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Editorial
A Future for Preservation?

Twenty-five years after the signing of the National Historic Preservation Act, the preservation community's next quarter-century will be very different from and more difficult than the last.

Growing up in Cleveland, with an interest in architecture, I was drawn to the ornate, 19th-Century Arcade at the far end of Euclid Avenue, the city's major commercial street. I remember taking the bus down Euclid, with its busy intersections and miles of high-quality old buildings, to arrive at the Arcade's large dusty canyon of space, where I would spend hours browsing among the used books in the ground-floor shop, gazing at the renderings and models displayed in the architects' offices that ringed the upper balconies, and eavesdropping on the stragglers who would sit at the dingy lunch counter under the stairs, nursing their coffee as I downed a hot-dog and a Coke.

A lot has happened to both the Arcade and Euclid Avenue in the intervening years. The Arcade has been restored - its skylights repaired, its brass rails polished, its stone cleaned. And it has gone upscale; gourmet shops have replaced the lunch counter, and bestsellers have replaced the used books. At the same time, Euclid Avenue has been nearly wiped out. The buildings along the several-mile stretch between the edge of the downtown and the city's cultural institutions have been widely replaced with grassy fields and mounds of rubble - grim monuments to the hopelessness that now lives there. This is an old story and hardly unique to Cleveland. But rarely do we talk about the relation between those two phenomena: that downtown revitalization and inner city demolition are often the result of some of the same social and economic forces.

While no one would quibble about the value of restoring the Arcade, I wonder about what has been lost in the process: the oddball shops and the old men who seemed part of its patina. One reason for preserving a landmark such as the Arcade is to retain a sense of place amidst the placelessness of modern consumer culture, with its chain stores and commercial strips. But a certain uniformity can also develop in projects such as the Arcade, denying some of the reason for restoring them in the first place. Independent shops, for example, often give way to national franchises, which can pay the higher rents, and the local, poorer population gives way to tourists and suburban commuters out for a (not-too-disturbing) urban experience amidst banners and ferns.

Similar forces underlie the ruin of inner-city commercial streets such as Euclid Avenue. The demolition of buildings on those streets certainly has many causes, not least of which is the poverty that acts as a kind of acid in cities, dissolving the urban fabric. But, as in the Arcade, many of the independent businesses that once lined Euclid Avenue are now gone, replaced, as a destination for inner-city shoppers, by a nearby suburban mall with its many franchise stores. And, as in the Arcade, the older and poorer people who once shopped along now desolate stretches of Euclid are no longer visible to the passing commuters who still use the avenue to get downtown.

This connection between urban revival and urban decay presents both a dilemma and an opportunity for architects and preservationists. The dilemma is that some of the same clients - banks, corporations, government agencies - who have supported downtown revitalization have also allowed inner cities to rot. The opportunity lies in helping those same clients see the connection between the two phenomena and the need to protect their investment in the one by now investing in the other.

Last October, the National Trust held a conference in San Francisco to assess the last 25 years, since the signing of the National Historic Preservation Act, and to discuss where preservation should be headed. These are difficult times for the preservation community. Funding for preservation, particularly at the state and local levels, is being cut, in some cases quite drastically. And landmark laws are increasingly coming under attack in legislatures and the courts, the most recent blow occurring in Pennsylvania (see P/A, November 1991, p. 28). At the conference, there was encouraging talk about the need for preservationists to become more multicultural and more responsive to diverse ethnic groups (see Perspectives, p. 156), although there was not much debate about how those goals might be achieved. Advocating inner-city revitalization is clearly one way. Such an effort would not only broaden the base of support for preservation and solidify gains made in the revival of many downtowns, but could help empower some of the most needy and vulnerable groups in our society.

The preservation community has traditionally focused on projects such as the Arcade. But if preservation is to have a future, it must also begin to deal with the more difficult and perhaps more important problems of Euclid Avenues.

Thomas Fisher
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**Views**

**Star Gazing**

Your editorial entitled "Star Gazing" (February, p. 7) was very interesting. As a student of architecture, I am well aware of the effects that "star gazing" can have on students and the influence it has on their projects. There is a problem and something must be done about it.

I applaud your attempt to set the "goal of seeking out people, places, and positions that might otherwise be eclipsed by the stars." There is very good architecture being created by relatively unknown names. I look forward to seeing more of these projects in the future.

There is one further note I would like to add. "Star Gazing" appears on page seven. In the section entitled Views, two pages following your editorial, there is a letter from Robert A.M. Stern, congratulating P/A on 20 years of success. Although I am in agreement with Mr. Stern, I feel that the only reason this letter was printed was Mr. Stern's "star" status and his endorsement of Progressive Architecture magazine.

Mark R. Page, AIAS co-president
Roger Williams College
Bristol, Rhode Island

[We publish a large proportion of all the reader letters we receive, only a few of them from "stars." — Editor]

**Praise for Perspectives**

This is a quick note to let you know that I am very happy with the direction you have taken lately. I am speaking mainly about your Perspectives feature in which there is always something provocative to read and think about. Silvetti's and Baldwin's comments, Kipnis's article a while back, and Christopher Alexander's article come to mind. I would appreciate more of this type of critique worked into your presentation of new projects. Along with the glossy photos it would be nice to have intelligent, critical commentary above and beyond the mandatory walk-through.

Keep up the good work and please do not lose sight of or underestimate the intelligence of your readers who are interested in more than a stylish flash and quick trip through your magazine.

George Beckwith, R.A.
New York

**Democracy at Colton Palms**

User participation in the design process is currently a not-so-popular practice. I appreciate your magazine mentioning the process in the article "Vaguely Familiar" (February, p. 84). Valerio Associates' Colton Palms living community for older residents is an award-winning project not only in last year's P/A Awards, but also in its commendable "commitment to the democratic process" by involving the community and clients in the design.

The notion of the all-knowing architect deciding what is best for everyone should be abandoned for more realistic human views. It seems logical that building design that includes the input of residents and clients can be better equipped to serve the people physically. In addition, people feel psychological comfort because their ideas had an impact on the creation of their new environment.

Colton Palms proves that projects designed with the aid of the future occupants do not result in weaker architecture, only happier residents. The use of "vaguely familiar elements (and a) ...wide
array of types” in this complex contribute to the satisfaction felt by the people. Individuality is expressed in the slight differences in the organization of the units, and the residents can personalize their homes since they are designed as “a blank canvas.”

I hope to see more projects utilizing the valuable tool of “cooperative effort between the architects and the clients” to create architecture that is really for the people.

Christie Wheate
Roger Williams College
Bristol, Rhode Island

More on the Getty
I found the juxtaposition of your Editorial column, your Architects and Power essay, and the discussion on Meier’s Getty Center (P/A, February 1992) almost comical, if it weren’t so sad.

Here we have one of the “stars” of the profession, comfortably entrenched in the “old-boy network” getting the “plum commission of the last half of the 20th Century,” and what does he produce? A ho-hum, hollow hodge-podge. It looks as though Meier scooped up a handful of 1980s business parks, gave them a good shaking, and rolled them across a craps table. The results would be as inspiring.

The importance of this commission negated any and all of the excuses for why and how the project is ending up as it is. Or are the “stars” of the profession destined to “carry the seeds of declining quality”?  
Brian Wakil
Developer/builder
St. Catharines, Ontario, Canada

[We would not attribute “declining quality” to Meier, some of whose current work is exceptionally fine. Also, we doubt that any of today’s architects – even those with “plum commissions” are “comfortably entrenched.” – Editor]

Goldman Sachs Credits
In the article on Kohn Pedersen Fox’s London headquarters for Goldman Sachs (P/A, Mar. 1992, p. 100), the following should have been listed as members of the project team: Robin Andrade, Joshua Chaiken, Roger Cooner, Susan Davis-McCarter, Angeline Ho, Mark Nosky, Megan Walker, Carol Buhrmann, Karen Cook, John Crelmin, Miriana Doneva, Jane Murphy, Stephanie Spoto. Also, the name of the artist Christopher Cosma, who designed the cast glass panels in the building’s reception area, was misspelled.

P/A Plans Credits
In the process of preparing the P/A Plans supplement on schools (March 1992), one series of credits was omitted from the article on Stuyvesant High School in New York (drawing at right). In addition to the involvement of Cooper, Robertson & Partners, the associated architects were Gruzen Samton Steinglass, also of New York. Members of that firm who participated, and their roles, are as follows: Ralph Steinglass, partner; Tim Schmiederer, associate partner/project manager; Robert Genchek, associate partner/project manager; Bogusha Engel, job captain; Geoff Doban, associate, Nancy Garcia, Avo Guyumdijan, Paul Laux, Jeff Randolph, Richard Rosinski, and William Singer, design team.

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**News Report**

"Poetic Rationalism" for Chicago Museum

The design for the new Museum of Contemporary Art (MCA) in Chicago by German architect Josef Paul Kleihues was revealed in late March. In three years, when the new building is completed, the MCA will move from its present quarters in a renovated bakery to the new building, splendidly sited between Lake Michigan and North Michigan Avenue with public parks on both sides.

This will be Kleihues's first building in this country, and it promises to be at once Classical and contemporary. A 20-foot setback from the museum's property line and a park across from the entry will lend the new building a forecourt suitable to a building devoted to culture. The grand entry stair and six-foot-high stone-clad podium emphasize the Classical vocabulary being used.

But the building's cast aluminum cladding, glazing, and functional detailing announce the architect's intention to make this a building of its own time. Together, the Indiana limestone base and aluminum skin should create a dramatic contrast. Bolts fixing the square metal panels to the frame declare the cladding non-structural and add a decorative punctuation to the building.

Kleihues describes his work as poetic rationalism. It is indeed rational. The site has been divided into two perfect squares, each measuring 198 feet per side. The museum building will occupy one, and a sculpture garden, elevated to the same height as the podium — with parking beneath — will take the other. The museum square is divided and subdivided, with everything from the bays to the cladding fitting into a ubiquitous grid.

If the design has a failing, it is that rationality could look like rigidity when the building is completed. The relentless reiteration of the square — not a soaring shape — could leave the building feeling grimly earthbound, as though it were gripping the ground with its toes. Weightiness will surely be felt on the side streets, where the stone base extends nearly 400 feet beneath the museum building and the sculpture garden.

The relief the building needs may be afforded in the expansive glass wall at the entry; it will certainly help to open and lighten the building. In some areas, it will be possible to see through the building to Lake Michigan.

There is much in this building that older museums will envy. Two 9000-square-foot galleries on the podium level are designed exclusively for traveling exhibits. To accommodate everything from Anselm Kieffer canvases to photography shows, Kleihues has designed a ceiling that can be raised to 22 feet or lowered to 16 feet by means of a cable and pulley system that is simple and elegant. Natural light will be admitted in the upper galleries through automatically adjusting louvers to protect the artwork from direct sunlight.

Cheryl Kent

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*In Perspectives, architects discuss the politics of preservation in minority communities. Page 156.*

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*High design meets low-tech energy-efficiency in Projects, page 159. (Above: Green Building by Future Systems.)*
The Pencil Points column appears on page 309.

**Pencil Points**

Portuguese architect Alvaro Siza has won the 1992 Pritzker Architectural Prize, and Tadao Ando of Osaka has been awarded the new Carlsberg Prize. Details in next month's P/A News Report.

Structural engineer Peter Rice of Ove Arup Partnership, London, has been awarded the 1992 Royal Institute of British Architect’s Gold Medal. The jury cited Rice’s “passionate belief that technology is a tool to be used with imagination for the benefit of mankind.” The Sydney Opera House, the Pompidou Centre, and Lloyd’s Bank are among projects on which Rice has collaborated.

Rafael Moneo has been commissioned to design a new building for the Museum of Fine Arts, Houston; it will house temporary exhibitions. In 1990, Venturi Scott Brown Associates, completed a master plan to guide museum expansions; Carlos Jimenez of Houston is designing a classroom building for the adjacent Glassell School of Art.

Three AIA awards were recently announced: the Edward C. Kemper Award to the late Betty Lou Custor, former administrator of the AIA St. Louis chapter; the Whitney M. Young, Jr., Citation to architect Curtis L. Moody of Moody/Nolan, Columbus, Ohio, for his work as a socially active practitioner; and the Topaz Medallion for Excellence in Architectural Education (bestowed with the ACSA) to the late Spiro Kostof (P/A, Jan. 1992, p. 24).

In other AIA news, the institute has announced its support of the Anti-Recession Infrastructure Jobs Act of 1992. If passed by Congress, the initiative would provide $10 billion in accelerated funding for public works projects ready for construction within 90 days of enactment.

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**Temporary Home for American Center in Paris**

An interim home for the American Center in Paris – to house the nonprofit multidisciplinary center while it awaits construction of its new building by Frank O. Gehry & Associates (P/A, Jan. 1992, p. 96) – has been completed. The temporary structure is on a triangular park site across the street from the center’s future home in the Bercy section of Paris. Gehry’s building will be completed in 1993.

The temporary site, known as Place Léopold I, is “on loan” from the City of Paris; when no longer needed, the building must be dismantled and the land restored to its original condition. Thirty-three-year-old architect Nasrine Seraji won a limited competition last April to design the temporary structure, with a scheme that both respects the city’s site stipulation and acts as a prelude to the dynamic forms of Gehry’s building.

The two-story, 7600-square-foot temporary structure is a clever configuration of prefabricated modules, set into the ground with steel posts. The wood-clad structure has an interior court designed around three rows of existing linden trees; an undulating, light-permeable roof of Makrolon, “a new glass-like material,” feeds sunlight into the court. The building houses a public welcoming area, an artist’s atelier/studio, staff offices, classrooms, conference rooms, and a small performance/exhibition space.

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**Arts Center for Newark Unveiled**

After half a decade of planning, the first-phase design for the New Jersey Performing Arts Center by Barton Myers Associates was announced in March. A study of state facilities initiated by former Governor Thomas Kean in 1987 targeted Newark, which has some 4.5 million people within a 25-mile radius, as a permanent home for a variety of performing arts groups.

An original concept of four major buildings was ultimately scaled down in a 1991 master plan developed by Skidmore, Owings & Merrill and James Stewart Polshek & Partners. Their plan envisions a Cultural District including the 12-acre site for the NJPAC and a mix of commercial and residential development extending to the Passaic River waterfront two blocks away. Myers’s proposal dresses up the urban design goals of the master plan to create, in the words of SOM’s Marilyn Jordan Taylor, “a lively giant outdoor living room where people will feel at home.” The first phase, which involves the realignment of existing streets, will forge a spatial connection with Military Park, upgrading its existing 1100-car underground parking garage. Theater Square, the new forecourt to the Center, is a step in extending the park to the waterfront. As Goldman stated, “we want to keep [this area] from becoming Stamford, Connecticut... superblocks lined by parking garages, where there is no human scale.”

Myers’s design features a great lobby/rotunda. This brightly lighted, transparent element, rising 85 feet from street level, elaborates goals of the SOM/Polshek master plan: a visual feature to function as gateway to the proposed district, a “hinge” to align the complex site geometry, and an axial termination to Park Place, one of the edges of the triangular Military Park. Myers describes the scheme as a “small village of separate structures in keeping with the scale of the 18th- and 19th-Century fabric of Newark.” The festive character of the buildings’ ornamental program further its “user-friendly” image. The building program includes a 2700-seat multipurpose theater, a 500-seat studio theater, two restaurants, banquet facilities, and a gift shop.

Leaders of the NJPAC and the city want the new center to attract affluent suburbanites, along
with city residents. To the project’s creators, a cultural center is not a frivolous indulgence, but a strategic move toward social integration and an economic “jump start.” Some 40 percent of the total site is targeted for private development, which would both support and benefit from the center.

Yet the center is not without its critics. Preservationalists wanted a location better integrated with existing residential – rather than commercial – areas. Others question the appropriateness of the very concept when community leaders have been petitioning for a special hospital to treat Newark’s growing AIDS population, now 19 percent of all state cases. Peter C. Papademetriou

WestWeek ’92: Holding Patterns

“Core confidence,” the current corporate buzzword for sticking to the tried and well-trod, was the reigning mode at WestWeek, the annual design fair held March 18–20 at the Pacific Design Center in Los Angeles. With few exceptions, risk taking, even of the educated kind, had evidently been banished from manufacturers’ boardrooms and production lines.

This at a time when the contract furniture industry is faced with challenges of global magnitude: the needs for environmentally sound fabrication methods and for design remedies to Repetitive Strain Injury Syndrome, to name two. At WestWeek, harbingers of such bold reform were ominously scarce.

The relative dearth of innovative launches made Frank Gehry's new (and very deserving) bentwood collection for Knoll (P/A, March 1992, p. 116) seem even more dominant than its all-out publicity campaign could have envisioned.

It was a year of refreshingly economical but effective showroom installations. Among the most memorable was Brayton’s, designed by architect Lauren Rottet to display “Evaneau,” her new seating line. Rottet took advantage of a wonderful resource in the PDC’s backyard, renting a slew of old canvas backdrops other prominent figures had been invited to select an object that epitomized the height of American design. They picked ranged from the Japanese ball drain stopper (nominated by the Japanese Trade Commission) to the Stealth bomber (Philip Johnson).

The exhibit, along with one or two rousing panel discussions (and especially a penetrating soliloquy by architect Michael Sorkin on latter-day urbanism) worked the magic of reminding this doom-and-gloom-weary reporter what the excitement was all about. Ziva Freiman

A Symposium Asks: Can We Learn from the 1960s?

Alternately worshipped and ridiculed, the 1960s have been immortalized in our collective conscience. We all have our own impressions of the decade, whether or not we lived through its tumultuous days. “ReThinking Designs of the 60s,” a one-day symposium in New York in March, sponsored by Architects, Designers and Planners for Social Responsibility (ADPSR)/New York and Perspecta: The Yale Architecture Journal, asked its panel of architects, academics, artists, and planners a deceptively simple question: what, if anything, can we learn from the events of the 1960s?

A look back is timely, as we now face many of the same dilemmas as 30 years ago. The public is once again discontent with existing conditions, and the demand for change is growing louder. Panelists took advantage of this 1990s Zeitgeist and posited their ideas in the context of current social, environmental, and political concerns.

Ronald Schifman of the Pratt Institute Center for Community and Environmental Development, recalled the seriousness with which the domestic agenda was perceived in the 60s, saying that “the 60s were naïve times perhaps, but [the decade’s] ideologies, dreams, and visions” deserve a second look. Architect Robert Goodman suggested that as (continued on next page)
1960s Symposium (continued from previous page)
the architects of the 1960s were inspired by the politics of the New Left movement, today's practitioners might look to the end of the Cold War for inspiration, considering such issues as new uses for obsolete military bases. Michael Webb, a former Archigram member, remembered the decade for its "riotous invention [and] magnificent investigation" and suggested that practitioners today could benefit from similar endeavors.

Though the topics of discussion varied, symposium participants inevitably returned to the same message: architects and designers must take advantage of their expertise as shapers of the environment and must become socially engaged. The true potential of the day's events lies with the audience: they must take the activists' enthusiasm of the 1960s back into their offices and classrooms, where their own ideas and energy can be tapped.

First Kennon Symposium Misses its Mark
The theme of the first biennial Paul Kennon Symposium at Rice University in Houston was supposed to be "The City Imagined"; but with a small audience and a low energy level, the event never coalesced around this topic, providing instead dispiriting evidence of the fragmentation of architectural discourse and the limits of the profession's star system.

Held March 14 in the concert hall of Rice University's recently opened Alice Pratt Brown Hall, (P/A, Jan. 1992, p. 24) the symposium honored the memory of Paul Kennon, FAIA. Dean of the Rice School of Architecture at the time of his death in 1990, Kennon had also been president of the university's recently opened Alice Pratt Brown Hall, (P/A, Jan. 1992, p. 24)

The passion for invention and reform in the 1960s is surely the decade's most valuable legacy.

Abby Bussel
The symposium was conceived and coordinated by Clay Miller and was co-hosted by the Parsons School of Design.

Inc. a decade ago when it was the largest architecture firm in the world, designing Late-Modern buildings for foreign clients.

Back then, the avant-garde of American architecture developed around a critique of the stylistic means and the social forces that such buildings represented. Leading the way in that critique was New York's Institute for Architecture and Urban Studies, for which Kennon helped raise funds in the early 1980s. Thus it was that many of the participants in the Kennon symposium - architects Diana Agrest, Peter Eisenman, Mario Gandelsonas, and Jennifer Bloomer, along with architectural historian Mary McLeod, who acted as moderator - had either taught or studied at the institute. Other participants were architect Rem Koolhaas, geographer Edward Soja, and culture critic Marshall Berman. Rice faculty member Richard Ingersoll (editor of Design Book Review) and Alan Balfour, chairman of London's Architectural Association, responded to the presentations.

Mary McLeod opened the symposium promisingly, urging panelists to imagine how the public realm could be reconstituted to include excluded groups and to imagine an architecture "with emancipatory potential."

Unfortunately, none of the participants did anything of the sort. Gandelsonas and Agrest both presented slides of projects in Chicago and Des Moines in which various site conditions were analyzed as a basis for arriving at painterly urban compositions. The drawings presented, Gandelsonas said, show "the urban text as an object of desire," but in the end, they were self-portraits. Bloomer, speaking between Gandelsonas and Agrest, gave a talk in the form of an open letter to the late English novelist and cultural critic, Angela Carter, talking about encounters with poor women in various cities and with a foolish group of philosophers in Iowa. Bloomer showed slides of recent work, including a sculptural construction that inverted materials, ideas, and the social milieu of...
The new Harold Washington Library in Downtown Chicago was designed to preserve generations of priceless literature. The library’s roof was designed to preserve the architectural creativity in a cost-efficient way.

Preservation was a priority. Books from many branch locations around the city needed to be consolidated into one central location. Leaky roofs in the branches had already caused irreplaceable damage to some classic works.

Design guidelines called for an "old-fashioned" copper standing seam panel system, with barrel vaults and skylights. Such a look was chosen by the Chicago architectural firm of Hammond, Beeby & Babka because they believed a classic, antique look would work well with surrounding architecture.

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selected canonical works of Chicago architecture. Eisenman, pronouncing himself willfully unprepared, recalled his friendship for Kennon, and that a job Kennon got for him helped dissolve his former partnership with Jaquelin Robertson. Then he turned to presenting a recent project for office buildings and housing in Stuttgart, to be clad in the quaky, indeterminate envelopes that he currently favors (and which he kept describing as "the new neutral," sounding perilously like a candidate for *Vogue* editor).

As incipient controversy turned to coziness, Eisenman added a couple of anecdotes: for the Frankfurt project, he had teamed with Albert Speer, Jr.; and in Berlin he had a client who wanted him to forget height limits and zoning regulations along with the city's history and "build a monument to the 21st Century." In a room half full of architects from firms that had once dominated the market for exported American architecture, Eisenman's story excited a gasp of envy and chagrin: the king of the avant-garde was swapping comradely tales about big bucks clients.

The afternoon presenters did little to lighten the mood, which became more wake-like with each passing moment. Rem Koolhaas presented unremarkable projects for La Défense in Paris and for an entertainment center to be built on landfill at the edge of a Japanese city, denying they were urban interventions by the end of his talk. Edward Soja, promising a methodology for creating space that escaped the polarities of economic and political power, instead described the physical geography of Los Angeles as militarized. He was followed by Marshall Berman, who, with a big beard, a mop of curly hair and an orange T-shirt, stood out from his gray-suited and Gandelosnas danced in the aisle), then settled into his talk, which turned out to be a book review in which he criticized various writers, including Soja, for unreflective leftistism.

During the ensuing discussion, Alan Balfour tried unsuccessfully to stir up some interest in talking about Houston and other Sunbelt cities, and McLeod argued with Gandelosnas about the relative egalitarianism of shopping malls and city streets. The event fizzled out after a Houston architect asked if the panelists could offer any advice about designing malls, a question that met with shrugs and puzzled looks. The day ended without any meshing of the varied terms or methods used by the presenters, and with a general sense that any attempt to do so would be futile. One only hopes that the next Kennon Symposium, which is supposed to take place in 1994, will better reflect the hard work of its organizers and the potential of its setting. Joel Warren Barna

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Circle No. 306
Historic Philadelphia Stadium is Demolished

Demolition began last month on the venerable, but crumbling, John F. Kennedy Stadium in South Philadelphia, which is being razed to make room for a new basketball and hockey arena.

Originally called Municipal Stadium, JFK was built for the U.S. Sesquicentennial Exposition of 1926. It was designed in a "Modern" Classical style by architect Grant Miles Simon, a University of Pennsylvania graduate and Paris Prize winner. With its yellow-brick and limestone bearing walls and its familiar horseshoe plan, JFK was characteristic of the grand, single-tiered collegiate football stadiums of the 1920s. Through the years, JFK has been the site of many historic events, including the legendary 1926 Dempsey-Tunney heavyweight championship fight, the 1985 Live Aid famine relief concert, and, for more than 50 years, the Army-Navy football game.

Philadelphia city officials, shackled by severe budgetary problems, and local preservation groups, staggered by recent court decisions limiting the legal scope of historic designation status in the Commonwealth, raised surprisingly little objection to the demise of the stadium. The city bargained the development rights of the historic site to Spectacor Corporation, a private sports developer, in a deal designed to keep the 76ers and the Flyers from leaving Pennsylvania for a new facility proposed by Spectacor across the Delaware River in Camden, New Jersey. For their part, preservation activists have been preoccupied by battles to save higher-profile historic structures threatened in Center City.

The new arena, called Spectrum II, has been designed by Kansas City architects Ellerbe Becket and is slated for completion in 1995. It will be linked to a new 1000-car parking garage and to the existing Spectrum (where these teams now play) by an upper-level pedestrian concourse. JFK's VIP Entrance portal, the widest and most ornately detailed of the stadium's 39 original entrance portals, will be saved and incorporated into the new design in a half-hearted gesture to the historic site. Donald Prowler

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ACROVYN INTERIORS
Circle No. 392
Calendar

Exhibitions

John Lautner
Through June 5

New York. "John Lautner, Architect" was organized by students at the School for Applied Arts in Vienna; original drawings, photographs, and models of his residential commissions are exhibited. National Institute for Architectural Education.

Future Systems
Through June 6

New York. Recent work by London-based Future Systems (see page 159) is on show. Storefront for Art & Architecture.

John Hejduk
Through June 21


Gehry's Bentwood Furniture
Through August 2


Competitions

P/A Competition:
The New Public Realm
Entry deadline June 19

Stamford, Connecticut. It is no secret that public facilities in the U.S. are in need of improvement, but little is being done to alleviate current conditions. P/A invites readers to address the problems and offer solutions in an ideas competition, "The New Public Realm." Entrants are asked to interpret public needs broadly - including buildings, urban design, open spaces, bridges, even public policy proposals - and to suggest how public and private funds might be used to realize their ideas. (P/A, Apr. 1992, p. 59) Contact The New Public Realm, P/A, 600 Summer St., Stamford, CT 06904.

Visionary and Unbuilt Landscapes
Entry deadline July 6

Washington, D.C. Landscape Architecture magazine has announced its third annual juried December issue of "Visionary and Unbuilt Landscapes." Projects at all scales, from site-specific sculptures and monuments to wilderness landscapes, are invited. Contact Bill Thompson, Landscape Architecture, 4401 Connecticut Avenue, N.W., Washington, D.C. 20008 (202) 686-2752.

Cedar Design
Submission deadline July 1

Portland, Oregon. "Cedar Design Naturally" architectural awards program, honoring outstanding projects using Western Red Cedar, is sponsored this year by the Western Red Cedar Lumber Association and the AIA. Contact Cedar Design Naturally, Western Cedar Lumber Association, 522 S.W. Fifth Ave., Portland, OR 97204 (503) 224-3930 or FAX (503) 224-3934.

Religious Buildings/Sacred Projects
Registration deadline July 1, submission deadline August 3

Washington, D.C. The 1992 IFRAA international architectural design awards program for built religious structures, sponsored by the Interfaith Forum on Religion, Art, and Architecture, has been announced. Built structures that serve as, or support, a religious facility - including new construction, renovation, restoration and interior design projects - designed by a registered architect and completed after 1987 are eligible. Contact IFRAA National Headquarters, Doris Justice, Executive Secretary, 1777 Church Street, N.W., Washington, D.C. 20036 (202) 387-8333.

Waterfront Center Awards
Submission deadline July 1

Washington, D.C. Completed urban waterfront projects and waterfront planning studies may be entered in the sixth annual awards program sponsored by the Waterfront Center. Contact Susan (continued on page 38)
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Calendar (continued from page 37)

Kirk or Ginny Murphy, Waterfront Center, 1536 44th St., N.W., Washington, D.C. 20007 (202) 337-0356 or FAX (202) 625-1654.

Conferences

A/E/C SYSTEMS '92
June 8-11 (conference), June 9-11, (exhibit)

Chicago. The revamped NeoCon® furniture market (see page 177) now includes: a series of cohesive educational programs, an expanded group of product manufacturers (including CAD and building products corporations), and pre- and post-NeoCon® seminars, among other events. Contact NeoCon®, 222 Merchandise Mart Plaza, Suite 470, Chicago, IL 60654 (800) 677-6278 or FAX (312) 527-7782.

Building Industry Automation-Integration
June 10-12

Dallas. Building Systems Automation-Integration, the 1992 Symposium on Computer Integration of the Building Industry is an international, inter-professional forum "to enable architects and engineers...to learn about parallel advances of common interest in computer systems development." Contact Saar Management Company, 13253 N. La Montana Dr., Ste. 205, Fountain Hills, AZ 85268 (602) 837-6575 or FAX (602) 837-6580.

Solar Energy
June 13-16


AIA Convention
June 19-22

Boston. The theme of the 124th annual AIA National Convention is "Exploration '92: Engaging Society in Vital Ways." In addition to workshops, seminars, forums, and consultations, the event will include the third annual International Book Fair and a program on healthcare architecture. Contact AIA Convention Department (202) 626-7395.

Making Cities Livable
June 24-27

Venice, Italy. An international group of architects, landscape architects, planners, urban designers, developers, city officials, and community leaders will gather for the 13th International Making Cities Livable Conference. Contact Suzanne H. Crowhurst Lennard, Conference Organizer, P.O. Box 7586, Carmel, CA 93921 (408) 626-9080 or FAX (408) 624-5126.

International Tile Exposition
June 25-28

Chicago. Tile and stone producers from more than 60 nations will present their wares at the International Tile Exposition at McCormick Place North. The third annual "Profit by Design" conference will be held concurrently, featuring sessions on practice and design issues. Contact TSI Inc., 900 E Indianatown Rd., Ste. 207, Jupiter, FL 33477 (407) 747-9400 or FAX (407) 747-9466.

CSI
June 26-28

Atlanta. The Construction Specifications Institute's 36th Annual Convention and Exhibit will be held at the Georgia World Congress Center. A preconvention program on June 25 will examine the host city. Contact Sandy Humphries, CSI, Convention Services Department, 601 Madison St., Alexandria, VA 22314-1791 (703) 684-0300.

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The results of that meeting are pictured above. The Marvin Sliding French Doors add light and open the room to the panorama of woods and hills.
beyond. And in keeping with the architectural style of the home, each door features custom divided lites and an exterior finish in a color mixed specifically for the project.

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The RC-900-FF "Station Master" is a true departure from the past, both esthetically and functionally. So, give those workstations an energizing "Power Lunch". For further information, contact Raceway Components, Inc. 208 19th Avenue, Paterson, N.J. 07504 (201) 279-1116.
This article gives the basics for comparing the long-run costs of alternative building layouts, exterior or wall systems, roofing systems, window sizes and styles, floor coverings, equipment, and a host of other building features. Focusing on a single method of comparison, life-cycle cost (LCC) analysis, it explains the method, shows how to structure an LCC study, and takes the reader step by step through an analysis of a typical design decision involving the choice of a floor covering for an office building. Recently upgraded, inexpensive (sponsored by the U.S. government) computer software makes it easy to perform the calculations.

LCC Basics
LCC analysis is one of a group of methods for evaluating and comparing the economic performance of alternatives. Other related methods are benefit-cost analysis, net benefits analysis, benefit-cost ratio analysis, and internal rate of return and overall rate of return analysis. The methods look beyond first costs and take into account economic effects over the time period of concern to the decision maker. They all adjust for the time value of money.

The focus here is on LCC analysis because it is relatively easy to understand, use, and explain to clients, and it is appropriate for making many design decisions. It is widely used both by businesses and by Federal and state governments.

LCC analysis is an appropriate method to use when alternatives compete primarily on the basis of costs. The alternative with the lowest life-cycle cost is preferred, other factors being equal. If alternatives differ substantially in non-cost ways that affect their performance and desirability, the one with the lowest life-cycle costs is not necessarily the best choice. In this case, one of the other methods of economic evaluation may be more suitable than LCC analysis. However, if there are performance differences and they are difficult to quantify, it may nevertheless be useful to compute life-cycle costs and weigh the cost differences against the performance differences to help make the choice.

Although it is generally difficult to quantify performance differences, there is a growing effort to do so, and to include these explicitly in economic evaluations. James Woods, for example, has investigated productivity effects of building characteristics. Robertson Ward has studied functional use costs, and Kerry Vandell and Jonathan Lane have attempted to measure the value of alternative building designs in an urban setting.

