier Iron Craft, Inc.
5050 W River Road
Comstock Park, MI 49321
Richard J. Couturier, Dir/Pur
616/784-6780
Fax: 616/784-5077

Customized Industries, Inc.
214 West Main St.
Patchogue, NY 11772
Lee Dorfman, Pres 516/654-3554

D & H Steel Supply, Inc.
575 West 3615 South
Salt Lake City, UT 84115
Darwin Deakins, President
801/262-3301
Fax: 801/262-3487

Daka Corp.
RR 3, Box 65 F
Pine City, MN 55063
Kevin D. Anderson, President
612/629-6737
Fax: 612/627-3677

Daniel Industrial Metals, Inc.
6045 Southern Industrial Drive
Birmingham, AL 35235
David Shelton, Estimator
205/655-7869
Fax: 205/655-8731

Davis Iron Works, Inc.
P.O. Box 900; 1166 Benstein Road
Walled Lake, MI 48390
Frank G. Nehr, President 313/624-5960
Fax: 313/624-7030

Duffy: A.B. Duffy, Inc.
P.O. Box I; Crown Point Road
Thorofare, NJ 08086
B. Duffy, President 609/845-4900
Fax: 609/845-3821

Emerald Steel Fabricators, Inc.
29402 W Enid Road
Eugene, OR 97402
Jim L. Rundall, Mgr 503/688-1940
Fax: 503/688-9751

Engineered Products, Inc.
1844 Ardmore Blvd.
Pittsburgh, PA 15221
Joseph Stein, Vice Pres 412/242-6900
Fax: 412/242-5205

Equipto
225 So. Highland Ave.
Aurora, IL 60506
Rita Ruda, Admin Mktg Ass't
708/859-1000
Fax: 708/859-3255

F M B Systems, Inc.
70 Worthington Ave.
Harrison, NJ 07029
Frank M. Beatch, President
201/485-5544
Fax: 201/485-3005

Fries/Uni-Craft Corp.
977 W Main St.
Tipp City, OH 45371
James E. Sipple, Vice Pres/Gen Mgr
513/667-2471
Fax: 513/667-6902

**Galaxy Organization, The
Glass & Mirror Div.**
P.O. Box 10154; 277 Fairfield Road
Fairfield, NJ 07004
Eugene M. Negrin, President
201/575-3440
Fax: 201/575-5235

Grempp Steel Co.
14100 Western Ave.
Posen, IL 60469
Peter Samardzija, President
708/489-1000
Fax: 708/489-1000

Iron Masters, Inc.
1512 S. Mac Arthur
Oklahoma City, OK 73128
George R. Shilling, Pres 405/946-9973
Fax: 405/946-9975

Iron Shop, The
400 Reed Road; P.O. Box 547
Broomall, PA 19008
Howard Cohen, Secy Treas
215/544-7100
Fax: 215/544-7297

Iron Shopwork Corp.
P.O. Box 27
Mt. Ephraim, NJ 08059
Mario Rapanaro, Pres 609/456-5880
Fax: 609/456-5020

Jagler Industries, Inc.
220 Broadway
Huntington Station, NY 11746
John D. Kelly, President 516/421-2207
Fax: 516/421-2273

K/P Welding & Fabricating, Inc.
3209 So. 32nd St.; P.O. Box 1043
Sheboygan, WI 53082
Saunders Kohnje, President
414/458-7000
Fax: 414/458-8104

Kuno Steel Product Corp.
132 Duffy Ave.
Hicksville, NY 11801
Walter Weckenmann, Vice President
516/938-8500
Fax: 516/938-8516

La Salle Irons Works, Inc.
3110 La Salle St.
St. Louis, MO 63104
Lawrence W. Valli, President
314/771-5350
Fax: 314/771-5352

Lapeyre Stair, Inc.
P.O. Box 50699
New Orleans, LA 70150
Warren Hudson, General Manager
800/535-7631
Fax: 504/733-4393

Mainer Iron Works, Inc.
1001 South P St./P.O. Box 46
Ft. Smith, AR 72902
Mark D. Mainer, President
501/785-2577

Metal Fabricators Inc.
2806 22nd St.
Rockford, IL 61125
James W. Lytle, Vice President
815/399-4352
Fax: 815/399-1018

Metro Mfg, Inc.
3145 N 14th St.
St. Louis, MO 63107
Frank J. Perkins, Office Mgr
314/421-2443
Fax: 314/421-5904

Michael Bondi Metal Design
2801 Giant Road
Richmond, CA 94806
Susan L. Bondi, Vice President
510/236-2607
Fax: 510/236-2615

Michelmann Steel Construction Co.
137 N 2nd St.
Quincy, IL 62301
William F. Gerdes, President
217/222-0555
Fax: 217/222-0573

Murray Sheet Metal Co.
3112 7th St.
Parkersburg, WV 26101
Jack R. Murray, President
304/422-5431
Fax: 304/428-4623

New Hampshire Steel Fabricators, Inc.
17 Lamy Drive
Goffstown, NH 03045
Mark A. Ginnard, President
603/668-3464
Fax: 603/668-2703

North Shore Steel Co., Inc.
16 Oakville St.; P.O. Box 330
Lynn, MA 01905
Subbash Kakkur, President
617/598-1645
Fax: 617/598-9700

Offenhauser Co.
P.O. Box 230068
Houston, TX 77223
Robert H. Dillard, Pres 713/928-2981
Fax: 713/928-2465

**Penco Products
Sub. of Vesper Corp**
Brower Ave, P.O. Box 378
Oaks, PA 19456
Philip H. Krugler, Mgr. Mktg. Svcs
610/666-0500
Fax: 610/666-7561

Pettigrew's Custom Iron Metals
7301 Hines Place
Dallas, TX 75235
Betty Pettigrew, President
214/637-1494
Fax: 214/637-1507

Pittsburg Steel & Mfg. Co., Inc.
748 E. 520th Ave, U.S. 69 &; Country
Club Road
Pittsburg, KS 66762
Kirk N. Nelsen, President
316/231-8100
Fax: 316/231-0044

Reno Iron Works
290 Keystone Ave.
Reno, NV 89503
Andrea G. Pelter, Pres/C.E.O.
702/329-1111
Fax: 702/329-3555

Rik-Mar Fabricators, Inc.
P.O. Box 4232
Bryan, TX 77805
Richard Neal, President 409/779-1616
Fax: 409/822-0540

S. D. M Metals, Inc.
2480 Bright Star Road
Douglasville, GA 30134
Sarah McKay, President 404/942-7459
Fax: 404/920-2591

Scafo Corp.
P.O. Box 11215; 6212 East Main Ave
Spokane, WA 99211
Lawrence B. Stone, President
509/535-1571
Fax: 509/535-9130

Scalise & Co., Inc.
118 South 1st St.; P.O. Box 2251
Mc Allen, TX 78501
Michael A. Scalise, President
512/686-7191
Fax: 512/686-4861

Schmidt: W. A. Schmidt, Inc.
406 Caredean Drive
Horsham, PA 19044
Robert Schmidt, Vice President
215/443-7300
Fax: 215/443-0477

Schwartz's Forge & Metalworks, Inc.
P.O. Box 205, 2695 Rt. 315
Deansboro, NY 13328
Joel A. Schwartz, Vice Pres
315/841-4447
Fax: 315/841-4694

Seneca Environmental Products
1685 S. Seneca City Road 1; P.O. Box 429
Tiffin, OH 44883
C. William Harple, President
419/447-1282
Fax: 419/448-4048

Sharon Companies Ltd., The
959 Lake Road
Medina, OH 44256
Bernard J. Wrobe, Estimating & Supv
216/723-3225
Fax: 216/723-2350

Stairways, Inc.
4166 Pinemont
Houston, TX 77018
John M. Anderson, President
713/680-3110
Fax: 713/680-2571

Steel & Fabrication
724 S Marion St.
Salem, IL 62881
Marshall C. Smith, Pres 618/548-3017
Fax: 618/548-3062

Unique Spiral Stairs
RR 01, Box 1220, Benton Road
Albion, ME 04910
Darren A. Dumont 800/924-2985
Fax: 207/437-2415

Van Dam Iron Works
1813 Chicago Drive S. W.
Grand Rapids, MI 49509
Neal A. Stickland, President
616/452-8627
Fax: 616/(MAL)452-9354

W & W Sales, Ltd.
300 Airport Executive Park
Spring Valley, NY 10977
Ronald J. Haber, President
914/425-4000
Fax: 914/425-6156

Ward Mfg.
P.O. Box 307
Chester Heights, PA 19017
Jim Ward, Operations 610/459-8128
Fax: 610/459-0944

Washington Aluminum Co., Inc.
1330 Knecht Ave.
Baltimore, MD 21229
Stephanie C. Koleko, Sales Service Mgr.
410/242-1000
Fax: 410/247-4890

Weaver: Miles T. Weaver & Son, Inc.
2016 State Drive; P.O. Box 1183
Lebanon, PA 17042
Thomas E. Weaver, President
717/273-9318
Fax: 717/273-1767

Welding Engrg. & Assembly Co., Inc.
2138 Harford Road
Baltimore, MD 21218
Craig T. Van Cutsem, Sales Manager
410/467-5114
Fax: 410/235-8033

West Edge Design
P.O. Box 882442; Shipyard
San Francisco, CA 94188
Tony J. Dominski, Owner 415/822-3055
Fax: 415/822-3056

Yeargin Miscellaneous Metals
P.O. Box 372
Piedmont, SC 29673
Larry L. Baldwin, Purchasing Manager
803/845-6968
Fax: 803/845-5354

05715 Spiral & Circular Stairs

Accent Stairs
P.O. Box 192, 375 Hwy. 182
Berwick, LA 70342
Jack DeMent 800/842-8158
Fax: 504/395-4640 [Int'l.]

Boston Design Corporation
100 Magazine St.
Boston, MA 02119
617/442-6118; 800/225-5584 (outside MA)
Fax: 617/442-9633 [Int'l.]

Goddard Mfg.
Steel Spiral Stairs
P.O. Box 502
Logan, KS 67646
Christina Rundle 913/689-4341

05720 Railings & Handrails

ACI Distribution
a Div. of VVP America, Inc.
965 Ridge Lake Blvd., Ste. 300
Memphis, TN 38187
Laura Bowden 800/238-6057
Fax: 901/761-4114

Architectural Products By Outwater, L.L.C.
52 Passaic St.
Wood Ridge, NJ 07075
Carolyn McCrystall, Gen. Mgr.
800/835-4400
Fax: 800/835-4403 [Int'l.]

Julius Blum & Co., Inc. *
P.O. Box 816
Carlstadt, NJ 07072
Tony Leto 800/526-6293
Fax: 201/438-6003 [Int'l.]

Brass Smith, Inc.
2625 Walnut St.
Denver, CO 80203
Sales Dept. 800/662-9595
Fax: 303/296-2320 [Int'l.]

J.G. Braun Co.
7540 McCormick Blvd.
Skokie, IL 60076
Dan Sullivan, Sls. Rep. 800/323-4072;
312/761-4600
Fax: 708/674-2345 [Int'l.]

C. W. Cole & Company, Inc.
2560 N. Rosemead Blvd.
South El Monte, CA 91733-1593
Sam Serrano, Sales Mgr. 213/283-6688
Fax: 818/443-9253 [Int'l.]

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

CROWNaluma Corp.
3174 Marjan Dr.
Atlanta, GA 30340
Sales 800/521-9878
Fax: 404/457-5125 [Int'l.]

HEWI, Inc.
2851 Old Tree Dr.
Lancaster, PA 17603
Inside Sls. Dept. 717/293-1313
Fax: 717/293-3270 [Int'l.]

KDI Paragon, Inc.
12 Paulding St.
Pleasantville, NY 10570
Anthony Ruggiero, Sls. Mgr.
914/769-6221
Fax: 914/769-0670 [Int'l.]

Lawrence Metal Products Inc.
260 Spur Dr. South
Bay Shore, NY 11706
Sales/Service Dept. 800/441-0019;
516/666-0300
Fax: 516/666-0336 [Int'l.]

Robern, Inc.
1648 Winchester Rd.
Bensalem, PA 19020
Marketing Dept. 215/245-6550
Fax: 215/245-5067 [Int'l.]

Wylie Systems
1190 Fewster Dr.
Mississauga, ON L4W 1A1
Canada
Shawn Wylie 905/238-1619
Fax: 905/238-5623 [Int'l.]

05723 Treads & Nosings

Rigidized Metals Corp.
658 Ohio St.
Buffalo, NY 14203
Louis Martin/Sales Dept. 800/836-2580
Fax: 716/849-0401 [Int'l.]

Zero International Inc.
415 Concord Ave.
Bronx, NY 10455-4801
Elias Wexler, Pres. 718/585-3230;
800/635-5335
Fax: 718/292-2243 [Int'l.]

05725 Ornamental Metal Castings

Architectural Bronze & Aluminum Corp.
3638 W. Oakton St.
Skokie, IL 60076
Ken A. Cooper, Pres 708/674-3638
Fax: 708/674-3452

Boundary Fence & Railing System
131-02 Jamaica Ave.
Richmond Hill, NY 11418
Sibeni Aldo, President 800/628-8920
Fax: 718/805-9816

Brey & Krause Mfg. Co.
1209 W. Lehigh St.
Bethlehem, PA 18018
Jay Mundy, Cust Sales Rep
610/867-1401
Fax: 610/866-1433

Construction Services, Inc.
1111 Cedar Lake Road S.E.
Decatur, AL 35603
Chuck Reep, Sales Manager
205/355-7081
Fax: 205/351-9145

Decorative Metal Services, Inc.
7500-A N.E. 16th Ave.
Vancouver, WA 98666
Margaret E. Kibbee, Exec Vice Pres
206/695-7052
Fax: 206/695-9029

Eder Flag Mfg. Co., Inc.
1000 W. Rawson Ave.
Oak Creek, WI 53154
Engene J. Eder, Pres 800/558-6044
Fax: 414/764-1039

Edon Corp.
1160 Easton Road
Horsham, PA 19044
Ed Axel, Pres 215/672-8050
Fax: 215/672-9014

Fence Factory
Div. Agoura
29414 Roadside Drive
Agoura, CA 91301
Richard A. Stull, Sales Mgr
818/889-2240
Fax: 805/497-3479

Heary Bros Lighting Protection Co., Inc.
11291 Moore Road
Springville, NY 14141
Kenneth P. Heary, President
800/421-6141
Fax: 716/941-3828

Lake Shore Industries, Inc.
Div. Lake Shore Markers
1817 Poplar St.; P O Box 59
Erie, PA 16512
John M. De Angelo, President
800/458-0463
Fax: 814/453-4293

Livers Bronze Co., Inc.
1608 South Marsh Ave.; P.O. Box 266490
Kansas City, MO 64126
Roger Beard, Adv Mgr 816/833-2828
Fax: 816/833-0864

Mc Kenna: T. J. Mc Kenna Iron Works, Inc.
1209 Central Ave.
Glendora, NJ 08029
John J. Mc Kenna, President
609/939-1209

OMC Industries, Inc.
P.O. Box 3188
Bryan, TX 77805
Nancy P. Hardeman, Manager Sales & Mark 409/779-1400
Fax: 409/779-4900

Phillips Steel Co.
1368 West Anaheim St.
Long Beach, CA 90813
Daryl Phillips, Pres 310/435-7571
Fax: 310/437-1072

Sentry Electric Corp.
185 Buffalo Ave.
Freeport, NY 11520
Marvin Wittlin, President
516/379-4660
Fax: 516/378-0624

Superior Aluminum Products, Inc.
105 Francis St., P.O. Box 430
Russia, OH 45363
Edward L. Borchers, Pres
513/526-4065
Fax: 513/526-3904

Tajima Corp.
4336 San Fernando Road
Glendaleles, CA 91204
Kevin Norcross, Vice Pres/Sales
818/547-4595

Zephyr Architectural Metals, Inc.
P.O. Box 472207
Tulsa, OK 74147
Stuart W. Gibbs, President
918/425-2300
Fax: 918/425-4747

**05730 Column Covers
Custom Decorative Metal
Interior Panels Corner Pieces**

Architectural Speciality Products, Inc.
Chicago Metallic Corp.
9901 S 76th Ave.
Oak Lawn, IL 60455
Bob Hicks, Sales Mgr 800/388-0111
Fax: 708/233-0799

Architectural Specialty Products, Inc.
9901 S 76th Ave.
Bridgeview, IL 60455
Bob Hicks, Sales Mgr 708/233-0700
Fax: 708/233-0799

Ardmore Textured Metals
2850 Woodbridge Ave.
Edison, NJ 08837
John Horbal, Vice Pres 908/549-3800
Fax: 908/549-6435

Custom Enclosures, Inc.
11631 W. Grand Ave.
Northlake, IL 60164
John Lazar, Vice President
708/409-1111
Fax: 708/409-1153

LEED/Himmel Industries, Inc.
75 Leeder Hill Drive
Hamden, CT 06514
John A. Durand, Jr., Dir/Mktg
203/288-8484
Fax: 203/248-4484

**Pittcon Industries
of American Metal Forming Corp**
6409 Rhode Island Ave.
Riverdale, MD 20737
Frank Guy, General Manager
301/927-1000
Fax: 301/699-3898

Quickway Metal Fabricators, Inc.
P.O. Box 1378; East Broadway
Monticello, NY 12701
Marc Lerner, President 914/794-1900
Fax: 914/794-1903

05735 Perforated Metals

AlSCO Div.
Amerimark
3101 Poplarwood Court
Raleigh, NC 27604
J. R. Wearne, Vice Pres/Mktg
919/876-9333
Fax: 919/878-1659

Ametco Mfg. Corp.
P.O. Box 1210; 4326 Hamann Parkway
Willoughby, OH 44094
George T. Weber, Sales Manager
216/951-4300
Fax: 216/951-2542

Architectural Specialty Products, Inc.
9901 S 76th Ave.
Bridgeview, IL 60455
Bob Hicks, Sales Mgr 708/233-0700
Fax: 708/233-0799

Cook Screen Technologies, Inc.
1292 Glendale-Milford Road
Cincinnati, OH 45215
Zeke F. Zdenek, V.P. Mktg
410/771-9192
Fax: 410/771-2665

Davis Iron Works, Inc.
P.O. Box 900; 1166 Benstein Road
Walled Lake, MI 48390
Frank G. Nehr, President 313/624-5960
Fax: 313/624-7030

Diamond Mfg. Co.
243 West 8th St.
Wyoming, PA 18644
Donald E. Carter, V.P. S/M
800/233-9601

Empire Acoustical Systems
89 Park Ave West
Mansfield, OH 44902
Matt Simmons, Mktg Coord
419/522-0800
Fax: 419/522-7937

F-M Insulation, Inc.
806 NP Ave.
Fargo, ND 58102
Ordell Grant, Pres 800/248-6098
Fax: 701/293-8437

Federal Pipe & Supply Co.
6464 E. Mc Nichols
Detroit, MI 48212
Leon Saperstein, Treas 313/663-3006
Fax: 313/666-6466

Flexmaster USA, Inc.
5235 Ted St.
Houston, TX 77040
John R. Weyker, Vice Pres. Mktg.
713/462-7694
Fax: 713/939-8441

Harrington & King Perforating Co.
5655 W. Fillmore St.
Chicago, IL 60644
Thomas S. Morley, VP Sales & Mktg.
312/626-1800
Fax: 312/261-1686

Hendrick Mfg. Co.
Perforating Div.
7th Ave & Clideo Drive
Carbondale, PA 18407
Charles Kraus, Cust Serv Mgr
800/225-7373
Fax: 717/282-1506

Industrial Building Panels
1090 Chicago Road
Troy, MI 48083
Clarence E. Johns, President
810/588-4710
Fax: 810/585-8909

Klein Steel Service
961 Lyell Ave.
Rochester, NY 14606
David B. Hart, Mktg Manager
716/458-1040
Fax: 716/458-0678

Laubeck Corp.
Div. Cross/Laubenstein Mfg Co.
166 Dundaff St.
Carbondale, PA 18407
Davis Fleming, Sales/Mktg. Mgr.
717/282-4344
Fax: 717/282-4627

Mc Kenna: T. J. Mc Kenna Iron Works, Inc.
1209 Central Ave.
Glendora, NJ 08029
John J. Mc Kenna, President
609/939-1209

Metal Master
Div. RM/S Corp.
1440 S. Alvernon Way
Tucson, AZ 85711
John A. Richards, Vice President
602/325-3059
Fax: 602/325-6776

National Perforating Corp.
89 Parker St.
Clinton, MA 01510
Jeffrey C. Hall, V.P. Sales 508/368-8761
Fax: 508/365-7365

Rigidized Metals Corp.
658 Ohio St.
Buffalo, NY 14203
Louis Martin, Mktg. Mgr.
800/836-2580
Fax: 716/849-0401 [Int'l.]

Steel Ceilings, Inc.
500 N 3rd St.
Coshocton, OH 43812
Louis J. Heil, Natl Sales Mgr
614/622-4655
Fax: 614/622-8971

Steel Services, Inc.
5025 Starkey Road
Roanoke, VA 24014
William B. Hinchee, General Manager
703/774-4461
Fax: 703/774-1584

United Metal Fabricators of Texas, Inc.
161 Glass St.
Dallas, TX 75207
Richard D. Moore, President
214/748-7185
Fax: 214/263-9089

Winston Mfg. Corp.
P O Box 6440; 1064 Cherokee
Longview, TX 75608
John W. Kinsel, President
903/757-7341
Fax: 903/759-6986

05740 Ornamental Ironwork
Alabama Metal Industries Corp. & (AMICO)

3425 Fayette Ave.; P.O. Box 3928
Birmingham, AL 35208
Rhea Richardson, Mktg Mgr
205/787-2611
Fax: 205/786-6527

Alcorn Fence Co.

9901 Glenoaks Blvd; P.O. Box 1249
Sun Valley, CA 91353
Greg Erickson, Vice Pres 818/768-9719
Fax: 818/983-9650

All Valley Unit Step, Inc.

2102 N. 77 Sunshine Strip
Harlingen, TX 78550
Mack Harrell, Mgr 210/425-8038

Aluminum Fabricators, Inc.

3416 E 23rd St.
Kansas City, MO 64127
George W. Mansfield, President
816/231-8888
Fax: 816/483-8554

American Concrete Products Co.

6859 Q St.
Omaha, NE 68117
Rick Schroeder, General Manager
402/331-5775
Fax: 402/331-0742

Architectural Bronze Studio, Inc.

2600 South 10th St.
St. Louis, MO 63118
M. H. Linenbroker, President
314/773-2888
Fax: 314/773-2890

Auburn Iron Work, Inc.

6640 W. 99th Place
Chicago, IL 60415
Anthony J. Pietro, President
708/422-7330
Fax: 708/422-7336

Automatic Gate Supply Co.

Court Security Systems, Inc.
16521 Saticoy St.
Van Nuys, CA 91406
Keith W. Naber, Mgr 800/423-3090
Fax: 818/994-4217

Bay State Metal Products, Inc.

80 Myrtle St.
North Quincy, MA 02171
Thomas H. Youngworth, President
617/328-1432
Fax: 617/773-0725

Bike Security Racks Co.

RR#1, Box 476-B; North Dorchester
Road
Rumney, NH 03266
Tom. Sawyer, President 603/786-2757
Fax: 603/786-9652

Blue Valley Industries, Inc.

P.O. Box 205
Mexico, PA 17056
Wayne H. Haubert, President
717/436-8266
Fax: 717/527-2693

Boundary Fence & Railing System

131-02 Jamaica Ave.
Richmond Hill, NY 11418
Sibeni Aldo, President 800/628-8920
Fax: 718/805-9816

Bradley Iron Works, Inc.

2345 Kerper Blvd; P.O. Box 1249
Dubuque, IA 52004
Robert J. Thill, Purchasing Agent
319/588-0577
Fax: 319/588-0570

Cassidy Brothers Forge, Inc.

U. S. Route 1
Rowley, MA 01969
Peter J. Cassidy, Vice Pres
508/948-7303
Fax: 508/948-7629

Custom Iron, Inc.

201 1st St. E.
Zumbrota, MN 55992
Terry Driscoll, President 507/732-7696
Fax: 507/732-7837

Customized Industries, Inc.

214 West Main St.
Patchogue, NY 11772
Lee Dorfman, Pres 516/654-3554

Daka Corp.

RR 3, Box 65 F
Pine City, MN 55063
Kevin D. Anderson, President
612/629-6737
Fax: 612/627-3677

De Angelis Iron Work, Inc.

P.O. Box 251; 305 Depot St.
South Easton, MA 02375
K K O'Shaughnessy, Sales Manager
508/238-4310
Fax: 508/238-7757

Elegant Aluminum Products, Inc.

29605 Parkway
Roseville, MI 48066
Stephen P. Dalton, Sales Mgr
800/546-3362
Fax: 313/779-0980

Engineered Products, Inc.

1844 Ardmore Blvd.
Pittsburgh, PA 15221
Joseph Stein, Vice Pres 412/242-6900
Fax: 412/242-5205

ESCO

104 S. E. California Ave.
Topeka, KS 66607
Wayne H. Mc Cauley, Owner
913/234-5584
Fax: 913/234-5584

F M B Systems, Inc.

70 Worthington Ave.
Harrison, NJ 07029
Frank M. Beatch, President
201/485-5544
Fax: 201/485-3005

G-S Co., The

7920 Stansbury Road
Baltimore, MD 21222
Thomas J. Schap, Treas 410/284-9549
Fax: 410/282-6499

Gilpin Ironworks

1819 Patterson St.
Decatur, IN 46733
Ralph Sample, General Manager
219/724-9155
Fax: 800/348-0746

Guardian Access Systems

3431 E. Lind Road
Tucson, AZ 85716
David C. Roher, President
602/881-3380
Fax: 602/881-4490

Iron Craft Studio, Inc.

2663 Lombardy Lane
Dallas, TX 75220
David L. D'Avignon, Pres
214/352-3042
Fax: 214/352-1305

Jagler Industries, Inc.

220 Broadway
Huntington Station, NY 11746
John D. Kelly, President 516/421-2207
Fax: 516/421-2273

LMC Corp.

77 2nd Ave.
Paterson, NJ 07514
Jean Wiart, Exec. Vice Pres.
201/279-3573
Fax: 201/881-0235

Mainer Iron Works, Inc.

1001 South P St./P.O. Box 46
Ft. Smith, AR 72902
Mark D. Mainer, President
501/785-2577

Metal Fabricators Inc.

2806 22nd St.
Rockford, IL 61125
James W. Lytle, Vice President
815/399-4352
Fax: 815/399-1018

Metals Mfg. Co.

2395 South 2570 West
West Valley City, UT 84119
Stranley Tschaggeny, Sec Treas
801/972-0911
Fax: 801/972-0995

Moultrie Mfg. Co.

1403 Hwy 133 S/P.O. Box 1179; P.O. Box 1179
Moultrie, GA 31776
Jerrold L. Becker, National Sales Mng
912/985-1312
Fax: 912/890-7245

National Mfg.

811 Atlantic North
Kansas City, MO 64116
Don Eberting, National Sls Mgr.
816/221-8990

Pisor Indus/Carmichael Machine Co., Inc.

8210 Fair Oaks Blvd
Carmichael, CA 95608
Douglas Graham, Dir of Sales
916/944-2851
Fax: 916/944-1022

R & S Erection of Southern Alameda Co, Inc.

31298 San Antonio St.
Hayward, CA 94544
Gerald Trask, General Manager
510/489-6881
Fax: 510/489-8709

Reliable Ornamental Iron, Inc.

11101 Frankstown Road
Pittsburgh, PA 15235
J. Thomas Blackwood, Pres
412/731-2667

Republic Fence Co., Inc.

11309 Danube Ave.
Granada Hills, CA 91344
David M. Woolf, President
818/341-5323
Fax: 818/341-9185

Rote: A. B. Rote & Co.

P.O. Box 943
Lancaster, PA 17608
Andrew B. Rote, Pres 717/397-8191
Fax: 717/397-0387

S. D. M Metals, Inc.

2480 Bright Star Road
Douglasville, GA 30134
Sarah McKay, President 404/942-7459
Fax: 404/920-2591

Seidelhuber Metal Products, Inc.

23679 Bernhardt St.; P.O. Box 56688
Hayward, CA 94545
Michael Seidelhuber, President
510/293-0733
Fax: 510/293-0787

Semmerling Fence & Supply, Inc.

700 N Wolf Road
Wheeling, IL 60090
Todd Schwaba, Dir. Mktg.
800/422-5553
Fax: 708/532-0260

South Chester Iron Works
2717-25 W. 2nd St.
Chester, PA 19013
Mike Kruczaj, Vice Pres 215/494-1747
Fax: 215/494-3145

Specrail
P.O. Box 6308; 129 Leeder Hill Drive
Hamden, CT 06517
Scott Goodman, Mktg Mgr
203/248-6346
Fax: 203/248-8489

Topper & Griggs, Inc.
339 Cooke St, P.O. Box L
Plainville, CT 06062
Elyse J. Cilibert, Sec/Treas
203/747-5737
Fax: 203/747-0588

Tubular Specialties Mfg., Inc.
13011 S Spring St.
Los Angeles, CA 90061
Pam Watts, Inside Sales Dir.
310/515-4801
Fax: 310/217-0653

Tuttle Aluminum & Bronze, Inc.
120 Shadow Lawn Drive
Fishers, IN 46038
William D. Wagh, Genl Manager
317/842-2420
Fax: 317/845-1328

Weaver: Miles T. Weaver & Son, Inc.
2016 State Drive; P.O. Box 1183
Lebanon, PA 17042
Thomas E. Weaver, President
717/273-9318
Fax: 717/273-1767

Western Fabricating Co., Inc.
3740 Podlin Drive
Franklin Park, IL 60131
Kenneth J. Hlavin, President
708/766-5342
Fax: 708/766-5409

05800 Expansion Control

American Boa, Inc.
P O Box 1301; 1420 Redi Road
Cumming, GA 30130
Jerry Cudworth, Natl Sales Mgr
404/889-9400
Fax: 404/889-0661

Architectural Art Mfg., Inc.
Metals
3239 N. Hillside
Wichita, KS 67219
Bryon Jones/Sales 316/838-4291
Fax: 316/838-8502

Balco/Metalines, Inc.
2626 S. Sheridan
Wichita, KS 67217
Jorge Andreo, Vice Pres/Sales-Mktg
316/945-9328
Fax: 316/945-0789

Conspec Systems, Inc.
Box 380, Rte. 405
Muncy, PA 17756
Tech. Products Group 717/546-5941
Fax: 717/546-8022 [Int'l.]

D&B X-Pansion Joints, Inc.
P.O. Box 617
Blairstown, NJ 07825
Luke De Rosa, Vice Pres 908/362-5044
Fax: 908/362-6302

Emseal Joint Systems, Ltd.
108 Milk St.
Westborough, MA 01581
Mark Hensley, Technical Service
508/836-0280
Fax: 508/836-0281

ESE Machines, Inc.
407 Spackman Lane
Exton, PA 19341
Ewald A. Stellrecht, Pres
610/524-9066
Fax: 610/524-8503

Flexitone International Corp.
3227 Clayton Road
Concord, CA 94519
Stanley G. Jones, Chief Fin'l Officer
510/602-1100
Fax: 510/687-5600

Fry Reglet Corp.
625 South Palm Ave.
Alhambra, CA 91775
Sally Crosby, Sales & Mktg/Support
818/289-4744
Fax: 818/289-0537

Harris Specialty Chemicals, Inc.
formerly Hydrozo, Inc.
8570 Phillips Hwy. #108
Jacksonville, FL 32256
Customer Service 800/322-7825
Fax: 904/828-4992 [Int'l.]

Hydrozo
a Part of Harris Specialty Chemicals, Inc.
8570 Phillips Hwy., Ste. 108
Jacksonville, FL 32256
Matt Stoops/Communications Dept.
800/327-1570
Fax: 904-828-4991/92

Hydrozo/Jeene, Inc.-Ucrete
Div. Harris Specly Chem, Inc.
8570 Phillips Highway, Ste 108
Jacksonville, FL 32256
Ann M. Erney, Asst. Product Mgr.
904/828-4900
Fax: 904/828-4990

Illbruck, Inc.
Construction Products Div.
3800 Washington Ave. N
Minneapolis, MN 55412
Russell A. Leighton, Jr, V.P. Const.
Prods. 612/521-3555
Fax: 612/521-5639

Larsen Products Corp.
8264 Preston Ct.
Jessup, MD 20794
Jeff Larsen 800/633-6668
Fax: 301/776-2723 [Int'l.]

Metalex Corp.
P.O. Box 399; 1530 Artaius Pkwy
Libertyville, IL 60048
Donald M. Eads, VP Sales
800/323-0792
Fax: 708/362-7939

MM Systems Corp.
4520 Elmdale Drive
Tucker, GA 30085
R. W. Driggers, Exec Vive President
404/938-7570
Fax: 404/939-3006

National Varnish Co.
609 St. Jean
Detroit, MI 48214
Robert A. Bair, Pres 313/823-7500
Fax: 313/331-4726

Pawling Corporation
Standard Products Div. *
Borden Lane
Wassaic, NY 12592
Michael Cunningham 800/431-3456
Fax: 800/451-2200 [Int'l.]

Phoenix Building Products, Inc.
P.O. Box 778
Horsham, PA 19044
Walter F. Mullen, President
215/675-7373
Fax: 215/675-9555

Progress Unlimited, Inc.
381 Sunrise Highway
Lynbrook, NY 11563
Arthur Gallub, President 516/593-4142
Fax: 516/593-7616

Rizza: Michael Rizza Co., Inc.
1027-B Detroit Ave.
Concord, CA 94518
Michael Rizza, President 510/603-9550

Roof Products & Systems Corp.
484 N Thomas Drive
Bensenville, IL 60106
Ronald W. Resech, Vice Pres. Sales
708/595-7320
Fax: 708/766-5259

Universal Metal Hose Co., Inc.
2133 S Kedzie Ave.
Chicago, IL 60623
Tom Kosirowski, Mktg/Sales Manager
312/277-0700
Fax: 312/277-0727

Wiley Cork Co., Inc.
14th & Chursh St.
Wilmington, DE 19802
Marty Wiley, President 302/658-6518

VULCRAFT Steel Joists and Steel Girders

Why should you use VULCRAFT Steel Joists instead of other building systems?

Economy. VULCRAFT Steel Joists, made of basic low cost/high strength steel, are fast and easy to construct.

Because VULCRAFT Joists require only light-weight, simple span erection they also require less job site labor and crane cost. All-weather, time-saving construction is another important factor, as well as further economies in beams, columns and foundations from reduced deadload.

Economies resulting from increased bay sizes — with little increase in cost due to steel's high strength — are still another factor. It means fewer columns and beams are needed and more

efficient design and erection of primary framing is possible.

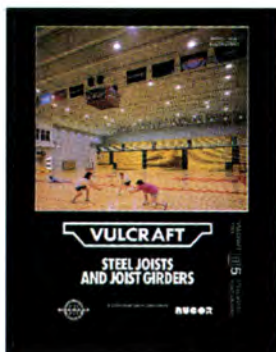
Increased bay sizes also mean **increased profits** for owners due to greater flexibility in floor plan layouts and efficient room arrangements.

Lighter-weight **open web design** also results in longer floor spans and maximum ceiling height, because ducts and piping can be installed through the web system.

In addition **VULCRAFT has the largest manufacturing capacity in the industry** and can assure completion of even the largest projects on time. VULCRAFT's large inventory of steel allows fabrication of most jobs without waiting for mill rollings . . . while fast, on-time delivery is assured through VULCRAFT's

large fleet of more than 100 trucks.

Six strategically located plants **efficiently** serve every part of the country and VULCRAFT's knowledgeable and experienced engineers will lend valuable help to the specifying architect and engineer.



Free Literature:

VULCRAFT's design manual contains extensive information. Sections include General Information, K-Series, CS Series, Accessories and Details, LH & DLH Series, SLH Series, Joist Girders, Fire Rating, Economical Joist Guide and Combined Load Tables, Recommended Code of Standard Practice.

For Additional Information and Literature Contact:

P.O. Box 637, Brigham City, UT 84302 801-734-9433 fax: 801-723-5423
P.O. Box 100520, Florence, SC 29501 803-662-0381 fax: 803-662-3132
P.O. Box 169, Fort Payne, AL 35967 205-845-2460 fax: 205-845-1090
P.O. Box 186, Grapeland, TX 75844 409-687-4665 fax: 409-687-4290
P.O. Box 59, Norfolk, NE 68702 402-644-8500 fax: 402-644-8528
P.O. Box 1000, St. Joe, IN 46785 219-337-5411 fax: 219-337-5331

For product details, refer to Catalog 05100/VUL in Sweet's
For a local VULCRAFT rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0693
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Stock Components Catalog For Architectural Metalwork

Catalog 16 describes the complete line of architectural metal components carried by Julius Blum & Co.

Every item listed is regularly carried in stock — in substantial quantities — and shipment is assured within a few days after receipt of order. Available components include:

JB Glass Rail® - Metal railing components for use with 1/2" and 3/4" tempered glass.

Connectorail® - Non-welded pipe railing system in aluminum, bronze, and stainless steel.

Colorail® - Extruded plastic handrail in 12 colors and 10 shapes.

Carlstadt® Railing System - Versatile post and rail systems in a variety of metals and acrylic/wood.

Traditional Railings - Handrail, treillage, fittings, and decorative ornaments.

Handrail Brackets, Expansion Joints, Thresholds and Mouldings; Tubing, Bars and Shapes - Available in aluminum, bronze, steel, stainless steel, and nickel-silver.

Elevator Cab Components - Sills, handrails, and brackets for vertical mounting.

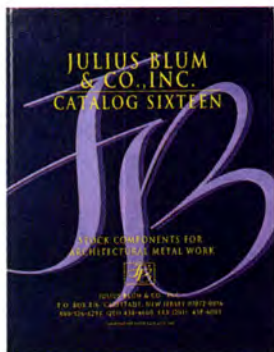
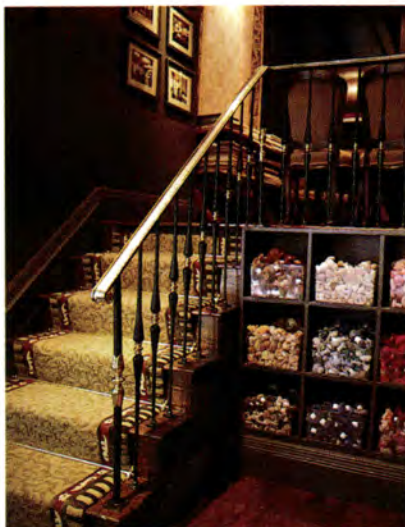
Catalog 16 also includes a complete Engineering Data section to assist in the proper structural design of various handrail systems.

Julius Blum & Co. railing systems have been developed to meet industry standards and code safety requirements when railings are designed and assembled in accordance with engineering data and instructions provided in the catalog. In addition, handrail brackets and facia

mountings have been thoroughly tested for structural adequacy.

Building code requirements and safety rules vary from one locality and from one type of structure to another, and are subject to periodic revision. It is therefore incumbent upon designers to acquaint themselves with these regulations and comply with all codes and regulations governing each project.

Because details and availability are subject to change, a toll-free call will bring prompt answers to any questions about these materials.



Free Literature:

Catalog 16 is extensive — 132 pages — and describes the complete line of Julius Blum & Co. architectural metal components.

For Additional Information and Literature Contact:

Julius Blum & Co., Inc.

P.O. Box 816, Carlstadt, NJ 07072

201-438-4600 fax: 201-468-6003

Or call 800-526-6293

For product details, refer to Catalog 05720/BLL in Sweet's
For a local Julius Blum & Co., rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0041.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



New Nickel-Silver Handrails

A new line of handrail sections extruded from nickel-silver alloy is available from Julius Blum & Co., Inc.

Nickel-silver has a warm, silver glow. When polished, it has the appearance of stainless steel with a trace of gold.

If left unprotected, it will tarnish from a gray-brown to a finely mottled gray-green patina in about six years. (If the patina is not desired, the finish can be protected by applying either a high quality lacquer or wax.)

A new handrail material. Shown for the first time by Julius Blum & Co. in March 1993 — at METALfab — this handsome new line of handrail sections has attracted the favorable attention of numerous designers and fabricators.

Much of this interest has been generated by the properties and workability of nickel-silver — which is excellent when cold-worked and joined either by brazing or soldering.

Nickel-silver is, in fact, a copper alloy — CDA 798. The chemical composition is 47.7% copper, 7.4% nickel, 2% manganese, 2% lead, and 40.9% zinc. It contains no silver.

Mechanical Properties:

Allowable Bending Stress for Design	24000 psi
Expected Minimum Yield	40000 psi
Modulus of Elasticity	8×10^6

Julius Blum & Co. stocks two handsome and distinctly different handrail designs extruded from the nickel-silver alloy (section numbers 5235 and 5274). Both are stocked in a mill finish.

Cast corner bends and endpieces are also in stock, available with a #4 satin finish. And channels ($1\frac{1}{2}" \times \frac{1}{2}" \times \frac{1}{8}"$) and flat bars ($\frac{1}{8}" \times 1\frac{1}{2}"$) in nickel-silver are available for closing the bottoms of the handrails, as necessary.

The wall bracket — number 193 — is also stocked in nickel-silver.



Free Literature:

Catalog 16 is a recently revised, 132-page directory to the full line of Julius Blum & Co. architectural metal components. It also includes a complete Engineering Data section to assist in the proper structural design of various handrail systems.

For Additional Information and Literature Contact:

Julius Blum & Co., Inc.
P.O. Box 816, Carlstadt, NJ 07072
201-438-4600 fax: 201-468-6003
Or call 800-526-6293

For product details, refer to Catalog 05720/BLL in Sweet's
For a local Julius Blum & Co., Inc. rep or distributor . . .
Call SWEET'S BuyLine at 800-892-1165 and refer to Code #0041.
(From overseas, call SWEET'S BuyLine by Fax at 309-686-4423)



C/S Group Flush Joint Systems: An Elegant Solution

Introducing C/S Group joint seals — designed to blend perfectly with adjacent surfaces.

Architects have long sought to conceal, or at least minimize, expansion joints. While they needed to provide for building movement, they weren't satisfied with the bulky, unsightly plates that were commonly available. Besides being ugly, many of these contraptions were dirt-collecting maintenance problems and potential tripping hazards.

Enter the C/S Group who — along with modern thermoplastics technology — brings you the ultimate flexible joint seals. C/S Group Flush Expansion Joint Covers feature rugged aluminum components and precisely-fitting gaskets of advanced co-extruded thermoplastic materials.

These clean, simple, unobtrusive systems can blend into the most elegantly appointed interiors.

Styles and colors for every need.

Flush seals are offered in 1" to 16" widths in 4 standard colors. They're available in every shape you'll probably ever need and in custom colors for larger projects. Additionally, their finely engineered aluminum carriers accept all sorts of wall and floor finishes. Optional center plates can include recesses for carpet or tile. And C/S Group Flush Seals are so smooth that the most delicate equipment can roll over them with ease.

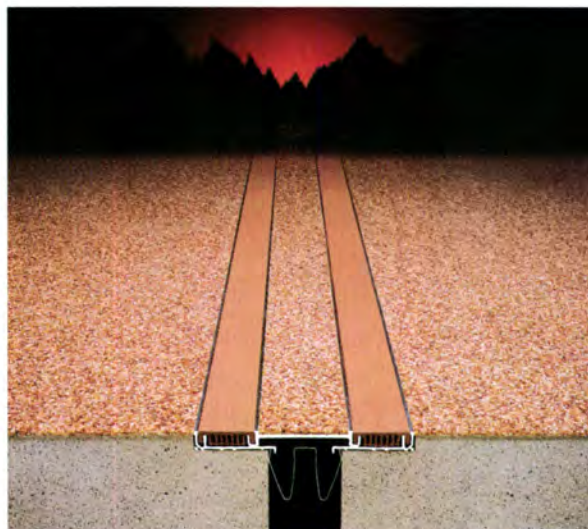
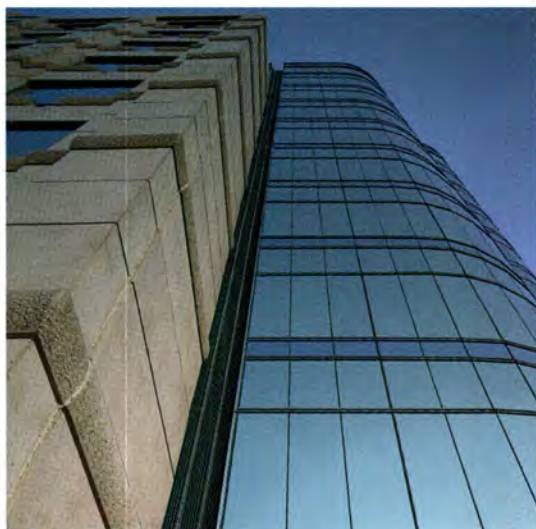
Flush, unobtrusive seismic covers.

The "Seismic Policeman" — a proprietary design feature — provides a flush appearing cover for the widest joints with the added movement capability required for seismic events. This design

can also accept brick and stone paver inlays to effect a concealed cover system for exterior plaza applications. Matching wall and ceiling covers complete the industry's first low visibility, flexible, integrated seismic system.

Exterior harmony. C/S exterior seals are manufactured from thermoplastic gaskets in widths to 16". These systems employ factory produced, heat welded transitions for total weather proofing — even at vulnerable roof edges and parapets. Add C/S Group's Flexible Bellows Roof Covers, and the complete exterior envelope may now be handsomely sealed with covers capable of omni-directional movement.

THE C/S GROUP



Free Literature:

The C/S Group is offering this informative 24-page brochure on its complete line of expansion joint systems. Included are flush cover assemblies, seismic flush cover assemblies, fire barrier systems, vertical exterior seals, roof covers, and more. Photographs, schematics, selection charts and specification details are also included.

For a copy, call Ms. Shere Best at 800-233-8494 or fax your request to 717-546-5167.

For Additional Information and Literature Contact:

William Sampsell
Conspec Systems, Inc.
P.O. Box 380
Muncy, PA 17756
800-233-8493 fax: 717-546-5169

For product details, refer to Catalog 05800/CON in Sweet's
For a local C/S Group rep or distributor . . .
Call SWEET'S BuyLine at 800-892-1165 and refer to Code #1803
(From overseas, call SWEET'S BuyLine by Fax at 309-686-4423)



06009 Wood Species Information
06010 Lumber
06060 Connectors & Supports
06105 Treated Wood Foundations
06115 Gypsum Sheathing
06118 Laminated & Processed Sheets
06124 Fiberboard Sheets & Decking
06125 Wood Decking
06132 Mill-Framed Structures
06150 Composite Wood-Metal Framing
06170 Prefabricated Structural Wood
06180 Glued Laminated Timber
06190 Prefabricated Wood Joists & Trusses
06240 Laminates
06250 Prefinished Wood Paneling
06260 Board Paneling
06300 Wood Treatment
06400 Architectural Woodwork
06405 Simulated Architectural Woodwork
06410 Custom Casework
06412 Cabinet & Drawer Hardware
06420 Wood Panelwork
06430 Wood Stairs & Handrails
06432 Ladders
06482 Wood Veneers & Flitches
06500 Structural Plastics
06600 Plastic Fabrications
06610 Glass Fiber & Resin Fabrications
06650 Solid Polymer Fabrications

06009 Wood Species Information

American Walnut Mfg. Association
 260 South 1st St, Suite 2
 Zionsville, IN 46077
 Larry R. Frye, Exec Director
 317/873-8780
 Fax: 317/873-8788

Bacon: R. S. Bacon Veneer Co.
 100 South Mannheim Road
 Hillside, IL 60162
 James A. McCracken, President
 708/547-6673
 Fax: 708/547-7943

Baker Hardwood Lumber Co., Inc.
 3131 Hoover Ave.
 National City, CA 91950
 Bob O'Neal, Sales Mgr.
 619/263-8102
 Fax: 619/477-5690

Bangkok International/Continental Woodworking, Inc.
 6 North Drive
 Tabernacle, NJ 08088
 Tony Dovell, President
 215/537-5800
 Fax: 215/743-3179

Brunsell Lumber & Millwork
 4611 W. Beltline Hwy
 Madison, WI 53711
 Ronald P. Kneebone, President
 608/275-7171
 Fax: 608/275-7179

Coastal Lumber & Home Center, Inc.
 2408 Ashley River Road
 Charleston, SC 29414
 Bill Hallbritter, Pres
 803/766-2341

Crissey Fowler Lumber Co.
 P O Box 1578
 Colorado Springs, CO 80901
 Kent Brosh, President
 719/473-2411
 Fax: 719/473-0653

Donver, Inc.
 4185 Killbuck Road; P.O. Box 181
 Killbuck, NY 14748
 Donald A. Vershay, President
 716/945-1910
 Fax: 716/945-4047

Fine Hardwood Veneer Association.
 260 South 1st St, Suite 2
 Zionsville, IN 46077
 Larry R. Frye, Executive Director
 317/873-8780
 Fax: 317/873-8788

House of Moulding
 15202 Oxnard St.
 Van Nuys, CA 91411
 Terry Torrance, Manager
 818/781-5300
 Fax: 818/994-7848

Kentucky Wood Floors/Millwork
 P.O. Box 33276
 Louisville, KY 40232
 John P. Stern, Pres
 502/451-6024
 Fax: 502/451-6027

Northern Land & Lumber Co.
 P.O. Box 291; Bay View Location
 Escamaba, MI 49829
 John T. Walbridge, Pres
 906/786-2994
 Fax: 906/786-2926

Onmose Wood Preserving, Division
 P.O. Drawer O
 Griffin, GA 30224
 Suzanne Pacitti, Mkt Comm Mgr
 404/228-2434

Saunders: Jim Saunders Wood Specialties, Inc.
 P.O. Box 149; East 9th St. North
 Park Falls, WI 54552
 John L. Halpin, Sales Mgr
 715/762-3916
 Fax: 715/762-3672

Southern Pine Council
 Box 641700
 Kenner, LA 70064
 Richard B. Wallace, Media Dir.
 504/443-4464
 Fax: 504/443-6612

Timber Holdings Ltd.
 2400 Cornell St.
 Milwaukee, WI 53209
 Jackie Falbo/Sales Dept.
 414/445-8989
 Fax: 414/445-9155 [Int'l.]

Western Wood Products Associates
 522 SW Fifth Ave.
 Portland, OR 97204
 Robert J. Petow, Exec Dir/Mktg-Comms
 503/224-3930
 Fax: 503/224-3934

Wheeler Consolidated, Inc.
 P.O. Box 26100
 St. Louis, MN 55426
 Richard H. Uran, Mktg Mgr Engrg Prod.
 612/929-7854
 Fax: 612/929-2909

06010 Lumber

Boise Cascade Corporation
 One Jefferson Sq.
 Boise, ID 83702
 Melissa Pratt
 208/384-4869
 Fax: 208/384-6099

California Redwood Association
 405 Enfronte Dr.
 Novato, CA 94949
 Bonnie Meister
 415/382-0662
 [Int'l.]

Georgia-Pacific Corp.
 133 Peachtree St., N.E.
 Atlanta, GA 30303
 800-BUILD-GP

Mountain Lumber Company
 P.O. Box 289
 Ruckersville, VA 22968
 Willie Drake
 804/295-1922
 Fax: 804/985-4105 [Int'l.]

Outwater Plastic/Industries
 4 Passaic St.
 Wood Ridge, NJ 07075
 Peter Sardoski, Sls. Mgr.
 800/631-8375
 Fax: 800/888-3315 [Int'l.]

Timber Holdings Ltd.
 2400 Cornell St.
 Milwaukee, WI 53209
 Jackie Falbo/Sales Dept.
 414/445-8989
 Fax: 414/445-9155 [Int'l.]

Western Wood Products Association
 Yeon Bldg., 522 S.W. Fifth Ave.
 Portland, OR 97204
 Frank Stewart, Dir., Tech. & Field Svcs.
 503/224-3930
 Fax: 503/224-3934 [Int'l.]

06060 Connectors & Supports

Admiral Steel L.P.
 4152 W 123rd St.
 Alsip, IL 60658
 Mark J. Tolliver, CEO
 708/388-9600
 Fax: 708/388-9317

Alpine Engineered Products, Inc.
 P.O. Box 2225
 Pompano Beach, FL 33061
 Donald Kitzmiller, Advt/Mktg Mgr
 305/781-3333
 Fax: 305/784-1647

Architectural Carpentry Material, Inc.
 6025 Denton Drive
 Dallas, TX 75235
 Ben B. Calvary, President
 214/350-1341
 Fax: 214/350-6603

Brunsell Lumber & Millwork
 4611 W. Beltline Hwy
 Madison, WI 53711
 Ronald P. Kneebone, President
 608/275-7171
 Fax: 608/275-7179

Carolina Truss Systems, Inc.
 351 International Circle; P.O. Box 1049
 Summerville, SC 29483
 Jack H. Mc Canley, President
 803/875-0550
 Fax: 803/871-0603

Cleveland Steel Specialty Co.
 1440 S. Industrial Ave.
 Cleveland, OH 44137
 R W. Ehrhardt, Jr, Vice Pres
 216/475-7660
 Fax: 216/475-7664

Creative Pultrusions, Inc.
Div Headquarters
 Pleasantville Industrial Park; P.O. Box 6
 Alum Bank, PA 15521
 Kimberly M. Bakale, Dir/Mktg
 814/839-4186
 Fax: 814/839-4276

Crissey Fowler Lumber Co.
 P O Box 1578
 Colorado Springs, CO 80901
 Kent Brosh, President
 719/473-2411
 Fax: 719/473-0653

Harlen Metal Products, Inc.
 300 West Carob St.
 Compton, CA 90220
 Nora E. Paller, President
 310/886-8000
 Fax: 213/604-1021

K.C. Metal Products, Inc.
 1960 Hartog Drive
 San Jose, CA 95131
 Susan G. Christensen, Office Manager
 408/436-8754
 Fax: 408/436-0938

Outwater Plastic/Industries
 4 Passaic St.
 Wood Ridge, NJ 07075
 Peter Sardoski, Sls. Mgr.
 800/631-8375
 Fax: 800/888-3315 [Int'l.]

Quintek, Inc.
 1350 West 200 South
 Lidon, UT 84042
 James B. Jacobson, President
 801/785-8787
 Fax: 801/785-8787

S. E. Metals Mfg. Co., Inc.
P.O. Box 26347
Jacksonville, FL 32218
Harvel Crumley, Vice Pres
904/757-4200

Silver Metal Products, Inc.
2150 Kitty Hawk Road
Livermore, CA 94550
Edward P. Mooers, Vice Pres/Mktg
510/449-4100
Fax: 510/373-9213

Simpson Strong-Tie Co., Inc.
4637 Chabot Drive, #200
Pleasanton, CA 94588
Rob Guzitcowstic, Mktg Mgr.
510/562-7775
Fax: 510/562-7946

**Solar Group Div., The
Enamel Products & Plating Co.**
111 Felbush Road
Taylorsville, MS 39168
Donnie A. Anderson, Prod Mgr
601/785-4711
Fax: 601/785-4559

Southern Components, Inc.
P.O. Box 29010
Shreveport, LA 71149
Robert L. Ward, Sec-Treas
318/687-3330
Fax: 318/686-5159

Tamlyn: R. H. Tamlyn & Sons, Inc.
10406 Cash Road
Stafford, TX 77477
Tom Tamlyn, President 800/334-1676
Fax: 713/499-8948

**United Steel Products Co.
Kant-Sag Lumber Connectors**
703 Rogers Drive
Montgomery, MN 56069
Chris Dehning, Advertising Mgr.
800/328-5934
Fax: 612/364-8762

**06105 Treated Wood
Foundations**

**American Wood
Div. Powe Timber Co.**
P.O. Box 1532; 114 South 10th Ave.
Hattiesburg, MS 39403
William A. Powe, Jr, President
601/545-7600
Fax: 601/545-7602

**Architectural Carpentry Material,
Inc.**
6025 Denton Drive
Dallas, TX 75235
Ben B. Calvary, President
214/350-1341
Fax: 214/350-6603

Baxter: J. H. Baxter & Co.
1700 S El Camino Real
San Mateo, CA 94402

Sande L. Lavino, Vice Pres/Sales
415/349-0201
Fax: 415/570-6878

Chemical Specialties, Inc. (CSI)
One Woodlawn Green, Suite 250
Charlotte, NC 28217
Jim M. Saur, Vice Pres Marketing
704/522-0825
Fax: 704/527-8232

Citation Homes, Inc.
1100 Lake St.; P.O. Box AF
Spirit Lake, IA 51360
Mike Stineman, Pres 712/336-2156
Fax: 712/336-4779

Fabricated Wood Products, Inc.
P.O. Box 154, I-35 N
Owatonna, MN 55060
Richard Wesley, Pres 507/451-1019
Fax: 507/451-5103

Hoover Treated Wood Products, Inc.
P.O. Box 746
Thomson, GA 30824
Ray A. Miller, VP Mktg 706/595-5058
Fax: 706/595-1326

**International Paper Corp.
Wood Products Div.**
6600 LBJ Freeway
Dallas, TX 75380
W. F. Camp, Mgr Mkt Analysis & P
214/934-6000
Fax: 214/934-4011

Manufactured Homes, Inc.
330 South Kalmazoo Ave.
Marshall, MI 49068
Jimmie L. Young, President
616/781-2887
Fax: 616/781-3524

Morton Buildings, Inc.
P.O. Box 399, 252 W. Adams
Morton, IL 61550
Steven J. Venden, Central Regional
Man 309/263-7474

Pageant Homes, Inc.
4000 E. Holt Road
Holt, MI 48842
Bruce G. Korstange, Gen Mgr
517/694-0434
Fax: 517/694-6269

Permapost Products Co.
25000 SW TV Highway
Hillsboro, OR 97123
David W. Bond, COO 503/648-4156
Fax: 503/648-6383

Woodmaster Foundations, Inc.
Box 66, 845 Dexter
Prescott, WI 54021
Wayne J. Kimber, Pres 715/262-3655
Fax: 715/262-5079

06115 Gypsum Sheathing

Temple-Inland Forest Products
P O Drawer N; 303 S Temple
Diboll, TX 75941
Roger B. Smart, Mgr Mktg Svc
409/829-1220
Fax: 800/426-7382

**06118 Laminated &
Processed Sheets**

ABTCO, Inc.
3250 W Big Beaver Road
Troy, MI 48064
R P Livermore, Mktg Comm Mgr
313/649-3300
Fax: 313/649-3139

Architectural Woodworking, Inc.
709 Haines Ave. N.W.
Albuquerque, NM 87102
Howard R. Lewin, President
505/242-8774
Fax: 505/242-8866

Baker Hardwood Lumber Co., Inc.
3131 Hoover Ave.
National City, CA 91950
Bob O'Neal, Sales Mgr. 619/263-8102
Fax: 619/477-6690

Capitol Partitions, Inc.
9630 Gerwig Lane
Columbia, MD 21046
James V. Arnaiz, Pres. 410/381-7060
Fax: 410/381-7072

Chesapeake Hardwood Products, Inc.
Route 100, Box 80
Hancock, VT 05748
Robert L. Mc Cubbins, Manager
802/767-3111
Fax: 802/767-4346

Continental Forest Products, Inc.
P.O. Box 159
Lake Oswego, OR 97034
Jon Skinner, Traffic Manager
503/635-3681
Fax: 503/635-3685

Endres Wood-Plastics, Inc.
Eleven & Susquehanna
Huntingdon, PA 16652
Arthur r. Neary, Chairman
814/643-1860
Fax: 814/643-1471

Fiberglass Masters Technologies
1609-P Haemer St.
Levittown, PA 19057
Eugene G. Kennedy, President
215/943-4567
Fax: 215/943-4540

Flairwood Industries, Inc.
6230 Norton Center Drive
Norton Shores, MI 49441
Paul D. Remondino, President
616/798-8324

Formica Corp. *
10155 Reading Road
Cincinnati, OH 45241
Sharon B. Morgan, Nat'l Specifications
513/786-3400
Fax: 513/786-3024

G/L Veneer Co.
2224 E. Slauson
Huntington, CA 90255
Jeffrey Levin, Pres 213/582-5203
Fax: 213/582-9681

**International Paper
Div. Uniwood**
P.O. Box 1839
Statesville, NC 28687
Dennis R. Setzer, Product Mgr
800/438-1701
Fax: 704/878-2708

**International Paper Corp.
Wood Products Div.**
6600 LBJ Freeway
Dallas, TX 75380
W. F. Camp, Mgr Mkt Analysis & P
214/934-6000
Fax: 214/934-4011

Kemlite, Co.
104 N Chicago St.
Joliet, IL 60431
Kimberly A. Nichols, Advertising
Coord. 815/727-5000
Fax: 815/727-1527

Norfield Corp.
36 Kenosia Ave.
Danbury, CT 06810
Edwin Phelps, President/Sales
203/792-5110
Fax: 203/797-0390

Oberflex, Inc. C/O Wood Tape
1717 Cable Drive
Conover, NC 28613
Sherry Street, Customer Service Mgr
800/833-8428
Fax: 704/465-2325

Paz Systems, Inc.
140 Florida St.
Farmingdale, NY 11735
Edward Owsinski, Dir/Engrg
516/420-5959
Fax: 516/420-6948

Quintek, Inc.
1350 West 200 South
Lidon, UT 84042
James B. Jacobson, President
801/785-8787
Fax: 801/785-8787

Rangine Corp.
114 Union St.
Millis, MA 02054
Keivan Towfigh, President
508/376-4545
Fax: 508/376-8079

Reef Industries, Inc.
P.O. Box 750250
Houston, TX 77275
Phil Drake, Mktg Mgr 800/231-6074
Fax: 713/947-2053

Stevens Instruments, Inc.
704 West Main St.
Teutopolis, IL 62467
Thomas L. Wegeman, President
217/857-6411
Fax: 217/857-3638

Topco Laminates Corp.
600 N. Franklin
Ft. Scott, KS 66701
John S. Buell, Vice President
316/223-4460
Fax: 316/223-3895

Trimac Panel Products
P.O. Box 25277
Portland, OR 97225
M H. Hartmeier, President
503/297-1826
Fax: 503/297-9049

U. S. Foam, Inc.
630 Martin Ave.
Santa Clara, CA 95050
Michael Boynoff, Mktg Manager
408/988-6700
Fax: 408/988-6799

**Westinghouse Specialty Materials
Div. Westinghouse Corp.**
304 North Hoover
Hampton, SC 29924
Purcell C. Stybr, Operations Manager
800/845-4790

**Willamette Industries
Duraflake Div.**
2550 Old Salem Rd.
Albany, OR 97321
Geoff Gross, Sls. Engr 503/928-3341
Fax: 503/928-4116 [Int'l.]

Woodcraft Industries, Inc.
809 Burlington Road
Ft. Worth, TX 76179
Jeffrey E. Gern, Sales 817/232-8961
Fax: 817/847-6929

06124 Fiberboard Sheets & Decking

**Homasote Company
Millboard Div.**
Lower Ferry Rd.
West Trenton, NJ 08628-0240
Thomas B. Petrino, Natl. Sls. Mgr.
800/247-9491
Fax: 609/530-1584 [Int'l.]

Martin Fire Proofing Corp.
2200 Military Rd.
Tonawanda, NY 14150
Roy Turner, VP Sls. & Mktg.
716/692-3680
Fax: 716/693-3402

Tectum Inc.
105 S. Sixth St.
Newark, OH 43055
614/345-9691
Fax: 800/832-8869 [Int'l.]

06125 Wood Decking

Baxter: J. H. Baxter & Co.
1700 S El Camino Real
San Mateo, CA 94402
Sande L. Lavino, Vice Pres/Sales
415/349-0201
Fax: 415/570-6878

Boise Cascade Corp.
P.O. Box 62
Boise, ID 83707
Melissa C. Pratt, TQ. Mgr/Advt
208/384-6321
Fax: 208/384-6099

Boise Moulding & Lumber Co.
116 E. 44th St.
Boise, ID 83714
Tom McCorkle, Operations Mgr
208/322-6066
Fax: 208/322-6633

Chemical Specialties, Inc. (CSI)
One Woodlawn Green, Suite 250
Charlotte, NC 28217
Jim M. Saur, Vice Pres Marketing
704/522-0825
Fax: 704/527-8232

Continental Forest Products, Inc.
P.O. Box 159
Lake Oswego, OR 97034
Jon Skinner, Traffic Manager
503/635-3681
Fax: 503/635-3685

Donver, Inc.
4185 Killbuck Road; P.O. Box 181
Killbuck, NY 14748
Donald A. Vershay, President
716/945-1910
Fax: 716/945-4047

Hoover Treated Wood Products, Inc.
P.O. Box 746
Thomson, GA 30824
Ray A. Miller, V.P. Mktg 706/595-5058
Fax: 706/595-1326

Maclea Architectural Wood Products
4010 N. Point Blvd
Baltimore, MD 21222
Herbert B. Maclea, Pres 410/477-5560
Fax: 800/638-4475

Manufactured Homes, Inc.
330 South Kalmazoo Ave.
Marshall, MI 49068
Jimmie L. Young, President
616/781-2887
Fax: 616/781-3524

Northern Land & Lumber Co.
P.O. Box 291; Bay View Location
Escamaba, MI 49829
John T. Walbridge, Pres 906/786-2994
Fax: 906/786-2926

Nova Forest Products Co.
P.O. Box 215
Milford, MI 48381
Larry Markey, President 313/684-5250
Fax: 313/684-2591

P & M Cedar Products, Inc.
6199 N Highway 273
Anderson, CA 96007
Charles W. Moss, National Sales Manag
916/365-2590
Fax: 916/378-7660

Pageant Homes, Inc.
4000 E. Holt Road
Holt, MI 48842
Bruce G. Korstange, Gen Mgr
517/694-0434
Fax: 517/694-6269

Permapost Products Co.
25000 SW T.V. Highway
Hillsboro, OR 97123
David W. Bond, COO 503/648-4156
Fax: 503/648-6383

Pukall Lumber Co.
AV 10894 Hwy. 70 E.
Woodruff, WI 54568
Roger L. Pukall, Pres 715/356-3252
Fax: 715/356-5222

Ruffin & Payne, Inc.
P.O. Box 27286
Richmond, VA 23261
Charles C. Stoen, Purchasing Agent
804/329-2691

Sierra Madre Lumber, Inc.
P.O. Box 2815
Abilene, TX 79604
Steven T. Daniel, President
915/676-4565
Fax: 915/672-1715

**Simpson Timber-Redwood Division.
Div. Timber Co.**
P.O. Box 1169
Arcata, CA 95521
Bill Scott, Sales/Mktg Manager
800/637-7077
Fax: 707/822-4429

Sitecraft, Inc.
40-25 Crescent St.
Long Island City, NY 11101
Albano G. Seabra, Dir of Operations
718/729-4900
Fax: 718/482-0661

StageRight Corp.
495 Holly Drive
Clare, MI 48617
David A. Jensen, Mktg Comm Coord
517/386-7393
Fax: 517/386-3500

Superior Hardwoods
1900 Grant St.
Missoula, MT 59806
John Medlinger, Owner 406/728-4976
Fax: 406/728-9107

Unit Structures Systems, Inc.
1012 Shanhouse Blvd.; P.O. Box 669
Magnolia, AR 71753
Gary L. Burley, Vice President
501/234-4112
Fax: 501/234-1341

**Ventwood Div.
Howard Mfg. Co.**
P.O. Box 1188
Kent, WA 98035
Jim Howard, Vice Pres/Sales
206/852-0640
Fax: 206/854-0895

Wheeler Consolidated, Inc.
P.O. Box 26100
St. Louis, MN 55426
Richard H. Uran, Mktg Mgr Engrg
Prod. 612/929-7854
Fax: 612/929-2909

06132 Mill-Framed Structures

Enterprises Industries, Inc.
275 East Industry Ave.
Frankfort, IL 60423
Walter E. Johnson, Sr, President
708/479-6110
Fax: 815/469-6611

Leisure Woods, Inc.
P.O. Box 177
Genoa, IL 60135
Cheryl A. Scordato, Owner
815/784-2497
Fax: 815/784-2499

Timberpeg
P.O. Box 474
West Lebanon, NH 03784
Richard F. Neroni, President
603/298-8820
Fax: 603/298-5425

06150 Composite Wood-Metal Framing

Carolina Truss Systems, Inc.
351 International Circle; P.O. Box 1049
Summerville, SC 29483
Jack H. Mc Canley, President
803/875-0550
Fax: 803/871-0603

Cleveland Steel Specialty Co.
1440 S. Industrial Ave.
Cleveland, OH 44137
R W. Ehrhardt, Jr, Vice Pres
216/475-7660
Fax: 216/475-7664

06170 Prefabricated Structural Wood

Acorn Structures, Inc.

1 Rear Keefe Road
Acton, MA 01720
Arthur N. Milliken, Chairman
508/369-4111
Fax: 508/371-1949

Alamo Forest Products, Inc.

Div. Vaughan & Sons, Inc.
P.O. Box 17258
San Antonio, TX 78217
George C. Vaughan, President
210/590-9300
Fax: 210/653-7468

Alta Log Homes

Div. Alta Industries Ltd.

Route 30, Box 88
Halcottsville, NY 12438
David S. Mann, V.P. Marketing
914/586-3336
Fax: 914/586-2582

Blue Ox Industries, Inc.

P.O. Box 1547
Kernersville, NC 27285
Thomas O. Moore Jr, President
910/993-4541
Fax: 910/993-5994

Boise Cascade Corporation

One Jefferson Sq.
Boise, ID 83702
Tish Gilbert 208/384-7151
Fax: 208/384-4852

Building Components Unlimited

6260 Arnold Road.
Williamsburg, MI 49690
Charles Walter, Pres 616/267-5322
Fax: 616/267-5833

Cascade Lumber & Mfg. Co.

P.O. Box 200, Hwy 151 E.
Cascade, IA 52033
Ray J. Noonan Jr, Pres 319/852-3231
Fax: 319/852-7391

Citation Homes, Inc.

1100 Lake St., P.O. Box AF
Spirit Lake, IA 51360
Mike Stineman, Pres 712/336-2156
Fax: 712/336-4779

Dreaming Creek Timber Frame Homes, Inc.

2487 Judes Ferry Road
Powhatan, VA 23139
R. A. Shortridge, President
804/598-4328
Fax: 804/598-3748

Georgia-Pacific Corp.

133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Joaquin Mfg. Corp.

6900 Elm Drive
Commerce City, CO 80022
Dx Bargas, CEO 303/286-7060
Fax: 303/286-7067

Louisiana-Pacific Corp.

111 SW 5th Ave.
Portland, OR 97204
Kathleen M. Arndt, Adv. Mgr
503/221-0800
Fax: 503/796-0204

Marshall Truss Systems, Inc.

800 East Main St.
Marshall, MN 56258
Woody L. Miller, CEO 507/537-0581
Fax: 800/537-0691

Shelter Systems, Ltd.

633 Stone Chapel Road
Westminster, MD 21157
Dwight N. Hikel, President
410/876-3900
Fax: 410/857-5754

Truss Mfg., Inc.

97 Stanwell Road
Newington, CT 06111
Lawrence P. Vernon, President
203/665-0000
Fax: 203/667-3296

Unit Structures Systems, Inc.

1012 Shanhouse Blvd.; P.O. Box 669
Magnolia, AR 71753
Gary L. Burley, Vice President
501/234-4112
Fax: 501/234-1341

Western Wood Structures, Inc.

P.O. Box 130
Tualatin, OR 97062
Marshall R. Turner, President
503/692-6900
Fax: 503/692-6434

Woodmaster Foundations, Inc.

Box 66, 845 Dexter
Prescott, WI 54021
Wayne J. Kimber, Pres 715/262-3655
Fax: 715/262-5079

06180 Glued Laminated Timber

Adams Culvert Co.

2720 E Las Vegas St.
Colorado Springs, CO 80906
Robert G. Winford, President
719/390-0111
Fax: 719/390-4759

Alamo Forest Products, Inc.

Div. Vaughan & Sons, Inc.
P.O. Box 17258
San Antonio, TX 78217
George C. Vaughan, President
210/590-9300
Fax: 210/653-7468

American Inst. of Timber Construction

7012 S. Revere Parkway; Suite 140
Englewood, CO 80112
Matthew C. Mathias, Exec. Vice Pres.
303/792-9559
Fax: 303/792-0669

American Plywood Association

7011 S. 19th St.
Tacoma, WA 98466
Kathy A. Kendau, Sr. PR. Writer
206/565-6600
Fax: 206/565-7265

APA-The Engineered Wood Association

P.O. Box 11700
Tacoma, WA 98411
Marilyn H. LeMoine, Publications
Manager 206/565-6600
Fax: 206/565-7265

Boise Cascade Corp.

P.O. Box 62
Boise, ID 83707
Melissa C. Pratt, TQ. Mgr/Advt
208/384-6321
Fax: 208/384-6099

Champlin Co., The

236 Hamilton St.
Hartford, CT 06106
W James Schumaker, Vice President
203/951-9217
Fax: 203/951-3464

Creative Structures Inc.

1765 Walnut Lane
Quakertown, PA 18951
Ann H. Winston, Secy/Treas
215/538-2426
Fax: 215/538-7308

Idaho Glulam, Inc.

P.O. Box 218
Carey, ID 83320
Russ Gammon, President 208/823-4331
Fax: 208/823-4611

Louisiana-Pacific Corp.

111 SW 5th Ave.
Portland, OR 97204
Kathleen M. Arndt, Adv. Mgr
503/221-0800
Fax: 503/796-0204

Marshall Truss Systems, Inc.

800 East Main St.
Marshall, MN 56258
Woody L. Miller, CEO 507/537-0581
Fax: 800/537-0691

Nova Forest Products Co.

P.O. Box 215
Milford, MI 48381
Larry Markey, President 313/684-5250
Fax: 313/684-2591

Shelter Systems, Ltd.

633 Stone Chapel Road
Westminster, MD 21157
Dwight N. Hikel, President
410/876-3900
Fax: 410/857-5754

Southern Components, Inc.

P.O. Box 29010
Shreveport, LA 71149
Robert L. Ward, Sec-Treas
318/687-3330
Fax: 318/686-5159

Standard Structures, Inc.

Div. 06180
P.O. Box K
Santa Rosa, CA 95402
Charles S. Young, Tech Serv Mgr
707/544-2982
Fax: 707/544-2994

Topco Laminates Corp.

600 N. Franklin
Ft. Scott, KS 66701
John S. Buell, Vice President
316/223-4460
Fax: 316/223-3895

Unadilla Laminated Products

Div. Undilla Silo Co., Inc.
32 Clifton St.
Unadilla, NY 13849
Phillip A. Holowacz, Sales Mgr
607/369-9341
Fax: 607/369-3608

Western Wood Structures, Inc.

P.O. Box 130
Tualatin, OR 97062
Marshall R. Turner, President
503/692-6900
Fax: 503/692-6434

06190 Prefabricated Wood Joists & Trusses

Blue Ox Industries, Inc.

P.O. Box 1547
Kernersville, NC 27285
Thomas O. Moore Jr, President
910/993-4541
Fax: 910/993-5994

Boise Cascade Corporation

One Jefferson Sq.
Boise, ID 83702
Karen Mathews 800/232-0788
Fax: 503/826-0218

Building Components Unlimited

6260 Arnold Road.
Williamsburg, MI 49690
Charles Walter, Pres 616/267-5322
Fax: 616/267-5833

Custom Rafters

401 Bustry Creek Road; P.O. Box 847
Cedar Park, TX 78613
Ignacio Loreda, Owner 512/258-4900
Fax: 512/258-0285

Fabricated Wood Products, Inc.
P.O. Box 154, I-35 N
Owatonna, MN 55060
Richard Wesley, Pres 507/451-1019
Fax: 507/451-5103

Georgia-Pacific Corp.
133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

Lumbermate
Div. Alpine Engrg Pdts, Inc.
10466 Baur Court
St. Louis, MO 63132
Clyde M. Wynn, Mktg Mgr.
314/991-2004
Fax: 314/991-2070

Pine Truss, Inc.
P.O. Box 660; 115 8th Ave. N.W.
Gravette, AR 72736
Tom Waggoner, President
800/658-6797
Fax: 501/787-6842

Rigid Component Systems
811 So. Sherman
Longmont, CO 80501
Gregory A. Harms, President
303/772-8522
Fax: 303/494-1475

Ruffin & Payne, Inc.
P.O. Box 27286
Richmond, VA 23261
Charles C. Stoen, Purchasing Agent
804/329-2691

Shelter Systems of N.J., Inc.
American Housing Technology
P.O. Box 450; Haines Industrial Park
Hainesport, NJ 08036
Martin Hamson, VP Intl Sales & Expo
609/261-2000
Fax: 609/261-1621

Standard Structures, Inc.
Div. 06180
P.O. Box K
Santa Rosa, CA 95402
Charles S. Young, Tech Serv Mgr
707/544-2982
Fax: 707/544-2994

Truss Components, Inc.
P.O. Box 468
Cornelius, OR 97113
Fred Prosser, President 503/357-2118
Fax: 503/359-5242

Truss Mfg., Inc.
97 Stanwell Road
Newington, CT 06111
Lawrence P. Vernon, President
203/665-0000
Fax: 203/667-3296

Western Wood Fabricator, Inc.
8485 Roslyn
Commerce City, CO 80037
Gail L. Smith, Sec/Treasurer
303/286-7511
Fax: 303/286-7513

06240 Laminates

Abet Inc./Abet Laminati
100 Hollister Rd.
Teterboro, NJ 07608
C. O'Donnell/Promo. Dept.
201/440-5440
Fax: 201/440-6373 [Int'l.]

Air Plastics, Inc.
1224 Castle Drive.
Mason, OH 45040
Dennis E. Woll, President
513/398-8081
Fax: 513/398-8082

Allegheny Millwork & Lumber Co.
1001 Muriel St.
Pittsburgh, PA 15203
Rex Coen, Dir/Pur. 412/431-3030
Fax: 412/431-4156

American Nickeloid Co.
2900 West Main St.
Peru, IL 61354
John P. Mc Callom, V.P. Sales
815/223-0373
Fax: 815/223-5344

Architectural Woodworking, Inc.
709 Haines Ave. N.W.
Albuquerque, NM 87102
Howard R. Lewin, President
505/242-8774
Fax: 505/242-8866

Boen Hardwood Flooring, Inc.
Route 2, Hollie Drive; Bowles Ind. Park
Martinsville, VA 24112
Mary H. Blankenship, Sales 7 Mktg.
703/638-3700
Fax: 703/638-3066

Boyle: John Boyle & Co., Inc.
Salisbury Highway 70; P O Box 791
Statesville, NC 28677
Kathy Y. Early, Adv. Mgr.
704/872-8151

Brandon Cabinets, Inc.
6675 Gratiot Ave.
Detroit, MI 48207
Margarette D. Weaver, Secretary
313/922-4190
Fax: 313-922((MAL))6711

Brookside Veneers Ltd.
215 Forrest St.
Metuchen, NJ 08840
Richard Hering 908/494-3730
Fax: 908/548-0494 [Int'l.]

Buffalo Cabinet Shop, Inc.
P.O. Box 14704
Houston, TX 77221
Larry G. Thornhill, Vice Pres
713/747-5424
Fax: 713/747-4919

CASE SYSTEMS, INC.
P.O. Box 2044
Midlands, MI 48640
Michael R. Lee, National Sales manag
517/835-4112
Fax: 517/835-2431

Clairson International
Div. Vermont American
720 S. W. 17th St.; P.O. Box 4400
Ocala, FL 34478
Woodie Hippler, Bldg Div. Mgr.
904/351-6100
Fax: 904/351-9404

Converse Cabinets
P.O. Box 7207; 8 Grammar Ave.
Waterbury, CT 06705
Bud Converse, Pres 203/758-4406
Fax: 203/758-4407

Crane Plastics Co.
Vipco Div.
1441 University Road
Columbus, OH 43216
John M. Manning, Vice Presidnt
800/366-8472
Fax: 800/733-8469

Crown Fixture Corp.
4882 Davenport Place
Fremont, CA 94538
Nick Vukasovich, President
510/651-2944
Fax: 510/623-1484

Custom Rafters
401 Bustry Creek Road; P.O. Box 847
Cedar Park, TX 78613
Ignacio Loreda, Owner 512/258-4900
Fax: 512/258-0285

Day Star Industries
466 Industrial Way
Placentia, CA 92670
Kent Bruns, Vice President
714/993-6600
Fax: 714/993-0481

Eisenhardt Mills, Inc.
1510 Richmond Road
Easton, PA 18040
Donald W. Lockard, President
610/253-2791
Fax: 610/253-5994

Endres Wood-Plastics, Inc.
Eleven & Susquehanna
Huntingdon, PA 16652
Arthur r. Neary, Chairman
814/643-1860
Fax: 814/643-1471

Formica Corp. *
10155 Reading Road
Cincinnati, OH 45241
Sharon B. Morgan, Nat'l Specifications
513/786-3400
Fax: 513/786-3024

G/L Veneer Co.
2224 E. Slauson
Huntington, CA 90255
Jeffrey Levin, Pres 213/582-5203
Fax: 213/582-9681

Glastic Corp.
4321 Glenridge Road
Cleveland, OH 44121
Phil L. Leslie, Manager New Bus. Dev
216/486-0100
Fax: 216/486-1091

Harmon's Cabinet Shop & Wholesale, Inc.
1933 Ohio Ave.
Parkersburg, WV 26101
Lisa C. Batton, Controller
304/485-7003
Fax: 304/485-7842

International Paper
Div. Uniwood
P.O. Box 1839
Statesville, NC 28687
Dennis R. Setzer, Product Mgr
800/438-1701
Fax: 704/878-2708

Kentucky Wood Floors/Millwork
P.O. Box 33276
Louisville, KY 40232
John P. Stern, Pres 502/451-6024
Fax: 502/451-6027

Kimball Office Furniture Co.
Div. of kimball int'l Mkt, Inc
1600 Royal St.
Jasper, IN 47546
Wanda Fudge, Adv & Production Mgr
812/482-1600
Fax: 812/482-8300

Laminart, Inc.
1330 Mark St.
Elk Grove Village, IL 60007
Matthew E. Krog, Vice Pres
708/860-4300
Fax: 708/860-9199

Norfield Corp.
36 Kenosia Ave.
Danbury, CT 06810
Edwin Phelps, President/Sales
203/792-5110
Fax: 203/797-0390

North Wales Millwork, Inc.
137 South Main St.
North Wales, PA 19454
Robert A. Booth, President
215/699-3412
Fax: 215/699-0788

Oberflex, Inc. C/O Wood Tape
1717 Cable Drive
Conover, NC 28613
Sherry Street, Customer Service Mgr
800/833-8428
Fax: 704/465-2325

Peregrine Industries, Inc.
3809 South Eagleson Road
Boise, ID 83705
Randy L. Thompson, Gen Mgr
208/362-0290

Pioneer Plastics Corporation
One Pionite Rd.
Auburn, ME 04210
Kathy L. Kinch, Mktg. Proj. Mgr.
800/746-6483
Fax: 207/784-0392 [Int'l.]

Plastic Sales Corp.
2905 4th Ave.
Charleston, WV 25312
Andrew G. Carey, President
304/744-9441
Fax: 304/744-8184

Rangine Corp.
114 Union St.
Millis, MA 02054
Keivan Towfigh, President
508/376-4545
Fax: 508/376-8079

RCS Millwork, Inc.
306 S.E. Magazine Road
Ankeny, IA 50021
Raymond L. Stuart, President
515/964-3265
Fax: 515/964-5548

Roland Millwork Co., Inc.
2836 Lyndale Ave. So.
Minneapolis, MN 55408
Gerald E. Anderson, President
612/872-4252
Fax: 612/872-6609

Royal Fabricators, Inc.
1920 Industrial Drive
Libertyville, IL 60048
Judy D. Rockow, Secty/Treas
708/816-3445
Fax: 708/816-1399

S R P Corp.
8 North 6th Ave.
Maywood, IL 60153
Patrick Faloona, President
708/345-1188
Fax: 708/345-1188

Sequentia, Inc.
21819 Royalton Road
Strongsville, OH 44136
Donald B. Clark, V.P. Mktg Services
216/238-2400
Fax: 216/238-0820

Smith: C. E. Smith Cabinets, Inc.
540 North Jackson
Papillon, NE 68128
Craig E. Smith, pres 402/592-7682
Fax: 402/592-5617

Southwest Woodcrafters, Inc.
3412 East Illinois Ave.
Dallas, TX 75216
George A. Alouf, President
214/376-4395
Fax: 214/376-4399

Stolo Cabinets, Inc.
589 Apollo St.
Brea, CA 92621
James L. Gonderman, General Manager
714/529-7303
Fax: 714/256-0388

Superior Wood Products, Inc.
0-293 Lake Michigan Drive
Grand Rapids, MI 49504
Kenneth L. Stevens, President
616/453-4100
Fax: 616/453-1818

Systems Mfg. Corp.
13 Broad St, P.O. Box 343
Binghamton, NY 13902
Ed F. Magenheimer, President
607/723-6344
Fax: 607/723-6721

Trimac Panel Products
P.O. Box 25277
Portland, OR 97225
M H. Hartmeier, President
503/297-1826
Fax: 503/297-9049

U. S. Foam, Inc.
630 Martin Ave.
Santa Clara, CA 95050
Michael Boynoff, Mktg Manager
408/988-6700
Fax: 408/988-6799

Universal Custom Millwork, Inc.
P.O. Box 516
Amsterdam, NY 12010
Stephen Chapman, President
518/382-7588
Fax: 518/377-2255

Vomar Products/International, Inc.
16641 Roscoe Place
Sepulveda, CA 91343
Lisa L. Cypers, Principal 818/894-7174
Fax: 818/892-7827

Westinghouse Micarta Div.
304 Hoover St. Nprth
Hampton, SC 29924
Mr. D. Garman 1-800-MICARTA
Fax: 1-800-MICARTA

Westinghouse Specialty Materials Div. Westinghouse Corp.
304 North Hoover
Hampton, SC 29924
Purcell C. Stybr, Operations Manager
800/845-4790

Wilsonart Ralph Wilson Plastics Co.
600 S. General Bruce Dr., P.O. Box 6110
Temple, TX 76503-6110
Bill Waggy/Sales Svc. Dept.
800/433-3222
Fax: 800/780-2384 [Int'l.]

Woodtape Oberflex
11403 120th Ave. N.E.
Kirkland, WA 98033
Doug Meyer 206/821-2150
Fax: 206/821-6949 [Int'l.]

06250 Prefinished Wood Paneling

ABTCO, Inc.
3250 W Big Beaver Road
Troy, MI 48084
R P Livermore, Mktg Comm Mgr
313/649-3300
Fax: 313/649-3139

Architectural Paneling, Inc.
979 3rd Ave, Suite 803 N
New York, NY 10022
Anthony Lombardo, President
212/371-9632
Fax: 212/759-0276

Aspen Valley Lumber Co., Inc. Div. Nagel Lumber Co., Inc.
2311 Clermont St.
Antigo, WI 54409
Beth M. Faller, Division Mgr.
715/623-5576
Fax: 715/623-3524

Boise Moulding & Lumber Co.
116 E. 44th St.
Boise, ID 83714
Tom McCorkle, Operations Mgr
208/322-6066
Fax: 208/322-6633

Bruce Hardwood Floors Div. Triangle Pacific Corp.
16803 Dallas Parkway
Dallas, TX 75248
James Gardner, Mktg Mgr
214/931-3100
Fax: 214/931-1582

Chesapeake Hardwood Products, Inc.
Route 100, Box 80
Hancock, VT 05748
Robert L. Mc Cubbins, Manager
802/767-3111
Fax: 802/767-4346

Crown Fixture Corp.
4882 Davenport Place
Fremont, CA 94538
Nick Vukosovich, President
510/651-2944
Fax: 510/623-1484

Cumberland Woodcraft Co., Inc.
10 Stover Drive
Carlisle, PA 17013
John A. Lopp, Account Executive
717/243-0063
Fax: 717/243-6502

Curvoflite, Inc.
205 Spencer Ave.
Chelsea, MA 02150
Mary H. Mazzeo, President
617/889-0007
Fax: 617/889-6339

Day Star Industries
466 Industrial Way
Placentia, CA 92670
Kent Bruns, Vice President
714/993-6600
Fax: 714/993-0481

Eagle Plywood & Door Mfrs, Inc.
450 Oak Tree Ave.
South Plainfield, NJ 07080
Annette M. Parisi, Advertising
Represent 908/668-1460
Fax: 908/668-4317

EGgers Industries
1819 East River St.
Two Rivers, WI 54241
Larry Stratiner, Vice Pres
414/793-1351
Fax: 414/793-2958

Kemlite, Co.
104 N Chicago St.
Joliet, IL 60431
Kimberly A. Nichols, Advertising
Coord. 815/727-5000
Fax: 815/727-1527

Maclea Architectural Wood Products
4010 N. Point Blvd
Baltimore, MD 21222
Herbert B. Maclea, Pres 410/477-5560
Fax: 800/638-4475

Maier: Ernest Maier, Inc.
4700 Annapolis Road
Bladensburg, MD 20710
Alvin R. Maier, President 301/927-8300
Fax: 301/927-6923

RCS Millwork, Inc.
306 S.E. Magazine Road
Ankeny, IA 50021
Raymond L. Stuart, President
515/964-3265
Fax: 515/964-5548

Select Interior Door, Ltd.
2074 Perry Road
North Java, NY 14113
John H. Angelbeck, President
716/535-9900
Fax: 716/535-9923

Wilhelmi Werke GmbH & Co., Inc.
10800 Alpharetta Hwy; Suite 575
Roswell, GA 30076
Juergen Mueller, Sales Director
404/410-1121
Fax: 404/410-0275

Wood: James Wood Co., The
2916 Reach Road/P.O. Box 3457
Williamsport, PA 17701
Margaret O. Gahr, Adm. Mgr.
717/326-3662
Fax: 717/322-8842

06260 Board Paneling

American Walnut Mfg. Association
260 South 1st St, Suite 2
Zionsville, IN 46077
Larry R. Frye, Exec Director
317/873-8780
Fax: 317/873-8788

Anderson Wood Products Co.
1381 Beech St.
Louisville, KY 40211
Sidney Anderson, Pres 502/778-5591
Fax: 502/778-5599

Aspen Valley Lumber Co., Inc.
Div. Nagel Lumber Co., Inc.
2311 Clermont St.
Antigo, WI 54409
Beth M. Faller, Division Mgr.
715/623-5576
Fax: 715/623-3524

Carlisle Restoration Lumber, Inc.
P.O. Box 679
Stoddard, NH 03464
Don D. Carlisle, Co-Owner
603/446-3937
Fax: 603/446-3540

Curvoflite, Inc.
205 Spencer Ave.
Chelsea, MA 02150
Mary H. Mazzeo, President
617/889-0007
Fax: 617/889-6339

Ed Voorhees S4S, Inc.
109 Ponders Road
Greenville, SC 29615
Edwin R. Voorhees, Owner
803/297-1973

H & M Hardwoods & Mouldings
Div. Single Independent
19 Aviator St.
Camarillo, CA 93010
Chuck Eric Renstrom, Vice Pres
805/987-3877
Fax: 805/987-6235

House of Moulding
15202 Oxnard St.
Van Nuys, CA 91411
Terry Torrance, Manager
818/781-5300
Fax: 818/994-7848

Joinery Co., The
P.O. Box 518
Tarboro, NC 27886
Jimmy Wooten, General Manager
919/823-3306

K Ply, Inc.
Sub. of Klukwan, Inc.
439 Marine Drive
Port Angeles, WA 98362
O. Erven Lodeen, Sales Manager
206/457-4421
Fax: 206/457-1634

Mission Moulding & Wood Specialties
9510 Chesapeake Drive #401
San Diego, CA 92123
Albert G. Galvan, President
619/569-8591
Fax: 619/569-8316

P & M Cedar Products, Inc.
6199 N Highway 273
Anderson, CA 96007
Charles W. Moss, National Sales Manag
916/365-2590
Fax: 916/378-7660

Pukall Lumber Co.
AV 10894 Hwy. 70 E.
Woodruff, WI 54568
Roger L. Pukall, Pres 715/356-3252
Fax: 715/356-5222

Roland Millwork Co., Inc.
2836 Lyndale Ave. So.
Minneapolis, MN 55408
Gerald E. Anderson, President
612/872-4252
Fax: 612/872-6609

Stolo Cabinets, Inc.
589 Apollo St.
Brea, CA 92621
James L. Gonderman, General Manager
714/529-7303
Fax: 714/256-0388

Webster Moulding & Millwork
Div. Webster Industries, Inc.
P.O. Box 297
Bangor, WI 54614
John Sapaula, Vice Pres of Mktg.
608/486-2341
Fax: 608/486-2067

06300 Wood Treatment

Abatron, Inc.
33 Center Drive
Gilberts, IL 60136
Marsha Caporaso, Mktg/Dir
708/426-2200
Fax: 708/426-5966

Aervoe-Pacific Co., Inc.
1198 Sawmill Road
Gardnerville, NV 89410
Franklin H. Kuhn, Dir/Mktg
702/782-0100
Fax: 702/782-4027

American Wood
Div. Powe Timber Co.
P.O. Box 1532; 114 South 10th Ave.
Hattiesburg, MS 39403
William A. Powe, Jr, President
601/545-7600
Fax: 601/545-7602

J.H. Baxter & Co.
a California Limited Partnership
1700 S. El Camino Real
Auburn, CA 94402-5902
Sales Dept. 415/349-0201
Fax: 415/570-6878

Duraflake
Div. Willamette Industries
P.O. Box 428
Albany, OR 97321
Geoff Gross, Sales Engineer
503/928-3341
Fax: 503/928-4116

Gibraltar National Corp.
8951 Schaefer Hwy, Bldg 4
Detroit, MI 48228
Michael T. Yetter, Sls Manager
313/491-3500
Fax: 313/491-5613

Grillion Corp.
189-193 1st St.
Brooklyn, NY 11215
Herbert Jaffe, Sr Gen Mgr.
718/875-8545

Guardsman Products
Specialty Coatings Div.
2960 Lucerne Drive S.E.
Grand Rapids, MI 49546
Gary F. Vitale, Director Mgr
616/940-2900
Fax: 800/688-4162

Hickson Corp.
1100 Johnson Ferry Road N.E.; Suite 680
Atlanta, GA 30342
Huck DeVenzio, Advtg & PR
404/843-2227
Fax: 404/843-3235

Huntington Laboratories, Inc.
970 E. Tipton St.
Huntington, IN 46750
Stephen J. Golden, Comm Dir
800/537-5724
Fax: 219/356-6485

I S K Biotech Corp.
6075 Poplar Ave, Suite 306
Memphis, TN 38119
Barbara B. Murray, Retail Products
Bus 901/683-9464
Fax: 901/683-9475

Martco Partnership
Div Roy O Martin Lbr Co., Inc.
P.O. Box 1110
Alexandria, LA 71309
Jonathan E. Martin, President
318/445-1973
Fax: 318/443-0159

National Wood Window & Door Association
1400 E. Touhy Ave.
Des Plaines, IL 60018
John W. Shoemaker, Exec. VP.
708/299-5200
Fax: 708/299-1286

New York Fire-Shield, Inc.
1 Goulds Drive; P.O. Box 7305
Auburn, NY 13022
Patrick D. Bumpus, President
315/255-1006
Fax: 315/255-2765

United Gilsonite Laboratories
P.O. Box 70
Scranton, PA 18501
Francis T. Calpin, Pub. Rel. Dir.
717/344-1202
Fax: 717/969-7634

Willamette Industries
Duraflake Div.
2550 Old Salem Rd.
Albany, OR 97321
Geoff Gross, Sls. Engr. 503/928-3341
Fax: 503/928-4116 [Int'l.]

06400 Architectural Woodwork

Albion Partnership
P.O. Box 1568; 2399 South Pacific Highway
Medford, OR 97501
Gerry R. Tucker, CEO 503/772-7166
Fax: 503/779-5480

Allegheny Millwork & Lumber Co.
1001 Muriel St.
Pittsburgh, PA 15203
Rex Coen, Dir/Pur. 412/431-3030
Fax: 412/431-4156

Altura Studios Inc.
525 W. 26th St., 2nd Fl.
New York, NY 10001
Jeff Behnke 212/564-1335
Fax: 212/268-4966

American Custom Millwork, Inc.
P.O. Box 3608; 3904 Newton Road
Albany, GA 31706
Walter G. Mercer, Secy/Treas
912/888-3303
Fax: 912/888-9245

Architectural Cabinet Systems
Div. Windham Millwork, Inc.
Box 1358, 684 Roosevelt Trail
Windham, ME 04062
Scott J. Gordon, Asst VP. 207/892-3238
Fax: 207/892-5905

Architectural Impressions
1730 W. Algonquin Rd.
Arlington Heights, IL 60005
Thomas Kreis 708/259-4488
Fax: 708/259-9945

Architectural Paneling, Inc.
979 3rd Ave, Suite 803 N
New York, NY 10022
Anthony Lombardo, President
212/371-9632
Fax: 212/759-0276

Architectural Products By Outwater, L.L.C.
52 Passaic St.
Wood Ridge, NJ 07075
Carolyn McCrystall, Gen. Mgr.
800/835-4400
Fax: 800/835-4403 [Int'l.]

Arcways, Inc.
1076 Ehlers Road; P.O. Box 763
Neeah, WI 54957
Stilp D. Thomas, V.P. Sales & Mktg.
414/725-2667
Fax: 414/725-2053

**Aristocrat Products
Stonehenge Co.**
8215 Roswell Road, Bldg 600
Atlanta, GA 30650
Chilton Price, Gen. Mgr. 404/913-1272
Fax: 404/391-9067

Artistic Door & Windows
60 Brunswick Ave.
Edison, NJ 08817
Enrico Autovino, President
908/287-2500
Fax: 908/287-9112

Bernhard Woodwork, Ltd.
3670 Woodhead Drive.
Northbrook, IL 60062
Mark A. Bernhard, Vice Pres
708/291-1040
Fax: 708/291-1184

Bosley: Milton W. Bosley Co., Inc.
151 8th Ave. N.W.
Glen Burnie, MD 21061
Mark Chrysanthus, General Manager
410/761-7721
Fax: 410/553-0575

Buffalo Cabinet Shop, Inc.
P.O. Box 14704
Houston, TX 77221
Larry G. Thornhill, Vice Pres
713/747-5424
Fax: 713/747-4919

Carter-Miot
1829 Shop Road; P.O. Box 212
Columbia, SC 29201
Timothy S. Gamble, Chairman/CEO
803/771-4005
Fax: 803/252-2212

Chadsworth, Inc.
P.O. Box 53268
Atlanta, GA 30355
Barbara S. Grice, Adv Mgr
404/876-5410
Fax: 404/876-4492

Colonial Wood Interiors, Inc.
1510 Stablersville Road
Whitehall, MD 21161
Chris Garliss 410/666-7467
Fax: 410/666-7467

Contact Lumber Co.
1881 S.W. Front Ave.
Portland, OR 97201
Jim Snodgrass 800/547-1038
Fax: 503/221-1340 [Int'l.]

Converse Cabinets
P.O. Box 7207; 8 Grammar Ave.
Waterbury, CT 06705
Bud Converse, Pres 203/758-4406
Fax: 203/758-4407

Creative Woodworking
32 Valley St.
Bristol, CT 06010
Stuart R. Schirmer, Owner
203/589-3380

Crowning Touch, Inc.
8902 Rosehill Road
Lenexa, KS 66215
Michael Surface, President
913/888-2929
Fax: 913/888-4039

Custom Decorative Mouldings Div.
Route 13, P.O. Box F
Greenwood, DE 19950
Jeffrey D. Kramer, Natl Sales Mgr
302/349-4937
Fax: 302/349-4816

Custom Log Homes, Inc.
P.O. Drawer 226
Stevensville, MT 59870
Lisbeth Hayes, Office Manager
406/777-5202
Fax: 406/777-2738

CWM Mfg. Co., Inc.
Arsenal Business Center; 5301 Tacony St.
Philadelphia, PA 19137
Marilyn Murphy, Genl Manager
215/237-8010
Fax: 215/537-8131

**Darby & Mitchell
Florida**
4300 N. Powerline Rd.
Pompano Beach, FL 33073
Harvey Beberman 305/971-7400
Fax: 305/971-3832 [Int'l.]

**Dayton Showcase Co.
Commercial Div.**
2601 W Dorothy Lane
Dayton, OH 45439
Randll Kronour, President
513/643-9900
Fax: 513/299-5606

DEC Associates
1620 S. Sinclair St.
Anaheim, CA 92806
Robert J. Pierson, President
714/937-0400
Fax: 714/937-0440

Design Data Systems Corp.
11701 S. Belcher Rd., Ste. 105
Largo, FL 34643
Marsha Brewer/Customer Service
813/539-1077
Fax: 813/539-8042 [Int'l.]

Dixie-Pacific Mfg. Co., Inc.
1700 West Grand Ave.
Gadsden, AL 35901
Alicia R. Spence, Mktg Coordinator
205/442-4513
Fax: 205/442-4794

Driwood Moulding Co.
P.O. Box 1729
Florence, SC 29503
Randell E. Gelzer 803/669-2478
Fax: 803/669-4874 [Int'l.]

Ebner Woodwork Corp.
327 Walnut Ave.
Bronx, NY 10454
Robert J. Ebner, President
718/292-4570
Fax: 718/993-5348

Ed Voorhees S4S, Inc.
109 Ponders Road
Greenville, SC 29615
Edwin R. Voorhees, Owner
803/297-1973

Eggers Industries
1819 East River St.
Two Rivers, WI 54241
Larry Stratiner, Vice Pres
414/793-1351
Fax: 414/793-2958

Eisenhardt Mills, Inc.
1510 Richmond Road
Easton, PA 18040
Donald W. Lockard, President
610/253-2791
Fax: 610/253-5994

Entol Industries, Inc.
8180 N W 36th Ave.
Miami, FL 33147
Sandra Schumacher,
Secretary/Treasurer 305/696-0900
Fax: 305/696-1045

Executive Woodsmiths
215 Foster Ave.
Charlotte, NC 28203
Fred Gutnick, President 704/527-9090
Fax: 704/529-0007

**Federal Cabinet Co., Inc.
Federal Wood Products**
409 Highland Ave. Ext.
Middletown, NY 10940
Patricia Pryor, Architectural Sls.
800/342-1514
Fax: 914/344-5272

Flairwood Industries, Inc.
6230 Norton Center Drive
Norton Shores, MI 49441
Paul D. Remondino, President
616/798-8324

Fypon, Inc.
22 W. PA Ave.
Stewartstown, PA 17363
Poole K. Bonnie 800/537-5349
Fax: 717/993-3782

Grill Works, Inc.
Highway 68 South
Minnesota, MN 56264
Dean Kafka, Manager 800/347-4745
Fax: 507/872-6077

**Guardsman Products
Specialty Coatings Div.**
2960 Lucerne Drive S.E.
Grand Rapids, MI 49546
Gary F. Vitale, Director Mgr
616/940-2900
Fax: 800/688-4162

Guenschel: Helmut Guenschel, Inc.
10 Emala Ave.
Baltimore, MD 21220
Matthew J. Malaquias, Marketing
410/686-5900
Fax: 410/687-9342

**H & M Hardwoods & Mouldings
Div. Single Independent**
19 Aviator St.
Camarillo, CA 93010
Chuck Eric Renstrom, Vice Pres
805/987-3877
Fax: 805/987-6235

Hartmann-Sanders Co.
4370 Bankers Circle
Atlanta, GA 30360
Robert C. Roeger, Exec. Vice Pres.
404/449-1561
Fax: 404/449-5875

Idaho Glulam, Inc.
P.O. Box 218
Carey, ID 83320
Russ Gammon, President 208/823-4331
Fax: 208/823-4611

Imperial Mill & Fixtures
1716 North Port
Corpus Christi, TX 78401
James Kollaja, President 512/883-4630

JD's Glassworks, Inc.

2100 Barrett Park Drive. NW, Suite 501
Kennesaw, GA 30144
Jerry Douthit, President 404/514-8979
Fax: 404/425-0763

Jeld-Wen

P.O. Box 1329
Klamath Falls, OR 97601
Jim Glasgow, Tech. Svcs. Mgr.
503/882-3451
Fax: 503/884-2231 [Int'l.]

Joinery Co., The

P.O. Box 518
Tarboro, NC 27886
Jimmy Wooten, General Manager
919/823-3306

Kentucky Millwork

P.O. Box 33276
Louisville, KY 40232
Mike Bell 502/451-6024
Fax: 502/451-6027 [Int'l.]

Kinter Wood Products

1340 Sheuby St.
Louisville, KY 40217
Michael J. Guinta 708/448-3535
Fax: 708/448-3569

Lake Shore Stair Co.

615 E. Park Ave.
Libertyville, IL 60048
Chris M. Jensen, President
708/362-3262
Fax: 708/362-3349

Lifespec Cabinet Systems, Inc.

428 North Lamar Blvd.
Oxford, MS 38655
M. A. Wylde, President 601/234-0330
Fax: 601/234-0288

Marshall Furniture, Inc.

888 Rt 120, Unit 112
Grayslake, IL 60030
Richard Mangione, President
708/223-2145
Fax: 708/223-3331

McMellon Wood Craft, Inc.

510 Cornwall Ave.
Cheshire, CT 06410
Art D. Mc Mellon, Pres 203/272-5859

Medit Corp.

P.O. Box 4040
Medford, OR 97501
Wade Gregory, Dir/Mktg & Sales
503/773-2522
Fax: 503/779-9921

Melton Classics, Inc.

329 Shadeswood
Birmingham, AL 35226
Lee Potts 205/822-8850

Mission Moulding & Wood Specialties

9510 Chesapeake Drive #401
San Diego, CA 92123
Albert G. Galvan, President
619/569-8591
Fax: 619/569-8316

Moultrie Mfg. Co.

1403 Hwy 133 S/P.O. Box 1179; P.O. Box 1179
Moultrie, GA 31776
Jerrold L. Becker, National Sales Mng
912/985-1312
Fax: 912/890-7245

Newtech Hardware, Inc.

36 Holton St.
Winchester, MA 01890
Joseph A. Nazzaro, President
617/729-3334
Fax: 617/729-0133

NME-Focal Point, Inc.

3051 Olympic Industrial Dr. SE; P.O. Box 93327
Smyrna, GA 30080
Hallie P. Henrickson, Product Mgr.
404/351-0820
Fax: 404/352-9049

Nomaco, Inc.

501 NMC Drive
Zebulon, NC 27597
M. J. Schroemer, Genl Mgr.
919/269-6500
Fax: 919/269-7936

North End Cabinet

135 Forestdale Drive
Danville, VA 24540
B. Roger Phipps, Vice President
804/836-2327
Fax: 804/836-2326

North Wales Millwork, Inc.

137 South Main St.
North Wales, PA 19454
Robert A. Booth, President
215/699-3412
Fax: 215/699-0788

Norton Industries Inc.

1366 W. 117th St.
Cleveland, OH 44107
Jack Norton, Pres. 216/228-6650
Fax: 216/228-9065 [Int'l.]

Old Wagon Factory, The

103 Russell St, Dept SWE94; P.O. Box 1427
Clarksville, VA 23927
Helen H. Massingill, Partner
804-37405717
Fax: 804/374-4646

Old World Moulding Finishing, Inc.

115 Allen Blvd
Farmingdale, NY 11735
Vincent Ciullo, Jr., President
516/293-1789
Fax: 516/293-1908

Ornamental Mouldings

3804 Commerce Road; P.O. Box 336
Archdale, NC 27263
Robert A. Riedlinger, President
910/431-9120
Fax: 910/431-9104

The Pacific Lumber Company

100 Shoreline Hwy., Ste. 125B
Mill Valley, CA 94941
Keith Kersell, Promo. Mgr.
415/331-8888
Fax: 415/331-5456

Peregrine Industries, Inc.

3809 South Eagleson Road
Boise, ID 83705
Randy L. Thompson, Gen Mgr
208/362-0290

Pinecrest

2118 BlaisDell Ave.
Minneapolis, MN 55404
Russ Linderdahl, Jr. 612/871-7071;
800/443-5357
[Int'l.]

Ratigan-Schottler Mfg. Co.

Div. Custom Fixture, Inc.
201 So. 2nd St.
Beatrice, NE 68310
Patrick M. Ratigan, Vice Pres
800/383-1000
Fax: 402/223-2020

Readybuilt Products Co. Inc.

1701 McHenry St., P.O. Box 4425
Baltimore, MD 21223
Debbie Decker 410/233-5833
Fax: 410/566-7170

Royal Fabricators, Inc.

1920 Industrial Drive
Libertyville, IL 60048
Judy D. Rockow, Secty/Treas
708/816-3445
Fax: 708/816-1399

Schwerd: A. F. Schwerd Mfg. Co.

3215 Mc Clure Ave.
Pittsburgh, PA 15212
Elmer B. Mc Kenry, President
412/766-6322
Fax: 412/766-2262

Selrite Millwork Corp.

581 Rahway Ave.
Union, NJ 07083
Daniel Winters, Pres 908/964-1555
Fax: 908/964-7686

Silverton Victorian Millworks

P.O. Box 2987; Animas Air Park
Durango, CO 81302
George Crane, Pres 303/259-5915
Fax: 303/259-5919

Smith: C. E. Smith Cabinets, Inc.

540 North Jackson
Papillon, NE 68128
Craig E. Smith, pres 402/592-7682
Fax: 402/592-5617

Somerset Door & Column Co.

S. Edgewood Ave.
Somerset, PA 15501
Larry D. Dively, Colum Mill Manager
814/445-9608
Fax: 814/443-1658

Southern Architectural Woodwork

7402 Fairfield Road
Columbia, SC 29203
Frank Crachiolo, Mktg Dir
803/754-4619
Fax: 803/786-5648

Southwest Woodcrafters, Inc.

3412 East Illinois Ave.
Dallas, TX 75216
George A. Alouf, President
214/376-4395
Fax: 214/376-4399

Specialty Woodworks Co.

P.O. Box 1450; 212 Pennsylvania Ave.
Hamilton, MT 59840
Kent J. Olsen, President 406/363-3653
Fax: 406/363-6373

Superior Hardwoods

1900 Grant St.
Missoula, MT 59806
John Medlinger, Owner 406/728-4976
Fax: 406/728-9107

Superior Wood Products, Inc.

0-293 Lake Michigan Drive
Grand Rapids, MI 49504
Kenneth L. Stevens, President
616/453-4100
Fax: 616/453-1818

TMI Systems Design Corp.

50 S. 3rd Ave. West
Dickinson, ND 58601
Larry J. Kelley, VP/Mktg
701/225-6716
Fax: 701/225-6719

Treadway Industries

111 Weber Ave.
Leesburg, FL 34748
George B. Treadway, CEO
904/326-3313
Fax: 904/787-2888

Turncraft

Div. Casade Wood Products

P.O. Box 2429
White City, OR 97504
Forrest D. Collins, Arch Sales Manager
503/826-2911
Fax: 800/423-3311

Universal Custom Millwork, Inc.

P.O. Box 516
Amsterdam, NY 12010
Stephen Chapman, President
518/382-7588
Fax: 518/377-2255

Watson Mills & Design, Inc.
P.O. Box 248
Lafayette, CO 80026
Stephen A. Ljunghag, Marketing
Director 303/666-6069
Fax: 303/666-6145

Willdon, Inc.
2909 W U S 10
Ludington, MI 49431
Roger Salacina, CEO 800/535-3897
Fax: 616/845-0259

Williams: O.B. Williams Co.
1939 1st Ave. South.
Seattle, WA 98134
Susan A. Mc Coy, President
206/623-2494
Fax: 206/623-2602

The James Wood Company
2916 Reach Rd.
Williamsport, PA 17701
James Wood 717/326-3662
Fax: 717/322-8842

**Wood Moulding & Millwork
Producers Associations**
1730 S.W. Skyline Blvd; Suite 128
Portland, OR 97211
James E. Mongrain, Dir of Marketing
503/292-9288
Fax: 503/292-3490

Wood Products, Inc.
6958 Eubanks, P.O. Box 297
Frisco, TX 75034
Robert L. Vaughn, President
214/335-2000
Fax: 214/335-2002

Wood Tectonics, Inc.
P.O. Box 1385
Greer, SC 29652
Janet D. McBride, Mkt Dir
803/879-7651
Fax: 803/848-8400

Woodmeister Corp.
62 Washington St.
Worcester, MA 01608
Richard R. Culross, Sales Manager
508/753-5343
Fax: 508/753-4725

Woodpecker Mfg, Inc.
1010 N Cascade
Montrose, CO 81401
Bill Drees, Pres 303/249-2616
Fax: 303/249-2392

Woodtech, Inc.
Rt 2, Box 577
Princeton, NC 27569
Kip D. Abshire, General Manager
919/736-0238
Fax: 919/735-6451

Woodwork Corp. of America
1432 W 21st St.
Chicago, IL 60608
Rodney B. Heilman, Dir/Mktg
312/226-4800
Fax: 312/226-3619

Woodwright Shop
306 E. Lockwood St.
Covington, LA 70434
Adrian A. Lahteine, Owner Partner
504/892-6640

06405 Simulated Architectural Woodwork

Architectural Products by Outwater
52 Passaci St.
Wood Ridge, NJ 07075
C M. Mc Crystall, General Manager
201/365-2002
Fax: 800/835-4403

Decore-Ative Specialties
4414 N. Azuza Canyon Road
Irwindale, CA 91706
Jeff L. Hahn, Dir of Sales & Mktg.
818/856-2525
Fax: 818/856-2595

Phenix Biocomposites
P.O. Box 609
Mankato, MN 56002-0609
Scott Taylor, Dir. of Mktg.
800/324-8187
Fax: 507/931-5573

Treadway Industries
111 Weber Ave.
Leesburg, FL 34748
George B. Treadway, CEO
904/326-3313
Fax: 904/787-2888

Worthington Group Ltd *
P.O. Box 868
Troy, AL 36081
Alyson Vance, President 205/566-4537
Fax: 205/566-5390

06410 Custom Casework

Accuride International
12311 Shoemaker Ave.
Santa Fe Springs, CA 90670
Valarie Harris 714/993-2532
Fax: 714/993-7442 [Int'l.]

Amstore Corp.
1221 E. Keating
Muskegon, MI 49443
Greg A. Kaufman, V.P. Marketing
616/722-6681
Fax: 616/726-2504

**Architectural Cabinet Systems
Div. Windham Millwork, Inc.**
Box 1358, 684 Roosevelt Trail
Windham, ME 04062
Scott J. Gordon, Asst V.P. 207/892-3238
Fax: 207/892-5905

Artistic Door & Windows
60 Brunswick Ave.
Edison, NJ 08817
Enrico Autovino, President
908/287-2500
Fax: 908/287-9112

Bernhard Woodwork, Ltd.
3670 Woodhead Drive.
Northbrook, IL 60062
Mark A. Bernhard, Vice Pres
708/291-1040
Fax: 708/291-1184

Bertch Cabinet Mfg, Inc.
P.O. Box 2280; 4747 Crestwood Drive.
Waterloo, IA 50704
Gary M. Bertch, President
319/296-2987
Fax: 309/296-2315

Birchcraft Kitchens, Inc.
1612 Thorn St.
Reading, PA 19601
Ron R. Whitmoyer, Pres 215/375-4392
Fax: 215/375-2762

Blair Co.
750 Nicholas Blvd
Elk Grove, IL 60007
Michael Lebov, Gen. Mgr.
708/439-3980
Fax: 708/439-3983

Blouin Bachnab
710 Main St.
Rollinsford, NH 03869
Linda G. Guthrie, Vice President Mktg.
603/742-0104
Fax: 603/742-9539

Bosley: Milton W. Bosley Co., Inc.
151 8th Ave. N.W.
Glen Burnie, MD 21061
Mark Chrysanthus, General Manager
410/761-7721
Fax: 410/553-0575

Brandon Cabinets, Inc.
6675 Gratiot Ave.
Detroit, MI 48207
Margaret D. Weaver, Secretary
313/922-4190
Fax: 313-922((MAL))6711

CASE SYSTEMS, INC.
P.O. Box 2044
Midlands, MI 48640
Michael R. Lee, National Sales manag
517/835-4112
Fax: 517/835-2431

Columbus Show Case Co., The
850 W 5th Ave.
Columbus, OH 43221
C H Aschinger, Chief Operating Off
614/299-3161
Fax: 614/297-0741

Creative Woodworking
32 Valley St.
Bristol, CT 06010
Stuart R. Schirmer, Owner
203/589-3380

Crowning Touch, Inc.
8902 Rosehill Road
Lenexa, KS 66215
Michael Surface, President
913/888-2929
Fax: 913/888-4039

Cumberland Woodcraft Co., Inc.
10 Stover Drive
Carlisle, PA 17013
John A. Lopp, Account Executive
717/243-0063
Fax: 717/243-6502

**Dayton Showcase Co.
Commercial Div.**
2601 W Dorothy Lane
Dayton, OH 45439
Randll Kronour, President
513/643-9900
Fax: 513/299-5606

**Decar Manufactured by The Simon
Corp.**
7615 University Ave.
Middleton, WI 53562
Mark S. Smith, Advertising Director
608/836-1911
Fax: 608/836-8255

Duffy's General Specific Millwork
52 E River St.
Ogdensburg, NY 13669
Thomas J. Duffy, Proprietor
315/393-8553

Ebner Woodwork Corp.
327 Walnut Ave.
Bronx, NY 10454
Robert J. Ebner, President
718/292-4570
Fax: 718/993-5348

**Fieldstone Cabinetry, Inc.
Div. Masco Corp.**
P.O. Box 109, Hwy 105 E.
Northwood, IA 50459
William T. Alger, Program Sales Mgr.
515/324-2114
Fax: 515/324-2390

Flex Trim, Inc.
11479 6th St.
Rancho Cucamonga, CA 91730
Leo H. Kelsey, Pres/Natl Sls Mgr.
800/356-9060
Fax: 800/874-6832

Great Nothern Cabinetry, Inc.
749 Kennedy St.
Rib Lake, WI 54470
George A. Brower, Vice President
715/427-5225
Fax: 715/427-5227

Guenschel: Helmut Guenschel, Inc.
10 Emala Ave.
Baltimore, MD 21220
Matthew J. Malaquias, Marketing
410/686-5900
Fax: 410/687-9342

Hamilton Sorter Co., Inc.
3158 Production Drive
Fairfield, OH 45014
Bob Wilson, V.P. Sales & Mktg.
513/870-4400
Fax: 800/543-3070

Harmon's Cabinet Shop & Wholesale, Inc.
1933 Ohio Ave.
Parkersburg, WV 26101
Lisa C. Batton, Controller
304/485-7003
Fax: 304/485-7842

Heritage Custom Kitchens, Inc.
215 Diller Ave.
New Holland, PA 17557
Andrea W. Tobias, Mktg Manager
717/354-4011
Fax: 717/354-4487

Imperial Mill & Fixtures
1716 North Port
Corpus Christi, TX 78401
James Kollaja, President 512/883-4630

Just Plastics, Inc.
250 Dyckman St.
New York, NY 10034
Georgina Walker, Mktg Consultant
212/569-8500

Kapri Kitchen Co.
Div. Coraal, Inc.
P.O. Box 100
Dallastown, PA 17313
Ralph G. Adamy, President
717/244-7631
Fax: 717/244-0888

Kimball Office Furniture Co.
Div. of kimball int'l Mkt, Inc
1600 Royal St.
Jasper, IN 47546
Wanda Fudge, Adv & Production Mgr
812/482-1600
Fax: 812/482-8300

Lake Shore Stair Co.
615 E. Park Ave.
Libertyville, IL 60048
Chris M. Jensen, President
708/362-3262
Fax: 708/362-3349

Lifespec Cabinet Systems, Inc.
428 North Lamar Blvd.
Oxford, MS 38655
M A. Wylde, President 601/234-0330
Fax: 601/234-0288

Marshall Furniture, Inc.
888 Rt 120, Unit 112
Grayslake, IL 60030
Richard Mangione, President
708/223-2145
Fax: 708/223-3331

Maryland Maid Kitchens
Colonial Hardwood Flooring, Inc
227 E. Washington St.
Hagerstown, MD 21740
C. Edward Fishack, Vice President
301/739-5835
Fax: 301/739-8501

Modular Casework Systems, Inc.
377 Kansas St.
Redlands, CA 92373
S J Stallmeyer, V.P. 909/793-2706
Fax: 909/793-8023

North End Cabinet
135 Forestdale Drive
Danville, VA 24540
B. Roger Phipps, Vice President
804/836-2327
Fax: 804/836-2326

Old World Moulding Finishing, Inc.
115 Allen Blvd
Farmingdale, NY 11735
Vincent Ciullo, Jr., President
516/293-1789
Fax: 516/293-1908

Phillips & Brooks/Gladwin, Inc.
1485 Redi Road, P.O. Box 267
Cumming, GA 30130
Drew Nord, Marketing Coord
800/264-8888
Fax: 404/887-9511

Plastic Sales Corp.
2905 4th Ave.
Charleston, WV 25312
Andrew G. Carey, President
304/744-9441
Fax: 304/744-8184

Plastice Unlimited
11 Stein Am Rhein Court
Redwood City, CA 94063
Nancy Davis, General Mgr
415/364-5046
Fax: 415/364-5046

Riebau's Cabinets, Ltd.
W188 N11676 Morse Drive; P.O. Box 458
Germantown, WI 53022
Len Riebau, President 414/255-3040
Fax: 414/255-7738

Rogay, Inc.
4937 Wyaconda Road
Rockville, MD 20852
Thomas H. Haynes, President
301/770-1700
Fax: 301/468-1032

Scandia Kitchens, Inc.
38 Maple St.; P.O. Box 456
Bellingham, MA 02019
David C. Dorrer, President
508/966-0300
Fax: 508/966-3091

Smith: R.C. Smith Co.
801 E. 79th St.
Minneapolis, MN 55420
Peter J. Smith, Pres 612/854-0711
Fax: 612/854-8160

Southern Architectural Woodwork
7402 Fairfield Road
Columbia, SC 29203
Frank Crachiolo, Mktg Dir
803/754-4619
Fax: 803/786-5648

Specialty Woodworks Co.
P.O. Box 1450; 212 Pennsylvania Ave.
Hamilton, MT 59840
Kent J. Olsen, President 406/363-3653
Fax: 406/363-6373

TMI Systems Design Corp.
50 S. 3rd Ave. West
Dickinson, ND 58601
Larry J. Kelley, V.P./Mktg
701/225-6716
Fax: 701/225-6719

Village Cabinets
Div. Belmont Corp.
60 Crystal Pond Place
Bristol, CT 06010
Bruce L. Clark, President
203/589-5700

Virgil Greene Co., Inc.
P.O. Box 26627
Oklahoma City, OK 73126
Charles L. Pugsley, President
405/236-3671
Fax: 405/236-5024

W.H.K. Corp.
Wood-Hu Kitchens
343 Manley St.
West Bridgewater, MA 02401
Daniel C. Patchett, Dir Mktg
508/586-8050
Fax: 508/584-2745

Watson Mills & Design, Inc.
P.O. Box 248
Lafayette, CO 80026
Stephen A. Ljunghag, Marketing
Director 303/666-6069
Fax: 303/666-6145

Whitney Bros. Co.
Box 644
Keene, NH 03431
David G. Stabler, Exec. V.P.
603/352-2610
Fax: 603/357-1559

Williams: O.B. Williams Co.
1939 1st Ave. South.
Seattle, WA 98134
Susan A. Mc Coy, President
206/623-2494
Fax: 206/623-2602

Wood Moulding & Millwork
Producers Associations
1730 S.W. Skyline Blvd; Suite 128
Portland, OR 97211
James E. Mongrain, Dir of Marketing
503/292-9288
Fax: 503/292-3490

Wood Products, Inc.
6958 Eubanks, P.O. Box 297
Frisco, TX 75034
Robert L. Vaughn, President
214/335-2000
Fax: 214/335-2002

Wood Tectonics, Inc.
P.O. Box 1385
Greer, SC 29652
Janet D. McBride, Mkt Dir
803/879-7651
Fax: 803/848-8400

Woodcraft Industries, Inc.
809 Burlington Road
Ft. Worth, TX 76179
Jeffrey E. Gern, Sales 817/232-8961
Fax: 817/847-6929

Woodmeister Corp.
62 Washington St.
Worcester, MA 01608
Richard R. Culross, Sales Manager
508/753-5343
Fax: 508/753-4725

Woodpecker Mfg, Inc.
1010 N Cascade
Montrose, CO 81401
Bill Drees, Pres 303/249-2616
Fax: 303/249-2392

Woodwork Corp. of America
1432 W 21st St.
Chicago, IL 60608
Rodney B. Heilman, Dir/Mktg
312/226-4800
Fax: 312/226-3619

Woodwright Shop
306 E. Lockwood St.
Covington, LA 70434
Adrian A. Lahteine, Owner Partner
504/892-6640

06412 Cabinet & Drawer Hardware

Accuride
12311 Shoemaker Ave.
Santa Fe Springs, CA 90670
Customer Service 310/903-0200
Fax: 310/903-0208 [Int'l.]

Designer's Brass
280 El Camino Real
San Bruno, CA 94066
Lorena Lucia, Office Manager
415/588-8480
Fax: 415/588-9576

Engineered Products Co.
601 Kelso; P.O. Box 48501-0108
Flint, MI 48506
Clark Benson, Sales Manager
810/767-2050
Fax: 810/767-5084

I W Industries
35 Melville Park Road
Melville, NY 11747
Edwin D. Wigutoff, V.P. Mfg.
516/293-9494
Fax: 516/293-9499

Rutt Custom Cabinetry
HARROW
P.O. Box 129, 1564 Main St.
Goodville, PA 17528
Doug Mason-Fry, Natl. Sls. Mgr.
717/445-6751
Fax: 717/445-9227

Sugatsune America, Inc.
221 E Selandia Lane
Carson, CA 90746
Tommy Matsumoto, Admin Mgr
310/329-6373
Fax: 310/329-0819

Timberline Supply, Ltd.
915 Sherwood Drive.
Lake Bluff, IL 60044
Gregg W. Walla, President
708/234-1864
Fax: 708/234-7922

Urban Archaeology
285 Lafayette St.
New York, NY 10012
Susan Watson, Office Manager
212/431-6969
Fax: 212/941-1918

06420 Wood Panelwork

Aged Woods, Inc. *
2331 E. Market St.
York, PA 17402
Jeff Horn 800/233-9307
Fax: 717/840-1468 [Int'l.]

06430 Wood Stairs & Handrails

A.J. Stairs Inc.
1095 Towbin Ave.
Lakewood, NJ 08701
Stephen J. Hasse/Sales 908/905-8500
Fax: 908/905-8558

Albion Partnership
P.O. Box 1568; 2399 South Pacific
Highway
Medford, OR 97501
Gerry R. Tucker, CEO 503/772-7166
Fax: 503/779-5480

Anderson Wood Products Co.
1381 Beech St.
Louisville, KY 40211
Sidney Anderson, Pres 502/778-5591
Fax: 502/778-5599

Architectural Stairways, Inc.
8040 So. 1434 W
West Jordan, UT 84088
Leon e. Kemker, Vice Pres
801/255-2220
Fax: 801/255-5158

Arcways, Inc.
1076 Ehlers Road; P.O. Box 763
Neenah, WI 54957
Stilp D. Thomas, V.P. Sales & Mktg.
414/725-2667
Fax: 414/725-2053

Atlantic Stairworks, Inc.
P O Box 244
Newburyport, MA 01950
David W. Love, V P 508/462-7502
Fax: 508/465-2618

Colonial Stair & Woodwork Co.
P.O. Box 38
Jeffersonville, OH 43128
Alan J. Yeoman, Vice Pres/Mktg
614/426-6326
Fax: 614/426-9295

Door Stop, Inc., The
1416 E. Front Ave.
Bismarck, ND 58504
Bruce Wickstrom, Gen Mgr
701/255-1636
Fax: 701/222-0500

Driwood Moulding Co.
P.O. Box 1729
Florence, SC 29503
Randell E. Gelzer 803/669-2478
Fax: 803/669-4874 [Int'l.]

Dunsky: Leo Dunsky, Inc
28 Powell St.
Brooklyn, NY 11212
Gerald Dunsky, President
800/628-6255
Fax: 718/326-0809

Feeney Wire Rope, Inc.
2603 Union St.
Oakland, CA 94607
Andrew D. Penny, Sales Manager
800/888-2418
Fax: 510/893-9484

Goddard Circular & Spiral Stairs
P.O. Box 502
Logan, KS 67646
Christina Rundle 913/689-4341

Kentucky Millwork
P.O. Box 33276
Louisville, KY 40232
Mike Bell 502/451-6024
Fax: 502/451-6027 [Int'l.]

L J Smith, Inc.
35280 Scio Bowerston Road
Bowerston, OH 44695
Kim A. Bartholow, Mktg Specialist
614/269-2221
Fax: 614/269-9047

Perma-Rail, Inc.
6935 Oakland Hall Lane
Columbia, MD 21045
Peter B. Lester, President
410/381-6666
Fax: 410/381-6668

Quality Stairs, Inc.
943 Berryessa Road B-3
San Jose, CA 95133
Charles N. Simmons, Pres
408/453-2510
Fax: 408/452-8503

Riebau's Cabinets, Ltd.
W188 N11676 Morse Drive; P.O. Box 458
Germantown, WI 53022
Len Riebau, President 414/255-3040
Fax: 414/255-7738

Silverton Victorian Millworks
P.O. Box 2987; Animas Air Park
Durango, CO 81302
George Crane, Pres 303/259-5915
Fax: 303/259-5919

Spiral Mfg., Inc.
17251 Jefferson Hwy
Baton Rouge, LA 70817
Robert S. Hammond, President
800/535-9956
Fax: 504/753-8351

Stair Specialist, Inc.
2257 W. Columbia
Battle Creek, MI 49017
Ted Goff, Pres 616/964-2351
Fax: 616/964-2351

Stair-Pak Products Co., Inc.
2575 Rt 22, P.O. Box 3428
Union, NJ 07083
Abe Suckno, Pres 908/688-1200
Fax: 908/688-1209

Turncraft
Div. Casade Wood Products
P.O. Box 2429
White City, OR 97504
Forrest D. Collins, Arch Sales Manager
503/826-2911
Fax: 800/423-3311

Unique Spiral Stairs
RR 01, Box 1220, Benton Road
Albion, ME 04910
Darren A. Dumont 800/924-2985
Fax: 207/437-2415

Virgil Greene Co., Inc.
P.O. Box 26627
Oklahoma City, OK 73126
Charles L. Pugsley, President
405/236-3671
Fax: 405/236-5024

Webster Moulding & Millwork
Div. Webster Industries, Inc.
P.O. Box 297
Bangor, WI 54614
John Sapaula, Vice Pres of Mktg.
608/486-2341
Fax: 608/486-2067

Woodsmith Design & Mfg., Inc.
515 Main St. P.O. Box 280
Gunter, TX 75058
Brad Rippel, Nat. Sls. Mgr.
800/874-2876
Fax: 614/269-9613

Woodsmiths Design & Mfg.
91040 Conotton Road
Bowerston, OH 44695
Brad Rippel, Sales Manager
614/269-9612
Fax: 614/269-9613

06432 Ladders

Anchor Paint Mfg. Co., Inc.
2323 Cantrell Road
Little Rock, AR 72202
Paul E. Wynne, Store manager
501/374-2852
Fax: 501/374-5045

Corlin Paint
1950 Whitman Ave.
Chico, CA 95928
Donald E. Niles, President
916/345-9595
Fax: 916/345-3589

Duron Paints & Wallcoverings
Div. Duron, Inc.
10406 Tucker St.
Beltsville, MD 20705
David N. Ulrich, Mktg Manager
301/937-4700
Fax: 301/595-0427

Fibergrate Corp.
4115 Keller Springs Road; Suite 224
Dallas, TX 75244
Kenneth J. Ozowski, Mktg Services
Mgr 214/250-1633
Fax: 214/250-1530

Morrison Molded Fiber Glass Co.
400 Commonwealth Ave.
Bristol, VA 24201
Vickie Clark, Prom. Dir. 703/645-8000
Fax: 703/645-8132

Putnam Rolling Ladder Co., Inc.
32 Howard St.
New York, NY 10013
Gregg Peters Monsees, Sales Mgr
212/226-5147
Fax: 212/941-1836

Ventwood Div.
Howard Mfg. Co.
P.O. Box 1188
Kent, WA 98035
Jim Howard, Vice Pres/Sales
206/852-0640
Fax: 206/854-0895

Werner Co.
93 Werner Road
Greenville, PA 16125
Donald Werner, Sr. V.P. Corp Sls Mk
412/588-8600
Fax: 412/588-0315

06482 Wood Veneers & Flitches

Adams Face Veneer Co., Inc.
100 Babcock St.
Malvern, AR 72104
Clyde Ratcliff, Mgr 501/332-3421
Fax: 501/332-6124

Bacon: R. S. Bacon Veneer Co.
100 South Mannheim Road
Hillside, IL 60162
James A. McCracken, President
708/547-6673
Fax: 708/547-7943

Decore-Active Specialties
4414 N. Azuza Canyon Road
Irwindale, CA 91706
Jeff L. Hahn, Dir of Sales & Mktg.
818/856-2525
Fax: 818/856-2595

Dura-Oak Cabinet Refacing Systems
Kitchens by D.J. Mills, Ins.
863 Texas Ave.
Shreveport, LA 71101
D. J. Mills, President 318/227-9610
Fax: 318/424-8252

Eagle Plywood & Door Mfrs, Inc.
450 Oak Tree Ave.
South Plainfield, NJ 07080
Annette M. Parisi, Advertising
Represent 908/668-1460
Fax: 908/668-4317

Fine Hardwood Veneer Association.
260 South 1st St, Suite 2
Zionsville, IN 46077
Larry R. Frye, Executive Director
317/873-8780
Fax: 317/873-8788

Grillion Corp.
189-193 1st St.
Brooklyn, NY 11215
Herbert Jaffe, Sr Gen Mgr.
718/875-8545

Saunders: Jim Saunders Wood Specialties, Inc.
P. O. Box 149; East 9th St. North
Park Falls, WI 54552
John L. Halpin, Sales Mgr
715/762-3916
Fax: 715/762-3672

Wilhelmi Werke GmbH & Co., Inc.
10800 Alpharetta Hwy; Suite 575
Roswell, GA 30076
Juergen Mueller, Sales Director
404/410-1121
Fax: 404/410-0275

06500 Structural Plastics

Acrymet Industries, Inc.
Div. Paul Associates, Inc.
42-05 10th St.
Long Island City, NY 11101
Richard Paul, Sales Assoc.
718/786-7654
Fax: 718/392-9242

Air Plastics, Inc.
1224 Castle Drive.
Mason, OH 45040
Dennis E. Woll, President
513/398-8081
Fax: 513/398-8082

Armortile-Tactile Systems, Inc.
Engineered Plastics, Inc.
Olympic Towers, 300 Pearl St.; Suite 200
Buffalo, NY 14202
Ken Szekely, President 800/682-2525
Fax: 716/842-6049

Bergen Art Metal & Lighting, Inc.
36 Gilbert St.
Tinton Falls, NJ 07701
K. Heidelmeier, Sec/Treas.
908/842-8900
Fax: 908/842-0304

BF Goodrich Co.
Specialty Polymers & Chem Div.
9911 Brecksville Road
Cleveland, OH 44141
Joel Ross, Mgr Mktg Services
216/447-5000
Fax: 216/447-5750

Chemgrate Corp.
19240 144th Ave. N.E.
Woodinville, WA 98072
Jerry D. Trump, Mktg Devel
206/483-9797
Fax: 206/481-3622

Composite Technology
W.R. Grace & Co.
1005 Blue Mound Rd.
Fort Worth, TX 76131
Rex Gregory/Customer Service
800/433-2138
Fax: 817/232-1582 [Int'l.]

Flex Trim, Inc.
11479 6th St.
Rancho Cucamonga, CA 91730
Leo H. Kelsey, Pres/Natl Sls Mgr.
800/356-9060
Fax: 800/874-6832

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

Glastic Corp.
4321 Glenridge Road
Cleveland, OH 44121
Phil L. Leslie, Manager New Bus. Dev
216/486-0100
Fax: 216/486-1091

Gusmer Div.
PMC, Inc.
3 Gusmer Drive
Lakewood, NJ 08701
Douglas S. Commette, Marketing Mgr.
908/370-9000
Fax: 908/905-8968

Industrial Fiberglass Products, Inc.
34233 Pacific Highway S.
Federal Way, WA 98003
Richard L. Degroot, Owner
206/838-4707
Fax: 206/927-4696

International Grating, Inc.
7625 Parkhurst
Houston, TX 77028
Robert W. Myers, Sales Manager
713/633-8614
Fax: 713/633-3210

L. B. Plastics, Inc.
Highway 150
Moorestville, NC 28115
David E. Byers, Sales manager
704/663-1543
Fax: 704/664-2989

Morrison Molded Fiber Glass Co.
400 Commonwealth Ave.
Bristol, VA 24201
Vickie Clark, Prom. Dir. 703/645-8000
Fax: 703/645-8132

Norton Performance Plastics Co.
1 Sealants Park
Granville, NY 12832
David Brownstein, Mktg. Comms. Mgr.
518-642-220
Fax: 518/642-2793

Outwater Plastic/Industries
4 Passaic St.
Wood Ridge, NJ 07075
Peter Sardoski, Sls. Mgr. 800/631-8375
Fax: 800/888-3315 [Int'l.]

Perma-Rail, Inc.
6935 Oakland Hall Lane
Columbia, MD 21045
Peter B. Lester, President
410/381-6666
Fax: 410/381-6668

Plascore, Inc.
615 N. Fairview
Zeeland, MI 49464
Harry J. Scott, Cleanroom Sales Mgr
616/772-1220
Fax: 616/772-5508

Plastronics, Inc.
P.O. Box 580404
Houston, TX 77058
Sol Zittler, President 713/335-1318
Fax: 713/335-1408

Polygal USA, Inc.
2352 Hwy. 14, West
Janesville, WI 53545
George Frey, Sls. Mgr. 608/757-1313;
800/537-0095
Fax: 608/757-1525 [Int'l.]

Ram Products, Inc.
1111 N. Centreville Road
Sturgis, MI 49091
Paul Sorkoram, Pres 616/651-9351
Fax: 616/651-1467

Structural Foam Plastics, Inc.
68 Countyline Road.
North Branch, NJ 08876
Lawrence A. Walck, Sales Engineer
908/722-5254
Fax: 908/722-7457

The Swan Corporation
One City Ctr., Ste. 2300
St. Louis, MO 63101
Lori Minnihan/Swanstone
314/231-8148
Fax: 314/231-8165 [Int'l.]

Warminster Fiberglass Co.
P.O. Box 188; 725 County Line Road
Southampton, PA 18966
John J. Roley, President 215/953-1260
Fax: 215/357-7893

06600 Plastic Fabrications

Armortile-Tactile Systems, Inc.
Engineered Plastics, Inc.
Olympic Towers, 300 Pearl St.; Suite 200
Buffalo, NY 14202
Ken Szekely, President 800/682-2525
Fax: 716/842-6049

Barber-Webb Co., Inc., The
3833 E. Medford St.
Los Angeles, CA 90063
James C. barber, V.P. Marketing
213/644-4800
Fax: 213/260-7164

Bemis Mfg. Co.
Church Seat Div.
300 Mill St.; P.O. Box 901
Sheboygan Falls, WI 53085
Mary J. Klemm, Advertising
414/467-2664
Fax: 414/467-8573

BF Goodrich Co.
Specialty Polymers & Chem Div.
 9911 Brecksville Road
 Cleveland, OH 44141
 Joel Ross, Mgr Mktg Services
 216/447-5000
 Fax: 216/447-5750

Blaine Window Hardware, Inc.
 17319 Blaine Drive
 Hagerstown, MD 21740
 Larry W. Hoover, R/D Mgr
 301/797-6500
 Fax: 301/797-2510

CAS The Sign Systems Co.
 10909 Tuxford St.
 Sun Valley, CA 91352
 Arno F. Furstenburg, Vice President
 818/768-7814
 Fax: 818/504-2944

CROSS VINYLattice
 3174 Marjan Dr.
 Atlanta, GA 30340
 Sales 800/521-9878
 Fax: 404/457-5125 [Int'l.]

DEC Associates
 1620 S. Sinclair St.
 Anaheim, CA 92806
 Robert J. Pierson, President
 714/937-0400
 Fax: 714/937-0440

Entol Industries, Inc.
 8180 N W 36th Ave.
 Miami, FL 33147
 Sandra Schumacher,
 Secretary/Treasurer 305/696-0900
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Fibergrate Corp.
 4115 Keller Springs Road; Suite 224
 Dallas, TX 75244
 Kenneth J. Ozowski, Mktg Services
 Mgr 214/250-1633
 Fax: 214/250-1530

Girardin Moulding, Inc.
 567 Halfway House Road
 Windsor Locks, CT 06096
 Gail M. Girardin, Sec 203/623-4486
 Fax: 203/627-6716

H.T.C. Inc.
 881 Industrial Drive
 Elmhurst, IL 60126
 Robert C. Hanisch, President
 312/261-8110
 Fax: 312/279-6691

HPG International, Inc.
 200 Cottontail Lane
 Somerset, NJ 08873
 Eva-Maria Prefach 908/271-1300
 Fax: 908/302-4220 [Int'l.]

Industrial Fiberglass Products, Inc.
 34233 Pacific Highway S.
 Federal Way, WA 98003

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 206/838-4707
 Fax: 206/927-4696

International Cast Polymer Association
 1735 N Lynn St., Suite 950
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 Fax: 703/524-2303

ITW Adhesives
 30 Endicott St.
 Danvers, MA 01923
 Brian Correia 800/851-6692
 Fax: 508/777-7904 [Int'l.]

Just Plastics, Inc.
 250 Dyckman St.
 New York, NY 10034
 Georgina Walker, Mktg Consultant
 212/569-8500

Keel Mfg, Inc.
 P. O. Box 7426
 Madison, WI 53707
 Ken Foss, President 608/241-4119
 Fax: 608/241-9590

KEL-EEZ
Div. The Die-Gem Co., Inc.
 #2 The Die-Gem Way; P.O. Box 8114
 (44320)
 Akron, OH 44312
 James R. Adams, Genl Mgr
 216/784-7400
 Fax: 216/784-7400

Keller Products, Inc.
 P.O. Box 4105; 41 Union St.
 Manchester, NH 03108
 Richard Steinberg, President
 603/627-7887
 Fax: 603/627-3110

Mekco Mfg., Inc.
 1063 W. Washington; P.O. Box 126
 Cleveland, WI 53015
 David Besette, President
 414/693-8163
 Fax: 414/693-8444

Mid-America Building Products
 45657 Port St.
 Plymouth, MI 48170
 John N. Lawless, Vice Pres
 313/459-5151
 Fax: 313/459-3647

Mincey Marble Mfg, Inc.
 P.O. Box 1331
 Gainesville, GA 30503
 Donna Mincey, Genl Mgr 404/532-0451
 Fax: 404/531-0570

Mirax Chemical Products Corp.
 4999 Fyler Ave.
 St. Louis, MO 63139
 Clere C. Oliver, Vice Pres 314/752-1500
 Fax: 314/752-5500

Molded Fiber Glass/Union City Div. Molded Fiber Glass Co.
 55 4th Ave.
 Union City, PA 16438
 Gerald J. Bender, President
 814/438-3841
 Fax: 814/438-2284

NewAge® Industries, Inc. Plastics Technology Group
 2300 Maryland Rd.
 Willow Grove, PA 19090-1799
 Sales/Service Dept. 215/657-3151
 Fax: 215/657-6594 [Int'l.]

NewAge Industries, Inc. Plastics Div.
 2300 Maryland Road
 Willow Grove, PA 19090
 A Short, Mktg Assistant 215/657-3151
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O'Keeffe's, Inc.
 75 Williams Ave.
 San Francisco, CA 94124
 Kristian McManus, Advertising Dir.
 415/822-4222
 Fax: 415/822-5222

Omega Industries, Inc.
 1011 Hanley Industrial Court
 St. Louis, MO 63144
 Joseph T. Mort, President
 314/961-1668
 Fax: 314/961-8172

Palm Beach Plastics, Inc.
 400 Royal Commerce Road
 Royal Palm Beach, FL 33411
 Paul R. Ulliman, President
 407/798-8378
 Fax: 407/795-4218

Phoenix Building Products
 259 E Juanita, Suite 8
 Mesa, AZ 85204
 Dale K. Worthington, President
 800/825-2878

Plasticrafts
Div. M.A. Hanna
 600 West Bayaud Ave.
 Denver, CO 80223
 Paul M. Trujillo, Branch Manager
 800/800-7567
 Fax: 303/744-3816

Plastronics, Inc.
 P.O. Box 580404
 Houston, TX 77058
 Sol Zittler, President 713/335-1318
 Fax: 713/335-1408

Ram Products, Inc.
 1111 N. Centreville Road
 Sturgis, MI 49091
 Paul Sorkoram, Pres 616/651-9351
 Fax: 616/651-1467

Rogay, Inc.
 4937 Wyaconda Road
 Rockville, MD 20852

Thomas H. Haynes, President
 301/770-1700
 Fax: 301/468-1032

Santana Products, Inc.
 P O Box 2021
 Scranton, PA 18501
 Michael E. Nealon, Sales Mgr
 717/343-7921
 Fax: 717/348-2959

Sheldon: M.L. Sheldon Plastics Corp. Plastic Pipelines Div.
 350 Lexington Ave.
 New York, NY 10016
 Malcolm L. Sheldon, President
 212/687-8670
 Fax: 212/687-6798

Sioux Chief Mfg. Co., Inc.
 P.O. Box 397
 Peculiar, MO 64078
 Mark Ismert, Dir/Mktg 816/758-6104
 Fax: 816/758-5850

Staff Industries, Inc.
 240 Chene St.
 Detroit, MI 48207
 Dorothy G. Paetzke, Secretary
 313/259-1818
 Fax: 313/259-0631

Structural Foam Plastics, Inc.
 68 Countyline Road.
 North Branch, NJ 08876
 Lawrence A. Walck, Sales Engineer
 908/722-5254
 Fax: 908/722-7457

TMI, Inc.
 500 Vista Park Drive
 Pittsburgh, PA 15205
 Joseph P. Kleynjans, President
 412/787-9750
 Fax: 412/787-3665

Toggler Anchor System Div. Mechanical Plastics Corp.
 444 Saw Mill River Road
 Elmsford, NY 10523
 Michelle Jardin, Sls svc Mgr
 914/347-2727
 Fax: 914/347-3634

Town & Country Plastics, Inc.
 P O Box 269-S
 Morganville, NJ 07751
 Harold Mermel, Sales Mgr.
 908/566-3800
 Fax: 908/583-9045

Trajet Products, Inc.
 7025 Sarpy Ave.
 Omaha, NE 68147
 Barney Barrett, President
 402/734-2268
 Fax: 402/734-2695

Tri-Mer Corp.
 1400 Monroe St.
 Owosso, MI 48867

John M. Pardell, Vice Pres.
517/723-7838
Fax: 517/723-7844

Universal Bath Systems
165 Front St.
Chicopee, MA 01013
John N. Collecton, Installation Mgr.
413/592-4791
Fax: 413/592-6786

Valley View Specialties
13834 S Kostner
Crestwood, IL 60445
David A. Ignowski, President
708/597-0885
Fax: 800/323-3262

Warminster Fiberglass Co.
P.O. Box 188; 725 County Line Road
Southampton, PA 18966
John J. Roley, President 215/953-1260
Fax: 215/357-7893

Xenon Co., Inc.
604 Lickinghole Road
Ashland, VA 23005
Mark Conner, General Mgr
804/798-9231
Fax: 804/798-4668

06610 Glass Fiber & Resin Fabrications

Architectural Products by Outwater
52 Passaci St.
Wood Ridge, NJ 07075
C. M. Mc Crystall, General Manager
201/365-2002
Fax: 800/835-4403

British American
118 Pickering Way
Lionville, PA 19353
Rosemary A. Swindin, President
800/344-0259
Fax: 610/363-0433

Chemgrate Corp.
19240 144th Ave. N.E.
Woodinville, WA 98072
Jerry D. Trump, Mktg Devel
206/483-9797
Fax: 206/481-3622

Creative Industries Inc.
Coatings & Composites Div.
117 W. Clearfield St., Dept. AR95
Philadelphia, PA 19133-4298
Customer Svc. Dept. 215/426-7766
Fax: 215/423-7089 [Int'l.]

Dudick, Inc.
1818 Miller Parkway
Streetsboro, OH 44241
Jay H. Kapasi, District Sales Manag
216/562-1970

Felber Ornamental Plastering Corp.
110 Ardmore Ave.
Ardmore, PA 19003

Thomas W. Major, V.P. Sls. & Estimat.
215/642-4710
Fax: 215/642-4863

Fiberglass Specialties, Inc.
500 Austin Ave.; P.O. Box 1340
Henderson, TX 75652
James Bradshaw, Sales Mgr
800/527-1459
Fax: 903/657-2318

Fibertech Corporation
250 S. Depot St., P.O. Box 8
Pendleton, SC 29670
Elinor S. Wilson 803/646-9990
Fax: 803/646-7213

FRP Systems, Inc.
P.O. Box 272
Joliet, IL 60434
James P. Landaiche, President
815/723-5345
Fax: 815/723-0207

Glasspec
10344 S W 187th St.
Miami, FL 33157
Luis Echenique, President
800/328-0888
Fax: 305/232-8246

Hess Co. Industrial, Inc.
160 Foundation
La Habra, CA 90631
Stephen W. Hess, Pres 714/871-7448
Fax: 714/449-9809

Hot Box-NFE, Inc.
250 North Lane Ave.
Jacksonville, FL 32254
Michael J. Devine, Pres 904/786-0204
Fax: 904/783-6965

ITW Adhesives
30 Endicott St.
Danvers, MA 01923
Brian Correia 800/851-6692
Fax: 508/777-7904 [Int'l.]

