February 1953

house+home

News A full report on the NAHB convention in Chicago (p. 48)

Why not add 25 sq. ft. to the bath? lified detail under a sweeping roof **NAHB'S** new president

ublic taste ahead of most builders? at to do with a narrow suburban lot

Museum picks best new houses

Many builders say bath and kitchen sell the house. Here are some new bathroom sales appeals (p. 92) Architect Carl Koch designs a ranch house (p. 86 and below) Lawyer-builder Emanuel M. Spiegel tackles the housing issues facing the new administration $(\, {\tt p}, 114\,)$ St. Louis builder improved design, finds his houses sell faster than ever (p. 106) Architects offer builders plans which capitalize on awkward sites (p. 126) And H&H writes a letter to builders (p. 122)



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February, 1953

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Cover: House by Architect Carl Koch; photo by Ezra Stoller © Pictor.

the HOLE at the top...

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HOUSE & HOME



What can building expect from the new Congress?

Would the Republican-controlled Congress take the private building industry's almost unanimous advice, kill rent controls and public housing at this session?

As Congress got down to work, it appeared that anybody who was counting on sudden death for the two controversial programs would be in for a surprise. One reason was the make-up of the Senate banking and currency committee—traditionally the men who influence housing laws most.

Toss-up decisions. Although Committee Chairman Homer R. Capehart (R, Ind.) has voted against both public housing and rent control, Sen. Irving Ives (R, N. Y.), a consistent supporter of both, became chairman of the subcommittee on housing and rent control which has first crack at housing laws. Ives was likely to become the deciding vote on such questions. The three other Republican subcommitteemen, Sens. Wallace F. Bennett of Utah, Barry

Goldwater of Arizona and J. Glenn Beall of Maryland, were regarded as opposed to public housing. But they were offset by Democrats Burnet Maybank of South Carolina, Paul Douglas of Illinois and John J. Sparkman of Alabama. All three have supported public housing and rent control, although Maybank sometimes carps at its never ending nature (see p. 41). In the full committee (split eight Republicans to seven Democrats) the vote of Ives might be offset by that of Sen. A. Willis Robertson (D, Va.), who usually opposes public housing. But in the Senate itself, public housing backers were confident of enough votes to keep their program about where it lies. The National Housing Conference, for instance, classified the upper chamber "on the basis of the record," as 48 for public housing, 28 against and 20 doubtful.

New faces. On both the Senate and House banking committees were many new faces (see cuts)—men that architects, Snags over choosing a new HHFAdministrator lead lkemen to keep Ray Foley on the job, probably temporarily. (pp. 104-105)

builders and realtors with convictions about housing legislation would want to know and cultivate. As had been expected under the time-honored seniority system, rotund Jesse P. Wolcott (R, Mich.), a practical conservative with a flare for untangling knotty finance and economic problems, emerged as chairman of the House banking committee. Added to his committee were seven Republicans regarded as orthodox on government housing and lending policies, and a lone Democrat. This brought the roster up to 29 members-two more than in the last Congress. The three-man margin for the Republicans (the same the Democrats had wangled) was more apparent than real, observers felt. It included Merlin Hull of Wisconsin, one of the last

NEW FACES IN THE CONGRESSIONAL COMMITTEES IN CHARGE OF MAJOR HOUSING LEGISLATION

WESLEY A. D'EWART (R,

Mont.), 63, voted to cut pub-

lic housing to 5,000 units last

year. A stockman and farmer,

he served in legislature be-

fore '45 election to Congress.

WILLIAM E. MCVEY (R, III.),

67, opposed public housing

since election to Congress in

1950. He is former school

executive and professor of

CHARLES G. OAKMAN (R, Mich.), 50, first termer, was

head of Oakman-Bayliss

Realty Co. before entering

politics as executive secre-

education, Phi Beta Kappa.



JAMES GLENN BEALL (R, Md.), 58, opposed public housing (except one House vote last year before running for Senate), earlier was in real estate and insurance.

FREDERICK G. PAYNE (R, Maine), is 54-yr.-old freshman who just completed four years as his state's Governor, has no record of particular housing views.

PRESCOTT BUSH (R, Conn.), 57, first termer, was partner in Brown Brothers Harriman, private bankers, resigned as director of CBS and Prudential Insurance Co.

BARRY GOLDWATER (R, Ariz.), 44, opposes public housing, wage, price and other controls. A popular department store owner dubbed "Mr. Arizona," he was on Phoenix city council.

HERBERT H. LEHMAN (D, NY), 74, is staunch public housing supporter, the same as his Republican NY co-Senator Irving M. Ives, already on banking-currency committee. tary to late Detroit Mayor. **DOUGLAS R. STRINGFELLOW** (R, Utah), 30, is a disabled veteran who served with OSS

(R, Utah), 30, is a disabled veteran who served with OSS behind German lines, Ogden radio announcer. His housing views are not recorded.

BARRATT O'HARA (D, III.), rejoins banking committee after missing a term by 1950 defeat, has said he "would rather lose than be real estate lobby stooge."





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EDGAR W. HIESTAND (R, Calif.), 64, a freshman in Congress, has had merchandising career, managing Sears Roebuck stores in Atlanta, Mobile and Los Angeles.

WALTER MANN MUMMA (R,

Penn.), 62, opposed cutting

public housing to 5,000 units

last year, has engaged in

construction and builders

supplies business since 1916.

MYRON V. GEORGE (R, Kan.), 53, voted for public housing cut-back last year, was state highway commission executive until resignation to run for Congress.



FEBRUARY 1953

holdovers of the Progressive party. On issues like public housing he usually lines up with the Democrats.

There was little doubt that the new congressional hierarchy intended to make short shrift of controls once it was squared away with the White House. The only real question was in the matter of timing. Chairman Wolcott wanted to let price and wage control die April 30. On rent control in noncritical areas, which also expires April 30, he was more cautious, was still considering a limited reprieve. His Senate confrere, Chairman Capehart, favored a staggered system of taking off controls. As Capehart saw it, there might be a standby need for all three economic controls for some time. To such plans "to stockpile bureaucrats," Chairman Wolcott had this answer: "Congress has the know-how to put controls on again in a jiffy, if the need arises."

Neither banking committee chairman was ready to get down to cases about a possible extension of materials allocation powers and the defense housing program, both of which are due to end June 30. Rent control in critical areas will end April 30. Sentiment among ranking Republican members of both Committees indicated that all these programs may be given a limited continuance. Both Capehart and Wolcott were annoyed at how critical-area rent control was being rammed down the throats of communities that did not want it (H&H, Nov. '52, News). Both chairmen shook reproving fingers at the Office of Rent Stabilization, announced an inquiry.

Direct loan puzzle. One facet of the controversy over VA and FHA interest rates (see p. 104) that had both Congress and the administrative agencies stumped, involved direct VA home loans. VA has no legal discretion to alter the 4% interest. It would be inconsistent, argued officials, to raise the VA rate to 41/4 or 41/2% for borrowing through commercial lenders but continue to grant direct 4% loans. The direct loan program expires June 30. Congress could give it an interest boost sooner. But both the majority and minor-

ity leaders of the House veterans committee introduced measures extending it exactly as is for two years.

One bill still a gleam in the eyes of its intended sponsor would set nerves of builders and lenders on edge. Representative Rains (D, Ala.) who chairmaned the House banking subcommittee last session that investigated shoddy construction under the FHA and VA programs, has announced that he will soon have a bill drafted requiring a builder's warranty on government backed loans. Rep. Clare E. Hoffman (R, Mich.), chairman of the House committee on expenditures in the executive department, introduced a bill shifting the VA home loan program over to the FHA, a transfer that would find strong backing from many homebuilders.

Among non-controversial bills being groomed for early action was one to give FHA's Title I repair and modernization loans a \$500 million shot in the arm. Expectable bills upping FHA's Title II and Title IX insurance ceiling faced little opposition, either.

Truman budget would boost FHA, public housing

Truman's \$78 billion parting budget blueprinted record spending for federal construction. It continued most of the government's freewheeling in housing. But if any building men thought the Eisenhower administration was going to junk it and send Congress its own detailed spending plans, Budget Director Joseph Dodge cut off their dream at the pockets. The most the new team could do would be to offer changes piecemeal to Congress. So far, there was no indication that housing and construction stood very high on the list for revisions.

In truth, few building men wanted a retrenchment ax wielded on building expenditures. Most of them welcomed such proposals as a \$1.5 billion hike in FHA's mortgage insurance ceiling for Title II and IX, a \$500 million expansion of the ceiling for FHA Title I modernization loans, and increases for government civil and military construction.

For FHA: quarter of income. Although FHA has always paid its own way, it must get annual permission to use part of its fees and insurance premiums to pay administrative expenses. The budget asked Congress to restore FHA's privilege of using up to 35% of collections to defray the costs of its field offices and the section of its Washington headquarters office handling claims, without formal approval each year. This would merely be borrow-

ing a page from any well-run private insurance company. Actually, casualty insurance companies, which are said most nearly to resemble FHA, have used an average of 42% of income for operating expenses in the postwar years. The FHA, seeking only to offset field expenses against receipts for the new fiscal year, planned to use only 25%, or \$27,050,000.

For Washington administrative expenses, FHA asked \$5.9 million. Its allotment for the present fiscal year was \$4.9 million.

For BLS: \$95,000 more. Equally popular with the industry would be restoration of BLS' building statistics reports. Previous Congresses gave this essential pulsetaking so little money BLS was forced to gamble with accuracy in estimating housing starts in areas which do not issue building permits. BLS was slated to receive a \$95,000 increase for its housing and public construction fact finding, giving the bureau \$329,530 for fiscal 1954 compared to \$277,528 for 1953.

Some of Truman's requests seemed headed for the Congressional guillotine. One was \$100 million for temporary government-built housing in remote military and defense areas. The $121/_2$ million asked for the defense public housing for the rest of *this* fiscal year stood a better chance, though some trimming was expected. For the Office of HHFAdministrator, Truman asked \$4,550,000, a reduction of \$56,000 from 1952-3. For housing research, conducted through grants to colleges and private institutions, the outgoing regime asked a sizable increase—\$950,000 against \$528,-000 in the last appropriation bill. If private industry prevailed, Congress would whack that sharply, too.

For public housing: surplus? As might be expected, Truman's fuzziest accounting involved public housing. The budget asserted there would be "substantial net receipts instead of expenditures for public housing!" Such legerdemain was based on hope that local housing authorities would sell substantial amounts of long-term bonds to private investors during fiscal 1954, use the proceeds to repay short-term loans from the federal government. Experienced finance men discounted the possibility of such wholesale absorption by private investors. But even if public housers get an unexpected break, PHA would still be liable for \$39.7 million in annual contributions next year for public housing projects already launched.

Truman asked no additional funds to expand FNMA's mortgage purchasing which so far has netted the government a modest profit. The budget calculated that FNMA would buy some 86,300 mortgages costing \$719 million in the new fiscal year by drawing on repayments and balances.

38

NEWS

Chicago opens new housing court, shakes up building department in fight against blight

Most cities would be lucky to have one court dealing with housing problems. Last month Chicago opened its second one—an emergency building and neighborhood conservation court.

Chicagoans, whose consciousness of spreading blight has lately awakened, hoped the "landlords court" would help in the long war against slums. Chicago has had a housing and zoning court (part of its municipal court) for about 30 yrs. But it bogged down because it mixed serious cases with a plethora of minor ones and with zoning cases. Result: a backlog of hundreds of suits.

For repeaters. The new court is designed to deal with repeat offenders of fire, health and building laws. One indication that the new court meant business: Judge Joseph A. McGarry, a 20-yr. veteran of Chicago's bench was granting only one week continuances, time for defendants to arrange for counsel, rather than the 60- to 90-day adjournments common in the regular court presided over by Judge Norman N. Eiger, a political protégé of the law partner of Chicago boss Jake Arvey.

Day in court. "This court will never be unfair to landlords," said Judge McGarry on opening day, Jan. 12. But he added: "This court is set up to protect neighborhoods and people and to halt the spread and deterioration of slums." Then he took up a 15-case docket. Results: three fines, two warrants for arrest, eight postponements and two other delays because defendants had not been found.

Estras Turner, owner of a 3-story apartment on the near South Side where the war on slums is focused, was fined \$60 for "maintaining a building that was unsafe, dangerous and hazardous" because some apartments had no direct fire exits, and he had installed solid doors between his flats instead of glass panel doors.

Morris Rose, owner of a building on Chicago's Southwest side (which dates from the 1850's), was fined \$100 and costs for illegally installing nonfireresistant walls. Alibied Rose: "It's all because of the contractors, you can't get them to do the work...." Said the prosecutor: "He knows better."

Mrs. Carrie B. Brown was fined \$25 on a charge that the building she leases (from a lawyer) in the heart of Chicago's Negro belt did not have fireresistant partitions. Mrs. Brown, it developed, subleases the building to a reliefer. One of the warrants was for the arrest of a landlord charged with building an addition contrary to building permits, with walls out of plumb, sagging joints and the brick in some places only one-third of the required 12" thickness. The other was charged with remodeling a three-unit building into nine apartments without benefit of plans, drawings or permits, a sneak conversion.

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Pressure of publicity. The new court began its work in the purifying atmosphere of intensive coverage by Chicago newspapers. Their publishers seemed to sense better than most of their breed that the long range profit of downtown stores (their own principal source of advertising) was deeply involved with preserving the heart of the city. Real estate men dedicated to slum rehabilitation said they hoped such publicity would give Chicago politicians enough added incentive to cooperate in the drive against firetraps. Without support of aldermen and ward committeemen, they warned, the second court could still flop.

The best hope that Chicago's new offensive against blight might succeed lay in broadening community support. For instance, the South East Neighborhood Council in the University of Chicago campus area planned to hire a "housing detective" to ferret out sneak conversions, help hustle offenders before Judge McGarry. A team of city health and building officials compiled a list of hazardous buildings, designated them public nuisances and asked city attorneys to sue owners to make extensive repairs or tear them down.

The city council, responding to recommendations of a Chicago "Little Hoover Commission," voted to reorganize the administrative and inspectional services of the city building department. The commission found the building department placidly waiting complaints before investigating old structures. Moreover, it charged, district inspectors and the bureau of housing inspection were not making enough



HOUSING STARTS reached 76,000 in December, giving 1952 a total of 1,131,000, according to preliminary BLS figures. Private starts rose 5% to 1,074,300 for the year (compared to '51) while public housing starts dropped 14,200 units to 57,000. Compared to the all-time peak in 1950, both '51 and '52 were down a fifth.

inspections. The reorganization set up district offices and files for the inspectors. Objective: cut down time lost traveling between city hall and outlying points.

Trade group campaigns. Trade organizations continued their efforts to stimulate an even wider attack on slums. At NAHB's Chicago convention NAREB's rehabilitation committee chairman, Harold S. Goodrich, warned: "The dose of public housing an individual community receives will be in inverse proportion to the number of units reconditioned or rehabilitated." The convention urged special mortgage provisions for rehabilitation work, pledged NAHB to carry on a "crusade" against blight (see p. 48).

At a Washington conference, the Mortgage Bankers Assn. heard this warning from Chicago's Ferd Kramer: "Any city that stands for a breakdown in zoning, or the random conversion of houses and apartments to higher densities or lower uses, is writing its own death warrant...."



Home Show rejects its own prize house as too advanced

For the second year in a row, Sewell J. Mathre, 30, won the Indianapolis Home Show architectural contest, the first repeat winner in its 28 yrs. Simplicity, openness and flexibility of Mathre's plan most impressed the judges, who noted that the typical contestant's approach was "surprisingly negative" and timid. But Mathre's prize-winning house will not be built for the show, Apr. 10-19. Local newspapers said the reasons were twofold: striking similarity to last year's model; the "advanced" concepts of the scheme, which "may be too far away from the accepted design ideas of this area." Instead, Home Show officials decided to build a "transitional model" which was entered in last year's contest, but won no prize. Mathre, whose prize was \$500, received his master's degree in architecture at Cranbrook Academy of Arts.

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Trade Secrets houses Ict record crowds

s Trade Secrets house unveiled in y issues of LIFE and House & Home ell pointed at becoming the year's fluential house. Across the nation, crowds reminiscent of the 1946 days sing shortages, emulation by more ore builders and millions of dollars of goodwill for the housing industry. ace Johnson's model in Memphis atan estimated 12,000 persons for its ear's Day opening, a total of 200,000 by Jan. 24. In Fort Worth, said R. B. Billings, traffic was jammed blocks and the first-day surge of people tore a storage wall door off ges. Reports from other cities:

v Place opend his South Bend, Ind. an. 11. "People stood on line half an get in., . . Weekday visitors have been 00 daily, remarkable when you remember ter' out here." A realtor in Dayton, Ohio said in 30 years he "never saw crowds like it" when Alex Simms opened his model Jan. 11. People lined up for a block, prevented its closing until midnight.
▶ Leslie Hill in Dallas estimated the procession rolled through his model at about 700 an hour, "completely filled" it from noon past dark. Sales of nearby builders spurted, too.

In the high-cost Dayton area, where \$5,000 lots made the house a \$25,000-\$30,000 deal instead of \$15,000 dwelling, Simms sold four in three weeks, had three or four more sales in negotiation. He called it "exceptionally good" for the Dayton market.

Bandwagon rush. Scores of builders who had not planned Trade Secrets houses were scrambling to get a set of plans. President Otto Nord of Fort Wayne's home builders said he would use it as the National Home Week model. Fifteen Cincinnati builders and others from Cleveland descended on Simms' Dayton model, and a Mansfield builder was already duplicating it.

New York studies starting Baltimore plan in Harlem

New York City took a half step toward rehabilitating Harlem tenement blocks on the Baltimore Plan. State Housing Commissioner Herman T. Stichman, seizing the initiative city officials and Manhattan businessmen lacked, announced savings banks had agreed to make mortgage loans for improvements, but with the nettlesome proviso that *all* owners on a block be required to rehabilitate their properties. Stichman reported the banks had contributed \$5,000 to survey which blocks to tackle first.

Most residents knew it was high time to start saving the nation's biggest city. A grand jury that probed the Brooklyn tenement fire that took seven lives last June (AF, July, '52) reported it was appalled at evidence that the city "is surely, but not slowly being permitted to deteriorate and decay. Slums are being created much faster than they are being eliminated."

t Va loans spread W of nation's 3,073 counties

Congress gave the Veterans Administraver to boost interest on GI home loans o $4\frac{1}{2}$ %. In 1950 it authorized direct VA veterans at 4% in areas which VA found rivate funds at that rate.

then, VA officials have refused to inne 4% GI rate, using the argument that ; from private sources were not so scarce mand it. They have, however, certified idespread absence of 4% money by designore than 2,600, or over 84% of the nation's 3,073 counties as wholly or partially eligible for direct VA home loans. Also designated: all of Alaska, Puerto Rico and the Virgin Islands.

HOUSE & HOME mapped this spread of socialized lending from VA county eligibility lists revised through Jan. 21. Only the solid black areas are completely ineligible for direct VA mortgage loans. Most of them lie in the moneyheavy East or in the largest metropolitan areas. Shaded areas denote counties where veterans can get direct loans from the VA except in particular cities or towns. But even in the greater portion of these counties, as well as all the rest of the country, the VA labels 4% private mortgage loans as unobtainable.

By last month, VA had arranged 32,662 direct loans totaling \$221 million (7,112 of them were still being processed). It was making efforts to sell its seasoned paper to private investors (at par) to get funds for more direct loans. But so far this had proved a flop. Only 1,110 loans, with a value of \$7.5 million, were sold.



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Н&НМВ

NEWS

attacks constitutionality of anti-Red oath ublic housing; bonds hit money trouble

nths after the law went on the books, housing authorities across the nast month were beginning to enforce inn amendment requiring a loyalty rom tenants. Almost immediately, n into legal trouble.

Newark, N. J. the American Civil es Union filed a test suit charging h was unconstitutional, won a temorder from a state judge restraine Newark Housing Authority from g non-signing tenants.

s veteran. The case had enough nal appeal to attract wide attention. ed was a legless war veteran, James r, who is a member of the Socialist rs party, one of the 200 organizaisted by the US Attorney General ersive. The Gwinn amendment made rship in any such group, or refusal ar to non-membership, ground for n from federally-aided public hous-Kutcher's dismissal as a VA clerk the federal loyalty program was d last Oct. by the US Circuit Court peals, which held he could not be olely because of his affiliation. The eft Kutcher's suspension in effect, g a VA finding on his loyalty.

he Newark Authority's 3,019 family required to take the oath, only 11 ling two officials of the New Jersey unist Party) had refused to sign, iven eviction notices when the test is filed. That was about 0.3%. Most ers expected the percentage of nonto run under 1% everywhere.

money headaches. The Public g Administration's fifth offering manent local authority bonds Jan. nped into higher interest rates. In an o pare the interest, PHA cut the term 0 to 30 years, offered only 70% of orrowing needs to private investors. such efforts, the \$127 million in tax-exempt bonds brought an aver-396% interest, only a slight drop last September's average rate of 5. For the other 30%, public housped the US Treasury, paid 2.5%. easury cannot borrow for 30 years % on this winter's money market. Freasury deal was permanent financwas a new, substantial subsidy.

part, the plight of public housing stemmed from the Gwinn amend-From the law, a proviso threatening idity of the government's guarantee ments was removed only at the last minute, thus jolting investor confidence. Recently, outstanding 30 to 40 year housing authority bonds have sold at prices yielding 2.7%—equivalent to more than 5.5% return to corporate investors in the 52% tax bracket and within $\frac{1}{8}$ of a point of the yield obtainable on outstanding fully-taxable 20-year Treasuries.

US to speed AEC, Lanham, Greenbelt housing disposal

On three fronts, the government moved closer last month toward getting itself out of the housing business.

1. At Oak Ridge, Tenn. the Atomic Energy Commission prepared to allow the first construction of privately-owned homes in the federally-owned atom city. The homes will go on leased plots. AEC was hopeful that Congress would let it sell more than 8,000 government houses and apartments. It considers them a headache to operate. As groundwork, the Census Bureau polled AEC's 8,300 renters. Results: 60% said homes should be privately owned, 30% said government owned, 10% had no answer. But 64% thought prices announced for properties too high.

2. The much-postponed liquidation of World War II Lanham Act projects and old New Deal "Green" towns, picked up speed. HHFAdministrator Foley authorized disposal of 110,000 permanent and temporary Lanham Act units that were "frozen" for defense use in July, 1950. He retained emergency federal control over only the last 173,000 of the original •943,000 units. About 26,400 of the permanent units freed for disposal will be transferred to local public housing authorities. The remaining permanent units will be sold with preference to veterans and occupants.