LCC analysis is used to compare alternatives that are mutually exclusive: accepting one means not accepting the others. Alternative floor plans, wall systems, HVAC systems, and roofing systems for a specific building, for example, are mutually exclusive. For building systems that are non-discretionary, such as a roofing system, the choice is among alternative roofing systems. For building design features and systems that are discretionary, such as an atrium or a storm door, the choice extends beyond alternative designs, such as alternative atrium designs and alternative storm doors; the choice also entails whether to have the building feature or system - an atrium or a storm door - or not to have it. When the feature or system is discretionary, it is important to compare the most cost-effective version of it against the option of not having it, to determine whether the investment is economic.

How to Calculate LCC
For each alternative, an LCC measure must be calculated. This requires a formula and data for applying the formula.

\[ \text{LCC}_i = \sum_{j=0}^{N} \frac{C_j}{(1+\text{MARR})^j} \]

where

\[ \text{LCC}_i = \text{LCC in present value dollars associated with choosing the ith alternative,} \]

\[ C_j = \text{relevant costs, less any positive cash amount such as resale, occurring in period j,} \]

\[ \text{MARR} = \text{Minimum Acceptable Rate of Return or discount rate, denoted "r" in the table of discount formulas (1),} \]

\[ N = \text{the number of periods comprising the study period.} \]

The formula calls for assembling the significant costs for each alternative, year by year, over the length of time of concern to the decision maker, adjusting the resulting cash flows for their time of occurrence, and summing them. It allows for any positive cash flows, such as resale value, to be taken into account by subtracting them from costs.

The time adjustment of cash amounts is required for a valid economic analysis because a
When $P$ is known

<table>
<thead>
<tr>
<th>Equation Name</th>
<th>Schematic Illustration</th>
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<td>Single Compound Amount (SCA)</td>
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<tr>
<td>Single Present Value (SPV)</td>
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<td>$F$ when $P$ is known $F = P \cdot (1 + i)^N$</td>
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<tr>
<td>Uniform Sinking Fund (USF)</td>
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<td>$A$ when $F$ is known $F = A \cdot (1 + i)^N$</td>
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<td>Uniform Capital Recovery (UCR)</td>
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<td>$A$ when $F$ is known $A = F \cdot \left(\frac{1}{1 + i}\right)^N$</td>
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<td>Uniform Compound Amount (UCA)</td>
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<td>Uniform Present Value (UPW)</td>
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<tr>
<td>Modified Uniform Present Value (UPW)*</td>
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<td>$A$ when $P$ is known $P = A_0 \cdot \left(\frac{1}{1 + i}\right)^N$</td>
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Where:
- $P$ = present sum of money.
- $F$ = future sum of money equivalent to $P$ at the end of $N$ periods of time at $i$ interest or discount rate.
- $A$ = end-of-period payment (or receipt) in a uniform series of payments (or receipts) over $N$ periods at $i$ interest or discount rate.
- $A_0$ = initial value of a periodic payment (receipt) evaluated at the beginning of the study period.
- $A_m$ = $A_0 \cdot e^{-m}$ where $m = 1, 2, \ldots, N$.
- $i = \text{interest or discount rate}$
- $e = \text{escalation rate per period}$

Note that the USF, UCR, UCA, and UPW equations yield undefined answers when $i = 0$. The correct algebraic forms for this special case would be as follows: USF formula, $A = P \cdot (1 + i)^N$; UCR formula, $A = P \cdot \left(\frac{1}{1 + i}\right)^N$; UCA formulas, $F = A \cdot N$. The UPW* equation also yields an undefined answer when $e = 0$.

The terms by which the known values are multiplied in these equations are the formulas for the factors found in discount factor tables. Using acronyms to represent the factor formulas, the discounting equations can also be written as $P = P \times SCA$, $F = P \times SPV$, $A = P \times USF$, $A = P \times UCR$, $F = A \times UCA$, $P = A \times UPW$, and $P = A_0 \times UPW^*.$

To simplify $P$ when $A$ changes from year to year at a different rate each year (either due to a change in price or a change in physical quantity or both), use the following equation:

$$P = \sum_{i=1}^{N} A_i \cdot \left(\frac{1}{1 + i}\right)^N$$

Where:
- $A_i = \text{initial value of a periodic payment (receipt) evaluated at the beginning of the study period}$
- $A_0 = \text{number of interest or discount periods}$
- $i = \text{interest or discount rate}$
- $e = \text{escalation rate per period}$

We find that the present value of the savings ($1413), that is, the present value of the future repair costs avoided, exceeds the initial expenditure needed to avoid the cost ($1000), and therefore conclude that the initial investment is cost-effective for this company. Tables of "look-up" factors and computer programs and calculators with special functions to perform the discount operations make this a simple computational task.

dollar paid or received today is not the same as a dollar paid or received in the future. A dollar in hand can be used to purchase goods and services, it can be invested to earn a return, and it can be used to pay off loans or to avoid borrowing costs. One hundred dollars invested today at a rate of return of 10%, for example, would amount to $110 a year later, that is, $100 \times (1 + 0.10)^1 = $110. Paying $100 a year from now would be equivalent to paying $91 today if the rate of return on the funds in the interim were 10%: $100 \times \left(\frac{1}{1 + 0.10}\right)^1 = $91, and paying $100 five years from now would be equivalent to paying $62 today: $100 \times \left(\frac{1}{1 + 0.10}\right)^5 = $62.

If the person or organization whose money is at stake would just as soon receive (or pay) $62 today as $100 in five years, it would imply that their Minimum Acceptable Rate of Return (MARR) is 10%, that is, MARR = $-1 + \left(\frac{100}{62}\right)^{0.10} = 0.10. We would say that $100 today and $62 in five years are "time-equivalent values" for this person or organization. Computing the present value of a future amount is usually called "discounting," and this term has come to be used in a general way for the process of adjusting cash flows to time-equivalent values. Several different discounting formulas are commonly used for calculating present values, annual values, and future values of cash flows (1).

Knowing an investor's MARR makes it possible to make informed choices for the investor among alternatives that entail different patterns of cash flows. The decisions can be made in keeping with the investor's willingness to trade present dollars for future dollars. Discounting cash flows is an important part of evaluating building alternatives because costs usually extend far into the future. Ignoring the times of occurrence and simply adding and subtracting amounts to find the net effect can lead to incorrect choices.

**Putting LCC into Practice**

LCC is put into practice with the following seven steps that identify, characterize, evaluate, compare, and select from design alternatives.

1. Specify the objective and identify any constraints. Careful delineation of the problem will avoid wasting time evaluating infeasible alternatives.
2. Identify alternatives that satisfy functional requirements and constraints. Since the outcome can be no better than the best of the alternatives considered — no matter how sound the LCC analysis — the task of identifying good alternatives is of first importance. The alternatives should be compared against the functional requirements and constraints to make sure they comply. Any that do not should be eliminated at this stage.
3. Estimate data and establish economic parameters. Obtaining marketplace quotes for cost items is a simple, direct, and usually reliable method of estimating costs. Historical data is another source of estimates, as are cost guides based on statistical analysis of historical data. Examples of cost guides for estimating initial building costs and systems costs are those published by R.S. Means Company4 and Allan Thompson Publishers.5 Additional useful resources for data estimation are various databases maintained by government.

---

**1. Discount Formulas**

<table>
<thead>
<tr>
<th>Equation Name</th>
<th>Schematic Illustration</th>
<th>Application, To Find</th>
<th>Algebraic Form</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single Compound Amount (SCA)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Single Present Value (SPV)</td>
<td></td>
<td></td>
<td>$F$ when $P$ is known $F = P \cdot (1 + i)^N$</td>
</tr>
<tr>
<td>Uniform Sinking Fund (USF)</td>
<td></td>
<td></td>
<td>$A$ when $F$ is known $F = A \cdot (1 + i)^N$</td>
</tr>
<tr>
<td>Uniform Capital Recovery (UCR)</td>
<td></td>
<td></td>
<td>$A$ when $F$ is known $A = F \cdot \left(\frac{1}{1 + i}\right)^N$</td>
</tr>
<tr>
<td>Uniform Compound Amount (UCA)</td>
<td></td>
<td></td>
<td>$A$ when $P$ is known $A = P \cdot \left(\frac{1}{1 + i}\right)^N$</td>
</tr>
<tr>
<td>Uniform Present Value (UPW)</td>
<td></td>
<td></td>
<td>$A$ when $P$ is known $A = P \cdot \left(\frac{1}{1 + i}\right)^N$</td>
</tr>
<tr>
<td>Modified Uniform Present Value (UPW)*</td>
<td></td>
<td></td>
<td>$A$ when $P$ is known $P = A_0 \cdot \left(\frac{1}{1 + i}\right)^N$</td>
</tr>
</tbody>
</table>
One of these is accessible directly through the BLCC computer software (see sidebar). The U.S. Army Corps of Engineers’ Construction Engineering Research Laboratory (CERL) maintains a maintenance and repair costs database that is useful for estimating the long-run costs of maintaining a wide variety of building components. The database is based largely on time-motion studies, with costs expressed as unit index values to which one can apply one’s own labor rates and quantities. This enables the user to customize the cost estimates to fit more closely the specific application. Another source of maintenance and operating cost data is the Building Owners and Managers Association International (BOMA).7

Future prices are derived automatically from today’s prices by the BLCC computer program. This is done by escalating today’s prices at a rate specified by the analyst. Note that it is important in specifying the price escalation rate to maintain an assumption about inflation that is consistent with the inflation assumption reflected in the specified value of the MARR (the higher the expected rate of inflation, the higher the rate of return an investor will require to be willing to invest today for a future return).

It is also necessary to establish various economic parameters that affect the outcome of the analysis. The MARR, or discount rate, of the person or organization whose money is at stake is one of the more critical parameters. Another parameter is the length of the study period. In addition, taxes can dramatically affect the choice of investments by changing the distribution of benefits and costs; in most cases, taxes should be taken into account in the analysis of building investments that are subject to them. Tax laws are complex, change over time, and vary by state. Up-to-date information from a qualified tax advisor is recommended.

Financing is sometimes an important element in an economic evaluation, but not always. For most building design decisions, in fact, it is better not to include financing effects in the comparison of alternatives, unless the terms are unique to each alternative. When financing terms are not unique to the investment under evaluation, the financing analysis should usually be separated from the project design choice in order to avoid confusing the economic attractiveness of borrowing money with the economic attractiveness of the design choice. For example, amortizing a present amount at a rate of 8% and computing the present value of the resulting loan payments with a discount rate that is higher, say 12%, will result in an amount that is less than the initial amount. This, however, does not mean that a particular building system has become more cost-effective relative to its alternatives; rather it means that it pays to borrow money at 8% and invest it at 12%.

All of the foregoing elements (estimating future prices, determining the MARR, setting the study period, taxes, financing, and project selection guidelines) are covered in detail in the book Building Economics.8

4 Eliminate obviously inferior solutions or accept a superior one. Eliminate any alternatives that are clearly not economic, that is, those that have higher first costs, higher future costs, and lower durability than one or more of the others. By like token, look for an alternative that is clearly superior to the others, that is, it has lower first costs, lower future costs, and greater durability than the others. This will avoid unnecessary LCC analysis. Note, however, that it applies only if the alternatives are equally desirable on other grounds.

5 Calculate LCC for each alternative. If one of the alternatives is not clearly superior, calculate LCCs for the alternatives either by applying the formula or by running an appropriate computer program, such as BLCC.

6 Consider uncertainty. Because some – if not all – of the data are uncertain, the outcome usually is not certain. There is a risk that the alternative that is estimated to have a lower LCC relative to others, will, in fact, have a higher LCC. Furthermore, decision makers respond differently to risk, some being more willing than others to invest up-front in return for a given possibility of reducing future costs. To make decisions in the face of risk, information is needed both on the level of risk exposure inherent in the choice, and on the risk attitude of the decision maker. A number of techniques have been developed to help make better decisions under conditions of risk.

A simple, straightforward technique that may help is sensitivity analysis. While this does not tell the decision maker exactly what to do, it often sheds light on the decision by testing the strength of the LCC outcome based on other assumptions and data – particularly those that are less favorable to the alternative estimated to have the lower LCC. Sensitivity analysis entails recalculating LCCs based on other data and assumptions, usually with one value changed at the time. Performing sensitivity analysis is greatly facilitated by the BLCC computer program. Probability-based techniques for making building-related decisions under uncertainty are treated in detail by Ruegg and Marshall.8

7 Compare LCCs and make a decision. The last step is to compare the LCCs of the alternatives and determine the lowest one. Often the architect simply selects the designated alternative at this point and drops the others from consideration. However, there may be circumstances where it is better to convey the LCC information to others who make the selection decision. This may be done, for exam-
Flooring Alternatives Data

<table>
<thead>
<tr>
<th>High-grade commercial asphalt tile, ( % ) (designer color)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase and installation = 557.42( \text{m}^2 \times \frac{265.57}{\text{m}^2} = (6000 \text{ ft}^2 \times \frac{2.47}{\text{ft}^2}) = $14,820; )</td>
</tr>
<tr>
<td>\bullet \ $67/carton with 45 ( \text{ft}^2 / \text{carton} )</td>
</tr>
<tr>
<td>\bullet \ $0.98/\text{ft}^2 installation</td>
</tr>
<tr>
<td>Expected life = 15 years</td>
</tr>
<tr>
<td>Replacement cost = $14,820 + $1,500 floor preparation</td>
</tr>
<tr>
<td>Residual value = 0</td>
</tr>
<tr>
<td>Routine repairs = 2% of purchase and installation costs/every 2 yrs: 0.02 x $14,820 = $296</td>
</tr>
<tr>
<td>Routine Maintenance: \bullet \ sweep daily = 3 hr/day x 240 day/yr x $11.19/hr = $8,057/yr</td>
</tr>
<tr>
<td>\bullet \ clean and wax monthly = 557.42 ( \text{m}^2 \times 2.153 \text{ min/m}^2 \text{/mo} \times 12 \text{ mo/yr} \times 1/60 \text{ hr/min} = $11.46/hr = 6000 \text{ ft}^2 \times 0.2 \text{ min/ft}^2 \text{/mo} \times 12 \text{ mo/yr} \times \frac{1}{60} \text{ min/hr} = $11.46/hr = $2,750/yr</td>
</tr>
<tr>
<td>High-grade solution-dyed commercial carpet tile</td>
</tr>
<tr>
<td>Purchase and installation = 557.42 ( \text{m}^2 \times \frac{57.264}{\text{m}^2} = (6000 \text{ ft}^2 \times 5.32/\text{ft}^2) = $31,920 )</td>
</tr>
<tr>
<td>Expected life = 10 years</td>
</tr>
<tr>
<td>Replacement cost = $31,920 + $750 floor preparation</td>
</tr>
<tr>
<td>Residual value = 0</td>
</tr>
<tr>
<td>Routine repairs = 2% of purchase &amp; installation costs/every 2 yrs: 0.02 x $31,920 = $638</td>
</tr>
<tr>
<td>Routine maintenance: \bullet \ vacuum daily = 3 hr/day x 240 day/yr x $11.19/hr = $8,057/yr</td>
</tr>
<tr>
<td>\bullet \ shampoo quarterly = 557.42 ( \text{m}^2 \times 2.153 \text{ min/m}^2 / \text{qtr} \times 4 ) qtr/year x ( \frac{1}{60} \text{ min/hr} x $11.46/hr</td>
</tr>
<tr>
<td>(continued on page 52)</td>
</tr>
</tbody>
</table>

Please, when the architect lacks direct knowledge of local markets that may have an impact on costs such as the quality of maintenance service available for the various alternatives. In this case, it may be preferable to rank the alternatives in ascending order of their LCCs, perhaps deleting the worst from the list, and give the builder greater flexibility in making the selection. Another situation that may call for ranking the alternatives and deferring the choice is when the building owner has a preference between the alternatives, but has not quantified the difference in preference. Having the LCC comparison usually clarifies the tradeoff and helps with the decision.

Case Study: Selecting Floor Covering

The selection of floor coverings affords a straightforward illustration of how to structure an LCC analysis. This case study is hypothetical in nature and would no doubt produce a different outcome if based on a different set of assumptions, prices, and maintenance standards. Product endorsement is neither made nor implied.

The building for which the floor-covering analysis is performed is to be constructed in the Maryland suburbs of Washington, D.C. It is a commercial building, subject to Federal, state, and county taxes. Ownership is by a partnership of two people with similar financial circumstances.

Design Objective. The objective is to select cost-effective floor covering of 557.42 \( \text{m}^2 \) (6000 \( \text{ft}^2 \)) of public space in the building that is now in the early design phase. The building is scheduled for occupancy in two years and the floor covering is to be installed shortly before occupancy. The designer has identified four types of coverings that would meet aesthetic and functional performance requirements, and the owner has requested that the most economical over the long run be selected.

Constraints. The owners wish to limit their initial expenditure for floor covering to no more than $10,000 out of equity funds. Given their arrangements to finance the initial costs of the building with an 80% loan, this means that 20% of the initial cost of the floor covering should not exceed $10,000. The owners also wish to avoid the disruption of frequent replacements, and, to that end, coverings that require replacement more often than every ten years have been disqualified. One of the owners does not like the appearance of ceramic mosaics or terrazzo, and has asked that these not be considered.

Alternatives. Four alternatives have been recommended by the architect for consideration: 1 commercial asphalt tile; 2 solution-dyed commercial carpet tile; 3 oak parquet flooring, with a polyurethane coating; 4 handmade quarry tile with mosaics or terrazzo, and has asked that these not be considered.

MARR or Discount Rate. Funds are available at an annual interest rate of 9% to finance the construction and furnishing of the building. The owners view 9% as an indicator of their opportunity cost of capital. This is the rate they will use to discount all future cash flows to a time-equivalent present value.

Study Period. The owners expect to hold the building for a period of at least 30 years, during which time it will house their business operations. They wish to consider costs over a 30-year period for the purpose of making current design decisions.

Tax-Related Assumptions. The applicable Federal income tax rate is the marginal Federal income tax rate of the owners, 31%. State and local income tax is collected as a surtax on the Federal tax. At the margin, it adds an additional 7.5% to the Federal income tax rate. The property tax rate is assumed to be a nominal 4%, and the assessment rate is assumed to be 50%. The property tax rate is applied to the remaining value of the floor covering each year, reduced for wear and tear and escalated for general price inflation.

Floor coverings lasting no longer than 15 years are treated as 7-year property for depreciation purposes, and a 200% declining balance depreciation method is applied. Those lasting up to 30 years are treated as 20-year property for depreciation, and a 150% declining balance method is applied. The tax treatment presented in this case study does not necessarily comply with actual IRS requirements.

Financing. Eighty percent of the initial costs of the floor covering will be financed as a part of the overall mortgage loan placed on the building. The loan rate is 9%, and the term of the loan is 30 years. Financing is included here simply to demonstrate the financing module of the computer program. The loan rate and the discount rate are set equal to avoid the distortion that would otherwise result from combining the analysis of financing with the analysis of alternatives subject to the same terms of financing.

Cost Estimates. All costs are given in 1992 dollars and prices are assumed to increase at an annual rate of 3%. Estimates of purchase and installation costs were obtained from several local suppliers (other suppliers might supply the floor coverings at different prices; prices cited here are used only to illustrate the method). Routine repair, maintenance, and replacement costs were based in part on published estimates and in part on supplier quotes. A labor rate of $11.19/hr is assumed for routine janitorial services, and a rate of $11.46/hr for "special" janitorial services.

Calculate LCC with BLCC. A "Summary LCC Report" (3) and a "Detailed LCC Report" (4) are shown for the asphalt tile alternative. A set of these reports was generated for each of the three other alternatives, but these are not shown. The LCC ranking for all four alternatives (5) reveals that the parquet flooring—though more expensive to purchase and install than the carpet and asphalt tile—is estimated to be have the lowest LCC.

Uncertainty. For illustration purposes, assume there is substantial uncertainty about the durability of the asphalt tile in the intended use, but relative confidence in the other input data. In particular, assume that the supplier claims that the tile will last
### BLCC SUMMARY FOR Asphalt Tile

<table>
<thead>
<tr>
<th>Present Value</th>
<th>Annual Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash Requirements (As of Occupancy)</td>
<td>$2,647</td>
</tr>
<tr>
<td>Financing-Related Costs</td>
<td>$10,928</td>
</tr>
<tr>
<td>Annually Recurring O&amp;M Costs</td>
<td>$135,352</td>
</tr>
<tr>
<td>Non-An. Recurring O&amp;M Costs</td>
<td>$1,723</td>
</tr>
<tr>
<td>Property Taxes</td>
<td>$2,441</td>
</tr>
<tr>
<td>Replacement Costs</td>
<td>$6,233</td>
</tr>
<tr>
<td>Less: Tax Adjustments</td>
<td>($99,029)</td>
</tr>
<tr>
<td>Less: Remaining Value</td>
<td>($0)</td>
</tr>
<tr>
<td>Total LCC (Without Tax Adjustments)</td>
<td>$159,253</td>
</tr>
<tr>
<td>Total LCC (With Tax Adjustments)</td>
<td>$100,264</td>
</tr>
</tbody>
</table>

### Summary LCC Report: Asphalt Tile

#### Part II - Life-Cycle Cost Analysis

**Discount Rate:** 9.08% Nominal (including general inflation)

**Run Date:** 03-12-1992/19:17:25

**Project Name:** Asphalt Tile

<table>
<thead>
<tr>
<th>Present Value</th>
<th>Annual Value</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. Cash Requirements As of Occupancy</strong></td>
<td></td>
</tr>
<tr>
<td>During Construction</td>
<td>$0</td>
</tr>
<tr>
<td>At Occupancy</td>
<td>$2,647</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td>$2,647</td>
</tr>
<tr>
<td><strong>B. Financing-Related Costs (After Occupancy):</strong></td>
<td></td>
</tr>
<tr>
<td>Principal</td>
<td>$2,179</td>
</tr>
<tr>
<td>Interest</td>
<td>$8,750</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td>$10,928</td>
</tr>
<tr>
<td><strong>C. Operating, Maintenance &amp; Related Costs:</strong>*</td>
<td></td>
</tr>
<tr>
<td>Annually Recurring Costs (Non-Energy)</td>
<td>$135,352</td>
</tr>
<tr>
<td>Non-Anually Recurring Costs</td>
<td>$1,723</td>
</tr>
<tr>
<td>Property Taxes:</td>
<td></td>
</tr>
<tr>
<td>Prepaid at Occupancy</td>
<td>$265</td>
</tr>
<tr>
<td>Paid after Occupancy</td>
<td>$2,176</td>
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<tr>
<td><strong>Subtotal</strong></td>
<td>$139,515</td>
</tr>
<tr>
<td><strong>D. Replacements to Initial Capital Assets</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$6,233</td>
</tr>
<tr>
<td><strong>E. Income Tax Adjustments:</strong></td>
<td></td>
</tr>
<tr>
<td>Tax Savings From O &amp; M Costs</td>
<td>($50,397)</td>
</tr>
<tr>
<td>Tax Savings From Depreciation: Initial Investment</td>
<td>($3,714)</td>
</tr>
<tr>
<td>Replacements to Capital</td>
<td>($1,907)</td>
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<tr>
<td>Tax Savings From Interest and Points: During Occupancy</td>
<td>($3,043)</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td>($59,059)</td>
</tr>
<tr>
<td><strong>F. Residual Value of Capital Assets</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td>($0)</td>
</tr>
<tr>
<td><strong>G. Total Life-Cycle Project Cost:</strong></td>
<td></td>
</tr>
<tr>
<td>Without Income Tax Adjustments</td>
<td>$159,123</td>
</tr>
<tr>
<td>With Income Tax Adjustments</td>
<td>$100,264</td>
</tr>
</tbody>
</table>

---

**Technical Note:**

3 This brief report, which may be printed to the computer screen or in hard copy, provides a quick “bottom line” LCC measure for the alternative. The results are shown two ways: 1 as a lump-sum present amount, and 2 as a time-equivalent annualized amount. Selecting the asphalt tile is estimated to generate costs over a 30-year period equivalent to paying an after-tax lump-sum amount today of $100,264 or an annual amount over 30 years of $9635.

4 The components of the LCC analysis are broken out here in Part II of the “Detailed LCC Report” (Part I prints out the initial assumptions and cost data used in the analysis). Section E, for example, shows that tax savings from deducting operating and maintenance (O&M) costs from taxable income reduced the after-tax costs of the tile by a present value equivalent of $50,397.

5 This compares the various alternatives with respect to their estimated LCCs. They are listed in order of their initial costs (the part paid up-front out of equity funds). Parquet flooring is estimated to have the lowest LCC of the four considered.

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### LCC: The Video

If building economics seems too impersonal to you, maybe Least-Cost Energy Decisions for Buildings: Introduction to Life-Cycle Costing will help. Prepared by the National Institute of Standards and Technology (NIST) for the Department of Energy, this one-hour video features Technics author Rosalie Ruegg explaining principles of LCC, while her NIST colleagues Harold Marshall and Stephen Petersen discuss risk, uncertainty, and use of the BLCC software. A case study looks at the energy/cost performance of storm and replacement windows. The video is accompanied by a 26-page workbook and costs $19 (including shipping and workbook). Order from Video Transfer Inc., 5709-B, Arundel Ave., Rockville, MD 20852 (301) 881-0270.

---

### Comparative Present-Value Costs of Alternative Projects

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Filename</th>
<th>Initial Cost (PV)</th>
<th>Life Cycle Cost (PV)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asphalt Tile</td>
<td>ASPHALT</td>
<td>$2,911</td>
<td>$100,264</td>
</tr>
<tr>
<td>Carpet Tile</td>
<td>CARPET</td>
<td>$6,271</td>
<td>$109,941</td>
</tr>
<tr>
<td>Parquet</td>
<td>PARQUET</td>
<td>$6,990</td>
<td>$94,667*</td>
</tr>
<tr>
<td>Quarry Tile</td>
<td>QUARRY</td>
<td>$8,251</td>
<td>$113,921</td>
</tr>
</tbody>
</table>

*Income tax savings are discounted from the end of the year in which they are earned; tax credits and tax savings from sales tax on initial investment are credited at the end of the first year of occupancy.

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### LCC Ranking of All Alternatives

[Table with rankings of alternative projects provided]
30 years, whereas the cost estimating manual listed 15 years as the expected life. A greater durability for asphalt tile may make it LCC-competitive with the parquet flooring. Further examination with a sensitivity analysis (not shown) performed with a 30-year life for asphalt tile (instead of 15 years) shows that, even with the life extension, parquet remains slightly more cost effective.

**Decision.** At this point, the architect may feel satisfied that parquet is likely to be a cost-effective choice. Even if the cost estimates are not exactly on target, the results of the analysis suggest that parquet will be a reasonable choice from a cost standpoint. Now suppose that the building owner had, after all, a preference for quarry tile. In this case, the LCC results would be helpful by indicating the long-run cost penalty associated with selecting quarry tile instead of parquet. The LCC results would serve to test the strength of the owner’s preference.

**Conclusions.**
LCC can be of valuable assistance to the architect in making a broad range of decisions—from which floor plan to select to what furnishings to put in the building. New software, databases, and guidelines make it feasible for even those with little or no prior experience to add LCC analysis to their repertoire of design tools—and business services.

The BLCC computer program is easy-to-use, menu-driven software that runs on most microcomputers. It is available at minimal cost, and complies with ASTM standards and Federal requirements for performing LCC analysis. It prompts the user for the required data, helps structure the data in the necessary format, and performs LCC calculations. It provides printed reports which document the input data, show detailed cash flows, give LCC results, and compare alternatives. These reports, as printed, are appropriate for reporting to clients.

There is no longer a good reason not to use LCC analysis for selecting building designs, systems, and components. Wider use should result in long-term savings to owners and users of buildings.

**Rosalie T. Ruegg**
The author is senior economist for the Advanced Technology Program at the National Institute of Standards and Technology. She is coauthor of Building Economics: Theory and Practice and has taught courses for architects and engineers in the U.S. and abroad on life-cycle costing, construction economics, and energy economics.

This article is a contribution of the National Institute of Standards and Technology (NIST) not subject to copyright. Identification in this article of certain commercial products does not imply endorsement by NIST or that the products are the best available for the purpose.

**References.**
5 Design Cost and Data, LMR Publishers, Tampa, (813) 989-9300, quarterly.

**Additional Reading**


**NIST’s BLCC Software**
The NIST Building Life-Cycle Cost (BLCC) Program User’s Guide and Reference Manual, S.R. Petersen, NISTIR 4481, National Institute of Standards and Technology, 1991, 33 pp. (with version 3.1 software) may be obtained by contractors to Federal agencies from Kelly McNulty, Advanced Sciences, Inc., 2000 North 15th Street, Arlington, VA 22201 (703) 243-4900. Others may obtain the software from one of the following organizations: National Technical Information Service, Springfield, Virginia (703) 487-4650; PC Software Interest Group, California (408) 730-9291; MTS Software, St. Charles, Missouri (314) 441-1022; Energy Ware, Littleton, New Hampshire (800) 248-5148. Be sure to specify either 5.25” or 3.5” disk size.
Earth, Water and Fire

Tile of Spain

Advanced

Astonishing

Romantic

Postmodern

McCormick Center, Chicago, June 25-28, 1992

International Tile Expo

The Pavilion of Spain
Architects want to create quality environments, and the promise of environment/behavior research has been that it will inform and facilitate that process. However, when such research in the past did not quickly provide enthusiastic architects with research-based design directives, initial excitement faded. As it has been replaced with renewed enthusiasm for exploring formal aesthetics, architects' interest in research-based design directives, enthusiastic architects with Rating many more issues of interest to designers; but the pivotal question is how to meaningfully include these issues in environmental design research.

Can environmental design researchers go beyond (or outside) traditional social science methods to find ways to examine these other types of knowledge and other ways of knowing? If so, can these alternative approaches to examining environments begin to contribute to architectural theory? Three recent books do: Visual Research Methods in Design by Henry Sanoff, Architects' People, edited by Russell Ellis and Dana Cuff, and Amos Rapoport's History and Precedent in Environmental Design.

Why should recent books in the environment and behavior research field be of interest to practicing architects? Haven't fascination with style, wrestling with overwhelming amounts of technical information, and coping with increasingly complex regulations in a tightening economy relegated social/behavioral/psychological issues in architecture to the level of mere functionalism? Why should P/A's readers care about three new books utilizing new research methods, when the existing methods - adapted from traditional social science - are well known and well used, although little loved in the design community? Why? Because these three books, each in its own way, leap giant hurdles toward examining the relationship between people and design, using approaches that make sense to the practicing designer.

Rapoport: Historical Precedent
Amos Rapoport's recent book, History and Precedent in Environmental Design, is the most ambitious of the three. It presents a new approach to studying the history of the built environment and to using analysis of these historical precedents in design. Rather than seeing environment/behavior studies as a set of applied methods for assisting design, Rapoport maintains that such studies can, through rigorous analysis, derive "lessons from historical precedents for the purpose of generalizing more validly about human and humane environments, thus leading to a new theory of design." Rapoport is undoubtedly global in his thinking; he is interested in examining "all environments in all cultures covering the full time span."

Rapoport maintains that traditional architectural history misses many important sources by confining itself to the high-style Western tradition; by considering built environments as separate "things-in-themselves"; and by beginning with Egypt 5,000 years ago. The more complete record to be examined, the "more it covers the totality of built environment, the more potentially useful it becomes." To illustrate his method, he presents a detailed case study of the perceptual characteristics of pedestrian streets, identifying specific design elements (for example, low percentage of visible sky; variation among minimum, maximum, and average width; limited length of views; highly visual overall texture of enclosing surfaces) that constitute a specific hypothesis about this type of space. Using 192 examples ranging from seventh millennium B.C.E. Turkey to Belgium in the 1970s, he identifies how these characteristics are present in pedestrian streets world-wide, maintaining that these would
sents a different set of methods for describing and communicating features of the visual environment, along with specific examples – frequently from Sanoff’s own work – of visual research and communication techniques.

For example, the chapter entitled “Imageability” discusses how mental images of the environment are the result of a two-way process, the actual physical environment and how that environment is interpreted. It discusses the process of explicitly looking for nonverbal cues in buildings, streets, and landscapes as clues to the values of the people who own and occupy them. He presents a specific discussion tool, the “Best Fit Slide Rule,” which is designed to examine infill solutions and their consequences. “It was developed as a strategy for discussion among public officials, land owners, professionals, and citizens’ groups…. The technique brings to light the numerous social and economic concepts that need to be understood by various interest groups…. The visual impact of the images is significant in conveying connotations usually associated with building alternatives.”

Sanoff’s book shows a philosophical commitment to active user participation in design. It presents an expanded menu of methods for structuring and focusing involvement. By using visual pathways to explore how people see, understand, interpret, and discuss the physical environment, these methods can more directly inform the process of design.

Ellis & Cuff: Architects’ People
Architects’ People, edited by Russell Ellis and Dana Cuff, explores the question of who architects have in their minds as they design. This book is a series of essays about how architects conceptualize those who will people their buildings. It hopes to analyze how architects think about those people and to influence that thinking. The editors state, “We hope that, through discussions of the sort included here, architects might develop an informed and artful attitude toward the lives of the people they imagine into their designs: an attitude that might bring ever-new living texture to the art of architecture.” In their introduction to Architects’ People, Ellis and Cuff acknowledge the importance of participatory methods, but focus on a different sort of participation: “Despite the reemergence of participatory democracy and citizen participation, social scientists have dominated the discussion about the features of people that ought to be or might be attended by architects. Few have asked architects what has guided their own thinking on this topic. If our premise is correct that no building can be designed without some noisy or quiet conception of its prospective use, then we can discover some set of architects’ conceptions of people and social life attendant to their designing. This book seeks to display some of those conceptions, to sharpen the discussion, and to see where it may lead.”