Jayar Mfg. Co.
3700 Cypress Ave.
El Monte, CA 91731
Norman L. Jackson, President
818/579-5300
Fax: 818/579-1241

Joaquin Mfg. Corp.
6900 Elm Drive
Commerce City, CO 80022
Dx Bargas, CEO 303/286-7060
Fax: 303/286-7067

Kaylien, Inc.
P.O. Drawer 711599
Santee, CA 92072
James G. Knox, President
800/748-5627
Fax: 619/448-5196

KCL Projects Ltd.
Kaempfen & Associates
3202 Larkstone

Orange, CA 92669
Charles E. Kaempfen, President
714/632-1340
Fax: 714/632-1115

Keel Mfg. Inc.
P. O. Box 7426
Madison, WI 53707
Ken Foss, President 608/241-4119
Fax: 608/241-9590

Mekco Mfg., Inc.
1063 W. Washington; P.O. Box 126
Cleveland, WI 53015
David Bessette, President
414/693-8163
Fax: 414/693-8444

MFG Water Treatment Products Co.
1315 West 47th St.; P.O. Box 250
Ashtabula, OH 44004
Roland J. Valentie, President
216/992-2867
Fax: 216/997-4711

Molded Fiber Glass/Union City Div. Molded Fiber Glass Co.
55 4th Ave.
Union City, PA 16438
Gerald J. Bender, President
814/438-3841
Fax: 814/438-2284

Plascore, Inc.
615 N. Fairview
Zeeland, MI 49464
Harry J. Scott, Cleanroom Sales Mgr
616/772-1220
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Sioux Chief Mfg. Co., Inc.
P.O. Box 397
Peculiar, MO 64078
Mark Ismert, Dir/Mktg 816/758-6104
Fax: 816/758-5850

Therma-Tru Corp.
P.O. Box 8780
Maumee, OH 43537
Paulett M. Wogoman, Comm Coord.
419/882-5625
Fax: 800/322-8188

Trajet Products, Inc.
7025 Sarpy Ave.
Omaha, NE 68147
Barney Barrett, President
402/734-2268
Fax: 402/734-2695

Vomar Products/International, Inc.
16641 Roscoe Place
Sepulveda, CA 91343
Lisa L. Cypers, Principal 818/894-7174
Fax: 818/892-7827

Worthington Group Ltd *
P.O. Box 868
Troy, AL 36081
Alyson Vance, President 205/566-4537
Fax: 205/566-5390

Xenon Co., Inc.
604 Lickinghole Road
Ashland, VA 23005
Mark Conner, General Mgr
804/798-9231
Fax: 804/798-4668

06650 Solid Polymer Fabrications

Avonite
1945 Hwy. 304
Belen, NM 87002
Rick Hantson, Dir. of Mktg.
800-4-AVONITE
Fax: 505/864-7790 [Int'l.]

BPS Architectural Products, Inc.
10816 Fallstone Rd., Ste. 505
Houston, TX 77099
William E. Snyder 713/568-9945
Fax: 713/568-6684

DuPont Corian *
P.O. Box 80702
Wilmington, DE 19880-0702
Commercial Telemarketing
800-4-CORIAN
[Int'l.]

Flex Trim Industries, Inc.
11479 Sixth St., P.O. Box 4227
Rancho Cucamonga, CA 91730
Leo H. Kelsey 800/356-9060
Fax: 800/874-6832 [Int'l.]

International Cast Polymer Associationn
1735 N Lynn St., Suite 950
Arlington, VA 22209
Bari Moorefield, Assoc Dir
703/276-2644
Fax: 703/524-2303

ITW Adhesives
30 Endicott St.
Danvers, MA 01923
Brian Correia 800/851-6692
Fax: 508/777-7904 [Int'l.]

Omega Industries, Inc.
1011 Hanley Industrial Court
St. Louis, MO 63144
Joseph T. Mort, President
314/961-1668
Fax: 314/961-8172

Tapecoat Co., The Div. TC Mfg. Co., Inc.
P.O. Box 631
Evanston, IL 60204
Richard C. Dokmo, President
708/866-8500
Fax: 708/866-8596

LPI® Joists and Gang-Lam™ LVL

These high-quality, engineered wood products are designed to eliminate the common problems of traditional wood products.

Louisiana-Pacific has taken nature one-step further with LPT™ Joists and Gang Lam® laminated veneer lumber.

LPI Joists are all engineered with dimensionally stable, uniformly strong oriented strand board webs for superior strength and stiffness. The 32 series is manufactured with strong 2100 Fb., 1.8E MSR, kiln-dried, solid sawn lumber flanges; LPI 26^A, 30^A, 36^A, and 56^A series are manufactured with Gang-Lam LVL flanges.

Gang-Lam LVL, is thicker, wider and longer than traditional lumber beams and has more

load-bearing capacity. Made from ultrasonically graded Southern pine veneers and bonded together by exterior adhesives, Gang-Lam is ideal for use as beams, headers and other primary load carrying members.

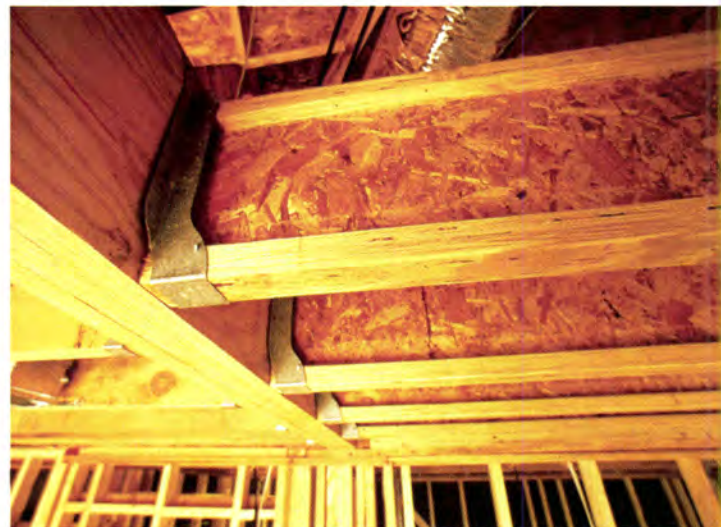
Louisiana-Pacific markets LPI Joists and Gang-Lam LVL under the name Solid Start™. They provide stronger floors and straighter ceilings and virtually eliminate squeaks, dips or uneven surfaces, guaranteed for the life of the home.

Together with Inner-Seal T&G Flooring, L-P offers a complete floor system.

L-P's **Wood-E**® engineering software provides accurate designs for Gang-Lam LVL beams and LPI Joists, including multiple spans; uniform, concentrated, and trapezoidal loads; multiple load cases; sloping components; and more.

Wood-E software interfaces with printer and plotter to provide printed output or plotted drawings. With the CAD program, installation details are available in DXF format for easy insertion into architectural plans.

Wood-E Cut program enables you to keep your inventory under control by cataloging it on computer. Available through our distributors, L-P offers engineering review services for designs using our engineered wood products.



Free Literature and Samples:

Customer Service
Louisiana-Pacific
P.O. Box 10266 Portland, OR 97210
800-299-0028, Ext. 305

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Fernley, NV
800-223-5647 fax: 702-575-6803
Wilmington, NC
800-999-9105 fax: 910-763-8178

For product details, refer to Catalog 06170/LOU in Sweet's
For a local Louisiana-Pacific rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6265
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Laminate Surfaces from Formica Corporation

Living colors and textures bring natural balance and harmony into our lives. Our home. And into our places of work.

When Formica Corporation began developing its latest lines, the company wanted to be sure its products were up-to-date and fully able to meet the demands of current market trends.

With that in mind, Formica conducted an extensive survey of **specifiers** in many markets, including kitchen and bath, residential and contract furniture and interiors, remodeling, institutional, hospitality, healthcare and retail.

Of all the responses received, one fact remained constant: There is an intense interest in the environment, in ecology, in nature and in renewal.

And based on this finding Formica Corporation has reviewed and refreshed its entire line.

Now, the palette is complete, and it is one that offers the designer and the architect boundless choice and limitless variety. There are matte and polished finishes that sparkle with 103 different living colors, as well as 38 that show the natural warmth and texture of Artisan wood grains. Soft hues and 44 subtle textures combine to create the Patterns collection ... while earthy, geologic colors and texture combine to form another group of 60 inspired patterns.

In addition, there are 41 designs that echo the crisp sheen of metal, 19 pearlescent colors that reflect shifting light and motion, subtle yet dramatic black on black — produced through micro-embossing technologies. There is the nat-

ural look of 27 exotic wood grains that contrast with more distinctive black on black and white on white designs, on flawlessly smooth surfaces.

There are also those that are fun and festive, and that provide small grain textures ... as well as deeply embossed surfaces that replicate the natural patterns of the finest leather, stone and gentle mist. The spectrum goes on and on. It must be seen to be fully appreciated. Call us and see for yourself.



Literature:

To experience the entire collection of colors, as well as to learn about the equally exciting and extensive range of surfaces on which they are presented, send today for the beautifully designed and painstakingly detailed, 52 page guide to laminate surfaces. Or call 1-800-FORMICA.

For Additional Information Contact:

Product Information

Formica Corporation
1504 Sadlier Circle South, Indianapolis, IN 46239
Or dial 1-800-FORMICA.

Formica Ligna™ Wood Surfacing Material

This new genuine wood veneer is environmentally sensitive and combines nature with technology.

Today, environmental issues are very important to architects and designers. With that in mind, Formica Corporation — the world's leading manufacturer of decorative laminates — has developed Formica Ligna™ wood surfacing material.

Natural beauty with nature in mind.

Combining nature and technology, Formica Ligna is genuine wood veneer backed by several layers of phenolic kraft paper. The material is durable and fabricates using traditional laminate techniques.

Even more important, Formica Ligna is environmentally sensitive. Formica Ligna wood

veneer is harvested from fast-growing farm species. Therefore, the rate of harvest never exceeds the rate of growth.

Five collections, limitless options.

Formica Ligna comes in 36 real wood designs, including traditional as well as fantasy colored and patterned woods. This product offers a vast amount of creative versatility and can be used to emphasize a sense of traditional elegance or impart a hint of the exotic and rare.

- **Naturali:** Ten patterns including the classic natural woods.
- **Radicati:** An unusual birdseye pattern in nine colors, plus three large-scale burls.
- **Tinti:** Four cathedral-grained oaks in colors from natural to more saturated.
- **Metallici:** Gold and silver metallic veining

highlights large-scale cathedral-grained oak; offered in three intense jewel tones.

- **Signaturi:** Six geometric and large-scale abstract patterns, inspired by top designers.

Formica Ligna is available in three distinctive finishes: a clear, durable polyurethane; melamine for an even harder matte surface, and unfinished.

Because of its versatility, wide range of colors and patterns, and environmental sensitivity, Formica Ligna is the obvious choice for virtually any residential or commercial application.



Formica Ligna™



Literature:

This attractive 16-page brochure tells the story of Formica Ligna in words and photographs. It describes the philosophy and technique of how it is made, and goes on to show each of the collections, colors and finishes.

It also provides suggested applications, product specifications and availability information. Call 1-800-FORMICA for your copy.

For Additional Information and Literature Contact:

Product Information

Formica Corporation
1504 Sadler Circle South
Indianapolis, IN 46239
Or dial 1-800-FORMICA

SURELL® Solid Surfacing Material

Innovative design and technology combine to bring solid beauty, selection, and practicality to the surface.

With SURELL® solid surfacing material, both the simplest and most ambitious design ideas can be realized. Beautifully. Solid all the way through, it has the rich, lustrous look of stone. And it maintains its unique surface elegance even after it's been sculpted, molded, and shaped.

Endless variety. Because SURELL can be cut and routed, countertop design applications may include an almost endless variety of edge treatments. With a complete palette of 26 colors and patterns to choose from, extraordinary edge treatments can be fashioned by combining

complementary SURELL solids or granites, or integrating Formica® brand laminate or ColorCore® surfacing material. Wood, metal, or tile also make perfect complements to SURELL.

Fully warranted. SURELL custom countertops — and SURELL kitchen sinks, vanities, lavatory bowls, shower bases and surrounds, and window sills — are all warranted by Formica Corporation, the innovative world leader and name brand in surfacing products. The durable surface elegance of SURELL will last for years and years. And SURELL colors and patterns are enduring classics.

Remarkably easy to clean. Ordinary spills wipe away with a damp cloth. Tougher stains can be removed with ordinary household cleanser. And because SURELL color goes all the way through, burns, stains, or scratches can easily be

removed with a Scotch-Brite® brand pad or fine sandpaper.

Technical data. SURELL is constructed of a unique, totally homogeneous, densified composite of modified resin and mineral filler. It is ideally suited for domestic use in the kitchen and bathroom. It is also widely specified for a full range of uses in offices, banks, restaurants, hospitals, and other commercial applications.

SURELL offers so much more than what can be seen on the surface. Look into it.



Surell®



Literature:

The elegant SURELL line of solid surfacing material is thoroughly described and illustrated in this 28-page catalog from Formica. It contains photographs, dimensional schematics, test data, and product specifications.

For your copy of "Surface Elegance" call 1-800-FORMICA.

For Additional Information and Literature Contact: Product Information

Formica Corporation
1504 Sadlier Circle South, Indianapolis, IN 46239
Or dial 1-800-FORMICA

SURELL® Sinks and Shower Surrounds

Form and function: Formica Corporation's SURELL kitchen sinks and shower surrounds provide practicality and design excellence.

SURELL® solid surfacing is a cast, homogeneous, non-porous composite. Solid all the way through, stains, burns, and scratches can be removed with ease. And it offers surface elegance in a broad range of applications. For example:

In the kitchen . . . capitalizing on the durability and surface wear resistance of SURELL solid surfacing material, the SURELL kitchen sink will hold up to daily demands while looking new for years. Classically proportioned, the simple lines and contours of the SURELL kitchen sink are at the height of contemporary design.

Attention to the sink's function is reflected in the spacious, deep bowl and tapered rim. Indeed, the SURELL kitchen sink has a larger volume than any other sink fabricated in a similar material. SURELL kitchen sinks are offered in seven designs. And bowl combinations range from a single bowl installation, to a 1-1/2 sink installation, to a double bowl.

In the bath . . . Formica Corporation brings the practicality and design elegance of SURELL to showers, bases, trim, soap dishes, and shower surrounds. All are easy to install and maintain, and they are designed for both corner and picket installation. SURELL wall surrounds eliminate problems caused by tile grout. SURELL showers are available in complete kits or as individual parts which can be color-coordinated with all

Formica products. SURELL is also available in vanities, lavatory bowls, and windowsills.

SURELL solid surfacing epitomizes innovative design and technology. Because it can be cut and routed, SURELL kitchen and bath countertops, commercial countertops, and other design applications may include an almost endless variety of edge treatments.

SURELL offers so much more than what can be seen on the surface. Look into it.



Surell®



Literature:

The elegant SURELL line of solid surfacing material and products is thoroughly described and illustrated in this 28-page catalog from Formica. It contains photographs, dimensional schematics, test data, and product specifications.

For your copy of "Surface Elegance" call 1-800-FORMICA.

For Additional Information and Literature Contact:

Product Information
Formica Corporation
1504 Sadler Circle South, Indianapolis, IN 46239
Or dial 1-800-FORMICA

NUVEL® Surfacing Material

NUVEL® is a high-density, mineral-filled polymer from Formica Corporation with revolutionary design potential.

NUVEL surfacing material is the result of a professional alliance between Formica Corporation and General Electric Company, both internationally recognized as world leaders in their respective industries: surfacing products and engineered thermoplastics.

No other surfacing material forms like NUVEL. While the material — sold in a uniform thickness of .090" — can be used as a highly durable, two-dimensional surfacing material, it also possesses the strength, flexibility, and material properties required for a number of

postforming and thermoforming applications.

Attractive yet durable. The first thing most people notice about NUVEL is its warm, inviting surface. It is incredibly durable and has high impact resistance. NUVEL resists chipping and stress-cracking in use, and splitting and tearing during fabrication.

Although NUVEL is considerably lighter than solid surfacing materials, it retains two of the same breakthrough benefits: a virtually seamless appearance and full repairability (solid-through color means that burns, scratches, and stains can be easily removed).

And NUVEL is easy to work. The material slits, cuts, bonds, and routs with familiar tools and techniques. You'll discover that NUVEL also stores and handles easily.

NUVEL surfacing material is available in five sheet sizes:

- 30 inches x 8 feet
- 30 inches x 10 feet
- 30 inches x 12 feet
- 48 inches x 8 feet
- 60 inches x 12 feet

And NUVEL is guaranteed to color match from sheet to sheet.



Nuvel®



Literature:

The 60-page Nuvel Fabrication Guide provides complete information on how to work with this unique surfacing material. It includes step-by-step, illustrated instructions and techniques for fabricating a variety of applications. It also contains handling and storage recommendations, tools and equipment requirements, and specifications.

To receive your copy, call 1-800-FORMICA.

For Additional Information and Literature Contact: Product Information

Formica Corporation
1504 Sadler Circle South, Indianapolis, IN 46239
Or dial 1-800-FORMICA

07012 Roofing, Wood-Fiber Cement
07100 Waterproofing & Dampproofing
07180 Water Repellents
07190 Vapor Retarders
07195 Air Infiltration Barriers
07200 Insulation
07215 Spray/Foam-in-Place Insulation
07220 Roof & Deck Insulation
07240 Exterior Insulation & Finish Systems
07250 Fireproofing
07270 Firestopping
07280 Smoke Containment Devices
07310 Shingles
07320 Roofing Tiles
07410 Roof & Wall Panels
07420 Wall Panels
07460 Siding
07480 Exterior Wall Assemblies
07500 Membrane Roofing
07510 Built-up Bituminous Roofing
07555 Roof & Wall Panels
07570 Traffic Topping
07610 Metal Roofing
07620 Sheet Metal Flashing & Trim
07650 Flexible Flashing
07710 Prefabricated Roof Specialties
07715 Fascias, Soffit Panels & Penthouse Enclosures
07720 Roof Accessories
07810 Unit Skylights
07820 Skylight Structures
07835 Motorized Operable Skylights
07910 Joint Fillers & Gaskets
07920 Sealants, Caulking & Seals

07012 Roofing, Wood-Fiber Cement

American Cemwood/Macmillan Bloedel
 P.O. Box C
 Albany, OR 97321
 Michael White, Mktg Sales
 503/928-6397
 Fax: 503/928-8110

Markimex, Inc.
 17102 San Ricardo St.
 Fountain Valley, CA 92708
 K. L. Yung, President 714/964-1819
 Fax: 714/964-8628

Maxitile, Inc.
 17141 S. Kingsview Ave.
 Carson, CA 90746
 Nils Djurklou, President 310/217-0316
 Fax: 310/515-6851

Palmer Asphalt Co.
 P.O. Box 58
 Bayonne, NJ 07002
 Van Rippes, Vice President
 800/352-9898
 Fax: 201/339-8320

Westco Roofing Co.
 1229 28th St.
 Oakland, CA 94608
 Brian C. Harris, Estimator
 510/444-0336

07100 Waterproofing & Dampproofing

Advanced Chemical Technologies, Inc.
 2601 N.W. Expwy., Ste. 300E
 Oklahoma City, OK 73112
 Dean Brunken 800/535-0433
 Fax: 405/843-2596 [Int'l.]

American Hydrotech
 303 E. Ohio St.
 Chicago, IL 60611
 Literature Dept. 800/877-6125
 Fax: 312/661-0731 [Int'l.]

Barrett Co.
 3422 Old Capitol Trail
 Wilmington, DE 19808-6124
 Tim Barrett, RCI, RRC/Tech. Services
 800/647-0100
 Fax: 908/647-0278 [Int'l.]

Colloid Environmental Technologies Company (CETCO)
Building Materials Div.
 1350 W. Shure Dr.
 Arlington Heights, IL 60004-7803
 Steve Silva/Bldg. Materials Div.
 708/392-5800 ext. 250
 Fax: 708/506-6195 [Int'l.]

Dibiten USA
 4301 E. Firestone Blvd.
 South Gate, GA 90280
 E. Hedges 800/342-4836
 Fax: 213/564-7220 [Int'l.]

ER Systems, Inc.
 2950 Niagara Ln. North
 Plymouth, MN 55447-4854
 Ray Baker, Natl. Sls. Mgr.
 612/550-0038; 800/403-7747
 Fax: 612/550-1237

GMX, Inc.
div. The Garland Co. Inc.
 9105 Way Ave.
 Cleveland, OH 44105
 Tom Carney 800/321-9336
 Fax: 216/641-0633 [Int'l.]

Harris Specialty Chemicals, Inc. formerly Hydrozo, Inc.
 8570 Phillips Hwy. #108
 Jacksonville, FL 32256
 Customer Service 800/322-7825
 Fax: 904/828-4992 [Int'l.]

Huls America Chemtrete
 80 Centennial Ave.
 Piscataway, NJ 08855
 John M. Slazyk 800/828-0919
 Fax: 908/980-6970 [Int'l.]

Karnak Corporation
 330 Central Ave.
 Clark, NJ 07066
 Sales Dept. 800/526-4236
 Fax: 908/388-9422

Lead Industries Association, Inc.
 295 Madison Ave.
 New York, NY 10017
 Jerome F. Smith, Exec. Dir.
 212/578-4750
 Fax: 212/684-7714

Mapei Corporation *
 1350 Lively Blvd.
 Elk Grove Village, IL 60007
 800-42-MAPEI
 Fax: 708/364-4586

Mirafi Nicolon/Mirafi Group
 3500 Parkway Ln., Ste. 500
 Norcross, GA 30092
 Bradley L. Kempthorne 800/234-0484
 Fax: 404/729-1829 [Int'l.]

The Noble Company
 614 Monroe St., P.O. Box 350
 Grand Haven, MI 49417-0350
 Eric J. Edelmayer 616/842-7844;
 800/878-5877
 Fax: 616/842-1547 [Int'l.]

Pecora Corporation
 165 Wambold Rd.
 Harleysville, PA 19438
 Peter Reardon 800/523-6688
 Fax: 215/721-0286 [Int'l.]

Polyguard Products, Inc.
 Box 755
 Ennis, TX 75120
 Tech. Svc.-Architectural 214/875-8421
 Fax: 214/875-9425 [Int'l.]

Republic Powdered Metals, Inc.
 2628 Pearl Rd.
 Medina, OH 44256
 Vicki Kaczynski/Sls. Communications
 216/225-3192
 Fax: 216/273-5061 [Int'l.]

Sarnafil Roofing and Waterproofing Systems
 100 Dan Rd.
 Canton, MA 02021
 Paula J. Major, Mktg. Asst.
 617/828-5400
 Fax: 617/828-5365 [Int'l.]

SaverSystems Meredith Inc.
 1751 Sheridan St.
 Richmond, IN 47374
 Tony Risch, Sls. Mgr. 800/860-6327
 Fax: 317/935-4999 [Int'l.]

Specco Industries Inc.
 13087 Main St.
 Lemont, IL 60439
 Thomas Hamilton, Sls. Dir.
 708/257-5060
 Fax: 708/257-9006 [Int'l.]

Sto Corp. Finish Systems Div.
 6175 Riverside Dr., S.W.
 Atlanta, GA 30331
 Teri Joslyn 404/346-3666
 Fax: 404/346-3119 [Int'l.]

TAMKO Roofing Products, Inc.
 220 W. 4th St.
 Joplin, MO 64801
 Technical Svcs. 800/641-4691
 Fax: 417/624-8935

Thoro System Products a Part of Harris Specialty Chemicals, Inc.
 8570 Phillips Hwy., Ste. 101
 Jacksonville, FL 32256
 Matt Stoops/Communications Dept.
 800/327-1570
 Fax: 904-828-4991/92

3M Construction Markets Div.
 3M Ctr. 225-4S-08, P.O. Box 3225
 St. Paul, MN 55133-3225
 Barb Forrester 800/480-1704
 Fax: 612/736-0611 [Int'l.]

United Coatings
 E. 19011 Cataldo
 Greenacres, WA 99016
 Greg Larson/Technical Svcs.
 800/541-4383; 509/926-7143
 Fax: 509/928-1116 [Int'l.]

VyTech Industries, Inc.
 P.O. Box 5288, Pearman Dairy Rd.
 Anderson, SC 29623
 Nicholas R. Brenchak 803/225-1459
 Fax: 803/224-8410 [Int'l.]

07180 Water Repellents

Grace Construction Products
 P.O. Box 23432, 7221 W. Parkland Ct.
 Milwaukee, WI 53223
 Masonry Products Svc. Ctr.
 800/558-7066
 Fax: 414/354-5088

07190 Vapor Retarders

Grace Construction Products
 P.O. Box 23432, 7221 W. Parkland Ct.
 Milwaukee, WI 53223
 Masonry Products Svc. Ctr.
 800/558-7066
 Fax: 414/354-5088

Reef Industries, Inc. Griffolyn
 9209 Alameda-Genoa Rd.
 Houston, TX 77075
 Mike McElheney/Sales 800/231-6074
 Fax: 713/947-2053 [Int'l.]

07195 Air Infiltration Barriers

ABTco-Siding Division
ABT Building Products, Inc.
 P.O. Box 98, Hwy 268
 Roaring River, NC 28669
 Lisa Wood, Mktg Coord. 910/696-2751
 Fax: 910/696-3410

Amoco Foam Products Co.
 375 Northridge Road; Suite 600
 Atlanta, GA 30350
 Jack Lubker, Prod Mgr 404/901-5252
 Fax: 404/901-5374

C. P. Chemical Co., Inc.
 25 Home St.
 White Plains, NY 10606
 Clara Reinbergen, Sec/Treas
 914/428-2517
 Fax: 914/428-2780

F-M Insulation, Inc.
 806 NP Ave.
 Fargo, ND 58102
 Ordell Grant, Pres 800/248-6098
 Fax: 701/293-8437

Fantech/Kanalfakt, Inc.
 1712 Northgate Blvd
 Sarasota, FL 34234
 Sally Clarke Fox, Dir/Mktg
 800/747-1762
 Fax: 813/355-0377

Fortifiber Corp.
 4489 Bandini Blvd.
 Los Angeles, CA 90023
 Claude L. Cokers, Mktg Services Mgr.
 213/268-6783
 Fax: 213/264-8247

G.C.S. Coatings, Inc.
 1999 Beaver Ave.
 Monaca, PA 15061
 Neil Berger, President 412/774-6232
 Fax: 412/774-0818

Grace Construction Products
 P.O. Box 23432, 7221 W. Parkland Ct.
 Milwaukee, WI 53223
 Masonry Products Svc. Ctr.
 800/558-7066
 Fax: 414/354-5088

Guardian Plastics, Inc.
 1101 Penn Ave.
 Jeannette, PA 15644
 Yvonne Leep, Marketing Mgr
 412/527-6160
 Fax: 412/527-5643

Hyload, Inc.
 9976 Rittman Road
 Wadsworth, OH 44281
 N.P. Kirsch, President 216/334-5022
 Fax: 216/336-5512

Infiltec
Div. Saum Enterprises, Inc.
 P.O. Box 8007
 Falls Church, VA 22041
 David W. Saum, President
 703/820-7696
 Fax: 703/671-9350

Innovative Formulations, Inc.
 670 W 33rd St.
 Tucson, AZ 85713
 Ian N. Ornstein, Pres 602/628-1553
 Fax: 602/628-1580

Manville
 P.O. Box 5108
 Denver, CO 80217
 Product Information Center
 800/654-3103
 Fax: 303/978-2318

Obdyke: Benjamin Obdyke, Inc.
 John Fitch Industrial Park
 Warminster, PA 18974
 Geoffrey Ehrman, Nat'l Mktg Mgr
 215/672-7200
 Fax: 215/672-3731

Polyken Technologies
Div. Kendall Co.
 15 Hampshire St.
 Mansfield, MA 02090
 Kenneth F. Coffry, Nat'l Sales Mgr Bldg
 508/261-6226
 Fax: 508/261-6200

Quiet Window Mfg.
Div. J.G.B. Emergency Svcs, Inc.
 820 W. Esther St.
 Long Beach, CA 90813
 Jerry G. Belsha, President
 800/448-9703
 Fax: 310/495-9503

Raven Industries, Inc.
 P.O. Box 1007; 205 S. 6th St.
 Sioux Falls, SD 57117
 Tom C. Stoebner, Sales & Marketing
 Mgr 605/335-0174
 Fax: 605/335-0333

Reemay, Inc.
 70 Old Hickory Blvd.; P.O. Box 511
 Old Hickory, TN 37138
 Donna Kidd, Marketing Assistant
 615/847-7000
 Fax: 615/847-7068

RHH Foam Systems, Inc.
 6001 S Pennsylvania Ave.; P.O. Box 752
 Cudahy, WI 53110
 Dick Christenson, Vice Pres./Gen. Mgr.
 800/657-0702
 Fax: 414/744-8227

Rotary Products, Inc.
 P.O. Box 370
 Ashley, OH 43003
 Gary A. Buechel, Pres 614/747-2623
 Fax: 800/457-5251

Seal Master Corp.
 368 Marinel Drive
 Kent, OH 44240
 James P. Hillery, Adv. Mgr.
 216/673-8410

Sealeze Corp.
 8000 White Pine Road
 Richmond, VA 23237
 Olin V. Hyde, Pres. 804/746-0982
 Fax: 804/743-0051

Simplex Products Division
Anthony Industries, Inc.
 3000 W. Beecher
 Adrian, MI 49221
 Mark T. Sheahon, Dir/Mktg
 517/236-8881
 Fax: 517/263-2835

Society of Plastics Industry
Poly Div.
 3355 Lexington Ave.
 New York, NY 10017
 Fran W. Lichtenberg, Asst Dir
 212/351-5424
 Fax: 212/697-0409

SSHC, Inc.
Solid State Heating Div.
 P.O. Box 769; 146 Elm St.
 Old Saybrook, CT 06475
 Richard D. Watson, President
 203/388-3848
 Fax: 203/388-0525

07200 Insulation

AFM Corporation
 24000 W. Hwy. 7
 Shorewood, MN 55331
 Jane Kuhn, Mktg. Coord. 612/474-0809
 Fax: 612/474-2074 [Int'l.]

Ark-Seal Inc.
International
 2190 S. Kalamath
 Denver, CO 80209
 Linda Snilvock 800/525-8992
 Fax: 303/934-5240 [Int'l.]

Atlas Roofing Corporation
Commercial Products
 1775 The Exchange, Ste. 160
 Atlanta, GA 30339
 Allan L. Wilson 404/933-4461
 Fax: 404/952-3170 [Int'l.]

CertainTeed Corporation
Insulation Group
 P.O. Box 860
 Valley Forge, PA 19482
 Tom Newton/Communications Dept.
 800/523-7844
 Fax: 610/341-7571

The Dow Chemical Company
Customer Information Center
 P.O. Box 1206
 Midland, MI 48674
 Pam Nash 800/441-4369

Georgia-Pacific Corp.
 133 Peachtree St., N.E.
 Atlanta, GA 30303
 800-BUILD-GP

Grace Construction Products
 P.O. Box 23432, 7221 W. Parkland Ct.
 Milwaukee, WI 53223
 Masonry Products Svc. Ctr.
 800/558-7066
 Fax: 414/354-5088

Isolatek International
 41 Furnace St.
 Stanhope, NJ 07874
 Kurt Neff, Nat'l Sls. Mgr.
 201/347-1200
 Fax: 201/347-9170 [Int'l.]

NRG Barriers
 The E'nergy House, 27 Pearl St.
 Portland, ME 04101
 Design Engrg./Tech. Info./Samples
 800/343-1285
 Fax: 207/756-1081 [Int'l.]

Parco
 E. Hwy. 24
 Norfolk, NE 68701
 Roger Borgman 800/228-0024
 Fax: 402/379-2780 [Int'l.]

ParPac
 4545 E. 52nd Ave.
 Commerce City, CO 80022
 Richard Munson 800/850-8505
 Fax: 303/296-3573 [Int'l.]

Pipe Insulation Systems
 2122 W. 5th Pl.
 Tempe, AZ 85281-9990
 Gregg W. Carr 602/967-8888;
 800/922-5252

Polyisocyanurate Insulation
Manufacturers Association (PIMA)
 1001 Pennsylvania Ave., N.W., 5th Fl.
 North
 Washington, DC 20004
 Jared O. Blum, Pres. 202/624-2709
 Fax: 202/628-3856

Schuller International, Inc.
Schuller Roofing Systems
 P.O. Box 5108
 Denver, CO 80217

UC Industries
 3 Century Dr.
 Parsippany, NJ 07054
 Patricia Chociej, Mktg. Svcs. Coord.
 201/993-4862
 Fax: 201/267-1495 [Int'l.]

U.S. Intec, Inc.
 1212 Brai Dr.
 Port Arthur, TX 77643
 Technical Hotline 800/624-6832
 [Int'l.]

USG Interiors
125 S. Franklin St.
Chicago, IL 60606
Don Diersen 312/606-4000
Fax: 312/606-5490

07215 Spray/Foam-in-Place Insulation

Arm-R-Lite Door Mfg. Co., Inc.
2700 Hamilton Blvd.
South Plainfield, NJ 07080
Wilma M. Dourney, President
908/754-2600
Fax: 908/754-6522

C. P. Chemical Co., Inc.
25 Home St.
White Plains, NY 10606
Clara Reinbergen, Sec/Treas
914/428-2517
Fax: 914/428-2780

Corbond Corp.
32404 Frontage Road
Bozeman, MT 59715
Neal Ganser, President 406/586-4583
Fax: 406/586-4584

Dow Corning Corp.
P.O. Box 0994; 2200 W. Salzburg Road
Midland, MI 48686
Rick Felde, Agent 517/496-4000
Fax: 517/496-4586

Excelsior Mfg & Supply Corp.
1465 Industrial Drive.
Itasca, IL 60143
Jeffery A. Clark, Sales Admin Manager
708/773-5500
Fax: 708/773-5542

G.C.S. Coatings, Inc.
1999 Beaver Ave.
Monaca, PA 15061
Neil Berger, President 412/774-6232
Fax: 412/774-0818

Hydro Seal Coatings Co., Inc.
1119 E. Mission Road
Fallbrook, CA 92028
H. Lapper, C.E.O. 619/723-8992
Fax: 619/723-7206

Insta-Foam Products, Inc.
Construction Products Group
1500 Cedarwood Drive.
Joliet, IL 60435
Leslie Daniels, Mktg. Svcs.
800/800-3626
Fax: 815/741-6822

Insul-Binder, Inc.
2190 S. Kalmath St.
Denver, CO 80223
Jesse Aragon, President 303/934-2175
Fax: 303/934-5240

International Cellulose Corp.
12315 Robin Blvd.
Houston, TX 77045
Chuck Smith 800/444-1252
Fax: 713/433-2029 [Int'l.]

Kasko Industries, Inc.
301 West Hills Road
New Canaan, CT 06840
Charles H. Stillman, Sec/Treas
203/966-2252
Fax: 203/966-0246

Miles, Inc.
Mobay Road
Pittsburgh, PA 15205
Paul Croushore, Mktg Comm
412/777-2405
Fax: 412/777-7626

Missouri Paint & Varnish Co.
5125 N. 2nd St.
St. Louis, MO 63147
A. F. Gross, Fcty Supt. 314/241-6370
Fax: 314/241-0871

North Carolina Foam Industries, Inc.
P.O. Box 1528
Mt. Airy, NC 27030
Michael A. De Bone, VP Chemical Sales
910/789-9161
Fax: 910/789-9586

Otterbine/Barebo, Inc.
3840 Main Road E
Emmaus, PA 18049
Carla Barebo, Vice President
215/965-6018
Fax: 215/965-6050

Polymer Development Laboratories
212 W. Taft
Orange, CA 92665
Robert L. Montelone, Vice President
714/921-2300
Fax: 714/921-9643

Polymer Plastics Corp.
Div. Vitricon, Inc.
65 Davids Drive
Hauppauge, NY 11788
Steven Noskin, Vice President
516/231-1300
Fax: 516/231-1329

Red Devil, Inc.
2400 Vauxhall Road
Union, NJ 07083
Donna M. Diamante, Sales Prom.
Admin 908/688-6900
Fax: 908/688-8872

Society of Plastics Industry
Poly Div.
3355 Lexington Ave.
New York, NY 10017
Fran W. Lichtenberg, Asst Dir
212/351-5424
Fax: 212/697-0409

USF Insulation, Inc.
1601 Gressel
Delphos, OH 45833
Thomas J. Miller, Pres 419/692-7015
Fax: 419/695-9714

07220 Roof & Deck Insulation

AFM Corporation
24000 W. Hwy. 7
Shorewood, MN 55331
Jane Kuhn, Mktg. Coord. 612/474-0809
Fax: 612/474-2074 [Int'l.]

Barrett Co.
3422 Old Capitol Trail
Wilmington, DE 19808-6124
Tim Barrett, RCI, RRC/Tech. Services
800/647-0100
Fax: 908/647-0278 [Int'l.]

Cedar Shake & Shingle Bureau
515 116th Ave. N.E., Ste. 275
Bellevue, WA 98004-5294
Jack Eddy, Tech. Advisor 206/453-1323
Fax: 206/455-1323 [Int'l.]

The Celotex Corporation
4010 Boy Scout Blvd.
Tampa, FL 33607
K. A. Schweikhart 813/873-1700
Fax: 813/873-4472

Cornell Corporation
808 S. 3rd St., Box 338
Cornell, WI 54732
David Tonnancour, Mktg. Mgr.
715/239-6411
Fax: 715/239-6260

The Dow Chemical Company
Customer Information Center
P.O. Box 1206
Midland, MI 48674
Pam Nash 800/441-4369

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

W. R. Grace & Co.-Conn.
Grace Construction Products
62 Whittemore Ave.
Cambridge, MA 02140
Hugh Dudley/Product Mktg.
617/876-1400
Fax: 617/498-4419

NRG Barriers
The E'nrgy House, 27 Pearl St.
Portland, ME 04101
Design Engrg./Tech. Info./Samples
800/343-1285
Fax: 207/756-1081 [Int'l.]

Schuller International, Inc.
Schuller Roofing Systems
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

Tectum Inc.
105 S. Sixth St.
Newark, OH 43055
614/345-9691
Fax: 800/832-8869 [Int'l.]

07240 Exterior Insulation & Finish Systems

Accessible Products Co.
2122 W 5th Place
Tempe, AZ 85281
Gregg W. Carr, Marketing Mang
602/967-8888
Fax: 602/894-6255

AFM Corporation
24000 W. Hwy. 7
Shorewood, MN 55331
Jane Kuhn, Mktg. Coord. 612/474-0809
Fax: 612/474-2074 [Int'l.]

American Brick Co. (Ambrico)
Div. Williams Panel Brick, Inc.
27303 W. 8 Mile Road
Detroit, MI 48240
Steven R. Francis, Pres 313/538-6633
Fax: 313/538-5323

American Excelsior Co.
850 Ave. H East
Arlington, TX 76011
Ken E. Starrett, Dir/Mktg
817/640-1555
Fax: 817/649-7816

Amiantite America, Inc.
124 East 40th St, Suite 404
New York, NY 10016
Isaac Ainetchi, Pres 212/338-0577
Fax: 212/338-0073

Amoco Foam Products Co.
375 Northridge Road; Suite 600
Atlanta, GA 30350
Jack Lubker, Prod Mgr 404/901-5252
Fax: 404/901-5374

Austin Industrial Coatings Corp.
Route 519 P O Box 4539
Eighty Four, PA 15330
Ange R. Dorazio, Sales Mgr
412/225-8100
Fax: 412/225-0554

C-Cure Corp.
305 Garden Oaks Blvd.
Houston, TX 77018
Leigh B. Highlower, Technical Svcs
Manag 713/697-2024
Fax: 713/697-1622

Cant Products, Inc.
556 N. Saginaw St.
Pontiac, MI 48342
William Baxter, CDA 810/335-9476
Fax: 810/335-7519

Cellofoam North American, Inc.
P.O. Box 406
Conyers, GA 30207
Clifford A. Hanson, VP-Sales
404/483-4491
Fax: 404/929-3608

Corev America, Inc.
11620 Brittmoore Park Drive
Houston, TX 77041
Richard W. Neff, V.P. Marketing
713/937-3437
Fax: 713/(MAL)937-9765

Damnite Division
543 Whitehall St. S.W.
Atlanta, GA 30303
Greg Vance, Dir. Archt'L Div.
404/523-0493
Fax: 404/523-1234

Dryvit Systems, Inc.
One Energy Way
West Warwick, RI 02893
Barbara Catlow, Mgr. of Mktg. Svcs.
401/822-4100
Fax: 401/822-1980 [Int'l.]

EnerGCorp, Inc.
4203 W. Adams St.
Phoenix, AZ 85009
Peter J. Workum, President
602/470-0223

Georgia-Pacific Corp.
133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Gilman Brothers Co., The
Gilman Road
Gilman, CT 06336
Cyrus D. Gilman, Vice Pres
800/852-4220
Fax: 203/889-5226

Istech, Inc.
30230 Orchard Lake Road; Suite 155
Farmington Hills, MI 48334
Melvin H. Sachs, President
810/626-4040
Fax: 810/626-4248

Koch Materials Co.
P.O. Box 2155
Heath, OH 43056
Wanda McPeck, Customer Service
800/329-2768
Fax: 614/522-3349

L & L Insulation & Supply Co.
107-3rd St.
Des Moines, IA 50309
Keith W. Marshall, Dir. of Purchasing
515/244-1550
Fax: 515/244-1550

Merrimack Construction Systems, Inc.
Star Drive, 260 D.W. Hwy; P.O. Box 865
Merrimack, NH 03054
William Donegan, President
603/424-7001
Fax: 603/424-3541

Parex, Inc.
P.O. Box 189, 1870 Stone Mtn.-Lithonia Rd.
Redan, GA 30074
Walter Williams 404/482-7872
Fax: 404/482-6878 [Int'l.]

Pleko Products, Inc.
2646 Alliston Ct.
Columbus, OH 43220
Ted Christie, Tech. Advisor
206/472-9637
Fax: 206/473-5138 [Int'l.]

Proko Industries, Inc.
18601 LBJ Freeway, Ste 400
Mesquite, TX 75150
Kenneth W. Bennett, Mktg Mgr.
214/681-9261
Fax: 214/279-1983

Real Brick Products Inc.
P.O. Box 907
Owosso, MI 48867-0907
Sheryl Bauman/Sales Dept.
517/625-6000
Fax: 517/625-3136 [Int'l.]

RMAX, Inc.
13524 Welch Road
Dallas, TX 75244
Suzanne S. Chreene, National Accounts Mgr
214/387-4500
Fax: 800/527-0890

Roofing Wholesale Co., Inc.
1918 W. Grant St.
Phoenix, AZ 85009
Bill Dykoff, V.P. 602/258-3794
Fax: 800/528-4532

Senenergy Inc. *
1367 Elmwood Ave.
Cranston, RI 02910
Marketing Dept. 401/467-2600
Fax: 401/941-7480 [Int'l.]

**Simplex Products Division
Anthony Industries, Inc.**
3000 W. Beecher
Adrian, MI 49221
Mark T. Sheahon, Dir/Mktg
517/236-8881
Fax: 517/263-2835

**Society of the Plastics Industry, Inc.
ACCU-R EPS Program**
14608 Dartmoor Lane
Tampa, FL 33624
William P. Roeling, Program Mgr.
813/961-7676
Fax: 813/960-8668

**Sto Corp.
Finish Systems Div.**
6175 Riverside Dr., S.W.
Atlanta, GA 30331
Teri Joslyn 404/346-3666
Fax: 404/346-3119 [Int'l.]

Stuc-O-Flex International, Inc.
17639 N.E. 67th Court
Redmont, WA 98052
Dan Johnson, Technical Sales Mgr.
206/885-5085
Fax: 206/869-0107

**TEC Incorporated
an H.B. Fuller company**
315 S. Hicks Rd.
Palatine, IL 60067
Customer Svc. Dept. 800/TEC-9002
Fax: 708/358-9510

**Thoro System Products
a Part of Harris Specialty Chemicals, Inc.**
8570 Phillips Hwy., Ste. 101
Jacksonville, FL 32256
Matt Stoops/Communications Dept.
800/327-1570
Fax: 904-828-4991/92

United States Gypsum Company
125 S. Franklin St.
Chicago, IL 60606
800/USG-4YOU

Universal Polymers, Inc.
319 N Main Ave.
Springfield, MO 65806
Rich Franco, President 417/862-4547
Fax: 417/862-7548

**Western Insulfoam
Div. Premier Industries, Inc.**
1215 W 1st St.
The Dallas, OR 97058
Bob Thomas, Manager 503/298-4136
Fax: 503/296-3338

07250 Fireproofing

American Sprayed Fibers, Inc.
1550 E 91st Drive
Merrillville, IN 46410
L.J. Felsecker, Corp. Sec/CFO
219/769-0180
Fax: 219/736-6126

Carboline Company
350 Hanley Industrial
St. Louis, MO 63144
Chuck Schneider 314/644-1080 ext. 2325
Fax: 314/644-4617 [Int'l.]

D. V. Fyre-Tec, Inc.
P.O. Box 608
Pender, NE 68047
Joanne M. Van Segern, President
402/385-2190
Fax: 402/385-2570

Davlin Paint Co.
P.O. Box 2308
Berkeley, CA 94702
Jon Baker, Admin Asst 510/848-2863
Fax: 510/848-1464

Eternit Inc.
Excelsior Ind. Park, P.O. Box 679
Blandon, PA 19510
Customer Service 610/926-0100;
800/233-3155
Fax: 610/926-9232

FIBREX
P.O. Box 1148
Aurora, IL 60507
William J. Furse, Natl Sales Mgr.
708/896-4800
Fax: 708/896-3200

FIPRO Corporation of America
11585 Sorrento Valley Rd., Ste. 108
San Diego, CA 92121
Ruthmary Rink 800/888-3393
Fax: 619/793-1499

Fire Research Laboratories, Inc.
5364 Pan American Fwy. N.E.
Albuquerque, NM 87109
Marilee Alvarez/Sales Dept.
505/883-8433; 800/877-3473
Fax: 505/888-9688 [Int'l.]

Flammadur Corp. of America
P.O. Box 2731
La Jolla, CA 92038
Dr. Adolf R. Hochstim, Chief Executive
619/551-1236
Fax: 619/551-1240

Fortifiber Corp.
4489 Bandini Blvd.
Los Angeles, CA 90023
Claude L. Cokers, Mktg Services Mgr.
213/268-6783
Fax: 213/264-8247

**W. R. Grace & Co.-Conn.
Grace Construction Products**
62 Whittemore Ave.
Cambridge, MA 02140
William Ronca/Fire Protection Prod.
617/876-1400
Fax: 617/498-4419 [Int'l.]

Hacker Industries, Inc.
P.O. Box 5918
Newport Beach, CA 92662
Kerry V. Hacker, Vice President
800/642-3455
Fax: 714/645-5144

Hall: L. B. Hall Enterprises, Inc.
225 N. Arlington Heights Road
Elk Grove Village, IL 60008
Lola B. Hitchcock, President
708/439-1414
Fax: 708/439-2688

Intelligent Buildings Institute
2101 L St N.W., Suite 300
Washington, DC 20037
Sherry E. Hunt, Executive Director
202/457-1988
Fax: 202/457-1989

Isolatek International
41 Furnace St.
Stanhope, NJ 07874
Kurt Neff, Natl. Sls. Mgr.
201/347-1200
Fax: 201/347-9170 [Int'l.]

Lydall, Inc.
Manning Nonwovens Div.
P.O. Box 328
Troy, NY 12181
Phil Chrys, Market Manager
518/273-6320
Fax: 518/273-6361

Mandoval Vermiculite Products, Inc.
3340 Bingle Road
Houston, TX 77055
Joe Melody, Sales Manager
800/847-5768
Fax: 713/462-8707

Nemiroff Corp.
Engineering Div.
166 Main St.
Lakeville, CT 06039
Alfred Lewis, Vice Pres. 203/435-9823
Fax: 203/435-0471

New York Fire-Shield, Inc.
1 Goulds Drive; P.O. Box 7305
Auburn, NY 13022
Patrick D. Bumpus, President
315/255-1006
Fax: 315/255-2765

Optimum Window Mfg. Corp.
7 Lake Station Road
Warwick, NY 10990
Esther A. Robles, Admin Asst
914/469-2240
Fax: 914/469-2218

Pabco
Div. Fibreboard
656 S Union
Alliance, OH 44601
Denise A. Lentz, Sales/Cust Svc
800/872-0338
Fax: 216/823-8686

Pyrok, Inc.
136 Prospect Park West
Brooklyn, NY 11215
Howard M. Podolsky, GenerL Manager
718/788-1225
Fax: 718/832-2675

Southwest Vermiculite Co., Inc.
5119 Edith N.E.
Albuquerque, NM 87107
John L. Wright, VP 505/345-1633
Fax: 505/345-5292

SprayDon/MFS, Inc.
Easton Road, RR 5, Box 5151
Bethlehem, PA 18015
Philip F. Kehoe, Mktg Mgr
610/838-2223
Fax: 610/838-0552

StanChem, Inc.
Albi Mfg.
401 Berlin St.
East Berlin, CT 06023
W. Casey West, VP 203/828-0571
Fax: 203/808-3297

Thermal Ceramics
2102 Old Savannah Road; P.O. Box 923
Augusta, GA 30906
Don Jolley, Mgr. Mktg. Comm.
706/796-4200
Fax: 706/796-4328

Thermal Science, Inc.
2200 Cassens Drive
Fenton, MO 63026
Steve Martin, Natl Sales Mgr
314/349-1233
Fax: 314/349-1207

USG Interiors, Inc.
USG Corp.
125 S Franklin
Chicago, IL 60680
Chuck Capperino, Mgr/Mktg Svcs
312/606-4000
Fax: 312/606-4093

Vermiculite Association, The
11 S. La Salle St, Ste 1400
Chicago, IL 60603
Mary V. Meyers, Executive Secy
312/201-0101
Fax: 312/201-0214

07270 Firestopping

Bio Fireshield, Inc.
Darnonmill Sq.
Concord, MA 01742
Bernard H. Krasnoff, Pres.
508/369-7700; 800/233-6656
Fax: 508/371-7014 [Int'l.]

Cease Fire by Dis-Cover, Inc.
10355 Capital Ave.
Oak Park, MI 48237
Theresa M. Flood, Adv Mgr
810/398-3660
Fax: 810/398-0081

Concrete Service Materials Co.
P.O. Box 447; Walnut & Elm St.
Conshohocken, PA 19428
Thomas Sovin, President 610/825-1554
Fax: 610/825-8497

Domtar Gypsum
Div. America N Industries, Inc
P.O. Box 543; 24 Frank Lloyd Wright
Drive
Ann Arbor, MI 48106
Jack D. Hodges, Mgr. Comm Products
313/930-4752
Fax: 313/930-4709

Dow Corning Corp.
P.O. Box 0994; 2200 W. Salzburg Road
Midland, MI 48686
Rick Felde, Agent 517/496-4000
Fax: 517/496-4586

Elco Industries, Inc.
Construction Products Div.
5110 Falcon Rd., P.O. Box 7009
Rockford, IL 61125-7009
Patrick Monahan 800/435-7213
Fax: 815/397-8986 [Int'l.]

Excelsior Mfg & Supply Corp.
1465 Industrial Drive.
Itasca, IL 60143
Jeffery A. Clark, Sales Admin Manager
708/773-5500
Fax: 708/773-5542

FIBREX
P.O. Box 1148
Aurora, IL 60507
William J. Furse, Natl Sales Mgr.
708/896-4800
Fax: 708/896-3200

FIPRO Corporation of America
11585 Sorrento Valley Rd., Ste. 108
San Diego, CA 92121
Ruthmary Rink 800/888-3393
Fax: 619/793-1499

Flammadur Corp. of America
P.O. Box 2731
La Jolla, CA 92038
Dr. Adolf R. Hochstim, Chief Executive
619/551-1236
Fax: 619/551-1240

International Protective Coatings Corp.
725 Carol Ave.
Oakhurst, NJ 07755
Maureen Campion, Mktg Director
908/531-3667
Fax: 908/531-5192

Isolatek International
41 Furnace St.
Stanhope, NJ 07874
James Verhalen, Jr., Product Mgr.
800/631-9600
Fax: 201/347-9170 [Int'l.]

Link-Seal Div.
Div. Thunderline Corp.
8707 Samuel Barton Drive
Belleville, MI 48112
Edward L. Kwiatkowski, Pres, Link-Seal Div. 313/728-2290
Fax: 313/728-0864

Lydall, Inc.
Manning Nonwovens Div.
P.O. Box 328
Troy, NY 12181
Phil Chrys, Market Manager
518/273-6320
Fax: 518/273-6361

McCormick Paint Works Co.
2355 Lewis Ave.
Rockville, MD 20817
Thomas P. McCormick, President
301/770-3235
Fax: 301/770-9814

National Gypsum Company
2001 Rexford Rd.
Charlotte, NC 28211
Bob Ek, Tech. Svcs. 800-National
Fax: 800/FAX-NGC1

Nelson Firestops A Division of OZ/Gedney
Unit. General Signal Corp.
4041 S Sheridan
Tulsa, OK 74145
Gerald K. Thomas, National Sls Mgr.
918/627-5530
Fax: 918/622-9308

Optimum Window Mfg. Corp.
7 Lake Station Road
Warwick, NY 10990
Esther A. Robles, Admin Asst
914/469-2240
Fax: 914/469-2218

Pecora Corporation
165 Wambold Rd.
Harleysville, PA 19438
Peter Reardon 800/523-6688
Fax: 215/721-0286 [Int'l.]

ProSet Systems, Inc.
1355 Capital Cir.
Lawrenceville, GA 30243-5866
Kenneth R. Cornwall/Customer Service
800/262-5355
Fax: 404/339-1784 [Int'l.]

The Rectorseal Corporation
Firestop
2830 Produce Row
Houston, TX 77023
Metacaulk Tech. Svc. 800/231-3345
Fax: 800/441-0051 [Int'l.]

Tremco Div.
B.F. Goodrich Co.
3735 Green Road
Beachwood, OH 44122
Susan Froggett, Prod Asst.
800/321-7906
Fax: 216/292-5036

United States Gypsum Company
125 S. Franklin St.
Chicago, IL 60606
800/USG-4YOU

07280 Smoke Containment Devices

Protech Systems, Inc.
26 Gansevoort St.
Albany, NY 12202
Martin J. Wawrla, President
518/463-7284
Fax: 518/463-5271

Sealeze Corp.
8000 White Pine Road
Richmond, VA 23237
Olin V. Hyde, Pres. 804/746-0982
Fax: 804/743-0051

Smoke & Fire Prevention Systems
110 9th St.
Clarksville, VA 23927
Vaughn M. Barrille, Vice Pres
804/374-8537
Fax: 804/374-8217

07310 Shingles

American Wood Treaters
P.O. Box 515
Sumas, WA 98295
Mark Rutledge 800/963-3388
Fax: 604/853-1190 [Int'l.]

**Atlas Roofing Corporation
Commercial Products**
1775 The Exchange, Ste. 160
Atlanta, GA 30339
Product Info. Ctr. 717/564-0100;
800/522-6752
Fax: 717/986-7575 [Int'l.]

**Atlas Roofing Corporation
Residential Roofing Products**
1775 The Exchange, Ste. 160
Atlanta, GA 30339
Ed Todd 404/933-4479
Fax: 404/952-3170 [Int'l.]

Cal-Shake, Inc.
5355 N. Vincent Ave.
Irwindale, CA 91706
Customer Service 800/736-7663
Fax: 818/969-7520

Cedar Shake & Shingle Bureau
515 116th Ave. N.E., Ste. 275
Bellevue, WA 98004-5294
Jack Eddy, Tech. Advisor 206/453-1323
Fax: 206/455-1323 [Int'l.]

The Celotex Corporation
4010 Boy Scout Blvd.
Tampa, FL 33607
K. A. Schweikhart 813/873-1700
Fax: 813/873-4472

**CertainTeed Corporation
Roofing Products Group**
750 E. Swedesford Rd.
Valley Forge, PA 19482
Mike Conflitti/Architectural Sves.
800/233-8990
Fax: 313/953-0855 [Int'l.]

Eternit Inc.
Excelsior Ind. Park, P.O. Box 679
Blandon, PA 19510
Customer Service 610/926-0100;
800/233-3155
Fax: 610/926-9232 [Int'l.]

Fibrecem Corporation
801 Clanton Rd., Ste. 101
Charlotte, NC 28217
Jack Anderson/Customer Service
800/346-6147
[Int'l.]

Fire Research Laboratories, Inc.
5364 Pan American Fwy. N.E.
Albuquerque, NM 87109
Marilee Alvarez/Sales Dept.
505/883-8433; 800/877-3473
Fax: 505/888-9688 [Int'l.]

Georgia-Pacific Corp.
133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Green River
P.O. Box 515
Sumas, WA 98295
Mark Rutledge 800/963-3388
Fax: 604/853-1190 [Int'l.]

**Life Pine Roofing Products of
Savannah**
501-B Stiles Ave., P.O. Box 1386
Savannah, GA 31402
Ken Rule 912/232-0786
Fax: 912/232-7826

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

**Re-Con Building Products, Inc.
FireFree Roofing Materials**
P.O. Box 1094
Sumas, WA 98295
Gary Beck 800/347-3373
Fax: 604/820-3879

Revere Copper Products, Inc. *
Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr.
315/338-2022
Fax: 315/338-2070 [Int'l.]

**Supradur Manufacturing
Corporation**
411 Theodore Fremd Ave., P.O. Box 908
Rye, NY 10580
Sales Svc. Dept. 800/223-1948;
914/967-8230
Fax: 914/967-8344 [Int'l.]

TAMKO Roofing Products, Inc.
220 W. 4th St.
Joplin, MO 64801
Technical Sves. 800/641-4691
Fax: 417/624-8935

U.S. Intec, Inc.
1212 Brai Dr.
Port Arthur, TX 77643
Technical Hotline 800/624-6832
[Int'l.]

07320 Roofing Tiles

Acme Brick Company
2821 W. 7th St.
Ft. Worth, TX 76107
Bill Seidel, Dir. of Mktg. 800/792-1234
Fax: 817/390-2404

Alcan Buildings Products
P.O. Box 1100; 280 N. Park Ave.
Warren, OH 44482
Arlene Lingren, Mgr Adv Sves
216/393-1100
Fax: 216/393-5835

Aluminum Lock Roofing, Inc.
840 West 1700 South, #10
Salt Lake City, UT 84104
Vardell Taylor, President 801/484-3321

**American Cemwood/Macmillan
Bloedel**
P.O. Box C
Albany, OR 97321
Michael White, Mktg Sales
503/928-6397
Fax: 503/928-8110

Architerra Austin
1607 Evergreen Ave.
Austin, TX 78704
Dede Spontak 512/441-8062
Fax: 512/441-5258 [Int'l.]

**Bender Roof Tile Industries, Inc.
Div. Bender Takpanneindustri**
P.O. Box 190
Bellevue, FL 34421
Christer Sjolund, VP/Genl Manager
904/245-7074
Fax: 904/245-1873

Cant Products, Inc.
556 N. Saginaw St.
Pontiac, MI 48342
William Baxter, CDA 810/335-9476
Fax: 810/335-7519

Carter Holt Harvey Roofing USA
773 Bradfield
Houston, TX 77060
Lenard Sadosky, VP-USA Op
713/931-4032
Fax: 713/931-5162

**Certaiteed Corp.
HVAC Products Div.**
750 E Swedesford Road; P.O. Box 860
Valley Forge, PA 19482
Bob Swanson, Dir/Marketing
215/341-7949
Fax: 215/341-7994

**Everest Roofing Products
Div. Cal-Shake, Inc.**
5355 N. Vincent Ave.
Irwindale, CA 91706
Jim Payne, Dir/Marketing
800/767-0267
Fax: 818/969-7520

Evergreen Slate Co. Inc.
68 Potter Ave, P.O. Box 248
Granville, NY 12832
Kimberly A. Crandall, Secretary
518/642-2530
Fax: 518/642-9313

Gerard Roofing Technologies
955 Columbia St.
Brea, CA 92621-2927
Customer Service 800-23-ROOFS
Fax: 714/256-1476

James Hardie Building Products
10901 Elm Ave.
Fontana, CA 92337
Customer Service 800/942-7343
Fax: 909/355-4907

Heisterholz Clay Roofing Tiles
P.O. Box 406
Lakeville, IN 46536
Hubert Gockel 219/784-2006
Fax: 219/784-3872 [Int'l.]

International Roofing Products, Inc.
15430 Camarillo St.
Sherman Oaks, CA 91403
Ted Nakai, President 818/382-3514
Fax: 818/382-3517

Ludowici Roof Tile, Inc.
P.O. Box 69
New Lexington, OH 43764
Customer Service 800/945-8453
Fax: 614/342-5175 [Int'l.]

Maxitile, Inc.
17141 S. Kingsview Ave.
Carson, CA 90746
Nils Djurklou, President 310/217-0316
Fax: 310/515-6851

MCA Clay Roof Tile
1985 Sampson Ave.
Corona, CA 91719
Ginger A. Dettmann, Sales Coord
909/736-9590
Fax: 909/736-6052

Met-Tile, Inc.
P.O. Box 4268
Ontario, CA 91761
Ed Milels/Sales Dept. 800/899-0311;
909/947-0311
Fax: 909/947-1510 [Int'l.]

**Monier
Div. Redland PLC**
750 The City Drive South; Suite 200
Orange, CA 92668
Duane L. Huiskens, Nat'l Mktg Mgr
714/750-5366
Fax: 714/750-0251

Newport Fastener Co., Inc.
1300 Gene Autry Way
Anaheim, CA 92805
Mike Hickey, President 800/645-7811
Fax: 714/385-1312

Oldcastle Inc.
Architectural Products Group
375 Northridge Rd., Ste. 220
Atlanta, GA 30350
800/899-8455

Pioneer Roofing Tile, Inc.
10650 Poplar Ave.
Fontana, CA 92337
Anthony J.F. Mesa, Sls Mgr S West
Regio 909/350-4238
Fax: 909/350-2298

Roofing Wholesale Co., Inc.
1918 W. Grant St.
Phoenix, AZ 85009
Bill Dykoff, V.P. 602/258-3794
Fax: 800/528-4532

RTS Co.
1805 Newton Ave.
San Diego, CA 92113
Paul E. Robison, President
619/696-0102
Fax: 619/696-8774

Tile Roofs, Inc.
1821 W. Chrysler Drive
Belvidere, IL 61008
Mary K. Raleigh, President
815/544-4141
Fax: 815/544-4866

Vande-Hey-Raleigh Mfg.
1665 Bohm Drive
Little Chute, WI 54140
Donald L. Vande Hey, President
414/766-0156
Fax: 414/766-0776

Westco Roofing Co.
1229 28th St.
Oakland, CA 94608
Brian C. Harris, Estimator
510/444-0336

Zion Services Corp.
11300 N.W. South River Drive
Medley, FL 33178
Clifford E. Stutts, Manager
800/772-4165
Fax: 305/557-0249

07410 Roof & Wall Panels

AEP-Span
5100 E. Grand
Dallas, TX 75223
Bruce A. Rayburn 800/527-2503
Fax: 214/828-1394 [Int'l.]

Alcan Buildings Products
P.O. Box 1100; 280 N. Park Ave.
Warren, OH 44482
Arlene Lingren, Mgr Adv Svcs
216/393-1100
Fax: 216/393-5835

Alply, Inc.
Hwy. 16 West, Willow Ave.
DeKalb, MS 39328
Scott Samson, Sales Mgr. 601/743-2623
Fax: 601/743-2493 [Int'l.]

Aluma Shield Ind., Inc.
405 Fentress Blvd.
Daytona Beach, FL 32114
Charles D'Angelo/Marketing
904/255-5391
Fax: 904/257-2523 [Int'l.]

Architctural Building Co.
Div. March Resource
Box 52488
Houston, TX 77052
Charles L. Smith, Vice Pres
800/423-1105
Fax: 713/931-3989

Berridge Manufacturing Co.
1720 Maury St.
Houston, TX 77026
Ian Hugh Gordon, Staff Architect
800/231-8127
Fax: 713/236-9422 [Int'l.]

Boise Cascade Corporation
One Jefferson Sq.
Boise, ID 83702
Melissa Pratt 208/384-4869
Fax: 208/384-6099

Carlisle Engineered Metals Div.
Carlisle SynTec
13410 Murphy Road
Stafford, TX 77477
Harry L. Laursen, Mgr Adv Mktg Serv
713/499-5611
Fax: 713/499-0809

Cay Metal Products, Inc.
8960 Hwy 5
Douglasville, GA 30134
C A. Yancey, Sales Manager
404/949-2351
Fax: 404/949-4759

Cheney Flashing Co.
623 Prospect St.; P.O. Box 818
Trenton, NJ 08605
Jonathan R. Fell, President
800/322-2873
Fax: 609/394-8891

Composite Technologies Corp.
525 E. 2nd St.; P.O. Box 1888
Ames, IA 50010
James R Baty 11, Arch Engrg Specialis
515/232-1748
Fax: 515/232-0800

Composite Technology
W.R. Grace & Co.
1005 Blue Mound Rd.
Fort Worth, TX 76131
Rex Gregory/Customer Service
800/433-2138
Fax: 817/232-1582 [Int'l.]

Conserval Systems, Inc.
Solarwall Div.
4242 Ridge Lea Road
Buffalo, NY 14226
John Hollick, President 716/835-4903
Fax: 716/835-4904

Contemporary Panels, Inc.
965 Taft Vineland Road
Orlando, FL 32824
Scott A. Wonderly, Vice Pres
407/855-4890
Fax: 407/857-1786

Curveline, Inc.
P.O. Box 4268
Ontario, CA 91761
Dennis Kloczek/Tech. Svcs. Dept.
800/899-0311; 909/947-6022
Fax: 909/947-1510

Delcoa Industries, Inc.
1950 N.W. 18th St.
Pompano Beach, FL 33069
Delfino Salvatore, Pres 305/968-3100
Fax: 305/979-5015

Design Components, Inc.
1047 Lee's Mill Road
College Park, GA 30349
John F. Fox, President 404/996-9565
Fax: 404/991-6951

Eastern Exterior Wall Systems
P.O. Box 20130
Lehigh Valley, PA 18002-0130
Joseph P. Anderson 610/868-5522
Fax: 610/868-1520 [Int'l.]

EnerGCorp, Inc.
4203 W. Adams St.
Phoenix, AZ 85009
Peter J. Workum, President
602/470-0223

Englert, Inc.
1200 Amboy Ave.
Perth Amboy, NJ 07753
Yvonne T. Viscosi, Inside Sales Mgr.
908/826-8614
Fax: 908/826-8865

Fabral
3449 Hempland Road
Lancaster, PA 17601
Meredith W. Croucher, Director Engrg
717/397-2741
Fax: 717/397-1040

Fibrecem Corporation
801 Clanton Rd., Ste. 101
Charlotte, NC 28217
Jack Anderson/Customer Service
800/346-6147
[Int'l.]

Gulf States Mfg, Inc.
P.O. Box 1128, Airport Road
Starkville, MS 39759
T. W. Southerland, Marketing Manager
601/323-8021
Fax: 601/324-2984

Hickman: W.P. Hickman Co.
175 Sweeten Creek Road; P.O. Box
15005
Asheville, NC 28813
Cynthia L. Roberts, Mktg Admin
704/274-4000
Fax: 704/274-4031

Industrial Building Panels
1090 Chicago Road
Troy, MI 48083
Clarence E. Johns, President
810/588-4710
Fax: 810/585-8909

Kirby Building Systems, Inc.
Kirby Drive
Portland, TN 37148
Roy Price, Sr Vice Pres 615/325-4165
Fax: 800/872-6551

Laminators, Inc.
3195 Penn Ave.; P.O. Box 39
Hatfield, PA 19440
David J. Thompson, Pres 215/723-8107
Fax: 215/721-4669

LBJ Enterprises
511 South 7th St.
Delano, MN 55328
James W. Sterriker, CEO 612/894-5111

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

Mapes Industries *
2929 Cornhusker Hwy.
Lincoln, NE 68504
William Cinrani 402/466-2790
[Int'l.]

MBCI
14031 W. Hardy, P.O. Box 38217
Houston, TX 77060
Wayne Dickinson, VP, Sales
713/445-8555
Fax: 713/445-1791 [Int'l.]

Metl-Span Corp.
1497 N Kealy
Lewisville, TX 75057
Doug Pickens, Natl Sales Mgr
214/221-6656
Fax: 214/436-7028

Morin Corp.
685 Middle St.
Bristol, CT 06010
David Lemoine, Sales Mgr
203/584-0900
Fax: 203/582-7503

N.A.T. Industries, Inc.
14213 Whittram Ave.
Fontana, CA 92335
Steven Tetreault/Sales Dept.
909/355-1919
Fax: 909/823-8532

Petersen Aluminum Corporation
1005 Tonne Rd.
Elk Grove, IL 60007
Jeff Hill 800/323-1960
[Int'l.]

Revere Copper Products, Inc. *
Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr.
315/338-2022
Fax: 315/338-2070 [Int'l.]

**Reynolds Metals Company
Construction Products Div.**
P.O. Box 27003
Richmond, VA 23261
John C. Shelhorse 804-281-3629/2636
Fax: 804/281-3602 [Int'l.]

Ruffin Building Systems, Inc.
6914 Highway 2
Oak Grove, LA 71263
James E. Worley, Purchasing Manager
318/428-2305
Fax: 318/428-8360

Sequentia, Inc.
21819 Royalton Road
Strongsville, OH 44136
Donald B. Clark, V.P. Mktg Services
216/238-2400
Fax: 216/238-0820

Smith Steelite
1005 Beaver Grade Rd.
Moon Township, PA 15108-2944
Diane Winter/Marketing 800/759-7474
Fax: 412/299-8036 [Int'l.]

Taylor Metal Products, Inc.
3796 Turner Rd. S.E.; P.O. Box 13999
Salem, OR 97302
Janet R. Taylor, President
503/581-8338
Fax: 503/581-6877

Trimco, Inc.
8725 Meadowcroft; P.O. Box 630069
Houston, TX 77263
R. Coy Poret, Vice President
800/231-5809
Fax: 713/783-2837

Tru-Lok Metal Fabricating Co.
9444 9th St.
Rancho Cucamonga, CA 91730
Tony Massagli, Marketing Director
909/987-6251

U. S. Architectural Products, Inc.
29 Moshassuck Road
Lincoln, RI 02865
Steve Lancia, President 800/243-6677
Fax: 401/725-9740

Ultra Seam, Inc.
P.O. Box 710
Morganfield, KY 42437
Luke Pride, Pres 502/333-9552
Fax: 502/333-9702

United Panel Inc.
Rte. 512 & Wildon Terrace
Mt. Bethel, PA 18343
Jim Tallia, VP 610/588-6871
Fax: 610/588-0536 [Int'l.]

**Vicwest Steel
US Operations Div.**
9000 Wessex Place, Suite 201
Louisville, KY 40222
Mike J. Murphy, Nat Mkt Mgr
502/339-7222
Fax: 502/339-8980

Wedgcor, Inc, Steel Buildings Systems
6800 E. Hampden Ave.
Denver, CO 80224
Robert A. Viles, ADV. 303/759-3200
Fax: 303/759-3025

07420 Wall Panels

AFM Corporation
24000 W. Hwy. 7
Shorewood, MN 55331
Jane Kuhn, Mktg. Coord. 612/474-0809
Fax: 612/474-2074 [Int'l.]

Alliance America
P.O. Box 920488
Norcross, GA 30092
Customer Service 404/447-5043
Fax: 404/446-5951 [Int'l.]

**A-T-I® (Alucobond Technologies,
Incorporated)**
77 W. Port Plz., Ste. 421
St. Louis, MO 63146
Customer Service 800/626-3365
Fax: 502/527-1552 [Int'l.]

Citadel Architectural Products
7950 Georgetown Rd., Ste. 500
Indianapolis, IN 46268
Customer Svc. Dept. 317/879-9400
Fax: 317/879-0130 [Int'l.]

Copper Sales Inc.
1405 N. Hwy. 169
Minneapolis, MN 55441
Rick Kruger 800/426-7737
Fax: 612/545-2762 [Int'l.]

Mapes Industries *
2929 Cornhusker Hwy.
Lincoln, NE 68504
Mark Mundorff 800/228-2391
Fax: 402/466-1985 [Int'l.]

Marble Technics Ltd.
150 E. 58 St.
New York, NY 10155
Francis Cox 212/750-9189
Fax: 212/319-8349 [Int'l.]

**Mitsubishi Chemical America, Inc.
Composite Material Div.**
1214 Progressive Dr., Ste. 101
Chesapeake, VA 23320
W. Lee Fry 800/422-7270
Fax: 800/548-3551 [Int'l.]

Petrarch Claddings Incorporated
22 E. Chicago Ave., Ste. 210
Naperville, IL 60540
Mark Goetz 708/355-4040
Fax: 708/355-4995 [Int'l.]

**Reynolds Metals Company
Construction Products Div.**
P.O. Box 27003
Richmond, VA 23261
John C. Shelhorse 804-281-3629/2636
Fax: 804/281-3602 [Int'l.]

Smith Steelite
1005 Beaver Grade Rd.
Moon Township, PA 15108-2944
Diane Winter/Marketing 800/759-7474
Fax: 412/299-8036 [Int'l.]

07460 Siding

**ABTco-Siding Division
ABT Building Products, Inc.**
P.O. Box 98, Hwy 268
Roaring River, NC 28669
Lisa Wood, Mktg Coord. 910/696-2751
Fax: 910/696-3410

Alcoa Building Products Corp.
1501 Michigan, P.O. Box 716
Sidney, OH 45365
Frank G. Riess, Dir/Mktg Comm
800/962-6973
Fax: 513/498-6396

Alside, Inc.
P.O. Box 2010
Akron, OH 44309
William A. Erdos, Dir/Adv & Mktg
216/922-2228

**Architctural Building Co.
Div. March Resource**
Box 52488
Houston, TX 77052
Charles L. Smith, Vice Pres
800/423-1105
Fax: 713/931-3989

**Benchmark Architectural Wall Panel
Systems
Lamit Industries, Inc.**
P.O. Box 07928
Columbus, OH 43207
Jeff H. Irwin, V.P. Sales & Mktg.
614/444-0110
Fax: 614/444-7759

Cedar Shake & Shingle Bureau
515 116th Ave. N.E., Ste. 275
Bellevue, WA 98004-5294
Jack Eddy, Tech. Advisor 206/453-1323
Fax: 206/455-1323 [Int'l.]

Cedar Valley Shingle Systems
943 San Felipe Rd.
Hollister, CA 95023
Jan Marshall 800/521-9523
Fax: 408/636-9035

The Celotex Corporation
4010 Boy Scout Blvd.
Tampa, FL 33607
K. A. Schweikhart 813/873-1700
Fax: 813/873-4472

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HVAC Products Div.**
750 E. Swedesford Road; P.O. Box 860
Valley Forge, PA 19482
Bob Swanson, Dir/Marketing
215/341-7949
Fax: 215/341-7994

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Trenton, NJ 08605
Jonathan R. Fell, President
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Fax: 609/394-8891

**Cladwood
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427 Main St.
Oregon City, OR 97045
Thomas r. Gorman, Mkt/Sales Mgr
503/650-4274
Fax: 503/650-4519

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4242 Ridge Lea Road
Buffalo, NY 14226
John Hollick, President 716/835-4903
Fax: 716/835-4904

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1950 N.W. 18th St.
Pompano Beach, FL 33069
Delfino Salvatore, Pres 305/968-3100
Fax: 305/979-5015

Elkem Materials, Inc.
P.O. Box 266
Pittsburgh, PA 15230
Dennis E. Armstrong, Genl Manager
412/778-3600
Fax: 412/787-0230

Georgia-Pacific Corp.
133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Gulf States Mfg. Inc.
P.O. Box 1128, Airport Road
Starkville, MS 39759
T. W. Southerland, Marketing Manager
601/323-8021
Fax: 601/324-2984

James Hardie Building Products
10901 Elm Ave.
Fontana, CA 92337
Customer Service 800/942-7343
Fax: 909/355-4907 [Int'l.]

Heartland Building Products
1255 Lynnfield #107
Memphis, TN 38119
Yancey B. Hughes 800/328-7864
Fax: 901/680-9253 [Int'l.]

K Ply, Inc.
Sub. of Klukwan, Inc.
439 Marine Drive
Port Angeles, WA 98362
O. Erven Lodeen, Sales Manager
206/457-4421
Fax: 206/457-1634

Laminators, Inc.
3195 Penn Ave., P.O. Box 39
Hatfield, PA 19440
David J. Thompson, Pres 215/723-8107
Fax: 215/721-4669

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Portland, OR 97210
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Chicago, IL 60606
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312/750-0900
Fax: 312/263-5808

Morin Corp.
685 Middle St.
Bristol, CT 06010
David Lemoine, Sales Mgr
203/584-0900
Fax: 203/582-7503

Nailite International, Inc.
1251 N.W. 165th St.
Miami, FL 33169
Vincent J. Sciarrabba, Director
Sales/Mktg 305/620-6200
Fax: 305/623-8227

National Mfg.
811 Atlantic North
Kansas City, MO 64116
Don Eberting, National Sls Mgr.
816/221-8990

Norandex, Inc.
One Norandex Place; 8450 S. Bedford
Road
Macedonia, OH 44056
Van L. Garber, Dir Marketing Servie
216/468-2200
Fax: 216/468-8116

Oregon Strand Board Co.
Jeld-Wen Div.
34363 Lake Creek Drive
Brownsville, OR 97327
Joc Maliszewski, Mktg & Sales Mgr.
503/466-5177
Fax: 503/466-5559

Richwood Building Products, Inc.
315 Shorland Drive
Richwood, KY 41094
Carlene F. Sifford, Customer Svcs
Mngr. 606/485-7444
Fax: 606/485-7444

Rollex Corp.
2001 Lunt Ave.
Elk Grove Village, IL 60007
Meldran C. William, Marketing
Manager 708/437-3000
Fax: 800/521-8965

Shakertown
1200 Kerron St.
Winlock, WA 98596
Ed Stanton 800/426-8970
Fax: 206/785-3076 [Int'l.]

Tru-Lok Metal Fabricating Co.
9444 9th St.
Rancho Cucamonga, CA 91730
Tony Massagli, Marketing Director
909/987-6251

Variform, Inc.
303 W Major
Kearney, MO 64060
Sarah L. Breshears, Mktg Mgr
800/800-2244
Fax: 816/635-6527

07480 Exterior Wall Assemblies

American Polysteel Forms
5150 F Edith N E
Albuquerque, NM 87107
J. Lance Berrenberg, President
505/345-8153
Fax: 505/345-8154

Dunmon Corp.
2050 Congressional Drive
St. Louis, MO 63146
Donald Ude, Regional Sales Mgr.
314/567-1551
Fax: 314/432-6103

Eastern Exterior Wall Systems
P.O. Box 20130
Lehigh Valley, PA 18002-0130
Joseph P. Anderson, Dir. of Sls. & Mktg.
800/355-EEWS
Fax: 610/868-1520 [Int'l.]

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175 Sea Cliff Ave.
Glen Cove, NY 11542
Jeffrey C. Heymann, Mktg Dir.
516/759-1010
Fax: 516/759-1346

H & B Enterprises Corp.
1150 Southard St.
Trenton, NJ 08638
Herbert L. Poate III, Sales Manager
609/396-3516
Fax: 609/396-3519

Istech, Inc.
30230 Orchard Lake Road; Suite 155
Farmington Hills, MI 48334
Melvin H. Sachs, President
810/626-4040
Fax: 810/626-4248

K-Lath Div.
Div. Georgetown Ave Co., Inc.
1801 S. Mountain Ave.
Monrovia, CA 91016
Frank H. Hoang, Vice Pres/Genl Mgr
818/357-5057
Fax: 818/357-2536

Koch Protective Treatments, Inc.
3345 Stop 8th Road; Box 14556, N.R.
Station
Dayton, OH 45414
Carmen L. Bellanca, Mgr Tech Mktg
Sves 513/890-3150
Fax: 513/890-1972

Metrocast Corp.
1157 Manufacturers Drive
Westland, MI 48185
Al Swerdlow, Sales Coord
313/728-0210
Fax: 313/728-5759

Mirafi Div.
Div. of Nicolon Corp.
3500 Parkway Lane #500
Norcross, GA 30092
Tom Stephens, Director 404/447-6272
Fax: 404/662-5819

Pretest, Inc.
P. O. Box 517
Fountain Inn, SC 29644
Daniel H. Cattaruzza, Vice Pres.
803/862-4468
Fax: 803/862-4469

Rizza: Michael Rizza Co., Inc.
1027-B Detroit Ave.
Concord, CA 94518
Michael Rizza, President 510/603-9550

Shelter Systems of N.J., Inc.
American Housing Technology
P.O. Box 450; Haines Industrial Park
Hainesport, NJ 08036
Martin Hamson, VP Intl Sales & Expo
609/261-2000
Fax: 609/261-1621

Universal Polymers, Inc.
319 N Main Ave.
Springfield, MO 65806
Rich Franco, President 417/862-4547
Fax: 417/862-7548

07500 Membrane Roofing

3E Group, Inc.
850 Glen Ave, P.O. Box 392
Moorestown, NJ 08057
Neil R. Shearer, Exec VP
609/866-7600
Fax: 609/866-7603

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Div. Commercial Roofing System
P.O. Box 1053; 101 Columbia Road
Morristown, NJ 07962
Steve A. Ratcliff, General Manager
201/455-3338
Fax: 201/455-5722

American Hydrotech
303 E. Ohio St.
Chicago, IL 60611
Literature Dept. 800/877-6125
Fax: 312/661-0731 [Int'l.]

Barrett Co.
3422 Old Capitol Trail
Wilmington, DE 19808-6124
Tim Barrett, RCI, RRC/Tech. Services
800/647-0100
Fax: 908/647-0278 [Int'l.]

Bitec Inc.
#2 Industrial Park Dr.
Morrilton, AR 72110
Bruce Shealey 800/535-8597

BondCote Roofing Systems
106 Lukken Industrial Drive. W
La Grange, GA 30240
Donna L. Brooks, Marketing Services
706/882-3410
Fax: 706/882-3836

Burke Flooring Products Div.
Burke Industries
2250 So. 10th St.
San Jose, CA 95112
Larry Sims, VP & Genl Mng
408/297-3500
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Carlisle SynTec Systems
Div. of Carlisle Corporation
P.O. Box 7000
Carlisle, PA 17013
Laurie Strayer, Sr.
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Fax: 717/245-7053 [Int'l.]

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Div. Building Products
551 Valley Park Drive
Shakopee, MN 55379
Shelia Vesclusio, Sales Prom Mgr
612/445-6010
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Dibiten USA

4301 E. Firestone Blvd.
South Gate, GA 90280
E. Hedges 800/342-4836
Fax: 213/564-7220 [Int'l.]

Duro-Last Roofing, Inc.

525 Morley Dr.
Saginaw, MI 48601
Steve Ruth/Sales Dept. 800/248-0280
Fax: 800/432-9331 [Int'l.]

ER Systems, Inc.

2950 Niagara Ln. North
Plymouth, MN 55447-4854
Ray Baker, Nat'l. Sls. Mgr.
612/550-0038; 800/403-7747
Fax: 612/550-1237

Firestone Building Products

575 Congressional Blvd.
Carmel, IN 46032
Technical Svcs. Dept. 800/428-4511
Fax: 317/575-7031 [Int'l.]

Futura Coatings, Inc. Building Products Div.

9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

GAF Building Materials Corp.

1361 Alps Road
Wayne, NJ 07470
Anthony R. Capponi, Dir of Mktg
Comm. 201/628-3547
Fax: 201/628-3865

Garland Co., Inc., The

3800 E. 9th St.
Cleveland, OH 44105
David Sokol, VP of Mktg.
216/641-7500
Fax: 216/641-0633

GenFlex Roofing Systems

Div. GenCorp.
1722 Indian Wood Circle, Ste A
Maumee, OH 43537
Sherri M. Miller, Mngr. Sls. Mktg Svcs
800/443-4272
Fax: 419/891-4436

Globe Building Materials, Inc.

2230 Indianapolis Blvd
Whiting, IN 46394
Dennis M. Thalman, Sales Manager
219/473-4500
Fax: 219/473-4504

GMX, Inc.

div. The Garland Co. Inc.
9105 Way Ave.
Cleveland, OH 44105
Tom Carney 216/641-7502
Fax: 216/641-0633 [Int'l.]

GS Roofing Products Co., Inc.

5525 Mac Arthur Blvd, #900
Irving, TX 75038
Jeannette DeVader, Advertising
Manager 214/580-5600
Fax: 214/580-5692

HPG International, Inc. HPG/TROCAL Roofing Systems

200 Cottontail Ln.
Somerset, NJ 08873
Eva-Maria Prefach 908/271-1300
Fax: 908/302-4220 [Int'l.]

Hydro Seal Coatings Co., Inc.

1119 E. Mission Road
Fallbrook, CA 92028
H. Lapper, C.E.O. 619/723-8992
Fax: 619/723-7206

Hyload, Inc.

9976 Rittman Road
Wadsworth, OH 44281
N.P. Kirsch, President 216/334-5022
Fax: 216/336-5512

International EPDM Rubber Roofing Systems

5110 Angola Road
Toledo, OH 43615
Scott C. Hall, V.P. 419/382-0111
Fax: 419/382-3275

JPS Elastomerics Corp. Corporate Communications

395 Pleasant St.
Northampton, MA 01060
Anne Duffey 413/582-1079
Fax: 413/584-3187 [Int'l.]

Koppers Industries, Inc.

Commercial Roofing Div.
Koppers Bldg; 436 7th Ave.
Pittsburgh, PA 15219
Martin R. Hornung, Adv. Mgr.
412/227-2001
Fax: 412/227-2262

Lead Industries Association, Inc.

295 Madison Ave.
New York, NY 10017
Jerome F. Smith, Exec. Dir.
212/578-4750
Fax: 212/684-7714

Magnaray International Div.

W.I.L.D. Corp.
P O Box 990
Bradenton, FL 34206
L. E. Leetzow, President 813/755-2111
Fax: 813/751-5483

Malarkey: Herbert Malarkey Roofing Co.

P.O. Box 17217
Portland, OR 97217
Gregory B. Malarkey, V.P. Sales & Mktg.
503/283-1191
Fax: 503/289-7644

Manville

P.O. Box 5108
Denver, CO 80217
Product Information Center
800/654-3103
Fax: 303/978-2318

Masonite Corp. Div. International Paper

1 S. Wacker Drive
Chicago, IL 60606
Jerry Hills, Mktg Services Mgr
312/750-0900
Fax: 312/263-5808

Miles, Inc.

Mobay Road
Pittsburgh, PA 15205
Paul Croushore, Mktg Comm
412/777-2405
Fax: 412/777-7626

Mirafi Div.

Div. of Nicolon Corp.
3500 Parkway Lane #500
Norcross, GA 30092
Tom Stephens, Director 404/447-6272
Fax: 404/662-5819

Mule-Hide Products Co., Inc.

2924 Wyetta Dr.
Beloit, WI 53511
Jackie Hammond 800/786-1492
Fax: 612/365-7852

National Varnish Co.

609 St. Jean
Detroit, MI 48214
Robert A. Bair, Pres 313/823-7500
Fax: 313/331-4726

Nervastal, Inc.

2 Soundview Drive
Greenwich, CT 06830
Alfred B. Farbish, President
203/622-6030
Fax: 203/622-6009

Nord Bitumi USA, Inc. *

P.O. Box 13678
Macon, GA 31208
Todd Cottrell, Marketing Manager
912/781-9293
Fax: 912/788-0675

Pacific Polymers, Inc.

12271 Monarch St.
Garden Grove, CA 92641
Kevin M. Case, Manager 714/898-0025
Fax: 714/898-5687

Palmer Asphalt Co.

P.O. Box 58
Bayonne, NJ 07002
Van Ripps, Vice President
800/352-9898
Fax: 201/339-8320

Performance Roof Systems, Inc.

4821 Chelsea Ave.
Kansas City, MO 64130
Deanna Deloney, General Oper Mgr.
816/921-0221
Fax: 816/921-5540

Polymer Development Laboratories

212 W. Taft
Orange, CA 92665
Robert L. Montelone, Vice President
714/921-2300
Fax: 714/921-9643

Republic Powered Metals, Inc.

Div. RPM, Inc.
2628 Pearl Road; P.O. Box 724
Medina, OH 44258
Victoria M. Kaczynski, Sales
Communications 216/225-3192
Fax: 216/273-5061

RoofMart International, Inc.

2020 Industrial Road
Chapman, KS 67431
Larry L. Garnet, CEO 913/922-6371
Fax: 913/922-6905

Sarnafil, Inc.

100 Dan Road
Canton, MA 02021
Richard K. Foley, President
617/828-5400
Fax: 617/828-5365

Schuller International, Inc.

Schuller Roofing Systems
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

Seal-Dry/USA, Inc.

3300 S. Woodrow
Little Rock, AR 72204
William L. Shroyer, President
800/732-5379
Fax: 501/663-1926

Siplast, Inc.

222 W Las Colinas Blvd.; Suite 1600,
Xerox Centre
Irving, TX 75039
Sheila Cockrell, Mktg Mgr
800/922-8800
Fax: 214/506-6205

Somay Products, Inc.

4301 N. W. 35th Ave.
Miami, FL 33142
Garth R. Parker, President
305/633-6333
Fax: 305/638-5524

Soprema Roofing & Waterproofing

310 Quadral Drive.
Wadsworth, OH 44281
Wayne Shipley, National Sales
216/334-0066
Fax: 216/334-4289

StaFast Roofing Products
7095 American Parkway; PO Box 132
Reynoldsburg, OH 43068
Richard F. Deakins, Executive Vice
Pres 614/575-1257
Fax: 614/866-9805

TAMKO Roofing Products, Inc.
220 W. 4th St.
Joplin, MO 64801
Technical Svcs. 800/641-4691
Fax: 417/624-8935

Texmastic International, Inc.
P.O. Box 210309
Dallas, TX 75211
James F. Palmer, President
214/330-4605
Fax: 214/331-5575

Thermo Materials
401 E. Ray Road.
Chandler, AZ 85225
Gregory M. Hlavaty, Opp. Mgr.
602/821-9594
Fax: 602/821-9047

Topcoat
Div. Major Group, Inc.
24 Industrial Road
Walpole, MA 02081
Susan G. Dadio, Dir of Mktg
508/668-4128
Fax: 508/660-2471

Trocal Roofing Systems
200 Cottontail Lane
Somerset, NJ 08873
Michael Johannes, Genl Mgr
908/302-4223
Fax: 908/302-4230

Tuff-Kote Co., Inc.
210 Seminary Ave.
Woodstock, IL 60098
Jess W. Lobdell, President
815/338-2006
Fax: 815/338-9105

U.S. Intec, Inc.
1212 Brai Dr.
Port Arthur, TX 77643
Technical Hotline 800/624-6832
[Int'l.]

Versico Incorporated
3485 Fortuna Dr.
Akron, OH 44312
Reinhard Schneider 800/992-7663
Fax: 216/644-2613

07510 Built-up Bituminous Roofing

TAMKO Roofing Products, Inc.
220 W. 4th St.
Joplin, MO 64801
Technical Svcs. 800/641-4691
Fax: 417/624-8935

07555 Roof & Wall Panels

Envirospec, Inc.
P.O. Box 119, Ellicott Station
Buffalo, NY 14205
Robert DeClute, Mktg. Mgr.
716/689-8548
Fax: 716/689-7309 [Int'l.]

Gibson-Homans Co.
1755 Enterprises Pkwy
Twinsburg, OH 44087
Camille De Rose, Dir/Marketing Svcs
216/425-3255
Fax: 216-42502546

Lime Crest Corp.
P O Box 217; Limecrest Road
Sparta, NJ 07871
Scott L. Singleton, Sales Manager
201/383-2000
Fax: 201/383-8021

Roofblok, Inc.
1000 Reservoir Road
Lunenburg, MA 01462
William J. Power, Vice Pres
508/582-9426
Fax: 508/582-4710

Sunny Brook Pressed Concrete
3586 Sunny Brook Road
Kent, OH 44240
Joseph Repasky, President
216/673-7667
Fax: 216/677-3103

Wausau Tile, Inc.
P.O. Box 1520
Wausau, WI 54402-1520
Tammi Schildt 715/359-3121;
800/388-8728
Fax: 715/355-4627

Westile Div.
Oldcastle Architectural West
8311 W. Carder Court
Littleton, CO 80125
Mike Hoganson, Vice Pres/Gen Mgr
303/791-1700
Fax: 303/791-9906

Willard Industries, Inc.
101 New Bern St.
Charlotte, NC 28203
Anne Kizer, regional Sales Mgr.
704/523-1230
Fax: 704/527-8580

07570 Traffic Topping

Environmental Coating Systems Inc.
3321 S. Susan St.
Santa Ana, CA 92704
Maurice Medellin/Customer Service
714/641-1340
Fax: 714/641-7006 [Int'l.]

Gaco Western Inc.
P.O. Box 88698
Seattle, WA 98138-2698
David Rohland 800/456-4226
Fax: 206/575-0587 [Int'l.]

3M
Construction Markets Div.
3M Ctr. 225-4S-08, P.O. Box 3225
St. Paul, MN 55133-3225
Barb Forrester 800/480-1704
Fax: 612/736-0611 [Int'l.]

07610 Metal Roofing

Aeicor Metal Roofing Products, Inc.
450 W McNab Road
Ft. Lauderdale, FL 33309
Robert A. Stenstream, President
305/974-3300
Fax: 305/973-9328

AEP-Span
5100 E. Grand
Dallas, TX 75223
Bruce A. Rayburn 800/527-2503
Fax: 214/828-1394 [Int'l.]

Alcoa Building Products Corp.
1501 Michigan, P.O. Box 716
Sidney, OH 45365
Frank G. Riess, Dir/Mktg Comm
800/962-6973
Fax: 513/498-6396

Aluminum Lock Roofing, Inc.
840 West 1700 South, #10
Salt Lake City, UT 84104
Vardell Taylor, President 801/484-3321

Atlanta Metal Products, Inc.
5700 Riverview Ind. Dr.
Mableton, GA 30059
Ian Hamilton, Natl. Sls. Mgr.
404/691-8500
Fax: 404/691-9582

Berridge Manufacturing Co.
1720 Maury St.
Houston, TX 77026
Ian Hugh Gordon, Staff Architect
800/231-8127
Fax: 713/236-9422 [Int'l.]

Butler Mfg. Co.
Buildings Div.
BMA Tower, Penn Valley Park
Kansas City, MO 64141
Greg Zillner, Comm. Mgr.
816/968-3525
Fax: 816/968-3720

Carter Holt Harvey Roofing USA
773 Bradford
Houston, TX 77060
Lenard Sadosky, VP-USA Op
713/931-4032
Fax: 713/931-5162

Classic Products, Inc.
8510 Industrial Park Drive; P.O. Box 701
Piqua, OH 45356
Todd E. Miller, Vice Pres 800/543-8938
Fax: 513/773-9261

Copper Sales Inc.
1405 N. Hwy. 169
Minneapolis, MN 55441
Jack Rogers 800/426-7737
Fax: 612/545-2762 [Int'l.]

Design Components, Inc.
1047 Lee's Mill Road
College Park, GA 30349
John F. Fox, President 404/996-9565
Fax: 404/991-6951

ESE Machines, Inc.
407 Spackman Lane
Exton, PA 19341
Ewald A. Stellrecht, Pres
610/524-9066
Fax: 610/524-8503

Fabral
3449 Hempland Road
Lancaster, PA 17601
Meredith W. Croucher, Director Engrg
717/397-2741
Fax: 717/397-1040

Follansbee Steel
State St.
Follansbee, WV 26037
Jay Carey, VP, Sls. 800/624-6906
Fax: 304/527-1269 [Int'l.]

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

Garland Co., Inc., The
3800 E. 9th St.
Cleveland, OH 44105
David Sokol, VP of Mktg.
216/641-7500
Fax: 216/641-0633

Kirby Building Systems, Inc.
Kirby Drive
Portland, TN 37148
Roy Price, Sr Vice Pres 615/325-4165
Fax: 800/872-6551

MBCI
14031 W. Hardy, P.O. Box 38217
Houston, TX 77060
Wayne Dickinson, VP, Sales
713/445-8555
Fax: 713/445-1791 [Int'l.]

McElroy Metal, Inc.
1500 Hamilton Rd.
Bossier City, LA 71111
Ken Gieseke 800/950-6531
Fax: 318/747-8029 [Int'l.]

Met-Tile, Inc.
P.O. Box 4268
Ontario, CA 91761
Ed Milels/Sales Dept. 800/899-0311;
909/947-0311
Fax: 909/947-1510 [Int'l.]

Metal Sales Manufacturing Corp.
7800 State Rd. 60
Sellersburg, IN 47172
Product Svcs. Div. 800/944-3786
Fax: 800/944-6884

Monitor, Inc.
Highway 56 West, P.O. Box 1315
Sherman, TX 75091
Harry R. Reynolds, President
903/893-6336
Fax: 903/892-4812

N.A.T. Industries, Inc.
14213 Whittram Ave.
Fontana, CA 92335
Steven Tetreault/Sales Dept.
909/355-1919
Fax: 909/823-8532

Petersen Aluminum Corporation
1005 Tonne Rd.
Elk Grove, IL 60007
Jeff Hill 800/323-1960
[Int'l.]

Revere Copper Products, Inc. *
Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr.
315/338-2022
Fax: 315/338-2070 [Int'l.]

Reynolds Metals Company
Construction Products Div.
P.O. Box 27003
Richmond, VA 23261
John C. Shelhorse 804-281-3629/2636
Fax: 804/281-3602 [Int'l.]

S. E. Metals Mfg. Co., Inc.
P.O. Box 26347
Jacksonville, FL 32218
Harvel Crumley, Vice Pres
904/757-4200

Smith Steelite
1005 Beaver Grade Rd.
Moon Township, PA 15108-2944
Diane Winter/Marketing 800/759-7474
Fax: 412/299-8036 [Int'l.]

Star Building Systems
P.O. Box 94910, 8600 I.S. 35 South
Oklahoma City, OK 73143
Bud Warford, Dir. Mktg. 405/636-2052
Fax: 405/636-2037 [Int'l.]

Steelox Systems, Inc.
5412 Courseview Drive; P.O. Box 8181,
Ste. 300
Mason, OH 45040
Barbara J. Kuhns, Supv Mktg Comm
513/573-5200
Fax: 513/573-5299

Taylor Metal Products, Inc.
3796 Turner Rd. S.E.; P.O. Box 13999
Salem, OR 97302
Janet R. Taylor, President
503/581-8338
Fax: 503/581-6877

Topcoat
Div. Major Group, Inc.
24 Industrial Road
Walpole, MA 02081
Susan G. Dadio, Dir of Mktg
508/668-4128
Fax: 508/660-2471

Trimco, Inc.
8725 Meadowcroft; P.O. Box 630069
Houston, TX 77263
R. Coy Poret, Vice President
800/231-5809
Fax: 713/783-2837

Ultra Seam, Inc.
P.O. Box 710
Morganfield, KY 42437
Luke Pride, Pres 502/333-9552
Fax: 502/333-9702

Unimast, Inc.
9595 West Grand Ave.
Franklin Park, IL 60131
Terry R. Westerman, Mktg Mgr
708/451-1410
Fax: 708/451-4054

Vermont Slate & Copper Service, Inc.
P.O. Box 430
Stowe, VT 05672
Brian C. Stearns, President
802/888-8573
Fax: 802/888-8574

Vincent Metals
Building Products Group
700 24th Ave. S.E.
Minneapolis, MN 55414
Bldg. Products Sls. 612/378-1131
Fax: 612/378-6122

Willard Industries, Inc.
101 New Bern St.
Charlotte, NC 28203
Anne Kizer, regional Sales Mgr.
704/523-1230
Fax: 704/527-8580

Zappone Mfg.
N 2928 Pittsburg
Spokane, WA 99207
Joe Zappone, Pres 509/483-6408
Fax: 509/483-8050

07620 Sheet Metal Flashing & Trim

Architectural Products Co.
2644 Crescent Springs Road
Covington, KY 41011
Michael W. Maier, Pres 606/341-1171
Fax: 606/341-1178

Bryant Air Conditioning Heating & Electrical Co.
5401 Cornhusker Highway
Lincoln, NE 68504
Fred R. Sikyta, President
402/467-1111
Fax: 402/467-1249

Childers Products Co.
35555 Curtis Blvd
Eastlake, OH 44095
Deborah Fekete, Mktg. Svcs. Mgr.
216/953-5200
Fax: 216/953-0638

Dale Industries, Inc.
6455 Kingsley
Dearborn, MI 48126
Jay H. Tate, President 313/846-9400

Hickman: W.P. Hickman Co.
175 Sweeten Creek Road; P.O. Box
15005
Asheville, NC 28813
Cynthia L. Roberts, Mktg Admin
704/274-4000
Fax: 704/274-4031

Keystone Flashing Co.
2713 Lancaster Ave.
Wilmington, DE 19805
Thomas N. Spink, Jr, President
302/571-9351

Klauer Mfg. Co.
Metal Products Div.
1185 Roosevelt Ext; P.O. Box 59
Dubuque, IA 52001
William R. Klauer, President
319/582-7201
Fax: 319/582-2022

Metal-Era, Inc.
N4 W22450 Bluemound Road
Waukesha, WI 53186
Tim T. Tunney, National Sales Mgr.
414/549-6900
Fax: 414/549-6009

Obdyke: Benjamin Obdyke, Inc.
John Fitch Industrial Park
Warminster, PA 18974
Geoffrey Ehrman, Nat'l Mktg Mgr
215/672-7200
Fax: 215/672-3731

Revere Copper Products, Inc. *
Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr.
315/338-2022
Fax: 315/338-2070 [Int'l.]

Ruffin Building Systems, Inc.
6914 Highway 2
Oak Grove, LA 71263
James E. Worley, Purchasing Manager
318/428-2305
Fax: 318/428-8360

Seaman Corp.
Fibetite Div.
1000 Venture Blvd.
Wooster, OH 44691
Terry L. Anderson, Nat'l Sls Manager
800/927-8578
Fax: 216/263-6950

Southern Aluminum Finishing Co.
216 Hankins Ave.; P.O. Box 3067
Sanford, NC 27330
Penn M. McClatchey, Vice Pres
919/775-7353
Fax: 919/775-5652

Zappone Mfg.
N 2928 Pittsburg
Spokane, WA 99207
Joe Zappone, Pres 509/483-6408
Fax: 509/483-8050

07650 Flexible Flashing

Grace Construction Products
P.O. Box 23432, 7221 W. Parkland Ct.
Milwaukee, WI 53223
Masonry Products Svc. Ctr.
800/558-7066
Fax: 414/354-5088

07710 Prefabricated Roof Specialties

Architectural Products Co.
2644 Crescent Springs Road
Covington, KY 41011
Michael W. Maier, Pres 606/341-1171
Fax: 606/341-1178

BMCA Insulation Products, Inc.
300 N Haven Ave.
Ontario, CA 91761
James Carcich, Vice Pres 800/858-8868
Fax: 909/391-2666

Childers Carports & Structures, Inc.
9326 Baythorne Drive
Houston, TX 77041
Tod M. Babin, Vice Pres 713/895-7350
Fax: 713/895-7353

HAPA Weathertype Systems, Inc.
P.O. Box 778, Field Ave
Fieldale, VA 24089
Harry S. Nolen, President
703/673-3211
Fax: 703/673-3200

Knudson Manufacturing, Inc.
10401 W. 120th Ave.
Westminster, CO 80030
Sales 303/469-2101
Fax: 303/469-7994

Mid-America Building Products
45657 Port St.
Plymouth, MI 48170
John N. Lawless, Vice Pres
313/459-5151
Fax: 313/459-3647

Milcor Incorporated
1150 N. Cable Rd.
Lima, OH 45805
Customer Service 800/528-1411
Fax: 800/441-6899

Miro Industries, Inc.
5219 Lucky Clover Lane
Murray, UT 84123
Marvin R. Curtis, Mktg. Dir.
801/566-3680
Fax: 801/566-3680

O'Keefes, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Mike Vizcarra 800/227-3305
Fax: 415/822-5222 [Int'l.]

Pate Co., The
2625 S 21st Ave.
Broadview, IL 60153
Thomas Sauer, Dir/Sales 800/243-3018
Fax: 708/681-1961

Plasteco, Inc.
P.O. Box 24158
Houston, TX 77229
Paul Ultis, Gen Mgr 713/433-8696
Fax: 713/453-8372

Plastmo, Inc.
8246 Sandy Court
Jessup, MD 20794
Soren Harbom, President
301/776-0200
Fax: 410/792-8047

Portals Plus, Inc.
484 N Thomas Drive
Bensenville, IL 60106
Kerston Russell, Vice President
708/766-5240
Fax: 708/595-7868

Real-Tool Inc.
210-I 21st St.
Purcellville, VA 22132
Sales Dept. 703/338-4544
Fax: 703/338-4654 [Int'l.]

Roof Products & Systems Corp.
484 N Thomas Drive
Bensenville, IL 60106
Ronald W. Resech, Vice Pres. Sales
708/595-7320
Fax: 708/766-5259

S.B.C. Industries
1375 NE 134th St.
North Miami, FL 33161
Michael Orth, President 305/893-2036
Fax: 305/893-7177

Savetime Corp.
Rainhandler
2710 North Ave.
Bridgeport, CT 06604
Marketing Dept. 800/942-3004
Fax: 203/382-2995 [Int'l.]

Schuller International, Inc.
Schuller Roofing Systems
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

Seal-Dry/USA, Inc.
3300 S. Woodrow
Little Rock, AR 72204
William L. Shroyer, President
800/732-5379
Fax: 501/663-1926

Seaman Corp.
Fibetite Div.
1000 Venture Blvd.
Wooster, OH 44691
Terry L. Anderson, Nat'l Sls Manager
800/927-8578
Fax: 216/263-6950

Southern Aluminum Finishing Co.
216 Hankins Ave.; P.O. Box 3067
Sanford, NC 27330
Penn M. McClatchey, Vice Pres
919/775-7353
Fax: 919/775-5652

Vermont Slate & Copper Service, Inc.
P.O. Box 430
Stowe, VT 05672
Brian C. Stearns, President
802/888-8573
Fax: 802/888-8574

Wasco Products, Inc.
P O Box 351; 26 Pioneer Ave.
Sanford, ME 04073
Merle A. Taylor, President
207/324-8060
Fax: 207/324-8377

07715 Fascias, Soffit Panels & Penthouse Enclosures

Copper Sales Inc.
1405 N. Hwy. 169
Minneapolis, MN 55441
David Rassmussen 800/426-7737
Fax: 612/545-2762 [Int'l.]

Petersen Aluminum Corporation
1005 Tonne Rd.
Elk Grove, IL 60007
Jeff Hill 800/323-1960
[Int'l.]

07720 Roof Accessories

Acuador Products Inc.
371 Little Falls Rd.
Cedar Grove, NJ 07009
Alan Karp 800/722-0501
Fax: 201/857-2005 [Int'l.]

Babcock-Davis Hatchways, Inc.
50 Lowell St.
Arlington, MA 02174
Michael J. Di Modica, Nat Sales Mgr.
617/643-5344
Fax: 617/646-6465

The Bilco Company
P.O. Box 1203
New Haven, CT 06505
Architectural Sls. 203/934-6363
Fax: 203/933-8478 [Int'l.]

BMCA Insulation Products, Inc.
300 N Haven Ave.
Ontario, CA 91761
James Carcich, Vice Pres 800/858-8868
Fax: 909/391-2666

Bristolite Skylights
401 E. Goetz Ave.
Santa Ana, CA 92707
Carl S. Schmidt, Gen. Mgr./Custom Div.
715/540-8950 ext. 271
Fax: 714/545-2364 [Int'l.]

Burke Flooring Products Div.
Burke Industries
2250 So. 10th St.
San Jose, CA 95112
Larry Sims, VP & Genl Mng
408/297-3500
Fax: 408/280-0699

Butler Ventamatic Corp.
P.O. Box 728
Mineral Wells, TX 76067
Bernard Berman, Gen. Mgr.
817/325-7887
Fax: 817/325-9311

Canplas Industries Ltd.
31 Patterson Rd., Box 1800
Barrie, ON L4M 4V3
Canada
Jim McKee 705/726-3361
Fax: 705/726-8991 [Int'l.]

Cellofoam North American, Inc.
P. O. Box 406
Conyers, GA 30207
Clifford A. Hanson, VP-Sales
404/483-4491
Fax: 404/929-3608

Cor-A-Vent, Inc.
16250 Petro Drive; 2529 Lincolnway
West
Mishawaka, IN 46544
Thomas A. Osborn 219/255-1910
Fax: 219/258-6162

Custom Curb, Inc.
a Div. of Brower Industries
3003 S. Hickory St.
Chattanooga, TN 37407
Bob Jedrychowski 615/629-6241;
800/251-3001
Fax: 615/622-1135

Dur-Red Products
4900 Ceclia St.
Cudahy, CA 90201
Lee Harrison, Sales 213/771-9000
Fax: 213/771-9009

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

GAF Building Materials Corp.
1361 Alps Road
Wayne, NJ 07470
Anthony R. Capponi, Dir of Mktg
Comm. 201/628-3547
Fax: 201/628-3865

Hillsdale Industries, Inc.
5049 S. National Drive.
Knoxville, TN 37914
Robert Beam, National Sales Manag
615/637-1711
Fax: 615/546-9546

Humane Mfg. Co.
805 Moore St.
Baraboo, WI 53913
Jeff Janousek, Mktg Mgr
608/356-8336
Fax: 608/356-8338

Insta-Foam Products, Inc.
Construction Products Group
1500 Cedarwood Drive.
Joliet, IL 60435
Leslie Daniels, Mktg. Svcs.
800/800-3626
Fax: 815/741-6822

International EPDM Rubber Roofing Systems
5110 Angola Road
Toledo, OH 43615
Scott C. Hall, V.P. 419/382-0111
Fax: 419/382-3275

Milcor
1150 N. Cable Road
Lima, OH 45802
Thomas M. Sojak, Vice Pres/Sales-Mktg
419/227-6899
Fax: 800/441-6899

Miro Industries, Inc.
5219 Lucky Clover Lane
Murray, UT 84123
Marvin R. Curtis, Mktg. Dir.
801/566-3680
Fax: 801/566-3680

Naturalite/EPI Skylight Systems
850 Airport Rd.
Terrell, TX 75160
Customer Service 800/527-4018;
214/551-6400
Fax: 214/551-6420 [Int'l.]

Nervastral, Inc.
2 Soundview Drive
Greenwich, CT 06830
Alfred B. Farbish, President
203/622-6030
Fax: 203/622-6009

Nystrom, Inc. *
1701 Madison St. N.E.
Minneapolis, MN 55413
Andrew Miller 612/781-7850
Fax: 612/781-1363 [Int'l.]

**Nystrom Products Co.
Div. Nystrom, Inc.**
1701 Madison St. N E
Minneapolis, MN 55413
Joseph R. Ray, Sales/Marketing Mgr
612/781-7850
Fax: 612/781-1363

Benjamin Obdyke Inc.
John Fitch Ind. Park
Warminster, PA 18974
Tech. Product Support 800/346-7655
[Int'l.]

O'Keefe's, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Jeff Rutledge 214/551-6401
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O'Keefe's, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Mike Vizcarra 800/227-3305
Fax: 415/822-5222 [Int'l.]

**Olympic Fasteners
Div Olympic Mfg. Group, Inc.**
153 Bowles Road; P.O. Box 508
Agawam, MA 01001
Anne M. Hassin, Sales/Mktg Coordinat
413/789-0252
Fax: 413/789-1069

Pate Co., The
2625 S 21st Ave.
Broadview, IL 60153
Thomas Sauer, Dir/Sales 800/243-3018
Fax: 708/681-1961

Plasteco, Inc.
P.O. Box 24158
Houston, TX 77229
Paul Ultis, Gen Mgr 713/433-8696
Fax: 713/453-8372

Portals Plus, Inc.
484 N Thomas Drive
Bensenville, IL 60106
Kerston Russell, Vice President
708/766-5240
Fax: 708/595-7868

Precision Stair Corp.
P.O. Box 2159; 4188 East AJ Highway
Morristown, TN 37816
Don W. McKinney, Gen Mgr
615/586-2265
Fax: 615/586-2091

Roof Accessories Co., Inc.
P.O. Box 419
Medway, MA 02053
Thomas W. Walczak, President
508/376-5356
Fax: 508/376-2035

Roofblok, Inc.
1000 Reservoir Road
Lunenburg, MA 01462
William J. Power, Vice Pres
508/582-9426
Fax: 508/582-4710

Sarnafil, Inc.
100 Dan Road
Canton, MA 02021
Richard K. Foley, President
617/828-5400
Fax: 617/828-5365

**Schuller International, Inc.
Schuller Roofing Systems**
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

Thybar Div.
913 S Kay Ave.
Addison, IL 60101
William Evitt, Vice President
708/543-5300
Fax: 708/543-5309

U-Flow Roof Drain Systems, Inc.
P.O. Box 6489
Buffalo, NY 14240
Dennis Knoll, Sales Representative
716/854-1521
Fax: 716/855-0170

U.S. Intec, Inc.
1212 Brai Dr.
Port Arthur, TX 77643
Technical Hotline 800/624-6832
[Int'l.]

07810 Unit Skylights

**Andersen Windows, Inc.
Andersen Commercial Group**
100 Fourth Ave. North
Bayport, MN 55003-1096
Andersen Comm. Group 800/426-7691
[Int'l.]

Bristolite Skylights
401 E. Goetz Ave.
Santa Ana, CA 92707
Carl S. Schmidt, Gen. Mgr./Custom Div.
715/540-8950 ext. 271
Fax: 714/545-2364 [Int'l.]

Circle Redmont, Inc.
2760 Business Ctr. Blvd.
Melbourne, FL 32940
Frederick J. Sandor, Jr., VP
407/259-7374; 800/358-3888
Fax: 407/259-7237 [Int'l.]

**Custom Curb, Inc.
a Div. of Brower Industries**
3003 S. Hickory St.
Chattanooga, TN 37407
Bob Jedrychowski 615/629-6241;
800/251-3001
Fax: 615/622-1135

EXTECH/Exterior Technologies, Inc.
200 Bridge St.
Pittsburgh, PA 15223
Arthur Campbell, Estimator
412/781-0991
Fax: 412/781-9303

Innovative Building Products
P.O. Box 425
Ft. Worth, TX 76101
Steve Weddle/Natl. Sales 800/932-2263
Fax: 817/390-2404

**Kalwall Corporation
Structures Unlimited**
P.O. Box 237
Manchester, NH 03105
Bruce Keller, VP 800/258-9777
Fax: 603/627-3861 [Int'l.]

Milgard Windows
1010 54th Ave. East
Tacoma, WA 98424
800-MILGARD

Naturalite/EPI Skylight Systems
850 Airport Rd.
Terrell, TX 75160

O'Keefe's, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Mike Vizcarra 800/227-3305
Fax: 415/822-5222 [Int'l.]

Polygal USA, Inc.
2352 Hwy. 14, West
Janesville, WI 53545
George Frey, Sls. Mgr. 608/757-1313;
800/537-0095
Fax: 608/757-1525 [Int'l.]

Regal Manufacturing Company
P.O. Box 14578
Portland, OR 97214
Estimating 503/230-0444
Fax: 503/230-0446 [Int'l.]

Roto Frank of America, Inc.
P.O. Box 599, Research Park
Chester, CT 06412

**Thermo-Vu Skylights
Thermo-Vu Sunlite Industries, Inc.**
51 Rodeo Dr.
Edgewood, NY 11717
Ken Laremore, Natl. Sls. Mgr.
516/243-1000
Fax: 516/243-1004

Velux-America Inc.
1418 Evans Pond Rd., P.O. Box 5001
Greenwood, SC 29648
Customer Svc. Hotline 800/283-2831
Fax: 803/941-4870 [Int'l.]

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**Acrallight Skylights Solariums
Gro-Mor Div, Inc.**
2491 Dubridge Ave
Irvine, CA 92714
James A. Jacoby, Sales Mgr
800/273-9343
Fax: 714/863-0324

Architectural Skylight Co., Inc.
RR #1 Box 1020
Waterboro, ME 04087
Francis O'Neill 800/345-7899
[Int'l.]

Bristolite Skylights
401 E. Goetz Ave.
Santa Ana, CA 92707
Inside Sls./Customer Svc.
800/854-8618
Fax: 714/545-5415 [Int'l.]

Burns: E.L. Burns Co., Inc.
5840 Greenwood Road; P.O. Box 19160
Shreveport, LA 71149
James T. Faust, President.
318/636-2722
Fax: 318/636-5052

Cemcel Corp.
3040 Giant Road, Suite 202
San Pablo, CA 94806
Charles A. Marsh, President
510/235-9911
Fax: 510/235-6869

CPI International, Inc.
14045 W. Rockland Road
Libertyville, IL 60048
Yossi Vinograd, President
800/759-6985
Fax: 708/816-0425

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Div. Skylites**
3307 Cedar St.
Everett, WA 98201
Jan D. Searle, Pres 800/666-6065
Fax: 206/258-6734

DCI, Inc.
5600 Oakbrook Pkwy, Suite 290
Norcross, GA 30093
Penny L. Bicknell, Mktg/Comm
404/416-1123
Fax: 404/416-1278

Dittmer Architectural Aluminum
1006 Shepard Road
Winter Springs, FL 32708
Scott Kimbrell, Design & Marketing
800/822-1755
Fax: 407/695-4430

Dome'L, Inc.
2 Brighton Ave.
Passaic, NJ 07055
Mel Cohen, CEO 201/471-7700

Evergreen Systems Sunrooms
Headquarters
 111 E. Burnett St., P.O. Box 293
 Beaver Dam, WI 53916
 Meg Hartl, Mktg. Dir. 414/887-8933;
 800/775-1237
 Fax: 414/887-2727 [Int'l.]

Exarc Skylights, Inc.
 3793-B N Peachtree Road
 Chamblee, GA 30341
 Tariq Amir, President 404/451-4352
 Fax: 404/451-4934

EXTECH/Exterior Technologies, Inc.
 200 Bridge St.
 Pittsburgh, PA 15223
 Arthur Campbell, Estimator
 412/781-0991
 Fax: 412/781-9303

Fisher Skylights, Inc.
 5005 Veterans Memorial Hwy.
 Holbrook, NY 11741
 Richard Wind, Exec Vice President
 516/563-4001
 Fax: 516/563-3399

Guardian Plastics, Inc.
 1101 Penn Ave.
 Jeannette, PA 15644
 Yvonne Leep, Marketing Mgr
 412/527-6160
 Fax: 412/527-5643

Hillsdale Industries, Inc.
 5049 S. National Drive.
 Knoxville, TN 37914
 Robert Beam, National Sales Manag
 615/637-1711
 Fax: 615/546-9546

Imperial Glass Structures
 2120 S. Foster Ave.
 Wheeling, IL 60090
 Andre S. Jankowski, V.P. of Marketing
 708/253-6150
 Fax: 708/253-6154

Kalwall Corporation
Structures Unlimited
 P.O. Box 237
 Manchester, NH 03105
 Bruce Keller, VP 800/258-9777
 Fax: 603/627-3861 [Int'l.]

Kenergy Skylights
Div. SNE Enterprises, Inc.
 One Wausau Center; P.O. Box 8007
 Wausau, WI 54402
 Cheryl Aderhold, Creature Svcs Mgr.
 800/205-5483
 Fax: 715/847-6520

Lin-El, Inc.
 6 North Indiana
 Mooresville, IN 46158
 Gary S. Pacey, Nat'l Sales Mgr
 317/834-3400
 Fax: 317/834-3404

Major Industries, Inc.
 P.O. Box 306, 7120 Stewart Ave.
 Wausau, WI 54402-0306
 Roger Peters 715/842-4616
 Fax: 715/848-3336

Major/Auburn API
 7120 W Stewart Ave.
 Wausau, WI 54401
 Wayne Toenjes, President
 715/842-4616
 Fax: 715/848-3336

Metcoe Skylight Specialty Co., Inc.
 1715 W. 135th St.
 Gardena, CA 90249
 Andre Saria, President 213/770-0639
 Fax: 213/770-0126

Naturalite/EPI Skylight Systems
 850 Airport Rd.
 Terrell, TX 75160
 Customer Service 800/527-4018;
 214/551-6400
 Fax: 214/551-6420 [Int'l.]

New England Glass Enclosures, Inc.
 7 South End Plaza
 New Milford, CT 06776
 Michael A. Telesco, Exec V.P.
 203/355-2299

O'Keefe's, Inc.
 75 Williams Ave.
 San Francisco, CA 94124-2693
 Jeff Rutledge 214/551-6401
 [Int'l.]

O'Keefe's, Inc.
 75 Williams Ave.
 San Francisco, CA 94124-2693
 Mike Vizcarra 800/227-3305
 Fax: 415/822-5222 [Int'l.]

Pacific Skylight Industries
 2273 E. Via Burton St.
 Anaheim, CA 92806
 Marty Martindale, National Sales
 Manag 714/996-6021
 Fax: 714/996-1337

Pearce Systems International, Inc.
 9144 Deering Ave.
 Chatsworth, CA 91311
 Peter Pearce, President 818/998-2811
 Fax: 818/998-2836

Plasticrafts
Div. M.A. Hanna
 600 West Bayaud Ave.
 Denver, CO 80223
 Paul M. Trujillo, Branch Manager
 800/800-7567
 Fax: 303/744-3816

Polygal USA, Inc.
 2352 Hwy. 14, West
 Janesville, WI 53545
 George Frey, Sls. Mgr. 608/757-1313
 Fax: 608/757-1525 [Int'l.]

Portal, Inc.
 10 Tracy Drive
 Avon, MA 02322
 Richard a. Naisuler, President
 508/588-3030
 Fax: 508/580-9943

Regal Manufacturing Company
 P.O. Box 14578
 Portland, OR 97214
 Estimating 503/230-0444
 Fax: 503/230-0446 [Int'l.]

Skyline Products, Inc.
 2903 Delta Drive
 Colorado Springs, CO 80910
 Raymond Skalla, V.P. 719/392-4228
 Fax: 719/392-3239

Skytech Systems
 P.O. Box 763
 Bloomsburg, PA 17815
 Susan Barbour, Mktg Manager
 717/752-1111
 Fax: 717/752-3535

Skywall, Inc.
a Div. of Brower Industries
 3003 S. Hickory St.
 Chattanooga, TN 37407
 Ray Coskery 615/624-7527;
 800/251-3001
 Fax: 615/698-7226

Sun Room Design, Inc.
 Depot & 1st Sts
 Youngwood, PA 15697
 Scott DeWitt, President 412/925-1100
 Fax: 412/925-9172

Sun-Tek Industries
 10303 General Drive
 Orlando, FL 32824
 Mickey S. Day, Mktg Dir 407/859-2117
 Fax: 407/859-6607

Sunbilt Solar Products by Sussman, Inc.
 109-10 180th St.
 Jamaica, NY 11433
 Mel W. Wachsstock, Marketing Dir
 718/297-6040
 Fax: 718/297-3090

Sunglo Skylight Products
 3124 Gillham Plaza
 Kansas City, MO 64109
 Sam Shelhorn, Sales Manager
 816/561-1155
 Fax: 816/561-5327

Sunshine Rooms, Inc.
 P.O. Box 4627; 3333 N Mead
 Wichita, KS 67204
 Wade Griffith, President 800/222-1598
 Fax: 316/838-0839

Super Sky Products, Inc. *
 10301 N. Enterprise Drive
 Mequon, WI 53092
 Cindy L. Selig, Marketing Coordinato
 414/242-2000
 Fax: 414/242-7409

Temcor
 24724 S. Wilmington Ave.
 Carson, CA 90745
 Bob Dagenais, Architectural Contact
 310/549-4311; 800/421-2263
 Fax: 310/549-4588 [Int'l.]

Thermo-Flex, Inc.
 1700 E Iron Ave.
 Salina, KS 67401
 Richard Morrison, President
 913/827-7201
 Fax: 913/827-9337

Tub-Master Corp.
Skymaster
 413 Virginia Dr.
 Orlando, FL 32803
 Gordon MacLeod 407/898-2881
 Fax: 407/898-3856

United Skys, Inc.
 702 Magna Drive
 Round Lake, IL 60073
 Charles R. McCortney, President
 708/546-7776
 Fax: 708/546-7785

Waltek, Inc.
 11733 Chesterdale Road
 Cincinnati, OH 45246
 Dennis J. McGonerle, Vice President
 513/552-4040
 Fax: 513/552-4049

Wasco Products, Inc.
 P O Box 351; 26 Pioneer Ave.
 Sanford, ME 04073
 Merle A. Taylor, President
 207/324-8060
 Fax: 207/324-8377

Wisconsin Solar Design, Inc.
 6349 Briarcliff Ln.
 Middleton, WI 53562
 Estimating/Engrg. 800/443-1639
 Fax: 608/233-6772

Woodlite Products, Inc.
 4285 Circle Drive
 Wayzata, MN 55391
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 612/473-4274
 Fax: 612/473-7018

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Acralight Skylights Solariums
Gro-Mor Div, Inc.
 2491 Dubridge Ave
 Irvine, CA 92714
 James A. Jacoby, Sales Mgr
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 Fax: 714/863-0324

CPI International, Inc.
14045 W. Rockland Road
Libertyville, IL 60048
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800/759-6985
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Fax: 206/258-6734

Exarc Skylights, Inc.
3793-B N Peachtree Road
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Tariq Amir, President 404/451-4352
Fax: 404/451-4934

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Holbrook, NY 11741
Richard Wind, Exec Vice President
516/563-4001
Fax: 516/563-3399

Fox Lite, Inc.
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Fairborn, OH 45324
Walter S. Hoy, Pres 513/864-1966
Fax: 513/864-7010

Kenergy Skylights
Div. SNE Enterprises, Inc.
One Wausau Center; P.O. Box 8007
Wausau, WI 54402
Cheryl Aderhold, Creature Svcs Mgr.
800/205-5483
Fax: 715/847-6520

Pacific Skylight Industries
2273 E. Via Burton St.
Anaheim, CA 92806
Marty Martindale, National Sales
Manag 714/996-6021
Fax: 714/996-1337

Sun-Tek Industries
10303 General Drive
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Mickey S. Day, Mktg Dir 407/859-2117
Fax: 407/859-6607

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Richard Morrison, President
913/827-7201
Fax: 913/827-9337

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700 West Bridge
Owatonna, MN 55060
Matt C. Kottke, Adv. & Prom Coord.
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Fax: 708/546-7785

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609/866-7600
Fax: 609/866-7603

Brouk Co.
1367 S Kingshighway Blvd.
St. Louis, MO 63110
Joseph J. Brouk, Jr, President
314/533-9022
Fax: 314/533-1683

Dayton Superior Corp.
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Oregon, IL 61061
John Goheen, Asst. Technical Mgr.
800/745-3707
Fax: 513/732-2866

Gloucester Co., Inc.
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Franklin, MA 02038
Richard C. Herring, Genl Mgr
508/528-2200
Fax: 508/520-3851

Illbruck, Inc.
Construction Products Div.
3800 Washington Ave. N
Minneapolis, MN 55412
Russell A. Leighton, Jr, V.P. Const.
Prods. 612/521-3555
Fax: 612/521-5639

Kelley Technical Coatings, Inc.
1445 S 15th St.
Louisville, KY 40210
Brink Spruill, Vice Pres/Mktg
502/636-2561
Fax: 502/635-5170

Link-Seal Div.
Div. Thunderline Corp.
8707 Samuel Barton Drive
Belleville, MI 48112
Edward L. Kwiatkowski, Pres, Link-
Seal Div. 313/728-2290
Fax: 313/728-0864

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Div. Versa Technologies, Inc.
1914 Indiana St.
Racine, WI 53405
Scott A. Shepler, Mktg Coord
414/554-5050
Fax: 414/554-2321

Munaco Packing & Rubber Co., Inc.
325 W. 16th St.
New York, NY 10011
Denton Taylor, Sales Mgr
212/929-5330
Fax: 212/645-7156

Norton Performance Plastics Co.
1 Sealants Park
Granville, NY 12832
David Brownstein, Mktg. Comms. Mgr.
518-642-220
Fax: 518/642-2793

NPC Colored Sealants
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Maywood, IL 60153
John Tartol, Mgr. 312/681-1040
Fax: 708/681-1424

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Horsham, PA 19044
Walter F. Mullen, President
215/675-7373
Fax: 215/675-9555

Sonneborn Building Products
889 Valley Park Drive
Shakopee, MN 55379
Ann Turner, Mgr Communications.
612/496-6050
Fax: 612/496-6058

07920 Sealants, Caulking & Seals

Cresset Chemical Company
One Cresset Ctr.
Weston, OH 43569
C. B. (Skip) Schenck III 419/669-2041
Fax: 419/669-2200 [Int'l.]

ER Systems, Inc.
2950 Niagara Ln. North
Plymouth, MN 55447-4854
Ray Baker, Natl. Sls. Mgr.
612/550-0038; 800/403-7747
Fax: 612/550-1237

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

Harris Specialty Chemicals, Inc.
formerly Hydrozo, Inc.
8570 Phillips Hwy. #108
Jacksonville, FL 32256
Customer Service 800/322-7825
Fax: 904/828-4992 [Int'l.]

Karnak Corporation
330 Central Ave.
Clark, NJ 07066
Sales Dept. 800/526-4236
Fax: 908/388-9422

L.M. Scofield Company
6533 Bandini Blvd.
Los Angeles, CA 90040
Customer Svc. Dept. 800/800-9900
Fax: 404/920-6066; 213/720-3033
[Int'l.]

Morton International, Inc.
Special Chemical
100 N. Riverside Plz.
Chicago, IL 60606-1598
Ronald Ham 312/807-3448
Fax: 312/807-3460 [Int'l.]

Ohio Sealants, Inc.
7405 Production Dr.
Mentor, OH 44060
David Thomas 800/321-3578
Fax: 216/255-1008

Pecora Corporation
165 Wambold Rd.
Harleysville, PA 19438
Peter Reardon 800/523-6688
Fax: 215/721-0286 [Int'l.]

Energy-Saving TYVEK® Housewrap from DuPont

TYVEK Housewrap reduces airflow through walls, prevents moisture buildup in the wall cavity, provides resistance to water penetration, and exhibits better longevity than caulking.

TYVEK Housewrap is a protective barrier made of 100% flash spunbonded polyethylene that wraps over insulation and is sandwiched between the sheathing and the exterior of the house. It enhances the insulation's performance and resists air and water penetration, resulting in increased comfort and greater energy efficiency.

Works well in all climates. In the area of air penetration resistance, no other housewrap outperforms TYVEK when subjected to a pressure

equivalent to 15-mile-per-hour winds. And because the effectiveness of insulation diminishes as air passes in and out of the wall cavity, TYVEK significantly preserves the R-value of the home you design.

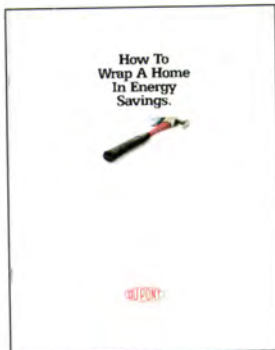
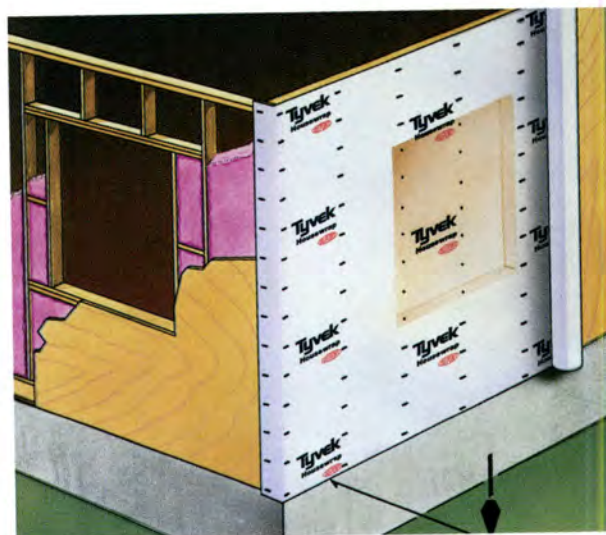
Water penetration resistance is another consideration. And according to independent lab test data, no other housewrap resists water penetration better than TYVEK. In fact, it is listed by BOCA, ICBO, and SBCCJ as an alternative to 15-pound felt. TYVEK actually "breathes" moisture vapor. Without punctures or holes, its unique web construction stops water from passing through while allowing smaller water vapor particles to escape before they become trapped in a wall cavity.

A tough, tear-resistant material, TYVEK also acts as a secondary weather barrier during the

building process, standing up to wind, rain, and even resisting UV sunlight.

Easy to install. Although TYVEK Housewrap is tough on the weather and can withstand rough handling, it's easy to work with. And 18 pounds of light weight TYVEK will cover approximately 1800 square feet.

With TYVEK Housewrap, Headwrap, and Tape, no other housewrap system provides such a complete package. So be sure to include TYVEK Housewrap from DuPont in the planning stages of the homes you design.



Free Literature:

This 12-page catalog on DuPont TYVEK Housewrap provides detailed text and illustrations, as well as technical specifications and testing results. It also contains sizes and clear, accurate diagrams relative to the application of TYVEK Housewrap, Headwrap, and Tape.

For Additional Information and Literature Contact:

TYVEK Sales Support
DuPont, CRD LR 2N32, Wilmington, DE 19880-0705
800-448-9835 fax: 302-999-5965

For product details, refer to Catalog 07195/DUP in Sweet's
For a local DuPont TYVEK Housewrap rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #1769.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Introducing 1/4" Dens-Deck® Overlayment/ Underlayment Board from Georgia-Pacific

... An exciting new product that will have a significant impact on the roofing industry.

With non-combustible core and inorganic surface, 1/4" Dens-Deck Overlayment is the ideal recover and overlayment/underlayment board for commercial roof applications. With zero Flame Spread and zero Smoke Developed, Dens-Deck offers superior fire resistance when compared to other conventional roofing products.

Consider these important benefits:
Dramatically superior water resistance over other roofing products, dimensionally stability due to integral construction, non-combustible (UL and cUL Class A Fire listed), excellent adhesive qualities, completely inorganic construction, and

patented silicone-treated core.

According to professionals who have tried it ...

"Dens-Deck has dramatically superior moisture resistance — excellent for high humidity conditions."

"With its patented silicone-treated core and embedded glass mats on both sides, it serves as an excellent surface for re-roofing applications."

"Its 4' x 8' sheets are flexible and easy to handle ... and Dens-Deck is highly resistant to damage during installation."

"Dens-Deck can be used above or below roof system insulation, over wood or steel decks, and as a separator between incompatible materials."

Other important features to keep in mind when specifying Dens-Deck Overlayment are:

- Is inorganic construction does not rot

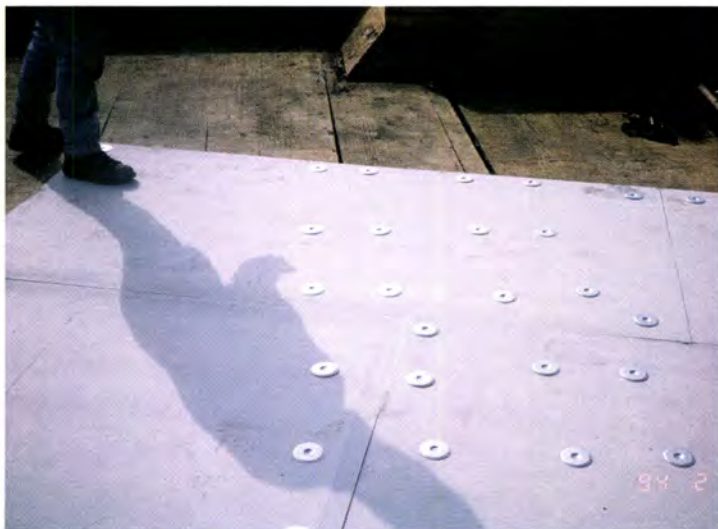
- Its excellent adhesive qualities provide a superior bonding surface

- Glass mats on front and back add extra strength.

The technology behind 1/4" Dens-Deck is based on the already-proven qualities of Dens-Deck 1/2"- and 5/8"-thick products which meet the ASTM C-1177 standard.

- 1/4" Dens-Deck meets UL Class A fire rating and the UL 1256 as a thermal barrier.

- 1/4" Dens-Deck is FM approved as an overlayment in various roof coverings for both 60 psf and 90 psf rated systems.



Free Literature:

Call 800-947-4497 to receive literature on Georgia-Pacific's new 1/4" Dens-Deck Overlayment and other fine products.

For Additional Information and Literature Contact:

The Georgia-Pacific Sales Information Line at 800-947-4497
Or, The Georgia-Pacific Technical Hotline at 1-800-225-6119

PAREX . . . For Unlimited Design Possibilities

Highly energy-efficient systems for reliable, durable, lightweight, and resilient weather protection.

PAREX Systems offer unlimited design possibilities . . . such as curves, arches, recesses, columns, using multiple textured finishes and colors. This enables design professionals to create a limitless number of unique building appearances.

Application. PAREX has developed different systems to suit new construction as well as renovation needs for commercial, institutional and residential buildings. Different insulation boards and base coat thicknesses can be used, depending on the level of thermal and impact resistance required.

- PAREX PB Standard (Cementitious) and Premium (Full Synthetic System 3) are adhesively attached and use expanded polystyrene insulation board (EPS), ideal for design freedom.

- PAREX I-C Gold is a flexible PM system, mechanically attached and uses extruded polystyrene insulation board. The I-C Gold system's self-gauging base coat is thicker than the System 3 base coat, well suited to retrofit projects.

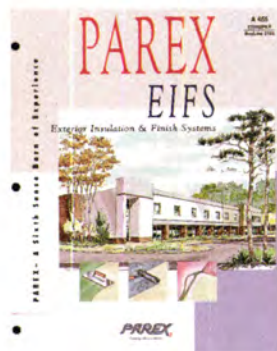
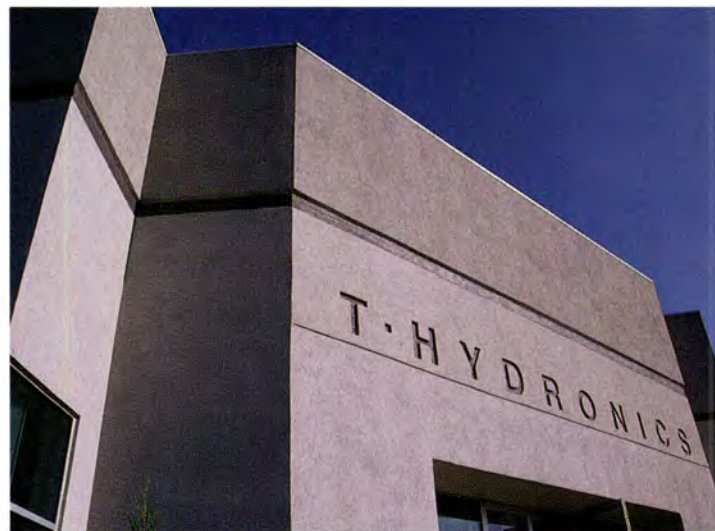
- PAREX PM System combines the superior thermal value of extruded insulation board with the highly effective impact protection of a thick base coat and a high impact reinforcing mesh.

- PAREX PB System R (Residential) is one of the most economical and easy to install cladding systems for residential construction because its polyisocyanurate insulation board can be

mechanically attached directly to wood or metal framing.

PAREX Finishes. PAREX 100% acrylic copolymer-based finishes provide color, texture and durability. They are factory-mixed and integrally colored, for interior or exterior application. A full range of finishes is available to fit various design as well as technical needs:

- Synthetic Finishes • Synthetic Siliconized Finishes, Elastomeric Finishes • Cerastone
- Multi-colored Finishes.



Free Literature:

The PAREX 1995 catalogue provides design professionals with clear, precise technical information on Exterior Insulation & Finish Systems. Each system presentation includes a detailed description of all system elements, test summary, rendering and job photos. A convenient summary table enables readers to select the system best suited to their needs.

For Additional Information and Literature Contact:

PAREX Inc.

P.O. Box 189, Redan, GA 30074
404-482-7872

For product details, refer to Catalog 07240/PAR in Sweet's
For a local PAREX rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2105
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



For a Full Line of Quality Exterior Products . . .

United States Gypsum Company offers a full line of exterior products and systems, including USG Exterior Insulation and Finish Systems (EIFS), DUROCK Direct-Applied Exterior Finish System (DEFS), DUROCK EIFS, WEATHEROCK EIFS, and the DUROCK Exterior Systems.

U.S. Gypsum provides all the components for its EIFS and DEFS systems, including substrates, adhesives, meshes, basecoats, finishes, and accessories. So when you specify an exterior system from USG, you get the assurance from a single company that the system will perform.

You also receive the assurance of full technical support.

Superior performance. USG Exterior Systems have been extensively in-house and independent laboratory tested. Resistance to wind loads, water permeance, cyclic freezing and thawing, and weathering have all been evaluated. The result is a set of products, systems, and specifications that are designed to perform.

Design versatility. An interior using DUROCK Exterior Cement Board as the substrate can be clad with a variety of finishes, including ceramic tile, thin brick or stone veneer, siding or wood shingles, and the stucco-look USG Exterior Textured Finish.

In addition, design details, such as quoins, banding, and keystones, can easily be achieved by layering DUROCK Cement Board panels or applying insulation board shapes.

United States Gypsum Company



Free Literature:

A 16-page, full-color brochure provides detailed descriptions of a variety of exterior products and systems available from U.S. Gypsum Company. It includes cut-away line drawings depicting system components, information on good design practices, and architectural specifications.

For Additional Information and Literature Contact:

USG Exterior Products and Systems
United States Gypsum Company
P.O. Box 806278, Chicago, IL 60680-4124
800-USG-4YOU

Innovative FireFree™ Roofing Material

A pacesetter, fiber cement roofing product that meets the high standards and desires of the upscale roofing marketplace.

The Clarke Group of British Columbia, Canada has successfully manufactured and marketed a variety of roofing products since the 1960's. Now, after a decade of research, Re-Con Building Products, Inc. — a Clarke Group Company — introduces **FireFree Roofing Materials.**

The FireFree line is available in Quarry Slate, Rustic Shake, and Colonial Shingle. Composed of cementitious materials and reinforcing fibers, a state-of-the-art production process enables FireFree Roofing Materials to replicate the appear-

ance, ambiance, and hue variation of natural slate, as well as genuine wood shake and shingle.

All products in the FireFree line are Class "A" fire-rated, lightweight, walkable, "freeze/thaw" resistant, and color-thru.

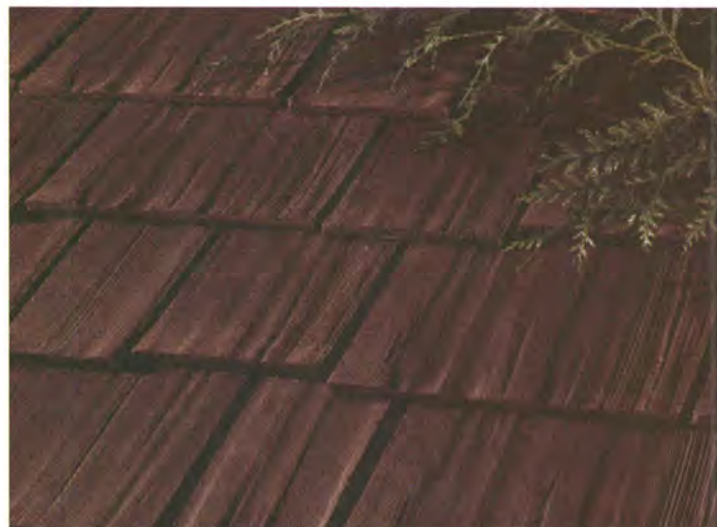
These quality Roofing Materials are designed for re-roofing, new construction, and commercial applications. Available in an assortment of profiles and colors, the FireFree product line is complementary to a vast array of architectural styles.

All FireFree products are environmentally friendly and backed by a non-prorated, 50-year limited product warranty that is transferable from the original owner.

Lightweight, wind and hail resistant, as well as fungus, moss, and insect resistant, FireFree shingles have unmatched strength and durability.

Tested and Proven. FireFree Roofing Materials meet and/or exceed all testing standards as instituted in Section 3.5 of the "Acceptance Criteria for Special Roofing Systems" of the ICBOES. The materials have been successfully fire-tested according to the guidelines set forth in ASTM E-108, UL 790, NFPA 256 and UBC Standards No. 32-7. ICBO No. 5075 confirms the successful completion of these tests.

FireFree™ ROOFING MATERIALS



Free Literature:

A 4-page brochure on FireFree roofing materials provides further details and colorful illustrations, as well as an application overview including measurements and installation recommendations.

For Additional Information and Literature Contact:

Gary Beck

Re-Con Building Products, Inc., a Clarke Group Company

800-347-3373

Fax 800-700-7121

For product details, refer to Catalog 07310/FIR in Sweet's
For a local FireFree Roofing Materials rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9614
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Cedar+Plus — Permanently Fire Retardant Cedar Shakes and Shingles

For more than 100 years, the roof of choice among architects and homeowners has been genuine cedar shakes and shingles. Now modern technology combines the appeal and durability of genuine cedar, plus the safety standards required in fire hazard areas.

Cedar+Plus provides permanent fire protection with a state-of-the-art treating process. Cedar+Plus' high quality cedar shakes and shingles are placed in pressure-treatment cylinders where fire retardants are injected into the inner cells of the wood. The material then goes through a polymerization process and the fire retardants are locked into the wood fiber.

Cedar+Plus shakes and shingles are tested and certified to Underwriters Laboratories' standard UL-790 Uniform Building Code standard 32-7 and National Fire Protection Association standard NFPA-256.

Cedar+Plus CAA — Preservative Treated Cedar Shakes and Shingles. Western Red Cedar, a durable wood species, is now made even more durable with modern treating technology. Long term protection from weather and decay associated with high humidity is now assured.

Cedar Plus CAA uses high quality shakes and shingles in a preservative treatment process. Bundles of shakes and shingles are placed in pressure-treatment cylinders where preservatives are set into the wood cells. The preservative wood then goes through a fixing process to

ensure long term protection from fungal decay.

Other important features: Cedar+Plus shakes and shingles have the ability to stand up to winds exceeding 120 mph • Can withstand the extreme temperatures of freezer/thaw conditions • And at only 2 1/2 pounds per square foot, are about the lightest and toughest roofing material available. In addition, heavy cedar shakes now come with a 50-year limited warranty . . . medium shakes and shingles have a 30-year limited warranty.

Write, call, or fax for complete details.

CEDAR+PLUS™



Free Literature:

A colorful 4-page brochure on Cedar Plus and Cedar Plus CAA provides more information on these remarkable shakes and shingles — including details on sizes and applications.

For Additional Information and Literature Contact:

Mark Rutledge
Clarke Group
800-963-3388
Fax: 604-853-1190

Revere Copper Shingles — Unique, Two-Piece Design

A beautiful, practical, and cost-effective alternative for any new or reroofing project.

Practical installation. The Revere Shingle system consists of easy-to-handle four-foot lengths of copper shingles, joint pans, and nails. They can be installed over conventional plywood or solid lumber substrates, and need no special decking, sheathing, or underside venting.

Because Revere Copper Shingles are light in weight — only 140 pounds per square compared to over 750 pounds for many other roof coverings — they don't require extra support or framing.

In addition to being extremely durable and weathertight, Revere Copper Shingles require little or no maintenance.

Beauty that endures. The rich, distinctive look of Revere Copper Shingles complements any architectural style. Still, they stand up to the harshest forces of nature — extreme temperatures and ultraviolet radiation, as well as acid rains and environmental pollutants.

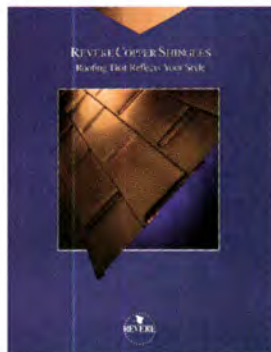
Revere Copper Shingles weather gradually to mellow bronze tones, then to a rich green patina that blends with the surrounding environment.

Manufactured from solid copper (not foil laminate), they will very likely last as long as the building they protect. They have no applied finish; they will not chip, chalk, dry out, curl, lift, slit, break, mold, or mildew. Laboratory tests and field installations show that they will stand the combined forces of 75 mile-per-hour winds and two inches of rain per hour — with no leaks.

Revere Copper Shingles are also self-healing. Scuff marks, scratches, and similar types of damage quickly weather and disappear.

Ideal for fire-prone areas. Revere Copper Shingles meet the requirements of a Class A roof covering for new construction.

Also available are copper edge strips, hip and ridge caps, valley flashings, vertical wall starters, extra nails, and coils of copper flashing. All are manufactured to ASTM B370 and Revere's stringent quality standards.



Free Literature:

A colorful 4-page product folder on Revere Copper Shingles is available on request. It includes detailed descriptions and illustrations of the Revere two-part system.

Also featured are installation instructions and a physical data chart showing composition, strength, coverage information and more.

For Additional Information and Literature Contact:

Revere Copper Products
800-490-1776

For product details, refer to Catalog 07310/REV in Sweet's
For a local Revere Copper Products rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6940.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Expand your design opportunities, inside and out, with ALPOLIC

ALPOLIC combines the superior flatness, rigidity and thermal stability of heavy-gauge solid sheet with the expressive design opportunities possible only with a composite material.

Composed of two thin sheets of aluminum continuously bonded under tension to either side of a thermoplastic core, ALPOLIC is lightweight and easily curved, bent, or formed to fit the most demanding design concepts. In addition, it possesses stability under changing thermal conditions and an extremely high strength-to-weight ratio, weighing no more than 1 to 1.5 lbs. per foot — half the weight of equally rigid solid aluminum sheet.

ALPOLIC Aluminum Composite Material provides design solutions for a wide variety of exterior applications — from curtain walls to cladding, from spandrel panels to soffits and fascias, from column covers and beam wraps to penthouses and equipment screens.

ALPOLIC is also ideal for retrofit applications. Because it is so lightweight, it requires minimum preparation of existing structures, and since it can be formed with hand tools, it can be modified directly on site.

With an extensive range of finishes and treatments, ALPOLIC can fulfill the most challenging interior design objectives — dramatically highlighting a feature wall, adding a clean, simple look to an interior space, or creating the visual excitement of reflective surfaces on columns,

ceilings, elevators and escalators.

Metallic finishes range in appearance from the weathered subtlety of anodized bronze to the sheen of stainless steel. The unique **A-LOOK Series** of reflective finishes offers a broad array of surfaces for interior and exterior application. And the **Stone Series** combines rich stone textures and colors with ALPOLIC's light weight, ease of fabrication, bending capabilities and durability.

ALPOLIC's extensive selection of metal panel surface treatments opens the door to imaginative design opportunities. Whether you need bright, clean colors, metallic finishes, reflective surfaces, or the look of real stone, ALPOLIC provides a universe of choices.

▲ MITSUBISHI CHEMICAL AMERICA, INC.



Free Literature:

For design and fabrication guidance, technical data, guide specifications, samples of stock colors and finishes, or information about our custom color program, call the ALPOLIC Hot Line, 800-422-7270.

For Additional Information and Literature Contact:

W. Lee Fry
Mitsubishi Chemical America Inc.
Composite Materials Division
1214 Progressive Drive, Suite 101, Chesapeake, VA 23320
800-422-7270



For product details, refer to Catalog 07420/MIT in Sweet's
For a local ALPOLIC rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #7631
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Thin Stone Systems: Cladding

... The versatile RS300 System from Marble Technics for installing lightweight exterior wall panels of natural granite, marble, or limestone.