In December PHA sold a 500-family nonfrozen Lanham Act project in Camden, N. J. to a tenants' cooperative for \$1 million. In San Diego, it sold the Linda Vista development's commercial facilities for \$2 million. 3. Sale of the shopping center and 2,284 acres of surplus land from the old Farm Security Administration Greendale project near Milwaukee was held up when PHA rejected a high bid of \$738,600 as inadequate. But near Washington the veterans cooperative that bought the 1,579 houses of Greenbelt, Md. last fall went a step farther, purchased another 806 acres of undeveloped land from the government, announced plans for private enterprise construction of 400 more houses from \$10,000 to \$20,000.

GRAPHS OF THE MONTH



Source: Department of Commerce

HOUSING EXPENDITURES for the entire nation rose \$10.3 billion a year between 1929 and 1951, statisticians found. But total consumer expenditures soared \$129.2 billion, disposable personal income (after taxes) \$142.4 billion. Thus housing's slice of consumer spending shrank from 14.5% to 10.5%. It dropped from 13.8% to 9.7% of disposable income. Even if rent control were eliminated completely, no one expected housing outlays to approach anywhere near the pre-1940 share of the consumer dollar.



MATERIALS PRICES as indexed by BLS dropped from 118.4 in Nov., to 118.3 in Dec., rounding out a stable year with the high and low readings never more than one point apart.



WHO BOUGHT '52 MORTGAGES: Savings and loan associations again financed more home mortgages in 1952 than any other lender group. Their share rose from 32.3% in 1951 to 36% last year. Life insurance companies, which found industrial bond yields more inviting than frozen interest rates on FHA and VA loans, slid from 9.8% to 8%.

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NEWS

ancies in defense housing worry builders; nsor reports project in Texas 98% empty

year and a half of frustration over w pace of defense housing construcuilders found the tables turning. In a dozen of the nation's 206 defense g areas, financially-ruinous vacancies peared in completed projects. Ironthe problem was worst in parts of est where builders had put up deousing fastest.

ost everywhere, slippages and shortthe defense program or changes in y plans were to blame. Part of the ruth was that when the defense provas cut back a year ago, nobody d to see that defense housing was d accordingly. In the Canton-Mas-Ohio, defense area (established only ctober), HHFA now cancelled the 750 rental unit program, breathed of relief that none of the houses were yet. The official explanation: there not be as many defense workers into the area as officials had c.

ation for planners. Assistant dministrator Neal Hardy insisted vacancies were usually temporary. , he said, only 1½% of the coun-7,907 programmed units lay empty. ose 1,500-odd vacancies were more % of the 27,815 units actually com-And the average was no consolation ders like J. A. Maberry of Dallas, bund his 40-unit Title IX rental near Fort Hood 98% vacant onth. Reason: rejuggling of training es had cut the normal troop comt of 15,000 down to 3,000. They ving in Wherry Act projects.

as small comfort to C. V. "Cotton" that his Bralei Homes, Inc. won an award of merit for its defense housjects at Pine Bluff and Benton, Ark. ats). At Benton, 50 of 82 duplex were vacant on Jan. 27. Reason: um Ore Co., a subsidiary of Alcoa, ayed construction of a new alumina nd decided to hire less in-migrants, ocal residents (who cannot qualify ense housing).

mes, one tenant. At Pine Bluff, as only one tenant for the 58 out of ached rental homes completed (the ll be finished this month). Despite ay advertising campaign in nearby Rock newspapers, Barnes said: "We et to receive an inquiry from an defense worker." The Pine Bluff , said Barnes, was a slow down in schedules for ammunition production at the Army arsenal, plus a series of strikes which delayed construction there. If the prize winning projects stay as vacant as they are, it could easily cost Bralei Homes \$50,000 by the end of the year.

Some other problem areas, cited by NAHB's First Vice President R. G. Hughes:

Hutchinson, Kan. where 200 completed units were vacant.

Bremerton, Wash., which had 50% vacancy in defense housing last September, and still has 25% vacancy.

Camp McCoy, Wisc., deactivated on Feb. 1, threatening big vacancies in a project which had been fully occupied.

Despite Bralei's problems, Barnes viewed the snafu philosophically last month. Said he: "When you have a planned economy and that's what we're talking about in defense housing—you just can't foresee all the answers in advance." As it has in similar cases, FHA was preparing to waive payment of mortgage principal during the vacancy crisis. (But by law, FHA cannot waive interest payments, which account for about \$60 out of every \$85 in the first year of a mortgage).

Checks and balances. For builders who might face costly vacancies in defense rental housing, Builder Tom Coogan, now chief of the armed forces housing agency, had a friendly word of advice during NAHB's convention: "Mix a little business judgment with your eagerness to build. You're much safer being a little late with the houses than taking the risk of vacancies . . . FHA slowed us down in some communities and we're grateful now they did. If we'd gone ahead at full steam we'd be in terrible shape now."

Coogan unveiled another phase of the trouble: "Builders kick at 20% vacancies. The military reply the housing is substandard...." To resolve such disputes, Coogan said he was urging the Defense Dept. to create five-member committees in each military area to report *directly* to the Pentagon on housing needs. Suggested membership: a builder, a realtor, an FHA man, a military representative, and a "public interest" representative, perhaps from the local chamber of commerce.

End in sight? The vacancy problem seemed likely to bolster arguments for letting the Defense Housing Act die when it expires June 30. Assistant HHFA Chief Hardy told NAHB convention-goers last month that it was "unlikely" that anything but "modest" additions to the program would be made, mostly small numbers of houses for military bases. NAHB conventioneers urged the program be kept on a standby basis.

If Congress kills Truman's budget request for \$100 million for public defense housing (as it likely will), a standby program (workable in most but not all areas) would not necessarily cost taxpayers anything. The recipe: extend Fanny May's advance takeout authority another year to guarantee financing; extend FHA's Title VIII and IX. At most, these only involve the government in contingent liabilities.

Photos: T. Harding Jr.



PRIZEWINNING EMPTY HOUSING: An NAHB Award of Merit went to Bralei Homes Inc. of North Little Rock for this defense housing project of 82 duplex units at Benton, Ark. Two bedroom apartments (750 sq. ft.) rent for \$55 a month, \$5 under the HHFA-imposed ceiling. At the end of January, 32 units were vacant—about the same rate suffered by two other projects nearby.



A second NAHB Award of Merit went to Bralei Homes for this defense housing project at Pine Bluff, Ark. designed by Architect Yandell Johnson. It includes two bedroom homes (758 sq. ft. plus 40' storage, no garage) at \$60 a month rent, two-bedroom homes 850 sq. ft. plus 40' storage, carport) at \$70 a month, and three bedroom homes for \$80 a month. Bralei had found only one tenant,



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Professional Adviser, John Kewell, A.I.A.

Competition closes 5 P.M. Monday, April 27th, 1953

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NEWS

y's quits kitchen floor s: builders have market

iny builders included modern harded kitchen floors in their homes that ment store business suffered. Last , Macy's in New York discontinued hard surface floor coverings, abanthe relatively small replacement busto neighborhood specialty stores.

Ill Homes Council tests w cry for more space

years ago, the American Public Association's committee on the hyof housing computed the minimum requirements "which without extrave will make physical and emotional possible." For a family of four, the was 1,150 sq. ft. excluding space undry or repairs.

t month, the University of Illinois' Homes Council issued its first findrom a year's occupancy of its "space tory" house—partly financed by 00 of HHFA's research money. The s seemed to reinforce the earlier conns.

"space laboratory" house had movvalls and flexible plumbing connec-So the family living in it tested a loor plan every month. Two similar es (father, mother, son and daughtried eight variations, all arranged an area 24' x 36' (864 sq. ft.). time they complained rooms were missing or too small. And if one renent was satisfied (e.g. a third bedwhich both families thought essenthen another suffered.

e university drew no broad concluin the first report (presented at its a annual short course for builders), o families testing the same plan often d differently. In this there was a lesbo. For example, the first family concly preferred dual dining spaces, one e kitchen for routine meals, and anin a dinette or living-dining area for with guests. The second family, deag on the plan, was content with a dining space in either the kitchen or e, was also satisfied by the dual arment preferred by the first family.

nificantly, both families at various missed a basement for recreation, for und dead storage, for laundry. At one one mother asked for a basement y room," including laundry facili-Given a basement laundry, she called orst feature" of the house. Experts ht it was not the basement the fambined for, but the missing 300 sq. ft. ace they sensed they needed.

Prefab institute chief envisions future homes of lightweight panels, reinforced plastics

At the New York meeting of the American Society of Mechanical Engineers, President John C. Taylor Jr. of the Prefabricated Home Manufacturers' Institute and of American Homes Inc. described his version of the lightweight prefab home of tomorrow—no more like today's houses "than the automobile seats in your car resemble the buggy seats of 1900."

Taylor's house would have only 13 pieces for floor, walls and roof. The heaviest would weigh little more than 1,000 lbs. Thus all could be cheaply loaded and assembled by hand.

To pare cost, cut weight. Weight and time are two of the greatest construction expenses future prefabrication will master, Taylor forecast. Erecting today's 700 to 720 sq. ft. four-room house around New York may take two or three months, involve 21,000 ton miles of transportation. He thought the house of the future could be completed on the site by unskilled labor in only two or three days. Laminated panels, perhaps with plastic studs, would make immense savings in weight and thus in transportation costs. Taylor's specifications for lightweight, easy-to-ship and easyto-handle panels required for a 24' x 32' dwelling:

Three 8' x 32' floor pieces rigid and strong enough to meet code requirements, yet weighing

not more than 4 lbs. per sq. ft. (or not over 1,024 lbs. each).

▶ Four exterior walls, maximum 8' x 32', weighing not over 3 lbs. per sq. ft. (maximum 768 lbs.).

Not more than four roof sections, weighing from 3 to $3\frac{1}{2}$ lbs. per sq. ft. (plus two gables).

▶ Room-sized interior partitions and large ceiling pieces weighing not over 2 lbs. per sq. ft. (maximum about 500 lbs.).

All panels would be complete with windows and doorways, fully insulated where necessary, wired for electricity, cut for plumbing and equipment installation; completely finished except for a final paint coat.

Pilot model. When you define a problem, it is 75% licked, said Taylor. It will be no easy job, but he said engineers should be able to devise a panel to suit specifications like these: "An exterior wall, for example, made of two sheets of material, one the interior and the other the exterior finish. Between the two, reinforcing or strength-giving material of molded plastic variety, and, if possible, a plastic stud in place of a wood member."

American Houses was already experimenting with such side-wall pieces and a reinforced plastic floor, said Taylor. Results were so promising his firm planned to erect a pilot house this spring. Marketing, however, was several years away.

Rent control ended in 8 critical defense areas; Ike would scrap all regular curbs

Eight cities escaped last month from rent controls imposed because of the defense program. The Office of Defense Mobilization reversed itself on two more of last September's hasty-judgment impositions of critical defense area rent control on cities that favored freedom (H&H, Nov. '52). It decertified Canton-Massillon, Ohio and Sibux City, Iowa, for rent con-(In Canton-Massillon, the governtrol. ment also canceled the 750 unit defense housing program in the first action of its kind since Korea.) Explained ODM: new studies showed in-migration of defense workers would not be as great as anticipated. This was the same excuse it gave in December for decertifying Youngstown, Ohio and Bay City, Mich. Two other areas of much longer-standing defense rent control were also freed. They were: Fremont-Wahoo, Neb., labeled critical July 3, 1952, and Brazoria County, Tex., Sept. 14, 1951. Four more cities freed themselves by voting

to nullify the ODM rent control designation: Milwaukee, Evansville, Ind., and Sea Bright and Fair Haven, N. J.

Swimming against the tide, lame duck Rent Stabilization Director James McI. Henderson urged that all existing federal rent controls be continued to June 30, 1954, instead of being allowed to die April 30. He also asked Congress to ban local cancellation of federally imposed rent control. Chances were slim that Congress would do either. More likely it would adopt President Eisenhower's somewhat vague recommendation for decontrol except where "serious housing shortages exist . . . chiefly the so-called defense areas." The President would keep controls until state legislatures have time to pass rent control laws if they choose. Gov. Dewey and the Republican legislature seemed likely to extend New York's state law beyond June 30, probably allow landlords a few fringe rent increases.

CONVENTION urges trade-in hon NAHB



MORTGAGE PANEL in Conrad Hilton hotel's gilded ballroom heard HHFAdministrator Raymond M. Foley (standing) predict a million or more house year. Said he: "We have all the potentials we need to solve the housing problem of the American people-the vast majority of it by private enterprise. But I'd like to have private enterprise realize that much government aid is necessary."

restores \$16,000 mor For almost the first time in its 12 y the National Association of Home ers found no immediate crisis imp its members' business. Gone were tl terials shortages of war, postwa Korea re-mobilization. Gone were controls. Gone from Washington w Democratic administration, supplan a Republican regime dedicated to slow" approach in changing housing cies. Left in Washington were lam housing administrators, including low, franker Ray Foley of HHFA Walter Greene an FHA commissio amiable and downright cooperative confronted the industry in a long til

Record turnout. In that setting, N 9th annual convention Jan. 18-22 i cago (which drew a record 18,000 trants, 375 exhibits) reflected both mism and the increasing maturity of ica's newest industry. Instead of wo about what the government might d builders displayed concern with basi ciples-new sales and technical m better design, new materials. A pa how to sell houses proved so popul 200 standees spilled into the corrid side the meeting room. "We can co to build a million homes a year," s tiring President Alan Brockbank, " must inject new (sales techniques) it....You can't just take orders any

Archie





NEW OFFICERS, elected by NAHB directo for their first portrait. L. to r.: First Vid R. G. Hughes, Second Vice Pres. Nichol nar, President Emanuel M. Spiegel, Tr Paul Burkhard, Secretary V. O. Stringfe

CONVENTION EXHIBITS are opened by retiring President Alan Brockbank and son, flanked (I) by Convention Chairman Joseph Haverstick and (r) Convention Director Paul Van Auken.

> HOUSE & I

olume high, pledges 'crusade' against slums, cheers as FHA elects Manny Spiegel president, asks VA, FHA interest rate boost

ting an idea broached last fall by er John C. Taylor Jr., Brockbank nore builders to encourage customrade in an old house—just like an opy—in part payment for a new ulders should then go into the reng business, he suggested. Emphahe parallel with the auto business, ank foresaw builders successively reconditioned houses for poorer, nes until "eventually we get down ns." Said he: "I realize autos are els and houses are on land. But uilders learn what auto dealers had , they will revolutionize the homeg ind<mark>us</mark>try."

ncrease the volume of trade-in reoned houses, NAHB suggested that ernment create a "special mortgage vehicle" (also adaptable for urban opment projects). Many a builder t this should include a decision by before reconditioning starts as to uch mortgage it would underwrite puse after it is rehabilitated.

I to be good.' Builders from all f the nation reported housing sales sharing the nation's "confidence touched off by Eisenhower's elecypical was the comment of Irving wman of East Meadow, N. Y., who 40 homes last year, expected to put n 400 to 500 this year: "When it's good in January—and it has been very good for sales—it's bound to be a good year all the way." Except in high cost brackets and a few overbuilt defense areas, hardly a builder interviewed by HOUSE & HOME's editorial staff of six covering the convention said he was planning to cut back '53 production for lack of confidence he could sell the output.

Air conditioning would play a bigger and bigger role in merchandising. NAHB surveyed 255 prominent builders in 30 states, found nearly 40% of them (104) would offer air conditioned homes this year. Leading builders urged Producers Council manufacturers to give them new products to stir sales still more. Said Alex Simms of Dayton: "I want lighting fixtures recessed into the ceiling before you put up dry wall so you can spray paint around them. We need a slab we can pour at 10 below. We need a square water heater with pipes in front, a washer and dryer with square ends so they fit the rest of the cabinets." Said Dave Slipher of Los Angeles: "We need a bath tub flanged at the flat end so no seal is needed to keep water out. We need a larger medicine cabinet with a locked compartment." Said Martin Bartling of Knoxville "We need new materials for storage walls to get prices down. Door manufacturers should integrate the door and storage wall."

Mortgage squeeze. Two professional analysts shared builder optimism about the '53 outlook. BLS Commissioner Ewan Clauge forecast between a million and 1.1 million starts, and continued steady material prices although he said competition of other materials may drive down lumber prices "a bit." Economist Miles L. Colean said he would not be surprised if homebuilding exceeds the 1.2 million a year rate for the next few months, doubted that the GOP administration would seize such an occasion to reimpose Reg. X. Colean warned: "If houses are started now at a rate to strain the money supply later on, a disrupted market could result. Then increased costs, slow sales and excess inventories could result in a decline" in starts during the last half of the year. He predicted no easing in the tight mortgage funds until late in the year, if then.

FHA ceiling raised. One thing that would help keep housing at full gallop was FHA's action in restoring its maximum mortgage insurance under Sec. 203 to the legal limit of \$16,000. Since Sept. 16, housing officials had held the ceiling to \$14,000 in a much-criticized (as needless) antiinflation measure. Illustrative of FHA's new spirit of independence, Commissioner Walter Greene made the announcement personally before an applauding mortgage panel, rather than via a press release.



CHICAGO was given President nk by shapely Jo Hoppe, the "Miss Chicago."

CROWD VIEWED the record 375 exhibits set up by 241 manufacturers from early 'til late. Model prefab called attention to full-sized exhibit prefabs erected outside hotel by National Homes and Gunnison.





LAND PLANNING Committee Chairman AI Balch (r) points to displays of seven developments accorded awards for community and site planning. Judges said Cape Cod, Georgian and "extreme modern" homes are "gradually disappearing."

NAHB CONVENTION (cont'd.)

Policy for '53. Setting its policy course for the year, NAHB called for extensive changes in FHA rules "to conform to today's depreciated dollar." Chief demand: a big cut in down payments on homes priced around \$12,000. "Is it fair," cried incoming President Manny Spiegel, "to ask the buyer of a \$12,000 house to pay 20% down when the \$6,000 house purchaser needs only 10%? The typical modest home in 1940 cost about \$6,000. Today, inflation forces the same house to sell for about \$12,000. We believe the down-payment restrictions discriminate against our middle income families." NAHB also:

Urged restoration of the legal amortization limit on mortgages—25 years for FHA, 30 for VA, longer pay-off periods for lower cost housing.
Urged that FHA and VA interest rates be allowed to "rise to reflect actual mortgage market conditions."

Asked creation of an advisory board of builders and lenders for Fanny May and urged that Fanny May's "one-for-one" plan (just extended for another three months) be enacted into law with prior commitment power.

Begged FHA to revise its valuation procedures (especially on vacancy and capitalization rates) to make its low-rent housing Sec. 207 work better.
Declared a national "crusade" for enforcement of local sanitation and health codes to help repair slums (see p. 39).

▶ Urged Congress to kill all federal controls on credit, materials, wages, prices and rents, not even extend them on a standby basis.

▶ Called for a review of the entire concept of public housing before any more funds are spent on it, declared families unable to pay economic rents could be "adequately housed" faster and cheaper through locally-financed rent assistance. Occupancy of existing public housing should be held to "neediest of the needy," said NAHB.

Warning from labor. Other noteworthy developments:

▶ President Eisenhower sent a message saying "... I know of nothing more basic than home ownership as a guaranty of the American way of life. There is no industry more essential to a healthy economy since it provides employment for so many people ..."

▶ Blunt-spoken Secretary-Treasurer Joseph Keenan of AFL's building trades department warned the convention labor will fight any efforts to kill public housing (which NAHB opposes) and urban redevelopment (which NAHB supports, realtors oppose in present legal form). He charged: "This question of urban rehabilitation is not . . . a contest between public and private agencies, but between action and inaction, promise and denial—with the industry cast in the 'do nothing' role. . . . There are many areas where private industry, acting alone, simply cannot do the job that needs to be done."



HOUSING POLICY discussion e upted at mortgage panel. FHA Chief Greene agreed "some slight increase," perhaps to \$5,700, would be in order for Title I, Sec. 8. HHFA Boss Ray Foley surprised some listeners by admitting it "would be entirely consistent" to study a complete overhaul of FHA mortgage ceilings now that the "\$6,000 to \$8,000 house of 15 years ago is comparable to the \$12,000 to \$15,000 house." Explained Foley: "The test would be, does Congress think we are now on a cost level that will . . at least not fall rapidly?"

NAHB Counsel Herb Colton warned: "Not 1% of US builders are processing (4% loans) in accordance with VA regulations . . . It is dynamite." Vice President John G. Jewett of Prudential Insurance Co. said the fear that illegal discount practices might cause loans to lose their guaranty makes his firm "quite afraid of VA loans." Ass't Vice Pres. Free Jackson of Brooklyn's Dime Savings Bank charged: "Local lenders don't take the interest in their local communities that they should. It's an outrage."



SHOP TALK session was Builder Earl Smith, chairman (technical committees.



RETIRING Frank Cortright receives from Publisher Perry Prentice of HOUSE & HOME a bowl "in recognition of long service to the home buying public and home building industry." Mrs. Cortright watches.





AT HOUSE & HOME party, e President W. P. "Bill" Atkin with Mr. and Mrs. Andy Plac

PARTY SMILES were flashed by M Mrs. Perry Prentice (1) and M Mrs. Manny Spiegel at HOU HOME celebration for new I officers.

HOUSE



LEADER: John M. Dickerman (I), who NAHB's assistant executive vice presiunder retiring Frank W. Cortright, promoted to executive director (and chief of the association) while abed flu. First day up brought huddle with elected President Spiegel.

NEWS



MR. GNIENE



N PANEL heard Architect Todd Tibbals complain: public seems to stay way, way ahead of us on de-' Architect Nat Owings (speaking) called baths "barbaric," wash basins "frustrating . . . beeverything you put on [them] falls off." Cliff urged builders to expect to pay at least \$100 a for design (on mass production basis). Said he: \$25 to \$50 for a plan, an architect can't afford to any thought to design. That's why we build so bad houses all over the country."

WOMEN'S AUXILIARY heard talk by Correspondent Marguerite Higgins, shown lunching with NAHB Staff Hostess Mrs. Lillian Asmus (I).





VENTION SESSIONS kept his so busy that HHFAdminis-Foley (left, chatting with cant Neal Hardy), cracked: "If nt to ask my staff a question I to come to a panel."