The first essay in the book, Diane Favro’s discussion of man (sic) in Vitruvius and Alberti, identifies the historical roots of disdain for the ordinary user. “Both (Vitruvius and Alberti) focus on the elite – the aristocratic client and the learned practitioners. For them, the architect – or rather the ideal architect – possesses the qualities most highly valued by the society at large. People of lesser status do not matter.” This is one influential root of the legacy of devaluing the client that Sanoff’s book addresses. Vitruvius argues “that although even an ignorant layman, idiot, can recognize quality architecture, only the learned architect is able to conceptualize an unbuilt structure’s appearance.”

Alberti is revealed as an environmental determinist: “Alberti goes on to explain how the learned practitioner should use architecture to mold individual behavior and emotions. In designing for the clergy, he urges the architect to create model environments that provide neither the opportunity nor the inclination to be unchaste.” In one of the most interesting essays in the book, Cuff summarizes and analyzes interviews focusing on the issue of architects’ people that she held with seven thoroughbred New York architects. The differences in their conceptualizations of the issue are striking. Peter Eisenman states “Architecture is made by architects, for themselves – I do my work for me; there are no other people for the architect.” Hugh Hardy, on the other hand, states, “The client is not a vehicle for our vision, because we believe they know as much as we do about what and why they are building. There are two things I detest in our profession: self-glorification and running down clients.”

In this same essay, James Polshek discusses cross-cultural design concepts: “...If you place a window above eye level where there is a view – the resulting
frustration would be universal—a desire to see a view cuts across cultures. It is always important to distinguish between perceptual phenomena that are culture specific and those that are cross cultural."

Roger Montgomery’s final essay, “Architecture Invents New People,” discusses the development of person/environment relations as a new paradigm for the architectural design process. Rather than being limited to the users of the buildings, the domain has expanded so that this research now includes all the people around the building process, especially the architects. “Hidden in the talk about the architects’ people lie clues no one can miss. What really excites these scholar-authors is the architect herself, as subject, in her role within the social process that produces the built environment.” Ellis and Cuff’s book illustrates the kind of relentless self-evaluation that characterizes a good design process; the questions it raises are important for architects at every stage of their training and practice.

**New Subjects, New Methods**

Each of these books has a different focus. The Ellis/Cuff volume examines professional designers of the built environment as subjects of research. Rapoport analyzes built artifacts across time, profession, and place, and uses environmental historical analysis as a path toward architectural theory. Sanoff looks at visual communication between users and designers in the process of planning environmental change. Yet all three share an interest in broadening the subject matter of design research, and in increasing the validity of their findings through developing groundbreaking research methods. Each, in very different ways, examines how architects differ from people who are not architecturally trained.

Many studies that have examined architectural meaning conclude that architects differ from non-architects in the constructs they use to evaluate buildings and in their evaluation of buildings. Ellis and Cuff state that architects, because they focus on buildings, have their own distinctive tendencies as they model their inhabitants, for example, assuming that meaning and potential action reside in objects: "...the window wants to be in the corner."

In Robert Gutman’s discussion, "Human Nature in Architectural Theory,” (in the Ellis/Cuff book), he maintains that architects are particularly diverse in their acceptance and use of social theory; such eclecticism "...runs deeper among architects because their basic commitment is to the visual realm, and statements composed in words are therefore less crucial for the success of their imaginative enterprise." This reinforces the relevance of Sanoff’s attention to visual communication tools.

In contrast to some early environment and behavior research that often regarded architectural style as unworthy of scientific attention, these books indicate a legitimization of style issues as valid subjects for environmental design research. Sanoff states, for example, "It is evident that people may infer emotional and other qualities from styles, which Rapoport [in a 1982 discussion] describes as pragmatic meaning. For those with an interest in architecture that communicates desirable meanings, continuing studies of the meaning inferred from style is important.”

All the authors are employed by university architecture schools, and are thus exposed to, if not directly involved in, contemporary controversies about architectural theory and the philosophy of practice. They share traditional architectural pedagogical orientation toward case studies to illustrate their points of view, but their innovative approaches to analyzing and synthesizing these case studies leave many of the traditional approaches behind in the dust. These volumes demonstrate the results of post-structuralist thinking. According to Johanna Drucker, writing in the Ellis/Cuff volume, “Poststructuralism is largely concerned with examining the ways in which disciplines, systems, and discourses are manifest and articulated. Rather than assume the system, as in a structural mode, poststructuralism examines the assumptions and processes by which such a system can be conceived. It aims at deconstruction, taking apart and examining processes of support and structuring that make possible most of the institutional orders within which we conceive of and organize our lives.”

Rapoport speaks explicitly about reframing the focus, content, and method for examining how people and the built environment interact. “Redefining the domain conceptually... changes the evidence used, the questions asked, and hence the approach equally dramatically.”

These three books do just that, by expanding the turf of environmental design research.
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Practice
Architects and Power

Professor Sharon E. Sutton of the University of Michigan argues that the profession’s lack of power stems from its deficient knowledge base.

Power, Knowledge, and the Art of Leadership

[We welcome readers’ comments on the position taken and the proposals made in this essay. Comments will be published in the August issue. -Ed.]

During the affirmative action years of the late 1960s, we African-American students who had been recruited to Columbia University’s School of Architecture spent endless hours discussing this profession’s powerlessness to affect the built environment in any significant way – a powerlessness that seemed to make it especially difficult to serve our community or attract our people to the field. It was depressingly apparent to us that even “guru” architects were upstaged by developers, real estate tycoons, and politicians. For this reason, more than a few of the African Americans who studied architecture during this period opted out of the field to pursue careers in law or business.

Today as demographers point to increasing numbers of persons of color in the general populace, the possibility for recruiting minorities into architecture continues to be arguable. It is still abundantly clear that this predominantly white male profession is quite ineffectual in the larger scheme of things, and that many minorities who are interested in environmental issues believe that law and business offers surer routes to positions of influence. I fundamentally disagree with this perspective and would like to propose to those of you interested in the inseparable tasks of diversifying and empowering the profession that the route to all power is through knowledge. Attorneys have political power because they have knowledge of the legal system that they, in fact, create. Financiers have economic power because they have knowledge of the structure of private enterprise that forms the basis of capitalism. Physicians have medical power because they have an almost frightening knowledge of and ability to control the human body.

If we architects had such a reservoir of knowledge about the built environment, we would not have had to suddenly learn how to design energy-efficient buildings after the 1973 Arab Oil Embargo. We would have seen the energy problem coming and would have provided leadership in reducing the country’s dependence on fuel. If we had a knowledge base, we would not be volunteering technical expertise to social workers so that shelters can be built for the homeless. We would have established that housing is a basic civil right in the early 1980s and attorneys would have followed in our footsteps, bringing class action suits to prevent the spread of homelessness. If we had a knowledge base, we would have known better than to encourage developing countries to adopt the International Style which proved not to be international but Eurocentric and quite unsuited to the cultural and climatic needs of these countries.

If we had a knowledge base, we would be fully informed of the origins of the materials we use – who makes them, from what, and under what conditions – as well as their future disposability. If we had a knowledge base, we would confront policy makers with evidence of the relationship between the increasing privatization of public space and decreasing levels of personal safety. If we had a knowledge base, we would be at the center of K-12 school reform, showing how curricula, no matter how good, are upstaged by what children learn from the built environment. Needless to say, we architects lack such a knowledge base.

In 1969, the Architecture Program at the University of Michigan, where I teach, became one of four schools in the country to offer doctoral education. Twenty-two years later, it is one of 25 out of the approximately 100 accredited schools of architecture to offer advanced training. Despite this modest growth of doctoral education, the goal of creating a knowledge base for the field remains unachieved largely because architectural research continues to be dwarfed by a Howard Roark vision of professional practice. In comparison to engineering – another applied field that relatively recently adopted advanced, theoretical study – architecture is not even on the map.

Or let’s compare it to the other field of which I am a member, psychology, which is just a little over 100 years old. Practitioners in psychology are guided by about 50 different areas of theoretical and applied research reported in dozens of inexpensive publications. In comparison to the handful of jobs that were advertised last month in architectural publications, our professional association’s newsletter advertised about 500 positions for all levels of employment. When over 15,000 psychologists met last summer at our annual conference, the San Francisco media provided prime time, front-page coverage of many of its events. Now, you tell me. How

Practice Points
The value of new construction in 1992 will be about the same as it was in 1991, approximately $415 billion, according to the U.S. Department of Census Outlook Report for the Construction Industry. A predicted downturn in commercial buildings this year will be offset by an expected increase in remodeling and repair work as well as new construction in public service buildings. Call the Bureau of the Census at (301) 763-4100 for information on ordering census documents.

Some segments of the building economy are already showing signs of improvement, according to F.W. Dodge. Contracting for public works construction reached an all-time high in December 1991, and new housing starts were up 40 percent in January 1992 over the previous year, showing a significant increase in single-family house construction.

The demand for renovation is apparent in the nation’s public schools, more than 70 percent of which were built before 1969. The survey by the American Association of School Administrators (AASA), found that overcrowding, structural defects, and poor ventilation systems in older schools interfere with learning and are leading to high maintenance costs. The AASA provides recommendations for more efficient schools. Contact the AASA at 1801 North Moore Street, Arlington, VA 22209.
is it that an emerging field – one concerned with something as abstract as the human mind – has become so essential to society while architecture, which is at the center of our everyday lives, remains in the shadows? It is underpaid, limited in opportunities and impact, and quite unable to attract, or serve, a multicultural society. What is blocking our growth?

Howard Roark and Other Mindless Fairy Tales

Stanford Anderson provides one clue in distinguishing between the profession of architecture and the discipline of architecture. According to Anderson, the profession is bounded by a particular client’s needs and a range of other project constraints, while the discipline is that collective body of knowledge which is unique to the field but unfettered by the requirements of a specific commission. Clearly, it is the discipline that offers the greatest possibility for leadership for it is in this mode that we can anticipate a future need or goal in a way that we cannot as practitioners. Regrettably, there is an insidious resistance to allowing the discipline to blossom.

In academic circles, the most seductive resistance comes from the part of Anderson’s argument that calls for a knowledge base that is uniquely architectural – this despite the realities of practice, where the ultimate challenge is that of drawing from many disciplines to effectively alter the fabric of the built world. While I cannot deny the need for establishing autonomy (and will later suggest a means of doing so), attempting to do so by carving out a knowledge base that is unique to architecture defies common sense. Real-world problems – especially those related to the built environment – are not neatly sliced into disciplines. As Harlan Cleveland, former Rhodes Scholar and U.S. Ambassador to NATO, writes: "The Scientific Revolution, and its younger sibling the Industrial Revolution, were made possible by our capacity to divide into separable disciplines and proven methods of inquiry.... But in the latter part of the twentieth century, we came to realize that most of our troubles stem from neglecting the interconnectedness of knowledge and the interdisciplinary character of all real-world problems."  

To separate the art and science of building from the social and political context in which they occur is to further distance ourselves from those decision-making processes that do more to shape the built environment than the design of isolated objects ever can. Additionally, it ignores the fact that most of the precious little knowledge in architecture has been created by those with training in other fields, including Robert Gutman, Jane Jacobs, Clare Cooper Marcus, Leon Pastalan, and Amos Rapoport, to name just a few. While conditions in the built environment cry out for expansive knowledge, we fiddle away searching for a tower labeled "Architects Only."

Another resistance to building a knowledge base is revealed by Sherry Ahrentzen and Linda N. Groat who point to the undue centering of learning in architectural schools around the design studio. They write:

"While architectural practitioners have been accused of a 'cultural imperialism',... we can see similar myopic practices in architecture schools' visioning of the architectural act, where the 'spotlight' is fixed on the design studio. This framing allows a sharp focus on the esthetic and geometric dimensions, and blurred vision on the surrounding components.... Once the spotlight focuses on 'the drawing board design,' the other characters, props, and actions on the stage become simply 'supporting cast.'"  

The preeminence of the design studio in the training of architects masks the diversity of talents that people bring to the field and, in the words of Jon Lang, allows us as a group to accept the myth that "if you're doing research, you are a failed practitioner." Students who are predisposed toward research are especially disadvantaged by the lack of emphasis on critical thinking and writing; however all students are diminished by the squandering of intellectual excellence in the all-nighter milieu of architectural schools. Writes Diane Ghiro: "Students are well aware that only their studio courses 'count,' and that when push comes to shove, time and energy must be given to the studios." This means that September's bright, thoughtful students turn into intellectual mush as November's charrette sets in, thus curtailing the possibility that they will hone their analytical abilities.

The preeminence of the design studio in schools across the country also affects the quality, workload, and productivity of faculty. Even though more aspiring architectural faculty are obtaining doctoral degrees, it is clear that coveted positions are in the design studio where most novice scholars do not have a means to continue developing rigorous research skills in relation to their teaching. The studio's long hours relegates scholarly work to moonlight status while its one-on-one tutorial method eats up those economic resources that provide researchers in other disciplines with vital components of their continued development – teaching release time and scholarships for gifted doctoral students who assist them with their work.

The vicious cycle of a heavy teaching load followed by lowered research output and therefore less time and support for research is compounded by the unwillingness of architects to recognize research as a rigorous enterprise quite distinct from the information gathering associated with design. Consequently, scholars who have devoted considerable years to developing advanced investigative skills find themselves leveled on the floor of the studio where even the most casual inquiry qualifies as "research."

In the national arena, it is even more unlikely that researchers will find encouragement for their continued growth. Practically all opportunities for professional distinction through awards and publications are for architectural practice, not research. For example, last year my work in environmental education received the American Planning Association's Education Award and was published in that profession’s monthly journal but could not be published in Architecture's recent issue on women because of its exclusive focus on practice. Nor are the picture books and slide lectures that
"What is needed is a new vision of the field in which there are greatly expanded career opportunities diverging from two equally valued paths. A narrow path leads to practice while another much broader one leads to the research that creates a vital context for the few who practice."

dominate the field suitable formats for the type of rigorous exchange of ideas that result in socially constructed, consensually validated knowledge among scholars.

An exclusionary definition of architecture – the real Architecture – as design or practice not only leaves us without a knowledge base, it makes it less likely for persons of color and women to get into and be successful in the field by eliminating a whole array of opportunities that would appeal to the talents and interests of a more diverse group. An exclusionary definition leaves the choice to become an architect to those few people who wish to practice a “gentlemanly” art – to those few people who have the wherewithal to invest heavily in an education that yields a beginning salary comparable to that of a good secretary – to those few people who are content with being called to the table after vital decisions concerning the built environment have already been made.

We Need People
Who Can Reason Like Crazy

A look around at the world of shrinking resources and opportunities should tell you that nonessential things will soon be eliminated. Despite Whitney Young’s 1968 plea to the AIA, we have not even begun to make ourselves essential to government, industry, academia, or the general public. As we head toward the 21st Century what we have to offer the global knowledge society is not knowledge, but expensive styling that only a few can afford. Given this reality, you might ask why I struggle to recruit minorities and women into this field. Why do I encourage my people – people who are already bearing the weight of racism and sexism – to take a front row seat on the Titanic? My response is that I have, as many oppressed persons have, an unflappable commitment to better the living conditions of my less fortunate sisters and brothers; and I believe that access to a quality built environment is a precursor to achieving all other Constitutional rights. My hopes as an African-American woman for a more equitable society are – like it or not – tied to hopes for a more diverse and empowered architectural profession. I am, therefore, tireless in trying to capture the imagination of a new generation of architects who are diverse not only in race and gender, but in class, ability, and world view. I am tireless in trying to inspire that group not only to be committed to creating safe, healthy environments for all people, but to acquire the knowledge to act on their commitment.

If architecture is to survive in a technologically sophisticated, multicultural society, it must come out of the cocoon of a medieval guild culture where each person learns at the side of another person, thus perpetuating all the intellectual limitations and cultural biases of the mentor. Simply having more people of color or women as mentors on a sinking ship is not the answer. What is needed is a new vision of the field in which there are greatly expanded career opportunities diverging from two equally valued paths. A narrow path leads to practice while another much broader one leads to the research that creates a vital context for the few who practice.

The faculty at the University of Kansas School of Architecture and Urban Design, among others, have instituted an undergraduate program in architectural studies. This unaccredited program offers a “rigorous liberal education for students who have general interests in the built environment” and precedes concentrated work toward the professional degree provided in an accredited three-year master’s program.8 I believe that the Kansas plan is a step in the right direction, but I would amend the baccalaureate program to include introductory courses in research methods and statistics, and use this broadened curriculum as an intake point from which to direct students into either professional or academic studies. Some students would pursue a traditional master of architecture degree with its emphasis on studio work, followed by internship, licensing, and practice. Many others would earn a master of architectural studies degree with an emphasis on research, culminating in a Ph.D. and a career in scholarship whether in academia, government, or industry.

Adherence to quality in professional programs would continue to be regulated through the national accrediting process. However, standards of intellectual rigor in the M.A. and Ph.D. programs would fall under the purview of those local and national bodies that oversee graduate education in all disciplines so that this aspect of architecture would be measured in relation to the intellectual standards upheld in other fields.9 In this way, architects could enter the ongoing intellectual discourse in other disciplines on an equal footing, while still maintaining control over what is specific to practice. This four-component program (B.A., M.A., and Ph.D. in architectural studies alongside an M.Arch.) should be just that – an indivisible whole. Economically, the components are indispensable to one another because the faculty-to-student ratio accommodated in the seminars and lectures of the larger B.A. and M.A. programs would provide the resources for the one-on-one teaching required in the smaller professional and doctoral programs. Intellectually, the three academic programs would provide a bridge between the rest of the university and the professional program. More important, upper-level components that branch out from a shared undergraduate experience would encourage students to simultaneously understand the interdependence of design and scholarship while respecting each endeavor as a distinct enterprise.

While I acknowledge that this scheme is but one of many that could lead to a more empowered, diverse profession, I am resolute in suggesting that it is critical for architects to accept advanced study, not as a “stepsister,” but as a “partner” in design. Early training in research would reveal this option to students, thereby capturing those with diverse interests and resulting in a more highly competent generation of architectural researchers who have spent less time to earn their degrees. Research should not be a second choice for those who cannot “make it” into the precious few positions in design. Nor should it be seen as a necessary evil in order to get academic...
"We can get juice by looking outward at the disempowered who need our services, at the earth’s ravaged physical resources, at the conflicts that are building as too many people try to share those resources."

Tenure and promotion. It should be an exciting first choice for those who demonstrate outstanding analytical abilities—a choice for those who have a commitment to create the knowledge that is needed to better serve society, a choice that I see as especially benefiting persons of color because it will put us on the only real route to power.

Of course, any proposal for more rigorous education should have a matching one for less rigorous employment opportunities, especially if you consider how few people in the 21st Century will have access to higher education given its immensely increasing cost. Like the field of nursing—which embraces a full expanse of caregivers from nurse’s aids to caregivers, midwives, administrators, researchers, and so forth—architecture should embrace a full array of positions. Nor should we ignore the need to popularize full array of positions. Nor should we ignore the need to popularize full array of positions. Nor should we ignore the need to popularize full array of positions. Nor should we ignore the need to popularize full array of positions.

Using Knowledge to Better the Human Condition

Will knowledge alone elevate architects to a position of influence? Wendell Berry adamantly affirms that it will not: ‘The evidence is overwhelming that knowledge does not solve the human problem.’ Indeed the evidence overwhelmingly suggests... that knowledge is the problem. Or perhaps we should say instead that all our problems tend to gather under two questions about knowledge: Having the ability and desire to know, how and what should we learn? And, having learned, how and for what should we use what we know?"10

When I was a doctoral student in environmental psychology at the City University of New York, I learned to ask a critical question: “Will this knowledge create a better world and for whom?” That question is etched into much of the work in environmental psychology, a field that took shape during the Civil Rights era. Many environmental psychologists, especially faculty at the City University, were troubled that research seemed determined by disciplinary parameters instead of an outward look at real-world problems. Spurred by a commitment to make a difference in people’s lives, they pieced together a knowledge base from such diverse fields as architecture, planning, anthropology, sociology, and geography as well as from several subdisciplines of psychology.

Despite its interdisciplinary character, the field is distinguished by an agenda of problem-oriented research that is simultaneously rooted in social change theory and in active attempts to improve the everyday lives of those who are, in some way, disempowered.11 In a little over 20 years, this discipline has begun to move toward a position of leadership not because of artificial intellectual boundaries, but because of an explicit moral purpose.

At a conference entitled “African Americans in the Urban Environment” held recently at the University of Michigan, Taylor Culver, who switched from architecture to law, told the audience “I became a lawyer because you need juice (in the sense of the medium that supplies power) to bring about change, and architects just don’t have any juice.” I say that we can get juice, but not by always binding ourselves to particular commissions, a feudal apprenticeship mode of learning, or self-serving scholarly work. We can get juice by looking outward at the disempowered who need our services, at the earth’s ravaged physical resources, at the conflicts that are building as too many people try to share those resources. We can get juice by acknowledging our complicity, as a privileged group, in many of the current inequities. We can get juice by articulating a moral purpose or commitment to make the built environment better for more of the earth’s peoples. If we do, I have no doubt that our numbers will naturally be enriched by many colorful and empowered voices.

Sharon E. Sutton, Ph.D., AIA

The author is an associate professor of architecture at the University of Michigan. She holds degrees in music, architecture, and psychology. She extends special thanks to Denn Robert M. Bechley, Associate Dean Linda N. Groat, and Professor Robert E. Johnson of the University of Michigan; and to the audience of the “People of Color in Architecture Symposium,” moderated by Professor Dolores Hayden at Yale University. All provided critical feedback on the ideas presented here.

Notes

7 The P/A Research Awards Program excepted.
9 The numbers of students in professional programs mean that the national accreditation board has much greater weight in determining a school’s continued viability than have graduate boards.
10 Berry, W. People, Land, and Community in Multicultural Literacy. Saint Paul, Minneapolis: Graywolf Press, p. 42.
11 Thoughts drawn from an unpublished paper by Eric K. Glunt called “History and Environmental Psychology.”
Architects and Power

These letters are responses to the first Architects and Power article in the February issue (p. 47).

Architects as Explorers

Power is important; it is awarded by a society as part of a package deal which includes credibility, trust, and privilege. It is more productive, therefore, to talk about the relational concept of empowerment than about the abstract idea of power.

Built form is an expression of two contradictory human needs: empowerment and the assertion of that power. On the one hand, we have a need for acceptance and inclusion as expressed by our conformity to culture and societal expectations in the effort to warrant power. On the other hand, we have a need to distinguish our individuality and assert our free will. The tension thus formed is what drives creative expression and propels civilization forward.

Artists (painters, sculptors, authors, composers, performers, architects, etc.) are those people most actively engaged in the exploration of ways to express that tension and occasionally bring about catharsis for the rest of us who are too timid to strike out on our own. In civilized society, artists are the scouts, the advance party, and they are emPOWERed because of their ability to lead the rest of us into the future. We send them over the mountains and across the seas so that they will come back and entice us with what awaits.

But sometimes our explorers do not serve us well. When they become too fearful of leaving the bounds of conformity, they show us sights we've already seen, and take us nowhere. When they forget from whence they came, they lead only each other, egging on the foolhardy to go deeper and deeper into the woods and leaving the rest of us to fend for ourselves. In either case, they become superfluous and squander their power.

Architects are unique explorers. Their discoveries are more visible, more intertwined with our daily lives, more involved with resolving the tension between conformity on the one hand and singularity of vision on the other. If the 39th Annual P/A Awards is any indication, however, honored architects have forgotten the source of their empowerment. It seems they have not only gone ahead; they've discovered the edge of the earth and blithely jumped off.

Juror Kemp may have lamented that among the entries they "had 222 houses, and they all had kitchens and bathrooms and living rooms and bedrooms, but discovery and exploration mean looking for a different way of living..." but as human beings, our evolution does not progress as quickly as her imagination would have us do. As long as we eat, excrete, entertain, and sleep, we will expect our shelters to have facilities for those functions, even if they put a crimp in her design.

Explorers, like all leaders, derive their power from the willingness of others to follow. If the function of art is to explore the tension between conformity and individuality, then civilization requires innovations that solve real problems in ingenious ways. And if our explorers come back with visions of a land that is grotesque and uninhabitable, then we will not follow.

Lee Haugen, Graduate Student Iowa State University

Architects' Specifying Role

This contribution to your 1992 series of investigative articles on this subject is supported by 35 years (1955-1990) of experience in the Chicago area. As a commissioned manufacturer's representative who promoted only specification type products, I spent a high percentage of my effort calling on the large A/E firms in Chicago.

In the 1950s, all major manufacturers had full time salespersons calling on these firms to assist in selection of products and specific writing. This was the primary "point of sale," and very careful examination of product was done before inclusion in the specification. At most, three comparable products were mentioned and the term "or equal" meant only in the opinion of the architect. For those firms who did not have "in-house" engineers, there were formidable consulting firms who screened products very effectively.

Contractors and distributors rarely challenged the specifications. Architects took separate bids on major trades and supervised construction with full-time personnel. Excellent buildings were constructed at a cost of $10-$20 per square foot. Then came the 1960s and 1970s.

Mandatory governmental regulations forced the A/E to abdicate his position as decision maker. Codes, affirmative action, performance specifications, legal opinions, and a multitude of restrictions took place. Distributors provided complete take-offs to contractors which promoted their products regardless of the specification. The point of sale shifted to them and fewer salespersons courted the A/E. Labor and material increased in cost, jobs ran over budget and many sacrifices of quality were made to help the project proceed. Costs jumped to $50-$75 per square foot and quality declined.

The 1980s continued the trend of the 1970s. The A/E opened up his specifications even more for many of the same reasons. Contractors took control with in-house estimators, design engineers, purchasing staff, and legal support. Distributors became brokers with reduced inventory as material was shipped from manufacturers direct to job sites. Construction managers, fast track, and computer design became commonplace along with design and build firms.

The point of sale moved to the contractor level, and price became more important than quality, service, availability, or specification. Salespersons only "touched base" with the A/E, mailed price sheets to distributors and concentrated on contractors. Job costs climbed to over $100 per square foot, projects were rushed to completion, and quality continued to erode.

The 1990s have begun as a continuation of the 1980s, but there are indications of a reverse trend. Costs approaching $200 per square foot are causing investors to put control back in the hands of the A/E. Improved design techniques, CAD-CAM equipment, and computer assisted controls will allow the designer to give his client a quality product at a fair price. The salvation of this industry clearly dictates the power (control) must move back to the architect/engineer. Other than the owner, who else cares about the building?

Andrew C. Wehrli Naperville, Illinois
"The architect’s real power lies in our commitment to the fact that architecture is extremely important to everyone, whether consciously or subconsciously, and that if the architect fails to believe this, then certainly all those outside the profession will feel the same way."

Self-fulfilling Prophesies
As a sole practitioner in Manhattan, I am constantly confronted with the question of power and architecture. All too often I hear from colleagues who say “I can’t make any money in this profession” or “I didn’t go into this profession expecting to make any money,” or “the architect is always blamed when things go wrong.” I also hear architects lament that clients are impossible, that they don’t appreciate what we do, and are totally unrealistic about the cost and timing of projects.

These comments foster the sense that architects are powerless and are losing more and more of the limited powers that we have. This way of thinking becomes a self-fulfilling prophesy for the profession. Even in your own column you refer to finding architects who are relatively well paid. Why isn’t that your magazine feel it necessary to say relatively and not just well paid? The architect’s power lies in our ability to clearly define our expertise. What we do is unique and all too often we presume that the general public feels that they can do it just as well, if not better than, the trained professional.

The architect’s real power lies in our commitment to the fact that architecture is extremely important to everyone, whether consciously or subconsciously, and that if the architect fails to believe this, then certainly all those outside the profession will feel the same way. Architects must have clarity! We must have clarity of vision, clarity of purpose, and clarity of desire. When architects feel that we can be compensated only so much, we are subconsciously relaying that what we do is not worth very much. We place limits on our power. Those negative perceptions translate into lower fees and diminished respect from not only those paying the fees but from the other members of the building team and even the general public. Sentiments that architects are unrealistic in our expectations also limits what can be accomplished and can lead to failure and thus a reduction in power. The opinion that architecture is apolitical is also limiting in that it fails to recognize a powerful force in making design decisions.

Architects’ power lies in our commitment to explaining what the architect and only the architect can do. It is time for architects to focus on what we can do and what we are doing instead of concentrating on all the things that are limiting us! Paul S. Gleicher, Architect New York

The Architect’s Influence
Your use of the word “power” bothers me. I much prefer the word “influence.” To me the word “power” applies to those with great political and financial clout. When any project approaches the conceptual design stage, the people involved usually recognize the architect as the leader at this stage. The architect has assimilated the input of those who have preceded him in the development of the project, i.e., client, public planning agencies and financiers. He also has assimilated the design requirements of the client and his design consultants, i.e., civil, structural, mechanical and electrical engineers, and has incorporated their requirements into the project. Because the architect’s “plans” are the basis which these consultants follow in their work, the architect is the leader during this stage and has the most influence. However, the architect should not let his influence at this stage cause him to have an inflated opinion of his importance to the entire project.

In 1957, Time Inc. published a booklet titled “Building, U.S.A.” about “the men and methods that influence architecture in America today.” In it the people, organizations, and methods involved with producing a completed project are presented in some detail. They are presented as the real estate operator, lender, contractor, labor force, manufacturer, engineer, corporate client, public, and lastly the architect, in that sequence. I feel that when the architect realizes that the efforts of many people and organizations are involved with producing a successful project, his perception of his importance will be placed in its proper perspective.

The architect’s financial involvement and risk are relatively small when compared to the risks of the others involved. Many of the risks taken by others depend upon the adequacy and thoroughness of the architect’s work. He knows that any errors or omissions caused by his work may cause large additional expenses during construction or after the client begins to use the project.

I think that most of any dissatisfaction by clients with architects work could be avoided if architects would thoroughly understand the clients’ requests, re-examine their work fairly and thoroughly, earnestly improve their professional performance, and avoid relaxing into sub-professional performance. In this way, architects could vastly improve their public image. Roland K. Kaechle, Architect Walnut Creek, California

Stars and Power
Your editorial “Star Gazing” and the companion article “Architects and Power” tapped a vein which I saw exposed at this year’s AIA Grassroots in Washington. I wonder if we will ever know whether it contains CRE or BLOOD.

Self-doubt appears to dominate this profession, quite possibly as a reflection of the doubt that grips all of this country. What an opportunity for architects to use our skills as visualizers, designers, planners, collaborators, and consensus builders. Today, plans are being developed everywhere to rebuild our cities, to restructure our industries, to rejuvenate our economy. The country recognizes we must protect and respect our environment and allow it to heal. The profession of architecture is not leading this effort. One must wonder if architects are true participants in the process or are simply following the direction of others.

Power will be there for those who use their skills to produce quality within the cities, in the economy, in the environment. Those people, regardless of education, regardless of affiliation, will become real Architects. Those trained to be architects who do not will have become dress designers, have become....

The discussion P/A is starting with these articles is an appropriate one for the last of the millennium, for if we do not broaden our horizons and expand our
influence beyond what may have become mere decorative arts we may in the next millennium find ourselves a profession without value to or the respect of society. 
W.O. Neumann III, AIA
Houston, Texas

**Architects and Aristocracies**

Architects in the past served their societies through aristocracies. While aristocracies were educated about aesthetics, they had many other important things to do and care about. They were naturally inclined to balance decisions regarding building with the life of the community since it belonged to them and they to it. The world functioned this way for approximately 5000 years, producing the civilizations of Mesopotamia, India, China, Greece, Rome, and Europe.

By chance an 18th-Century French revival of a Classical Greek civic form of government, called Democracy, combined with the 19th-Century invention of mechanization to decide that the previous 5000 years had been all wrong. The result in Europe was a furious and self-destructive search for a replacement, generating Fascism, Communism, Modernism in Art and Architecture, several world wars, and an America which deduced that whatever it had been doing must have been right since it was the only one left standing.

The resulting confusion has separated those with the wealth and power to patronize us from those with the education and wisdom to understand and guide us. All the alienation and anxiety expressed in De-Con and Neo-Dada, the nostalgia of Po-Mo and the decadence of the Rats and the Mannerists is the result of a society which seems to have lost direction and interest in its future. Vision lost ground to avoidance.

It's interesting that the Japanese, who managed somehow to combine industrialization, representative government, and traditional leadership have come to symbolize the questioning of the infallibility of our mercantile/consumer system. Will the first to realize the future of Architecture be Toyota? It's interesting as well that the Japanese seem to be much more interested in the future than we are. Perhaps it's because they sense they have one.

**Richard Arango, Architect**
Coral Gables, Florida

**Power and the Environment**

As our world and our perception of it becomes smaller and more familiar, we need to develop the insight and design vocabulary not just in ourselves as architects, but in the rest of the members of our community. As individuals we are continually being asked to make judgment calls about our environment (built and natural) that affect our quality of life. Voting in a bond for a new school, bridges, roads, open land, dams, recreation paths, or voting for a particular candidate who represents certain points of view that promote growth or no growth as the case may be, are issues that have become integral with our built environment.

Urban design, rural development, and land-use planning are all aspects of a holistic process that architects need to fully embrace. We have the creative ability to think through the rhetoric and offer solid design skills to meet these community problems. Power is transferring to the local communities as the Federal government has fewer resources to spend and the states each slowly transfer that same lack of funding down to the lowest denominator. Architecture needs to expand its definition, change its boundaries, and become part of a community.