In new construction or old, the RS300 System allows the use of Reinforced Stone Panels with very simple attachment methods. The System consists of a series of extruded aluminum shapes that act as perimeter frames, structural stiffeners, corner angle supports, interlocking sleeves, and clips which facilitate attachment to various substrates.

The aluminum frames and stiffeners are shop-applied to the back of the thin Reinforced Stone Panel by dual means which provides a double measure of security:

- The **stainless steel RS Panel Clamp** provides a secure mechanical gripping action through the steel mesh into the stone. The Panel Clamps are, in turn, mechanically connected to the perimeter frames, thus developing a mechanical connection from the stone panels back to the building structure.

- The high-performance Dow Corning No. 795 Structural silicone adhesive used in continuous $\frac{1}{4}$ " x $\frac{1}{4}$ " double beads along the perimeter frames and stiffeners develops an evenly distributed pattern of adhesion.

The RS Wall Panel acts as a self-contained structural unit. The design of the framing system can be adjusted to resist different windloads without materially affecting cost. Also, the framing system can be designed to span either

horizontally or vertically — according to the size and orientation of the panel and the nature of the sub-structure. Completely concealed attachment to the building substrate or structure is accomplished using mating clips and runners which are integral parts of the RS Wall System.

The Marble Technics RS300 Wall System has been developed to allow the architect a wide latitude to develop different shapes, profiles, or design effects. And in many cases, makes designing with stone easier and more secure than with more traditional materials and procedures.

**THIN STONE SYSTEMS
MARBLE TECHNICS LTD**



Free Literature:

For complete details on the RS300 Wall Cladding System from Marble Technics Ltd., request your copy of this colorful 4-page brochure. Besides photographs, schematic drawings, and product specifications for the RS300, it also includes information on the entire Marble Technics Ultra-thin Natural Stone Wall Panel System.

For Additional Information and Literature Contact:

Francis Cox, Marble Technics Ltd.
150 East 58th Street, New York, NY 10155
212-750-9189 fax: 212-319-8349
Michael Warren, Marble Technics Ltd.
241 West Parkway, Pompton Plains, NJ 07444
201-831-8094 fax: 201-831-1944

For product details, refer to Catalog 07420/MAR in Sweet's
For a local Marble Technics rep or distributor ...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9722
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Shakertown — The Perfect Accent

Western Red Cedar shingle panels from Shakertown are ideal for creating quality accents in feature areas of building design.

The genuine, natural color and grain of Western Red Cedar transform a residence or commercial project into a work of art. Cedar shingles lend dimensionality to a design ... give each angle drama ... and create an expression of unmatched quality with timeless appeal.

Shakertown creates seamless accent to building because it's two and three-course panels have a patented offset end joint that makes the shingle panels indistinguishable from individual shingles. Kiln-dried to an optimum moisture level of 6%, every piece is sorted by

hand. And each is triple inspected. Shakertown also mills shingles with larger shingle butts so they are stronger and offer a more consistent shadow line. End joints are offset to recreate the seamless look of old world craftsmanship.

Shakertown has pioneered a new aligning and bonding process that results in sharp, clean edges with a consistently bold, heavy shadow line on every panel. Structural integrity is maintained because we use new, state-of-the-art bonding adhesives that lock each shingle to exterior type plywood, eliminating the need for stapling which can rust and cause delaminating. In fact, every one of our cedar panels meets the adhesion standards and weather test requirements of U.S.P.S. 1-83.

No time is wasted. Shakertown's three-

course, 8ft. panels install four times faster than individual shingles. And twice as fast as lap or channel siding.

Shakertown panels are also sized to match stud spacing so you don't lose a thing to trim. You pay for coverage instead of board feet, which saves up to 30% on overlap waste.

With six siding options and four panel styles you have a palette of styles to lend greater visual interest to every design. Whether it's for primary siding or as an accent to other materials such as brick or stucco.

SHAKERTOWN



Free Literature:

This colorful 8 page folder illustrates the wide world of design options offered by Shakertown. For a copy, call David Floe 800-426-8970.

For Additional Information and Literature Contact:

David Floe
Shakertown, A Clarke Group Company
800-426-8970 fax: 206-785-3076



For product details, refer to Catalog 07460/SHA in Sweet's.
For a local Shakertown rep or distributor ...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #5086
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Nord Classic (PAO) Series

For nearly 30 years, Nord Bitumi has set the standard when it comes to roofing systems. Nord Bitumi produces top quality, polymer modified asphalt roofing membranes.

The Nord Classic Series is a versatile, elastic roofing membrane ideal for a wide variety of new and re-roofing projects. Nord Classic combines the most sought-after properties found in APP and SBS membranes. The polyester core in this series delivers exceptional elongation, puncture resistance, and tear strength properties.

At the same time, the Nord Classic Series is extremely durable and weather resistant. Nord Classic can be applied using hot asphalt, cold adhesive, or heat welding.

Classic FR Premium: Weather resistant 4.0 mm PAO modified asphalt roofing membrane

- Heavyweight nonwoven 250 g./sq.m. polyester core
- Flame-resistant, meets UL Class A ratings without a coating
- Surfaced with colored ceramic granules
- Prior approval needed for cold adhesive application
- Superior weatherability and strength properties.

Classic FR: Weather resistant 4.0 mm PAO modified asphalt roofing membrane

- Nonwoven 175 g./sq.m. polyester core
- Flame-resistant, meets UL Class A ratings without coating
- Surfaced with colored ceramic granules
- Prior approval needed for cold adhesive application
- Superior weatherability and excellent strength properties.

Classic Mineral: Weather resistant 4.0 mm

PAO modified asphalt roofing membrane

- Nonwoven 175 g./sq.m. polyester mat reinforcement
- Surfaced with colored ceramic granules
- May be applied with approved cold adhesive
- Superior weatherability and excellent strength properties.

Classic Smooth: Weather resistant 4.0 mm PAO modified asphalt roofing membrane

- Nonwoven 175 g./sq. m. mat polyester reinforcement
- Smooth sand-surfaced membrane
- May be applied with approved cold adhesive
- Superior weatherability and excellent strength properties.



Free Literature:

Nord Bitumi features its complete line of modified asphalt roofing products in an all new, full-color, eight-page brochure. These products are ideally suited for a wide variety of new and re-roof projects in the commercial marketplace.

The publication details product specifications on the membranes that comprise the Nord Classic Series, the Nordflex Series, and the Nordpoly Series.

For Additional Information and Literature Contact: NORD BITUMI US, INC.

P.O.Box 13678, Macon, GA 31208-3678
800-523-0179, 912-781-9293, or fax 912-788-0675



For product details, refer to Catalog 07500/NOS in Sweet's
For a local Nord Bitumi rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2726
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Vertical Leg Structural Standing Seam Roof Systems

The LokSeam® and BattenLok® standing seam roof systems from MBCI® blend the aesthetics of an architectural panel with the strength of a structural panel.

These panels have earned several uplift ratings, assuring the reliability of performance. And with them, the designer is afforded a flexible tool to meet any design challenge.

Architectural/structural panels.

LokSeam is a snap-together system that was designed for transitions from roof to fascia for a continuous, uninterrupted appearance.

BattenLok is a mechanically field seamed system that offers clean lines and slim rib aesthetics, even on a low slope roof.

Both systems feature factory applied mastic to insure weathertight seams. Striations are optional for added aesthetic value.

Concealed fastening system.

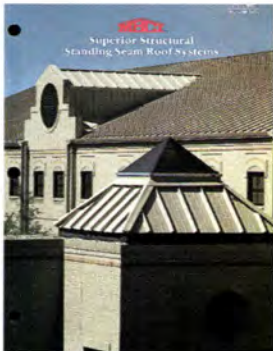
The choice of concealed fastening clips is available for each panel system, including UL rated clips. These clips hold the panels firmly in place without unsightly exposed fasteners. Each panel clip system offers expansion and contraction capabilities.

Uplift ratings. LokSeam and BattenLok carry Underwriters Laboratories Fire Resistance and UL90 Uplift ratings covering a wide range of installation procedures. For complete UL information, call MBCI or review the appropriate UL Directory under the "Metal Roof Deck Panel" section. The BattenLok system has met all test

requirements as specified in CEGS 07416 Standing Seam Metal Roof System Guide Spec.

Application. LokSeam and BattenLok are architectural roof systems designed to be installed over bar joists or purlins. However, the MBCI LiteFrame™, 5/8" plywood, or a composite roof assembly with a metal subdeck and rigid insulation can be used as alternate substructures.

Consult the MBCI Design/Installation Manual for proper application and design details and other product information.



Free Literature:

This 8-page brochure provides further details on both the MBCI Vertical Leg and Trapezoidal Structural Standing Seam Roof Systems, including: applications, design considerations, materials, paint finishes, and test considerations.

When requesting your copy, also ask for the Design/Installation Information Manual for each MBCI Standing Seam Roof System.

For Additional Information and Literature Contact:

Wayne Dickinson
Vice President/Sales
MBCI, P.O. Box 38217, Houston TX 77238
713-445-8555 fax: 713-445-1791

Steel and Aluminum Panels and Metal Edge Systems

Architectural metal products intended for metal roofing, mansard, fascia, soffit, and wall panel application manufactured by Petersen Aluminum Corporation.

The Petersen product line is manufactured in plants around the country and includes a wide range of metal roofing profiles, fascia and soffit panels, copings, gravel stops, flashing, and trim. **PAC-CLAD® panels.** Petersen produces factory rollformed panels in a wide variety of profiles including eleven UL-90 rated assemblies. All of our panels are Herr-Voss tension-leveled to insure superior flatness. Our Snap-Clad Panel system combines architectural panel aesthetics with structural panel performance. Snap-Clad

Panels are available in 22 and 24 gauge steel, and in .032 aluminum.

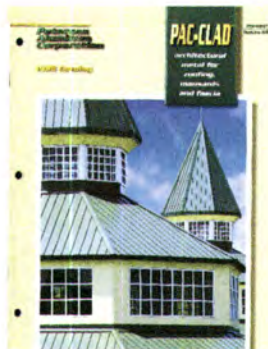
Other Petersen panel systems available include:

- Redi-Roof Panels
- Integral Standing Seam and Batten Panels
- Snap-On Standing Seam and Batten Panels
- Flush Panels
- Reveal Panels
- PAC-750 Soffits.

PAC-CLAD® steel and aluminum. PAC-CLAD is a high-performance full Kynar 500 coating system that provides superior resistance to color fade, and excellent weathering and fabricating properties. PAC-CLAD is available from stock in 25 colors on steel and 15 colors on aluminum. Custom colors are available in both pre-finished and post-coated applications. A twenty-

year warranty is available covering full finish performance.

Metal edge systems. Petersen manufactures a complete line of coping and gravel stop systems that have been Factory Mutual tested to assure superior perimeter performance. Our patented Tite-Loc Coping system meets the rigid requirements of the FM I-90 test for wind uplift resistance. Petersen Coping and Gravel Stop Systems are available in a wide variety of finishes and substrates suitable for virtually any commercial application.



Free Literature:

A complete, 32-page 1995 catalog of PAC-CLAD roofing systems includes detailed product features, colorful illustrations, applications, ratings, materials, sizes, colors, installations, accessories, warranty, and other important considerations.

To obtain a copy, see the contact information at the right.

For Additional Information and Literature Contact:

Tom Creigh, Jeff Hill, 1005 Tonne Road, Elk Grove, IL 60007

800-323-1960 fax: 708-956-7968

Gary Castle, 9060 Junction Drive, Annapolis Junction, MD 20701

800-344-1400 fax: 301-953-7627

Jon Snyder, 4295 Hayes Drive, Tyler, TX 75707

800-441-8661 fax: 903-581-8592

For product details, refer to Catalog 07610/PET in Sweet's
For a local Peterson Aluminum Corporation rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #3008.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Prepatinated Architectural Copper

Traditional copper roofing usually takes 15 to 30 years to achieve the desired natural green patina. With Revere's new EverGreen™ architectural copper, it can be designed in and installed during construction.

Revere Copper Products, Inc. has acquired the exclusive North American rights to manufacture and market this unique prepatinated copper product. Originally developed by a Swiss company, an accelerated-aging process quickly — and permanently — transforms the crystalline surface of the metal, giving brand new copper the soft green patina of years of exposure to atmospheric conditions.

Unlike coated or painted imitations, it shares

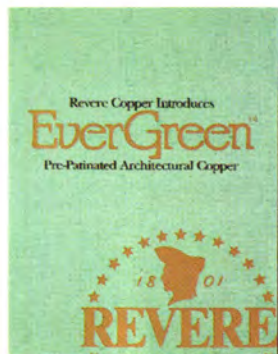
the self-healing, low maintenance characteristics of naturally patinated copper and has withstood the test of time. Even in heavily industrialized areas of Europe.

Called EverGreen, this prepatinated product is available in 16- and 20-oz. gauges, in sheets up to 3' x 10', which can be cut and formed like mill-finish metal. Any differentiation at the immediate bends quickly weathers to blend with the overall green coloration.

EverGreen is durable, easy to install, and adaptable to all surfaces. The sheets are appropriate for exterior surfaces including sloped, curved, and vertical walls or fascias that normally might weather unevenly. And from historical restoration to contemporary designs, Revere EverGreen is an ideal choice.

The copper is sold from stock at about a \$1-per-square-foot upcharge over mill finish.

Through the years, Revere Copper has combined proved technology and stringent standards of quality with a flair for innovation to become what we are today — America's leading producer of architectural copper.



Free Literature:

Revere offers architectural support services to contractors, design engineers, and architects. By assisting in the selection, use, and installation of our copper roofing products, we can help retain their fine qualities for a lifetime.

Part of our architectural support is "Copper and Common Sense" — the bible of the roofing industry. It provides specifications, details, and other information vital to every aspect of copper roofing.

For Additional Information and Literature Contact:

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Fax: 504/467-3666

Jeld-Wen
P.O. Box 1329
Klamath Falls, OR 97601
Jim Glasgow, Tech. Svcs. Mgr.
503/882-3451
Fax: 503/884-2231 [Int'l.]

Jessup Door Co.
Lacy Diversified Ind. Ltd.
300 E. Railroad St.; P.O. Box 240
Dowagiac, MI 49047
David L. Fullen, Dir Sales & Mktg.
616/782-2183
Fax: 616/782-2397

K.S.I. Product, Inc.
26 Mac Arthur Ave.
Cobleskill, NY 12043
Janet Nokes, Mktg Coord.
518/234-2561
Fax: 518/234-7329

Kaylien, Inc.
P.O. Drawer 711599
Santee, CA 92072
James G. Knox, President
800/748-5627
Fax: 619/448-5196

Kentucky Millwork
P.O. Box 33276
Louisville, KY 40232
Mike Bell 502/451-6024
Fax: 502/451-6027 [Int'l.]

L. B. Plastics, Inc.
Highway 150
Mooresville, NC 28115
David E. Byers, Sales manager
704/663-1543
Fax: 704/664-2989

Life Time Doors Inc.
National Administration Dept.
30700 Northwestern Highway
Farmington, MI 48018
William B. Gilbert, Pres 810/851-7700
Fax: 810/851-8534

Lincoln Windows
701 North State St.
Merrill, WI 54452
Donna J. Srb, Dir Mktg 715/536-2461
Fax: 715/536-9783

M W Mfg, Inc.
P O. Box 559
Rocky Mount, VA 24151
Courtney R. Mauzy, Product Manager
703/483-0211
Fax: 703/489-0392

Maiman Co., The
505 E Trafficway
Springfield, MO 65806
Thomas McQueary, Int'l Sales Mgr.
417/862-0681
Fax: 417/862-3780

Marlite
202 Harger St.
Dover, OH 44622
Sherry Mason, Mktg. Svcs. Supvr.
216/343-6621
Fax: 216/343-7296 [Int'l.]

Milgard Mfg. Inc.
P.O. Box 11368
Tacoma, WA 98411
John Stephenson, Marketing Manager
206/922-6030
Fax: 206/926-0848

Mohawk Flush Doors, Inc.
P.O. Box 112
Northumberland, PA 17857
Donald E. Enigk, Vice President Mktg
717/473-3557
Fax: 717/473-3737

Morgan Manufacturing
601 Oregon St.
Oshkosh, WI 54901
800/766-1992
[Int'l.]

NME-Focal Point, Inc.
3051 Olympic Industrial Dr. SE; P.O.
Box 93327
Smyrna, GA 30080
Hallie P. Henrickson, Product Mgr.
404/351-0820
Fax: 404/352-9049

Oslo-America
2 Vernon St.
Framingham, MA 01701
Cynthia A. Hassell, President
508/875-5514
Fax: 508/626-3691

Peachtree Doors & Windows
Box 5700
Atlanta, GA 30342
Mary Ann Sticher 800/477-6544
Fax: 404/497-2437

Pella Corporation
102 Main
Pella, IA 50219
Inquiry Dept. 800-84-PELLA
Fax: 515/628-6487 [Int'l.]

Pinecrest
2118 BlaisDell Ave.
Minneapolis, MN 55404
Russ Linderdahl, Jr. 612/871-7071;
800/443-5357
Fax: 612/871-8956 [Int'l.]

Poncraft Door Company
2005 Pontiac Rd.
Auburn Hills, MI 48326
Kevin French 800/782-3667
Fax: 810/373-1511 [Int'l.]

Portal, Inc.
10 Tracy Drive
Avon, MA 02322

Richard a. Naisuler, President
508/588-3030
Fax: 508/580-9943

Pozzi Windows Co.
62845 Boyd Acres Road
Bend, OR 97701
Darsel Cox, Adv Mgr 503/389-7971
Fax: 503/382-1292

Premdor Inc.
Corporate Office
4120 Yonge St., Ste. 402
Willowdale, ON M2P 2B8
Canada
David Murray 416/250-8933
Fax: 416/250-9269 [Int'l.]

Quantum Windows & Doors, Inc.
2720 34th St.
Everett, WA 98201
Hugh Matheson, President
206/259-6650
Fax: 206/339-1522

Rehau Incorporated
P.O. Box 1706
Leesburg, VA 22075
Mr. Cipressi/Commercial Windows
703/777-5255
Fax: 703/777-3053 [Int'l.]

Rotary Products, Inc.
P. O. Box 370
Ashley, OH 43003
Gary A. Buechel, Pres 614/747-2623
Fax: 800/457-5251

RSL, Inc.
3092 English Creek Ave.
Mc Kee City, NJ 08232
Bernd Lewkowitz, President
609/484-1600
Fax: 609/484-0422

Saino: F.L. Saino Mfg. Co.
Div. of Chase Industries
66 W Colorado Ave.
Memphis, TN 38106
Joseph N. Saino, President
901/774-9025
Fax: 901/775-1917

Simpson Door Company
P.O. Box 210, 400 Simpson Ave.
McCleary, WA 98557
Jim Brandt 206/495-3291
Fax: 206/496-3295 [Int'l.]

SNE Enterprises, Inc.
Crestline Div.
730 3rd St, P.O. Box 8007
Wausau, WI 54402
Kathy A. Dahlke, Creative Services Mgr
715/847-6616
Fax: 715/847-6520

Southern G F Co.
263 Decatur St. S.E.
Atlanta, GA 30312

Ronald L. Georgia, Vice Pres
404/659-8383
Fax: 404/524-8435

Southwood Door Co.
110 W Donald St.
Quitman, MS 39355
Todd A. Robinson, President
601/776-2164
Fax: 601/776-2144

Spectus Systems
501 Elida St.
Winnebago, IL 61088
Judith Huff, Marketing Asst.
815/335-2372
Fax: 815/335-7266

Steves & Sons, Inc.
P.O. Drawer S
San Antonio, TX 78211
John W. Paulsen, Sales Manager
210/924-5111
Fax: 210/924-0470

Streckert Mfg. Co., Inc.
518 Birch St.
Abbotsford, WI 54405
Lillian M. Streckert, Pres
715/223-2376
Fax: 715/223-2377

Summit Door, Inc. *
130 Eva St.
St. Paul, MN 55107
Linda K. Pollari, President
612/292-9711
Fax: 612/292-0129

Therm-O-Lite
635 South Lafayette
South Bend, IN 46601
Donald L. Coddens, President
219/234-4004
Fax: 219/234-4005

Tischler und Sohn (USA) Ltd.
51 Weaver St., 3 Greenwich Off. Park
Greenwich, CT 06830
Timothy K. Carpenter 203/622-8486
Fax: 203/622-8558

Universal Door Mfg. Co., Inc.
700 N W 57th Court
Ft. Lauderdale, FL 33309
John K. Heilig, V. Pres 305/772-8770
Fax: 305/772-8772

Urban Archaeology
285 Lafayette St.
New York, NY 10012
Susan Watson, Office Manager
212/431-6969
Fax: 212/941-1918

Vancouver Door Co., Inc.
P.O. Box 1418
Puyallup, WA 98371
Gary R. Geppert, Sales Mgr
206/845-9581
Fax: 206/845-3364

Viking Industries, Inc.
18600 N.E. Wilkes Rd., P.O. Box 20518
Portland, OR 97220
Marketing Dept. 503/667-6030
Fax: 503/669-1135

Vinyl Building Products, Inc.
1 Raritan Road.
Oakland, NJ 07436
John Rosenstein, Grap Artist/Mkt Adm
201/337-9151
Fax: 201/337-7491

VT Industries, Inc..
1000 Industrial Park
Holstein, IA 51025
Duane White, Dir/Sales & Mkt
712/368-4381
Fax: 712/368-4320

WBH Industries
3016 Ave. E East
Arlington, TX 76011
Jay M. Kautzman, Exec VP
817/649-5700
Fax: 817/649-5701

**Weyerhaeuser
Door Div.**
1401 E. Fourth St.
Marshfield, WI 54449
Sales & Service Ctr. 715/384-2141
Fax: 715/384-3802 [Int'l.]

Wrightwood Window & Door, Inc.
17282 Mt. Wynne Circle
Fountain Valley, CA 92708
Char Lee Lovelace, President
714/546-1016
Fax: 714/979-6537

Zeluck: J. Zeluck, Inc. *
5300 Kings Hwy
Brooklyn, NY 11234
Roy Zeluck, Vice Pres 718/251-8060
Fax: 718/531-2564

08250 Door Opening Assemblies

Air-Lec Industries, Inc.
3300 Commercial Ave.
Madison, WI 53714
John T. West, Sales & Svc.
608/244-4754
Fax: 608/246-7676

**Anemostat Products
Door Div.**
1220 Watson Center Road
Carson, CA 90745
Hank R. Krueger, National Sales Mgr
213/775-7441
Fax: 310/835-0448

**Arcadia Mfg., Inc.
Div. Archt'l Spec'lts, Inc.**
P O Box 416
New Canaan, CT 06840
Fernando Nunez, Oper Mgr
203/335-1198
Fax: 203/336-1594

**B.W.N. Industries
Automatic Doors USA**
1921 Proforma Ave.
Ontario, CA 91761
Harold E. Boutilier, V.P. Sales & Mktg
909/923-0246
Fax: 909/923-3429

Butcher Boy Corp.
1000 Butcher Boy Drive
Harvard, IL 60033
Jerry D. Hopkins, V.P. Sales/Mktg
800/964-0209
Fax: 815/943-7404

Colonial Bronze Co.
511 Winsted Road.
Torrington, CT 06790
Sheila T. Gregg, Marketing Dir.
203/489-9233
Fax: 203/482-8760

Cross Aluminum Products, Inc.
58100 Park Place Road
Dowagiac, MI 49047
Michael J. Leets, Vice. Pres.
616/782-7044
Fax: 616/782-5077

Deansteele Mfg., Inc.
111 Merchant St.
San Antonio, TX 78204
Dwight Tribby, Sales Mgr
210/226-8271
Fax: 210/226-0913

**Edwards Co.
Div. General Signal**
195 Farmington Ave.
Farmington, CT 06032
Jerry M. Jenkins, Mgr/Mktg Svc
203/678-0410
Fax: 203/678-0472

**Elegant Entries
Div. G & R Industries, Inc.**
240 Washington St.
Auburn, MA 01501
M Godes, Pres 508/832-9898
Fax: 508/832-6874

Endure-A-Lifetime Products, Inc.
7500 N.W. 72nd Ave.
Miami, FL 33166
Jeff Kimmel, Vice Pres. 800/327-0689
Fax: 305/888-6302

**Ferguson Door Div.
Fleming Steel Co.**
P.O. Box 1487
New Castle, PA 16103
Seth Kohn, President 412/658-1511
Fax: 412/658-7018

Fleming Steel Co.
P.O. Box 1487
New Castle, PA 16103
Seth Kohn, President 412/658-1511
Fax: 412/658-7018

**Flexion, Inc.
Div. Flexion Corp.**
Buncher Industrial Park; Bldg 20A
Leetsdale, PA 15056
James F. Bennett, Adv. Mgr
800/365-3667
Fax: 412/749-0410

Gyro Tech, Inc.
S82 W18717 Gemini Drive; P O Box 906
Muskego, WI 53150
Jack A. Pedersen, Natl Accounts Exec.
414/679-0045
Fax: 414/679-2505

Ingersoll-Rand Co.
200 Chestnut Ridge Road
Woodcliff Lake, NJ 07675
Ronald G. Schrein, Group Mgr Corp
Comms 800/847-4041
Fax: 908/689-5576

K. Z. Co., Inc.
R R 2, Box 196 B
Ashland, NE 68003
Keith J. Ziegenbein, Pres
402/944-2767
Fax: 402/944-2402

Larco, Inc.
1902 13th St. S.E.
Brainerd, MN 56401
Joseph Schultz, Sales Mgr.
800/523-6996
Fax: 218/829-0139

**Life Time Doors Inc.
National Administration Dept.**
30700 Northwestern Highway
Farmington, MI 48018
William B. Gilbert, Pres 810/851-7700
Fax: 810/851-8534

M & I Door Systems
P.O. Box 649
Orchard Park, NY 14127
Paul J. Rossi, Natl Sales Mgr.
716/662-2615
Fax: 716/662-7975

Maiman Co., The
505 E Trafficway
Springfield, MO 65806
Thomas McQueary, Int'l Sales Mgr.
417/862-0681
Fax: 417/862-3780

Paul Associates, Inc.
42-05 10th St.
Long Island City, NY 11101
Dinah Paul, Marketing Assoc.
718/784-2244
Fax: 718/392-9242

RSL, Inc.
3092 English Creek Ave.
Mc Kee City, NJ 08232
Bernd Lewkowicz, President
609/484-1600
Fax: 609/484-0422

Safe Glide Automation Co.
19 W 2nd St.
Peru, IN 46970
Robert L. Leslie, President
317/472-2243
Fax: 317/472-4327

Security Aluminum Windows & Doors
Div. Se-Go Industries
5100 Milam Dairy Road
Miami, FL 33166
Ken Golen, Exec. VP. 305/591-8990
Fax: 305/593-0854

Special-Lite, Inc.
Rt 3 Cass Decatur Road
Decatur, MI 49045
Michael J. Wendland, Nat'l Sales/Mktg Mgr. 800/821-6531
Fax: 800/423-7610

Tork Time Controls, Inc.
1 Grove St.
Mt. Vernon, NY 10550
Elliot Mintzer, Mktg. Svcs. Mgr.
914/664-3542
Fax: 914/664-5052

Weiser Lock Corp.
6700 WEiser Lock Drive
Tucson, AZ 85746
Paula J. McClelland, Mktg Pdts Mgr.
602/741-6200
Fax: 800/688-5625

Zeluck: J. Zeluck, Inc. *
5300 Kings Hwy
Brooklyn, NY 11234
Roy Zeluck, Vice Pres. 718/251-8060
Fax: 718/531-2564

08275 Door Louvers & Vision Lights

Air Louvers, Inc.
8455 E. Loch Lomond Dr.
Pico Rivera, CA 90660-0988
Customer Service 310/948-3495
Fax: 310/949-4661 [Int'l.]

A-J Mfg. Co. Inc.
3601 E. 18 St., P.O. Box 4320
Kansas City, MO 64127-4320
Robert Haake 816/231-5522
Fax: 816/231-8437

08300 Special Doors

Block Iron & Supply Co.
36 E. 10th Ave., P.O. Box 557
Oshkosh, WI 54902
Thomas Reigh 414/231-7200
Fax: 414/231-3051

Coursey Design
Stor-A-Dor
The Manse
Heath, MA 01346
James Browning Coursey, Owner
413/337-0211
Fax: 413/337-0212 [Int'l.]

Crown Industrial Operators
213 Michelle Ct.
San Francisco, CA 94080
Robert E. Morgan 415/952-5150
Fax: 415/873-1495 [Int'l.]

Electric Power Door
522 W. 27th St.
Hibbing, MN 55746
Jeffrey D. Jacobson, Sls. Mgr.
800/346-5760; 218/263-8366
Fax: 218/262-6478 [Int'l.]

Eliason Corporation
Easy Swing Door Div.
P.O. Box 2128, 9229 Shaver Rd.
Kalamazoo, MI 49003
Sales Dept. 800/828-3655
Fax: 800/828-3577 [Int'l.]

Ellison Bronze
Div. of Dowcraft Corporation
125 W. Main St.
Falconer, NY 14733
Russ Ecklund 716/665-6522
Fax: 716/665-5552 [Int'l.]

Elysian Art Glass Co.
Box 7455
Boulder, CO 80306
Susan Gold 303/939-9300
[Int'l.]

Jamison Door Company
Special Products
55 Maple Ave.
Hagerstown, MD 21740
William H. Herbert 800/532-3667
Fax: 301/791-7339 [Int'l.]

Jurs Architectural Glass
4167 Wilshire Blvd.
Oakland, CA 94602
Shelley Jurs 510/521-7765
Fax: 510/531-6173 [Int'l.]

Overly Mfg.
57A W. Otterman
Greensburg, PA 15601
Sales Dept. 412/834-7300
Fax: 412/830-2871 [Int'l.]

Pella Corporation
Commercial Sales and Service
102 Main St.
Pella, IA 50219
Commercial Sls. & Svc. 800/444-7968
Fax: 515/628-6487 [Int'l.]

RubbAir Door Division
100 Groton-Shirley Rd.
Ayer, MA 01432
A. Eckel 800/966-7822; 508/772-0480
Fax: 508/772-7114 [Int'l.]

Specialty Doors, Inc.
269 W. 154th St.
South Holland, IL 60473-1018
Janet Cahill 708/339-4331
Fax: 708/339-4339 [Int'l.]

Vistawall Architectural Products
803 Airport Rd.
Terrell, TX 75160
Jim Berrong 214/551-6162
[Int'l.]

08305 Access Doors

Acudor Products Inc.
371 Little Falls Rd.
Cedar Grove, NJ 07009
Alan Karp 800/722-0501
Fax: 201/857-2005 [Int'l.]

AIEX U.S.A., Ltd.
875 Cowan Rd.
Burlingame, CA 94010
Hi-Hatch Dept. 800/421-9977
Fax: 415/692-3007 [Int'l.]

Albany International, Inc.
975 Old Norcross Road, Ste A
Lawrenceville, GA 30245
John Gannon, General Manager
404/962-7997
Fax: 404/962-3779

Amweld Building Products, Inc.
1500 Amweld Drive
Garrettsville, OH 44231
Ronald P. Baldine, Vice Pres Mktg.
216/527-4385
Fax: 216/527-5122

ASI Technologies, Inc.
Enviro & Marathon Div.
5848 N. 95th Court
Milwaukee, WI 53225
Gerold Block, Mktg Mgr. 414/464-6200
Fax: 414/464-9863

Babcock-Davis Hatchways, Inc.
50 Lowell St.
Arlington, MA 02174
Michael J. Di Modica, Nat Sales Mgr.
617/643-5344
Fax: 617/646-6465

Basco, Inc.
P.O. Box 237, 40 Aero Road.
Bohemia, NY 11716
William P. Kowalchuk, President
800/835-4445
Fax: 516/567-4815

Beta Industries
707 Commercial Ave.
Carlstadt, NJ 07072
Arnold Serchuk, Pres. 201/939-2400
Fax: 201/939-7656

The Bilco Company
P.O. Box 1203
New Haven, CT 06505
Architectural Sls. 203/934-6363
Fax: 203/933-8478 [Int'l.]

Burle Industries, Inc.
Security Products
1000 New Holland Ave.

Lancaster, PA 17601-5688
Marketing 717/295-6123; 800/326-3270
[Int'l.]

CESCO Products
Architectural Sales
9300 73rd Ave. North
Minneapolis, MN 55428
Scott Raymond/Architectural Sales
612/424-4919
Fax: 800/241-9344 [Int'l.]

Clopay Millwork
Div. Clopay Corp.
830 Lincoln St.
Shawano, WI 54166
Bill C. Schmidt, Product Manager
715/526-3171
Fax: 715/524-3521

Consolidated International Corp.
4501 S Western Blvd
Chicago, IL 60609
Claire J. Meyers, President
312/376-5600
Fax: 312/376-5835

Curtron Industries, Inc.
44 W. Bridge St.
Catskill, NY 12414
Randall S. Fried, President
518/943-6931
Fax: 518/943-9527

Delaware Industries, Inc.
895 Moe Drive., D-19
Akron, OH 44310
Douglas Fisher, Owner 216/630-9945
Fax: 216/630-9968

DLM Plastics Corp.
1530 Harvard Ave.
Findlay, OH 45840
Harold F. France, National Accounts
Mg. 800/837-3562
Fax: 419/423-0849

Dunbar Building Products, Inc.
800 1st Ave. South
Nitro, WV 25143
Phyllis I. Wolfe, General Manager
304/727-2976
Fax: 304/727-2979

Dur-Red Products
4900 Ceelia St.
Cudahy, CA 90201
Lee Harrison, Sales 213/771-9000
Fax: 213/771-9009

Empire Ventilation Equipment Co., Inc.
35-39 Vernon Blvd
Long Island City, NY 11106
Robert E. Warnken, Treas
718/728-2143
Fax: 718/267-0143

Ferguson Door Div.
Fleming Steel Co.
P.O. Box 1487

New Castle, PA 16103
Seth Kohn, President 412/658-1511
Fax: 412/658-7018

Flexmaster USA, Inc.
5235 Ted St.
Houston, TX 77040
John R. Weyker, Vice Pres. Mktg.
713/462-7694
Fax: 713/939-8441

Freeman Marine Equipment, Inc.
P.O. Box F; 28336 Hunter Creek Road
Gold Beach, OR 97444
Bo Shindler, General Manager
503/247-7078
Fax: 503/247-2114

Gordon Corp.
170 Spring St.
Southington, CT 06489
William M. Gordon, Pres 800/333-4564

Grimm Building Material Co.
1110 Central Ave.
Albany, NY 12205
William Grimm, Owner 518/459-1440
Fax: 518/459-3915

Guardian Industries Corp.
14600 Romine St.
Carleton, MI 48117
Raymond Malepka, Mgr Product Devel
313/962-2252
Fax: 313/654-3995

Habersham Metal Products Co.
Stapleton Road.; P.O. Box 739
Cornelia, GA 30531
J.A. Stapleton, Jr, Pres 706/778-2212
Fax: 706/778-2769

Jeld-Wen
P.O. Box 1329
Klamath Falls, OR 97601
Customer Service 800/877-9482

J.L. Industries
4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-6850
Fax: 612/835-2218 [Int'l.]

K. Z. Co., Inc.
R R 2, Box 196 B
Ashland, NE 68003
Keith J. Ziegenbein, Pres
402/944-2767
Fax: 402/944-2402

Karp Associates, Inc.
54-54 43rd St.
Maspeth, NY 11378
Claudia P. Holtz, Dir. of Sls. & Mktg.
718/784-2105
Fax: 718/784-9169 [Int'l.]

L.M.T. Steel Products, Inc.
550 9th St.
Hoboken, NJ 07030

David Tietbaum, President
201/659-1680
Fax: 201/659-8556

Larsen's Manufacturing Co.
7421 Commerce Lane N.E.
Minneapolis, MN 55432
Mark Nyvall 800/527-7367
Fax: 612/571-1181 [Int'l.]

Maximun Security Products Co.
23 Thacher St.
Albany, NY 12207
Joseph Burch, President 518/449-7010
Fax: 518/462-4213

McKinley Iron Works, Inc.
P.O. Box 790
Fort Worth, TX 76101
Nancy Lee, Sales 817/335-1268
Fax: 817/336-0677

Milcor Incorporated
1150 N. Cable Rd.
Lima, OH 45805
Customer Service 800/528-1411
Fax: 800/441-6899

Nystrom Products Co.
Div. Nystrom, Inc.
1701 Madison St, N E
Minneapolis, MN 55413
Joseph R. Ray, Sales/Marketing Mgr
612/781-7850
Fax: 612/781-1363

Pioneer Industries, Inc.
Div. Core Industries, Inc.
401 Washington Ave
Carlstadt, NJ 07072
Joseph P. Silk, President 201/933-1900
Fax: 201/933-9580

Pottorff Co., Inc.
700 South Vail
Montebello, CA 90640
Chuck Fraley, National Sales Mgr
213/728-0004
Fax: 213/728-9549

Puritan Mfg. Co.
13th & Willis Ave.
Omaha, NE 68134
David A. Waters, Operators Mgr
402/341-3753
Fax: 402/341-4508

Ruskin Mfg. Co.
3900 Dr. Greaves Road; P.O. Box 129
Kansas City, MO 64030
Thomas R. Edwards, V.P. Sales & Mktg.
816/761-7476
Fax: 816/765-8955

Rytec Corp.
P.O. Box 403
Jackson, WI 53037
Michael W. DeVoe, Marketing manager
414/677-9046
Fax: 414/677-2080

Securitech Group, Inc.
54-45 44th St.
Maspeth, NY 11378
Simone Merchant, Office Mgr Secy
718/392-9000
Fax: 718/392-8944

Southwood Door Co.
110 W Donald St.
Quitman, MS 39355
Todd A. Robinson, President
601/776-2164
Fax: 601/776-2144

Spaceguard Products
Div. Figgie International
711 S. Commerce Drive
Seymour, IN 47274
Ron W. Linn, President 800/841-0680
Fax: 812/523-3362

Syracuse Castings Sales Corp.
P.O. Box 1821/South Bay Road
Cicero, NY 13039
Tim Mc Kernan, Prod. Mgr.
315/699-2601
Fax: 315/699-2982

Tex-Steel Corp.
P.O. Box 992; 5301 E. Harrison
Harlingen, TX 78551
Cesar Maldonado, President
512/423-0912
Fax: 512/421-2469

TMI, Inc.
500 Vista Park Drive
Pittsburgh, PA 15205
Joseph P. Kleynjans, President
412/787-9750
Fax: 412/787-3665

U.S. Foundry & Manufacturing Corp.
Access Door Div.
8351 N.W. 93 St.
Miami, FL 33166
Sales Dept. 800/258-6873
Fax: 305/882-1577 [Int'l.]

Weyerhaeuser Co.
1401 E 4th St.
Marshfield, WI 54449
Cynthia Bremer, Mktg Comm
715/384-2141
Fax: 715/387-1729

Willo Products Co., Inc.
P.O. Box 1349
Decatur, AL 35602
Jack Ozier, Project Evaluvator
205/353-7161
Fax: 205/350-8436

Woodfold-Marco Mfg., Inc.
1812-19th Ave.; P.O. Box 346
Forest Grove, OR 97116
Randall J. Roedel, Vice Pres/Mktg
503/357-7181
Fax: 503/357-7185

Woodstone Co., The
P.O. Box 223, Patch Road
Westminster, VT 05158
Hank Bishop, Sales Manager
802/722-9217
Fax: 802/722-9528

Wrightwood Window & Door, Inc.
17282 Mt. Wynne Circle
Fountain Valley, CA 92708
Char Lee Lovelace, President
714/546-1016
Fax: 714/979-6537

08315 Blast Resistant Doors

Krieger Steel Products Co.
4880 Gregg Rd.
Pico Rivera, CA 90660
Robert J. McCluney/Sales
310/695-0645
Fax: 310/692-0146 [Int'l.]

Peelle Co.
50 Inez Dr.
Bay Shore, NY 11706
Gene Horan 516/231-6000 ext. 15
Fax: 516/231-6059 [Int'l.]

08316 Air & Watertight Doors

Perma-Door
631 North 1st St.
West Branch, MI 48661
Steve J. Sparer, Marketing Mgr.
517/345-5110
Fax: 517/345-5116

Presray Corp.
159 Charles Colman Blvd.
Pawling, NY 12564
T C. Hollander Jr, President
914/855-1220
Fax: 914/855-1139

Tischler Und Sohn
3 Greenwich Office Park; 51 Weaver St.
Greenwich, CT 06830
Timothy K. Carpenter, V.P.
800/282-9911
Fax: 203/622-8558

Window Technologies, Inc.
41213 Sandalwood Curcke
Murrieta, CA 92562
Steve Henderson, exec V.P.
714/698-4080

08320 Detention/Security Doors

Airtec Corp.
640 E. 7 Mile Road
Detroit, MI 48203
Richard Stout, Vice President
313/892-7800
Fax: 313/369-4883

Atlas Roll-Lite Door Corp. *
10407 Rocket Blvd.
Orlando, FL 32824

Charles Cordes, VP Sales
407/857-0680
Fax: 407/859-9770

Bilrite Steel Buck Corp.
95 Hopper St.
Westbury, NY 11746
Robin D. Easton, Sr Vice Pres
516/333-4333
Fax: 516/333-4395

California Glass Bending Corp.
320 E. Harry Bridges Blvd
Wilmington, CA 90744
Kelly Green, Pres 310/541-2041
Fax: 310/549-5398

California Products Corp.
1128 West Bradford Circle
Corona, CA 91720
Sandra M. Ursic, Advertising Director
909/371-7730
Fax: 909/735-1070

Custom Products Division.
Div. Chief Industries, Inc.
3942 W Old Hwy 30; P O Box 2078
Grand Island, NE 68802
Debora A. Enyeart, Advertising Coord.
308/382-8820
Fax: 308/389-7484

Diebold, Inc.
P O Box 8230; 217 2nd St. N.W.
Canton, OH 44702
Mark R. Rechner, Mktg Comm Admin
216/490-5070
Fax: 216/489-4371

Door Engrg. & Mfg. Co.
400 Cherry St.; P.O. Box 5
Kasota, MN 56050
Stephen Deeren, Sales 507/931-6910
Fax: 507/931-9318

G-S Co., The
7920 Stansbury Road
Baltimore, MD 21222
Thomas J. Schap, Treas 410/284-9549
Fax: 410/282-6499

Insulgard Corp.
5133 Lawrence Place
Hyattsville, MD 20781
Brian D. Shelton, Mktg Mgr
800/638-6718
Fax: 301/927-4531

King Wire Partitions, Inc.
6044 N. Figueroa St.; P.O. Box 42005
Los Angeles, CA 90042
Max Behshid, President 213/256-4848

Maximun Security Products Co.
23 Thacher St.
Albany, NY 12207
Joseph Burch, President 518/449-7010
Fax: 518/462-4213

McKeon Rolling Steel Door Co.
95 29th St.
Brooklyn, NY 11232

Andrew Lambridis, Natl Project Mgr
718/965-0700
Fax: 718/768-3406

National Bullet Proof, Inc.
9855 S. 78th Ave.
Hickory Hills, IL 60457
Wally Newman, Mktg/Dir
708/430-3200
Fax: 708/430-3406

Norshield
Div. of Norment Ind.
3224 Mobile Highway
Montgomery, AL 36108
C. Craig Washing, Vice Pres/Sales-Mktg
800/633-1968
Fax: 205/288-5485

Roll-O-Matic, Inc.
1150 Elmwood
Kansas City, MO 64127
Tom J. Studer, Mktg Mgr
816/827-3692
Fax: 816/241-9154

Ross Technology Corp.
104 N Maple Ave
Leola, PA 17540
Donald E. Spenicher, President
717/656-5600
Fax: 717/656-3281

S-N-T Co.
700 57th St.
Sacramento, CA 95819
Lyle M. Campbell, Partner
916/452-6677
Fax: 916/452-0711

Sentronic International
Div. General Nucleonics, Inc.
1545 W 130th St.
Hinckley, OH 44233
E. M. Trikalis, President 216/225-3029
Fax: 216/225-3009

Smith: F. P. Smith Wire Cloth Co.
11700 West Grand Ave.
Northlake, IL 60164
John A. Stevenson, Jr., President.
708/562-3344
Fax: 708/562-3456

Stanley Hardware Division
The Stanley Works
480 Myrtle St.
New Britain, CT 06052
Bob Marcotte, Marketing Manager
203/225-5111
Fax: 203/827-5780

Steward Steel
Door & Frame Div.
P.O. Box 551; 101 N. Interstate Drive
Sikeston, MO 63801
Fred H. Steward, CEO 314/472-2121
Fax: 314/471-4070

Stewart Decatur Security Systems, Inc.
1360 Dolwick Drive

Erlanger, KY 41018
C. Keith Thrasher, Vice Pres Sales
606/371-6000
Fax: 606/371-5250

Trussbilt
3570 Lexington Ave No.
St. Paul, MN 55126
Douglas R. Brown, Security Sales
612/482-1030
Fax: 612/482-1035

Willo Products Co., Inc.
P.O. Box 1349
Decatur, AL 35602
Jack Ozier, Project Evaluatator
205/353-7161
Fax: 205/350-8436

Woodfold-Marco Mfg., Inc.
1812-19th Ave.; P.O. Box 346
Forest Grove, OR 97116
Randall J. Roedl, Vice Pres/Mktg
503/357-7181
Fax: 503/357-7185

08330 Coiling Doors & Grilles

Albany International, Inc.
975 Old Norcross Road, Ste A
Lawrenceville, GA 30245
John Gannon, General Manager
404/962-7997
Fax: 404/962-3779

Atlas Roll-Lite Door Corp. *
10407 Rocket Blvd.
Orlando, FL 32824
Charles Cordes, VP Sales
407/857-0680
Fax: 407/859-9770

Beta Industries
707 Commercial Ave.
Carlstadt, NJ 07072
Arnold Serchuk, Pres 201/939-2400
Fax: 201/939-7656

Cookson Co., The
800 Tulip Drive
Gastonia, NC 28052
James H. Cookson, Senior Vice Pres
704/866-9146
Fax: 704/867-8061

Cornell Iron Works, Inc.
Crestwood Industrial Park
Mountaintop, PA 18707
John Polchin/Tech. Svcs. Dept.
800/233-8366 ext. 551
Fax: 800/526-0841 [Int'l.]

Dynamic Closures
P.O. Box 627
Massenger, NY 10962
Michael L. Mahoney, General Manager
315/769-7480
Fax: 315/764-0598

McKeon Rolling Steel Door Co.
95 29th St.
Brooklyn, NY 11232
Andrew Lambridis, Natl Project Mgr
718/965-0700
Fax: 718/768-3406

Mid-America Door Co.
1001 W Hartford
Ponca City, OK 74601
Joan R. Earnest, Nat'l Sales Mgr
405/765-9994

Overhead Door Corporation
6750 LBJ Frwy.
Dallas, TX 75240
Pamela Ross 214/233-6611
Fax: 214/233-0367 [Int'l.]

Pacific Rolling Door Co.
15900 Worthley Drive; P.O. Box 267
San Lorenzo, CA 94580
Gerald D. Johnson, President
510/278-3211
Fax: 510/278-3449

Raynor Garage Doors
1101 E. River Rd., P.O. Box 448
Dixon, IL 61021
Terry Lich, Sls. Mgr. 815/288-1431 ext. 2450
Fax: 800/323-7896 [Int'l.]

Roll Right Industries
1150 N. Armando St.
Anaheim, CA 92806
Terry W. Rider, National Sales Mgr
714/630-9080
Fax: 800/848-8106

Southwestern Steel Rolling Door
9525 White Rock Trail
Dallas, TX 75238
Jack Pierce, Exec Vice Pres
214/348-7020
Fax: 214/348-8318

Trac-Rite Door, Inc.
413 Wilburn Road
Sun Prairie, WI 53590
Jeff A. Seefeldt, Director of Sales
608/837-7899

Twin City Garage Door Co.
4609 85th Ave. No.
Minneapolis, MN 55443
Rich Pierret, Commercial Manager
612/424-8282

U-Change Lock Industries, Inc.
1640 W Highway 152
Mustang, OK 73064
Russell Myers, V.P. Sales & Mktg.
405/376-1600
Fax: 405/376-6870

Wayne-Dalton Corp.
One Door Dr.
Mt. Hope, OH 44660
Information Ctr. 800/827-DOOR
[Int'l.]

Windsor Door
United Dominion Industries Co.
 5800 Scott Hamilton Drive.
 Little Rock, AR 72209
 Laurie A. Peacock, Mktg. Svcs. Asst.
 501/562-1872
 Fax: 800/635-3667

08350 Folding Doors & Grilles

Electric Power Door
 522 W. 27th St.
 Hibbing, MN 55746
 Jeffrey D. Jacobson, Sls. Mgr.
 800/346-5760; 218/263-8366
 Fax: 218/262-6478 [Int'l.]

Modernfold, Inc.
 1711 "I" Ave., P.O. Box 310
 New Castle, IN 47362
 Product Mgr./Marketing Dept.
 317/529-1450
 Fax: 317/521-6204 [Int'l.]

Pella Corporation
Commercial Sales and Service
 102 Main St.
 Pella, IA 50219
 Commercial Sls. & Svc. 800/444-7968
 Fax: 515/628-6487 [Int'l.]

Wilson Industrial Doors, Inc.
 P.O. Box 348
 Elkhorn, WI 53121
 Daryl Mathews, Pres. 800/558-5974;
 414/723-6869
 Fax: 414/723-6433 [Int'l.]

08355 Chain Closures

Roll-O-Matic, Inc.
 1150 Elmwood
 Kansas City, MO 64127
 Tom J. Studer, Mktg Mgr
 816/827-3692
 Fax: 816/241-9154

Solar Group Div., The
Enamel Products & Plating Co.
 111 Felbush Road
 Taylorsville, MS 39168
 Donnie A. Anderson, Prod Mgr
 601/785-4711
 Fax: 601/785-4559

08360 Upward-acting Sectional Doors

General American Door Company
 5050 Baseline Rd.
 Montgomery, IL 60538
 Ted Billman, VP of Sls. 708/859-3000
 Fax: 708/859-8122 [Int'l.]

Overhead Door Corporation
 6750 LBJ Frwy.
 Dallas, TX 75240
 Pamela Ross 214/233-6611
 Fax: 214/233-0367 [Int'l.]

Raynor Garage Doors
 1101 E. River Rd., P.O. Box 448
 Dixon, IL 61021
 Terry Lich, Sls. Mgr. 815/288-1431 ext.
 2450
 Fax: 800/323-7896 [Int'l.]

Wayne-Dalton Corp.
 One Door Dr.
 Mt. Hope, OH 44660
 Information Ctr. 800/827-DOOR
 [Int'l.]

Wilson Industrial Doors, Inc.
 P.O. Box 348
 Elkhorn, WI 53121
 Daryl Mathews, Pres. 800/558-5974;
 414/723-6869
 Fax: 414/723-6433 [Int'l.]

08370 Industrial & Hangar Doors

Door Engineering and Manufacturing Co.
 400 Cherry St.
 Kasota, MN 56050
 Stephen Deeren 507/931-6910
 Fax: 507/931-9318 [Int'l.]

08380 Traffic/Impact Doors

Eliason Corporation
Easy Swing Door Div.
 P.O. Box 2128, 9229 Shaver Rd.
 Kalamazoo, MI 49003
 Sales Dept. 800/828-3655
 Fax: 800/828-3577 [Int'l.]

08385 Sound Control Doors

Braden Shielding Systems
 P O Box 1229; 5110 N Mingo
 Tulsa, OK 74101
 Tom Foyil, Gen Mgr 918/272-5371
 Fax: 918/272-1129

California Glass Bending Corp.
 320 E. Harry Bridges Blvd
 Wilmington, CA 90744
 Kelly Green, Pres 310/541-2041
 Fax: 310/549-5398

Clark Door, Inc.
Div. Coldmatic Refrigeration
 2564 Metro Blvd.
 St. Louis, MO 63043
 Rex V. Palmatier, Natl Sales Mgr
 314/432-3112
 Fax: 314/432-2296

Curtron Industries, Inc.
 44 W. Bridge St.
 Catskill, NY 12414
 Randall S. Fried, President
 518/943-6931
 Fax: 518/943-9527

Dynamic Closures
 P.O. Box 627
 Massenger, NY 10962

Michael L. Mahoney, General Manager
 315/769-7480
 Fax: 315/764-0598

Enviro-Acoustics Co., Inc.
 9806 10th Ave. N.
 Minneapolis, MN 55441
 Lawrence F. Hansen, President
 612/542-8665
 Fax: 612/542-9942

Fleetwood Aluminum Products, Inc.
 2485 Railroad St.
 Corona, CA 91720
 J. Glenn McCoy, President
 909/279-1070
 Fax: 909/279-8068

Industrial Noise Control, Inc.
 1411 Jeffrey Drive
 Addison, IL 60101
 Kathleen Bauer, Mktg. Mgr.
 708/620-1998

Krieger Steel Products Co.
 4880 Gregg Rd.
 Pico Rivera, CA 90660
 Robert J. McCluney/Sales
 310/695-0645
 Fax: 310/692-0146 [Int'l.]

Lingle: David A. Lingle & Son Mfg. Co.
 P.O. Box 519; 104 S. Knoxville Ave.
 Russellville, AR 72811
 Jalia B. Lingle, Partner 501/968-2500
 Fax: 501/968-1998

Mohawk Flush Doors, Inc.
 P.O. Box 112
 Northumberland, PA 17857
 Donald E. Enigk, Vice President Mktg
 717/473-3557
 Fax: 717/473-3737

Netwell Noise Control
 6125 Blue Circle Drive
 Minneapolis, MN 55343
 Mark E. Rustad, President
 612/939-9845
 Fax: 612/939-9836

Quiet Window Mfg.
Div. J.G.B. Emergency Svcs, Inc
 820 W. Esther St.
 Long Beach, CA 90813
 Jerry G. Belsha, President
 800/448-9703
 Fax: 310/495-9503

Security Acoustics Div.
Security Metal Products Corp.
 12519 Cerise Ave.
 Hawthorne, CA 90250
 James A. Hirsch, President
 213/772-1171
 Fax: 310/978-4762

Therm-O-Lite
 635 South Lafayette
 South Bend, IN 46601

Donald L. Coddens, President
 219/234-4004
 Fax: 219/234-4005

Tischler Und Sohn
 3 Greenwich Office Park; 51 Weaver St.
 Greenwich, CT 06830
 Timothy K. Carpenter, V.P.
 800/282-9911
 Fax: 203/622-8558

Vancouver Door Co., Inc.
 P.O. Box 1418
 Puyallup, WA 98371
 Gary R. Geppert, Sales Mgr
 206/845-9581
 Fax: 206/845-3364

VT Industries, Inc..
 1000 Industrial Park
 Holstein, IA 51025
 Duane White, Dir/Sales & Mkt
 712/368-4381
 Fax: 712/368-4320

Wenger Corp.
 555 Park Drive; P.O. Box 448
 Owatonna, MN 55060
 Larry R. Haberman, G.M. Performance
 Div. 507/455-4100
 Fax: 507/455-4258

08400 Entrances & Storefronts

ACI Distribution
a Div. of VVP America, Inc.
 965 Ridge Lake Blvd., Ste. 300
 Memphis, TN 38187
 Laura Bowden 800/238-6057
 Fax: 901/761-4114

Alvarado Mfg. Co.
 12660 Colony St.
 Chino, CA 91710
 Lori A. Thorp, Mktg Admin
 909/591-8431
 Fax: 909/628-1403

Baut Studios, Inc., The
 1095 Main St.
 Swoyersville, PA 18704
 Conrad D. Baut, President
 717/288-1431
 Fax: 717/288-0380

Beveled Glass & Lighting Design
 3185 N. Shadeland Ave.
 Indianapolis, IN 46226
 Martha M. Robertson, Showroom
 Manager 317/547-2556
 Fax: 317/547-1924

Blumcraft of Pittsburgh
 460 Melwood St.
 Pittsburgh, PA 15213
 Max Blum, Partner 412/681-2400
 Fax: 412/681-6840

Ceco Door Products
Div. United Dominion Indus
 750 Old Hickory Blvd, Ste 150

Brentwood, TN 37027
R.J. O'Brien, Director Mktg.
615/661-5030
Fax: 615/370-5299

Chautauqua Woods Corp.
134 Franklin Ave.
Dunkirk, NY 14048
Steve Dean, Dir/Mktg 716/366-3808
Fax: 716/366-3814

CMI Architectural Products, Inc.
6860 Shingle Creek Pkwy; Suite 114
Brooklyn Center, MN 55430
Gary J. Geigler, Engrg Mgr
612/560-5567
Fax: 612/560-6399

Colonial Glass & Mirror Corp.
35 Kent Ave.
Brooklyn, NY 11211
Bruce A. Mc Cord, Sales Mngr
718/388-7667
Fax: 718/388-3457

Craftsmen In Wood Mfg.
4040 W Whitton Ave.
Phoenix, AZ 85019
Jim Schwartz, Jr, President
602/278-8054
Fax: 602/278-3431

Creative Structures Inc.
1765 Walnut Lane
Quakertown, PA 18951
Ann H. Winston, Secy/Treas
215/538-2426
Fax: 215/538-7308

CWM Mfg. Co., Inc.
Arsenal Business Center; 5301 Tacony
St.
Philadelphia, PA 19137
Marilyn Murphy, Genl Manager
215/237-8010
Fax: 215/537-8131

Dawson Door Co.
825 Allen St.
Jamestown, NY 14701
Architectural Dept. 716/664-3811
Fax: 716/661-3722 [Int'l.]

Dorma Group, The
American Device Mfg. Co.
Dorma Drive
Reamstown, PA 17567
David Loughran, Mktg Mgr
800/523-8483

Dor-O-Matic
Auto Door Div.
7350 W. Wilson Ave.
Harwood Heights, IL 60656-4786
Auto Door Div. 800/543-4635
Fax: 708/867-0291 [Int'l.]

EFCO Corp
Rotoswing Div.
5405 NW 5th St.

Oklahoma City, OK 73127
Kendall Marr, Gen Mgr 405/942-8641
Fax: 405/942-1758

EFCO Corporation
1000 County Rd.
Monett, MO 65708
Bill Richardson, Sls. Mgr.
417/235-3913; 800/221-4169
Fax: 417/235-7313 [Int'l.]

Ellison Bronze
Div. of Dowcraft Corporation
125 W. Main St.
Falconer, NY 14733
N. Russell Ecklund, Pres.
716/665-6522
Fax: 716/665-5552 [Int'l.]

Enjo Doors & Windows
16 Park Ave.
Staten Island, NY 10302
Joseph Autovino, President
800/437-3656
Fax: 718/442-7041

Glasstemp, Inc.
1001 Foster Ave.
Bensenville, IL 60106
Stephen B Lacey, Pres 708/595-3782
Fax: 708/595-3782

Hankins & Johann Co.
P.O. Box 7147
Richmond, VA 23221
William H. Johann III, Vice President
804/266-2421
Fax: 804/262-9898

Jackson Corp.
3447 Union Pacific Ave.
Los Angeles, CA 90023
Bill La Sance, Dir. Sls. & Mktg.
800/533-6229
Fax: 800/888-6855 [Int'l.]

Jennifer's Glassworks, Inc.
4875 S. Atlanta Road
Smyrna, GA 30080
David A. Simmons, President/Owner
404/355-3080
Fax: 404/355-6566

Jessup Door Co.
Lacy Diversified Ind. Ltd.
300 E. Railroad St.; P.O. Box 240
Dowagiac, MI 49047
David L. Fullen, Dir Sales & Mktg.
616/782-2183
Fax: 616/782-2397

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Larco, Inc.
1902 13th St. S.E.
Brainerd, MN 56401

Joseph Schultz, Sales Mgr.
800/523-6996
Fax: 218/829-0139

Oslo-America
2 Vernon St.
Framingham, MA 01701
Cynthia A. Hassell, President
508/875-5514
Fax: 508/626-3691

Pella Corporation
Commercial Sales and Service
102 Main St.
Pella, IA 50219
Commercial Sls. & Svc. 800/444-7968
Fax: 515/628-6487 [Int'l.]

Rebco., Inc.
1171-1225 Madison Ave.; P. O. Box 2248
Paterson, NJ 07509
Peter L. Bonzani, President
201/684-0200
Fax: 201/684-0118

Special-Lite, Inc.
Rt 3 Cass Decatur Road
Decatur, MI 49045
Michael J. Wendland, Nat'l Sales/Mktg
Mgr 800/821-6531
Fax: 800/423-7610

St. Germain's Co.
212 N 40th Ave. W
Duluth, MN 55807
Douglas M. Nelson, Pres 218/628-0221
Fax: 218/628-0227

Steelcraft Mfg. Co.
Masco-Tech
9017 Blue Ash Rd.
Cincinnati, OH 45242
Claud Frederick 513/745-6400
Fax: 513/745-6657 [Int'l.]

Torrance Steel Window Co., Inc.
1819 Abalone Ave.
Torrance, CA 90501
Don K. Lim, President 310/328-9181
Fax: 310/328-7485

Tubelite, Inc.
4878 Mackinaw Trail
Reed City, MI 49677
Walt Lutzke, Mktg Svc 616/832-2211
Fax: 616/832-2611

U-Change Lock Industries, Inc.
1640 W Highway 152
Mustang, OK 73064
Russell Myers, V.P. Sales & Mktg.
405/376-1600
Fax: 405/376-6870

United States Aluminum Corp.
200 Singleton Drive
Waxahachie, TX 75165
J. D. Williams, Executive Vice Pres
214/937-9651
Fax: 800/289-6440

Virginia Glass Products Corp.
P.O. Box 5431
Martinsville, VA 24115
Ben D. Beeler, Vice Pres Sales
703/956-3131
Fax: 703/956-3020

Vistawall Architectural Products
803 Airport Rd.
Terrell, TX 75160
Kyle Jones 214/551-6255
[Int'l.]

VVP America, Inc.
Div. Vitro Vidrio Plano, Inc.
965 Ridge lake Blvd, Ste 300
Memphis, TN 38187
James Charles, Dir of Sales & Mktg.
901/767-7111
Fax: 901/682-3062

W & W Sales, Ltd.
300 Airport Executive Park
Spring Valley, NY 10977
Ronald J. Haber, President
914/425-4000
Fax: 914/425-6156

Ware Aluminum Co.
1337 Madison N E
Salem, OR 97303
Loren Boeckman, President
503/364-0126
Fax: 503/364-1484

Weather Shield Mfg., Inc.
One Weather Shield Plaza; P.O. Box 309
Medford, WI 54451
Deb Fierke, Mktg Projects Coord
800/477-6808
Fax: 715/748-6999

Willdon, Inc.
2909 W U S 10
Ludington, MI 49431
Roger Salacina, CEO 800/535-3897
Fax: 616/845-0259

Woodstone Co., The
P.O. Box 223, Patch Road
Westminster, VT 05158
Hank Bishop, Sales Manager
802/722-9217
Fax: 802/722-9528

YKK AP America, Inc.
5610 Gwaltney Drive
Atlanta, GA 30336
Michael S. Clifton, Nat'l Accounts
404/344-2981
Fax: 404/346-1304

08455 Fire-rated Glazed Wall/Door Assemblies

Anemostat Products
Door Div.
1220 Watson Center Road
Carson, CA 90745
Hank R. Krueger, National Sales Mgr
213/775-7441
Fax: 310/835-0448

Chem-Pruf Door Co.
P.O. Box 4560
Brownsville, TX 78523
Hal L. Helmstetler, Gen. Mgr.
210/544-1000
Fax: 210/544-1000

National Bullet Proof, Inc.
9855 S. 78th Ave.
Hickory Hills, IL 60457
Wally Newman, Mktg/Dir
708/430-3200
Fax: 708/430-3406

NELCO
98 Baldwin Ave.
Woburn, MA 01801
Richard J. LeBlanc, V.P. Sales & Mktg.
617/933-1940
Fax: 617/933-4763

O'Keefes, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Stacy Westhoff 800/227-3305;
415/822-4222
Fax: 415/822-5222 [Int'l.]

Republic Builders Products
Hwy 22 & Como Road; P O Box 580
Mc Kenzie, TN 38201
Scott E. Watson, Sales Admin Mgr
901/352-3383
Fax: 901/352-2556

Saint Gobain/Euroglass Corp.
1 Barker Ave.
White Plains, NY 10601
Max W. Hals, President 914/683-1390
Fax: 914/683-6704

Schott Corp
Technical Glass Div.
3 Odell Plaza
Yonkers, NY 10701
Rose England, Mktg Co-Ordinator
914/968-8900
Fax: 914/968-8585

Schwab Corp.
3000 Main St, P.O. Box 5088
Lafayette, IN 47903
Janet Pape, Mktg Analyst.
800/428-7678
Fax: 317/447-8278

Steelcraft Mfg. Co.
Masco-Tech
9017 Blue Ash Rd.
Cincinnati, OH 45242
Claud Frederick 513/745-6400
Fax: 513/745-6657 [Int'l.]

Steves & Sons, Inc.
P.O. Drawer S
San Antonio, TX 78211
John W. Paulsen, Sales Manager
210/924-5111
Fax: 210/924-0470

08460 Automatic Entrance Doors

B.E.A., Inc.
300 S. Main St.
Pittsburgh, PA 15215
Douglas Westphal, Product Mgr.
800/523-2462
Fax: 412/782-5154 [Int'l.]

Dor-O-Matic
Auto Door Div.
7350 W. Wilson Ave.
Harwood Heights, IL 60656-4786
Sls. Mgr./Auto Door Div. 800/543-4635
Fax: 708/867-0291 [Int'l.]

EFCO Corp
Rotoswing Div.
5405 NW 5th St.
Oklahoma City, OK 73127
Kendall Marr, Gen Mgr 405/942-8641
Fax: 405/942-1758

EFCO Corporation
1000 County Rd.
Monett, MO 65708
Bill Richardson, Sls. Mgr.
417/235-3913; 800/221-4169
Fax: 417/235-7313 [Int'l.]

Green: Mike Green Fire Equipment Co.
M. G. Services Div.
8717 Venice Blvd
Los Angeles, CA 90034
BARRY E. Marrone, Genl Mgr
213/870-5700
Fax: 310/839-6611

Gyro Tech, Inc.
S82 W18717 Gemini Drive; P O Box 906
Muskego, WI 53150
Jack A. Pedersen, Natl Accounts Exec.
414/679-0045
Fax: 414/679-2505

Horton Automatics *
4242 Baldwin Blvd.
Corpus Christi, TX 78405
Daphne Scruton/Promotions
800/531-3111
Fax: 800/531-3108 [Int'l.]

Keane Monroe Corp.
P.O. Box 5016
Monroe, NC 28111
James M. Keane, President
704/289-5581
Fax: 704/283-9165

Lanson Industries, Inc.
Gyro Tech Systems
S82 W18717 Gemini Dr., P.O. Box 906
Muskego, WI 53150
Customer Service Dept. 414/679-2520
Fax: 414/679-2505 [Int'l.]

Microwave Sensors, Inc.
7885 Jackson Rd.
Ann Arbor, MI 48103
Bob Hunter, Sls. Mgr. 800/521-0418
Fax: 800/847-5762 [Int'l.]

Rytec Corp.
P.O. Box 403
Jackson, WI 53037
Michael W. DeVoe, Marketing manager
414/677-9046
Fax: 414/677-2080

St. Germain's Co.
212 N 40th Ave. W
Duluth, MN 55807
Douglas M. Nelson, Pres 218/628-0221
Fax: 218/628-0227

08470 Revolving Entrance Doors

Boon Edam Inc.
4050 S. 500 West
Salt Lake City, UT 84123
Derek Nilsen, Natl. Sls. Mgr.
801/261-8980
Fax: 801/261-1612 [Int'l.]

Crane Fulview Door Company
924 Sherwood Dr.
Lake Bluff, IL 60044
Glen Tracy, Sls./Estimating
800/942-7263
Fax: 708/295-5288 [Int'l.]

Horton Automatics *
4242 Baldwin Blvd.
Corpus Christi, TX 78405
Daphne Scruton/Promotions
800/531-3111
Fax: 800/531-3108 [Int'l.]

International Steel Revolving Door Co.
Div. Evansville Metal Products
2124 N. 6th Ave.
Evansville, IN 47710
Robert K. Metcalf, V.P. Mktg
812/425-3311
Fax: 812/426-2682

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Sentronic International
Div. General Nucleonics, Inc.
1545 W 130th St.
Hinckley, OH 44233
E. M. Trikalis, President 216/225-3029
Fax: 216/225-3009

08480 Balanced Door Assemblies

WIKK industries, Inc.
6169 Industrial Court; P.O. Box 167
Greendale, WI 53129
Lee Wikkerink, President
800/243-9455
Fax: 414/421-3158

08500 Metal Windows

A & S Window Associates, Inc.
88-19 76th Ave.
Glendale, NY 11385
Lehrbaum Louis, Pres 718/275-7900
Fax: 718/997-7683

Acorn Window Systems
12620 Westwood
Detroit, MI 48223
Mktg. & Sales Dept. 800/421-0421
Fax: 313/272-6804

Alcan Building Products
Alcan Aluminum Corp.
4504 30th St. West
Bradenton, FL 34207
Tom A. Thompson, General Sales Mgr.
813/755-1591
Fax: 813/751-7405

Better-Bilt Aluminum
704 12th Ave.; P.O. Box 277
Smyrna, TN 37167
N. J. Di Bartolomeo, Vice President
Mktg 615/459-4161
Fax: 800/255-8106

Binnings Building Products
P.O. Box 868
Lexington, NC 27293
Gerry H. Ferguson, V.P. Gen. Mgr.
704/249-9193
Fax: 704/249-0945

Capitol Windows & Doors
Box M, Route 209 East
Elizabethville, PA 17112
Robert D. Williams, VP Sales & Mkt.
717/362-8196
Fax: 717/362-4012

Columbia Building Products
1200 E Washington St.
Rockwall, TX 75087
C. W. Bricker, Gen Manager
214/771-5362
Fax: 214/722-6033

D. V. Fyre-Tec, Inc.
P.O. Box 608
Pender, NE 68047
Joanne M. Van Segern, President
402/385-2190
Fax: 402/385-2570

DeVAC, Inc.
4365 Willow Dr.
Hamel, MN 55340

Jim Hetman, VP, Sls. & Mktg.
612/478-2300
Fax: 612/478-2301

EFCO Corporation

1000 County Rd.
Monett, MO 65708
Bill Richardson, Sls. Mgr.
417/235-3913; 800/221-4169
Fax: 417/235-7313 [Int'l.]

Ensinger, Inc.

365 Meadowlands Blvd.
Washington, PA 15301
Lawrence G. Resavage 412/746-6050
Fax: 412/746-9078 [Int'l.]

EXTECH/Exterior Technologies, Inc.

200 Bridge St.
Pittsburgh, PA 15223
Arthur Campbell, Estimator
412/781-0991
Fax: 412/781-9303

Forte, Inc.

1350 Albert St.
Youngstown, OH 44505
Paul Bates, Vice Pres. 216/746-3311
Fax: 216/746-5603

Gerkin Windows & Doors

P.O. Box 3203
Sioux City, IA 51102
Scott A. Piersma, V.P./Sales/Marketing
800/475-5061
Fax: 402/494-6765

Graham Architectural Products Corp.

1551 Mount Rose Ave.
York, PA 17403
Joel M. Fields, Nat'l Sales Mgr.
800/755-6274
Fax: 800/366-5097

Hope's Architectural Products, Inc.

84 Hopkins Ave.
Jamestown, NY 14702-0580
Sales Dept. 716/665-5124
Fax: 716/665-3365 [Int'l.]

Jadian Industries, Inc.

94-50 458th St.
Jamaica, NY 11403
Richard I. Sussman, President
718/526-7800
Fax: 516/944-3650

Kawneer Company, Inc.

Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Kewanee Corp., The

1642 Burlington Ave.
Kewanee, IL 61443
John L. Regan, Nat'l Sales Mgr.
309/853-4481
Fax: 309/853-5466

Klil Industries Ltd.

Aluminum Extrusion Div.
220 Van Winkle St.
E. Rutherford, NJ 07073
Martin Silver, Mktg. 201/460-1804
Fax: 201/460-1209 [Int'l.]

Miami Wall Systems, Inc.

701-705 W 25th St.
Hialeah, FL 33010
Keith A. Johnson, Pres 305/888-2300
Fax: 305/888-3058

Milgard Windows

1010 54th Ave. East
Tacoma, WA 98424
800-MILGARD

Misser & Co., Inc.

9508 Rush St.
South El Monte, CA 91733
Erroll W. Murphy, President
213/723-3636
Fax: 818/c79-0628

Modu-Line Windows, Inc.

930 Single Ave.
Wausau, WI 54403
Frank Farmer, VP of Mktg.
715/842-9110
Fax: 715/842-3281 [Int'l.]

Peerless Products, Inc.

Architectural Windows Div.
P.O. Box 2469
Shawnee Mission, KS 66201
William C. Burkhardt, Vice President
913/432-2232
Fax: 913/432-3004

Peterson Windows Corp.

700 Livernois
Ferndale, MI 48220
Gerald D. Peterson, President
313/548-9700
Fax: 313/548-4693

Plyco Corp.

Box Q
Elkhart Lake, WI 53020
Garry Matz, Exec Vice Pres
141/876-3611
Fax: 414-876((MAL))3527

Republic Aluminum, Inc.

1725 W Diversey Parkway
Chicago, IL 60614
Gary D. Jenifer, Vice Pres/Comm Sales
800/248-1775
Fax: 312/525-1373

Skyline Windows

625 W. 130th St.
New York, NY 10027
Jon Snyder, Nat'l Sls. Mgr.
212/491-3000
Fax: 212/491-5630 [Int'l.]

Steelcraft Mfg. Co.

Masco-Tech
9017 Blue Ash Rd.
Cincinnati, OH 45242

Claud Frederick 513/745-6400
Fax: 513/745-6657 [Int'l.]

J. Sussman, Inc.

109-10 180th St.
Jamaica, NY 11433
Mel Wachstock, Mktg. Dir.
718/297-0228
Fax: 718/297-3090 [Int'l.]

Tempest Architectural Prods.

767 E 132nd St.
Bronx, NY 10454
Peter Folsom, Treasurer 718/292-9882

Thermal Windows, Inc.

8189 E. 46th St.
Tulsa, OK 74145
Terry Newcomb, Marketing Director
918/663-7580
Fax: 918/627-3049

Timely Industries

S.D.S. Industries, Inc.

10241 Norris Ave.
Pacoima, CA 91331
Cindy S. McMillan, Dir. of Operations
213/875-0124
Fax: 818/899-2677

Traco

71 Progress Ave.
Cranberry Township, PA 16066
John Kane, Mgr. of Tech. Svcs.
412/776-7093
Fax: 412/776-7088

Viking Industries, Inc.

18600 N.E. Wilkes Rd., P.O. Box 20518
Portland, OR 97220
Marketing Dept. 503/667-6030
Fax: 503/669-1135

Ware Aluminum Co.

1337 Madison N E
Salem, OR 97303
Loren Boeckman, President
503/364-0126
Fax: 503/364-1484

Wausau Metals

1415 West St.
Wausau, WI 54401
Ron Selves, VP, Sls. & Mktg.
715/845-2161
Fax: 715/843-4350

Winco Mfg. Co.

6200 Maple Ave.
St. Louis, MO 63130
Gantt W. Miller, Chairman
314/725-8088
Fax: 314/725-1419

08610 Wood Windows

Andersen Windows, Inc.

Andersen Commercial Group
100 Fourth Ave. North
Bayport, MN 55003-1096
Andersen Comm. Group 800/426-7691
[Int'l.]

Bilt Best Windows

Div. MW Windows

175 Tenth
Ste. Genevieve, MO 63670
Thomas J. Greminger, Mktg Mgr
314/883-3571
Fax: 314/883-2858

Binnings Building Products

P.O. Box 868
Lexington, NC 27293
Gerry H. Ferguson, V.P. Gen. Mgr.
704/249-9193
Fax: 704/249-0945

Caradco

An Alcoa Company

201 Evans Rd.
Rantoul, IL 61866
Marketing Dept. 800/238-1866
Fax: 217/893-3695 [Int'l.]

Craftline

Div. Vega Industries

1125 Ford St.
Maumee, OH 43537
Arlene Gerig, Mktg. Mgr.
419/893-3311
Fax: 419/893-0735

DSN, Inc.

1025 Beaver Ave.
Pittsburgh, PA 15233
G.A. Stein, President 412/322-8700
Fax: 412/322-7874

Duratherm Window Corporation

RR 1, Box 945, Rte. 32
North Vassalboro, ME 04962
Timothy Downing 207/872-5558
Fax: 207/872-6731 [Int'l.]

Dyke Industries, Inc.

301 Evans Road
New Orleans, LA 70123
Donald M. Smith, Manager
504/733-8500
Fax: 504/733-1848

Eagle Window & Door, Inc.

375 East 9th St.; P.O. Box 1072
Dubuque, IA 52004
Thomas L. Tracy, Mktg Svcs Dir
319/556-2270
Fax: 319/556-4408

Fimbel Door Corp.

P.O. Box 96; Coddington Road
Whitehouse, NJ 08888
Edward Fimbel III, Vice President
908/534-4112
Fax: 908/534-5682

Georgia-Pacific Corp.

133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Hurd Millwork Co., Inc.

575 S Whelen Ave.; P O Box 319
Medford, WI 54451

Robert M. Wood, Marketing Manager
715/748-2011
Fax: 715/748-6043

Hy-Lite Block Windows
101 California Ave.
Beaumont, CA 92223
Julian Carlson, Nat'l Sales Mgr.
800/827-3691
Fax: 800/827-4920

International Window Corp.
5625 E. Firestone Blvd.
South Gate, CA 90280
Larry McConnell, Sales Manager
310/928-6411
Fax: 310/928-3492

JD's Glassworks, Inc.
2100 Barrett Park Drive. NW; Suite 501
Kennesaw, GA 30144
Jerry Douthit, President 404/514-8979
Fax: 404/425-0763

Jenkins: N. T. Jenkins Mfg. Co.
Frank Akers Road; P. O. Box 249
Anniston, AL 36202
Stanley J. Lysack, Sales & Mktg Mgr
205/831-7000
Fax: 205/831-1007

Jennifer's Glassworks, Inc.
4875 S. Atlanta Road
Smyrna, GA 30080
David A. Simmons, President/Owner
404/355-3080
Fax: 404/355-6566

K.S.I. Product, Inc.
26 Mac Arthur Ave.
Cobleskill, NY 12043
Janet Nokes, Mktg Coord.
518/234-2561
Fax: 518/234-7329

Kentucky Millwork
P.O. Box 33276
Louisville, KY 40232
Mike Bell 502/451-6024
Fax: 502/451-6027 [Int'l.]

Kolbe & Kolbe Millwork Co., Inc.
1323 S. 11th Ave.
Wausau, WI 54401
Lori Stevenson, Marketing Manager
715/842-5666
Fax: 715/845-8270

Lincoln Windows
701 North State St.
Merrill, WI 54452
Donna J. Srb, Dir Mktg 715/536-2461
Fax: 715/536-9783

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

M W Mfg, Inc.
P. O. Box 559
Rocky Mount, VA 24151

Courtney R. Mauzy, Produt Manager
703/483-0211
Fax: 703/489-0392

Malta Co., The
Div. Tomkins Industrial Inc.
P O Box 397
Malta, OH 43758
Ceralo T. Moore, Vice Pres/Mktg
614/962-3131
Fax: 614-962/3706

Marvin Windows & Doors
P.O. Box 100
Warroad, MN 56763
Marvin Ad Line 800/346-5128
Fax: 218/386-3832 [Int'l.]

Milgard Windows
1010 54th Ave. East
Tacoma, WA 98424
800-MILGARD

New Morning Windows, Inc.
11921 Portland Ave. S
Burnsville, MN 55337
Alexis E. Richman, V.P. Sales & Mktg
612/895-6175
Fax: 612/895-6180

Norco Windows, Inc.
Div. T.J. International
200 Mallard Drive.
Boise, ID 83706
Laurie Oungst, Dir/Mktg Communi
208/364-1400
Fax: 208/364-1499

Peachtree Doors & Windows
Box 5700
Atlanta, GA 30342
Mary Ann Stitche 800/477-6544
Fax: 404/497-2437

Pella Corporation
Commercial Sales and Service
102 Main St.
Pella, IA 50219
Commercial Sls. & Svc. 800/444-7968
Fax: 515/628-6487 [Int'l.]

Pozzi Windows Co.
62845 Boyd Acres Road
Bend, OR 97701
Darsel Cox, Adv Mgr 503/389-7971
Fax: 503/382-1292

Quantum Windows & Doors, Inc.
2720 34th St.
Everett, WA 98201
Hugh Matheson, President
206/259-6650
Fax: 206/339-1522

Semling-Menke Co., Inc.
P.O. Box 378
Merrill, WI 54452
Richard K. Semling, Director Sales &
Mkt 715/536-9411

SNE Enterprises, Inc.
Crestline Div.
730 3rd St, P.O. Box 8007
Wausau, WI 54402
Kathy A. Dahlke, Creative Services Mgr
715/847-6616
Fax: 715/847-6520

Sun Room Co., Inc.
322 East Main St.
Leola, PA 17540
Ben Mc Carthy, President
800/426-2737
Fax: 717/656-0843

Superseal Mfg. Co., Inc.
125 Helen St.
South Plainfield, NJ 07080
Glen Paesano, Sales Manager
908/561-5910
Fax: 908/561-7885

Tischler und Sohn (USA) Ltd.
51 Weaver St., 3 Greenwich Off. Park
Greenwich, CT 06830
Timothy K. Carpenter 203/622-8486
Fax: 203/622-8558

Vetter Div.
Ply Gem Industries, Inc.
One Wausau Center
Wausau, WI 54402
Cheryl R. Aderhold, Creative Sves.
Mgr. 715/845-1161
Fax: 715/847-6520

Visionwall Technologies, Inc.
636 Great Road
Stow, MA 01775
Robert A. Merther, US Sales Mgr
508/897-9900
Fax: 508/897-8128

Woodtech, Inc.
Rt 2, Box 577
Princeton, NC 27569
Kip D. Abshire, General Manager
919/736-0238
Fax: 919/735-6451

08630 Vinyl Windows

Acadia Windows & Doors, Inc.
9611 Pulaski Park Drive
Baltimore, MD 21220
Frank A. Gunther, Sales Manager
800/638-6084
Fax: 410/780-9608

Acorn Window Systems
12620 Westwood
Detroit, MI 48223
Mktg. & Sales Dept. 800/421-0421
Fax: 313/272-6804

Alcan Building Products
Alcan Aluminum Corp.
4504 30th St. West
Bradenton, FL 34207
Tom A. Thompson, General Sales Mgr.
813/755-1591
Fax: 813/751-7405

Alcoa Vinyl Windows
725 Pleasant Valley Drive
Springfield, OH 45066
Gary L. Dodez, V.P. Sales 800/323-4289

Alside, Inc.
P.O. Box 2010
Akron, OH 44309
William A. Erdos, Dir/Adv & Mktg
216/922-2228

Calvert: J.W. Calvert Mfg. Co.
30 E. Susquehanna Ave.
Baltimore, MD 21286
Timothy J. Calvert, Pres 410/321-1300
Fax: 410/321-1301

Chelsea Building Products
565 Cedar Way
Oakmont, PA 15139
Gary Hartman, Product Mgr.
412/826-8077
Fax: 412/826-0113

City Aluminum Vinyl Co.
1909 E. Hagert St.
Philadelphia, PA 19125
Jeffrey M. Witkin, General Mgr
215/425-7020
Fax: 215/425-2141

Complast Inc.
321 W. 83rd St.
Bloomington, MN 55420
Lea Culliton 612/884-4329
Fax: 612/884-1231 [Int'l.]

Forté, Inc.
1350 Albert St.
Youngstown, OH 44505
Paul Bates, Vice Pres. 216/746-3311
Fax: 216/746-5603

Georgia-Pacific Corp.
133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Gerkin Windows & Doors
P.O. Box 3203
Sioux City, IA 51102
Scott A. Piersma, V.P./Sales/Marketing
800/475-5061
Fax: 402/494-6765

Hy-Lite Block Windows
101 California Ave.
Beaumont, CA 92223
Julian Carlson, Nat'l Sales Mgr.
800/827-3691
Fax: 800/827-4920

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

Mayfair Window & Door Co. L.P.
4100 Cameron St.
Lafayette, LA 70506

Leslie M. Stratton, President
318/233-2470
Fax: 318/235-6657

Milgard Windows
1010 54th Ave. East
Tacoma, WA 98424
800-MILGARD

New Morning Windows, Inc.
11921 Portland Ave. S
Burnsville, MN 55337
Alexis E. Richman, V.P. Sales & Mktg
612/895-6175
Fax: 612/895-6180

Norco Windows, Inc.
Div. T.J. International
200 Mallard Drive.
Boise, ID 83706
Laurie Oungst, Dir/Mktg Communi
208/364-1400
Fax: 208/364-1499

Pal Mfg.
250 Duffy Ave.
Hicksville, NY 11801
Gordon Gooding, V.P. 516/937-1990
Fax: 516/937-1970

Peerless Products, Inc.
Architectural Windows Div.
P.O. Box 2469
Shawnee Mission, KS 66201
William C. Burkhardt, Vice President
913/432-2232
Fax: 913/432-3004

Plastmo, Inc.
8246 Sandy Court
Jessup, MD 20794
Soren Harbom, President
301/776-0200
Fax: 410/792-8047

Rehau Incorporated
P.O. Box 1706
Leesburg, VA 22075
Mr. Cipressi/Commercial Windows
703/777-5255
Fax: 703/777-3053 [Int'l.]

Repro
510 Station Ave.
Bensalem, PA 19020
Ronald Matyasik, Pres. 215/637-1300
Fax: 215/639-6725

Republic Aluminum, Inc.
1725 W Diversey Parkway
Chicago, IL 60614
Gary D. Jenifer, Vice Pres/Comm Sales
800/248-1775
Fax: 312/525-1373

Royal Windows Mfg. Corp.
174 E. Industry Court
Deer Park, NY 11729
L. S. Efthymios, Office Manager
516/667-6062
Fax: 516/667-6062

Silver Line Building Products Corp.
207 Pond Ave.
Middlesex, NJ 08846
Gregg L. Proscia, Vice Pres/Sales
800/234-4228
Fax: 908/752-9157

Spectus Systems
501 Elida St.
Winnebago, IL 61088
Judith Huff, Marketing Asst.
815/335-2372
Fax: 815/335-7266

Superseal Mfg. Co., Inc.
125 Helen St.
South Plainfield, NJ 07080
Glen Paesano, Sales Manager
908/561-5910
Fax: 908/561-7885

Traco
71 Progress Ave.
Cranberry Township, PA 16066
John Kane, Mgr. of Tech. Svcs.
412/776-7093
Fax: 412/776-7088

Veka, Inc.
100 Veka Drive
Fombell, PA 16123
Craig E. Sherrett, Mktg. Mgr.
800/654-5589
Fax: 412/452-1007

Viking Industries, Inc.
18600 N.E. Wilkes Rd., P.O. Box 20518
Portland, OR 97220
Marketing Dept. 503/667-6030
Fax: 503/669-1135

Vinyl Building Products, Inc.
1 Raritan Road.
Oakland, NJ 07436
John Rosenstein, Grap Artist/Mkt Admi
201/337-9151
Fax: 201/337-7491

**Vinyl Window & Door Industry
Div. Society of Plastics Indus**
355 Lexington Ave.
New York, NY 10017
Juliette Lang Cahn, Executive Director
212/351-5400
Fax: 212/697-0156

Vinylume Products, Inc.
4021 Mahoning Ave.
Youngstown, OH 44515
Orlando M. White, Vice Pres
216/799-2000
Fax: 216/799-2119

Western Forms, Inc.
6200 Equitable Road
Kansas City, MO 64120
Don Winter, V P Mktg & Sales
816/241-0477
Fax: 816/241-6877

08640 Glazed Patio Doors

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

Nana Windows & Doors, Inc. *
707 Redwood Hwy.
Mill Valley, CA 94941
Ozair Nana/Customer Service
800/873-5673; 415/383-3148
Fax: 415/383-0312 [Int'l.]

08650 Special Windows

Blomberg Window System
1453 Blair Ave., P.O. Box 22485
Sacramento, CA 95822
Ralph Blomberg 916/428-8060
Fax: 916/422-1967

Chelsea Building Products
565 Cedar Way
Oakmont, PA 15139
Gary Hartman, Product Mgr.
412/826-8077
Fax: 412/826-0113

Elysian Art Glass Co.
Box 7455
Boulder, CO 80306
Susan Gold 303/939-9300
[Int'l.]

EXTECH/Exterior Technologies, Inc.
200 Bridge St.
Pittsburgh, PA 15223
Arthur Campbell, Estimator
412/781-0991
Fax: 412/781-9303

Hope's Architectural Products, Inc.
84 Hopkins Ave.
Jamestown, NY 14702-0580
Sales Dept. 716/665-5124
Fax: 716/665-3365 [Int'l.]

Jurs Architectural Glass
4167 Wilshire Blvd.
Oakland, CA 94602
Shelley Jurs 510/521-7765
Fax: 510/531-6173 [Int'l.]

Modu-Line Windows, Inc.
930 Single Ave.
Wausau, WI 54403
Frank Farmer, VP of Mktg.
715/842-9110
Fax: 715/842-3281 [Int'l.]

Pella Corporation
Commercial Sales and Service
102 Main St.
Pella, IA 50219
Commercial Sls. & Svc. 800/444-7968
Fax: 515/628-6487 [Int'l.]

Skyline Windows
625 W. 130th St.
New York, NY 10027

Jon Snyder, Natl. Sls. Mgr.
212/491-3000
Fax: 212/491-5630 [Int'l.]

Specialty Doors, Inc.
269 W. 154th St.
South Holland, IL 60473-1018
Janet Cahill 708/339-4331
Fax: 708/339-4339 [Int'l.]

Traco
71 Progress Ave.
Cranberry Township, PA 16066
John Kane, Mgr. of Tech. Svcs.
412/776-7093
Fax: 412/776-7088

Wausau Metals
1415 West St.
Wausau, WI 54401
Ron Selves, VP, Sales & Mktg.
715/845-2161
Fax: 715/843-4350 [Int'l.]

08653 Sound Control Windows

Advanced Glass Systems Corp.
Div. Artistic Glass Pdts Co.
2175 Kumry Road; P.O. Box 70
Trumbauersville, PA 18970
Jonathan R. Bolton, President
215/536-0333
Fax: 215/536-2025

Eagle Window & Door, Inc.
375 East 9th St.; P.O. Box 1072
Dubuque, IA 52004
Thomas L. Tracy, Mktg Svcs Dir
319/556-2270
Fax: 319/556-4408

Fleetwood Aluminum Products, Inc.
2485 Railroad St.
Corona, CA 91720
J. Glenn McCoy, President
909/279-1070
Fax: 909/279-8068

Graham Architectural Products Corp.
1551 Mount Rose Ave.
York, PA 17403
Joel M. Fields, Nat'l Sales Mgr.
800/755-6274
Fax: 800/366-5097

Lauren Mfg. Co.
Edgetech Div.
2228 Reiser Ave. S.E.
New Philadelphia, OH 44663
Gerhard Reichert, Dir of Engrg.
216/339-3373
Fax: 216/339-1515

Miami Wall Systems, Inc.
701-705 W 25th St.
Hialeah, FL 33010
Keith A. Johnson, Pres 305/888-2300
Fax: 305/888-3058

Misser & Co., Inc.
9508 Rush St.
South El Monte, CA 91733
Erroll W. Murphy, President
213/723-3636
Fax: 818/679-0628

**Security Acoustics Div.
Security Metal Products Corp.**
12519 Cerise Ave.
Hawthorne, CA 90250
James A. Hirsch, President
213/772-1171
Fax: 310/978-4762

Veka, Inc.
100 Veka Drive
Fombell, PA 16123
Craig E. Sherrett, Mktg. Mgr.
800/654-5589
Fax: 412/452-1007

Wausau Metals
P.O. Box 1366
Wausau, WI 54402-1366
Dick Rayborn, VP, Std. Products
715/843-4530
Fax: 715/843-4805 [Int'l.]

Winco Mfg. Co.
6200 Maple Ave.
St. Louis, MO 63130
Gantt W. Miller, Chairman
314/725-8088
Fax: 314/725-1419

Window Technologies, Inc.
41213 Sandalwood Curcke
Murrieta, CA 92562
Steve Henderson, exec VP
714/698-4080

08660 Detention/Security Windows & Screens

3G Mermet Corp.
3963 Virginia Ave.
Cincinnati, OH 45227
Kay E. Bolin, Marketing Manager
513/561-1131
Fax: 513/561-1850

**Advanced Glass Systems Corp.
Div. Artistic Glass Pds Co.**
2175 Kumry Road; P.O. Box 70
Trumbauersville, PA 18970
Jonathan R. Bolton, President
215/536-0333
Fax: 215/536-2025

Airtec Corp.
640 E. 7 Mile Road
Detroit, MI 48203
Richard Stout, Vice President
313/892-7800
Fax: 313/369-4883

**Armorcoat Security Glass Systems
Div. Sun Protection Int'l Corp**
1032 Serpentine Lane No. 102
Pleasanton, CA 94566

William r. Knox, Domestic Sales Dir.
510/484-4730
Fax: 510/484-4644

Bayley: William Bayley Co., The
P.O. Box 1287; 1200 Warder St.
Springfield, OH 45501
I. E. Veidemanis, Natl Sales Mgr
513/325-7301
Fax: 513/325-9607

Blaine Window Hardware, Inc.
17319 Blaine Drive
Hagerstown, MD 21740
Larry W. Hoover, R/D Mgr
301/797-6500
Fax: 301/797-2510

California Products Corp.
1128 West Bradford Circle
Corona, CA 91720
Sandra M. Ursic, Advertising Director
909/371-7730
Fax: 909/735-1070

Cambridge, Inc.
105 Goodwill Road
Cambridge, MD 21613
Brenda P. Hayward, Advertising Mgr.
410/228-3000
Fax: 410/228-6752

Creative Industries, Inc.
1024 Western Drive
Indianapolis, IN 46241
Larry G. Clark, Pres 317/248-1102
Fax: 317/247-4953

**Custom Products Division.
Div. Chief Industries, Inc.**
3942 W Old Hwy 30; P O Box 2078
Grand Island, NE 68802
Debora A. Enyeart, Advertising Coord.
308/382-8820
Fax: 308/389-7484

Kane Mfg. Corp.
515 North Fraley St.; P O Box 777
Kane, PA 16735
Rob Morgan, VP/Sales & Mktg
814/837-6464
Fax: 814/837-6230

Madico, Inc.
45 Industrial Parkway
Woburn, MA 01888
Nanalee Franklyn, Advt Publicity Mgr.
617/935-7850
Fax: 617/935-6841

Metalex Corp.
P.O. Box 399; 1530 Artaius Pkwy
Libertyville, IL 60048
Donald M. Eads, VP Sales
800/323-0792
Fax: 708/362-7939

**Metallized Products Div.
ITD Industries, Inc.**
2544 Terminal Drive South
St. Petersburg, FL 33712

Robert Martin, Special Projects Man
813/327-2544
Fax: 813/327-7132

**Norshield
Div. of Norment Ind.**
3224 Mobile Highway
Montgomery, AL 36108
C. Craig Washing, Vice Pres/Sales-Mktg
800/633-1968
Fax: 205/288-5485

Ross Technology Corp.
104 N Maple Ave
Leola, PA 17540
Donald E. Spenicher, President
717/656-5600
Fax: 717/656-3281

Smith: F. P. Smith Wire Cloth Co.
11700 West Grand Ave.
Northlake, IL 60164
John A. Stevenson, Jr., President.
708/562-3344
Fax: 708/562-3456

**Stewart Decatur Security Systems,
Inc.**
1360 Dolwick Drive
Erlanger, KY 41018
C. Keith Thrasher, Vice Pres Sales
606/371-6000
Fax: 606/371-5250

Win Mfg.
1120 Magee St.
Elmira, NY 14901
Scott B. Davidson, Mfg. Mgr.
607/734-4009
Fax: 607/734-4519

08665 Pass & Observation Windows

Creative Industries, Inc.
1024 Western Drive
Indianapolis, IN 46241
Larry G. Clark, Pres 317/248-1102
Fax: 317/247-4953

Hollowell Products Corp.
570 Central Ave.
Wyandotte, MI 48192
John F. Hollowell, Vice President
313/282-8200
Fax: 313/282-0678

**Metallized Products Div.
ITD Industries, Inc.**
2544 Terminal Drive South
St. Petersburg, FL 33712
Robert Martin, Special Projects Man
813/327-2544
Fax: 813/327-7132

Ready Access
4500 West 47th St.
Chicago, IL 60632
Kathleen Gutierrez, Sales Manager
312/376-4550
Fax: 312/376-1266

Shure Mfg. Corp.
1601 S Hanley Road
St. Louis, MO 63144
Sharon L. Toth, Corp. Comm /Mktg.
314/781-2505
Fax: 314/781-0180

Thermal Windows, Inc.
8189 E. 46th St.
Tulsa, OK 74145
Terry Newcomb, Marketing Director
918/663-7580
Fax: 918/627-3049

Tubelite, Inc.
4878 Mackinaw Trail
Reed City, MI 49677
Walt Lutzke, Mktg Svc 616/832-2211
Fax: 616/832-2611

08667 Exterior Roll-up Window Shutters

Elero USA, Inc.
10880 Alder Circle
Dallas, TX 75238
Daniel Sherry, Sales Support
214/343-1676
Fax: 214/342-8528

Hurst Awning Co., Inc.
5795 N.W. 36th Ave.
Miami, FL 33142
Frank S. Cornelius, Pres 305/635-0900

QMI Roll Shutter Supply
933 N. Oaklawn
Elmhurst, IL 60126
Stephen Miller, VP 708/782-0911
Fax: 708/782-1911

**Roll-A-Way Storm & Security
Shutters**
10601 Oak St. N.E.
St. Petersburg, FL 33716
John B. Block, Nat'l Customer Svc
813/576-1143
Fax: 813/579-9410

Wheatbelt, Inc.
300 Industrial Road
Hillsboro, KS 67063
Reginald V. Matz, President
316/947-2323
Fax: 316/947-3053

Willard Shutter Co., Inc.
4420 NW 35th Court
Miami, FL 33142
William E. Clark, President
800/826-4530
Fax: 305/638-8634

08668 Exterior Folding, Sliding Shutters

Hurst Awning Co., Inc.
5795 N.W. 36th Ave.
Miami, FL 33142
Frank S. Cornelius, Pres 305/635-0900

Roll-A-Way Storm & Security Shutters

10601 Oak St. N.E.
St. Petersburg, FL 33716
John B. Block, Nat'l Customer Svc
813/576-1143
Fax: 813/579-9410

Shutters, Inc.

12213 Hwy 173, Box 407
Hebron, IL 60034
Michael J. Ricard, Nat'l Sales Mgr.
800/548-3336
Fax: 815/648-2518

Willard Shutter Co., Inc.

4420 NW 35th Court
Miami, FL 33142
William E. Clark, President
800/826-4530
Fax: 305/638-8634

08710 Finish Hardware

Acorn Mfg. Co., Inc.

457 School St., Box 31
Mansfield, MA 02048
Robert M. De Long, Pres
508/339-4500
Fax: 508/339-0104

Acrymet Industries, Inc. Div. Paul Associates, Inc.

42-05 10th St.
Long Island City, NY 11101
Richard Paul, Sales Assoc.
718/786-7654
Fax: 718/392-9242

Adams Rite Manufacturing Co.

4040 S. Capitol
City of Industry, CA 91749
Rory Riley 310/699-0511
Fax: 310/699-5094 [Int'l.]

Architectural Control Systems

10666 Gateway Blvd
St. Louis, MO 63132
Mark Legrand, Nat'l Sales Mgr
800/753-5558
Fax: 314/432-2090

Architectural Products By Outwater, L.L.C.

52 Passaic St.
Wood Ridge, NJ 07075
Carolyn McCrystall, Gen. Mgr.
800/835-4400
Fax: 800/835-4403 [Int'l.]

Arrow Lock Mfg. Co.

103-00 Foster Ave.
Brooklyn, NY 11236
Stephen Pollack/Marketing
718/257-4700
Fax: 718/649-9097 [Int'l.]

Auth Chimes

Acorn St.
Deer Park, NY 11729

Jonathan Ingham, President
800/229-2884
Fax: 516/242-7742

Baldwin Hardware Corporation

841 E. Wyomissing Blvd., Box 15048
Reading, PA 19612
Customer Svc. Dept. 610/777-7811
Fax: 610/777-7256 [Int'l.]

Berenson Corp.

175 Great Arrow Ave., Ste. 2
Buffalo, NY 14207-3009
Terry Babij, Sls. & Mktg. Mgr.
716/874-9025
Fax: 716/874-8365 [Int'l.]

Best Lock Corp.

Div. Marketing Communications
6161 E. 75th St.
Indianapolis, IN 46250
Steve E. Weaver, Exhibits Coordinator
317/849-2250
Fax: 317/845-7650

Beveled Glass & Lighting Design

3185 N. Shadeland Ave.
Indianapolis, IN 46226
Martha M. Robertson, Showroom
Manager 317/547-2556
Fax: 317/547-1924

Block Iron & Supply Co.

36 E. 10th Ave., P.O. Box 557
Oshkosh, WI 54902
Thomas Reigh 414/231-7200
Fax: 414/231-3051

Bommer Industries, Inc.

19810 Asheville Highway, P.O. Box 187
Landrum, SC 29356
W. J. Laughridge, National Sales Mgr.
803/457-3301
Fax: 803/457-2487

Broadway Collection, The

1010 W. Santa Fe; P.O. Box 1210
Olathe, KS 66051
Craig Miller, Mro Buyer 913/782-6244
Fax: 913/782-0647

Colonial Bronze Co.

511 Winsted Road.
Torrington, CT 06790
Sheila T. Gregg, Marketing Dir.
203/489-9233
Fax: 203/482-8760

Corbin Russwin Architectural Hardware

225 Episcopal Rd.
Berlin, CT 06037
Customer Service 203/225-7411
Fax: 203/828-7266 [Int'l.]

Craftsmen In Wood Mfg.

4040 W. Whitton Ave.
Phoenix, AZ 85019
Jim Schwartz, Jr, President
602/278-8054
Fax: 602/278-3431

Dec Har Designs, Inc.

520 Homestead Ave.
Mt. Vernon, NY 10550
Vincent A. Giagni, V.P. Sales
914/699-5550
Fax: 914/699-0377

Designer's Brass

280 El Camino Real
San Bruno, CA 94066
Lorena Lucia, Office Manager
415/588-8480
Fax: 415/588-9576

Dorma Group, The American Device Mfg. Co.

Dorma Drive
Reamstown, PA 17567
David Loughran, Mktg Mgr
800/523-8483

Eurotec, Ltd.

55-59 60th St.
Maspeth, NY 11378
Jan A. Kalda, President 718/894-2338
Fax: 718/894-3000

Gainsborough Hardware Industries, Inc.

1255 Oakbrook Drive, Suite C
Norcross, GA 30093
Steve Jackson, President 404/448-9000
Fax: 404/448-7070

Glynn-Johnson

2720 Tobey Dr.
Indianapolis, IN 46219
Bob Brokamp, Nat'l. Sls. Mgr.
317/899-9440
Fax: 317/899-9432 [Int'l.]

Green Street Details Inc.

2133 N.W. York
Portland, OR 97210
Martin Davidson 800/275-7855
Fax: 503/222-1034 [Int'l.]

Hafele America Co.

Corporate Headquarters
3901 Cheyenne Dr.
Archdale, NC 27263
Hans Moser, Arch. Hardware Mktg.
Mgr: 910/889-2322
Fax: 910/431-3831 [Int'l.]

Hager Hinge Co.

139 Victor St.
St. Louis, MO 63104
Sales Dept. 800/325-9995
Fax: 800/782-0149 [Int'l.]

Hanchett Entry Systems, Inc.

21622 N. 7th Ave.
Phoenix, AZ 85027
Webb A. Michael, Vice President
602/957-2472
Fax: 800/626-7590

Hardware Technologies Ltd.

Div. Hoppe
1120 N. Main St.

Fort Atkinson, WI 53538
Sandro Kurz 414/563-2626
Fax: 414/563-4408

HEWI, Inc.

2851 Old Tree Dr.
Lancaster, PA 17603
Inside Sls. Dept. 717/293-1313
Fax: 717/293-3270 [Int'l.]

Hiawatha, Inc.

4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-4944
Fax: 612/835-2218 [Int'l.]

The Ironmonger Inc.

1822 N. Sheffield Ave.
Chicago, IL 60614
Denise Haberkorn/Sales Dept.
800/621-1937
Fax: 312/348-3579 [Int'l.]

Jado Bathroom & Hardware Mfg. Corp.

P O Box 1329
Camarillo, CA 93011
Carole A. Olivier, Office Mgr
805/482-2666
Fax: 805/484-4799

JGR Enterprises, Inc.

536 E. Poplar St.; P.O. Box 49
Mc Connellsburg, PA 17233
Mary Decker, Office Mgr/Quotrs
717/485-5541
Fax: 717/485-5053

LCN Closers

121 W. Railroad, P.O. Box 100
Princeton, IL 61356
Julia Yaklich 815/875-3311
Fax: 815/875-3222 [Int'l.]

Leader Specialty Co.

2548 Campbell St.
Kansas City, MO 64108
Jeff B. Hodes, President 816/221-9315
Fax: 816/221-6895

Lori Lock

Div Int'l Security Pdts, Inc.
Old Turnpike Road; P.O. Box 1040
Southington, CT 06489
A J Meade, VP Sales & Mktg
203/621-3605
Fax: 203/621-5972

M.A.G. Engrg. & Mfg. Co., Inc.

15261 Transistor Lane
Huntington Beach, CA 92649
Fred F. Pannebaker, V.P. Sales & Mktg.
714/891-5100
Fax: 714/892-6845

Marks USA, Inc.

5300 New Horizons Blvd.
Amityville, NY 11701
David Akins, Nat'l. Sls. Mgr.
516/225-5400; 800/526-0233
Fax: 516/225-6136 [Int'l.]

Master Lock Company
Door Hardware
 300 Webster Rd.
 Auburn, AL 36830-4299
 Tonya Jones/Marketing
 Fax: 414/449-3162 [Int'l.]

McKinney Products Co.
Essex Industries
 820 Davis St.
 Scranton, PA 18505
 Catherine A. Galka, Sales Svcs Mgr.
 717/346-7551
 Fax: 800/541-1073

Meroni Locks of America, Inc.
 2121 W. 60th St.
 Hialeah, FL 33016
 Carlo Cau, Pres 305/557-7050
 Fax: 305/556-2405

Norton-A
Div. of Yale Security
 1902 Airport Road.
 Monroe, NC 28110
 Tom Russell, Mktg. Mgr. 704/283-2101

NT Monarch Hardware & Manufacturing Company
 P.O. Box 548
 Shepherdsville, KY 40165
 Ashley Rolfe, Group VP Sls. & Mktg.
 502/543-2281; 800/826-5792
 Fax: 502/543-3089 [Int'l.]

Omnia Industries, Inc.
 5 Cliffside Dr.
 Cedar Grove, NJ 07009
 Alexander G. Comini, Spec. Proj. Rep.
 201/239-7272
 Fax: 201/239-5960 [Int'l.]

Paul Associates, Inc.
 42-05 10th St.
 Long Island City, NY 11101
 Dinah Paul, Marketing Assoc.
 718/784-2244
 Fax: 718/392-9242

PDQ Industries, Inc.
Div. Tell Industries
 2754 Creek Hill Road.; P.O. Box 507
 Leola, PA 17540
 Paul T. Kosakowski, V.P. Sales & Mktg.
 717/656-4281
 Fax: 717/656-6892

Pemko Manufacturing Company
 5535 Distribution Dr.
 Memphis, TN 38141
 Customer Service 800/824-3018
 Fax: 800/243-3656 [Int'l.]

Rixson-Firemark
Div. Yale Security, Inc.
 P.O. Box 25288
 Monroe, NC 28229
 Thomas J. Russell, Mktg Mgrs
 704/283-2101
 Fax: 704/282-2346

Rockwood Mfg. Co.
 P.O. Box 79
 Rockwood, PA 15557
 William Gurzenda, Pres 814/926-2026
 Fax: 841/926-2182

Sargent Mfg. Co.
Div. Essex Ind, Inc.
 100 Sargent Drive
 New Haven, CT 06511
 Richard M. Crossen, Mktg Mgr
 203/562-2151
 Fax: 203/776-5992

Schlage Lock Co.
 P.O. Box 193324
 San Francisco, CA 94134
 Martin Burkhardt 415/467-1100
 Fax: 415/330-5626

Securitech Group, Inc.
 54-45 44th St.
 Maspeth, NY 11378
 Simone Merchant, Office Mgr Secy
 718/392-9000
 Fax: 718/392-8944

Sentinel Wholesale Hardware
Sentinel Diversified Industries, Inc.
 2043 Wellwood Ave.
 East Farmingdale, NY 11735-1283
 John Fitzpatrick 516/753-6000
 Fax: 516/753-6004

Simplex Access Controls
Iico/Unican Group *
 2941 Indiana Ave.
 Winston Salem, NC 27105
 Thomas E. Nazzola, Vp of Mktg
 910/725-1331

Stanley Hardware
Div. of The Stanley Works
 480 Myrtle St.
 New Britain, CT 06053
 John Cooper 203/225-5111
 Fax: 203/827-5729 [Int'l.]

Sugatsune America, Inc.
 221 E Selandia Lane
 Carson, CA 90746
 Tommy Matsumoto, Admin Mgr
 310/329-6373
 Fax: 310/329-0819

Teco/Lumberlok
 Colliers Way; P. O. Box 203
 Colliers, WV 26035
 Mary Ann Poole, Customer Svcs Mgr
 304/748-1600
 Fax: 340/797-7302

Trego Industries, Inc.
 P.O. Box 85
 Red Oak, TX 75154
 Lindley R. Stoker, President
 214/617-3541
 Fax: 214/576-8725

Triangle Brass Mfg. Co., Inc.
 3528 Emery St.
 Los Angeles, CA 90023

Martin S. Simon, President
 213/262-4191
 Fax: 800/637-8746

Trimco/BBW
 3528 Emery St.
 Los Angeles, CA 90023
 Custome Service 213/262-4191
 Fax: 800/637-8746 [Int'l.]

Tru-Vex Glass
Div. D. Lawless Compaines
 1707 East Main St.
 Olney, IL 62450
 David E. Lawless, Owner
 618/395-3945
 Fax: 618/395-3946

Universal Industrial Products Co.
Div. Core Industries, Inc.
 1 Coreway Drive
 Pioneer, OH 43554
 Kathleen M. Bandeen, Asst Mgr/Sales
 & Mkt 800/922-6957
 Fax: 419/737-2130

Urfic, Inc.
 1000 S. Broadway
 Salem, OH 44460
 Barry W. Hinchliffe, Natl Sales Mgr
 216/332-9500
 Fax: 216/337-8775

Valli & Valli USA, Inc.
 1540 Highland Ave.
 Duarte, CA 91010
 Marinella Formenti, Director
 818/359-2569
 Fax: 818/358-0743

Von Duprin, Inc.
Div. Ingersoll-Rand
 2720 Tobey Drive
 Indianapolis, IN 46219
 Patrick R. Olmsted, Mktg Comm Mgr.
 317/897-9944
 Fax: 800/999-0328

Weiser Lock Corp.
 6700 Weiser Lock Drive
 Tucson, AZ 85746
 Paula J. McClelland, Mktg Pdts Mgr.
 602/741-6200
 Fax: 800/688-5625

Yale-A/Div. of Yale Security
Yale Security, Inc.
 1902 Airport Road
 Monroe, NC 28110
 Tom Russell, Mktg Mgr. 704/283-2101

Zero International Inc.
 415 Concord Ave.
 Bronx, NY 10455-4801
 Elias Wexler, Pres. 718/585-3230;
 800/635-5335
 Fax: 800/851-0000; 718/292-2243
 [Int'l.]

08716 Exit Devices

Applied Realtime Systems, Inc.
 1700 Highway 59; P.O. Box 8769
 Mandeville, LA 70448
 Lise Ayers, Cust. Support Mgr.
 504/626-1111
 Fax: 504/624-5374

Detex Corp.
 302 Detex Drive
 New Braunfels, TX 78130
 Trice A. Kastein, Customer Svc Mgr.
 800/729-3839
 Fax: 210/620-6711

Edwards Co.
Div. General Signal
 195 Farmington Ave.
 Farmington, CT 06032
 Jerry M. Jenkins, Mgr/Mktg Svc
 203/678-0410
 Fax: 203/678-0472

Glynn-Johnson
 2720 Tobey Dr.
 Indianapolis, IN 46219
 Bob Brokamp, Natl. Sls. Mgr.
 317/899-9440
 Fax: 317/899-9432 [Int'l.]

Hanchett Entry Systems, Inc.
 21622 N. 7th Ave.
 Phoenix, AZ 85027
 Webb A. Michael, Vice President
 602/957-2472
 Fax: 800/626-7590

Ingersoll-Rand Co.
 200 Chestnut Ridge Road
 Woodcliff Lake, NJ 07675
 Ronald G. Schrein, Group Mgr Corp
 Comms 800/847-4041
 Fax: 908/689-5576

N T Monarch Hardware
Div. Newman Tonks
 805 N Buckman St.
 Shepherdsville, KY 40165
 Ashley R. Rolfe, Grp VP Sales Mktg
 502/543-2281
 Fax: 502/543-3089

Newman Tonks
 P.O. Box 548, 805 N. Buckman St.
 Shepherdsville, KY 40165
 Ashley R. Rolfe, Grp. VP, Sls./Mktg.
 800/826-5792; 502/543-2281
 Fax: 502/543-3089 [Int'l.]

Rigel Systems
 2993 Copper Road
 Santa Clara, CA 95051
 Rod Contreras, Product Manager
 800/262-9860
 Fax: 408/737-0592

Sargent Mfg. Co.
Div. Essex Ind, Inc.
 100 Sargent Drive
 New Haven, CT 06511

Richard M. Crossen, Mktg Mgr
203/562-2151
Fax: 203/776-5992

Securitron Magnalock Corp.
550 Vista Ave.
Sparks, NV 89434
Mark Henderson, Sales & Mktg
702/355-5625
Fax: 702/355-5636

Sentinel Diversified Industries, Inc.
2043 Wellwood Ave
East Farmingdale, NY 11735
John Fitzpatrick, President
516/753-6000
Fax: 516/753-6004

St. Paul Corrugating Co.
700 39th Ave. N.E.
Minneapolis, MN 55421
Ira N. Burhans, Pres 612/788-9271
Fax: 612/788-9273

Von Duprin, Inc.
Div. Ingersoll-Rand
2720 Tobey Drive
Indianapolis, IN 46219
Patrick R. Olmsted, Mktg Comm Mgr.
317/897-9944
Fax: 800/999-0328

Yale-A/Div. of Yale Security
Yale Security, Inc.
1902 Airport Road
Monroe, NC 28110
Tom Russell, Mktg Mgr. 704/283-2101

08718 Sliding & Folding Door Hardware

Accuride
12311 Shoemaker Ave.
Santa Fe Springs, CA 90670
Customer Service 310/903-0200
Fax: 310/903-0208 [Int'l.]

Hafele America Co.
Corporate Headquarters
3901 Cheyenne Dr.
Archdale, NC 27263
Hans Moser, Arch. Hardware Mktg.
Mgr. 910/889-2322
Fax: 910/431-3831 [Int'l.]

L.E. Johnson Products, Inc.
2100 Sterling Ave.
Elkhart, IN 46516
Stephen C. Johnson 800/837-5664
Fax: 219/294-4697 [Int'l.]

08720 Operators

Access Technologies
Div. of the Stanley Works
Rte. 6 & Hyde Rd.
Farmington, CT 06032
Marketing Dept. 203/679-6439
Fax: 203/679-6426 [Int'l.]

Air-Lec Industries, Inc.
3300 Commercial Ave.
Madison, WI 53714

John T. West, Sales & Svc.
608/244-4754
Fax: 608/246-7676

American Metal Door Co., Inc.
615 South H; P O Box 2008
Richmond, IN 47374
James P. Rogers, Natl Sales Mgr
317/966-2502
Fax: 800/626-1490

Chamberlain Group, Inc.
Lift-Master Professional Pdts.
845 Larch Ave.
Elmhurst, IL 60126
Sally Anderson, Dir/Advertising
708/279-3600
Fax: 708/530-6091

Clopay Building Products Co.
312 Walnut St., Suite 1600
Cincinnati, OH 45202
Lindsay Klehenow, Product Manager
513/762-3827
Fax: 513/762-3519

Customline, Inc.
950 West Cienega Ave.
San Dimas, CA 91773
Michael A Whiting, President
714/592-6200
Fax: 714/599-5776

Dayton Metal Products Co.
1731 Dalton Drive
New Carlisle, OH 45344
K. Colin Mackenzie, President/Owner
513/849-0071
Fax: 513/849-9672

EFCO Corporation
1000 County Rd.
Monett, MO 65708
John Fuldner, Adv. Mgr. 417/235-3193;
800/221-4169
Fax: 417/235-7313

Elero USA, Inc.
10880 Alder Circle
Dallas, TX 75238
Daniel Sherry, Sales Support
214/343-1676
Fax: 214/342-8528

Fimbel Door Corp.
P O. Box 96; Coddington Road
Whitehouse, NJ 08888
Edward Fimbel III, Vice President
908/534-4112
Fax: 908/534-5682

Flexion, Inc.
Div. Flexion Corp.
Buncher Industrial Park; Bldg 20A
Leetsdale, PA 15056
James F. Bennett, Adv. Mgr
800/365-3667
Fax: 412/749-0410

Holmes-Hally Industries
7460 Bandihi Blvd
Los Angeles, CA 90040

Robert O. Cooper, Mktg Manager
213/728-3311
Fax: 213/728-1771

Hy-Security Gate Operators
408 N 35th St.
Seattle, WA 98103
Fred H. Witters, Jr, President
206/632-0538
Fax: 206/632-0214

JGR Enterprises, Inc.
536 E. Poplar St.; P.O. Box 49
Mc Connellsburg, PA 17233
Mary Decker, Office Mgr/Quotrs
717/485-5541
Fax: 717/485-5053

Keane Monroe Corp.
P.O. Box 5016
Monroe, NC 28111
James M. Keane, President
704/289-5581
Fax: 704/283-9165

Leader Specialty Co.
2548 Campbell St.
Kansas City, MO 64108
Jeff B. Hodes, President 816/221-9315
Fax: 816/221-6895

Makita USA, Inc.
Automatic Drapery Opener
14930 C Northam St.
La Mirada, CA 90638
Alissa Cossaboom, Secretary
714/522-8088
Fax: 714/522-8133

Miller Edge, Inc.
Concord Industrial Park; P O. Box 38
Concordville, PA 19331
Flossie Miller, V.P. Sales & Mktg.
610/459-4242
Fax: 610/459-8338

Muschong Operator Co.
85 Weldon Parkway
St. Louis, MO 63043
Kelly E. Huber, President
314/432-0225
Fax: 314/432-0325

Republic Fence Co., Inc.
11309 Danube Ave.
Granada Hills, CA 91344
David M. Woolf, President
818/341-5323
Fax: 818/341-9185

Safe Glide Automation Co.
19 W 2nd St.
Peru, IN 46970
Robert L. Leslie, President
317/472-2243
Fax: 317/472-4327

Stanley Door Systems
1225 E. Maple Road
Troy, MI 48063
Steve Krawczyk, Product Manager
313/528-1400

Tork Time Controls, Inc.
1 Grove St.
Mt. Vernon, NY 10550
Elliot Mintzer, Mktg. Svcs. Mgr.
914/664-3542
Fax: 914/664-5052

Truth Hardware
700 West Bridge
Owatonna, MN 55060
Matt C. Kottke, Adv. & Prom Coord.
507/451-5620
Fax: 507/451-5655

Vickroy Fire Tech, Inc.
P.O. Box 460440
St. Louis, MO 63146
Tara Hoffmann, Sales Manager
314/432-2006
Fax: 314/432-2296

Windsor Door
United Dominion Industries Co.
5800 Scott Hamilton Drive.
Little Rock, AR 72209
Laurie A. Peacock, Mktg. Svcs. Asst.
501/562-1872
Fax: 800/635-3667

08730 Weatherstripping & Thresholds

Hager Hinge Co.
139 Victor St.
St. Louis, MO 63104
Sales Dept. 800/325-9995
Fax: 800/782-0149 [Int'l.]

National Guard Products Inc.
540 N. Parkway
Memphis, TN 38105
Nancie Carter 800/647-7874
Fax: 800/255-7874 [Int'l.]

Pemko Manufacturing Company
5535 Distribution Dr.
Memphis, TN 38141
Customer Service 800/283-9988
Fax: 800/283-4050 [Int'l.]

Schlegel Corporation
Building Products Div.
1555 Jefferson Rd.
Rochester, NY 14623
Customer Service 716/427-7200
Fax: 716/427-9993

Zero International Inc.
415 Concord Ave.
Bronx, NY 10455-4801
Elias Wexler, Pres. 718/585-3230;
800/635-5335
Fax: 800/851-0000; 718/292-2243
[Int'l.]

08732 Fire-retardant & Intumescent Door Seals

Zero International Inc.
415 Concord Ave.
Bronx, NY 10455-4801
Elias Wexler, Pres. 718/585-3230;
800/635-5335
Fax: 800/851-0000; 718/292-2243
[Int'l.]

08760 Window Hardware & Specialties

Amerock Corp.
4000 Auburn
Rockford, IL 61125
Rebecca J. Smith, Mech Coord
815-96309631
Fax: 815/969-6153

Clearline Inc.
810-D Dickerson Rd., P.O. Box 1368
North Wales, PA 19454-0368
Ken Storck, Sls. Mgr. 215/699-9292
Fax: 215/699-7112 [Int'l.]

**Del Mar Window Coverings
Div. Home Fashions, Inc.**
7150 Fenwick Lane
Westminster, CA 92683
Joseph E. Cole, President
714/891-4311

**Hardware Technologies Ltd.
Div. Hoppe**
1120 N. Main St.
Fort Atkinson, WI 53538
Sandro Kurz 414/563-2626
Fax: 414/563-4408

I W Industries
35 Melville Park Road
Melville, NY 11747
Edwin D. Wigutoff, V.P. Mfg.
516/293-9494
Fax: 516/293-9499

**Jado Bathroom & Hardware Mfg.
Corp.**
P O Box 1329
Camarillo, CA 93011
Carole A. Olivier, Office Mgr
805/482-2666
Fax: 805/484-4799

M.A.G. Engrg. & Mfg. Co., Inc.
15261 Transistor Lane
Huntington Beach, CA 92649
Fred F. Pannebaker, V.P. Sales & Mktg.
714/891-5100
Fax: 714/892-6845

Makita USA, Inc.
Automatic Drapery Opener
14930 C Northam St.
La Mirada, CA 90638
Alissa Cossaboom, Secretary
714/522-8088
Fax: 714/522-8133

Muschong Operator Co.
85 Weldon Parkway
St. Louis, MO 63043
Kelly E. Huber, President
314/432-0225
Fax: 314/432-0325

Norse, Inc.
100 Franklin Drive
Torrington, CT 06790
Alfred C. Langer, President
203/482-1532
Fax: 203/482-5059

**Schlegel Corp.
Building Products Div.**
1555 Jefferson Road
Rochester, NY 14692
Donna M. Hickling, Mktg Comm
Manager 716/427-7200
Fax: 716/427-9993

**Tru-Vex Glass
Div D. Lawless Compaines**
1707 East Main St.
Olney, IL 62450
David E. Lawless, Owner
618/395-3945
Fax: 618/395-3946

**Unique Balance
Div. Pomeroy, Inc.**
64 Sunnyside Ave, Box 1377
Stamford, CT 06902
Rex D. Cross, CEO 203/324-6775

Vincent Whitney Co.
60 Liberty Ship Way
Sausalito, CA 94966
Phillip Murphy 415/332-3260
Fax: 415/332-0816

Weatherguard Services, Inc.
P O Drawer 'F'
Marietta, GA 30061
Gartner Brian, CEO 404/422-4808
Fax: 404/422-0293

08780 Cabinet & Drawer Hardware

Acorn Mfg. Co., Inc.
457 School St, Box 31
Mansfield, MA 02048
Robert M. De Long, Pres
508/339-4500
Fax: 508/339-0104

**Amatom
Div. New Haven Mfg.**
446 Blake St.
New Haven, CT 06515
James R. Marshall, V.P. Gen Mgr
203/397-3311
Fax: 203/387-4101

Amerock Corp.
4000 Auburn
Rockford, IL 61125
Rebecca J. Smith, Mech Coord
815-96309631
Fax: 815/969-6153

Blum: Julius Blum, Inc.
Hwy. 16 Lowesville
Stanley, NC 28164
Marte L. Yerkins, Marketing Mgr
704/827-1349
Fax: 704/827-0799

Dec Har Designs, Inc.
520 Homestead Ave.
Mt. Vernon, NY 10550
Vincent A. Giagni, V.P. Sales
914/699-5550
Fax: 914/699-0377

**Delta Industries
Div. GWN. Inc.**
9530 Cozycroft Ave.
Chatsworth, CA 91311
Linda M. Nelson, V.P. 800/238-3333
Fax: 818/718-6048

Engineered Products Co.
601 Kelso; P.O. Box 48501-0108
Flint, MI 48506
Clark Benson, Sales Manager
810/767-2050
Fax: 810/767-5084

Eurotec, Ltd.
55-59 60th St.
Maspeth, NY 11378
Jan A. Kalda, President 718/894-2338
Fax: 718/894-3000

**Futura Industries
Div. Futura Corp.**
Building H-11 Freeport Center; P.O.
Box 1506
Clearfield, UT 84016
Jim L. Graham, Store Fixture Sales
801/773-6282
Fax: 801/774-3226

**Gainsborough Hardware Industries,
Inc.**
1255 Oakbrook Drive, Suite C
Norcross, GA 30093
Steve Jackson, President 404/448-9000
Fax: 404/448-7070

Knappe & Vogt Mfg. Co.
2700 Oak Industrial Drive NE
Grand Rapids, MI 49505
Glenn W. Prince, Mgr Mktg Svcs
616/459-3311
Fax: 616/459-3290

**Lori Lock
Div Int'l Security Pds, Inc.**
Old Turnpike Road; P.O. Box 1040
Southington, CT 06489
A J Meade, VP Sales & Mktg
203/621-3605
Fax: 203/621-5972

Mepla, Inc.
909 W. Market Center Drive
High Point, NC 27261
Nancy B. Pennell, Secretary
910/883-7121
Fax: 910/883-6170

Norse, Inc.
100 Franklin Drive
Torrington, CT 06790
Alfred C. Langer, President
203/482-1532
Fax: 203/482-5059

Rockwood Mfg. Co.
P.O. Box 79
Rockwood, PA 15557
William Gurzenda, Pres 814/926-2026
Fax: 841/926-2182

**Simplex Access Controls
Iico/Unican Group ***
2941 Indiana Ave.
Winston Salem, NC 27105
Thomas E. Nazzola, Vp of Mktg
910/725-1331

**Universal Industrial Products Co.
Div. Core Industries, Inc.**
1 Coreway Drive
Pioneer, OH 43554
Kathleen M. Bandeen, Asst Mgr/Sales
& Mkt 800/922-6957
Fax: 419/737-2130

Urfic, Inc.
1000 S. Broadway
Salem, OH 44460
Barry W. Hinchliffe, Natl Sales Mgr
216/332-9500
Fax: 216/337-8775

Valli & Valli USA, Inc.
1540 Highland Ave.
Duarte, CA 91010
Marinella Formenti, Director
818/359-2569
Fax: 818/358-0743

08810 Glass

**AFG Industries, Inc.
Glass Group**
1400 Lincoln St.
Kingsport, TN 37662
Mark Montgomery, Mgr & Mkt Plns
Dev 615/229-7200
Fax: 615/229-7459

Ameray Co.
2003 Corporate Drive; P.O. Box 4288
Boynton Beach, FL 33426
Armand M. Kaplan, Owner
800/828-5224
Fax: 407/737-9202

Beveled Glass Works
23715 W Malibu Road, Suite 351
Malibu, CA 90265
Suzan Cano, President 310/456-3201
Fax: 310/456-2539

Capitol Aluminum & Glass Corp.
1276 W Main
Bellevue, OH 44811
Richard R. Wagner, President
419/483-7050
Fax: 419/483-7830

Cesar Color, Inc.
880 Hinckley Road
Burlingame, CA 94010
Claudio Cesar, President 415/259-9700
Fax: 415/259-9701

Consolidated Glass & Mirror
P.O. Box 389
Galax, VA 24333
Bill Dickerson, Vice Pres 703/236-5196
Fax: 703/236-0570

Dlubak Corp.
904 Freeport Road
Freeport, PA 16229
Richard P. Joyce, V.P. Sales
412/295-5167
Fax: 412/295-9890

DSN, Inc.
1025 Beaver Ave.
Pittsburgh, PA 15233
G.A. Stein, President 412/322-8700
Fax: 412/322-7874

FDI Glass Corporation
6314 Gravel Ave., Ste. B
Alexandria, VA 22310
Mark E. Brown 800/929-2555;
703/971-6803
Fax: 703/971-6806 [Int'l.]

Ford Glass
Div. Ford Motor Co.
P.O. Box 43343
Detroit, MI 48243
Greg A. Stitt, Adv./Prom Mgr
313/446-5919
Fax: 313/446-8926

Glasstemp, Inc.
1001 Foster Ave.
Bensenville, IL 60106
Stephen B. Lacey, Pres 708/595-3782
Fax: 708/595-3782

Globe Amerada Glass Company
Architectural
2001 Greenleaf Ave.
Elk Grove Village, IL 60007
Denise Rahn 708/364-2900 ext. 221;
800/323-8776
Fax: 708/364-2909 [Int'l.]

Great Panes Architectural Glass
3764 Silverado Trail
Calistoga, CA 94515
Raymond J. Centanni, Owner
707/963-9115
Fax: 707/963-9115

Helima Helveton Int'l
175 Spartangreen Blvd.
Duncan, SC 29334
Gary Johnson, Tech Sales Mgr
803/439-0112

Heritage Glass
1081 E 2200 N
Logan, UT 84321

Kenneth I. Thornley, VPSales
801/752-5501
Fax: 801/752-3323

Interpane Glass Company
520 E. Railroad St.
Clinton, NC 28328
Greg Carney 910/592-7101;
800/334-1797
Fax: 910/592-7266 [Int'l.]

Judson Studios, The
200 S. Ave 66
Los Angeles, CA 90042
William W. Judson, Director
800/445-8376
Fax: 213/255-8529

Just Glass Studio
202 Marcellus St.
Syracuse, NY 13204
Jerome R. Durr, Owner 315/428-1322

Laminated Glass Corp.
375 E. Church Ave.
Telford, PA 18969
Michael S. Lerner, President
215/721-0400
Fax: 215/721-0402

Lauren Mfg. Co.
Edgetech Div.
2228 Reiser Ave. S.E.
New Philadelphia, OH 44663
Gerhard Reichert, Dir of Engrg.
216/339-3373
Fax: 216/339-1515

Leucos USA, Inc.
70 Campus Plaza II
Edison, NJ 08837
Josie A. Anthony, Executive V.P.
908/225-0010
Fax: 908/225-0250

Libbey-Owens-Ford Co.
Building Products
811 Madison Ave.
Toledo, OH 43697-0799
Mike Krasula/Marketing 419/247-4721
Fax: 419/247-4517 [Int'l.]

Monsanto Company
800 N. Lindbergh Blvd.
St. Louis, MO 63167
800/248-6844
[Int'l.]

Northwestern Industries, Inc.
2500 West Jameson
Seattle, WA 98199
Scott R. Paisley, Sales Mgr
206/285-3140
Fax: 206/285-3603

O'Keeffes, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Stacy Westhoff 800/227-3305;
415/822-4222
Fax: 415/822-5222 [Int'l.]

PPG Industries
Glass
One PPG Pl.
Pittsburgh, PA 15272
Brad Boone, Mgr. Tech. Svcs.
412/434-2858
[Int'l.]

Rochester Insulated Glass, Inc.
Merrick Ave.
Manchester, NY 14504
Stanley W. Wolk, Chmn 716/289-3611
Fax: 716/289-3610

Saint Gobain/Euroglass Corp.
1 Barker Ave.
White Plains, NY 10601
Max W. Hals, President 914/683-1390
Fax: 914/683-6704

Schott Glass Technologies Inc.
400 York Ave.
Duryea, PA 18642
David W. Schimmel, Mktg Svcs Mgr
717/457-7485
Fax: 717/457-6960

Solar Seal Co.
55 Bristol Drive.
South Easton, MA 02375
Troy L. Johnson 508/238-0112
Fax: 508/238-0103

Southwall Technologies
Marketing
1029 Corporation Way
Palo Alto, CA 94303
Kyleen Hoffner, Mar./Com. Specialist
415/962-9111
Fax: 415/967-0182 [Int'l.]

Technical Glass Products
2425 Carillon Pt.
Kirkland, WA 98033
Nancy Hansen 800/426-0279
Fax: 800/451-9857

Tri-State Glass
1616 James Rogers Drive; P. O. Box
2631
Valdosta, GA 31603
Charles McLeod, Controller
912/244-8992
Fax: 912/244-2234

Viracon, Inc.
800 Park Drive
Owatonna, MN 55060
T. L. Ward, Arch Prom Admin Asst
507/451-9555
Fax: 507/451-4871

Virginia Glass Products Corp.
P.O. Box 5431
Martinsville, VA 24115
Ben D. Beeler, Vice Pres Sales
703/956-3131
Fax: 703/956-3020

VVP America, Inc.
Div. Vitro Vidrio Plano, Inc.
965 Ridge Lake Blvd, Ste 300

Memphis, TN 38187
James Charles, Dir of Sales & Mktg.
901/767-7111
Fax: 901/682-3062

08820 Decorative Glazing

AFG Industries, Inc.
Glass Group
1400 Lincoln St.
Kingsport, TN 37662
Mark Montgomery, Mgr & Mkt Plns
Dev 615/229-7200
Fax: 615/229-7459

Architectural Glass Art, Inc.
1110 Baxter Ave.
Louisville, KY 40204
K F. VonRoenn, Jr, President
502/585-5421
Fax: 502/585-2808

Bendheim Architectural Glass
122 Hudson St.
New York, NY 10013
Donald Jayson 800/835-5304
Fax: 201/471-3475 [Int'l.]

Chautauqua Woods Corp.
134 Franklin Ave.
Dunkirk, NY 14048
Steve Dean, Dir/Mktg 716/366-3808
Fax: 716/366-3814

Classy Glass, Inc.
344 Mc Donnell St.
Lewisville, TX 75067
Marilyn Pierson, President
214/221-0445
Fax: 214/219-0348

Craftline
Div. Vega Industries
1125 Ford St.
Maumee, OH 43537
Arlene Gerig, Mktg. Mgr.
419/893-3311
Fax: 419/893-0735

Dlubak Corp.
904 Freeport Road
Freeport, PA 16229
Richard P. Joyce, V.P. Sales
412/295-5167
Fax: 412/295-9890

Elysian Art Glass Co.
Box 7455
Boulder, CO 80306
Susan Gold 303/939-9300
[Int'l.]

Ethereal Glass Art
P. O. Box 1296
Greenville, TX 75403
Alan D. Webb, Owner/Artist
903/455-1020

FDI Glass Corporation
6314 Gravel Ave., Ste. B
Alexandria, VA 22310

Mark E. Brown 800/929-2555;
703/971-6803
Fax: 703/971-6806 [Int'l.]

Franklin Art Glass Studios, Inc.
222 E. Sycamore St.
Columbus, OH 43206
Gary L. Helf, President 614/221-2972
Fax: 614/221-5223

Glass Illuminations, Inc.
P.O. Box 309
Sun Valley, CA 91352
Scott Hunter, VP 818/556-6777
Fax: 818/556-6778 [Int'l.]

Great Panes Architectural Glass
3764 Silverado Trail
Calistoga, CA 94515
Raymond J. Centanni, Owner
707/963-9115
Fax: 707/963-9115

Heritage Glass
1081 E 2200 N
Logan, UT 84321
Kenneth I. Thornley, VP Sales
801/752-5501
Fax: 801/752-3323

Industrial Control Development, Inc.
1417 N E 76th St, Ste C
Vancouver, WA 98665
Patricia Ann Knight, Mktg Director
206/693-5092
Fax: 206/693-5583

Judson Studios, The
200 S. Ave 66
Los Angeles, CA 90042
William W. Judson, Director
800/445-8376
Fax: 213/255-8529

Just Glass Studio
202 Marcellus St.
Syracuse, NY 13204
Jerome R. Durr, Owner 315/428-1322

Leucos USA, Inc.
70 Campus Plaza II
Edison, NJ 08837
Josie A. Anthony, Executive VP
908/225-0010
Fax: 908/225-0250

Milgard Tempering
1010 54th Ave. East
Tacoma, WA 98424
Jim Sheehan, Sls. Mgr./Sales Dept.
800/824-8674
Fax: 206/922-3370

NPC Colored Sealants
1208 S. 8th Ave.
Maywood, IL 60153
John Tartol, Mgr. 312/681-1040
Fax: 708/681-1424

ODL, Inc.
215 E. Roosevelt Ave.
Zeeland, MI 49464

Greg Bonsib, Group Product Mgr
616/772-3840
Fax: 616/772-9110

Rambusch Company
Stained Glass
40 W. 13th St.
New York, NY 10011
Martin V. Rambusch 212/675-0400
Fax: 212/620-4687

Signature Door Co., Inc.
401 Juniata St.
Altoona, PA 16602
Dennis Nixon, Vice Pres 814/949-2770
Fax: 814/949-2776

Stained Glass Overlay, Inc.
1827 North Case St.
Orange, CA 92665
William A. Slippery Jr, Vice President
714/974-6124
Fax: 714/974-6529

Viracon, Inc.
800 Park Drive
Owatonna, MN 55060
T. L. Ward, Arch Prom Admin Asst
507/451-9555
Fax: 507/451-4871

08825 Laminated Glass

Architectural Glass Art, Inc.
1110 Baxter Ave.
Louisville, KY 40204
K F. VonRoenn, Jr, President
502/585-5421
Fax: 502/585-2808

Cesar Color, Inc.
880 Hinckley Road
Burlingame, CA 94010
Claudio Cesar, President 415/259-9700
Fax: 415/259-9701

Laminated Glass Corp.
375 E. Church Ave.
Telford, PA 18969
Michael S. Lerner, President
215/721-0400
Fax: 215/721-0402

Northwestern Industries, Inc.
2500 West Jameson
Seattle, WA 98199
Scott R. Paisley, Sales Mgr
206/285-3140
Fax: 206/285-3603

Solar Vision Marketing, Inc.
1932 Galveston
Grand Prairie, TX 75051
Mrs. E. Joan, Mktg Dir 214/642-6455

Win Mfg.
1120 Magee St.
Elmira, NY 14901
Scott B. Davidson, Mfg. Mgr.
607/734-4009
Fax: 607/734-4519

08840 Plastic Glazing

American Acrylic Corporation
400 Sheffield Ave.
West Babylon, NY 11704
Tom Ziegler 516/422-2200
Fax: 516/422-2811 [Int'l.]

CYRO Industries
100 Valley Road; P.O. Box 950
Mount Arlington, NJ 07856
E A. Di Giose, Public Rel Mgr
201/770-3000
Fax: 201/770-6117

Dimensional Plastics Corp.
1065 E. 26 St.
Hialeah, FL 33013
Dieter Baumstark, Gen. Mgr.
800/833-2888
Fax: 305/691-5961 [Int'l.]

G E Structural Products
Div. G E Plastics
One Plastics Ave.
Pittsfield, MA 01201
Robert F. Nelson, Architectural Mgr.
413/448-5437
Fax: 413/448-5478

GE Plastics
Structural Products
One Plastics Ave.
Pittsfield, MA 01201
Robert Nelson 413/448-5437
Fax: 413/448-5478 [Int'l.]

Koch Protective Treatments, Inc.
3345 Stop 8th Road; Box 14556, N.R.
Station
Dayton, OH 45414
Carmen L. Bellanca, Mgr Tech Mktg
Sves 513/890-3150
Fax: 513/890-1972

Polygal USA, Inc.
2352 Hwy. 14, West
Janesville, WI 53545
George Frey, Sls. Mgr. 608/757-1313;
800/537-0095
Fax: 608/757-1525 [Int'l.]

Sheffield Plastics
119 Salisbury Rd.
Sheffield, MA 01257
Robyn Minella/Marketing
413/229-8711
Fax: 413/229-8717 [Int'l.]

StatiCon, Inc.
5995 Greenwood Plaza Blvd.; Suite 220
Englewood, CO 80111
Jeff Brown, President 303/741-0200
Fax: 303/741-0222

08850 Glazing Accessories

Allmetal, Inc.
Corporate
P.O. Box 850

Bensenville, IL 60106
Thomas M. Vinopal 708/250-8090
Fax: 708/250-8387 [Int'l.]

Red Devil, Inc.
2400 Vauxhall Road
Union, NJ 07083
Donna M. Diamante, Sales Prom.
Admin 908/688-6900
Fax: 908/688-8872

Stanlock Division
Griffith Rubber Mills
127 W. Perry St. #105
Port Clinton, OH 43452
Thomas A. Purvis, Vice President
419/739-4942
Fax: 419/734-5246

Stik-II Products
51 Ferry St., Box 71
Easthampton, MA 01027
David Premo 800/356-3572
Fax: 413/527-0091 [Int'l.]

08870 Glazing Film

Armorcoat Security Glass Systems
Div. Sun Protection Int'l Corp
1032 Serpentine Lane No. 102
Pleasanton, CA 94566
William r. Knox, Domestic Sales Dir.
510/484-4730
Fax: 510/484-4644

Courtaulds Performance Films
P. O. Box 5068
Martinsville, VA 24115
Virginia Kubler, Dir. Sales & Mktg.
703/627-3000
Fax: 703/627-3032

Madico, Inc.
45 Industrial Parkway
Woburn, MA 01888
Nanalee Franklyn, Advt Publicity Mgr.
617/935-7850
Fax: 617/935-6841

Southwall Technologies
Marketing
1029 Corporation Way
Palo Alto, CA 94303
Kyleen Hoffner, Mar./Com. Specialist
415/962-9111
Fax: 415/967-0182 [Int'l.]

StatiCon, Inc.
5995 Greenwood Plaza Blvd.; Suite 220
Englewood, CO 80111
Jeff Brown, President 303/741-0200
Fax: 303/741-0222

08900 Glazed Curtain Walls

Bruce Wall Systems Corp.
2000 Tucker Industrial Road
Tucker, GA 30084
C. Michael Minkoff, VP/Sales
404/939-4460
Fax: 404/939-0506

CMI Architectural Products, Inc.
6860 Shingle Creek Pkwy; Suite 114
Brooklyn Center, MN 55430
Gary J. Geigler, Engrg Mgr
612/560-5567
Fax: 612/560-6399

Cupples Products
Div. Robertson-Ceco Corp.
2650 S Hanley Road
St. Louis, MO 63144
Cindy Decker, Sales & Mktg Coord.
314/781-4700
Fax: 314/781-6736

Curtainwall Systems, Inc.
Div. Gordon Aluminum Industr.
P.O. Box 686; 2610 Ross Ave.
Schofield, WI 54476
Richard T. Hubert, President
715/359-4177
Fax: 715/355-4983

EFCO Corporation
1000 County Rd.
Monett, MO 65708
Bill Richardson, Sls. Mgr.
417/235-3913; 800/221-4169
Fax: 417/235-7313 [Int'l.]

Evergreen Sunrooms
111 E Burnett St.
Beaver Dam, WI 53916
Karen R. Seering, President
414/887-8933
Fax: 414/887-2727

Fiore Skylights, Inc.
700 Grace St.; P.O. Box 64
Somerdale, NJ 08083
Peter Fiore, President 609/346-0118
Fax: 609/346-9332

Flour City Architectural Metals, Inc.
175 Sea Cliff Ave.
Glen Cove, NY 11542
Jeffrey C. Heymann, Mktg Dir.
516/759-1010
Fax: 516/759-1346

Griffith Rubbert Mills
StanLock Div.
2625 N.W. Industrial St.; P.O. Box 10066
Portland, OR 97210
Thomas A. Purvis, Vice President
503/226-6971
Fax: 503/226-6976

Kalwall Corporation
Structures Unlimited
P.O. Box 237
Manchester, NH 03105
Bruce Keller, VP 800/258-9777
Fax: 603/627-3861 [Int'l.]

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Midwest Curtainwalls, Inc.
5171 Grant Ave.
Cleveland, OH 44125
Patrick J. Mezzulo, Director of Sales
216/641-7900
Fax: 216/641-5041

Pecora Corporation
165 Wambold Rd.
Harleysville, PA 19438
Peter Reardon 800/523-6688
Fax: 215/721-0286 [Int'l.]

Don Reynolds USA, Inc.
603 Hanley Industrial Ct.
St. Louis, MO 63144-1919
George L. Fonyo 314/781-5887
Fax: 314/781-4030 [Int'l.]

Skywall, Inc.
a Div. of Brower Industries
3003 S. Hickory St.
Chattanooga, TN 37407
Ray Coskery 615/624-7527;
800/251-3001
Fax: 615/698-7226

Stanlock Division
Griffith Rubber Mills
127 W. Perry St. #105
Port Clinton, OH 43452
Thomas A. Purvis, Vice President
419/739-4942
Fax: 419/734-5246

United States Aluminum Corp.
200 Singleton Drive
Waxahachie, TX 75165
J. D. Williams, Executive Vice Pres
214/937-9651
Fax: 800/289-6440

Visionwall Technologies, Inc.
636 Great Road
Stow, MA 01775
Robert A. Merther, US Sales Mgr
508/897-9900
Fax: 508/897-8128

Vistawall Architectural Products
803 Airport Rd.
Terrell, TX 75160
Dan Rogers 214/551-6128
[Int'l.]

Wausau Metals
1415 West St.
Wausau, WI 54401
Ron Selves, VP, Sls. & Mktg.
715/845-2161
Fax: 715/843-4350

YKK AP America, Inc.
5610 Gwaltney Drive
Atlanta, GA 30336
Michael S. Clifton, Nat'l Accounts
404/344-2981
Fax: 404/346-1304

08950 Translucent Wall Systems

Cemcel Corp.
3040 Giant Road, Suite 202
San Pablo, CA 94806
Charles A. Marsh, President
510/235-9911
Fax: 510/235-6869

Design Shoji
1850 Industrial Way
Redwood City, CA 94063
Wren Okasaki, Owner 415/363-0898
Fax: 415/363-0899

Ethereal Glass Art
P.O. Box 1296
Greenville, TX 75403
Alan D. Webb, Owner/Artist
903/455-1020

Fiore Skylights, Inc.
700 Grace St.; P.O. Box 64
Somerdale, NJ 08083
Peter Fiore, President 609/346-0118
Fax: 609/346-9332

M & M Plastics
Div. Paraflex Industries
P.O. Box 920
Beacon, NY 12508
Edward Trachtenberg, President
914/831-9000
Fax: 914/831-6763

Major/Auburn API
7120 W Stewart Ave.
Wausau, WI 54401
Wayne Toenjes, President
715/842-4616
Fax: 715/848-3336

08960 Sloped Glazing Systems

EFCO Corporation
1000 County Rd.
Monett, MO 65708
Bill Richardson, Sls. Mgr.
417/235-3913; 800/221-4169
Fax: 417/235-7313 [Int'l.]

Evergreen Systems Sunrooms
Headquarters
111 E. Burnett St., P.O. Box 293
Beaver Dam, WI 53916
Meg Hartl, Mktg. Dir. 414/887-8933;
800/775-1237
Fax: 414/887-2727 [Int'l.]

EXTECH/Exterior Technologies, Inc.
200 Bridge St.
Pittsburgh, PA 15223
Arthur Campbell, Estimator
412/781-0991
Fax: 412/781-9303

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Naturalite/EPI Skylight Systems
850 Airport Rd.
Terrell, TX 75160
Customer Service 800/527-4018;
214/551-6400
Fax: 214/551-6420 [Int'l.]

Pella Corporation
Commercial Sales and Service
102 Main St.
Pella, IA 50219
Commercial Sls. & Svc. 800/444-7968
Fax: 515/628-6487 [Int'l.]

Regal Manufacturing Company
P.O. Box 14578
Portland, OR 97214
Estimating 503/230-0444
Fax: 503/230-0446 [Int'l.]

Don Reynolds USA, Inc.
603 Hanley Industrial Ct.
St. Louis, MO 63144-1919
George L. Fonyo 314/781-5887
Fax: 314/781-4030 [Int'l.]

Roto Frank of America, Inc.
P.O. Box 599, Research Park
Chester, CT 06412

Vistawall Architectural Products
803 Airport Rd.
Terrell, TX 75160
Dan Rogers 214/551-6128
[Int'l.]

Wisconsin Solar Design, Inc.
6349 Briarcliff Ln.
Middleton, WI 53562
Estimating/Engrg. 800/443-1639
Fax: 608/233-6772

08970 Structural Glass Curtain Walls

Common Wealth Solaroom/Green House
Div. Freestate Glass Indu. Inc
Route 6, Box 302
Warrenton, VA 22186
Kenneth Peace, General Manager
703/347-5600
Fax: 703/347-5600

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Midwest Curtainwalls, Inc.
5171 Grant Ave.
Cleveland, OH 44125
Patrick J. Mezzulo, Director of Sales
216/641-7900
Fax: 216/641-5041

Rhone Poulenc, Inc.
CN 7500, Bldg A
Cranbury, NJ 08512
Donald Swanson, Mgr. Mktg Services
800/634-5705
Fax: 609/860-0139

Doors That Are Amazingly Easy to Open . . . From Ellison Bronze

Ellison Bronze invented the balanced door in 1928 as a means of equalizing interior and exterior building pressure.

About the product. Ellison Bronze Balanced Doors are renowned not only for their mechanical and structural excellence, but also for their flawless construction and aesthetic appeal. Ellison makes custom balanced doors in several basic configurations including: mirror and satin finished bronze, mirror and satin finished stainless steel, all glass, narrow stile (bronze or stainless), and aluminum doors in anodized or painted finishes. All operating hardware is manufactured in Ellison's Jamestown, New York facility.

Applications. Ellison Balanced Doors are well

suited for any commercial or institutional building entrance where effortless door operation and durability are desired. They can be found in high-rise office buildings, small commercial structures, museums, universities, churches, retail stores and national monuments. In fact many original Ellison installations dating over 50 years are still in use.