LOW-RENT HOUSING panel heard FHA Chief Greene disclose his agency will "consider" figuring Sec. 207 loans on basis of 95% occupancy instead of usual 93% if rents are below market, will "consider" capitalization rate lower than usual 7%. Panel concensus: if private builders are to build for almost untapped Negro rental market, FHA must sweeten 207 procedures still more. NAHB Counsel Herb Colton urged higher percentage loan above \$7,000. Builder Pat Burns (I) told FHA's Curt Mack (r) that Los Angeles FHA office would not make loan on widely-admired low rent (\$45 a month for 1 b/r) apartments because of cost savers like no garages, open balconies instead of inside hallways.



HOW TO SELL a house panel heard Sales Manager William Hannon of Fritz Burns' Los Angeles organization (1,100 houses in '52) suggest: "If the house you build is a lemon, make lemonade of it—add an outside hearth, a rumpus room . . . Don't cut price."



COCKTAIL CHAT engages Mr. and Mrs. Rodney Lockwood and Gen. Mgr. E. O. Brady of Briggs Mfg. Co.'s plumbing ware division.

BUILDER'S ARCHITECTS (I to r) Ed Fickett, Robert Anshen and A. Quincy Jones compare notes.

PEOPLE: Sen. Johnston sponsors helpful bill as Builder J. C. Long asks court to save 608s; Realtor Hobart Brady dies

Since the resignation a year ago of State FHA Director Herman E. Bailey (H&H, Mar. '52, News), times and conditions had changed for big-scale South Carolina Builder J. C. Long (younger brother of Leonard D., biggest builder in the state). Last month, Long tangled in federal court with FHA over three 608 apartments he built in Anderson, Rock Hill and Orange. FHA was already foreclosing against a fourth at Greenwood. Long sought a court order forcing FHA to operate the first three through its discretionary power to take over a delinquent mortgage after paying for it with 21/2% debentures. Alternatively, Long suggested: "If FHA would let us run these places like businesses, we could operate them [at a profit]. They put so many regulations on us that we can't make ends meet." Specifically, he wanted permission to convert the 50-unit apartment building into a hotel, or partly into office space, or into larger apartments, or into furnished units with rents hiked more than 1/48th of the furniture cost. However his relations with FHA had worsened, Long (for years a heavy contributor to Democratic campaign funds) still had other powerful friends. At month's end, Sen. Olin D. Johnston (D, S.C.) introduced a bill in Congress which would force FHA to allow operation of delinquent 608s as hotels or "other transient accommodation." Passage looked doubtful.

One of the oftenest-heard builder complaints is that too many FHA offices are staffed by aged, lackadaisical drones, need a transfusion of alert, energetic personnel. San Diego, with a 9,000-unit defense housing program, largest in the country, last month was providing what struck many a harassed builder as a good example. Local FHA processing had fallen six weeks behind since highly regarded but heavily burdened district Director Edward A. Walsh, 58. near collapse with high blood pressure and chronic asthma, went on indefinite sick leave last October after a 17-yr. FHA career. A month before, his chief underwriter Ralph Swearingen left at the statutory retirement age. Acting Director William J. McMurray blamed a shortage of construction inspectors for slowing commitments. But San Diego builders described the office as "like a ship without a pilot," with officials afraid to exercise judgment on anything out of the ordinary.

The San Diego VA office, which has been leaning over backward at rigid enforcement of its rules since last year's bribery scandals, also underwent an administrative shake-up. Chief appraiser Russell Mahar, sometimes a thorn for builders, his assistant Fred Kaehler, and construction analyst William Daugherty resigned. Former Milwaukee OPS Director Richard Marks succeeded Kaehler, but temporarily Mahar's job remains open. Loan guaranty officer E. L. Tagwerker, assigned in Aug. 1951 to "clean up" after the scandal, reported certificates issued from the cramped (no chairs for visitors) office during his first year were only 2,072, compared with 3,024 the previous year.

Attorney Charles Abrams, 52, former counsel to New York City's Housing Authority, was named by the NY chapter Associated Press



ABRAMS advocate and author of Future of Housing, Polish-born Abrams will receive the award from ex-USHA Chief Nathan Straus.

NAMED: Lloyd A. Mashburn, 55, California state labor commissioner, member of the AFL Wood, Wire and Metal Lathers Union and former Los Angeles Building & Construction Trades Council secretarytreasurer, as Undersecretary of Labor; John D. Biggers, president of Libby-Owens-Ford Glass Co., as chairman of the Department of Commerce business advisory council; Herbert N. Leisk, Flushing, L. I. realtor, as president of the Society of Residential Appraisers; Robert A. Weppner, of the Baltimore firm of Buckler, Fenhagen, Meyer and Ayers, as winner of a \$100 prize from the AIA Washington chapter for designing the inaugural parade reviewing stand in front of the White House; William Millerburg, Van Nuys (Calif.) building contractor and NAHB director, Architect Paul Robinson Hunter and Dwight L. Clarke, retired banker-insurance executive, as new members of the embattled Los Angeles Redevelopment Commission succeeding Realtor Philip Rea, Builder Milton J. Brock, Sr. and public housing Director Howard

Holtzendorff (H&H, Jan. '53, Ne Robert B. Garrabrant of the US Char of Commerce construction and civic d opment department, as secretary of Urban Land Institute Industrial Cou Chicago Architect Nathaniel A. Owi as a director of Celotex Corp.

For its new dean of the school of de Harvard University last month pi Barcelona-born Architect José Luis 50, of New York.



Sept. 1, Sert will ceed Joseph Huc who is scheduled t tire at the end of term. No succe seemed likely to named for Baul founder Walter Gropius, who resi last June as arcl

ture department chairman.

In Sert, who is president of the C (Congrés Internationaux d'Archite Moderne), Harvard will get one of world's top town-planner architects one who is probably better known in tral and South America than in the Sert and his partner Paul Lester W are authors of master plans for more half a dozen South American cities cluding Lima, Peru. Sert was prof of city planning at Yale. His boo town planning Can Cities Survive, text in several schools. He came to US in 1939 and expects to continu New York practice despite his acad duties.

DIED: Hobart C. Brady, 50, pres of NAREB in 1948, former vice-preside the Institute of Real Estate Appra



author of Real 1 Selling Today, Human Equation Salesmanship, Red tate . . . It's Wo ful, Jan. 20 in 1 ita, Kan., wher was head of H Brady, Inc.; Fro de Neufville Schr er, 51, editor o

teriors magazine and former associate tor of TIME, LIFE and FORTUNE, De in Naples, Italy, while vacationing; A Alexander, 46, wife of Los Angeles A tect-City Planner Robert E. Alexa Jan. 8 when her automobile stalled was struck by a train; Col. Henry H. dick, 75, real estate editor of the D Free-Press and former president of th tional Association of Real Estate Ed Jan. 18 in Detroit.



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S ON O C O

EVENTS TO CON

The Architectural League of New Ye Gold Medal competitive exhibition ture, landscape architecture and Feb. 3-27 at League headquarters, 1 St., New York, N. Y.

The American Concrete Institute's 49th vention, Feb. 17-19 in Boston. Specia prestressed concrete, vibrated concret tural design.

Good design exhibition of home funder joint sponsorship of Museum of and Chicago Merchandise Mart conti **1953** at the Mart. New York version comes to the museum next autumn.

Plastics exhibit—Reinforced Plastics the Society of the Plastics Industry Feb. 18-20 to demonstrate the versal forced plastics in architectural app conjunction with the annual confer division at the Shoreham Hotel, D. C.

Fellowship—School of Architecture University, the Lowell M. Palmer F Architecture to assist a student of u ise to undertake the advanced study ture at Princeton. The Palmer Fellc \$1,200 during his year of residence to all privileges of a Fellow of the live at the Graduate College if unma cants must be citizens of the US, bachelor's degree, less than 27 yrs. 1, 1953 and in good physical cond cations and supporting document received by March 1. For application dress: The Secretary, School of Princeton University, Princeton, N. J

Associated General Contractors' annua at Miami, Fla., March 23-28.

New England Home Show combined Living Exposition; at the Mechani Boston, April 18-26. Participating a builders, mortgage interests, realtc suppliers and others. Home Boylston St., Boston 16, Mass.

Competition—Ponderosa Pine Panel Competition to obtain designs for in doors suitable for mass production consistent with current standards tural design. Prizes total \$7,600 incl in student and school prizes. AIz closes April 27. For program writ Pine Woodwork Competition Headq West Pico Blvd., Los Angeles 6, Ca

National Savings & Loan League's 10th vention May 10-14 at Chase and Park St. Louis, Mo.

National Housing Conference's 22nd a ing May 11-12 at the Statler Hotel, D. C.

National Association of Building Own agers' 46th Annual Convention Ju Pittsburgh, Pa.

The American Institute of Architects' vention June 16-19 at Olympic $H_{\rm b}$ Wash.

National Association of Real Estate Bc convention Nov. 8-14 at the Statler a hotels, Los Angeles, Calif.



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LEIILNJ COMMUNIC

evidence that it meets these criter In general, for the big-city pub program, the prefab is out of th mainly because of building code fi quirements and the high density sta quired for expensive in-city land.

But in rural nonfarm programs cation should have wide applicabil reasons: building code requiremen so stringent as they are in metropol the one-story row house or detace (usual prefab types) are compaexisting patterns in small towns.

William E. Bergeron, director of cago field office of the Public Hous istration, last March pointed out manufacturers that economies three prefabs in two public housing proje Albany, Ind. and Georgetown, II come up to expectations. Economic initially may be lost over a 40-yr increased maintenance costs.

Although the Public Housing 2 tion, particularly the Chicago field actively encouraged the use of small towns, to date prefabs are f only three projects (New Albany Georgetown and Hoopeston, Ill.). tesimal number of units of prefak the total program is perhaps an ir lack of interest among prefabbers lic housing field.

Moreover, John C. Taylor Jr., I the Prefabricated Home Manufa stitute, in November told his fel manufacturers that he envisioned going into the most costly types of statement that hardly appears encthe public housing field.

> JOHN D. LANGE, exec. direct National Association of Hous Washington, D. C.

Sirs:

I have read with great interest ber issue of House & Home reg prefabrication of homes for builde

You are to be given much creway you have handled this subjective now negotiating with one of the tors for 31 houses. We have not 1 perience with prefabricated houses there is a possibility that it may b for us to operate in this manner.

FLOYD KIMBF Kimbrough In Jackson, Miss.

Sirs: You

You . . . present the issue in a tive manner.

As a progressive bank, our org always alert for new ideas and dustries. Our experience with pred California to date has not been t tory. We have climatic advanta make it unnecessary for housing *continu* EAD SPOT

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l air flow for proper heat resulting in high fuel KAUSTINE "TEAR DROP" DESIGN Maximum Heat Transfer. Controlled flow keeps air evenly distributed over all heating surfaces. Insures maximum heat.

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LETTERS continued

structed in the same manner tha variable climates of the Midwest seem to require. Consequently, pr dwellings shipped into this area non-competitive in price because t signed to include insulation and of which run up the cost considerably

We are, however, having a rath ful experience with two or three line" operations which, after all, o the advantages to be found in method. Experiments are being along the line of improving layou ing needless code requirements, an izing fixtures and built-in features our tract operations. It is our belie ers will find many advantages in pensive home you show in the ar

WALTER J. BRAUNSCHWEI Exec. vice president, Bank Los Angeles, Calif.

Sirs:

Congratulations on "The pr house and its future." In my of builders are not aware of the three prefabricated house poses to the I was particularly impressed wit Homes' product and their plans ture. The only alternative I see for house, as we now think of it, is Ned Cole and I are using: compoworking from the interior out.

I am not sure that I agree wit an alert progressive builder can a his local business something bet house designed for a nationwide a I personally feel, there are too few ers in our association and as the drop out of the picture it will be new type of builder to join the pre

Martin L. Bartling Jr., w Homes, Inc.

Knoxville, Tenn.

Sirs:

There will always be a ques whether prefabricated houses can more reasonably than those con large-scale builders (H&H, Nov. '5

I think most builders should problem of whether they can use pu houses and make a profit out of th the answer.

> WM. E. Jos Executive vi Home Build Philadelphia

Sirs:

In H&H, Nov. '52, p. 91, all roof: windows, doors and walks seem same. If these houses were placed lots where the community has beed with individually planned house doubt would be very impressive an but as they are, the repetition is r

continu

Flash... Air Infiltration Tests Prove MI WINDOW Tightest Closing Awning Type Window Made!

First by actual test—Pittsburgh Testing Laboratories Air Infiltration Tests 0.069 C. F. M. per cu. ft. at 25 MPH. With storm sash, window closes even tighter.

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LETTERS continued

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> FRANK W. SHARP Frank W. Sharp Constru Houston 18, Tex.

SLUM CLEARANCE

Sirs:

In his letter (H&H, Dec. '52, p. 14 ence C. Klein asks Alan Brockbank will the additional hundreds of thou families go when all such unfit hou been removed?"

"Supply and demand" is the simp which "housing officials" and such nored for 20 yrs.

One million new homes are being l year. The Department of Commerc 1950 there were 42.500,000 housel 1960, they estimate 44,775,000 hc Ten million new homes in 10 yrs. care of the 2¹/₄ million new household and will replace with better housing lion of "all such unfit housing."

Public housing costs twice as mu for half as much, and the taxpayer difference.

> WILLAR Builders Wichita

FRANK LLOYD WRIGHT

Sirs:

... In the past you have saved Fra Wright's work for special issues or l (AF, Jan. '38; Jan. '48; Jan. '51 seemed that you felt it necessary memorialize a man who is more many of us can ever hope to be, or him entirely.

Suddenly you realize that here working today whose works are imp today and should be published toda tomorrow. Let us hope that your su to publish the Unitarian Chapel ('52) and the Mossberg House (H '52) is an indication of your consist toward one of the few great men of ALLEN P. GOLDER

New York, N. Y.

HOUSE & HOME and FORUM, hencefort sent a new FLLW building every few me

CODESIGNER OF MILE HIGH PROJEC' Sirs:

Mr. Miller should have been ci codesigner of the Mile High Denv (H&H, Nov. '52).

The mistake was made in my o realized from checking back into t pondence. I regret very much that spot the error before signing the which it appeared.

> Eugene D. S Denver, Col.

> > HOUSE

MODERN MORTGAGES

A monthly report on important developments in the modernization of mortgage credit with particular emphasis on the expanding potential of the package mortgage, the open-end mortgage and the expandable mortgage

ckage Mortgage: A removes roadblock for lenders

Here is news that will make it much easier to borrow money on a package mortgage—the mortgage with the built-in sales appeal that lets a builder sell the house complete with stove, refrigerator, dishwasher, laundry, etc., all with 20 yrs. or more to pay.

Until now the biggest obstacle to the package mortgage has been FHA's so-called waste clause, under which FHA refused to insure lenders against the cost of replacing any equipment a dishonest defaulter might steal. Even though in practice such losses were rare, this little extra risk (which just *might* cost \$1,000 on a well-equipped house) kept many lenders from going along with the package mortgage plan.

Now the news is that FHA has agreed to insure all but \$100 of the total needed to replace stolen realty and repair wilful damage.

"This removes the lenders' only real objection to the package mortgage," says Claude L. Benner, president of the Continental American Life Insurance Co., Wilmington, Del. Reaction from all over the country echoes Mr. Benner's enthusiasm.

In announcing the new FHA policy, Commissioner Walter L. Greene further pointed out that the waste clause never has applied until the mortgage has been paid down to 75% of the appraised value. Since this takes about six years for high percentage loans, the package mortgage gives the lender nothing at all to worry about in the early years when the lender is most concerned about his liability. Average life of an FHA mortgage has been eight years.

The Veteran's Administration is even more liberal in its package mortgage policy. VA has no waste clause at all, covers with its guaranty any kind of household appliance that adds to homemaking convenience, provided it is in keeping with the character of the house and provided the lender maintains first lien status on the equipment.

Despite the difficulties created by its hitherto unlimited waste clause, FHA has recognized the merit of the package mortgage ever since this magazine first sponsored the plan. Its chief underwriter wrote: "Housing costs and the standards of comfort in housing. . . have been rapidly advanced by the introduction and development of mechanical equipment. Heating appliances, sanitary facilities, ranges, refrigerators and similar items, formerly considered as personal property and moved from house to house by their occupants, have gradually come to be considered as a part, and an essential part, of the house itself.

"Technical development in the mechanical field has not only improved the quality of these items but has also increased their number of appliances the prospective householder is inclined to consider essential to his well-being. . . . "

FHA now insures package mortgages on property containing major appliances if the intent of the parties is to regard them as realty. Items are left to the determination of the parties unless they are inconsistent with local law and custom.

Today, ranges, refrigerators and garbage disposal units are eligible for inclusion in package mortgages in 44 states, laundry equipment in 45 states, dishwashers in 46 states, dryers in 24 states (with more states ready to approve them as demand grows).

On p. 79 is a schedule of household items that various FHA district offices consider eligible for inclusion in the mortgage

The precedent that the package mortgage sets for US economy is the gradual inclusion of more and more products of US industry in homes of even low-income families.

How to Make Wardrobe Space 100% Accessible

Here's an example of how-with the help of a "Modernfold" rolling post dooryou can offer clients in the low-cost market one of the "extras" usually limited to high-cost design; wide, roomy, 100% accessible wardrobe space. The "Modernfold" rolling post door

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78

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| | Miami Tampa | | E | E | | E | E | | NE NE | E | | NE | NE | | NE | NE | | E | | E |
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BEHIND THE DLUEPKINTS



H. DOUGLAS BYLES, 30, EUGENE WESTON III, 28, and WILLIAM L. 29, are partners in a unique Pasadena, Calif. design or that builds its own work, largely contract and speculati (p. 126). Byles and Rudolph won their architectural deg the University of California. Weston studied at the Los An Center School. All worked for Whitney Smith and Wayne before 1949, when Byles and Weston organized the pre Rudolph became the third partner in 1951.











Thirty-four-year-old BURTON W. DUENK with accuracy, that he has been in th business 20 yrs. At the age of 13 h work for his father, a busy St. Loui staying until 1942, when he entered Separated in 1946, he went into the business for himself in the St. Louis first major subdivision came in 1949. suing years, Duenke has completed 6 the most recent of contemporary desi HENRY-RUSSELL HITCHCOCK has been ter: Museum of Modern Art "America's le torian of modern architecture." Hitc written 12 books on architecture, the torian Architecture in Britain, due Currently professor of art at Smitl Hitchcock has also taught at Vassar, University, Connecticut College, N. Yale. Hitchcock is 49, a native of Bo: Harvard graduate in architecture.

ARCHITECT CARL KOCH, 39, has been t MIT and practicing in the Boston are: end of World War II. Koch is a Har uct and a navy veteran. Though a ve signer of all building types, he is best his sound, direct house design cove: residential category: custom (p. 86) tive, cooperative, prefabricated housing.

ELIOT F. NOYES, 42, left Harvard t archaeological expedition to Persia (then returned for his master of a in 1938. Noyes was director of the M Modern Art's Department of Industr before World War II drew him into the In September, 1947, he opened his in New Canaan, Conn., the new mecca ernists (H&H, Jan. '53). Noyes doe (p. 118) and product design with e and frequency.

Boston-born **ALFRED B. PARKER**, 36, we in architecture from the University in 1939, studied in Stockholm and Me Parker taught architecture at his all served as a naval intelligence offic opening his own architectural office in 1946. His busy practice has bee residential, with notable emphasis on builder design (the O'Neal House, p.

The lesson of the Trade Secrets House

house+home

Would you like HOUSE & HOME to publish more "conventional" houses—more houses that try to achieve better living and lower cost without breaking away from traditional design?

Before you answer that question, we hope you will give a thought to the new HHFA research bulletin with its long list of things recent home buyers wish were different in their new homes—different room sizes, different circulation, different kitchens, better eating spaces, more privacy for the bedrooms, and many other changes. For it seems to us the real question on traditional vs. contemporary design is this:

Can you make all the changes people want without, at the same time, making a great change in the looks of the house?

Or perhaps a better wording of the question would be:

Can you afford to make all these changes without letting your architect take advantage of the economies offered by honest and simple contemporary design?

If you believe your customers are not yet prepared for modern design, just look for a moment at the crowds storming the Trade Secrets House wherever it is built and listen to what they are saying. Even the 23 sponsoring builders and the Trade Secrets Committee itself have been amazed to find the public everywhere so ready and eager for new ideas and the contemporary look. North, South, East and West the acceptance is the same—in Ohio, in Michigan, in Delaware, in Texas, in Colorado.

> For example, in Memphis, Tenn. (population 394,012), more than 150,000 people have already lined up hour after hour to inspect it, sometimes blocking traffic even three miles away with their cars. Says Builder Wallace Johnson: "I never dreamed so many people in Memphis were ready for a house like this. As a result I am changing all my designs and construction methods. From now on that is the kind of house I will offer."

We believe the success of the Trade Secrets House should satisfy almost everyone that the market wants something new.

And now LIFE has let millions of families see that this kind of house is no longer a dream, but a reality which progressive builders are already offering.

In the sellers' market after the war people were grateful for any well-built house you could offer them—just as auto buyers in 1946 were glad enough to take 1941 models as fast as the postwar assembly lines could turn them out. But don't let your postwar sales fool you into thinking home buyers will always be satisfied with what they have been getting. They want something better. They want a 1953 house just as they want a 1953 car.

In a sellers' market it may be easier to offer something familiar than to explain why a new model is more livable, easier for housekeeping, cheaper to maintain, better suited to today's changing way of life.

But in the buyers' market ahead, will such lazy selling be enough? In a buyers' market can you make enough people dissatisfied with their old homes unless you dramatize your new and better values by giving your house a new look too?

The builders' houses we show you in HOUSE & HOME may be full of new ideas that started in California, but today they are best sellers everywhere—in Missouri (p. 106), in Florida (p. 134), in Ohio (HOUSE & HOME, Jan. '53, p. 144), in Washington, D. C. (Nov. '52, p. 143). We believe houses like these can keep your sales booming in tougher markets against tougher competition.

P.S. For the *practical* importance of the more advanced custom-designed houses we have been showing you, turn to p. 122.

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CARL KOCH & ASSOCIATES, architects MARGARET M. ROSS, associate JOHN F. CAREY, contractor

What makes this a good house?

Photos: (C) Ezra Stoller

Measured against the 10-point check list below for comfort, economy and good looks, would your own houses score as high?

Here is a New England house every bit as rangy and inviting as a Western plains house, yet as clean and conservative as a Yankee barn. It shows how handsome a house can be without fuss and fancy leather: rustic bargeboards, battens and beams, and the other synthetic jinglejangle.

The appeal of this house is basic: it not only looks well but there is a logical reason for everything in it. Its design fundamentals could be profitably applied to any custom-built *or* mass-produced house. To see why, take the design apart and put it together again, checking from the ground up:

1. Is it properly oriented? Yes \vee No

Major rooms (living, dining, study, bedrooms) face south to summer breeze, winter sun—away from the street and toward the main view. Services (kitchen, storage, baths, dressing) line up to give privacy along the street side to the north.