This would be a positive move, a change in structure and control by the elite to a broader base; it is already happening. Planning boards, zoning boards, design review committees, and city and town councils are recognizing the desirability of visual and creative thinkers in their midst. Landscape architects, urban designers, and architects are finally holding positions in government.

In an effort to shape our environment in a more responsible and physically meaningful way than we have in the past there are many new questions that need to be asked and thought out. The issue of saving our nation's wetlands does not sound like architecture at first glance, but is an example of what we are facing. If we intend to preserve our water quality and our wildlife habitats, there is much existing land that can no longer be developed or farmed. This forces the debate of how to maintain our agricultural land while ensuring that we do not lose more to development, and begins to involve the question of where do we live; higher density cities, less urban sprawl, tighter knit villages, more compact towns. With the crime and anonymity currently in the cities, it is hard to believe we could promote that, but whatever happened to our neighborhoods?

There was a strength and support system in knowing your neighbor; there was a responsibility to the community when we knew and recognized the person across the street! Perhaps it's time to rebuild from the center.

Architecture needs to be a tool in the hands of the people so that community planning decisions and land use are thought through holistically and objectively. Our understanding of space and how to define it to achieve our needs is unique; we have a role to fulfill in helping determine the direction our cities and towns choose to take. It's time to move out from behind the egocentric constructions of the past into the community leadership roles of the future.

**Diane Elliott Gayer, Associate Architect**
The University of Vermont

**Women and Power**

I would echo your comments on the role of women in architectural offices, especially large offices. I worked for the largest Washington D.C./Maryland architectural firm for over 5 years and found no women were allowed into managerial roles, no partners in a firm of over 20 partners and associates, and a very sharp difference in the salaries of men and women. At one time, I supervised the work of a non-resident architect who was far less experienced, and by pure accident found out he made $6,000 a year more than I did. Secrecies about salaries further contribute to these unfair practices and to women's reluctance to rock the boat and complain, for fear of losing our jobs. I won't remain in the profession for very many years longer – it's just not a "gentlemanship" sport anymore.

**Marlene Walli Shade**
Arlington, VA
Carolyn and Gordon met in 1977. "I was new and he was new," she says, "and we sort of grew together." Perhaps all clients don't take advantage of Carolyn's brand of thorough service, but Gordon does. "He's cautious," she says. "He tends to call us before he starts a project or gets into certain areas. He might say, 'We're thinking about a joint venture with another firm. How will that impact our insurance?' Then our contract analyst and I work together to give him some advice on short and long-term consequences."

On the account management side, Carolyn doesn't just wait for the renewal quote to come in. She's on the phone with DPIC—dealing with the underwriters, pointing out her clients' strengths, negotiating for the terms she needs. And she's persuasive.

"I expect a high quality of service for him—I want to be as professional as Gordon is. He emphasizes high standards in serving his clients. And we feel the same way." Carolyn also works hard to keep Gordon H. Chong + Associates informed about the many premium reduction opportunities available from the DPIC program.

Carolyn has a master's degree in education and began her working life as a teacher. The teacher in her still comes out when she's conducting a workshop panel on liability issues for one of the Bay Area AIA chapters or a brownbag seminar for one of her clients. "I love to see the light bulb go on in someone's head," she says. "The 'oh, now I know what you're talking about.' I think that's what I like about this job: I'm always teaching and getting close to people who, I think, appreciate what I have to tell them. They all have the same interests—they want to better their practice in a professional way."
Today, 15 years later, with a staff of 45, our firm and its needs have changed and the relationship has changed. In the early years our primary focus was getting work in, making ends meet. We were required by our clients to have insurance and had to struggle to find a million dollars in coverage. Carolyn did a great job of finding alternative proposals for a small firm—she brought us the best of a terrible situation in terms of cost.

Today our projects and contracts are bigger and more complex. Now we use Carolyn's agency, Dealey Renton, a lot for contract review and assistance. Our prospective client may be saying 'it's an unalterable contract—if you don't sign it in the next two days we're going to go to the next architect on the list.' But the agency can call our client's contract manager and say 'it's not in the best interests of either party to do this.' Then the feedback isn't coming from me, which would be totally self-serving. It's coming from Dealey Renton's contract review specialists who know industry standards. They've made little word changes which I think have made the difference, not only in terms of the insurability of the contract, but also from a business perspective.

For us the whole idea of service and quality assurance is key. It's been the focus of our firm since we started and it's very characteristic of what our clients demand. Our firm has never had a claim in its 15-year life. I believe that this is in part due to the preventative approaches to professional liability which DPIC and Dealey Renton advocate.
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The current economy, the retail industry has been hardest hit of all: growth in retail sales has been essentially flat for almost two years. As retailers scramble to reposition themselves for their very survival, there are, paradoxically, plenty of opportunities for architects. But when an industry with so many players is in transition, the opportunities for selling design services may not be where they were in past years.

The trends in retailing faithfully mirror the changes in American economic life as a whole. Those hurt the most in this recession have been the mid-price retailers. Discounters and high-end retailers have done relatively well: scale and volume on the one hand and larger markup per unit on the other have allowed these businesses to remain profitable. Meanwhile, the staple of the industry for decades, the department store, is in danger of disappearing from the scene entirely: extreme predictions see nothing in ten years between J. C. Penney and small, high-priced specialty department stores such as Barneys New York. The middle ground in this scenario would be taken up with small independent shops in malls and stores such as Barneys New York. The middle ground in this scenario would be taken up with small independent shops in malls and other retail centers.

The major department stores have had to contend not only with the overall slowdown in retailing, but with leveraged buy-outs and mergers, which have left them with large amounts of debt. In many cases, owners have been obligated to interest payments that were based on overly optimistic revenue projections. The result has been an epidemic of bankruptcies among the most established and successful department store chains in American history: Hills, Ames, Carter Hawley Hale, Allied and Federated, R. H. Macy. All have filed for Chapter 11 protection since January 1990.

But the strategies the survivors are adopting suggest that the department store as we have known it may not be the same in the coming decades. Saks Fifth Avenue, for example, announced expansion plans recently, benefiting from a large cash infusion from its investor owners. While it will renovate its current stores, Saks also intends to open smaller, free-standing specialty shops along the lines of single departments in its large stores. This strategy will likely appeal to other large retailers as well.

The big winners have been the discount department stores, most notably Wal-Mart and K-mart. Department of Commerce figures show that in the period from 1987 to 1990, national department store chains increased sales by only 2.8 percent, while discount department stores increased their sales by 26.5 percent. Wal-Mart alone did $43.9 billion in sales in 1991, up 34 percent from 1990. Design needs of the discount chains are more basic than most, and are handled by in-house design departments working closely with a small number of large production firms, low-end retail is undoubtedly an area of growth for architectural services.

The decline of the full-price department stores has put wholesaler and product manufacturers in a precarious position. Should a department store file for bankruptcy, the wholesalers become unsecured creditors, an unhappy designation that puts them last in line to be paid. And even if department stores appear to be operating normally, manufacturers may have difficulty getting payment for their products in a timely and reliable manner. Add to this the reduced traffic in many department stores, and it is clear that manufacturers are looking for other ways to bring their products to the marketplace. Many name-brand manufacturers and wholesalers have opened their own retail establishments, first in outlet centers and more recently in malls and street locations. Accordingly, a whole new class of client is looking for store design services.

The retail landscape also continues to change. Mall construction has slowed to a trickle as most regions of the country have reached saturation, although mall renovation has picked up, as increased competition has led owners to upgrade and expand. In some cases particularly where a mall has lost a department store anchor tenant rather substantial reconfiguration is taking place. And factory outlet centers, where name-brand manufacturers sell their own products at reduced prices without the additional draw of a large anchor store, are growing and proliferating: there are now 276 outlet malls in the country, with 100 more in various stages of planning. As more upscale manufacturers move into these centers, more intensive design services will be needed.

The profiles on the following pages are based on interviews with those individuals, in five different retail chains, who are in charge of hiring architects. Each of the organizations profiled has recently completed new prototype stores, and they exemplify what other, similar companies will be looking for as they adapt to the changes in the retail industry, launching new types of shops, or revamping their image. Certain concerns are shared across the board. For example, architects will need to understand the mechanics of shopping, with the attendant concerns of customer flow and display, of
"Low-end retail is undoubtedly an area of growth for architectural services."

Accessibility versus security, and so on. Cost control and durability are likewise common goals. But far and away the most important issue to these executives is that the architects they hire demonstrate an understanding of both the company and its products.

Other than these general concerns, the profiles outline the very different ways in which retailers prefer to work with architects. For example, Country Road Australia develops its prototype design concepts in-house and looks for outside design services to adapt the concepts to specific field conditions. Liz Claiborne, on the other hand, looks to its outside design consultants for concepts that are then tailored to individual locations in-house. As important as it is for architects to understand the company they are approaching for business, it is equally important that they understand the role the company will want them to play. Peter Morris Dixon

The author has several years' experience in marketing professional services and wrote the previous P/A Prospects feature on continuing-care retirement communities (Sept. 1992, p. 69).

Discount chains have been outperforming conventional and national department store chains for years (Source: Department of Commerce).

As discount chains and lower-priced chains increase the size of their stores to accommodate increased traffic, some of the large conventional chains are starting to open new specialty shops in which they are doing well. (Sources: County Natwest Securities, CSG Information Services).
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Joseph Abboud

"I was really looking for someone who would be able to read my mind."

Joseph Abboud, the designer of fine men's and women's clothing, and the company that bears his name represent the highest end of the retail market. This company approaches the design of its stores with as much care as it does the creation of its products. Just as Abboud personally supervises all of the product the company offers, he finalizes the selection of the architects for his stores, and works closely with them on each project.

When he began to plan the Boston store, his first, Abboud undertook what he describes as a very informal search for an architect to work with. "I knew that there were basically two kinds of architects," he says, "architects who design in their own style, and the kind that I was looking for, architects who want to do what their clients want them to do. I was looking for an architect who could hear my ideas and translate them into architecture." I was really looking for someone who would be able to read my mind."

His search led quickly to Bentley LaRosa Salasky, the firm he hired for the Boston store. Abboud was first introduced to the firm through his joint-venture affiliation with GFT USA Corp., who had worked with Bentley La Rosa Salasky on several previous projects. "This firm wanted to know what I was all about; they asked me about my colors, my fabrics, and so forth. And when I asked them to slow down and talk in layman's terms about their design experience, they did. After we had talked informally a few times I realized rather suddenly that they just felt right." Abboud talks especially about the architects' manner - "young, free-thinking, relaxed" - when asked what appealed to him about the firm. The choice has been amply justified: Abboud and principal Franklin Salasky have developed a close relationship, and the firm has gone on to design Joseph Abboud's New York showrooms and the various new stores he is working on now.

The consistency of Joseph Abboud's product line from year to year gives the company the opportunity to create stores that are not simply neutral backdrops for the clothing but rich, textured environments for clothing with the same qualities. The palette of the store is close to the palette of the clothing: heavily patterned wood and stone complement the fine fabrics, and the kilims which Abboud takes as inspiration are scattered on the selling floor. Suit fabric is used for upholstery, shirt fabric for curtains. The architects have created an environment that seems to have come from Abboud's own hand.

Abboud's background in both design and merchandising gave him fairly clear ideas of how he wanted his store to be laid out and what atmosphere would work best. His temperament keeps him interested in every detail. Yet he recognizes his limitations and looks to the architect when he does not know what he wants. "It was very important to me in the Boston store that the lighting be dramatic but that the ambient lighting also be high-quality so that our customers could appreciate the textures of our fabrics," he says. "I had no idea how to accomplish it. I only knew it has always been a problem in other stores." As Abboud describes it, Salasky understood his mission and went away and solved it. "I don't know whether he knew how to create this lighting before I came along or whether he learned it in the course of designing the project," Abboud says, "but it really doesn't matter. When I told him what I wanted, he simply said 'Okay, now I know what I have to do.' I want the new J.O.E. stores, which will carry a more casual line of menswear, to be more bright and sunny, and I know that Franklin will know what I mean. He really has learned to read my mind."

This symbiosis is perhaps as close to the traditional image of the relationship between architect and client as can be attained in a commercial setting. The closeness is palpable: Abboud refers constantly in discussing the stores to "Franklin," and his colleagues later add that "Franklin" was there just that morning. It is a relationship based on dedicated attention by the architect to the taste and business needs of a sophisticated client. Where Salasky used to have to bring eight or ten materials samples for Abboud to choose from, he now brings only one or two, and he usually hits the mark. And though the design of the stores is impeccably carried through from overall concept down to the detailing, the architect has not imposed his own style, but has assumed it in a commitment to Abboud's.

The relationship is a success for both parties. "Franklin knows he will always get the first shot on any project I have, and we both know each project must be better than the last," says Abboud. "And," he adds, "we are our architects' best advertising. People are constantly asking us for their names."
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Country Road Australia has been in the United States for four years, and currently operates 21 full-price stores and 5 outlet locations. Almost all of the stores are in malls, and they average about 3000 square feet. Country Road is in the process of introducing a new prototype, which will be used for all future stores and for the renovation of their six original stores. Rick Schryber, who as construction manager for the chain is responsible for procuring architectural services for all of the U.S. stores, explains that this new prototype design comes, as did the first one, from a staff architect working in-house in Australia, and that the job of the American architect is simply to implement it at each location.

Country Road selected the firm it continues to use on all its projects, Planned Expansion Group of White Plains, New York, because the company needed a firm that clearly understood the construction process and could control it adequately. For Schryber, who worked on the Country Road Australia projects at Planned Expansion Group before coming over to the client a year ago, the objective now is to complement his own expertise with a firm that can put together a set of construction documents that are both comprehensive and comprehensible. "A design firm that understands the realities of the retail business must understand this general contractors whisk through the drawings," he says. "Clear drawings are particularly important in retail, because a store is such a boom-boom-boom type of construction job. The drawings must be in a logical order, with all appropriate cross-referencing."

One problem that Country Road had with a previous design firm involved the use of an inappropriate scale. The reflected ceiling plans were drawn at ¼" = 1", so that the recessed downlights, which were 6" or 8" in diameter, were not discernible. When contractors dimensioned off the drawings, costly mistakes resulted. Schryber wants to work only with architects who have hands-on experience with how the drawings are actually used in the field. "The architect needs to think, 'How can I represent what I have in my head in two dimensions so that the guy who will build it in three dimensions will build it as I see it?'" he says. "For example, sometimes a small axonometric drawing can convey information about how to construct a certain detail that an elevation or section view cannot."

Representation of design in drawing form is indeed Schryber's primary concern: if there is one thing he would like to see in an architect's promotional material, it would be drawings to accompany photographs of finished work. He also appreciates testimonials from clients with needs similar to his own. "If they've done a number of jobs for a client like Polo or the Gap, and if they've been able to keep them happy, I can safely assume they've done a good job with their drawings," he says.

Schryber responds to strong visual images in a firm's marketing materials. A firm has to have done some retail, he says, to be considered. But the kind of design ability that he feels is relevant to retail stores is the ability to create a dramatic environment on a pedestrian scale. "A retailer must draw passersby into his store," he says, "and for this reason I like to see photos of office lobbies, reception areas, or showrooms. But the ability to design a dramatic office building is clearly another talent entirely, and not relevant to a retailer's needs."

At an interview with an architecture firm, Schryber says there are three things he would like to hear. The first, of course, is that the firm is familiar with what happens in the field after their drawings are handed over to a contractor. Second, he would like to hear that the firm is cost-sensitive, meaning not cheap but rather efficient. "All firms are talking about this today, so I would recommend giving specific examples of how a firm has, for example, saved a client a significant amount of money by using a less expensive material where it would not be noticed by the customers," he says. The third thing is that the firm knows what Country Road Australia is all about, "who we are as a clothing company and what atmosphere we want to create - don't come in thinking we're just like Banana Republic."

In working with any retailer client, Schryber says, "the bottom line is service." As difficult as it may be to land a client, he believes that the day-in, day-out effort that keeps the client happy is harder. But he feels this should be any design firm's goal: "All the effort and expense of getting a new client is really not worth it for just one or two jobs," he points out. "I want to feel like I'm the only client going, and if I don't feel that way, I'll go elsewhere." But he knows that finding another firm takes his time, energy, and expense, and so he looks from the outset for firms with staying power. He is convinced that his colleagues at other companies do the same.
Swatch

"We certainly didn’t want someone who wanted to change everything around, and who would tell us that what has gone before is not good."

Swatch, the high-profile, trend-setting watch manufacturer, has recently opened, at key New York City locations, the first three of a planned 30 free-standing Swatch stores that will be constructed over the next three years. These stores build on the company’s experience designing and implementing the small shops in department stores through which it does the bulk of its sales. The stores are intended to be highly visible presentations of the Swatch image, complementing rather than supplementing department store sales: “Department stores will always be our most important retail outlets,” says Leslie Haelg, who is in charge of design for the stores. “But I believe more brands will establish their own independent shops because the greater the control a company can have over its image, the more it will make statements that will enhance the entire sales effort.” Swatch’s free-standing stores are owned and operated by independent jewelry retailers.

Image-conscious Swatch entered the arena of retail design four years ago, when ex-Memphis designer Matteo Thun was recruited to design some fixtures for Swatch shops in European department stores. Basic store-planning concepts were also developed at that time, including the highly successful strategy of allowing the customer to touch the product. “We have found this to be very important for sales,” says Haelg. The “tester display system units,” which resemble vending machines, were developed at this time to facilitate handling and close examination of the product without sacrificing security—a crucial consideration for a product that is pocketable. One year ago this same approach was adopted for Swatch shops in U.S. department stores.

From their conception, the independent stores were to be an extension of the design direction established in the department stores. “Consistency is very important to us,” says Haelg. “The customer must always recognize Swatch.” The design must reinforce an image that begins with the product itself and is most widely disseminated in the company’s advertising. Thus Haelg began to look for a firm that could successfully adapt Swatch’s formula to free-standing stores in this country.

Haelg began the search by talking to contractors and designers who had worked with Swatch on their department store shops and by asking for recommendations of architects. This process led to interviews with three firms that were presented with European designs and the components that Swatch wanted to incorporate into the stores. “We supplied these firms with information on our company and our products,” Haelg says, “and we tried to see how well they had digested it.” By asking the architects to brainstorm with her during the interviews, Haelg says, she learned both how each firm worked and how well they understood the philosophy of Swatch.

Haelg did have some preconceptions going into the interviews. For one thing, she wanted to see completed projects in an architectural style that fit with the Swatch style. And she knew she preferred a small firm over a larger one; “personal experience” had taught her that small firms were more appropriate for projects of such small scale. (The selling areas of the stores range from 500 to 700 square feet.) She expected some retail experience so that there was a base of knowledge about such issues as flow, control, and security. She was also looking for the ability to tweak the European concept for the American market, which responds better to a warmer look and more natural finishes.

But it was equally important that the architects understood the philosophy of the brand and did not try to push their own style—especially since they would be working within an already established visual concept that the company had substantially invested in around the world. “We certainly didn’t want someone who wanted to change everything around, and who would tell us that what has gone before is not good,” says Haelg. “I have seen a lot of this kind of thinking from display and visual people I have interviewed.”

Another important issue was the quality of the finished projects. Haelg visited completed stores by each of the firms she interviewed. Supervising construction is an integral part of the architect’s commission, and Swatch, a watchmaker, is particularly concerned about quality of construction. The contractors on the projects were chosen in close consultation with the architect to assure a compatible team.

Another concern was cost. “The firm we chose, Edward I. Mills & Associates, really has the ability to find simple solutions without sacrificing quality or design,” Haelg says. “This is something that I really appreciate.
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Although the company has a number of free-standing stores, by far the majority of its sales are made through department stores. Liz Claiborne has more real estate within department stores, more square footage of selling space, than any other company, and most of this space is in the form of Liz Claiborne concept shops, which display and sell the company’s merchandise exclusively. These concept shops appear in over 95 stores nationwide and will appear in 70 more in 1992.

Liz Kane, the Director of Visual Merchandising, is responsible for the design work involved in positioning the company’s products in department stores. She and her department are a service arm to the 19 divisions of Liz Claiborne Inc., which specialize in dresses, suits, sportswear, shoes, handbags, menswear, jewelry, and so forth. Kane helps them find design firms to create concept shops that suit their individual needs while maintaining the overall look of Liz Claiborne. She does a lot of research, visiting other stores as she travels, reading in the design and retail press, immersing herself in innovative retail design and display. She also collects the names of firms whose work impresses her and often interviews them without a specific project in mind. Then when a division needs design work, Kane will typically bring in three firms to meet with the division people. “I let the division people make the decision of which firm to work with by whatever criteria they choose; most often it comes down to interpersonal dynamics,” she says.

The company is unusual in that it hires many different design firms to work in the same idiom for the different divisions. “The use of light wood and black trim, which was originally developed with Hambrecht Terrell for our store-within-a-store concept, established our image in the consumers’ minds, and it still looks timely,” she says. The company will undoubtedly continue to work with this palette because it reinforces consumer recognition. “We need our environments to appeal to a great range of people, and we want them to be in a comfortable and easy-to-shop-in environment so they’ll come back,” Kane says. But underneath the familiar look is constant concern for the product: “More important than the design itself is how it works with the clothing,” Kane stresses. “What must be on display is not just the clothing, but the ability for the customer to put together her own individual style from our collections.” The same strategy applies to the various concept shops: everything works together. So although the overall look has remained the same over the years, Kane and various design firms constantly updated and improved the shops, creating new and better displays for an ever-growing range of products.

After a firm has been retained to work with a division to create a prototype concept shop, there is a period of exploration — “We encourage working quickly to produce a variety of rough thumbnail sketches at first,” says Kane — followed by a period of refinement of the agreed-upon design direction. Kane and her staff contribute their knowledge of merchandising: she supplies the architects with parameters — how many display groupings are needed, how many items must be accommodated on the sales floor, and what the ratio of folded to hanging clothing will be. “We help with our understanding of how the space should flow, based on the dynamics of looking around, trying on, and buying,” she says. "We are a very customer-responsive company, and, as we do with our product, we learn from our customers how they like to shop by asking them. We share this information with our designers," who are encouraged to come up with innovative ways to display new types of product — a backlighted wall of shoes, for example — all within the established palette. The design is brought to presentation level, and the division markets it to the department stores. Implementation and construction management are handled in-house by Kane’s staff, or on occasion by a firm hired by the host department store.

Kane looks for architects and designers who understand Liz Claiborne’s products and its customers. “Architects who come to see me should do their homework; they should look at our product and visit a variety of locations,” Kane advises. “I like to hear how they assess our existing shops.” How the firms communicate is also extremely important. “I look for good communication skills,” she says. “We don’t want someone who says, ‘Here’s what we think you should do.’ They’ve really got to know how to listen.” One problem that Kane says she has had with architecture firms in particular, as opposed to industrial designers or interior design firms she has worked with, is that they seem to want to expand their role on the project. “We try to be clear about the assignment,” she says, “but architecture firms keep telling us they’d like to do more, such as project management or the graphics package, making things more complicated than they need to be.”

With some of the divisions showing enormous growth potential, with new product lines under discussion, and with international expansion likely, there are clearly opportunities for design firms to continue the evolution and refinement of Liz Claiborne’s signature shops.
Edison Brothers owns and manages a large group of boutique chains, including menswear, women's wear, and shoes, generally geared to the mass market. Their line of stores include Oak Tree, Wild Pair, Sasha of London, and Zeidler & Zeidler. Altogether, the company has about 2900 stores, which have an average footprint of about 2400 square feet. Walt Liebert, whose title is Vice President, Marketing, is responsible for the design of a dozen chains of clothing stores, and 160 locations of Edison's new Entertainment Division locations, called "Time Out."

In crowded malls and shopping streets, Edison Brothers' stores must stand out, and Liebert seeks design firms that can create the most exciting images for his chains. Liebert has compiled a thick private catalog of designers and architects; he and his staff follow and review projects throughout the industry and investigate which firm played what role on projects they like. Liebert's in-house department has a small staff, but in most cases, it generates the concept for a new line of stores or a renovation. Outside firms then must translate the initial concept into a design and determine materials and sources.

Although Liebert most often works with firms he has spotted and pursued, he has definite advice for architects who send him promotional packages. He looks for creativity in the presentation technique; most of what he receives is too plain and ends up in the trash. "If the marketing materials are no different from what I get from a rack manufacturer, or if the firm has just picked a font off the Mac and slapped a few photos onto it, I don't hold on to them. You have to remember that you're selling to the retail community, which is a very creative community." He also frowns on packages that have been produced by graphic design firms or advertising agencies, since he wants architectural design, Liebert has found himself looking outside the profession entirely. "I have found many architects who have gotten so caught up in the turn-it-out-turn-it-in mode that they have lost their identity as designers," he complains. For this reason, and because he is always looking for a new take on retail design, he has sometimes turned to other industries for his design talent: to graphic design firms, to advertising firms, and even to fine artists. Architects then play a very limited role in the implementation of the design.

Because each of Edison Brothers' chains of stores must establish and maintain its own identity, Liebert generally works with one firm on one chain only. Liebert occasionally works with a design firm and a production firm on a single chain, as when the former is a graphic design firm, but when working with a full-service architecture firm, he prefers to use a single firm for both the prototype and the roll-out stores. He thinks, in fact, that an architecture firm should "have the initiative to think long-term in their price strategy," considering the potential for lucrative roll-out commissions when they calculate fees for the initial design because it demonstrates "their belief in their own design abilities," he says. "The firms that want their money up-front [that is, for the design of the prototype] don't seem to me to believe in what they do. The design firm, as much as anyone else involved, can make a concept work."

Another reason Liebert tries to keep the primary firm on board for the roll-out stores is to prevent the design process from ending when the prototype is completed. He asks the designers to visit the completed stores and talk with the merchants, with Edison Brothers' operations people, and with customers. In general, each new store shows some improvements over the ones which have preceded it. As Liebert puts it, "Our attitude is: It's perfect; now, what can we do to make it better?"
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A collection of articles addresses diverse aspects of restoration, reconstruction, conservation, and adaptive use, including pieces on the TWA Terminal, historic housing in Seattle, and a renowned Spanish Mission.

Also in this issue: a striking school in British Columbia, a glimpse of emerging talent from Toronto, and a portfolio of outstanding low-budget interiors.
When New York’s Idlewild Airport (now Kennedy Airport) was completed in the early 1960s, it was unlike any other such place. Not only was it one of the largest airports in the world, but it took the unprecedented approach of having separate terminals owned and operated by various airlines. These privately operated terminals were, in turn, connected by an unusual amount of public space: generous parking lots, broad pedestrian plazas, plus fountains, pools, and chapels. Idlewild reflected the public confidence and corporate ambition of that era.

By comparison, JFK, in its current state, reflects the decline of that confidence and ambition in our own time. Where there was once an orderly traffic pattern, there is now an unbelievable tangle of roads seemingly in a constant state of semi-repair. Where once there were plazas and fountains and chapels, now there are overflowing parking lots, cracked pavement, empty pools, demolished structures.

The TWA Terminal

A similar fate has befallen the airport’s one truly great work of architecture: the TWA Terminal, designed by Eero Saarinen & Associates. When completed in 1962, the building represented a high point not only in the design of air terminals, but in the exercise of corporate responsibility. Here, a private company took upon itself the creation of an inspiring public space. TWA turned to one of the best architects then practicing in the United States and let him explore the expressive potential of an air terminal to an extent never seen before or since. Saarinen sought, through the use of sinuous organic forms and lightweight vaulted roofs, to represent the building’s function as a place of movement and of flight. (The inspirations for the design, as the following two articles point out, were many, including Minoru Yamasaki’s design of the St. Louis Airport, Jorn Utzon’s design for the Sydney Opera House, and the Expressionistic work of Erich Mendelsohn.) Saarinen also employed some of the newest airport technology just then being developed, such as movable jetways and baggage carousels. The terminal was an inspired work by a brilliant architect for an audacious client, but it also was of a piece with its era—a time in which progress seemed certain and the continued existence of corporations such as TWA assured.

Things have changed dramatically in the last 30 years; the once mighty TWA, for example, recently filed for Chapter 11 protection from its creditors. And this terminal bears witness to those changes. What you now notice as you approach the building from the parking lot is not just its diminutive size (a common perception we have of most structures in this age of wide-angle photography), but especially its tawdry condition. A temporary wood-framed walkway, which has been up for years, connects the adjacent I.M.Pei-designed terminal to Saarinen’s building, obscuring part of the latter. (Both buildings now comprise TWA’s New York hub, with most international flights arriving and departing from the Saarinen terminal.) Even more obtrusive is the glazed canopy that shelters people waiting for buses and other transportation that extends across almost the entire front of the terminal, appearing to cut it off at the knees. Finally, along the face of the ticketing wing, beat-up metal and glass vestibules protrude almost to the eaves, breaking the clean sweep of that façade. You quickly get the sense, standing in front of the terminal, that TWA has been blind to one of its most important assets.

That lack of vision continues on the interior of the terminal. Just inside the front doors, a motley collection of metal detectors and x-ray machines occupies the front part of the main space. Just beyond them, a switchback ramp moves back and forth up the original stairs, a crude response to the need for handicapped accessibility and one that disrupts passenger movement. Beyond that stands a ticketing area whose floor has been laid over the original recessed waiting lounge and whose counters and backdrops obscure the glass wall which once gave passengers a sweeping view of the tarmac.

Add to those major alterations several minor intrusions: a Good Humor stand whose bulbous form stands right up against one of Saarinen’s elegantly curved stanchions, a back-lighted advertisement that now fills the original flight information board (giving new meaning to the term commercial airline), and the cheap fast-food décor of the restaurant on one of the upstairs areas.

These two views of the TWA Terminal, in 1962 and 1992 (1), show the sculptural power of the original design and the clutter of later structures, including new signage and somewhat older vestibules along the ticketing wing.
The Difficulties of TWA

In all fairness to the company, it is dealing with a difficult building. Saarinen designed the terminal at the beginning of the jet age, before jumbo-sized planes, airline deregulation, and terrorism demanded an increase in the capacity and complexity of terminals. Also, the very things that make this terminal most compelling as architecture — the unity of surfaces, with floors, walls, and ceilings flowing into one another, or the continuity of form, with similar organic shapes used throughout — make the building difficult to add to or alter.

Although many of the changes that TWA has made to the terminal have not been particularly sensitive to the architecture, most would be easily reversible. And in a few places, the company has made an effort to work with the building rather than against it. For example, TWA has built a structure at the point where new baggage conveyors penetrate the rear glass wall that recalls Saarinen’s organic forms. (This structure, however, doesn’t match the original surfaces, clad as it is in stucco rather than in the small round tiles that Saarinen used.) You can argue about whether those conveyors should be there at all — their steel trusswork runs along the exterior of the terminal’s back side, looking like leg irons on this great bird of a building — but the conveyors at least fit the rest of the interior.

Likewise, the ramp for the handicapped, despite its unfortunate placement right over the main stairs, has a metal railing whose narrow balusters and thin grab bar mimic Saarinen’s railing design. Yet, even here, with the best of intentions, TWA seems to misunderstand its own building. What was once a space that pulled passengers along from the entrance and ticketing area to the waiting lounge and concourses now is filled with metal railing that stands against the flow of people and that looks more like a gate blocking entry than an aid to our accessibility. Surely a lift off to one side could have been just as effective and much less obtrusive.

The Employees’ Perspective

The people who work in the terminal generally see it in a slightly different light. They seem generally aware of the architectural quality of the building, and of its poor maintenance and the overcrowding. (Because TWA uses the terminal mainly for overseas flights, the afternoons and early evenings bring a torrent of passengers and large amounts of baggage, making this small terminal appear even more inadequate.) Very few of the employees I spoke with laid the blame for these conditions on the building; most faulted the company. (It should be noted that TWA has had some long-running contract disputes with its employees, which some workers even mentioned as color- ing their view of the building.) As one employee put it, referring to both the terminal and the company, “TWA needs to get its house in order.”

Still, the building is not blameless, as is obvious when you watch maintenance people struggle to operate, repair, and clean it. To wash the inside of the large inwardly sloping windows, for example, a maintenance person must balance a ladder against one of the narrow mullions, brush aside the large vertical blinds, and lean out rather precariously to reach the entire glass surface. The inward slope of the window has many advantages — it adds to the dynamic quality of the building’s form and reduces the interior reflection at night to give people a better view of the tarmac — but easy maintenance is not one of them.

Other signs of the maintenance difficulty of the terminal also are apparent. The round white tiles that cover many of the interior surfaces have proved to be difficult to patch or repair. In places, maintenance people have had to use mismatched tile or the material of last resort: caulk. Also, adding something as simple as new pay phones creates problems of fit, so specific are the forms of this building.

The Meaning of TWA

What is the relevance of this building today? What can we learn from its original design and its current condition? Saarinen, at the end of his short life, produced two of the greatest air terminals ever built — TWA, then Dulles — defining two possible directions for the design of airports. While the form of both expressed, each in its own way, the sense of lightness and buoyancy we associate with flight, their approach to function could not have been more different.
The Dulles terminal encloses a hangar-like volume that does not overly determine the use of the space or movement of people within it. The repetitive bays of this Classically composed structure also allow for easy expansion of the building lengthwise. In the TWA terminal, Saarinen had taken the opposite tack. It has a Baroque space tightly wrapped around the crisscrossing and spiraling circulation patterns of passengers. And its sculptural forms have an integrity and a completeness that almost preempt any attempt at altering or adding to the building. At TWA, Saarinen may have produced a more satisfying form and a more dynamic space, but there is no question, given the subsequent development of airports, that the approach at Dulles was better suited to the ongoing changes in the airline industry.