Special features. Door check and closer housings are cast bronze manufactured in Ellison's own foundry. All Ellison doors, regardless of style or materials, carry a 10 year warranty which covers the entire door (except door pulls and hardware not manufactured by Ellison).

Product advantages. • It's the door that's easy to open. Any effect of exterior wind or interior suction is neutralized by the balanced door movement. • As the door opens, the latch stile

travels in an elliptical arc. Because Ellison Doors travel in a more confined space the outward projection is reduced and less operating area is required. • Ellison's design concept is especially adaptable to large or heavy doors. In addition to the difficulty experienced when opening conventionally hinged heavy doors, consider the breakdown in operating hardware that often occurs under heavy wind loading. • The unique Ellison Hydraulic Checking unit is concealed overhead and can be removed without removing the door or any other hardware. Maintenance personnel can replace the unit in minutes.

ellison
Ellison Bronze

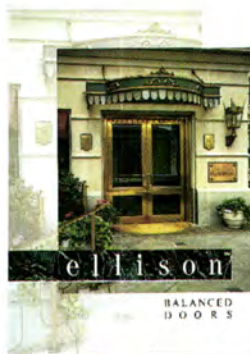


Free Literature:

The Sweet's Catalogue gives an abbreviated overview of the Ellison product line with important data on door operation. A more comprehensive catalog, together with a video and full technical binder, is available directly from the factory.

For Additional Information and Literature Contact:

N. Russell Ecklund, President
Ellison Bronze, Division of Dowcraft Corporation
125 West Main Street, Falconer, NY 14733 716-665-6522 fax: 716-665-5552
Kim Peterson, Vice President
Ellison Bronze, Division of Dowcraft Corporation
125 West Main Street, Falconer, NY 14733 716-665-6522 fax: 716-665-5552



FlameTech™ Series Frames, Sidelights, Borrowed Lights And Window Vision Kits

Commitment to service and engineering has made Summit Door one of the largest commercial door wholesalers in the United States.

A FlameTech™ product pays for itself in many ways — by its impressive appearance, its durability, and most important, in the peace of mind its great security affords.

Design. We realize that the look and feel of an interior space — not technical specifications — determine the quality of the time spent there. Our designs are achieved in consultation with engineers as well as architects. The result is graceful design you can trust.

FlameTech™ Frame. These frames are the perfect first building block in creating an

entrance from an office corridor. Like all FlameTech™ products, our WHI approved and labeled frames are available in any wood density equaling or greater than Honduras mahogany, including oak, birch, walnut, and cherry, as well as the exotic species.

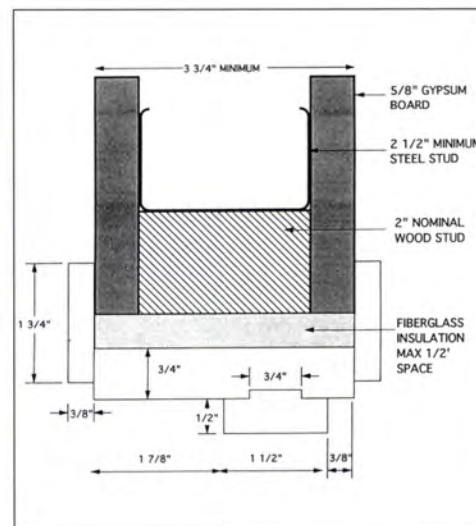
FlameTech™ Sidelight. The perfect partner to single or paired door frames is Summit Door's 20 minute sidelight. As with our vision frames and borrowed lights, all glass is installed with FireClips™ and either 1/4" wire glass or FireLite™ glass can be used. FireClips hold the glass even when the stops have burned away. Sidelights and paired frame openings as large as 9'0" x 17'8" are possible.

FlameTech™ Borrowed Light. Use these 20-minute rated lights to bring the outdoors in.

Or combine them with sidelights to make a window wall. Maximum assembly size is 84" by 104", with individual glass sizes up to 1296 sq. inches, and no dimension greater than 54". These assemblies can be combined to provide a virtually limitless variety of configurations.

FlameTech™ Vision Frame. Here's an easy and economical way to give an office a closed-door privacy without losing connection to the world outside. The beauty of a flush wood molding combined with a 20-minute rated glass gives you an attractive way to utilize vision frames and meet code requirements at the same time.

SUMMIT DOOR, INC.



20 Minute Specifications

Frame
Sidelight
Borrowed Light
Wood Vision Kit



SUMMIT DOOR, INC.

Free Literature:

This 18-page "20 Minute Specifications" folder is available from Summit Door, Inc. It provides complete specifications on all the FlameTech™ Series products, and includes detailed schematics and drawings.

To request a copy, call Lynne Madison at 612-292-9711, or fax to 612-292-0129.

For Additional Information and Literature Contact:

Keith Pollari or Kent Asleson

Summit Door, Inc.

130 Eva Street, Saint Paul, MN 55107

612-292-9711 fax: 612-292-0129

Or call 800-343-3264

For product details, refer to Catalog 08200/SUM in Sweet's
For a local Summit Door, Inc. rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6930.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Cornell Iron Works

Cornell is a leading manufacturing resource for rolling steel doors and grilles, supplying products and support services to professionals engaged in designing, building, and managing commercial, institutional, and industrial buildings. Rolling doors and grilles provide security against entry, weather, and fire. When open, they coil into a compact space above an opening, protected from potential damage.

Applications. Cornell products are used to close openings in exterior and interior walls in every kind of non-residential building:

- Perforated curtains that allow visual access to

interior spaces and permit air to circulate are used at storefronts and in areas where food is served or stored.

- Insulated curtains with an R value of 6.33 prevent heat transfer.
- Grilles and closures provide security and clear sight lines at retail facades and control access to machinery.
- Fire-safe products — including fire doors, counter fire doors, horizontal fire closures, closing controls, and operators — offer a choice of many ways to fit a door to a firewall and a closing control to a building alarm system.

Special Features. Cornell's technical expertise, engineering, and shop skills offer creative solutions for many special security and access applications. Among these are light-tight doors,

insulated doors, high-cycle doors, fast-acting doors, dual closures, helicopter hangar doors, machine safety closures, horizontal closures, escalator covers, tank covers, and more.

Finishes. Forty powder coating colors are included in a quick ship inventory program. Custom colors are available on special order. Additional finishes include baked-on light grey polyester enamel on G90 galvanized steel, stainless steel in #4 finish, and aluminum in mill finish or clear, medium, or dark anodized bronze.

Rolling door specialists

CORNELL
IRON WORKS

**New solutions
Since 1828**



Free Literature:

This new 24-page catalog includes full specifications and detail drawings of rolling galvanized and stainless steel and aluminum service doors, fire doors, counter doors, grilles and closures.

CAD drawings and specifications may be exported via interactive CD-ROM from SweetSource® directly into construction documents. Specifications are also available from Cornell on a 3 1/2" disk.

For Additional Information and Literature Contact:

John Polchin
CORN
Crestwood Industrial Park
Mountaintop, PA 18707
800-233-8366 fax 800-526-0841

For product details, refer to Catalog 08330/COR in Sweet's
For a local Cornell products rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0058
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



RotoSwing R-4 Automatic Balanced Doors

RotoSwing doors provide easy opening under wind or structural pressures and can be used to satisfy ADA requirements.

Available as fully automatic systems or as low-energy power operated entrances, RotoSwing doors use specially located pivot points to equalize air and building forces and minimize the surface area that can be affected by wind.

Fully automatic packages are typically activated by motion detectors or floor mats. (Floor mats or presence sensors with safety beams are required in conjunction with guide rails for safety.)

Low-energy entrances operate with a variety of actuating switches for automatic use

but open manually for regular use. (The low-energy systems do not require guide rails, safety mats, presence sensors or safety beams.)

Actuating options. RotoSwing doors offer a fully automated mode activated by floor mats or motion detectors . . . and manual/automatic mode activated by wired or wireless wall switches, rail-mounted jamb switches, strip switches, hand-held remotes, card readers, or key pads.

Other important features: Door stops safely if obstructed by a pedestrian • Long-life permanent magnet DC motor and double-sealed ball bearings • Adjustable torque limiter prevents damage if door is obstructed • Lubrication free for low maintenance • Position controls for latch, backcheck and open-stop • Opening and closing force adjustments • Instant recycle • Quiet, smooth

operation • Completely concealed operator and hinge shaft • Manual operation when power is off.

Fully assembled and factory tested, RotoSwing Doors can be used for ADA compliance. They also comply with ANSI A15610 and UL 525 Standard.

RotoSwing Doors come with anodized or painted finishes and offer a one year warranty.



Free Literature:

An informative, illustrated product sheet is available for the EFCO/RotoSwing R-4 Automatic Balanced Doors. For a copy, call 800-221-4169.

For Additional Information and Literature Contact:

Call 800-221-4169 for Sales and Estimates
Call 800-247-1983 for Technical Assistance

Hope's Custom Designed and Manufactured Steel Windows . . . Since 1818.

Hope's is one of the oldest building products manufacturers serving architects, developers and owners worldwide. Hope's has been recognized for maintaining the classic qualities of steel windows and doors while continuously improving performance and life cycle characteristics.

About the product. Hope's steel windows and doors are custom designed and manufactured to the design concepts of the individual architect. Both are made from hot rolled steel sections, and feature fusion welded corner construction. Hope's offers two basic window series in a variety of configurations, and two door series —

one for interior use, and one for exterior and heavy traffic applications.

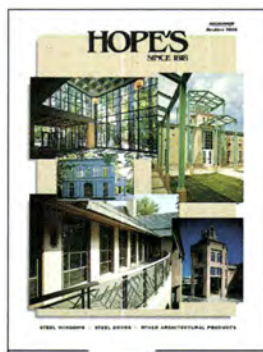
Applications. Renowned designers have used Hope's steel windows and doors in every kind of architectural setting. They add beauty and strength to traditional, modern, and avant-garde structures. Steel windows are extraordinarily durable, usually surviving the building in which they are installed.

Special features and advantages:

- **Narrow Sight lines** — No other type of window provides the graceful, yet strong profile of Hope's steel windows.
- **Strength** — Steel windows are three-times stronger than aluminum and capable of supporting huge lites of glass without racking or distorting.
- **Extensive Life Cycle** — Hope's steel windows last. They do not deteriorate,

- regardless of the environment.
- **Performance** — Hope's features integral grooved weather stripping on all ventilator sections to eliminate air infiltration. Thermal characteristics are excellent — steel windows do not require thermal breaks.
- **Finishes** — Factory applied state of the art finishes prevent galvanic activity. Standard and custom colors are available.

HOPE'S
SINCE 1818



Free Literature:

The Sweet's catalog provides a quick overview of the Hope's product line including windows, doors and fire rated products. A more comprehensive catalog, video and technical binder are also available directly from the factory.

For Additional Information and Literature Contact:

Sales Department
Hope's Architectural Products, Inc.
84 Hopkins Avenue, Jamestown, NY 14702-0580
716-665-5124 fax: 716-665-3365

For product details, refer to Catalog 08500/HOP in Sweet's
For a local Hope's Architectural Products rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0928
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Kawneer: High Performance Windows for Every Job Requirement

... for retrofit and new construction, Kawneer delivers design flexibility and high performance.

Kawneer Sealair® 7225/822ST-L.

Precise engineering and superior aesthetics are the hallmark of these heavy commercial windows — available in projected, casement, top-hinged, VP/HP, and fixed types. Both the 7225 (non-thermal) and 822ST-L (thermal) ventilators feature rugged mitered clip epoxy stake corners. And their frames are coped butt construction secured with two stainless steel fasteners for strength and water-tightness.

The 822ST-L thermal window also features Kawneer's patented **Isolock**® thermal break, which effectively separates the interior of the

window from the exterior in both frame and vent members. **Isolock** creates a positive interlock between polyurethane and aluminum components.

These factory-glazed windows are offered in a variety of standard finish options: Permanodic® anodized, Permadiize™, and other fluoropolymer painted finishes, as well as other pigmented color coatings. Both windows are fully tested and meet or exceed industry standards for Heavy Commercial and Architectural Windows.

Kawneer Sealair® 7363/8363T-L. Both the non-thermal 7363 and the thermal 8363T-L Windows adapt to the requirements of replacement/retrofit, historic restoration, and new construction. A complete selection of perimeter systems is available including exterior panning profiles, plus interior trims to meet or match any

requirement. A comprehensive selection of standard finish options further supports the windows' versatility.

For thermal performance, the 8363T-L Window also delivers superior thermal performance with Kawneer's patented **Isolock** thermal break (described above).

Both windows feature a tilt mechanism — that makes it possible to wash the exterior from the inside — for another time and labor saving advantage.



The Mark of Responsibility



Free Literature:

To receive a colorfully illustrated 4 page folder that provides more important details, contact Kawneer, Marketing Communications Department, 404-449-5555 fax:404-804-6463.

For Additional Information and Literature Contact: Marketing Communications

Kawneer Company
555 Guthridge Court, Norcross, GA 30092
404-449-5555 fax 404-840-6463



For product details, refer to Catalog 08500/KAW in Sweet's
For a local Kawneer rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #1572
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



TISCHLER Turn and Tilt Mahogany Windows and Doors

Made in Germany since 1888, TISCHLER offers custom built windows and doors in an unlimited range of shapes and sizes.

The TISCHLER system allows the architect to specify windows, doors and rolling doors to any size and shape to create a completely uniform system and with glazing performance having identical R and U values in every unit. With TISCHLERS, it is now possible for the architect to specify the correct product for each opening in the envelope without having to compromise in quality or performance.

Waterproof. TISCHLERS have a patented two chamber water-drainage system . . . and every part exposed to the elements is mortised. Each

product has a perimeter locking system. In addition, a one-piece neoprene seal completely surrounds windows and doors. It is vulcanized at the corners and removable for maintenance. This allows for the product to withstand very high wind and water pressure.

Windproof. TISCHLERS are built to German Federal Standards for windows installed in 60 story buildings. They have an air infiltration value of under 0.06.

Weatherproof. TISCHLER Low-E glazing, Thermoplus®, is precious metal coated, gas filled, neutral in color, with an R value of 4.54 and U value of 0.22.

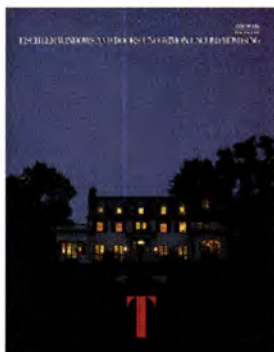
Sunproof. TISCHLER Infrastop® solar control reflective glazing reduces heat load by up to 61 percent.

And consider these other important options and features:

- TISCHLER's standard window cuts noise by 34 dB. Noise combating glazing is available in specifications that reduce noise up to 59 dB.
- TISCHLER also offers the architect a variety of sophisticated burglar-resistant features, from impact resistant glazing to bulletproofing.

The possibilities are infinite.

TISCHLER UND SOHN
TISCHLER UND SOHN (U.S.A.) LIMITED



Free Literature:

Tischler is offering this informative 6-panel brochure which describes and illustrates the features of its uncommon, uncompromising line of windows and doors.

To receive a copy, contact your local Tischler und Sohn distributor.

For Additional Information and Literature Contact:

Tim Carpenter

Tischler und Sohn (USA)

Three Greenwich Office Park

51 Weaver Street, Greenwich, CT 06830

1-800-282-9911

For product details, refer to Catalog 08610/TIS in Sweet's
For a local Tischler und Sohn rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2169
(From overseas, call SWEET'S BuyLine® by Fax)



TISCHLER / For Quality Pine Windows and Doors

In both custom and standard sizes, TISCHLER's quality pine window program offers outstanding features that clearly outperform other window products and systems.

TISCHLER uses Clear Ponderosa Pine and include insulated Thermopane glazing with a 1/2" air space. They also feature a 7/8" muntin system and optional Low-E glazing (Thermoplus — with a precious metal coating, gas filled, neutral in color, with an R value of 4.54 and V value of 0.22).

In addition, TISCHLER protects parts that paint can't reach, with Flexicon by PPG.

Better than paint, Flexicon three-part Preservative Inline Treatment (PILT), Polymer

Primer, and Flexicon Topcoat protection is factory applied to every component before final assembly. And it's guaranteed for 10 years against cracking, blistering or peeling.

Wide-Board Casing and Backband Options. All TISCHLER Pine Windows come with the standard #230 casing. However, Wide-Board Casings are also available from 2-1/2" to 6" . . . and with optional Backband.

They come with natural finish or one of four Flexicon finishes to match the window and doors.

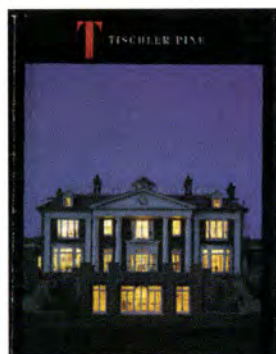
TISCHLER Pine Terrace and French Doors feature: A Multi-point locking system, brass finish hardware, in-swing/out-swing operation, and optional 8'0" height.

Above all, remember, TISCHLER Pine Windows

can be created in custom shapes to suit any architectural setting.

As they are with every kind of TISCHLER window and door system, the possibilities are infinite.

TISCHLER UND SOHN
TISCHLER UND SOHN (U.S.A.) LIMITED



Free Literature:

A fully descriptive 8-page brochure is available from Tischler und Sohn covering their Ponderosa Pine window and door systems. It contains photographs as well as diagrams and product detail information.

For Additional Information and Literature Contact:

Tim Carpenter

Tischler und Sohn (USA)
Three Greenwich Office Park
51 Weaver Street, Greenwich, CT 06830
1-800-282-9911

Simplex®/Unican® — Pushbutton Access Controls

Access made simple ... security made certain.

Simplex/Unican pioneered mechanical pushbutton access controls and continue to be the world leader in this type of security. Simplex locks help secure The Pentagon, U.S. and Canadian embassies, McDonalds Restaurants, plus major universities, banks, and airports around the world.

1000 Series — the best choice for limiting access to high-traffic, security-sensitive areas in commercial, institutional, and industrial buildings. These locks are ideal for locations with a high personnel turnover rate — such as data processing centers, employee entrances, hospitals, and R & D labs.

In addition to standard pushbutton access control, the following options are available:

Key override option allows a facility to maintain or initiate a master keyed security system ... which will accept most manufacturers removable core cylinders.

Passage feature allows access without using the entry code (keeps the door unlocked, even while closed). This function is on the inside of the door, and can be thumbturn or key activated.

L1000 Series is the same as the 1000 ... PLUS lever-activated handles which comply with ADA (Americans with Disabilities Act) standards.

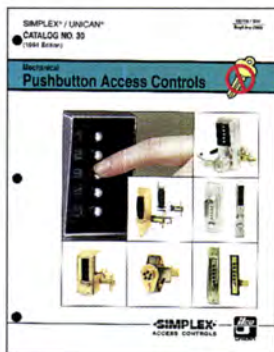
Simplex also offers the "entry-egress" lock (EE1000 Series), for situations where access control is required on both sides of the door.

EE1000 Series is the perfect solution for

airports — between departure lounge and jetway. Each side accepts an independent code. Note: It is not for areas with no other means of exit.

Features: Simplex pushbutton locks can not be picked; they are fully mechanical, weather resistant and can be operated with one hand using large, easy to depress buttons. Codes can be changed as often as necessary in 30 seconds or less — without removing the lock from the door. Easy to install, they eliminate the cost of rekeying doors due to lost, stolen or misplaced keys. Simplex locks are also easy to install.

SIMPLEX
ACCESS CONTROLS CORP.



Free Literature:

An illustrated and detailed catalog of Simplex Push Button Access Controls is available by calling Trina Nazzola, 910-725-1313. Included are details on how to specify, accessories and options, auxiliary locks, cabinet locks and OEM applications.

For Additional Information and Literature Contact:

Thomas E. Nazzola
Ilco Unican Corp.
Simplex Access Control Division
2941 Indiana Avenue, Winston-Salem, NC 27105
910-725-1331 Fax: 910-725-3269.

For product details, refer to Catalog 08710/SIM in Sweet's
For a local Simplex rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0966.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



From Zero International — The Continuous Unigear Hinge System

Now in its 71st year, Zero International designs and manufactures high performance hinges, and door and window sealing systems.

UNIGEAR is a series of heavy-duty integrated continuous hinges that dissipate kick-back and impact shock while maintaining smooth effortless door swing ... a full 180°.

Support blocks of long-wearing, self-lubricating DERIN™ absorb shock and distribute weight evenly along the full length of the door and frame.

Manufactured of heavy-gauge aluminum alloy in three anodized finishes (aluminum, dark bronze, or simulated brass), the continuous UNIGEAR hinge system is perfect for both new and retrofit construction.

Tamperproof and weatherproof UNIGEAR is suitable for high-traffic and high-abuse areas such as office buildings, hotels, schools, institutional and commercial structures. For schools, the UNIGEAR hinge can be specified with a non removable cap at the top to guard against the insertion of foreign materials. Other options include "fire-rated and electrified pass-through hinges.

Available for doors up to 9" high, UNIGEAR Continuous Hinges are available with the standard number of bearings, and with double the number for heavy-duty or high traffic doors.

The 919 UNIPIN (not shown) is a heavy-duty continuous hinge designed for high traffic wood or metal door applications. Manufactured from cold rolled prime painted .075" gauge steel or stainless steel, it is available for full mortise only.

Hinge is 4.500" wide overall, has nylon washers with 2.00" knuckle lengths and .250" diameter stainless steel pin which runs parallel to the length of the hinge.

The 950 CAM LIFT HINGE is a mortise type Cam-Hinge for use with EMI/RFI and sound-insulating doors utilizing accoustical seals and other heavy duty applications. The cam action greatly improves sealing characteristics along the door perimeter, lifting and lowering the door with the swing. Designed for doors weighting up to 500 lbs., the CAM LIFT hinge is available for right or left-hand swinging doors.



Free Literature:

For a catalog providing detailed drawings and specification information call Zero International, 718-585-3230.

For Additional Information and Literature Contact:

Zero International
415 Concord Avenue, New York, NY 10455-4898
718-585-3230, 800-635-5335
Fax: 718-292-2243.

For product details, refer to Catalog 08710/ZER in Sweet's
For a local Zero International rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9111
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Sound Trap Door Sealing System — From Zero International, Inc.

The STC rating is considered "excellent" and described as "loud sounds heard faintly or not at all." This is even more remarkable when one considers that during Zero's test of the door opening, the door is completely operable, instead of caulked shut the way the doors themselves are typically tested.

With Zero's sound control system a tight seal is formed around the entire perimeter of the door. A key component is the High Sound **Automatic Door Bottom**, that has an aluminum frame with a unique, continuous, stainless steel, scissor-action spring which gradually lowers and raises a double neoprene seal. Concealed magnets

ensure a controlled drop as the door closes.

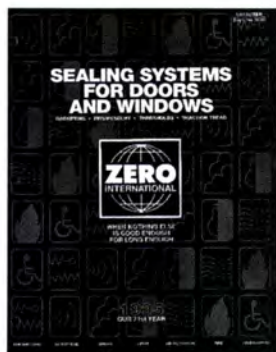
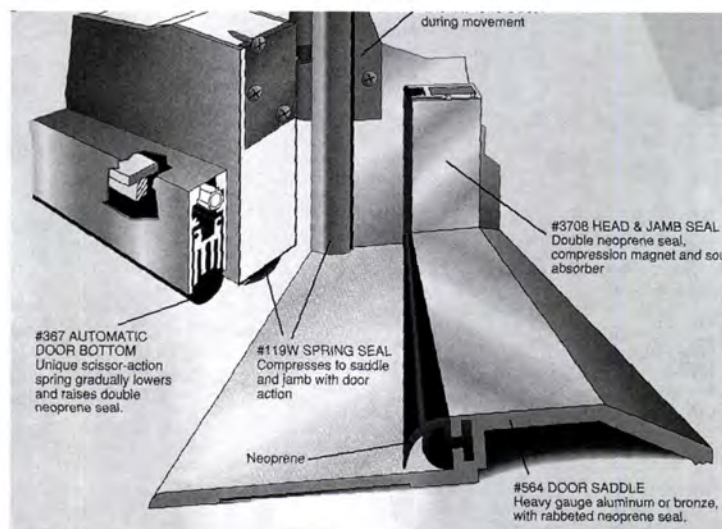
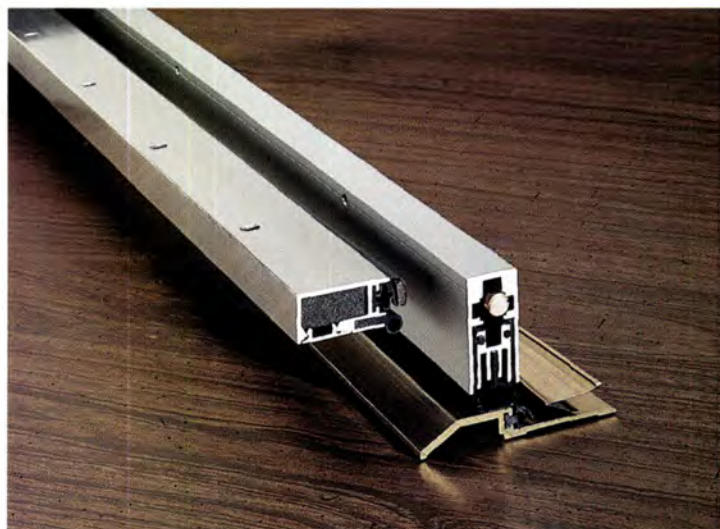
An aluminum Door Saddle incorporates a neoprene gasket to further provide a compression seal and compensate for misalignment.

The **Head and Jamb Seal**, with mitered corners and a specially designed hollow neoprene gasket, provides another tight seal along the full length of the door. A second seal that acts as an additional barrier is provided by a neoprene — encased magnet.

Finally, a self adhesive, bronze, spring seal traps sound-deadening air at both the door head and jambs.

Zero sound control systems are tested in accordance with ASTM 90. The test results (using all 18 one-octave bands) represents the actual Sound Transmission Class (STC) value of the opening.

Zero International is a designer and manufacturer of outstanding door and window sealing systems. Zero also designs and manufactures outstanding hinge systems. Zero's products are available worldwide.



Free Literature:

To learn more about Zero's Sound Trap sound control system — and the other quality products offered by Zero International, send for the complete and fully illustrated catalog available by calling 718-585-3230

For Additional Information and Literature Contact:

Zero International

415 Concord Avenue, New York, NY 10455-4898
718-585-3230 800-635-5335
Fax 718-292-2243.

For product details, refer to Catalog 08730/ZER in Sweet's
For a local Louisiana-Pacific rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0230
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Intumescent Fire and Smoke Seals — From Zero International

The Zero Intumescent Seal has been developed as a safe, efficient system for sealing the air space between wood and metal doors and their frames in the event of a fire.

Under the action of heat and/or fire, the intumescent material (FS3003 & FS6886) foams and expands to fill the gap — which prevents penetration by hot gasses, smoke, heat and flames for up to 3 hours. Because the material expands to fill the opening completely it will also block airborne particles, soot, and toxic by-products generated by fire.

However, the intumescent seal will not hinder the opening of the sealed door ... and the reservoir capacity of the intumescent material is

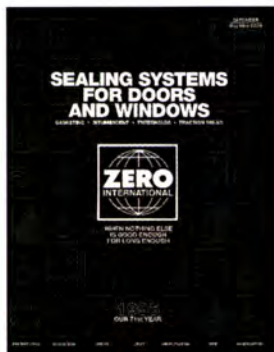
sufficient to reseal the joint if the door is closed again.

There are two types of intumescent materials — soft and hard puff. Zero uses a soft puff material which will start to foam and expand at approximately 250° F and continues to expand with rising heat. Hard puff intumescent will expand all at once and empty the reservoir. The hard puff material may also expand with sufficient pressure to open the door unless closure strength pressure is increased to an unacceptable level.

By integrating intumescent material into its quality door sealing system, Zero is able to meet the most demanding requirements. The FS3003 intumescent has been tested in accordance with the following: UL1784, NFPA 105 (1989) smoke control door assemblies, 180

minute (3 hour) fire test in accordance with ASTM E152, CAN-4S 104, CSFM 12-4, NFPA 252, UBC 43-2 and UL10B British Standard Institution (BSI) B5476 Part 22 fire test for building materials and structures.

To help insure the best solutions to fire and smoke control requirements, Zero's Engineering Department can provide specification and installation information for all Zero materials, components and sealing systems.



Free Literature:

For more information about Zero's Intumescent Fire and Smoke Seals, call 718-585-3230. Ask for the complete catalog illustrating all of Zero's outstanding door and window sealing systems.

For Additional Information and Literature Contact: Zero International

415 Concord Avenue, New York, NY 10455-4898
718-585-3230
800-635-5335
Fax 718-292-2243

The New LOF Sun Management Glass System

. . . A new glazing technology that gives architects and designers extensive aesthetic design freedom, while helping owners reduce their energy bills — regardless of climate.

Libbey-Owens-Ford is one of the world's leading manufacturers of float glass for use in architectural products . . . including clear, heavy clear and tinted float glass for use in almost any residential and commercial application imaginable. This new LOF Glass System enhances performance and lowers energy consumption in any climate.

The Sun Management System is a synergistic glazing technology for optimizing the thermal performance of insulating glass units . . . in new

construction as well as renovations. The system unites a high-performance inboard lite with an outboard lite made of LOF solar control glass products. The result is an I.G. unit that decreases both heating and cooling cost.

Originally conceived to reduce winter heat loss, LOF Energy Advantage Low-E glass has long been known for its ability to keep building interiors warmer in cooler climates. Less recognized is its ability to inhibit solar radiant heat transfer into building interiors, to keep buildings cooler in summer.

Using the system on commercial buildings can result in substantial energy savings over the lifetime of the building . . . and it is equally effective regardless of where the construction project is located throughout North America.

The Sun Management System also combines Energy Advantage Low-E glass with a variety of outboard lites including: Blue-Green, Bronze, Clear, Gray or Gold ECLIPSE® Reflective Glass, EverGreen® High-Performance Tinted Float Glass, or Blue-Green, Bronze, Clear, or Grey Tinted Float Glass.

The performance qualities of (pyrolytically) coated glass allow for handling, cutting, bending, insulating, laminating, and tempering using standard float glass techniques.



Free Literature:

If you want to know more about LOF's Sun Management Glass System, and the wide range of exciting possibilities it offers the architect and designer, contact Mike Krasula, Libbey-Owens-Ford Co., 419-247-4506 or fax 419-247-4517.

For Additional Information and Literature Contact:

Mike Krasula
Libbey-Owens-Ford Co.
811 Madison Avenue
Toledo, OH 43624
419-247-4506 fax 419-247-4517

For product details, refer to Catalog 08810/LOF in Sweet's
For a local Libbey-Owens-Ford Co. rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2759
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



09110 Non-Load Bearing Wall Framing
09120 Ceiling Suspension Systems
09200 Lath & Plaster
09212 Fiber Reinforced Gypsum Plaster
09215 Veneer Plaster Systems
09250 Gypsum Board
09260 I-Stud Cavity Shaftwall Systems
09290 Gypsum Fabrications
09300 Tile
09310 Ceramic Tile
09330 Quarry Tile
09360 Plastic Tile
09370 Metal Tile
09390 Tile Setting Materials & Access
09400 Terrazzo-Poured, Precast
09420 Precast Terrazzo
09445 Terrazzo Accessories
09500 Acoustical Treatment
09535 Free-Standing Acoustical Control Units
09540 Special Wall Surfaces
09545 Special Ceiling Surfaces
09550 Wood Flooring
09600 Stone Flooring
09650 Resilient Flooring
09678 Resilient Base & Accessories
09681 Carpet Fibers
09682 Carpet Cushion & Accessories
09685 Sheet Carpet
09690 Carpet Tile
09698 Indoor/Outdoor Carpet
09700 Special Flooring
09770 Athletic Surfacing - Indoor
09782 Detectable/Tactile Warning Surfaces
09795 Flooring Underlayment
09800 Special Coatings
09840 Fire-Resistant/Intumescent Paints
09860 Graffiti-resistant Coatings
09900 Painting Materials
09940 Lead Paint Encapsulant
09950 Wall Coverings
09985 Prefinished Panels - Interior
09986 Sanitary Wall & Ceiling Panels
09990 Finish Adhesives
09997 Paint Removal Products

09110 Non-Load Bearing Wall Framing

Acmat Corp.
 233 Main St.
 New Britain, CT 06050
 Henry W. Nozko, President/Chmn
 203/229-9000
 Fax: 203/229-1111

Allsteel & Gypsum Products, Inc.
 2251 S.W. 66th Terrace
 Davie, FL 33317
 Glenn Markus, President 305/475-9771
 Fax: 305/475-8708

Colorline, Inc.
 15720 S. Keeler
 Olathe, KS 66062
 George S. Moeller, President
 913/829-9255
 Fax: 913/829-9274

Domtar Gypsum
Div. America N Industries, Inc
 P.O. Box 543; 24 Frank Lloyd Wright Drive
 Ann Arbor, MI 48106
 Jack D. Hodges, Mgr. Comm Products
 313/930-4752
 Fax: 313/930-4709

Marino/Ware Div.
Ware Industries
 400 Metuchen Road
 South Plainfield, NJ 07080
 Michael C. Kerner, Mgr Tech Spport
 Svc 908/757-9000
 Fax: 908/753-8786

Niles Building Products Co.
 1600 Hunter St.
 Niles, OH 44446
 Tony J. Parise, Sales Manager
 216/544-0880
 Fax: 216/544-8868

Unimast, Inc.
 9595 West Grand Ave.
 Franklin Park, IL 60131
 Terry R. Westerman, Mktg Mgr
 708/451-1410
 Fax: 708/451-4054

09120 Ceiling Suspension Systems

Armstrong World Industries, Inc.
BPO
 150 N. Queen St.
 Lancaster, PA 17603
 Techline 800/448-1405
 Fax: 717/396-6282 [Int'l.]

Chicago Metallic
 4849 S. Austin Ave.
 Chicago, IL 60638
 Cheryl Allison, Product Mgr.
 708/563-4600
 Fax: 708/563-4552

Gordon, Inc.
 5023 Hazel Jones Rd.
 Bossier City, LA 71111
 Rand Falbaum 318/747-8954
 Fax: 800/877-8746 [Int'l.]

Norton Industries Inc.
 1366 W. 117th St.
 Cleveland, OH 44107
 Jack Norton, Pres. 216/228-6650
 Fax: 216/228-9065 [Int'l.]

09200 Lath & Plaster

Chemical Lime Company
 P.O. Box 121874
 Fort Worth, TX 76121-1874
 Dir. of Sales, Type S 800/274-8977
 Fax: 909/273-0968

Delta Star, Inc.
 3550 Mayflower Drive; P. O. Box 10429
 Lynchburg, VA 24506
 Betty L. Martz, Advertising Manager
 804/845-0921
 Fax: 804/845-7089

Encapsulation Technologies Corp.
 100 West Road, Ste 300
 Baltimore, MD 21204
 William S. Feiss, President
 410/583-6010
 Fax: 410/583-8731

Gordon, Inc.
 5023 Hazel Jones Rd.
 Bossier City, LA 71111
 Susan Mahon 318/747-8954
 Fax: 800/877-8746 [Int'l.]

La Habra Stucco, Inc.
 240 S. Loara
 Anaheim, CA 92803
 Jerry E. Hannifan, Mktg Mgr.
 714/778-2266
 Fax: 714/774-2079

Larsen Products Corp.
 8264 Preston Ct.
 Jessup, MD 20794
 Jeff Larsen 800/633-6668
 Fax: 301/776-2723 [Int'l.]

National Gypsum Company
 2001 Rexford Rd.
 Charlotte, NC 28211
 800-NATIONAL (for Tech. Info.)
 Fax: 800/FAX-NGC1 [Int'l.]

Niles Building Products Co.
 1600 Hunter St.
 Niles, OH 44446
 Tony J. Parise, Sales Manager
 216/544-0880
 Fax: 216/544-8868

Perlite Institute, Inc.
 88 New Dorp Plaza
 Staten Island, NY 10306
 William C. Hall, Mng'r/Dir
 718/351-5723
 Fax: 718/351-5725

Plastic Components, Inc.
 9051 N.W. 97th Terrace
 Miami, FL 33178
 John Larson, Natl. Sls. Mgr.
 800/327-7077; 305/885-0561
 Fax: 305/887-2452 [Int'l.]

United States Gypsum Company
 125 S. Franklin St.
 Chicago, IL 60606
 800/USG-4YOU

Welco Mfg. Co.
 1225 Ozark St.
 North Kansas City, MO 64116
 Milton E. Strader, Presidnt
 816/471-1788
 Fax: 816/471-3439

09212 Fiber Reinforced Gypsum Plaster

Casting Designs, Inc.
 8909 Forum Way
 Ft. Worth, TX 76140
 Marion E. Yancey, Genl Mgr.
 817/551-7373
 Fax: 817/293-8644

Crown Corp.
 1801 Wynkoop St, Suite 235
 Denver, CO 80202
 M S. Weidlein, Business Manager
 303/292-1313
 Fax: 303/292-1933

Custom Castings Northeast, Inc.
 2000 N. Atherton St.
 State College, PA 16803
 Michael P. McKinney, President
 814/234-8612
 Fax: 814/234-8745

Newstress International, Inc.
 P.O. Box 330
 Epsom, NH 03234
 Nishan Nahikian, Gen Mgr
 603/736-9348
 Fax: 603/736-9349

09215 Veneer Plaster Systems

National Gypsum Company
 2001 Rexford Rd.
 Charlotte, NC 28211
 Bob Ek, Tech. Svcs. 800-National
 Fax: 800/FAX-NGC1

Premix-Marbletite Mfg. Co.
 3009 N.W. 75th Ave
 Miami, FL 33122
 Gary J. Hasbach, President
 305/592-5000
 Fax: 305/591-1497

09250 Gypsum Board

Georgia-Pacific Corp.
 133 Peachtree St., N.E.
 Atlanta, GA 30303
 800-BUILD-GP

Louisiana-Pacific *
 P.O. Box 10266
 Portland, OR 97210
 Product Lit. No. 800/299-0028 ext. 303

National Gypsum Company
 2001 Rexford Rd.
 Charlotte, NC 28211
 Bob Ek, Tech. Svcs. 800-National
 Fax: 800/FAX-NGC1

United States Gypsum Company
 125 S. Franklin St.
 Chicago, IL 60606
 800/USG-4YOU

09260 I-Stud Cavity Shaftwall Systems

National Gypsum Company
 2001 Rexford Rd.
 Charlotte, NC 28211
 Bob Ek, Tech. Svcs. 800-National
 Fax: 800/FAX-NGC1

09290 Gypsum Fabrications

Casting Designs, Inc.
8909 Forum Way
Ft. Worth, TX 76140
Marion E. Yancey, Genl Mgr.
817/551-7373
Fax: 817/293-8644

Plastrglas, Inc.
4200 N. 30th St.
Omaha, NE 68111
Jon D. Stidham, National Sales Mgr.
402/455-0652
Fax: 402/451-5375

09300 Tile

American Hi-Tech Flooring Co.
813-B Professional Place; Suite 106
Chesapeake, VA 23320
Wayne S. Pittman, President
804/436-6500
Fax: 804/436-6524

American Marazzi Tile, inc.
359 Clay Rd.
Sunnyvale, TX 75182-9710
Claudio Monari, Dir. of Mktg.
214/226-0110
Fax: 214/226-2263 [Int'l.]

American Olean Tile Company
sub. of Armstrong World Industries
1000 Cannon Ave.
Lansdale, PA 19446
Diane Kleckner, Admin. Asst. Mktg.
Communications 215/393-2237
Fax: 215/393-2784

Ancor Granite Tile Inc. *
435 Port Royal, West
Montreal, PQ H1G 5M2
Canada
Maurizio Favretto 514/385-9366
Fax: 514/382-3533 [Int'l.]

Architerra Austin
1607 Evergreen Ave.
Austin, TX 78704
Dede Spontak 512/441-8062
Fax: 512/441-5258 [Int'l.]

Atlas Minerals & Chemicals, Inc.
Farmington Rd.
Mertztown, PA 19539
John E. Maitz, Product Sls. Mgr.
610/682-7171
Fax: 610/682-9200 [Int'l.]

Buchtal Ceramics
1325 Northmeadow Pkwy., Ste. 114
Roswell, GA 30076
Pam Strickland 404/442-5500
Fax: 404/442-5502 [Int'l.]

Cold Spring Granite Co.
Commercial Prod. Div.
202 - 3rd Ave. South
Cold Spring, MN 56320
Commercial Prod. 800/551-7502
Fax: 612/685-3158 [Int'l.]

Country Floors
15 E. 16th St.
Miami, FL 33137
Sales 212/627-8300
Fax: 212/627-7742 [Int'l.]

Country Floors, Inc.
15 E. 16th St.
New York, NY 10003
Douglas Karlson 212/627-8000
Fax: 212/627-7742 [Int'l.]

Crossville Ceramics
P.O. Box 1168, Industry Pkwy.
Crossville, TN 38555
Customer Svc. Dept. 615/484-2110
Fax: 615/484-8418 [Int'l.]

Dal-Tile Corp.
7834 Hawn Freeway
Dallas, TX 75217
Linda Shea, VP, Adv./Promo.
214/309-4465
Fax: 214/309-4457 [Int'l.]

Drama Marble, Inc.
2534-E Royal Place
Tucker, GA 30084
Sharon L. Dickens, Manager
404/496-5678
Fax: 404/939-5747

Emser International
8431 Santa Monica Blvd
Los Angeles, CA 90069
Edward Ghodsian, Partner
213/650-2000
Fax: 213/654-3190

Epro, Inc.
156 E. Broadway
Westerville, OH 43081
Bill Davis/Customer Service
614/882-6990
Fax: 614/882-4210 [Int'l.]

Granitech Corp. (Tile)
P.O. Box 1780
Fairfield, IA 52556-1780
Ronald H. Lukens 800/323-8139
Fax: 515/472-6100 [Int'l.]

Granos International
314 N. Post Oak Ln.
Houston, TX 77024
Granite Slabs & Tiles 713/680-1972
Fax: 713/680-1971 [Int'l.]

Halquist Stone Co.
P.O. Box 308; N52 W23564 Lisbob Road
Sussex, WI 53089
Dave Johnson, Sales Rep 414/246-3561
Fax: 414/246-7148

Hillyard, Inc.
302 N 4th St.
St. Joseph, MO 64490
Bruce R. Windsor, VP Dir/Mktg
800/365-1555
Fax: 800/861-0256

Hoxan America Inc.
CTS Building Products
One Centennial Plz.
Piscataway, NJ 08854
800-34-HOXAN (800-344-6926)
Fax: 908/980-0488

Innovative Ceramics, Inc.
800 Community Circle; P. O. Box 794
Roswell, GA 30077
Kimberly S. Rodriguez, Gen
Mgr/Partner 404/640-0819
Fax: 404/640-0919

Intaglio Ltd.
136 E. 74th St.
New York, NY 10021
Cathryn Foley, Showroom Mgr.
212/744-3091
Fax: 212/861-5534 [Int'l.]

Italian Trade Commission
Italian Tile Ctr.
499 Park Ave.
New York, NY 10022
Tile Ctr. 212/980-1500
Fax: 212/758-1050 [Int'l.]

Johnsonite Div.
Duramax, Inc.
16910 Munn Road
Chargin Falls, OH 44122
William C Martin, Vice Pres/Sales Mktg
800/899-8916
Fax: 216/543-8920

Latco Products
2943 Gleneden St.
Los Angeles, CA 90039
Customer Service 213/664-1171
Fax: 213/665-6971 [Int'l.]

London Tile Co.
65 Walnut St.
New London, OH 44851
Peggy Danison 419/929-1551
Fax: 419/929-1552 [Int'l.]

Los Angeles Tile Co.
2943 Gleneden
Los Angeles, CA 90039
Candace L. Reos, Advertising Director
213/664-1171
Fax: 213/665-6971

LTS Finished Surfaces
4600 36th S. E.
Grand Rapids, MI 49512
C. Richard Solon Jr, VP Sls & Mktg
616/942-5920
Fax: 616/942-7052

Mannington Ceramic Tile
20 Victor St., P.O. Box 1777
Lexington, NC 27293
Gary Graves, Mgr. Customer Svc.
704/242-5647
Fax: 800/628-4845

Mannington Commercial Floors
1644 U.S. Hwy. 41 S.E.
Calhoun, GA 30703
Steve Perkinson, Dist. Mgr., IN & KY
317/842-8058

McIntyre Tile Co., Inc.
P.O. Box 14, 55 W Grant St.
Healdsburg, CA 95448
Robert L. McIntyre, President
707/433-8866
Fax: 707/433-0548

Metropolitan Ceramics
P.O. Box 9240
Canton, OH 44711
Rita D. Backhurst, Sls. Svc. Mgr.
216/484-4887
Fax: 216/484-4880

Monarch Tile, Inc.
P.O. Box 999
Florence, AL 35631
Customer Service 205/764-6181;
800/289-8453
Fax: 205/760-8686

N.E.G. America Inc.
Architectural Products Div.
650 E. Devon, Ste. 110
Itasca, IL 60143
Technical Rep./Architectural Prod.
800/733-9559
Fax: 708/285-8510 [Int'l.]

PermaGrain Products, Inc.
13 W. 3rd St.
Media, PA 19063
Thom Gunuskey 610/565-1575
Fax: 610/565-1530 [Int'l.]

Pyridiam® Block & Tile
Tile
181 Turn of River Rd.
Stamford, CT 06905
Stephanie Mark 203/329-7562
[Int'l.]

Quarry Tile Company
Bldg. #12, Spokane Ind. Park
Spokane, WA 99216
Rebecca Lee 509/924-1466
Fax: 509/928-0352

Saxe-Patterson, Inc.
P.O. Box 15
Taos, NM 87571
Cynthia Patterson 505/758-9513
Fax: 505/758-4336 [Int'l.]

Solnhofen Natural Stone, Inc.
2585 Third St.
San Francisco, CA 94107
Detlev Wolske, Pres. 415/647-3088
Fax: 415/647-3089 [Int'l.]

Stonelight Tile, Inc.
1651 Pomona Ave.
San Jose, CA 95110
David G. Anson, President
408/292-7424
Fax: 408/292-7427

Summitville Tiles, Inc.
P.O. Box 73
Summitville, OH 43962
Peter Johnson, Jr. 216/223-1511
Fax: 216/223-1414

Tile Council of America
P.O. Box 326
Princeton, NJ 08542
Robert J. Kleinhans, Exec Dir
609/921-7050
Fax: 609/921-7255

Walker & Zanger Inc.
31 Warren Pl.
Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/667-6244

Westchester Marble & Granite
31 Warren Pl.
Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/668-9474

09310 Ceramic Tile

Allen: Liza Allen Tile & Clay Co.
4776 Sandmond Blvd
Oakley, CA 94561
Liza Allen, Owner 510/684-0660
Fax: 510/684-0959

American Hi-Tech Flooring Co.
813-B Professional Place; Suite 106
Chesapeake, VA 23320
Wayne S. Pittman, President
804/436-6500
Fax: 804/436-6524

Amsterdam Corp.
150 East 58th St.
New York, NY 10155
Barbara W. Berwick, Office Manager
212/644-1350
Fax: 212/935-6291

Arius Tile Co. Inc.
P.O. Box 5497
Santa Fe, NM 87502
Len H. Goodman, Pres 505/988-8966

Emser International
8431 Santa Monica Blvd
Los Angeles, CA 90069
Edward Ghodsian, Partner
213/650-2000
Fax: 213/654-3190

Florida Tile Industries, Inc.
P O Box 447
Lakeland, FL 33802
Shannon P. Mitchell, Publicity Coord.
800/789-8453
Fax: 813/683-8936

Hillyard, Inc.
302 N 4th St.
St. Joseph, MO 64490
Bruce R. Windsor, VP Dir/Mktg
800/365-1555
Fax: 800/861-0256

IMPO Glaztile, Inc.
Div. Tilecera, Inc.
7600 S. County Line Road
Burr Ridge, IL 60521
Beth A. Kraus, Mktg Manager
708/655-4670
Fax: 708/655-4696

Inlays Mfg, Inc.
1215 N. Buchanan St.
Green Bay, WI 54303
Michael G. Kubiak, President
414/498-9556
Fax: 414/498-9553

Innovative Ceramics, Inc.
800 Community Circle; P.O. Box 794
Roswell, GA 30077
Kimberly S. Rodriguez, Gen
Mgr/Partner 404/640-0819
Fax: 404/640-0919

Interceramic, USA
2333 S. Jupiter Road
Garland, TX 75041
Jeff Wilson, Mktg Mgr 214/446-0703
Fax: 214/242-2488

KPT, Inc.
State Road 54 East; P.O. Box 468
Bloomfield, IN 47424
Salvatore Melilli, Director & Mktg
812/384-3563
Fax: 812/384-4222

Lone Star Ceramics Co.
P.O. Box 810215
Dallas, TX 75381
Gowan L. Cecil, President
214/247-3111
Fax: 214/247-3113

Los Angeles Tile Co.
2943 Gleneden
Los Angeles, CA 90039
Candace L. Reos, Advertising Director
213/664-1171
Fax: 213/665-6971

Lowe: Edward Lowe Glass Designs, Inc.
1460 S. W. Price Child Road; P.O. Box 2000
Arcadia, FL 33821
C. Nelson, President 813/993-0144

LTS Finished Surfaces
4600 36th S. E.
Grand Rapids, MI 49512
C. Richard Solon Jr, VP Sls & Mktg
616/942-5920
Fax: 616/942-7052

Mannington Ceramic Tile
8 Victor St.; P.O. Box 1777
Lexington, NC 27292
Allen Robertson, VP Sales
704/249-3931

McIntyre Tile Co., Inc.
P.O. Box 14, 55 W Grant St.
Healdsburg, CA 95448
Robert L. McIntyre, President
707/433-8866
Fax: 707/433-0548

N.E.G. America Inc.
Architectural Products Div.
650 E. Devon, Ste. 110
Itasca, IL 60143
Technical Rep./Architectural Prod.
800/733-9559
Fax: 708/285-8510 [Int'l.]

Ro-Tile, Inc.
1615 South Stockton St.
Lodi, CA 95240
Dan Roulston, Ad Mgr 209/334-1380
Fax: 209/334-3136

Seneca Tiles, Inc.
7100 S County Road 23
Attica, OH 44807
John f. Wittmann, Sales Mgr.
419/426-3561
Fax: 419/426-1735

Stonelight Tile, Inc.
1651 Pomona Ave.
San Jose, CA 95110
David G. Anson, President
408/292-7424
Fax: 408/292-7427

Tileworks, The
4140 Grand Ave.
Des Moines, IA 50312
Deborah S. Forsythe, Exec Vice Pres
515/255-1300
Fax: 515/255-5124

United State Ceramic Tile
10233 Sandyville Road S. E.; P.O. Box 338
East Sparta, OH 44646
Donald E. Olsen, Exec Vp Sls
216/866-5531
Fax: 216/866-5340

Winburn Tile Mfg. Co.
1709 E 9th St.
Little Rock, AR 72203
Hardy L. Winburn, President
501/375-7251
Fax: 501/372-4325

09330 Quarry Tile

Amsterdam Corp.
150 East 58th St.
New York, NY 10155
Barbara W. Berwick, Office Manager
212/644-1350
Fax: 212/935-6291

Florida Brick & Clay Co., Inc.
1708 Turkey Creek Road
Plant City, FL 33567
Roger L. Mitchell, Sales Svc Coord.
813/754-1521
Fax: 813/754-5489

Seneca Tiles, Inc.
7100 S County Road 23
Attica, OH 44807
John f. Wittmann, Sales Mgr.
419/426-3561
Fax: 419/426-1735

Universal Quarry Tile, Inc.
GA Hwy 140 W, P.O. Box 469
Adairsville, GA 30103
Donald A. Dewberry, President
404/773-7726
Fax: 404/773-9706

09360 Plastic Tile

American Floor Products Co.
P.O. Box 1467
Rockville, MD 20850
Roger Bentley, President
301-76208600
Fax: 301/762-1937

Turtle Plastics Co.
2366 Woodhill Road
Cleveland, OH 44106
Michele K. Norton, Vice President
216/791-2100

09370 Metal Tile

AA Abbingdon Affiliates
2149 Utica Ave.
Brooklyn, NY 11234
Sheldon F. Gruber, Pres 718/258-8333
Fax: 718/338-2739

Almetek Tile Corp.
2 Joy Drive
Hackettstown, NJ 07840
Lori Mc Mahon, VP Admin
908/850-9700
Fax: 908/850-9618

09390 Tile Setting Materials & Access

Atlas Minerals & Chemicals, Inc.
Farmington Rd.
Mertztown, PA 19539
John E. Maitz, Product Sls. Mgr.
610/682-7171
Fax: 610/682-9200 [Int'l.]

C-Cure Corporation
16225 Park Ten Pl., Ste. 850
Houston, TX 77084-5515
Leigh Hightower 713/492-5100
Fax: 713/492-5120 [Int'l.]

James Hardie Building Products
10901 Elm Ave.
Fontana, CA 92337
Customer Service 800/942-7343
Fax: 909/355-4907 [Int'l.]

HMK Stone Care System
2585 Third St.
San Francisco, CA 94107
Detlev Wolske, Pres. 415/647-3086
Fax: 415/647-3089 [Int'l.]

Laticrete International, Inc.
1 Laticrete Park North
Bethany, CT 06524
Richard P. Goldberg, Dir. of Tech. Svcs.
800/243-4788 ext. 256
Fax: 203/393-1948 [Int'l.]

Mapei Corporation *
1350 Lively Blvd.
Elk Grove Village, IL 60007
800-42-MAPEI
Fax: 708/364-4586

The Noble Company
614 Monroe St., P.O. Box 350
Grand Haven, MI 49417-0350
Eric J. Edelmayer 616/842-7844;
800/878-5877
Fax: 616/842-1547 [Int'l.]

Schluter Systems Inc.
194 Pleasant Ridge Rd.
Plattsburgh, NY 12901
Dale Kempster 800/361-3127
Fax: 514/630-0983 [Int'l.]

**TEC Incorporated
an H.B. Fuller company**
315 S. Hicks Rd.
Palatine, IL 60067
Customer Svc. Dept. 800/TEC-9002
Fax: 708/358-9510

United States Gypsum Company
125 S. Franklin St.
Chicago, IL 60606
800/USG-4YOU

**09400 Terrazzo-Poured,
Precast**

American Safety Technologies
565 Eagle Rock Ave.
Roseland, NJ 07068
Robert G. Gasson, President
201/403-2600
Fax: 201/403-1108

Clestra Cleanroom, Inc.
7000 Performance Drive
North Syracuse, NY 13212
Scott Mackler, Gen Mgr. Sls & Mktg
315/452-5200
Fax: 315/452-5252

**Dex-O-Tex
Div. Crossfield Products Corp.**
140 Valley Road
Roselle Park, NJ 07204
Richard M. Watt, VP Sales
908/245-2800
Fax: 908/245-2583

General Polymers Corp.
145 Caldwell Drive
Cincinnati, OH 45216
C H. Davidson, Dir/Advertising/Dept
800/543-7694
Fax: 513/761-4496

**Natl Terrazzo & Mosaic Association,
Inc.**
3166 Des Plaines Ave., Suite 132
Des Plaines, IL 60018
Derrick Hardy, Exec Dir 800/323-9736
Fax: 708/635-9127

**Selby Battersby & Co
Div. Quaker Const Prdts, Inc.**
P.O. Box 1600
Sapulpa, OK 74066
Joanne Kontorchik, Tech Marketing
Spec 918/227-4562
Fax: 918/227-0603

**TEC Incorporated
an H.B. Fuller company**
315 S. Hicks Rd.
Palatine, IL 60067
Customer Svc. Dept. 800/TEC-9002
Fax: 708/358-9510

Wausau Tile, Inc.
P.O. Box 1520
Wausau, WI 54402-1520
Tammi Schildt 715/359-3121;
800/388-8728
Fax: 715/355-4627

09420 Precast Terrazzo

American Safety Technologies
565 Eagle Rock Ave.
Roseland, NJ 07068
Robert G. Gasson, President
201/403-2600
Fax: 201/403-1108

**Natl Terrazzo & Mosaic Association,
Inc.**
3166 Des Plaines Ave., Suite 132
Des Plaines, IL 60018
Derrick Hardy, Exec Dir 800/323-9736
Fax: 708/635-9127

Tropical Tiles, Inc.
415 South East Ave/PO Box 475
Bridgeon, NJ 08302
Richard H. Corry, V. Pres
609/455-6215
Fax: 609/451-8906

09445 Terrazzo Accessories

General Polymers Corp.
145 Caldwell Drive
Cincinnati, OH 45216
C H. Davidson, Dir/Advertising/Dept
800/543-7694
Fax: 513/761-4496

09500 Acoustical Treatment

Alpro Acoustics
600 St. George Ave., Ste. A
New Orleans, LA 70121-1117
Sales Dept. 504/733-3836
Fax: 504/733-3851 [Int'l.]

Architectural Surfaces, Inc.
123 Columbia Ct. North
Chaska, MN 55364
Kim Anderson 612/448-5300
Fax: 612/448-2613 [Int'l.]

**Armstrong World Industries, Inc.
BPO**
150 N. Ocean St.

AVL Systems, Inc.
5540 S.W. 6th Pl.
Ocala, FL 34474
Mike Baker, Sls. Rep. 800/228-7842
Fax: 904/854-1278 [Int'l.]

Brejtus Enterprises, Inc.
410 S. Madison Dr., Ste. 1
Tempe, AZ 85281
Bob Hysen, Acct. Mgr. 602/731-9899
Fax: 602/731-9469 [Int'l.]

The Celotex Corporation
4010 Boy Scout Blvd.
Tampa, FL 33607
Architectural Ceilings Dept.
813/873-4498
Fax: 813/873-4103 [Int'l.]

Conwed *
1205 Worden Ave. E.
Ladysmith, WI 54848
Don Fitterer 800/932-2383
Fax: 800/833-4798 [Int'l.]

Decoustics
65 Disco Rd.
Etobicoke, ON M9W 1M2
Canada
John Balog, VP, Sls. 416/675-3983
Fax: 416/675-5546 [Int'l.]

Eckel Industries, Inc.
155 Fawcett St.
Cambridge, MA 02138
J. Flood 617/491-3221
Fax: 617/547-2171 [Int'l.]

**W. R. Grace & Co.-Conn.
Grace Construction Products**
62 Whittemore Ave.
Cambridge, MA 02140
John Sorenson/Product Mktg.
617/876-1400
Fax: 617/498-4419 [Int'l.]

**Hunter Douglas Architectural
Products**
11455 Lakefield Dr.
Duluth, GA 30136
Tom Ayres, Dir. of Mktg. 404/476-8803
Fax: 404/623-3638 [Int'l.]

Interior Acoustics, Inc.
P.O. Box 839
Belle Mead, NJ 08502
Scott Randolph 800/221-0580
Fax: 908/874-4525 [Int'l.]

International Cellulose Corp.
12315 Robin Blvd.
Houston, TX 77045
Chuck Smith 800/444-1252
Fax: 713/433-2029 [Int'l.]

Isolatek International
41 Furnace St.
Stanhope, NJ 07874
Kurt Neff, Natl. Sls. Mgr.
201/347-1200

Kinetics Noise Control, Inc.
6300 Frelan Pl.
Dublin, OH 43017
Sales Dept. 614/889-0480
Fax: 614/889-0540 [Int'l.]

Mecho Shade Systems, Inc.
42-03 35th St.
Long Island City, NY 11101
Harry Widoff 718/729-2020 ext. 232
Fax: 718/729-2941 [Int'l.]

The Noble Company
614 Monroe St., P.O. Box 350
Grand Haven, MI 49417-0350
Eric J. Edelmayer 616/842-7844;
800/878-5877
Fax: 616/842-1547 [Int'l.]

Norton Industries Inc.
1366 W. 117th St.
Cleveland, OH 44107
Jack Norton, Pres. 216/228-6650
Fax: 216/228-9065 [Int'l.]

Peer, Inc.
241 W. Palatine Rd.
Wheeling, IL 60090
Jeffrey Spungen 708/870-3300
Fax: 708/870-3337 [Int'l.]

Snap-Tex Systems, Inc.
84 Reservoir Park Dr.
Rockland, MA 02370
Michelle Georgs, VP, Sls. & Mktg.
800/762-7875
Fax: 617/878-8130 [Int'l.]

**Stretch Wall Installations/Fabrics &
Snap Loc**
42-03 35th St.
Long Island City, NY 11101
Harry Widoff 718/729-2020 ext. 232
Fax: 718/729-2941 [Int'l.]

Tectum Inc.
105 S. Sixth St.
Newark, OH 43055
614/345-9691
Fax: 800/832-8869 [Int'l.]

United McGill Corp.
One Mission Park, P.O. Box 7
Groveport, OH 43125-0007

USG Interiors
125 S. Franklin St.
Chicago, IL 60606
Don Diersen 312/606-4000
Fax: 312/606-5490

**09535 Free-Standing
Acoustical Control Units**

Acoustic Sciences Corp.
245 Jackson St.
Eugene, OR 97402
Arthur Noxon, President 503/343-9727
Fax: 503/343-9245

Classic Woodworking, Inc.
9735 S W Tualatin-Sherwood Rd; PO.
Box 1475
Tualatin, OR 97062

Kährs International, Inc.
951 Mariner's Island Blvd.
San Mateo, CA 94404-1561
Sls. Support Dept. 415/841-8400

PermaGrain Products, Inc.
13 W. 3rd St.
Media, PA 19063
Thom Greenham 610/565-1555

Johnston & Rhodes Bluestone Co.
1 Bridge St.
East Branch, NY 13756
415-136-1361

Acoustic Standards, Inc.
146 Emerson
Orange, CA 92665
Vincent M. Jones, President
714/282-5600
Fax: 714/282-7765

Acoustical Systems, Inc.
P.O. Box 146 S.W.
Vandalia, OH 45377
Luke Rosati, VP Sales 513/898-3198
Fax: 513/898-5043

E-A-R Specialty Composites
7911 Zionsville Road
Indianapolis, IN 46268
Richard Holub, Dir Mktg & Sales Svc
317/692-1111
Fax: 317/692-3111

MPC, Inc.
835 Canterbury Road
Westlake, OH 44145
Peter S. Bodonyi, President
216/835-1405
Fax: 216/835-9313

Wenger Corp.
555 Park Drive; P.O. Box 448
Owatonna, MN 55060
Larry R. Haberman, G.M. Performce
Div. 507/455-4100
Fax: 507/455-4258

09540 Special Wall Surfaces

Architectural Surfaces, Inc./Illbruck
123 Columbia Court North
Chaska, MN 55318
Kim B. Anderson, Vice Pres
612/448-5300
Fax: 612/448-2613

Belbien
Nishiyama Corp. of American
305 Northern Blvd
Great Neck, NY 11021
John Lesser, Consultant 516/466-7570
Fax: 516/466-7572

California Products, Corp.
169 Waverly St.
Cambridge, MA 02139
Paula A. Berberian, Dir/Adv.
617/547-5300
Fax: 617/547-6934

Capaul Corp.
1308 Division St.
Plainfield, IL 60544
David Dall, Vice Pres 815/436-8500
Fax: 800/444-5066

Classic Woodworking, Inc.
9735 S W Tualatin-Sherwood Rd; P.O.
Box 1475
Tualatin, OR 97062
John Hollman, President 800/322-2267
Fax: 503/692-7070

Crown Corp.
1801 Wynkoop St, Suite 235
Denver, CO 80202
M S. Weidlein, Business Manager
303/292-1313
Fax: 303/292-1933

DeSoto Hardwood Flooring Co.
977 Sledge Ave.
Memphis, TN 38138
George W. Stewart, Sales & Mktg Mgr.
901/774-9672
Fax: 901/774-9684

Dex-O-Tex
Div. Crossfield Products Corp.
140 Valley Road
Roselle Park, NJ 07204
Richard M. Watt, V.P. Sales
908/245-2800
Fax: 908/245-2583

Encapsulation Technologies Corp.
100 West Road, Ste 300
Baltimore, MD 21204
William S. Feiss, President
410/583-6010
Fax: 410/583-8731

Island Reflections
908 Long Island Ave.
Deer Park, NY 11729
Edward W. Watras, V.P. 516/586-6666
Fax: 516/586-6673

Leek Building Products, Inc.
507 Canal St.
Stamford, CT 06902
William A. Leek, President
203/325-3883
Fax: 203/359-8597

Marathon Engrg. Corp.
8443 Hidden Valley Road; P.O. Box 310
Mountain Ranch, CA 95246
Sharon Nieder, Sec/Tres 209/754-5121
Fax: 209/754-5358

Metal Building Interior Products
5309 Hamilton Ave.
Cleveland, OH 44114
Laura Grabowsky, Adv Mgr
216/431-6400
Fax: 216/431-9000

MPC, Inc.
835 Canterbury Road
Westlake, OH 44145
Peter S. Bodonyi, President
216/835-1405
Fax: 216/835-9313

Novawall Systems, Inc.
561 Keystone Ave, Suite 325
Reno, NV 89503
Brian K. Livingston, V.P. 702/851-4080
Fax: 702/851-4081

Panel Specialists, Inc.
306 Dodge Drive
Temple, TX 76504
Rob Gunn, Sales Manager
800/947-9422
Fax: 817/774-7222

Premix-Marbletite Mfg. Co.
3009 N.W. 75th Ave
Miami, FL 33122
Gary J. Hasbach, President
305/592-5000
Fax: 305/591-1497

Rulon Co.
Div. CRF Industries, Inc.
18 Cassell Road
Souderton, PA 18964
Wayne H. Robison, Div Mgr.
215/723-1106
Fax: 215/723-1182

S R P Corp.
8 North 6th Ave.
Maywood, IL 60153
Patrick Faloona, President
708/345-1188
Fax: 708/345-1188

Selby Battersby & Co
Div. Quaker Const Prdts, Inc.
P.O. Box 1600
Sapulpa, OK 74066
Joanne Kontorchik, Tech Marketing
Spec 918/227-4562
Fax: 918/227-0603

Stonhard Inc.
1 Park Ave. P.O. Box 308
Maple Shade, NJ 08052
Meghan Clendenny, Marketing
Manager 609/779-7500
Fax: 609/779-0638

Torginol, Inc.
710 Forest Ave.
Sheboygan Falls, WI 53085
Kristin B. Abell, President
414/467-2471
Fax: 414/467-8674

Triarch Industries
10605 Stebbins Circle
Houston, TX 77043
Bruce R. Wingate, Vice President
713/468-0202
Fax: 713/468-3102

Ward Log Homes
P.O. Box 72; 39 Banger St.
Houlton, ME 04730
Dana P. Delano, V.P. Sales 7 Mktg.
207/532-6531
Fax: 207/532-7806

Welco Mfg. Co.
1225 Ozark St.
North Kansas City, MO 64116
Milton E. Strader, Presidnt
816/471-1788
Fax: 816/471-3439

09545 Special Ceiling Surfaces

Above View Manufactured by Tiles Inc.
235 E. Pittsburgh Ave.
Milwaukee, WI 53204
Nina Kuper 414/271-7118
[Int'l.]

Chicago Metallic
4849 S. Austin Ave.
Chicago, IL 60638
Cheryl Allison, Product Mgr.
708/563-4600
Fax: 708/563-4552

Conwed *
1205 Worden Ave. E.
Ladysmith, WI 54848
Don Fitterer 800/932-2383
Fax: 800/833-4798 [Int'l.]

Decoustics
65 Disco Rd.
Etobicoke, ON M9W 1M2
Canada
John Balog, VP, Sls. 416/675-3983
Fax: 416/675-5546 [Int'l.]

Interfinish *
9901 S. 76th Ave.
Bridgeview, IL 60455
Karol Scott 708/233-0199
Fax: 708/233-0198

Pacific Wood Systems
P.O. Box 23224
Eugene, OR 97402
Charles Coury 503/342-7662
Fax: 503/342-4716 [Int'l.]

Pinecrest
2118 BlaisDell Ave.
Minneapolis, MN 55404
Russell Underdahl 800/443-5357;
612/871-7071
Fax: 612/871-8956 [Int'l.]

09550 Wood Flooring

Action Floor Systems, Inc.
2775 Hwy. 51
Mercer, WI 54547
Rose Pagel, Sls. Mgr. 715/476-3512
Fax: 715/476-3585 [Int'l.]

Aged Woods, Inc. *
2331 E. Market St.
York, PA 17402
Jeff Horn 800/233-9307
Fax: 717/840-1468 [Int'l.]

Basic Coatings
2124 Valley Drive; P.O. Box 677
Des Moines, IA 50303
Nanette L. Flores, Mktg Coordinator
515/288-0231
Fax: 515/288-0615

Bruce Hardwood Floors Div.
Triangle Pacific Corp.
16803 Dallas Parkway
Dallas, TX 75248
James Gardner, Mktg Mgr
214/931-3100
Fax: 214/931-1582

Carlisle Restoration Lumber, Inc.
P.O. Box 679
Stoddard, NH 03464
Don D. Carlisle, Co-Owner
603/446-3937
Fax: 603/446-3540

Classic Woodworking, Inc.
9735 S W Tualatin-Sherwood Rd; P.O.
Box 1475
Tualatin, OR 97062
John Hollman, President 800/322-2267
Fax: 503/692-7070

Connor/AGA, Sports Flooring Corp.
Div. Balsam Corp.
251 Industrial Park Road; P.O. Box 246
Amasa, MI 49903
Everson Sean, Marketing
906/822-7311
Fax: 906/822-7800

DeSoto Hardwood Flooring Co.
977 Sledge Ave.
Memphis, TN 38138
George W. Stewart, Sales & Mktg Mgr.
901/774-9672
Fax: 901/774-9684

Dove Mfg.
Div. Knox County Association
For Retarded; R.R. #3, Box 263-A
Vincennes, IN 47591
Bob Scherer, Mfg Manager
812/886-5338
Fax: 812/882-3984

Flexi-Wall Systems
208 Carolina Dr., P.O. Box 89
Liberty, SC 29657-6089
Nancy P. West, Pres. 800/843-5394;
803/843-3104
Fax: 803/843-9318 [Int'l.]

Glitsa American, Inc.
327 S. Kenyon
Seattle, WA 98108
Alison D. Myers, Asst Mktg Mgr
206/763-2855
Fax: 206/763-3025

Grill Works, Inc.
Highway 68 South
Minnesota, MN 56264
Dean Kafka, Manager 800/347-4745
Fax: 507/872-6077

Harris-Tarkett, Inc.
2225 Eddie Williams Road; P.O. Box 300
Johnson City, TN 37601
Nicky Wootton, Arch Svcs Mgr.
615/928-3122
Fax: 615/928-9445

Hartco Flooring Co.
900 S. Gay St., Ste. 2102
Knoxville, TN 37902
Technical Svc. Dept. 615/569-8888
Fax: 615/569-9031 [Int'l.]

Horner Flooring Co.
380 S. Maple St.
Dollar Bay, MI 49922
Lewis Bosco, Sls. Mgr. 906/482-1180
Fax: 906/482-6115 [Int'l.]

Ipocork, Ltd.
2211 Lithonia Industrial Blvd.
Lithonia, GA 30058
Glenn Sterling, Pres. 404/484-1694
Fax: 404/484-0893

Kährs International, Inc.
951 Mariner's Island Blvd.
San Mateo, CA 94404-1561
Sls. Support Dept. 415/341-8400
Fax: 415/341-3553 [Int'l.]

Kentucky Wood Floors
P.O. Box 33276
Louisville, KY 40232
John Stern 502/451-6024
Fax: 502/451-6027 [Int'l.]

Mannington Wood Floors
1327 Lincoln Drive
High Point, NC 27260
Chris Plummer, Dir/Mktg.
919/884-5600

Maple Flooring Manufacturer's Association
60 Revere Dr. #500
Northbrook, IL 60062
Robert J. Paterkiewicz 708/480-9138
Fax: 708/480-9138 [Int'l.]

Memphis Hardwood Flooring Co.
1551 N. Thomas St.
Memphis, TN 38107
Claude T. Taylor, Director of Sales
901/526-7306
Fax: 901/525-0059

National Oak Flooring Mfg. Association
22 N. Front St, Ste 660
Memphis, TN 38103
Walter Whitley, Exec V.P. 901/526-5016
Fax: 901/526-7022

Numetal Surfaces
235 Pavilion Ave.
Riverside, NJ 08075
Alisa Greenspan 212/799-5540;
609/461-8500
Fax: 609/461-7701 [Int'l.]

Oregon Lumber Co.
P.O. Box 711; 543-3rd St.
Lake Oswego, OR 97034
John M. Couch, Pres 503/636-8191
Fax: 503/635-6140

Pawling Corporation
Standard Products Div. *
Borden Lane
Wassaic, NY 12592
Michael Cunningham 800/431-3456
Fax: 800/451-2200 [Int'l.]

Peace Flooring Co., Inc.
520 W Garland St.
Magnolia, AR 71753
Steve Duke, President 800/234-2510
Fax: 501/234-5145

Peerless, Inc.
Div. IDI
P.O. Box 66-8845
Charlotte, NC 28266
James R. Link, Contract Sls Mgr
704/375-0255
Fax: 704/376-1226

PermaGrain Products, Inc.
13 W. 3rd St.
Media, PA 19063
Thom Gunuskey 610/565-1575
Fax: 610/565-1530 [Int'l.]

Robbins Sports Surfaces
Div. Robbins
4777 Eastern Ave.
Cincinnati, OH 45226
Cooper C. Jay, Marketing Mgr
513/871-8988
Fax: 513/871-7998

Sports Unlimited, Inc.
1225 North Perkins Road; P.O. Box 1207
Stillwater, OK 74075
Kent D Taylor, Vice Pres. 405/624-1252
Fax: 405/624-1000

Stagestep Inc.
910 Cherry St., P.O. Box 328
Philadelphia, PA 19107
Randolph Swartz 800/877-3342
Fax: 810/652-3402 [Int'l.]

Superior Floor Co., Inc.
803 Jefferson St.
Wausau, WI 54401
Patricia Shelton, Vice Pres.
715/842-5358
Fax: 715/848-1793

Wood Flex Flooring Corp.
4 Willowood Lane
Scarborough, ME 04074
Simon P. Grondin, Vp Mktg
207/883-1056
Fax: 207/883-1056

09600 Stone Flooring

Bybee Stone Co.
P.O. Box 968; 6293 N Matthews
Bloomington, IN 47402
George T. Bybee 812/876-2215
Fax: 812/876-6329

Castellucci Stone Industries, Inc.
285 Smith St.
North Kingstown, RI 02852
Bill Lazar, Project Manager
401/294-1200
Fax: 401/294-1220

Condor Architectural Stone
1136 Shady Lane
Austin, TX 78721
Harry Luna, Dir. of Sls. 512/385-3760
Fax: 512/385-3768 [Int'l.]

Granos International Group
314 N. Post Oak Lane
Houston, TX 77024
Oscar E. Coscio, President
713/680-1972
Fax: 713/680-1971

Jacob's Creek Stone Co., Inc.
P.O. Box 608
Denton, NC 27239
Robert B. Mc Kinney, President
919/857-2602
Fax: 919/857-3180

Johnston & Rhodes Bluestone Co.
1 Bridge St.
East Branch, NY 13756
Alfred G. Johnston, President
607/363-7595
Fax: 607/363-7894

Structural Slate Co., The
222 E. Main St, P.O. Box 187
Penn Argyl, PA 18072
Kenton W. Lerch, Gen Manager
610/863-4141
Fax: 610/863-7016

09650 Resilient Flooring

Allied Tile Mfg. Corp.
2840 Atlantic Ave.
Brooklyn, NY 11207
Peter A. Gregor 718/647-2200
Fax: 718/647-2656 [Int'l.]

American Permalight Inc.
630 Carob St.
Compton, CA 90220
Marina Batzke 310/898-3795
Fax: 310/608-1299 [Int'l.]

Architectural Products By Outwater, L.L.C.
52 Passaic St.
Wood Ridge, NJ 07075
Carolyn McCrystall, Gen. Mgr.
800/835-4400
Fax: 800/835-4403 [Int'l.]

Armstrong World Industries, Inc.
Floor Div.
313 W. Liberty St.
Lancaster, PA 17603
Customer Response Ctr. 800/292-6308
[Int'l.]

Azrock Industries Inc. *
P.O. Box 696060
San Antonio, TX 78269-6060
Technical Svcs. 210/558-6400
Fax: 210/558-9688 [Int'l.]

Degussa Corporation
4 Pearl Ct.
Allendale, NJ 07401
Polymers Dept. 201/818-3700
[Int'l.]

Forbo Industries, Inc.
P.O. Box 667, Maplewood Dr., Humboldt
Ind. Park
Hazleton, PA 18201
Julie Landis/Merchandising
717/450-0201
Fax: 717/450-0258 [Int'l.]

Freudenberg Building Systems, Inc.
Nora Rubber Flooring
94 Glenn St.
Lawrence, MA 01843
Bill Blasek, VP, Sls. 508/689-0530
Fax: 508/975-0110 [Int'l.]

Fritz Industries, Inc.
Fritztile
 500 Sam Houston Rd.
 Dallas, TX 75149
 J. Robert Schoolfield 214/285-5471
 Fax: 214/270-0179 [Int'l.]

Futura Coatings, Inc.
Building Products Div.
 9200 Latty Ave.
 St. Louis, MO 63042
 Steve Oslica 314/521-4100
 Fax: 314/521-7255 [Int'l.]

H.P.G. International
Polyflor Div.
 45 Executive Ave.
 Edison, NJ 08817
 John T. Hodges 908/248-5820
 Fax: 908/248-5830 [Int'l.]

Johnsonite
 16910 Munn Rd.
 Chagrin Falls, OH 44023
 Sharon Folliard 312/587-8000
 Fax: 312/587-8998 [Int'l.]

Kentile, Inc.
 4532 S. Kolin Ave.
 Chicago, IL 60632
 Sales Dept. 312/523-6814
 Fax: 312/523-7827 [Int'l.]

Lonseal, Inc.
 928 E. 238th St.
 Carson, CA 90745
 Tak Abe, VP 310/830-7111
 Fax: 310/830-9986

Mannington Commercial
 P.O. Box 30
 Salem, NJ 08079-0030
 Michael Pinkowski, Dir. of Mktg.
 609/339-5928
 Fax: 609/339-5875

Mannington Commercial Floors
 1644 U.S. Hwy. 41 S.E.
 Calhoun, GA 30703
 Steve Perkinson, Dist. Mgr., IN & KY
 317/842-8058

Mateflex-Mde Corp.
 1712 Erie St.
 Utica, NY 13502
 Sales 800/926-3539
 Fax: 315/735-4372 [Int'l.]

The R. C. Musson Rubber Company
 1320 E. Archwood Ave., P.O. Box 7038
 Akron, OH 44306
 R. W. Bergeron, Sls. Mgr.
 216/773-7651; 800/321-2382
 Fax: 216/773-3254 [Int'l.]

The R.C.A. Rubber Company
 1833 E. Market St., P.O. Box 9240
 Akron, OH 44305-0240
 Commercial Sales 800/321-2340
 Fax: 216/784-2899 [Int'l.]

Ropps Corporation
 1602 N. Union St., P.O. Box X
 Fostoria, OH 44830
 Customer Service Dept. 800/537-9527;
 419/435-8546
 Fax: 419/435-1056 [Int'l.]

Tarkett Inc.
 800 Lanidex Plz.
 Parsippany, NJ 07054
 John P. Burns, VP of Adv. & Mktg. Svcs.
 201/428-9000
 Fax: 201/515-2939 [Int'l.]

VPI
Floor Products Div.
 3123 S. 9th St., P.O. Box 451
 Sheboygan, WI 53082-0451
 Customer Svc. Dept. 414/458-4664
 Fax: 414/458-1368

09678 Resilient Base & Accessories

ACE Hose & Rubber Co.
 1516 S. Wabash Ave.
 Chicago, IL 60605
 Bruce Behrstock, President
 312/663-9000
 Fax: 312/663-4673

Armstrong World Industries, Inc.
Building Products Operations
 P O Box 3001
 Lancaster, PA 17604
 D.W. Nicholas, Adv. Mgr. 717/397-0611
 Fax: 717/396-4079

Flexco Co.
 E 6th St, P.O. Box 553
 Tuscumbia, AL 35674
 J. R. Tucker, Pres 205/383-7474
 Fax: 205/381-0322

Gerbert, Ltd.
 715 Fountain Ave.
 Lancaster, PA 17406
 Andrew N. Dodge, V. P. 717/299-5035
 Fax: 717/394-1937

Johnsonite Div.
Duramax, Inc.
 16910 Munn Road
 Chargin Falls, OH 44122
 William C. Martin, Vice Pres/Sales Mktg
 800/899-8916
 Fax: 216/543-8920

Mercer Products Co., Inc.
 P.O. Box 1240
 Eustis, FL 32727
 Joe M. Visintin, Marketing Manager
 907/357-4119
 Fax: 800/832-5398

National Floor Products Co., Inc.
 P O Box 354; Industrial Park-Church
 Road
 Florence, AL 35631
 C. Allen Tomlinson, Pres/Tomlinson
 Adv. 205/766-0234
 Fax: 205/766-9220

Peerless, Inc.
Div. IDI
 P.O. Box 66-8845
 Charlotte, NC 28266
 James R. Link, Contract Sls Mgr
 704/375-0255
 Fax: 704/376-1226

Roppe Corp.
 P.O. Box X; 1602 N. Union St.
 Fostoria, OH 44830
 Edward G. Gregg, V.P. Sales
 419/435-8546
 Fax: 419/435-1056

09681 Carpet Fibers

BASF Corporation
Carpet Products Group
 475 Reed Rd. N.W.
 Dalton, GA 30720
 Patty Skidds, Mktg. Communications
 Asst. 706/259-1281
 Fax: 706/259-1283 [Int'l.]

Carpet & Rug Institute, The
 310 S Holiday Drive
 Dalton, GA 30722
 Kathryn O. Wise, Dir/Public Relations
 706/278-3176
 Fax: 706/278-8835

Dorsett Commercial Carpets
D.W.B. Carpet Holdings
 99 Highway Road; P.O. Box 740
 Chatsworth, GA 30705
 Hugh S. Morrow, VP 706/695-9411
 Fax: 706/695-0797

J & J Industries
 P.O. Box 1287
 Dalton, GA 30722
 Lynne B. Peer, Mktg Services Dir.
 800/241-4586
 Fax: 800/628-4329

09682 Carpet Cushion & Accessories

The Dow Chemical Company
 2864 N. Dug Gap Rd.
 Dalton, GA 30720
 Sondra Cline 800/847-4212
 Fax: 706/277-1094 [Int'l.]

09685 Sheet Carpet

American of Martinsville
 128 E. Church St.
 Martinsville, VA 24112
 Leisha L. Wickham, Mgr Mktg Svcs.
 703/632-2061
 Fax: 800/753-1248

Atlas Carpet Mills
 2200 Saybrook Ave.
 City of Commerce, CA 90040
 Peter Henschel, Vice Pres Sls & Mktg
 213/724-9000
 Fax: 213/724-4526

Bentley Mills
 14641 E. Don Julian Road.
 City of Industry, CA 91746
 Sheila Berg, Sales & Mktg Admin
 800/423-4709
 Fax: 818/333-3103

Collins & Aikman
Floorcoverings
 311 Smith Industrial Blvd.
 Dalton, GA 30710
 Merrie Barnett 800/248-2878
 Fax: 706/259-2099 [Int'l.]

Crossley Carpet Mills Ltd.
 435 Willow St.
 Truro, NS B2N 5G2
 Canada
 Marketing 902/895-5491
 Fax: 902/893-4779 [Int'l.]

Dorsett Commercial Carpets
D.W.B. Carpet Holdings
 99 Highway Road; P.O. Box 740
 Chatsworth, GA 30705
 Hugh S. Morrow, VP 706/695-9411
 Fax: 706/695-0797

Eurotex, Inc.
 165 W. Ontario St.
 Philadelphia, PA 19140
 William C. Young 800/523-0731
 Fax: 215/423-0940 [Int'l.]

Interface Flooring Systems, Inc.
 Orchard Hill Road, Box 1503
 La Grange, GA 30241
 Tracy F. Cook, Manager/Mktg Promo.
 706/882-1891
 Fax: 706/882-0500

J & J Industries, Inc.
 J & J Dr.
 Dalton, GA 30720
 Tom Hilley 800/241-4586 ext. 302
 Fax: 800/628-4329 [Int'l.]

Lees Commercial Carpets
a div. of Burlington Industries, Inc.
 3330 W. Friendly Ave., P.O. Box 26027
 Greensboro, NC 27420-6027
 Ralph Grogan 800/523-7888
 Fax: 910/379-3397 [Int'l.]

Mannington Carpets, Inc.
Div. Mannington Mills, Inc.
 P.O. Box 12281
 Calhoun, GA 30703
 M. C. Mansour, Merchandising Mgr.
 706/629-7301

Mannington Commercial
 P.O. Box 30
 Salem, NJ 08079-0030
 Cathy Mansour 706/602-6389
 Fax: 706/625-6275

Milliken & Co
Milliken Carpet Div.
 201 Lukken Industrial Drive W.
 La Grange, GA 30240
 Alan L. Malis, Merchandising Mgr.
 706/880-5511
 Fax: 706/883-5906

Paradise Mills, Inc.
P.O. Box 2488
Dalton, GA 30722
Customer Service 800/338-7811 ext.
609
Fax: 706/226-9061 [Int'l.]

Pennsylvania Woven Carpet Mills, Inc.
401 E Allegheny Ave.
Philadelphia, PA 19134
M L. Embiscuso, Exec Vice Pres
215/425-5833
Fax: 215/634-2543

Porter Carpet Mills, Inc.
P.O. Box 810, Rte #1; Hackett Mill Road
Ringgold, GA 30736
Tom McMillen, Vice Pres/Sales
706/965-4355
Fax: 706/965-7067

Richmond Carpet Mills, Inc.
Rt. 1 Hackett Mill Road.; P.O. Box 669
Ringgold, GA 30736
Tom McMillen, V.P. Sales 706/935-3829
Fax: 706/965-7067

Robbins Sports Surfaces
Div. Robbins
4777 Eastern Ave.
Cincinnati, OH 45226
Cooper C. Jay, Marketing Mgr
513/871-8988
Fax: 513/871-7998

Shaw Industries, Inc.
Shaw Contract Group
P.O. Box 2128, Drop 072.42, 900 S.
Harris St.
Dalton, GA 30722
Steven Davitte 706/275-3471
Fax: 706/275-3358 [Int'l.]

United Technial Products, Inc.
960 Turnpike St.
Canton, MA 02021
Bruce G. Lampert, Vice Pres
617/821-1752
Fax: 617/821-4127

Webco: Thomas Webco Co.
509 W 3rd St.
Jamestown, NY 14701
Robert A. Thomas, Vice President
716/644-5302
Fax: 716/664-5303

World Carpets, Inc.
1 World Plaza; P.O. Box 1448
Dalton, GA 30722
William J. Waters, Jr., V.P. Marketing
706/278-8000
Fax: 706/278-9454

Wunda Weve Carpet Co.
P.O. Box 167
Greenville, SC 29602
Timothy J. Gilmore, Director Mktg.
Adv. 803/879-8000
Fax: 805/879-8009

09690 Carpet Tile

ACE Hose & Rubber Co.
1516 S. Wabash Ave.
Chicago, IL 60605
Bruce Behrstock, President
312/663-9000
Fax: 312/663-4673

Atlantic Rubber
P.O. Box 1720
Brockton, MA 02403
Jerry P. Donahue, Genl Mgr
800/695-0446
Fax: 508/580-0446

Bentley Mills
14641 E. Don Julian Road.
City of Industry, CA 91746
Sheila Berg, Sales & Mktg Admin
800/423-4709
Fax: 818/333-3103

Collins & Aikman Floor Coverings
Div. Collins & Aikman Corp.
311 Smith Industrial Blvd.
Dalton, GA 30720
Merrie M. Barnett, Special Projects
Mgr 706/259-9711
Fax: 706/259-2099

Collins & Aikman
Floorcoverings
311 Smith Industrial Blvd.
Dalton, GA 30710
Merrie Barnett 800/248-2878
Fax: 706/259-2099 [Int'l.]

Eurotex, Inc.
165 W. Ontario St.
Philadelphia, PA 19140
William C. Young 800/523-0731
Fax: 215/423-0940 [Int'l.]

Interface Flooring Systems, Inc.
Orchard Hill Road, Box 1503
La Grange, GA 30241
Tracy F. Cook, Manager/Mktg Promo.
706/882-1891
Fax: 706/882-0500

Lees Commercial Carpets
a div. of Burlington Industries, Inc.
3330 W. Friendly Ave., P.O. Box 26027
Greensboro, NC 27420-6027
Ralph Grogan 800/523-7888
Fax: 910/379-3397 [Int'l.]

Mannington Commercial
P.O. Box 30
Salem, NJ 08079-0030
Cathy Mansour 706/602-6389
Fax: 706/625-6275

Milliken & Co
Milliken Carpet Div.
201 Lukken Industrial Drive W.
La Grange, GA 30240
Alan L. Malis, Merchandising Mgr.
706/880-5511
Fax: 706/883-5906

Monsanto Contract Fibers
320 Interstate N. Pkwy.
Atlanta, GA 30339
Larry L. Gillian 404/951-7600;
800/543-5377
Fax: 404/951-7679 [Int'l.]

Pennsylvania Woven Carpet Mills, Inc.
401 E Allegheny Ave.
Philadelphia, PA 19134
M L. Embiscuso, Exec Vice Pres
215/425-5833
Fax: 215/634-2543

Shaw Industries, Inc.
Shaw Contract Group
P.O. Box 2128, Drop 072.42, 900 S.
Harris St.
Dalton, GA 30722
Steven Davitte 706/275-3471
Fax: 706/275-3358 [Int'l.]

Turtle Plastics Co.
2366 Woodhill Road
Cleveland, OH 44106
Michele K. Norton, Vice President
216/791-2100

United Technial Products, Inc.
960 Turnpike St.
Canton, MA 02021
Bruce G. Lampert, Vice Pres
617/821-1752
Fax: 617/821-4127

09698 Indoor/Outdoor Carpet

Durkan Patterned Carpet
405 Virgil Drive
Dalton, GA 30720
Patricia Durkan, Vice Pres/Sales
706/278-7037
Fax: 706/226-0360

Wearwell/Tennessee Mat Co.
1414 4th Ave. South
Nashville, TN 37210
Lisa O'Dell, Marketing Manager
615/254-8381
Fax: 615/255-4428

Webco: Thomas Webco Co.
509 W 3rd St.
Jamestown, NY 14701
Robert A. Thomas, Vice President
716/644-5302
Fax: 716/664-5303

09700 Special Flooring

Abet Inc./Abet Laminati
100 Hollister Rd.
Teterboro, NJ 07608
C. O'Donnell/Promo. Dept.
201/440-5440
Fax: 201/440-6373 [Int'l.]

Atlas Minerals & Chemicals, Inc.
Farmington Rd.
Mertztown, PA 19539
John E. Maitz, Product Sls. Mgr.
610/682-7171
Fax: 610/682-9200 [Int'l.]

Balsam Corporation
Corporate Headquarters
727 Goddard Ave.
Chesterfield, MO 63005
Jim Savoca 314/530-8200
Fax: 314/530-8287 [Int'l.]

Crossfield Products Corp.
3000 E. Harcourt St.
Rancho Dominguez, CA 90221
Dick Watt 310/886-9100; 408/245-2800
Fax: 310-886-9119/2 [Int'l.]

Degussa Corporation
4 Pearl Ct.
Allendale, NJ 07401
Polymers Dept. 201/818-3700
[Int'l.]

Environmental Coating Systems Inc.
3321 S. Susan St.
Santa Ana, CA 92704
Judy Josephson/Marketing
714/641-1340
Fax: 714/641-7006 [Int'l.]

GoldenLook International, Inc.
3401 House Anderson Rd.
Euless, TX 76040
Bruce R. Bolzenthal 817/540-1900;
800/433-5397
Fax: 817/545-5600 [Int'l.]

Harris Specialty Chemicals, Inc.
formerly Hydrozo, Inc.
8570 Phillips Hwy. #108
Jacksonville, FL 32256
Customer Service 800/322-7825
Fax: 904/828-4992 [Int'l.]

Innovative Building Products
P.O. Box 425
Ft. Worth, TX 76101
Steve Weddle/Natl. Sales 800/932-2263
Fax: 817/390-2404

Lodestar, Statements in Stone
231 E. 58th St.
New York, NY 10022
Stewart Ritwo 212/755-1818
Fax: 212/755-1828 [Int'l.]

Mateflex-Mde Corp.
1712 Erie St.
Utica, NY 13502
Sales 800/926-3539
Fax: 315/735-4372 [Int'l.]

Pawling Corporation
Standard Products Div. *
Borden Lane
Wassaic, NY 12592
Michael Cunningham 800/431-3456
Fax: 800/451-2200 [Int'l.]

Thoro System Products
a Part of Harris Specialty Chemicals, Inc.
8570 Phillips Hwy., Ste. 101
Jacksonville, FL 32256
Matt Stoops/Communications Dept.
800/327-1570
Fax: 904-828-4991/92

3M
Construction Markets Div.
 3M Ctr. 225-4S-08, P.O. Box 3225
 St. Paul, MN 55133-3225
 Barb Forrester 800/480-1704
 Fax: 612/736-0611 [Int'l.]

Themec Company, Inc.
 6800 Corporate Dr.
 Kansas City, MO 64120
 Cindy Denny 816/483-3400
 Fax: 816/483-3969 [Int'l.]

09770 Athletic Surfacing - Indoor

Advance Athletic Equipment, Inc.
 7070 Crater Lake Hwy.
 White City, OR 97503
 Jackie Dale 800/223-5816
 Fax: 503/773-6924 [Int'l.]

Advanced Coating Technology Div. Conica Corp.
 P.O. Box 160; 109 Conica Lane
 Harmony, PA 16037
 Ronald Nemeth, Technical Sales
 412/452-1330
 Fax: 412/452-1703

Architectural Floor Systems, Inc.
 206 Campus Drive
 Arlington Heights, IL 60004
 Dean W. Morgan, President
 708/394-3944
 Fax: 708/394-3753

Basic Coatings
 2124 Valley Drive; P.O. Box 677
 Des Moines, IA 50303
 Nanette L. Flores, Mktg Coordinator
 515/288-0231
 Fax: 515/288-0615

California Products, Corp.
 169 Waverly St.
 Cambridge, MA 02139
 Paula A. Berberian, Dir/Adv.
 617/547-5300
 Fax: 617/547-6934

Carlisle Tire & Rubber Co. Surfacing Products Div.
 P.O. Box 99
 Carlisle, PA 17013
 W. T. Henderson, Genl Mgr
 717/249-1000
 Fax: 717/240-4602

Connor/AGA
 251 Industrial Park Rd.
 Amasa, MI 49903
 Eileen Bentle 906/822-7311
 Fax: 906/822-7761 [Int'l.]

Dri-Dek Corp.
 2706 South Horseshoe Drive
 Naples, FL 33942
 Kim Brooks, Media Director
 800/348-2398
 Fax: 800/828-4248

Futura Coatings, Inc. Building Products Div.
 9200 Latty Ave.
 St. Louis, MO 63042
 Steve Oslica 314/521-4100
 Fax: 314/521-7255 [Int'l.]

H.P.G. International Polyflor Div.
 45 Executive Ave.
 Edison, NJ 08817
 John T. Hodges 908/248-5820
 Fax: 908/248-5830 [Int'l.]

Humane Mfg. Co.
 805 Moore St.
 Baraboo, WI 53913
 Jeff Janousek, Mktg Mgr
 608/356-8336
 Fax: 608/356-8338

Martin Surfacing, Inc.
 Bldg E. Williamson Lane
 Hunt Valley, MD 21030
 Tom H. Mitchell, Sales Manager
 800/673-2402
 Fax: 410/584-9568

Mateflex-Mde Corp.
 1712 Erie St.
 Utica, NY 13502
 Sales 800/926-3539
 Fax: 315/735-4372 [Int'l.]

MEI (Midwest Elastomers, Inc.) Sports Div.
 700 Industrial Drive; P.O. Box 412
 Wapakoneta, OH 45895
 Karen Schreiber, Customer Svc Rep
 419/738-8844
 Fax: 419/738-4411

NovaGrass International, Inc.
 2807 Walker Road; P.O. Box 21764
 Chattanooga, TN 37421
 Richard L. Burke, President
 615/499-5546
 Fax: 615/499-8882

Panel Specialists, Inc.
 306 Dodge Drive
 Temple, TX 76504
 Rob Gunn, Sales Manager
 800/947-9422
 Fax: 817/774-7222

Pawling Corporation Standard Products Div. *
 Borden Lane
 Wassau, NY 12592
 Rich Meyer 800/431-3456 ext. 384
 Fax: 800/451-2200 [Int'l.]

Peace Flooring Co., Inc.
 520 W Garland St.
 Magnolia, AR 71753
 Steve Duke, President 800/234-2510
 Fax: 501/234-5145

Promats, Inc.
 P.O. Box 508
 Ft. Collins, CO 80522
 Ken T. John, President 303/484-2500
 Fax: 303/482-7740

RCM International inc
 P.O. Box 327
 Elk River, MN 55330
 Customer Service 800/328-9203
 Fax: 612/421-4501 [Int'l.]

Robbins Lightning, Inc.
 124 E. 2nd St.; P.O. Box 440
 Maryville, MO 64468
 Patricia L. Robbins, President
 816/582-3156
 Fax: 816/582-3039

Seal Master, Inc.
 2520 S Campbell St.
 Sandusky, OH 44870
 Rick D. Noon, Dir/Mktg 419/626-4375
 Fax: 419/626-5477

Sport Court, Inc.
 939 South 700 West
 Salt Lake City, UT 84104
 Amy Sturm, Asst Nat Sls Mgr
 801/972-0260

Sports Floors, Inc.
 P.O. Box 1478
 Cartersville, GA 30120
 Don C. Wilson, President 404/386-4000
 Fax: 404/387-1543

Sports Unlimited, Inc.
 1225 North Perkins Road; P.O. Box 1207
 Stillwater, OK 74075
 Kent D Taylor, Vice Pres. 405/624-1252
 Fax: 405/624-1000

Stiles Paint Mfg, Inc.
 21595 Curtis St.
 Hayward, CA 94545
 William A. Juenger, President
 510/887-8868
 Fax: 510/887-5637

Superior Floor Co., Inc.
 803 Jefferson St.
 Wausau, WI 54401
 Patricia Shelton, Vice Pres.
 715/842-5358
 Fax: 715/848-1793

Surfacing Specialists, Inc.
 2906 N Old Rouse St.
 Pittsburgh, KS 66762
 Mary Jo Wisner, Secretary
 316/231-5844
 Fax: 316/232-2670

Taraflex Sports Flooring
 P.O. Box 925911
 Houston, TX 77292
 Christian Kuhn, Sales Mgr
 800/727-7505

Tufco International, Inc.
 Pioneer Lane
 Gentry, AR 72734
 Donald L. Cox, President
 501/736-2201
 Fax: 501/736-2947

Tuflex Rubber Products, Inc.
 4521 W Crest Ave.
 Tampa, FL 33614
 Fred Frankland, Vice Pres/Gen Mgr
 003/543-0390
 Fax: 813/875-2312

09782 Detectable/Tactile Warning Surfaces

Carsonite International
 1301 Hot Springs Road
 Carson City, NV 89706
 Peter R. Mileo, National Mktg Mgr.
 702/883-5104
 Fax: 702/883-0525

Devoo & Raynolds Co. of Grow Group, Inc.
 4000 Dupont Circle
 Louisville, KY 40207
 William C. Bower, Bus Mgr Comm Svcs
 502/897-9861
 Fax: 502/893-1444

Roppe Corp.
 P.O. Box X; 1602 N. Union St.
 Fostoria, OH 44830
 Edward G. Gregg, V.P. Sales
 419/435-8546
 Fax: 419/435-1056

Tamms Industries Div. LaPorte Const Chemics
 7405 Production Drive
 Mentor, OH 44060
 James M. Rossi, Mktg Manager
 216/974-2399
 Fax: 216/974-2395

09795 Flooring Underlayment

Louisiana-Pacific *
 P.O. Box 10266
 Portland, OR 97210
 Product Lit. No. 800/299-0028 ext. 303

09800 Special Coatings

Atlas Minerals & Chemicals, Inc.
 Farmington Rd.
 Mertztown, PA 19539
 John E. Maitz, Product Sls. Mgr.
 610/682-7171
 Fax: 610/682-9200 [Int'l.]

Creative Industries Inc. Coatings & Composites Div.
 117 W. Clearfield St., Dept. AR95
 Philadelphia, PA 19133-4298
 Customer Svc. Dept. 215/426-7766
 Fax: 215/423-7089 [Int'l.]

Degussa Corporation
 4 Pearl Ct.
 Allendale, NJ 07401
 Polymers Dept. 201/818-3700
 [Int'l.]

Dryvit Systems, Inc.
One Energy Way
West Warwick, RI 02893
Barbara Catlow, Mgr. of Mktg. Svcs.
401/822-4100
Fax: 401/822-1980 [Int'l.]

Environmental Coating Systems Inc.
3321 S. Susan St.
Santa Ana, CA 92704
Maurice Medellin/Customer Service
714/641-1340
Fax: 714/641-7006 [Int'l.]

ER Systems, Inc.
2950 Niagara Ln. North
Plymouth, MN 55447-4854
Ray Baker, Natl. Sls. Mgr.
612/550-0038; 800/403-7747
Fax: 612/550-1237

Fire Research Laboratories, Inc.
5364 Pan American Fwy. N.E.
Albuquerque, NM 87109
Marilee Alvarez/Sales Dept.
505/883-8433; 800/877-3473
Fax: 505/888-9688 [Int'l.]

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

Harris Specialty Chemicals, Inc.
formerly Hydrozo, Inc.
8570 Phillips Hwy. #108
Jacksonville, FL 32256
Customer Service 800/322-7825
Fax: 904/828-4992 [Int'l.]

Linetec
725 S. 75th Ave.
Wausau, WI 54401
Sabrina Burkhead 715/843-4100
Fax: 715/843-4107; 800/236-2589
[Int'l.]

Lord Corporation
Chemical Products Div.
2000 W. Grandview Blvd.
Erie, PA 16509
Ann Bloxdorf 814/868-3611 ext. 3561
Fax: 814/864-8060 [Int'l.]

Lorin Industries
1960 S. Roberts St., P.O. Box 766
Muskegon, MI 49443
Doug Brown 616/722-1631
Fax: 616/726-6186 [Int'l.]

Morton International, Inc.
Special Chemical
100 N. Riverside Plz.
Chicago, IL 60606-1598
Ronald Ham 312/807-3448
Fax: 312/807-3460 [Int'l.]

Sherwin-Williams Company
Stores Group
101 Prospect Ave.
Cleveland, OH 44115
Paint Data Bank 800/321-8194

Sto Corp.
Finish Systems Div.
6175 Riverside Dr., S.W.
Atlanta, GA 30331
Teri Joslyn 404/346-3666
Fax: 404/346-3119 [Int'l.]

Thoro System Products
a Part of Harris Specialty Chemicals, Inc.
8570 Phillips Hwy., Ste. 101
Jacksonville, FL 32256
Matt Stoops/Communications Dept.
800/327-1570
Fax: 904-828-4991/92

Tnemec Company, Inc.
6800 Corporate Dr.
Kansas City, MO 64120
Cindy Denny 816/483-3400
Fax: 816/483-3969 [Int'l.]

United States Gypsum Company
125 S. Franklin St.
Chicago, IL 60606
800/USG-4YOU

The Valspar Corporation
701 S. Shiloh Rd.
Garland, TX 75042
Vicki Blakley, Natl. Mktg. Mgr.
214/276-5181
Fax: 214/487-7245 [Int'l.]

ZRC® Products Company
21 Newport Ave.
Quincy, MA 02171
Steven P. Collins, CCPR, CSI
800/831-3275
Fax: 617/328-5304 [Int'l.]

09840 Fire-Resistant/Intumescent Paints

Ameron, Inc.
245 S. Los Robles Ave.
Pasadena, CA 91101
Christina Kelly, Staff Writer/Editor
818/683-4000
Fax: 818/682-4060

Architectural Surfaces, Inc./Illbruck
123 Columbia Court North
Chaska, MN 55318
Kim B. Anderson, Vice Pres
612/448-5300
Fax: 612/448-2613

Bruder: M.A. Bruder & Sons, Inc.
M.A.B. Paints
600 Reed Road
Broomall, PA 19008
Thomas A. Bruder III, Mktg Mgr
215-353-5100
Fax: 215/353-8189

Davis: James T. Davis, Inc.
3416 Candler's Mountain Road
Lynchburg, VA 24502
Mark T. Davis, President 804/846-2721
Fax: 804/847-5843

Davlin Paint Co.
P.O. Box 2308
Berkeley, CA 94702
Jon Baker, Admin Asst 510/848-2863
Fax: 510/848-1464

Glidden Paint
925 Euclid Ave.
Cleveland, OH 44115
H.G. Stollar, Mgr. Mktg Svcs
216/344-8491
Fax: 216/344-8883

KCL Projects Ltd.
Kaempfen & Associates
3202 Larkstone
Orange, CA 92669
Charles E. Kaempfen, President
714/632-1340
Fax: 714/632-1115

McCormick Paint Works Co.
2355 Lewis Ave.
Rockville, MD 20817
Thomas P. McCormick, President
301/770-3235
Fax: 301/770-9814

Moore: Benjamin Moore & Co. *
51 Chestnut Ridge Road
Montvale, NJ 07645
Reid M. Squires, Services Admin.
201/573-9600
Fax: 201/573-9046

O'Leary Paint Co.
P.O. Box 17009
Lansing, MI 48910
Edmond E. Starr, Pres 517/487-2033
Fax: 517/487-2082

Stiles Paint Mfg, Inc.
21595 Curtis St.
Hayward, CA 94545
William A. Juenger, President
510/887-8868
Fax: 510/887-5637

09860 Graffiti-resistant Coatings

All American Lockers
DeBourgh Mfg. Co.
27505 Otero Ave.
La Junta, CO 81050
Rob D. Berg, Vice Pres/Sales-Mktg
719/384-8161
Fax: 719/384-7713

Ameron, Inc.
245 S. Los Robles Ave.
Pasadena, CA 91101
Christina Kelly, Staff Writer/Editor
818/683-4000
Fax: 818/682-4060

Barrier International Corp.
1000 Kinopac Road
Lewisville, TX 75056
Sydney G. Vickers, President
214/492-1271
Fax: 214/394-0469

Belbien
Nishiyama Corp. of American
305 Northern Blvd
Great Neck, NY 11021
John Lesser, Consultant 516/466-7570
Fax: 516/466-7572

Bostik
Tile & Flooring Group
Boston St.
Middleton, MA 01949
Kenneth Moore, Industry Mgr.
508/777-0100
Fax: 508/750-1212

Bruder: M.A. Bruder & Sons, Inc.
M.A.B. Paints
600 Reed Road
Broomall, PA 19008
Thomas A. Bruder III, Mktg Mgr
215-353-5100
Fax: 215/353-8189

Chemprobe Technologies, Inc.
2805 Industrial Lane
Garland, TX 75041
Don Lampus Jr., President
214/271-5551
Fax: 214/271-5553

Devco & Reynolds Co. of Grow Group, Inc.
4000 Dupont Circle
Louisville, KY 40207
William C. Bower, Bus Mgr Comm Svcs
502/897-9861
Fax: 502/893-1444

Dumond Chemicals, Inc.
1501 Broadway
New York, NY 10036
Hy Dubin, President 212/869-6350
Fax: 212/398-0815

DuPont Co., High Performance Coatings *
1007 Market St.
Wilmington, DE 19898
Carol Hatch, Mktg Coord
302/774-9429
Fax: 302/774-6655

Flood Co., The
VIP Div.
P.O. Box 399
Hudson, OH 44236
Robert Entenman, Gen Mgr
800/356-6346
Fax: 216/650-1453

Fuller-O'Brien Paint Co.
395 Oyster Point Blvd, Ste 350
South San Francisco, CA 94080
Darryl Sweetland, Nat'l Archt'l Consul
415/871-6060
Fax: 415/871-0680

Glidden Paint
925 Euclid Ave.
Cleveland, OH 44115
H.G. Stollar, Mgr. Mktg Svcs
216/344-8491
Fax: 216/344-8883

Harris Specialty Chemicals, Inc.
formerly **Hydrozo, Inc.**
8570 Phillips Hwy. #108
Jacksonville, FL 32256
Customer Service 800/322-7825
Fax: 904/828-4992 [Int'l.]

Hawkins Traffic Safety Supply
Div. of Hawkins Co., Inc.
1255 Eastshore Highway
Berkeley, CA 94710
Hawkins L. Norman Jr, President CEO
800/772-3995
Fax: 510/525-2861

HMK Stone Care System
2585 Third St.
San Francisco, CA 94107
Detlev Wolske, Pres. 415/647-3086
Fax: 415/647-3089 [Int'l.]

Hydrozo/Jeene, Inc.-Ucrete
Div. Harris Specly Chem, Inc.
8570 Phillips Highway, Ste 108
Jacksonville, FL 32256
Ann M. Erney, Asst. Product Mgr.
904/828-4900
Fax: 904/828-4990

L & M Construction Chemicals, Inc.
14851 Calhoun Road
Omaha, NE 68152
Greg Schwietz, President 402/453-6600
Fax: 402/453-0244

Moore: Benjamin Moore & Co. *
51 Chestnut Ridge Road
Montvale, NJ 07645
Reid M. Squires, Services Admin.
201/573-9600
Fax: 201/573-9046

O'Leary Paint Co.
P.O. Box 17009
Lansing, MI 48910
Edmond E. Starr, Pres 517/487-2033
Fax: 517/487-2082

OKON, Inc.
6000 W 13th Ave.
Lakewood, CO 80214
Jennifer H. Nellis, Sales Support Mgr.
303/232-3571
Fax: 303/232-3573

Pacific Polymers, Inc.
12271 Monarch St.
Garden Grove, CA 92641
Kevin M. Case, Manager 714/898-0025
Fax: 714/898-5687

Pefco, Inc.
3207 Labore Road
St. Paul, MN 55110
Allen A. Johnson, President
612/484-1814
Fax: 612/484-2298

Rainguard Products Co.
818 W. Hyde Park Blvd
Inglewood, CA 90302
Lee J. Koelfgen, President
310/671-9100
Fax: 310/671-9333

Scofield: L. M. Scofield Co.
6533 Bandini Blvd
Los Angeles, CA 90040
Denise D. Kushner, Communications
Manag 213/723-5285
Fax: 213/722-6029

Seal-Krete, Inc.
310 Gandy Road, P.O. Box 1527
Auburndale, FL 33823
Tricia S. Nettleton, Public Relations
813/967-1535
Fax: 813/965-2326

Seton Name Plate Co.
20 Thompson Road; P.O. Box 1331
Branford, CT 06504
Dana Beaupre, Prod. Manager
203/488-8059
Fax: 800/788-4114

Sherwin-Williams Company
Stores Group
101 Prospect Ave.
Cleveland, OH 44115
Paint Data Bank 800/321-8194
Fax: 800/788-4114

Specialty Coatings & Chemicals, Inc.
7360 Varna Ave.
North Hollywood, CA 91605
W. Daniel Ernt, Vice President
213/875-0232
Fax: 818/764-8669

Steelcote Mfg. Co.
1 Steelcote Square
St. Louis, MO 63103
Sally Acey, Sales Coord 314/771-8053
Fax: 314/771-7581

Stonhard Inc.
1 Park Ave. P.O. Box 308
Maple Shade, NJ 08052
Meghan Clendenny, Marketing
Manager 609/779-7500
Fax: 609/779-0638

Tiger Drylac U.S.A., Inc.
1251 E. Belmont St.
Ontario, CA 91761
Ute G. Wallner, Marketing Mgr.
909/930-9100
Fax: 909/980-8461

Viking Paints, Inc.
100 W. 78th St.
Richfield, MN 55423
John A. Eriksen, Owner 612/866-1212
Fax: 612/866-5821

Vitrocem Division of Bithell
Bithell, Inc.
1004 E. Edna Place
Covina, CA 91724
Gordon L. Bithell, President
818/331-2292
Fax: 818/339-4588

09900 Painting Materials

Allied Mfg. Co., Inc.
3100 S. Glenn
Springfield, MO 65807
Norman L. Hill, Pres 417/887-8220
Fax: 417/886-9432

Anchor Paint Mfg. Co., Inc.
2323 Cantrell Road
Little Rock, AR 72202
Paul E. Wynne, Store manager
501/374-2852
Fax: 501/374-5045

Bruning Paint Co.
601 S. Haven St.
Baltimore, MD 21224
Kenneth M. Kundsens, Vice Pres Mktg
410/342-3636
Fax: 410/675-0368

Cabot Stains
100 Hale St.
Newburyport, MA 01950
Customer Service 800/877-8246
Fax: 800/998-3299 [Int'l.]

Color Div.
Ferro Corp.
4150 E 56th St.
Cleveland, OH 44101
H.E. Sarvis 216/641-8580
Fax: 216/641-8831

Con-Lux Coatings, Inc.
226 Talmadge Road
Edison, NJ 08817
Douglas G. Reiter, Tech Svc Mgr
908/287-4000
Fax: 908/287-9288

Corlin Paint
1950 Whitman Ave.
Chico, CA 95928
Donald E. Niles, President
916/345-9595
Fax: 916/345-3589

Coronado Paint Company
308 Old County Rd.
Edgewater, FL 32132
James M. Fitzpatrick/Technical Svcs.
904/428-6461
Fax: 904/427-7130 [Int'l.]

Creative Industries Inc.
Coatings & Composites Div.
117 W. Clearfield St., Dept. AR95
Philadelphia, PA 19133-4298
Customer Svc. Dept. 215/426-7766
Fax: 215/423-7089 [Int'l.]

Davis: James T. Davis, Inc.
3416 Candler's Mountain Road
Lynchburg, VA 24502
Mark T. Davis, President 804/846-2721
Fax: 804/847-5843

Devoe & Reynolds Company
4000 DuPont Cir.
Louisville, KY 40207
Bill Bower/Mktg. Dept. 800/654-2616
Fax: 502/893-1444

DuPont Co., High Performance
Coatings *
1007 Market St.
Wilmington, DE 19898
Carol Hatch, Mktg Coord
302/774-9429
Fax: 302/774-6655

Easterday Paint & Chemical Co., Inc.
1306 E. Bolivar Ave.
St. Francis, WI 53235
Rose M. F. Schmidt, Vice President
414/483-8177
Fax: 414/483-8177

ELF Atochem NA, Inc.
Finishes
2000 Market St.
Philadelphia, PA 19103-3222
Jack Mohnacs 800-KYNAR500
Fax: 215/419-7497 [Int'l.]

Fire Research Laboratories, Inc.
5364 Pan American Fwy. N.E.
Albuquerque, NM 87109
Marilee Alvarez/Sales Dept.
505/883-8433; 800/877-3473
Fax: 505/888-9688 [Int'l.]

Fuller-O'Brien Paint Co.
395 Oyster Point Blvd, Ste 350
South San Francisco, CA 94080
Darryl Sweetland, Nat'l Archt'l Consul
415/871-6060
Fax: 415/871-0680

The Glidden Company
Paint Stores Div.
925 Euclid Ave., 9th Fl.
Cleveland, OH 44115
Bernice Bolek, Mgr. PR 216/344-8140
Fax: 216/344-8150 [Int'l.]

Industrial Coatings, Inc.
3333 10th Ave. N
Birmingham, AL 35234
Donald R. Matthews, Dir Sales & Mktg
800/284-1029
Fax: 205/324-6942

Keeler & Long, Inc.
856 Echo Lake Road
Watertown, CT 06795
Curtis L. Hickcox, Director/Sales &
Mgr 203/274-6701
Fax: 203/274-5857

Kelley Technical Coatings, Inc.
1445 S 15th St.
Louisville, KY 40210
Brink Spruill, Vice Pres/Mktg
502/636-2561
Fax: 502/635-5170

Lilly Industries, Inc.
733 S. West St.
Indianapolis, IN 46225
William Dorris, VP Mktg.
317/687-6707
Fax: 317/687-6710 [Int'l.]

Lord Corp.
Div. Industrial Coatings Div.
2000 W. Grandview Blvd; P. O. Box
10038
Erie, PA 16514
B Q. Whitehair, Manager Adv.
814/868-3611

Matthews Paint Co.
8201 100th St.
Kenosha, WI 53142
Constance Matthews, Treasurer
800/323-6593
Fax: 414/947-0444

Moore: Benjamin Moore & Co. *
51 Chestnut Ridge Road
Montvale, NJ 07645

OKON, Inc.
6000 W 13th Ave.
Lakewood, CO 80214
Jennifer H. Nellis, Sales Support Mgr.
303/232-3571
Fax: 303/232-3573

Palm Beach Plastics, Inc.
400 Royal Commerce Road
Royal Palm Beach, FL 33411
Paul R. Ulliman, President
407/798-8378
Fax: 407/795-4218

Perry & Derrick Co., The
2510 Highland Ave.
Cincinnati, OH 45212
Everett J. Joles, VP Sales
513/351-5800
Fax: 513/351-3299

Polomys
Div. Surface Prote Indus Int'l
400 Charter Way
North Billerica, MA 01862
Ellen S. Pollens, Mktg Specialist
508/663-0050
Fax: 508/663-2885

PPG Architectural Finishes
One PPG Pl.
Pittsburgh, PA 15272

Pratt & Lambert Paints
P O Box 22
Buffalo, NY 14240
John T. Yeager III, Manager Spec
Systems 800/289-7728
Fax: 716/877-9646

Rust-Oleum Corp.
11 Hawthorne Parkway
Vernon Hills, IL 60061
James K. O'Malley, VP Sales
708/816-2288
Fax: 708/816-2272

Sandstrom Products Co.
224 Main
Port Byron, IL 61275
Rick J. Hartsock, President
309/523-2121
Fax: 309/523-3912

Sherwin-Williams Company
Stores Group
101 Prospect Ave.
Cleveland, OH 44115
Paint Databank 800/321-8194
Fax: 216/566-1392

Shuford Mills Tape Division
Shuford Mills
1506 Highland Ave.; P.O. Box 1530
Hickory, NC 28601
Clay Creech, Markets & Pmts Mgr.
704/322-2700
Fax: 704/322-5583

Singlair PAINT Co.
Div. Insilco Corp.
6100 S. Garfield Ave.
Los Angeles, CA 90040
Gordon S. Rushforth, Mgr Archt'l
Consult 213/888-8888
Fax: 213/722-9986

Sonneborn Building Products
889 Valley Park Drive
Shakopee, MN 55379
Ann Turner, Mgr Communications.
612/496-6050
Fax: 612/496-6058

Southern Coatings, Inc.
A Pratt & Lambert Co.
P.O. Box 160
Sumter, SC 29151
Reid Beebe, Adv Mgr 803/775-6351
Fax: 803/775-7666

Tiger Drylac U.S.A., Inc.
1251 E. Belmont St.
Ontario, CA 91761
Ute G. Wallner, Marketing Mgr.
909/930-9100
Fax: 909/980-8461

Tuff-Kote Co., Inc.
210 Seminary Ave.
Woodstock, IL 60098
Jess W. Lobdell, President
815/338-2006
Fax: 815/338-9105

United States Gypsum Company
125 S. Franklin St.
Chicago, IL 60606
800/USG-4YOU

The Valspar Corporation
701 S. Shiloh Rd.
Garland, TX 75042
Vicki Blakley, Natl. Mktg. Mgr.
214/276-5181
Fax: 214/487-7245 [Int'l.]

Viking Paints, Inc.
100 W. 78th St.
Richfield, MN 55423
John A. Eriksen, Owner 612/866-1212
Fax: 612/866-5821

Yenkin-Majestic Paint Corp.
1920 Leonard Ave.
Columbus, OH 43236
Martin Hassell, Exec Vice Pres
800/848-1898
Fax: 614/253-8414

Zolatone
Div. Surface Prot Ind Int'l
400 Charter Way
North Billerica, MA 01862
Ellen S. Pollens, Mktg Specialist
508/663-0050
Fax: 508/663-2885

09940 Lead Paint Encapsulant

International Protective Coatings Corp.
725 Carol Ave.
Oakhurst, NJ 07755
Maureen Campion, Mktg Director
908/531-3667
Fax: 908/531-5192

Proko Industries, Inc.
18601 LBJ Freeway, Ste 400
Mesquite, TX 75150
Kenneth W. Bennett, Mktg Mgr.
214/681-9261
Fax: 214/279-1983

09950 Wall Coverings

Arc-Com Fabrics, Inc.
33 Ramland South
Orangeburg, NY 10962
Jeff Layne, Pres. 914/365-1100
Fax: 914/365-1285 [Int'l.]

Architectural Products By Outwater, L.L.C.
52 Passaic St.
Wood Ridge, NJ 07075
Carolyn McCrystall, Gen. Mgr.
800/835-4400
Fax: 800/835-4403 [Int'l.]

Brejtus Enterprises, Inc.
410 S. Madison Dr., Ste. 1
Tempe, AZ 85281
Bob Hysen, Acct. Mgr. 602/731-9899
Fax: 602/731-9469 [Int'l.]

Carnegie
110 N. Centre Ave.
Rockville Center, NY 11570
516/678-6770
Fax: 516/678-6848 [Int'l.]

Construction Specialties, Inc.
Box 380, Rte. 405
Muncy, PA 17756
Interior Products Group 717/546-5941
Fax: 717/546-5169 [Int'l.]

Crossfield Products Corp.
3000 E. Harcourt St.
Rancho Dominguez, CA 90221
Brad Watt 310/886-9100; 408/245-2800
Fax: 310-886-9119/2 [Int'l.]

Crown Corporation, NA
1801 Wynkoop St., Ste. 235
Denver, CO 80202
Customer Service 800/422-2099
Fax: 303/292-1933 [Int'l.]

DesignTex Fabrics, Inc.
56-08 37th Ave.
Woodside, NY 11377
Local Sls. Rep. 800/221-1540
[Int'l.]

Environmental Graphics
717 S. 5th St.
Hopkins, MN 55343
Steve Madsen/Sales 800/328-3869
Fax: 800/328-9349 [Int'l.]

Eurotex, Inc.
165 W. Ontario St.
Philadelphia, PA 19140
William C. Young 800/523-0731
Fax: 215/423-0940 [Int'l.]

F. S. Contract
the commercial div. of F. Schumacher & Co.
79 Madison
New York, NY 10016
Mary Kay Baldwin 800/572-0032
Fax: 212/213-7734

Flexi-Wall Systems
208 Carolina Dr., P.O. Box 89
Liberty, SC 29657-6089
Nancy West/Customer Svc. Dept.
800/843-5394; 803/843-3104
Fax: 803/843-9318 [Int'l.]

Forbo Industries, Inc.
P.O. Box 667, Maplewood Dr., Humboldt
Ind. Park
Hazleton, PA 18201
Julie Landis/Merchandising
717/450-0201
Fax: 717/450-0258 [Int'l.]

Forbo Wallcoverings
3 Killdeer Ct.
Bridgeport, NJ 08014
Brian Bell 609/467-0200
Fax: 609/467-4880 [Int'l.]

Forms & Surfaces
Box 5215
Santa Barbara, CA 93150
Customer Service 800/451-0410
Fax: 805/684-8620 [Int'l.]

General Wallcoverings
10 Bloomfield Ave.
Pine Brook, NJ 07058
Commercial Cust. Svc. 800/922-0500
ext. 4821
Fax: 201/882-4673

H.P.G. International
Polyflor Div.
45 Executive Ave.
Edison, NJ 08817
John T. Hodges 908/248-5820
Fax: 908/248-5830 [Int'l.]

J.M. Lynne Co., Inc.
59 Gilpin Ave.
Smithtown, NY 11787
Customer Service 516/582-4300
Fax: 516/582-4112 [Int'l.]

Maharam
P.O. Box 6900, 45 Rasons Ct.
Hauppauge, NY 11788
Customer Service 800/645-3943
Fax: 516/582-3612 [Int'l.]

Nishiyama Corporation of America
305 Northern Blvd.
Great Neck, NY 11021
Kazuo Kikuchi 516/466-7570
Fax: 516/466-7572 [Int'l.]

Snap-Tex Systems, Inc.
84 Reservoir Park Dr.
Rockland, MA 02370
Michelle Georgs, VP, Sls. & Mktg.
800/762-7875
Fax: 617/878-8130 [Int'l.]

Sto Corp.
Finish Systems Div.
6175 Riverside Dr., S.W.
Atlanta, GA 30331
Teri Joslyn 404/346-3666
Fax: 404/346-3119 [Int'l.]

Stretch Wall Installations/Fabrics & Snap Loc
42-03 35th St.
Long Island City, NY 11101
Harry Widoff 718/729-2020 ext. 232
Fax: 718/729-2941 [Int'l.]

Tasso Wallcovering
1239 E. Newport Ctr. Dr. #118
Deerfield Beach, FL 33442
Dick Roos, Pres. 800/888-2776
Fax: 305/429-8208 [Int'l.]

Richard E. Thibaut, Inc.
480 Frelinghuysen Ave.
Newark, NJ 07114
Stacy Senior 201/643-1118
Fax: 201/643-3133 [Int'l.]

09985 Prefinished Panels - Interior

Adams: Nelson Adams Div.
A Lawler Corporation
180 N. Sherman Ave.
Corona, CA 91720
Mark A. Lawler, Pres/CEO
909/340-2800
Fax: 909/340-2885

Alliance America
P.O. Box 920488
Norcross, GA 30092
Customer Service 404/447-5043
Fax: 404/446-5951

Alliance America
Div. Alliance International
4888 South Old Peachtree Road; P.O.
Box 920488 (30092)
Norcross, GA 30071
Joseph M. Krusienski, Product Mgr.
800/631-4514
Fax: 404/446-5951

California Redwood Association
405 Enfrete Dr.
Novato, CA 94949
Pamela Allsebrook, Publicity Mgr.
415/382-0662
Fax: 415/382-8531

Construction Specialties, Inc.
Box 380, Rte. 405
Muncy, PA 17756
Interior Products Group 717/546-5941
Fax: 717/546-5169 [Int'l.]

CoreGuard, Inc.
203 River Trail
Bay City, MI 48706
Rob Baker 517/686-3077
Fax: 517/686-7508 [Int'l.]

Dunmon Corp.
2050 Congressional Drive
St. Louis, MO 63146
Donald Ude, Regional Sales Mgr.
314/567-1551
Fax: 314/432-6103

Essi Acoustical Products Co.
11740 Berea Road
Cleveland, OH 44111
Mark S. Essi, President 216/251-7888
Fax: 216/251-9933

Forms & Surfaces
Box 5215
Santa Barbara, CA 93150
Customer Service 800/451-0410
Fax: 805/684-8620 [Int'l.]

Gage Corporation, Int.
803 S. Black River St.
Sparta, WI 54656
Hans Schroeder/Customer Service
800/786-4243
Fax: 608/269-7622 [Int'l.]

Georgia-Pacific Corp.
133 Peachtree St., N.E.
Atlanta, GA 30303
800-BUILD-GP

Homasote Co.
P.O. Box 7240; Fernwood Road
West Trenton, NJ 08628
Kathy Pappano, Sls of Mgr
609/883-3300
Fax: 609/530-1584

Marlite
202 Harger St.
Dover, OH 44622
Sherry Mason, Mktg. Svcs. Supvr.
216/343-6621
Fax: 216/343-7296 [Int'l.]

Mitsubishi Chemical America, Inc.
Composite Material Div.
1214 Progressive Dr., Ste. 101
Chesapeake, VA 23320
W. Lee Fry 800/422-7270
Fax: 800/548-3551 [Int'l.]

N.E.G. America Inc.
Architectural Products Div.
650 E. Devon, Ste. 110
Itasca, IL 60143
Technical Rep./Architectural Prod.
800/733-9559
Fax: 708/285-8510 [Int'l.]

Tri-Adco Mfg. Corp.
5644 N. 53rd Ave.
Glendale, AZ 85301
G. E. Miller, President 602/842-1204

Triarch Industries
10605 Stebbins Circle
Houston, TX 77043
Bruce R. Wingate, Vice President
713/468-0202
Fax: 713/468-3102

United States Gypsum Company
125 S. Franklin St.
Chicago, IL 60606
800/USG-4YOU

Virginia Metal Industries, Inc.
P.O. Box 709
Orange, VA 22960
David P. Hoyt, Pres. & CEO
703/672-2800
Fax: 703/672-3158

09986 Sanitary Wall & Ceiling Panels

Barrisol North American, Inc.
1340 Depot St. Suite 110
Cleveland, OH 44116
Robert E. Schilling, Vice Pres.
216/331-0485
Fax: 216/331-2232

Capaul Corp.
1308 Division St.
Plainfield, IL 60544
David Dall, Vice Pres 815/436-8500
Fax: 800/444-5066

Conwed *
1205 Worden Ave. E.
Ladysmith, WI 54848
Don Fitterer 800/932-2383
Fax: 800/833-4798 [Int'l.]

Essi Acoustical Products Co.
11740 Berea Road
Cleveland, OH 44111
Mark S. Essi, President 216/251-7888
Fax: 216/251-9933

Fabri-Trak Systems
Div. Unique Concepts, Inc.
59 Willet St.
Bloomfield, NJ 07003
Susan Baslow, President 201/748-6331
Fax: 201/748-8250

H.P.G. International
Polyflor Div.
45 Executive Ave.
Edison, NJ 08817
John T. Hodges 908/248-5820
Fax: 908/248-5830 [Int'l.]

Marlite
202 Harger St.
Dover, OH 44622
Sherry Mason, Mktg. Svcs. Supvr.
216/343-6621
Fax: 216/343-7296 [Int'l.]

Metal Building Interior Products
5309 Hamilton Ave.
Cleveland, OH 44114
Laura Grabowsky, Adv Mgr
216/431-6400
Fax: 216/431-9000

Nudo Products, Inc.
1500 Taylor Ave.
Springfield, IL 62703
Samuel Nudo Jr, Vice President
217/528-5636
Fax: 217/528-8722

Tufco International, Inc.
Pioneer Lane
Gentry, AR 72734
Donald L. Cox, President
501/736-2201
Fax: 501/736-2947

09990 Finish Adhesives

Mapei Corporation *
1350 Lively Blvd.
Elk Grove Village, IL 60007
800-42-MAPEI
Fax: 708/364-4586

09997 Paint Removal Products

American Polywater
P.O. Box 53
Stillwater, MN 55082
Chris Jonnes, VP 612/430-2270
Fax: 612/430-3634

Crawford Laboratories, Inc.
4165 S. Emerald Ave.
Chicago, IL 60609
Sophia A. Daukus, Sales Mktg
312/376-7132
Fax: 312/376-0945

Dumond Chemicals, Inc.
1501 Broadway
New York, NY 10036
Hy Dubin, President 212/869-6350
Fax: 212/398-0815

Get the FiberBond® Advantage — Fiber-Reinforced Gypsum Wallboard Panels

Louisiana-Pacific's FiberBond® Fiber-Reinforced Gypsum wallboard panels outperform conventional gypsum wallboard in residential, commercial, and industrial applications.

FiberBond wallboard panels are designed for use on interior walls and ceilings in both standard and fire-rated applications, where extra durability is required. Recycled cellulose fiber and gypsum are blended throughout the panel, resulting in a stronger, more solid panel that resists denting, breaking, and puncturing.

To further enhance FiberBond's impact resistance, we applied a layer of fiberglass mesh to one side of our wallboard panels to create **FiberBond VHI** (very high impact) wall panels. This

added durability makes them ideal for high-traffic areas.

Advantages. FiberBond has no fragile paper surfaces that can bubble or blister. It resists surface abrasion and impact damage, providing less damage during construction and reduced maintenance in the future. FiberBond also offers increased load-carrying capacity in engineered shear wall applications. Its uniform strength provides superior nail, screw, and adhesive-holding ability that virtually eliminates fastener pops. The smooth, even surface provides a base for a variety of wall covering, while the superb adhesion properties make it an excellent substrate for wall and ceiling tile installations.

Code Approvals. All FiberBond wallboard panels are fire-resistant and have a Class 1 rating for flame spread, smoke development, and fuel

contribution when tested in accordance with ASTM E84 and CAN/ULC-S102. The basic 1/2" (12.7mm) and 5/8" (15.9mm) wallboard and VHI panels have been cleared for use in New York City and carry SBCCI Compliance Report No. 9236 and BOCA Evaluation Report No. 91-13.

Specifications. FiberBond wallboard and VHI panels are available in three thicknesses: 3/8" (9.5mm), 1/2" (12.7mm), and 5/8" (15.9mm). Standard width is 48" (1220mm) with lengths of 8', 9', 10', and 12' (2440mm, 2743mm, 3048mm, and 3658mm, respectively). Oversize panels up to 8' x 24' are available upon request. FiberBond exterior wall sheathing is also available.

LP Louisiana-Pacific
Doing something about it.™



Free Literature and Samples:

For a free brochure describing the FiberBond family of fine wallboard and related products from Louisiana-Pacific, please call 800-299-0028, Ext. 304. Customer Service, Louisiana Pacific, P.O. Box 10266, Portland, OR 97210.

For Technical Information:

Louisiana-Pacific
Chicago, IL
708-517-8833 fax: 708-517-8870
Louisiana-Pacific
Port Hawkesbury, Nova Scotia, Canada
902-625-3070 fax: 902-625-3347

For product details, refer to Catalog 09250/LOU in Sweet's
For a local Louisiana-Pacific rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6614
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Thin Stone Systems: Flooring

Marble Technics's lightweight stone flooring of natural granite, marble, or limestone.

Using patented technology from Tecnomaiera of Italy, a block of natural stone is sliced into ultra-thin $\frac{1}{4}$ " full-size sheets and reinforced or impregnated with a high performance epoxy that bonds a mesh of fiberglass or steel to the stone. The resulting product — **RS Stone** — provides elegant solutions to many diverse applications.

The advantages of RS Stone flooring include:

- It is ultra-thin — only $\frac{5}{16}$ " thick.
- It is unusually strong, lightweight, and easily handled.
- It can be used in large dimensions with thin-set

installation methods.

- Where a large, rigid, extra-strong floor panel is required, it can be laminated in a steel-backed ISO Panel with a thickness of $\frac{1}{2}$ " and dimensions up to 4' x 8'.

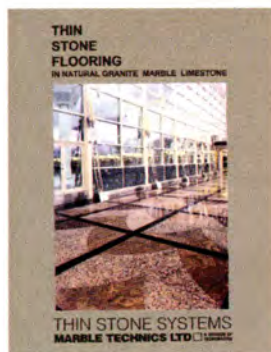
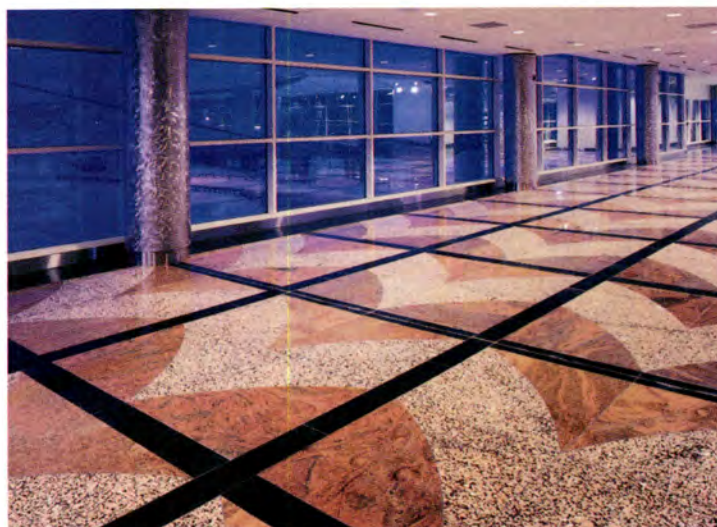
- And it is very useful for retrofit or renovation projects where space and height limitations are crucial.

Technical characteristics. The patented RS reinforcing process transforms the brittle natural stone into a material much stronger than its original state. The flexural strength (ASTM C880) exceeds 9,000 psi, more than eight times that of unreinforced stone. The compressive strength (ASTM C170) exceeds 50,000 psi, more than three times that of most unreinforced stones. The Tile Council of America has conducted its "Robinson

Floor Test" (ASTM C627) on $\frac{5}{16}$ " thick RS Granite and assigned its highest possible rating — "EXTRA HEAVY" — which denotes usage suitable for heavy-duty, high-impact industrial uses.

Dimensions and details. RS Panels are suitable for custom flooring in any dimension up to 4' x 4' and ISO Panels can be used even larger — up to 4' x 8'. To avoid lippage on these larger panels, a patented two-piece plastic leveling device named the LASH Clip is used to control the joints between panels and maintain a level floor. This device greatly simplifies and speeds installation.

THIN STONE SYSTEMS MARBLE TECHNICS LTD



Free Literature:

An informative 4-page brochure covering RS Flooring is available from Marble Technics Ltd. which presents photographs of actual installations, schematic detail drawings, and a suggested short-form specification.

To receive a copy of the brochure, call Francis Cox at 212-750-9189 or fax your request to 212-319-8349.

For Additional Information and Literature Contact:

Francis Cox, Marble Technics Ltd.

150 East 58th Street, New York, NY 10155

212-750-9189 fax: 212-319-8349

Michael Warren, Marble Technics Ltd.

241 West Parkway, Pompton Plains, NJ 07444

201-831-8094 fax: 201-831-1944

Secure and Durable Metal Ceilings from Interfinish

Interfinish is a division of Chicago Metallic Corporation that manufactures decorative metal ceiling systems and specialty products.

As a result of the acquisition of Alcan Building Products' Ceiling Division, Interfinish is a combination of Chicago Metallic's 100 years of experience in manufacturing building products, and Alcan's proven metal ceiling systems. Our dedication and commitment to excellence extends to Interfinish with its strong focus on design, quality, and service. For example:

METALINE Security Ceiling Systems.

The perfect solution for the architect or designer when the job needs to combine durability and security without compromising aesthetics.

This system is engineered to stand up to abuse and high pressure or steam cleaning -- requirements that are imperative in correctional facilities, hospitals, labs, cafeterias, and clean rooms. For supervised facilities, METALINE provides access only through designated door panels designed to "lock" to the grid framing system.

Panels available in 1' x 2', 2' x 2', 1' x 4", or 2' x 4" sizes. • May be specified in 18 or 20 gauge steel or heavy-duty aluminum. • Can be filled with insulation to meet acoustical requirements.

• Accommodates light fixtures, air handling units, and access doors. • Compression struts available.

• T-bar grid allows for easy installation.

SECURLINE Security Plank Ceiling System.

Addresses the durability, acoustic quality, and tamper resistance issues critical to

secure ceiling installations. SECURLINE consists of a series of strong, interlocking planks designed to be tamper resistant and restrict ceiling access. Perforated planks used with acoustical insulation reduce high noise levels.

• Comes with a white baked enamel finish that is durable and easy to maintain. Other finishes are also available. • Steel thicknesses from 14 to 20 gauge and heavy-duty 0.040" aluminum meet individual strength and environmental requirements. • 2' x 2' and 2' x 4' access panels, light fixture and air diffuser door assemblies are also available.



Free Literature:

This colorful, handsomely illustrated catalog provides more details on the complete line of Interfinish metal ceilings and specialty products. Also available on request are detailed product guides on each Interfinish ceiling system.

For Additional Information and Literature Contact:

Karol Scott or Buck Rosenfield
Interfinish
9901 S. 76 Avenue
Bridgeview, IL 60455-9978
800-560-5758 fax: 800-560-5759

For product details, refer to Catalog 09500/INT in Sweet's
For a local Interfinish rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9064.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Mannington Commercial Flooring Options

Here's your single source for a full line of choices: Sheet Vinyl, Vinyl Composition Tile, Modular Carpet, 6 Foot Carpet and Broadloom Carpet.

At Mannington Commercial, we want any environment you're creating to be as grand, intimate, elegant, austere, spare or spectacular as you do. That's why we offer so many options. No other single source in the flooring industry provides so much variety when it comes to color, texture, design and style. And all options have been designed to work together and complement each other.

Our **sheet vinyl flooring** is designed with extra-thick wearlayers for added performance and beauty. It offers excellent stain resistance. And the heat-welded or chemical-welded

seams make this product ideal for sanitary or "clean room" environments.

Well suited for high traffic areas, our **vinyl composition tiles** feature a through-pattern construction that makes them extraordinarily durable. And we offer the broadest color selection in the industry.

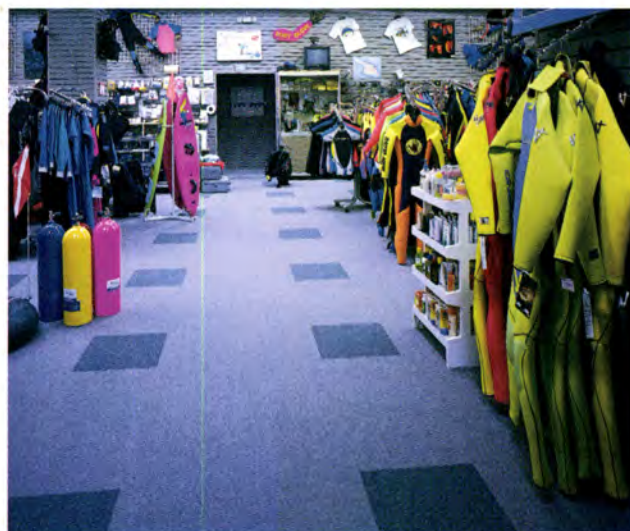
Mannington's **modular carpet** is designed for maximum ease of installation. The carpet tiles provide minimal disruption of work flow, and individual tiles can be easily replaced. The tiles also allow you to mix colors, patterns, and textures for unique designs.

Our **6 foot carpet** is moisture impervious — an important consideration for healthcare and institutional applications. Ideal for most corridors, this carpet is also the only soft surface flooring

that offers weldable seams. And, like the modular carpet, it provides ease of handling in high rise situations.

Finally our **broadloom carpet** is perfect for flooring with graphic patterns because it requires fewer seams. Direct glue installed in most commercial areas, this carpet also provides value engineering.

Service Options. From the planning stage through installation and beyond, Mannington also offers a wide range of service options to make sampling and specifying convenient.



For Additional Information and Literature Contact:

Michael Pinkowski
Mannington Resilient Floors,
P.O. Box 30, Salem, NJ 08079
M. Catherine Mansour
Mannington Carpets
1844 U.S. Highway 41 S.E., Calhoun, GA 30703
Or call Toll Free 800-241-2262

For product details, refer to Catalog 09650/MAN in Sweet's
For a local Mannington Commercial rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0736.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Xorel Fabrics . . . For Interior Public Spaces

Introduced in 1981 after seven years of research and testing, Xorel fabrics have revolutionized the interiors of public buildings.

By combining performance qualities essential for high traffic areas with the aesthetics of woven textiles, Xorel has become the No.1 solution to the old quandary, "What can I specify for public spaces other than paint and vinyl?"

Paperbacked or unbacked, Xorel fabrics are ideal for both vertical surfaces and upholstered furniture.

Xorel yarns reflect light with varying intensity, creating silk-like textures that move from subtly lustrous to iridescent. Some see Xorel as utilitarian and performance-oriented, while others

consider it simply a beautiful textile for use in private offices, conference rooms, suites, and other less-trafficked spaces.

For a textile that is so dramatically beautiful, Xorel is one of the most **durable and easily maintained** fabrics ever woven. Xorel's yarns are naturally non-absorbent and therefore permanently repel liquid stains without added finishes.

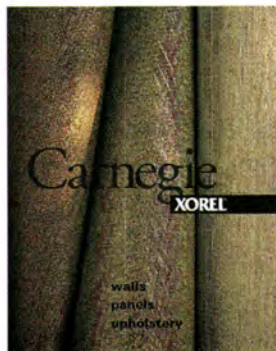
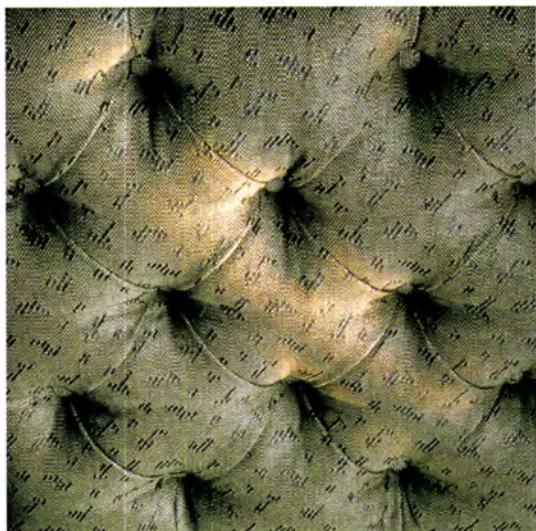
In the Wyzenbeek abrasion test, Xorel showed no wear after 300,000 double rubs, when the test was stopped. Tensile and tear strength exceed the minimum heavy-duty requirements many times over. Xorel is also **self-healing** so that even a puncture made with a pen can be closed without damage. Xorel's anti-bacterial, anti-fungal and anti-staph nature makes it **ideal for hospi-**

tals and other medical facilities.

Xorel also . . . is so colorfast it **resists fading** for up to ten years . . . is **acoustically transparent** and dimensionally stable, making it ideal for panel systems . . . passes every major vertical flame retardancy test . . . qualifies for Class A and Class 1 areas . . . and has **passed stringent toxicity tests** for both fire and off-gassing.

With years of experience behind it, Xorel has an unmatched record of performance and reliability in thousands of projects around the world. Xorel is a textile without equal in the field that it pioneered.

Carnegie



Free Literature:

A portfolio of detailed information and handsomely photographed project summaries that attest to Xorel's outstanding record

- 108 page test booklet with copies of all lab tests.
- Sample reference folders with swatches of 168 standard colorways.

For Additional Information:

North America: Carnegie

110 North Centre Avenue, Rockville Centre, NY 11570
800-727-6770 fax: 516-678-6848

Europe and Far East: Creation Bauman

4900 Langenthal, Switzerland
Tel: 41-63-22-6262 fax: 41-63-22-6546

Acrovyn High Impact and Acoustical Wall Panel Systems

New Acrovyn prelaminated panels are available for applications requiring impact resistance from rolling equipment. Acoustical panels are available where sound absorbancy is required.

High-impact Acrovyn Panels are particularly well suited to renovation or remodeling projects. That's because of their minimal $\frac{3}{8}$ " thickness and ease of application over existing substrates such as ceramic tile, block, or vinyl clad drywall. In new construction, the panels may be easily installed directly over common $\frac{1}{2}$ " gypboard walls.

Thanks to their high impact construction, Acrovyn panels are an excellent choice for environments where rolling equipment can

damage ordinary painted drywall or flexible vinyl surfaces. And Acrovyn is impervious to most stains and chemicals, so routine cleaning will keep it looking fit. And Acrovyn's unique panel design practically eliminates joint and edge damage.

Acrovyn Acoustical Panels are great for lobbies, waiting areas, corridors, classrooms, and meeting rooms where sound absorbency, impact resistance, and aesthetics are required. Designed for use in full or wainscot height applications, these panels install easily with "Z" clips or Velcro. A modular or panelized effect can be created with moldings. Or, achieve a monolithic effect by simply butting the panels.

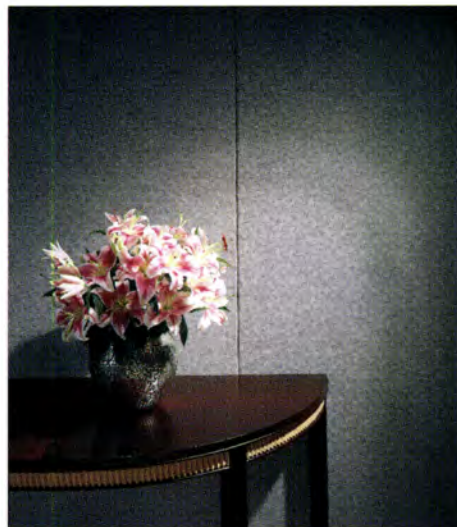
The unobtrusive $\frac{3}{8}$ " thick panels feature a lightweight, high density fiberglass core and are

available in three surfaces:

- A comprehensive range of 80 Guilford of Maine woven fabrics;
- A lower cost choice of Vicrtex's "Brent" vinyl fabric in 50 colorways,
- And the complete Acrovyn range of solid colors, textures, and stone patterns.

Both styles of Acrovyn panels are offered in 71 designer colors, 15 textures, and 11 stone patterns. Standard sizes include 4' x 8', 4' x 9', and 4' x 10' and custom sizes are also available, as well as numerous accent moldings. All the materials used in both systems are U.L. Classified, Class 1 Fire Rated.

THE C/S GROUP



Free Literature:

Shown here is an informative 8-page brochure which features both the Acrovyn high impact and acoustical wall panel systems. Fully illustrated with photographs and schematic drawings, it also includes complete specification information and system dimensions and details.

For your copy of the brochure, or for color and fabric selectors, call 800-233-8494.

For Additional Information and Literature Contact:

Ms. Linde Kennedy
Construction Specialties, Inc.
P.O. Box 380, Muncy, PA 17756
800-233-8493 fax: 717-546-5169

For product details, refer to Catalog 09985/CON in Sweet's.
For a local C/S Group rep or distributor . . .
Call SWEET'S BuyLine at 800-892-1165 and refer to Code #9175
(From overseas, call SWEET'S BuyLine by Fax at 309-686-4423)



10110 Chalkboards & Tackboards
10150 Compartments & Cubicles
10155 Toilet Compartments
10190 Hospital Cubicles
10200 Louvers & Vents
10240 Grilles & Screens
10250 Service Wall Units
10260 Wall & Corner Guards
10270 Access Floors
10290 Pest Control
10300 Fireplaces & Stoves
10410 Directories & Bulletin Boards
10426 Signage & Graphics
10450 Pedestrian Control Devices
10500 Lockers
10520 Fire Protection Specialties
10530 Protective Covers
10536 Awnings
10550 Postal Specialties
10605 Wire Mesh Partitions
10610 Folding Gates
10615 Demountable Partitions
10650 Operable Partitions
10670 Storage Shelving
10700 Exterior Sun Control Devices
10750 Telephone Specialties
10800 Toilet & Bath Accessories
10815 Handicapped/Therapeutic Safety Fittings
10820 Tub & Shower Doors/Enclosures
10900 Wardrobe & Closet Specialties
10914 Hat & Coat Racks & Accessories

10000 Specialties

Snap-Tex Systems, Inc.
 84 Reservoir Park Dr.
 Rockland, MA 02370
 Michelle Georgs, VP, Sls. & Mktg.
 800/762-7875
 Fax: 617/878-8130 [Int'l.]

10110 Chalkboards & Tackboards

Bangor Cork Company, Inc.
 William & D Sts.
 Pen Argyl, PA 18072
 Herb Raines, Mgr. 610/863-9041
 Fax: 610/863-6275 [Int'l.]