2. Are the rooms well related?

There is a clear separation of functions: the nighttime zone conveniently groups bedrooms, baths, etc.; the daytime wing wraps living, dining, kitchen and servant's quarters around an interior heater-storage room. Linking the two wings yet keeping them separate is a narrow "waist," a formal hall that opens through glass walls to a small court in the rear.

3. Is the circulation good?

Traffic moves in a straight line in either direction from the central entry. The sound principle of throwing the living room to the outer corner at the L, and letting circulation hug the inner angle, keeps the living room undisturbed by passers-by. The fireplace acts as a sufficient screen dividing this room into living, dining, and dining and bar-phonograph areas. There is no wasted hall space.

Yes \sqrt{No}

Yes V No



4. Does it have privacy?

Yes V No

No major windows face the street. The zoned plan allows adults to entertain in the living areas without disturbing children asleep in the be brooms. Small, high windows facing the sun court preserve the privacy between the two wings.

5. Does it make use of the outdoors?

Yes V No

Wide glass areas and sliding walls give interiors the advantages of a solar house, sun-filled in winter, open to the breeze in summer. The sun court and the living room's garden corner punch into the outer perimeter of the house, bringing nature part-way inside.

6. Is it cost-conscious?

Yes V No

Yes V No

Familiar 2 x 4 stud-wall construction is used throughout except at large glass areas. Koch has simplified and standardized window details for almost all his houses, uses them over and over (see detail drawings, p. 91).

7. Does it use materials, colors, textures well?

With a human yet judicious hand—natural cedar siding is stained a warm brown; white trim is neat. Inside, birch cabinets show the natural grain of the wood; white or neutral wall and ceilings allow furniture colors to dominate. Dramatic floors are of deep green Vermont marble veined with white.

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Freestanding fireplace

(detail above) with enameled steel hood can be seen from three sides, defines living, dining and bar areas. Note skylighted garden corner



WHAT MAKES A GOOD HOUSE



"Pocket" court on south side of entry hall is planted, trellised above with exposed rafters. Bedrooms are at left; high windows prevent looking into study from the court.



8. Does it hold together visually?

Yes \underline{V} No

Koch's low-raking roof has major lessons to teach most architects and builders. Not only does it prove that the main gable can well span the house the long way, but also that an unbroken roof line can sweep all the breaks and jogs of walls and openings beneath it into a serene unity. By contrast many a builder's house has a ragged roof edge in the mistaken effort to gain "variety" and "interest."

9. Does it express its function?

Yes V No

It looks like a house rather than an abstract composition—proportioned to human beings, crisp and accurate without being overly geometric. It looks like somebody's home, not a cow shed or a castle.

10. Does it belong where it is?

Yes V No

This house is not a transplant. It seems to belong in the Northeast, not in Florida or Wyoming. It is fresh, dignified and a good example of the new regional architecture that Koch has helped develop for New England.



Entry hall, above, is filled with sun and shadow patterns from adjacent court. Below, front door is flanked by opaque glass panel and big coat closet; high windows with light cove maintain street-side privacy. Interior windows at left light bedroom hall and storage room. Floors are of green verde, a richly-grained Vermon marble.



HOUSE & HOME







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Little more than 25 years ago every visiting European who went home agreed on one thing about America: the bathroom was by far its best thing. Was their praise so heady that we've been standing pat ever since?



9 ways to build a better bathroom

In a buyers' market every merchant builder knows the bathroom can help make sales

Here in check-list form are:

20 ways to improve the minimum bath (at no extra cost); 14 features to add to the bigger bath (and finance improvements); 5 plans for providing bathrooms in the 3-bedroom house and a radically different, open-plan bath

Every homebuilder knows how important a good bath and a good kitchen are if he wants his houses to sell themselves. But how many builders take advantage of all the new ways to add sales appeal to the bath?

Many builders answer, "the bath costs so much money already that we can't afford to spend any more." They also say that although most home buyers want a better bath they can't afford to pay any more for it.

But here are three important facts to remember:

Most builders are forced to waste more money in the bath than anywhere else in the house. Part of this waste is forced on them by antiquated local plumbing codes. Part is forced on them by the make-work labor restrictions of the plumbers and tile setters. But some of the money most builders waste on the bath could be saved if they took advantage of the new construction economies worked out in the past few years.

Home buyers can pay a little more money for a better bath if the FHA mortgage pattern is changed (as now seems likely) so that most of the extra cost can be added to the mortgage instead of to the down payment. Another \$100 on the mortgage adds only 2ϕ a day to the carrying cost of the house, and there are many new bathroom improvements that should be worth much more than 2ϕ a day to the average family.

The buying public wants and will pay for a bigger bath

as many builders have already found out. Half the buyers who were offered the choice of a deluxe or extra half bath in various parts of the country were glad to pay from \$100 to \$150 extra to get either.

So on these next 12 pages are:

First, 20 ways to add sales appeal to your bath without making it any bigger than the present 5' x 7' or 8' minimum and without adding as much to the cost as you could save by using the newest cost-cutting tricks listed on the next page.

Second, 12 new sales-appeal ideas you could offer for little more than 2ϕ a day added to the carrying charge of the house.

Third, a radically different bathroom idea developed by architects for very plush houses and now given unexpected HHFA benediction in a very low-cost version.

Five ways to cut bathroom costs

Here are five suggestions that the Small Homes Council of the University of Illinois recommends to help most builders cut their present bathroom costs. Probably no one builder can save more than \$100 because he already makes use of some of the techniques. 1. Frame your bath so the wall with the pipes (and the opposite are not bearing walls. Probable saving in labor and material: about \$

2. Build this nonbearing pipe wall as two separate walls on either of the plumbing (H&H, Jan. '53, p. 157). Probable saving on plu and carpentry labor: from \$25 to \$30, because plumber has less not to fit pipes.

3. Get a window that will span the full width of the bath from stud to corner stud and set it right up to the top plate. This offers the advantage of making a small bath *look* bigger. Probable saving frelimination of piecing above and alongside the window: \$25.

4. Use a precast plumbing tree as the Levitts and Andy Place do codes actually forbid this economy. Probable saving: \$35.

5. Line up all your fixtures along *one* wall with the standard s recommended by the collaborative AIA-NAHB committee (from ce toilet drain to center of wash-basin drain, 2'-0''; from center of wash drain to center of bath drain, 2'-4''). This will encourage standard of plumbing assemblies adapted to in-line baths backed up on ki Probable saving: \$50.

All this is over and above the savings builders could achieve by persuadin local code authorities to adopt the new National Plumbing Code, which could to \$50 to \$100 on a minimum bath—\$50 if the present code is fairly rea \$100 if it is typical of the wasteful practices required by most codes.

Tiling is another place to look for savings. The always popular ceramic now being used by many builders at a cost of \$1 per sq. ft. instead of \$1. secret is to use a thin-setting bed of adhesive rather than mortar. Adhesiv been used for 20 yrs. but many builders have discovered this faster meth recently. In some places carpenters are beginning to set tile just as they dry wall. When they can get ceramic tile at a reasonable rate, many build use more of it to glamorize their bathrooms, running it up to the ceiling aro tub or shower. Manufacturers of other wall materials, such as porcelain tile, waterproof plastic board or plywood, are bringing out attract ve prohighly competitive prices.

20 ways to better the small bathroom

- **1.** Install a built-in clothes hamper or storage cabinet under the wash basin family wants more bathroom storage and this is the easiest place to preder Architects Matern & York recommend that a hamper be put under the l Many builders, however, prefer to add a built-in cabinet. A cabinet should much extra and some savings come from the fact that no finished floor is n under it. While some sink-cabinet combinations cost almost twice as much a basins alone, many builders believe the added sales appeal is worth the cost. who have a mill shop can make their own cabinets.
- 2. Provide a bigger wash basin. Some women wash their hair over the sink because the bathroom basin is not big enough to keep them from splas floor. Small wash basins actually save little cost. Fritz Burns, who uses a 21 basin with a 4" flange, estimates he could save only \$2 or \$3 by using a 17 basin. A big enough basin might even be used to wash the baby.
- 3. Use a wash basin with a wide, flat rim. Many people prefer to eave su used things as mouthwash, tooth paste, razors on the sink. The desire to ha things at hand can be met inexpensively by providing more out-of-cabinaround the basin.

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to improve the minimum-sized bath with the savings you realize from cost-cutting techniques. All have obvious sales appeal.

Here are inexpensive ways

All are simple things that add up

to a heap of convenience and comfort,

cost builders next to nothing to install.





Low-cost hardboard is used for cabinet sliding doors and as enclosure for storage under basin. This is a good example of storage space in a small bathroom at very low cost.



Mixing faucet to prevent scalding when washing under running water is thoughtful device that can be utilized at no additional cost by builders alert to simple bathroom needs.



separate taps.

7. Install an extra large medicine cabinet over the basin. When the wall is nonbearing, studs can be spaced wider to take the wider cabinet. Almost no cabinet is big enough for storing all the potions, pills and paraphernalia that practicall every American family wants to stuff into it (people are buying more drugs and toilet goods than ever before). Some builders who recognize the need for jumbo-sized cabinets mill the r own. Manufacturers are now marketing big cabinets with sliding doors and ample mirror area. Prices range from \$35 to \$50, put one extra large cabinet manufactured without sliding mirrors (they can be purchased locally) sells for \$17.50.

razors

4. Put a mixing faucet, instead of two separate faucets, in the basin. Almost everyone prefers to wash his face and hands in running water. Water from separate faucets is either too cold to wash away dirt or too hot to touch. Bill Levitt on the East Coast and Fritz Burns on the West Coast agree that the mixing faucet should cost a smart buyer no more than a pair of standard

- 8. Provide all the storage you can for towels and bathroom supplies right in the bathroom. The 5' x 7' bath is so small that almost the only practical space available is over the toilet tank, which should have a flat top for storage. Extra cost: nothing. In over-the-toilet space 30" wide and 4' deep, to avoid mental hazard, Fritz Burns builds his storage with a slanted front 8" deep at the bottom, 12" deep at the ceiling. His cost for this storage facility is only \$5. If your bath is 5' x 8' instead of 5' x 7', take advantage of the extra foot to build a floor-to-ceiling storage space in the corner beside the toilet with open shelves at the bottom and a closed cabinet above. Total cost: less than \$20.
- 9. Use a long-lipped, elongated toilet bowl. No hotel, office or commercial building would use anything else. Homepuilders have been slow to take up this improvement. It costs from \$7.50 to \$10 more today than the standard models used in homes. The price differential might disappear if more builders used the elongated bowl. Every woman who sees a model home with it will be quick to appreciate its advantages.
- 10. You might install a combination shower-tub spray fauce that combines the tub faucets and shower nozzle in one cutlet. I can be adjusted for shower or tub filling. Fritz Burns uses this device, says it not only saves him from \$3 to \$5 on the cost of separate piping but is a big sales aid since the height of the shower can be regulated for adult or child (see photo p. 7).

Heat under tub eliminates the need for grille or register, provides creature comfort. Warm air from furnace enters from under tub which acts as a plenum. Tub stands on 1" blocks.

HOUSE

- **11.** Put an adequate hand grip beside the tub. For safety it should be anchored to studs and set vertically or at a 45° angle so there is no temptation to hang towels on it. A good husky grab bar costs \$4 to \$5 and goes in as the tile is set.
- **12.** Be sure to choose a tub with flanges to go behind the tile on the three sides where the tub meets the walls. Home owners who complain about water seepage that rots away walls around tubs have legitimate gripes.
- **13.** Why not have the bathtub warmed? A cold bathtub has sent cold showers up the backs of many users, particularly on cold winter cays. If you use hot-air heating, bring it into the bathroom underneath the tub so the whole tub acts as a plenum (see Trade Secrets house, H&H, Jan. '53, p. 104 and bottom photo, p. 96). Andy P ace of South Bend reports the added cost as \$9. Some builders think it saves money because no grille or register is needed.
- **14.** Install an exhaust fan in the ceiling. It need be vented only to the open attic, where ventilation usually is more than sufficient. A fan will remove bathroom odors and steam faster than a window, which is just as likely to blow them into the house as out of it. (Ge ting moisture out of the air is doubly important if the house is air conditioned.) Furthermore, a fan will not chill the bath in winter as an open window will. The smallest fans cost from \$20 to \$25 and will do the job. If you don't want to spend an extra \$25, use a fixed window in the bath and save enough over the cost of an openable one to pay for the fan.
- **15.** Offer cuxiliary electric heat in the form of either a heat lamp (cost: about \$5) or radiant-heat panel (about \$35). Remember that the state of undress of most users of the bathroom calls for additional heat—at almost a moment's notice and on cold mornings the first room to need heat is the bath.
- **16. Set the bathtub faucet handles** closer to the edge of the bathtub rather than directly beneath or above the outlet. Bathers almost invariably turn on water for shower or tub before stepping into it. Placement closer to the edge eliminates the awkward twist the user must make to turn the water on. Cost for bend in the plumbing: about \$3.
- **17.** Provide facilities for drying the light laundry almost every woman does in the bathroom. A three-bar, hinged rack such as women use to dry dish towels in the kitchen can be placed over the towel rack, or a simply built space frame of lateral members made o' 1" x 1"s and full rounds can be erected at low cost between lavatory and toilet or bathtub and lavatory (see photo, p. 101). A rack with telescopic arms is also available. The man who is confronted with an assortment of dripping nylons and underwear when he reaches for a towel will give you a vote of thanks for providing a means to clear the towel rack from constant clutter.
- **18.** Don't put dressing-table facilities in the minimum 5' x 7' bath. It will cause rush-hour bottlenecks. Only when space and funds are available can you convert the bath into a combination bath-dressing room.
- 19. Provide generous towel racks. Best placement for one is directly opposite the wash basin. It should be from 4' to 41/2' long ins ead of the standard length and can have two or three bars. Towel r ngs behind the door can supplement that wide bar.
- **20.** Move the bathtub soap dish away from the shower. Many soap dishes are constantly being flooded with water when the shower is turned on, thus dissolving the soap. Set the dish well away from the spray of the shower.





Adjustable shower nozzle eliminates the need for additional tub faucets. Shower can also be lowered for washing of smallest children.



Exhaust fan can ventilate bathroom quicker, more efficiently than windows which might blow odors into as well as out of the house.

What type of bathroom for the three-bedroom house?



A single, three-fixture bathroom just isn't big enough for a family if the jamily is big enough to need a three-bedroom house. Everyoody wants to use some part of the bathroom at the same time in the morning when the children are dashing off to school and their father is hurrying to work.

Of course, the one best answer is to put in a complete second bathroom, but this may add anywhere from \$350 to \$900, depending partly on how large the extra bath is, depending still more on how vasteful the local plumbing code is. One thing is reasonably sure: every family that buys a three-bedroom house would like a second bathroom if the cost were reasonable.

Plumbers would have a chance to put in a lot more baths if they helped builders eliminate some code restrictions and other waste which now add so much to bathroom costs.

If you can't afford to go all the way and put in a second bath, there are several halfway steps you can take:

Without adding any fixtures at all, you can break up your present bath into a two-passenger bath by putting the toilet in a separate $3' \times 5'$ compartment. You can squeeze a two-passenger bath comfortably into a $5' \times 10'$ space. Besides the extra space, all this need cost is an extra partition around the toilet. But for another \$40 or so you can make the two-passenger bath still more useful by putting a small wash basin in the toilet compartment. You can keep your minimum $5' \times 7'$ bath complete and add a $3' \times 5'$ powder room alongside. This is what Andy Place did and he found the extra cost was only \$110 because he already had a storage closet.

• You can break your present one-passenger bath up into a threepassenger bath, i. e. you can put tub, basin and toilet each in a separate compartment. Such a three-passenger bath needs a space $5' \ge 10'$ along the bedroom hall. This is shallow enough so that it is one of the ways to put the bathroom plans on an inside wall of a house 26' wide with the kitchen on the opposite side of the wall, where it will have an outside exposure.



LIFE: Gordon Parks

What happens in the William Perkins', Joplin, Mo., one-bathroom house during the morning rush hour. Seven children solve the traffic problem at four levels, but photo shows this is not ideal.

> You can put an extra wash basin in the master bedroom, preferably screened off in some kind of closet. Since this basin will be for adults *only*, you can get extra dividends by setting it in 6" higher:

It will be much pleasanter for adults to wash without having to stoop way over (just as a higher kitchen sink has saved many a backache), and it will leave you more room for storage drawers under the basin. Several builders on Long Island have found home seekers ready to pay \$100 extra for such a concealed basin in the bedroom and that is a lot more than the extra basin ought to cost the builder to install.

One other very practical problem in connection with the bath: what is the best place for an automatic laundry?

In Europe the bathroom of low-cost houses lucky enough to have such a luxury as a bath is often the "water room"—a combination laundry and bath with the toilet in a separate compartment somewhere else. Builders who have tested the idea of putting the automatic laundry in the bath instead of the kitchen or utility room report that about half the women prefer a laundry in the bath because:

▶ It is a convenient place for most of the laundry originating in the bathroom or the nearby bedrooms.

The bathroom is a little-used space from the time the children go to school till they come home.

▶ The new combination washer-drier occupies 7 sq. ft., so there is room for it in the inside corner of a 7' x 10' bath, and storage can be provided above it for sheets and towels.

The laundry machine in the bathroom can do double duty as the clothes hamper.

Some builders who put the automatic laundry in the bathroom are also providing built-in ironing boards so small linens can be ironed right in the bathroom. Other builders report that housewives prefer to do their ironing in the bedroom. A minority wish to do their ironing in the kitchen or utility room.

14 ways to add sales appeal to the bigger bath

Every builder should consider making his bathroom larger. Every buyer would like a larger bath. Architects Matern & York say that nothing sells a \$12,000 house faster than an oversize bath with some deluxe new features. Although a larger bath costs the builder more, the experience of numerous builders is that many families are willing to pay extra for it. When Stern & Price in Cupertino, Calif. offered a "standard model" and a "deluxe model" in threebedroom houses, every family wanted the house with the extra bathroom even though it cost approximately \$1,000 more.

- **1. Two wash basins set in a long countertop** with drawers and other carefully planned storage space beneath. This is almost a standard feature in luxury houses and is an idea that builders can turn into a mouth-watering sales feature. Even a one-bowl lavatory set in a storage cabinet with a big counter is a sales advantage. Apparently the bigger the counters, the harder women fall for them. A countertop between two basins can serve as a place to dry and dress small babies.
- **2.** A really plush oversize medicine cabinet with sliding mirror front (to prevent bumped heads). The biggest ones cost over \$50.
- **3.** A heated towel rack. Advantages: you can step out of the bath and pick up a heated towel; towels dry faster. This is a luxury that is a feature of better bathrooms in England. Americans come home raving about it. All you need to do is put a loop in the hot-water circuit and run it through a chromium plated pipe that forms a double towel bar. Cheapest way to install it is probably to put the loop in the hot-water line for the wash basin.
- **4.** A separate shower stall. Instead of using the bathtub for showers, the extra stall will allow an extra bathing facility. Alternative: use the tub area as a shower stall by putting in a low-cost bath enclosure. Some can be bought for as little as \$85; others with figured glass are as much as \$150.
- **5.** Compartmentalized fixtures. This is probably the most important single step a builder can take to provide a practical yet attractive bath. Functional division of compartments is one step in the direction of the privacy afforded by the bedroom lavatory or additional half-bath. It can be done by long panes of obscure glass, corrugated plastic or glass fiber (cost with fittings: about \$35), even thin, low dry walls topped by space frames.
- 6. Concentrated as well as general lighting. Artificial lighting is often inadequate to give general as well as concentrated light for shaving, making up, dressing. Particularly in the bigger bath it is necessary to provide separate concentrated lighting for grooming. New fluorescent tubes (at 10ϕ more than the standard units) provide a warm light with some red in it to kill the bluish hues. Proper shielding is necessary to eliminate glare. Lighting authorities say too much illumination is virtually impossible, that people confuse glare with illumination.
- **7.** Full-length mirror. Particularly in a bath with dressing table facilities this is desirable. Location most frequently recommended is on the bathroom door. Cost: approximately \$40.

- 8. Linen closet opening into bathroom. This is particularly desirable in bathrooms with washers and driers. Since most of the linen is used in the bedroom-bathroom area, why not a passthrough from bath to linen closet and from linen closet to hall or bedroom? Cost might run as high as for an additional door.
- **9. Well-hung toilet.** Says Dave Slipher, Fritz Burns's technical and production chief, "We believe that no one single change in the bathroom would contribute more to the general lessening of bathroom upkeep than to provide a wall-hung toilet. It greatly facilitates cleaning floors, adds to the general better appearance of the bath." Other advantages: elimination of condensation moisture that forms on tanks of water closets, added space in the bath, no tank-refilling noise. Although original cost of this type is about twice that of the standard floor-standing toilet, it can be installed in much less time. A large-scale acceptance would reduce the cost of the three components: carrier, valve and bowl. Flush valves for wall-hung toilets have an excellent record for long service. Use of the flush valve requires at least a 1" pipe from the street, in areas with low pressure, 11/4" pipe.
- 10. Recessed toilet tank (alternative to wall-hung, flush-valve toilet). Where kitchen and bathroom are back to back and adequate space is allocated to put plumbing between the two sides (at least 1') there is no problem of working the tank between. Dave Slipher says: "It can be done by recessing a linen closet and letting the bottom of the cabinet be a removable shelf (in effect corresponding to the usual removable top of the conventional toilet tank)." The tank can be insulated at low cost. Advantages: less space is used in the bath; the messy sweating of the tank in humid weather is eliminated.
- **11.** Bookshelf or magazine rack near the toilet. A small bath has too little available space for even such a small luxury, but it is a natural for the bigger bath. Several prize winners in the recent Crane Co. national architectural competition included this thoughtful addition. The cost should be trifling, the reaction of the magazine-reading public immense.
- **12.** Built-in clothes hamper. This is a practical addition in a bath where both dressing-table facilities and laundering facilities are included. If space under the wash basin is used for leg space and vanity drawers, a clothes hamper is not practical there. It is best recessed in a wall close to the washer and/or drier. Cost: about \$30.
- **13. Built-in bathroom scale.** Units now manufactured include one that can fold into the wall when not in use. Cost: about \$40.
- **14.** Provisions for children's use of the bath. Builders who believe that every medicine cabinet should have a small compartment to lock away poisons from inquisitive children have incorporated this feature in cabinets they build themselves. So the little people can reach the faucets by themselves, some builders provide a pull-out drawer under the lavatory. Still others use a lower bathtub that children can climb in and out of safely or a widerimmed tub where a mother can sit while bathing children. For other advances in the modern bathroom, see p. 144.