Dulles and TWA also employ very different formal languages, which have had a major impact on their subsequent use. Dulles, despite its sloped glazing and the elegant curvature of its columns and roof, follows a rectilinear geometry for most interior elements; the building has, accordingly, accommodated changes—both large and small—quite gracefully. At the TWA terminal, Saarinen had taken the bolder step of carrying the curvature of the exterior shell into the interior, down to the smallest elements: the built-in seating, the lighting fixtures, even the waste receptacles in the toilet rooms. Such "total design," in which all aspects of a building derived from the same formal rules, was much admired in the early 1960s, but it has not adequately allowed for change, making most alterations both difficult and expensive. A client is probably better served with a somewhat looser fit between form and function.

There are other, less architectural lessons for us in this terminal. When TWA, in the early 1960s, invested in the most daring and most technically advanced air terminal ever constructed, it did so, no doubt in part, because it had some assurance in what was then a regulated industry that it would still be in business in the years to come. With deregulation and the mergers and bankruptcies that have followed in its wake, airlines such as TWA now seem less willing (and financially less able) to deal with architectural expenses. Also, the rapidity with which things now shift in the airline industry does not bode well for architecture, leading many companies to adopt ad hoc solutions for quickly changing needs. Deregulation may bring some benefits to consumers, but it does not create an environment well suited to architecture. Thoughtful design, in this context, may seem to be either too expensive or too slow.

Whatever the drawbacks in the original design or the limitations in current capacity, the TWA terminal remains one of the best works of architecture and surely one of the two or three best air terminals constructed in the U.S. in the last 30 years. Both the terminal and the airport are in a disgraceful condition and are not likely to improve much. (TWA did recently commission a study of how the terminal might be restored and expanded, but that is apparently on hold. A bold master plan for JFK recently prepared by Pei, Cobb, Freed & Partners also was recently dropped for budgetary reasons.) Both airport and terminal are being defaced, bit by bit, and they need an advocate before they are completely destroyed. The time has come for the architectural community to speak up. Thomas Fisher

Our thanks to Kevin Roche, Howard Lathrop, and other staff at Kevin Roche John Dinkeloo & Associates for their help in putting this article together.

Also unfortunate are some of the interior changes, including the covering of the lobby seating lounge to gain more space for ticketing counters (5) and the insertion of a ramp
Peter Papademetriou, who is working on a book on Eero Saarinen & Associates, discusses with P/A's Thomas Fisher the influences that led to the design of the TWA Terminal.

Fisher: Where did the organic forms of the TWA Terminal come from and what influenced its design?

Papademetriou: Saarinen's contact with Modernism is a very complex story. He did not follow the path that so many American architects took, of working with a Bauhaus influenced master. His father, Eliel, was a very successful, world-renowned architect who, in his fifties, emigrated to the United States from Finland, and settled eventually in Detroit, which was hardly at the apex of cultural influences, at that time particularly. Eero's roots were primarily tied to the pre-Modern background of his father's practice, with its emphasis on the integration of arts and crafts with architecture. Also Eero always wanted to be a sculptor. He in fact did study sculpture for a period of time at the Académie de la Grande Chaumière in Paris, and he pursued sculpture at Cranbrook, executing a number of pieces.

Another influence was Norman Bel Geddes. In 1938, as he was working on one of the first jobs that he did with his father, a community center for the town of Flint, Michigan, Eero was invited to participate in the design of the GM Pavilion at the New York World's Fair, working as a designer in Bel Geddes's office. Eero had a very direct hand in the curvilinear form of the building. So he was tied into the idea, very early on, that streamlined design was an acceptable way of integrating technology and modern representation.

After the fair, Eero returned to Cranbrook and began to affiliate with Charles Eames. They were both committed to the idea of the representative power of architectural technology, particularly structural technology. This was clear in the 1939 faculty exhibition at Cranbrook, which Saarinen and Eames designed and which had a number of their curvilinear pieces in it. The famous “potato chip” furniture that they designed for the Organic Design in Home Furnishings competition of about 1940 also indicates their affinity to thin shell expression.

Fisher: Do you think that affinity came from Eames or Saarinen?

Papademetriou: I think it probably came from Eames and was seized upon, in a typically eclectic manner, by Saarinen and became symbiotically his. Thin shell construction was in the air, and many designers were appropriating it. But from the point of view of expression, Saarinen and Eames were unusual in that they cut these shells in very dynamic ways while retaining the inherent strength of the structure. That idea of cutting the shell, I think, can be traced back to their furniture experiments.

As for other influences, I think we have to go back to Eero's introduction to Modernism. He graduated from Yale in 1934, traveled in Europe, and returned to the United States in the summer of 1936. From 1936 to 1938, he worked with his father and then worked on the “Futurama” pavilion beginning in early 1938, when he met a number of industrial designers. So he was tied in to industrial design as well as architecture and sculpture. Those three disciplines had a lot to do with the type of objects he produced. The form of technology, I think, was constantly being investigated by Saarinen.

He had trouble making a transition from the streamlining of Bel Geddes and the austerity of the Bauhaus and International Style to an approach that was more appropriate to the post-war technology of America. Look at the early phase of the GM Tech Center in 1945, where he tries to make the transition from streamlining into an industrialized architecture that still refers to Bel Geddes's work, particularly the use of a curved or canted geometry. It's only in 1948 that Eero makes the switch to the Miesian mode, and that's a cathartic experience for him. He was trying to get past the decorative tendencies of streamlining and Art Deco to the more anonymous industrial production that Mies suggested. However, the use of the curve, I think, still remains with Saarinen, and the ability to use irregular geometries is something that he continues to explore.

Fisher: Where appropriate.

Papademetriou: And appropriateness is critical, I think. Saarinen was among those who believed that there was no single vocabulary that could be applied to the diverse problems of the 20th Century, and that one had to seek the answer from the inherent nature of the problem. He was also interested in enlarging the vocabulary of Modernism, and he used the Arctic circle in particular to get away from the decorative elements that so many of his contemporaries were using.
the dead-end of the International Style.

Fisher: Did he visit much International Style work while in Europe?

Papademetriou: He came in direct contact with Alvar Aalto; in fact, Eero used some of Aalto’s furniture in a project when he returned in 1937. During his travels in Europe, Saarinen was looking over all architectural history, not just the most recent buildings. He did watercolors of Classical buildings and the ancient monuments, but he also visited the latest Modern buildings. He very clearly states that architecture had to be of its own time, and yet he was always conscious of history.

Also, the Saarinens did not fall into any one theoretical camp, which allowed both Frank Lloyd Wright and Le Corbusier to visit them at Cranbrook. It was that kind of catholic environment that permitted Eero’s accommodation of antithetical streams of thought. An example of this is the controversial Jefferson National Expansion Memorial, the so-called St. Louis Arch, which had possible roots in a Fascist design of the 1940s. Whether or not Saarinen saw this is hard to prove, but clearly he was interested in a formal geometry that was organic as opposed to rectilinear. The arch had several seemingly opposed qualities. It was at once representative and yet evocative, constantly changing in section and yet industrially produced, abstract and yet monumental, with its historical references to the arch form.

Fisher: Getting back to the TWA Terminal, it is, in some respects, a built circulation diagram, with flowing shapes fitting fairly closely to the movement of people as they go from the ticketing counters to the waiting areas. What was Saarinen’s view of functionalism and did things such as circulation drive his design work?

Papademetriou: There was an interest on his part in programmatic analysis. To analyze passenger flow, Saarinen had people from his office go to other terminals with stop watches, looking at traffic counts and bottlenecks. He used this theoretical analysis of function to promote his totally new concepts of terminal design at TWA and Dulles. TWA, however, suffers in functional terms from the preexisting concept of Idlewild, now Kennedy Airport, with its notion that each major airline would have its own independent building. Also, TWA suffers from the fact that it was designed just before the technology of the jet plane was fully developed, while Dulles is one of the first all-jet airports.

Fisher: What other influences are apparent in the TWA design?

Papademetriou: Baroque architecture? One could fault—and it was faulted in the 1960s—the revival of late 18th-Century referential architecture, the so-called architecture parlante idea, that architecture can somehow suggest an emotional feeling of some sort through a representational or symbolic move. On the level of cliché this can lead to the tail-of-the-pup hot dog stand in LA. But where does TWA stand on that spectrum?

Fisher: Because of its bird-like form?

Papademetriou: Yes. One of the most critical things to me about TWA is its siting at the apex of the curve in the site plan of Idlewild, right on axis with the entrance drive. The terminal is divided about this transverse axis as a clear representation of that context. It is my understanding that the site was given that Saarinen didn’t have a hand in selecting it, so he was taking advantage of the moment.

Fisher: What about some of the technological advances made at TWA?

Papademetriou: It was one of the first terminals to use jetways and baggage carousels, both of which were ways of dealing with congestion. Saarinen was very concerned at TWA to create an experience for passengers that was other than one of congestion.

Fisher: In fact, didn’t the baggage carousels come midway through the design because that technology was just being developed at that time?

Papademetriou: That was typical of what happened in Saarinen’s office, which was always at the cutting edge of new developments.

Fisher: How might Saarinen have responded to the criticism that, by breaking the shell of the roof the way he did, he set up structural inefficiencies that required thick edge beams?

Papademetriou: Of course, structural engineers and structurally inclined critics would be concerned with the most efficient representation of shell dynamics, but that would not have concerned Saarinen. In a Horizon magazine interview, Saarinen said that "the fact that to some people it looked like a bird in flight was really coincidental. This was the last thing we ever thought about." That, of course, doesn’t mean that one doesn’t have the right to see it that way. Saarinen went on to say that "Baroque architects were wrestling with the same problem within the limits of the Classical order and the technology. They were trying to see how far they could go into a non-static architecture. At TWA we tried to take the discipline imposed by the concrete shell and give it this non-static quality." Actually, Saarinen does not describe the structure as being a thin-shell design. He specifically talks about it consisting of four interacting barrel vaults of slightly different shapes.
supported on four Y-shaped columns. The structural shapes of the columns were dramatized to stress their upward curving sweep, and the skylight bands that separate the vaults increase the sense of airiness and lightness. These are all aesthetic ideas that have nothing to do with the mathematical form of a thin shell.

**Fisher:** Saarinen started designing the TWA Terminal soon after returning from Australia, where he was a juror for the Sydney Opera House competition. What effect did Jorn Utzon’s design have on the terminal?

**Papademetriou:** Saarinen intervened in the process of evaluating the opera house submissions, even though he showed up late. Saarinen himself produced a rendering of Utzon’s design in its context, so he was clearly impressed by the impact the building’s forms would have on the site. I think it’s fair to say that that building had some influence on Saarinen’s subsequent development. He was in Australia in January of 1957, and on his own desktop calendar during April, 1957, he doodled at the top margin sketches of what has got to be the TWA Terminal, with its vaulted roof form in four quadrants.

But let’s also be clear that shell forms were in the air. Saarinen hired Matthew Nowicki, who produced the famous pavilion in Raleigh, North Carolina, with its hyperbolic parabola. His friend, Minoru Yamasaki, had done the St. Louis terminal, which also has a series of vaults separated by skylights. So the forms were around, but at TWA, they were contained within the aesthetic of Eero Saarinen.

Being free from an absolute commitment to the International Style, Saarinen could also be more open to the tradition of Expressionism that runs as a fertile undercurrent within the history of Modernism. And because of his familiarity with history and his catholic view of design, his affinity for Expressionism, particularly the more dynamic, formal aspects of it, is not surprising. The extent to which he knew Mendelsohn is unclear, but I believe there is a connection with Mendelsohn. Saarinen certainly would have been familiar with Mendelsohn’s work, and you could argue that Saarinen’s sketching style, with its great gestures, is very much in the Mendelsohn mode. At the same time, there are other buildings that are clearly related to his TWA terminal, one of them being, of course, Saarinen’s own Ingalls Hockey Rink at Yale University, designed at about the same time.

It is interesting, by the way, to look at the architectural documents of TWA because the building’s concrete roof is made up from straight line components, with a grid underneath it to allow for the erection of the scaffolding by non-skilled carpenters prior to the making of the formwork. The tolerances were not only incredibly precise, but the ultimate deflection of the vaults, and I use the word vaults instead of the word shells, was incredibly small, something like 1\(\frac{3}{16}\) inches when they had anticipated upwards of 6 inches. Obviously, the engineers, Ammann & Whitney, significantly beefed up the design to avoid the problems they had had at MIT’s Kresge Auditorium, where there was more settling than they had anticipated.

**Fisher:** What influence do you think the TWA Terminal has had on subsequent architecture?

**Papademetriou:** The literature identifies the TWA Terminal as one of Saarinen’s signature buildings. However, the essential critique that Saarinen suffered during his career was the lack of theoretical consistency in his work. The unity within diversity in his architecture was a kind of “Achilles heel” for him.

The powerful imagery that one finds, say, in the gestural paintings of 1960s artists such as Franz Klein - the big splash on the canvas - was something that Saarinen was also seeking: a very clear idea, simply stated. The TWA Terminal offers two, maybe three such ideas. One is the notion that you can have a formal vocabulary for industrial production that is other than rectilinear. Second is the complete rethinking of the problem of the airport, something that Saarinen did at both TWA and Dulles. Third is his exploration of new technology such as the radial glazing system at TWA; it was one of the most successful attempts at neutralizing the impact of glazing in terms of reflections and transparency. One of Saarinen’s lasting contributions, amply evident at TWA, is his showing how we can modify technology to meet particular needs.

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Christopher Hart Leubkeman of the ETH in Zurich analyzes the TWA Terminal's roof and places it in the context of shell technology.

Imagination has been necessary in every period, but perhaps never so keenly as in our own, when science and industry constantly pile up a perturbing mound of new materials. Some of those are seductive but dangerous to employ; others call for imagination that may give birth to "things unknown." - Siegfried Giedion. "The State of Contemporary Architecture," Architectural Record, February 1954.

"Eero Saarinen was interested in pushing the boundaries of architecture out of its Miesian restraints," Kevin Roche said in a recent conversation. "Eero searched for, and developed, a vocabulary that clearly and consciously took a direction away from the simplistic beam and column concept of architecture. He was testing the bounds of its legacy; finding a new aesthetic outside of the Bauhaus strictures." Did Saarinen test the formal or technological bounds in his design of the TWA Terminal at Idlewild (Kennedy) Airport? Or did his formal design desires bind him, not allowing the utilization of the technical knowledge of the decade? Eero was said to have "bent structure, space, function, and technology to his will, seeking new results." Was the shell structure of the terminal a "new result" or as Giedion said, a "thing unknown?"

To address these questions, it helps to understand, first, the nature of shell construction. The purpose of every structure is to transfer its loads to its supports. The efficiency with which this is accomplished depends upon the type of structural system, its physical properties, and its supports. The thin shell transfers all of its loads through membrane stresses, which implies either a constant tension or compression stress across the section. The more these membrane stresses are replaced by bending stresses, such as those found in a beam, the less efficient a shell is. To the shell engineering purist there were four design criteria: a shell must be thin, it must be curved, it must have a continuity of structure in which the principal dimensions are in a nice mathematical relationship, and it must be properly supported. The shape (or form) of the shell and what happened along its edges were the two basic design issues for structural engineers.

There are two families of shells: geometric and organic. The 1950s were the decade of the geometric shell. The circle, the straight line, or combinations of translations or rotations of the two generated these shell forms (hyperbolic parabolas, spherical segments, conoidal segments, barrel vaults). These forms were not only easily described by mathematical formulas, but more important, they were the simplest to build. Unfortunately, geometrically generated shells do not completely utilize the strength inherent in the structural form. Very few people saw this in the 1950s, and even fewer understood why. It was often assumed that simple shapes lent themselves to simple structural analysis, but the literature shows that this was rarely true. For example, the membrane analysis of a cylindrical shell was much...
more involved than the membrane analysis of the hyperbolic paraboloid (even though in the 1950s much of the calculation time in cylindrical shell design had been eliminated through the use of tables). It was also common to analyze certain shells on the basis of equivalent beam and arch action. This resulted in "shells" designed as they had been at the turn of the century, as curved flat slabs: inefficient and working in bending.

The real problem with most geometric shells is their so-called edge disturbance. Along the edges, the uniform distribution of the membrane stresses in the shell begin to be distorted. One of the easiest ways to solve this problem is to choose a different type of shell geometry, but another option is to stiffen the structure by the addition of an edge beam. An edge beam, which collects the forces along its length and carries them to its support, is oriented out of the plane of the shell's tangent, and its dimensions vary depending upon the type of support. The edge beam is so important that it was recommended that "...every effort be made by the designer to prevent appreciable deflections of edge members." This warning had dire effects on the appearance of many shells, giving them an overly heavy appearance.

The Development of Shell Construction

Contrary to the popular belief that column and beam were the singular archetype of architecture, shells have been present ever since we began to create shelter. The thin shell as a structural alternative, however, did not become commercially viable until the 1920s when Dr. Bauersfeld of the Zeiss Optic Company (the inventor of projector equipment for planetariums) designed a lightweight dome of thin plate steel elements, fabricated to a tolerance of 1/1000 of their length, which screwed together to create a spatial skin of triangles. The large German engineering/contracting firm of Dyckerhoff & Widmann sprayed concrete onto steel reinforcing wire mesh to weatherproof the dome. The first reinforced concrete thin shell was born.

Dyckerhoff & Widmann continued to experiment with shells, searching for the most economically advantageous construction methods and geometries. They sent the young Viennese engineer, Anton Tedesco, to the United States in the late 1920s to expand their market and to look for possible collaborators. This they found in the Chicago engineering firm of Roberts & Schaefer. Tedesco recalls that "Introducing reinforced concrete shells to the American building profession was a great struggle. The steel industry was firmly entrenched and wanted nothing to do with this new development. Contractors, and even other engineers, really fought us. Then came World War II. That changed everything." The war machine demanded inexpensive, efficient, and rapid methods of construction. The thin shell is a very efficient structure, and with the evolution of reusable formwork, it became widely used. The experience gained during World War II laid a foundation for the explosive growth of shell construction that was to come.

In the 1950s, shell structures began to be used even as gas stations and hamburger stands; their design was no longer a mystery understood by only the chosen few. Tables, charts, and strong advertising supported by concrete producers helped shell design become a commonplace occurrence. At the same time, large and incredibly thin shells were being designed by Sarger in France, Candela in Mexico, Nervi in Italy, Torroja in Spain, Isler and Hosford in Switzerland, and Bradshaw, Tedesco, and Ammann & Whitney in the United States. As the twilight achievements of the Classic Modernists were being built, shells began to be chosen for major public buildings, such as the St. Louis Airport Terminal with its large barrel vaults (120-foot span, minimum thickness of 4.5 inches), the May Company department store in Denver (132-foot span, minimum thickness of 3 inches), and the University of Illinois Assembly Hall with its folded plate shell (400-foot span, minimum thickness of 3.5 inches).
The TWA Terminal

Eero Saarinen began the design of the TWA terminal in 1956. Its design should be seen in the lineage beginning with the 3.5-inch-thick spherical segmental dome of Saarinen’s Kresge Auditorium at MIT, followed by his suspended roof at the Yale Hockey Rink, then the sculptural TWA terminal, and finally the suspended roof of the Dulles Terminal. The TWA terminal’s predecessors were not without structural fault. The spherical shape and continuous section of the MIT Auditorium structurally doomed it from the start; its edge beams were not stiff enough to support its load, and structural mullions had to be inserted. The lessons learned from that structural mishap were (overly) compensated for in the TWA terminal’s design.

“The first design (of TWA) was an oval shell resting on four points with an edge beam.” Roche recalled. “Eero found this awkward (he called it ‘pigeon-toed’; he later dubbed it ‘Leonardo da Vinci’s flying machine’) and decided to break the shell into four parts. If you draw a line through the axis of Idlewild’s overall oval site plan and continue it to the TWA site, you see that Eero created a ‘termal’ for the axis; he broke the shell at that axis to emphasize this and created a depression there to receive the axis. Have you heard the ‘Squashed Grapefruit’ story? Eero was eating breakfast one morning and was using the rind of his grapefruit to describe the terminal shell. He pushed down its center to mimic the depression that he desired, and the grapefruit bulged. This was the seed for the four bulges of the shell.”

The consulting engineer for Ammann & Whitney, Boyd Anderson, recalls that “some found Eero a difficult man to work with. Each time he got a new project he would call us specialists to come and sit together with him so that he could probe us for ideas. Sometimes this would go on for days or weeks! Many found it very difficult due to the fact that Eero had absolutely no problem in simply throwing out a design and starting anew. It was difficult, but fun.”

Roche describes this design process: “After the sketches were made, Eero began to make models in clay. The clay models were very time consuming and were soon left for larger cardboard models. Eero was a very competent sculptor, but an even better draftsman. As the design developed, we built larger and larger cardboard scale models by cutting ‘ribs’ to describe the correct profiles. The form of the shells is consciously not smooth. Eero thought that smooth shells would be a bit boring. He worked with the clay models to develop the ridge, like a Norseman’s helmet or the way the two halves of a clam’s shell come together. It was purely a formal consideration: the spine/ridge gave the shells much more drive.”

At first glance, the TWA structure appears to consist of four structurally efficient translational shells whose surfaces are generated by sliding one curve along another curve. But, the cross-section is ridged so that there is not just one second radius, but two. At second glance the structure appears to consist of barrel vaults or cylindrical shells. But again, the ridge seen in the cross-section adds stiffness to the vault (like a fold in a piece of paper) in the wrong place. A single continuous shell would not have such a ridge.

In fact, the structure of the TWA terminal consists of four lobes or segmental domes. Each lobe stands alone, resting on the ground at only two supports and they all meet at the center of the terminal (where Saarinen’s finger depressed the grapefruit), providing the necessary third structural support for stability. The two large lobe-domes consist of two 19-inch-thick segmental barrel shells “leaning” against each other along the ridge. Barrel shells transmit considerable loads to their edges, and these forces must be resisted by edge beams to maintain equilibrium. This explains the varying width of the TWA terminal’s edge beams, as seen in plan. The beams are widest (8 feet) and thickest (2 feet) at the supports where they have collected the greatest amount of load from the shells. The front edge beams are also cantilevering out over 75 feet, so one can understand the need for additional stiffness. The consequences of Saarinen’s formal decisions are clearly expressed in the structure’s final form.

The moment the shell was broken into four pieces, its function was swallowed by its form. The structural continuity and logic of the large shell was taken over by Saarinen’s formal design intentions. His goal at TWA was not to explore the technological possibilities of shell construction, but to “bend” the structure to his will. Is this wrong? The resulting structure could be described as a bit “clumsy,” and in this sense, it was a failure. But structural elegance in the engineering sense was not his intention. There is a tendency to evaluate Eero Saarinen as an engineer, but we must judge him as an architect who used engineering principles to confirm the role of the architect as more than an organizer of grids.

Although Saarinen did not exploit the progress that had been made in shell design, the TWA Terminal stands as a manifesto, proclaiming and illustrating the architect’s role as something other than and distinct from the engineer. It called on architects to reclaim the formal, expressive facet of their profession, and on engineers to enter into a dialogue with architects about the constraints of structures.

The terminal was both an end and a beginning. It was the last of the large reinforced concrete shell structures to be built without the benefit of prestressing, and one of the last to be burdened with the baggage of strict geometry in its use of the almost archaic barrel vault. The terminal also expressed the formal desire to do more with the shell than simple geometry allowed, and it presaged the liberated era of free-form organic shell design that was introduced by the Swiss engineer Heinz Isler.

Saarinen described himself as “a child of my period. I am enthusiastic about the three common principles of modern architecture: function, structure, and being part of our time.” The TWA Terminal is a formal expression of these three principles. There is no right or wrong, true or false, in the design. Saarinen designed a vital piece of the history of architecture that must be understood in the context of the phenomena of its time. It was a child of the 1950s.

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Preservationists tend to focus on buildings over 50 years old, but more recent monuments such as the TWA Terminal (11), which have little protection and few advocates, are among the most threatened structures.
Church and State

Fully restored, Richard M. Upjohn's Connecticut State Capitol reminds us that not all seats of government were created Classical.

To enter the Connecticut State Capitol is to realize how firmly the timeless Classical model for government buildings is planted in American minds. For Connecticut's capitol, designed by Richard M. Upjohn and completed in 1879, is one of the few state capitols in the country to deviate from that model. It is instead a flamboyant house of mysteries, its motifs borrowed from the Gothic Revival church architecture of the day. Climbing its stairs and walking its corridors, views appear and disappear amid openings, columns, and buttresses; the building's picturesque intricacy is a far cry from the Classical clarity we have come to associate with American democracy.

The recent restoration of the capitol, under the direction of Hartford architects D.C. Cimino & Associates and Design Group One, heightens the building's anomalous quality. With its decorative stenciling restored and its Gothic stonework cleaned and repaired, the building seems ever more a part of the 19th Century. One almost expects legislators to appear in Victorian costume and denounce each other as "blackguards."

As peculiar as the choice of style may seem to modern eyes, the Gothic was riding a crest of popularity in 1872, when Richard Mitchell Upjohn won the competition to design the capitol (beating out, among others, H.H. Richardson). Upjohn, like his father Richard Upjohn, subscribed to the principles of English architects John Ruskin and A.W.N. Pugin, who held that while Gothic architecture represented Christian ideals and honest structural expression, Classicism was barbarous and pagan. The elder Upjohn, living in a time when churches were among our most important buildings, rose to fame with a practice almost exclusively devoted to religious structures, designing such landmarks as Trinity Church in New York (1846). The Gothic acquired sufficient aesthetic and moral authority that when the younger Upjohn took over the practice in 1872, he was able to adapt the style to a secular building with little protest.

Upjohn made some concessions to the traditional parti of capitol buildings, giving the building a symmetrical plan and essentially Classical massing. At the demand of a group of prominent Hartford citizens, he replaced the slender rectangular clock tower of his first design with a Classical drum and dome, still somehow managing to make it look suitably Gothic.

The capitol quickly became a period piece as Classicism swept back into favor at the turn of the century, and its unpopularity may have contributed to the decline in its maintenance over the years. By the 1970s, modernization and neglect had left much of the building unrecognizable. Increasing demands for space led to a maze of subdivided rooms. (One legislator managed to build an office in a capitol corridor; it became known as "Hooley's Hovel" and stayed up for ten years.) The building's original stenciling had been painted over or blackened with dirt. And the exterior marble was dirty and decaying.

The drive to restore the building began in the early 1970s, when an ad hoc committee was formed. This effort led to an $8.5-million appropriation from the state and the establishment of the Commission on the Preservation and Restoration of the State Capitol. D.C. Cimino & Associates, a Hartford

The Connecticut capitol's peculiar tower/dome (1) is the result of a 19th-Century compromise: architect Richard M. Upjohn planned a Gothic tower for the building, but Hartford residents felt that a state capitol must have a dome. The pointed arches above the entrance contain eight-pointed stars, a motif that recurs throughout the building.
As part of the restoration, a tunnel was built connecting the capitol to a new Legislative Office Building on an adjacent site. Escalators from the tunnel rise into the south entrance lobby (2) one of two low, horizontal lobby spaces. From these lobbies, one passes into the narrow, soaring rotunda under the dome (3).
Before and After

As these before-and-after photos indicate, the capitol restoration process was necessarily extensive. Many of the building's decorative features had never received conscientious maintenance. Most notable was the restoration of the time- and weather-ravaged exterior marble sculpture, executed by sculptor Christian Paine. Carbon encrustation was removed from column capitals (a, b), and eroded details were recarved. Dentil-like details above the main entrance (e, f) were replaced where necessary.

The capitol has a number of statuary figures. Some, like those surrounding the dome, are allegorical figures (atop the dome is "Genius of Connecticut"), while others are figures from the state's history, the most recent of which is 1970s governor Ella Grasso. These figures received special attention from Paine. In one case, where a statue's face had decayed beyond repair (g), Paine carved a new face (h), using a cast of the existing statue as a model (i).

Inside, decorative painting consultant John Canning repainted stenciling that had been lost, and cleaned other areas. In the House chamber, Canning restored a frieze with medallions (c, d) that had been obscured beyond recognition.

Light wells (4) punctuate each of the building's wings, adding to the rhythm of large and small spaces established in the entrance and rotunda. The elaborate ornament, painted and covered with gold and silver leaf, was restored to its original condition.
Two grand staircases (6) on either side of the rotunda lead visitors through a variety of spatial experiences (5, 7), with changing views framed by columns, stairs and openings.

architectural firm specializing in preservation, was hired in 1977. (Cimino died in 1987, with about 80 percent of the restoration work complete. His firm was succeeded by Design Group One, which now acts as consulting architect for the capitol.) But by all accounts, the restoration effort didn’t really get off the ground until Father Joseph Devine was appointed chair of the Commission in 1978. Devine, a Roman Catholic priest, used his energetic personality—and, some say, the deference afforded him because of his clerical collar—to cut political knots and move the restoration forward.

The first $10 million of what became a $40-million restoration went for repairs to the building envelope, repairs that became more extensive at every turn. In the process of replacing copper roofing, workers discovered that the steel frame roof structure had corroded and needed replacing. An effort to repoint the chimneys revealed that they needed to be rebuilt entirely. Slate-covered dormers had to be repaired, and copper finials had to be replaced. Soon, the entire building was covered with scaffolding to allow for the installation of new African mahogany windows, and to facilitate the cleaning and treatment of the marble walls with barium hydroxide (to arrest “sugaring” or decay). Finally, the gold leaf dome was regilded.

Even more complex was the job of restoring the building’s interior while working around the schedule of the legislature, which meets for six months annually. The private offices were tackled first, in two phases. Most of the energy, though, went into the capitol’s elaborate public spaces and legislative chambers, where decorative painting consultant John Canning restored or replaced the extensive decorative stenciling and gold and silver leaf.

Some of the space demands on the building were relieved first by the placement of temporary buildings on the capitol lawn (from 1984 to 1988), and then by the 1988 dedication of a new Legislative Office Building—connected to the capitol by a tunnel—by the Hartford firm of Russell Gibson von Dohlen.

On the whole, the restoration is faithful and surprisingly free of political compromise. Conversations with the architects and Father Devine, though, reveal a few sore points. One episode that clearly sticks in their craw involves the House chamber’s blue carpet. The restoration team, with the help of old photographs and consultants from Columbia University, produced a mock-up of the chamber’s original carpet: a geometric design in the earthy tones prescribed by Gothic Revival theorists such as Ruskin and Owen Jones. But the Speaker of the House thought the design “looked like a brothel,” and chose instead a royal blue carpet with a repeating pattern of Connecticut state seals. The restorers were further frustrated when the custom-made carpet arrived from England with twice the number of seals specified. “We thought we were getting seals on a blue field, but instead we got a field of seals,” laments David Ogle, who helped oversee the restoration as director of the Joint Committee on Legislative Management.

That and a few other anachronisms aside, the restoration is responsible and enlightening. The restored capitol gives us a living monument to a unique period of history, when an architecture resurrected on the grounds of religious superiority was employed in the service of the state. As such, and for better or worse, the Connecticut capitol is probably the clearest architectural diagram of the influence of Christian values on American government. Perhaps it’s no wonder that it took a priest to get it restored. Mark Alden Branch


Client: Joint Committee on Legislative Management (David Ogle, director); Capitol Restoration Commission (Father Joseph Devine, chair).

Site: a knoll overlooking Bushnell Park near downtown Hartford.

Program: authentic restoration of 200,000-sq-ft capital building, including legislative chambers, offices, and public spaces.

Structural system: solid masonry bearing walls, steel frame roof.

Major materials: marble exterior walls, African mahogany windows, copper and slate roofing, oak entrance doors, granite and marble floors, plaster interior walls.

Consultants: Raymond Jefferson, landscape; John Canning, decorative painting; Savage Engineering/Legnos & Cramer, mechanical; Ralph Gibson, sound system.

General contractor: C.M. Morganii.

Costs: approximately $40,000,000.

Photos: Robert Benson, except as noted.

Elaborate stenciling enlivens the House chamber (8). The Speaker of the House vetoed a recreation of the original earth-toned carpet, resulting in the rather incongruous blue state-seal pattern. Craftspeople restored stained glass windows in the Senate chamber (9) that had been covered with drywall in a past modernization. The chamber was originally a full story higher; it is unlikely that its full height will be restored.
Romance Resumed

Complete restoration of a venerable Taliesin landmark to its 1938 condition marks the first step in the preservation of the Wisconsin complex.

There has always been something inspirational about the first glimpse of Frank Lloyd Wright’s Romeo and Juliet Windmill, the land-locked Pharos of Taliesin East and the Hillside Home School. Anyone who has ever approached this incomparable complex from the Spring Green road will never forget the structure that announces one’s arrival here. The only trouble was, until this spring the tower had been overgrown with shrubbery and trees, making it all but impossible to see at all; and it was in a state of disrepair, in danger of collapsing.

Built in the autumn of 1897 for Wright’s aunts, Jane and Ellen Lloyd Jones, over doubts from his uncles, the structure embodies a poetry of both form and meaning. In an undated letter cajoling his aunts to proceed with construction, Wright good-naturedly rebuffed arguments that the tower would fail, saying, “Romeo and Juliet will stand twenty-five years, which is longer than the iron towers stand around there. I am afraid all of my uncles themselves may be gone before Romeo and Juliet. Let’s go.”