Claridge Products and Equipment, Inc.
 601 Hwy. 62-65 South
 Harrison, AR 72602-0910
 Jack, Ron or Terry/Sales 501/743-2200
 Fax: 501/743-1908 [Int'l.]

Conwed *
 1205 Worden Ave. E.
 Ladysmith, WI 54848
 Don Fitterer 800/932-2383
 Fax: 800/833-4798 [Int'l.]

Egan Visual Inc. *
 300 Hanlan Rd.
 Woodbridge, ON L4L 3P6
 Canada
 Amy Gilbert 905/851-2826
 Fax: 905/851-3426 [Int'l.]

Peter Pepper Products, Inc.
 17929 S. Susana Rd., P.O. Box 5769
 Compton, CA 90224
 Customer Service 310/639-0390
 Fax: 310/639-6013 [Int'l.]

Weyel International
div. of ICA Corporation
 170 N. Brandon Dr.
 Glendale Heights, IL 60139
 H. Heiko Windel, Central & Western
 U.S. 708/529-8066
 Fax: 708/529-8559 [Int'l.]

10150 Compartments & Cubicles

AIV Systems, Inc.
 443 Commerce Lane
 Berlin, NJ 08009
 Mario Arizzi, VP Marketing
 609/768-8370
 Fax: 609/768-1321

All American Metal Corp.
 200 Buffalo Ave. Ext
 Freeport, NY 11520
 Jim Griffiths, V P Sales 516/623-0222
 Fax: 516/623-5809

AMPCO Products, Inc.
 7795 W 20th Ave.
 Hialeah, FL 33014
 Michael O'Neill, G.M. 305/821-5700
 Fax: 305/557-0764

General Partitions Mfg. Corp.
 1702 Peninsula Drive
 Erie, PA 16505
 George Zehner, President
 814/833-1154
 Fax: 814/838-3473

Hoxan America Inc.
CTS Building Products
 One Centennial Plz.
 Piscataway, NJ 08854
 800-34-HOXAN (800-344-6926)
 Fax: 908/980-0488

Knickerbocker Partition Corp.
 139 Hanse Ave.; P O Box 3035
 Freeport, NY 11520
 David Markbreiter, Pres 516/546-0550
 Fax: 516/546-0549

Lambaton, Inc.
 2035 Broad St.
 Masaryktown, FL 34609
 David F. Gambatese, Owner
 904/799-2553
 Fax: 904/799-2558

Mills Co., The
 9600 Beta Drive
 Cleveland, OH 44143
 John M. Plumpton, President
 216/442-2900
 Fax: 216/442-2993

Monarch Partitions, Inc.
 186 Buffalo Ave.
 Freeport, NY 11520
 K. Hunter, Sales/V.P. 516/379-2700
 Fax: 516/867-4675

Pryor Products
 1819 Peacock Blvd.
 Oceanside, CA 92056
 Yvonne C. Pryor, Vice Pres
 619/724-8244
 Fax: 619/724-0944

RedyRef-Pressed & Welded, Inc.
 38-61 11th St.
 Long Island City, NY 11101
 Lawrence Torn, President
 800/628-3603
 Fax: 718/784-3696

Santana Products, Inc.
 P O Box 2021
 Scranton, PA 18501
 Michael E. Nealon, Sales Mgr
 717/343-7921
 Fax: 717/348-2959

Sherron Division
 38-61 11th St.
 Long Island City, NY 11101
 Lawrence Torn, Pres 800/628-3603
 Fax: 718/784-3696

Spacemaker
Div. McCraney, Inc.
 1918 W. Chestnut St.
 Santa Ana, CA 92703
 William J. McCraney, President
 714/542-4649
 Fax: 714/542-4675

Weis/Robart Partitions, Inc.
 3737 S. Venoy; P.O. Box 130
 Wayne, MI 48184
 Emil A. Hagopian, Sales Manager
 313/467-8711
 Fax: 313/467-8710

10155 Toilet Compartments

Accurate Partitions Corp.
Div. ITR Industries
 P O Box 287
 Lyons, IL 60534
 Douglas Tierney, Marketing Mgr.
 708/442-6801
 Fax: 708/442-7439

All American Metal Corp.
 200 Buffalo Ave. Ext
 Freeport, NY 11520
 Jim Griffiths, V P Sales 516/623-0222
 Fax: 516/623-5809

American Sanitary Partition Co.
 300 Enterprise St.; P.O. Box 99
 Ocoee, FL 34761
 Gerald Birkenmaier, Pres
 407/656-0611
 Fax: 407/656-8189

Block Iron & Supply Co.
 36 E. 10th Ave., P.O. Box 557
 Oshkosh, WI 54902
 Thomas Reigh 414/231-7200
 Fax: 414/231-3051

Bobrick Washroom Equipment Inc.
 11611 Hart St.
 North Hollywood, CA 91605
 Architectural Svcs. 818/503-1625
 Fax: 818/503-0318 [Int'l.]

Citiworks, Inc.
 Bacon St.; P.O. Box 3358
 South Attleboro, MA 02703
 E. J. Mc Govern, Pres 508/761-7400
 Fax: 508/761-7170

Comtec Industries
Div. Compression Poly Group
 710 Warner St.
 Scranton, PA 18505
 Jeffrey J. Palfey, General Manager
 717/348-0997
 Fax: 717/346-6047

Flush Metal Partition Corp.
 54-25 46th St.
 Maspeth, NY 11378
 Jack Rubinstein, President
 718/784-3380
 Fax: 718/786-6061

General Partitions Mfg. Corp.
 1702 Peninsula Drive
 Erie, PA 16505
 George Zehner, President
 814/833-1154
 Fax: 814/838-3473

Global Steel Products Corp.
 15 Marcus Blvd
 Deer Park, NY 11729
 Laura DiBella, VP Admin
 516/586-3330
 Fax: 516/586-3455

H.T.C. Inc.
 881 Industrial Drive
 Elmhurst, IL 60126
 Robert C. Hanisch, President
 312/261-8110
 Fax: 312/279-6691

Hadrian, Inc.
 8671-A Tyler Blvd.
 Mentor, OH 44060
 Michael Razem 216/974-7120
 Fax: 216/974-7122 [Int'l.]

Hoechst Celanese
Trespa N.A. *
 P.O. Box 2500 Mack Bldg.
 Somerville, NJ 08876-1258
 Roger Kauffman 908/704-7060
 Fax: 908/704-7066 [Int'l.]

Knickerbocker Partition Corp.
 139 Hanse Ave.; P O Box 3035
 Freeport, NY 11520
 David Markbreiter, Pres 516/546-0550
 Fax: 516/546-0549

Hoechst Celanese Trespa N.A. *

P.O. Box 2500 Mack Bldg.
Somerville, NJ 08876-1258
Roger Kauffman 908/704-7060
Fax: 908/704-7066 [Int'l.]

Knickerbocker Partition Corp.

139 Hanse Ave., P O Box 3035
Freeport, NY 11520
David Markbreiter, Pres 516/546-0550
Fax: 516/546-0549

Lambaton, Inc.

2035 Broad St.
Masaryktown, FL 34609
David F. Gambatese, Owner
904/799-2553
Fax: 904/799-2558

Marlite

202 Harger St.
Dover, OH 44622
Sherry Mason, Mktg. Svcs. Supvr.
216/343-6621
Fax: 216/343-7296 [Int'l.]

Metpar Corp.

95 State St.
Westbury, NY 11590
Bob Berman/Sales 516/333-2600
Fax: 516/333-2618 [Int'l.]

Mills Co., The

9600 Beta Drive
Cleveland, OH 44143
John M. Plumpton, President
216/442-2900
Fax: 216/442-2993

Monarch Partitions, Inc.

186 Buffalo Ave.
Freeport, NY 11520
K. Hunter, Sales/V.P. 516/379-2700
Fax: 516/867-4675

Partition Systems, Inc.

760 Rosewood Dr.
Columbia, SC 29201
Tim W. Ivey 803/765-9980
Fax: 803/781-0472 [Int'l.]

Sanymetal

2780 S. Highway 1247
Somerset, KY 42501
Joe Pantatello, Sales Manager
606/678-2700

Sanymetal Products Co., The

1235 Hartrey Ave.
Evanston, IL 60202
Janet Armstrong, Adv. Coordinator
800/832-7994
Fax: 708/864-7652

Weis/Robart Partitions, Inc.

3737 S. Venoy; P.O. Box 130
Wayne, MI 48184
Emil A. Hagopian, Sales Manager
313/467-8711
Fax: 313/467-8710

10190 Hospital Cubicles

Acacia Corp.

520 Chartiers Ave.
McKees Rocks, PA 15136
David J. Gardy, President
412/771-6144
Fax: 412/771-3282

AIV Systems, Inc.

443 Commerce Lane
Berlin, NJ 08009
Mario Arizzi, VP Marketing
609/768-8370
Fax: 609/768-1321

Automatic Devices Co.

2121 S. 12th St.
Allentown, PA 18103
John A. Samuels, President
215/797-6000
Fax: 215/797-4088

Frye: George C. Frye Co.

43 US Route 1
Falmouth, ME 04105
Arthur C. Daignault, Owner
207/781-4511
Fax: 207/781-4525

General Cubicle Co., Inc.

P.O. Box 9
Telford, PA 18969
David J. Bradley, Presideent
215/723-8931
Fax: 215/723-4698

H & H Specialties, Inc.

2210 N. Merced Ave.; P.O. Box 9327
South El Monte, CA 91733
Reid R. Neslage, Vice President
800/221-9995
Fax: 818/575-3004

Imperial Fastener Co., Inc.

1400 S.W. 8th St.
Pompano Beach, FL 33069
Robert J. Shea, Vice Pres
305/782-7130
Fax: 305/782-0089

Pryor Products

1819 Peacock Blvd.
Oceanside, CA 92056
Yvonne C. Pryor, Vice Pres
619/724-8244
Fax: 619/724-0944

Salsbury Industries

1010 E 62nd St.
Los Angeles, CA 90001
Dennis Fraher, Vice Pres 213/232-6181
Fax: 213/232-7021

10200 Louvers & Vents

Air Vent Inc.

4801 N. Prospect Rd.
Peoria Heights, IL 61614
Shelly Doubet 800/AIR-VENT
Fax: 800/635-7006

Arrow United Industries

314 Riverside Dr.
Wyalusing, PA 18853
Customer Service 717/746-1888
Fax: 717/746-9286 [Int'l.]

CESCO Products

Architectural Sales
9300 73rd Ave. North
Minneapolis, MN 55428
Darcy Hautala/Architectural Sales
612/424-4919
Fax: 800/241-9344 [Int'l.]

Coastal Technologies, Inc.

209 Rentz St.
Varnville, SC 29944
Sales 803/943-4822
Fax: 803/943-4744 [Int'l.]

Composite Technology

W.R. Grace & Co.
1005 Blue Mound Rd.
Fort Worth, TX 76131
Rex Gregory/Customer Service
800/433-2138
Fax: 817/232-1582 [Int'l.]

Construction Specialties, Inc.

55 Winans Ave.
Cranford, NJ 07016
Louver Sales 908/272-5200
Fax: 908/272-2920 [Int'l.]

Dowco Products Group

1855 S. 54th Ave.
Cicero, IL 60650
Catherine Rombke 708/652-9100
Fax: 708/652-9158

Industrial Louvers, Inc.

511 S. 7th St.
Delano, MN 55328
Jo Reinhardt, VP, PR 612/972-2981
Fax: 612/972-2911 [Int'l.]

United McGill Corp.

One Mission Park, P.O. Box 7
Groveport, OH 43125-0007

10240 Grilles & Screens

Airolite Co., The

114 Westview Ave.
Marietta, OH 45750
A. Allen Brokaw, Vice Pres/Sales-Mktg
614/373-7676
Fax: 614/373-6666

Aluminum Exteriors

Div. Universal Molding Co.
10807 Stanford Ave.; P O Box 292
Lynwood, CA 90262
Jack Courduff, Sales Manager
310/886-1750
Fax: 310/632-7775

Amscor Inc.

P.O. Box 220262, 188 DuPont St.
Brooklyn, NY 11222-0262
Rhoda Kiront 718/383-4900
Fax: 718/383-7787

Citiworks, Inc.

Bacon St.; P.O. Box 3358
South Attleboro, MA 02703
E. J. McGovern, Pres 508/761-7400
Fax: 508/761-7170

Construction Specialties, Inc.

55 Winans Ave.
Cranford, NJ 07016
Grilles & Screens Sales 908/272-5000
Fax: 908/272-5844 [Int'l.]

Cook Screen Technologies, Inc.

1292 Glendale-Milford Road
Cincinnati, OH 45215
Zeke F. Zdenek, V.P. Mktg
410/771-9192
Fax: 410/771-2665

Cross Industries, Inc.

Div. Cross Vinylattice
3174 Marjan Drive.
Atlanta, GA 30340
Susan M. Boyd, Vice Pres. Mktg.
404/451-4531
Fax: 404/457-5125

CROSS VINYLattice

3174 Marjan Dr.
Atlanta, GA 30340
Sales 800/521-9878
Fax: 404/457-5125 [Int'l.]

Customwood Mfg.

P.O. Box 26208
Albuquerque, NM 87125
Donald J. Parmenter, Pres
505/344-1691
Fax: 505/883-2894

Design Shoji

1850 Industrial Way
Redwood City, CA 94063
Wren Okasaki, Owner 415/363-0898
Fax: 415/363-0899

Gilbert & Bennett

155-A Fernside Drive
Toccoa, GA 30577
Douglas W. Sandberg, Dir of Mktg
706/886-1447
Fax: 706/886-2213

Grill Works, Inc.

1609 Halbur Rd., P.O. Box 175
Marshall, MN 56258
Keith Miller, Pres. 507/532-3524
Fax: 507/532-3526

Hess Co. Industrial, Inc.

160 Foundation
La Habra, CA 90631
Stephen W. Hess, Pres 714/871-7448
Fax: 714/449-9809

Intertec Corp.

11618 South Mayfield Ave.
Worth, IL 60482
Eble Edward R., Plant Manager
708/389-4441
Fax: 708/389-8542

J & J Register
Div Tomkins Industries, Inc.
 3400 E. Britannia, Suite 124
 Tucson, AZ 85718
 John M. King, National Sales Mgr.
 602/295-8560
 Fax: 602/295-8523

Kees, Inc.
 400 S. Industrial Drive
 Elkhart Lake, WI 53020
 Edward R. Zieve, Owner 414/876-3391
 Fax: 414/876-3065

Kentucky Metal Products Co.
 1144 Industrial Blvd; P O Box 36304
 Louisville, KY 40219
 David A. Beck, President 502/966-0555

Lake Shore Industries, Inc.
Div. Lake Shore Markers
 1817 Poplar St.; P O Box 59
 Erie, PA 16512
 John M. De Angelo, President
 800/458-0463
 Fax: 814/453-4293

LBJ Enterprises
 511 South 7th St.
 Delano, MN 55328
 James W. Sterriker, CEO 612/894-5111

Leigh Products Div.
 411 64th Ave.
 Coopersville, MI 49404
 Linda F. Overfield, Natl. Mktg. Mgr.
 800/243-0361
 Fax: 616/837-7345

M & M Plastics
Div. Paraflex Industries
 P.O. Box 920
 Beacon, NY 12508
 Edward Trachtenberg, President
 914/831-9000
 Fax: 914/831-6763

McKinley Iron Works, Inc.
 P.O. Box 790
 Fort Worth, TX 76101
 Nancy Lee, Sales 817/335-1268
 Fax: 817/336-0677

Newark Wire Cloth Co.
 351 Verona Ave.
 Newark, NJ 07104
 Richard W. Campbell, Vice Pres. Mktg.
 800/221-0392
 Fax: 201/483-6315

Pinecrest
 2118 Blaisdell Ave.
 Minneapolis, MN 55404
 Russell Underdahl 800/443-5357;
 612/871-7071
 Fax: 612/871-8956 [Int'l.]

Reliable Products
Hart & Cooley, Inc.
 P.O. Box 580; Highway 27 North
 Geneva, AL 36340
 Jimmy L. Hicks, Arch. Sales Mgr.
 205/684-3621
 Fax: 205/684-3120

Screen Tight
 407 St. James
 Georgetown, SC 29440
 Robbie Hokom 800/768-7325
 Fax: 803/527-6498 [Int'l.]

Solar Vision Marketing, Inc.
 1932 Galveston
 Grand Prairie, TX 75051
 Mrs. E. Joan, Mktg Dir 214/642-6455

United McGill Corp.
 One Mission Park, P.O. Box 7
 Groveport, OH 43125-0007

10250 Service Wall Units

Dynamics Corp. of America
Fermont Div.
 141 North Ave.
 Bridgeport, CT 06806
 Gene J. Fuchs, Manager Inside Sales
 203/366-5211
 Fax: 203/367-3642

Filtrine Mfg. Co.
 Elm St.
 Harrisville, NH 03450
 Mary Ann Wells, Adv. Mgr.
 603/827-3321
 Fax: 603/827-3081

IMS Johnson
 42 Sherwood Terrace, Ste 10
 Lake Bluff, IL 60044
 Gerald Hennessy, President
 708/295-3800
 Fax: 708/295-3827

Watrous
Div. of American Specialties, Inc.
 441 Saw Mill River Rd.
 Yonkers, NY 10701
 Sales Dept. 914/476-9000
 Fax: 914/476-0688 [Int'l.]

Watrous Div.
American Specialties, Inc.
 441 Saw Mill River Road
 Yonkers, NY 10701
 Gilbert Pesavento, V.P. Sales
 914/476-9000
 Fax: 914/476-0688

10260 Wall & Corner Guards

Boston Retail Products
 400 Riverside Ave.
 Medford, MA 02155
 Susan Borne/Architectural Sls.
 Fax: 617/395-0155 [Int'l.]

Construction Specialties, Inc.
 Box 380, Rte. 405
 Muncy, PA 17756
 Interior Products Group 717/546-5941
 Fax: 717/546-5169 [Int'l.]

HEWI, Inc.
 2851 Old Tree Dr.
 Lancaster, PA 17603
 Inside Sls. Dept. 717/293-1313
 Fax: 717/293-3270 [Int'l.]

Outwater Plastic/Industries
 4 Passaic St.
 Wood Ridge, NJ 07075
 Peter Sardoski, Sls. Mgr. 800/631-8375
 Fax: 800/888-3315 [Int'l.]

Pawling Corporation
Standard Products Div. *
 Borden Lane
 Wassaic, NY 12592
 Michael Cunningham 800/431-3456
 Fax: 800/451-2200 [Int'l.]

Tri-Guards, Inc.
 953 Seton Ct.
 Wheeling, IL 60090
 George Triunfol 708/537-8444
 Fax: 708/537-8507 [Int'l.]

10270 Access Floors

AFC Cable Systems, Inc.
America Cable Systems
 100 Riverside Ave.
 New Bedford, MA 02746
 J. Ron Clisham 508/993-1781
 Fax: 508/992-4642 [Int'l.]

Bravo Access Floors
 7079 Brookdale Drive
 Baltimore, MD 21227
 Ron Anderson, Dir. of Mktg Ron
 Anderson
 Fax: Dir. of Mktg

C-Tec, Inc.
 3433 Lousma Dr. S.E.
 Grand Rapids, MI 49548
 John Gietzen/Marketing 616/243-2211
 Fax: 616/243-2202 [Int'l.]

Daw Technologies, Inc.
 2700 South 900 West
 Salt Lake City, UT 84119
 Barr Anderson, Purch Mgr
 801/977-3100
 Fax: 801/973-6640

GH International
 2929 W. Kingsley Road
 Garland, TX 75041
 Richard E. Danielson, Vice President
 214/864-2200
 Fax: 214/840-3554

Hitachi Metals America, Ltd.
 2400 Westchester Ave.
 Purchase, NY 10577
 Robert Schneider, Product Manager
 800/777-9575
 Fax: 914/694-9279

Mult-A-Frame Corp.
 336 South Blvd. East
 Pontiac, MI 48341
 Patrick E. Parish, Sls & Prod Mktg Mgr
 810/338-9271
 Fax: 810/338-8081

Tate Access Floors, Inc.
 7510 Montevideo Road
 Jessup, MD 20794
 Lida Poole, Mgr/Mktg Svc
 301/799-4200
 Fax: 301/799-4250

USG Interiors
 125 S. Franklin St.
 Chicago, IL 60606
 Don Diersen 312/606-4000
 Fax: 312/606-5490

10290 Pest Control

Bird-X, Inc.
 730 W Lake St.
 Chicago, IL 60661
 Mona Zemsky, Mktg. Mgr.
 312/648-2191
 Fax: 312/648-0319

Cat Claw, Inc.
 2710 Bedford
 Johnstown, PA 15904
 Jack B. Shaw, President 814/266-5544
 Fax: 814/269-3800

D. Gilbert Industries, Inc.
Gilbert Insect Light Trap Div.
 5611 Krueger Drive
 Jonesboro, AR 72401
 David W. Gilbert, President
 501/932-6070
 Fax: 501/932-5609

Nixalite of America Inc.
 1025 16th Ave., P.O. Box 727
 East Moline, IL 61244
 Jon E. Gellerstedt 309/755-8771;
 800/624-1189
 Fax: 309/755-0077; 800/624-1196
 [Int'l.]

Spartan Chemical Co., Inc.
 110 N. Westwood
 Toledo, OH 43607
 Marygrace Miller, Advertising Mgr
 419/531-5551
 Fax: 419/536-8423

10300 Fireplaces & Stoves

American Energy Systems, Inc.
 50 Academy Lane
 Hutchinson, MN 55350
 Mike D. Haefner, Owner 612/587-6565
 Fax: 612/587-8872

Austroflamm Ind.
2210 Alexander St.
Salt Lake City, UT 84119
Customer Service 801/972-9400
Fax: 801/972-9403 [Int'l.]

Blaze King Industries, Inc.
P.O. Box 367, 400 W. Whitman Dr.
College Place, WA 99324
Renée Unterseher 800/456-8818
Fax: 509/522-1701 [Int'l.]

British-by-Nature
270 N. Cañon Dr., Ste. 1038
Beverly Hills, CA 90210
Lee-John Sobering 310/550-7792
Fax: 310/550-0317

Desa International, Inc.
2701 Industrial Drive
Bowling Green, KY 42101
Clare G. Reid, Mgr Product Devel
502/781-9600
Fax: 502/781-9400

DuMor, Inc.
P.O. Box 142
Mifflintown, PA 17059
M. Richard Rudy, President
717/(MAL)436-2106
Fax: 717/436-9839

Dynamics Corp. of America
Fermont Div.
141 North Ave.
Bridgeport, CT 06806
Gene J. Fuchs, Manager Inside Sales
203/366-5211
Fax: 203/367-3642

Heatilator, Inc.
1915 W. Sanders St.
Mt. Pleasant, IA 52641
David J. Full, Advertising Mgr
319/385-9211
Fax: 319/385-9225

Heat-N-Glo *
6665 W. Hwy. 13
Savage, MN 55378
Linda Grussendoif 612/890-8367
[Int'l.]

Majestic Co.
A Div. of Majco Bldg Specs L.P.
1000 E. Market St.
Huntington, IN 46750
William L. Circle, Mktg Svcs Mgr
219/356-8000
Fax: 219/356-9672

Martin Industries
301 E. Tennessee St.
Florence, AL 35631
Barbara J. Smith, Mgr Mktg Svcs
205/767-0330
Fax: 205/740-5192

McNear Brick & Block
P.O. Box 1380
San Rafael, CA 94915
John E. McNear, President
415/454-6811
Fax: 415/453-3141

Orville Products
Div. The Louis Berkman Co.
P.O. Box 904; 375 E. Orr St.
Orrville, OH 44667
James Van Noman, Vice Pres
216/683-4010
Fax: 216/684-2619

Pinecrest
2118 Blaisdell Ave.
Minneapolis, MN 55404
Russell Underdahl 800/443-5357;
612/871-7071
Fax: 612/871-8956 [Int'l.]

Rinnai America Corporation *
1662 Lukken Ind. Dr. West
LaGrange, GA 30240
Literature Dept. 800/621-9419
Fax: 706/884-6070

Superior Fireplace Company
4325 Artesia Ave.
Fullerton, CA 92633
Dave Brazell, Tech. Product Mgr.
714/521-7302 ext. 429
Fax: 714/521-5223

Travis Industries
10850 117th Place N.E.
Kirkland, WA 98033
Gary A. Webster, Creative Director
206/827-9505
Fax: 206/827-9363

Vermont Castings, Inc.
P.O. Box 501, Route 107
Bethel, VT 05032
Julie Smith, Mktg Manager
802/234-2300
Fax: 802/234-2341

10410 Directories & Bulletin Boards

Claridge Products and Equipment, Inc.
601 Hwy. 62-65 South
Harrison, AR 72602-0910
W. W. Sprenger 501/743-2200
Fax: 501/743-1908 [Int'l.]

10426 Signage & Graphics

A-1 Visual System Div.
Engrave, Inc.
2856 S. Vail Ave.
City of Commerce, CA 90040
Albert Berookhim, Pres 213/728-2680
Fax: 800/722-9043

ABC Bulletin & Directory
Div. Nelson-Harkins Industries
5301 N. Kedzie Ave.
Chicago, IL 60625
Don P. Harkins, V.P. Sales 312/478-6243
Fax: 312/478-8227

Actron Inc.
1351 Jarvis Ave.
Elk Grove Village, IL 60007
Rhonda Welch 708/364-4810
Fax: 708/439-5556

Advance Corp.
Braille Tac Div.
327 E. York Ave.
St. Paul, MN 55101
Glen D. Lorenz, President
612/771-9297
Fax: 612/771-2121

Almetek Tile Corp.
2 Joy Drive
Hackensack, NJ 07840
Lori Mc Mahon, V.P. Admin
908/850-9700
Fax: 908/850-9618

American Acrylic Corporation
400 Sheffield Ave.
West Babylon, NY 11704
Tom Ziegler 516/422-2200
Fax: 516/422-2811 [Int'l.]

American Permalight Inc.
630 Carob St.
Compton, CA 90220
Marina Batzke 310/898-3795
Fax: 310/608-1299 [Int'l.]

American Signage
500 Fee Road
Maryland Heights, MO 63043
Jack W. Kerls, President 314/872-7840
Fax: 314/872-8270

Andco Industries Corp.
4019 Viewmont Drive.
Greensboro, NC 27406
Robert H. Allen, Jr, President
919/299-4511
Fax: 919/299-4700

APCO Graphics, Inc. *
388 Grant St., S.E.
Atlanta, GA 30312-2227
Marketing Dept. 404/688-9000
Fax: 404/577-3847 [Int'l.]

Architectural Graphics, Inc.
2655 International Parkway
Virginia Beach, VA 23452
Phil Morgan, Vice President
804/427-1900
Fax: 804/430-1297

A.R.K. Ramos
1321 S. Walker
Oklahoma City, OK 73109
David Wommer 405/235-5505
Fax: 405/232-8516 [Int'l.]

ARK Ramos Architectural Signage Systems
1321 S. Walker
Oklahoma City, OK 73109
David L. Wommer, Mktg/Dir
405/235-5505
Fax: 405/232-8516

Best Sign Systems
1202 N. Park Ave.
Montrose, CO 81401
Howard Knott, Sls. Rep. 303/249-2378
Fax: 303/249-0223

Block & Co., Inc.
1111 Wheeling Road
Wheeling, IL 60090
BArbara Cole, Vice President
708/537-7200
Fax: 800/435-5707

Brass Smith, Inc.
2625 Walnut St.
Denver, CO 80205
Kimberly Ann Molden, Marketing Mgr
800/662-9595
Fax: 303/296-2320

Bunting, Inc.
409 W Warrington Ave.
Pittsburgh, PA 15210
Liz Gamelier, Mktg. Dir. 412/481-0445

Cadillac Graphics, Inc.
4521 N.E. 5th Terrace
Ft. Lauderdale, FL 33334
David M. Braden, President
305/772-2440
Fax: 305/772-5567

Capitol Awning Co., Inc.
105-15 180th St.
Jamaica, NY 11433
Fred J. Cataland, Vice Pres
718/454-6444
Fax: 718/657-8374

Carlton Industries, Inc.
P.O. Box 280
Grange, TX 78945
Colette Merchant, Sales Mgr
409/242-5055
Fax: 800/231-5934

Carter-Miot
1829 Shop Road; P.O. Box 212
Columbia, SC 29201
Timothy S. Gamble, Chairman/CEO
803/771-4005
Fax: 803/252-2212

CAS The Sign Systems Co.
10909 Tuxford St.
Sun Valley, CA 91352
Arno F. Furstenburg, Vice President
818/768-7814
Fax: 818/504-2944

Catco Supply, Inc.
105-15 180th St.
Jamaica, NY 11433
Fred J. Catalano, Vice Pres
718/297-6667
Fax: 718/657-8374

CCSW Graphics
801 N. Chaparral
Corpus Christi, TX 78403
Harry Lee Chester 512/884-4801
Fax: 512/884-1038 [Int'l.]

CDI Signs
2598 28th Ave. North
St. Petersburg, FL 33706
Wendy Vehling, Manager 813/327-7446
Fax: 813/526-1399

Charleston Industries, Inc.
1005 Tonne Rd.
Elk Grove Village, IL 60007
Michael S. Palesny, Pres. 800/722-0209
Fax: 800/722-4211

CIP International, Inc.
9575 Le Saint Drive
Fairfield, OH 45014
Kathy Huff, Vice Pres 513/874-9925
Fax: 513/874-6246

Clarr Corportion
3750 Williston Rd.
Minnetonka, MN 55345
612/931-2100; 800/548-3269
Fax: 612/931-2259 [Int'l.]

Colite International Ltd.
229 Parson St.
West Columbia, SC 29169
Martin C. Brown, President
803/926-7926
Fax: 803/926-8412

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

Craftsmark Identification Systems
3212 S. Cravens Road
Ft. Worth, TX 76119
Debbie Farris, Product Mgr
817/457-8753
Fax: 817/451-0637

Creative Edge Corp.
601 S. 23rd St.
Fairfield, IA 52556
Jim Belilove, President 515/472-8145

Creative Signage
9101 51st Place
College Park, MD 20740
John B. Mayer, President
301/345-3700
Fax: 301/220-0289

Cummings, Inc.
555 Expressway Park Drive
Nashville, TN 37210
J. Darryl Cooper, V.P. Genl Mgr
615/244-1985
Fax: 615/782-2454

Danjell Creations, Inc.
24 East St.
Columbus, OH 43228
Barbara Danfell, President
614/878-6870
Fax: 614/878-6861

Davis & Small Old Time Sign Co., Inc.
875-B Lansing Drive; P.O. Box 2024
Mt Pleasant, SC 29464
Thomas Davis, President 803/881-8990
Fax: 803/881-9976

Desk & Door Nameplate Co.
2895 21st Ave. North
St. Petersburg, FL 33713
Jon R. Burrichter, Vice President
813/327-1472
Fax: 813/327-6074

**Diskey Architectural Sign
Diskey Sign Corp.**
3217 E Washington Blvd.
Ft. Wayne, IN 46803
Terry E. Diskey, President
800/669-4472
Fax: 219/424-0668

DSA/Phototech, Inc.
3383 Livonia Ave.
Los Angeles, CA 90034
David M. Spradling, President
800/327-3723
Fax: 310/559-9815

**Dura Architectural Signage
Div. Engraving Corp.**
48-15 32nd Place
Long Island City, NY 11101
Art J. Forst, City Pres 718/706-6400
Fax: 718/786-2863

Eastern Metal/USA-SIGN
1430 Sullivan St.
Elmira, NY 14901
Barbara E. Beach, Adv. Mgr
607/734-2295
Fax: 607/734-8783

**Electronic Display Systems
E.D.S.**
2809 E. Hwy. 30
Grand Island, NE 68801
Brian Henn, Sls. Mgr. 800/445-9206
Fax: 308/381-7721 [Int'l.]

EMED Co., Inc.
P.O. Box 369
Buffalo, NY 14240
Kathleen A. Brunner, Mktg Dir
800/442-3633
Fax: 800/344-2578

**Empire Sign & Awning Co.
Div. Total Energy Svcs, Inc.**
101 Louise St.
Rochester, NY 14606
Robert J. David, President
716/328-0832
Fax: 716/328-6522

**Federal Sign
Div. Federal Signal Corp.**
2805 Butterfield Road; Suite 300
Oak Brook, IL 60521
Gail Link, Dir Mktg & Training
708/575-2500
Fax: 708/575-2540

Fiberoptic Lighting, Inc.
950 Southeast M St.
Grants Pass, OR 97526
Hyla Lipson, President 800/543-2533
Fax: 503/476-0796

FRP Systems, Inc.
P.O. Box 272
Joliet, IL 60434
James P. Landaiche, President
815/723-5345
Fax: 815/723-0207

FRS Industries, Inc.
64 N 4th St.
Fargo, ND 58102
Don Balfour, Signage Estimator
701/235-5347
Fax: 701/235-0753

**G E Structural Products
Div. G E Plastics**
One Plastics Ave.
Pittsfield, MA 01201
Robert F. Nelson, Architectural Mgr.
413/448-5437
Fax: 413/448-5478

Gaylord Brothers
P.O. Box 4901
Syracuse, NY 13221
Monica Meyer, Mktg Analyst
315/457-5070
Fax: 800/272-3412

Gemini Inc. *
103 Mensing Way
Cannon Falls, MN 55009
Dan Wett 800-LETTERS
Fax: 507/263-4887 [Int'l.]

Gilman Brothers Co., The
Gilman Road
Gilman, CT 06336
Cyrus D. Gilman, Vice Pres
800/852-4220
Fax: 203/889-5226

Glass Illuminations, Inc.
P.O. Box 309
Sun Valley, CA 91352
Scott Hunter, VP 818/556-6777
Fax: 818/556-6778 [Int'l.]

Grate Signs, Inc.
4044 W McDonough St.
Joliet, IL 60436
Cheryl Grate, Vice President
815/729-9700
Fax: 815/729-3355

**Hawkins Traffic Safety Supply
Div. of Hawkins Co., Inc.**
1255 Eastshore Highway
Berkeley, CA 94710
Hawkins L. Norman Jr, President CEO
800/772-3995
Fax: 510/525-2861

Heath Northwest, Inc.
2323 West Washington Ave.
Yakima, WA 98908
Marian C. Buckman, Controller
509/248-2050
Fax: 509/248-9680

Hill Sign Co.
1525 Wyoming
El Paso, TX 79902
Andres Melero, Manager 915/544-1411
Fax: 915/545-2968

Hixtech Electronic Sign Co.
5028 113th Ave. North
Clearwater, FL 34620
Ralph J. Paonessa, III, Vice President
Mktg. 813/573-2210
Fax: 813/572-0144

Howard Industries
4985 Pittsburgh Ave.
Erie, PA 16509
Patrick A. Sutton, V.P./Operations
814/833-7000
Fax: 814/838-0011

**Inland Pacific Architectural Signage
Systems
Inland Pacific Stamp Div.**
215 W 2nd Ave.
Spokane, WA 99220
Dennis Wright, President
509/624-1391
Fax: 800/829-2017

**Interface Architectural Signage Inc.

5320 Webb Pkwy.
Lilburn (Atlanta), GA 30247
Vonda Smack 404/921-5566;
800/445-4796
Fax: 404/279-1327 [Int'l.]

Intaglio Ltd.
136 E. 74th St.
New York, NY 10021
Cathryn Foley, Showroom Mgr.
212/744-3091
Fax: 212/861-5534 [Int'l.]

Integrated Systems Engrg., Inc.
1850 N 600 West
Logan, UT 84321
Clair F. Nilson, Vice Pres/Mktg-Sales
800/543-7904
Fax: 801/753-2975

Intelligent Signage Inc.

1800 Second St., Ste. #854
Sarasota, FL 34236
Art Lambert 813/953-6001

Kaltech Architectural Signage

123 W. 19th St.
New York, NY 10011
Mac Kalfan, President 212/229-0489
Fax: 212/229-0531

Kroy Sign Systems

14555 N. Hayden Road
Scottsdale, AZ 85260
Phylliss Davis, Media Supv
602/951-7022
Fax: 602/951-7033

Lavi Industries

27810 Ave Hopkins
Valencia, CA 91355
Mary D. Glenn, Marketing Mgr.
805/257-7800
Fax: 805/257-4938

Leeds Aluminum Letters, Inc.

343 Ashville Road/P.O. Box 40
Leeds, AL 35094
Catherine C. Lewis, President
205/699-5271
Fax: 205/699-3342

Lettering Specialties, Inc.

8020 Lawndale Ave.
Skokie, IL 60076
David E. Narens, Sales Mgr
708/674-3414
Fax: 708/674-9571

Massillon Plaque Co., The

5757 Mayfair Road
North Canton, OH 44720
Deuble W. Joseph, Mgr Architectural Si
216/494-4199
Fax: 216/494-5037

Matthews Bronze Division

Matthews Int'l Corp.
1315 West Liberty Ave.
Pittsburgh, PA 15226
Lynn A. Illig, Communications Mgr
412/571-5500
Fax: 412/571-5514

Mayer: Charles Mayer Studios, Inc.

168 E Market St.
Akron, OH 44308
Charles Mayer W Jr., CEO
216/535-5612
Fax: 216/434-2016

McDonald Products Corp.

2685 Walden Ave.
Buffalo, NY 14225
Cole Bergan, President 716/684-7200
Fax: 800/753-8548

MERO Structures, Inc.

P.O. Box 610, N112 W18810 Mequon Rd.
Germantown, WI 53022
Terry C. Peterson, Natl. Sls. & Mktg.
Mgr. 414/255-5561
Fax: 414/255-6932 [Int'l.]

Metallic Arts, Inc.

1027 East Marietta
Spokane, WA 99207
Marvin Z. Rubens, President
509/489-7171
Fax: 509/483-1759

Milliken Industries

101 South Mc Call Road
Englewood, FL 34223
Les Milliken, President 813/474-0223
Fax: 813/475-9840

Mills Mfg. Co.

1920 Port City Blvd
Muskegon, MI 49442
Robert D. Mills, President
616/777-2724
Fax: 616/773-1419

Modulex Signs, Inc.

North America Div.
3890 W Northwest Highway; Suite 102
Dallas, TX 75220
Kenneth A. Ethridge, Vice President
214/352-9140
Fax: 214/352-9741

Mohawk Sign Systems

Div. Mohawk Engraving Co., Inc
P.O. Box 966
Schenectady, NY 12301
J. Thomas Grzybowski, VP/MktgVP
518/370-3433
Fax: 518/370-3332

Neiman & Co

7229 Atoll Ave.
North Hollywood, CA 91605
Harry J. Neiman, Partner
818/764-3660
Fax: 818/764-3082

Nelco Metalcraft, Inc.

3600 W. Potomac Ave.
Chicago, IL 60651
Robert Tarkowski, Pres 312/384-4040
Fax: 312/384-3944

Number 1 Design Resources

7474 E. Arkansas, Ste. #1003
Denver, CO 80231
Marilyn Cohn 303/750-6500
Fax: 303/750-6655

OMC Industries, Inc.

P.O. Box 3188
Bryan, TX 77805
Nancy P. Hardeman, Manager Sales &
Mark 409/779-1400
Fax: 409/779-4900

Pefco, Inc.

3207 Labore Road
St. Paul, MN 55110
Allen A. Johnson, President
612/484-1814
Fax: 612/484-2298

Phillips & Brooks/Gladwin, Inc.

1485 Redi Road, P.O. Box 267
Cumming, GA 30130
Drew Nord, Marketing Coord
800/264-8888
Fax: 404/887-9511

Poblocki & Sons, Inc.

620 S 1st St.
Milwaukee, WI 53204
Paul Poblocki, Mktg/Prod Asst
414/273-3333
Fax: 414/273-9711

Quick Crete Products Corp.

P.O. Box 639
Norco, CA 91760
Cathy A. Crook, Vice Pres
714/737-6240
Fax: 714/737-7032

Roland Digital Group

1961 McGaw Ave.
Irvine, CA 92714
Sales 714/975-0560
Fax: 714/975-0569 [Int'l.]

Ryther-Purdy Co., Inc., The

174 Elm St.; P.O. Box 622
Old Saybrook, CT 06475
Timothy Purdy, President
203/388-4405
Fax: 203/388-9401

Scott Sign Systems, Inc.

7524 Commerce Place
Sarasota, FL 34243
K. B. Mc Daniel, Art Director
813/355-5171
Fax: 813/351-1787

Seton Name Plate Co.

20 Thompson Road; P.O. Box 1331
Branford, CT 06504
Dana Beaupre, Prod. Manager
203/488-8059
Fax: 800/788-4114

Signart, Inc.

6225 Old Concord Road; P.O. Box 560648
Charlotte, NC 28256
William W. Sundberg, Vice Pres
704/597-9801
Fax: 704/597-9808

SignBlasters, Inc.

Drawer 6239, Beth Station
Hickory, NC 28603
Ronald D. Simmons, President
704/495-4367
Fax: 704/495-2000

SignComp

5009 West River Drive
Comstock Park, MI 49321
Thomas C. Breihof, VP Sales & Mktg
616/784-0405
Fax: 616/784-0411

Signs O'Life, Inc.

173 Purchase St.
Boston, MA 02110
Alvin M. Barrer, President
617/482-1475
Fax: 617/482-1490

Southwell Co., The

928 N. Alamo
San Antonio, TX 78215
Billy Southwell, President
210/223-1831
Fax: 210/223-8517

Spandex USA

1857 Walnut St. PO Box 1891
Allentown, PA 18105
Charles J. Kelly, Jr., Mktg Services Mgr
610/434-9889
Fax: 610/434-9868

Spanjer Brothers, Inc.

1160 N. Howe St.
Chicago, IL 60610
Clarence Spanjer, VP Marketing
800/772-6537
Fax: 312/664-7879

Sparkle Plenty, Inc.

130 E. Elm St.
Roselle, IL 60172
Ernest Lund, President 800/621-6460
Fax: 708/894-0289

Spear Sign Co.

3107 N. Store Ave.
Colorado Springs, CO 80909
Cary T. Katalin, Vice President
719/471-9850
Fax: 719/471-7458

Spencer Industries, Inc.

1508 N. Mascher St.
Philadelphia, PA 19122
Steven Y. Glickman, President
215/634-2700
Fax: 215/634-2790

Supersine Co., The

6000 East Davidson Ave.
Detroit, MI 48212
Julie Gibson Raisch, Vice President
313/892-6200
Fax: 313/892-5447

Syma System

180 Canal Road
Fairless Hills, PA 19030
Stanley R. Hyams, President
215/736-3200
Fax: 215/736-3040

Systems 2/90, Inc.
5510 33rd St. SE
Grand Rapids, MI 49512
John T. Whichard, V.P. Sales
800/777-4310
Fax: 616/949-5959

Tablet & Ticket Co., The
1120 Atlantic Drive
West Chicago, IL 60185
Brian Blair, President 708/231-6611
Fax: 708/231-0211

3M
Commercial Graphics Div.
Bldg. 220-6W-06, 3M Ctr.
St. Paul, MN 55144-1000
David Achten 612/736-6287
Fax: 612/736-4233 [Int'l.]

Trendway Corp.
13467 Quincy
Holland, MI 49424
Julie B. Berghoef, Mktg/Comm.
616/399-3900
Fax: 616/399-5099

TTSS, Inc.
11910G Parklawn Drive; Suite G
Rockville, MD 20852
Till Cartwright, Vice President
301/230-1464
Fax: 301/230-1467

Visco, Inc.
200 Clanton Road
Charlotte, NC 28217
John M. Buchert, Vice President
704/522-1110
Fax: 704/522-1430

Visiontron Corp.
49 Remington Blvd.
Ronkonkoma, NY 11779
Lisa A. Torsiello, V.P. of Sales
516/585-7755
Fax: 516/585-8080

Western Insulfoam
Div. Premier Industries, Inc.
1215 W 1st St.
The Dallas, OR 97058
Bob Thomas, Manager 503/298-4136
Fax: 503/296-3338

White Way Sign Co.
1317 N Clybourn Ave.
Chicago, IL 60610
Harry Hornburg, Sr V.P. 312/642-6580
Fax: 312/642-0272

Wood Eye Woodworks & Signs
104 Water St.
Red Cliff, CO 81649
Donald J. Wilson, Owner 303/827-5267

10450 Pedestrian Control Devices

Lawrence Metal Products Inc.
260 Spur Dr. South
Bay Shore, NY 11706
Sales/Service Dept. 800/441-0019;
516/666-0300
Fax: 516/666-0336 [Int'l.]

10500 Lockers

All American Lockers
DeBourgh Mfg. Co.
27505 Otero Ave.
La Junta, CO 81050
Rob D. Berg, Vice Pres/Sales-Mktg
719/384-8161
Fax: 719/384-7713

American Locker Security Systems, Inc.
15 W. Second St., P.O. Box 489
Jamestown, NY 14702-0489
David L. Henderson, VP/Gen. Mgr.
800/828-9118
Fax: 716/664-2949 [Int'l.]

American Tool & Engrg. Co.
7485 Trade St.
San Diego, CA 92121
John D. Walsh, President 619/566-4880
Fax: 619/566-6307

Art Metal Products
P.O. Box 4157
Deerfield Beach, FL 33442
Cynthia Stumberger, Mktg Service Mgr.
305/429-9155
Fax: 305/428-3843

Chutes International
22 Irongate Drive.
Waldorf, MD 20602
Heidi C. Wood, Admin 301/843-4700

Cooper Materials Handling
413 S. Lynnhaven Road; Suite 106
Virginia Beach, VA 23452
Douglas L. Austin, President
804/340-9114
Fax: 804/340-9880

Cutler Mfg. Corp.
Hwy U.S. 98th South
Highland City, FL 33846
Hal Holder, Jr, Pres 813/644-3573
Fax: 813/646-4517

Equipto
225 So. Highland Ave.
Aurora, IL 60506
Rita Ruda, Admin Mktg Ass't
708/859-1000
Fax: 708/859-3255

Fiberesin Industries, Inc.
P.O. Box 88
Oconomowoc, WI 53066
Bob Nettesheim, Sls. Mgr.
414/567-4427
Fax: 414/567-4814 [Int'l.]

Hadrian, Inc.
8671-A Tyler Blvd.
Mentor, OH 44060
Michael Razem 216/974-7120
Fax: 216/974-7122 [Int'l.]

Hoechst Celanese
Trespa N.A. *
P.O. Box 2500 Mack Bldg.
Somerville, NJ 08876-1258
Roger Kauffman 908/704-7060
Fax: 908/704-7066 [Int'l.]

Hollman, Inc.
2118 Parkside Ave.
Irving, TX 75061
Steve Sisley, Vice Pres Mktg.
800/433-3630
Fax: 214/313-1125

IDEAL Products, Inc.
580 W Lambert Road, #L; P.O. Box 313
Brea, CA 92621
Bob Martin, Sales Manager
714/990-2122
Fax: 714/990-5401

List Industries Inc.
401 N.W. 12th Ave.
Deerfield Beach, FL 33442
Ted Crawford, VP 800/776-1342

Lyon Metal Products, Inc.
P.O. Box 671
Aurora, IL 60507
Robert H Bell, Dir of Mktg.
708/892-8941
Fax: 708/892-8966

Moore Co., Inc., The
P.O. Box 3750
Charleston, WV 25337
J. Thomas Moore, President
304/344-8024
Fax: 304/342-8114

Multispace Locker Systems
758 Lenzen Ave.
San Jose, CA 95126
Terry A. Silva, Pres 408/971-9591
Fax: 408/971-9594

Playcon Enterprises
567 Vickers St.
Tonawanda, NY 14150
Gordon D.H. Anderson, President
716/695-6115
Fax: 716/694-2910

Republic Storage Systems Co.
1038 Belden Ave. N.E.
Canton, OH 44705
Charles K. Kerschner, Regional Mktg
Mgr. 800/477-1255
Fax: 216/454-7772

Robinson Steel Products
236 Krams St.; P.O. Box 26039
Philadelphia, PA 19127
Bruce C. Flint, Pres 215/482-6700
Fax: 215/487-2239

RTI Shelving Systems
515 West 28th St.
New York, NY 10001
Lance Rosenblatt, Vice Pres
212/279-0435
Fax: 212/465-1795

Setcon Industries, Inc.
46 Hobart Place
Garfield, NJ 07026
Joseph W. Azzolino, Owner
201/778-6700
Fax: 201/778-3139

Tennsco Corp.
201 Tennsco Drive
Dickson, TN 37055
Gary J. Adams, Sales Manager
615/446-8000
Fax: 615/446-7224

Tiffin Systems
450 Wall St.
Tiffin, OH 44883
Michael P. Wittman, Sales Coordinator
419/447-8414
Fax: 419/447-8512

Universal Lockers, Inc.
1500 Dearborn St.; P.O. Box 698
Aurora, IL 60507
Richard C. Kingsbury, Vice Pres
708/898-5511
Fax: 708/898-5245

Valiant Products, Inc.
P.O. Box 405; 939 W Quincy St.
Lakeland, FL 33801
Kim Talkington, Sales Admin
813/688-7998
Fax: 813/683-9749

Ward Mfg.
P.O. Box 307
Chester Heights, PA 19017
Jim Ward, Operations 610/459-8128
Fax: 610/459-0944

10520 Fire Protection Specialties

Ansul Fire Protection
1 Stanton St.
Marinette, WI 54143
Jim Cox, Ad Manager 715/735-7411
Fax: 715/732-3479

Basco, Inc.
P.O. Box 237, 40 Aero Road.
Bohemia, NY 11716
William P. Kowalechuk, President
800/835-4445
Fax: 516/567-4815

Block & Co., Inc.
1111 Wheeling Road
Wheeling, IL 60090
Barbara Cole, Vice President
708/537-7200
Fax: 800/435-5707

Cease Fire by Dis-Cover, Inc.
10355 Capital Ave.
Oak Park, MI 48237
Theresa M. Flood, Adv Mgr
810/398-3660
Fax: 810/398-0081

Cookson Co., The
800 Tulip Drive
Gastonia, NC 28052
James H. Cookson, Senior Vice Pres
704/866-9146
Fax: 704/867-8061

Craftsmark Identification Systems
3212 S. Cravens Road
Ft. Worth, TX 76119
Debbie Farris, Product Mgr
817/457-8753
Fax: 817/451-0637

Creative Systems, Inc.
Decoshield Div. *
One Parker Pl.
Janesville, WI 53547
Tony Foresta 608/757-0717
Fax: 608/757-0721

Fire Research Laboratories, Inc.
5364 Pan American Fwy. N.E.
Albuquerque, NM 87109
Marilee Alvarez/Sales Dept.
505/883-8433; 800/877-3473
Fax: 505/888-9688 [Int'l.]

Fire-Lite Alarms, Inc.
Pittway Div.
12 Clintonville Road
Northford, CT 06472
Leslie A. Craddock, Admin Mgr/Sales-
Mktg 203/484-7161
Fax: 203/484-7118

Firetrol, Inc.
P.O. Box 9000
Cary, NC 27512
Marcian L. Bouchard, VP-GM
919/460-5200
Fax: 919/460-5250

GARAVENTA
P.O. Box 1769
Blaine, WA 98231
Kim K. Mullin, Adv. Coord.
604/594-0422
Fax: 604/594-9915

Heary Bros Lighting Protection Co., Inc.
11291 Moore Road
Springville, NY 14141
Kenneth P. Heary, President
800/421-6141
Fax: 716/941-3828

Honeywell, Inc.
Home & Building Control Div.
2701 4th Ave. S; Honeywell Plaza
Minneapolis, MN 55408
Nyla J. Thor, Sr Comm Specialist
612/951-3998
Fax: 612/951-3769

Hubbard Enterprises
393 Enterprises St.
San Marcos, CA 92069
Larry D. Brown, Project Manager
619/744-6944
Fax: 619/744-0507

I.E.I. (N. America), Inc.
35 Pond Park Road.
Hingham, MA 02043
Caterna R. Tabor, Mkt. Mgr.
617/740-2223
Fax: 617/740-4433

J.L. Industries
4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-6850
Fax: 612/835-2218 [Int'l.]

Keltron Corp.
Fire & Security Systems Div.
225 Crescent St.
Waltham, MA 02154
Steven P. Sargent, Sales & Appl. Mgr.
617/894-8700
Fax: 617/899-9602

Knox Company
17672 Armstrong
Irvine, CA 92714
Customer Service 714/252-8181

Larsen's Manufacturing Co.
7421 Commerce Lane N.E.
Minneapolis, MN 55432
Mark Nyvall 800/527-7367
Fax: 612/571-1181 [Int'l.]

LeFebure Corporation
308 29th St., N.E.
Cedar Rapids, IA 52402
Don Adams, Mktg. Mgr. 319/369-5164
Fax: 319/366-7608 [Int'l.]

Modern Metal Products
County Road 45 North
Owatonna, MN 55060
Grey C. Salmonser, Marketing Mgr
507/451-7114
Fax: 507/451-0882

National Foam, Inc.
P.O. Box 270
Exton, PA 19341
Ron Correia, Mktg Manager
610/363-1400
Fax: 610/524-9073

Notifier
Pittway Div.
12 Clintonville Road
Northford, CT 06472
Leslie A. Craddock, Sls & Mktg Adm
Mgr. 203/484-7161
Fax: 103/484-7118

Nystrom, Inc. *
1701 Madison St. N.E.
Minneapolis, MN 55413
Andrew Miller 612/781-7850
Fax: 612/781-1363 [Int'l.]

Pabco
Div. Fibreboard
656 S Union
Alliance, OH 44601
Denise A. Lentz, Sales/Cust Svc
800/872-0338
Fax: 216/823-8686

Pittway Corp.
System Sensor Div.
3825 Ohio Ave.
St. Charles, IL 60174
Susan Niemiec, Adv & Prom Supvr
708/377-6580
Fax: 708/377-6495

Potter-Roemer
Fire Protection Div.
16833 Edwards Road
Cerritos, CA 90701
E. A. Reilly, Dir Mktg & Sales
310/404-3753
Fax: 310/404-7960

The Protectowire Co., Inc.
2 Washington St., P.O. Box A
Hanover, PA 02339
William Eppich, Sls. Engr.
617/826-3878
Fax: 617/826-2045 [Int'l.]

R & G Sloane Mfg. Co.
7777 Sloane Drive
Little Rock, AR 72206
Victoria Mac Farlane, Mktg Coord
501/490-7777
Fax: 501/490-7100

Schwab Corp.
3000 Main St, P.O. Box 5088
Lafayette, IN 47903
Janet Pape, Mktg Analyst.
800/428-7678
Fax: 317/447-8278

Sheet Metal Craft, Inc.
1755 Carswell St.
Baltimore, MD 21218
James L. Scott, President
410/235-3342
Fax: 410/889-3580

Sparkle Plenty, Inc.
130 E. Elm St.
Roselle, IL 60172
Ernest Lund, President 800/621-6460
Fax: 708/894-0289

Superior Systems, Inc.
17696 County Road 112
Bristol, IN 46507
David D. Alexander, President
219/848-4104
Fax: 219/848-5270

Twenty First Century International
Fire Equipment & Services
Corporation
3249 W. Story Rd.
Irving, TX 75050
Paul Rouse, Mktg. Mgr. 800/786-2178
Fax: 214/594-7826

Utah Fire Equipment Co., Inc.
152 W 1700 South
Salt Lake City, UT 84115
Larry F. Mamey, CEO 801/467-4261
Fax: 801/467-6322

Victaulic Co. of America
P.O. Box 31; 4901 Kesslersville Road
Easton, PA 18044
Gilbert K. Greene, Mgr Mktg Svc
610/559-3300
Fax: 610/250-8817

Watrous Div.
American Specialties, Inc.
441 Saw Mill River Road
Yonkers, NY 10701
Gilbert Pesavento, V.P. Sales
914/476-9000
Fax: 914/476-0688

Wheelock, Inc.
273 Branchport Ave.
Long Branch, NJ 07740
D. Cohen, Adv. Mgr. 908/222-6880
Fax: 908/222-8707

10530 Protective Covers

AAPCO
10
3117 Emery Cir.
Austell, GA 30001
Dennis Danielson, Estimator/Sls.
404/941-2222
Fax: 404/739-8523

Alan Pre Fab Building Corp.
19223 S. Hamilton Ave.
Gardena, CA 90248
Bill Andrus, General Manager
310/538-0333
Fax: 310/538-0436

Childers Carports & Structures, Inc.
9326 Baythorne Drive
Houston, TX 77041
Tod M. Babin, Vice Pres 713/895-7350
Fax: 713/895-7353

Creative Systems Engrg., Inc.
Decosnield Div.
1 Parker Place
Janesville, WI 53545
Tony Foresta, V.P. 608/757-0717
Fax: 608/757-0721

Dittmer Architectural Aluminum
1006 Shepard Road
Winter Springs, FL 32708
Scott Kimbrell, Design & Marketing
800/822-1755
Fax: 407/695-4430

Environmental Structures, Inc.
23600 Mercantile Road
Cleveland, OH 44122
Robert S. Ross, President
216/464-1800
Fax: 216/464-2144

Jayfro Corp.
976 Hartzford Turnpike
Waterford, CT 06385
Bob Ferrara, President 203/447-3001
Fax: 203/444-1779

Mapes Industries *
2929 Cornhusker Hwy.
Lincoln, NE 68504
Mark Mundorff 800/228-2391
Fax: 402/466-1985 [Int'l.]

Plumberex Specialty Products *
31855 Date Palm Drive #3; Suite 196
Cathedral City, CA 92234
Gabriel Lechuga, Owner 619/322-1772

Puget Sound Tent & Awning Co.
620 S Industrial Way
Seattle, WA 98108
Scott C. Campbell, President
206/622-8219
Fax: 206/622-1396

Superior Metal Products Co.
116 Citation Court
Birmingham, AL 35209
Harvey W. Littleton, Product Mgr
205/945-1200
Fax: 205/945-9831

Superior Systems, Inc.
17696 County Road 112
Bristol, IN 46507
David D. Alexander, President
219/848-4104
Fax: 219/848-5270

10536 Awnings

Alpha Productions
10459 Jefferson Blvd.
Culver City, CA 90232
Howard Goldstein, Sales Mgr
310/559-1364
Fax: 310/559-2151

Astrup Co., The
2937 W 25th St.
Cleveland, OH 44113
Carolyn S. D'Amato, Adv. Mgr.
216/696-2820
Fax: 216/696-0977

Baer Fabrics
515 E. Market St.
Louisville, KY 40202
Richard Yale, General Manager
502/569-7012
Fax: 502/569-7030

Boyle: John Boyle & Co., Inc.
Salisbury Highway 70; P O Box 791
Statesville, NC 28677
Kathy Y. Early, Adv. Mgr.
704/872-8151

Capitol Awning Co., Inc.
105-15 180th St.
Jamaica, NY 11433
Fred J. Catalano, Vice Pres
718/454-6444
Fax: 718/657-8374

Catco Supply, Inc.
105-15 180th St.
Jamaica, NY 11433
Fred J. Catalano, Vice Pres
718/297-6667
Fax: 718/657-8374

Chalfant Sewing Fabricators
Chalfant Products Co. Div.
11525 Madison Ave.
Cleveland, OH 44102
Jeff R. Chalfant, General Manager
800/365-0389
Fax: 216/521-9922

DCI, Inc.
5600 Oakbrook Pkwy, Suite 290
Norcross, GA 30093
Penny L. Bicknell, Mktg/Comm
404/416-1123
Fax: 404/416-1278

Dickson Elberton Mills, Inc.
P.O. Box 6107 Seaboard St.
Elberton, GA 30635
Gregory T. Rosendale, VP Sales &
Mktg. 706/283-3721
Fax: 706/283-7833

Empire Sign & Awning Co.
Div. Total Energy Svcs, Inc.
101 Louise St.
Rochester, NY 14606
Robert J. David, President
716/328-0832
Fax: 716/328-6522

Glen Raven Mills Inc.
Custom Fabrics Div.
1831 N. Park Ave.
Glen Raven, NC 27217
Customer Svc. Dept. 800/788-4413;
910/227-6211
Fax: 910/229-4039 [Int'l.]

Grate Signs, Inc.
4044 W McDonough St.
Joliet, IL 60436
Cheryl Grate, Vice President
815/729-9700
Fax: 815/729-3355

HAPA Weathertype Systems, Inc.
P.O. Box 778, Field Ave
Fieldale, VA 24089
Harry S. Nolen, President
703/673-3211
Fax: 703/673-3200

Hendee Enterprises, Inc.
9350 S Point Drive
Houston, TX 77054
Charles C. Hendee, President
713/796-2322
Fax: 713/796-0494

Hollaender Mfg. Co., The
10285 Wayne Ave.; P.O. Box 156399
Cincinnati, OH 45215
Lori J. Combs, Sales/Mktg Adm Assis
800/772-8800
Fax: 800/772-8806

Humphrey Products, Inc.
719 E. Zimmerly; P.O. Box 11304
Wichita, KS 67211
Ralph L. Humphrey, President
316/267-2201
Fax: 316/267-0961

Industrial Fabric Association
International (IFAI)
345 Cedar St., Ste 800
St. Paul, MN 55101
Todd C. Lester, Awning Div Dir
612/222-2508
Fax: 612/222-8215

Milliken Industries
101 South Mc Call Road
Englewood, FL 34223
Les Milliken, President 813/474-0223
Fax: 813/475-9840

Puget Sound Tent & Awning Co.
620 S Industrial Way
Seattle, WA 98108
Scott C. Campbell, President
206/622-8219
Fax: 206/622-1396

Signs O'Life, Inc.
173 Purchase St.
Boston, MA 02110
Alvin M. Barrer, President
617/482-1475
Fax: 617/482-1490

Southern Venetian Blind Co.
1120 N. 3rd St.
Harrisburg, PA 17102
John R. Enders, Sales Mgr
717/236-5961
Fax: 717/236-5963

Steps Plus, Inc.
Kravec Drive
Syracuse, NY 13214
Richard R. Kopp, Pres 315/446-8050
Fax: 315/449-0271

Unitex Corp.
Div. of EWM Co., Inc.
521 Roosevelt Ave.
Central Falls, RI 02862
Jeri White, Dir Mktg Comm.
401/729-1100
Fax: 401/729-1287

Zomeworks Corp.
P O. Box 25805
Albuquerque, NM 87125
Tom Oravetz, COO 505/242-5354
Fax: 505/243-5187

10550 Postal Specialties

Auth Chimes
Acorn St.
Deer Park, NY 11729
Jonathan Ingham, President
800/229-2884
Fax: 516/242-7742

Auth-Florence
2101 N. Elson Ave.
Chicago, IL 60614
Mike Gioseffi, Vice Pres/Genl Mgr.
312/384-3310
Fax: 312/384-3460

Bommer Industries, Inc.
19810 Asheville Highway; P.O. Box 187
Landrum, SC 29356
W. J. Laughridge, National Sales Mgr.
803/457-3301
Fax: 803/457-2487

Chutes International
22 Irongate Drive.
Waldorf, MD 20602
Heidi C. Wood, Admin 301/843-4700

Cutler Mfg. Corp.
Hwy U.S. 98th South
Highland City, FL 33846
Hal Holder, Jr, Pres 813/644-3573
Fax: 813/646-4517

Eastern Metal/USA-SIGN
1430 Sullivan St.
Elmira, NY 14901
Barbara E. Beach, Adv. Mgr
607/734-2295
Fax: 607/734-8783

Salsbury Industries
1010 E 62nd St.
Los Angeles, CA 90001
Dennis Fraher, Vice Pres 213/232-6181
Fax: 213/232-7021

Security Mfg. Corp.
815 S. Main St.
Grapevine, TX 76051
Joan Mullins, Mgr 817/329-1600
Fax: 817/481-3993

10605 Wire Mesh Partitions

Abraxas
2000 Second St.
Berkeley, CA 94710-1907
Fred Fredrickson 510/841-7767
Fax: 510/841-4032 [Int'l.]

Acorn Wire and Iron Works
4940 S. Kilbourn Ave.
Chicago, IL 60632
Frank Bukowski 800-55-ACORN
Fax: 312/585-2403

10610 Folding Gates

Alcorn Fence Co.
9901 Glenoaks Blvd; P.O. Box 1249
Sun Valley, CA 91353
Greg Erickson, Vice Pres 818/768-9719
Fax: 818/983-9650

Cooper Materials Handling
413 S. Lynnhaven Road; Suite 106
Virginia Beach, VA 23452
Douglas L. Austin, President
804/340-9114
Fax: 804/340-9880

Gillespie Corp.
50 Pine St.
Ware, MA 01082
Henry J. Macuga, Pres 413/967-4980
Fax: 413/967-9534

Heritage Vinyl Products Div
Grain Systems, Inc.
Hwy 45 Bypass, Box 460
Macon, MS 39341
Marisa L. Cooper, Mktg Mgr.
601/726-4223
Fax: 601/726-9519

Miller Wire Works, Inc.
7429 Georgia Road; PO Box 4115
Birmingham, AL 35212
Joe E. Madaris, Vice Pres
205/592-0341
Fax: 205/592-3725

Struck & Irwin Fence, Inc.
826 Williamson St.
Madison, WI 53703
Mark Herrling, President
608/255-1673
Fax: 608/255-1675

10615 Demountable Partitions

Clestra Hauserman Inc.
Marketing
29525 Fountain Pkwy.
Solon, OH 44139
Warren Peterson, Mktg. Product Mgr.
216/498-5000
Fax: 216/498-5022 [Int'l.]

Modernfold, Inc.
1711 "I" Ave., P.O. Box 310
New Castle, IN 47362
Product Mgr./Marketing Dept.
317/529-1450
Fax: 317/521-6204 [Int'l.]

Transwall Corporation *
Brandywine Ind. Park, 1220 Wilson Dr.,
P.O. Box 1930
West Chester, PA 19380
Thomas Bain, Natl. Sls. Mgr.
610/429-1400
Fax: 610/429-1411 [Int'l.]

USG Interiors
125 S. Franklin St.
Chicago, IL 60606
Don Diersen 312/606-4000
Fax: 312/606-5490

10650 Operable Partitions

Adams: Nelson Adams Div.
A Lawler Corporation
180 N. Sherman Ave.
Corona, CA 91720
Mark A. Lawler, Pres/CEO
909/340-2800
Fax: 909/340-2885

Advanced Equipment Corp.
2401 W. Commonwealth Ave.
Fullerton, CA 92633
Wesley B. Dickson, President
714/635-5350
Fax: 714/525-6083

Arm-R-Lite Door Mfg. Co., Inc.
2700 Hamilton Blvd.
South Plainfield, NJ 07080
Wilma M. Dourney, President
908/754-2600
Fax: 908/754-6522

Curtition Inc.
201 Badger Parkway
Darien, WI 53114
John L. Atkinson, Pres 414/728-1233
Fax: 414/724-3389

Emco, Inc.
10850 Lakeview Ave.
Lenexa, KS 66215
David Parsons, Sales Mgr
913/492-7414
Fax: 913/492-9513

Holcomb & Hoke Mfg. Co., Inc.
1545 Van Buren St.
Indianapolis, IN 46203
Robert F. Mc Curdy, Sales Manager
317/784-2444
Fax: 317/781-9164

Hufcor, Inc.
2101 Kennedy Road.; P.O. Box 591
Janesville, WI 53545
Bonnie Swenson, Dir. Mktg Svcs
608/756-1241
Fax: 608/756-1246

Industrial Noise Control, Inc.
1411 Jeffrey Drive
Addison, IL 60101
Kathleen Bauer, Mktg. Mgr.
708/620-1998

Information Display Technology, Inc.
Greensteel Div.
29 Laing Ave.
Dixonville, PA 15734
Karen Greene, Dir. Mktg.
412/254-4321
Fax: 412/254-2885

Kwik-Wall Co.
1010 E Edwards St.; P O Box 3267
Springfield, IL 62703
James S. Corken, Mktg Manager
217/522-5553
Fax: 217/522-1170

Modernfold, Inc.
1711 "I" Ave., P.O. Box 310
New Castle, IN 47362
Product Mgr./Marketing Dept.
317/529-1450
Fax: 317/521-6204 [Int'l.]

National Folding Wall Corp.
P.O. Box 174
Old Bridge, NJ 08857
Edmund J. Greco, President
908/727-0200
Fax: 908/727-0201

Panelfold, Inc.
10700 NW 36th Ave.
Miami, FL 33168
R. I. Geyer, V.P. Mktg 305/688-3501
Fax: 305/688-0185

Railtech Ltd.
Skyfold
325 Lee Ave.
Baie d'Urfe, PQ H9X 3S3
Canada
Steve Miller, Exec. VP 514/457-4767
Fax: 514/457-7111 [Int'l.]

Robinson Steel Products
236 Krams St.; P.O. Box 26039
Philadelphia, PA 19127
Bruce C. Flint, Pres 215/482-6700
Fax: 215/487-2239

Spaceguard Products
Div. Figgie International
711 S. Commerce Drive
Seymour, IN 47274
Ron W. Linn, President 800/841-0680
Fax: 812/523-3362

10670 Storage Shelving

Space Saver Corporation
1450 Janesville Ave.
Ft. Atkinson, WI 53538-2798
Pam Messmer/Project Dev. Dept.
800/492-3434; 414/563-6362
Fax: 414/563-2702 [Int'l.]

TAB Products Co.
1400 Page Mill Rd.
Palo Alto, CA 94304
Eric Morley/Marketing Svcs.
800/672-3109
Fax: 415/852-2687 [Int'l.]

10700 Exterior Sun Control Devices

3G Mermet Corp.
3963 Virginia Ave.
Cincinnati, OH 45227
Kay E. Bolin, Marketing Manager
513/561-1131
Fax: 513/561-1850

Airolite Co., The
114 Westview Ave.
Marietta, OH 45750
A. Allen Brokaw, Vice Pres/Sales-Mktg
614/373-7676
Fax: 614/373-6666

Alpha Productions
10459 Jefferson Blvd.
Culver City, CA 90232
Howard Goldstein, Sales Mgr
310/559-1364
Fax: 310/559-2151

Astrup Co., The
2937 W 25th St.
Cleveland, OH 44113
Carolyn S. D'Amato, Adv. Mgr.
216/696-2820
Fax: 216/696-0977

Construction Specialties, Inc.
55 Winans Ave.
Cranford, NJ 07016
Grilles & Screens Sales 908/272-5000
Fax: 908/272-5844

Glen Raven Mills Inc.
Custom Fabrics Div.
1831 N. Park Ave.
Glen Raven, NC 27217
Customer Svc. Dept. 800/788-4413;
910/227-6211
Fax: 910/229-4039 [Int'l.]

Mecho Shade Systems, Inc.
42-03 35th St.
Long Island City, NY 11101
Harry Widoff 718/729-2020 ext. 232
Fax: 718/729-2941 [Int'l.]

Phifer Wire Products, Inc.
P.O. Box 1700
Tuscaloosa, AL 35403-1700
Jerry Liveoak, Mkt. Mgr./Sun Control
Products 205/345-2120
Fax: 205/759-4450 [Int'l.]

Technical Blinds International, Inc.
776 S.W. 17th Ave.
Delray Beach, FL 33444
Eugene G. Kennedy, President
407/276-4622
Fax: 407/276-4606

Unitex Corp.
Div. of EWM Co., Inc.
521 Roosevelt Ave.
Central Falls, RI 02862
Jeri White, Dir Mktg Comm.
401/729-1100
Fax: 401/729-1287

Vimco
9301 Old Staples Mill Road.
Richmond, VA 23228
Gene J. Demestre, National Sales Mgr.
804/266-9638
Fax: 804/266-2937

Zomeworks Corp.
P. O. Box 25805
Albuquerque, NM 87125
Tom Oravetz, COO 505/242-5354
Fax: 505/243-5187

10750 Telephone Specialties

Acoustics Development Corporation
3800 S. 48th Terrace
St. Joseph, MO 64503
Customer Service 800/821-2255;
816/233-8061
Fax: 816/233-5285 [Int'l.]

American Specialties, Inc.
441 Saw Mill River Rd.
Yonkers, NY 10701
Sales Dept. 914/476-9000
Fax: 914/476-0688 [Int'l.]

Andrens Telephone Booth Co.
665 Old Phoenix Road N.E.
Eatonton, GA 31023
H. Larry Andrews, Owner
706/485-5610
Fax: 706/485-6678

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

Dove Mfg.
Div. Knox County Association
For Retarded; R.R. #3, Box 263-A
Vincennes, IN 47591
Bob Scherer, Mfg Manager
812/886-5338
Fax: 812/882-3984

Fortec, Inc.
W226 N825 Eastmound Drive
Waukesha, WI 53186
Joe L. Schnorr, VP Admin
414/544-4300
Fax: 414/544-9272

Guardian Access Systems
3431 E. Lind Road
Tucson, AZ 85716
David C. Roher, President
602/881-3380
Fax: 602/881-4490

Wheelock, Inc.
273 Branchport Ave.
Long Branch, NJ 07740
D. Cohen, Adv. Mgr. 908/222-6880
Fax: 908/222-8707

10800 Toilet & Bath Accessories

A & J Washroom Accessories
319 Temple Hill Rd.
New Windsor, NY 12533
Ken Fulton 914/562-3332
Fax: 914/562-3381 [Int'l.]

AC Products Inc.
4299 S. Apple Creek Rd.
Apple Creek, OH 44606-0518
Customer Service 216/698-1105
Fax: 216/698-5292 [Int'l.]

Alsons Corporation
42 Union St.
Hillsdale, MI 49242
Lee Kirkpatrick, Sls. Mgr./Customer
Svc. Dept. 517/439-1411
Fax: 517/439-9644

American Specialties, Inc.
441 Saw Mill River Rd.
Yonkers, NY 10701
Sales Dept. 914/476-9000
Fax: 914/476-0688 [Int'l.]

American Standard, Inc.
1 Centennial Ave.
Piscataway, NJ 08855
Architect & Engr. Hot Line
800/217-1929

Block Iron & Supply Co.
36 E. 10th Ave., P.O. Box 557
Oshkosh, WI 54902
Thomas Reigh 414/231-7200
Fax: 414/231-3051

Bobrick Washroom Equipment Inc.
11611 Hart St.
North Hollywood, CA 91605
Architectural Svcs. 818/503-1625
Fax: 818/503-0318 [Int'l.]

Bradley Corporation
9101 Fountain Blvd.
Menomonee Falls, WI 53051
Marketing Dept. 414/251-6000
Fax: 414/251-5817 [Int'l.]

Franklin Brass Mfg. Co.
19914 Via Baron
Rancho Dominguez, CA 90220
Darryl Scrivner 310/885-3200 ext. 104
Fax: 310/885-5739 [Int'l.]

French Reflection, Inc.
820 S. Robertson Blvd.
Los Angeles, CA 90035
Richard P. Myers, Pres. 310/659-3800
Fax: 310/652-8494 [Int'l.]

HEWI, Inc.
2851 Old Tree Dr.
Lancaster, PA 17603
Inside Sls. Dept. 717/293-1313
Fax: 717/293-3270 [Int'l.]

Innovative Building Products
P.O. Box 425
Ft. Worth, TX 76101
Steve Weddle/Natl. Sales 800/932-2263
Fax: 817/390-2404

The Ironmonger Inc.
1822 N. Sheffield Ave.
Chicago, IL 60614
Sales Dept. 800/621-1937
Fax: 312/348-3579 [Int'l.]

Jensen Industries Inc.
1946 E. 46th St.
Los Angeles, CA 90058
Ken Mendoza, Mktg. 213/235-6800
Fax: 213/235-7022

Koala Corporation
4390 McMenemy St.
St. Paul, MN 55127-6004
Sales & Mktg. 800/666-0363
Fax: 612/490-1859 [Int'l.]

Kohler Co.
Kohler, WI 53044
Marketing Dept. 414/457-4441
Fax: 414/459-1796

Lyons Industries, Inc.
30000 M-62 West
Dowagiac, MI 49047
Customer Service 800/458-9036
Fax: 616/782-5159 [Int'l.]

Robern, Inc.
1648 Winchester Rd.
Bensalem, PA 19020
Marketing Dept. 215/245-6550
Fax: 215/245-5067 [Int'l.]

Santile International Corp.
6687 Jimmy Carter Blvd.
Norcross, GA 30071
Erika Hoge 404/416-6224
Fax: 404/416-6239 [Int'l.]

10815 Handicapped/Therapeutic Safety Fittings

BathEase, Inc.
2537 Frisco Drive
Clearwater, FL 34621
Thomas J. FitzGerald, President
813/791-6656
Fax: 813/791-6656

Brey & Krause Mfg. Co.
1209 W Lehigh St.
Bethlehem, PA 18018
Jay Mundy, Cust Sales Rep
610/867-1401
Fax: 610/866-1433

Brocar Products, Inc.
1033 Windsor Ave.
Cincinnati, OH 45206
John Helmsderfer, Genl Mgr
513/861-6771

C S I Donners
12930 Bradley Ave.
Sylmar, CA 91342
Sandra L. Reilly, VP of Marketing
818/367-2131
Fax: 818/367-2558

Frye: George C. Frye Co.
43 US Route 1
Falmouth, ME 04105
Arthur C. Daignault, Owner
207/781-4511
Fax: 207/781-4525

Sanderson Plumbing Products, Inc.
Beneke Div.
Tuffy Lane
Columbus, MS 39701
Debi Brigham, Supvr Mktg Services
601/328-4000
Fax: 601/329-4362

Snow Technologies, Inc.
11665 Levan Road
Livonia, MI 48150
Earle W. Mott, President 313/462-3600
Fax: 313/462-3630

Sterling Plumbing Group
Kohler Co.
2900 W Golf Road
Rolling Meadows, IL 60008
Robert F. Brands, Vice Pres/Mktg
708/734-1777
Fax: 708/734-4767

Toto Kiki USA, Inc.
415 W. Taft Ave, Unit A
Orange, CA 92665
Larry Sato, Vice President
714/282-8686
Fax: 714/282-1541

Universal-Rundal Corp.
217 N. Mill St.
New Castle, PA 16101
Mark Conde, Advt Manager
412/658-6631
Fax: 412/658-8646

10820 Tub & Shower Doors/Enclosures

Alumax
Magnolia Div.
1617 N. Washington
Magnolia, AR 71753
Betty Byers

Aqua Glass Corporation
Masco
Industrial Park
Adamsville, TN 38310
Kent Mathis, Mktg. Svcs. Mgr.
901/632-0911
Fax: 901/632-4232

Duschqueen, Inc.
40 Lawlins Park
Wyckoff, NJ 07481
Hank Casden, Pres. 201/848-8081
Fax: 201/848-0426

Hoxan America Inc.
CTS Building Products
One Centennial Plz.
Piscataway, NJ 08854
800-34-HOXAN (800-344-6926)
Fax: 908/980-0488

LASCO Bathware
Tomkins Ind. Inc.
3255 E. Miraloma Ave.
Anaheim, CA 92806
Technical Svcs. 714/993-1220
Fax: 714/524-8784 [Int'l.]

Reflections USA

65 Sea Cliff Ave.
Glen Cove, NY 11542
Kathy Wynkoop, Sls. Mgr.
800/759-9992
Fax: 516/676-1471 [Int'l.]

Tub-Master Corp.

Skymaster
413 Virginia Dr.
Orlando, FL 32803
Gordon MacLeod 407/898-2881
Fax: 407/898-3856

10900 Wardrobe & Closet Specialties

ACE Shower Door Co., Inc.

P.O. Box 298; 5 Skillman Ave.
Roslyn, NY 11576
Sidney Gross, Operations Mgr
516/484-4080
Fax: 516/621-6271

Alumax/Magnolia Div.

Alumax, Inc.
1617 N Washington
Magnolia, AR 71753
D. Scott Hand, Adv Mgr/Update
501/234-4260
Fax: 501/234-3181

Beverly Coat Hanger Co., Inc.

1215 Fairfax Ave.
San Francisco, CA 94124
Susan J.M. McDonald, Sales Manager
415/550-0105
Fax: 415/550-6405

Clairson International

Div. Vermont American
720 S. W. 17th St.; P.O. Box 4400
Ocala, FL 34478
Woodie Hippler, Bldg Div. Mgr.
904/351-6100
Fax: 904/351-9404

Coral Industries, Inc.

3010 Rice Mine Road.
Tuscaloosa, AL 35404
Roland B. Brown, V.P./Sales
205/345-1013
Fax: 800/255-7320

Crown Metal Mfg. Co.

765 S State Route 83
Elmhurst, IL 60126
Richard C. Ernest, President
708/279-9800
Fax: 708/279-9807

Emco, Inc.

10850 Lakeview Ave.
Lenexa, KS 66215
David Parsons, Sales Mgr
913/492-7414
Fax: 913/492-9513

Hausmann Industries

Institutional
130 Union St.
Northvale, NJ 07647
Keith McHugh 201/767-0255
Fax: 201/767-1369 [Int'l.]

HEWI, Inc.

2851 Old Tree Dr.
Lancaster, PA 17603
Inside Sls. Dept. 717/293-1313
Fax: 717/293-3270 [Int'l.]

Inside Outfitters, Inc.

5714 Avery Road
Amlin, OH 43002
Dennis J. Hoffer, President
614/798-3500
Fax: 614/798-3511

Ledco, Inc.

801 Commerce Circle
Shelbyville, KY 40065
Andrew J. Scott, Director of Sales &
800/624-6367
Fax: 502/633-6461

Lee/Rowan Co.

Building Products Div.
900 S. Highway Drive
Fenton, MO 63026
John Czerwinka, Dir/Bldg Prdts Div.
314/343-0700

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769
Compton, CA 90224
Customer Service 310/639-0390
Fax: 310/639-6013 [Int'l.]

R-A-R Enterprises

P.O. Box 126
Round Mountain, TX 78663
Beach Mott, President 512/825-3242
Fax: 512/825-3244

Railex Corp.

89-02 Atlantic Ave.
Ozone Park, NY 11416
Abe Rutkovsky, President
718/845-5454
Fax: 718/738-1020

Schulte Corp.

12115 Ellington Court
Cincinnati, OH 45249
JoAnn Riley, Mktg Mgr 513/489-9300
Fax: 513/247-3389

Southeastern Aluminum Products, Inc.

P.O. Box 6427
Jacksonville, FL 32236
William K. Jackson, President
800/243-8200
Fax: 904/695-9541

Stevens Instruments, Inc.

704 West Main St.
Teutopolis, IL 62467
Thomas L. Wegeman, President
217/857-6411
Fax: 217/857-3638

Vogel Peterson

7373 Hunt St.
Garden Grove, CA 92641
Gertrud Pillay, Product Manager
800-94204332
Fax: 800/552-8732

White Home Products, Inc.

726 Windy Hill Road
Smyrna, GA 30080
Tamara L. Owens, President
404/421-0900
Fax: 404/432-3778

10914 Hat & Coat Racks & Accessories

Gof Ltd.

Binns
76 Ethan Allen Dr.
South Burlington, VT 05403
802/655-7502
Fax: 802/655-4537 [Int'l.]

The Ultimate in Visual Systems for Business and Training

These Egan Visual products are designed to provide state-of-the-art technology . . . and complete flexibility.

Egan Visual, founded in 1967, manufactures visual systems for business and training environments. Our products are manufactured with uncompromising quality using the finest raw materials. This enables Egan Visual to offer a five-year limited warranty and a lifetime warranty on our porcelain writing surfaces.

The Egan TeamBoard. Combining the simplicity of the Egan Markerboard with the power of your Macintosh or Windows-compatible PC, Egan has created the revolutionary new TeamBoard. Now team members can focus all of

their attention on the presentation and group discussion . . . because there are never any notes to take. The Egan TeamBoard does it for you!

Using a simple serial port, the Egan Teamboard connects to your computer in seconds. Just install the necessary software and you're all set. Whatever notes or diagrams are written or drawn on the TeamBoard are instantly input to your computer. This information can then be saved and printed-out on your regular printer. Or you can fax it, E-mail it, and even cut-and-paste it into other documents or applications.

Egan TeamBoard uses standard dry erase markers, and is available in three configurations: with doors, without doors, or as the EganMobile TeamBoard.

The EganMobile TeamBoard. The EganMobile is a "war room" on wheels. It allows the communication principles of the "war room" to be applied, temporarily, for teamwork in such areas as open offices, shops, labs, and larger classrooms — anywhere training, meetings, or breakout groups are employed. Whether used alone or grouped to create a larger working area, the EganMobile is the ideal solution for a wide variety of activities.

The EganMobile provides Eganboard writing surface, Tackboard surface, as well as EganSystem accommodation and storage in a single mobile unit.



The Leader in Visual Systems



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VISUAL**

The Leader in Visual Systems

Free Literature:

Informative product sheets are available for the Egan TeamBoard and EganMobile, as well as the complete line of Egan Visual products . . . the leader in visual systems..

For copies, call Keith Caines at 905-851-2826 or 800-263-2387.

For Additional Information and Literature Contact:

Keith Caines
Egan Visual
300 Hanlan Road, Woodridge, Ontario L4L 3P6 Canada
800-263-2387
Egan Visual West
6085 Rickenbacker Road, Commerce, CA
800-826-1778

STI's Damage Stoppers Protect the Protectors

Safety Technology International, Inc. offers a complete line of Damage Stopper protect detection/alarm devices.

Steel Web Stopper. Especially appropriate where physical abuse to smoke detectors is greatest — such as correctional facilities and public buildings in crime districts. The strong, web-like construction of $\frac{3}{16}$ " steel wire take tough knocks in stride. Two models (one for high profile, one for low) fit virtually all smoke detectors. Because the installation holes are the same as for the STI Smoke Detector Damage Stoppers — they are completely interchangeable and is IM Approved. (STI9601, 9609, 9604, 8110)

Motion Detector Damage Stopper.

Recommended for areas where vandalism or accidental damage is prevalent. The tough 9-gauge steel wire guard protects motion detectors from a thrown object or a blow from a fist or book. Tests show that the guard does not materially affect the sensor's range or detectability. Economical and easy to install, this Damage Stopper increases the security of a safety system and reduces maintenance costs. (STI 9620)

Smoke Detector Damage Stopper is a lowcost, easy-to-install solution to smoke detector damage. It features a strong, durable design of molded polycarbonate and is Factory Mutual approved. The device may be painted to match decor and is easily removed for servicing. Note: This product will somewhat inhibit smoke entry, but if detectors are frequently put out of service

due to damage, the Smoke Detector Damage Stopper is also IM Approved, and may provide a valuable solution. (Flush Mounted: STI 8100, Surface Mounted: STI 8130)

Horn/Strobe Damage Stopper. A tough, durable coverdesigned to stop vandalism and accidental damage to the horn/strobe alarm unit of a fire alarm system . . . without limiting performance. Horizontal slots allow the horn's sound to be heard with minimal decibel loss. It also features a locking mechanism and a lifetime guarantee against breakage and damage in normal use. (STI 1220)



Free Literature:

Send for a portfolio of product information on the complete Stopper II line. Detailed product sheets provide a full description of each product, technical data, and diagrams for installation.

For Additional Information and Literature Contact:

Kari Barton or Renee Cook
Safety Technology International, Inc.
2306 Airport Road, Waterford, MI 48327-1209
810-673-9898 fax: 810-673-1246



STI's Stopper Line: The Latest in Technology, Innovation, and Economy

Safety Technology International has specialized in security systems for almost 25 years and has designed and installed thousands of systems worldwide.

STI's Stopper Line includes:

Stopper II — Made of tamper-proof, clear Lexan® polycarbonate, a shield and frame fit easily over manual pull stations. When lifted, it sounds a piercing alarm that draws immediate attention to the pull station and prankster. Use-proven in thousands of applications — including colleges, schools, hospitals, nursing homes, correctional institutions, hotels/motels and stores. (STI-1100)

Weather Stopper II — Extends the life and reliability of weather-exposed manual pull stations .

. . . such as those in salt air locations or installed inside car washes or other severe environments. Weather Stopper II is available in two versions — for flush-mounted stations (STI 1250), and for surface-mounted units (STI 3150). The basic design is the same as Stopper II (above), but does not contain an electrical warning system. (An alarm system can be added if needed.)

Mini Theft Stopper — To help stop vandalism and theft of fire extinguishers. Inexpensive and extremely versatile, it has a variety of applications. The Mini Theft Stopper can be used on a fire extinguisher cabinet door, or on cabinets housing fire hoses, sprinkler shut-off valves and similar equipment. (STI 16251)

Exit Stopper — Helps stop unauthorized exit and entry through fire/emergency doors when you

must leave them "unlocked" to allow for emergency exit. It alerts you that an unauthorized entry or exit is being made and discourages the practice.

With a highly visible "stop-sign" design, Exit Stopper can be mounted on almost any kind of fire or emergency door in almost any location . . . with left, right, top, or remote installation of the 85-decibel horn. Keyed on/off operation allows authorized exits. The alarm automatically shuts off after one to three minutes to save on battery life, and then rearms itself. (STI 6400)



Free Literature:

Send for a portfolio of product information on the complete Stopper II line. Detailed product sheets provide a full description of each product, technical data, and diagrams for installation.

For Additional Information and Literature Contact:

Kari Barton or Renee Cook
Safety Technology International, Inc.
2306 Airport Road, Waterford, MI 48327-1209
810-673-9898 fax: 810-673-1246

Sunbrella Firesist® From Glen Raven — Looks Great and it's Legal Too.

Available in a variety of solids and stripes, Sunbrella Firesist® modacrylic fabric allows architects and designers to satisfy stringent fire codes while meeting the highest aesthetic standards.

In contrast to fabrics topically treated with chalky coatings or made of vinyl, Sunbrella Firesist offers a subtle texture and rich, solution-dyed hues that resist fading. The fabric is woven from inherently flame-resistant fibers, offers excellent breathability for superior energy efficiency and is easy to clean. Firesist will not support the growth of mildew and, if kept clean, mildew growth on foreign substances on the fabric can be prevented.

Applications ideal for interior or exterior use, Sunbrella Firesist is well suited to diverse applications such as awnings, canopies, decorative panels, room dividers, privacy screens and backlit awnings. The fabric's flexibility allows for unlimited creative possibilities.

Dimensions and Details Description: Woven fabric made of 100% SEF®-FR inherently flame resistant fibers. These are modacrylic solution-dyed fibers with a fluorocarbon finish.

Width: 60"

Typical Weight: Approx. 9.25 oz. per square yard
Surface: Plain weave; excellent breathability
Underside: Same as top surface; both sides alike
Transparency Level: Translucent, depending on color

Abrasion resistance: Good

Dimensional stability: Good. remains fully flexible in frigid temperatures

Durability/Average Life Span: 5-10 years.

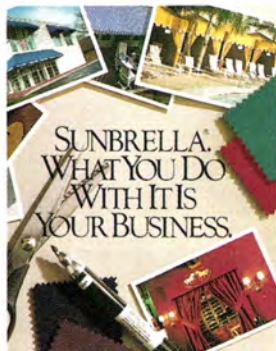
(depends on climate and proper care of fabric)

Water Repellency: Excellent

Chemical resistance: Fabric highly resistant to acids, alkalis and solvents

Oil Resistance: Good

Sewability: Excellent



Free Literature:

A detailed product brochure offers information about Sunbrella Firesist and shows fabric choices. The brochure also includes information about Sunbrella® acrylic fabric

For Additional Information and Literature Contact:

Glen Raven Mills, Inc.
Glen Raven, NC 27217.



11002 Coffee Area Planning
 11020 Security & Vault Equipment
 11030 Bank Equipment
 11036 Automatic Banking Systems
 11040 Ecclesiastical Equipment
 11050 Library Equipment
 11060 Theater & Stage Equipment
 11070 Musical Equipment
 11090 Checkroom Equipment
 11106 Merchandising/Display Equipment
 11110 Laundry & Dry Cleaning Equipment
 11130 Audio-Visual Equipment
 11132 Projection Screens
 11138 Conference Room Equipment
 11150 Parking Control Equipment
 11160 Loading Dock Equipment
 11170 Solid Waste Handling Equipment
 11171 Incinerators
 11175 Waste Chutes & Collectors
 11190 Detention Equipment
 11200 Water Supply & Treatment
 11400 Food Service Equipment
 11410 Food Preparation Appliances
 11425 Kitchen Hood & Ventilation Systems
 11450 Residential Equipment
 11452 Residential Appliances
 11455 Kitchen & Bath Cabinets
 11456 Countertops
 11457 Residential Television Units
 11458 Disappearing Stairs
 11459 Emergency Escapes & Protective Equipment
 11460 Unit Kitchens
 11480 Athletic, Recreational & Therapeutic Equipment
 11600 Laboratory Equipment
 11700 Medical & Hospital Equipment

11002 Coffee Area Planning

Beverage Air
Div. Speclt Eqpt Co's., Inc.
 700 Buffington Road; P.O. Box 5932
 Spartanburg, SC 29304
 Jeff P. Rhodenbaugh, Executive V.P.
 803/582-8111
 Fax: 803/582-5083

Cecil Ware Corp.
 43-05 20th Ave.
 Long Island City, NY 11105
 Richard D. Moore, Exec V.P.
 718/932-1414
 Fax: 718/932-7860

Metwood Mfg. Co., Inc.
 805 Elm Ave.
 Hanover, PA 17331
 Debra A. Bowers, Design & Engr. Dept.
 717/637-5996
 Fax: 717/633-6018

R-A-R Enterprises
 P.O. Box 126
 R. A. R. Enterprises, Inc.

Rapids, Inc.
Div. Dascoa
 1011 2nd Ave. S W
 Cedar Rapids, IA 52406
 Joseph A. Schmitt, Vice Pres
 319/364-5186
 Fax: 319/364-2111

Water/Tec-Way, Inc./Mr. Water
 P.O. Box 2087
 Hastings, NE 68902
 Frank Georgiana, Pres 402/462-5588

11020 Security & Vault Equipment

Burle Industries, Inc.
Security Products
 1000 New Holland Ave.
 Lancaster, PA 17601-5688
 Marketing 717/295-6123; 800/326-3270
 [Int'l.]

Honeywell Inc.
Home and Building Control
 1985 Douglas Dr. N.
 Golden Valley, MN 55422
 Customer Assistance Ctr.
 800/345-6770

LeFebure Corporation
 308 29th St., N.E.
 Cedar Rapids, IA 52402
 Don Adams, Mktg. Mgr. 319/369-5164
 Fax: 319/366-7608 [Int'l.]

11030 Bank Equipment

LeFebure Corporation
 308 29th St., N.E.
 Cedar Rapids, IA 52402
 Don Adams, Mktg. Mgr. 319/369-5164
 Fax: 319/366-7608 [Int'l.]

11036 Automatic Banking Systems

Diebold, Inc.
 P O Box 8230; 217 2nd St. N.W.
 Canton, OH 44702
 Mark R. Rechner, Mktg Comm Admin
 216/490-5070
 Fax: 216/489-4371

Trigon Electronics, Inc.
 1220 N. Batavia
 Orange, CA 92667
 Marshall A. Williams, Executive
 Consultant 714/633-7442
 Fax: 714/633-7567

11040 Ecclesiastical Equipment

Fiberglass Specialties, Inc.
 500 Austin Ave.; P.O. Box 1340
 Henderson, TX 75652
 James Bradshaw, Sales Mgr
 800/527-1459

Maas-Rowe Carillons, Inc.
 2255 Meyers Ave.
 Escondido, CA 92029
 Paul H. Rowe, President 800/854-2023
 Fax: 619/747-2677

Ratigan-Schottler Mfg. Co.
Div. Custom Fixture, Inc.
 201 So. 2nd St.
 Beatrice, NE 68310
 Patrick M. Ratigan, Vice Pres
 800/383-1000
 Fax: 402/223-2020

Sams: L.L. Sams & Sons
 PO Box 1430, River At La Salle
 Waco, TX 76703
 Bruce Neatherlin, Vice Pres Sales
 817/752-9751
 Fax: 817/752-5052

Sauder Mfg. Co.
 600 Middle St.
 Archbold, OH 43502
 Frank Ulrich, V.P. Sales 419/446-9384
 Fax: 419/446-3697

Superior Fiberglass, Inc.
 P O Box 1989
 Jacksonville, TX 75766
 Barbara H. Green, CEO 800/527-8438
 Fax: 903/586-7547

Wiedemann Industries, Inc.
Div. Aqua Plunge
 P O Box 677
 Muscatine, IA 52761
 Paul Martin, Sales Manager
 800/553-9664
 Fax: 319/263-8358

11050 Library Equipment

A. S. R. S. of America
Div. Elecom Park
 225 W 34th St.
 New York, NY 10122
 Robert A. Gum, Pres 212/760-1646
 Fax: 212/714-2084

Amscor Inc.
 P.O. Box 220262, 188 DuPont St.
 Brooklyn, NY 11222-0262
 Rhoda Kiront 718/383-4900
 Fax: 718/383-7787

Borroughs Corp.
 3002 N. Burdick St.
 Kalamazoo, MI 49004
 Charles D. Botsis, Group Product Mgr.
 616/342-0161
 Fax: 616/342-4161

Brodart Co.
 1609 Memorial Ave.
 Williamsport, PA 17705
 Robert E. Thorwart, Marketing
 Manager 717/326-2461

Emeco Industries, Inc.
 805 Elm Ave.
 Hanover, PA 17331
 Debra A. Bowers, design Engr Dept.
 717/637-5951
 Fax: 717/633-6018

Hamilton Sorter Co., Inc.
 3158 Production Drive
 Fairfield, OH 45014
 Bob Wilson, VP. Sales & Mktg.
 513/870-4400
 Fax: 800/543-3070

Highsmith Co., Inc., The
 W5527 Hwy 106, P.O. Box 800
 Ft. Atkinson, WI 53538
 M L. Sullivan, Sr Mkt Mgr
 414/563-9571
 Fax: 800/835-2329

Information Display Technology, Inc.
Greensteel Div.
 29 Laing Ave.
 Dixonville, PA 15734
 Karen Greene, Dir. Mktg.
 412/254-4321
 Fax: 412/254-2885

Kardex Systems, Inc.
 Rte. 7 Reno, P.O. Box 171
 Marietta, OH 45750
 Alan Bartlett 800/234-3654 ext. 225
 Fax: 614/374-9953 [Int'l.]

Library Bureau, Inc.
 801 Park Ave.
 Herkimer, NY 13350
 Edith W. Buffalohead, Mktg Manager
 315/866-1330
 Fax: 315/866-4430

Metwood Mfg. Co., Inc.
 805 Elm Ave.
 Hanover, PA 17331
 Debra A. Bowers, Design & Engr. Dept.
 717/637-5996
 Fax: 717/633-6018

Putnam Rolling Ladder Co., Inc.
 32 Howard St.
 New York, NY 10013
 Gregg Peters Monsees, Sales Mgr
 212/226-5147
 Fax: 212/941-1836

RTI Shelving Systems
 515 West 28th St.
 New York, NY 10001
 Lance Rosenblatt, Vice Pres
 212/279-0435
 Fax: 212/465-1795

Tennsco Corp.
 201 Tennsco Drive
 Dickson, TN 37055
 Gary J. Adams, Sales Manager
 615/446-8000

11130 Audio-Visual Equipment

Claridge Products and Equipment

Amtab Mfg. Co.
 1747 W. Grand
 Chicago, IL 60622
 S. T. H. Co.

Telaire Systems, Inc.
 6489-A Calle Real
 Goleta, CA 93117
 M. J. H. H. H. H. H.

Barnes Pumps, Inc.
Div. Burks Pumps
 420 3rd St, P.O. Box 603

Translogic Corp.
Div. Thysser Corp.
 10825 E. 47th Ave.
 Denver, CO 80239
 Henry Lardie, C. M. 303/373-7937
 Fax: 303/373-7932

White Storage & Retrieval Systems, Inc.

White Office Systems Div.
 50 Boright Ave.
 Kenilworth, NJ 07033
 Ed Romaine, Mktg Comm Mgr
 908/272-6700
 Fax: 908/272-5920

11060 Theater & Stage Equipment

COMTEK, Inc.
 357 W. 2700 South
 Salt Lake City, UT 84115
 Steve Dupaix, Sls. Dir. 801/466-3463
 Fax: 801/484-6906 [Int'l.]

Electronic Theatre Controls, Inc.
 3030 Laura Lane
 Middleton, WI 53562
 Mktg. Communications 608/831-4116
 Fax: 608/836-1736 [Int'l.]

Future Light, Inc.
 20810 Miles Pkwy.
 Cleveland, OH 44128
 Rob Rowlands 216/475-7600
 Fax: 216/475-6376 [Int'l.]

Limelight Productions, Inc.
 471 Pleasant St., Rte. 102
 Lee, MA 01238
 Ginny Bentley, Curtain Plant Mgr.
 800/243-4950
 Fax: 413/243-4993 [Int'l.]

Mero Systems Group
 N112 W18810 Mequon Rd.
 Germantown, WI 53022
 Rosanne McDonald 414/255-5561;
 800/323-0072
 Fax: 414/255-6932 [Int'l.]

Sico Incorporated
 7525 Cahill Rd.
 Minneapolis, MN 55439
 Jerry Danielson 800/742-6462
 [Int'l.]

Vincent Lighting Systems, Inc.
 20810 Miles Pkwy.
 Cleveland, OH 44128
 Rob Rowlands, Mktg. Dir.
 216/475-7600
 Fax: 216/475-6376 [Int'l.]

11070 Musical Equipment

M & S Systems, Inc.
Div. Nortek, Inc.
 2861 Congressman Lane
 Dallas, TX 75220
 Richard C. Ryan, Mgr/Mktg Sves
 800/366-6874
 Fax: 214/350-3193

Maas-Rowe Carillons, Inc.
 2255 Meyers Ave.
 Escondido, CA 92029
 Paul H. Rowe, President 800/854-2023
 Fax: 619/747-2677

StageRight Corp.
 495 Holly Drive
 Clare, MI 48617
 David A. Jensen, Mktg Comm Coord
 517/386-7393
 Fax: 517/386-3500

Van Bergern Bellfoundries, Inc.
 P.O. Box 12928
 Charleston, SC 29422
 Peter MAnsour, Vice Pres
 803/559-4040
 Fax: 803/559-0797

11090 Checkroom Equipment

Railex Corp.
 89-02 Atlantic Ave.
 Ozone Park, NY 11416
 Abe Rutkovsky, President
 718/845-5454
 Fax: 718/738-1020

11106 Merchandising/Display Equipment

Abstracta Structures Inc.
 347 Fifth Ave.
 New York, NY 10016-5010
 Sales & Spec. Dept. 212/532-3710
 [Int'l.]

Alusett USA Inc.
 200 N. Water St.
 Peekskill, NY 10566
 Richard Pozzuoli 914/737-0120
 Fax: 914/737-8697

Berg Showcase Mfg. Inc.
 320 S Sunset St.
 Longmont, CO 80501
 Joel S. Leach, Vice Pres/Mktg
 800/666-5501
 Fax: 303/666-5501

Boos: John Boos & Co.
 315 S 1st St.
 Effingham, IL 62401
 Eric W. Johnson, Vice Pres/Sales
 217/347-7701
 Fax: 217/347-7705

Claridge Products and Equipment, Inc.
 601 Hwy. 62-65 South
 Harrison, AR 72602-0910
 Jack, Ron or Terry/Sales 501/743-2200
 Fax: 501/743-1908 [Int'l.]

Crown Metal Mfg. Co.
 765 S State Route 83
 Elmhurst, IL 60126
 Richard C. Ernest, President
 708/279-9800
 Fax: 708/279-9807

Fine Wine Rack & Cellar Co.
 1661 A. Industrial Road
 San Carlos, CA 94070
 Paul Wyatt, Owner 415/591-9463
 Fax: 415/591-4334

Ghent Mfg., Inc.
 P.O. Box 410
 Lebanon, OH 45036
 Scott D. Bowers, General Manager
 513/932-3445
 Fax: 513/932-9252

Glenco-Star
 8000 Penrose Ave.
 Philadelphia, PA 19153
 Kevin F. Maurer, V.P. Mkt 215/365-3000
 Fax: 215/365-0024

Interlake Material Handling Division
The Interlake Companies, Inc.
 550 Warrenville Road
 Lisle, IL 60532
 David T. Burr, Mktg. Mgr.
 708/852-8800

Intermetro Industries Corp.
 651 North Washington St.; P.O. Box A
 Wilkes Barre, PA 18705
 Joseph Sokirka, Advertising Manager
 717/825-2741
 Fax: 717/824-2705

International Storage Systems
 11230 Harland Drive
 Covington, GA 30209
 Barbara A. Campbell, Mktg Services
 Mgr. 404/787-9830

K.O.H. Design, Inc.
 575 Broad St.
 Bridgeport, CT 06604
 Karl O. Hasselrot, President
 203/336-1334
 Fax: 203/335-9361

Mayer: Charles Mayer Studios, Inc.
 168 E Market St.
 Akron, OH 44308
 Charles Mayer W Jr., CEO
 216/535-5612
 Fax: 216/434-2016

Mero Systems Group
 N112 W18810 Mequon Rd.
 Germantown, WI 53022
 Rosanne McDonald 414/255-5561;
 800/323-0072
 Fax: 414/255-6932 [Int'l.]

Ontario Store Fixtures
 650 Barmac Dr.
 Weston, ON M9L 2X8
 Canada
 R. David Gould, Dir. of Mktg., Intl.
 416/749-7700
 Fax: 416/749-1412 [Int'l.]

Peter Pepper Products, Inc.
 17929 S. Susana Rd., P.O. Box 5769
 Compton, CA 90224
 Customer Service 310/639-0390
 Fax: 310/639-6013 [Int'l.]

Reeve Store Equipment Co.
 9131 E. Bermudez St.
 Pico Rivera, CA 90660
 Edward L. Bradford, Western Regional
 Sls 310/949-2535
 Fax: 310/949-3862

RHC/Spacemaster Corp.
 1400 N. 25th Ave.
 Melrose Park, IL 60160
 Carolyn R. Marcyn, Advertising Mgr
 708/345-2500
 Fax: 708/345-3823

Smith-Victor Corp.
 301 N. Colfax
 Griffith, IN 46319
 Tina W. Smith, Vice Pres 219/924-6136
 Fax: 219/924-7356

Spartan Showcase, Inc.
 P.O. Box 470
 Union, MO 63084
 Steve Lause, Vice Pres. 800/325-0775
 Fax: 314/583-4067

Stanley Knight Corp.
 Glendora Road
 New Troy, MI 49119
 Bruce E. Nitz, Vice Pres/Sales
 616/426-4444
 Fax: 616/426-4448

Streater Store Fixtures
 411 South 1st Ave.
 Albert Lea, MN 56007
 Daniel R. Heckmann, Director Mktg
 Sales 507/373-0611
 Fax: 507/373-0221

Syma System
 180 Canal Road
 Fairless Hills, PA 19030
 Stanley R. Hyams, President
 215/736-3200
 Fax: 215/736-3040

Walker Display
 250 S. Lake Ave.
 Duluth, MN 55802
 Dick Levey 218/722-5945
 Fax: 218/722-5053 [Int'l.]

11110 Laundry & Dry Cleaning Equipment

Pellerin Milnor Corporation
 700 Jackson St.
 Kenner, LA 70063-0400
 David W. Adams/Advertising Dept.
 504/467-9591 ext. 227
 Fax: 504/468-9307 [Int'l.]

11130 Audio-Visual Equipment

Claridge Products and Equipment, Inc.

601 Hwy. 62-65 South
Harrison, AR 72602-0910
Jack, Ron or Terry/Sales 501/743-2200
Fax: 501/743-1908 [Int'l.]

COMTEK, Inc.

357 W. 2700 South
Salt Lake City, UT 84115
Steve Dupaix, Sls. Dir. 801/466-3463
Fax: 801/484-6906 [Int'l.]

Nuclear Associates

Victoreen

100 Voice Rd.
Carle Place, NY 11514
Laura Rhein, Product Mgr./Clear-Pb
516/741-7717
Fax: 516/741-5414 [Int'l.]

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769
Compton, CA 90224
Customer Service 310/639-0390
Fax: 310/639-6013 [Int'l.]

Pioneer Electronics Technology

1800 W. Holt Ave.
Pomona, CA 91768
Sales Dept. 800/623-3271
Fax: 909/623-9923

Weyel International div. of ICA Corporation

170 N. Brandon Dr.
Glendale Heights, IL 60139
Larry Windel, Eastern U.S.
708/529-8066
Fax: 708/529-8559 [Int'l.]

H. Wilson Company

Ebsco Industries

555 W. Taft Dr.
South Holland, IL 60473-2071
Todd Laff, Sls. & Mktg. Mgr.
708/339-5111
Fax: 800/245-8221 [Int'l.]

11132 Projection Screens

Bretford Manufacturing, Inc.

9715 Soreng Ave.
Schiller Park, IL 60176
Customer Svc. Dept. 800/343-1779
[Int'l.]

11138 Conference Room Equipment

Albrecht: Peter Albrecht Corp.

6250 Industrial Court
Greendale, WI 53129
Burt J. Boettcher, Consultant
414/421-6630
Fax: 414/421-9091

Amtab Mfg. Co.

1747 W. Grand
Chicago, IL 60622
Gregory T. Hanusak, CEO
312/421-3444
Fax: 312/421-3448

Automatic Devices Co.

2121 S. 12th St.
Allentown, PA 18103
John A. Samuels, President
215/797-6000
Fax: 215/797-4088

Boos: John Boos & Co.

315 S 1st St.
Effingham, IL 62401
Eric W. Johnson, Vice Pres/Sales
217/347-7701
Fax: 217/347-7705

Claridge Products and Equipment, Inc.

601 Hwy. 62-65 South
Harrison, AR 72602-0910
W. W. Sprenger 501/743-2200
Fax: 501/743-1908 [Int'l.]

Da-Lite Screen Co.

3100 N. Detroit St., P.O. Box 137
Warsaw, IN 46581
Judy D. Loughran, Vice Pres/Sales-
Mktg 219/267-8101
Fax: 219/267-7804

Draper Shade & Screen Co., Inc.

411 S. Pearl St.
Spiceland, IN 47385
Penny R. Sitler, Adv Mgr 317/987-7999
Fax: 317/987-7142

Lemco, Inc.

5201 South 300 West
Salt Lake City, UT 84107
Dave Hall, President 801/262-2596
Fax: 801/269-0120

Screen Works, The

940 W Weed St.
Chicago, IL 60622
Franklin Moore, Nat'l Sales Mgr
312/440-0060
Fax: 312/440-0061

Snell: George R. Snell Associates, Inc.

269 Sheffield St.
Mountainside, NJ 07092
Suzi Reed, Exec. Dir. 908/654-8855
Fax: 908/654-8859

Sound-Craft Systems, Inc.

Div. Sound-Craft Systems, Inc.

Route 3, Box 319
Morrilton, AR 72110
Hank Shaw, Vice Pres. 501/727-5476
Fax: 501/727-5402

Telaire Systems, Inc.

6489-A Calle Real
Goleta, CA 93117
Mike Schell, VP Marketing
805/964-1699
Fax: 805/964-2129

Toshiba C.C.T.V.

Toshiba America Consumer Pdt's
82 Totowa Road.
Wayne, NJ 07470
Mike Skryha, National Mgr Sales
201/628-8000
Fax: 201/628-8755

Tri-Adco Mfg. Corp.

5644 N. 53rd Ave.
Glendale, AZ 85301
G. E. Miller, President 602/842-1204

11150 Parking Control Equipment

Access Technologies

Div. of the Stanley Works

Rte. 6 & Hyde Rd.
Farmington, CT 06032
Marketing Dept. 203/679-6439
Fax: 203/679-6426 [Int'l.]

Federal APD, Inc.

24700 Crestview Ct.
Farmington Hills, MI 48335
Customer Service 810/477-2700
Fax: 810/477-0742 [Int'l.]

11160 Loading Dock Equipment

Advance Lifts, Inc.

701 Kirk Rd.
St. Charles, IL 60174
Jim Orłowski/Sales 708/584-9881
Fax: 708/584-9405

Blue Giant Equipment Corporation

One Industrial Park Dr.
Pell City, AL 35125
Mychell Broska 205/884-1500
Fax: 205/884-1504 [Int'l.]

Pawling Corporation

Standard Products Div. *

Borden Lane
Wassaic, NY 12592
Michael Cunningham 800/431-3456
Fax: 800/451-2200 [Int'l.]

11170 Solid Waste Handling Equipment

American Transportation & Equipment Co.

2555 W. Evans
Denver, CO 80219
Richard Jeffrey, President
303/922-3636
Fax: 303/922-3637

Barnes Pumps, Inc.

Div. Burks Pumps

420 3rd St., P.O. Box 603
Piqua, OH 45356
Kary Catchings Jr, Mktg Serv Coord.
513/773-2442
Fax: 513/773-2238

Beaumont Birch Co.

3900 River Road
Pennsauken, NJ 08110
Joseph R. Ford, President
609/663-6440
Fax: 609/663-2732

Brule: C.E. & E, Inc.

Brule Incinerator Div.

P.O. Box 35; 13920 So. Western
Blue Island, IL 60406
James Friedrich, Vice Pres.
708/388-7900
Fax: 708/388-4372

Chicago Trashapcker Corp.

290 N Prospect St.
Marengo, IL 60152
Ric J. Fiedler, Vice President
815/568-5116
Fax: 815/568-7551

Corner Pump Co.

Roper Industries Div.

2323 SE Harvester Drive
Portland, OR 97222
Kristie S. Moss, Mktg Manager
503/653-0330
Fax: 503/653-0338

Goodnature Products, Inc.

P.O. Box 866
Buffalo, NY 14240
Cindy Miller, Admin Assistant Sale
716/855-3325
Fax: 716/855-3328

Harris Waste Management Group, Inc.

200 Clover Reach; P.O. Box 2270
Peachtree City, GA 30269
E A. Webb, Mktg Comm Mgr.
404/631-7290
Fax: 404/631-7299

Hodge Mfg. Co., Inc.

55 Fisk Ave.
Springfield, MA 01107
Richard Hill, Sales Mgr. 413/781-6800
Fax: 413/733-6573

Incinerator International, Inc.

P.O. Box 8617
Houston, TX 77249
Thomas N. Leervig, President
713/227-1466
Fax: 713/227-0884

Kohlman Corp.

1801 W Berteau Ave.
Chicago, IL 60613
Maxwell Crory, President
312/404-3737

Lakos Separators
Div. Claude Laval Corp.
 1365 North Clovis Ave.
 Fresno, CA 93727
 Lindsey L. Walker, Asst. Marketing
 Mgr 209/251-1396
 Fax: 209/255-8093

Multi-Pak Corp.
 400 Railroad Ave.
 Hackensack, NJ 07601
 Philip L. Cahill, President
 201/342-7474
 Fax: 201/342-6525

Read Corp., The
 25 Wareham St.
 Middleboro, MA 02346
 Wm M. Tryder III, Dir of Mktg.
 508/946-1200
 Fax: 508/946-0721

Reef Industries, Inc.
 P.O. Box 750250
 Houston, TX 77275
 Phil Drake, Mktg Mgr 800/231-6074
 Fax: 713/947-2053

SP Industries, Inc.
 2982 Jefferson Road
 Hopkins, MI 49328
 Steve Burk, Director/PR 616/793-3232
 Fax: 616/793-7451

Taylor-Dunn Mfg. Co.
 2114 W Ball Road
 Anaheim, CA 92804
 Tim D. Everett, Natl Sls Mgr.
 714/956-4040
 Fax: 714/956-3130

United Marketing, Inc.
 14th & Laurel Sts.; P.O. Box 870
 Pottsville, PA 17901
 John M. Knaut, Dir/Mktg & Sales
 800/233-0314
 Fax: 717/622-3817

Vaughan Co., Inc.
 364 Monte-Elma Road
 Montesano, WA 98563
 Jean M. Warren, Adv Mgr
 206/249-4042
 Fax: 206/249-6155

11171 Incinerators

Brule: C.E. & E, Inc.
Brule Incinerator Div.
 P.O. Box 35; 13920 So. Western
 Blue Island, IL 60406
 James Friedrich, Vice Pres.
 708/388-7900
 Fax: 708/388-4372

Des Champs Laboratories, Inc.
 P.O. Box 220, Douglas Way
 Natural Bridge, VA 24579
 Vicki Layne, Mktg Mgr 703/291-1111
 Fax: 703/291-2222

Incinerator International, Inc.
 P.O. Box 8617
 Houston, TX 77249
 Thomas N. Leervig, President
 713/227-1466
 Fax: 713/227-0884

Power Flame, Inc.
 2001 S 21st St.
 Parsons, KS 67357
 Gordon A. Johnson, Vice Pres. Sales
 316/421-0480
 Fax: 316/421-0948

Research Products/Blankenship
 2639 Andjon Drive
 Dallas, TX 75220
 Carol Mc Farland, Sales Manager
 214/358-4238
 Fax: 214/350-7919

Spronz Incinerator Corp.
 1268 Plymouth Ave. So.
 Rochester, NY 14611
 Francis Spronz, Pres 716/235-4877

Zimpro Environmental, Inc.
 301 W. Military Road
 Rothschild, WI 54474
 James M. Force, Adv. Mgr
 800/826-1476
 Fax: 715/355-3219

11175 Waste Chutes & Collectors

Marathon Equipment Company
 Co. Hwy. 9 S., P.O. Box 1798
 Vernon, AL 35592-1798
 Tracy Proulx, Mktg. Dir. 800/269-7237
 Fax: 205/695-8813 [Int'l.]

11190 Detention Equipment

Acorn Wire and Iron Works
 4940 S. Kilbourn Ave.
 Chicago, IL 60632
 Frank Bukowski 800-55-ACORN
 Fax: 312/585-2403

Airteq Systems W.S.A., Inc.
 6285 S.W. Lakeview Blvd.
 Lake Oswego, OR 97035
 Project Mgmt. Dept. 800/831-6567
 [Int'l.]

American Specialties, Inc.
 441 Saw Mill River Rd.
 Yonkers, NY 10701
 Sales Dept. 914/476-9000
 Fax: 914/476-0688 [Int'l.]

Brink: R.R. Brink Locking Systems, Inc.
 500 Earl Road
 Shorewood, IL 60436
 Robert R. Brink, President
 815/744-7000
 Fax: 815/744-7020

Folger Adam Co.
 16300 W. 103rd St.
 Lemont, IL 60439
 Robert J. Carter 708/739-3900
 Fax: 708/739-6138 [Int'l.]

Garrett Metal Detectors, Inc.
Security Div.
 1881 W. State St.
 Garland, TX 75041
 B. K. Trollinger, Sales Manager
 214/494-6151
 Fax: 214/494-1881

Glasspec
 10344 S W 187th St.
 Miami, FL 33157
 Luis Echenique, President
 800/328-0888
 Fax: 305/232-8246

Hopeman Correctional Systems
 435 Essex Ave.
 Waynesboro, VA 22980
 Jeff Hughes 800/368-3482
 Fax: 703/949-9259 [Int'l.]

IMS Johnson
 42 Sherwood Terrace, Ste 10
 Lake Bluff, IL 60044
 Gerald Hennessy, President
 708/295-3800
 Fax: 708/295-3827

J.L. Industries
 4450 W. 78th St. Cir.
 Bloomington, MN 55435-5416
 Customer Service 612/835-6850
 Fax: 612/835-2218 [Int'l.]

Kane Mfg. Corp.
 515 North Fraley St.; P O Box 777
 Kane, PA 16735
 Rob Morgan, VP/Sales & Mktg
 814/837-6464
 Fax: 814/837-6230

Larsen's Manufacturing Co.
 7421 Commerce Lane N.E.
 Minneapolis, MN 55432
 Mark Nyvall 800/527-7367
 Fax: 612/571-1181 [Int'l.]

Marathon Engrg. Corp.
 8443 Hidden Valley Road; P. O. Box 310
 Mountain Ranch, CA 95246
 Sharon Nieder, Sec/Tres 209/754-5121
 Fax: 209/754-5358

Potter-Roemer
Fire Protection Div.
 16833 Edwards Road
 Cerritos, CA 90701
 E. A. Reilly, Dir Mktg & Sales
 310/404-3753
 Fax: 310/404-7960

Southern Steel Co.
Div. Phelps Tointon, Inc.
 4634 S Presa; P O Box 2021
 San Antonio, TX 78223
 Michael R. Sweet, Vice Pres Mktg/Sales
 210/533-1231
 Fax: 210/533-2211

Steel Ceilings, Inc.
 500 N 3rd St.
 Coshocton, OH 43812
 Louis J. Heil, Natl Sales Mgr
 614/622-4655
 Fax: 614/622-8971

Sweeper Metal Fabricators Corp.
 Hwy. 33, E. of Jct. 33-99-16, Drawer 672
 Drumright, OK 74030
 Bill Knesek, Natl. Sls. Mgr.
 918/352-2133
 Fax: 918/352-2139 [Int'l.]

Town & Country Plastics, Inc.
 P O Box 269-S
 Morganville, NJ 07751
 Harold Mermel, Sales Mgr.
 908/566-3800
 Fax: 908/583-9045

United States Gypsum Company
 125 S. Franklin St.
 Chicago, IL 60606
 800/USG-4YOU

University Security Products, Inc.
 3565 Arden Road
 Hayward, CA 94545
 Jay H. Medeiros, V.P. 510/785-8222
 Fax: 510/783-9181

World Dryer Corp.
 5700 McDermott Drive
 Berkeley, IL 60163
 Thomas M. Landy, Vice Pres/Sales-
 Mktg 708/449-6950
 Fax: 708/449-6958

11200 Water Supply & Treatment

Omni Corporation
Clarity Filters
 2500 165th St.
 Hammond, IN 46320
 Ron Houtz 702/331-9031; 800/848-7418
 Fax: 702/331-9031

11400 Food Service Equipment

Atlantic Rubber
 P.O. Box 1720
 Brockton, MA 02403
 Jerry P. Donahue, Genl Mgr
 800/695-0446
 Fax: 508/580-0446

Beverage Air
Div. Specht Equip Co's., Inc.
 700 Buffington Road; P.O. Box 5932
 Spartanburg, SC 29304
 Jeff P. Rhodenbaugh, Executive V.P.
 803/582-8111
 Fax: 803/582-5083

Blakeslee
 1844 S. Laramie
 Chicago, IL 60650
 Pirjo A. Stafseth, Dir Sales & Mktg.
 708/656-0660
 Fax: 708/656-0017

Carter-Hoffmann Corp.
 1551 Mc Cormick Ave.
 Mundelein, IL 60060
 James Carr, Mktg Research Mgr
 708/362-5500
 Fax: 708/367-8981

Cecil Ware Corp.
 43-05 20th Ave.
 Long Island City, NY 11105
 Richard D. Moore, Exec V.P.
 718/932-1414
 Fax: 718/932-7860

Chester-Jensen Co., Inc.
 P.O. Box 908
 Chester, PA 19016
 Steven D. Miller, V.P.
 610/876-6276
 Fax: 610/876-0485

Chrontrol Corp.
 9675 Business Park Ave.
 San Diego, CA 92131
 John C. Harter, Mktg Dir
 619/566-5656
 Fax: 619/566-0140

Cold Zone
 221 S. Berry St.
 Brea, CA 92621
 George Riggs, Adv/PR
 714/529-4461
 Fax: 714/529-8503

Columbus Show Case Co., The
 850 W 5th Ave.
 Columbus, OH 43221
 C H Aschinger, Chief Operating Off
 614/299-3161
 Fax: 614/297-0741

Cres-Cor Div.
 12825 Taft Ave.
 Cleveland, OH 44108
 John A. Rash, Mktg Manager
 216/851-6800
 Fax: 216/851-9734

D. Gilbert Industries, Inc.
Gilbert Insect Light Trap Div.
 5611 Krueger Drive
 Jonesboro, AR 72401
 David W. Gilbert, President
 501/932-6070
 Fax: 501/932-5609

Delfield Co., The
 P.O. Box 470; 980 S Isabella Road
 Mt. Pleasant, MI 48858
 Doreen L. Kephart, Mgr Mktg Svcs
 517/773-7981
 Fax: 800/669-0619

Electro-Steam Generation Corp.
 1000 Bernard St.
 Alexandria, VA 22314
 Kelly L. Jerald, Sales & Mktg Sec
 703/549-0664
 Fax: 703/836-2581

Follett Corp.
 801 Church Lane
 Easton, PA 18042
 Patricia A. Holliday, Mktg Svcs Mgr.
 215/252-7301
 Fax: 215/250-0696

Garland Residential Products
Div. Garland Commercial Indus
 185 E. South St.
 Freeland, PA 18224
 Arthur E. Trim, Nat.Mgr.Cust Svcs
 800/424-2411
 Fax: 717/788-5977

Goodnature Products, Inc.
 P.O. Box 866
 Buffalo, NY 14240
 Cindy Miller, Admin Assistant Sale
 716/855-3325
 Fax: 716/855-3328

Gould: J.D. Gould Co., Inc.
 4707 Massachusetts Ave.
 Indianapolis, IN 46218
 Ronald C. Patton, Genl Manager
 800/634-6853
 Fax: 317/547-5234

Hobart Corp.
Div. PMI Food Equip Group
 701 Ridge Ave.
 Troy, OH 45374
 William F. Lohrer, Manager Advertising
 513/332-3000
 Fax: 513/332-2142

Howard/McCrary Refrigerator Co., Inc.
 Grant Ave. & Blue Grass Road
 Philadelphia, PA 19114
 Jeffrey Fogel, President
 215/464-6800
 Fax: 215/969-4890

Hubbell Electric Heater Co.
 P.O. Box 288
 Stratford, CT 06497
 W E. Newbauer, III, Natl Sales Mgr.
 203/378-2659
 Fax: 203/378-3593

IMI Cornelius, Inc.
 One Cornelius Place; Hwy 10 West
 Anoka, MN 55303
 John M. McDowell, Mktg Mgr
 800/238-3600
 Fax: 612/422-3255

Intermetro Industries Corp.
 651 North Washington St.; P.O. Box A
 Wilkes Barre, PA 18705
 Joseph Sokirka, Advertising Manager
 717/825-2741
 Fax: 717/824-2705

International Storage Systems
 11230 Harland Drive
 Covington, GA 30209
 Barbara A. Campbell, Mktg Services
 Mgr.
 404/787-9830

Jordan Scientific
Div. Fogel Commercial Rfg Co.
 2200 Kennedy St.
 Philadelphia, PA 19137
 Thomas M. Mc Coy, Dir/Mktg.
 215/535-8300
 Fax: 215/289-1597

Kees, Inc.
 400 S. Industrial Drive
 Elkhart Lake, WI 53020
 Edward R. Zieve, Owner
 414/876-3391
 Fax: 414/876-3065

Leedal, Inc.
 1918 S. Prairie Ave.
 Chicago, IL 60616
 Nancy Levin, Adv. Mgr.
 312/842-6588
 Fax: 312/842-5608

Manitowoc Equipment Works
Div. The Manitowoc Co.
 2110 S 26th St.
 Manitowoc, WI 54220
 Larry Hagman, Adv. Mgr.
 414/682-0161
 Fax: 414/683-7879

MESA Industries, Inc.
 143 S. Jackson St.
 Elkhorn, WI 53121
 Julie M. Heintz, Marketing Mgr.
 414/723-5161
 Fax: 414/723-5180

Metal Masters Foodservice
Equipment Co., Inc.
 655 Glenwood Ave.
 Smyrna, DE 19977
 Ron R. Normington, Dir Technical
 Servc
 800/441-8440
 Fax: 302/653-2065

Nor-Lake Scientific
Div. Nor-Lake, Inc.
 P.O. Box 248; 2nd & Elm Sts
 Hudson, WI 54016
 Kim L. Heinemann, Advertising Mgr
 715/386-2323
 Fax: 715/386-6149

Omega Engrg., Inc.
 One Omega Drive
 Stamford, CT 06907
 Herb Smithline, BG Manager
 203/359-1660
 Fax: 203/359-7700

Qualheim/Waring Products Division
 283 Main St.
 New Hartford, CT 06057
 Robert L. Sullivan, Dir/Comm Sales
 203/379-0731
 Fax: 203/738-0249

Rapids, Inc.
Div. Dascoa
 1011 2nd Ave. S W
 Cedar Rapids, IA 52406
 Joseph A. Schmitt, Vice Pres
 319/364-5186
 Fax: 319/364-2111

Rational Cooking Systems, Inc.
 50 E. Commerce Drive, Suite D
 Schaumburg, IL 60173
 Craig S. Wilson, President/CEO
 708/884-9944
 Fax: 708/884-9945

Ready Access
 4500 West 47th St.
 Chicago, IL 60632
 Kathleen Gutierrez, Sales Manager
 312/376-4550
 Fax: 312/376-1266

Refrigeration Mfg, Inc.
 942 S. Santa Fe Ave.
 Compton, CA 90221
 Lawrence E. Jaffe, Pres
 310/537-8250
 Fax: 310/537-8035

Scotsman
 775 Corporate Woods Parkway
 Vernon Hills, IL 60061
 Charles Janovsky, AD Manager
 708/215-4500
 Fax: 708/913-9844

Sharp Electronics Corp.
 Sharp Plaza
 Mahwah, NJ 07430
 M. Anne Howard, Dir of Mktg
 201/529-8737
 Fax: 201/529-9597

SnyderGeneral Corp.
 3219 McKinney Ave.
 Dallas, TX 75204
 Stacey M. Snyder, Corp Comm Coord
 214/754-0500
 Fax: 214/754-0901

Solaronics, Inc.
 704 Woodward Ave.
 Rochester, MI 48307
 Brian J. McLane, Sales Director
 810/651-5333
 Fax: 810/651-0357

Southern Equipment Co.
Ares Div.
 4550 Gustine Ave.
 St. Louis, MO 63116
 Gene LaVigne, V.P. Sales & Mktg
 314/481-0660
 Fax: 314/481-8107

Spartan Showcase, Inc.
P.O. Box 470
Union, MO 63084
Steve Lause, Vice Pres. 800/325-0775
Fax: 314/583-4067

Stanley Knight Corp.
Glendora Road
New Troy, MI 49119
Bruce E. Nitz, Vice Pres/Sales
616/426-4444
Fax: 616/426-4448

T & S Brass & Bronze Works, Inc.
P.O. Box 1088; 2 Saddleback Cove
Travelers Rest, SC 29690
Eva Marie Fox, Mgr. Mktg./Comm.
803/834-4102
Fax: 803/834-3518

Tel-Tru Mfg. Co.
408 St. Paul St.
Rochester, NY 14605
Andrew Germanow, Dir. Sales & Mktg.
800/232-5335
Fax: 716/232-3857

Traulsen & Co., Inc.
114-02 15th Ave.
College Point, NY 11356
Joyce A. Simonetti, Mktg Svcs Coord.
718/463-9000
Fax: 718/961-1390

Vogt: Henry Vogt Machine Co.
P.O. Box 1918
Louisville, KY 40201
Kyle Pierce, Dir. Corp. Comm.
502/634-1500
Fax: 502/637-7344

Water/Tec-Way, Inc./Mr. Water
P.O. Box 2087
Hastings, NE 68902
Frank Georgiana, Pres 402/462-5588

Wilshire Corp.
2401 N. Palmer Drive
Schaumburg, IL 60196
Terry A. Lemke, Mktg. Services Coord
708/397-4600
Fax: 708/397-0250

Yorkkraft, Inc.
550 S. Pine St.; P.O. Box 2386
York, PA 17405
David W. Imhoff, Vice Pres
800/872-2044
Fax: 717/846-3213

11410 Food Preparation Appliances

Elkay Manufacturing Company
2222 Camden Ct.
Oak Brook, IL 60521
Customer Svc. Dept.
[Int'l.]

11425 Kitchen Hood & Ventilation Systems

Abbaka
Spreckles Landing, 435 23rd St.
San Francisco, CA 94107
Frank Paone, VP 415/648-7210
Fax: 415/648-6557

Broan Mfg. Co., Inc.
926 W. State St.
Hartford, WI 53027-1098
Keith Lester 414/673-4340
Fax: 414/673-8709

Rangaire & Company
501 S. Wilhite
Cleburne, TX 76031
Donna King 817/556-6575
Fax: 817/556-6549

Viking Range Corporation
111 Front St.
Greenwood, MS 38930
Marketing 601/455-1200
Fax: 601/453-7939 [Int'l.]

11450 Residential Equipment

AQUA Care Systems, Inc.
Pure Flow Water Co., Inc.
Enviro Systems Supplies, Inc.; 3806 N.
29th Ave.
Hollywood, FL 33020
Jeffrey L. Schultz, V. Pres Mkt
305/925-9993
Fax: 305/925-9996

Bryant Air Conditioning Heating & Electrical Co.
5401 Cornhusker Highway
Lincoln, NE 68504
Fred R. Sikyta, President
402/467-1111
Fax: 402/467-1249

Ciphone Communication Systems
1700 130TH Ave. N. E.
Bellevue, WA 98005
Stan Kohagen, Mktg. Mgr.
206/455-0510
Fax: 206/455-0071

Davis Instruments
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199 E. 17th St.
Holland, MI 49423
Customer Service 800/748-0561
Fax: 616/392-2542 [Int'l.]

12345 Laboratory Casework

Hoechst Celanese
Trespa N.A. *
P.O. Box 2500 Mack Bldg.
Somerville, NJ 08876-1258
Roger Kauffman 908/704-7060
Fax: 908/704-7066 [Int'l.]

12350 Medical Casework

Thos. Moser Cabinetmakers, Inc.
72 Wright's Landing
Auburn, ME 04211
Aaron Moser 207/784-3332
Fax: 207/784-6973

12380 Specialty Casework

Allied Healthcare Products, Inc.
1720 Sublette Ave.
St. Louis, MO 63110
Bob Ricks, VP, Sales/Marketing
314/771-2400
Fax: 314/771-0650

Casework & Photo-Lab Specs, Inc.
2105 Ponce DeLeon
Coral Gables, FL 33134
Philip Milton, Sec 800/346-4967

Datel-Byrum, Inc.
2784 Courier Court
Grand Rapids, MI 49504
Robert Nykamp, Mng Dir
616/791-7675

Design Line Cabinets, Inc.
2460 Quarry Road; P.O. Box 9
Sauk Rapids, MN 56379
Cyril N. Reinert, President
612/252-8204
Fax: 612/252-9093

Erdman: Marshall Erdman & Associates
Techline Div.
500 S Division St.
Waunakee, WI 53597
Jim Ostrander, Dir/Design & Display
608/849-4181
Fax: 608/849-8371

Jamestown Metal Products, Inc.
178 Blakestone Ave.
Jamestown, NY 14701
Chip Albright, VP Mktg 716/665-5313
Fax: 716/665-5121

I214373 Corp.
Concepts by Midmark Div.
60 Vista Drive.
Versailles, OH 45380
Dolly Goscenski-Vosburg, Advertising
Mgr 513/526-3662
Fax: 513/526-5542

Library Bureau, Inc.
801 Park Ave.
Herkimer, NY 13350
Edith W. Buffalohead, Mktg Manager
315/866-1330
Fax: 315/866-4430

Plastice Unlimited
11 Stein Am Rhein Court
Redwood City, CA 94063
Nancy Davis, General Mgr
415/364-5046
Fax: 415/364-5046

Schmidt: R. J. Schmidt Co., Inc.
2330 Yellow Spring Road
Malvern, PA 19355
Richard J Schmidt, Pres 215/647-7935
Fax: 215/641-0990

Viking Metal Cabinet Co., Inc.
5321 W 65th St.
Chicago, IL 60638
Jim Dolan, Sales Manager
708/594-1111
Fax: 708/594-1028

12382 Bank Fixtures & Casework

Andrens Telephone Booth Co.
665 Old Phoenix Road N.E.
Eatonton, GA 31023
H. Larry Andrews, Owner
706/485-5610
Fax: 706/485-6678

Design Line Cabinets, Inc.
2460 Quarry Road; P.O. Box 9
Sauk Rapids, MN 56379
Cyril N. Reinert, President
612/252-8204
Fax: 612/252-9093

12384 Display Casework

Claridge Products and Equipment, Inc.
601 Hwy. 62-65 South
Harrison, AR 72602-0910
W. W. Sprenger 501/743-2200
Fax: 501/743-1908 [Int'l.]

12390 Furniture Drawers

Accuride International
12311 Shoemaker Ave.
Santa Fe Springs, CA 90670
Valarie Harris 714/993-2532
Fax: 714/993-7442 [Int'l.]

12505 Blinds, Shades & Shutters

Acacia Corp.
520 Chartiers Ave.
McKees Rocks, PA 15136
David J. Gardy, President
412/771-6144
Fax: 412/771-3282

American Heritage Shutters, Inc.
2345 Dunn Ave.
Memphis, TN 38114-4807
Bob Stack, VP Mktg. 901/743-2800;
800/541-1186
Fax: 901/744-8356

Bautex USA, Inc.
10860 Alder Cir.
Dallas, TX 75238
Darren Blank, Sls. & Mktg. Mgr.
214/343-1610
Fax: 214/343-2252

Beauti Vue Products
8555 194th Ave.
Bristol, WI 53104
Stormy S. Grumbeck, Pres
414/857-2306
Fax: 414/857-7408

Castec Window Shading, Inc.
7531 Coldwater Canyon Ave.
North Hollywood, CA 91605
George Lawlor, Art Director
818/503-8300
Fax: 800/932-3323

Comfortex Corp.
100 N. Mohawk St.
Cohoes, NY 12047
800/426-3867
[Int'l.]

Conrad
575 10th St.
San Francisco, CA 94103-4829
Sales Dept. 415/626-3303
Fax: 415/626-6302 [Int'l.]

Del Mar Window Coverings
Div. Home Fashions, Inc.
7150 Fenwick Lane
Westminster, CA 92683
Joseph E. Cole, President
714/891-4311

Draper Shade & Screen Co., Inc.
411 S. Pearl St.
Spiceland, IN 47385
Penny R. Sitler, Adv Mgr 317/987-7999
Fax: 317/987-7142

General Clutch Corp.
200 Harvard Ave.
Stamford, CT 06902
Garret Bebell, Vice President
203/964-1573
Fax: 203/964-0513

Hunter Douglas Window Fashions
2 Park Way
Upper Saddle River, NJ 07458
James F. Bennett, VP, Commercial
Window Treatments 201/327-8200
Fax: 201/327-4261 [Int'l.]

Kestrel Shutters
P.O. Box 12
St. Peters, PA 19470
James W. Lapic 610/469-6444
Fax: 610/469-6381 [Int'l.]

Kirsch, Cooper Industries, Inc.
309 N. Prospect; P O Box 370
Sturgis, MI 49091
Jill C. Locey, Media Services Coord
616/659-5100
Fax: 616/651-5600

LouwerDrape
Div. Home Fashions, Inc.
1100 Colorado Ave.
Santa Monica, CA 90401
Alex Squires, Asst. Mktg Mgr.
310/450-6100
Fax: 310/450-3937

Magnolia Shutters
Rushman Draperies, Inc.
2929 Irving Blvd.
Dallas, TX 75247
Kenneth Briggs, Sr., President
214/943-1000
Fax: 214/638-6019

Mecho Shade Systems, Inc.
42-03 35th St.
Long Island City, NY 11101
Harry Widoff 718/729-2020 ext. 232
Fax: 718/729-2941 [Int'l.]

NANIK
7200 Stewart Ave.
Wausau, WI 54401
Tom Morrissey, Dir. of Sls.
715/843-4653
Fax: 715/843-4650 [Int'l.]

Phifer Wire Products, Inc.
P.O. Box 1700
Tuscaloosa, AL 35403-1700
Jerry Liveoak, Mkt. Mgr./Sun Control
Products 205/345-2120
Fax: 205/759-4450 [Int'l.]

Pinecrest
2118 BlaisDell Ave.
Minneapolis, MN 55404
Russ Linderdahl, Jr. 612/871-7071;
800/443-5357
Fax: 612/871-8956 [Int'l.]

Smartrack, Inc.
P.O. Box 8248
Longboat Key, FL 34228
Lawrence I. Smuckler, President
813/730-0243

Solar-Screen Co., Inc.
53-11 105th St.
Corona, NY 11368
Miles L. Joseph, President
718/592-8222
Fax: 718/631-5754

Solartronics, Inc.
76 Benbro Drive
Buffalo, NY 14225
Richard A. Stacey, President
716/681-6686
Fax: 716/681-7343

Sol-R-Veil
135 E. 144 St.
Bronx, NY 10451
Dean Belmont 718/665-9200
Fax: 718/665-9672 [Int'l.]

Southern Venetian Blind Co.
1120 N. 3rd St.
Harrisburg, PA 17102
John R. Enders, Sales Mgr
717/236-5961
Fax: 717/236-5963

Springs Window Fashions
Rd. 1, Rte. 405
Montgomery, PA 17752
John Bianco 800/544-4749
Fax: 717/547-6162

Sunshine Rooms, Inc.
P.O. Box 4627; 3333 N Mead
Wichita, KS 67204
Wade Griffith, President 800/222-1598
Fax: 316/838-0839

Technical Blinds International, Inc.
776 S.W. 17th Ave.
Delray Beach, FL 33444
Eugene G. Kennedy, President
407/276-4622
Fax: 407/276-4606

Universal Door Mfg. Co., Inc.
700 N W 57th Court
Ft. Lauderdale, FL 33309
John K. Heilig, V. Pres 305/772-8770
Fax: 305/772-8772

Verticals, Inc.
704 E. 133rd St.
Bronx, NY 10454
Arena P. Joseph, President
718/292-6500
Fax: 718/292-6503

Vimco
9301 Old Staples Mill Road.
Richmond, VA 23228
Gene J. Demestre, National Sales Mgr.
804/266-9638
Fax: 804/266-2937

VyTech Industries, Inc.
P.O. Box 5288, Pearman Dairy Rd.
Anderson, SC 29623
Nicholas R. Brenchak 803/225-1459
Fax: 803/224-8410 [Int'l.]

Window Modes, Ltd.
979 3rd Ave.
New York, NY 10022
Lisa Simkin 212/752-1140
Fax: 212/355-7764 [Int'l.]

Wrono Enterprise Corp.
Aluminum-Wrol-up Shades & Shutters; 211 N.W. 5th Ave.
Hallandale, FL 33023
Bruce McPhee, ceo/Exec Vice Pres
305/456-6979
Fax: 305/458-1379

12525 Solar Control Film

Beauti Vue Products
8555 194th Ave.
Bristol, WI 53104
Stormy S. Grumbeck, Pres
414/857-2306
Fax: 414/857-7408

Solar-Screen Co., Inc.
53-11 105th St.
Corona, NY 11368
Miles L. Joseph, President
718/592-8222
Fax: 718/631-5754

12530 Drapery & Curtain Hardware

Baker Drapery Corp.
1116 W. Pioneer Parkway
Peoria, IL 61615
George H. Baker, Jr., President
309/691-3295
Fax: 309/691-3296

Bautex USA, Inc.
10860 Alder Cir.
Dallas, TX 75238
Darren Blank, Sls. & Mktg. Mgr.
214/343-1610
Fax: 214/343-2252

Elkhart Door, Inc.
1515 Leininger St.
Elkhart, IN 46517
Jim W. Kaskey, VP Sls & Mktg
219/294-5428

General Clutch Corp.
200 Harvard Ave.
Stamford, CT 06902
Garret Bebell, Vice President
203/964-1573
Fax: 203/964-0513

H & H Specialties, Inc.
2210 N. Merced Ave.; P.O. Box 9327
South El Monte, CA 91733
Reid R. Neslage, Vice President
800/221-9995
Fax: 818/575-3004

Ruine Design Associates, Inc.
250 W. 27th St., Ste. 6A
New York, NY 10001
Paul Ruine 212/989-1910
Fax: 212/989-1911 [Int'l.]

SECOA
2731 Nevada Ave North
Minneapolis, MN 55427
Mike Murphy, Vp Sales/Mktg
612/546-6313
Fax: 612/546-8361

Silent Gliss USA, Inc.
P.O. Box 405
Loganville, GA 30249
Customer Service 800/938-7225
Fax: 404/466-4814 [Int'l.]

Solartronics, Inc.
76 Benbro Drive
Buffalo, NY 14225
Richard A. Stacey, President
716/681-6686
Fax: 716/681-7343

Springs Window Fashions
Rd. 1, Rte. 405
Montgomery, PA 17752
John Bianco 800/544-4749
Fax: 717/547-6162

Verticals, Inc.
704 E. 133rd St
Bronx, NY 10454
Arenia P. Joseph, President
718/292-6500
Fax: 718/292-6503

12535 Motorized Hardware-Blinds, Shades, Draperies

Am-Source International
1000 Brown St., Bldg. 301
Wauconda, IL 60084
John Karas/Sales Dept. 800/876-7367;
708/526-1515
Fax: 708/526-1921 [Int'l.]

LouverDrape
Div. Home Fashions, Inc.
1100 Colorado Ave.
Santa Monica, CA 90401
Alex Squires, Asst. Mktg Mgr.
310/450-6100
Fax: 310/450-3937

Lutron Electronics Co., Inc.
7200 Suter Road
Coopersburg, PA 18036
Rick Angel, Natl Sales Mgr
215/282-3800
Fax: 215/282-6437

Magnolia Shutters
Rushman Draperies, Inc.
2929 Irving Blvd.
Dallas, TX 75247
Kenneth Briggs, Sr., President
214/943-1000
Fax: 214/638-6019

SM Automatic
10301 Jefferson Blvd
Culver City, CA 90232
Frank Hill, Dir/Opers 310/559-6405
Fax: 310/559-9764

Stagecraft Industries, Inc.
1330 N. W. Kearny St.
Portland, OR 97219
Paul Luntsford, Dir of Market Devel
503/226-7351
Fax: 503/226-6843

12540 Draperies & Curtains

Castec Window Shading, Inc.
7531 Coldwater Canyon Ave.
North Hollywood, CA 91605
George Lawlor, Art Director
818/503-8300
Fax: 800/932-3323

DesignTex Fabrics, Inc.
56-08 37th Ave.
Woodside, NY 11377
Local Sls. Rep. 800/221-1540
[Int'l.]

Elkhart Door, Inc.
1515 Leininger St.
Elkhart, IN 46517
Jim W. Kaskey, VP Sls & Mktg
219/294-5428

Gretchen Bellinger Inc.
P.O. Box 64, 31 Ontario St.
Cohoes, NY 12047
Customer Service 518/235-2828
Fax: 518/235-4242 [Int'l.]

Imperial Fastener Co., Inc.
1400 S.W. 8th St.
Pompano Beach, FL 33069
Robert J. Shea, Vice Pres
305/782-7130
Fax: 305/782-0089

Limelight Productions, Inc.
471 Pleasant St., Rte. 102
Lee, MA 01238
Ginny Bentley, Curtain Plant Mgr.
800/243-4950
Fax: 413/243-4993 [Int'l.]

Rockland Mills
Div. Rockland Industries, Inc.
P.O. Box 17293
Baltimore, MD 21203
Hal W. Spalter, Marketing
410/522-2505
Fax: 410/522-2545

SECOA
2731 Nevada Ave North
Minneapolis, MN 55427
Mike Murphy, Vp Sales/Mktg
612/546-6313
Fax: 612/546-8361

Stagecraft Industries, Inc.
1330 N. W. Kearny St.
Portland, OR 97219
Paul Luntsford, Dir of Market Devel
503/226-7351
Fax: 503/226-6843

12600 Furniture & Accessories

Alma Desk Co.
2400 Sterling Ave.
Elkhart, IN 46516
Tony Passannante, Mktg Mgr
219/293-0621
Fax: 219/294-6176

Amtab Mfg. Co.
1747 W. Grand
Chicago, IL 60622
Gregory T. Hanusak, CEO
312/421-3444
Fax: 312/421-3448

Anturo Corp.
10450 S.W. Manhasett Drive
Portland, OR 97062
Catherine A. Filgas, VP 503/691-2556
Fax: 503/691-2409

Barlow Tyrie, Inc.
1263 Glen Ave, Suite 230
Moorestown, NJ 08057
Charles W. Hessler, Vice President
609/273-7878
Fax: 609/273-9199

Boling Co., The
P.O. Box 409
Siler City, NC 27344
Greg Phillips, CEO/President
800/942-6546
Fax: 800/326-5464

Buchbinder: Jay Buchbinder Industries, Inc.
2650 El Presidio
Long Beach, CA 90810
Donald E. Swarm, Dir/Mktg
310/537-8200
Fax: 310/604-3827

Buckstaff Co.
1127 S. Main St.
Oshkosh, WI 54901
Thomas A. Mugerauer, Sales Manager
414/235-5890
Fax: 414/235-2018

Cramer, Inc.
625 Adams
Kansas City, KS 66105
Mark Rhoades, Vp Sales & Mktg
913/621-6700
Fax: 913/621-1133

Datum Filing Systems, Inc.
915 Borom Road
York, PA 17404
Paul Schmidt, Sales Mgr. 800/828-8018
Fax: 717/764-6656

Decor Concepts, Inc.
5611 N. Peck Road
Arcadia, CA 91006
Chris Smith, Institutional Sales
818/579-6560
Fax: 818/444-4536

Delco Associates, Inc.
55 Old Field Point
Greenwich, CT 06836
Ronald J. D'Elia, Pres 203/661-5101
Fax: 203/661-9829

Diameters
209 E. King St.
Malvern, PA 19355
Peter G. Aton, Owner 215/695-0547
Fax: 215/695-0548

Ello Furniture Mfg. Co.
1350 Preston St.
Rockford, IL 61102
Lothar H. Molton, Pres 815/964-8601
Fax: 815/964-9985

Falcon Products, Inc.
9387 Dielman Industrial Drive
St. Louis, MO 63132
Beth Fredericksen, Mktg Dept
314/991-9200
Fax: 314/991-9227

Flex-Y-Plan
6960 W. Ridge Road, Box CC
Fairview, PA 16415
Don R. Worthington, V. P. 814/474-1565
Fax: 814/474-2129

Globe Business Furniture/Chairworld, Inc.
Haworth, Inc.
90 Volunteer Drive
Hendersonville, TN 37075
Sharon M. Brooks, Graphics Mgr
615/822-4968
Fax: 615/824-9755

IPF International, Inc.
11-13 Maryland Ave.
Paterson, NJ 07533
J L. Vitagliano, Vice President
201/345-7440
Fax: 201/345-7532

Johnson Industries, Inc.
Div. Howe Furniture Corp.
1424 Davis Road
Elgin, IL 60123
Darlene A. Blasco, Sls & Mktg Supp
Mgr. 708/695-1242
Fax: 708/695-8920

Kings River Castings
1350 North Ave.
Sanger, CA 93657
Dale A. Monteleone, VICE Pres
209/875-8250
Fax: 209/875-1491

Koch Originals
P.O. Box 3436
Evansville, IN 47733
Albert W. Koch, Vice President
812/421-5624
Fax: 812/421-5608

McDonald Products Corp.
2685 Walden Ave.
Buffalo, NY 14225
Cole Bergan, President 716/684-7200
Fax: 800/753-8548

Micro Computer Accessories, Inc.
9920 La Cienega Blvd.
Inglewood, CA 90308
Pam Schulz, VP Marketing
310/645-9400
Fax: 310/645-9403

Milcare, Inc.
Herman Miller, Inc.
P.O. Box 302
Zeeland, MI 49464
Mado J. Kreutz, Mgr Mktg Programs
616/654-8000
Fax: 616/654-8540

Old Wagon Factory, The
103 Russell St, Dept SWE94; P.O. Box
1427
Clarksville, VA 23927
Helen H. Massingill, Partner
804/374-0577
Fax: 804/374-4646

Paoli, Inc.
P.O. Box 30
Paoli, IN 47454
Mike S. Heazlitt, VP Sales & Mktg
812/723-2791
Fax: 812/723-3880

Planum, Inc.
209 E. King St.
Malvern, PA 19355
Werner Piel, President 215/251-2120
Fax: 215/251-2290

Rau: M.S. Rau, Inc.
P.O. Box 2427 (70176-2427); 630 Royal
St.
New Orleans, LA 70130
Jack H. Rau, Vice President
504/523-5660
Fax: 504/566-0057

Rubbermaid Office Products, Inc.
1427 William Blount Drive
Maryville, TN 37801
Terry Henzey, Vice Pres/Mktg.
615/977-5477
Fax: 615/977-6849

Tibbet, Inc.
155 S. Superior St.
Toledo, OH 43602
Susan Kaplan, Dir. Customer Svcs
419/244-9558
Fax: 419/244-2654

Trendway Corp.
13467 Quincy
Holland, MI 49424
Julie B. Berghoef, Mktg/Comm.
616/399-3900
Fax: 616/399-5099

Village Cabinets
Div. Belmont Corp.
60 Crystal Pond Place
Bristol, CT 06010

Virco Mfg. Corp.
1331 W. Torrance Blvd.
Torrance, CA 90501
Yoland D. Allen, Asst Adv Mgr
310/533-0474
Fax: 310/212-0996

Wilson: H. Wilson Co.
555 W Taft Drive
South Holland, IL 60473
Nancy White, Mgr Sales & Mktg
708/339-5111
Fax: 800/245-8224

Yorktowne, Inc.
P.O. Box 231
Red Lion, PA 17356
Eleanor B. Shoemaker, Mktg Svcs
Coord. 717/244-4011
Fax: 717/244-5497

12621 Office Furniture

A I V inc.
450 Oak Tree Ave.
South Plainfield, NJ 07080
Annette Parisi 908/668-1430
Fax: 908/668-4317 [Int'l.]