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Simple constructio both space divider vision for towels. uses all available storage room.

uses full rounds as and interesting pro-Cabinet under basin

Modular cabinets are sized to fit lavatories and counters of fixture manufacturer. Assortment of types permits flexibility in ensemble arrangements as well as over-all dimensions.



Handsome bath gets much of its luxury from ceramic tile on floor, counters and on walls right to the ceiling. Tile costs only \$1 to \$1.50 per sq. ft., is a big sales feature. This wide counter is working area for baby's bath and its luxury would delight any woman. Three medicine cabinets, left wall, are so hinged they provide a three-way mirror.

Philip Fein



Compartmentalized fixtures, left, allow simultaneous use of toilet and tub, separated by obscure glass. Note low-tiled bench near bath for dressing, overhead illumination, and large auxiliary wall heater.



Colored countertop and twin basins proved fine selling point for one builder. Arrangement would have had even greater utility if storage space had extended to floor with recess for toe room.

Why not an open-plan bath?

Photos: George R. Szanik and Maynard Parker



View 1



Open-plan bath, designed for his own house by California Architect Burton Scutt, borrows space from dressing area. Low-cost variation in HHFA design appears on opposite page.

The idea of open planning and multiuse of space has been carried to almost every corner of the house except the bathroom. Yet architects recognize that many people would enjoy an expansive bathroom—to let their hair down psychologically as well as physically. One way (see H&H, Jan. '52, p. 113, and photo opposite) to gain a large, luxurious room for bathing is to add the bathroom to the bedroom as open space (just as the old dining room has been added to the living room by the open plan). Builders may say, "You could never get away with that in a builder's house."

Nevertheless, HHFA Architect Bernard Wagner has come up with an open-plan bath that could give dwellers in small houses some of the luxury that comes with space. In effect he takes the bathtub out of the 35 sq. ft. bathroom and puts it in the 200 sq. ft. bedroom.

This bathtub-shower combination, directly accessible from two bedrooms, is a step in the direction of many people's "dream bath." George Nelson, author of a chapter on today's houses in Talbot Hamlin's monumental study of contemporary architecture, *Forms and Functions of 20th Century Architecture*, cites the results of a survey on what people really wanted in their bathrooms: ". . . a radio, a telephone, and even a picture window, for example, suggested that the pleasant relaxed feeling that comes with taking a bath creates a desire for social and aesthetic communication."

Yet, "the modern bathroom is the one room in the house which has been squeezed down to an absolutely irreducible minimum, and the reason is that bathrooms are usually designed for the fixtures instead of for the people who use them."

"... The listing of a chaise longue and an oversize tub suggested that, given the space, people might use the bathroom for sexual activity. Other replies showed that care of the body through exercise was logically connected in some people's minds with getting the body clean.

"What was most interesting about this investigation was that it turned up a picture not of a new kind of bathroom but of the oldest type known to mankind. The Roman baths for instance, combined social activity, games, exercise and ever cultural pur-

View 2



suits with bathing. The Russian and Finnish steam baths are primarily for social activity. . . . The Japanese bath, as built in the private Japanese house, is a room in which the shower is used for getting clean whereas the tub is used only for relaxing the body. . . .

"One conclusion that might be drawn is that the bathroom in the US is not quite the miracle of modern ingenuity it is supposed to be and that it might better be described as an example of how an industrial culture acting in concert with prudery can create a room that fails to meet requirements expressed by the human race in every part of the world throughout history. . . ." The HHFA-designed bathroom makes some of these points

The HHFA-designed bathroom makes some of these points and still another one for the practical-minded builder: where he cannot provide a bath for each bedroom (because of space or cost), a wash lasin in each of two bedrooms and a separate one in the toilet can do much to take the pressure off the bathroom during periods of peak use.





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Unconventional arrangement above, by Architect Bernard Wagner for HHFA, puts almost the equivalent of two complete bathrooms (five fixtures) in 45 sq. ft. The toilet compartment off the hallway is accessible to all members of the family and guests. Each bedroom has its own lavatory; cabinets over and under each basin provide convenient storage space. Sliding doors between bathtub-shower and bedrooms assure the necessary privacy. Arrangement allows for location of window at end of the bath area. The toilet need not have daylight but must, of course, have an exhaust fan. Waterproof flooring is laid near bathtub and wash basins in each bedroom. How bathroom idea fits a house is shown in plan. Variation of design, left, with two separate toilets, is achieved by elimination of lavatory in each toilet compartment, addition of dividing wall. Note access to end toilet from hall as well as from bedroom.

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IN THIS MONTH'S NEWS:

(see pp. 37 through 52)

A look at the makeup of the new Congress hints it may not reduce public housing as much as some people think

Truman's budget would boost with FHA and public housing, give a shot in the arm to HHFA research and military construction

Builders worry over vacancies in defense housing, and Armed Forces Housing Chief Coogan advises them to build slower

House & Home's Trade Secrets house draws crowds that recall the housing rush of '46 and dozens of builders prepare to erect it in their localities

The industry fight against slums gets a boost as Chicago opens its second housing court

GOP hits snags finding new HHFA chief so lame ducks are retained

As February began, the biggest unfilled job in the Eisenhower administration was that of HHFAdministrator. There seemed to be two principal reasons for the delay-itself something of an anomaly for the new team which elsewhere had taken over the reins of government with remarkable speed and decision. One reason was that Eisenhower was having trouble finding a man for the job upon whom his closet advisers and leading segments of the building industry could agree. The other: a basic decision was still pending whether or not to keep HHFA as it is, increase its authority to a cabinetlevel "department of housing" as Builder Tom Coogan was urging, or break it up as suggested by House & Home's industrywide Round Table and many other elements. Few men of stature in the building industry were inclined to accept the \$17,-500 HHFA job only to be told to liquidate the agency.

Prospects galore. In the weeks preceding Eisenhower's inauguration, nearly a dozen names bobbed into the stream of Washington talk as prospects to succeed HHFAdministrator Raymond Foley. Two of the ablest, Mortgage Bankers James Rouse Jr. of Baltimore and Byron T. Shutz of Kansas City, were understood to have declined. Alan Brockbank, retiring president of NAHB, indicated in a speech at Chicago that his stern opposition to public housing may have put him out of the running. There was also the fact that other associations might resent having a homebuilder in the top housing post. Ralph H. Cake, former GOP national committeeman from Oregon and one time (1940) president of the US Savings & Loan League, had made it clear before the election that he meant to return to Portland whether Ike won or lost.

The candidacies of Charles P. Taft, brother of the senator and unsuccessful candidate last fall for governor of Ohio; of Herman T. Stichman, New York state housing commissioner; and of Stewart Rothman, executive director of the Minnesota division of housing, never seemed to get off the ground.

Two from Kansas. At month's end, dopesters figured only two more were left in the running: Henry J. Bubb of Topeka and Albert L. Cole of Holton, Kans. Bubb, former (1950) president of the US Savings & Loan League, is president of the Capital Federal Savings & Loan Association. A

long-time Republican stalwart, he was chairman of the National Young Republican Federation in 1938. Lawyer Cole, who was defeated for re-election to the House of Representatives last fall, stated his candidacy for the job on his membership in the House banking committee since 1947, plus the fact that he sprang from none of housing's rival trade groups. Cole, an out-spoken anti-public houser, bore the public endorsement of NAHB—the only one given by major associations. But that might be more of a handicap than a help.

While Attorney General Herbert Brownell figured heavily in picking top men for other posts on the Eisenhower team, Mortgage Banker Aksel Nielsen of Denver was one man on whom the new President counted for advice in housing. Nielsen, a former (1949) president of the Mor gage Bankers' Association, had long been a personal friend of the general. Like Falph Cake, he had no thought of accepting an administrative job.

The deep think. While the long internal debate continued, Ray Foley and his team of generally aging incumbents remained on the job. Formulation of a detailed Republican housing policy (a subject Eisenhower



oriel Hauge: s ligison housing

avoided spelling out during his campaign) thus marked time.

How long this minor stalemate would continue was one of Washington's leading questions. As the Eisenhower staff got to work, building men woke that Dr. Gabriel S. Hauge how-ghee), Eisenhower's administrative assistant charged with liaison between the White House and government departments on economic problems, had become a key man in the housing picture. Hauge, 38, a New York economist and since 1950 an editor of Business Week, wrole most of Ike's whistle-stop speeches during the campaign.

to the fact (pronounced

HOUSE & HOME

It was not true, as many in the industry heard, that the President had delegated him the job of surveying US housing agencies for a possible shakeup. In his day-to-day job as economic adviser to the President, Hauge would be cast more in the role of go-between for such studies. Besides HOUSE & HOME'S Round Table report summing up the best thinking in private industry, which Hauge had under study, the new administration could expect housing recommendations from the Temple University survey of government organization. And other economists might well be called in for expert advice. But many another problem clamored for attention more urgently than housing. So trusted Ikemen said White House thinking had gone only about this far:

The first thing to study was "that colossus," HHFA. FHA was here to stay, although some revamping of its standards might be in order. On public housing, and slum clearance, the government could hardly withdraw f om the field entirely, looked hopefully at private industry's still embryo attempts to come up with a workable alternative to the present expensive program.

Nearer to 4 1/2 %? On many a policy of prime importance to housing, the lack of a GOP chief for HHFA had shifted leadership to Congress. There it fell into the hands of the chairmen of the banking and currency committees which pass on all housing legislation, Sen. Homer Capehart (R, Ind.) and Rep. Jesse Wolcott (R, Mich.).

Capehart, who was already on record as favoring an interest rate rise, promptly bumbled into the long struggle over the frozen interest rates of VA (4%) and FHA (generally $41/_4\%$) home loans. On Jan. 28, he summoned ten lame-duck administrators from HHFA, FHA and VA to a closed hearing, asked them whether interest rates should be raised (see cut). HHFAdministrator Foley and eight aides told the committee what they had been saying for nearly two years: a rate increase is not necessary now. Capehart reported he did draw admissions from Gray and Foley that "certain factors" might make a rise necessary shortly. Explained the senator: "I take it to mean that if government interest costs continue to rise and all other interest rates follow suit, then the higher government mortgage rates would be necessary."

Portents in bonds. There were plenty of signs that such a tight money trend was in the making as the administration moved to prevent the confidence boom from generating more inflation. Most economists considered the Federal Reserve's Jan. 15 action in raising its discount rate from $1^3\!\!\!/_4\%$ to 2% as the first harbinger. Another was the Treasury's offer of six-year bonds at $2^{1}\!\!/_{2}\%$ or one year certificates at $2^{1}\!\!/_{4}\%$ in exchange for \$8.8 billion of $17_{8}\%$ Treasury certificates expiring in mid-February. One highly

placed Eisenhower aide explained the refinancing this way: the added cost to the government of increasing debt-service charges is *arithmetical*; the rise in prices from inflation fueled by excessively low interest rates is *geometric*.

The next few months would see strong efforts by the Eisenhower administration to prevent business expansion from carrying after it a wave of price increases. Strict credit discipline was the chosen instrument. That meant higher interest rates.

In the House, Rep. Jesse Wolcott was getting ready to investigate the interest rate question, too, although he was also on record as favoring an increase. With Treasury concurrence, FHA already had power to raise its rate as high as 5%, VA to boost its rate to 41/2%. About all that seemed needed was a nudge.

Philadelphia department store sells apartments

Gimbels in Philadelphia opened the first department of its kind in US department store annals, began selling apartments in a proposed \$3.2 million, 300-unit FHA-insured cooperative. Even before the store put on display full-size furnished models of four apartment interiors (carrying charges \$37 to \$117 a month) it had deposits on 60 units. On Jan. 12, the first day of regular selling, it signed up 65 more applicants, 125 in the next four days.

INTEREST RATE HEARING by Senate banking committee hears HHFAdministrator Ray Foley (R, at witness table) testify flanked by VAdministrator Carl Gray (c) and VA's Bert King (l). W. Randolph Burgess (third from r, at rear) special consultant to the Treasury on fiscal policy, sat in on session but made no comment whether he favored the rate increase private lenders, builders demand.



Is public taste

getting ahead of most builders?

Builder Burt Duenke learns by happy experience

that people want better houses.

Even in conservative St. Louis, buyers scramble for

the fresh design

he and his architect developed

"When money tightened up and houses weren't moving fast, we realized we had to do a better job," says Builder Burt Duenke. "Selling houses in a buyers' market is getting to be as much a matter of good design as of low cost."

When he decided to build a post-and-beam, partly prefabricated house in his Ridgewood subdivision, many builders told him his design was far too advanced for burgher St. Louis with its big concentration of conservative German stock.

Actually the houses sold faster than any of the more conservative models he offered in the past. Buyers were quick to see a lot of good living in his open floor plan, and his construction was so carefully and economically designed that he was able to offer 1,186 sq. ft. plus carport and outdoor storage for \$14,200, a rock-bottom price for St. Louis.

What's more, FHA gave him top valuations and cooperated during the planning stage. Banks which had seen him improve his design each year did not hesitate to back him.

Take a look at his selling record:

Sales in ten months totaled 209 houses.

Almost all the 147 houses in the first two sections were sold from two completed models.

Eight buyers of the first 90 were young architects.

Most of the first two dozen houses were sold at night and by appointment.

▶ Regulation X (when it was on) did not hinder sales. "That proved to us that design makes the difference. People are looking for new and better houses, just as they expect advances in automobiles."

Duenke did not leave merchandising his houses to chance, as the photos on these pages show. His main problem: to let prospects see that a modern house is a livable, likable place to eat, sleep, play and be gay in. Many builders duck this problem, figure it is easier to go on offering the same old houses people are accustomed to—but not Duenke. Here are some of the merchandising tricks he used to make people dissatisfied with stand-pat designs:

Rooms were furnished down to the last detail so visitors could get the feel of living in a modern house.

A cutaway display of wall panels, partitions and post-and-beam structural elements was exhibited to show how the house was built.

Design makes the difference

One of the biggest tributes to the Ridgewood house was that many of Duenke's customers had planned to build their own houses, but decided to buy from Duenke because he offered so much they liked. That should be a tip-off to other builders, since almost everyone **By staggering houses** in depth and orientation, the row-on-row appearance of many builder developments was avoided. Streets are curved to take advantage of the hilly site. Cul-de-sacs in other sections add to variety, prevent monotony.

150 ft.



HOUSE & HOME



Hundreds of visitors, below, flocked to see what Duenke was up to. Even rainy weather could not stop them. Sodded lawns gave finished effect, kept site from getting muddy. Gentle slopes and carports were used to give each house privacy.

Night lighted for display, completely furnished model house drew steady flow of visitors even on week days. Nighttime inspection hours gave opportunity to show effectiveness of modern light fixtures and the remote control lighting system.





Sheltered outdoor area was created by putting scored concrete patio behind carport. Floor-toceiling window is in bedroom. Siding, trim, roof gravel colors were controlled by builder, added individual touch, and precluded color clashes.

Paneled study, right, could be used for a sewing room, third or guest bedroom, children's playroom. Note roomy storage wall on right; half of closet opens into living room near doorway. Sloped ceilings make room seem bigger.

Photos: Hedrich-Blessing & Hutchinson Photographers





Conventional furniture in helped convince buyers they need not have mod-ern furniture for a modern house, sold many young couples who could afford a new house but not new furnishings. Fireplace was big sales bait.

display house

Modern decoration by Minna Elman of St. Louis, in living room, left, contrasts early Amer-ican scheme in the same room (above). Note raised hearth for fireplace. Outdoor space is added to indoors by use of large glass areas.

HOUSE & HOME

RIDGEWOOD SUBDIVISION





Neat merchandising trick was to offer a choice of two kitchens. Deluxe model (top) has wall oven, dishwasher, garbage disposal unit. Storage space, always at a premium in the kitchen, is provided by handy cabinets shown in both photos.



would like to build his own home but few people can afford to. Four features buyers looked at and liked:

1. Handsome stone fireplace. Duenke considers this a lifetime luxury that most people cannot afford to add after a house is built. It is scaled nicely to the living room, breaks up the monotony of the vertical redwood siding, adds distinction to the house.

2. Open planning. Vaulted ceilings in the L-shaped living-dining areas make it look larger although the living room itself is relatively small. The eye is carried to the outdoors through large areas of glass or window walls. In some houses Duenke built pass-throughs between kitchen and dining area, in others maintained the open feeling by ending the dividing partition below full ceiling height. Did women worry about cooking odors in this open plan? One woman gave the answer bluntly: "Cabbage is cabbage. No door can keep out its odor." Duenke adds, "Women like the kitchen door open when they are cooking, anyway."

3. Storage walls. Most of the partitions are closed walls with sliding doors. Master bedroom has a built-in vanity with big mirror and recessed light between two closets; an optional item at \$100, it caught women's eyes. Over half ordered it.

4. Car space. Most buyers preferred the attached carport although they were offered an attached garage or no car space at all. Others, fearing the cold St. Louis winter, took a closed-in garage for an extra \$500. It has ample storage and work space in the back.

Success no fluke

Duenke reversed the old saw about being from Missouri and having to be shown. He did the showing and clearly demonstrated the advantages of:

Designer-builder cooperation. When Duenke was a 70-house-a-year builder in 1949 he hired young (30) Ralph Fournier, a student of architecture at George Washington University, on a part-time basis; then employed him full time after graduation. Both Fournier as architect and Duenke as designer have learned from one another. They form a good team. Example: when Duenke suggested leaving wide overhangs off the backs of the houses, Fournier convinced him the shadows cast by the overhangs would soften the lines of the house. Similarly, he talked Duenke out of using a variety of exterior materials, or a "Banana Split" (H&H, Apr. '52).

A well-planned site. Curved streets take advantage of the gentle slopes. Each house was oriented so families could enjoy outdoor living in privacy. The large windows are generally located to the south and east. Duenke plans $75' \ge 150'$ lots in his third section to set his houses off to even better advantage. Split-level houses will be built on the higher knolls and will overlook a central shopping center he will build this spring. This will cash in on the trade his homes have brought to the neighborhood. A creek will separate the center from the rest of the development.

Advance planning. Duenke and Fournier spent months working over their plans, detailed them minutely to save materials and labor in the field. "We spent a lot of time and money," Duenke says, "but it was well worth it. We even surveyed the site from the air [he is an aviation enthusiast]. Site planning is like diamond cutting: once you have made your big cuts, you cannot afford to change them. A shopping center on a big, hilly site helps a lot because it allows give-and-take of the great gobs of earth that must be moved."

Low cost. In an area where highly competitive frame houses cost as much as \$12 per sq. ft. (brick, \$1.50 more), houses with deluxe kitchen cabinets and fireplaces sell for as much as \$13 per sq. ft. By planning on the drawing board instead of on the job, Duenke was



Photos: (below) Hutchinson Photograp



Time and labor on the job are cut by building panels in jigs. Each jig is on an 8' sq. table at convenient work height. Panels are built up in layers: studs, sheathing, V-joint redwood siding applied without turning panels over.

<image>

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Redwood panels, right, are fitted to post-and-beam skeleton by two men using simple lever tools. A tolerance of $1\frac{1}{2}$ " is allowed in panel frames so they can be adjusted and plumbed between posts. Extra-long lap or groove at ends hides panel joints.





bracing which is his unorthodox that would be

Sheathing is applied at a 45° angle, flush against wind bracing. No notching of studding is necessary to "let in" nailed flat against studs. Duenke insists ethod allows use of many small pieces eless applied vertically or horizontally.



Nonload-bearing partitions are precut and assembled bee job. Since they can be stored under fore delivery to t roof until ready for use, there is no time lost waiting for arrival of materials, no cutting of small pieces. Insulation is applied with staple gun before dry walling.

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able to bring his costs down to less than \$10 per sq. ft. (without land). One builder who tried to imitate him gave up when he couldn't get near Duenke's costs, which are competitive with the most cheaply built houses in the area.

Duenke uses post-and-beam plus prefab panels

Duenke's building methods are probably unique in his area. He carries post-and-beam construction one logical step further than is customary by using prefabricated panels between posts 6'-4" o.c. He pours his slab floor after his side walls are up and his roof is on.

His unconventional techniques came only after he had tried other methods. He has grown (from six houses in '46 to over 200 in '52) because he tries any new techniques in the field. He tried roof trusses, gave them up because he believed they took too much material, were too cumbersome to handle. He built 24' side walls in one piece, gave them up because he had to stop his union carpenters on their job and get them to haul the long panels off the truck and into place. He rejected 4' prefab panels because they required too much labor on the job to put together. The 6'-4" panel he finally selected as the most economical was based on the allowable roof span required by FHA. Thus 6'-4" became his module.

Panels shipped with glazed windows

The vertical redwood panels are made in a plant he bought 2 yrs. ago. The mill is several miles from his present site but will be closer to his next development. Duenke says, "We can put sheathing and exterior siding on in the same time it takes to apply sheathing alone in the field." Aluminum windows are calked and glazed in the panels; but big window walls are site glazed. A portion of every glass area has screened, sliding sash for ventilation. Door frames are weatherstripped and hardware installed in door frames; doors are fitted to the panels.

Exterior can be varied

The prefab panel allows tremendous flexibility of exterior: the homebuyer can have solid panels, window walls or high strip windows almost any place he wants them. This flexibility allows the home owner to take advantage of sun, view and breeze. Over a dozen shifts can be made in the basic three-bedroom-and-carport pattern on which Duenke concentrated in his Ridgewood development (233 of 258 houses): the carport can be put in any one of four places; the fireplace can also be placed in several locations.

Slab poured after roof is on

Duenke carries the idea of flexibility over into his building techniques:

Although he sometimes pours his floor slab before beginning house framing, he prefers to pour it after the house is under roof by chuting ready-mix through the windows or doors. He says the roof keeps the slab from getting wet in rainstorms, keeps it from drying out too fast under broiling-hot sun, provides cover for rough plumbing. The floor is poured three-fourths of the way up the sole plate to add rigidity to the structure and to keep out drafts.

Since the chimney is totally outside the house it can be built at any time up to interior painting. This allows superintendents to keep men working even if bad weather prevents stonemasons from completing the chimneys.

Wiring can be installed before or after insulation. The 11/2" tolerance allowed between posts and panel pays a nice dividend by forming a built-in channel for wiring which can be installed with a minimum of drilling.









Chimney detail (left) shows how it is mounted in roof by running the $\frac{1}{2}$ " rods through rafters and transverse members. Workman mounts ladder with collar of lightweight aggregate over his head, pokes bars through rafters before they are nailed down.