Ascribing to the compound diamond-and-octagon [Romeo-and-Juliet] plan of the tower the symbolism of Shakespeare’s tragic figures, Wright said, “Each is indispensible to the other...neither could stand without the other. Romeo, as you will see, will do all the work and Juliet cuddle alongside to support and exhalt him. Romeo takes the side of the blast and Juliet will entertain the school children.”

His creation vindicated him, and it was over 40 years before any work was done on it; in 1938, Wright, with leftover materials from other projects, replaced the original shingles with boards and battens. Also added at that time was a loudspeaker enclosure for broadcasting music to the surrounding valley. In the 1960s, the last windmill mechanism was removed and, since the structure was badly twisted and leaning by that time, cables were attached to stabilize it. After failed attempts in 1973 to kindle restoration interests, deterioration continued until 1989. That year, Wisconsin Governor Tommy Thompson created a commission to take on the preservation of Taliesin, and the windmill was its first priority.

The Frank Lloyd Wright Foundation and the Wisconsin History Foundation, funded by donors, produced preliminary record drawings and a historic structure report, which were reviewed by an advisory group of preservation professionals. While it was the intent of all involved to reuse as much of the original construction as feasible, much of it proved to be severely deteriorated. Only the stone base, observatory roof, and a few other components were reusable.

The tower was dismantled in 1990, and has since been rebuilt; reopening ceremonies are scheduled for early June, honoring the 125th anniversary of Wright’s birth. In addition to the actual reconstruction of the windmill itself, the surrounding area has been partially cleared, making the site almost as it was in the 1800s, and restoring visual prominence to this citadel. Jim Murphy

Once again standing straight on the hill overlooking the Hillside Home School, Romeo and Juliet (l) has been restored to its 1938 form; a cypress board and reverse batten skin covers 1/8” and 3/8” plywood sheathing donated by the American Plywood Association. Because cypress is now an endangered species, the wood was recovered from wine vats.
Drawings done to record the distortion of the tower illustrate the sad condition it was in prior to 1990 (2). It both leaned and twisted and had to be supported by cables, even without its windmill equipment, as documented by the elevations and plans on this page. A new windmill replaces the last one, removed in the 1960s. The section shows the water reservoir below the stone base. At twilight (3), the glow emanating from Juliet signals her return from certain demise.

Project: Romeo and Juliet Windmill restoration, Talesin East, Spring Green, Wisconsin.

Architect: Frank Lloyd Wright.

Restoration architects: Talesin Associated Architects, Spring Green, Wisconsin and Scottsdale, Arizona (Tony Pultzman, principal in charge, Denise Weiland, project manager, Cathy Briel, Lauree Granlund, Sharon Monar, Paul Wagner, Gas Weiland, and Louis Wisele & Architectural Alliance, architectural staff).

Major materials: plywood sheathing, cypress exterior board and batten skin, and redwood interior sheathing.


General Contractor: Kraemer Brothers, Spring Green, Wisconsin.

Budget: approximately $150,000.
The rediscovery of two housing groups leads to renewed life and new hopes in two Seattle neighborhoods.

**Pine Street Cottages**

In 1916, ten tiny cottages were built on a three-acre site in central Seattle. Long abandoned, they were until recently a blight on a neighborhood in the process of positive change. But John Kucher, a developer with an eye for architecture, saw in them craftsman character and possibilities for becoming an unusual residential community. The possibilities have been resplendently realized. The little houses have been thoroughly renovated and joined by fences to enclose a central courtyard, forming the Pine Street Cottages condominium.

As Kucher recognized, behind the decay the houses were perky and attractive, with multiple gables and well proportioned facades. So he left the street facades alone except for painting them in individual but coordinated colors. Each has a bright door, the color repeated on its mailbox inside the main courtyard gate. From the street the cottages read almost as a single building, cheerfully wrapped around a corner. There is a similar unity inside the courtyard, where the decks are cheek by jowl and the trellises seem almost continuous. It is as if the houses have joined hands around the central green. There is a sense of both community and security.

Kucher gutted the awkward, cramped interiors and set about the search for a plan that would make the 400-plus square feet in each unit feel larger. He called in Marcia Gamble Guthrie, a friend and the executive director of the non-profit King County Housing Partnership, as critic of the schemes, and gradually she was drawn into a central design role.

Originally opening directly into the living room, unit entry doors were relocated at right angles to the front, in a small foyer formed by containing part of the original exterior porch.
Before they were reclaimed, the Pine Street Cottages were a negative element in the community (1), suggesting little other than demolition to most observers. What developer John Kucher saw was something else, and he and Marcia Gamble Guthrie transformed them, re-creating an upbeat compound around common open green space (2) accessible from all units. Though small, the houses form a familiar row along the street (3) that speaks of community-style living, and brings a considerable uplift to the neighborhood.
The houses were given new roofs and hardwood floors, and ceilings were removed to give rooms tall volumes. Inside, it is hard to believe that the houses are as small as they are. The white walls are luminous and the central volume is shared by all of the interior spaces. The living rooms are large enough for a sofa and several chairs, and the bedrooms are tight but not cramped. Each unit has a single bedroom with a ladder to a loft that can be used for storage or sleeping space for a small person. Windows are generous front and back and there are three skylights in each house, two operable. Where possible, the original windows were painstakingly repaired and rehung. Kitchens are tight but well-equipped, and every inch is used efficiently. The counter forms an L where three people can be seated; there wasn’t enough space there for a microwave, so one was built in. Shelves pull out so that all their limited depth is accessible.

The decks have built-in benches outside the kitchen and enough clear space outside of the bedroom for a lounge or table and chairs. Next to the kitchen door is an exterior closet housing the water heater, and usable as storage for tools, skis, or other gear. Decks include a craftsman-style trellis which, in Guthrie’s words, mediates between the private and the shared open spaces. Each trellis bears a vine, alternating clematis, rose, and wisteria. The courtyard is treated as a garden, with a central lawn, a brick seating area, and perimeter planting, much of it culinary herbs. There is a sense of both community and security.

Guthrie describes the complex as a “village” and says it is not an enclave because it retains significant relationships to the streets on each side. The units sold quickly for $85,000 to $87,000, mainly to people who had been renting elsewhere. They are an attractive alternative to apartment living and an asset to the neighborhood. There has been a visible acceleration in renovations and other improvements nearby.

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**Designer:** Marcia Gamble Guthrie.

**Client:** Kucher/Rutherford (developer).

**Site:** cottages built between 1916 and 1919 on a flat parcel in a previously blighted residential neighborhood.

**Program:** remodel decayed original cottages to provide living units within reach of downtown office and retail workers earning $30,000 to $35,000 annually.

**Structural system:** standard wood construction.

**Major materials:** cedar siding, asphalt shingles, skylights, and double-pane casement windows (see Building Materials p. 184).

**Mechanical system:** gas forced-air wall furnaces and gas cooking and water heating, individual unit security alarms.

**Consultant:** Mike Lee, landscape.

**General contractor:** Kucher/Rutherford, Inc.

**Costs:** Approximately $50,000/unit.

**Photos:** Michael Skott/Metropolitan Home © 1992.

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Interior spaces at Pine Street open off the living areas (4); the interiors benefit immensely from their light surfaces, high ceilings, skylights, wood floors, and ample windows.
Like the others on the block, building A (5) was in severe need of major reconstruction which, when finished (6), provided 16 single room occupancy (SRO) studios and one one-bedroom apartment.

Belmont-Boylston Houses

Like the Pine Street Cottages the Belmont-Boylston Historic Houses in Seattle were “found” buildings remodeled into affordable housing unified by a central courtyard. But there the similarities end. The Belmont-Boylston houses are stately rather than perky, having been built around the turn of the century as single-family residences and duplexes in the then-fashionable First Hill district. They were constructed individually over a ten-year period for different families.

There are two sets of three houses, back to back on parallel streets, Belmont and Boylston Avenues, a block apart. They were rediscovered in 1987 by Historic Seattle, a municipal preservation and development authority always on the lookout for buildings to rehabilitate and put to new use. The houses were thoroughly dilapidated, but Historic Seattle quickly recognized that they presented an unusual opportunity as an entire ensemble of buildings.

Then followed a two-and-a-half-year period of assembling funding for the $2.4 million project, eventually involving the city, three local banks, the nonprofit Local Initiatives Support Corp, and the National Trust for Historic Preservation. The houses were to be converted into 47 apartments for low-income residency, with as little damage to their original character as possible. There were no construction drawings, so the architects, Stickney and Murphy of Seattle, had to measure them top to bottom. The houses were full of surprises, and many design decisions had to be made on site. “We just had to open them up and go at it,” remarks Ron Murphy.

One benefit of years of neglect was that the houses at least had not been subject to modernization, so much of their original detail and decoration was intact. The architects’ overall approach was “to restore rather than replace wherever possible.”

The resulting apartments are enriched by the original dark wood trim, bay windows, and high ceilings; one of the buildings contains 16 single-room-occupancy units with shared baths. The others are varied mixes of studios and one-bedroom units renting from $210 to $395 a month. Each building asserts its individuality in design and color. Exterior paint was chipped away layer by layer to reveal the original color of each building, which then was matched. The result is some discord but also a great deal of exhuberance.
The sole disappointment in the project concerns the generous midblock courtyard between the two sets of buildings. The city insisted that it include some offstreet parking. While the parking is surrounded by pleasant landscaping, it is not the same as if the courtyard had been left a pedestrian preserve. “It could have been a wonderful place for children to play in safety and security in the middle of the city,” the architect laments. Otherwise the project is a highly successful and unusual combination of preserving the past while meeting pressing present needs. Donald Canty

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Architects: Stickney & Murphy Architects, Seattle, Washington (Ronald F. Murphy, partner in charge, David Fergus, project architect, Betsey Van Heber, job captain).
Client: Historic Seattle Preservation & Development Authority – Bel-Boy Limited Partnership (Catherine Galbraith, Executive Director).
Site: six houses, built between 1893 and 1902 on 30,000 square feet east and west between Boyiston Avenue and Belmont Avenue, the site sloping down 15 feet to the north along the 150-foot frontages.
Program: rehabilitate the exterior of six turn-of-the-century houses as accurately as reasonably possible, while developing a maximum number of SRO units with shared baths, studios, and one-bedroom apartments. Landscaping was to use planting materials available at the turn of the century. Total gross square footage in all six buildings is 22,080, and the number of SRO, studio, and one-bedroom apartments provided is 47.
Structural system: standard wood framing on existing masonry foundations in most cases; some on concrete foundation walls with spread footings.
Major materials: new and reused wood siding, framing, wood trim, and new gypsum board interior walls, new insulation, and new asphalt shingles (see Building Materials, p. 184).
Mechanical system: electrical resistance heat and hot water typical, steam heat in building A, mechanical ventilation of kitchens and bathrooms.
Consultants: Ratli Swenson Perlax Clark, structural; McKinstry Company, mechanical; Atkinson Associates, electrical; Summit Technology, civil; Cathleen Carr, development consultant; Thomas Rengstorff, landscape.
Costs: $1,275,000 ($58/sq ft, including sitework, landscaping, and interior finishes).
Photos (current): Michael Romine.

Also fronting on Boyiston Street, building C (7) was in even worse condition than A; it has become one of the most cheerful on the block (8), reconstructed and cloaked in red siding and white trim. Building F (9) is among the most handsome of the six reconstructions and it now, deceptively, houses three studios and two one-bedroom apartments.
San Xavier del Bac, America's premier Spanish church, approaches its bicentennial fortified by building techniques both new and old.

By virtue of its setting on the Tohono O'odham Native American Reservation, San Xavier del Bac is unencumbered by recent development. The white mass of the church is at once graceful and rugged, an iridescent monument in the desert (1). The volutes of the parapet, like those that bracket the twin towers, are ornamental flourishes (2). Red channels on the tower are storm drains similar to those of southern Arabia, and the earth-tone portal resembles more voluptuous Churriguersque counterparts of Mexico and Spain. One tower was never finished (money ran out); the asymmetrical result enriches the façade composition.

I want light to screech on the surface of domes which swell the heap of milky cubes...and the sky must be blue...Under the bright light, I want a city all white... -Le Corbusier, Journey to the East, 1911.

This rhapsodic vision of Istanbul has a counterpart in Arizona – the Mission Church of San Xavier del Bac. It stands in isolation, a white ship on the desert plain, as sublime as anything Le Corbusier described on his pilgrimage in 1911. For contemporary Americans San Xavier is a shrine of a mythic frontier: this is architecture at its most solid, with 3-foot-thick walls of baked clay crowned by parapets, towers, and a domed crossing, an image akin to the Islamic architecture that fascinated young Le Corbusier.

San Xavier’s affinities with Muslim architecture are not mere coincidence. It is a sturdy rendition of the flamboyant Churriguersque, a style that grafted Islamic ornamental sensibilities to the Classical massing of the Baroque. To the Indians who first saw the church when it was completed in 1797, it was an awe-inspiring emissary of a foreign culture, an apparition in the desert. The effect was intentional. The Franciscans who built San Xavier knew that architectural display could win converts at least as effectively as sermons. This is architecture in the service of propaganda, in the original sense of the word.

To our modern, secularized sensibilities the strength of San Xavier lies in its simplicity. Like any work on a frontier, it is chastened by a sense of the imperative – the desert does not accommodate extravagance. Nevertheless, it was built as a mission church, with motives both strategic and transcendental. The friars who established the parish were in a holy alliance with the Spanish crown, with an evangelical program (now under scrutiny by revisionists) as ambitious as their architectural agenda. They built the church in anticipation of winning converts to fill it.

Accounts of missions like San Xavier easily lapse into folklore, but it is almost certain that this church was designed by architects (some cite Ignacio Gaona) who accompanied the friars. Construction was in the hands of artisans with the help of Pima tribespeople. Today our preconceptions of the Spanish missions veer to primitive imagery, a tangent inspired by Georgia O’Keefe’s paintings and Ansel Adams’s photographs of New Mexican examples. Thus it comes as a surprise to many that Mexico’s Royal Academy of San Carlos established an architectural academy in the early 1780s; its graduates (as well as their self-taught precursors) built churches as sophisticated as those in Spain. San Xavier, a vernacular version of these prototypes, has the fundamentals of a Counter Reformation church, with vaulted bays and a domed transept. It is the most sophisticated Spanish building in the American Southwest.

A New Imperative – Conservation
San Xavier looks more immutable than it is.
As it was 200 years ago, so it is today: the architects for San Xavier came from Mexico; so does the best information about restoring earthen structures. Robert Vint's mentor was Jorge Olvera, part of a circle of Mexican architects who have tackled problems that we are only beginning to address in the United States.

An earthen structure suffocates when sealed in cement and epoxy—this was the case at San Xavier, where moisture was trapped beneath the surface. When applying modern coatings, one assumes that they won't crack in the desert heat (they inevitably do) and that water absorption is lethal (it isn't, as long as the surface is maintained).

Olvera advised Vint to strip away the cement veneer and replace it with a traditional "skin"—a plaster of lime and sand, bound by mucilage extracted from lobes of the nopal or prickly pear cactus. Common to the Tucson area, the cactus assumed cult status during the restoration project: in newspaper articles the Patronato San Xavier offered to trim homeowners' prickly pear cactuses in order to collect lobes for their pectin. Once boiled, they were mashed and the gooey extract was mixed with mortar and smoothed on the vaults. Most of the artisans are members of the Tohono O'odham Nation, on whose reservation the Tucson Catholic diocese operates the Mission Church.) Next the roof was burnished with river stones to reduce the size of the surface pores and the rate of water absorption. The results look as pristine as the epoxy-coated roof did. But more important, it no longer leaks, and repairs to the paintings inside are now under way.
Built of clay bricks fired under low heat (it is not adobe, because the bricks are baked), the building's nemesis is rain, which falls in sporadic torrents in the Sonoran desert. Optimally, water seeps into the walls and roof with little consequence; it evaporates in the arid heat before it can disintegrate the earthen bricks. But there were insidious problems at San Xavier: the ceiling has been leaking chronically. In 1984 the parish decided to resolve the problem so that they could stabilize and clean the 18th-Century paintings on the walls and ceiling, an exceptional collection of dry frescos.

The Patronato San Xavier, a not-for-profit community group, funded studies by conservators and engineers and turned to Robert Vint, a Tucson architect, to correct the leaks. In collaboration with the Morales Construction company, which has worked on the mission over the past four decades, he showed that moisture was trapped in the brick, a consequence of well-intentioned "improvements." In 1893, 1906, and the 1950s, the mission was repaired with techniques that proved faulty in the long run: the church was sealed with cement stucco and epoxy coatings, ostensibly the most reliable seal for an earthen structure. But the intense heat of the desert made cracks in these modern veneers inevitable. Water seeped in, but could not evaporate; the bricks began to crumble.

In 1989 the Patronato began a comprehensive conservation program, a first for San Xavier. Within two years, the roof vaults were repaired. New catch basins and rain leaders were installed along the foundation to keep rain runoff from penetrating the earthen walls. A passive ventilation system was added: solar powered roof fans circulate air in the domical side chapels, computer-programmed fans draw cool air into the towers at night, and steel and glass windows will be added to the clerestory case-
The dome of the crossing rests on an octagonal drum, a form with sacred connotations to Christians and Muslims (9). The flat triangles centered over the four columns have Turkish precedents, while the figural painting of the dome is related to illusionistic frescos of the Counter Reformation. Repair of the paintings entails removing the incursions of interim “restorations” These dry frescos will not be restored, but simply cleaned and stabilized (10). According to Paul Schwartzbaum, Chief Conservator at the Guggenheim, no other Spanish church in America has a nave as richly synthesized as that of San Xavier (11). The retablos that rises behind the altar, one of the latest examples of the Spanish Baroque, has a surface as richly textured as Islamic ornament.

Project: conservation of Mission San Xavier del Bac, Pima County, Arizona (10 miles south of Tucson).
Client: Patronato San Xavier (not-for-profit community board).
Site: Tohono O’odham Native American Reservation.
Program: an ongoing, multiphase program to stabilize and consolidate the load-bearing structure, “liberate” vaults and walls from impervious exterior coatings, and restore original details.
Structural system: unreinforced, load-bearing masonry walls and roof vaults, foundations of basalt laid in lime mortar.
Major materials: hydrated mason’s lime and screened/washed sand for mortar and plaster, which have an organic adhesive prepared from nopal (prickly pear) cactus; low-fire clay masonry bricks (see Building Materials, p. 184).
Mechanical system: photovoltaic-powered ventilators for side chapels; computer-controlled electric fans for twin towers.
Consultants: Paul Schwartzbaum, Chief Conservator, Solomon R. Guggenheim Museum, mural painting conservation; Dr. John Peck, University of Arizona Environmental Research Laboratory, mechanical.
General contractor: Morales Construction.
Costs: $2 million budgeted in 1990; actual costs may vary.
Photos: James Brett, except as noted.
First Class Economy

Four interiors demonstrate a wealth of strategies for building quality on a restricted budget.

**Neighborhood Defender Service of Harlem**

*Architects: McBride & Associates Architects*

The offices for the Neighborhood Defender Service of Harlem embody one of the most gratifying challenges a low-budget project can present these days: applying one's knowhow in the service of a worthy cause.

In this, one of a string of commissions for nonprofit and public organizations, New York-based architect Nate McBride was charged with designing a new type of law office to house an alternative legal practice.

The Neighborhood Defender Service (NDS) was founded by the public-funded Vera Institute for Justice (VIJ), and is the brainchild of VIJ deputy director Christopher Stone. Its main objective is to find more equitable, comprehensive, and cost-effective alternatives to the existing, flawed system of court-appointed legal aid. Seven legal teams comprising lawyers, paralegals, and community workers, each handle 100 to 120 cases at any given time.

A new kind of legal practice required a new type of law office. "There was no precedent from which to draw," McBride says. The stakes were high: to a great extent, the success of the fledgling operation would depend on how much the physical setup expressed and enabled its groundbreaking charter.

In organizing the plan McBride had to perform a complex balancing act: on one hand, the team structure called for an open plan. On the other, it was necessary to create an environment sufficiently comfortable and "territorial" to attract top talent from the private sector. As McBride puts it, "There had to
be certain 'icons of officeness' to meet some of their expectations about being lawyers.

Since the NDS relies on walk-in clientele, the office had to broadcast an upbeat, accessible image, "with none of the architecture of intimidation usual in law offices," McBride says. At the same time, it had to be serious, to inspire confidence.

The balance was struck by using high-end workstations, carpet, and acoustic tile - all identifiable elements of the corporate landscape. These are relieved by bold color accents, drywall construction that defines more figurative spaces, and steel and glass partitions that admit daylight deep into the building.

In addition to insightful planning, McBride stayed on budget by avoiding customizing of any kind. "Nothing is invented," he says. "It's a kit of parts. How they are put together is unusual." 

Architects: McBride & Associates Architects, New York (Nate McBride, principal and project designer; Phillip Turino, project architect; Kam McCabe, interior furnishings).
Client: The Vera Institute of Justice Inc., New York (Christopher Stone, deputy director).
Site: Second floor of loft building overlooking 125th Street.
Program: 14,000-sq. ft headquarters for nonprofit legal defense operation.
Major materials: carpet, painted drywall, steel and glass partitions.
Mechanical systems: forced-air cooling, central steam heating.
Consultants: Jack Stone Engineers, P.C., mechanical and electrical; Omar E. Fenik, permits liaison.
General contractor: Kahn Snyder Co.
Costs: construction, excluding fees and furnishings, $43.70/sq ft.
Photos: Edward Huber, except as noted.

McBride organized the plan with two main internal "streets," running parallel to 125th Street outside, with the main conference room (1) overlooking the teeming sidewalks - an effective reminder of the NDS constituency. Each structural bay of the one-time industrial loft accommodates two teams (2); at one end, facing an internal street (3), is a red cube of an interview room, which is shared by two teams. At the other end, along the building's window wall, are team meeting rooms (4).
The AIDS counseling and resource center designed by Katherine Lambert and Mark Kessler of FACE, San Francisco, is another example of "architectural activism," where professional resourcefulness enabled an otherwise less-than-viable project to happen.

Operating on a shoestring, the design partners were charged with transforming a dark and dingy former clinic (and erstwhile porn studio) in a disreputable part of town into a storefront facility which would provide counseling, blood testing, and AIDS education. In addition, the 2300-square-foot center would become the base for an outreach program.

In another proactive measure, the nonprofit Tenderloin AIDS Network, which commissioned the project, stipulated that unemployed, unskilled people from the area be brought in for the construction, during which they would acquire marketable skills. This was done, under the guidance of contractor Alan Sweetman, and a revolving crew of about ten workers "graduated" from the project. (On one or two occasions the experiment was less successful, and stolen tools had to be recovered from a pawnshop.)

The use of unskilled labor dictated key decisions in the design, affecting choice of materials and method of construction. "We had to design and detail the space so that anyone could build it," explains Lambert. "It was the converse of trying to find crafts people. We had to design so that lapses of craftsmanship would not be apparent."

Maximizing the limited assets of the existing structure, the designers uncovered two large skylights that had been obscured by a dropped ceiling. Removing a large expanse of plywood on the street facade yielded a glazed storefront that was preserved, adding at no extra cost to the natural light entering the 18-foot-tall space.

Kessler and Lambert arrayed staggered offices along one wall of the 100-foot-deep building. Up front, these rooms have no ceilings, thus benefiting from the...
light and air of the open space. (The project budget did not allow for heating and cooling systems, nor for lighting individual offices.) The counseling and testing rooms, where acoustical privacy is required, are fully enclosed and located beneath the mezzanine that houses the director’s office and a conference room for the center’s staff of six.

A wood beam, outfitted with a halogen power track on top and drawn diagonally across the open space, became a major organizing element and a money-saving device. It solves the ambient light needs of the offices, since pendant lighting was not affordable, and lights the wall, where AIDS-related art is to be shown.

Cost was not the only consideration in selecting the palette for the project. “We looked very carefully at the messages that materials send out,” says Kessler. The choice of common, off-the-shelf, unpretentious materials such as strand board, douglas fir, vinyl tile, and plastic laminates, seemed appropriate for an AIDS center, he adds. “It says something about the sameness of people on the inside.”

**Project:** The Tenderloin AIDS Resource Center, San Francisco.

**Designers:** FACE, San Francisco (Mark Kessler, architect, and Katherine Lambert, designer, partners; Lee Bloom, Kathy DeFehr, Dona Garner, design team).

**Client:** Tenderloin AIDS Network.

**Program:** a 2288-sq-ft storefront facility offering free counseling, testing, and information on AIDS, and a base for an outreach program.

**Major materials:** drywall, vinyl tile, stock lumber and hardware, oriented strand board, plastic laminate.

**Mechanical systems:** no budget for overall heating and cooling system. Individual electric baseboard in private offices, ceiling fan.

**Consultants:** Charles Routhier of Earl Office, graphic design.

**Contractor:** Alan Sweetman.

**Costs:** total, $63,000 ($27.53/sq ft).

**Photos:** Sharon Risedorph.

Lambert and Kessler designed and built the reception desk (5), using stained oriented strand board, wood, and plastic countertops they laminated in their office. The elongated space is enlivened by the rhythmic stepping of the open office walls (6) and the bold color accents of the vinyl flooring.
Sometimes, what distinguishes one low-budget interior from many others is a degree of articulation that results simply from a designer’s resolve to go beyond competent problem solving. In designing new offices for the Children’s Book Council in Soho, New York, J.M. Reynolds, a Los Angeles-based alumnus of Columbia’s graduate school of architecture, had to combat not only a restricted budget but his clients’ low expectations as well.

Given a 4000-square-foot space in a landmarked loft building, his challenge was to house offices for five staffers; a library to hold about 5000 volumes with adjacent space for visitors’ use; a small staff conference room; and a larger conference space that could accommodate various events. “The client was very function-oriented, until I started to talk to them about the excitement the space could have,” Reynolds recalls.

With his hard-gained “poetic license,” Reynolds looked to the Manhattan grid to generate a more engaging geometry within the gutted loft space. The diagonal of Broadway is echoed in the plan, which is otherwise rational and rectilinear. Added interest comes from the interaction between the original columns and right-angled forms that march across the space at odds with the existing bays.

The L-shaped forms, which Reynolds nicknamed “totems,” are useful devices on several counts: they define a rhythm of offices along one wall of the loft, framing an interior partition that holds built-in filing cabinets. A second row of totems defines the boundaries of the public spaces. Both sets, outfitted with uplighting fixtures, distribute the ambient lighting and help to bring out the intricacies of the original and new structure.

The designer wishes he had had just a bit more to spend on the lighting. All the same, the sculptural qualities of the space are augmented by the diversity of fixtures he used, including pendant square halogen tracks, which offset the suspended soffits of the freestanding reception structure and conference room.
Another means of eking quality out of the project lay in the unexpected richness of certain material applications. Particularly sensuous are two large expanses of seamless (although somewhat scratched and dented) aluminum, salvaged from an auto body shop, which Reynolds had artist Larry Wood fashion into a gleaming wall for the reception area and a buffet for the main conference room. Likewise, perforated metal sheets, electrostatically painted black, provide a softer, more mysterious facing for humdrum metal library shelves.

"One of the ways to get higher quality was to work with a good contractor who understood my ideas," Reynolds says. "Since I hadn't built anything in New York, I looked at magazines, at work I admired, to find one."

Pushing a project beyond "mere" functional requirements is a dangerous pursuit. Happily, low-budget interiors rarely allow for the kind of outscaled and self-conscious gestures to which such ambition gives rise. The offices of the Children's Book Council illustrate the virtues of both imagination and restraint.

**Project:** offices for The Children's Book Council, New York.

**Designer:** Office of J.M. Reynolds, Los Angeles (J.M. Reynolds, Marcus Fjasson, design team).

**Client:** The Children's Book Council.

**Program:** 4000 sq ft offices.

**Major materials:** wood veneers, aluminum sheets, perforated steel panels, laminated glass.

**Mechanical systems:** existing radiators with window air conditioners.

**Consultants:** Larry Wood, Studio Source, aluminum fabricator.

**Contractor:** Purdy Construction Corp.

**Costs:** $145,750 excluding furnishings and fees ($36/sq ft).

**Photos:** Janek Konarski, except as noted.

The sleek aluminum wall of the free-standing reception structure (7, and 9, right) is offset by the rhythm of the right-angled forms (9, left) used throughout the loft space. Shoji screens made of painted wood and laminated glass provide an angled enclosure for the small conference room (10) and an accent at the entrance. Drywall construction and recessed lighting (8) add sculptural intricacy to one corner of the main conference room.
Resourcefulness, the upstanding cousin of opportunism, is the trait essential to any successful low-budget project. It’s about making something from nothing—and knowing when not to do anything.

In creating the new studio for a Chicago graphics firm, local architect Stanley Anderson of Direction displayed an adroitness that enriched the project on many levels.

Recognizing the potential of a derelict machine room, Anderson convinced his client to undertake the renovation of two floors in a one-time leather manufacturing loft building in the West Loop.

The expressive forms of the abandoned boiler equipment there were so seductive that the hitherto unrentable basement became an integral part of the office plan. A portion of the first floor was removed to reveal the machinery, allowing natural light to filter down to the lower floor.

Anderson’s approach to planning was pragmatic: “The layout was straightforward, functional, and conscious of where money should be spent to have the most impact,” he says. “The most costly details and finishes were concentrated around the reception, conference, and atrium spaces.”

The choice of details was driven by the decrepit machine, inspiring what Anderson calls a “post-industrial aesthetic,” which was carried through the project down to the firm’s new logo and stationery. This included high-visibility elements such as the steel and wire railings, and metal-grate stair and catwalk.

Further artfulness lay in recognizing the appeal of found materials and finishes. The four-inch wood planks of the existing floor needed no more than a thorough planing to yield a rough-hewn, richly hued surface. (The ceilings are of the same wood, laid over the existing structure’s boxed-out steel joists and beams.) Similarly, the spalling concrete and corroded steel collars of the existing columns were left as found. “A lot of people pay a lot of money to get the aged look,” the architect notes wryly. “The whole space was about decay. The
client liked it that way."

When it came to furnishing the renovated space, Anderson came up with a consistently resourceful stratagem: high-end office furniture, manufactured by the likes of Steelcase, Herman Miller, and Vecta, refurbished, refinished, and supplied at a third of the original cost by a Chicago-based second-hand furniture company.

In building the concrete, granite, and glass reception desk, Anderson adds "client participation" to his deadpan list of cost-saving measures: the president of the company himself built the form, and poured and troweled the concrete.

The desk, representative of the entire project, illustrates a useful adage to bear in mind when resources are limited: You make what you have.

Ziva Freiman

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Architects: Dimension, Chicago (Stanley Anderson, principal; James Mohn, architect).
Client: Printed Concepts, Inc.
Site: former leather manufacturing loft building.
Program: renovation of 5000 sq ft industrial space to house graphic design firm with offices, studio, conference space, computer and viewing rooms on two floors with atrium.
Structural system: existing steel frame and brick load-bearing walls.
Major materials: steel handrails, metal-grate stair and bridge, wood floors, drywall partitions, curved plywood conference partition, concrete, steel, glass, and granite reception desk.
Mechanical system: forced air HVAC on each floor.
Contractor: Annie Properties, Inc.
Costs: total $125,000 including construction, all systems, furnishings, and fees ($25/sq ft).
Photos: James Yochum.

The glass, granite, and concrete reception desk (11) is joined to a curved oak-paneled partition, which screens off the conference space (12). Heavy-duty threaded rods and bolts spaced one foot on center penetrate this partition to create a chart rail for the firm's client presentations. The conference room overlooks a spectacular atrium (13), with its derelict boiler centerpiece.
A schoolhouse for a Canadian Indian community appears to have just alighted in its bucolic valley.

The assertively angular Seabird Island school is the centerpiece of its community. It serves a band (tribe) of Coastal Salish Indians at the north tip of British Columbia's beautiful and fertile Fraser Valley, inland from Vancouver. It is also the flagship of a remarkable school-building program by the Canadian Bureau of Indian and Northern Affairs in British Columbia.

The program is using some of the province's most talented architects, many relatively young, to produce a series of notable if modest buildings (one of which, by Peter Cardew, won a P/A Award, Jan. 1991, p. 112). An important goal of the program is to make the native bands feel that the schools are their own, through participation in the programming, design, and construction.

Administrator of the program is Marie-Odile Marceau, a French-Canadian architect of searing dynamism and enthusiasm. She leaves many significant decisions to the bands, but they know she is ultimately responsible for the spending of the federal money, and she guides them with a firm hand. Architect selection is done through requests for proposals, and the choices are made by the bands on the basis of her analysis of the respondents.

When the proposals for this school came in, the chief of the band looked at them and said to Marceau "I don't know what's in those things; you make the choice." She replied "No, I'll go through them with you and the band will make the choice." At first some band members thought the Patkauus were too intellectual and were swayed by another contender. But in the end they chose the Patkauus.

Then followed four months of meetings between the architects, the school staff and students, and the
community at large, extending into the early stages of design. The educational program, devised by the band, combines basic skills with teaching of the Salish culture and language, which is dying out. The school was to serve 290 kindergarten to 10th grade students, some bused from nearby communities, with eventual expansion to the 12th grade. Secondary and elementary students were to be clearly separated.

During the meetings "the children actually were listened to," says John Patkau in wonderment. "The band made decisions by consensus. This is not an authoritarian society." The Patkaus set out to give them a distinctly non-institutional building. A key shaping factor was the site.