The Alma Group
2400 Sterling Ave.
Elkhart, IN 46516
Tony Passannante 219/293-0621
Fax: 219/294-6176 [Int'l.]

Amscor Inc.
P.O. Box 220262, 188 DuPont St.
Brooklyn, NY 11222-0262
Rhoda Kiront 718/383-4900
Fax: 718/383-7787

Anthro Corp.
10450 S.W. Manhasset Dr.
Tualatin, OR 97062
Sales Dept. 800/325-3841
Fax: 800/325-0045 [Int'l.]

BioFit Engineered Seating
P.O. Box 109
Waterville, OH 43566-0109
Carol McKenzie, Dir. of Mktg.
800/597-0246
Fax: 419/823-1342 [Int'l.]

Cedric Hartman Inc.
1414 Marcy St.
Omaha, NE 68108
Elaine Majors/Sales 402/344-4474
Fax: 402/346-5929 [Int'l.]

Conwed *
1205 Worden Ave. E.
Ladysmith, WI 54848
Don Fitterer 800/932-2383
Fax: 800/833-4798 [Int'l.]

Conwed Designscape
275 Market St., Ste. #463
Minneapolis, MN 55405
Rosemary Reinhardt 612/333-9166

Dakota Jackson Inc.
979 Third Ave., Ste. 503
New York, NY 10022
Salesperson 212/838-9444
Fax: 212/758-6413

Dar/Ran Furniture Industries
2402 Shore Dr.
High Point, NC 27264
Ginger Smith/Marketing 910/434-8000
Fax: 910/434-7602

Dataprint Corporation *
700 S. Claremont, Ste. 205
San Mateo, CA 94402
Deborah Briant, VP, Mktg.
800/227-6191
Fax: 800/232-1295 [Int'l.]

Geiger International
7005 Fulton Ind. Blvd., S.W.
Atlanta, GA 30336
Pam Bryant, Publicity Coord.
404/344-1100
Fax: 404/346-5202 [Int'l.]

GF Office Furniture, Ltd.
6655 Seville Dr.
Canfield, OH 44406
Customer Service Dept. 216/533-7799
Fax: 216/533-8255 [Int'l.]

Girsberger Office Seating
1860 Hwy. 70 West
Smithfield, NC 17577
Kay Tew, VP, Sls. 919/934-0545
Fax: 919/934-7765 [Int'l.]

Grahl Industries, Inc.
One Grahl Dr.
Coldwater, MI 49036
Customer Service 517/279-8011
Fax: 800-GRAHL-07 [Int'l.]

The Gunlocke Company
One Gunlocke Dr.
Wayland, NY 14572
Customer Service 800/828-6300
Fax: 716/728-8350 [Int'l.]

Halcon Corporation
1811 Second Ave. N.W.
Stewartville, MN 55976
Paul Dilaura 507/533-4235
Fax: 507/533-9349

The Harter Group, Inc.
400 Prairie Ave.
Sturgis, MI 49091
Gary H. Gottschalk, Pres. & CEO
616/651-3201
Fax: 616/651-6694

Haskell of Pittsburgh, Inc.
231 Haskell Lane
Verona, PA 15147
Jean Todd 800/334-8888
Fax: 412/828-6262

The HON Company
a **HON INDUSTRIES** company
200 Oak St., P.O. Box 769
Muscatine, IA 52761-0769
Don Ager, Mgr. of Sls. Oper.
319/264-7625
Fax: 319/264-7384 [Int'l.]

KI
1330 Bellevue St.
Green Bay, WI 54302
Marketing Dept. 414/468-8100
Fax: 414/468-0280 [Int'l.]

Kwik-File
500 73rd Ave. N.E.
MN 55432
Phil Bradley, VP, Mktg. 800/368-1057
Fax: 612/572-1980

LUI Corporation
5500 E. Lombard St.
Baltimore, MD 21224
James Crystal, Pres. & CEO
410/522-4135
Fax: 410/522-2934

Marvel
3843 W. 43rd St.
Chicago, IL 60632
Customer Svc. Dept. 800/621-8846
Fax: 800/237-0358

Mayline Company
619 N. Commerce
Sheboygan, WI 53081
Mary Hauser 414/457-0222 ext. 217
Fax: 414/457-7388 [Int'l.]

Meridian, Inc.
18558 171st Ave.
Spring Lake, MI 49456
Myron Aldrink, Sr. Dir. of Mktg.
616/846-0280
Fax: 616/846-9236

Herman Miller, Inc.
855 E. Main Ave.
Zeeland, MI 49464
800/851-1196
[Int'l.]

Thos. Moser Cabinetmakers, Inc.
72 Wright's Landing
Auburn, ME 04211
Aaron Moser 207/784-3332
Fax: 207/784-6973

Office Specialty
67 Toll Rd.
Holland Landing, ON L9N 1H2
Canada
Peggy Lepp, Mktg. Mgr. 905/836-7676
Fax: 800/563-7128 [Int'l.]

Packard Industries Inc.
1515 U.S. 31 N.
Niles, MI 49120
Jerry Carlson, Sls. Mgr. 800/253-0866
Fax: 616/684-2422 [Int'l.]

Peter Pepper Products, Inc.
17929 S. Susana Rd., P.O. Box 5769
Compton, CA 90224
Customer Service 310/639-0390
Fax: 310/639-6013 [Int'l.]

Stow Davis
67742 County Rd. 23
New Paris, IN 46553
Customer Service 219/831-4811
Fax: 219/831-4945 [Int'l.]

Vecta
1800 S. Great Southwest Pkwy.
Grand Prairie, TX 75051
Doris Todd 214/641-2860
Fax: 214/660-1746 [Int'l.]

H. Wilson Company
Ebsco Industries
555 W. Taft Dr.
South Holland, IL 60473-2071
Nancy White, Sls./Svc. Mgr.
708/339-5111
Fax: 800/245-8221 [Int'l.]

12622 Dormitory Furniture

Alma Desk Co.
2400 Sterling Ave.
Elkhart, IN 46516
Tony Passannante, Mktg Mgr
219/293-0621
Fax: 219/294-6176

American Desk Mfg. Co.
P.O. Box 6107
Temple, TX 76503
Bob Bethke, Dir Products Mgr
817/773-1776
Fax: 817/773-7370

Anturo Corp.
10450 S.W. Manhasset Drive
Portland, OR 97062
Catherine A. Filgas, VP 503/691-2556
Fax: 503/691-2409

Boling Co., The
P.O. Box 409
Siler City, NC 27344
Greg Phillips, CEO/President
800/942-6546
Fax: 800/326-5464

Buckstaff Co.
1127 S. Main St.
Oshkosh, WI 54901
Thomas A. Mugerauer, Sales Manager
414/235-5890
Fax: 414/235-2018

CampbellRhea
Mohon International Div.
1865 N. Market St.
Paris, TN 38242
Tom A. Sisco, Presentative Sales
901/642-4251
Fax: 901/642-4262

MicroFridge, Inc.
1 Merchant St.
Sharon, MA 02067
Michelle M. Tero, Sales Administrator
617/784-1713
Fax: 617/784-1776

Rubbermaid Office Products, Inc.
1427 William Blount Drive
Maryville, TN 37801
Terry Henzey, Vice Pres/Mktg.
615/977-5477
Fax: 615/977-6849

Sauder Mfg. Co.
600 Middle St.
Archbold, OH 43502
Frank Ulrich, V.P. Sales 419/446-9384
Fax: 419/446-3697

12623 Hotel & Motel Furniture

Allibert USA
9800 W. Kinsey Ave., P.O. Box 1558
Huntersville, NC 28078
Customer Service 800/258-5619
Fax: 704/948-0190 [Int'l.]

Ambience Inc.
Hospitality Div.
979 Third Ave.
New York, NY 10022
Isabel Mitchell 212/688-0170
Fax: 212/421-5879 [Int'l.]

Barlow Tyrie, Inc.
1263 Glen Ave, Suite 230
Moorestown, NJ 08057
Charles W. Hessler, Vice President
609/273-7878
Fax: 609/273-9199

British American
118 Pickering Way
Lionville, PA 19353
Rosemary A. Swindin, President
800/344-0259
Fax: 610/363-0433

Cedric Hartman Inc.
1414 Marcy St.
Omaha, NE 68108
Elaine Majors/Sales 402/344-4474
Fax: 402/346-5929 [Int'l.]

Dakota Jackson Inc.
979 Third Ave., Ste. 503
New York, NY 10022
Salesperson 212/838-9444
Fax: 212/758-6413

Executive Office Concepts
1705 Anderson Ave.
Compton, CA 90220
Kenneth Beres, C.F.O. 310/537-1657
Fax: 310/603-9100

Falcon Products, Inc.
9387 Dielman Industrial Drive
St. Louis, MO 63132
Beth Fredericksen, Mktg Dept
314/991-9200
Fax: 314/991-9227

Globe Business
Furniture/Chairworld, Inc.
Haworth, Inc.
90 Volunteer Drive
Hendersonville, TN 37075
Sharon M. Brooks, Graphics Mgr
615/822-4968
Fax: 615/824-9755

Iron-A-Way, Inc.
220 West Jackson
Morton, IL 61550
Reginald R. Smidt, Vice President
309/266-7232
Fax: 309/266-5088

Johnson Industries, Inc.
Div. Howe Furniture Corp.
1424 Davis Road
Elgin, IL 60123
Darlene A. Blascoe, Sls & Mktg Supp
Mgr. 708/695-1242
Fax: 708/695-8920

Koch Originals
P.O. Box 3436
Evansville, IN 47733
Albert W. Koch, Vice President
812/421-5624
Fax: 812/421-5608

MicroFridge, Inc.
1 Merchant St.
Sharon, MA 02067
Michelle M. Tero, Sales Administrator
617/784-1713
Fax: 617/784-1776

Plymold Seating
615 Centennial Dr.
Kenyon, MN 55946
Customer Service 507/789-5111;
800/533-0480
Fax: 507/789-6192 [Int'l.]

Surf Line
Div. Cumberland Crown Indus.
P.O. Box 5646; 3500 No. Hawthorne St.
Chattanooga, TN 37406
Dennis Gregg, National Sales Mgr
615/622-0111
Fax: 615/622-0363

Texacraft Indoor & Outdoor
Furniture Mfg.
P.O. Box 741558
Houston, TX 77274
Gail B. Miney, President 713/977-9933
Fax: 713/953-7826

Thomasville Contract
401 E. Main St.
Thomasville, NC 27360
Carole Snider 910/472-4000
Fax: 910/472-4071 [Int'l.]

Ultrum Div.
Div. of Gametime, Inc.
 150 Gametime Road.; P.O. Box 121
 Ft. Payne, AL 35967
 Tom Norquist, Dir Mktg & Sales
 205/845-5610
 Fax: 205/845-9361

Van Klassens, Inc.
 4619B Central Ave.
 Knoxville, TN 37912
 Robert B. Lukingbeal, Owner
 615/688-2565
 Fax: 615/688-3431

Virco Mfg. Corp.
 1331 W. Torrance Blvd.
 Torrance, CA 90501
 Yolanda D. Allen, Asst Adv Mgr
 310/533-0474
 Fax: 310/212-0996

12625 Healthcare Furniture

Adden Furniture, Inc.
 26 Jackson St.
 Lowell, MA 01852
 Linda Desmarais 508/454-7848
 Fax: 508/453-1449 [Int'l.]

Allibert USA
 9800 W. Kinsey Ave., P.O. Box 1558
 Huntersville, NC 28078
 Customer Service 800/258-5619
 Fax: 704/948-0190 [Int'l.]

Am Fab, Inc.
Div. Bissell Healthcare Corp.
 2525 Miller Road
 Kalamazoo, MI 49001
 Jay P. Smart, V.P. Sales & Mktg
 616/385-2938
 Fax: 616/385-2237

BioFit Engineered Seating
 P.O. Box 109
 Waterville, OH 43566-0109
 Carol McKenzie, Dir. of Mktg.
 800/597-0246
 Fax: 419/823-1342 [Int'l.]

D.S. Brown Co.
 2107 W. Magnolia Blvd.
 Burbank, CA 91506
 Shirley Brown 818/846-4616
 Fax: 818/846-4616 [Int'l.]

Buchbinder: Jay Buchbinder Industries, Inc.
 2650 El Presidio
 Long Beach, CA 90810
 Donald E. Swarm, Dir/Mktg
 310/537-8200
 Fax: 310/604-3827

Cramer, Inc.
 625 Adams
 Kansas City, KS 66105
 Mark Rhoades, V.P. Sales & Mktg
 913/621-6700
 Fax: 913/621-1133

Custom Wood Products, Inc.
 P.O. Box 4500; 3304 Aerial Way Drive
 Roanoke, VA 24015
 Patrick L. Byrne, VP Sales
 703/345-8821
 Fax: 703/342-7789

Electric Mobility Corp.
 1 Mobility Plaza
 Sewell, NJ 08080
 John Gorrell, Dir/Adv & Prom
 609/468-0270
 Fax: 609/468-3426

Executive Office Concepts
 1705 Anderson Ave.
 Compton, CA 90220
 Kenneth Beres, C.F.O. 310/537-1657
 Fax: 310/603-9100

Healthcare+Plus LUI Corporation
 5500 E. Lombard St.
 Baltimore, MD 21224
 James Crystal, Pres. & CEO
 410/522-4135
 Fax: 410/522-2934

Milcare, Inc.
Herman Miller, Inc.
 P.O. Box 302
 Zeeland, MI 49464
 Mado J. Kreutz, Mgr Mktg Programs
 616/654-8000
 Fax: 616/654-8540

Thos. Moser Cabinetmakers, Inc.
 72 Wright's Landing
 Auburn, ME 04211
 Aaron Moser 207/784-3332
 Fax: 207/784-6973

Paoli, Inc.
 P.O. Box 30
 Paoli, IN 47454
 Mike S. Heazlitt, VP Sales & Mktg
 812/723-2791
 Fax: 812/723-3880

Playscapes, Inc.
 2600 Daniels St.
 Madison, WI 53704
 Bonnie Collins, Interior Design/Natl.
 Acct. Mgr. 800/248-7529
 Fax: 608/222-8100 [Int'l.]

Plymold Seating
 615 Centennial Dr.
 Kenyon, MN 55946
 Customer Service 507/789-5111;
 800/533-0480
 Fax: 507/789-6192 [Int'l.]

Surf Line
Div. Cumberland Crown Indus.
 P.O. Box 5646; 3500 No. Hawthorne St.
 Chattanooga, TN 37406
 Dennis Gregg, National Sales Mgr
 615/622-0111
 Fax: 615/622-0363

Thomasville Contract
 401 E. Main St.
 Thomasville, NC 27360
 Carole Snider 910/472-4000
 Fax: 910/472-4071 [Int'l.]

Van Klassens, Inc.
 4619B Central Ave.
 Knoxville, TN 37912
 Robert B. Lukingbeal, Owner
 615/688-2565
 Fax: 615/688-3431

12626 Laboratory Furniture

American Seating Co.
 901 Broadway Ave. NW
 Grand Rapids, MI 49504
 D. Edwin Yates, Prod. Mgr.
 616/732-6895
 Fax: 616/732-6446

Bevco Precision Mfg. Co.
 W227 N752 Westmound Drive; Suite
 L3A
 Waukesha, WI 53186
 John Brott, Vice Pres Mktg & Sls
 414/547-6990
 Fax: 414/547-8225

Biodex Medical Systems
 P.O. Box 702
 Shirley, NY 11967
 David S. Nimowitz, Products Sales Mgr
 516/924-9000
 Fax: 516/924-9241

CampbellRhea
Mohon International Div.
 1865 N. Market St.
 Paris, TN 38242
 Tom A. Sisco, Presentative Sales
 901/642-4251
 Fax: 901/642-4262

Cole-Parmer Instrument Co.
 7425 N Oak Park Ave.
 Niles, IL 60714
 Gary Herman, Media Planning
 708/647-7600
 Fax: 708/647-9660

Custom Wood Products, Inc.
 P.O. Box 4500; 3304 Aerial Way Drive
 Roanoke, VA 24015
 Patrick L. Byrne, VP Sales
 703/345-8821
 Fax: 703/342-7789

LAB Fabricators Co.
 1802 E. 47th St.
 Cleveland, OH 44103
 Carol A. Reynolds, Adv. Mgr.
 216/431-5444
 Fax: 216/431-5447

Laminaire Corp.
 960 E. Hazelwood Ave.
 Rahway, NJ 07045
 C. J. Garay, Mgr 908/381-6300
 Fax: 908/381-4091

Purified Micro Environments
Div. Germfree Laboratories, Inc.
 7435 NW 41st St.
 Miami, FL 33166
 Jay J.D. Collier, Sales Mgr.
 305-59201780
 Fax: 305/591-7280

Se-Cur-All Cabinets
 5122 N. State Road 39
 La Porte, IN 46350
 Sean P. Roper, Act Director
 219/326-7890
 Fax: 219/324-3780

Winsted Corp.
 10901 Hampshire Ave. S.
 Minneapolis, MN 55438
 Randy Smith, Mktg Mng 612/944-8556
 Fax: 612/944-1546

Wright Line, Inc.
Div. Applied Power
 160 Gold Star Blvd.
 Worcester, MA 01606
 Mary Lou Porrazzo, Mkt. Comm Mgr.
 508/852-4300
 Fax: 508/853-8904

12627 Classroom/Library Furniture

BioFit Engineered Seating
 P.O. Box 109
 Waterville, OH 43566-0109
 Carol McKenzie, Dir. of Mktg.
 800/597-0246
 Fax: 419/823-1342 [Int'l.]

Dakota Jackson Inc.
 979 Third Ave., Ste. 503
 New York, NY 10022
 Salesperson 212/838-9444
 Fax: 212/758-6413

KI
 1330 Bellevue St.
 Green Bay, WI 54302
 Marketing Dept. 414/468-8100
 Fax: 414/468-0280 [Int'l.]

Thos. Moser Cabinetmakers, Inc.
 72 Wright's Landing
 Auburn, ME 04211
 Aaron Moser 207/784-3332
 Fax: 207/784-6973

Plymold Seating
 615 Centennial Dr.
 Kenyon, MN 55946
 Customer Service 507/789-5111;
 800/533-0480
 Fax: 507/789-6192 [Int'l.]

12629 Ecclesiastical Furniture

Clarín
A Div of Greenwich Industries, L.P.
927 North Shore Drive
Lake Bluff, IL 60044
Bradley J. Hartsell, Vice President
708/295-2200
Fax: 708/234-9001

Irwin Seating Co.
3251 Fruit Ridge Road N.W.
Grand Rapids, MI 49504
Vicki Stein, Mktg Comms Mgr
616/784-2566
Fax: 616/784-5819

12639 Folding Wall Furniture

MESA Industries, Inc.
143 S. Jackson St.
Elkhorn, WI 53121
Julie M. Heintz, Marketing Mgr.
414/723-5161
Fax: 414/723-5180

Murphy Bed Co., Inc.
42 Central Ave.
Farmingdale, NY 11735
Clark W. Murphy, President
800/845-2337
Fax: 516/420-4337

Sico Incorporated
7525 Cahill Rd.
Minneapolis, MN 55439
Jerry Danielson 800/742-6462
[Int'l.]

12650 Furnishing Accessories

Lite Source, Inc.
4401 Eucalyptus Ave.
Chino, CA 91710
Ronald J. Sachs, Dir/Mktg
909/597-8892
Fax: 909/393-4161

12660 Upholstered Loose Seating

American Seating Co.
901 Broadway Ave. NW
Grand Rapids, MI 49504
D. Edwin Yates, Prod. Mgr.
616/732-6895
Fax: 616/732-6446

Bevco Precision Mfg. Co.
W227 N752 Westmound Drive; Suite
L3A
Waukesha, WI 53186
John Brott, Vice Pres Mktg & Sls
414/547-6990
Fax: 414/547-8225

Clarín
A Div of Greenwich Industries, L.P.
927 North Shore Drive
Lake Bluff, IL 60044
Bradley J. Hartsell, Vice President
708/295-2200
Fax: 708/234-9001

Seating Concepts, Inc.
313 Naperville Road; P.O. Box 216
Plainfield, IL 60544
D Wayne Selk, President
815/436-8866
Fax: 815/436-6920

12667 Furniture Hardware & Components

Delta Industries
Div. GWN, Inc.
9530 Cozycroft Ave.
Chatsworth, CA 91311
Linda M. Nelson, V.P. 800/238-3333
Fax: 818/718-6048

Grass America, Inc.
1202 Highway 66 South
Kernersville, NC 27284
Jan B. Fitzpatrick, Adv Manager
919/996-4041
Fax: 919/996-5149

IFSCO Industries
Div. Illinois Fibre Spec't Co.
4301 So. Western Blvd.
Chicago, IL 60609
Casimir W. Kasper, Pres 312/376-1122
Fax: 312/376-3111

Knapé & Vogt Mfg. Co.
2700 Oak Industrial Drive NE
Grand Rapids, MI 49505
Glenn W. Prince, Mgr Mktg Svcs
616/459-3311
Fax: 616/459-3290

12675 Rugs

Brintons Carpets (USA), Inc.
E-120 Route 4
Paramus, NJ 07652
Robert J. Sedlacek, Credit Manager
201/368-0080
Fax: 201/368-9097

Custom Looms Rug Mills, Inc.
275 Warner Ave.
Roslyn Heights, NY 11577
Mel Oster, Pres 516/484-0522
Fax: 516/484-0098

Diameters
209 E. King St.
Malvern, PA 19355
Peter G. Aton, Owner 215/695-0547
Fax: 215/695-0548

Form III
P.O. Box 143, 108 E. Main
Crothersville, IN 47229
Jo A. Scott, Vice President
812/793-3636
Fax: 812/793-3637

New River Artisans, Inc.
1 Highway 1316; P.O. Box 1
Piney Creek, NC 28663
G. Neal Satterwhite, President
919/359-2216
Fax: 919/359-2234

Patterson Flynn & Martin, Inc.
979 3rd Ave.
New York, NY 10022
David B. Martin, President
212/688-7700
Fax: 212/826-6740

World Carpets, Inc.
1 World Plaza; P.O. Box 1448
Dalton, GA 30722
William J. Waters, Jr., V.P. Marketing
706/278-8000
Fax: 706/278-9454

Wunda Weve Carpet Co.
P.O. Box 167
Greenville, SC 29602
Timothy J. Gilmore, Director Mktg.
Adv. 803/879-8000
Fax: 805/879-8009

12690 Floor Mats & Frames

Arden Architectural Specialties Inc.
1947 W. County Rd. C-2
St. Paul, MN 55113-1246
Marketing Dept. 800/521-1826
Fax: 612/631-0251 [Int'l.]

Construction Specialties, Inc.
Box 380, Rte. 405
Muncy, PA 17756
Interior Products Group 717/546-5941
Fax: 717/546-5169 [Int'l.]

J.L. Industries
4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-6850
Fax: 612/835-2218 [Int'l.]

Kadu Industries
160 Northfield Rd.
Bedford, OH 44146
Patricia Setlock/Sales Dept.
800/321-3827
Fax: 216/439-6889

The R. C. Musson Rubber Company
1320 E. Archwood Ave., P.O. Box 7038
Akron, OH 44306
R. W. Bergeron, Sls. Mgr.
216/773-7651; 800/321-2382
Fax: 216/773-3254 [Int'l.]

Pawling Corporation
Standard Products Div. *
Borden Lane
Wassaic, NY 12592
Michael Cunningham 800/431-3456
Fax: 800/451-2200 [Int'l.]

12700 Multiple Seating

Adden Furniture, Inc.
26 Jackson St.
Lowell, MA 01852
Linda Desmarais 508/454-7848
Fax: 508/453-1449 [Int'l.]

Contour Seats, Inc.
P.O. Box 509
Allentown, PA 18105
John R. Forsht, III, Genl & Oper Mgr
610/395-5144
Fax: 610/398-7099

Dakota Jackson Inc.
979 Third Ave., Ste. 503
New York, NY 10022
Salesperson 212/838-9444
Fax: 212/758-6413

Grahl Industries, Inc.
One Grahl Dr.
Coldwater, MI 49036
Customer Service 517/279-8011
Fax: 800-GRAHL-07 [Int'l.]

Thos. Moser Cabinetmakers, Inc.
72 Wright's Landing
Auburn, ME 04211
Aaron Moser 207/784-3332
Fax: 207/784-6973

New Holland Custom Woodwork Ltd.
313 Prospect St., P.O. Box 217
New Holland, PA 17557
Jeff Lewis, Sls. Mgr. 800/648-9663
Fax: 717/354-2481

Office Specialty
67 Toll Rd.
Holland Landing, ON L9N 1H2
Canada
Peggy Lepp, Mktg. Mgr. 905/836-7676
Fax: 800/563-7128 [Int'l.]

Outdoor Aluminum, Inc.
P O Box 118
Geneva, AL 36340
W. T. Kilpatrick, President
205/684-2296
Fax: 205/684-2231

Plymold Seating
615 Centennial Dr.
Kenyon, MN 55946
Customer Service 507/789-5111;
800/533-0480
Fax: 507/789-6192 [Int'l.]

Seating Concepts, Inc.
313 Naperville Road; P.O. Box 216
Plainfield, IL 60544
D Wayne Selk, President
815/436-8866
Fax: 815/436-6920

Sports Seating Co., Inc.
1540 Chestnut St.
Emmaus, PA 18049
John E. Foley, Sales/Marketing Mgr.
610/967-5450
Fax: 610/965-5798

Sturditeel Co.
Div. of Schultz Indus, Inc.
P O Box 2655
Waco, TX 76702
Johnny D. Bledsoe, Vice Pres.
800/433-3116
Fax: 817/666-4472

Wabash Valley Mfg. Inc.
State Road 15 North
Silver Lake, IN 46982
Jerry L. Shilling, Pres 219/352-2102
Fax: 219/352-2160

Worden Company
199 E. 17th St.
Holland, MI 49423
Customer Service 800/748-0561
Fax: 616/392-2542 [Int'l.]

12710 Auditorium, Arena & Theater Seating

Contour Seats, Inc.
P.O. Box 509
Allentown, PA 18105
John R. Forsht, III, Genl & Oper Mgr
610/395-5144
Fax: 610/398-7099

Dant Clayton Corp.
1500 Bernheim Lane
Louisville, KY 40210
Rick Baker, V.P. 502/363-0506
Fax: 502/637-3162

Folding Bleacher Co.
Div. Irwin Seating Co.
P.O. Box 320
Altamont, IL 62411
Douglas B. Waldo, Vice President
618/483-6157
Fax: 618/483-5539

Hussey Seating Co.
Railroad Ave.
North Berwick, ME 03906
Anne Hussey 207/676-2271
Fax: 207/676-2222

Interkal, Inc.
5981 East Cork St.; P.O. Box 2107
Kalamazoo, MI 49003
Roger Cronkright, General Sales Mgr
616/349-1521
Fax: 616/349-6530

Irwin Seating Co.
3251 Fruit Ridge Road N.W.
Grand Rapids, MI 49504
Vicki Stein, Mktg Comms Mgr
616/784-2566
Fax: 616/784-5819

JG Furniture Systems Inc.
114 S. Front St., P.O. Box 9002
Quakertown, PA 18951-9002
Customer Service 215/538-5800
Fax: 215/536-7365 [Int'l.]

Reliable Seating, Inc.
202 W. Campbell Ave.
Geneva, AL 36340
Karla L. Whitman, Administrative Asst.
205/684-6575
Fax: 205/684-6313

Seating Concepts, Inc.
9901-600 Movena Blvd
San Diego, CA 92117
James R. Walsh, General Manager
619/581-5715
Fax: 619/581-5725

Sports Seating Co., Inc.
1540 Chestnut St.
Emmaus, PA 18049
John E. Foley, Sales/Marketing Mgr.
610/967-5450
Fax: 610/965-5798

Sturditeel Co.
Div. of Schultz Indus, Inc.
P O Box 2655
Waco, TX 76702
Johnny D. Bledsoe, Vice Pres.
800/433-3116
Fax: 817/666-4472

Wabash Valley Mfg. Inc.
State Road 15 North
Silver Lake, IN 46982
Jerry L. Shilling, Pres 219/352-2102
Fax: 219/352-2160

12745 Built-in Table/Seating

Plymold Seating
615 Centennial Dr.
Kenyon, MN 55946
Customer Service 507/789-5111;
800/533-0480
Fax: 507/789-6192 [Int'l.]

12750 Multiple-use Fixed Seating

Adden Furniture, Inc.
26 Jackson St.
Lowell, MA 01852
Linda Desmarais 508/454-7848
Fax: 508/453-1449 [Int'l.]

KI
1330 Bellevue St.
Green Bay, WI 54302
Marketing Dept. 414/468-8100
Fax: 414/468-0280 [Int'l.]

Plymold Seating
615 Centennial Dr.
Kenyon, MN 55946
Customer Service 507/789-5111;
800/533-0480
Fax: 507/789-6192 [Int'l.]

12755 Multiple-use Loose Seating

Allibert Contract Furniture
9800 W. Kinsey Ave., Ste. 110
Huntersville, NC 28078
John Menas, Natl. Sls. Mgr.
800/258-5619
Fax: 704/948-0190 [Int'l.]

BioFit Engineered Seating
P.O. Box 109
Waterville, OH 43566-0109
Carol McKenzie, Dir. of Mktg.
800/597-0246
Fax: 419/823-1342 [Int'l.]

D.M. Braun & Company
14028 Marquardt Ave.
Santa Fe Springs, CA 90670
Larry Siemers, VP 310/921-7344
Fax: 310/921-7959 [Int'l.]

Dakota Jackson Inc.
979 Third Ave., Ste. 503
New York, NY 10022
Salesperson 212/838-9444
Fax: 212/758-6413

Grahl Industries, Inc.
One Grahl Dr.
Coldwater, MI 49036
Customer Service 517/279-8011
Fax: 800-GRAHL-07 [Int'l.]

Thos. Moser Cabinetmakers, Inc.
72 Wright's Landing
Auburn, ME 04211
Aaron Moser 207/784-3332
Fax: 207/784-6973

Office Specialty
67 Toll Rd.
Holland Landing, ON L9N 1H2
Canada
Peggy Lepp, Mktg. Mgr. 905/836-7676
Fax: 800/563-7128 [Int'l.]

Plymold Seating
615 Centennial Dr.
Kenyon, MN 55946
Customer Service 507/789-5111;
800/533-0480
Fax: 507/789-6192 [Int'l.]

12760 Telescoping Stands

Folding Bleacher Co.
Div. Irwin Seating Co.
P.O. Box 320
Altamont, IL 62411
Douglas B. Waldo, Vice President
618/483-6157
Fax: 618/483-5539

Wilson: H. Wilson Co.
555 W Taft Drive
South Holland, IL 60473
Nancy White, Mgr Sales & Mktg
708/339-5111
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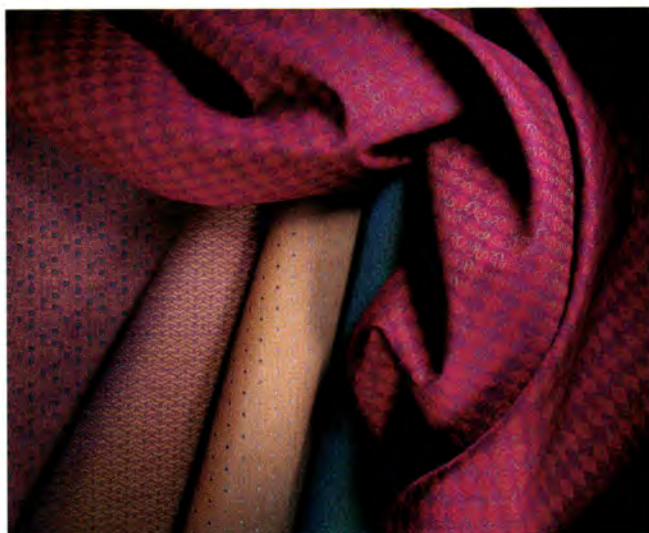
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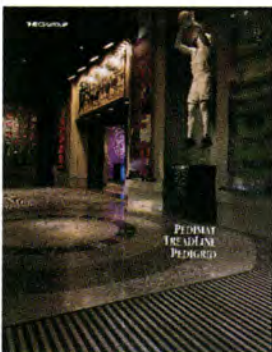
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13062 Kitchen Modules
13070 Bullet Resistant Protection
13074 Pressure Relief Panel Assemblies
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 Culver McCoy, President 313/476-0111
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Portland, OR 97224
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Fax: 503/684-1120 [Int'l.]

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Helo Sauna & Steam
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Coord. 800/882-4352; 612/286-6304
Fax: 612/286-2224 [Int'l.]

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Culver McCoy, President 313/476-0111
Fax: 313/476-6015

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Fax: 316/421-4211

13070 Bullet Resistant Protection

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Fax: 516/422-2811 [Int'l.]

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Fax: 612/379-2367

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Zachary Jaquett 718/430-4711
Fax: 718/863-1138 [Int'l.]

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New York, NY 10017
Jerome F. Smith, Exec. Dir.
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Fax: 201/345-8285

Victaulic Co. of America
P.O. Box 31; 4901 Kesslersville Road
Easton, PA 18044
Gilbert K. Greene, Mgr Mktg Svc
610/559-3300
Fax: 610/250-8817

13090 Radiation Protection

Electric Power Door
522 W. 27th St.
Hibbing, MN 55746
Jeffrey D. Jacobson, Sls. Mgr.
800/346-5760; 218/263-8366
Fax: 218/262-6478 [Int'l.]

Nuclear Associates Victoreen
100 Voice Rd.
Carle Place, NY 11514
Laura Rhein, Product Mgr/Clear-Pb
516/741-7717
Fax: 516/741-5414 [Int'l.]

Radiation Protection Products Norval Industries
P.O. Box 862
Wayzata, MN 55391
Ken Little 800/328-3361
Fax: 612/476-8445 [Int'l.]

Tiger Sea Products Ltd.
1430 Journey's End
Croton-On-Hudson, NY 10520
R. J. Richter 800/827-5356;
914/271-5356
Fax: 914/271-8169 [Int'l.]

13122 Metal Building Systems

Arch Technology Corp.
P.O. Box 70006; 11N024 Rippburger
Road
Plato Center, IL 60170
A. L. Harshbarger, Vice Pres Mktg.
708/464-5656
Fax: 708/464-4661

Athens Steel Building Corp.
P.O. Box 1427
Athens, TX 75751
John H. Brown, President
903/675-5733
Fax: 903/675-8249

Behlen Mfg. Co.
P.O. Box 569
Columbus, NE 68601
Russel D. Ferris, Adv. Mgr.
402/564-3111
Fax: 402/563-7405

Bigbee Steel Buildings, Inc.
1821 Avalon Ave.
Muscle Shoals, AL 35662
Roy F. Rudolph, VP Operations
205/383-7322
Fax: 205/381-9669

Ceco Building Systems Robertson Ceco
P O Box 6500
Columbus, MS 39703
Doug Jurney, Vice Pres/Mktg
601/328-6722
Fax: 601/327-7309

Coronis Building Systems, Inc.
92 Jobstown Road; P.O. Box 200
Columbus, NJ 08022
Emanuel A. Coronis, Jr, President
609/723-2600
Fax: 609/723-6700

Frazier Industrial Co.
Fairview Ave.
Long Valley, NJ 07853
Judy M. Fearon, Mktg Coord.
908/876-3001
Fax: 908/876-3615

Garco Building Systems
P.O. Box 19248
Spokane, WA 99219
C. William Savitz, V.P. Sales
509/244-5611
Fax: 509/244-2850

Gerard Technology Associates *
P.O. Box 781
Thorndale, PA 19372-0781
Jerry Bourgeault 610/380-0905
Fax: 610/380-1190 [Int'l.]

Industrial Crane & Equipment Co., Inc.
Div. Industrial Erectors, Inc.
4701 W Iowa St.
Chicago, IL 60651
Gerald S. Cole, President 312/378-0100
Fax: 312/378-7273

Integrated Building Systems, Inc.
419 Plaza Drive
Westmont, IL 60559
Ronald P. Kotecki, President
708/986-1448
Fax: 708/986-1458

JB, Inc. Spray Booths & Systems
P.O. Box 38, 801 Norway Road
Osseo, WI 54758
Frank Mc Ginnis, Director of Mktg.
715/597-3168
Fax: 715/597-2193

Ladue Building & Engrg. Corp.
11543 Page Service Drive
St. Louis, MO 63146
Daryl W. Johnston, Vice Pres & Gen'l Mgr 314/432-3400
Fax: 314/432-3313

Metallic Building Co.
Div. of NCI Building Systems
7301 Fairview
Houston, TX 77041
Fred E. Hensey, V.P. Marketing
713/466-7788
Fax: 713/466-3194

Parking Automation
36135 Bibbins
Romulus, MI 48126
Daryl L. Smith, Customer Service
313/942-0450
Fax: 313/942-1340

Parkline, Inc.
P.O. Box 65
Winfield, WV 25213
Dedra A. Ferguson 304/586-2113
Fax: 304/586-3842

Porter: W.H. Porter, Inc.
4240 136th Ave.
Holland, MI 49424
Richard Lubbers, Dir of Marketing
616/399-1963
Fax: 616/399-9123

Scafo Corp.
P.O. Box 11215; 6212 East Main Ave
Spokane, WA 99211
Lawrence B. Stone, President
509/535-1571
Fax: 509/535-9130

Sirco Metal Products
2828 Airport Hwy
Birmingham, AL 35201
M Keith Russell, Manager
205/731-7890
Fax: 205/731-7849

Star Building Systems
P.O. Box 94910, 8600 I.S. 35 South
Oklahoma City, OK 73143
Bud Warford, Dir. Mktg. 405/636-2052
Fax: 405/636-2037 [Int'l.]

Starrco Co., Inc.
Steel Bldg Div.
2033 Hitzert Court
St. Louis, MO 63026
Thomas J. Ebner, Exec. Vice President
314/349-6606
Fax: 314/349-6078

Steel Systems, Inc.
Port-A-Stall
213 S. Alma School Road.
Mesa, AZ 85211
J. Wes. Johnson, Gen'l Mgr.
602/649-3997
Fax: 602/649-5290

Steelex Systems, Inc.
5412 Courseview Drive; P.O. Box 8181,
Ste. 300
Mason, OH 45040
Barbara J. Kuhns, Supv Mktg Comm
513/573-5200
Fax: 513/573-5299

Super Secur Mfg. Co.
Div. Acorn Engrg. Co.
P.O. Box 3527
City of Industry, CA 91744
Donald E. Morris, President
818/333-2543
Fax: 818/855-4862

Superform USA, Inc.
P.O. Box 5375
Riverside, CA 92517-5375
Michael J. Reynolds/Sales Dept.
909/351-4100
Fax: 909/351-1189 [Int'l.]

Trachte Building Systems
314 Wilburn Road
Sun Prairie, WI 53590
Jeff A. Seefeldt, Director of Sales
608/837-7899

Tyler Building Systems Co.
3535 Shiloh Road; P.O. Box 130819
(75713)
Tyler, TX 75707
William B. Curtis, VP of Marketing
903/561-3000
Fax: 800/926-9973

Varco-Pruden Buildings
Div. United Dominion Indus.
6000 Poplar, Suite 400
Memphis, TN 38119
Tom Elledge, Advt/Sales Prom Mgr.
901/767-5910
Fax: 901/762-6010

York Mfg. Co.
P.O. Box 38; 6 Mills West U.S. Highway
34
York, NE 68467
Rod Meyer, Vice Pres Mktg
402/362-7401
Fax: 402/362-2378

13123 Glazed Structures

Amdega Machun Conservatories
P.O. Box 7
Glenview, IL 60025
800/922-0110
[Int'l.]

Architectural Skylight Co., Inc.
RR #1 Box 1020
Waterboro, ME 04087
Francis O'Neill 800/345-7899
[Int'l.]

Brady & Sun, Inc.
97 Webster St.
Worcester, MA 01603
Susan M. Charpentier, Sales Manager
800/888-7177
Fax: 508/755-1284

Classy Glass Sunrooms
One RMP Pl., 344 McDonnell
Lewisville, TX 25057
M. L. Pierson 214/221-0445
Fax: 214/219-0348

Commercial Sunroom Products
Div. Patio Enclosures, Inc.
700 E. Highland Road
Macedonia, OH 44056
Karl S. Balla, Vice Pres 800/468-0720
Fax: 216/467-4297

Consolidated Consumer Services, Inc.
8642 Highway 20
Garden Prairie, IL 61038
Cynthia R. Caldwell, National Sales
Coord 800/537-8231
Fax: 815/544-4353

Euroglass Corp.
One Barker Ave.
White Plains, NY 10601
Max Hals 914/683-6704

Evergreen Systems Sunrooms
Headquarters
111 E. Burnett St., P.O. Box 293
Beaver Dam, WI 53916
Meg Hartl, Mktg. Dir. 414/887-8933;
800/775-1237
Fax: 414/887-2727 [Int'l.]

Florian Greenhouse, Inc.
64 Airport Rd.
West Milford, NJ 07480
Joe Lopez, Sr. VP 800-FLORIAN
(800-356-7426)
Fax: 201/728-7800 [Int'l.]

Four Seasons Sunrooms
5005 Veterans Memorial Highway
Holbrook, NY 11741
Helga Kramer, Dir. Adv. 516/563-4000
Fax: 516/563-4010

Kalwall Corporation
Structures Unlimited
P.O. Box 237
Manchester, NH 03105
Bruce Keller, VP 800/258-9777
Fax: 603/627-3861 [Int'l.]

Ludy Greenhouse Mfg. Corp.
P.O. Box 141
New Madison, OH 45346
Walt Poetsch, Sales Manager
513/996-1921
Fax: 513/996-8031

MERO Structures, Inc.
P.O. Box 610, N112 W18810 Mequon Rd.
Germantown, WI 53022
Terry C. Peterson, Nat'l. Sls. & Mktg.
Mgr. 414/255-5561
Fax: 414/255-6932 [Int'l.]

National Greenhouse Co.
400 E. Main St.; P.O. Box 500
Pana, IL 62557
Arlen Helterbrand, Gen Mgr
217/562-9333
Fax: 217/562-2841

New England Glass Enclosures, Inc.
7 South End Plaza
New Milford, CT 06776
Michael A. Telesco, Exec VP
203/355-2299

Patio Enclosures Inc.
Commercial Div.
720 E. Highland Rd.
Macedonia, OH 44056
Karl S. Balla/Com. Sunroom Prod. Div.
800/468-0720 ext. 350
Fax: 216/467-4297 [Int'l.]

Pella Corporation
102 Main
Pella, IA 50219
Inquiry Dept. 800-84-PELLA
Fax: 515/628-6487 [Int'l.]

Rough Brothers, Inc.
5513 Vine St.
Cincinnati, OH 45217
Michael R. Ward, Institutional Sls Mgr
513/242-0310
Fax: 513/242-0310

Skytech Systems
P.O. Box 763
Bloomsburg, PA 17815
Susan Barbour, Mktg Manager
717/752-1111
Fax: 717/752-3535

Sun Room Co., Inc.
322 East Main St.
Leola, PA 17540
Ben Mc Carthy, President
800/426-2737
Fax: 717/656-0843

Sunbilt Solar
109-10 180th St.
Jamaica, NY 11433
Mel Wachssteck 718/297-6040
Fax: 718/297-3090

Texas Aluminum Industries, Inc.
2900 Patio Drive.
Houston, TX 77017
Jane G. Edgeworth, Corp Mktg Dir
713/946-9000
Fax: 713/946-7008

Winandy Greenhouse Co., Inc.
2211 Peacock Road
Richmond, IN 47374
Michael J. Doherty, Sales Manager
317/935-2111
Fax: 317/935-2110

Wisconsin Solar Design, Inc.
6349 Briarcliff Ln.
Middleton, WI 53562
Estimating/Engrg. 800/443-1639
Fax: 608/233-6772

13124 Portable & Mobile Buildings

GE Capital Modular Space
426 W. Lancaster Ave.
Devon, PA 19333
Sales Dept. 800/523-7918
Fax: 610/648-6720 [Int'l.]

United McGill Corp.
One Mission Park, P.O. Box 7
Groveport, OH 43125-0007

13125 Grandstands & Bleachers

ALLSTAR Bleacher Div.
Reeves Steel, Inc.
9810 Reeves Road
Tampa, FL 33619
D.C. Marsh, President 813/626-3141
Fax: 813/628-4254

Alumax/Magnolia Div.
Alumax, Inc.
1617 N Washington
Magnolia, AR 71753
D. Scott Hand, Adv Mgr/Update
501/234-4260
Fax: 501/234-3181

Bil-Jax, Inc.
595 E. Lugbill Road
Archbold, OH 43502
Susan K. Grieser, Adv. Mgr.
419/445-8915
Fax: 419/445-0367

Bleachers International, Inc.
P.O. Box 718
Strasburg, CO 80136
Steve Armstrong, General Mgr
303/622-9506
Fax: 303/622-9524

Dant Clayton Corp.
1500 Bernheim Lane
Louisville, KY 40210
Rick Baker, V.P. 502/363-0506
Fax: 502/637-3162

E & D Specialty Stands
2081 Franklin St.; P.O. Box 700
North Collins, NY 14111
David Metzger, Pres 716/337-0161
Fax: 716/337-2903

Hussey Seating Co.
Railroad Ave.
North Berwick, ME 03906
Anne Hussey 207/676-2271
Fax: 207/676-2222

Interkal, Inc.
5981 East Cork St.; P.O. Box 2107
Kalamazoo, MI 49003
Roger Cronkright, General Sales Mgr
616/349-1521
Fax: 616/349-6530

R. J. Thomas Mfg. Co., Inc.
P.O. Box 946
Cherokee, IA 51012
Michael G. Brown, Advt Manager
712/225-5115
Fax: 712/225-5796

Reliable Seating, Inc.
202 W. Campbell Ave.
Geneva, AL 36340
Karla L. Whitman, Administrative Asst.
205/684-6575
Fax: 205/684-6313

Southern Bleacher Company
P.O. Box One
Graham, TX 76450
Sales Dept. 800/433-0912 (outside TX);
817/549-0733
Fax: 817/549-1365 [Int'l.]

Victoria Concrete Corp. dba VICOR
121 Interpark #200
San Antonio, TX 78216
Starr R. Center, Vice Pres
512/490-2900
Fax: 512/490-5317

13132 Dome Structures

Conservated Industries, Inc.
P.O. Box 1678
Conroe, TX 77305
Nita C. Bailey, Regional Sales Mgr.
409/539-1747
Fax: 409/539-5355

Domes American, Inc.
Corporate HDQ
6345 W Joliet Road
Countryside, IL 60525
Robert W. Casey, President
708/579-9400
Fax: 708/579-0221

Ductmate Industries, Inc.
R D 3, Box 113, Route 136
Monongahela, PA 15063
Fred J. Arnoldt, President
412/258-0500
Fax: 412/258-5494

Enterprises Industries, Inc.
275 East Industry Ave.
Frankfort, IL 60423
Walter E. Johnson, Sr, President
708/479-6110
Fax: 815/469-6611

Envel Design Corp.
5740 Corsa Ave. #108
Westlake Village, CA 91362
Quinn Mayer, President 818/865-8111
Fax: 818/865-0204

Geodesic Domes, Inc.
10290 Davison Road
Davison, MI 48423
Thomas W. Ferguson, Pres
810/653-2383
Fax: 810/653-6100

North Carolina Foam Industries, Inc.
P.O. Box 1528
Mt. Airy, NC 27030
Michael A. De Bone, V.P. Chemical Sales
910/789-9161
Fax: 910/789-9586

Spitz, Inc.
P.O. Box 198, Route 1 & 202
Chadds Ford, PA 19317
Mona E. Coldiron, Admin Support Supv.
215/459-5200
Fax: 215/459-3830

Temcor
24724 S. Wilmington Ave.
Carson, CA 90745
Bob Dagenais, Architectural Contact
310/549-4311; 800/421-2263
Fax: 310/549-4588 [Int'l.]

United Church Structures
10290 Davison Road
Davison, MI 48423
Arch Ravert, Gen Manager
810/658-1000
Fax: 810/653-6100

13134 Pre-Engineered Concrete Systems

Cates & Sons, Inc.
90 South Fox St.
Denver, CO 80223
Richard D. Spaulding, V.P./Special Sales
303/744-6185
Fax: 303/744-6192

Doublewal Corp.
59 East Main St.
Plainville, CT 06062
Nicholas L. Frangus, Office Manager
203/793-0295

Egyptian Concrete Co.
P.O. Box 488; 749 W Commercial St.
Salem, IL 62881
Gerald M. Broom, President
618/548-1190
Fax: 618/548-1294

Flexicore Systems, Inc.
7941 New Carlisle Park
Huber Heights, OH 45424
James N. Beerbower, President
513/879-5775
Fax: 513/879-0826

Marietta Structures Corp.
P.O. Box 653
Marietta, OH 45750
J. William Hess, V. Pres 614/373-2400
Fax: 614/373-5409

Precast/Prestressed Concrete Institute
175 W. Jackson Blvd.
Chicago, IL 60604
Brian D. Goodmiller, Natl Mktg Dir
312/786-0300
Fax: 312/786-0353

Spancrete Industries, Inc.
10919 W Bluemound Road
Milwaukee, WI 53226
Milo J. Nimmer, Corp Secretary
414/453-7980
Fax: 414/453-9074

13136 Pre-Engineered Wood Component Systems

Acorn Structures, Inc.
1 Rear Keefe Road
Acton, MA 01720
Arthur N. Milliken, Chairman
508/369-4111
Fax: 508/371-1949

Alta Log Homes
Div. Alta Industries Ltd.
Route 30, Box 88
Halcottsville, NY 12438
David S. Mann, V.P. Marketing
914/586-3336
Fax: 914/586-2582

American Standard Building Systems
700 Commerce Court
Martinsville, VA 24112
Michael B. Eanes, President & CEO
703/638-3991
Fax: 703/638-3983

Custom Log Homes, Inc.
P.O. Drawer 226
Stevensville, MT 59870
Lisbeth Hayes, Office Manager
406/777-5202
Fax: 406/777-2738

Domes American, Inc.
Corporate HDQ
6345 W Joliet Road
Countryside, IL 60525
Robert W. Casey, President
708/579-9400
Fax: 708/579-0221

Pine Truss, Inc.
P.O. Box 660; 115 8th Ave. N.W.
Gravette, AR 72736
Tom Waggoner, President
800/658-6797
Fax: 501/787-6842

Spiral Mfg., Inc.
17251 Jefferson Hwy
Baton Rouge, LA 70817
Robert S. Hammond, President
800/535-9956
Fax: 504/753-8351

Timberpeg
P.O. Box 474
West Lebanon, NH 03784
Richard F. Neroni, President
603/298-8820
Fax: 603/298-5425

Truss Components, Inc.
P.O. Box 468
Cornelius, OR 97113
Fred Prosser, President 503/357-2118
Fax: 503/359-5242

United Church Structures
10290 Davison Road
Davison, MI 48423
Arch Ravert, Gen Manager
810/658-1000
Fax: 810/653-6100

13138 Pre-Engineered Parking Structures

Cadillac Carports, Inc.
1825 Metamora Road
Oxford, MI 48371
Jerry D. Suzore, President
313/628-1778
Fax: 313/628-5260

Carpenter Group, Inc.
400 N. Central Ave.
Minoa, NY 13116
Thomas J. Lane, Vice Pres Sales
315/656-7225
Fax: 315/656-8835

Flexicore Systems, Inc.
7941 New Carlisle Park
Huber Heights, OH 45424
James N. Beerbower, President
513/879-5775
Fax: 513/879-0826

Industrial Crane & Equipment Co., Inc.
Div. Industrial Erectors, Inc.
4701 W Iowa St.
Chicago, IL 60651
Gerald S. Cole, President 312/378-0100
Fax: 312/378-7273

Marietta Structures Corp.
P.O. Box 653
Marietta, OH 45750
J. William Hess, V. Pres 614/373-2400
Fax: 614/373-5409

National Partitions & Interiors, Inc.
340 W. 78th Road
Hialeah, FL 33014
Joe Soares, Sales Mgr. 305/822-3721
Fax: 305/362-5688

Taylor-Dunn Mfg. Co.
2114 W Ball Road
Anaheim, CA 92804
Tim D. Everett, Natl Sls Mgr.
714/956-4040
Fax: 714/956-3130

13145 Mezzanine Systems

Mero Systems Group
N112 W18810 Mequon Rd.
Germantown, WI 53022
Rosanne McDonald 414/255-5561;
800/323-0072
Fax: 414/255-6932 [Int'l.]

Wildeck, Inc.
405 Commerce St.
Waukesha, WI 53186
Bill Benning 800/325-6939
Fax: 414/549-7703

13149 Swimming Pools Enclosures

Kalwall Corporation Structures Unlimited
P.O. Box 237
Manchester, NH 03105
Bruce Keller, VP 800/258-9777
Fax: 603/627-3861 [Int'l.]

13152 Swimming Pools & Equipment

Access Unlimited of Texas
3316 Blue Jay Lane, Ste 100
Austin, TX 78732
Bobby Lilljedahl, Genl Partners
512/266-7924
Fax: 512/266-7943

ARJO, Inc.
8130 Lehigh Ave.
Morton Grove, IL 60053
Marianne H. McGinn, Mktg Comm Mgr
708/967-0360
Fax: 708/967-1241

F. Belvisi Co. Inc.
Jacques Giordano Industries
2 Millet St., Dix Hills
New York, NY 11746
Helene & Stella Belvisi 516/242-0087
Fax: 516/242-0511 [Int'l.]

Bio-Energy Systems, Inc.
Bio-Thermal Unlimited, Inc.
P O Box 191
Ellenville, NY 12428
Carol R. Charles, Vice Pres. Sales
800/882-3628
Fax: 914/647-6828

Cla-Val Co.
P O Box 1325
Newport Beach, CA 92659
Andrew Noakes, Mktg. Coord.
800/942-6326
Fax: 714/548-5441

Cover-Pools, Inc.
66 E. 3335 South
Salt Lake City, UT 84115
Elayna Dikeon, Natl. Sls. & Mktg. Mgr.
800/447-2838
Fax: 801/484-2763 [Int'l.]

Del Industries
3428 Bullock Lane
San Luis Obispo, CA 93401
Paulette Y. Scoville, Mktg Mgr
805/541-1601
Fax: 805/541-8459

Dougherty & Stone Resurfacing, Inc.
1915 Halsted St.
Chicago Heights, IL 60411
Raymond E. Stone, Vice Pres
708/756-7665
Fax: 708/756-7668

Endless Pools
200 East Dutton's Mill Road
Aston, PA 19014
James Murdock, President
215/497-8676
Fax: 215/497-9328

ETA Engrg., Inc.
8502 E Cactus Wren Road.
Scottsdale, AZ 85250
Lane S. Garrett, Pres 602/991-8272
Fax: 602/948-0912

Fafco, Inc.
2690 Middlefield Road
Redwood City, CA 94063
Christina V. Hees, Mktg. Asst.
415/363-2690
Fax: 415/363-2890

Fibre Tech, Inc.
2181 34th Way N
Largo, FL 34641
Hugh Lynch, Vice Pres of Sales
813/393-7283

Florida Stucco Corp.
21195 Boca Rio Road
Boca Raton, FL 33433
Patrick S. Bialy, REP 407/487-1301
Fax: 407/487-8536

Galaxy East Co.
153 Linden St.
Hamilton, MA 01982
Kim Noble/Sales 800/747-0168
Fax: 508/468-7092 [Int'l.]

KDI Paragon, Inc.
12 Paulding St.
Pleasantville, NY 10570
Anthony Ruggiero, Sls. Mgr.
914/769-6221
Fax: 914/769-0670 [Int'l.]

Kinematics, Ltd.
166 Broadway
Amityville, NY 11701
Ira P. Costell, General Manager
516/691-8787

Mac Ball Industries
1820 Embarcadero
Oakland, CA 94606
Gordon Teekell, President
510/899-5001
Fax: 510/436-5632

Marmac Co.
P.O. Box 157; 1231 Bellbrook
Xenia, OH 45385
Robert Mc Creery, President
513/372-8093
Fax: 513/372-7101

Neptune-Benson
1 Bridal Ave.; P.O. Box 578
West Warwick, RI 02893
Barry Gertz, Vice Pres 401/821-2200
Fax: 401/821-7129

Paddock Pool Equipment Co., Inc.
555 Paddock Parkway; P.O. Box 11676
Rock Hill, SC 29730
Robert A. De Rose, Pres 803/324-1111
Fax: 803/324-1116

Polaris Pool Systems, Inc.
1709 La Costa Meadows Drive
San Marcos, CA 92069
Lyndol L. Cook, President/CEO
619/471-0129
Fax: 619/471-1048

Purex Pool Systems, Inc.
Div. Pac Fab, Inc.
18400 E. Gale Ave.
City of Industry, CA 91748
Garry E. Mc Coppins, Vice Pres
818/965-1551
Fax: 818/965-4319

Raypak, Inc.
Div. Rheem Mfg. Co.
3111 Agoura Road
Westlake Village, CA 91361
Lou Falzer, V.P. Sales & Mktg
818/889-1500
Fax: 818/889-4522

Santa Barbara Control Systems
Chemtrol™
113 W. Mission St.
Santa Barbara, CA 93101
Kevin Smith, Sls. Mgr. 800/621-2279
Fax: 805/687-4761 [Int'l.]

Stone Fiberglass, Inc.
1915 Heights St.
Chicago Heights, IL 60411
Raymond E. Stone, Vice Pres
708/756-7665
Fax: 708/756-7668

SwimEx Systems
Div. of TPI, Inc.
P.O. Box 328
Warren, RI 02885
Suzanne P. Marchetti, President
401/245-7946
Fax: 401/245-3160

Swimount Overflow Compounds, Inc.
P.O. Box 19162
Greensboro, NC 27419
Cruse Lewis, President 910/299-7053
Fax: 910/299-0479

Teledyne Laars
6000 Condor Drive
Moorpark, CA 93021
Patricia G. Cobleigh, Vice Pres
Marketing 805/529-2000
Fax: 805/529-5934

13170 Whirlpool Spas & Hot Tubs

American Standard, Inc.
1 Centennial Ave.
Piscataway, NJ 08855
Architect & Engr. Hot Line
800/217-1929

Aqua Glass Corporation
Masco
Industrial Park
Adamsville, TN 38310
Kent Mathis, Mktg. Svcs. Mgr.
901/632-0911
Fax: 901/632-4232

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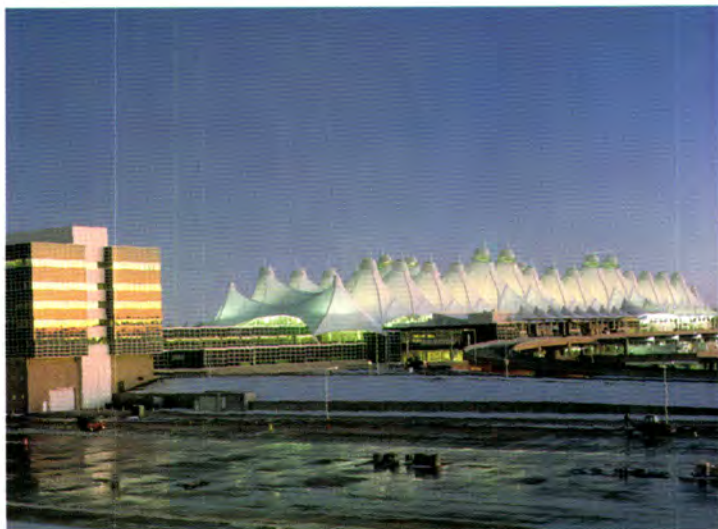
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Rick Barusic, Mktg Manager
716/786-3170
Fax: 716/786-3223

14420 Wheelchair Lifts

Access Industries Inc.
4001 E. 138th St.
Grandview, MO 64030
Sales & Mktg. 800/925-3100
Fax: 816/763-4467 [Int'l.]

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Roseville, MN 55113
William H. Snyder, President
612/635-0655
Fax: 612/635-9237

Concord Elevator, Inc.
10 Whitmore Road
Woodbridge, ON 00000
John Stephen, President 416/856-3030
Fax: 416/851-6556

Dover Accessibility Products
6266 Hust St.
Horn Lake, MS 38637
Ron S. Rawlings, Mktg Projects Coord.
601/342-8765
Fax: 601/342-4391

Flinchbaugh Co., Inc.
390 Eberts Lane
York, PA 17404
Greg E. Ness, Sales Manager
800/326-2418
Fax: 717/843-7385

G & T Mfg.
17520 Lemon St.
Hesperia, CA 92345
Gregory B. Ewald, President
800/429-2838
Fax: 619/244-2988

Inclinator Co. of America
2200 Paxton St., P.O. Box 1557
Harrisburg, PA 17105
R. G. Fry/Sales Dept. 717/234-8065
Fax: 717/234-0941 [Int'l.]

Mac's Lift Gate
2801 South St.
Long Beach, CA 90805
A M. Mac Donald, Dir of Operations
310/634-5962
Fax: 310/634-4120

National Wheel-O-Vator Co., Inc.
509 W. Front St.
Roanoke, IL 61561
Paul J. Cassano, National Sales Direc
309/923-2621
Fax: 309/923-5091

Waupaca Elevator Company, Inc.
138 S. Oborn St.
Waupaca, WI 54981
Susan Nicewander 800/238-8739
Fax: 715/258-5004 [Int'l.]

14425 Stair Lifts

Access Industries Inc.
4001 E. 138th St.
Grandview, MO 64030
Sales & Mktg. 800/925-3100
Fax: 816/763-4467 [Int'l.]

Complete Mobility Systems
1915 West County Road C
Roseville, MN 55113
William H. Snyder, President
612/635-0655
Fax: 612/635-9237

Dover Accessibility Products
6266 Hust St.
Horn Lake, MS 38637
Ron S. Rawlings, Mktg Projects Coord.
601/342-8765
Fax: 601/342-4391

Garaventa (Canada) Ltd. *
P.O. Box 1769
Blaine, WA 98231-1769
Lorne Walters 800/663-6556
[Int'l.]

Inclinator Co. of America
2200 Paxton St., P.O. Box 1557
Harrisburg, PA 17105
R. G. Fry/Sales Dept. 717/234-8065
Fax: 717/234-0941 [Int'l.]

14450 Vehicle Lifts

Advantage Lift Systems, Inc.
6359 Nancy Ridge Drive
San Diego, CA 92121
Clayton N Carley, Chairman
619/453-2841
Fax: 619/453-0927

ECOA Hydraulic Lifts, Inc.
1000 Hialeah Drive
Hialeah, FL 33010
Sam J. Hogg, Exec Vice Pres
305/885-2111
Fax: 305/885-8737

Joyce/Dayton Corp.
P.O. Box 1630
Dayton, OH 45401
Gregory W. Furlong, Vice President
513/294-6261
Fax: 513/294-7631

Mohawk Lifts Div.
Mohawk Resources
P O Box 110
Amsterdam, NY 12010
Steven Perlstein, Sales Mgr.
800/833-2006
Fax: 518/842-1289

Z-Loda Systems Engrg., Inc.
76 Progress Drive
Stamford, CT 06902
Sylvia Kuehl, Vice Pres. 203/359-2991
Fax: 203/978-0104

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405 Commerce St.
Waukesha, WI 53186
Bill Benning 800/325-6939
Fax: 414/549-7703

14750 Emergency Evacuation Systems

Fire Control Instruments, Inc.
269 Grove St.
Newton, MA 02166
Randy P. Edwards, Dir of Mktg
617/965-2010
Fax: 617/965-0659

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P.O. Box 1769
Blaine, WA 98231-1769
Lorne Walters 800/663-6556
[Int'l.]

International Rides Management, Ltd.

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Western Division:

208 Charles Ave. South Beloit, IL 61080
800-358-3003



15240 Mechanical Sound, Vibration & Seismic Control
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15444 Safety Showers
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15500 Heating, Ventilating & Air Conditioning
15770 Heat Pumps
15780 Air Conditioning Units
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Vandalia, OH 45377
Luke Rosati, V.P. Sales 513/898-3198
Fax: 513/898-5043

American Boa, Inc.
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Cumming, GA 30130
Jerry Cudworth, Natl Sales Mgr
404/889-9400
Fax: 404/889-0661

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Tiffin, OH 44883
C. William Harple, President
419/448-4045
Fax: 419/448-4048

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Santa Margarita, CA 92688
Stuart Carson, President 714/858-1877
Fax: 714/858-1878

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Buffalo, NY 14201
Jeffrey J. Davis, President
716/842-1500

E-A-R Specialty Composites
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Indianapolis, IN 46268
Richard Holub, Dir Mktg & Sales Svc
317/692-1111
Fax: 317/692-3111

Ellis & Watts
4400 Gilken Willow Lake Lane
Batavia, OH 45103
Micahel A. Minuck, Sales Engr
513/752-9000
Fax: 513/752-4545

Governair Corp.
4841 N. Sewell
Oklahoma City, OK 73118
Gene H. Binning, Marketing Consult.
405/525-6546
Fax: 405/528-4724

Mason Industries, Inc.
350 Rabro Drive
Hauppauge, NY 11788
Tom Fletcher, Sales Mgr. 516/348-0282
Fax: 516/348-0279

Metraflex Co., The
2323 W Hubbard St.
Chicago, IL 60612
Timothy P. Hesterman, Sales Manager
312/738-3800
Fax: 312/738-0415

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Houston, TX 77051
Whitney Jones, Sales Rep
713/731-0030
Fax: 713/731-8640

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Columbia, MO 65201
William E. Thurman, President &
C.E.O. 314/443-1481
Fax: 314/443-6921

Seneca Environmental Products
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Tiffin, OH 44883
C. William Harple, President
419/447-1282
Fax: 419/448-4048

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3219 McKinney Ave.
Dallas, TX 75204
Stacey M. Snyder, Corp Comm Coord
214/754-0500
Fax: 214/754-0901

Vibration Isolation
225 Grand St.
Paterson, NJ 07501
Douglas L. Bennett, Exec. Vice Pres
201/345-8282
Fax: 201/345-8285

15250 Mechanical Insulation

The Dow Chemical Company
Customer Information Center
P.O. Box 1206
Midland, MI 48674
Pam Nash 800/441-4369

Schuller International, Inc.
Schuller Roofing Systems
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

15320 Fire Protection Sprinkler Systems

Elco Industries, Inc.
Construction Products Div.
5110 Falcon Rd., P.O. Box 7009
Rockford, IL 61125-7009
Patrick Monahan 800/435-7213
Fax: 815/397-8986 [Int'l.]

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525 N. MacQuesten Pkwy.
Mt. Vernon, NY 10552
Michael R. Fee, VP, Sls. Oper.
914/592-1414
Fax: 914/592-3676 [Int'l.]

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Robert K. Abbott, Chairman
708/595-2320
Fax: 708/595-2335

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708/640-0123
Fax: 708/640-0294

Amtrol, Inc.
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Felicia Lesnett, Literature Coord
401/884-6300
Fax: 401/884-4773

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8229 N.W. 66th St.
Miami, FL 33166
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305/592-6126
Fax: 305/477-5155

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Evansville, IN 47710
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Fax: 812/429-2254

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Tampa, FL 33607
Sterling E. Brown, Manager Mktg Sves
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Fax: 813/874-1394

Cantex, Inc.
P O Box 340
Mineral Wells, TX 76068
R. C. McConnell, Mktg. Svcs. Mgr.
817/325-3344
Fax: 817/325-4644

Central Brass Mfg. Co.
2950 E. 55th St.
Cleveland, OH 44127
John S. Raleigh, Exec. Vice Pres.
216/883-0220
Fax: 216/883-0875

Cesco Brass Ltd.
135 S. Main St, PO Box 256
Thomaston, CT 06787
Paul O. Bergstrom, Pres 203/283-4361
Fax: 800/886-9831

Conine Mfg. Co., Inc.
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Tyler, TX 75711
Greg L. Conine, President
903/561-9986
Fax: 903/561-3769

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Charlottesville, VA 22902
A Graham Delany, Pres 804/296-0166
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Fax: 708/864-7652

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Fax: 708/671-6944

Gerber Plumbing Fixtures Corp.
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Dorian Holt, Asst. Mktg. Mgr.
708/675-6570

Gould: J.D. Gould Co., Inc.
4707 Massachusetts Ave.
Indianapolis, IN 46218
Ronald C. Patton, Genl Manager
800/634-6853
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Grinnell Corp.
Flow Control Div.
 3 Tyco Park
 Exeter, NH 03833
 Wayne J. Marcotte, Mgr Adv
 603/778-9200

Grohe America, Inc.
Commercial Faucets
 241 Covington Drive.
 Bloomingdale, IL 60108
 Jeff Harner, Product Mgr
 708/582-7711
 Fax: 708/582-7722

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 Chicago, IL 60610
 Kurt Kline, Dir of Mktg 312/733-2626
 Fax: 312/733-4684

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 Dan Mariscal, President 213/733-1177
 Fax: 213/733-9370

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 Ralph E. Rodenberg, Mkt Mgr
 206/734-0616
 Fax: 800/527-3368

Indiana Brass
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 Will A. Lewis, President 205/423-3175
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 Dubuque, IA 52002
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 319/872-4202
 Fax: 319/588-0720

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 5431 W 164th St.
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 Kevin Mustee, Natl. Sales Mgr.
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 Fax: 216/267-9997

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 Fax: 800/726-1998

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 Culver City, CA 90230
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 Fax: 310/202-0211

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 Fax: 612/424-9808

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 278
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 7021 NE 79th Court
 Portland, OR 97218
 Jack Vilendre, Vice Pres 503/256-4010
 Fax: 503/253-8165

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Kohler Co.
 2900 W Golf Road
 Rolling Meadows, IL 60008
 Robert F. Brands, Vice Pres/Mktg
 708/734-1777
 Fax: 708/734-4767

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 James J. Galvin, Dir. Mktg.
 617/848-2250
 Fax: 617/843-3849

T-Drill Industries, Inc.
 1740 Corporate Drive.
 Norcross, GA 30093
 Richard D. Nelson, Sales Mgr
 800/554-2730
 Fax: 404/925-3912

Torrington Supply Co., Inc.
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 Fred Stein, President 203/756-3641
 Fax: 203/753-4317

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 Sandusky, OH 44870
 Doug Didion, Admin. Dir. 419/626-8182
 Fax: 419/626-8183

Urinette, Inc.
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 Pensacola, FL 32526
 Kathie K. Jones, President
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 Fax: 904/944-9778

Vance Industries
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 Chicago, IL 60656
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 Fax: 708/867-5601

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 Mc Pherson, KS 67460
 John W. Fraser, Dir of Marketing & S
 316/241-3639
 Fax: 316/241-0808

Wirsbo Co.
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 Joe G. Pauley, Mktg Mgr 612/891-2000
 Fax: 612/891-2008

Wolverine Brass, Inc.
 2951 Highway 501 E
 Conway, SC 29526
 Duane T. Milan, Natl. Sales Coord.
 800/944-9292
 Fax: 800/945-9292

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 Sanford, NC 27330
 Francis J. Lastowski, Mgr Sales &
 Mktg. 919/775-2255
 Fax: 919/775-3541

Zurn Industries, Inc.
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 805/238-7100
 Fax: 805/238-5766

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 Architect & Engr. Hot Line
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Bates & Bates
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 Lakewood, CA 92663
 Customer Service 310/595-8824
 Fax: 310/988-0764

Bradley Corporation
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 Menomonee Falls, WI 53051
 414/251-6000
 Fax: 414/251-5817 [Int'l.]

Cherry Creek Enterprises Inc.
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 Fax: 303/292-1161 [Int'l.]

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 Michele Hudec 708/803-5000 ext. 291
 Fax: 708/298-3101

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 Fax: 214/660-2259 [Int'l.]

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 Janet Armstrong 708/864-9777

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 Columbus, OH 43213
 Adrian Abolins/Advertising Dept.
 800/950-3226
 Fax: 614/861-5750 [Int'l.]

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 Oak Brook, IL 60521
 Customer Service 708/574-8484

Galaxy East Co.
 153 Linden St.
 Hamilton, MA 01982
 Kim Noble/Sales 800/747-0168
 Fax: 508/468-7092 [Int'l.]

Gemini Bath & Kitchen Products
 3790 E. 44th St.
 Tucson, AZ 85713
 Sales Dept. 602/750-8433
 Fax: 602/327-1580 [Int'l.]

Hansgrohe
 2840 Research Park Dr.
 Soquel, CA 95073
 Marketing Dept. 800/719-1000
 Fax: 408/479-8302 [Int'l.]

Intersan Manufacturing Company
 1748 W. Fillmore St.
 Phoenix, AZ 85007-2229
 Curtis M. Janney 602/254-3101
 Fax: 602/254-1776 [Int'l.]

Jacuzzi Whirlpool Bath
 2121 N. California Blvd., Ste. 475
 Walnut Creek, CA 94596
 Customer Support 800/678-6889
 Fax: 510/938-7070

Kallista, Inc.
2701 Merced St.
San Leandro, CA 94577
Bob Grover 510/895-6400
Fax: 510/895-6990 [Int'l.]

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Kohler, WI 53044
Marketing Dept. 414/457-4441
Fax: 414/459-1796

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1700 Enterprise Way, Ste. 108
Marietta, GA 30067
Ron Svensson 800/969-0339
Fax: 800/867-3552; 800-800-8-OPELLA [Int'l.]

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Norcross, GA 30071
Erika Hogege 404/416-6224
Fax: 404/416-6239 [Int'l.]

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10500 Seymour Ave.
Franklin Park, IL 60131
John Lauer/Installation Engrg.
708/671-4300 ext. 497
Fax: 708/671-6944 [Int'l.]

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Wilmington, DE 19899
Denise A. Pitts, Coord. of Mktg.
302/764-9100
Fax: 302/764-1956 [Int'l.]

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Richard W. Raley, Manager
209/521-1151
Fax: 209/521-6301

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7425 N Oak Park Ave.
Niles, IL 60714
Gary Herman, Media Planning
708/647-7600
Fax: 708/647-9660

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Chicago, IL 60610
Kurt Kline, Dir. of Mktg. 312/733-2626
Fax: 312/733-4684

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Fax: 213/733-9370

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100 North Elm St.
Waterbury, CT 06723
Fred Stein, President 203/756-3641
Fax: 203/753-4317

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Berkeley, IL 60163
Thomas M. Landy, Vice Pres/Sales-
Mktg. 708/449-6950
Fax: 708/449-6958

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Customer Service 510/525-5801
Fax: 510/528-2812 [Int'l.]

Speakman Company
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Wilmington, DE 19899
Denise A. Pitts, Coord. of Mktg.
302/764-9100
Fax: 302/764-1956 [Int'l.]

15445 Fittings, Trim & Accessories

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Franklin Park, IL 60131
R. Raufeisen/Advertising 708/671-4300
Fax: 708/671-6944 [Int'l.]

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P.O. Box 191
Wilmington, DE 19899
Denise A. Pitts, Coord. of Mktg.
302/764-9100
Fax: 302/764-1956 [Int'l.]

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AQUA Care Systems, Inc.
Pure Flow Water Co., Inc.
Enviro Systems Supplies, Inc.; 3806 N.
29th Ave.
Hollywood, FL 33020
Jeffrey L. Schultz, V. Pres Mkt
305/925-9993
Fax: 305/925-9996

Center State Pipe & Supply Co.
1348 Mc Williams Way; P.O. Box 4620
Modesto, CA 95352
Richard W. Raley, Manager
209/521-1151
Fax: 209/521-6301

Central Brass Mfg. Co.
2950 E. 55th St.
Cleveland, OH 44127
John S. Raleigh, Exec. Vice Pres.
216/883-0220
Fax: 216/883-0875

Culver: S. K. Culver Co.
926 N. Clark St.
Chicago, IL 60610
Meryl Lyn Moss, President
312/642-1661
Fax: 312/642-5323

Elkay Manufacturing Company
2222 Camden Ct.
Oak Brook, IL 60521
Customer Svc. Dept.
[Int'l.]

Filtrine Mfg. Co.
Elm St.
Harrisville, NH 03450
Mary Ann Wells, Adv. Mgr.
603/827-3321
Fax: 603/827-3081

Grainger
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333 Knightsbridge Parkway
Lincolnshire, IL 60069
Max C. Mielecki, V.P. Mktg Comm
800/473-3473

Halsey Taylor
2222 Camden Ct.
Oak Brook, IL 60521
Customer Service 708/574-3500
Fax: 708/574-3503 [Int'l.]

Haws Drinking Faucet Co.
1435 Fourth St., P.O. Box 1999
Berkeley, CA 94701
Customer Service 510/525-5801
Fax: 510/528-2812 [Int'l.]

Murdock, Inc.
2488 River Road
Cincinnati, OH 45204
Robert A. Murdock, Pres.
513/471-7700
Fax: 513/471-3299

Stern-Williams Co., Inc.
P.O. Box 8004
Shawnee Mission, KS 66208
R. F. Donahue, Jr., President
913/362-5635
Fax: 913/362-6689

Sunroc Corp.
300 S. Pennell Road
Media, PA 19063
Joseph Kontuly, Adv. Mgr.
215/459-1100
Fax: 215/459-1063

15500 Heating, Ventilating & Air Conditioning

Carrier Corporation
North American Operations
Carrier Pkwy.
Syracuse, NY 13104
Rick Burt, Dir., PR 315/432-3147
Fax: 315/432-7800

Mitsubishi Electronics America
HVAC
6100 Atlantic Blvd.
Norcross, GA 30071
800/433-4822
[Int'l.]

Smith Steelite
1005 Beaver Grade Rd.
Moon Township, PA 15108-2944
Diane Winter/Marketing 800/759-7474
Fax: 412/299-8036 [Int'l.]

15770 Heat Pumps

Conservation Energy Systems, Inc.
2525 Wentz Ave.
Saskatoon, SK S7K 2K9
Canada
Maury Wawryk, Comm. Product Mgr.
306/242-3663
Fax: 306/242-3484 [Int'l.]

15780 Air Conditioning Units

GE Company
GE Business Information Center
320 Great Oaks Off. Park
Albany, NY 12203-5965
GE Bus. Info. Ctr. 800/626-2004
Fax: 518/869-2828

National Comfort Products
539 Dunksferry Rd.
Bensalem, PA 19020
Lawrence S. Adams 800/523-7138
Fax: 215/244-9579 [Int'l.]

15840 Radiant Heating Systems

Flexwatt Corporation
2380 Cranberry Hwy.
West Wareham, MA 02576
Kathryn Kelleher, Mktg. Asst.
508/291-2000
Fax: 508/291-2008 [Int'l.]

Gas-Fired Products Inc.
Space-Ray
P.O. Box 36485
Charlotte, NC 28236
Frank Horne, Jr. 704/372-3485
Fax: 704/332-5843 [Int'l.]

Gyp-Crete Corporation
920 Hamel Rd.
Hamel, MN 55340
Julie R. Johnson/Mktg. Svcs. Dept.
612/478-6072; 800/356-7887
Fax: 612/478-2431 [Int'l.]

Heatlink USA, Inc.
89 54th St., S.W.
Grand Rapids, MI 49548
Barry Vezino 800/968-8905
Fax: 616/532-9322 [Int'l.]

Myson Inc.
20 Lincoln St.
Essex Junction, VT 05452
Raymond Farley 802/879-1170
Fax: 802/879-8950 [Int'l.]

Rehau Incorporated

P.O. Box 1706
Leesburg, VA 22075
Mr. Mingo/Heating Systems
703/777-5255
Fax: 703/777-3053 [Int'l.]

Rinnai America Corporation *

1662 Lukken Ind. Dr. West
LaGrange, GA 30240
Literature Dept. 800/621-9419
Fax: 706/884-6070

Runtal North America, Inc.

187 Neck Rd., P.O. Box 8278
Ward Hill, MA 01835
Customer Service 800/526-2621
Fax: 508/372-7140 [Int'l.]

Thomas & Betts

Reznor
1555 Lynnfield Rd.
Memphis, TN 38119
800/695-1901
Fax: 901/680-5118

15860 Air Handling Fans

Broan Mfg. Co., Inc.

926 W. State St.
Hartford, WI 53027-1098
Keith Lester 414/673-4340
Fax: 414/673-8709

Hunter Fan Company

2500 Frisco Ave.
Memphis, TN 38114
Ellen Thornton 901/745-9287
Fax: 901/745-9385

15875 Air Curtain Units

Dynaforce

515 John Fitch Blvd.
South Windsor, CT 06074
Bill Hick 203/289-6843
Fax: 203/528-7398 [Int'l.]

Mars Sales Company, Inc.

14716 S. Broadway
Gardena, CA 90248
Steve M. Rosol 213/770-1555
Fax: 310/324-3030 [Int'l.]

15877 Fume Exhaust Equipment

Kewaunee Scientific Corp.

2700 W. Front St.
Statesville, NC 28677
Sales Dept. 704/873-7202
Fax: 800/932-3296 [Int'l.]

15880 Air Distribution Equipment

Blender Products, Inc.

5010 Cook St.
Denver, CO 80216
Ross Lindgren 800/523-5705
Fax: 303/296-1520 [Int'l.]

CESCO Products

Architectural Sales
9300 73rd Ave. North
Minneapolis, MN 55428
Scott Raymond 612/424-4919
Fax: 800/241-9344 [Int'l.]

15885 Air Cleaning

Farr Company

P.O. Box 92187, Airport Station
Los Angeles, CA 90009
Product Coord./Environmental Control
Products 800/333-7320 ext. 365
Fax: 800/441-0003 [Int'l.]

Honeywell Inc.

Home and Building Control
1985 Douglas Dr. N.
Golden Valley, MN 55422
Customer Assistance Ctr.
800/345-6770

15890 Ductwork

Acudor Products Inc.

371 Little Falls Rd.
Cedar Grove, NJ 07009
Alan Karp 800/722-0501
Fax: 201/857-2005 [Int'l.]

CertainTeed Corporation

Insulation Group
P.O. Box 860
Valley Forge, PA 19482
Tom Newton/Communications Dept.
800/523-7844
Fax: 610/341-7571

Schuller International, Inc.

Schuller Roofing Systems
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

United McGill Corp.

One Mission Park, P.O. Box 7
Groveport, OH 43125-0007

15910 Ductwork Accessories

CESCO Products

Architectural Sales
9300 73rd Ave. North
Minneapolis, MN 55428
Scott Raymond 612/424-4919
Fax: 800/241-9344 [Int'l.]

15942 Registers, Grilles & Diffusers

A-J Mfg. Co. Inc.

3601 E. 18 St., P.O. Box 4320
Kansas City, MO 64127-4320
Robert Haake 816/231-5522
Fax: 816/231-8437

Carnes Company

P.O. Box 930040
Verona, WI 53593
Richard Laughlin 608/815-6411
Fax: 608/845-6470

Krueger

3400 E. Britannia Dr., Ste. 124
Tucson, AZ 85706
Customer Service 602/295-8500
Fax: 602/295-8529 [Int'l.]

Milcor Incorporated

1150 N. Cable Rd.
Lima, OH 45805
Customer Service 800/528-1411
Fax: 800/441-6899

Sweeper Metal Fabricators Corp.

Hwy. 33, E. of Jet. 33-99-16, Drawer 672
Drumright, OK 74030
Bill Knesek, Natl. Sls. Mgr.
918/352-2133
Fax: 918/352-2139 [Int'l.]

TITVS

990 Security Row
Richardson, TX 75081
214/699-1030
Fax: 214/644-4953 [Int'l.]

ADA-Compliant Drop-In Commercial Sinks and Lead-free Bubblers

ADA-Compliant Commercial grade stainless steel drop-in bowls and lead free bubblers meet ADA and Safe Water Drinking Act.

As the leading manufacturer of stainless steel plumbing products for commercial, industrial and institutional applications, Just has been an innovator for over 60 years. With 400+ models, Just produces the fullest line of products for a broad range of applications.

These ADA-Compliant Sinks are offered in commercial grade 18-gauge single and double bowl models in a range of sizes. The sinks are seamlessly drawn in Type 304, 18-8 stainless steel. Interior and top surfaces polished to a fully blended Just finish with highlighted rim. A 1-3/4" radius

is consistent to all corners, allowing for maximum capacity. Drain options include centered rear, right rear, and left rear. Depth options range 4-1/2" through 6-1/2".

These sinks are thoroughly undercoated with non-abrasive sound deadening material, and are supplied with the sure-fit, space-efficient Grip Rim Plus installation system.

The new JSB-10 Lead-Free Bubbler exceeds all standards set forth by the safe drinking water act and those by the State of California (Prop. 65), as related to lead content. This bubbler is completely lead free. The Type 304 cast stainless steel body, stainless steel cartridge, and all interior or working parts contain 0.0% lead.

The unit has a self-closing mechanism and adjustable stream regulator. The unit is also ADA-

compliant as codified relative to dimensional and operational requirements. A vandal-resistant version (JSB-10 VR) features an integral pin at the base that prevents turning of the unit when used with a slotted die formation supplied with the Just academic group of classroom sinks.

In addition to these products, Just offers an extensive line of drop-in sinks, faucets and related products designed for commercial environments. These include custom fixtures and sink tops, scullery sinks, service, scrub and multi-station wash sinks.

Just
STAINLESS STEEL SINKS



Free Literature:

This specifier oriented 28-page catalog presents the full line of Just's 400+ drop-in stainless steel bowls. It contains photographs and pertinent dimensional drawings and information relative to gauge, stainless types, capacity, finish and sizes.

The Accessory and Commercial Group catalogs round out the product offering.

For Additional Information and Literature Contact:

Specifier Services Department
Just Manufacturing Co.
9233 King Street, Franklin Park, IL 60131
708-678-5150 fax: 708-678-6817

The 1900 Series Slot Diffuser . . . Featuring Metallic and Custom Finish Overlays

This Slot Diffuser from Krueger provides superior appearance and optimum performance to any ceiling or wall design.

Optional finishes allow the 1900 Series Slot Diffuser to blend, complement, or contrast with the ceiling suspension system or the interior design. Finishes can be selected to highlight corporate color schemes or architectural design.

The 1900 Series is an engineered air diffuser with minimal pressure drop and flexible airflow and pattern control. Nine frame styles are available offering the choice of a mounting system that integrates with suspended or even plaster ceilings.

Important features include:

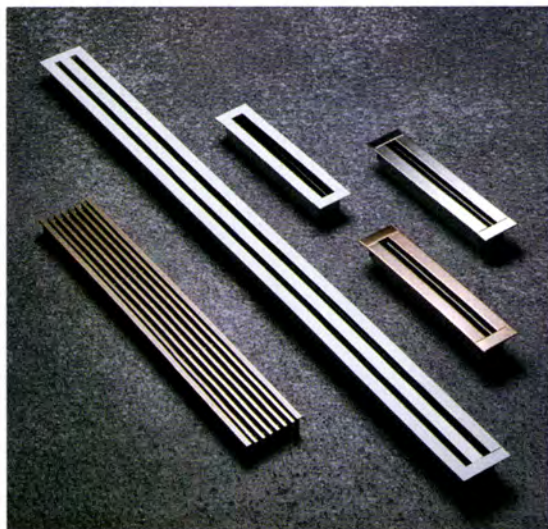
- Slide-on finish overlays are metallic and designed for easy mounting. Available in most machinable metals, copper, titanium — even silver and gold. Also available with virtually any color or finish.
- Designed for easy field installation — can be upgraded to match architectural and interior designs.
- Custom Miter angles can be specified . . . as well as curved frames.

The ASDT diffuser with hidden plaque face provides maximum blending with tile ceilings.

Used as a supply or return diffuser, the ASDT uses a narrow frame to mount a ceiling tile to the plaque face. The result is a ceiling unbroken by

the large areas of painted metal typical of most diffusers. All that is seen is a 2" (50 mm) opening around the perimeter, revealing a sloping backpan.

The backpan is engineered to distribute conditioned air in a wide pattern throughout the room, without using visible control blades. Metric sizes allow the ASDT to be specified in U.S. government buildings.



Free Literature:

An attractive and descriptive product brochure is available for the Krueger 1900 Series Slot Air Diffuser.

Literature is also available on the complete line of Krueger high quality air distribution equipment.

For Additional Information and Literature Contact: Krueger

3400 East Britannia, Suite 124, Tucson, AZ 85706
602-295-8500 fax: 602-295-8529

16110 Raceways, Conduits & Trenches
16120 Wires & Cables
16130 Boxes & Fittings
16140 Wiring Devices
16320 Transformers
16500 Lighting
16501 Lamps
16502 Luminaire Accessories
16503 Poles, Posts & Standards
16504 Ballasts
16505 Lenses, Louvers, Reflectors & Accessories
16510 Interior Luminaires
16518 Luminous Ceilings
16520 Exterior Luminaires
16521 Solar Powered Lighting
16522 Roadway & Parking Area Luminaires
16524 Stair & Walkway Lighting
16528 Arena, Stadium & Sports Lighting
16535 Emergency Lighting
16536 Theater & Entertainment Lighting
16537 Display & Showcase Lighting
16538 Medical/Surgical Lighting
16540 Lighting Graphics
16542 Fiber Optic Lighting
16545 Underwater Lighting
16590 Hazardous Location Fixtures
16670 Lightning Protection
16700 Communications
16720 Building Security Equipment-Alarm, Detection, Access Control
16730 Clock & Program Systems
16734 Scoreboards
16760 Intercommunication Systems
16770 Public Address & Music Systems
16780 Television Systems
16890 Electric Fan/Heater Units
16915 Lighting Control Systems
16920 Environmental Systems Control
16940 Control Instrumentation

16110 Raceways, Conduits & Trenches

Unistrut Corporation
 35660 Clinton St.
 Wayne, MI 48184
 Tom Wright, Natl. Sls. Mgr.
 800/521-7730
 Fax: 313/721-4106

16120 Wires & Cables

Alcan Cable
 div. of Alcan Aluminum Corporation
 Three Ravinia Dr., Ste. 1600
 Atlanta, GA 30346-2133
 Field Appl. Engrg. Dept. 404/394-9886
 Fax: 404/395-9053 [Int'l.]

16130 Boxes & Fittings

AMP
 P.O. Box 3608
 Hamsburg, PA 17105-3608
 Product Info. Ctr. 717/564-0100;
 800/522-6752
 Fax: 717/986-7575 [Int'l.]

Pass & Seymour/LeGrand
Wiring Devices & Assessories
 50 Boyd Ave.
 Syracuse, NY 13209
 Jamie Militi, Product Spec./Marketing
 Dept. 315/468-6211
 Fax: 315/468-6544

Pauluhn Industries
 1616 N. Main St.
 Pearland, TX 77581
 Vahram Sarrafian 713/485-4311
 Fax: 713/485-4398 [Int'l.]

Raceway Components, Inc.
 208 19th Ave.
 Paterson, NJ 07504
 Sales Dept. 201/279-1116
 Fax: 201/279-2410

16140 Wiring Devices

AFC Cable Systems, Inc.
America Cable Systems
 100 Riverside Ave.
 New Bedford, MA 02746
 J. Ron Clisham 508/993-1781
 Fax: 508/992-4642 [Int'l.]

AMP
 P.O. Box 3608
 Hamsburg, PA 17105-3608
 Product Info. Ctr. 717/564-0100;
 800/522-6752
 Fax: 717/986-7575 [Int'l.]

GE Company
GE Business Information Center
 320 Great Oaks Off. Park
 Albany, NY 12203-5965
 GE Bus. Info. Ctr. 800/626-2004
 Fax: 518/869-2828

GE Wiring Devices
 225 Service Ave.
 Warwick, RI 02886
 D. D. Peterson 401/886-6285
 Fax: 401/886-6470 [Int'l.]

Hubbell Incorporated
Wiring Device-Kellems
 1613 State St.
 Bridgeport, CT 06605
 Technical Services 203/337-3100
 Fax: 203/579-2892 [Int'l.]

Leviton Mfg. Co., Inc.
Electrical Distribution
 59-25 Little Neck Pkwy.
 Little Neck, NY 11362
 Joseph Zaccaria, Mktg. Com. Mgr.
 718/281-6746
 Fax: 718/631-6439

Lithonia Lighting
 P.O. Box A
 Conyers, GA 30207
 Jerry Veydt, VP Sls. 404/922-9000
 Fax: 404/483-2635 [Int'l.]

Modular Wiring Systems (MWS)
Cooper Lighting
 Southerfield Rd., P.O. Box 1207
 Americus, GA 31790
 Al Tyre 912/924-8000
 Fax: 912/924-5507 [Int'l.]

MWS Brand
Cooper Lighting
 Southerfield Rd., P.O. Box 1207
 Americus, GA 31709
 Al Tyre, Brand Mgr. 912/924-8000
 Fax: 912/924-5507

Pass & Seymour/LeGrand
Wiring Devices & Assessories
 50 Boyd Ave.
 Syracuse, NY 13209
 Jamie Militi, Product Spec./Marketing
 Dept. 315/468-6211
 Fax: 315/468-6544

Thomas & Betts
Reznor
 1555 Lynnfield Rd.
 Memphis, TN 38119
 800/695-1901
 Fax: 901/680-5118

16320 Transformers

Torid Corporation of Maryland
 2020 Northwood Dr.
 Salisbury, MD 21801-7805
 Lerraif Elmlund 410/860-0300
 Fax: 410/860-0302

16500 Lighting

Abolite Lighting, Inc.
 10000 Alliance Rd.
 Cincinnati, OH 45242
 J. Carl Miller, Exec. VP 800/436-7600
 Fax: 800/373-9998 [Int'l.]

Alkco Lighting
 11500 W. Melrose Ave.
 Franklin Park, IL 60131
 Frank Austin/Mktg. & Sls.
 708/451-0700
 Fax: 708/451-7512 [Int'l.]

Amerlux Lighting Systems
 23 Daniel Rd. East
 Fairfield, NJ 07004
 Carol Boyle, VP of Mktg. 201/882-5010
 Fax: 201/882-8970 [Int'l.]

Appleton Lamplighter
 P.O. Box 1434, 2664 American Dr.
 Appleton, WI 54913-1434
 David G. Berry, Pres. 414/739-9001
 Fax: 414/739-1656

Architectural Products By Outwater, L.L.C.
 52 Passaic St.
 Wood Ridge, NJ 07075
 Carolyn McCrystall, Gen. Mgr.
 800/835-4400
 Fax: 800/835-4403 [Int'l.]

Artemide, Inc. *
 1980 New Highway
 Farmingdale, NY 11735
 Guido Buratto 516/694-9292

Barbizon Light
 3 Draper St.
 Woburn, MA 01801
 Jonathan Lipsy/Sales Dept.
 617/935-3920
 Fax: 617/935-9273 [Int'l.]

Beacon Products
 6503 19th St. E., Unit E
 Sarasota, FL 34243
 Chuck Hurley, Sls. Coord.
 813/755-6694 ext. 303
 Fax: 813/751-5535 [Int'l.]

Bega/US
 1005 Mark Ave.
 Carpinteria, CA 93013
 Debbie Roberts 805/684-0533
 Fax: 805/684-6682 [Int'l.]

Beghelli Inc.
 11221-2 St. Johns Ind. Pkwy. South
 Jacksonville, FL 32246
 Thomas E. Poudrier, Sls. Coord.
 904/646-4416
 Fax: 904/646-1949 [Int'l.]

Bend-A-Lite Flexible Neon
 6292 Windlass Cir.
 Boynton Beach, FL 33437
 Rick Schwartz 800-BEND-A-LITE
 Fax: 407/738-5055 [Int'l.]

B. L. Innovative Lighting
 1703 E. 41st Ave.
 Vancouver, BC V5P 1K7
 Canada
 Betty Lou Pacey 604/874-4405
 Fax: 604/321-0445 [Int'l.]

Boyd Lighting Co.
 56 12th St.
 San Francisco, CA 94103
 Serene Cooper/Marketing
 415/431-4300
 Fax: 415/431-8603 [Int'l.]

Brass Light Gallery, Inc.
 131 S. 1st St.
 Milwaukee, WI 53204
 Customer Service 414/271-8300
 Fax: 414/271-7755 [Int'l.]

Buhl Electric
 14-01 Maple Ave.
 Fair Lawn, NJ 07410
 Donald L. Lilly, Natl. Sls. Mgr.
 201/423-2800
 Fax: 201/423-2854 [Int'l.]

Calger Lighting Inc.
 200 Lexington Ave.
 New York, NY 10016
 Carmela Califano 212/689-9511
 Fax: 212/779-0721

The Case Companies/Case Lighting Resources
363 5th Ave.
San Diego, CA 92101
John M. Case 619/234-5700
Fax: 619/238-0344 [Int'l.]

Casella Lighting
111 Rhode Island St.
San Francisco, CA 94103
Rhonda Simi 415/626-9600
Fax: 415/626-4539 [Int'l.]

Cedric Hartman Inc.
1414 Marcy St.
Omaha, NE 68108
Elaine Majors/Sales 402/344-4474
Fax: 402/346-5929 [Int'l.]

Classic Lamp Post
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Miami, FL 33147
Sales/Customer Svc. Dept.
800/654-5852
Fax: 305/836-1296 [Int'l.]

C. W. Cole & Company, Inc.
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South El Monte, CA 91733-1593
Sam Serrano 818/443-2473;
213/283-6688
Fax: 818/443-9253

Crownlite Mfg. Corp.
1546 Ocean Ave.
Bohemia, NY 11716
William H. Siegel, Pres. 516/589-9100
Fax: 516/589-4584 [Int'l.]

CSL Lighting Mfg. Inc.
27615 Ave. Hopkins
Valencia, CA 91355
Richard Stellar 805/257-4155
Fax: 805/257-1554

**Custom Lighting
Cooper Lighting**
400 Busse Rd.
Elk Grove Village, IL 60007
Claude Sarti, Mktg. Mgr. 708/956-8400
Fax: 708/956-1537

Custom Manufactured Products
1100 W. Indiana Ave.
Philadelphia, PA 19133
Eric Papougenis/Sales 215/228-3830
Fax: 215/225-2222

Devine Lighting
One Design Dr.
North Kansas City, MO 64116
Customer Service 800/826-5496
Fax: 816/221-3868 [Int'l.]

Edison Price Lighting
409 E. 60th St.
New York, NY 10022
Sales Service 212/838-5212
Fax: 212/888-7981 [Int'l.]

ELA Company, Inc.
3653 Arenth Ave.
City of Industry, CA 91748
Jody Standerfer/Customer Service
818/965-0821
Fax: 818/965-9494

Enersave Co.
1400 E. 36th St.
Cleveland, OH 44114
James G. Bishop 216/881-1844
Fax: 216/391-2709 [Int'l.]

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4530 Littlejohn St.
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Jeff Thraen 818/814-2381
Fax: 818/962-6169 [Int'l.]

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312/847-0200

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2883 Bayview Dr.
Fremont, CA 94538
Customer Support Dept. 800/327-7877
[Int'l.]

Future Classics
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FDR Station, NY 10150-1266
Marc van Schendel 212/944-2884
Fax: 212/944-1327

**GE Company
GE Business Information Center**
320 Great Oaks Off. Park
Albany, NY 12203-5965
GE Bus. Info. Ctr. 800/626-2004
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Fax: 708/956-1537

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Pompano Beach, FL 33069
Craig Pope 305/772-5010
Fax: 305/772-5010 [Int'l.]

Holophane Lighting, Inc.
250 E. Broad St., #1400
Columbus, OH 43215
Customer Svc. Dept. 614/345-9631
Fax: 614/349-4426 [Int'l.]

Inlite Corporation
939 Grayson St.
Berkeley, CA 94710
W. Kent Runswick 800/346-5932
Fax: 510/849-3230

International Light, Inc.
17 Graf Rd.
Newburyport, MA 01950
Robert A. Angelo, VP 508/465-5923
Fax: 508/462-0759 [Int'l.]

Justice Design Group, Inc.
11244 Playa Ct.
Culver City, CA 90230
John Briscoe, Natl. Sls. Mgr.
310/397-8300
Fax: 310/397-7170

Kenall
1020 Lakeside Dr.
Gurnee, IL 60031
James P. Nelson 708/360-9200
Fax: 708/360-1781 [Int'l.]

KIM Lighting
16555 E. Gale Ave.
City of Industry, CA 91749
Deryl Finney, Dir. of Mkt. Com.
818/968-5666
Fax: 818/369-2695 [Int'l.]

George Kovacs Lighting
67-25 Otto Rd.
Glendale, NY 11385
Betty Germano 718/392-8190
Fax: 718/361-5668

Lamplighter Industries, Inc.
96 Lamplighter St.
Oak Hill, WV 25901
M. D. Emmett, VP 304/469-2474
Fax: 304/469-3380 [Int'l.]

LBL Lighting
320 W. 202nd St.
Chicago Heights, IL 60411
Andrew M. Stone 312/523-3176
Fax: 312/927-3533 [Int'l.]

Ledalite Architectural Products Inc.
9087A 198 St.
Langley, BC V3A 4P8
Canada
Veronica Milner 604/888-6811
Fax: 800/665-5332 [Int'l.]

**Leviton Mfg. Co., Inc.
Electrical Distribution**
59-25 Little Neck Pkwy.
Little Neck, NY 11362
Joseph Zaccaria, Mktg. Com. Mgr.
718/281-6746
Fax: 718/631-6439

Light Solutions Inc.
390 Nye Ave.
Irvington, NJ 07111
M. Scariati 201/399-7300
Fax: 201/399-0075 [Int'l.]

Lighting Analysts, Inc.
10394 W. Chatfield Ave., Ste. 100
Littleton, CO 80127
David M. Speer, VP, Sls. 303/972-8852
Fax: 303/972-8851 [Int'l.]

Lighting Services Inc.
2 Kay Fries Dr.
Stony Point, NY 10980
Customer Service
[Int'l.]

Lightolier Inc. *
100 Lighting Way
Secaucus, NJ 07096-1508
Karen Waldeck 201/392-3886

Linear Lighting Corp.
31-30 Hunters Point Ave.
Long Island City, NY 11101
Eric Craig 718/361-7552
Fax: 718/937-2747 [Int'l.]

Litelab Corp.
251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Littlite/CAE, Inc.
10087 Industrial Dr.
Hamburg, MI 48139
Sharon Suffolk 810/231-9373
Fax: 810/231-1631 [Int'l.]

Lucifer Lighting Company
414 Live Oak St.
San Antonio, TX 78202
Customer Service 210/227-7329
Fax: 210/227-4967 [Int'l.]

**Lumark Lighting Brand
Cooper Lighting**
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Lumax Industries
Chestnut Ave. & 4th St., Box 991
Altoona, PA 16603-0991
Joe Nasal, VP, Sls. 814/944-2537
Fax: 814/944-6413 [Int'l.]

Lumiere Design & Mfg. Inc.
31360 Via Colinas #101
Westlake Village, CA 91362
John Baldasti, Mktg. Mgr.
818/991-2211
Fax: 818/991-7005 [Int'l.]

Luxo Corporation
36 Midland Ave.
Port Chester, NY 10573
Tony De Laurentis 914/937-4433
Fax: 914/937-7016 [Int'l.]

Manning Lighting
1810 North Ave., P.O. Box 1063
Sheboygan, WI 53083
414/458-2184
Fax: 414/458-2194 [Int'l.]

**McGraw-Edison Brand
Cooper Lighting**
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Metalux Lighting Brand

Cooper Lighting
Southernfield Rd., P.O. Box 1207
Americus, GA 31709
Al Tyre, Brand Mgr. 912/924-8000
Fax: 912/924-5507

Modular International, Inc.

3941 California Ave.
Pittsburgh, PA 15212
Pilip M. Erd, Dir. of Sls. 412/734-9000
Fax: 412/734-5210 [Int'l.]

Osram Sylvania Inc.

100 Endicott St.
Danvers, MA 01923
Product Info. 508/777-1900
Fax: 508/750-2152

Outwater Plastic/Industries

4 Passaic St.
Wood Ridge, NJ 07075
Peter Sardoski, Sls. Mgr. 800/631-8375
Fax: 800/888-3315 [Int'l.]

Pauluhn Industries

1616 N. Main St.
Pearland, TX 77581
Vahram Sarrafian 713/485-4311
Fax: 713/485-4398 [Int'l.]

Peerless Lighting Corporation

2246 5th St.
Berkeley, CA 94710
Margret Einhorn/Marketing
510/845-2760
Fax: 510/845-2776 [Int'l.]

Philips Lighting Company

Industrial/Commercial *
200 Franklin Sq. Dr.
Somerset, NJ 08875
800-631-1259
[Int'l.]

Phoenix Products Co., Inc.

6161 N. 64th St.
Milwaukee, WI 53218
Chris Zuzick, Mkt. Dev. Mgr.
414/438-1200
Fax: 414/438-1330 [Int'l.]

Prescolite Lighting

Div. of USI Lighting
1251 Doolittle Dr.
San Leandro, CA 94577
Sheryl Klein, Specification Prod. Mgr.
510/577-5377
Fax: 510/577-5022 [Int'l.]

Progress Lighting

G St. & Erie Ave.
Philadelphia, PA 19134
James E. Decker 215/289-1200
Fax: 215/288-2620 [Int'l.]

R-A-L, P.L.

8500 Hansen Rd.
Houston, TX 77075
Tim Egan, Natl. Sls. Mgr.
713/943-0340 ext. 106
Fax: 713/943-8354 [Int'l.]

Reggiani USA Inc.

Illumination
Reggiani Light Gallery, 800A 5th Ave.
New York, NY 10021
Babi Sommer 212/421-0400
Fax: 212/838-8517 [Int'l.]

Rejuvenation Lamp & Fixture Co.

1100 S.E. Grand Ave.
Portland, OR 97214
Cinda Ring, Customer Svc. Mgr.
503/231-1900
Fax: 800-LAMP-FAX (526-7329)

Robern, Inc.

1648 Winchester Rd.
Bensalem, PA 19020
Marketing Dept. 215/245-6550
Fax: 215/245-5067 [Int'l.]

Roxter Lighting

10-11 40th Ave.
Long Island City, NY 11101
Sales 718/392-5060
Fax: 718/392-9811 [Int'l.]

Ruud Lighting

9201 Washington Ave.
Racine, WI 53406
Customer Svc. Dept. 800/236-7000
Fax: 800/236-7500 [Int'l.]

Sea Gull Lighting

301 W. Washington St.
Riverside, NJ 08075
Bob Siegel 609/764-0500 ext. 292
Fax: 609/764-0813 [Int'l.]

Sentinel Lighting

3653 Sierra Pine Ave.
Los Angeles, CA 90023
Reyne Brown 800/421-6196
Fax: 213/265-1929 [Int'l.]

SPI Lighting Inc.

10400 N. Enterprise Dr., P.O. Box 635
Mequon, WI 53092
Cindy Frederick, Sls. & Mktg. Admin.
414/242-1420
Fax: 414/242-6414 [Int'l.]

Sterner Lighting Systems, Incorporated

351 Lewis Ave. West
Winsted, MN 55395
Barbara Kampmeyer/Marketing Svcs.
612/485-2141
Fax: 612/485-2899 [Int'l.]

Sun Valley Lighting

7900 Clybourn Ave.
Sun Valley, CA 91352
Jim Nagel/Sales/Service 818/767-3031
Fax: 818/767-4631 [Int'l.]

Tech Lighting

2542 N. Elston
Chicago, IL 60647
312/252-0008
Fax: 312/252-4264 [Int'l.]

Tempo Industries

2002-A S. Grand Ave.
Santa Ana, CA 92705
Dave Tebay 714/641-0313
Fax: 714/641-0944 [Int'l.]

Tri Lite Inc.

1335 W. Randolph St.
Chicago, IL 60607
Customer Service 800/322-5250;
312/226-7778
Fax: 312/226-5335 [Int'l.]

Trimblehouse Corp.

Lighting
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Customer Service 800/241-4317
Fax: 404/447-9250 [Int'l.]

Venture Lighting International, Inc.

32000 Aurora Rd.
Solon, OH 44139-2814
Richard A. Crossen/Marketing Dept.
800/437-0111
Fax: 800/451-2605 [Int'l.]

Voigt Lighting Industries

135 Fort Lee Rd.
Leonia, NJ 07605
Frank Stein, VP 201/461-2493
Fax: 201/461-7827 [Int'l.]

16501 Lamps

AAMSCO Lighting

15-17 Brook St., P.O. Box 15119
Jersey City, NJ 07305
201/434-0722
Fax: 201/434-8535

Akinsun Heat Co., Inc.

1531 Burgundy Parkway
Streamwood, IL 60107
Syed A.H. Musavi, President
708/289-9393
Fax: 708/289-9506

American Ultraviolet Company

562 Central Ave.
Murray Hill, NJ 07974
M. C. Stines 908/665-2211
Fax: 908/665-9523 [Int'l.]

Art Specialty Company, Inc.

3720 N. Milwaukee Ave.
Chicago, IL 60641
Paul R. Burch/Marketing 312/545-6607
Fax: 312/545-0391 [Int'l.]

Astralite Div.

Computer Power, Inc.
P O Box 476
Annandale, NJ 08801
Cheryl A. Borne, Mktg Mgr.
908/735-0232
Fax: 908/638-4463

Barbizon Light

3 Draper St.
Woburn, MA 01801
Jonathan Lipsy/Sales Dept.
617/935-3920
Fax: 617/935-9273 [Int'l.]

Carolina Marketing Group

P.O. Box 481
Irmo, SC 29063
Ronald D. Jeffcoat, President
803/781-6537
Fax: 803/781-4758

C.E.W. Lighting, Inc.

14040 Welch Rd.
Dallas, TX 75234
Sales/Mktg. 800/255-5267
Fax: 214/387-9711

Crownlite Mfg. Corp.

1546 Ocean Ave.
Bohemia, NY 11716
William H. Siegel, Pres. 516/589-9100
Fax: 516/589-4584 [Int'l.]

Crystal Clear

2 Bergen Turnpike
Ridgefield Park, NJ 07660
Dennis Sussman 201/779-2212
Fax: 201/779-8553 [Int'l.]

Duro-Test Corporation

9 Law Dr.
Fairfield, NJ 07110
Steve Martel/Commercial Engrg.
201/808-1800 ext. 5870
Fax: 201/808-6622 [Int'l.]

Elysian Art Glass Co.

Box 7455
Boulder, CO 80306
Susan Gold 303/939-9300
[Int'l.]

Ericson Mfg. Co.

4215 Hamann Parkway
Willoughby, OH 44094
Bill P. Benschneider, Inside Sales/Mktg.
216/951-8000
Fax: 216/951-1867

GE Company

GE Business Information Center
320 Great Oaks Off. Park
Albany, NY 12203-5965
GE Bus. Info. Ctr. 800/626-2004
Fax: 518/869-2828

GE Lighting

Nela Park
Cleveland, OH 44112
Lighting Response Ntwk.
800/523-5520
[Int'l.]

General Electric Lighting

1975 Noble Road, Nela Park
Cleveland, OH 44112
James S. Pomeroy, Manager Mktg
comm 800/523-5520
Fax: 216/266-2643

Genesis Lighting

Div. of Topco, Inc.
107 Trumbull St.
Elizabeth, NJ 07206
Martin Gindoff, Vice Pres.
908/352-6720
Fax: 908/352-9571

Gilway Technical Lamp
800 W. Cummings Pk.
Woburn, MA 01801
Sales Dept. 617/935-4442
Fax: 617/938-5867 [Int'l.]

Graybar Electric Co.
600 S. Taylor Ave.
St. Louis, MO 63110
Robert P. Duncan, Branch Mgr.
314/531-4700
Fax: 314/531-2477

Guardian Corp.
P O Box 628
River Grove, IL 60171
Donald V. Vesely, Vice Pres
708/456-8080
Fax: 708/456-8377

Light Sources, Inc.
70 Cascade Blvd.
Milford, CT 06460
Daniel Shine, Technical Sls.
203/877-7877
Fax: 203/877-7212 [Int'l.]

McEnroe
516 Paul St., P.O. Box 672
Rocky Mount, NC 27802
919/446-3266; 800/733-1396
Fax: 919/977-6669 [Int'l.]

Osram Sylvania Inc.
100 Endicott St.
Danvers, MA 01923
Robert Horner 508/750-2450
Fax: 508/750-2972 [Int'l.]

**Philips Lighting Company
Industrial/Commercial ***
200 Franklin Sq. Dr.
Somerset, NJ 08875
Nick Bleeker 908/563-3000

Roxter Lighting
10-11 40th Ave.
Long Island City, NY 11101
Sales 718/392-5060
Fax: 718/392-9811 [Int'l.]

Roxter Mfg. Corp.
10-11 40th Ave.
Long Island City, NY 11101
Henry Scian, Mktg. Mgr. 718/392-5060
Fax: 718/392-9811

RWL Corp.
240 Sargent Dive E
New Haven, CT 06511
Ronald Lahner, Pres 203/789-1710
Fax: 203/776-9644

Scientific Component Systems
2651 Dow Ave.
Tustin, CA 92680
Peter C. Kreft, Vice Pres 714/730-3555
Fax: 714/730-3817

Specifics
516 Paul St., P.O. Box 672
Rocky Mount, NC 27802
919/446-3266; 800/733-1396
Fax: 919/977-6669 [Int'l.]

St. Louis Antique Lighting Co.
801 N Skinner
St. Louis, MO 63130
Gary Behm, President 314/863-1414
Fax: 314/863-6702

Trojan, Inc.
198 Trojan St., P.O. Box 850
Mt. Sterling, KY 40353-0850
Dennis Duzyk, VP, Mktg. 606/498-0526
Fax: 606/498-0528

Venture Lighting International, Inc.
32000 Aurora Rd.
Solon, OH 44139-2814
Richard A. Crossen/Marketing Dept.
800/437-0111
Fax: 800/451-2605 [Int'l.]

Ward Industries, Inc.
58582 State Road 13
Middlebury, IN 46540
Derek G. Ward, President
219/825-2548
Fax: 219/825-5645

West Chester Electric & Electronics
300 Harrisburg Ave.
Lancaster, PA 17603
Karen E. Shelly, Admin. Svcs.
717/397-8221
Fax: 717/397-5402

Weston Emergency Light Co., Inc.
33-A Jones Road.
Waltham, MA 02154
Peter G. Palmgren, President
617/894-1585
Fax: 617/894-7422

Wildwood
516 Paul St., P.O. Box 672
Rocky Mount, NC 27802
919/446-3266; 800/733-1396
Fax: 919/977-6669 [Int'l.]

16502 Luminaire Accessories

**ABS Lighting
Div. C. Cowles & Co.**
83 Water St.
New Haven, CT 06511
Anthony Amenta, Vice Pres & Gen. Mgr.
203/865-5343
Fax: 203/773-1019

**Adjusta-Post Mfg. Co.
Commercial Div.**
3960 Summit Road; P.O. Box 71
Norton, OH 44203
Roger Shankland, Sales Mgr.
800/321-2132
Fax: 216/745-9746

American Lantern Co.
Highway 67 N
Newport, AR 72112
Kevin Cody, Sales Manager
501/523-2705
Fax: 501/523-5744

**Conservation Technology, Ltd.
Con-Tech Div.**
3865 Commercial Ave.
Northbrook, IL 60062
Bruce Hartnett, Mktg/Dir
800/728-0312
Fax: 708/559-5505

**Cooper Lighting
Div. Cooper Industries**
400 Bussie Road
Elk Grove Village, IL 60007
Leonard Lirtzman, Public Relations
708/956-8400
Fax: 708/806-3980

Delta Lighting Systems, Inc.
13980 Central Ave, Bldg 300
Chino, CA 91710
Jack M. Sheehy, President.
909/465-5468
Fax: 909/465-5833

Graybar Electric Co.
600 S. Taylor Ave.
St. Louis, MO 63110
Robert P. Duncan, Branch Mgr.
314/531-4700
Fax: 314/531-2477

Guardian Corp.
P O Box 628
River Grove, IL 60171
Donald V. Vesely, Vice Pres
708/456-8080
Fax: 708/456-8377

Hubbell Lighting
2000 Electric Way
Christiansburg, VA 24073
Nancy A. Burke, Mktg. Comm. Mgr.
703/382-6111
Fax: 703/382-1526

JanMar Lighting
892 W 10th St.
Azusa, CA 91702
Mike B. Aubrey, Natl Sales Mgr
818/969-4111
Fax: 818/812-9484

Joslyn Hi-Voltage Corp.
4000 E 116th St.
Cleveland, OH 44105
James F. Domo, Gen. Mgr.
216/271-6600
Fax: 216/341-3615

Kirlin Co., The
3401 E Jefferson Ave.
Detroit, MI 48207
Jana Brownell, Vice Pres/Mktg.
313/259-6400
Fax: 313/259-3121

Paramount Industries, Inc.
304 North Howard St.
Crosswell, MI 48422
John Richardson III, Nat'l Sales
Manager 313/679-2551
Fax: 313/679-4045

Scientific Component Systems
2651 Dow Ave.
Tustin, CA 92680
Peter C. Kreft, Vice Pres 714/730-3555
Fax: 714/730-3817

Sentry Electric Corp.
185 Buffalo Ave.
Freeport, NY 11520
Marvin Wittlin, President
516/379-4660
Fax: 516/378-0624

Solus Corp.
58-17 28th Ave
Woodside, NY 11377
Anthony Spinetta, President
718/726-1300
Fax: 718/267-1972

Spero Electric Corp.
1705 Noble Road
East Cleveland, OH 44112
Manny Spero, President 216/851-3300
Fax: 216/851-0300

**Thomas & Betts Electrical Div.
Electrical Components**
1555 Lynnfield Road
Memphis, TN 38119
J. D. McIngvale, Dir/Mktg
901/682-7766
Fax: 800/888-0790

**Thomas Lighting Group
Div. Thomas Industries**
P.O. Box 35120
Louisville, KY 40232
Robert T. Armstrong, VP. Marketing
502/893-4600

West Chester Electric & Electronics
300 Harrisburg Ave.
Lancaster, PA 17603
Karen E. Shelly, Admin. Svcs.
717/397-8221
Fax: 717/397-5402

Williams: H. E. Williams, Inc.
831 W. Fairview Ave.
Carthage, MO 64836
Michael Snyder, Graphics Coordinator
417/358-4065
Fax: 417/358-6015

16503 Poles, Posts & Standards

**Adjusta-Post Mfg. Co.
Commercial Div.**
3960 Summit Road; P.O. Box 71
Norton, OH 44203
Roger Shankland, Sales Mgr.
800/321-2132
Fax: 216/745-9746

American Lantern Co.
Highway 67 N
Newport, AR 72112
Kevin Cody, Sales Manager
501/523-2705
Fax: 501/523-5744

American Site Furniture
56 Winthrop St.
Concord, MA 01742
Deborah F.M. Robinson, Dir. of Sls. & Mktg. 508/371-3080
Fax: 508/369-4472 [Int'l.]

Ameron Pole Products & Systems
1020 B St.
Fillmore, CA 93015
Jon Cochran, Customer Service
805/524-0223

Appleton Lamplighter
P.O. Box 1434, 2664 American Dr.
Appleton, WI 54913-1434
David G. Berry, Pres. 414/739-9001
Fax: 414/739-1656

Architectural Area Lighting
14249 Artesia Blvd.
La Mirada, CA 90638
Sales 714/994-2700
[Int'l.]

Bega/US
1005 Mark Ave.
Carpinteria, CA 93013
Debbie Roberts 805/684-0533
Fax: 805/684-6682 [Int'l.]

Carlan Mfg. Co., Inc.
601 Coates Ave.
Holbrook, NY 11741
Graham L. Scaife, Vice Pres
516/567-2050
Fax: 516/567-2714

Cooper Lighting
Div. Cooper Industries
400 Bussie Road
Elk Grove Village, IL 60007
Leonard Lirtzman, Public Relations
708/956-8400
Fax: 708/806-3980

CPI Concrete Products
1363 Harbor Ave., P.O. Box 13324
Memphis, TN 38113
John D. Baker, Pres. 901/775-9880
Fax: 901/775-9883

Delta Lighting Systems, Inc.
13980 Central Ave, Bldg 300
Chino, CA 91710
Jack M. Sheehey, President.
909/465-5468
Fax: 909/465-5833

Downey: B.L. Downey Co., Inc.
2125 Gardner
Bradview, IL 60153
Jean Ann Downey, Secy 708/345-8000
Fax: 708/345-8017

ELA Company, Inc.
3653 Arenth Ave.
City of Industry, CA 91748
Jody Standerfer/Customer Service
818/965-0821
Fax: 818/965-9494

Emery Fixtures, Inc.
701 Lantern Lane
Emporia, KS 66801
Nelson Emery, Pres 316/342-1923
Fax: 316/343-8554

Flagpoles, Inc.
45 Gnarled Hollow Road
East Setauket, NY 11733
Jack Seferian, Vice Pres 516/751-7788
Fax: 516/751-7955

GE Lighting Systems
Spartanburg Highway
Hendersonville, NC 28739
Neale E. Orrok, Mgr. Comms. Program
704/693-2198
Fax: 704/693-2103

Hanover Lantern
A Div. of Hoffman Products, Inc.
470 High St.
Hanover, PA 17331
Randy Miller 717/632-6464
Fax: 717/632-5039

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

Holophane Lighting, Inc.
250 E. Broad St., #1400
Columbus, OH 43215
Customer Svc. Dept. 614/345-9631
Fax: 614/349-4426 [Int'l.]

Hubbell Lighting
2000 Electric Way
Christiansburg, VA 24073
Nancy A. Burke, Mktg. Comm. Mgr.
703/382-6111
Fax: 703/382-1526

Idaho Wood Industries, Inc.
P.O. Box 488
Sandpoint, ID 83864
Leon Lewis, Gen Mgr 208/263-9521
Fax: 208/263-3102

J. A. Baxter Co.
120 Alva Park & 85 Baxter Road
Eugene, OR 97440
Beryl Roberts, Sales Reps
503/689-3020
Fax: 503/689-8319

KIM Lighting
16555 E. Gale Ave.
City of Industry, CA 91749
Deryl Finney, Dir. of Mkt. Com.
818/968-5666
Fax: 818/369-2695 [Int'l.]

King Luminaire Co.
1153 State Rte. 46N, P.O. Box 266
Jefferson, OH 44047
Peter Gorman, Product Mgr.
800/268-7809
Fax: 905/632-8116 [Int'l.]

Landmark Tower Corp.
100 Covelo Ave.
Ft. Worth, TX 76111
Henry J. McGinnis, President
817/335-8666
Fax: 817/335-2171

LBL Lighting
320 W. 202nd St.
Chicago Heights, IL 60411
Andrew M. Stone 312/523-3176
Fax: 312/927-3533 [Int'l.]

Lexington Standard Corp.
1243 Eagan Industrial Road
St. Paul, MN 55121
Tom Segar, Sales Mgr. 612/452-5650
Fax: 612/452-1207

Lighting & Lowering Systems
2050 W. Balmoral Ave.
Chicago, IL 60625
Donald L. Pike, Vice President
312/271-2800
Fax: 312/271-1722

Lighting Standards, Inc.
WJM Manufacturing
P.O. Box 188
East Bernard, TX 77435
Jerry G. Delso 409/335-4212
Fax: 409/335-4212

Lingo, Inc.
2814 Buren Ave.
Camden, NJ 08105
Jeffrey C. Lingo, Sales Manager
609/964-0487
Fax: 609/342-7653

Liteform Designs
P.O. Box 3316
Portland, OR 97208
Sharon Ann Wahlstrom, Customer Service 503/257-8464
Fax: 503/253-1210

Lynco Power Constructors Inc.
HCR 2, Box 431
Tucson, AZ 85735
Tom Norton, Pres. 602/822-2320
Fax: 602/822-1322 [Int'l.]

Millerbernd Manufacturing Co.
P.O. Box 98, 622 65h St. S.
Winsted, MN 55395
Richard G. Clark, Mktg. Mgr.
612/485-2111
Fax: 612/485-4420

The Niland Company
7241 Stiles Dr.
El Paso, TX 79915
Tom Niland 915/779-1405
Fax: 915/779-3618 [Int'l.]

North Star Lighting, Inc.
2150 W 16th St.
Broadview, IL 60153
Glenn R. Fischer, Natl Sales/Mktg Mgr
708/681-4330
Fax: 708/681-4006

P & K Poles Brand
Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Pinckneyville Standards
Lighting
4658 S. Old Peachtree Rd.
Pinckneyville, GA 30071
James Smulian 404/448-1972
Fax: 404/447-9250 [Int'l.]

Poulsen Lighting, Inc.
5407 N.W. 163rd St.
Miami, FL 33014-6130
Steven F. Roth, Proj. & Prod. Coord.
305/625-1009
Fax: 305/625-1213

Prescolite/USI Lighting
1251 Doolittle Drive
San Leandro, CA 94577
John Taylor, Mktg Manager
510/562-3500
Fax: 510/635-5283

Rau: M.S. Rau, Inc.
P.O. Box 2427 (70176-2427); 630 Royal St.
New Orleans, LA 70130
Jack H. Rau, Vice President
504/523-5660
Fax: 504/566-0057

Ryther-Purdy Co., Inc., The
174 Elm St.; P.O. Box 622
Old Saybrook, CT 06475
Timothy Purdy, President
203/388-4405
Fax: 203/388-9401

Shakespeare Fiberglass Co.
E&F Div.
Highway 76 Route 3; P.O. Box 733
Newberry, SC 29108
Lynn Derrick, VP Sales & Mktg.
800/800-9008
Fax: 803/276-8940

Spero Electric Corp.
1705 Noble Road
East Cleveland, OH 44112
Manny Spero, President 216/851-3300
Fax: 216/851-0300

Spring City Electrical Mfg. Co.
Hall & Main Sts; P.O. Box 19
Spring City, PA 19475
Donald W. Wiggins, Natl Sales Mgr
215/948-4000
Fax: 215/948-5577

Sternberg Vintage Lighting
5801 N. Tripp
Chicago, IL 60646
Quotations Dept. 312/478-4777
Fax: 312/267-2055 [Int'l.]

StressCrete Limited
840 Walker's Line, P.O. Box 7
Burlington, ON L7R 3X9
Canada
Janet Boyd, Product Mgr.
800/268-7809
Fax: 905/632-8116 [Int'l.]

Sun Valley Lighting
7900 Clybourn Ave.
Sun Valley, CA 91352
Jim Nagel/Sales/Service 818/767-3031
Fax: 818/767-4631 [Int'l.]

Thomas & Betts Electrical Div.
Electrical Components
1555 Lynnfield Road
Memphis, TN 38119
J. D. McIngvale, Dir/Mktg
901/682-7766
Fax: 800/888-0790

Thomas Lighting Group
Div. Thomas Industries
P.O. Box 35120
Louisville, KY 40232
Robert T. Armstrong, V.P. Marketing
502/893-4600

Trimble House Lighting Corp.
Outdoor
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert D. Smulian, Sr. VP
800/241-4317
Fax: 404/447-9250 [Int'l.]

Trimblehouse Corp.
Lighting
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert Jepson/Customer Svc.
800/241-4317
Fax: 404/447-9250 [Int'l.]

Union Metal Corp.
P O Box 9920; 1432 Maple Ave. NE
Canton, OH 44711
Vincent R. Horning, Vice Pres/Sales-
Mktg 216/456-7653
Fax: 216/456-0196

USI Lighting
Moldcast Div.
1251 Doolittle
San Leandro, CA 94577
Dave Wilkerson, Moldcast Mktg Mgr
510/562-3500
Fax: 510/577-5019

Visco, Inc.
29579 Awbrey Lane
Eugene, OR 97402
Chris Herring, President 503/688-7741
Fax: 503/461-0951

Ward Industries, Inc.
58582 State Road 13
Middlebury, IN 46540
Derek G. Ward, President
219/825-2548
Fax: 219/825-5645

16504 Ballasts

Advance Transformer Co.
10275 W. Higgins Rd.
Rosemont, IL 60018
Customer Service 708/390-5000
Fax: 708/390-5109 [Int'l.]

Canterra International Inc.
Marketing Office
6 Willow St., Unit 1506
Waterloo, ON N2J 4S3
Canada
Joe Moser, VP Mktg. 519/747-0479
Fax: 519/747-9356 [Int'l.]

Crownlite Mfg. Corp.
1546 Ocean Ave.
Bohemia, NY 11716
Christine M. Longo, Sls. Mgr.
516/589-9100
Fax: 516/589-4584 [Int'l.]

Eclipse Technologies, Inc.
23 Pebble Ridge Ct.
Rockville, MD 20854
Charles Osher 301/340-1797
Fax: 301/340-1245

ETTA Industries, Inc.
4755 Walnut St.
Bardonia, CO 80301
David P. Hawk, Dir. Sls. & Mktg.
303/444-2244
Fax: 303/444-1222 [Int'l.]

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

Osram Sylvania Inc.
100 Endicott St.
Danvers, MA 01923
Robert Horner 508/750-2450
Fax: 508/750-2972 [Int'l.]

Stocker & Yale, Inc.
133 Brimbal Ave.
Beverly, MA 01915
John Earnshaw/Sales 800/843-8011;
508/927-3940
Fax: 508/927-8756 [Int'l.]

16505 Lenses, Louvers, Reflectors & Accessories

A.L.P. Lighting and Ceiling Products, Inc.
Corporate
6333 Gross Point Rd.
Niles, IL 60714
Customer Service 312/774-9550
Fax: 312/774-9331 [Int'l.]

Alpha Associates
221 W. Virginia Ave.
West Chester, PA 19380
Dick Mercener 610/692-6132
Fax: 610/692-0519 [Int'l.]

American Louver Company
7700 N. Austin Ave.
Skokie, IL 60077
Carol Brandenburg 800/323-4250 ext.
134
Fax: 708/470-0420 [Int'l.]

Brayer Lighting Incorporated
1177 Harrison St.
San Francisco, CA 94103
Dallas Buchanan 415/255-1793
Fax: 415/255-1797 [Int'l.]

Crownlite Mfg. Corp.
1546 Ocean Ave.
Bohemia, NY 11716
William H. Siegel, Pres. 516/589-9100
Fax: 516/589-4584 [Int'l.]

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

K-Lite
Div. of ICI Acrylics Inc.
10800 Ridgeway Ind. Dr.
Olive Branch, MS 38654
Customer Service 800/325-9577
Fax: 800/554-8365 [Int'l.]

Lighting Services Inc.
2 Kay Fries Dr.
Stony Point, NY 10980
Customer Service
[Int'l.]

Lightolier Inc. *
100 Lighting Way
Secaucus, NJ 07096-1508
Karen Waldeck 201/392-3886

Norton Industries Inc.
1366 W. 117th St.
Cleveland, OH 44107
Jack Norton, Pres. 216/228-6650
Fax: 216/228-9065 [Int'l.]

Polarized Lighting International
P.O. Box 570565
Tarzana, CA 91357
Myron Kahn 818/881-5525
Fax: 818/881-4496 [Int'l.]

Pre Finish Metals Inc.
2300 E. Pratt Blvd.
Elk Grove Village, IL 60007
Jeff Lazowski/Marketing 708/439-9800
ext. 5104
Fax: 708/806-6486 [Int'l.]

R & R Plastics Inc.
P.O. Box 1961
Clifton, NJ 07015
R. Russell Corona, Pres. 201/365-8083
Fax: 201/779-4353 [Int'l.]

Scientific Lighting Products
11800 Adie Rd.
Maryland Heights, MO 63043
Steven L. Blake, Natl. Sls. Mgr.
800/248-0224
Fax: 314/997-2314 [Int'l.]

Silverlight Corporation
16 W. 151 Shore Ct.
Burr Ridge, IL 60521
Peter M. Rossi, Sls. Mgr. 708/986-1651
Fax: 708/986-5155 [Int'l.]

16510 Interior Luminaires

AAMSCO Lighting
15-17 Brook St., P.O. Box 15119
Jersey City, NJ 07305
201/434-0722
Fax: 201/434-8535

Abolite Lighting, Inc.
10000 Alliance Rd.
Cincinnati, OH 45242
J. Carl Miller, Exec. VP 800/436-7600
Fax: 800/373-9998 [Int'l.]

Adjustable Fixture Co. *
3726 N. Booth St.
Milwaukee, WI 53212
Mike Schumaker 800/558-2628
Fax: 414/964-2944 [Int'l.]

Alkeco Lighting
11500 W. Melrose Ave.
Franklin Park, IL 60131
Frank Austin/Mktg. & Sls.
708/451-0700
Fax: 708/451-7512 [Int'l.]

Appleton Lamplighter
P.O. Box 1434, 2664 American Dr.
Appleton, WI 54913-1434
David G. Berry, Pres. 414/739-9001
Fax: 414/739-1656

ARC Lighting
A Div. of ARC Sales, Inc.
7 Pond St.
Salem, MA 01970
Robert F. Shay, Mgr. of Sls. & Mktg.
508/745-2249
Fax: 508/741-4420 [Int'l.]

Art Specialty Company, Inc.
3720 N. Milwaukee Ave.
Chicago, IL 60641
Paul Burch 312/545-6607
Fax: 312/545-0391 [Int'l.]

Artemide, Inc. *
1980 New Highway
Farmingdale, NY 11735
Guido Buratto 516/694-9292

Artup Corporation
3101 Shannon
Santa Ana, CA 92704
Customer Service 714/850-1966
Fax: 800/932-7887 [Int'l.]

Baldinger
19-02 Steinway St.
Astoria, NY 11105
Linda Senter, VP Sls. & Mktg.
718/204-5700
Fax: 718/721-4986 [Int'l.]

Basic Source Inc.
93 Utility Ct.
Rohnert Park, CA 94928
Ronnie Rosenbach 800/428-0044;
707/586-5483
Fax: 707/586-5485 [Int'l.]

Bega/US
1005 Mark Ave.
Carpinteria, CA 93013
Debbie Roberts 805/684-0533
Fax: 805/684-6682 [Int'l.]

Beta Lighting
1200 92nd St.
Sturtevant, WI 53177
Stephen Kohl 414/886-2800
Fax: 414/886-2779

B. L. Innovative Lighting
1703 E. 41st Ave.
Vancouver, BC V5P 1K7
Canada
Betty Lou Pacey 604/874-4405
Fax: 604/321-0445 [Int'l.]

Boyd Lighting Co.
56 12th St.
San Francisco, CA 94103
Serene Cooper/Marketing
415/431-4300
Fax: 415/431-8603 [Int'l.]

Brayer Lighting Incorporated
1177 Harrison St.
San Francisco, CA 94103
Dallas Buchanan 415/255-1793
Fax: 415/255-1797 [Int'l.]

Bruck Lighting USA
3101 Shannon
Santa Ana, CA 92704
Customer Service 714/557-2599
Fax: 800/842-7825 [Int'l.]

Capri Lighting
Sub. of Thomas Lighting Group
6430 E. Slauson Blvd.
Los Angeles, CA 90040
Marketing Dept. 213/726-1800
Fax: 213/728-1319 [Int'l.]

Cedric Hartman Inc.
1414 Marcy St.
Omaha, NE 68108
Elaine Majors/Sales 402/344-4474
Fax: 402/346-5929 [Int'l.]

C.E.W. Lighting, Inc.
14040 Welch Rd.
Dallas, TX 75234
David A. O'Neal 800/255-5267
Fax: 214/387-9711

Collins Lighting Systems, Inc.
1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Con-Tech (Conservation Technology, Ltd.)
3865 Commercial Ave.
Northbrook, IL 60062
Al Grossman, Pres. 708/559-5500
Fax: 708/559-5505

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

Creations By Harris, Inc.
103 Rio Rancho Dr. N.E., Ste. C-8
Rio Rancho, NM 87124
Customer Service 800/228-6604
Fax: 505/891-0101

Crownlite Mfg. Corp.
1546 Ocean Ave.
Bohemia, NY 11716
Christine M. Longo, Sls. Mgr.
516/589-9100
Fax: 516/589-4584 [Int'l.]

Custom Lighting
Cooper Lighting
400 Busse Rd.
Elk Grove Village, IL 60007
Claude Sarti, Mktg. Mgr. 708/956-8400
Fax: 708/956-1537

Dazor Mfg. Corp.
4483 Duncan Ave.
St. Louis, MO 63110
Jim Vollmer/Sales Dept. 314/652-2400
Fax: 314/652-2069 [Int'l.]

Eclipse Lighting Inc.
1259 N. Wood St.
Chicago, IL 60622
Derek Monroe, Sales Mgr.
312/862-0802
Fax: 312/862-1138

Edison Price Lighting
409 E. 60th St.
New York, NY 10022
Sales Service 212/838-5212
Fax: 212/888-7981 [Int'l.]

Electrix Inc.
45 Spring St.
New Haven, CT 06519
Diane Bernardo/Customer Service
203/776-5577
Fax: 203/624-7545

Elliptipar, inc.
114 Orange Ave.
West Haven, CT 06516
Jennifer Monahan, Mktg. Svcs. Mgr.
203/931-4455
Fax: 203/931-4464 [Int'l.]

Engineered Lighting Products
10768 Lower Azusa Rd.
El Monte, CA 91731
Ralph Swarens/Sales 818/579-0943
Fax: 818/579-6803

Eric Industries, Inc.
4530 Littlejohn St.
Baldwin Park, CA 91706
Jeff Thraen/Customer Service
818/814-2381
Fax: 818/962-6169 [Int'l.]

Estiluz, Inc.
211 Gates Rd.
Little Ferry, NJ 07643
John McRandal 201/641-1997
Fax: 201/641-2092 [Int'l.]

Excelite Inc.
4500 Sixth Ave.
Altoona, PA 16602
Sales Dept. 814/943-1155
Fax: 814/946-0157 [Int'l.]

Fail-Safe Brand
Cooper Lighting
4201 S. Pulaski Rd.
Chicago, IL 60632
Gina Wright, Mktg. Svcs. Supvr.
312/847-0200

Fiberstars, Inc.
2883 Bayview Dr.
Fremont, CA 94538
Customer Support Dept. 800/327-7877
[Int'l.]

Forum, Inc.
214 N. Lexington Ave.
Pittsburgh, PA 15208
Don Dziubaty/Sales Dept.
412/244-8780
Fax: 412/244-9032 [Int'l.]

Garcy/SLP
209 Kirby Rd.
Portland, TN 37148
Marvin Emmons, VP, Sls. & Mktg.
616/754-8130
Fax: 616/754-7159 [Int'l.]

GE Lighting
Nela Park
Cleveland, OH 44112
Lighting Response Ntwk.
800/523-5520
[Int'l.]

Halo Lighting Brand
Cooper Lighting
400 Busse Rd.
Elk Grove Village, IL 60007
Jeff Bucar, Brand Mgr. 708/956-8400
Fax: 708/956-1537

Hetherington Industries, Inc.
1610 D Manning Blvd.
Levittown, PA 19057
Joseph F. Hetherington 215/949-3888
Fax: 215/949-1740 [Int'l.]

High Tech Applications, Inc.
P.O. Box 245
Rockaway, NJ 07866
Stuart Scheer 201/625-2184
Fax: 201/625-2908

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

Hunter Fan Company
2500 Frisco Ave.
Memphis, TN 38114
Ellen Thornton 901/745-9287
Fax: 901/745-9385

Inlite Corporation
939 Grayson St.
Berkeley, CA 94710
Craig Belle, VP 800/346-5932
Fax: 510/849-3230 [Int'l.]

Italiana Luce/IL USA, Inc.
400 Long Beach Blvd.
Stratford, CT 06497
Cheryl Sherman 203/378-4000
Fax: 203/380-0883

Justice Design Group, Inc.
11244 Playa Ct.
Culver City, CA 90230
John Briscoe, Natl. Sls. Mgr.
310/397-8300
Fax: 310/397-7170

Koch & Lowy
487 W. Main St.
Avon, MA 02322
Rosanne Regent, Mktg. Mgr.
508/588-4700
Fax: 508/587-7592 [Int'l.]

LAM Lighting Systems
2200 S. Anne St.
Santa Ana, CA 92704
Warren G. Meltzer, VP Sls., Mktg. &
New Prod. Dev. 714/549-9765
Fax: 714/662-4515

LaMar Lighting
80 Albany Ave.
Freeport, NY 11520
Rob Fischer/Marketing 516/379-4200
Fax: 516/379-4205 [Int'l.]

Lamptek Mfg. Co.
1229 Hyde Park Ave.
Boston, MA 02136
Charles Edwards, Prod. Mgr.
617/364-3600
Fax: 617/364-3603 [Int'l.]

LBL Lighting
320 W. 202nd St.
Chicago Heights, IL 60411
Andrew M. Stone 312/523-3176
Fax: 312/927-3533 [Int'l.]

Legion Lighting Co., Inc.
221 Glenmore Ave.
Brooklyn, NY 11207
Evan Bellovin 718/498-1770
Fax: 800-4-LEGION; 718/498-0128
[Int'l.]

Lighting Services Inc.
2 Kay Fries Dr.
Stony Point, NY 10980
Customer Service
[Int'l.]

Lightolier Inc. *
100 Lighting Way
Secaucus, NJ 07096-1508
John Nadon, Product Mgr.-Calcutite
201/864-3000
Fax: 201/864-4512

Lightron of Cornwall Inc.
65 River Rd.
New Windsor, NY 12553
Barry D. White 914/562-5500
Fax: 914/562-3082 [Int'l.]

Linear Lighting Corp.
31-30 Hunters Point Ave.
Long Island City, NY 11101
Eric Craig 718/361-7552
Fax: 718/937-2747 [Int'l.]

LineLites
P.O. Box 14464
Atlanta, GA 30324
Jeremy Lynes, Pres. 404/892-7114

Litecontrol Corporation
100 Hawks Ave.
Hanson, MA 02341
Sales Dept. 617/294-0100
Fax: 617/293-2849

Litelab Corp.
251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Lithonia Lighting
P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP, Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Littlite/CAE, Inc.
10087 Industrial Dr.
Hamburg, MI 48139
Sharon Suffolk 810/231-9373
Fax: 810/231-1631 [Int'l.]

Lucifer Lighting Company
414 Live Oak St.
San Antonio, TX 78202
Customer Service 210/227-7329
Fax: 210/227-4967 [Int'l.]

Lumark Lighting Brand
Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606 [Int'l.]

Luxo Corporation
36 Midland Ave.
Port Chester, NY 10573
Tony De Laurentis 914/937-4433
Fax: 914/937-7016 [Int'l.]

Manning Lighting
1810 North Ave., P.O. Box 1063
Sheboygan, WI 53083
T. Manning 414/458-2184
[Int'l.]

McGraw-Edison Brand
Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Metalux Lighting Brand
Cooper Lighting
Southerfield Rd., P.O. Box 1207
Americus, GA 31709
Al Tyre, Brand Mgr. 912/924-8000
Fax: 912/924-5507

Miniature Lighting Technology, Inc.
d/b/a MLT, Inc.
4541 N.E. 11th Ave.
Oakland Park, FL 33334
Bill Kelsey 305/772-8490; 800/666-8490
Fax: 305/772-8468 [Int'l.]

Natale Machine & Tool Co., Inc.
Circle "D" Lights
339 13th St.
Carlstadt, NJ 07072
John Cocozzo 201/933-5500
Fax: 201/933-8146 [Int'l.]

Nessen Lighting
420 Railroad Way, P.O. Box 187
Mamaroneck, NY 10543-0187
Robert N. Haidinger, Jr., Gen. Mgr.
914/698-7799
Fax: 914/698-5577

NL Corporation
14901 Broadway
Cleveland, OH 44137
James J. Parsons, Div. Mgr.
216/662-2080
Fax: 216/662-9069

Omega Lighting
Sub. of Thomas Lighting Group
6430 E. Slauson Blvd.
Los Angeles, CA 90040
Marketing Dept. 213/726-1800
Fax: 213/724-4392

The Original Cast Lighting, Inc.
6120 Delmar Blvd.
St. Louis, MO 63112-1204
Terri Lux 314/863-1895
Fax: 314/863-3278 [Int'l.]

Pauluhn Industries
1616 N. Main St.
Pearland, TX 77581
Vahram Sarrafian 713/485-4311
Fax: 713/485-4398 [Int'l.]

Peerless Lighting *
P.O. Box 2556
Berkeley, CA 94702
Guy Esberg 510/845-2760

Peerless Lighting Corporation
2246 5th St.
Berkeley, CA 94710

Norman Perry Lamps
501 W. Green St.
High Point, NC 27260
Tom Tucker, Product Dev. Mgr.
910/841-5222
Fax: 910/841-4136 [Int'l.]

Phoenix Products Co., Inc.
6161 N. 64th St.
Milwaukee, WI 53218
Chris Zuzick, Mkt. Dev. Mgr.
414/438-1200
Fax: 414/438-1330 [Int'l.]

Poulsen Lighting, Inc.
5407 N.W. 163rd St.
Miami, FL 33014-6130
Steven Roth/Prod. & Proj. Mgmt.
305/625-1009
Fax: 305/625-1213 [Int'l.]

Progress Lighting
G St. & Erie Ave.
Philadelphia, PA 19134
James E. Decker 215/289-1200
Fax: 215/288-2620 [Int'l.]

Rambusch Company
Lighting
40 W. 13th St.
New York, NY 10011
Viggo Bech Rambusch 212/675-0400
Fax: 212/620-4687

Reggiani USA Inc.
Illumination
Reggiani Light Gallery, 800A 5th Ave.
New York, NY 10021

Roxter Lighting
10-11 40th Ave.
Long Island City, NY 11101
Sales 718/392-5060
Fax: 718/392-9811 [Int'l.]

Ruine Design Associates, Inc.
250 W. 27th St., Ste. 6A
New York, NY 10001
Paul Ruine 212/989-1910
Fax: 212/989-1911 [Int'l.]

Ruud Lighting
9201 Washington Ave.
Racine, WI 53406
Customer Svc. Dept. 800/236-7000
Fax: 800/236-7500 [Int'l.]

Saxe-Patterson, Inc.
P.O. Box 15
Taos, NM 87571
Cynthia Patterson 505/758-9513
Fax: 505/758-4336 [Int'l.]

Schonbek Worlwide Lighting
611 Industrial Blvd.
New York, NY 12901
James G. McMahan, Mktg. Mgr.
800/836-1892
Fax: 800/443-7358 [Int'l.]

Spaulding Lighting Inc.
1736 Dremann Ave.
Cincinnati, OH 45223
Bill McMillan 513/541-3486
Fax: 513/541-1454 [Int'l.]

STAFF Lighting
300 Rte. 9W, P.O. Box 1020
Highland, NY 12528
Sales Dept. 800/932-0633
Fax: 914/691-6289 [Int'l.]

Sylvan Designs, Inc.
8921 Quartz Ave.
Northridge, CA 91324
Customer Service 818/998-6868
Fax: 818/998-7241 [Int'l.]

Task Lighting Corporation
910 E. 25th St.
Kearney, NE 68847
Stephanie 800/445-6404
Fax: 308/234-9401 [Int'l.]

Translite Systems
1735 E. Bayshore, Ste. 5
Redwood City, CA 94063
Elena Eisenman 415/366-3242
Fax: 415/368-8983 [Int'l.]

Trimblehouse Corp.
Lighting
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert Jepson/Customer Svc.
800/241-4317
Fax: 404/447-9250 [Int'l.]

TSAO & CLS
31 Grove St.
New Canaan, CT 06840
Warren Arthur 203/966-9550
Fax: 203/966-2335 [Int'l.]

Versailles Lighting Inc.
124 W. 30th St.
New York, NY 10001
Maurine Locke 212/564-0240
Fax: 212/268-7473 [Int'l.]

Vincent Lighting Systems, Inc.
20810 Miles Pkwy.
Cleveland, OH 44128
Rob Rowlands, Mktg. Dir.
216/475-7600
Fax: 216/475-6376 [Int'l.]

Waldmann Lighting Company
9 W. Century Dr.
Wheeling, IL 60090
Christy Hartfield 800/634-0007
Fax: 708/520-1730 [Int'l.]

Wide-Lite
Genlyte
500 Wonder World Dr.
San Marcos, TX 78667
Jim Hull 512/392-5821
Fax: 512/753-1122 [Int'l.]

Zelco Lighting
630 S. Columbus Ave.
Mt. Vernon, NY 10550
Neil Martin/Dir. of Spec. Markets
800/431-2486 ext. 818
Fax: 914/699-7082 [Int'l.]