Chimney is prefabricated by Duenke for less than \$10; cost is low because it is so short. Since the furnace is hung directly beneath ceiling of utility room, only a short flue is necessary to reach the terra-cotta flue liner.

Post-and-beam framework of double 2" x 8" beams is supported by double 2" x 4" posts. Inset shows how plywood tongue and posts slip between plywood-spaced beams for easy nailing. Factory-built center pa tition, only one which is load-bearing, is in three sections. Beams are marked for quicker placing.



Plumbing is centralized in the utility room between the kitchen and bathroom. All utilities are within the diameter of a 9' circle. For easy access all plumbing is exposed in the otherwise finished utility room. Extra space is provided under the ceiling furnace for the clothes wisher and dryer.

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Built-in gutter on roof allows an uncluttered sweep of wide fuscia board across the top of the house. For Duenke it solves the problem of unsightly paint peeling that he experienced with exposed gutters on his earlier houses.



Door ambs are all completely weatherstripped and latched as well. Volume buying, mass production allow Duenke to meet competition, sell his houses for under \$10 per sq. ft.

Window jamb, below, is cut four ways at once on automatic machine in Duenke's prefab plant. Jamb becomes structural member in the redwood panels. Use of power tools cuts labor costs. Since much of the labor is done in the plant, many small pieces can be used that might be lost on the job.



No cutting, no fitting

By using a low-pitched, tar-and-gravel built-up roof on a framework of doubled $2'' \ge 4''$ posts and doubled $2'' \ge 8''$ beams (all precut) together with his modular panels, almost no cutting or fitting is required on the job.

Precut rafters are spaced at the eaves with factory-made spacers in which holes have been drilled to vent the attic space. Holes have screen stapled over them.

Redwood sheathing gives overhanging eaves a trim, finished appearance. Center section of the roof is sheathed with fir, cedar or yellow pine. Overhanging beams are boxed in redwood.

A built-in gutter on the edge of roof overhangs eliminates the possibility of unsightly paint peeling.

One man's trade secrets

Unconventional as he is progressive, Duenke buys 7' studding at \$40 cheaper per M than standard length, makes volume use of it for posts because his 8"-high beams give him the remainder of the height to the low side of the vaulted ceilings. He uses many short $2'' \ge 4''$ s for his horizontal framing.

He buys dry wall in special 12'-6" lengths for ceilings. It reaches from wall to ridge beam in one sweep, eliminates cutting, saves labor, minimizes extra joints. Drywall taping and plastering is down to a science. His subcontractor feathers a stretch almost a foot wide at the joint as insurance against cracks. Duenke says he will guarantee drywall against cracking, but would not guarantee wet plastering.

Another big saving is made by using storage walls as the bulk of the partitions. By eliminating drywall where storage walls butt against drywall partitions, Duenke figures he saves enough drywall for ten houses in every 200 he builds.

Building for convenience

Sliding doors are used almost everywhere throughout the house. Housewives find them convenient, as chairs can be placed in front of doors. No space is wasted.

A clothes hamper in the utility room is factory-built. It opens into the hallway near the bathroom door (and at a central point from the bedrooms); soiled linen is removed from the hamper through a larger door in the utility room directly across from the washing machine.

A corner cabinet at the intersection of the hallway and living area doubles as a bookshelf and telephone stand (one shelf is sized for the telephone book). In houses without carports the gas meter can be housed in the cabinet, thus removing an unsightly appendage from the outside of the house.

Duenke's whole company is sold on contemporary architecture. In the works now are more open planning, a plank ceiling house, greater glass areas, air conditioning. Designer Fournier and Builder Duenke credit this magazine for much of their modern outlook. He is one Midwestern builder who says, "the building industry is on the move, we've got to keep up; you people have to stay ahead." His advice to others contemplating more modern designs: "Don't try to remodel an old plan. You'll lose too much time. Starting from scratch with no preconceived ideas about how much a new house should resemble an old plan is the secret."

Joining the prefab ranks

Now, like Don Scholz of Toledo (H&H, Jan. '53) and Andy Place of South Bend, Duenke has turned toward prefabrication sales as one way of increasing volume without leaving his local building area. His newly formed Modular Homes Inc. is shipping to Davenport, Iowa; Granite City, Ill. and elsewhere, will soon be shipping the 500-mi. limit prefabricators consider economic.

NAHB's new president:

Emanuel Spiegel



Spiegel's greatest asset: he can get along with people. He is seen here after his election as president of NAHB in Chicago with directors (including John Weinhart with head ducked in center), all decidedly cheerful.



Emanuel M. Spiegel was swept into the NAHB presidency in Chicago last month with more general agreement and good will than has marked any previous election. While there may have been differences of opinion on many minor issues at Chicago, there was complete agreement on the new leader: he was clearly the man for the job.

"How can you throw rocks at a man like that?" asked a West Coast builder. "He's 100% behind our organization. He's out to do everything he can for the homebuilding industry. I'm all for Manny."

Everyone seemed to recognize that this was the year for a president with Spiegel's legal training and persona ity. Said past president Bill Atkinson: "Manny brings more NA HB experience to the job than any other president we've had. He knows the organization better than any of us did when we took office."

This year, the members recognized, the NAHB president must meet new situations in Washington. Frank Cornight will no longer be in the central office. Even more important is the change in the political situation. NAHB's new president must adjust its activities and programs to the completely new Fisenhower administration with new people in the housing bureaus, new Congressional committees, and undoubtedly a considerable amount of brand new legislation.

Manny seems to fit the bill exactly. He lives only an hour's flight from Washington and is in a position to spend a lot of time there. He is a lawyer with a thorough knowledge of governmental machinery. He has already demonstrated exceptional skill in appearances before tough-minded Congressional committees. And his being an active Republican won't hurt.

In the months ahead Spiegel's legal background will be a strong asset. "He is one of the few top builders who has learned

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about codes, legal processes and all the governmental procedures that affect bui ding," said a man who knows how long it takes a newcomer to learn his way around Washington.

Headquarters: Washington

To meet the new conditions Spiegel has a new concept of his job as president. "I'll have to spend at least several months right in Washington" he said just after his election. "My first job will be getting acquainted with the new administration and with the new regulations that will be coming up. There will be hearings in February on many matters that are important to builders. I also want to work closely with our Washington staff.

also want to work closely with our Washington staff. "Alan Brochbank was able to spend a tremendous amount of time on the road," Spiegel continued, "and he did a wonderful job selling NAHB. Because of the changed situation in Washington I can't travel as much as he did. We have five national officers —and we are going to have a five-man team, with each sharing the load. The president can't do it alone."

Manny will get a lot of help from his first vice president, Dick Hughes. Last year Hughes averaged nearly two major speeches a week and appeared to thrive on travel, a diet of speeches, banquets and black cigars while running building operations in four or five Texas cities. He can do this only because he has his own airplane, a 24-nr. pilot and an apparently iron constitution.

Spiegel will also expect travel and speechmaking from his second vice president, Nicholas Molnar of Olmstead, Ohio, from Treasurer Paul Burkhard of Glendale, Calif. and from Secretary V. O. "Bud" Stringfellow of Seattle.

Ten years experience

Spiegel has Leen active in homebuilders' organization work ever since 1942, when he took the tough job of chairman of the War Housing Committee of the Master Builders Assn. of Bergen County, N. J. At the end of the war he organized the Home Builders Assn. of Northern N. J. and was its president for two years. In 1949 he organized the State Assn. and was its president during 1949 and 1950.

He has been a member of the NAHB Executive Committee since 1947. In 1948 he was chairman of the NAHB Labor Committee, in 1949 and 1950 he was convention chairman, in 1951 he was chairman of the Emergency Committee and second vice president, in 1952 chairman of the legislative committee and also first vice pres dent. His record with the organization is impressive, and the time he has devoted to NAHB affairs is proof that he is a firm believer in its welfare.

Spiegel the conciliator

Manny's great popularity with the membership is evidence of one of his greatest assets: he can get along with people.

"He has a wonderful quality as a conciliator," says Tom Coogan. "He can be firm, but he's not too blunt and he doesn't offend people."

A good example of Spiegel's rare ability to keep the friendship of people he disagrees with was shown in his fight against public housing in New Jersey. The governor favored a referendum to legalize \$100 million in public housing. Spiegel organized the Council for Home Protection and brought together eight groups to fight the bill including builders, realtors, mortgage bankers and lumbermen. Manny himself led the fight at public hearings and earned a large share of the credit for defeating the proposal. But it is significant that he still has the respect and friendship of the governor.

"Manny car keep things sweet," says John Wright, executive

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secretary of the N. J. Assn. "He can pull a lot of conflicting elements together and make everybody feel all right. I've watched him work for years, and I know how good he is at getting things done and also how he can get other people to work."

Both as local and state president, Spiegel knitted the builders together, encouraged them to pass regulations that have made New Jersey's one of the most forward-looking groups of builders. He pushed warranties, better codes and better housing.

"I suppose New Jersey has gone further on warranties than nearly any other state," he said recently. "We have been very specific about such points as basements, heating, plumbing and septic tanks. We were also among the first to bond all our members against embezzlement of deposit funds. The NAHB maintenance book was another feature we pushed hard."

On the code problem Manny learned the hard way what a tough job it is to get anything accomplished. New Brunswick, where he builds, has one of the worst code situations in the country—a code passed in 1906 and only amended a half-dozen times in the 47 yrs. since then. Manny started off with bright hopes of not only getting the New Brunswick code modernized but of helping Governor Driscoll to get a new code that would be effective all over New Jersey. So far nothing has happened on either front and the antiquated code still forces Manny to waste hundreds of dollars on every house he builds.

Spiegel the lawyer

Spiegel's legal training is most apparent when he is put in difficult spots at public or congressional hearings. While practicing law he did considerable trial work. As a result, he thinks well on his feet, can talk extensively without notes, and is a strong, forceful speaker. Two years ago he appeared for NAHB before the Senate Banking and Currency Commission. After he presented his written brief he had to defend it before the highly critical committee members. He had a factual answer for every question, never had to use notes and so favorably impressed the committee they congratulated him on his fine presentation. Later the Washington NAHB staff agreed they had never seen such a fine job done by a builder.

It may well be that Manny's greatest contribution will be in working with the high-level governmental officials who will be



Experience as a trial lawyer stands Spiegel in good stead. At a hearing before the Senate Banking and Currency Committee, with John Dickerman, left, Herbert Colton, center, he won congratulations.

establishing new housing policies this year. He is eminently qualified to help the Association put its best foot forward.

For low-income families, a practical plan

Spiegel is deeply interested in providing houses for low-income families. Speaking for the Executive Committee he says, "We insist that public housing has failed dismally. Folks who can't afford decent housing can't get it through by public housing. It is inconceivable that the new administration will add to the billions of dollars already invested in this unsuccessful plan and we think the new administration will investigate the situation." He will fight vigorously this year for change of FHA and VA financing regulations. "We need lower down payments and longer amortization," he says. "As we stretch out payments, we are making housing possible for many more families."

"I'm particularly enthusiastic about the new housing reconditioning plan which is now part of our NAHB program," Spiegel told a Chicago press conference (see News). "Many people buy new houses they cannot really afford. Yet they could afford fine reconditioned houses if the government made financial provisions. This is a job for the homebuilding industry because we are in a better position than anyone else to do the reconditioning job. But we need governmental help on financing."

NAHB's new president is strongly behind the trade-in idea now being pushed by the association.

The background and the man

Manny Spiegel has building in his blood. He is a second-generation builder and if the influence of his wife's family is counted, he is a third-generation builder. Mrs. Spiegel's father and both her grandfathers were builders. Their 27-year-old son-in-law, Richard Geiger, is Manny's building partner and there are rumors that Manny has already given his two-year-old grandson a set of carpenter's tools and the latest MPRs.

Like his wife, Spiegel is a native New Yorker. He was born there in 1906, went through public schools in New York and to City College for two years. Then he switched to the law school of St. Lawrence University and graduated in 1927.



The Spiegel Family are all interested in building. Son-in-law, Richard Geiger, left, is Spiegel's partner. Next to him is Judy. Mrs. Spiegel, beside Manny, comes of a building family.

In college he was the playing manager of the basketball team, which Mrs. Spiegel defines as managing the team during its home games and playing occasionally away from home when all the subs could not be carried because of the expense. Manny also played some baseball and a lot of tennis. When he was not playing or managing, he reported sports for the college paper—"everything but chess, which was too slow."

He is a fine pianist and earned his way through college and law school with his own orchestra. As his friends know, he still loves to slide behind the piano keyboard of a dance orchestra today and makes a capable substitute with even a very ho band.

Fritzie as Mannie's aide

Manny met his wife Fritzie the day he entered l school and they were married in 1928. She had heard buildi talk all her life and has been a great asset to her husband. S travels with him whenever possible, understands his problems, rganized the women's auxiliary in New Jersey, helps choose furniture and colors for his model houses and tries (usually not successfully) to see that he gets enough sleep. Fritzie taught school in Westcontinues her chester for a few years during the 1930's, now interest in children by being president of Infants' R lief, a charity organization that helps asthmatic, cardiac and diapetic children. She gets Manny to help raise the funds.

Both the Spiegels are strong family people and it is immediately clear to visitors that they form an exceptionally close group with their daughter Judy, son-in-law Dick Geiger and their grandchild.

With Manny away so much on NAHB affairs, the Spiegels decided life would be easier in a hotel than an apartment, so now they live at Carlton House in New York. As he builds in various N. J. communities and the Carlton is only a 35 m le drive away, this is perfectly practical. They spend their summers in a comfortable house on the north shore of Long Island.

"I wanted Manny to get as far from his houses as possible," says Fritzie, "so he wouldn't be tempted to work there Saturdays and Sundays. He often plays golf all week end, and it is wonderful for him." But Manny is strictly a week-end golfer, playing for fun and relaxation, and his score is still in the low 90's. He has a piano both in town and in the country and plays them a great deal. He can relax while he plays and can also solve some of his business problems.

Manny and Fritzie travel considerably. They were in South America a few years ago, in Europe last December. "But Manny never has gone on a vacation without looking at houses," says his wife. "He saw a lot of building in England and France."

His first two apartments were built while Spiegel was still in law school. After he graduated he did a little building but he learned more about the business from his law practice, which was almost entirely with builders and realtors. From 1933 to 1940 he did no building but in 1940 he built one project, and in the following years he became a full-time builder.

He built houses in Westchester, then New Jersey. He will soon begin a project in Pennsylvania.

During the war he built defense houses, has alwars concentrated on relatively low-cost houses. He is not a large builder, produces about 100 a year plus occasional apartments. This year he will build his first shopping center.

Manny Spiegel is a slender man of average height. He is softspoken and seldom gets excited or raises his voice. But his NAHB associates know he is a man of convictions and that he will stand up strongly for what he believes. From watching his capable work over a period of years they know that Association affairs will be in good hands this year.



Rutgers Village in N. J., most recent Spiegel project, will have 351 houses. Two-bedroom, 780 sq. ft. house, right, plus full basement and expandable attic, sells for \$10,800, includes range, exhaust fan, vanitory.



George Van



Lexington Gardens, left, at Passaic, were designed by Architect Erwin Gerber who does most of Spiegel's work. Spiegel built his first two apartment houses while he was still at law school, not yet 21 yrs. old.

First shopping center for Spiegel, right, will be built at Rutgers Village development during 1953.

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Upper floor locates main living spaces off ground for view and breeze. Back-to-back inside baths are skylighted.





Lower floor, with smaller enclosed area, uses overhang of upper story for covered entry, perimeter walk, terrace.

This stilt house is practical

Even conservative neighbors like its spacious, protected, well-ordered rooms

LOCATION: New Canaan, Conn. ELIOT NOYES, architect PAUL BORGLUM INC., contractor



Photos: Ben Schnall

Here is an all-out contemporary house that makes plenty of practical sense to people in New Canaan, Conn., whether they agree with its version of modern architecture or not.

It makes sense because:

• It puts all the living rooms up on the second floor where you get a good view and better summer breezes.

▶ It makes the second floor somewhat larger (1,932 sq. ft.) than the ground floor (1,285 sq. ft.) so the good-time space downstairs is shaded against sun and has a play terrace and a complete surrounding passage covered against rain.

It provides an attractive semicovered second-floor terrace off the living room and a narrower second-story porch off the adjoining master bedroom yielding open space as well as shade.
It neatly tucks two back-to-back bathrooms upstairs over two back-to-back bathrooms downstairs, all four well placed for practical use. (See plans, p. 118.)

▶ It similarly stacks the living-room fireplace above the playroom fireplace and the kitchen above the utility space, so a useful dumbwaiter as well as the flues can rise through the same chimney mass.

▶ It is covered by an economical flat roof, sloped gently toward a central drain, the *only* kind of roof that is drip and icicle-proof in New England winters, and requires no messy gutters to install and maintain.

▶ It presents a minimum number of openings to the hot afternoon summer sun. And the bedroom wall, with its strip of windows lacking overhangs, is to the eastern side, which is shaded by trees and gets cool before evening.

▶ Its construction is modular and economical, based on uniform bays 11'-6" square throughout (the southern projection over playroom and living rooms calls for 15'-6" timbers). Except for a pair of concrete-block bearing walls, vertical roof support is all achieved by $3\frac{1}{2}$ " pipe columns filled with concrete. Where these pass up through the wooden exterior screen wall they are cased with wood. And five standardized milled sections have sufficed to trim all doors and windows.

A spur wall of concrete block, which extends beyond the house (see photo), separates the driveway and entrance court from the family play court, gives privacy to the ground floor devoted to "messy living"—involving toys, hobbies, television, darkroom and laundry.

All this shrewd practicality makes plenty of sense to people in New Canaan.

Why this kind of appearence?

As to the spare lines of the house, the people of New Canaan are less unanimous. Some like it because of its shipshape trimness. Others are held aloof either by differing on the point of taste or by not understanding the method behind its strangeness. For this is a house that derives its elements from both sides of the Atlantic—and from widely separated points of time.

The "air-borne" quality that it gets from being on stilts with its lower story recessed and painted a retiring and neutral dull blue, its upper story projected and painted bright white to STILT HOUSE



Garden view of the Noyes house shows living area floating over ground floor.



emphasize its separation from the earth-all this comes directly from modern France. Architect Noyes confesses that he got his guiding ideas from a house by Le Corbusier at Poissy -Yet the sharp geometry, the incisive shiplike trim, and the smooth flat painted surfaces can really be regarded as an extension of familiar traditions in old New England. There, houses and boats were built often by the same mariner carpenters and both kept fresh-painted; and even the earliest white houses seemed to more than one traveler from abroad to resemble "birds poised momentarily over the earth" rather than earth-rooted houses like those of peasant-grounded Europe.

One more item of knowledge should, perhaps, precede personal judgment of Architect Noyes' result, and that is knowledge of what makes the difference between this house and a traditional New England house in the way of getting architectural "interest." A dignified old New England house, for example, the Foster house in Peabody, Mass. (shown at right), depends basically on a geometry as sharp, regular and formal as this; its adornment comes from symmetry, a regular rhythm of windows, and decorative additions such as roof trim, portico and shutters-all elements primarily of the wall surface. Architect Noyes's house depends on a three-dimensional and asymmetrical interplay of advancing and receding planes; solid, transparent or pierced surfaces; and large contrasting areas of color rather than the repeated flick of green shutters.

These facts bespeak an art thoughtful and serious.

Living-room deck, connecting with bedroom deck (right background) offers choice of sunny or shady stri Decking is canvas on plywood: roof soffit, unpainted cement asbest

for sitting. board.





is recessed to provide sun-shadi

Glass wall

master bedroom. oriented south, ig roof overhung, as well as private porch.



Guiding ideas behind the Noyes house is Le Corbusier's Villa Savoie at Poissy, Fran e, built in 1928.

> Built in 1800 the Gen. Gideor Foster house, in Peabody, Mass., is as geometric as Noyes' house, . but is adorned with decorative additions.



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fireplace of brick. Bookcase, left, has telephone passthrough to kitcher

Second-story living-room spaces continues back into dining area and over open stairwell, right. Walls and ceilings are of plaster,

Main approach bears noticeable family resemblance to Corbusier's Villa Savoie, opposite. Spur wall divides entry, play area.

Lacy, open stair, made of iron stringers, oak rails and risers. plays up flow of space between the two levels Walnut cabinet, top, acts as sideboard. stair rail, housing for radio speaker.





Do these pioneer designs foreshadow

the look of tomorrow's popular house?

From all the hundreds of thousands of houses built since the war, New York's Museum of Modern Art has selected these 19 to show the development of domestic architecture since 1945.*

The basis of the selection was "quality and significance." All the houses chosen are packed with ideas; and behind the very different and modern look they all share lies a great deal of common sense and plenty of thinking which should make tomorrow's house more pleasant to live in—and eventually less costly to build. These are just the kind of architect-designed houses our editors like to show on these pages, and indeed 16 of the 19 were first shown nationally (or are scheduled) in the pages of HOUSE & HOME.[†]

Ten years from now some of the fresh design patterns, new planning ideas and new structural methods tried out in these very special houses may be commonplace. They may be as widely accepted as today's ground-hugging silhouette, wide roof overhang, floor-to-roof picture window, corner window, and the open interior plan—features which drew ridicule when they first appeared in Frank Lloyd Wright's "prairie houses" 30 to 50 yrs. ago.

Custom-built houses like these have always been the testing ground for new ideas. Sometimes the idea clicks and is borrowed for a million other homes, and sometimes a new idea fails and is forgotten. Occasionally an idea rejected by the experts appeals at once to the public, and more than once a halfway compromise has fallen flat on its face.

House architecture in America is going through a great and very difficult revolution. A generation ago architects were still tied to the past and busy following designs and construction methods of earlier generations. Now, they are cutting loose to develop a new architecture that will take advantage of today's new materials and today's new construction economies to suit today's changing way of living.

Such a revolution has called for thousands of experiments to see which new construction techniques would work and which would not, to see which new construction techniques could be reconciled with good design and which could not. Here are the 19 experiments the Museum of Modern Art has selected as outstandingly successful from a design point of view.

The captions under each house give some suggestion of the questions for which the architect was trying to *see* the answer. In each case, this was a double question—would the new idea be practical? and how would the new idea look?

† Or, before 1952, in our parent magazine, Architectural Forum.

^{* &}quot;Built in USA: Postwar Architecture." Published by The Museum of Modern Art.