The Seabird Island community is at the convergence of two mountain ranges. An island in more than one sense, it is an absolutely flat tract of delta land cut off from the rest of the valley by broad-shouldered hills.

The Patkaus saw the site as a large outdoor room. They concluded that the school "needed to be a figure in space. A thing rather than a building - somewhat zoomorphic." Marceau says that "the building seems to have grown out of the ground."

"No," responds a listener, "it seems to have gotten to the site under its own power, either by crawling or flying."

The Patkaus also wanted the school to help physically define the community. Its historic pattern had been to leave the center of the island open for agriculture and to put dwellings along the lightly wooded perimeter. At the south end was a rough U of community buildings; workshops, a meeting hall, a church, the old school, and a pair of portable jails that were used as auxiliary classrooms. The new school was placed at the open north end of the U, so that it completed the enclosure of a kind of village green.

Another shaping factor was the climate. On the valley floor it is mild, but down from the meeting of mountains to the north comes a prevailing winter wind so severe that it sometimes halted construction. So the architects used the mass of the building as a windbreak, "allowing a more favorable microclimate to develop on the southern, community side of the school." They made the northern facade all windowless, "hunkered down against the wind," meeting it with sculptural, shingled forms designed partially with aerodynamics in mind.
In a view from the north (3), the bermed gym is seen against the long fishlike form of the classroom block. The porch to the south (4) extends into a trellis supported by angled struts; under the porch roof, individual classrooms appear as individual houses, each with a door from outside (as well as one from inside) so that parents can easily visit.
The view out of a classroom (5) is modulated by the sweeping porch roof and the trellis beyond. The classrooms are reached from the central commons by way of corridors (6) that double as libraries – one for the elementary wing, one for the secondary; these spaces flow around cylindrical reading rooms and ascend to the lofty roof peak. Openings cut into the faceted building envelope (7) introduce light from unexpected angles. The prominently exposed structural members are glulams fabricated from plywood chips, except for circular columns (see also photo 1), which are natural timbers.

The south façade is vastly more welcoming, underscoring the close interface between school and community, which was emphasized from the beginning. The school gymnasium was to be a community hall, and there was to be space for adult education and crafts. Further, the community’s “active participation in the school’s daily operation” was to be encouraged.

Along the path to the school is a traditional carved Salish figure signifying welcome. Beside the front door is a panel (carved by a member of the band) that pivots to make a wider entry when the building is used by large groups. A stout column in front of the entry will be similarly carved. Inside the entry is the commons, which divides the elementary portion of the school on the east from the secondary portion on the west. It is a soaring, dramatic volume, at its apex the equivalent of four stories in height. Corridors opening from the commons reach similar heights, making them more galleries than mere circulation slots.

Staff and common-use areas such as the separate elementary and secondary libraries are “sketched into” the corridors so that students encounter them naturally in the course of moving through the building. The corridors are punctuated by two round rooms, a counseling office, and the secondary library’s reading room.

Past the commons from the entry is the very large, irregularly shaped gymnasium with a canvas that covers the hardwood floor on the frequent occasions when it is used as a community room. Here too there is a pivoting panel for easy access by large groups. Windows look into the gymnasium from community rooms that the Patkaus tucked into the commons’ upper reaches, stretching the bureau’s program slightly.

Everywhere there are dramatically exposed wood structural members. Most are a special kind of glulams made with plywood chips instead of boards, which have highly interesting texture and resemble real timbers more than the standard kind do. The sturdy post and beam construction is the traditional building technique of Pacific Northwest Indians, just as the cedar shingles on walls and roof are a traditional material.

The band did all of the work of construction except mechanical and electrical and fabrication of the windows. They had the help of a construction manager, a standard practice in the Canadian
school building program.

It was a highly complex structure with "complicated geometries intersecting in space," in John Patkau's words. So the architects made a large structural model to help guide the work. They feel that the band did a better job than a conventional contractor, who might have been intimidated by the complexities.

The building is a dynamic composition, constantly changing as one moves around it. The abstract, somewhat idiosyncratic, forms and fenestration recall Bruce Goff at least as much as traditional native buildings.

Some other bands find it too "radical", but the Seabird Island students and staff show great pride in the school. There has been virtually no vandalism. "All of the interesting schools around here are being built by and for the natives," said a science teacher with obvious satisfaction. Donald Canty

The author, former editor of Architecture magazine, is P/A's correspondent in Seattle.
Emerging Talent: Shim & Sutcliffe

This young Toronto firm has explored, in two small projects, both the sensuous and the intellectual aspects of architecture.

A price we pay for living in a high-tech world is a certain deadening of the senses. Too much time spent watching television and computer screens weakens the eyesight; too much time spent listening to amplified sound dulls the hearing; too much time spent in air-conditioned buildings lessens our feel for the natural world. Architecture has a part to play in this growing insensibility. How many buildings have become simply containers of hermetic, uniform space? But architecture, which engages more of our senses perhaps more than any other art, can resist this trend, reawakening us to the world and literally bringing us back to our senses.

Brigitte Shim and Howard Sutcliffe have pursued such a course. Running a small practice in Toronto, they have begun to explore the sensuous potential of architecture in two projects: a small pavilion and reflecting pool they designed and helped build for a television interviewer in suburban Toronto; and a two-bedroom house they designed for a film-maker-turned-bookstore-owner and his wife on a private lake in northern Ontario. In both projects, they have used sound, color, form, odor, and texture in thoughtful and sometimes surprising ways, while retaining formal and intellectual rigor in their work.

A Sense of History

Both the pavilion and the house make knowing references to Japanese vernacular architecture. You approach the shelter along a zigzag route, down a series of stone steps and over a wooden plank bridge spanning an artificial pool — all of which recall the miniature and highly symbolic character of Japanese gardens, where crooked paths, precarious bridges, and moving water represent the passage of time and the tenuous balance between life and death. Likewise, the house, with its steep wood-shingle hipped roof and wood-clad interior ceilings, is reminiscent of vernacular Japanese farmhouses, with their broad sheltering roofs.

Yet, in both projects, Shim & Sutcliffe’s admiration of Modern architecture also emerges. The house, with its tall roof, low eaves, and cavernous top-lighted interior, brings Gunnar Asplund’s Woodland Chapel to mind. And the pavilion’s retaining walls, with their variegated concrete surfaces and their circular cutouts (in one place, designed to hold wine bottles for chilling in the cold water) show the influence of Carlo Scarpa, while the steel-framed shelter itself, with its irregular column spacing (like the trunks of the surrounding trees) and its seemingly weightless steel roof, recalls the work of both Aalto and Mies. “Our intent,” notes Shim, “was to make space with a minimum of gestures.” (Both she and her partner, by the way, think that Mies has been misunderstood and misrepresented by Post-Modernists and that his minimalist architecture was not a bore, but among the richest work ever produced.)

Standing between a manicured lawn and an overgrown ravine, this poolside shelter offers a Modernist interpretation of a Japanese garden: the traditional gravel walk, stepping stones, wooden bridge, reflecting pool, and pavilion are rendered in a minimalist design vocabulary (1).
Project: garden pavilion and reflecting pool, Toronto, Canada.
Designers: Brigitte Shim & Howard Sutcliffe, Toronto.
Client: names withheld at client's request.
Site: near private residence and outdoor pool at edge of ravine in a suburban area.
Program: garden pavilion for contemplation and viewing of the landscape, with a reflecting pool and fountains.
Structural system: concrete retaining walls and slab, steel-framed pavilion.

Major materials: weathering steel, cast-in-place concrete, granite, mahogany, copper (see Building Materials, p. 184).
Consultants: Ned Onan, Onan & Hoytta, structural.
General contractor: Gerald Porter.
Photos: James Dow, Dow Associates.
The garden suggests the metaphor of life’s journey — of the crooked paths and difficult steps we must take, and the precarious bridges we must cross before reaching our destination (2). The garden also is a kind of timepiece, in which time is marked by the regular fall of the water dipper (3), by the slow weathering of materials such as mahogany and copper-bearing steel, even by the periodic adjustments of the cables under the bridge to compensate for its gradual sagging (4).

A History of the Senses

In making such historical references, though, Shim & Sutcliffe have avoided viewing past architecture as merely a set of images that can be appropriated and combined at will. Such an approach, they argue, places too much emphasis on the visual sense, which architects are perhaps better at than most of their clients. Shim & Sutcliffe, instead, approach architecture as a set of historically and culturally grounded phenomena that address all of our senses.

Consider, for example, the way these two projects play upon one’s sense of touch, smell, and hearing. As you walk toward the poolside shelter, you can run your hand along the concrete retaining wall, with its chiseled, bush-hammered, and board-textured surfaces representing the strata of the earth behind it; you can mark your progress with the textures under your feet: the crunchiness of the granite-chip walk, the unevenness of the split-face granite steps, the slickness of the polished-stone step and the mahogany bridge; and you can feel, upon arrival at the pavilion, the warm smoothness of the mahogany seat, the cold powerlessness of the weathering steel bench, and the slight abrasiveness of the graphite-painted steel columns. All the while, the damp woodland odors are wafting up from the adjacent ravine, and the sound of water — pouring out of the copper dipper, rushing down its concrete channel, and splashing into the reflecting pool — almost drowns out the traffic noise from a nearby road. These sensualities cause the outside world to seem far away, appropriately for a pavilion meant as a place for contemplation.

The house differs in its context and intention. Buried within its forest canopy and a constellation of stars. But that steel-framed representation of nature is, in fact, quite diminutive, capable of sheltering the house itself becomes a kind of auditory vessel, whose open interior spaces, the house shares with the pavilion is the rich odor of rotting leaves and new growth borne upon a cool damp breeze.

Both projects also share a playfulness of scale. The pavilion, for example, looks large when viewed from above, with its butterfly steel roof whose ragged edge and irregularly spaced holes suggest both a forest canopy and a constellation of stars. But that steel-framed representation of nature is, in fact, quite diminutive, capable of sheltering only a few people comfortably. The small two-bedroom house, too, appears larger than it is. On the exterior, an undersized dormer makes the hipped roof look huge, and on the interior, the wood-paneled cathedral ceiling, within which floats a studio loft, seems to stretch on for an indeterminate length.

Both projects employ a technique, common in Japanese gardens, of cutting out the foreground to make distant objects appear larger and nearer. From the pavilion, the trunks of relatively small trees are obscured by the retaining wall so that they appear quite large. Likewise, inside the house, a series of stuccoed and concrete-block walls
partly block the view from the living room and the slope down to the lake, making the water seem closer than it is.

Color, however, is handled differently in the two projects. The pavilion retains the natural finish of its materials — concrete, mahogany, copper-bearing steel — so that, as Brigitte Shim puts it, "they will weather and mark the passage of time." Even materials that weather slowly, such as the granite steps, should change with the growth of lichen or moss that seems inevitable in such a shady, watery location.

The house takes a different tack, using intense paint colors to respond to the cycles of nature. Blue soffits visually feather the edge of the roof into the winter sky; purplish interior walls visually recede into the dominant hue of the summer forest; yellow-ochre exterior walls blend into the color of the autumn foliage. The house itself doesn't change so much as it acts as a mirror to a changing nature.

Although Shim & Sutcliffe's work is noteworthy for its attention to detail and its sensuous quality, there is more to it than that. It manages to strike a difficult balance between the intellectual and the sensuous, Modernism and the vernacular, building and nature. And therein lies its real power: however Modern or Western it appears, this work is fundamentally Eastern in its sensibility, not trying to resolve differences in some new synthesis, as so often happens in Western architecture, but allowing those differences to coexist in a balanced state, a Yin and Yang. In the unbalanced, high-tech world in which we now find ourselves, such a sensibility has value not only for architecture, but for everyday life. Thomas Fisher

The hipped-roof house, which harks into a slope above a private lake, plays upon our sense of scale, with small dormers that make it look larger than it is, and oversized windows that do just the opposite (6). The combination of materials — wood slats, exposed block, an exposed steel column — make references to various Modernist work, including that of Aalto, Kahn, and Mies (5). Inside, a plywood-paneled ceiling contrasts with the subtle blue and purple colors of the walls and soffits. A series of low walls accommodates the change of level between the living and dining areas and were thought of, says Howard Sutcliffe, as "an artificial landscape or a ruin around which we built the house" (7,8). Solar panels, a propane generator, and a woodburning stove provide all energy needs.

Project: house on Horse Lake, Haliburton, Ontario.
Designers: Brigitte Shim & Howard Sutcliffe, Toronto (John Czechowski, modelmaker).
Client: Stephan Patrick and Holly Hutchison.
Site: 75 acres of forest surrounding a private lake on the Canadian Shield.
Program: 1800-square-foot house containing two bedrooms, a studio, and living, dining, and kitchen.
Structural system: wood frame on concrete block foundation.
Major materials: concrete block, birch plywood, cedar shingles, exposed steel, flamed granite (see Building Materials, p. 186).
Mechanical system: solar panels and propane-powered generator feed batteries for electricity; propane-powered furnace, stove, and refrigerator; woodburning stove.
Consultants: Ned Onan, Onan & Hoyt, structural; Frank Town, mechanical; Margaret Priest, colors.
General contractor: Michael Sheedy Construction.
Photos: James Dow, Dow Associates.
**Foreign Brief: Finland**

To call a Finnish architect traditional is no small thing. Above all, the art of building in Finland is the construct of an inheritance. What has been handed down through centuries of repetition is beyond fashion and the arbitrariness of personal expression. Tradition has nourished an extraordinary building ethic in Finland—one that has attained the force of a moral imperative.

In an age that thrives on celebrity, that prefers the complicated to the unaffected, the startling to the sublime, that favors novelty rather than a considered relation to culture, and that generates noise all around us, it is astonishing that Finnish architects have maintained a tradition of asceticism, simplicity, and silence.

Juhani Pallasmaa, the firm of Heikkinen & Komonen, and the architectural group MONARK represent three generations of contemporary practice. Their work is Modern in appearance with hardly any surface traces of the past. But in Finland modernity and the past are reconciled by the bridge that is traditional. In fact it is the struggle for the simultaneous appearance of modernity and memory that reverberates so profoundly in these architects' work. Their architecture is bound to European culture and at the same time it is fixed in its place. It is poised between a knowledge of certain universals and the inflection of its locality.

What is clear in this work and in that of many other Finnish architects is a capacity for self-restraint. It is a legacy of the humble and anonymous objects that fill the landscape and the collective memory. These objects, which are often made of a single material, which have surfaces that reveal nothing more than the simple, repetitive imprint of a tool, which depend upon an unassuming form for their endurance, and which are fitted for their purpose, have become icons from an ancient forest culture—the very image of modesty and discipline.

A rational approach has been another source of self-restraint. At the turn of the century, regional insularity was perceived as an intellectual impediment to Finnish architecture. In their pamphlet of 1904, *Architecture: A Challenge to Our Opponents*, Gustaf Strengell and Sigurd Frosterus argued for an architecture of rigorous reason to balance the arbitrary fantasy of National Romantic forms. As Strengell emphatically stated, "We have plenty of decorative and artistic talent in Finland at the present. What we need is some guiding, clear, and rational force."

Geometry, measure, and relation—in short, the normative rules essential to Classical composition, have guided the work of Juhani Pallasmaa, whose generation began their careers in the late 1950s in a work of art. In his renovation of the Rovaniemi Art Museum, the brass entrance doors are set apart from the brick-walled building with a cleverly detailed glass enclosure that makes it appear as though the doors are standing alone between the building and the street.

By the time Mikko Heikkinen and Markku Komonen were beginning their studies at the Helsinki Institute of Technology in the 1960s, Constructivism, minimalism, and purism dominated the architectural discourse in Finland, both in practice and in the university. After graduating in the mid-1970s and moonlighting together for ten years, Heikkinen and Komonen shared the first prize in the design competition of Heureka, the Finnish science center, and were awarded the commission in 1986.

Rational construction, the juxtaposition of repose and tension, and the physical simulation of natural phenomena were themes that emerged in this first work. Throughout the science center the simultaneous existence of discrete ordered entities and fragmented sequences creates what the architects describe as a sense of “harmony at the edge of chaos.” While this building may superficially resemble the so-called Deconstructivist style, the collisions and juxtapositions of volumes within the science center only disguise the fact that these individual elements are often as austere, straightforward, and compositionally disciplined as their Constructivist predecessors. Its organization of discrete functional entities around a large room or a courtyard is characteristic of a traditional type of Finnish farmhouse.

Paring away excess has become increasingly critical to Heikkinen and Komonen’s architectural development. Singular, decisive gestures are typical in their most recent work. With sharp scalpels they open a void between the rationally clear and the ambiguous. The cuts are precise and clean, like the vast horizontal lines of trees in the Finnish landscape that sever earth from sky. With a taut, straight line or a sweeping arc, they separate the world from the content of their architecture. It is a universe of solitude, one that overcomes remoteness with the nearness of silence.

Silence is a force present also in a recent project by MONARK. This group of students, including Juha Jääskeläinen, Juha Kaakko, Petri Rouhiainen, Matti Sanasenaho and Jari Tirkkonen, won the competition for the Finnish pavilion at the 1992 Seville World’s Fair. Beginning with two masses and a void, the architects carved out a space of inwardness. Between these two volumes there is an enormous distance, in touch, texture, and time: the one building, a bulging, curvilinear box entitled “keel,” evokes traditional ship-building methods with its handcrafted wood construction, redolent of Finnish charcoal tar. The other structure, an elongated, precisely drawn bar, is industrially fabricated steel, cold rolled and lacquered. In the void there is nothing. Nothing but a bridge between memory and imagination.

"[The Finnish architects'] capacity for self-restraint... is a legacy of the humble and anonymous objects that fill the landscape and the collective memory.“

Juhani Pallasmaa's renovation of the Rovaniemi Art Museum (1) features brass entrance doors, encased in glass, which the architect drew out of the building plane onto the sidewalk. Cantilevered stairs of steel and stone (3), added to the museum interior, epitomize Pallasmaa's stark meditations on material and structure. In the Heureka Science Center in Helsinki (2), architects Mikko Heikkinen and Markku Komonen built a "spectrum wall" (4), which simulates the phenomenon of light refraction. MONARK's competition-winning proposal (6) for the Finnish pavilion at the 1992 Seville World Fair was mocked up in a 4-foot-long model (5).
Roundtable: Preservation in Minority Communities

In early March, P/A convened a panel to discuss the complex issues surrounding preservation in minority communities and the role minorities can play in the preservation movement. The conversation, of which excerpts follow, was moderated by Executive Editor, Thomas Fisher.

Fisher: What is the relevance of preservation in minority communities, particularly in poor communities that have high rates of unemployment, homelessness, and drug-related crime? Is preservation in that context simply a nicety, or is there a role that preservation can play in helping such communities?

Washington: Preservation is obviously not uppermost in people’s minds when they are trying to survive, but in a lot of minority neighborhoods, you have old buildings, many of them vacant, and it is often easier to preserve those structures than to tear them down and wait for the funding for new buildings. So just in terms of helping people obtain housing, communities have to think of preservation as an important way to go.

Kelly: And whether you’re working-class or middle-class, there’s some level of personal self-worth gained in being able to maintain an older building of quality.

Narvaez: Preservation is important also in economically depressed areas because it offers a means by which people can stabilize their neighborhood and show some sense of pride in their community.

Adams: Yet I am frustrated living in Harlem and seeing so many buildings simply thrown away by those outside the community, because they figure it doesn’t matter, and by people within the community, out of their own sense of frustration at having been forced to live in old, rundown, falling-apart buildings. Poor people are particularly victimized by the Madison Avenue notion that anything new is inherently better than the old.

The Forces For and Against Preservation

Fisher: If there are these two camps in minority communities, those who argue for saving the existing building stock and those who would tear it down for something new, which group is prevailing?

Washington: There has been a perception problem with older buildings, but I think that is changing. Although it has taken us generations to get to this point, more and more people are likely to rehab a building than to tear it down and build anew.

Narvaez: If you can peel away the layers of modern accretions in older buildings and get back to the interesting original spaces, people do respond very quickly. They will recognize it as a special place and value it greatly, but they have trouble seeing it.

Adams: In many poorer neighborhoods, though, a lot of the real estate is owned by the city and a lot of it is being warehoused or demolished out of neglect. Some people worry about gentrification in these neighborhoods, but the greater worry, it seems to me, is what is kept from being gentrified because it is being demolished. If you get rid of the old buildings, you get rid of the poor black people and you end up with perfect development sites.

Kelly: Yet, I think there has been a big change since the 1950s in the general culture, and in minority communities as well. In the fifties, people equated getting ahead with getting something new, and that new meant it was better. Since the 1970s, people now see the value of neighborhoods, of old buildings, or something that lasts and that has quality. The problem right now is that there is less money available to do anything, public or private.

Narvaez: Also, a lot of what happens in these neighborhoods is economically driven, and not necessarily because minorities live there. I’ve run across some of the same problems among German steelworkers in Western Pennsylvania, in Italian neighborhoods in Queens, in Cuban and Puerto Rican neighborhoods.

Adams: But the common denominator is class. You’re right, it doesn’t matter what color they are, but it’s the economic condition these people find themselves in. If you have a family of ten crowded into a three-bedroom apartment in an older building, they’re going to have a negative view of that building, rather than of the more abstract forces that sent them there.

Community Preservation

Fisher: We’ve been talking a lot about community preservation, and yet the tradition in the preservation movement has been to focus on high-style architecture? Does that tradition have any relevance in minority communities?

Narvaez: More and more, preservation efforts are addressing vernacular structures, buildings that have no obvious architectural merit, but are culturally significant, and a lot of these are in depressed areas. The problem is that the costs of restoration, whether working on a high-style or a vernacular building, are similar. The key question is how to use that intensive infusion of money into one building to stimulate economic renewal in the community.

Adams: But there are a lot of powerful people in communities such as Harlem who see preservation as somehow opposed to economic development. In fact, the landmarks law is one of the few mechanisms by which people who live in a minority community can hold the owners of properties accountable for maintaining them. The powers-that-be latch on to these issues – that preservation means gentrification, that preservation is too costly – to perpetuate negative stereotypes.

Washington: The whole idea of preservation, though, is something you have to prove, and until now, it hasn’t been sufficiently proven in many minority communities. There are local preservation groups organized in Harlem who are interested and want to do things, but cost is really important.

Narvaez: It might be useful, here, to distinguish between preservation as the restoration of high-style architecture and preservation as the maintenance of a community. Maintenance can be very cost-effective, whether it is fixing a roof or repointing a wall or even not throwing away the elements of a building that have value. All come under the
"In fact, the landmarks law is one of the few mechanisms by which people who live in a minority community can hold the owners of properties accountable for maintaining them."

Banner of preservation.

Kelly: If a community is trying to get started and has a lot of vacant buildings, they need some kind of strategy to sustain the neighborhood. They might start with partly stabilizing the big, high-style buildings, and sealing them up for the future, while they work on some of the smaller things. It's like putting a puzzle together.

Narvaez: It's important that it not leave major gaps.

Washington: And that it not cost too much.

Fisher: How do you deal with the depopulation of certain inner-city neighborhoods, where the demand for all that space in the existing buildings is just not there? Also, what do you do about the invisibility of these neighborhoods to the politicians, the bankers, even the establishment preservation groups?

Narvaez: Those problems, by the way, are not just urban ones. They occur in rural communities as well, where you have a lot of depopulation of rural centers and no economic where-with-all to preserve what they've got. It's true in the Virgin Islands and in Southeastern Colorado, not just in the major cities.

Adams: But the difference between those places and a place like Harlem is that, here, it's not an arbitrary thing. The city, which owns so many buildings, will gut them and turn them into a halfway house or a drug rehabilitation center, even if they are immediately adjacent to a stable, middle-class neighborhood. These actions are deliberate.

Narvaez: But they occur in a lot of other neighborhoods, too. It is the not-in-my-backyard syndrome.

Adams: But I think there is a superabundance of these things in Harlem and other communities like it. In Cleveland's University Circle area, institutions in tandem with the city government have been demolishing buildings and displacing people to get development sites for medical facilities. This has happened despite the total opposition of the people who live there and vote.

Kelly: Whole sections of any city have vacant buildings, and so the community has to start to make decisions. What do you need to preserve the community? Since you can't save all of these buildings, how do you prioritize? And the cities are caught: they have all of these properties, they don't want them, and they dare not give them away to outsiders lest they be accused of encouraging gentrification. They become the scapegoat for everything.

Narvaez: It's a problem of scale. If you have 100,000 buildings to maintain, where do you begin?

Kelly: It's also a matter of public commitment. When you go to Berlin now and see that it is being rebuilt – buildings much the same age as those in the inner cities here – you realize what is possible when there is a public commitment.

Adams: But if white people were able to come and take over a community such as Harlem, you would see that same sort of commitment. I'm saying that there has to be that commitment without the displacement of people.

Kelly: At different scales, that is happening in every major city. What is important is that the leaders in a neighborhood not fight among each other, because they must vie with every other community for the same resources. People have to act in concert, and develop networks with the city council, the mayor, the deputy mayor.

The Activist Professional

Fisher: What is the role of the architect and the preservationist in helping that happen?

Washington: Well, you have to be an advocate for preservation and make sure things happen for the community. You also have to make sure that projects that do happen serve the needs of the people who live there, and that the work be done by minority architects, minority contractors.

Kelly: How exactly might architects help people organize themselves?

Fisher: What are some of the problems that you've faced as minority practitioners in this field and what roles should you play?

Adams: One thing we can do is to get those who control the landmarks

Adams: More than that has to be done. Local tax credits or deferments, for example, offer a real incentive to people to maintain their property.

Kelly: There's got to be a renewed commitment, at the state and national levels, to reinvest in older communities, older cities. At the AIA, various chapters are working together to press for a national agenda on reinvestment in cities and for the national AIA to dedicate resources in Washington to work on that problem.

The Role of the Minority Professional

Fisher: What are some of the problems that you've faced as minority practitioners in this field and what roles should you play?

Adams: One thing we can do is to get those who control the landmarks...
laws to stop marginalizing the culture of people who are not rich, white, Protestant males. There is all this talk about multiculturalism in preservation, but at the same time, it is controlled by a little select group.

**Narvaez:** What we need to do as practitioners is to be active in a range of organizations and associations, not only to make people sensitive to buildings that are a multicultural resource, but to be visible as a model for other minorities interested in this field. With any disenfranchised person, you’re dealing with a tremendous number of deep-rooted insecurities that build up over time. They need advocates to say, “You’re doing the right thing, this is a great route to go, and there are others who will help you once you get here.” For minorities entering the field, we have to serve as an “open door” to the network of architects and preservationists.

**Fisher:** Is the architectural and preservation community doing enough to encourage minority people or is there too much of a laissez-faire attitude?

**Narvaez:** There are minority professionals out there, but they often don’t maintain a high profile. That’s in part the nature of the field; both architecture and preservation attract individualists.

**Kelly:** To many in minority communities, the mainstream professions are education, dentistry, law, and medicine. There are role models for each. Architecture is over to one side and unless you happen to come in contact with an architect, you don’t have any role models. But there are fewer minorities of all kinds in the exotic professions in school right now than there were in the 1970s. The cost of education is higher, there is less financial aid, fewer jobs.

**Washington:** There was a reaching out to minorities on the part of the white universities in the 1970s. The commitment and consciousness of the universities has changed and they are slacking off.

**Narvaez:** But that reaching out is also something we must do, as minority professionals. We cannot depend upon others to do it for us. One difficulty I have discussing this field with minority students is rationalizing a very large expenditure in education — say $80,000 for school — when you’re rarely going to break $20,000 as a starting salary. You have to love what you do.

**Kelly:** That raises the issue of how the architectural profession promotes itself and its value to the larger society.

**Narvaez:** It’s true. Not just minority architects, but architects in general have got to get out there and be visible.

**Kelly:** Lawyers and doctors have clearly done that. With those professions, people feel that they’re getting something they need and can’t do themselves.

**Fisher:** Is the cost of education going to turn architecture and preservation back to being professions for a wealthy elite?

**Washington:** We can’t afford to let that happen. Although there has been a slippage in terms of what it costs to become an architect versus what you can make as an architect, many people choose this career because there is nothing else they’d rather do. They see value in it apart from the money. We need to figure out how we can better our incomes, but that’s not the real reason that people choose this field. It’s something that needs to be done.

**Narvaez:** There are ways to draw minority people into preservation other than going to an Ivy League school. Cathedral Stoneworks at the Cathedral of St. John the Divine, for example, is teaching stone carving and related skills — skills that are relatively rare in the construction industry — to people from the neighboring minority communities. There are, in other words, a lot of different routes to go to enter the field.

**Fisher:** Are there some large public policy ideas in that, for example, converting a place like Harlem into an enterprise zone where development companies that rehabilitated buildings and taught skills to the people who lived there would have tax-free income?

**Adams:** Such grass-roots efforts are not going to make any difference unless there is a meaningful response from the governments and institutions that control the resources.

**Kelly:** But you can’t put the responsibility off on someone else. The only way we got the historic tax credits reinstated was through the leadership of the architectural community who lobbied, petitioned, and pushed the legislatures. We need to continue to do that.

**Washington:** And when you look at what institutions are doing for minority people, it came about through advocacy. There was a push from us.

**Kelly:** The entire architectural profession must become advocates for ourselves, proving to the larger community that there is something of value here, that there are insights that we bring, experiences we have that, on a lot of levels, are just as valuable to sustaining a community as anything a doctor or a lawyer does. It requires a continual effort to change perceptions.

**Adams:** And as long as preservation continues to be this elitist preoccupation, it’s going to be considered a luxury. There are groups continually trying to overturn landmarks laws, and unless preservationists can broaden their constituency and get ordinary people, minority people, to see that preservation is something that is meaningful in their lives, the field is not going to grow.
At first glance, the work of Alsop & Störmer and Future Systems seems urbanistically irresponsible, with attention-grabbing forms that suggest High Tech gone mad. Their projects redefine high-profile tectonics with a flamboyance that is easily misunderstood. But if you broaden the definition of urbanism to include human and natural ecologies, then the exposed structures and nearly transparent skins in this work are not gratuitous. They become crucial to the relationship of these buildings to the environment and the people within.

Alsop & Störmer's regional government office in Marseille, France, and Future System's "Green Building" and Acropolis Museum competition entry (shown on these pages) are responses to site, climate, program, and human and natural ecologies. Together, the projects demonstrate the architects' distinct philosophies and common goals of energy efficiency.

Alsop & Störmer
William Alsop and Jan Störmer, consider form and function separate entities. The Hôtel du Département, a competition-winning design to house the local government for the Conseil Général des Bouches-du-Rhone in Marseilles, culminates their investigation of animated architecture.
and benevolent energy sources. The 860,000-square-foot structure, designed with structural consultants Ove Arup & Partners, comprises two rectilinear blocks mounted on giant X columns and a “sausage-shaped” assembly wing; each volume is interrupted and enlivened by organic forms.

The site, currently a parking lot, is bordered by a major roadway, industrial buildings, and housing blocks. This noisy intersection and the strong winds and heat of Marseille’s Mediterranean climate determined the diversified energy strategies: it is a building of (dis)connected pieces, each powered by various decentralized energy systems. Offices in Administration Blocks A and B – designed as flexible spaces that anticipate changes in the program – have operable windows and require little heating or cooling. A central atrium between the two blocks has adjustable roof vents that let hot air escape while cool air is drawn from shaded areas on the perimeter. The air-conditioned Delibéréatif assembly hall will be sealed to block the noisy traffic outside. Alsop admits that the Delibéréatif’s “stealth bomber” form is “not subtle.” Viewed from the motorway at high speed, the cylinder becomes an active, rather than a passive, urban object. He explains that he is excited by movement and action, the qualities that, one imagines, will provide a dynamic workplace for Marseille’s administrators. (The building will be completed in December 1993.)

Future Systems

While Alsop & Störmer detach form from function, Jan Kaplicky and Amanda Levete of Future Systems believe that technology should define a building’s form. The organic massing of their work is not entirely incidental: the partners look to nature to inform the building’s profile and, literally, to fuel its ventilation systems. Kaplicky argues that “rooms don’t have to have eight corners” to be inhabitable; “in nature,” he adds, there are “no straight lines.”

The Green Building exemplifies the firm’s belief that environmentally responsible architecture can be designed with existing technology. In this study for a speculative office building in the City of London (a research project with Ove Arup & Partners), a double-layered skin is wrapped
around a tripod structure in the most aerodynamic configuration possible. Suspension ties at the apex distribute the weight of floors and skin, and the underbelly floats 17 meters above ground to provide a park and to separate workers from the noise and pollution of the traffic below. A natural ventilation system (without operable windows) draws in cool air at the atrium’s base and expels stale air through louvers at the top of the building. Air between the fully sealed outer skin and the inner skin of “openable glass fins” is heated by solar radiation. The natural heating and cooling system is flexible and can be tailored to various climatic conditions as necessary.

Like the Green Building, the firm’s Acropolis Museum competition entry depends on maximum transparency. Both projects capture natural light and solar energy to create an interior engaged with conditions outdoors. The Museum, set on a slope just below the Acropolis, appears to be submerged in the landscape, in deference to its historic neighbor. The building (with engineering services supplied by Ove Arup & Partners) has a gridded, single-span steel structure supported at the perimeter by a compression ring beam; there are no columns to obstruct views of the Acropolis. The Museum’s ground-hugging design uses the earth “as an infinite-capacity heat sink,” a natural cooling system for the interior, while a thermally efficient displacement air system discharges conditioned air. In addition, solid, perforated, and clear panels form “shading zones” adapted to a variety of exterior conditions. A single-span pedestrian ribbon bridge, supported by two steel tension cables, connects the Museum to the Acropolis. Abby Bussel
Books

Marginalized Architects

Who is responsible for edge city? According to Joel Garreau, developers create its assets, and architects its pitfalls — a view contested by Joel Warren Barna.