Zumtobel Lighting, Inc.
141 Lanza Ave., Bldg. 16D
Garfield, NJ 07026
Don Kinderdick, Mktg. Mgr.
201/340-8900
Fax: 201/340-9898

16518 Luminous Ceilings

Artcrest Products Co., Inc.
500 W Cermak Road
Chicago, IL 60616
Albert Bacalar, President 312/733-7117
Fax: 312/733-7125

Elliptipar, Inc.
114 Orange Ave.
West Haven, CT 06516
Jennifer Monahan, Mktg Services Mgr.
203/931-4455
Fax: 203/931-4464

Envel Design Corp.
5740 Corsa Ave. #108
Westlake Village, CA 91362
Quinn Mayer, President 818/865-8111
Fax: 818/865-0204

Neo-Ray Lighting, Inc.
537 Johnson Ave.
Brooklyn, NY 11237
Mitchell Conn, Vice Pres. 718/456-7400
Fax: 718/456-5492

Prudential Lighting
1774 E 21st St.
Los Angeles, CA 90058
Don Romanoff, Natl. Sales Mgr.
213/746-0360
Fax: 213/746-8838

Simkar Lighting Fixture Co.
Div. Victulic Co. of America
601 E Cayuga St.
Philadelphia, PA 19120
Vance Grosso, Mktg. Comms. Mgr.
215/831-7700
Fax: 215/831-7703

Solus Corp.
58-17 28th Ave
Woodside, NY 11377
Anthony Spinetta, President
718/726-1300
Fax: 718/267-1972

Starfire Lighting, Inc.
317 St. Pauls Ave.
Jersey City, NJ 07306
James Gomes, President 800/443-8823
Fax: 201/656-0666

United Lighting & Ceiling Co.
Div. United Plastic Corp.
513 Independent Road
Oakland, CA 94621
Barry Dep, Sales/Eng 510/569-6700
Fax: 510/638-9100

16520 Exterior Luminaires

Abolite Lighting, Inc.
10000 Alliance Rd.
Cincinnati, OH 45242
J. Carl Miller, Exec. VP 800/436-7600
Fax: 800/373-9998 [Int'l.]

Adra Electric Products, Inc.
2302 Parkside Ave.
Irving, TX 75061
N. T. "Bill" Adra 214/986-5606
Fax: 214/790-3665

Appleton Lamplighter
P.O. Box 1434, 2664 American Dr.
Appleton, WI 54913-1434
David G. Berry, Pres. 414/739-9001
Fax: 414/739-1656

Architectural Area Lighting
14249 Artesia Blvd.
La Mirada, CA 90638
Sales 714/994-2700
[Int'l.]

Architectural Landscape Lighting, Inc.
P.O. Box 28748
Santa Ana, CA 92799
Jim L. Haas, VP, Mktg. & Sls.
714/962-2286
Fax: 714/964-2502

Artemide, Inc. *
1980 New Highway
Farmingdale, NY 11735
Guido Buratto 516/694-9292

Beacon Products
6503 19th St. E., Unit E
Sarasota, FL 34243
Chuck Hurley, Sls. & Mktg. Mgr.
813/755-6694 ext. 303
Fax: 813/751-5535 [Int'l.]

Bega/US
1005 Mark Ave.
Carpinteria, CA 93013
Debbie Roberts 805/684-0533
Fax: 805/684-6682 [Int'l.]

Bieber Lighting Corp.
970 W. Manchester Bl.
Inglewood, CA 90301
213/776-4744
Fax: 213/776-0235 [Int'l.]

B-K Lighting, Inc.
2720 N. Grove Industrial Dr.
Fresno, CA 93727
Douglas W. Hagen 209/255-5300
Fax: 209/255-2053 [Int'l.]

Bronzelite
Genlyte
500 Wonder World Dr.
San Marcos, TX 78667
Dominic Shaw 512/392-5821
Fax: 512/753-1122 [Int'l.]

The Case Companies/Case Lighting Resources
363 5th Ave.
San Diego, CA 92101
John M. Case 619/234-5700
Fax: 619/238-0344 [Int'l.]

Collins Lighting Systems, Inc.
1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Cornelius Architectural Products
30 Pine St.
Pittsburgh, PA 15223
Sales Dept. 412/781-9003
Fax: 412/781-7840 [Int'l.]

Custom Lighting
Cooper Lighting
400 Busse Rd.
Elk Grove Village, IL 60007
Claude Sarti, Mktg. Mgr. 708/956-8400
Fax: 708/956-1537

Eclipse Lighting Inc.
1259 N. Wood St.
Chicago, IL 60622
Derek Monroe, Sales Mgr.
312/862-0802
Fax: 312/862-1138

Elliptipar, inc.
114 Orange Ave.
West Haven, CT 06516
Jennifer Monahan, Mktg. Svcs. Mgr.
203/931-4455
Fax: 203/931-4464 [Int'l.]

Eric Industries, Inc.
4530 Littlejohn St.
Baldwin Park, CA 91706
Jeff Thraen/Customer Service
818/814-2381
Fax: 818/962-6169 [Int'l.]

Fail-Safe Brand
Cooper Lighting
4201 S. Pulaski Rd.
Chicago, IL 60632
Gina Wright, Mktg. Svcs. Supvr.
312/847-0200

Fiberstars, Inc.
2883 Bayview Dr.
Fremont, CA 94538
Customer Support Dept. 800/327-7877
[Int'l.]

Glass Illuminations, Inc.
P.O. Box 309
Sun Valley, CA 91352
Scott Hunter, VP 818/556-6777
Fax: 818/556-6778 [Int'l.]

Greenlee Lighting Inc.
Sub. of LSI Industries
1510 Capital Pkwy., Ste. 110
Carrollton, TX 75006
Lloyd R. Reeder, VP of Sls.
214/466-1133
Fax: 214/446-2202 [Int'l.]

Group One Ltd.
Lighting Div.
80 Sea Lane
Farmingdale, NY 11735
Norman Wright 516/249-3662
Fax: 516/753-1020 [Int'l.]

Hanover Lantern
A Div. of Hoffman Products, Inc.
470 High St.
Hanover, PA 17331
Randy Miller, Sls. Mgr./Proj. Engr.
717/632-6464
Fax: 717/632-5039

W.F. Harris Lighting
4015 Airport Ext. Rd.
Monroe, NC 28110
John Riggan, Sls. & Mktg. Mgr.
704/283-7477
Fax: 704/283-6880 [Int'l.]

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

Hydrel
Div. of GTY Industries
12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

Kelsey-Kane Lighting Mfg. Co.
4541 N.E. 11th Ave.
Oakland Park, FL 33334
Bill Kelsey 305/772-3187; 800/444-3187
Fax: 305/772-8468 [Int'l.]

KIM Lighting
16555 E. Gale Ave.
City of Industry, CA 91749
Deryl Finney, Dir. of Mkt. Com.
818/968-5666
Fax: 818/369-2695 [Int'l.]

King Luminaire Co.
1153 State Rte. 46N, P.O. Box 266
Jefferson, OH 44047
Peter Gorman, Product Mgr.
800/268-7809
Fax: 905/632-8116 [Int'l.]

LaMar Lighting
80 Albany Ave.
Freeport, NY 11520
Rob Fischer/Marketing 516/379-4200
Fax: 516/379-4205 [Int'l.]

LBL Lighting
320 W. 202nd St.
Chicago Heights, IL 60411
Andrew M. Stone 312/523-3176
Fax: 312/927-3533 [Int'l.]

Litelab Corp.
251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Lithonia Lighting
P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP, Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Lumark Lighting Brand
Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Lumax Industries
Chestnut Ave. & 4th St., Box 991
Altoona, PA 16603-0991
Joe Nasal, VP, Sls. 814/944-2537
Fax: 814/944-6413 [Int'l.]

McGraw-Edison Brand
Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Natale Machine & Tool Co., Inc.
Circle "D" Lights
339 13th St.
Carlstadt, NJ 07072
John Cocozzo 201/933-5500
Fax: 201/933-8146 [Int'l.]

Nightscaping; Loran Inc.
1705 E. Colton Ave.
Redlands, CA 92374
Diana Resengez, Nightscaping
Advantage Asst. 909/794-2121
Fax: 909/794-7292 [Int'l.]

The Niland Company
7241 Stiles Dr.
El Paso, TX 79915
Tom Niland 915/779-1405
Fax: 915/779-3618 [Int'l.]

NL Corporation
14901 Broadway
Cleveland, OH 44137
James J. Parsons, Div. Mgr.
216/662-2080
Fax: 216/662-9069

Nu-Art Lighting & Mfg. Co.
160 N. 400 West
Salt Lake City, UT 84054
Clynn Mann 801/298-1600
Fax: 801/298-1790 [Int'l.]

Pauluhn Industries
1616 N. Main St.
Pearland, TX 77581
Vahram Sarrafian 713/485-4311
Fax: 713/485-4398 [Int'l.]

Phoenix Products Co., Inc.
6161 N. 64th St.
Milwaukee, WI 53218
Chris Zuzick, Mkt. Dev. Mgr.
414/438-1200
Fax: 414/438-1330 [Int'l.]

Poulsen Lighting, Inc.
5407 N.W. 163rd St.
Miami, FL 33014-6130
Steven Roth/Prod. & Proj. Mgmt.
305/625-1009
Fax: 305/625-1213 [Int'l.]

Progress Lighting
G St. & Erie Ave.
Philadelphia, PA 19134
James E. Decker 215/289-1200
Fax: 215/288-2620 [Int'l.]

R-A-L, P.L.
8500 Hansen Rd.
Houston, TX 77075
Tim Egan, Natl. Sls. Mgr.
713/943-0340 ext. 106
Fax: 713/943-8354 [Int'l.]

Ruud Lighting
9201 Washington Ave.
Racine, WI 53406
Customer Svc. Dept. 800/236-7000
Fax: 800/236-7500 [Int'l.]

Spaulding Lighting Inc.
1736 Dremann Ave.
Cincinnati, OH 45223
Bill McMillan 513/541-3486
Fax: 513/541-1454 [Int'l.]

STAFF Lighting
300 Rte. 9W, P.O. Box 1020
Highland, NY 12528
Sales Dept. 800/932-0633
Fax: 914/691-6289 [Int'l.]

Sternberg Vintage Lighting
5801 N. Tripp
Chicago, IL 60646
Quotations Dept. 312/478-4777
Fax: 312/267-2055 [Int'l.]

Sun Valley Lighting
7900 Clybourn Ave.
Sun Valley, CA 91352
Jim Nagel/Sales/Service 818/767-3031
Fax: 818/767-4631 [Int'l.]

Sylvan Designs, Inc.
8921 Quartz Ave.
Northridge, CA 91324
Customer Service 818/998-6868
Fax: 818/998-7241 [Int'l.]

Trimble House Lighting Corp.
Outdoor
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert D. Smulian, Sr. VP
800/241-4317
Fax: 404/447-9250 [Int'l.]

U.S. Gaslight Company
Gaslight
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Customer Service 800/241-4317
Fax: 404/447-9250 [Int'l.]

Woodform, Inc.
Parcourse
9705 N.E. Colfax St.
Portland, OR 97220
Don King 800/624-5091
Fax: 503/253-1210 [Int'l.]

16521 Solar Powered Lighting

Thin-Lite Corporation
530 Constitution Ave.
Camarillo, CA 93012
Patricia Cramer, Inside Sls. Mgr.
805/987-5021
Fax: 805/388-0921 [Int'l.]

16522 Roadway & Parking Area Luminaires

Architectural Landscape Lighting, Inc.
P.O. Box 28748
Santa Ana, CA 92799
Jim L. Haas, VP, Mktg. & Sls.
714/962-2286
Fax: 714/964-2502

Bega/US
1005 Mark Ave.
Carpinteria, CA 93013
Debbie Roberts 805/684-0533
Fax: 805/684-6682 [Int'l.]

Collins Lighting Systems, Inc.
1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Eclipse Lighting Inc.
1259 N. Wood St.
Chicago, IL 60622
Derek Monroe, Sales Mgr.
312/862-0802
Fax: 312/862-1138

Hanover Lantern
A Div. of Hoffman Products, Inc.
470 High St.
Hanover, PA 17331
Randy Miller 717/632-6464
Fax: 717/632-5039

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

Hydrel
Div. of GTY Industries
12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

KIM Lighting
16555 E. Gale Ave.
City of Industry, CA 91749
Deryl Finney, Dir. of Mkt. Com.
818/968-5666
Fax: 818/369-2695 [Int'l.]

LBL Lighting
320 W. 202nd St.
Chicago Heights, IL 60411
Andrew M. Stone 708/755-2100
Fax: 708/755-3443 [Int'l.]

McGraw-Edison Brand
Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Millerbernd Manufacturing Co.
P.O. Box 98, 622 65h St. S.
Winsted, MN 55395
Richard G. Clark, Mktg. Mgr.
612/485-2111
Fax: 612/485-4420

The Niland Company
7241 Stiles Dr.
El Paso, TX 79915
Tom Niland 915/779-1405
Fax: 915/779-3618 [Int'l.]

Poulsen Lighting, Inc.
5407 N.W. 163rd St.
Miami, FL 33014-6130
Steven Roth/Prod. & Proj. Mgmt.
305/625-1009
Fax: 305/625-1213 [Int'l.]

StressCrete Limited
840 Walker's Line, P.O. Box 7
Burlington, ON L7R 3X9
Canada
Janet Boyd, Product Mgr.
800/268-7809
Fax: 905/632-8116 [Int'l.]

Trimblehouse Corp.
Lighting
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert Jepson/Customer Svc.
800/241-4317
Fax: 404/447-9250 [Int'l.]

Wide-Lite
Genlyte
500 Wonder World Dr.
San Marcos, TX 78667
Jim Hull 512/392-5821
Fax: 512/753-1122 [Int'l.]

16524 Stair & Walkway Lighting

American Permalight Inc.
630 Carob St.
Compton, CA 90220
Marina Batzke 310/898-3795
Fax: 310/608-1299 [Int'l.]

Architectural Landscape Lighting, Inc.

P.O. Box 28748
Santa Ana, CA 92799
Jim L. Haas, VP, Mktg. & Sls.
714/962-2286
Fax: 714/964-2502

Bega/US

1005 Mark Ave.
Carpinteria, CA 93013
Debbie Roberts 805/684-0533
Fax: 805/684-6682 [Int'l.]

C. W. Cole & Company, Inc.

2560 N. Rosemead Blvd.
South El Monte, CA 91733-1593
Sam Serrano, Sales Mgr. 213/283-6688
Fax: 818/443-9253 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Fail-Safe Brand

Cooper Lighting
4201 S. Pulaski Rd.
Chicago, IL 60632
Gina Wright, Mktg. Svcs. Supvr.
312/847-0200

Fiberstars, Inc.

2883 Bayview Dr.
Fremont, CA 94538
Wesley G. Mohr, Jr., VP, Gen. Mgr. of
Com. Lighting 510/490-0719
Fax: 510/490-3247

Flex-Lite, Inc.

11629 Iberia Pl. #C, P.O. Box 27615
San Diego, CA 92128
Art Finkelstein/Sales, Engrg.
619/673-0200
Fax: 619/673-9343

Greenlee Lighting Inc.

Sub. of LSI Industries
1510 Capital Pkwy., Ste. 110
Carrollton, TX 75006
Lloyd R. Reeder, VP of Sls.
214/466-1133
Fax: 214/446-2202 [Int'l.]

Hanover Lantern

A Div. of Hoffman Products, Inc.
470 High St.
Hanover, PA 17331
Randy Miller 717/632-6464
Fax: 717/632-5039

W.F. Harris Lighting

4015 Airport Ext. Rd.
Monroe, NC 28110
John Riggan, Sls. & Mktg. Mgr.
704/283-7477
Fax: 704/283-6880 [Int'l.]

Hydrel

Div. of GTY Industries
12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

KIM Lighting

16555 E. Gale Ave.
City of Industry, CA 91749
Deryl Finney, Dir. of Mkt. Com.
818/968-5666
Fax: 818/369-2695 [Int'l.]

LaMar Lighting

80 Albany Ave.
Freeport, NY 11520
Rob Fischer/Marketing 516/379-4200
Fax: 516/379-4205 [Int'l.]

Litelab Corp.

251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Lithonia Lighting

P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP, Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Lucifer Lighting Company

414 Live Oak St.
San Antonio, TX 78202
Customer Service 210/227-7329
Fax: 210/227-4967 [Int'l.]

Lumark Lighting Brand

Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Pauluhn Industries

1616 N. Main St.
Pearland, TX 77581
Vahram Sarrafian 713/485-4311
Fax: 713/485-4398 [Int'l.]

Poulsen Lighting, Inc.

5407 N.W. 163rd St.
Miami, FL 33014-6130
Steven Roth, Product & Proj. Mgmt.
305/625-1009
Fax: 305/625-1213 [Int'l.]

Trimblehouse Corp.

Lighting
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert Jepson/Customer Svc.
800/241-4317
Fax: 404/447-9250 [Int'l.]

16528 Arena, Stadium & Sports Lighting

Bieber Lighting Corp.
970 W. Manchester Bl.
Inglewood, CA 90301
213/776-4744
Fax: 213/776-0235 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Custom Lighting

Cooper Lighting
400 Busse Rd.
Elk Grove Village, IL 60007
Claude Sarti, Mktg. Mgr. 708/956-8400
Fax: 708/956-1537

Fail-Safe Brand

Cooper Lighting
4201 S. Pulaski Rd.
Chicago, IL 60632
Gina Wright, Mktg. Svcs. Supvr.
312/847-0200

GE Lighting

Nela Park
Cleveland, OH 44112
Lighting Response Ntwk.
800/523-5520
[Int'l.]

Holophane Lighting Inc.

214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

Holophane Lighting, Inc.

250 E. Broad St., #1400
Columbus, OH 43215
Customer Svc. Dept. 614/345-9631
Fax: 614/349-4426 [Int'l.]

Lithonia Lighting

P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP, Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Lumark Lighting Brand

Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

McGraw-Edison Brand

Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Millerbernd Manufacturing Co.

P.O. Box 98, 622 65th St. S.
Winsted, MN 55395
Richard G. Clark, Mktg. Mgr.
612/485-2111
Fax: 612/485-4420

Musco Sports-Lighting, Inc.

100 1st Ave. W., P.O. Box 808
Oskaloosa, IA 52577
Mktg. Service Dept. 800/825-6030
Fax: 515/673-4740 [Int'l.]

Natale Machine & Tool Co., Inc.

Circle "D" Lights
339 13th St.
Carlstadt, NJ 07072
John Cocozzo 201/933-5500
Fax: 201/933-8146 [Int'l.]

16535 Emergency Lighting
American Permalight Inc.

630 Carob St.
Compton, CA 90220
Marina Batzke 310/898-3795
Fax: 310/608-1299 [Int'l.]

Best Power Technology, Inc.

P.O. Box 280
Necedah, WI 54646
Larry Bobrowski 608/565-7200
Fax: 608/565-2929 [Int'l.]

The Bodine Company

236 Mt. Pleasant Rd.
Collierville, TN 38017
Jadie Price, Sls. Mgr. 901/853-7211
Fax: 901/853-5009 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Crownlite Mfg. Corp.

1546 Ocean Ave.
Bohemia, NY 11716
Christine M. Longo, Sls. Mgr.
516/589-9100
Fax: 516/589-4584 [Int'l.]

Custom Lighting

Cooper Lighting
400 Busse Rd.
Elk Grove Village, IL 60007
Claude Sarti, Mktg. Mgr. 708/956-8400
Fax: 708/956-1537

DUAL-LITE
Emergency Lighting Div.

Simm Lane
Newtown, CT 06470
Richard A. Dillon, Dir. of Mktg.
203/426-8011
Fax: 203/426-7486 [Int'l.]

Edison Price Lighting

409 E. 60th St.
New York, NY 10022
Sales Service 212/838-5212
Fax: 212/888-7981 [Int'l.]

Emergi-Lite Inc.

Emergi Lane, P.O. Box 548
Westbrook, CT 06498
Stanley Chrzanowski/Marketing Svcs.
203/399-7991
Fax: 203/399-7996 [Int'l.]

GE Company
GE Business Information Center

320 Great Oaks Off. Park
Albany, NY 12203-5965
GE Bus. Info. Ctr. 800/626-2004
Fax: 518/869-2828

**Halo Lighting Brand
Cooper Lighting**
400 Busse Rd.
Elk Grove Village, IL 60007
Jeff Bucar, Brand Mgr. 708/956-8400
Fax: 708/806-3980 [Int'l.]

Holophane Lighting, Inc.
250 E. Broad St., #1400
Columbus, OH 43215
Customer Svc. Dept. 614/345-9631
Fax: 614/349-4426 [Int'l.]

LaMar Lighting
80 Albany Ave.
Freeport, NY 11520
Rob Fischer/Marketing 516/379-4200
Fax: 516/379-4205 [Int'l.]

Lithonia Lighting
P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Loctite Luminescent Systems Inc.
Etna Rd.
Lebanon, NH 03766
Karl Engelhart 603/448-3444
Fax: 603/448-3452 [Int'l.]

Luxtron Inc.
15 Hale St.
Haverhill, MA 01830-4803
Bruce F. Morse/Sales 508/372-5211
Fax: 508/372-7051 [Int'l.]

Mule Emergency Lighting, Inc.
325 Valley St.
Providence, RI 02908
S. Livesley/Sales 800/556-7690
Fax: 401/521-6856 [Int'l.]

Natale Machine & Tool Co., Inc.
Circle "D" Lights
339 13th St.
Carlstadt, NJ 07072
John Cocozzo 201/933-5500
Fax: 201/933-8146 [Int'l.]

NL Corporation
14901 Broadway
Cleveland, OH 44137
James J. Parsons, Div. Mgr.
216/662-2080
Fax: 216/662-9069

Pass & Seymour/Legrand
Wiring Devices & Accessories
50 Boyd Ave.
Syracuse, NY 13209
Jamie Mili, Product Spec./Marketing
Dept. 315/468-6211
Fax: 315/468-6544

Pauluhn Industries
1616 N. Main St.
Pearland, TX 77581
Vahram Sarrafian 713/485-4311
Fax: 713/485-4398 [Int'l.]

Progress Lighting
G St. & Erie Ave.
Philadelphia, PA 19134
James E. Decker 215/289-1200
Fax: 215/288-2620 [Int'l.]

R-A-L, PL.
8500 Hansen Rd.
Houston, TX 77075
Tim Egan, Natl. Sls. Mgr.
713/943-0340 ext. 106
Fax: 713/943-8354 [Int'l.]

**Sure-Lites Brand
Cooper Lighting**
400 Busse Rd.
Elk Grove Village, IL 60007
Jeff Bucar, Brand Mgr. 708/956-8400
Fax: 708/956-1537

Thin-Lite Corporation
530 Constitution Ave.
Camarillo, CA 93012
Patricia Cramer, Inside Sls. Mgr.
805/987-5021
Fax: 805/388-0921 [Int'l.]

Trojan, Inc.
198 Trojan St., P.O. Box 850
Mt. Sterling, KY 40353-0850
Dennis Duzyk 606/498-0526
Fax: 606/498-0528

Voigt Lighting Industries
135 Fort Lee Rd.
Leonia, NJ 07605
Frank Stein, VP 201/461-2493
Fax: 201/461-7827 [Int'l.]

**Wide-Lite
Genlyte**
500 Wonder World Dr.
San Marcos, TX 78667
Jim Hull 512/392-5821
Fax: 512/753-1122 [Int'l.]

16536 Theater & Entertainment Lighting

Aluma Tower Company, Inc.
1639 Old Dixie Hwy.
Vero Beach, FL 32960
T. E. Gottry 407/567-3423
Fax: 407/567-3432 [Int'l.]

**The Case Companies/Case Lighting
Resources**
363 5th Ave.
San Diego, CA 92101
John M. Case 619/234-5700
Fax: 619/238-0344 [Int'l.]

Collins Lighting Systems, Inc.
1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Fiberstars, Inc.
2883 Bayview Dr.
Fremont, CA 94538
Customer Support Dept. 800/327-7877
[Int'l.]

Flex-Lite, Inc.
11629 Iberia Pl. #C, P.O. Box 27615
San Diego, CA 92128
Art Finkelstein/Sales, Engrg.
619/673-0200
Fax: 619/673-9343

Future Light, Inc.
20810 Miles Pkwy.
Cleveland, OH 44128
Rob Rowlands 216/475-7600
Fax: 216/475-6376 [Int'l.]

GE Lighting
Nela Park
Cleveland, OH 44112
Lighting Response Ntwk.
800/523-5520
[Int'l.]

**Group One Ltd.
Lighting Div.**
80 Sea Lane
Farmingdale, NY 11735
Ira Levy 516/249-3662
Fax: 516/753-1020 [Int'l.]

**Lehigh Electric Product Co.
Western Div.**
679 E. 659 North
American Fork, UT 84003
Roy Frandsen, Sls. Mgr. 801/756-8180
Fax: 801/756-8180 [Int'l.]

Lighting Services Inc.
2 Kay Fries Dr.
Stony Point, NY 10980
Customer Service
[Int'l.]

Limelight Productions, Inc.
471 Pleasant St., Rte. 102
Lee, MA 01238
Ginny Bentley, Curtain Plant Mgr.
800/243-4950
Fax: 413/243-4993 [Int'l.]

Litelab Corp.
251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Macro Electronics Corporation
1611 Headway Cir., Bldg. #1
Austin, TX 78754-5137
David Thurow, Dir. of Mktg.
512/837-5100
Fax: 512/837-1040 [Int'l.]

Phoenix Products Co., Inc.
6161 N. 64th St.
Milwaukee, WI 53218
Christopher K. Zuzick 414/438-1200
Fax: 414/438-0213 [Int'l.]

SLD Lighting
318 W. 47th St.
New York, NY 10036
Howard Weinreich 212/245-4155
Fax: 212/956-6537 [Int'l.]

16537 Display & Showcase Lighting

Duro-Test Lighting
9 Law Drive
Fairfield, NJ 07004
Linda Winer, Adv. Prod. Mgr.
201/808-1800
Fax: 201/808-6633

Electrix Inc.
45 Spring St.
New Haven, CT 06519
Diane Bernardo/Customer Service
203/776-5577
Fax: 203/624-7545

Esco International, Inc.
2050 W. Balmoral
Chicago, IL 60625
Dan Silberman, Sales Mgr.
312/271-2800
Fax: 312/271-1722

Indy Lighting, Inc.
12001 Exit Five Parkway
Fishers, IN 46038
David S. Melsheimer, Adv. Mgr.
317/849-1233
Fax: 317/576-8006

Juno Lighting, Inc.
2001 S Mt Prospect Road
Des Plaines, IL 60018
Perrie Hayesry, PR Specialist
708/827-9880
Fax: 708/827-2925

OSRAM SYLVANIA, INC.
100 Endicott St.
Danvers, MA 01923
Richard H. Dowhan, Mgr Corp Comm.
508/777-1900
Fax: 508/750-2152

**Simkar Lighting Fixture Co.
Div. Victulic Co. of America**
601 E Cayuga St.
Philadelphia, PA 19120
Vance Grosso, Mktg. Comms. Mgr.
215/831-7700
Fax: 215/831-7703

16538 Medical/Surgical Lighting

Adjustable Fixture Co. *
3726 N. Booth St.
Milwaukee, WI 53212
Mike Schumaker 800/558-2628
Fax: 414/964-2944 [Int'l.]

Alkco Lighting
11500 W. Melrose Ave.
Franklin Park, IL 60131
Frank Austin/Mktg. & Sls.
708/451-0700
Fax: 708/451-7512 [Int'l.]

GE Company
GE Business Information Center
320 Great Oaks Off. Park
Albany, NY 12203-5965
GE Bus. Info. Ctr. 800/626-2004
Fax: 518/869-2828

Lightolier Inc. *

100 Lighting Way
Secaucus, NJ 07096-1508
John Nadon, Product Mgr.-Calulite
201/864-3000
Fax: 201/864-4512

Zumtobel Lighting, Inc.

141 Lanza Ave., Bldg. 16D
Garfield, NJ 07026
Don Kinderdick, Mktg. Mgr.
201/340-8900
Fax: 201/340-9898

16540 Lighting Graphics**Cole: C.W. Cole & Co., Inc.**

2560 N. Rosemead Blvd.
South El Monte, CA 91733
Stephen W. Cole, President
818/443-2473
Fax: 818/443-9253

DSA/Phototech, Inc.

3383 Livonia Ave.
Los Angeles, CA 90034
David M. Spradling, President
800/327-3723
Fax: 310/559-9815

Flair Electronics**Security Products Div.**

650 W Foothill Blvd
Glendora, CA 91740
Robert A. Mangini, President
800/963-6077
Fax: 818/335-2080

Hixtech Electronic Sign Co.

5028 113th Ave. North
Clearwater, FL 34620
Ralph J. Paonessa, III, Vice President
Mktg. 813/573-2210
Fax: 813/572-0144

Illumilite, Inc.

19215 Parthenia St. Suite A
Northridge, CA 91324
Jana DeWitt, President 818/886-6306
Fax: 818/886-6308

Mica Lighting Co., Inc.

717 S. State College Blvd. #L
Fullerton, CA 92631
Gayle A. Sweet, President
714/738-8448
Fax: 714/738-7748

Prudential Lighting

1774 E 21st St.
Los Angeles, CA 90058
Don Romanoff, Natl. Sales Mgr.
213/746-0360
Fax: 213/746-8838

Spectronics Co.

4645 Hartley
Lincoln, NE 68504
Ray Root, Advertising 402/467-3651
Fax: 402/467-1908

16542 Fiber Optic Lighting**Cable Lite Corporation**

16510 Wright Brothers Dr.
Dallas, TX 75244
Michael Hixon, Dir. of Mktg.
214/239-5483
Fax: 214/239-5489 [Int'l.]

Fiber optics design, Inc.

2665 Waukegan Ave.
Highland Park, IL 60035
Jeff Graham, Pres. 708/433-2111
Fax: 708/433-2116 [Int'l.]

Fiberstars, Inc.

2883 Bayview Dr.
Fremont, CA 94538
Customer Support Dept. 800/327-7877
Fax: 510/490-3247 [Int'l.]

GE Lighting

Nela Park
Cleveland, OH 44112
Lighting Response Ntwk.
800/523-5520
[Int'l.]

Glass Illuminations, Inc.

P.O. Box 309
Sun Valley, CA 91352
Scott Hunter, VP 818/556-6777
Fax: 818/556-6778 [Int'l.]

Illumilite, Inc.

19215 Parthenia St. Suite A
Northridge, CA 91324
Jana DeWitt, President 818/886-6306
Fax: 818/886-6308

Lighting Services Inc.

2 Kay Fries Dr.
Stony Point, NY 10980
Customer Service
[Int'l.]

Lumenyte International Corp.

350 Lear Ave.
Costa Mesa, CA 92626
Customer Service 714/556-6655
Fax: 714/556-9329 [Int'l.]

Mica Lighting Co., Inc.

717 S. State College Blvd. #L
Fullerton, CA 92631
Gayle A. Sweet, President
714/738-8448
Fax: 714/738-7748

**Mitsubishi International Corporation
Textile Div.**

520 Madison Ave.
New York, NY 10022
Ken Eben, Mgr. of Optical Fibers
212/605-2392
Fax: 212/605-1030 [Int'l.]

**Optical Display Lighting
Fiberoptic Specialties**

2200 Rte. 301, Unit #1
Palmetto, FL 34221
Beverly A. Didier/Marketing
800/833-3756
Fax: 813/723-1441

TPR Enterprise Ltd.

644 Fayette Ave.
Mamaroneck, NY 10543
Tom Fay 914/698-1141
Fax: 914/698-9419 [Int'l.]

16545 Underwater Lighting**Aqua Master**

16024 CTH X
Kiel, WI 53042
Jerry Goldberg, Vice Pres Sls & Mkt.
414/639-3121
Fax: 414/693-3245

Bronzelite

Genlyte
500 Wonder World Dr.
San Marcos, TX 78667
Dominic Shaw 512/392-5821
Fax: 512/753-1122 [Int'l.]

Coleman Cable Systems

Coleman Cable & Wire Div.
2500 Commonwealth Ave.
North Chicago, IL 60064
Colleen Finerty, Sales & Mktg Co
708/689-9090
Fax: 708/689-1192

Georgia Fountain Co., Inc.

4727-J North Royal Atlanta Dr.
Tucker, GA 30084
Steve A. Matonak Sr, Design Engineer
404/934-3297
Fax: 404/934-8771

Hydrel**Div. of GTY Industries**

12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

Little Giant Pump Co.

Sub. Tecumseh Products
3810 N Tulsa
Oklahoma City, OK 73112
Cyndi Kulscar, Literature Coord.
405/947-2511
Fax: 405/942-2285

Purex Pool Systems, Inc.

Div. Pac Fab, Inc.
18400 E. Gale Ave.
City of Industry, CA 91748
Garry E Mc Coppin, Vice Pres
818/965-1551
Fax: 818/965-4319

Rojey Corp.

P.O. Box 299
Barnard, VT 05031
Rey Basiliere, President 800/578-9199
Fax: 802/234-6375

Roman Fountains Corp.

P. O. Drawer 10190
Albuquerque, NM 87184
Jon Mitovich, President 505/828-1801
Fax: 505/828-1904

**16590 Hazardous Location
Fixtures****W.F. Harris Lighting**

4015 Airport Ext. Rd.
Monroe, NC 28110
John Riggan, Sls. & Mktg. Mgr.
704/283-7477
Fax: 704/283-6880 [Int'l.]

Phoenix Products Co., Inc.

6161 N. 64th St.
Milwaukee, WI 53218
Christopher K. Zuzick 414/438-1200
Fax: 414/438-0213 [Int'l.]

16670 Lightning Protection**Best Power Technology, Inc.**

P.O. Box 280
Necedah, WI 54646
Larry Bobrowski 608/565-7200
Fax: 608/565-2929 [Int'l.]

Fail-Safe Brand**Cooper Lighting**

4201 S. Pulaski Rd.
Chicago, IL 60632
Gina Wright, Mktg. Svcs. Supvr.
312/847-0200

Leviton Mfg. Co., Inc.**Electrical Distribution**

59-25 Little Neck Pkwy.
Little Neck, NY 11362
Joseph Zaccaria, Mktg. Com. Mgr.
718/281-6746
Fax: 718/631-6439

Trojan, Inc.

198 Trojan St., P.O. Box 850
Mt. Sterling, KY 40353-0850
Dennis Duzyk, VP, Mktg. 606/498-0526
Fax: 606/498-0528

16700 Communications**AMP**

P.O. Box 3608
Hamburg, PA 17105-3608
Product Info. Ctr. 717/564-0100;
800/522-6752
Fax: 717/986-7575 [Int'l.]

Atlas/Soundolier**Atapco Security & Communications
Group**

1859 Intertech Dr.
Fenton, MO 63026
Bud Waters, Dir. of Sls. 314/349-3110
Fax: 314/349-1251 [Int'l.]

COMTEK, Inc.

357 W. 2700 South
Salt Lake City, UT 84115
Steve Dupaix, Sls. Dir. 801/466-3463
Fax: 801/484-6906 [Int'l.]

Dukane Corp.**Communications Systems Div.**

2900 Dukane Dr.
St. Charles, IL 60174
Warren Anderson, Dir. Sls.
708/584-2300
[Int'l.]

Pass & Seymour/Legrand
Wiring Devices & Accessories
50 Boyd Ave.
Syracuse, NY 13209
Jamie Militi, Product Spec./Marketing
Dept. 315/468-6211
Fax: 315/468-6544

Rauland-Borg Corporation
3450 W. Oakton St.
Skokie, IL 60076-2951
Sales/Marketing Dept. 708/679-0900
Fax: 708/679-0625 [Int'l.]

Talk-A-Phone Co.
5013 N. Kedzie Ave.
Chicago, IL 60625
Robert Shanes/Sales 312/539-1100
Fax: 312/539-1241 [Int'l.]

16720 Building Security Equipment-Alarm, Detection, Access Control

Fyrnetics Inc.
1055 Stevenson Ct., Ste. 102W
Roselle, IL 60172
Irene Robinson 800/654-7665 ext. 16
Fax: 708/893-9967

Honeywell Inc.
Home and Building Control
1985 Douglas Dr. N.
Golden Valley, MN 55422
Customer Assistance Ctr.
800/345-6770

16730 Clock & Program Systems

Electric Time Company, Inc.
45 West St., P.O. Box 466
Medfield, MA 02052
Thomas Erb 508/359-4936
Fax: 508/359-4482 [Int'l.]

Holophane Lighting, Inc.
250 E. Broad St., #1400
Columbus, OH 43215
Customer Svc. Dept. 614/345-9631
Fax: 614/349-4426 [Int'l.]

16734 Scoreboards

Cummings, Inc.
555 Expressway Park Drive
Nashville, TN 37210
J. Darryl Cooper, V.P. Gen'l Mgr.
615/244-1985
Fax: 615/782-2454

Daktronics, Inc.
331 32nd Ave.
Brookings, SD 57006
Frank Kurtenbach, Sales Manager
605/697-4300
Fax: 605/697-4700

Display Solutions, Inc.
6301 Best Friend Road.
Norcross, GA 30071
Ron M. Budd, President 404/662-5400
Fax: 404/263-8353

Eagle Electric Mfg. Co.
45-31 Court St.
Long Island City, NY 11101
Thomas E. Maynard, Director of Mktg.
718/937-8000
Fax: 718/482-0160

Fair-Play Scoreboards
Div. Fairton Corp.
1700 Delaware
Des Moines, IA 50317
Lenore I. Love, Sales Administrator
515/265-5305
Fax: 515/265-3364

Naden Industries, Inc.
505 Fair Ave., P.O. Box 636
Webster City, IA 50595
Russell T. Naden, Pres 800/467-4290
Fax: 515/832-4293

Nevco Scoreboard Co. *
301 E. Harris Ave.
Greenville, IL 62246
M. G. Nevinger, President
800/851-4040
Fax: 618/664-0398

White Way Sign Co.
1317 N. Clybourn Ave.
Chicago, IL 60610
Harry Hornburg, Sr. V.P. 312/642-6580
Fax: 312/642-0272

16760 Intercommunication Systems

AFC Cable Systems, Inc.
America Cable Systems
100 Riverside Ave.
New Bedford, MA 02746
J. Ron Clisham 508/993-1781
Fax: 508/992-4642 [Int'l.]

16770 Public Address & Music Systems

**Atlas/Soundolier Atapco Security &
Communications Group**
1859 Intertech Drive
Fenton, MO 63026
Nora Steele, Mktg. Comms Spec.
314/349-3110
Fax: 314/349-1251

Ciphone Communication Systems
1700 130TH Ave. N. E.
Bellevue, WA 98005
Stan Kohagen, Mktg. Mgr.
206/455-0510
Fax: 206/455-0071

COMTEK, Inc.
357 W. 2700 South
Salt Lake City, UT 84115
Steve Dupaix, Sls. Dir. 801/466-3463
Fax: 801/484-6906 [Int'l.]

Encom Products Co., Inc.
502 Lower Hopewell Road
Oxford, PA 19363
Bob Mallalieu, Customer Svcs Mgr.
800/424-9066
Fax: 215/932-9999

Federal Signal Corp.
Electric Products Div.
2645 Federal Signal Drive
University Park, IL 60466
Colleen Sobek, Comms. Mgr.
708/534-3400

GAI-Tronics Corp.
P.O. Box 31
Reading, PA 19603
Lisa G. Ross, Media Svcs Mgr.
610/372-5151
Fax: 610/374-1474

Lowell Mfg. Co.
100 Integram Drive
Pacific, MO 63069
John J. Lowell, President
314/257-3400
Fax: 314/257-6606

OWI Inc.
Commercial Sound
1160 Mahalo Pl.
Compton, CA 90220
Kristin Jo Morioka 310/638-4732
Fax: 310/638-8347 [Int'l.]

Pioneer Electronics Technology
1800 W. Holt Ave.
Pomona, CA 91768
Martha Barajas 800/745-3271
Fax: 909/623-9923

Precision Electronics, Inc.
9101 N. King St.
Franklin Park, IL 60131
Jeffrey Franzen, Gen. Mgr.
708/678-5350
Fax: 708/678-0511

Quam-Nichols Co.
234 E. Marquette Road
Chicago, IL 60637
Bob Stevenson, Mtg. Support Svcs
312/488-5800
Fax: 312/488-6944

16780 Television Systems

Bretford Manufacturing, Inc.
9715 Soreng Ave.
Schiller Park, IL 60176
Customer Svc. Dept. 800/343-1779
[Int'l.]

Peerless Industries, Inc.
1980 Hawthorne Ave.
Melrose Park, IL 60160
Brody Jandris/Customer Service
708/865-8870
Fax: 708/865-2941 [Int'l.]

16890 Electric Fan/Heater Units

Myson Inc.
20 Lincoln St.
Essex Junction, VT 05452
Raymond Farley 802/879-1170
Fax: 802/879-8950 [Int'l.]

Pass & Seymour/Legrand
Wiring Devices & Accessories
50 Boyd Ave.
Syracuse, NY 13209
Jamie Militi, Product Spec./Marketing
Dept. 315/468-6211
Fax: 315/468-6544

Rinnai America Corporation *
1662 Lukken Ind. Dr. West
LaGrange, GA 30240
Literature Dept. 800/621-9419
Fax: 706/884-6070

Thomas & Betts
Reznor
1555 Lynnfield Rd.
Memphis, TN 38119
800/695-1901
Fax: 901/680-5118

Tri Lite Inc.
1335 W. Randolph St.
Chicago, IL 60607
Gerry Burgraff, Sls. Mgr.
312/226-7778
Fax: 312/226-5335 [Int'l.]

16915 Lighting Control Systems

AMX Corporation
11995 Forestgate Dr.
Dallas, TX 75243
Vic Hobbs, Dir. of Sls. 214/644-3048
Fax: 214/907-2053 [Int'l.]

**The Case Companies/Case Lighting
Resources**
363 5th Ave.
San Diego, CA 92101
John M. Case 619/234-5700
Fax: 619/238-0344 [Int'l.]

Colortran, Inc.
1015 Chestnut St.
Burbank, CA 91506
John Fuller 818/972-5536
Fax: 818/972-5599 [Int'l.]

Crownlite Mfg. Corp.
1546 Ocean Ave.
Bohemia, NY 11716
Christine M. Longo, Sls. Mgr.
516/589-9100
Fax: 516/589-4584 [Int'l.]

Dove Systems
3563 Suedle St., Unit #E
San Luis Obispo, CA 93401
David L. Smaw, Mktg. Dir.
805/541-8292
Fax: 805/541-8293 [Int'l.]

ETTA Industries, Inc.
4755 Walnut St.
Bardonia, CO 80301
David P. Hawk, Dir. Sls. & Mktg.
303/444-2244
Fax: 303/444-1222 [Int'l.]

GE Wiring Devices
225 Service Ave.
Warwick, RI 02886
D. D. Peterson 401/886-6285
Fax: 401/886-6470 [Int'l.]

**Group One Ltd.
Lighting Div.**
80 Sea Lane
Farmingdale, NY 11735
Norman Wright 516/249-3662
Fax: 516/753-1020 [Int'l.]

Holophane Lighting Inc.
214 Oakwood Ave.
Newark, OH 43055
Vance Kniffin 614/349-4132
Fax: 614/349-4426 [Int'l.]

**Honeywell Inc.
Home and Building Control**
1985 Douglas Dr. N.
Golden Valley, MN 55422
Customer Assistance Ctr.
800/345-6770

**Lehigh Electric Product Co.
Western Div.**
679 E. 659 North
American Fork, UT 84003
Roy Frandsen, Sls. Mgr. 801/756-8180
Fax: 801/756-8180 [Int'l.]

Lehigh Electric Products Co.
6265 Hamilton Blvd.
Allentown, PA 18106
Demitry Herman 610/395-3386
Fax: 610/395-7735 [Int'l.]

**Leviton Mfg. Co., Inc.
Electrical Distribution**
59-25 Little Neck Pkwy.
Little Neck, NY 11362
Joseph Zaccaria, Mktg. Com. Mgr.
718/281-6746
Fax: 718/631-6439

Lightolier Inc. *
100 Lighting Way
Secaucus, NJ 07096-1508
John Nadon, Product Mgr.-Calculate
201/864-3000
Fax: 201/864-4512

Litelab Corp.
251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

LiteTouch, Inc.
3550 S. 700 West
Salt Lake City, UT 84119
Sales Dept. 801/268-8668
Fax: 801/268-9200 [Int'l.]

Lithonia Lighting
P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Macro Electronics Corporation
1611 Headway Cir., Bldg. #1
Austin, TX 78754-5137
David Thuro, Dir. of Mktg.
512/837-5100
Fax: 512/837-1040 [Int'l.]

MyTech Corporation
706 Brentwood St.
Austin, TX 78752
Dan Daneff, Tech. Svcs. Dir.
512/450-1100 ext. 132
Fax: 512/450-1215 [Int'l.]

**Pacific Scientific
Fisher Pierce Div.**
90 Libbey Pkwy.
Weymouth, MA 02189
Paul T. Montagu/Sales 617/340-0700
Fax: 617/340-0728 [Int'l.]

**Pass & Seymour/Legrand
Wiring Devices & Accessories**
50 Boyd Ave.
Syracuse, NY 13209
Jamie Militi, Product Spec./Marketing
Dept. 315/468-6211
Fax: 315/468-6544

Sensor Switch Inc.
10 Capital Dr.
Wallingford, CT 06492
Beverly Platner 203/265-2842
Fax: 203/269-9621 [Int'l.]

**Sterner Lighting Systems,
Incorporated**
351 Lewis Ave. West
Winsted, MN 55395
Barbara Kampmeyer/Marketing Svcs.
612/485-2141
Fax: 612/485-2899 [Int'l.]

Tork
One Grove St.
Mount Vernon, NY 10550
Elliot Mintzer 914/664-3542
Fax: 914/664-5052 [Int'l.]

Touch-Plate
1830 Wayne Trace
Fort Wayne, IN 46803
Doug Ford 800/227-5154
Fax: 800/868-2475 [Int'l.]

Vantage Controls, Inc.
345 E. 800 South
Orem, UT 84058
Mark Russell 801/224-6560
Fax: 801/224-0355

Vincent Lighting Systems, Inc.
20810 Miles Pkwy.
Cleveland, OH 44128
Rob Rowlands, Mktg. Dir.
216/475-7600
Fax: 216/475-6376 [Int'l.]

The Watt Stopper
2800 De La Cruz Blvd.
Santa Clara, CA 95050
Stan Lynch 800/879-8585
Fax: 214/422-1311 [Int'l.]

16920 Environmental Systems Control

Argus Environmental Monitoring
P.O. Box 689
Roseville, MI 48066-0689
James A. Fitzgerald 800/873-0456
Fax: 810/774-2780 [Int'l.]

16940 Control Instrumentation

LiteTouch, Inc.
3550 S. 700 West
Salt Lake City, UT 84119
Sales Dept. 801/268-8668
Fax: 801/268-9200 [Int'l.]

Lithonia Lighting
P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

**Spectra Research
Modular Controls**
1613 University Blvd.
Albuquerque, NM 87102-1710
Dr. Alan Dudley, Dir., Spectra Rsrch.
Inst. 505/243-2800
Fax: 505/243-3522 [Int'l.]

"Floor Mate" Access Floor Box

An all-metal, flush access floor electrification unit for use with floor systems.

The ultimate in protection. The "Floor-Mate's" Zamak III die-cast steel cover and frame — and 14 gauge galvanized steel enclosure — offer unequalled security from pounding, piercing, and pouring. The one-piece cover, which can be rotated 180° without tools, will support a 400 lb. rolling load. And the carpet/tile flange is sufficiently wide to secure carpet ends and support the weight of the box.

In addition, a patented "Cable Guard" rises to a vertical position from the cover, encasing the exiting wires in a protective well. This feature precludes damage or accidental shearing from kicks and

knocks. In the closed position, the "Cable Guard" automatically serves as the abandonment mode, maintaining integrity until actuation.

Versatility. The "Floor-Mate" is also the most versatile access floor box on the market. There are four duplex knockouts on the high tension power side of the enclosure which can accommodate a standard duplex, isolated ground, and surge suppressor, plus one outlet for optional service. Activate them as needed.

On the low tension side, you have total flexibility, with provision for data, modular phone, communications, twin axial, and coaxial connections.

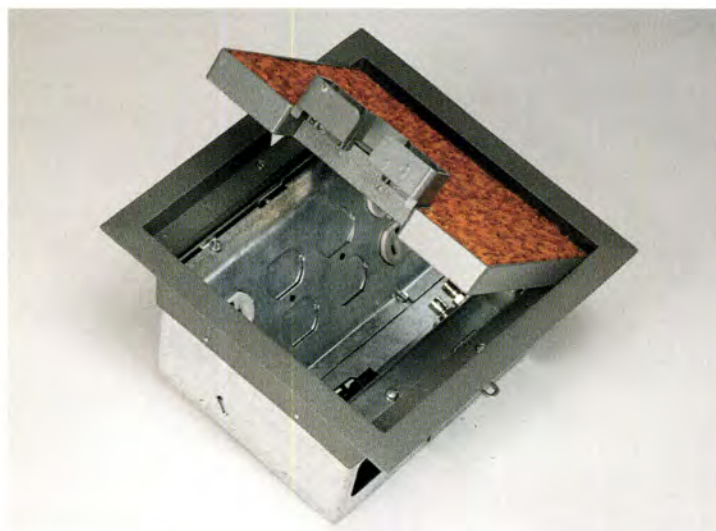
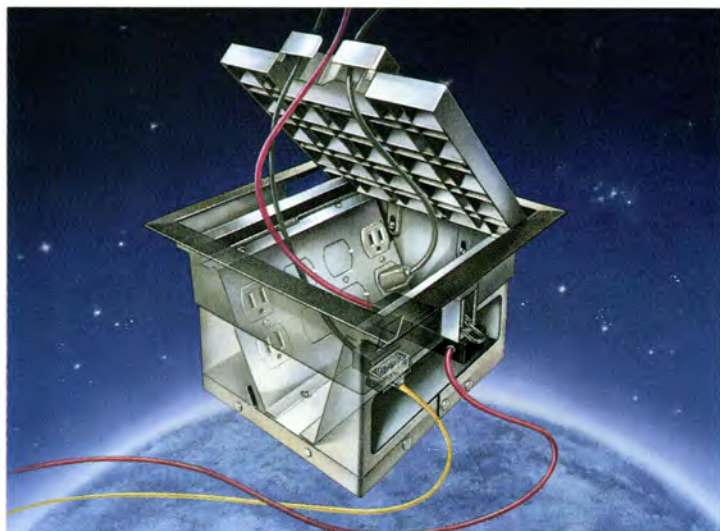
A variety of disconnects may be selected to accommodate equipment in the workstation.

Low and high tension outlets are on alternately

positioned faceplates to avoid conflicts. And all connections are located on the side of the box which avoids the sharp wire bends common to bottom-exiting cables.

Installation. Hidden toggle screws and exclusive "riding slots" enable the 8" x 8" (or 8" x 10") unit to be installed securely, quickly, and easily — even on uneven slabs. The toggle screws enable a vertical adjustment capability of as much as 3/4".

 **RACEWAY
COMPONENTS, INC.**



Free Literature:

A 4-page product folder on the "Floor-Mate" line of access floor boxes is available from Raceway. It includes text descriptions, photos, installation information, and details on size and wiring configurations that can be obtained.

An 8-page catalog covering all of Raceway's advanced products, systems and technology for thru-floor electrification and wire distribution is also available.

For Additional Information and Literature Contact:

Norman Castellani, President
Raceway Components, Inc.
208 19th Avenue, Paterson, NJ 07504
201-279-1116

"Quad Flush Poke-Thru" Floor Fitting

A dual service flush floor fitting capable of handling four power outlets (double duplex), plus data and communication pass-thru wiring.

Twice the power. Raceway, the originator of the first full-capacity Flush Poke-Thru, has doubled the capacity with the new RC-900 Series. It features four power outlets instead of only two ... at no increase in size. In addition, the unit features two individual low tension openings for an abundance of voice/data capacity.

Unique design. Providing the clean, unobtrusive esthetics of a Flush Poke-Thru, the "Quad" Series has been specially designed to accommodate today's greater demand for power and can be used at the busiest workstations.

Power is served through the center of the device, while communications — as well as data or signal — are handled by two outer openings. The ground slots in the new Series have also been realigned, and all grounds are grouped to the center. The unit is available as a standard or isolated ground and is U.L. classified for 2 hours.

The flush service head has a carpet flange of die-cast aluminum alloy, finished in a textured epoxy paint. Color coordination choices are available for the carpet flanges. Each receptacle is of thermoset plastic, with a sturdy polycarbonate slide cover. The receptacle interior contains additional slides that create "dead front" covers for each of the power outlets when not energized.

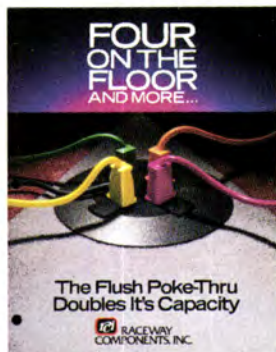
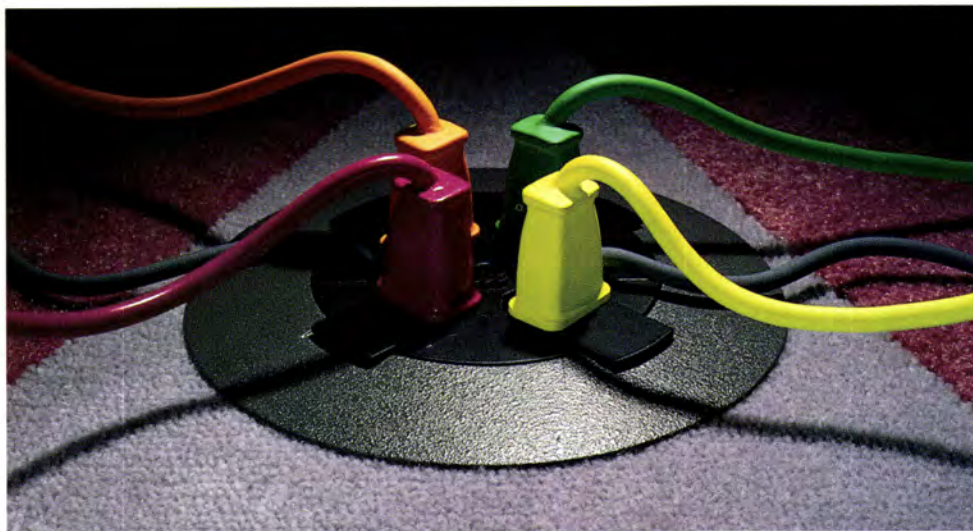
Installation. The unit comes with a retainer, as well as the necessary organic intumescent

material, for securing the device into the slab in a 3" cored hole. High tension and low tension isolation are maintained through the device, with high tension termination in the junction box that comes with the unit. The "Quad" receptacle is pre-wired which means it can easily be replaced in the field.

Accessories such as a COM.50 adapter and MQ-8 type connectors (for AT&T™ Wiring) are available.



**RACEWAY
COMPONENTS, INC.**



Free Literature:

A colorful 4-page product folder on the RC-900 Series Quad Flush Poke-Thru is available from Raceway. It includes text descriptions, photos, and details on special accessories, as well as an extensive electronic wiring guide.

An 8-page catalog covering all of Raceway's advanced products, systems and technology for thru-floor electrification and wire distribution is also available.

For Additional Information and Literature Contact:

Norman Castellani, President
Raceway Components, Inc.
208 19th Avenue, Paterson, NJ 07504
201-279-1116

Miniature Low Voltage Recessed Wall Luminaires

These 4-3/4" or 6-3/4" luminaires incorporate the indestructible beauty of stainless steel with outstanding, high output lighting performance.

BEGA manufactures a full line of interior and exterior lighting — from the "miniature" recessed wall lights featured here, to pole-top configurations for parking areas and roadway and street illumination. Along with the stainless steel designs described below, BEGA has expanded its offering of stainless steel products. They now include rectangular and square recessed wall lighting of machined stainless steel for compact fluorescent and H.I.D. light sources.

Special features and applications.

A variety of crossguard options, lens options, and

symmetrical and asymmetrical reflectors allows these small but powerful luminaires to find a niche in any project, indoor or out. Applications include swimming pool areas, illuminating walkways from low mounting heights, and theater aisles.

The "eyelid" recessed wall mounted luminaire is constructed of die cast aluminum with a molded borosilicate glass spread lens. This is an excellent shielded downlighting source, available in both sizes mentioned above. These are available in black, white, or the BEGA exclusive EuroCoat (Specify: URO) textured paint finishes. Custom colors are available for all, including the stainless steel luminaires.

The rectangular steplight is a small giant in terms of light output. A 20-watt G4 lamp under clear or ribbed glass with an upper "mask",

they are especially suited for aisle, path, or step lighting from a low mounting height.

Housings are die cast aluminum with integral electronic transformers. Also available is the optional CPC (Concrete Protection Cover), a polymer "rough-in" housing which allows for extra corrosion protection in poured concrete or masonry construction (Specify: CPC500 for 4-3/4"; CPC510 for 6-3/4").

These luminaires are thermally protected and U.L. listed for wet locations for any application.

BEGA



Free Literature:

BEGA has just introduced the all-new Catalog #6 pictured at the left. It contains 200 pages of product details, including over 127 new products. Complete specifying information is provided, plus beautiful color photography of actual installations and photometric data for steplights, bollards, and pole mounts — all presented in the award-winning BEGA graphic presentation.

For Additional Information and Literature Contact:

For the name of your local area BEGA representative: please call 805-684-0533, or fax your request to 805-684-6682

Luxo Introduces the Boréns Line of Ambient Lights

Designed for use in office, commercial and hospitality settings.

The Boréns line is designed by Luxo's sister-company in Sweden, and consists of scone, pendant and ceiling-mounted fixtures. The fixtures have clean, elegant lines which strike an effective balance between form and function. The lights are powered by compact fluorescents and halogen lamps which provide high levels of lighting, and add subtle light accents in certain design settings. The line provides decorative lighting with a distinct, expressive design-classical elegance in the Scandinavian tradition.

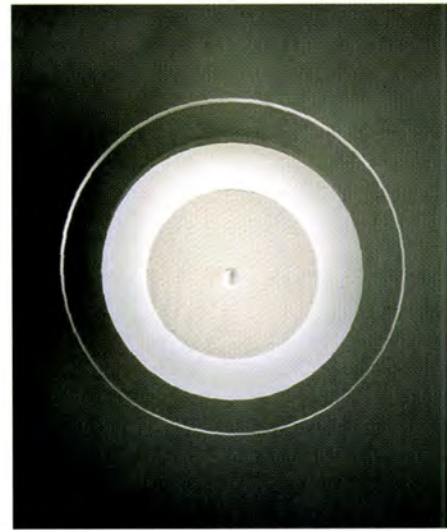
Walle-Maxi provides beauty, quality and energy efficiencies. This wall mounted luminaire provides the perfect combination of per-

forated metal and opal acrylic diffusers. An excellent choice for lobbys, hallways, restaurants and public spaces.

Meeting A.D.A. requirements, **Urania** is a pendant mounted, triple stem, indirect luminaire set in a spun round housing with a flat disk placed 2" below the shade to illuminate the shade's underside. This ceiling suspended unit is an effective solution to the uplighting needs of large commercial spaces.

Sun is an elegant lighting accent for wall spaces in commercial, hospitality and residential settings. This energy-efficient luminaire works effectively when arranged in a row or in groups.

LUXO



For Additional Information and Literature Contact:

Tony DeLaurentis

Luxo Corporation

36 Midland Avenue, Port Chester, NY 10573

914-937-4433 fax: 914-937-7016.

Louis Poulsen, A Name Synonymous with Quality Lighting

Our product philosophy is based on creating light for a given purpose and is part of the fixtures' unique shape and form.

Since 1924, Louis Poulsen has collaborated with architects and designers to create lighting solutions. In that time, we have developed an extensive line of standard interior and exterior architectural lighting fixtures, as well as the ability of creating custom products.

Our families of fixtures offer a broad range of applications to match interior and exterior use:

Interior. Available in surface, pendant, wall and recessed versions, our fixtures have many options in size and light source. Finishes such as copper, stainless steel, galvanized steel, or paint-

ed complete the design.

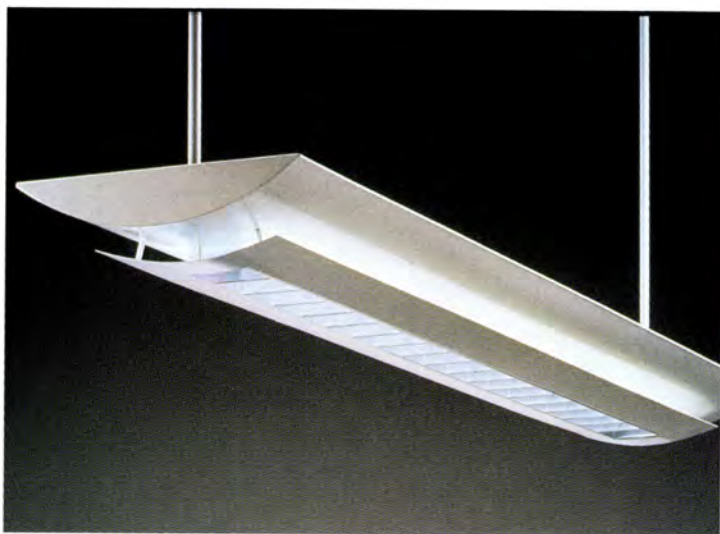
Exterior. Available as post top and wall mounted, as well as walkway and bollard. Fixtures can be had in a variety of natural metal finishes such as copper, galvanized steel, corten steel, and painted finishes. Optional light sources can be selected. Raw materials create a unique weathered appearance, keeping our fixtures in synch with nature.

Custom. When a standard product does not meet your design criteria and a unique solution is required, custom design can be part of the solution. Products available to meet exacting specifications constructed of exotic metals and molded glass. Custom colors are also available as an option to integrate with a project's color scheme or to enhance a project's architecture

with colorful accents.

Photometric reports are available for the entire product line. In-house technical personnel are also standing by to assist you.

louis poulsen



Free Literature:

For generations, the name Louis Poulsen has been synonymous with quality lighting — standard products in light and architecture from a planned illumination standpoint.

To obtain a copy of our colorful and exciting complete catalog, simply contact one of the Louis Poulsen offices shown at the right.

For Additional Information and Literature Contact:

Poulsen Lighting, Inc.

5407 NW 163 St., Miami, FL 33014
1-800-342-2310

ALTO COLORES . . . A Slim Silhouette from Lightron of Cornwall, Inc.

The slim silhouette — less than 2-1/2" — of the Alto Colores system, inspires freedom of design by creating high levels of glare free indirect lighting and interior space definition.

An outstanding choice, with the added feature of color inserts, adds further visual impact with no additional energy consumption. Alto Colores can be specified as individually suspended units over work areas, or they can be combined to form patterns that create a suspended platform of design and color, completely shielding the electronically ballasted 32W T-8 lamps from view. Alto Colores is an appropriate choice for areas where VDT quality of light is a prerequisite. High VCP's pro-

mote viewing comfort and add to the drama of the space being illuminated.

Construction. The visual structure is manufactured of 20-gauge CRS and includes invisibly welded ends for a perfect appearance. The interior cavity conceals two broad beam reflectors of specular aluminum.

Most Alto Colores series will be aircraft cable suspended, and in these instances are equipped with a cable adjusting mechanism that provides for easy installation, and precise vertical alignment. Color inserts of blue, green, clear, or red are 100% acrylic and may be specified as one color per module, or combined as desired, to form interesting color combinations.

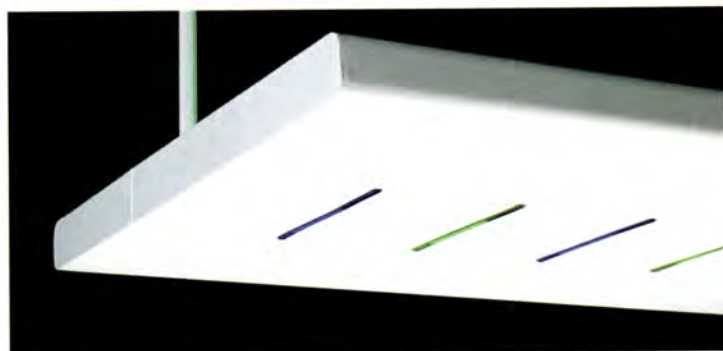
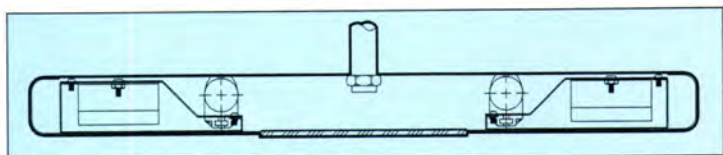
Electrical. All units include low harmonic electronic ballasts and unbreakable polycarbon-

ate sockets that lock the lamp positively in place (T-8 versions only). Units are UL listed and IBEW Union made.

Finish. All metal surfaces are bonderized to improve paint adhesion and rust resistance. Then they are electrostatically powder coated and baked for maximum durability.

Options. Fusing, emergency battery pack, plug thru wiring, solid state electronic ballast, custom colors, and white or black coil cord are available.

LIGHTRON



Free Literature

For Additional Information and Literature Contact:

Barry White
Lightron of Cornwall, Inc.
65 River Road, New Windsor, NY 12553
914-562-5500 fax: 914-562-3082

TRU-AIM® Low Voltage Halogen Reflector Lamps

A wide range of dramatic lighting effects is available with OSRAM SYLVANIA'S TRU-AIM halogen systems.

The SYLVANIA TRU-AIM family of halogen MR 16 and MR 11 reflector lamps provides extremely compact, highly directional light sources with the industry's widest variety of sizes, wattages, and beam spreads. And TRU-AIM lamps are the only low voltage halogen lighting systems to feature a choice of colors and reflector technologies.

And our TRU-AIM Brilliant Lamp has a new faceted reflector design, axial filament and individual alignment during production which means an exceptionally smooth beam pattern with very little wasted spill light.

Applications. TRU-AIM lamps allow designers

and lighting specifiers to use low voltage halogen lighting in virtually any situation. Available in two sizes (MR 16 and MR 11), each features a broad range of wattages and beam spreads. Three TRU-AIM configurations feature dichroic reflectors that transmit most of the lamp's heat backward, thus reducing the heat in the beam by approximately two-thirds. And the innovative dichroic reflector technology in TRU-AIM MR 16 BICOLOR lamps allows designers to literally "paint with light." Consider these other valuable and money-saving features:

- An improved reflector design and the use of axial filaments yield up to 33% greater center beam candle power.
- Chromated foils in 75 watt lamps increase pinch temperature limits by 14%.

- Platinum plated connection pins provide secure mechanical contact and prevent corrosion.
- Compared to conventional incandescent PAR lamps, TRU-AIM lamps use up to 70% less energy . . . and produce up to 50% more light.
- And, depending on configuration, they have an average rated service life of up to 3,500 hours.

TRU-AIM lamps the first choice of innovative lighting designers, architects, interior designers, and electrical contractors.

**OSRAM
SYLVANIA**

Technology Brought to Light



Free Literature:

For more details, send for the latest TRU-AIM® Brilliant Lamps information and TRU-AIM Halogen Accent Lighting Guide. Colorfully illustrated and informative, this Guide also provides ordering information and precise product descriptions. Contact: Karen Albright at 800-453-1506 or fax 800-453-1507

For Additional Information:

Steve Meek
OSRAM SYLVANIA, INC.
100 Endicott Street, Danvers, MA 01923
508-777-1900

MIKADO Low Voltage, Halogen Track System

MIKADO: Now a complete track system for increased performance and flexibility of application from Artemide Litech.

Through major design, technical and engineering changes, designer F.A. Porsche and Artemide have overcome all the limitations of the system introduced three years ago. Through the Artemide/Porsche team efforts, the Mikado has evolved into a complete low voltage, halogen track system, while preserving the unique features of design that have merited this product design awards and great sales success. The major advantages of the new Mikado Track over the previously introduced system are:

- Positioning of spotlights anywhere on the conductor profile

- Quick and easy snap on and off spotlight adaptor
- New rod-extended spotlights
- Flexibility of installation with remote transformer or canopy incorporated transformer

MIKADO: Complemented by Mikado Suspension & Mikado Ceiling/Wall.

The Mikado system continues to be complemented by ceiling, wall and suspension single fixtures to fill the particular application needs a track system can't. For added flexibility of application the Mikado ceiling/wall single fixture is now available for remote transformer or canopy incorporated transformer installation.

The track is extruded aluminum, available anodized in black, grey, red, or blue.

The spotlights, of die cast aluminum with metallic lacquer grey finish, are available in two

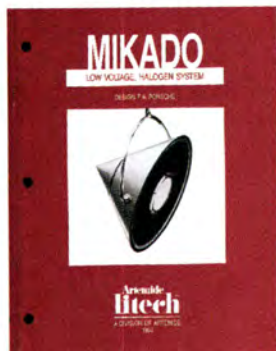
diameter sizes: 12cm (4-3/4") and 16cm (6-1/4").

Chrome extension rods of 30cm (11-3/4") and 60cm (23-5/8") are also available.

The lighting: Spotlight 12 (4-3/4" d) — max 1x75W/12V, halogen MR 16 lensed. Spotlight 16 (6-1/4" d) — max 1x75W/12V, halogen MR 16 lensed.

Accessories include an anti-dazzle ring or an adjustable directional baffle.

Artemide
litech



Free Literature:

This fully illustrated catalog of Mikado Systems provides complete details for specifying and ordering, as well as information regarding suggested applications and accessories.

Call Doreen Gebbia, 516-694-9292, or fax 516-694-9275.

For Additional Information:

Guido Buratto, V.P. Marketing
Artemide
1980 New Highway, Farmingdale, NY 11735
516-694-9292 fax 516-694-9275

Lamps — Conventionally and Unconventionally Shaded

In the midst of the great comeback of the shade lamp, Sidecar, a division of Artemide, has presented two exciting versions: the MILO Series — unconventionally shaded . . . and the ITACA Series — shaded in the conventional manner.

MILO, of course, had to be of unconventional design and construction, in keeping with the spirit of originality and innovation that distinguishes all Sidecar products.

If you examine MILO closely in all its details you'll realize that the only conventional element is the topology of the lamp as the source of inspiration.

The MILO design provides a floor lamp that

in size and form makes a definite statement, while offering the perfect soft, diffused and pleasing light so typical of the shade lamp. Plus, extra "indirect" light performance, thanks to the "flipped" (upside down) diffuser.

The result: a series of handsome portable lamps providing diffused incandescent lighting. Available in three versions: floor, table, and bedside.

Structured in metal with metallic grey lacquer finish. The shade diffuser is in opaline white self-extinguishing PVC material with silkscreened design in white, grey, or terra cotta colors.

Now, in response to numerous requests, Sidecar has developed another series of shaded lamps with a traditional (conventional) design approach . . . adaptable to a broader range of

decorator styles.

ITACA — a simple, clean and elegant body structure in solid steel, with a rich brushed nickel plating finish or charcoal grey lacquer finish. ITACA comes with a conventionally shaped shade/diffuser in PVC material — available in white or stunning tones of red, green, and mauve. Three versions are available: bedside table, table, and floor.



Free Literature:

MILO and ITACA full-color brochures provide specifications, colors, and suggested list prices. For a copy of each, call Doreen Gebbia, 516-694-9292, or fax 516-694-9275.

For Additional Information

Guido Buratto, V.P. Marketing
Artemide
1980 New Highway, Farmingdale, NY 11735
516-694-9292 fax 516-694-9275

A Dance of Glass and Crystals

The new collection of glass and crystal lamps from Artemide is called "MILANO-TORINO" not only because the name has the flavor of a fable but because it is the product of collaboration between the Milanese lighting company and two Torinese (from Turin) architects, Toni Cordero and Pietro Derossi.

The collaboration began one day when Ernesto Gismondi, president and founder of Artemide, happened into the Kenzo store designed by Toni Cordero while passing along the Via del Babuino in Rome. Gismondi fell in love with Cordero's work, and what struck him most were the ceiling lamps.

"I loved them and I asked at once whose they were. I've since gotten to know Toni Cordero, a very splendid and human person who is willing to collaborate — yet at the right moment knows how to utilize his point of view as the designer/the artist."

The theme was set: to design some lamps with industrial glass, both ground and in cut pieces. The result was the exciting MILANO-TORINO Collection . . . now expanded to include three additional designs:

ILIONE — a ceiling lamp for indirect lighting. It is framed in chromed metal and sparkles with beveled crystal drops and colored cathedral cut glass. ILIONE has a depth of 21-3/4" and a diameter of 27-1/2".

AULIDE 65 — (a larger version of the AULIDE

55) is a suspension lamp for direct lighting. The frame is chromed metal with colored crystal drops and beveled gems. The AULIDE 65 has a depth of 58-1/2" and a diameter of 25-1/2".

OSIRIDE WALL — a wall lamp for indirect and direct diffused lighting. The frame is chromed metal with colored crystal drops. Diffuser in white, flame resistant textured polyester. The width of the fixture is 14-1/4" and protrudes 9-1/2" from the wall.

**MILANO.
TORINO**
collection by
Artemide



Free Literature:

Send for your copy of the colorful MILANO-TORINO catalog, complete with diagrammatic drawings and sizes.

Or call Doreen Gebbia at 516-694-9292, or Fax 516-694-9275.

For Additional Information:

Guido Buratto, V.P. Marketing
Artemide
1980 New Highway, Farmingdale, NY 11735
516-694-9292 fax 516-694-9275

Ron Rezek Designs for Linear Fluorescent

Ron Rezek Lighting has recently introduced a wide selection of products based on the energy saving T-8 fluorescent lamps. The designs vary from the simple, economic Basic Strip and Zimmer models to the more decorative Flute and Doric Lights.

They are intended to replace incandescent sources in such applications as bathroom and hallway lighting. The T-8 lamp, when combined with an electronic ballast, saves 40% of the energy of a standard fluorescent and more than 500% of the energy cost of an incandescent bulb. They also last 10,000 hrs. — or at least ten times the life of an incandescent product. The savings in energy, relamping, and in lamp theft make these products

very attractive to the institutional and hospitality designers and specifiers.

The Basic Strip is stocked in two lengths (24" and 36"), and two finishes (clear anodized aluminum with chrome ends, and white with white ends).

The Zimmer is a sturdy strip light made in 24", 36", and 48" lengths, and either all white or clear anodized aluminum. It is designed to be ganged for a continuous run.

The Doric is intended specifically for use with a bath mirror. The design is asymmetric so that the lamps point at your face. These fixtures can be used on both sides pointing inward or, above a mirror pointing down. We recommend using 3000K lamps with these in bath applications to give the most flattering skin tones. They are stocked in

white or aluminum, but can be custom finished in a great variety of anodized or painted finishes.

The Flute is the answer if a diffused fluorescent is preferable. This design has proved itself with installations in many hotels around the world over the last three years. The end caps are produced in two styles, the rounded one shown and a squared version, and in three finishes: polished brass, polished chrome, and white. The Flute is available in 14", 26", 39", and 50" lengths, with either one or two lamps.

RON REZEK

distributed by

Artemide



Free Literature:

A detailed and handsomely illustrated 64-page catalog provides information on product applications and schematic details.

For a copy contact: Doreen Gebbia at 516-694-9292 or fax 516-694-9275.

For Additional Information and Literature Contact:

Guido Buratto, V.P. Marketing
Artemide
1980 New Highway, Farmingdale, NY 11735
516-694-9292 fax 516-694-9275



Lytecaster 1102T Low Profile Fixture — From Lightolier

Lytecaster downlights perform four basic lighting functions: provide general/ambient room illumination; highlight walls by "washing" or grazing; accent specific objects/architectural features; or illuminate areas where tasks are performed. Effective downlighting generally combines these elements in an unobtrusive array of fixtures.

Lytecaster downlights meet the need for efficient and well controlled lighting in residential and commercial applications. They offer the broadest choice in fixture appearance and performance at a moderate price.

Lytecaster downlights consist of **Frame-In-Kits** and **Reflector Trims**. The **Frame-In-Kit** provides mounting and electrical hardware. Each kit is designed for a specific light source and installation conditions, includ-

ing: tile ceilings and sheetrock, sloped ceilings, insulated (Ic) ceiling and airseal ceiling requirements, existing ceiling remodeling, bath and spa conditions, and applications requiring decorative attachments to the basic downlight optics.

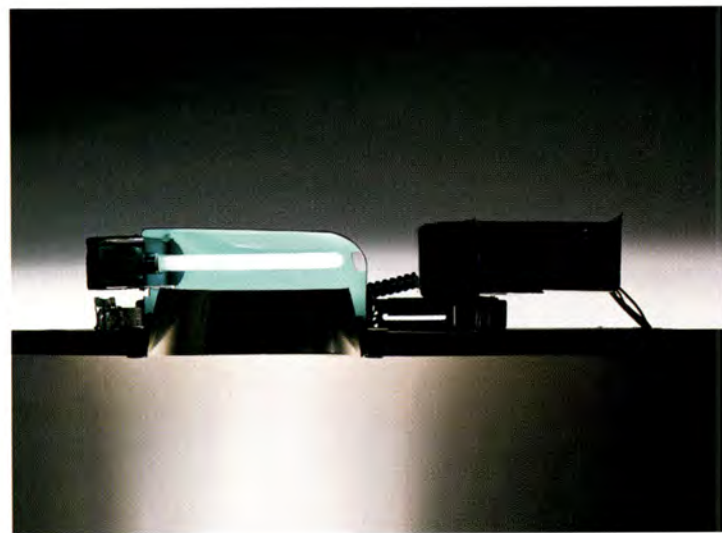
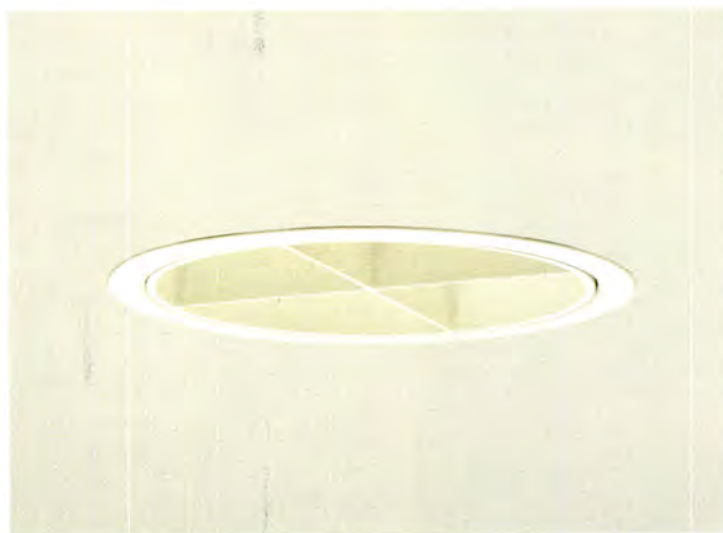
Reflector trims deliver the lighting effects: general lighting, wall washing, and accent lighting. Interchangeability and a wide selection of optics and trim finials assure proper lighting and full integration to the interior architectural design scheme.

1102T low profile fixtures offer a wide variety of trim detail and lighting performance in a housing design that installs in less than 4 inches of ceiling space: allowing the use of recessed downlights where it was never possible before.

1102T trims include downlight and wall wash

optics, lensed downlights, and a unique cast cross-baffle, all designed in a minimal 6 inch aperture size range. Using two 13 watt twin tube lamps makes the **1102T** family inexpensive to lamp and operate, easily replacing a 100 watt incandescent fixture and saving 66% of the energy consumed. The **1102T** series provides just some of the over 50 energy smart compact fluorescent downlighting solutions in the Lytecaster line.

LIGHTOLIER®



Free Literature:

For a detailed, handsomely illustrated 64 page catalog containing photographs, drawings and specifications call Nina Aneziz, 508-679-8131 fax: 508-674-4710

For Additional Information and Literature Contact:

Nina Aneziz
Lightolier
631 Airport Road, Fall River, MA
508-679-8131
fax: 508-674-4710

Lightolier Introduces ProSpec

... A Revolutionary New Modular Recessed Downlighting System

ProSpec permits lighting designers to precisely control shape, direction, intensity, color and texture of the downlight that is emitted.

A uniquely-designed modular metal housing accommodates any of twelve interchangeable light sources — in either line or low voltage — for accent lighting and wall washing. Modular, snap-in plug connectors allow rapid lamp or transformer changes, without use of tools, and without disturbing the fixture. A patented, modular, die-cast insert secures the lamp and provides up to 45° adjustability of the light — yet maintains perfect lamp positioning at the center of the fixture's opening.

Lockable cam-action levers control the pan and tilt of light. An integral rack positioned in front of the light source holds multiple ProSpec accessories for modifying the quality and quantity of light — including louvers, hoods, light reduction screens, spread lenses, diffusion filters and color filters. All snap into the rack quickly, without tools.

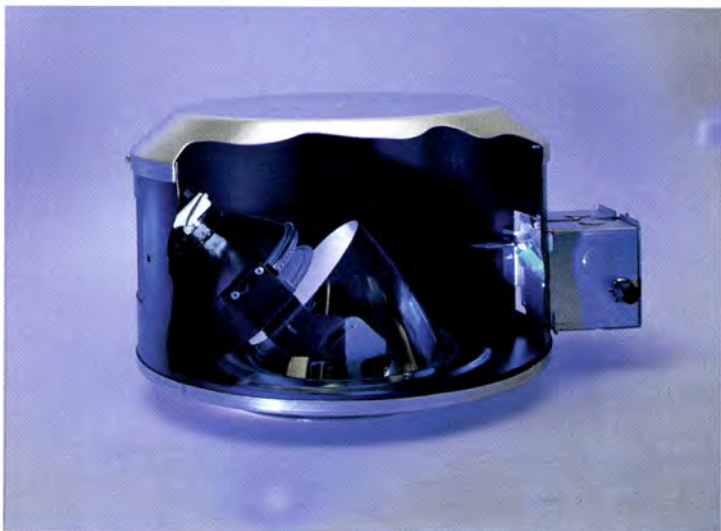
The Premium Model exceeds specifications of all fixed or multi-sourced competing units. It has lamp and optic-type portability, media accessories, and operates with an increased number of sources. An extension of the **ProSpec** line provides similar features to allow dual function of housings for PAR 46 and PAR 56 line and low voltage lamps. Premium **ProSpec** allows earlier closings of ceilings and later source/type

determination, making it well suited for fast-track projects.

ProSpec is UL-listed for damp locations and can be inspected from below without removing the housing. Finishes include clear, gold and black in polished self-flange, painted white self-flange and an optional flush version.

In addition to **ProSpec**, Lightolier offers a new line of standard recessed adjustables that meet or exceed the specifications of all fixed-source competing units, and operates with a simplified range of fixed sources that include PAR 38, 30, 36 and MR-16 lamps.

LIGHTOLIER®



Free Literature:

Information about Lightolier's ProSpec System is available from authorized Lightolier dealers and representatives in major cities nationwide, or directly from Julie Jacques, 508-679-8131 Fax: 508-674-4710

For Additional Information and Literature Contact: Julie Jacques

Lightolier, 631 Airport Road, Fall River, MA 02720
508-679-8131 Fax: 508-674-4710

Lyteflood: New Energy-Efficient Compact Fluorescent Track Lighting System From Lightolier

Lyteflood — is a track lighting system designed specifically to work with a range of energy-efficient compact fluorescent light sources. Part of the Lytespan family of track lighting, Lyteflood units deliver high light output without glare or "spillover."

Lyteflood "Scoop 13" uses two 13 watt quad tube fluorescent lamps, contained in a small scale "scoop" shaped housing. The fixture's optical system emits a round beam of light, comparable to a 100-watt flood lamp — at 65% less energy. The quad tubes are set deep within the reflector, concealing them from view to prevent glare or flashback common to overhead fixture designs.

Designed-in air circulation vents control lamp temperature and extend lamp life. A compact 7- $\frac{1}{8}$ " deep, and only 6- $\frac{1}{2}$ " in diameter, **Scoop 13** is available in matte white or black finishes and has a wide range of horizontal and vertical adjustment.

Lightflood L is a thin-profile tubular shaped compact fluorescent fixture that mounts unobtrusively, close to the track, and integrates easily into any space design. Highly energy efficient compact fluorescent lamps perform exceptionally well in flood lighting and wall washing applications. They are also ideal for merchandising and retrofit installations. **Lyteflood L** fixtures are manufactured from die-cast aluminum extrusions with integral ballast housing. Parabolic louvers direct the light flow. Ideal for smaller scale

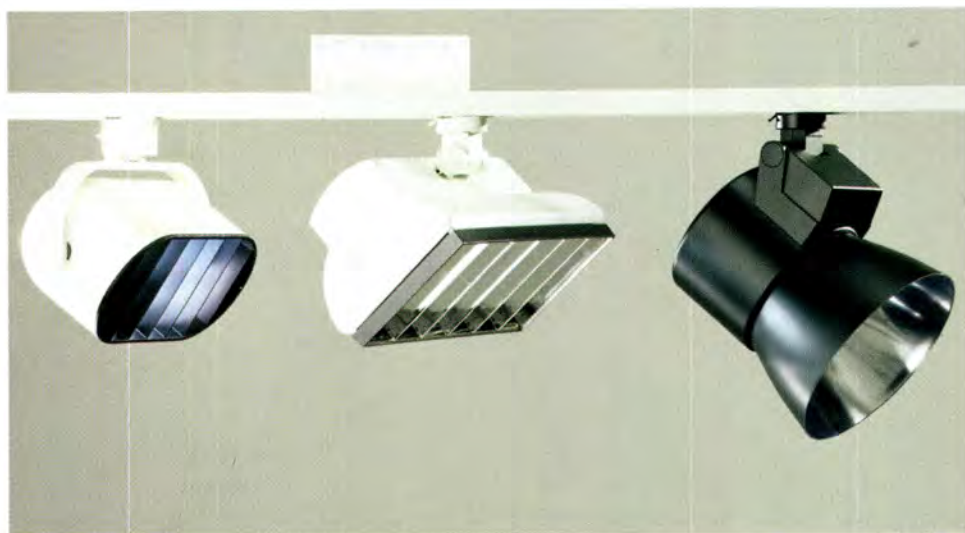
spaces or areas with low to medium ceilings.

Lyteflood L is offered in three distinct lampings and lengths:

Lyteflood L 18 employs two 18-watt twin compact fluorescent tubes, to produce light comparable to a 100-watt incandescent, at an energy savings of 50%. **L18** measures 5" deep x 4 $\frac{7}{8}$ " wide x 12 $\frac{1}{4}$ " long, and is adjustable both horizontally and vertically.

Lyteflood L 24 uses two 24-watt twin compact fluorescent tubes, to produce light comparable to a 150-watt incandescent, at an energy savings of 56%. **L24** measures 5" deep x 4 $\frac{7}{8}$ " x 14 $\frac{1}{4}$ " long, and is adjustable both horizontally and vertically.

LIGHTOLIER®



Free Literature:

Information about Lightolier's new Lyteflood Compact Fluorescent Track Lighting is available from authorized Lightolier dealers and representatives in major cities nationwide, or directly from Michelle Morin, Lightolier, 631 Airport Road, Fall River, MA 02720, 508-679-8131 Fax: 508-674-471

For Additional Information and Literature Contact:

Michelle Morin
Lightolier
631 Airport Road, Fall River, MA 02720
508-679-8131
fax: 508-674-4710

Calculite® Compact Fluorescent Downlighting

The state-of-the-art family of compact fluorescent luminaires.

Compact fluorescent lamps have proven to be remarkably successful replacement for traditional incandescent sources. They save 50-60% of the energy consumed by comparable incandescent downlights, last more than ten times as long, enjoy excellent color — and color stability — and blend well with virtually all interior light sources. Nevertheless, designers have had to accept inefficient fixtures, iridescent reflectors, poor power quality, and a limited range of fixtures.

Now that has changed. Lightolier has redefined compact fluorescent downlighting in four important areas:

- Advanced optical and thermal engineering

- Iridescent-free reflective finishing
- PowerSpec electronic ballasts
- Increased fixture selection

For optimum performance, compact fluorescent downlights must control both lamp output and lamp temperature. Lightolier configures the optics of **Calculite** Compact Fluorescents so that light from the lamp efficiently exits the fixture.

Lightolier then contours the reflectors so the visual cut-off to the lamp equals the optical cut-off to the lamp image (typically from 45° to 55°) for optimal visual comfort. **Calculite** downlights reduce heat buildup and increase light output by 4-8%. And **Calculite** is engineered for problem-free installation and maintenance.

Lightolier's IF® (Irrescence Free) Process also eliminates iridescence without compromising fix-

ture performance or appearance. **Calculite** offers a variety of standard and optional finishes including Champagne Gold, Black, and Multi-groove, as well as Pewter, Architectural Bronze and semi-diffused clear on a made-to-order basis.

Lightolier's **PowerSpec™** Electronic Ballast also gives **Calculite** downlights a decided edge in performance, user satisfaction, and quality. **PowerSpec** saves up to 23% of the energy consumed by a high quality HPF magnetic system . . . and delivers equal or greater light output.

LIGHTOLIER®



Free Literature:

Complete information is available on Lightolier's **Calculite** and **PowerSpec** by simply asking for a copy of our catalog which includes detail drawings, photographs, and product spec sheets that will provide all the information you need.

Call Julie Jacques at 508-679-8131, or fax 508-674-4710.

For Additional Information and Literature Contact:

Julie Jacques

Lightolier

631 Airport Road, Fall River, MA 02720

508-679-8131 fax: 508-674-4710



Lightolier's Energy Smart Wall and Corridor Lighting (ADA Conforming)

Lightolier's Energy Smart Wall and Corridor Lighting offers the most complete assortment of slim profile wall sconces available. All designed to meet ADA requirements.

Meeting all the requirements of The American With Disabilities Act, Lightolier offers the broadest range of light sources and electrical options possible.

- Innovative and contemporary dimmable incandescent light sources create mood and atmosphere.
- Compact fluorescent lamps provide superior energy efficiency — with savings up to 60% and 10 times longer life.
- And for state-of-the-art efficiency and performance, **Lightolier's PowerSpec™ Electronic Ballasts** are available.

PowerSpec saves over 20% of the energy consumed by a high quality, HPF magnetic system and delivers equal or greater light output. With **PowerSpec**, compact fluorescent lamps start smoothly and annoying restrikes are substantially eliminated. **PowerSpec** also makes lamp flicker, that commonly occurs in fluorescents driven by magnetic ballasts, virtually undetectable, and **PowerSpec** is noise free, making for a healthier work or living environment.

Lightolier's choice of styles and materials also represents a broad range of applications, from strictly utilitarian to executive suite: rugged **polycarbonate** for outdoor public pathways; economical **acrylic** for back stair wells; decorative **metal** for hotel corridors; luminous **glass or alabaster** for private offices or residential uses.

Other product features include the broadest assortment of ADA compliant wall brackets. Incandescent or fluorescent lamps. Vertical or horizontal mounting to wall. Top and bottom shielding for comfortable viewing from any angle. Damp or wet location standards (except emergency battery pack option). Photometrics available. Get complete details regarding Energy Smart Wall and Corridor Lighting today.

LIGHTOLIER®



Free Literature:

For a complete 24-page catalog of styles, specs and ordering information for Lightolier's Energy Smart Wall and Corridor Lighting call Ken McKenzie at 508-679-8131 Fax: 508-674-4710.

For Additional Information and Literature Contact:

Ken McKenzie
Lightolier
631 Airport Road, Fall River, MA 02720
508-679-8131

Lightolier's Comprehensive Product Selection Guide

...Your personal desktop catalog of Lightolier fixtures and controls.

The guide serves design professionals, electrical contractors, lighting distributors, and anyone selecting lighting for residential, commercial or institutional applications. It describes all **Lightolier Products** with section drawings, dimensions, and lamping information; discussions throughout the guide provide application assistance. Lightolier thinks you will find it your single most useful lighting catalog.

The comprehensive Product Selection Guide includes over 4,000 products, the broadest range of indoor lighting in one book. Reflecting Lightolier's continuing commitment to innovation, about a third of these were introduced during just

the past three years. Among the recent introductions you will find in the Guide are over a dozen **recognized by the Progress Report of the IES and industrial design competitions.**

Lightolier's product development strategy focuses on lighting that is Energy Smart, Vision Smart, and User Friendly. In the Guide, you will find the following brand new products catalogued for the first time:

- **ProSpec Calculites** — A completely new approach to recessed accent lighting
- **Sof-Tech** — Elegant, low-profile, and easy-to-handle Lytespots
- **Vision Smart Parabolics** — Advanced recessed lighting for VDT users meeting IES preferred standards.

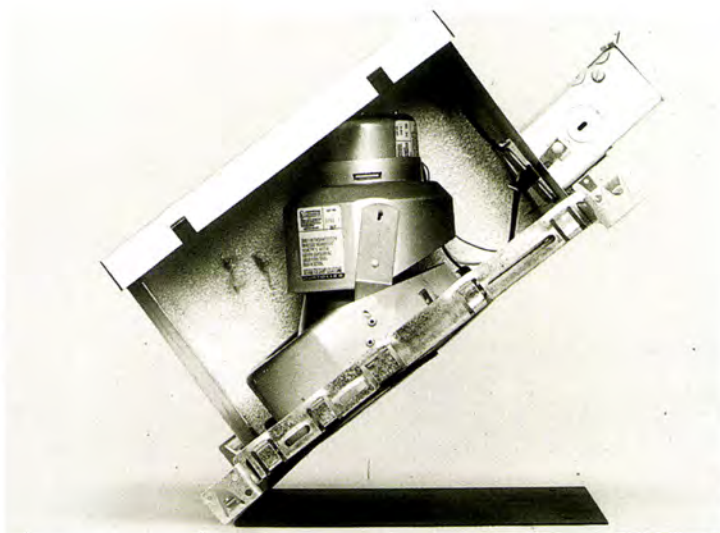
• **PowerSpec HDF** — Dimming ballasts and controls for linear and compact fluorescent lamps.

• **Multi-Set** — Wallbox dimmers and masters that provide economical 5-scene control

...And GENESYS, Lightolier's lighting design PC-work station, makes working with Lightolier's products (or products made by other manufacturers) even easier.

Through concentrated effort, Lightolier has achieved recognition for the service provided on its core products. That service includes reliable and responsive shipment, expeditious post-order follow-up, and thoughtful information support. And, all Lightolier products are backed by a three-year warranty, the best of its kind.

LIGHTOLIER®



Free Literature:

Send for your copy of Lightolier's Comprehensive Product Selection Guide by calling John Nadon, 508-679-8131 Fax 508-674-4710.

For Additional Information and Literature Contact:

John Nadon
Lightolier
631 Airport Road, Fall River, MA 02720
508-679-8131 Fax: 508-674-4710

Lightoliers Energy Lytespread I/D Vision Smart Lighting for VDTs

VisionSmart means effective lighting for people using computers

in their everyday work and study. Since such activities usually involve looking at both VDTs and paper, effective lighting must eliminate overhead glare, shadows on the working surface, and veiling reflections in both the VDT and paper.

Good indirect lighting meets these requirements and provides an expansive soothing effect. However, some find totally indirect lighting a bit dull, like an overcast sky, when there are no highlights. Adding a direct component of the lighting usually produces a more pleasant environment. The direct illumination enhances form and texture, creates subtle highlights and stimulates visual interest.

To be ideally suited for the effective lighting

of VDT and paper tasks, a **VisionSmart Indirect/Direct luminaire should (1) spread the light evenly**, to avoid excessive contrast in ceiling brightness, **(2) control the direct light**, to avoid reflections in the VDT screen, **(3) deliver sufficient, but not excessive, illumination**, and **(4) permit wide spacing**, to achieve a low power density and **be Energy Smart**.

Lytespread I/D meets all these requirements. Its optical system "stacks" two T8 lamps vertically, minimizing the brightness immediately above and below. The upper reflector system directs light across the ceiling for maximum spread while the parabolic louver at the bottom provides the necessary downward beam control.

So you see, Lytespread I/D is

both VisionSmart and EnergySmart.

So get smart. Get complete details regarding Lytespread I/D today.

LIGHTOLIER®



Free Literature:

For an informative brochure containing illustrations, specs and ordering information regarding all Lytespread I/D styles and options, call John Nadon, 508-679-8131 Fax: 508-674-4710.

For Additional Information Contact:

John Nadon

Lightolier, 631 Airport Road, Fall River, MA 02720
508-679-8131 Fax: 508-674-4710

PRIMO LUCE . . . Potent Indirect Lighting from Lightron of Cornwall, Inc.

Accompanying the soft contours of the Primo Luce Indirect Series 010 is a practical lighting choice.

The perforated curved facia provides a smooth visual transition between ceiling and luminary. The interior of the lamp chamber is designed with a high transmission acrylic liner, producing a soft downlight effect, contributing further visual character to the already well-defined fixture.

Primo Luce is available in biaxial and T-8 designs. Luminaires are matched in length accordingly. While the design of this luminaire is coherent, units work equally well individually or continuously installed. For heightened visual interest, acrylic liners in blue, green, red, or clear may be specified.

Construction. The visual structure is produced of 16-gauge CRS. The ends are perforated, and invisibly seam welded for a perfect appearance. Most Primo Luce products will be aircraft cable suspended.

Electrical. All units include low harmonic electronic ballasts. Also included are unbreakable polycarbonate sockets that lock the lamp positively in place. (T-8 versions only). Units are UL listed and IBEW Union made.

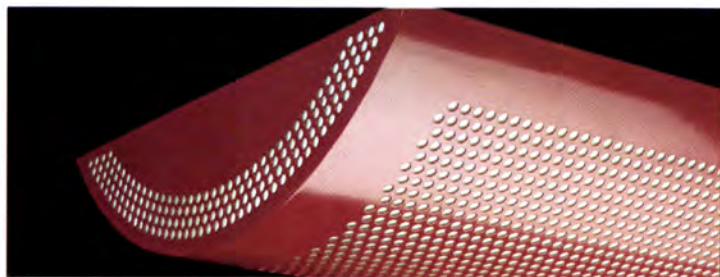
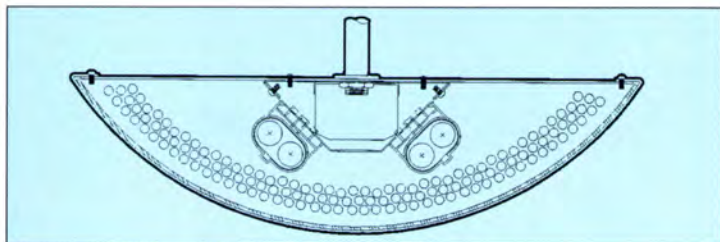
Finish. All metal surfaces are bonderized to improve paint adhesion and rust resistance. Then they are electrostatically powder coated and baked for maximum durability. Special colors are available at additional cost.

Options. Fusing, emergency battery pack, custom colors, red, blue, or green liner, white or

black coil cord, and plug thru wiring are available.

LIGHTRON

of Cornwall, Inc.



Free Literature

For Additional Information and Literature Contact:

Barry White

Lightron of Cornwall, Inc.
65 River Road, New Windsor, NY 12553
914-562-5500 fax: 914-562-3082

Downlight + Spotlight = Downspot

Designed by Fabio Reggiani, Downspot is a series of fully adjustable lighting fixtures available in four sizes to offer the widest variety of lighting choices. The fixture is recessed, but its unique spotlight effect, which can light an entire wall as well as part of a ceiling, render it appropriate for application in museums, art galleries and public areas.

Downspot is constructed of die-cast aluminum and includes the following special features: pre-finished aluminum ceiling trim; triple ventilation system; MR low voltage halogen lamp with dichroic reflector and POLYBLOK, a unique multi-

functional retaining and ventilation system.

Downspots are fully adjustable, from vertical 0 degrees to 60 degrees and horizontal 0 degrees to 356 degrees. They are available with three accessories: egg crate louver; bias cut glare shield and individually adjustable barn doors. Downspots are available in several finishes: white, black, graphite, 24K gold plated, chrome and polished brass.

They are UL listed up to 250 watts, and are sized to accommodate the following lamps; MR-11 and MR-16 in low voltages from 20 watts to 75 watts; the popular low voltage Par Lamps; Super Spot; Quartz Halogen; High Pressure Sodium and Double-Ended Metal Halide (HQI).



Free Literature:

Reggiani is the international resource for outstanding design in engineered lighting products for low voltage, HID, compact fluorescent and halogen sources. For a copy of Reggiani's complete catalog — including Downspot — call Anne Viederman, 212-421-0400, Fax: 212-838-8517.

For Additional Information and Literature Contact:

Babi Sommer
Reggiani Light Gallery,
800-A Fifth Avenue, New York, NY 10021,
212-421-0400 Fax: 212-838-8517

From Reggiani — New Recessed Downlights

Super Techne is a new recessed downlight group combining today's high efficiency requirements with design integrity.

A faceted metalized polycarbonate reflector with a coating which exceeds 90% reflectivity yields greater efficiency. When illuminated, the reflector is visually comfortable and has zero iridescence. A protective clear coating allows for easy maintenance.

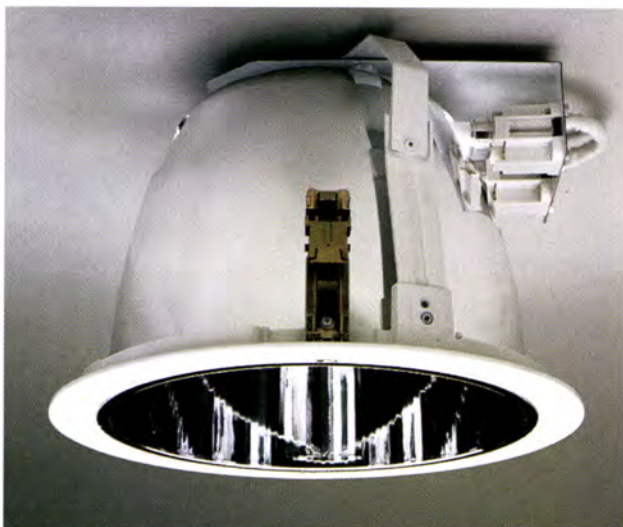
Super Techne is offered with a choice of reflectors to accommodate varying plenum depths and light distribution requirements. The compact reflector is available for retrofit applications and where depth restrictions occur. Most of the housings for this reflector are as shallow as 3 5/8".

Super Techne fixtures with compact reflectors are provided with anti-glare protection lenses in a Polyblock™ retention ring. Another option is the larger low-brightness reflector with a recessed depth of 8". This size is ideal for use in applications where space permits and glare control is mandated.

Mollablock™ is a Reggiani patented mechanical fixture interior device which allows for easy ceiling installation. It snaps into a locked position against the ceiling plane. The strap will adjust from 0 to 1 3/8" of ceiling thickness.

Super Techne is currently available in several aperture sizes for compact fluorescent sources ranging from 5 watts to 2 x 26 watts and including the TC-DD lamps, linear quartz halogen and HID sources are also available.

World acclaimed Murano glass discs accessorize and add decorative possibilities to the **Super Techne** group. They are available in three diameters and four different patterns. Crystal, Leaf, Linear, and Bi-color. Fixture finishes are in standard white, graphite, or black powder paint.



Free Literature:

For a portfolio of illustrated product sheets on Reggiani's Super Techne, including technical drawings, specs, and ordering information, call Anne Viederman at 212-421-0400 Fax: 212-838-8517

For Additional Information and Literature Contact: Babi Sommer

Reggiani Light Gallery,
800-A Fifth Avenue, New York, NY 10021,
212-421-0400 Fax: 212-838-8517

EMPORIO PRINCIPE from Lightron of Cornwall ... Conceived to Define the Space it Illuminates

The pleasing design of Emporio Principé is a versatile and bold lighting choice. Indirect, with vibrant color inserts, it adds visual drama to interior spaces.

Emporio Principé products are designed to be installed as either individual or combined units. When used in combination, the flexible fluted coupling easily follows both straight and radius configurations.

Color inserts add a heightened dimension to the design possibilities available in this dramatic series of luminaires. Red, green, blue, or crystal clear are available, and may be used monochromatically or combined to form interesting visual effects.

The latest lamp and ballast technology is

offered comprehensively in the Emporio Principé series. Biax and T8 lamps are featured for maximum performance.

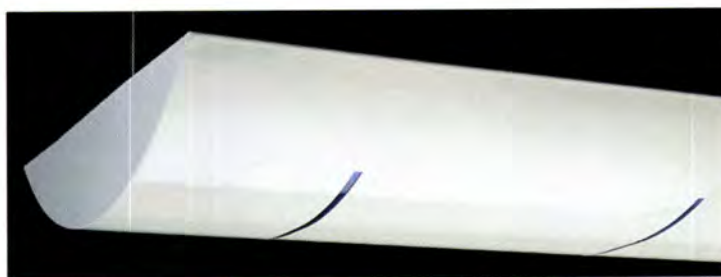
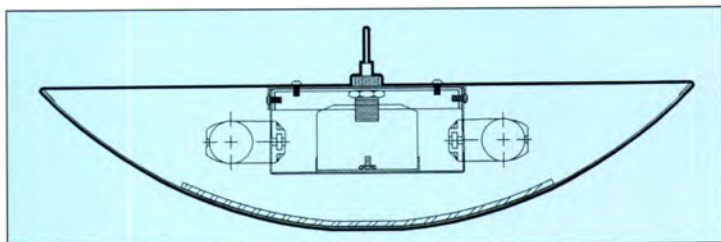
Construction. The housing and ballast channel are fabricated from 20-gauge steel. Color inserts are of .125" thick acrylic with polished edges.

Electrical. All fixtures are supplied with solid state electronic ballasts. Units are UL listed suitable for damp locations and IBEW union made.

Finish. All metal surfaces are bonderized to improve paint adhesion and rust resistance. Then they are electrostatically powder coated and baked for maximum durability.

Options. Fusing, emergency battery pack, custom colors, white coil cord, plug thru wiring, and connectors are available.

LIGHTRON



Free Literature

For Additional Information and Literature Contact:

Barry White
Lightron of Cornwall, Inc.
65 River Road, New Windsor, NY 12553
914-562-5500 fax: 914-562-3082

RCII

The New Generation In Direct/Indirect Lighting

RCII is the evolution of a lighting concept that was created by Zumtobel.

The RCII luminaire combines the benefits of indirect lighting with a recessed luminaire. The result is a visually conspicuous luminaire with an attractive appearance that conceals the light source at all viewing angles.

Designed as an alternative to ordinary direct lighting systems, the RCII uses two convex reflectors to create the soft sensation of indirect light while installing easily in most recessed ceiling systems. The direct component is supplied by a perforated refractor panel with an opal inlay that not only conceals the light source but provides a diffuse distribution to bathe

vertical surfaces in light.

The result is a lighting fixture ideally suited for the modern office environment. The system provides for indirect and direct light, without the "ceiling clutter" associated with pendant mounted indirect luminaires. The diffuse "mellow light" from the luminaire provides for both task oriented horizontal illuminance as well as space and occupant friendly vertical illuminance. This combination results in ergonomic, comfortable light for the modern office.

RCII Surface Mounted Luminaire. An elegant and unique luminaire, the surface mounted version of the RCII provides the ultimate solution for an indirect lighting system where pendant mounted luminaires are undesirable. The precision reflectors gently flow into the ceiling,

creating a continuous lighting system blending luminaire and ceiling, as seen below left.

RCII, Recessed Version.

Available in 1' x 1', 2' x 2' (below, center), and 1' x 4' sizes (below, right). An ideal replacement and/or substitution to ordinary recessed lighting solutions.

ZUMTOBEL



Free Literature:

Zumtobel is offering this 8-panel product folder. In addition to complete descriptions of the RCII versions, it includes schematic drawings which show all dimensions. Also provided are a helpful specification matrix, selection charts, and detailed photometrics on each version. To receive a copy, contact Maryann Rabcow at 201-340-8900, or fax your request to 201-340-9898.

For Product Information Contact:

Don Kinderdick

Zumtobel Staff Lighting, Inc.

141 Lanza Avenue, Building 16D, Garfield, NJ 07026

201-340-8900 fax: 201-340-9898

ZX Continuous Fluorescent Lighting System

The ZX system represents a practical lighting solution for a variety of applications. With its numerous innovative features, the system provides functional versatility and attractive design for harmonious integration in interior spaces.

The ZX system consists of three main components: a slim line trunking (fluorescent track wire way system), a fixture assembly, and fixture accessories (optical reflectors and louvers).

Zumtobel is able to combine fixture accessories such as semi-specular reflectors, Zumtobel's premier "Bivergence" louvers, and the Recessed Comfort (RC) reflector into one simple system. Each option can be mounted to the same

ZX trunking and fixture assemblies.

Further enhancements in terms of ease of installation and intelligent details allow the trunking to be installed like a track and then fixture assemblies can be "plugged in" to the track wherever required. Mechanical and electrical connections are made simultaneously.

Installation. The new CLIX system is designed for both a quick and easy installation. All ZX components are installed without the use of tools. Faster installation means lower labor cost.

Energy efficiency. The ZX System is supplied standard with state of the art electronic ballasts for use with energy-saving T8 lamps. The ZX fixture assembly is available in one or two lamp versions and each assembly can be plugged into one of three circuits in the trunking enabling

the entire system to be separately switched without special wiring in the field. The trunking's 14 gauge internal wiring allows long continuous runs to be powered by one feed point.

Shown below, from left to right are: ZX C Matte Silver Louver, ZX SRW Wide Angle Semi-specular Reflector, and ZX RC Recessed Comfort Reflector.

ZUMTOBEL



Free Literature:

An 8-page product folder describing the ZX System is available from Zumtobel. It includes schematic drawings which show all details of the fixtures and accessories, as well as information on suspension options. Also provided are complete specification data. To receive a copy, contact Maryann Rabcow at 201-340-8900, or fax your request to 201-340-9898.

For Product Information Contact:

Don Kinderdick
Zumtobel Staff Lighting, Inc.
141 Lanza Avenue, Building 16D, Garfield, NJ 07026
201-340-8900 fax: 201-340-9898

OPTOS Architectural Downlights

Intending to "bring the downlight out of hiding", Sottsass Associati brought artistic form to OPTOS. The range was created as a new, decorative generation of downlights.

OPTOS makes architectural statements which formerly could be achieved only with custom designed fixtures. OPTOS allows specifiers to complement the design intent with architectural downlighting suitable in terms of performance and design. To this end, OPTOS gives prominence to design elements of the luminaire such as finish, reflector design and accessories.

Customized look. OPTOS is a flexible lighting system, rather than a pre-finished range of

fixtures. It consists of several modules which are selected individually. Optional glass accessories can also be included. An individual, customized look can be created by "mixing and matching" OPTOS to enhance the overall design. OPTOS is available in 6" and 8" diameter apertures.

Suggested applications. Various suggested applications for the OPTOS Luminaire Series include Lobbies, Conference Rooms, Corridors, Hotels, Restaurants, Retail Spaces, Museums, Music Halls and Offices.

Lighting performance. OPTOS is also available with a variety of light sources, and thus provides a wide range of lighting effects. All aspects of photometric performance are only comparable with top of the line downlights.

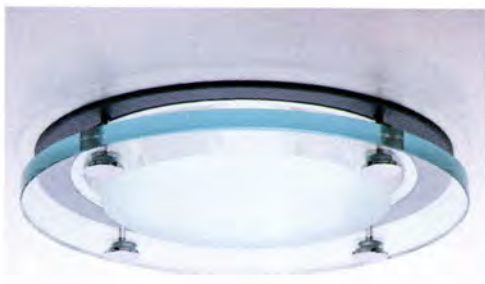
Labels. OPTOS is U.L. listed for damp and dry

locations, is IBEW labeled and meets all national and local electrical codes.

Housings. OPTOS housings are made of 20 gauge galvanized steel. The mounting frame is made of 14 gauge diecast aluminum. The mounting brackets are fastened and adjusted easily from inside the housing without tools.

Options. OPTOS can be specified with options in Reflectors, Ring Type and Accessories. It is best known for its Glass Accessories Saturn and Jupiter, as shown below, left and center.

ZUMTOBEL



Free Literature:

Zumtobel is offering a 6-page product folder which thoroughly describes the OPTOS system of architectural downlights. It includes photographs of the various fixture and accessory design options, as well as complete specification data. You can receive a copy by calling Maryann Rabcow at 201-340-8900, or faxing your request to 201-340-9898.

For Product Information Contact:

Don Kinderdick

Zumtobel Staff Lighting, Inc.

141 Lanza Avenue, Building 16D, Garfield, NJ 07026

201-340-8900 fax: 201-340-9898

Artemide Enters the Outdoors

The Artemide Outdoor Collection is a collection of outdoor luminaires offering the quality of design, engineering and manufacturing that have made Artemide a world leader in architectural, decorative and commercial lighting.

This exciting collection blends old, classic designs by Mangiarotti and Mazza with new designs by Forcolini and Gismondi, offering unique contemporary and modern solutions for the illumination of outdoor areas.

GHIDINI: A brand new name and a brand new line Artemide introduces in the U.S. market for the first time. GHIDINI is an Italian manufacturer exclusively dedicated to the field of

outdoor lighting. They offer a rich and diversified line of luminaires that in recent years has gained strong recognition throughout Europe for its design, quality and surprisingly moderate prices.

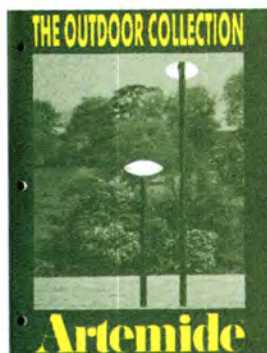
Artemide & GHIDINI. A strong combination and a strong package of products with which Artemide officially enters the outdoor lighting market as a major source for luminaires of great design, high quality construction and performance, at a wide range of prices to accommodate your budgets.

The Outdoor Collection of luminaires offers diversification in design and unique aesthetic solutions for the illumination of exterior walls, ceilings, gardens, pathways, driveways, and open landscape areas.

All materials are manufactured with corrosion resistant materials. The luminaire bodies are in solid die-cast aluminum and their diffusers are in high quality, heavy molded glass or handblown glass, with full gasketing. All assembly and mounting hardware is in stainless steel or brass.

As of today, when you think of the "outdoors" think of Artemide, Artemide Outdoor — the new source for outstanding exterior illumination.

Artemide Outdoor



Free Literature:

Artemide would be pleased to provide you with the brand new Artemide Outdoor binder containing the latest catalogs of the Artemide Outdoor Collection and the GHIDINI line.

Simply call Doreen Gebbia, 516-694-9292, or fax 516-694-9275.

For Additional Information:

Guido Buratto, V.P. Marketing
Artemide
1980 New Highway, Farmingdale, NY 11735
516-694-9292 fax 516-694-9275

Vandal Resistant Luminaires from Designplan

Who Says Vandal-Resistant Lighting Needs to Be Ugly? Not Designplan.

PARAPIT is a new addition to our Architectural range of luminaires. This unit is UL listed wet label. The outer cast aluminum shroud is extremely hefty and durable. The opal UV stabilized polycarbonate lens is .200" thick.

PARAPIT is supplied with an electronic ballast for 2D compact fluorescent lamps and cold weather starting down to -25F. This fixture is available in black or white powder polyester finish or our Premium hand painted Architectural finishes such as Weathered Copper. **PARAPIT** complies with ADA.

... And Who Says You Can't Please All the People All the Time?

Certainly Not Designplan.

When Designplan introduced the **Quadrant Series**, we set the new standard for vandal resistant compact luminaires. All steel is completely coated with a uniform layer of pure zinc before finishing. All surfaces are primed and then finished in a powder polyester finish. All lenses are UV stabilized polycarbonate. All electrical components are mounted on a removable tray with a quick disconnect. All ballasts are high power factor and most are electronic. Most compact fluorescents are available with starting temperatures as low as -25F. And all **Quadrants** are UL listed wet label for wall and ceiling.

But as good as the **Quadrant** is in Fluorescent, not everyone is convinced that is the way to go. That is why we are introducing

Quadrant HID. With **Quadrant** now available in 50W HPS, everyone has the opportunity to experience how good the **Quadrant** really is. Now everyone can be pleased all the time. For more information on the Quadrant Series of vandal resistant luminaires, contact Designplan.

designplan 



designplan 

Free Literature:

Designplan has informative product literature covering the PARAPIT and Quadrant Series of vandal resistant luminaires.

For Additional Information and Literature Contact:

Richard Klapper, Vice President-General Manager
Designplan Lighting, Inc.
P.O. Box 129, Frenchtown, NJ 08825
908-996-7710 fax 908-996-7042

Series 7100 from Hydrel

... an architectural lighting system of exceptional style, performance and versatility.

The 7100 Series Architectural Lighting System puts light where it's needed with a variety of beam patterns and mounting options, plus internal and external glare control for smooth cutoff in a variety of patterns.

In other words, high performance with maximum uniformity and control. With contemporary styling to complement any architectural statement, the 7100 is the first of a series, spanning a range of lighting capacities to 175 watts HID, while maintaining a consistent style throughout. The 7200 Series will be available in January 1995, increasing the capacity to 1000 watts.

Mounting options. A wide range of mounting options is available to facilitate use of the 7100 Series in a variety of architectural and landscape applications. They include ground, wall, pole, and ceiling. The simple understated design provides effective up lighting, down lighting, and accent lighting while maintaining a consistent element of style.

The 7100's heavy duty knuckle design — based on heavy duty machine tool industry technology — features a self-releasing taper which allows for infinite vertical adjustment through 180° while under heavy load. Rotational range is 360°.

Light distribution options. To meet almost any lighting requirement, the Series can deliver eight standard light distributions:

- Five Uplight Optical Systems (Horizontal Spot,

Tight Spot, Horizontal Flood, Wide Flood, and Vertical Flood).

- Three Downlight Optical Systems (Wide Asymmetrical, Forward Asymmetrical, and Symmetrical).

And color. Using segmented glass filters, the 7100 also provides the ability to color your world from subtle hues to dramatic accents.



HYDREL



Free Literature:

To learn more about this exciting 7100 Series light system, its infinite number of applications, quality manufacturing, ease of installation and maintenance, and much more, send for the colorful and detailed 7100 Series Catalog. It's full of photographs, diagrams and useful details.

For Additional Information and Literature Contact:

Hal Madsen

Hydrel

12881 Bradley Avenue, Sylmar, CA 91342

818-362-9465 fax: 818-362-6548

Series 9000 In-Grade Lighting Fixtures from Hydrel

HYDREL introduces NINE new engineering advances for in-grade lighting . . . and every one of them saves time and money:

1. Modular design
2. precision reflectors
3. Optically active lenses
4. Rough-in section
5. Thermal cutoff
6. Watertight connectors
7. Triple sealed ballast
8. Underwater seals
9. Dry air purge

Modular Design Makes All the Difference. Foremost among the most significant advances in 40 years for in-grade lighting is

modular design. Water penetration ceases to be a problem when all critical components — lamp, ballast and connectors — are installed as presealed watertight modules.

With the Hydrel 9000 Series, installation becomes 50% faster and maintenance is no longer a tricky problem. Which amounts to time and money saved.

Hydrel's 9000 Series takes advantage of state-of-the-art seals developed for underwater lighting, plus dry air purging during sealing at the factory . . . and moisture doesn't have a chance to enter during relamping because it can be done in a clean, dry environment to assure watertight sealing as you replace lamp and silicone gasket.

When today's smaller, more efficient lamps are combined with Hydrel's new precision reflectors, the

result is outstanding performance. Increased reflector-to-source area ratios provide increased light control and I.T.L. reported efficiencies to 85%.

If you look at the numbers, you will see some startling gains in performance. If you look at the lighting effects shown in the new 9000 Series catalog, you'll see some creative opportunities never before possible. No matter how you look at it, the 9000 Series makes a difference you can measure.



Free Literature:

The beautiful, new 9000 Series catalog provides details on new breakthroughs in design, installation, and applications, as well as performance testing, accessories, and a specification guide. It is a valuable source of inspiration and information.

For Additional Information and Literature Contact:

Hal Madsen
Hydrel
12881 Bradley Avenue
Sylmar, CA 91342
818-362-9465 fax: 818-362-6548

Reggiani USA Now Illuminates The Great Outdoors — With NOTTURNO

Exciting styling and choice of light sources add an expanded dimension to the Reggiani family of NOTTURNO exterior luminaires.

Four different fixtures currently comprise the series. The latest is...

METAMORPHOSI- This versatile out door architectural lighting fixture takes on an organic sculptural form, while offering multi-faceted outdoor lighting applications for powerful HID-Metal Halide, High Pressure Sodium and Incandescent Quartz Halogen, and Par 64 light sources.

Three styles are available: 1) A **surface mount** with a 358° rotation and a 65° vertical aim. It may be used as a wall, ceiling or floor mount. 2) A **retractable** version has a

recessed mounting. It adjusts from 0° to 60° and has a 358° rotation. 3) A completely **adjustable three section unit** which can be viewed as a sculpture with light. By rotating each section, the fixture can be metamorphosed into different shapes.

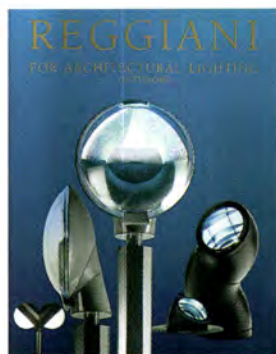
METAMORPHOSI fixtures are constructed of die cast Aluminum UNI 4514, with anodized aluminum reflectors. The UNI 4514 finish is corrosion resistant and ensures a ten year guarantee. Other NOTTURNO fixtures include ...

SELENE — reminiscent of the lunar silhouette, it comes in a full spherical shape or a half sphere for surface mounting. Or, as a single or double bollard. Lamp sources are compact fluorescent in 5W to 9W twin tubes, in 10W to 18W quad tubes, or in a 60W incandescent lamp.

SIGNO — with elegant design and photometry takes a 20W BI-PIN quartz halogen lamp and has an integral transformer. The Fresnel shield is built-in and eliminates glare. Topped by a stamped glass or optional poly-carbonate diffuser, it is available as a free-standing unit or for concrete or earth burial.

WETSCAPE — the first in this brilliant family of luminaires is die-cast aluminum and comes in white gloss or black-graphite gloss.

The entire NOTTURNO series is UL Listed for wet locations.



Free Literature:

The Reggiani Catalog For Architectural Lighting Outdoors, which contains detailed specification information, detailed drawings and colorful illustration can be obtained by calling Anne Viederman at 212-421-0400 FAX: 212-838-8517

For Additional Information and Literature Contact:

Babi Sommer
Reggiani Light Gallery
800-A Fifth Avenue, New York, NY 10021
212-421-0400 Fax: 212-838-8517

HERE IS THE DEFINITIVE
RESOURCE ON THE COMING
SCHOOL MARKET BOOM
FOR ARCHITECTS AND
EDUCATORS...

SCHOOL WAYS

The Planning and
Design of America's
Schools

by Ben E. Graves

288 Pages, 8 1/2"x11", 354 Illustrations.
ISBN 0-07-002468-5

**\$35 BILLION WILL BE
SPENT OVER THE
NEXT THREE YEARS
ON K THROUGH 12
SCHOOL
CONSTRUCTION***

*F. W. Dodge.

The number of school-age children is booming. From top to bottom, the existing educational plant in most urban areas is in shambles. **And 30 percent more space is needed per pupil.** There's an explosion in special programs that targets the needs of students with learning disabilities or outstanding talents. Computers are now *basic* tools of education . . . and they require lots of extra footage. And most classes will be made up of 20 pupils — instead of 30 or more, requiring additional classrooms. . . . **And That Means More Schools Have To Be Built!**

Now "School Ways" Provides:

- An important analysis of building forecasts for new schools.
- An in-depth examination of changing approaches to education that will shape school design.
- A concise history of school design.
- A key chapter on emerging trends by Perkins & Will architect William Brubaker.
- As well as detailed profiles on 50 important completed educational construction projects, model photographs and plans of schools currently on the boards, a discussion of educational technology, and *much* more.

Who Should Read "School Ways"?

Architects, architecture students, school administrators, school board members, and others concerned about education.

To order your copy(ies) of SCHOOL WAYS,

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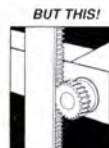
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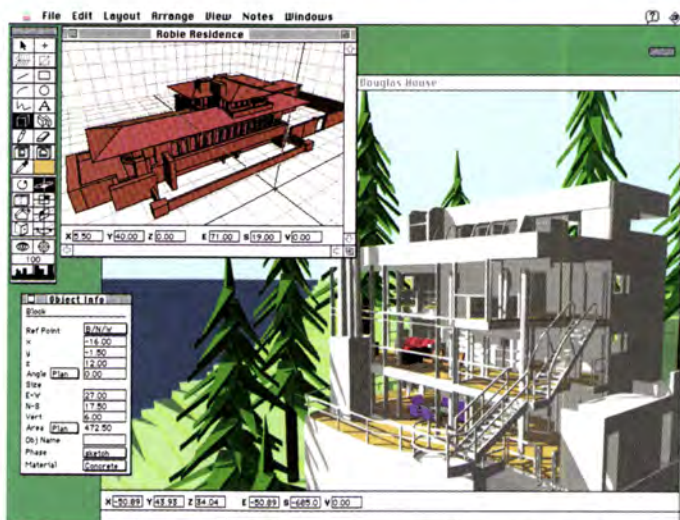
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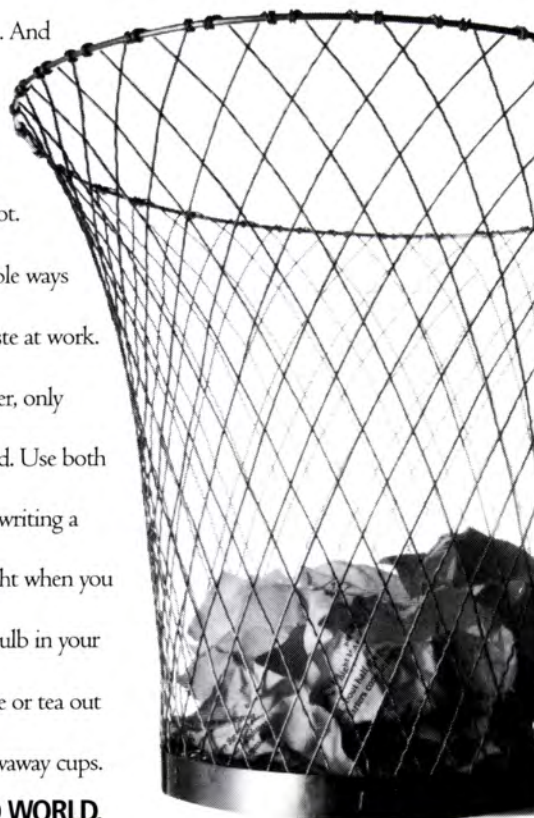
Drink out of mugs instead of throwaway cups.

run. Remember, if we use fewer resources today, we'll save more for tomorrow.

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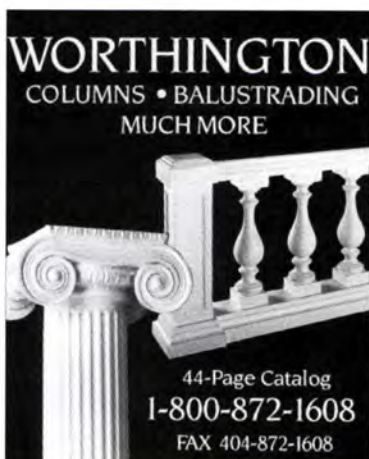
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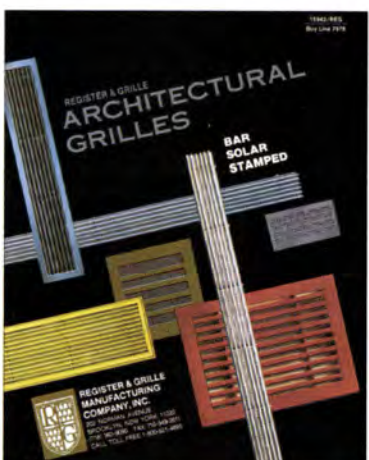


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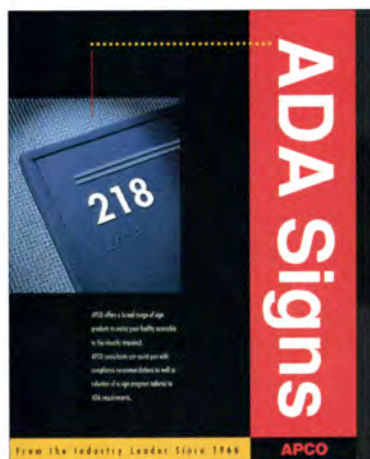
Stone Panels, Inc.

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Achieve compliance with the Americans with Disabilities Act using APCO's broad range of ADA sign products. Features include the Grade 2 Braille and 1/32-inch raised characters required by the ADA, as well as a choice of unlimited graphics in a variety of colors. Factory-made interior and/or exterior signs or "do-it-yourself" options are available. Call APCO at (404) 688-9000 for more information.



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Rinnai America Corp.

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Transwall Corp.

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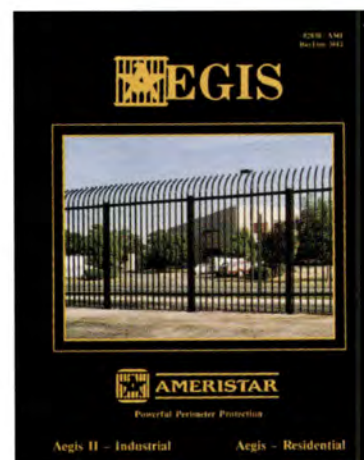


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Aegis ornamental fence systems feature strong Forerunner™ rails, internal retaining rods, & specially designed panel brackets. Aegis II industrial ornamental fence offers the strongest security ornamental fence available in today's market. Aegis holds the distinction of having its fence system specified by more architects & builders than any other in the market. Both industrial & residential brochures are available upon request & include data on structure, design, & options available. Panel design is a component system for easy shipping. For additional information & a free 8-page brochure, call (800) 321-8724. P.O. Box 581000, Tulsa, OK 74158-1000. Fax# (918) 835-0899.



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Plumberex

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Atlas Roll-lite's 1994 Sweet's Catalog

Atlas Roll-lite's 1994 Sweet's catalog for rolling doors provides in-depth product information on: service doors, insulated doors, fire doors, shutters, grilles, and motor operators. Throughout the last year, Atlas Roll-lite has continued to improve and add to the products available in the Rolling Door industry. For more information, contact Murray J. Hammer at (800) 959-9559.

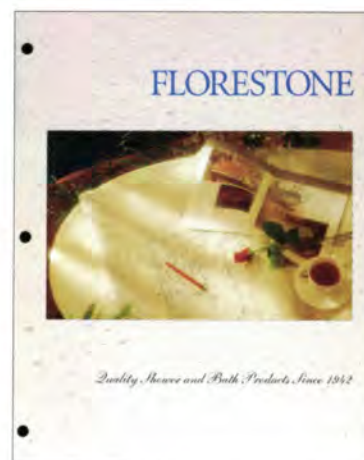


Atlas Roll-lite

Circle 55 on Inquiry card

Barrier-Free Showers and Baths

New color catalog features over 180 shower and bath products, including terrazzo shower bases. Many barrier-free products are featured, including two-piece and three-piece models for remodeling projects. Specifiers and architects receive full product specification binders. Call 1-800-446-8827 or fax 1-209-661-2070.



Florestone Products Co.

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SENERGY CAD-NET SOFTWARE

Architects can cut hours to minutes when designing exterior walls with Senergy's CAD-NET, a new AutoCAD-compatible (V.11 and higher) specification & detail drawing program for Exterior Insulation & Finish Systems (EIFS). The CAD-NET program provides specifications & details for Senergy's Senerflex, Senerthik & QRsystem. CAD-NET is available on either 3-1/2" or 5-1/4" diskettes. For more information: Senergy 1-800-221-WALL. Leaders in EIFS.

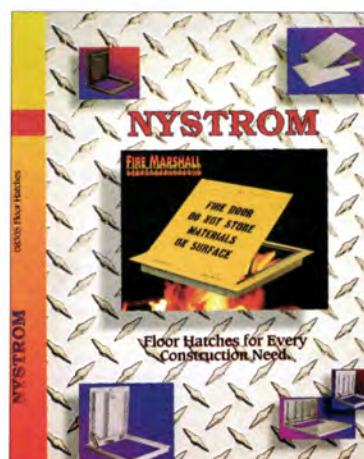


Senergy

Circle 57 on Inquiry card

Fire Rated Floor Door

The FIRE MARSHALL fire rated floor door is one of the products featured in this color catalog. It is the first load bearing fire door and carries a 3 hour label for concrete construction. Other products include aluminum and steel floor doors for almost any application. Details on how to specify, what hardware to include, and additional options are listed as well. Call Nystrom at 1-800-547-2635.



Nystrom Products Co.

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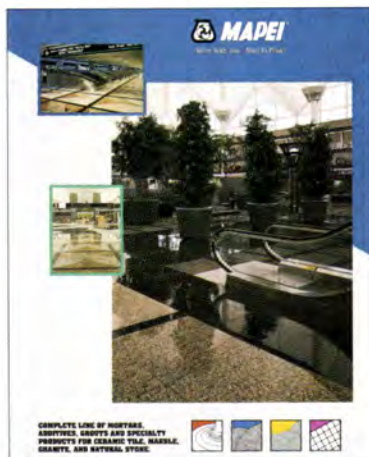
Nevco Scoreboard Co.

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Diverse Product Line

MAPEI offers a diverse product line for substrate preparation, tile/stone installations, carpet, wood, and resilient flooring applications, plus specialty products for building renovation and concrete repair. This 16-page tile/stone installation product catalog features product characteristics, specification compliances, technical installation drawings, reference charts, coverages, and packaging information. Please call 1-800-42-MAPEI



MAPEI

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NGP manufactures a complete line of thresholds and gasketing products for doors for any commercial application. Thresholds are available in aluminum, brass, and stainless steel, while gasketing products are available with several inserts including nylon brush, silicone, polyurethane and neoprene. Contact NGP for a copy of our 56 page catalog. **New for 1995, our 60th anniversary!** Phone: 1-800-647-7874; FAX: 1-800-255-7874

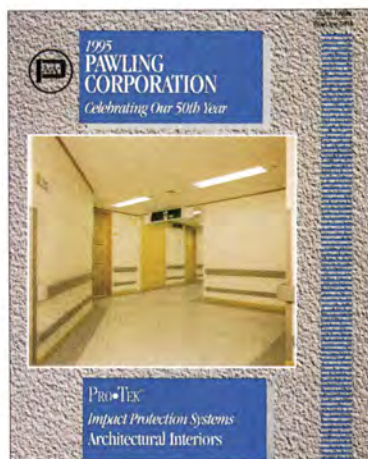


National Guard Prods., Inc.

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New colorful 32-page catalog features full line of wall & corner guards, handrails, vinyl sheet wall covering, baseboard systems & door protection products to complement your most stringent design/color requirements & functionally reduce impact damage anywhere in heavy traffic environments: government buildings, office complexes, commercial lodging facilities, shopping malls, schools/colleges & healthcare facilities. Select from many styles in 40 colors for contemporary design-coordinated new-construction or renovation projects.



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Standard Products Division

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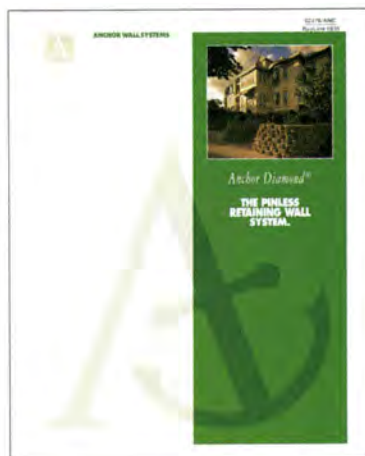


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Anchor Diamond® Pinless Retaining Wall System

Anchor Wall Systems full color catalogue offers complete product specification information, installation guidelines and reinforcement usage for its pinless and mortarless segmental retaining wall system that is flexible in design, easily installed, long lasting and a cost-effective choice for any commercial or residential retaining wall need. Call (800) 473-4452 for a free catalogue and manufacturer's name.



Anchor Wall Systems

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Creative Systems Engineering

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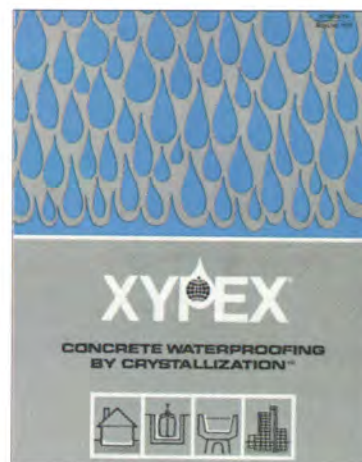


Super Sky Products, Inc.

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Applied as a slurry coating, Xypex is a chemical treatment that waterproofs by penetrating the concrete with a crystalline formation that 'plugs' the pores of the structure preventing water seepage. Xypex is ideal for use on the 'inside' of wet underground structures.

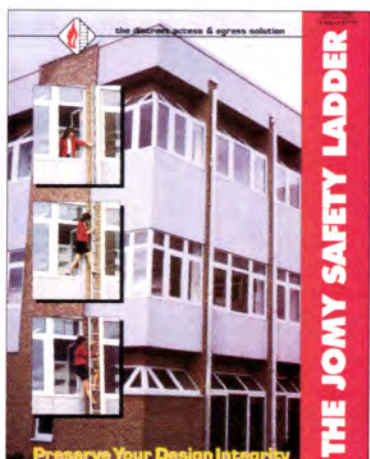


Xypex Chemical Co.

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The Discrete Access & Egress Solution

Security requirements, space constraints, and aesthetic considerations are a few of the problem-solving applications for the JOMY Safety Ladder. The JOMY Safety Ladder looks like a drainpipe when closed, but opens to a heavy-duty ladder with slip-resistant rungs and a safety rail. The ladder's discrete appearance makes it an ideal solution for access and egress requirements.



JOMY Safety Ladder Co.

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Door and Wall Protection Systems

IPC - Institutional Products Corporation is a manufacturer of high impact door, corner and wall protection systems. Our catalog illustrates a product line that includes Handrails, Corner Guards, Wall Guards, Kickplates & Wallcovering. Our durable vinyl products, offered in 50 designer colors, provide an attractive way to protect interior finishes from damage.

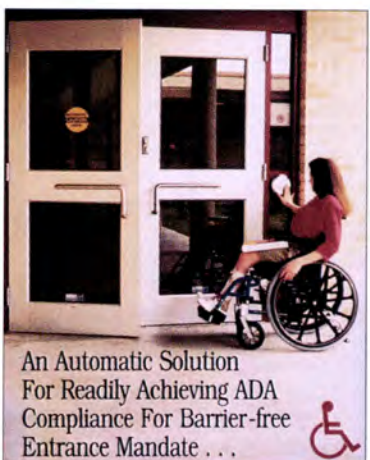


Institutional Prods., Corp.

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Barrier-Free Entrances With Swing Door

Our EasyAccess™ swing door operator makes complying with the ADA 1990 mandate "readily achievable." ADA defines this as "easily accomplishable...without much difficulty or expense." The EasyAccess operator, installed without structural modifications, creates an affordably priced, barrier-free entrance for the physically disabled. Automatic operation with a push of a button.



Horton Automatics

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Nana Windows & Doors

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CATALOG PREVIEW '95

New Information on Garaventa Stair-Lifts

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Garaventa

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Mapes Industries

Circle 74 on Inquiry card

Book Storage & Displays

Modula S® Systems Book Storage & Displays.

Three basic shapes made from either natural-finish Maple ply or "Designer Series" colored MDF. Pick one of our designs or let your creative talents plan the grouping that best fits your decor. Call us at 800-345-3480 for more information.



Gressco Ltd.

Circle 75 on Inquiry card

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KinderSystem Children's Book Display and Reading Areas.

KinderSystem offers a variety of inviting and functional shelving units and reading areas. The flexibility of KinderSystem allows you to plan and create the exact environment you desire. Call us at 800-345-3480 for our complete catalog.



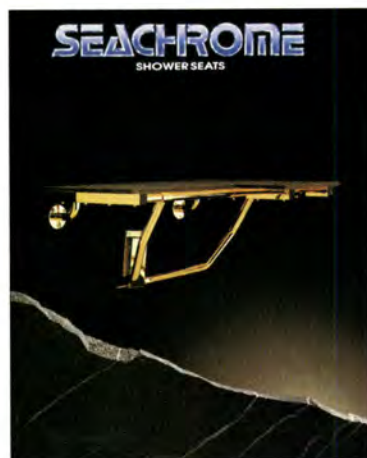
Gressco Ltd.

Photo at right as illustrated on the cover of the Highsmith Early Learning Catalog.

Circle 76 on Inquiry card

Shower Seats

Seachrome manufactures a complete line of heavy duty, stainless steel frame, folding shower seats. Seats are available in a wide variety of frame styles, seat materials and configurations. When properly installed our shower seats exceed all applicable federal load specifications and comply with all A.D.A. requirements. 100% AMERICAN MADE. 800-955-2476



Seachrome Corp.

Circle 77 on Inquiry card

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Ancor Granite Tile

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Level-Right® saves time and money in any floor leveling situation. Designed for thin-capping concrete - even over old floor goods, adhesive residue, and wood subfloors, usually with no shotblasting or scarifying required. Can be feathered and achieves compressive strengths up to 5,500 psi - for large projects or small repairs. For free Specifications Packet call 1-800-356-7887 or fax 612-478-2431.



Gyp-Crete Corp.

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TOTAL DOOR® Systems by Openings

The TOTAL DOOR® SYSTEM is an architect-designed integrated door assembly. It includes prefinished door panels and all hardware. Fire rated pairs do not require coordinators, vertical rods, astragals, flush bolts or floor strikes. Will retrofit to any frame. Meets all codes and ADA. Wood and metal faces available to 3 hours. Lifetime limited warranty on locks and panics. Call OPENINGS®, 40 West Howard, Pontiac, MI 48342 (810-335-7380)

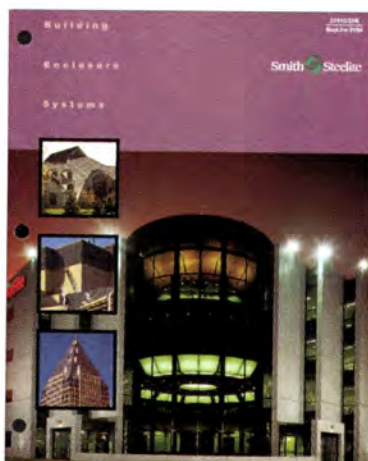


Openings

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Metal Building Enclosure Products

36-page catalog describes Smith Steelite's metal enclosure systems for non-residential insulated and non-insulated walls, roofs, composite walls, profiled panels, curved panels, structural standing seam roof, windows, vents and louvers. Also systems for explosion release, sound absorption, firewalls, asbestos panel replacement. Includes product features, application photos, specifications, color selector guide, protective coatings specifications.



Smith Steelite

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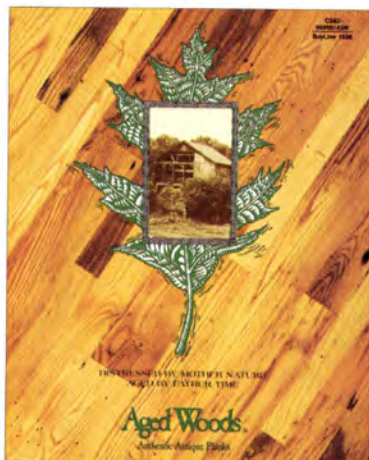


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Our planks are naturally Distressed by Mother Nature, Aged by Father Time™ and can be used for flooring, paneling or millwork. From old barnwood emerges a precision-milled plank that retains the patina and character imparted by decades of wind, rain and sun, and the signs of old-time craftsmen. Free brochure.

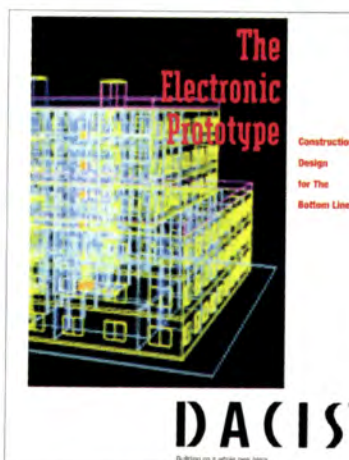


Aged Woods®

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DACIS Builder System software saves you time and money on every stage of the job. Design, Build, Frame, Bill-of-Materials, Estimate, Job Cost. Design interferences are easily seen and eliminated as they occur. Build a DACIS prototype in your computer and you know you can build the same job in the field.



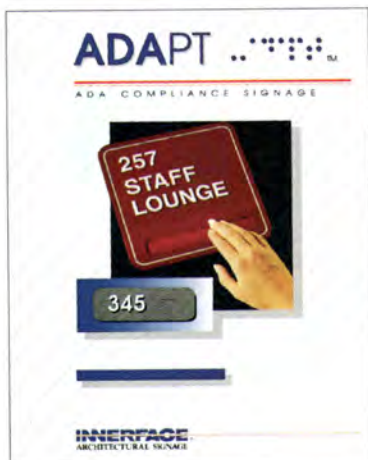
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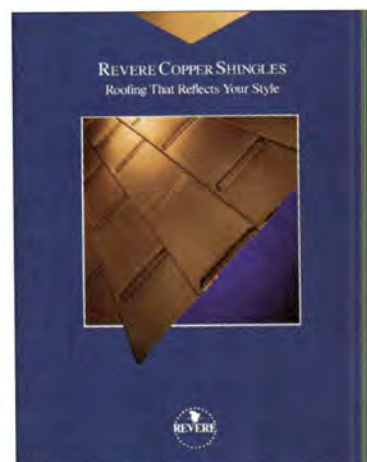


Gerard Technology

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Revere Copper Shingles

Revere Copper Shingles are quicker and easier to install than ordinary asphalt shingles. There are no special skills required and no special tools. Because Revere shingles are manufactured from solid copper, not a foil laminate, they will likely last as long as the building they protect. To learn more about our copper shingles, or any of our other copper roofing products, call us toll-free at (800) 448-1776.

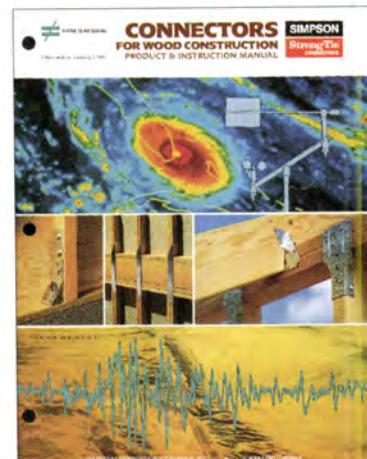


Revere Copper Products

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Connectors for Wood Construction

The standard reference for specifiers of timber connectors, Simpson Strong-Tie's 76-page catalog includes dimensions, specs, load tables, installation drawings and building code acceptances. Average ultimate loads are included this year. Twelve new products introduced. Essential for architects, structural engineers, contractors, and building inspectors. An electronic catalog and DFX library are available.



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Trespa® Toplab® Lab Panel

Trespa® Toplab® grade resists strong acids, e.g. 96% Sulfuric, and other chemicals. Toplab is durable, easy-to-clean, and available in colors. It will not rot, rust, delaminate, or support bacteria. Toplab is available in sizes up to 1" thick and 12' in length; it remains flat for excellent butt joints and is 25% lighter than epoxy. 1-800-4-TRESPA.



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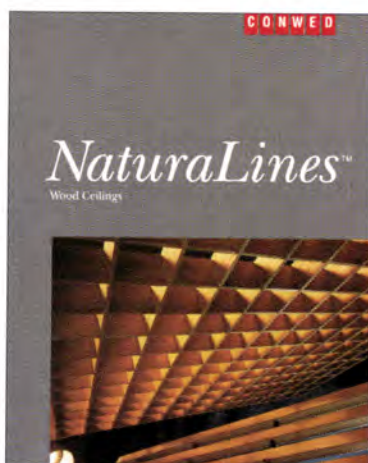


Epiphany Design Studio

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Conwed Respond Ultimate I Panel

Conwed Respond Ultimate I is an acoustical wall and ceiling panel designed for use in areas requiring abuse resistance and acoustical absorption. It utilizes a glass fiber core faced with an acoustically transparent open perforated rigid vinyl sheet and wrapped with fabric or vinyl. Ideal for use in: gymnasiums, theatres, and multi-purpose rooms. Conwed, 1205 Worden Ave. E., Ladysmith, WI 54848, 800-932-2383, Fax: 800-833-4798.



Conwed

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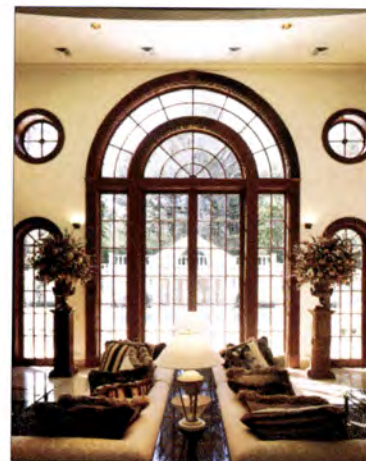


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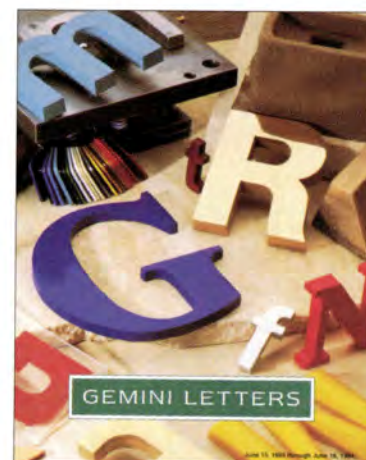


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CATALOG PREVIEW '95

Classic Series Flooring Fritztile

Fritztile introduces "A New Generation of Classics" with its Classic 200 & 600 Series flexible terrazzo floor tile. Accented with imported and domestic marble this dynamic flooring is available in a range of colors from pastels to earthtones. Exceptionally wear and stain resistant, Fritztile is perfect for commercial, institutional and residential applications - anywhere beauty and durability are important. 1-800-955-1323.

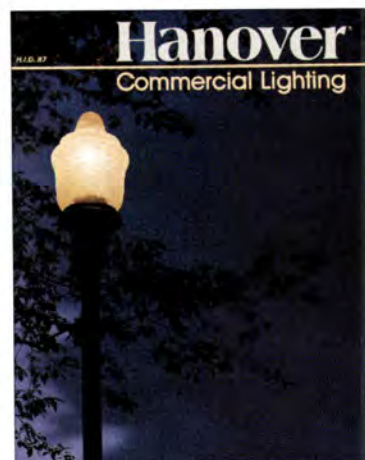


Fritztile

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Hanover Lantern Commercial Lighting

Hanover Lantern designs & manufactures high quality heavy duty cast titanium/aluminum commercial grade decorative lighting fixtures, poles & accessories. A selection of design styles, light source options, light distribution systems, mounting options, computer generated photometric data plus a custom design service are available to the architect or engineer. 470 High St. Hanover PA 17331. Phone (717) 632-6464, Fax (717) 632-5039.



Hanover Lantern

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Web Core®

Web Core® acoustical fabric for wallboard or ceiling tile surfacing absorbs sound to help control noise. This vinyl covering is also completely tackable - without leaving tell-tell holes - and it cleans easily. Best of all, Web Core's advantages are yours for about half the cost of competitive fabrics. For more information, call (419) 891-4404. GenCorp - Designed Plastics.