PLASTIC ROOF IN TENSION Can roofs be spanned with steel bars under tension and sprayed with the navy's stretchable, 30-yr. mothballing plastic? Twitchell & Rudolph, arch'ts;

photo Stoller; AF, June '51



CONCRETE STRUCTURE Will a concrete frame give you the huge spans and the spacious interiors required for really flexible planning? Richard Neutra, arch²t.; photo Shulman, AF, Sept. '49 POSTWAR HOUSES OF "QUALITY AND SIGNIFICANCE"



"MECCANO SET" HOUSE Why can't you build a beautiful house out of standard steel parts from a manufacturer's catalogue? Do they have to be confined to handsome factories?

Chas. Eames, arch't.; photo Shulman; AF, Sept. '50

MODULAR STEEL HOUSE Could steel repla e lumber in many a future house, and will it be a miniature edition of the office or school-type frame? Raphael Soriano arch't.; photo Shulman, A&A, Nov. '50



SPLIT-LEVEL INTERIOR Can changes in level combined with maximum openness produce more interesting interiors and more interesting views outdoors?

Mario Corbett, arch't.; photo Stone & Steccati; H&H, July '52





Does a concave window vial trap the sun, neighbors and a greater variety of views than a flat facade?

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TWO-STORY HOUSE Does a small, two-story house have to look too tall? Can you bury the lower floor halfway, give downstairs bedrooms handsome, flower-bed views at eye level? John Johansen, arch't.; photo Damora; H&H, July '51





give you more privacy from

Frank Lloyd Wright, arch photo © Stoller; AF, Jan

DOME ROOF Can the rotating, twin shel tructure (as in observatories) be made to give your house unexpected views of skies and hills, open it to sun and breeze: s desired? Soleri & Mills, arch'ts.; photo Shulman; AF, Jun 51




LONG HOUSE

Can an in-line plan give handsome shiplike lines to a flat-topped house, with decks raised off the ground to make it look more self-contained and save landscaping?

Gregory Ain, arch't.; photo Shulman

CIRCULAR PLAN

Might a circle give you "conning tower" views and allow you to plan continuous space that is never seen all at one time? Frank Lloyd Wright, arch't.; photo Stoller; AF, Jan. '51

POSTWAR HOUSES OF "QUALITY AND SIGNIFICANCE"

CARPENTER HOUSE Might the subtle handling of wood details supply the warm charm formerly derived from fancy features? Harwell Harris, arch't.:

photo Parker; AF, Oct. '51





PATIO PLAN, BELOW Might maximum privacy be gained glass walls facing to the *inside* around an interior court—an idea that incidentally makes these rooms look much larger?

Philip Johnson, Landis Gores, arch't.; photo Stoller H&H, Jan. '53

GLASS HOUSE

What happens to a house if the plan is all one room and the walls all glass? Does this extreme test case show a good way of making all the landscape part of the house? *Philip Johnson, arch't.*;

Philip Johnson, arch't.; photo Stoller; AF, Nov. '49





REFLECTING POOL

Why not a shallow pool sunk into the terrace to reflect ripples of sunlight into your house, cool the surrounding air, and give you a beautiful outdoor feature for little money?

Twitchell & Rudolph, arch'ts.; photo Stoller; coming in H&H POSTWAR HOUSES OF "QUALITY AND SIGNIFICANCE"



STEEL HOUSE ON STILTS Might continuous footings be eliminated by use of widely spaced steel posts which clamp roof and floor between them, leave the interior open, capable of rearrangement? Mies van der Rohe, arch't.; photo Hedrich-Blessing; AF, Oct. '51



TEXTURED WALLS

Is not a systematic, and decorative, combination of materials like this more pleasing than the vagaries of today's ''banana split''?

Schweikher & Elting, arch'ts.; photo Shulman AR Nov. '47



BLINDERS

On a narrow lot, can you give yourself privacy and emphasize the best view by putting well-designed blinders on both sides of your house? Marcel Breuer, arch't.; photo Schnall; H&H, May '52

BIRD CAGE HOUSE To keep out insects and let in the breeze, why not this sky-topped living room surrounded by inexpensive screening?

Igor Polevitsky, arch't.; photo Stoller; AF, May '50



TERRACES

Instead of jogging the roof with the plan, why not this cheap, wide, covered terrace as an extension of a glass-faced room? Edward Barnes, arch't.; photo Meisel; coming in H&H





variations (inset) in site plan and caracement suggest the many others possible.

ide petto results from placing house at le of lo. with its narrow end to street. (left) was taken outside bedroom looking i front of lot; back of carport storage in background. Note deep overhang for sun, as halt paving, easily maintained lof lawp.

te privary (below) is achieved by locatport to shield terrace from street, erecting screen fince around entry court, using s of ob cure glass toward neighbors at Every inch of 45' wide lot is used.

Luxury living on a small lot

Here is a top example of a fast-spreading prototype that builders are beginning to ask architects about. Why? It gives twice the livability on half the lot

"To provide convenient and comfortable living, especially for moderateincome families with children, builders must make better use of the average city or suburban lot."

With this general thesis as a starting point, the designers of the small house on these pages have evolved a solution that should catch the eye of merchant builders and architects who study their future markets imaginatively.

It is not a new solution. The idea of a "lot-length" house, with its long dimension paralleling the long side of the lot, has been gaining popular momentum through the independent projects of architects and builders scattered over the country (e.g., Anshen & Allen's tract of 30 builder houses, H&H, Oct. '52; individual houses by Bassetti & Morse and Paul Kirk, H&H, Sept. '52). About the only thing that seems to be holding it back from even wider acceptance is the notion, not necessarily well-founded, that people like their houses to look as big as possible from the street.

The Byles, Weston & Rudolph version of the lot-length house has the exceptional merits of 1. outdoor living for all rooms on a big side terrace, 2. almost complete privacy, and 3. an ingeniously simple floor plan and framing system that kept total costs down to \$11 per sq. ft. (excluding land but including architectural drawings, overhead and profit; see cost breakdown, p. 132). Three houses of this type have been built in scattered locations in Pasadena, several others elsewhere in southern California, and the designers have received inquiries from a handful of West Coast operative builders. The low square-foot figure of \$11 for a small, individually built house indicates still more economical construction could be achieved if the house were produced in quantity.

Photos: James H. Reed





Master bedroom has unobstructed view of terrace through fixed glass, frosted below mullion so that splashes won't show after plants or paving have been watered. Movable transoms and door give clean, inexpensive separation of view and ventilation. Privacy fence of 6' redwood slats is on property line.

Living room, seen through kitchen passcounter, has high windows of obscure glass to north for privacy, window walls to south. In this model a front door was added on the street side.







kitchen yard

no windows storage space for exceeding FHA minimums

obscure glass

neighbor's fence

privacy Lence

up-front carport = convenience, less driveway to pave

> Long, narrow plan is only one room thick, allowing prevailing southerly breeze to sweep directly through all rooms. Simple rectangular shape without extra corners, jigs and jogs, means fewer different lengths of lumber, lower construction costs. White arrows show alternate doors.



Bright, compact kitchen has 8' wide window over sink where lady of house can enjoy view of garden, supervise playing children. Cabinets have sliding doors of pressed fiberboard, maple and stainless-steel work surfaces. Space between 8' o.c. beams contains plywood vent transom.

Dining area can be on terrace at left or anywhere in living room. Semi-open kitchen is separated by pass-through and two-way shelves above; large white cabinet houses refrigerator and broom closet. Note hot-air register and flat duct hung above cabinet.





Roof decking has ¼" gap between boards to accent shrinkage that will occur and make a decorative feature of it.

heat duct_

Gravel stop of 26 ga. galvanized iron is bent do roof decking, eliminating need for a separate fasci

breeze

fixed glass



Transverse section through kitchen looking toward living room: high transoms, protected from rain by overhang, allow continuous cross ventilation; overhang is deeper (4'-6") on south to keep out high summer sun; long wedge-shaped tapers between beams and decking give roof slight two-way pitch for drainage. Interior partitions, like outside walls, go up 7' to top plate under beams, bear no load.

Section, left, taken at fixed glass window wall shows (top to bottom): movable transom and fixed screen; simple post-and-beam detailing, single-pour slab and foundation.

JAMB

X 4" recessed sill

COST BREAKDOWN, HOUSE No. 3

| | \$ 137 |
|-----------------------|----------|
| | |
| | . 300 |
| | . 739 |
| | . 173 |
| | . 2,720 |
| | |
| | 844 |
| | . 488 |
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| | \$ 9,834 |
| • • • • • • • • • • • | . 1,166 |
| | \$11,000 |
| | . 500 |
| | \$11,500 |
| | |



re force - air heating system: a single duct leads line to all rooms, is suspended below ceiling hout cutting and fitting into structure. In this ed air cost little more than panel wall heaters.

s come from reducing number of pieces of wood to structure. Whole house, 64' long, is laid out of 8' says, its 16' width spanned by 3 x 12 ing on 5 x 6 posts. The designers, influenced by Green and Green houses of Pasadena, accented by allowing beam ends to protrude. This is ansee built on the same general floor plan as the ecceding pictures; in a third house, not shown, eriors have been replaced with plywood.







O'Neal's iargest house, model 12. is 77' long, including garage and for \$13,250 makes an impressive appearance on its half-acre lot. For \$500 more a buyer gets a full acre. Scientifically designed for warm, humid weather it would be ideal for Gulf states or the Southwest. Open plan lets breeze blow through the entire house.





Most families will turn this big double carport into a paved, screened outdoor living room with 360 sq. ft. of usable space.



Louvered front porch could be screened as it is. Louvers let breezes through but privacy from street for kitchen and carpo

USE &

harge off good design to sales

ders who scream at paying more than \$25 for design nt find that even 1% paid to an architect Id save them a lot more on their selling costs

LOCATION: South Miami, Fla. MASTON G. O'NEAL JR., builder ALFRED BROWNING PARKER, architect PRICES: \$12,150 to \$13,250

er Maston O'Neal of Miami has discovered an easy o sell houses. He leaves his furnished models open ets his houses sell themselves. To date this informal gemen has kept his sales ahead of production.

r these fast and easy sales, O'Neal gives the credit to chitect and the sales-appeal he planned into the houses. I give myself credit too—for picking an architect understands the builder's problems and costs as well understands design."

his job Architect Parker brought a background of design of ercial buildings, schools, luxury houses and work with several a builders. He is now working with half a dozen builders ng Tom Coogan. for whom he has just designed a new eries to be built in Ft. Lauderdale.

ter helped O'Neal get not only sales but financing too. Iortgageman Lon Crow Jr., "We have not been in the VA but when something comes along that we feel is worthwhile insiderably above average we want to handle it. These are ouses in a good location."

l houses for a hot climate

many builders figure it is easier to sell a prospect what he is omed to than to explain the advantages of something new fferent. In Florida, where so many home seekers come from rth, this lazy salesmanship makes too many builders offer tional northern houses instead of houses specially planned a Florida climate, where the summer sun is intolerable and the never-failing southeast Trade Wind makes summer living at.

not Parker and O'Neal. They based their whole sales strategy ring a Miami house for Miami weather. Their success sughat the public is quicker to accept better ideas than most s think—just as it demonstrates again the wisdom of letting local architect design a house for the site instead of borrowlan from a plan book. (A house that is fine for Seattle might ud in New Orleans. What is good for Phoenix is no good cago.)

is how Parker and O'Neal applied the Florida rules for r comfort:

out the sun with roof overhangs, reflect the sun's rays away he house with white roofs, light-colored exterior walls. Capture as much shade as possible from carports and trees. O'Neal saved every tree he could, emphasized their value by naming his project "Pine Tree Estates."

▶ Let the breeze wash through the houses. These houses have twice as many windows (23) and twice as many doors (4) as many houses in their price class. Largest windows are put on the windward side to create a Venturi effect: let the breeze in gently through large openings but send it out briskly through small ones.

▶ Give most bedrooms two exposures; many have three. Awningtype windows let in the breeze (far better for Miami than doublehung), yet when open keep out the frequent summer rains. The open plan lets the breeze sweep through the entire house, also keeps the kitchen ventilated.

▶ Design the house one room wide if possible for cross-ventilation. Like Parker's earlier houses for Coogan (AF., Oct. '51) these are long and slim, rather than square. In addition Parker has completely redesigned the kitchen, dining area and bath locations and added a big fireplace. Entrance door is shifted and numerous features, including a separate all-purpose room, have been added. The long porch and carport in model 12 are new, windows are new, wider overhangs are different.

• Locate each house on its lot to keep bedrooms to the southeast wherever possible to catch the trade winds which blow constantly. Large lots permitted the architect to orient each house to its best advantage.

▶ Keep the houses as freestanding as possible so as not to block the breeze. Of the 128 lots O'Neal developed, 70 are half an acre, 58 are a full acre.

▶ Provide space that can be screened for outdoor living. Most families will screen their porches, many will turn their carports into a screened "Florida room"—outdoor living space similar to that of the big outdoor rooms of Miami's luxury houses. Numerous buyers are paying an extra 82¢ per sq. ft. to have O'Neal add terrazzo floors to their carports.

Sidestep mildew and wood-decay problems of the damp summer climate by masonry construction, a terrazzo slab, closets ventilated by louvers.

O'Neal also complies with the tough building code in order to meet the periodic hurricanes that sweep the area where he builds. See construction photos for details.

O'Neal offers three different houses

Model 10 is a 1,148 sq. ft., two-bedroom house with a separate all-purpose room. It can be used as a third bedroom, a study, TV room, playroom, workshop or for storage. This house has 23 windows and four doors. Since most families will screen the double carport (and some may do it badly) it would be helpful if the model house were screened to demonstrate how it should be done. Price: \$12,200. (Photo right.)

Model 11 is a long, narrow 1,102 sq. ft. house with one narrow end facing the street. It has two bedrooms, a dining room separated from the living room by a massive fireplace. It has a 130 sq. ft. covered porch next to a 164 sq. ft. carport and this combined area could be screened. If a third bedroom or study is wanted, the carport could be enclosed by concrete blocks that match the house. Most of the interior photos are of this model. Price: \$12,150. (Photo p. 137.)

Model 12 is the largest house, with 1,187 sq. ft. and three bedrooms. It is 77' long and if the front porch and carport were screened a buyer would have 1,781 sq. ft. of usable space. This house has facilities for an extra bath, for which many families have paid an extra \$650. On a half-acre lot it sells for \$13,250. But on a full acre of land (at only \$500 more) with an extra bath and the porch and carport screened, this house, properly landscaped, looks a lot more expensive than it is. (Photo p. 134.)

Unique feature of model 10 is separate all-purpose room u bedroom, study or workshop. All houses were brand new photographed, show no landscaping which will soon often ex



LUSSINGER BEREINSER FRANKLINGER ST





Plank - and am c make living room and seem larger. Dpen pla keep house co An e feature of al houses way cabinets which of kitchen and aining are orative scree at lei some privacy f om fro but lets breeze through open-plan feeling of th



completely different houses are offered buyers. By ag carpot of model 11 a family could have a third n. Or the carport and porch could be screened.





MODEL 11

patio y model 11 shows how some families will ce. Awring-type windows, kept small on leeward breezes through but keep out rain. White marble f is stan lard, serves to keep houses cool.





Twice as many windows and doors as in typical house let in breeze without carrying windows to floor. Pattern of openings might be simplified, unified.

Large cement brick fireplace separates living room from dining room. House seems larger because of long vista on both sides of fireplace (see plan).

Construction: concrete block and stucco

O'Neal has a good reason for his construction. He uses the typical concrete block and stucco methods which buyers are accustomed to in south Florida and with which the trades are all familiar. Two masons and two laborers take 11 hrs. to lay the block. For interior finish he uses $1'' \ge 2''$ furring strips, then $3_8''$ rock lath, then $3_8''$ plaster. He says this costs no more than if he painted the interior face of the block and omitted lath and plaster because his masons would have to lay the blocks more carefully, and wiring in the terrazzo and walls would cost more. (In Miami schools, exposed block that are painted cost as much as plaster.) Two coats of plaster costs O'Neal \$1.20 a sq. yd.

The ³/₄" terrazzo floor is poured the day after the slab is poured and is left rough about a week, then is rough-ground. The final polishing is done later. O'Neal says his terrazzo costs from \$350 to \$450 (depending on size) or about \$150 more per house than if he installed asphalt tile. Terrazzo is a sales feature both for its luxury appearance and because of the Florida humidity.

Roof rafters are of fir, spaced 24'' o.c.; on top of them is $1'' \ge 6''$ cypress T&G sheathing with a V-joint which is exposed. Roof is 5-ply built-up with white marble chips on top. The fireplace is made of cement bricks $4'' \ge 8'' \ge 16''$ and takes one man and a helper two days to build, including the chimney. It costs about \$300, or more than a simple central heating system.

Carpentry costs about \$1,000, plus \$335 for the kitchen cabinets, all of which are two-way and finished on both sides. O'Neal says he could have saved \$150 on his cabinets but wanted the best. Wiring costs \$310, septic tank \$130, and well, including pump and 42 gal. tank, costs \$175. Because of his half-acre and one-acre lots there is no sanitary objection to having both a well and a septic tank on each lot. Streets are paved but absence of sidewalks and underground utilities does not penalize O'Neal for developing his big lots. He sells his land for what it costs him— \$1,000 an acre.



Two masons and two laborers take 11 hrs. to lay up block for one house. Block goes up fast because exterior is later stuccoed, interior is lathed and plastered. Drawing at upper right shows details of footings, slab and walls. This is standard Miami construction which local mechanics know well.



Precast concrete window frames cost about \$11 each. It four men to install one of size shown below. Top of wind ways at top of concrete block. Over windows runs the reinforced tie beam which encircles house to meet local I construction codes. Interior wall has two coats o plaster nailed to furring strips.





Ridge beam is notched for $3'' \ge 6''$ rafters which a two-man team installs. At sidewalls rafters are strapped to plate which is bolted to tie beam.



Built-up roof goes on top of T&G sheathing and then is covered with white marble chips which serve as an effective way of bouncing sun heat off the top of the house.





or tie beam at top of block wall is be wood orms as crane operator rapiducket back and forth between readynd operator on the wall. Two laborers ete to make sure all space is filled. opposite page shows the four steel rods in the beam. Pouring takes urs. Forms are stripped off next day. scept common labor are subcontract.

TAN TA



How to heat a slab house with warm air

Perimeter vs. conventional heat:

Which is better? Recent tests, a milestone

in heating research, give the answer

Results of a three-year investigation at the University of Illinois prove the superiority of perimeter heat over conventional warmair heat in slab houses—long a trouble spot for builders.

Moreover, these tests nail down one kind of the many perimeter systems as best of all: the perimeter loop (with five feeders) whose ducts rim the slab like a picture frame. This system kept 90% of the floor above 70°. There were no cold spots, and floor-to-ceiling temperatures varied by no more than 4° when it was a frosty zero outside. Other results:

▶ Conventional overhead forced-air and gravity systems with high inside wall registers are unsatisfactory. Heat stratifies at ceiling level and floors stay cold. In fact 50% of floor-surface temperatures were less than 65°.

Even with radial-type perimeter heat, 25% of floor-surface temperatures are under 65°. Cold spots predominate around windows and doors.

Cosponsored by the National Warm Air Heating & Air Conditioning Assn., these tests were conducted in a special house designed to duplicate field conditions and conform with standard frame construction. Elaborate controls recorded a multitude of indoor readings over a wide range of outdoor weather conditions. After digesting stacks of graphs, charts and statistics, university engineers reported their findings recently at the association's annual convention in Cincinnati.

The test house

Built in 1949, the one-story test house, research residence no. 3, has inside dimensions of 24' x 32' (768 sq. ft.). Other features:

Slab floor of 4" gravel fill on the original grade;

Heavy duplex paper vapor barrier with tarred joints;

▶ 4" thick concrete slab with 25/32" thick asphalt-coated, fiber edge insulation;

- Double-hung, single-pane, wood sash windows;
- Uninsulated walls, no window storm sash;
- A vented attic with 35/8'' batt insulation over ceiling;

▶ All heating apparatus standard equipment used by builders. Based on maintaining 70° indoors, the heat loss was approximately 51,600 Btu per hr. for 10° F. outside.

How the tests were conducted

Main research was concentrated on the two most important factors of winter comfort: room air temperatures (especially at floor-to-head level) and floor surface temperatures. Recording instruments made continuous daily records of these temperatures at 250 spots in the house for three winters. The house was furnished and occupied to make the results completely valid.

The tests, based on warm-air heating for a slab house, did not cover the efficiency or performance of any type of hot-water system such as radiant



Research emphasizes importance of warm-air supply an Conducting tests were (l. to r.) L. Meyer, National Assn.; M. E. Childs and R. W. Roose, Un versity of



Cleveland

Floor supply registors with fins to control air deflection better heating than nonadjus



Floor-level temperatures were carefully charted for Warm-air pattern for this three-feeder loop clearly floor warmth is directly related to number of feede at least four are needed for best results. (Shaled are less than 68°.) Similar chart for a five-feeder peri showed less than 10% of floor under 70°!

140

at or hot-water baseboards. Both warm air and hot water have their advantage. A summary of the main points reported in Cincinnati*:

ntional overhead ducts—poor performance

air delivered to rooms through overhead ducts and registers, with air intakes near the center of the house, is the most common warmtem because a minimum of ductwork makes it cheapest to install. ethod was tested as a forced-air system and as a gravity system a fan (When the fan was removed the ducts were changed to be system suitable for gravity operation.) Although forced air perbetter than gravity, both methods proved unsatisfactory.

oth of these systems warm air stratified at ceiling and floor was as as 18° colder even with outdoor temperatures only 30 to 40°!

sion: Never use overhead ducts in basementless houses. (In fact egional FHA offices have already banned this system for slab However, in basement houses conventional ducts work well d return-air intakes are installed in the outside wall, preferably vindows.)

ducts-fair performance

rimeter heating method spreads feeder ducts out like spokes from a y located furnace to outside walls. At the end of each duct is a baseboard register.

baseboard register. s were kept comparatively warm because the ducts radiate heat to b. However, this system falls down at outside walls; the tests recold sppts under 65°. The floor was warm—70° or more—only niddle of the house. All told about 50% of the floor was less than nlike the loop system (see below), floor-to-ceiling differentials by 7°.

sion: A radial system gives fair performance (though better than ntional system because of heat in the slab). But for only slightly uct cost (if any), a perimeter loop gives luxury heat.

ter loop—excellent performance

ideal heating because warm-air ducts around the slab provide heat t is neeled most. About 90% of the entire floor was kept over 70°. atures varied by no more than 4° between floor and ceiling and opposite ends of the house. Fuel consumption was slightly higher the radial system.

ite duct set 2" under the slab floor, there was good response to sudnges in outdoor weather; there was no under- or overheating during of rapidly changing outdoor temperatures.

sion: Researchers at the University of Illinois are convinced that m-air heating the perimeter loop has no peer in slab houses.

o design a perimeter loop system

he perimeter loop is used the National Warm Air Heating & Air oning Assn.⁺ makes the following recommendations:

feeders as short as possible to distribute heat evenly throughout se.

st four or five feeders (but fewer than needed with a radial system) be used for best results, and should extend into all exposed corners ouse.

y registers should be located under windows where warm air can ze cold down-drafts.

two supply registers instead of one, especially in large rooms, will better air diffusion and more even heat.

e: Since good heating is related to number of slab feeders and several heating firms say that a deluxe radial system—with eight eeders—performs as well as a perimeter loop.)

gh these warm-air tests are now complete, full data will not be available until I by the University of Illinois early this year.

lete des gn data is given in Manual 4—"Warm Air Perimeter Heating," (\$1) from the association, 145 Public Square, Cleveland 14, Ohio.