Books of Note

City Sense and City Design: Writings and Projects of Kevin Lynch edited by Tridib Banerjee and Michael Southworth, MIT, Cambridge, Mass., 1990, $55. Spanning 32 years, this collection of articles — not all previously published — illustrates Lynch’s perspective on the way we perceive cities, a method that is scholarly, but far from academic.

Ulm Design: The Morality of Objects edited by Herbert Lindinger, MIT, Cambridge, Mass., 1990, $45. This account of the Hochschule für Gestaltung Ulm traces the legacy of the Bauhaus’s successor, where rationalized design reigned from 1953 to 1968.

Architecture from Without: Theoretical Framings for a Critical Practice by Diana L. Agrest, MIT, Cambridge, Mass., 1991, $30. With a range from semiotics to cinema, these articles parallel Agrest’s design ventures; all are based on the problem of representation in the modern city.

Daniel Libeskind: Countersign by Daniel Libeskind, Rizzoli, New York, 1992, $45. In drawings, models, and buildings for a world without equilibrium, Libeskind postulates that architecture is in its “end condition,” where meaning in the built environment is permanently destabilized.

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Joel Garreau, a senior writer for the Washington Post, sings the praises of the half-full glass in this cheery, tendentious, and informative book. Garreau’s subject is the wave of suburban development that reordered the geography of countless North American cities in the 1970s and 1980s. He assesses the expanses of new office and retail space that were built among freeway intersections and exurban office parks.

The edge city of Garreau’s title is outside a traditional downtown; it has at least five million square feet of office space and 600,000 square feet of retail space created out of vacant or sparsely used land during the last 30 years. In edge cities, Garreau says, jobs shifted from the old inner city, closer to the homes of suburban workers, just as retail did with shopping malls.

Garreau describes the morphology of various edge-city types (e.g., “node,” “pig in a python”) and he lists the economic and social factors that order their development, from automobile access to physical and political “insurmountability” (e.g., mountains or national parks in the way of development) to the shift to service-employment in the American economy. He interviews developers and people who have benefited from edge-city development, and those who oppose it vehemently. Garreau argues persuasively that the suburban development that culminated in edge-city nodes during the 1980s was usually a force for good, offering greater physical and social mobility to people previously excluded from the American mainstream — women, working-class families, and a growing number of Hispanics and African-Americans. And, again persuasively, he argues that a continuation of the edge-city development pattern is probably inevitable.

Much of the argument about urban form and suburban development among designers and historians has been couched in terms of aesthetic preferences; one thinks of Leon Krier or of Kenneth Jackson’s Crabgrass Frontier (1985). Were Garreau to have stopped here, he would have offered a useful corrective.

Unfortunately, Garreau has wrapped his findings in a sissy rhetoric only one step removed from the leasing brochures of the developments he is describing. According to Garreau, all developers are bluff yeomen who risk their livelihoods to provide people with exactly what they want. More than that, they are social revolutionaries: suburbs are not just land-use arrangements that fit Americans’ late 20th-Century patterns of mobility. They are places where “people light out for the territory” like Huck Finn, “landscapes of the free,” created by “sons of the pioneers ... [whose] thirsts ... are those of Everyman.” He cites Frank Lloyd Wright’s writings on Broadacre City as “anticipating with stunning accuracy many of the features of Edge City,” condemning downtowns as “the gravestone of civilization,” and “urging the citizen to go where he enjoys all the city ever gave him, plus [the] freedom, security, and beauty of his birthright, the good ground.”

Adds Garreau: “How about that. We’ve done it.”

Actually, “we” haven’t. Garreau misstates Wright’s intentions: Broadacre City looks familiar, but it was conceived more like a socialized farmer’s cooperative than a suburb. Wright longed for the end of the power of banks and other forms of concentrated capital as workers diffused into the landscape. This has simply not happened. The social changes of the last 20 years that relate to real estate development (many of them positive) are still no social revolution. The people who mow their lawns in the suburbs build them or national parks in the way of development) to the shift to service-employment in the American economy. He interviews developers and people who have benefited from edge-city development, and those who oppose it vehemently. Garreau argues persuasively that the suburban development that culminated in edge-city nodes during the 1980s was usually a force for good, offering greater physical and social mobility to people previously excluded from the American mainstream — women, working-class families, and a growing number of Hispanics and African-Americans. And, again persuasively, he argues that a continuation of the edge-city development pattern is probably inevitable.

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Your lighting system can make a dramatic impact on the bottom line when you upgrade with high-efficiency retrofit products from EYE Lamps. EYE's new Retrofit Catalog has an innovative product for nearly every fixture, including H.I.D. lamps, screw-in reflectors, and all-inclusive retrofit kits. Most products qualify for utility rebates.

C.E.W. Lighting, Inc. Circle No. 358

The C/S Group has an 8-page brochure describing their improved Pedimat® entrance mats. Pedimat has all-aluminum hinged tread rails with plush 100 percent nylon carpet treads in 25 designer hues. And now your carpet Pedimat can easily be personalized with your logo or trademark.

The C/S Group. Circle No. 359

At least 50 percent larger than other shingle siding panels, Cedar Valley panels cover more area for faster application and resulting lower labor costs. Five exclusive features make them better: real tapered shingles; No. 1 Grade cedar; overlapping shingle courses; interlocking end joints, no shorts. Cedar Valley Shingle Systems. Circle No. 356

Drafting, Plotter, and Graphic Supplies. The new Dataprint 1992 Catalog offers a complete selection of brand name drafting, plotter, and graphic supplies at discounts up to 60 percent—with same day shipment. This free, 80-page catalog features new plotters, new drafting/art tables, an expanded graphics section, and more.

Dataprint Corp. Circle No. 360

DURAFLAKE FR is a smooth, grain-free, Class-1 fire-rated particleboard designed to meet fire code regulations. It is an excellent substrate for fine wood veneers, high and low pressure laminates, and vinyls in all wall systems. It is also appropriate for furniture and fixture applications, where fire codes, public safety, or reduced insurance rates are a factor. Duraflake Div., Willamette Industries, Inc. Circle No. 361
This recently updated catalog includes full descriptions, photographs, drawings, and photometrics for Edison Price Lighting's Standards. Highest quality specification-grade product line. Sections include: compact fluorescent, low voltage, A-lamp, Par lamp, and HID. All products are energy efficient and have excellent performance characteristics.

**Edison Price.** Circle No. 362

If you have a 'pet' project, Flexco has the floor you have imagined. Our line of rubber and solid vinyl flooring products are created with designers in mind—the varied color palettes and styles encourage aestheticism while accommodating heavy traffic. An international network of over 125 distributors brings Flexco's functional beauty as close as your drawing board.

**Flexco Company.** Circle No. 364

Inspired by homes of the rich and famous, GAF’s Slateline® non-laminated dimensional asphalt shingles add a designer-like appearance, yet they are tough enough to come with GAF's 30-year warranty. Brochure includes information on colors, hip and ridge accent shingles, and SYSTEMROOF® Component Roofing System.

**GAF Building Materials Corp. Circle No. 365**

Attractive electronic occupancy sensing switches from Lightolier Controls save 30 to 70 percent of lighting energy consumed in commercial or residential applications. The 120/277V switches are ideal for new construction or retrofit, they are simple to wire, and are occupant-controlled—user turns switch on, and Insight turns lights off automatically when the room is vacated.

**Lightolier Controls.** Circle No. 368

If you have a 'pet' project, Flexco has the floor you have imagined. Our line of rubber and solid vinyl flooring products are created with designers in mind—the varied color palettes and styles encourage aestheticism while accommodating heavy traffic. An international network of over 125 distributors brings Flexco's functional beauty as close as your drawing board.

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**Lightolier Controls.** Circle No. 368

This brochure describes product and application uses and guidelines as well as product specifications. Using our sloped roof underlayment membrane is the most cost-effective, long-term protection against damage from ice dams and wind-driven rain you can use. It is a tough, flexible, self-adhering membrane that installs easily under virtually every kind of roof.

**W.R. Grace & Co. Circle No. 366**

Plaster In A Roll® wallcovering covers concrete block, tile, paneling, damaged plaster, and other surfaces. Durable pre-finished gypsum/fabric applies like wallpaper. Another option is Faster Plaster® wall or ceiling liner; it can be painted, plastered, or covered with wallcovering. Meets all wallcovering fire codes. GSA Contract No. GS-07F-3679A.

**FlexiWall Systems. Circle No. 363**

The 1992 Catalog includes information on Levolor's full line of horizontal and vertical blinds, specialty shaped blinds, and architectural shades. Installation drawings and performance characteristics make the 27-page catalog a complete source for those specializing in commercial renovation or new construction.

**Levolor Corporation. Circle No. 367**

Attractive electronic occupancy sensing switches from Lightolier Controls save 30 to 70 percent of lighting energy consumed in commercial or residential applications. The 120/277V switches are ideal for new construction or retrofit, they are simple to wire, and are occupant-controlled—user turns switch on, and Insight turns lights off automatically when the room is vacated.

**Lightolier Controls.** Circle No. 368

Louisiana-Pacific's engineered wood products are designed to eliminate the common problems of solid sawn lumber. Gang-Lam LVL, Inner-Seal I-Joists, and GNI Joists are stronger, more stable, and easier to handle. L-P offers complete in-house design capabilities with Wood-E® engineering software and engineering review services.

**Louisiana-Pacific. Circle No. 370**

FiberBond is a fiber-reinforced gypsum panel for use in interior walls and ceilings in both standard and fire-rated applications. The panels provide solid, impact-resistant surfaces and offer excellent sound control, thermal insulation, and moisture resistance. Panels are ready for final decoration without joint taping; only joint compound application.

**Louisiana-Pacific. Circle No. 369**
Innovations in Antique Woods.

"Mountain Lumber's exacting quality control and grading standards, coupled with an outstanding variety of products, have allowed us to specify truly unique materials for our clients."

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Browne, Eichman, Dalglish, Gilpin & Paxton, P.C.

Mountain Lumber Company is proud to present antique oak and antique chestnut. These are new selections available in our product line of antique wood.

Mountain Lumber Company is renowned for providing the finest antique heart pine flooring and architectural details for use in new and restoration projects. Antique oak and antique chestnut are produced to the same high standards architects and fine builders have come to expect from Mountain Lumber.

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Providing the Finest Antique Heart Pine, Antique Oak, and Antique Chestnut

The complete line of exterior products made from Inner-Seal OSB include: panel sidings, soffit panel, trim, and fascia board, all with a protective overlay that is pre-primed to hold paint and stain longer. The products have a strong and consistent composition and have exceptional moisture resistance to prevent warping, splitting, and buckling.

Louisiana-Pacific. Circle No. 371

This flooring brochure contains helpful illustrations and specifications on fire safety and other floor and stair tread systems; many different marbleized or plain raised and surface designs are available in decorator colors. Included are entry tiles—such as Disco, low disc, square, diamond, fluff cord—and traffic tiles, each with adhesive recommendations.

Musson Rubber Co. Circle No. 373

Commercial Division®... High Performance Products—High Performance Service. For the customer building or renovating a non-residential structure, Pella Commercial Product line combined with the Pella Commercial Services team is the optimum choice. The Commercial Division offers high-performance products combined with the reliability and responsibility of superior service.

Rolscreen/Pella. Circle No. 375

The Raceway RC-900-FF 'Station Master' disguises the largest capacity of any Furniture/Partition Feed Fitting: ten #12 power; five four-pair communication; and five IBM class II data cables. 'Station Master' has a total of 0.1014-square-inches of copper cross section tested in a single fitting. Three possible head configurations each contain a variety of performance options.

Raceway Components, Inc. Circle No. 374

Solid Phenolic toilet, shower, and dressing compartments are designed for durability and low maintenance. They will not warp or delaminate and are perfect for hose-down cleaning. Strong, corrosion resistant stainless steel door hardware and brackets are standard. A variety of installation methods, mounting attachments, colors, textures, and patterns is available.

Metpar Corp. Circle No. 372

The Architectural Guide to Locks and Security Products from the Schlage Lock Company is a complete mini-catalog featuring quality commercial, residential, and retail products. This guide to the Schlage product offering also includes design, finish, and function descriptions as well as our complete line of cylinders.

Schlage Lock Company. Circle No. 376
Introducing a new Millennium of spirited design. It starts with your inspiration and culminates with Stark Ceramics’ Millennium Collection. A peerless structural glazed ceramic wall product for exteriors that lets you design a building that’s modern and sleek or warm and inviting. Create your next masterwork with Millennium. 1 800 321 0662

Circle No. 317 on Reader Service Card
Organizers have evaluated NeoCon's® position on the contract furniture trail, and have remolded its events to more accurately reflect issues facing design professionals. NeoCon® is at The Merchandise Mart in Chicago, June 8–10.

The schedule of events is extensive. Some highlights are: "Architectural Design and Specification on CD-ROM" presented by Michael Chusid of Chusid Associates, Oklahoma City (June 8, 10:30–11:30 a.m.); "The Future Office: New Designs for New Ways of Working" presented by Martha Whitaker of Helmut, Obata & Kassabaum, St. Louis (June 8, 4:00–5:00 p.m.); "Americans With Disabilities Act's Impact on Office Design" presented by Cynthia Leibrock of Easy Access, Aurora, Colorado (June 9, 2:30–3:30 p.m.); "International Symposium on Modern Architecture" with recipients of the 1992 Chicago Architecture Award (June 10, 8:30–9:30); "Computer-Aided Lighting Design and Energy Management" presented by Harvey Bryant, building technology consultant, Belmont, Massachusetts (June 10, 10:30–11:30 a.m.); "International Trends in Intelligent Building Design" presented by Dr. Volker Hartkopf, Center for Building Performance & Diagnostics, Carnegie Mellon University, Pittsburgh (June 10, 2:30–3:30 p.m.).

Three of the ten exhibitions planned are: "The History and Future of the Office"; "All Plans are Politics"; and "The Danish Style."

1 Wood Table
"Eva" is an occasional table by British designer Matthew Hilton. It may be ordered in two sizes (38½" × 17¾" × 15¾" and 35½" × 35½" × 15¾") and produced in American cherry or cherry legs with a tempered glass top. Palazzetti. Circle 100 on reader service card

2 Modular Seating
"Multipla," designed by Jane Dillon and Peter Wheeler, is a modular system with a flexible ganging system. Kron u.s.a. Circle 101 on reader service card

3 Chairs and Tables
The "Citrus Chair and Table Group," designed by David Ritch, includes arm and armless chairs, a settee, a side table, and a coffee table in maple or cherry. Charlotte. Circle 102 on reader service card

4 Art Deco Textile
"Metropolis" is a cotton and viscose velvet available in three colorways. Schumacher®. Circle 103 on reader service card

(continued on page 172)
In an industry where success depends upon how clearly an image is reflected, the image of choice for Nikon was the Cetra® System. Nikon conducted a thorough search, seeking a balance of intelligent construction, value-conscious pricing and corporate aesthetics. In Cetra, Nikon discovered specific standards of quality matching their own. A total system able to reflect their corporate image. The combination of product and cost resulting in real value. The Cetra System. Creating the picture-perfect atmosphere for every office environment.
Preview: NeoCon® 92

Articulating Chair
The “Girsberger 91” chair, designed by Dieter Stierli in honor of Switzerland’s 700th anniversary, comes in three versions, each with different backrest and cushion options. Leather or fabric-covered cushions and a perforated, anodized aluminum backrest are among its features. Girsberger.
Circle 104 on reader service card

Passive Ergonomic Chair
Designed in collaboration with Don Chadwick and Du Pont, the “Evo” chair employs flexible resins rather than steel mechanisms to achieve passive support. Unibody construction and a cantilevered spring work together, readjusting to accommodate movement and weight of the user. High- and low-back and sled-base models; four colors and four fabrics are available. American Seating.
Circle 105 on reader service card

Seamless Wallcoverings
“Quantum II” wallcoverings are woven in 106-inch, floor-to-ceiling rolls and are applied horizontally, “creating virtually seamless” room and corridor surfaces. MDC Wallcoverings.
Circle 106 on reader service card

Furniture by Lauren Rottet
Circle 107 on reader service card

Stainless Steel Chair
Constructed of solid stainless steel rod and wire grid, is an adaptation of a previously introduced “vee-legged” chair. It is suitable for interior and exterior applications.
Forms + Surfaces.
Circle 108 on reader service card

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Eliason Easy Swing® doors utilize gravity and offset pivots to facilitate a safe, gentle swinging action. Just a light nudge opens the door and the closing action is positive and automatic. No springs, no cam castings, no mechanical devices to fail. Doors can be specified in a variety of lightweight tempered aluminum, rigid polymer core, solid core or foam insulated models. Use in light, medium or heavy traffic doorways. Many decor options.

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VISIT ELIASON EXHIBIT BOOTH 2725, AIA EXHIBIT JUNE 19-21, HYNES CONVENTION CENTER, BOSTON

ELIASON CORPORATION

Circle No. 313 on Reader Service Card
When it was time to select the furniture for Security Pacific National Bank in San Francisco, the designer preferred an architecturally-oriented system. A system that would function well with the overall form and light of the building. And of course, a system that would complement the individual space it occupied. The designer chose the Cetra System. Sectional glass panels helped create the desired architectural effect. And Cetra's diverse laminates, finishes and fabrics fulfilled the necessities of both the designer and the bank by combining functional design with a refined sense of style. The Cetra System. Bank on it.
Active or Passive Chairs
The "4 O’Clock" chair, designed by Jeff Cronk, comes in two versions: "A.M." (Active Mechanism) and "P.M." (Passive Mechanism). Both versions are compliant with ANSI/HFS 100-1988 standards for VDT seating and meet or exceed existing and proposed legislation for office seating. A variety of mechanical options, finishes, and materials are available. Vecta.

Wall Fixtures
Fixtures in designer Charles Swerz's "Stellar Collection" are produced with cast resin and Strauss crystal. Fixtures vary in size from 14- to 18-inch widths and from 4½ to 9 inches in diameter. Many finishes are available. Sirmos.

Hand-knotted Rug
"Hellas" is a hand-knotted rug with a brightly colored field and frieze bands on two ends. Sizes include: 4'7" x 6'7"; 6' x 8'; 6'7" x 9'10"; 8'2" x 11'5". Larsen Carpet.

Wool Carpet/Rug
"Athena" is a 100-percent worsted wool rug or carpet. Medallions on a beige and gray patterned field play off the coordinated border design. Saxony Carpet Company.

Seating Upholstery

Mohair Velvet
"Brighton Mohair Velvet," designed for corporate or hospitality applications, is 50 percent cotton and 50 percent mohair. Nine colors are available. Brunschwig & Fils.

(continued on page 177)
When Mutual Assurance Incorporated of Birmingham began redesigning their work space, they decided that each systems office would reflect an atmosphere of privacy. Singular areas where work could be efficiently conducted. Yet accessible enough that employees could express their individual styles and openly interact. Their designer chose the Cetra System. Cetra’s integration of spaciousness and privacy, along with its availability in warm wood accents and an array of fabrics and finishes assured Mutual of the atmosphere they desired. The Cetra System. Mutually beneficial.

**Cetra goes everywhere**
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The largest selection of wall and floor ceramic tiles (140,000,000 sq. ft. manufactured per year)

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Circle No. 305 on Reader Service Card
1 Flush Glazing Panels
"Polyclip" glazing panels – for skylights, windows, and solariums – have an integral fastening system and are said to be watertight. Panels are attached to support structures and are snapped together progressively, without gaskets, sealants, or special tools. A hollow core gives the panels the same insulation value as sealed insulating glass. The 5/8-inch-thick panels are stocked in two-foot widths in several colors. Polygal®.
Circle 116 on reader service card

2 Super-insulating Glass
"Heat Mirror Plus"® insulating glass achieves an R-value between 5 and 7 with suspended film technology, low-e glass, and gas-filling in various configurations. It is designed to be a mid-range, cost-effective product, between Heat Mirror® and the Superglass® system. It can be filled with argon or krypton for higher values. Southwall Technologies.
Circle 117 on reader service card

3 Patterned Glass Block
"TEXTRA® Pattern," a new glass block, "combines the sparkle and distortion of repeating multiribbed squares with transparent open areas." It is a dynamic pattern, changing with the viewpoint, light, and movement. It is produced in 8-inch-square, 3/8-inch-thick regular series units.
Pittsburgh Corning.
Circle 118 on reader service card

(continued on page 178)
Building Products

Concealed Fastener Metal Panels
“Flush Face” concealed fastener metal wall and liner panels have smooth or fluted surfaces, available in six 1 1/4-inch profiles; they are offered in galvanized steel or aluminum. Twelve-inch widths are standard, though other sizes may be specified. N.A.T. Industries. Circle 119 on reader service card

Door Sealing System
“Sound Trap” door sealing system is installed around the perimeter of a door to provide sound control of up to 53 STC. The system combines the “High Sound” automatic door bottom, a bronze door saddle, mitered head and jamb protective seal, and the self-adhesive bronze spring seal attached to the frame top and door bottom. Zero International. Circle 120 on reader service card

Fire Barrier System
Smoke, flames, toxic gas, and water can be blocked from passing through electrical and plumbing penetrations and sprinkler systems with the “USG® Fire Stop System.” “THERMAFIBER® Safing Insulation” is placed around the opening by hand and “FIRECODE® Compound” is then troweled into place; the latter can be painted. USG. Circle 121 on reader service card

Roof Window Line
“Andersen® Stationary Roof Window,” “Andersen® Venting Roof Window,” and “Andersen Vent Tilt Roof Window,” together with the new “Andersen® Skylight,” comprise a new roof window line. Each has a solid wood frame and sash and may be ordered with “Andersen® High-Performance” tempered glass for cool climates or “Andersen® High Performance Sun” tempered glass for sunny, warm climates. Andersen Windows. Circle 122 on reader service card

Rustically Styled Shingles
“Roofmaster Series” shingles have random edges, shadow bands, and embossed vertical lines. An extra-thick waterproof coating is standard on “Roofmaster Plus” shingles. BPCO. Circle 123 on reader service card

1990 Architectural Index
The 1990 Architectural Index, published and edited by Ervin J. Bell, is now available; it is the 41st edition. Articles from nine American architecture and design magazines are indexed. Contact The Architectural Index, P.O. Box 1168, Boulder, CO 80306 (303) 449-7031. Cost: $23.

Roofing Products/Systems Catalog
A new 72-page, illustrated catalog includes information on built-up roofing, modified bitumen roofing, single-ply roofing, roof insulations, and roof accessories. Manville. Circle 200 on reader service card
SORT OF ARCHITECTURALLY CORRECT.

Any other divided glass window design with double glazing also comes with unwanted side effects. Most noticeably, muntins that are a full 1/2" wider than the originals. Which isn’t a small problem. In fact, it’s the one that you can easily see from the curb.

The Pella Architect Series™ is a technologically advanced divided light window that looks like it was built in 1795, but can keep your house so snug it can withstand desert heat, arctic temperatures, torrid rain and hurricane winds. And we’ve thrown them into environmental chambers to be absolutely certain.

So whether you intend to restore an older home or build a new classic, our architecturally correct period replicas clearly can withstand anything mother nature throws their way.

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Ducale 1991 from the VeArt Venetian handblown glass collection

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Circle No. 354

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New software tools can be used to enhance the performance of AutoCAD.

1 AutoCAD for Windows
The Extension for Windows complements AutoCAD Release 11, allowing the software to run in the Windows environment on a PC. Also included is the User Reference Manual. Autodesk.
Circle 128 on reader service card

2 Interactive Rendering
“Renderize” is a new tool for AutoCAD Windows or Sun SPARCstation users that permits them to combine 3D DXF files with high-quality raster images of materials. The visual characteristics of objects, such as color and reflectivity, can be edited without re-rendering. Visual Software.
Circle 129 on reader service card

3 AutoCAD Modules
“Estimating,” “Facilities,” and “Landscape” are AdCADD® modules that work within AutoCAD to add specific capabilities for designers. Both the estimating and facilities packages provide database links to dBASE®. Softdesk.
Circle 130 on reader service card

4 3D Database and Animation
VuMode® Software allows users to create a series of 3D views from AutoCAD drawing data by setting up a series of “camera” movements. Once a database is created, files can be sent to Animation Outsource®, a service bureau that will create a continuous motion animation on VHS videotape in three to five days. Howard Associates.
Circle 131 on reader service card

(continued on page 182)
Fabri-Tough™ lives up to its name
The name really describes it. Tectum Fabri-Tough fabric covered wall panels absorb sound beautifully, and are tough enough to take abuse in places like the upper wall areas of the gym pictured at left above, and the back walls of the auditorium shown at top. Why are they better? Because under that attractive fabric is the Tectum acoustical wall panel that has proven itself in some of the most abuse prone places, (penitentiaries, for example), for over 40 years. We've just dressed it up with a pretty face, so you can use it in even more places. Contact us for specification literature.

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Circle No. 318 on Reader Service Card

Computer Products
AutoCAD Accessories

Text Editor
A text editor for AutoCAD release 11 can be used to edit a bill of materials, drawing text, script files, menus, and AutoLISP routines. Features include global search and replace, and file merging. KETIV.

Circle 132 on reader service card

User Interface
AUTODRAW 6.0 claims to increase the speed of AutoCAD by 30 to 90 percent and allows users to customize a graphic user interface. Display features include real-time pan and zoom. A.I. Systems.

Circle 133 on reader service card

Interior Software
Planning and Specifying Software (PASS) provides graphic libraries of furniture for AutoCAD to aid in the layout and specification of contract furniture. New features of version 3.3 include window and door insertion, an automatic product tally, new elevation formats, and faster retrieval. Data One.

Circle 134 on reader service card

Design Visualization
A new version of Thumbnail 3D accommodates the design process in AutoCAD from bubble diagrams to sketch plans to 3D conceptual models. Users can export drawings to rendering packages. New features include increased speed and more drawing tools. ICG.

Circle 136 on reader service card

Display Accelerator
Version 3.1 of "Lighting Zoom!" claims to offer a zoom and pan speed of more than twice the previous version. Other "AutoCAD enhancement" features include multiple bird's-eye views, and high-resolution support for some VGA monitors. Martin Sales.

Circle 137 on reader service card

Graphic Interface
"AutoMate PRO/4.0" works with a graphics controller board to enhance AutoCAD's user interface. The software allows users to create icons to run their own macros, provides real-time zooms and pans, sizable bird's-eye views, magnification, and high-resolution rendering. Vermont Microsystems.

Circle 135 on reader service card

(continued on page 184)
Gain a floor-to-ceiling perspective on change.

TrendWall™ movable walls from Trendway™ offer you some eye-opening advantages over site-built walls.

To start, TrendWall arrives completely finished. You gain the integrity of conventional construction while preserving your ability to change easily with minimum waste.

Once on site, you'll find other advantages as well. TrendWall is fully compatible with Trendway's system of panels and components.

And unlike with site-built walls, you get plenty of options: glazing, curved panels, even pre-hung doors.

When you need to keep pace with change, set your sight on TrendWall. Our four week shipping won't keep you waiting. For more information, call 800/748-0234.

TRENDWAY

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Circle No. 321
Eight Utilities
A text editor, file manager, drawing history manager, and a programmable calculator are four of the eight applications included in "CADmagic," an inexpensive AutoCAD utilities diskette. Haestad Methods.

Circle 138 on reader service card

A viewing and management package for AutoCAD is now available for Sun SPARCstations. The software allows users to view AutoCAD, DXF, and slide files, and allows them to mark revisions without altering the original files. Versions are also available for DOS, Windows, and for the DEC Ultrix System. SoftSource.

Circle 139 on reader service card

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Circle No. 327

Major materials suppliers they were furnished to P/A by architects for buildings featured this month.


Project: Belmont-Boylston Hi-rise

The latest innovation from The Boston Beam™—arches and curves! It promises to change the shape of display merchandising and open a whole new world of design possibilities for your retail space. Replace your right angles with flowing rounded corners. Create graceful vaulted columns or add a striking arched entranceway. Then watch your sales take a dramatic turn for the better.

Our shades are every bit as exciting as our shapes. The Boston Beam comes in every color you can think of as well as new textured metallic and hammertone finishes.

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What’s more, The Boston Beam’s unique twist connector system makes your set-up quick and easy. So it’s ideal for your retail displays, exhibits or trade shows.

As always, our Boston Beam is backed with the same friendly customer service and superior custom design capabilities that you find with all our products. To find out more about how The Boston Beam’s curves can round out your merchandising set-up and revolutionize the entire look of your store—call Boston Retail Products at 1-800-225-1633.

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Circle No. 335 on Reader Service Card

(continued from page 184)


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Architects, which was holding its convention in Houston. After the talk, one architect came up and basically said, Okay, fine. I want to examine an Edge City; how do I get there?" Garreau told him to drive westward on Westheimer Boulevard. "And he got this stricken look on his face. Car? he asked. Car? My God, he said. Can you get a cab in this town?" From a chance conversation with a single unnamed person, Garreau sees architects as "part of the problem, not part of the solution." Worse, they are Maoist control freaks.

Garreau cites parking lots as a particular problem. "Why are they so ugly?" he wonders. "Could there conceivably be something inherent in Edge City parking lots that requires them to be that way? Or is it simply that most designers have not considered them worthy of study?" Inexplicably, Garreau leaves out the other possible explanation, which is that economic considerations dictate that architects have no say in cost-engineered parking-lot designs.

But even in their "exile," architects can't help but wreak havoc. In an appendix on "The Laws" of suburban development, Garreau offers the rule for "The most probable explanation of why the first thing a developer usually does is bulldoze everything flat," which is "because architects use T-squares. Therefore, when designing a building, they first thing an architect usually draws is a horizontal base line, which in turn gets incorporated into the final building by the work of a bulldozer."

Right. Architects will find much of interest in Edge City, but to get to it they'll have to wade through the parts where they are scapegoated.

Joel Warren Barna

The author, P/A's Austin correspondent, is editor of Texas Architect and the author of The See-Through Years, a history of architecture in Texas in the 1980s to be published in the fall by Rice University Press.
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**The Adventures of Mark Twain**

To better understand the context in which the flamboyant Connecticut State Capitol was created (page 110), consider a visit to another Hartford landmark of the age, the Mark Twain Memorial. The Memorial, Twain’s home from 1874 to 1891, demonstrates that Richard M. Upjohn’s capitol was in sync with the tastes of the upper class. The most notable feature of the home, designed by Hartford architect Edward Tuckerman Potter, is the decorative stenciling executed by Louis Comfort Tiffany’s Associated Artists. Although the architecture alone certainly warrants inspecting, nothing compares to the feeling of occupying the same space where Twain conjured up Huckleberry Finn and Tom Sawyer.

**Arrest that Sentence**

Writing isn’t easy. And we, at P/A, are the last to claim that we have never misplaced a modifier or let a participle dangle. Still, it seems to us that the writing about architecture, especially that emerging from the pens of professors, has never been worse.

Consider the following passage, selected randomly from the just-published proceedings of a conference at SUNY-Buffalo last September:

> Although as the bearer of a destructive or deconstructive “effect,” it is with “apparent presence” that Ruskin and all the other theoreticians of this discursive tradition take issue, what is at stake in this discourse, is not “apparent presence,” but “real presence.” It is the desired transparency of appearance to being, or what amounts to same, the desired mastery of appearance in the name of being that impels forth this theoretical discourse.

Say what? Now, we realize that professors have a certain license to write this way, since their colleagues are paid to read it and their students, ever concerned about grades, are afraid not to. But what effect does this writing have on students once they leave the academy and become architects? Is it a coincidence that much of the litigation involving contractors, owners, and architects stems from poor communication?

**A Trip to Saarinen’s Office**

On the top floor of the Jacobean mansion that houses the offices of Kevin Roche John Dinkeloo & Associates, in Hamden, Connecticut, there is a small room with the name Eero Saarinen & Associates on the door. And inside that room there is a veritable architectural treasure: the ample paper trail that Eero Saarinen left behind as he grew to become one of the great American architects of the post-war period. P/A’s correspondent-at-large, Peter Papademetriou, has spent years following that trail, (see p. 108 for some of what he has learned en route). That one small room doesn’t contain the complete paper trail; the Saarinen working drawings are kept in the “vault” in the mansion’s basement. Nor is every document in the room paper: a large wooden model of the St. Louis arch seems to rise out of an alcove as if it were a rainbow that had found its pot of gold. But you leave that room realizing how important it is for every office to maintain its old drawings and project records. Do it not for the lawyers, but for the historians and their readers who may one day thank you for it.

**P/A in June**

What is “organic architecture”? Next month P/A considers the term as it relates to a particular group of American architects, philosophical descendants of Frank Lloyd Wright and Bruce Goff. We’ll publish recent work by Bart Prince, Mickey Muennig, and James Hubbell.

Also in June, we’ll look at two different takes on traditional urban planning: infill housing by UDA Architects and Windsor, Florida, a luxury community by Duany & Plater-Zyberk.

The Technics department will feature an article on measuring and documenting existing buildings in preparation for remodeling and renovation. In Technics Topics, a number of consultants will respond to February’s Technics article on brick veneer and steel studs.

A special Focus on computers will include articles on getting up-and-running with CAD, on working with computer consultants, on alternative design software, and on integrating new hardware and software into existing systems.