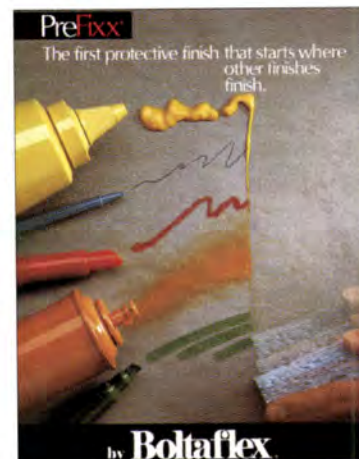


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PreFixx® protective finish is built into Boltaflex® vinyl upholstery fabric. This invisible coating prevents stains from setting into the fabric itself - so even most difficult stains can be sponged away with soap and water or household cleaners. Available on more than 400 beautiful Boltaflex colors and patterns. For details, call (419) 891-4410. GenCorp - Designed Plastics.

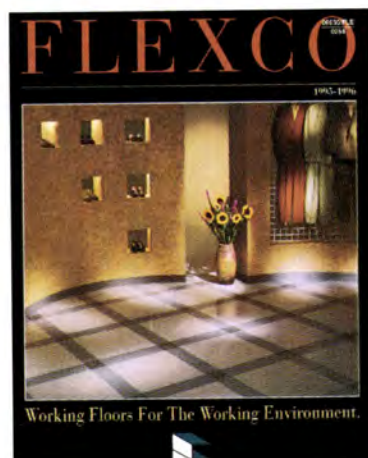


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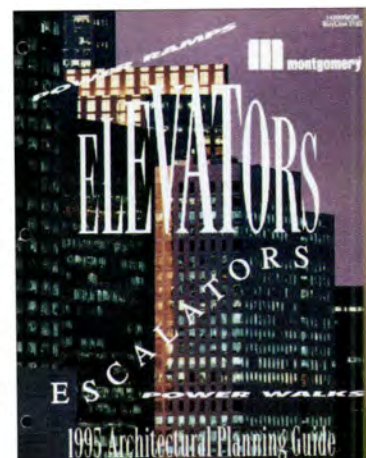


Flexco

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Planning Guide

The 1995 Montgomery Planning Guide is the most extensive planning document of its kind in the industry. The user is provided with in-depth, dimensional planning data (now in both Imperial & Metric), for our complete product line: Passenger, Service & Freight Elevators (Gearless & Geared Traction and Hydraulic), Escalators, Power Walks and Power Ramps. Many new products are introduced!



Montgomery Elevator

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PATTERNED CONCRETE Industries, Inc. is an International Network of Quality Craftsmen specializing in Architectural Concrete. Each has been Licensed and Trained in the art of blending patterns, textures and color to create the realistic look of brick, natural stone and priceless slate. For beauty, durability and flexibility of design for both interior and exterior surfaces and the PATTERNED CONCRETE Contractor near you, call 1-800-252-4619.

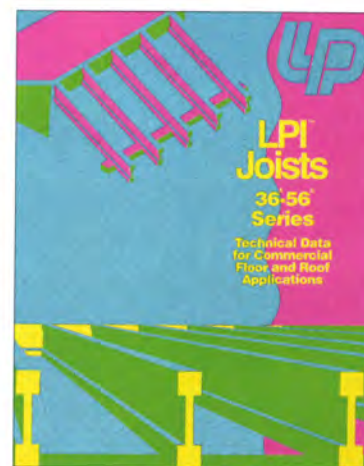


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LPI™ Joists

LPI™ Joists from Louisiana-Pacific are stronger, stiffer, lighter and more reliable than solid sawn lumber joists. Our commercial lengths are the 36A series with LVL flanges a full 2-1/4" wide, and introducing our new 56A series, with LVL flanges 3-1/2" wide. Both come in depths from 11-7/8" to 24", and have webs made of oriented strand board. They are designed to handle extra long spans and heavy loads, and are ideal for use in light commercial construction.



Louisiana-Pacific

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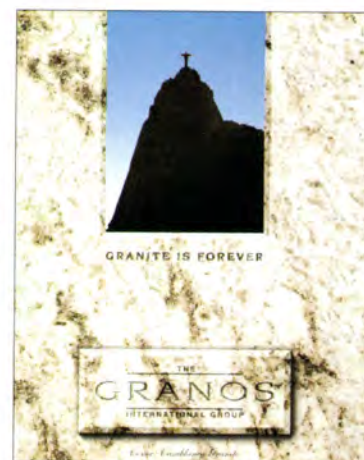


PEMKO

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Complete control of your project from quarry to jobsite with professionals whose background is design and construction. GBM Granit + Beton Magdeburg GmbH is part of a stone group with over 100 quarries providing large selection and low cost. Sales and service offices in: Germany, Italy, Brazil, USA. Available in slab, tile, cut-to-size and raw block. Range of finishes available including polished, honed, thermal, bush hammered and sandblasted.

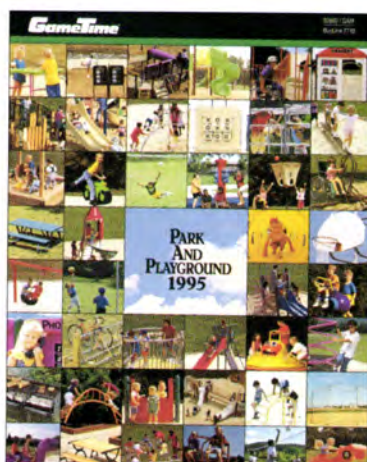


Granos International

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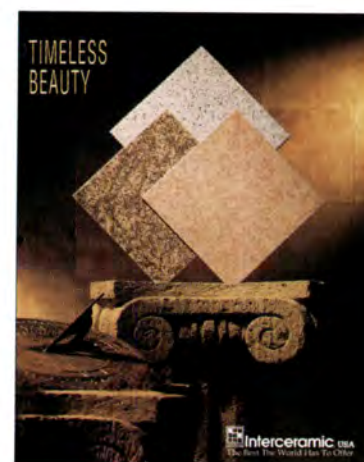


GameTime

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Ceramic Tile Catalog

We provide tile to enhance any environment - both commercial and residential. From exceptional floor tile and graceful mosaics to glistening marble and natural granite. Whatever your design, Interceramic tile will add that distinctive touch of beauty. Call today for a free brochure: 1-800-496-TILE. The Best The World Has To Offer.



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Architect to provide professional services in research, development, design, construction, alteration or repair of real property such as private residences, office buildings, theaters, public buildings or factories; consult with client to determine functional & spatial requirements & prepare information regarding design, specifications, materials, equipment, estimated costs & building time; plan layout of project & integrate engineering elements into unified designs; prepare scale & full size drawings & contract documents for building contractors; furnish sample recommendations & shop drawing reviews to client; assist client in obtaining bids & award construction contracts; supervise administration of construction contracts & conduct periodic on-site observation of work in progress; Regs: B.S. in Architecture, 1 yr. exp. in job offered or 1 yr. related exp. as Project Architect or Sr. Project Architect/Designer. Related exp. must include design & documentation of religious, educational, medical & industrial buildings based up Mediterranean/Albanian architectural style; acting as technical liaison between architectural firm & construction company & negotiating new business; controlling & supervising construction activities; providing full-size drawings & contract documents for building contractors. Must have 1 univ. course each in: Architectural Construction, Industrial Buildings Design, Urbanistics, Designing Elements. Must speak, read & write the Albanian language; \$28,800/yr, 40 hrs/wk 8a-5p. send resume to 7310 Woodward Ave., Room 415, Detroit, MI 48202. Ref. #103694 "Employer Paid Ad"

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experience equivalent to 9 years in fields related to all phases of architectural design and construction including project implementation. Salary Range: \$38,837 \$58,256. City applications accepted thru 12/20/94. (804) 427-4157.

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University of Oregon, Department of Architecture seeks applicants for one regular faculty appointment beginning fall term 1995. Design, Context and Computer Supported Inquiry: Asst. Prof., studio plus coursework which examines the physical and cultural contexts of architecture with significant application of computing to an integrated mode of inquiry. Completed applications including application, curriculum vitae, no more than ten pages of representative research/creative practice, statement of interest and references must be received by the Faculty Search Committee, Department of Architecture, 1206 University of Oregon, Eugene, OR 97403 no later than Feb. 15, 1995. Nominations and applications are sought for two Distinguished Visiting Professor positions: the Frederick Charles Baker Professor in Lighting and Architectural Design, and the Pietro Belluschi Professor in Architectural Design, and should be directed to the above address. The University of Oregon is an EO/AA Institution committed to cultural diversity and ADA.

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Author of New Book on environmental architecture is looking for innovative green projects for publication. James Wines, President of SITE in New York, is writing a book on the most interesting directions in environmental architecture today for Benedikt Taschen Verlag in Germany. Scheduled for release in early 1996, this heavily illustrated publication will be printed in five languages and include work from the USA, Europe, Asia, and the Middle East. The emphasis of the text and criteria for the choice of projects will be based on demonstrating how certain new green buildings translate sustainable design into innovative esthetic interpretations. While important developments in environmental technology will be credited, the main focus will be on earth-centered philosophical and conceptual approaches in architecture, projects that demonstrate an awareness of "integrated systems" based on ecological models, and the conversion of both commitments into strong artistic statements. Architects interested in having their work included in this book, please contact either James Wines, author, or Seth Cornell, researcher, at SITE, 632 Broadway, New York, NY 10012, USA- Tel: 212/254-8300 Fax 212/353-3086.

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Index of Manufacturers

Building-product manufacturers included in the Directory Issue are listed in alphabetical order, followed by the number of the first Sweet's Data Filing Format division where their listing appears.

A

- A & I Co., 03
A & M Victorian Decorations, Inc., 08
A & S Window Associates, Inc., 08
A & T Iron Works, Inc., 05
A A A Ribbon Rack Co., 02
A & J Washroom Accessories, 10
A-1 Visual System Div., 10
A. S. R. S. of America, 11
A.T.G Sports Industries, Inc., 02
AA Abbingdon Affiliates, 09
AAMSCO Lighting, 16
AAPCO, 10
AAR PowerBoss, Inc., 08
Abatron, Inc., 06
Abbaka, 11
Abbott Industries, Inc., 02
ABC Bulletin & Directory, 10
Abet Inc./Abet Laminati, 06
Abolite Lighting, Inc., 16
Above View Mfg. by Tiles Inc., 09
Abracadabra, 01
Abraxas, 10
ABS Lighting, 16
Abstracta Structures Inc., 11
ABTCO, Inc., 06, 07
AC Products Inc., 10
Acacia Corp., 10
Acadia Windows & Doors, Inc., 08
Accent Stairs, 05
Accents in Stone, 01
Access Industries Inc., 14
Access Technologies, 08
Access Unlimited of Texas, 13
Accessible Products Co., 07
ACCI Business Systems, 01
Accugraph Corp., 01
Accurate Metal Weatherstrip Co., Inc., 05
Accurate Partitions Corp., 10
Accuride International, 06
ACE Hose & Rubber Co., 09
ACE Shower Door Co., Inc., 10
ACI Distribution, 05
Aemat Corp., 01
Aeme Brick Company, 04
ACO Polymer Products, Inc., 02
Acorn Mfg. Co., Inc., 08
Acorn Structures, Inc., 06
Acorn Window Systems, 08
Acorn Wire and Iron Works, 10
Acoustic Sciences Corp., 09
Acoustic Standards, Inc., 09
Acoustical Systems, Inc., 09
Acoustics Development Corporation, 10
Aera Machine & Grinding, 05
Aeralight Skylights Solariums, 07
Aerymet Industries, Inc., 06
ACS Telecom, 01
Action Floor Systems, Inc., 09
Aetron Inc., 10
Acudor Products Inc., 07
ADA Elevator Products, 14
Adams Culvert Co., 06
Adams Face Veneer Co., Inc., 06
Adams Products Co., 04
Adams Rite Manufacturing Co., 08
Adams: Nelson Adams Div., 09
Added Sales, 15
Adjusta-Post Mfg. Co., 16
Adjustable Fixture Co., 16
Admiral Steel L.P., 06
Adra Electric Products, Inc., 16
Advance Athletic Equipment, Inc., 09
Advance Corp., 10
Advance Lifts, Inc., 11
Advance Transformer Co., 16
Advanced Chemical Technologies, Inc., 07
Advanced Coating Technology, 03
Advanced Equipment Corp., 10
Advanced Glass Systems Corp., 08
Advanced Wall Systems, 13
Advantage Lift Systems, Inc., 14
Aeicor Metal Roofing Products, Inc., 05
AEP-Span, 07
Aerovoe-Pacific Co., Inc., 04
AFC Cable Systems, Inc., 10
AFG Industries, Inc., 08
AFM Corporation, 07
AGA Cookers, 11
Aged Woods, Inc., 06
A.I. Systems, 01
AIEX U.S.A., Ltd., 05
Air Diffusion Council, 01
Air Louvers, Inc., 08
Air Plastics, Inc., 06
Air Vent Inc., 10
Air-Lee Industries, Inc., 08
Airolite Co., The, 10
Airomat Corp., The, 13
Airtec Corp., 08
Airtec Systems W.S.A., Inc., 11
AIV Systems, Inc., 10
A-J Mfg. Co. Inc., 08
A.J. Stairs Inc., 06
Akinsun Heat Co., Inc., 16
Akzo Industrial Systems Co., 02
AKZO Nobel Geosynthetics Company, 13
Al-Steel Fabricators, 05
Alabama Metal Industries Corp. & (AMICO), 05
Alaco Ladder Company, 05
Alamo Concrete Pavers, 02
Alamo Forest Products, Inc., 06
Alan Pre Fab Building Corp., 10
Albany International, Inc., 08
Albion Partnership, 06
Albrecht: Peter Albrecht Corp., 11
Alby Block Co., 02
Alean Building Products, 08
Alean Buildings Products, 07
Alean Cable, 16
Aleo Building Products Corp., 07, 08
Alcorn Fence Co., 05
Algoma Hardwoods, Inc., 08
Alimak Elevator Co., 14
Alkeco Lighting, 16
All American Lockers, 09
All American Metal Corp., 10
All Valley Unit Step, Inc., 05
Alleco, Inc., 01
Allegheny Millwork & Lumber Co., 06
Allen: Liza Allen Tile & Clay Co., 09
Alliance America, 07
Alliance America, 09
Allibert USA, 02
Allied Mfg. Co., Inc., 09
Allied Tile Mfg. Corp., 09
AlliedSignal, Inc., 07
Allmetal, Inc., 08
ALLSTAR Bleacher Div., 13
Allsteel & Gypsum Products, Inc., 09
Alma Desk Co.
Alma Warehousing Co., Inc., 05
Almetek Tile Corp., 09
Almost Heaven, Ltd., 13
A.L.P. Lighting & Ceiling Prods., Inc., 16
Alpha Associates, 16
Alpha Productions, 10
Alpine Engineered Products, Inc., 01
Alply, Inc., 07
Alpro Acoustics, 09
Alseo Div., 05
Alside, Inc., 07
Alsons Corporation, 10
Alta Log Homes, 06
Altamar Decorative Concrete, Inc., 03
Altempeo Glass, Ltd., 13
Altura Studios Inc., 06
Alu-Fab, 02
Aluma Shield Ind., Inc., 07
Aluma Tower Company, Inc., 16
Alumax, 10
Alumax/Magnolia Div., 10
Aluminum Exteriors, 05
Aluminum Fabricators, Inc., 05
Aluminum Lock Roofing, Inc., 07
Alusett USA Inc., 01
Alvarado Mfg. Co., 05
Amatom, 08
Amdega Machun Conservatories, 13
Ameray Co., 08
Amerex Products, 13
American Acrylic Corporation, 08
American Asphalt Co., Inc., 02
American Athletic, Inc., 11
American Best Bldg Products, 04
American Boa, Inc., 05
American Brick Co. (Ambrico), 04
American Building Co., 05
American Cemwood/Macmillan Bloedel, 07
American Concrete Institute, 01
American Concrete Pipe Assn., 01
American Concrete Products Co., 05
American Custom Millwork, Inc., 01
American Energy Systems, Inc., 10
American Excelsior Co., 07
American Floor Products Co., 09
American Hi-Tech Flooring Co., 09
American Hydrotech, 07
American Inst. of Timber Construction, 06
American Inst. of Steel Construction, 01
American Lantern Co., 16
American Locker Security Systems, 10
American Louver Company, 16
American Louvered Products Co., 08
American Marazzi Tile, Inc., 09
American Metal Door Co., Inc., 08
American Modern Metals Corp., 05
American Nickeloid Co., 06
American of Martinsville, 09
American Olean Tile Company, 09
American Permahedge, 02
American Permalight Inc., 09
American Plywood Assn., 01
American Polysteel Forms, 02
American Polywater, 01
American Safety Technologies, 09
American Sanitary Partition Co., 10
American Seating Co.
American Signage, 10
American Site Furniture, 02
American Small Business Computers, 01
American Specialties, Inc., 10
American Sprayed Fibers, Inc., 07
American Stair Corp., 05
American Standard Building Systems, 13
American Standard, Inc., 10
American Steel Building Co., Inc., 05
American Technocrete Corp., 02
American Tool & Engrg. Co., 10
American Transportation & Equip. Co., 11
American Ultraviolet Company, 16
American Walnut Mfg. Assn., 06
American Wood, 06
American Wood Treaters, 07
Amerlux Lighting Systems, 16
Amrock Corp., 08
Ameron Pole Products & Systems, 16
Ameron, Inc., 09
Ametec Mfg. Corp., 05
Amiantite America, Inc., 04
Amoco Foam Products Co., 07
AMP, 16
AMPCO Products, Inc., 08
Amscor Inc., 01
AMSI, 01
Amsterdam Corp., 09
Amstore Corp., 06
Amtab Mfg. Co., 11
Amtex Corp., 13
Amtrol, Inc., 15
Amweld Building Products, Inc., 08
AMX Corporation, 16
Anchor Concrete, Inc., 02
Anchor Fence Inc., 02
Anchor Industries, Inc., 02
Anchor Paint Mfg. Co., Inc., 06
Ancom Business Products, 01
Ancon Granite Tile Inc., 04
Andeo Industries Corp., 10
Andersen Windows, Inc., 07
Anderson Wood Products Co., 06
Anderson: C.J. Anderson & Co., 14
Andrens Telephone Booth Co., 10
Anemostat Products, 08
Ansil Fire Protection, 10
APA The Engineered Wood Assn., 01
APA-The Engineered Wood Assn., 06
APCO Graphics, Inc., 10
Appleton Lamplighter, 16
Applied Realtime Systems, Inc., 01
AQUA Care Systems, Inc., 11
Aqua Glass Corporation, 10
Aqua Master, 02
Aquatic Development Group, 02
Aquatic Industries, Inc., 13
Aquatic Renovation Systems, Inc., 02
Aquatic Research Technologies, Inc., 01
ARC Lighting, 16
Arcadia Mfg., Inc., 08
Are-Com Fabrics, Inc., 09
Arch Technology Corp., 13
Architectural Building Co., 07
Architectural Area Lighting, 16
Architectural Art Mfg., Inc., 05
Architectural Bronze & Aluminum, 01
Architectural Bronze Studio, Inc., 05
Architectural Cabinet Systems, 06
Architectural Carpentry Material, Inc., 06
Architectural Control Systems, 08
Architectural Floor Systems, Inc., 09
Architectural Glass Art, Inc., 08
Architectural Graphics, Inc., 10
Architectural Impressions, 06
Architectural Index, 01
Architectural Interiors by Salas & Co., 01
Architectural Landscape Lighting, Inc., 16
Architectural Metal Glass & Stone, Inc., 04
Architectural Metal Works, 05
Architectural Paneling, Inc., 06
Architectural Precast Assn., 04
Architectural Precast, Inc., 01
Architectural Products by Outwater, 06
Architectural Products By Outwater, 05
Architectural Products Co., 07
Architectural Skylight Co., Inc., 07
Architectural Speciality Products, Inc., 05
Architectural Stairways, Inc., 06
Architectural Surfaces, Inc., 09
Architectural Surfaces, Inc./Illbruck, 09
Architectural Woodworking, Inc., 06
Architerra Austin, 07
Archway Systems, Inc., 01
Arcways, Inc., 06
Arden Architectural Specialties Inc., 05
Ardmore Textured Metals, 05
Areslux, 15
Argus Environmental Monitoring, 16
Argus Supply Co., 02
Aristocrat Products, 04
Arius Tile Co. Inc., 01

Arizona Flagstone Corporation, 04
 ARJO, Inc., 13
 ARK Ramos Architectural Signage Systems, 10
 Ark-Seal Inc., 07
 Arlington Sheet Metal, Inc., 05
 Arm-R-Lite Door Mfg. Co., Inc., 07
 Armbruster Mfg. Co., 13
 Armor Kone Elevator, Inc., 14
 Armorecoat Security Glass Systems, 08
 Armorstone Industries, 04
 Armortile-Tactile Systems, Inc., 06
 Armstrong World Industries, Inc., 09
 Arrow Lock Mfg. Co., 08
 Arrow United Industries, 10
 ART, Inc., 01
 Art Metal Products, 10
 Art Specialty Company, Inc., 16
 Artrest Products Co., Inc., 16
 Artemide, Inc., 16
 Arthur Building Systems, Inc., 13
 Artifice, Inc., 01
 Artistic Door & Windows, 06
 Artup Corporation, 16
 ASI Technologies, Inc., 08
 Aspen Valley Lumber Co., Inc., 06
 Associated Fiberglass Engrs., 01
 Astralite Div., 16
 Astro Sheet Metal Co., Inc., 05
 Astrup Co., The, 10
 ATAS Aluminum Corp., 05
 ATEC Associates, Inc., 02
 Athens Steel Building Corp., 13
 A-T-I (Alucobond Technologies, Incorporated), 07
 Atlanta Metal Products, Inc., 07
 Atlantic Rubber, 09
 Atlantic Stairworks, Inc., 06
 Atlas Carpet Mills, 09
 Atlas Elevator Co., 14
 Atlas Minerals & Chemicals, Inc., 09
 Atlas Roll-Lite Door Corp., 08
 Atlas Roofing Corporation, 07
 Atlas/Soundolier Atapeo Security & Communications Group, 16
 Auburn Cement Products Co., Inc., 02
 Auburn Iron Work, Inc., 05
 Aucutt's, Inc., 03
 Ausimont USA, Inc., 05
 Austin Fabricating, Inc., 13
 Austin Industrial Coatings Corp., 07
 Austroflam Ind., 10
 Auth Chimes, 08
 Auth-Florence, 10
 auto.des.sys, Inc., 01
 Auto-Trol Technology Corp., 01
 Autodesk Inc., 01
 Automatic Devices Co., 10
 Automatic Gate Supply Co., 05
 Auton Company, 11
 AVL Systems, Inc., 09
 Avonite, 06
 Azrock Industries Inc., 09

B

B.W.N. Industries, 08
 Baab Steel, Inc., 05
 Babcock-Davis Hatchways, Inc., 07
 Bacon: R. S. Bacon Veneer Co., 06
 Badger Railing, 05
 Badger USA, 01
 Baer Fabrics, 10
 Bagh Technologies, 01
 Baker Hardwood Lumber Co., Inc., 06
 Balco/Metalines, Inc., 05
 Baldinger, 16
 Baldwin Hardware Corporation, 08
 Bally Engineered Structures, Inc., 08
 Balsam Corporation, 09
 Bangkok Int'l/Continental Woodworking, Inc., 01
 Bangor Cork Company, Inc., 10
 Bar-Co, Inc., 05
 Barber-Webb Co., Inc., The, 02

Barbizon Light, 16
 Barker Steel-Lebanon Div., 03
 Barkhurst Construction, Inc., 05
 Barnes Pumps, Inc., 11
 Barrett Co., 03
 Barrier International Corp., 09
 Barrisol North American, Inc., 09
 Basco, Inc., 08
 BASF Corporation, 09
 Basic Coatings, 09
 Basic Source Inc., 16
 Bates & Bates, 15
 BathEase, Inc., 01
 Bauer Co., Inc., The, 04
 Baut Studios, Inc., The, 08
 J.H. Baxter & Co., 06
 Baxter: J. H. Baxter & Co., 06
 Bay State Metal Products, Inc., 05
 Bayer Stone, Inc., 04
 Bayley: William Bayley Co., The, 08
 B.E.A., Inc., 08
 Beacon Products, 02
 Beaumont Birch Co., 11
 Beauti Vue Products
 Beavertown Block Co., Inc., 04
 Beck Chemicals, Inc., 03
 Beck Face Brick & Stone Co., 04
 Beckwith Elevator Co., 14
 Bega/US, 16
 Beghelli Inc., 16
 Behlen Mfg. Co., 13
 Bekaert Corporation, 02
 Belbien, 09
 The Belden Brick Company, 04
 Belson Mfg. Co., Inc., 13
 F. Belvisi Co. Inc., 13
 Bemis Mfg. Co., 06
 Benchmark Arch. Wall Panel Systems, 07
 Bend Industries, Inc., 01
 Bend-A-Lite Flexible Neon, 16
 Bender Roof Tile Industries, Inc., 07
 Bendheim Architectural Glass, 08
 Bentley Mills, 09
 Benton Doors, Inc., 08
 Berenson Corp., 08
 Bereza Iron Works, Inc., 05
 Berg Showcase Mfg. Inc., 11
 Bergen Art Metal & Lighting, Inc., 05
 Berger Building Products, 01
 Bernhard Woodwork, Ltd., 06
 Berridge Manufacturing Co., 07
 Bertch Cabinet Mfg. Inc., 06
 Bessler/American, 11
 Best Lock Corp., 08
 Best Power Technology, Inc., 16
 Best Sign Systems, 10
 Beta Industries, 08
 Beta Lighting, 16
 Betco Block & Products, Inc., 04
 Beth-Hanover Supply Co., Inc., 04
 Better-Bilt Aluminum, 08
 Beveled Glass & Lighting Design, 08
 Beveled Glass Works, 08
 Beverage Air, 11
 Beverly Coat Hanger Co., Inc., 10
 BF Goodrich Co., 06
 BHP Steel Products USA, Inc., 05
 Bieber Lighting Corp., 16
 B.I.G. Enterprises Inc., 13
 Bigbee Steel Buildings, Inc., 13
 Bike Security Racks Co., 02
 Bil-Jax, Inc., 05
 The Bilco Company, 07
 Bilt Best Windows, 08
 Bilrite Steel Buck Corp., 08
 Binnings Building Products, 08
 Bio Fireshield, Inc., 07
 Bio-Energy Systems, Inc., 13
 Biomarine, 11
 Birchcraft Kitchens, Inc., 06
 Bird-X, Inc., 10
 Birdair, Inc., 13
 Bitec Inc., 07
 Bituminous Roadways, Inc., 02

B-K Lighting, Inc., 16
 B. L. Innovative Lighting, 16
 Blaine Window Hardware, Inc., 06
 Blair Co., 06
 Blakeslee, 11
 Blaze King Industries, Inc., 10
 Bleachers International, Inc., 13
 Blender Products, Inc., 15
 Block & Co., Inc., 10
 Block Iron & Supply Co., 08
 Blomberg Window System, 08
 Bloomsburg Metal Co., 05
 Blouin Bachnab, 01
 Blue Circle Cement, 04
 Blue Giant Equipment Corporation, 11
 Blue Ox Industries, Inc., 06
 Blue Valley Industries, Inc., 02
 Julius Blum & Co., Inc., 05, 08
 Blumcraft of Pittsburgh, 08
 BMCA Insulation Products, Inc., 07
 Bob Long Kennel Runs & Accessories, 13
 Bobrick Washroom Equipment Inc., 10
 The Bodine Company, 16
 Boen Hardwood Flooring, Inc., 06
 Boise Cascade Corporation, 06
 Boise Moulding & Lumber Co., 06
 Bomanite Corporation, 02
 Bommer Industries, Inc., 08
 BondCote Roofing Systems, 07
 Boon Edam Inc., 08
 Boos: John Boos & Co., 11
 Bootz Mfg. Co., 15
 Borroughs Corp., 11
 Bosley: Milton W. Bosley Co., Inc., 06
 Bostik, 09
 Boston Design Corporation, 02
 Boston Retail Products, 10
 Boston Valley Terra Cotta, Inc., 04
 Boundary Fence & Railing System, 05
 Bowman Metal Deck, 05
 Boyd Lighting Co., 16
 Boyd Ready Mix Concrete, 03
 Boyle: John Boyle & Co., Inc., 06
 BPS Architectural Products, Inc., 06
 Braden Shielding Systems, 08
 Bradley Corporation, 10
 Bradley Iron Works, Inc., 05
 Bradley Window & Door, 01
 Brady & Sun, Inc., 13
 Brady Brick & Supply Co., 02
 Brady USA, Inc., 01
 Brandenburg Industries Service Co., 02
 Brandon Cabinets, Inc., 06
 Brann Clay Products Co., 02
 Brass Light Gallery, Inc., 16
 Brass Smith, Inc., 05
 J.G. Braun Co., 01, 05
 Bravo Access Floors, 10
 Brayer Lighting Incorporated, 16
 Brejtfus Enterprises, Inc., 09
 Bretford Manufacturing, Inc., 11
 Brey & Krause Mfg. Co., 05
 Briar Hill Stone Co., 02
 Brick & Tile Center, 04
 Brick Institute of America, 01
 Brickyard, Inc., The, 04
 Briggs Industries, Inc., 15
 Brikdeco, 04
 R.R. Brink Locking Systems, Inc., 11
 Bristolite Skylights, 07
 British American, 06
 British-by-Nature, 02
 Broadway Collection, The, 08
 Broan Mfg. Co., Inc., 11
 Brocar Products, Inc., 10
 Brockway Clay Co., 04
 Brodart Co., 11
 Bronzelite, 16
 Brookside Veneers Ltd., 06
 Brouk Co., 03
 Bruce Hardwood Floors Div., 06
 Bruce Wall Systems Corp., 08
 Bruck Lighting USA, 16
 Bruder: M.A. Bruder & Sons, Inc., 09

Brule: C.E. & E. Inc., 11
 Bruning Paint Co., 09
 Brunzell Lumber & Millwork, 06
 Bry Air, Inc., 01
 Bryant Air Conditioning Heating & Electrical Co., 07
 Buechtal Ceramics, 09
 Buckingham-Virginia Slate Corp., 04
 Buechel Stone Corp., 04
 Buell Door Co., 08
 Buffalo Cabinet Shop, Inc., 06
 Buhl Electric, 16
 Builders Block Co., 04
 Builders Hardware & Specialty Co., 08
 Builders Steel Co., 05
 Building Components Unlimited, 06
 Bunting, Inc., 10
 Burke Flooring Products Div., 07
 Burl Industries, Inc., 08
 Burlington Natstone Inc., 04
 The Burns & Russell Company, 04
 Burns: E.L. Burns Co., Inc., 05
 Busch Industries, Inc., 05
 Bustin Industrial Products, Inc., 05
 Butcher Boy Corp., 08
 Butler Mfg. Co., 07
 Butler Ventamatic Corp., 07
 Bybee Stone Co., 04

C

C S I Donners, 10
 C-Cure Corp., 07
 C. P. Chemical Co., Inc., 07
 Cable Lite Corporation, 16
 Cabot Stains, 09
 Cadillac Carpports, Inc., 13
 Cadillac Graphics, Inc., 10
 CadSoft International, 01
 CADworks Inc., 01
 Caeye Corporation, 01
 CalComp, 01
 Calger Lighting Inc., 16
 California Glass Bending Corp., 08
 California Pre-Cast Stone Works, Inc., 03
 California Products Corp., 08, 09
 California Redwood Assn., 01
 Calmac Mfg. Corp., 13
 Cal-Shake, Inc., 07
 Calvert: J.W. Calvert Mfg. Co., 08
 Cambridge, Inc., 05
 Campbellsville Industries, Inc., 05
 Canplas Industries Ltd., 07
 Cant Products, Inc., 07
 Canterbury International, 02
 Canterra International Inc., 16
 Cantex, Inc., 15
 Canvas Specialty, 13
 Canyon Pottery Co. Inc., 02
 Capaul Corp., 09
 Capitol Aluminum & Glass Corp., 08
 Capitol Awning Co., Inc., 10
 Capitol Partitions, Inc., 01
 Capitol Windows & Doors, 08
 Capri Lighting, 16
 Caradeo, 08
 Carboline Company, 05
 Carlan Mfg. Co., Inc., 16
 Carlisle Engineered Metals Div., 05
 Carlisle Restoration Lumber, Inc., 06
 Carlisle SynTee Systems, 07
 Carlisle Tire & Rubber Co., 09
 Carlson Products, 08
 Carlton Industries, Inc., 10
 Carnegie, 09
 Carnes Company, 15
 Carolina Ceramics, Inc., 04
 Carolina Marketing Group, 16
 Carolina Truss Systems, Inc., 06
 Carpenter Group, Inc., 13
 Carpet & Rug Institute, The, 01
 Carrier Corporation, 15
 Carsonite International, 09
 Carter Holt Harvey Roofing USA, 07
 Carter-Hoffmann Corp., 11

- Carter-Miot, 06
 CAS The Sign Systems Co., 06
 Cascade Lumber & Mfg. Co., 05
 Case Companies/Lighting Resources, 16
 CASE SYSTEMS, INC., 06
 Casella Lighting, 16
 Casewell International Corp., 13
 Cassidy Brothers Forge, Inc., 05
 Castaic Brick Mfg. Co., 04
 Castellucci Stone Industries, Inc., 04
 Casting Designs, Inc., 09
 Cat Claw, Inc., 10
 Cateo Supply, Inc., 10
 Cates & Sons, Inc., 13
 Cathedral Stone Products, Inc., 01
 Cay Metal Products, Inc., 05
 CCSW Graphics, 10
 C-Cure Corporation, 09
 CDI Signs, 10
 Cease Fire by Dis-Cover, Inc., 07
 Cecil Ware Corp., 11
 Ceco Building Systems, 13
 Ceco Door Products, 08
 Cedar Shake & Shingle Bureau, 07
 Cedar Valley Shingle Systems, 07
 Cedric Hartman Inc., 16
 Cellofoam North American, Inc., 07
 The Celotex Corporation, 07
 Cemcel Corp., 07
 Cemcolift, Inc., 14
 Center State Pipe & Supply Co., 15
 Central Brass Mfg. Co., 15
 CertainTeed Corporation, 07
 Cesar Color, Inc., 08
 Cesco Brass Ltd., 15
 CESCO Products, 08
 C.E.W. Lighting, Inc., 16
 C4 Network Inc., 01
 Chadsworth, Inc., 04
 Chalfant Sewing Fabricators, 10
 Chamberlain Group, Inc., 08
 Champ Equipment Co., Inc., 14
 Champion Block Co., 04
 Champlin Co., The, 06
 Chance: A. B. Chance Co., 01
 Charette Corp., 01
 Charleston Industries, Inc., 10
 Chase/Durus Industries, 08
 Chautauqua Woods Corp., 08
 Chelsea Building Products, 08
 Chelsea Decorative Metal Co., 05
 Chem-Pruf Door Co., 08
 Chemetal Corp., 05
 Chemgrate Corp., 06
 Chemical Coatings & Engrg. Co. Inc., 01
 Chemical Lime Company, 04
 Chemical Products Industries, Inc., 01
 Chemical Specialties, Inc. (CSI), 06
 Chemprobe Technologies, Inc., 09
 Cheney Co., 14
 Cheney Flashing Co., 07
 Cherry Creek Enterprises Inc., 15
 Chesapeake Hardwood Products, Inc., 06
 Chester Pool Systems, Inc., 02
 Chester-Jensen Co., Inc., 11
 Chicago Bullet Proof Equipment Co., 13
 The Chicago Faucet Co., 15
 Chicago Metallic, 09
 Chicago Trashpacker Corp., 11
 Childers Carports & Structures, Inc., 07
 Childers Products Co., 02
 Chronrol Corp., 11
 Chutes International, 10
 Cibola Systems Corp., 01
 CIP International, Inc., 10
 Ciphone Communication Systems, 11
 Circle Redmont, Inc., 03
 Citadel Architectural Products, 07
 Citation Homes, Inc., 06
 Citiworks, Inc., 10
 City Aluminum Vinyl Co., 08
 Cla-Val Co., 13
 Cladwood, 07
 Clairson International, 06
 Clamshell Buildings, Inc., 13
 Claridge Products & Equipment, Inc., 10
 Clark Door, Inc., 08
 Clarke Products Inc., 15
 Classic Lamp Post, 16
 Classic Modular Systems, Inc., 11
 Classic Products, Inc., 07
 Classic Woodworking, Inc., 09
 Classy Glass Sunrooms, 13
 Classy Glass, Inc., 08
 Clearline Inc., 08
 Clearrr Corportion, 10
 Clestra Cleanroom, Inc., 09
 Clestra Hauserman Inc., 10
 Cleveland Steel Specialty Co., 06
 Cline Aluminum Doors, Inc., 08
 CLM/Systems, Inc., 01
 Clopay Building Products Co., 08
 Clopay Millwork, 08
 CMF/Colonial Moulding, 05
 CMI Architectural Products, Inc., 08
 Coastal Lumber & Home Center, Inc., 06
 Coastal Technologies, Inc., 10
 Cobblecrete International, Inc., 02, 03
 Coreham Brick & Stone, Inc., 04
 Cold Spring Granite Co., 02
 Cold Zone, 11
 C. W. Cole & Company, Inc., 05
 Cole-Parmer Instrument Co., 15
 Cole: C.W. Cole & Co., Inc., 16
 Coleman Cable Systems, 16
 Colite International Ltd., 10
 Collins & Aikman Floor Coverings, 09
 Collins Lighting Systems, Inc., 16
 Colloid Environmental Technologies Company (CETCO), 07
 Colonial Bronze Co., 08
 Colonial Glass & Mirror Corp., 08
 Colonial Stair & Woodwork Co., 06
 Colonial Wood Interiors, Inc., 06
 Color Div., 09
 Colorado Concrete Mfg. Co., 02
 Colorline, Inc., 09
 Colortran, Inc., 16
 Columbia Building Products, 08
 Columbia Cascade Company, 02
 Columbia Elevator Products Co., Inc., 14
 Columbia Equipment Company, Inc., 02
 Columbus Show Case Co., The, 06
 Commercial Fabrication, Inc., 05
 Commercial Sunroom Products, 13
 Commonwealth GreenHouse, 08
 Complast Inc., 08
 Complete Mobility Systems, 14
 Component Systems, Inc., 13
 Composite Technologies Corp., 03
 Composite Technology, 06
 Computer Integrated Building, 01
 Comtec Industries, 10
 COMTEK, Inc., 11
 Con-Lux Coatings, Inc., 09
 Concord Elevator, Inc., 14
 Concrete Paver Institute, 02
 Concrete Reinforcing Steel Institute, 01
 Concrete Service Materials Co., 07
 Concrete Solutions, 03
 Condor Architectural Stone, 04
 Conine Mfg. Co., Inc., 15
 Conklin Co., Inc., 07
 Connor/AGA, 09
 Connor/AGA, Sports Flooring Corp., 02
 Conproco Coatings, 01
 Conserva Systems, Inc., 07
 Conservated Industries, Inc., 13
 Conservation Energy Systems, Inc., 15
 Conservation Technology, Ltd/Con-Tech, 16
 Consolidated Consumer Services, Inc., 13
 Consolidated Glass & Mirror, 08
 Consolidated International Corp., 01
 Consolidated Systems, Inc., 05
 Conspec Marketing & Mfg. Co., Inc., 02
 Conspec Systems, Inc., 05, 13
 Conspec, Inc., 08
 Construction Services, Inc., 05
 Construction Specialties, Inc., 09, 10
 Consumers Asphalt Co., 02
 Contact Lumber Co., 06
 Contemporary Panels, Inc., 07
 Contemporary Systems, Inc., 13
 Continental Bridge, 02
 Continental Creative Sales, Inc., 04
 Continental Forest Products, Inc., 06
 Continental Masonry Corporation, 04
 Continental/Fremont, Inc., 15
 Contractors Wardrobe, Inc., 08
 Control Components, Inc., 15
 Converse Cabinets, 06
 Conwed, 09
 Cook Screen Technologies, Inc., 05
 Cookson Co., The, 08
 Cooper Lighting, 16
 Cooper Materials Handling, 10
 Copper Development Assn., 01
 Copper Sales Inc., 05
 Cor-A-Vent, Inc., 07
 Coral Industries, Inc., 10
 Corbin Russwin Arch. Hardware, 08
 Corbond Corp., 07
 CoreGuard, Inc., 09
 Corev America, Inc., 07
 Corlin Paint, 06
 Cornelius Architectural Products, 02
 Cornell Corporation, 07
 Cornell Iron Works, Inc., 08
 Corner Pump Co., 11
 Coronado Paint Company, 09
 Coronado Products, Inc., 04
 Coronis Building Systems, Inc., 13
 Cost of Wisconsin, Inc., 02
 Country Casual, 02
 Country Floors, Inc., 09
 Coursey Design, 08
 Courtaulds Performance Films, 08
 Couturier Iron Craft, Inc., 05
 Cover-Pools, Inc., 13
 Coyne & Delany Co., 15
 CPI Concrete Products, 16
 CPI International, Inc., 07
 Craftline, 08
 Craftsmark Identification Systems, 10
 Craftsmen In Wood Mfg., 08
 Crane Fulview Door Company, 08
 Crane Plastics Co., 01
 Crane Plumbing/Fiat Products, 15
 Crawford Laboratories, Inc., 09
 Creations By Harris, Inc., 16
 Creative Edge Corp., 10
 Creative Industries Inc., 06, 08
 Creative Pultrusions, Inc., 02
 Creative Signage, 10
 Creative Structures Inc., 06
 Creative Systems Engrg., Inc., 10
 Creative Systems, Inc., 10
 Creative Woodworking, 06
 Cres-Cor Div., 11
 Crescent Designed Metals, Inc., 05
 Crescent Iron Works, 05
 Cresset Chemical Company, 03
 Crissey Fowler Lumber Co., 06
 Cross Aluminum Products, Inc., 08
 Cross Industries, Inc., 10
 CROSS VINYLattice, 06
 Crossfield Products Corp., 03
 Crossley Carpet Mills Ltd., 09
 Crossville Ceramics, 09
 Crown Corp., 09
 Crown Fixture Corp., 06
 Crown Industrial Operators, 08
 Crown Metal Mfg. Co., 10
 CROWNaluma Corp., 05
 Crowning Touch, Inc., 06
 Crownlite Mfg. Corp., 16
 Crystal Clear, 16
 Crystalite, Inc., 07
 CSL Lighting Mfg. Inc., 16
 C-Tec, Inc., 10
 Cullar/LaCuesta, 05
 Culver: S. K. Culver Co., 15
 Cumberland Woodcraft Co., Inc., 06
 Cummings, Inc., 10
 Cupples Products, 08
 Curecrete Distribution, 03
 Currency Protection Corp., 13
 Curries Co., 08
 Curtainwall Systems, Inc., 08
 Curtitton Inc., 10
 Curtron Industries, Inc., 08
 Curv-Rite Aluminum Edging, 02
 Curveline, Inc., 05
 Curvofite, Inc., 06
 Custom Building Products, 03
 Custom Castings Northeast, Inc., 09
 Custom Curb, Inc., 07
 Custom Decorative Mouldings Div., 01
 Custom Enclosures, Inc., 05
 Custom Iron, Inc., 05
 Custom Lighting, 16
 Custom Log Homes, Inc., 06
 Custom Manufactured Products, 16
 Custom Metal Works, Inc., 01
 Custom Products Division., 08
 Custom Rafters, 06
 Custom Rock International, 02
 Custom Structures, Inc., 02
 Custom Window Co., 01
 Custom-Bilt Metals, 05
 Customized Industries, Inc., 05
 Customline, Inc., 08
 Customwood Mfg., 08
 Cut Art Stone & Precast Co., Inc., 04
 Cutler Mfg. Corp., 10
 CWM Mfg. Co., Inc., 06
 Cyclone Fence / USX Corporation, 02
 CYRO Industries, 08
D
 D & H Steel Supply, Inc., 05
 D&B X-Pansion Joints, Inc., 05
 D'Hanis Brick & Tile Co., 01
 D. Gilbert Industries, Inc., 10
 D. V. Fyre-Tec, Inc., 07
 Da-Lite Screen Co., 11
 Dagostino Building Blocks, Inc., 02
 Daka Corp., 05
 Dakota Granite Co., 04
 Daktronics, Inc., 16
 Dal-Tile Corp., 09
 Dale Industries, Inc., 05
 Dallas Cast Stone Co., Inc., 04
 Dalton Pavilions, Inc., 02
 Damtite Division, 07
 Daniel Industrial Metals, Inc., 05
 Danjell Creations, Inc., 10
 Dant Clayton Corp., 13
 Darby & Mitchell, 06
 Data-Basics, Inc., 01
 Dataprint Corporation, 01
 Datum Filing Systems, Inc., 01
 Davis & Small Old Time Sign Co., Inc., 10
 Davis Colors, 02
 Davis Instruments, 01
 Davis Iron Works, Inc., 05
 Davis: James T. Davis, Inc., 09, 15
 Davlin Paint Co., 07
 Daw Technologies, Inc., 10
 Dawson Door Co., 08
 Day Star Industries, 06
 Dayton Metal Products Co., 08
 Dayton Showcase Co., 06
 Dayton Superior Corp., 07
 Dazor Mfg. Corp., 16
 DCI, Inc., 07
 De Angelis Iron Work, Inc., 05
 Deanstee Mfg., Inc., 08
 DEC Associates, 06
 Dec Har Designs, Inc., 08
 Decar Mfg. by The Simon Corp., 06
 Decision Graphics, Inc. (DEI), 01
 Decor Concepts, Inc., 02
 Decorative Metal Services, Inc., 05
 Decore-Ative Specialties, 06

- Decoustics, 09
 Degussa Corporation, 09
 Del Industries, 13
 Del Mar Window Coverings, 08
 Delaware Industries, Inc., 01
 Delco Associates, Inc., 01
 Delcoa Industries, Inc., 07
 Delfield Co., The, 11
 Delta Industries, 08
 Delta Lighting Systems, Inc., 16
 Delta Star, Inc., 09
 Deneb, Inc., 01
 Dependable Chemical Co., Inc., 03
 Des Champs Laboratories, Inc., 11
 Desa International, Inc., 10
 Design CAD, Inc., 01
 Design Components, Inc., 07
 Design Data Systems Corp., 01
 Design Shoji, 08
 Designer Blocks, Inc./I C D Corp., 02
 Designer's Brass, 06
 DesignTex Fabrics, Inc., 09
 Desk & Door Nameplate Co., 10
 DeSoto Hardwood Flooring Co., 09
 Detering Co., The, 02
 Detex Corp., 08
 Detroit Concrete Products Corp., 02
 DeVAC, Inc., 08
 Devine Lighting, 16
 Devoe & Reynolds Company, 09
 Dex-O-Tex, 09
 Diameters
 Diamond Mfg. Co., 05
 Diamond Water Systems, Inc., 02
 Diazit Co. Inc., 01
 Dibiten USA, 07
 Dickinson Ready Mix. Co., 04
 Dickson Elberton Mills, Inc., 10
 Diebold, Inc., 08
 Dimension Millworks, 08
 Dimensional Plastics Corp., 08
 Dinon Precast, Inc., 02
 Diskey Architectural Sign, 10
 Display Solutions, Inc., 16
 Dittmer Architectural Aluminum, 07
 Dixie-Pacific Mfg. Co., Inc., 06
 DLM Plastics Corp., 08
 Dlubak Corp., 08
 Doctorow Communications Inc., 01
 Dodge-Regupol, Inc., 02
 Dome'L, Inc., 05
 Domes American, Inc., 13
 Domtar Gypsum, 07
 Donver, Inc., 06
 Door & Hardware Institute, 01
 Door Engrg. & Mfg. Co., 08
 Door Stop, Inc., The, 06
 Dorma Group, The, 08
 Dor-O-Matic, 08
 Dorsett Commercial Carpets, 09
 Doty & Sons Concrete Products, Inc., 02
 Doublewal Corp., 13
 Dougherty & Stone Resurfacing, Inc., 13
 Dove Mfg., 09
 Dove Systems, 16
 Dover Accessibility Products, 14
 Dover Elevator Systems, Inc., 14
 The Dow Chemical Company, 07, 09
 Dow Corning Corp., 07
 Dowco Products Group, 10
 Downey: B.L. Downey Co., Inc., 16
 Drama Marble, Inc., 04
 Draper Shade & Screen Co., Inc., 11
 Dreaming Creek Timber Frames, Inc., 06
 Dri-Dek Corp., 09
 Driwood Moulding Co., 06
 Dryvit Systems, Inc., 07
 DSA/Phototech, Inc., 10
 DSN, Inc., 08
 Dual Lock Partition Systems, Inc., 08
 DUAL-LITE, 16
 Ductmate Industries, Inc., 13
 Ducts, Inc., 05
 Dudick, Inc., 06
- Duffy's General Specific Millwork, 06
 Duffy: A.B. Duffy, Inc., 05
 Dukane Corp., 16
 Dumond Chemicals, Inc., 09
 DuMor, Inc., 10
 Dunbar Building Products, Inc., 08
 Dunmon Corp., 07
 Dunsen Sports Group, The, 02
 Dunsky: Leo Dunsky, Inc., 06
 DuPont Co., High Perf. Coatings, 09
 DuPont Co., Corian, 06
 Dur-Red Products, 07
 Dura Architectural Signage, 10
 Dura Art Stone, 01
 Dura-Oak Cabinet Refacing Systems, 06
 Duraflake, 06
 Duratherm Window Corporation, 08
 Durkan Patterned Carpet, 09
 Duro-O-Wal, Inc., 04
 Duro-Test Lighting, 16
 Duro-Last Roofing, Inc., 07
 Duron Paints & Wallcoverings, 03
 Dur-O-Wal, 04
 Duschqueen, Inc., 10
 Dwyer Products Corporation, 11
 Dyke Industries, Inc., 08
 Dynaforce, 15
 Dynamic Closures, 08
 Dynamics Corp. of America, 10
 Dywidag-Systems International USA, Inc., 13
- E**
 E & D Specialty Stands, 13
 E-A-R Specialty Composites, 09
 E-Poxy Industries, Inc., 03
 Eagle Electric Mfg. Co., 16
 Eagle Pine Products, Inc., 08
 Eagle Plywood & Door Mfrs., Inc., 06
 Eagle Point, 01
 Eagle Window & Door, Inc., 08
 Easi-Set Industries, 02
 Easterday Paint & Chemical Co., Inc., 09
 Eastern Exterior Wall Systems, 07
 Eastern Metal/USA-SIGN, 10
 Ebco Manufacturing Co., 15
 Ebner Woodwork Corp., 06
 Echeguren Slate, Inc., 04
 Eckel Industries, Inc., 09
 Eclipse Lighting Inc., 16
 Eclipse Technologies, Inc., 16
 ECOA Hydraulic Lifts, Inc., 14
 Econol Elevator Lift Corp., 11
 Ed Voorhees S4S, Inc., 06
 Eden Stone Co., Inc., 02
 Eder Flag Mfg. Co., Inc., 05
 Edison Chemical Systems, Inc., 01
 Edison Price Lighting, 16
 Edon Corp., 01
 Edwards Co., 08
 EFCO Corporation, 08
 EFCO-Economy Forms Corp., 03
 Egan Visual Inc., 10
 Eggers Industries, 06
 Egyptian Concrete Co., 13
 Eills & Watts, 15
 Eisenhardt Mills, Inc., 06
 ELA Company, Inc., 16
 Elastizell Corp. of America, 02
 Elco Industries, Inc., 05
 Elco Mfg., Inc., 08
 Elderhorst Bells, Inc., 01
 Eldorado Stone Corp., 04
 Electric Mobility Corp., 13
 Electric Power Door, 02
 Electric Time Company, Inc., 02
 Electrix Inc., 16
 Electro-Steam Generation Corp., 11
 Electronic Display Systems, 10
 Electronic Theatre Controls, Inc., 11
 Elegant Aluminum Products, Inc., 05
 Elegant Entries, 08
 Elero USA, Inc., 08
 Elevator World, Inc., 01
- ELF Atochem NA, Inc., 05, 09
 Elgin-Butler Brick Company, 04
 Eliason Corporation, 08
 Elite Software, 01
 Elkay Manufacturing Company, 11
 Elkem Materials, Inc., 07
 Elkhart Door, Inc.
 Elliptipar, Inc., 16
 Ellison Bronze, 08
 Elysian Art Glass Co., 08
 Emco, Inc., 10
 Emeco Industries, Inc., 01
 EMED Co., Inc., 10
 Emerald Steel Fabricators, Inc., 05
 Emergi-Lite Inc., 16
 Emerling & Co./Calhook, 01
 Emery Fixtures, Inc., 16
 Empire Acoustical Systems, 01
 Empire Sign & Awning Co., 10
 Empire Ventilation Equipment Co., 08
 Emseal Joint Systems, Ltd., 05
 Emser International, 09
 Encapsulation Technologies Corp., 09
 Encom Products Co., Inc., 16
 Endicott Clay Products Company, 04
 Endless Pools, 13
 Endres Wood-Plastics, Inc., 06
 Endura Rubber Flooring, 01
 Endure-A-Lifetime Products, Inc., 08
 EnerGCorp, Inc., 07
 Enersave Co., 16
 Engineered Lighting Products, 16
 Engineered Products Co., 06
 Engineered Products, Inc., 05
 Englert, Inc., 05
 Enjo Doors & Windows, 08
 Ensinger, Inc., 08
 Enterprises Industries, Inc., 06
 Entol Industries, Inc., 06
 Envel Design Corp., 13
 Enviro-Acoustics Co., Inc., 04
 Enviroedge Products Co., 13
 Environmental Coating Systems Inc., 07
 Environmental Graphics, 09
 Environmental Structures, Inc., 10
 Envirospec, Inc., 07
 Epiphany Design Studio, 01
 Epro, Inc., 09
 Equipto, 05
 ER Systems, Inc., 05
 Eric Industries, Inc., 05
 Ericson Mfg. Co., 16
 ESCO, 02
 Esco Elevators, Inc., 14
 Esco International, Inc., 16
 ESE Machines, Inc., 05
 Essex Industries, Inc., 08
 Essi Acoustical Products Co., 09
 Estiluz, Inc., 16
 ETA Engrg., Inc., 13
 Eternit Inc., 07
 Ethereal Glass Art, 08
 ETTA Industries, Inc., 16
 Eurocal Slate Centers, 04
 Euroglass Corp., 04
 Eurotec, Ltd., 08
 Eurotex, Inc., 09
 Everest Roofing Products, 07
 Evergreen Slate Co. Inc., 07
 Evergreen Sunrooms, 08
 Evergreen Systems Sunrooms, 07
 EWC Controls, Inc., 11
 Exarc Skylights, Inc., 07
 Excelite Inc., 16
 Excelsior Mfg & Supply Corp., 07
 Execudata, Inc., 01
 Executive Woodsmiths, 06
 EXTECH/Exterior Technologies, Inc., 07
 EZ-Wall, Inc., 04
- F**
 F M B Systems, Inc., 05
 F. S. Contract, 09
 F-M Insulation, Inc., 05
- Fabral, 07
 Fabri-Trak Systems, 09
 Fabric Building Systems, Inc., 13
 Fabricated Wood Products, Inc., 06
 Fabricating & Welding Corp., 05
 Faddis Concrete Products, 03
 Fafco, Inc., 13
 Fagan Marble & Granite, Inc., 04
 Fail-Safe Brand, 16
 Fair-Play Scoreboards, 16
 Falcon Products, Inc.
 Fantech/Kanalfakt, Inc., 07
 Farr Company, 15
 Fashion, Inc., 05
 Fastaire Hand Dryers, 13
 FBO Systems, Inc., 01
 FDI Glass Corporation, 08
 Featherlite Building Products Corp., 04
 Featherlite, Inc., 03
 Federal APD, Inc., 11
 Federal Cabinet Co., Inc., 06
 Federal Pipe & Supply Co., 05
 Federal Sign, 10
 Federal Signal Corp., 16
 Feeney Wire Rope, Inc., 06
 Felber Ornamental Plastering Corp., 01
 Felker, 11
 Fence Factory, 02
 Fenestra Corp., 08
 Ferguson Door Div., 08
 Fiber Optics Design, Inc., 16
 Fiberesin Industries, Inc., 10
 Fiberglass Masters Technologies, 01
 Fiberglass Specialties, Inc., 06
 Fibergrate Corp., 06
 Fibermesh, 02
 Fiberoptic Lighting, Inc., 10
 Fiberstars, Inc., 16
 FiberSurfaces, Inc., 04
 Fibertech Corporation, 06
 Fibre Tech, Inc., 02
 Fibrecem Corporation, 07
 FIBREX, 07
 Fieldstone Cabinetry, Inc., 06
 Film Fibers Division, 03
 Filtrine Mfg. Co., 10
 Fimbel Door Corp., 08
 Fine Hardwood Veneer Assn., 06
 Fine Wine Rack & Cellar Co., 11
 Finlandia/Harvia Sauna Products Inc., 13
 Fiore Skylights, Inc., 08
 FIPRO Corporation of America, 07
 Fire Control Instruments, Inc., 14
 Fire Research Laboratories, Inc., 07
 Fire-Lite Alarms, Inc., 10
 Fireside Corner, Inc., 04
 Firestone Building Products, 07
 Firetrol, Inc., 10
 Fischer Fastenings, 04
 Fisher Hamilton Scientific Inc., 11
 Fisher Skylights, Inc., 07
 Flagpoles, Inc., 16
 Flair Electronics, 16
 Flairwood Industries, Inc., 06
 Flammador Corp. of America, 07
 Fleetwood Aluminum Products, Inc., 08
 Fleming Steel Co., 08
 Fletcher Coating Co., 03
 Fletcher Granite Co., Inc., 02
 Flex Trim Industries, Inc., 06
 Flexco Co., 09
 Flexicore Systems, Inc., 13
 Flexion, Inc., 08
 Flexi-Wall Systems, 09
 Flex-Lite, Inc., 16
 Flexmaster USA, Inc., 05
 Flextone International Corp., 05
 Flexwatt Corporation, 15
 Flinchbaugh Co., Inc., 14
 Flood Co., The, 09
 Florian Greenhouse, Inc., 13
 Florida Brick & Clay Co., Inc., 04
 Florida Stucco Corp., 13
 Florida Tile Industries, Inc., 09

Flour City Architectural Metals, Inc., 07
 Flush Metal Partition Corp., 10
 Flushmate, 15
 FMI, 01
 Folding Bleacher Co.
 Folge Quarry Co., Inc., 04
 Folger Adam Co., 11
 Follansbee Steel, 07
 Follett Corp., 11
 Forbo Industries, Inc., 09
 Ford Glass, 08
 Foresight Resources Corp., 01
 Formica Corp., 06
 Forms & Surfaces, 02
 Forte, Inc., 08
 Fortec, Inc., 10
 Fortifiber Corp., 07
 Forum, Inc., 16
 Fosroe, Inc., 01
 Four Seasons Sunrooms, 13
 Fox Lite, Inc., 07
 Franklin Art Glass Studios, Inc., 08
 Franklin Brass Mfg. Co., 10
 Frazier Industrial Co., 13
 Freeman Marine Equipment, Inc., 08
 French Reflection, Inc., 10
 Freudenberg Building Systems, Inc., 09
 Friedrich Air Conditioning Co., 11
 Fries/Uni-Craft Corp., 05
 Frigidaire Company, 11
 Fritz Industries, Inc., 09
 FRP Systems, Inc., 06
 FRS Industries, Inc., 10
 Fry Reglet Corp., 05
 Frye: George C. Frye Co., 10
 Fuller & Albert, Inc., 01
 Fuller-O'Brien Paint Co., 09
 Futura Coatings, Inc., 05
 Futura Compaines, 01
 Futura Industries, 05
 Future Classics, 16
 Future Light, Inc., 11
 Fypon, Inc., 01
 Fyrnetics Inc., 16

G

G & T Mfg., 14
 G E Structural Products, 08
 G-S Co., The, 05
 G.C.S. Coatings, Inc., 07
 G/L Veneer Co., 06
 Gaco Western Inc., 07
 GAF Building Materials Corp., 07
 Gage Corporation, Int., 05
 GAI-Tronics Corp., 16
 Gainsborough Hardware Indus., Inc., 08
 Galaxy Aquatics, Inc., 13
 Galaxy East Co., 02
 Galaxy Organization, The, 05
 Galva Foam Marine Industries, Inc., 02
 GameTime Inc., 02
 GARAVENTA, 10
 Garaventa (Canada) Ltd., 14
 Garco Building Systems, 13
 Garey/SLP, 16
 Garland Co., Inc., The, 07
 Garland Residential Products, 11
 Garrett Metal Detectors, Inc., 11
 Gas-Fired Products Inc., 15
 Gateway Building Products Div., 04
 Gaylord Brothers, 01
 GE Capital Modular Space, 13
 GE Company, 15
 GE Plastics, 08
 GE Wiring Devices, 16
 Geller Ready-Mix Concrete Co., 03
 Gemini Bath & Kitchen Products, 15
 Gemini Inc., 10
 General American Door Company, 08
 General Cubicle Co., Inc., 10
 General Electric Lighting, 16
 General Partitions Mfg. Corp., 10
 General Polymers Corp., 09
 General Products Co., Inc., 08
 General Shale Products Corp., 04
 General Wallcoverings, 09
 Genesis Lighting, 16
 Genest Concrete, 02
 GenFlex Roofing Systems, 07
 Geodesic Domes, Inc., 13
 George Ciocher, Inc., 05
 Georgia Fountain Co., Inc., 02
 Georgia Marble Co., 04
 Georgia-Pacific Corp., 06
 Gerard Roofing Technologies, 07
 Gerard Technology Associates, 13
 Gerber Plumbing Fixtures Corp., 15
 Gerbert, Ltd., 09
 Geriatric Research and Training Center (GRTC), 01
 Gerkin Windows & Doors, 08
 Gesell Concrete Products, Inc., 02
 Gesmar Corp., 04
 GH International, 10
 Ghent Mfg., Inc., 11
 Giant Lift Equipment Co., Inc., 14
 GIATI, 02
 Gibbons Companies, 02
 Gibraltar National Corp., 06
 Gibson-Homans Co., 07
 Gilbert & Bennett, 10
 Gillespie Corp., 08
 Gilman Brothers Co., The, 07
 Gilpin Ironworks, 05
 Gilson Co., Inc., 01
 Gilway Technical Lamp, 16
 Girardin Moulding, Inc., 06
 Glass Block Designs, 04
 Glass Blocks Unlimited, Inc., 04
 Glass Craft Specialties, Inc., 08
 Glass Illuminations, Inc., 08
 Glassform, 02
 Glasspec, 06
 Glasstemp, Inc., 08
 Glastic Corp., 06
 Glen Raven Mills Inc., 10
 Glen-Gery Corp., 02
 Glenco-Star, 11
 The Glidden Company, 09
 Glitsa American, Inc., 09
 Global Steel Products Corp., 10
 Globe Amerada Glass Company, 08
 Globe Building Materials, Inc., 07
 Globe Marble & Tile, 04
 Gloucester Co., Inc., 07
 Glynn-Johnson, 08
 GMX, Inc., 07
 Goddard Circular & Spiral Stairs, 06
 Goddard Mfg., 05
 Godfrey: Homer C. Godfrey Co., The, 03
 Gof Ltd., 10
 GoldenLook International, Inc., 03
 Goldline International, 05
 Goodnature Products, Inc., 11
 Gordon Corp., 08
 Gordon, Inc., 09
 Gould: J.D. Gould Co., Inc., 11
 Governair Corp., 15
 W. R. Grace & Co.-Conn., 03
 Grace Construction Products, 07
 Graham Architectural Products Corp., 08
 Graham Mfg. Corp., 08
 Grahl Industries, Inc.
 Grainger, 15
 Granart Surfacing, Inc., 04
 Grand Openings, Inc., 08
 Grandview Products Co., 13
 Granicor (USA) Inc., 04
 Granite & Marble World Trade, 04
 Granite Importers, Inc., 04
 Granitech Corp. (Tile), 09
 Granos International Group, 04
 Graphisoft U.S., Inc., 01
 Graphsoft, 01
 Grate Signs, Inc., 10
 Graybar Electric Co., 16
 Great Lakes Industrial Assoc., Inc., 13
 Great Northern Cabinetry, Inc., 06

Great Panes Architectural Glass, 08
 Green River, 07
 Green Street Details Inc., 08
 Mike Green Fire Equipment Co., 08
 Greenlee Lighting Inc., 16
 Greenstreak, Inc., 02
 Grempp Steel Co., 05
 Griffin: Theodore Griffin, Inc., 04
 Griffith Rubbert Mills, 08
 Grill Works, Inc., 06
 Grillion Corp., 06
 Grimm Building Material Co., 08
 Grinnell Concrete Pavingstoners, Inc., 02
 Grinnell Corp., 15
 Grohe America, Inc., 15
 Group One Ltd., 16
 G.S. Direct Inc., 01
 GS Metals Corp., 05
 GS Metals Corp., 05
 GS Roofing Products Co., Inc., 07
 GTCO Corporation, 01
 Guard-Nut Inc., 03
 Guardian Access Systems, 05
 Guardian Corp., 16
 Guardian Equipment, 15
 Guardian Industries Corp., 08
 Guardian Plastics, Inc., 07
 Guardsman Products, 06
 Guenschel: Helmut Guenschel, Inc., 06
 Gulf States Mfg. Inc., 07
 Gunnebo Fastening Corp., 04
 Gusmer Div., 06
 Guy Heavener, Inc., 04
 Gyp-Crete Corporation, 03
 Gypsum Assn., 03
 Gyro Tech, Inc., 08

H

H & B Enterprises Corp., 07
 H & H Specialties, Inc., 10
 H & M Hardwoods & Mouldings, 06
 H.T.C. Inc., 06
 Habersham Metal Products Co., 08
 Hacker Industries, Inc., 03
 Haddonstone (USA) Ltd., 04
 Hadrian, Inc., 10
 Hafele America Co., 08
 Hager Hinge Co., 08
 Hale Mfg. Co., 01
 Hall: L. B. Hall Enterprises, Inc., 07
 Halo Lighting Brand, 16
 Halquist Stone Co., 04
 Halsey Taylor, 15
 Hamilton Sorter Co., Inc., 06
 Hanchett Entry Systems, Inc., 08
 Hankins & Johann Co., 05
 Hanover Architectural Products, 02
 Hanover Lantern, 16
 Hansgrohe, 15
 HAPA Weathertype Systems, Inc., 07
 Har-Tru Corp., 02
 James Hardie Building Products, 07
 Harding & Cogswell Corp., 04
 Hardware Technologies Ltd., 08
 Hardy Glass Block Panels, Inc., 04
 J. Hardy LeGwin & Associates, 01
 Harlen Metal Products, Inc., 06
 Harmon's Cabinet Shop, Inc., 06
 Harrington & King Perforating Co., 05
 W.F. Harris Lighting, 16
 Harris Specialty Chemicals, Inc., 05
 Harris Waste Management Group, Inc., 11
 Harris-Tarkett, Inc., 01
 Harris: A.H. Harris & Sons, Inc., 02
 Hartco Flooring Co., 09
 Hartmann-Sanders Co., 06
 Hausman Corp., 02
 Hausmann Industries, 10
 Hawkins Traffic Safety Supply, 09
 Haws Drinking Faucet Co., 15
 Heartland Building Products, 07
 Heary Bros Lighting Protection Co., 05
 Heat Controller, Inc., 11
 Heath Northwest, Inc., 10
 Heatilator, Inc., 10
 Heatlink USA, Inc., 15
 Heat-N-Glo, 10
 Hebel Southeast, 03
 Heckmann Building Products, Inc., 04
 Heisterholz Clay Roofing Tiles, 07
 Helco Sales Co., 02
 Heldeberg Bluestone of Unadilla Inc., 04
 Helima Helvetion Int'l., 08
 Helo Sauna & Steam, 13
 Hendee Enterprises, Inc., 10
 Hendrick Mfg. Co., 05
 Henry: E. P. Henry Corp., 02
 Hepner Brothers, Inc., 04
 Hercules Steel Co., Inc., 05
 Heritage Custom Kitchens, Inc., 06
 Heritage Glass, 08
 Heritage Vinyl Products Div., 10
 Herwig Lighting Co., 01
 Hess Co. Industrial, Inc., 06
 Hetherington Industries, Inc., 16
 Hettich American L. P., 01
 HEWI, Inc., 05
 Hewlett-Packard Co., 01
 Hiawatha, Inc., 08
 Hickman: W.P. Hickman Co., 07
 Hickson Corp., 06
 High Tech Applications, Inc., 16
 Highlights in Lighting, Inc., 16
 Highsmith Co., Inc., The, 01
 Hill Sign Co., 10
 Hillsdale Industries, Inc., 07
 Hillyard, Inc., 09
 Hilson Research, Inc., 01
 Hilti, Inc., 04
 Hindman Mfg. Co., 02
 Hirsch Pipe & Supply Co., 15
 Historical Arts & Castings, Inc., 01
 Hitachi Metals America, Ltd., 10
 Hi-Tech Fibers, 03
 Hixtech Electronic Sign Co., 10
 HMK Stone Care System, 03
 Hobart Corp., 11
 Hodge Mfg. Co., Inc., 11
 Hoechst Celanese, 10
 Hohmann & Barnard, Inc., 04
 Hoiss Kuhn Chuman Co., 04
 Hokanson Building Block Co., 02
 Holcomb & Hoke Mfg. Co., Inc., 10
 Hollaender Mfg. Co., The, 02
 Hollman, Inc., 10
 Hollowell Products Corp., 08
 Holmes-Hally Industries, 08
 Holophone Lighting Inc., 16
 Homasote Company, 06
 Honeywell, Inc., 10
 Hoover Treated Wood Products, Inc., 06
 Hopeman Correctional Systems, 11
 Hope's Architectural Products, Inc., 08
 Horizons Technology, Inc., 01
 Horner Flooring Co., 09
 Horton Automatics, 08
 Horton Stack Door, 08
 Hot Box-NFE, Inc., 06
 House of Moulding, 06
 Howard Industries, 10
 Howard/McCrary Refrigerator Co., 11
 Howell Play Ground Equipment Co., 02
 Hoxan America Inc., 09
 HPG International, Inc., 06
 Hubbard Enterprises, 10
 Hubbell Electric Heater Co., 11
 Hubbell Incorporated, 16
 Hubbell Lighting, 16
 Huey Co., The, 01
 Hufcor, Inc., 10
 Huls America, 07
 Humane Mfg. Co., 07
 Humphrey Products, Inc., 10
 Hunter Douglas Architectural Products, 09
 Hunter Fan Company, 15
 Huntington Laboratories, Inc., 01
 Hurd Millwork Co., Inc., 08
 Hurst Awning Co., Inc., 08

Hussey Seating Co., 13
 Huston Clay Products Co., Inc., 02
 Hy-Lite Block Windows, 08
 Hy-Security Gate Operators, 08
 Hydraulic Press Brick Co., 04
 Hydrel, 02
 Hydro Seal Coatings Co., Inc., 07
 Hydro Swirl Mfg. Corp., 15
 Hydrochemical Techniques, Inc., 04
 Hydrozo, 05
 Hydrozo/Jeene, Inc.-Ucrete, 05
 Hyload, Inc., 07

I
 I S K Biotech Corp., 06
 I W Industries, 06
 I.E.I. (N. America), Inc., 10
 Idaho Glulam, Inc., 06
 Idaho Wood Industries, Inc., 16
 IDEAL Products, Inc., 10
 Identits, Inc., 01
 Illbruck, Inc., 05
 Illumlite, Inc., 16
 Illuminating Engineering Society, 01
 Imagetects, 01
 IMI Cornelius, Inc., 11
 Imperial Fastener Co., Inc., 10
 Imperial Glass Structures, 07
 Imperial Mill & Fixtures, 06
 IMPO Glaztile, Inc., 09
 IMS Johnson, 10
 Incinerator International, Inc., 11
 Inclinator Co. of America, 14
 Inco Chemical Supply Co., Inc., 03
 Indiana Brass, 15
 Indiana Limestone, Institute of, 04
 Industrial Acoustics Company, 13
 Industrial Building Panels, 05
 Industrial Coatings, Inc., 09
 Industrial Control Development, Inc., 08
 Industrial Crane & Equip. Co., Inc., 13
 Industrial Fabric Assn. International (IFAI), 10
 Industrial Fiberglass Products, Inc., 06
 Industrial Louvers, Inc., 05
 Industrial Noise Control, Inc., 08
 Industrial Structures, Inc., 01
 Indy Lighting, Inc., 16
 Infiltec, 07
 Information Display Technology, Inc., 10
 Information Handling Services, Inc., 01
 Ingersoll-Rand Co., 08
 Inland Pacific Arch. Signage Systems, 10
 Inlays Mfg. Inc., 04
 Inlite Corporation, 16
 Innentory Sales Co., 04
 Innerface Architectural Signage Inc., 10
 Innovative Building Products, 04
 Innovative Ceramics, Inc., 09
 Innovative Data Design, Inc., 01
 Innovative Formulations, Inc., 03
 Innovative Marble & Tile, Inc., 04
 Innovative Stone, Inc., 01
 Inside Outfitters, Inc., 10
 Insituform Technologies, Inc., 01
 Insta-Foam Products, Inc., 07
 Instant Marine, 05
 Insul-Binder, Inc., 07
 Insulation Corp. of America, 13
 Insulgard Corp., 08
 Intaglio Ltd., 04
 Integrated Building Systems, Inc., 13
 Integrated Systems Engrg., Inc., 02
 Intelligent Buildings Institute, 01
 Intelligent Signage Inc., 10
 Interceramic, USA, 09
 Interface Flooring Systems, Inc., 09
 Interfinish, 09
 Interior Acoustics, Inc., 09
 Interior/Medart, Inc., 01
 Interkal, Inc., 13
 Interlake Material Handling Division, 11
 Intermetro Industries Corp., 11
 International Cast Polymer Assn., 06

International Cellulose Corp., 07
 International Chimney Corp., 01
 International Conference of Building Officials, 01
 International EPDM Roofing Systems, 07
 International Glass Block Co., 04
 International Grating, Inc., 06
 International Light, Inc., 16
 International Marble Distributors, Inc., 04
 International Paper Corp., 06
 International Protective Coatings Corp., 07
 International Rides Management, Ltd., 02
 International Roofing Products, Inc., 07
 International Steel Revolving Door Co., 08
 International Storage Systems, 11
 International Terra Cotta, Inc., 02
 International Window Corp., 08
 Interpane Glass Company, 08
 Intersan Manufacturing Company, 15
 Interstate Brick Co., 02
 Intertec Corp., 10
 Ipik Door Co., Inc., 08
 Ipocork, Ltd., 09
 Iris Communications, Inc., 01
 Iron Craft Studio, Inc., 05
 Iron Masters, Inc., 05
 Iron Shop, The, 05
 Iron Shopwork Corp., 05
 The Ironmonger Inc., 08
 Ironsmith, 02
 Island Reflections, 09
 Isokern/Earthcore Fireplaces, 04
 Isolatak International, 07
 Istech, Inc., 07
 Italian Trade Commission, 09
 Italiana Luce/IL USA, Inc., 16
 ITW Adhesives, 06

J
 J & J Drainage Products Co., 05
 J & J Register, 10
 J & J Industries, Inc., 09
 J W I, Inc., 02
 J. A. Baxter Co., 16
 Jackson Corp., 08
 Jacob's Creek Stone Co., Inc., 04
 Jacuzzi Whirlpool Bath, 13
 Jadian Industries, Inc., 08
 Jado Bathroom & Hardware Mfg., 08
 Jagler Industries, Inc., 05
 Jamestown Metal Products, Inc.
 Jamison Door Company, 08
 Janel Concrete & Masonry Equip., Inc., 02
 JanMar Lighting, 16
 Jayar Mfg. Co., 06
 Jayfro Corp., 02
 JBI, Inc. Spray Booths & Systems, 13
 JD's Glassworks, Inc., 06
 Jeld-Wen, 06
 Jenkins: N. T. Jenkins Mfg. Co., 08
 Jennifer's Glassworks, Inc., 08
 Jensen Industries Inc., 10
 Jessup Door Co., 08
 Jeter Systems Corp., 01
 JGR Enterprises, Inc., 08
 J.L. Industries, 08
 Joaquin Mfg. Corp., 06
 Johnson Bros. Metal Forming Co., 05
 Johnson Industries, Inc.
 L.E. Johnson Products, Inc., 08
 Johnsonite, 09
 Johnston & Rhodes Bluestone Co., 09
 Joinery Co., The, 06
 Jomy Safety Ladder Co., 05
 Jordan Scientific, 11
 Joslyn Hi-Voltage Corp., 16
 Joyce Mfg. Co., Inc., 05
 Joyce/Dayton Corp., 14
 JPS Elastomerics Corp., 07
 Judson Studios, The, 08
 Julicher Sports Facilities, Inc., 02
 Juno Lighting, Inc., 16
 Jurs Architectural Glass, 08
 Just Glass Studio, 08

Just Mfg. Co., 15
 Just Plastics, Inc., 06
 Justice Design Group, Inc., 16

K
 K Ply, Inc., 06
 K-Lath Div., 07
 K. Z. Co., Inc., 08
 K.C. Metal Products, Inc., 06
 K.O.H. Design, Inc., 01
 K.S.I. Product, Inc., 08
 K/P Welding & Fabricating, Inc., 05
 Kahrs International, Inc., 09
 Kallista, Inc., 15
 Kaltech Architectural Signage, 10
 Kalwall Corporation, 07
 Kane Mfg. Corp., 08
 Kansas Building Products/Salina Concrete Products, 02
 Kapri Kitchen Co., 06
 Kardex Systems, Inc., 11
 Karnak Corporation, 07
 Karp Associates, Inc., 08
 Karpen Steel Custom Doors & Frames, 08
 Kasko Industries, Inc., 04
 Kasten Masonry Sales, 02
 Kaufman Products, Inc., 03
 Kawneer Company, Inc., 08
 Kaylien, Inc., 06
 KCL Projects Ltd., 06
 KDI Paragon, Inc., 05
 Keane Monroe Corp., 08
 Kedco Wine Storage Systems, 13
 Keel Mfg. Inc., 06
 Keeler & Long, Inc., 01
 Kees, Inc., 10
 KEL-EEZ, 01
 Keller Products, Inc., 06
 Kelley Technical Coatings, Inc., 07
 Kelliher Huber Brick & Supply Co., 02
 Kelsey-Kane Lighting Mfg. Co., 16
 Keltron Corp., 10
 Kemlite, Co., 06
 Kenall, 16
 Kenergy Skylights, 07
 Kentile, Inc., 09
 Kentucky Metal Products Co., 05
 Kentucky Millwork, 06
 Kentucky Wood Floors, 09
 Kerckhoff: D.C. Kerckhoff Co., 04
 Kerrs Building Materials, 04
 Kewanee Corp., The, 08
 Kewaunee Scientific Corp., 15
 Keystone Flashing Co., 04
 Keystone Retaining Wall Systems, Inc., 02
 KIM Lighting, 16
 Kimball Office Furniture Co., 06
 Kinematics, Ltd., 13
 Kinetics Noise Control, Inc., 09
 King Luminaire Co., 16
 King Refrigerator Corp., 11
 King Wire Partitions, Inc., 08
 Kings River Castings, 02
 Kinter Wood Products, 06
 Kinyon Concrete Products, Inc., 02
 Kirby Building Systems, Inc., 07
 Kirlin Co., The, 16
 Kirsch, Cooper Industries, Inc.
 Kitchen Kompact Inc., 11
 Kitchen Systems, Inc., 11
 Klauer Mfg. Co., 05
 Klein Steel Service, 05
 Klil Industries Ltd., 08
 K-Lite, 16
 Knappe & Vogt Mfg. Co., 08
 Knickerbocker Partition Corp., 10
 Knox Company, 10
 Knudson Manufacturing, Inc., 07
 Koala Corporation, 10
 Koch & Lowy, 16
 Koch Materials Co., 07
 Koch Protective Treatments, Inc., 07
 Kohler Co., 10
 Kohlhepp: J. A. Kohlhepp Sons, Inc., 02

Kohlman Corp., 11
 Kolbe & Kolbe Millwork Co., Inc., 08
 Kompan, Inc., 11
 Koppers Industries, Inc., 07
 George Kovacs Lighting, 16
 KPT, Inc., 09
 Kraftile Co., 01
 Krieger Steel Products Co., 08
 Kroy Industries, 02
 Kroy Sign Systems, 10
 Krueger, 15
 Kryptonite Corp., 02
 Kuno Steel Product Corp., 05
 Kwik-Wall Co., 10
 Kysor/Needham Div., 13

L
 L & L Insulation & Supply Co., 07
 L & M Construction Chemicals, Inc., 09
 L J Smith, Inc., 06
 L. B. Plastics, Inc., 06
 L.M.T. Steel Products, Inc., 08
 La Habra Stucco, Inc., 09
 La Salle Irons Works, Inc., 05
 LAB Fabricators Co., 11
 Labconco Corporation, 11
 Lacer/Streetscape, 02
 Ladue Building & Engrg. Corp., 13
 Lake Shore Industries, Inc., 05
 Lake Shore Stair Co., 06
 Lake Shore, Inc., 14
 Lakos Separators, 11
 Dean Lally L.P., 05
 LAM Lighting Systems, 16
 LaMar Lighting, 16
 Lambaton, Inc., 10
 Lambert Corp., 02
 Laminart, Inc., 06
 Laminated Glass Corp., 08
 Laminators, Inc., 07
 Lamplighter Industries, Inc., 16
 Lamptek Mfg. Co., 16
 Landcadd International, 01
 Landmark Tower Corp., 16
 Landscape Forms, Inc., 02
 Lanson Industries, Inc., 08
 Lapeyre Stair, Inc., 05
 Larco, Inc., 08
 Larsen Products Corp., 03
 Larsen's Manufacturing Co., 08
 LASCO Bathware, 10
 Latco Products, 09
 Laticrete International, Inc., 09
 Lattner Mfg. Boiler Co., 13
 Laubeck Corp., 05
 Lauren Mfg. Co., 08
 Lavi Industries, 05
 Lawrence Metal Products Inc., 05
 LBJ Enterprises, 07
 LBL Lighting, 16
 LCN Closers, 08
 Lead Industries Association, Inc., 01
 Leader Specialty Co., 08
 Ledalite Architectural Products Inc., 16
 Ledco, Inc., 10
 Lee/Rowan Co., 10
 LEED/Himmel Industries, Inc., 05
 Leedal, Inc., 11
 Leeds Aluminum Letters, Inc., 10
 Leek Building Products, Inc., 09
 Lees Commercial Carpets, 09
 LeFebvre Corporation, 10
 Legion Lighting Co., Inc., 16
 Lehi Block Co., 02
 Lehigh Electric Products Co., 16
 Lehigh Valley Block, 04
 Leigh Products Div., 10
 Leisure Woods, Inc., 06
 Lemco, Inc., 11
 Lettering Specialties, Inc., 10
 Leucos USA, Inc., 08
 Leviton Mfg. Co., Inc., 16
 Levy Co., The, 04
 Lewis Pipe Co., 15

- Lexington Standard Corp., 16
 Libbey-Owens-Ford Co., 08
 Library Bureau, Inc., 11
 Life Pine Roofing Prods. of Savannah, 07
 Life Time Doors Inc., 08
 Lifespec Cabinet Systems, Inc., 06
 Lift-Avator Inc., 08
 Liftplate International, Inc., 03
 Light Solutions Inc., 16
 Light Sources, Inc., 16
 Lighting & Lowering Systems, 16
 Lighting Analysts, Inc., 01
 Lighting Services Inc., 16
 Lighting Standards, Inc., 16
 Lightolier Inc., 16
 Lighttron of Cornwall Inc., 16
 Lilly Industries, Inc., 09
 Lime Crest Corp., 04
 Limelight Productions, Inc., 11
 Lin-El, Inc., 07
 Lincoln Fabricating Co., Inc., 05
 Lincoln Windows, 08
 Linear Lighting Corp., 16
 LineLites, 16
 Linetec, 05
 David A. Lingle & Son Mfg. Co., 08
 Lingo, Inc., 16
 Link-Seal Div., 07
 List Industries Inc., 10
 Litchfield Industries, Inc., 13
 Lite Source, Inc., 01
 Litecontrol Corporation, 16
 Liteform Designs, 16
 Litelab Corp., 16
 LiteTouch, Inc., 16
 Lithonia Lighting, 16
 Little Giant Pump Co., 02
 Littlite/CAE, Inc., 16
 Livers Bronze Co., Inc., 05
 L.M. Scofield Company, 02
 LMC Corp., 05
 Loadmaster Systems, Inc., 01
 Loctite Luminescent Systems Inc., 16
 Lodestar, Statements in Stone, 09
 London Tile Co., 09
 Lone Star Ceramics Co., 09
 Lonseal, Inc., 09
 Lord Corporation, 09
 Lori Lock, 08
 Lorin Industries, 05
 Los Angeles Tile Co., 09
 Louisiana Industries, 02
 Louisiana-Pacific Corp., 06
 Edward Lowe Glass Designs, Inc., 09
 Lowell Mfg. Co., 16
 Loxgreen Co., Inc., The, 05
 LTS Finished Surfaces, 09
 Lucifer Lighting Company, 16
 Luck Stone Corp., 04
 Ludowici Roof Tile, Inc., 07
 Ludy Greenhouse Mfg. Corp., 13
 Lumark Lighting Brand, 16
 Lumax Industries, 16
 Lumbermate, 06
 Lumeryte International Corp., 16
 Lumiere Design & Mfg. Inc., 16
 Luxo Corporation, 16
 Luxtron Inc., 16
 Lydall, Inc., 07
 Lynch: Kenneth Lynch & Sons, 02
 Lynco Power Constructors Inc., 16
 J.M. Lynne Co., Inc., 09
 Lyon Metal Products, Inc., 10
 Lyons Industries, Inc., 10
- M**
 M & I Door Systems, 08
 M & M Plastics, 08
 M & S Systems, Inc., 11
 M W Mfg. Inc., 08
 M.A.G. Engrg. & Mfg. Co., Inc., 08
 M2 Ltd., 01
 Maas-Rowe Carillons, Inc., 11
 Mac Ball Industries, 13
 Mac Metals, Inc., 05
 Mac's Lift Gate, 14
 Maccaferri Gabions, Inc., 01
 Macklanburg-Duncan, 05
 Maclea Architectural Wood Products, 06
 Macomb Concrete Products, Inc., 04
 Macro Electronics Corporation, 16
 Madico, Inc., 08
 Madrax, Inc., 02
 Magnalite Systems, Inc., 02
 MagnaPlan Corp., 01
 Magnaray International Div., 07
 Maharam, 09
 Maier: Ernest Maier, Inc., 04
 Maiman Co., The, 08
 Main Line Concrete & Supply, Inc., 03
 Mainer Iron Works, Inc., 05
 Maintenance, Inc., 02
 Majestic Co., 10
 Major Industries, Inc., 07
 Major/Auburn API, 07
 Makita USA, Inc., 08
 Herbert Malarkey Roofing Co., 07
 Malta Co., The, 08
 Mameco International, Inc., 01
 Mandoval Vermiculite Products, Inc., 07
 Manitowoc Equipment Works, 11
 Manning Lighting, 16
 Mannington Carpets, Inc., 09
 Mannington Ceramic Tile, 09
 Mannington Commercial Floors, 09
 Mannington Wood Floors, 09
 Manufactured Homes, Inc., 06
 Manville, 07
 Mapei Corporation, 07
 Mapes Industries, 07
 Maple Flooring Manufacturer's Assn., 09
 Marathon Engrg. Corp., 09
 Marathon Equipment Company, 11
 Marbelite International Corp., 02
 Marble Institute of America, Inc., 01
 Marble Technics Ltd., 07
 Mardan Fabricators, Inc., 13
 Margia Floors, Inc., 03
 Marietta Structures Corp., 13
 Marino/Ware Div., 09
 Marjam Supply Co., 03
 Markimex, Inc., 07
 Marks USA, Inc., 08
 Marlite, 08
 Marmac Co., 13
 Mars Sales Company, Inc., 15
 Marshall Furniture, Inc., 06
 Marshall Truss Systems, Inc., 06
 Marteo Partnership, 06
 Martin Fire Proofing Corp., 03
 Martin Industries, 10
 Martin Surfacing, Inc., 02
 Marva, Industrias Metalicas, 08
 Marvel Industries, 11
 Marvin Windows & Doors, 08
 Maryland Clay Products, 04
 Maryland Maid Kitchens, 06
 Mason Co., Inc., The, 13
 Mason Industries, Inc., 15
 Masonite Corp., 07
 Masonry Reinforcing Corp., 04
 Massillon Plaque Co., The, 10
 Master Builders, Inc., 03
 Master Lock Company, 08
 Mateflex-Mde Corp., 09
 Matot: D. A. Matot, Inc., 14
 Matthews Bronze Division, 10
 Matthews Paint Co., 09
 Maximun Security Products Co., 08
 Maxitile, Inc., 07
 Maya Magstone, Inc., 01
 Mayer: Charles Mayer Studios, Inc., 10
 Mayfair Window & Door Co. L.P., 08
 Mayline Co., Inc., 01
 MBCI, 07
 T. J. McKenna Iron Works, Inc., 05
 MCA Clay Roof Tile, 07
 McCormick Paint Works Co., 07
 McCoy, Inc., 13
 McDonald Products Corp., 10
 McDonald: A. Y. McDonald Mfg. Co., 15
 McElroy Metal, Inc., 07
 McEnroe, 16
 McGraw-Edison Brand, 16
 McIntyre Tile Co., Inc., 09
 McKeon Rolling Steel Door Co., 08
 McKinley Iron Works, Inc., 08
 McKinney Products Co., 08
 McKinnon and Harris, Inc., 02
 McLean Roof Deck Co., Inc., 03
 McMellon Wood Craft, Inc., 01
 McNear Brick & Block, 04
 Robert McNeel & Associates, 01
 McNichols Co., 05
 McQuay International, 01
 Meadow Steel Products Co., 03
 Meadows: W.R. Meadows, Inc., 01
 Mecho Shade Systems, Inc., 09
 Medite Corp., 06
 MEI (Midwest Elastomers, Inc.), 02
 Mekco Mfg., Inc., 06
 Melton Classics, Inc., 06
 Memphis Hardwood Flooring Co., 09
 Mepla, Inc., 08
 Mercer Products Co., Inc., 09
 Merchants Metals Div., 13
 MERO Structures, Inc., 05
 Mero Systems Group, 05
 Meroni Locks of America, Inc., 08
 Merrimack Construction Systems, 07
 MESA Industries, Inc., 11
 Met-Tile, Inc., 07
 Metal Building Interior Products, 09
 Metal Building Manufacturers Assn., 01
 Metal Fabricators Inc., 05
 Metal Master, 05
 Metal Masters Foodservice Co., 11
 Metal Sales Manufacturing Corp., 07
 Metal-Era, Inc., 05
 Metalcrete Industries, 03
 Metalex Corp., 05
 Metallic Arts, Inc., 10
 Metallic Building Co., 13
 Metallized Products Div., 08
 Metals Mfg. Co., 05
 Metalux Lighting Brand, 16
 Metcoe Skylight Specialty Co., Inc., 07
 Metl-Span Corp., 07
 Metpar Corp., 10
 Metraflex Co., The, 15
 Metro Mfg. Inc., 05
 Metrocra Corp., 07
 Metropolitan Ceramics, 09
 Metrosonics, Inc., 01
 Metsec Industries, Inc., 14
 Metwood Mfg. Co., Inc., 11
 MFG Water Treatment Products Co., 06
 Miami Wall Systems, Inc., 08
 Mica Lighting Co., Inc., 16
 Michael Bondi Metal Design, 05
 Michelmann Steel Construction Co., 05
 Microwave Sensors, Inc., 08
 Mid-America Building Products, 06
 Mid-America Door Co., 08
 Midland Mfg. Corp., 13
 Midwest American Shelter Systems, 02
 Midwest Curtainwalls, Inc., 08
 Miele Appliances, Inc., 11
 Milcor, 07
 Milcor Incorporated, 07
 Miles, Inc., 07
 Milgard Mfg. Inc., 08
 Milgard Tempering, 08
 Milgard Windows, 07
 Millar Elevator Service Co., 14
 Miller Edge, Inc., 08
 Miller Manufacturing, Inc., 14
 Miller Wire Works, Inc., 10
 Millerbend Manufacturing Co., 16
 Milliken & Co., 09
 Milliken Industries, Inc., 02
 Mills Co., The, 10
 Mills Mfg. Co., 10
 Mincey Marble Mfg. Inc., 06
 Mineral Pigments, 03
 Miniature Lighting Technology, Inc. 16
 Miracle Recreation Equipment Co., 02
 Miracle Sealants & Abrasives Co., 01
 Mirafi, 07
 Mirax Chemical Products Corp., 06
 Miro Industries, Inc., 07
 Misser & Co., Inc., 08
 Mission Moulding & Wood Specialties, 06
 Missouri Paint & Varnish Co., 04
 Mitchell Rubber Products, 02
 Mitsubishi Chemical America, Inc., 05
 Mitsubishi Electronics America, 15
 Mitsubishi International Corporation, 16
 MM Systems Corp., 05
 Mobil Chemical Co., 02
 Mobile Cables System, 05
 Mod-Form, Inc., 04
 Modern Metal Products, 10
 Modernfold, Inc., 08
 Modular Casework Systems, Inc., 06
 Modular Engrg. Co., 13
 Modular International, Inc., 16
 Modular Panel Co., Inc., 05
 Modular Wiring Systems (MWS), 16
 Modulex Signs, Inc., 10
 Modulex, Inc., 08
 Modu-Line Windows, Inc., 08
 Mohawk Flush Doors, Inc., 08
 Mohawk Lifts Div., 14
 Mohawk Sign Systems, 10
 Mohon International, Inc., 11
 Molded Fiber Glass/Union City, 06
 Molnar: W. S. Molnar Co., 05
 Monarch Partitions, Inc., 10
 Monarch Tile, Inc., 09
 Monex Resources, Inc., 02
 Monier, 07
 Monitor, Inc., 05
 Monsanto Company, 08
 Monsanto Contract Fibers, 09
 Montgomery Elevator Company, 14
 Monumental Const. & Moulding Co., 01
 Moore Co., Inc., The, 10
 Moore: Benjamin Moore & Co., 09
 Morgan Manufacturing, 08
 Morin Corp., 07
 Morrison Molded Fiber Glass Co., 06
 Mortar Net USA, Ltd., 04
 Morton Buildings, Inc., 02
 Morton International, Inc., 07
 Moultrie Mfg. Co., 05
 Mountain Lumber Company, 06
 Mowrey Elevator Co., Inc., 14
 Moxness Products, Inc., 07
 MPC, Inc., 09
 Mr. Steam/Warmatowel, 13
 Muellermist Irrigation Co., 02
 Mule Emergency Lighting, Inc., 16
 Mule-Hide Products Co., Inc., 07
 Multi-A-Frame Corp., 10
 Multi-Pak Corp., 11
 MultiDrain Corp., 01
 Multispace Locker Systems, 10
 Munaco Packing & Rubber Co., Inc., 07
 Murdock, Inc., 15
 Murphy Bed Co., Inc., 11
 Murray Sheet Metal Co., 05
 Muschong Operator Co., 08
 Musco Sports-Lighting, Inc., 16
 Museum Services, Inc., 01
 The R. C. Musson Rubber Company, 09
 Mustee: E.L. Mustee & Sons, Inc., 15
 MWS Brand, 16
 Myson Inc., 15
 MyTech Corporation, 16
- N**
 N T Monarch Hardware, 08
 Naden Industries, Inc., 16
 Nailite International, Inc., 04
 Nana Windows & Doors, Inc., 08

- N.A.T. Industries, Inc., 05
 Natale Machine & Tool Co., Inc., 16
 National Assn. of Arch. Metal Mfrs., 08
 National Bldg. Granite Quarries Assn., 04
 National Bullet Proof, Inc., 08
 National Comfort Products, 15
 National Concrete Masonry Assn., 04
 National Diversified Sales, Inc., 15
 National Floor Products Co., Inc., 09
 National Foam, Inc., 10
 National Folding Wall Corp., 10
 National Greenhouse Co., 13
 National Guard Products Inc., 08
 National Gym Equipment, 02
 National Gypsum Company, 07
 National Inst. of Building Sciences, 01
 National Mfg., 05
 National Oak Flooring Mfg. Assn., 09
 National Partitions & Interiors, Inc., 13
 National Perforating Corp., 05
 National Ready Mixed Concrete Assn., 03
 National Time & Signal Corp., 02
 National Varnish Co., 05
 National Wheel-O-Vator Co., Inc., 14
 National Wood Window & Door Assn., 01
 Natl Terrazzo & Mosaic Assn., Inc., 09
 Natural Marble Magic, Inc., 01
 Naturalite/EPI Skylight Systems, 07
 Neenah Foundry Co., 02
 N.E.G. America Inc., 04
 Neiman & Co, 10
 NELCO, 08
 Nelco Metalcraft, Inc., 10
 Nelson Firestops, Div. OZ/Gedney, 07
 Nemiroff Corp., 01
 Neo-Ray Lighting, Inc., 16
 Neptune-Benson, 13
 Nervastral, Inc., 07
 Nessen Lighting, 16
 Netwell Noise Control, 08
 Neveo Scoreboard Co., 16
 Nevil Masonry Supply, Inc., 04
 New England Glass Enclosures, Inc., 07
 New Hampshire Steel Fabricators, 05
 New High Glass, Inc., 04
 New Morning Windows, Inc., 08
 New York Fire-Shield, Inc., 06
 NewAge Industries, Inc., 06
 Newark Wire Cloth Co., 10
 Newfoundland Slate Inc., 04
 Newman Tonks, 08
 Newport Fastener Co., Inc., 05
 Newstress International, Inc., 04
 Newtech Hardware, Inc., 06
 Neyra Industries, Inc., 02
 NIBCO, Inc., 15
 Nichols & Co., Inc., 01
 Nightscaping; Loran Inc., 16
 The Niland Company, 16
 Niles Building Products Co., 09
 Nishiyama Corporation of America, 09
 Nitrotec Nitrogen, Inc., 13
 Nitterhouse Concrete Products, Inc., 04
 Nixalite of America Inc., 10
 NL Corporation, 16
 NME-Focal Point, Inc., 06
 No Fault Industries, Inc., 02
 The Noble Company, 07
 Nomaco, Inc., 01
 Nor-Lake Scientific, 11
 Norandex, Inc., 07
 Norco Windows, Inc., 08
 Nord Bitumi USA, Inc., 07
 Nordyne Miller Brand, 11
 Norfield Corp., 06
 Norman; W.F. Norman Corp., 05
 Norse, Inc., 08
 Norshield, 08
 North Carolina Foam Industries, Inc., 07
 The North Carolina Granite Corp., 04
 North End Cabinet, 06
 North Safety Products, 11
 North Shore Steel Co., Inc., 05
 North Star Lighting, Inc., 16
 North Wales Millwork, Inc., 06
 Northern Computers, Inc., 01
 Northern Land & Lumber Co., 06
 Northern States Metals, 05
 Northwestern Industries, Inc., 08
 Norton Industries Inc., 05
 Norton Performance Plastics Co., 06
 Norton-A, 08
 Notifier, 10
 Nova Fabricating, Inc., 05
 Nova Forest Products Co., 06
 NovaGrass International, Inc., 02
 Novawall Systems, Inc., 09
 NPC Colored Sealants, 07
 NRG Barriers, 07
 Nu-Art Lighting & Mfg. Co., 16
 Nuclear Associates, 11
 Nucor Corp., 05
 Nudo Products, Inc., 09
 Number 1 Design Resources, 10
 Numetal Surfaces, 09
 Numonics Corporation, 01
 Nyeon Inc., 03
 Nystrom, Inc., 07
 Nystrom Products Co., 07
 O
 O'Keeffe's, Inc., 05
 O'Leary Paint Co., 09
 Benjamin Obdyke Inc., 07
 Oberflex, Inc. C/O Wood Tape, 06
 Oce-Bruning, 01
 Ochs Brick & Tile Co., 04
 The October Co., Inc., 05
 ODL, Inc., 08
 Offenhauser Co., 05
 Ohio Sealants, Inc., 07
 OKON, Inc., 09
 Old Virginia Brick Co., Inc., 02
 Old Wagon Factory, The, 06
 Old World Moulding Finishing, Inc., 06
 Oldeastle Inc., 02
 Olympian Precast, Inc., 04
 Olympic Fasteners, 04
 OMC Industries, Inc., 05
 Omega Engrg., Inc., 11
 Omega Fence Systems, Inc., 02
 Omega Industries, Inc., 06
 Omega Lighting, 16
 Omni Corporation, 11
 Omnia Industries, Inc., 08
 Onmose Wood Preserving, Division, 01
 Ontario Store Fixtures, 11
 Opella, Inc., 15
 Optical Display Lighting, 16
 Optiflex U.S.A., Inc., 15
 Optimum Window Mfg. Corp., 07
 Oregon Lumber Co., 09
 Oregon Strand Board Co., 07
 The Original Cast Lighting, Inc., 16
 Ornamental Mouldings, 06
 Orville Products, 10
 Osha-Soft, Inc., 01
 Oslo-America, 08
 OSRAM SYLVANIA, INC., 16
 Otis Elevator, 14
 Otterbine/Barebo, Inc., 02
 Outdoor Aluminum, Inc., 02
 Outwater Plastic/Industries, 06
 Overhead Door Corporation, 08
 Overhead Door/Ken Hau Brick, 04
 Overly Mfg., 08
 OWI Inc., 16
 P
 P & M Brick & Block, Inc., 02
 P & M Cedar Products, Inc., 06
 P & K Poles Brand, 16
 Pabco, 07
 Pacific Clay Brick Products, 04
 Pacific Coast Building Products, 04
 The Pacific Lumber Company, 06
 Pacific Polymers, Inc., 07
 Pacific Rolling Door Co., 08
 Pacific Scientific, 16
 Pacific Skylight Industries, 07
 Pacific Wood Systems, 09
 Paddock Pool Equipment Co., Inc., 13
 Pageant Homes, Inc., 06
 Pal Mfg., 08
 Palm Beach Plastics, Inc., 06
 Palmer Asphalt Co., 07
 Panel Brick Mfg. Inc., 04
 Panel Specialists, Inc., 09
 Panelfold, Inc., 10
 Paradise Mills, Inc., 09
 Paramount Industries, Inc., 16
 Parco, 07
 Parex, Inc., 07
 Parkhill and Company, 01
 Parking Automation, 13
 Parkline, Inc., 13
 Par-Kut International, Inc., 13
 ParPac, 07
 Partition Systems, Inc., 10
 Pass & Seymour/Legrand, 16
 Pate Co., The, 07
 Patio Enclosures Inc., 13
 Patterned Concrete Industries, 02
 Paul Associates, Inc., 08
 Pauluhn Industries, 16
 Paver Systems, Inc., 02
 Pavestone Co., 02
 Pawling Corporation, 05
 Paz Systems, Inc., 05
 PDQ Industries, Inc., 08
 Peace Flooring Co., Inc., 09
 Peachtree Doors & Windows, 08
 Pearce Systems International, Inc., 05
 Pearl Baths, Inc., 15
 Peckham Materials Corp., 02
 Pecora Corporation, 07
 Peelle Co., 08
 Peer, Inc., 09
 Peerless Industries, Inc., 16
 Peerless Lighting Corporation, 16
 Peerless Products, Inc., 08
 Peerless, Inc., 09
 Pefco, Inc., 09
 Pella Corporation, 08
 Pellerin Milnor Corporation, 11
 Pemko Mfg. Co., 05
 Penco Products, 05
 Pennsylvania Woven Carpet Mills, 09
 Peter Pepper Products, Inc., 10
 Peregrine Industries, Inc., 06
 Performance Roof Systems, Inc., 07
 Performance Sports Systems, Inc., 02
 Perlite Institute, Inc., 04
 Perma-Door, 08
 Perma-Rail, Inc., 06
 Permagile Industries, Inc., 03
 PermaGrain Products, Inc., 09
 Permaloc Corp., 02
 Permapost Products Co., 06
 Perry & Derrick Co., The, 09
 Norman Perry Lamps, 16
 Petersen Aluminum Corporation, 07
 Peterson Windows Corp., 08
 Petrarch Claddings Incorporated, 07
 Pettigrew's Custom Iron Metals, 05
 Pflow Industries, Inc., 14
 PHD Mfg., Inc., 15
 Phenix Biocomposites, 06
 Phifer Wire Products, Inc., 10
 Phillips Lighting Company, 16
 Phillips & Brooks/Gladwin, Inc., 06
 Phillips Steel Co., 05
 Phoenix Brick Yard, 04
 Phoenix Building Products, Inc., 05
 Phoenix Products Co., Inc., 16
 Pine Resins, Inc., 04
 Pinckneyville Standards, 16
 Pine Truss, Inc., 06
 Pineapple Grove Designs, 02
 Pincrest, 06
 Pioneer Electronics Technology, 11
 Pioneer Industries, Inc., 08
 Pioneer Plastics Corporation, 06
 Pioneer Roofing Tile, Inc., 07
 Pipe Insulation Systems, 07
 Piping Technology & Products, Inc., 15
 PISA Retaining Wall Systems, 02
 Pisor Indus/Carmichael Machine Co., Inc., 05
 Pittcon Industries, 05
 Pittsburg Steel & Mfg. Co., Inc., 05
 Pittsburgh Corning Corporation, 04
 Pittsburgh Structural Clay Prods., 02
 Pittway Corp., 10
 Plan Hold International, 01
 Planter Technology, 02
 Planum, Inc.
 Plascore, Inc., 06
 Plasteco, Inc., 07
 Plastic Components, Inc., 09
 Plastic Sales Corp., 06
 Plastice Unlimited, 06
 Plasticrafts, 06
 Plastmo, Inc., 07
 Plastrglas, Inc., 09
 Plastronics, Inc., 06
 Platinick Steel & Engrg., Inc., 05
 Playcon Enterprises, 02
 Playground Environments, 02
 Playworld Systems, 02
 Pleko Products, Inc., 07
 Plumberex Specialty Products, 10
 Plyco Corp., 08
 Plymold Seating
 Poblocki & Sons, Inc., 10
 Point Blank Body Armor L.P., 13
 John Polak, Inc., 04
 Polaris Pool Systems, Inc., 02
 Polarized Lighting International, 16
 Polomyx, 09
 Polygal USA, Inc., 06
 Polyguard Products, Inc., 07
 Polyisocyanurate Insulation Mfgs. Assn. (PIMA), 07
 Polyken Technologies, 07
 Polymer Development Laboratories, 07
 Polymer Plastics Corp., 02
 Polymorphic Polymers Corp., 01
 Polytite Mfg. Corp., 04
 Poncraft Door Company, 08
 Porta-Fab Corp., 13
 Porta-King Building Systems, 01
 Portal, Inc., 07
 Portals Plus, Inc., 07
 Porter Athletic Equipment Co., 02
 Porter Carpet Mills, Inc., 09
 Porter; W.H. Porter, Inc., 02
 Portland Cement Assn., 01
 Potter-Roemer, 10
 Pottorff Co., Inc., 08
 Poulsen Lighting, Inc., 16
 Power Flame, Inc., 11
 Pozzi Windows Co., 08
 PPG Architectural Finishes, 09
 PPG Industries, Inc., 05
 Pratt & Lambert Paints, 09
 Pre Finish Metals Inc., 16
 Precast/Prestressed Concrete Inst., 01
 Precision Electronics, Inc., 16
 Precision Plumbing Products, Inc., 15
 Precision Stair Corp., 07
 Premdor Inc., 08
 Premier Elevator Cab Co., 14
 The Premisk Corporation, 01
 Premix-Marbletite Mfg. Co., 09
 Prescolite/USI Lighting, 16
 Presray Corp., 08
 Presto Products Company, 02
 Pretest, Inc., 07
 Prismatic Stainless Steel Div., 05
 Pro So Co., Inc., 04
 Professional Products of Kansas, Inc., 01
 Professional Systems, Inc., 13
 Progress Lighting, 16
 Progress Unlimited, Inc., 03
 Progressive Athletics, Inc., 02

Progressive Glass Technology, 08
 Proko Industries, Inc., 07
 Promats, Inc., 02
 ProSet Systems, Inc., 07
 Protech Systems, Inc., 01
 The Protectowire Co., Inc., 10
 Proudfoot Co., Inc., The, 04
 Prudential Lighting, 16
 Pryor Products, 10
 Puccio Marble & Onyx, 04
 Puget Sound Tent & Awning Co., 10
 Pukall Lumber Co., 06
 Purex Pool Systems, Inc., 13
 Puritan Mfg. Co., 08
 Putnam Rolling Ladder Co., Inc., 06
 Pyridiam Block & Tile, 04
 Pyrok, Inc., 07

Q
 QMI Roll Shutter Supply, 08
 Qualheim/Waring Products Division, 11
 Quality Stairs, Inc., 06
 Quam-Nichols Co., 16
 Quantum Windows & Doors, Inc., 08
 Quarry Tile Company, 09
 Quick Crete Products Corp., 02
 Quickway Metal Fabricators, Inc., 05
 Quiet Window Mfg., 07
 Quikrete Companies, The, 02
 Quintek, Inc., 06

R
 R & G Sloane Mfg. Co., 10
 R & S Erection of S. Alameda Co, Inc., 05
 R & R Plastics Inc., 16
 R C M International, Inc., 02
 R-A-R Enterprises, 10
 R. J. Thomas Mfg. Co., Inc., 13
 Raceway Components, Inc., 16
 Radiation Protection Products, 13
 Railex Corp., 10
 Railtech Ltd., 10
 Rainguard Products Co., 09
 R-A-L, P.L., 16
 Rally Racks, 02
 Ram Products, Inc., 06
 Ramark Industries, Inc., 05
 Rambusch Company, 08
 Ramco Wall Systems, 04
 Ramset/Red Head, 04
 Rangaire & Company, 11
 Rangine Corp., 06
 Rapids, Inc., 11
 Ratigan-Schottler Mfg. Co., 06
 Rational Cooking Systems, Inc., 11
 Rau: M.S. Rau, Inc., 16
 Rauland-Borg Corporation, 16
 Raven Industries, Inc., 07
 Raycraft Fiberglass Engrg., Inc., 01
 Raynor Garage Doors, 08
 Raypak, Inc., 11
 The R.C.A. Rubber Company, 09
 RCM International inc, 09
 RCP Block & Brick, Inc., 03
 RCS Millwork, Inc., 06
 Read Corp., The, 11
 Ready Access, 08
 Readybuilt Products Co. Inc., 06
 Real Brick Products Inc., 07
 Real-Tool Inc., 07
 Rebeco, Inc., 08
 Re-Con Building Products, Inc., 07
 Recon Systems, Inc., 02
 Recreomics, Inc., 02
 The Rectorseal Corporation, 07
 Red Devil, Inc., 07
 Red Dog Track, Inc., 02
 Redland Brick Inc., 02
 RedyRef-Pressed & Welded, Inc., 05
 Reef Industries, Inc., 06
 Reemay, Inc., 07
 Reese Court Systems, 13
 Reeve Store Equipment Co., 11
 Reflections USA, 10

Refrigeration Mfg. Inc., 11
 Regal Manufacturing Company, 07
 Reggiani USA Inc., 16
 Rehau Incorporated, 08
 The Reinforced Earth Company, 02
 Rejuvenation Lamp & Fixture Co., 16
 The Reliable Auto Spk Co. Inc., 15
 Reliable Ornamental Iron, Inc., 05
 Reliable Products, 10
 Reliable Seating, Inc., 13
 Reno Iron Works, 05
 Repco, 08
 Republic Aluminum, Inc., 08
 Republic Builders Products, 08
 Republic Fence Co., Inc., 05
 Republic Powdered Metals, Inc., 05
 Republic Storage Systems Co., 10
 Research Engineers, Inc., 01
 Research Products/Blankenship, 11
 Reserve Steel Corp., 05
 Resist-A-Chem, Inc., 03
 Revere Copper Products, Inc., 05
 Reynolds Metals Company, 07
 Don Reynolds USA, Inc., 08
 RHC/Spacemaster Corp., 11
 RHH Foam Systems, Inc., 02
 Rhone Poulenc, Inc., 08
 Richards Industries, 05
 Richmond Carpet Mills, Inc., 09
 Richmond Screw Anchor Co., 03
 Richwood Building Products, Inc., 07
 Riebau's Cabinets, Ltd., 06
 Rigel Systems, 08
 Rigid Component Systems, 06
 Rigidized Metals Corp., 05
 Rik-Mar Fabricators, Inc., 05
 Rinnai America Corporation, 10
 Rixson-Firemark, 08
 Rizza: Michael Rizza Co., Inc., 05
 RJD Industries, Inc., 03
 RMAX, Inc., 07
 Ro-Tile, Inc., 09
 Robbins Lightning, Inc., 09
 Robbins Sports Surfaces, 09
 Roborn, Inc., 05
 Robertson Fence Co., 13
 Robinson Brick Co., 04
 Robinson Iron Corp., 02
 Robinson Steel Products, 10
 Rocca Noto Studios, Inc., 01
 Rochester Insulated Glass, Inc., 08
 Rock of Ages Corp., 02
 Rock-Tred Corp., 03
 Rockland Mills
 Rockwood Mfg. Co., 08
 Rockwood Retaining Walls, Inc., 02
 Rogay, Inc., 06
 Roje Corp., 16
 Roland Digital Group, 10
 Roland Millwork Co., Inc., 06
 Roll Right Industries, 08
 Roll-A-Way Shutters, 08
 Roll-O-Matic, Inc., 08
 Rollex Corp., 07
 Roman Fountains Corp., 02
 Roof Accessories Co., Inc., 07
 Roof Products & Systems Corp., 05
 Roofblok, Inc., 07
 Roofing Wholesale Co., Inc., 07
 RoofMart International, Inc., 07
 Roppe Corp., 09
 Ross Technology Corp., 08
 Rotary Products, Inc., 07
 Rote: A. B. Rote & Co., 05
 Roto Frank of America, Inc., 07
 Rough Brothers, Inc., 13
 Rover Marble + Technology, 04
 Roxter Lighting, 16
 Royal Fabricators, Inc., 06
 Royal Windows Mfg. Corp., 08
 RSL, Inc., 08
 RTI Shelving Systems, 10
 RTS Co., 05
 Rubb Buildings, 13

RubbAir Door Division, 08
 Ruffin & Payne, Inc., 06
 Ruffin Building Systems, Inc., 07
 Ruine Design Associates, Inc., 16
 Rulon Co., 09
 Runtal North America, Inc., 15
 Ruskin Mfg. Co., 05
 Rust Industries, Inc., 01
 Rust-Oleum Corp., 09
 Rutt Custom Cabinetry, 06
 Ruud Lighting, 16
 RWL Corp., 05
 Rytec Corp., 08
 Ryther-Purdy Co., Inc., The, 10

S
 S R P Corp., 06
 S-N-T Co., 08
 S. D. M Metals, Inc., 05
 S. E. Metals Mfg. Co., Inc., 06
 S.B.C. Industries, 07
 Saco Brick Co., 03
 Safe Glide Automation Co., 08
 Safe Walk, Inc., 05
 Safeguard Security Services, Inc., 05
 Saino: F.L. Saino Mfg. Co., 08
 Saint Gobain/Euroglass Corp., 08
 Salsbury Industries, 10
 Sams: L.L. Sams & Sons, 11
 Sanderson Plumbing Products, Inc., 10
 Sandstrom Products Co., 09
 Sanko Fastem USA, Inc., 02
 Santa Barbara Control Systems, 13
 Santana Products, Inc., 06
 Santile International Corp., 10
 Sanymetal Products Co., The, 10
 Sargent Mfg. Co., 08
 Sarnafil, Inc., 07
 Sauder Mfg. Co., 11
 Saunatec, Inc., 13
 Jim Saunders Wood Specialties, Inc., 06
 SaverSystems, 07
 Savetime Corp., 07
 Saxe-Patterson, Inc., 02
 Seafco Corp., 05
 Scalise & Co., Inc., 05
 Scandia Kitchens, Inc., 06
 Schindler Elevator Corp., 14
 Schlage Lock Co., 08
 Schlegel Corp., 08
 Schluter Systems Inc., 09
 Schmidt: R. J. Schmidt Co., Inc.
 Schmidt: W. A. Schmidt, Inc., 05
 Schonbek Worldwide Lighting, 16
 Schott Corp., 01
 Schott Glass Technologies Inc., 08
 Schreiber Instruments, Inc., 01
 Schuller International, Inc., 07
 Schulmerich Carillons, Inc., 02
 Schulte Corp., 10
 Richard Schultz Design, 02
 Schulz Concrete Products, Inc., 04
 Schumacher Elevator Co., Inc., 14
 Schwab Corp., 08
 Schwartz's Forge & Metalworks, Inc., 05
 Schwerdt: A. F. Schwerdt Mfg. Co., 06
 Scientific Component Systems, 16
 Scientific Lighting Products, 16
 Scofield: L. M. Scofield Co., 02
 Scotsman, 11
 Scotsman Group, Inc., The, 13
 Scott Architectural Lighting, 05
 Scott Sign Systems, Inc., 10
 Scott Systems, Inc., 03
 Scranton's Thruway Builders Supplies, 01
 Screen Tight, 10
 Screen Works, The, 11
 Sea Gull Lighting, 16
 Seal Master Corp., 07
 Seal Master, Inc., 02
 Seal-Dry/USA, Inc., 07
 Seal-Krete, Inc., 09
 Sealeze Corp., 07
 Seaman Corp., 07

Seamco Laboratories, Inc., 01
 Seco South, 13
 Securitech Group, Inc., 08
 Securitron Magnalock Corp., 08
 Security Acoustics Div., 08
 Security Aluminum Windows & Doors, 08
 Security Mfg. Corp., 10
 Sedgwick Lifts, 14
 Segre's Iron Works, Inc., 05
 Seidelhuber Metal Products, Inc., 05
 Selby Battersby & Co, 09
 Select Interior Door, Ltd., 01
 Selrite Millwork Corp., 06
 Semaphore, 01
 Semco, Inc., 15
 Semling-Menke Co., Inc., 08
 Semmerling Fence & Supply, Inc., 05
 Seneca Environmental Products, 05
 Seneca Tiles, Inc., 09
 Senergy Inc., 07
 Sensor Switch Inc., 16
 Sentinel Diversified Industries, Inc., 08
 Sentinel Lighting, 16
 Sentinel Wholesale Hardware, 08
 Sentronic International, 08
 Sentry Electric Corp., 05
 Sequentia, Inc., 06
 Serway Brothers, Inc., 11
 Setcon Industries, Inc., 10
 Seton Name Plate Co., 09
 Shakertown, 07
 Shakespeare Fiberglass Co., 16
 Shandon-Lipshaw, 11
 Sharon Companies Ltd., The, 05
 Sharp Electronics Corp., 11
 Shaw Industries, Inc., 09
 Sheet Metal Craft, Inc., 10
 Sheffield Plastics, 08
 Sheldon: M.L. Sheldon Plastics Corp., 06
 Shelter Systems of N.J., Inc., 06
 Shelter Systems, Ltd., 06
 Shenango Steel Buildings, Inc., 05
 Sherron Division, 05
 Sherwin-Williams Company, 09
 Shuford Mills Tape Division, 09
 Shure Mfg. Corp., 05
 Shutters, Inc., 08
 Sico Incorporated, 11
 Sierra Madre Lumber, Inc., 06
 Signart, Inc., 10
 Signature Door Co., Inc., 08
 SignBlasters, Inc., 10
 SignComp, 10
 Signs O'Life, Inc., 10
 Sika Corp., 03
 Silikal Resin Systems, 03
 Silver Line Building Products Corp., 08
 Silver Metal Products, Inc., 06
 Silverlight Corporation, 16
 Silverton Victorian Millworks, 06
 Simkar Lighting Fixture Co., 16
 Simplex Access Controls, 08
 Simplex Products Division, 07
 Simpson Door Company, 08
 Simpson Strong-Tie Co., Inc., 06
 Simpson Timber-Redwood Division., 06
 Sinclair Paint Co., 09
 Sioux Chief Mfg. Co., Inc., 06
 Sioux City Brick & Tile Co., 02
 Siplast, Inc., 07
 Sirco Metal Products, 05
 Sirlin Corporation, 01
 Sitecraft, Inc., 06
 Skylark Shelter Systems, 02
 Skyline Products, Inc., 07
 Skyline Windows, 08
 Skytech Systems, 07
 Skywall, Inc., 07
 SLD Lighting, 16
 Sloan Valve Company, 11
 Smith Pre Cast, 03
 Smith Steelite, 07
 Smith-Midland Corp., 04
 Smith-Victor Corp., 11

- Smith: C. E. Smith Cabinets, Inc., 06
 Smith: F. P. Smith Wire Cloth Co., 08
 Smith: R.C. Smith Co., 06
 Smith; Jay R Smith Mfg., 02
 Smoke & Fire Prevention Systems, 07
 Snap-Tex Systems, Inc., 09
 SNE Enterprises, Inc., 08
 Snell: George R. Snell Associates, Inc., 11
 Kenneth Snipes Fabrication/Design, 02
 Snow Technologies, Inc., 10
 Snyder General Corp., 11
 Society of the Plastics Industry, Inc., 07
 Soft Source, 01
 SoftCAD USA, Inc., 01
 Softdesk, Inc., 01
 SoftPlan Systems Inc., 01
 Software House, 01
 Solar Group Div., The, 06
 Solar Outdoor Lighting, Inc., 02
 Solar Seal Co., 08
 Solar Vision Marketing, Inc., 08
 Solar-Screen Co., Inc.
 Solaronics, Inc., 11
 Solid/Flue Chimney Systems, Inc., 01
 Solidyne Corp., 01
 Solnhofen Natural Stone, Inc., 04
 Solus Corp., 16
 Somay Products, Inc., 02
 Somerset Door & Column Co., 06
 Sonneborn Building Products, 07
 Sonoco Products Co., 03
 Soprema Roofing & Waterproofing, 07
 Soul Corporation, 14
 Sound-Craft Systems, Inc., 11
 South Chester Iron Works, 05
 Southeastern Aluminum Products, 10
 Southern Aluminum Finishing Co., 07
 Southern Architectural Woodwork, 06
 Southern Bleacher Company, 13
 Southern Coatings, Inc., 09
 Southern Components, Inc., 06
 Southern Equipment Co., 11
 Southern G F Co., 08
 Southern Pine Council, 01
 Southern Steel Co., 11
 Southern Venetian Blind Co., 10
 Southgate Materials, 02
 Southside Builders Supply Corp., 03
 Southwall Technologies, 08
 Southwell Co., The, 10
 Southwest Vermiculite Co., Inc., 07
 Southwest Woodcrafters, Inc., 06
 Southwestern Steel Rolling Door, 08
 Southwood Door Co., 08
 SP Industries, Inc., 11
 Space Frames, Inc., 05
 Space Saver Corporation, 10
 Spaceguard Products, 08
 Spacemaker, 08
 Span Systems, Inc., 13
 Spancrater Industries, Inc., 04
 Spandex USA, 10
 Spanjer Brothers, Inc., 10
 Sparkle Plenty, Inc., 10
 Spartan Chemical Co., Inc., 10
 Spartan Showcase, Inc., 11
 Spaulding Brick Co., Inc., 04
 Spaulding Lighting Inc., 16
 Speakman Company, 15
 Spear Sign Co., 10
 Speeco Industries Inc., 03
 Special-Lite, Inc., 08
 Specialty Coatings & Chemicals, Inc., 09
 Specialty Woods, Inc., 08
 Specialty Woodworks Co., 06
 Speciflex, 16
 Specrail, 02
 Spectronics Co., 16
 Spectus Systems, 08
 Spencer Industries, Inc., 10
 Spero Electric Corp., 16
 SPI Lighting Inc., 16
 Spiral Mfg., Inc., 06
 Spitz, Inc., 13
 Sport Court, Inc., 09
 Sports Floors, Inc., 09
 Sports Unlimited, Inc., 09
 Spray-Cure Co., The, 02
 SprayDon/MFS, Inc., 07
 Spectra Research, 16
 Spring City Electrical Mfg. Co., 16
 Spronz Incinerator Corp., 11
 SSHC, Inc., 07
 St. Germain's Co., 08
 St. Louis Antique Lighting Co., 01
 St. Paul Corrugating Co., 08
 StaFast Roofing Products, 07
 Staff Industries, Inc., 06
 STAFF Lighting, 16
 Stagecraft Industries, Inc.
 StageRight Corp., 06
 Stagestep Inc., 09
 Stained Glass Overlay, Inc., 08
 Stair Specialist, Inc., 06
 Stair-Pak Products Co., Inc., 06
 Stairways, Inc., 05
 StanChem, Inc., 07
 Standard Concrete Products Co., 02
 Standard Structures, Inc., 06
 Stanley Door Systems, 08
 Stanley Hardware, 08
 Stanley Knight Corp., 11
 Stanlock Division, 08
 Star Building Systems, 07
 Starfire Lighting, Inc., 16
 Starreo Co., Inc., 13
 StatiCon, Inc., 08
 Steam-Whirl, 13
 Steel & Fabrication, 05
 Steel Ceilings, Inc., 05
 The Steel Joist Institute, 01
 Steel Services, Inc., 05
 Steel Systems, Inc., 13
 Steelcote Mfg. Co., 09
 Steelcraft Mfg. Co., 08
 Steelox Systems, Inc., 07
 Steps Plus, Inc., 04
 Stepstone, Inc., 02
 Sterling Plumbing Group, 10
 Stern-Williams Co., Inc., 15
 Sternberg Vintage Lighting, 16
 Sterner Lighting Systems, Inc., 16
 Stevens Instruments, Inc., 06
 Steves & Sons, Inc., 08
 Steward Steel, 08
 Stewart Decatur Security Systems, 08
 Stik-II Products, 08
 Stiles Paint Mfg. Inc., 09
 Sto Corp., 03
 Sto Industries, 04
 Stocker & Yale, Inc., 16
 Stockton Products, 05
 Stolo Cabinets, Inc., 06
 Stone Fiberglass, Inc., 13
 Stone Panels, Inc., 04
 Stone Products Corporation, 04
 Stone-Tec, Inc., 04
 Stonelight Tile, Inc., 09
 Stonhard Inc., 09
 Streater Store Fixtures, 11
 Streckert Mfg. Co., Inc., 08
 StressCrete Limited, 16
 Stretch Wall Installations/Fabrics, 09
 Stromberg's Architectural Stone, 02
 Struck & Irwin Fence, Inc., 02
 Structural Foam Plastics, Inc., 06
 Structural Plastics Corp., 13
 Structural Resources, 01
 Structural Slate Co., The, 04
 Stue-O-Flex International, Inc., 07
 Sub-Zero Freezer Company, 11
 Sugatsune America, Inc., 06
 Summit Brick & Tile Co., 04
 Summit Door, Inc., 08
 Summitville Tile, Inc., 02
 Sun Room Co., Inc., 08
 Sun Room Design, Inc., 07
 Sun Valley Lighting, 16
 Sun-Tek Industries, 07
 Sunbilt Solar, 13
 Sunbilt Solar Products/Sussman, Inc., 01
 Sundek Products, Inc., 03
 Sunglo Skylight Products, 07
 Sunny Brook Pressed Concrete, 02
 Sunroc Corp., 15
 Sunshine Rooms, Inc., 07
 Super Secur Mfg. Co., 13
 Super Sky Products, Inc., 07
 Super Stud Building Products, Inc., 05
 Superform USA, Inc., 05
 Superior Aluminum Products, Inc., 05
 Superior Block & Supply Co., 04
 Superior Fiberglass, Inc., 11
 Superior Fireplace Company, 10
 Superior Floor Co., Inc., 09
 Superior Hardwoods, 06
 Superior Metal Products Co., 10
 Superior Swim Systems, 02
 Superior Systems, Inc., 10
 Superior Wood Products, Inc., 06
 Superseal Mfg. Co., Inc., 08
 Supersine Co., The, 10
 Supradur Manufacturing Corporation, 07
 Supreme Concrete Block, Inc., 04
 Sure-Lites Brand, 16
 Surface Design & Technology, 01
 Surfacing Specialists, Inc., 02
 J. Sussman, Inc., 08
 The Swan Corporation, 06
 Sweeper Metal Fabricators Corp., 11
 SwimEx Systems, 13
 Swimount Overflow Compounds, Inc., 13
 Sylvan Designs, Inc., 16
 Syma System, 10
 Symetry Interlocking Paving, 02
 Symmons Industries, Inc., 15
 Symons Corporation, 03
 Synthesis, Inc., 02
 Syracuse Castings Sales Corp., 08
 Syscon International, Inc., 01
 Systems 2/90, Inc., 01
 Systems Mfg. Corp., 06
T
 T & S Brass & Bronze Works, Inc., 11
 T Kennel Systems, Inc., 13
 T-Drill Industries, Inc., 15
 TAB Products Co., 10
 Tablet & Ticket Co., The, 10
 Tajima Corp., 05
 Talk-A-Phone Co., 16
 TAMKO Roofing Products, Inc., 01
 Tamlyn: R. H. Tamlyn & Sons, Inc., 05
 Tamms Industries, 03
 Tapecoat Co., The, 01
 Taraflex Sports Flooring, 09
 Target Products, 11
 Tarkett Inc., 09
 Tarmac America, Inc., 02
 Task Lighting Corporation, 16
 Tasso Wallcovering, 09
 Tate Access Floors, Inc., 10
 Tate Fabricating Co., Inc., 05
 Taylor Metal Products, Inc., 07
 Taylor-Dunn Mfg. Co., 11
 TEC Incorporated, 07
 Tech Lighting, 16
 Technical Blinds International, Inc., 10
 Technical Glass Products, 08
 Teco/Lumberlok, 05
 Tectum Inc., 06
 Tel-Tru Mfg. Co., 11
 Telaire Systems, Inc., 11
 Tele Engrg., Inc., 14
 Teledyne Laars, 13
 Teledyne Water Pik, 13
 Temcor, 07
 Tempest Architectural Prods., 08
 Temple-Inland Forest Products, 06
 Tempo Industries, 16
 Tenneco Corp., 10
 Tensar Earth Technologies, Inc., 02
 Terra Stone, Inc., 04
 Terracast, 02
 Tex-Steel Corp., 08
 Texas Aluminum Industries, Inc., 13
 TexaStone Quarries, 04
 Texmastic International, Inc., 03
 Therm-O-Lite, 08
 Therma-Tru Corp., 06
 Thermal Ceramics, 07
 Thermal Science, Inc., 07
 Thermal Windows, Inc., 08
 Thermalock Products, Inc., 04
 Thermasol, 13
 Thermo Materials, 07
 Thermo-Flex, Inc., 07
 Thermo-Vu Skylights, 07
 Richard E. Thibaut, Inc., 09
 Thin-Lite Corporation, 16
 Thomas & Betts, 15
 Thomas Lighting Group, 16
 Thoro System Products, 03
 3E Group, Inc., 07
 3G Mermet Corp., 08
 3M Construction Markets, 02
 Thybar Div., 07
 Tibbet, Inc., 01
 Tiffin Systems, 10
 Tiger Drylac U.S.A., Inc., 09
 Tiger Sea Products Ltd., 13
 Tile Council of America, 09
 Tile Roofs, Inc., 07
 Tileworks, The, 09
 Timber Holdings Ltd., 02
 Timberline Supply, Ltd., 06
 Timberpeg, 06
 Timely Industries, 08
 Tischler und Sohn (USA) Ltd., 08
 TITVS, 15
 TMI Systems Design Corp., 06
 TMI, Inc., 06
 Themec Company, Inc., 09
 Toggler Anchor System, 04
 Topco Laminates Corp., 06
 Topcoat, 07
 Topper & Griggs, Inc., 05
 Torginol, Inc., 04
 Torid Corporation of Maryland, 16
 Tork, 16
 Tork Time Controls, Inc., 08
 Torrance Steel Window Co., Inc., 01
 Torrington Supply Co., Inc., 15
 Toshiba C.C.T.V., 11
 Toto Kiki USA, Inc., 10
 Touch-Plate, 16
 Town & Country Plastics, Inc., 06
 TPR Enterprise Ltd., 16
 Trac-Rite Door, Inc., 08
 Trachte Building Systems, 13
 Traco, 08
 Trajet Products, Inc., 06
 Translite Systems, 16
 Translogic Corp., 11
 Transwall Corporation, 10
 Traulsen & Co., Inc., 11
 Travis Industries, 10
 Treadway Industries, 06
 Treco Industries, Inc., 05
 Tremco Div., 07
 Trendway Corp., 10
 Trenwyth Industries, Inc., 04
 Tri Lite Inc., 16
 Tri-Adeo Mfg. Corp., 09
 Tri-Mer Corp., 06
 Tri-State Glass, 05
 Triangle Brass Mfg. Co., Inc., 08
 Triarch Industries, 09
 Tricon Enterprises, Inc., 02
 Trigon Electronics, Inc., 11
 Tri-Guards, Inc., 10
 Trimac Panel Products, 06
 Trimble House Lighting Corp., 16
 Trimco/BBW, 08
 Tremco, Inc., 07
 Trocal Roofing Systems, 07

Trojan, Inc., 16
Tropical Tiles, Inc., 04
Tru-Lok Metal Fabricating Co., 07
Tru-Vex Glass, 08
True Barrier Systems, Inc., 02
Truss Components, Inc., 06
Truss Mfg., Inc., 06
Trussbilt, 08
Truth Hardware, 07
TSAO & CLS, 16
TTSS, Inc., 01
Tubelite, Inc., 08
Tub-Master Corp., 07
Tubular Specialties Mfg., Inc., 05
Tufco International, Inc., 09
Tuff-Kote Co., Inc., 07
Tufflex Rubber Products, Inc., 09
Tulinor USA, 04
Turncraft, 06
Turtle Plastics Co., 09
Tuteo, Inc., 11
Tuttle Aluminum & Bronze, Inc., 05
Twenty-First Century Fire Equip., 10
Twin City Garage Door Co., 08
Twirl Jet Spas, Inc., 13
Tyler Building Systems Co., 13

U
U-Change Lock Industries, Inc., 08
U-Flow Roof Drain Systems, Inc., 07
U-Line Corp., 11
U. S. Architectural Products, Inc., 07
U. S. Elevator Corp., 14
U. S. Foam, Inc., 06
U.S. Salina & Steam Co., Inc., 13
UC Industries, 07
Ultra Flo Corp., 15
Ultra Seam, Inc., 07
UltraGlas, Inc./Skeeter Studio, Inc., 01
Ultrum, 02
Unadilla Laminated Products, 06
Uni-Serve, Inc., 02
Unidex, 14
UNI-Group U.S.A., 02
Unilock New York, Inc., 02
Unimast, Inc., 07
Union Metal Corp., 16
Union Mfg. Co., 02
Unique Balance, 08
Unique Spiral Stairs, 05
Unistrut Corporation, 05
Unit Structures Systems, Inc., 06
United Church Structures, 13
United Coatings, 07
United Gilsonite Laboratories, 04
United Lighting & Ceiling Co., 16
United Marketing, Inc., 01
United McGill Corp., 09
United Metal Fabricators of Texas, 05
United Panel Inc., 07
United Skys, Inc., 07
United State Ceramic Tile, 09
United States Aluminum Corp., 08
United States Gypsum Company, 01
United States Metals & Mfg. Co. 08
United Steel Deck, Inc., 05
United Steel Products Co., 06
United Technial Products, Inc., 09
Unitex Corp., 10
Universal Bath Systems, 01
Universal Custom Millwork, Inc., 06
Universal Door Mfg. Co., Inc., 08
Universal Industrial Products Co., 08
Universal Lockers, Inc., 10
Universal Metal Hose Co., Inc., 05
Universal Polymers, Inc., 07
Universal Quarry Tile, Inc., 09
Universal-Rundal Corp., 10
University Security Products, Inc., 11
Upchurch/Kimbrough Co., 04
Urban Archaeology, 06
Urfic, Inc., 08
Urinette, Inc., 15
U.S. Elevator Corporation, 14

U.S. Foundry & Manufacturing Corp., 08
U.S. Gaslight Company, 16
U.S. Intec, Inc., 07
USF Insulation, Inc., 07
USG Interiors, Inc., 07
USI Lighting, 16
Utah Fire Equipment Co., Inc., 10

V
Valders Stone & Marble Co., Inc., 04
Valiant Products, Inc., 10
Valley Coast Fencing, Inc., 02
Valley View Specialties, 02
Valli & Valli USA, Inc., 08
The Valspar Corporation, 09
Van Bergern Bellfoundries, Inc., 02
Van Dam Iron Works, 05
Vance Industries, 15
Vancouver Door Co., Inc., 08
Vandal Stop Products, 01
Vande-Hey-Raleigh Mfg., 07
Vanguard Plastics, Inc., 15
Vantage Controls, Inc., 16
Varco-Pruden Buildings, 13
Variform, Inc., 07
Vaughan Co., Inc., 11
Veka, Inc., 08
Velux-America Inc., 07
Ventre, 05
Venture Lighting International, Inc., 16
Ventwood Div., 06
Verdin Co., The, 02
Vermiculite Assn., The, 07
Vermont Castings, Inc., 10
Vermont Slate & Copper Service, Inc., 07
Versailles Lighting Inc., 01
Versico Incorporated, 07
Vet-O-Vitz Masonry Systems, Inc., 04
Vetter Div., 08
Vetter Stone Co., 02
Vibration Isolation, 13
Vickroy Fire Tech, Inc., 08
Victaulic Co. of America, 10
Victoria Concrete Corp. dba VICOR, 04
Viewest Steel, 05
Viking Industries, Inc., 08
Viking Paints, Inc., 09
Viking Range Corporation, 11
Village Cabinets, 06
Vimeo, 10
Vincent Lighting Systems, Inc., 11
Vincent Metals, 07
Vincent Whitney Co., 08
Vinyl Building Products, Inc., 08
Vinyl Siding Institute, 01
Vinyl Window & Door Industry, 01
Vynlume Products, Inc., 08
Viracon, Inc., 08
Virgil Greene Co., Inc., 06
Virginia Dunbrik Co., Inc., 04
Virginia Glass Products Corp., 08
Virginia Metal Industries, Inc., 09
Visco, Inc., 10
Visco, Inc., 16
Visiontron Corp., 10
Visionwall Technologies, Inc., 08
Vistawall Architectural Products, 08
Vitrocem Division of Bithell, 09
Vixen Hill Mfg. Co., 01
Vogel Peterson, 10
Vogt: Henry Vogt Machine Co., 11
Voigt Lighting Industries, 16
Vomar Products/International, Inc., 06
Von Duprin, Inc., 08
VPI, 09
VT Industries, Inc., 08
VVP America, Inc., 08
VyTech Industries, Inc., 07

W
W & W Sales, Ltd., 05
W.A.M., Inc., 02
W.H.K. Corp., 06
Wabash Valley Mfg. Inc.

Waccamaw Clay Products, 04
Wagner: R & B Wagner, Inc., 05
Waldmann Lighting Company, 16
Walker & Zanger Inc., 04
Walker Display, 11
Walker Systems, Inc., 05
Waltek, Inc., 05
Ward Industries, Inc., 16
Ward Log Homes, 09
Ward Mfg., 05
Ware Aluminum Co., 08
Warminster Fiberglass Co., 06
Wasco Products, Inc., 07
Washington Aluminum Co., Inc., 05
Water/Tec-Way, Inc./Mr. Water, 11
Watrous, 10
Watson Bowman Acme Corp., 01
Watson Mills & Design, Inc., 06
The Watt Stopper, 16
Waupaca Elevator Company, Inc., 14
Wausau Metals, 08
Wausau Metals, 08
Wausau Tile, Inc., 02
Wayne-Dalton Corp., 08
WBH Industries, 08
Weaber: Miles T. Weaber & Son, Inc., 05
Wearwell/Tennessee Mat Co., 09
Weather Shield Mfg., Inc., 08
Weatherend Estate Furniture, 02
Weatherguard Services, Inc., 01
Webb: Jervis B. Webb Co., 01
Webco: Thomas Webco Co., 09
Webster Moulding & Millwork, 06
Wedgcor, Inc. Steel Build. Systems, 05
Weis/Robart Partitions, Inc., 10
Weiser Lock Corp., 08
Welco Mfg. Co., 09
Welding Engrg. & Assembly Co., Inc., 05
Welding Work, Inc., 05
Wenger Corp., 08
Wenig Corp., 05
Werner Co., 06
West Chester Electric & Electronics, 16
West Edge Design, 05
Westbrook Concrete Block Co., Inc., 04
Westchester Marble & Granite, 04
Westco Roofing Co., 07
Western Concrete Products Co., Inc., 02
Western Fabricating Co., Inc., 05
Western Forms, Inc., 08
Western Insulfoam, 07
Western Integrated Materials, Inc., 08
Western Wood Fabricator, Inc., 06
Western Wood Products Assn., 06
Western Wood Structures, Inc., 06
Westile Div., 07
Westinghouse, 06
Westinghouse Specialty Materials, 06
Westmont Industries, Inc., 14
Weston Emergency Light Co., Inc., 16
Weyel International, 10
Weyerhaeuser Co., 08
Wheatbelt, Inc., 08
Wheeler Consolidated, Inc., 06
Wheeling Corrugating Co., 05
Wheelock, Inc., 10
Whitacre-Greer Fireproofing Co., 04
Whitco, 14
White Home Products, Inc., 10
David White, Inc., 02
White Storage & Retrieval Systems, 01
White Way Sign Co., 10
White: William D. White Co., Inc., 13
Whitehall Mfg. Inc., 13
Whitney Bros. Co., 06
Wide-Lite, 16
Wiedemann Industries, Inc., 11
Wiest Rentals & Sales, 03
WIKK industries, Inc., 08
Wildeck, Inc., 13
Wildwood, 16
Wiley Cork Co., Inc., 05
Wilhelmi Werke GmbH & Co., Inc., 06
Willamette Industries, 06

Willard Industries, Inc., 07
Willard Shutter Co., Inc., 08
Willdon, Inc., 06
Williams Steel Co., Inc., 05
Williams: H. E. Williams, Inc., 16
Williams: O.B. Williams Co., 06
Willo Products Co., Inc., 08
Wilshire Corp., 11
H. Wilson Company, 11
Wilson Industrial Doors, Inc., 08
Wilson Partitions, 08
Wilsonart, 06
Win Mfg., 08
Winandy Greenhouse Co., Inc., 13
Winburn Tile Mfg. Co., 09
Wino Mfg. Co., 08
Window Technologies, Inc., 08
Windsor Door, 08
Wine Racks Unlimited, 13
Wing Draft Inducor Co., 11
Winston Mfg. Corp., 05
Wirsbo Co., 15
Wisconsin Brick & Block Corp., 04
Wisconsin Solar Design, Inc., 07
Wolverine Brass, Inc., 15
Woma Corp., 01
Wood & Stone Co., 01
The James Wood Company, 06
Wood Eye Woodworks & Signs, 10
Wood Flex Flooring Corp., 09
Wood Moulding & Millwk. Prod. Assn., 06
Wood Products, Inc., 06
Wood Tectonics, Inc., 06
Woodcraft Industries, Inc., 06
Woodfold-Marco Mfg., Inc., 08
Woodform, Inc., 02
Woodlite Products, Inc., 07
Woodmaster Foundations, Inc., 06
Woodmeister Corp., 06
Woodpecker Mfg, Inc., 06
Woodsmith Design & Mfg., Inc., 06
Woodstone Co., The, 08
Woodtape, 06
Woodtech, Inc., 06
Woodwork Corp. of America, 06
Woodwright Shop, 06
Wool of New Zealand, 01
Wooster Products, Inc., 01
Worden Company
World Carpets, Inc., 09
World Dryer Corp., 11
Worthington Group Ltd, 06
Wrightwood Window & Door, Inc., 08
Wrisco Industries, Inc., 05
Wunda Weve Carpet Co., 09
Wylie Systems, 05

X, Y, Z

Xenon Co., Inc., 06
XLR Paints, Inc., 01
Yale-A/Div. of Yale Security, 08
Yeargin Miscellaneous Metals, 05
Yenkin-Majestic Paint Corp., 09
YKK AP America, Inc., 08
York Mfg. Co., 08
Yorkkraft, Inc., 11
Yorktowne, Inc., 13
Z-Loda Systems Engrg., Inc., 14
Zappone Mfg., 07
Zelco Lighting, 16
Zeluck: J. Zeluck, Inc., 08
Zephyr Architectural Metals, Inc., 05
Zero International Inc., 05
Zimpro Environmental, Inc., 11
Zion Services Corp., 01
Zolatone, 09
Zomeworks Corp., 10
ZRC Products Company, 05
Zumtobel Lighting, Inc., 16
Zurn Industries, Inc., 15

Advertising Index

Bold Face - page number
Italics - Reader Service number

A
Acme Architectural Walls, **75E**; 32
(718) 384-7800
A/E/C Systems, **74**; 31
(800) 451-1196
Architectural Record Books, **335**
Armstrong World Industries, Inc.,
Cov.II-1; 1 [G-E]
(800) 233-3823
Artemide, **312 to 315**; 171 to 174, **330**;
189
(800) 359-7040
Artifice, Inc., **337**; 197
(800) 203-8324
Autodesk, **17, 33 to 38**
(800) 964-6432
Auton Co., **336**; 195
(805) 257-9282
Azrock Industries, Inc., **68**; 26 [G-D]
(800) 921-1717

B
BEGA, **12**; 6, **307**; 166
(805) 684-0533
Birdair, Inc., **69**; 27, **278**; 159 [G]
(800) 622-2246
Bonneville Power Administration, **75W**;
33

C
Carnegie, **234**; 150, **269**; 157
(516) 678-6770
Catalog Preview, **339 to 349**
Clarke Group, **172, 173, 177**; 124, 125,
129
Copper Development Association, Inc.
77; 34 [G]
(800) CDA-DATA
Cornell Iron Works, **73**; 30, **206**; 136
[G-E-I]
(800) 233-8366
C/S Group, **130**; 113, **235**; 151, **270**;
158 [G-E]
(800) 233-8493

D
Decoustics, **63**; 21
(800) 387-3809
Designplan Lighting, Inc., **66**; 24, **331**;
190
(908) 996-7710
DuPont Co., **55 to 58**; 50, **168**; 120 [D]
(800) 4-DUPONT

E
Efco Corp., **78**; 35 [G]
(800) 221-4169
EFCO/Rotoswing Division, **62**; 20, **207**;
137 [G]
(800) 221-4169
Egan Visual, **248**; 152
(905) 851-2826
Ellison Bronze Co., Inc., **32**; 13, **204**;
134 [G]
(716) 665-6522
ENR, **76, 70**

F
Fire Facilities, Inc., **279**; 160
(708) 279-6660
Formica Corp., **147 to 151**; 115 to 119
(212) 459-9182

For detailed data, prefilled catalogs of the
manufacturers listed below are available in
your 1994 Sweet's Catalog File as follows:

G
Georgia-Pacific Corp., **67**; 25, **169**; 121
[G-I-L]
(800) BUILD-GP
Glen Raven Mills, Inc., **18-19**; 8, **251**;
155 [G]
(919) 227-6211

H
Hewlett-Packard Co., **8**; 5
(800) 851-1170
Hope's Architectural Products, Inc., **208**;
138, **Cov.III**; 108
Hydrel, **332, 333**; 191, 192
(818) 362-9465

I
IBM, **60-61**; 19
(800) IBM-4FAX
Interfinish, Div. of Chicago Metallic, **71**
;
28, **232**; 148
(800) 560-5758
International Conference of Building
Officials (ICBO), **89 to 92**; 36 to 39
(310) 692-4226

J
Julius Blum & Co., Inc., **128, 129**; 111,
112 [G-E-I-D]
(800) 526-6293
Just Mfg., Co., **288**; 162
(708) 678-5150

K
Kawneer Co., Inc., **22-23**; 11, **209**; 139
(404) 449-5555
Krueger, **289**; 163
(602) 295-8507

L
Laboratory Tops, Inc., **259**; 156
(512) 352-5592
Libbey Owens Ford Corp., **2-3**; 2, **216**;
146 [G]
(419) 247-4721
Lightolier, **316 to 322**; 175 to 181
(201) 392-3952
Louisiana-Pacific, **10-11, 146, 230**
[G-I-L]
(800) 299-0028
Luxo Corp., **308**; 167
(800) 222-5896

M
Mannington Commercial, **44-45**; 17,
233; 149 [G-D]
(800) 241-2262
Marble Technics, Ltd., **114**; 41, **176**;
128, **231**; 147
MBCI, **39**; 14, **179**; 131 [G]
(713) 445-8555
Mitsubishi Chemical America, Inc., **43**;
16, **175**; 127 [G-E-I]
(800) 422-7270

(G) General Building & Renovation
(E) Engineering & Retrofit
(I) Industrial Construction &
Renovation
(L) Homebuilding & Remodeling
(D) Contract Interiors

N
Nord Bitumi U.S., Inc., **24**; 12, **178**;
130
(800) 523-0179
Nucor Corp., **40-41**; 15, **127**; 110 [G-E]

O
Oce-Bruning, Inc., **72**; 29
(800) 445-3526
OSRAM SYLVANIA, **5**; 3, **311**; 170
[G-E]
(800) LIGHTBULB

P
Parex, Inc., **64**; 22, **170**; 122
Petersen Aluminum Corp., **20**; 9, **180**;
132 [G]
(800) PAC CLAD
Poulsen Lighting, Inc., **21**; 10, **309**; 168
(305) 625-1009

R
Raceway Components, Inc., **305, 306**;
164, 165
(201) 279-1116
Reggiani/Lightron, **310**; 169, **323 to 326**;
182 to 185, **334**; 193
(914) 565-8500
Revere Copper Products, Inc., **6**; 4, **174**;
126, **181**; 133 [L]

S
Safety Technology International, Inc.,
249, 250; 153, 154
(810) 673-9898
Schlage Lock Co., **65**; 23 [G]
Schuller Roofing Systems, **336**; 194
[G-E-I-L]
(800) 345-9602
Seal Master Corp., **336**; 196
(216) 673-8410
Simplex Access Control, **212**; 142
(910) 725-1331
Simpson Door Co., **338**; 198
(800) 952-4057
Summit Door, Inc., **205**; 135
Sweet's Group, McGraw-Hill, Inc., **59**;
18

T
Tischler und Sohn, **210, 211**; 140, 141
(800) 282-9911
Trenwyth Industries, Inc., **16**; 7, **283**;
161 [G-E-I]
(800) 233-1924

U
U.S. Anchor Corp., **104**; 40
(305) 782-2221
USG Interiors, Inc., **171**; 123, **Cov.IV**;
109 [G-L-D]
(800) USG-4YOU

Z
Zero International, Inc., **213 to 215**;
143 to 145 [G]
(800) 635-5335
Zumtobel Lighting, **327 to 329**; 186 to
188
(201) 340-8900

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