Heating by conventional ductwork is poorest, should never be used for slab houses.



Radial system gives fair heat. Cold spots occur between feeder ducts at outside walls.



Perimeter loop is best warmair heat for slab houses. 90° of entire floor is kept over 70°.

1953 home air-conditioning line-up

Manufacturers compete for builder market with new models unveiled at Chi

A wave of new air-conditioning equipment was the technical highlight of the NAHB show in Chicago last month. Major trends in new air-conditioning models is convincing evidence that manufacturers are designing their products directly for the builder market. In fact, here is an outstanding example of how the building industry can team up with manufacturers to improve a product.

Shown in Chicago was a wide variety of new equipment by pioneers in the cooling field. Of equal interest to builders: a number of heating firms introduced cooling units for the first time (builders will now be offered cooling by their regular furnace suppliers). The combined output of all these firms features eight major developments in home air conditioning:

▶ Units are smaller. Compact new three-ton, year-round models (for 1,200-1,800 sq. ft. houses) fit into a 3' x 4' closet; new two-ton units need less than 8 sq. ft. of floor space. One new model is as small around as most refrigerators, includes heating and takes up only 6 sq. ft.!

▶ Service is easier. Realizing that house space is tight, several firms have designed for front servicing. No longer will repairmen have to squeeze around behind an installed unit. Builders need no longer allow extra space around them, either.

Heating and cooling are both in a single casing. Several firms pack all furnace and all refrigerating apparatus in one shell. Simplified ductwork for a common connection serves for both warm and cool air. And one firm is accountable for both heating and cooling.

▶... or mated units. Builders are also offered matched heating and cooling sections of similar height and shape designed for side-by-side installation. Though larger than single packages, these also share common duct connections, making it easy for builders to offer an optional cooling section that can be added later at minimum expense.

>... in a wide range of sizes and fuels. Both combination and mated types are available with two, three, or five-ton cooling capacities, with gas or oil heating in ratings of 50,000 to over 200,000 Btu's. One type uses gas the year around; cools like a powerful gas refrigerator. Another firm offers 190 models, virtually one for any size house anywhere in the country.

▶ Nearly all have hermetically sealed compressors. They do away with cumbersome belts and pulleys, radically reduce service costs, are so trouble-free most firms offer them with five-year warranties.

▶ New water savers. They are clear proof that manufacturers are heeding builders' pleas for an answer to the high cost of water. Chrysler's new three-ton-capacity water-saver accessory works with two automobile-type cooling radiators. An eye opener is Carrier's new, compact two-ton aircooled condenser for installation outside up to 50' from the main unit. Not only does it eliminate water need, when the air conditioner is running it uses heat removed from a house to heat water. Domestic water, piped through a coil in the main conditioner, picks up heat normally wasted.

(Several firms also have improved cooling towers. Prices range \$150-500 depending on capacity and length of piping required.)

▶ Prices are lower. While manufacturers were reluctant to quote specific prices, many say their units will average 10-20% less than last year. (One firm has slashed its prices 25-30%.) However, they say installed costs for two to three-ton systems will range from \$800-1,200 more than the cost of forced air heating. The exact price a builder pays varies with the size of the house, amount of ductwork needed, the complexity of the installation.

Beside the above-mentioned equipment, there were new individual cooling units, smaller than kitchen stoves, designed for tandem operation with practically any make furnace. There were also new controls. One development yet to come: prefabricated ducts to speed installation and substantially reduce cooling costs.



d heating-cooling combination by GE in 190 nodels—2-, 3- or 5-ton cooling, o 168,000 Btu, gas or oil heating. All are 55" x 301/8". Width ranges from 391/4" 16", depending on output.

ton conditioner by Servel uses gas for ating (72,000 Btu's) and cooling houses 200 sq. 1. Dimensions: 27" x 46" x 75".

e-ton co ling, 90,000 Btu gas heating in $4\frac{1}{4}$ " x 70" package for 1,200 to 1,800 ouses was just announced by Frigidaire. ive-ton version is $60\frac{1}{2}$ " wide.

ton Carrier unit, 37" x 27" x 62" with will heat will be featured in new houses a prefab manufacturers. Thousands of streamed through Gunnison model at designed by Architect Henry Hill (960 12,500 plus land, see H&H, Nov. '52). orp. will also offer cooling; American blans model designed fully around air ing.

d units, rovide wide variety of heatingcombinat on. Bryant twins provide twong, 100.600 Btu heating; require only 7.2 floor space, are 63" high.

 $11/_2$ h, p. compressors are feature of three-ton heating-cooling combination. On mer day only one compressor operates; costs are lower. Including gas furnace ction), it is $521/_2$ " x $401/_2$ " x 71".

e-duty nated units by Coleman use 2" high velocity or conventional ducts; 0.4 sq. f. floor space, are 58" high with cooling.

notive-15 pe radiators, fan in middle, Chrysler's new three-ton water saver 8″ x 32′). Cooled water is returned to ditioner through closed pipe circuit.

dual cooling units are duct connected to uce. This two-ton Mueller is $28'' \ge 23\frac{1}{2}''$ so come: in 3-, 5- and $7\frac{1}{2}''$ -ton models.

ator-type conditioners take hot water ag, chilied water for cooling. Built-in fan room ar through them for heating or Example: this US Airco model is 24" wigh, depending on capacity required.

r Innovitions include automatic yearontrols such as new M-H thermostat $x \ge 11/10''' \propto 1^{3}4'''$.

the units shown here were not introtil after the Chicago Builders' Show.



NEW PRODUCTS

FOR THE BATHROOM: Rub a dub dub-a 20 lb. tub

A bathtub that one man can carry as easily as a box of groceries was a show stopper at the products exhibit during the NAHB hoedown. Needing no special protection in transit or on the job, the Strandglas tub is a shell molded of plastic reinforced with glass fiber. A hammer or chisel dropped on its surface just bounces. The tub was originally fabricated in a small size for the trailer industry but because of homebuilders' interest in its easy handling, it is now being made in three standard sizes which sell for about 10% less than conventional units. It is not affected by temperature changes and may be cleaned with ordinary soaps or detergents. Chip resistant, the tub is pigmented all the way through. Smooth and tough, the bantam-weight bath (it takes 19 of them to equal the weight of a 380 lb. steel and enamel tub) may portend a new era in bathroom fixtures-from recessed soap trays to shower stalls.

Manufacturer: Carl A. Strand Co., Birmingham, Mich.





Made in white and pastels, the plastic tub is dressed off with a matching flat panel and a chromed metal strip.





Only 2' wide, Whirlpool Corp.'s (Chicago) automatic washer (far left) has a full 8 lb. capacity. In many homes it could be placed conveniently in the bathroom. Price: \$240. Three space savers by Standard Building Products of Brooklyn are the built-in clothes hamper (\$32), folding scale (\$38 and \$47) and sliding-door cabinet (\$96 for 44" model).

Selling for \$6, the telescopic owel bar (below) sprouts arms for guist linen or drying lingerie. Gerity-Mistigan o Toledo, Ohio makes it.



Smooth ceramic tile contours. from sink top to wall, can be achieved with the radius cove by Pomona Tile of Los Angeles.



Although marketed for "do-it-yourself" home owners, precut Monowall parels (be for a 5' bath alcove, packaged with trim by Armstrong Cork of Lancaster, P good sense for the builder who wants to save labor on the job. A set retails

Where the tub doubles as a shower receptacle, sliding plastic panels can serve a tractive permanent curtain. Fiat Co., Long Island City, makes the tran parent p in dark towel) and L. V. Armstrong, New York, makes the translucent et (whit







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REVIEWS

TALIESIN DRAWINGS. Recent architecture of FRANK LLOYD WRIGHT selected from his drawings. Comments by Edgar Kaufmann Jr. (Problems of contemporary art no. 6) Wittenborn, Shultz, Inc., 38 East 57th St., New York 22, N. Y. 64 pp. 9" x 11". Illus. \$2.50

Not all great architects are marvelous draftsmen too, but most are. The ability to predict by pencil on paper the shape of an unbuilt structure, to imply not only its physical dimensions but by some magic stenography, its character—this seems to be an integral part of the great artist's visionary equipment. There are other architects whose sketching abilities are largely with slide rules, words and/or financial statements, and their respectable achievements are not to be dismissed. But the original and most important picture of the architect is the man at the drawing board.

Frank Lloyd Wright's unique drawings are an example of this. The visions are well delineated. When you first read the rich, intricate, honest drawings, and later on see the completed buildings you feel as if you have shared in the project, so intimate has been the preview.

This book collects a number of drawings from Taliesin (the introduction says Wright has assisted first hand in drawing many of them, in addition to having developed and taught his recognizable drafting style). Do not expect too much from the reproductions the intricacy of Taliesin drawings is blunted even by good mechanical reproduction, and these inexpensive reproductions are not good at all. But in it is an exciting volume nonetheless; the drawings have the truth in them.

PLASTERING SKILL AND PRACTICE. By Felicien Van Den Branden and Mark Knowles. American Technical Society, 848 58th St., Chicago 37, III. 298 pp. 6" x 81/2". Illus. and indexed. \$4.90

Through 4,000-odd years, the plasterer has maintained his position in building trades as an indispensable craftsman. Today, while divers "dry wall" materials and methods on the market are aimed at minimizing his work in construction, other products and techniques (acoustical plaster, lightweight aggregates, textured finishes) keep cropping up to elevate him, at a respectful \$30 day rate, to artisan. This comprehensive manual gives a good indication of his merit and skill. Written in a friendly, conversational manner, the text has much to offer the trained mechanic in its coverage of new materials as well as providing basic instruction for the novice. General contractors and designers also will find it helpful background reading. Excellent photographs supplement the plastering story in this contemporized guide to an age-old trade. The authors, Van Den Branden and Knowles, are plastering instructors at the Building Trades Apprentice School in Detroit.





y Sell Better When They Look Better

ospect is looking at a house, the ne sees is the outside. Naturally! the outside is so important e first impression that leads to and, to a sale!

chitects, contractors and buildhis, many of them are coming nore to color-toned Rez, as the ish for siding, panels, doors, lises.

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A row of tiles is cut to conform to the wall, and the rest just placed snugly together.



sible. Slight compression holds t ly in place and the finished f bend or buckle. Terra Tile is no at 75ϕ per sq. ft. it is worth vinyl since it needs little main will serve a lifetime. It is avai attractive color blends.

Manufacturer: Robbins Floor P Tuscumbia (Muscle Shoals), A contin

156



as illust ated in these two pictures, an shows how easy it is for tall and nail in place a comtt work an to dow in about three minutes.



"Steel windows are my choice every time—for two_reasons."

-says Charles S. Bannett, PRESIDENT, PLEASANT PARK HOMES, INC., JEANETTE, PA.



CHARLES S. BANNETT, PRESIDENT, stands beside a finished window in one of his attractive Pleasant Park Homes.

e got two good reasons for installing steel windows in these houses," explains Mr. Bannett. "First, ie my own work easier... and they please home huvers and the

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teel carement windows I get a better window . . . at lower cost is time spent on installation than conventional window construc-se the window comes as a com-without any extra sills, trim or without any extra sins, trin or sories—it's easy for my workmen neat fin ished job in about three id there's no special opening con-ecessary either. Steel casements

plest rough opening. utside trim makes a fine stop to

graceful lines that look good from the inside or the outside of the house . . . are weather-tight . . . make ventilation easy to regulate

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"Prospective customers tell me that they

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This progressive young builder is typical of many who-during the last two decadeshave come to realize the advantages of steel windows for homes and buildings of all types and sizes. *

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WAFER-THIN HEATING PANEL sti with glue; has little heat lag For ideal response to heating diant panel should be as thin a US Rubber's Uskon type T



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NEW PRODUCTS *contin.*

stantly, and when necessa fast. While its surface ten peratur to 110° F. (baby bath water), the it emits are comfortable to room The $type \ T$ consists of a sleet of " rubber"-rubber threads urated



bon black-sandwiched tween Weig plastic and aluminum fo ured to per sq. ft., the panel is see wall) with a few brush s okes c Connections from the house wirin in through a metal channel whi



as ceiling molding. Beides

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space otherwise devoted to rad and furnace, an Uskon ystem i inexpensive. One 4' x 6 panel stalled, with thermostat, for about tional sections for \$35 e.c.h. Pan and 3' x 4' are also available. ('. of units required depends on t house insulation, but generally it essary to cover an entire ceiling.) the millennium in operational cos tric heating is not yet upon u areas where there is a 1¹ 2¢ kw. Uskon compete with gas or oil he panels are adaptable almost any oil he ever, for supplementary quick bathrooms, nurseries or expansio Manufacturer: US Ruble Co., feller Plaza, New York 20 N. Y

COLD PANTRY. General E ectric c phantasmagoria—for shoveroom o Some builders who had ener the cavernous Merchandi Mart ontinu

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Air diffusion pattern shows how the Lima $2'' \times 14''$ Floor Diffuser stops cold at outer wall with strong, fan-shaped curtain of warm air ... pulls air from within room toward outer wall ... sets up proper air circulation without drafts.







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NEW PRODUCIS continued

convention last month got a good look at what tomorrow's refrigerator might be like, and an inkling of the way they would have to build around it. Accessible from front and back, GE's experimental XR-10 could serve as a useful buffer between cooking and dining areas in an open plan. The horizontal unit has a capacity of 10 cu. ft. but takes up half the space of a conventional model because of unique "thin wall" insulation. Finger grips are used to open its six doors; magnets hold them shut.

Developer: General Electric Co., Major Appliance Div., Louisville 2, Ky.

GAS RANGE harbors dishwasher-on-wheels

Scheduled for sale this spring is Cribben and Sexton's devolopment of its own Wheelabout Universal gas range (see H&H, Jan. '52). The mobile cart, designed to nest inside the range, now contains an automatic dishwasher that requires no special wiring or plumbing. Plugged into any wall outlet. the portable dishwashing unit utilizes hosedin tap water, regulating its temperature and pressure for efficient washing action. Retail price for the appliance-within-an-appliance will be about \$550.

Manufacturer: Cribben and Sexton Co., 69 W. Washington St., Chicago 2, Ill.



continued on p. 172



READY BUILT available for tion. Solves the "problem" a modern, desirable, work vides dining area yet ma look larger.



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ecognizing the need for a specially designed solid wall steel tubing for nd small ndustrial plant installations developed Radiantweld. Among the requisites was a perfectly processed tubing in lengths sufficiently long . in $\frac{1}{2}$ d a., 160 ft. in $\frac{5}{6}$ dia.) to insure economical handling, elimination ple joining, reduction of soldering, the hazards of leaking joints.

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HARVEY'S LAMPS: soft light from simple

Purist designers who bemoan pedestaled light bulbs may find solace in Jason Harvey's new group of lights for light's sake. The seven subtle fixtures—two for wall placement and five for table level—have neat, angu!ar shades of translucent plastic covered with parchment. Slim steel stems frame the light source. Price for the wall model pictured (top) is \$37.50; the table lamp (left) is \$37.50 and the lamp (right) \$64.

Manufacturer: Jason Harvey, 436 E. 85th St., New York 28, N. Y.

SARFATTI'S LAMPS: functional light from fey forms

These three lights by Sarfatti are in the Italian designer's usual festive vein. The floor lamp has a simple ring that adjusts the height of the pert swivel shade. Priced at \$63 retail, the fixture comes apart at the joint for use as a hanging wall lamp. The metal mushroom sprouts, each enameled a different color, are sprightly table lamps. Designed to glow rather than glimmer, they take low-watt bulbs. The little threesome is \$31.50; the thicker growth, \$58.75.

Importer: Knoll Associates, 575 Madison Ave., New York 22, N. Y.



Technical Publications 176

METAL WEATHERSTRIP WINDOVS show infiltration r

... than non-wea herstri windows by actual test. (Uniof Minnesota Institute of Techr Testing Laboratory.) Netal We strip effectiveness is a tually g than 6 for average c poorly windows.

TIMES

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| City | | | | |

TECHNICAL PUBLICATIONS

SLIDING DOORS AND WINDOWS. Steelbilt Doorwalls and Windows. Steelbilt, Inc., 4801 E. Washington Blvd., Los Angeles 22, Calif. 6 pp. 81/2" x 11"

To enable designers to evaluate the adaptability of Steelbilt's horizontal sliding glass doors and windows to specific design problems, this attractive booklet presents isometric drawings of the products' engineering features and construction details. (Full-scale details are available in a separate portfolio of looseleaf tracing sheets.) It also contains installation photos and general information on models and types.



PARTITIONS. The Spacesaver. New Castle Products, New Castle, Ind. 8 pp. 81/2" x 11"

Applications, both usual and unusual, for *Modernfold* plastic-fabric covered folding doors and dividing walls are discussed and pictured in this new quarterly publication.

HARDWARE. Care, Adjustment and Maintenance of Your Russian Builders' Hardware. Russell & Erwin Div., The American Hardware Corp., New Britain, Conn. 48 pp. 5" x 8"

Answering some questions that builders have asked concerning minor adjustments of hardware, the booklet gives pointers on how to regulate and care for door closers and overhead door holders, tighten knobs, and lubricate butt hinges. Clear line drawings help explain the servicing measures.

PLASTIC PIPING. Triangle Plastic Pipe, Plastic Products Div., Triangle Conduit & Cable Co.. Inc., New Brunswick, N. J. 16 pp. 8½" x 11½"

The brochure contains technical data on four types of plastic pipes: flexible, semirigid, rigid high impact and rigid polyvinyl chloride. Chemical and physical characteristics of each are summarized in tabular form.

TILE ADHESIVE. Ceramic Tile Adhesive No. 10. Minnesota Mining and Mfg. Co., Adhesives and Coatings Div., 411 Piquette Ave., Detroit 2, Mich. 4 pp. 81/2" x 11"

How to install ceramic tile quickly and inexpensively with 3M adhesive No. 10 is the subject of this concise instruction brochure. Short form specifications cover surface and tile preparation, wall and floor tile installations, cleanup methods and correct grouting procedure. *continued on p. 192*

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Sold 114. Messrs. Rosenberg and Beneson erected 114 houses in Bethel, Conn. and sold the entire development be-fore it was completed.



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Sold 1,000. Mr. J. T. Broy hill's firm sold 1,000 houses in the \$10,000 to \$13,905 price class in the Wash., D. C. area within the last few years.

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Air conditioning field test

of practical information for architects an

Last summer the National Warm Air Heat Conditioning Assn. conducted the first extens various kinds of cooling systems in actual though these test results have not been fully some revealing facts are already evident.

Results indicate that an effective vapor be sential in crawl-space houses, conventiona must be carefully designed and installed j and new ways of air distribution may offer cost savings in home air conditioning.

These tests began on a hot Monday morning las a mobile laboratory truck backed up to the from air-conditioned house in Ft. Worth and two men lbs. of elaborate electrical equipment. Af er rigg paratus throughout the house with more wire than the men stayed until Friday to get 24-ur.-a-da changing temperature and humidity.

Supervised by veteran Engineer C. W. Nessell the association's Field Investigating Commutee), t was repeated all summer long in a variety of selec Dallas, Houston and Tulsa. Test conditions we scorching summer-long heat wave was one of th every air-conditioning system tested was opera capacity.



Mobile laboratory crew found air-conditioning engine an unusual moisture condition in this Ft. Work home.

Humidity problems

In Ft. Worth, critical moisture condition were a two crawl-space houses. In the first, a sprawling \$ house, inside temperature was down to 70° but r ity was a sticky 80%—more humid than outside smaller second house, temperature was under 80° humidity was 82%. ("We can't live here, it's to the homeowner.) In both cases air conditioning stalled by reliable firms and the firms' engineer

After an investigation, mud and water were both houses (partly from lawn sprinklens. Des moisture barriers under the finished floors of be field investigators suspected that ground moistur into the houses. So they tried lapping heavy 55 over the ground in each crawl space. (They die roofing to the underside of the floor joists beca have prevented natural ventilation under the floor moisture is unavoidable.)

were (vling \$ but r outside der 8(it's to itioning ngineer were b. Des cs of bo moistur vy 55 hey dio ts beca eks later both houses had dried out and their relative had d opped under 50%. And where both had had ly we wood conditions before, the structures were dry. Moral for builders: low permeability roll roof-ommended by HHFA* is a much more effective vapor an lighter papers, and a barrier on the ground is the s nswer for crawl-space houses.

c is v**in**al

pisture the tests indicate that other major troubles n badly designed and undersized ducts. For instance, gned **duly** for heating were found too small to deliver quantities of air needed to cool the same houses. (In



igator

however, it is believed that liberally designed heatare big enough to handle summer cooling also.) house vessell found poorly insulated metal cooling ing through a 130° attic. Beside the loss of cooling

at the lack of proper insulation caused condensation ntinually from the ducts. ise tested has a well designed, high-velocity, $31/_2$ "

n that worked satisfactorily for cooling. Together with speed. these small duct systems use special blenderers somewhat similar to high-velocity air conditione builungs. (See p. 124, July, '52 H&H.)

dings

nother house indicate that air , supply from floor as effective as from high wall outlets. In this case s supplied through the same floor registers used for heating (Many engineers say that overhead ducteded **F**r good cooling, while duplicate under-floor also needed for efficient heating in basementless Once proved, this method—perimeter ducts onlyne ext**re** cost of overhead ducts for year-round airg systems.

in duces may also result because of findings where s by the crawl-space method used in heating. Here s discharged from the air conditioner directly into pace and allowed to rise, under pressure, into the through floor registers located at the outside walls. no ductivork is needed. But before using this system e cautioned to wait for specific recommendations sociation.

te report of Nessell's investigation will be published ata has been evaluated by an impartial engineer. the association is lining up 20 other houses in the udy next year.

ber issue of *Housing Research* HHFA reports that light 15 contact with damp soil is destroyed by fungi in a few years.



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